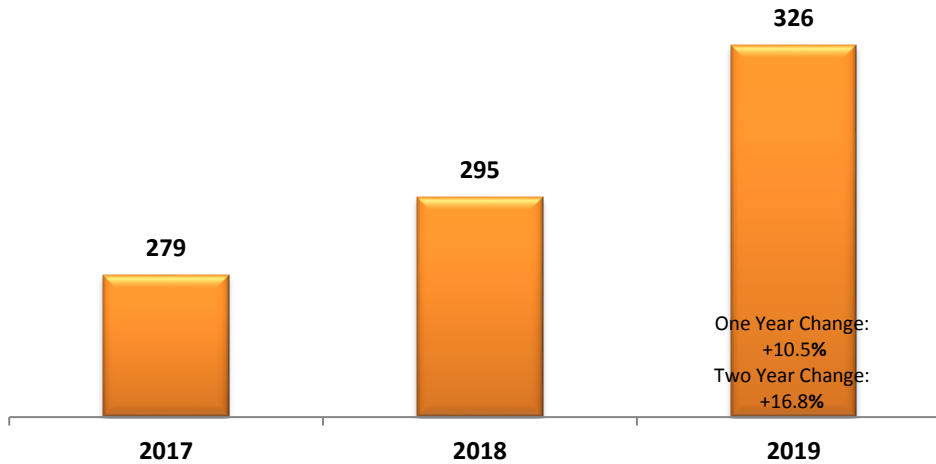


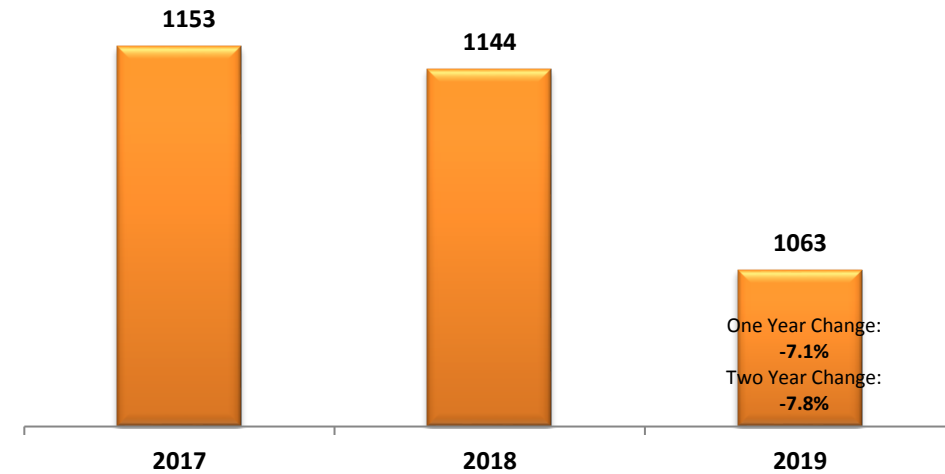
## New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

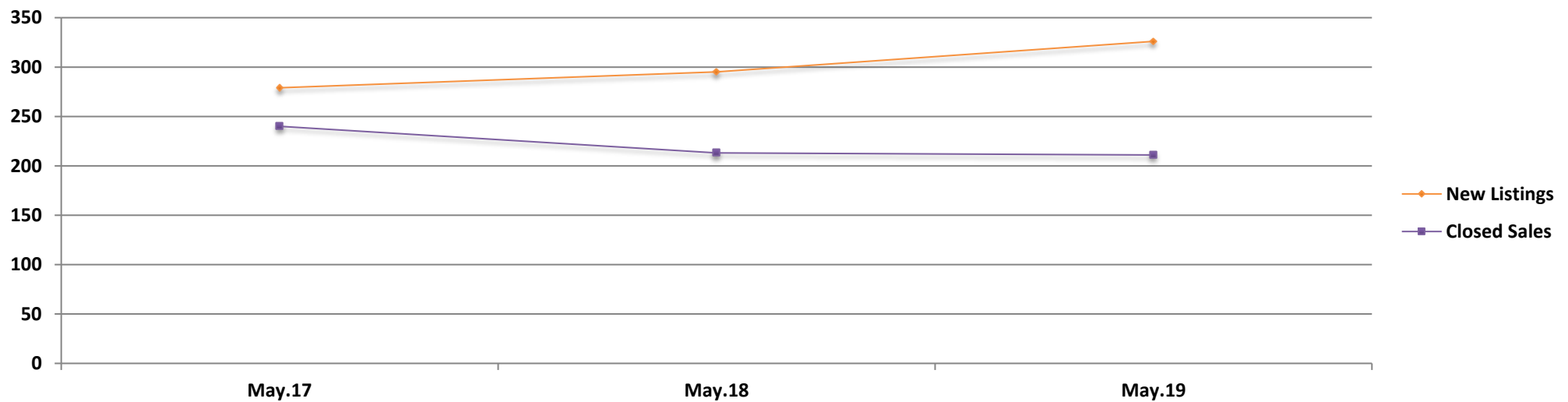
### May 2019



### Year to Date



### Historical Market Activity



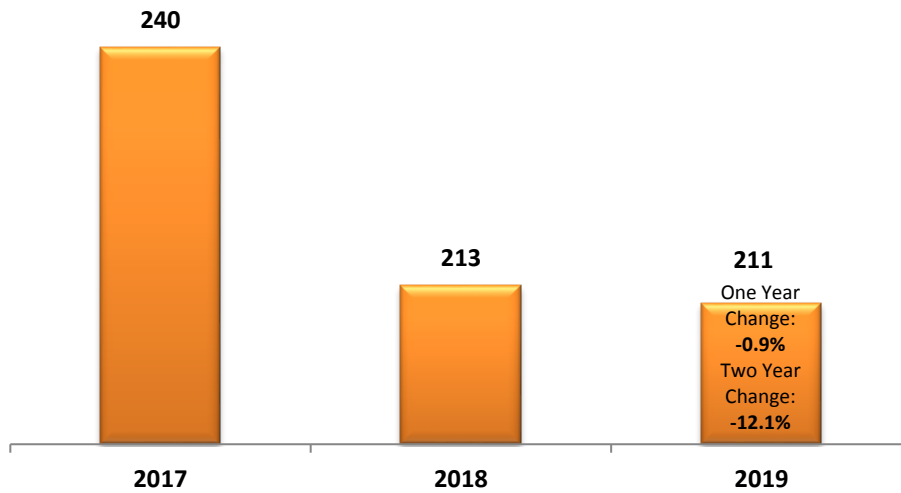
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

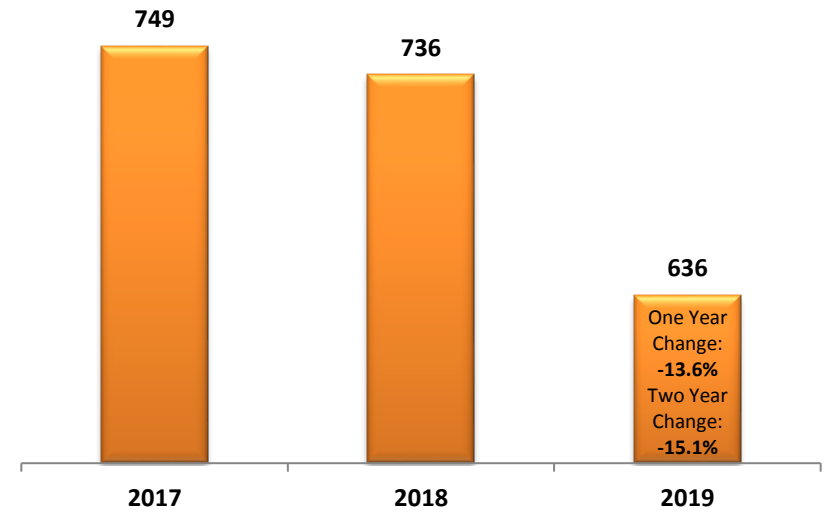


Late Sales recorded in MLS figured in  
Year to Date Totals

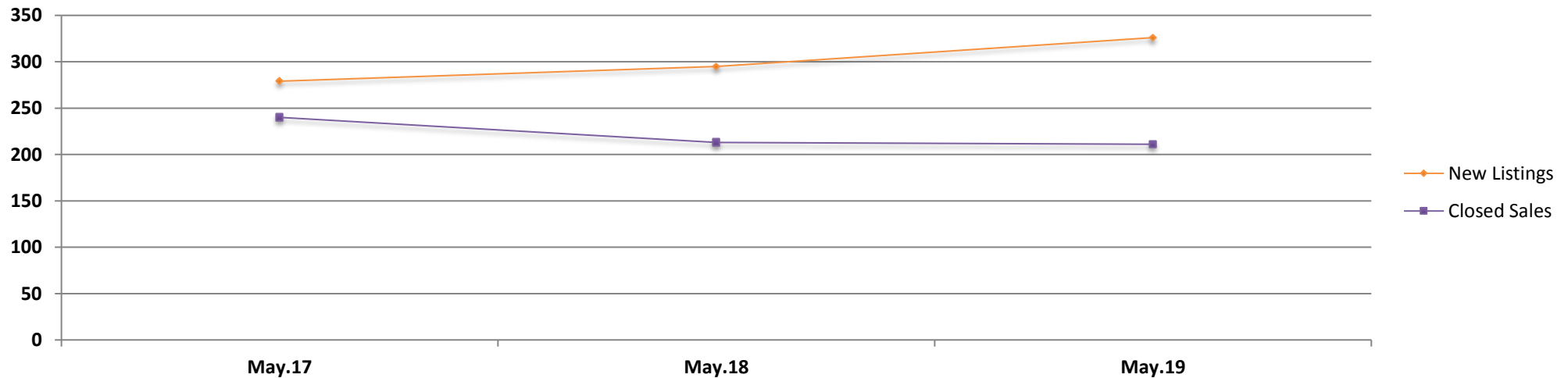
## May 2019



## Year to Date



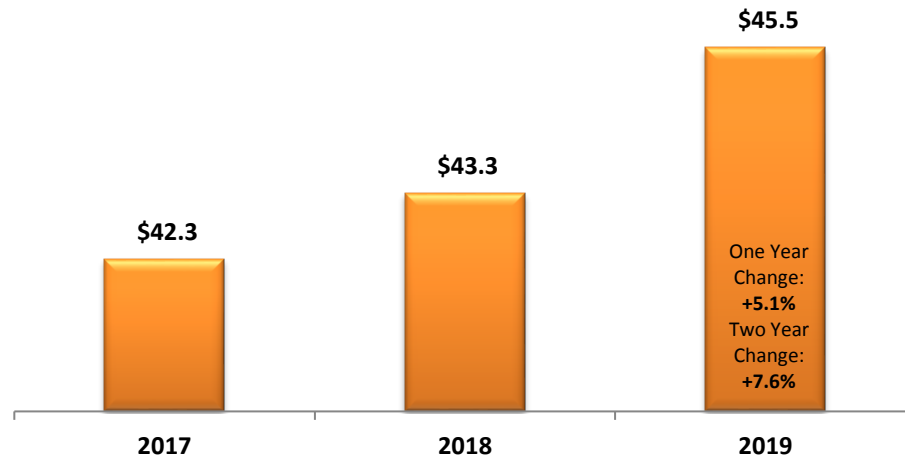
## Historical Market Activity



# Dollar Volume of Closed Sales (in millions)

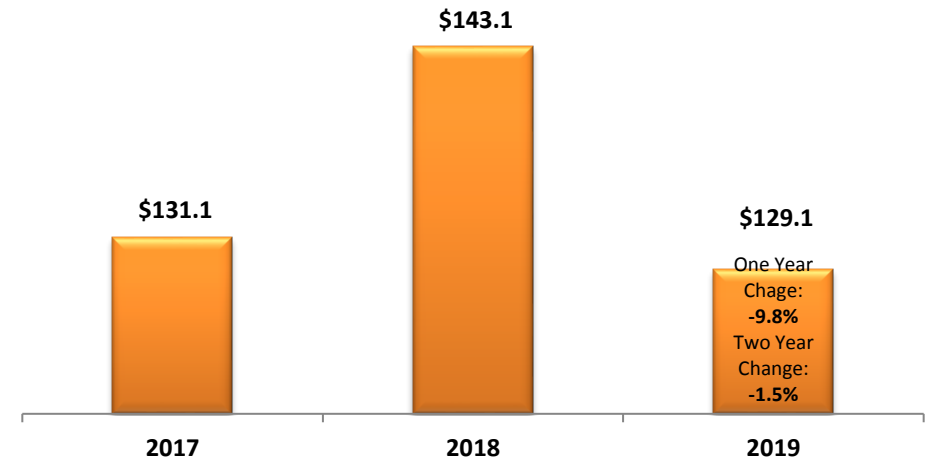
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## May 2019

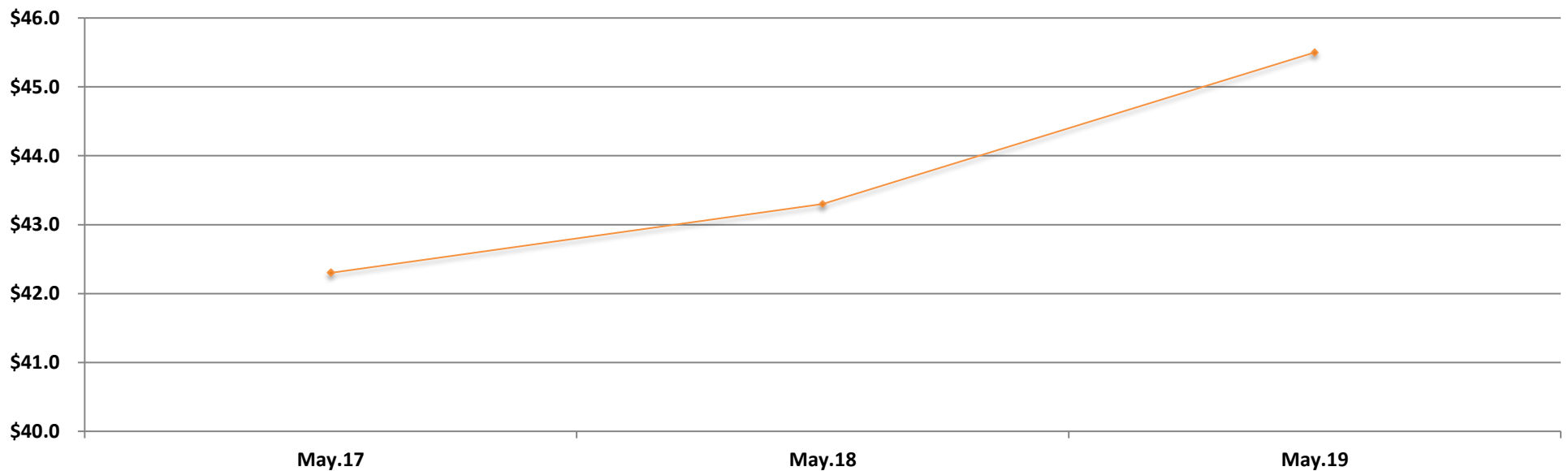


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

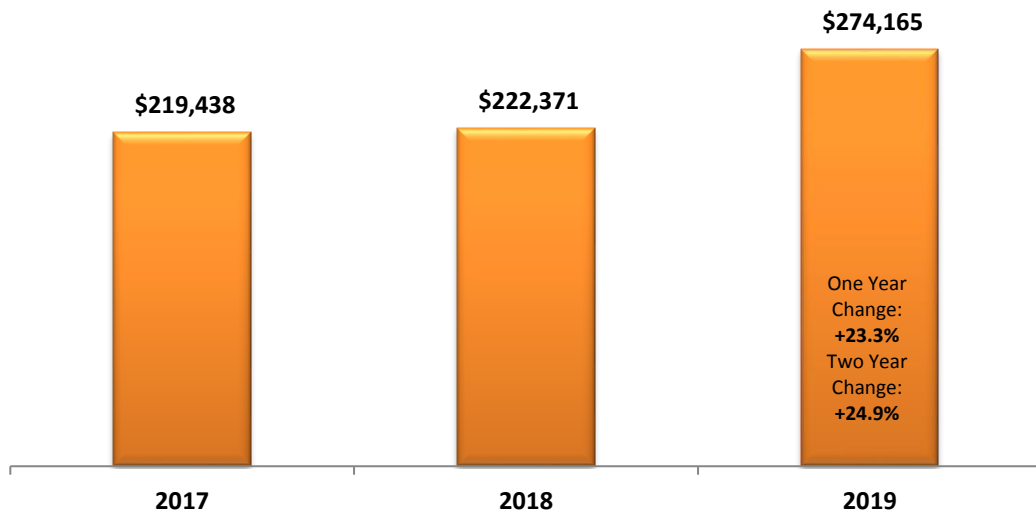
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



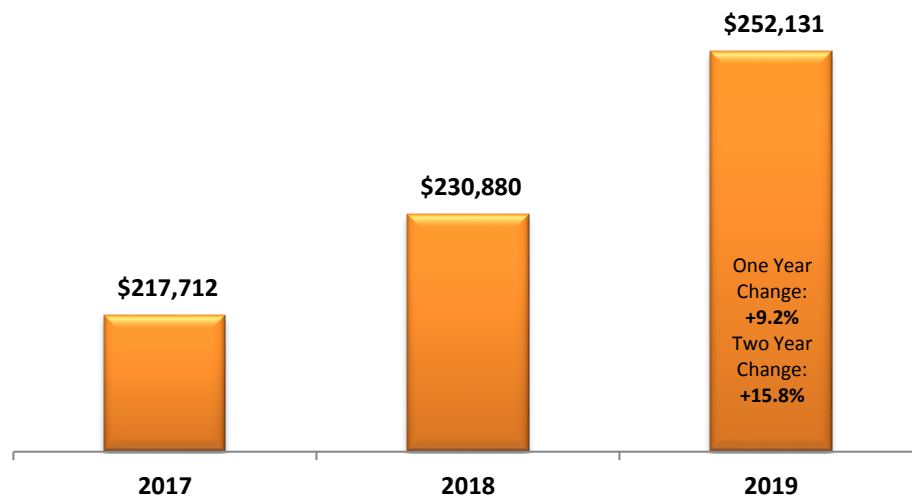
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

