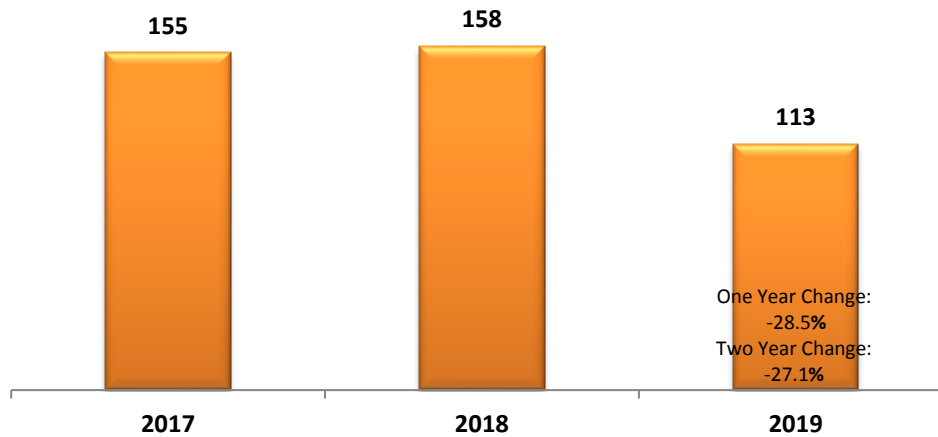


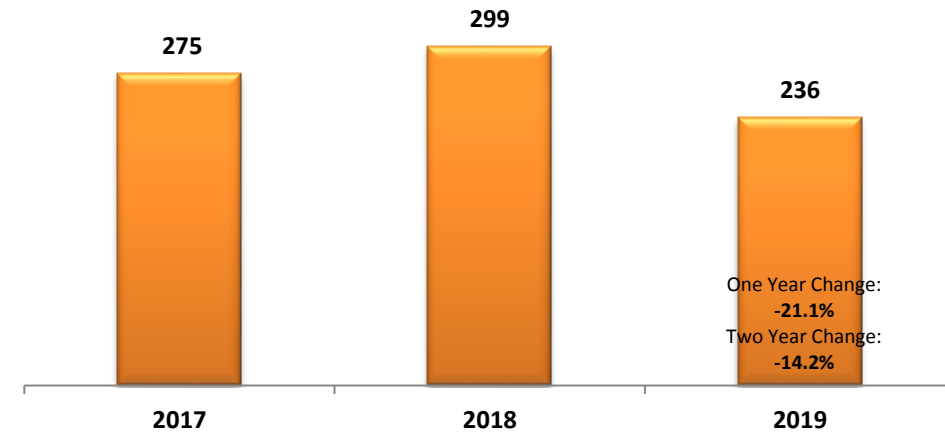
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

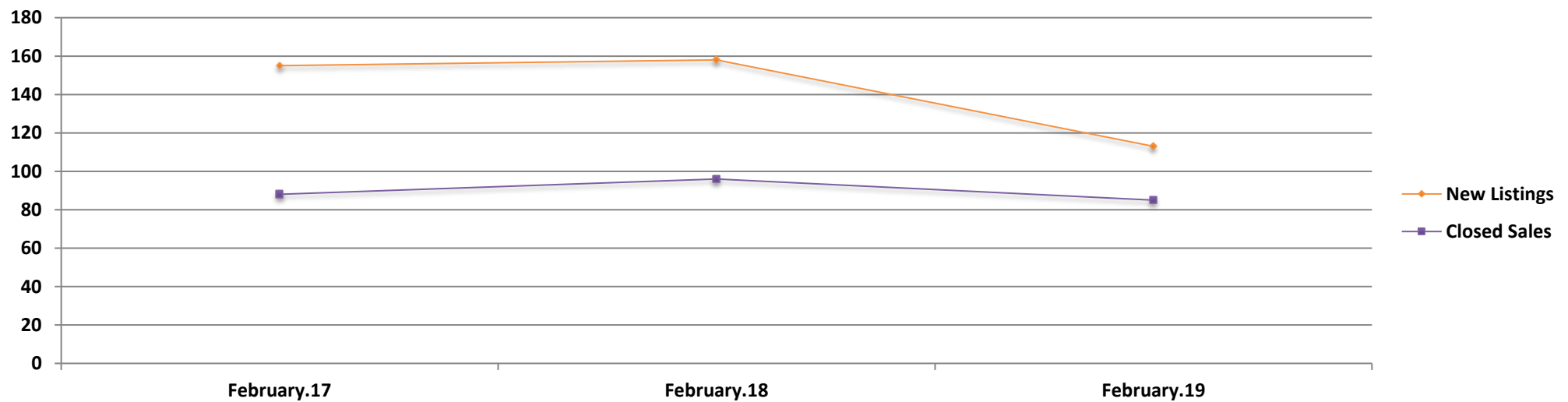
February 2019



Year to Date



Historical Market Activity



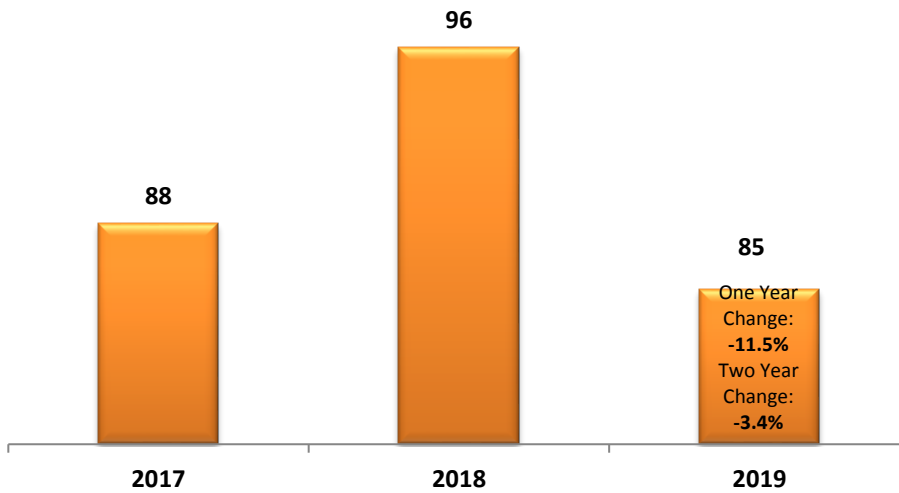
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

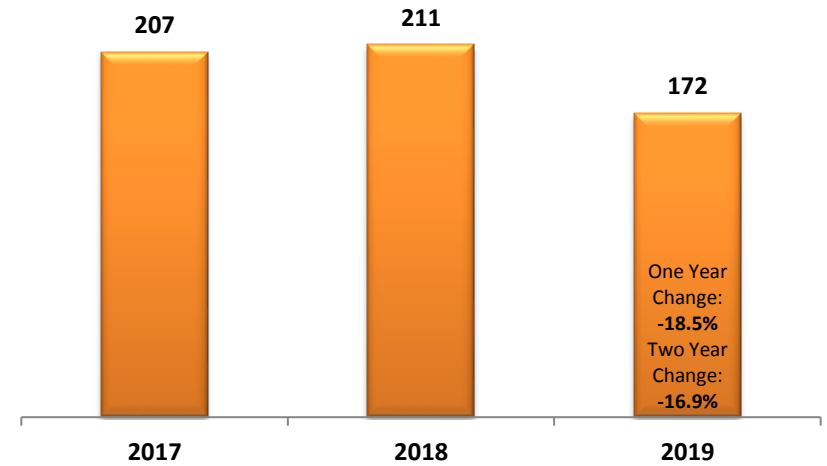


Late Sales recorded in MLS figured in
Year to Date Totals

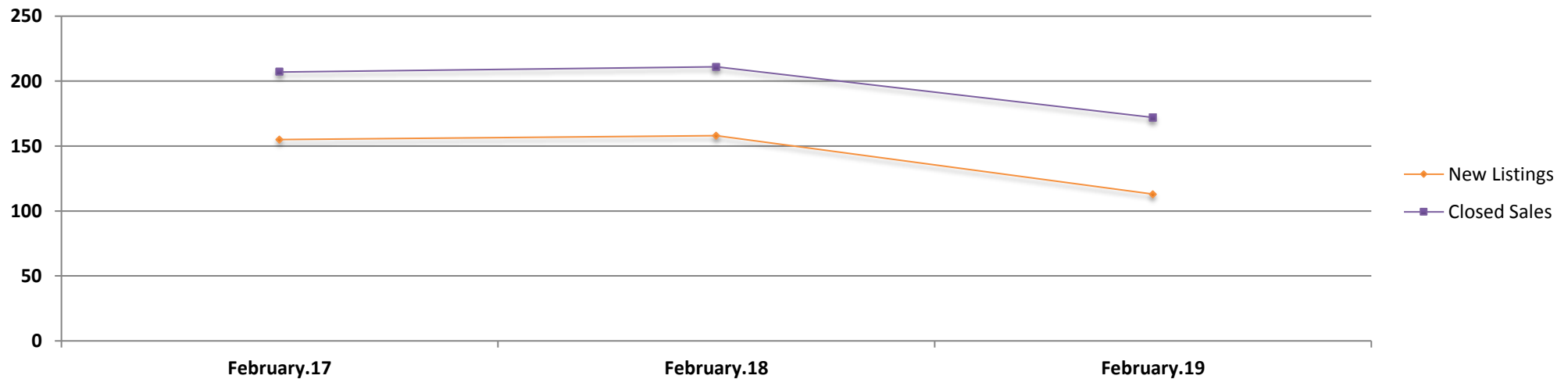
February 2019



Year to Date



Historical Market Activity

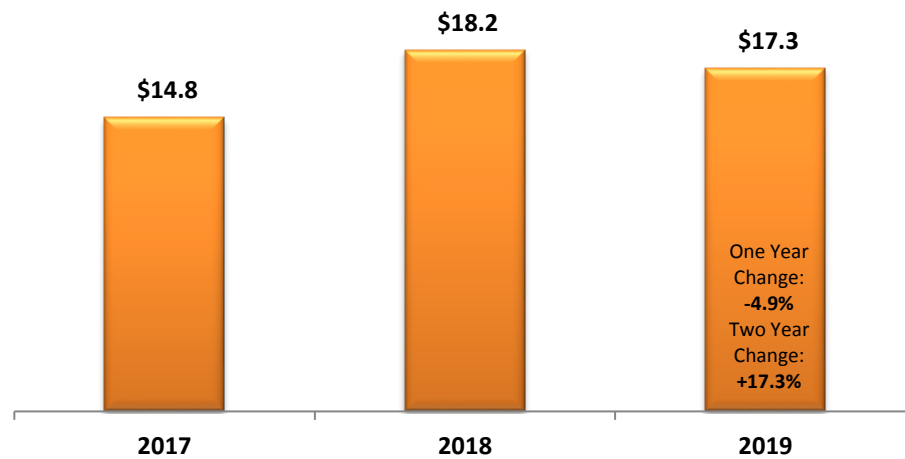


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

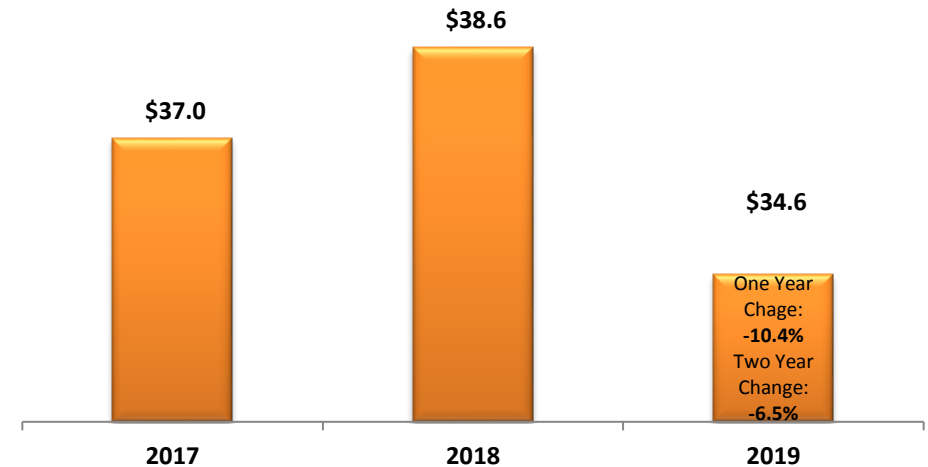


February 2019

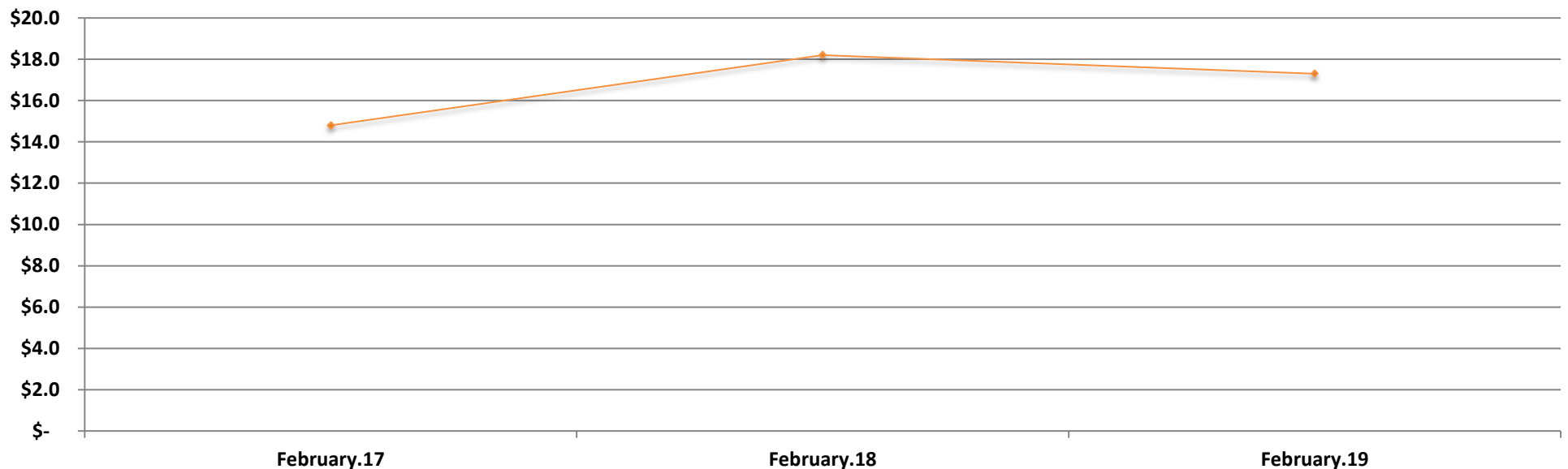


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

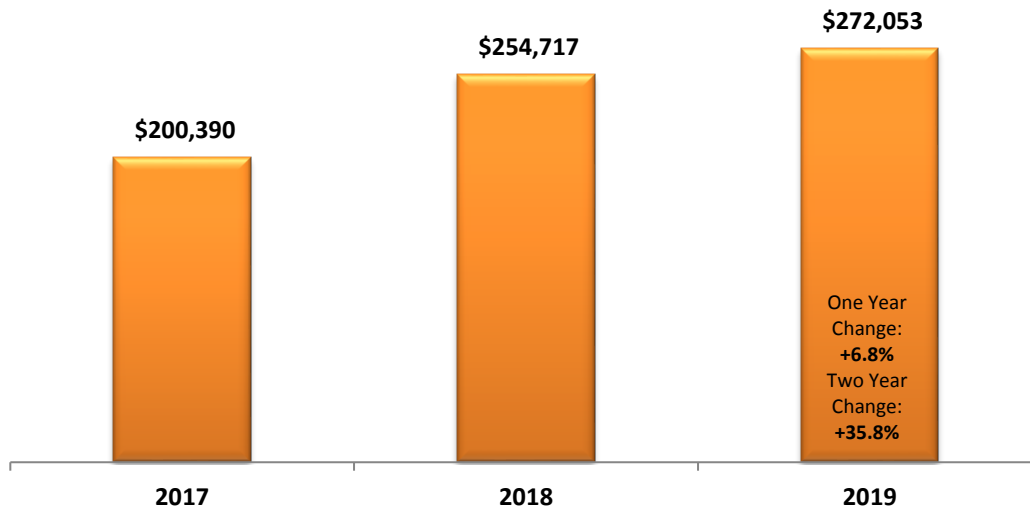
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



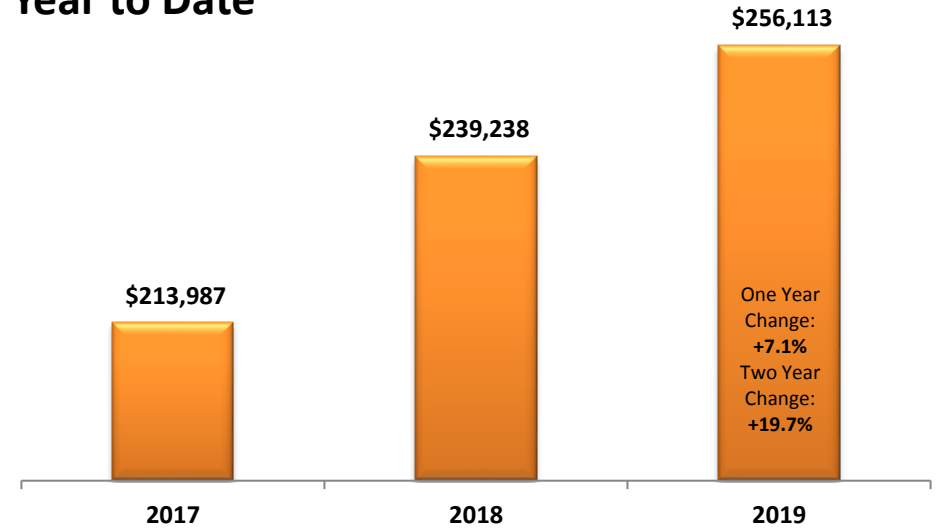
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

