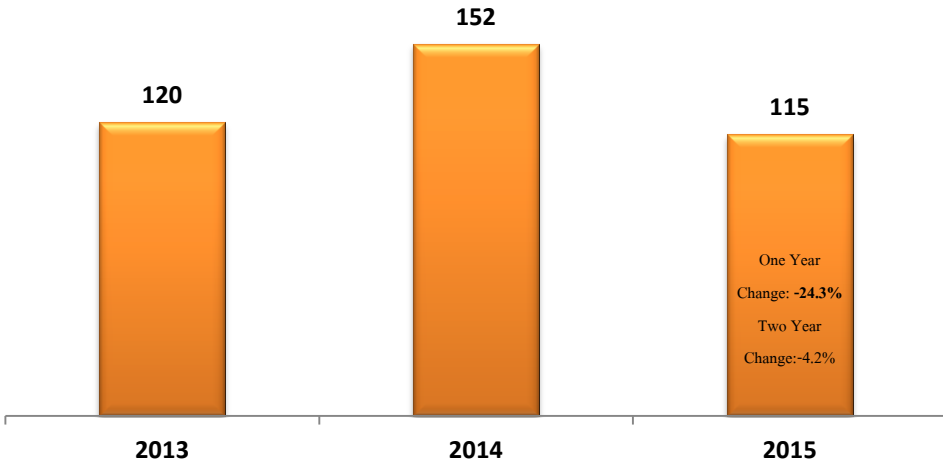


New Listings

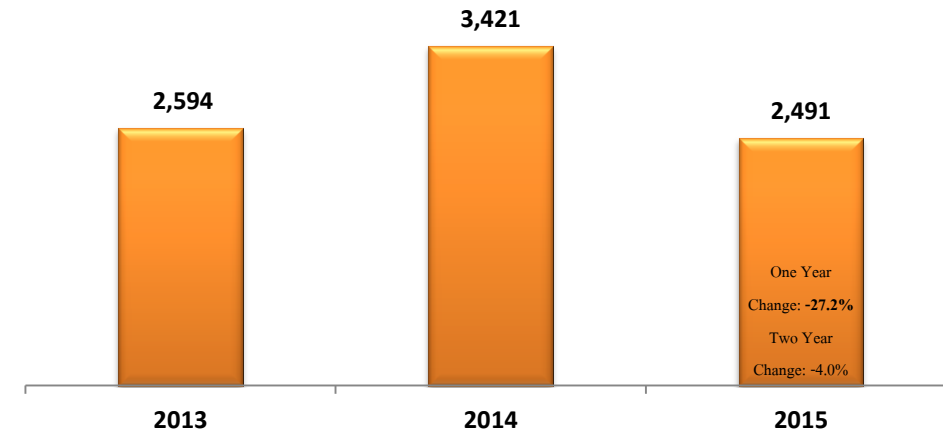
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



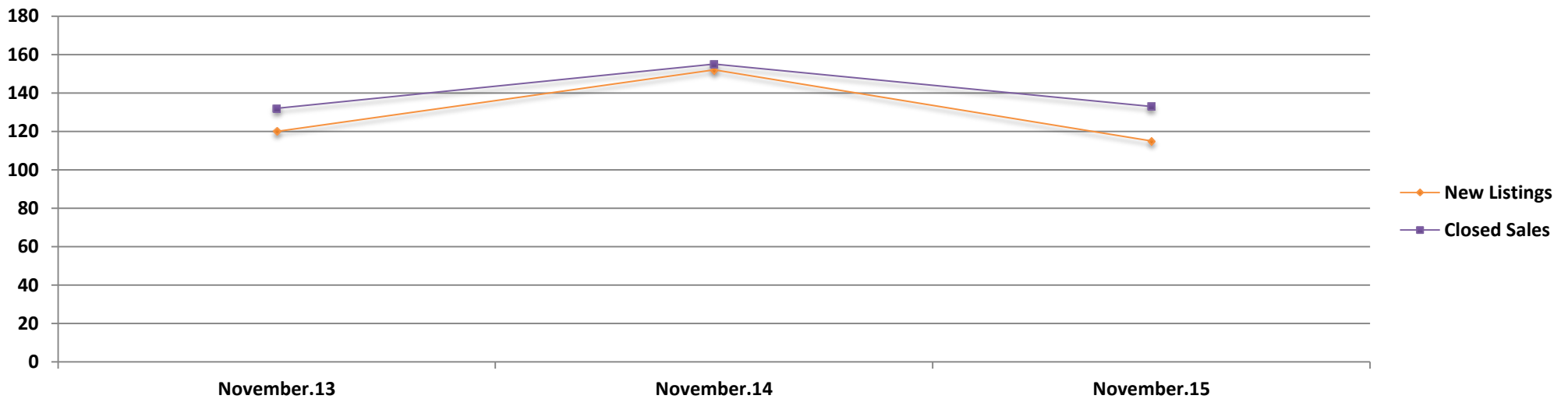
November



Year to Date



Historical Market Activity



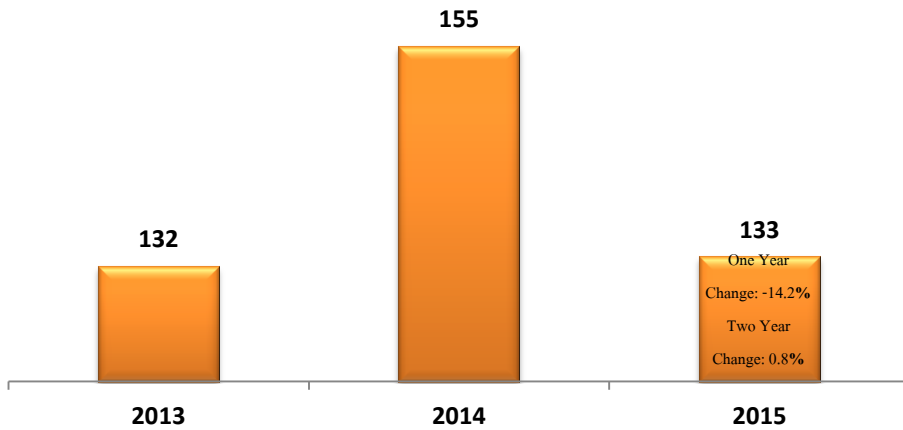
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

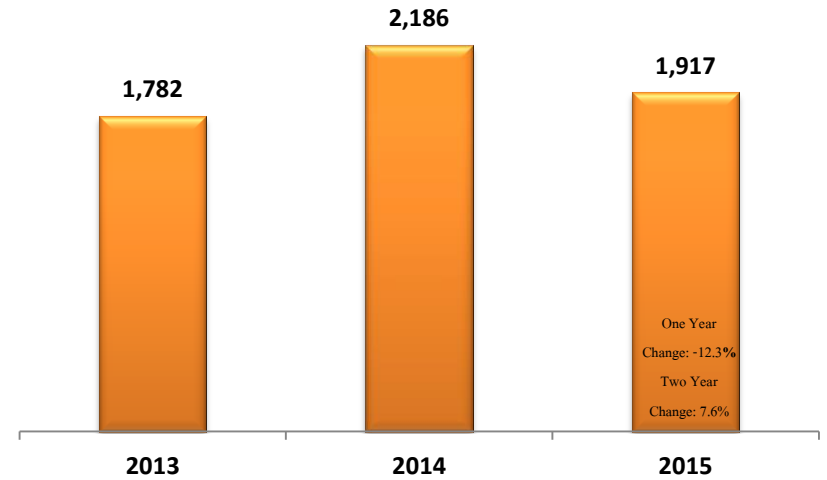


Late Sales recorded in MLS figured in Year to Date Totals

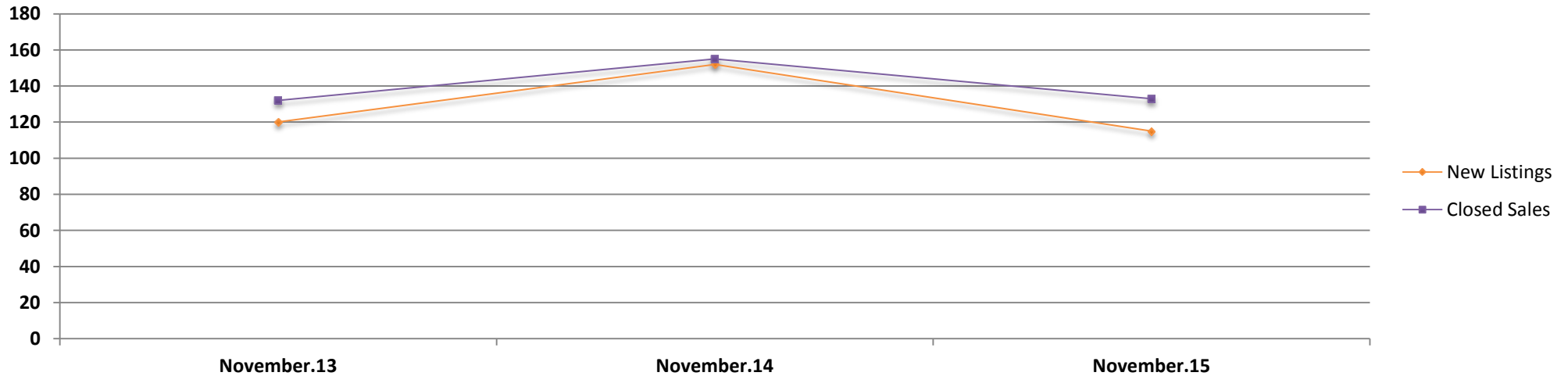
November



Year to Date



Historical Market Activity

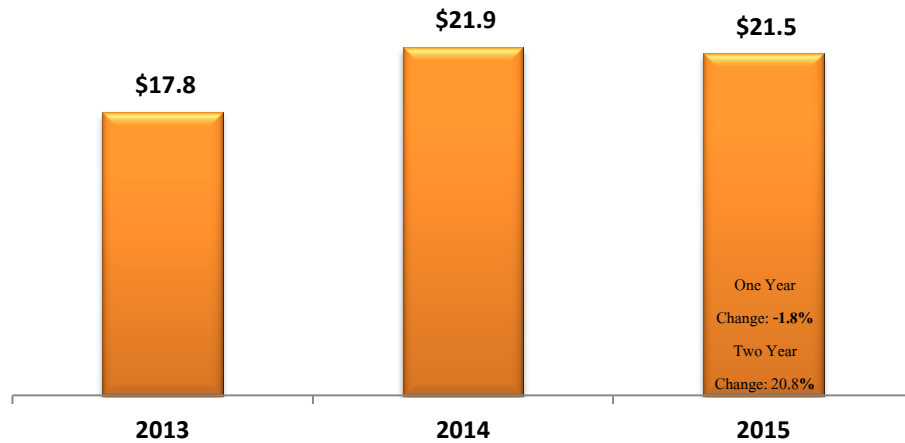


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

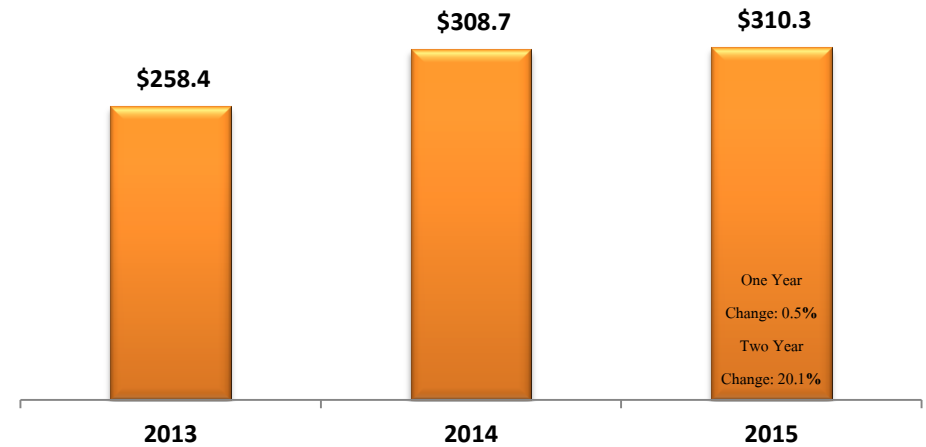


November

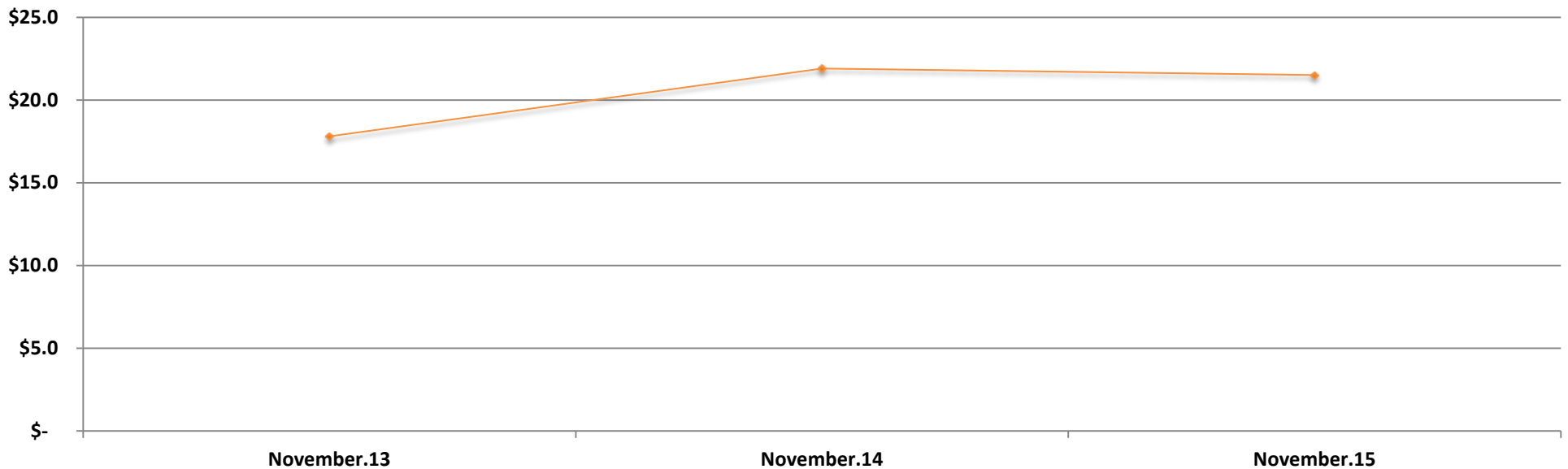


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



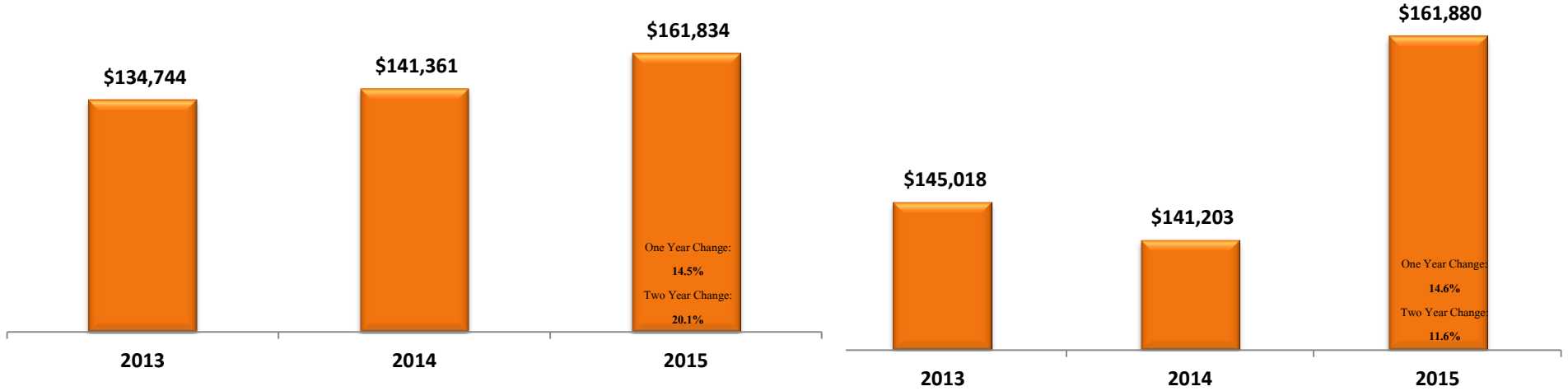
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

