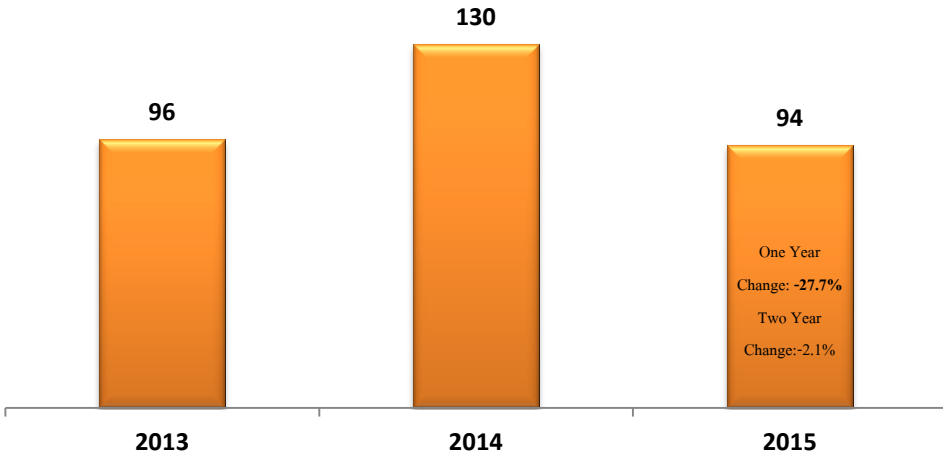


New Listings

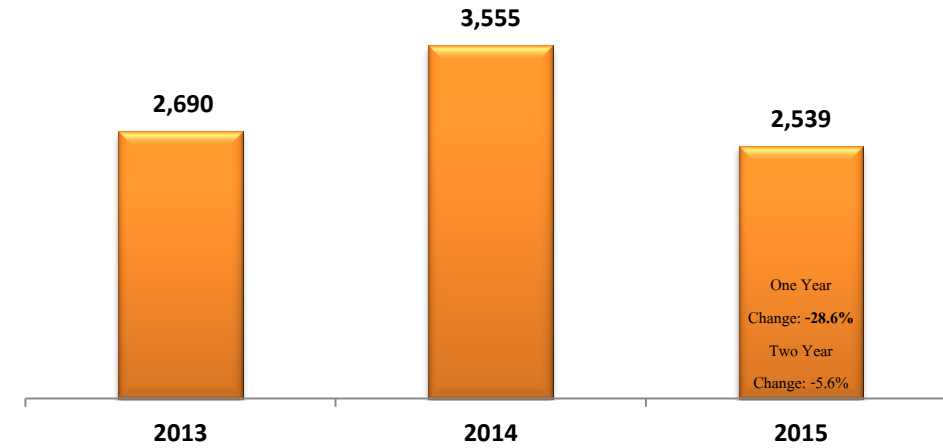
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



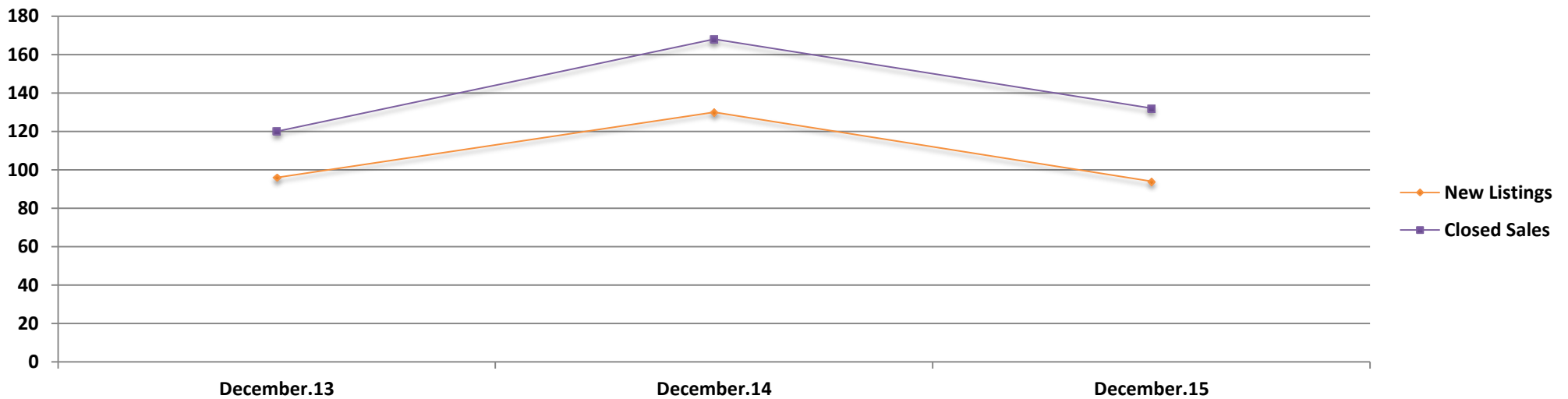
December



Year to Date



Historical Market Activity



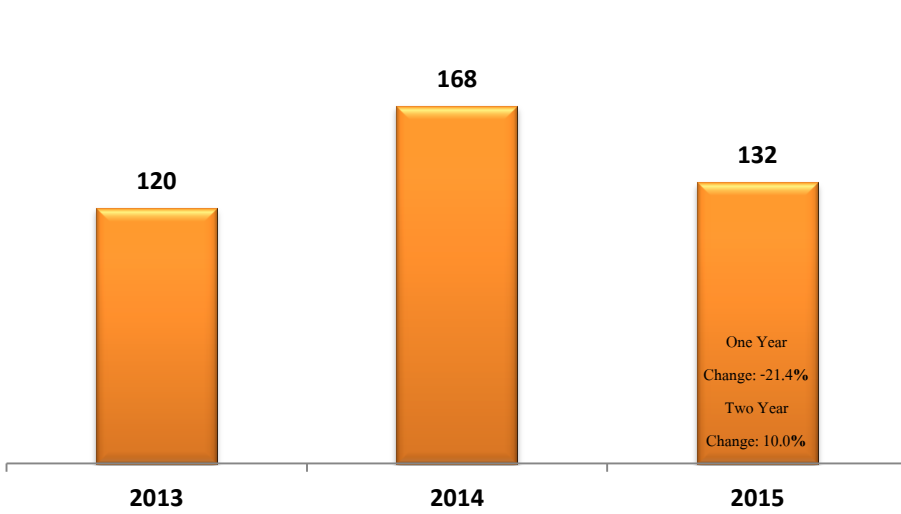
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

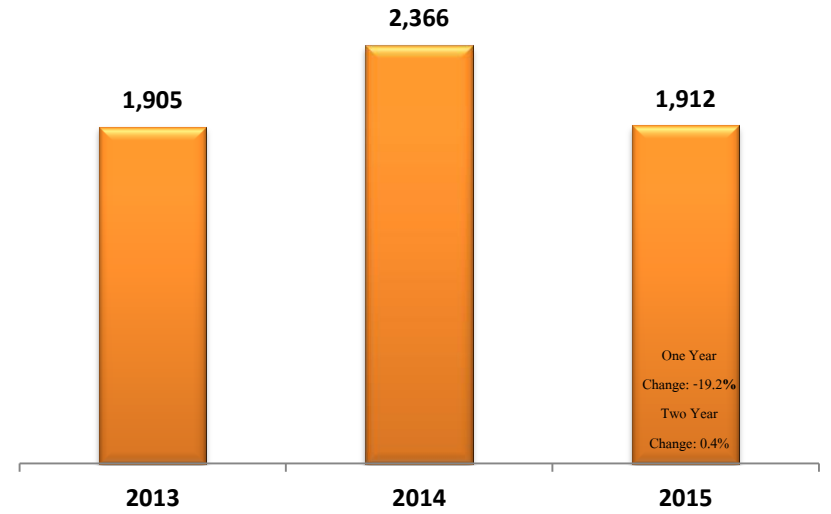


Late Sales recorded in MLS figured in Year to Date Totals

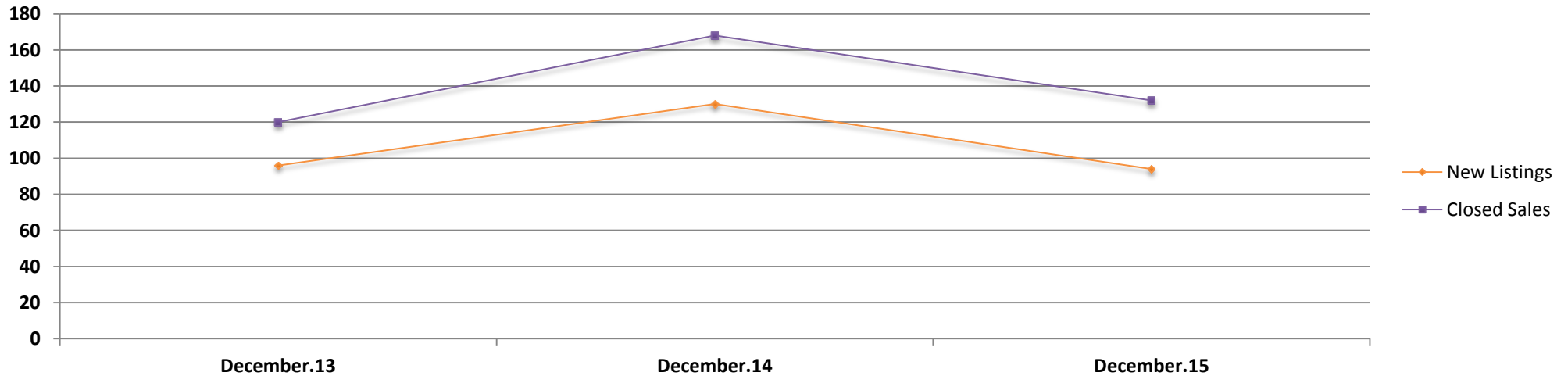
December



Year to Date



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

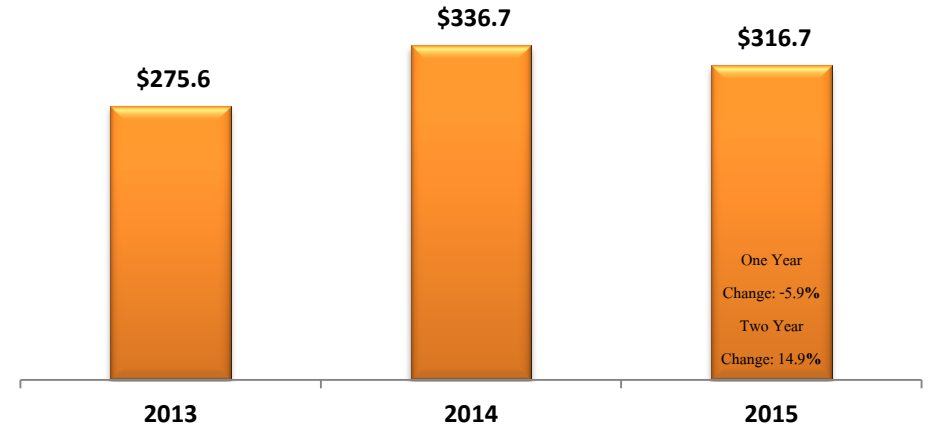
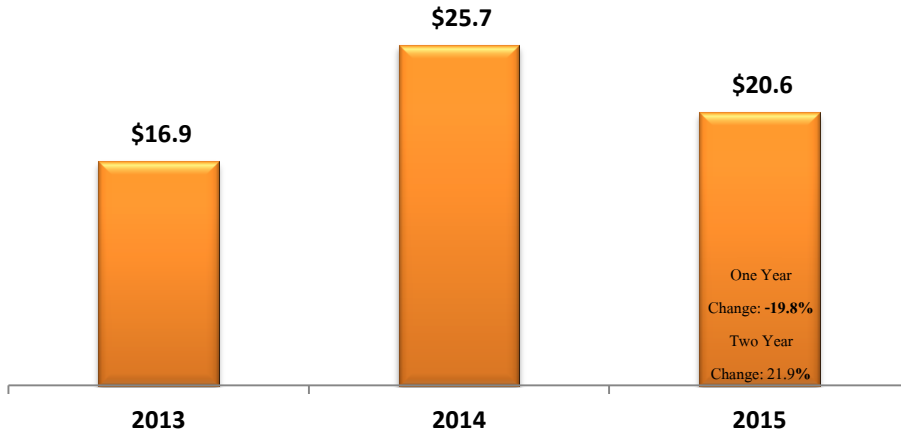
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



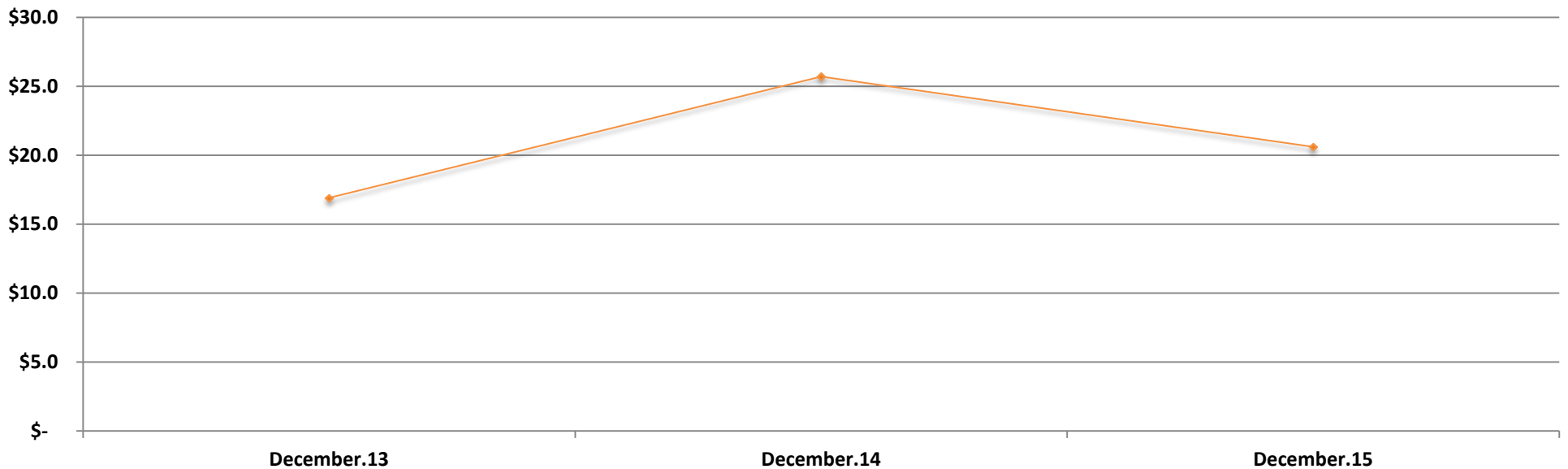
December

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



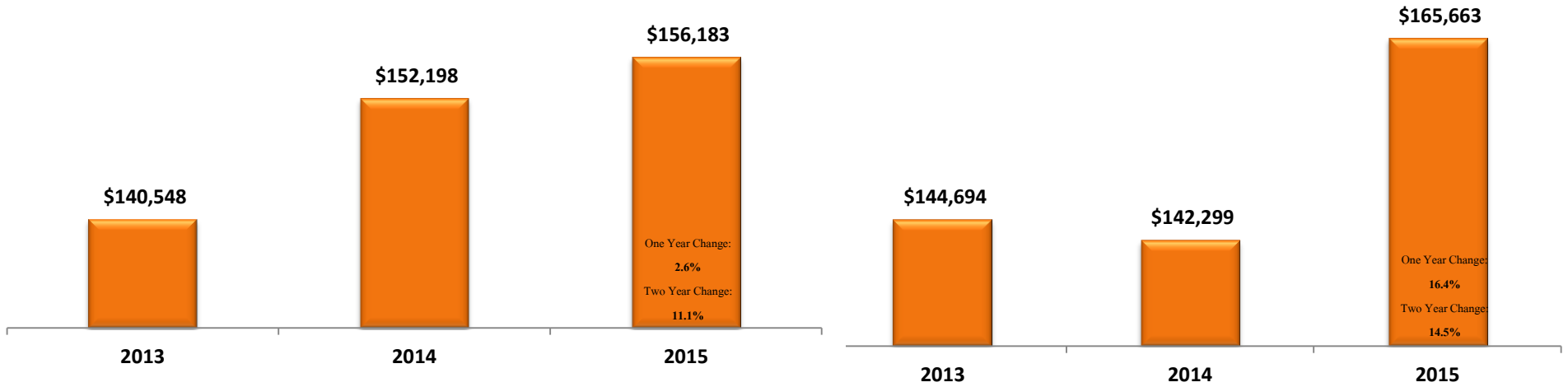
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

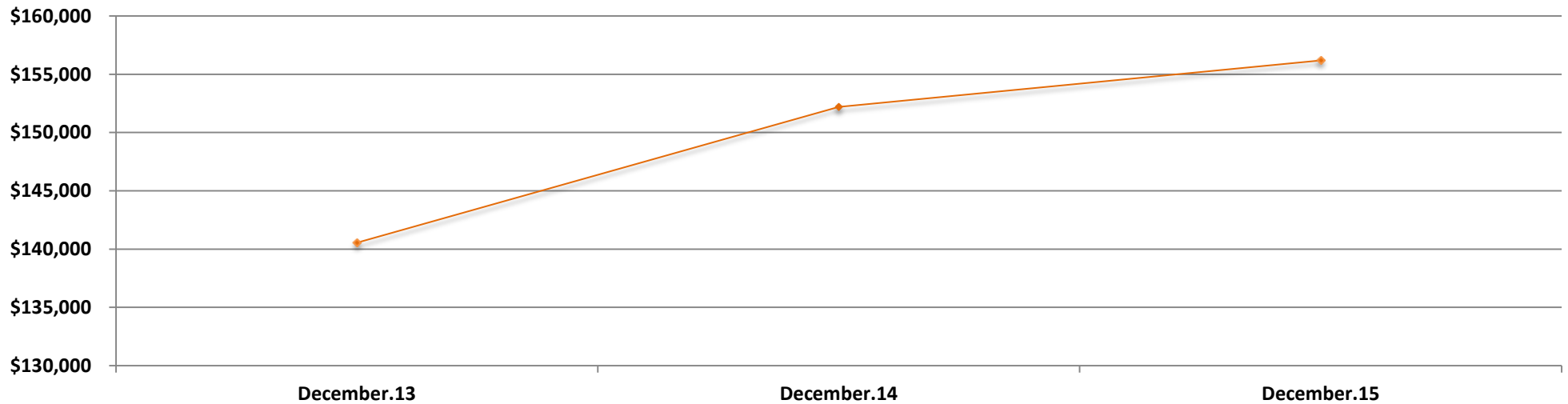
December

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



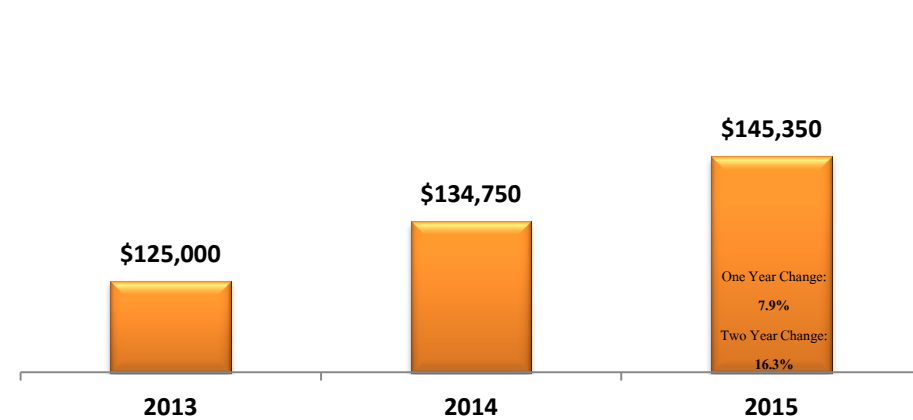
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



