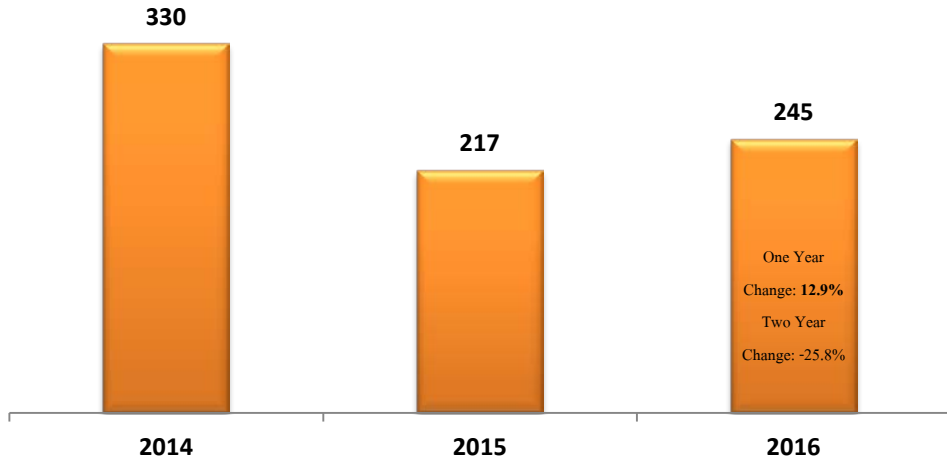


New Listings

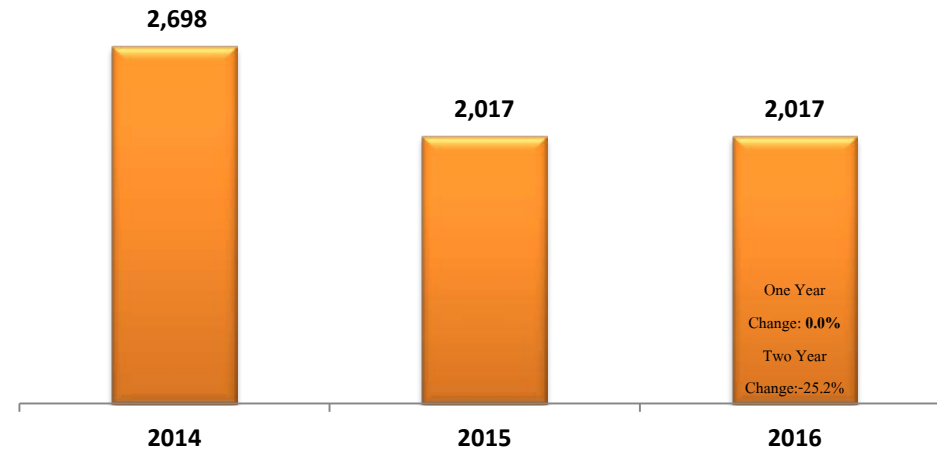
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



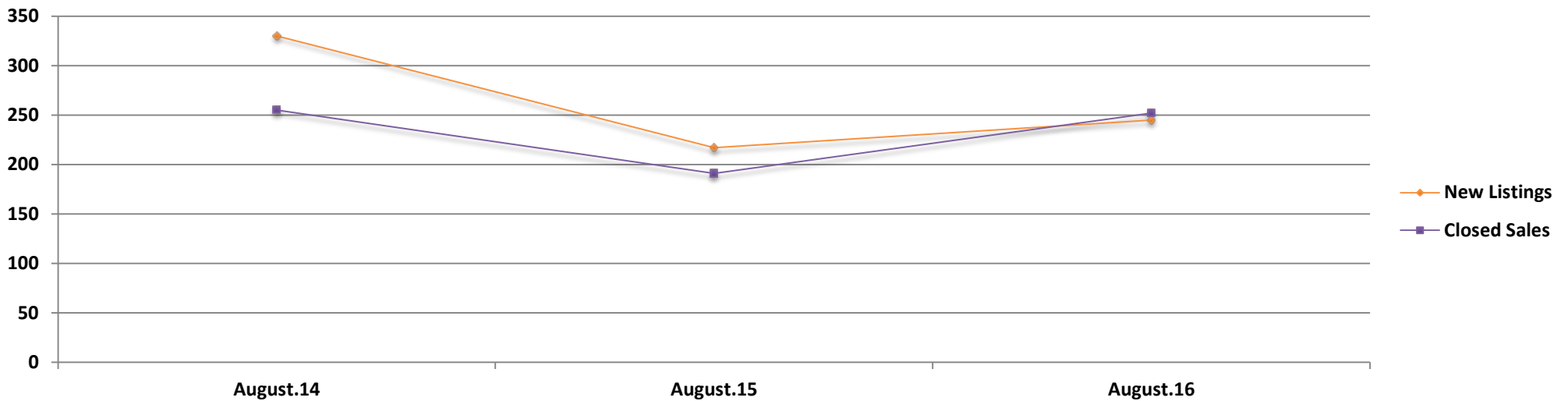
August



Year to Date



Historical Market Activity



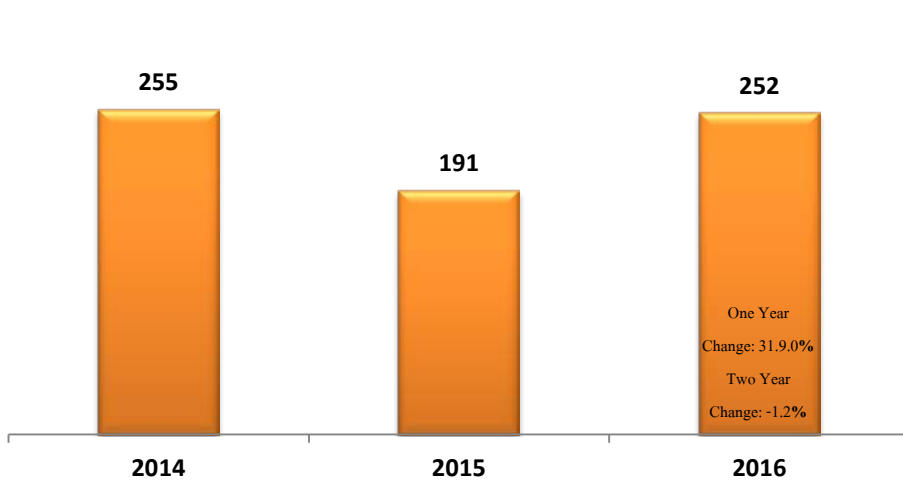
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

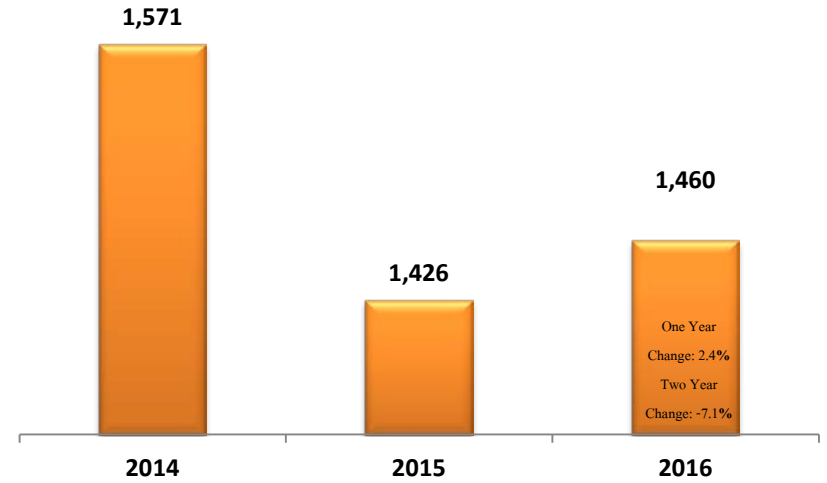


Late Sales recorded in MLS figured in Year to Date Totals

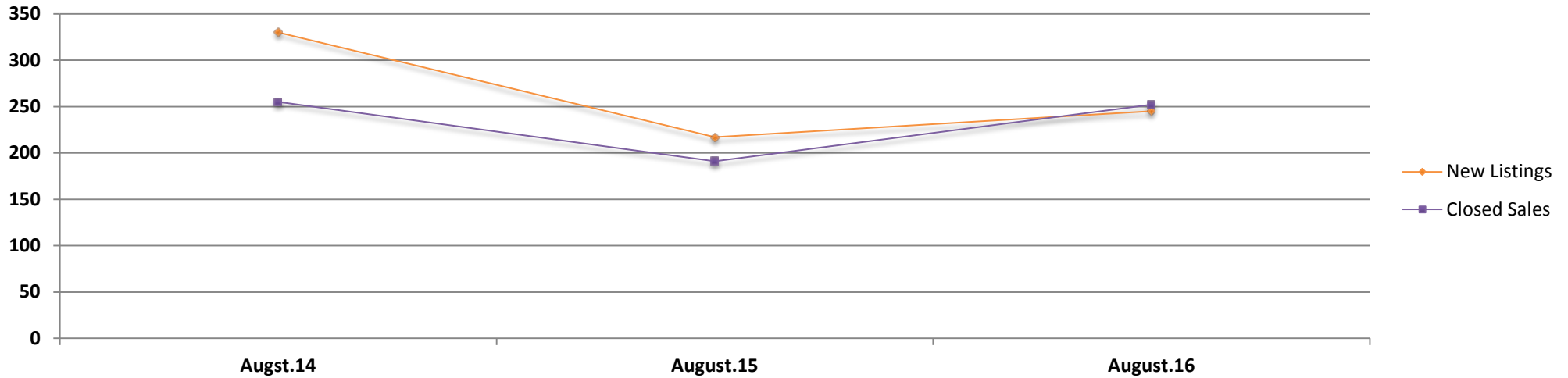
August



Year to Date



Historical Market Activity

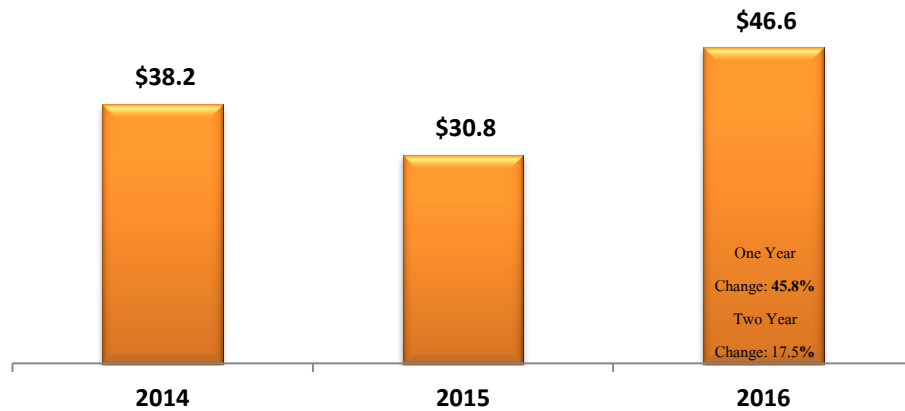


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

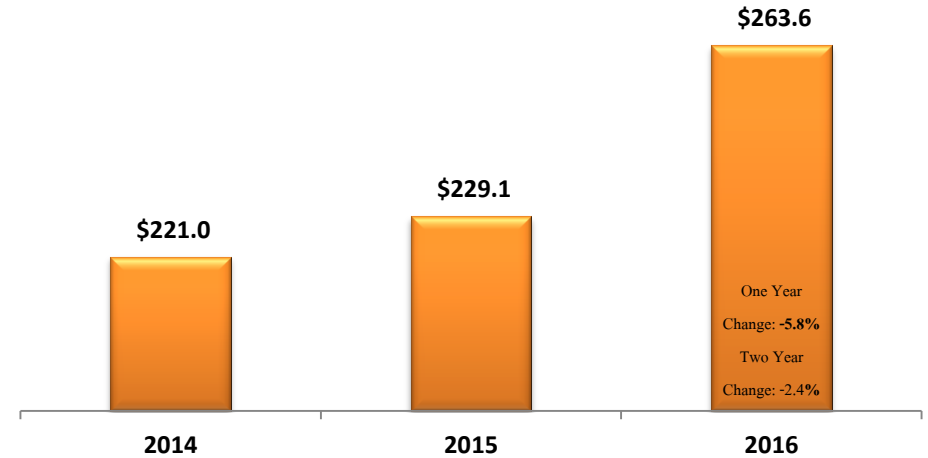


August

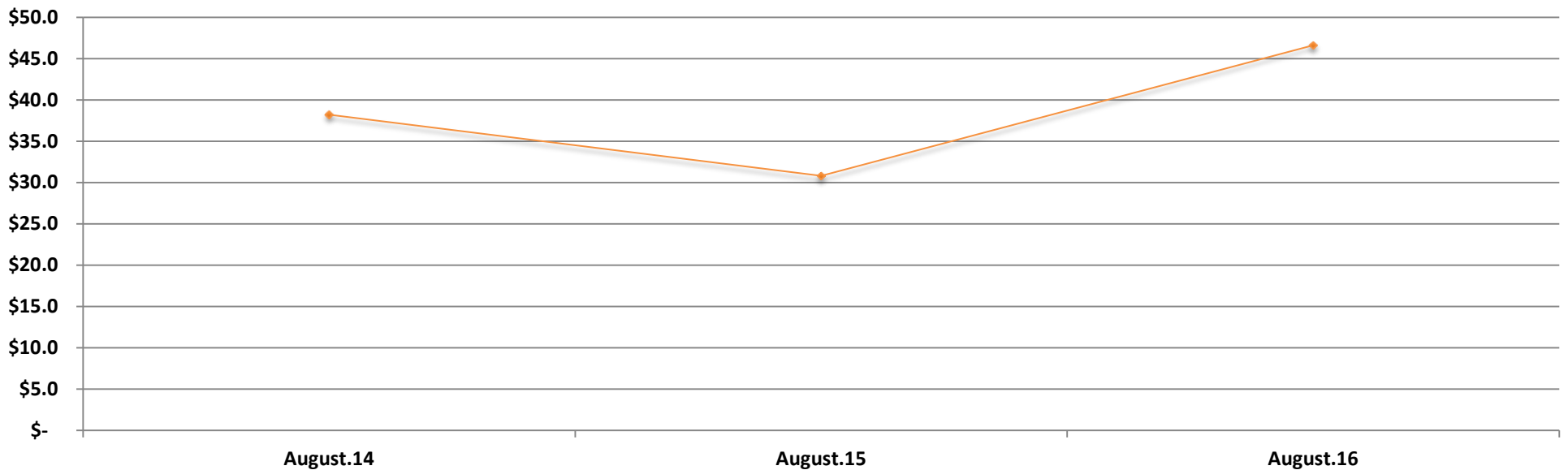


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



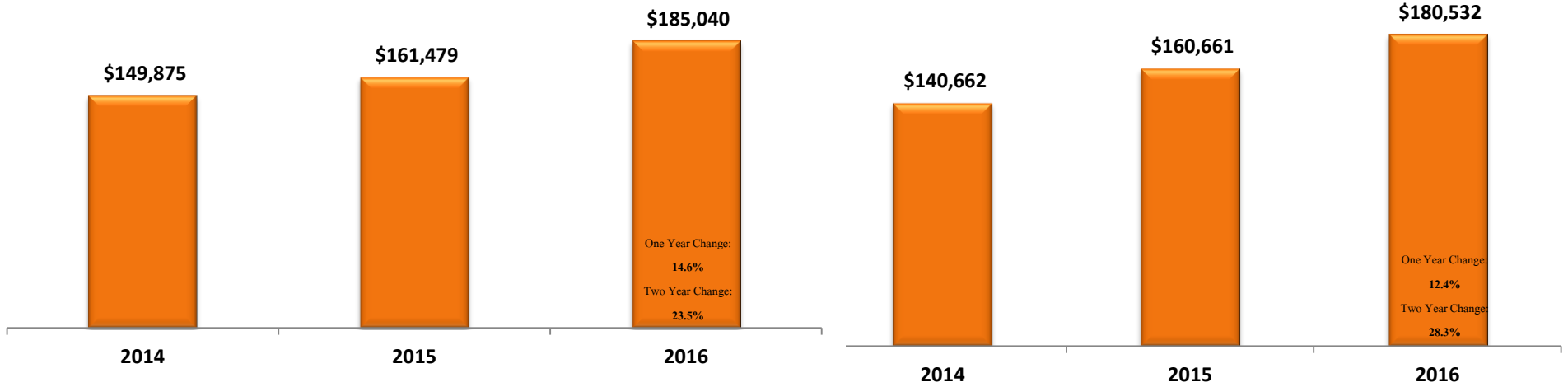
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

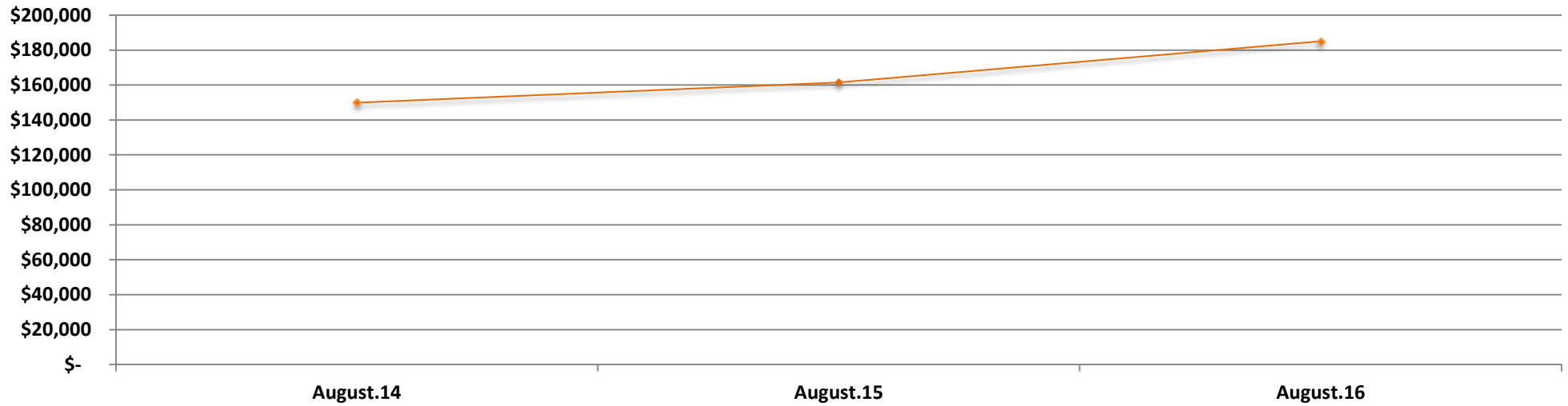
August

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



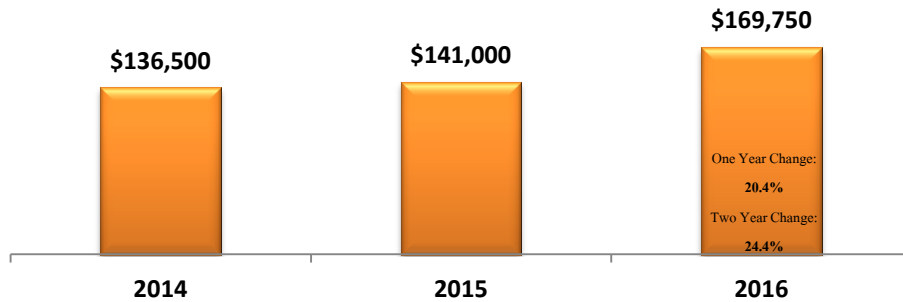
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