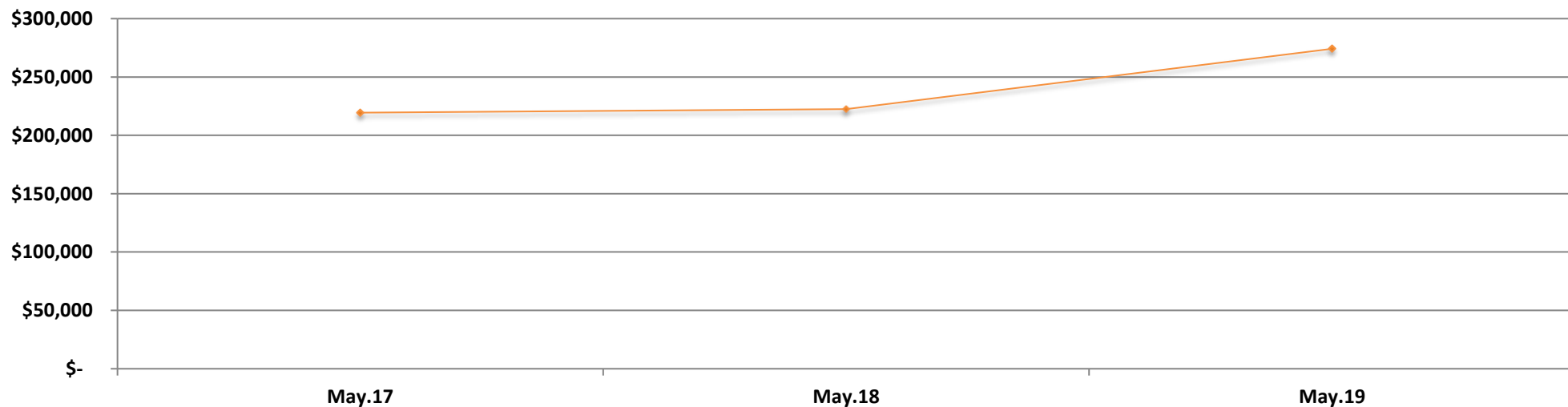
## May 2019



## Year to Date



## Historical Average Prices



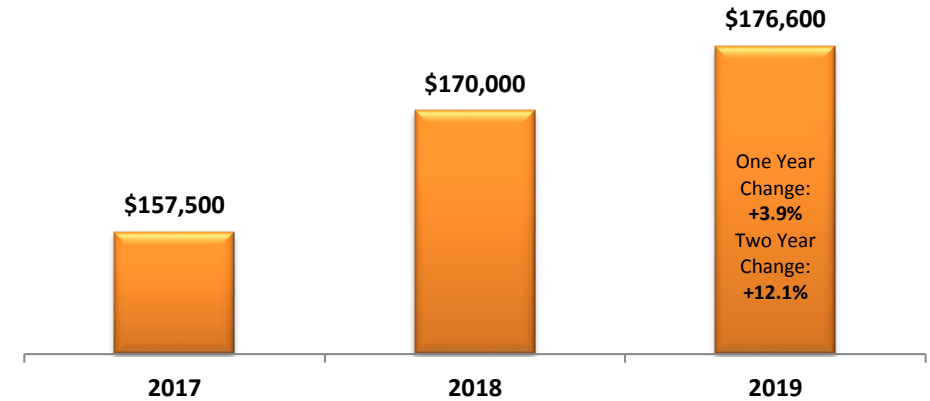
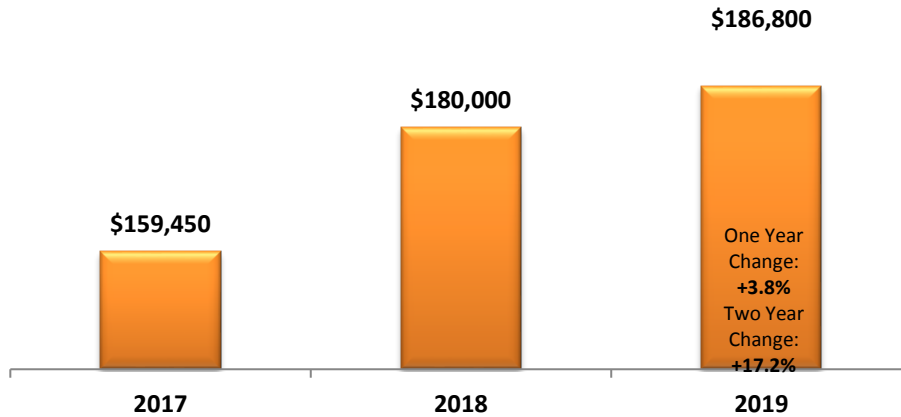
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

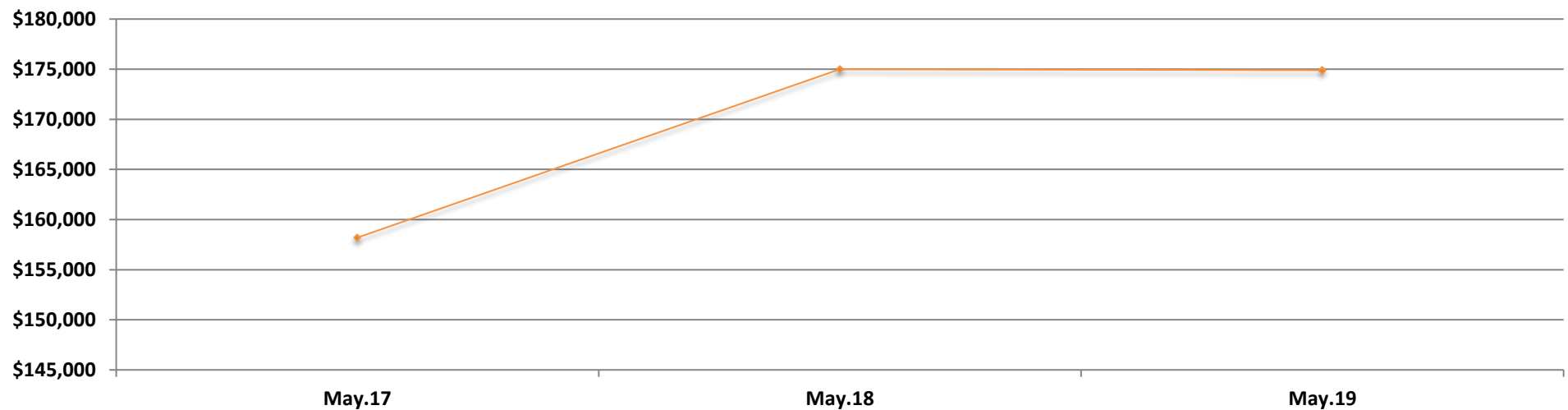
## May 2019

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

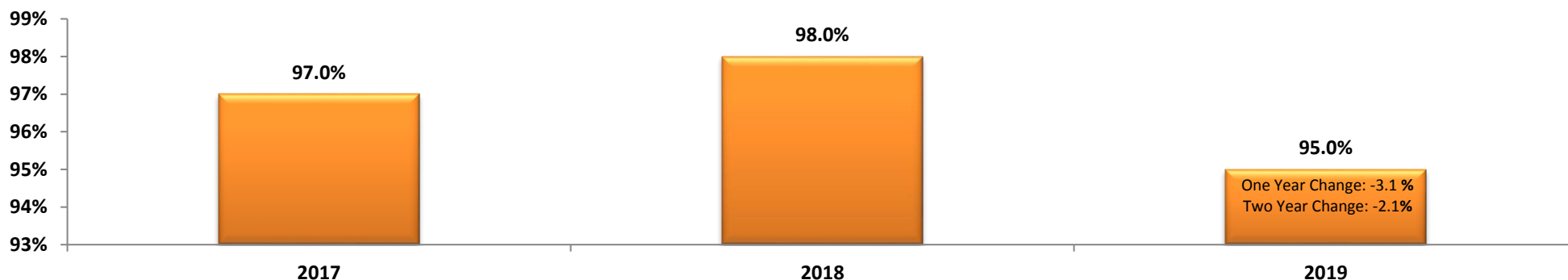
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



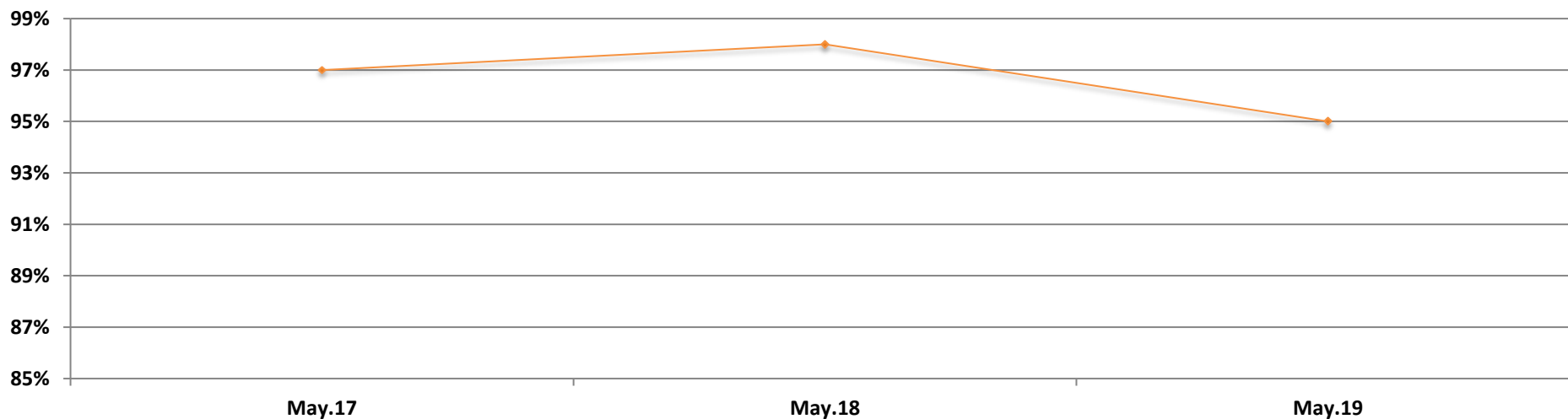
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

May 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



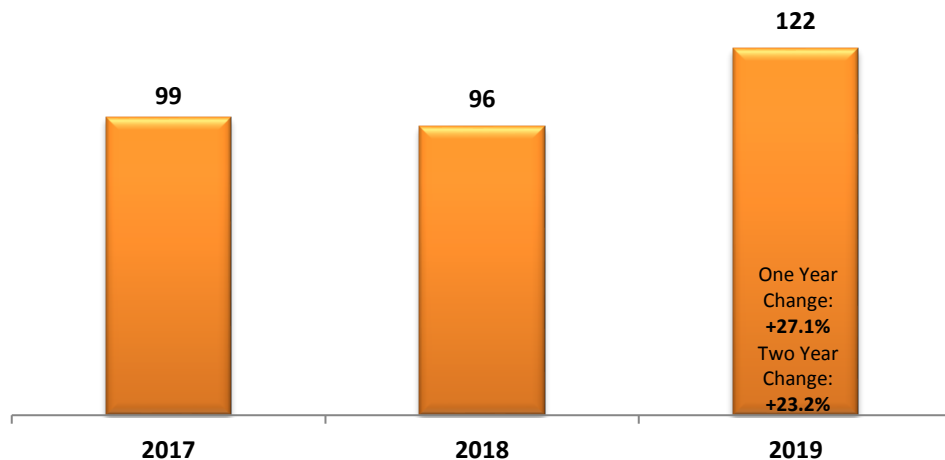
## Historical Percent of Original List Price Received at Sale



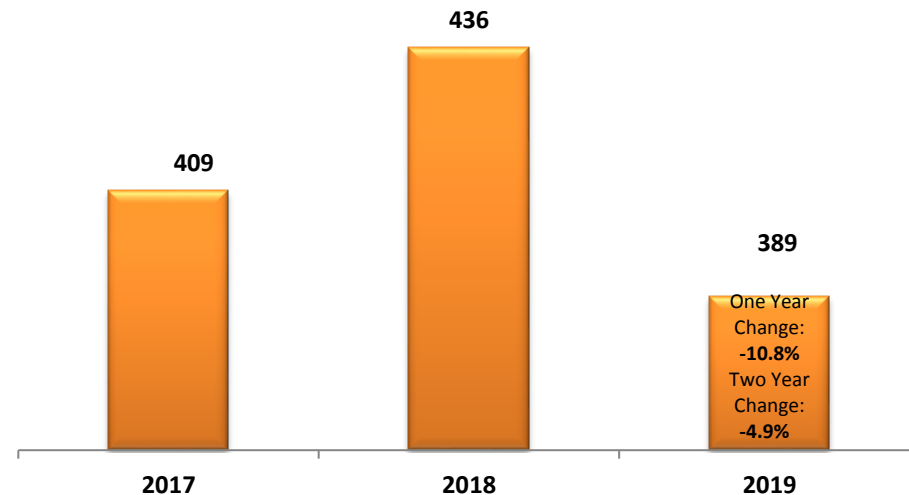
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

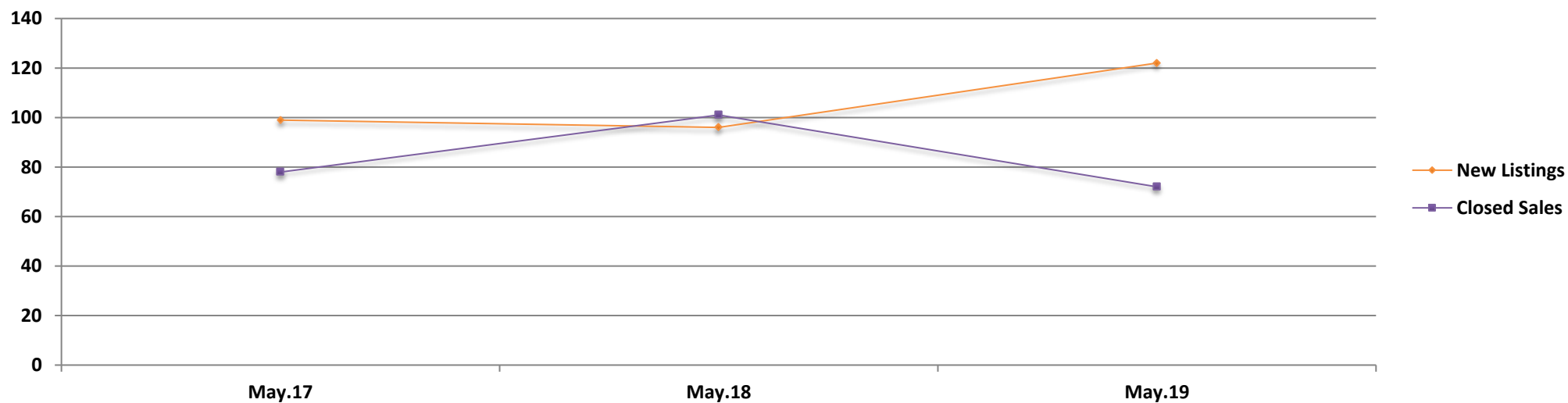
## May 2019



## Year to Date



## Historical Market Activity

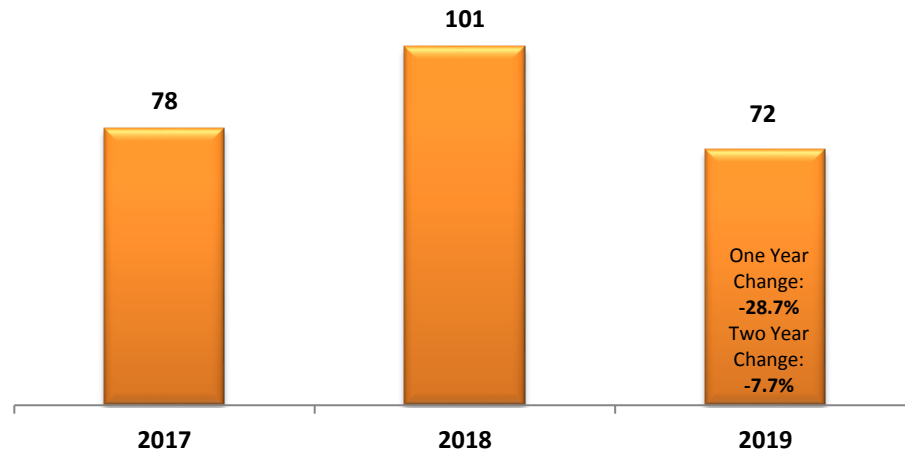


# Closed Sales in Zip Codes 56001 & 56003

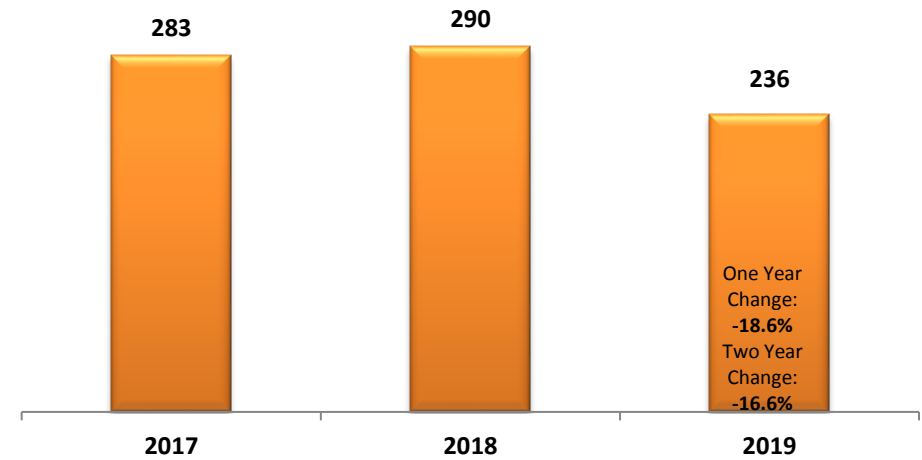
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



## May 2019

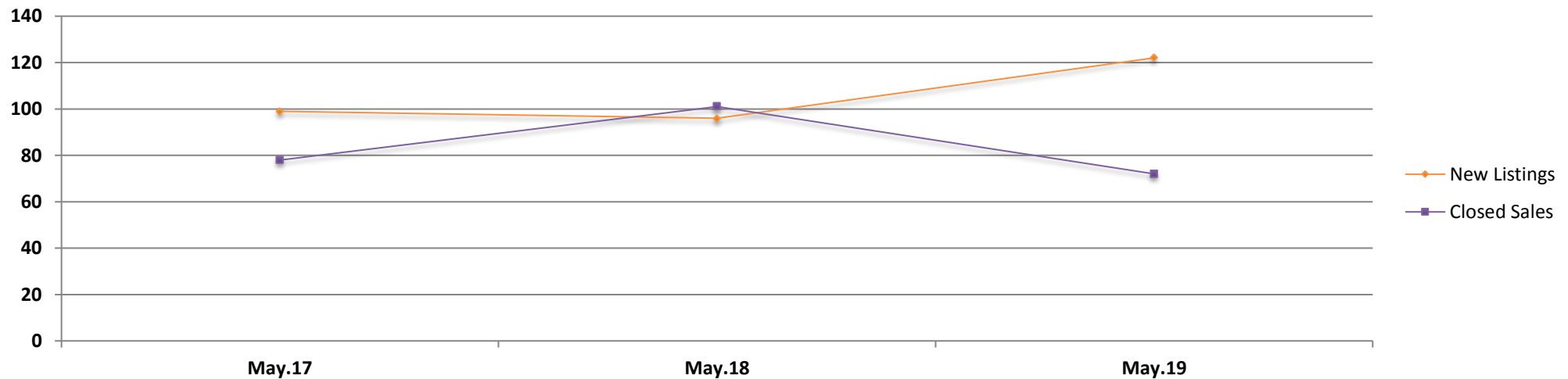


## Year to Date



Late Sales recorded in MLS figured in  
Year to Date Totals

## Historical Market Activity



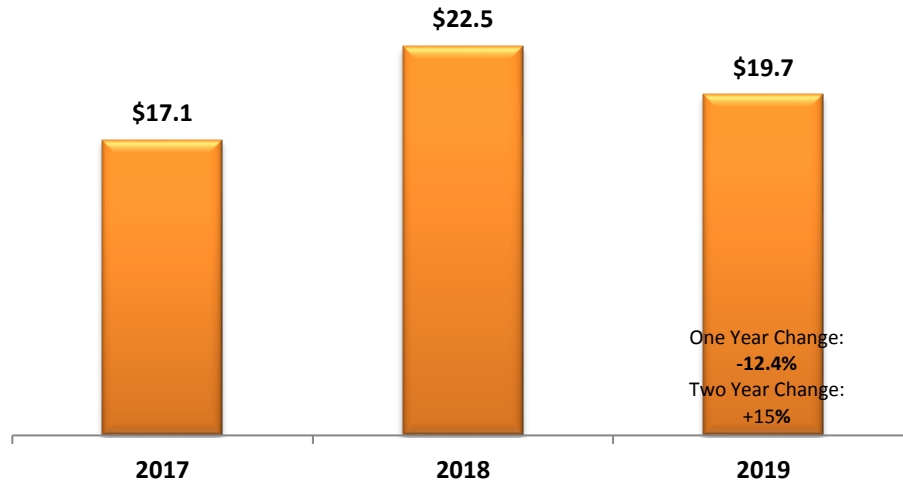


# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

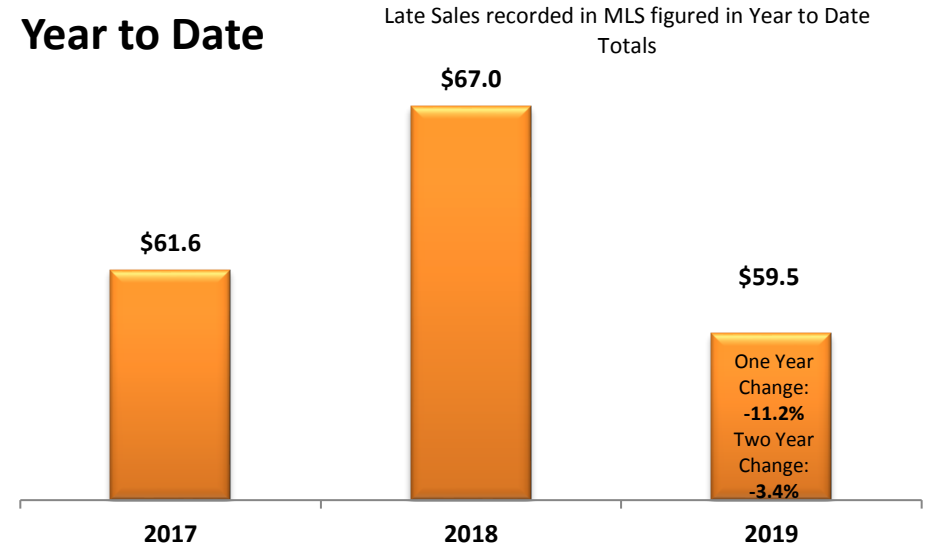
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