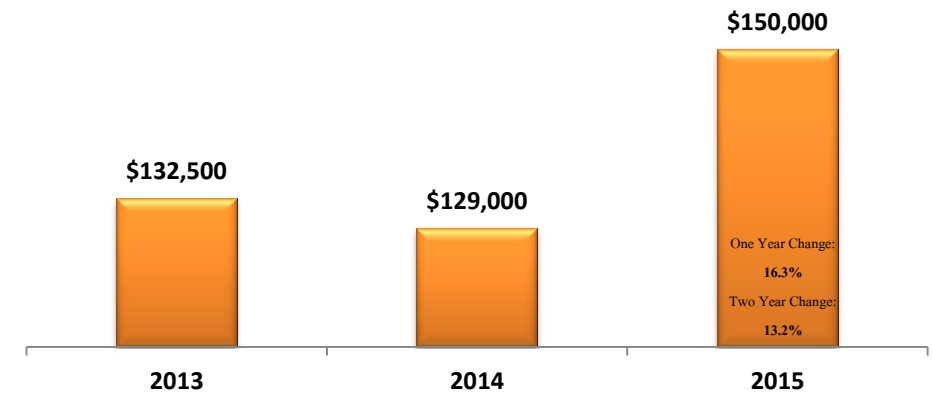
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA
 Figures do not take into account seller concessions

December

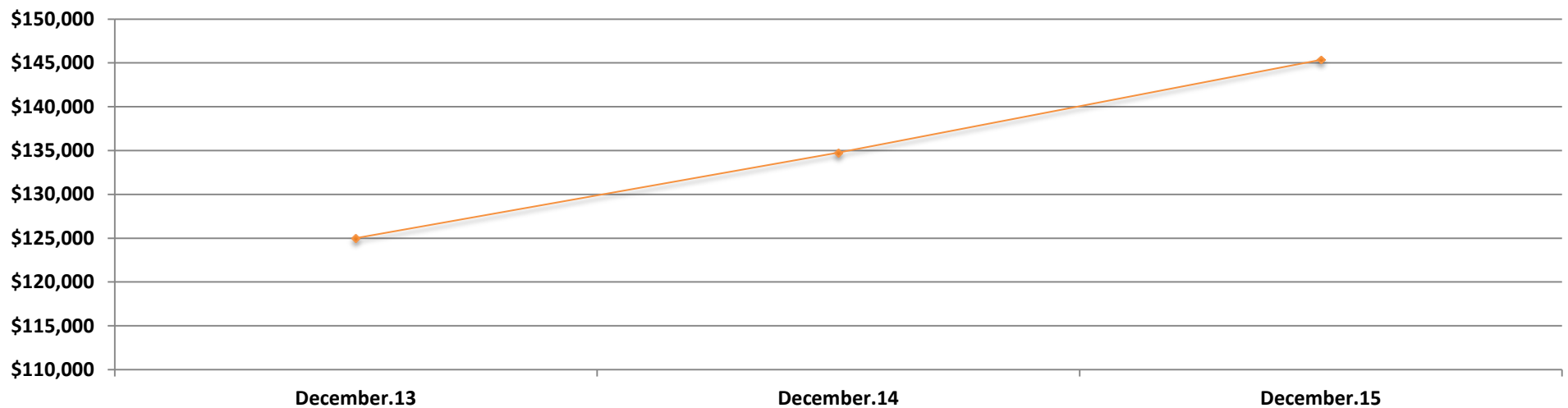


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



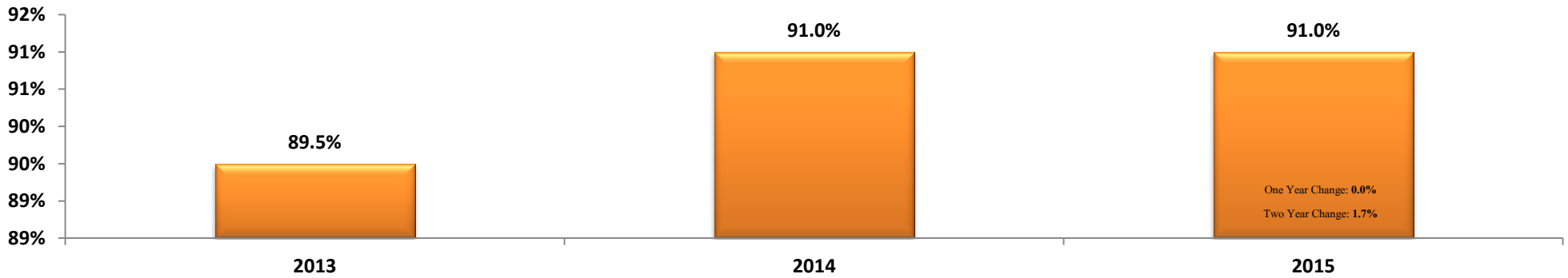
Percent of Original List Price Received at Sale

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

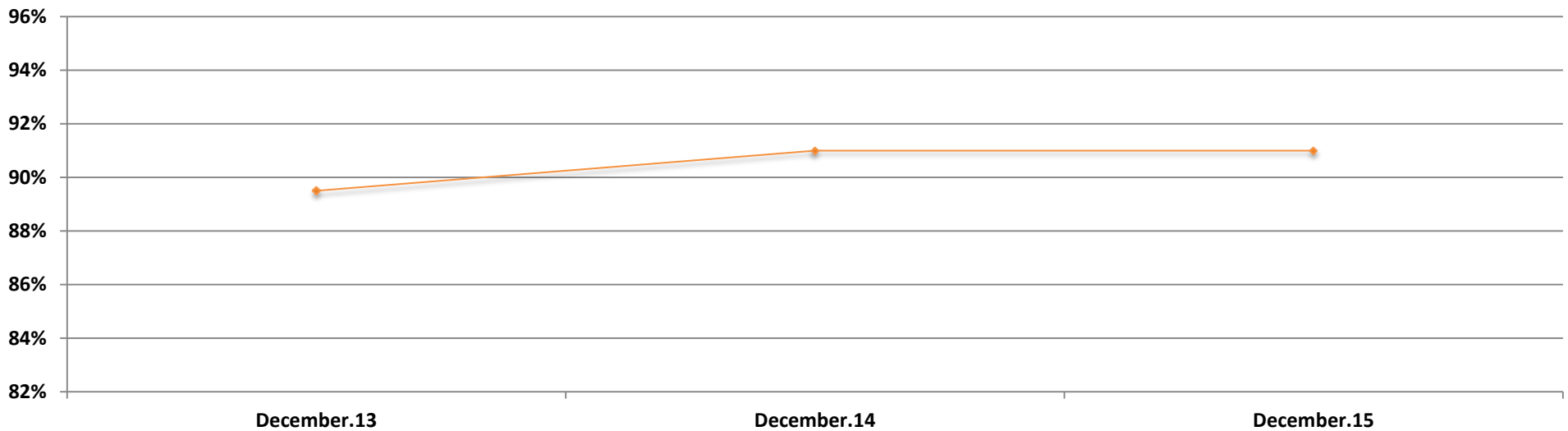


December

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

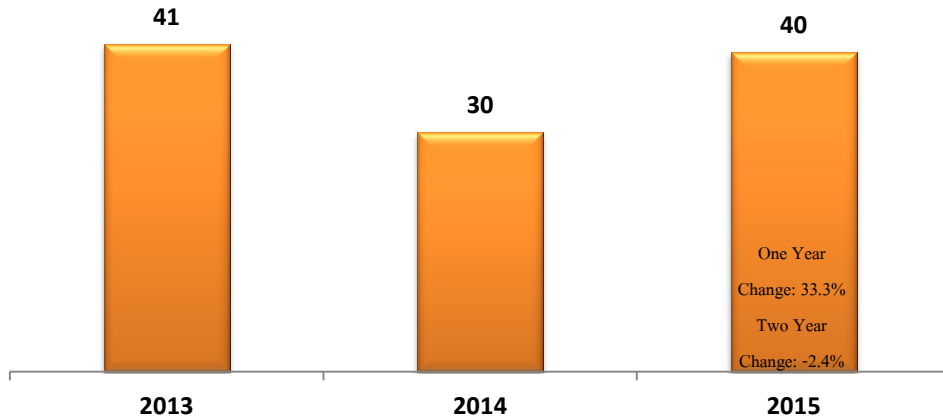


New Listings in Zip Codes 56001 & 56003

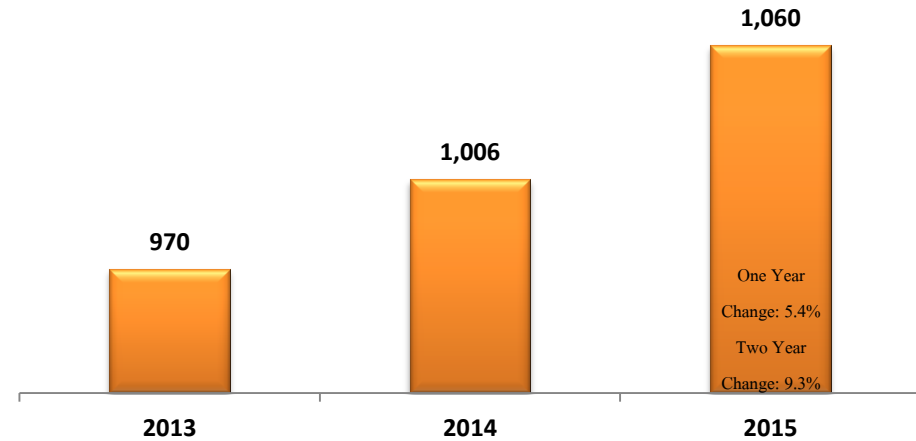
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



