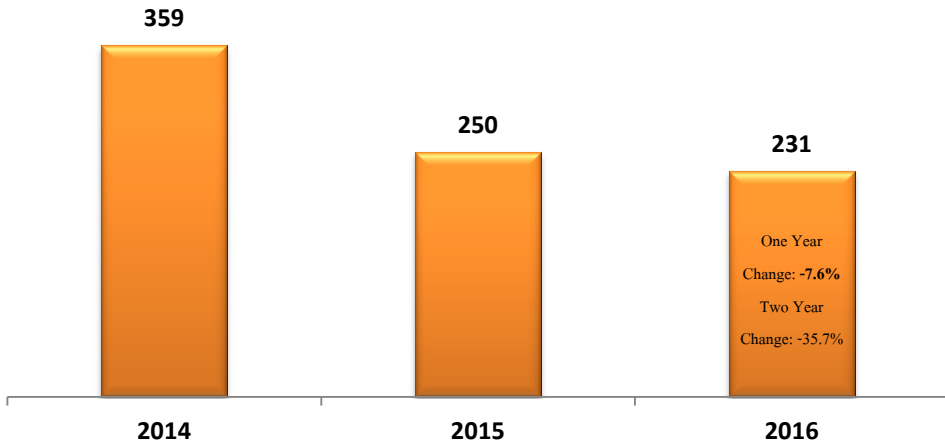


New Listings

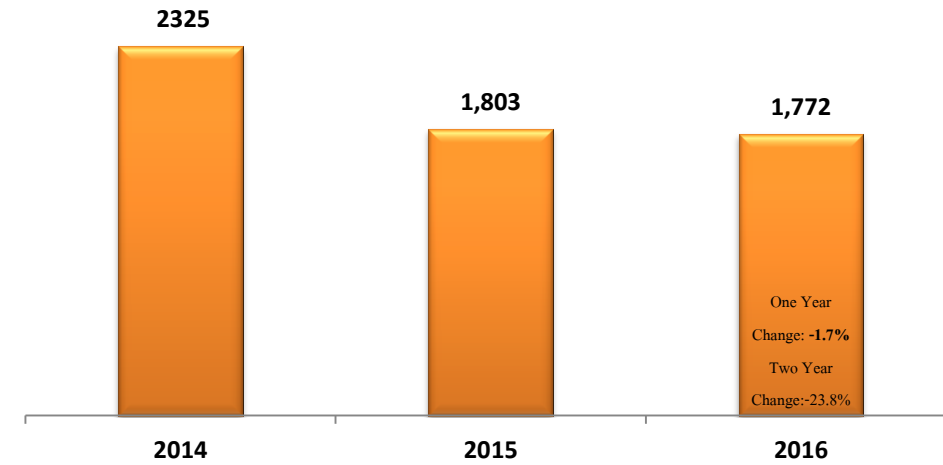
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



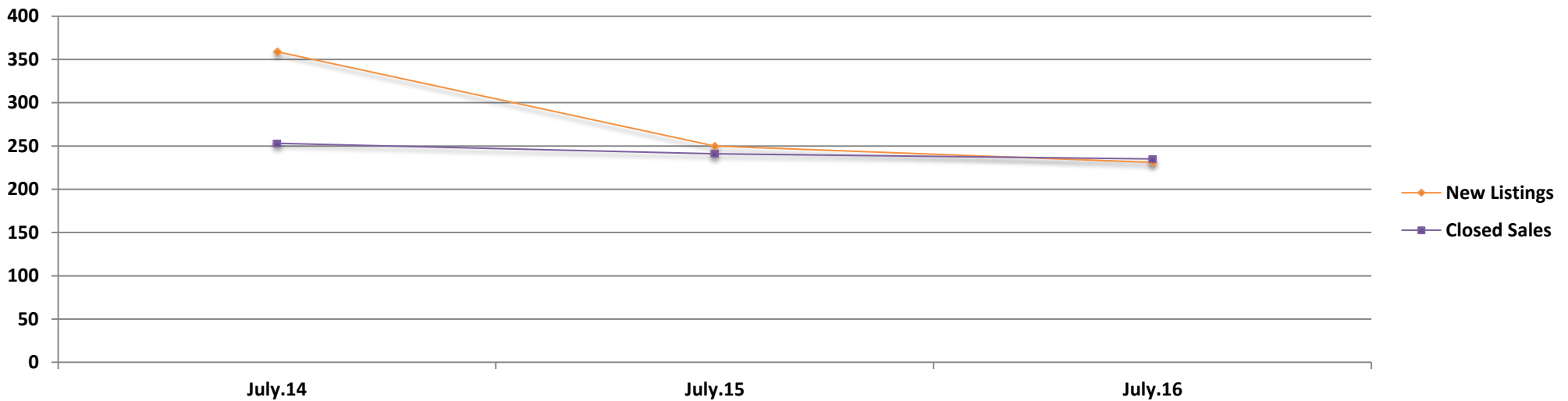
July



Year to Date



Historical Market Activity



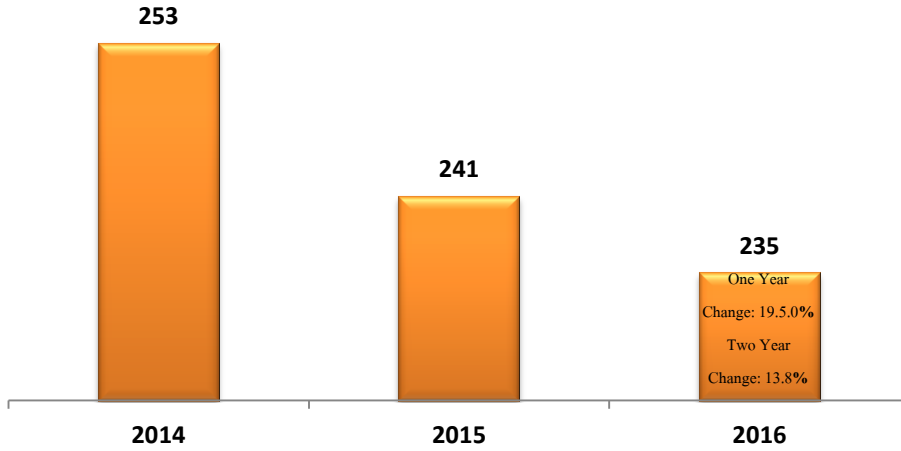
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

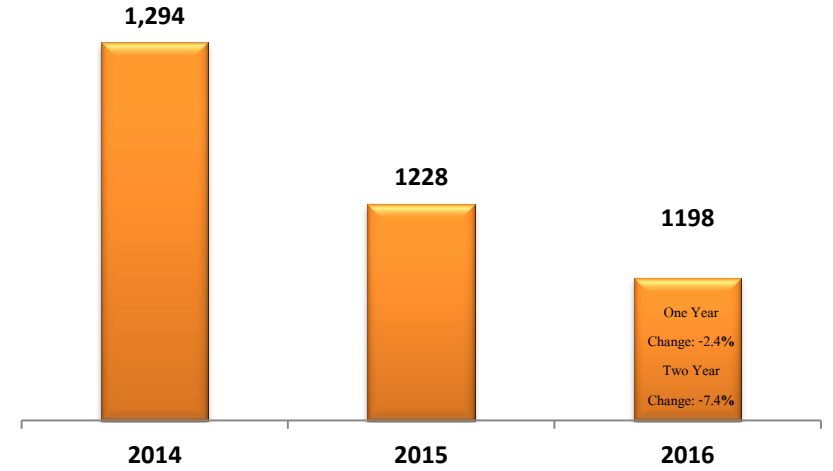


Late Sales recorded in MLS figured in Year to Date Totals

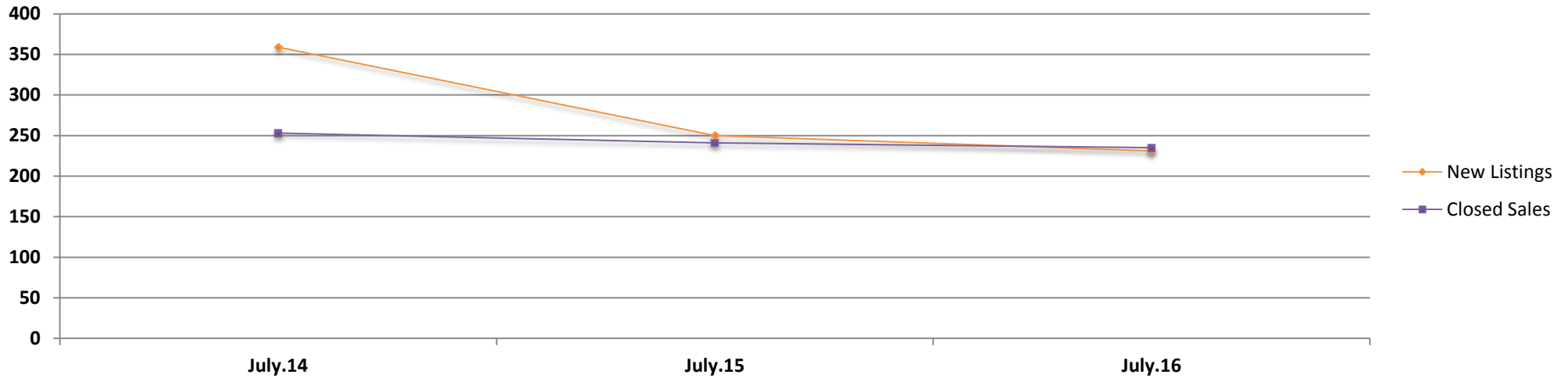
July



Year to Date



Historical Market Activity

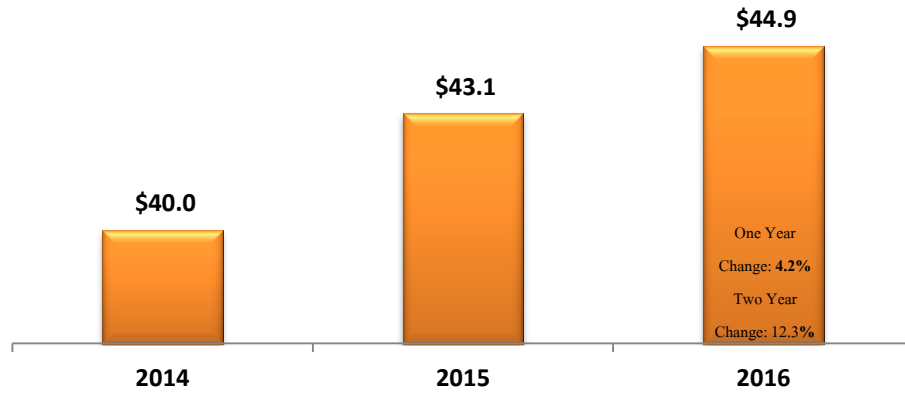


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

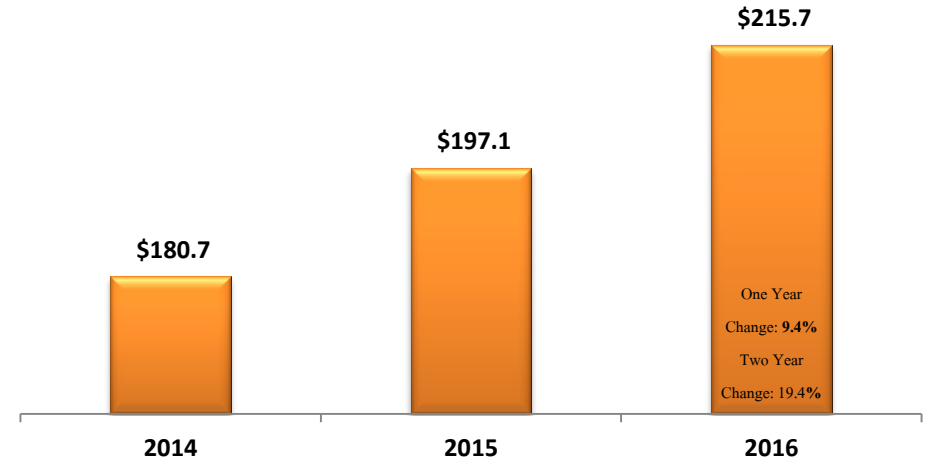


July

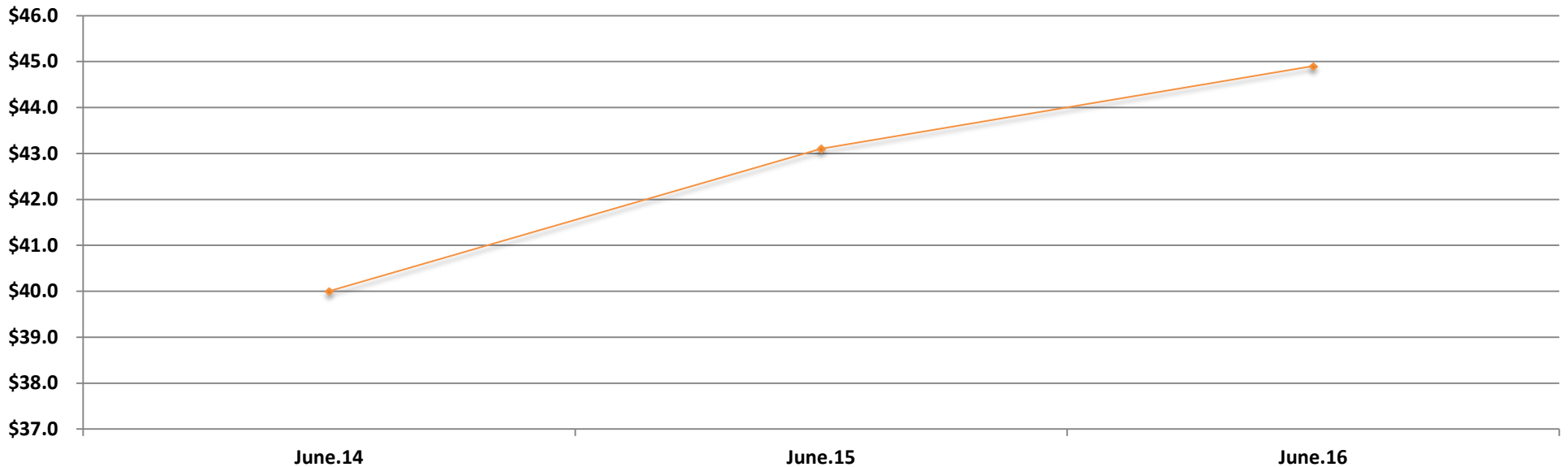


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



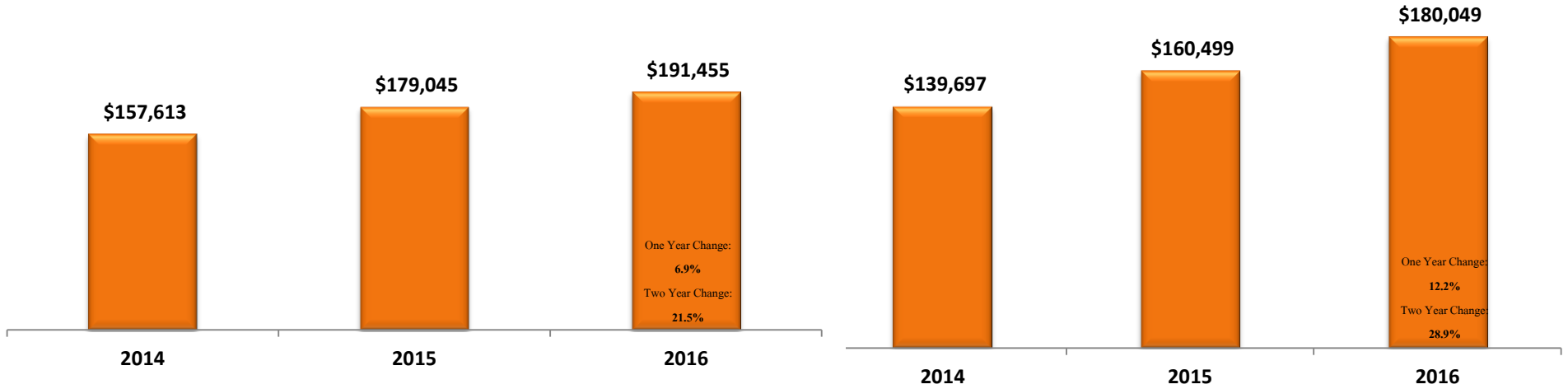
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

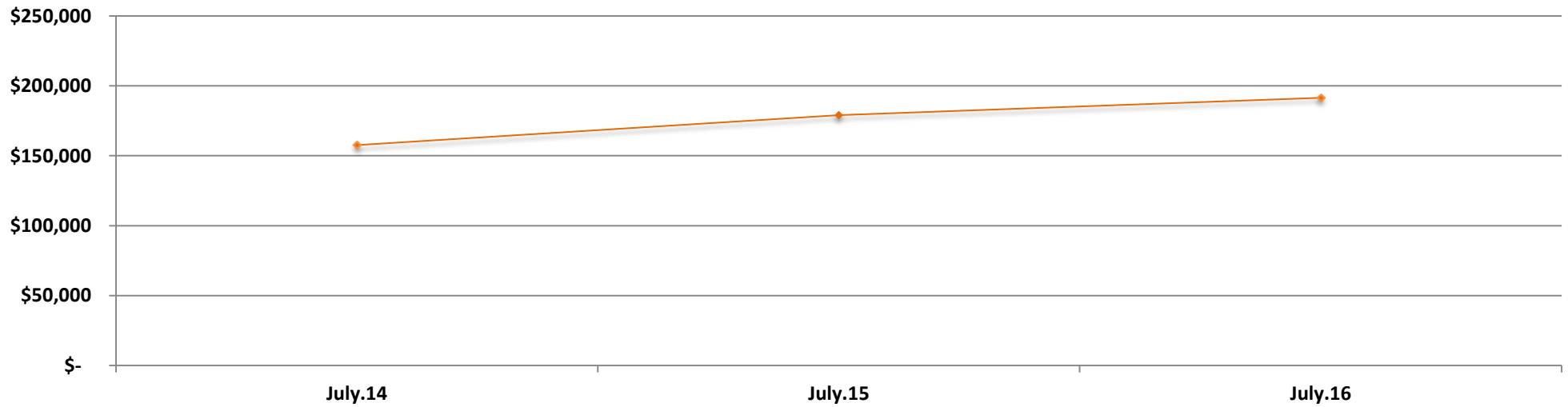
July

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



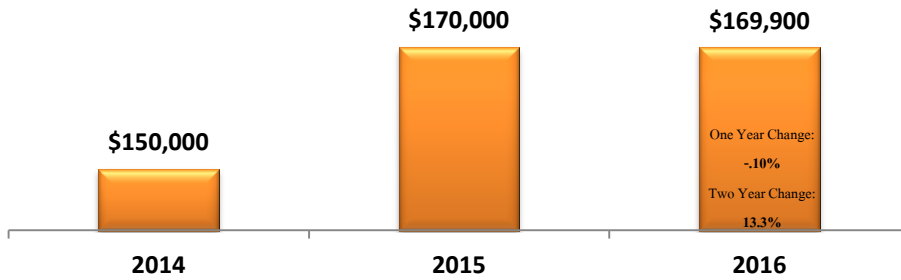
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