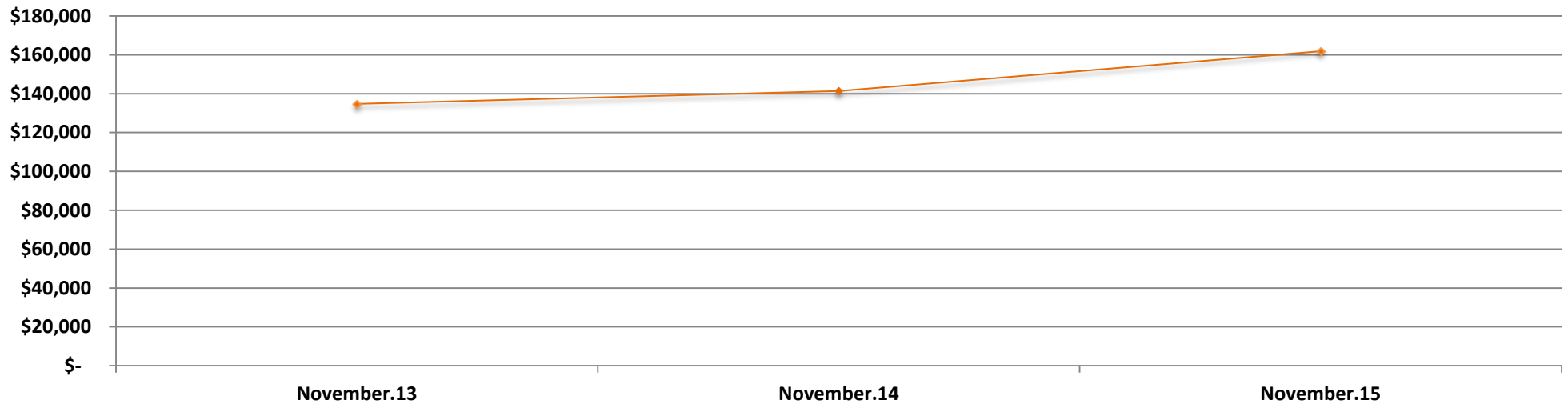
November

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



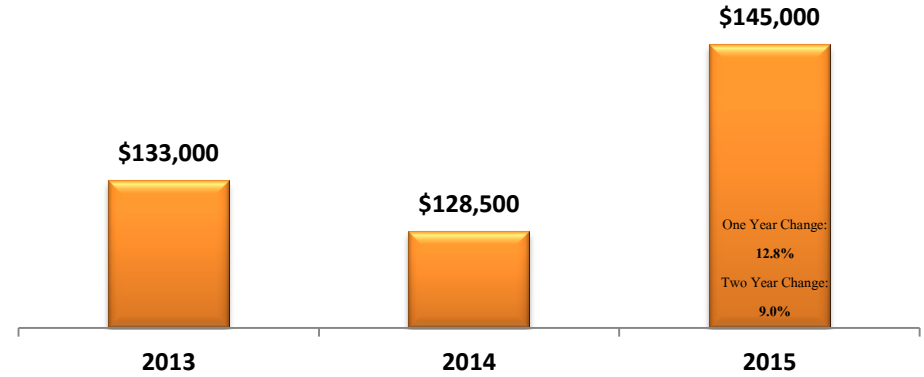
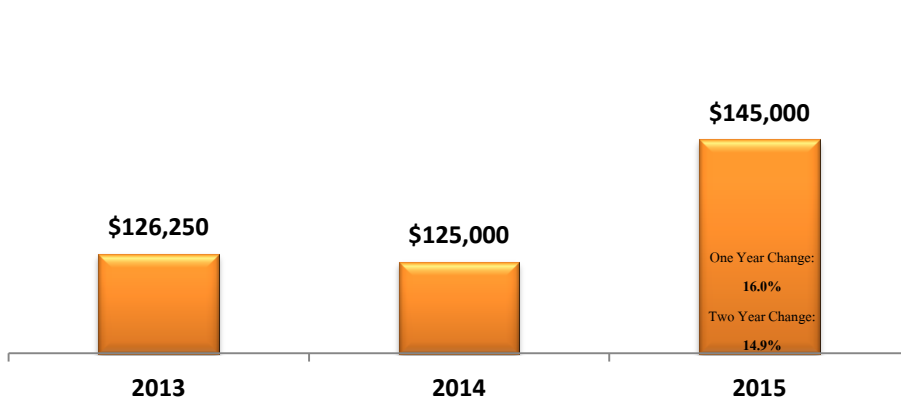
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

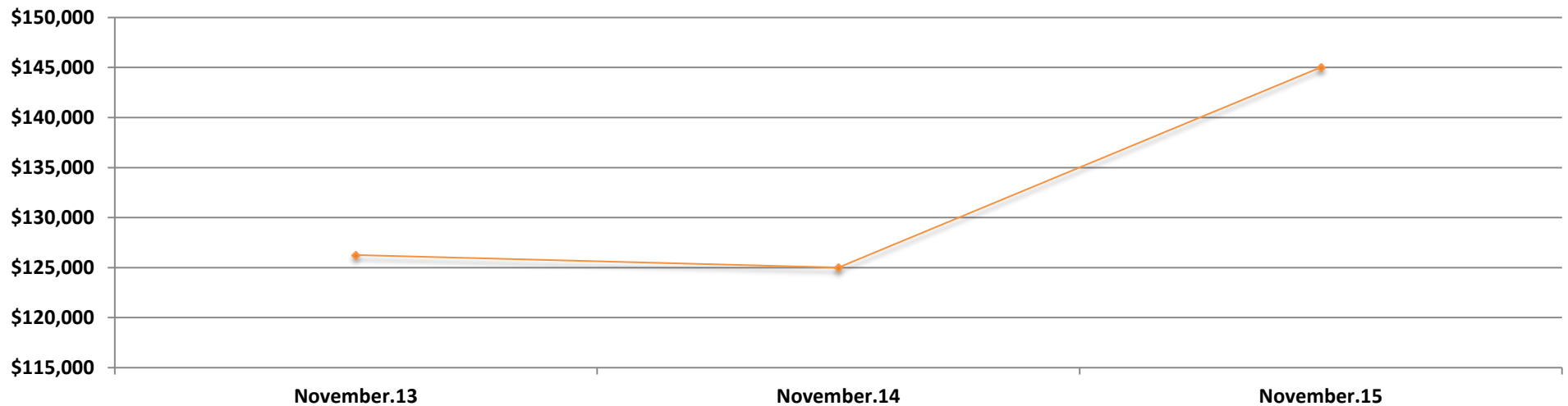
November

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

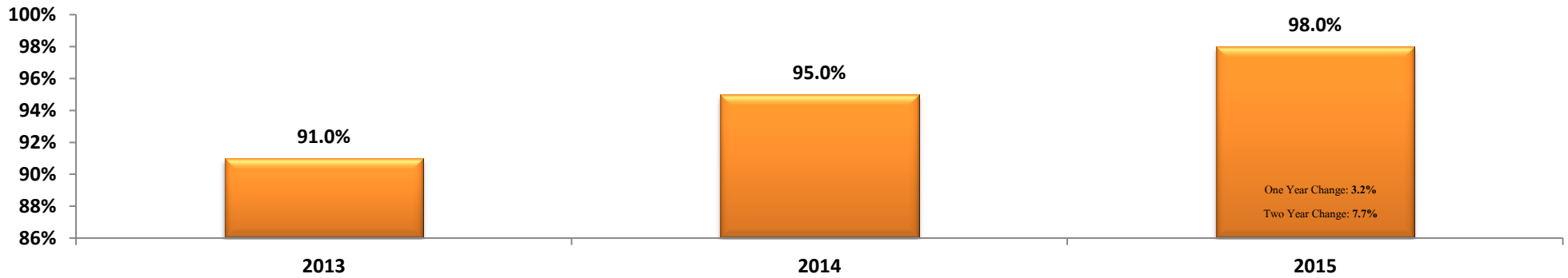
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



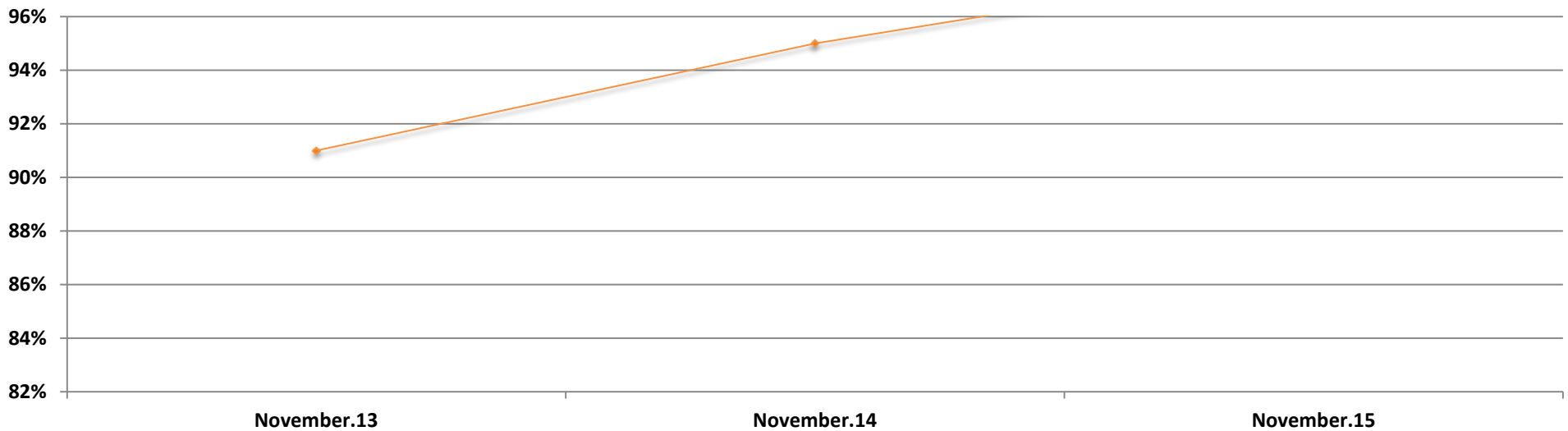
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

November

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

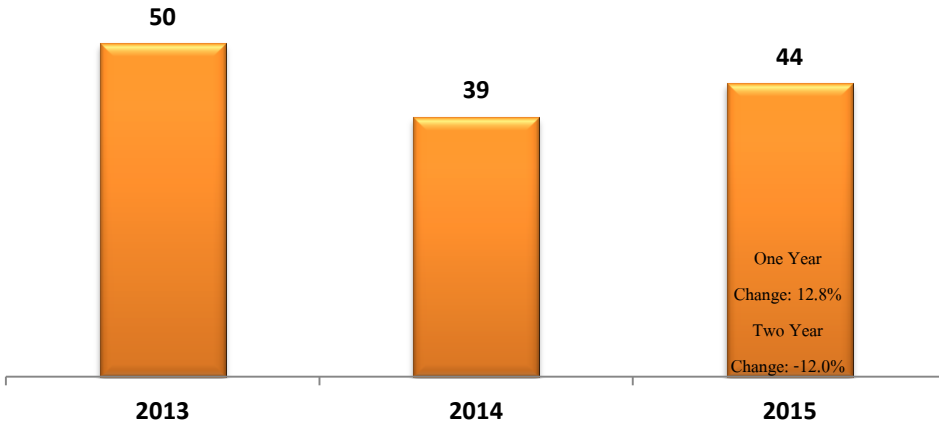


New Listings in Zip Codes 56001 & 56003

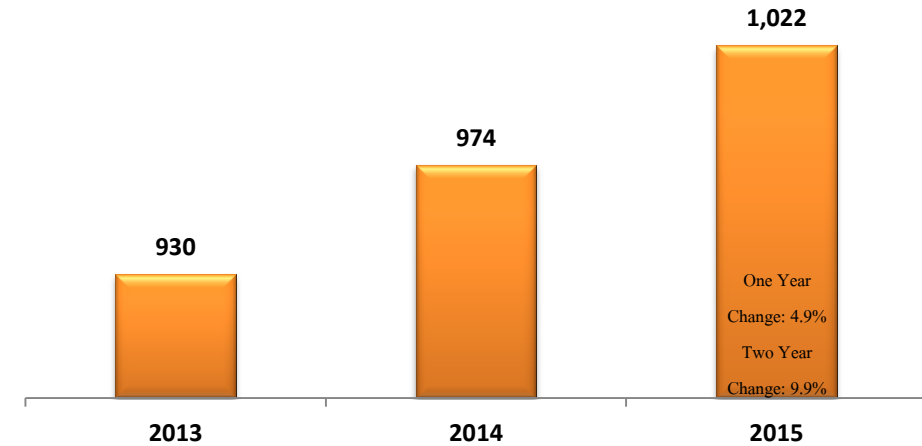
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



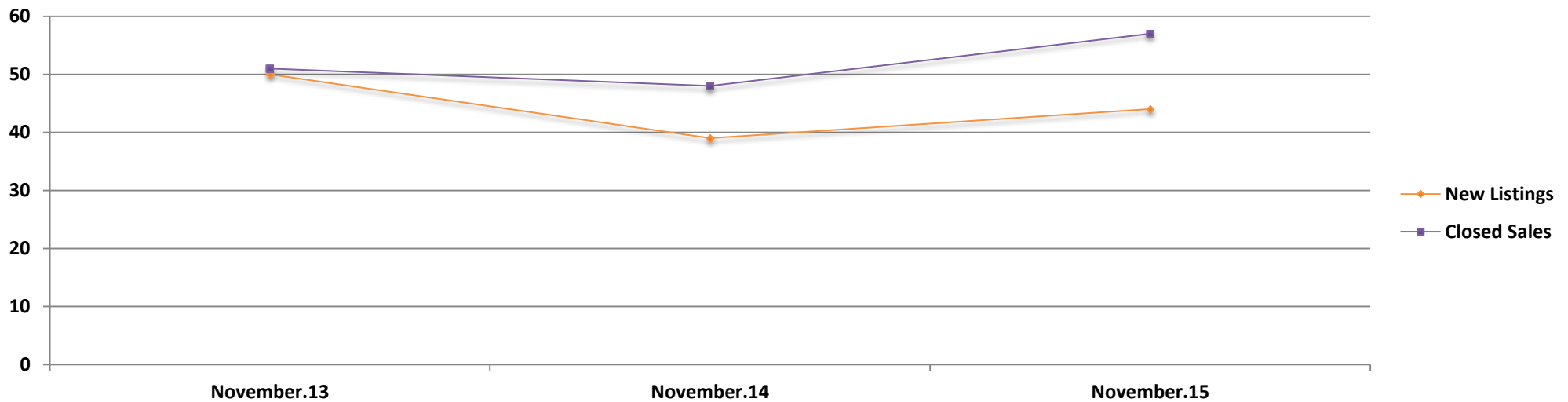
November



Year to Date



Historical Market Activity

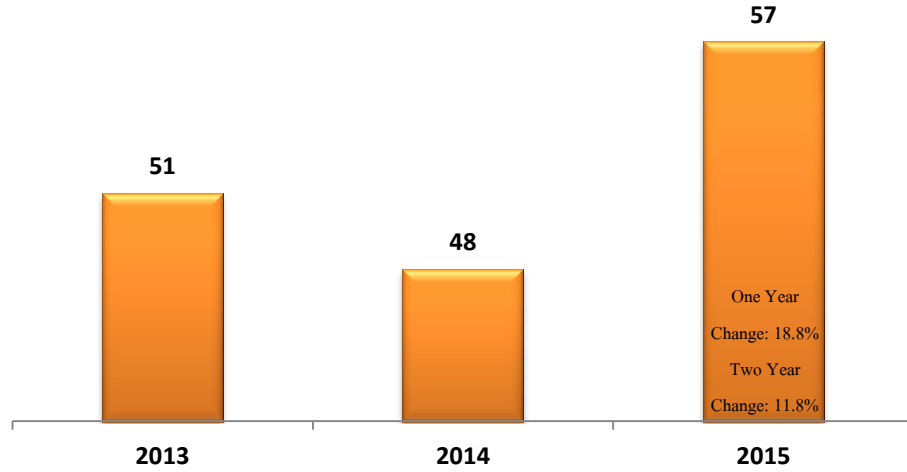


Closed Sales in in Zip Codes 56001 & 56003

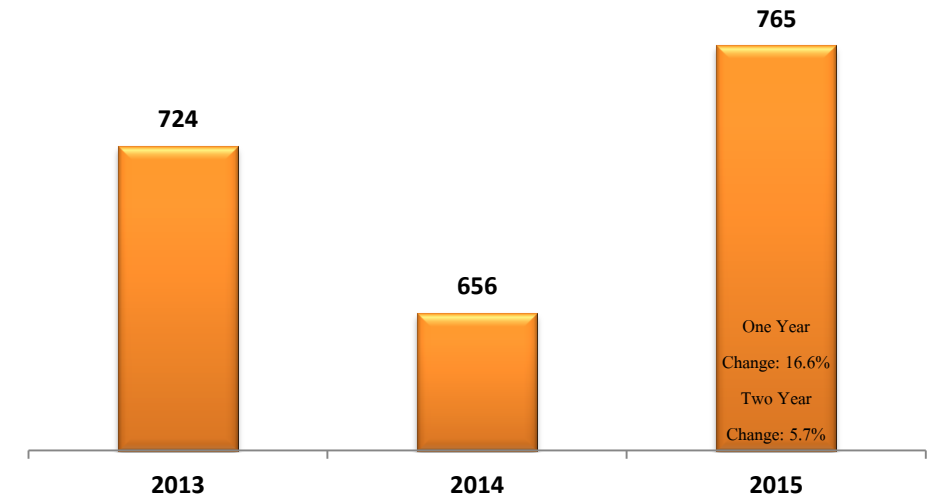
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