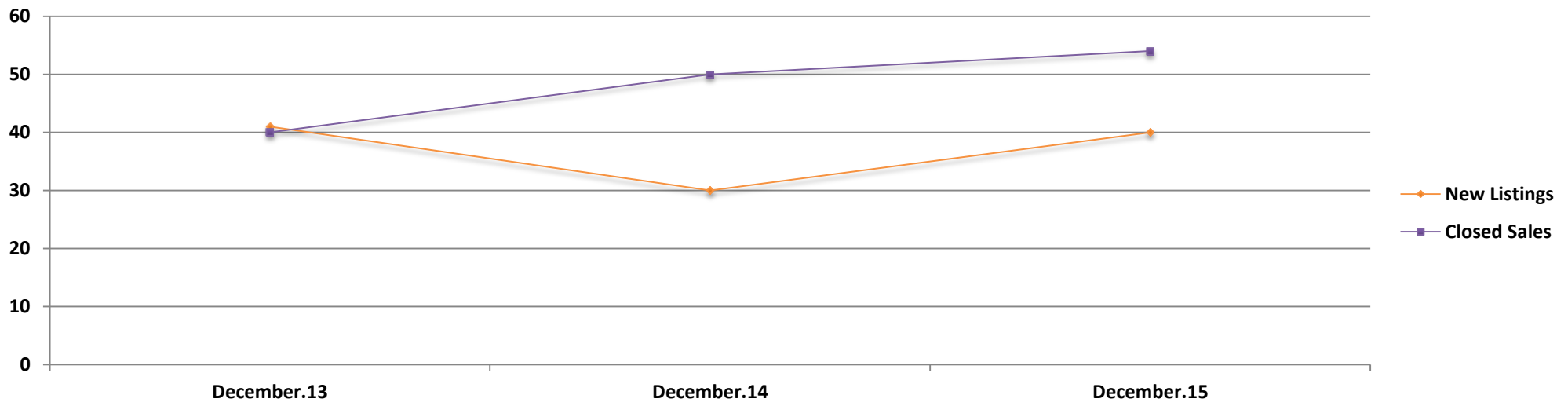
December



Year to Date



Historical Market Activity

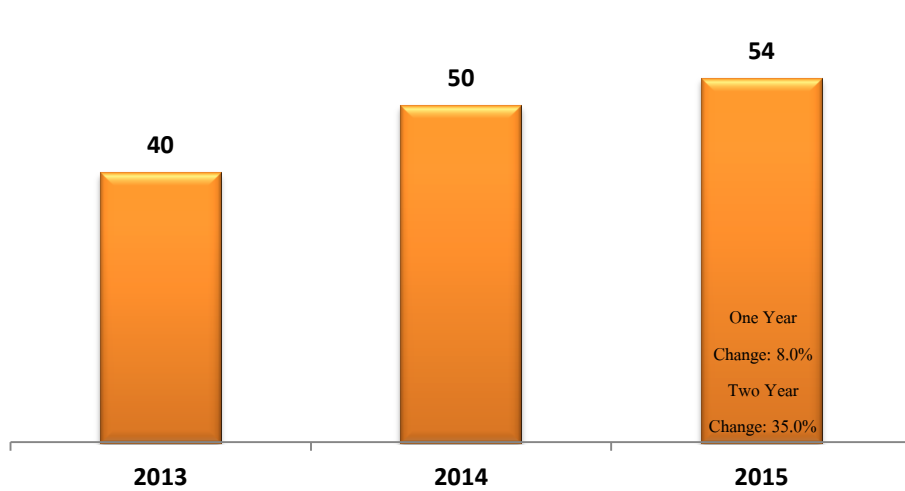


Closed Sales in in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

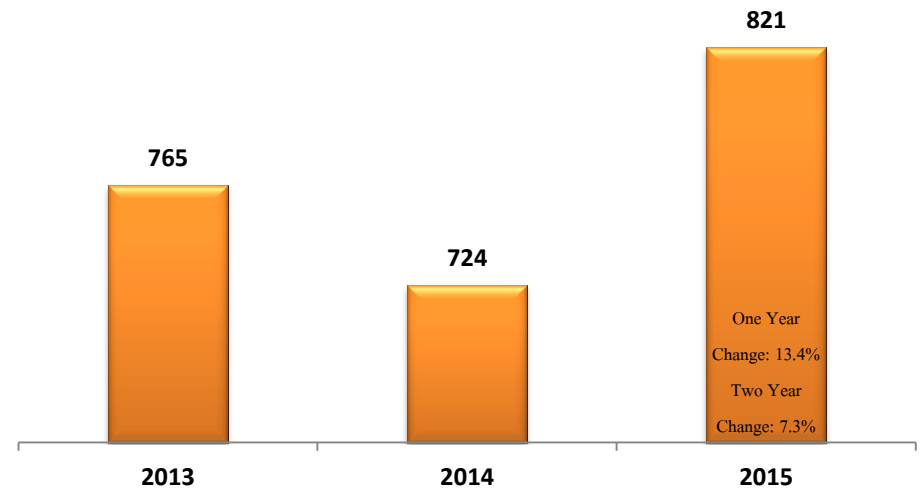


December

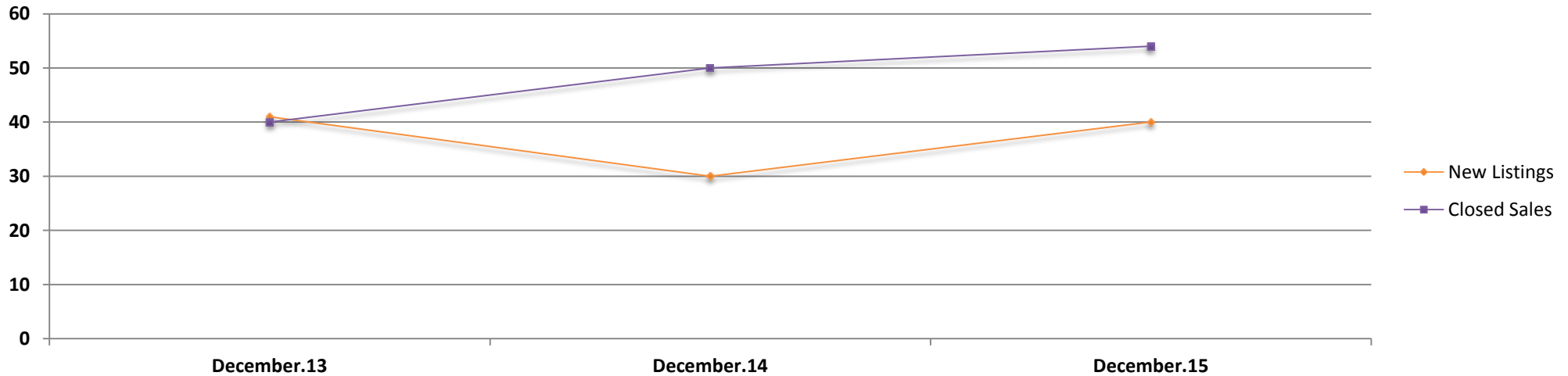


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity

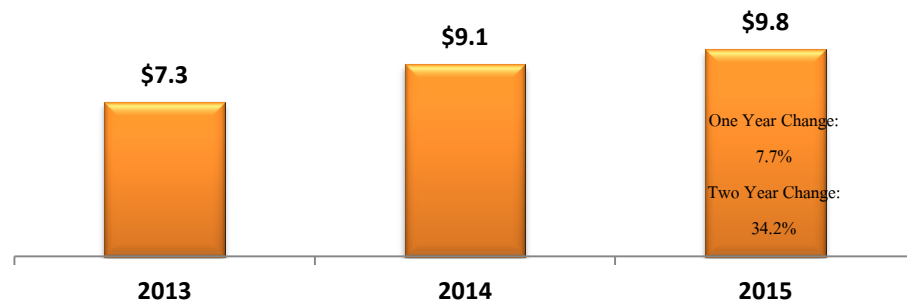


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

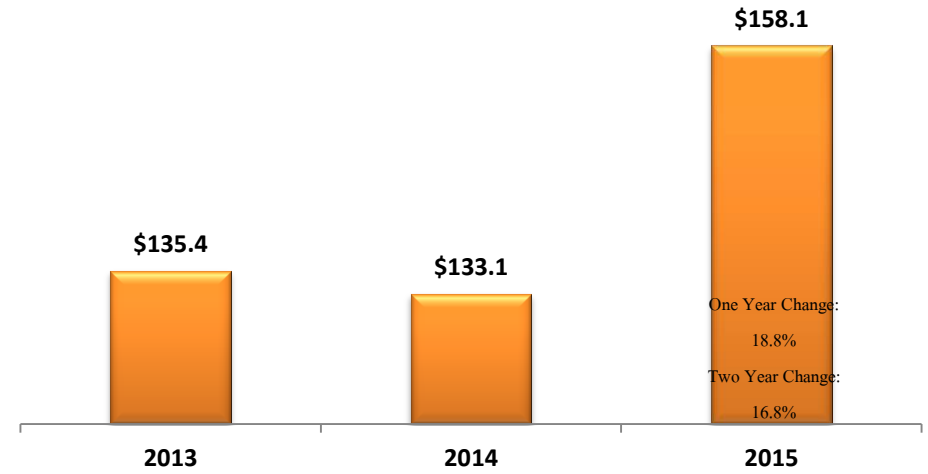


December

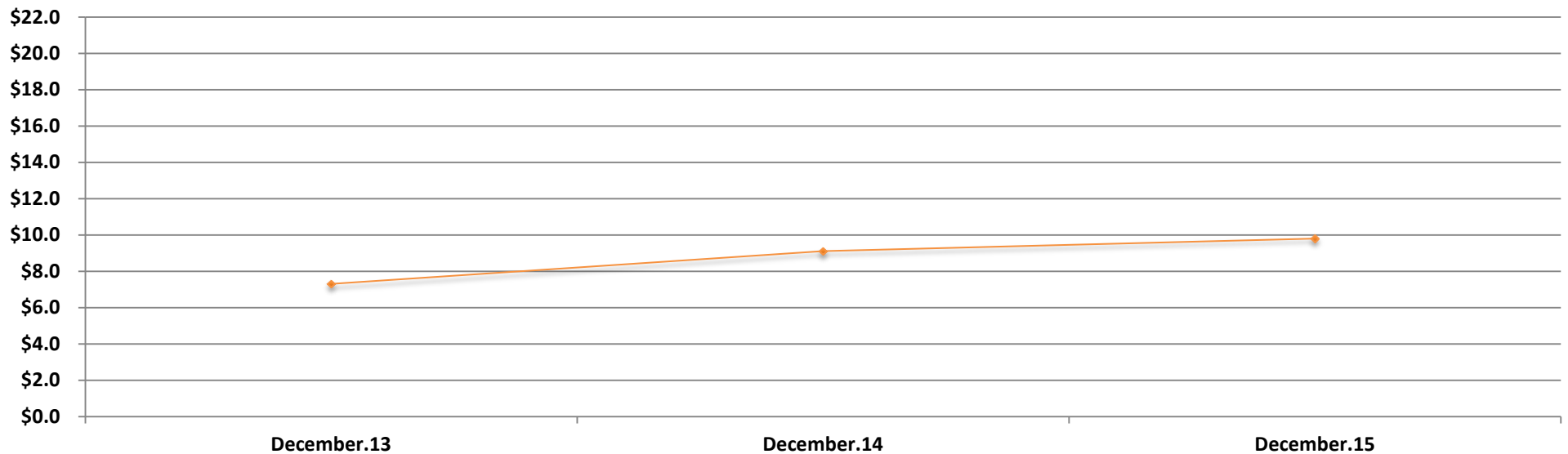


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

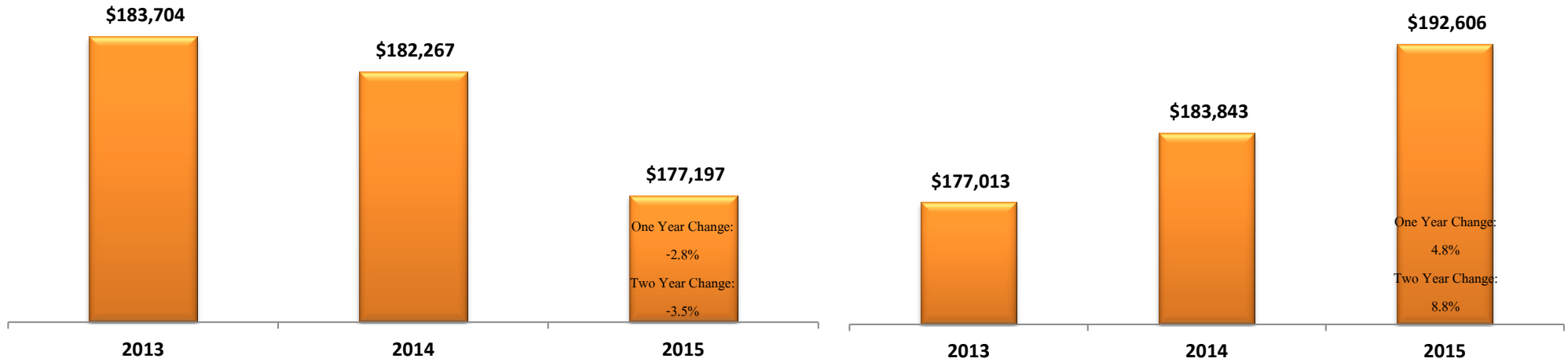
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



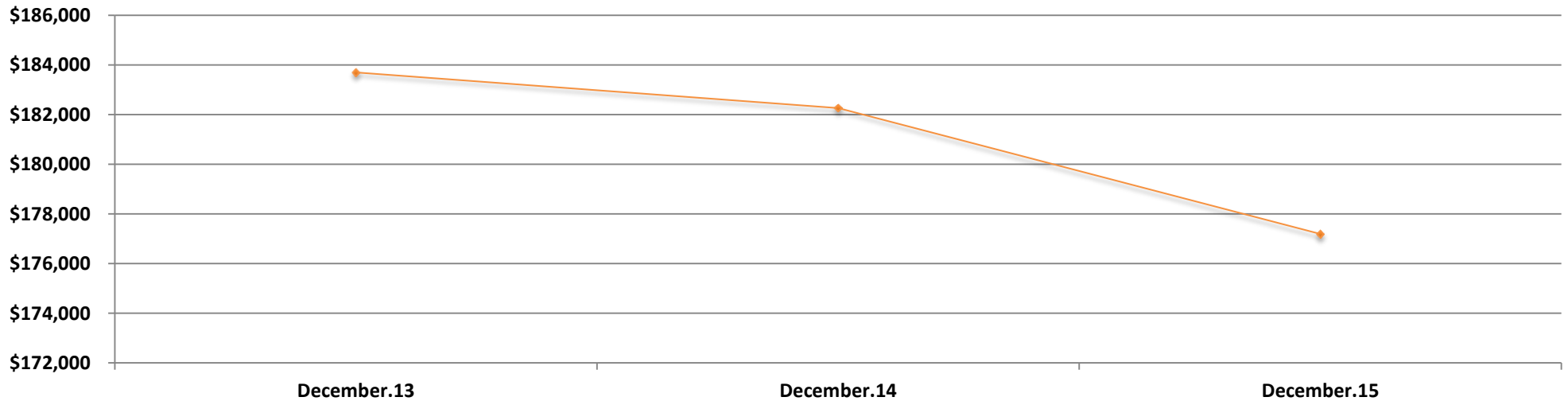
Figures do not take into account seller concessions.

December

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



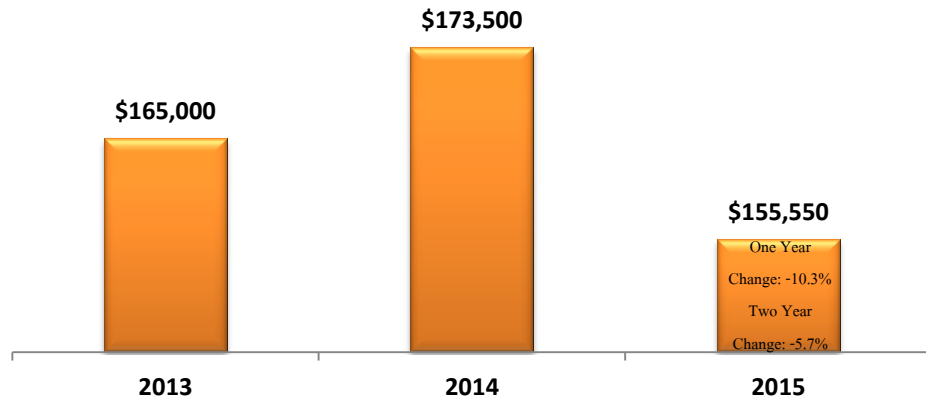
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



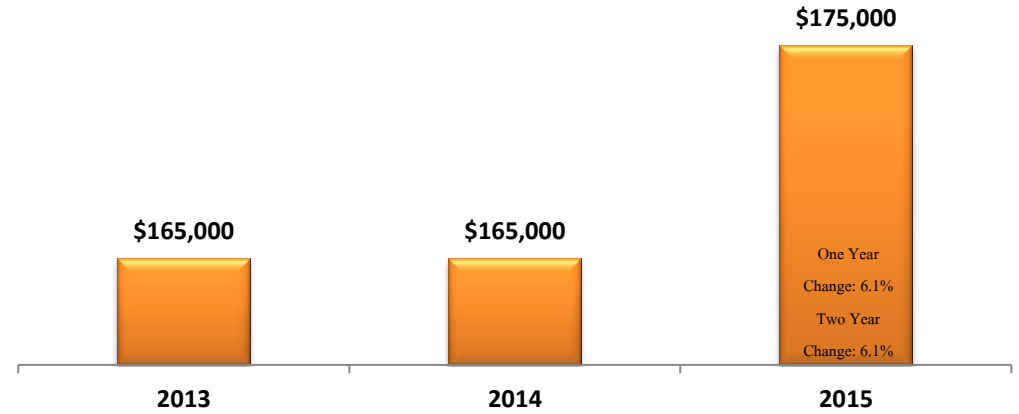
Figures do not take into account seller concessions

December

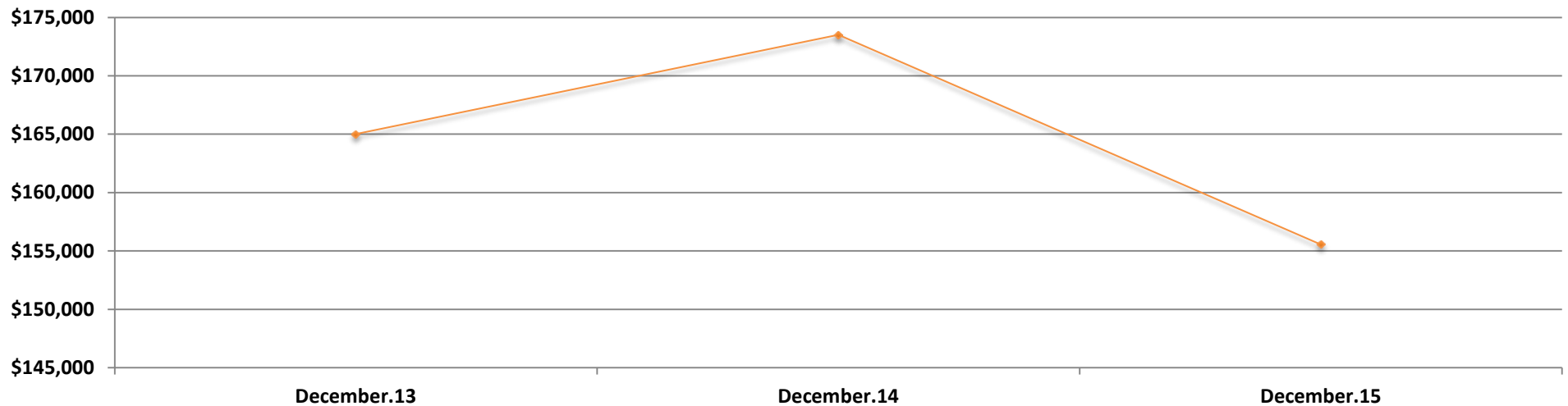


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

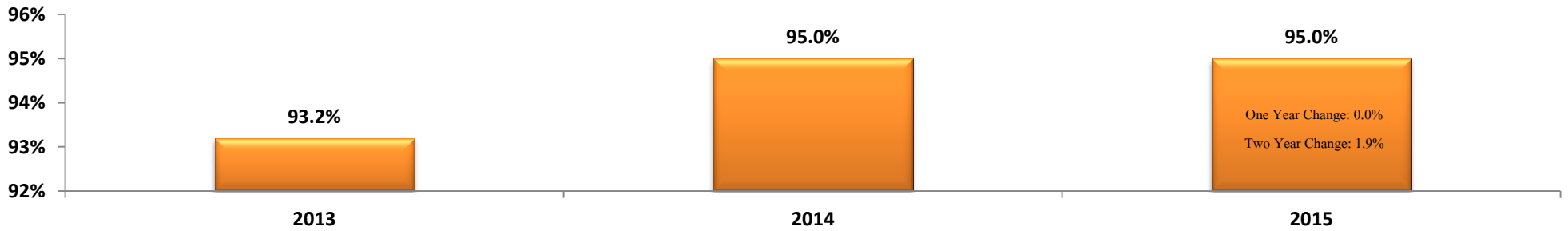
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



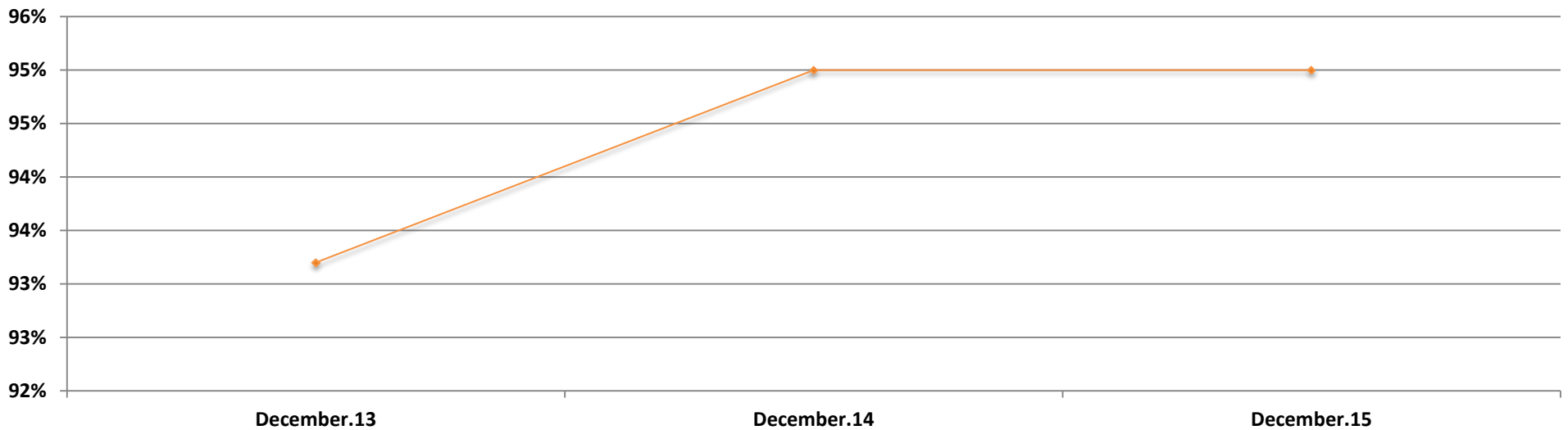
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

December

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

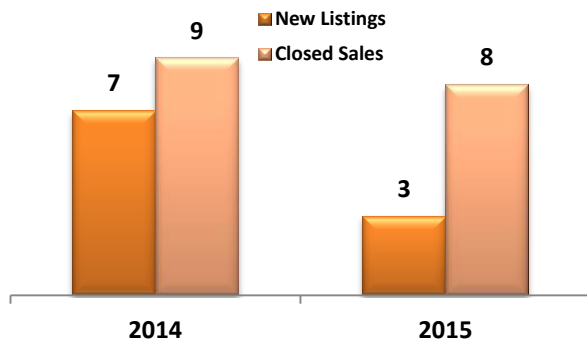
December

Year to Date

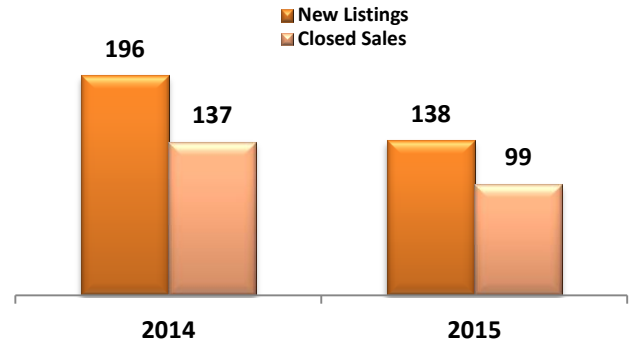
Faribault County, MN	2014	2015	Change	2014	2015	Change
New Listings	7	3	-57.1%	196	138	-29.6%
Closed Sales	9	8	-11.1%	137	99	-27.7%
Average Sales Price	\$58,655	\$151,362	158.1%	\$74,477	\$97,929	31.5%
Avg. Percent of Original List Price Received at Sale*	79.0%	81.0%	2.5%	85.0%	84.0%	-1.2%
Average Days on Market Until Sale	250	172	-31.2%	189	201	6.3%
Total Current Inventory**	79	62	-21.5%	-	-	-
Single-Family Detached Inventory	79	61	-22.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

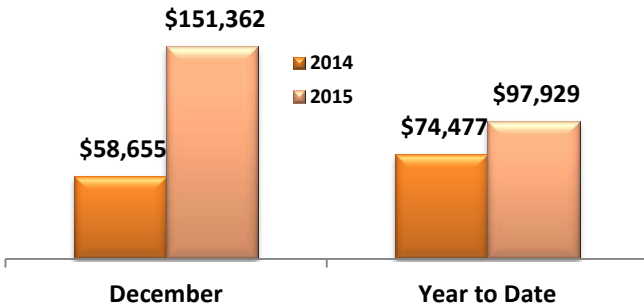
Activity-Most Recent Month



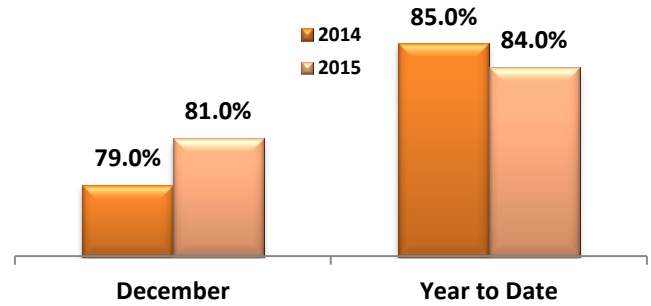
Activity-Year to Date



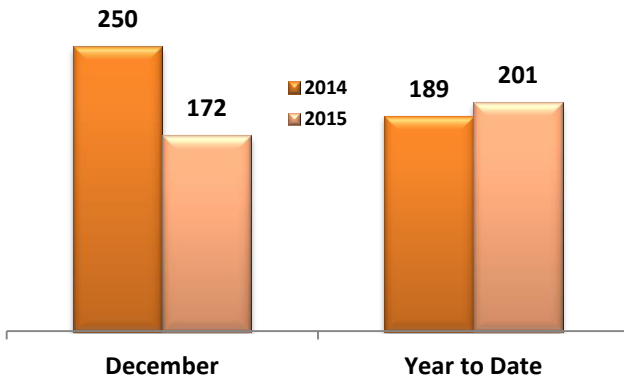
Average Sales Price



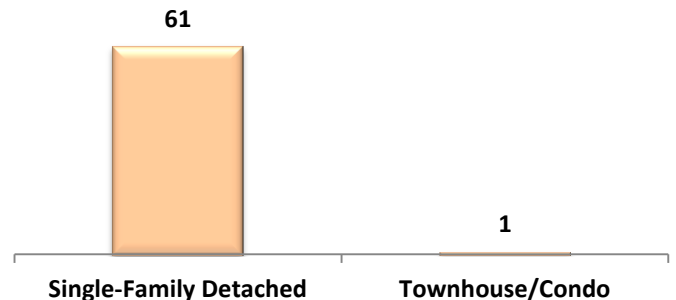
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Eagle Lake/Madison Lake

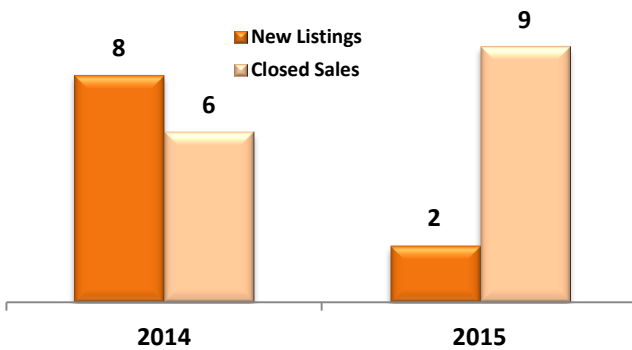
December

Year to Date

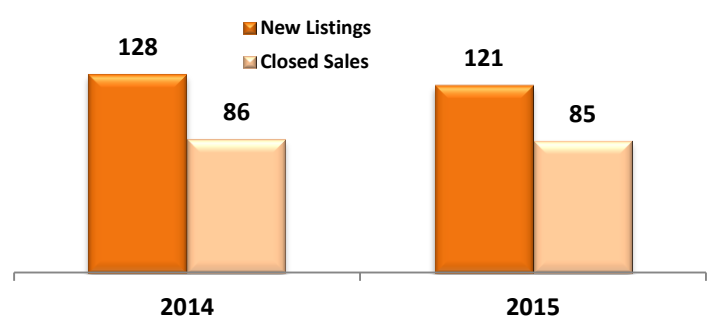
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	8	2	-75.0%	128	121	-5.5%
Closed Sales	6	9	50.0%	86	85	-1.2%
Average Sales Price	\$219,541	\$155,422	-29.2%	\$196,388	\$238,109	21.2%
Avg. Percent of Original List Price Received at Sale*	92.0%	94.0%	2.2%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	116	100	-13.8%	133	129	-3.0%
Total Current Inventory**	35	29	-17.1%	-	-	-
Single-Family Detached Inventory	32	24	-25.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

