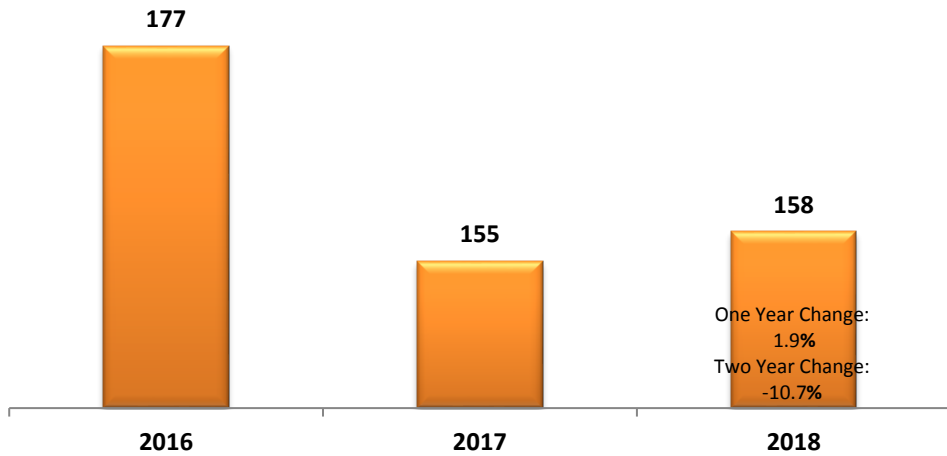


New Listings

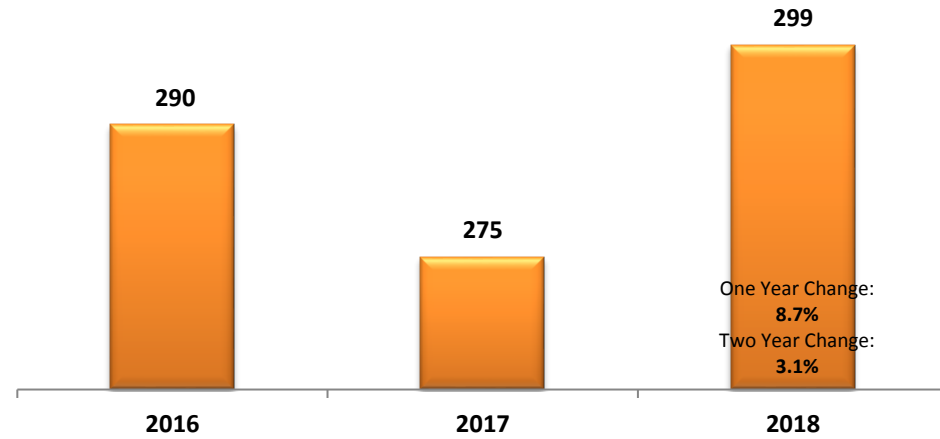
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



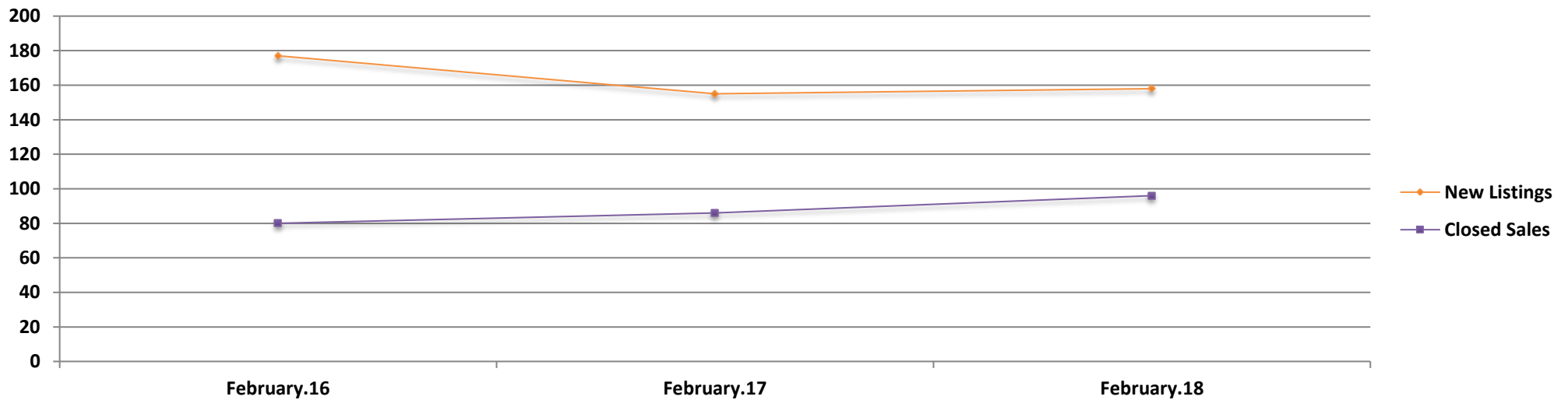
February 2018



Year to Date



Historical Market Activity



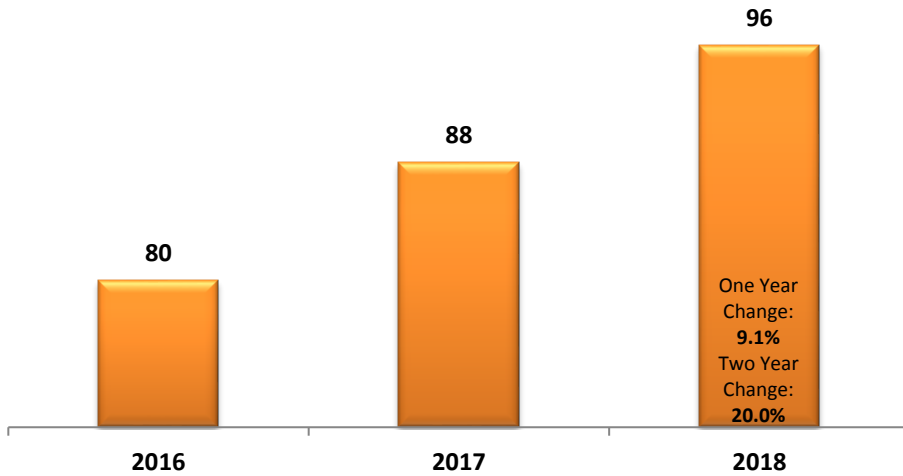
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

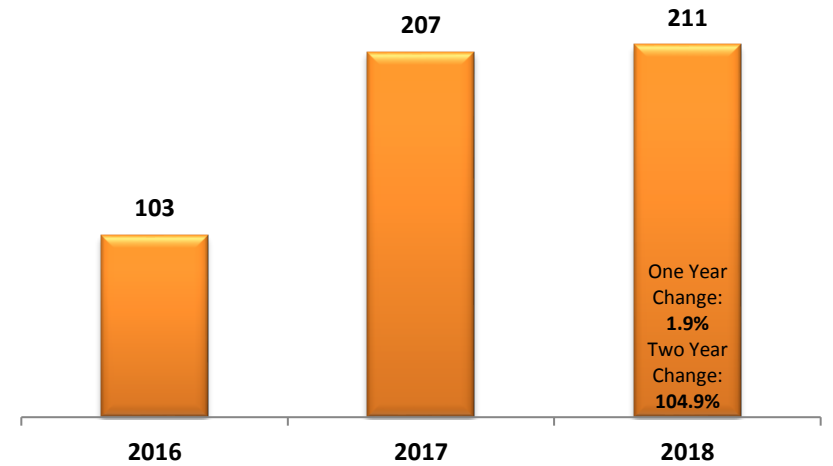


Late Sales recorded in MLS figured in Year to Date Totals

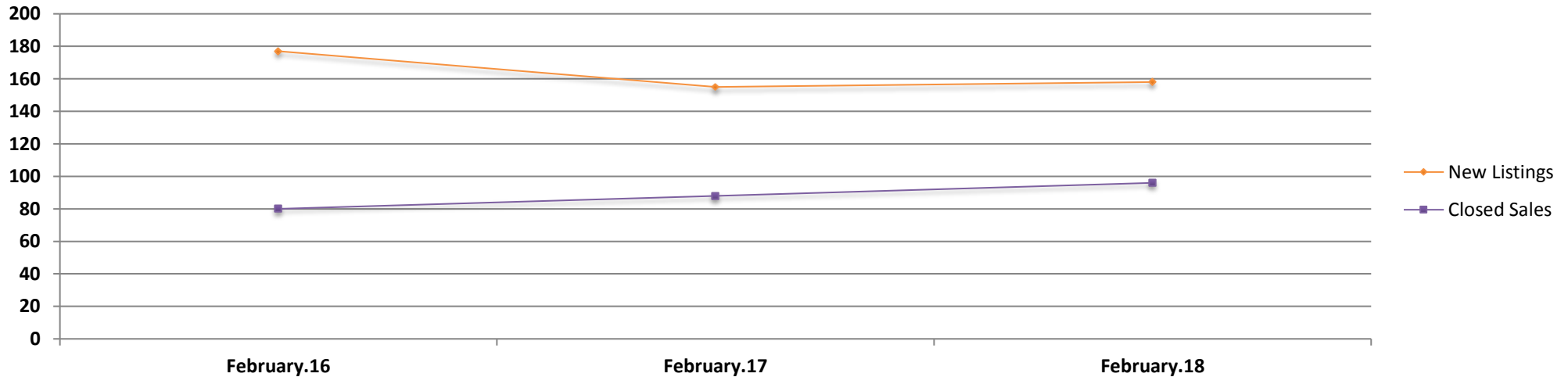
February 2018



Year to Date



Historical Market Activity

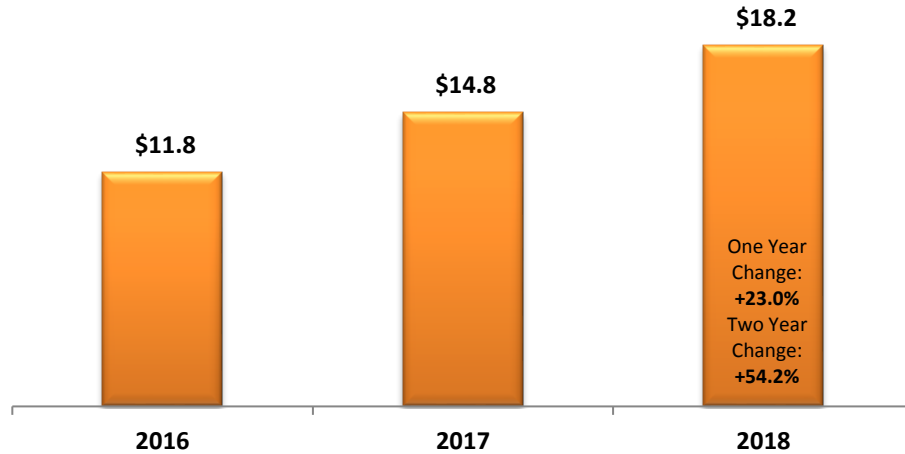


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

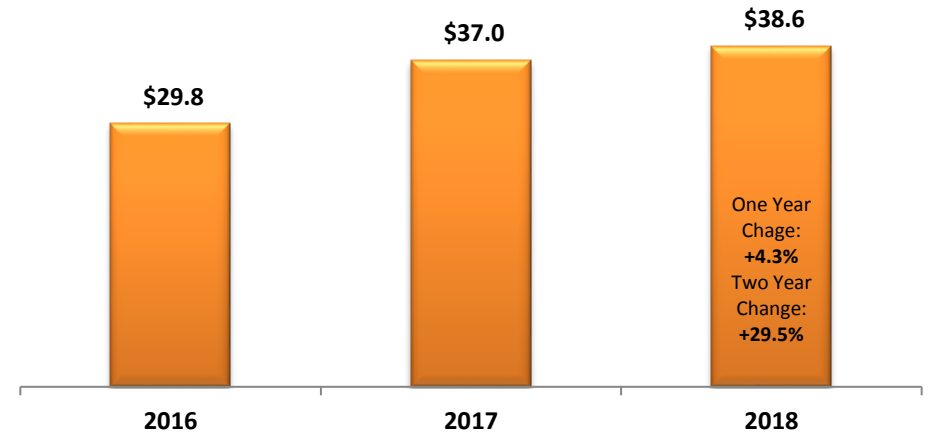


February 2018

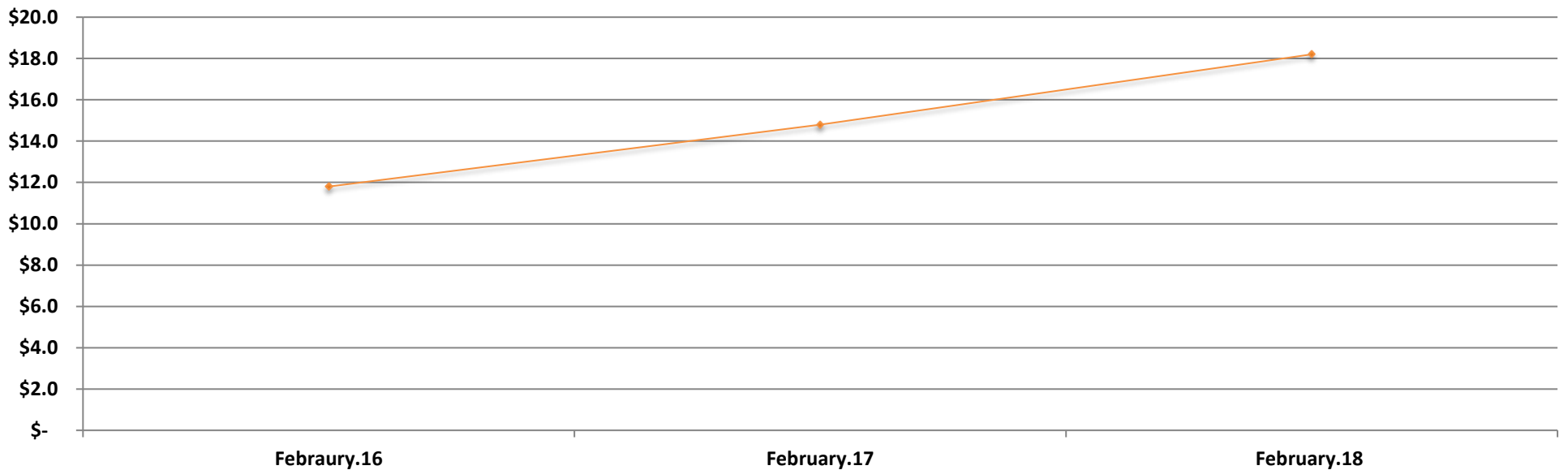


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



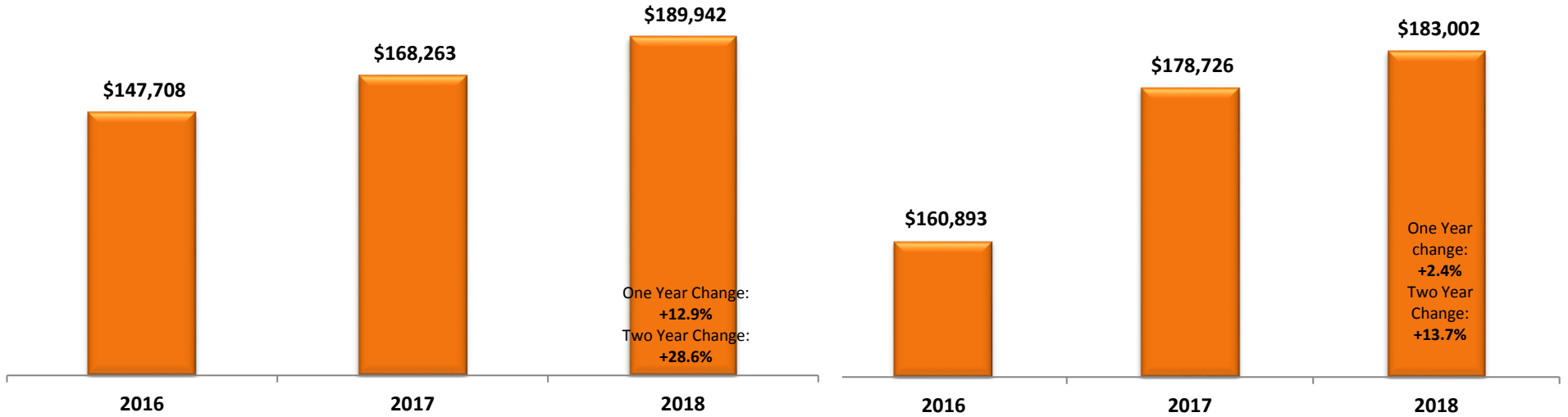
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

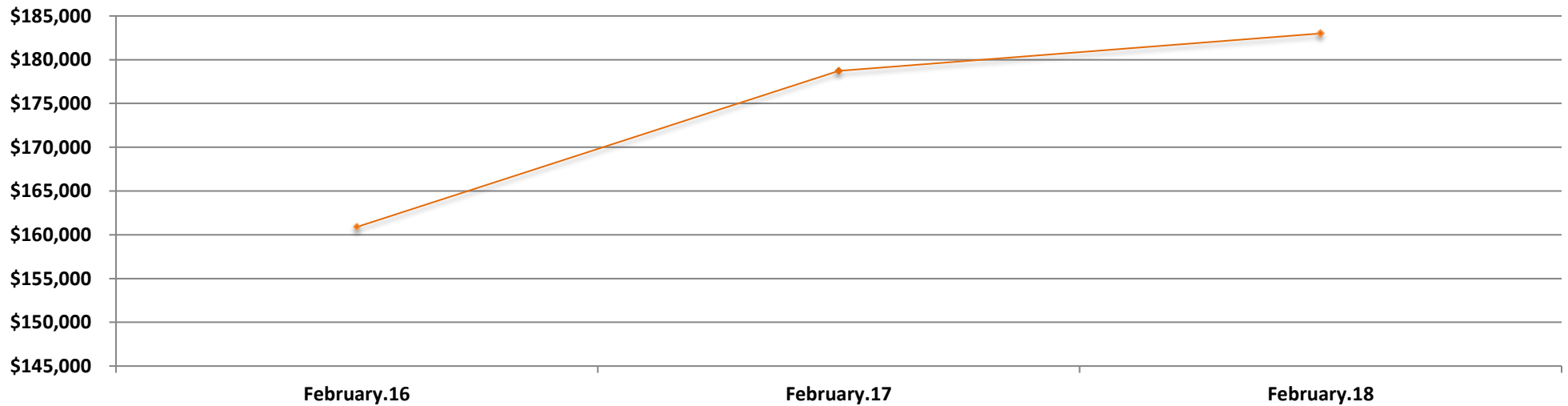
February 2018

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



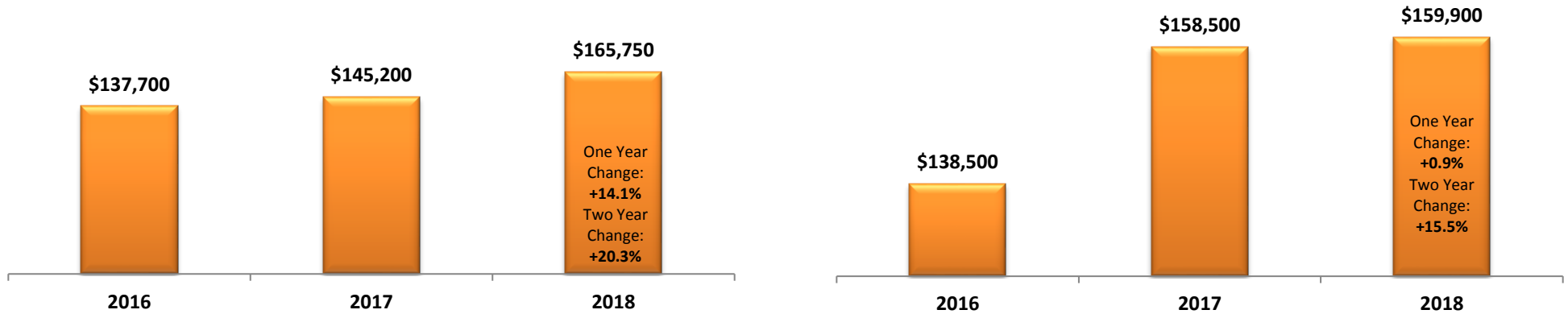
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Figures do not take into account seller concessions