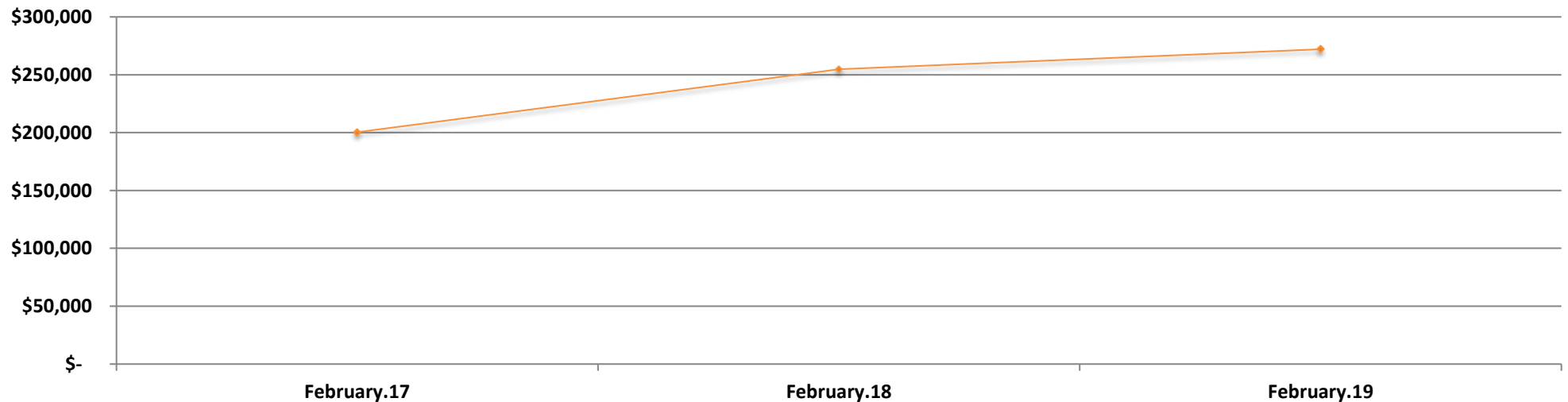
February 2019



Year to Date



Historical Average Prices



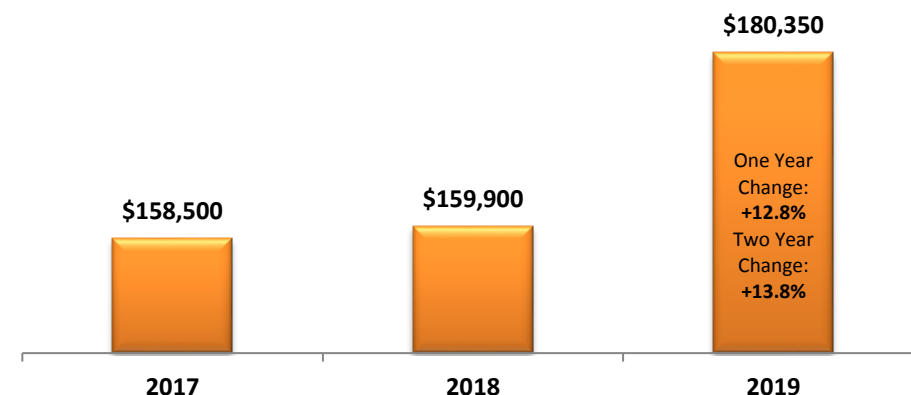
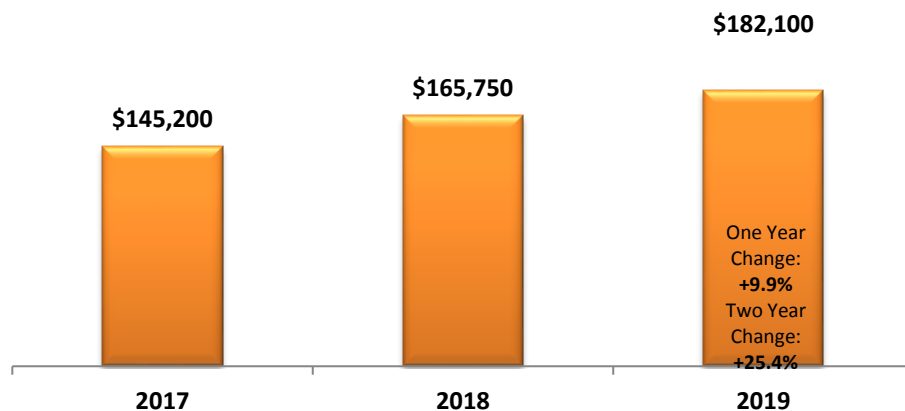
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

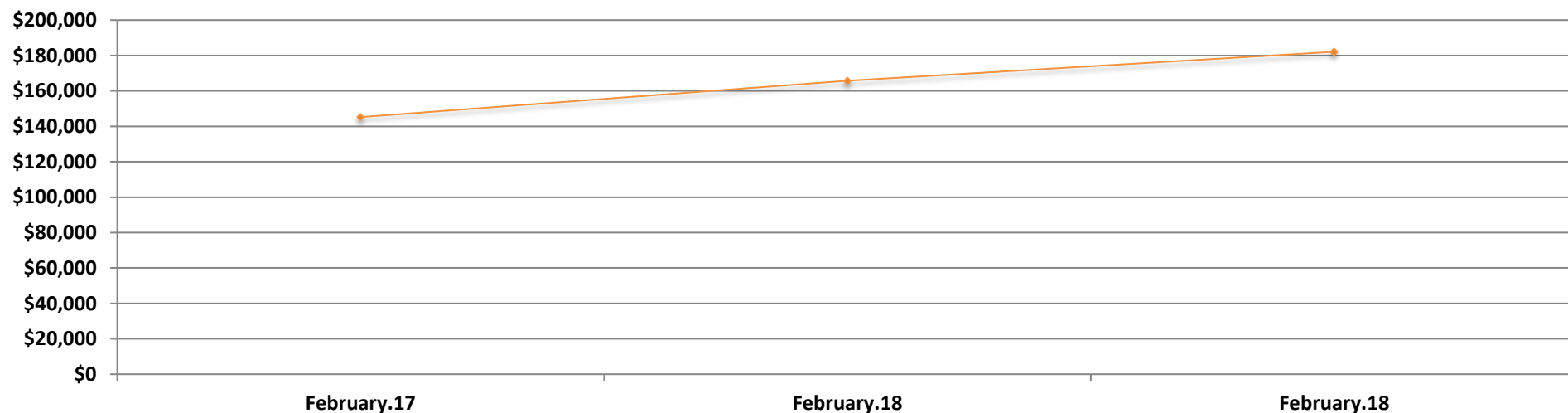
February 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

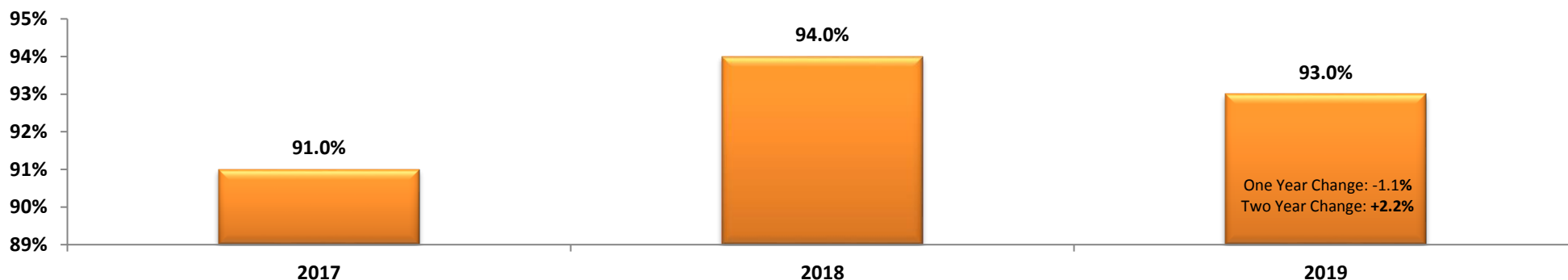
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



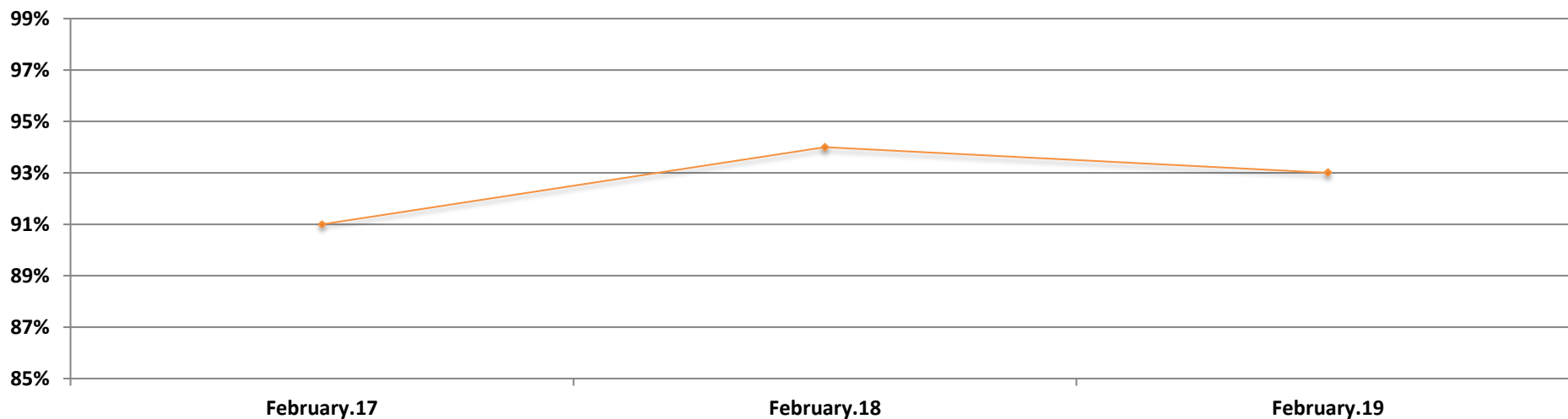
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

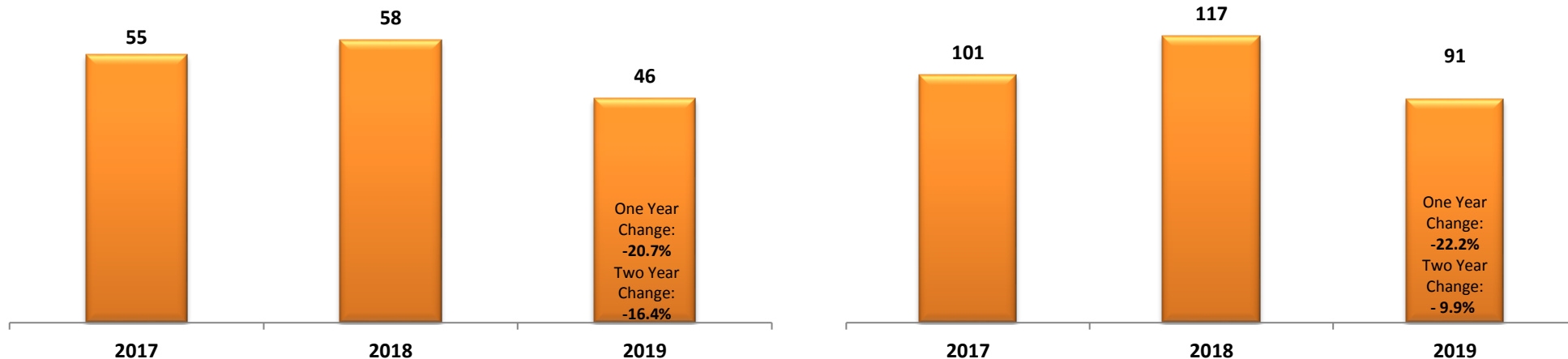


New Listings in Zip Codes 56001 & 56003

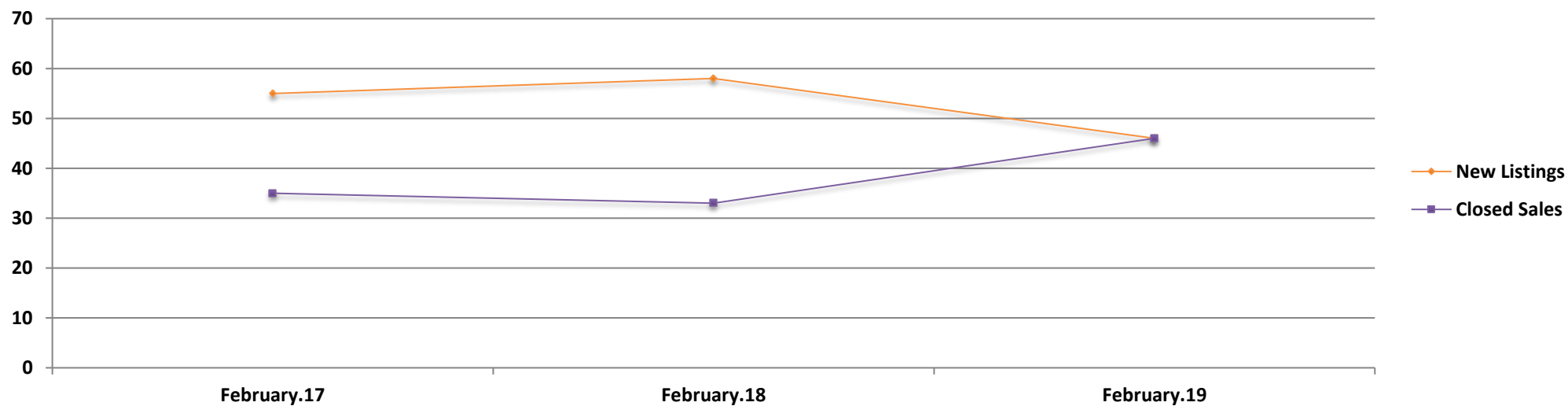
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

February 2019

Year to Date



Historical Market Activity

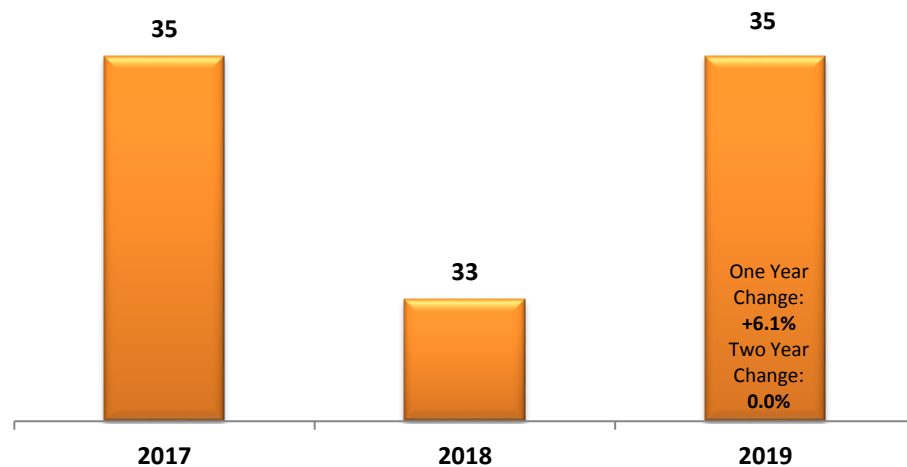


Closed Sales in Zip Codes 56001 & 56003

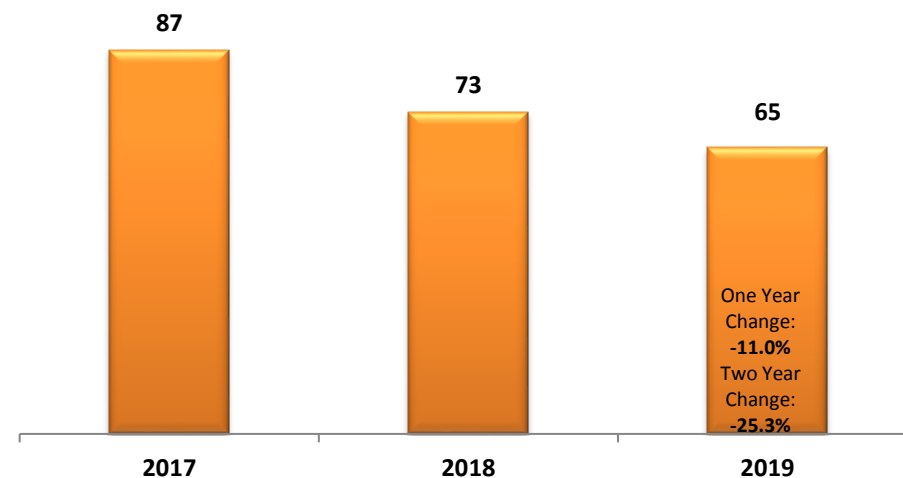
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



February 2019

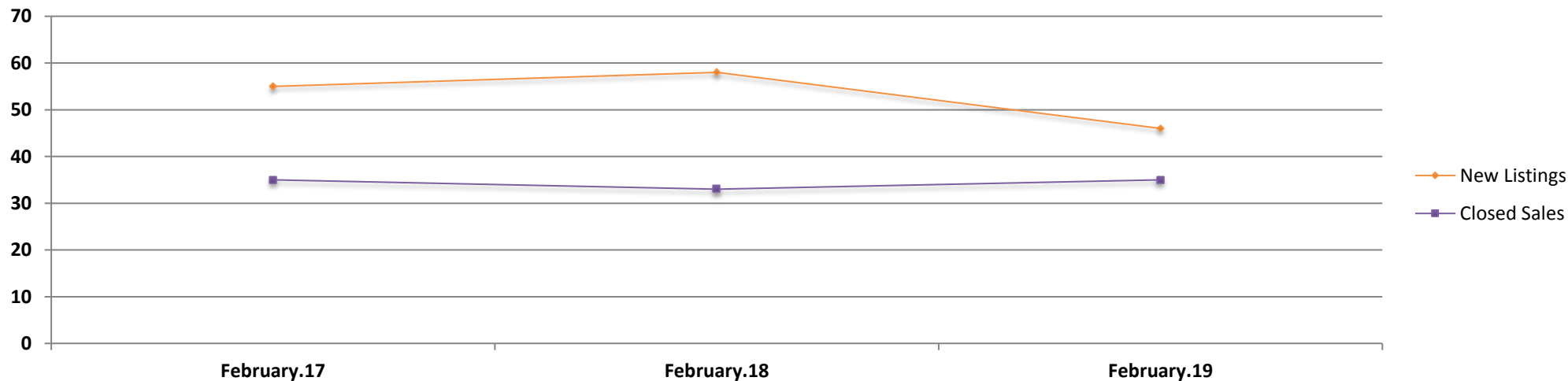


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

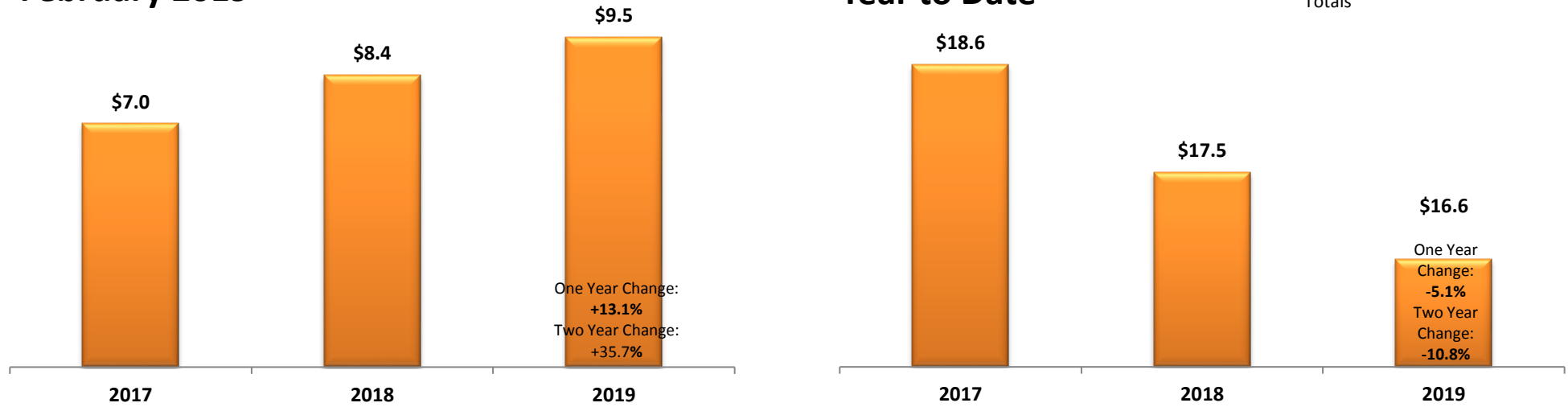
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