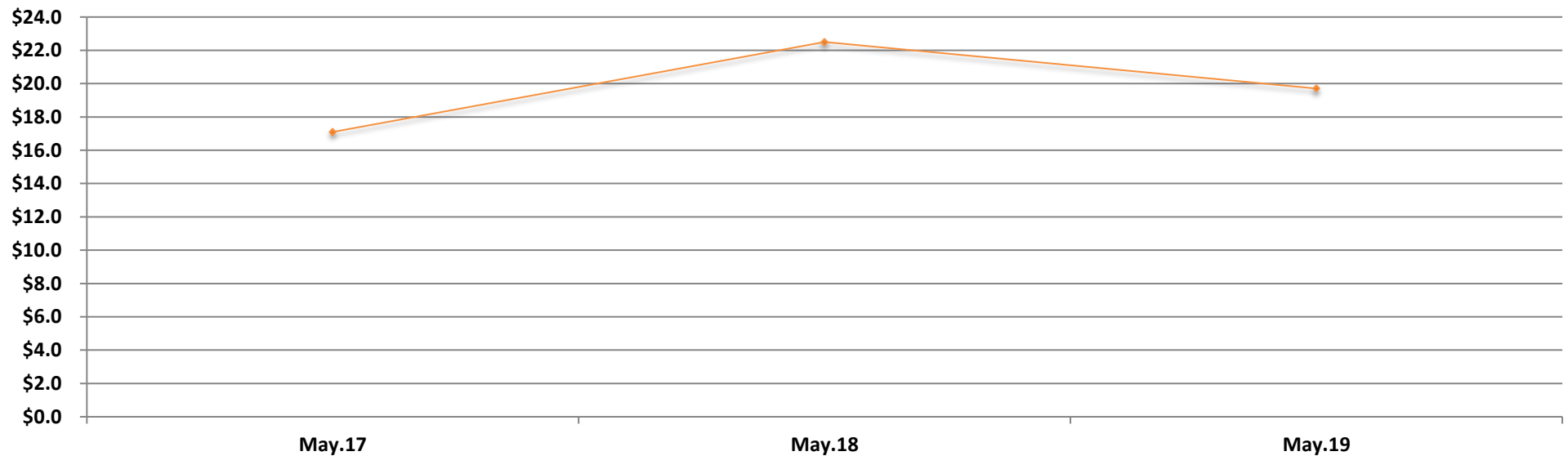
## May 2019



## Year to Date



## Historical Dollar Volume (in millions)



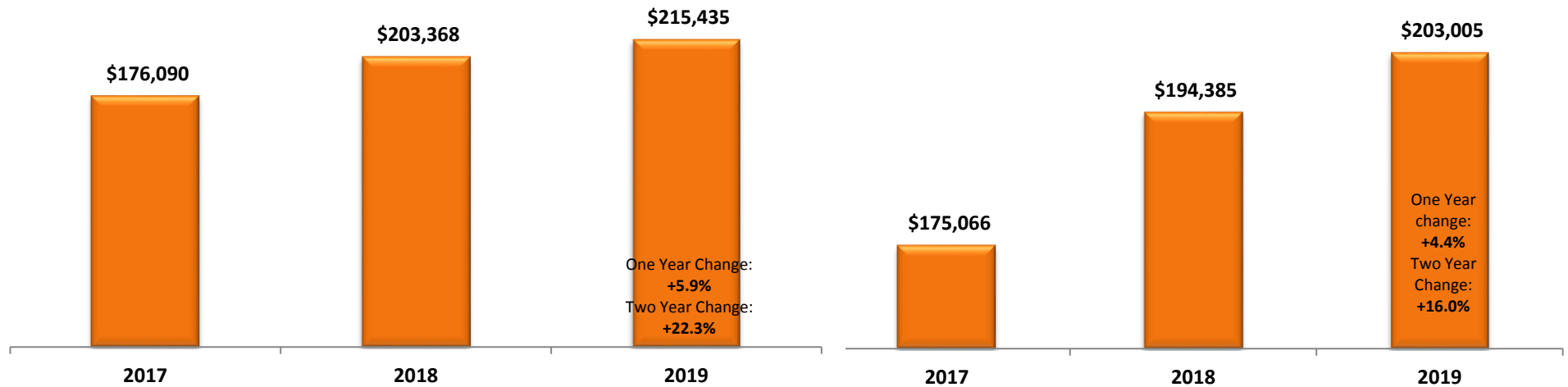
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

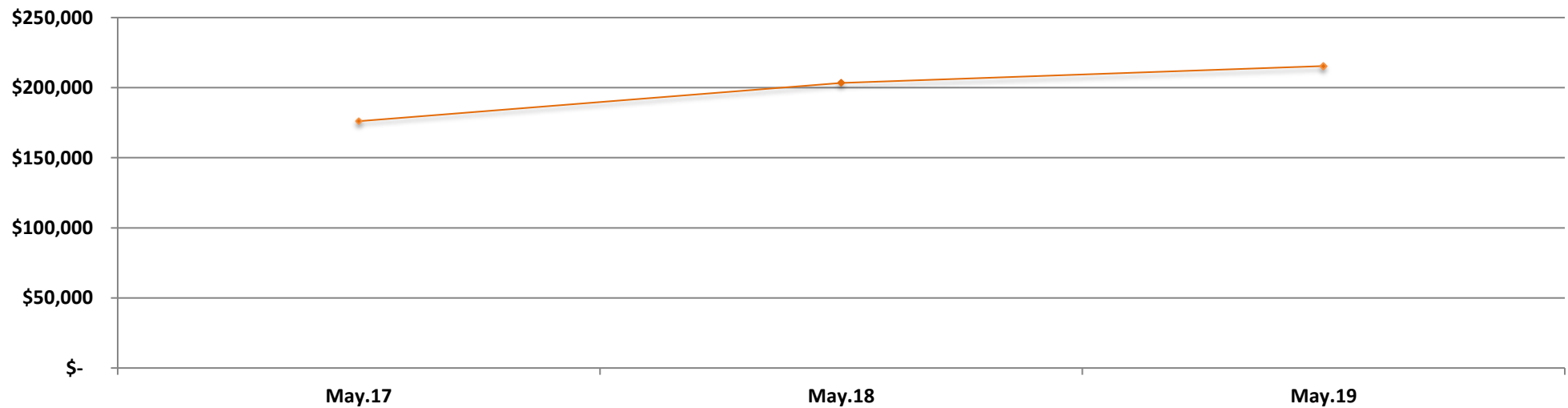
## May 2019

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



# Median Sales Price in Zip Codes 56001 & 56003

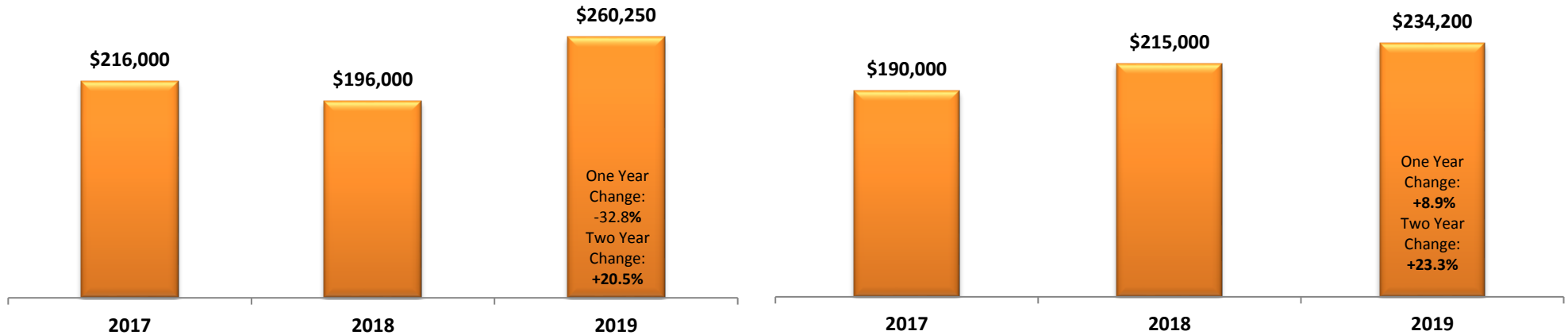
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

Figures do not take into account seller concessions

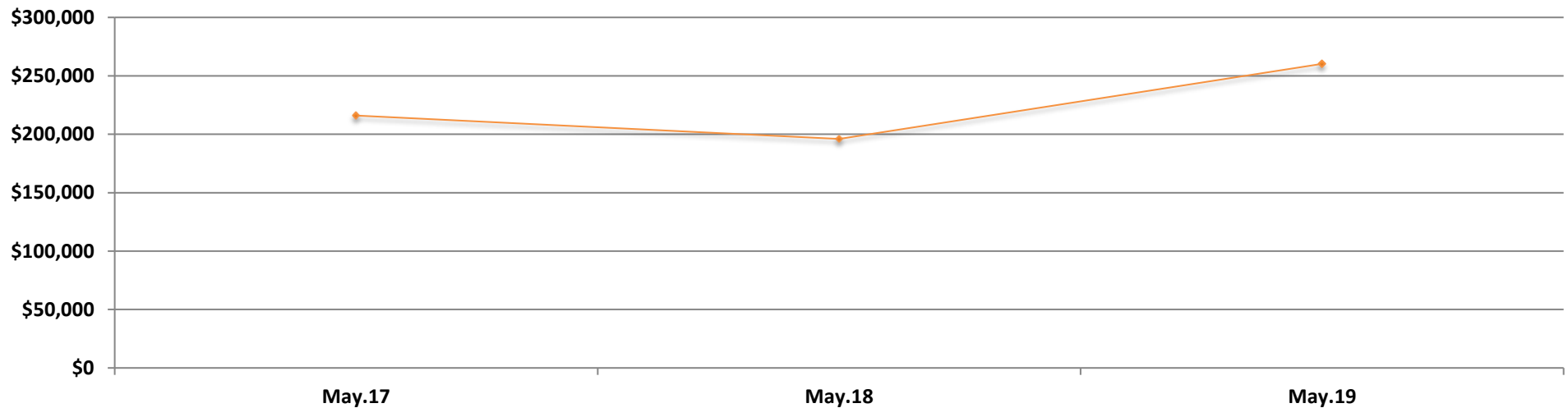
May 2019

Late Sales recorded in MLS figured in  
Year to Date Totals

## Year to Date



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

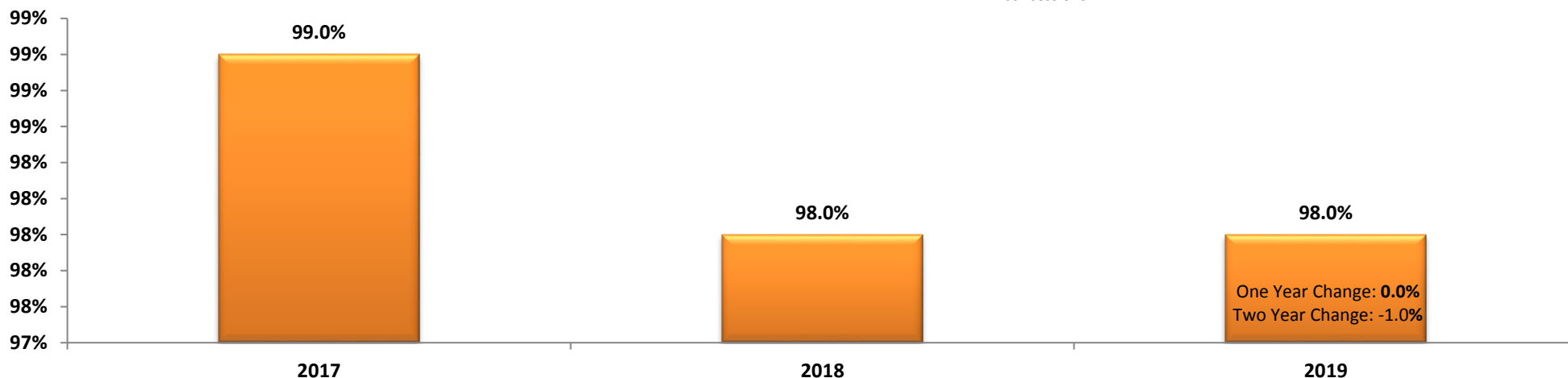
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



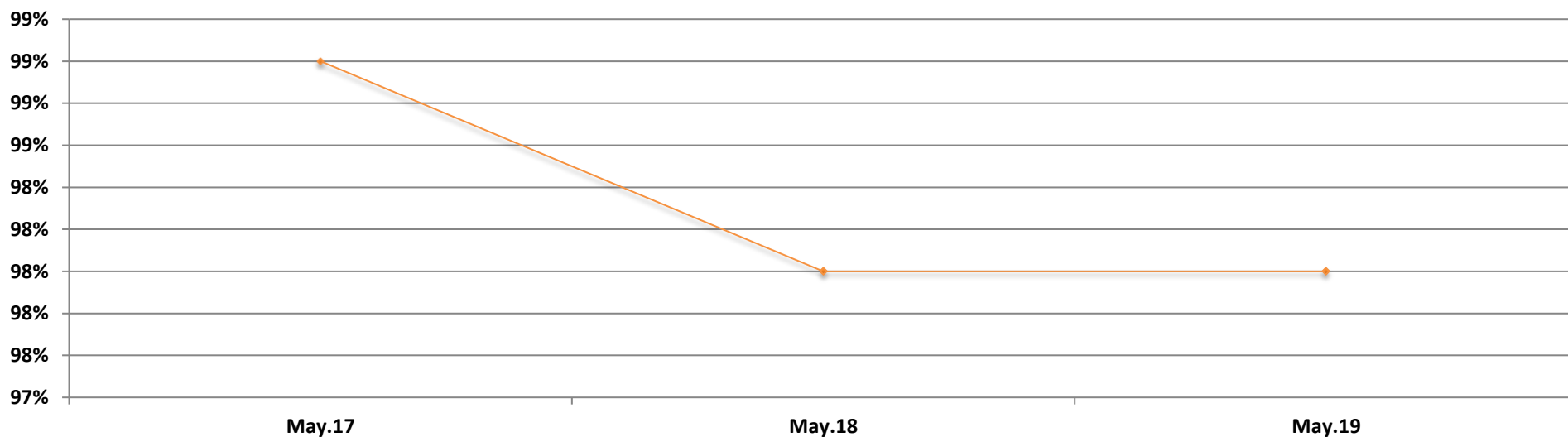
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## May 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

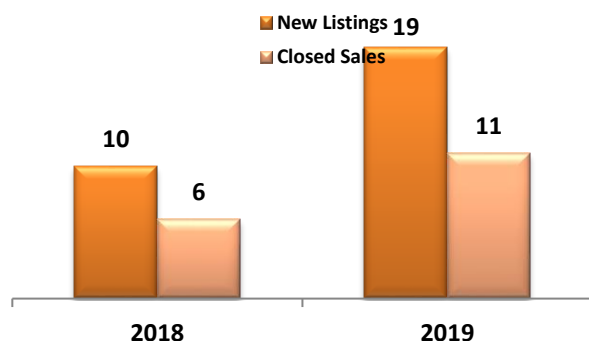
May, 2019

Year to Date

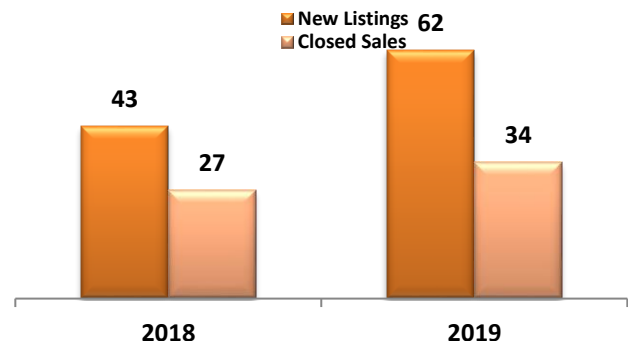
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	19	90.0%	43	62	44.2%
Closed Sales	6	11	83.3%	27	34	25.9%
Average Sales Price	\$ 98,233	\$ 101,318	3.1%	\$ 85,893	\$107,525	25.2%
Percent of Original Last Price Received at Sale*	98.0%	86.0%	-12.2%	93.0%	90.0%	-3.2%
Average Days on Market Until Sale	137	181	32.1%	182	274	50.5%
Total Current Inventory**	42	50	19.0%	.	.	.
Single-Family Detached Inventory	41	50	22.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

