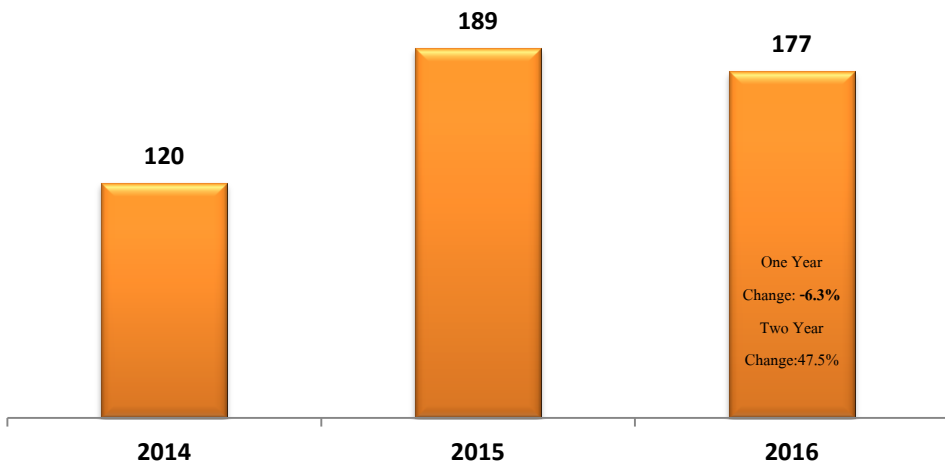


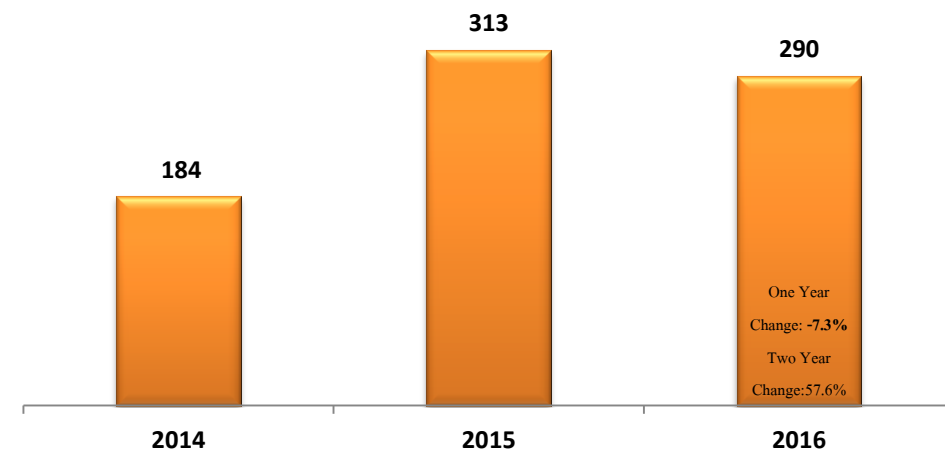
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

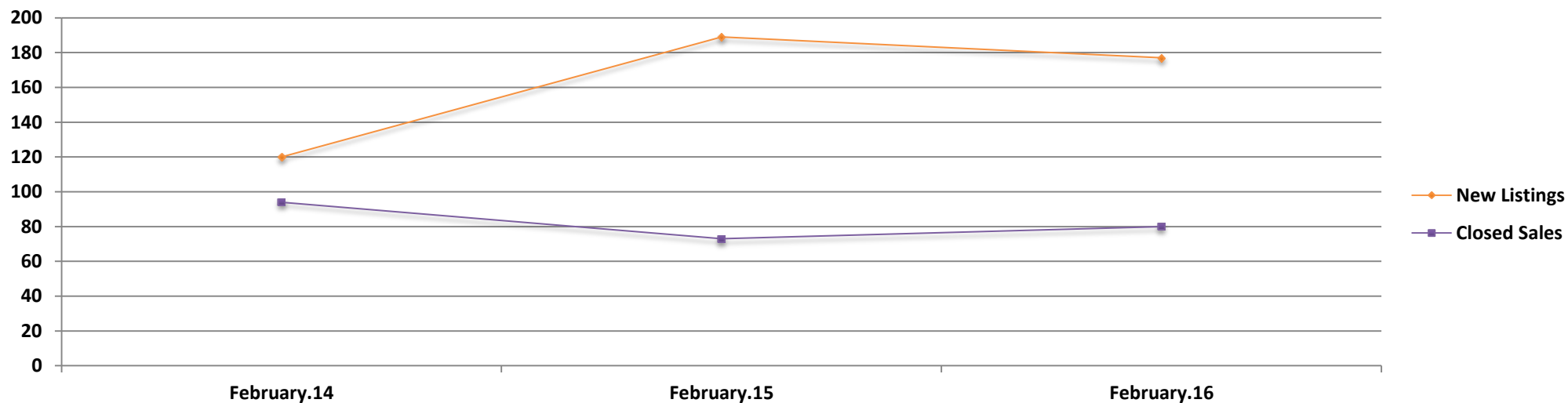
February



Year to Date



Historical Market Activity



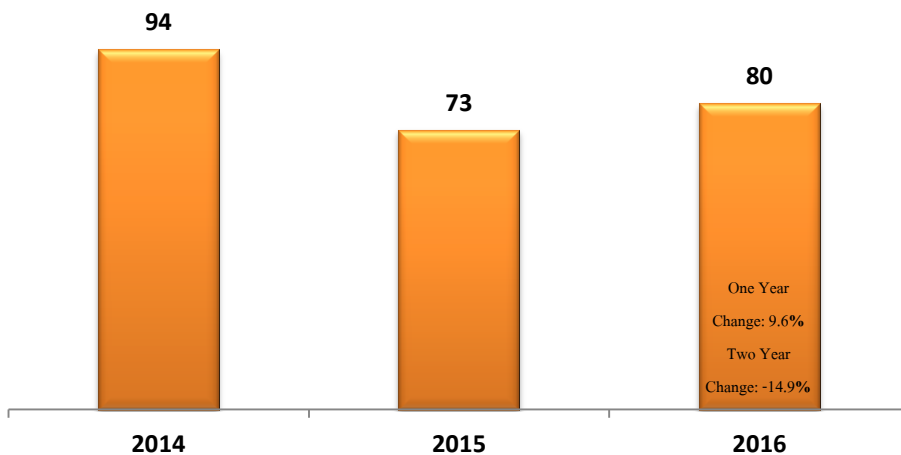
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

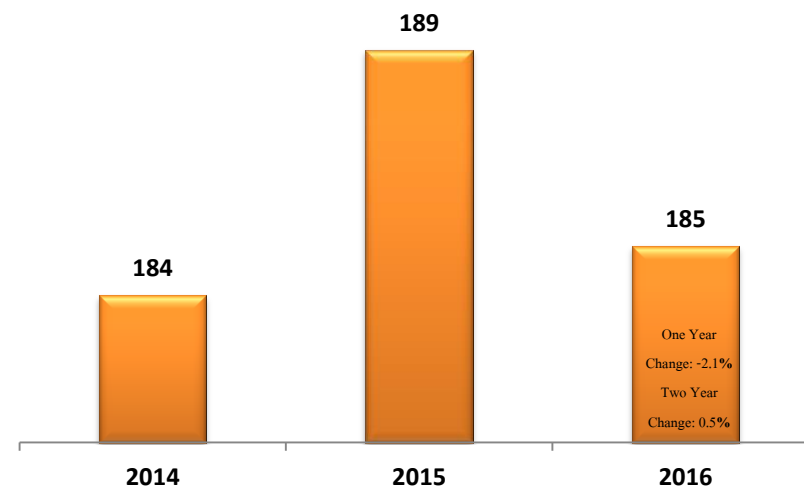


Late Sales recorded in MLS figured in
Year to Date Totals

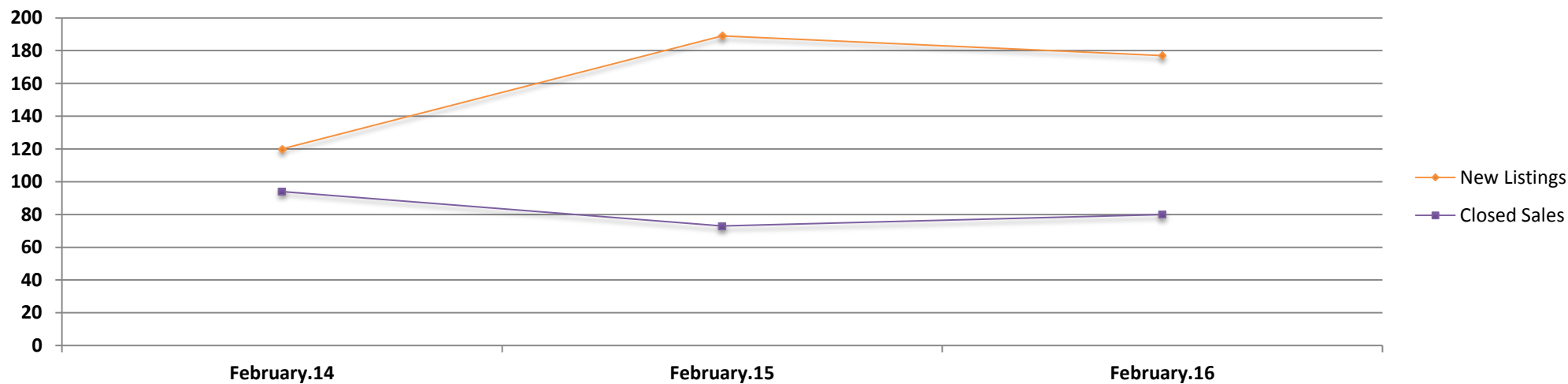
February



Year to Date



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

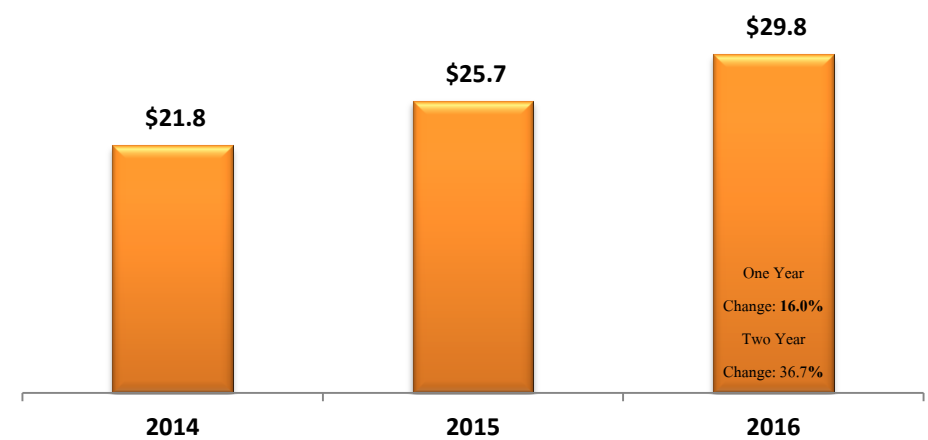
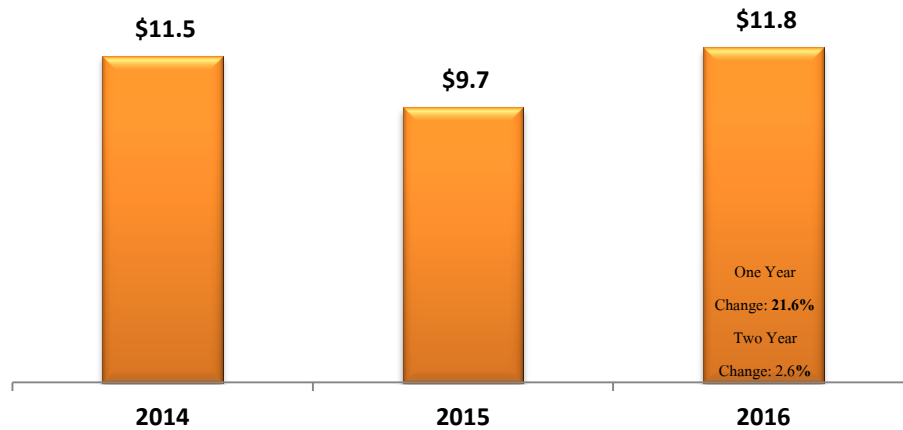
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



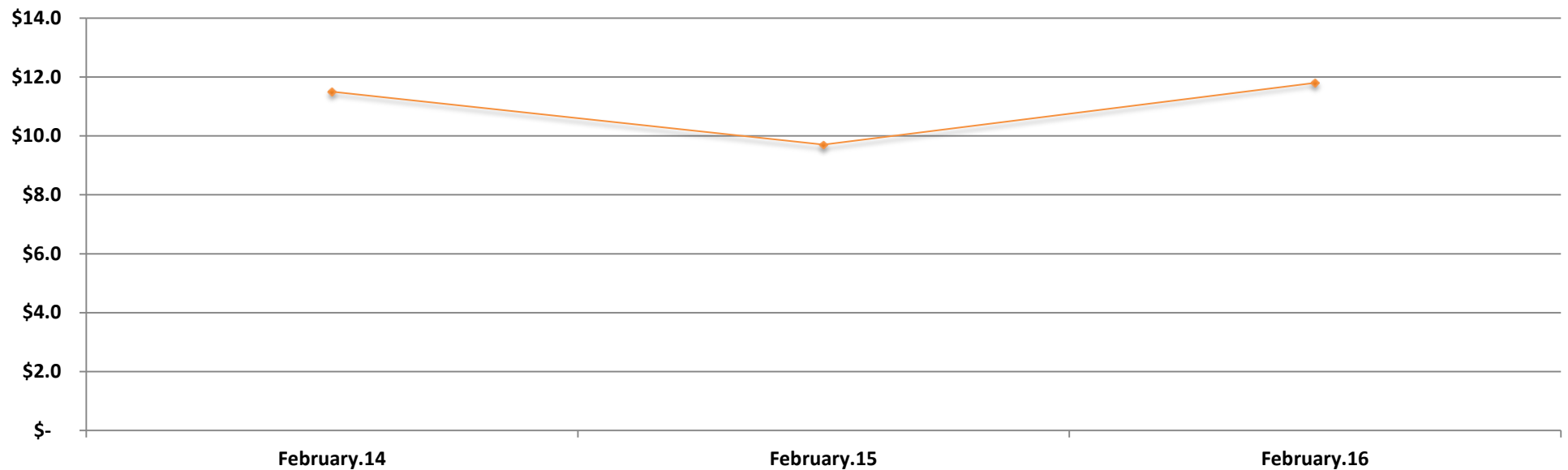
February

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



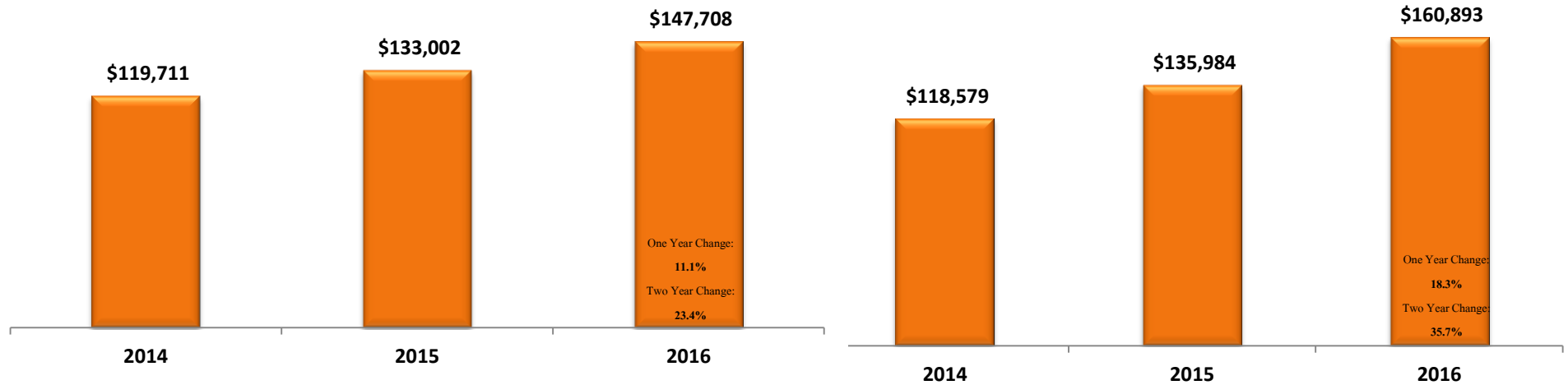
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

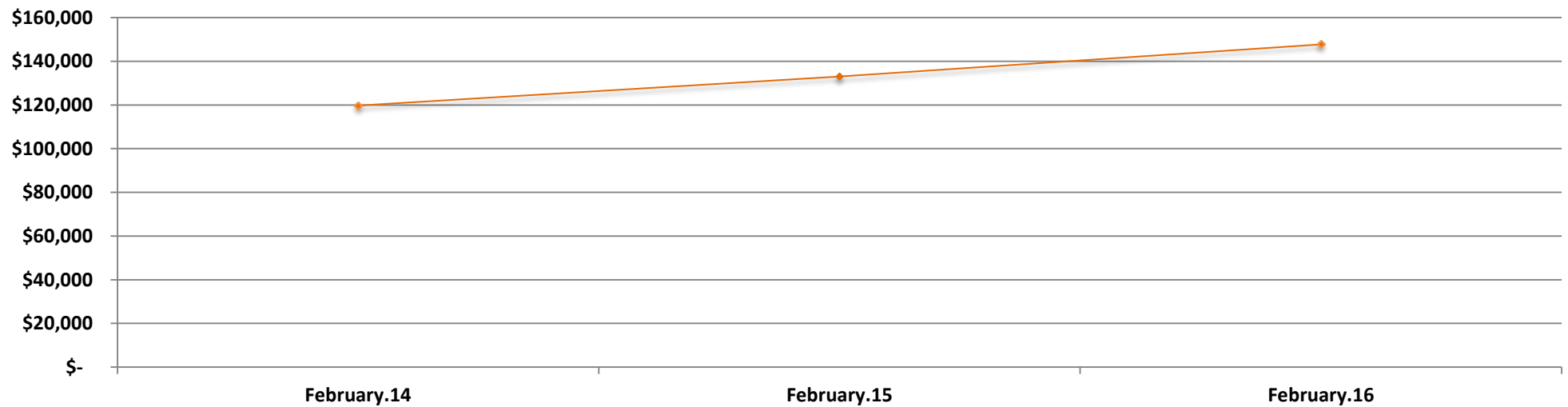
February

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



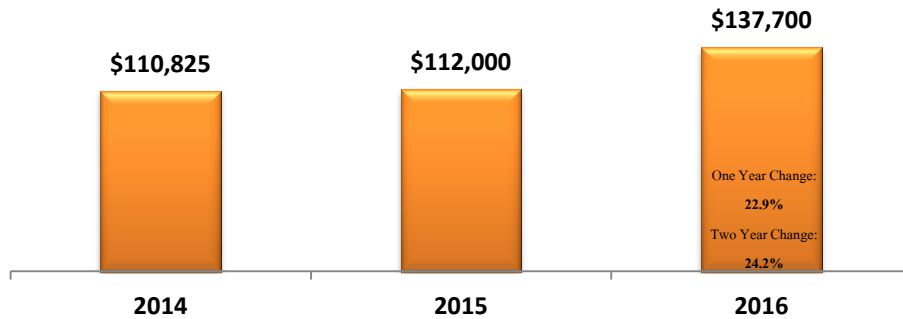
Historical Average Prices



Median Sales Price

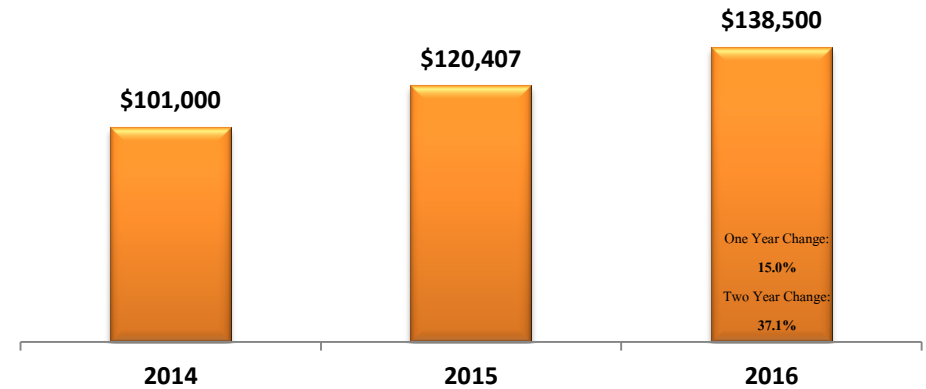
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