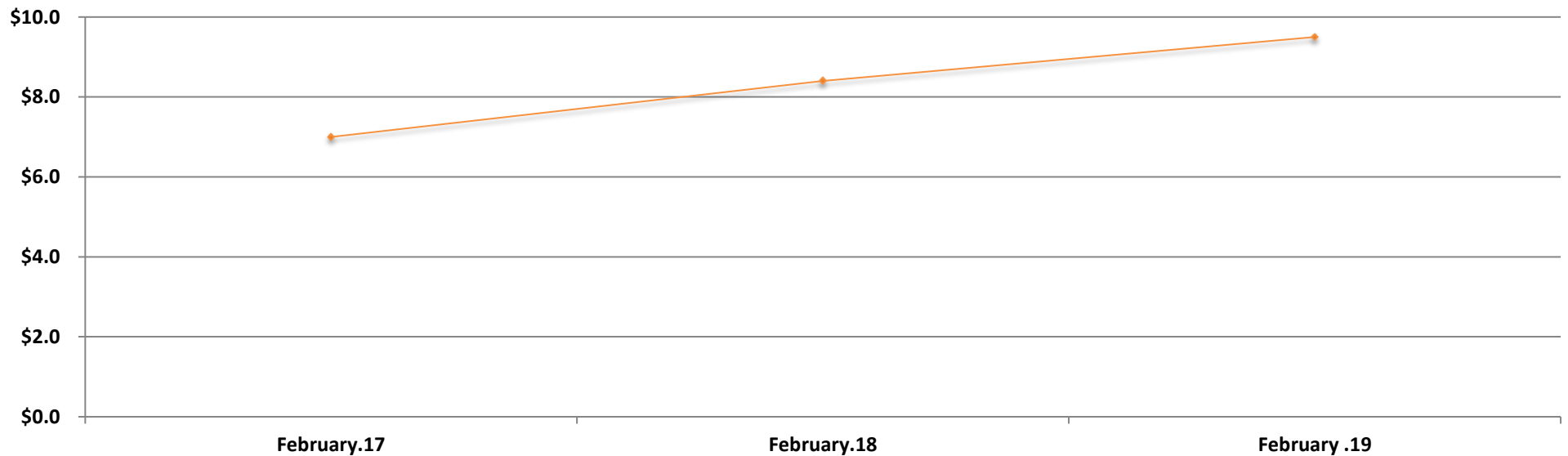
February 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



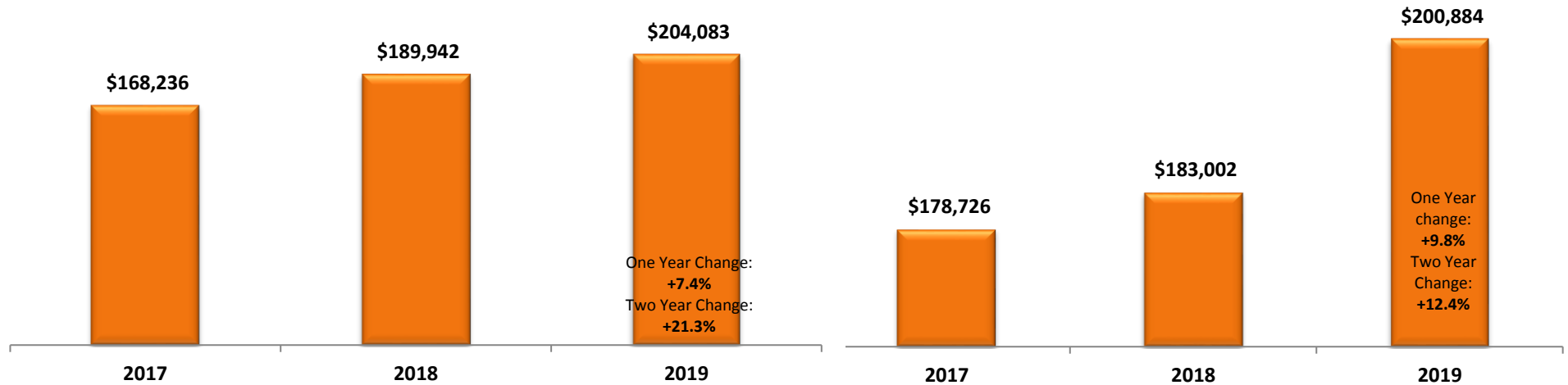
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

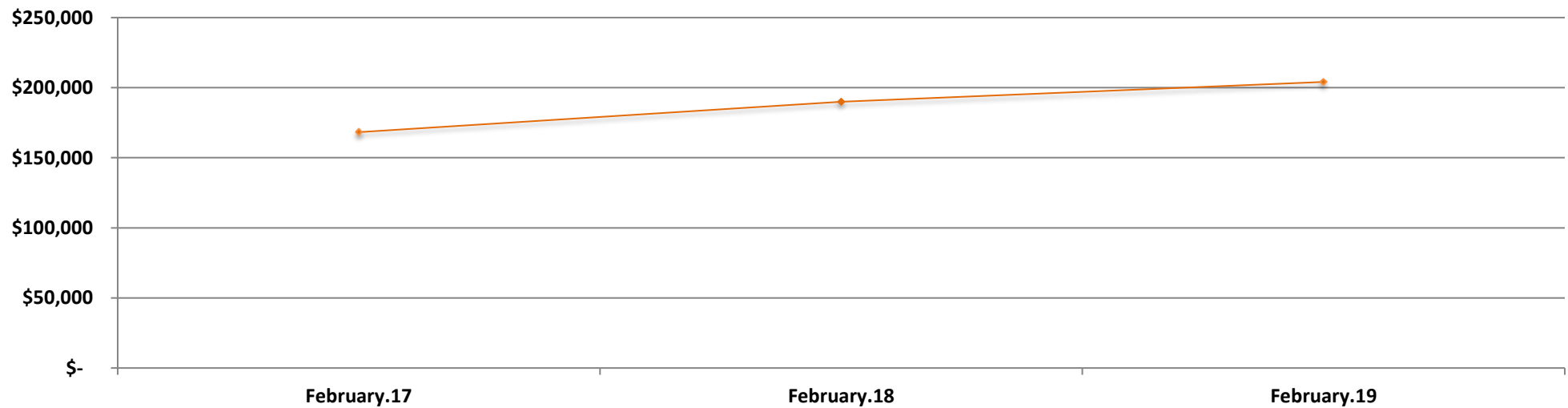
February 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

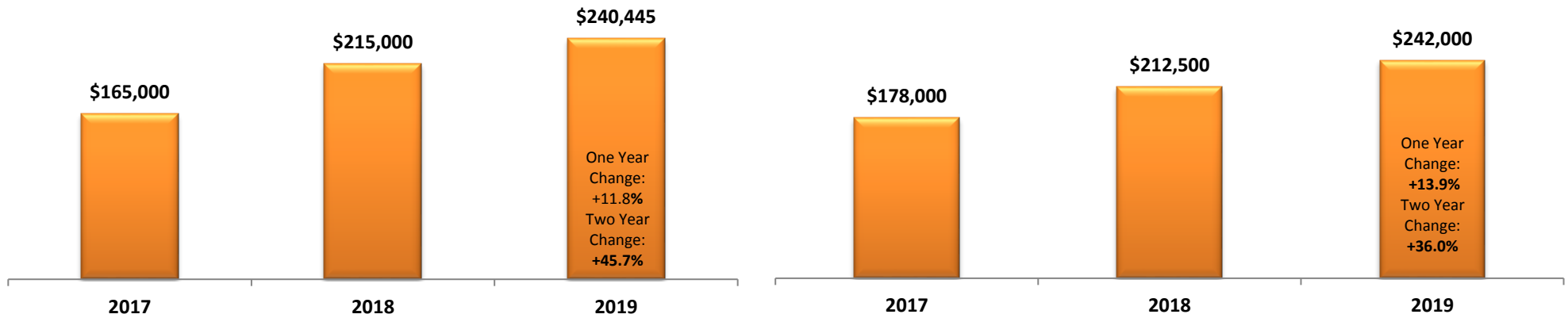


Figures do not take into account seller concessions

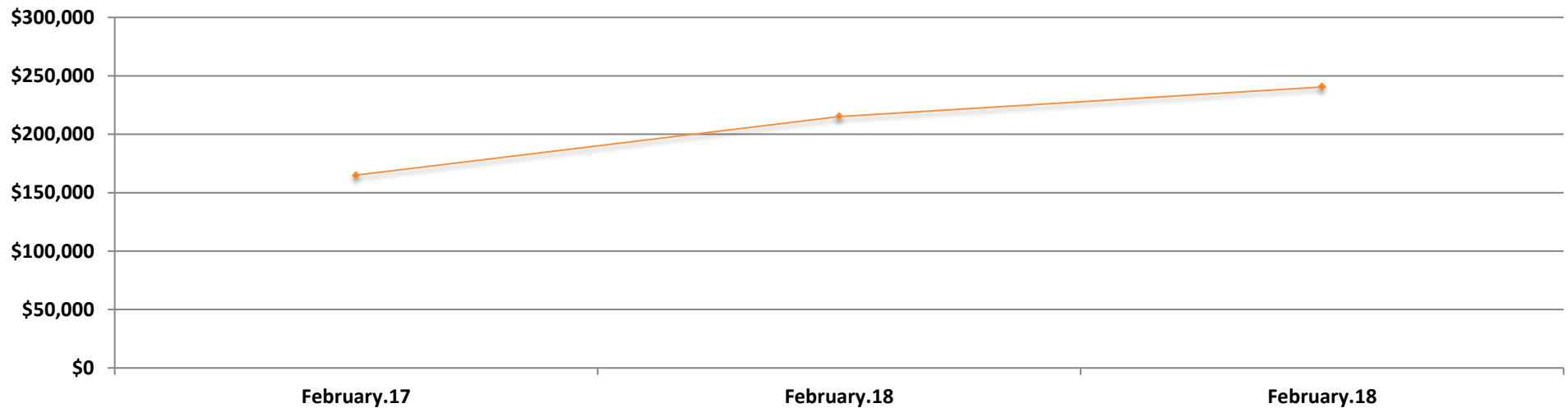
February 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

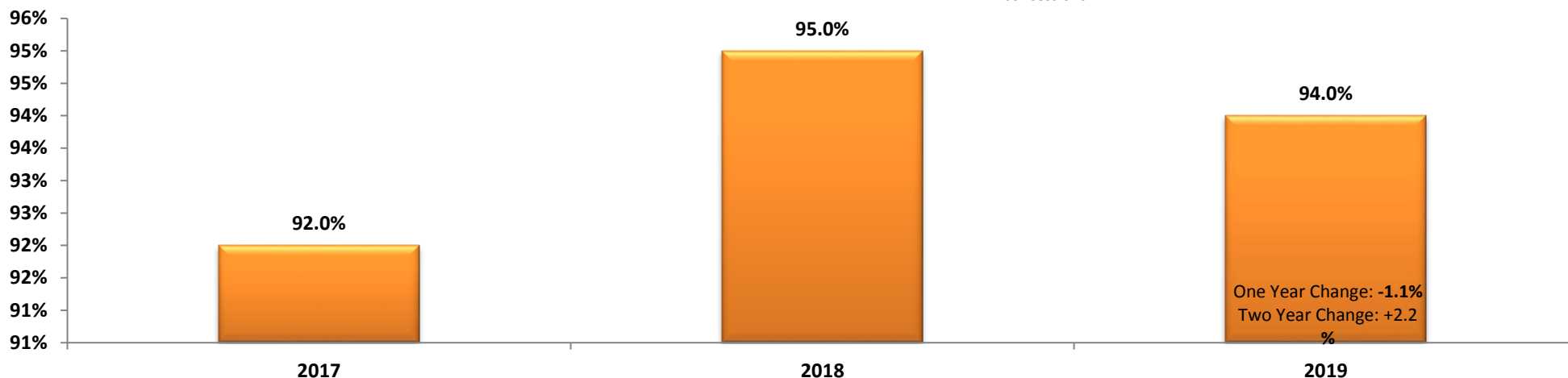
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



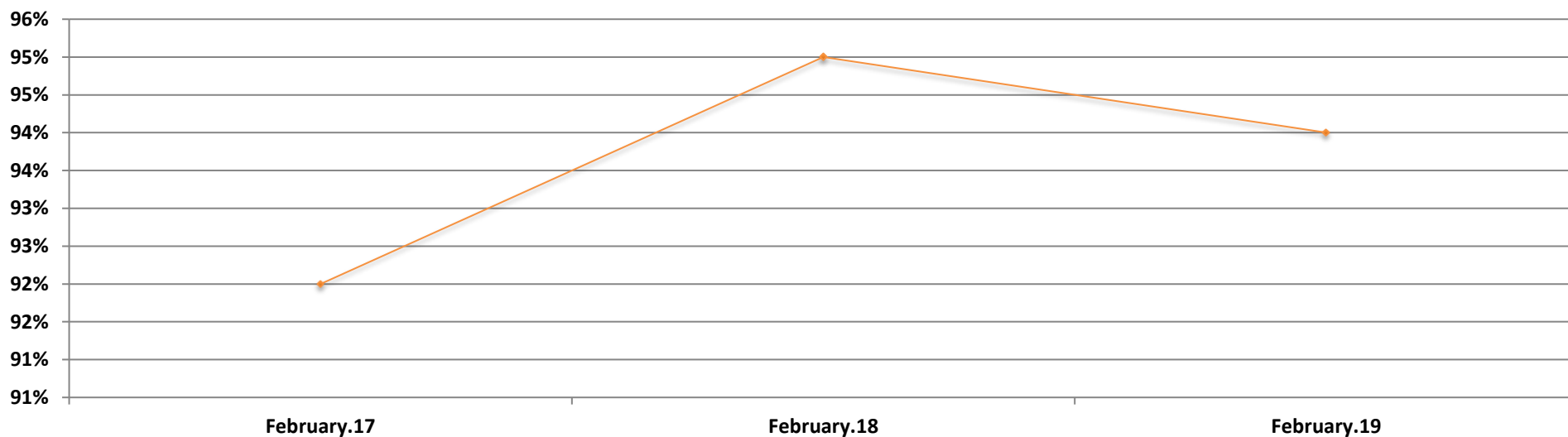
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

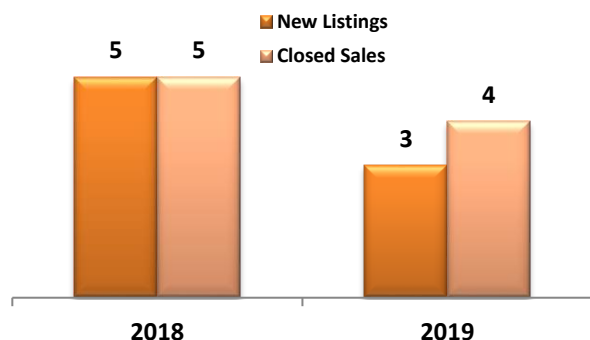
February, 2019

Year to Date

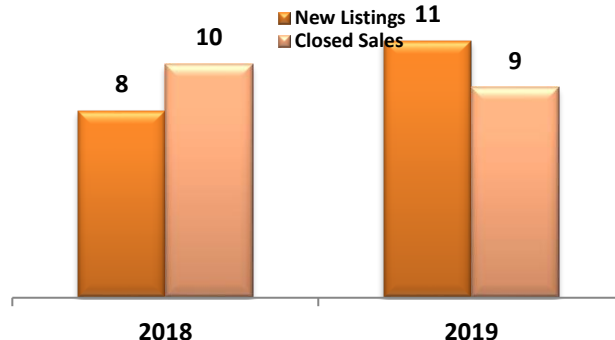
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	3	-40.0%	8	11	37.5%
Closed Sales	5	4	-20.0%	10	9	-10.0%
Average Sales Price	\$ 92,750	\$ 125,662	35.5%	\$ 84,085	\$ 120,405	43.2%
Percent of Original Last Price Received at Sale*	87.0%	97.0%	11.5%	87.0%	90.0%	3.4%
Average Days on Market Until Sale	264	177	-33.0%	235	144	-38.7%
Total Current Inventory**	33	34	3.0%	.	.	.
Single-Family Detached Inventory	32	34	6.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

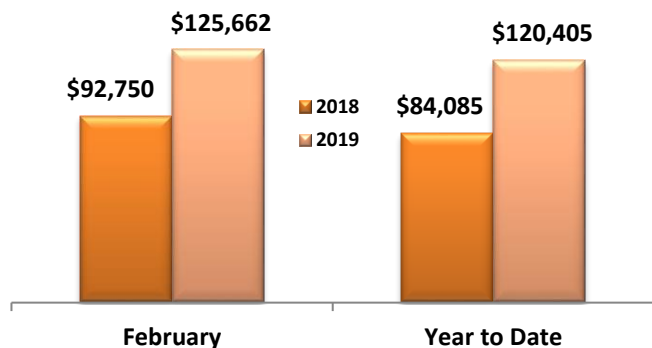
Activity-Most Recent Month



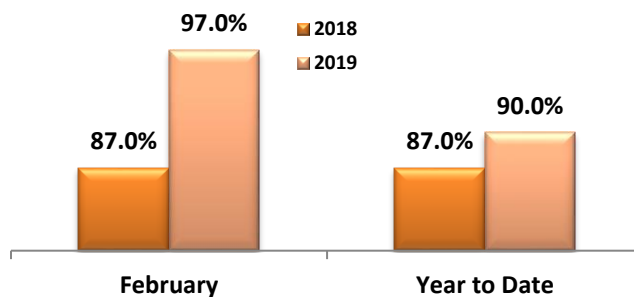
Activity-Year to Date



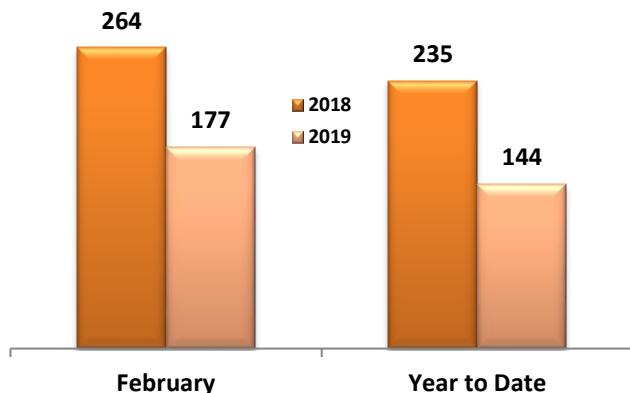
Average Sales Price



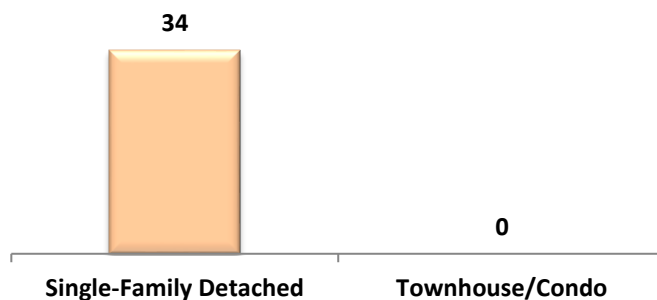
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Eagle Lake/Madison Lake