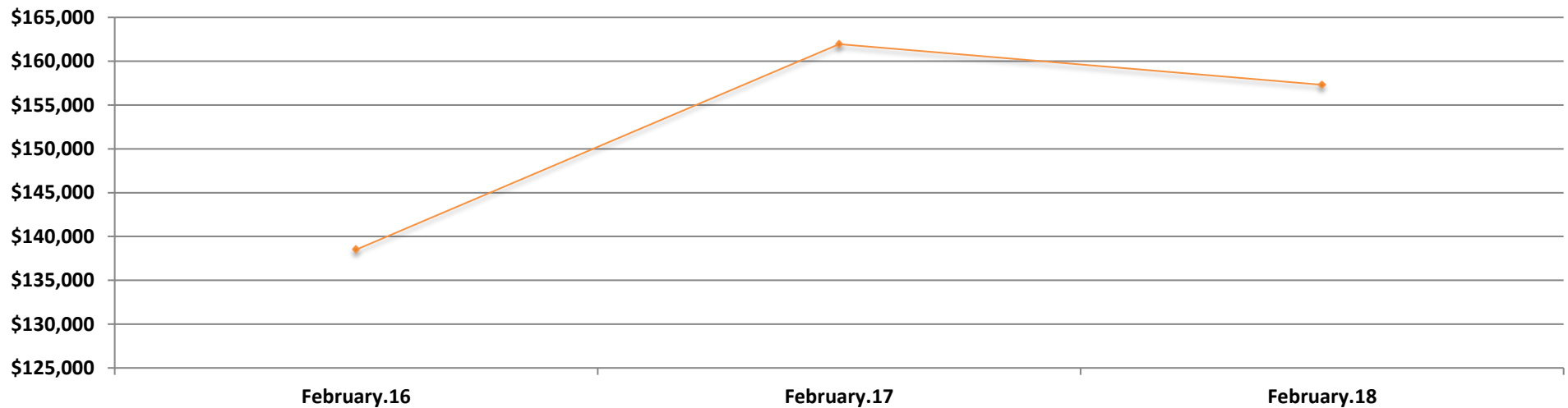
February 2018

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

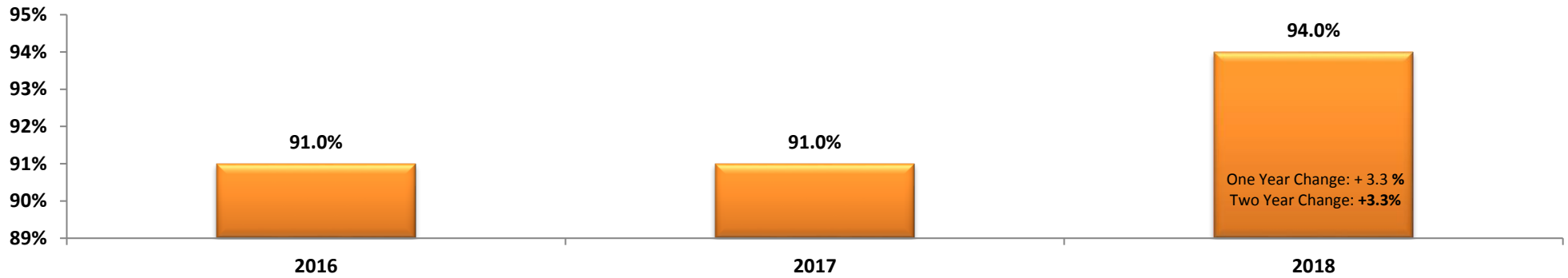
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



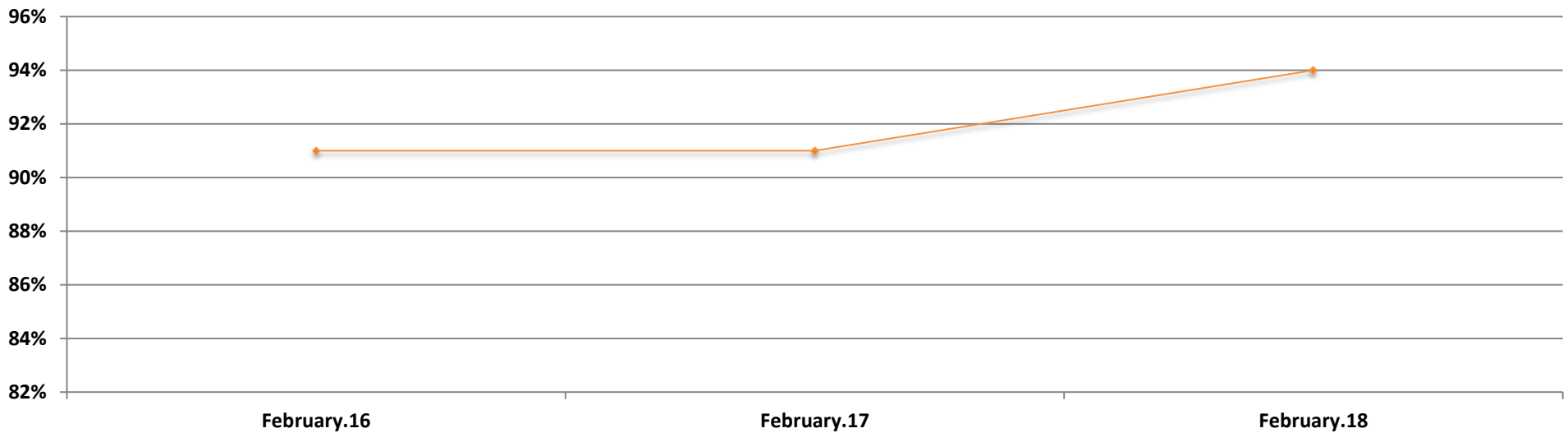
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February 2018

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

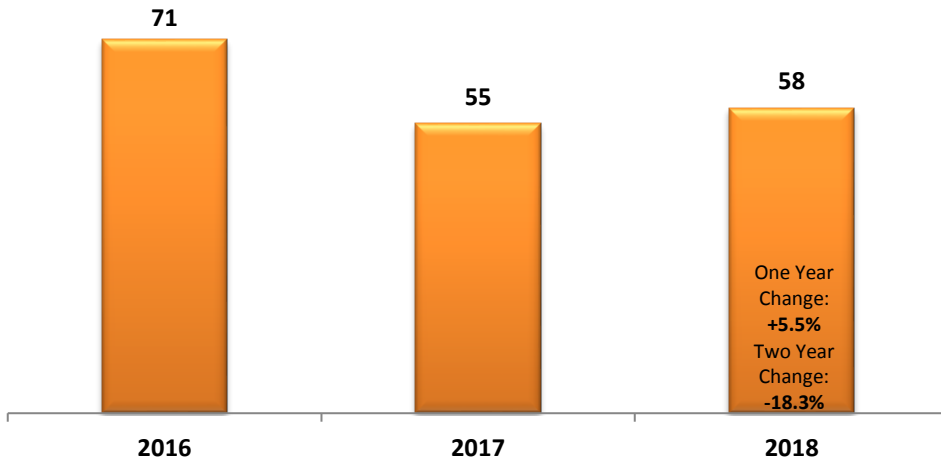


New Listings in Zip Codes 56001 & 56003

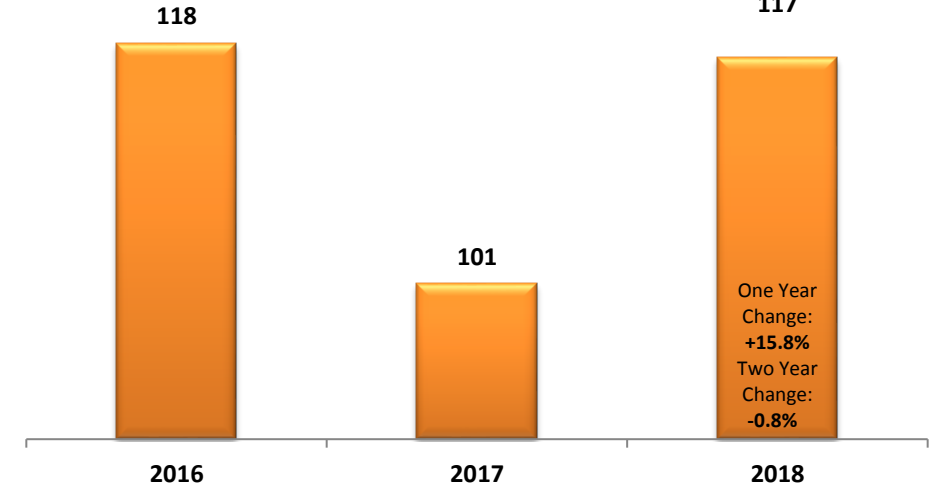
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



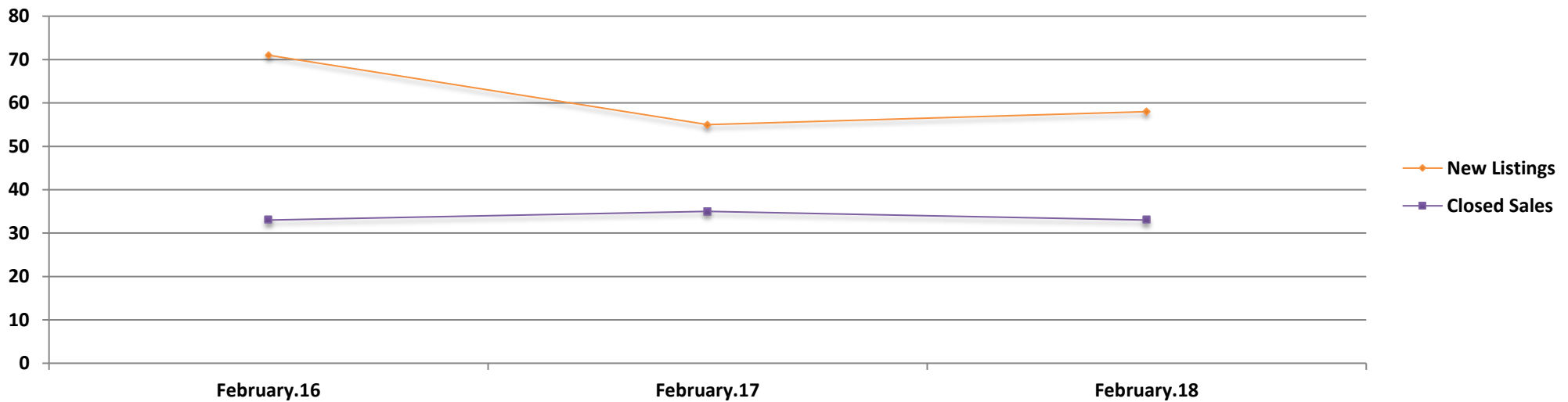
February 2018



Year to Date



Historical Market Activity

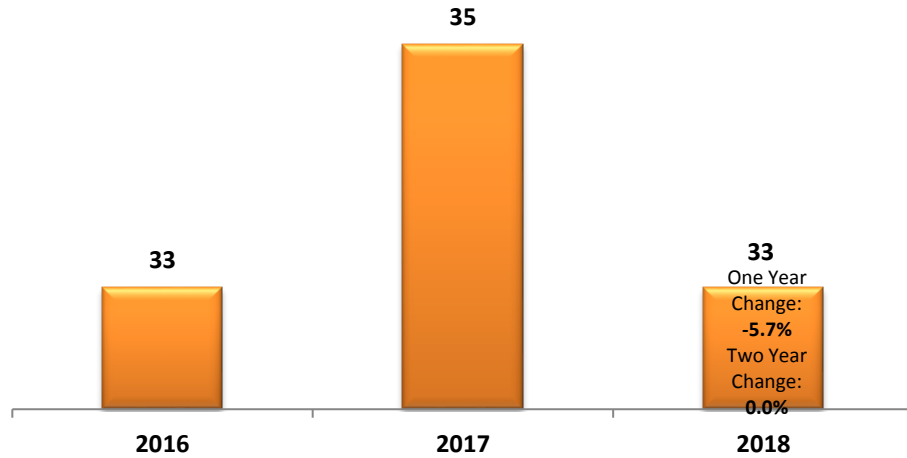


Closed Sales in Zip Codes 56001 & 56003

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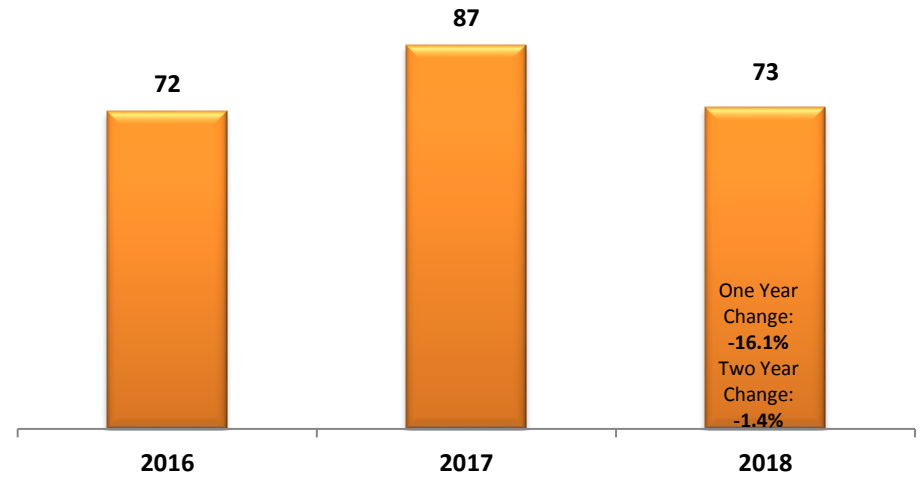


February 2018

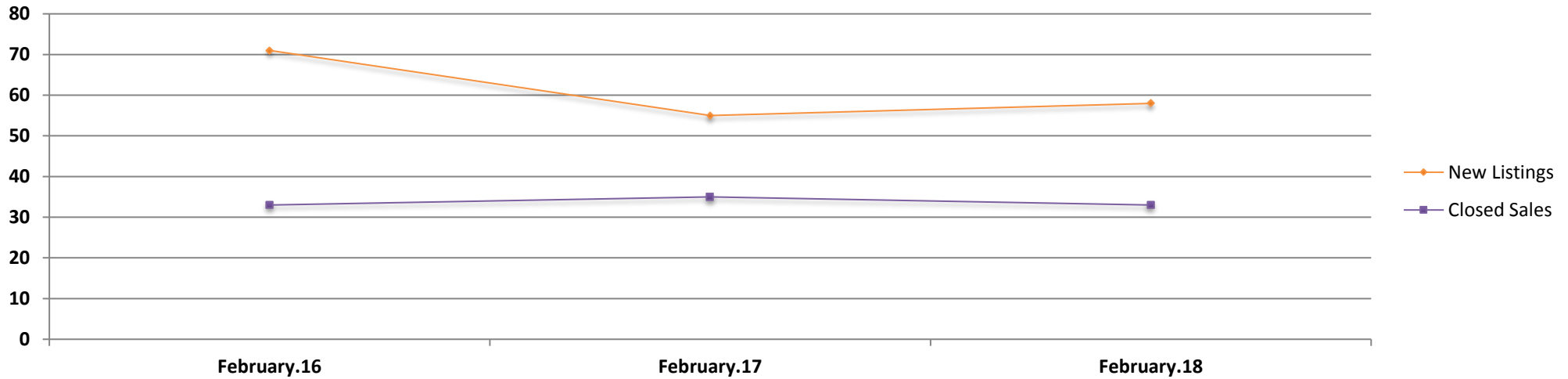


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity

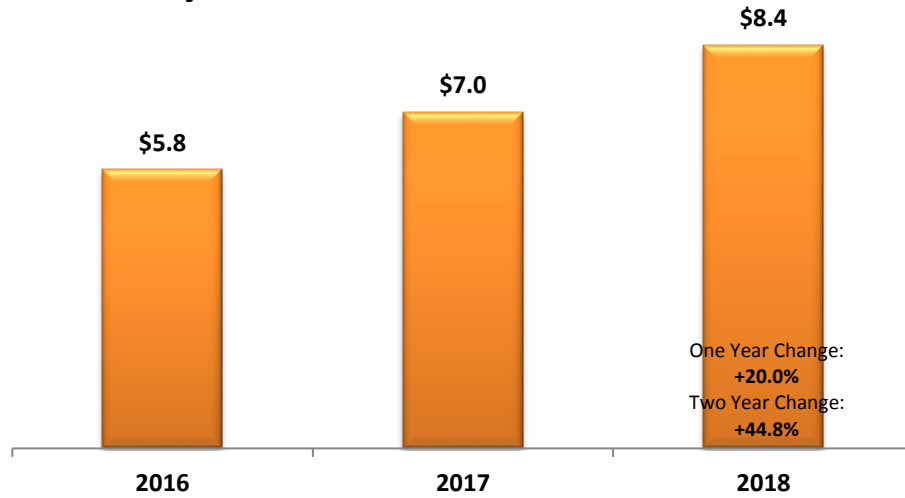


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

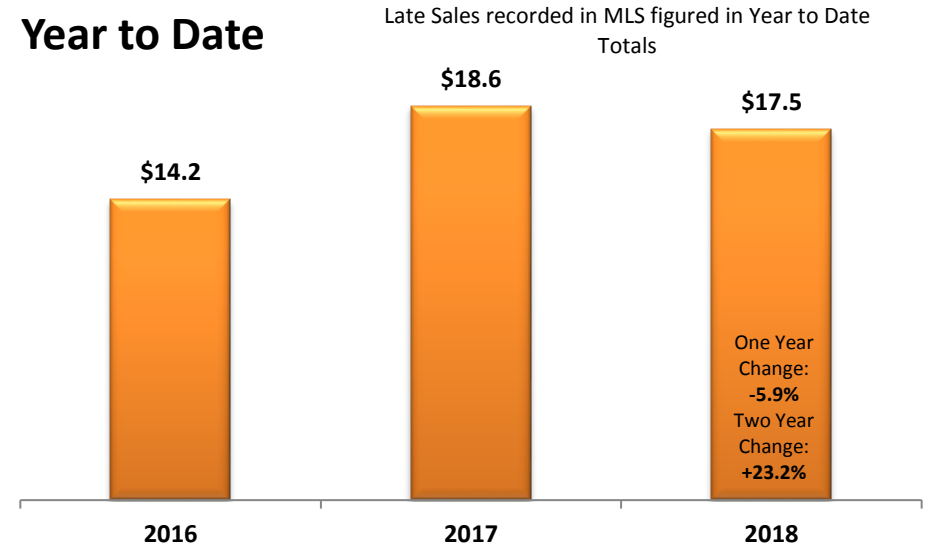
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