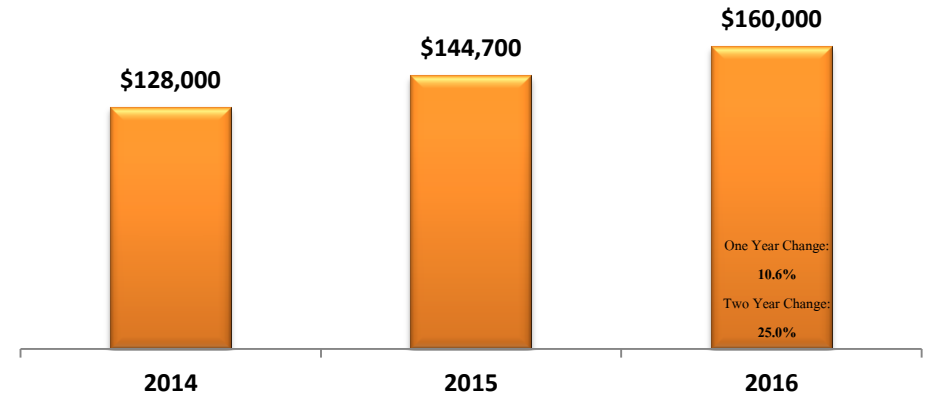
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA
 Figures do not take into account seller concessions

July

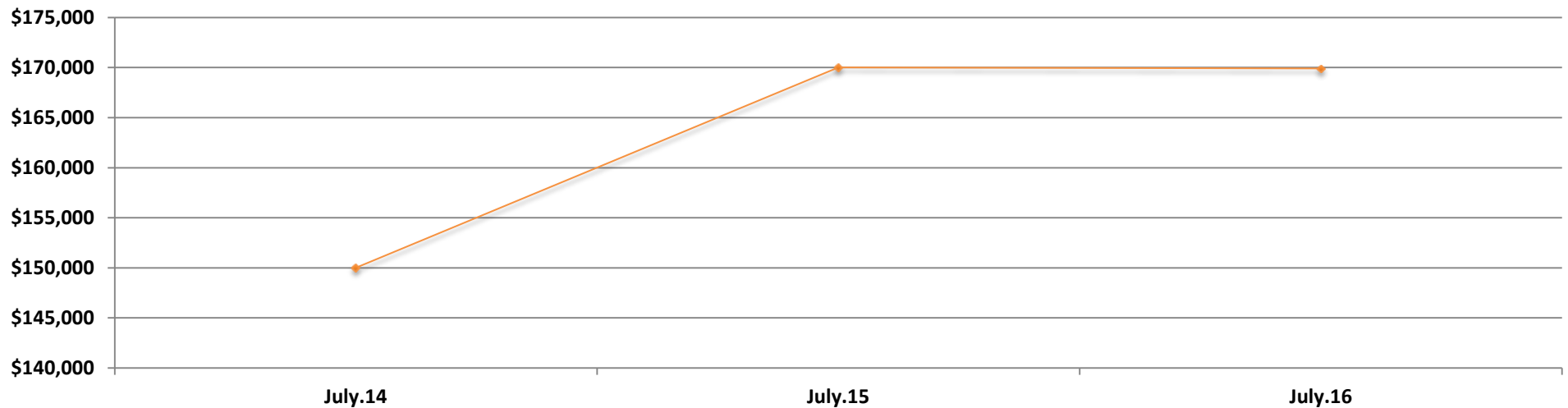


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



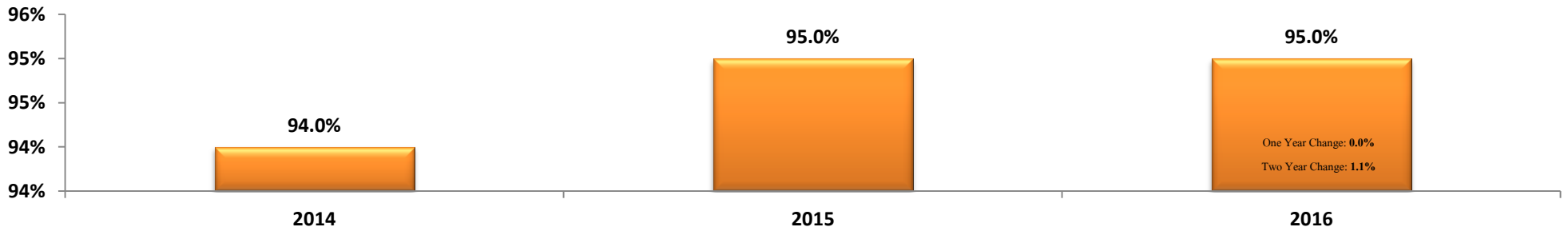
Percent of Original List Price Received at Sale

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

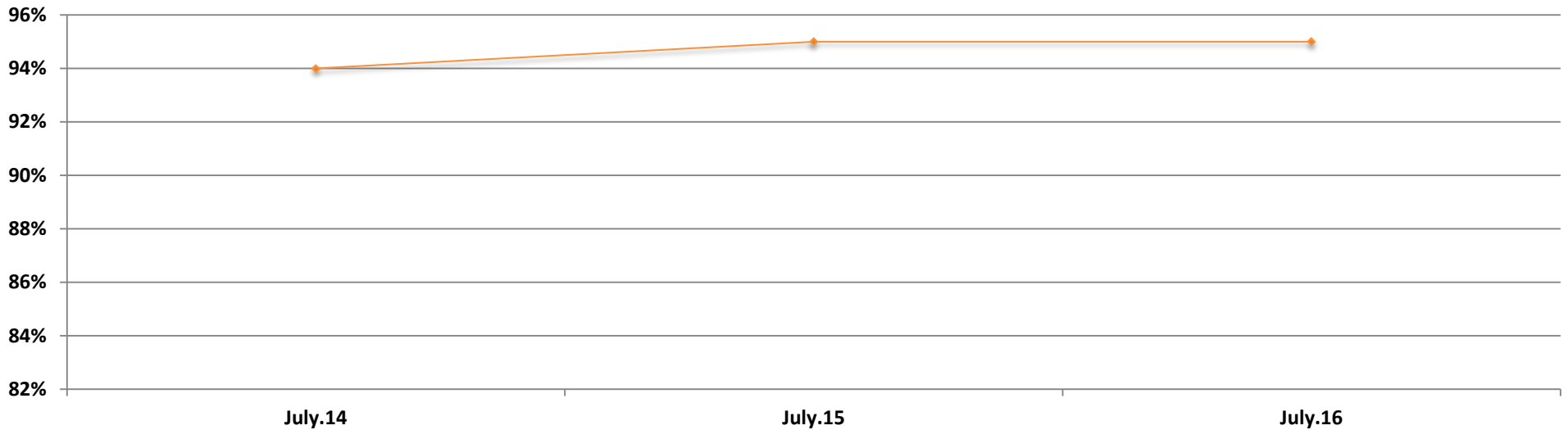


July

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

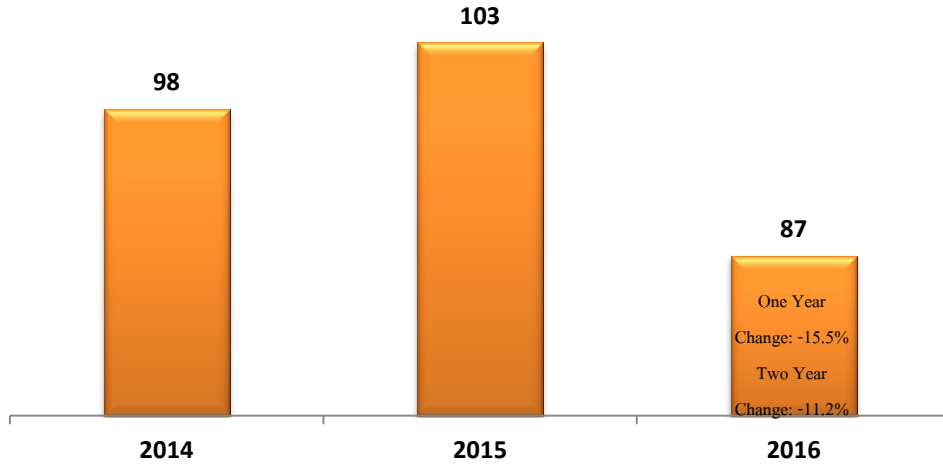


New Listings in Zip Codes 56001 & 56003

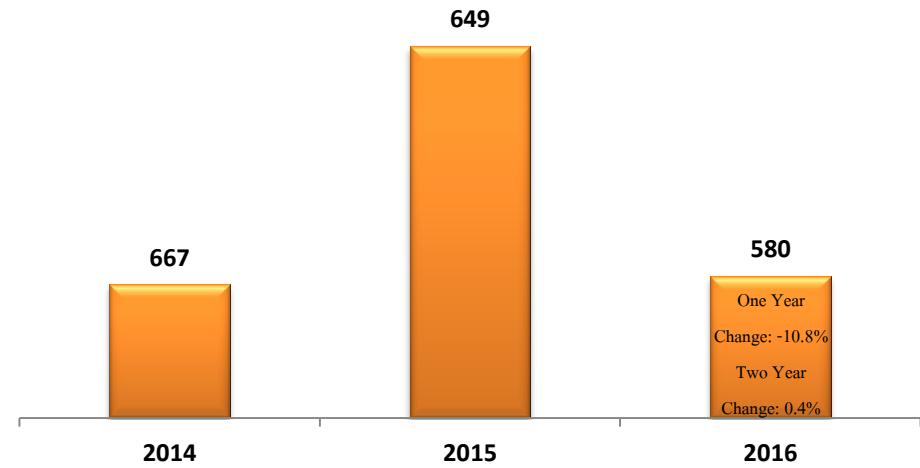
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



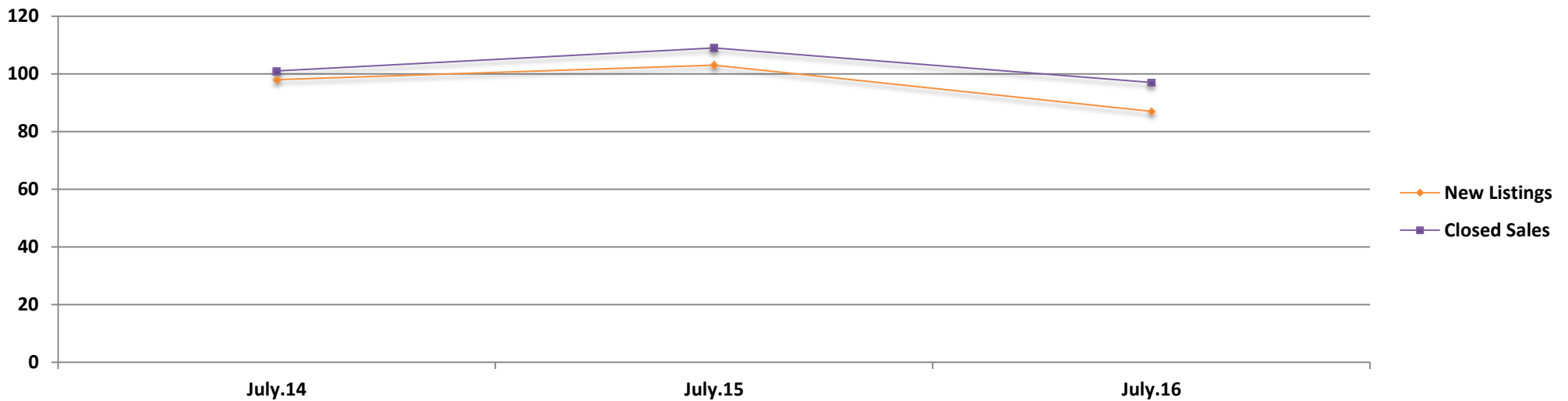
July



Year to Date



Historical Market Activity



Closed Sales in in Zip Codes 56001 & 56003

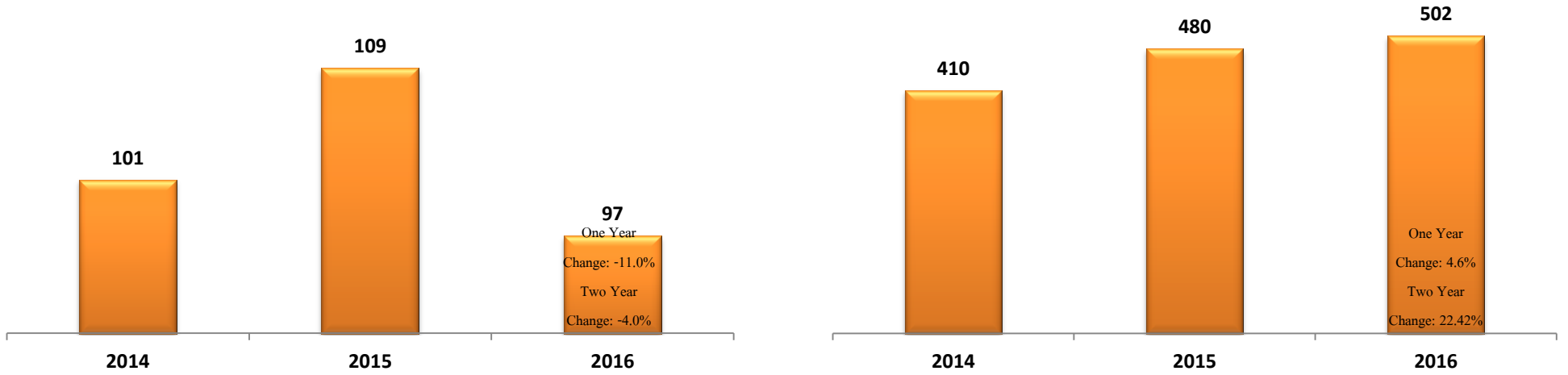
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



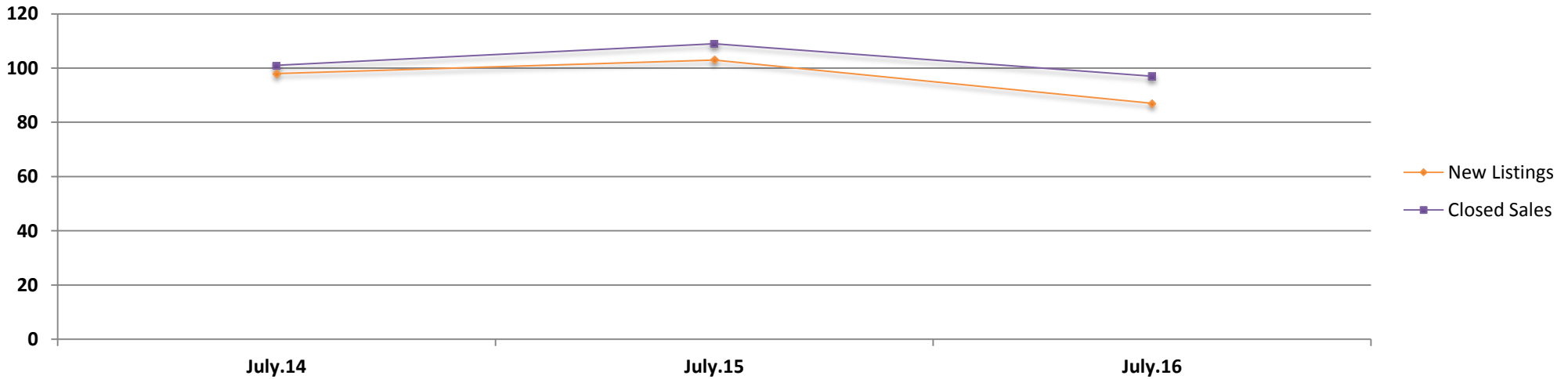
Late Sales recorded in MLS figured in Year to Date Totals

July

Year to Date



Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

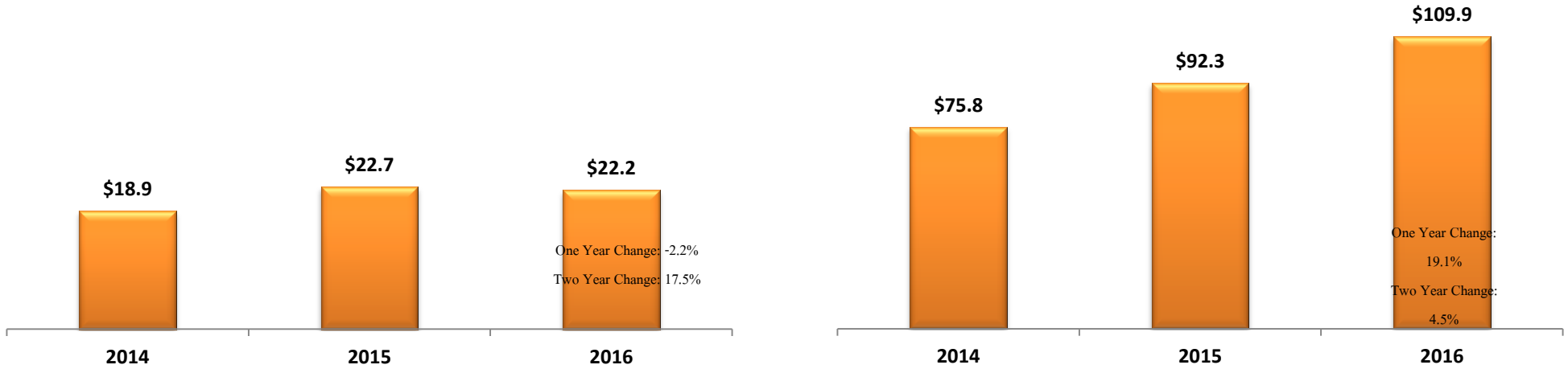
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



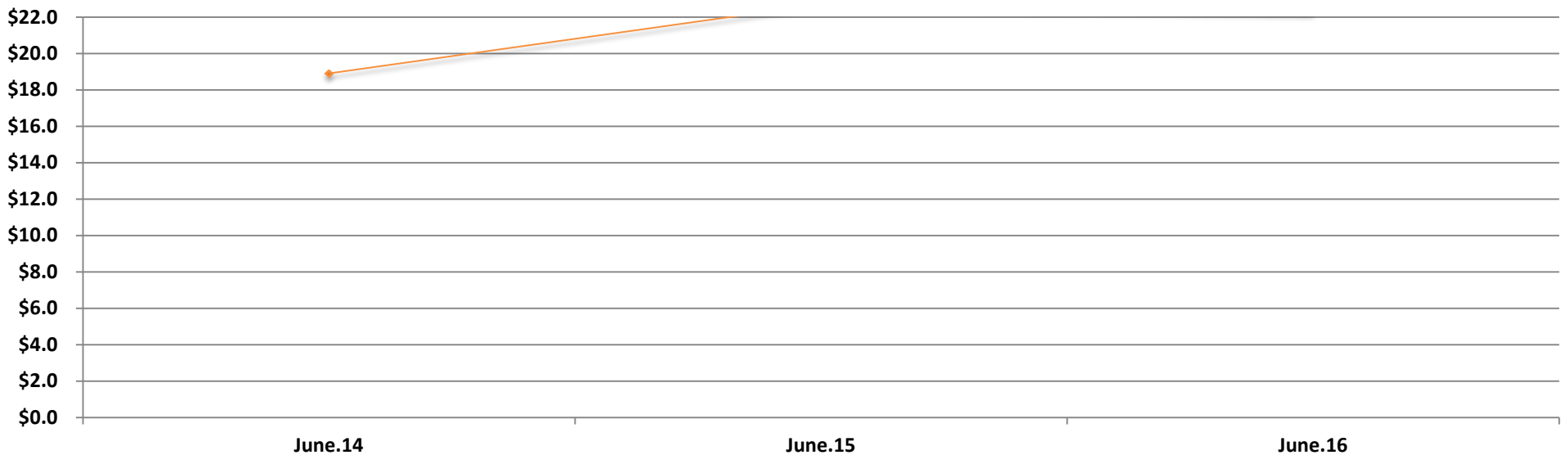
July

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



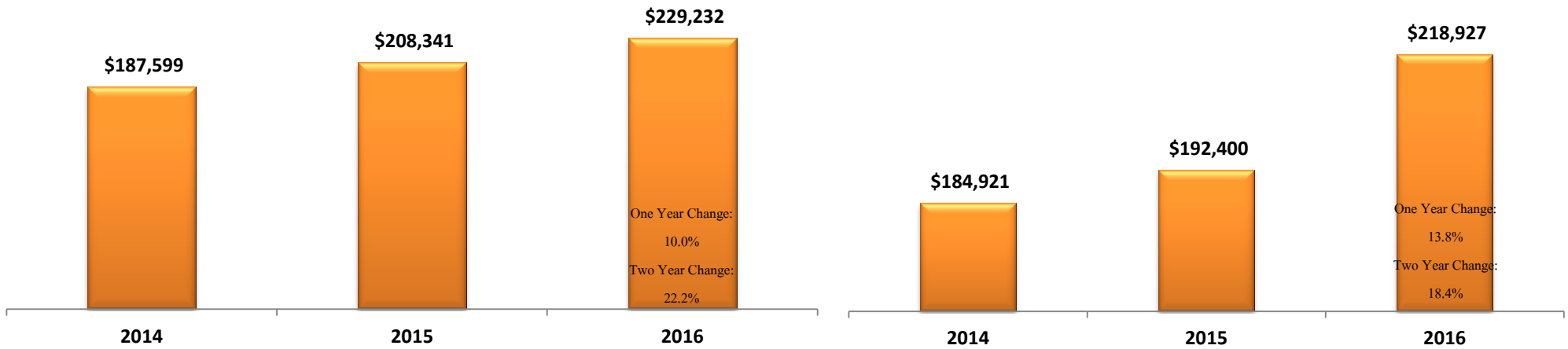
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Figures do not take into account seller concessions.