February 2019 Year to Date

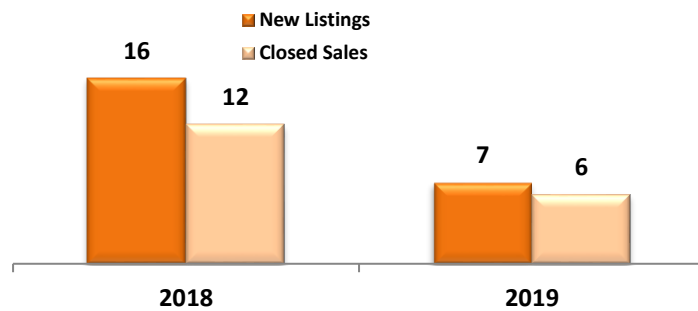
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	5	-50.0%	16	7	-56.3%
Closed Sales	5	2	-60.0%	12	6	-50.0%
Average Sales Price	\$ 296,900	\$ 172,500	-41.9%	\$ 287,208	\$ 266,494	-7.2%
Percent of Original Last Price Received at Sale*	98.0%	75.0%	-23.5%	97.0%	91.0%	-6.2%
Average Days on Market Until Sale	130	147	13.1%	137	146	6.6%
Total Current Inventory**	20	14	-30.0%	.	.	.
Single-Family Detached Inventory	18	9	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

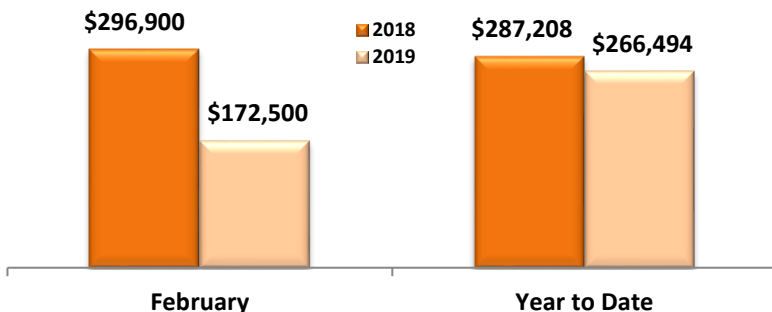
Activity-Most Recent Month



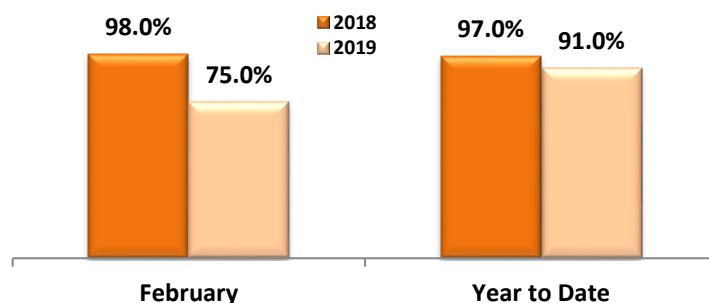
Activity-Year to Date



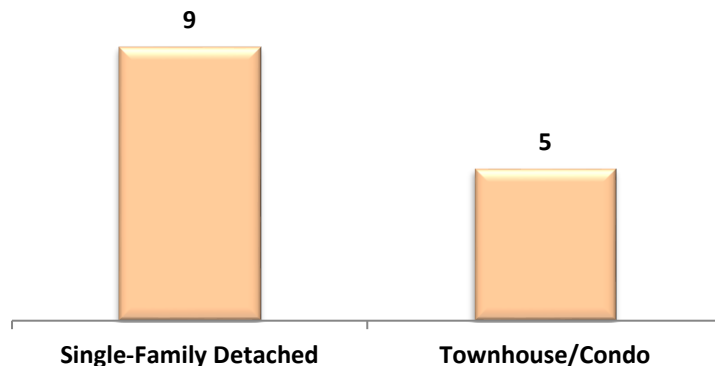
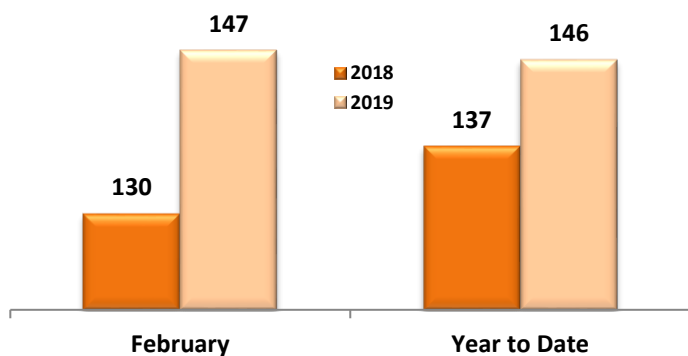
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Elysian/Waterville

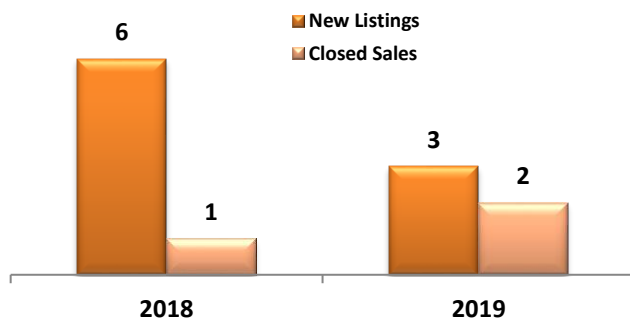
February 2019

Year to Date

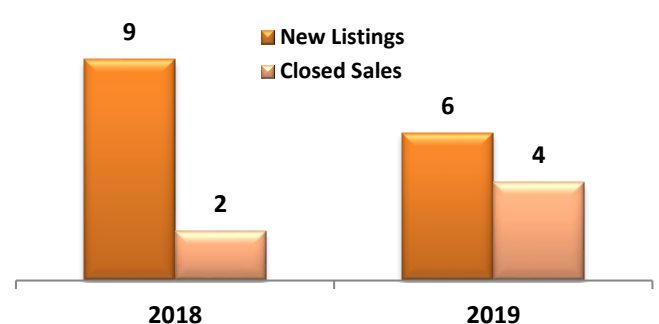
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	3	-50.0%	9	6	-33.3%
Closed Sales	1	2	100.0%	2	4	100.0%
Average Sales Price	\$ 204,000	\$ 145,000	-28.9%	\$ 164,500	\$ 297,500	80.9%
Percent of Original Last Price Received at Sale*	80.0%	90.0%	12.5%	83.0%	94.0%	13.3%
Average Days on Market Until Sale	239	243	1.7%	265	148	-44.2%
Total Current Inventory**	14	18	28.6%	.	.	.
Single-Family Detached Inventory	14	18	28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

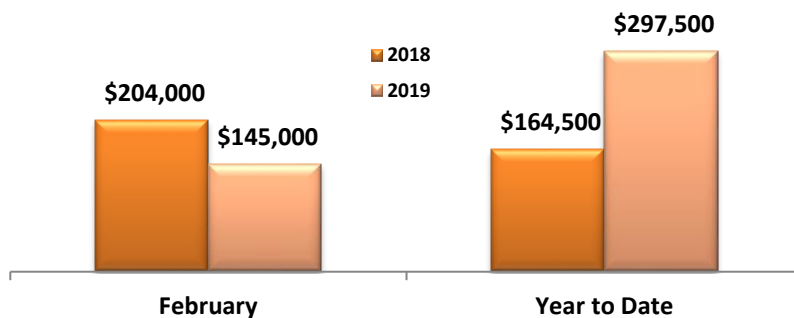
Activity-Most Recent Month



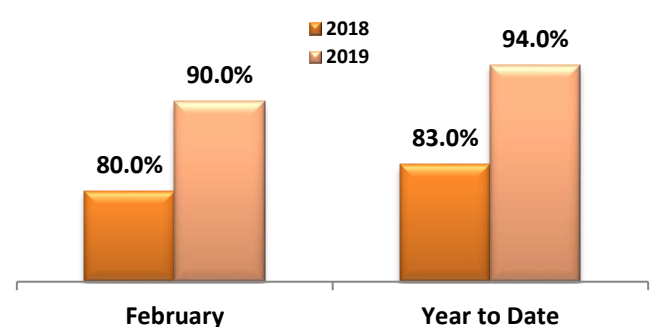
Activity-Year to Date



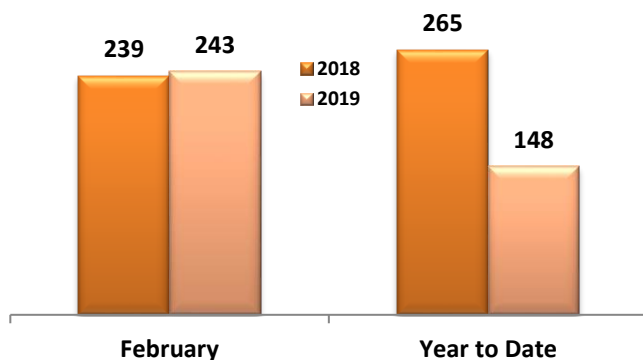
Average Sales Price



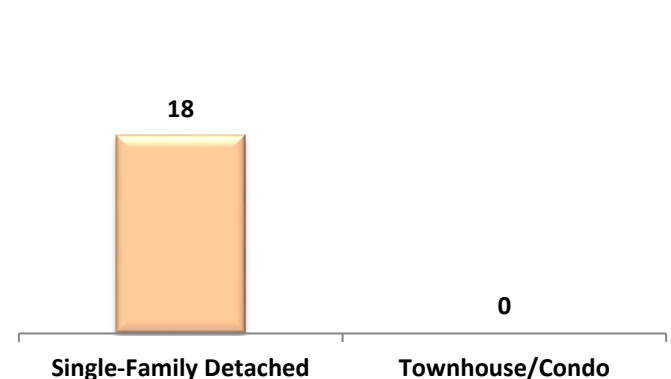
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lake Crystal

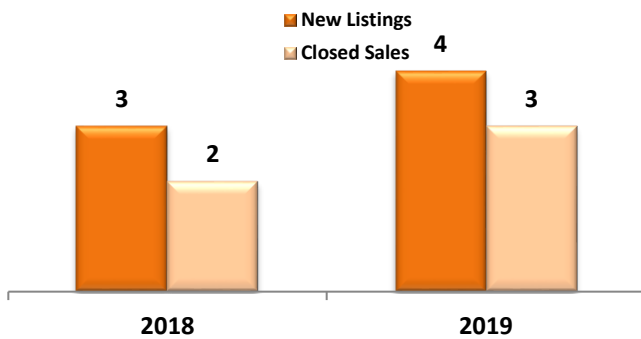
February 2019

Year to Date

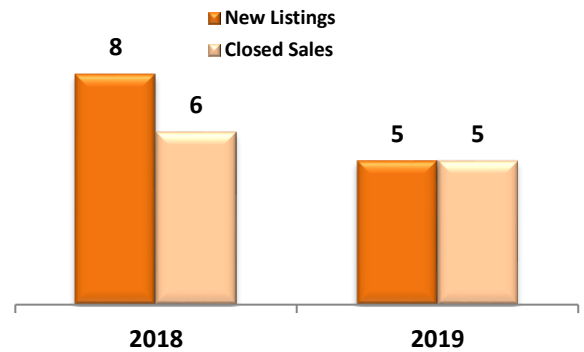
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	4	33.3%	8	5	-37.5%
Closed Sales	2	3	50.0%	6	5	-16.7%
Average Sales Price	\$ 141,000	\$ 236,166	67.5%	\$ 131,500	\$ 182,100	38.5%
Percent of Original List Price Received at Sale*	100.0%	93.0%	-7.0%	95.0%	92.0%	-3.2%
Average Days on Market Until Sale	99	130	31.3%	82	128	56.1%
Total Current Inventory**	13	6	-53.8%	.	.	.
Single-Family Detached Inventory	13	6	-53.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

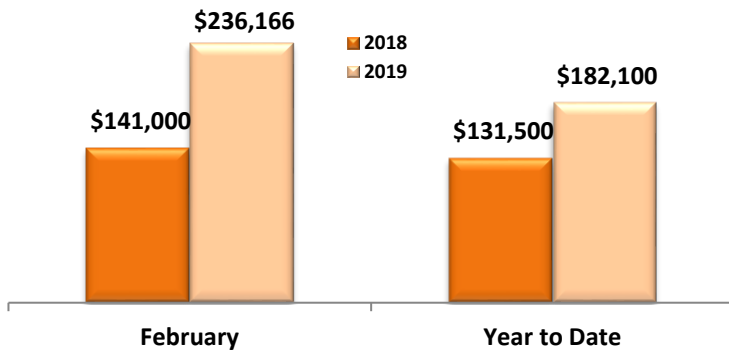
Activity-Most Recent Month



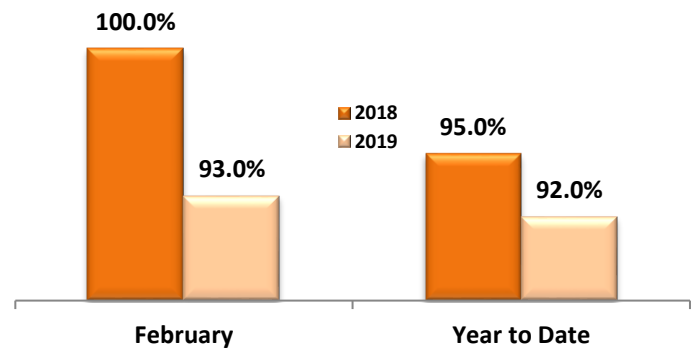
Activity-Year to Date



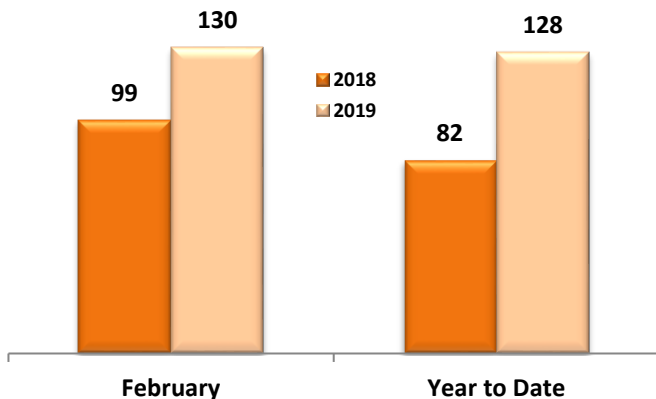
Average Sales Price



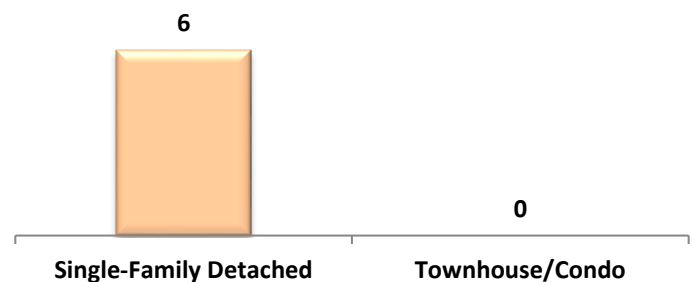
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are preliminary and may change as more information is received. Such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

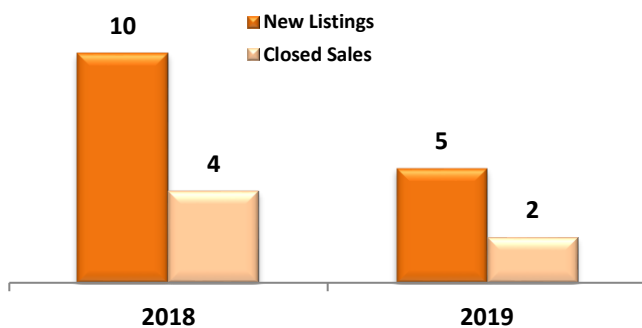
February 2019

Year to Date

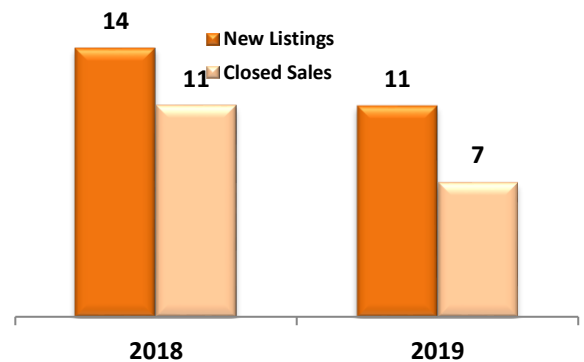
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	5	-50.0%	14	11	-21.4%
Closed Sales	4	2	-50.0%	11	7	-36.4%
Average Sales Price	\$ 219,862	\$ 200,250	-8.9%	\$ 188,345	\$ 142,192	-24.5%
Percent of Original Last Price Received at Sale*	106.0%	94.0%	-11.3%	99.0%	85.0%	-14.1%
Average Days on Market Until Sale	165	160	-3.0%	183	138	-24.6%
Total Current Inventory**	18	10	-44.4%	.	.	.
Single-Family Detached Inventory	16	9	-43.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

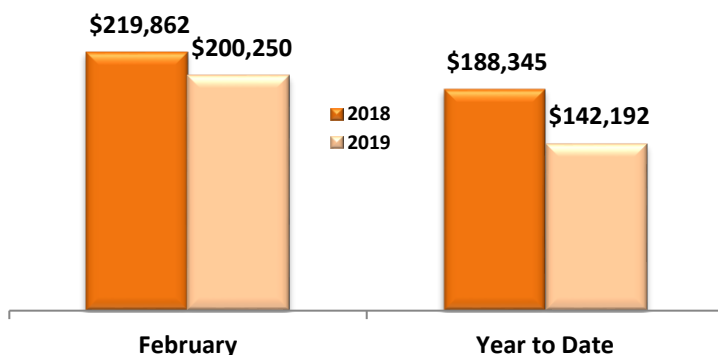
Activity-Most Recent Month



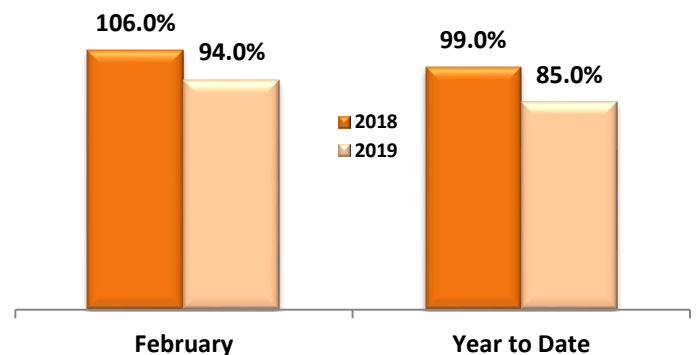
Activity-Year to Date



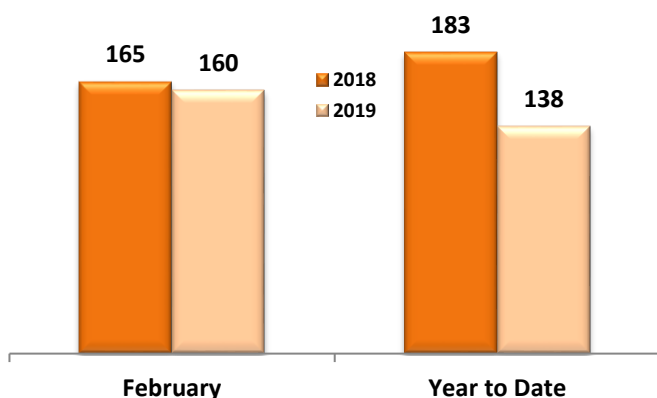
Average Sales Price



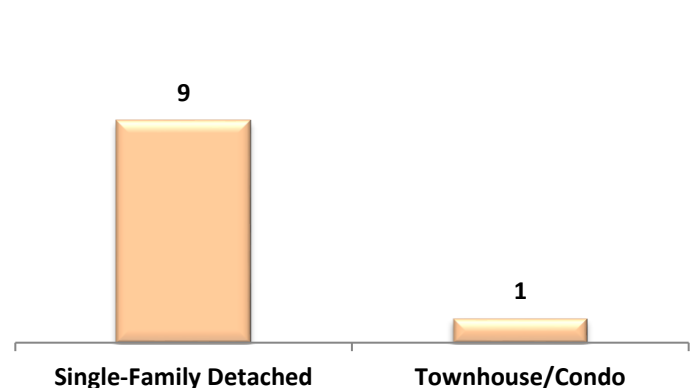
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



such, the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Lower North Mankato