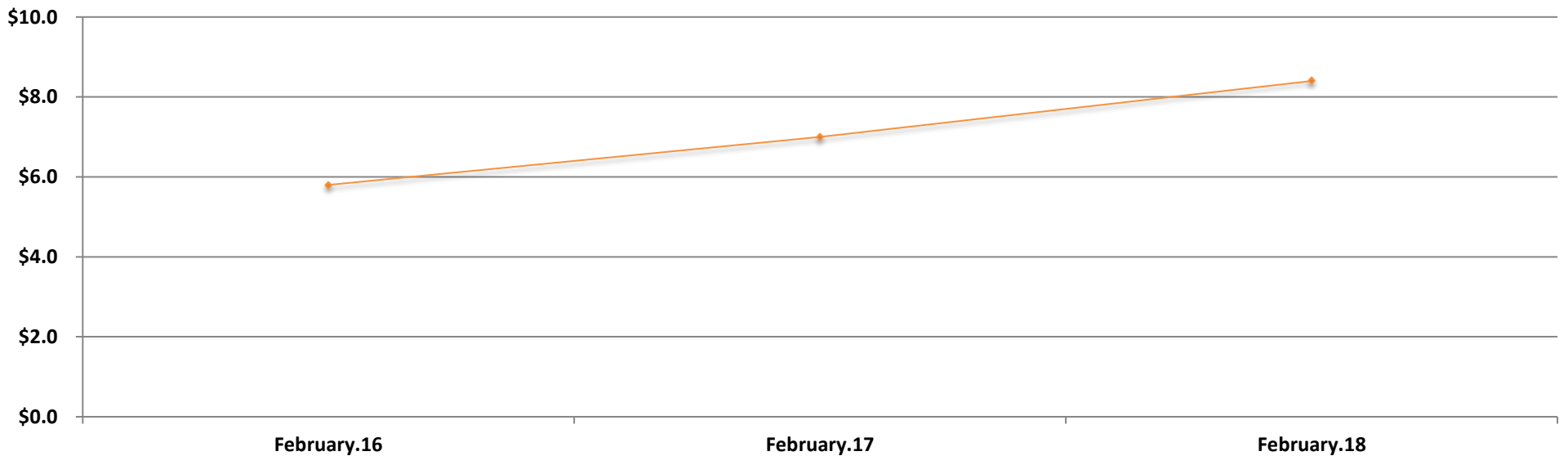
February 2018



Year to Date



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

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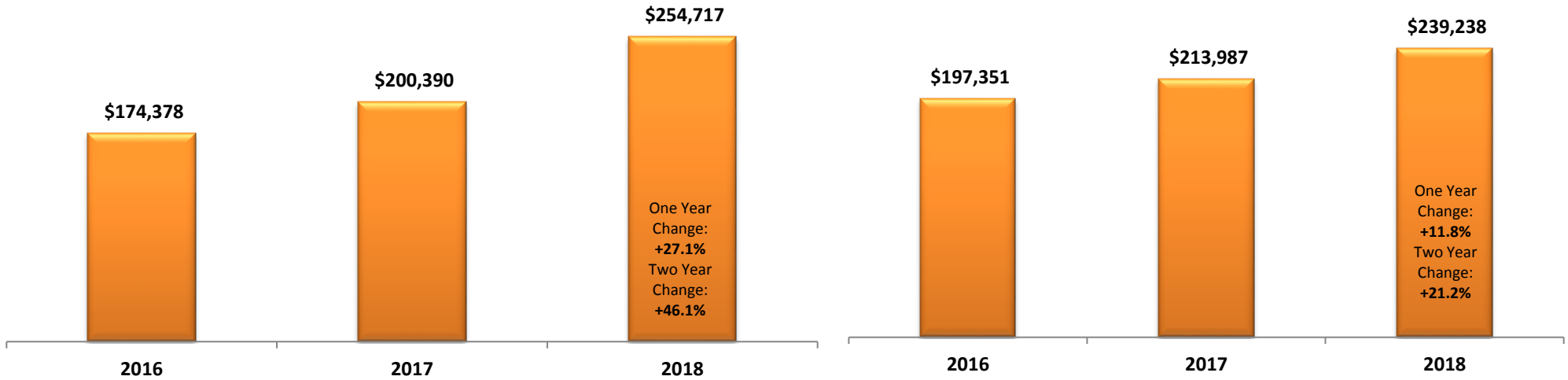
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Figures do not take into account seller concession:

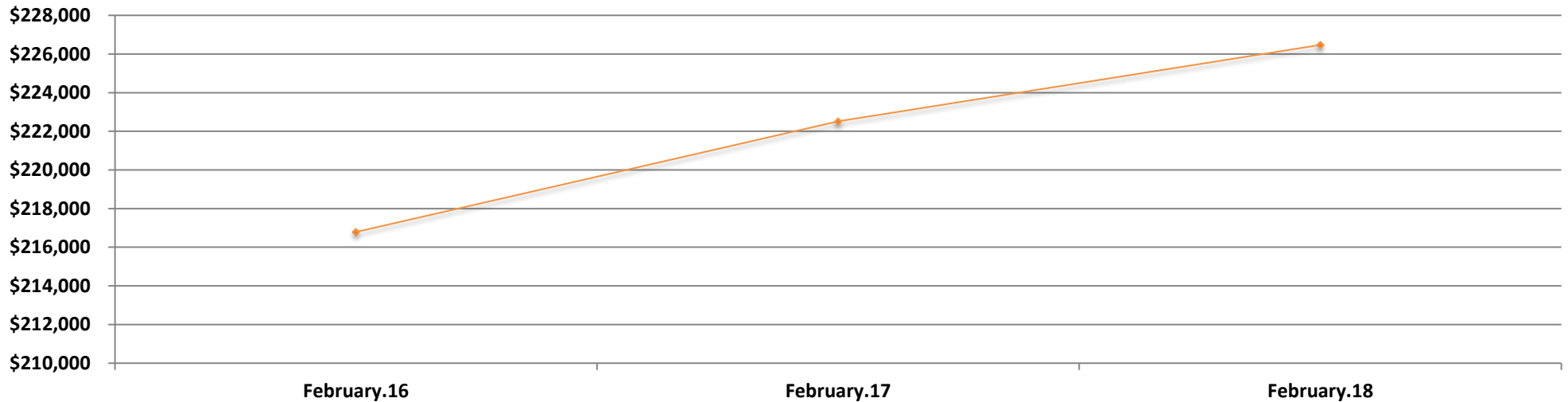
Late Sales recorded in MLS
figured in Year to Date Totals

February 2018

Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

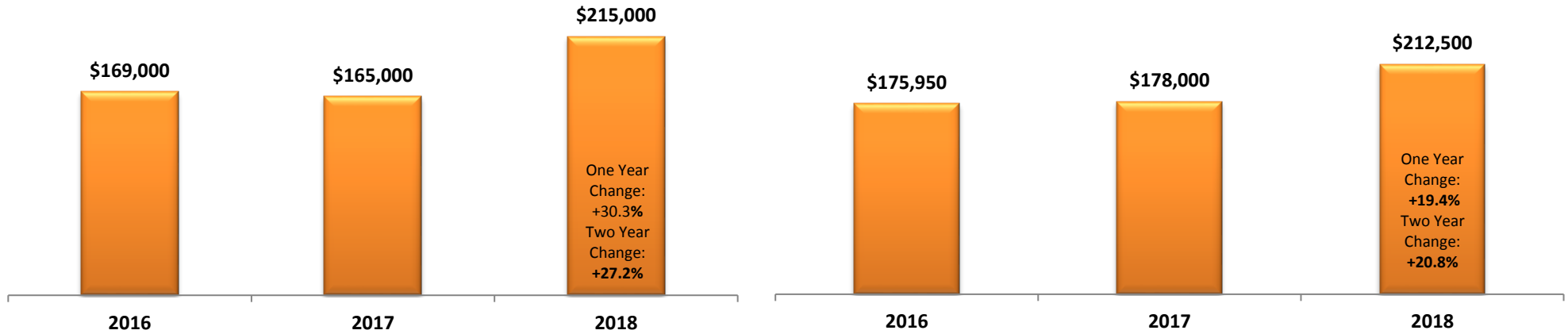


Figures do not take into account seller concessions

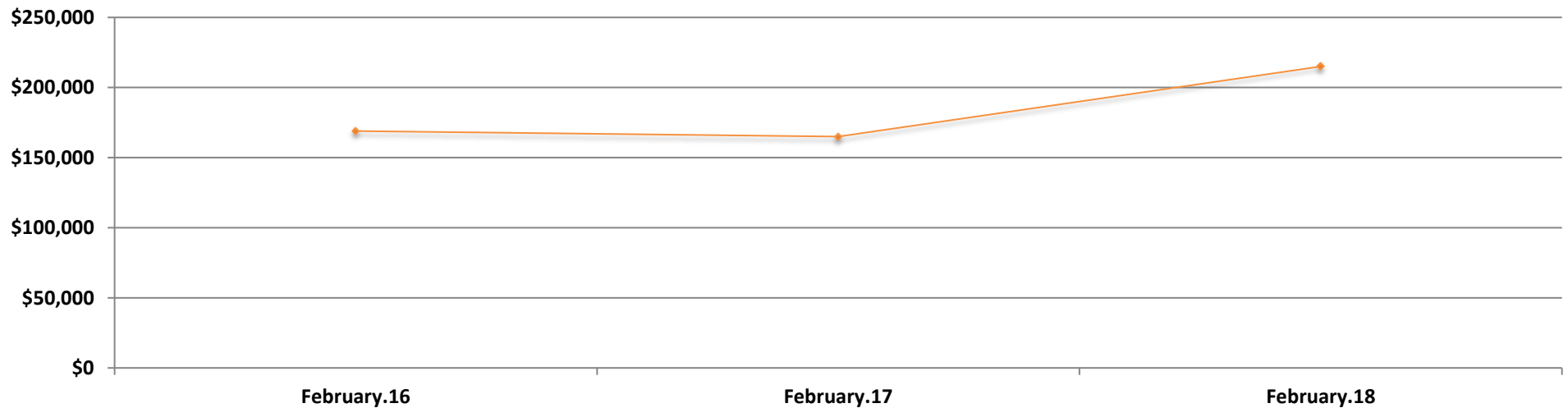
February 2018

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

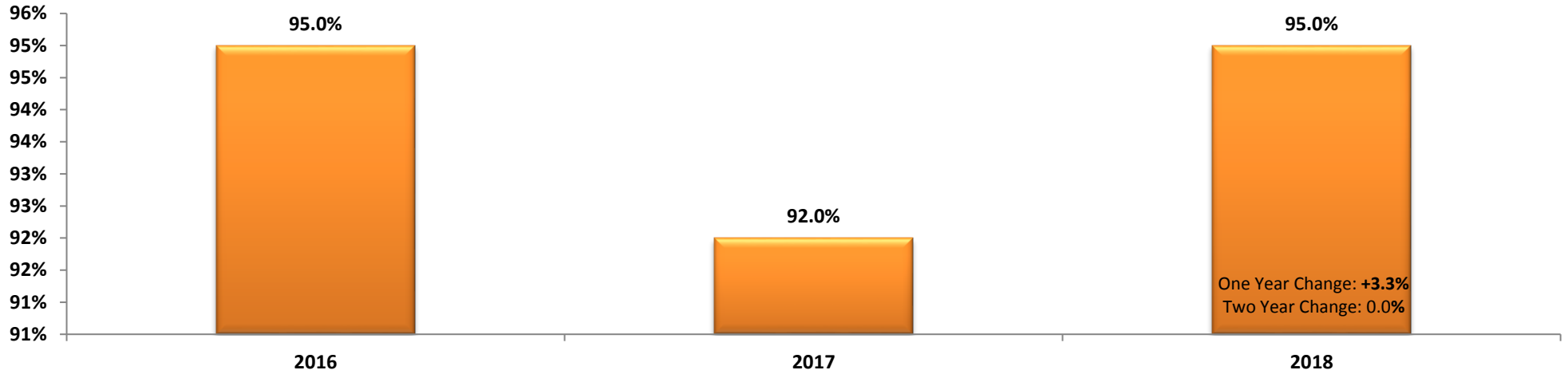
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



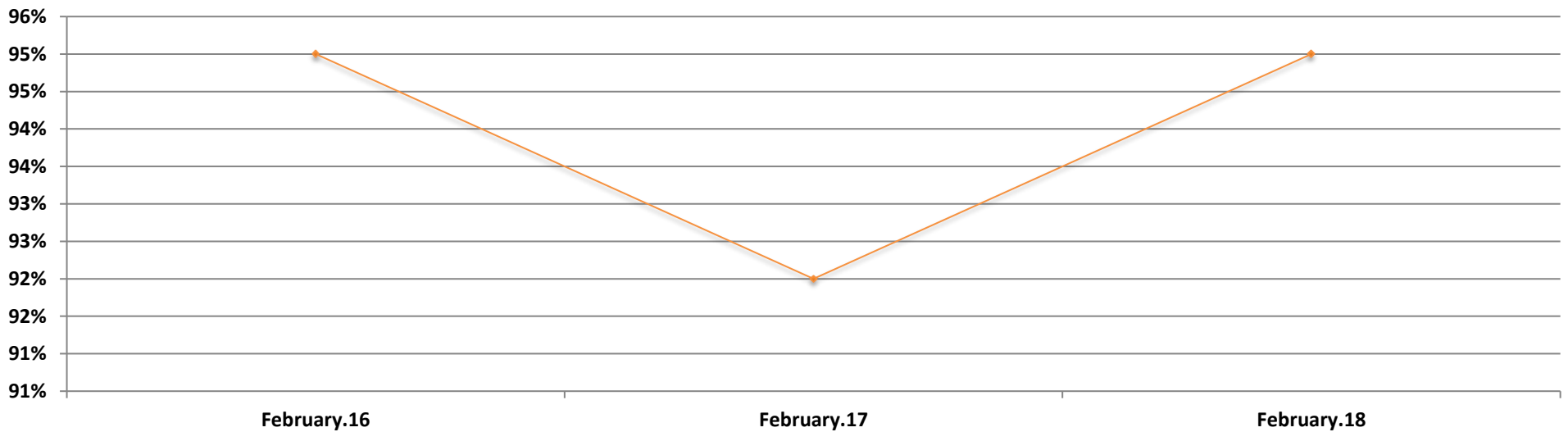
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February 2018

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



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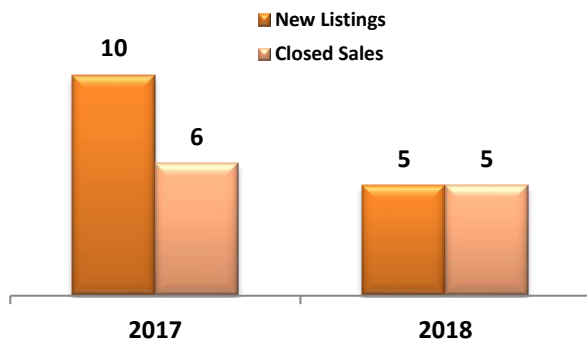
Blue Earth/Winnebago/Wells/Kiester/Bricelyn

February 2018 Year to Date

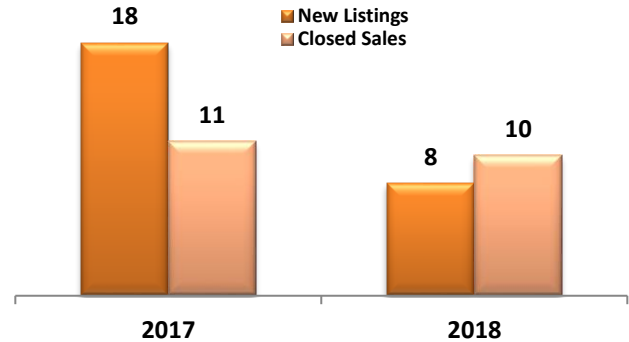
Faribault County, MN	2017	2018	Change	2017	2018	Change
New Listings	10	5	-50.0%	18	8	-55.6%
Closed Sales	6	5	-16.7%	11	10	-9.1%
Average Sales Price	\$ 153,066	\$ 92,750	-39.4%	\$135,945	\$ 84,085	-38.1%
Percent of Original Last Price Received at Sale*	89.0%	87.0%	-2.2%	89.0%	87.0%	-2.2%
Average Days on Market Until Sale	232	264	13.8%	236	235	-0.4%
Total Current Inventory**	42	33	-21.4%	.	.	.
Single-Family Detached Inventory	41	32	-22.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

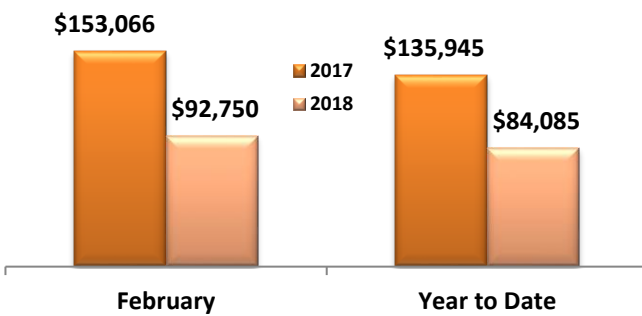
Activity-Most Recent Month



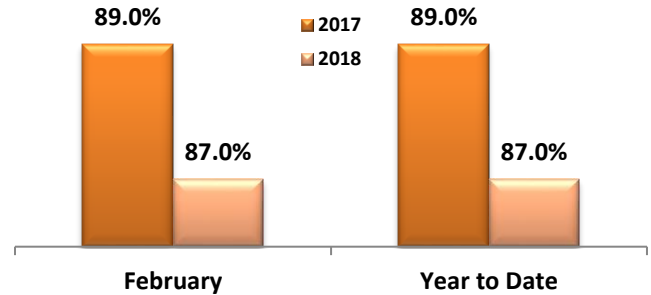
Activity-Year to Date



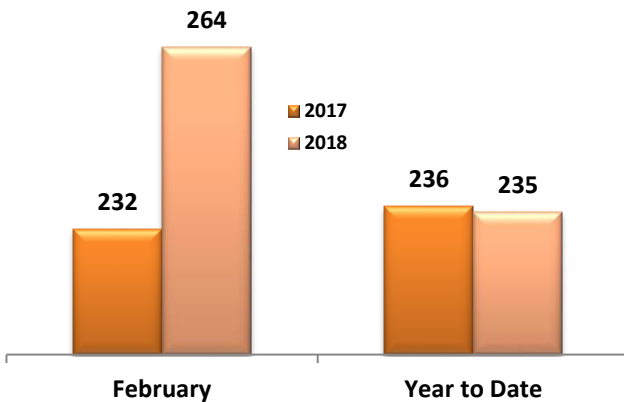
Average Sales Price



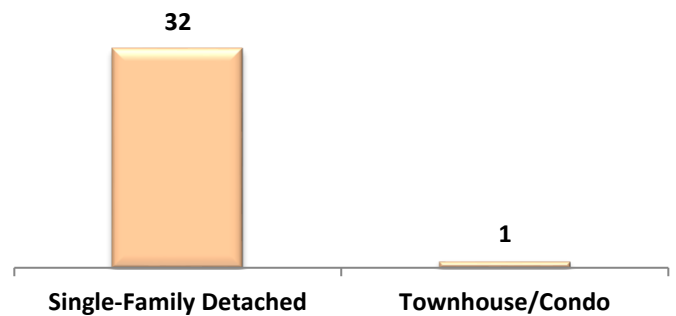
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