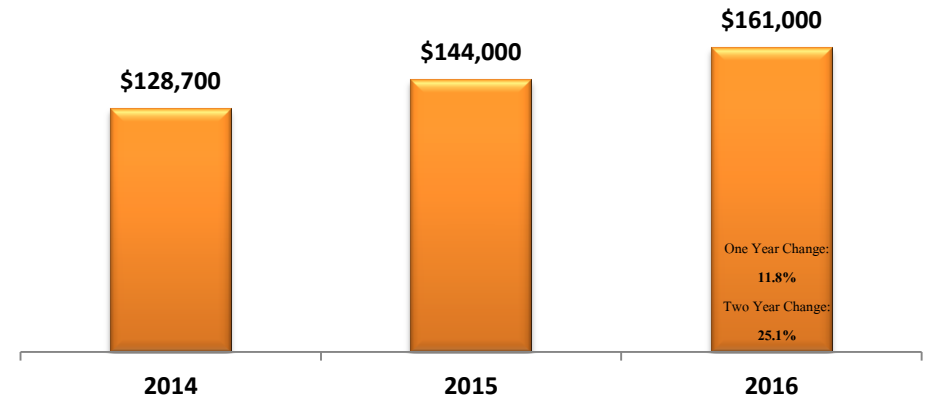
Figures do not take into account seller concessions

August

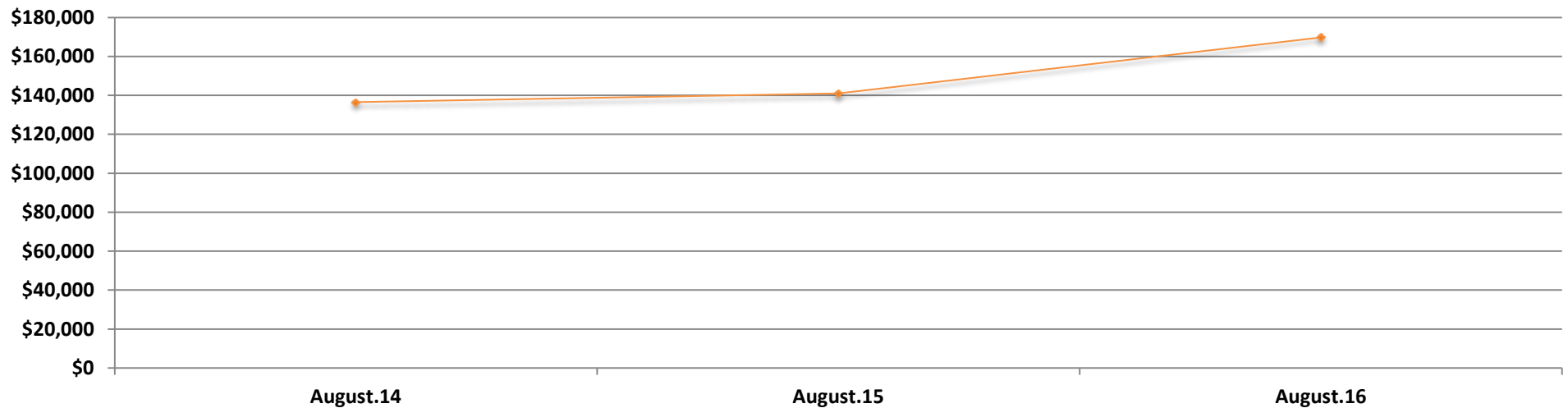


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



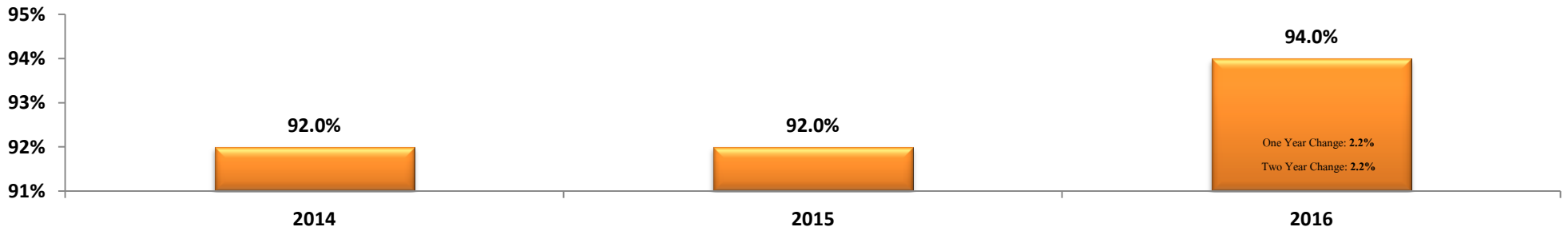
Percent of Original List Price Received at Sale

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

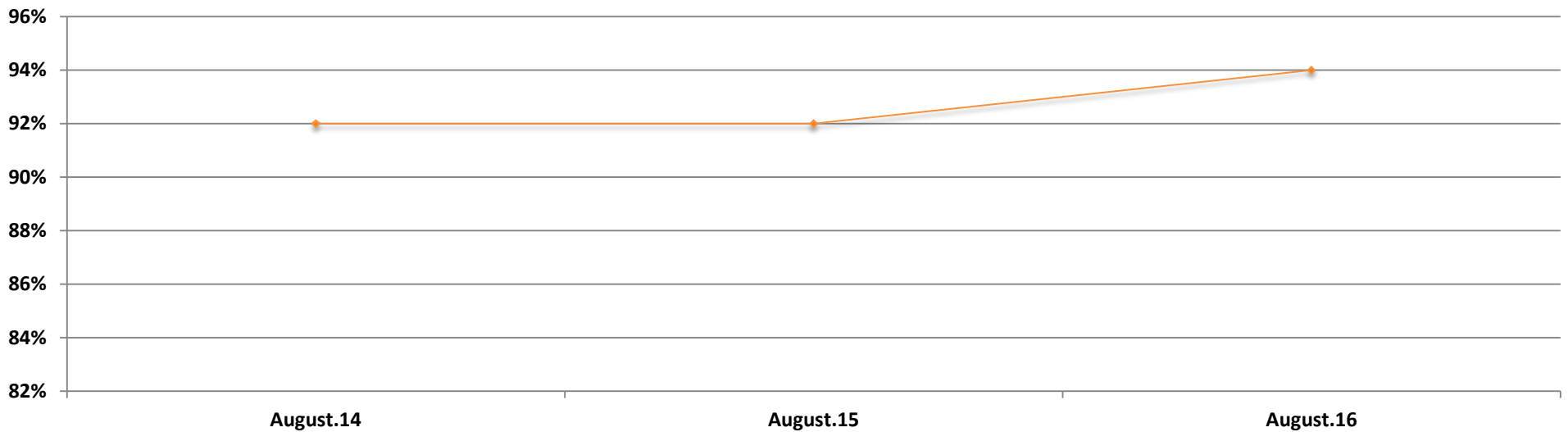


August

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

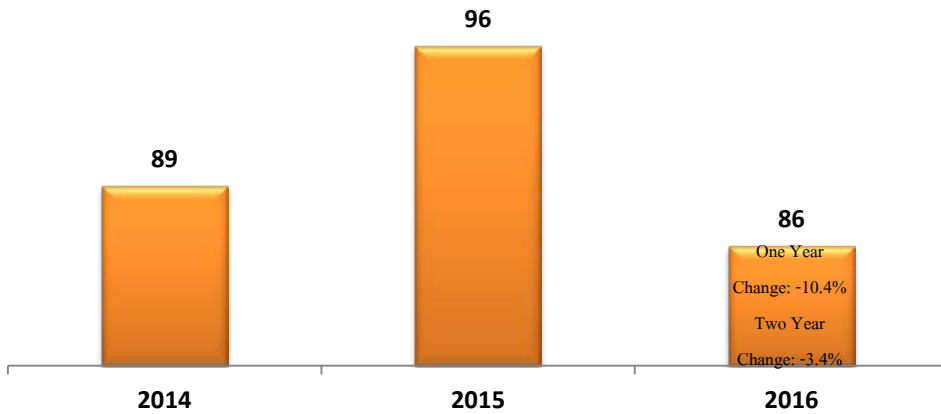


New Listings in Zip Codes 56001 & 56003

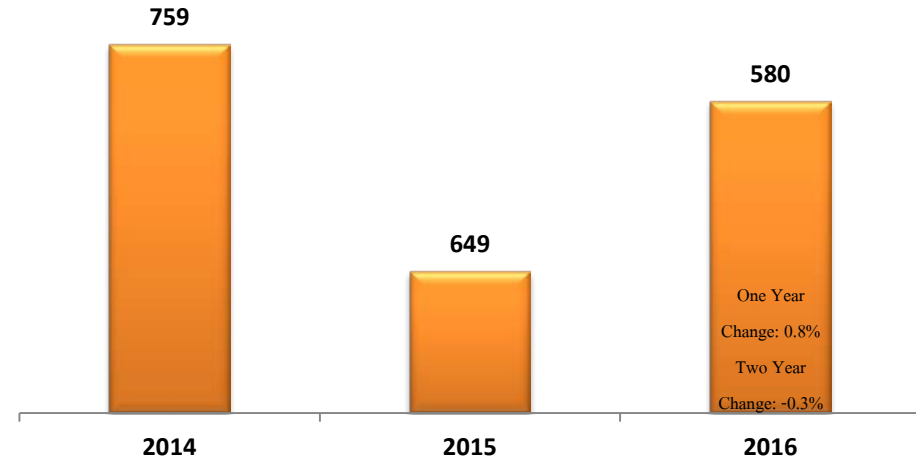
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



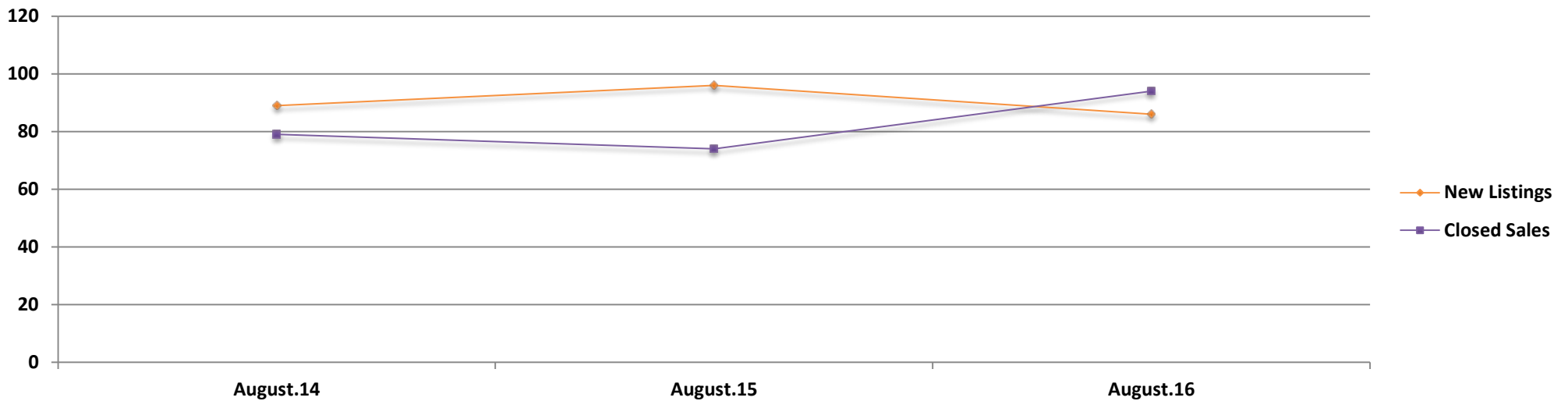
August



Year to Date



Historical Market Activity

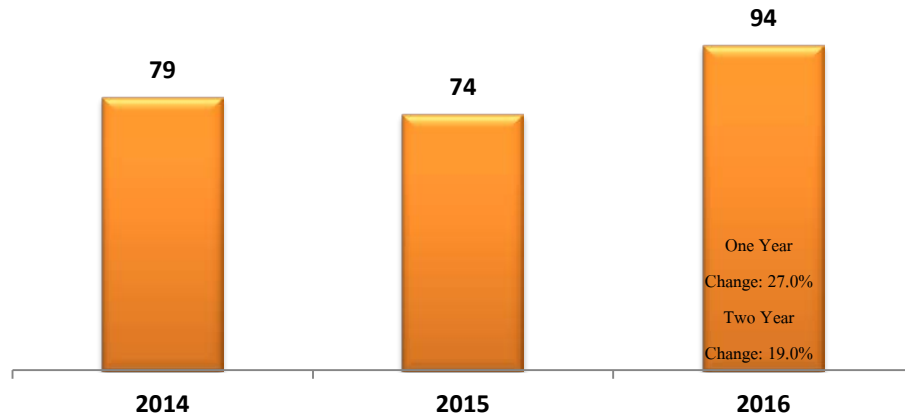


Closed Sales in in Zip Codes 56001 & 56003

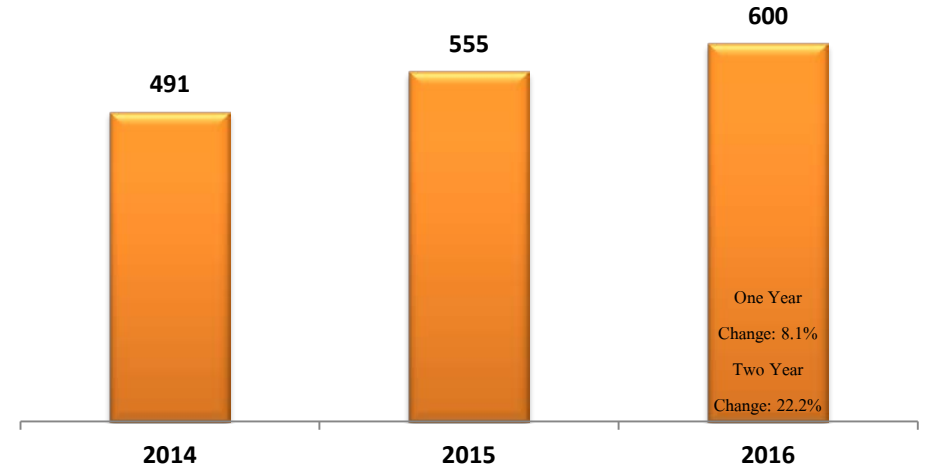
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



August

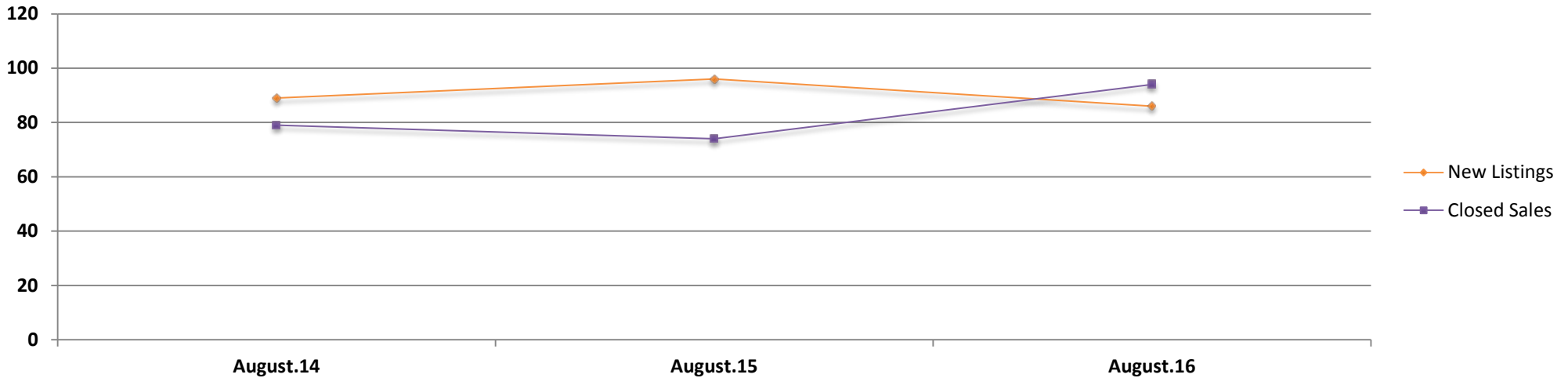


Year to Date



Late Sales recorded in MLS figured in Year to Date Totals

Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

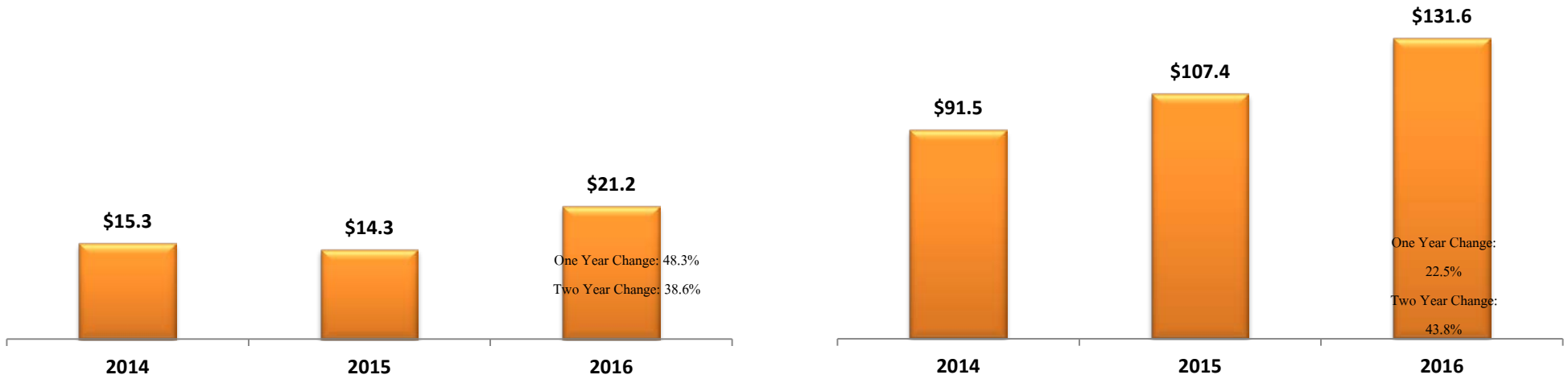
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



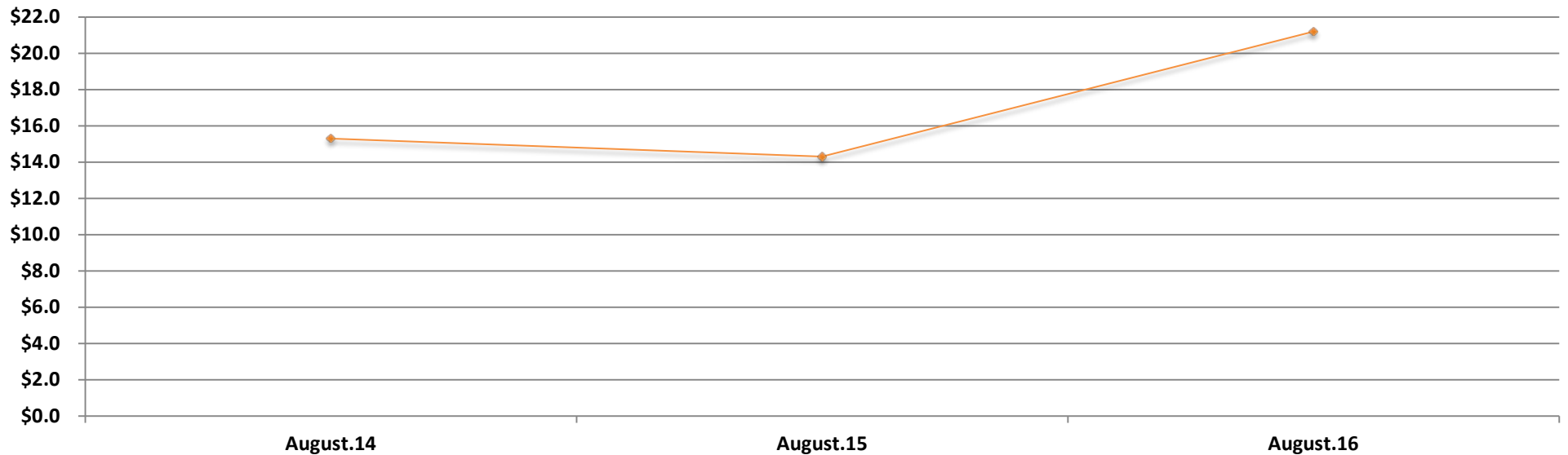
August

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

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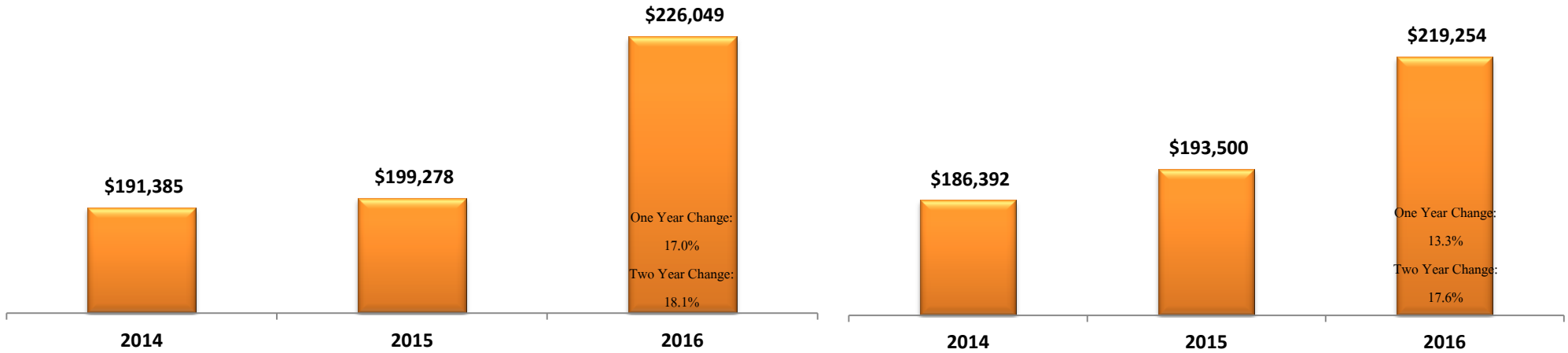


Figures do not take into account seller concessions.