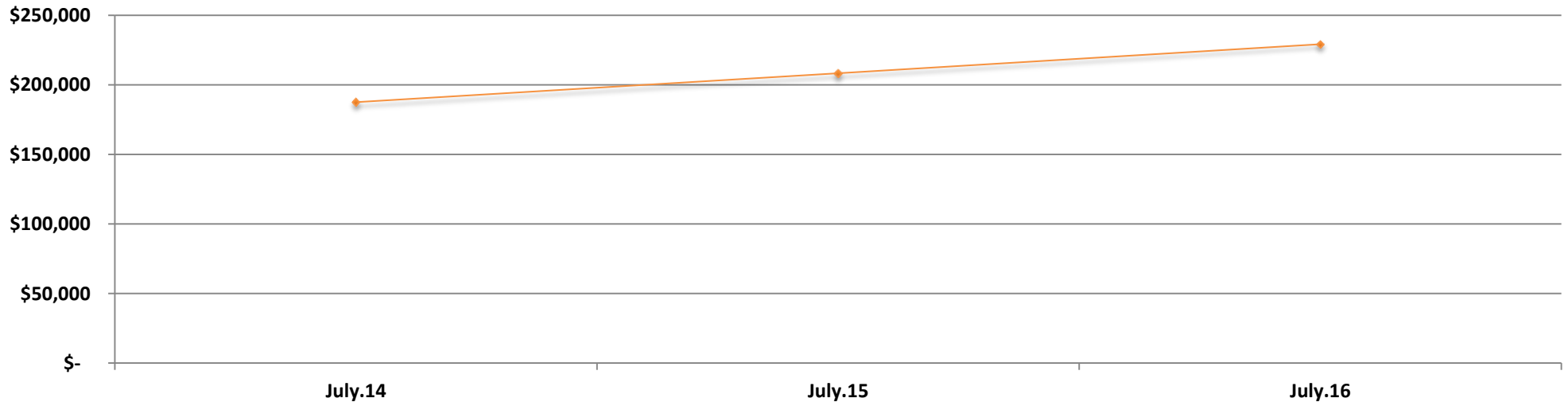
Late Sales recorded in MLS
figured in Year to Date Totals

July

Year to Date



Historical Average Prices



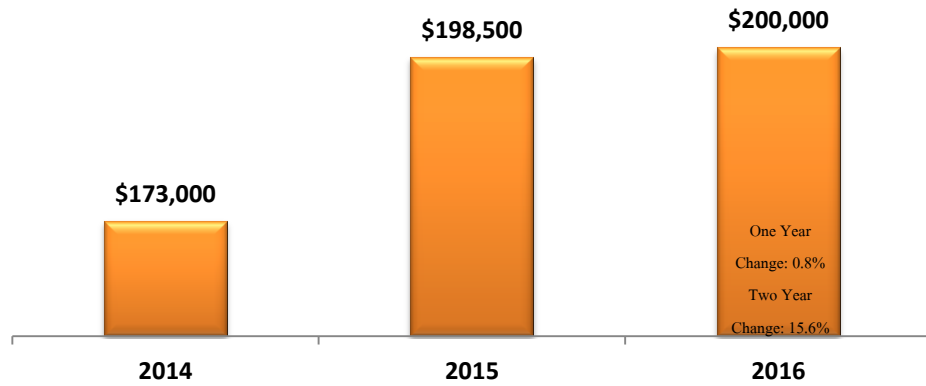
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



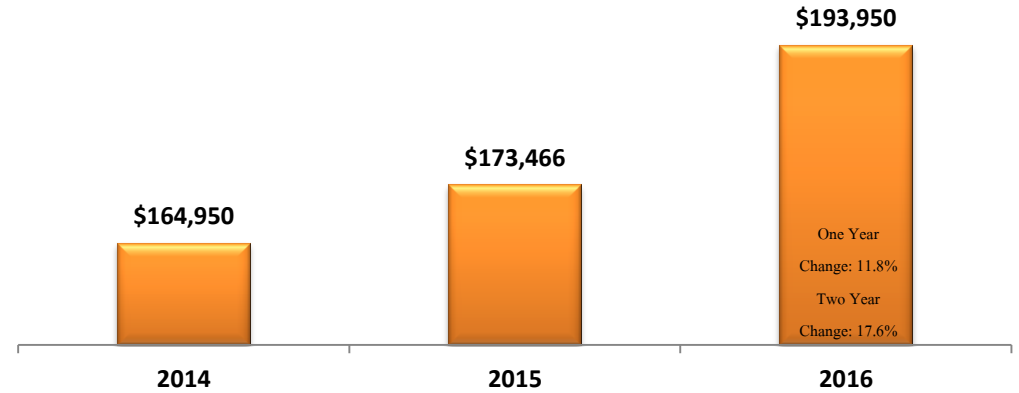
Figures do not take into account seller concessions

July

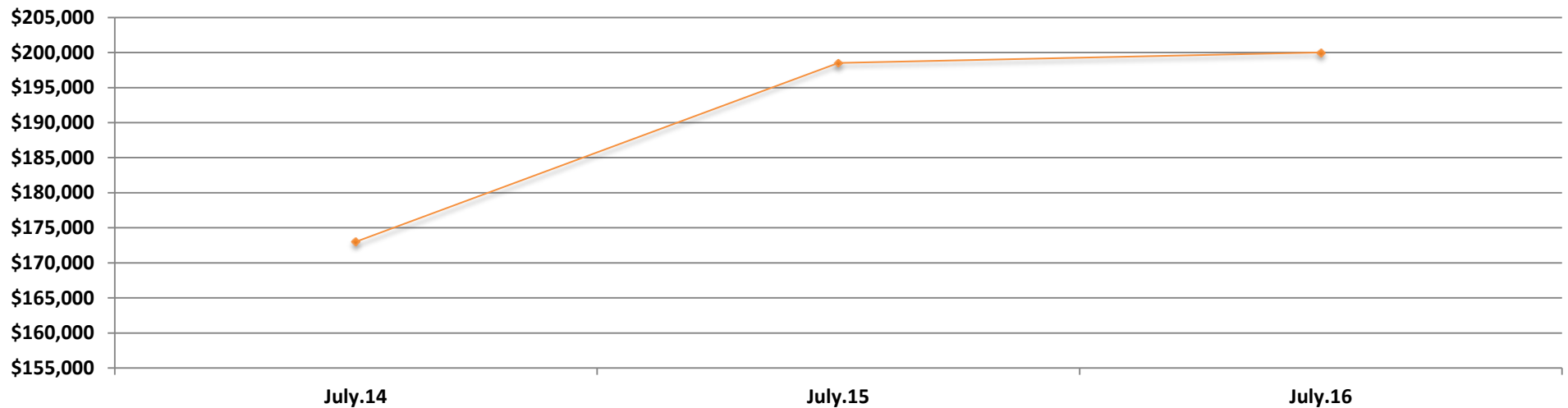


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

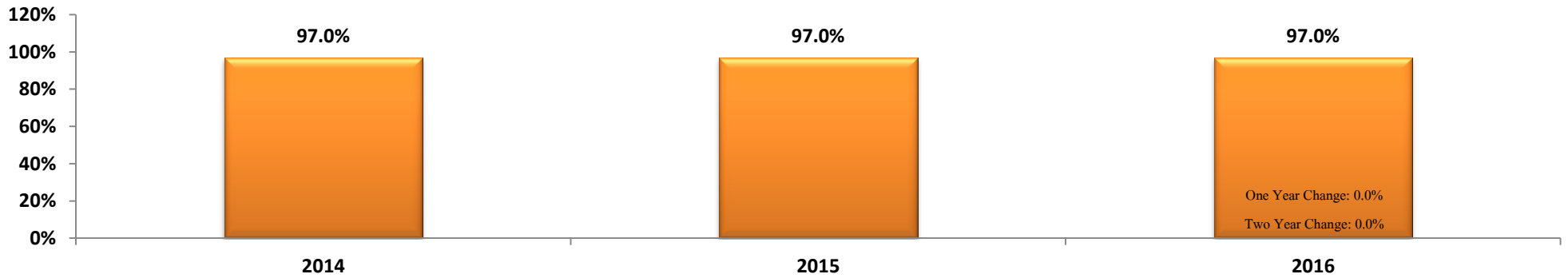
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



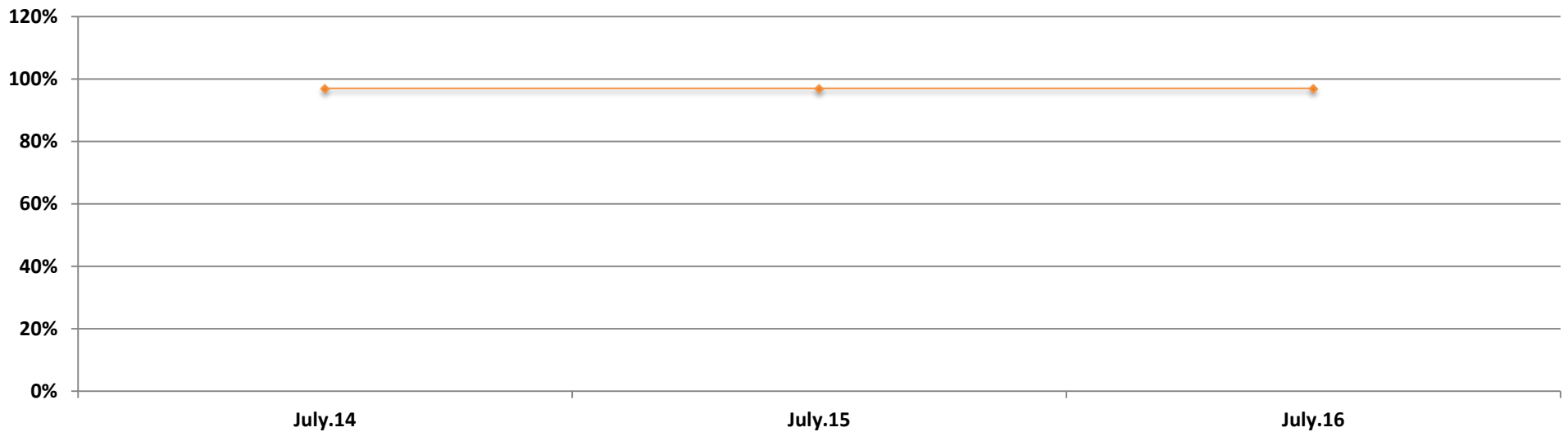
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

July

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

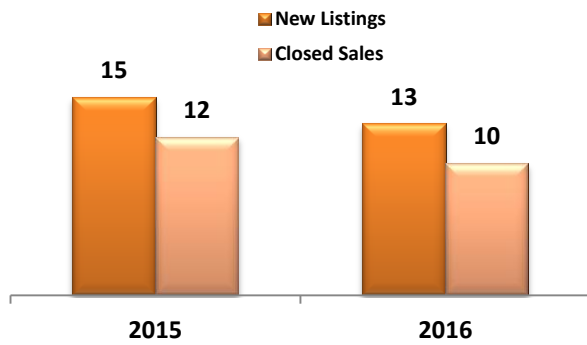
July

Year to Date

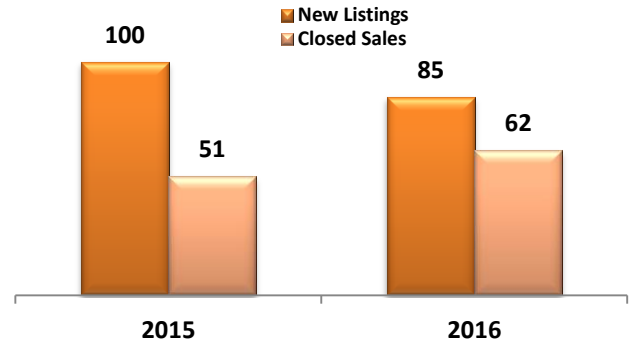
Faribault County, MN	2015	2016	Change	2015	2016	Change
New Listings	15	13	-13.3%	100	85	-15.0%
Closed Sales	12	10	-16.7%	51	62	21.6%
Average Sales Price	\$91,300	\$98,920	8.3%	\$89,267	\$75,459	-15.0%
Avg. Percent of Original List Price Received at Sale*	82.0%	84.0%	2.4%	83.0%	87.0%	4.8%
Average Days on Market Until Sale	232	322	38.8%	235	204	-13.2%
Total Current Inventory**	77	67	-13.0%	-	-	-
Single-Family Detached Inventory	76	66	-13.2%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

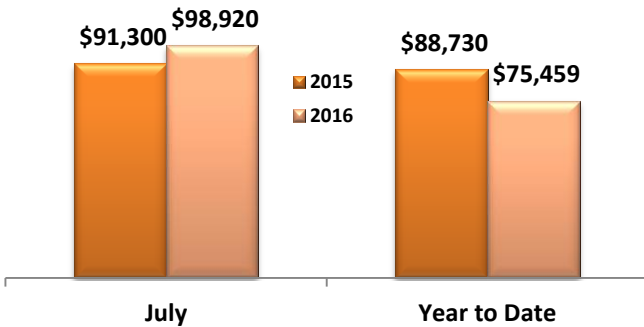
Activity-Most Recent Month



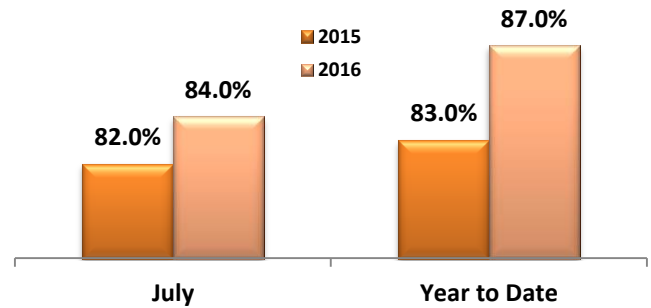
Activity-Year to Date



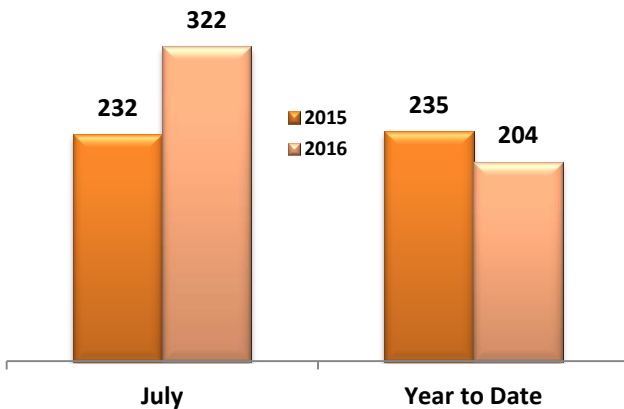
Average Sales Price



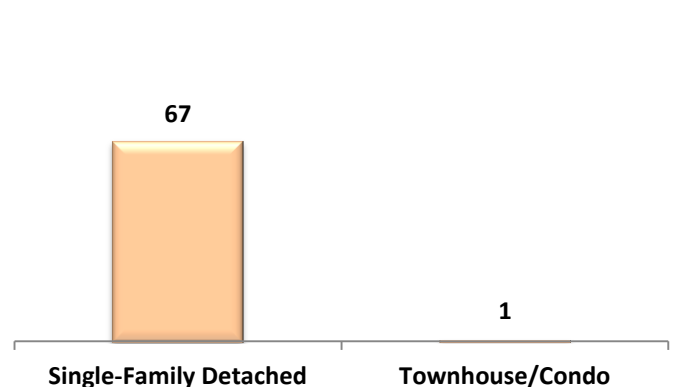
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Eagle Lake/Madison Lake

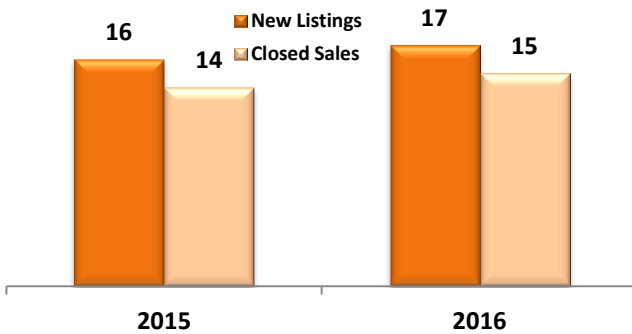
July

Year to Date

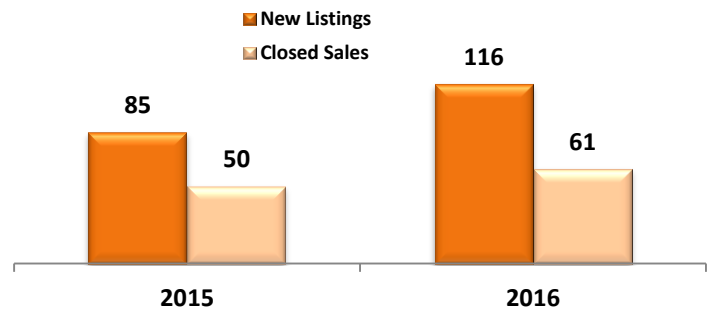
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	16	17	6.3	85	116	44.9%
Closed Sales	14	15	7.1%	116	61	27.8%
Average Sales Price	\$214,263	\$213,992	-0.1%	\$229,181	\$218,989	-6.1%
Avg. Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	96.0%	96.0%	1.0%
Average Days on Market Until Sale	134	100	-25.4%	115	104	-2.8%
Total Current Inventory**	51	46	-9.8%	-	-	-
Single-Family Detached Inventory	49	39	-20.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

