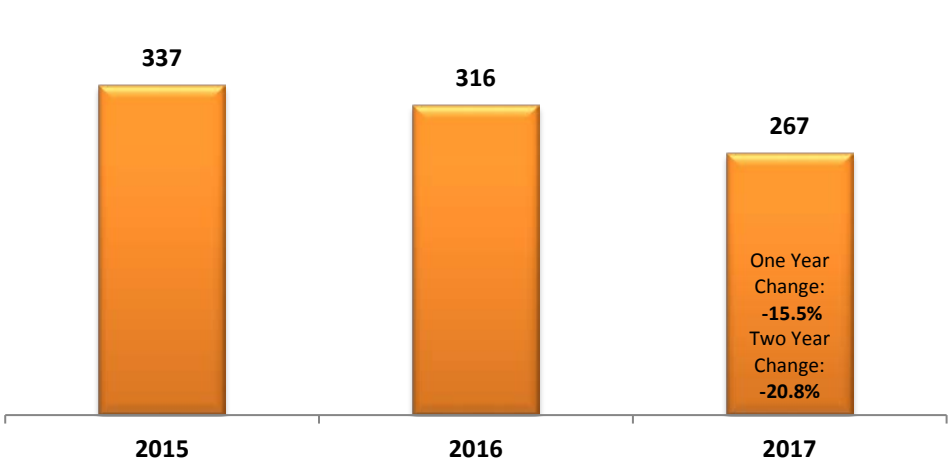
New Listings

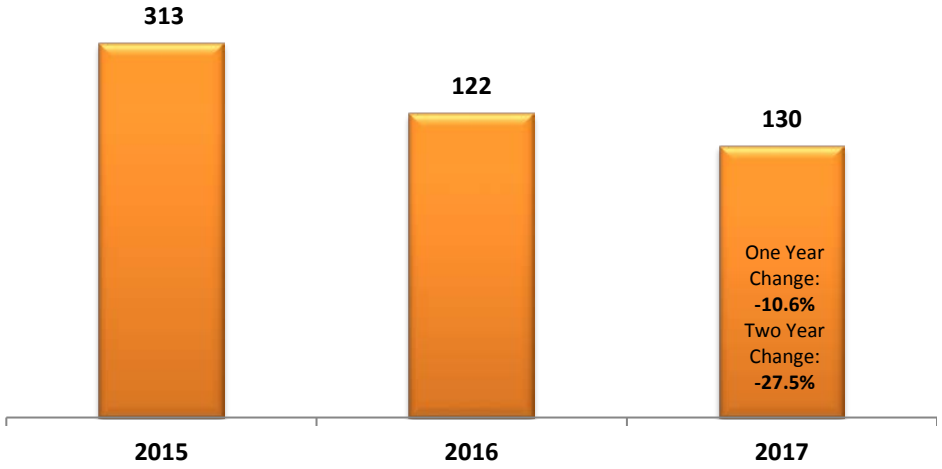
A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

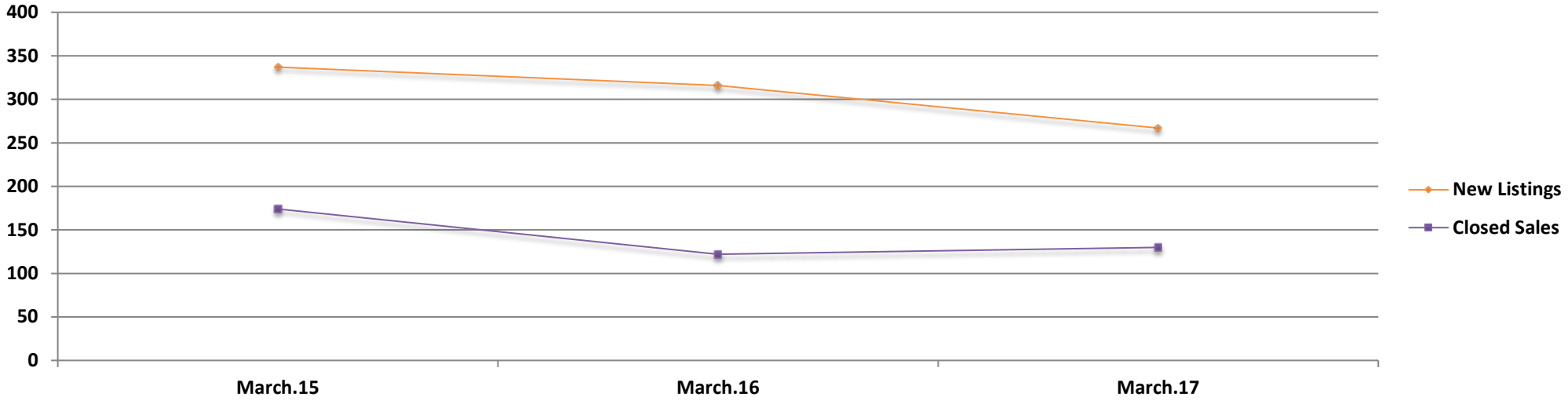
March



Year to Date



Historical Market Activity



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

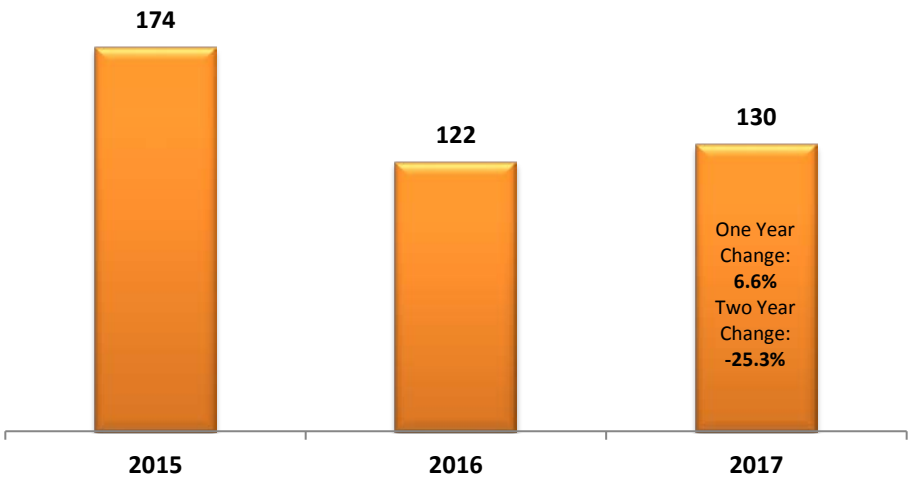
Closed Sales

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

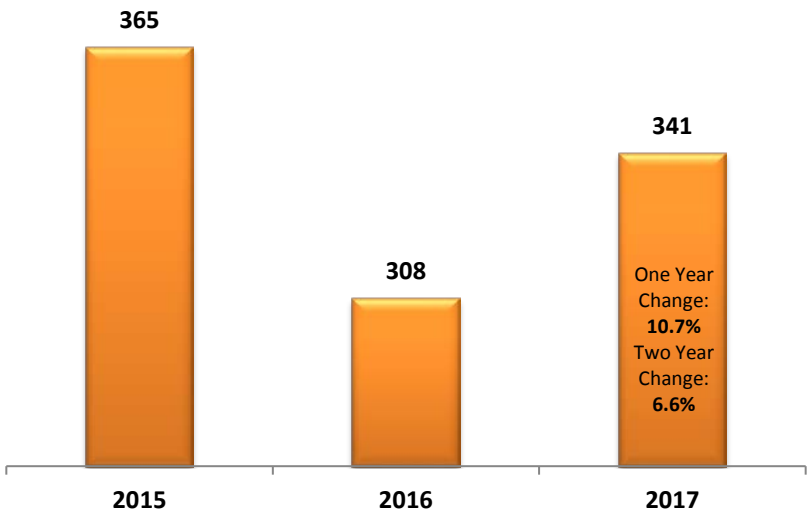
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Late Sales recorded in MLS figured in Year to Date Totals

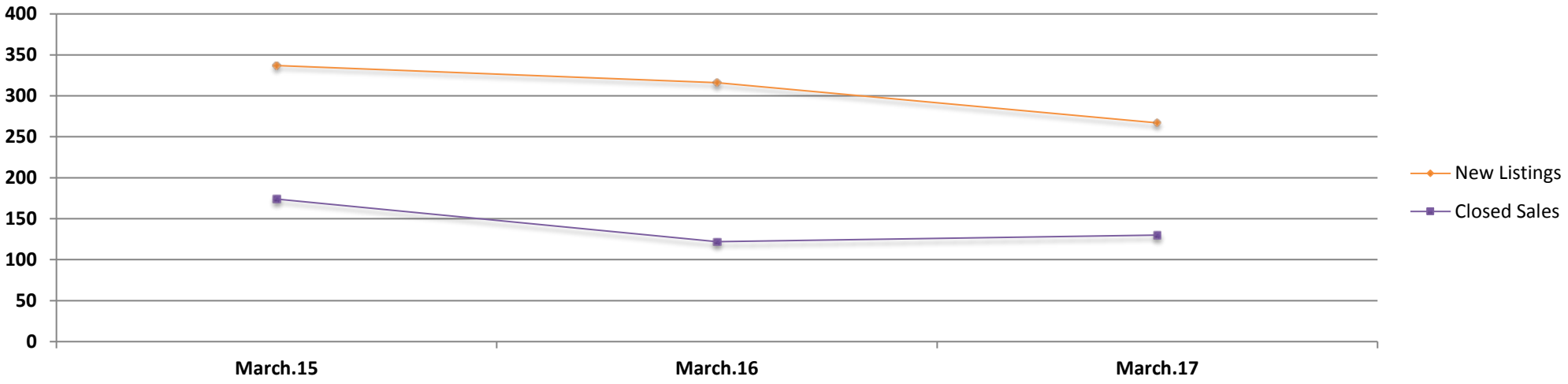
March



Year to Date



Historical Market Activity



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

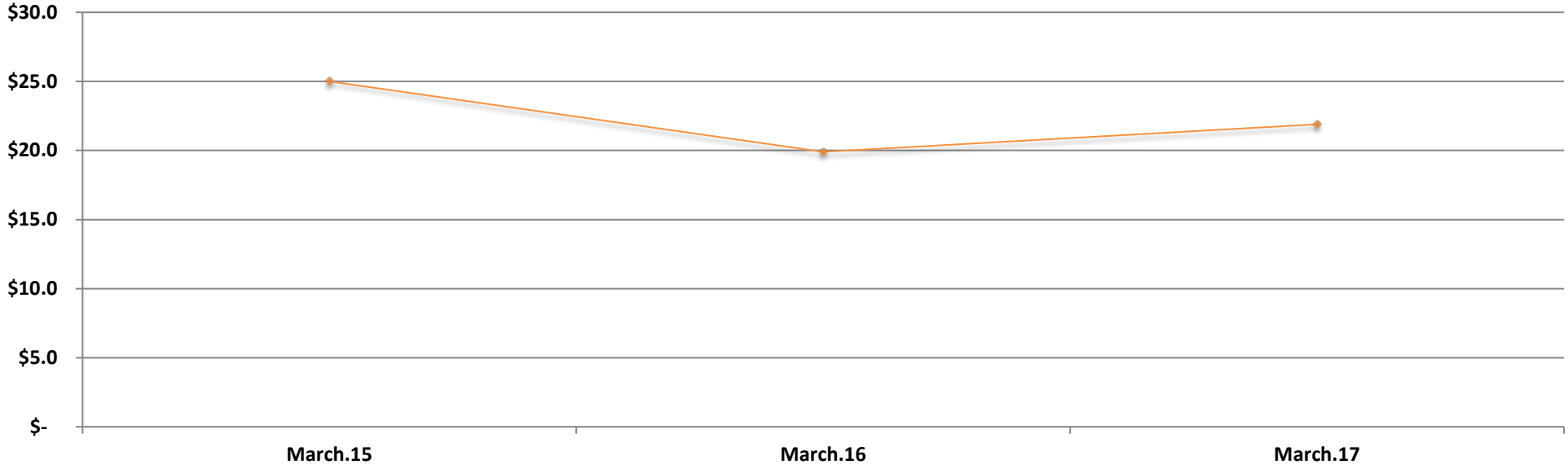
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

March

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

Historical Dollar Volume (in millions)



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

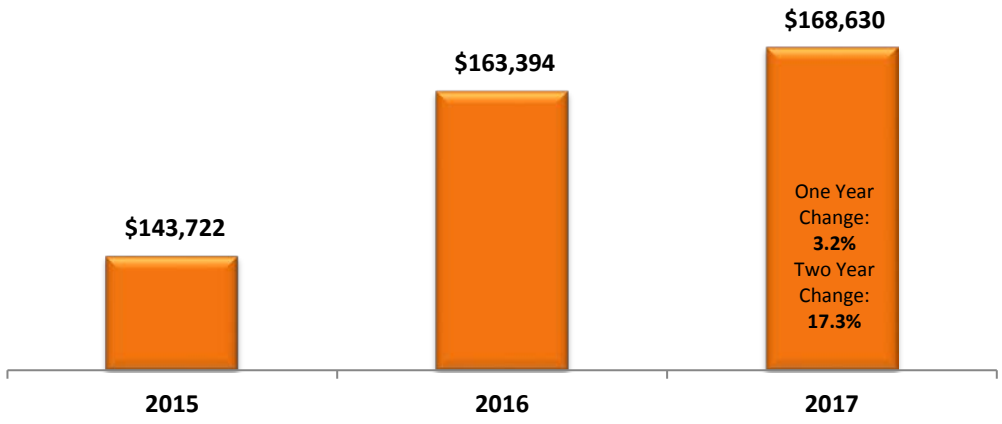
Average Sales Price

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

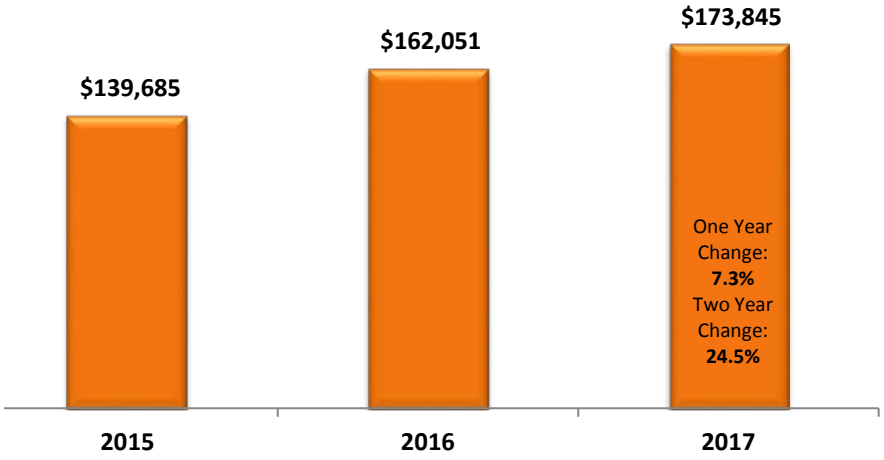
Figures do not take into account seller concessions.

March

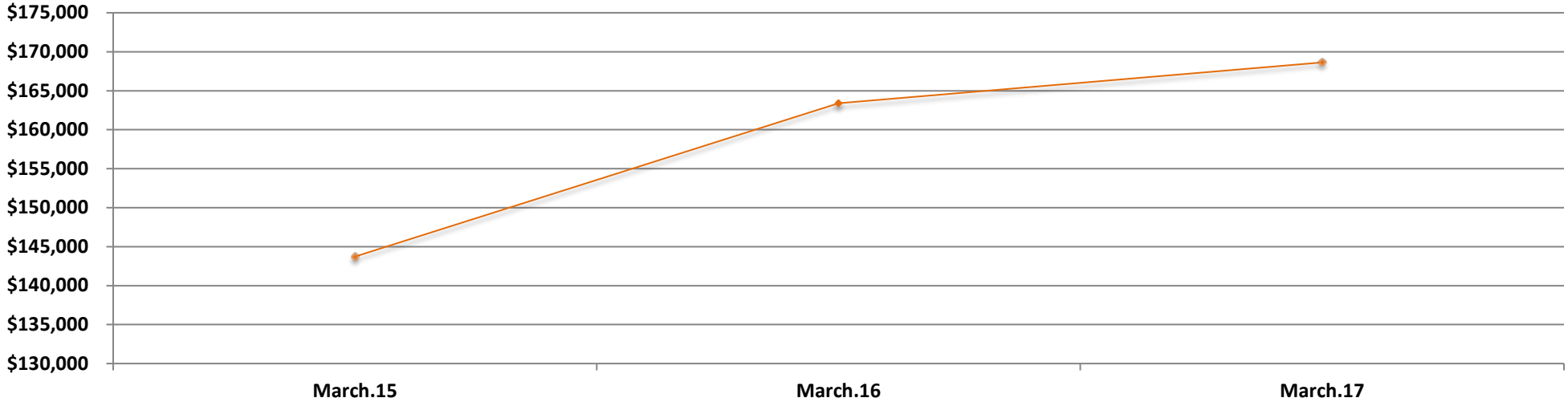


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Average Prices



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

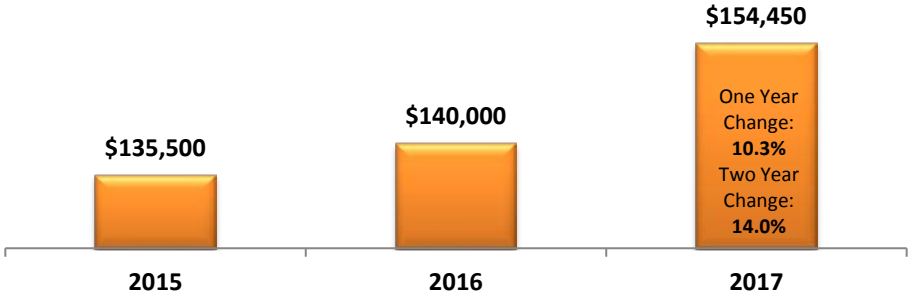
Median Sales Price

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

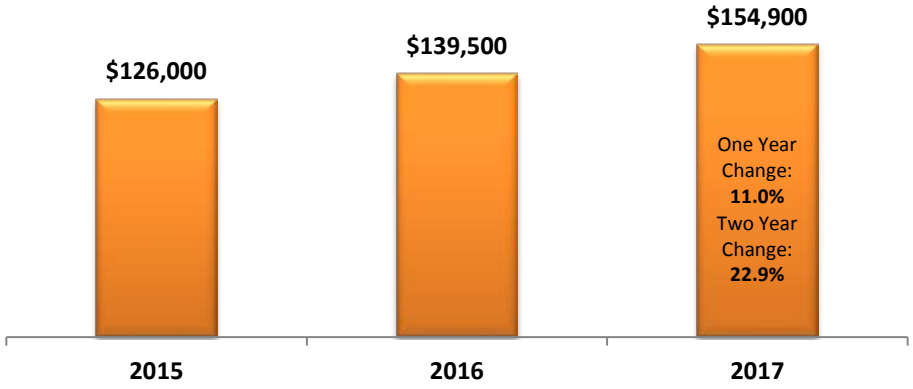
Figures do not take into account seller concessions