February

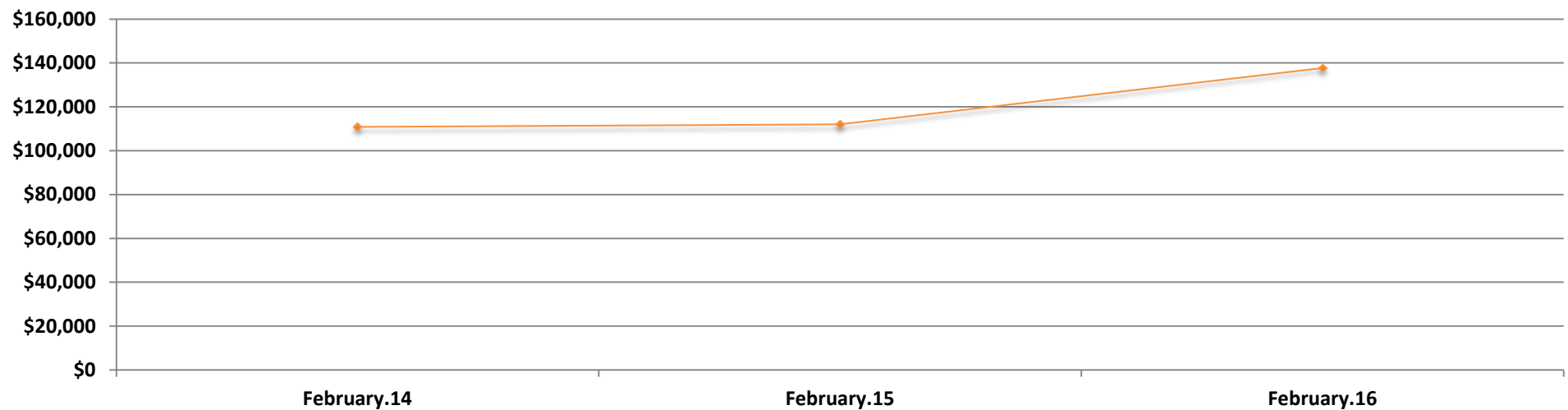


Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

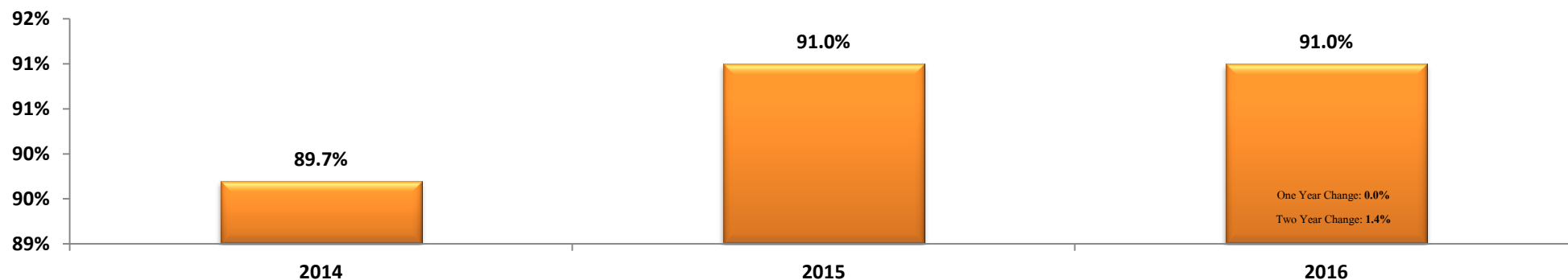
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



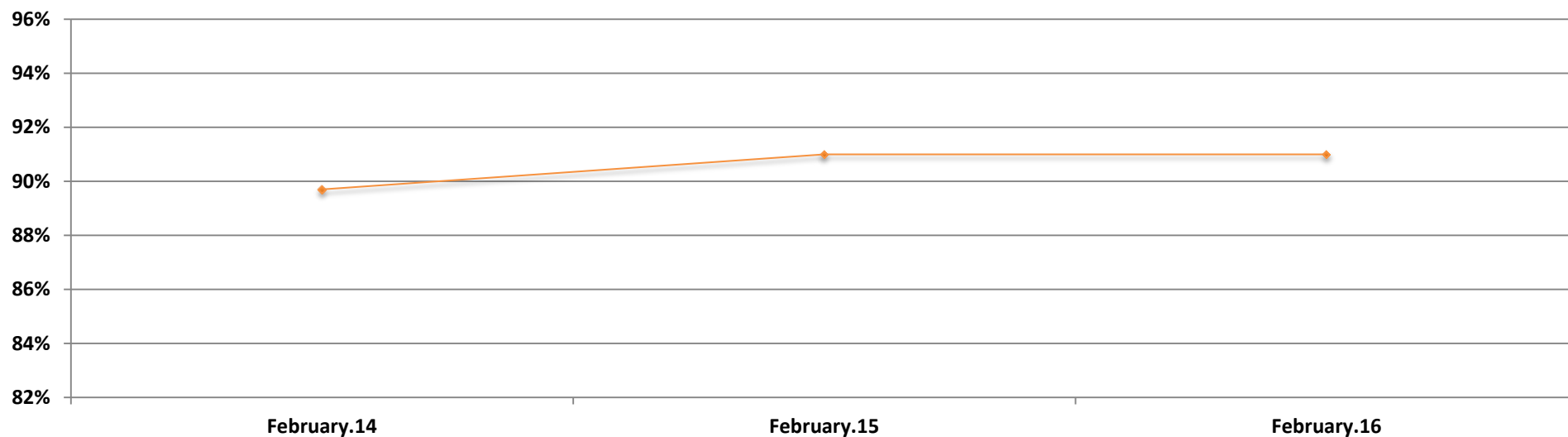
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



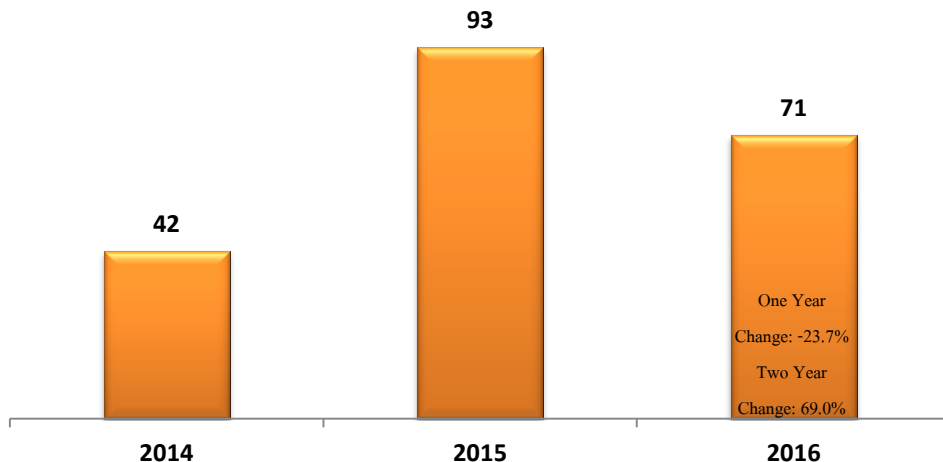
Historical Percent of Original List Price Received at Sale



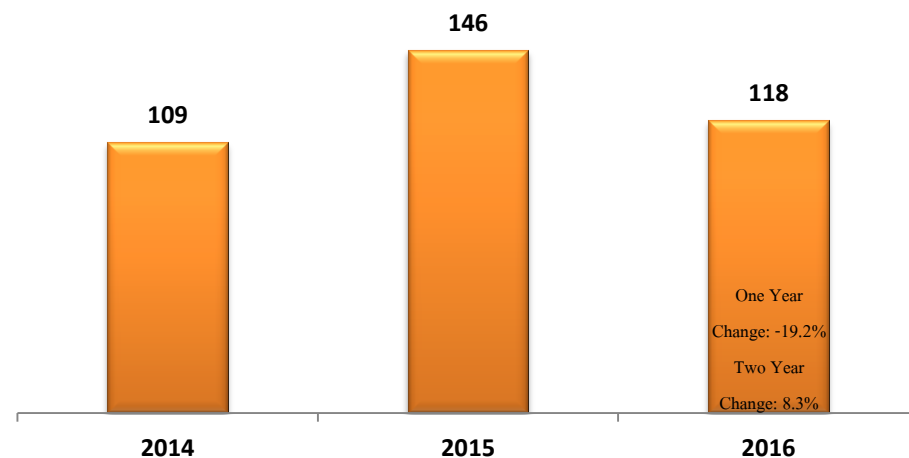
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

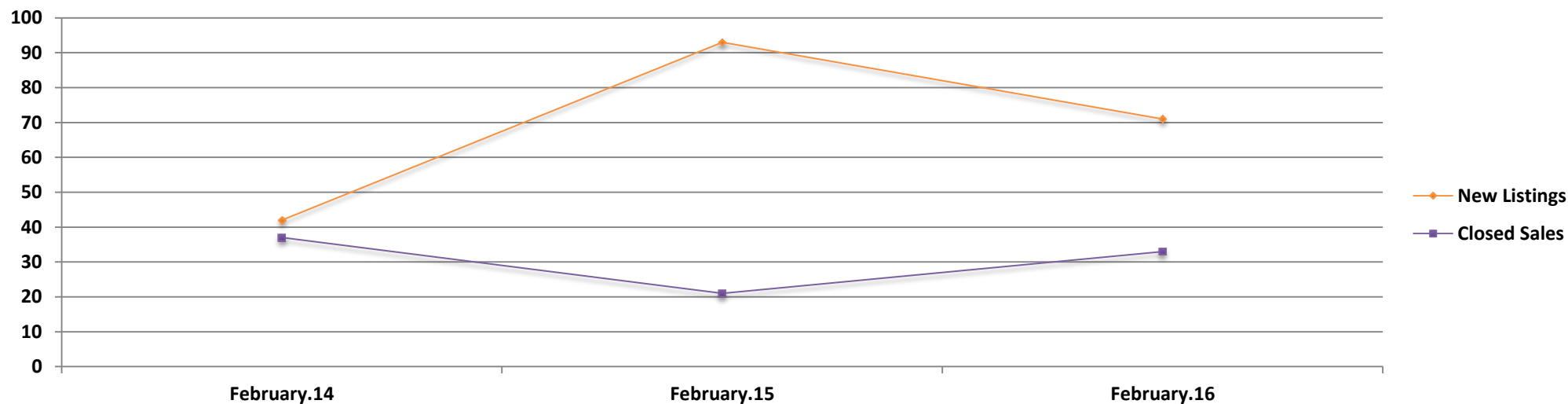
February



Year to Date



Historical Market Activity

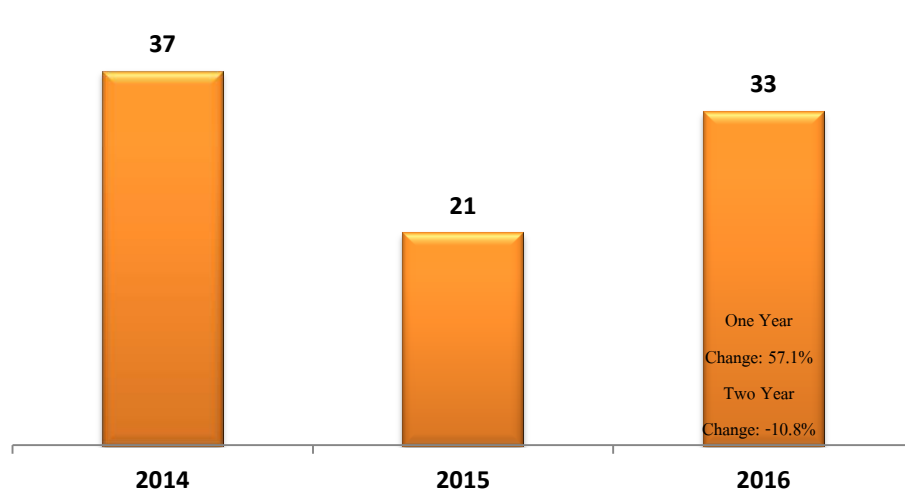


Closed Sales in in Zip Codes 56001 & 56003

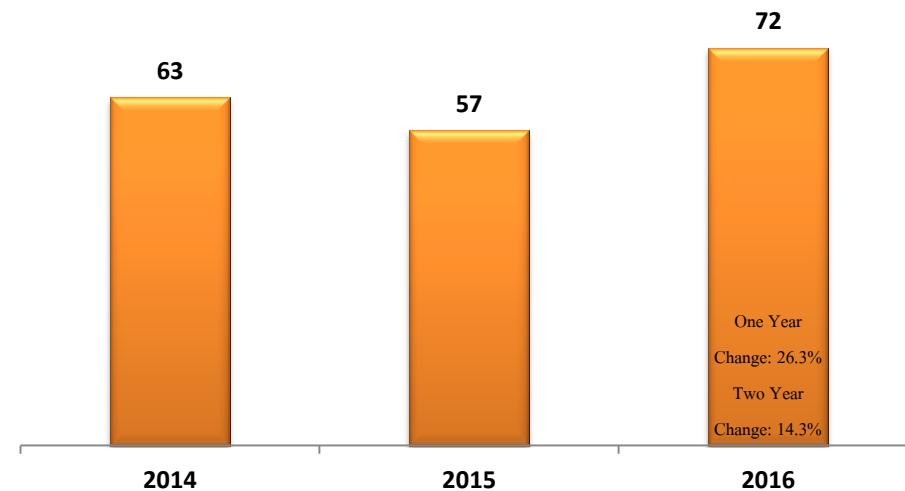
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



February

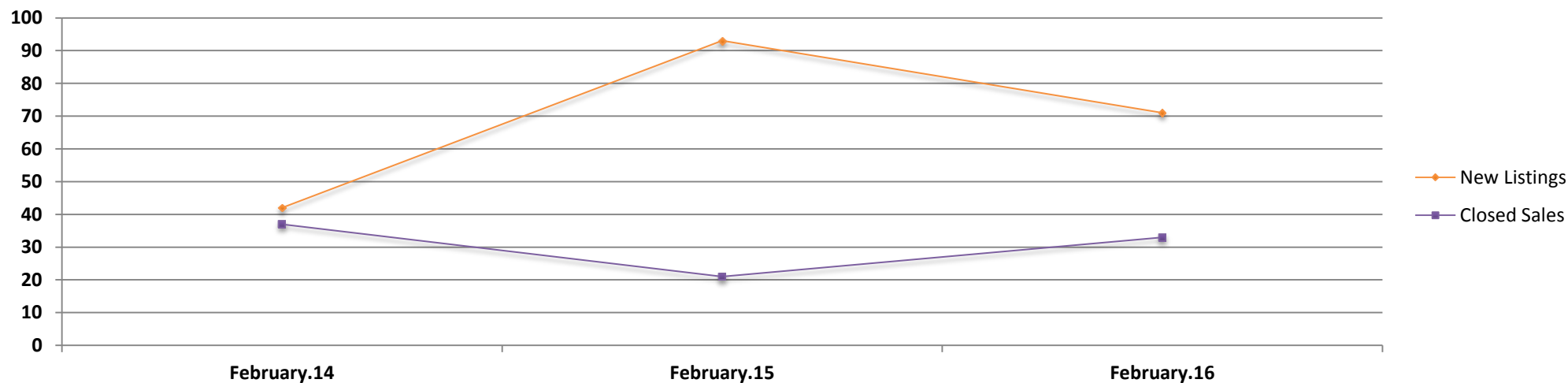


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

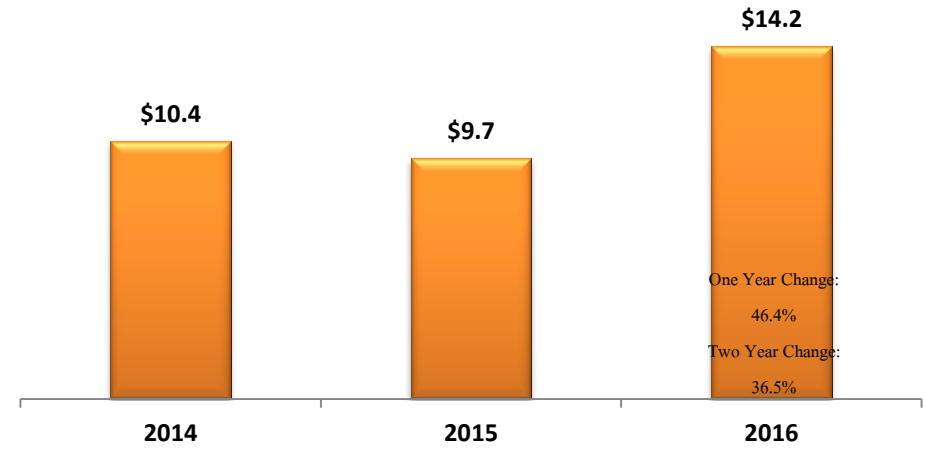
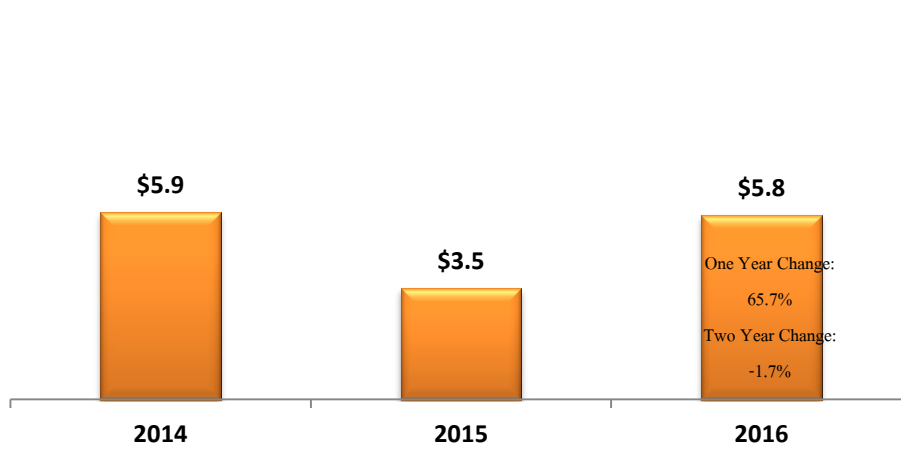
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