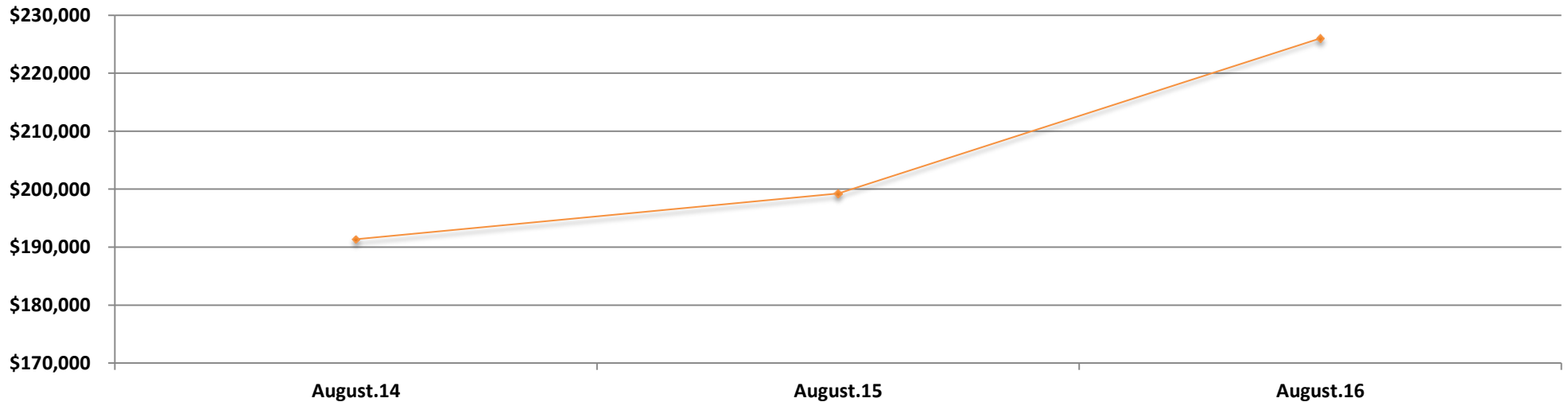
August

Late Sales recorded in MLS figured in Year to Date Totals

Year to Date



Historical Average Prices



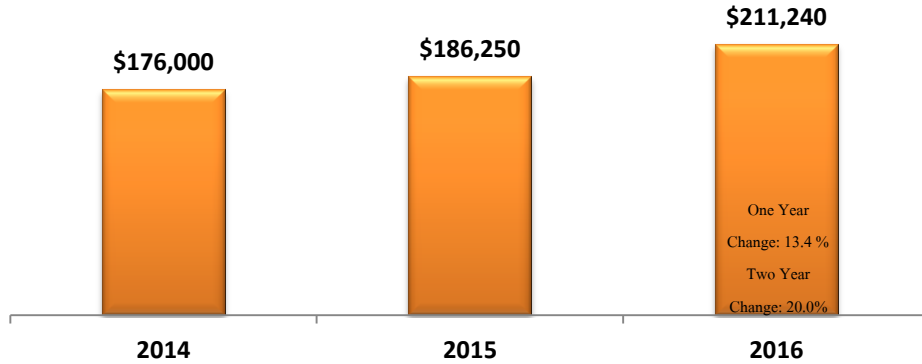
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



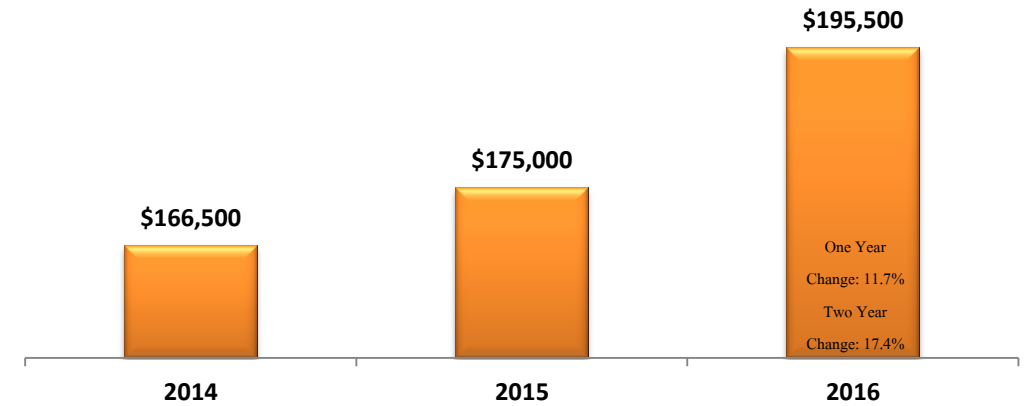
Figures do not take into account seller concessions

August

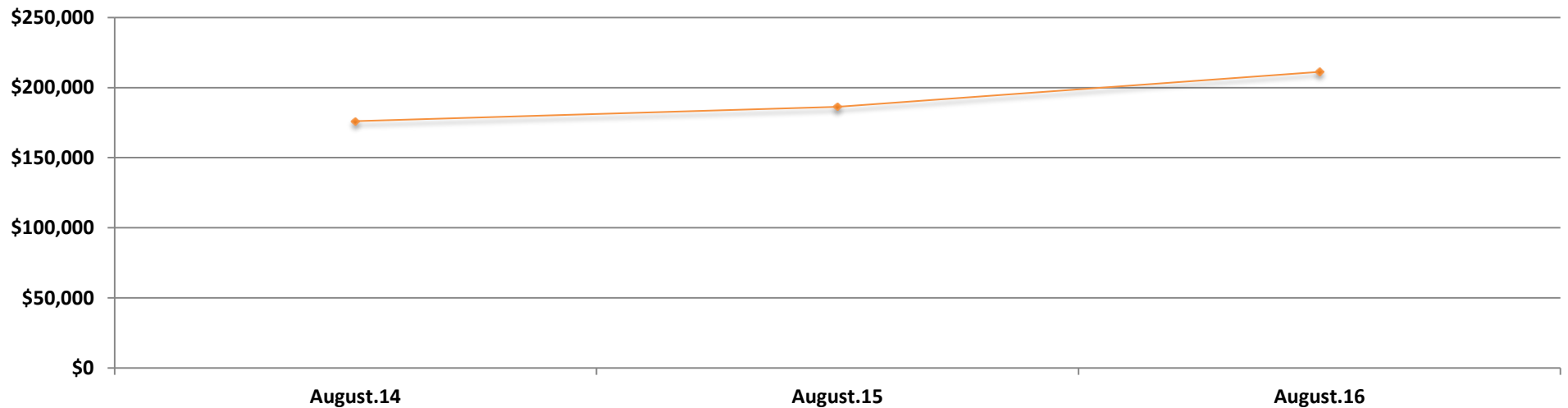


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

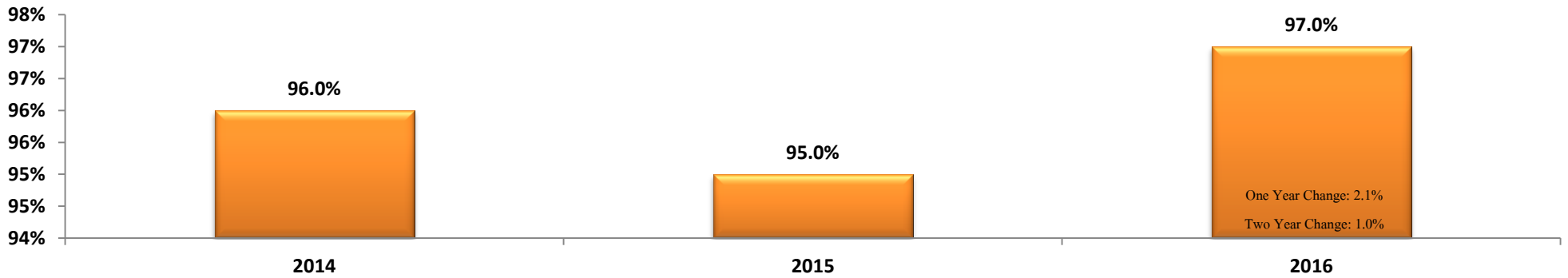
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



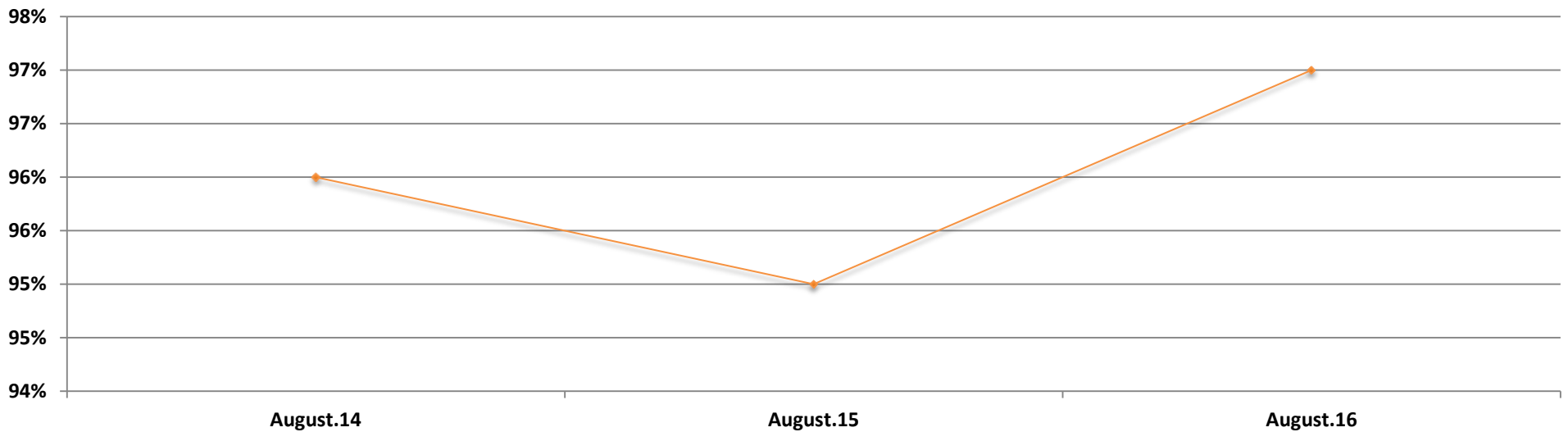
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

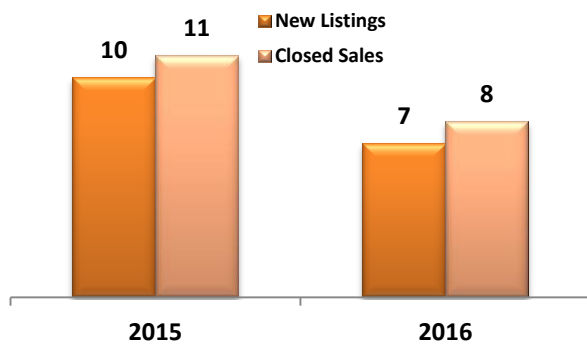
August

Year to Date

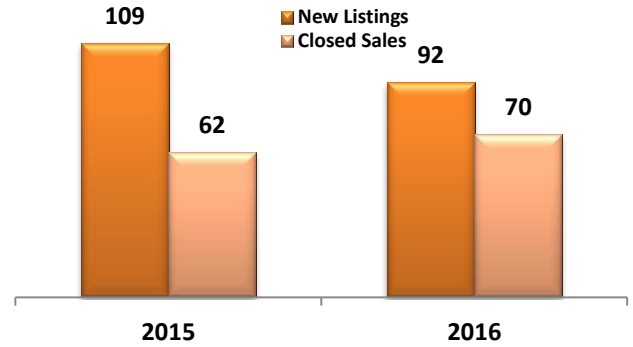
Faribault County, MN	2015	2016	Change	2015	2016	Change
New Listings	10	7	-30.0%	109	92	-15.6%
Closed Sales	11	8	-27.3%	62	70	12.9%
Average Sales Price	\$120,315	\$79,250	-34.1%	\$94,334	\$75,892	-19.5%
Avg. Percent of Original List Price Received at Sale*	87.0%	82.0%	-5.7%	84.0%	86.0%	2.4%
Average Days on Market Until Sale	203	171	-15.8%	229	200	-12.7%
Total Current Inventory**	79	62	-21.5%	-	-	-
Single-Family Detached Inventory	78	61	-21.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

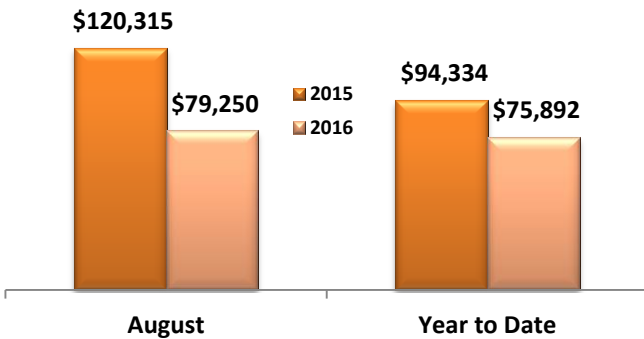
Activity-Most Recent Month



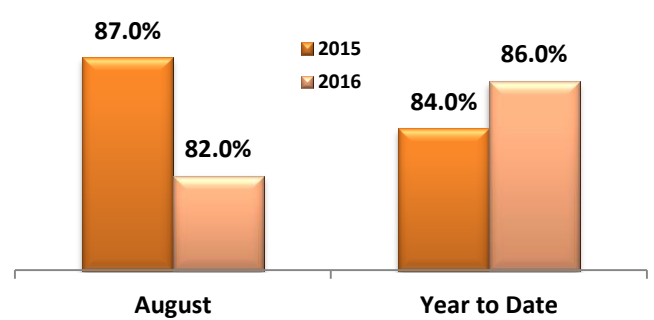
Activity-Year to Date



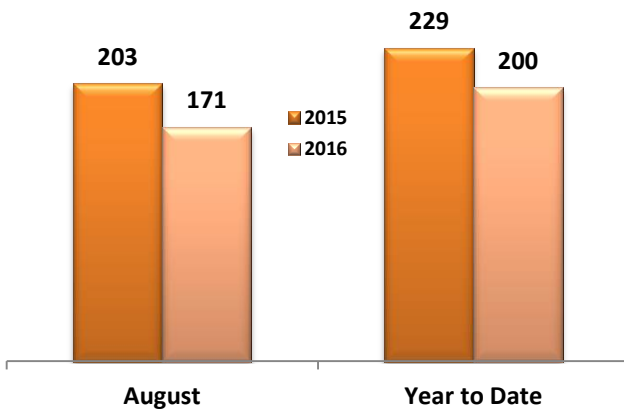
Average Sales Price



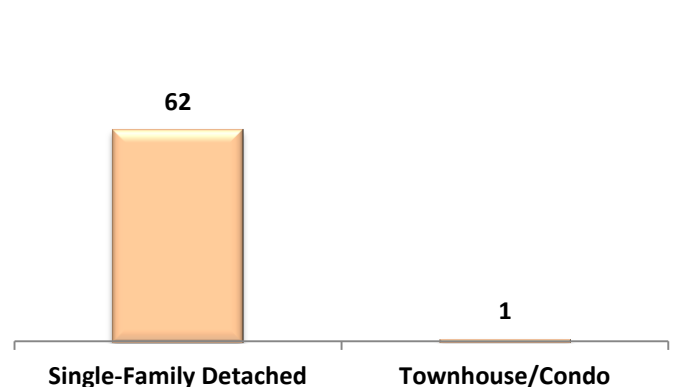
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Eagle Lake/Madison Lake

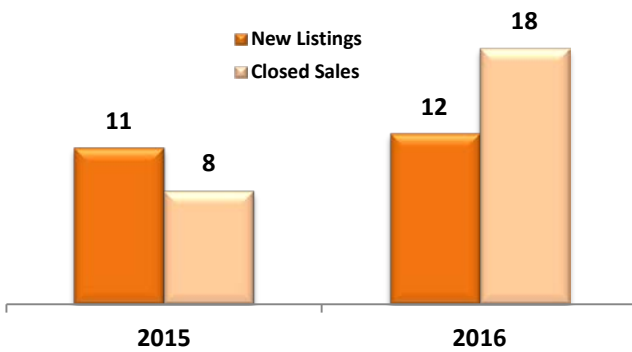
August

Year to Date

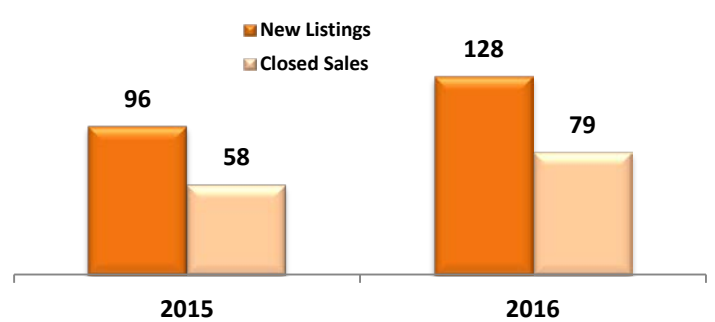
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	12	9.1%	96	128	33.3%
Closed Sales	8	18	125.0%	58	79	36.2%
Average Sales Price	\$263,062	\$204,521	-22.3%	\$233,854	\$215,693	-7.8%
Avg. Percent of Original List Price Received at Sale*	92.0%	96.0%	-4.3%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	128	128	0.0%	117	109	-6.8%
Total Current Inventory**	53	44	-17.0%	-	-	-
Single-Family Detached Inventory	50	38	-24.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