March

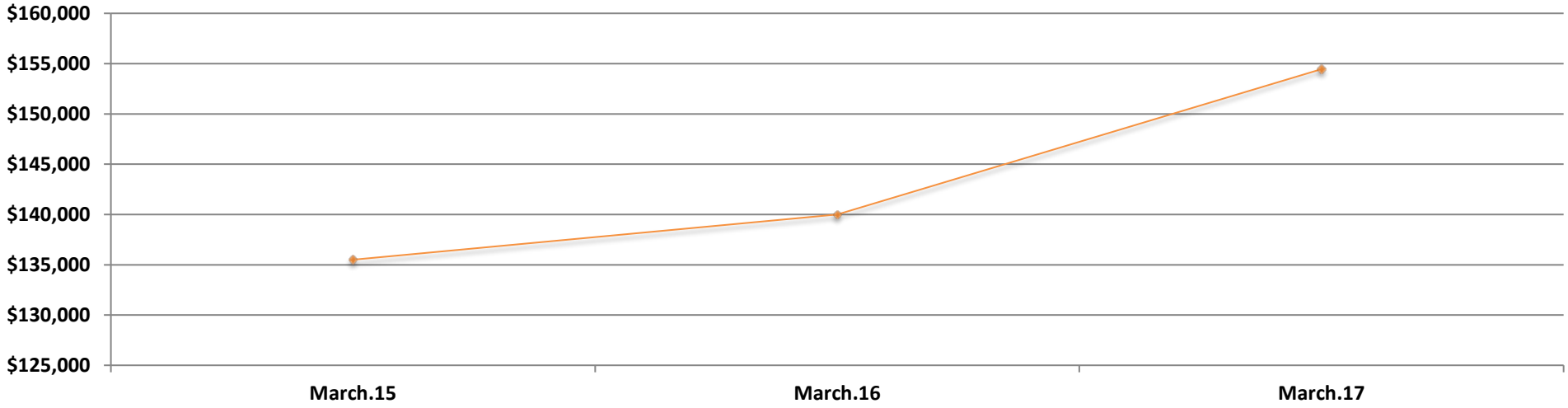


Late Sales recorded in MLS figured in Year to Date Totals

Year to Date



Historical Median Prices



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

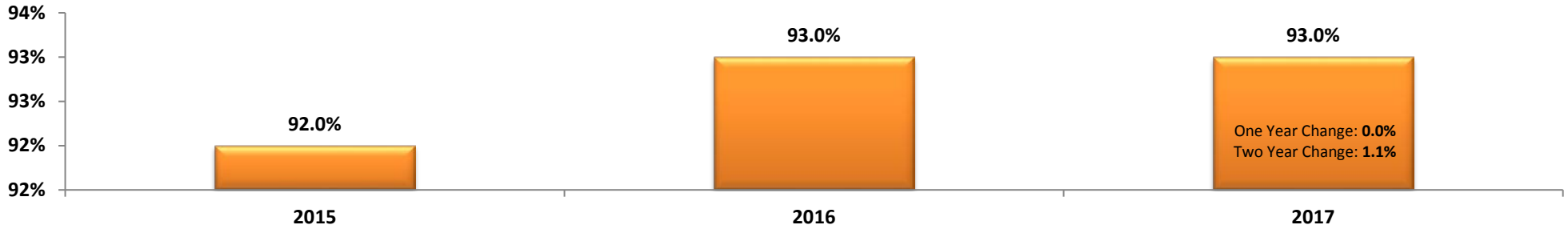
Percent of Original List Price Received at Sale

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

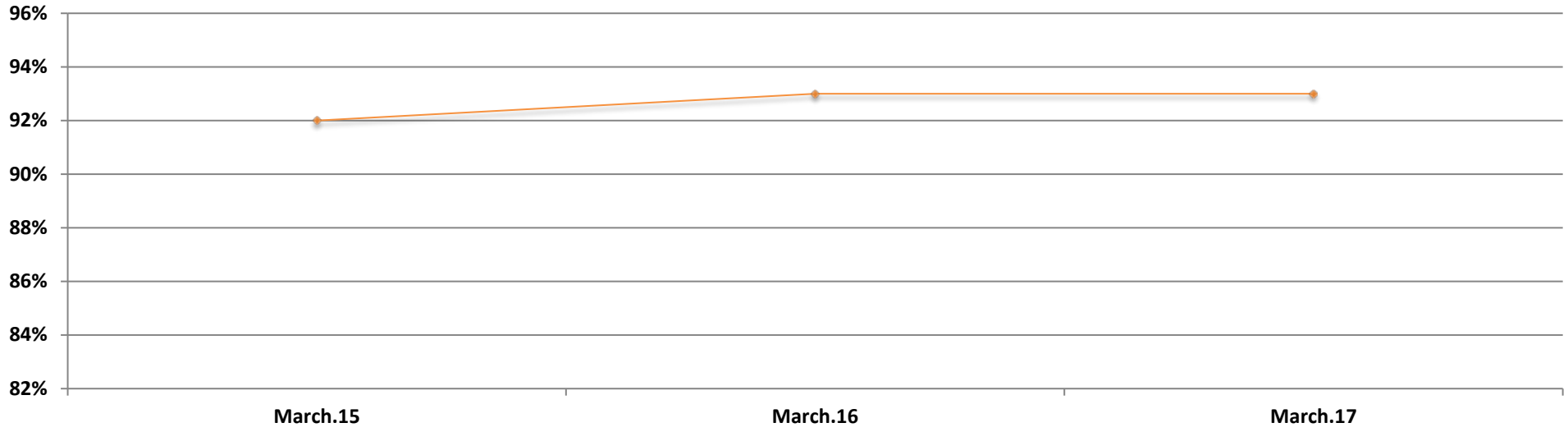
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

March



Historical Percent of Original List Price Received at Sale



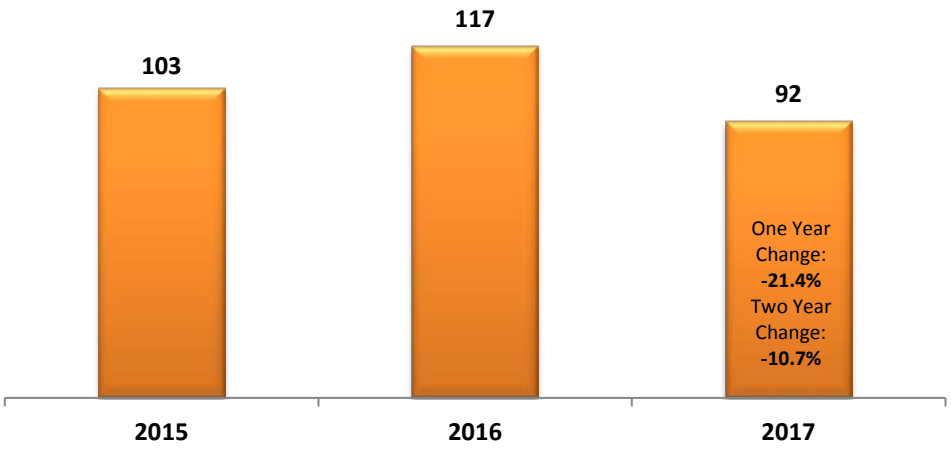
All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

New Listings in Zip Codes 56001 & 56003

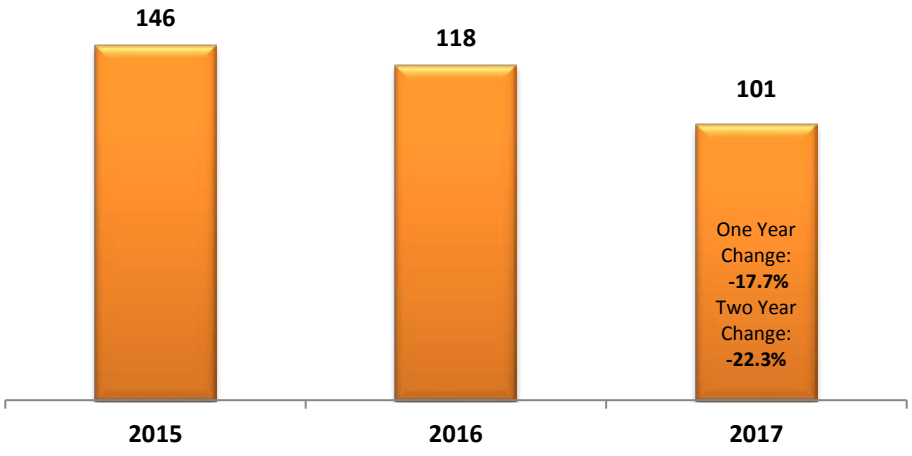
A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

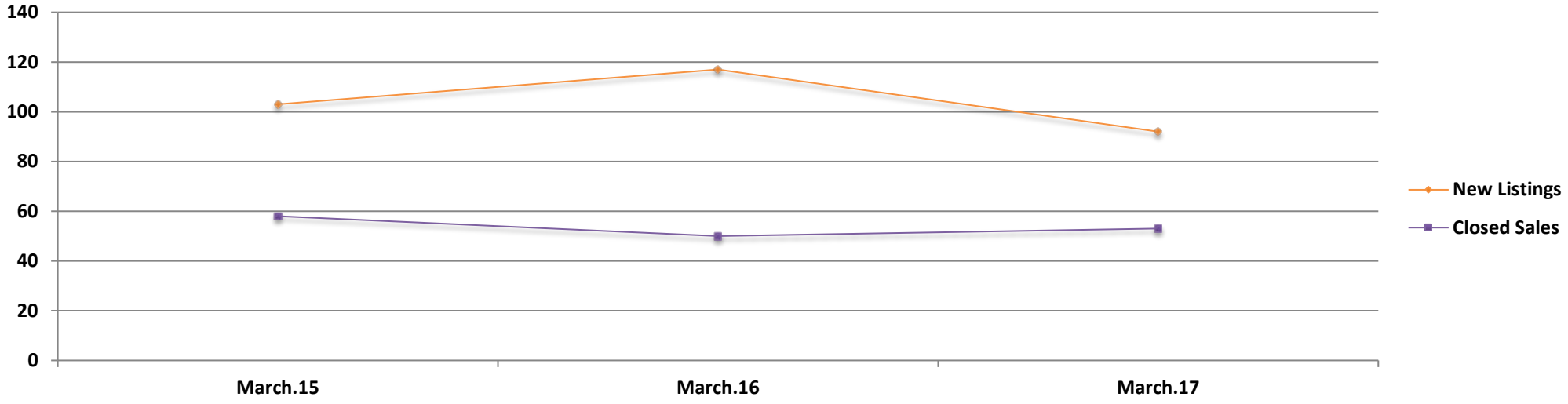
March



Year to Date



Historical Market Activity



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

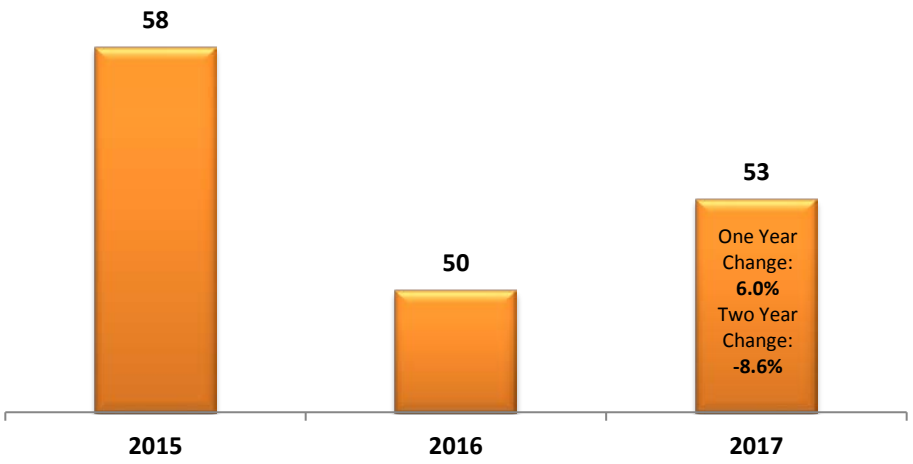
Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

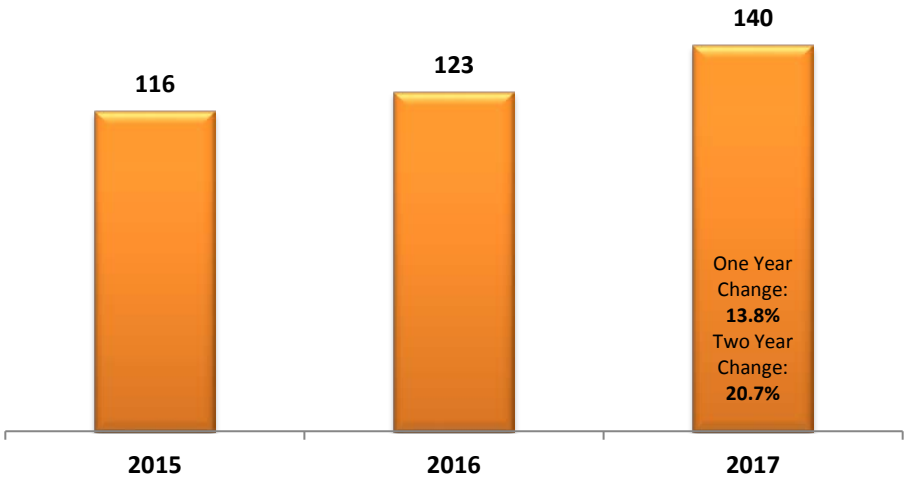
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Late Sales recorded in MLS figured in Year to Date Totals

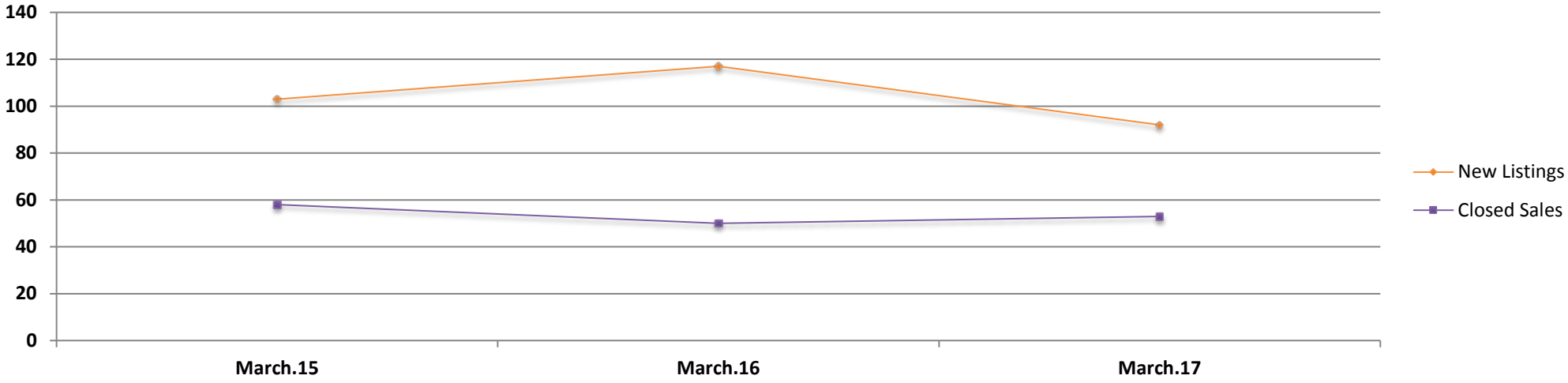
March



Year to Date



Historical Market Activity



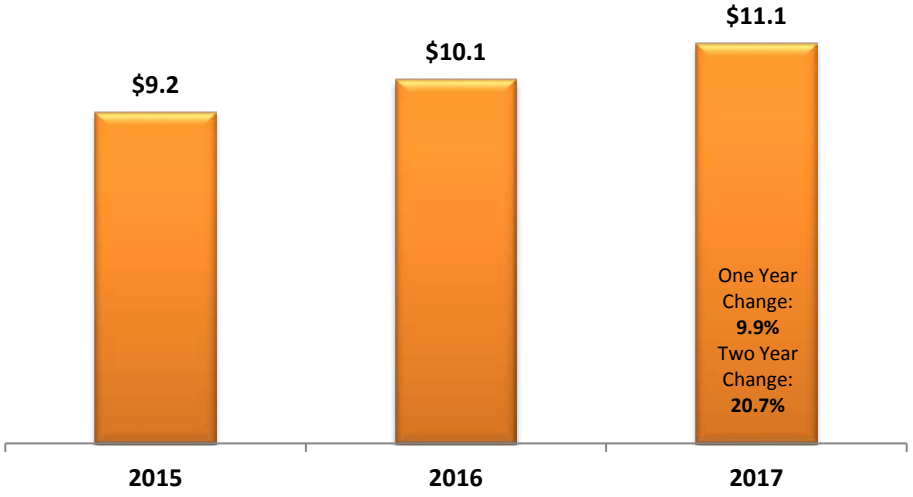
All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

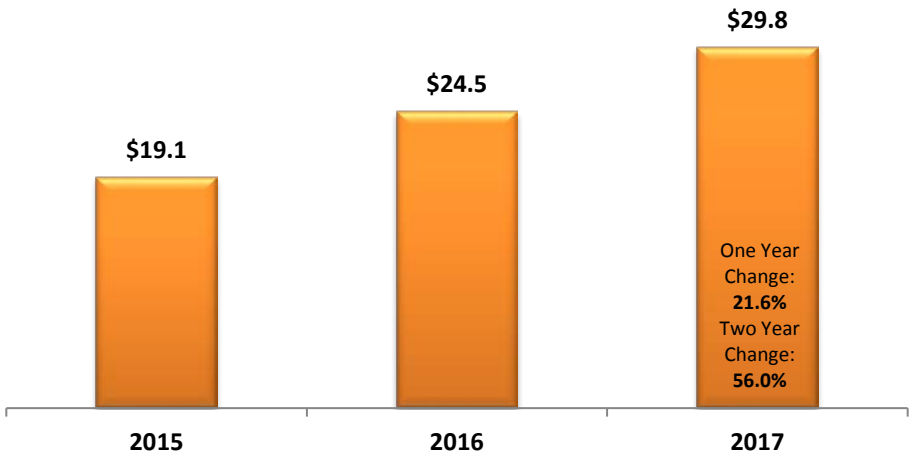
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