November

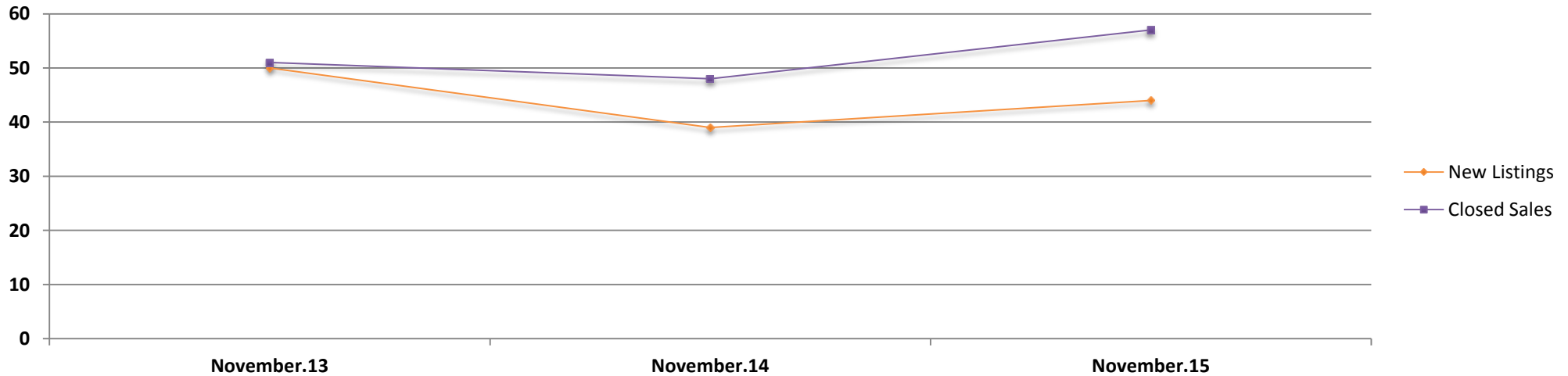


Year to Date



Late Sales recorded in MLS figured in Year to Date Totals

Historical Market Activity

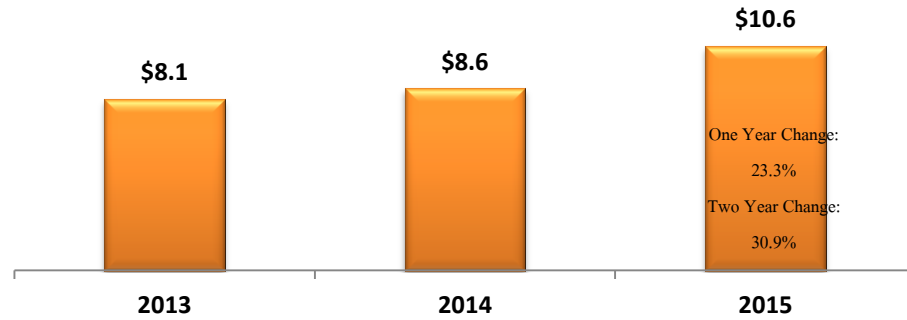


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

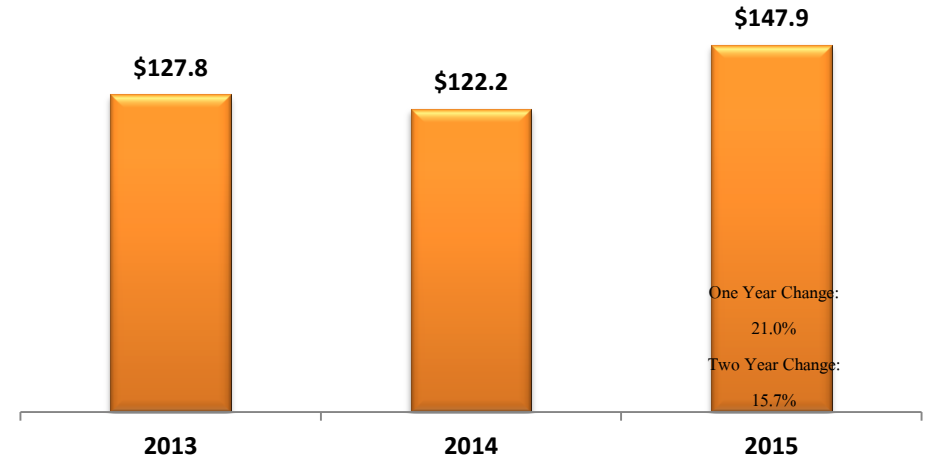


November

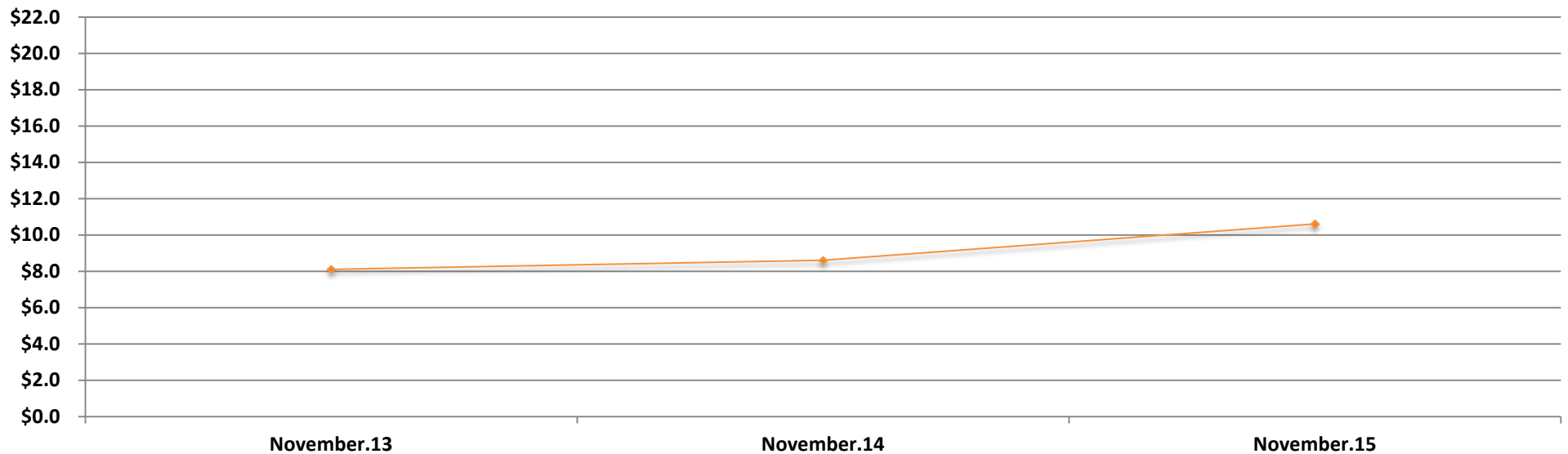


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

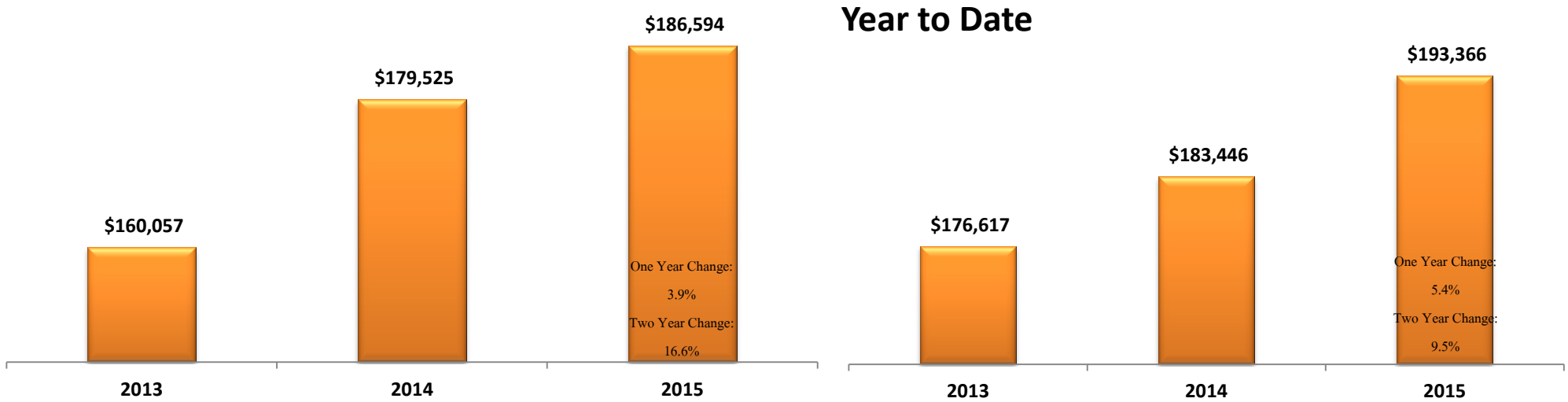


REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

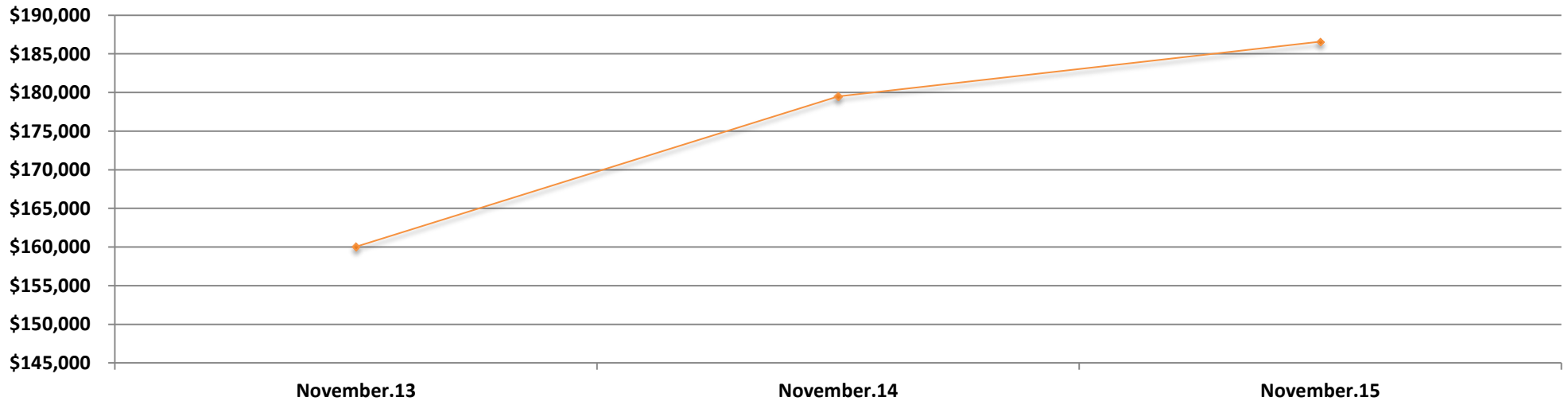
Figures do not take into account seller concessions.

November

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



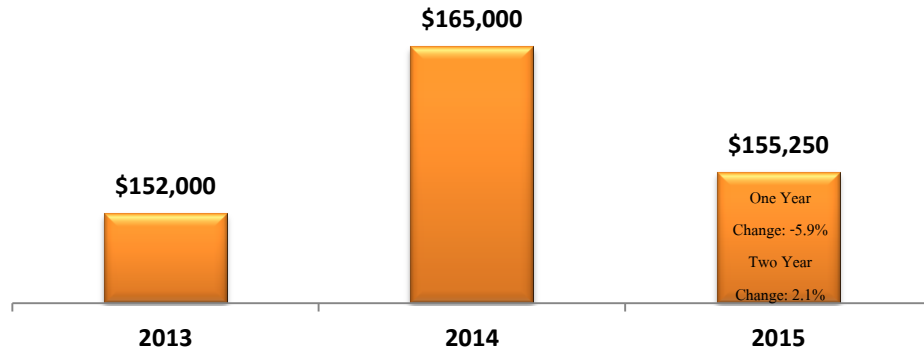
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



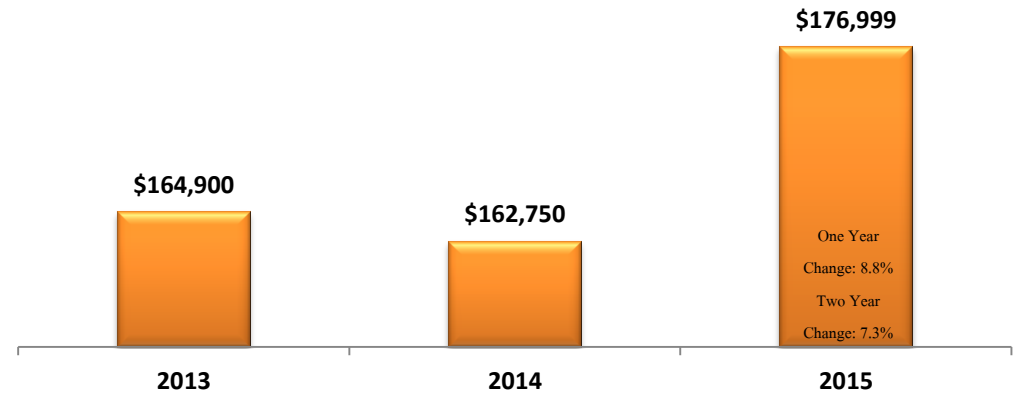
Figures do not take into account seller concessions