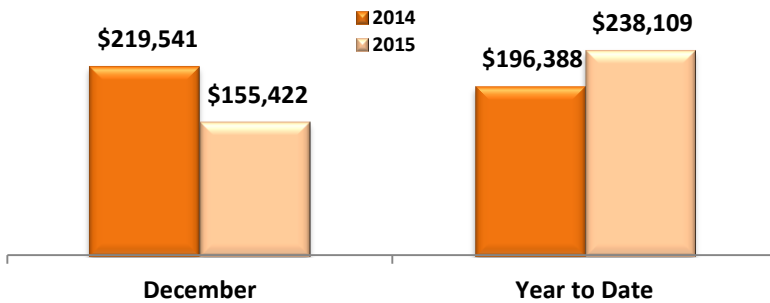
Activity-Most Recent Month



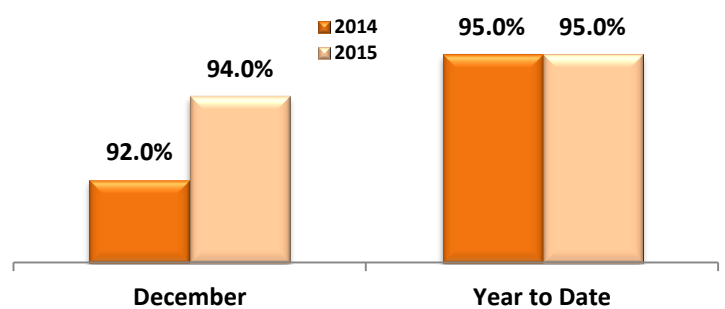
Activity-Year to Date



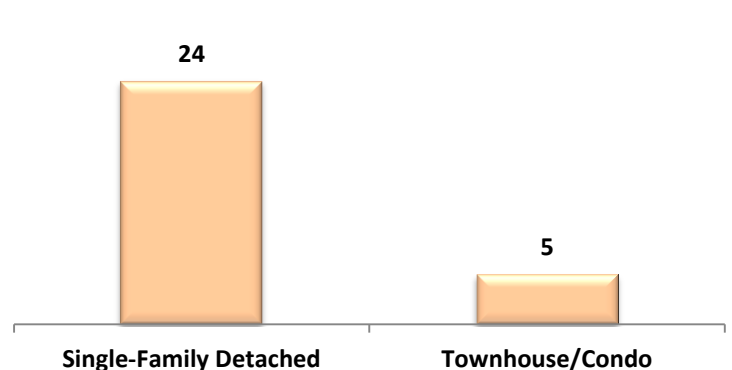
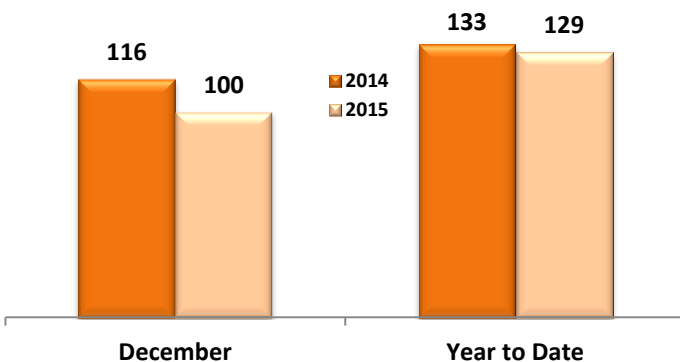
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Elysian/Waterville

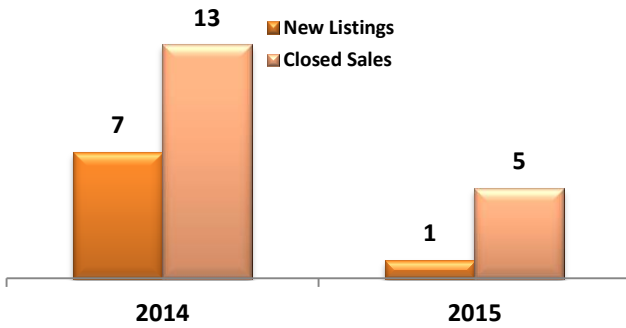
December

Year to Date

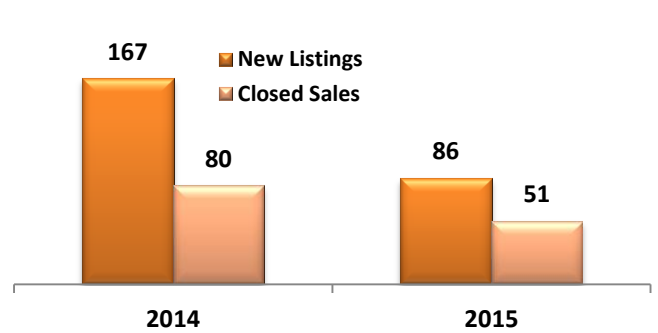
Le Sueur County, MN	2014	2015	Change	2014	2015	Change
New Listings	7	1	-85.7%	167	86	-48.5%
Closed Sales	13	5	-61.5%	80	51	-36.3%
Average Sales Price	\$184,584	\$226,480	22.7%	\$185,167	\$176,997	-4.4%
Avg. Percent of Original List Price Received at Sale*	87.0%	91.0%	4.6%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	264	196	-25.8%	177	145	-18.1%
Total Current Inventory**	49	26	-46.9%	-	-	-
Single-Family Detached Inventory	47	24	-48.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

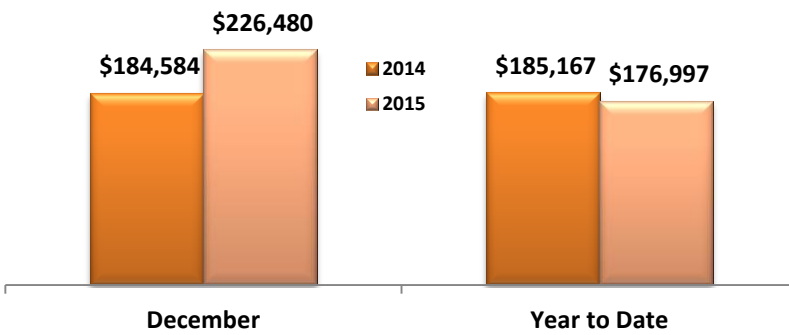
Activity-Most Recent Month



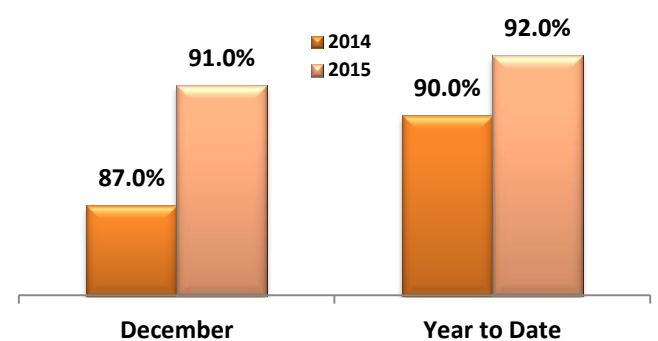
Activity-Year to Date



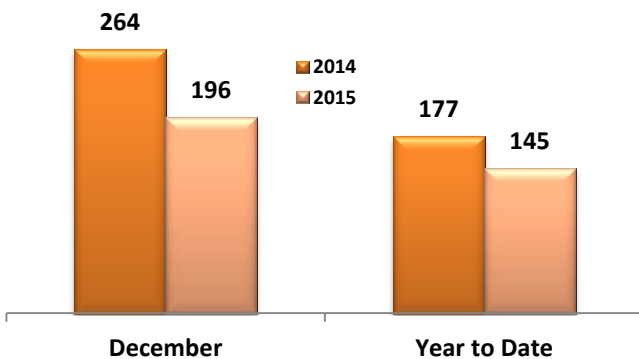
Average Sales Price



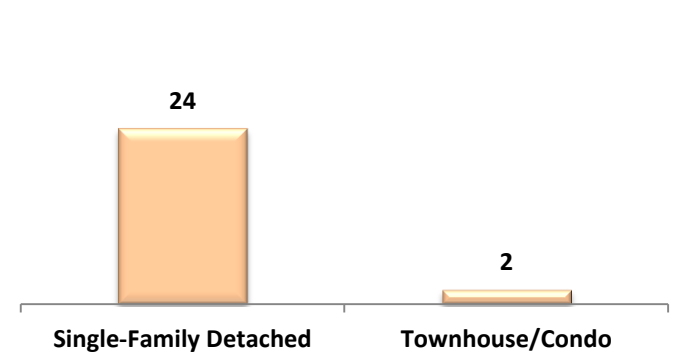
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

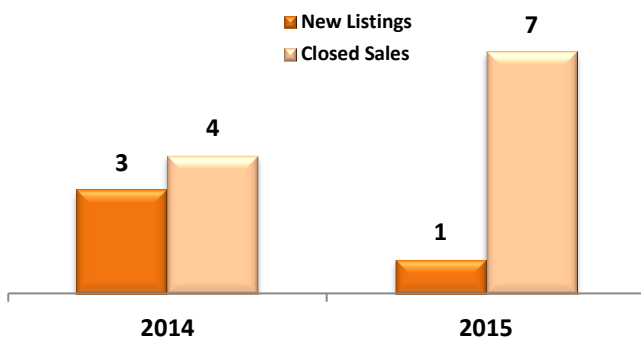
December

Year to Date

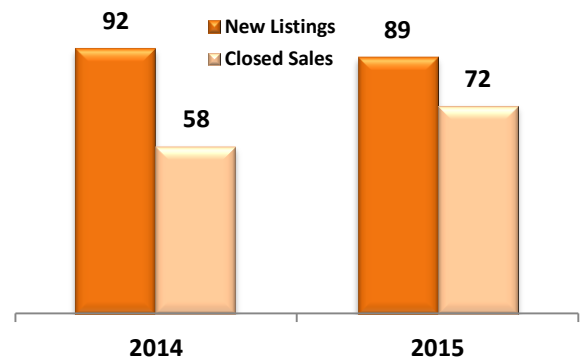
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	3	1	-66.7%	92	89	-3.3%
Closed Sales	4	7	75.0%	58	72	24.1%
Average Sales Price	\$153,000	\$155,571	1.7%	\$151,269	\$150,132	-0.8%
Avg. Percent of Original List Price Received at Sale*	87.0%	88.0%	1.1%	94.0%	92.0%	-2.1%
Average Days on Market Until Sale	123	281	128.5%	142	140	-1.4%
Total Current Inventory**	19	14	-26.3%	-	-	-
Single-Family Detached Inventory	16	14	-12.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

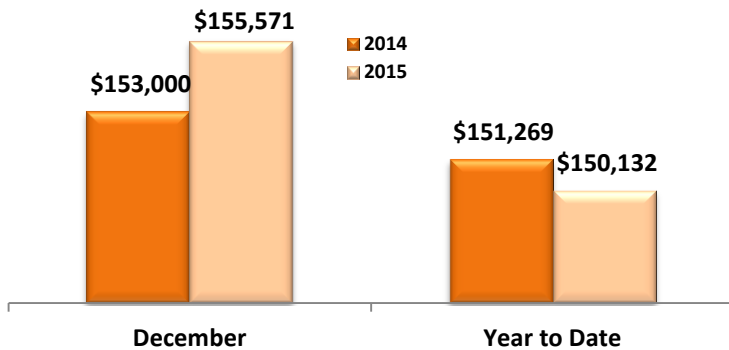
Activity-Most Recent Month



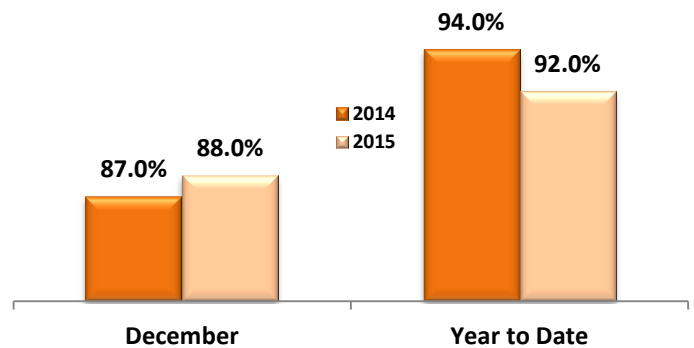
Activity-Year to Date



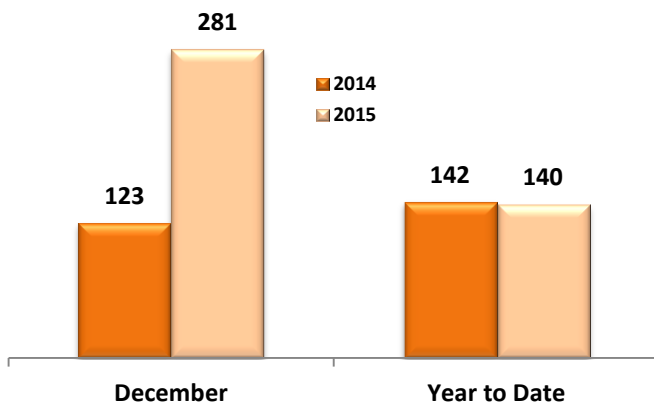
Average Sales Price



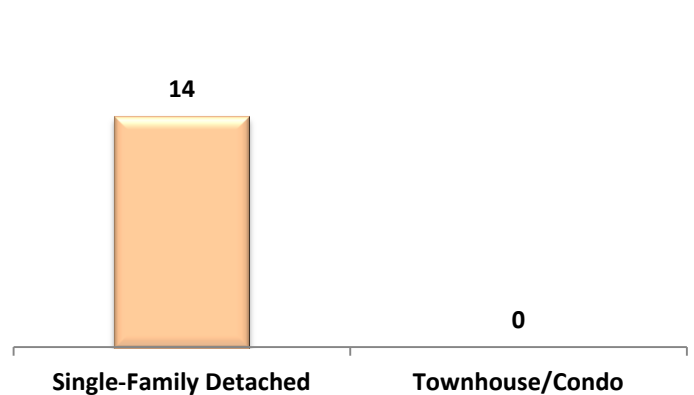
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

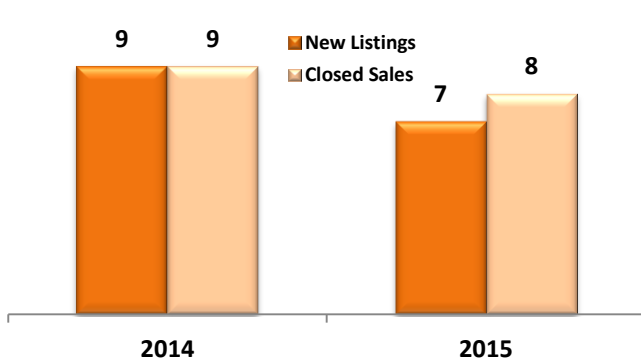
December

Year to Date

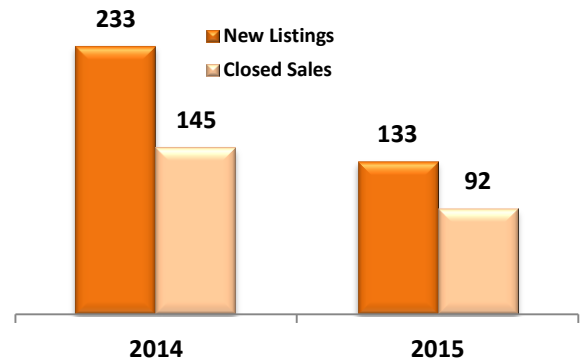
Le Sueur County, MN	2014	2015	Change	2014	2015	Change
New Listings	9	7	-22.2%	233	133	-42.9%
Closed Sales	9	8	-11.1%	145	92	-36.6%
Average Sales Price	\$86,544	\$146,680	69.5%	\$135,236	\$135,496	0.2%
Avg. Percent of Original List Price Received at Sale*	70.0%	92.0%	31.4%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	209	246	17.7%	127	133	4.7%
Total Current Inventory**	75	32	-57.3%	-	-	-
Single-Family Detached Inventory	69	27	-60.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

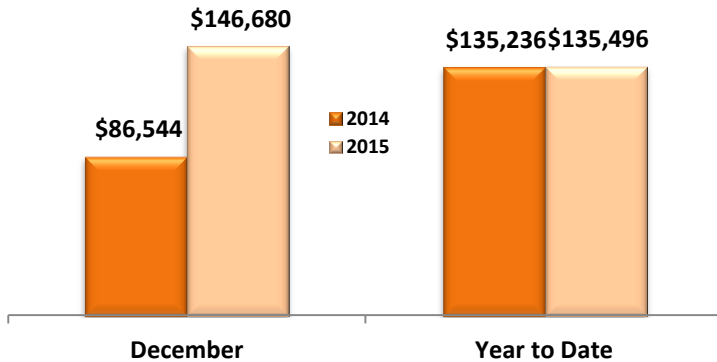
Activity-Most Recent Month



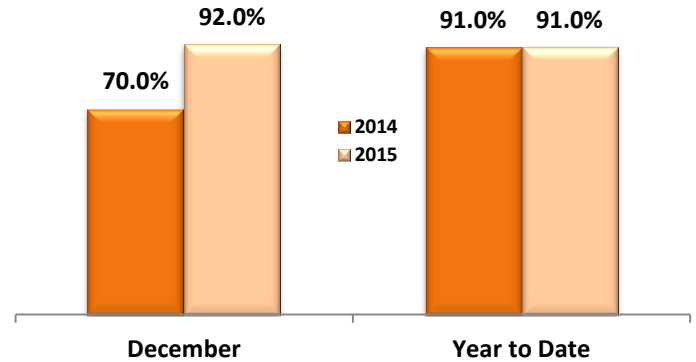
Activity-Year to Date



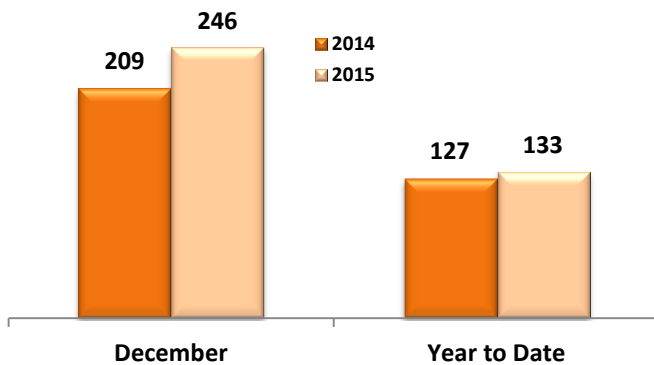
Average Sales Price



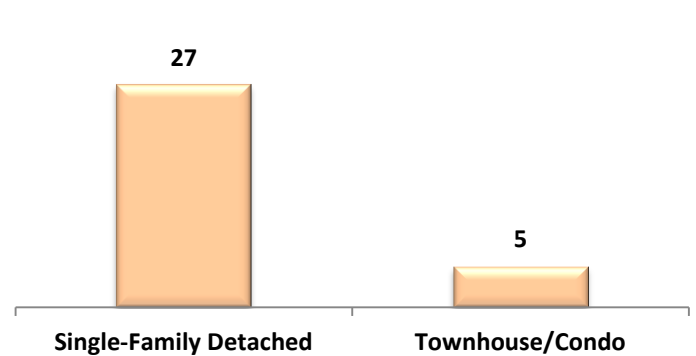
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