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Eagle Lake/Madison Lake

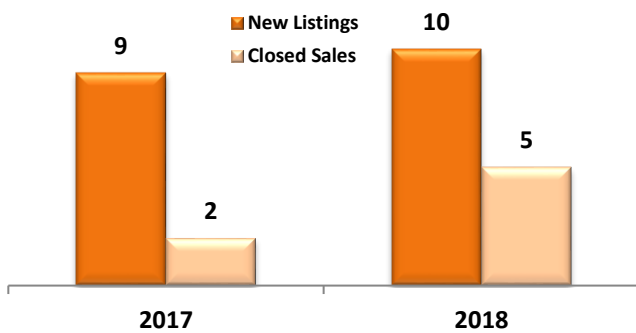
February 2018

Year to Date

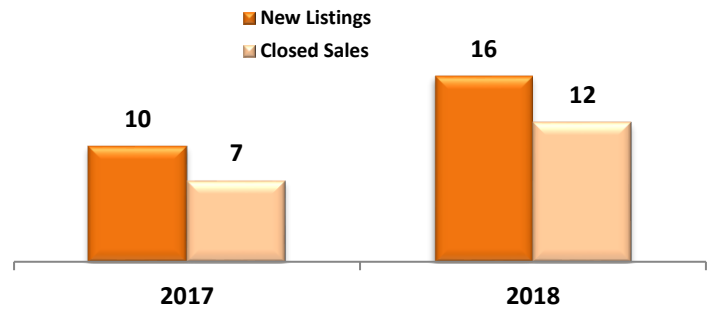
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	9	10	11.1%	10	16	60.0%
Closed Sales	2	5	150.0%	7	12	71.4%
Average Sales Price	\$ 171,200	\$ 296,900	73.4%	\$ 315,771	\$ 287,208	-9.0%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	93.0%	97.0%	4.3%
Average Days on Market Until Sale	169	130	-23.1%	190	137	-27.9%
Total Current Inventory**	22	20	-9.1%	.	.	.
Single-Family Detached Inventory	20	18	-10.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

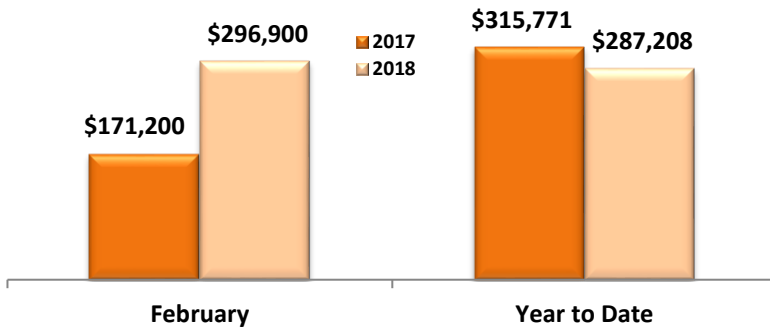
Activity-Most Recent Month



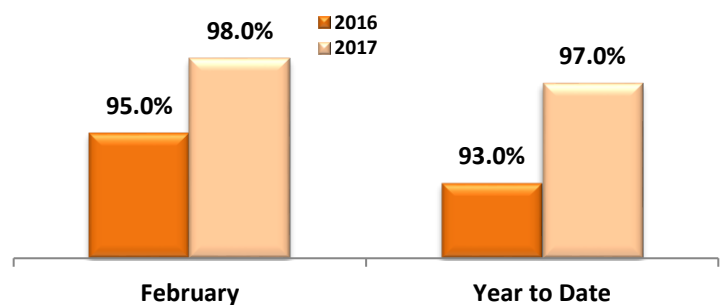
Activity-Year to Date



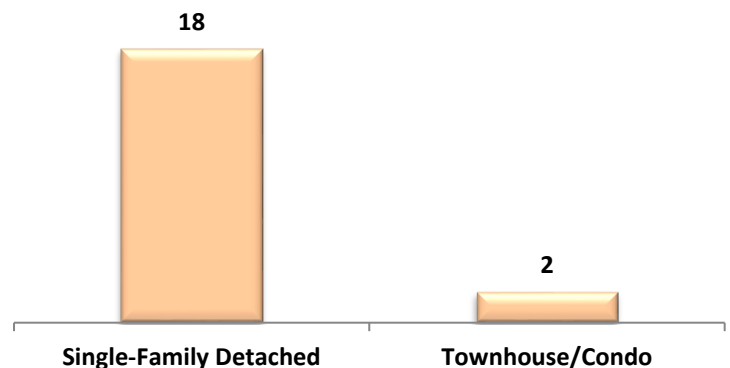
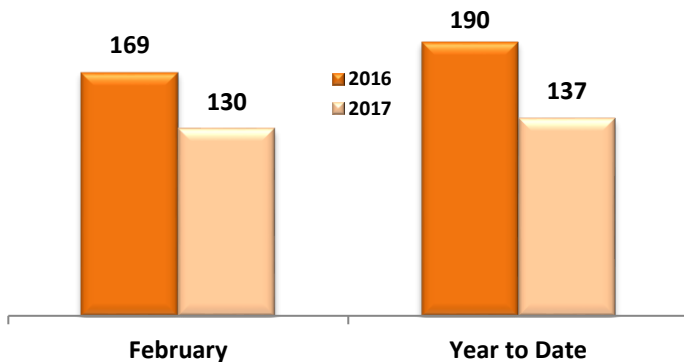
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Elysian/Waterville

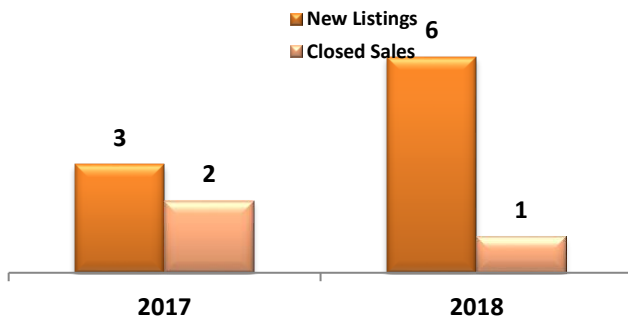
February 2018

Year to Date

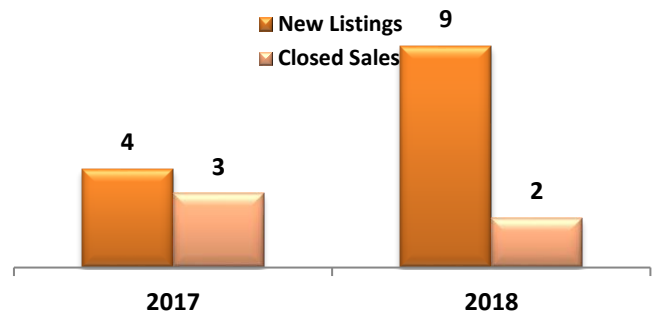
Le Sueur County, MN	2017	2018	Change	2017	2018	Change
New Listings	3	6	100.0%	4	9	125.0%
Closed Sales	2	1	-50.0%	3	2	-33.3%
Average Sales Price	\$ 395,000	\$ 204,000	-48.4%	\$ 298,333	\$ 164,500	-44.9%
Percent of Original Last Price Received at Sale*	82.0%	80.0%	-2.4%	83.0%	83.0%	0.0%
Average Days on Market Until Sale	171	239	39.8%	195	265	35.9%
Total Current Inventory**	26	14	-46.2%	.	.	.
Single-Family Detached Inventory	25	14	-44.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

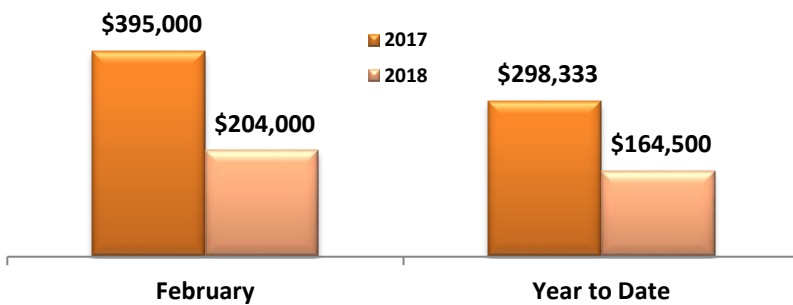
Activity-Most Recent Month



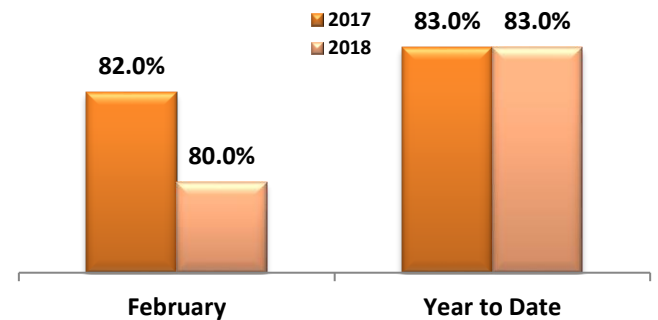
Activity-Year to Date



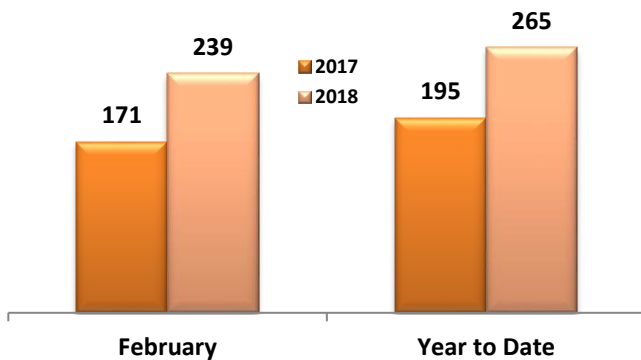
Average Sales Price



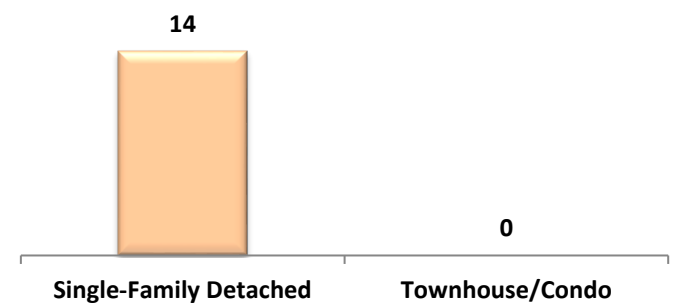
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month, month or quarterly. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Lake Crystal

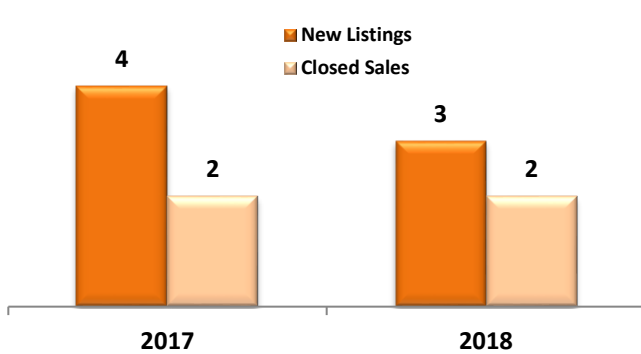
February 2018

Year to Date

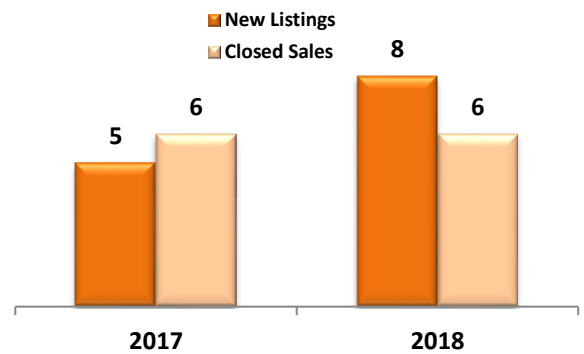
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	4	3	-25.0%	5	8	60.0%
Closed Sales	2	2	0.0%	6	6	0.0%
Average Sales Price	\$ 121,000	\$ 141,000	16.5%	\$ 118,145	\$ 131,500	11.3%
Percent of Original Last Price Received at Sale*	96.0%	100.0%	4.2%	85.0%	95.0%	11.8%
Average Days on Market Until Sale	89	99	11.2%	145	82	-43.4%
Total Current Inventory**	12	13	8.3%	.	.	.
Single-Family Detached Inventory	10	13	30.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

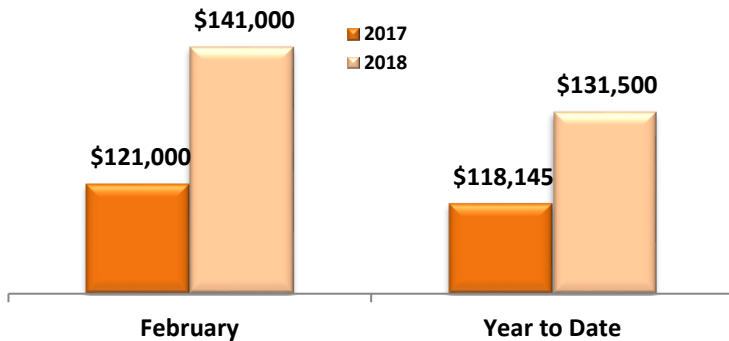
Activity-Most Recent Month



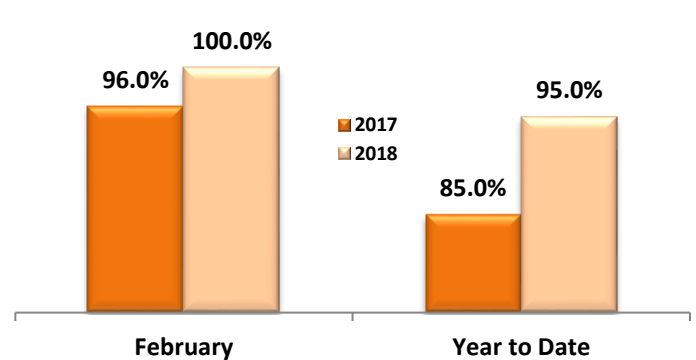
Activity-Year to Date



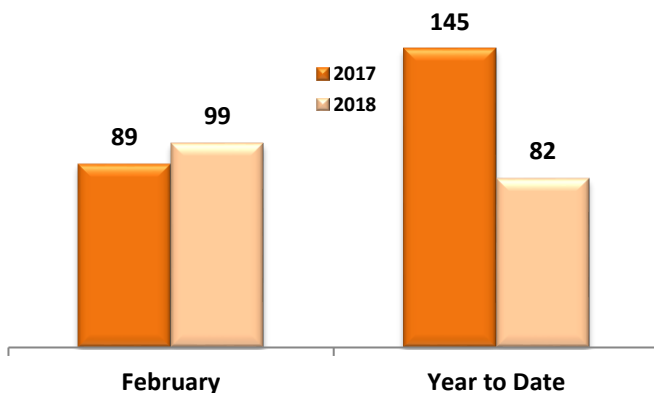
Average Sales Price



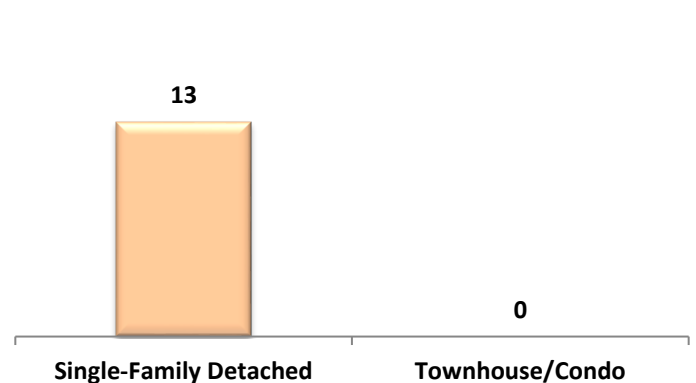
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the highest percentage increases and decreases are for only one month or one or two years, so such, they can sometimes look extreme due to small sample size involved. All data from the

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LeSueur/LeCenter/Henderson

February 2018

Year to Date

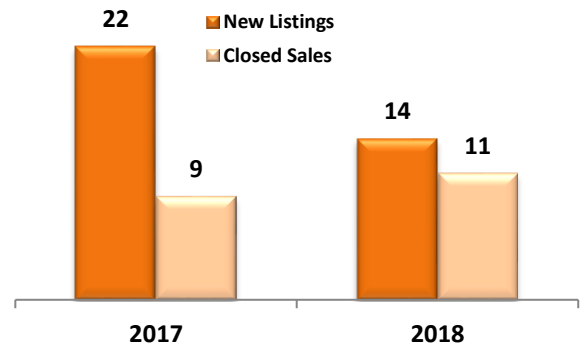
Le Sueur County, MN	2017	2018	Change	2017	2018	Change
New Listings	12	10	-16.7%	22	14	-36.4%
Closed Sales	4	4	0.0%	9	11	22.2%
Average Sales Price	\$ 108,625	\$ 219,862	102.4%	\$ 117,866	\$ 188,345	59.8%
Percent of Original Last Price Received at Sale*	91.0%	106.0%	16.5%	92.0%	99.0%	7.6%
Average Days on Market Until Sale	448	165	-63.2%	267	183	-31.5%
Total Current Inventory**	34	18	-47.1%	.	.	.
Single-Family Detached Inventory	28	16	-42.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

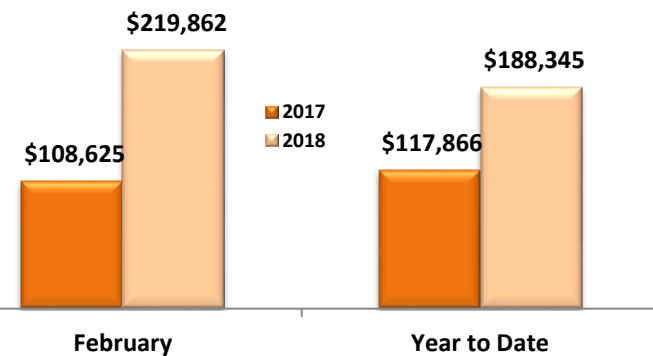
Activity-Most Recent Month



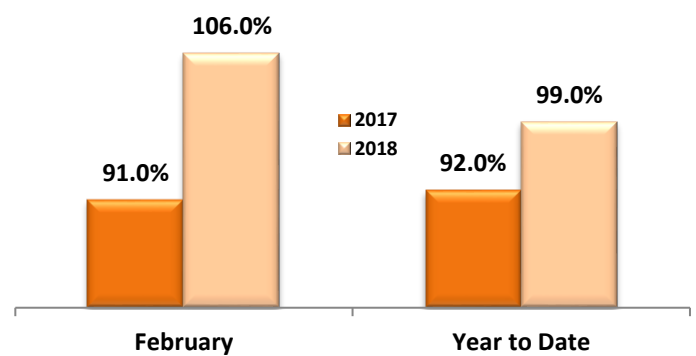
Activity-Year to Date



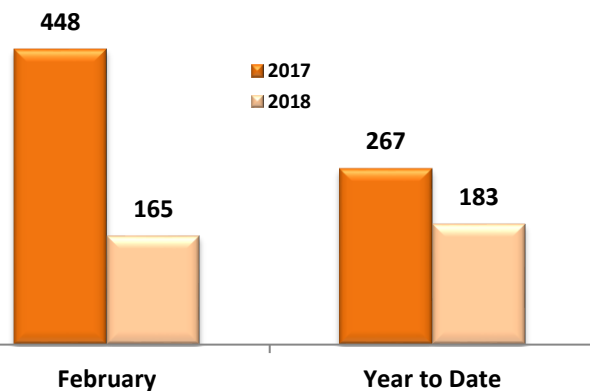
Average Sales Price



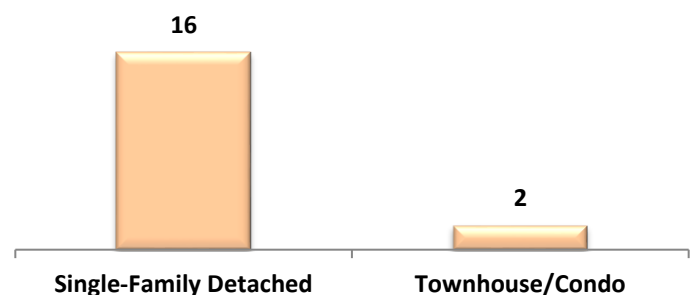
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