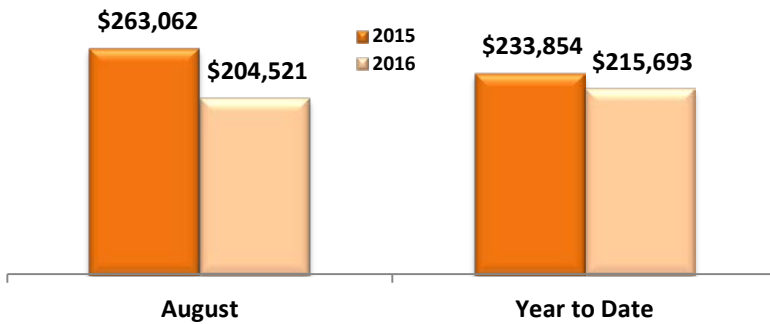
Activity-Most Recent Month



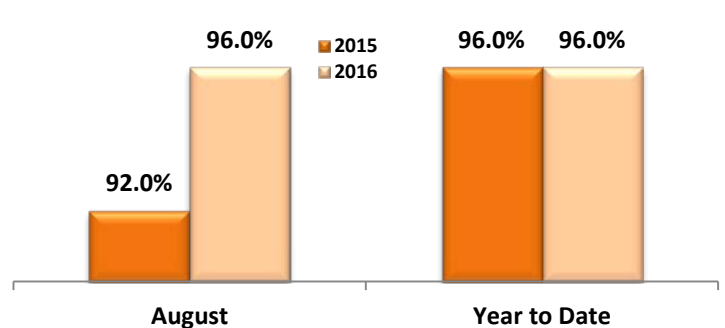
Activity-Year to Date



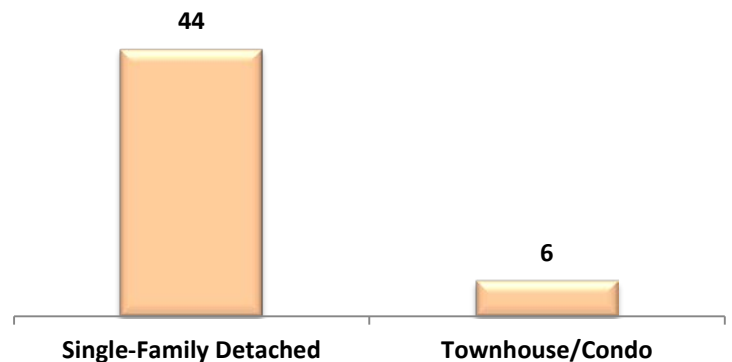
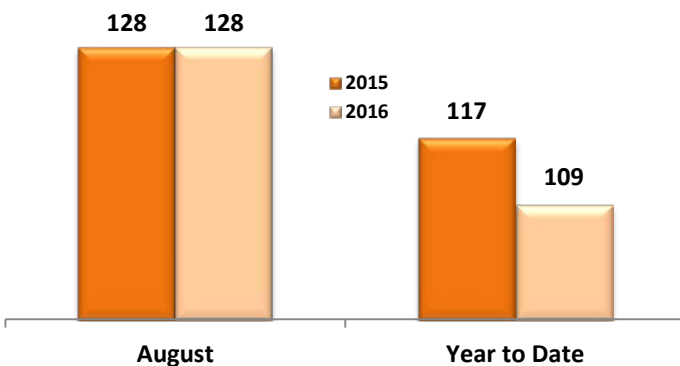
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

August

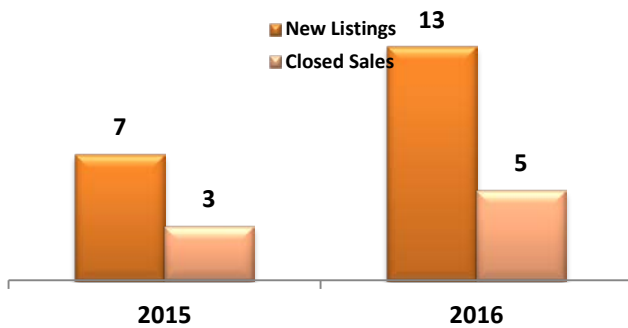
Year to Date

Le Sueur County, MN

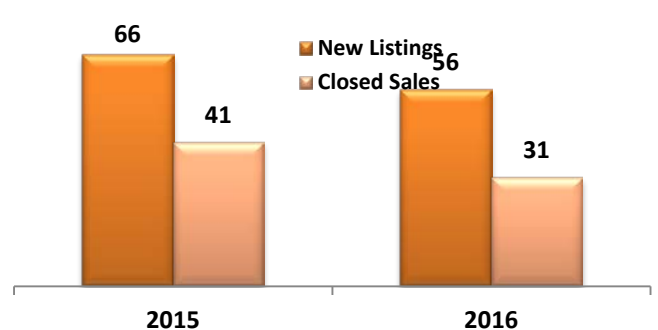
	2015	2016	Change	2015	2016	Change
New Listings	7	13	85.7%	66	56	-15.2%
Closed Sales	3	5	66.7%	41	31	-24.4%
Average Sales Price	\$237,333	\$217,780	-8.2%	\$170,194	\$211,918	24.5%
Avg. Percent of Original List Price Received at Sale*	87.0%	83.0%	-4.6%	92.0%	87.0%	-5.4%
Average Days on Market Until Sale	63	103	63.5%	133	195	46.6%
Total Current Inventory**	43	41	-4.7%	-	-	-
Single-Family Detached Inventory	42	40	-4.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

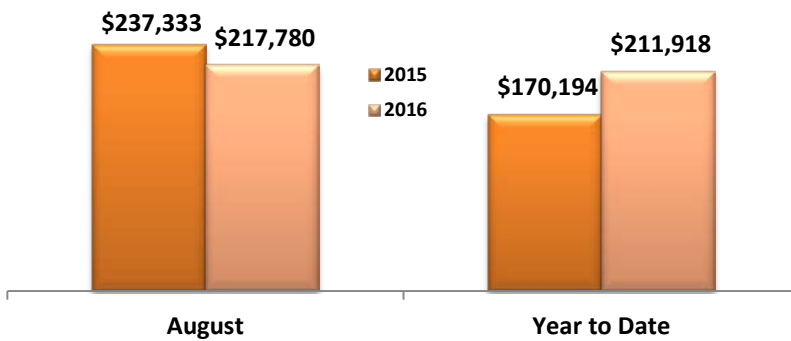
Activity-Most Recent Month



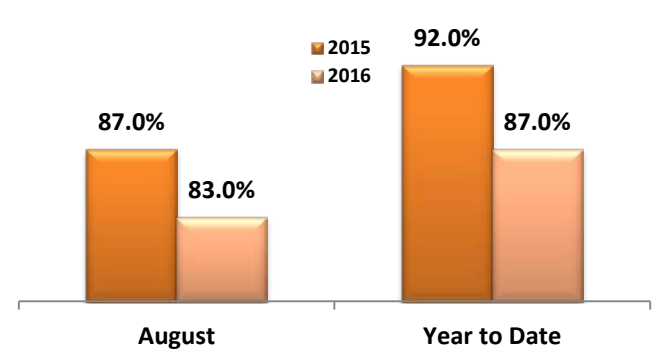
Activity-Year to Date



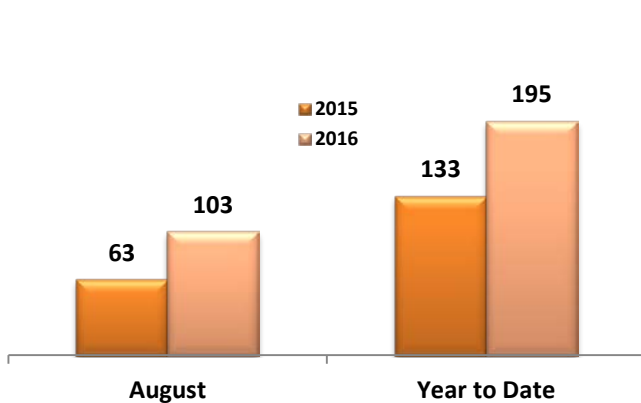
Average Sales Price



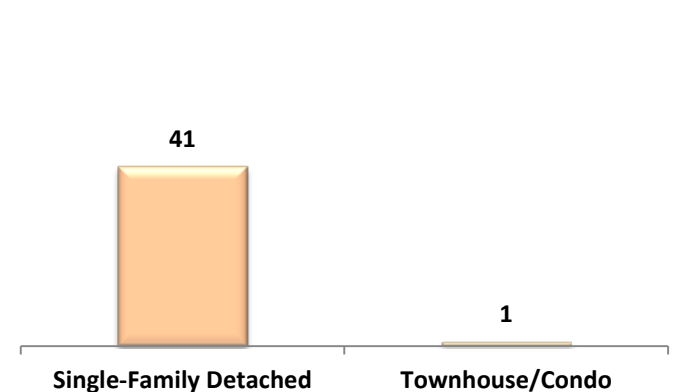
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Lake Crystal

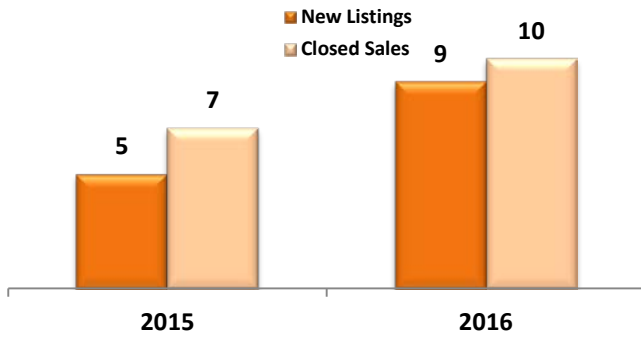
August

Year to Date

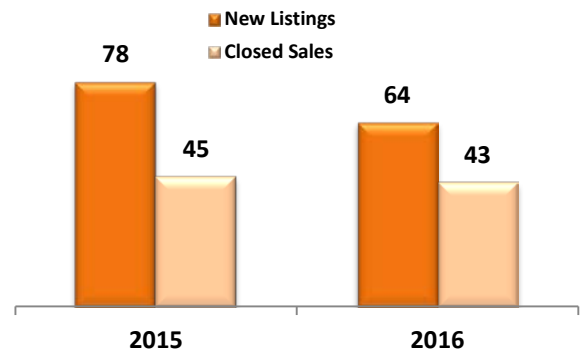
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	5	9	80.0%	78	64	-17.9%
Closed Sales	7	10	42.9%	45	43	-4.4%
Average Sales Price	\$142,857	\$163,790	14.7%	\$145,513	\$175,373	20.5%
Avg. Percent of Original List Price Received at Sale*	88.0%	97.0%	10.2%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	111	88	-20.7%	112	135	20.5%
Total Current Inventory**	30	15	-50.0%	-	-	-
Single-Family Detached Inventory	29	14	-51.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

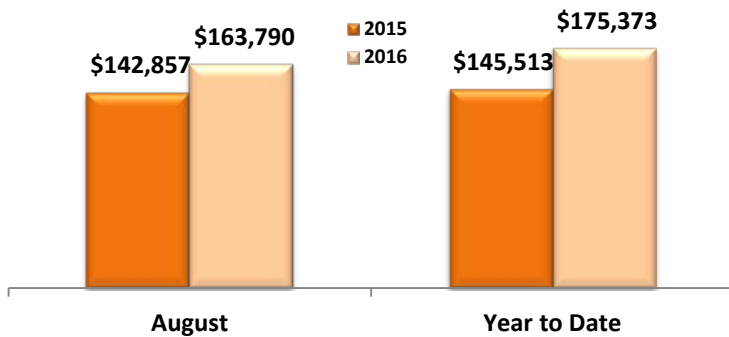
Activity-Most Recent Month



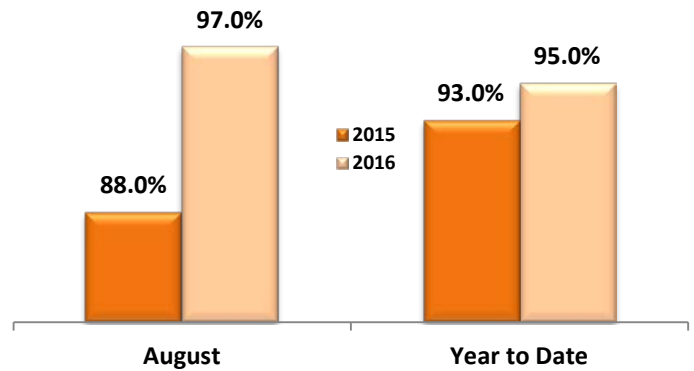
Activity-Year to Date



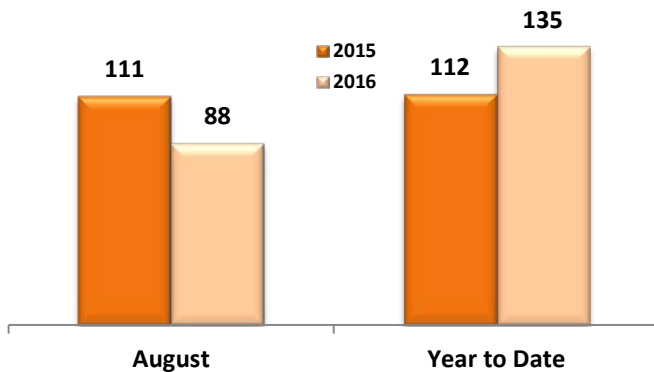
Average Sales Price



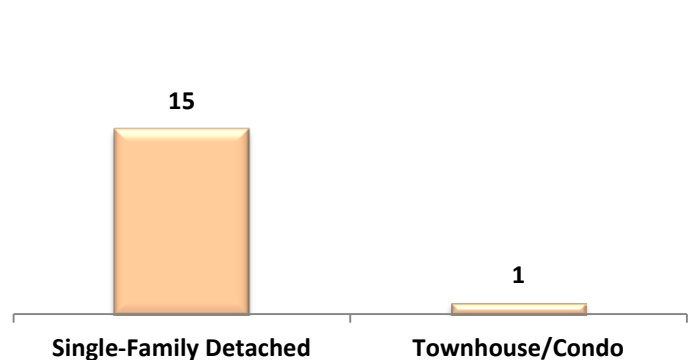
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

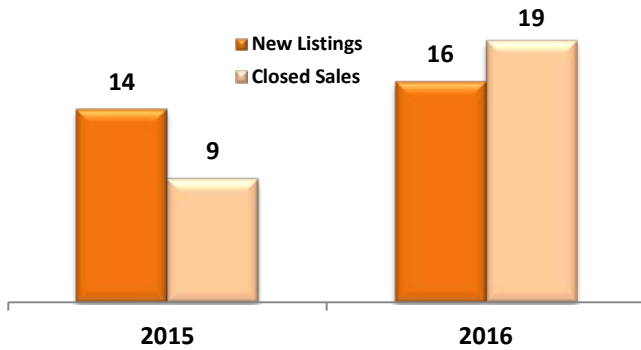
August

Year to Date

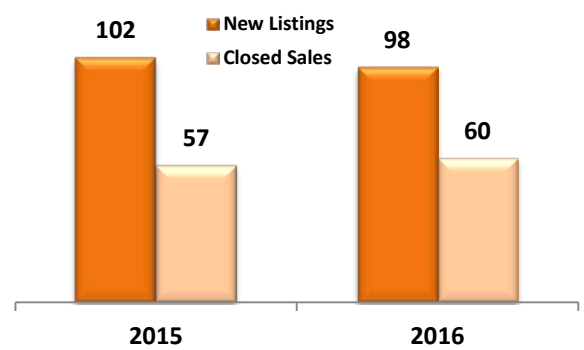
Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	14	16	14.3%	102	98	-3.9%
Closed Sales	9	19	111.1%	57	60	5.3%
Average Sales Price	\$115,616	\$164,288	42.1%	\$125,285	\$154,646	23.4%
Avg. Percent of Original List Price Received at Sale*	103.0%	99.0%	-4.9%	90.0%	96.0%	6.7%
Average Days on Market Until Sale	103	123	19.4%	117	159	35.9%
Total Current Inventory**	52	43	-17.3%	-	-	-
Single-Family Detached Inventory	49	37	-24.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

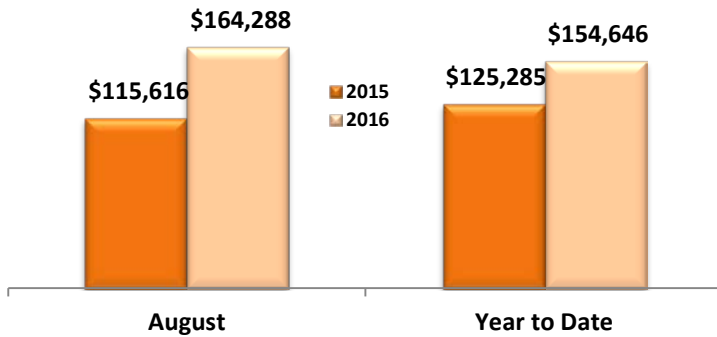
Activity-Most Recent Month



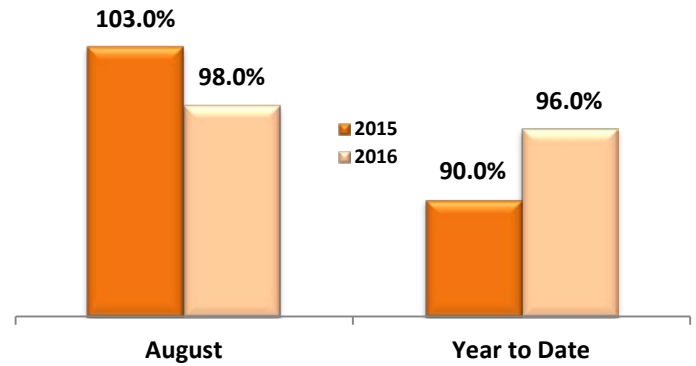
Activity-Year to Date



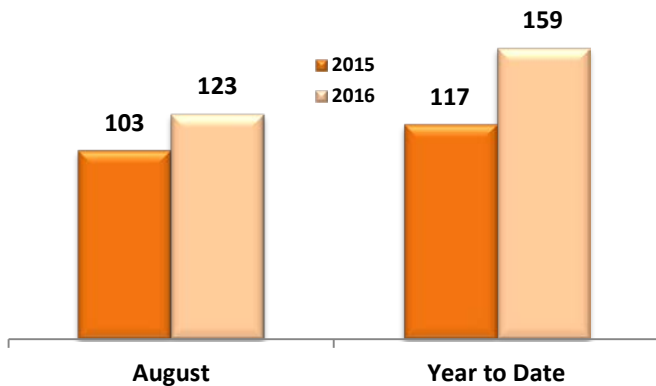
Average Sales Price



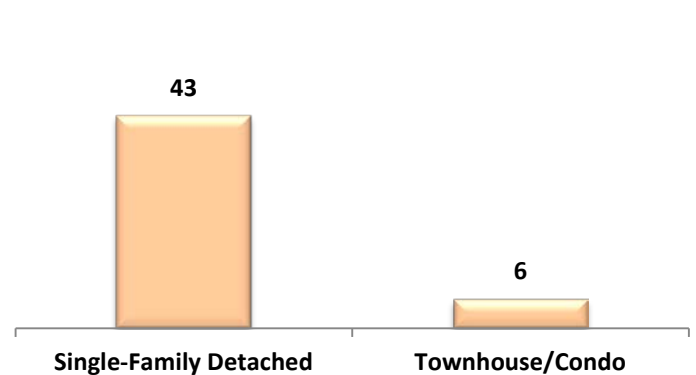
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