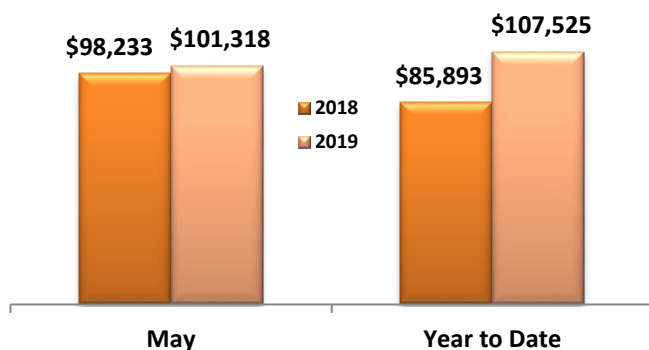
## Activity-Most Recent Month



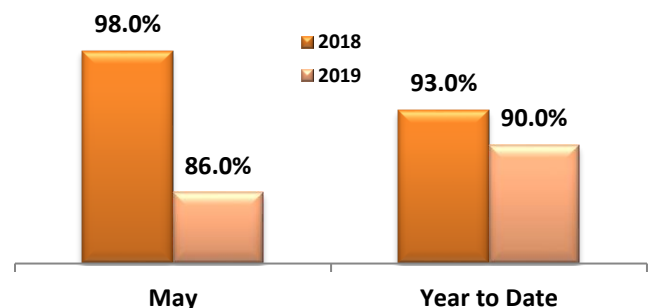
## Activity-Year to Date



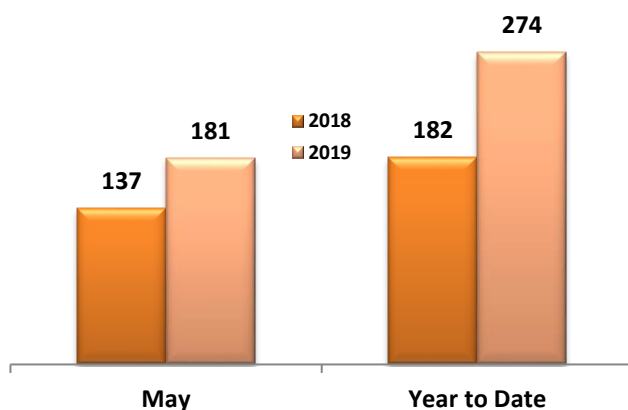
## Average Sales Price



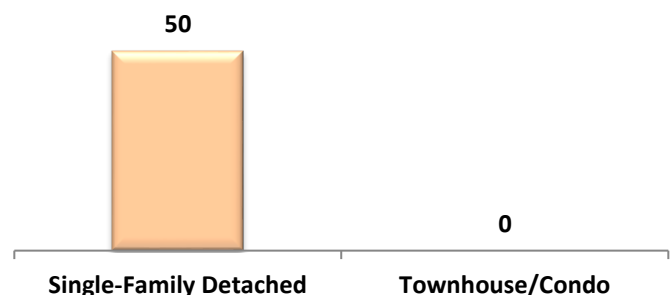
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Eagle Lake/Madison Lake

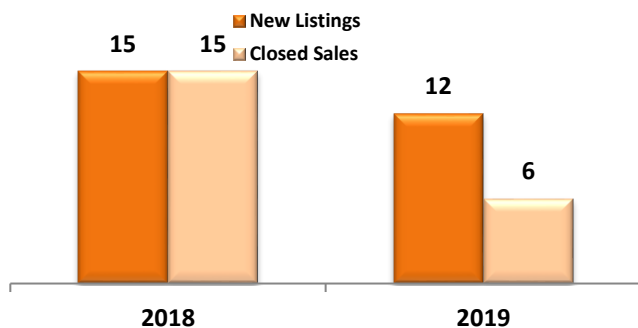
April 2019

Year to Date

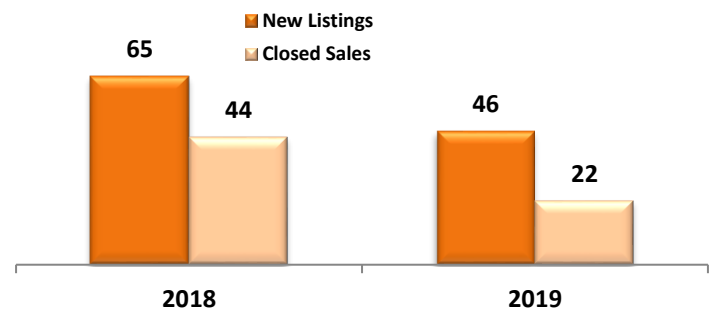
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	15	12	-20.0%	65	46	-29.2%
Closed Sales	15	6	-60.0%	44	22	-50.0%
Average Sales Price	\$ 310,914	\$ 466,133	49.9%	\$ 306,868	\$ 298,389	-2.8%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	119	54	-54.6%	141	110	-22.0%
Total Current Inventory**	32	24	-25.0%	.	.	.
Single-Family Detached Inventory	26	20	-23.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

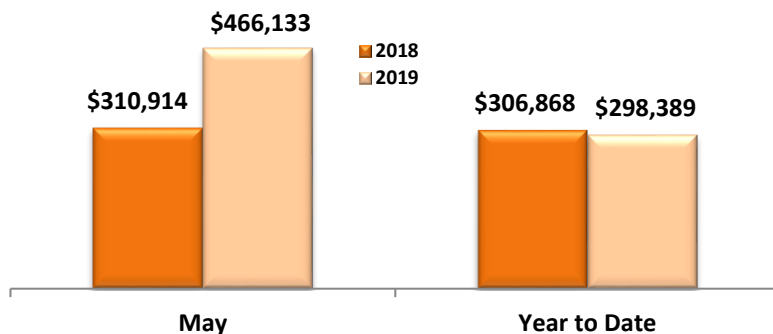
## Activity-Most Recent Month



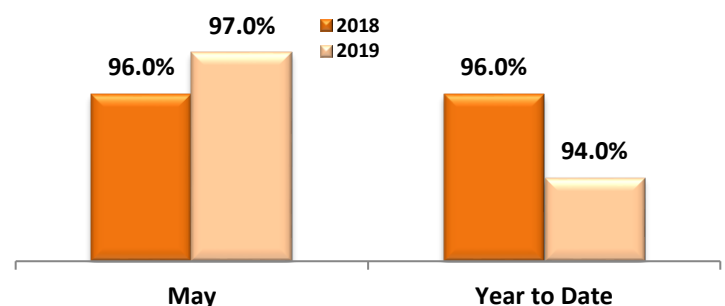
## Activity-Year to Date



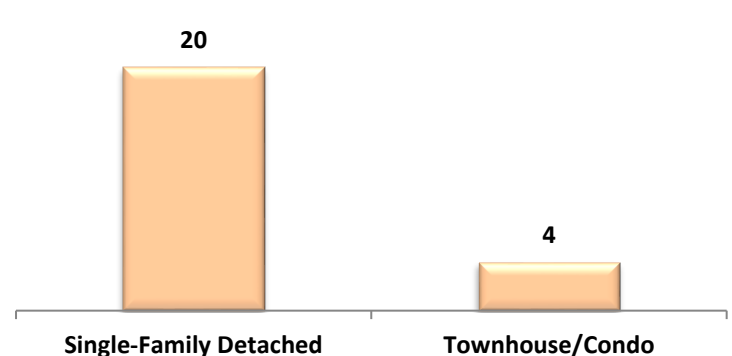
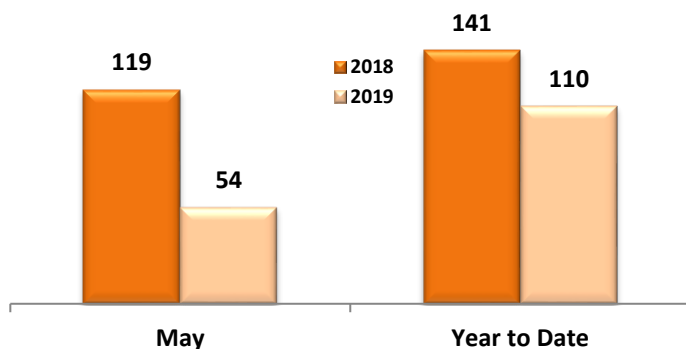
## Average Sales Price



## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Elysian/Waterville

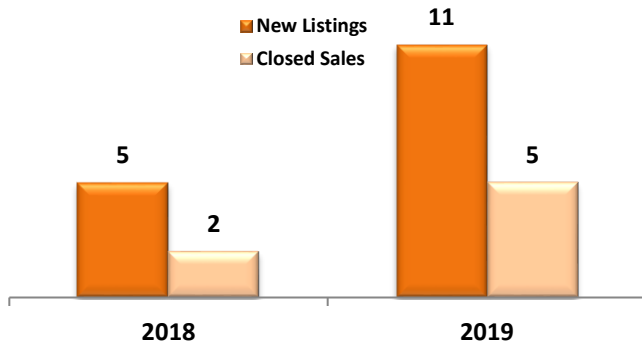
**May 2019**

**Year to Date**

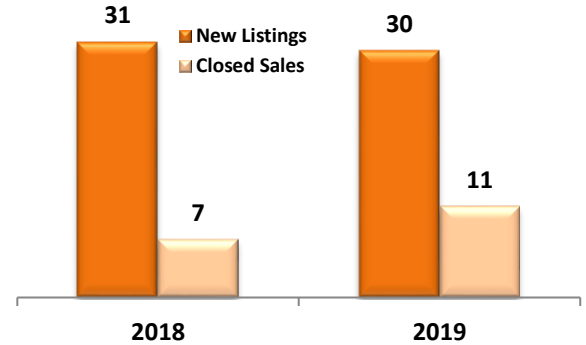
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	11	120.0%	31	30	-3.2%
Closed Sales	2	5	150.0%	7	11	57.1%
Average Sales Price	\$ 174,450	\$ 135,560	-22.3%	\$ 219,914	\$ 191,345	-13.0%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	91.0%	93.0%	2.2%
Average Days on Market Until Sale	110	78	-29.1%	150	113	-24.7%
Total Current Inventory**	19	19	0.0%	.	.	.
Single-Family Detached Inventory	16	18	12.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

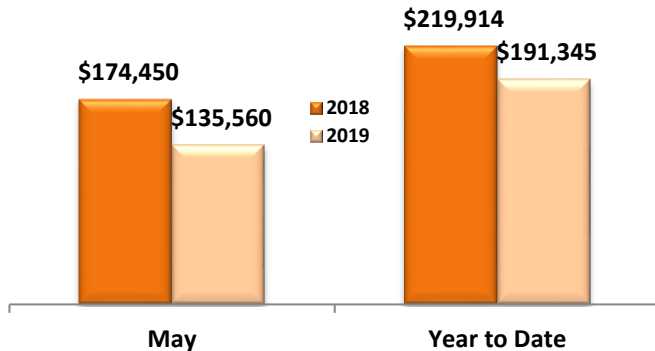
### Activity-Most Recent Month



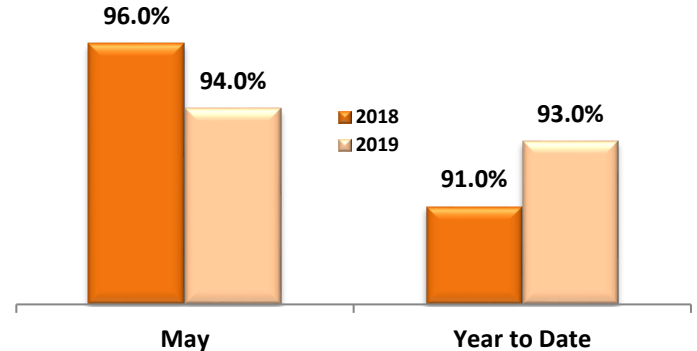
### Activity-Year to Date



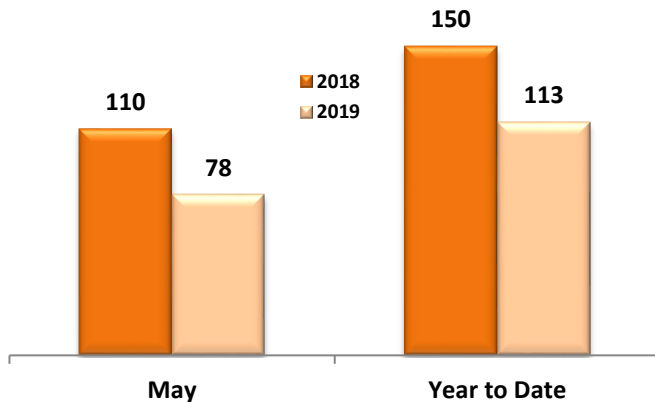
### Average Sales Price



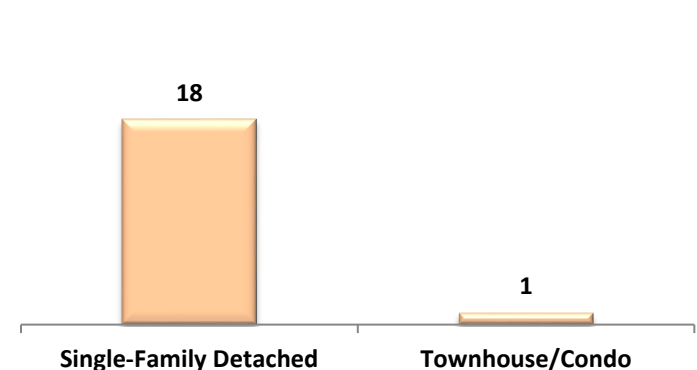
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## Lake Crystal

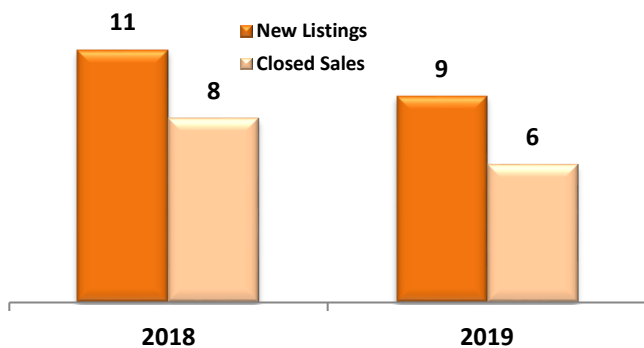
**May 2019**

**Year to Date**

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	9	-18.2%	37	28	-24.3%
Closed Sales	8	6	-25.0%	22	16	-27.3%
Average Sales Price	\$ 103,700	\$ 144,341	39.2%	\$ 115,736	\$ 210,987	82.3%
Percent of Original Last Price Received at Sale*	95.0%	94.0%	-1.1%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	94	63	-33.0%	95	106	11.6%
Total Current Inventory**	15	8	-46.7%	.	.	.
Single-Family Detached Inventory	15	8	-46.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

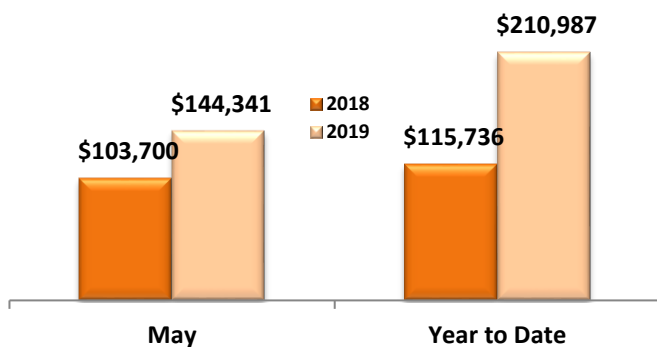
### Activity-Most Recent Month



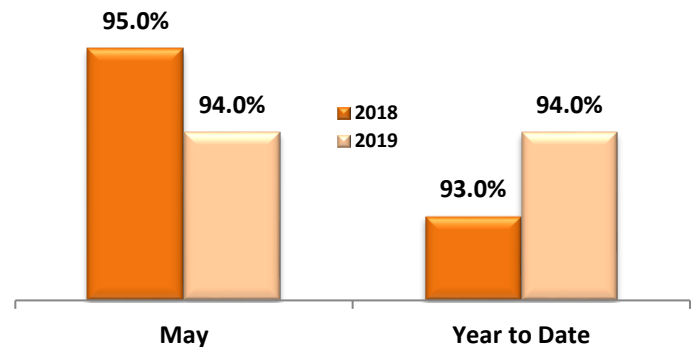
### Activity-Year to Date



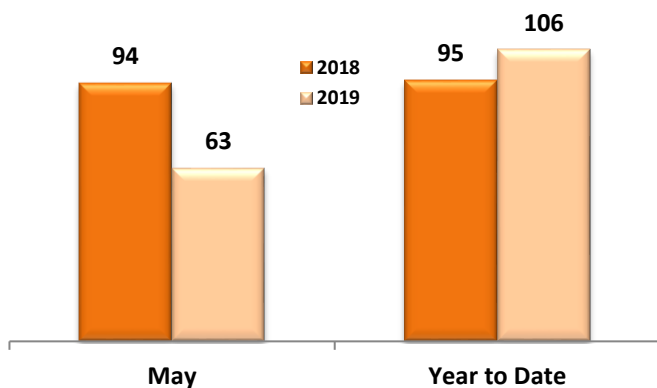
### Average Sales Price



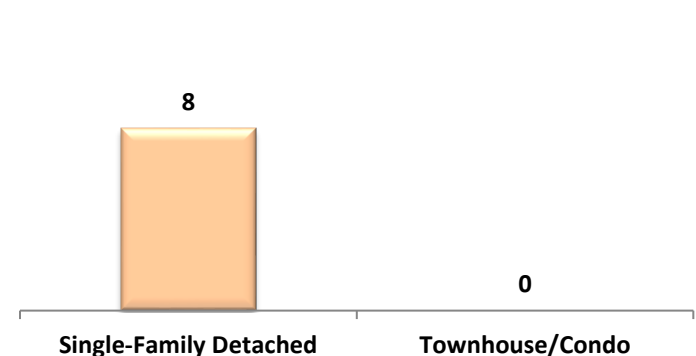
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the



# Local Market Updates

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LeSueur/LeCenter/Henderson

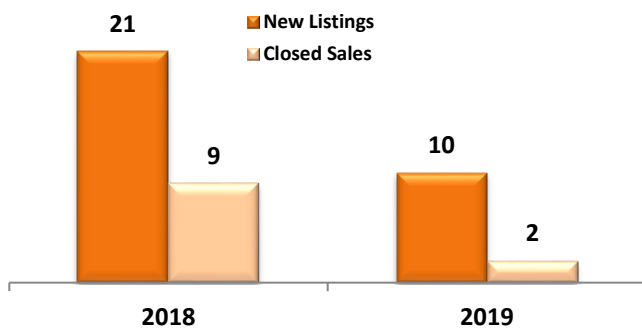
May 2019

Year to Date

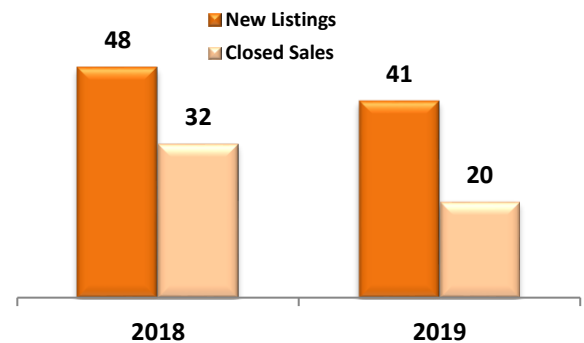
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	21	10	-52.4%	48	41	-14.6%
Closed Sales	9	2	-77.8%	32	20	-37.5%
Average Sales Price	\$ 167,566	\$ 225,250	34.4%	\$ 183,243	\$ 172,037	-6.1%
Percent of Original List Price Received at Sale*	103.0%	101.0%	-1.9%	99.0%	93.0%	-6.1%
Average Days on Market Until Sale	97	97	0.0%	133	103	-22.6%
Total Current Inventory**	18	22	22.2%	.	.	.
Single-Family Detached Inventory	18	22	22.2%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