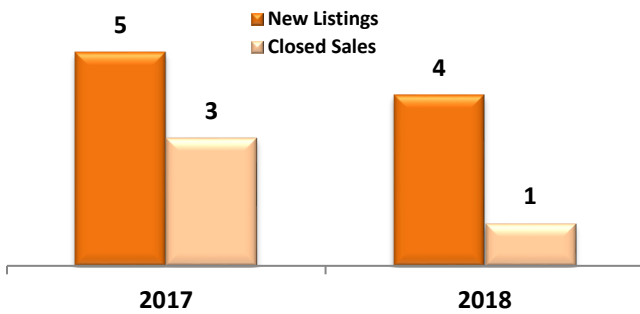
February 2018

Year to Date

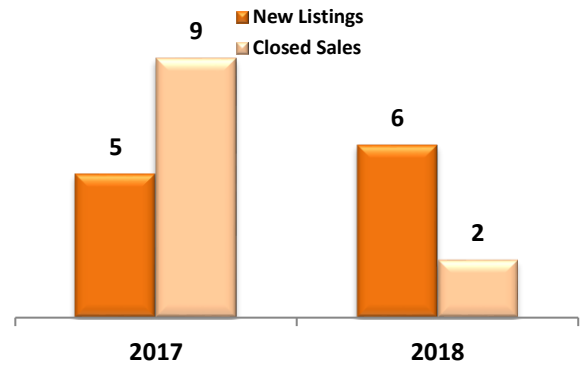
Nicollet County, MN	2017	2018	Change	2017	2018	Change
New Listings	5	4	-20.0%	5	6	20.0%
Closed Sales	3	1	-66.7%	9	2	-77.8%
Average Sales Price	\$ 105,293	\$ 138,000	31.1%	\$ 134,720	\$ 151,450	12.4%
Percent of Original Last Price Received at Sale*	79.0%	86.0%	8.9%	89.0%	93.0%	4.5%
Average Days on Market Until Sale	213	121	-43.2%	132	78	-40.9%
Total Current Inventory**	4	4	0.0%	.	.	.
Single-Family Detached Inventory	3	4	33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

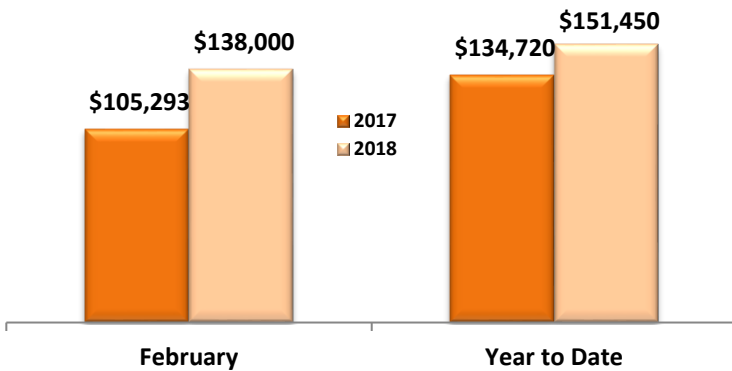
Activity-Most Recent Month



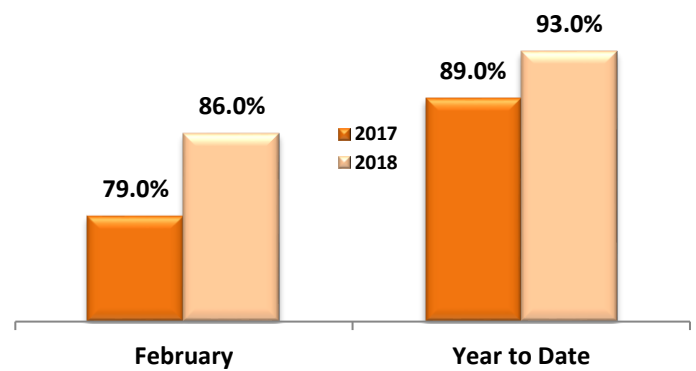
Activity-Year to Date



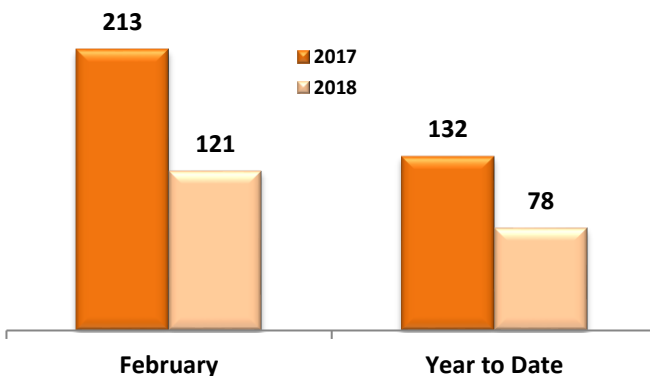
Average Sales Price



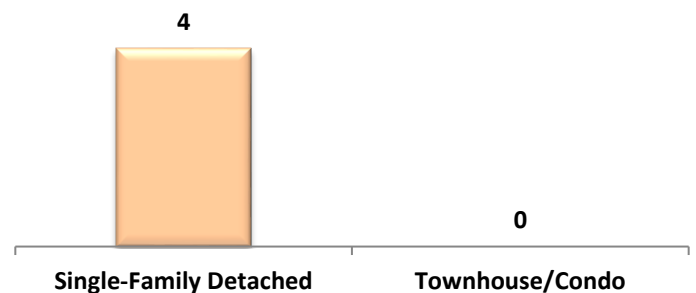
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the highest percentage increases and decreases are for only one month or year-to-date. Such, they can sometimes look extreme due to small sample size involved. All data from the

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Madelia/St. James

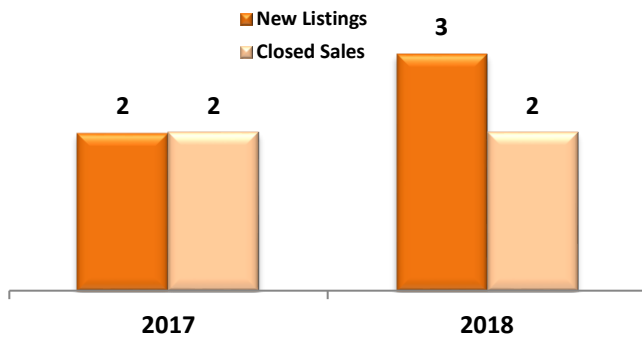
February 2018

Year to Date

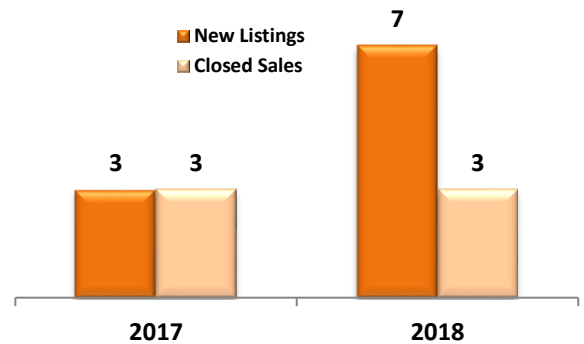
Watonwan County, MN	2017	2018	Change	2017	2018	Change
New Listings	2	3	50.0%	3	7	133.3%
Closed Sales	2	2	0.0%	3	3	0.0%
Average Sales Price	\$ 58,250	\$130,500	124.0%	\$ 49,666	\$144,333	190.6%
Percent of Original Last Price Received at Sale*	88.0%	94.0%	6.8%	73.0%	94.0%	28.8%
Average Days on Market Until Sale	180	176	-2.2%	227	208	-8.4%
Total Current Inventory**	18	8	-55.6%	.	.	.
Single-Family Detached Inventory	17	7	-58.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

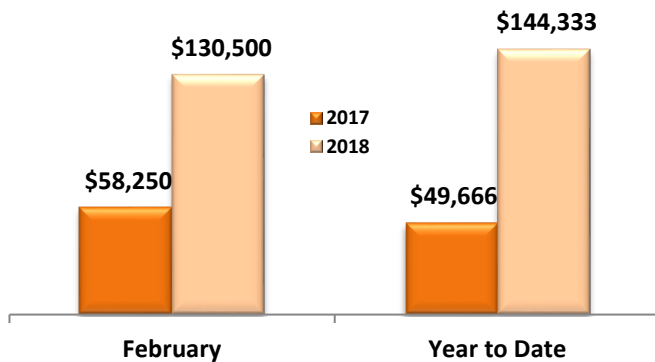
Activity-Most Recent Month



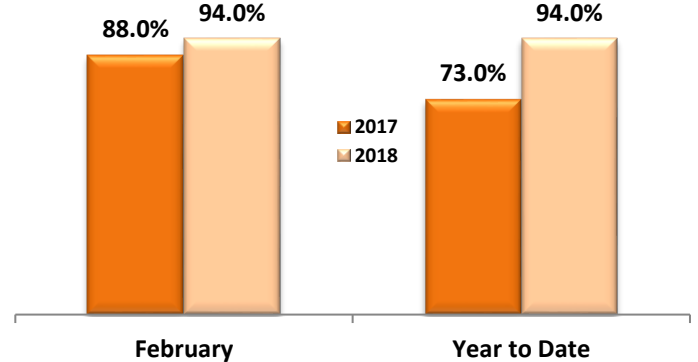
Activity-Year to Date



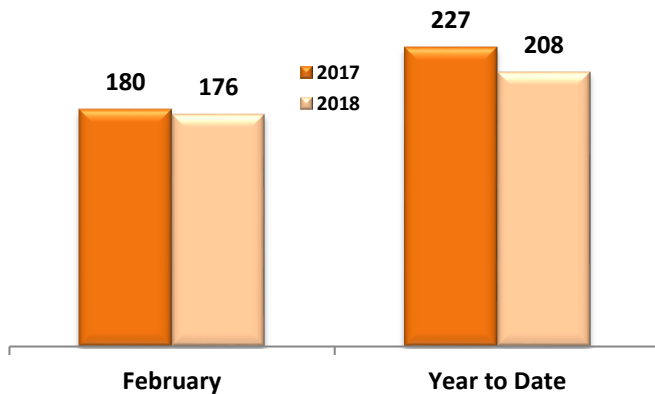
Average Sales Price



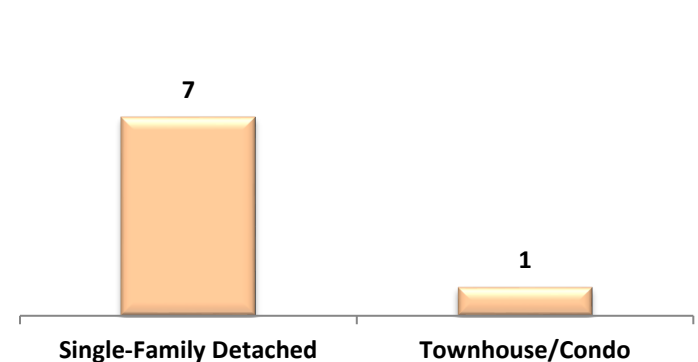
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

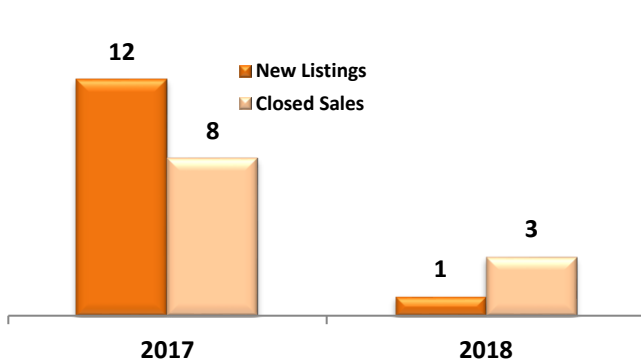
February 2018

Year to Date

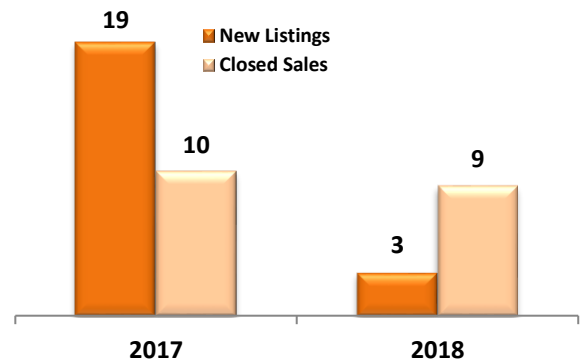
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	12	1	-91.7%	19	3	-84.2%
Closed Sales	8	3	-62.5%	10	9	-10.0%
Average Sales Price	\$ 108,456	\$ 130,666	20.5%	\$ 111,525	\$ 126,822	13.7%
Percent of Original Last Price Received at Sale*	89.0%	95.0%	6.7%	90.0%	94.0%	4.4%
Average Days on Market Until Sale	127	96	-24.4%	125	111	-11.2%
Total Current Inventory**	20	4	-80.0%	.	.	.
Single-Family Detached Inventory	19	4	-78.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

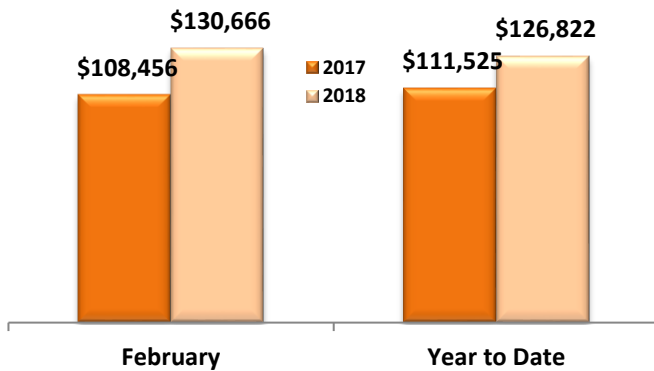
Activity-Most Recent Month



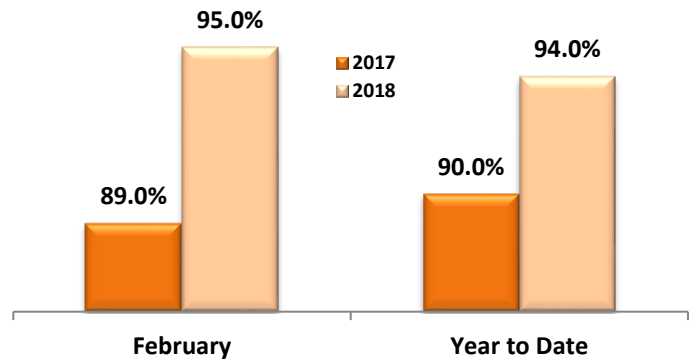
Activity-Year to Date



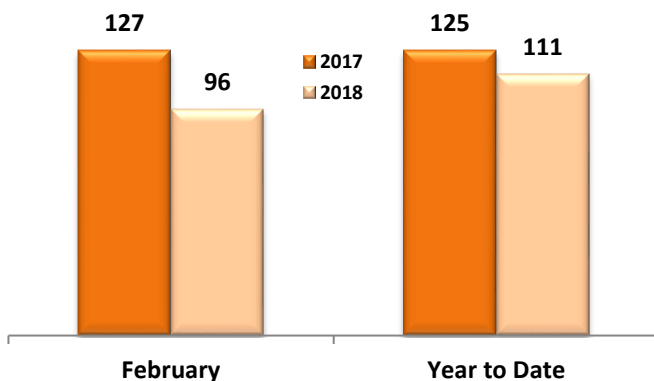
Average Sales Price



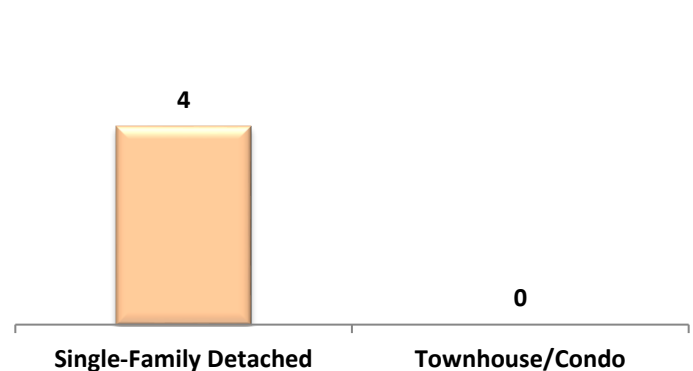
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

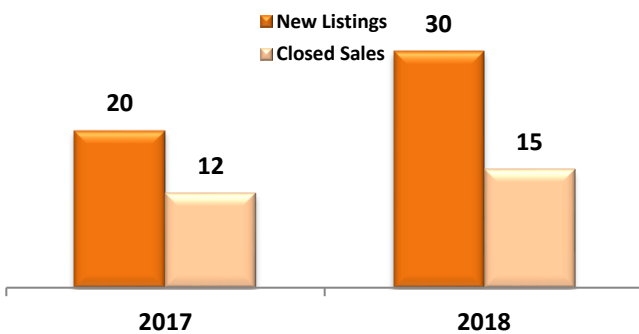
February 2018

Year to Date

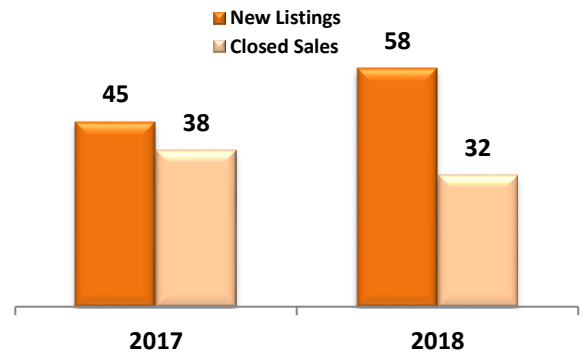
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	20	30	50.0%	45	58	28.9%
Closed Sales	12	15	25.0%	38	32	-15.8%
Average Sales Price	\$ 212,416	\$ 288,014	35.6%	\$ 213,060	\$ 281,064	31.9%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	162	135	-16.7%	124	109	-12.1%
Total Current Inventory**	43	70	62.8%	.	.	.
Single-Family Detached Inventory	30	48	60.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

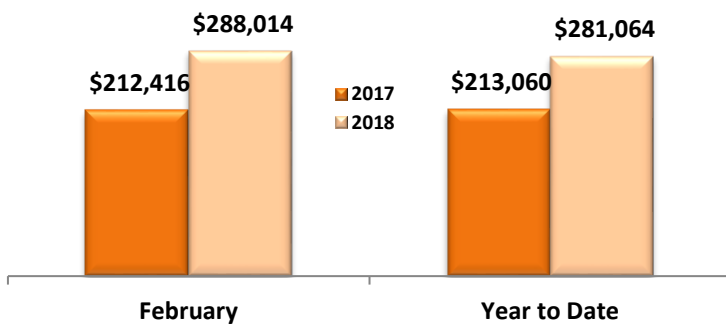
Activity-Most Recent Month



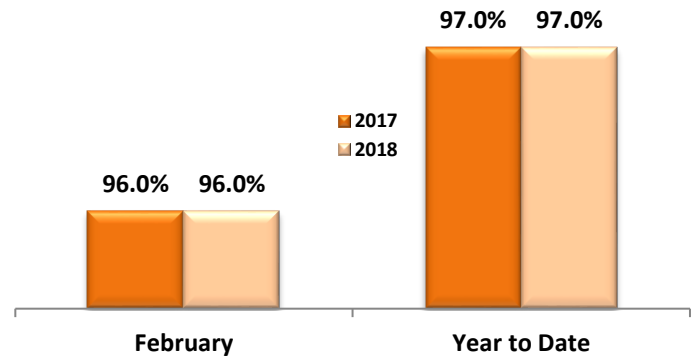
Activity-Year to Date



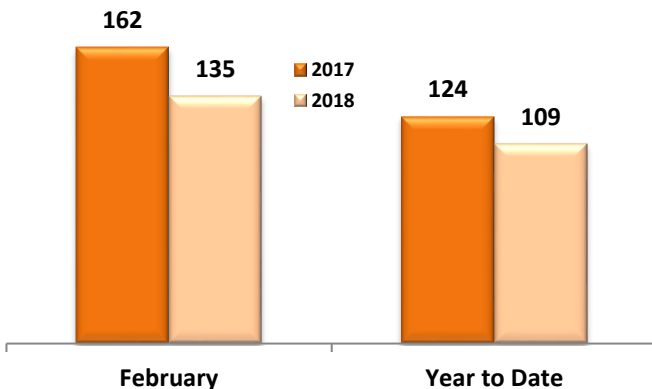
Average Sales Price



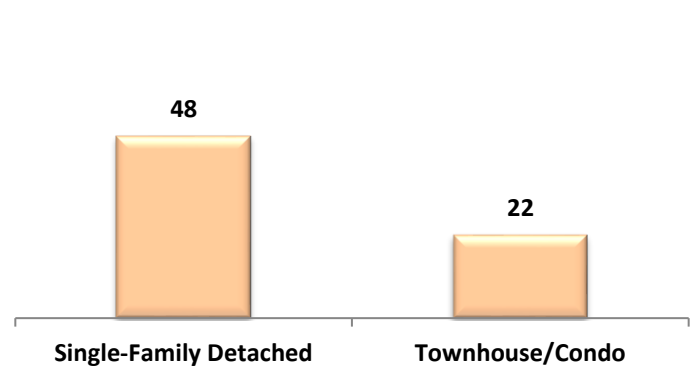
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

