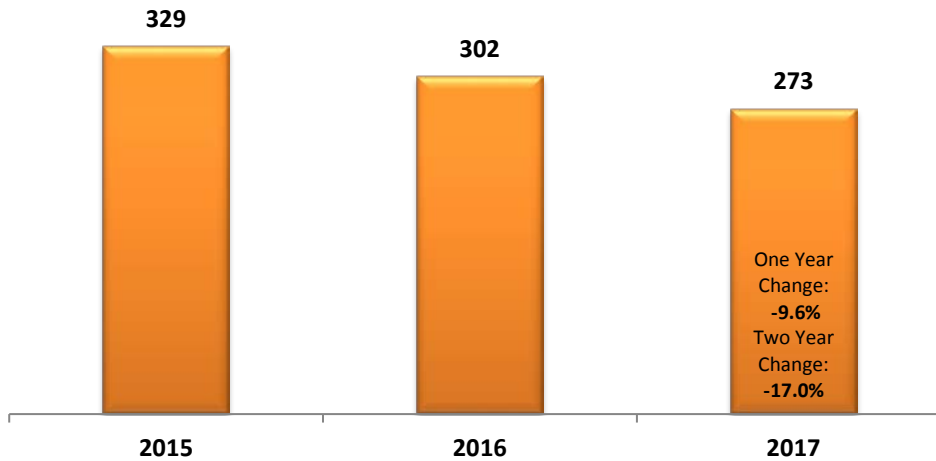


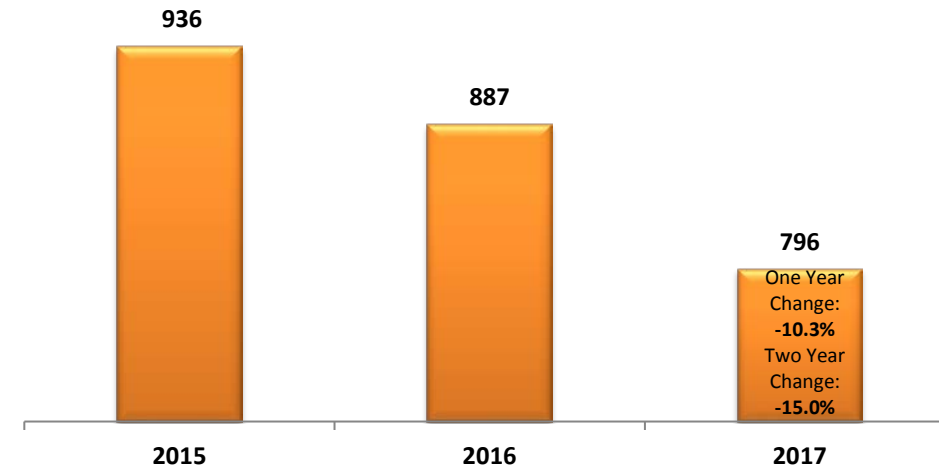
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

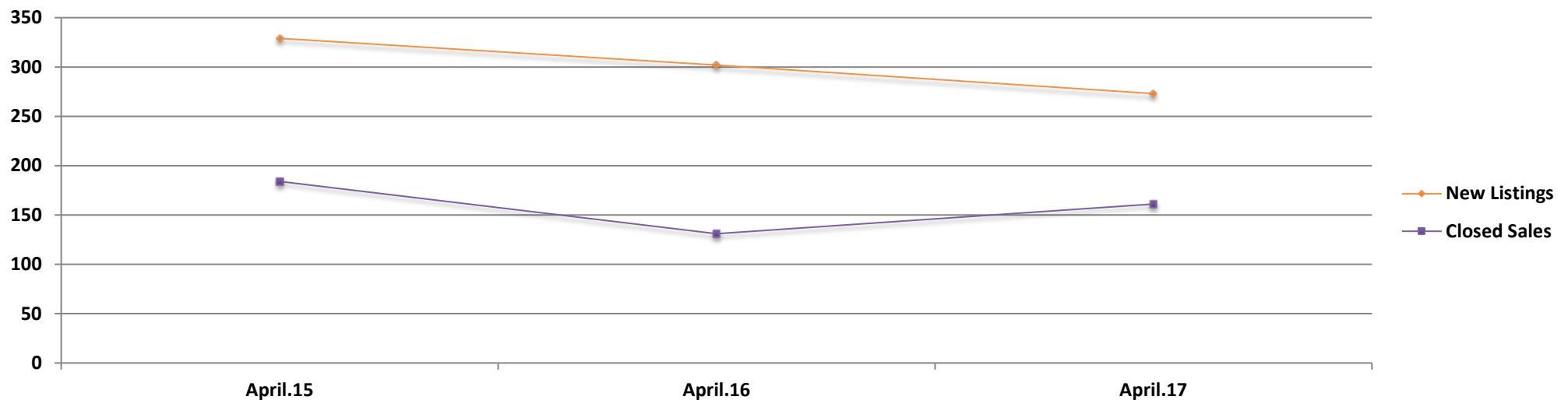
April



Year to Date



Historical Market Activity



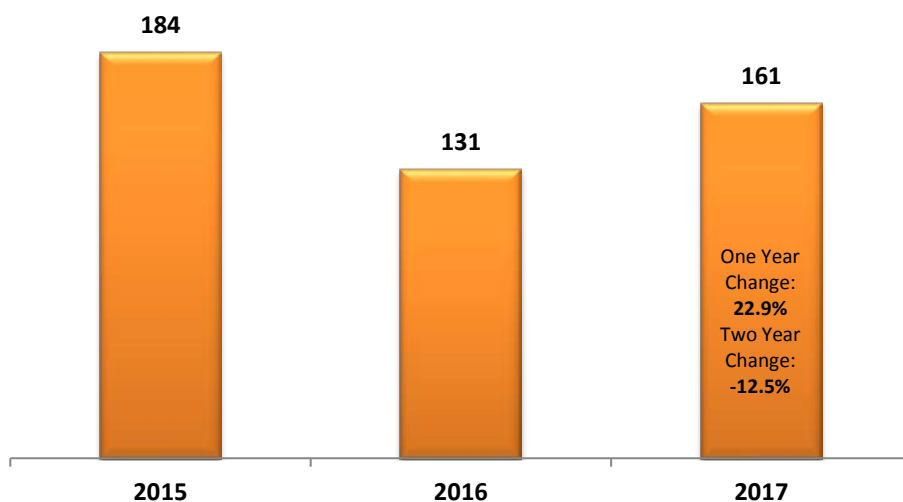
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

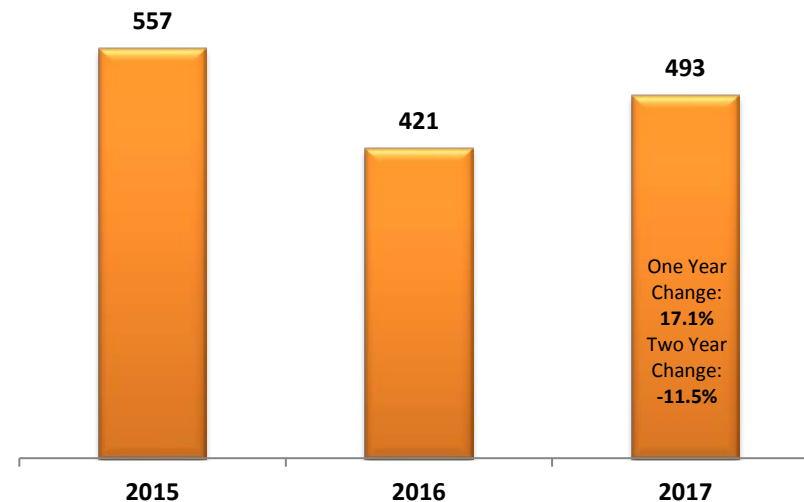


Late Sales recorded in MLS figured in
Year to Date Totals

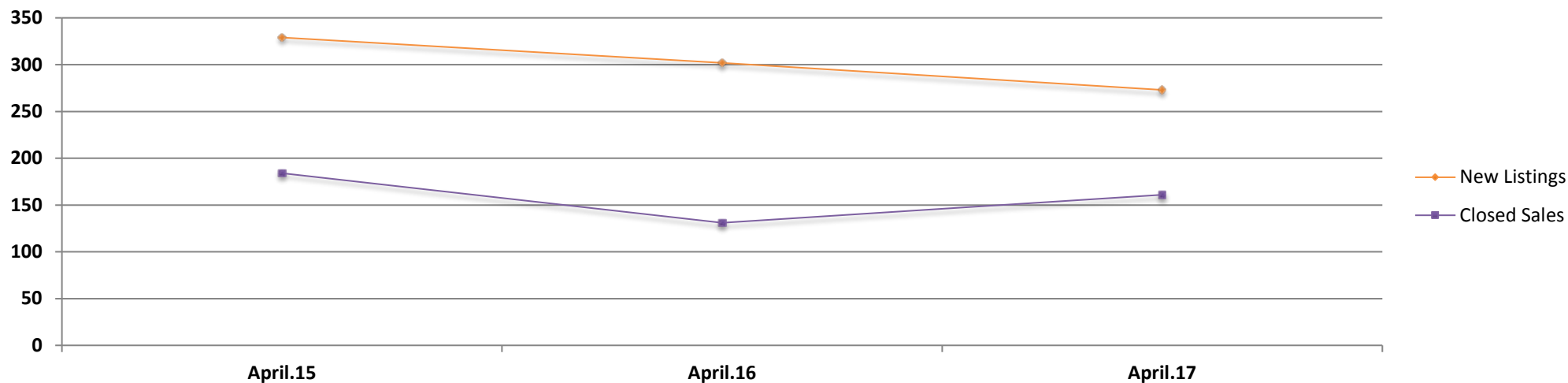
April



Year to Date



Historical Market Activity

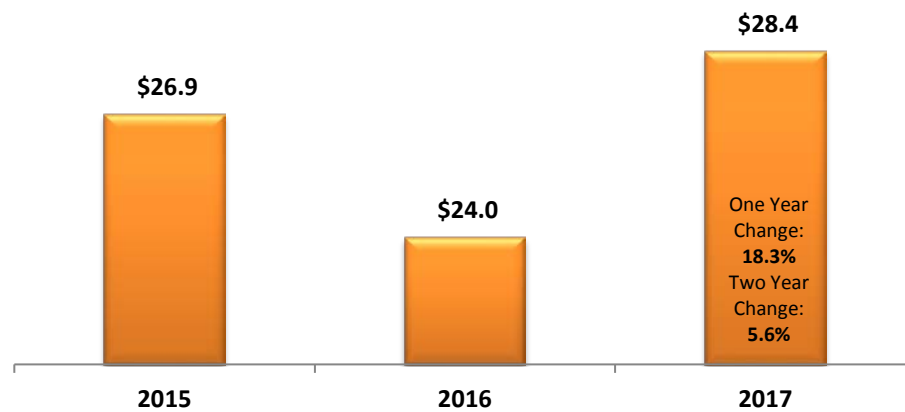


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

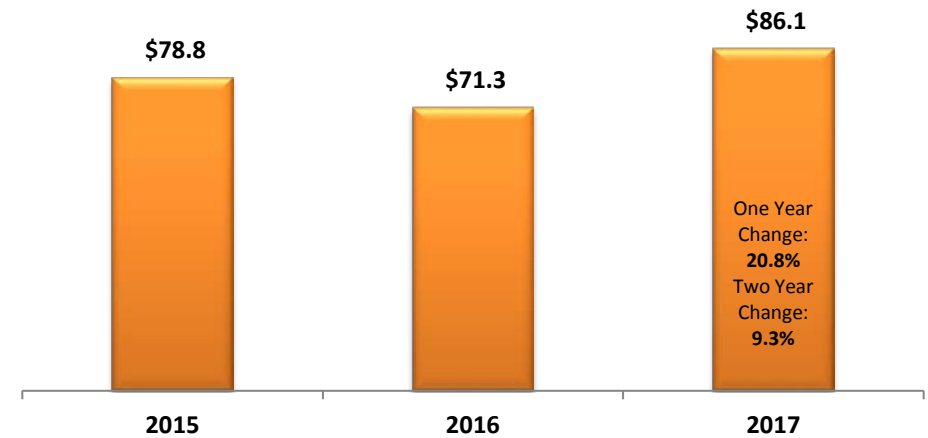


April

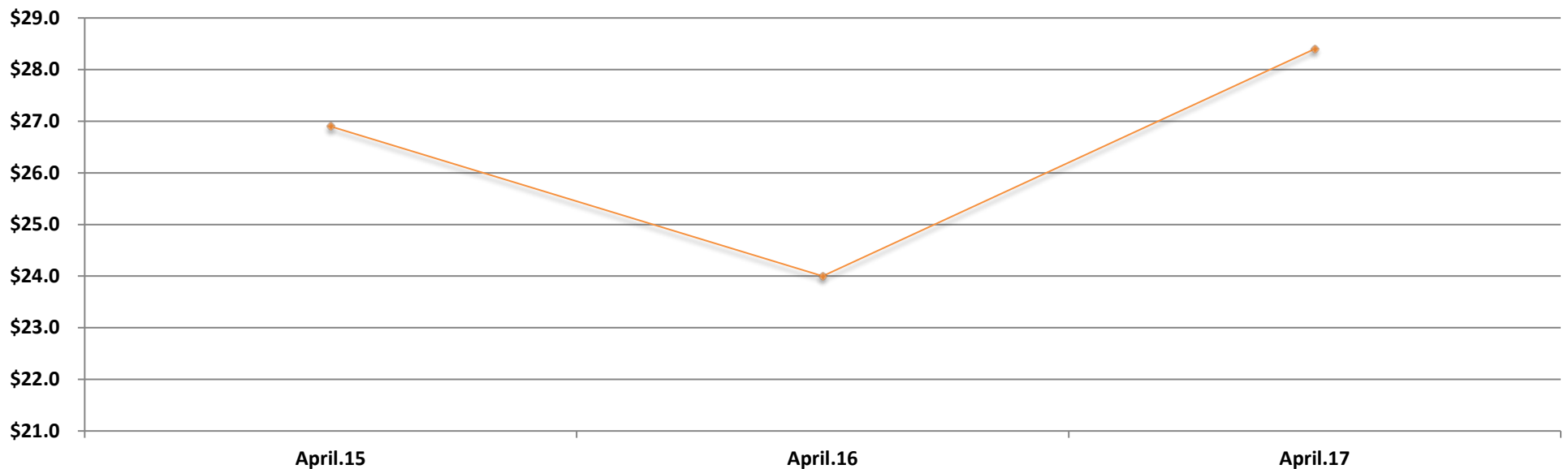


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



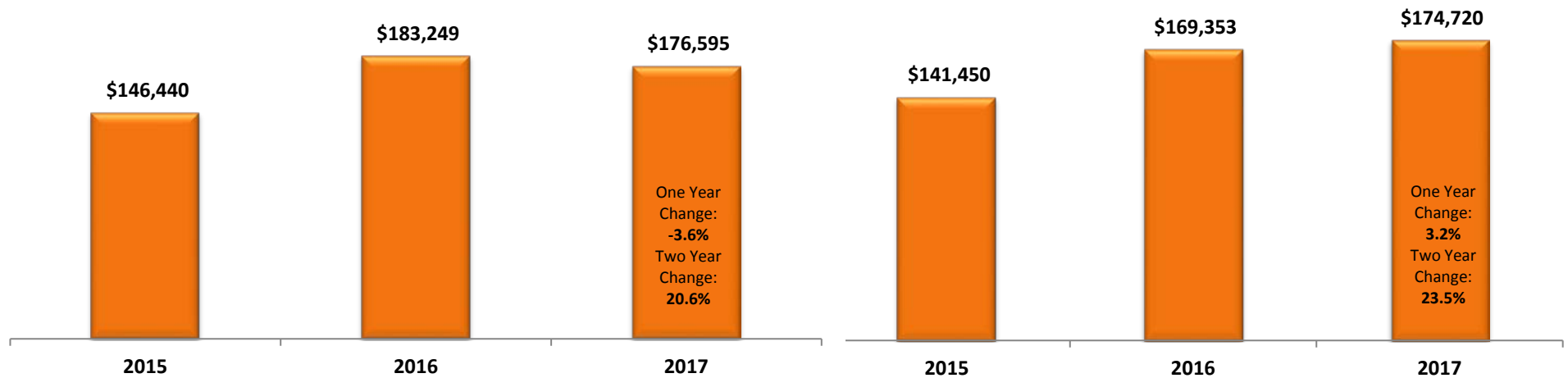
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

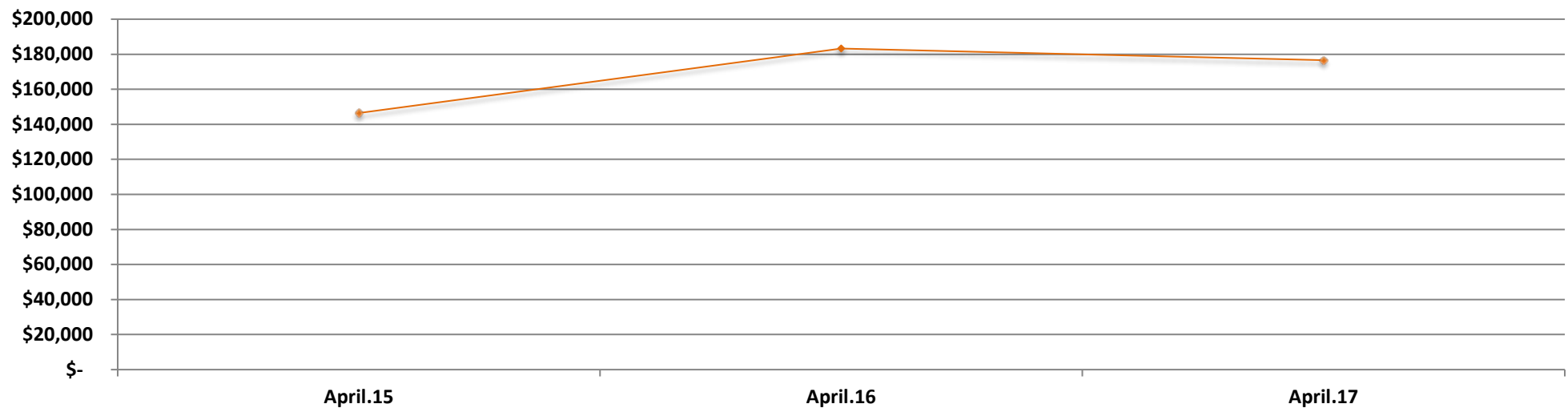
April

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



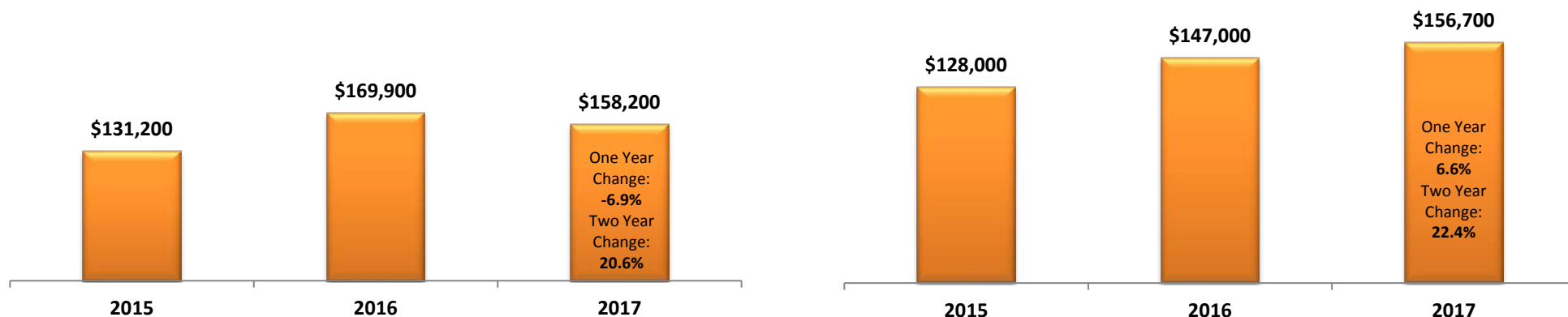
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