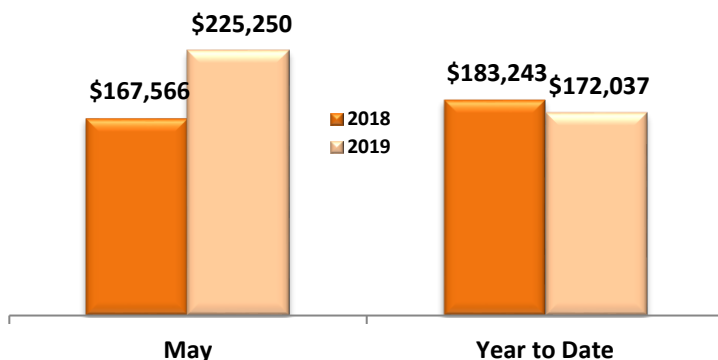
## Activity-Most Recent Month



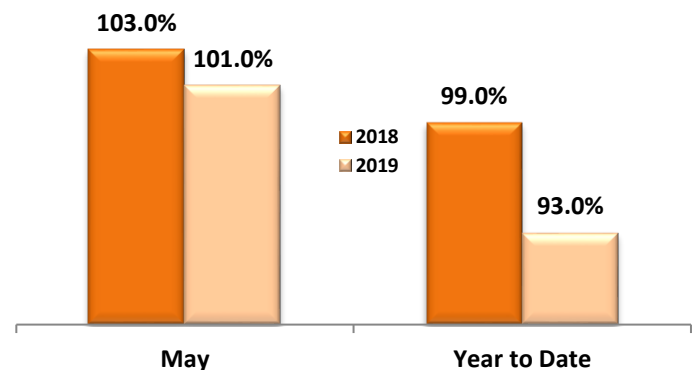
## Activity-Year to Date



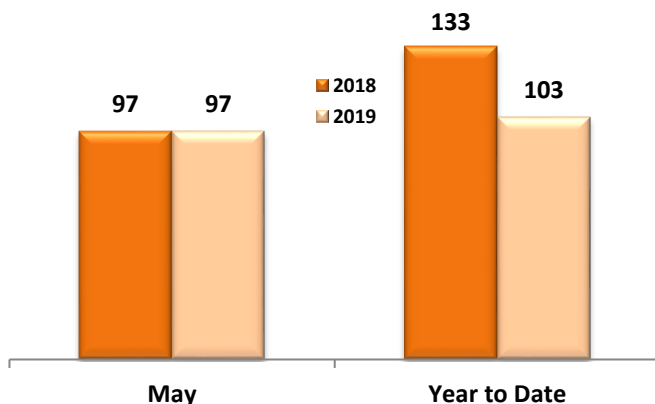
## Average Sales Price



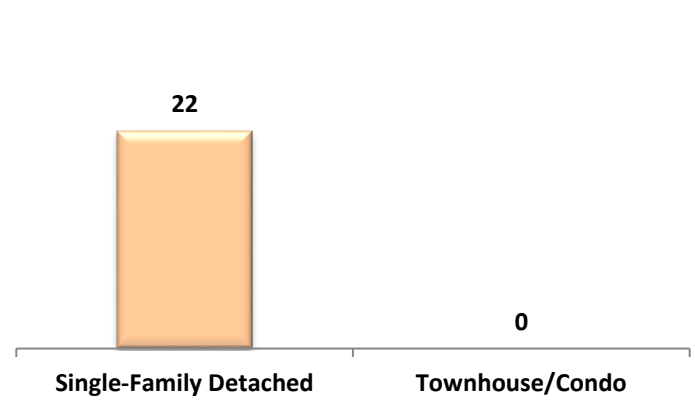
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lower North Mankato

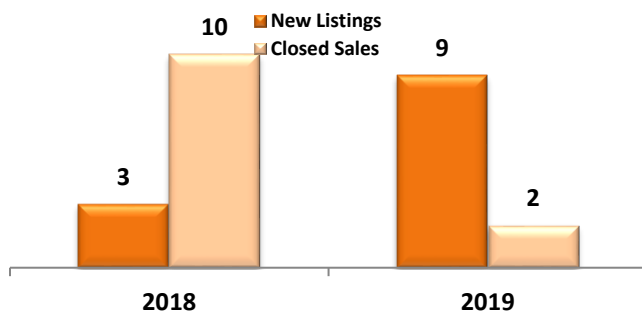
**April 2019**

**Year to Date**

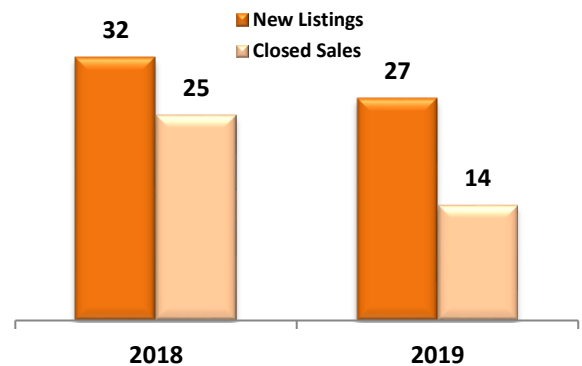
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	9	200.0%	32	27	-15.6%
Closed Sales	10	2	-80.0%	25	14	-44.0%
Average Sales Price	\$ 148,840	\$ 159,950	7.5%	\$ 146,065	\$ 149,757	2.5%
Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	61	101	65.6%	75	78	4.0%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

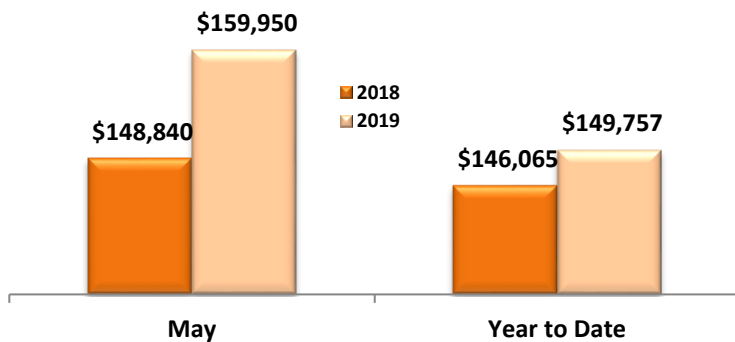
### Activity-Most Recent Month



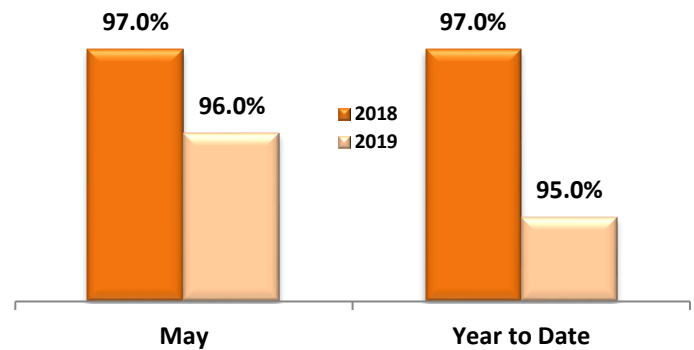
### Activity-Year to Date



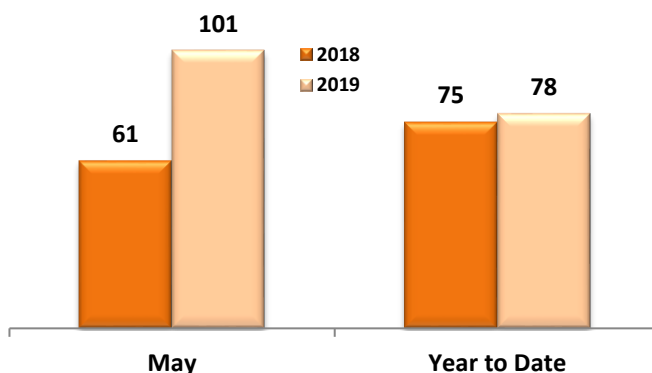
### Average Sales Price



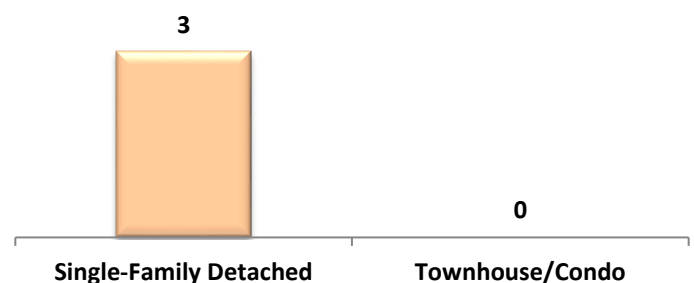
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

May 2019

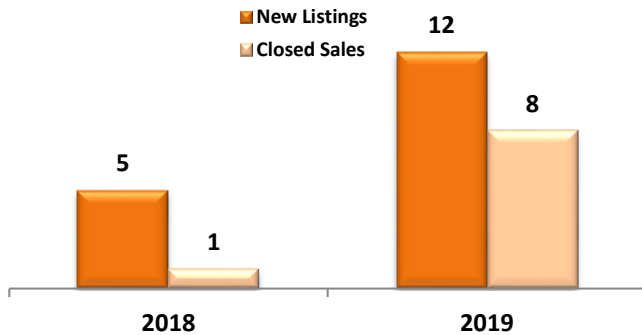
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	12	140.0%	21	35	66.7%
Closed Sales	1	8	700.0%	8	28	250.0%
Average Sales Price	\$ 249,000	\$95,062	-61.8%	\$ 149,687	\$98,328	-34.3%
Percent of Original Last Price Received at Sale*	100.0%	90.0%	-10.0%	92.0%	90.0%	-2.2%
Average Days on Market Until Sale	83	176	112.0%	142	142	0.0%
Total Current Inventory**	16	30	87.5%	.	.	.
Single-Family Detached Inventory	15	29	93.3%	.	.	.

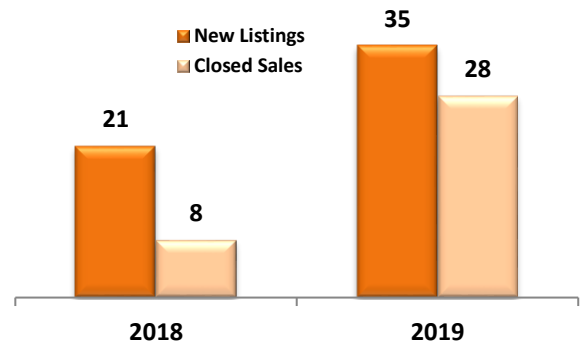
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

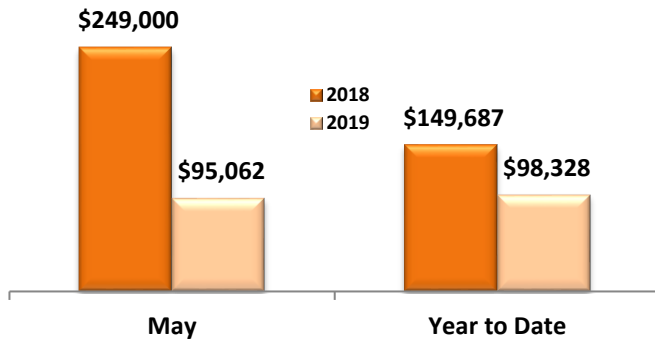
## Activity-Most Recent Month



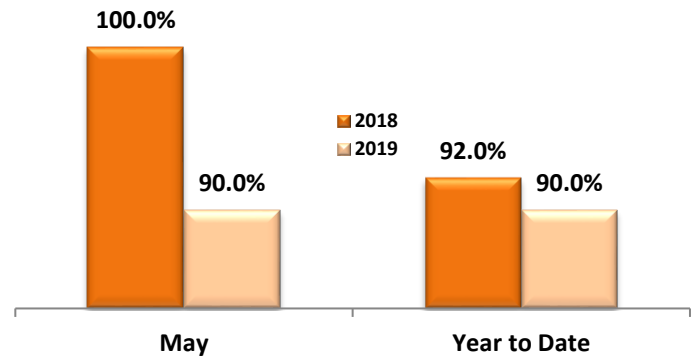
## Activity-Year to Date



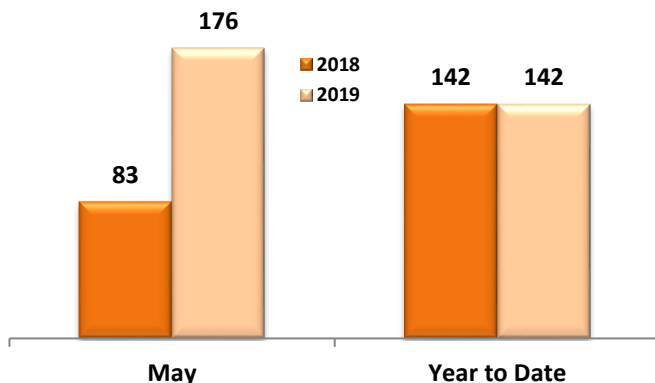
## Average Sales Price



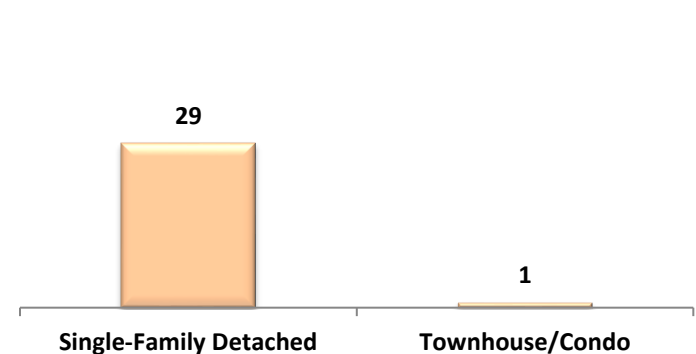
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato Central

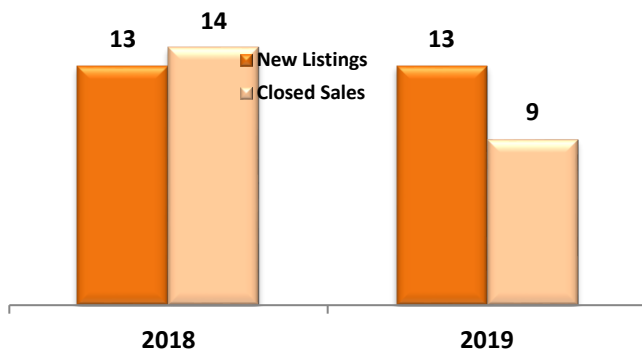
**April 2019**

**Year to Date**

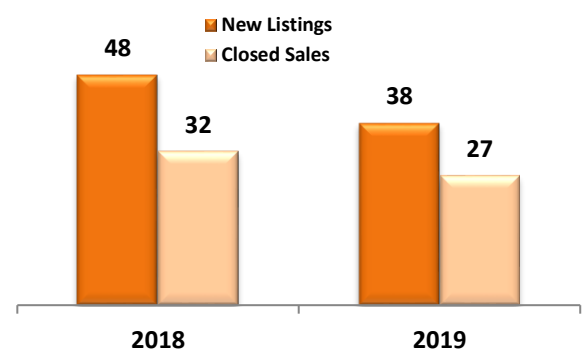
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	13	0.0%	48	38	-20.8%
Closed Sales	14	9	-35.7%	32	27	-15.6%
Average Sales Price	\$ 126,225	\$ 142,155	12.6%	\$ 129,404	\$ 143,091	10.6%
Percent of Original Last Price Received at Sale*	99.0%	98.0%	-1.0%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	48	99	106.3%	77	104	35.1%
Total Current Inventory**	14	13	-7.1%	.	.	.
Single-Family Detached Inventory	14	12	-14.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

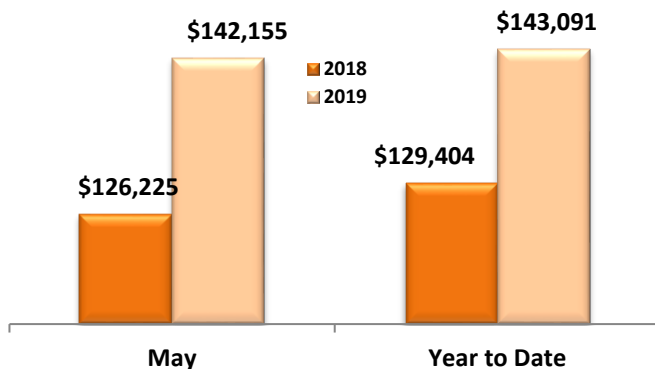
### Activity-Most Recent Month



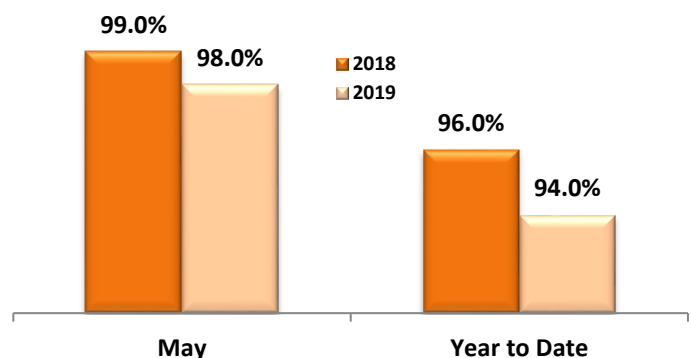
### Activity-Year to Date



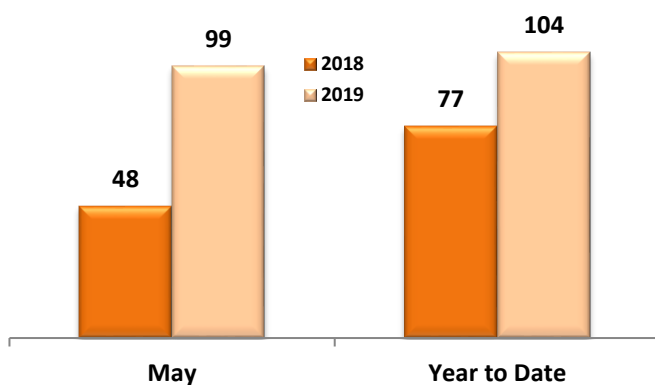
### Average Sales Price



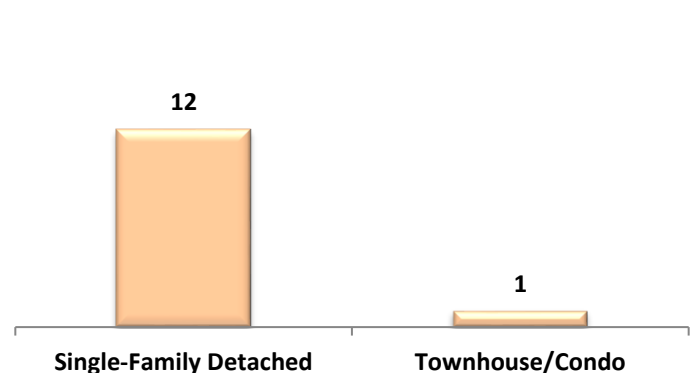
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Mankato Hilltop

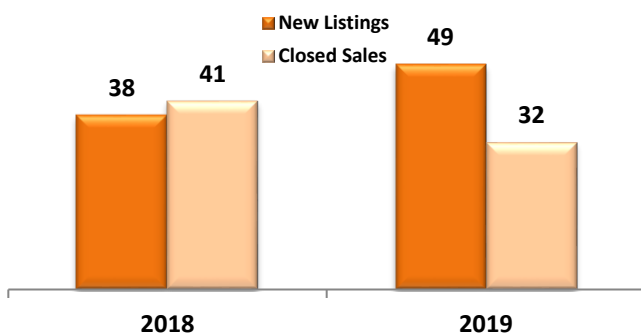
May 2019

Year to Date

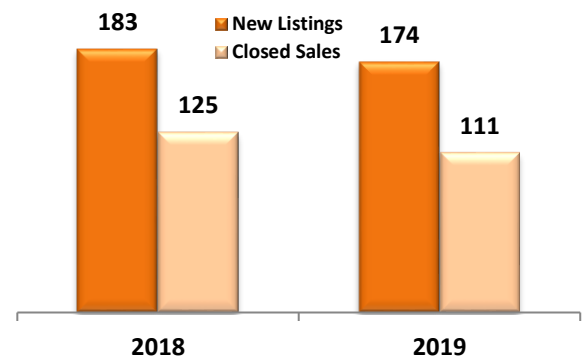
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	38	49	28.9%	183	174	-4.9%
Closed Sales	41	32	-22.0%	125	111	-11.2%
Average Sales Price	\$ 253,263	\$ 245,527	-3.1%	\$ 256,033	\$ 251,024	-2.0%
Percent of Original Last Price Received at Sale*	99.0%	98.0%	-1.0%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	121	114	-5.8%	105	111	5.7%
Total Current Inventory**	75	72	-4.0%	.	.	.
Single-Family Detached Inventory	53	47	-11.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