November

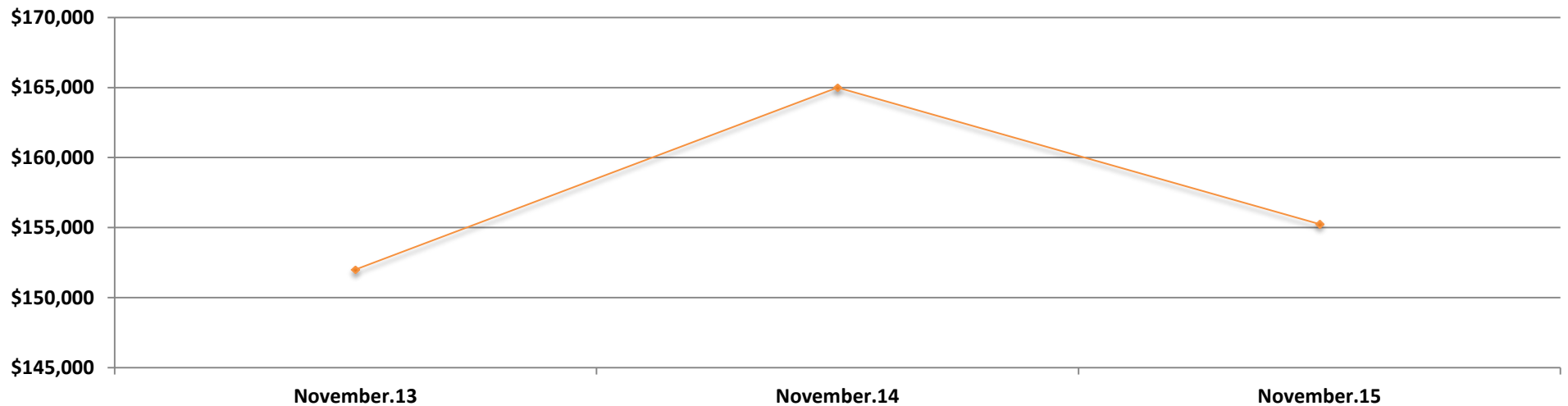


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

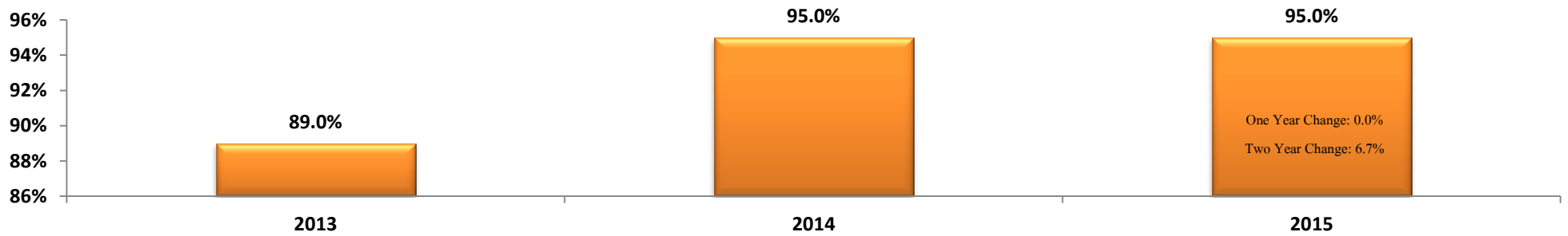
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



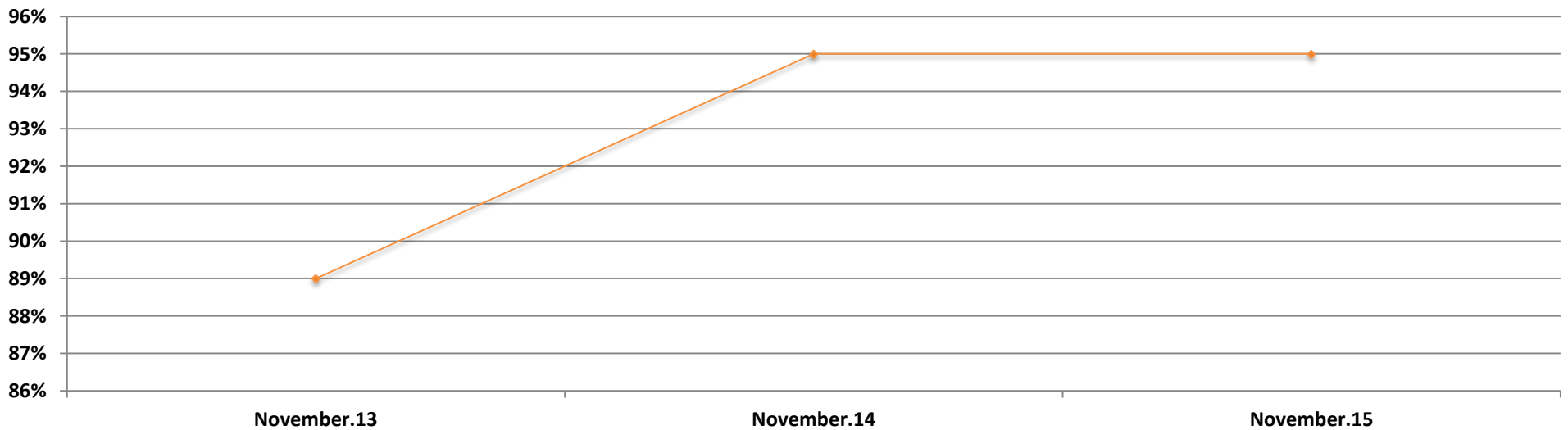
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

November

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

November

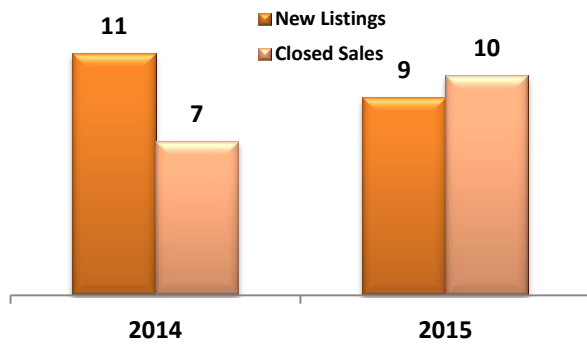
Year to Date

Faribault County, MN

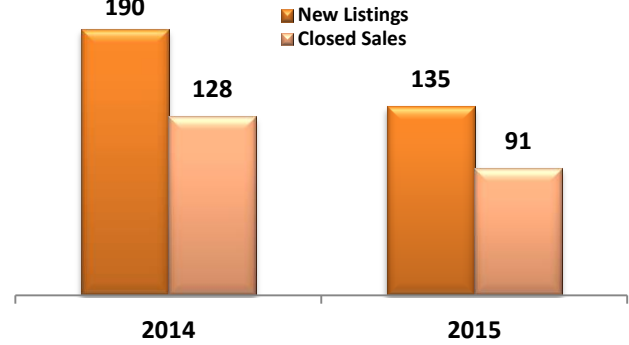
	2014	2015	Change	2014	2015	Change
New Listings	11	9	-18.2%	190	135	-28.9%
Closed Sales	7	10	42.9%	128	91	-28.9%
Average Sales Price	\$88,857	\$93,000	4.7%	\$75,589	\$93,231	23.3%
Avg. Percent of Original List Price Received at Sale*	83.0%	86.0%	3.6%	85.0%	84.0%	-1.2%
Average Days on Market Until Sale	143	152	6.3%	185	203	9.7%
Total Current Inventory**	80	63	-21.3%	-	-	-
Single-Family Detached Inventory	80	62	-22.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

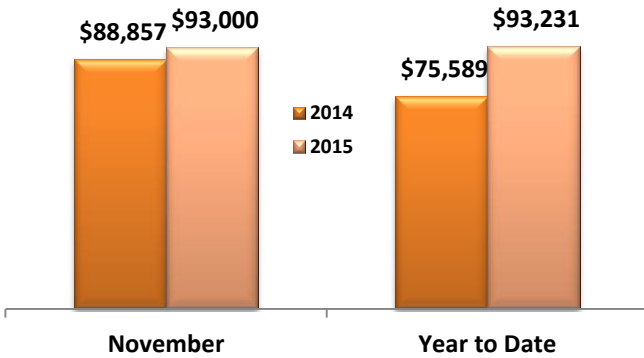
Activity-Most Recent Month



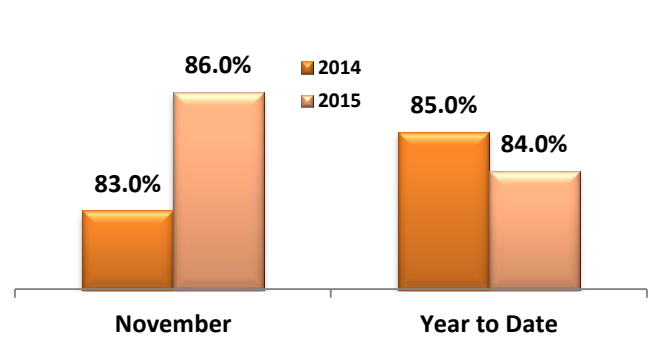
Activity-Year to Date



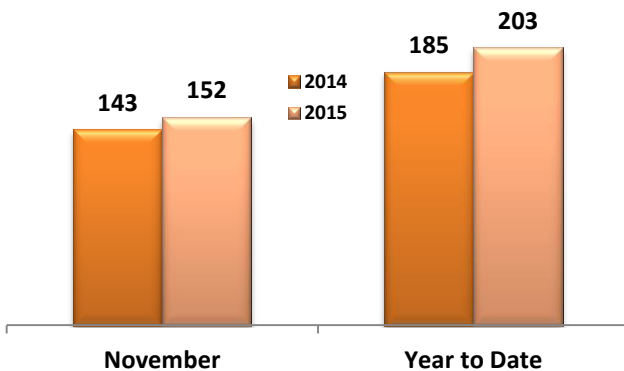
Average Sales Price



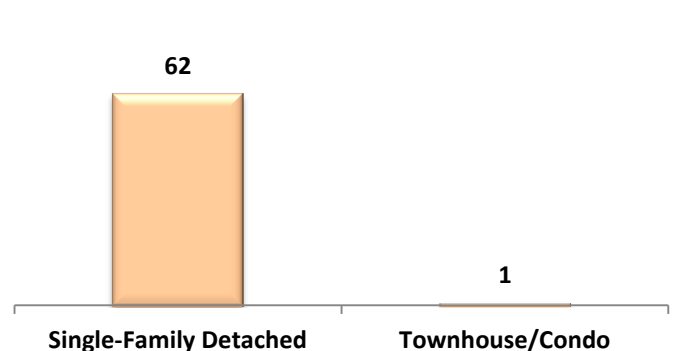
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Eagle Lake/Madison Lake

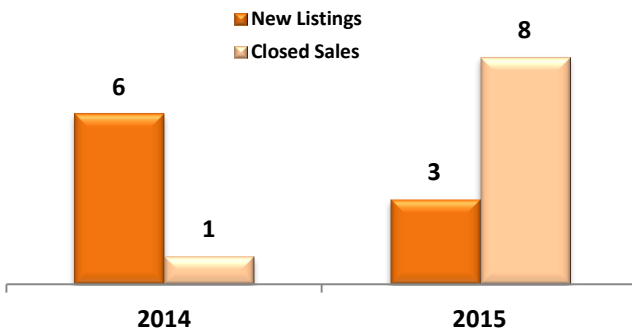
November

Year to Date

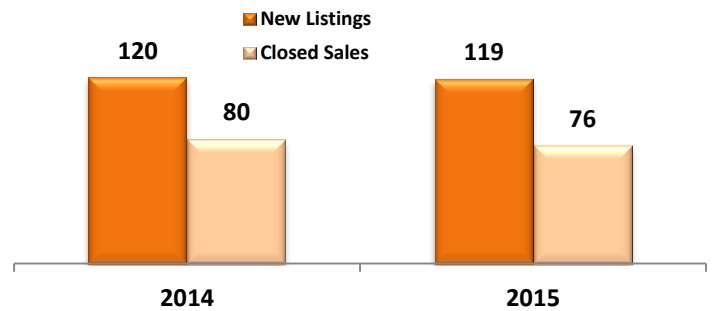
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	6	3	-50.0%	120	119	-0.8%
Closed Sales	1	8	700.0%	80	76	-5.0%
Average Sales Price	\$195,500	\$256,179	31.0%	\$194,651	\$247,901	27.4%
Avg. Percent of Original List Price Received at Sale*	92.0%	97.0%	5.4%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	112	115	2.7%	135	132	-2.2%
Total Current Inventory**	31	35	12.9%	-	-	-
Single-Family Detached Inventory	27	30	11.1%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

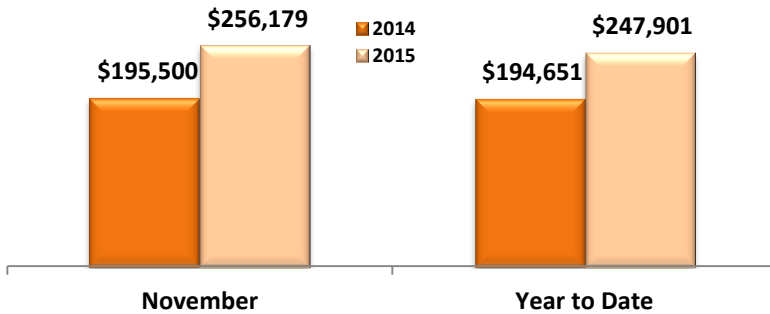
Activity-Most Recent Month



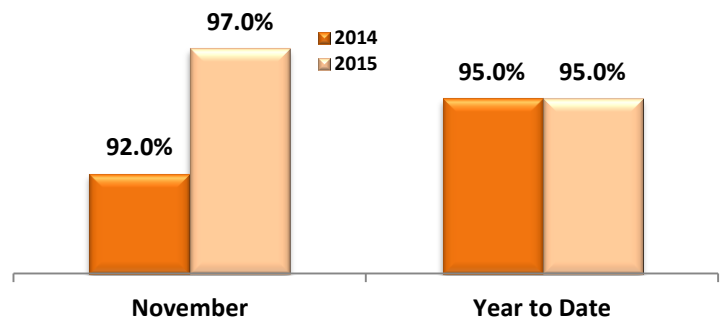
Activity-Year to Date



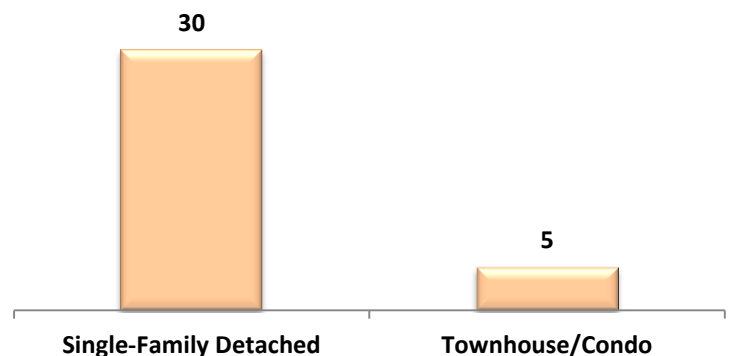
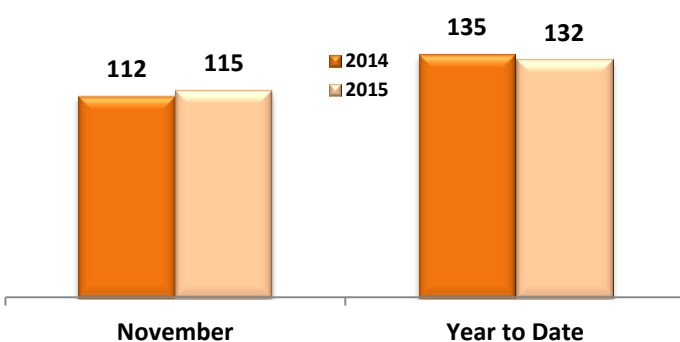
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

November

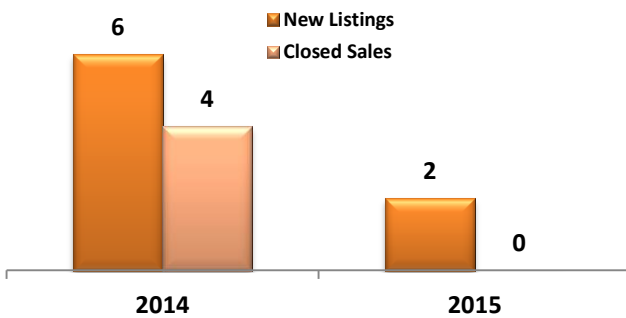
Year to Date

Le Sueur County, MN

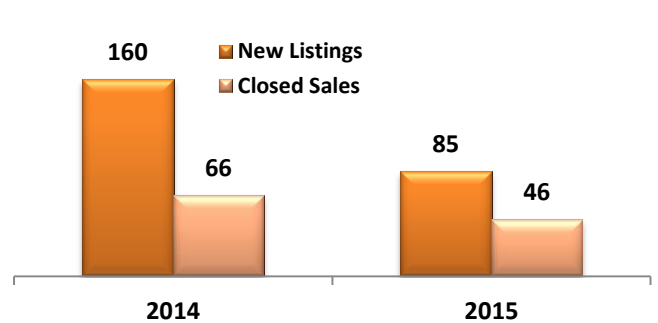
	2014	2015	Change	2014	2015	Change
New Listings	6	2	-66.7%	160	85	-46.9%
Closed Sales	4	0	-100.0%	66	46	-30.3%
Average Sales Price	\$135,750	\$0	-100.0%	\$184,234	\$171,618	-6.8%
Avg. Percent of Original List Price Received at Sale*	96.0%	0.0%	-100.0%	91.0%	92.0%	1.1%
Average Days on Market Until Sale	58	0	-100.0%	162	140	-13.6%
Total Current Inventory**	59	32	-45.8%	-	-	-
Single-Family Detached Inventory	58	29	-50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