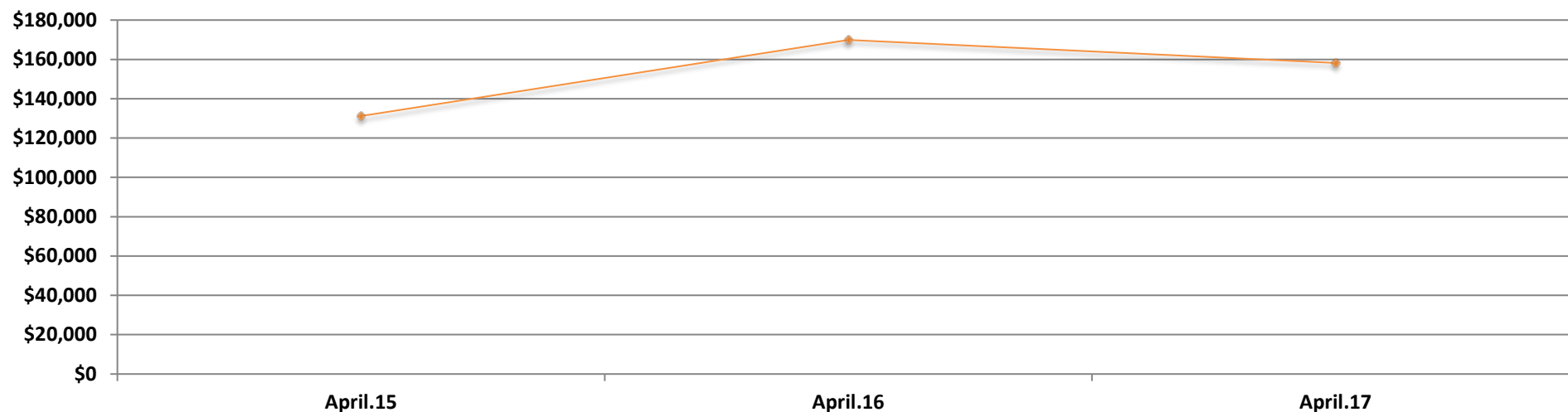
April

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

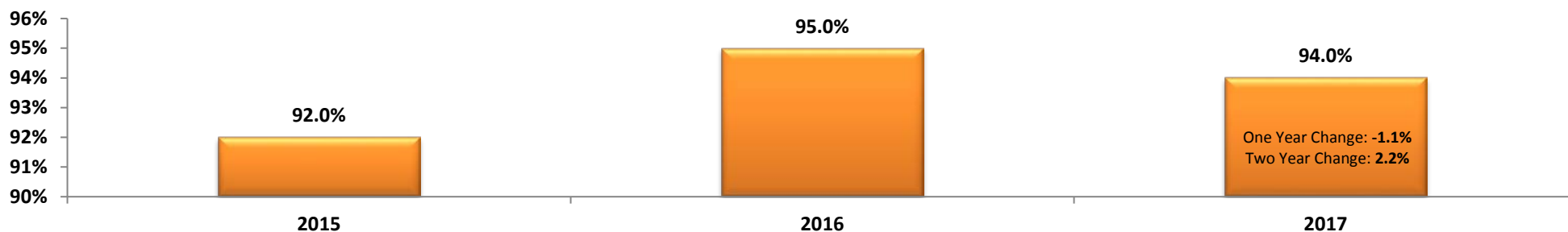
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



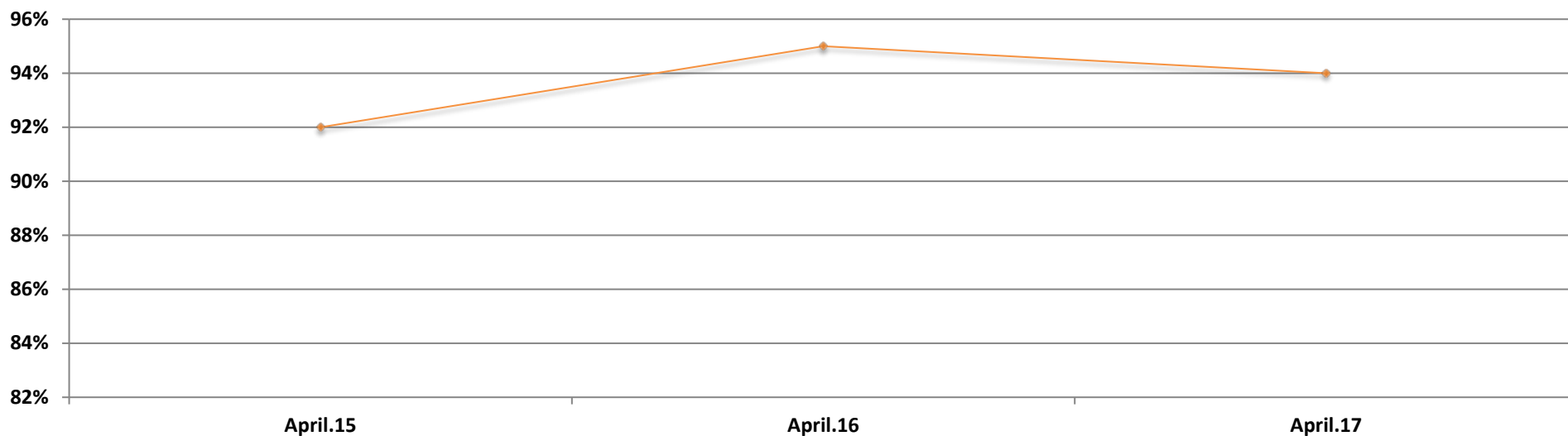
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

April

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



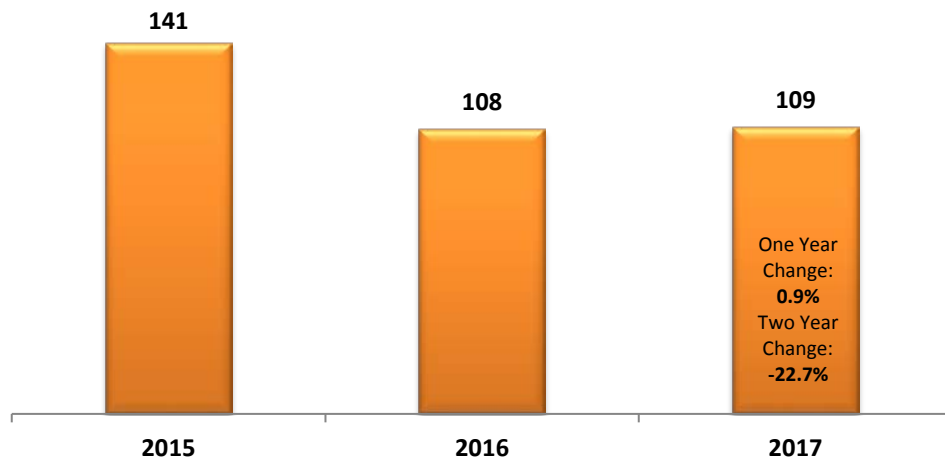
Historical Percent of Original List Price Received at Sale



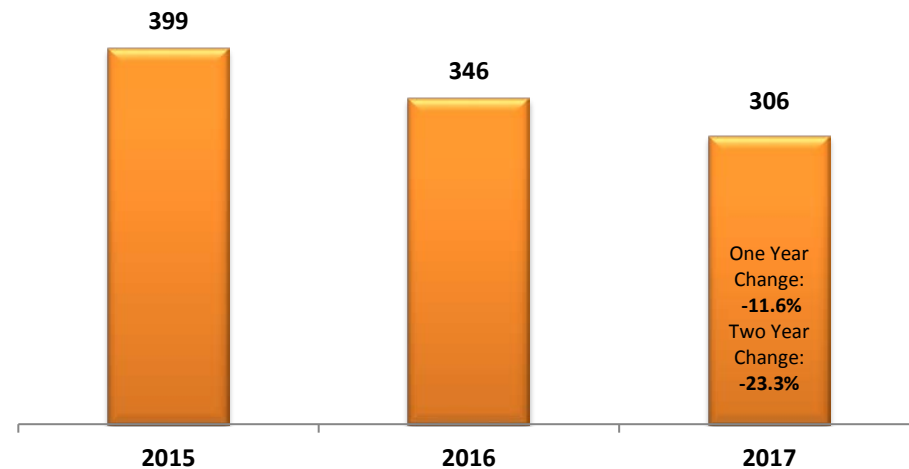
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

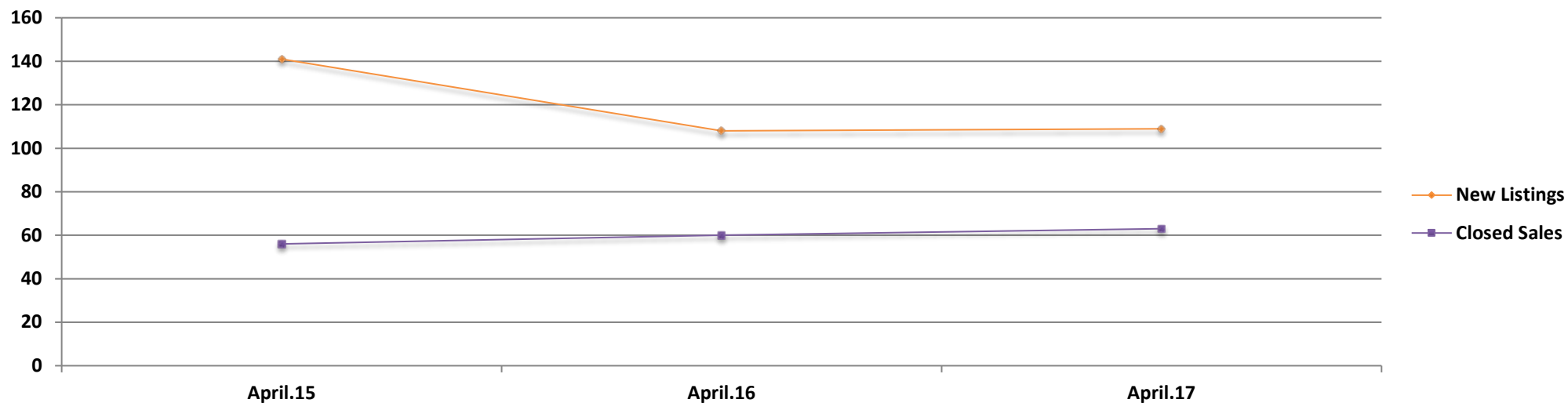
April



Year to Date



Historical Market Activity

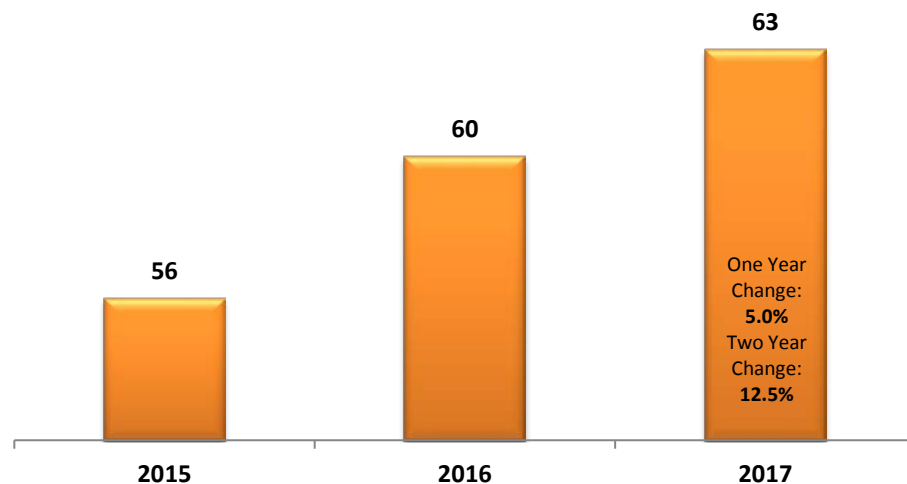


Closed Sales in Zip Codes 56001 & 56003

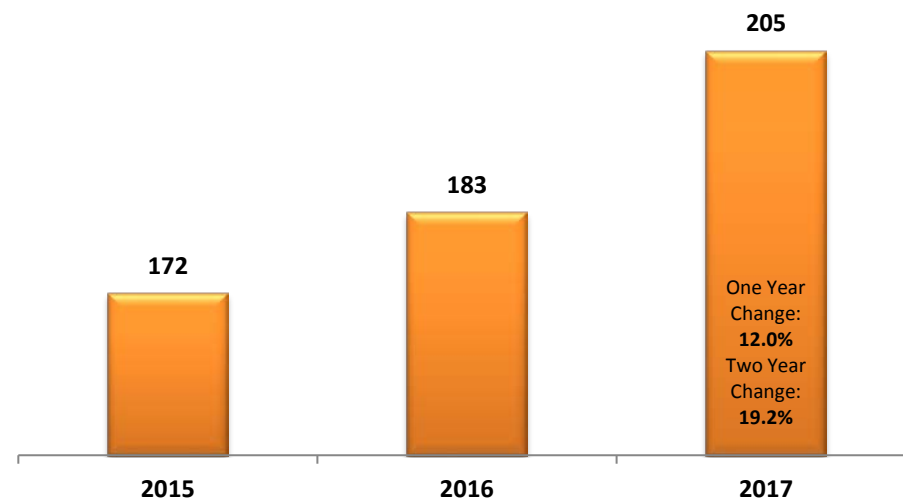
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