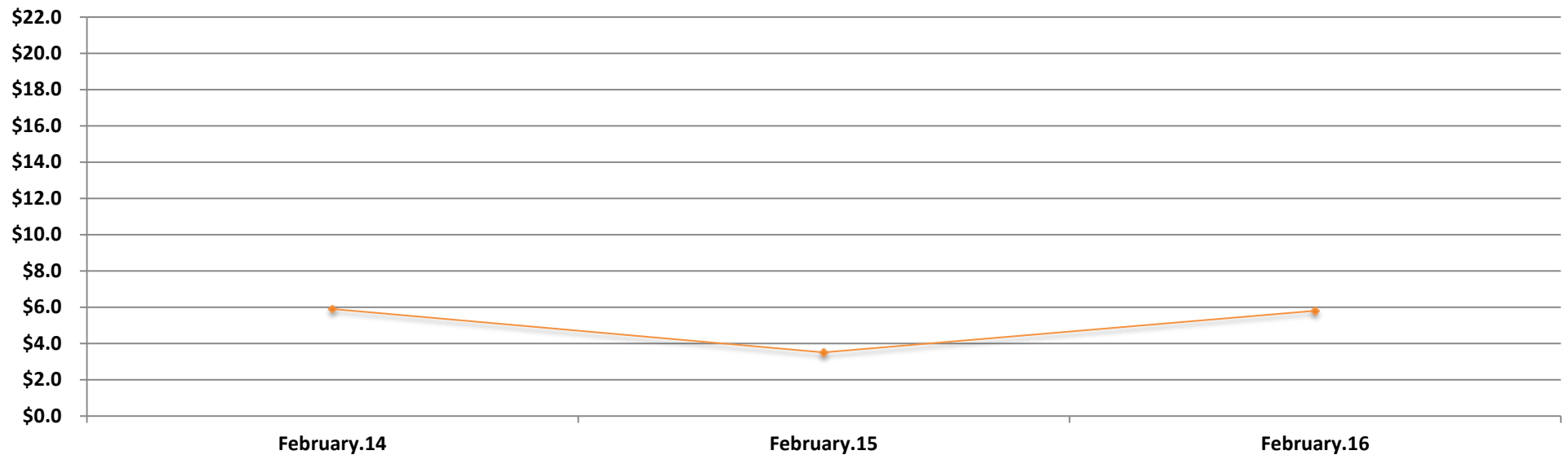
February

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

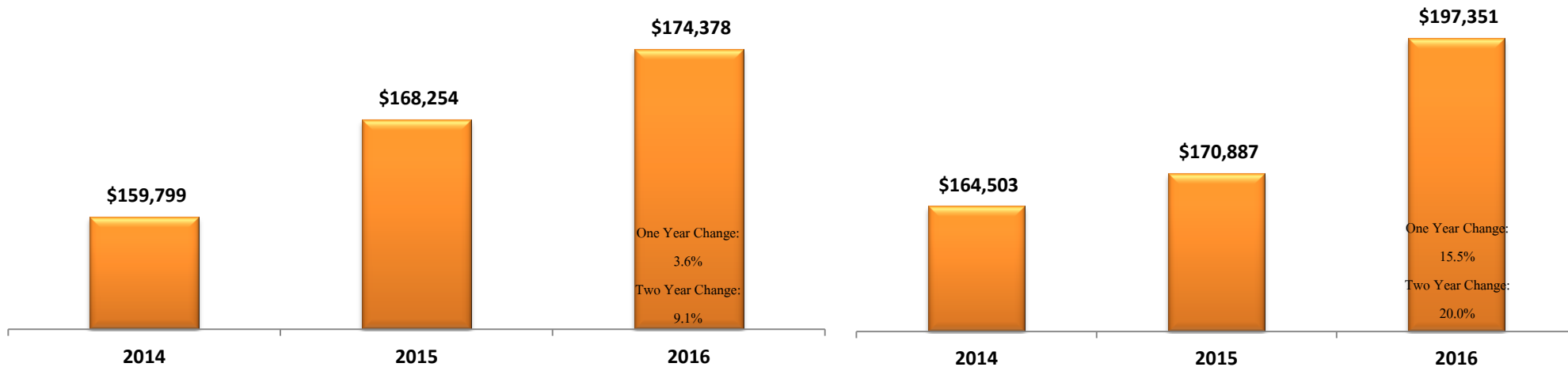


Figures do not take into account seller concessions.

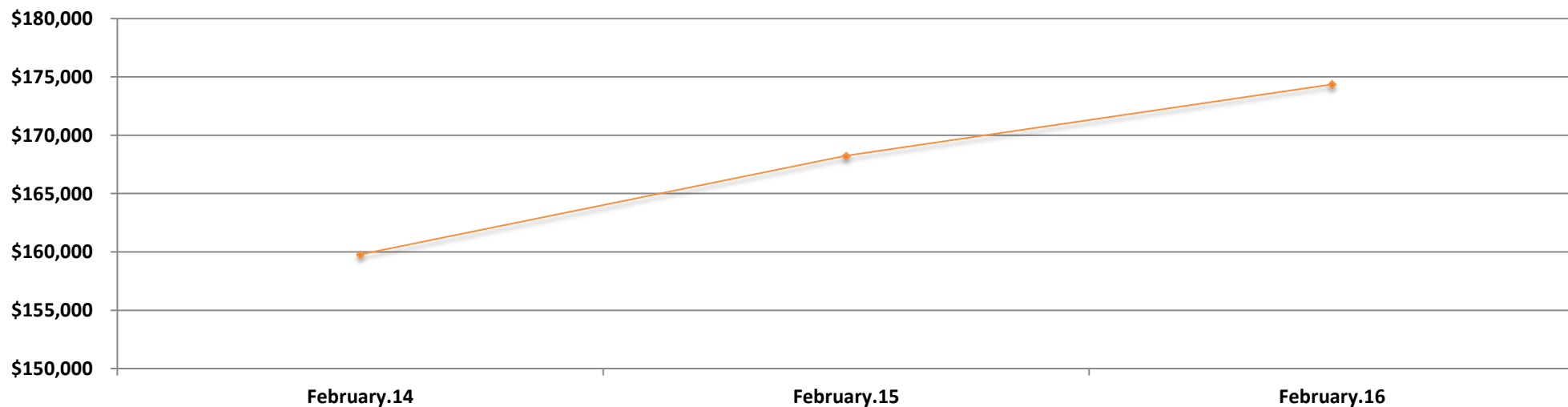
February

Late Sales recorded in MLS
figured in Year to Date Totals

Year to Date



Historical Average Prices



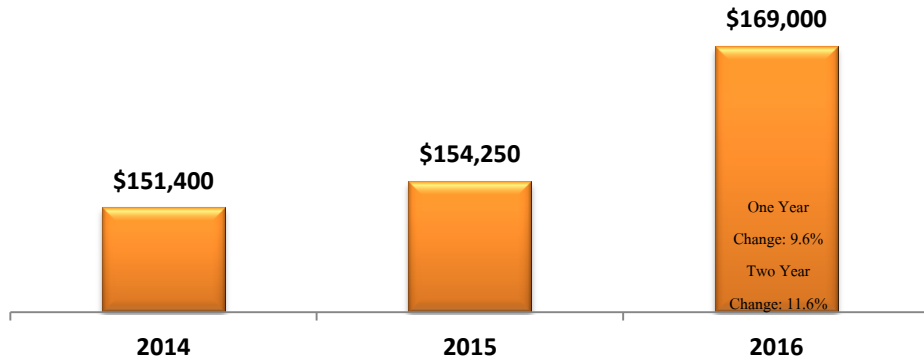
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



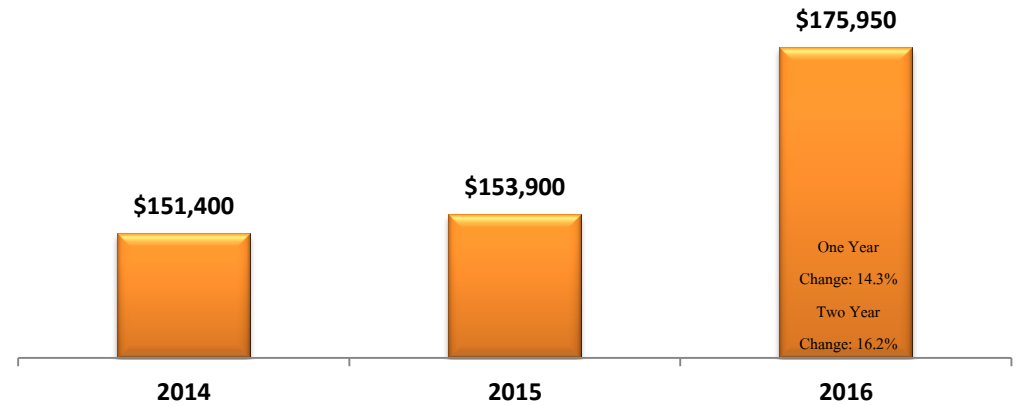
Figures do not take into account seller concessions

February

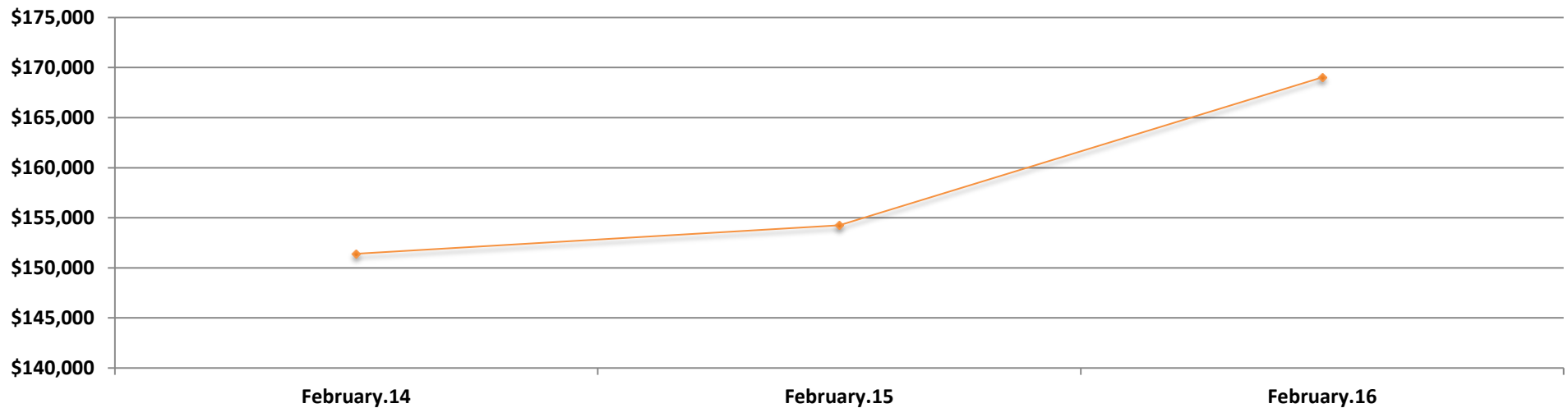


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

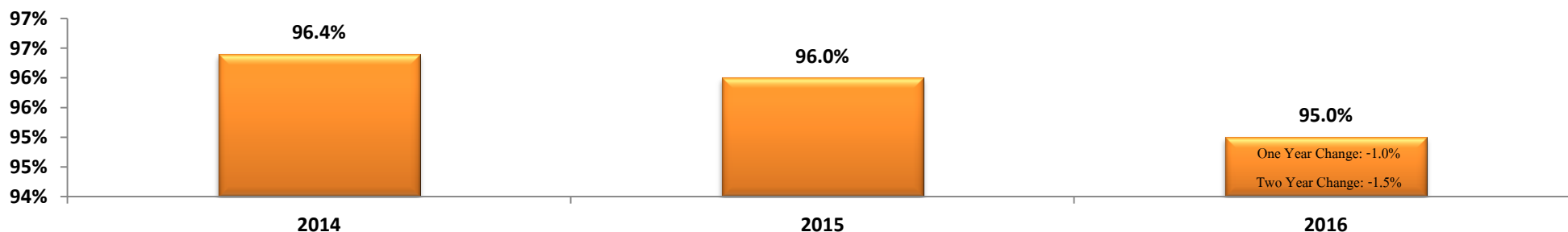
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



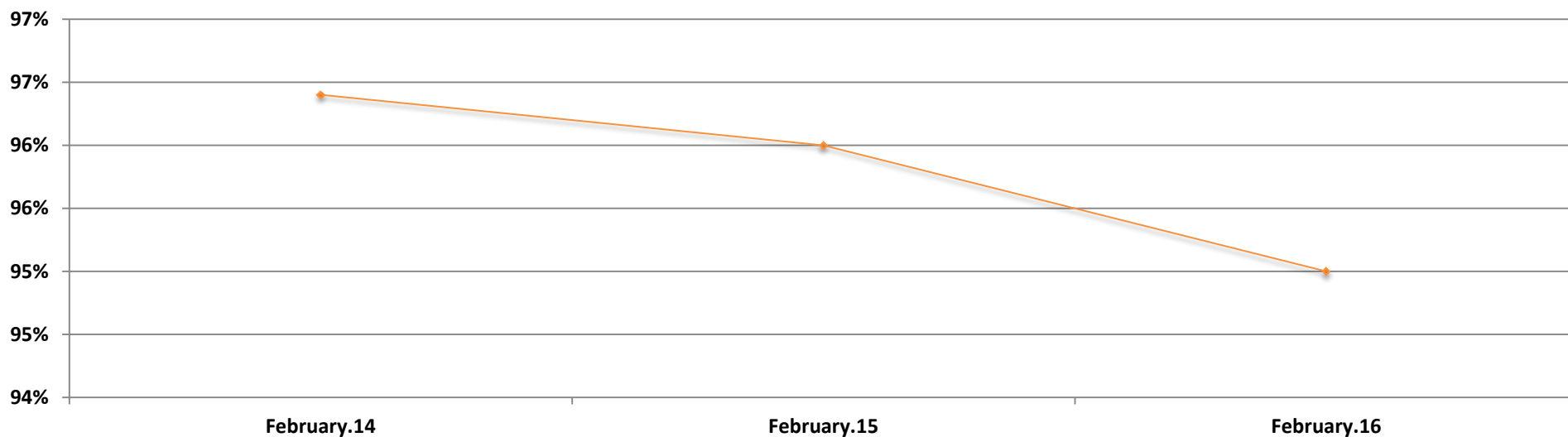
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

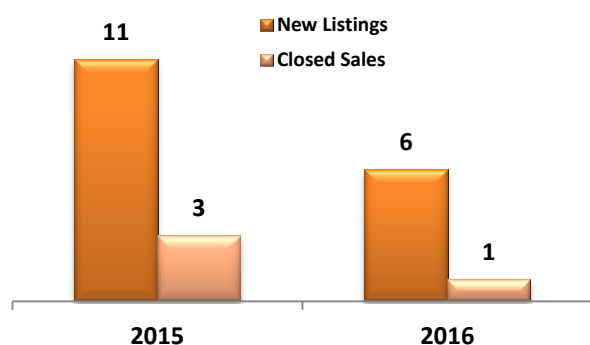
February

Year to Date

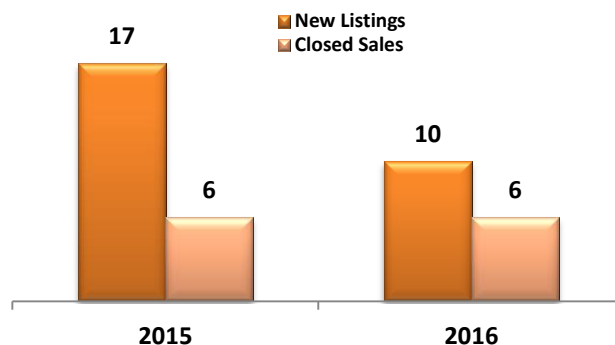
Faribault County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	6	-45.5%	17	10	-41.2%
Closed Sales	3	1	-66.7%	6	6	0.0%
Average Sales Price	\$73,500	\$100,000	36.1%	\$54,520	\$111,100	103.8%
Avg. Percent of Original List Price Received at Sale*	89.0%	88.0%	-1.1%	84.0%	88.0%	4.8%
Average Days on Market Until Sale	255	111	-56.5%	154	236	53.2%
Total Current Inventory**	73	61	-16.4%	-	-	-
Single-Family Detached Inventory	72	61	-15.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

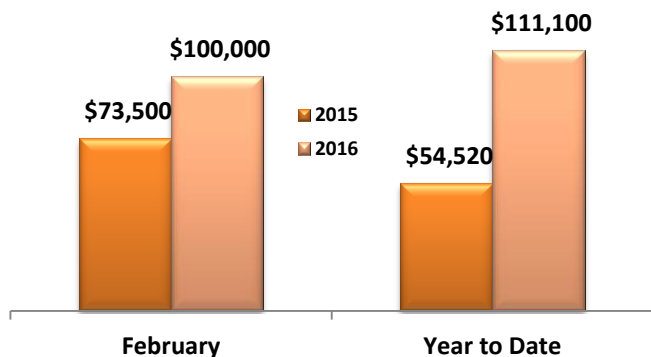
Activity-Most Recent Month



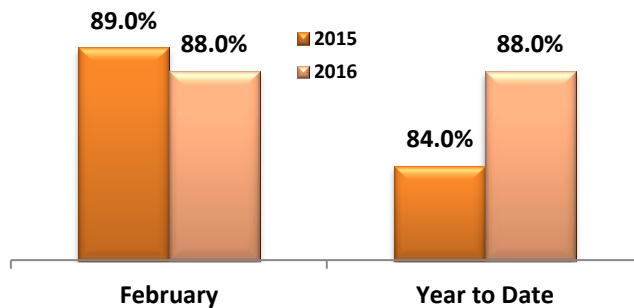
Activity-Year to Date



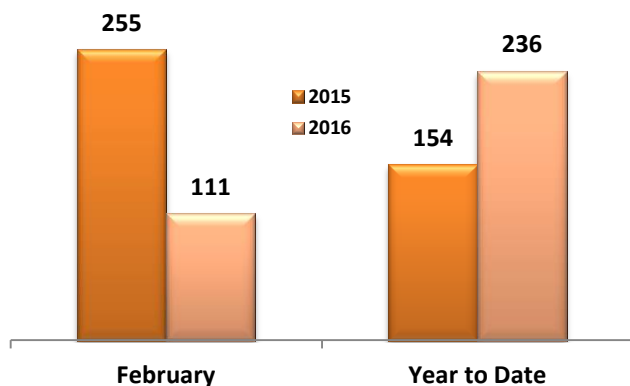
Average Sales Price



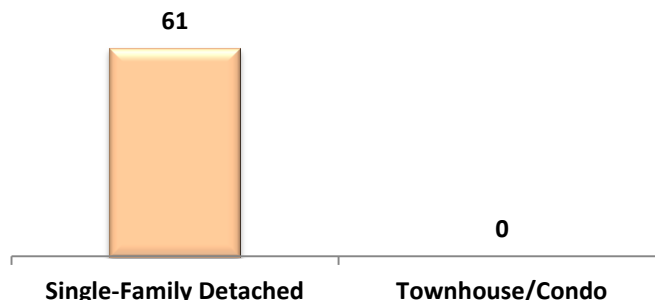
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Eagle Lake/Madison Lake