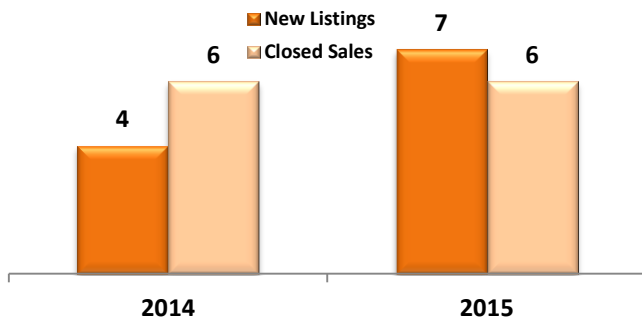
December

Year to Date

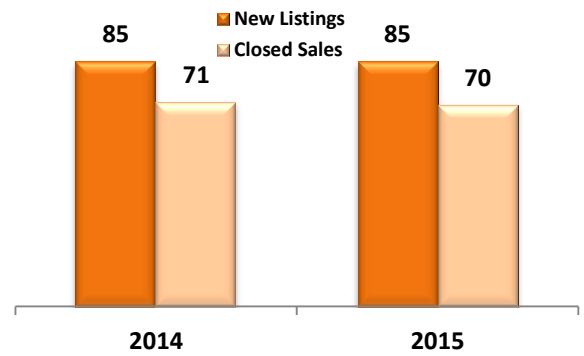
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	4	7	75.0%	85	85	0.0%
Closed Sales	6	6	0.0%	71	70	-1.4%
Average Sales Price	\$122,933	\$126,500	2.9%	\$127,130	\$129,219	1.6%
Avg. Percent of Original List Price Received at Sale*	96.0%	89.0%	-7.3%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	92	114	23.9%	97	113	16.5%
Total Current Inventory**	14	15	7.1%	-	-	-
Single-Family Detached Inventory	13	15	15.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

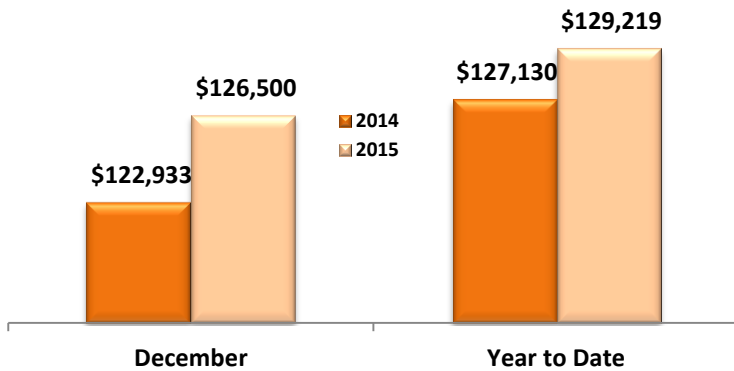
Activity-Most Recent Month



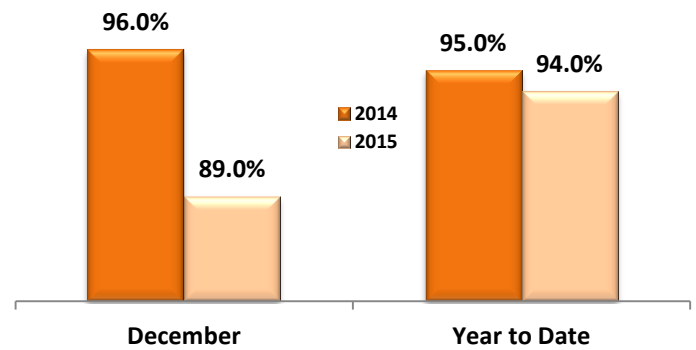
Activity-Year to Date



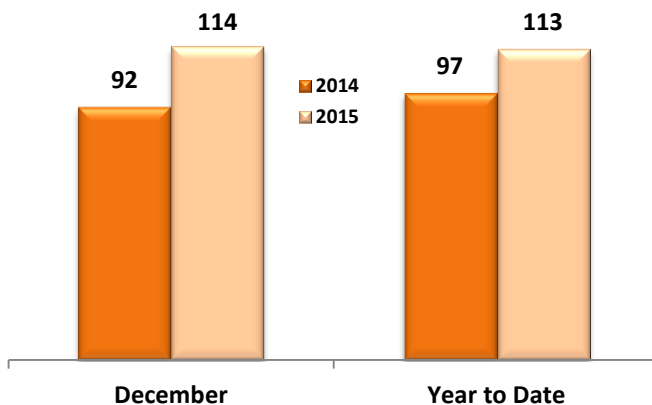
Average Sales Price



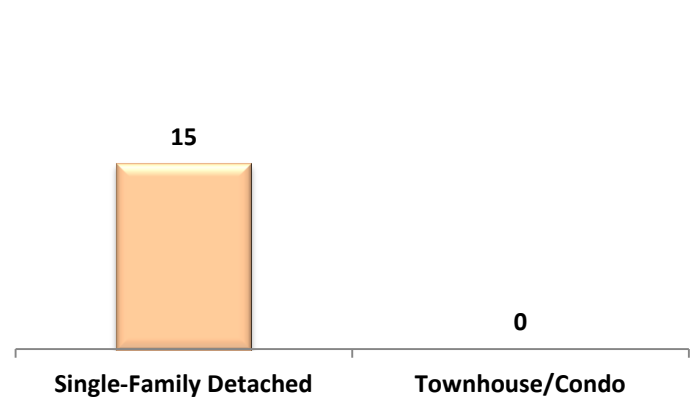
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

December

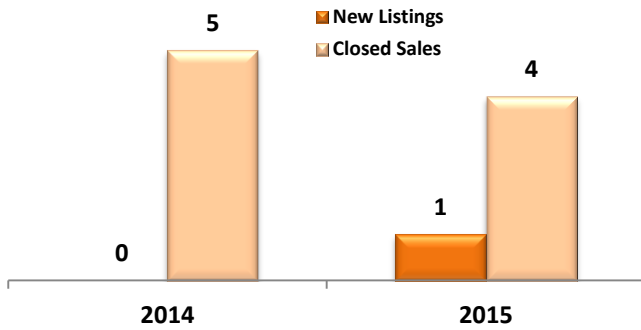
Year to Date

Watonwan County, MN

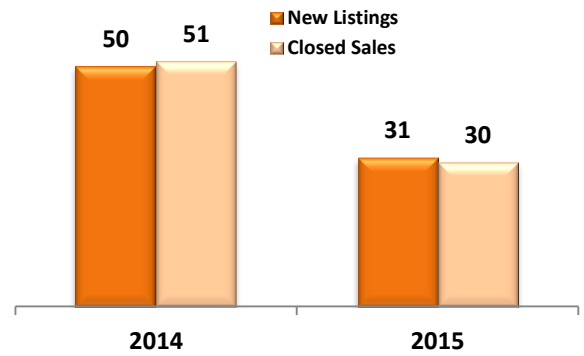
	2014	2015	Change	2014	2015	Change
New Listings	0	1	N/A	50	31	-38.0%
Closed Sales	5	4	-20.0%	51	30	-41.2%
Average Sales Price	\$127,355	\$106,375	-16.5%	\$103,914	\$114,436	10.1%
Avg. Percent of Original List Price Received at Sale*	78.0%	86.0%	10.3%	85.0%	89.0%	4.7%
Average Days on Market Until Sale	285	279	-2.1%	228	273	19.7%
Total Current Inventory**	23	13	-43.5%	-	-	-
Single-Family Detached Inventory	23	13	-43.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

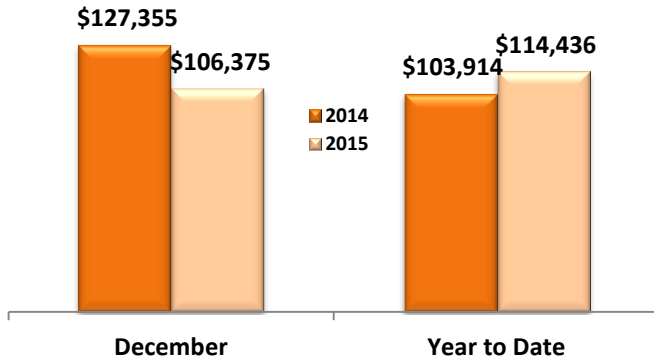
Activity-Most Recent Month



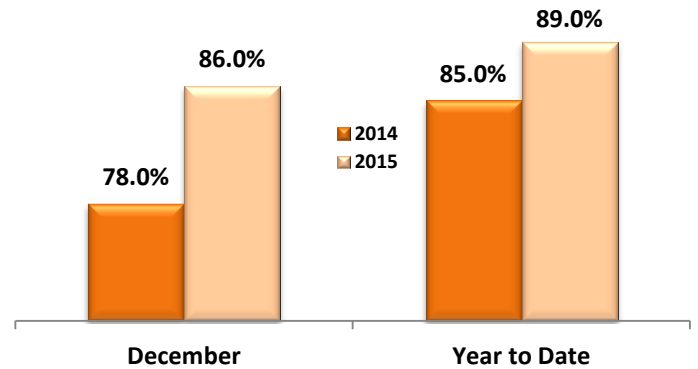
Activity-Year to Date



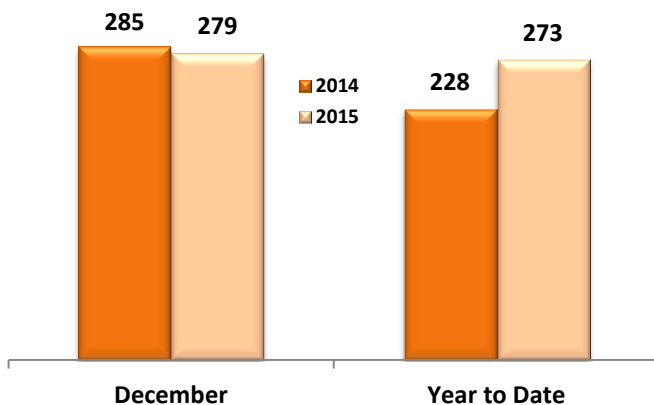
Average Sales Price



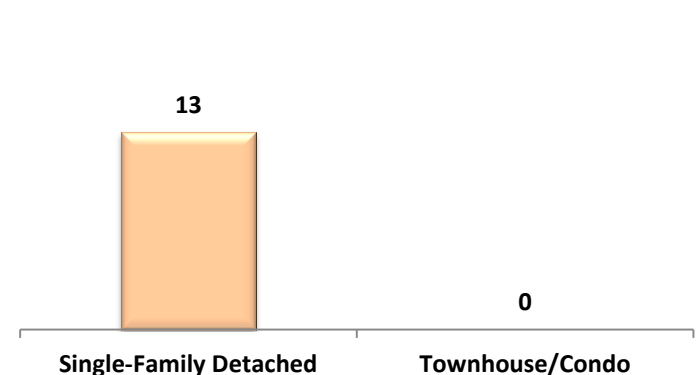
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

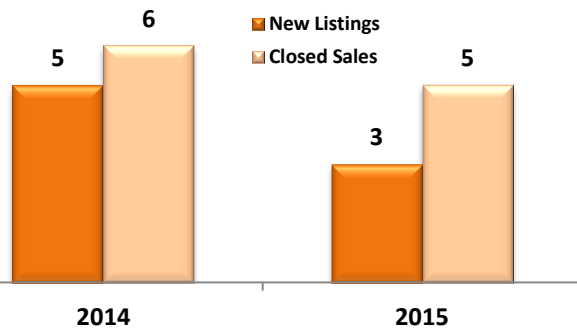
December

Year to Date

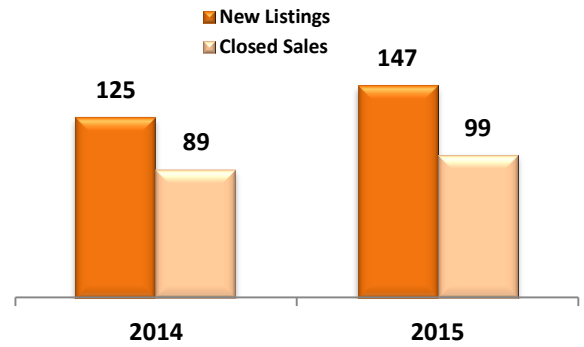
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	5	3	-40.0%	125	147	17.6%
Closed Sales	6	5	-16.7%	89	99	11.2%
Average Sales Price	\$103,733	\$111,460	7.4%	\$109,190	\$119,973	9.9%
Avg. Percent of Original List Price Received at Sale*	87.0%	95.0%	9.2%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	110	144	30.9%	146	105	-28.1%
Total Current Inventory**	30	28	-6.7%	-	-	-
Single-Family Detached Inventory	29	26	-10.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

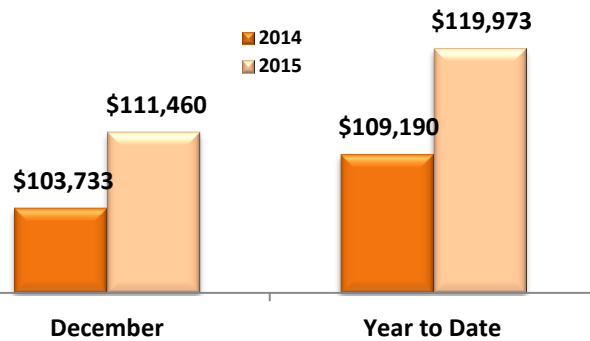
Activity-Most Recent Month



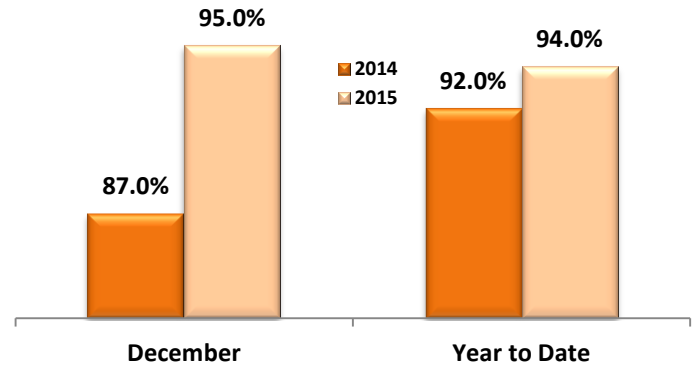
Activity-Year to Date



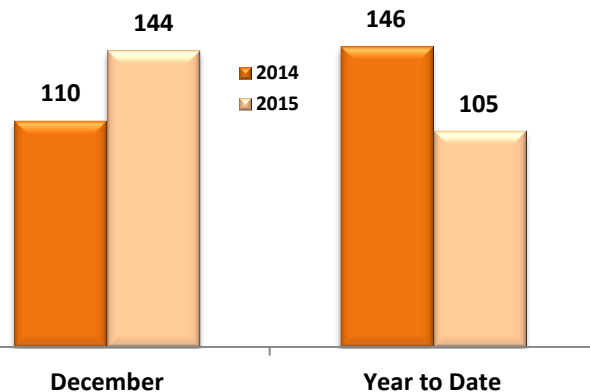
Average Sales Price



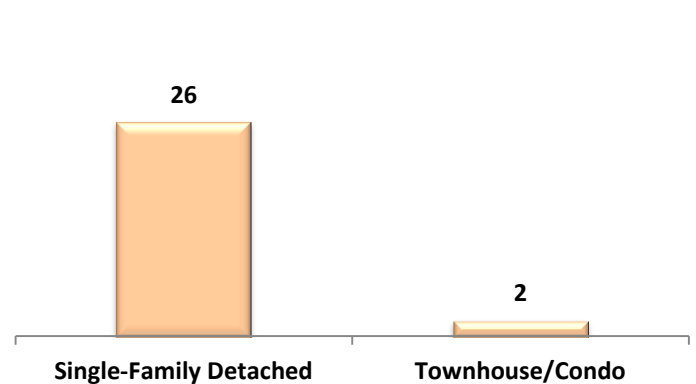
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

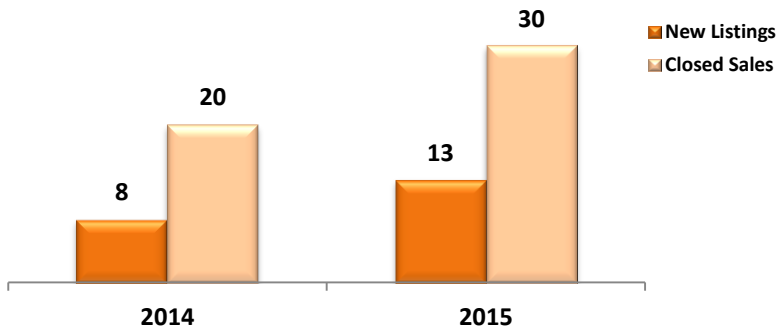
December

Year to Date

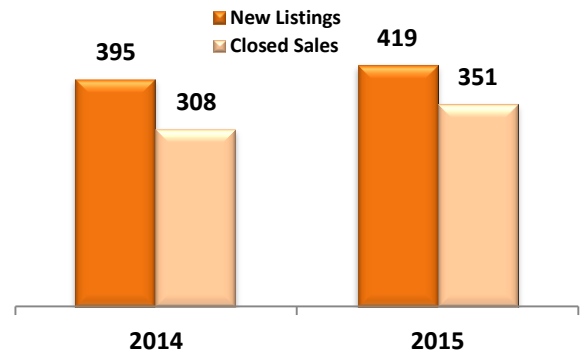
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	8	13	62.5%	395	419	6.1%
Closed Sales	20	30	50.0%	308	351	14.0%
Average Sales Price	\$225,566	\$208,193	-7.7%	\$200,370	\$201,802	0.7%
Avg. Percent of Original List Price Received at Sale*	96.0%	96.0%	0.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	126	100	-20.6%	124	111	-10.5%
Total Current Inventory**	78	63	-19.2%	-	-	-
Single-Family Detached Inventory	67	48	-28.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