April

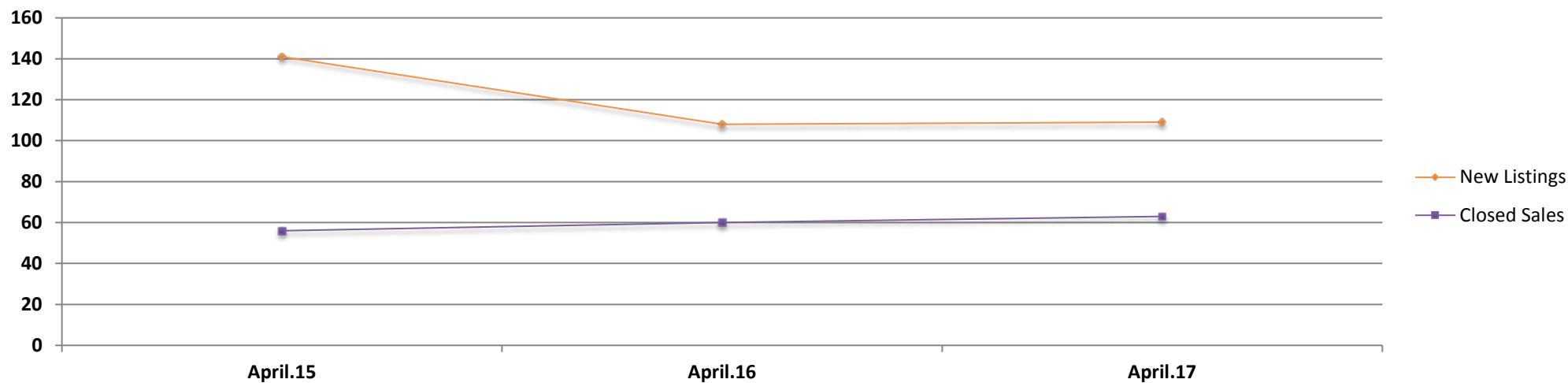


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

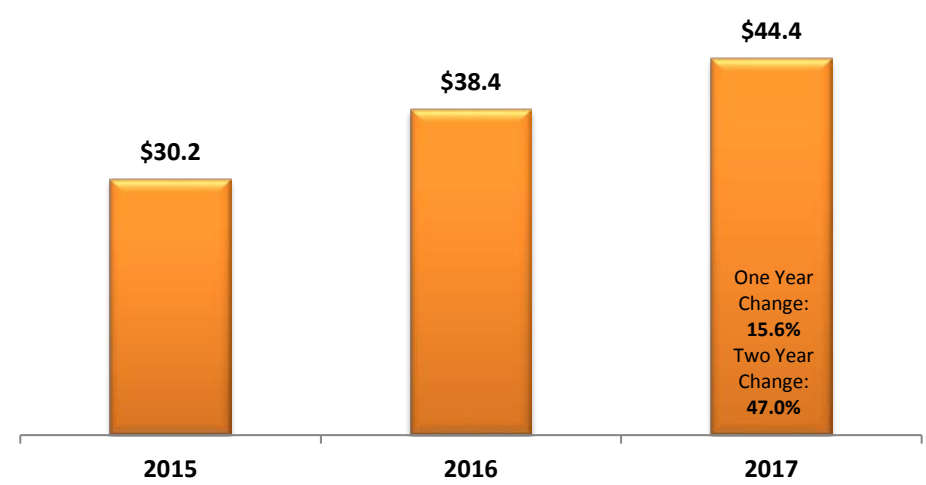


April

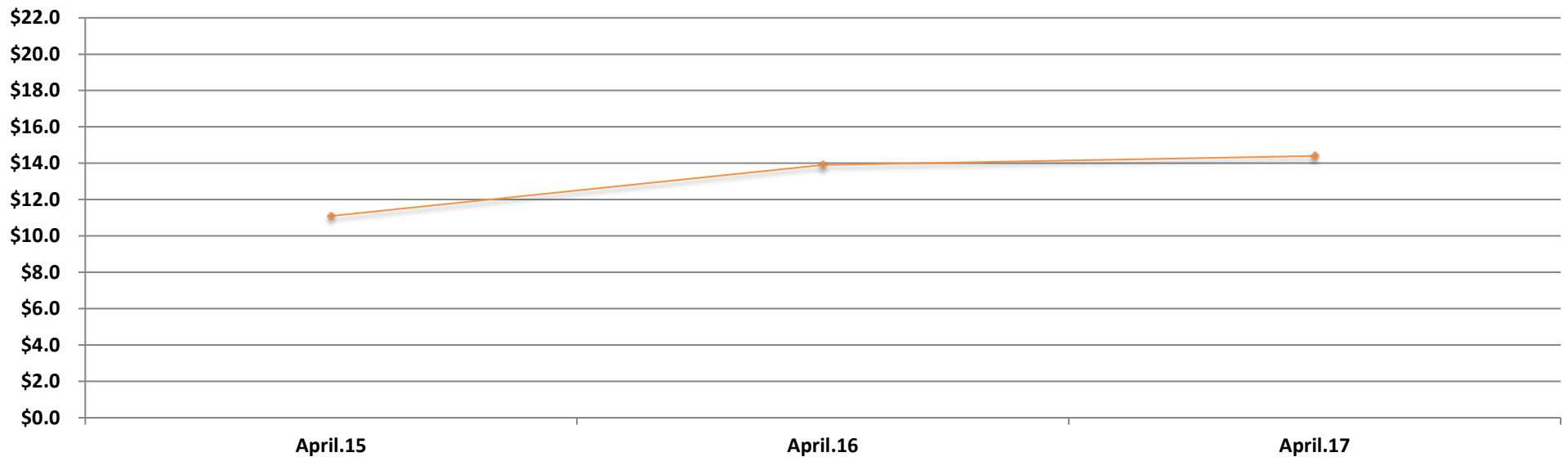


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



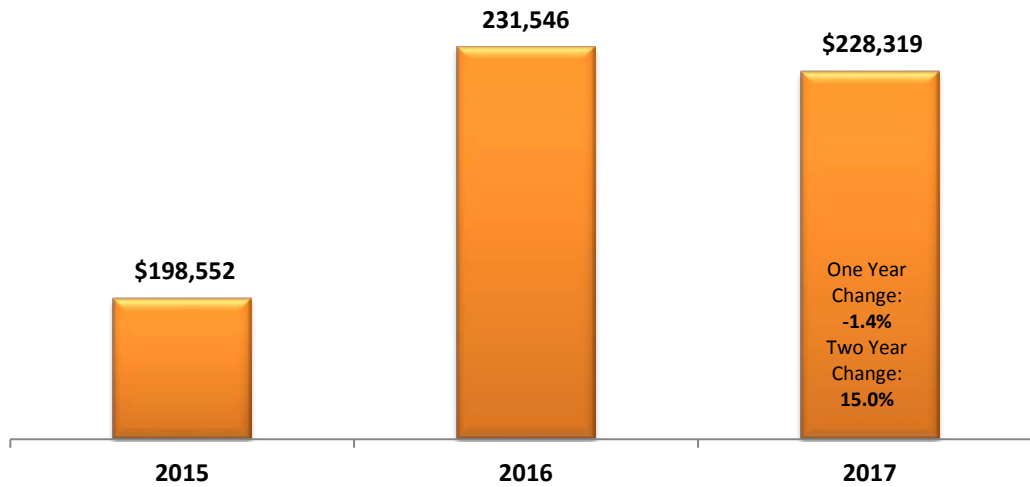
Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



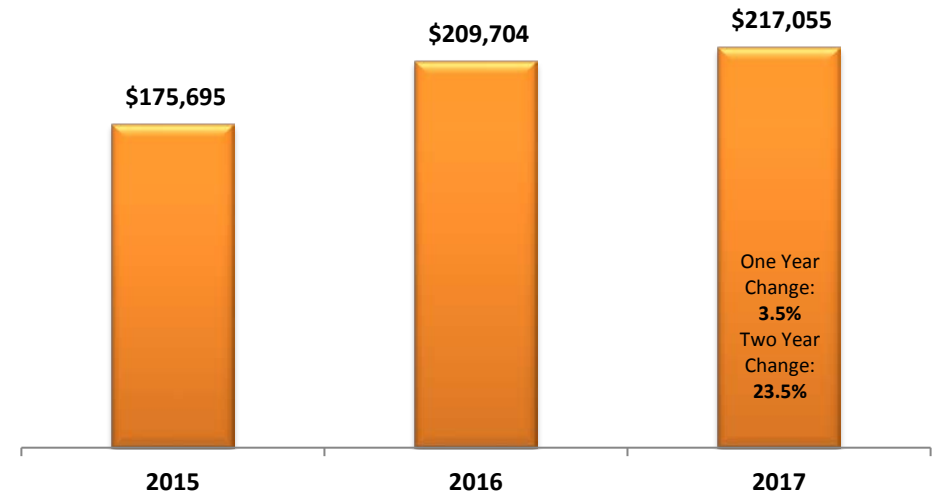
Figures do not take into account seller concessions.

April

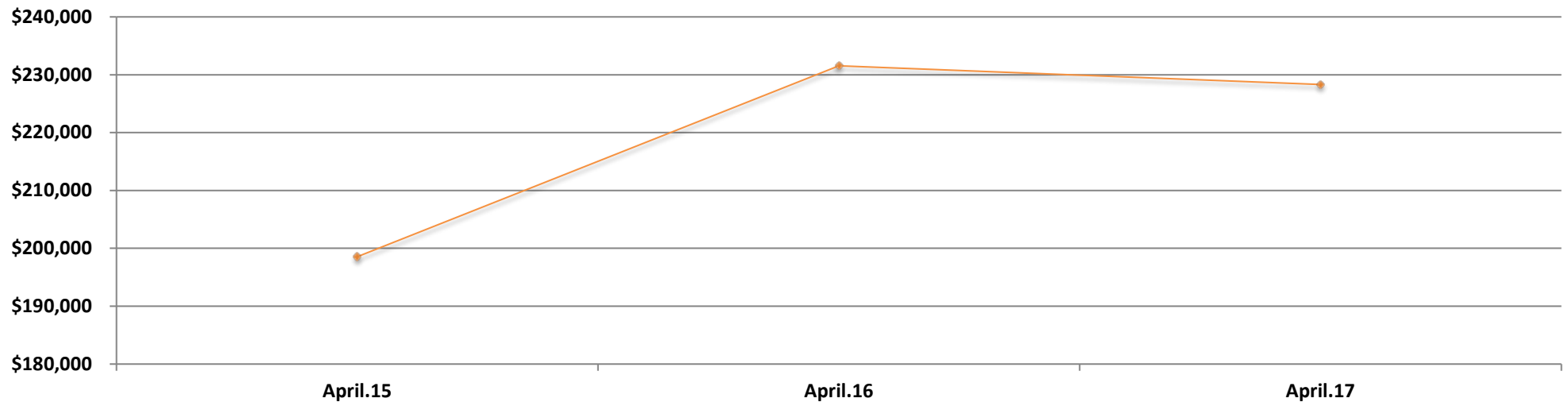


Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

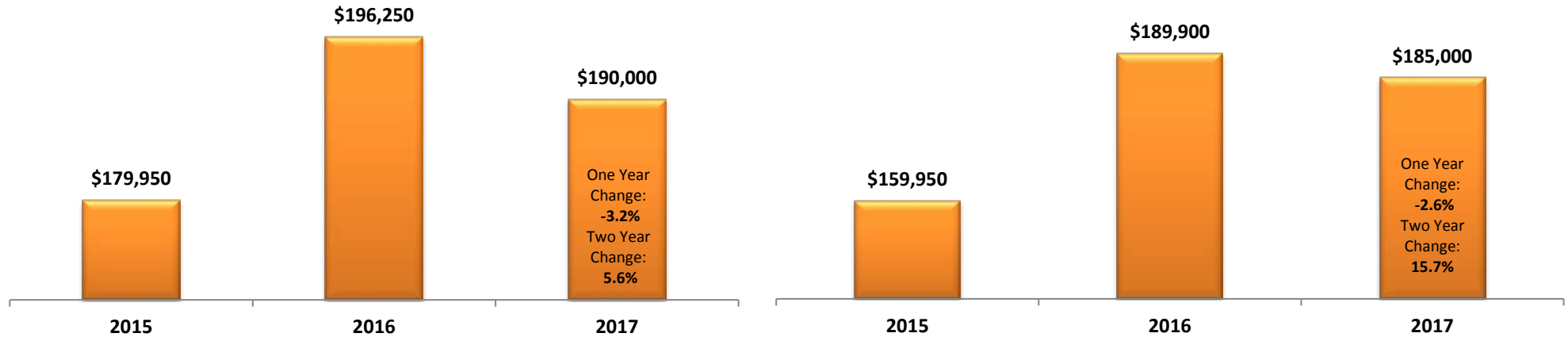


Figures do not take into account seller concessions

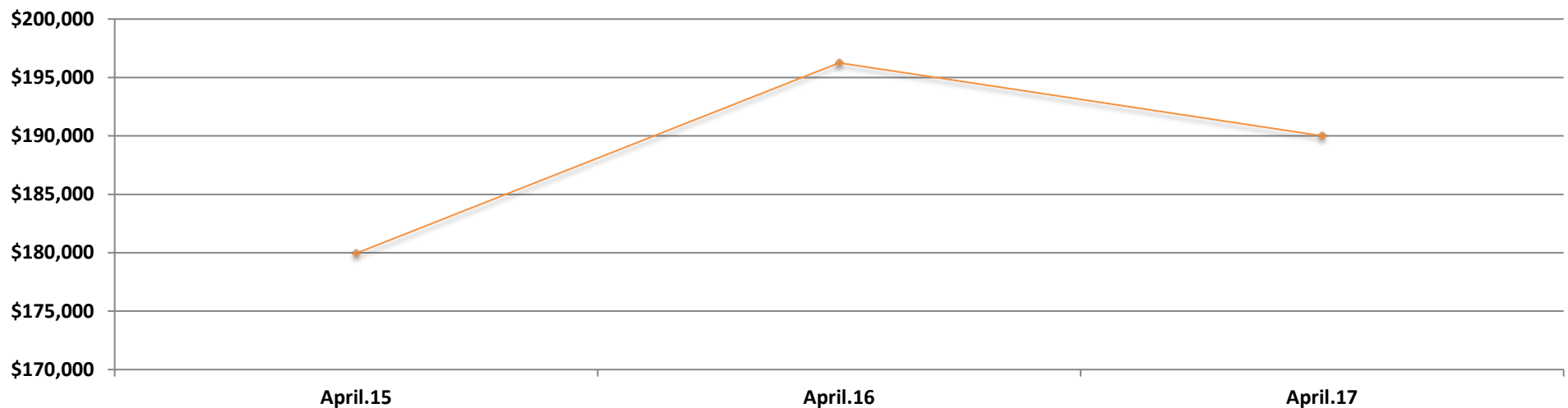
April

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



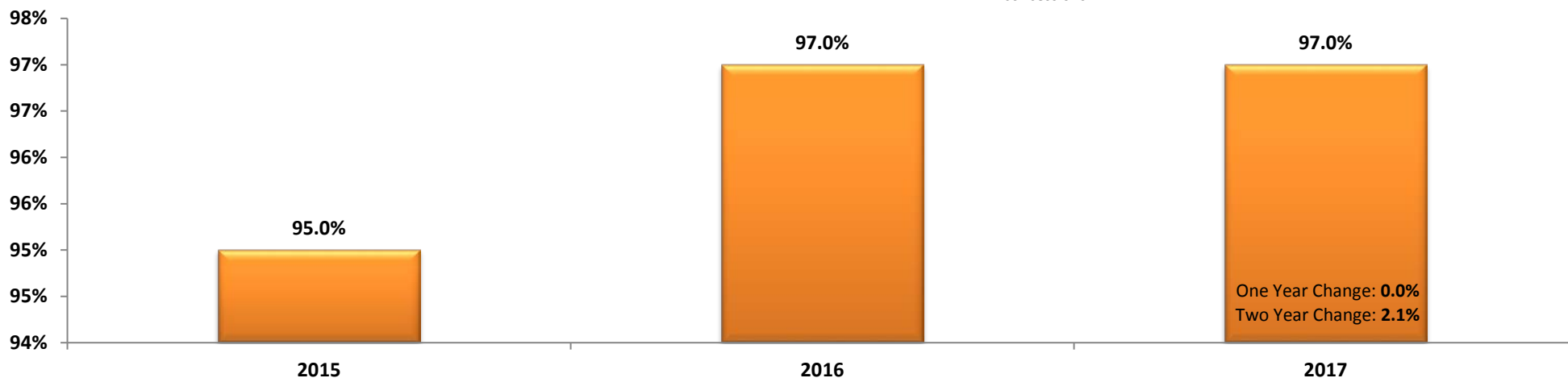
Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



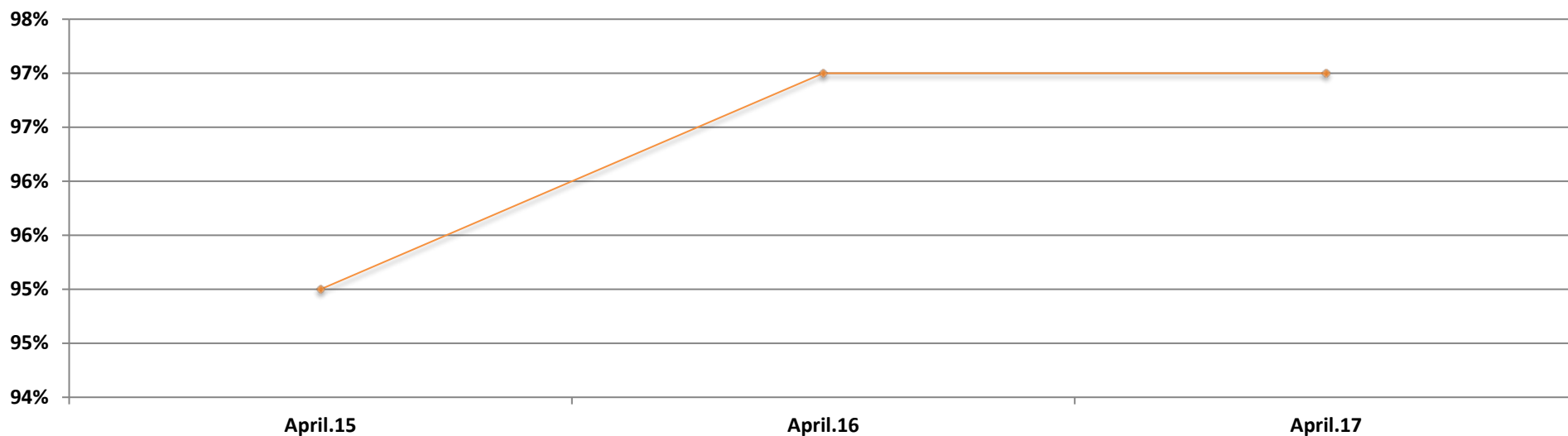
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

April



The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

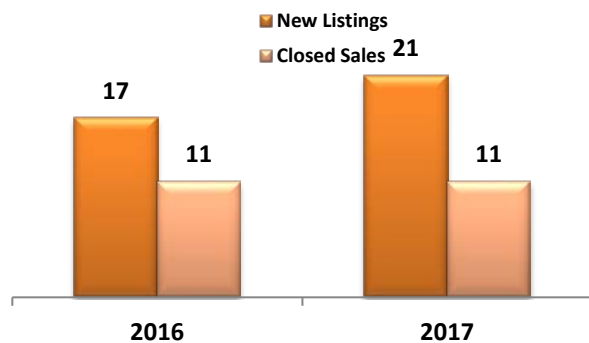
April

Year to Date

Faribault County, MN	2016	2017	Change	2016	2017	Change
New Listings	17	21	23.5%	43	50	16.3%
Closed Sales	11	11	0.0%	26	33	26.9%
Average Sales Price	\$53,872	\$80,418	49.3%	\$69,309	\$102,703	48.2%
Avg. Percent of Original List Price Received at Sale*	87.0%	93.0%	6.9%	87.0%	90.0%	3.4%
Average Days on Market Until Sale	179	195	8.9%	223	195	-12.6%
Total Current Inventory**	67	52	-22.4%	-	-	-
Single-Family Detached Inventory	67	51	-23.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

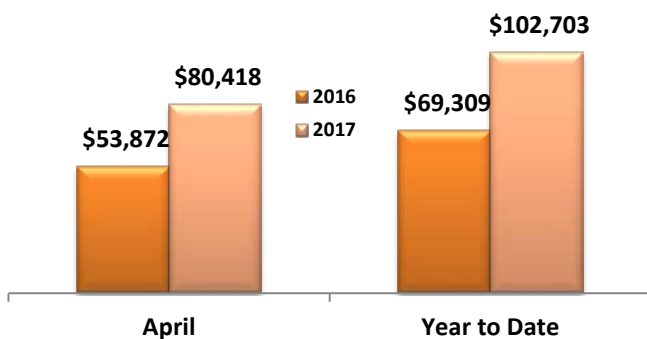
Activity-Most Recent Month



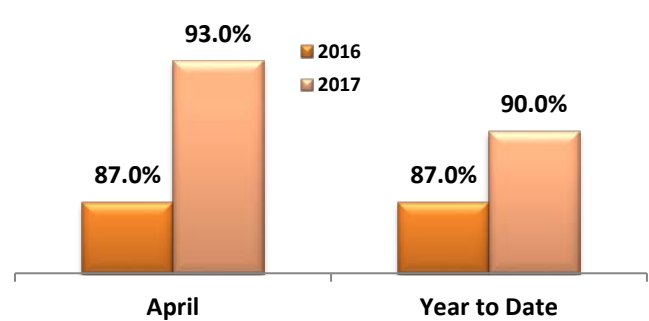
Activity-Year to Date



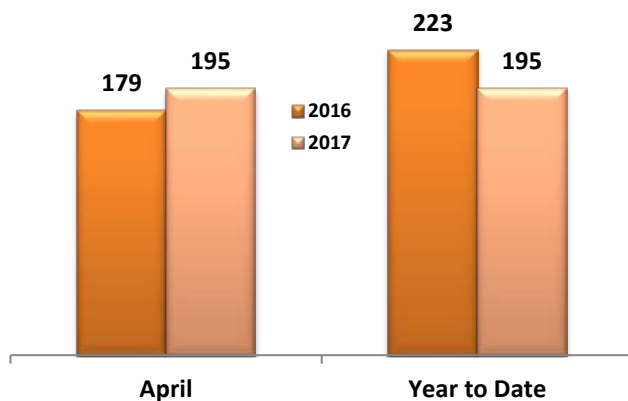
Average Sales Price



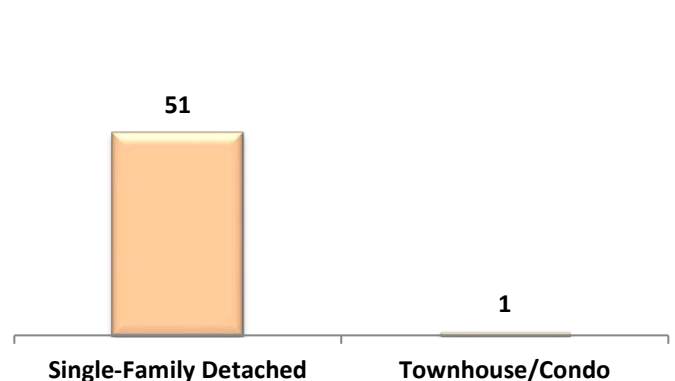
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