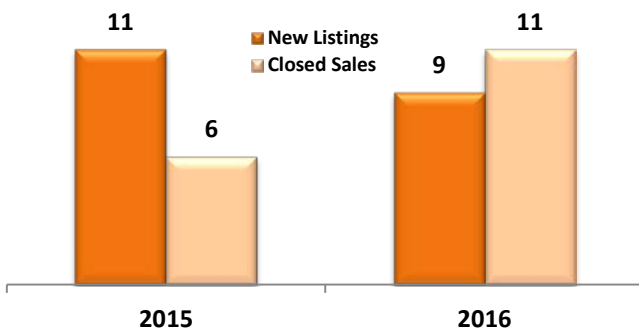
August

Year to Date

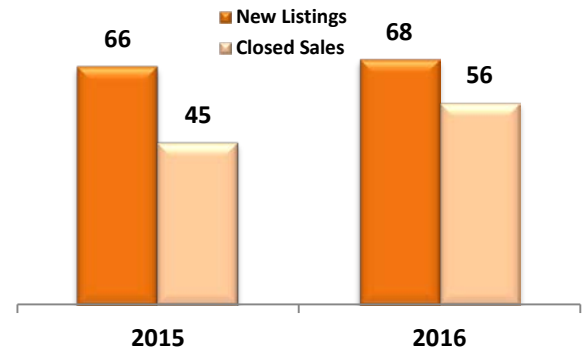
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	9	-18.2%	66	68	3.0%
Closed Sales	6	11	83.3%	45	56	24.4%
Average Sales Price	\$125,083	\$149,063	19.2%	\$130,937	\$134,594	2.8%
Avg. Percent of Original List Price Received at Sale*	93.0%	98.0%	5.4%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	71	70	-1.4%	106	103	-2.8%
Total Current Inventory**	20	13	-35.0%	-	-	-
Single-Family Detached Inventory	20	12	-40.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

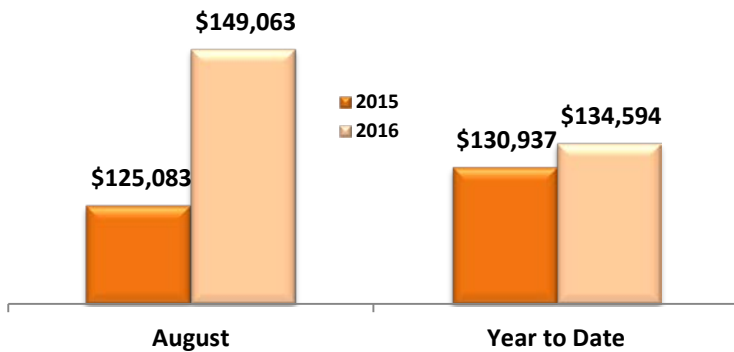
Activity-Most Recent Month



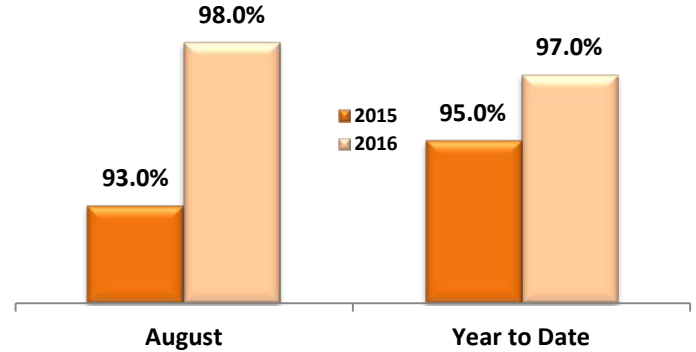
Activity-Year to Date



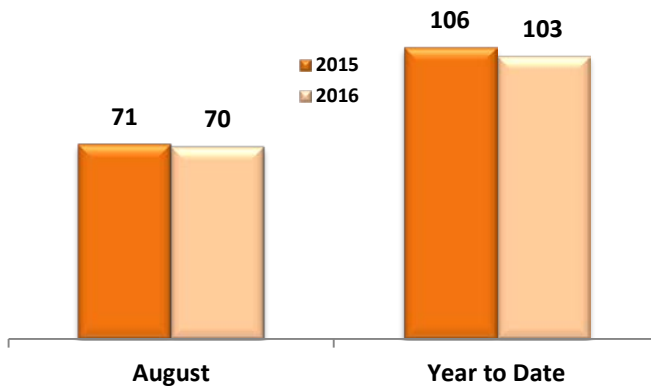
Average Sales Price



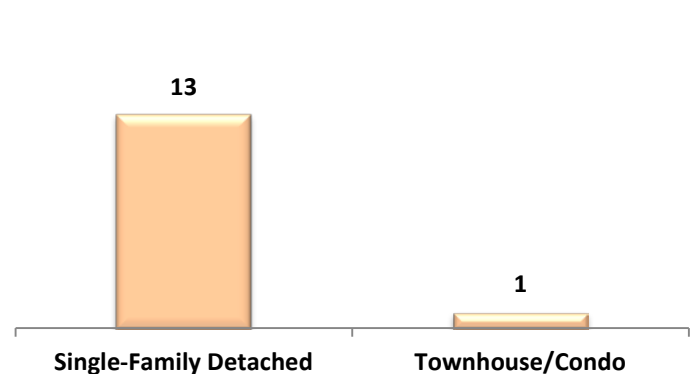
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

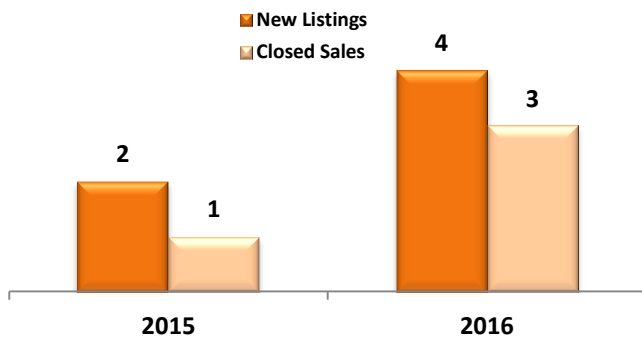
August

Year to Date

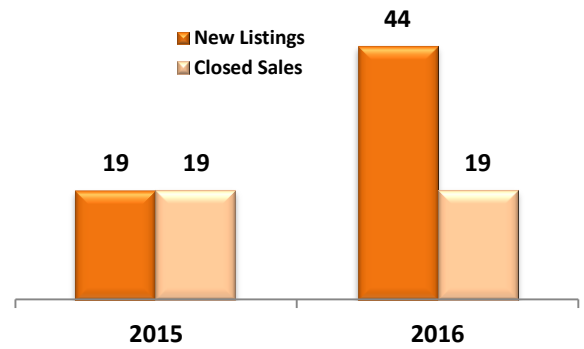
Watonwan County, MN	2015	2016	Change	2015	2016	Change
New Listings	2	4	100.0%	19	44	131.6%
Closed Sales	1	3	200.0%	19	19	0.0%
Average Sales Price	\$90,000	\$85,500	-5.0%	\$101,163	\$109,131	7.9%
Avg. Percent of Original List Price Received at Sale*	95.0%	94.0%	-1.1%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	51	98	92.2%	326	122	-62.6%
Total Current Inventory**	10	19	90.0%	-	-	-
Single-Family Detached Inventory	10	18	80.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

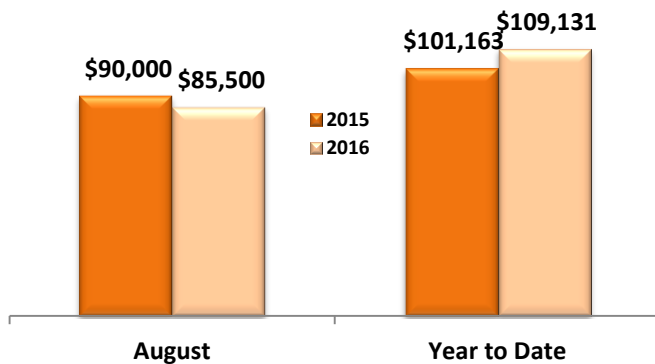
Activity-Most Recent Month



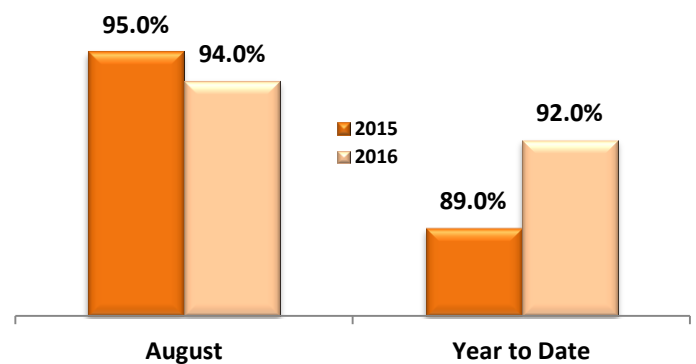
Activity-Year to Date



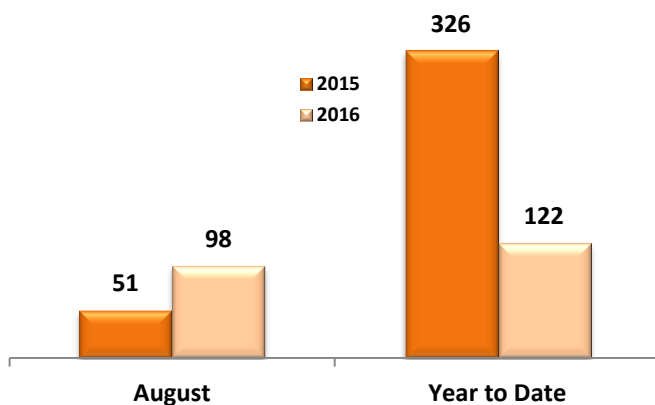
Average Sales Price



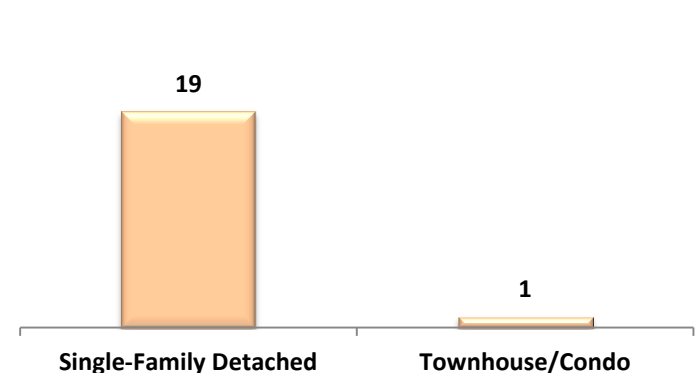
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

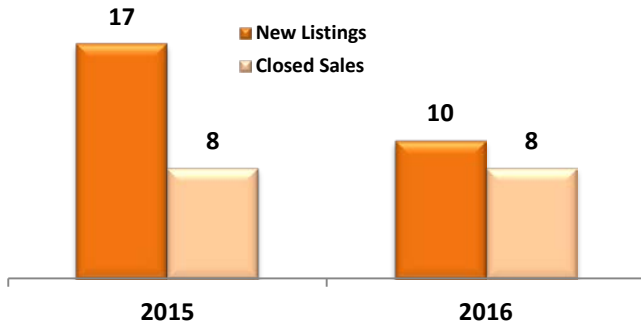
August

Year to Date

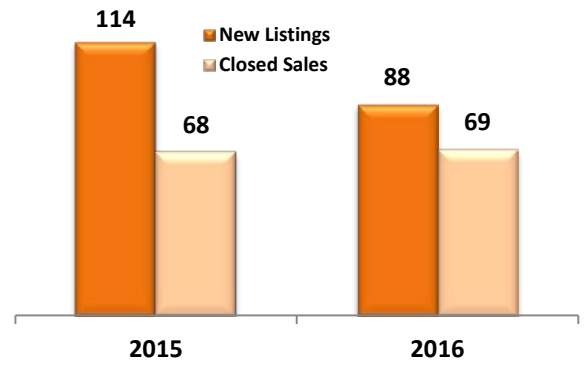
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	17	10	-41.2%	114	88	-22.8%
Closed Sales	8	8	0.0%	68	69	1.5%
Average Sales Price	\$117,237	\$131,593	12.2%	\$122,475	\$136,635	11.6%
Avg. Percent of Original List Price Received at Sale*	94.0%	97.0%	3.2%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	92	77	-16.3%	106	105	-0.9%
Total Current Inventory**	45	33	-26.7%	-	-	-
Single-Family Detached Inventory	41	30	-26.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

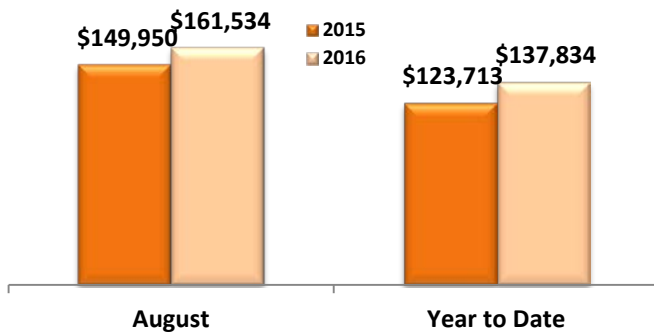
Activity-Most Recent Month



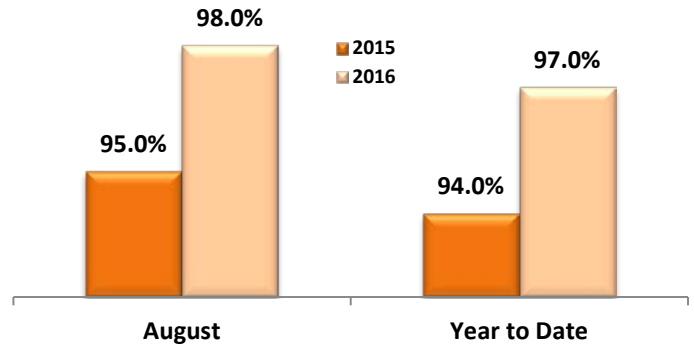
Activity-Year to Date



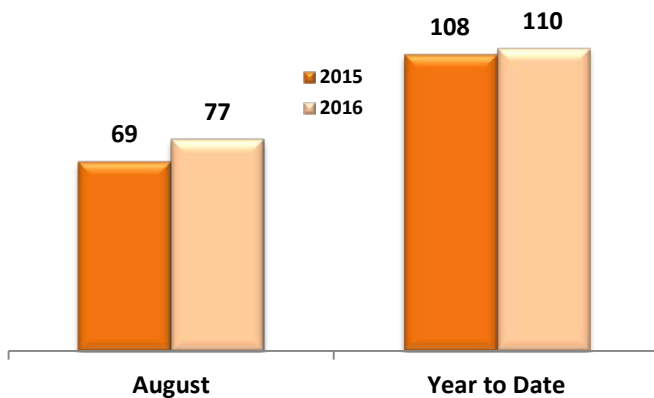
Average Sales Price



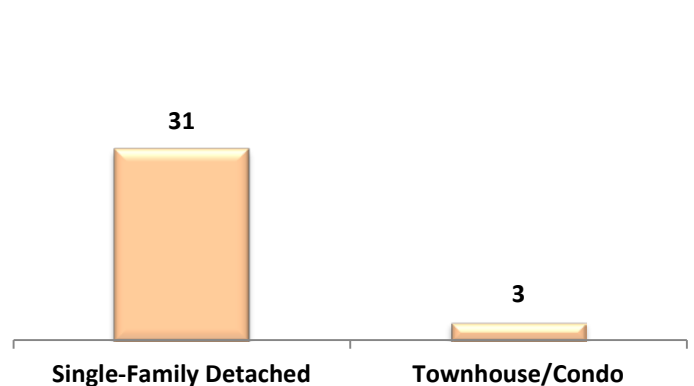
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

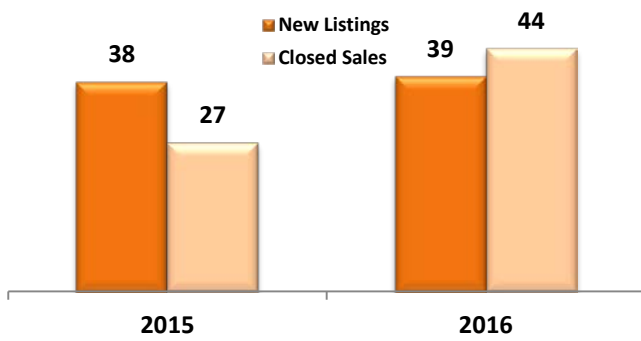
August

Year to Date

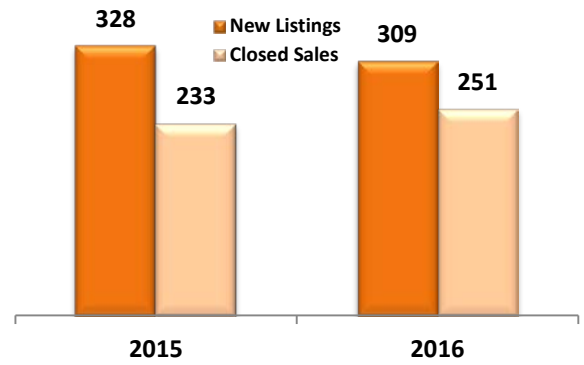
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	38	39	2.6%	328	309	-5.8%
Closed Sales	27	44	63.0%	233	251	7.7%
Average Sales Price	\$188,549	\$227,137	20.5%	\$197,170	\$233,401	18.4%
Avg. Percent of Original List Price Received at Sale*	97.0%	98.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	79	76	-3.8%	109	106	-2.8%
Total Current Inventory**	95	83	-12.6%	-	-	-
Single-Family Detached Inventory	75	63	-16.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