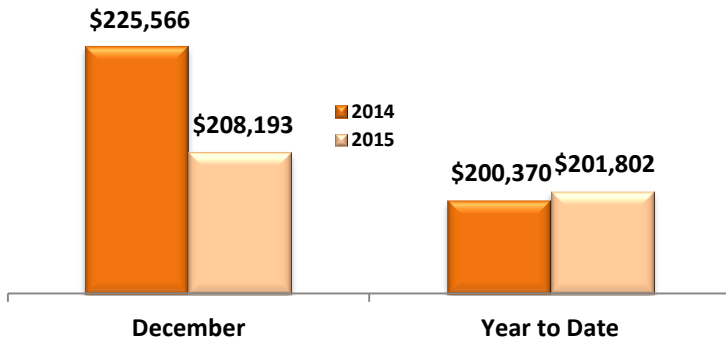
Activity-Most Recent Month



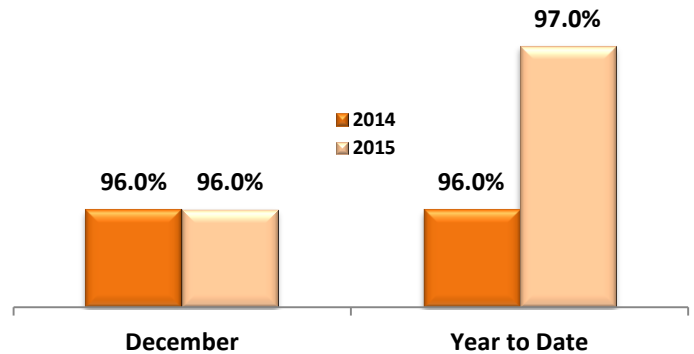
Activity-Year to Date



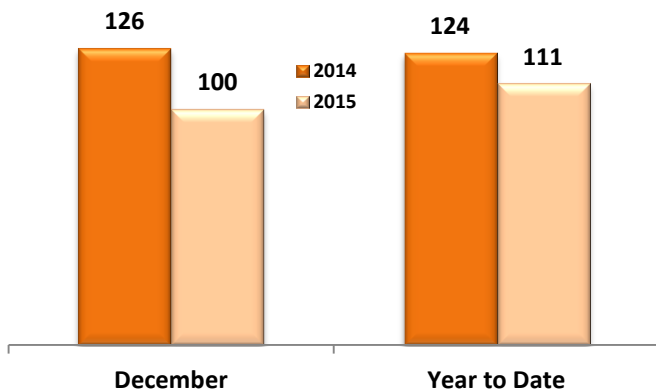
Average Sales Price



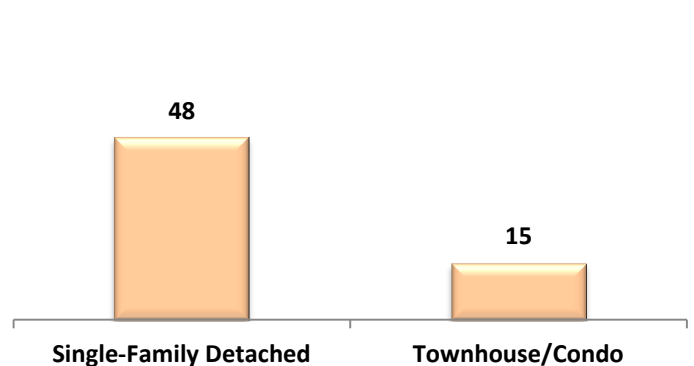
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

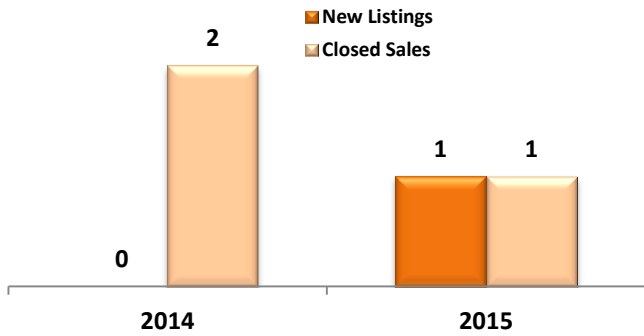
December

Year to Date

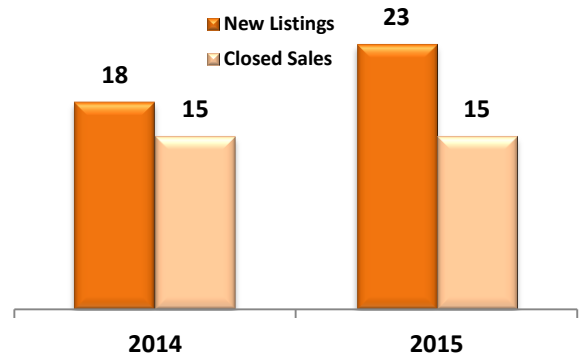
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	0	1	N/A	18	23	27.8%
Closed Sales	2	1	-50.0%	15	15	0.0%
Average Sales Price	\$257,500	\$136,000	-47.2%	\$276,068	\$240,606	-18.7%
Avg. Percent of Original List Price Received at Sale*	98.0%	97.0%	-1.0%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	62	64	3.2%	135	87	-35.6%
Total Current Inventory**	5	3	-40.0%	-	-	-
Single-Family Detached Inventory	4	2	-50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

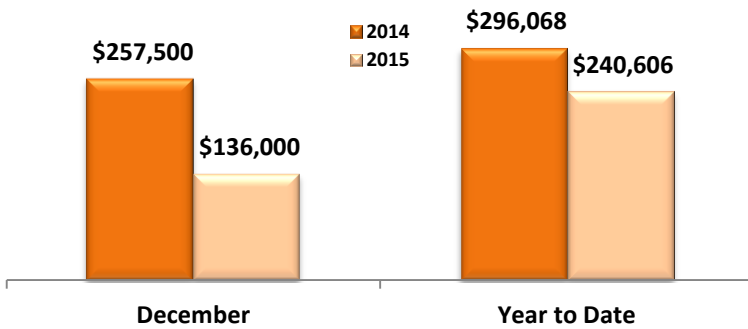
Activity-Most Recent Month



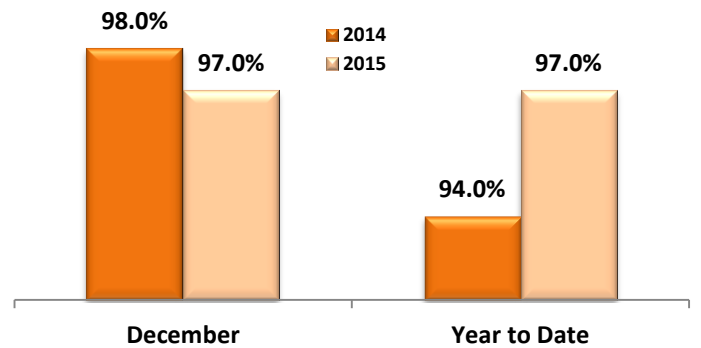
Activity-Year to Date



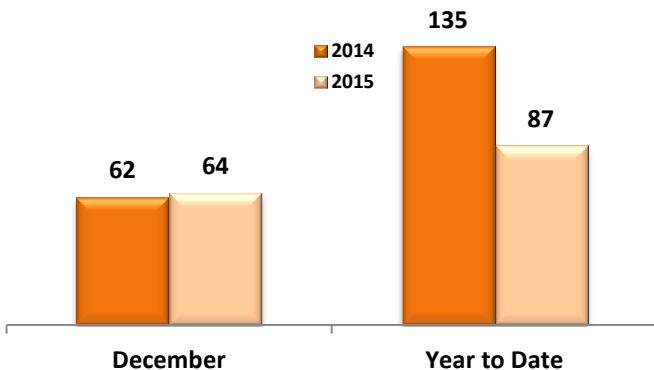
Average Sales Price



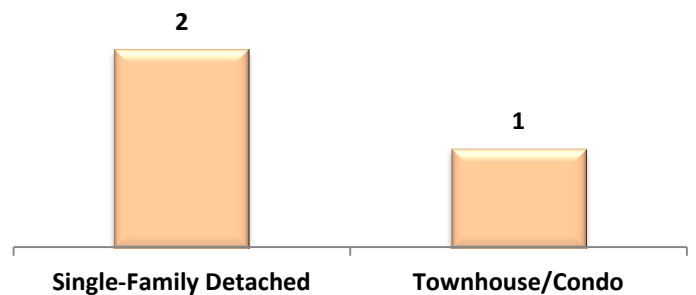
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

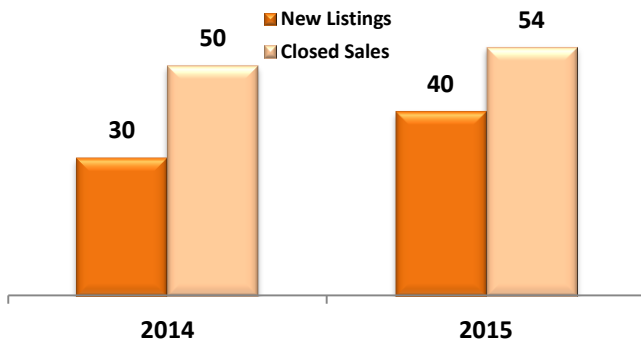
December

Year to Date

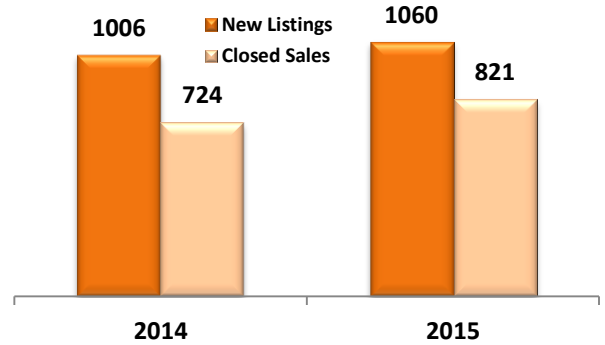
Blue Earth/Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	30	40	33.3%	1,006	1,060	5.4%
Closed Sales	50	54	8.0%	724	821	13.4%
Average Sales Price	\$182,267	\$177,197	-2.8%	\$183,843	\$192,606	4.8%
Avg. Percent of Original List Price Received at Sale*	95.0%	95.0%	0.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	112	101	-9.8%	124	112	-9.7%
Total Current Inventory**	227	160	-29.5%	-	-	-
Single-Family Detached Inventory	182	137	-24.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

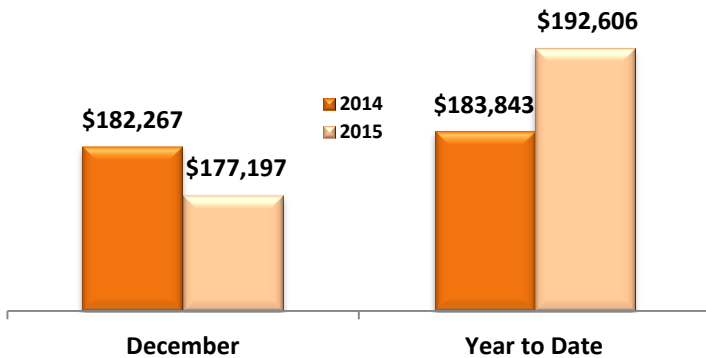
Activity-Most Recent Month



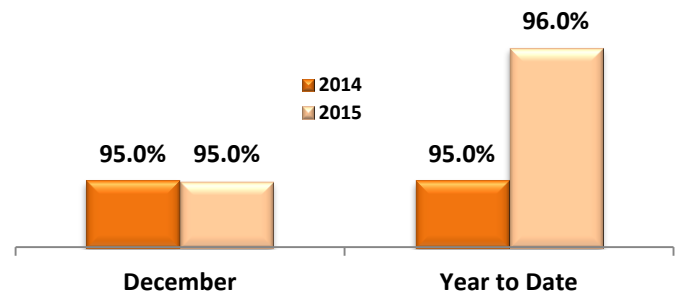
Activity-Year to Date



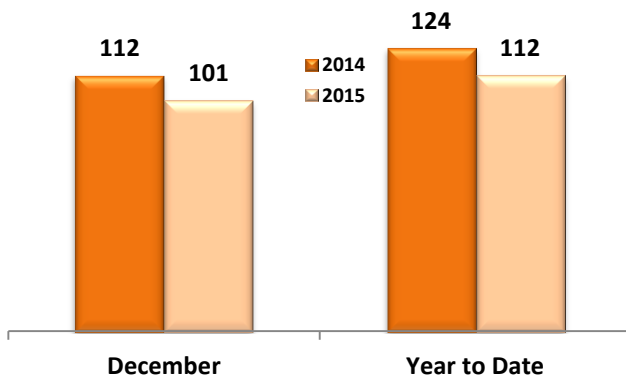
Average Sales Price



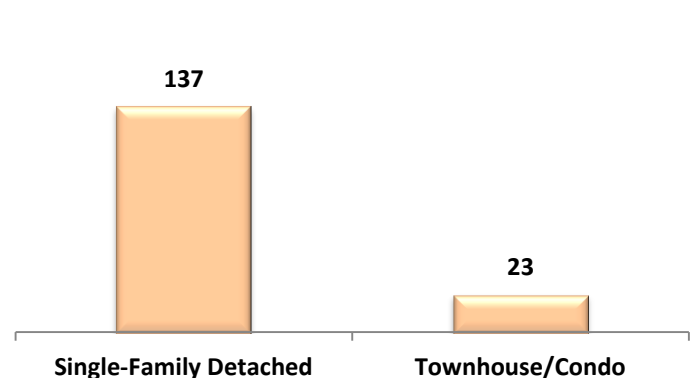
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

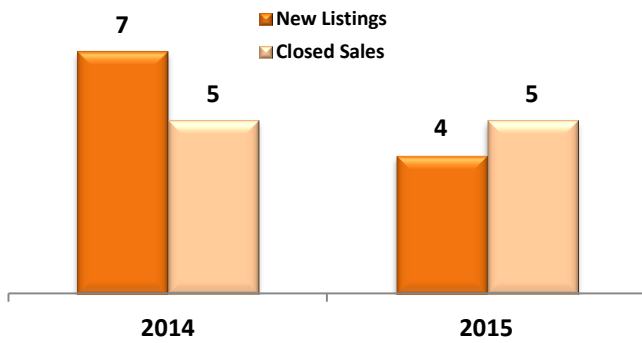
December

Year to Date

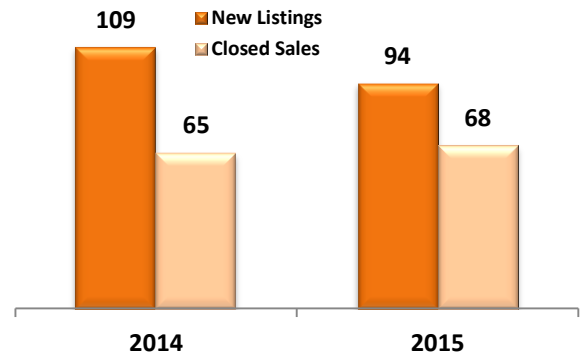
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	7	4	-42.9%	109	94	-13.8%
Closed Sales	5	5	0.0%	65	68	4.6%
Average Sales Price	\$97,200	\$103,563	6.5%	\$92,163	\$110,991	20.4%
Avg. Percent of Original List Price Received at Sale*	86.0%	93.0%	8.1%	83.0%	89.0%	7.2%
Average Days on Market Until Sale	196	148	-24.5%	192	177	-7.8%
Total Current Inventory**	47	27	-42.6%	-	-	-
Single-Family Detached Inventory	47	27	-42.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

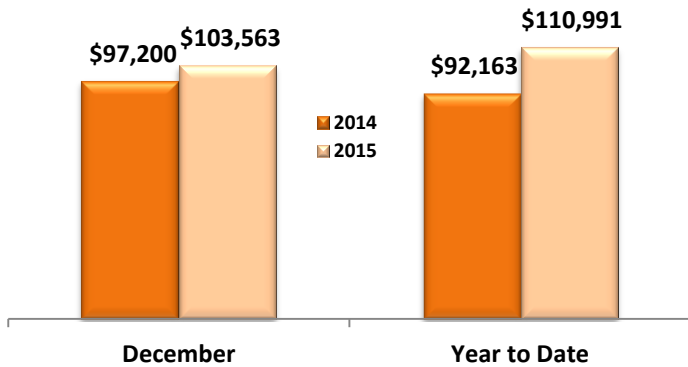
Activity-Most Recent Month



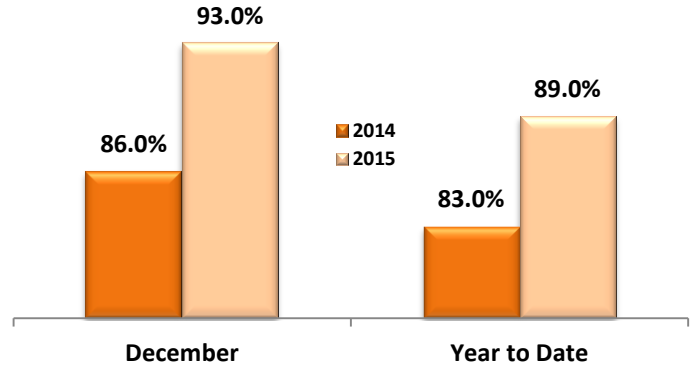
Activity-Year to Date



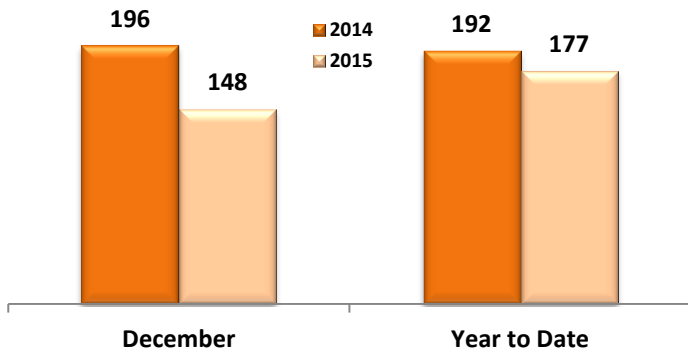
Average Sales Price



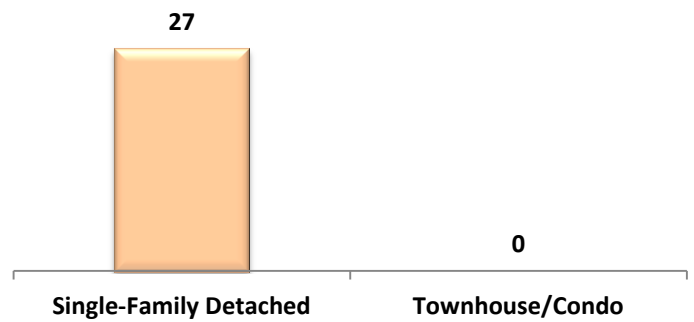
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

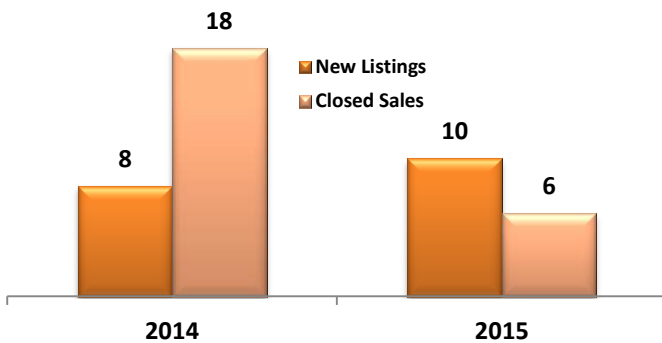
December

Year to Date

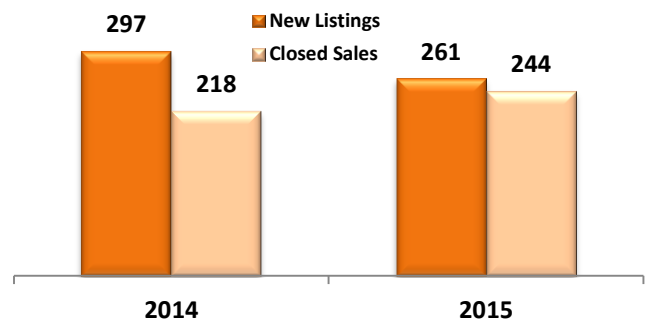
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	8	10	25.0%	297	261	-12.1%
Closed Sales	18	6	-66.7%	218	244	11.9%
Average Sales Price	\$129,426	\$186,916	44.4%	\$132,476	\$145,263	9.7%
Avg. Percent of Original List Price Received at Sale*	95.0%	94.0%	-1.1%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	107	106	-0.9%	128	130	1.6%
Total Current Inventory**	74	45	-39.2%	-	-	-
Single-Family Detached Inventory	74	44	-40.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