March

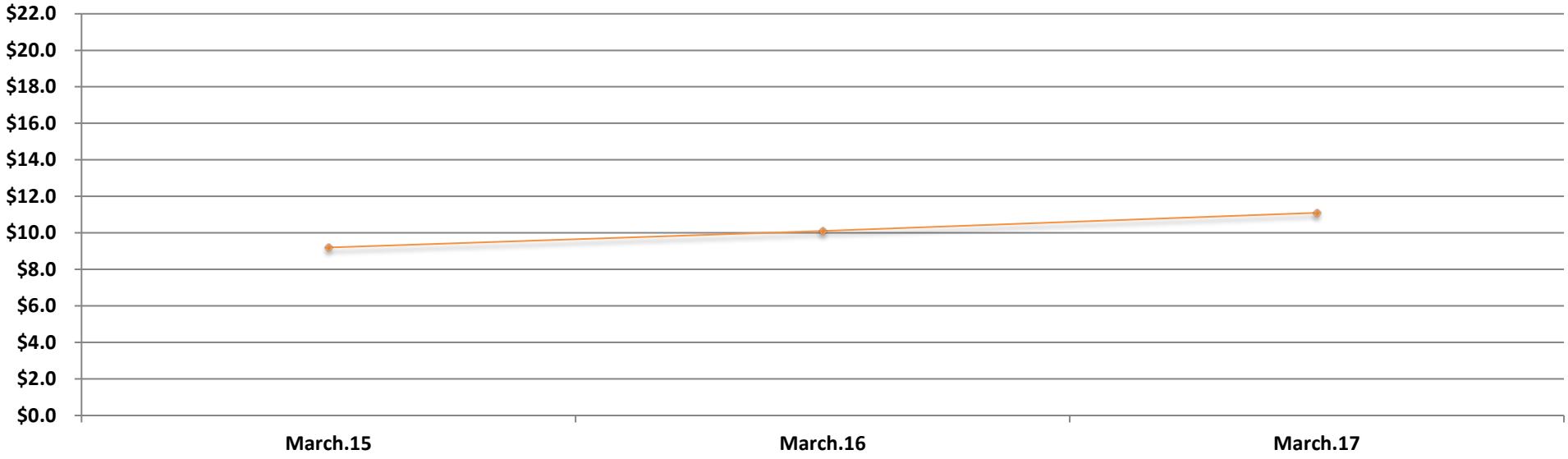


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

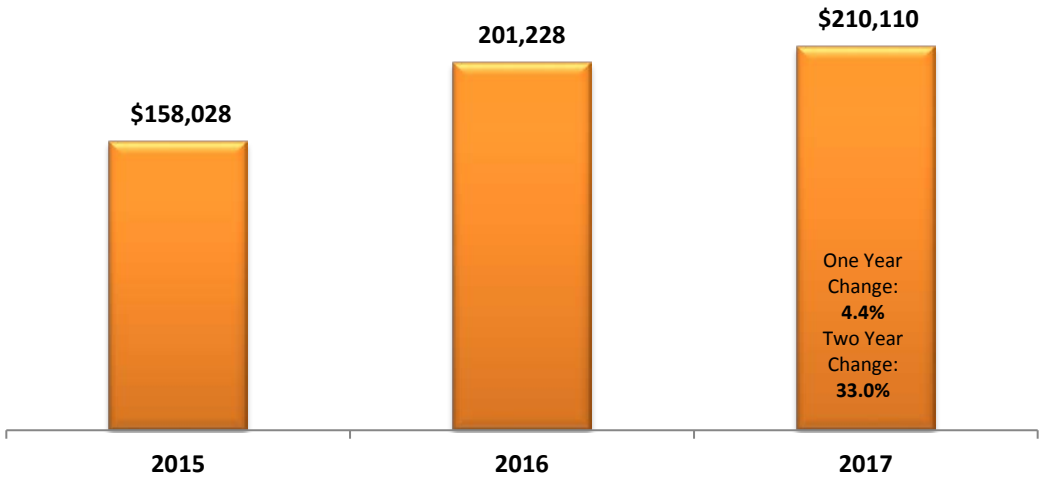
Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

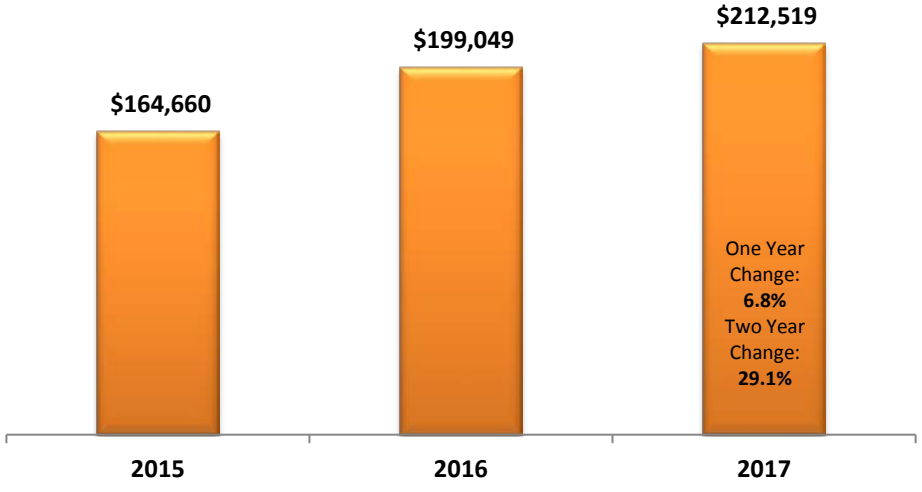
Figures do not take into account seller concessions.

March

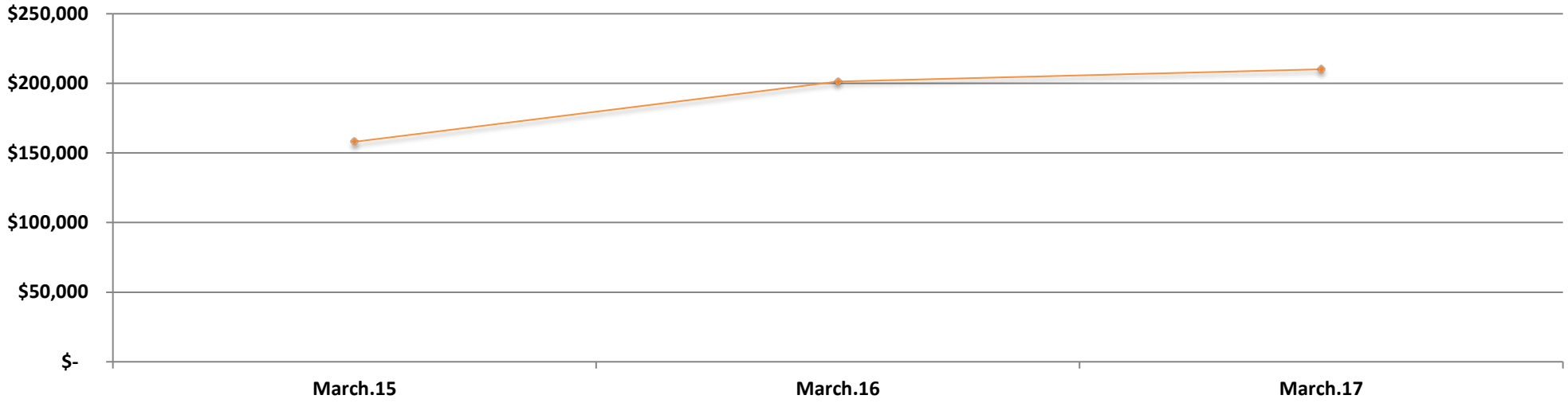


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Average Prices



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

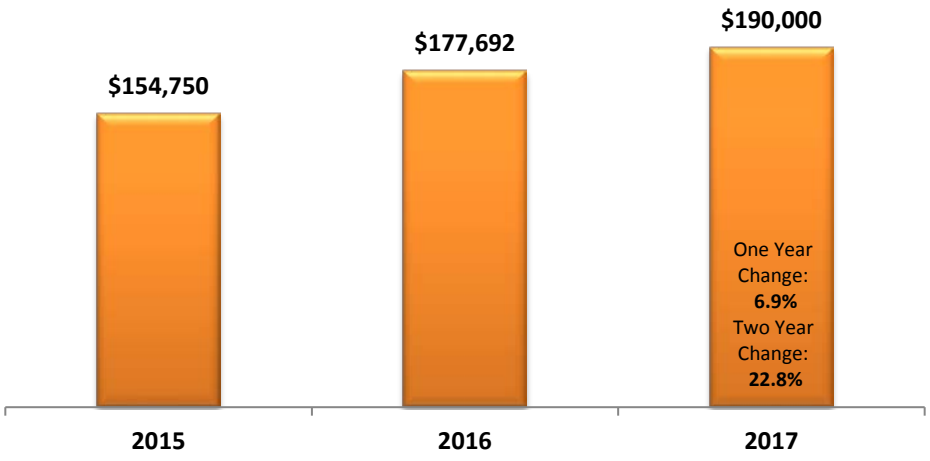
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

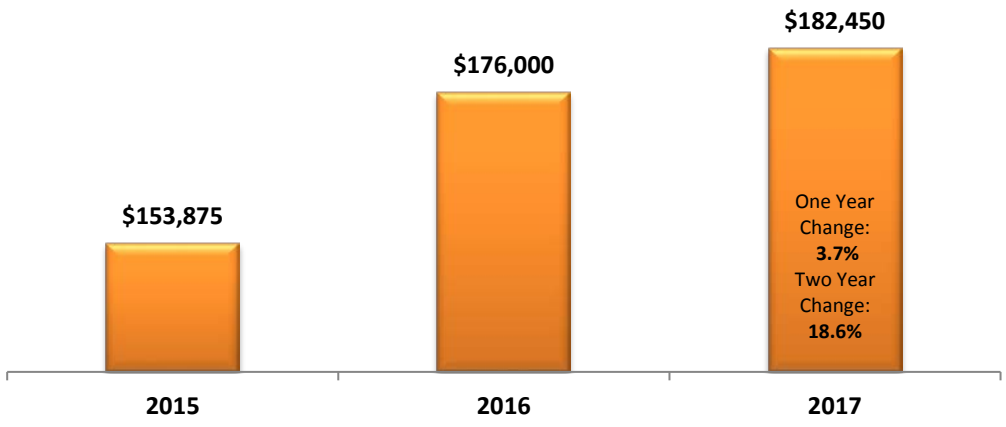
Figures do not take into account seller concessions

March

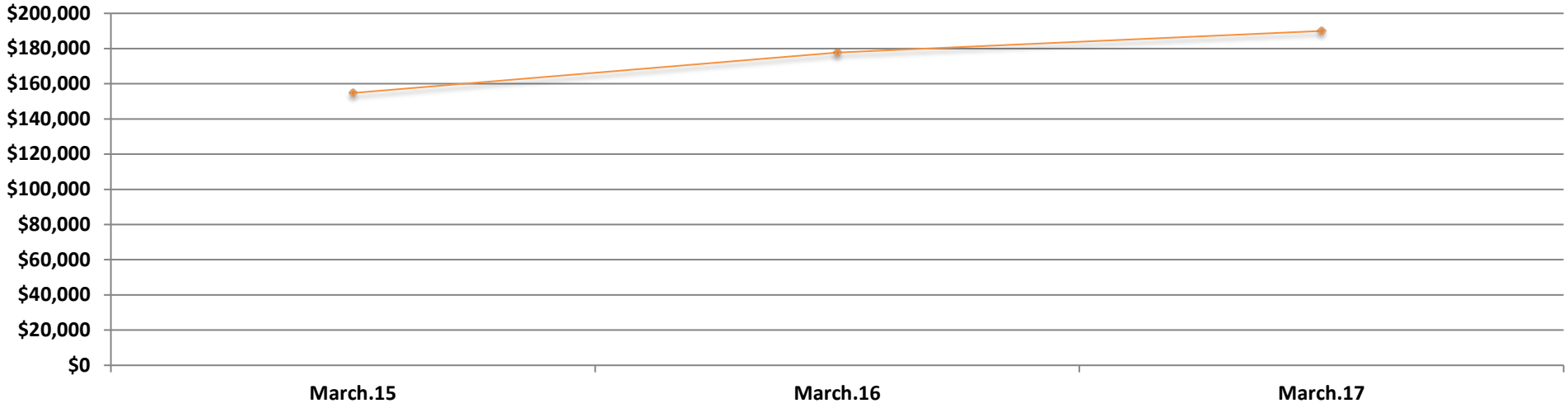


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

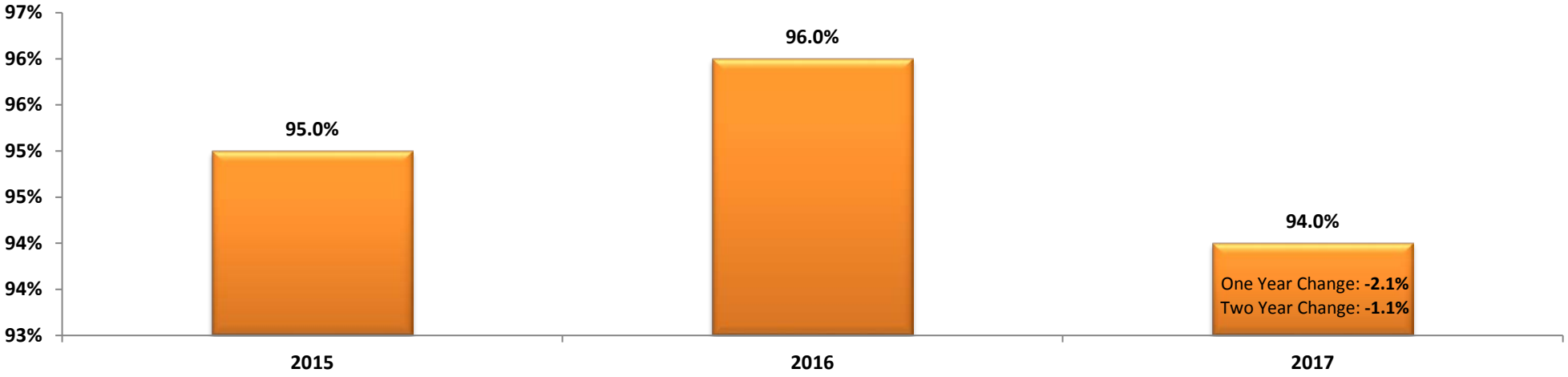
Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR® Association of Southern Minnesota**

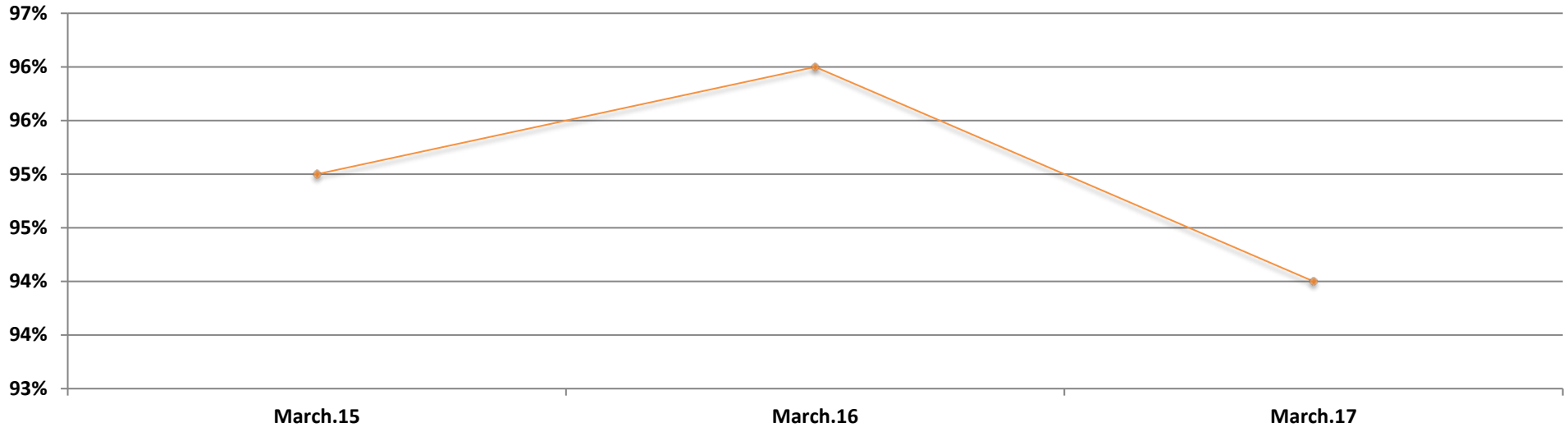
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

March



Historical Percent of Original List Price Received at Sale



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

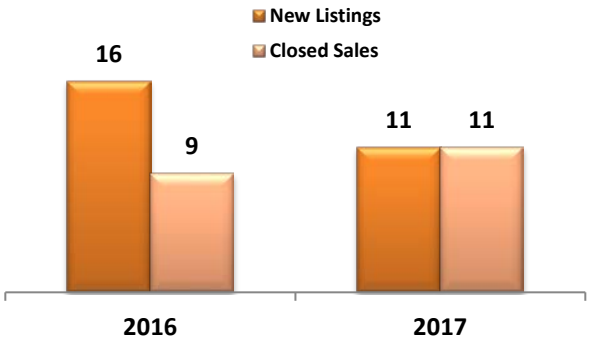
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Blue Earth/Winnebago/Wells/Kiester/Bricelyn **March** **Year to Date**

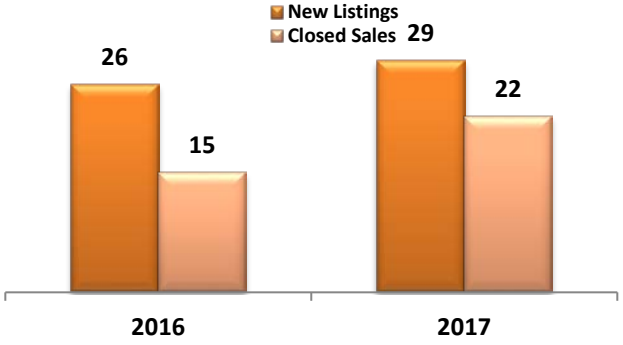
Faribault County, MN	2016	2017	Change	2016	2017	Change
New Listings	16	**11**	-31.3%	26	**29**	11.5%
Closed Sales	9	**11**	22.2%	15	**22**	46.7%
Average Sales Price	$60,316	**$91,745**	52.1%	$80,630	**$113,845**	41.2%
Avg. Percent of Original List Price Received at Sale*	86.0%	**89.0%**	3.5%	87.0%	**89.0%**	2.3%
Average Days on Market Until Sale	269	**155**	-42.4%	256	**195**	-23.8%
Total Current Inventory**	62	**47**	-24.2%	-	**-**	-
Single-Family Detached Inventory	62	**46**	-25.8%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

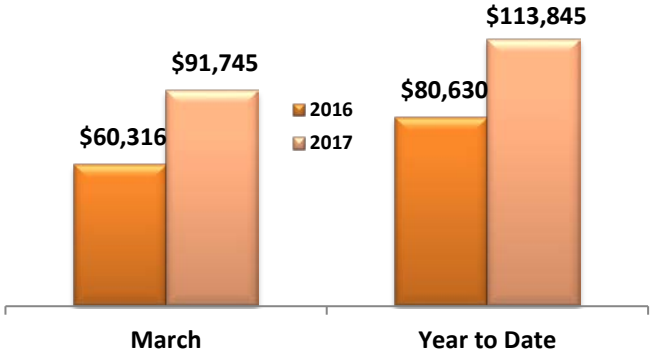
Activity-Most Recent Month



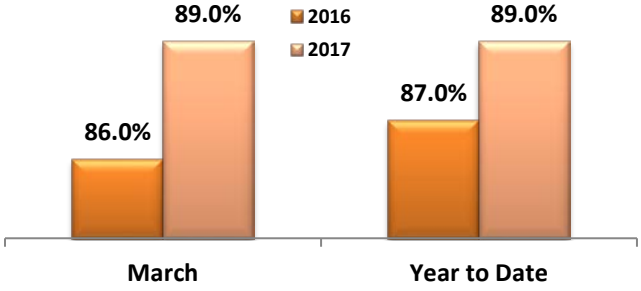
Activity-Year to Date



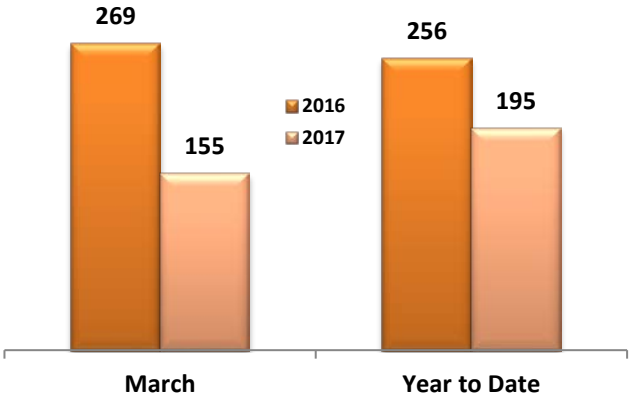
Average Sales Price



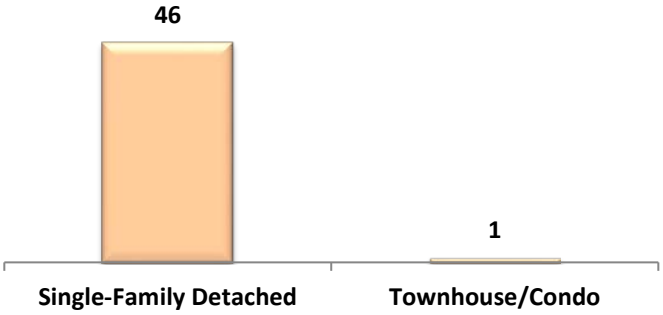
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