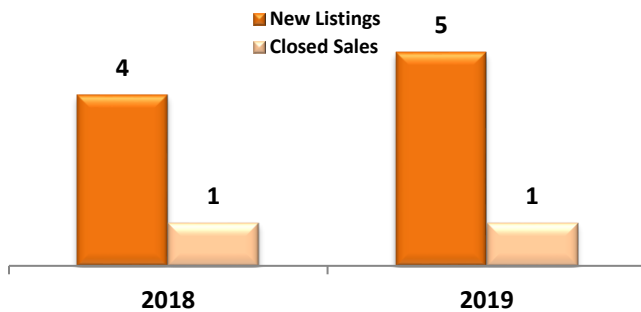
February 2019

Year to Date

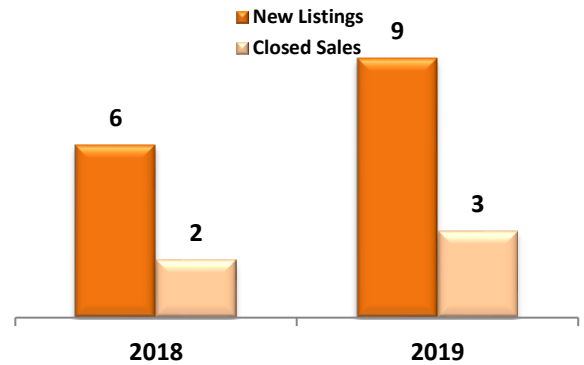
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	5	25.0%	6	9	50.0%
Closed Sales	1	1	0.0%	2	3	50.0%
Average Sales Price	\$ 138,000	\$ 172,700	25.1%	\$ 151,450	\$ 161,866	6.9%
Percent of Original Last Price Received at Sale*	86.0%	103.0%	19.8%	93.0%	98.0%	5.4%
Average Days on Market Until Sale	121	37	-69.4%	78	57	-26.9%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	2	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

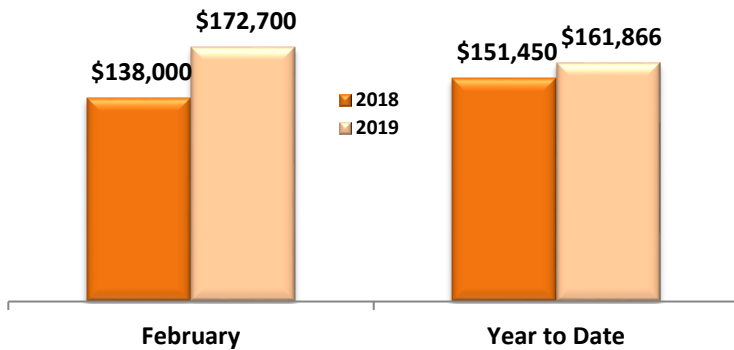
Activity-Most Recent Month



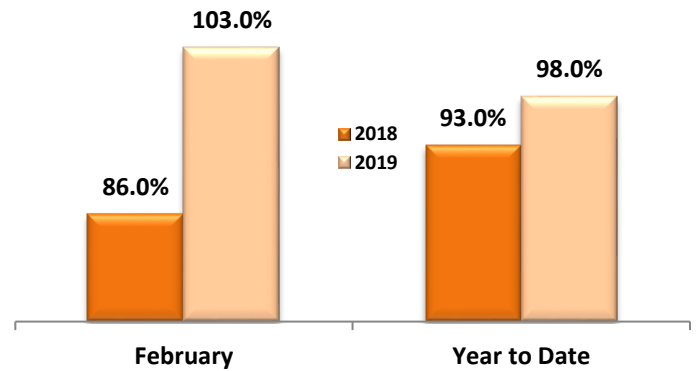
Activity-Year to Date



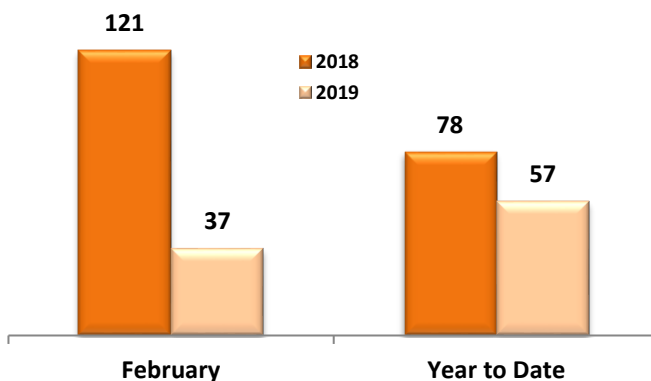
Average Sales Price



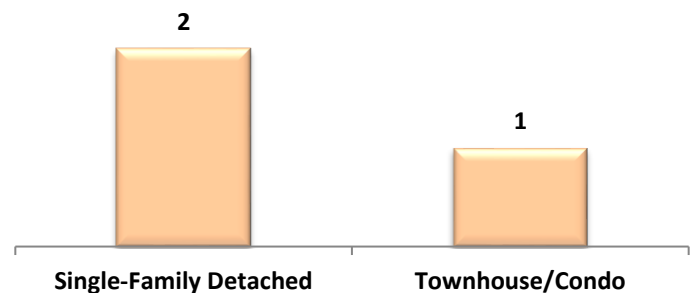
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are preliminary and may change as more data is received. Such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

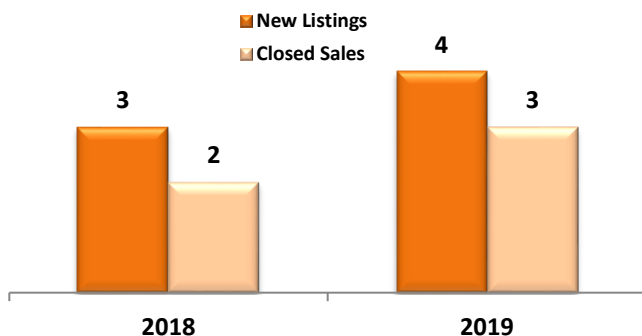
February 2019

Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	4	33.3%	7	9	28.6%
Closed Sales	2	3	50.0%	3	9	200.0%
Average Sales Price	\$ 130,500	\$40,666	-68.8%	\$144,333	\$102,166	-29.2%
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	94.0%	90.0%	-4.3%
Average Days on Market Until Sale	176	186	5.7%	208	136	-34.6%
Total Current Inventory**	8	33	312.5%	.	.	.
Single-Family Detached Inventory	7	32	357.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

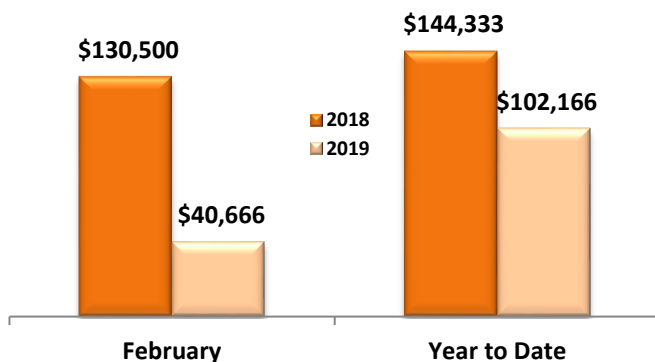
Activity-Most Recent Month



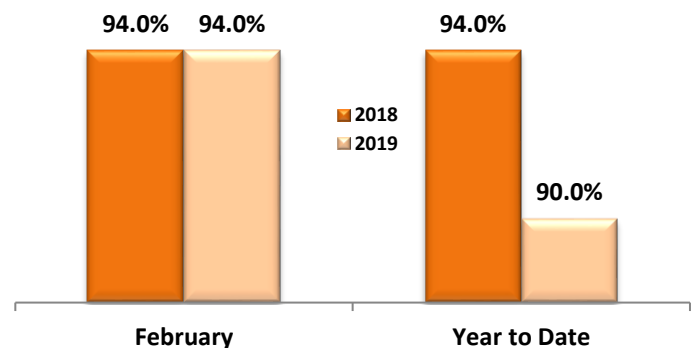
Activity-Year to Date



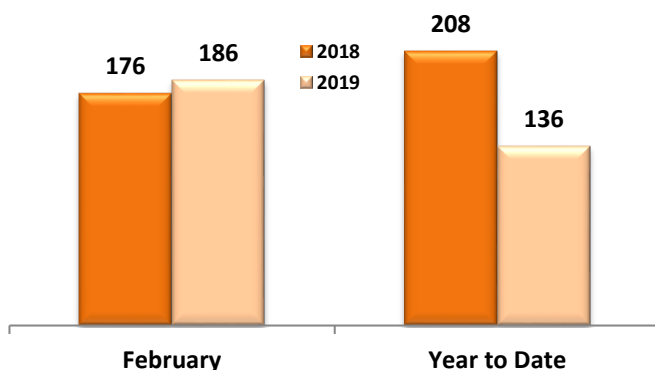
Average Sales Price



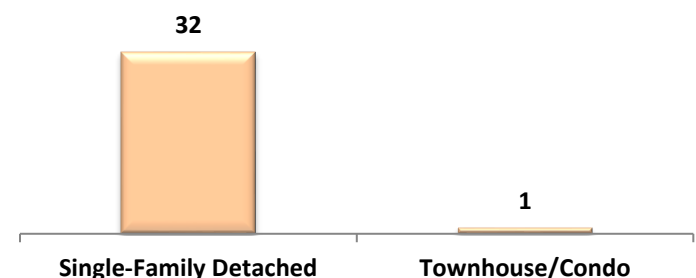
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato Central

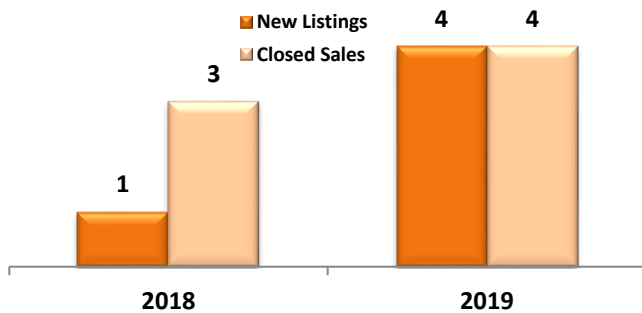
February 2019

Year to Date

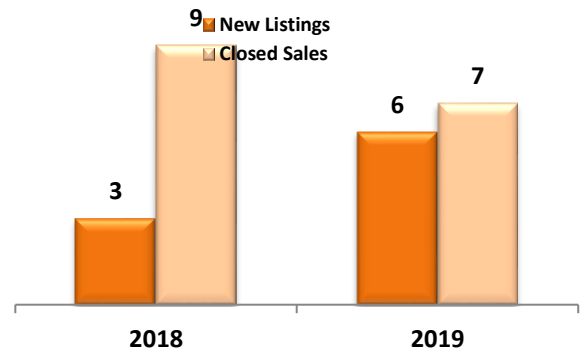
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	4	300.0%	3	6	100.0%
Closed Sales	3	4	33.3%	9	7	-22.2%
Average Sales Price	\$ 130,666	\$ 108,250	-17.2%	\$ 126,822	\$ 134,642	6.2%
Percent of Original List Price Received at Sale*	95.0%	82.0%	-13.7%	94.0%	87.0%	-7.4%
Average Days on Market Until Sale	96	111	15.6%	111	110	-0.9%
Total Current Inventory**	4	9	125.0%	.	.	.
Single-Family Detached Inventory	4	9	125.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

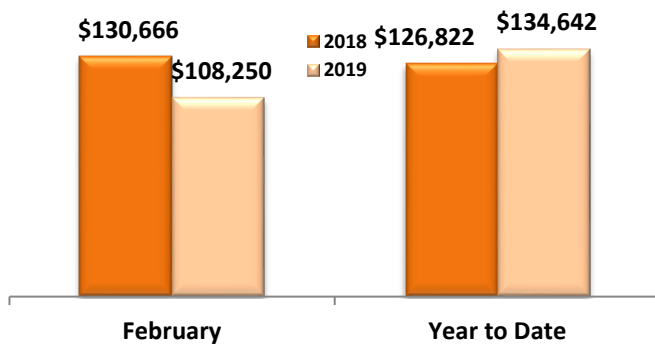
Activity-Most Recent Month



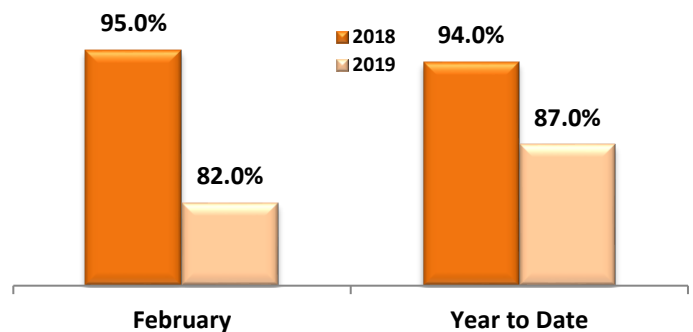
Activity-Year to Date



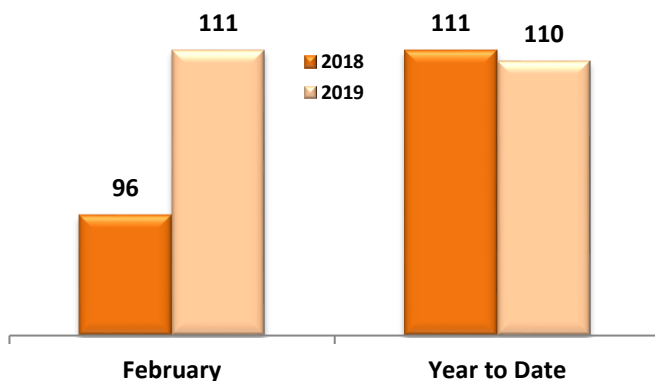
Average Sales Price



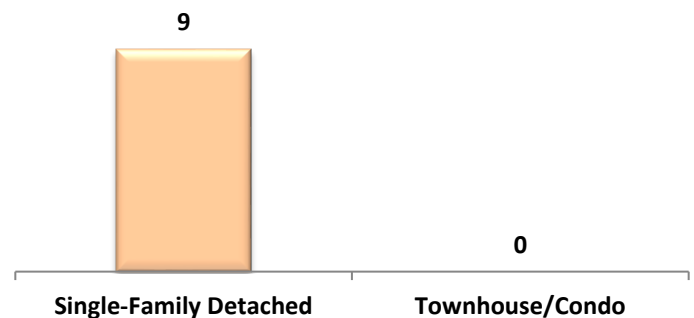
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are for only one month, month or activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mankato Hilltop

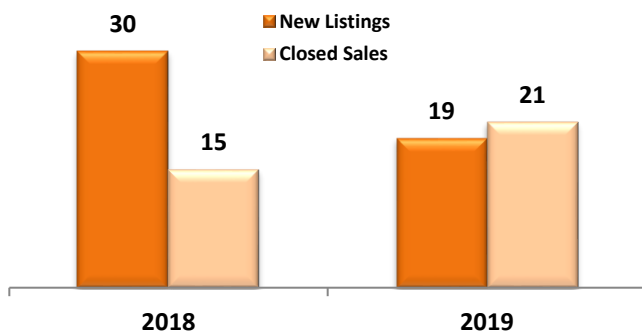
February 2019

Year to Date

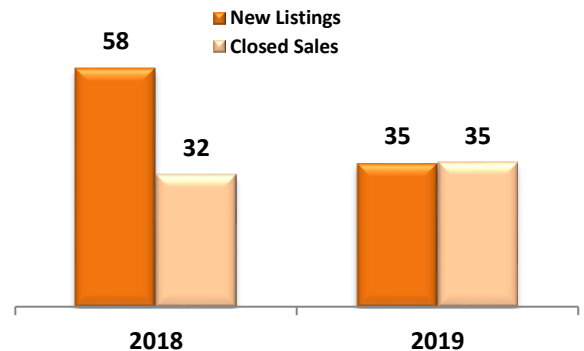
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	30	19	-36.7%	58	35	-39.7%
Closed Sales	15	21	40.0%	32	35	9.4%
Average Sales Price	\$ 288,014	\$ 302,732	5.1%	\$ 281,064	\$ 268,573	-4.4%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	135	135	0.0%	109	135	23.9%
Total Current Inventory**	70	67	-4.3%	.	.	.
Single-Family Detached Inventory	48	48	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

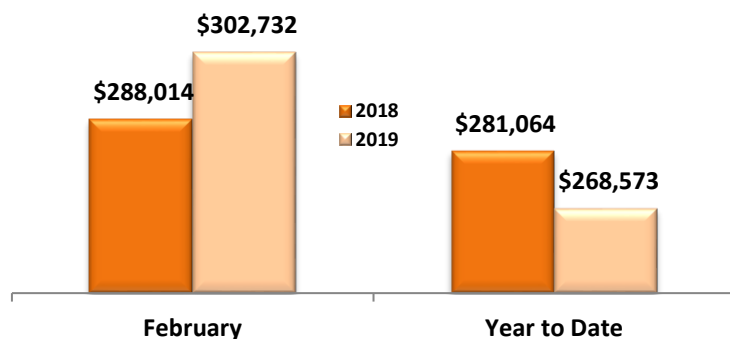
Activity-Most Recent Month



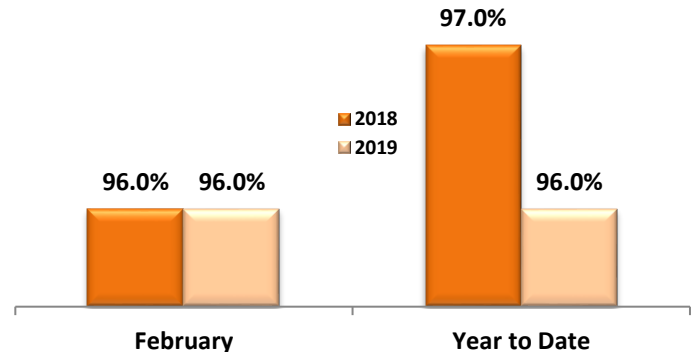
Activity-Year to Date



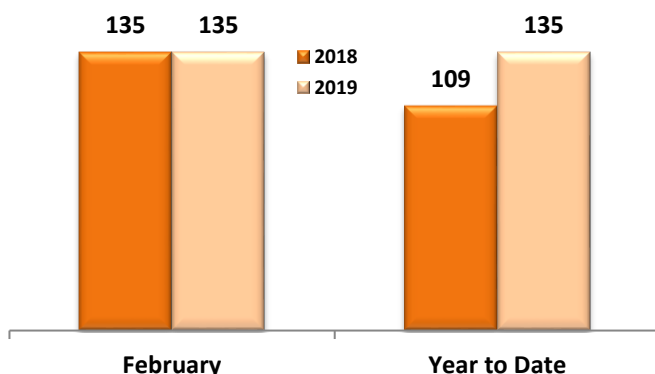
Average Sales Price



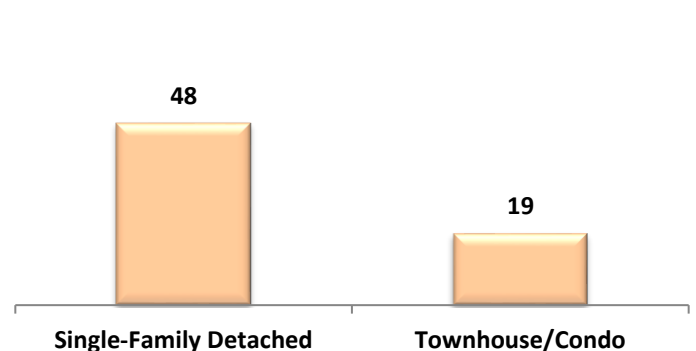
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month, month or activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato-James/SouthView/Viking Terrace/Kensington