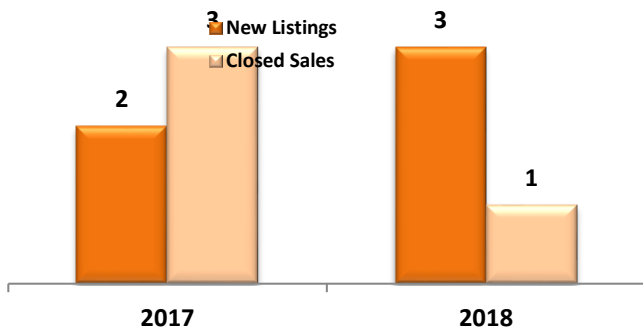
February

Year to Date

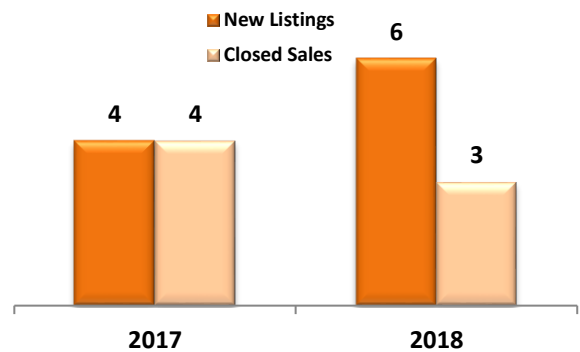
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	2	3	50.0%	4	6	50.0%
Closed Sales	3	1	-66.7%	4	3	-25.0%
Average Sales Price	\$ 402,500	\$ 410,000	1.9%	\$ 336,875	\$ 228,000	-32.3%
Percent of Original Last Price Received at Sale*	96.0%	89.0%	-7.3%	95.0%	88.0%	-7.4%
Average Days on Market Until Sale	140	611	336.4%	132	307	132.6%
Total Current Inventory**	5	8	60.0%	.	.	.
Single-Family Detached Inventory	4	6	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

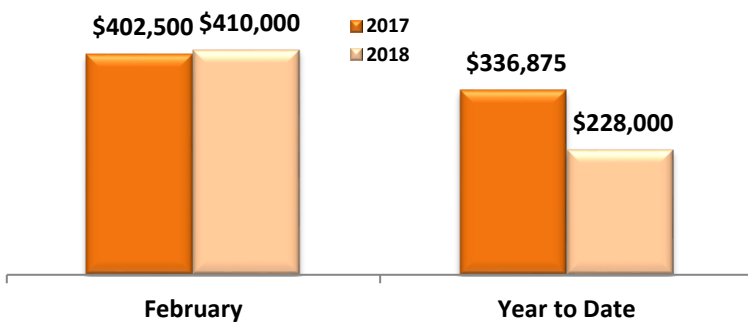
Activity-Most Recent Month



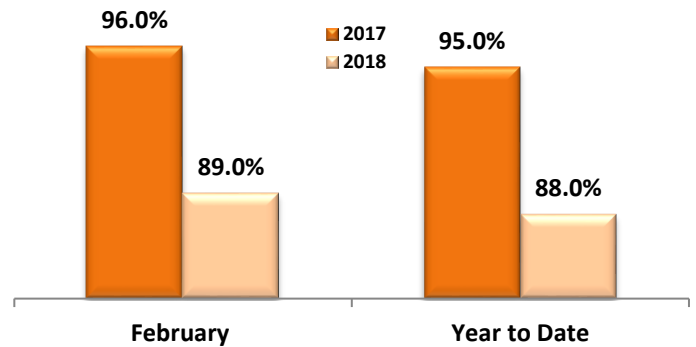
Activity-Year to Date



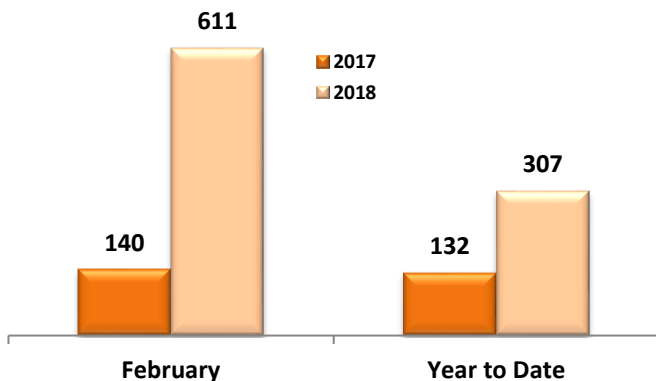
Average Sales Price



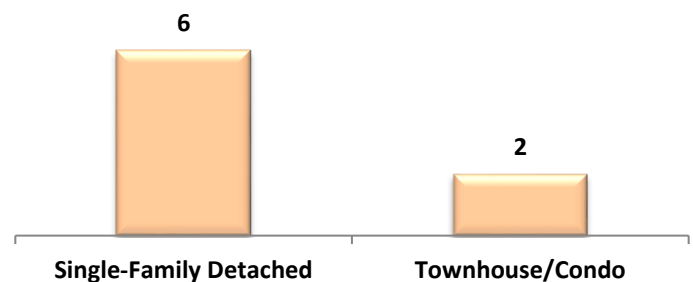
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

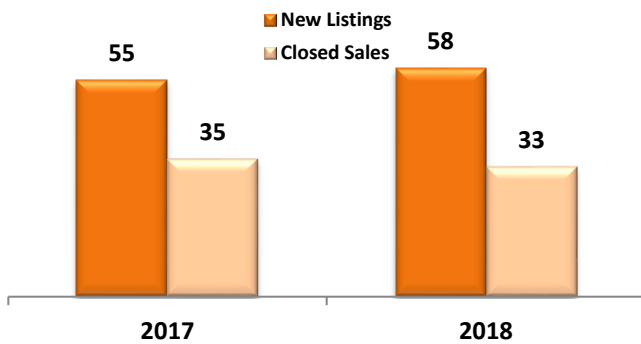
February 2018

Year to Date

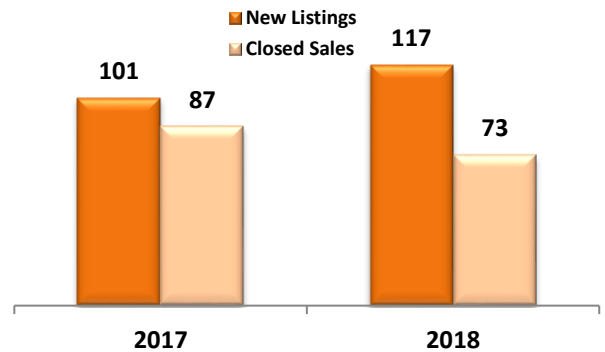
Blue Earth/Nicollet County, MN	2017	2018	Change	2017	2018	Change
New Listings	55	58	5.5%	101	117	15.8%
Closed Sales	35	33	-5.7%	87	73	-16.1%
Average Sales Price	\$ 200,390	\$ 254,717	27.1%	\$ 213,987	\$ 239,238	11.8%
Percent of Original Last Price Received at Sale*	92.0%	95.0%	3.3%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	138	141	2.2%	119	128	7.6%
Total Current Inventory**	108	128	18.5%	.	.	.
Single-Family Detached Inventory	85	100	17.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

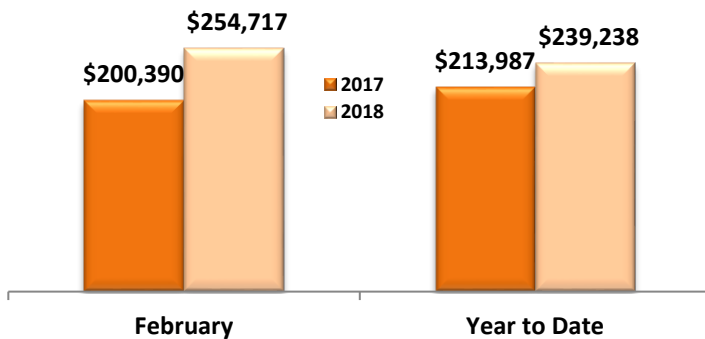
Activity-Most Recent Month



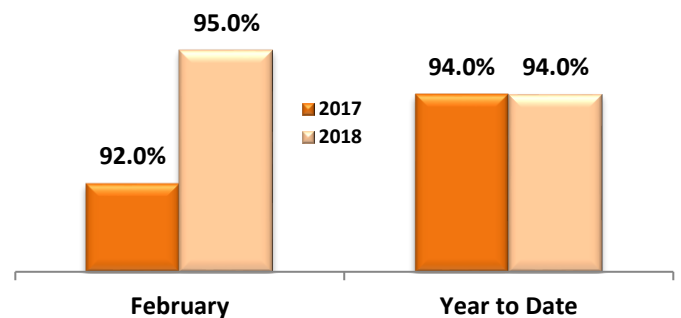
Activity-Year to Date



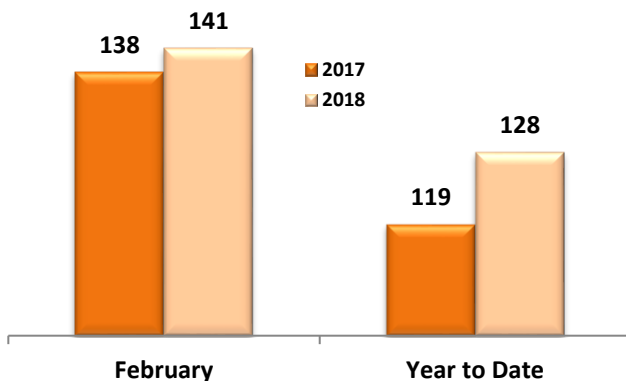
Average Sales Price



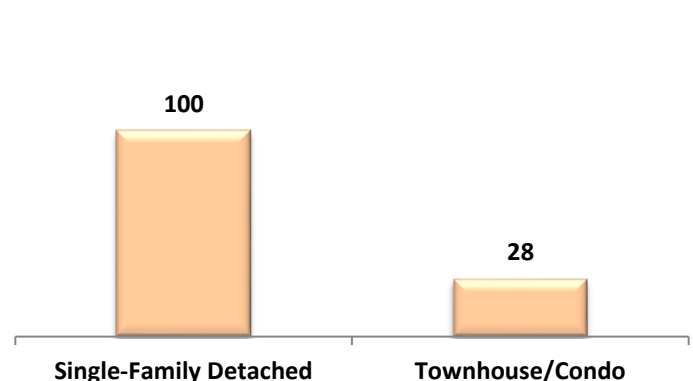
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

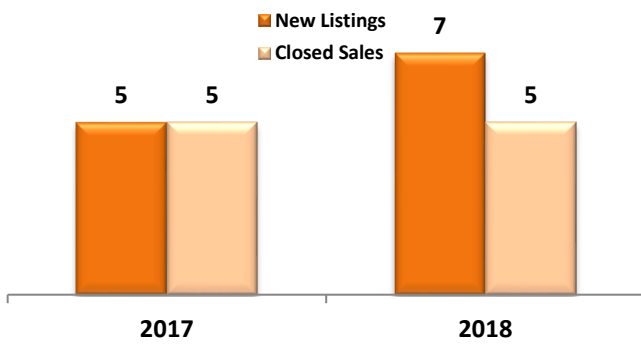
February 2018

Year to Date

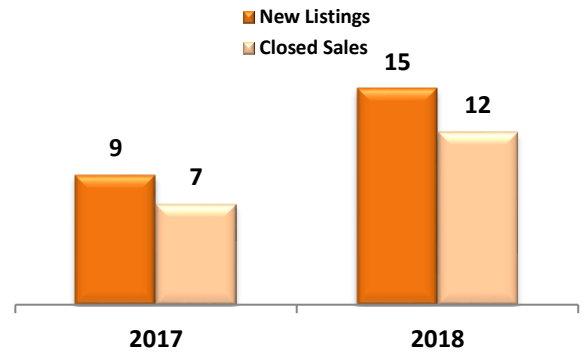
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	5	7	40.0%	9	15	66.7%
Closed Sales	5	5	0.0%	7	12	71.4%
Average Sales Price	\$ 132,860	\$ 70,410	-47.0%	\$ 127,835	\$ 109,187	-14.6%
Percent of Original Last Price Received at Sale*	79.0%	96.0%	21.5%	80.0%	91.0%	13.8%
Average Days on Market Until Sale	84	76	-9.5%	96	108	12.5%
Total Current Inventory**	16	19	18.8%	.	.	.
Single-Family Detached Inventory	16	19	18.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

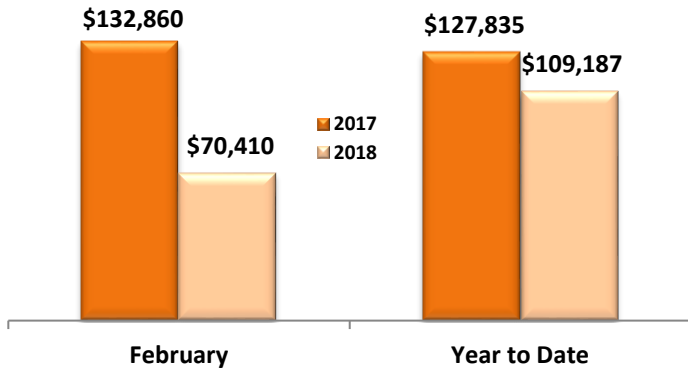
Activity-Most Recent Month



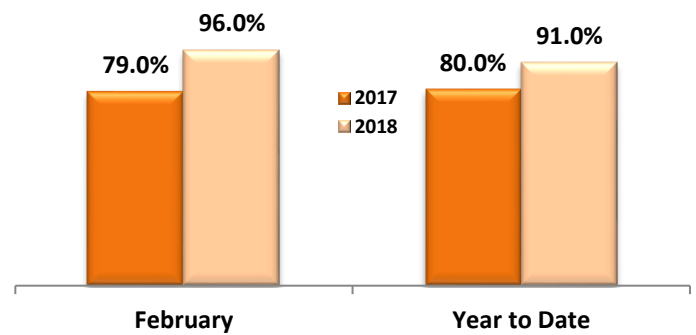
Activity-Year to Date



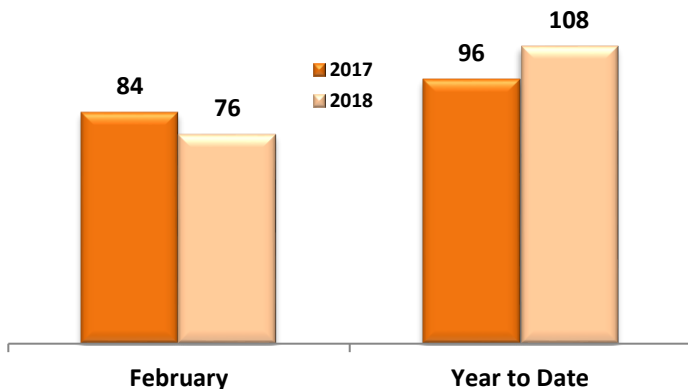
Average Sales Price



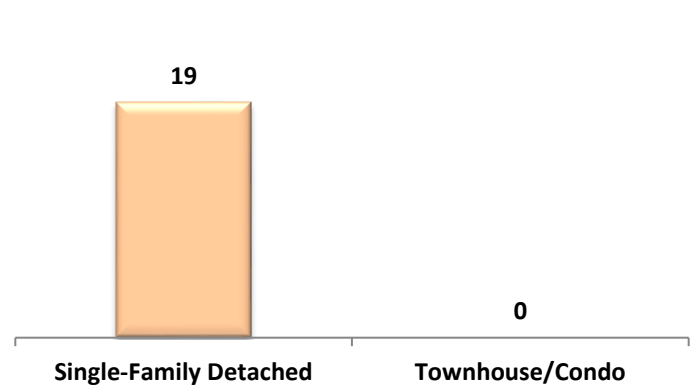
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

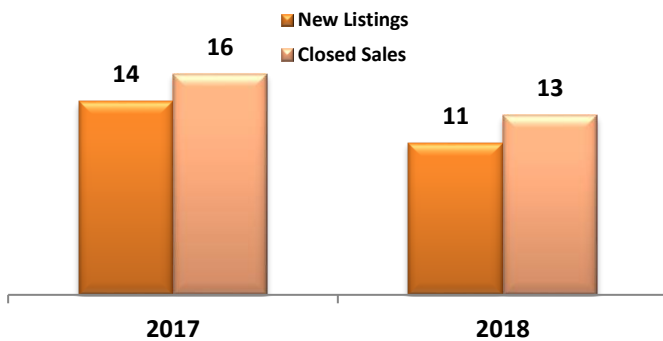
February, 2018

Year to Date

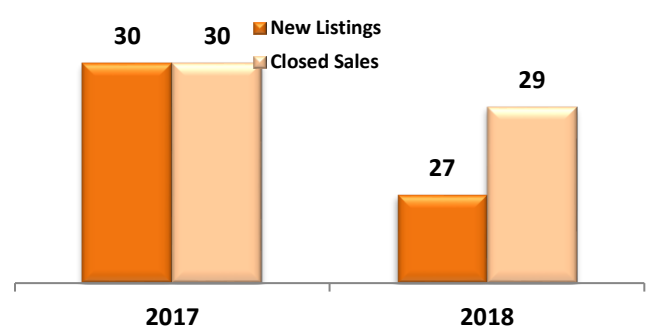
Brown County, MN	2017	2018	Change	2017	2018	Change
New Listings	14	11	-21.4%	30	27	-10.0%
Closed Sales	16	13	-18.8%	30	29	-3.3%
Average Sales Price	\$ 143,461	\$ 181,208	26.3%	\$ 150,229	\$ 158,795	5.7%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	94.0%	91.0%	-3.2%
Average Days on Market Until Sale	152	94	-38.2%	127	95	-25.2%
Total Current Inventory**	36	38	5.6%	.	.	.
Single-Family Detached Inventory	34	33	-2.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