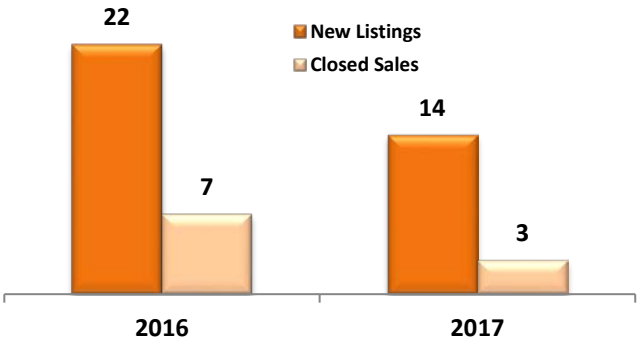
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Eagle Lake/Madison Lake

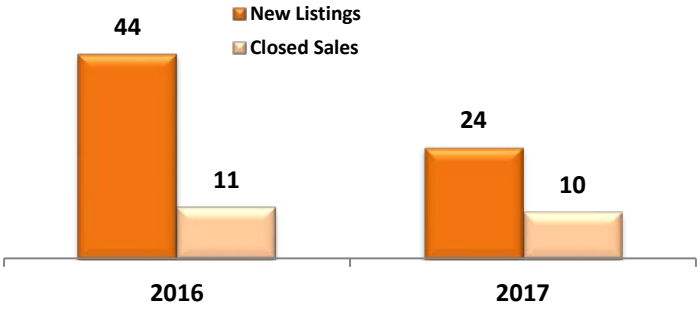
Blue Earth County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	22	**14**	-36.4%	44	**24**	-45.5%
Closed Sales	7	**3**	57.1%	11	**10**	-9.1%
Average Sales Price	$227,692	**$176,966**	-22.3%	$204,588	**$274,130**	34.0%
Avg. Percent of Original List Price Received at Sale*	92.0%	**98.0%**	6.5%	94.0%	**95.0%**	1.1%
Average Days on Market Until Sale	84	**309**	267.9%	84	**225**	167.9%
Total Current Inventory**	10	**23**	-42.5%	-	**-**	-
Single-Family Detached Inventory	33	**22**	-33.3%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

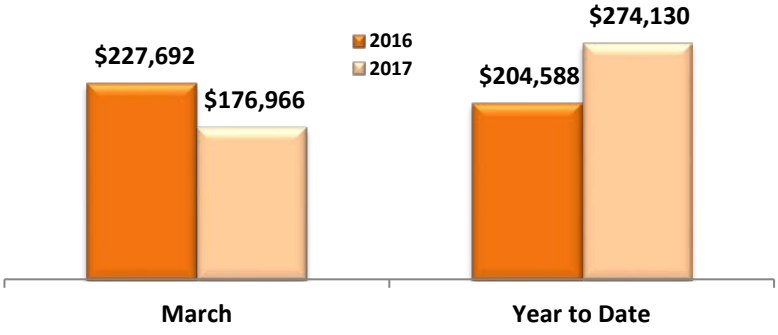
Activity-Most Recent Month



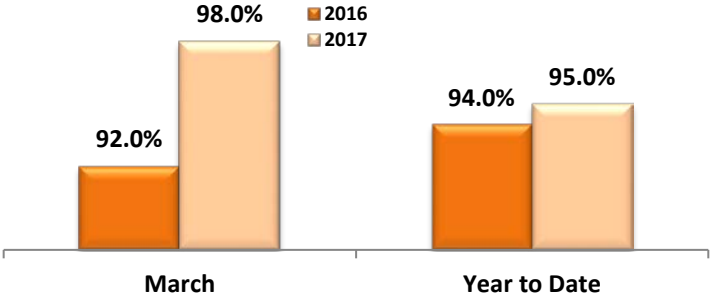
Activity-Year to Date



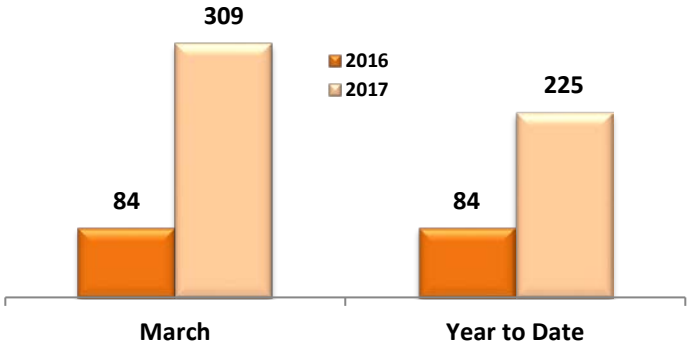
Average Sales Price

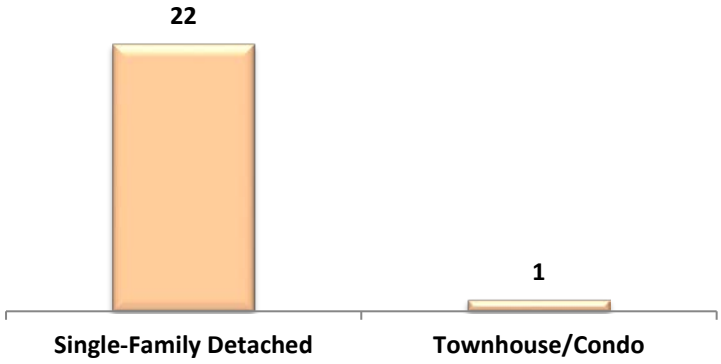


Ratio of Sales Price to Original List Price



Average Days on Market Until Sale





Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

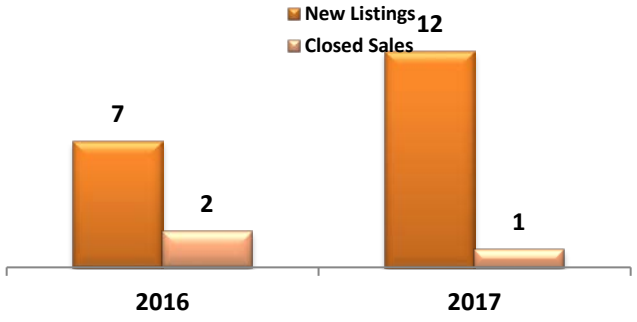
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Elysian/Waterville

Le Sueur County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	7	**12**	71.4%	12	**16**	33.3%
Closed Sales	2	**1**	-50.0%	8	**4**	-50.0%
Average Sales Price	$203,750	**$120,300**	-41.0%	$236,596	**$253,825**	7.3%
Avg. Percent of Original List Price Received at Sale*	69.0%	**72.0%**	4.3%	82.0%	**82.0%**	0.0%
Average Days on Market Until Sale	197	**207**	5.1%	277	**198**	-28.5%
Total Current Inventory**	21	**27**	28.6%	-	**-**	-
Single-Family Detached Inventory	20	**25**	25.0%	-	**-**	-

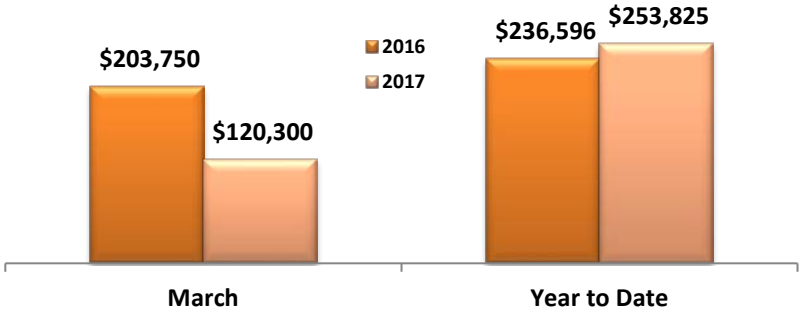
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

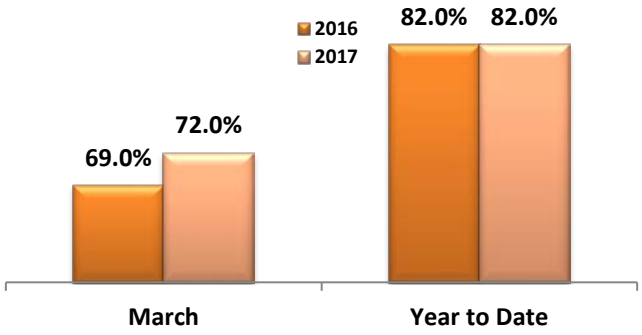


Activity-Year to Date

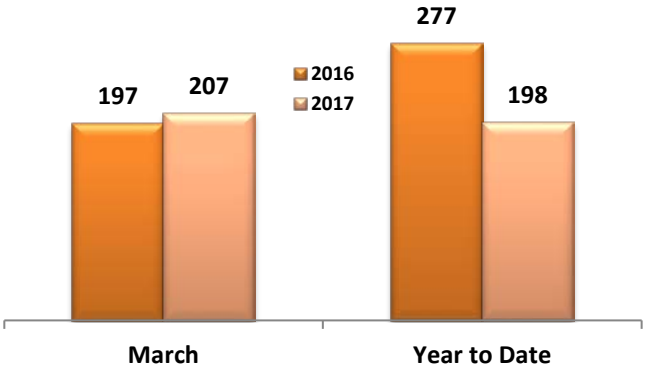
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

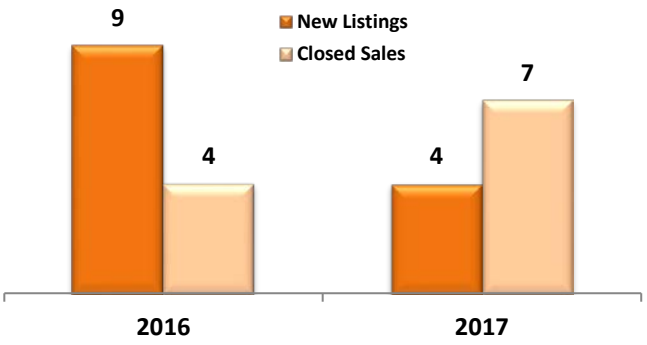
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Lake Crystal

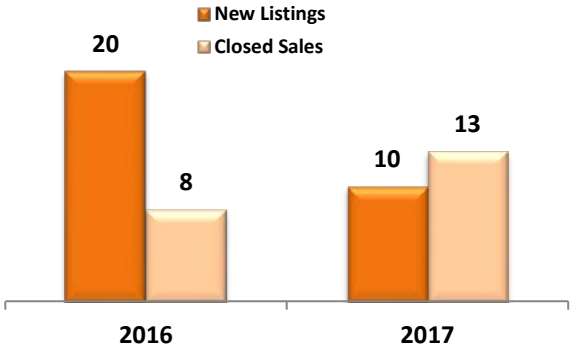
Blue Earth County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	9	**4**	-55.6%	20	**10**	-50.0%
Closed Sales	4	**7**	75.0%	8	**13**	62.5%
Average Sales Price	$298,100	**$175,512**	-41.1%	$230,332	**$148,841**	-35.4%
Avg. Percent of Original List Price Received at Sale*	98.0%	**94.0%**	-4.1%	93.0%	**90.0%**	-3.2%
Average Days on Market Until Sale	215	**130**	-39.5%	179	**137**	-23.5%
Total Current Inventory**	22	**11**	-50.0%	-	**-**	-
Single-Family Detached Inventory	20	**9**	-55.0%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

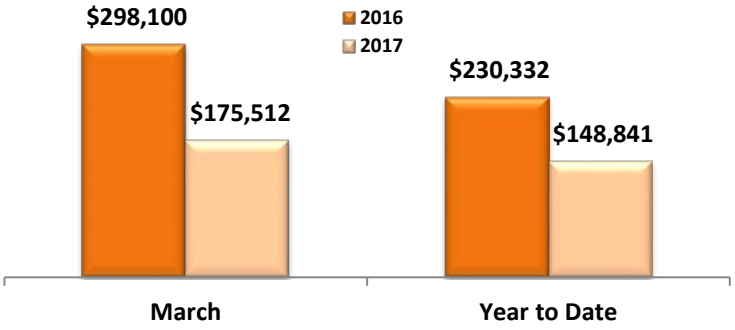
Activity-Most Recent Month



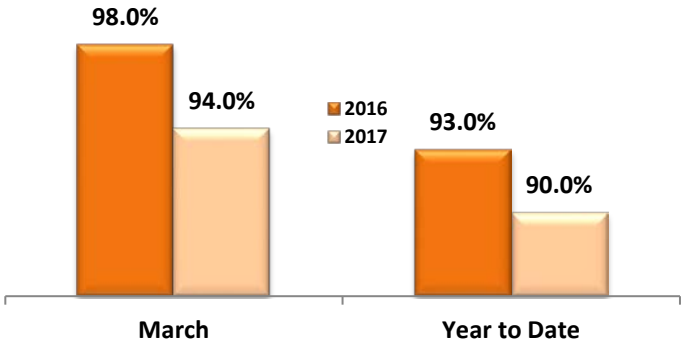
Activity-Year to Date



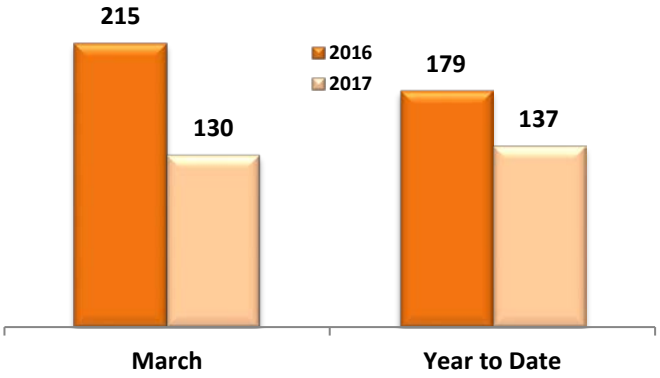
Average Sales Price



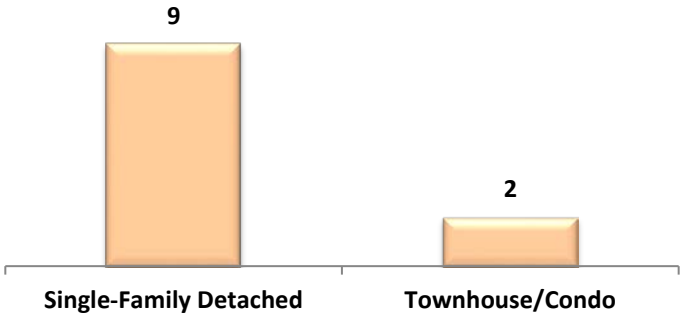
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

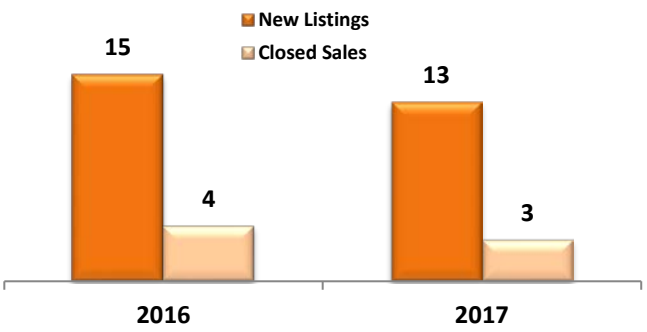
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

LeSueur/LeCenter/Henderson

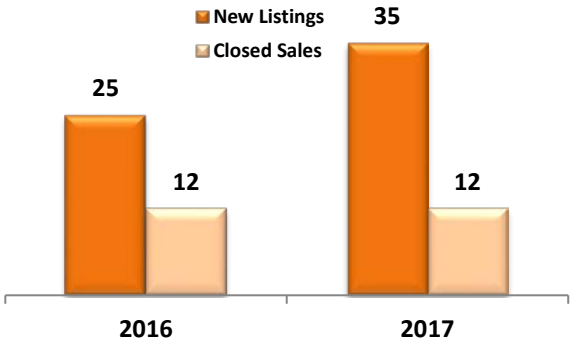
Le Sueur County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	15	**13**	-13.3%	25	**35**	40.0%
Closed Sales	4	**3**	-25.0%	12	**12**	0.0%
Average Sales Price	$134,225	**$157,800**	-17.6%	$149,933	**$127,850**	-14.7%
Avg. Percent of Original List Price Received at Sale*	93.0%	**96.0%**	3.2%	94.0%	**93.0%**	-1.1%
Average Days on Market Until Sale	196	**133**	-32.1%	160	**234**	46.3%
Total Current Inventory**	43	**30**	-30.2%	-	**-**	-
Single-Family Detached Inventory	39	**24**	-38.5%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

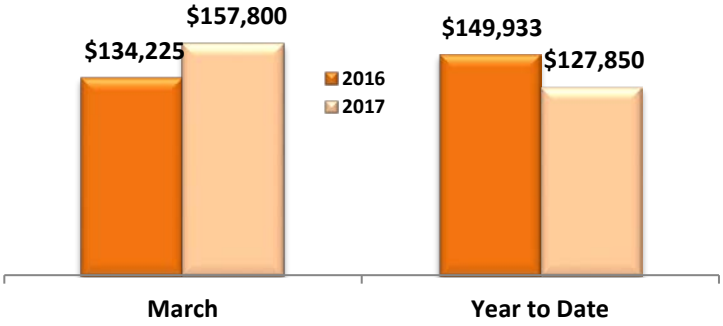
Activity-Most Recent Month



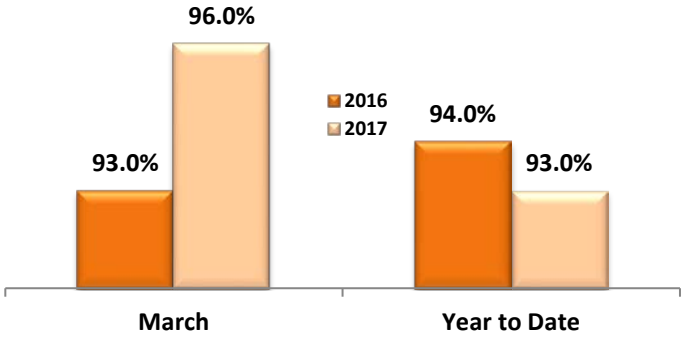
Activity-Year to Date



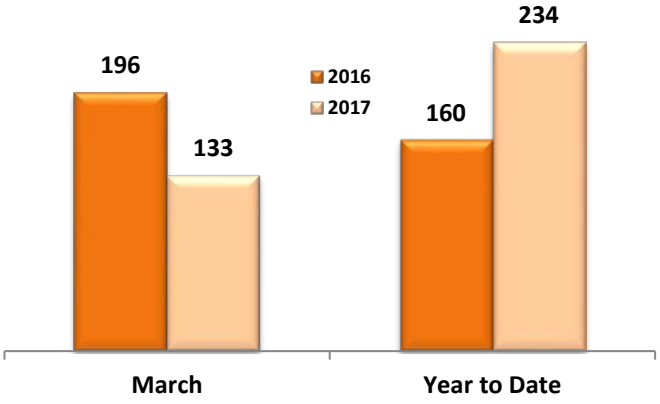
Average Sales Price



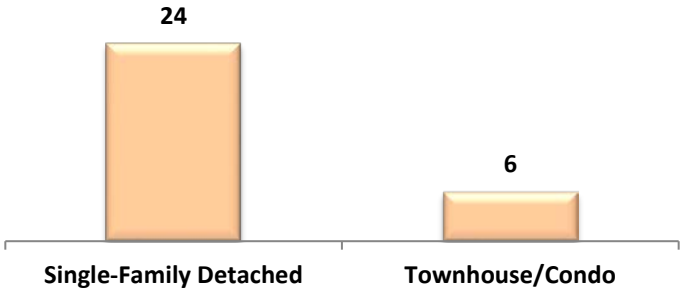
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