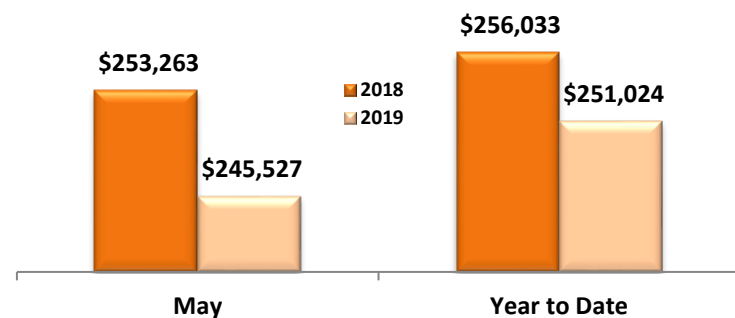
### Activity-Most Recent Month



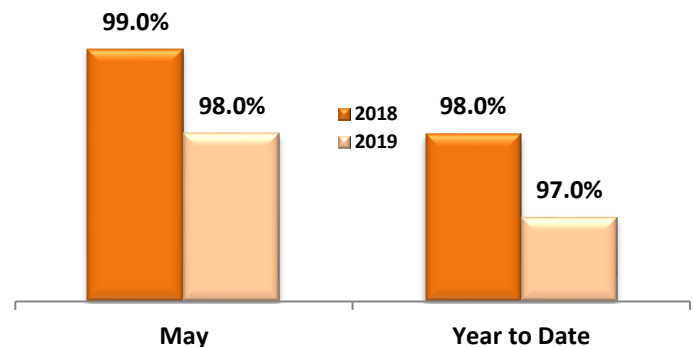
### Activity-Year to Date



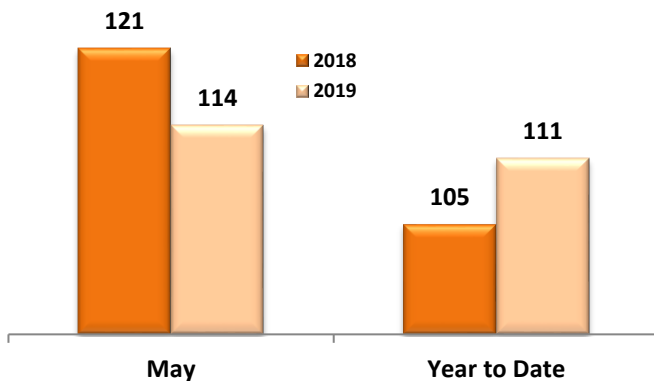
### Average Sales Price



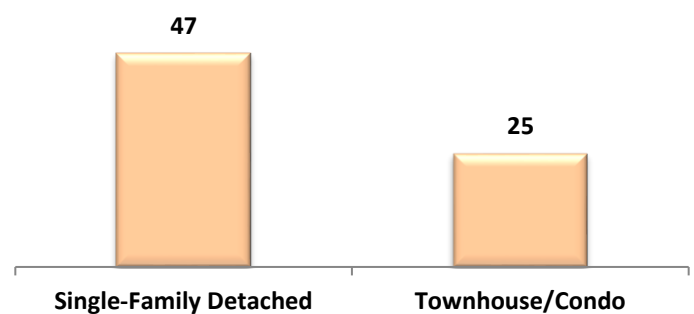
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

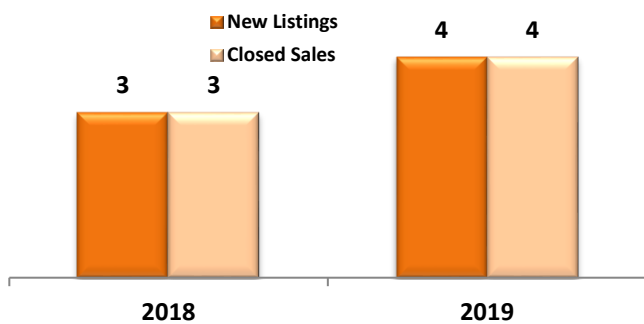
May 2019

Year to Date

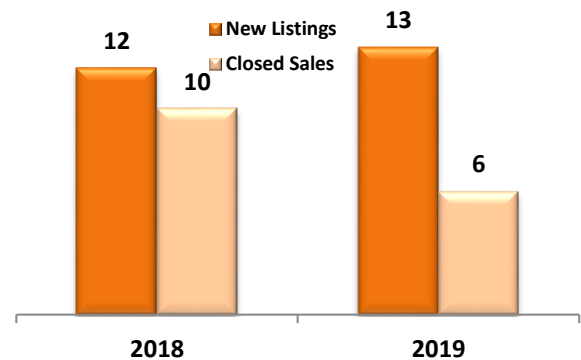
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	4	33.3%	12	13	8.3%
Closed Sales	3	4	33.3%	10	6	-40.0%
Average Sales Price	\$ 268,300	\$ 427,125	59.2%	\$ 297,490	\$ 391,833	31.7%
Percent of Original Last Price Received at Sale*	94.0%	95.0%	1.1%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	66	106	60.6%	116	99	-14.7%
Total Current Inventory**	8	9	12.5%	.	.	.
Single-Family Detached Inventory	8	9	12.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

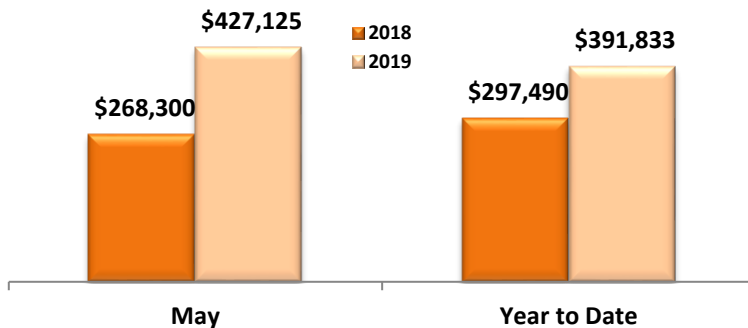
## Activity-Most Recent Month



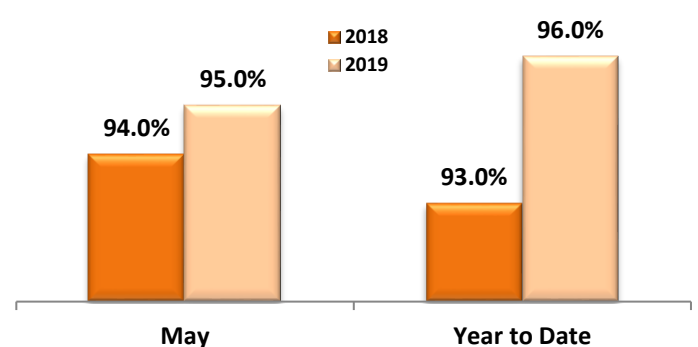
## Activity-Year to Date



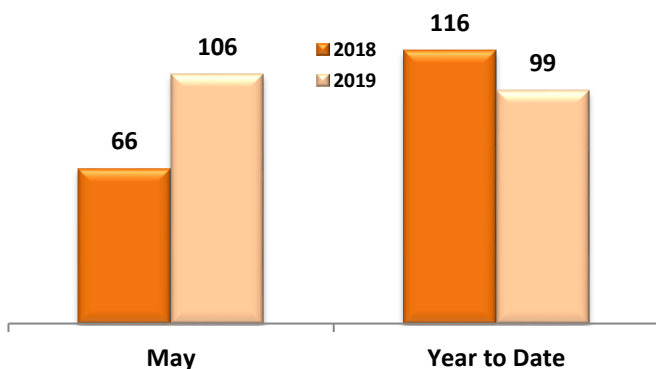
## Average Sales Price



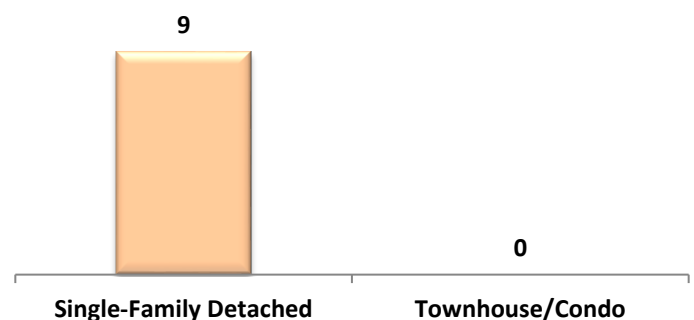
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

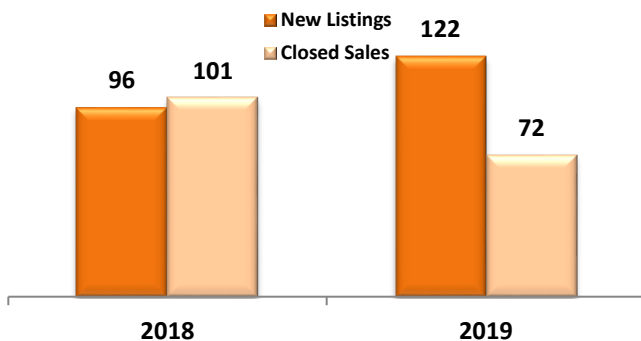
**May 2019**

**Year to Date**

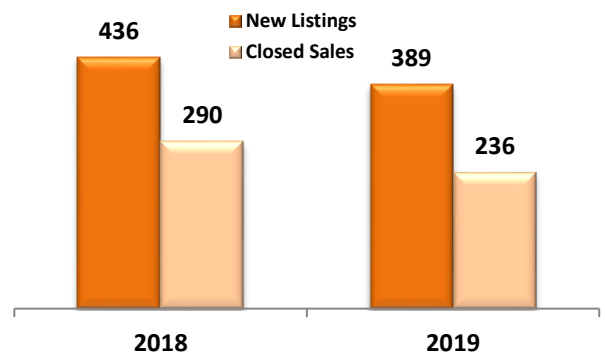
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	96	122	27.1%	436	389	-10.8%
Closed Sales	101	72	-28.7%	290	236	-18.6%
Average Sales Price	\$ 222,371	\$ 274,165	23.3%	\$ 230,880	\$ 252,131	9.2%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	96	116	20.8%	103	111	7.8%
Total Current Inventory**	153	158	3.3%	.	.	.
Single-Family Detached Inventory	123	123	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

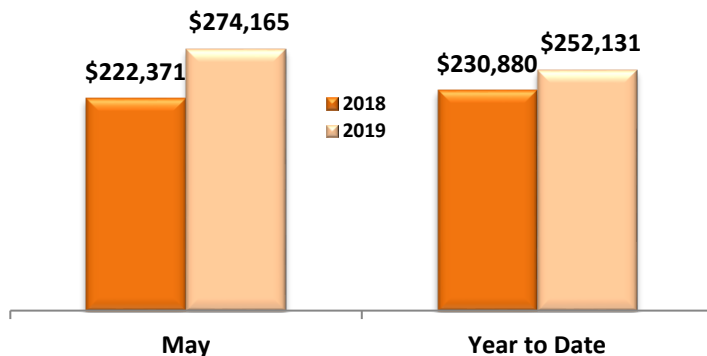
### Activity-Most Recent Month



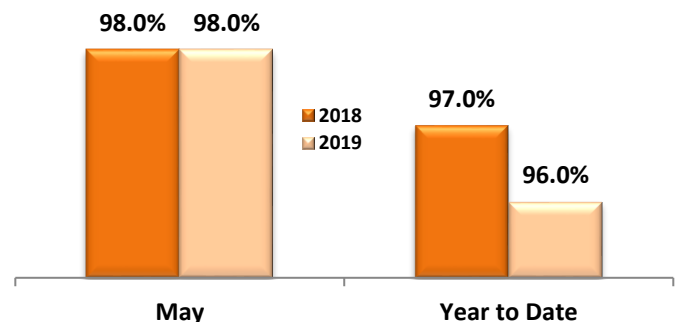
### Activity-Year to Date



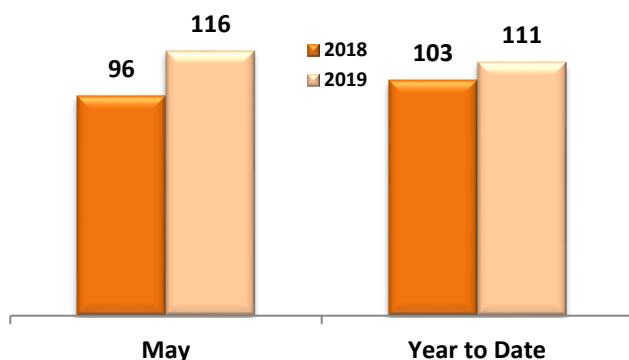
### Average Sales Price



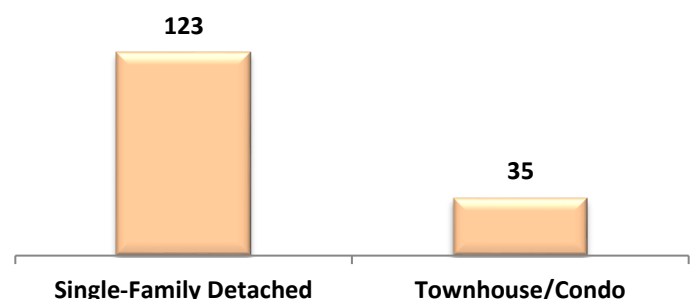
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

April 2019

Year to Date

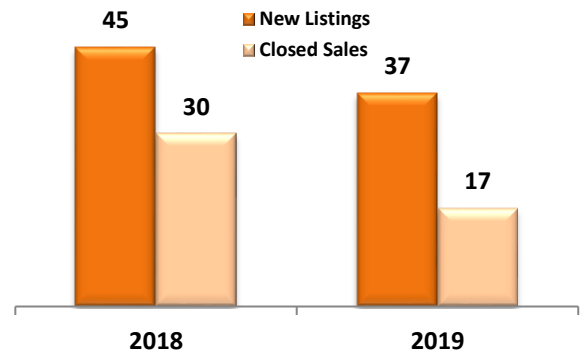
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	9	-25.0%	45	37	-17.8%
Closed Sales	6	5	-16.7%	30	17	-43.3%
Average Sales Price	\$ 121,166	\$ 118,840	-1.9%	\$ 116,731	\$ 118,923	1.9%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	61	78	27.9%	100	154	54.0%
Total Current Inventory**	25	31	24.0%	.	.	.
Single-Family Detached Inventory	25	29	16.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

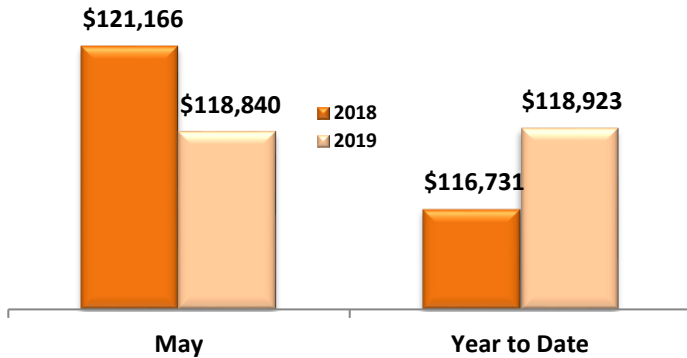
## Activity-Most Recent Month



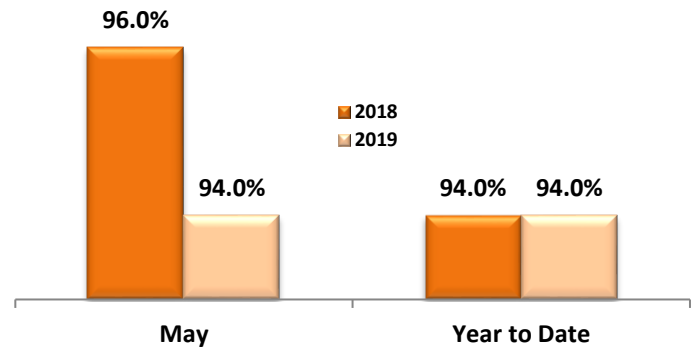
## Activity-Year to Date



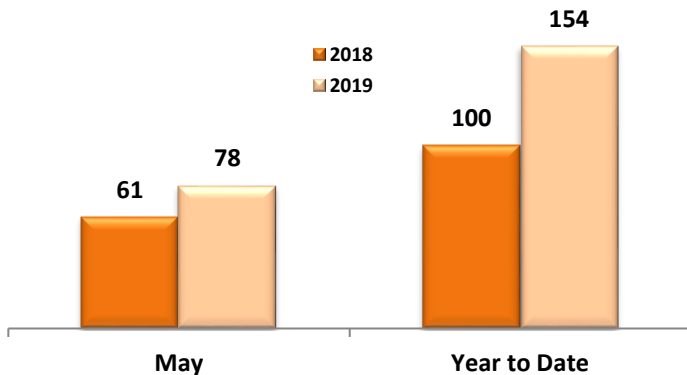
## Average Sales Price



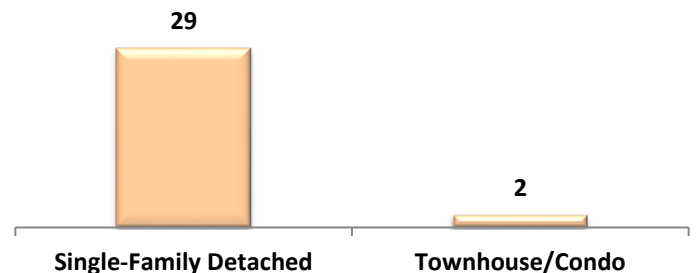
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## New Ulm/Hanska/Lafayette/Courtland

**May, 2019**

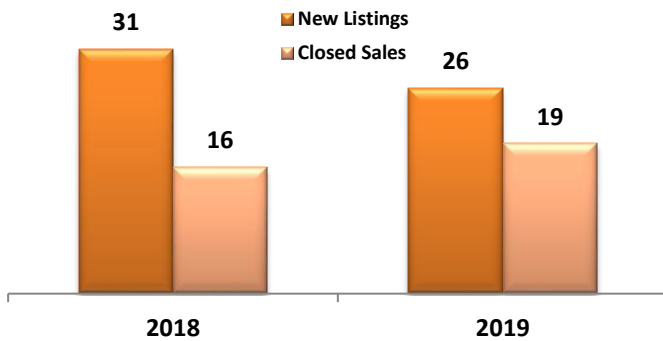
**Year to Date**

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	31	26	-16.1%	113	94	-16.8%
Closed Sales	16	19	18.8%	78	60	-23.1%
Average Sales Price	\$ 180,350	\$ 163,205	-9.5%	\$ 155,413	\$ 165,355	6.4%
Percent of Original Last Price Received at Sale*	98.0%	96.0%	-2.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	136	101	-25.7%	114	114	0.0%
Total Current Inventory**	55	43	-21.8%	.	.	.
Single-Family Detached Inventory	50	36	-28.0%	.	.	.