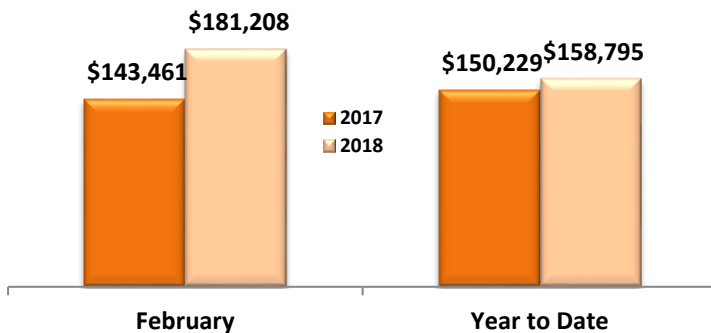
Activity-Most Recent Month



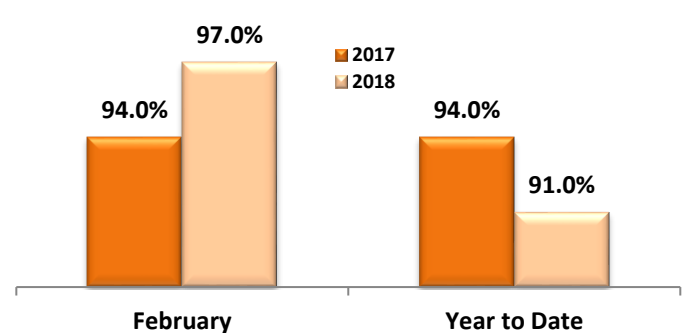
Activity-Year to Date



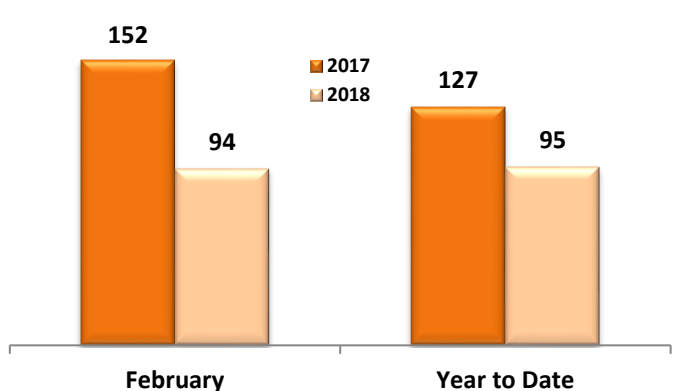
Average Sales Price



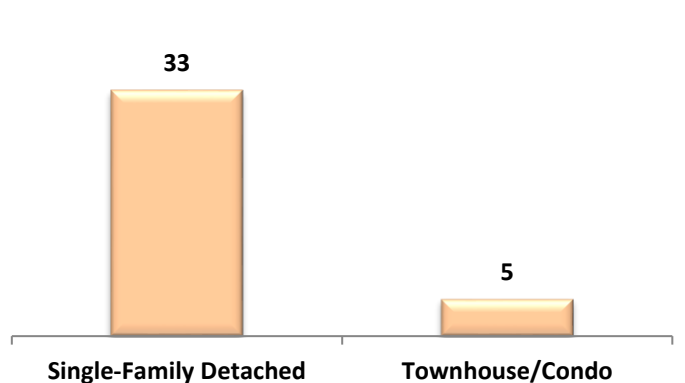
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

February, 2018

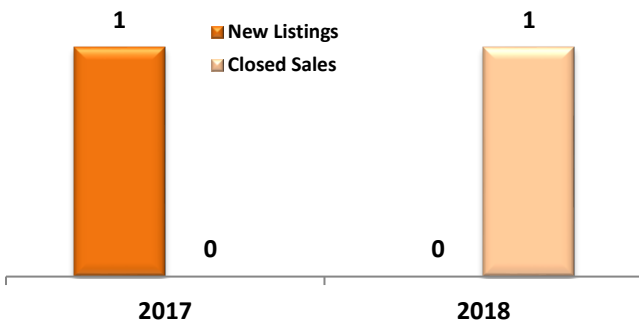
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

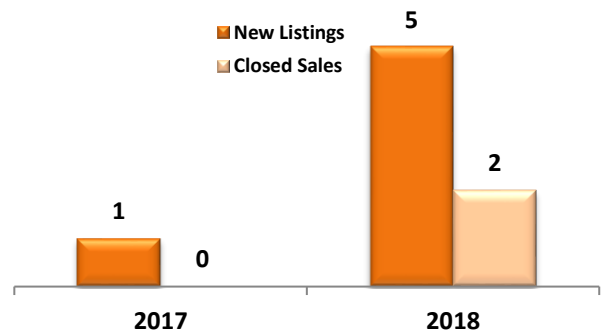
Multiple Counties, MN	2017	2018	Change	2017	2018	Change
New Listings	1	0	-100.0%	1	5	400.0%
Closed Sales	0	1	#DIV/0!	0	2	#DIV/0!
Average Sales Price	\$ -	\$108,500	#DIV/0!	\$ -	\$153,700	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	94.0%	#DIV/0!	0.0%	98.0%	#DIV/0!
Average Days on Market Until Sale	0	118	#DIV/0!	0	98	#DIV/0!
Total Current Inventory**	5	5	0.0%	.	.	.
Single-Family Detached Inventory	5	5	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

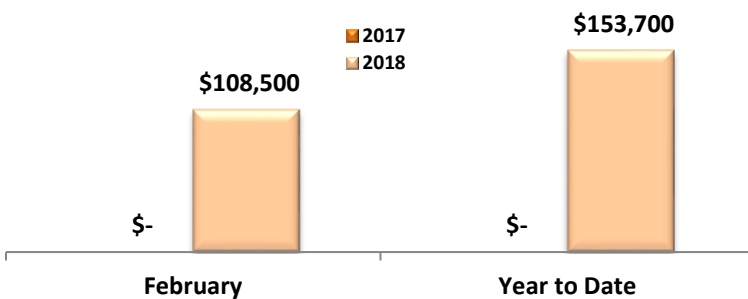
Activity-Most Recent Month



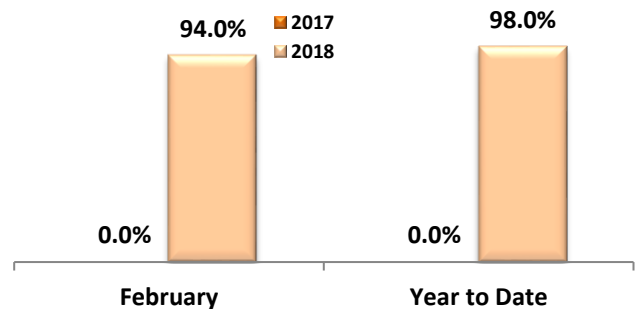
Activity-Year to Date



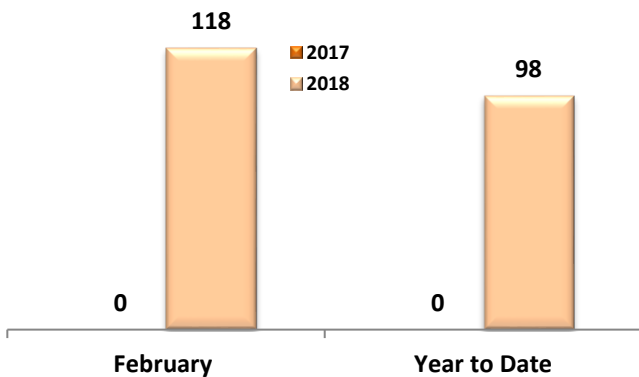
Average Sales Price



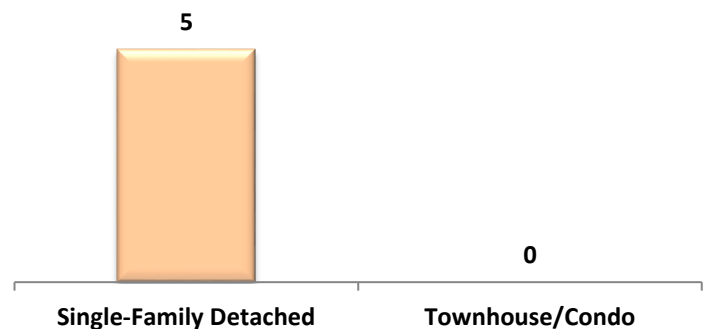
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

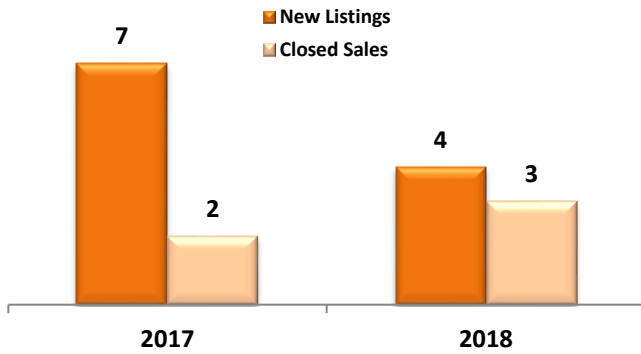
February 2018

Year to Date

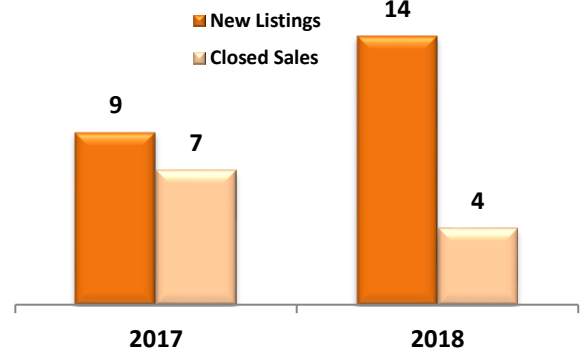
Multiple Counties, MN	2017	2018	Change	2017	2018	Change
New Listings	7	4	-42.9%	9	14	55.6%
Closed Sales	2	3	50.0%	7	4	-42.9%
Average Sales Price	\$ 261,500	\$ 278,000	6.3%	\$ 256,071	\$ 262,875	2.7%
Percent of Original Last Price Received at Sale*	94.0%	88.0%	-6.4%	90.0%	85.0%	-5.6%
Average Days on Market Until Sale	133	99	-25.6%	127	118	-7.1%
Total Current Inventory**	17	14	-17.6%	.	.	.
Single-Family Detached Inventory	16	14	-12.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

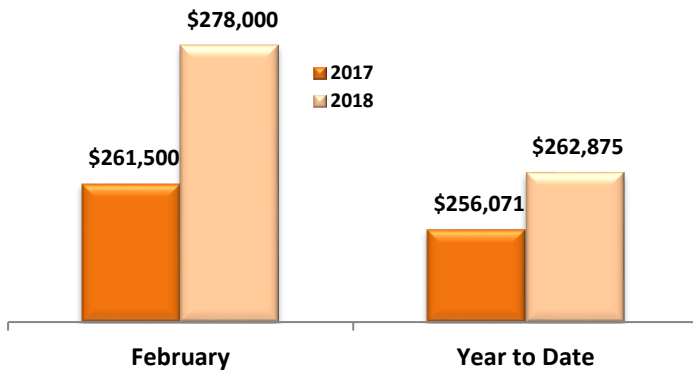
Activity-Most Recent Month



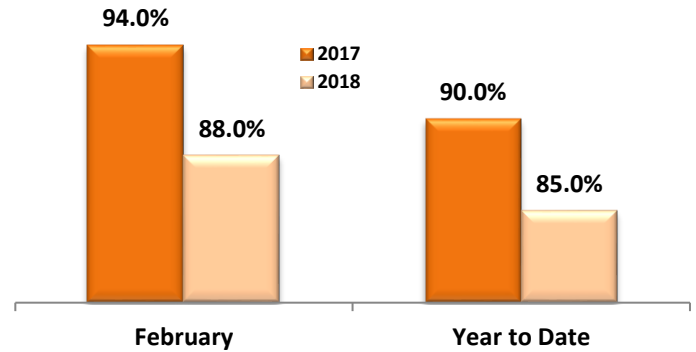
Activity-Year to Date



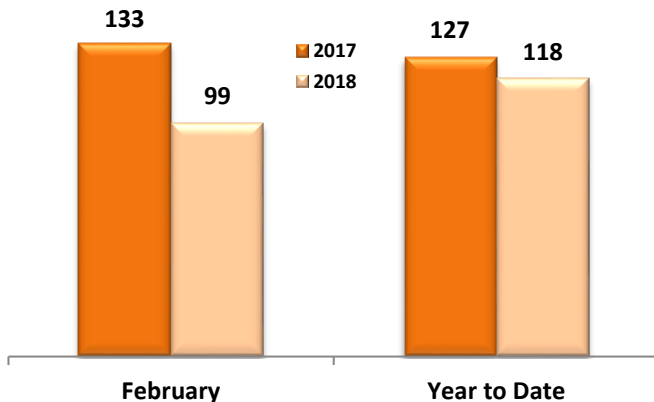
Average Sales Price



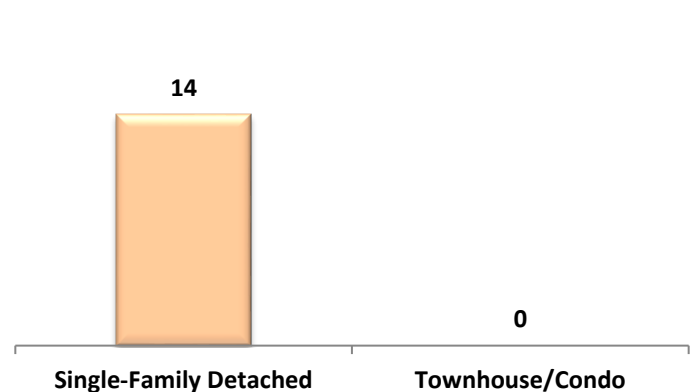
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

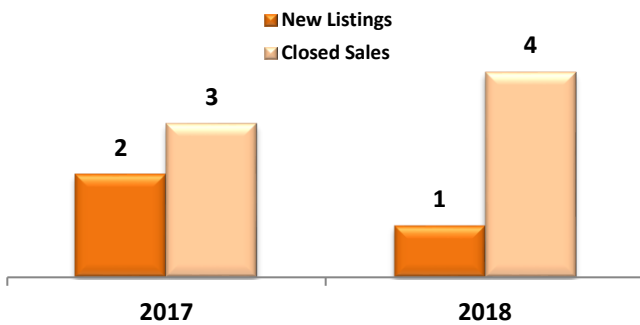
February 2018

Year to Date

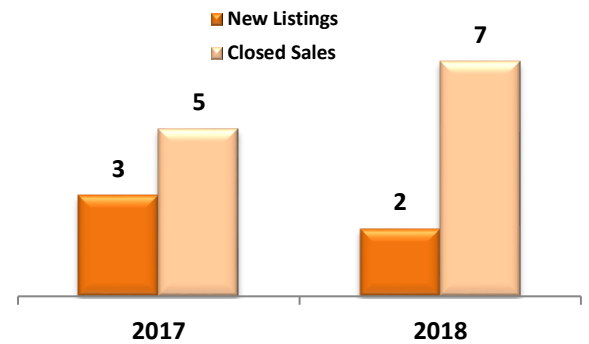
Brown County, MN	2017	2018	Change	2017	2018	Change
New Listings	2	1	-50.0%	3	2	-33.3%
Closed Sales	3	4	33.3%	5	7	40.0%
Average Sales Price	\$ 94,000	\$ 117,725	25.2%	\$ 83,740	\$ 116,057	38.6%
Percent of Original Last Price Received at Sale*	89.0%	91.0%	2.2%	90.0%	91.0%	1.1%
Average Days on Market Until Sale	146	113	-22.6%	113	159	40.7%
Total Current Inventory**	11	8	-27.3%	.	.	.
Single-Family Detached Inventory	9	6	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

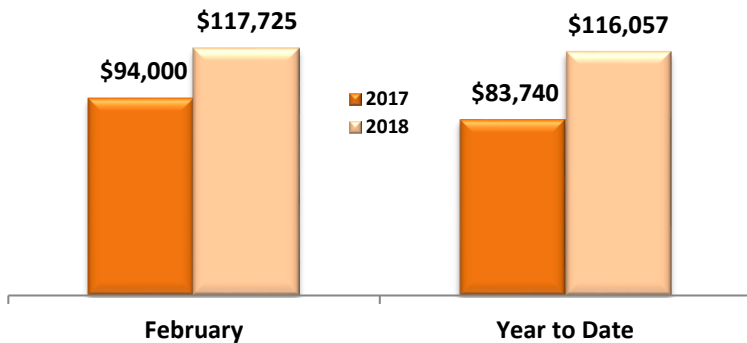
Activity-Most Recent Month



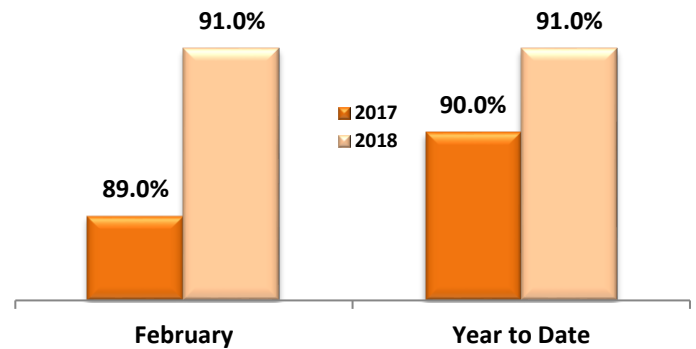
Activity-Year to Date



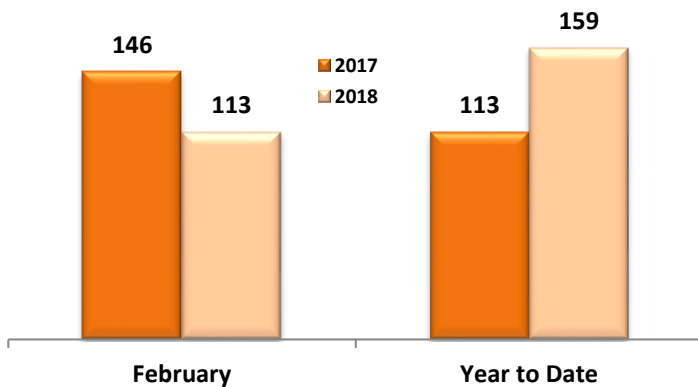
Average Sales Price



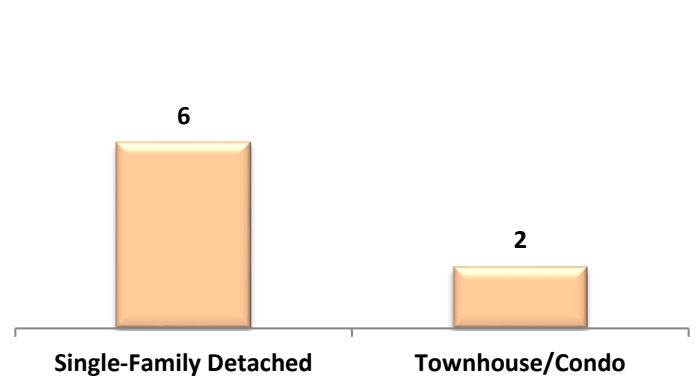
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

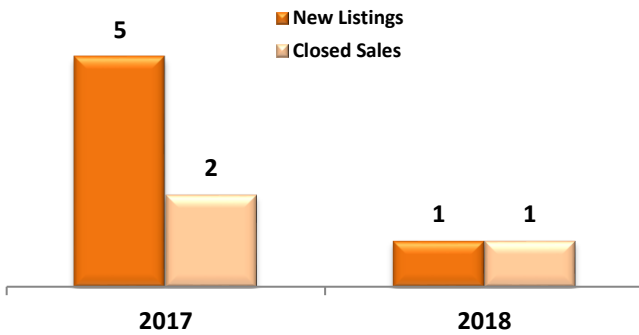
February 2018 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