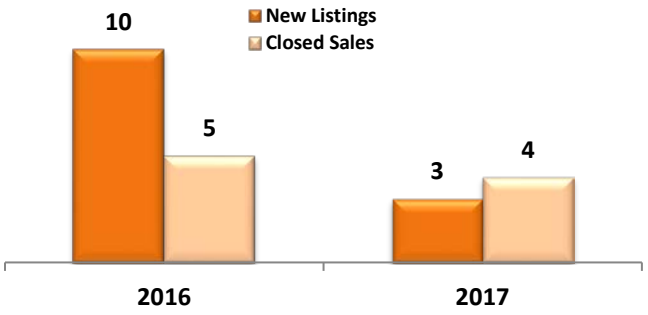
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Lower North Mankato

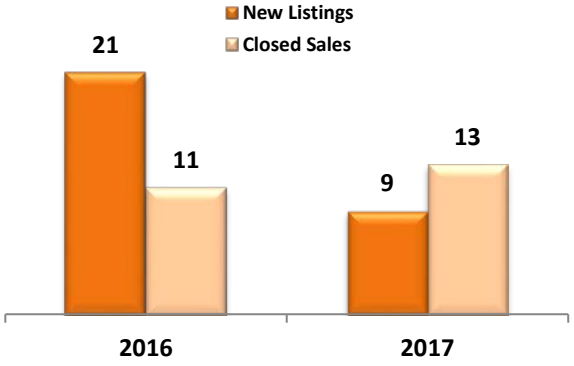
Nicollet County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	10	**3**	-70.0%	21	**9**	-57.1%
Closed Sales	5	**4**	-20.0%	11	**13**	18.2%
Average Sales Price	$127,180	**$110,250**	-13.3%	$125,763	**$127,190**	1.1%
Avg. Percent of Original List Price Received at Sale*	94.0%	**87.0%**	-7.4%	98.0%	**88.0%**	-10.2%
Average Days on Market Until Sale	162	**81**	-50.0%	128	**117**	-8.6%
Total Current Inventory**	12	**3**	-75.0%	-	**-**	-
Single-Family Detached Inventory	12	**1**	-91.7%	-	**-**	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

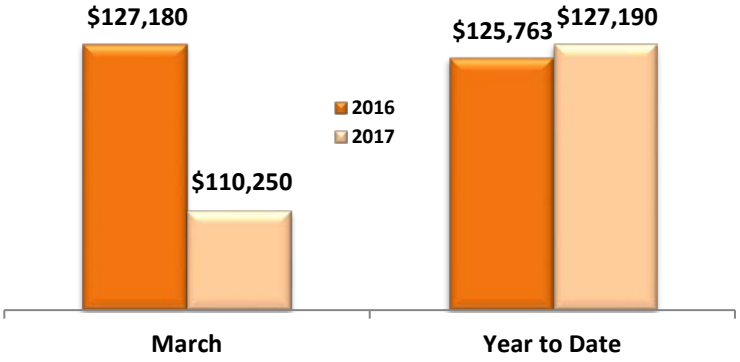
Activity-Most Recent Month



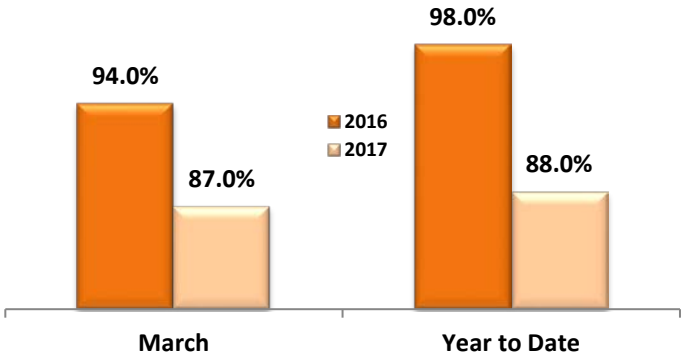
Activity-Year to Date



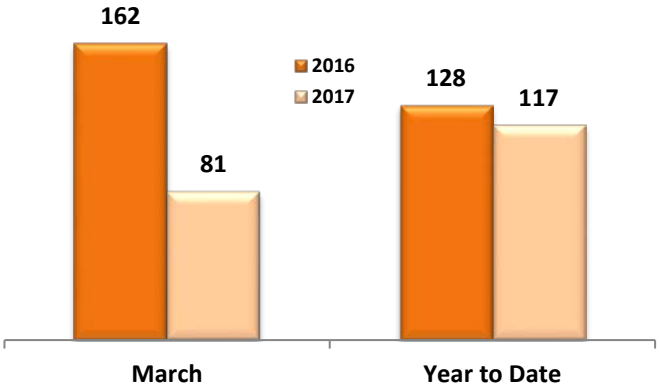
Average Sales Price



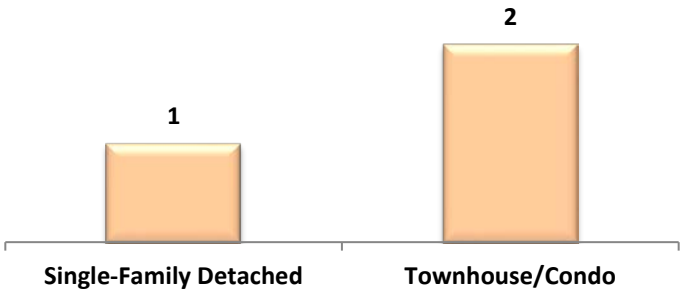
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

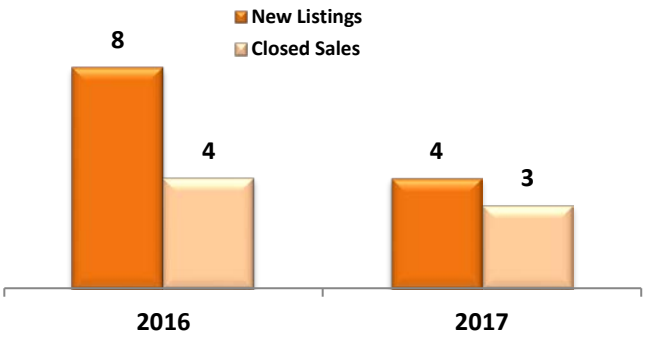
RASM
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Madelia/St. James

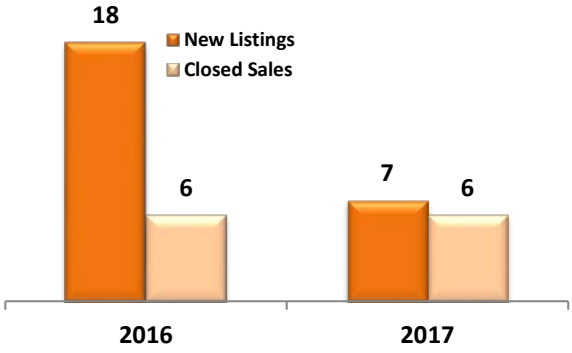
Watonwan County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	8	**4**	-50.0%	18	**7**	-61.1%
Closed Sales	4	**3**	-25.0%	6	**6**	0.0%
Average Sales Price	$95,250	**$113,500**	19.2%	$89,400	**$81,583**	-8.7%
Avg. Percent of Original List Price Received at Sale*	92.0%	**86.0%**	-6.5%	93.0%	**80.0%**	-14.0%
Average Days on Market Until Sale	216	**219**	1.4%	186	**223**	19.9%
Total Current Inventory**	12	**14**	16.7%	-	**-**	-
Single-Family Detached Inventory	12	**13**	8.3%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

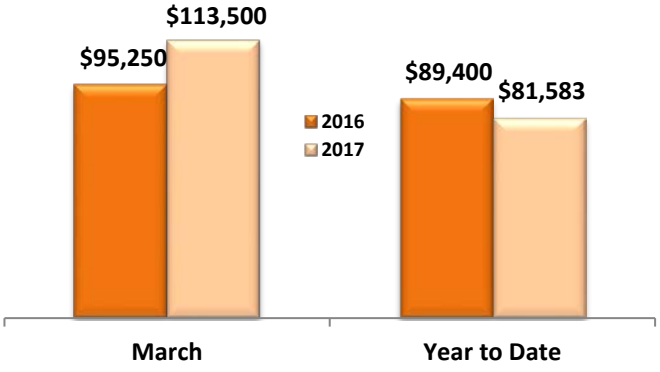
Activity-Most Recent Month



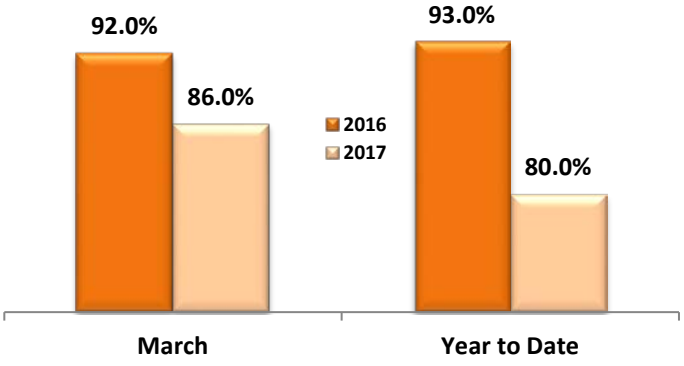
Activity-Year to Date



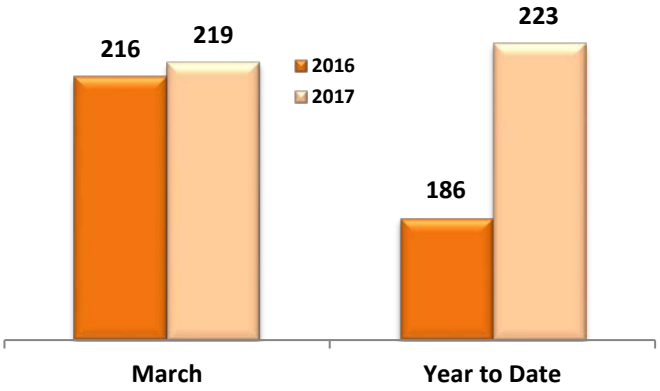
Average Sales Price



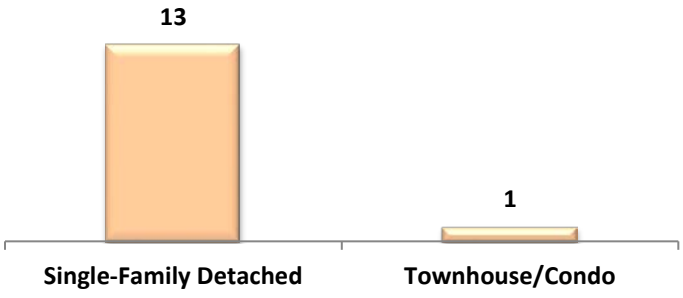
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

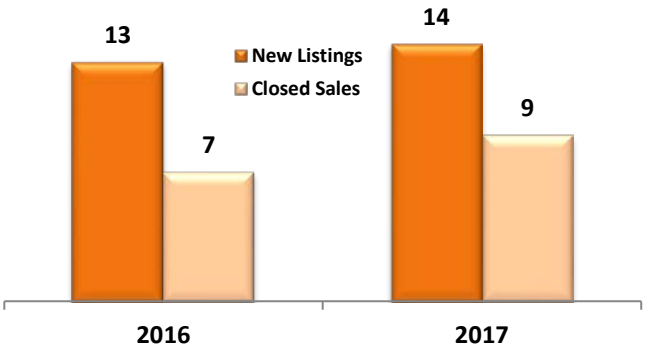
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Mankato Central

Blue Earth County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	13	**14**	7.7%	29	**33**	13.8%
Closed Sales	7	**9**	28.6%	18	**19**	5.6%
Average Sales Price	$92,271	**$125,722**	36.3%	$130,522	**$118,250**	-9.4%
Avg. Percent of Original List Price Received at Sale*	97.0%	**87.0%**	-10.3%	98.0%	**89.0%**	-9.2%
Average Days on Market Until Sale	87	**155**	78.2%	93	**139**	49.5%
Total Current Inventory**	24	**29**	20.8%	-	**-**	-
Single-Family Detached Inventory	21	**28**	33.3%	-	**-**	-

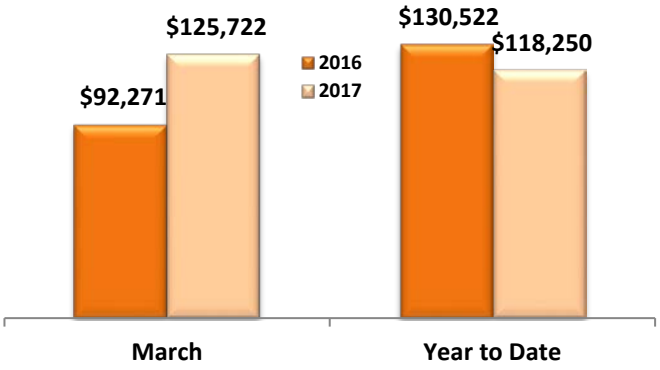
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

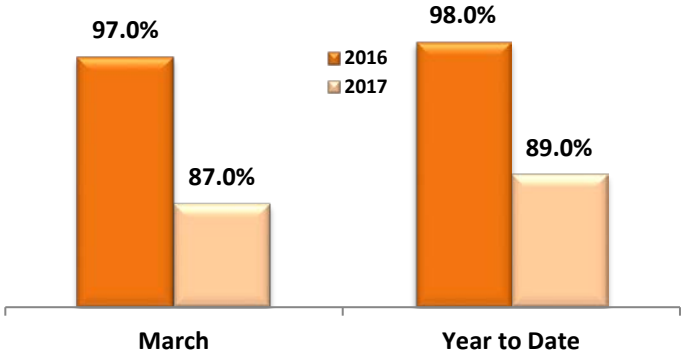


Activity-Year to Date

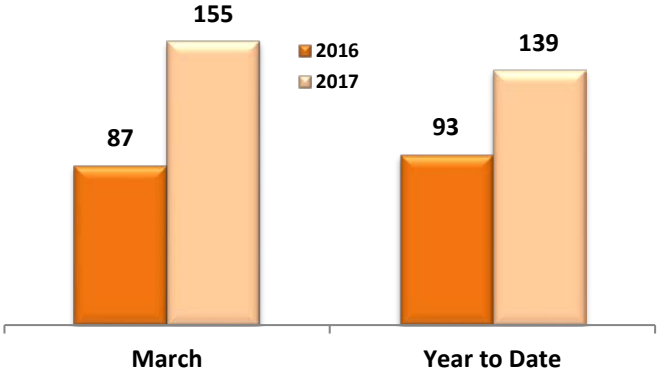
Average Sales Price



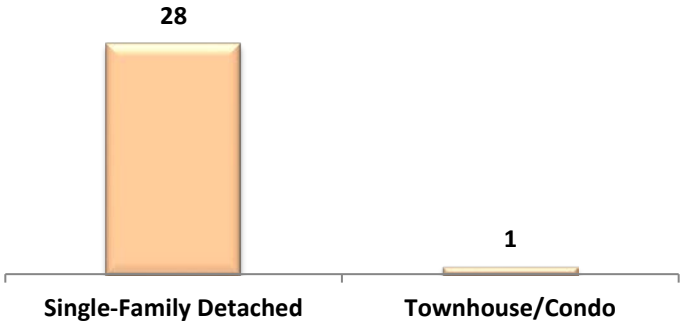
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

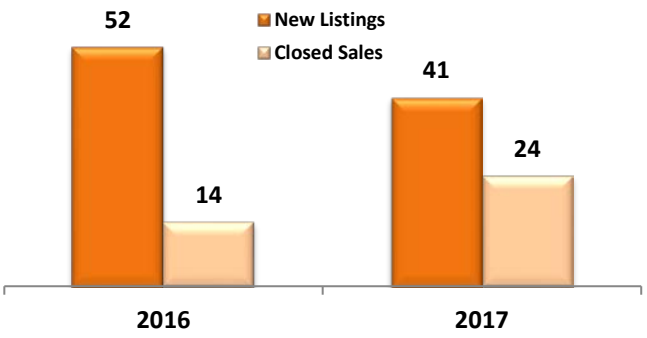
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Mankato Hilltop

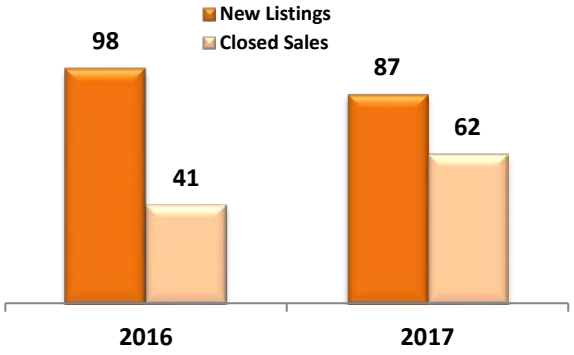
Blue Earth County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	52	**41**	-21.2%	98	**87**	-11.2%
Closed Sales	14	**24**	71.4%	41	**62**	51.2%
Average Sales Price	$224,182	**$239,751**	6.9%	$215,250	**$234,424**	8.9%
Avg. Percent of Original List Price Received at Sale*	100.0%	**96.0%**	-4.0%	97.0%	**97.0%**	0.0%
Average Days on Market Until Sale	98	**99**	1.0%	125	**114**	-8.8%
Total Current Inventory**	77	**45**	-41.6%	-	**-**	-
Single-Family Detached Inventory	58	**32**	-44.8%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