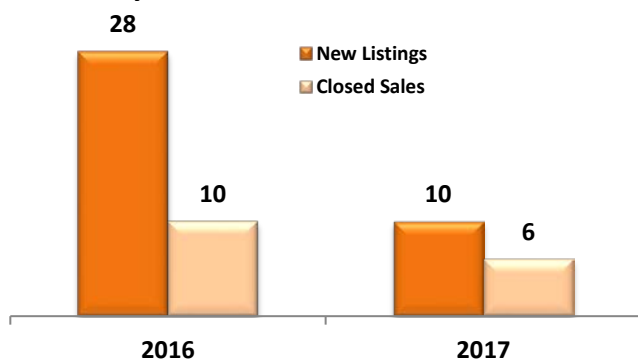
April

Year to Date

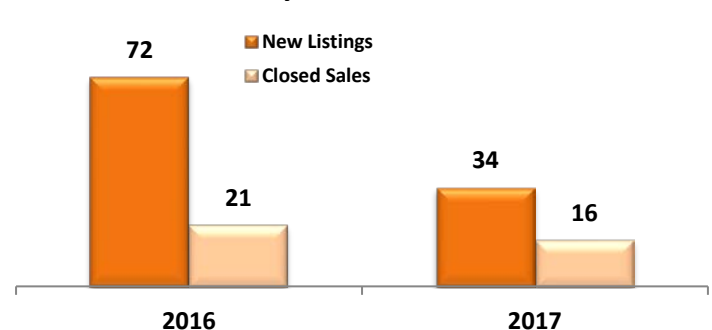
Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	28	10	-64.3%	72	34	-52.8%
Closed Sales	10	6	-40.0%	21	16	-23.8%
Average Sales Price	\$224,890	\$211,266	-6.1%	\$214,255	\$250,556	16.9%
Avg. Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	81	248	206.2%	83	234	181.9%
Total Current Inventory**	51	20	-60.8%	-	-	-
Single-Family Detached Inventory	43	19	-55.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

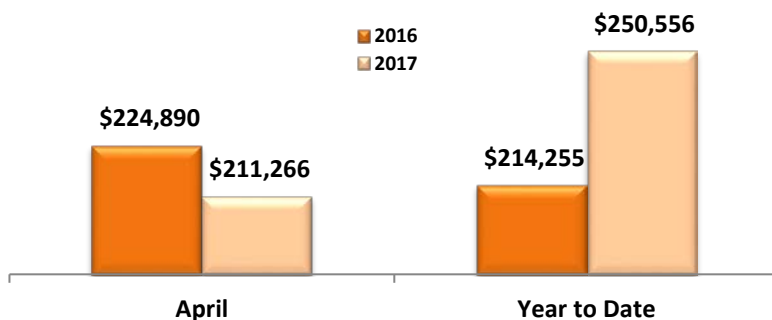
Activity-Most Recent Month



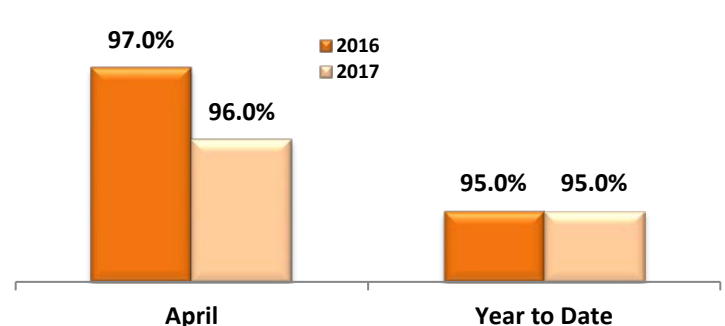
Activity-Year to Date



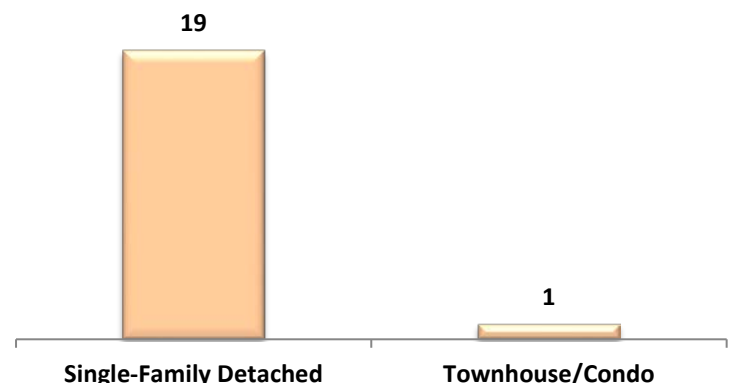
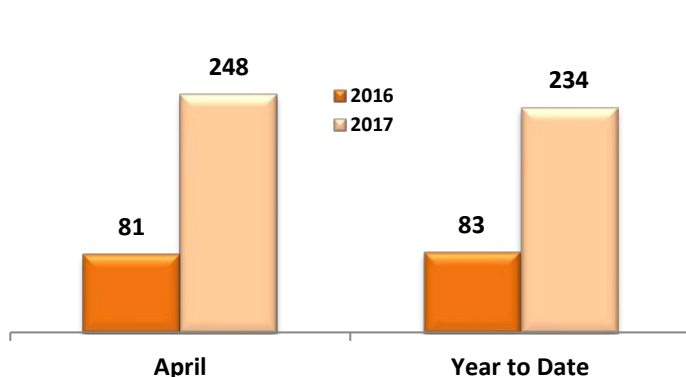
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

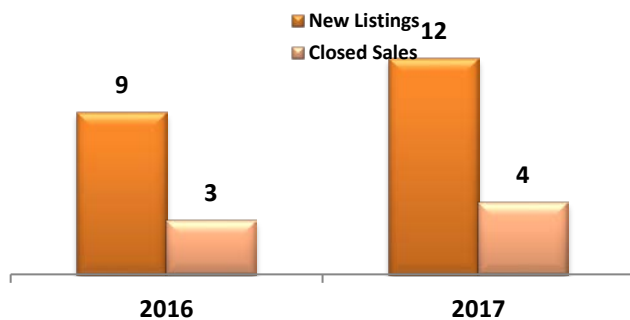
April

Year to Date

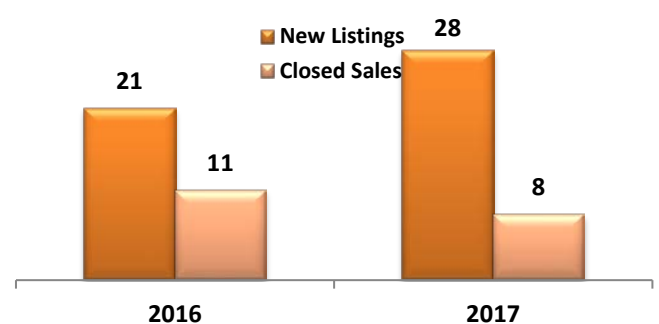
Le Sueur County, MN	2016	2017	Change	2016	2017	Change
New Listings	9	12	33.3%	21	28	33.3%
Closed Sales	3	4	33.3%	11	8	-27.3%
Average Sales Price	\$68,666	\$150,013	118.5%	\$190,757	\$201,919	5.9%
Avg. Percent of Original List Price Received at Sale*	81.0%	98.0%	21.0%	82.0%	90.0%	9.8%
Average Days on Market Until Sale	178	185	3.9%	250	191	-23.6%
Total Current Inventory**	24	35	45.8%	-	-	-
Single-Family Detached Inventory	22	31	40.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

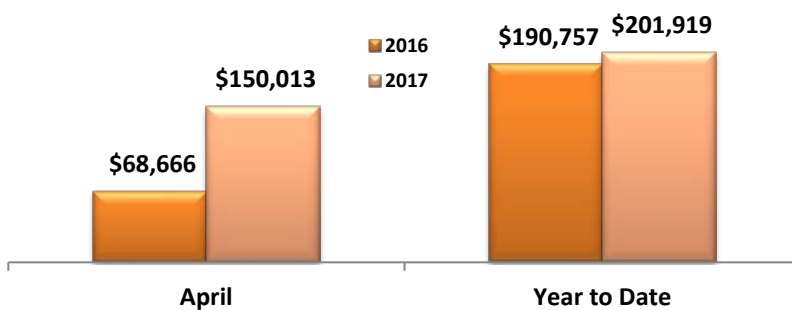
Activity-Most Recent Month



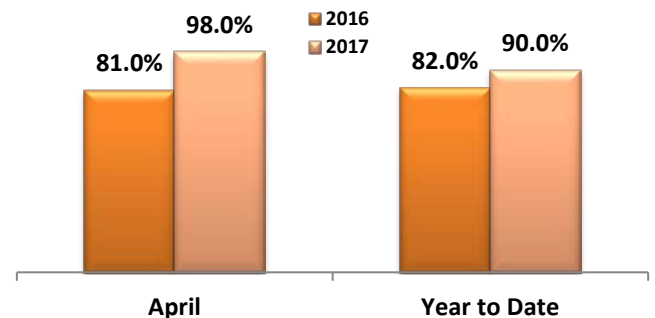
Activity-Year to Date



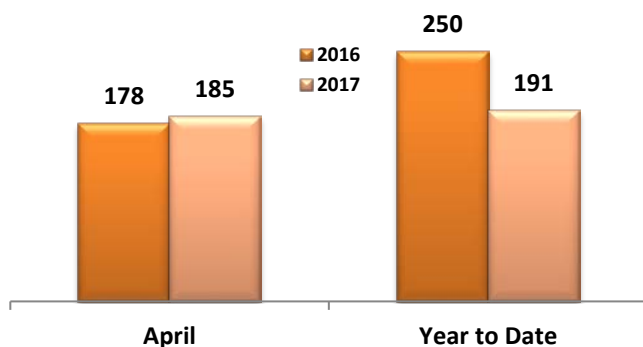
Average Sales Price



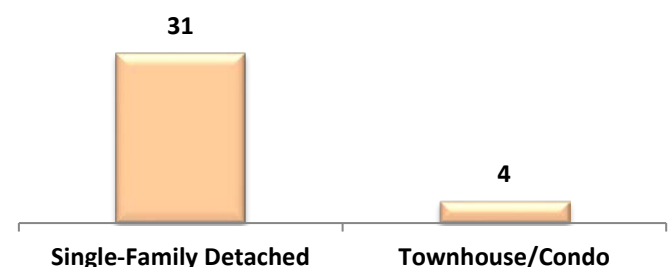
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lake Crystal

April

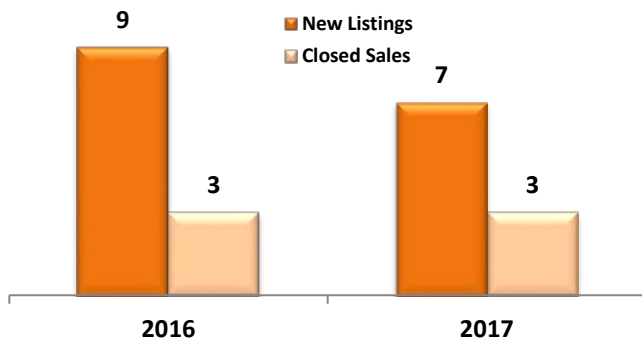
Year to Date

Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	9	7	-22.2%	29	17	-41.4%
Closed Sales	3	3	0.0%	11	16	45.5%
Average Sales Price	\$165,666	\$194,983	17.7%	\$212,696	\$157,497	-26.0%
Avg. Percent of Original List Price Received at Sale*	99.0%	95.0%	-4.0%	95.0%	91.0%	-4.2%
Average Days on Market Until Sale	81	113	39.5%	165	133	-19.4%
Total Current Inventory**	28	10	-64.3%	-	-	-
Single-Family Detached Inventory	26	9	-65.4%	-	-	-

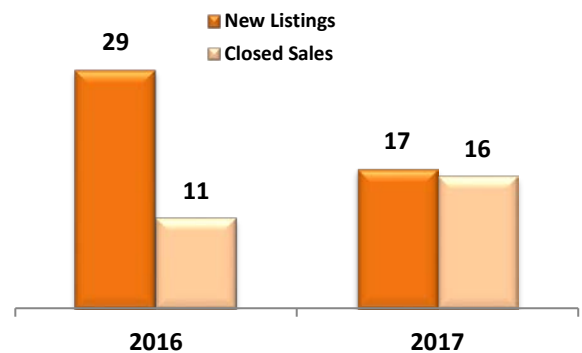
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

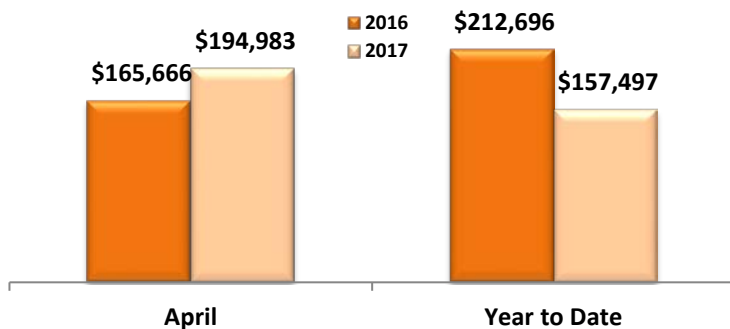
Activity-Most Recent Month



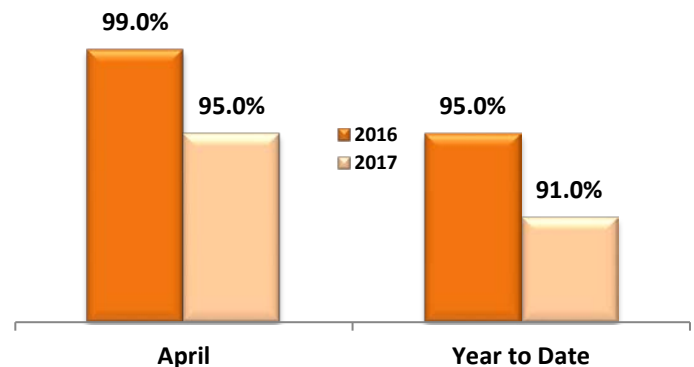
Activity-Year to Date



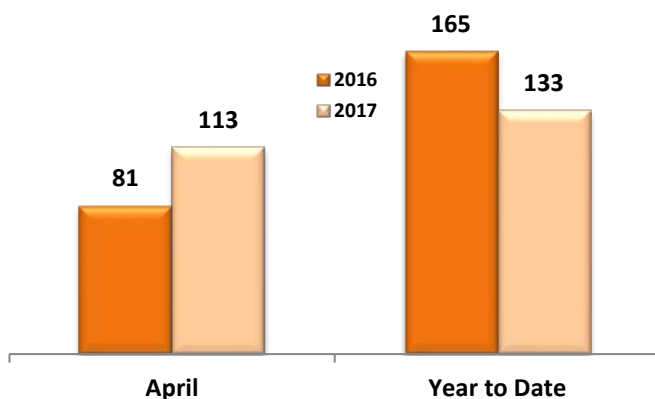
Average Sales Price



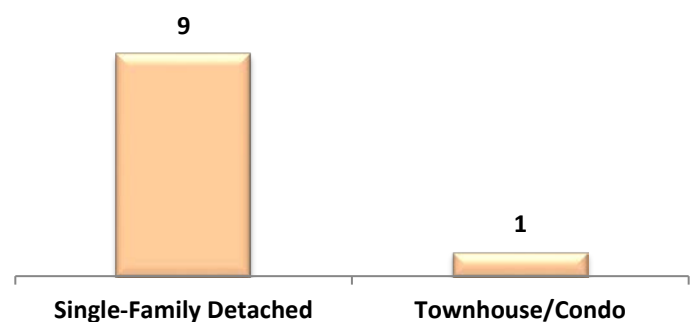
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

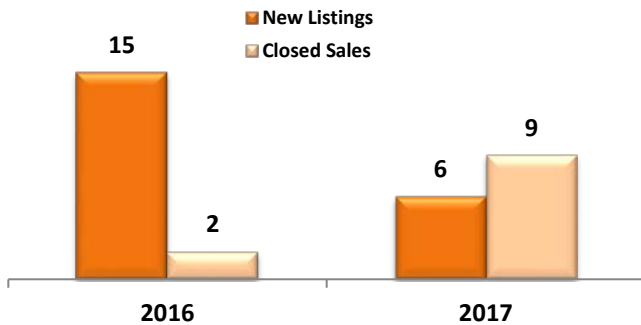
April

Year to Date

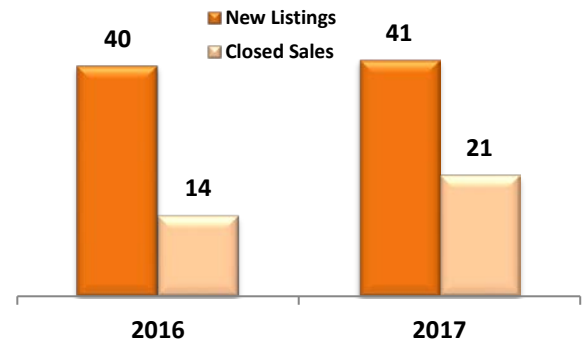
Le Sueur County, MN	2016	2017	Change	2016	2017	Change
New Listings	15	6	-60.0%	40	41	2.5%
Closed Sales	2	9	350.0%	14	21	50.0%
Average Sales Price	\$167,450	\$141,653	-15.4%	\$152,435	\$133,765	-12.2%
Avg. Percent of Original List Price Received at Sale*	92.0%	96.0%	4.3%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	340	130	-61.8%	186	189	1.6%
Total Current Inventory**	49	27	-44.9%	-	-	-
Single-Family Detached Inventory	45	21	-53.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