February

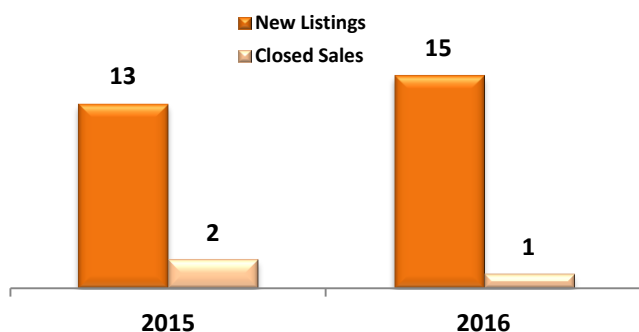
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	13	15	15.4%	20	21	5.0%
Closed Sales	2	1	-50.0%	4	4	0.0%
Average Sales Price	\$262,550	\$252,500	-3.8%	\$252,325	\$164,155	-34.9%
Avg. Percent of Original List Price Received at Sale*	103.0%	99.0%	-3.9%	97.0%	99.0%	2.1%
Average Days on Market Until Sale	89	76	-14.6%	106	86	-18.9%
Total Current Inventory**	42	38	-9.5%	-	-	-
Single-Family Detached Inventory	37	31	-16.2%	-	-	-

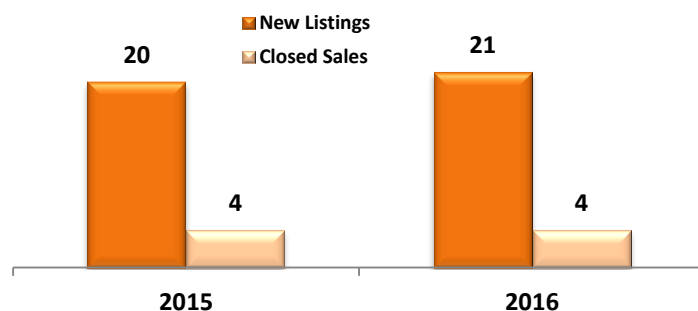
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

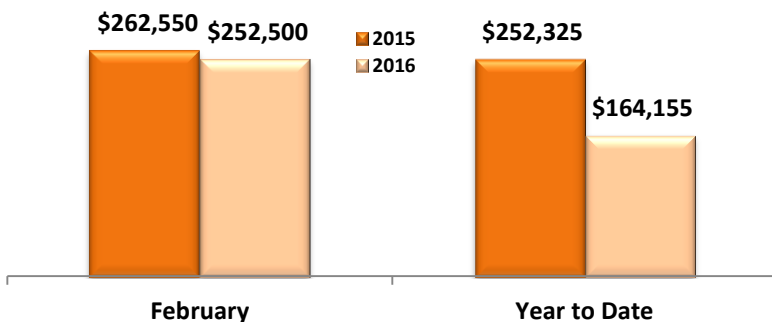
Activity-Most Recent Month



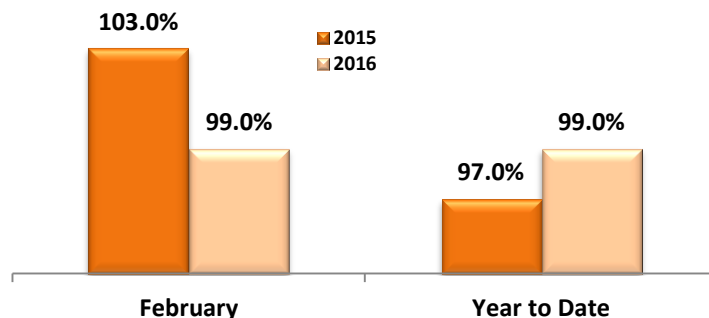
Activity-Year to Date



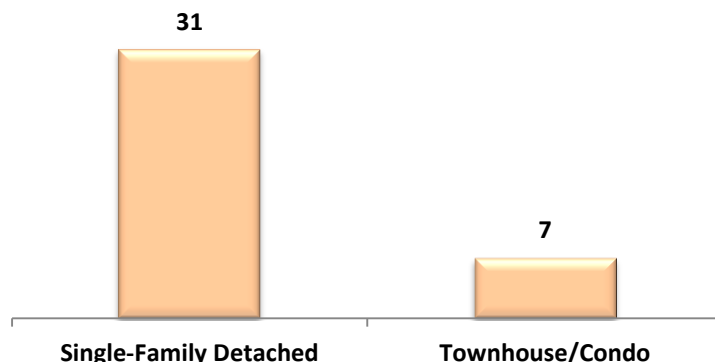
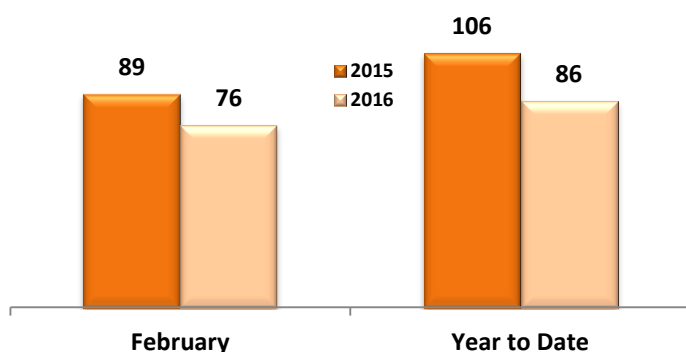
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

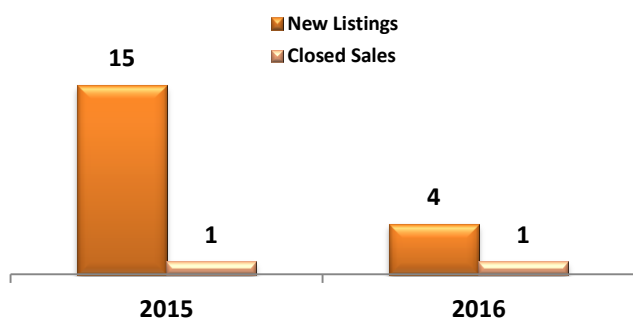
February

Year to Date

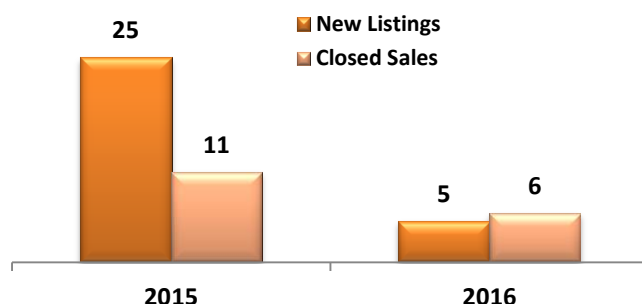
Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	15	4	-73.3%	25	5	-80.0%
Closed Sales	1	1	0.0%	11	6	-45.5%
Average Sales Price	\$328,000	\$80,000	-75.6%	\$155,722	\$247,545	59.0%
Avg. Percent of Original List Price Received at Sale*	87.0%	100.0%	14.9%	85.0%	87.0%	2.4%
Average Days on Market Until Sale	260	83	-68.1%	149	303	103.4%
Total Current Inventory**	54	23	-57.4%	-	-	-
Single-Family Detached Inventory	53	21	-60.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

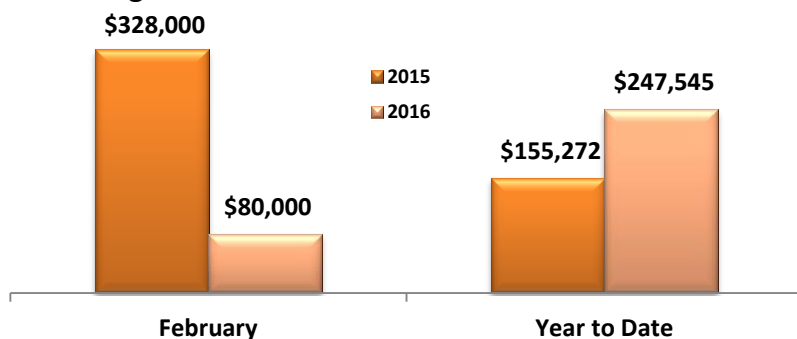
Activity-Most Recent Month



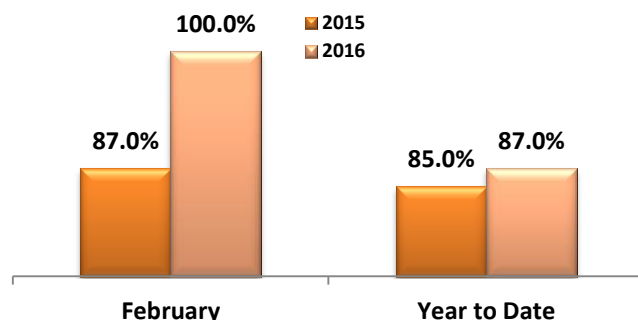
Activity-Year to Date



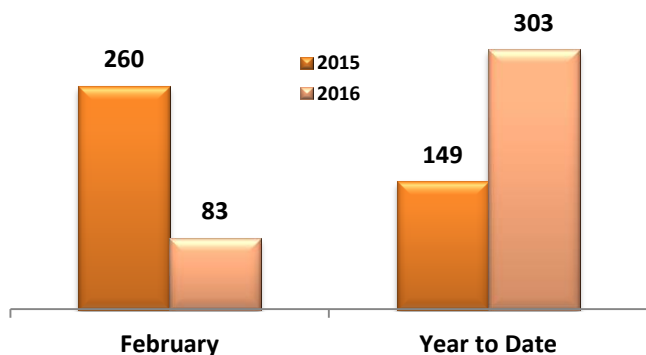
Average Sales Price



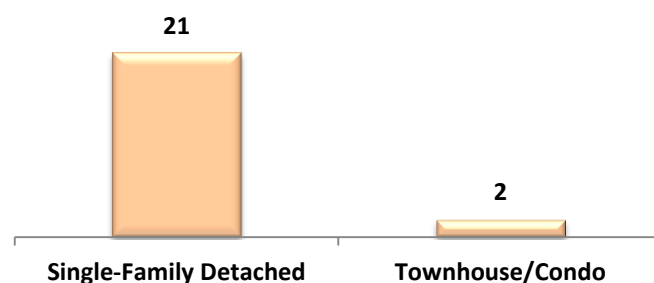
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

February

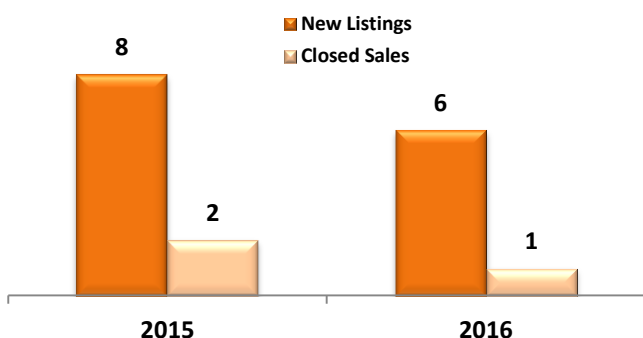
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	8	6	-25.0%	14	11	-21.4%
Closed Sales	2	1	-50.0%	4	4	0.0%
Average Sales Price	\$93,722	\$190,000	102.7%	\$112,486	\$162,564	44.5%
Avg. Percent of Original List Price Received at Sale*	94.0%	73.0%	-22.3%	95.0%	89.0%	-6.3%
Average Days on Market Until Sale	95	298	213.7%	116	144	24.1%
Total Current Inventory**	26	16	-38.5%	-	-	-
Single-Family Detached Inventory	24	14	-41.7%	-	-	-

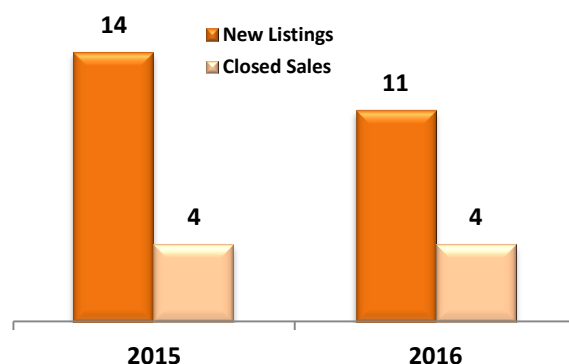
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

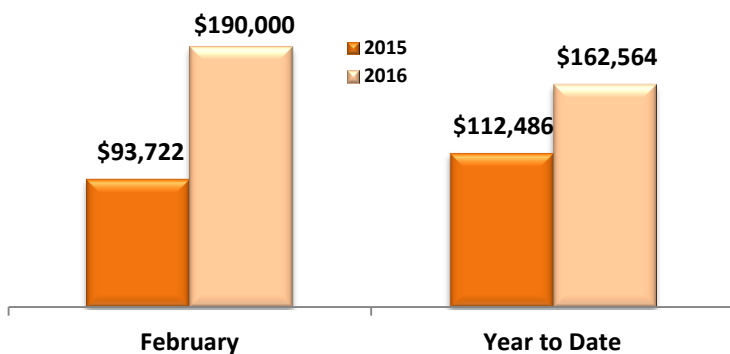
Activity-Most Recent Month



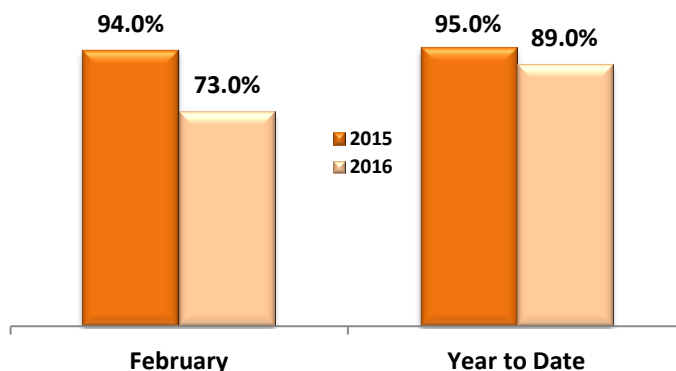
Activity-Year to Date



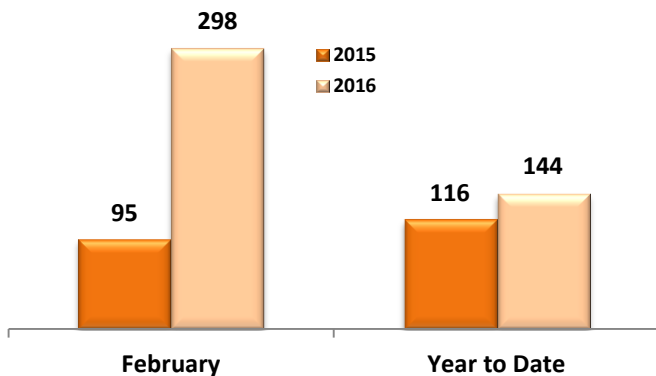
Average Sales Price



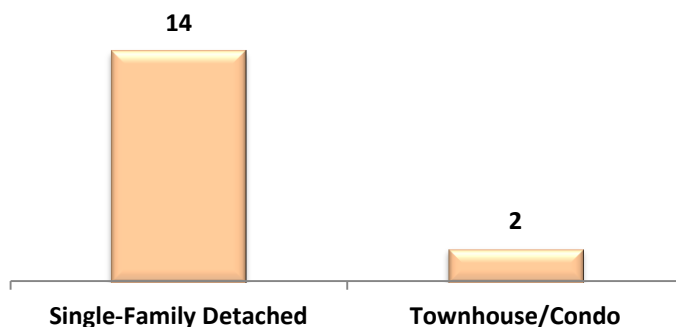
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

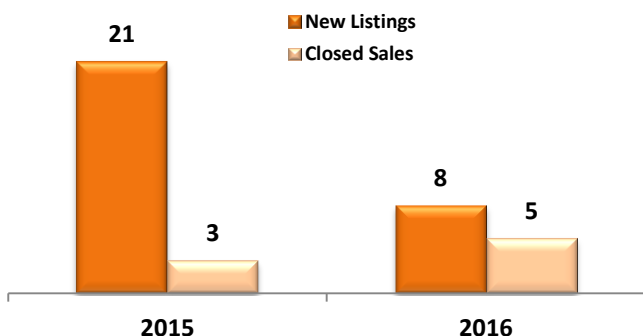
February

Year to Date

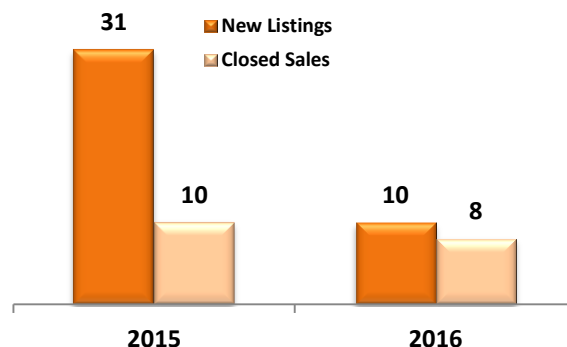
Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	21	8	-61.9%	31	10	-67.7%
Closed Sales	3	5	66.7%	10	8	-20.0%
Average Sales Price	\$76,333	\$164,680	1115.7%	\$66,800	\$157,787	136.2%
Avg. Percent of Original List Price Received at Sale*	88.0%	96.0%	9.1%	76.0%	94.0%	23.7%
Average Days on Market Until Sale	172	173	0.6%	138	142	2.9%
Total Current Inventory**	87	35	-59.8%	-	-	-
Single-Family Detached Inventory	79	31	-60.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

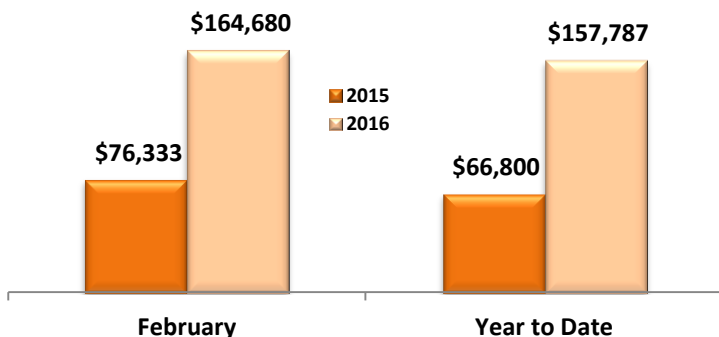
Activity-Most Recent Month



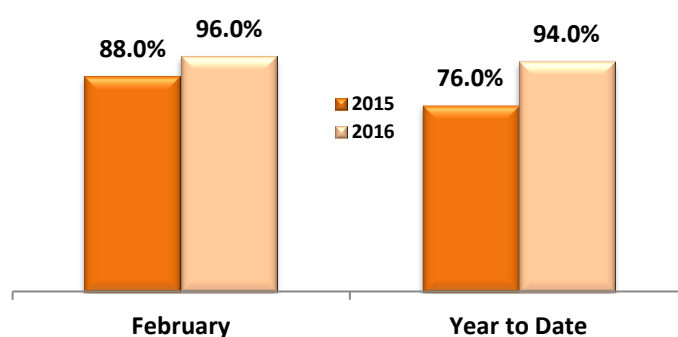
Activity-Year to Date



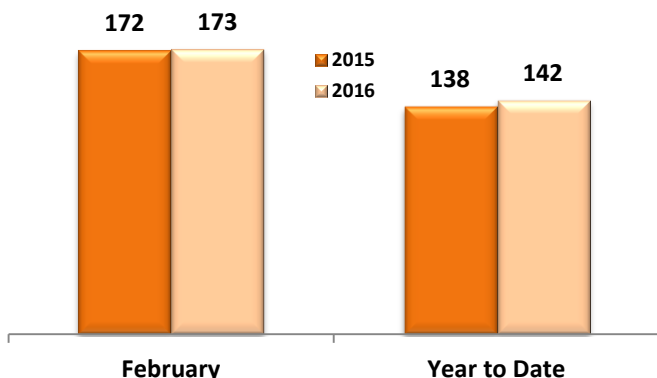
Average Sales Price



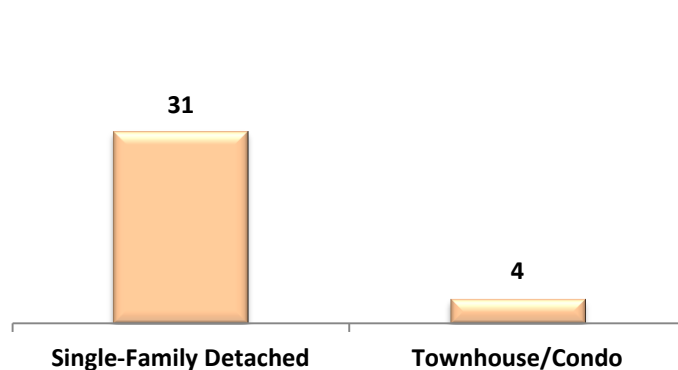
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Lower North Mankato