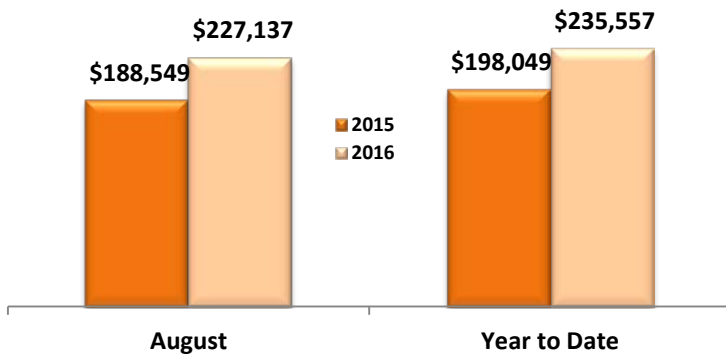
Activity-Most Recent Month



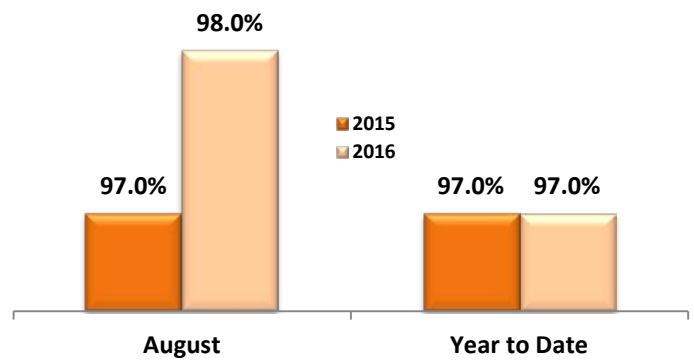
Activity-Year to Date



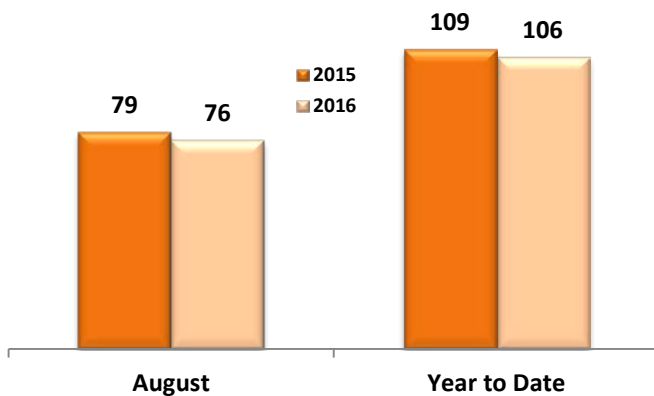
Average Sales Price



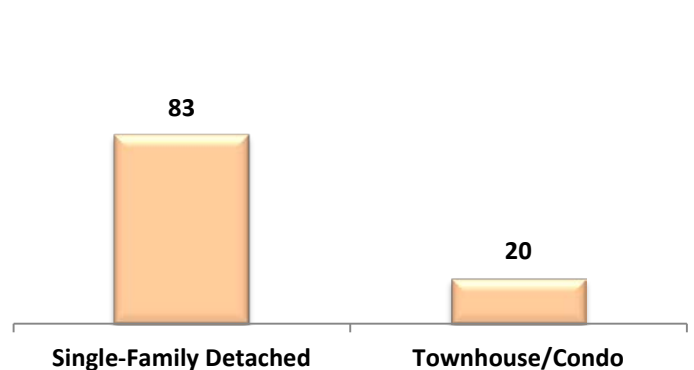
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

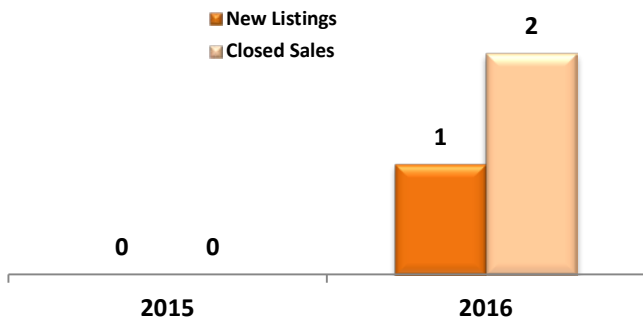
August

Year to Date

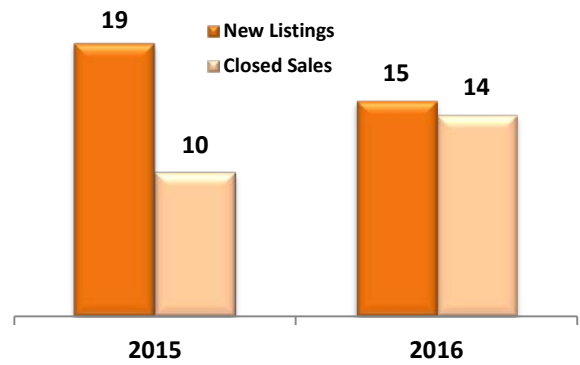
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	0	1	N/A	19	15	-21.1%
Closed Sales	0	2	N/A	10	14	40.0%
Average Sales Price	\$0	\$327,000	N/A	\$226,240	\$325,450	43.9%
Avg. Percent of Original List Price Received at Sale*	0.0%	97.0%	N/A	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	0	87	N/A	76	96	-26.3%
Total Current Inventory**	5	7	40.0%	-	-	-
Single-Family Detached Inventory	5	6	20.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

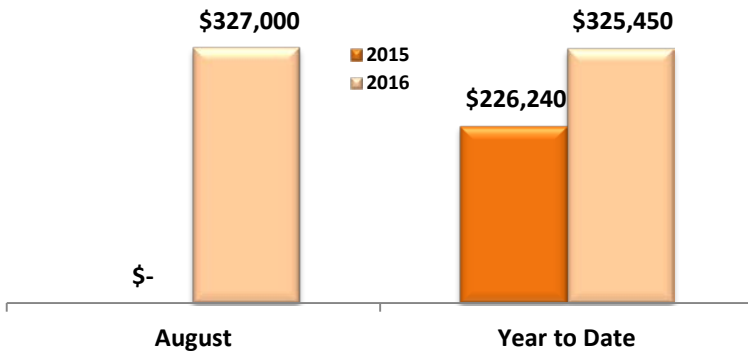
Activity-Most Recent Month



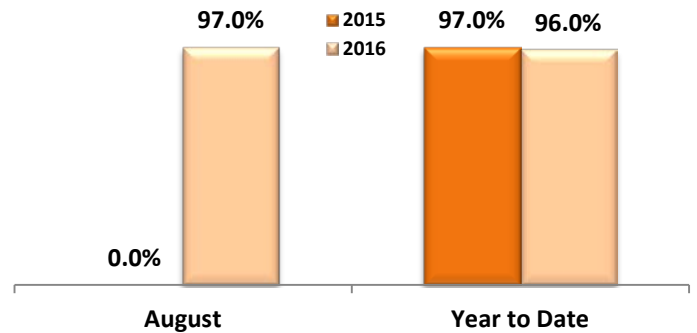
Activity-Year to Date



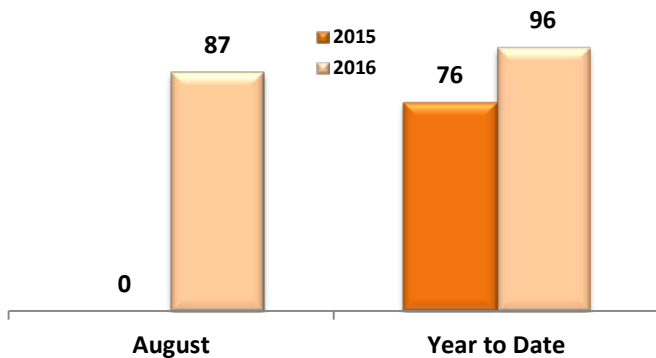
Average Sales Price



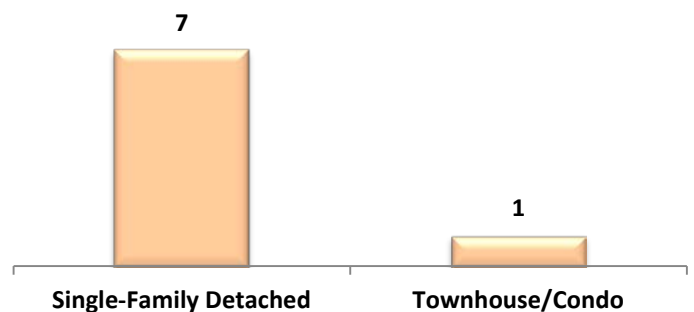
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

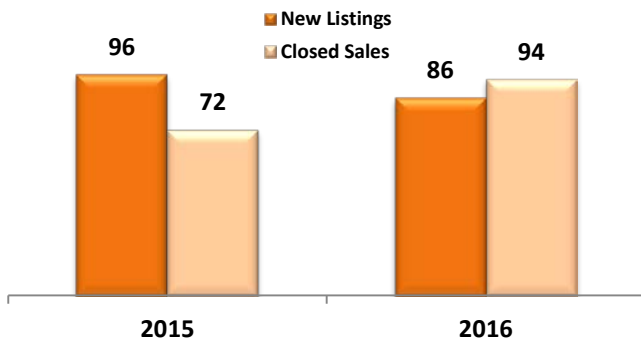
August

Year to Date

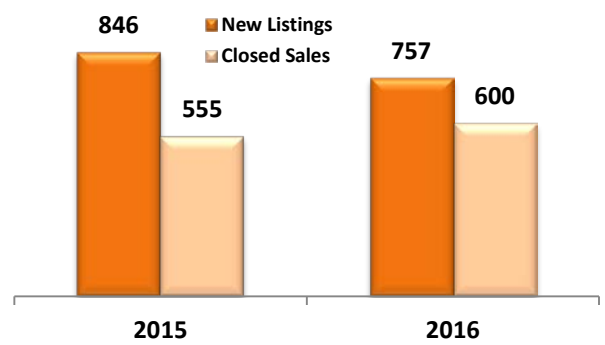
Blue Earth/Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	96	86	-10.4%	846	757	-10.5%
Closed Sales	72	94	30.6%	555	600	8.1%
Average Sales Price	\$199,278	\$211,420	6.1%	\$193,500	\$219,254	13.3%
Avg. Percent of Original List Price Received at Sale*	95.0%	97.0%	2.1%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	89	84	-5.6%	112	108	-3.6%
Total Current Inventory**	257	194	-24.5%	-	-	-
Single-Family Detached Inventory	225	165	-26.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

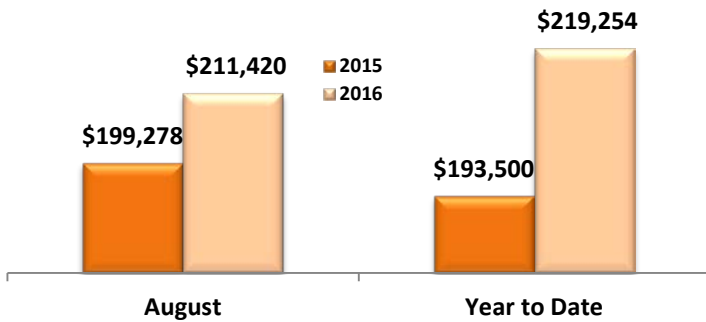
Activity-Most Recent Month



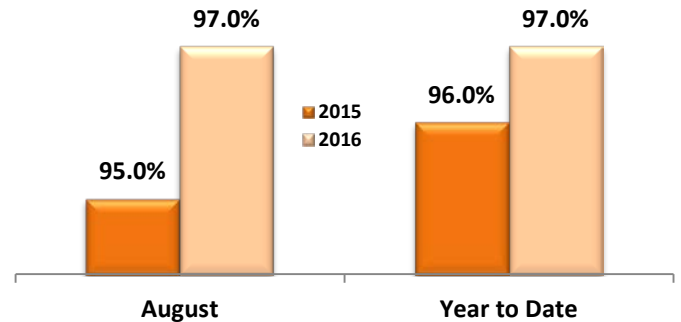
Activity-Year to Date



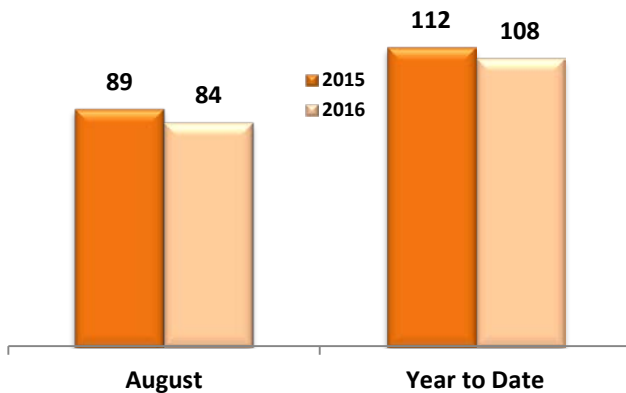
Average Sales Price



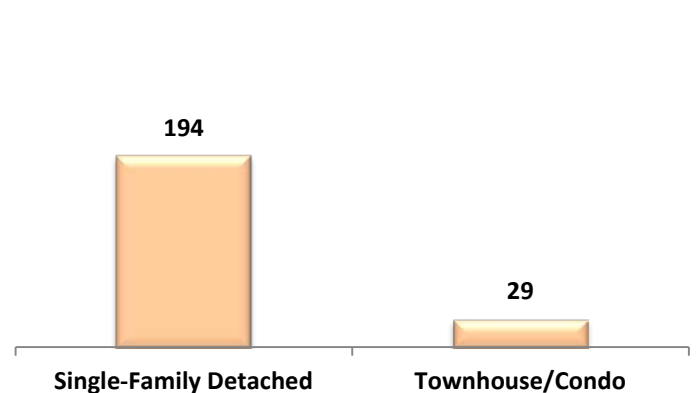
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

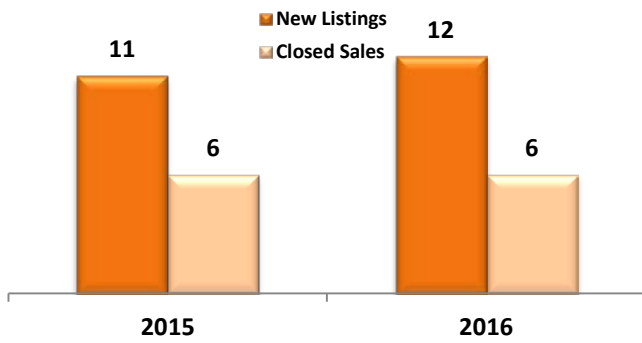
August

Year to Date

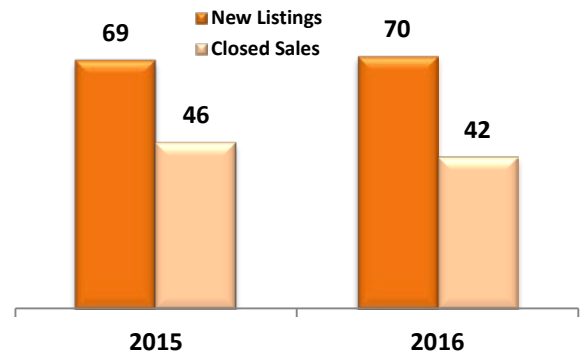
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	12	9.1%	69	70	1.4%
Closed Sales	6	6	0.0%	46	42	-8.7%
Average Sales Price	\$105,916	\$97,666	-7.8%	\$116,177	\$119,443	2.8%
Avg. Percent of Original List Price Received at Sale*	92.0%	81.0%	-12.0%	88.0%	84.0%	-4.5%
Average Days on Market Until Sale	163	190	16.6%	187	194	3.7%
Total Current Inventory**	39	38	-2.6%	-	-	-
Single-Family Detached Inventory	39	38	-2.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

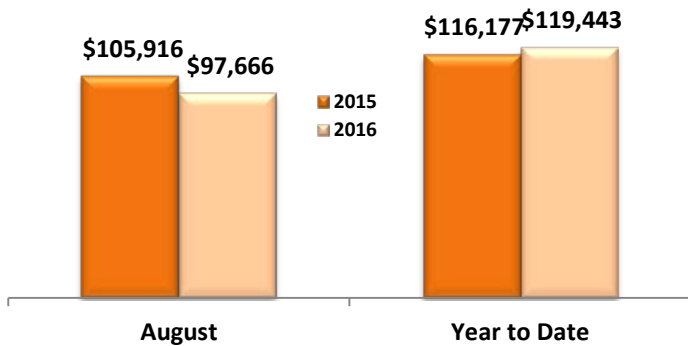
Activity-Most Recent Month



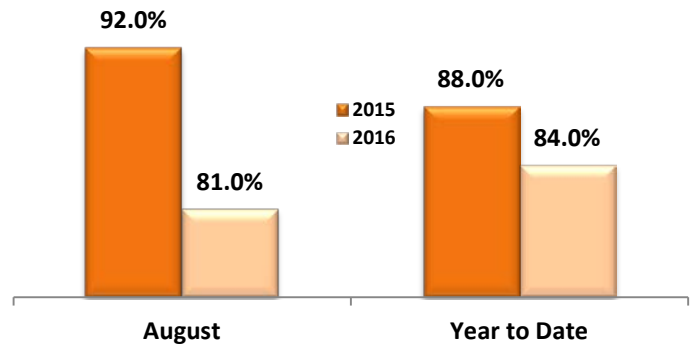
Activity-Year to Date



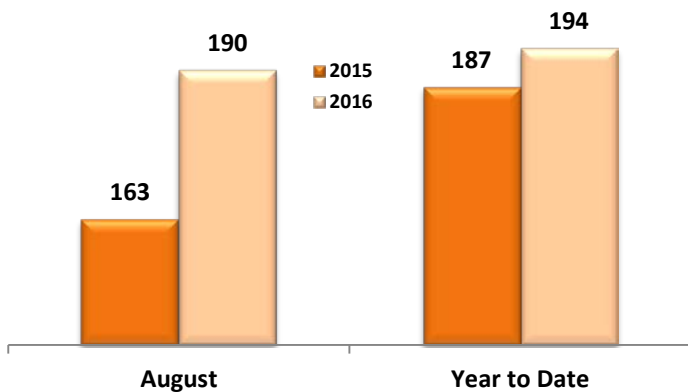
Average Sales Price



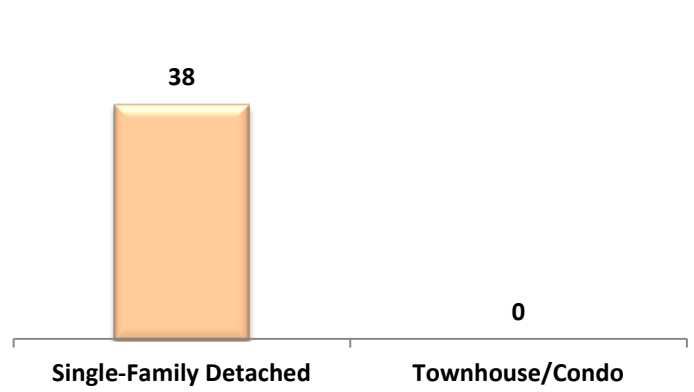
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

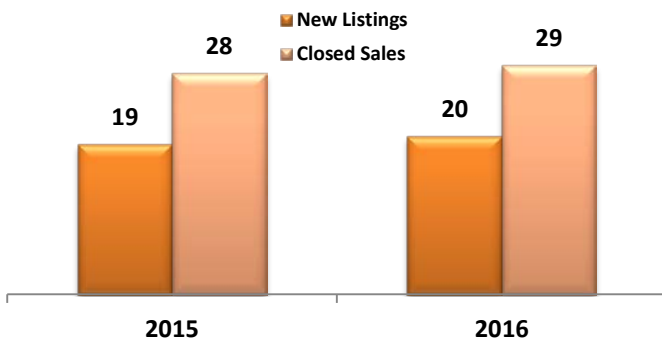
August

Year to Date

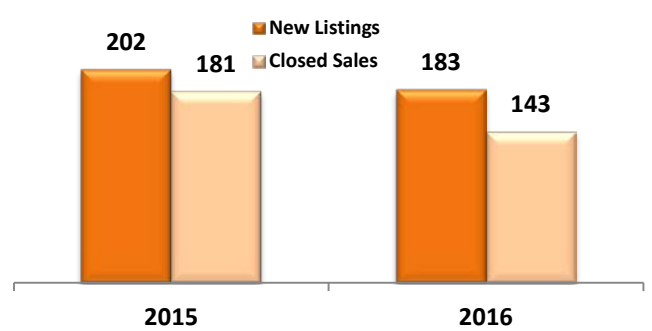
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	19	20	5.3%	202	183	-9.4%
Closed Sales	28	29	3.6%	181	143	-21.0%
Average Sales Price	\$134,757	\$149,372	10.8%	\$144,710	\$147,541	2.0%
Avg. Percent of Original List Price Received at Sale*	94.0%	96.0%	2.1%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	125	93	-25.6%	134	110	-17.9%
Total Current Inventory**	56	52	-7.1%	-	-	-
Single-Family Detached Inventory	55	50	-9.1%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