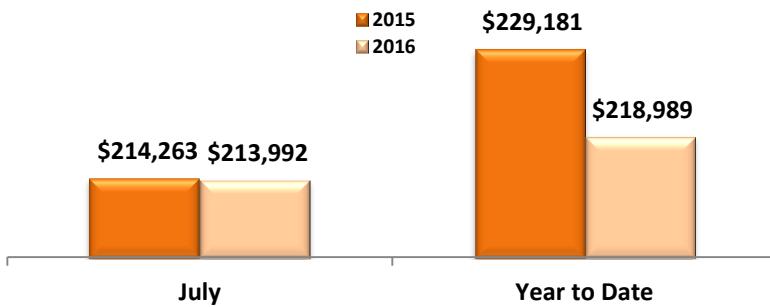
Activity-Most Recent Month



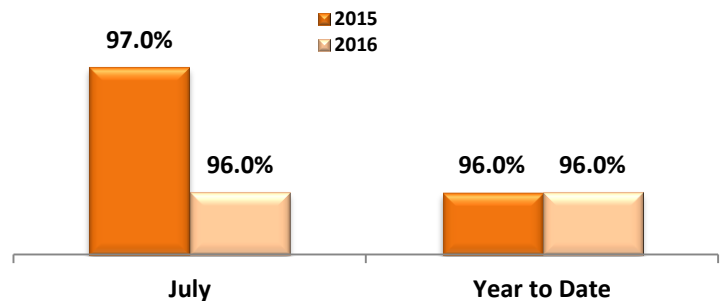
Activity-Year to Date



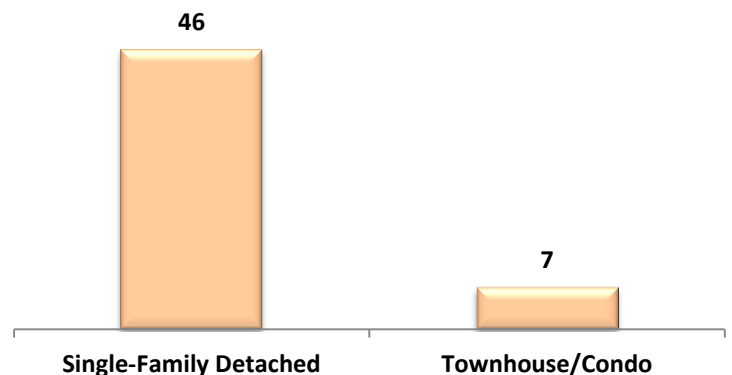
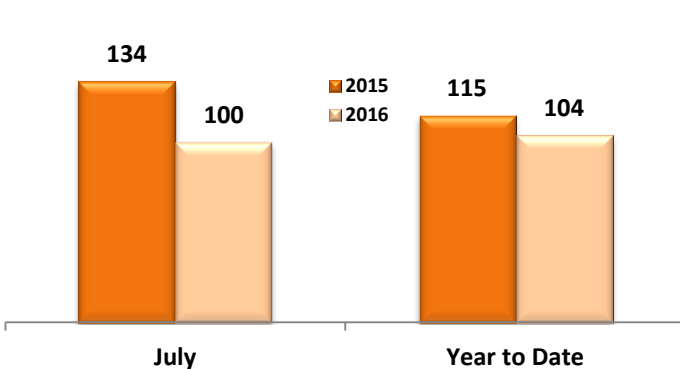
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

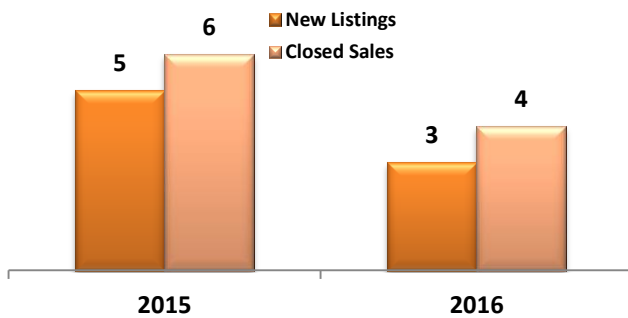
July

Year to Date

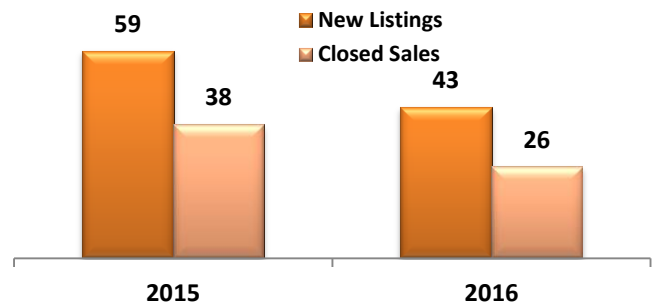
Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	5	3	-40.0%	59	43	-27.1%
Closed Sales	6	4	-33.3%	38	26	-31.6%
Average Sales Price	\$142,700	\$213,000	49.3%	\$164,893	\$210,791	27.8%
Avg. Percent of Original List Price Received at Sale*	95.0%	90.0%	-5.3%	92.0%	88.0%	-4.3%
Average Days on Market Until Sale	119	311	161.3%	138	212	53.6%
Total Current Inventory**	41	36	-12.2%	-	-	-
Single-Family Detached Inventory	40	34	-15.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

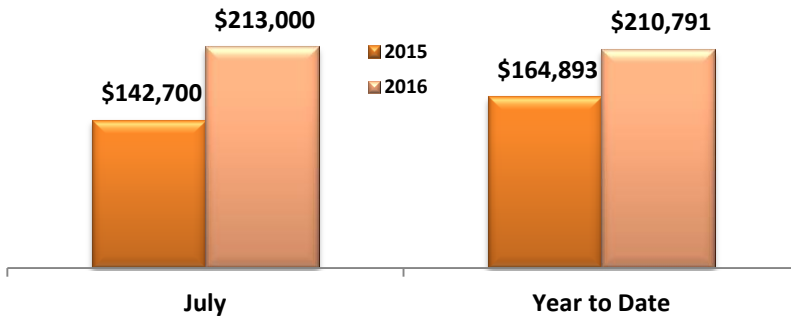
Activity-Most Recent Month



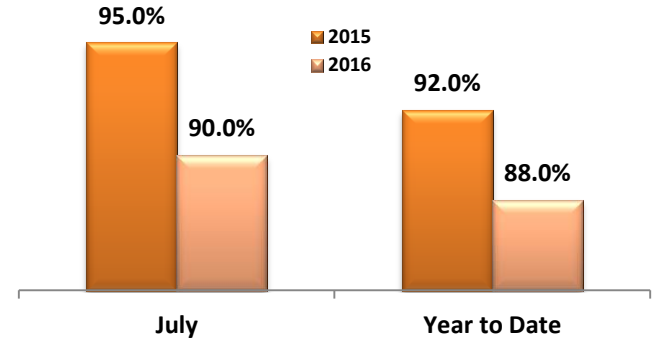
Activity-Year to Date



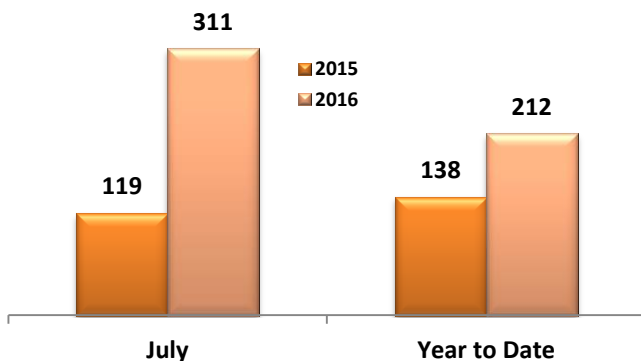
Average Sales Price



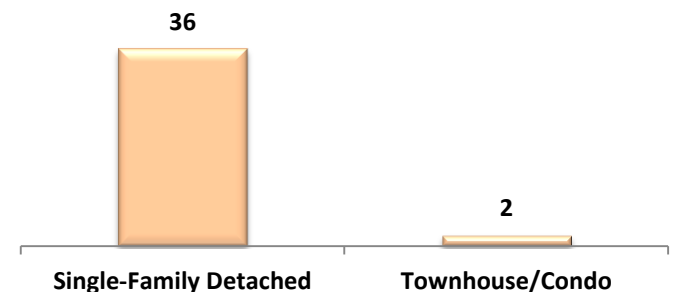
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

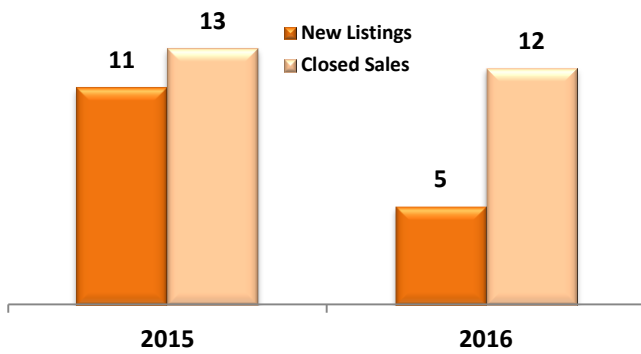
July

Year to Date

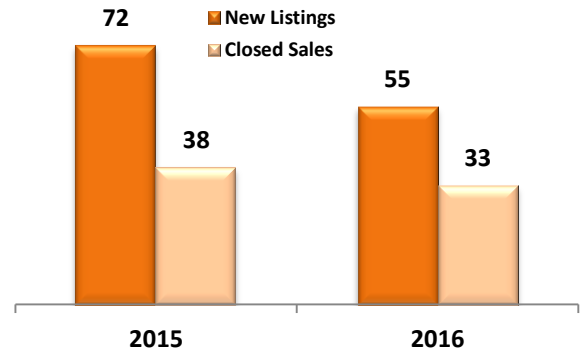
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	5	-54.5%	72	55	-23.6%
Closed Sales	13	12	-7.7%	38	33	-13.2%
Average Sales Price	\$176,888	\$160,802	-9.1%	\$146,002	\$178,884	22.5%
Avg. Percent of Original List Price Received at Sale*	95.0%	94.0%	-1.1%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	121	175	44.6%	112	150	33.9%
Total Current Inventory**	29	17	-41.4%	-	-	-
Single-Family Detached Inventory	28	15	-46.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

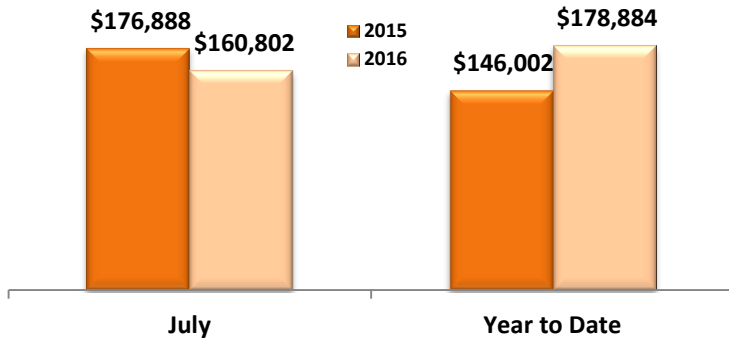
Activity-Most Recent Month



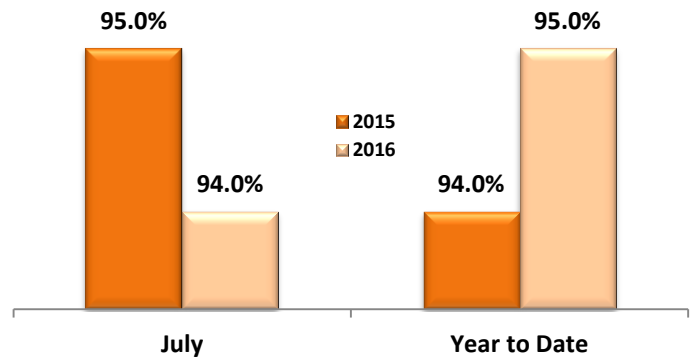
Activity-Year to Date



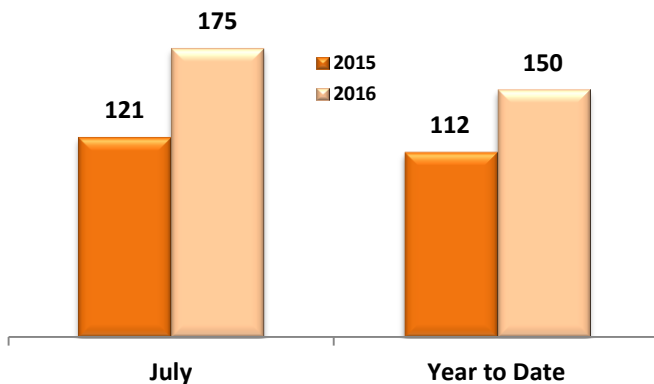
Average Sales Price



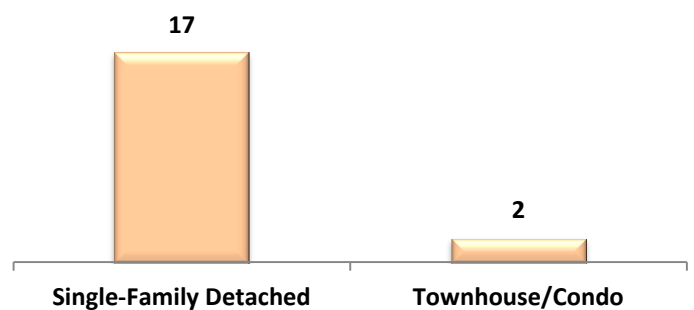
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

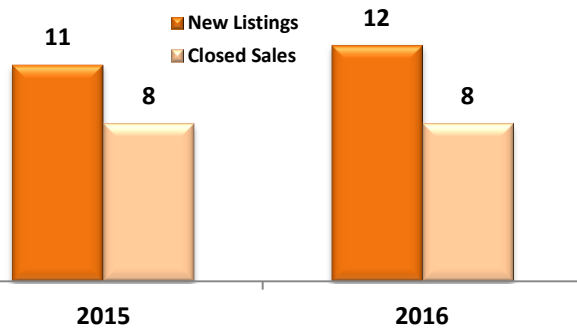
July

Year to Date

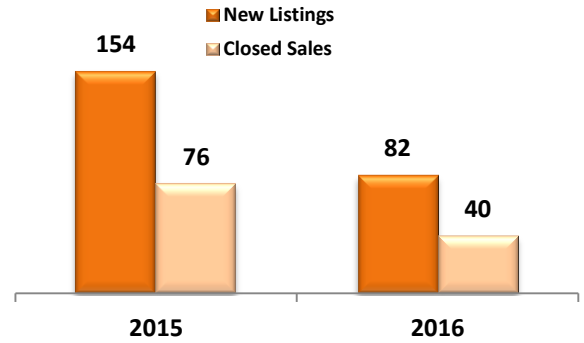
Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	11	12	9.1	154	82	-46.8
Closed Sales	8	8	0.0	76	40	-47.4
Average Sales Price	\$163,175	156,862	-3.9	\$126,078	148,307	17.6%
Avg. Percent of Original List Price Received at Sale*	97.0%	96.0	-1.0	91.0%	95.0%	4.4%
Average Days on Market Until Sale	132	107	-18.9	132	177	34.1%
Total Current Inventory**	53	41	-22.6	-	-	-
Single-Family Detached Inventory	50	36	-28.0	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

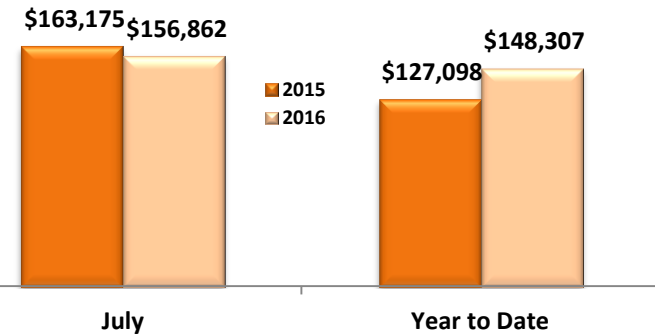
Activity-Most Recent Month



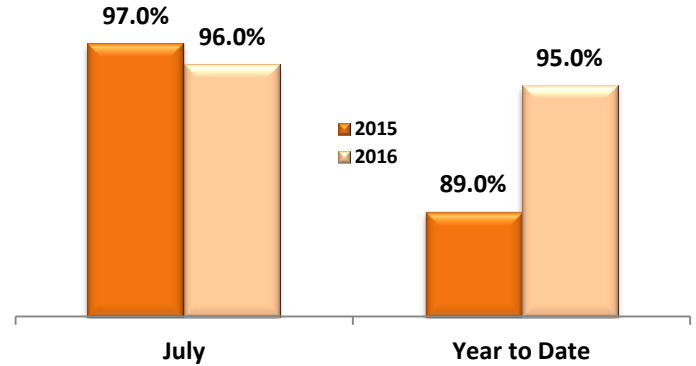
Activity-Year to Date



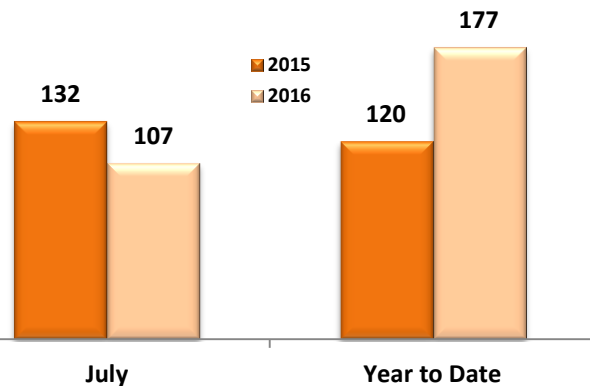
Average Sales Price



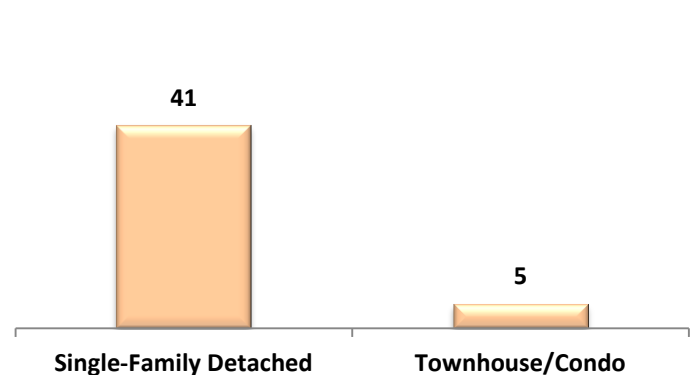
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