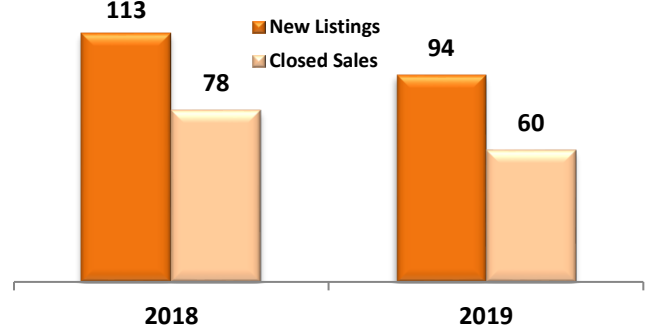
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

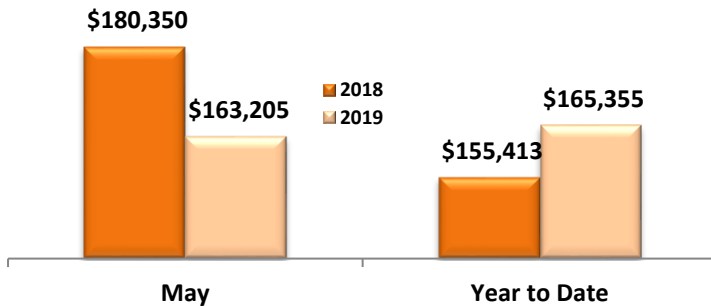
### Activity-Most Recent Month



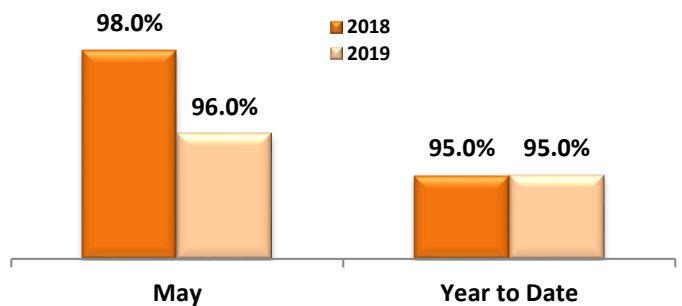
### Activity-Year to Date



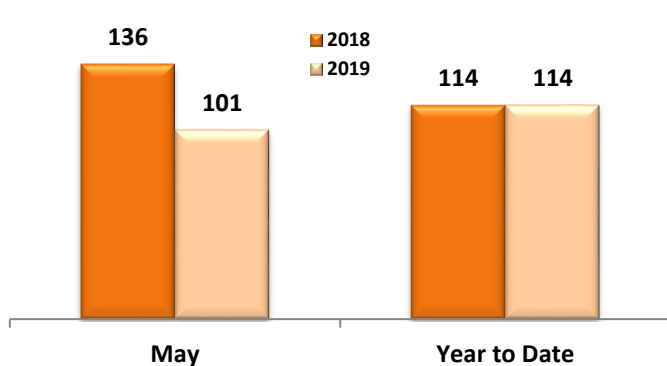
### Average Sales Price



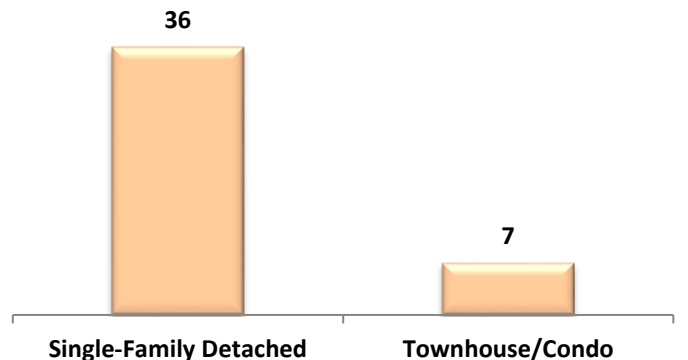
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Nicollet/Judson

May, 2019

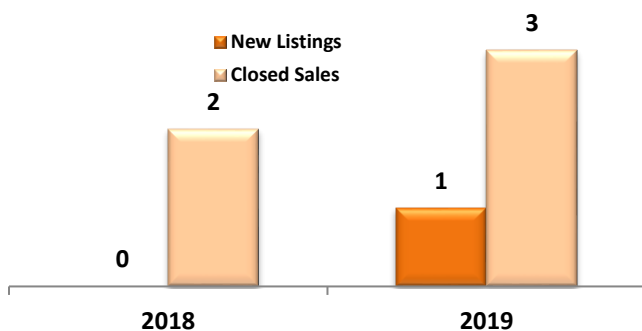
Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	0	1	#DIV/0!	10	9	-10.0%
Closed Sales	2	3	50.0%	10	5	-50.0%
Average Sales Price	\$ 219,575	\$147,966	-32.6%	\$ 174,275	\$138,840	-20.3%
Percent of Original Last Price Received at Sale*	91.0%	95.0%	4.4%	94.0%	91.0%	-3.2%
Average Days on Market Until Sale	161	89	-44.7%	99	99	0.0%
Total Current Inventory**	3	3	0.0%	.	.	.
Single-Family Detached Inventory	3	3	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

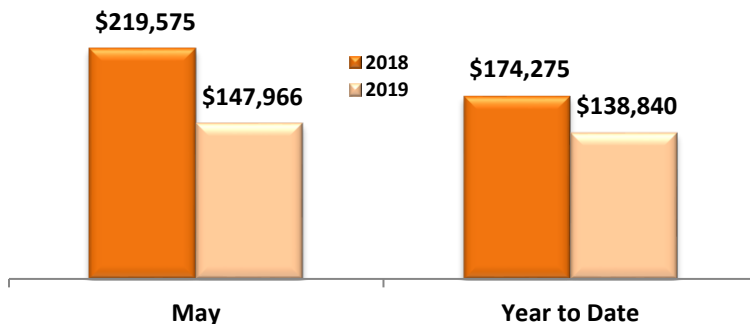
## Activity-Most Recent Month



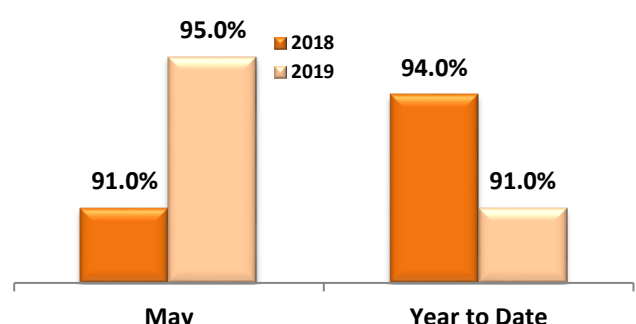
## Activity-Year to Date



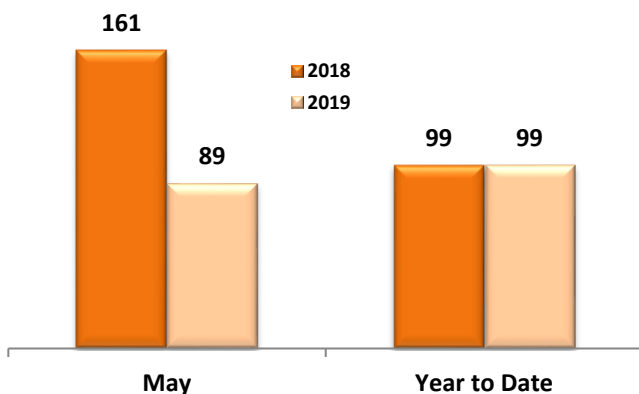
## Average Sales Price



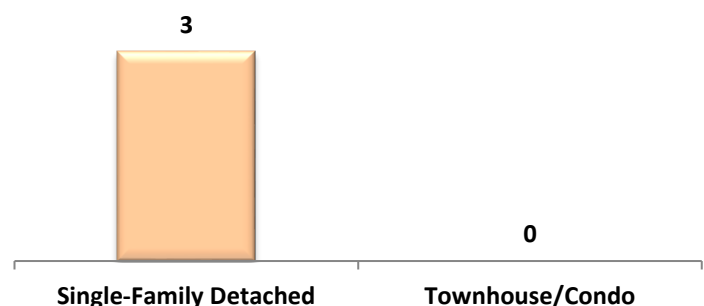
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

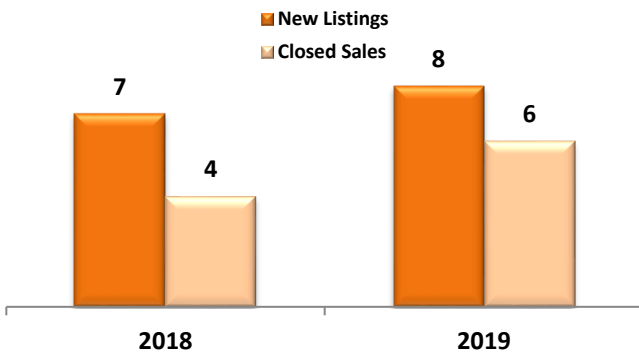
**May 2019**

**Year to Date**

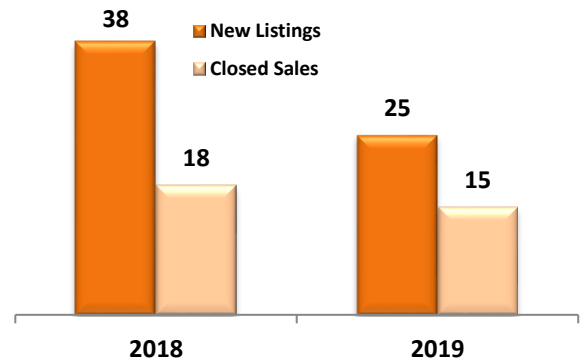
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	7	8	14.3%	38	25	-34.2%
Closed Sales	4	6	50.0%	18	15	-16.7%
Average Sales Price	\$ 376,250	\$ 385,866	2.6%	\$ 320,322	\$ 346,340	8.1%
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	219	191	-12.8%	157	172	9.6%
Total Current Inventory**	16	15	-6.3%	.	.	.
Single-Family Detached Inventory	15	14	-6.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

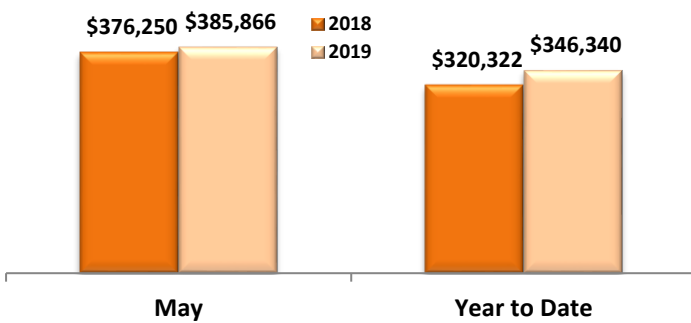
### Activity-Most Recent Month



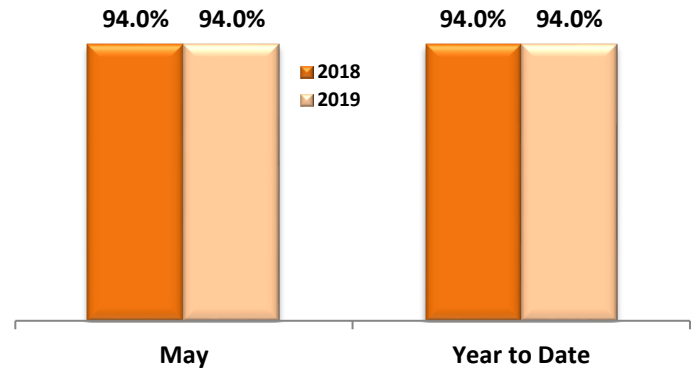
### Activity-Year to Date



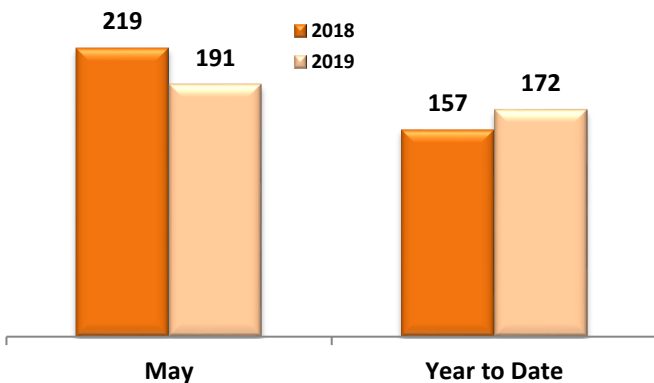
### Average Sales Price



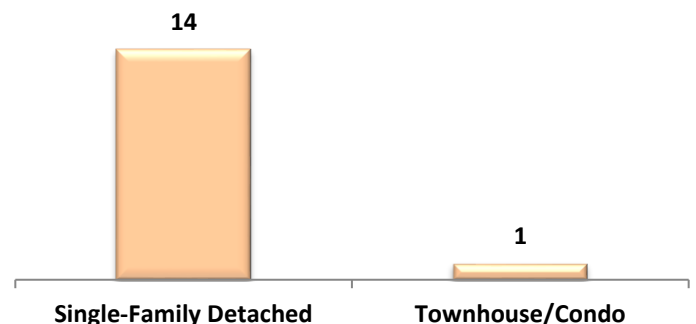
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

May 2019

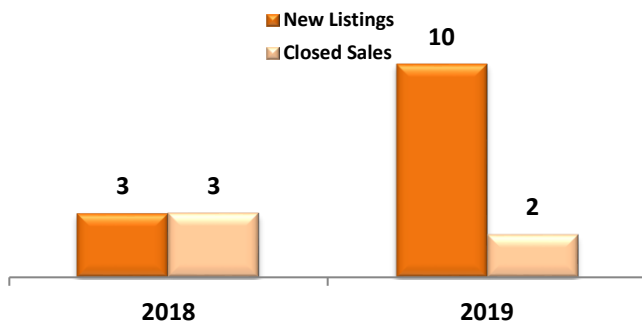
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	10	233.3%	15	23	53.3%
Closed Sales	3	2	-33.3%	20	11	-45.0%
Average Sales Price	\$ 101,833	\$ 74,750	-26.6%	\$ 100,420	\$ 86,590	-13.8%
Percent of Original Last Price Received at Sale*	96.0%	99.0%	3.1%	89.0%	86.0%	-3.4%
Average Days on Market Until Sale	166	137	-17.5%	165	115	-30.3%
Total Current Inventory**	8	14	75.0%	.	.	.
Single-Family Detached Inventory	7	14	100.0%	.	.	.

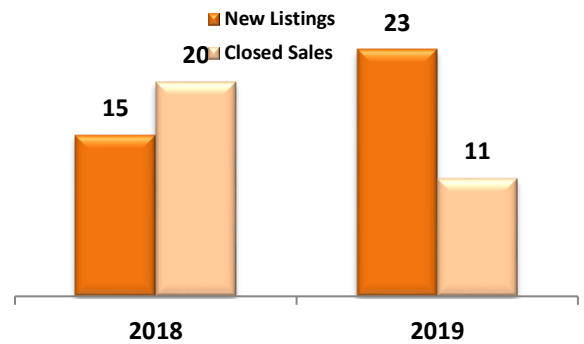
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

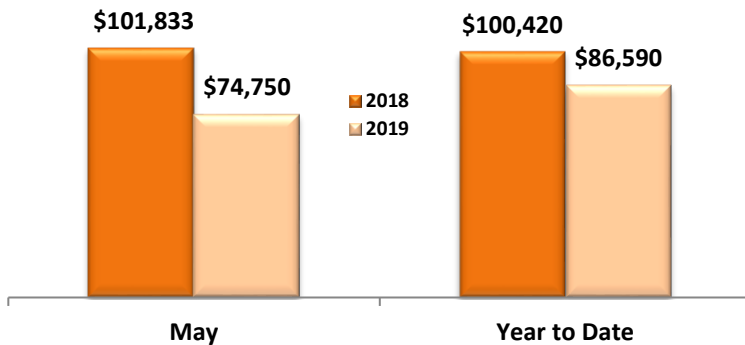
## Activity-Most Recent Month



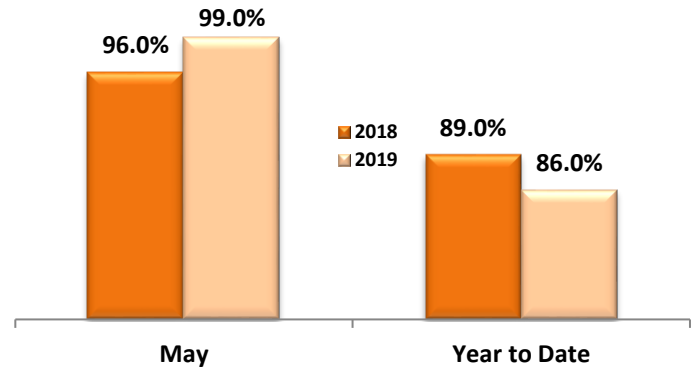
## Activity-Year to Date



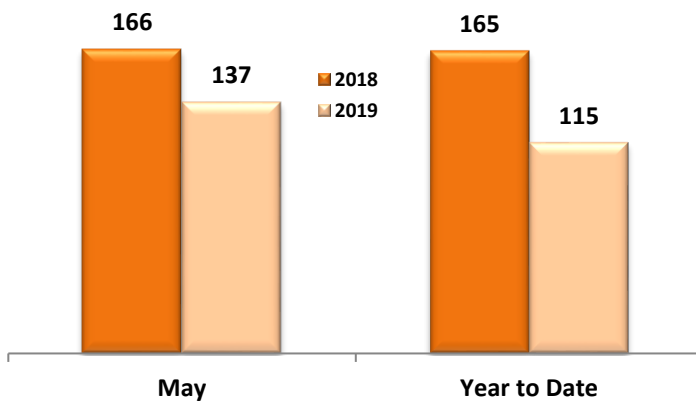
## Average Sales Price



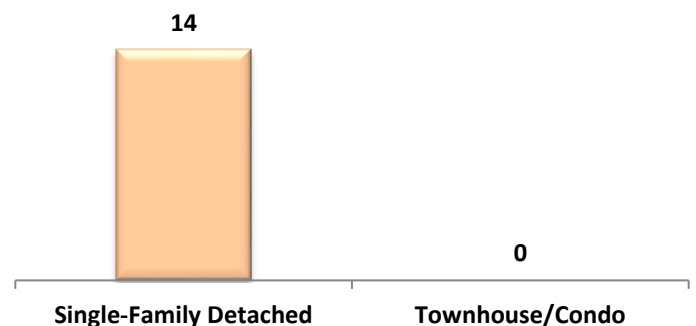
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

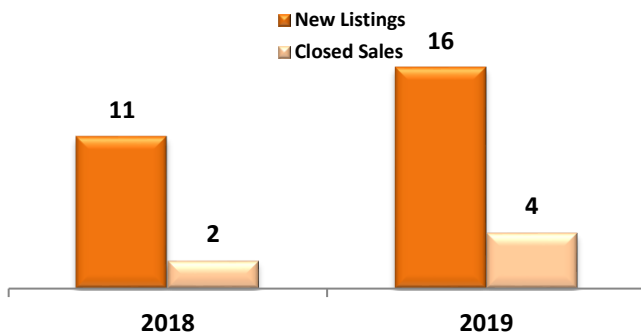
May 2019 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