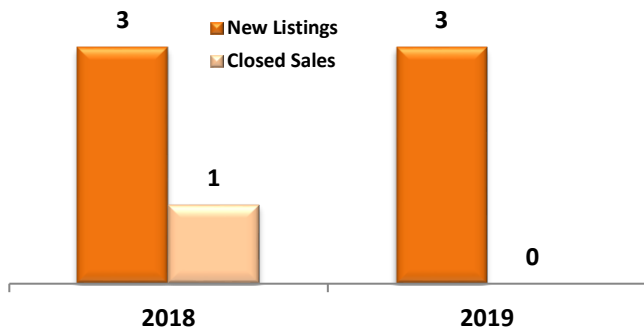
February 2019

Year to Date

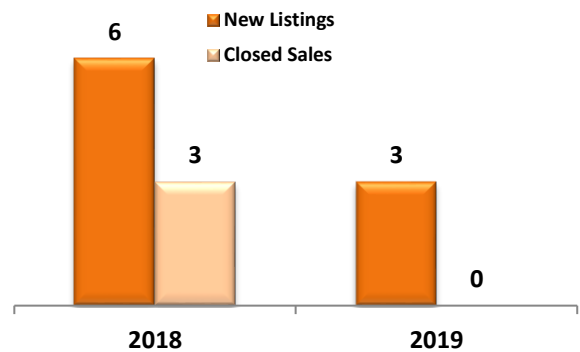
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	3	0.0%	6	3	-50.0%
Closed Sales	1	0	-100.0%	3	0	-100.0%
Average Sales Price	\$ 410,000	\$ -	-100.0%	\$ 228,000	\$ -	-100.0%
Percent of Original Last Price Received at Sale*	89.0%	0.0%	-100.0%	88.0%	0.0%	-100.0%
Average Days on Market Until Sale	611	0	-100.0%	307	0	-100.0%
Total Current Inventory**	8	6	-25.0%	.	.	.
Single-Family Detached Inventory	6	6	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

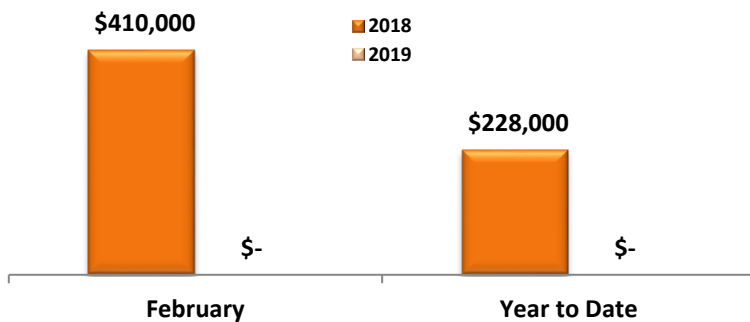
Activity-Most Recent Month



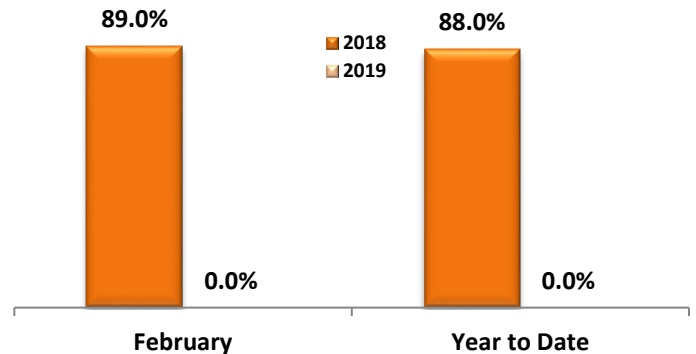
Activity-Year to Date



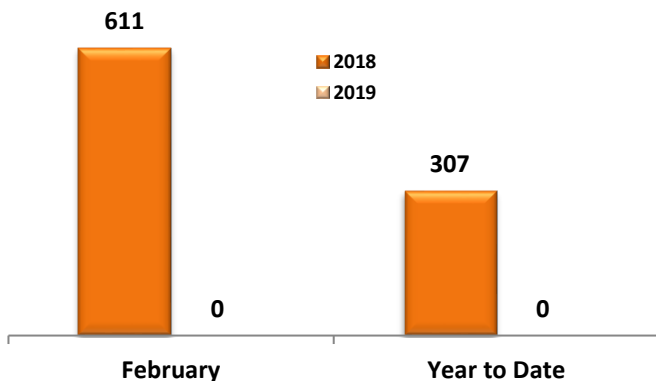
Average Sales Price



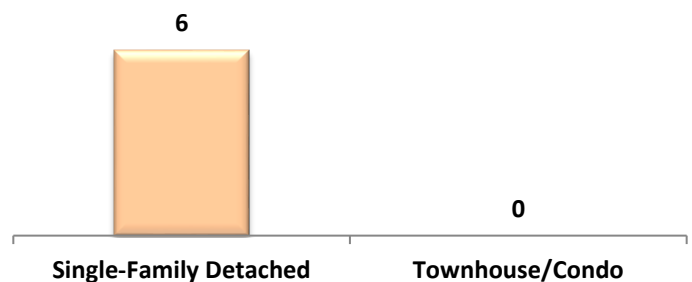
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are for only one month or year to date, so such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato and North Mankato

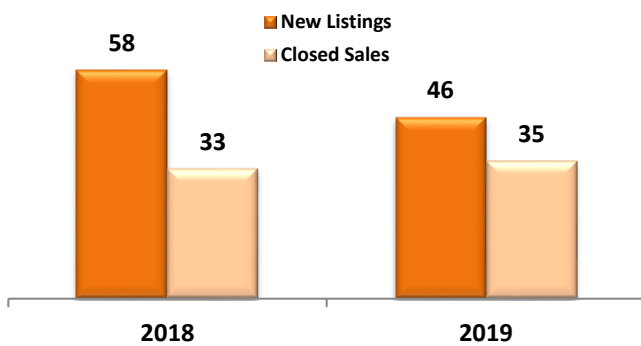
February 2019

Year to Date

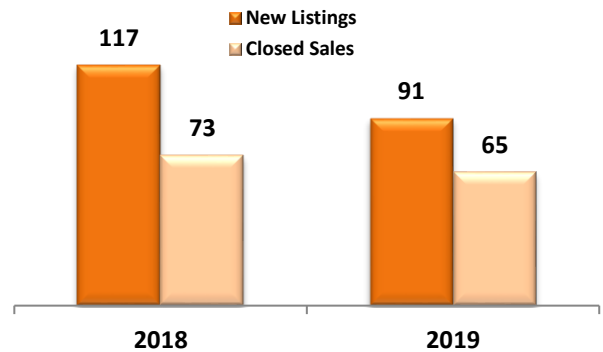
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	58	46	-20.7%	117	91	-22.2%
Closed Sales	33	35	6.1%	73	65	-11.0%
Average Sales Price	\$ 254,717	\$ 272,053	6.8%	\$ 239,238	\$ 256,113	7.1%
Percent of Original List Price Received at Sale*	95.0%	94.0%	-1.1%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	141	131	-7.1%	128	122	-4.7%
Total Current Inventory**	128	143	11.7%	.	.	.
Single-Family Detached Inventory	100	116	16.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

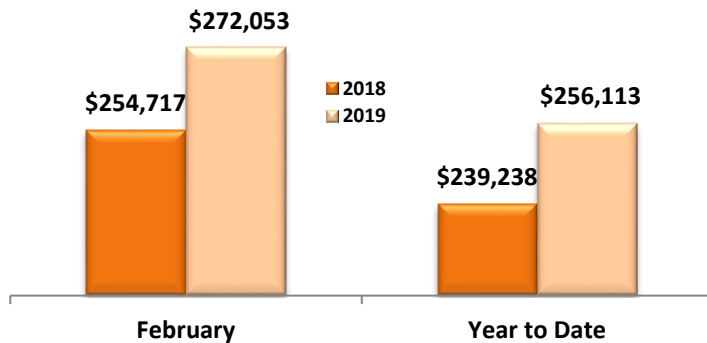
Activity-Most Recent Month



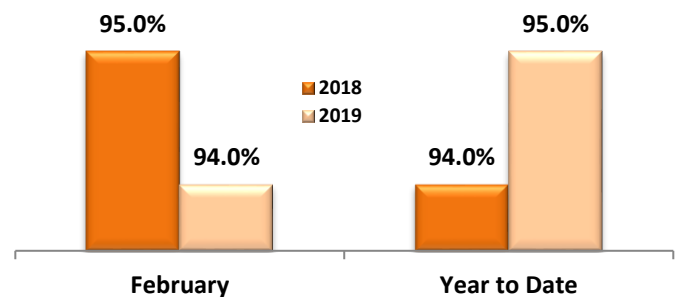
Activity-Year to Date



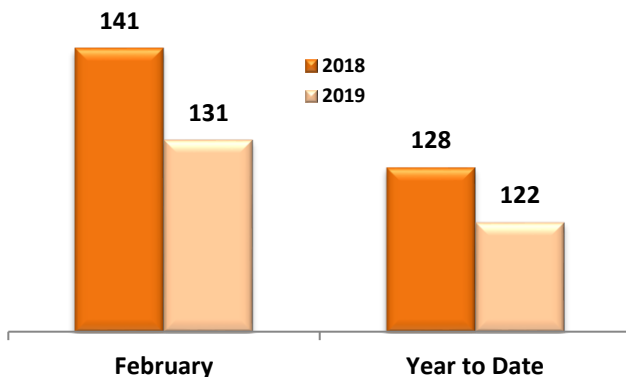
Average Sales Price



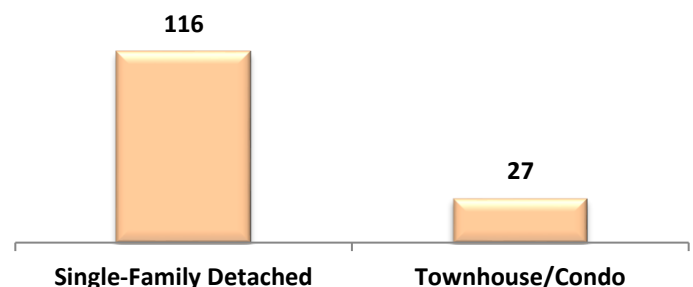
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

February 2019

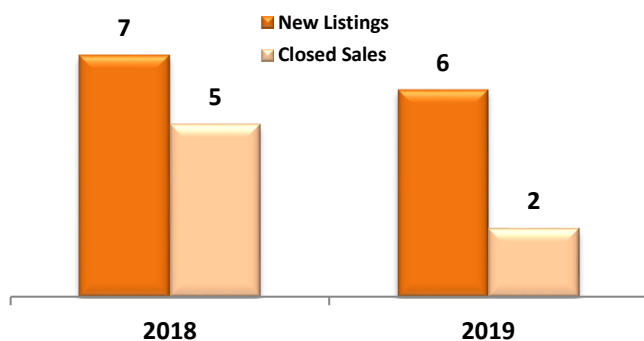
Year to Date

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	6	-14.3%	15	7	-53.3%
Closed Sales	5	2	-60.0%	12	2	-83.3%
Average Sales Price	\$ 70,410	\$ 124,500	76.8%	\$ 109,187	\$ 124,500	14.0%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	91.0%	97.0%	6.6%
Average Days on Market Until Sale	76	166	118.4%	108	166	53.7%
Total Current Inventory**	19	15	-21.1%	.	.	.
Single-Family Detached Inventory	19	13	-31.6%	.	.	.

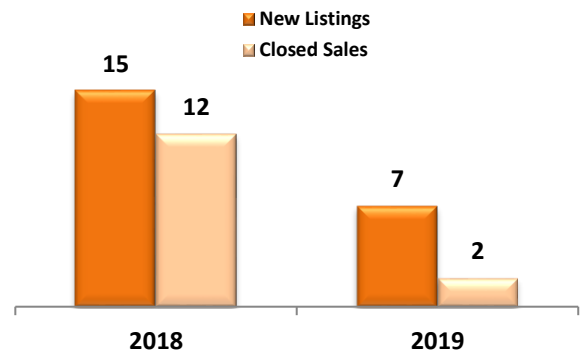
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

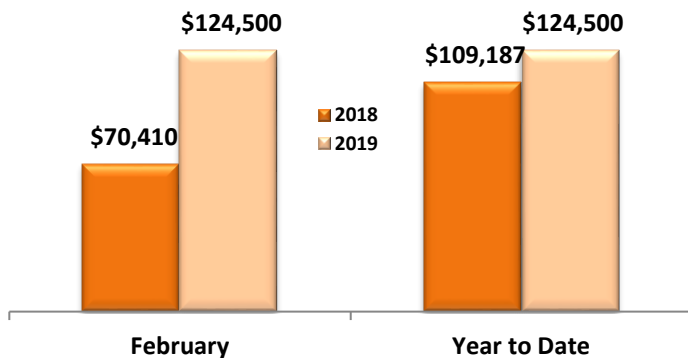
Activity-Most Recent Month



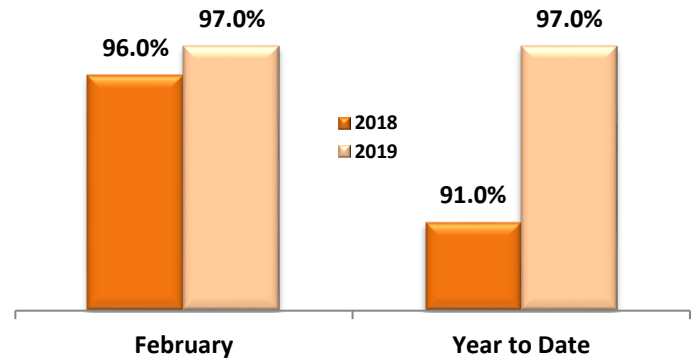
Activity-Year to Date



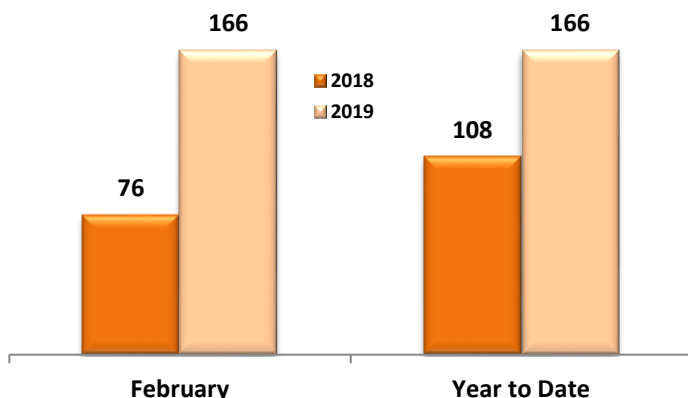
Average Sales Price



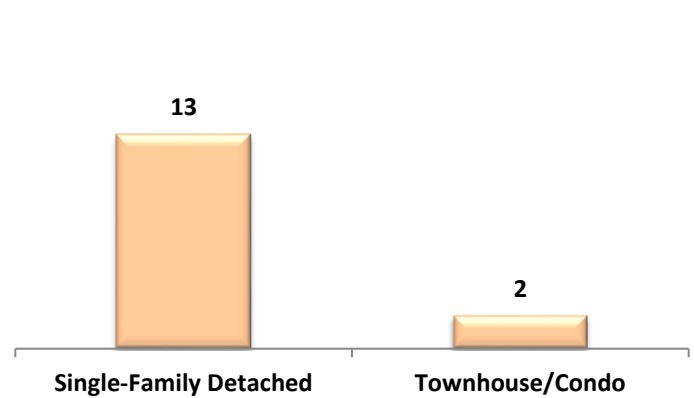
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

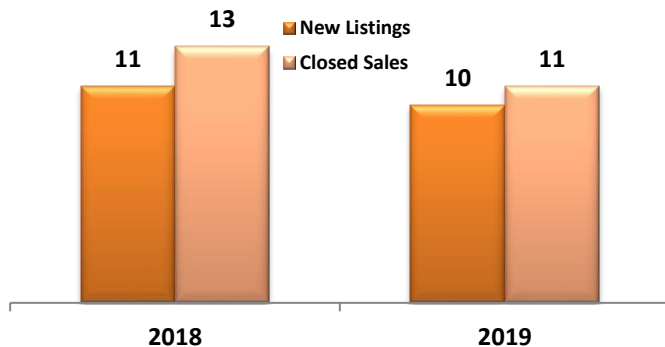
February 2019

Year to Date

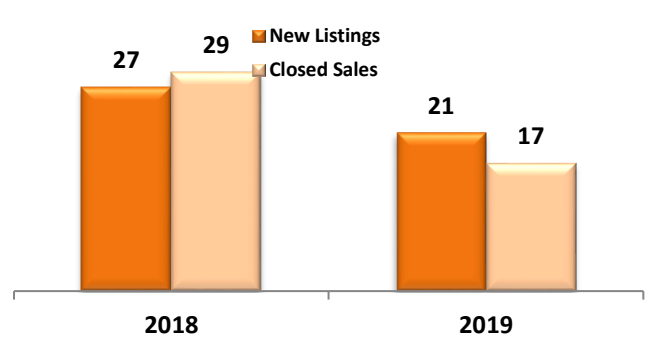
Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	10	-9.1%	27	21	-22.2%
Closed Sales	13	11	-15.4%	29	17	-41.4%
Average Sales Price	\$ 181,208	\$ 149,300	-17.6%	\$ 158,795	\$ 154,211	-2.9%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	91.0%	94.0%	3.3%
Average Days on Market Until Sale	94	86	-8.5%	95	108	13.7%
Total Current Inventory**	38	34	-10.5%	.	.	.
Single-Family Detached Inventory	33	26	-21.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