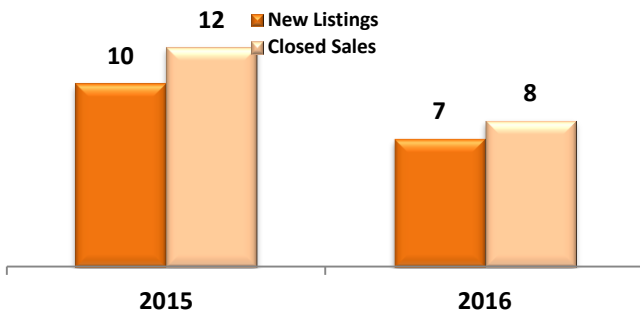
July

Year to Date

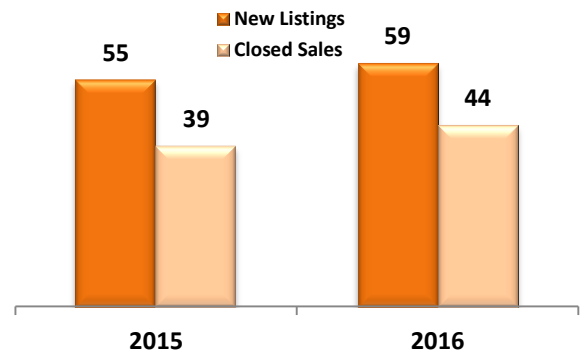
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	10	7	-30.0	55	59	7.3%
Closed Sales	12	8	-33.3	39	44	12.8%
Average Sales Price	\$139,195	\$141,800	1.9%	\$131,837	\$130,286	-1.2%
Avg. Percent of Original List Price Received at Sale*	95.0%	99.0%	4.2%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	111	80	-27.9%	112	112	0.0
Total Current Inventory**	22	18	18.2%	-	-	-
Single-Family Detached Inventory	22	17	-22.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

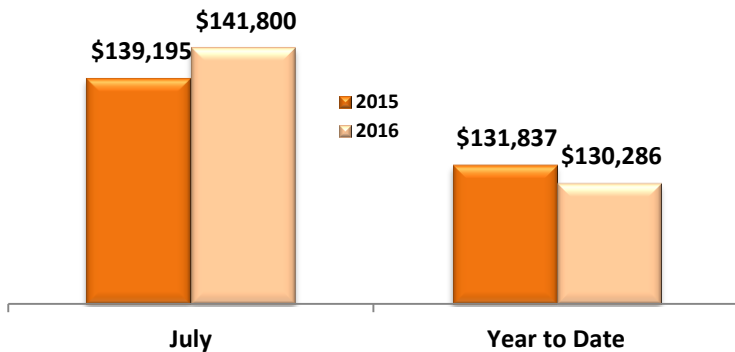
Activity-Most Recent Month



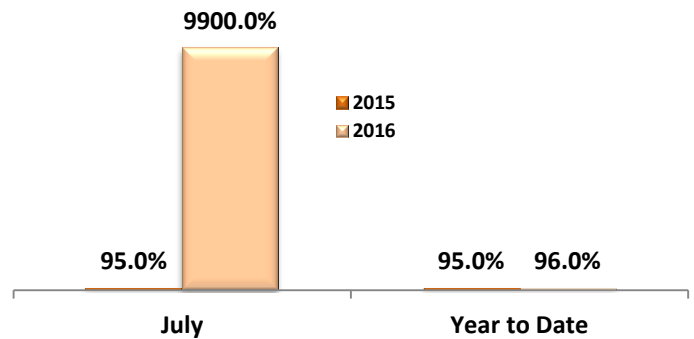
Activity-Year to Date



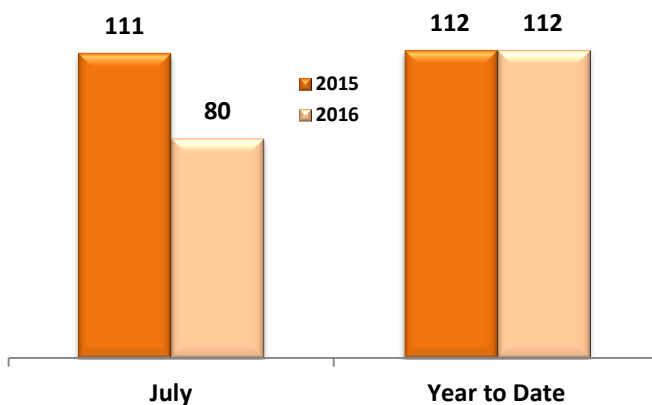
Average Sales Price



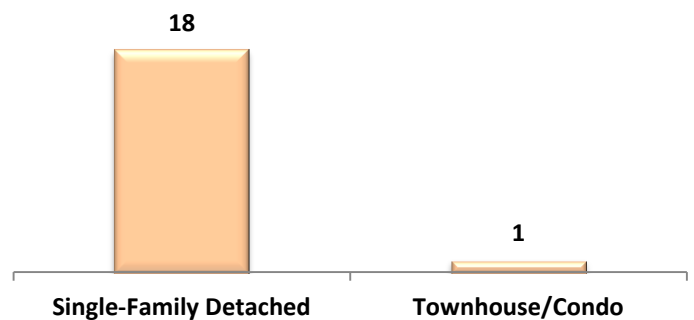
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

July

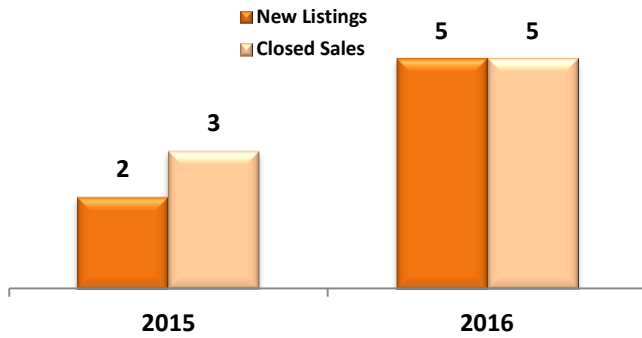
Year to Date

Watonwan County, MN

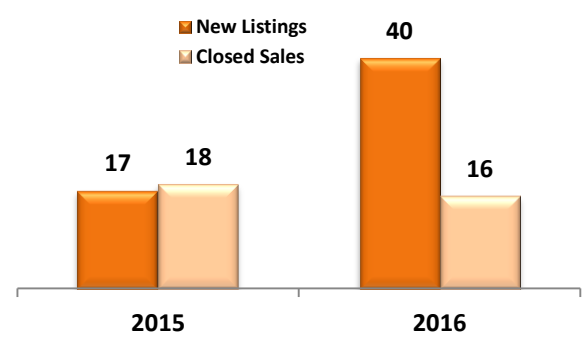
	2015	2016	Change	2015	2016	Change
New Listings	2	5	150.0%	17	40	135.3%
Closed Sales	3	5	66.7%	18	16	-11.1%
Average Sales Price	\$123,666	\$133,420	7.9%	\$101,783	\$113,562	11.6%
Avg. Percent of Original List Price Received at Sale*	92.0%	81.0%	-12.0%	88.0%	91.0%	3.4%
Average Days on Market Until Sale	196	110	-43.9	342	126	-63.2%
Total Current Inventory**	10	19	90.0%	-	-	-
Single-Family Detached Inventory	10	18	80.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

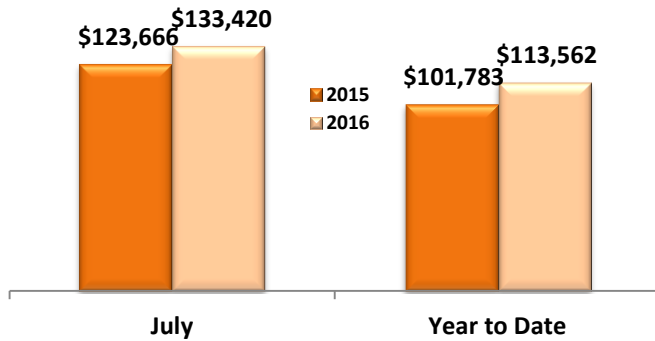
Activity-Most Recent Month



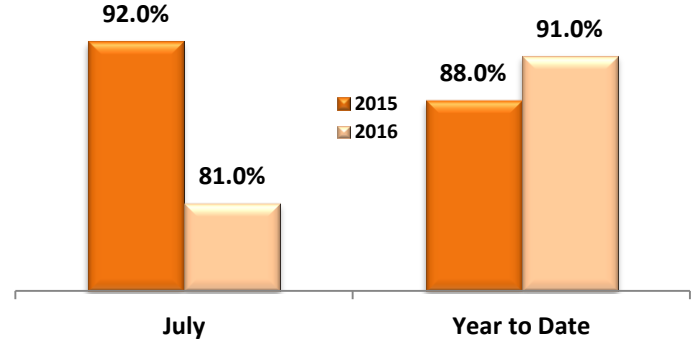
Activity-Year to Date



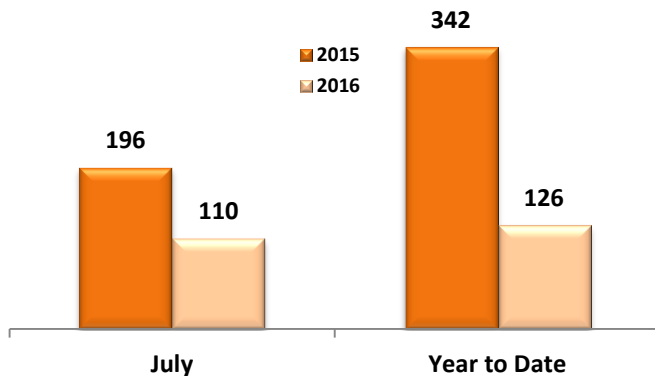
Average Sales Price



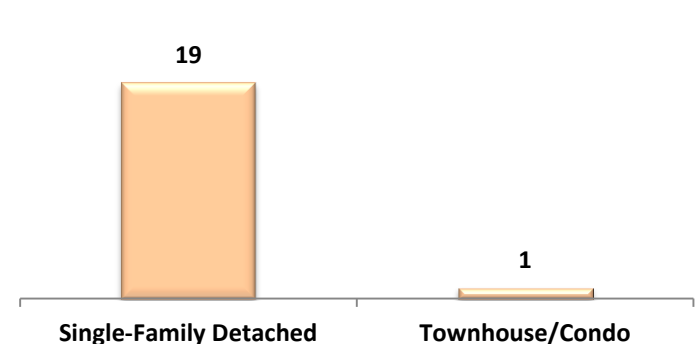
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

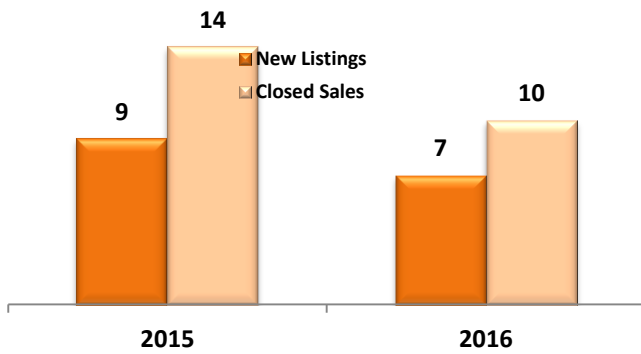
July

Year to Date

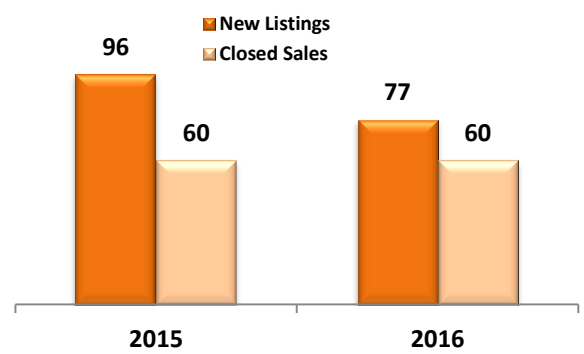
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	9	13	-22.2%	96	77	-19.8%
Closed Sales	14	10	-28.6%	60	60	0.0%
Average Sales Price	\$149,950	\$140,570	7.7%	\$123,713	\$137,834	11.4%
Avg. Percent of Original List Price Received at Sale*	95.0%	97.0%	3.2%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	69	90	11.6%	108	110	1.9%
Total Current Inventory**	38	34	-18.4%	-	-	-
Single-Family Detached Inventory	34	31	-17.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

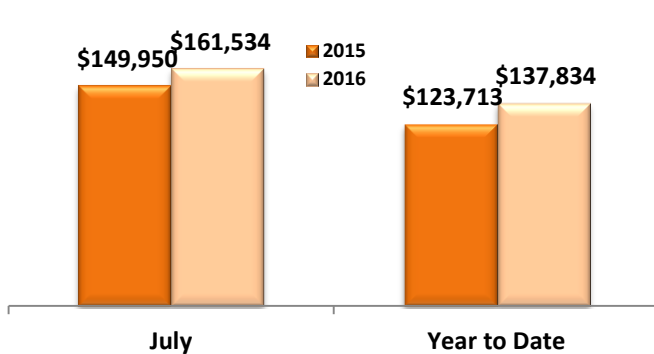
Activity-Most Recent Month



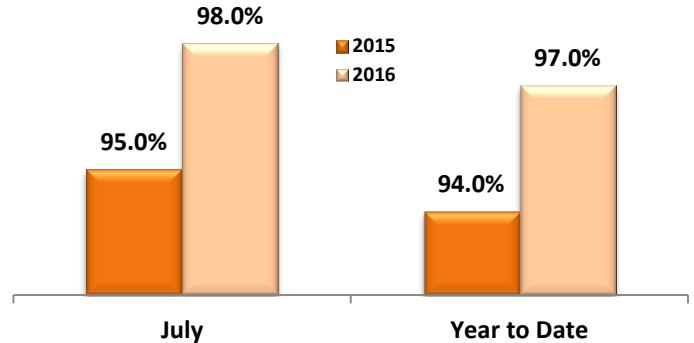
Activity-Year to Date



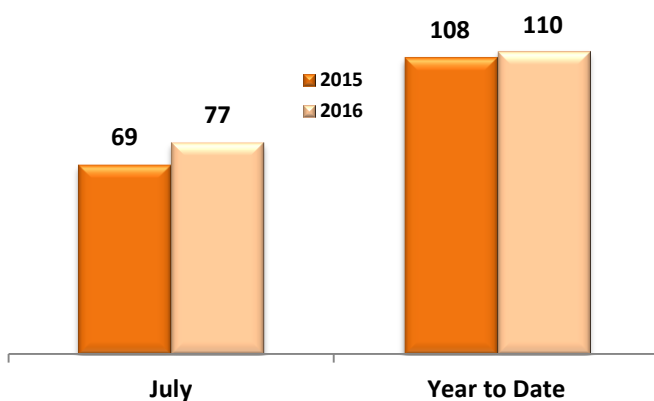
Average Sales Price



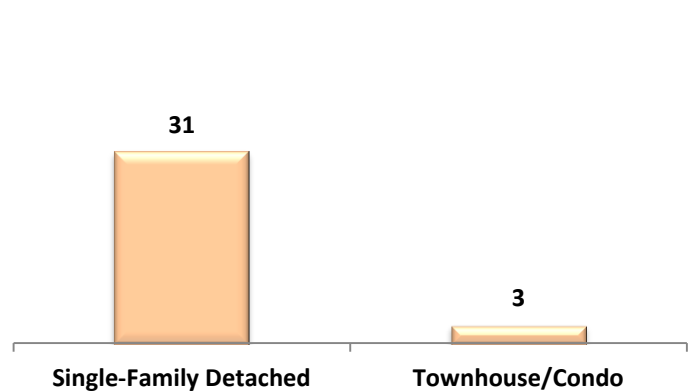
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

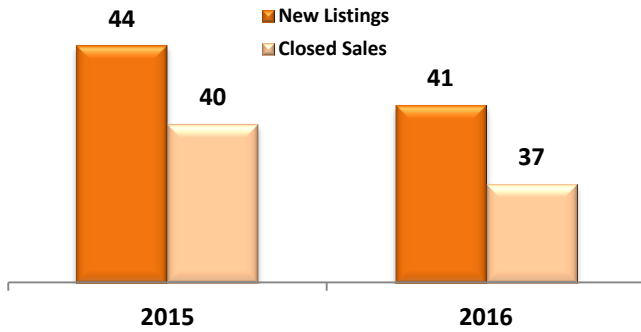
July

Year to Date

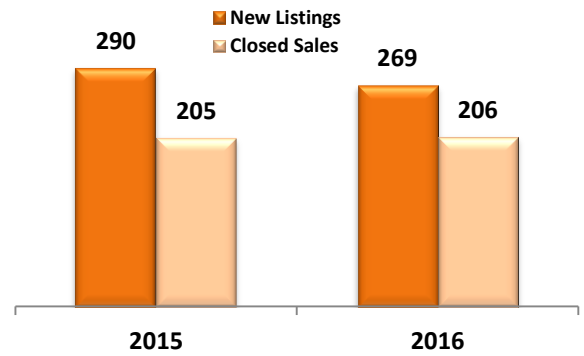
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	44	41	-6.8%	290	269	-7.2%
Closed Sales	40	37	-7.5%	205	206	0.5%
Average Sales Price	\$216,987	\$258,841	19.3%	\$198,049	\$235,557	18.9%
Avg. Percent of Original List Price Received at Sale*	97.0%	97.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	94	96	2.1%	113	113	0.0%
Total Current Inventory**	99	71	-28.3%	-	-	-
Single-Family Detached Inventory	80	54	-32.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

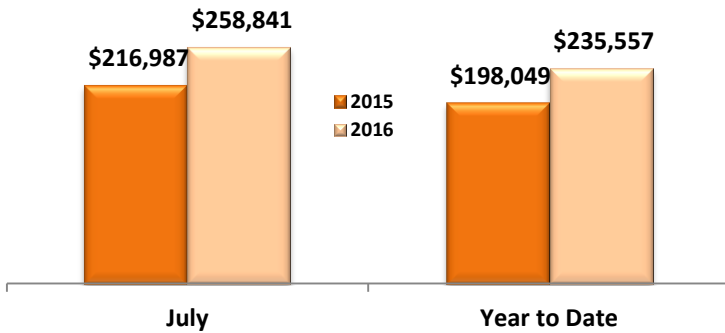
Activity-Most Recent Month



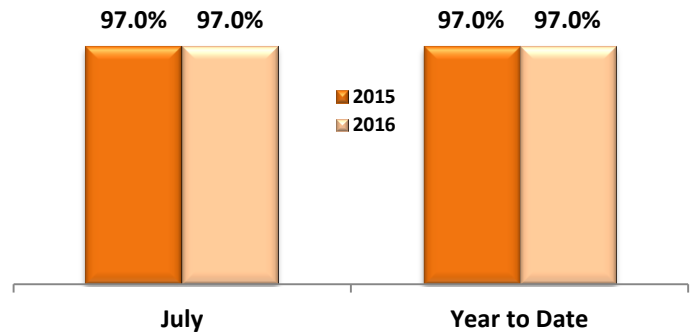
Activity-Year to Date



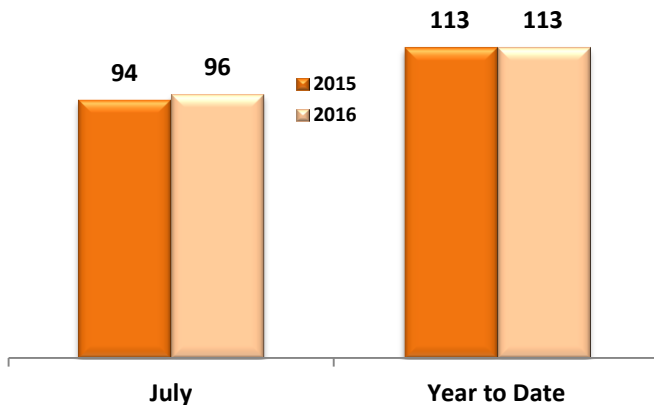
Average Sales Price



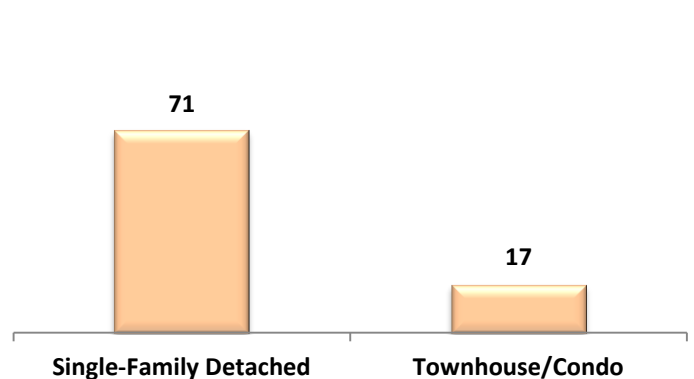
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