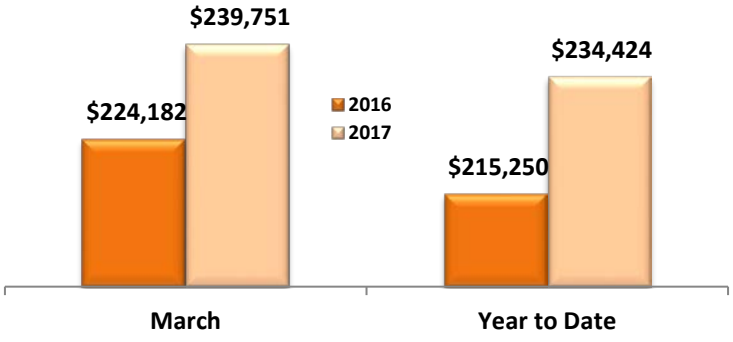
Activity-Most Recent Month



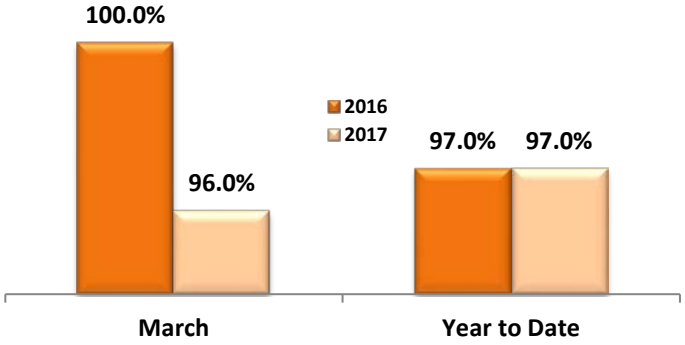
Activity-Year to Date



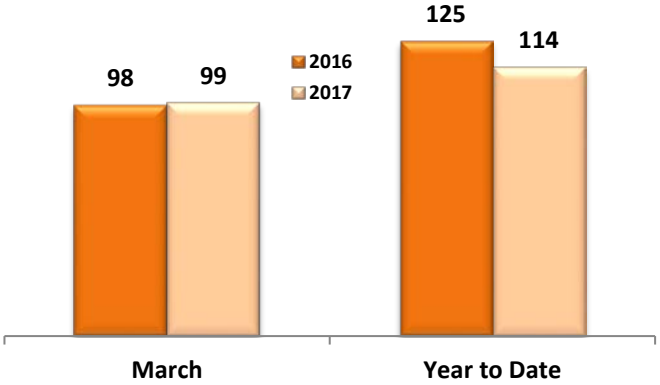
Average Sales Price



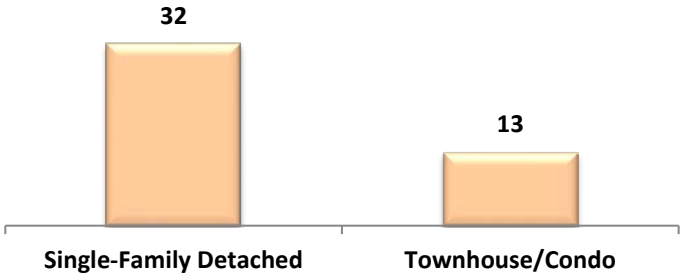
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

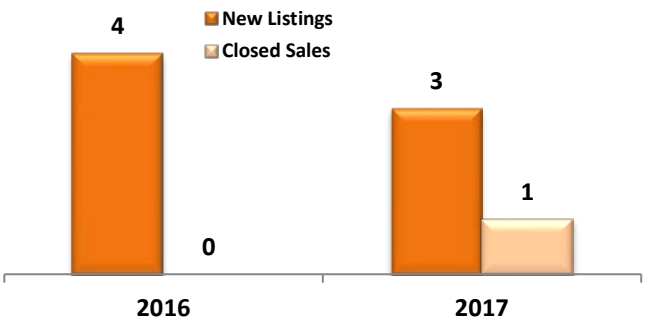
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Mankato-James/SouthView/Viking Terrace/Kensington

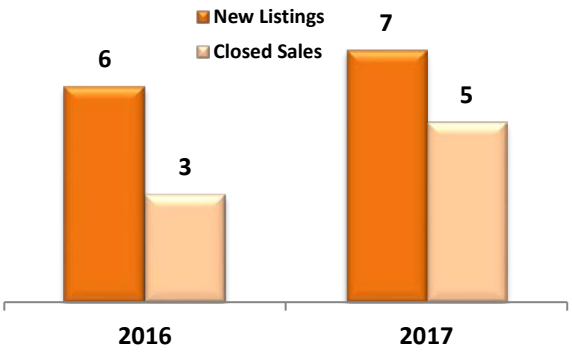
Blue Earth County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	4	**3**	-25.0%	6	**7**	16.7%
Closed Sales	0	**1**	N/A	3	**5**	66.7%
Average Sales Price	$0	**$237,651**	N/A	$284,333	**$317,030**	11.5%
Avg. Percent of Original List Price Received at Sale*	0.0%	**103.0%**	N/A	94.0%	**97.0%**	3.2%
Average Days on Market Until Sale	0	**53**	N/A	158	**116**	-26.6%
Total Current Inventory**	5	**6**	20.0%	-	**-**	-
Single-Family Detached Inventory	3	**4**	33.3%	-	**-**	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

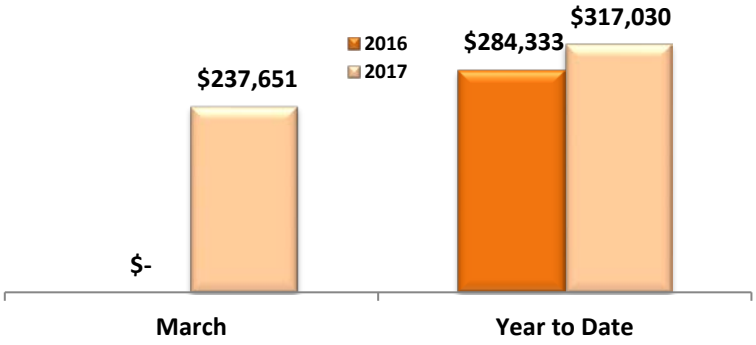
Activity-Most Recent Month



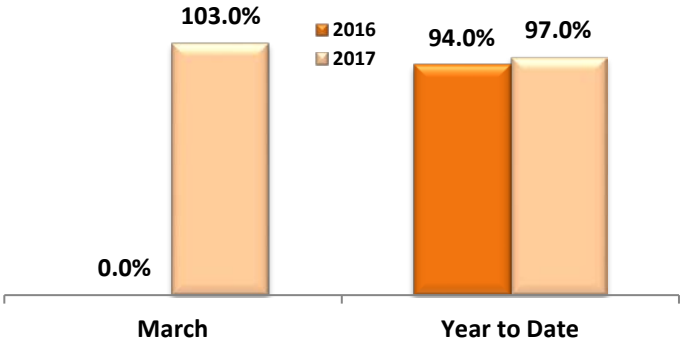
Activity-Year to Date



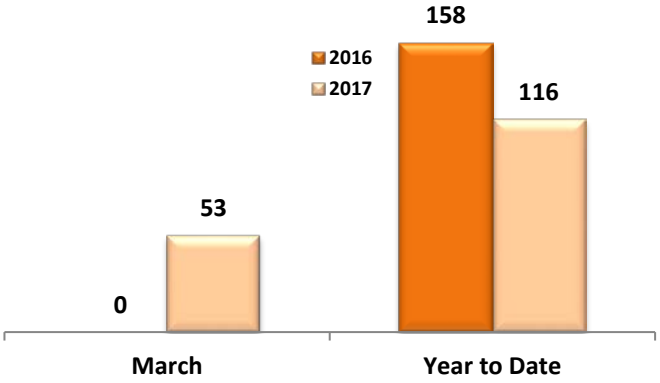
Average Sales Price



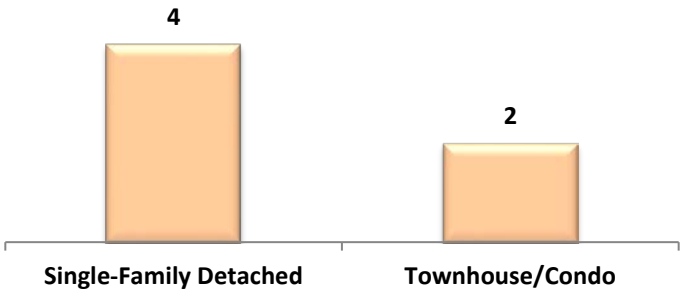
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

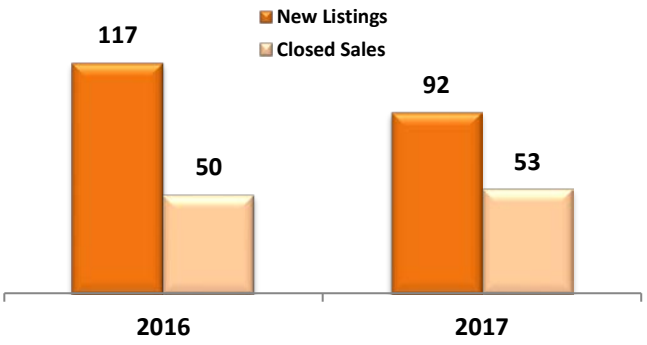
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Mankato and North Mankato

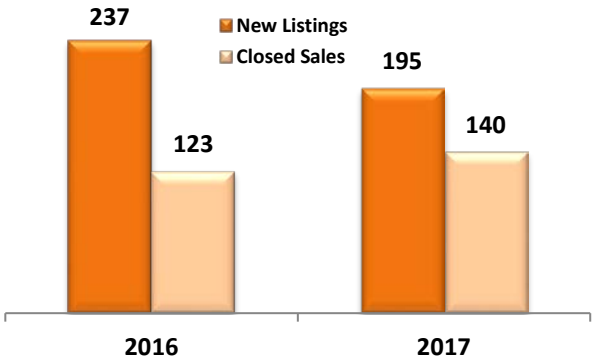
Blue Earth/Nicollet County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	117	**92**	-21.4%	237	**195**	-17.7%
Closed Sales	50	**53**	6.0%	123	**140**	13.8%
Average Sales Price	$201,228	**$210,110**	4.4%	$199,049	**$212,519**	6.8%
Avg. Percent of Original List Price Received at Sale*	96.0%	**93.0%**	-3.1%	96.0%	**94.0%**	-2.1%
Average Days on Market Until Sale	117	**115**	-1.7%	136	**118**	-13.2%
Total Current Inventory**	184	**131**	-28.8%		**-**	-
Single-Family Detached Inventory	157	**105**	-33.1%		**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

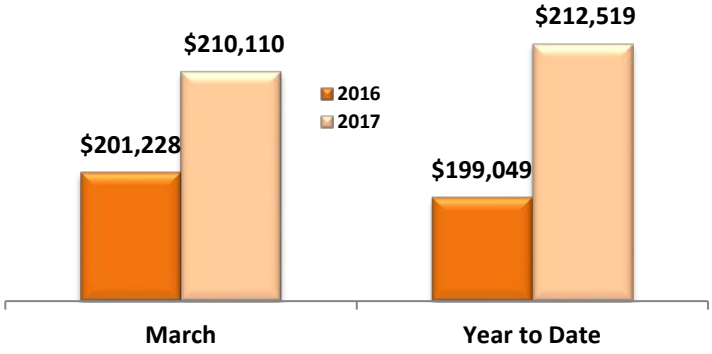
Activity-Most Recent Month



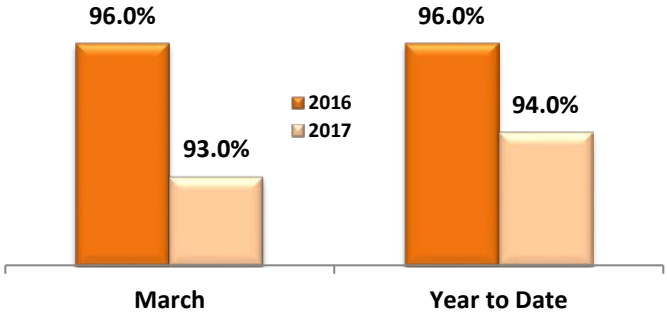
Activity-Year to Date



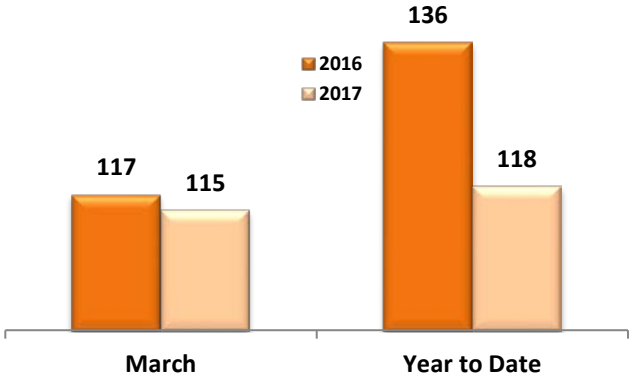
Average Sales Price



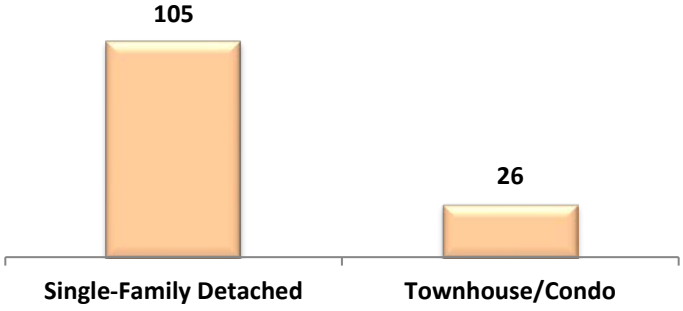
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

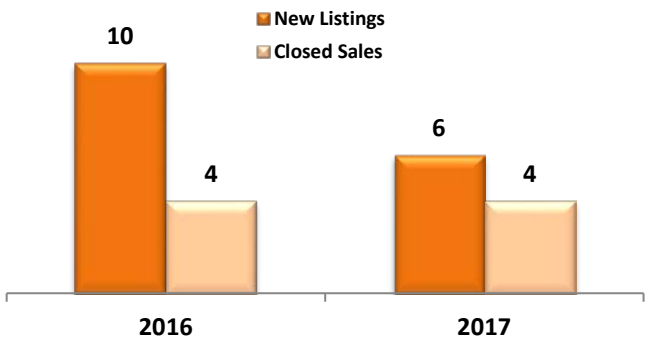
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Mapleton/Amboy/Minnesota Lake/Good Thunder

Blue Earth County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	10	**6**	-40.0%	18	**16**	-11.1%
Closed Sales	4	**4**	0.0%	16	**11**	-31.3%
Average Sales Price	$51,875	**$113,562**	118.9%	$109,106	**$122,359**	12.1%
Avg. Percent of Original List Price Received at Sale*	68.0%	**96.0%**	41.2%	82.0%	**86.0%**	4.9%
Average Days on Market Until Sale	151	**136**	-9.9%	256	**110**	-57.0%
Total Current Inventory**	37	**23**	-37.8%	-	**-**	-
Single-Family Detached Inventory	37	**23**	-37.8%	-	**-**	-

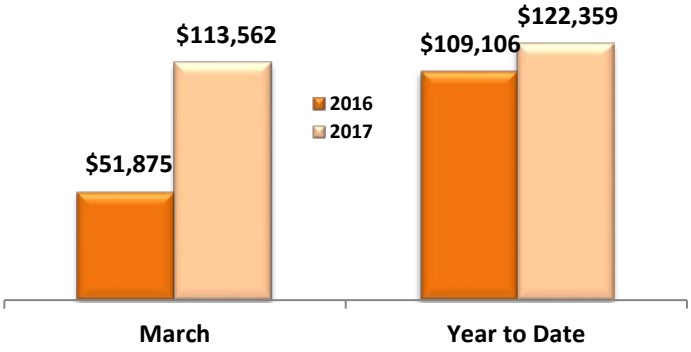
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

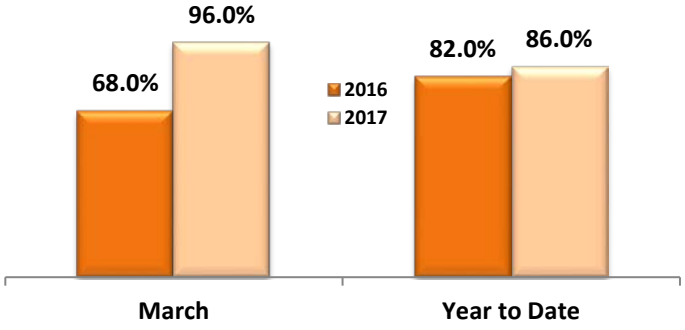


Activity-Year to Date

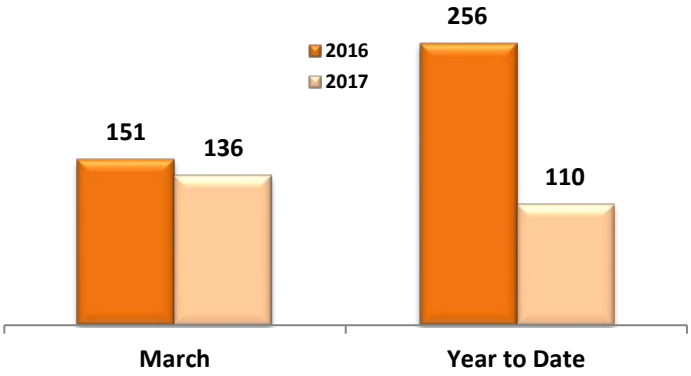
Average Sales Price



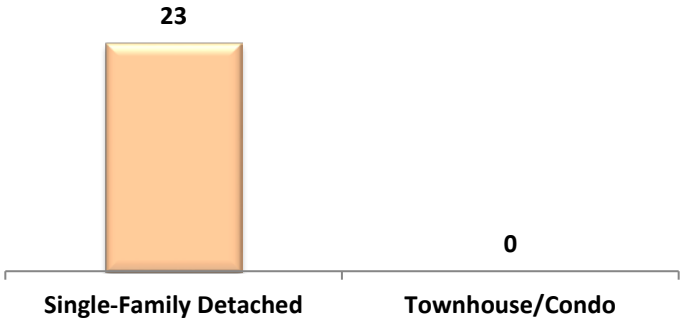
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

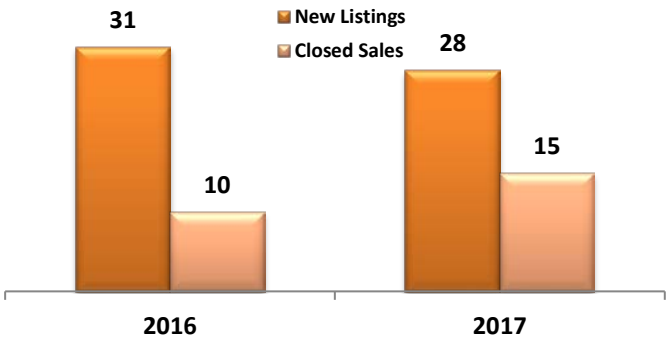
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

New Ulm/Hanska/Lafayette/Courtland

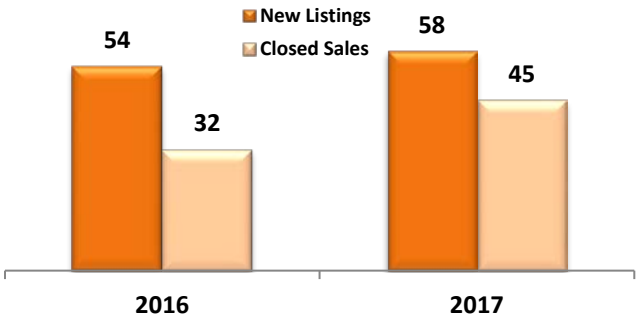
Brown County, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	31	**28**	-9.7%	54	**58**	7.4%
Closed Sales	10	**15**	50.0%	32	**45**	40.6%
Average Sales Price	$112,273	**$119,628**	6.6%	$124,696	**$140,028**	12.3%
Avg. Percent of Original List Price Received at Sale*	96.0%	**97.0%**	1.0%	94.0%	**95.0%**	1.1%
Average Days on Market Until Sale	110	**129**	17.3%	135	**127**	-5.9%
Total Current Inventory**	46	**36**	-21.7%	-	**-**	-
Single-Family Detached Inventory	43	**34**	-20.9%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