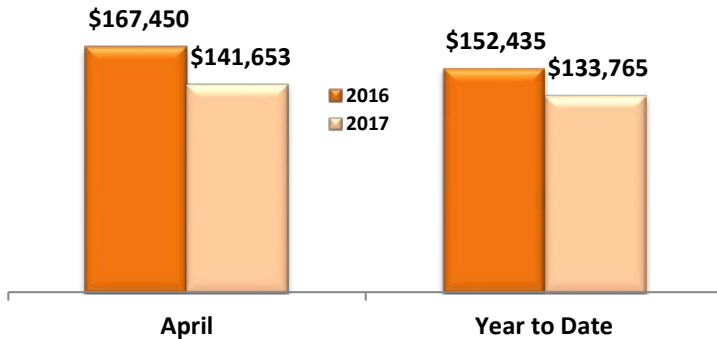
Activity-Most Recent Month



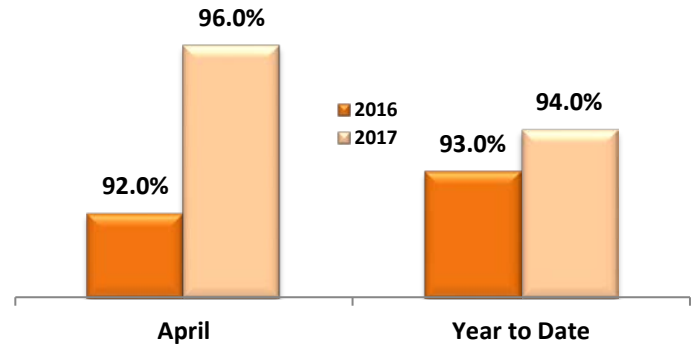
Activity-Year to Date



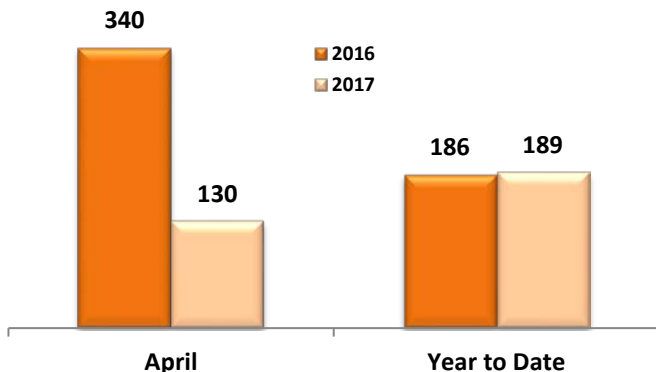
Average Sales Price



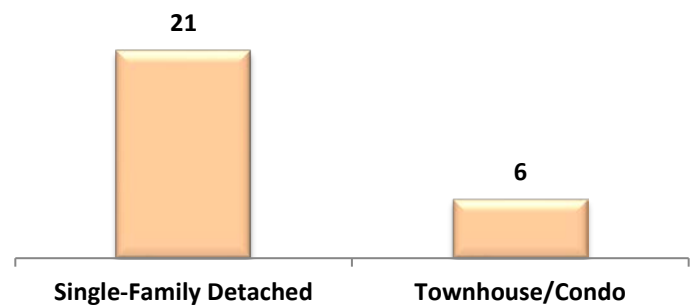
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lower North Mankato

April

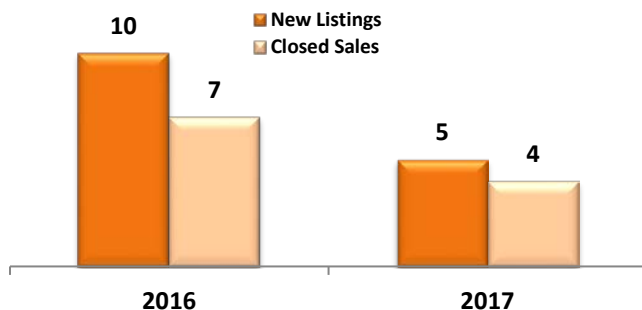
Year to Date

Nicollet County, MN	2016	2017	Change	2016	2017	Change
New Listings	10	5	-50.0%	31	14	-54.8%
Closed Sales	7	4	-42.9%	18	17	-5.6%
Average Sales Price	\$120,614	\$134,862	11.8%	\$123,761	\$128,955	4.2%
Avg. Percent of Original List Price Received at Sale*	95.0%	100.0%	5.3%	97.0%	91.0%	-6.2%
Average Days on Market Until Sale	93	78	-16.1%	114	108	-5.3%
Total Current Inventory**	14	4	-71.4%	-	-	-
Single-Family Detached Inventory	13	2	-84.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

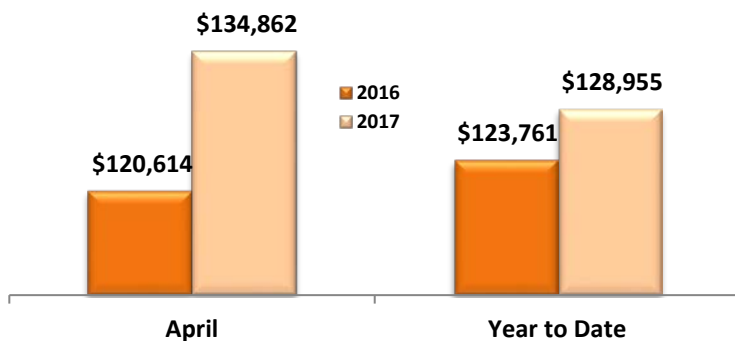
Activity-Most Recent Month



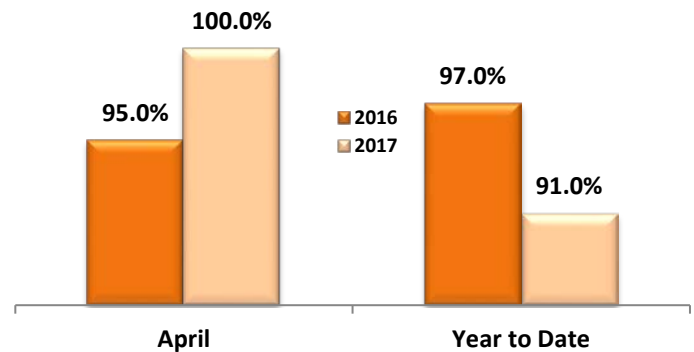
Activity-Year to Date



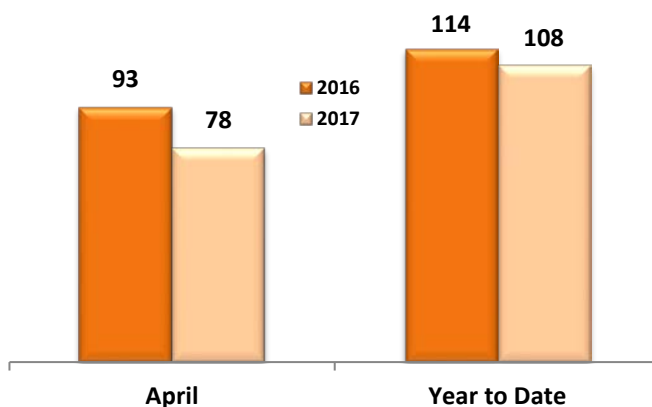
Average Sales Price



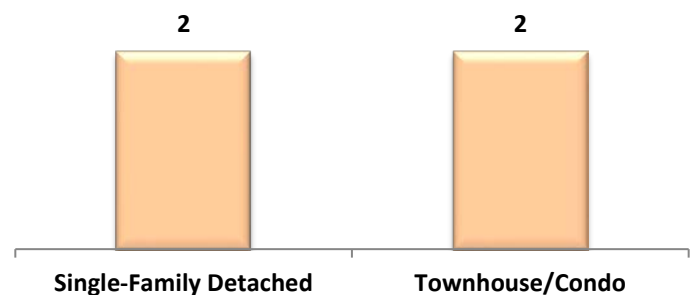
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Madelia/St. James

April

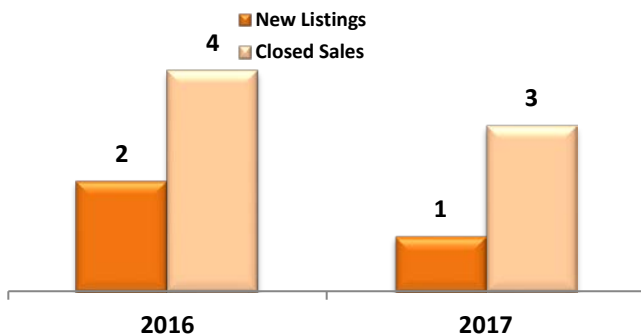
Year to Date

Watonswan County, MN

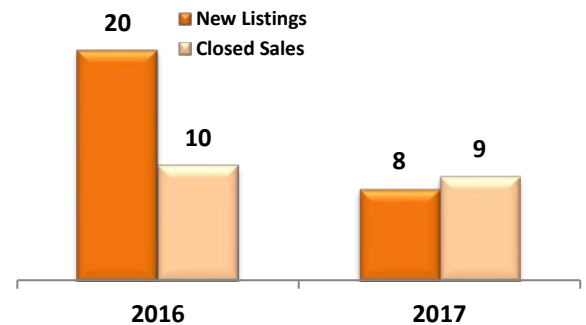
	2016	2017	Change	2016	2017	Change
New Listings	2	1	-50.0%	20	8	-60.0%
Closed Sales	4	3	-25.0%	10	9	-10.0%
Average Sales Price	\$117,750	\$103,966	-11.7%	\$100,740	\$89,044	-11.6%
Avg. Percent of Original List Price Received at Sale*	100.0%	80.0%	-20.0%	95.0%	80.0%	-15.8%
Average Days on Market Until Sale	75	379	405.3%	142	275	93.7%
Total Current Inventory**	13	13	0.0%	-	-	-
Single-Family Detached Inventory	13	12	-7.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

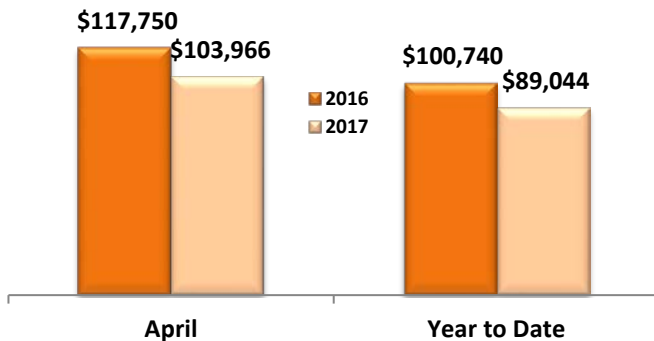
Activity-Most Recent Month



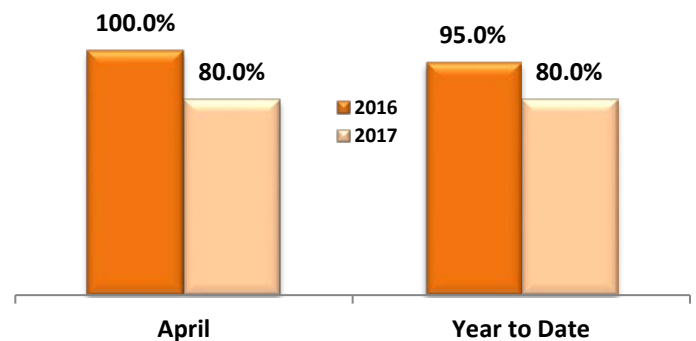
Activity-Year to Date



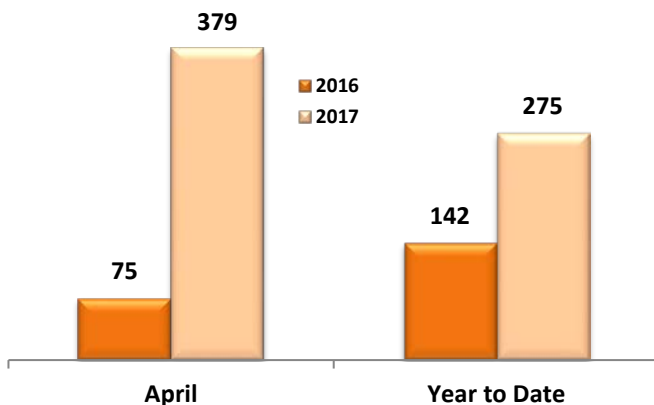
Average Sales Price



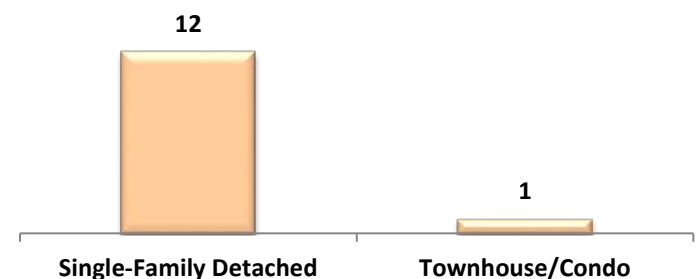
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

April

Year to Date

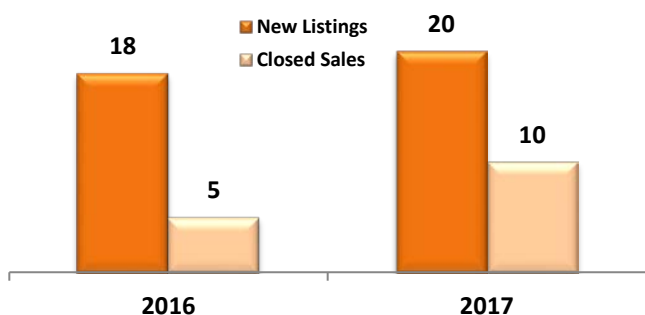
Blue Earth County, MN

	2016	2017	Change	2016	2017	Change
New Listings	18	20	11.1%	47	52	10.6%
Closed Sales	5	10	100.0%	23	29	26.1%
Average Sales Price	\$127,355	\$142,250	11.7%	\$129,833	\$126,525	-2.5%
Avg. Percent of Original List Price Received at Sale*	94.0%	98.0%	4.3%	97.0%	92.0%	-5.2%
Average Days on Market Until Sale	154	107	-30.5%	107	128	19.6%
Total Current Inventory**	29	19	-34.5%	-	-	-
Single-Family Detached Inventory	27	19	-29.6%	-	-	-

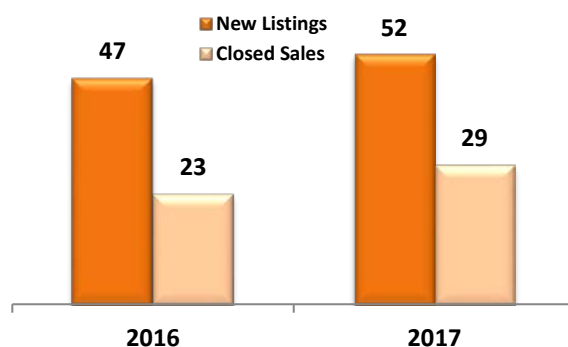
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

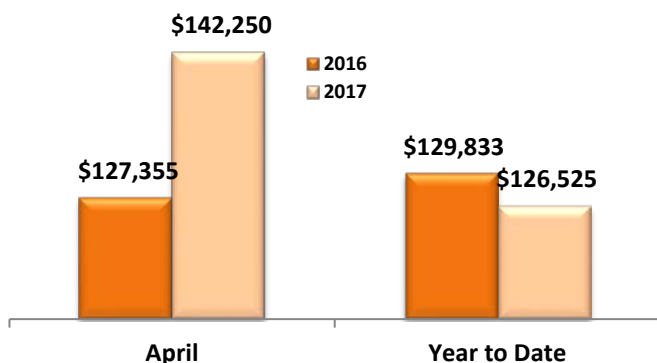
Activity-Most Recent Month



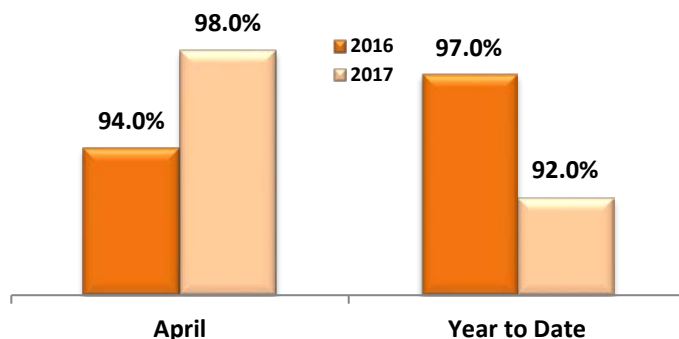
Activity-Year to Date



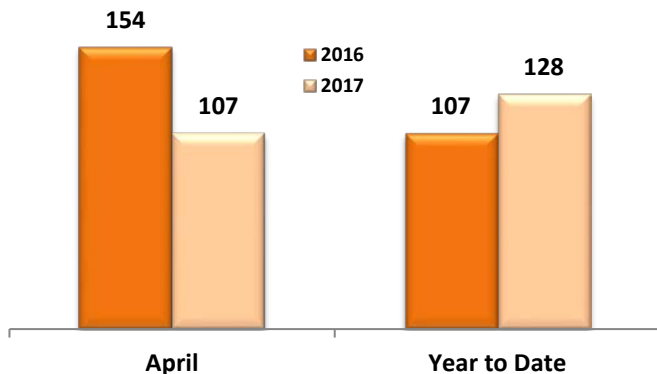
Average Sales Price



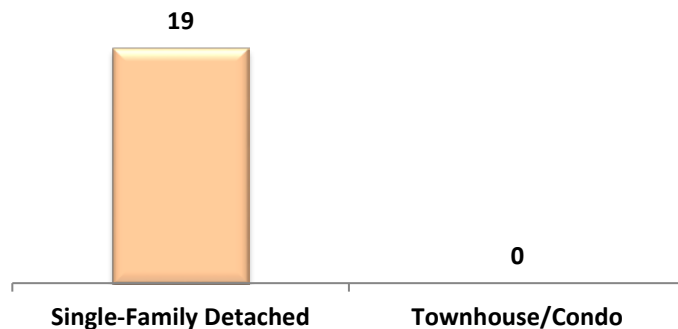
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Hilltop

April

Year to Date

Blue Earth County, MN

	2016	2017	Change	2016	2017	Change
New Listings	35	48	37.1%	132	137	3.8%
Closed Sales	27	35	29.6%	68	98	44.1%
Average Sales Price	\$249,966	\$254,744	1.9%	\$229,034	\$240,982	5.2%
Avg. Percent of Original List Price Received at Sale*	98.0%	97.0%	-1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	127	139	9.4%	126	122	-3.2%
Total Current Inventory**	75	55	-26.7%	-	-	-
Single-Family Detached Inventory	56	44	-21.4%	-	-	-

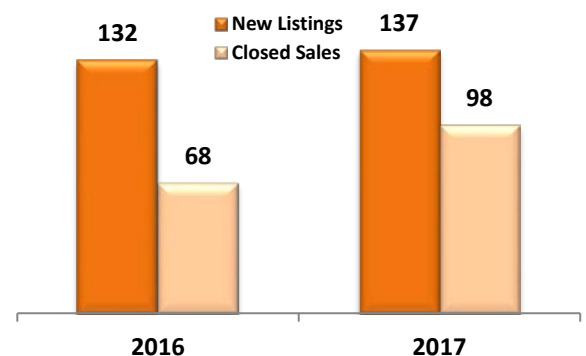
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