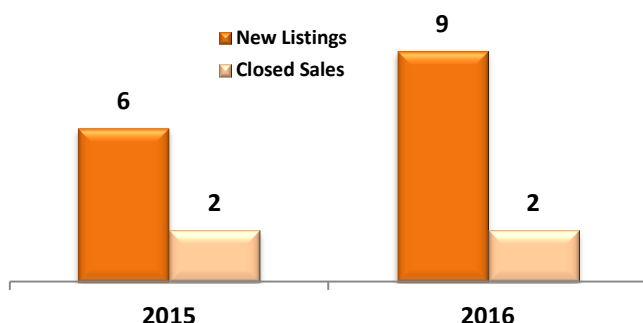
February

Year to Date

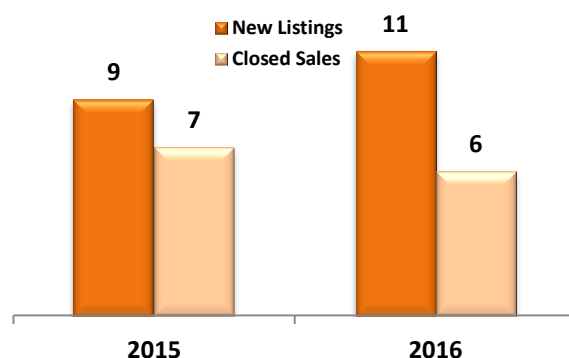
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	6	9	50.0%	9	11	22.2%
Closed Sales	2	2	0.0%	7	6	-14.3%
Average Sales Price	\$107,500	\$135,500	26.0%	\$107,914	\$124,583	15.4%
Avg. Percent of Original List Price Received at Sale*	102.0%	94.0%	-7.8%	90.0%	102.0%	13.3%
Average Days on Market Until Sale	61	146	139.3%	115	99	-13.9%
Total Current Inventory**	13	12	-7.7%	-	-	-
Single-Family Detached Inventory	13	12	-7.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

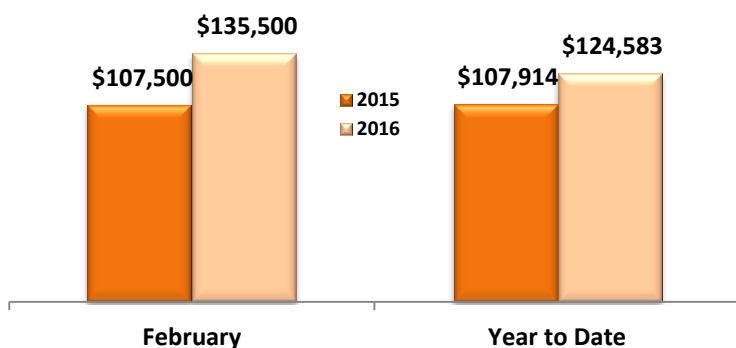
Activity-Most Recent Month



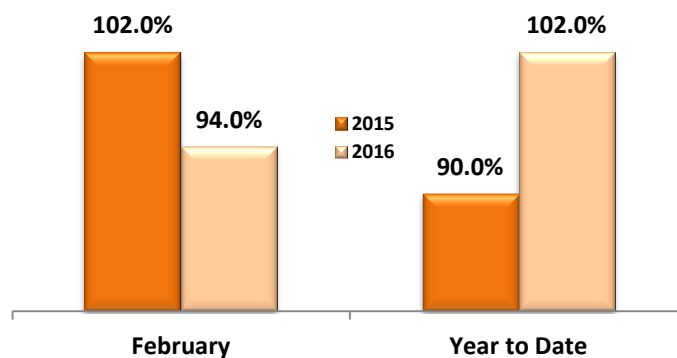
Activity-Year to Date



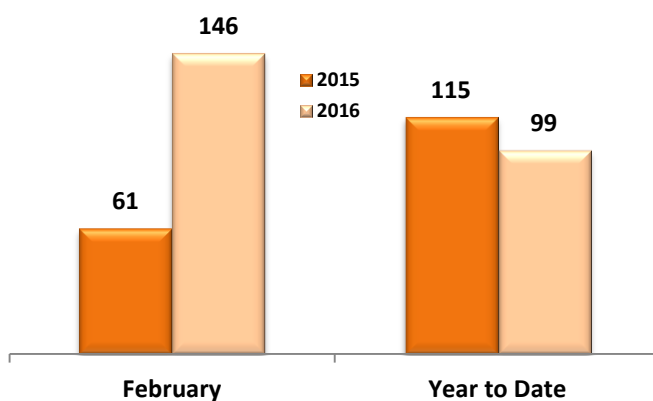
Average Sales Price



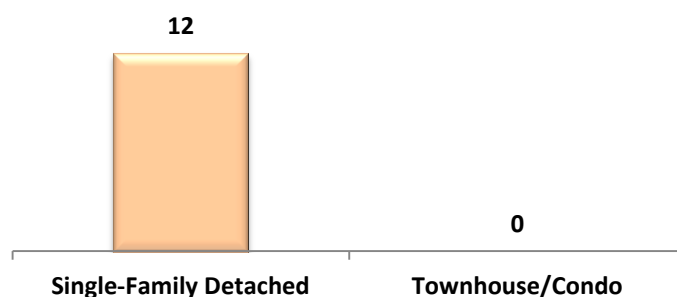
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

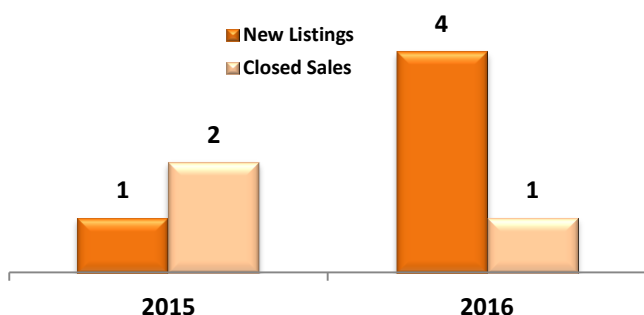
February

Year to Date

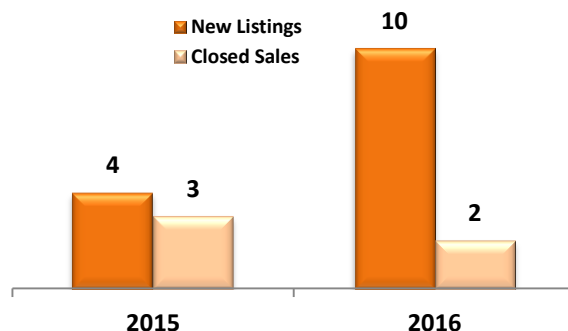
Watonwan County, MN	2015	2016	Change	2015	2016	Change
New Listings	1	4	300.0%	4	10	150.0%
Closed Sales	2	1	-50.0%	3	2	-33.3%
Average Sales Price	\$132,500	\$71,900	-45.7%	\$135,000	\$77,700	-42.4%
Avg. Percent of Original List Price Received at Sale*	94.0%	88.0%	-6.4%	90.0%	94.0%	4.4%
Average Days on Market Until Sale	136	173	27.2%	262	127	-51.5%
Total Current Inventory**	17	7	-58.8%	-	-	-
Single-Family Detached Inventory	17	7	-58.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

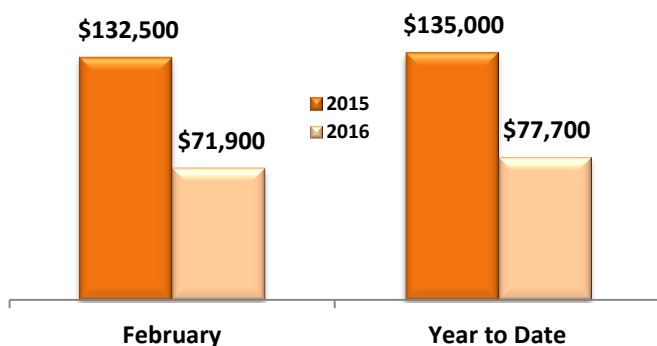
Activity-Most Recent Month



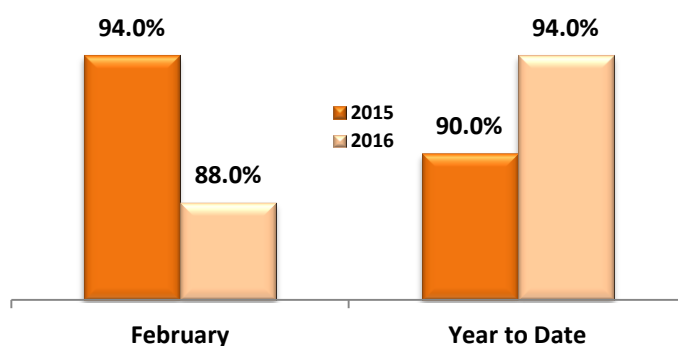
Activity-Year to Date



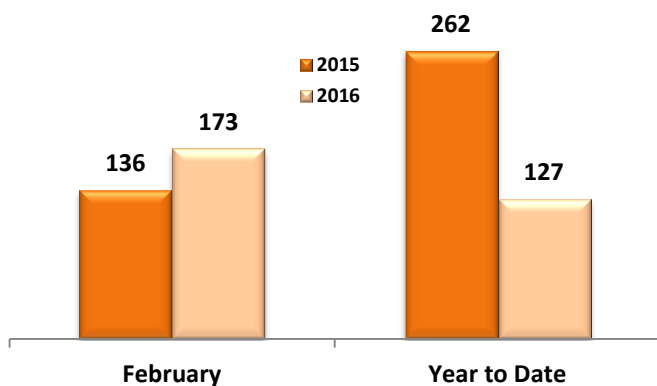
Average Sales Price



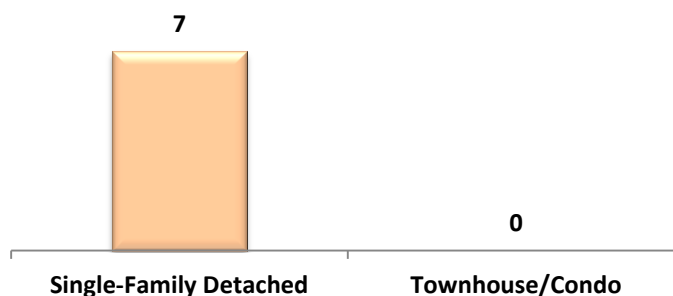
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

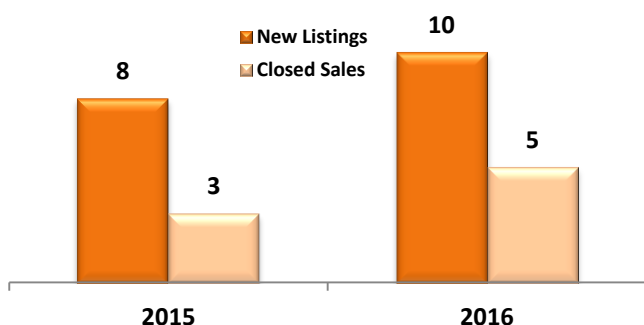
February

Year to Date

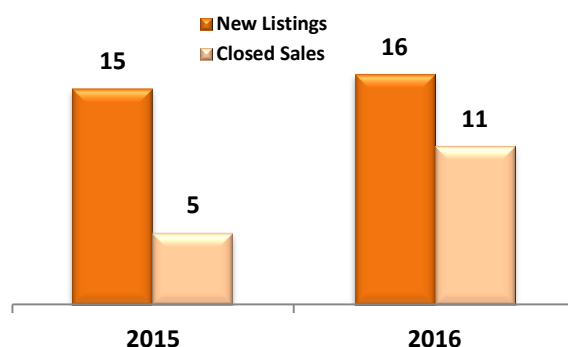
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	8	10	25.0%	15	16	6.7%
Closed Sales	3	5	66.7%	5	11	120.0%
Average Sales Price	\$126,666	\$147,300	16.3%	\$108,287	\$154,863	43.0%
Avg. Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	91.0%	99.0%	8.8%
Average Days on Market Until Sale	95	101	6.3%	104	98	-5.8%
Total Current Inventory**	27	31	14.8%	-	-	-
Single-Family Detached Inventory	25	29	16.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

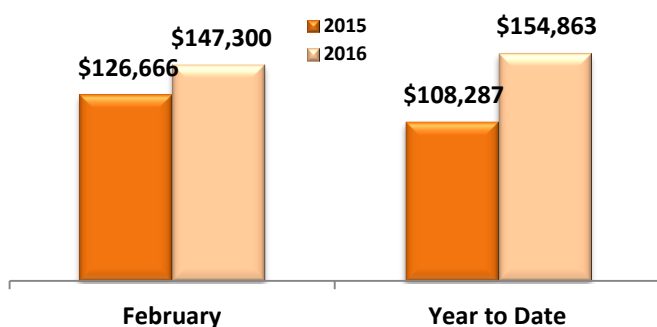
Activity-Most Recent Month



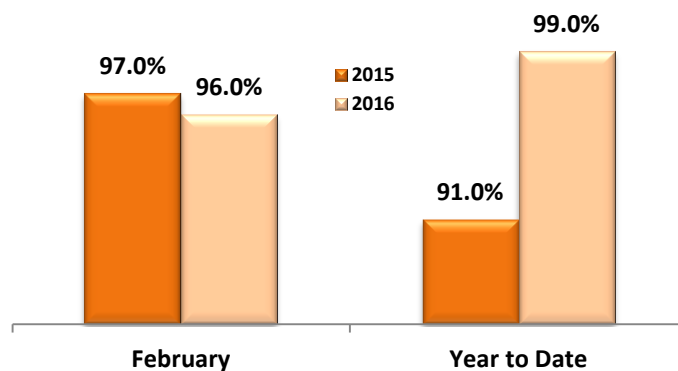
Activity-Year to Date



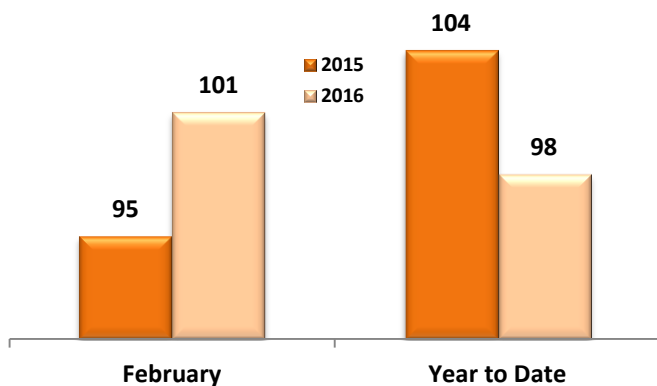
Average Sales Price



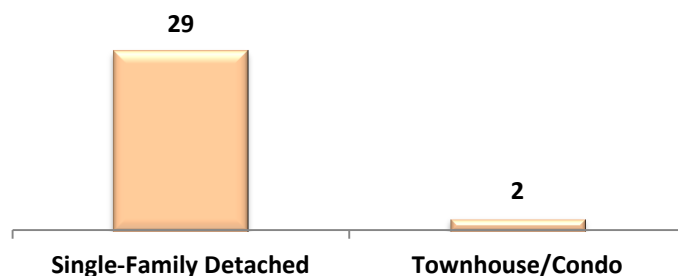
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

February

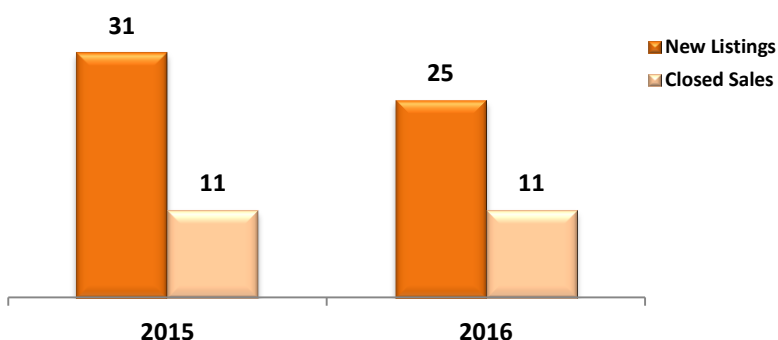
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	31	25	-19.4%	53	44	-17.0%
Closed Sales	11	11	0.0%	26	26	0.0%
Average Sales Price	\$181,850	\$186,954	2.8%	\$169,822	\$210,550	24.0%
Avg. Percent of Original List Price Received at Sale*	97.0%	93.0%	-4.1%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	159	143	-10.1%	131	140	6.9%
Total Current Inventory**	83	80	-3.6%	-	-	-
Single-Family Detached Inventory	67	60	-10.4%	-	-	-

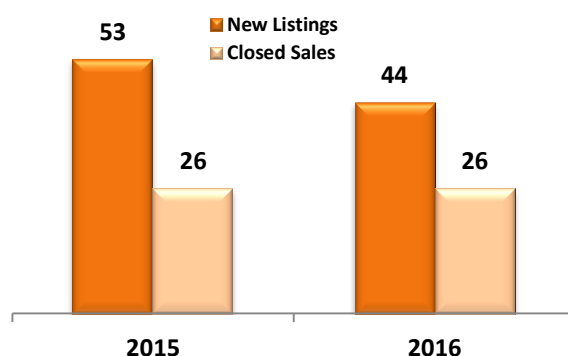
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