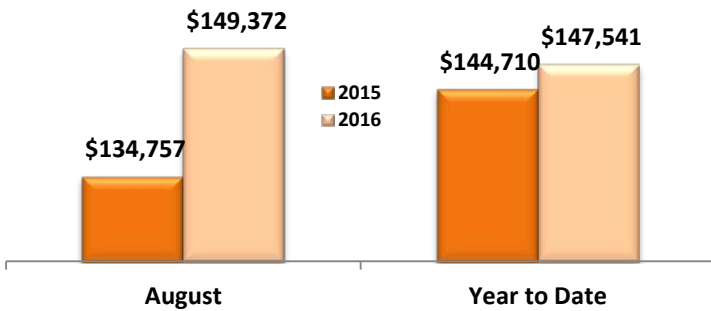
Activity-Most Recent Month



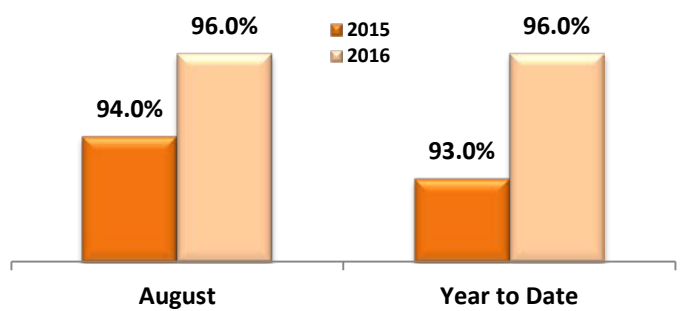
Activity-Year to Date



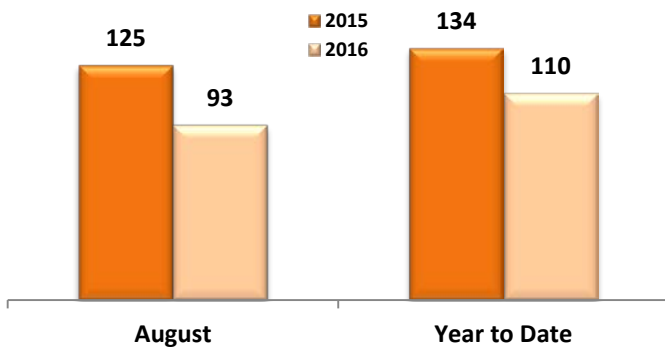
Average Sales Price



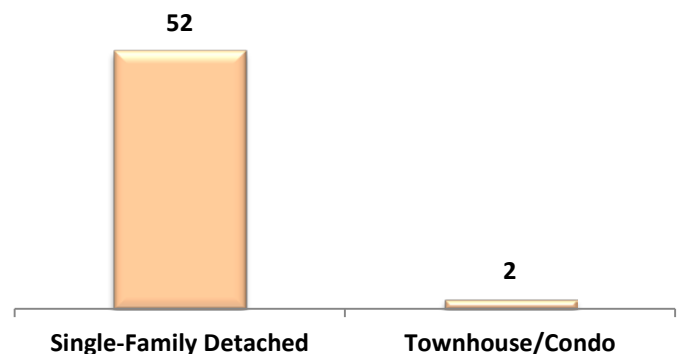
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

August

Year to Date

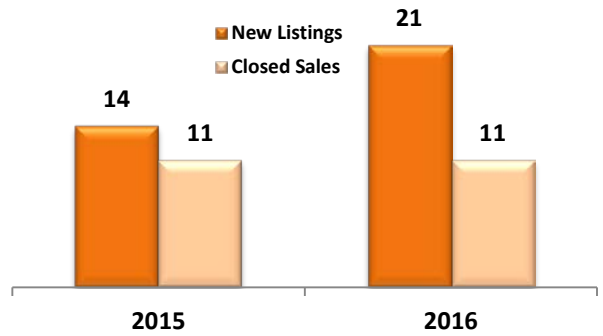
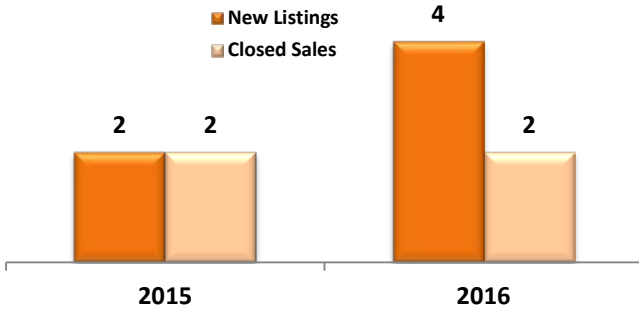
Late Sales recorded in MLS
figured in Year to Date Totals

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	2	3	50.0%	12	17	41.7%
Closed Sales	1	1	0.0%	9	9	0.0%
Average Sales Price	\$169,000	\$169,900	0.5%	\$143,922	\$157,005	9.1%
Avg. Percent of Original List Price Received at Sale*	89.0%	100.0%	12.4%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	449	53	-88.2%	146	128	-12.3%
Total Current Inventory**	6	5	-16.7%	-	-	-
Single-Family Detached Inventory	6	5	-16.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

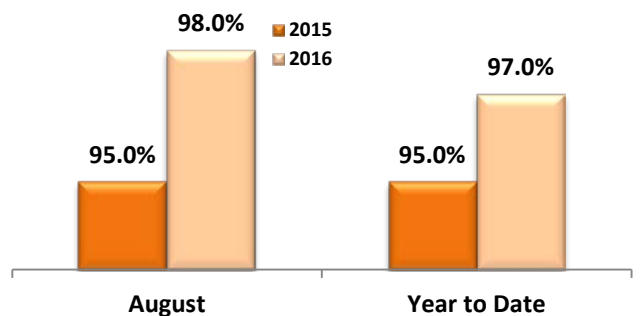
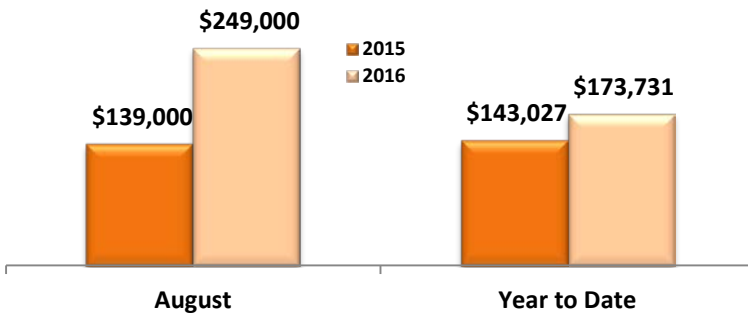
Activity-Most Recent Month

Activity-Year to Date



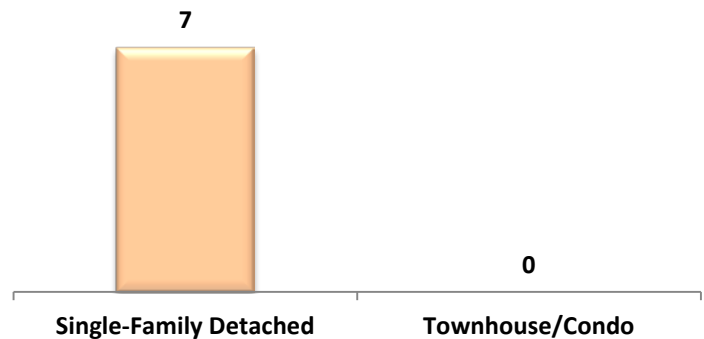
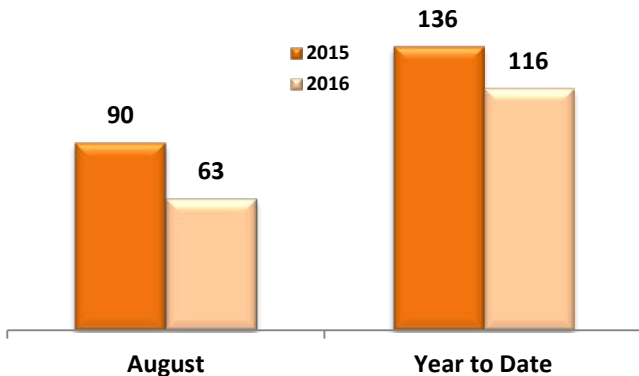
Average Sales Price

Ratio of Sales Price to Original List Price



Average Days on Market Until Sale

Current Inventory



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Rural Mankato and North Mankato

August

Year to Date

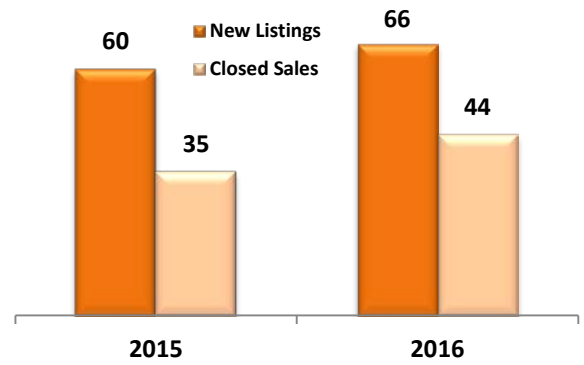
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	7	6	-14.3%	60	66	10.0%
Closed Sales	9	4	-55.6%	35	44	25.7%
Average Sales Price	\$277,822	\$328,687	18.3%	\$301,965	\$313,062	3.7%
Avg. Percent of Original List Price Received at Sale*	92.0%	99.0%	7.6%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	150	137	-8.7%	152	132	-13.2%
Total Current Inventory**	31	21	-32.3%	-	-	-
Single-Family Detached Inventory	31	21	-32.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

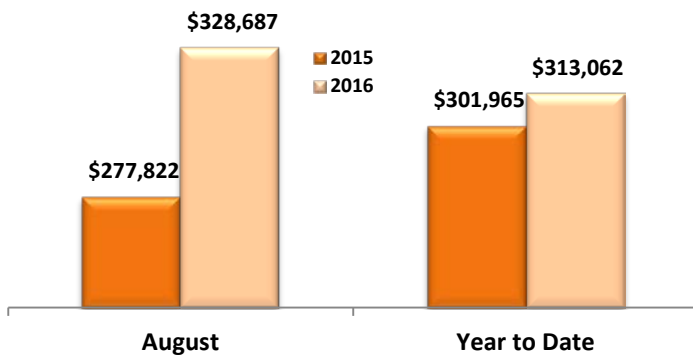
Activity-Most Recent Month



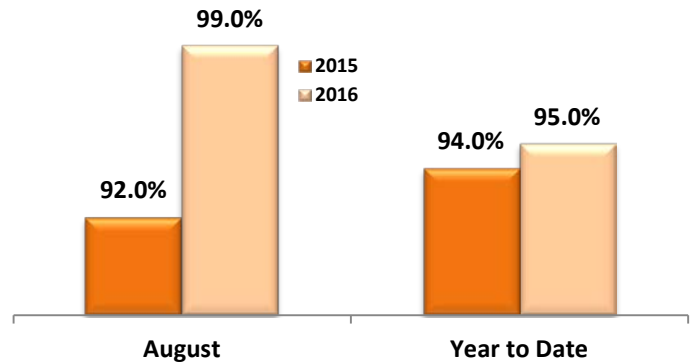
Activity-Year to Date



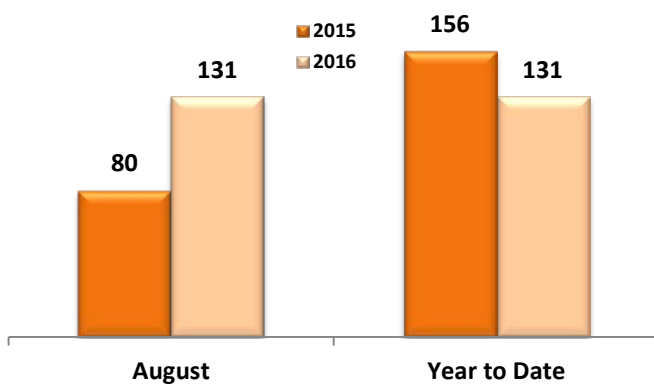
Average Sales Price



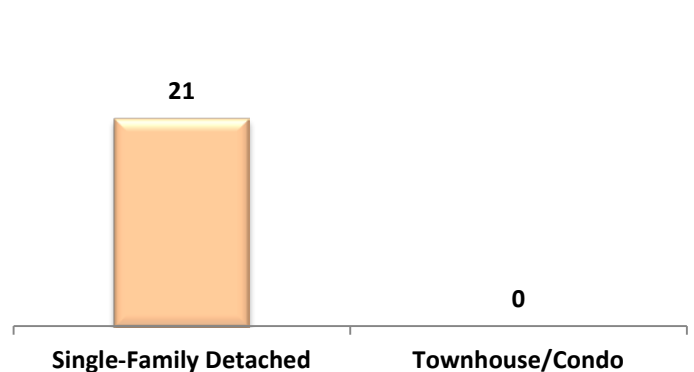
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

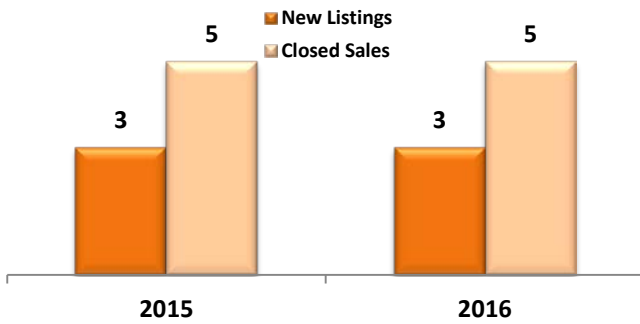
August

Year to Date

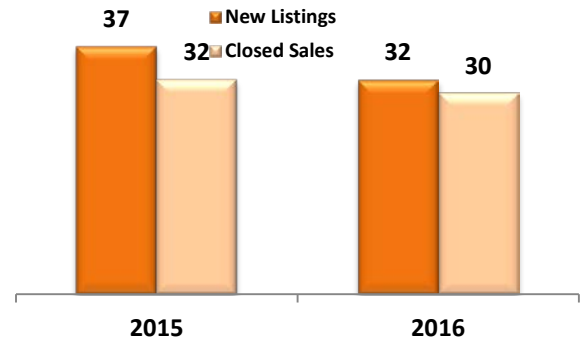
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	3	3	0.0%	37	32	-13.5%
Closed Sales	5	5	0.0%	32	30	-6.3%
Average Sales Price	\$80,830	\$75,180	-7.0%	\$90,571	\$85,306	-5.8%
Avg. Percent of Original List Price Received at Sale*	90.0%	90.0%	0.0%	88.0%	89.0%	1.1%
Average Days on Market Until Sale	225	244	8.4%	165	266	61.2%
Total Current Inventory**	30	18	-40.0%	-	-	-
Single-Family Detached Inventory	28	13	-53.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

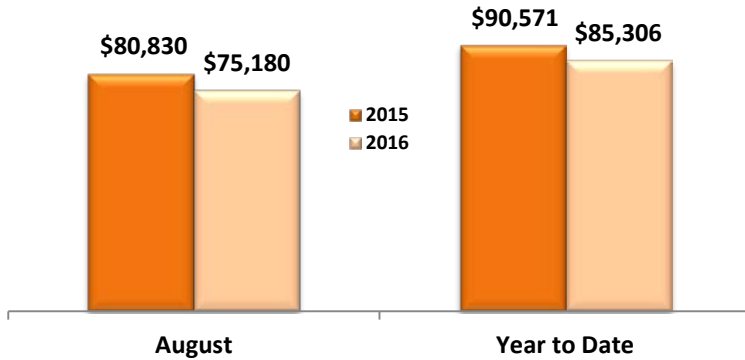
Activity-Most Recent Month



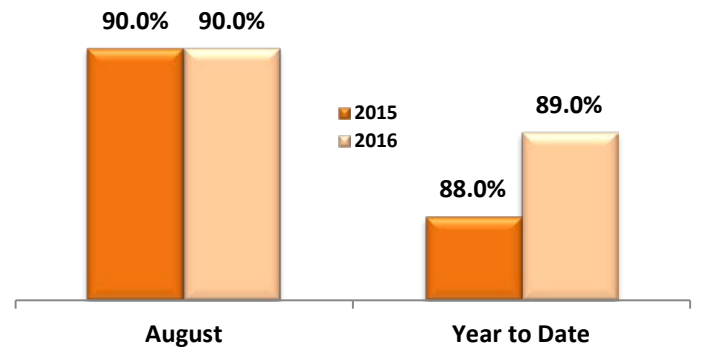
Activity-Year to Date



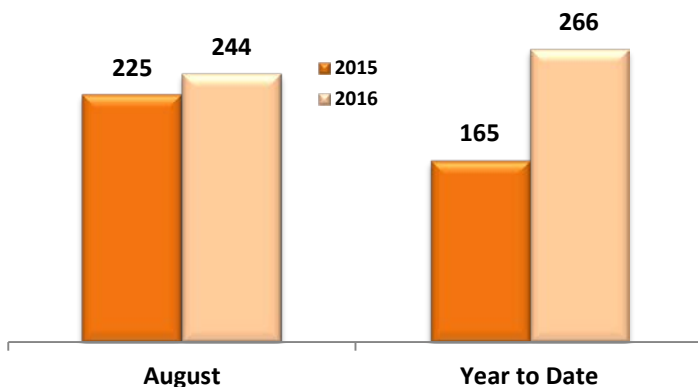
Average Sales Price



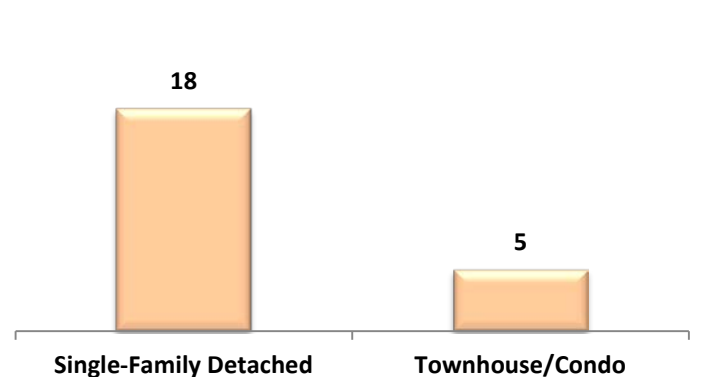
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

August

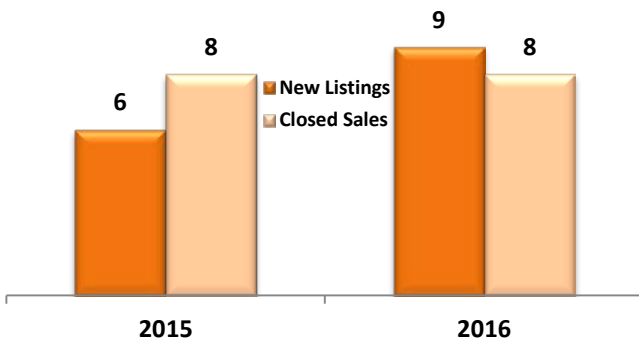
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