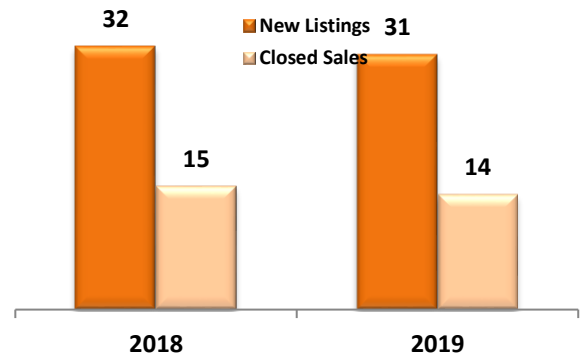
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	11	16	45.5%	32	31	-3.1%
Closed Sales	2	4	100.0%	15	14	-6.7%
Average Sales Price	\$ 113,525	\$ 143,125	26.1%	\$ 152,690	\$ 143,725	-5.9%
Percent of Original Last Price Received at Sale*	104.0%	88.0%	-15.4%	97.0%	93.0%	-4.1%
Average Days on Market Until Sale	37	97	162.2%	91	108	18.7%
Total Current Inventory**	8	17	112.5%	.	.	.
Single-Family Detached Inventory	8	15	87.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

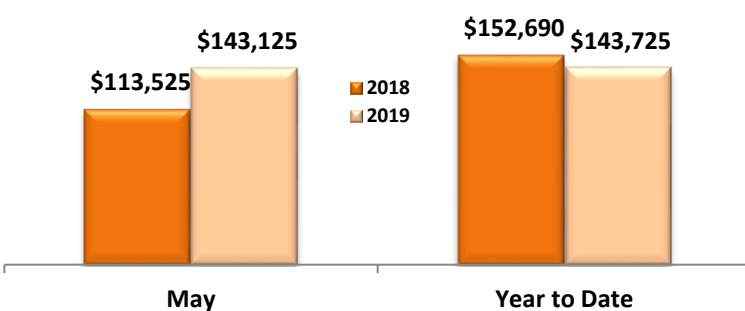
## Activity-Most Recent Month



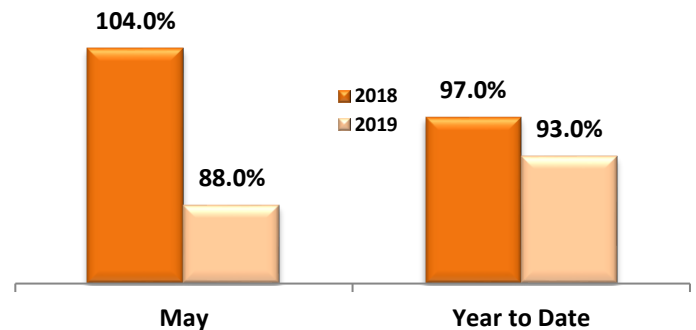
## Activity-Year to Date



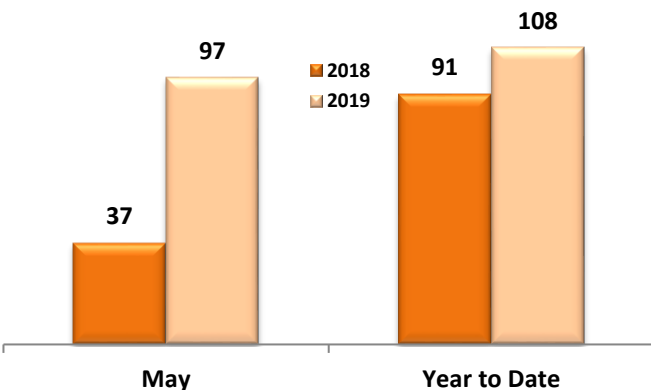
## Average Sales Price



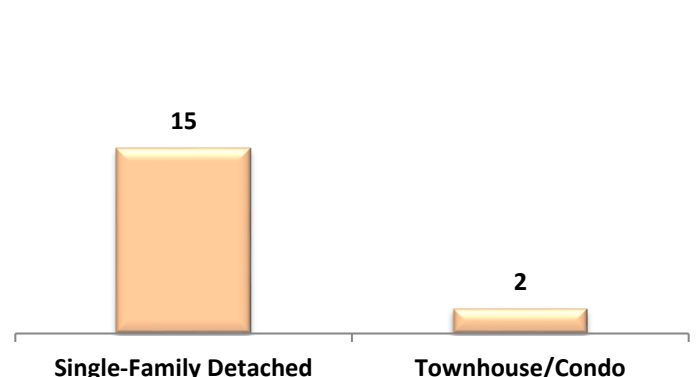
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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St. Peter/Kasota/Cleveland

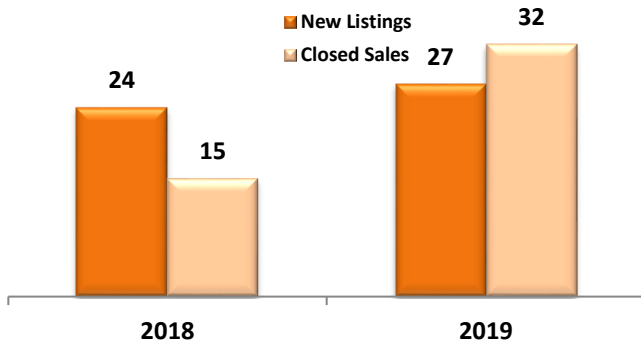
May 2019

Year to Date

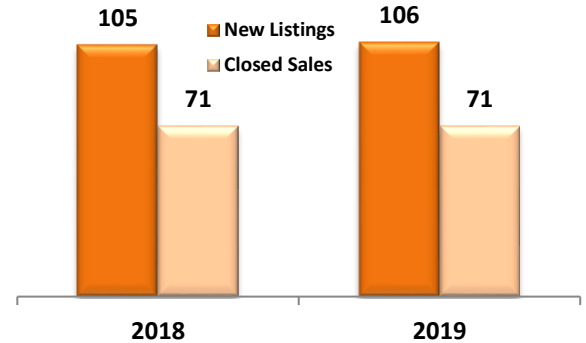
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	24	27	12.5%	105	106	1.0%
Closed Sales	15	32	113.3%	71	71	0.0%
Average Sales Price	\$ 220,940	\$ 223,778	1.3%	\$ 191,964	\$ 218,849	14.0%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	117	132	12.8%	90	129	43.3%
Total Current Inventory**	32	53	65.6%	.	.	.
Single-Family Detached Inventory	28	49	75.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

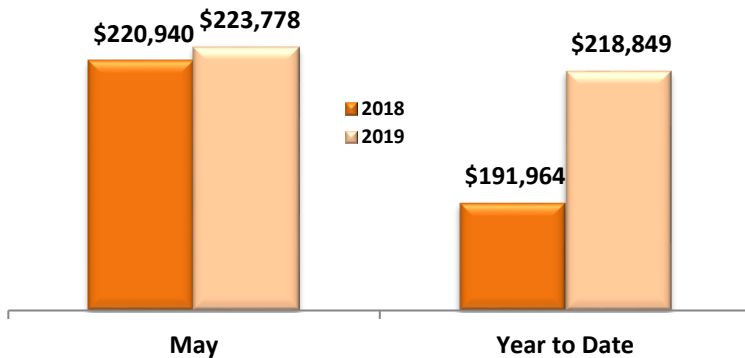
## Activity-Most Recent Month



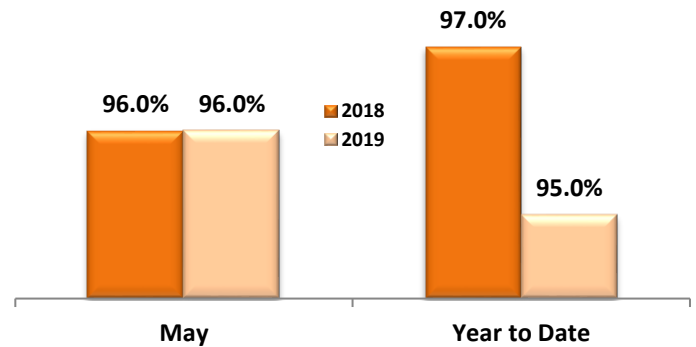
## Activity-Year to Date



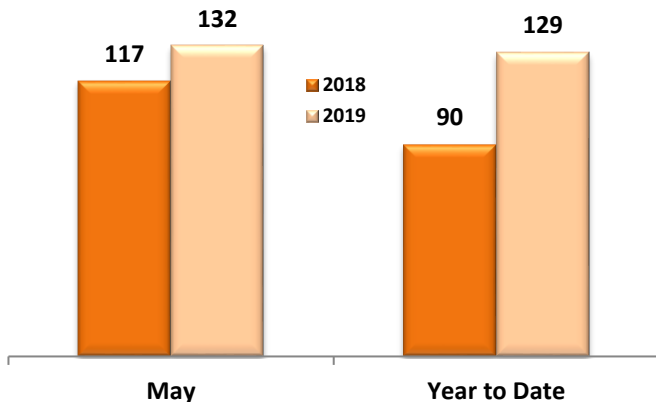
## Average Sales Price



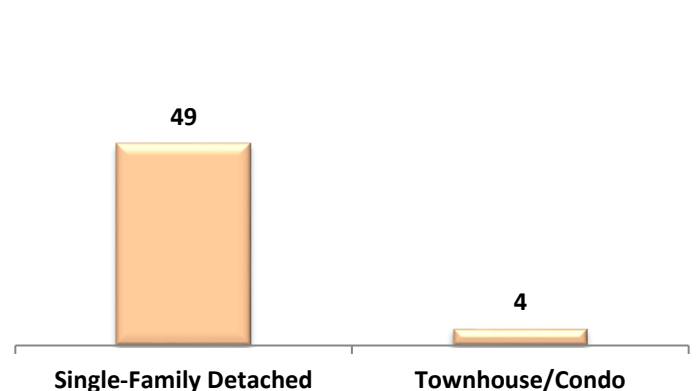
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

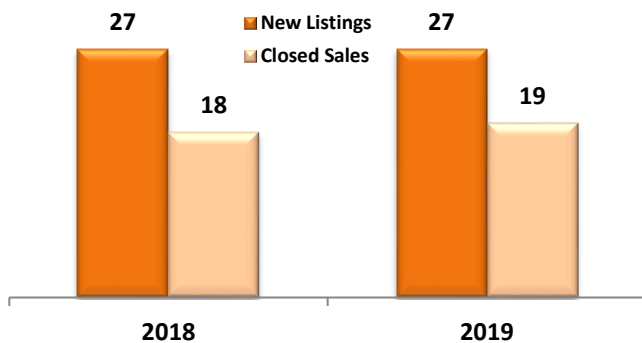
**May 2019**

**Year to Date**

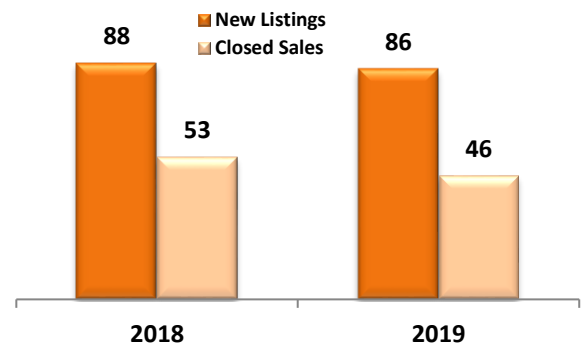
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	27	27	0.0%	88	86	-2.3%
Closed Sales	18	19	5.6%	53	46	-13.2%
Average Sales Price	\$ 251,100	\$ 329,475	31.2%	\$ 262,742	\$ 307,094	16.9%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	86	109	26.7%	106	104	-1.9%
Total Current Inventory**	30	32	6.7%	.	.	.
Single-Family Detached Inventory	23	28	21.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

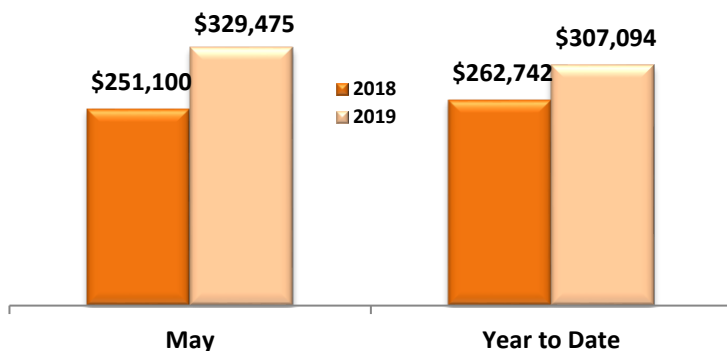
### Activity-Most Recent Month



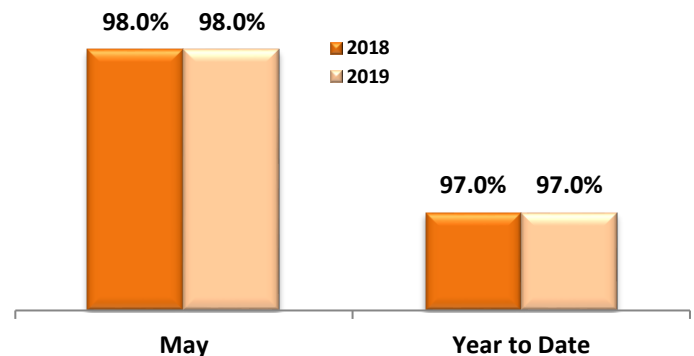
### Activity-Year to Date



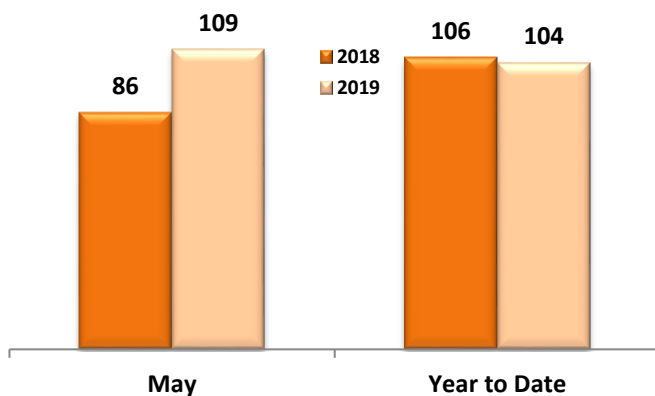
### Average Sales Price



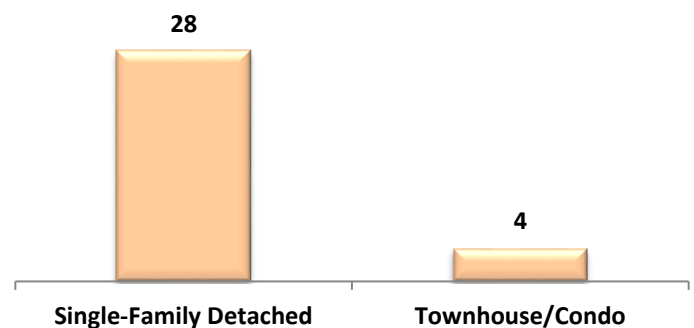
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

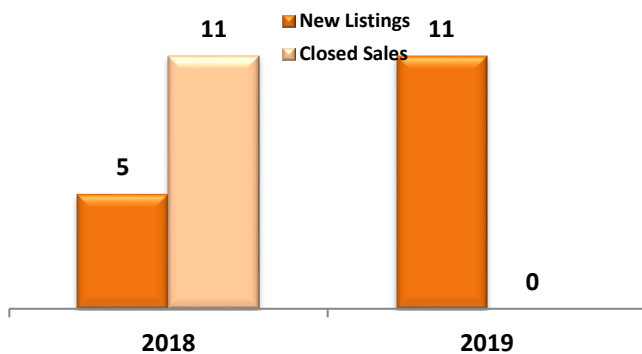
May 2019

Year to Date

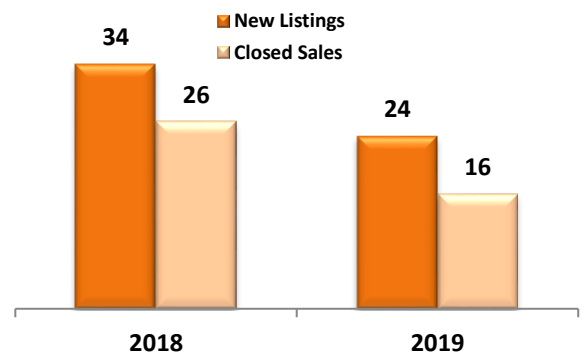
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	11	120.0%	34	24	-29.4%
Closed Sales	11	0	-100.0%	26	16	-38.5%
Average Sales Price	\$ 183,501	\$ -	-100.0%	\$ 170,475	\$ 229,806	34.8%
Percent of Original Last Price Received at Sale*	99.0%	0.0%	-100.0%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	73	0	-100.0%	68	128	88.2%
Total Current Inventory**	6	12	100.0%	.	.	.
Single-Family Detached Inventory	6	9	50.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

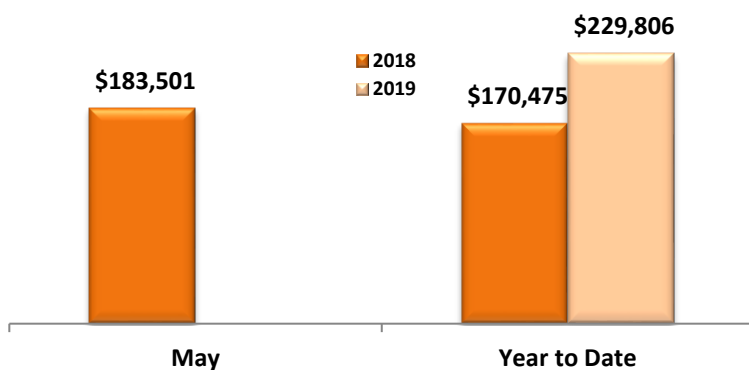
### Activity-Most Recent Month



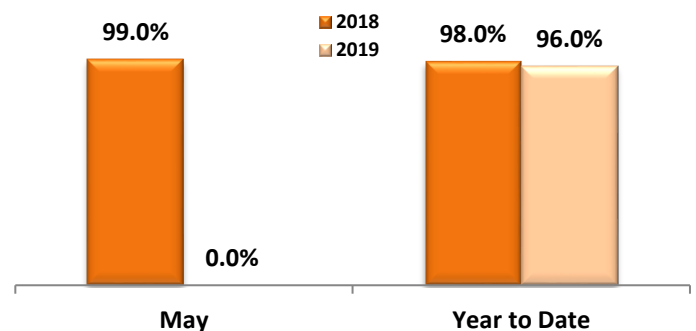
### Activity-Year to Date



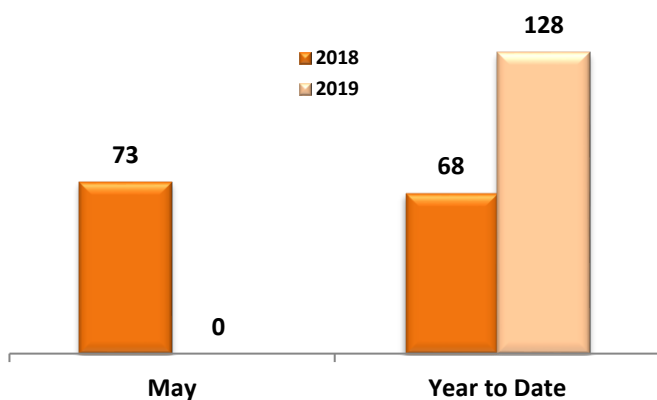
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