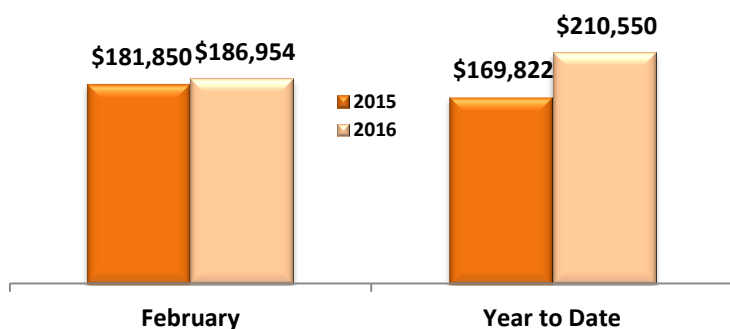
Activity-Most Recent Month



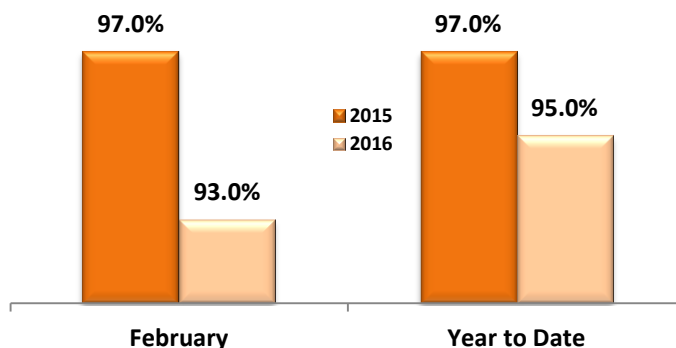
Activity-Year to Date



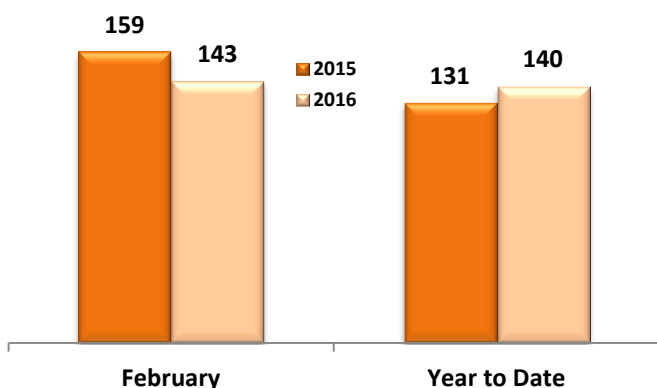
Average Sales Price



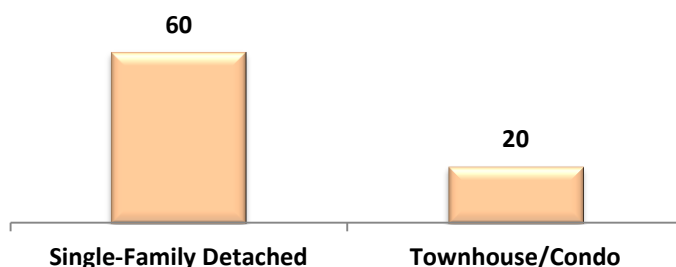
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

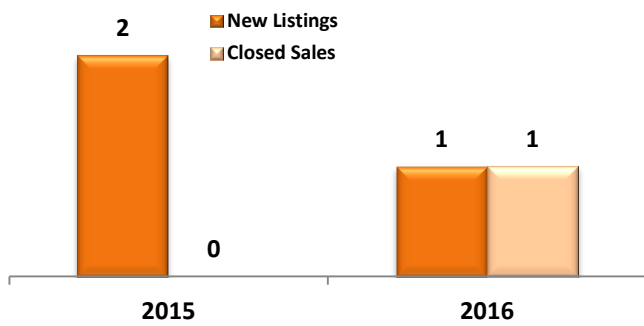
February

Year to Date

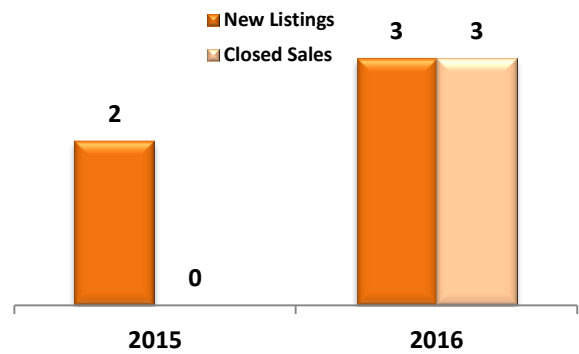
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	2	1	-50.0%	2	3	-50.0%
Closed Sales	0	1	N/A	0	3	N/A
Average Sales Price	\$0	\$199,000	N/A	\$0	\$284,333	N/A
Avg. Percent of Original List Price Received at Sale*	0.0%	102.0%	N/A	0.0%	94.0%	N/A
Average Days on Market Until Sale	0	56	N/A	0	158	N/A
Total Current Inventory**	5	4	-20.0%	-	-	-
Single-Family Detached Inventory	4	3	-25.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

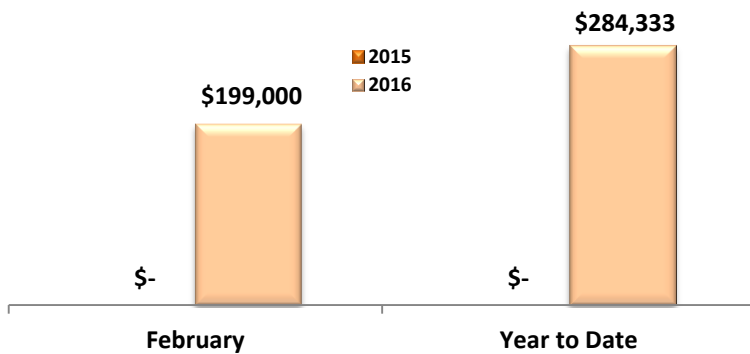
Activity-Most Recent Month



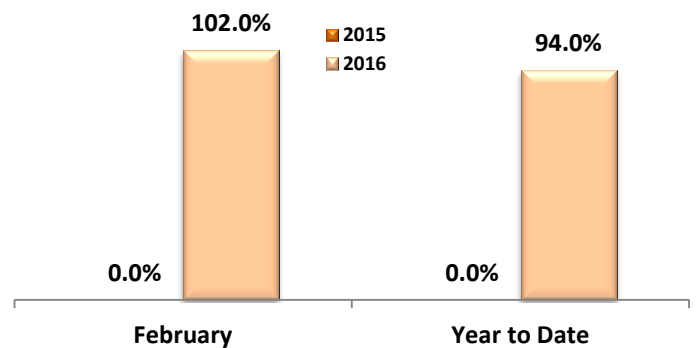
Activity-Year to Date



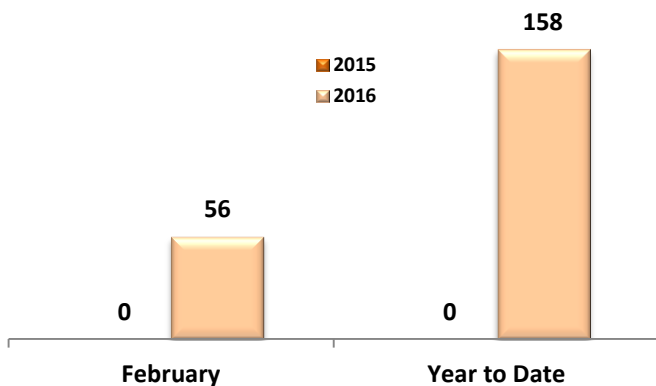
Average Sales Price



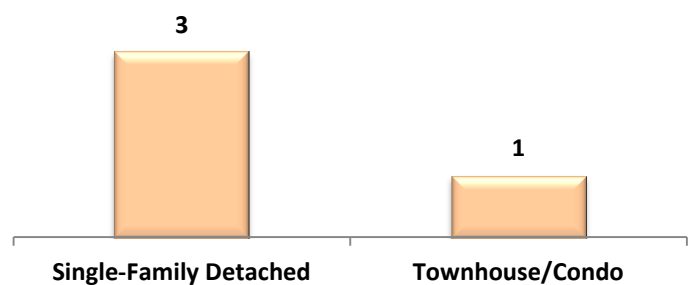
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

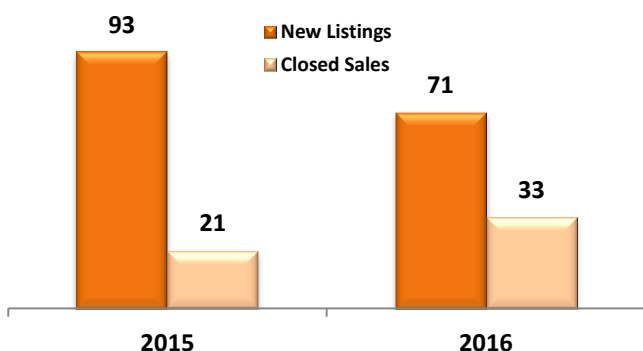
February

Year to Date

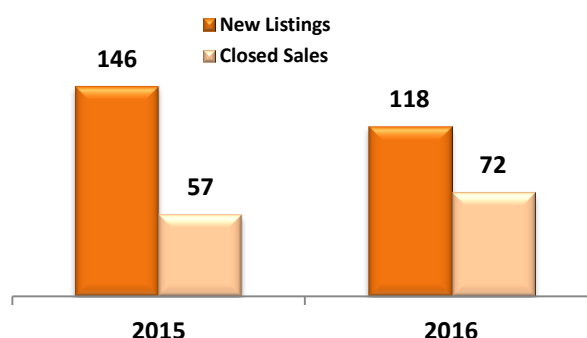
Blue Earth/Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	93	71	-23.7%	146	118	-19.2%
Closed Sales	21	33	57.1%	57	72	26.3%
Average Sales Price	\$168,254	\$174,378	3.6%	\$170,887	\$197,351	15.5%
Avg. Percent of Original List Price Received at Sale*	96.0%	95.0%	-1.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	141	140	-0.7%	124	150	21.0%
Total Current Inventory**	232	181	-22.0%	-	-	-
Single-Family Detached Inventory	177	157	-11.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

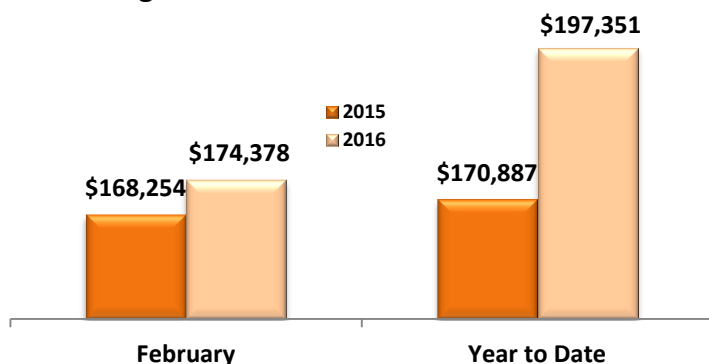
Activity-Most Recent Month



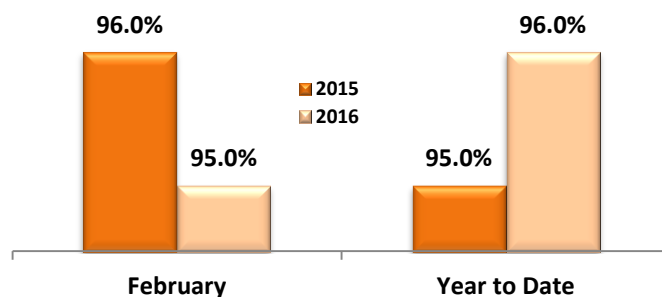
Activity-Year to Date



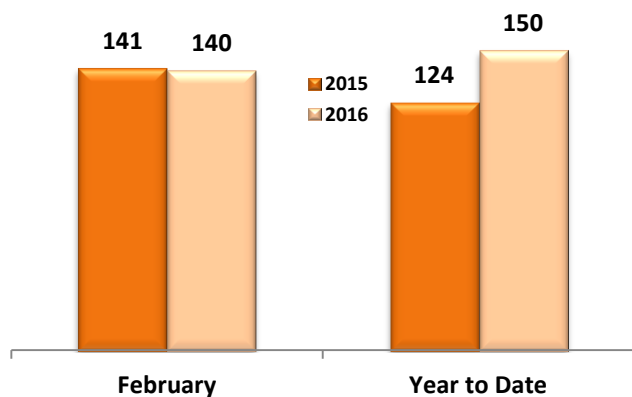
Average Sales Price



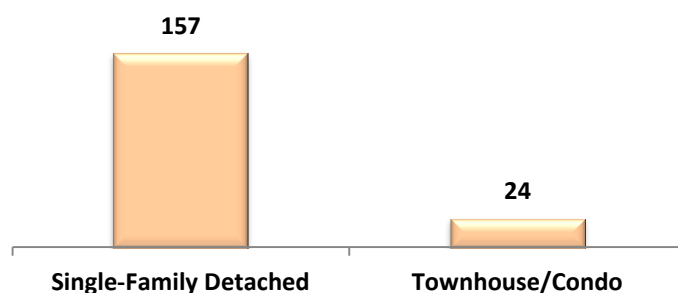
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

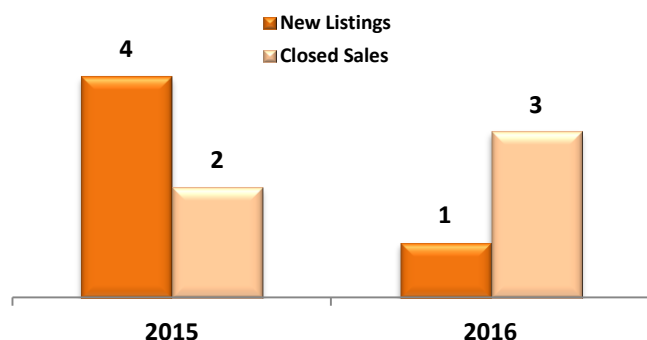
February

Year to Date

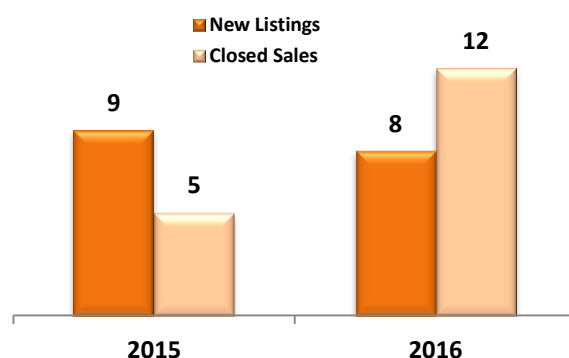
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	4	1	-75.0%	9	8	-11.1%
Closed Sales	2	3	50.0%	5	12	140.0%
Average Sales Price	\$105,750	\$99,500	-5.9%	\$104,680	\$128,183	22.5%
Avg. Percent of Original List Price Received at Sale*	86.0%	75.0%	-12.8%	89.0%	87.0%	-2.2%
Average Days on Market Until Sale	250	608	143.2%	189	291	54.0%
Total Current Inventory**	40	32	-20.0%	-	-	-
Single-Family Detached Inventory	40	29	-27.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

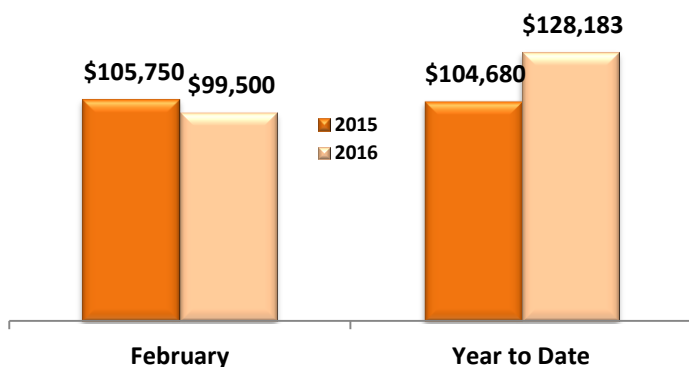
Activity-Most Recent Month



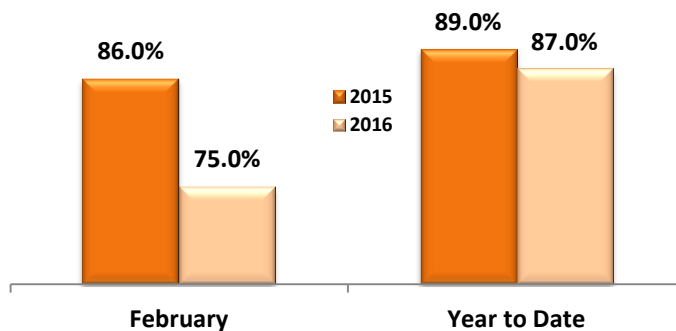
Activity-Year to Date



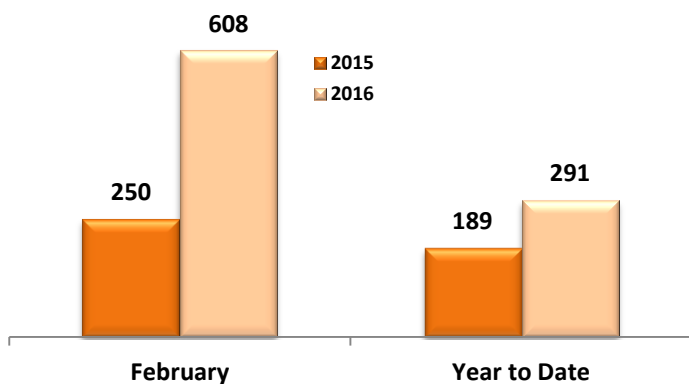
Average Sales Price



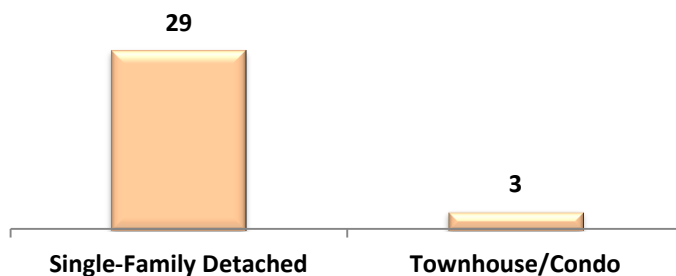
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

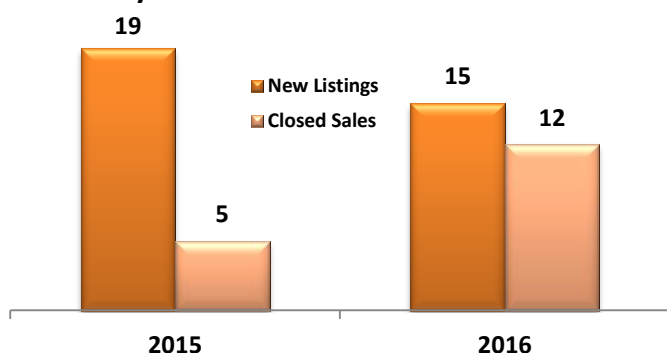
February

Year to Date

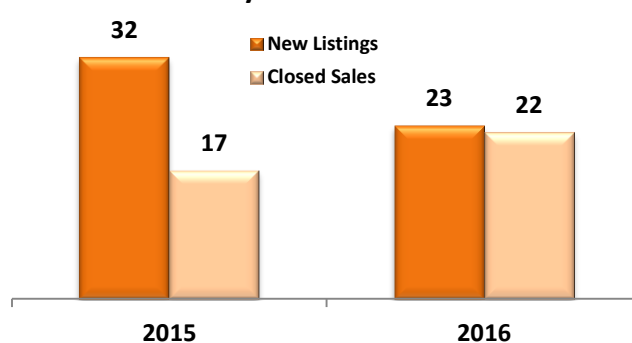
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	19	15	-21.1%	32	23	-28.1%
Closed Sales	5	12	140.0%	17	22	29.4%
Average Sales Price	\$145,180	\$138,929	-4.3%	\$166,435	\$130,343	-21.7%
Avg. Percent of Original List Price Received at Sale*	95.0%	93.0%	-2.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	216	171	-20.8%	149	146	-2.0%
Total Current Inventory**	75	49	-34.7%	-	-	-
Single-Family Detached Inventory	75	48	-36.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