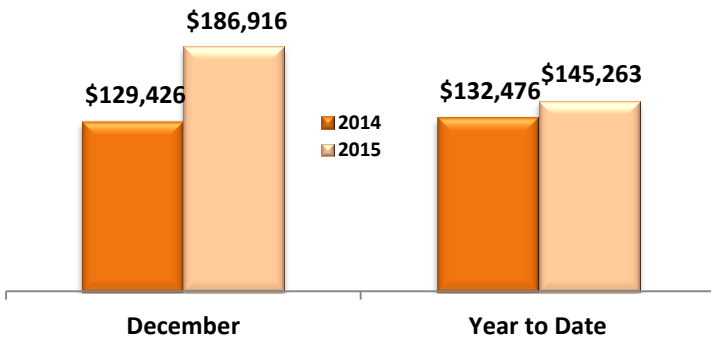
Activity-Most Recent Month



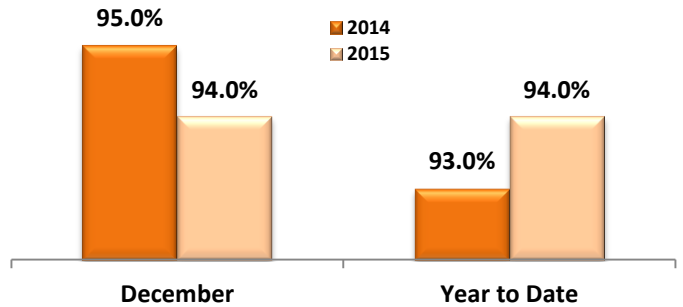
Activity-Year to Date



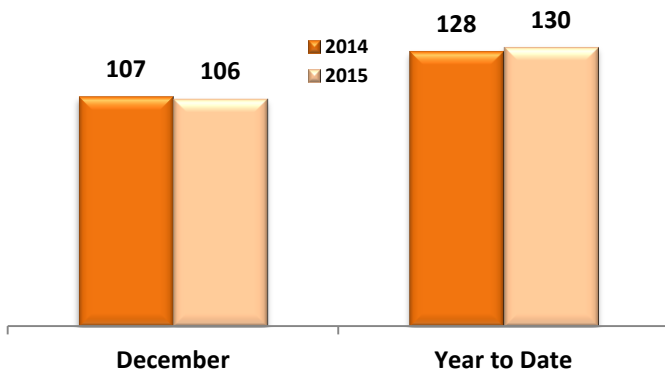
Average Sales Price



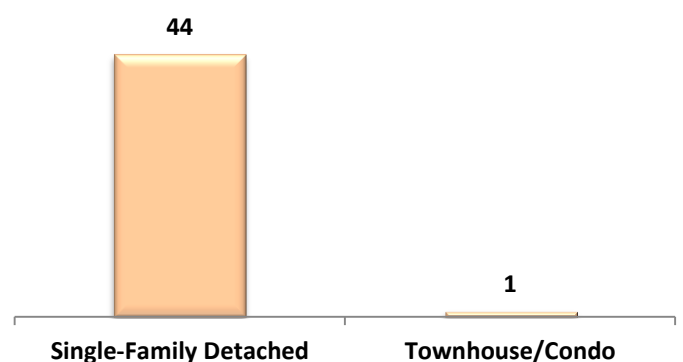
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

December

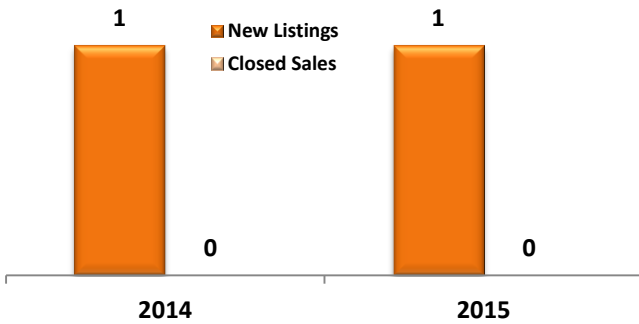
Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals

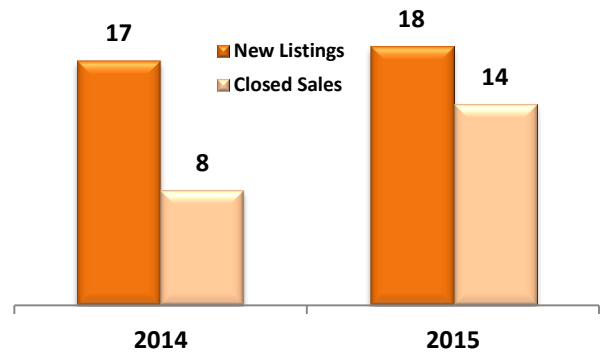
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	1	1	N/A	17	18	5.9%
Closed Sales	0	0	N/A	8	14	75.0%
Average Sales Price	\$0	\$0	N/A	\$137,062	\$139,192	1.6%
Avg. Percent of Original List Price Received at Sale*	0.0%	0.0%	N/A	89.0%	99.0%	11.2%
Average Days on Market Until Sale	0	0	N/A	182	131	-28.0%
Total Current Inventory**	4	4	0.0%	-	-	-
Single-Family Detached Inventory	4	4	0.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

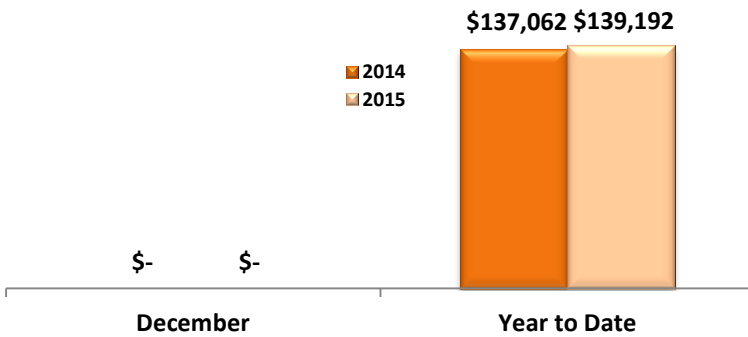
Activity-Most Recent Month



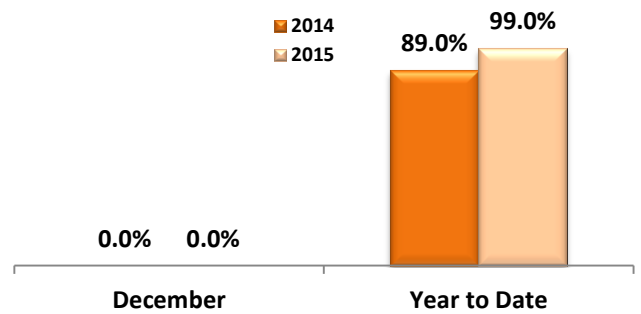
Activity-Year to Date



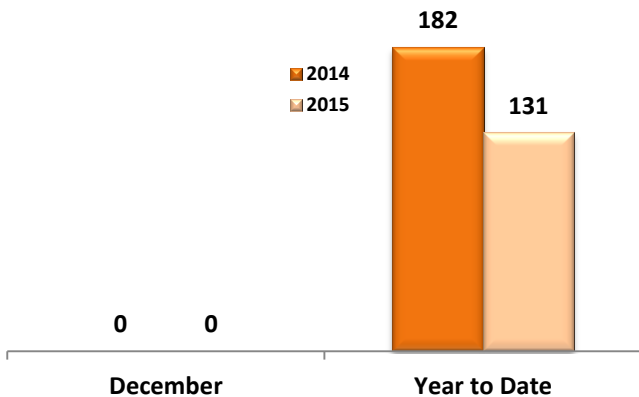
Average Sales Price



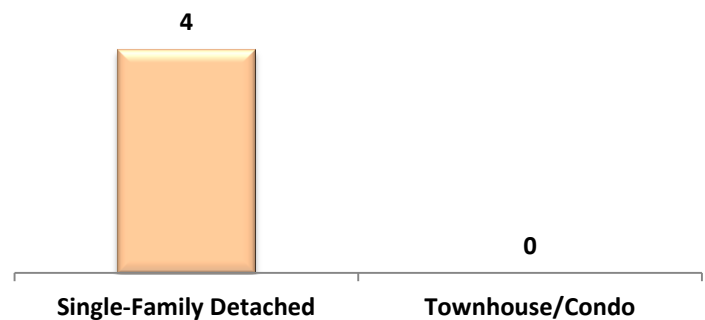
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

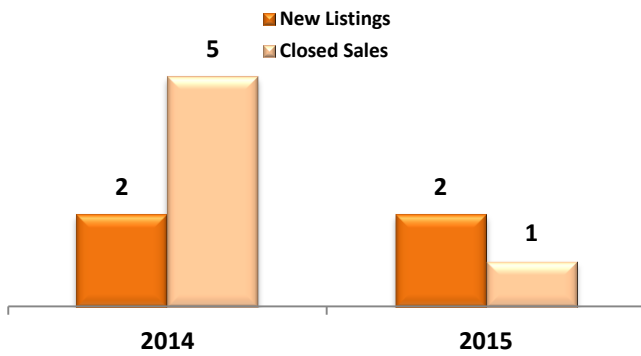
December

Year to Date

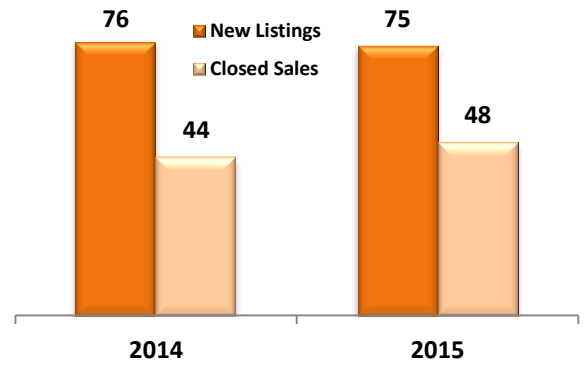
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	2	2	0.0%	76	75	-1.3%
Closed Sales	5	1	-80.0%	44	48	9.1%
Average Sales Price	\$206,980	\$165,000	-20.3%	\$262,826	\$286,900	9.2%
Avg. Percent of Original List Price Received at Sale*	95.0%	110.0%	15.8%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	97	62	-36.1%	142	143	0.7%
Total Current Inventory**	20	12	-40.0%	-	-	-
Single-Family Detached Inventory	20	12	-40.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

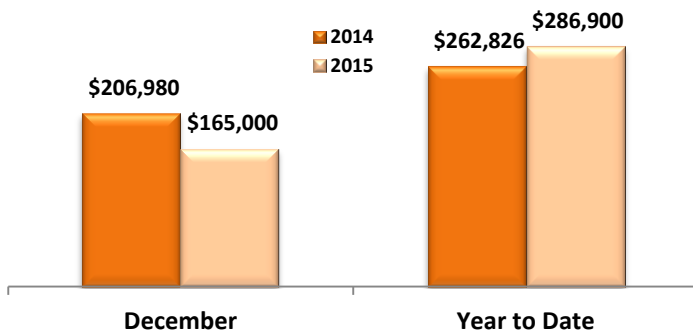
Activity-Most Recent Month



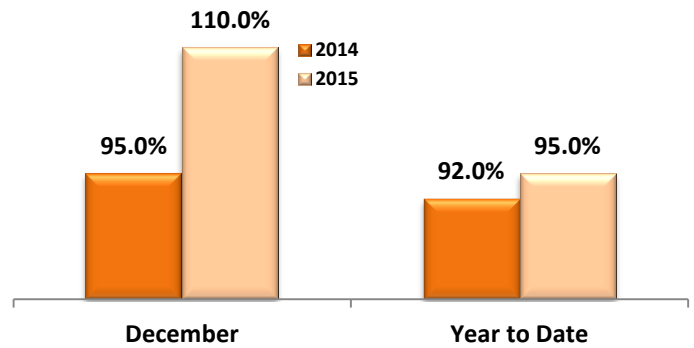
Activity-Year to Date



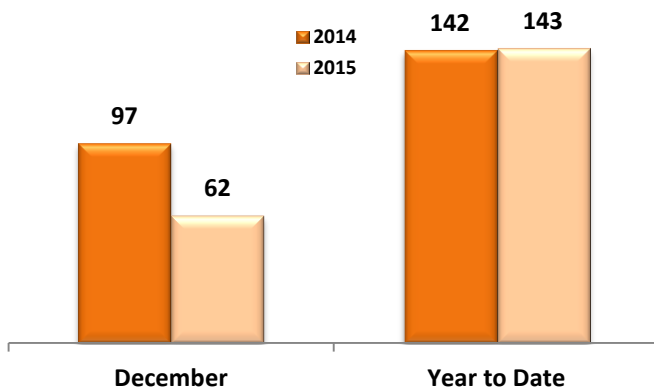
Average Sales Price



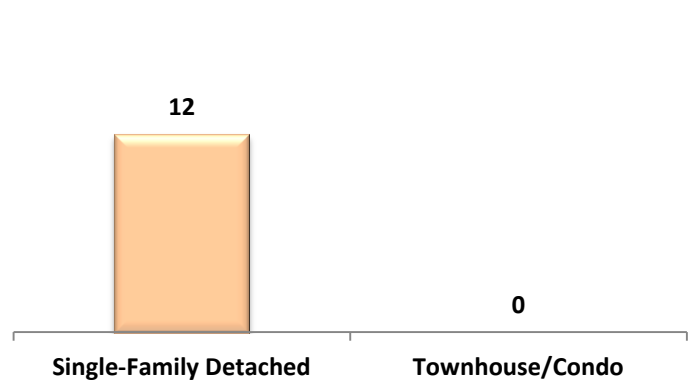
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

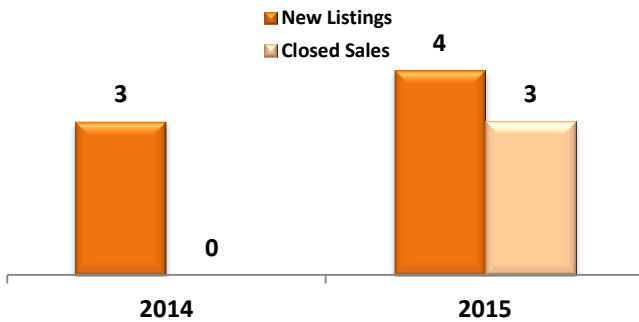
December

Year to Date

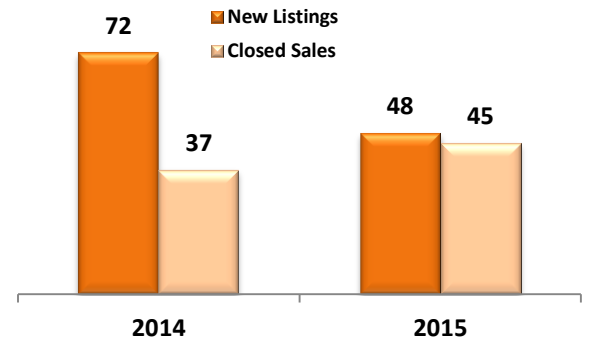
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	3	4	33.3%	72	48	-33.3%
Closed Sales	0	3	N/A	37	45	21.6%
Average Sales Price	\$0	\$116,166	N/A	\$86,891	\$86,626	-0.3%
Avg. Percent of Original List Price Received at Sale*	0.0%	83.0%	N/A	89.0%	86.0%	-3.4%
Average Days on Market Until Sale	0	276	N/A	195	187	-4.1%
Total Current Inventory**	42	23	-45.2%	-	-	-
Single-Family Detached Inventory	39	21	-46.2%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

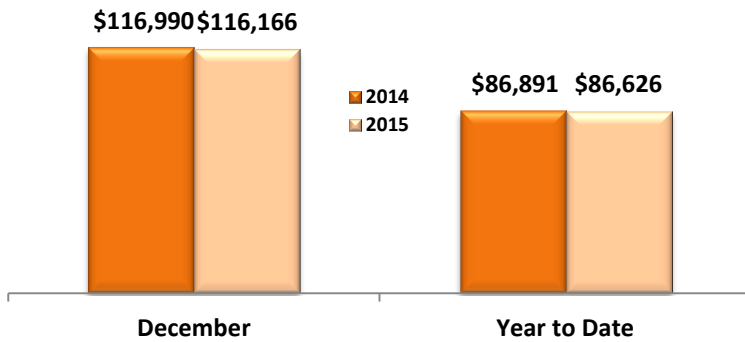
Activity-Most Recent Month



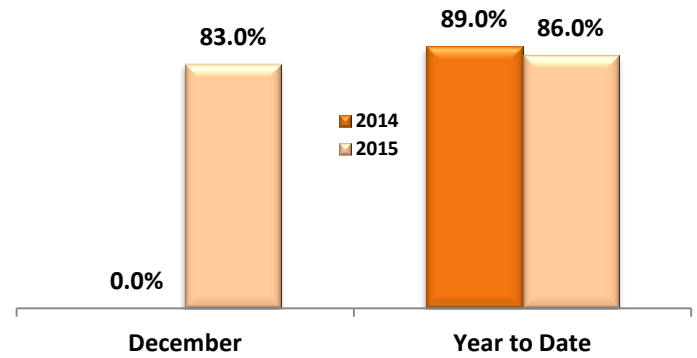
Activity-Year to Date



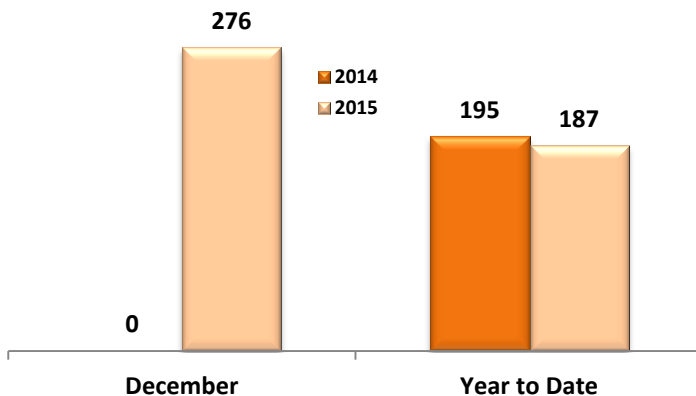
Average Sales Price



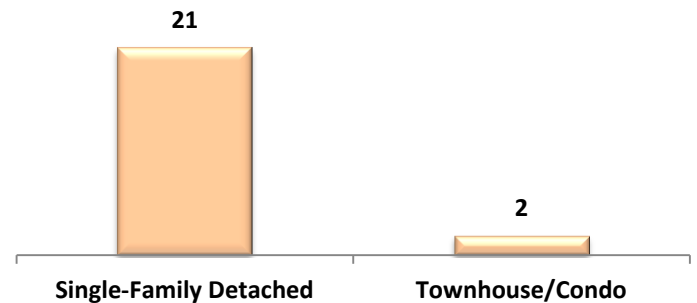
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

December

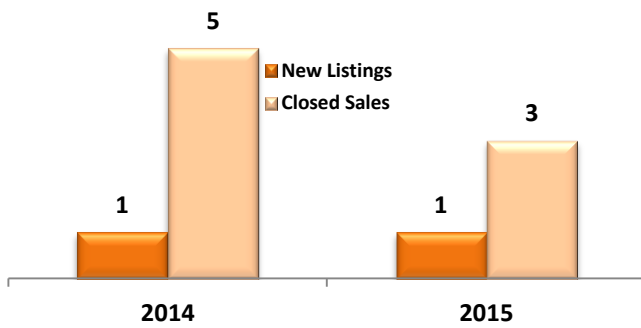
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