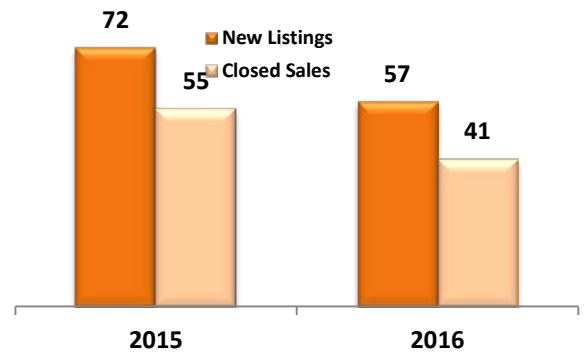
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	6	9	50.0%	72	57	-20.8%
Closed Sales	8	8	0.0%	55	41	-25.5%
Average Sales Price	\$134,881	\$148,737	10.3%	\$128,866	\$138,467	7.5%
Avg. Percent of Original List Price Received at Sale*	94.0%	89.0%	-5.3%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	124	121	-2.4%	122	133	9.0%
Total Current Inventory**	29	19	-34.5%	-	-	-
Single-Family Detached Inventory	27	19	-29.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

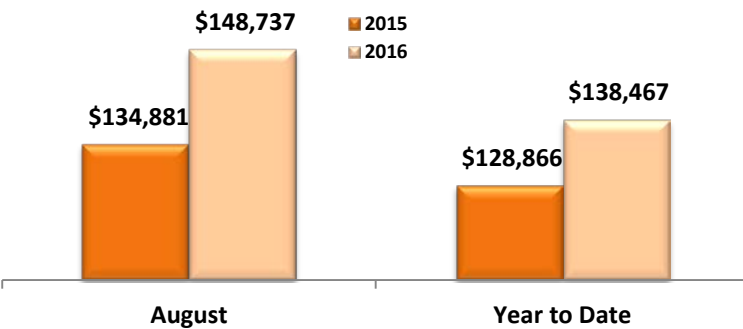
Activity-Most Recent Month



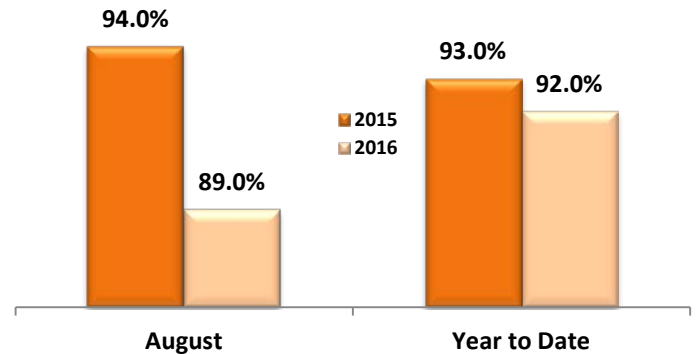
Activity-Year to Date



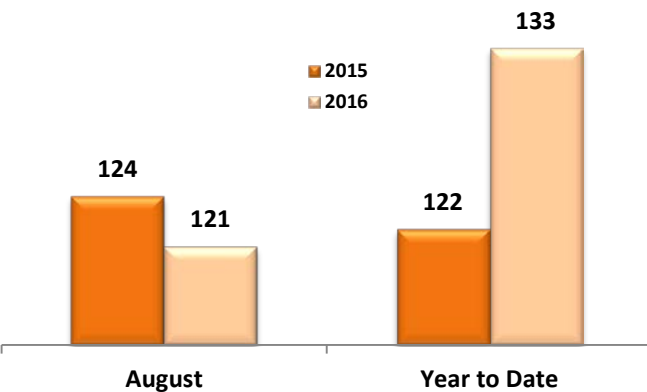
Average Sales Price



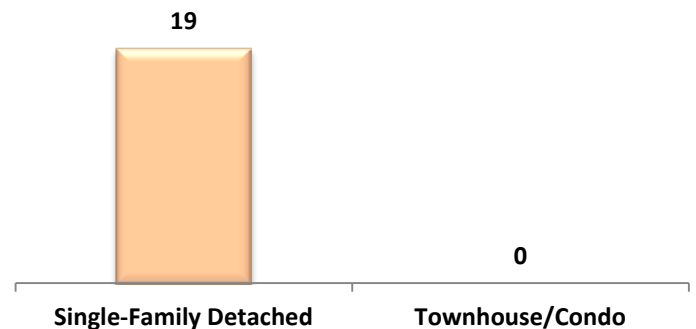
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

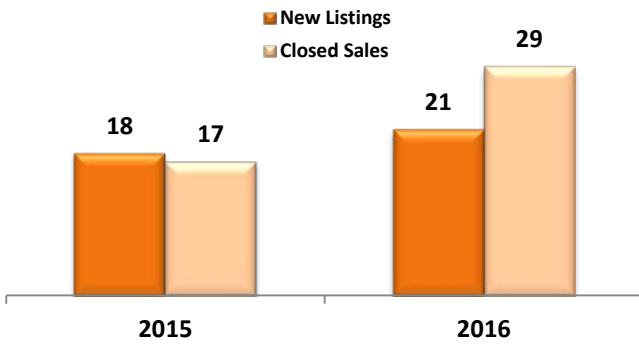
August

Year to Date

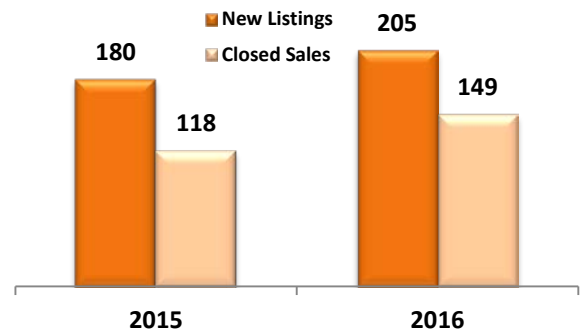
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	18	21	16.7%	180	205	13.9%
Closed Sales	17	29	70.6%	118	149	26.3%
Average Sales Price	\$170,511	\$211,241	23.9%	\$178,073	\$191,999	7.8%
Avg. Percent of Original List Price Received at Sale*	95.0%	94.0%	-1.1%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	137	109	-20.4%	166	141	-15.1%
Total Current Inventory**	95	55	-42.1%	-	-	-
Single-Family Detached Inventory	84	49	-41.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

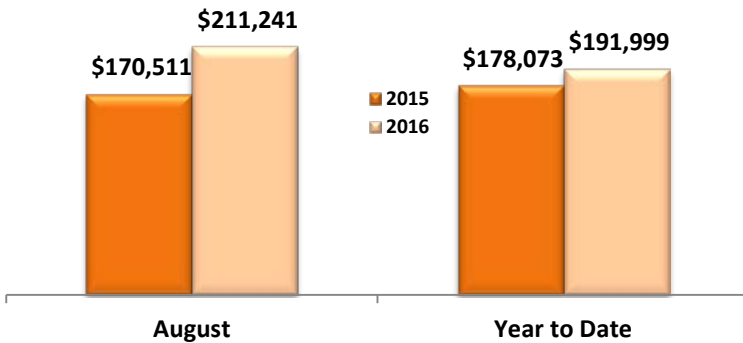
Activity-Most Recent Month



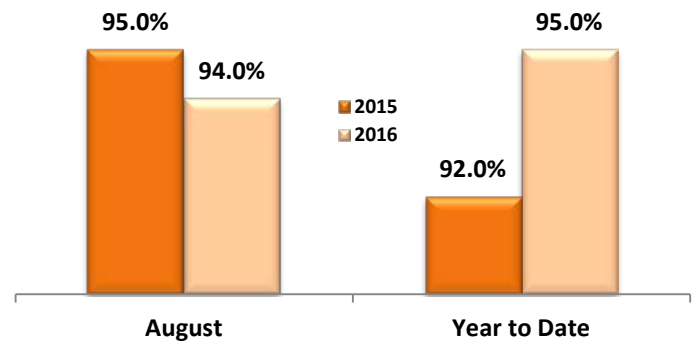
Activity-Year to Date



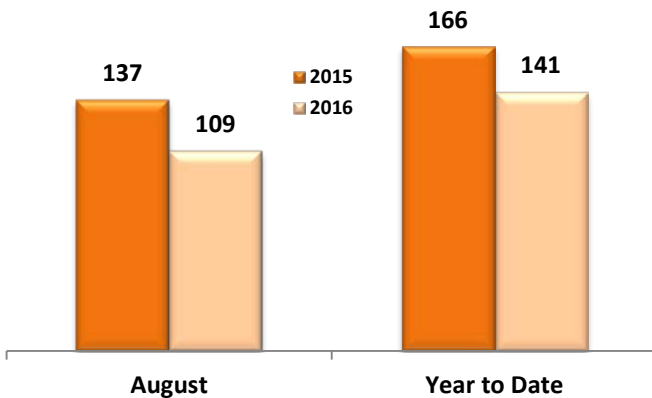
Average Sales Price



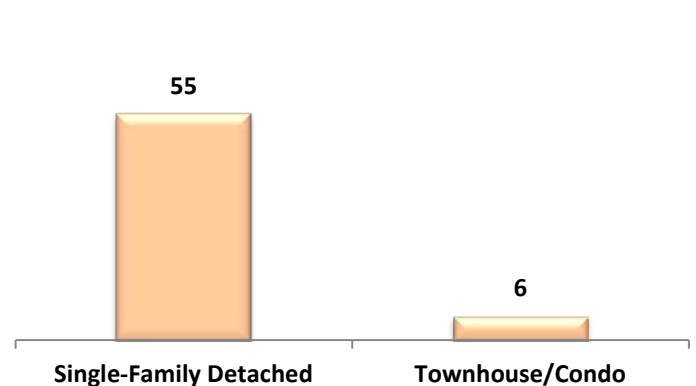
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

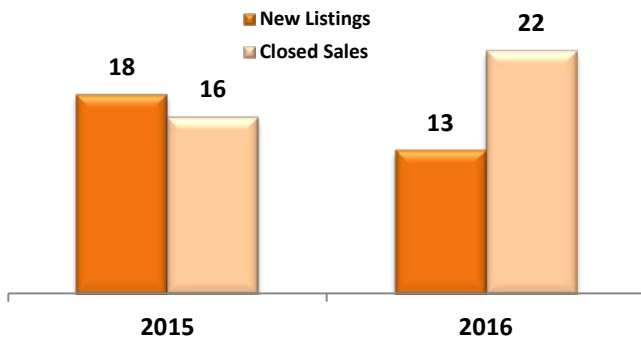
August

Year to Date

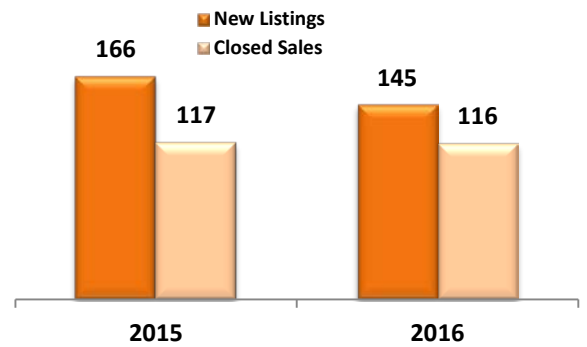
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	18	13	-27.8%	166	145	-12.7%
Closed Sales	16	22	37.5%	117	116	-0.9%
Average Sales Price	\$250,093	\$276,972	10.7%	\$237,021	\$258,837	9.2%
Avg. Percent of Original List Price Received at Sale*	95.0%	93.0%	-2.1%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	80	99	23.8%	116	115	-0.9%
Total Current Inventory**	40	24	-40.0%	-	-	-
Single-Family Detached Inventory	32	20	-37.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

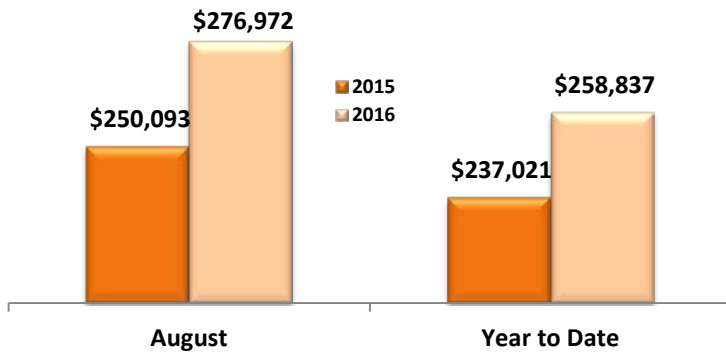
Activity-Most Recent Month



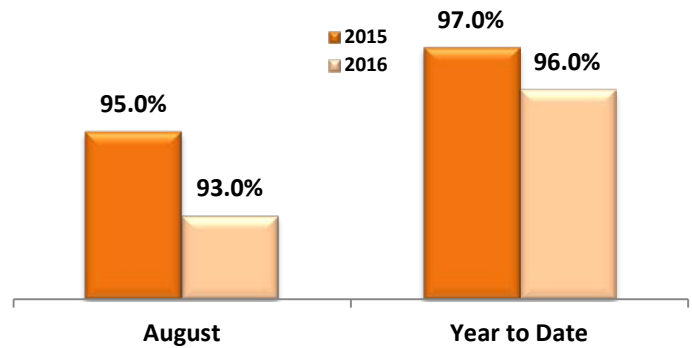
Activity-Year to Date



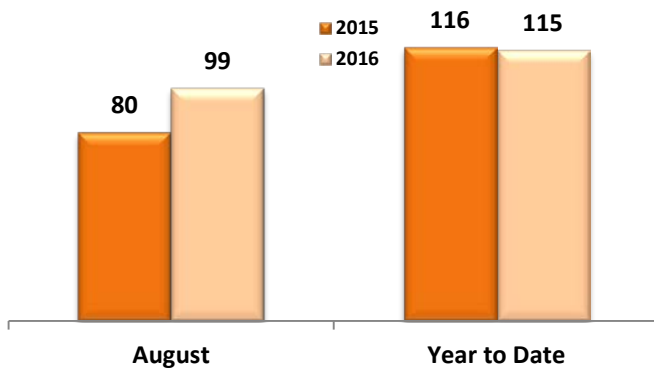
Average Sales Price



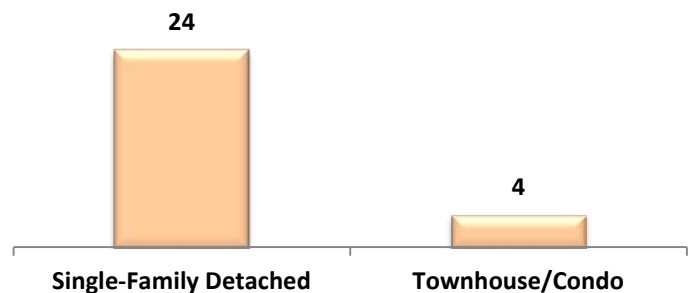
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

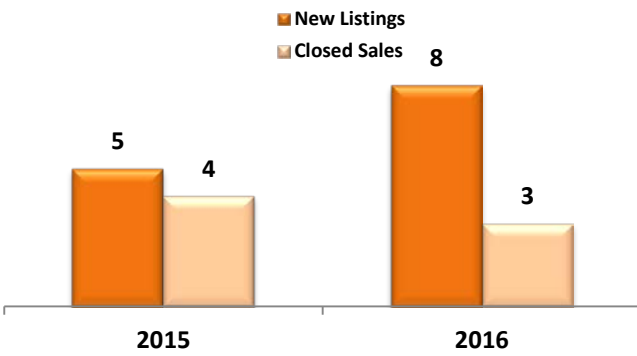
August

Year to Date

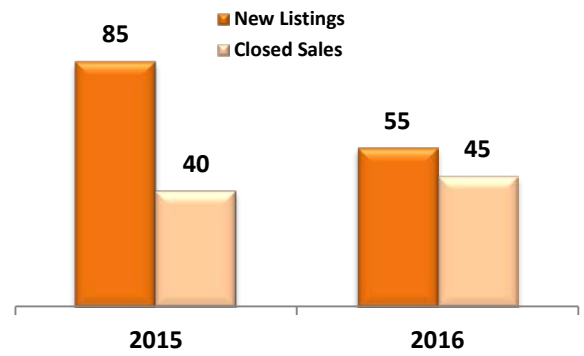
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	5	8	60.0%	85	55	-35.3%
Closed Sales	4	3	-25.0%	40	45	12.5%
Average Sales Price	\$142,350	\$166,666	17.1%	\$143,152	\$159,087	11.1%
Avg. Percent of Original List Price Received at Sale*	100.0%	93.0%	-7.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	58	79	36.2%	113	97	-14.2%
Total Current Inventory**	18	11	-38.9%	-	-	-
Single-Family Detached Inventory	18	11	-38.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

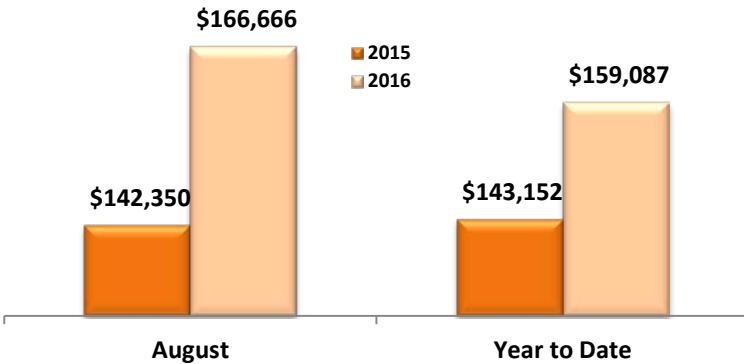
Activity-Most Recent Month



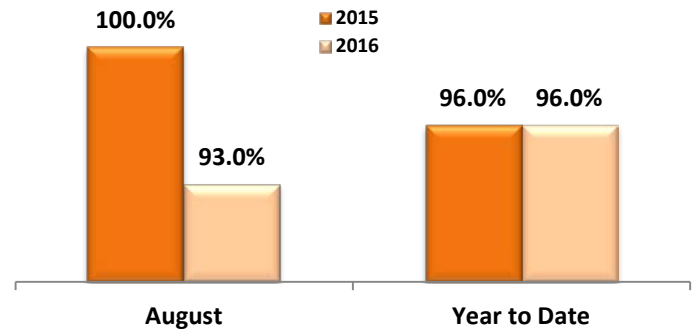
Activity-Year to Date



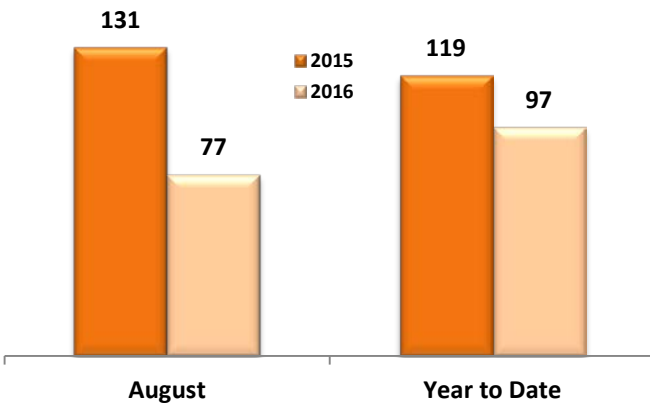
Average Sales Price



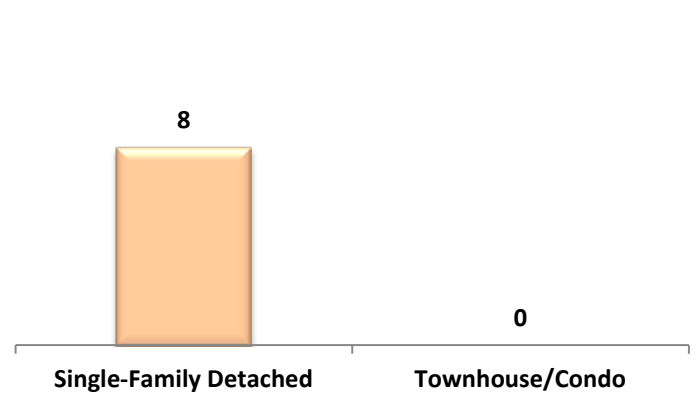
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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