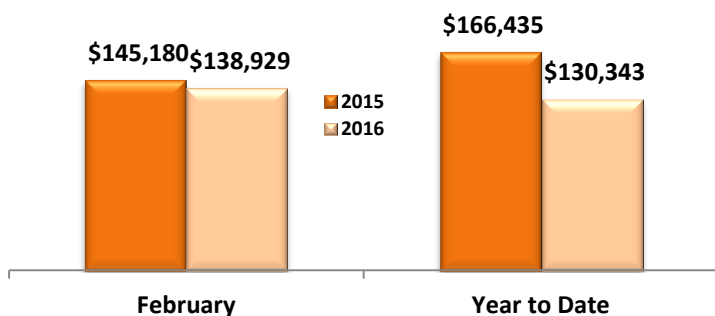
Activity-Most Recent Month



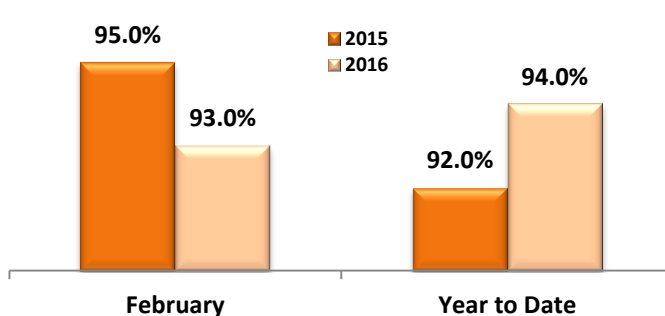
Activity-Year to Date



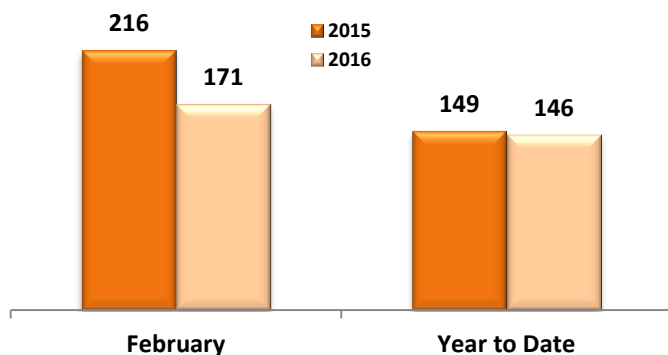
Average Sales Price



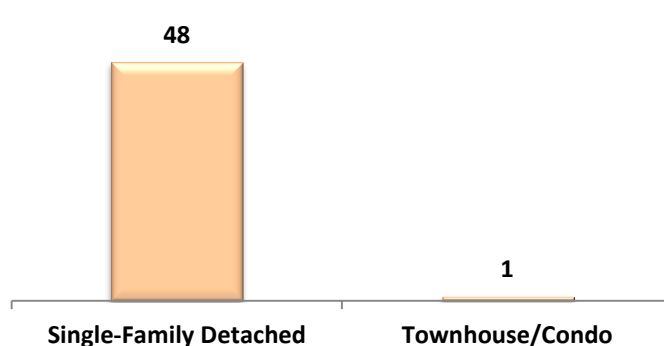
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

February

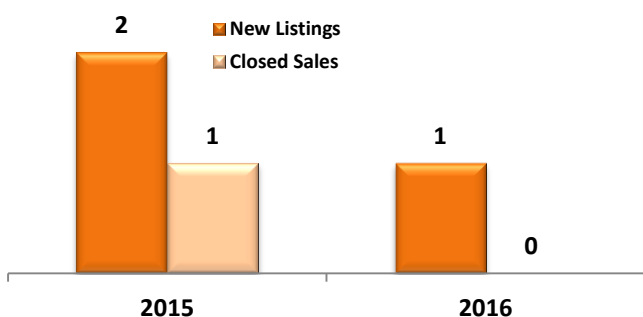
Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals

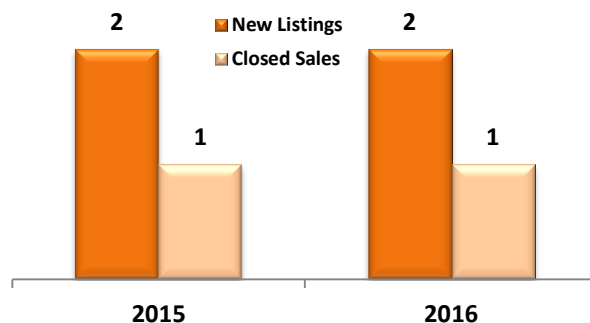
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	2	1	-50.0%	2	2	0.0%
Closed Sales	1	0	-100.0%	1	1	0.0%
Average Sales Price	\$84,000	\$0	-100.0%	\$84,000	\$70,000	-16.7%
Avg. Percent of Original List Price Received at Sale*	94.0%	0.0%	-100.0%	94.0%	100.0%	6.4%
Average Days on Market Until Sale	102	0	-100.0%	102	76	-25.5%
Total Current Inventory**	2	3	50.0%	-	-	-
Single-Family Detached Inventory	2	3	50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

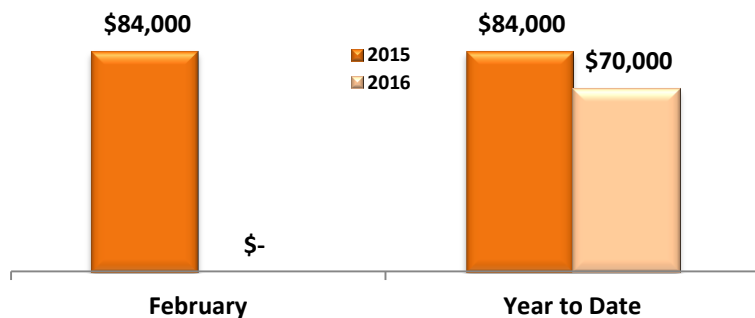
Activity-Most Recent Month



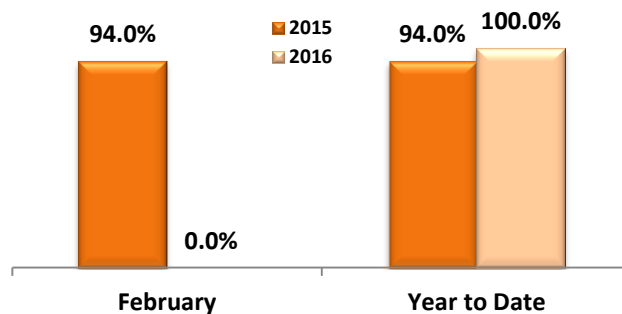
Activity-Year to Date



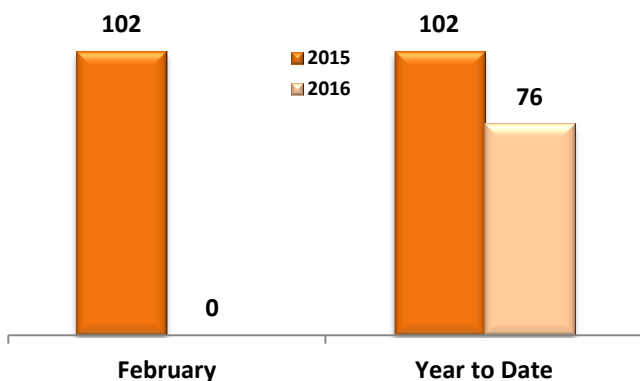
Average Sales Price



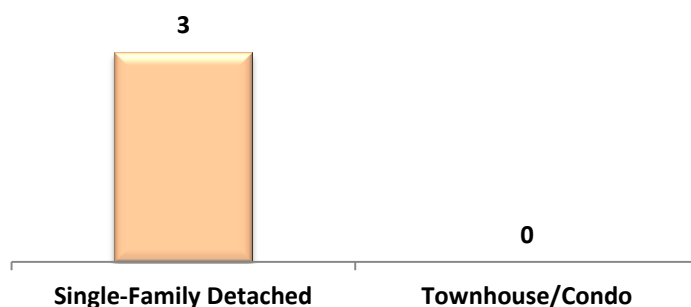
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

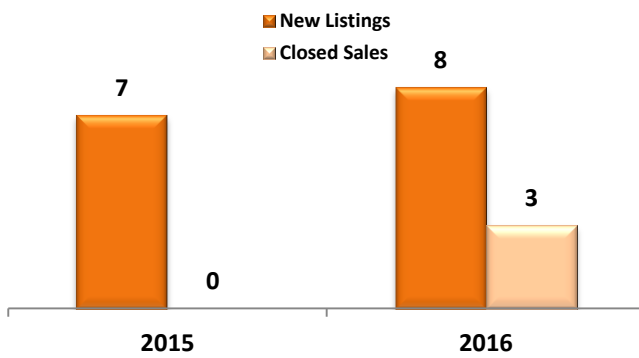
February

Year to Date

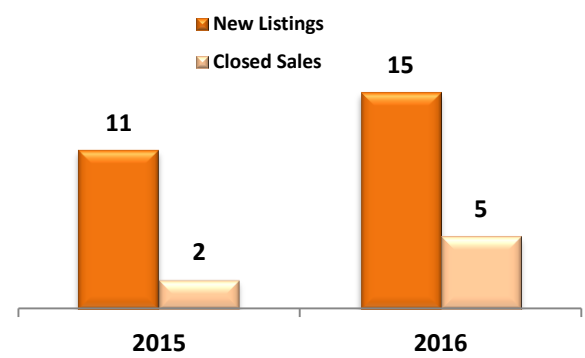
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	7	8	14.3%	11	15	36.4%
Closed Sales	0	3	N/A	2	5	150.0%
Average Sales Price	\$0	\$211,666	N/A	\$512,500	\$347,480	-32.2%
Avg. Percent of Original List Price Received at Sale*	0.0%	94.0%	N/A	94.0%	94.0%	0.0%
Average Days on Market Until Sale	0	203	N/A	172	174	1.2%
Total Current Inventory**	26	19	-26.9%	-	-	-
Single-Family Detached Inventory	25	19	-24.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

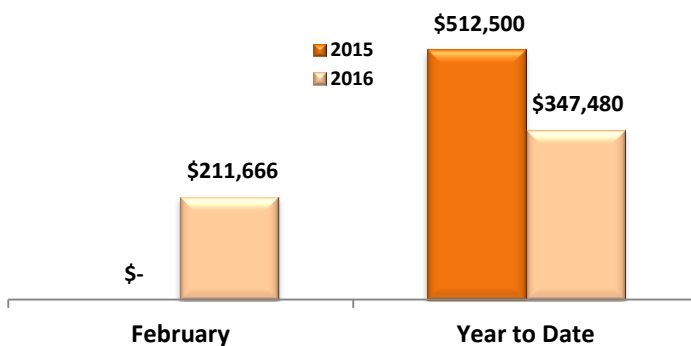
Activity-Most Recent Month



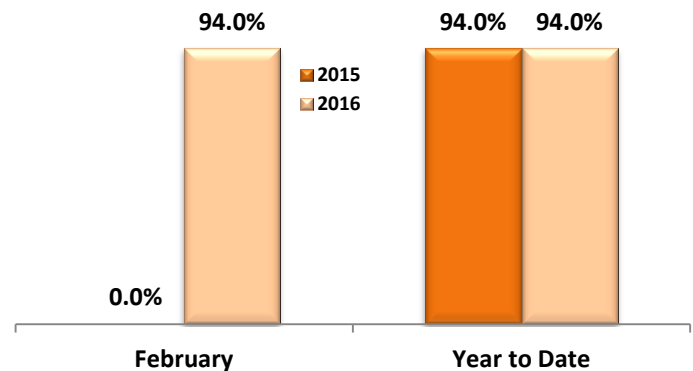
Activity-Year to Date



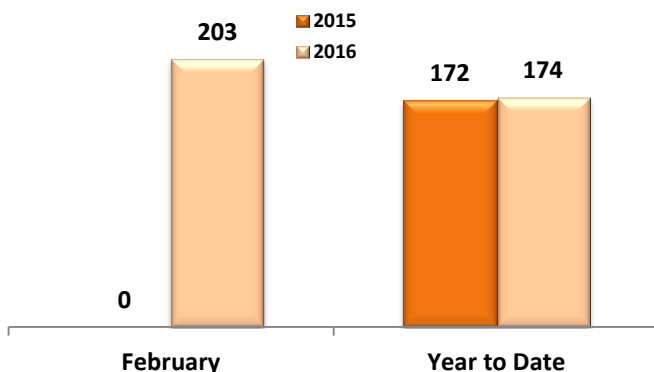
Average Sales Price



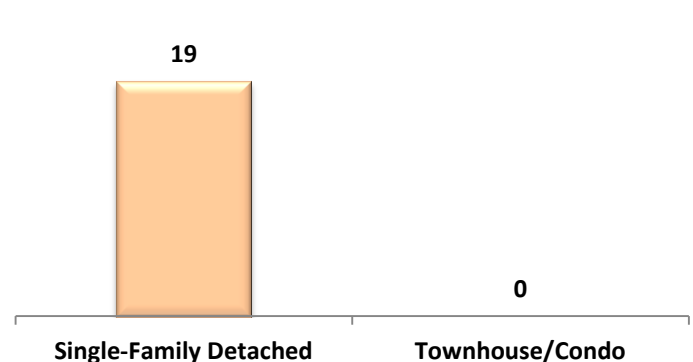
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Sleepy Eye/Comfrey

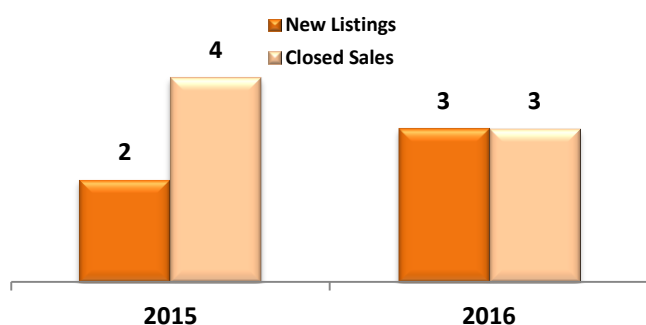
February

Year to Date

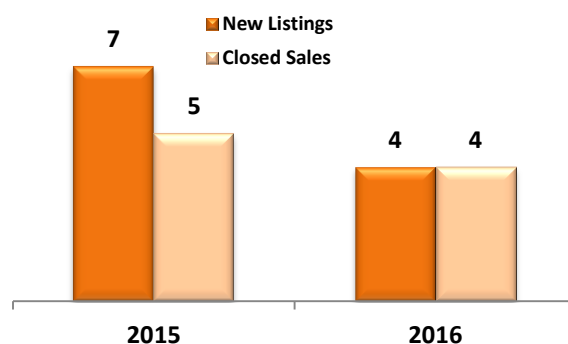
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	2	3	50.0%	7	4	-42.9%
Closed Sales	4	3	-25.0%	5	4	-20.0%
Average Sales Price	\$74,124	\$102,333	38.1%	\$72,299	\$89,375	23.6%
Avg. Percent of Original List Price Received at Sale*	82.0%	77.0%	-6.1%	80.0%	79.0%	-1.3%
Average Days on Market Until Sale	184	345	87.5%	176	274	55.7%
Total Current Inventory**	38	20	-47.4%	-	-	-
Single-Family Detached Inventory	35	19	-45.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

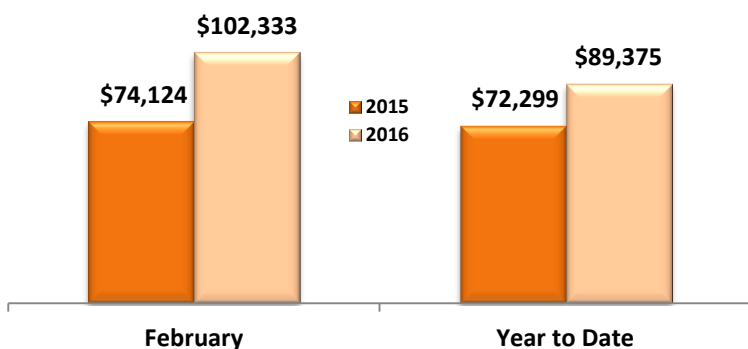
Activity-Most Recent Month



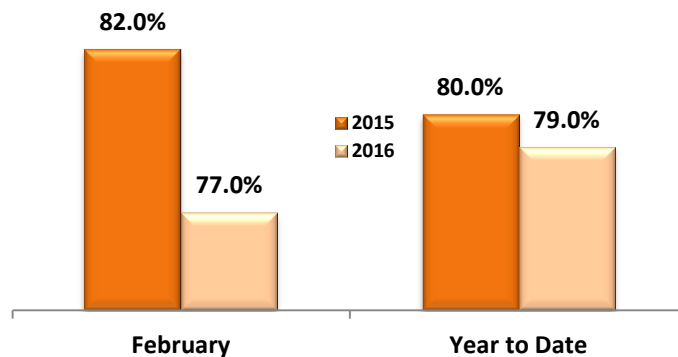
Activity-Year to Date



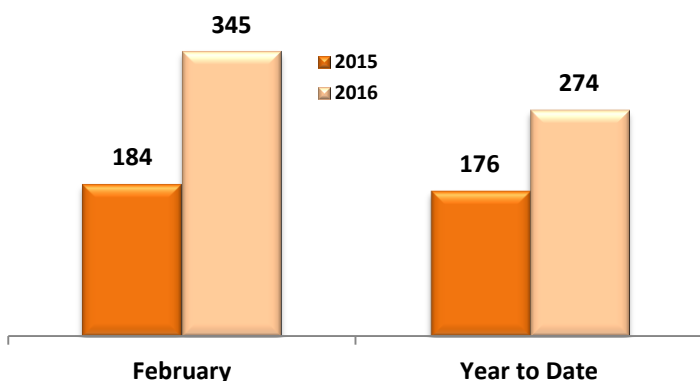
Average Sales Price



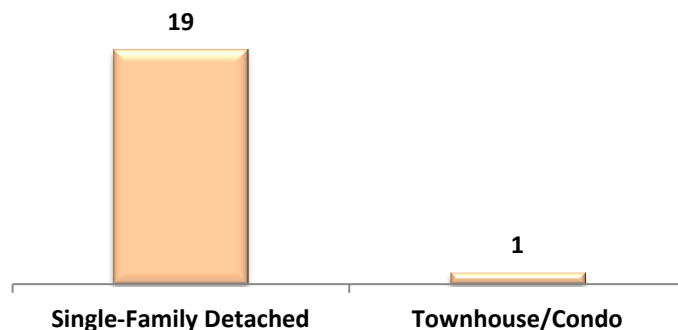
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

February

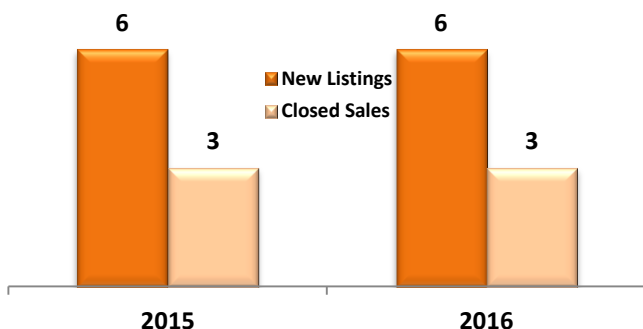
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

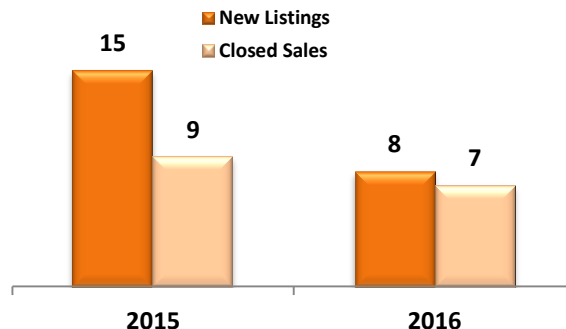
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	6	6	0.0%	15	8	-46.7%
Closed Sales	3	3	0.0%	9	7	-22.2%
Average Sales Price	\$62,500	\$124,500	99.2%	\$82,000	\$111,585	36.1%
Avg. Percent of Original List Price Received at Sale*	80.0%	88.0%	10.0%	84.0%	79.0%	-6.0%
Average Days on Market Until Sale	200	193	-3.5%	121	204	68.6%
Total Current Inventory**	24	8	-66.7%	-	-	-
Single-Family Detached Inventory	24	8	-66.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