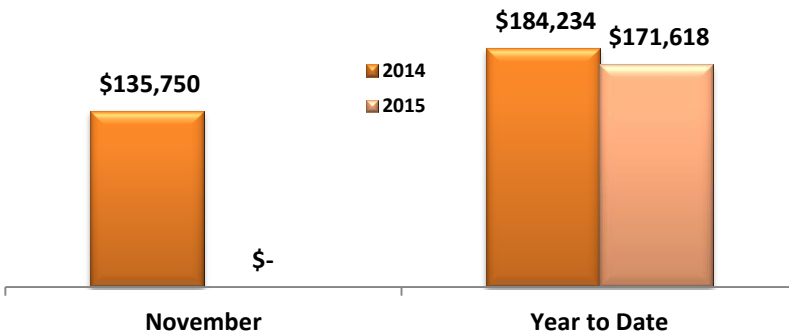
Activity-Most Recent Month



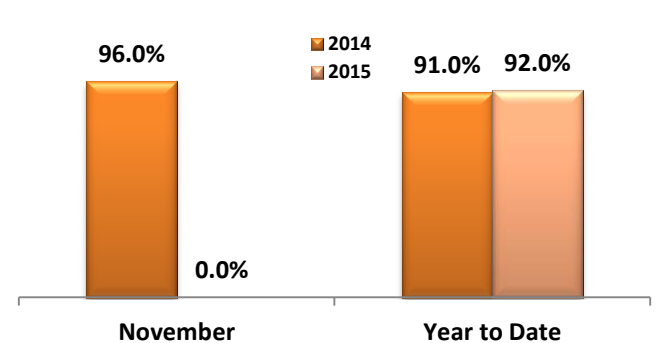
Activity-Year to Date



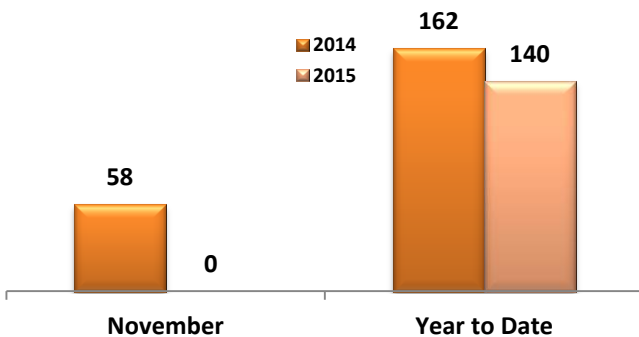
Average Sales Price



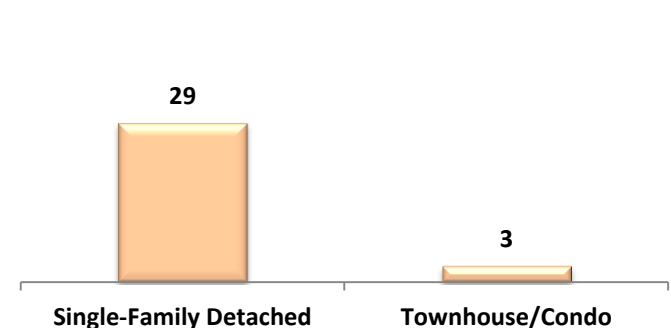
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

November

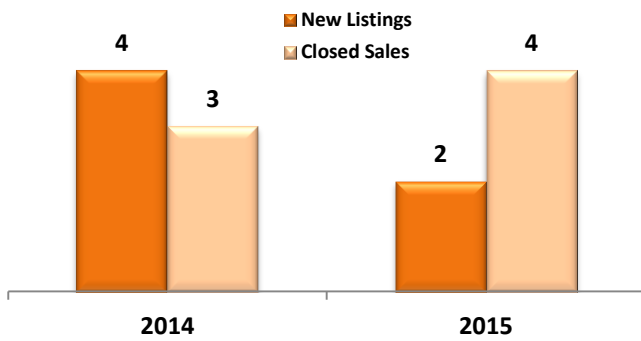
Year to Date

Blue Earth County, MN

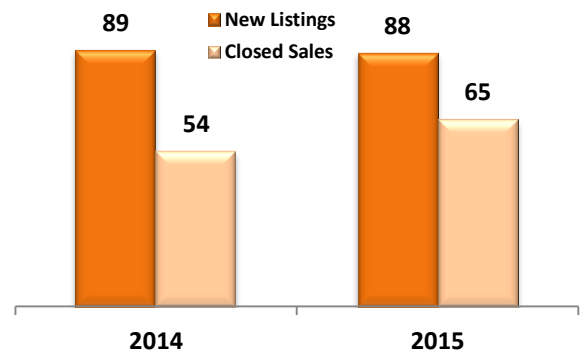
	2014	2015	Change	2014	2015	Change
New Listings	4	2	-50.0%	89	88	-1.1%
Closed Sales	3	4	33.3%	54	65	20.4%
Average Sales Price	\$197,683	\$108,825	-44.9%	\$151,141	\$149,546	-1.1%
Avg. Percent of Original List Price Received at Sale*	77.0%	88.0%	14.3%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	229	225	-1.7%	143	125	-12.6%
Total Current Inventory**	20	19	-5.0%	-	-	-
Single-Family Detached Inventory	17	18	5.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

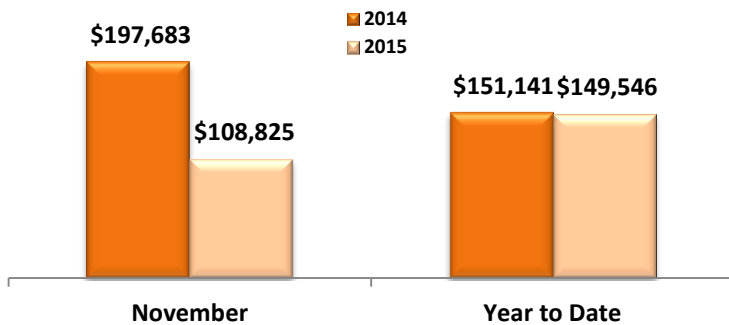
Activity-Most Recent Month



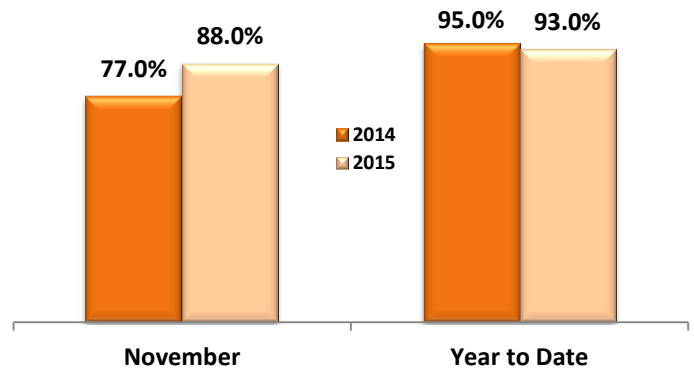
Activity-Year to Date



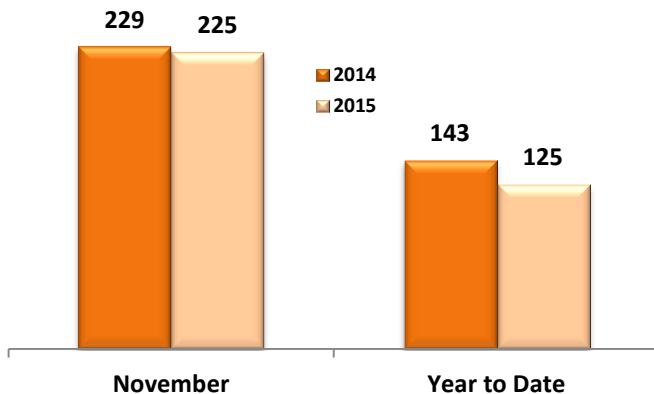
Average Sales Price



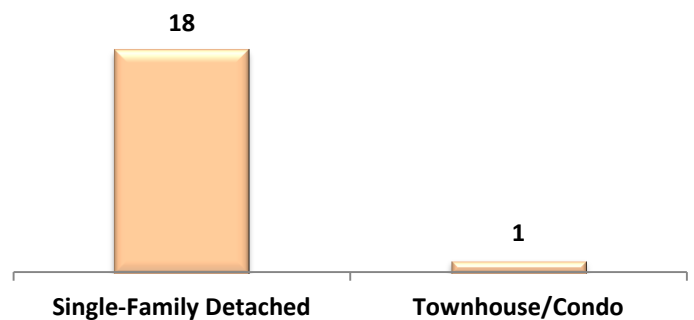
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

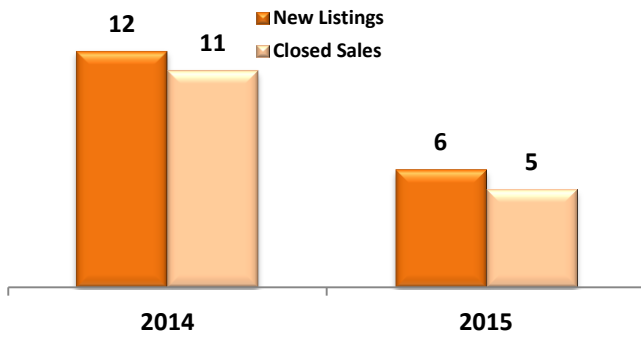
November

Year to Date

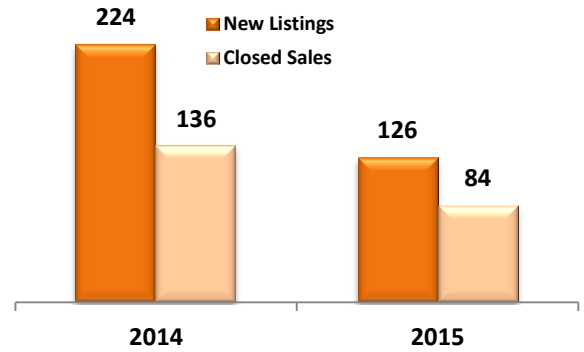
Le Sueur County, MN	2014	2015	Change	2014	2015	Change
New Listings	12	6	-50.0%	224	126	-43.8%
Closed Sales	11	5	-54.5%	136	84	-38.2%
Average Sales Price	\$166,831	\$187,880	12.6%	\$138,458	\$134,431	-2.9%
Avg. Percent of Original List Price Received at Sale*	95.0%	95.0%	0.0%	93.0%	91.0%	-2.2%
Average Days on Market Until Sale	99	121	22.2%	121	122	0.8%
Total Current Inventory**	87	40	-54.0%	-	-	-
Single-Family Detached Inventory	79	36	-54.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

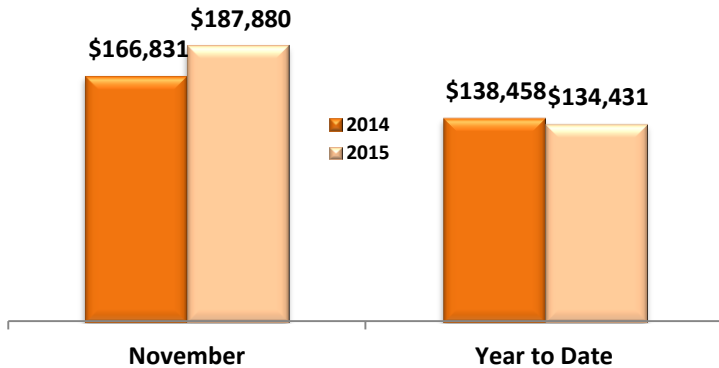
Activity-Most Recent Month



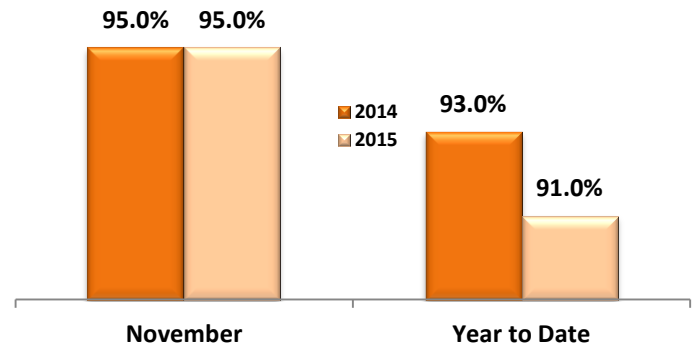
Activity-Year to Date



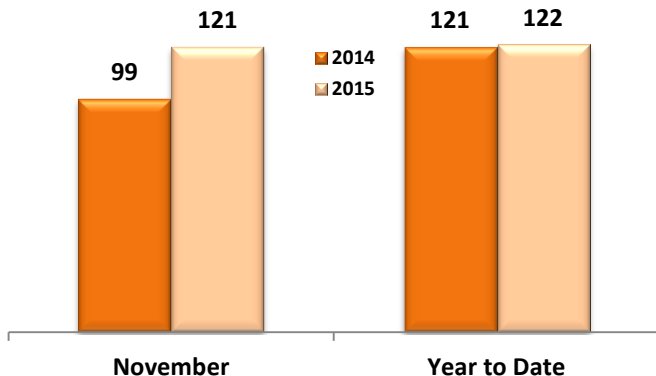
Average Sales Price



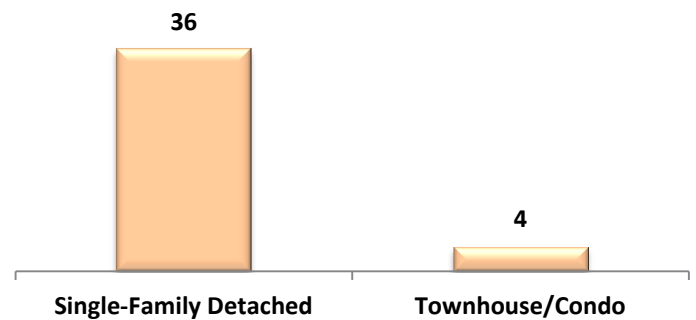
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

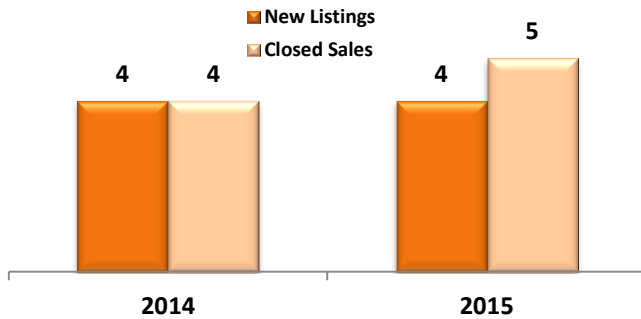
November

Year to Date

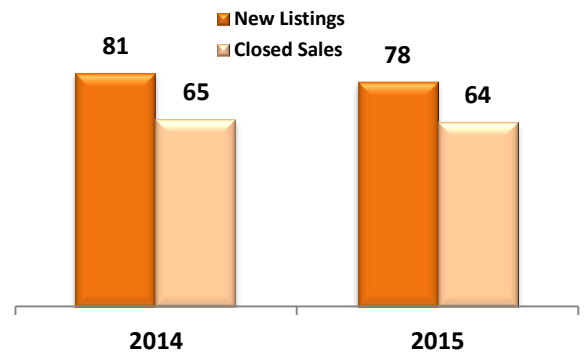
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	4	4	0.0%	81	78	-3.7%
Closed Sales	4	5	25.0%	65	64	-1.5%
Average Sales Price	\$133,825	\$129,340	-3.4%	\$127,518	\$129,473	1.5%
Avg. Percent of Original List Price Received at Sale*	96.0%	95.0%	-1.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	119	158	32.8%	98	113	15.3%
Total Current Inventory**	15	14	-6.7%	-	-	-
Single-Family Detached Inventory	15	14	-6.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