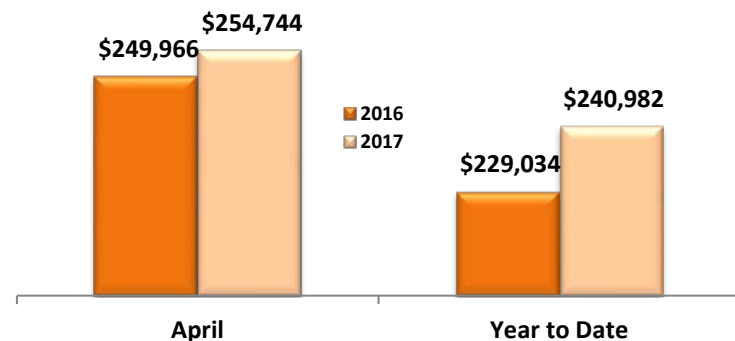
Activity-Most Recent Month



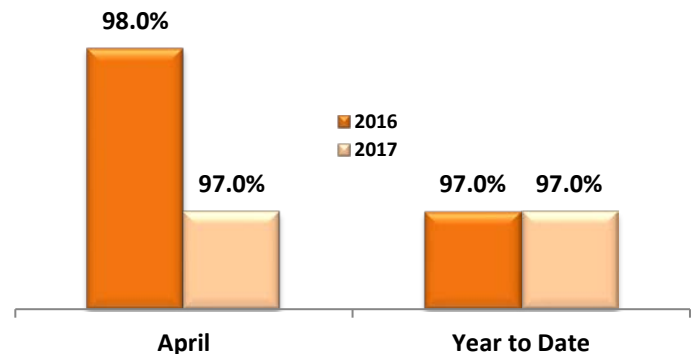
Activity-Year to Date



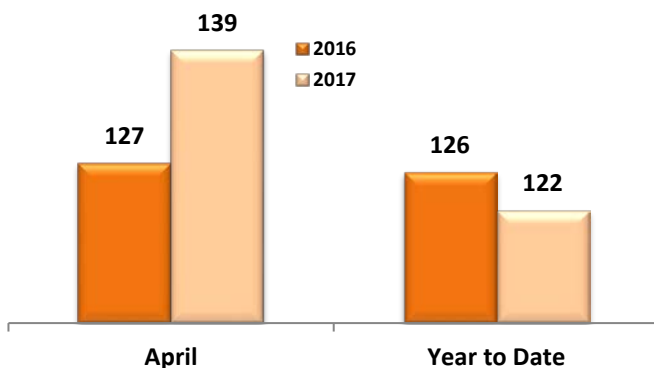
Average Sales Price



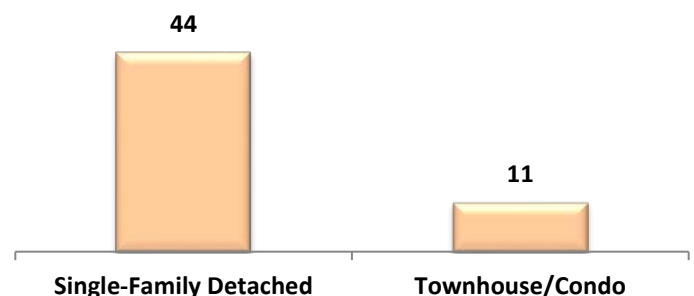
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

April

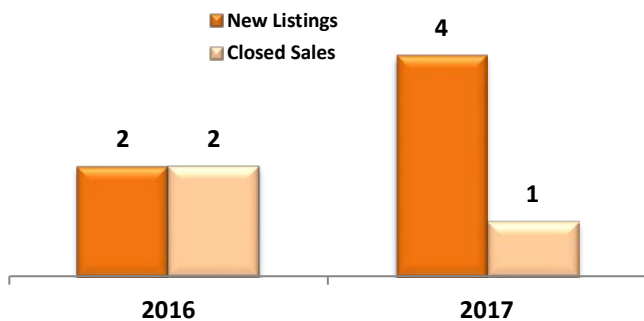
Year to Date

Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	2	4	100.0%	8	11	37.5%
Closed Sales	2	1	-50.0%	5	6	20.0%
Average Sales Price	\$411,150	\$365,000	-11.2%	\$335,060	\$325,025	-3.0%
Avg. Percent of Original List Price Received at Sale*	97.0%	97.0%	0.0%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	92	37	-59.8%	132	103	-22.0%
Total Current Inventory**	4	7	75.0%	-	-	-
Single-Family Detached Inventory	2	6	200.0%	-	-	-

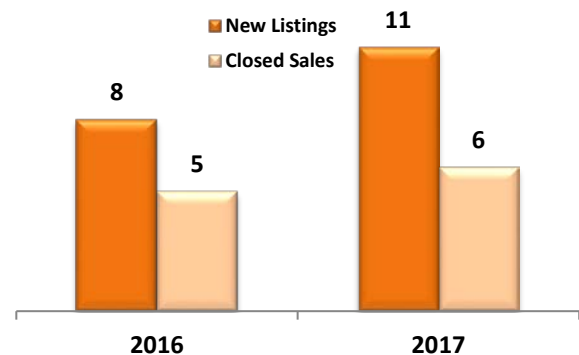
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

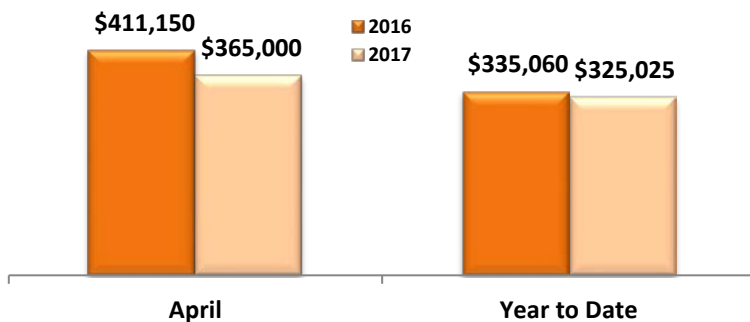
Activity-Most Recent Month



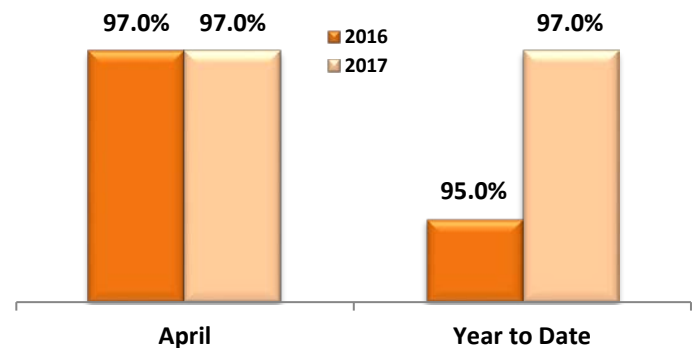
Activity-Year to Date



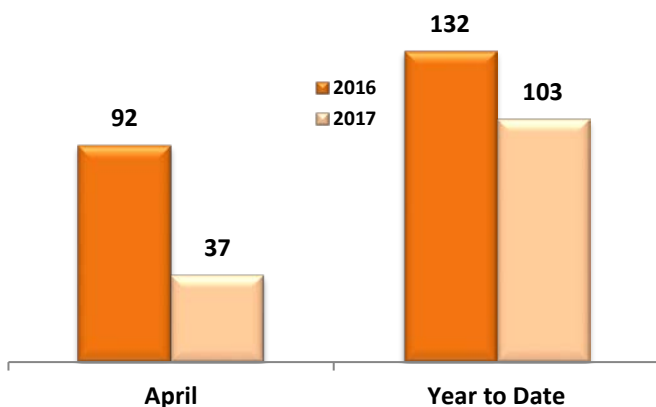
Average Sales Price



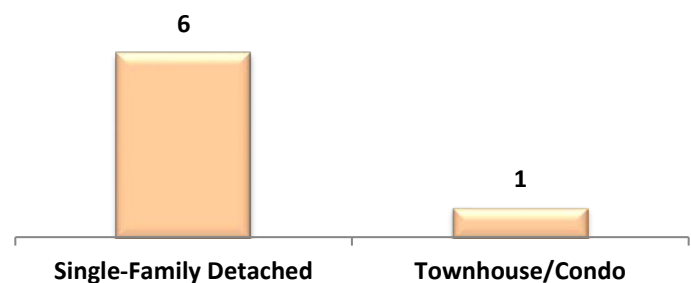
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

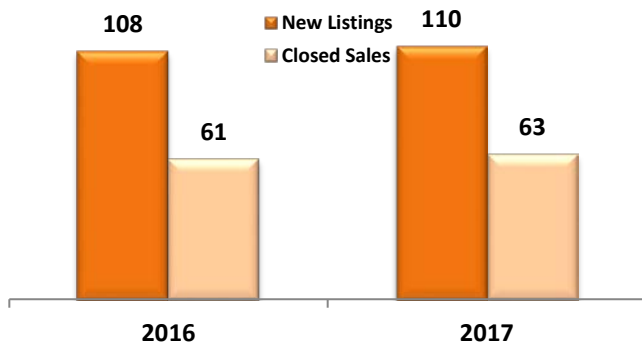
April

Year to Date

Blue Earth/Nicollet County, MN	2016	2017	Change	2016	2017	Change
New Listings	108	110	1.9%	346	307	-11.3%
Closed Sales	61	63	3.3%	184	205	11.4%
Average Sales Price	\$230,578	\$228,319	-1.0%	\$209,502	\$217,055	3.6%
Avg. Percent of Original List Price Received at Sale*	91.0%	97.0%	6.6%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	119	122	2.5%	130	118	-9.2%
Total Current Inventory**	193	138	-28.5%	-	-	-
Single-Family Detached Inventory	165	116	-29.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

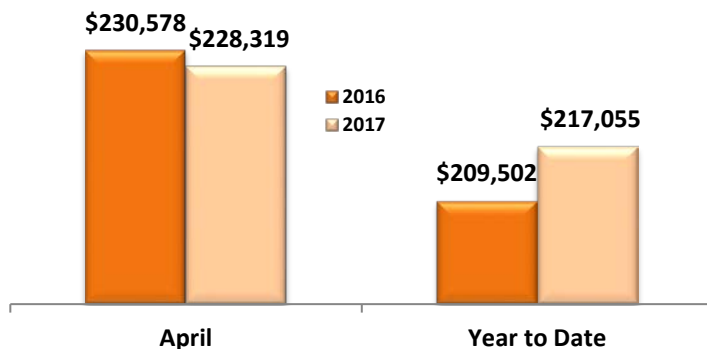
Activity-Most Recent Month



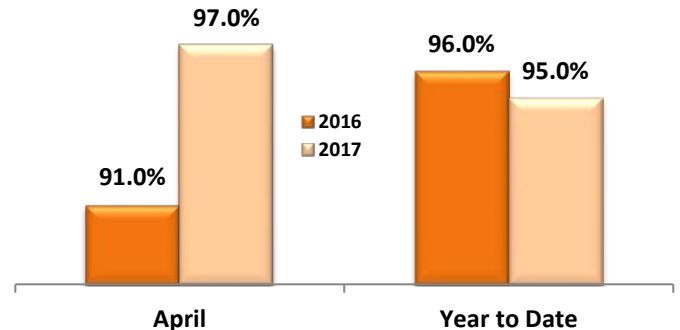
Activity-Year to Date



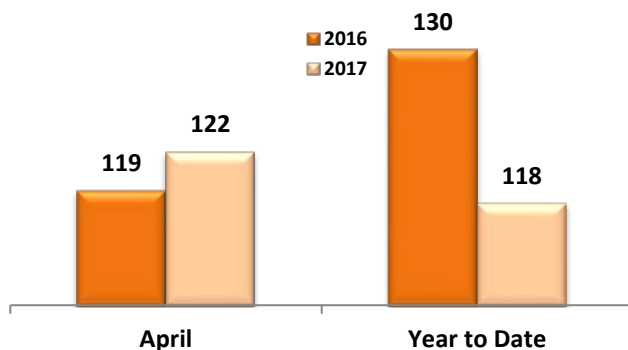
Average Sales Price



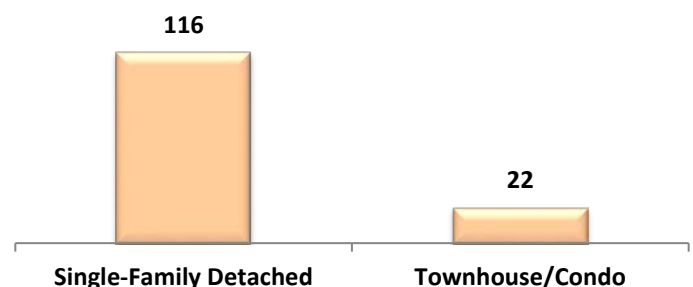
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

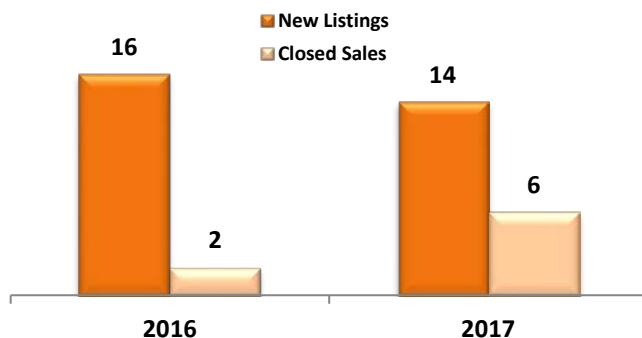
April

Year to Date

Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	16	14	-12.5%	34	29	-14.7%
Closed Sales	2	6	200.0%	18	17	-5.6%
Average Sales Price	\$102,750	\$131,520	28.0%	\$108,400	\$125,497	15.8%
Avg. Percent of Original List Price Received at Sale*	78.0%	90.0%	15.4%	82.0%	88.0%	7.3%
Average Days on Market Until Sale	212	154	-27.4%	251	126	-49.8%
Total Current Inventory**	33	24	-27.3%	-	-	-
Single-Family Detached Inventory	33	24	-27.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

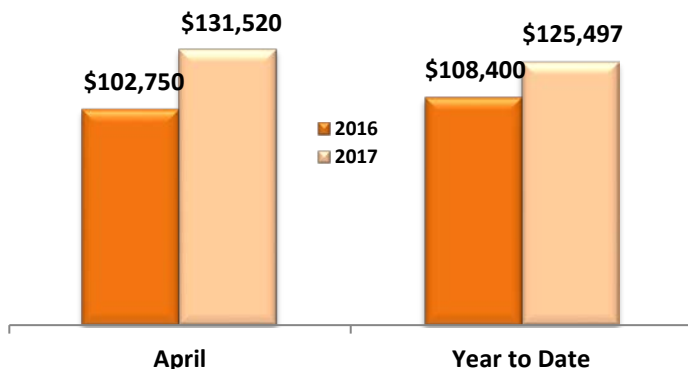
Activity-Most Recent Month



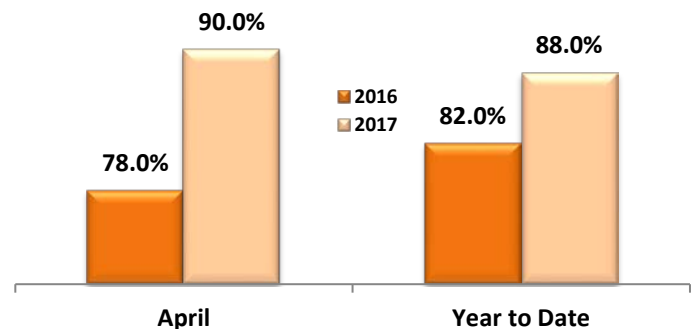
Activity-Year to Date



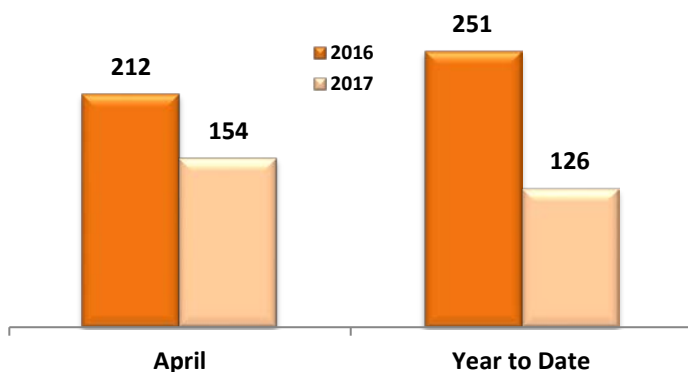
Average Sales Price



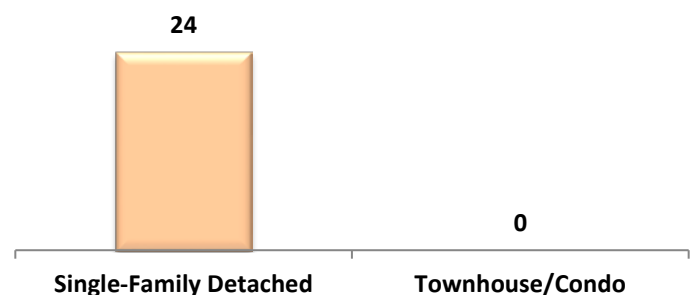
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

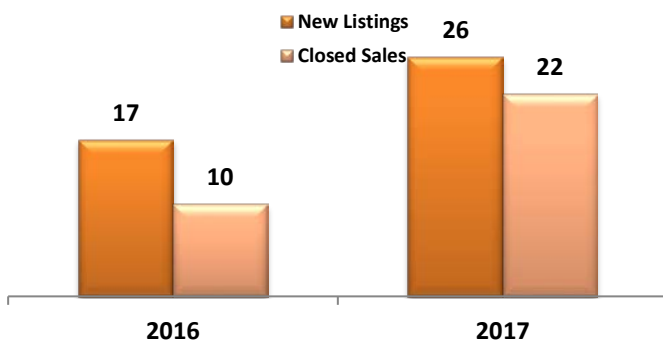
April

Year to Date

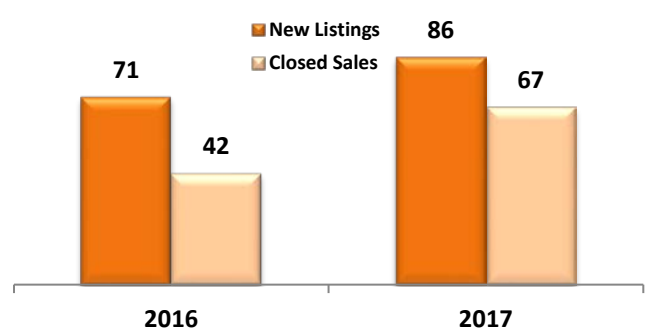
Brown County, MN	2016	2017	Change	2016	2017	Change
New Listings	17	26	52.9%	71	86	21.1%
Closed Sales	10	22	120.0%	42	67	59.5%
Average Sales Price	\$144,300	\$130,390	-9.6%	\$129,363	\$136,864	5.8%
Avg. Percent of Original List Price Received at Sale*	95.0%	89.0%	-6.3%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	142	113	-20.4%	137	123	-10.2%
Total Current Inventory**	53	38	-28.3%	-	-	-
Single-Family Detached Inventory	51	33	-35.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