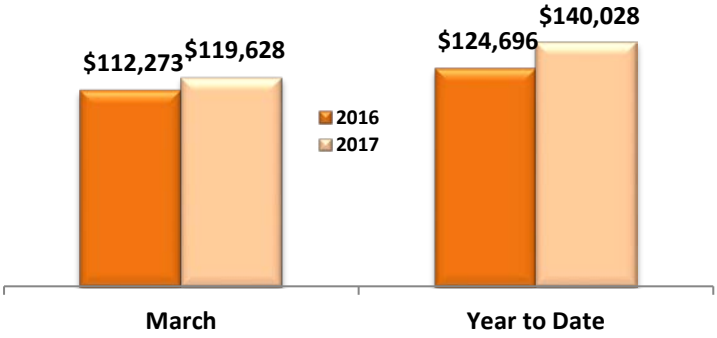
Activity-Most Recent Month



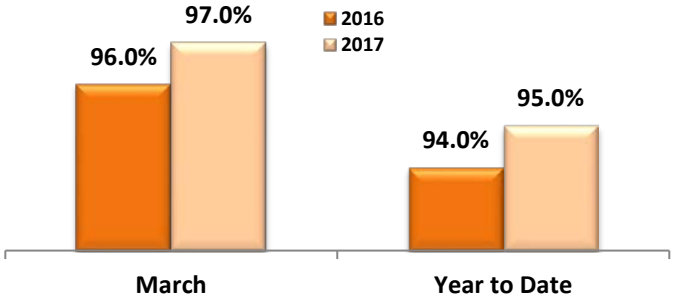
Activity-Year to Date



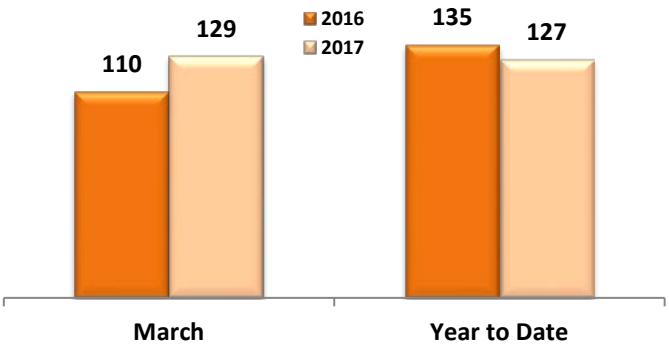
Average Sales Price



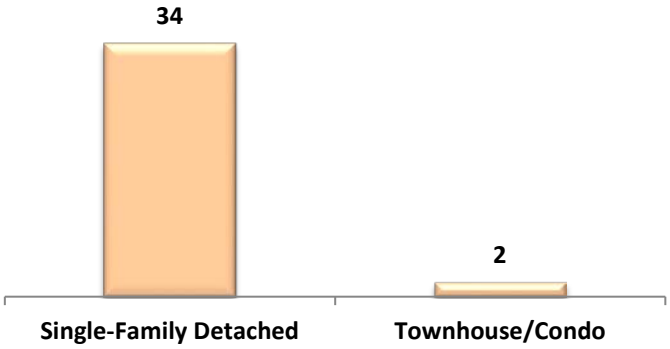
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

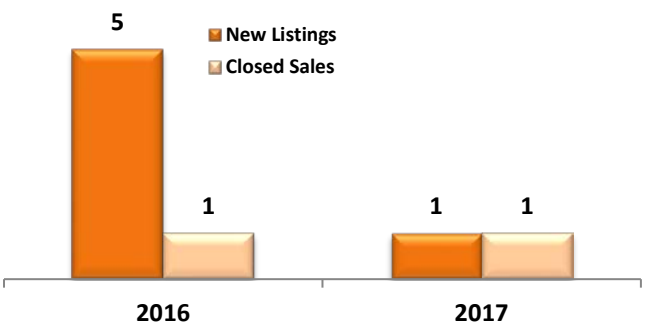
Nicollet/Judson

Late Sales recorded in MLS figured in Year to Date Totals

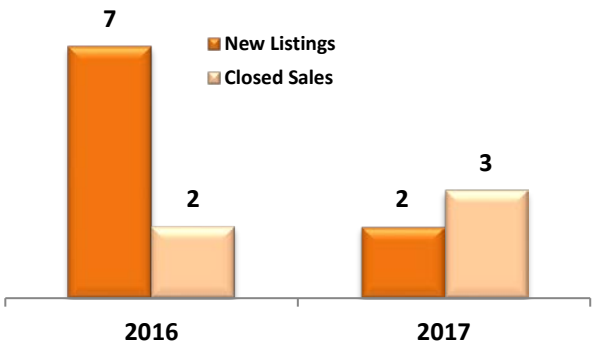
Multiple Counties, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	5	**1**	-80.0%	7	**2**	-71.4%
Closed Sales	1	**1**	0.0%	2	**3**	50.0%
Average Sales Price	$95,000	**$213,500**	124.7%	$82,500	**$252,833**	206.5%
Avg. Percent of Original List Price Received at Sale*	88.0%	**99.0%**	12.5%	94.0%	**92.0%**	-2.1%
Average Days on Market Until Sale	347	**208**	-40.1%	211	**195**	-7.6%
Total Current Inventory**	5	**6**	20.0%	-	**-**	-
Single-Family Detached Inventory	5	**6**	20.0%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

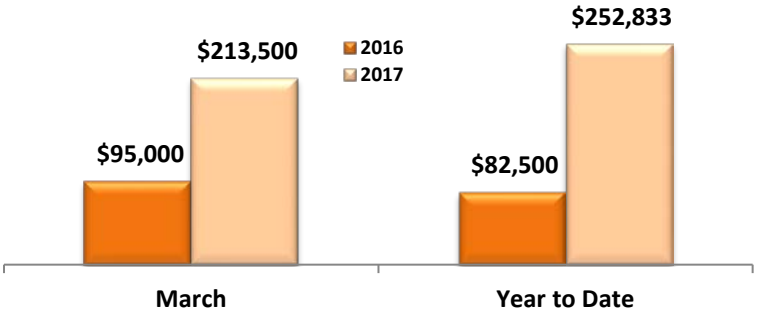
Activity-Most Recent Month



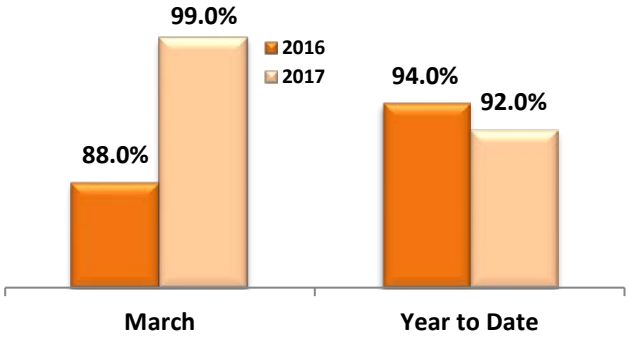
Activity-Year to Date



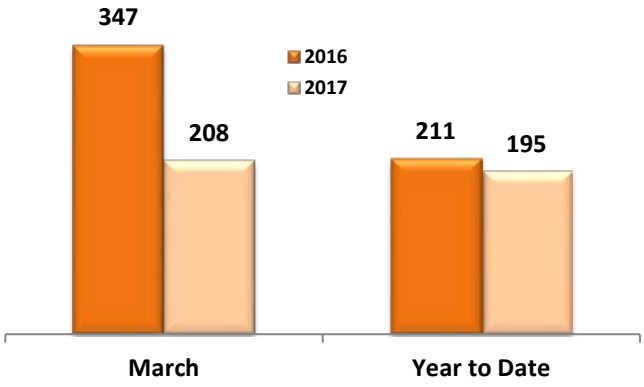
Average Sales Price



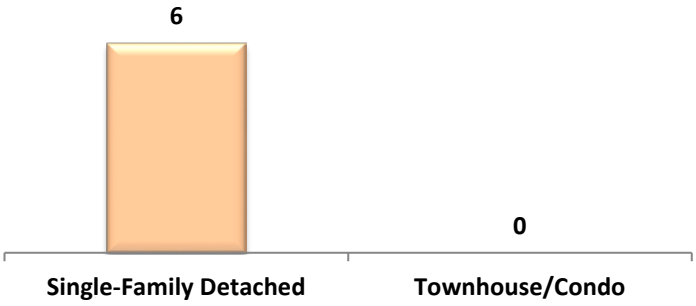
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

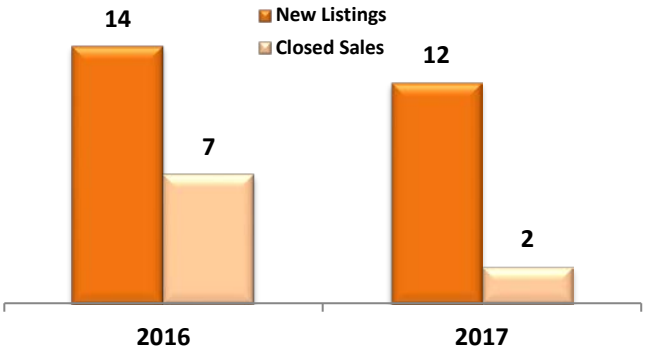
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Rural Mankato and North Mankato

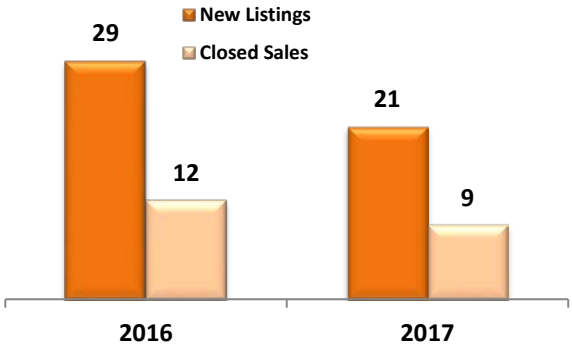
Multiple Counties, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	14	**12**	-14.3%	29	**21**	-27.6%
Closed Sales	7	**2**	-71.4%	12	**9**	-25.0%
Average Sales Price	$297,771	**$237,502**	-20.2%	$318,483	**$251,945**	-20.9%
Avg. Percent of Original List Price Received at Sale*	95.0%	**98.0%**	3.2%	95.0%	**92.0%**	-3.2%
Average Days on Market Until Sale	136	**82**	-39.7%	152	**117**	-23.0%
Total Current Inventory**	24	**18**	-25.0%	-	**-**	-
Single-Family Detached Inventory	23	**18**	-21.7%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

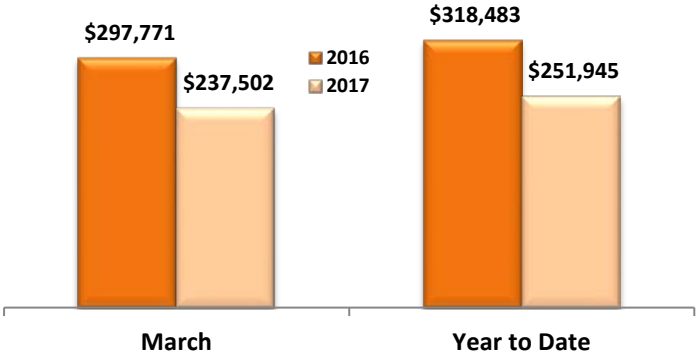
Activity-Most Recent Month



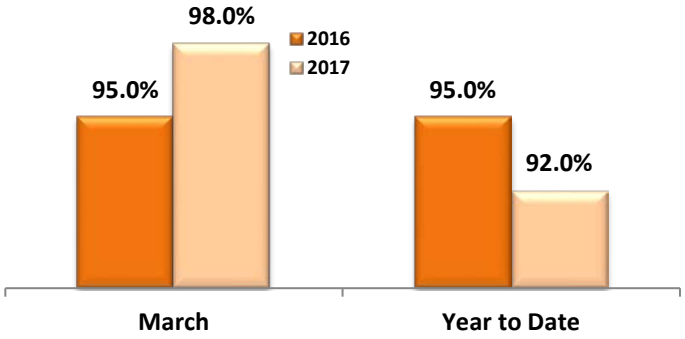
Activity-Year to Date



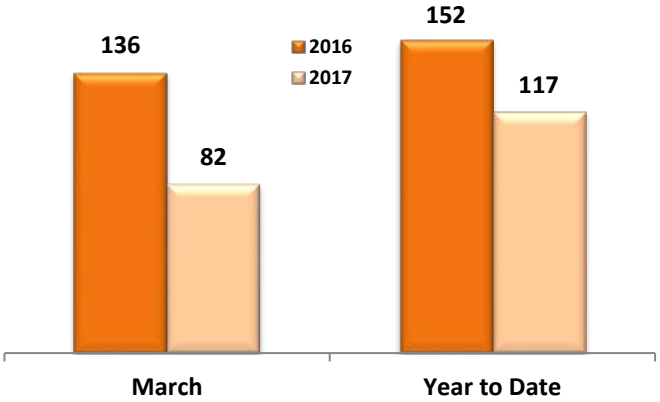
Average Sales Price



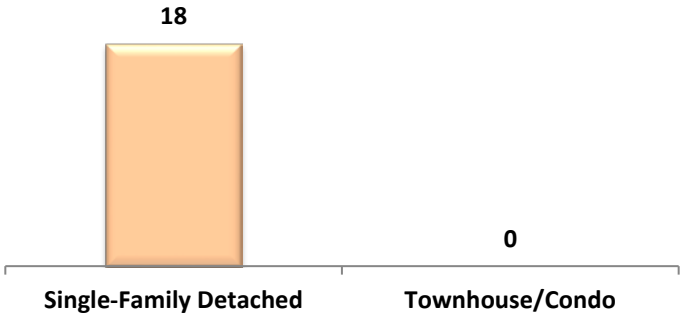
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

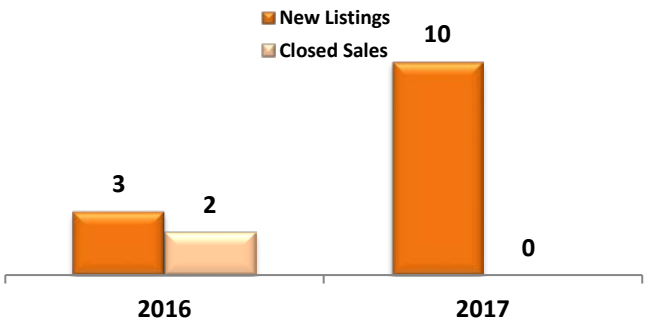
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Sleepy Eye/Comfrey

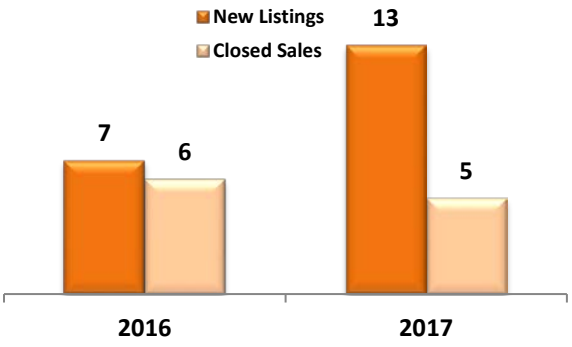
Brown County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	3	**10**	233.3%	7	**13**	85.7%
Closed Sales	2	**0**	-100.0%	6	**5**	-16.7%
Average Sales Price	$82,500	**$0**	-100.0%	$87,083	**$83,740**	-3.8%
Avg. Percent of Original List Price Received at Sale*	96.0%	**0.0%**	-100.0%	84.0%	**90.0%**	7.1%
Average Days on Market Until Sale	98	**0**	-100.0%	215	**113**	-47.4%
Total Current Inventory**	23	**13**	-43.5%	-	**-**	-
Single-Family Detached Inventory	20	**12**	-40.0%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

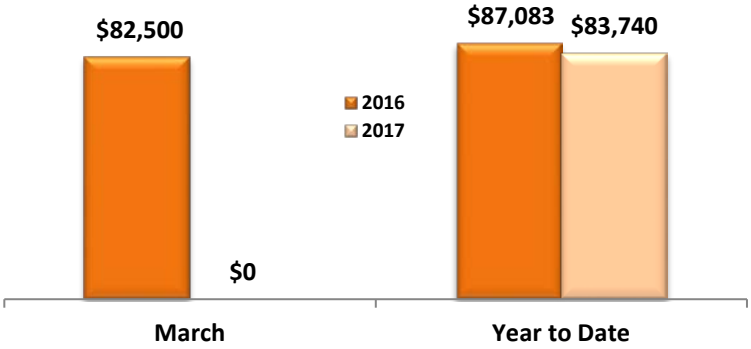
Activity-Most Recent Month



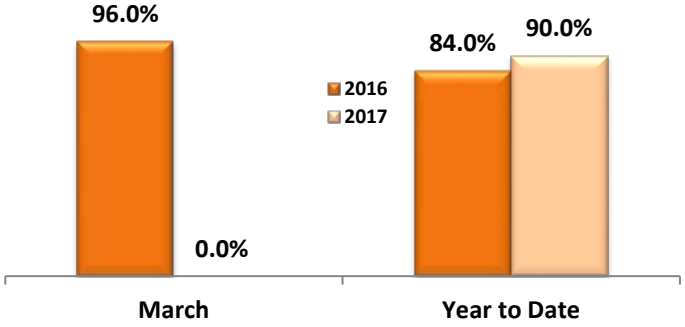
Activity-Year to Date



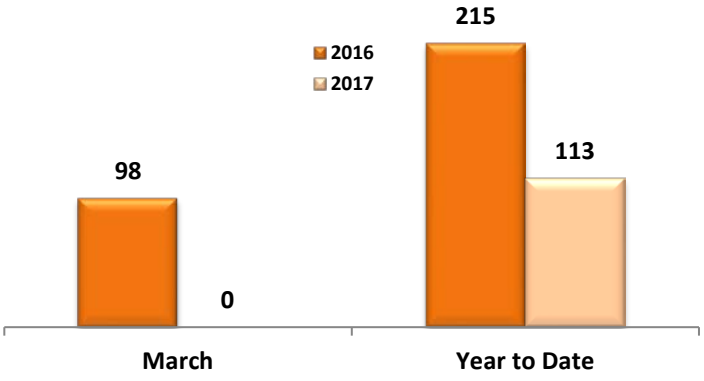
Average Sales Price



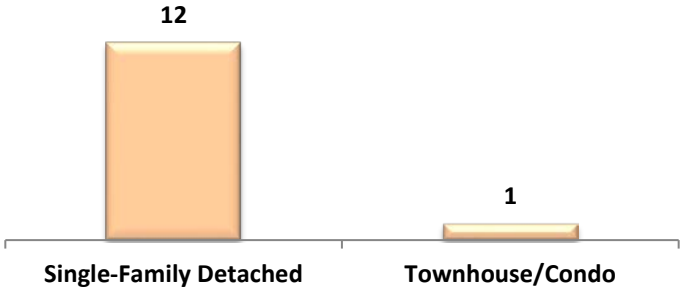
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