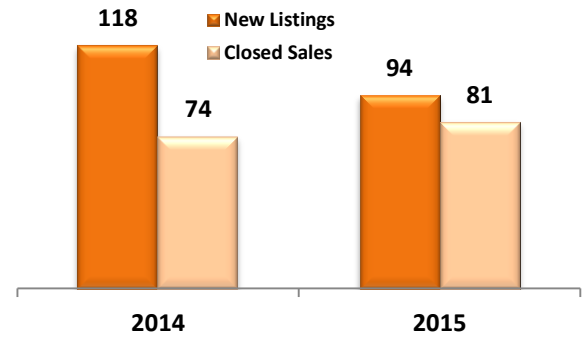
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	1	1	0.0%	118	94	-20.3%
Closed Sales	5	3	-40.0%	74	81	9.5%
Average Sales Price	\$147,000	\$117,166	-20.3%	\$124,110	\$130,826	5.4%
Avg. Percent of Original List Price Received at Sale*	96.0%	99.0%	3.1%	91.0%	93.0%	2.2%
Average Days on Market Until Sale	99	114	15.2%	135	122	-9.6%
Total Current Inventory**	27	10	-63.0%	-	-	-
Single-Family Detached Inventory	27	10	-63.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

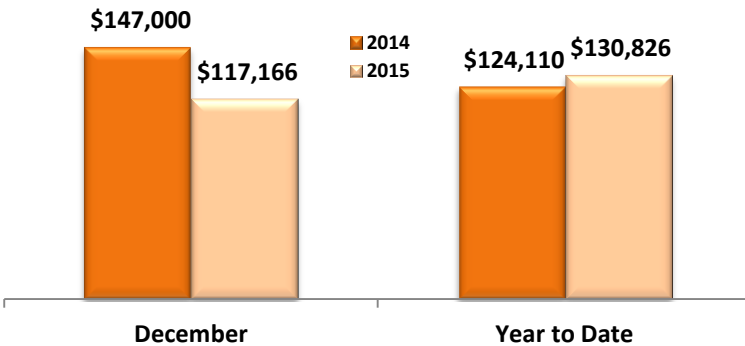
Activity-Most Recent Month



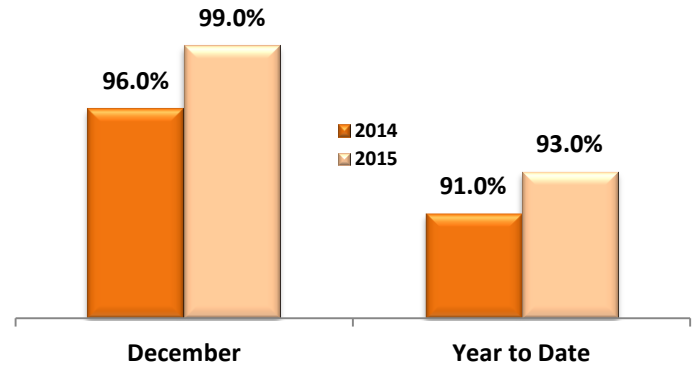
Activity-Year to Date



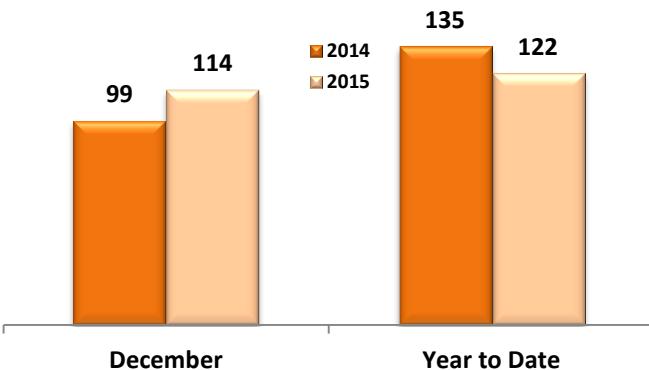
Average Sales Price



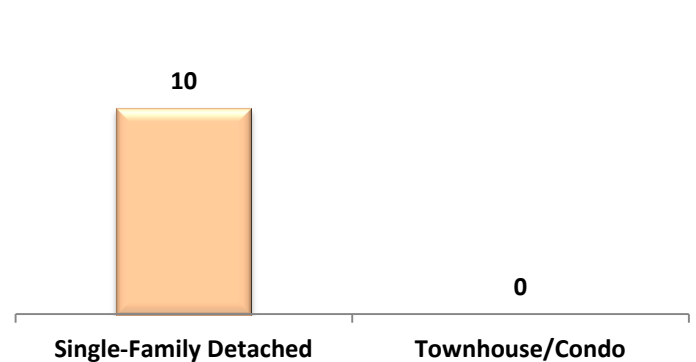
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

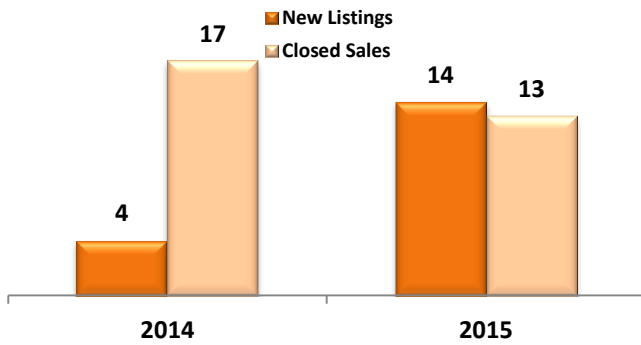
December

Year to Date

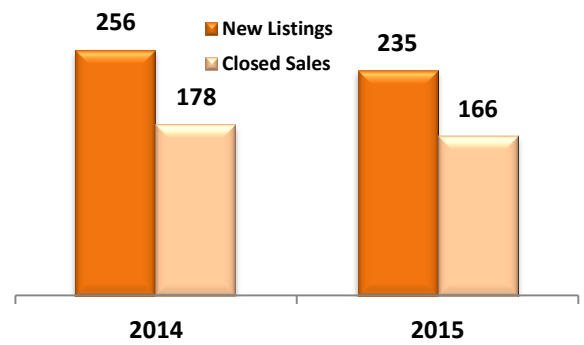
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	4	14	250.0%	256	235	-8.2%
Closed Sales	17	13	-23.5%	178	166	-6.7%
Average Sales Price	\$229,400	\$145,792	-36.4%	\$186,286	\$174,868	-6.1%
Avg. Percent of Original List Price Received at Sale*	92.0%	90.0%	-2.2%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	158	174	10.1%	168	161	-4.2%
Total Current Inventory**	76	58	-23.7%	-	-	-
Single-Family Detached Inventory	72	50	-30.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

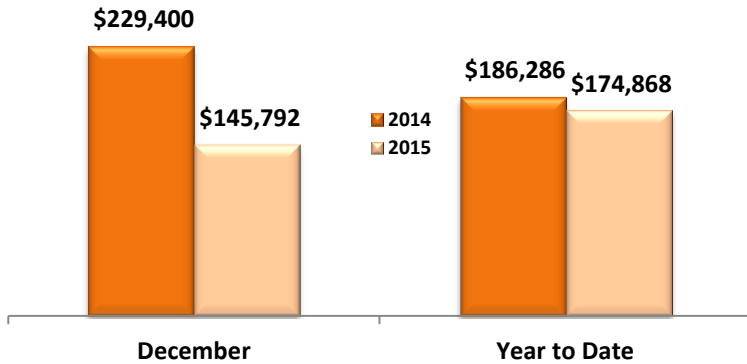
Activity-Most Recent Month



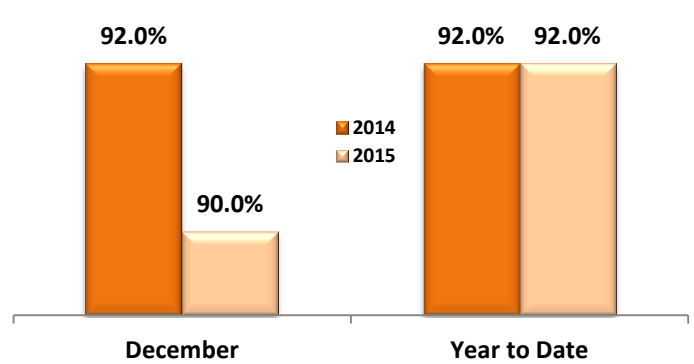
Activity-Year to Date



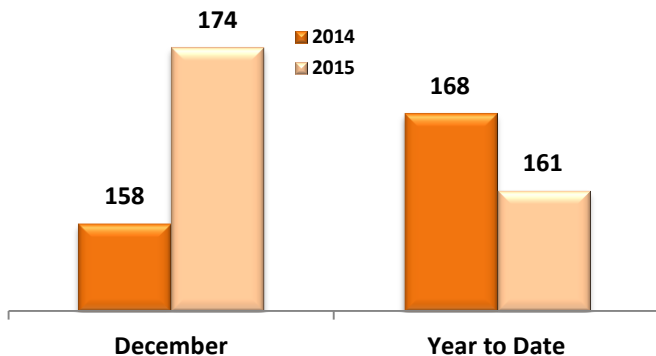
Average Sales Price



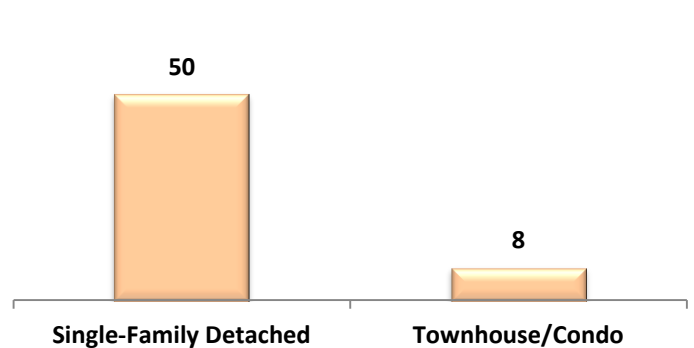
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

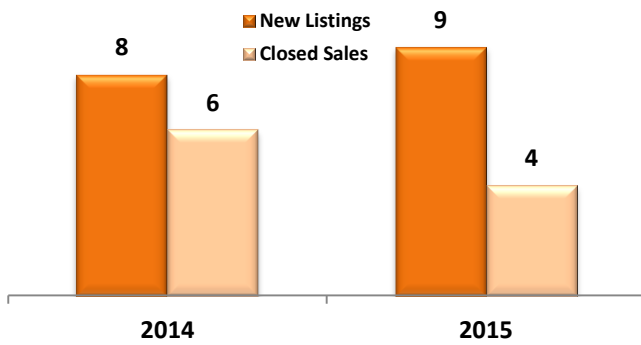
December

Year to Date

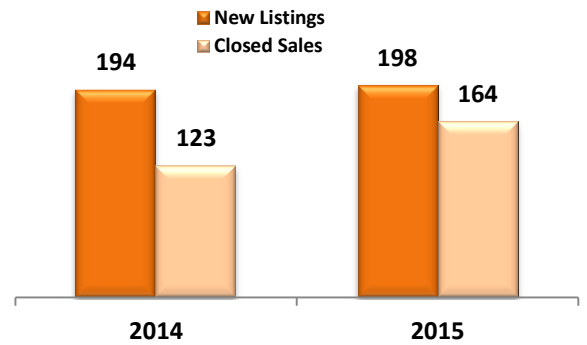
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	8	9	12.5%	194	198	2.1%
Closed Sales	6	4	-33.3%	123	164	33.3%
Average Sales Price	\$191,691	\$222,125	15.9%	\$216,455	\$234,538	8.4%
Avg. Percent of Original List Price Received at Sale*	95.0%	96.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	121	93	-23.1%	115	112	-2.6%
Total Current Inventory**	40	24	-40.0%	-	-	-
Single-Family Detached Inventory	33	19	-42.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

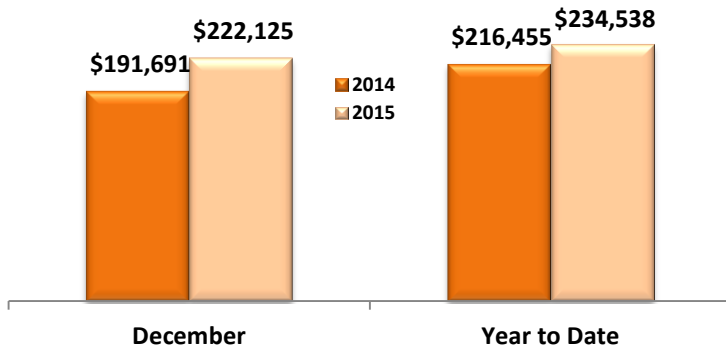
Activity-Most Recent Month



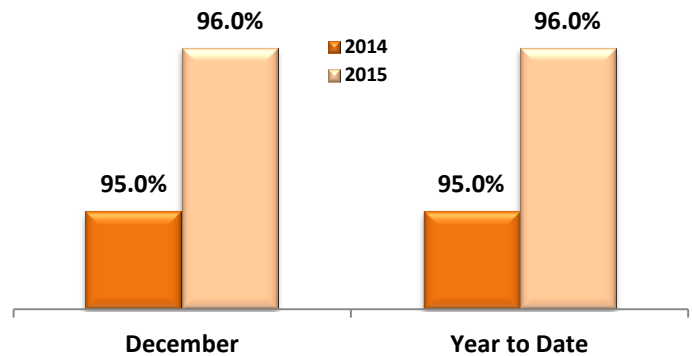
Activity-Year to Date



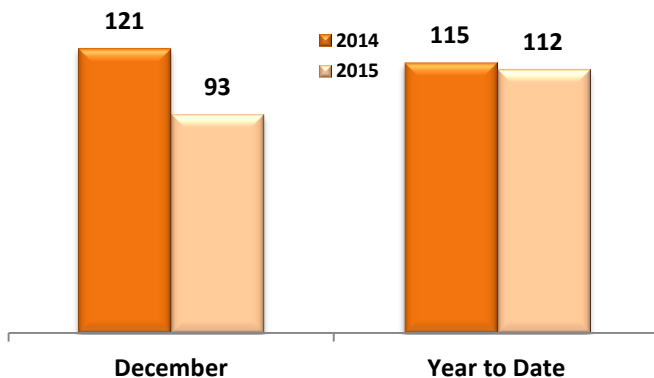
Average Sales Price



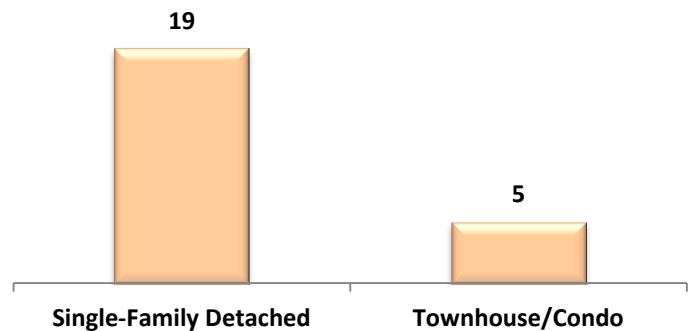
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

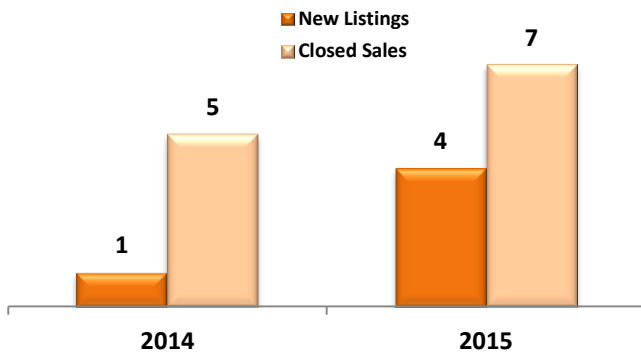
December

Year to Date

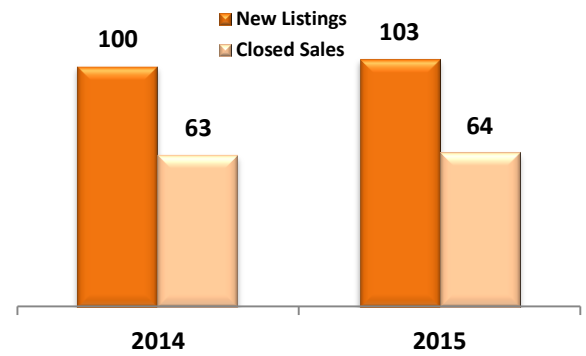
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	1	4	300.0%	100	103	3.0%
Closed Sales	5	7	40.0%	63	64	1.6%
Average Sales Price	\$108,400	\$116,721	7.7%	\$142,685	\$138,629	-2.8%
Avg. Percent of Original List Price Received at Sale*	93.0%	94.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	101	84	-16.8%	127	112	-11.8%
Total Current Inventory**	38	12	-68.4%	-	-	-
Single-Family Detached Inventory	14	12	-14.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

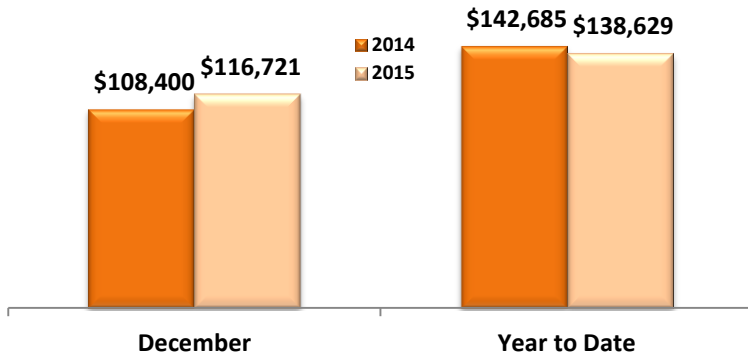
Activity-Most Recent Month



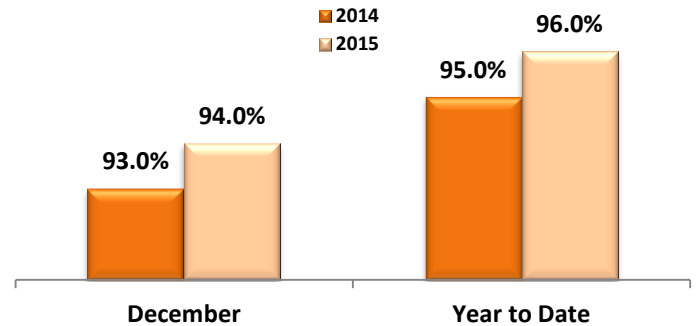
Activity-Year to Date



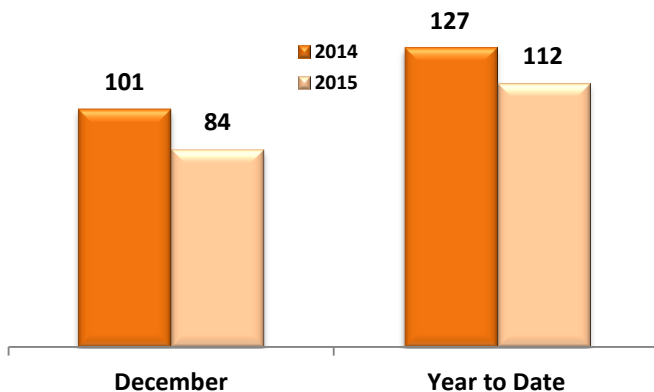
Average Sales Price



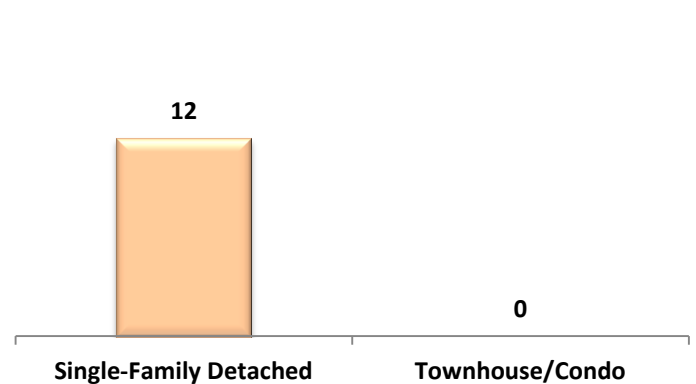
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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