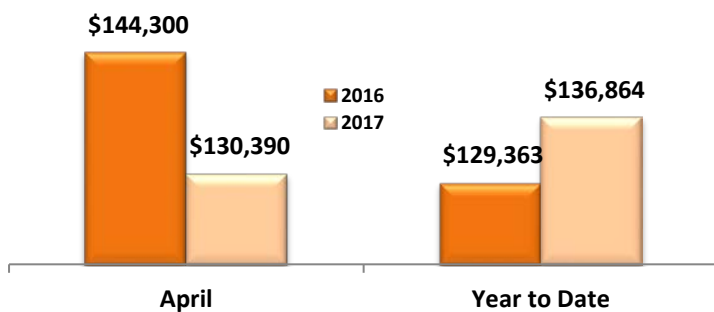
Activity-Most Recent Month



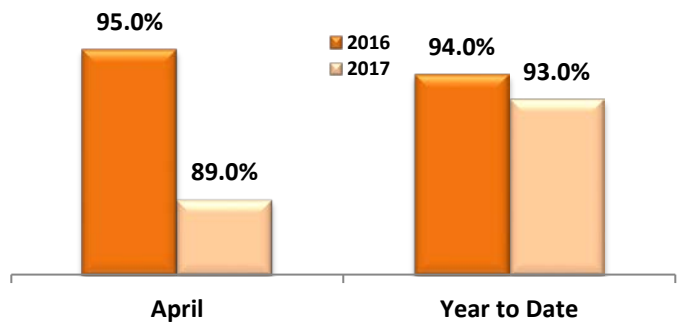
Activity-Year to Date



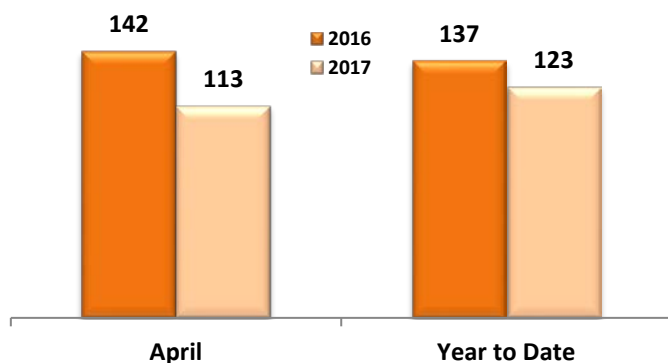
Average Sales Price



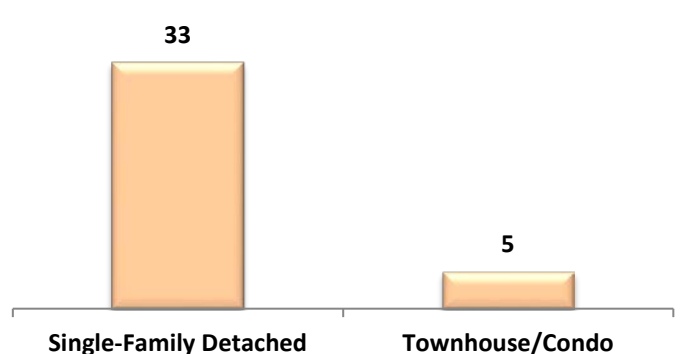
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

April

Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	4	2	-50.0%	11	5	-54.5%
Closed Sales	2	1	-50.0%	4	4	0.0%
Average Sales Price	\$146,500	\$253,300	72.9%	\$114,500	\$253,00	121.0%
Avg. Percent of Original List Price Received at Sale*	98.0%	100.0%	2.0%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	90	63	-30.0%	151	161	6.6%
Total Current Inventory**	5	4	-20.0%	-	-	-
Single-Family Detached Inventory	5	4	-20.0%	-	-	-

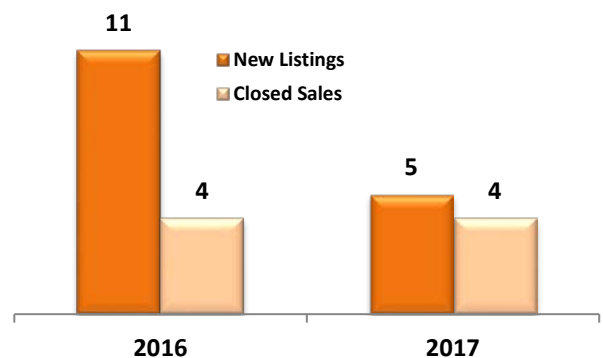
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

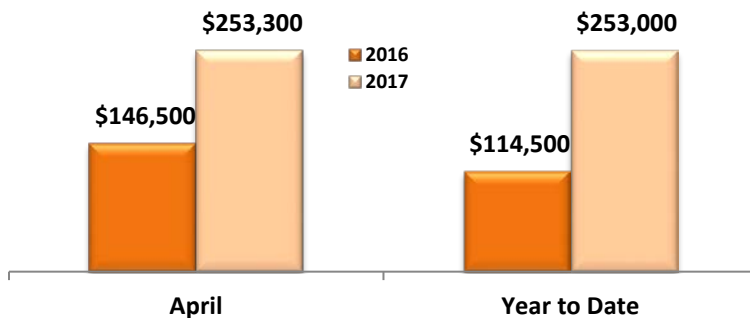
Activity-Most Recent Month



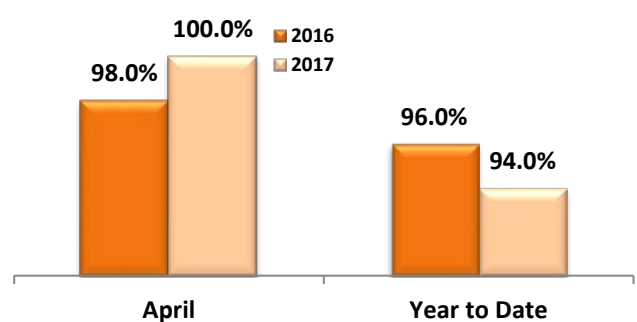
Activity-Year to Date



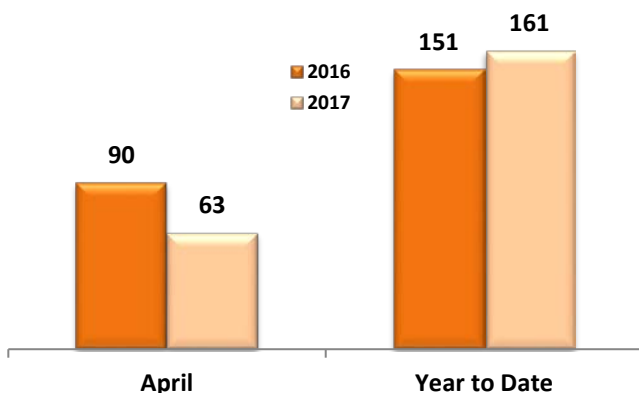
Average Sales Price



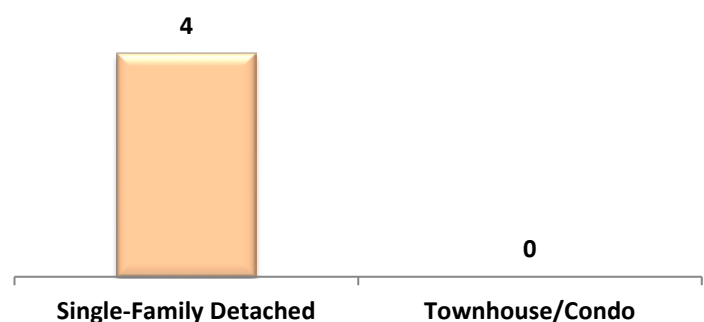
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

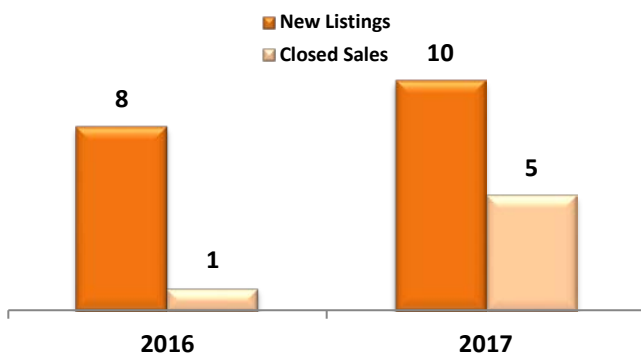
April

Year to Date

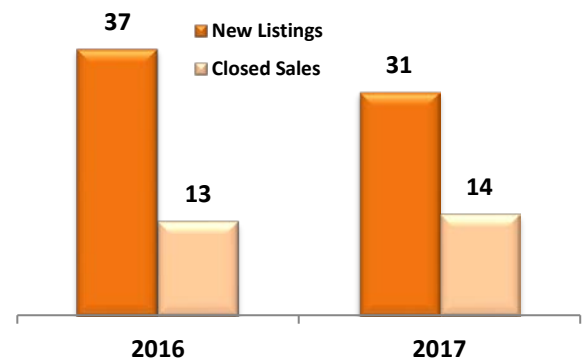
Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	8	10	25.0%	37	31	-16.2%
Closed Sales	1	5	400.0%	13	14	7.7%
Average Sales Price	\$447,000	\$324,530	-27.4%	\$328,369	\$277,868	-15.4%
Avg. Percent of Original List Price Received at Sale*	100.0%	93.0%	-7.0%	95.0%	92.0%	-3.2%
Average Days on Market Until Sale	107	146	36.4%	148	127	-14.2%
Total Current Inventory**	22	20	-9.1%	-	-	-
Single-Family Detached Inventory	21	20	-4.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

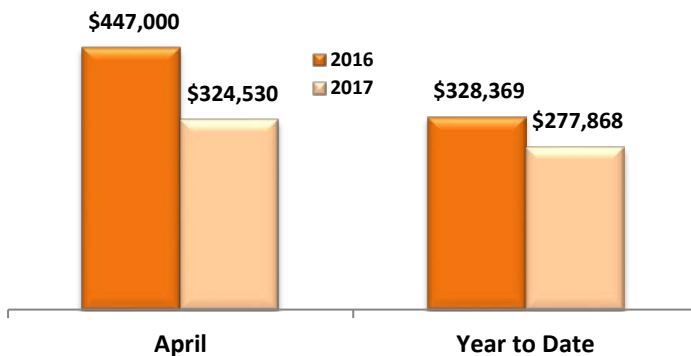
Activity-Most Recent Month



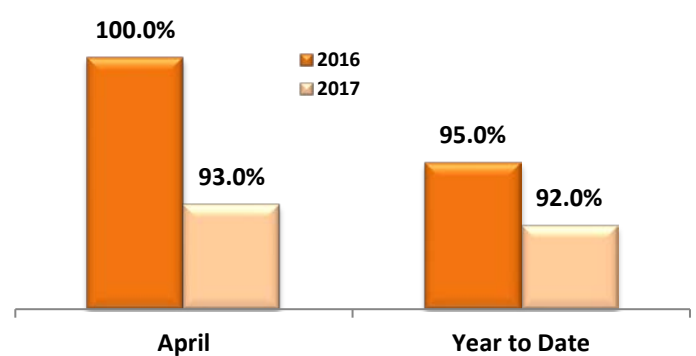
Activity-Year to Date



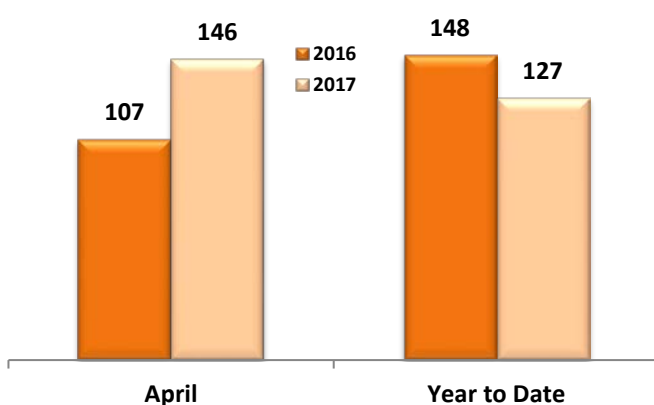
Average Sales Price



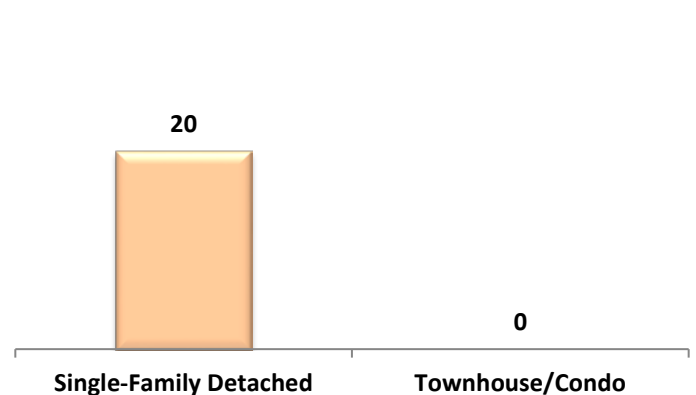
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

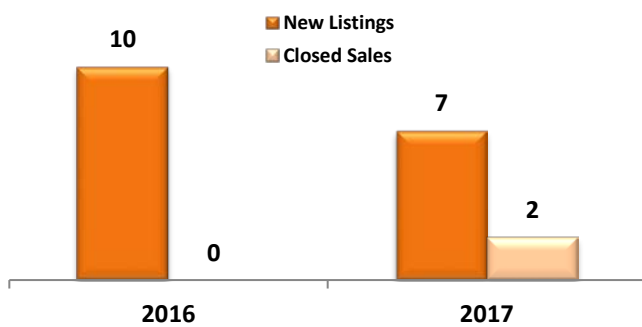
April

Year to Date

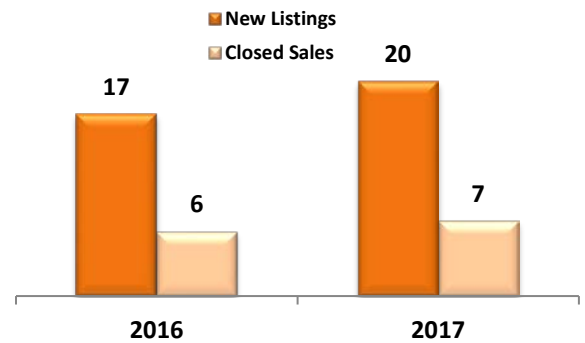
Brown County, MN	2016	2017	Change	2016	2017	Change
New Listings	10	7	-30.0%	17	20	17.6%
Closed Sales	0	2	N/A	6	7	16.7%
Average Sales Price	\$0	\$129,000	N/A	\$87,083	\$96,641	11.0%
Avg. Percent of Original List Price Received at Sale*	0.0%	87.0%	N/A	84.0%	89.0%	6.0%
Average Days on Market Until Sale	0	374	N/A	215	187	-13.0%
Total Current Inventory**	20	17	-15.0%	-	-	-
Single-Family Detached Inventory	15	15	0.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

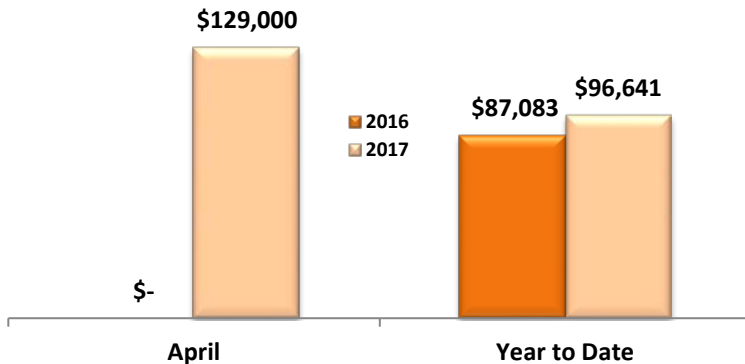
Activity-Most Recent Month



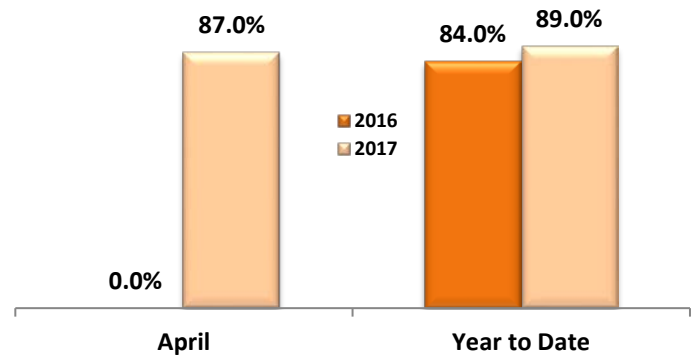
Activity-Year to Date



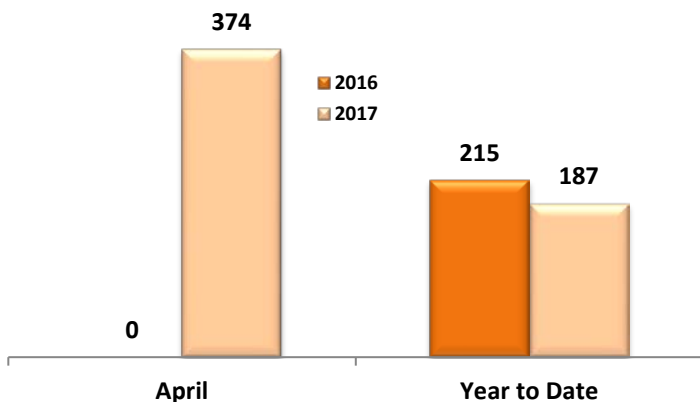
Average Sales Price



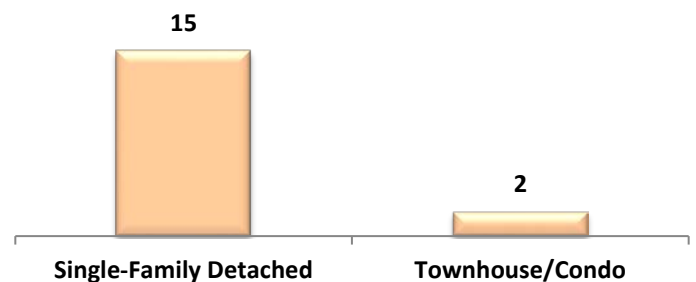
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