St. Clair/Waldorf/Pemberton/Janesville

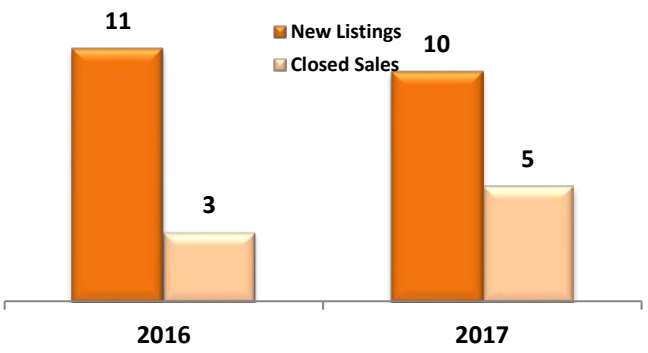
March | **Year to Date**

Late Sales recorded in MLS figured in Year to Date Totals

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	11	**10**	-9.1%	19	**19**	0.0%
Closed Sales	3	**5**	66.7%	10	**11**	10.0%
Average Sales Price	$105,890	**$163,600**	54.5%	$109,877	**$161,854**	47.3%
Avg. Percent of Original List Price Received at Sale*	95.0%	**94.0%**	-1.1%	84.0%	**93.0%**	10.7%
Average Days on Market Until Sale	169	**101**	-40.2%	194	**150**	-22.7%
Total Current Inventory**	13	**14**	7.7%	-	**-**	-
Single-Family Detached Inventory	13	**12**	-7.7%	-	**-**	-

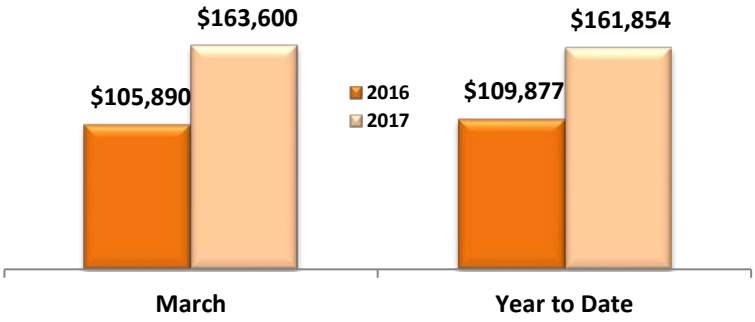
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

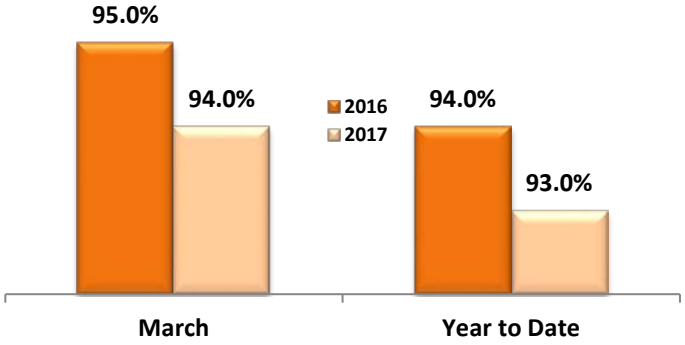


Activity-Year to Date

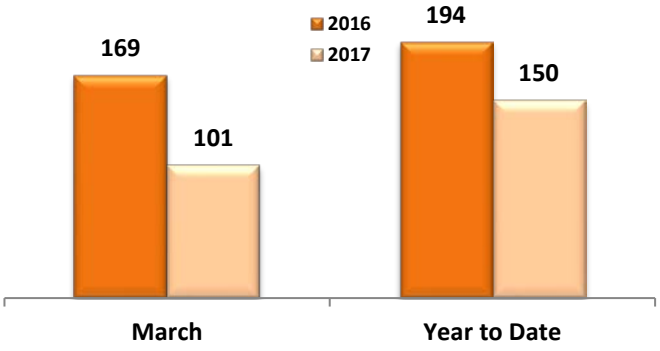
Average Sales Price



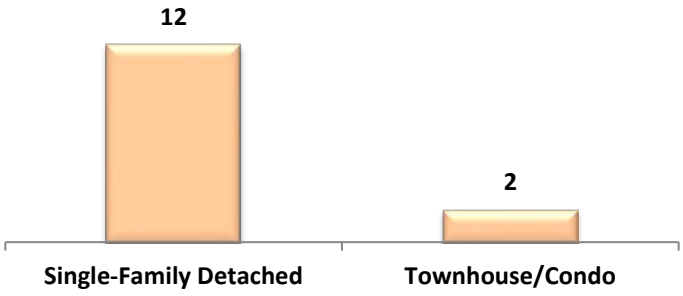
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

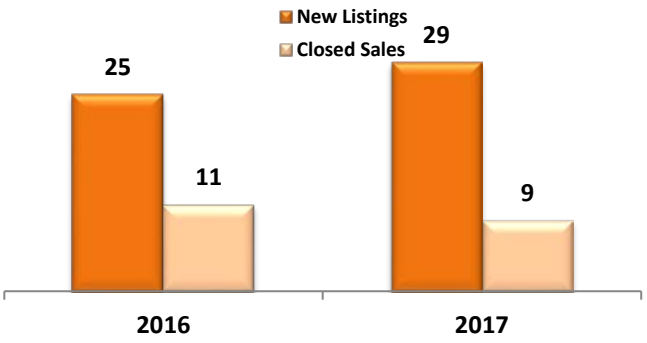
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

St. Peter/Kasota/Cleveland

Multiple Counties, MN	March 2016	March 2017	March Change	Year to Date 2016	Year to Date 2017	Year to Date Change
New Listings	25	**29**	16.0%	51	**56**	9.8%
Closed Sales	11	**9**	-18.2%	29	**24**	-17.2%
Average Sales Price	$168,100	**$213,911**	27.3%	$159,015	**$189,419**	19.1%
Avg. Percent of Original List Price Received at Sale*	94.0%	**97.0%**	3.2%	94.0%	**92.0%**	-2.1%
Average Days on Market Until Sale	123	**157**	27.6%	131	**137**	4.6%
Total Current Inventory**	68	**55**	-19.1%	-	**-**	-
Single-Family Detached Inventory	61	**49**	-19.7%	-	**-**	-

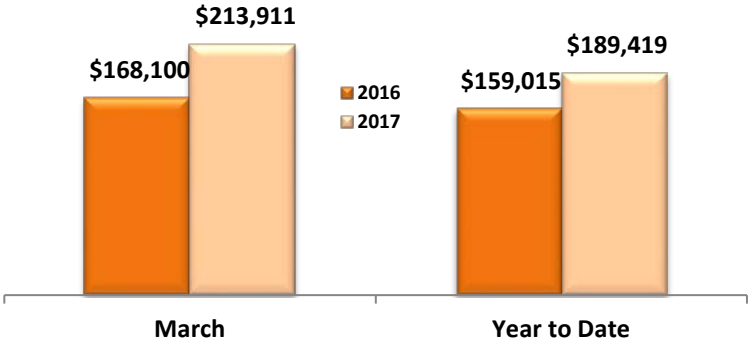
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

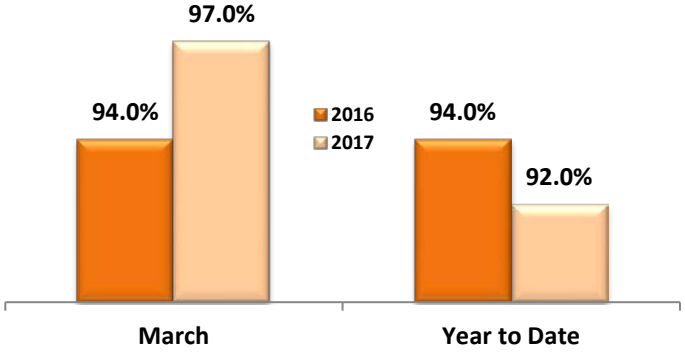


Activity-Year to Date

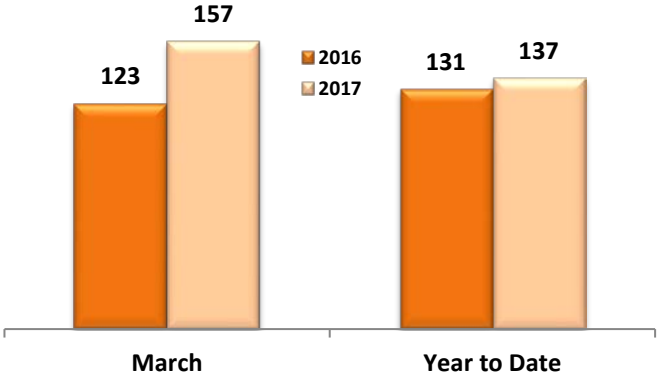
Average Sales Price



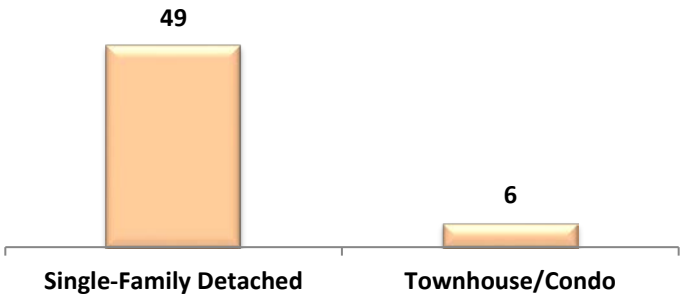
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

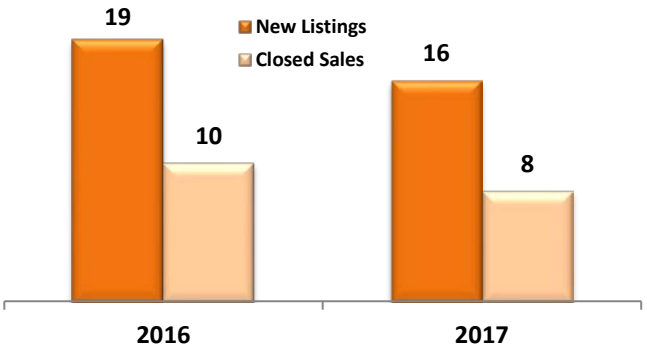
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Upper North Mankato

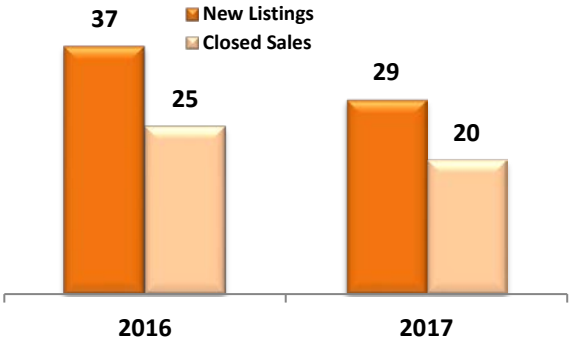
Nicollet County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	19	**16**	-15.8%	37	**29**	-21.6%
Closed Sales	10	**8**	-20.0%	25	**20**	-20.0%
Average Sales Price	$262,317	**$299,847**	14.3%	$223,022	**$277,541**	24.4%
Avg. Percent of Original List Price Received at Sale*	95.0%	**94.0%**	-1.1%	94.0%	**95.0%**	1.1%
Average Days on Market Until Sale	125	**135**	8.0%	183	**111**	-39.3%
Total Current Inventory**	30	**21**	-30.0%	-	**-**	-
Single-Family Detached Inventory	28	**14**	-50.0%	-	**-**	-

***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

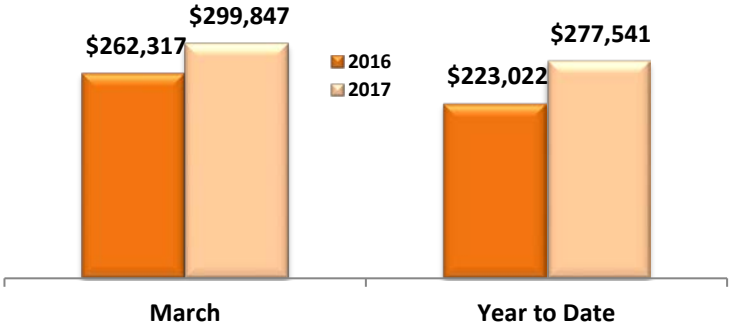
Activity-Most Recent Month



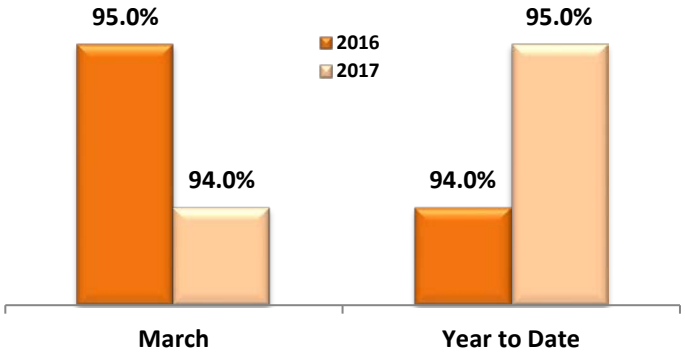
Activity-Year to Date



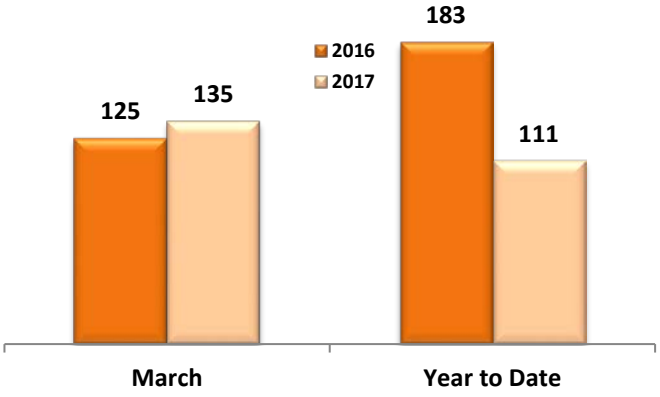
Average Sales Price



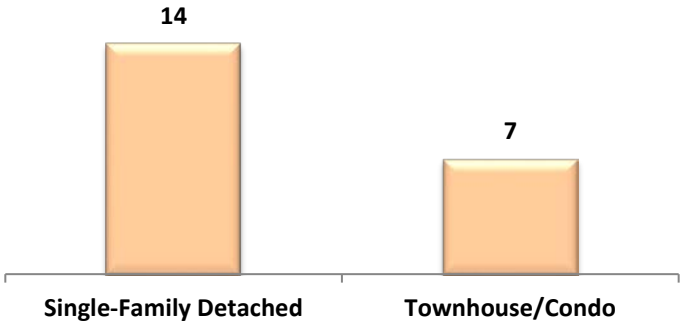
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the **REALTOR® Association of Southern Minnesota**

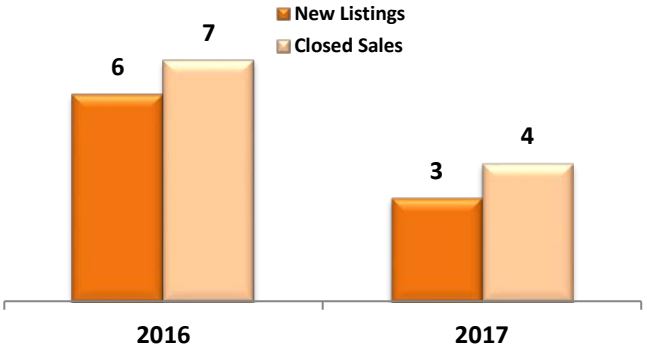
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

West Mankato/Skyline

Blue Earth County, MN	March			Year to Date		
	2016	2017	Change	2016	2017	Change
New Listings	6	**3**	-50.0%	17	**9**	-47.1%
Closed Sales	7	**4**	-42.9%	12	**11**	-8.3%
Average Sales Price	$133,354	**$169,225**	26.9%	$132,980	**$172,154**	29.5%
Avg. Percent of Original List Price Received at Sale*	93.0%	**97.0%**	4.3%	96.0%	**94.0%**	-2.1%
Average Days on Market Until Sale	123	**100**	-18.7%	119	**93**	-21.8%
Total Current Inventory**	9	**8**	-11.1%	-	**-**	-
Single-Family Detached Inventory	9	**7**	-22.2%	-	**-**	-

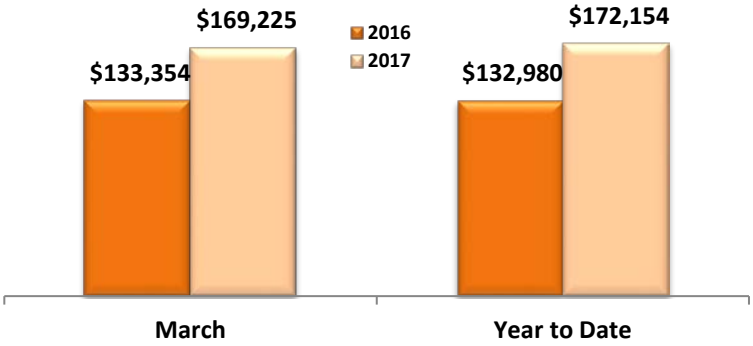
***Does not account for list prices from any previous listing contracts or seller concessions** ****City inventory figures were first tracked in June 2007**

Activity-Most Recent Month

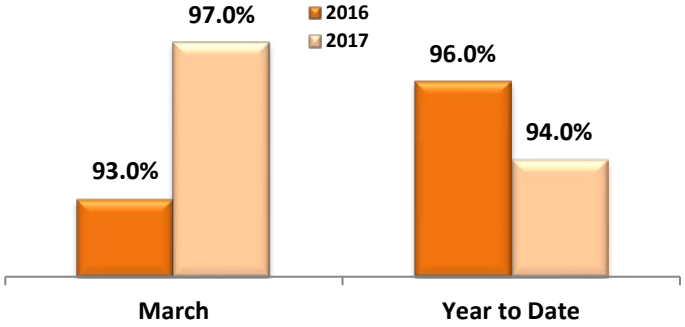


Activity-Year to Date

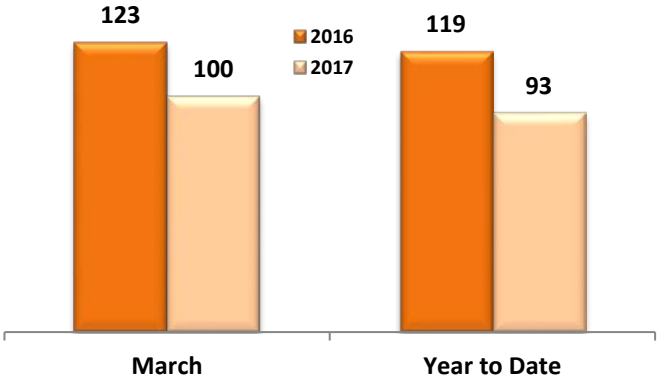
Average Sales Price



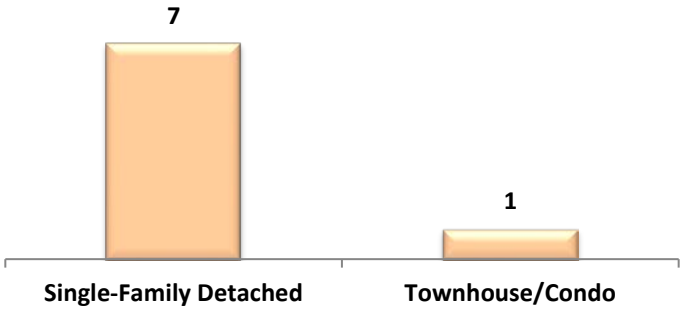
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.