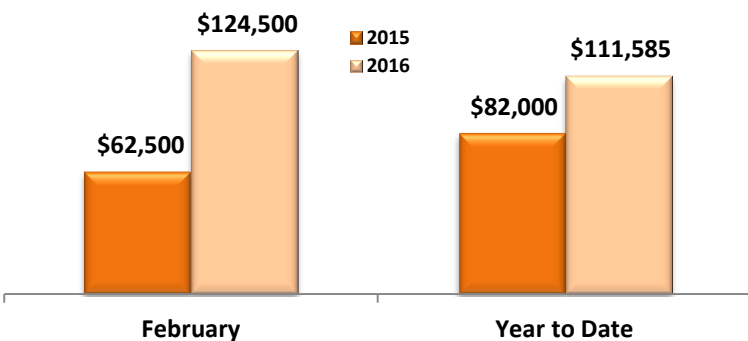
Activity-Most Recent Month



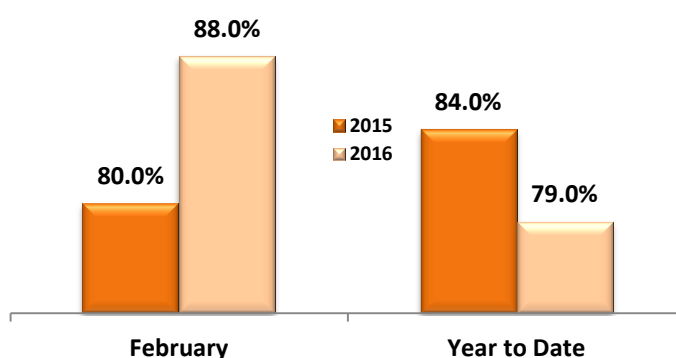
Activity-Year to Date



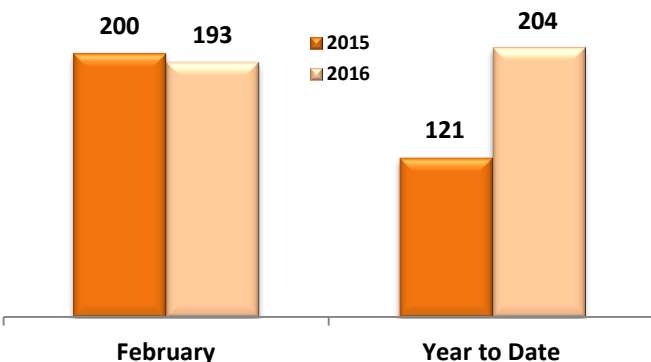
Average Sales Price



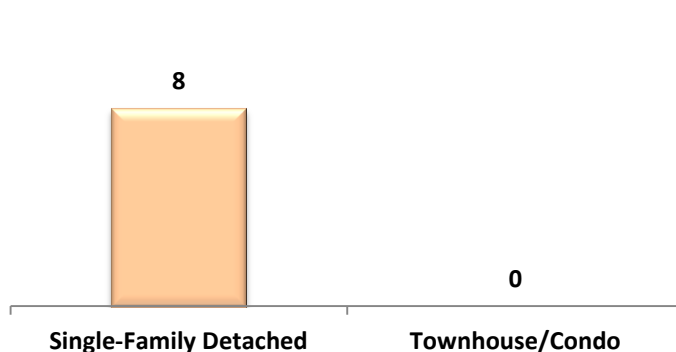
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Peter/Kasota/Cleveland

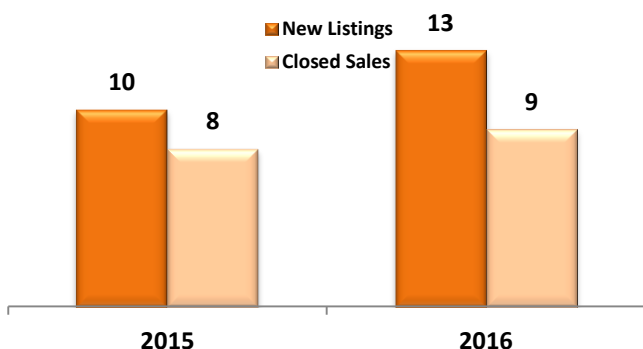
February

Year to Date

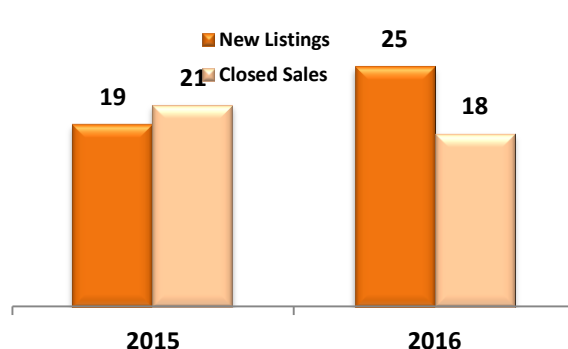
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	10	13	30.0%	19	25	31.6%
Closed Sales	8	9	12.5%	21	18	-14.3%
Average Sales Price	\$152,963	\$114,922	-24.9%	\$151,706	\$156,463	3.1%
Avg. Percent of Original List Price Received at Sale*	89.0%	89.0%	0.0%	88.0%	95.0%	8.0%
Average Days on Market Until Sale	182	154	-15.4%	169	136	-19.5%
Total Current Inventory**	56	55	-1.8%	-	-	-
Single-Family Detached Inventory	52	46	-11.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

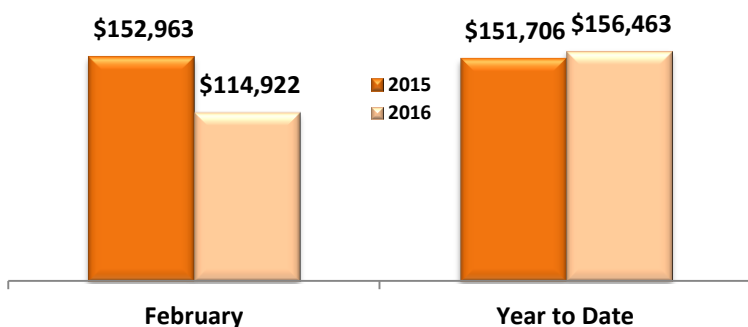
Activity-Most Recent Month



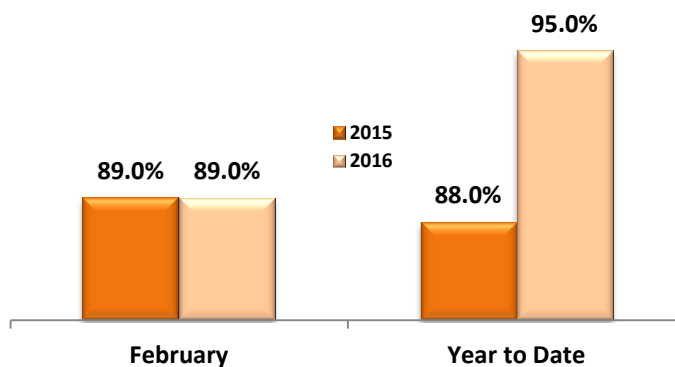
Activity-Year to Date



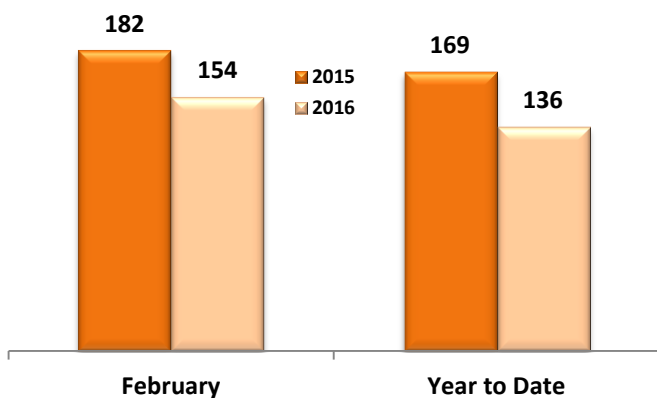
Average Sales Price



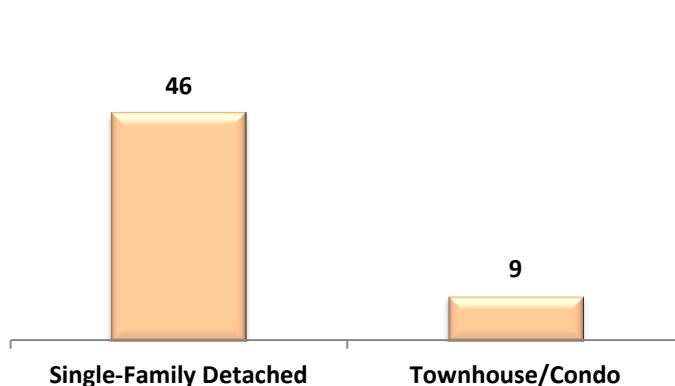
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

February

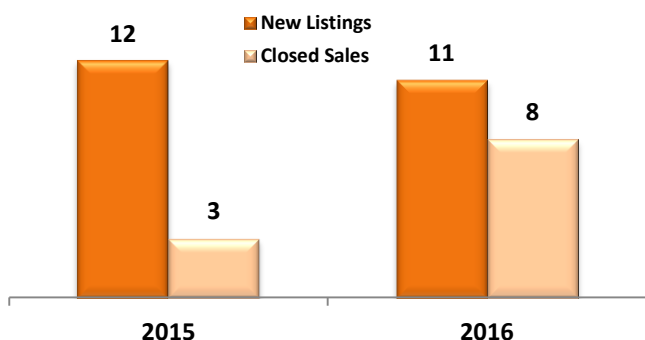
Year to Date

Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	12	11	-8.3%	25	18	-28.0%
Closed Sales	3	8	166.7%	12	15	25.0%
Average Sales Price	\$207,666	\$185,525	-10.7%	\$202,583	\$196,826	-2.8%
Avg. Percent of Original List Price Received at Sale*	89.0%	94.0%	5.6%	92.0%	93.0%	1.1%
Average Days on Market Until Sale	136	150	10.3%	118	222	88.1%
Total Current Inventory**	39	23	-41.0%	-	-	-
Single-Family Detached Inventory	29	22	-24.1%	-	-	-

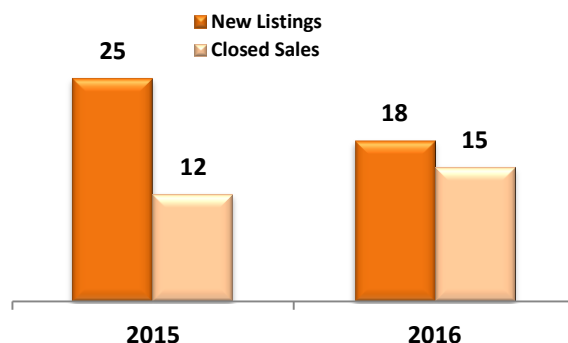
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

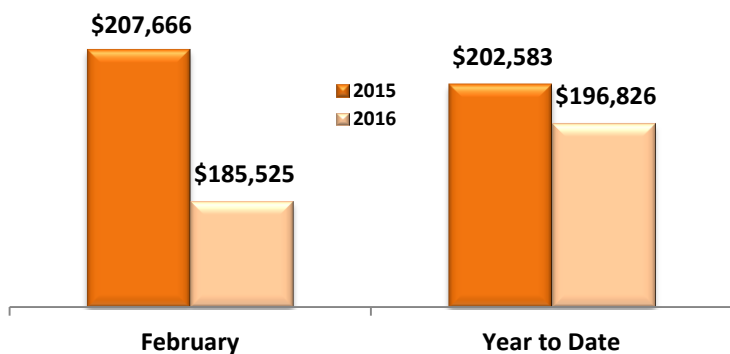
Activity-Most Recent Month



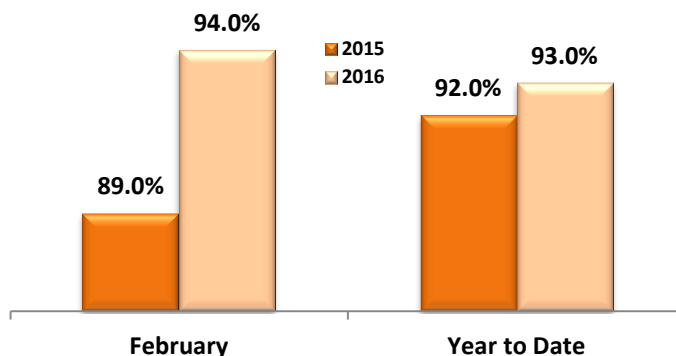
Activity-Year to Date



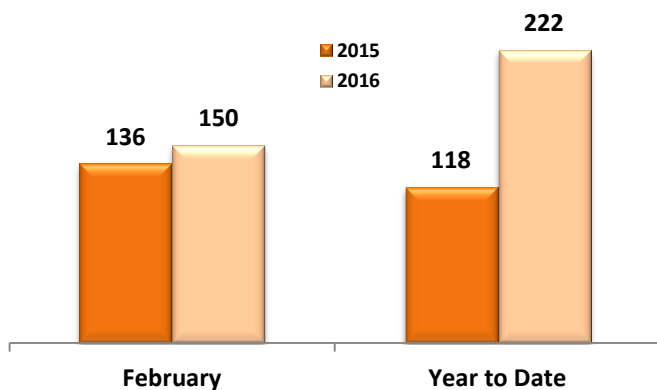
Average Sales Price



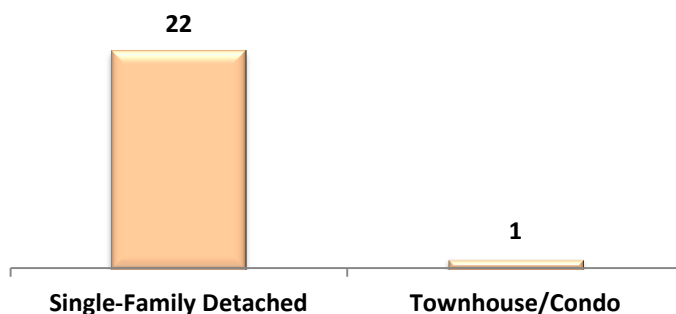
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

February

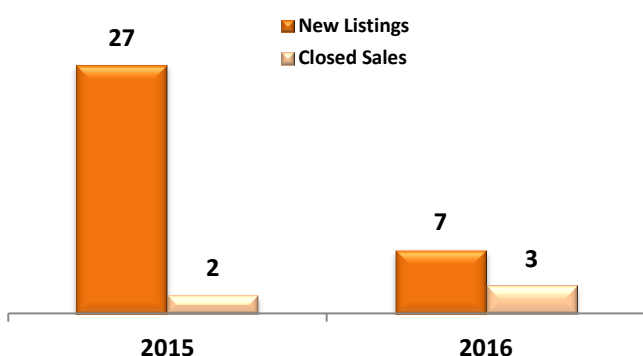
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	27	7	-74.1%	31	11	-64.5%
Closed Sales	2	3	50.0%	5	5	0.0%
Average Sales Price	\$157,500	\$124,100	-21.2%	\$114,470	\$132,400	15.7%
Avg. Percent of Original List Price Received at Sale*	93.0%	101.0%	8.6%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	201	123	-38.8%	121	115	-5.0%
Total Current Inventory**	37	11	-70.3%	-	-	-
Single-Family Detached Inventory	13	11	-15.4%	-	-	-

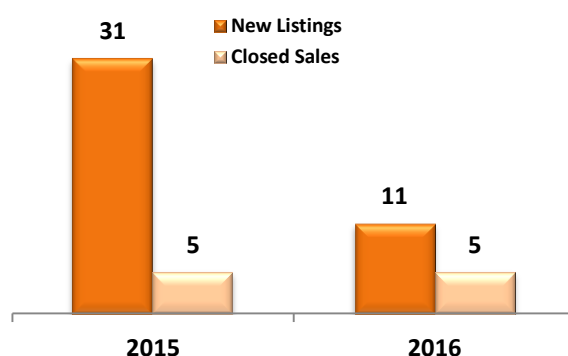
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

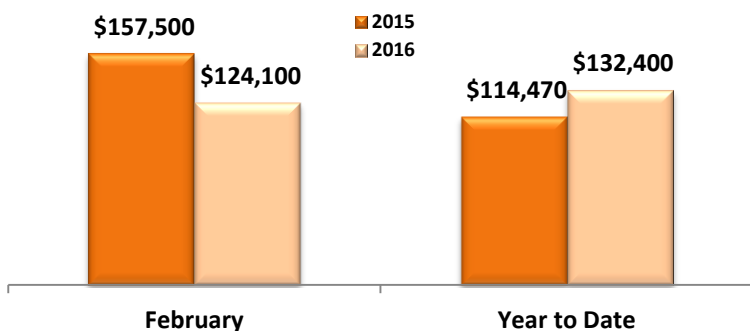
Activity-Most Recent Month



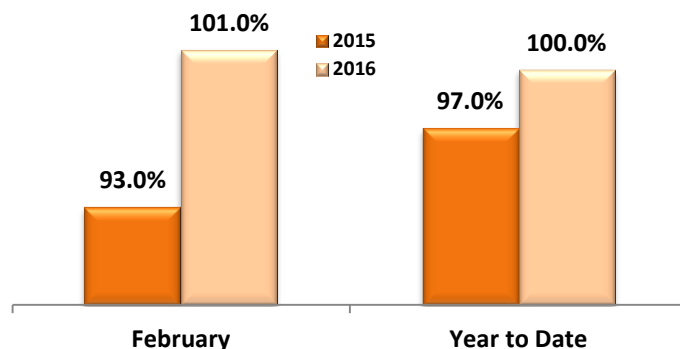
Activity-Year to Date



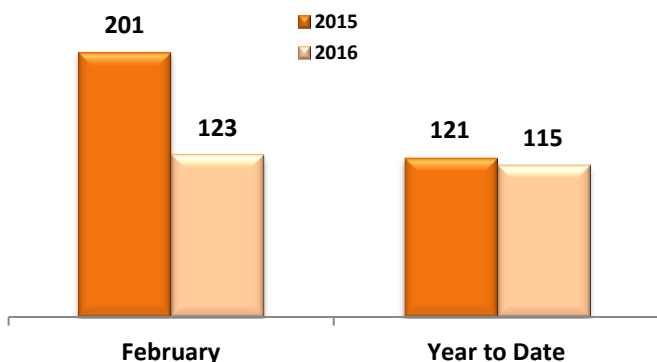
Average Sales Price



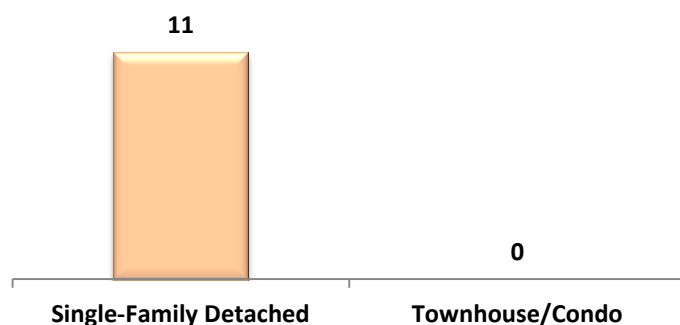
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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