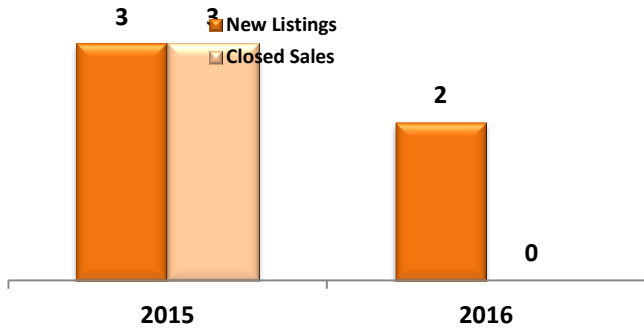
July

Year to Date

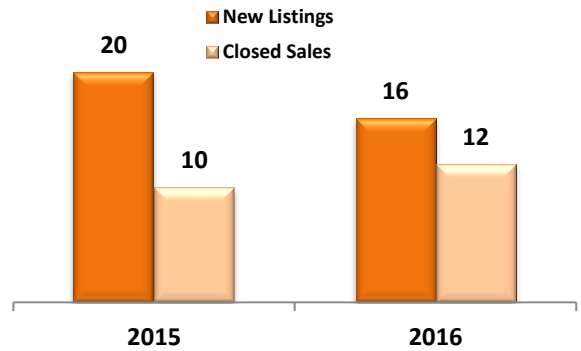
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	3	2	-33.3%	20	14	-20.0%
Closed Sales	3	0	-100.0%	10	12	20.0%
Average Sales Price	\$237,300	0	-100.0%	\$226,240	\$325,191	43.7%
Avg. Percent of Original List Price Received at Sale*	95.0%	0%	-100.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	80	0	-100.0%	76	97	27.6%
Total Current Inventory**	8	5	-37.5%	-	-	-
Single-Family Detached Inventory	8	4	-50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

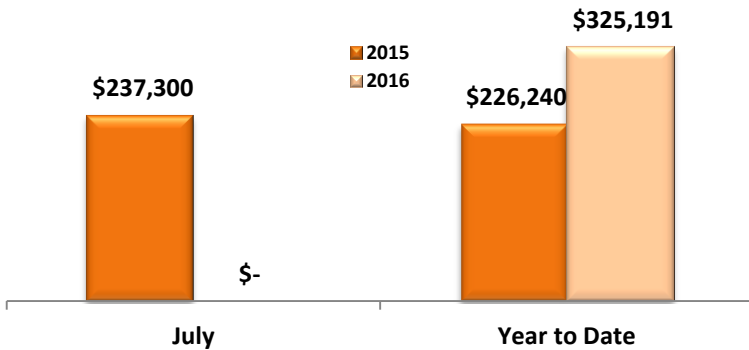
Activity-Most Recent Month



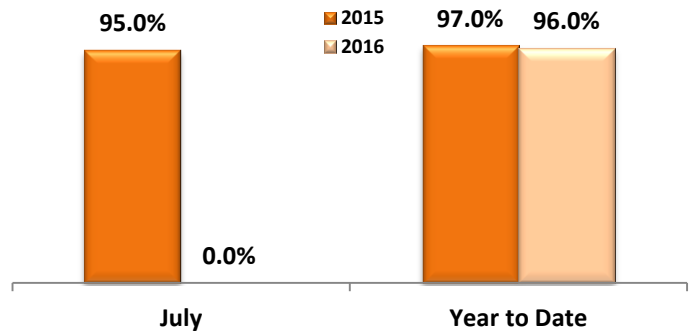
Activity-Year to Date



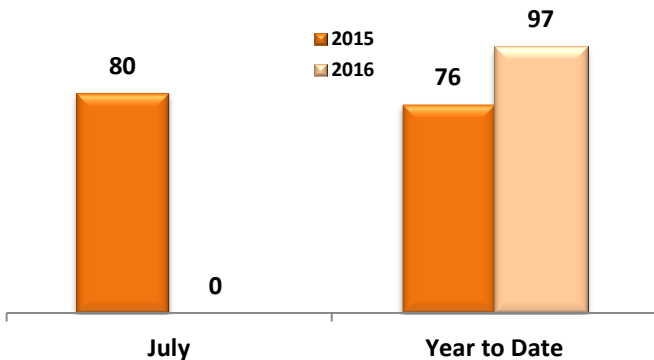
Average Sales Price



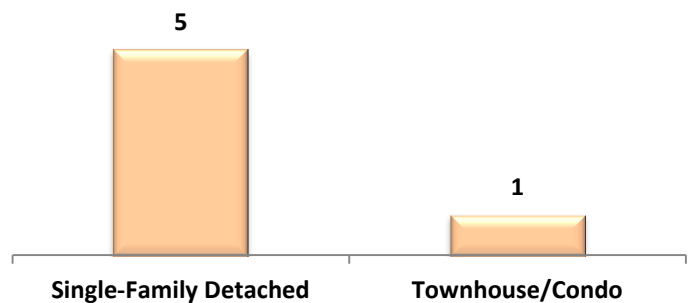
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

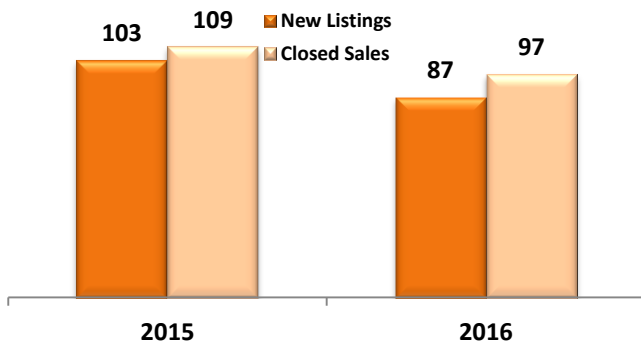
July

Year to Date

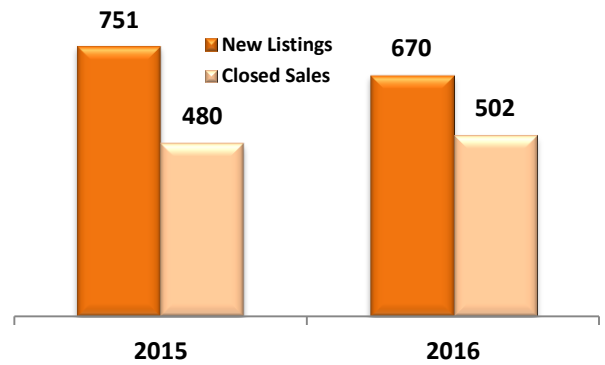
Blue Earth/Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	103	87	-15.5%	751	670	-10.6%
Closed Sales	109	97	-11.0%	480	502	10.7%
Average Sales Price	\$208,341	\$229,232	10.0%	\$192,400	\$218,927	14.4%
Avg. Percent of Original List Price Received at Sale*	97.0%	97.0%	0.0%	96.0%	97.0%	0.0%
Average Days on Market Until Sale	98	88	-10.2%	116	113	-1.7%
Total Current Inventory**	262	190	-27.5%	-	-	-
Single-Family Detached Inventory	231	164	-29.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

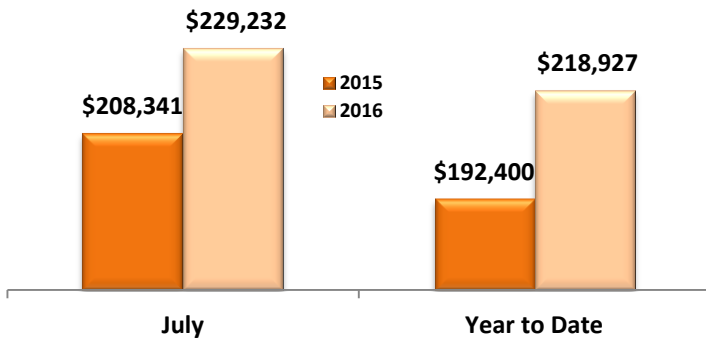
Activity-Most Recent Month



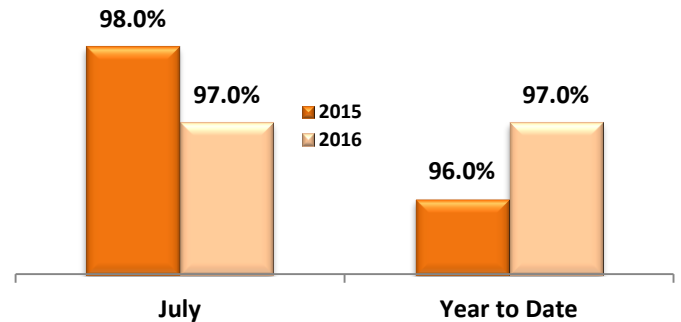
Activity-Year to Date



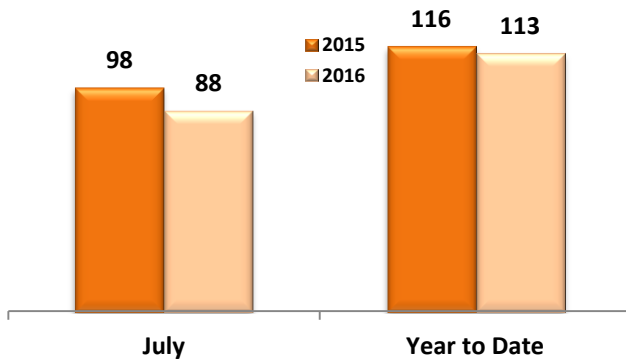
Average Sales Price



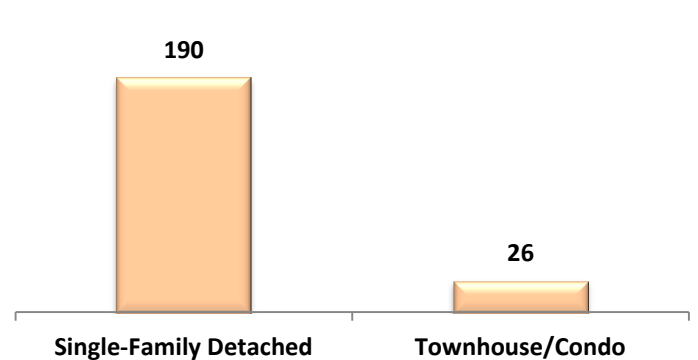
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

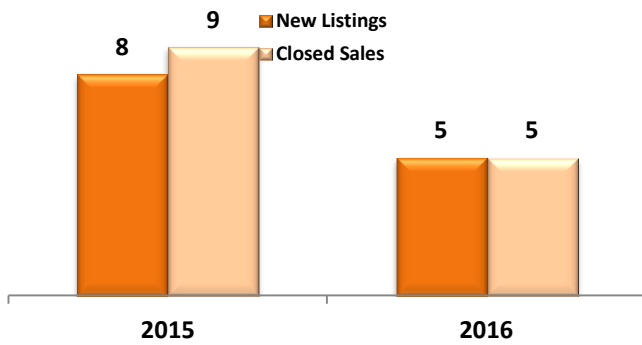
July

Year to Date

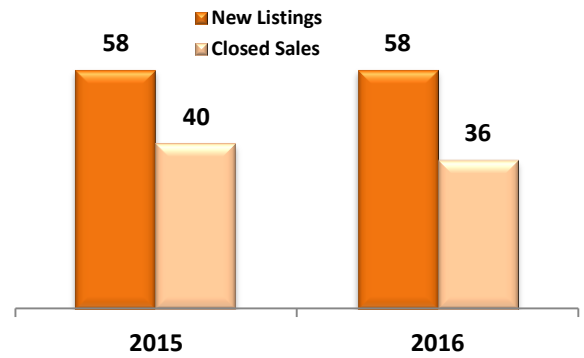
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	8	5	-37.5%	58	58	0.0%
Closed Sales	9	5	-44.4%	40	36	-10.0%
Average Sales Price	\$110,433	\$137,000	24.1%	\$117,717	\$123,072	4.5%
Avg. Percent of Original List Price Received at Sale*	85.0%	91.0%	7.1%	87.0%	99.0%	13.8%
Average Days on Market Until Sale	167	127	-24.0%	191	195	2.1%
Total Current Inventory**	42	33	-21.4%	-	-	-
Single-Family Detached Inventory	42	33	-21.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

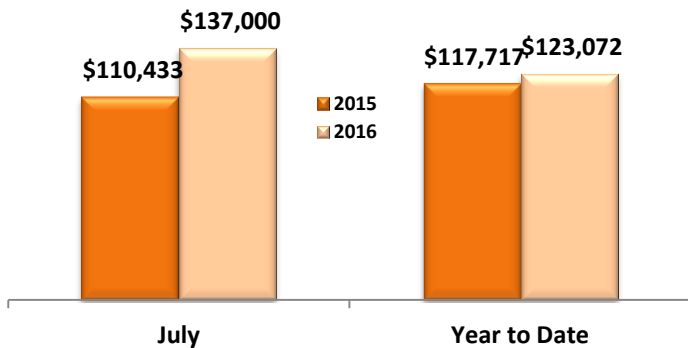
Activity-Most Recent Month



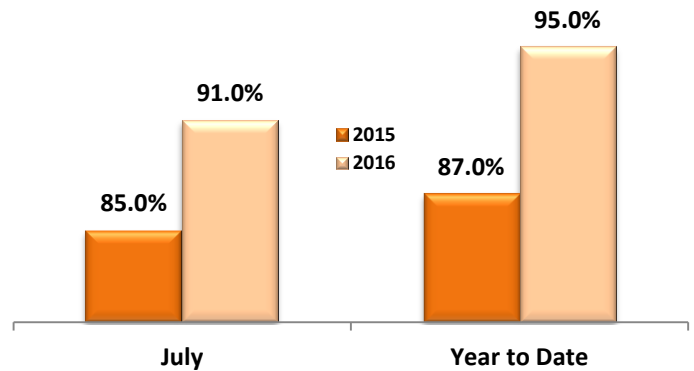
Activity-Year to Date



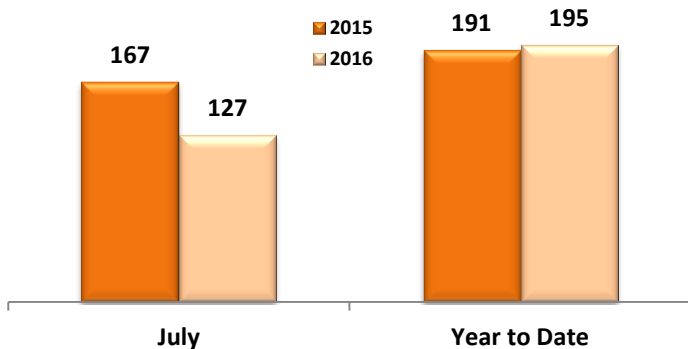
Average Sales Price



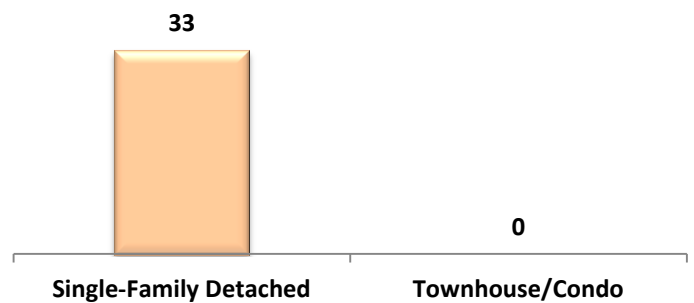
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

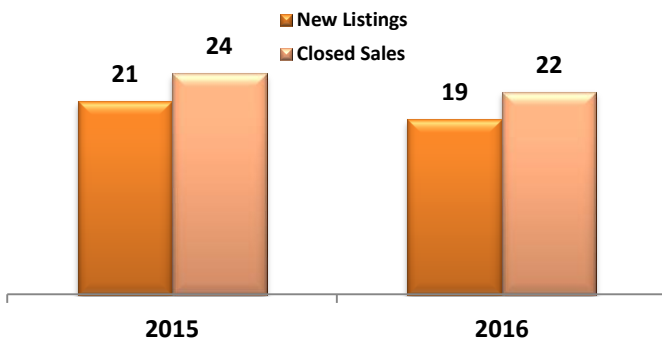
July

Year to Date

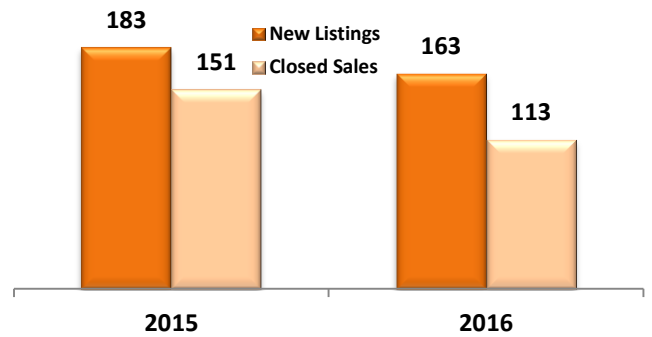
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	21	19	-9.5%	183	163	-10.9%
Closed Sales	24	22	-8.3%	151	113	-25.2%
Average Sales Price	\$142,914	\$164,305	15.5%	\$147,635	\$147,316	-0.2%
Avg. Percent of Original List Price Received at Sale*	96.0%	97.0%	1.0%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	113	71	-37.2%	137	114	-16.8%
Total Current Inventory**	64	46	-28.1%	-	-	-
Single-Family Detached Inventory	63	45	-28.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