April

Year to Date

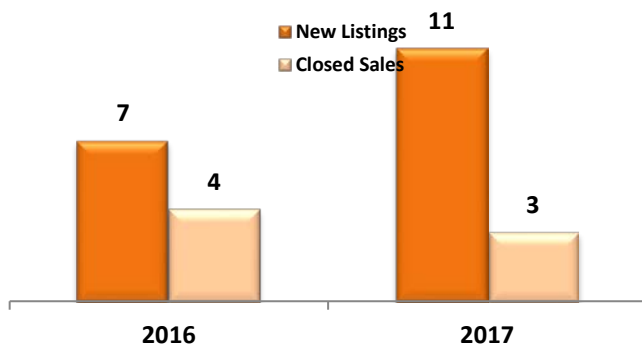
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	7	11	57.1%	26	30	15.4%
Closed Sales	4	3	-25.0%	14	14	0.0%
Average Sales Price	\$129,850	\$232,300	78.9%	\$115,583	\$176,957	53.1%
Avg. Percent of Original List Price Received at Sale*	94.0%	94.0%	0.0%	87.0%	93.0%	6.9%
Average Days on Market Until Sale	189	221	16.9%	192	165	-14.1%
Total Current Inventory**	13	15	15.4%	-	-	-
Single-Family Detached Inventory	13	14	7.7%	-	-	-

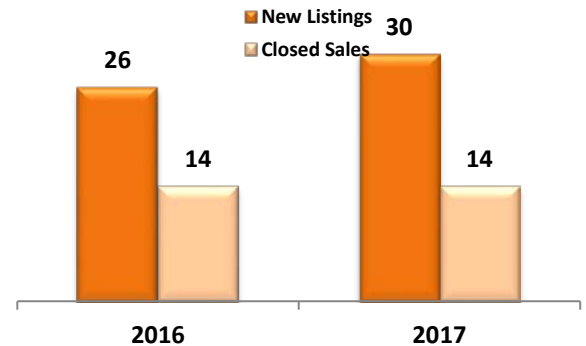
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

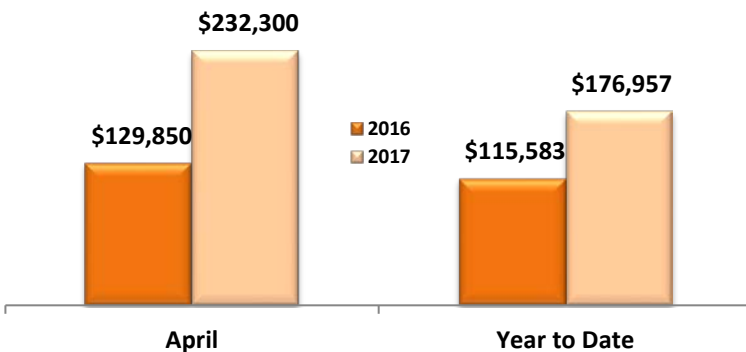
Activity-Most Recent Month



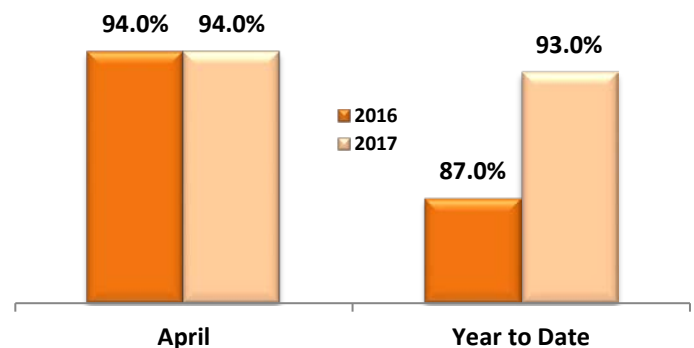
Activity-Year to Date



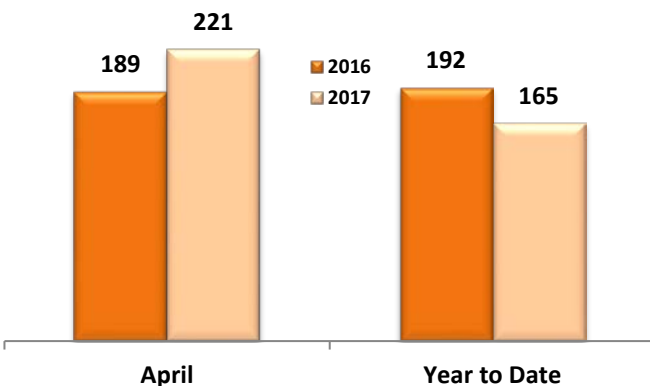
Average Sales Price



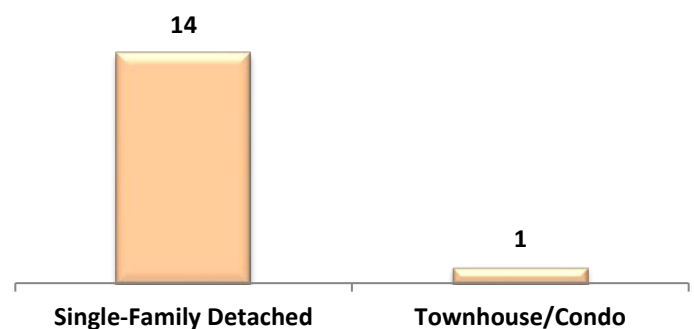
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

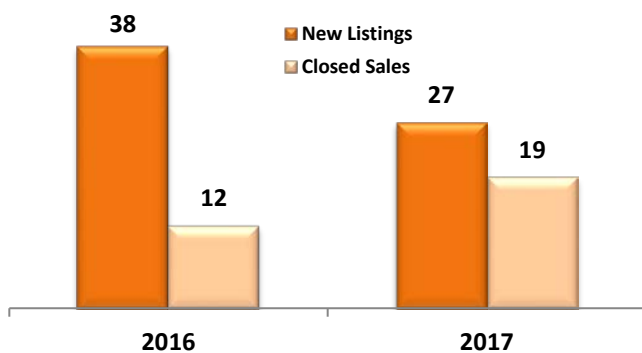
April

Year to Date

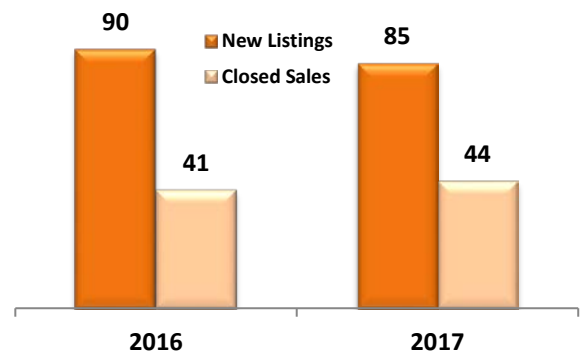
Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	38	27	-28.9%	90	85	-5.6%
Closed Sales	12	19	58.3%	41	44	7.3%
Average Sales Price	\$206,641	\$157,384	-23.8%	\$172,954	\$176,656	2.1%
Avg. Percent of Original List Price Received at Sale*	103.0%	92.0%	-10.7%	97.0%	93.0%	-4.1%
Average Days on Market Until Sale	207	138	-33.3%	153	133	-11.8%
Total Current Inventory**	74	56	-24.3%	-	-	-
Single-Family Detached Inventory	69	53	-23.2%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

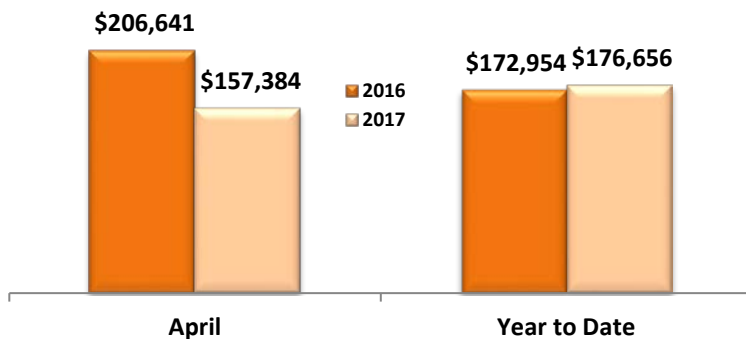
Activity-Most Recent Month



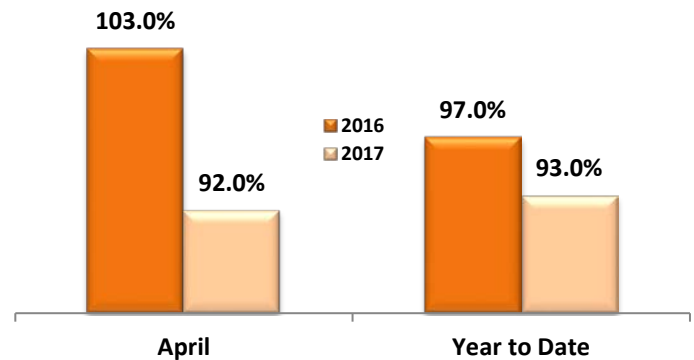
Activity-Year to Date



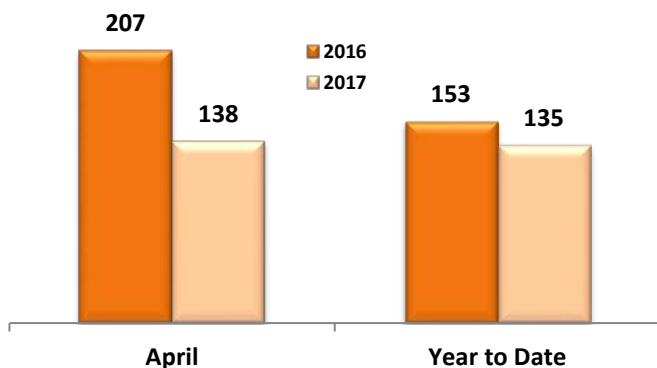
Average Sales Price



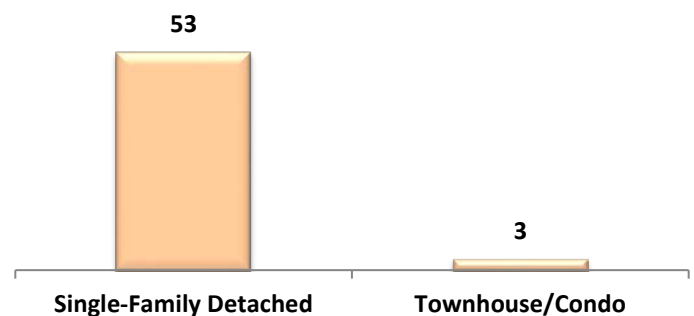
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

April

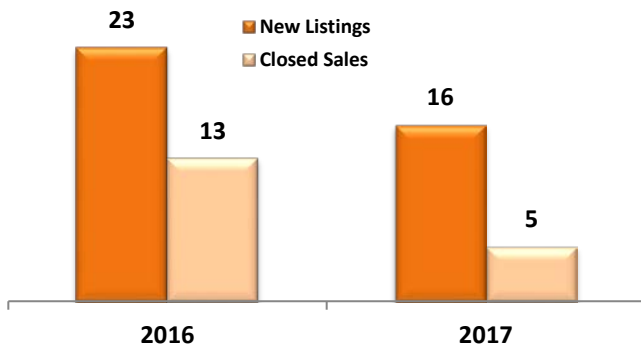
Year to Date

Nicollet County, MN	2016	2017	Change	2016	2017	Change
New Listings	23	16	-30.4%	50	45	-10.0%
Closed Sales	13	5	-61.5%	38	26	-31.6%
Average Sales Price	\$268,915	\$194,915	-27.5%	\$238,722	\$258,419	8.3%
Avg. Percent of Original List Price Received at Sale*	100.0%	95.0%	-5.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	97	91	-6.2%	154	104	-32.5%
Total Current Inventory**	37	27	-27.0%	-	-	-
Single-Family Detached Inventory	34	20	-41.2%	-	-	-

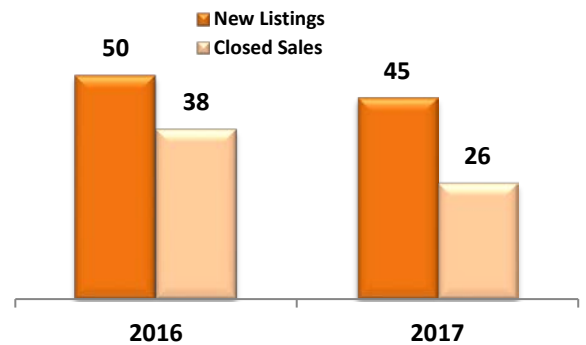
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

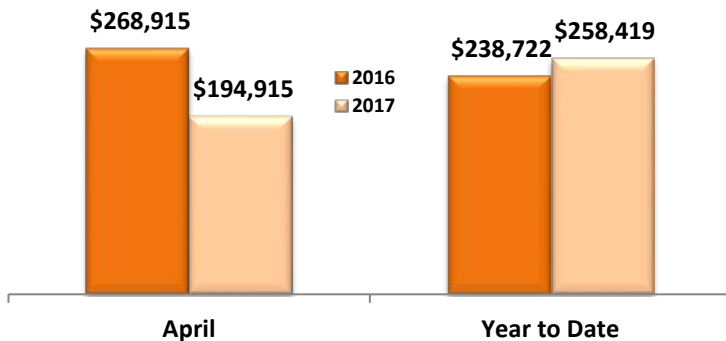
Activity-Most Recent Month



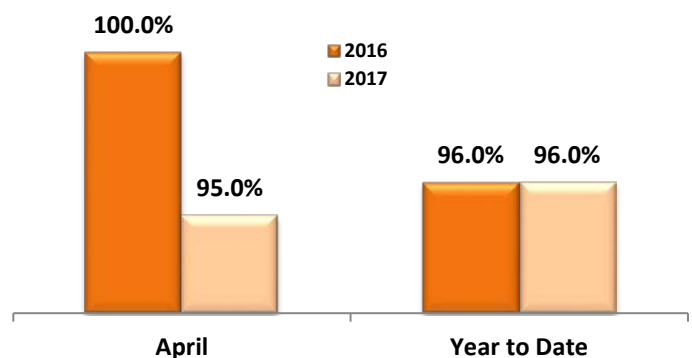
Activity-Year to Date



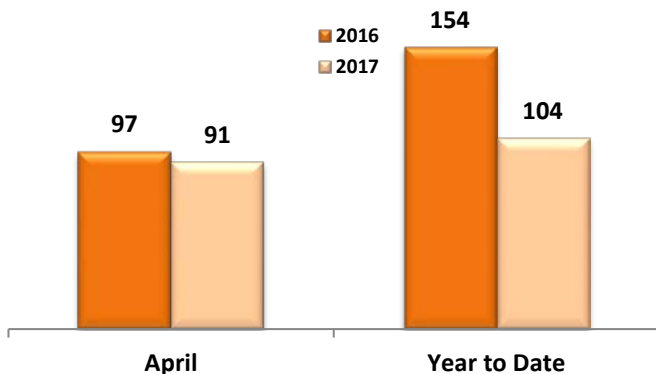
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

April

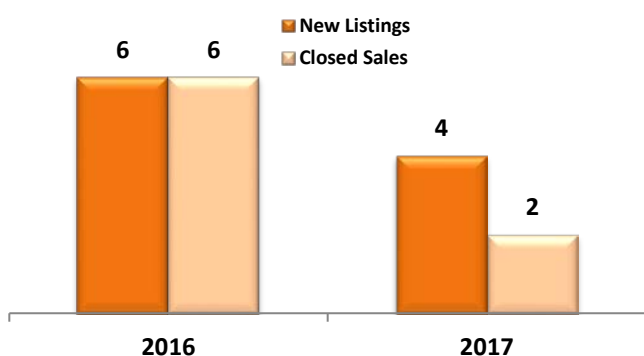
Year to Date

Blue Earth County, MN

	2016	2017	Change	2016	2017	Change
New Listings	6	4	-33.3%	23	14	-39.1%
Closed Sales	6	2	-66.7%	18	13	-27.8%
Average Sales Price	\$178,321	\$196,950	10.4%	\$148,033	\$175,969	18.9%
Avg. Percent of Original List Price Received at Sale*	100.0%	100.0%	0.0%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	137	42	-69.3%	125	85	-32.0%
Total Current Inventory**	8	8	0.0%	-	-	-
Single-Family Detached Inventory	8	8	0.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

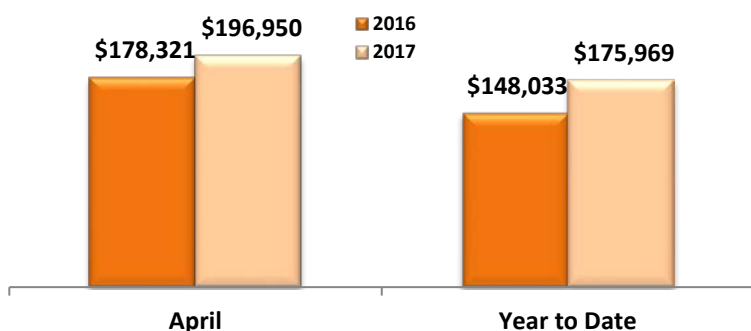
Activity-Most Recent Month



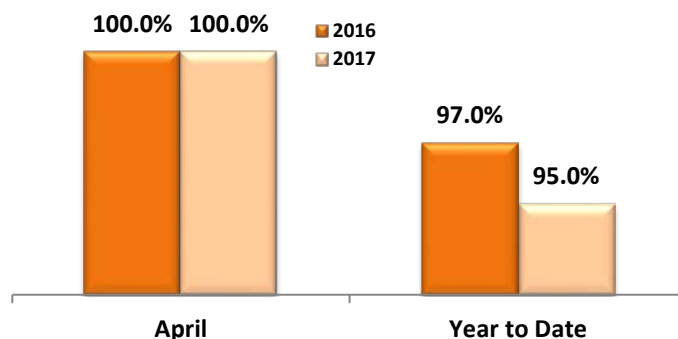
Activity-Year to Date



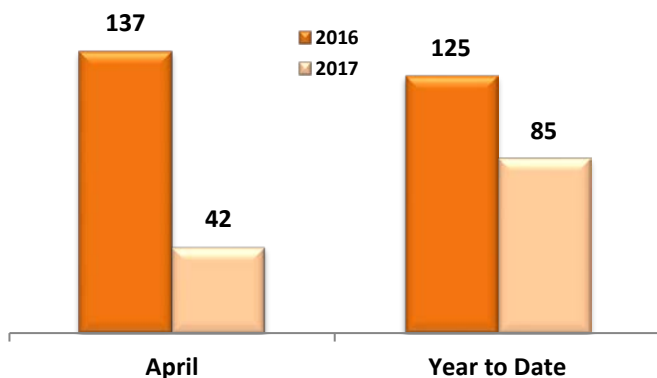
Average Sales Price



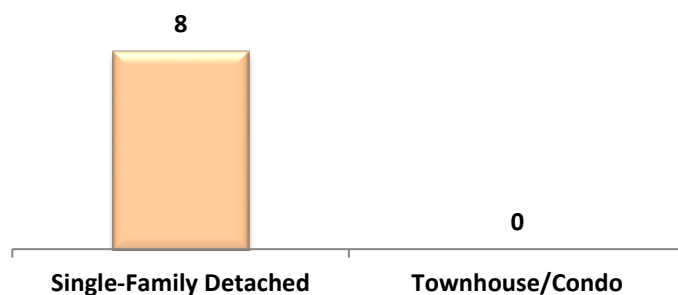
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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