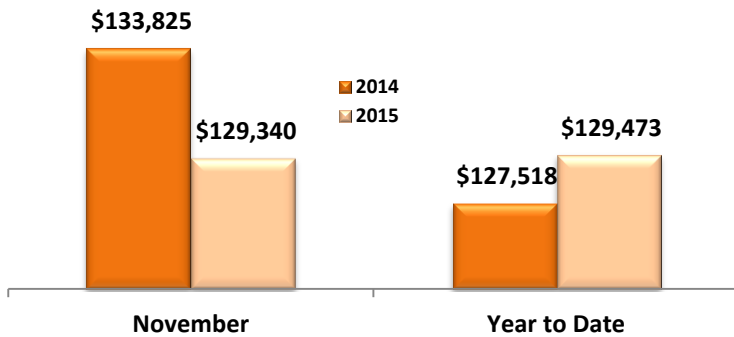
Activity-Most Recent Month



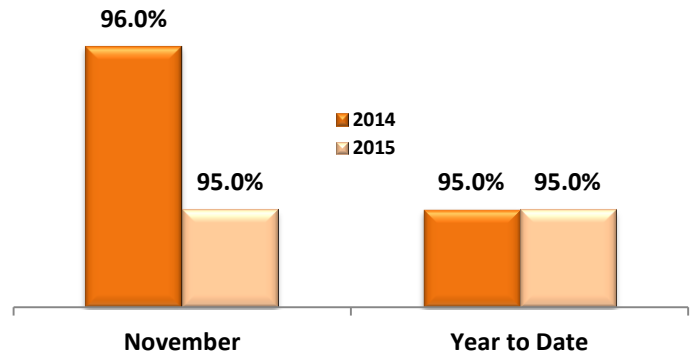
Activity-Year to Date



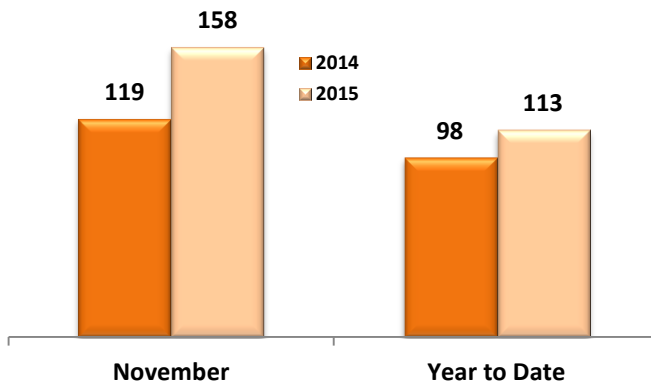
Average Sales Price



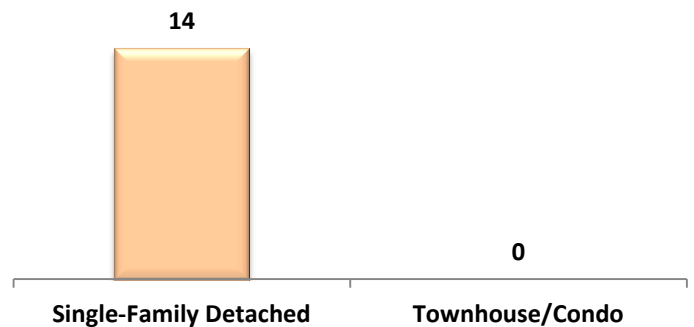
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

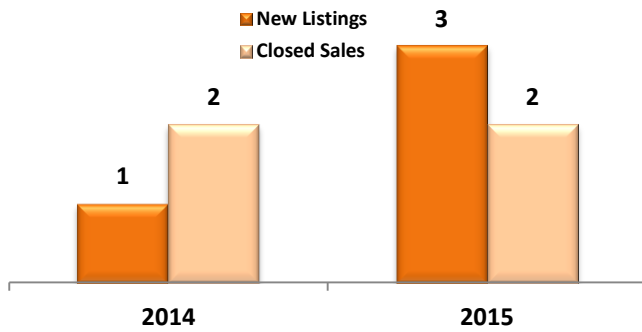
November

Year to Date

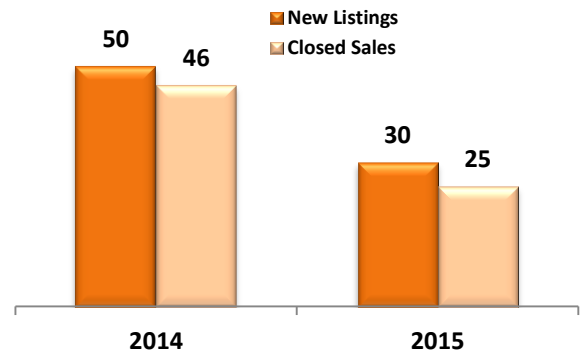
Watonwan County, MN	2014	2015	Change	2014	2015	Change
New Listings	1	3	200.0%	50	30	-40.0%
Closed Sales	2	2	0.0%	46	25	-45.7%
Average Sales Price	\$83,000	\$181,500	118.7%	\$101,366	\$113,584	12.1%
Avg. Percent of Original List Price Received at Sale*	79.0%	85.0%	7.6%	86.0%	90.0%	4.7%
Average Days on Market Until Sale	160	144	-10.0%	222	276	24.3%
Total Current Inventory**	23	14	-39.1%	-	-	-
Single-Family Detached Inventory	23	14	-39.1%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

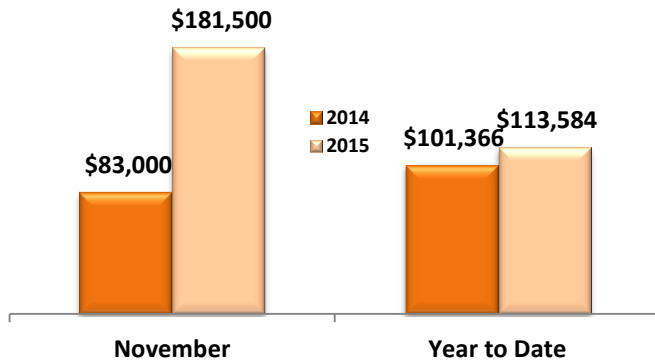
Activity-Most Recent Month



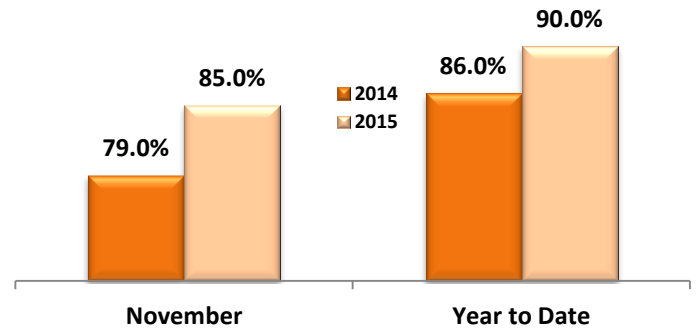
Activity-Year to Date



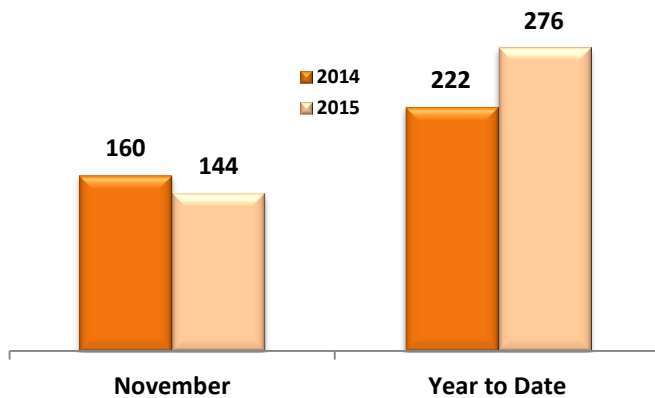
Average Sales Price



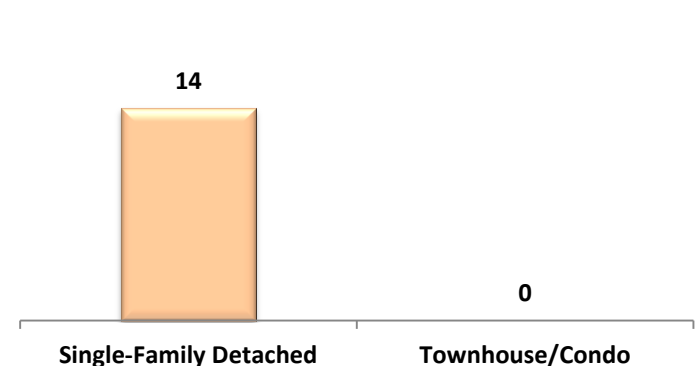
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

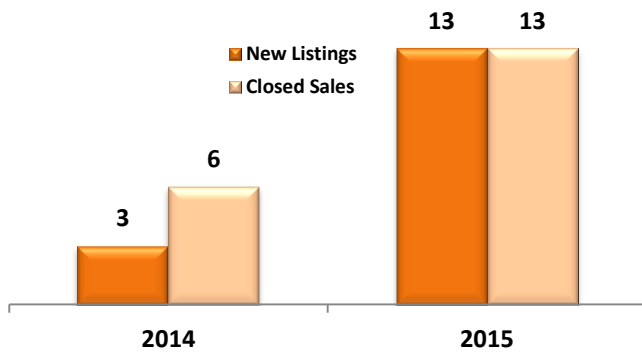
November

Year to Date

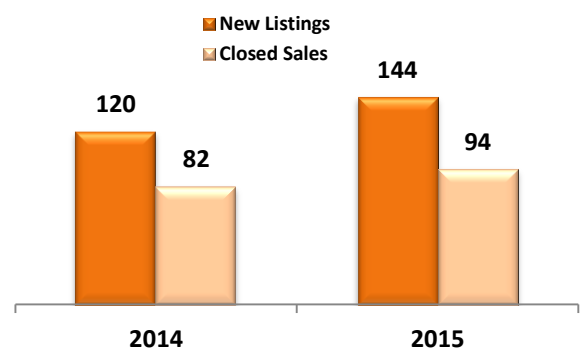
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	3	13	333.3%	120	144	20.0%
Closed Sales	6	13	116.7%	82	94	14.6%
Average Sales Price	\$147,983	\$111,915	-24.4%	\$109,763	\$120,425	9.7%
Avg. Percent of Original List Price Received at Sale*	97.0%	92.0%	-5.2%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	99	107	8.1%	149	103	-30.9%
Total Current Inventory**	31	33	6.5%	-	-	-
Single-Family Detached Inventory	30	31	3.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

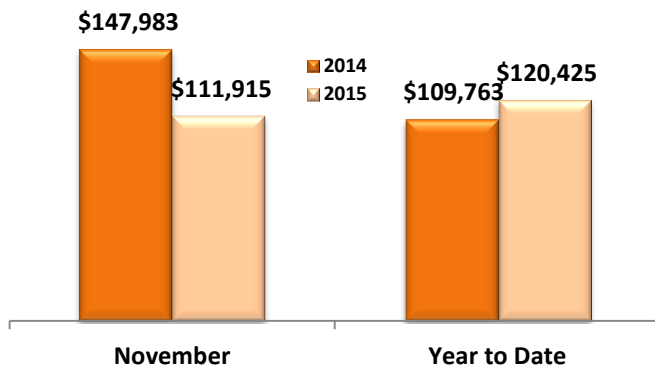
Activity-Most Recent Month



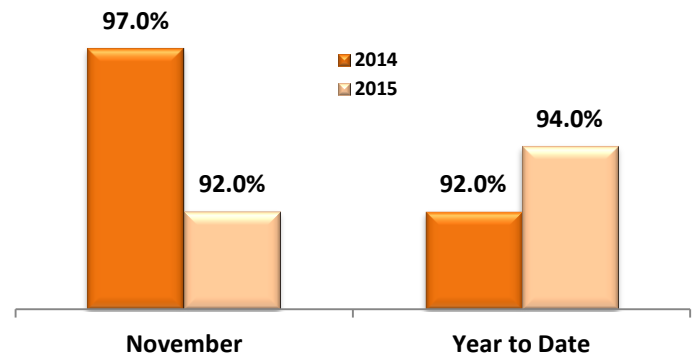
Activity-Year to Date



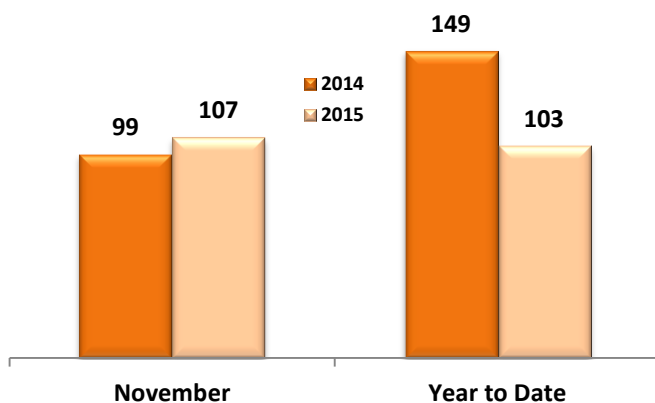
Average Sales Price



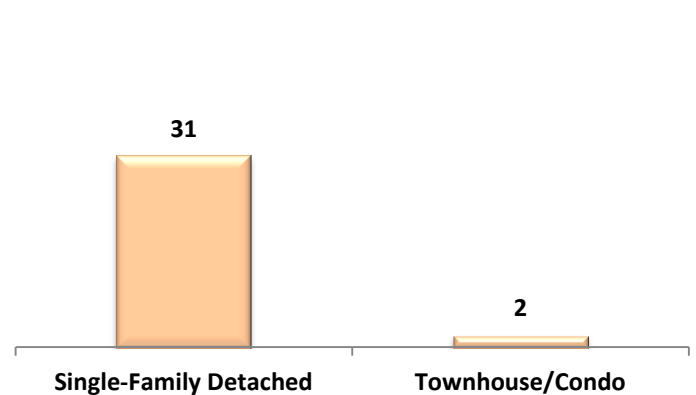
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

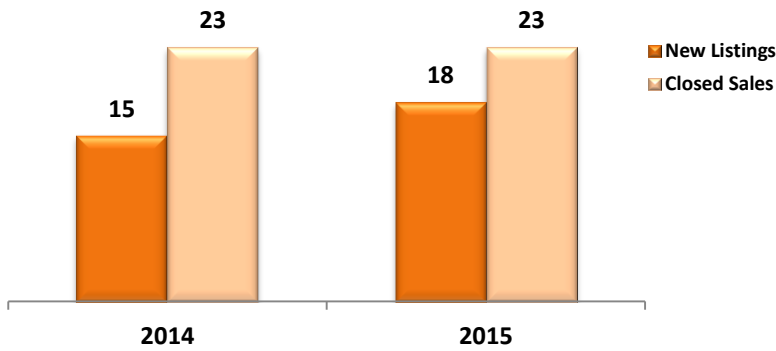
November

Year to Date

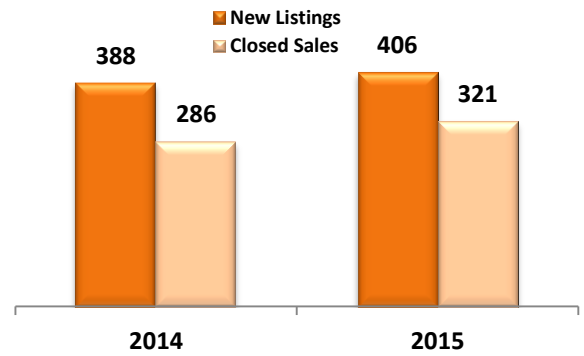
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	15	18	-20.0%	388	406	4.6%
Closed Sales	23	23	0.0%	286	321	12.2%
Average Sales Price	\$209,830	\$225,095	7.3%	\$200,344	\$201,205	0.4%
Avg. Percent of Original List Price Received at Sale*	95.0%	96.0%	1.1%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	84	116	38.1%	124	112	-9.7%
Total Current Inventory**	89	68	-23.6%	-	-	-
Single-Family Detached Inventory	73	50	-31.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