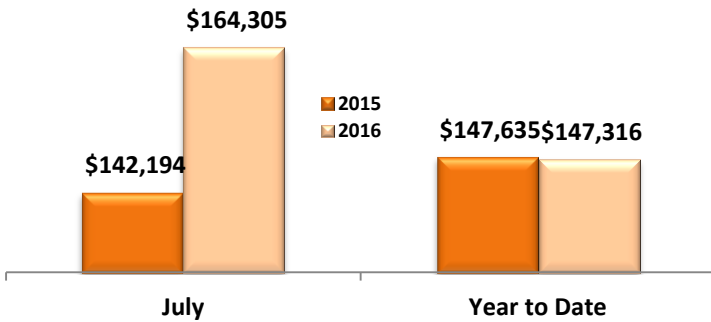
Activity-Most Recent Month



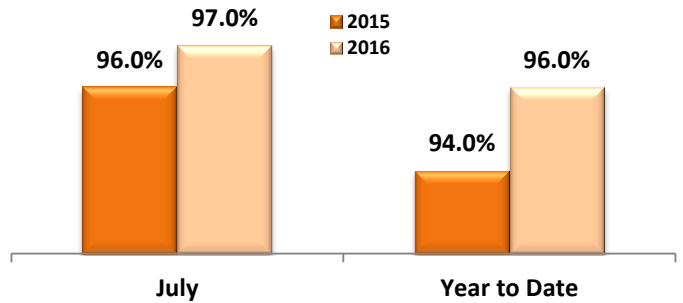
Activity-Year to Date



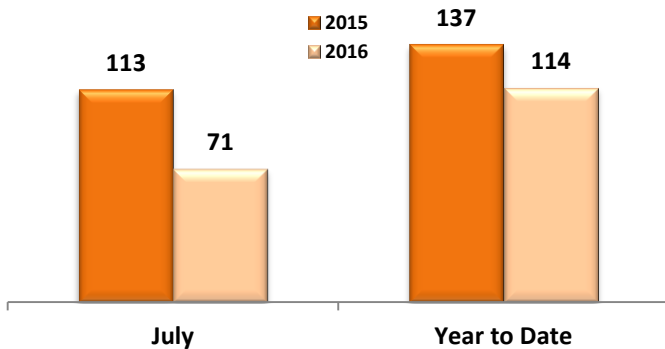
Average Sales Price



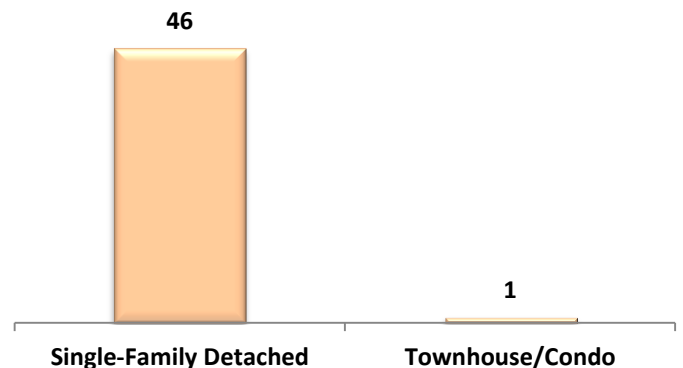
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

July

Year to Date

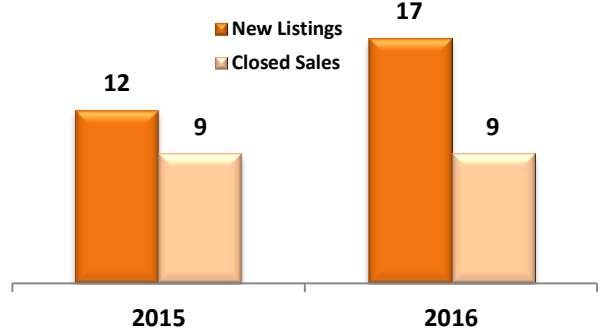
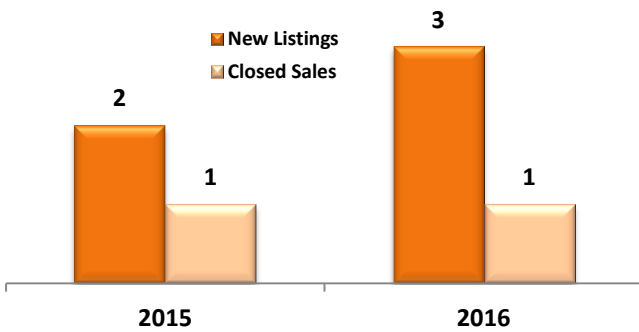
Late Sales recorded in MLS
figured in Year to Date Totals

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	2	3	50.0%	12	17	41.7%
Closed Sales	1	1	0.0%	9	9	0.0%
Average Sales Price	\$169,000	\$169,900	0.5%	\$143,922	\$157,005	9.1%
Avg. Percent of Original List Price Received at Sale*	89.0%	100.0%	12.4%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	449	53	-88.2%	146	128	-12.3%
Total Current Inventory**	6	5	-16.7%	-	-	-
Single-Family Detached Inventory	6	5	-16.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

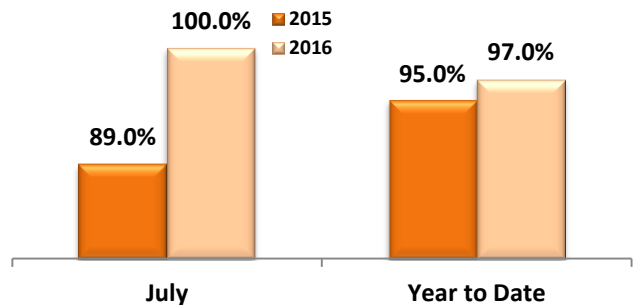
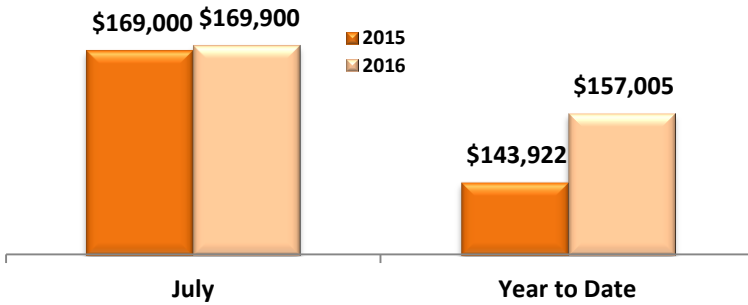
Activity-Most Recent Month

Activity-Year to Date



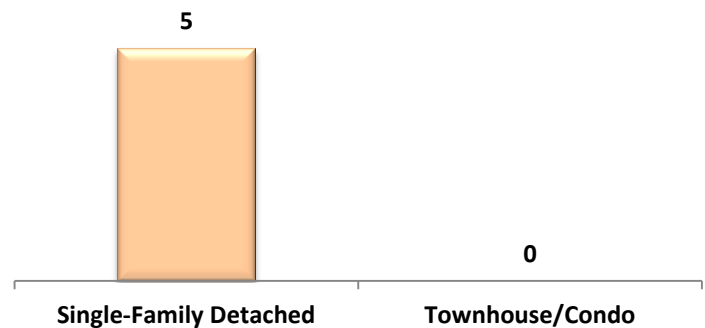
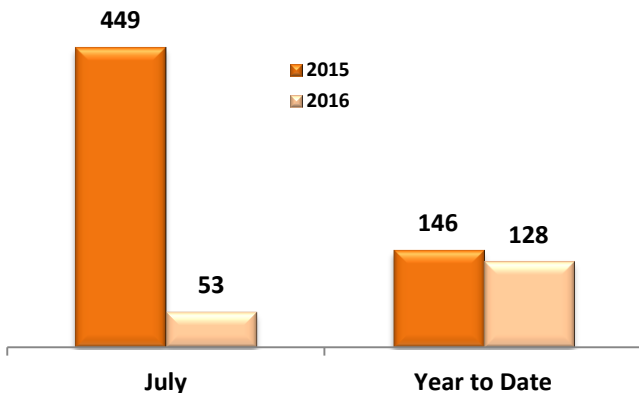
Average Sales Price

Ratio of Sales Price to Original List Price



Average Days on Market Until Sale

Current Inventory



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Rural Mankato and North Mankato

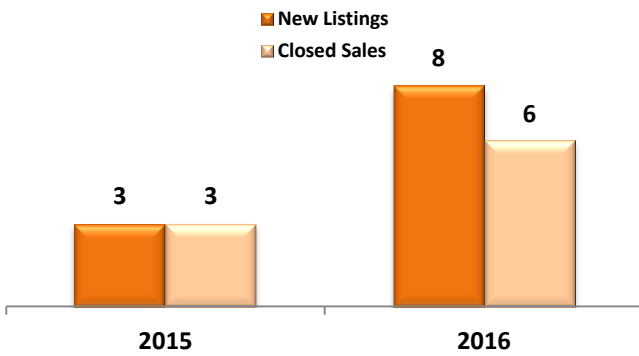
July

Year to Date

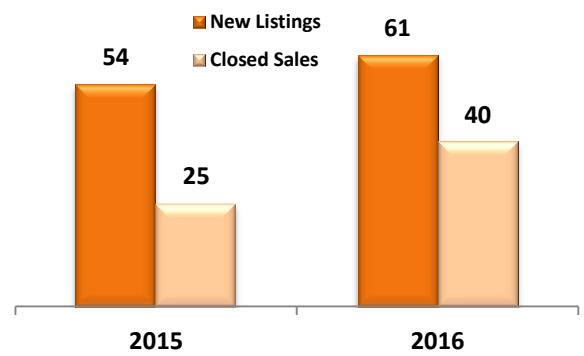
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	3	8	166.7%	54	61	13.0%
Closed Sales	3	6	100.0%	25	40	60.0%
Average Sales Price	\$360,566	\$337,235	-6.5%	\$316,004	\$311,500	-1.4%
Avg. Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	80	131	-63.8%	156	131	-16.0%
Total Current Inventory**	30	22	-26.7%	-	-	-
Single-Family Detached Inventory	30	22	-26.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

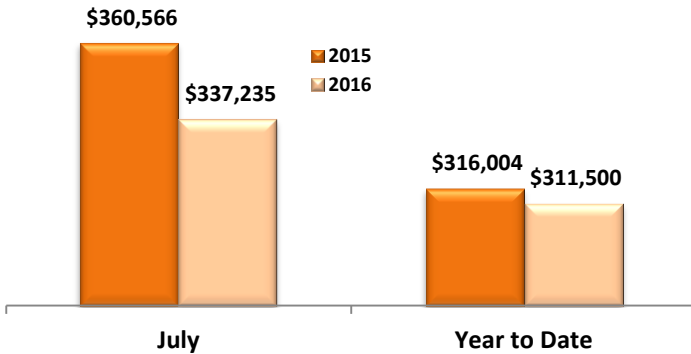
Activity-Most Recent Month



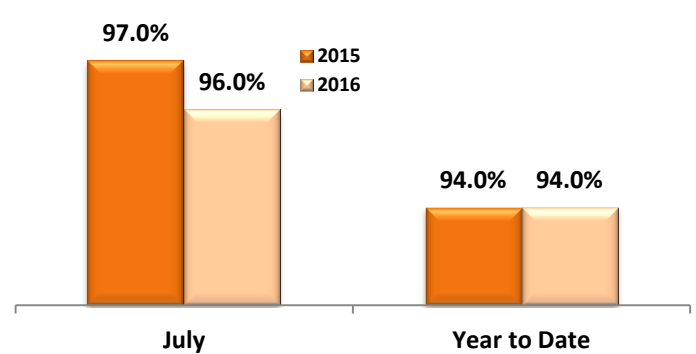
Activity-Year to Date



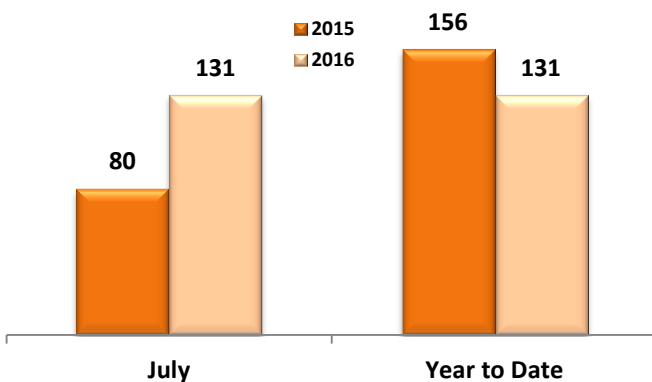
Average Sales Price



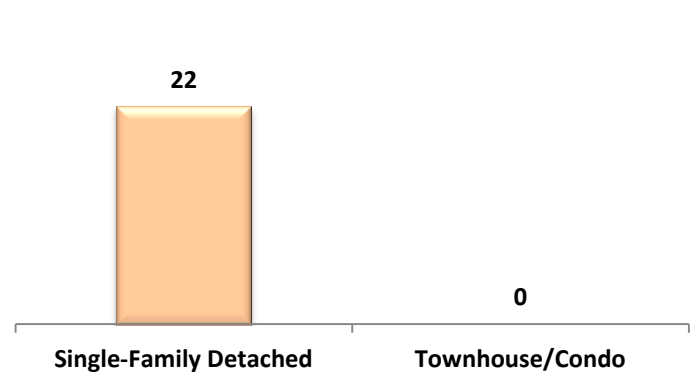
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

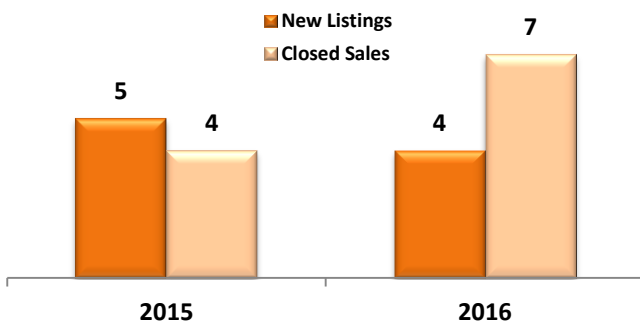
July

Year to Date

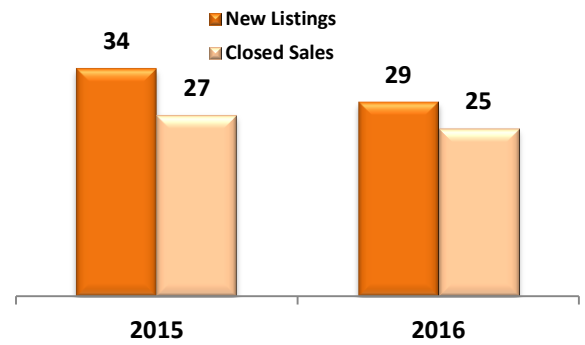
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	5	4	-71.4%	34	29	-14.3%
Closed Sales	4	7	0.0%	27	25	-21.7%
Average Sales Price	\$152,162	\$87,857	12.4%	\$92,375	\$87,331	6.3%
Avg. Percent of Original List Price Received at Sale*	91.0%	88.0%	8.0%	88.0%	89.0%	1.1%
Average Days on Market Until Sale	200	326	151.6%	154	270	69.9%
Total Current Inventory**	19	17	-52.9%	-	-	-
Single-Family Detached Inventory	18	13	-64.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

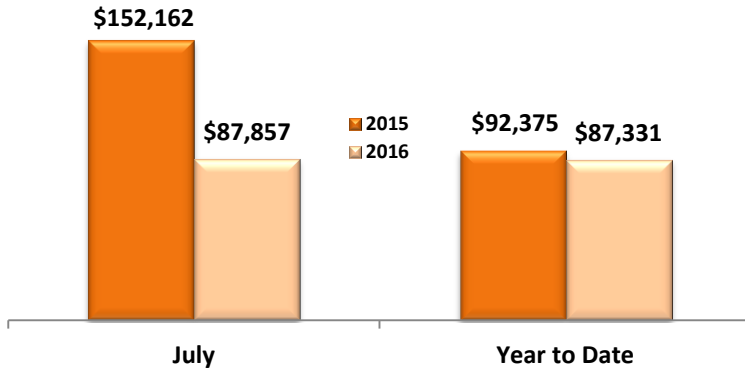
Activity-Most Recent Month



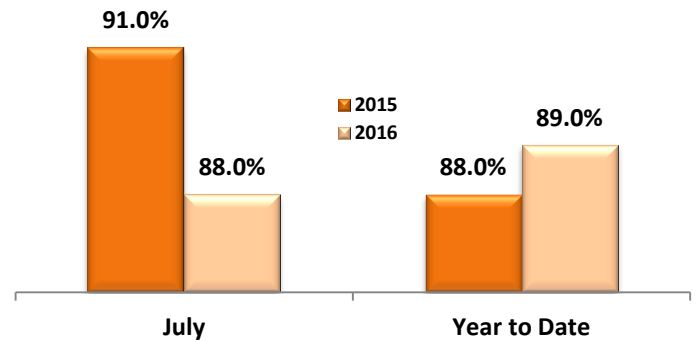
Activity-Year to Date



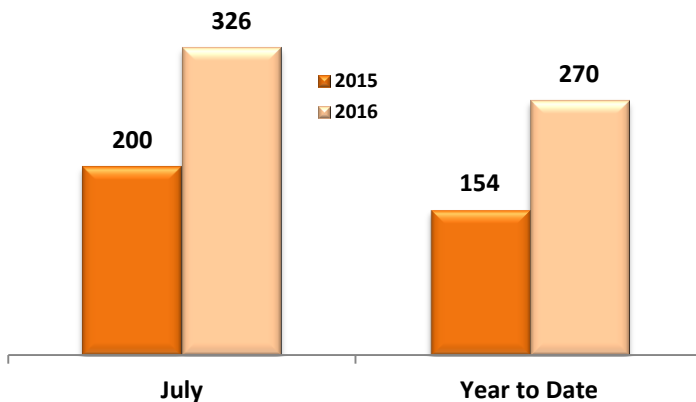
Average Sales Price



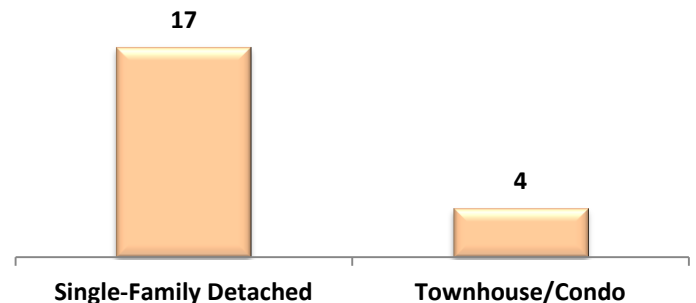
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

July

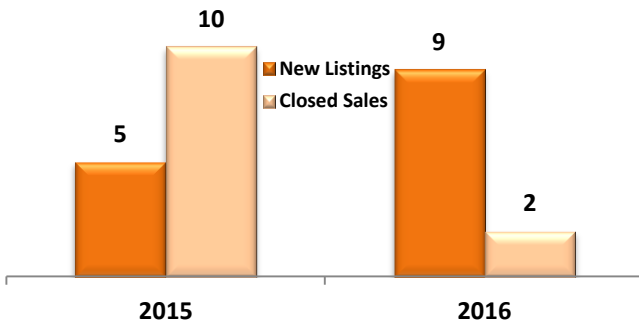
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

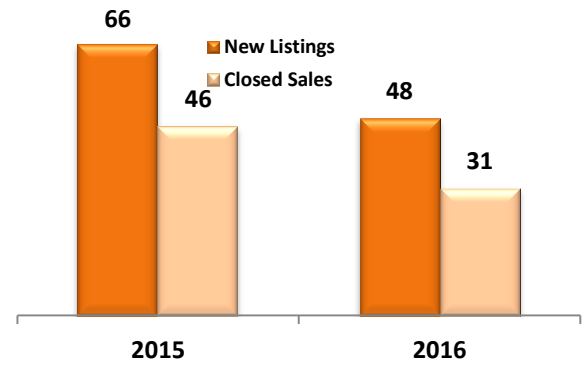
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	5	9	80.0%	66	48	-27.3%
Closed Sales	10	2	-80.0%	46	31	-32.6%
Average Sales Price	\$150,060	\$152,900	1.9%	\$128,404	\$136,024	5.9%
Avg. Percent of Original List Price Received at Sale*	98.0%	98.0%	0.0%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	82	49	-40.2%	123	142	15.4%
Total Current Inventory**	25	18	-28.0%	-	-	-
Single-Family Detached Inventory	23	18	-21.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