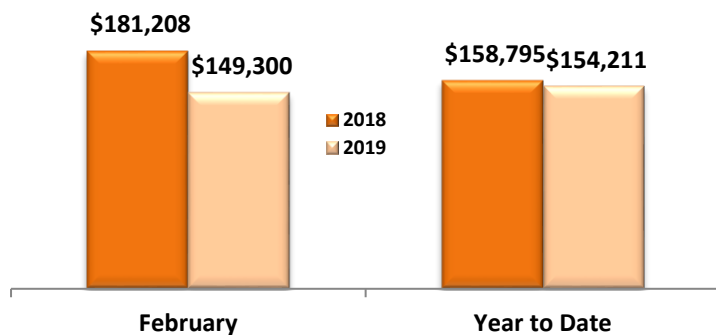
Activity-Most Recent Month



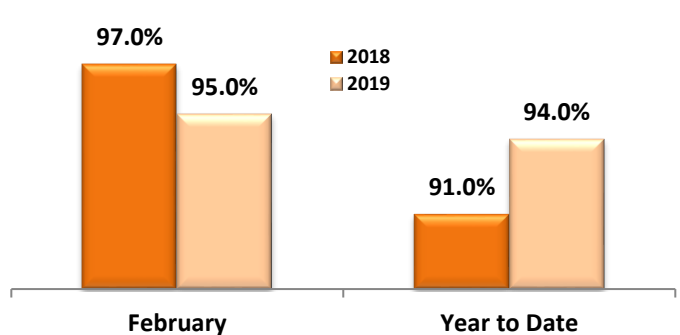
Activity-Year to Date



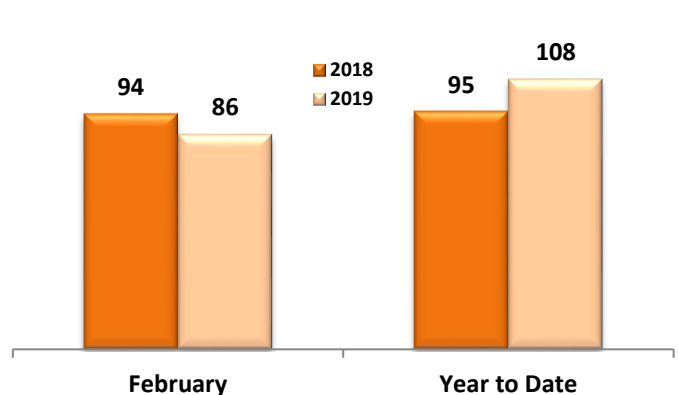
Average Sales Price



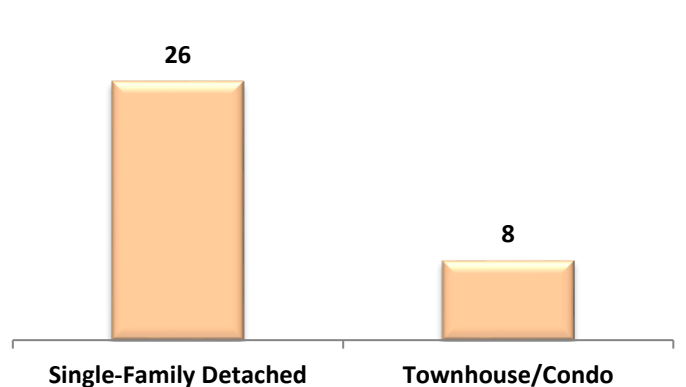
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

February, 2019

Year to Date

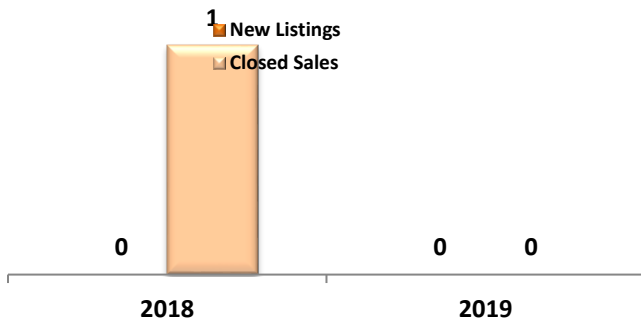
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	0	0	#DIV/0!	5	3	-40.0%
Closed Sales	1	0	-100.0%	2	1	-50.0%
Average Sales Price	\$ 108,500	\$0	-100.0%	\$153,700	\$178,600	16.2%
Percent of Original Last Price Received at Sale*	94.0%	0.0%	-100.0%	98.0%	78.0%	-20.4%
Average Days on Market Until Sale	118	0	-100.0%	98	89	-9.2%
Total Current Inventory**	5	4	-20.0%	.	.	.
Single-Family Detached Inventory	5	4	-20.0%	.	.	.

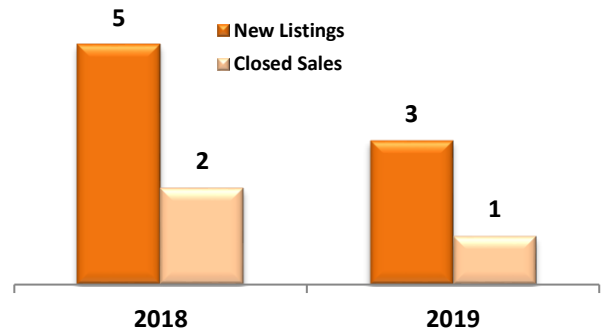
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

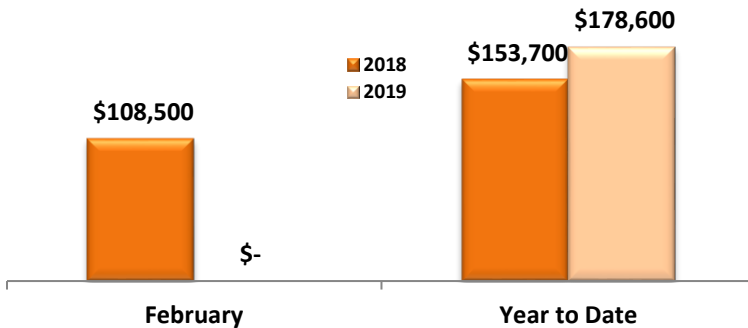
Activity-Most Recent Month



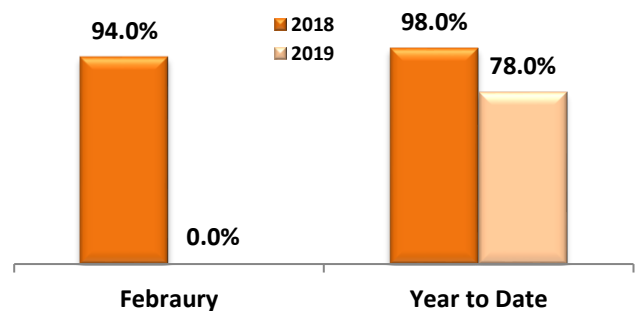
Activity-Year to Date



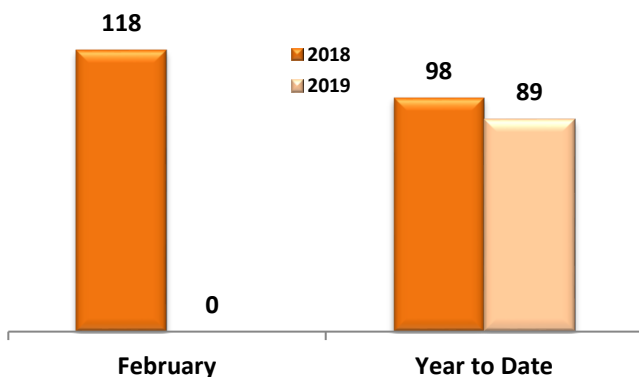
Average Sales Price



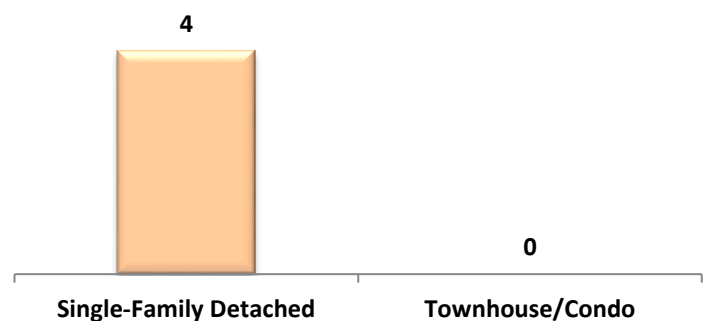
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Rural Mankato and North Mankato

February 2019

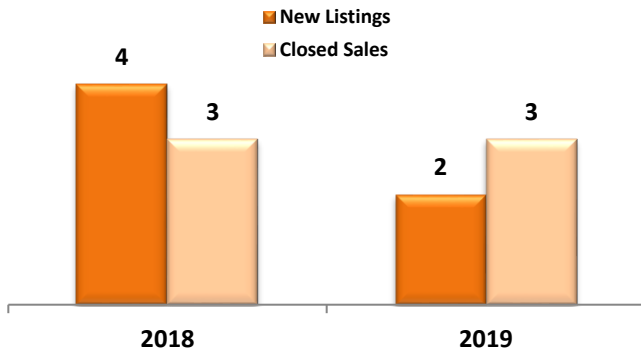
Year to Date

Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	4	2	-50.0%	14	4	-71.4%
Closed Sales	3	3	0.0%	4	5	25.0%
Average Sales Price	\$ 278,000	\$ 311,633	12.1%	\$ 262,875	\$ 341,780	30.0%
Percent of Original Last Price Received at Sale*	88.0%	89.0%	1.1%	85.0%	93.0%	9.4%
Average Days on Market Until Sale	99	216	118.2%	118	151	28.0%
Total Current Inventory**	14	14	0.0%	.	.	.
Single-Family Detached Inventory	14	14	0.0%	.	.	.

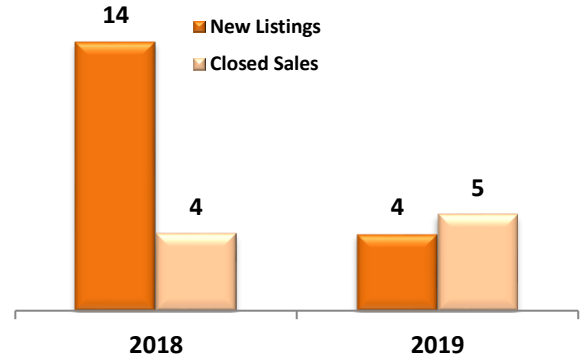
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

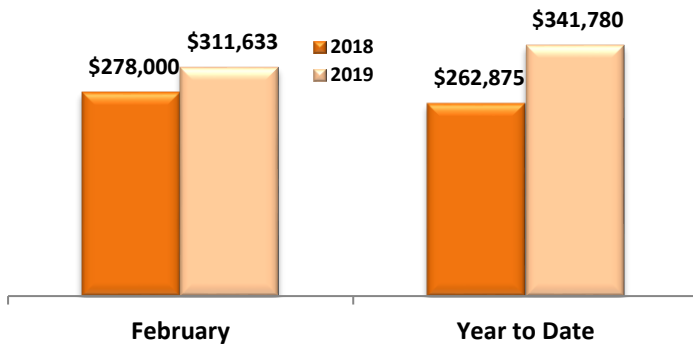
Activity-Most Recent Month



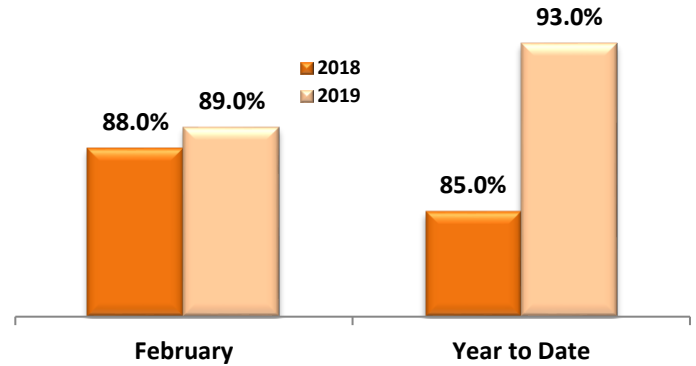
Activity-Year to Date



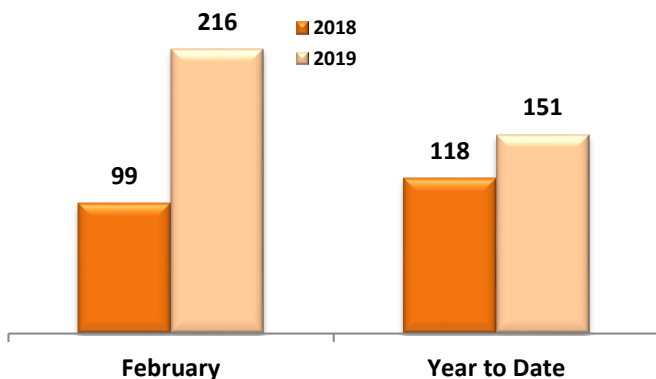
Average Sales Price



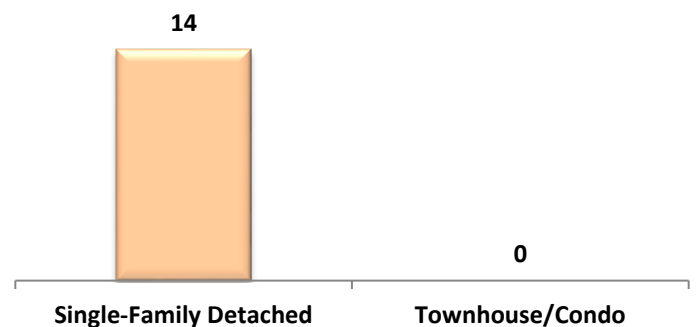
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are for only one month, month or activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

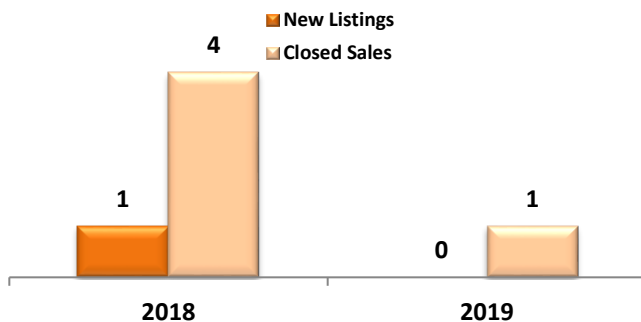
February 2019

Year to Date

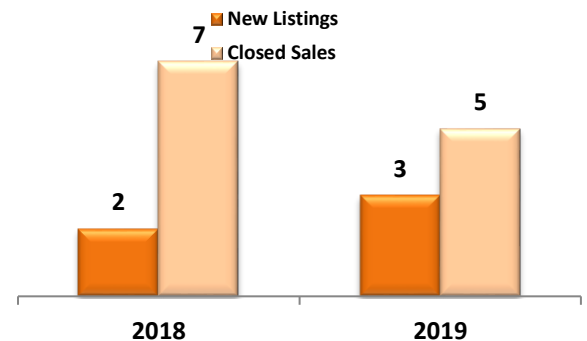
Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	0	-100.0%	2	3	50.0%
Closed Sales	4	1	-75.0%	7	5	-28.6%
Average Sales Price	\$ 117,725	\$ 60,000	-49.0%	\$ 116,057	\$ 83,500	-28.1%
Percent of Original Last Price Received at Sale*	91.0%	86.0%	-5.5%	91.0%	94.0%	3.3%
Average Days on Market Until Sale	113	172	52.2%	159	78	-50.9%
Total Current Inventory**	8	4	-50.0%	.	.	.
Single-Family Detached Inventory	6	3	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

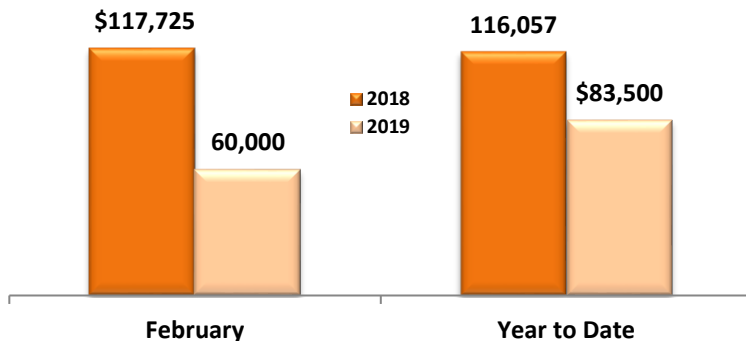
Activity-Most Recent Month



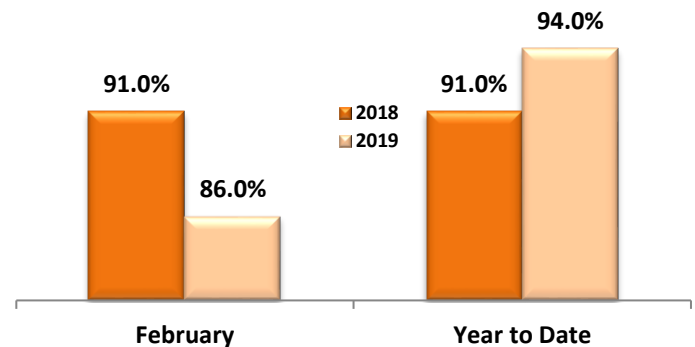
Activity-Year to Date



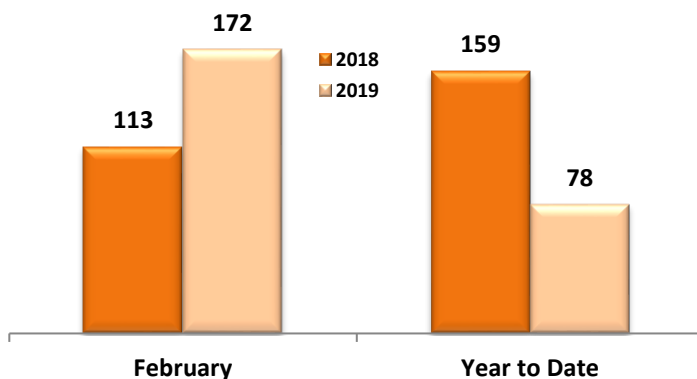
Average Sales Price



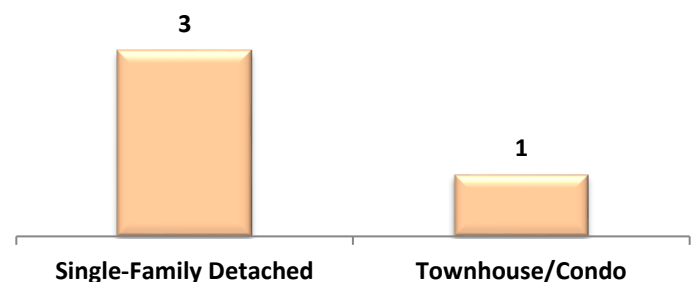
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

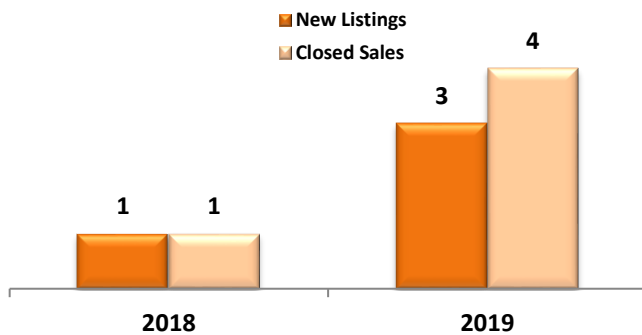
February 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