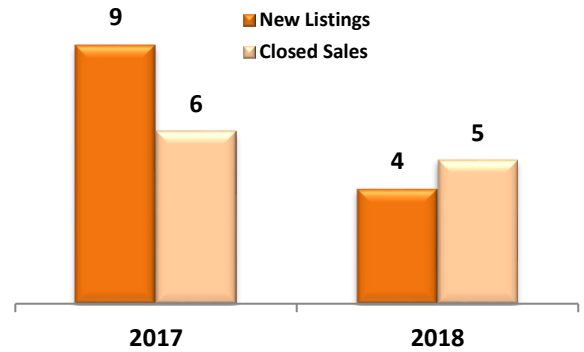
Multiple Counties, MN	2017	2018	Change	2017	2018	Change
New Listings	5	1	-80.0%	9	4	-55.6%
Closed Sales	2	1	-50.0%	6	5	-16.7%
Average Sales Price	\$ 161,500	\$ 122,500	-24.1%	\$ 160,400	\$ 144,920	-9.7%
Percent of Original Last Price Received at Sale*	95.0%	94.0%	-1.1%	92.0%	98.0%	6.5%
Average Days on Market Until Sale	206	102	-50.5%	190	108	-43.2%
Total Current Inventory**	15	9	-40.0%	.	.	.
Single-Family Detached Inventory	14	8	-42.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

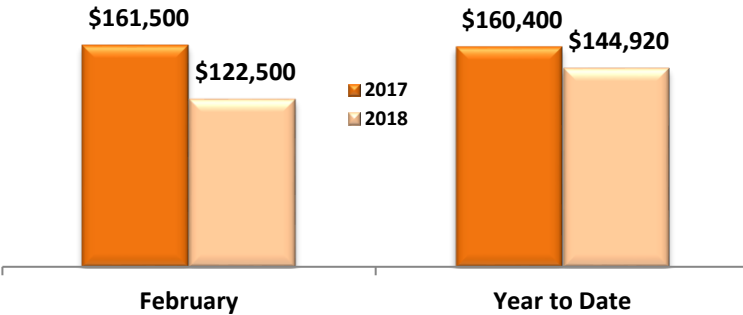
Activity-Most Recent Month



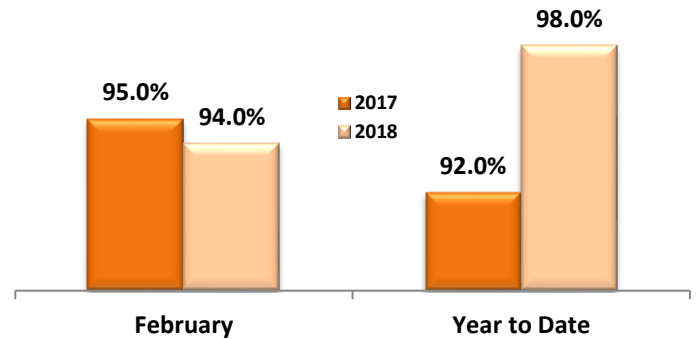
Activity-Year to Date



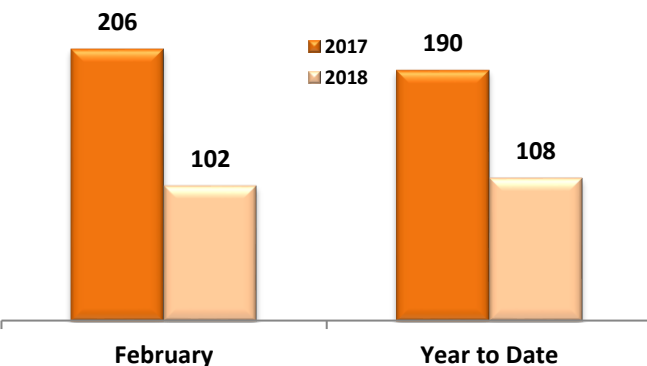
Average Sales Price



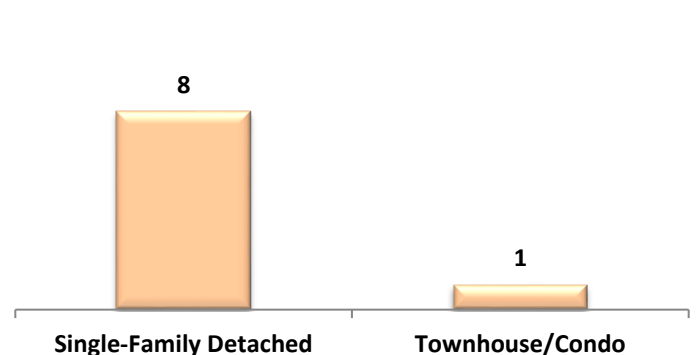
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

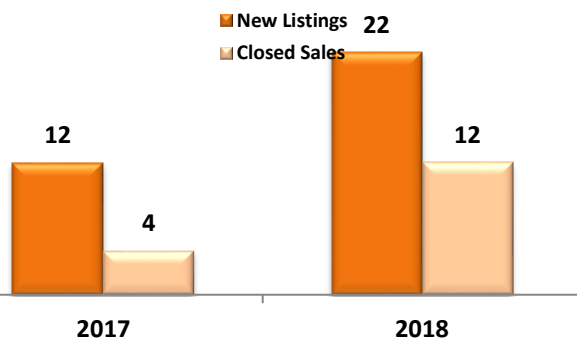
February 2018

Year to Date

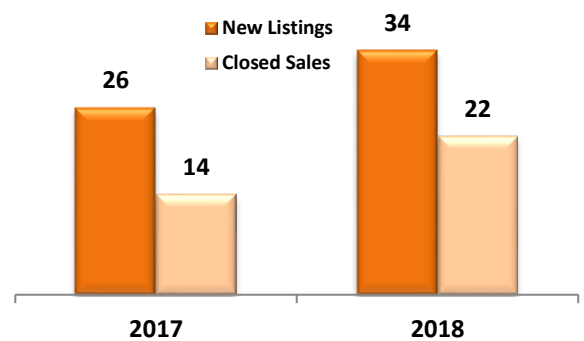
Multiple Counties, MN	2017	2018	Change	2017	2018	Change
New Listings	12	22	83.3%	26	34	30.8%
Closed Sales	4	12	200.0%	14	22	57.1%
Average Sales Price	\$ 198,692	\$ 180,341	-9.2%	\$ 176,812	\$ 174,943	-1.1%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	89.0%	95.0%	6.7%
Average Days on Market Until Sale	96	67	-30.2%	125	80	-36.0%
Total Current Inventory**	45	26	-42.2%	.	.	.
Single-Family Detached Inventory	41	22	-46.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

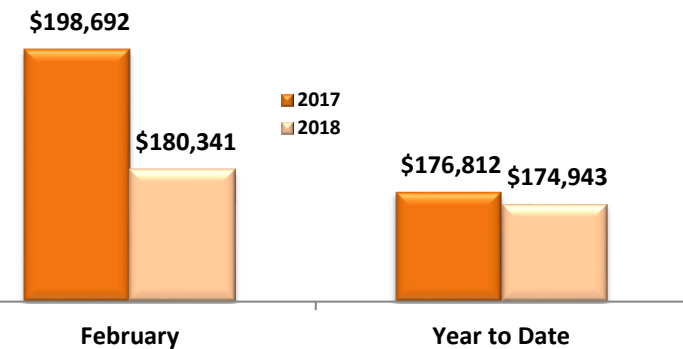
Activity-Most Recent Month



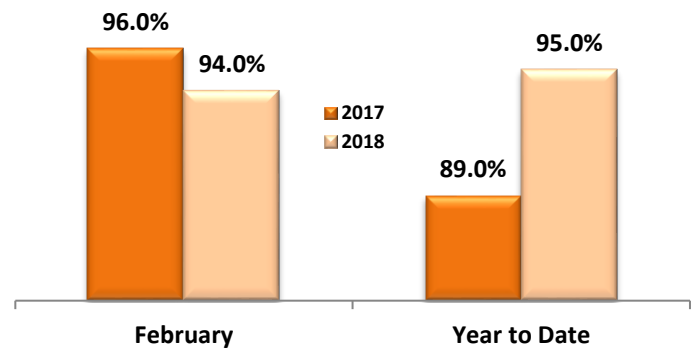
Activity-Year to Date



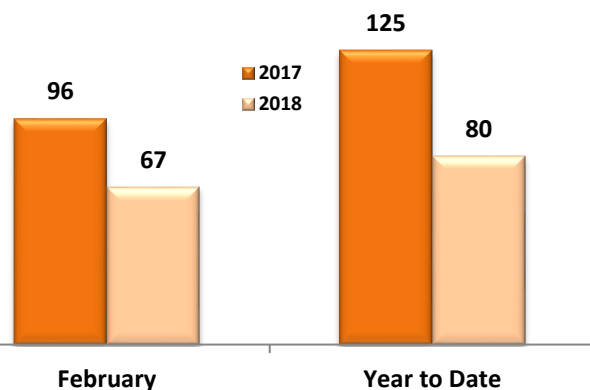
Average Sales Price



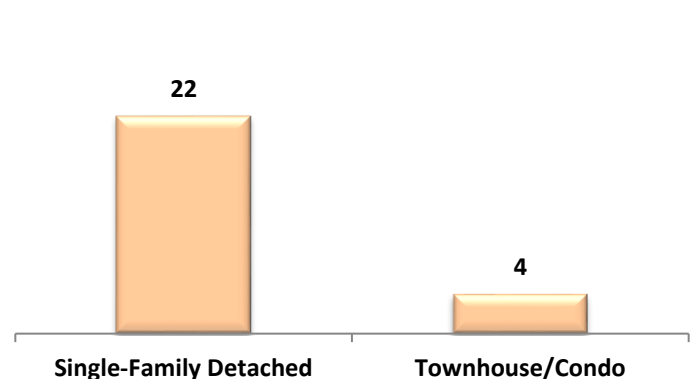
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

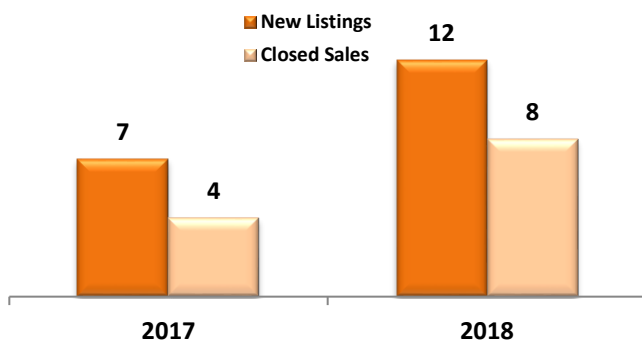
February 2018

Year to Date

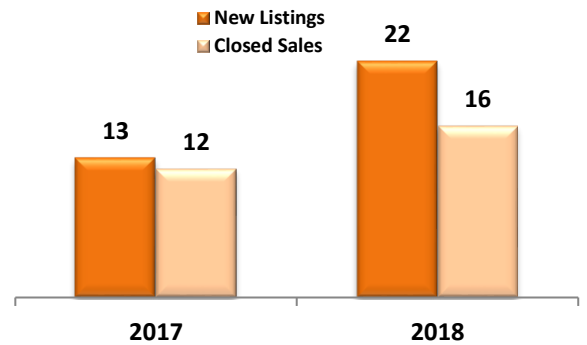
Nicollet County, MN	2017	2018	Change	2017	2018	Change
New Listings	7	12	71.4%	13	22	69.2%
Closed Sales	4	8	100.0%	12	16	33.3%
Average Sales Price	\$ 275,827	\$ 250,806	-9.1%	\$ 262,670	\$ 281,284	7.1%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	76	154	102.6%	94	144	53.2%
Total Current Inventory**	16	14	-12.5%	.	.	.
Single-Family Detached Inventory	11	11	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

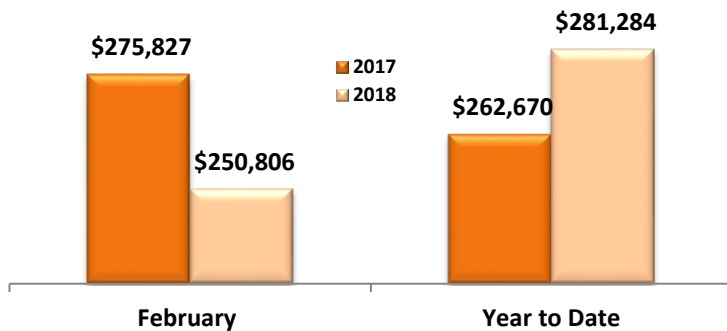
Activity-Most Recent Month



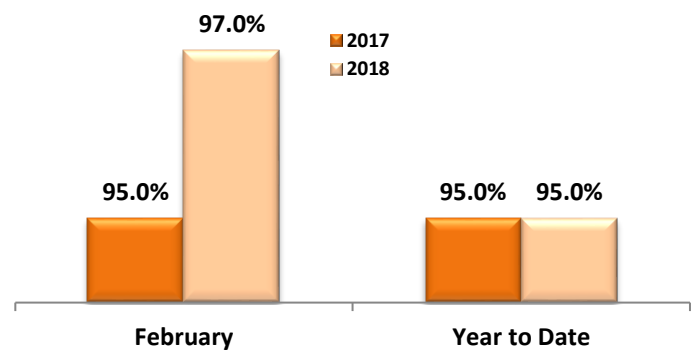
Activity-Year to Date



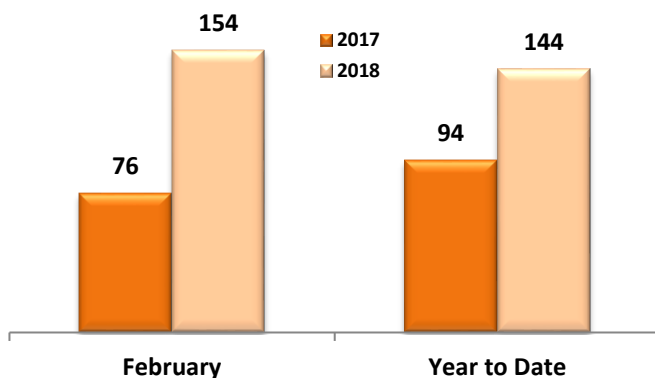
Average Sales Price



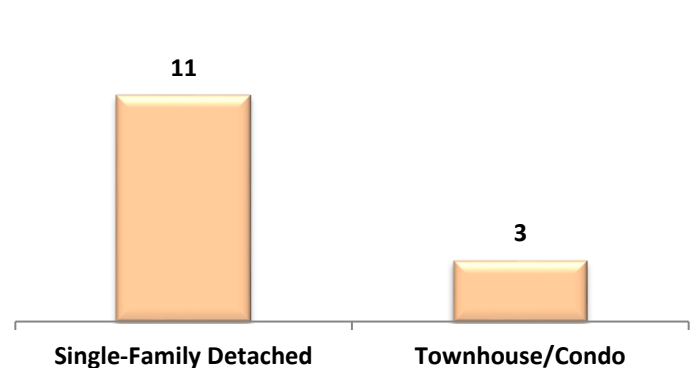
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the highest percentage increases reported are for only one month or year-to-date. As such, they can sometimes look extreme due to small sample size involved. All data from the

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West Mankato/Skyline

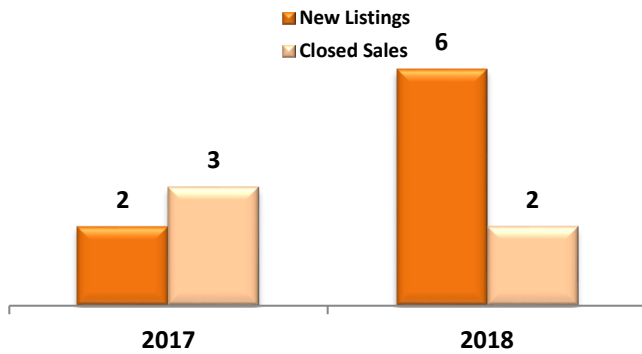
February 2018

Year to Date

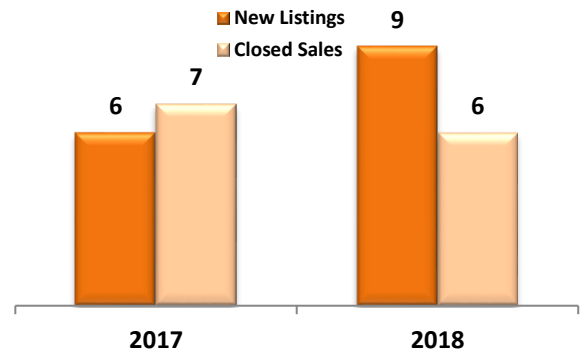
Blue Earth County, MN	2017	2018	Change	2017	2018	Change
New Listings	2	6	200.0%	6	9	50.0%
Closed Sales	3	2	-33.3%	7	6	-14.3%
Average Sales Price	\$ 149,833	\$ 152,500	1.8%	\$ 173,828	\$ 121,666	-30.0%
Percent of Original Last Price Received at Sale*	89.0%	103.0%	15.7%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	85	33	-61.2%	89	54	-39.3%
Total Current Inventory**	4	10	150.0%	.	.	.
Single-Family Detached Inventory	3	10	233.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

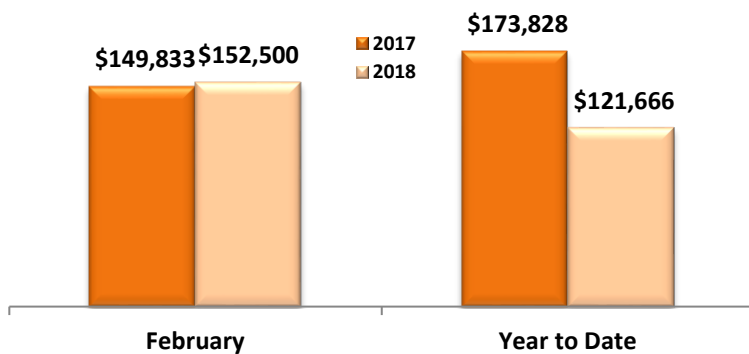
Activity-Most Recent Month



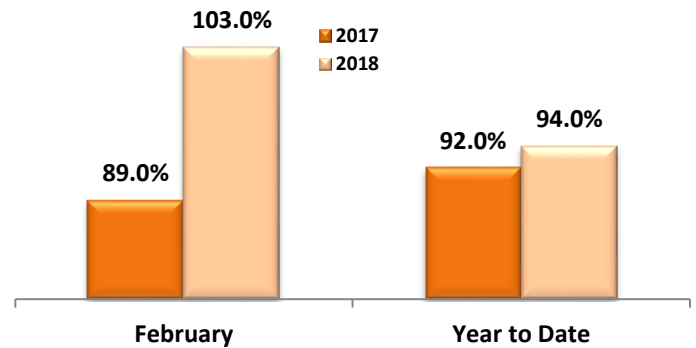
Activity-Year to Date



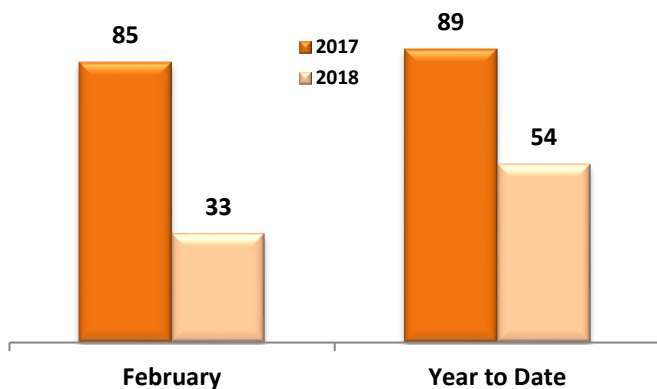
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