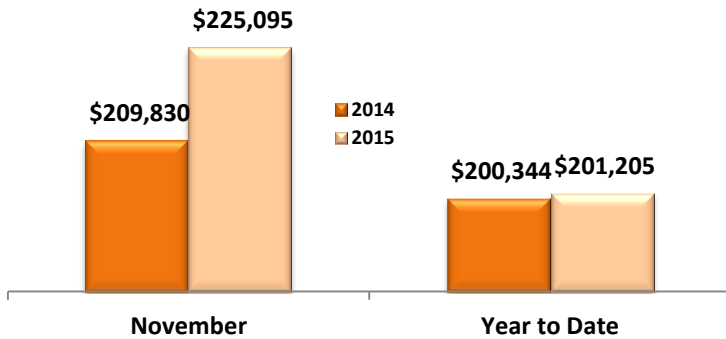
Activity-Most Recent Month



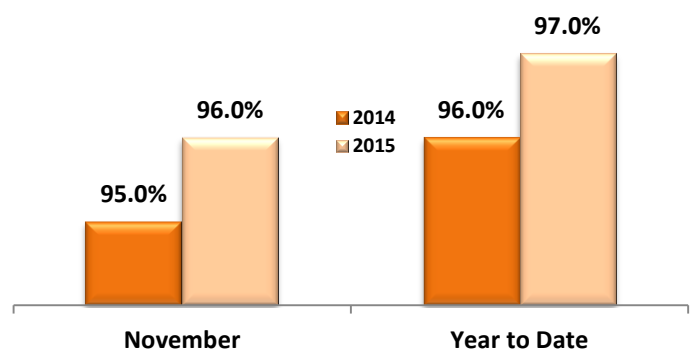
Activity-Year to Date



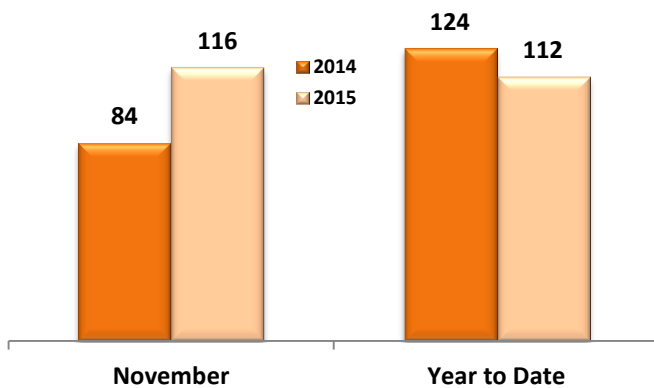
Average Sales Price



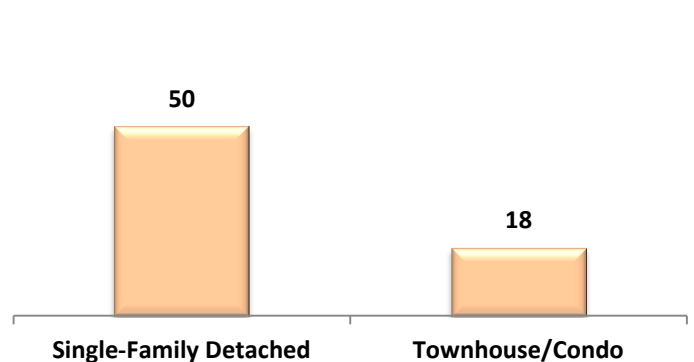
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

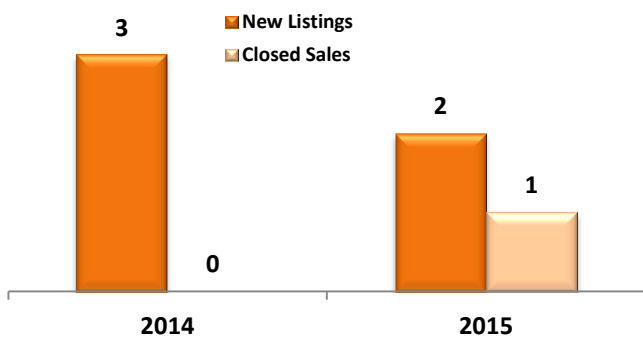
November

Year to Date

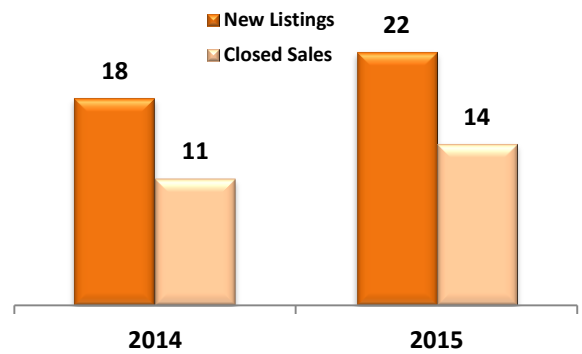
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	3	2	-33.3%	18	22	22.2%
Closed Sales	0	1	N/A	11	14	27.3%
Average Sales Price	\$0	\$381,000	N/A	\$279,774	\$248,078	-11.3%
Avg. Percent of Original List Price Received at Sale*	0.0%	92.0%	N/A	93.0%	97.0%	4.3%
Average Days on Market Until Sale	0	221	N/A	160	88	-45.0%
Total Current Inventory**	6	3	-50.0%	-	-	-
Single-Family Detached Inventory	4	2	-50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

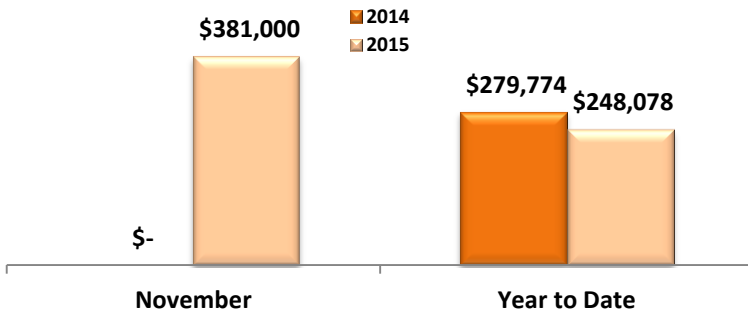
Activity-Most Recent Month



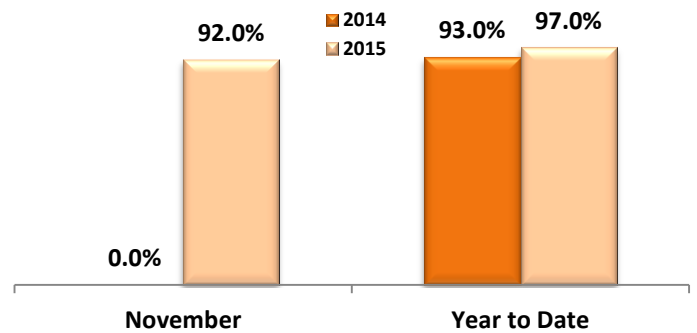
Activity-Year to Date



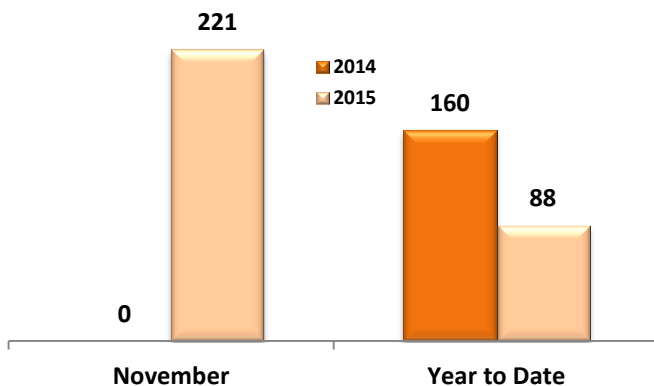
Average Sales Price



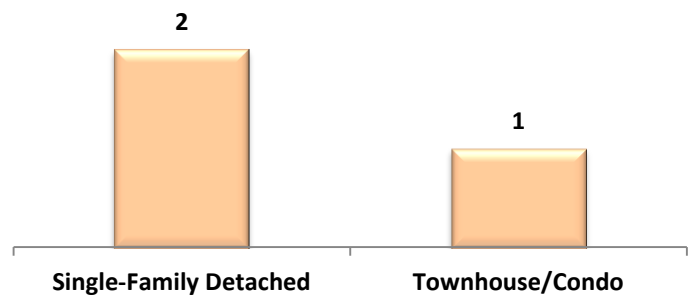
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

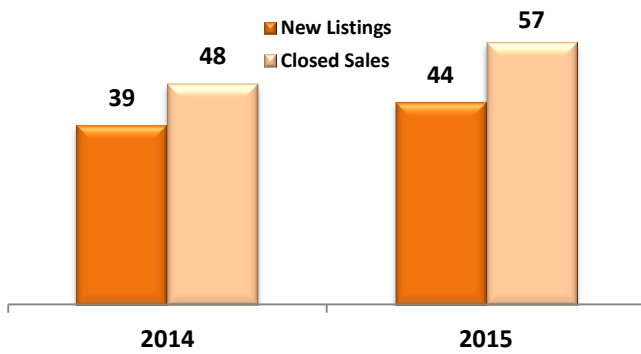
November

Year to Date

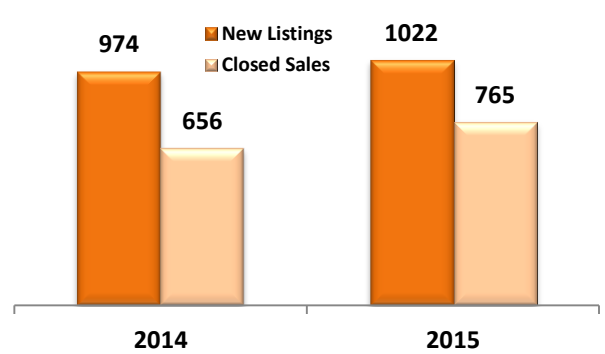
Blue Earth/Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	39	44	12.8%	974	1,022	4.9%
Closed Sales	48	57	18.8%	656	765	16.6%
Average Sales Price	\$179,525	\$186,594	3.9%	\$183,446	\$193,366	5.4%
Avg. Percent of Original List Price Received at Sale*	95.0%	95.0%	0.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	104	121	16.3%	125	113	-9.6%
Total Current Inventory**	265	182	-31.3%	-	-	-
Single-Family Detached Inventory	213	157	-26.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

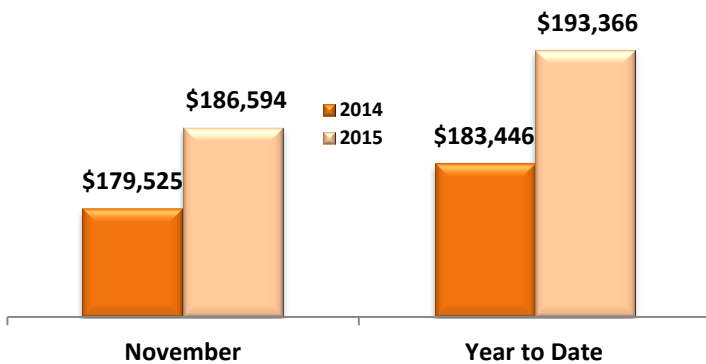
Activity-Most Recent Month



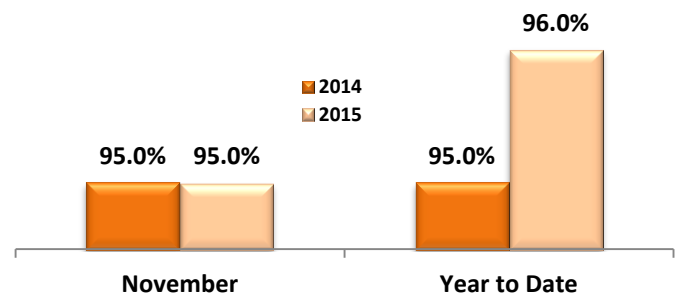
Activity-Year to Date



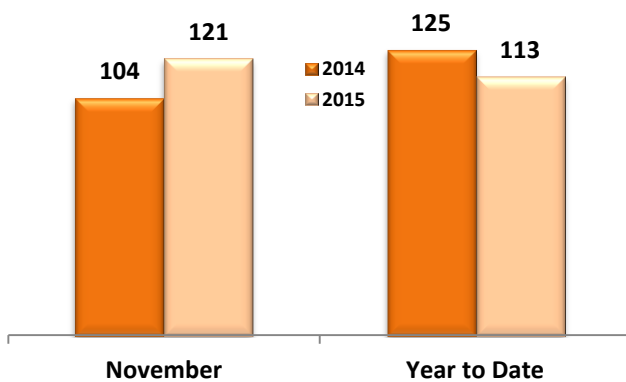
Average Sales Price



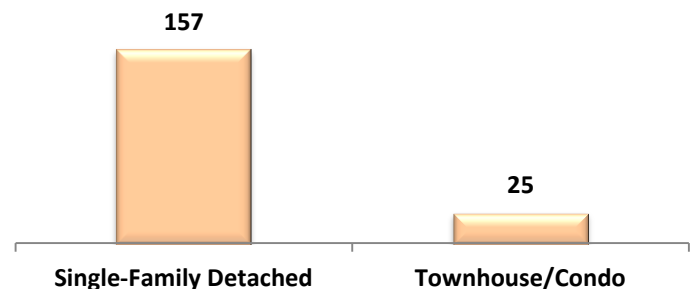
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

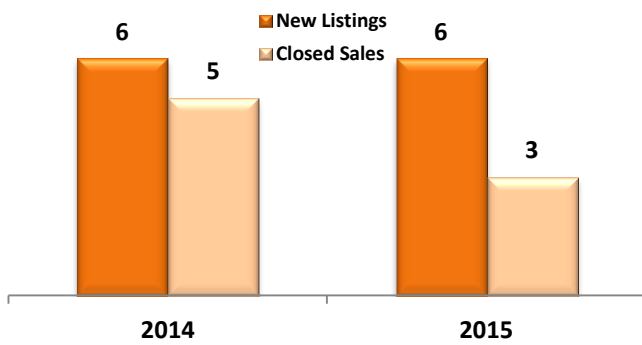
November

Year to Date

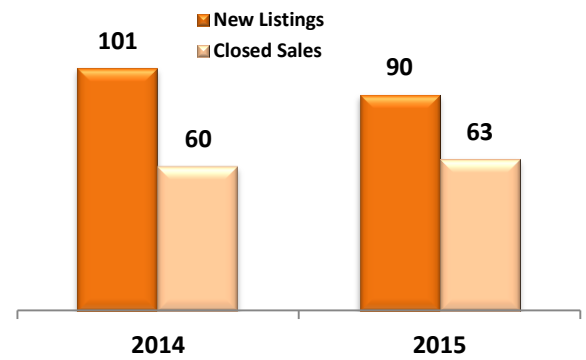
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	6	6	0.0%	101	90	-10.9%
Closed Sales	5	3	-40.0%	60	63	5.0%
Average Sales Price	\$106,400	\$72,296	-32.1%	\$91,743	\$111,581	21.6%
Avg. Percent of Original List Price Received at Sale*	80.0%	96.0%	20.0%	83.0%	89.0%	7.2%
Average Days on Market Until Sale	475	88	-81.5%	192	179	-6.8%
Total Current Inventory**	45	29	-35.6%	-	-	-
Single-Family Detached Inventory	45	29	-35.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