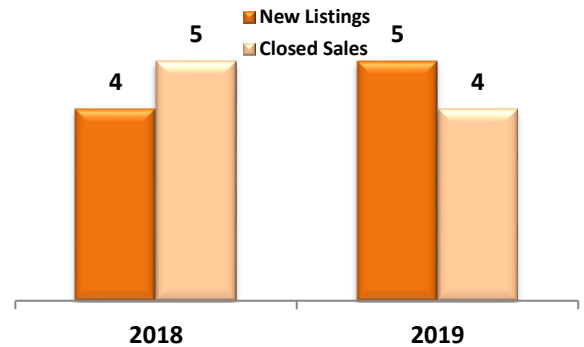
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	1	3	200.0%	4	5	25.0%
Closed Sales	1	4	300.0%	5	4	-20.0%
Average Sales Price	\$ 122,500	\$ 127,125	3.8%	\$ 144,920	\$ 127,125	-12.3%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	102	80	-21.6%	108	80	-25.9%
Total Current Inventory**	9	14	55.6%	.	.	.
Single-Family Detached Inventory	8	12	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

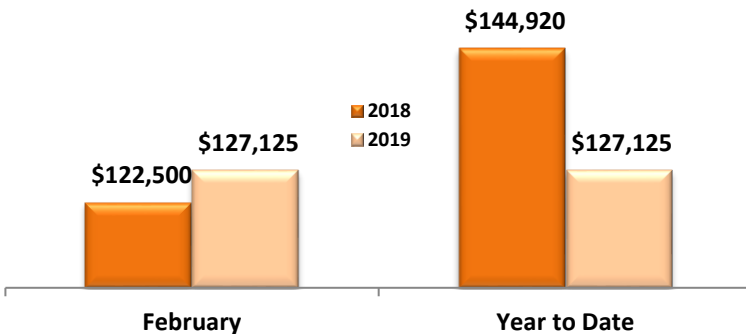
Activity-Most Recent Month



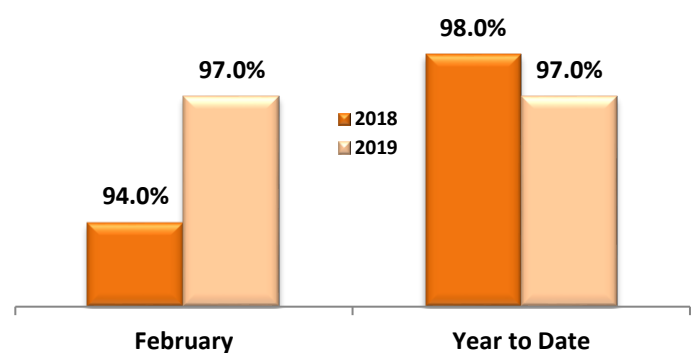
Activity-Year to Date



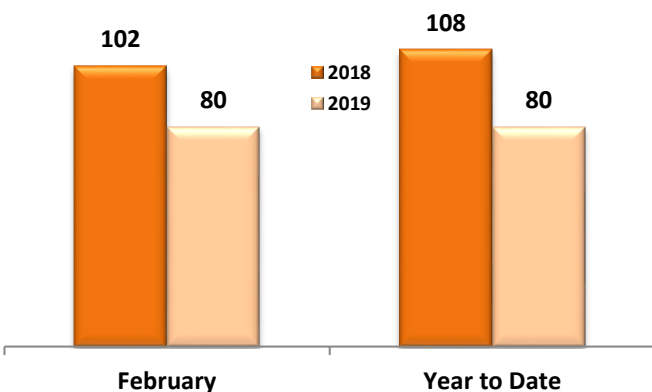
Average Sales Price



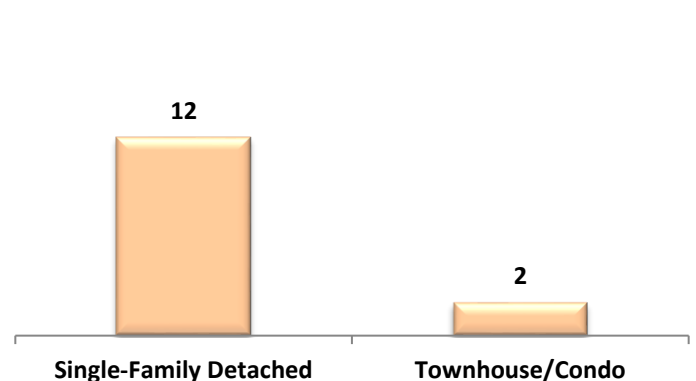
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

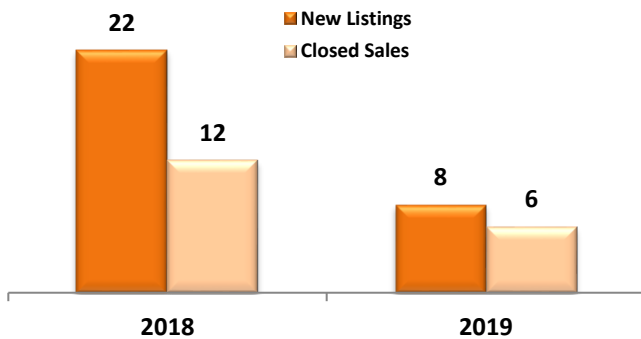
February 2019

Year to Date

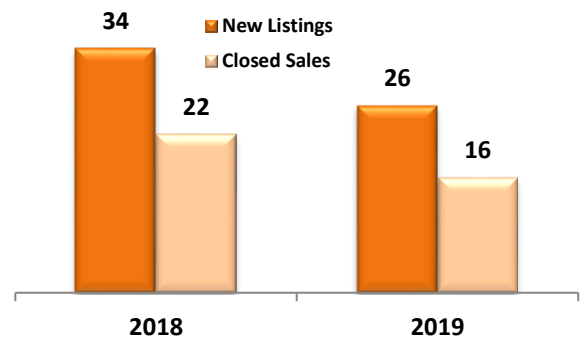
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	22	8	-63.6%	34	26	-23.5%
Closed Sales	12	6	-50.0%	22	16	-27.3%
Average Sales Price	\$ 180,341	\$ 176,416	-2.2%	\$ 174,943	\$ 224,900	28.6%
Percent of Original Last Price Received at Sale*	94.0%	89.0%	-5.3%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	67	172	156.7%	80	155	93.8%
Total Current Inventory**	26	53	103.8%	.	.	.
Single-Family Detached Inventory	22	48	118.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

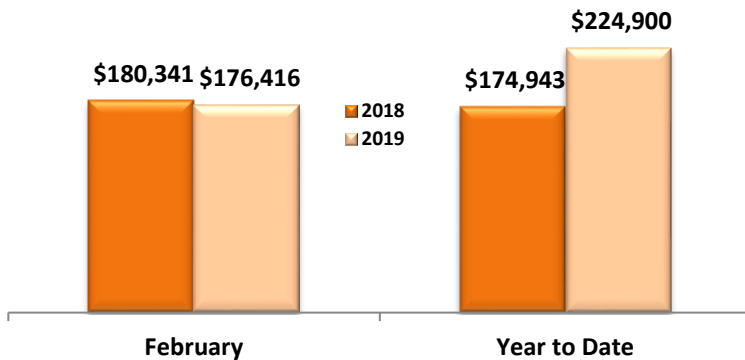
Activity-Most Recent Month



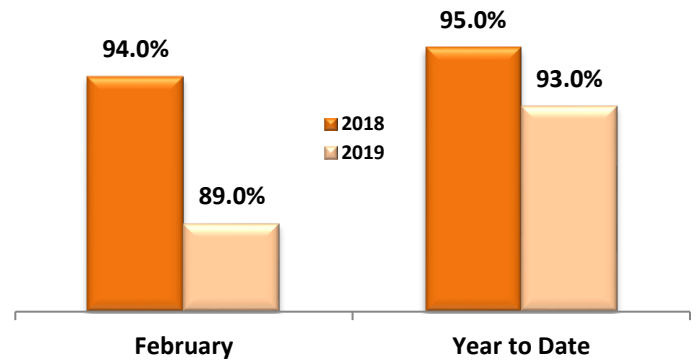
Activity-Year to Date



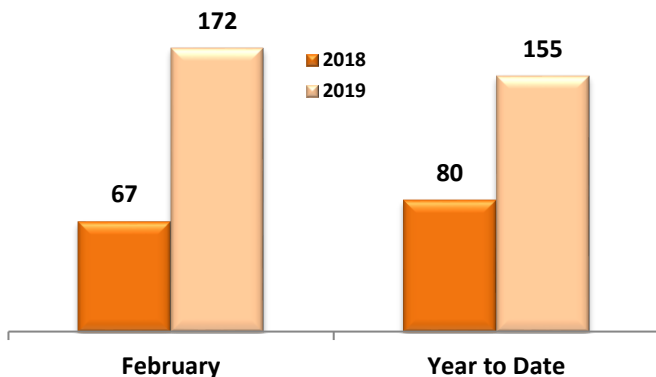
Average Sales Price



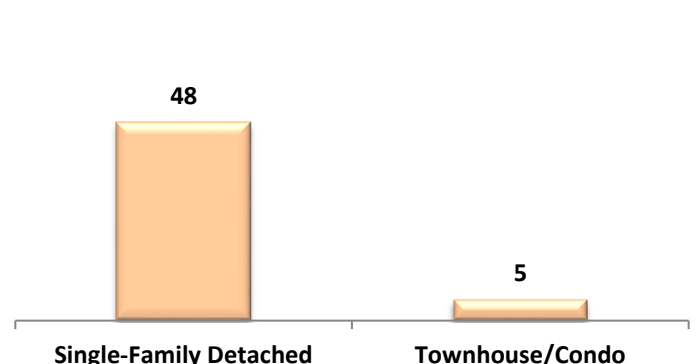
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Upper North Mankato

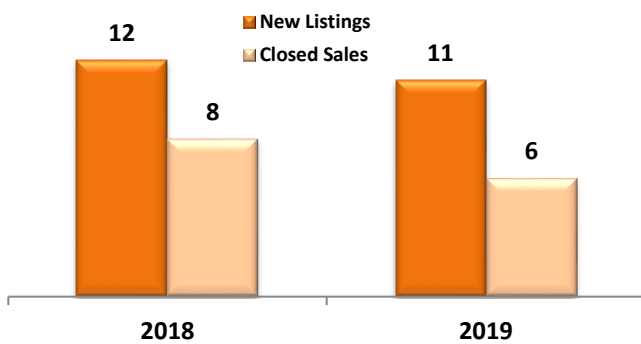
February 2019

Year to Date

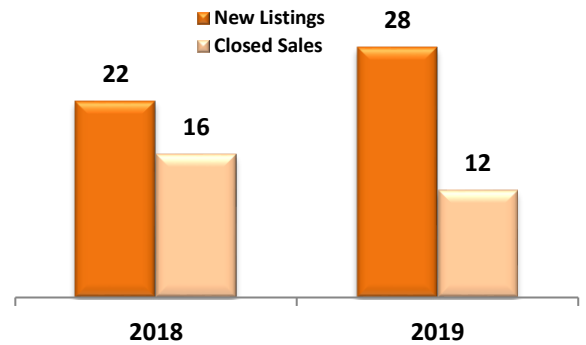
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	11	-8.3%	22	28	27.3%
Closed Sales	8	6	-25.0%	16	12	-25.0%
Average Sales Price	\$ 250,806	\$ 270,650	7.9%	\$ 281,284	\$ 292,441	4.0%
Percent of Original List Price Received at Sale*	97.0%	97.0%	0.0%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	154	105	-31.8%	144	94	-34.7%
Total Current Inventory**	14	36	157.1%	.	.	.
Single-Family Detached Inventory	11	29	163.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

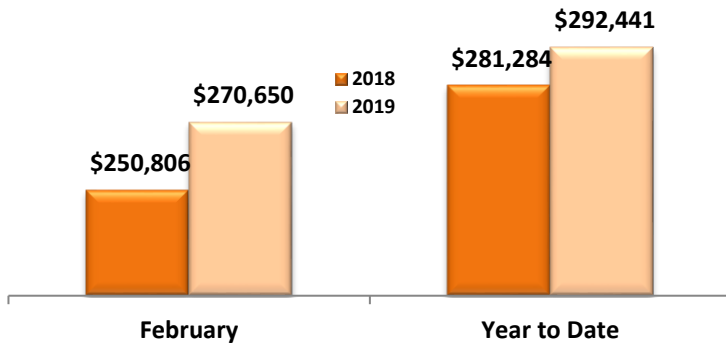
Activity-Most Recent Month



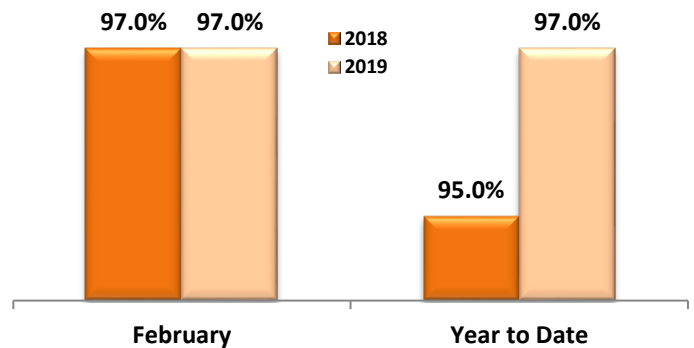
Activity-Year to Date



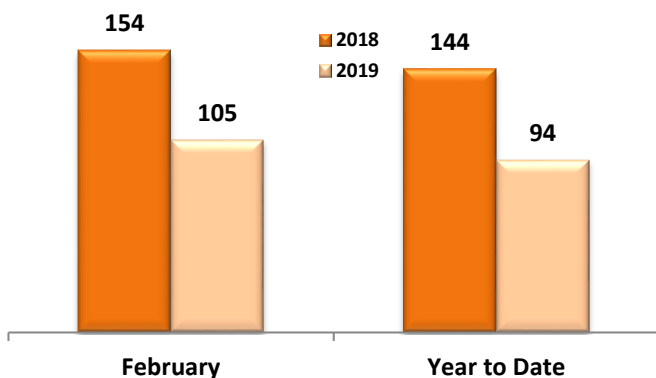
Average Sales Price



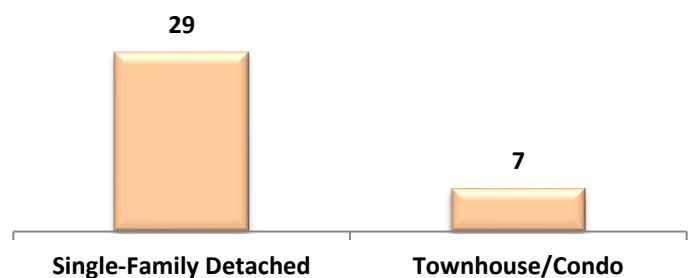
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures presented in this report are preliminary and may change as more information is received. Such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

West Mankato/Skyline

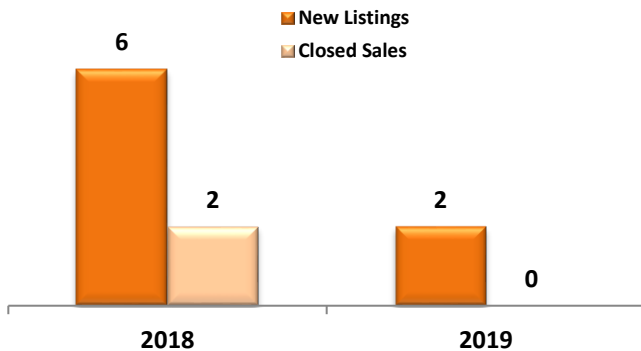
February 2019

Year to Date

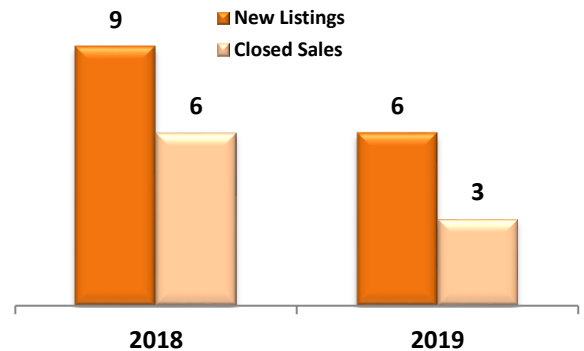
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	2	-66.7%	9	6	-33.3%
Closed Sales	2	0	-100.0%	6	3	-50.0%
Average Sales Price	\$ 152,500	\$ -	-100.0%	\$ 121,666	\$ 200,333	64.7%
Percent of Original Last Price Received at Sale*	103.0%	0.0%	-100.0%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	33	0	-100.0%	54	127	135.2%
Total Current Inventory**	10	4	-60.0%	.	.	.
Single-Family Detached Inventory	10	4	-60.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

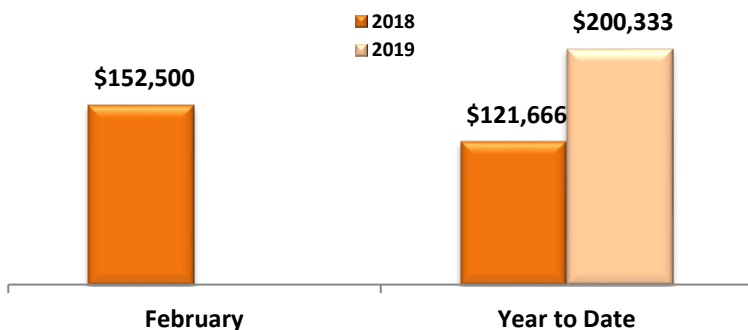
Activity-Most Recent Month



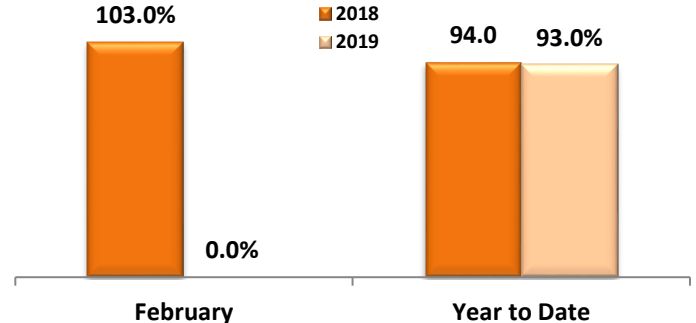
Activity-Year to Date



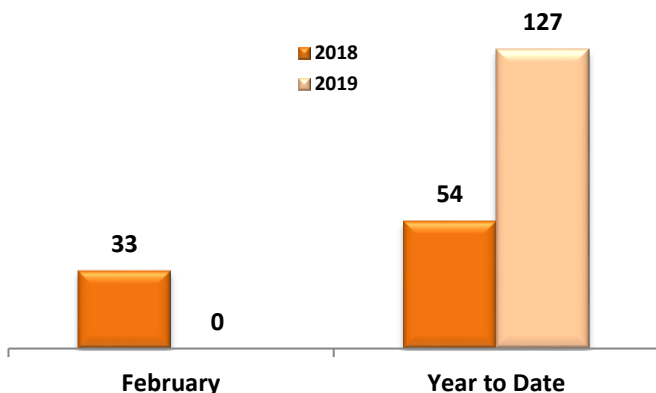
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