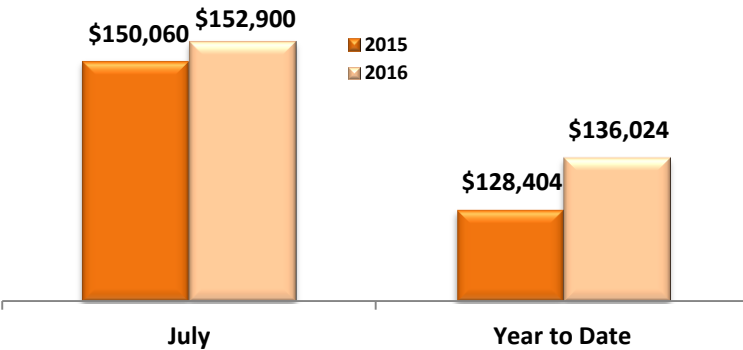
Activity-Most Recent Month



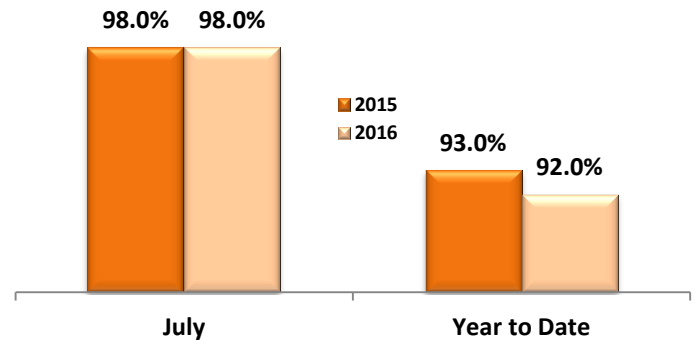
Activity-Year to Date



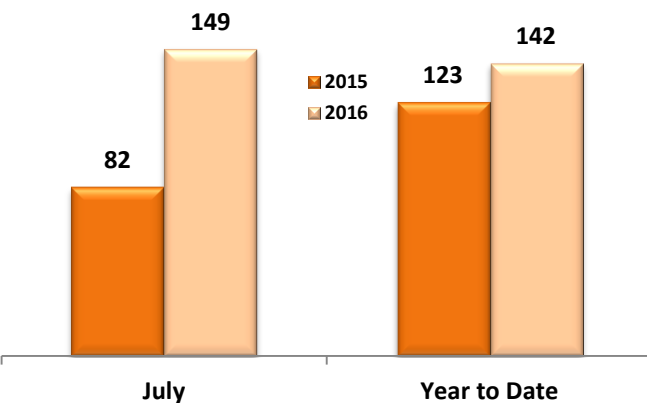
Average Sales Price



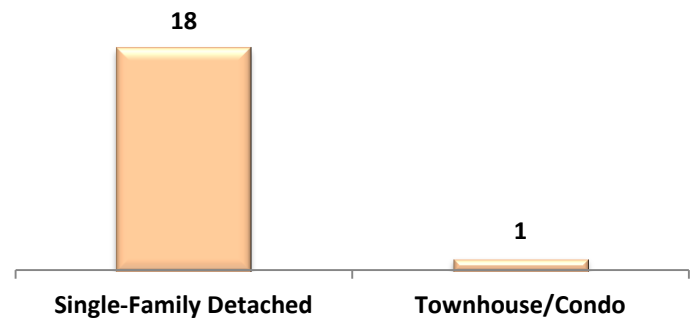
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

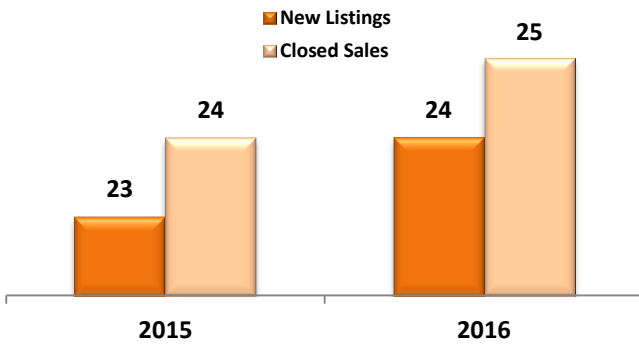
July

Year to Date

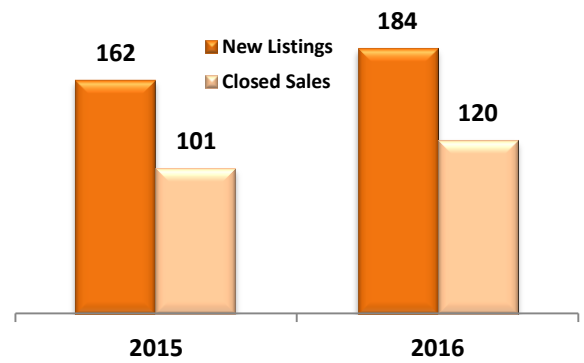
Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	23	24	4.3%	162	184	13.6%
Closed Sales	24	25	4.2%	101	120	18.8%
Average Sales Price	\$189,016	\$188,944	0.0%	\$179,346	\$187,349	4.5%
Avg. Percent of Original List Price Received at Sale*	91.0%	95.0%	4.4%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	198	140	-29.3%	170	149	-12.4%
Total Current Inventory**	94	63	-33.0%	-	-	-
Single-Family Detached Inventory	83	60	-27.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

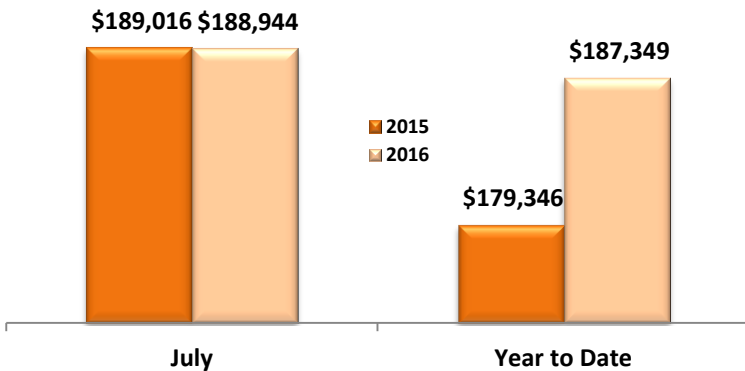
Activity-Most Recent Month



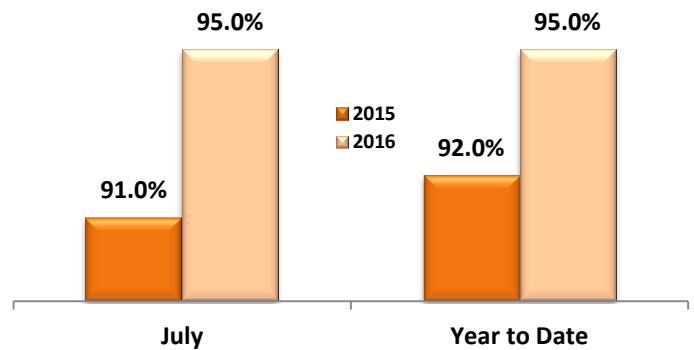
Activity-Year to Date



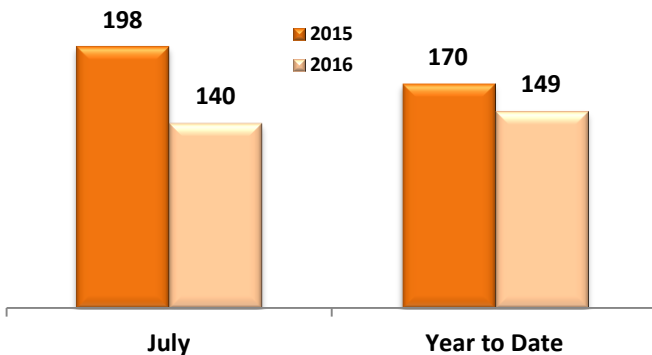
Average Sales Price



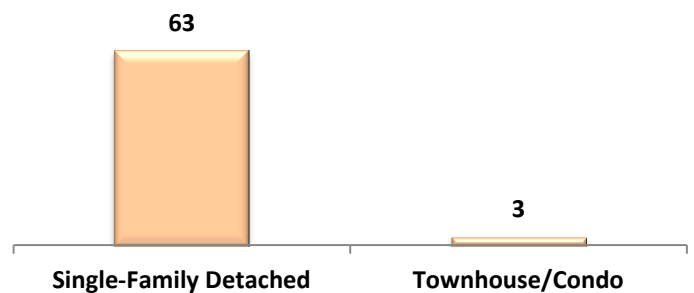
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

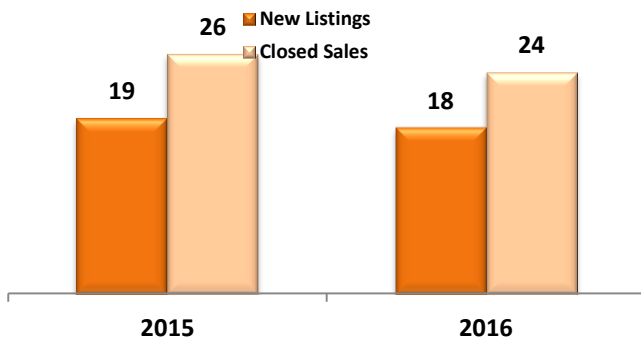
July

Year to Date

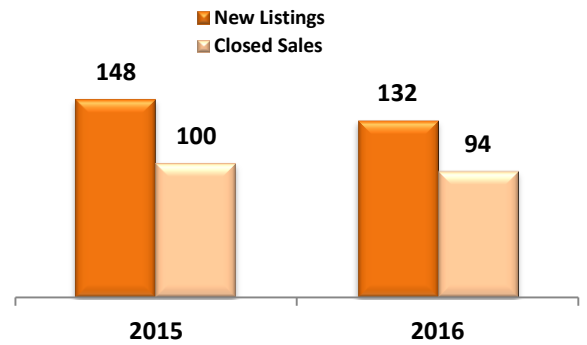
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	19	18	-5.3%	148	132	-10.8%
Closed Sales	26	24	-7.7%	100	94	-6.0%
Average Sales Price	\$266,138	\$246,943	-7.2%	\$234,750	\$254,593	8.5%
Avg. Percent of Original List Price Received at Sale*	98.0%	97.0%	-1.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	111	79	-28.8%	122	118	-3.3%
Total Current Inventory**	43	32	-25.6%	-	-	-
Single-Family Detached Inventory	35	28	-20.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

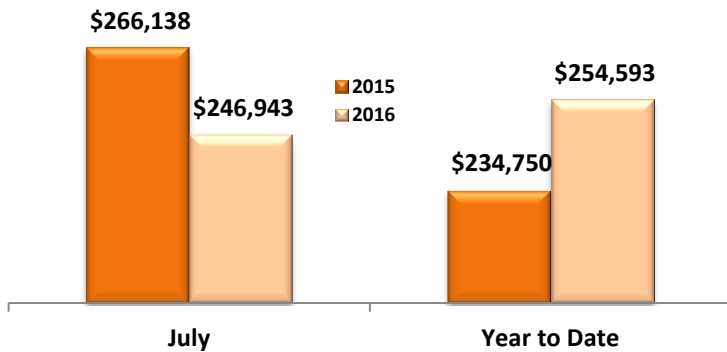
Activity-Most Recent Month



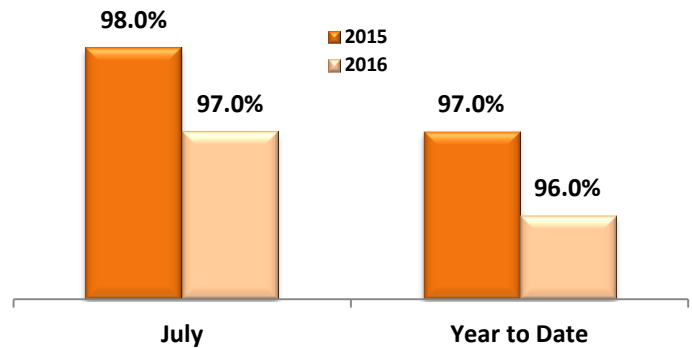
Activity-Year to Date



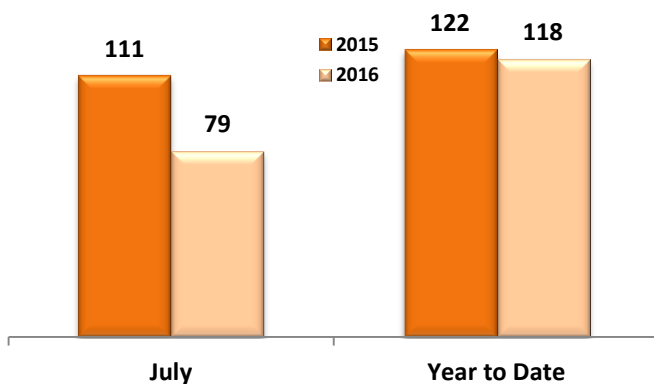
Average Sales Price



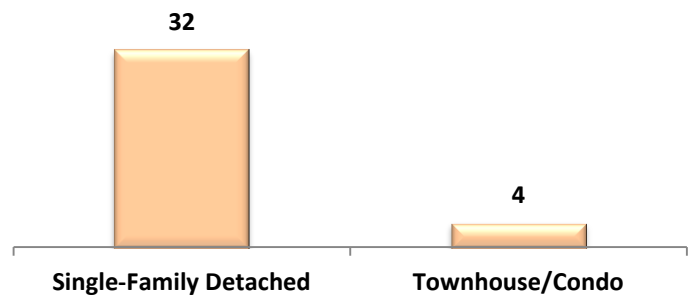
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

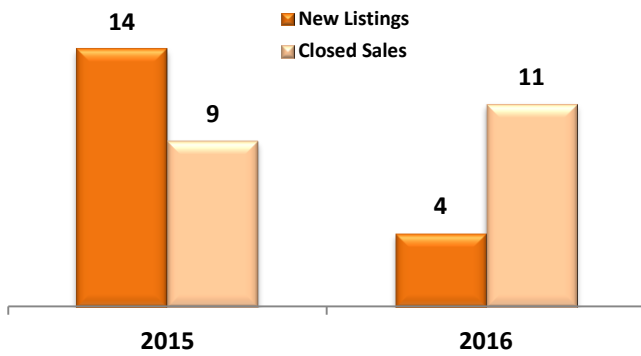
July

Year to Date

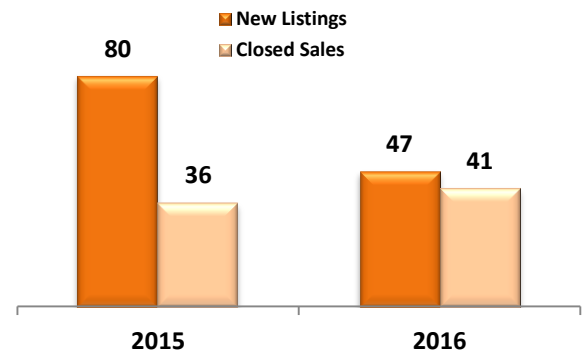
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	14	4	-71.4%	80	47	-41.3%
Closed Sales	9	11	22.2%	36	41	13.9%
Average Sales Price	\$145,600	\$166,422	14.3%	\$143,421	\$160,766	12.1%
Avg. Percent of Original List Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	131	77	-41.2%	119	97	-18.5%
Total Current Inventory**	22	8	-63.6%	-	-	-
Single-Family Detached Inventory	22	8	-63.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

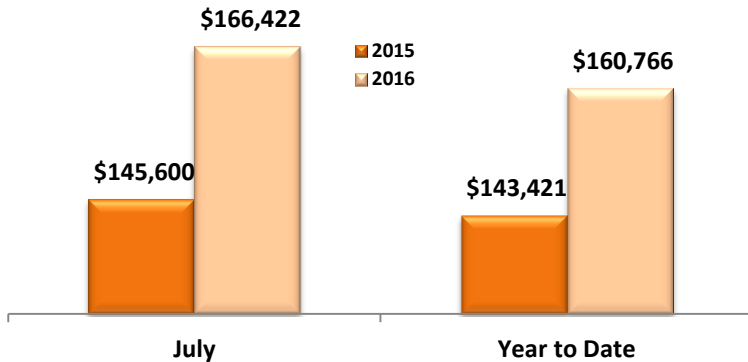
Activity-Most Recent Month



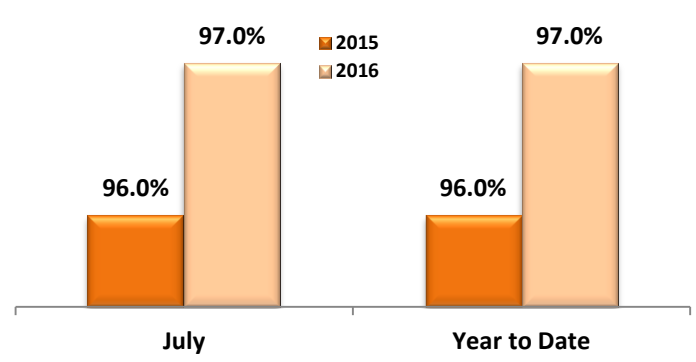
Activity-Year to Date



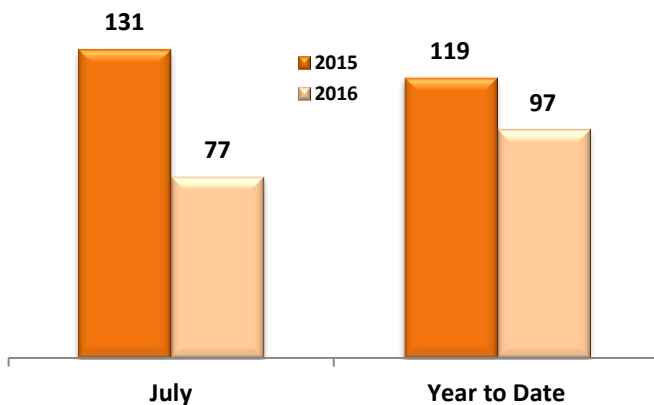
Average Sales Price



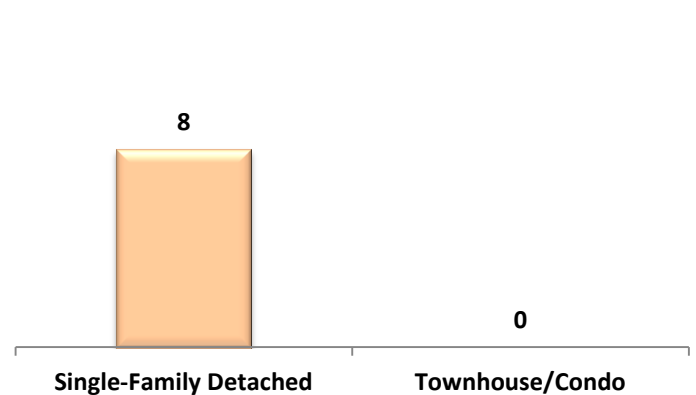
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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