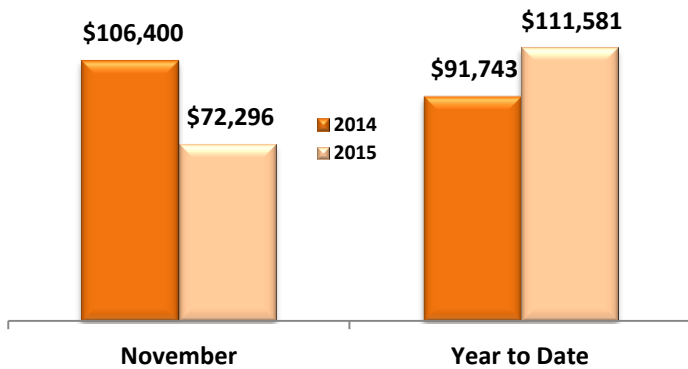
Activity-Most Recent Month



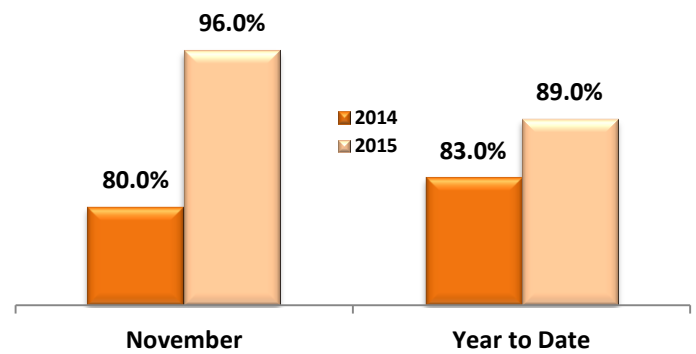
Activity-Year to Date



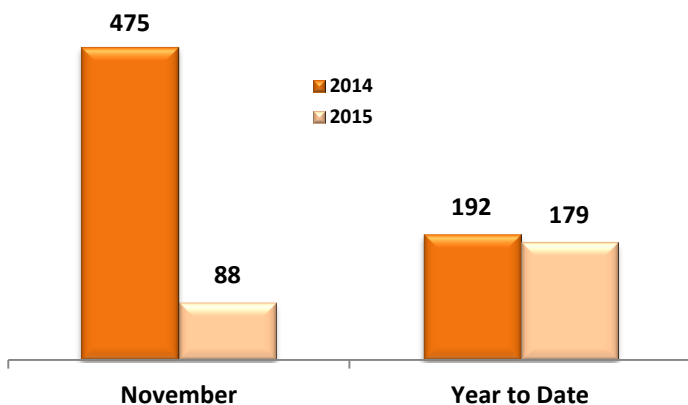
Average Sales Price



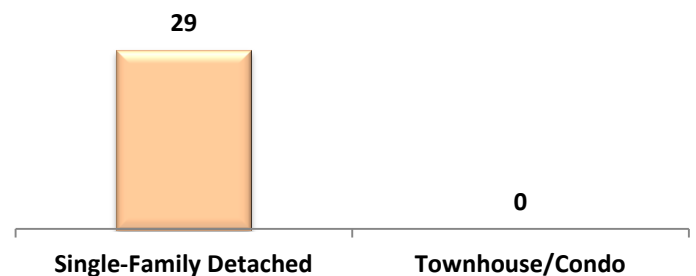
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

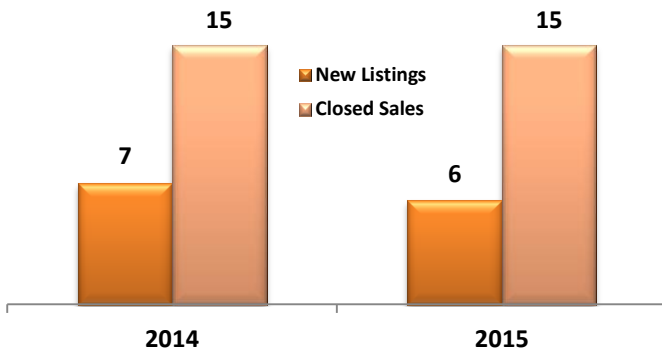
November

Year to Date

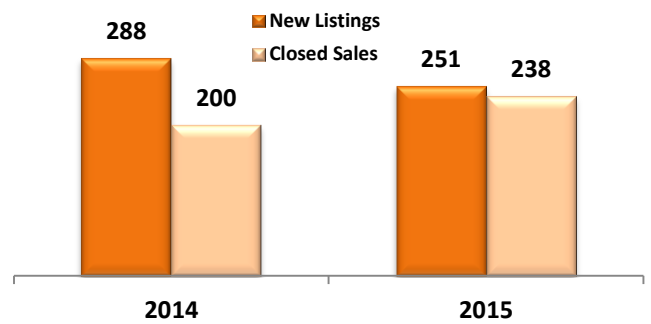
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	7	6	-14.3%	288	251	-12.8%
Closed Sales	15	15	0.0%	200	238	19.0%
Average Sales Price	\$157,193	\$138,386	-12.0%	\$132,746	\$144,213	8.6%
Avg. Percent of Original List Price Received at Sale*	87.0%	97.0%	11.5%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	152	87	-42.8%	130	131	0.8%
Total Current Inventory**	82	54	-34.1%	-	-	-
Single-Family Detached Inventory	81	53	-34.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

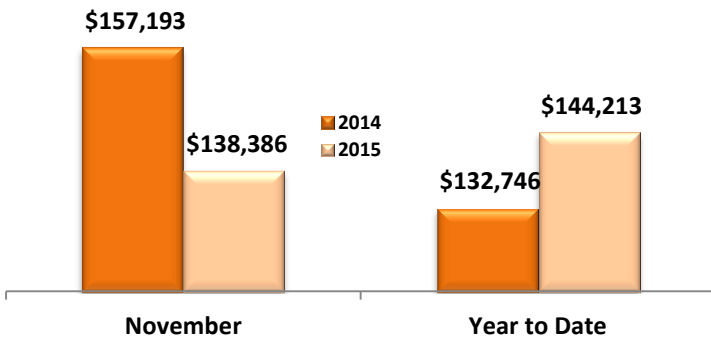
Activity-Most Recent Month



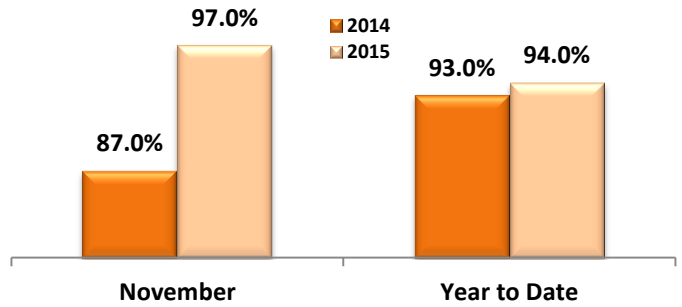
Activity-Year to Date



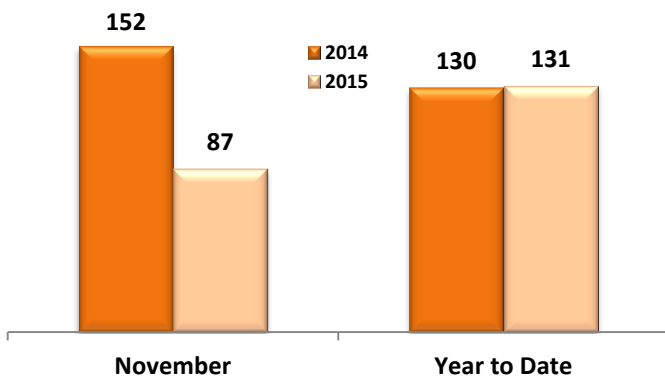
Average Sales Price



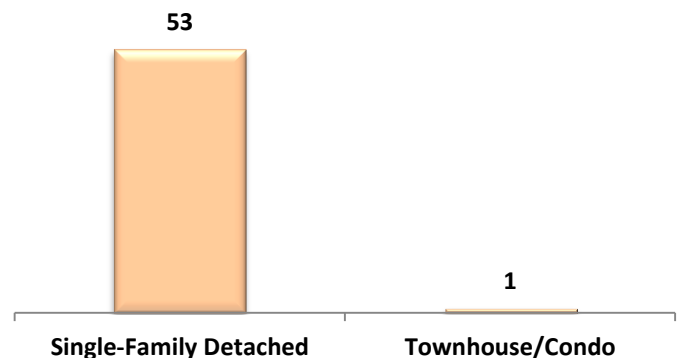
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

November

Year to Date

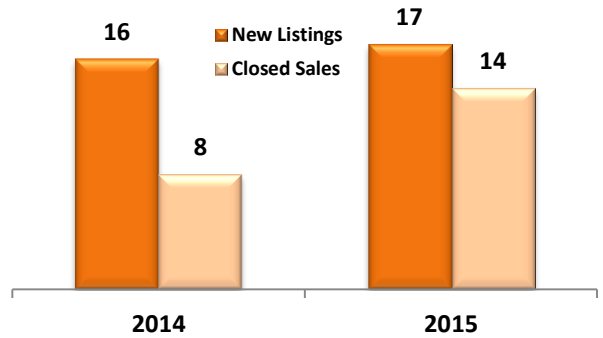
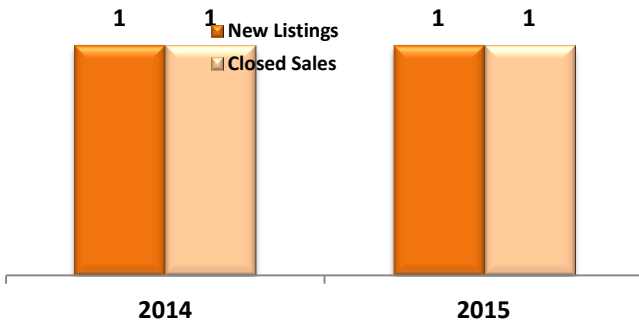
Late Sales recorded in MLS
figured in Year to Date Totals

Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	1	1	0.0%	16	17	6.3%
Closed Sales	1	1	0.0%	8	14	75.0%
Average Sales Price	\$125,000	\$126,400	1.1%	\$137,062	\$139,192	1.6%
Avg. Percent of Original List Price Received at Sale*	99.0%	96.0%	-3.0%	89.0%	99.0%	11.2%
Average Days on Market Until Sale	82	167	103.7%	182	131	-28.0%
Total Current Inventory**	5	7	40.0%	-	-	-
Single-Family Detached Inventory	5	7	40.0%	-	-	-

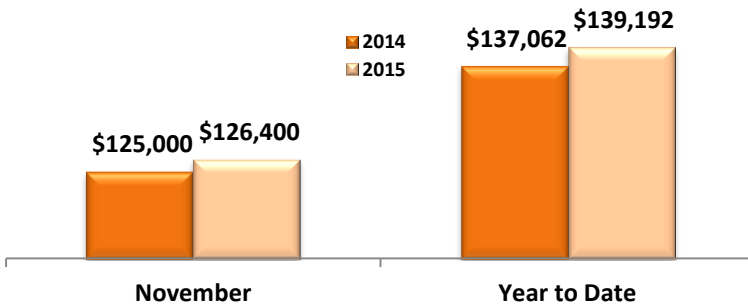
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

Activity-Most Recent Month

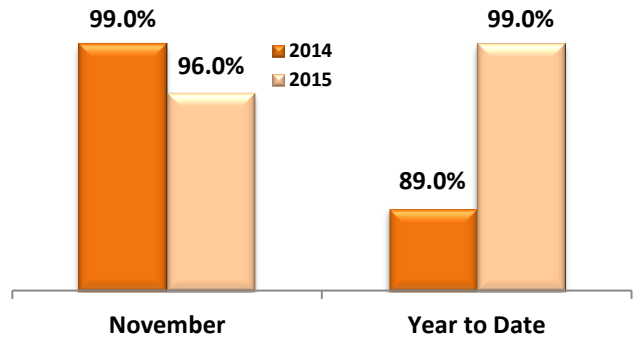
Activity-Year to Date



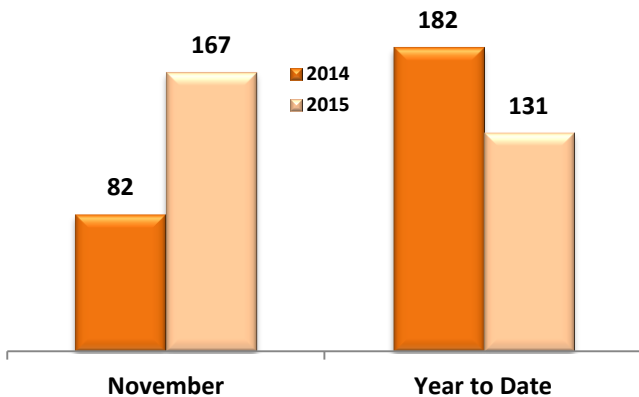
Average Sales Price



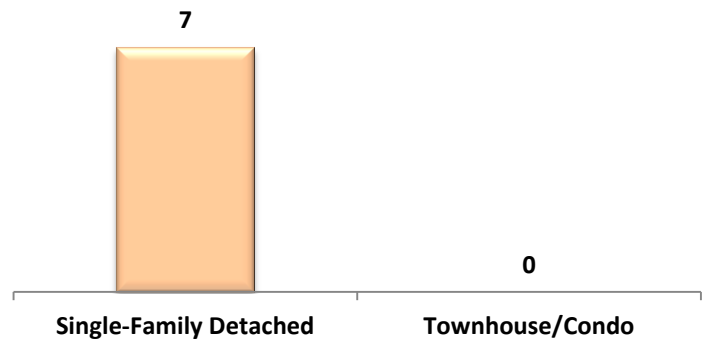
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

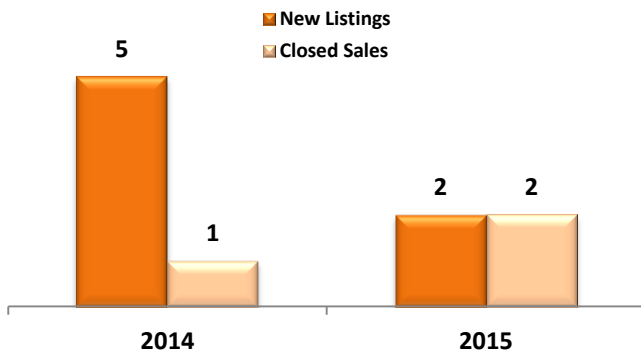
November

Year to Date

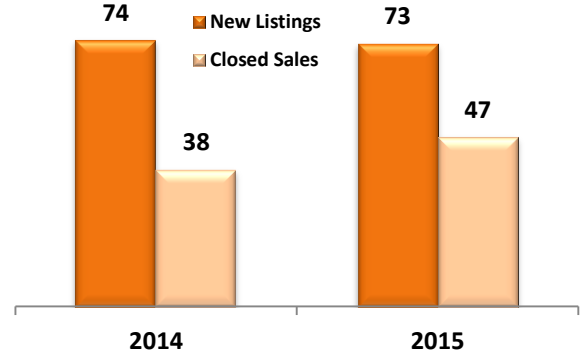
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	5	2	-60.0%	74	73	-1.4%
Closed Sales	1	2	100.0%	38	47	23.7%
Average Sales Price	\$135,700	\$158,013	16.4%	\$264,485	\$289,494	9.5%
Avg. Percent of Original List Price Received at Sale*	85.0%	109.0%	28.2%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	61	80	31.1%	150	145	-3.3%
Total Current Inventory**	24	20	-16.7%	-	-	-
Single-Family Detached Inventory	24	20	-16.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

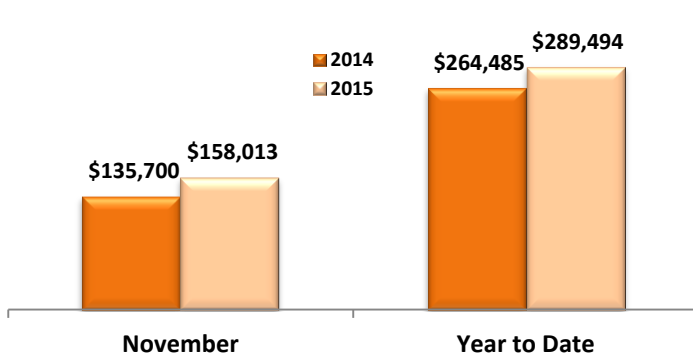
Activity-Most Recent Month



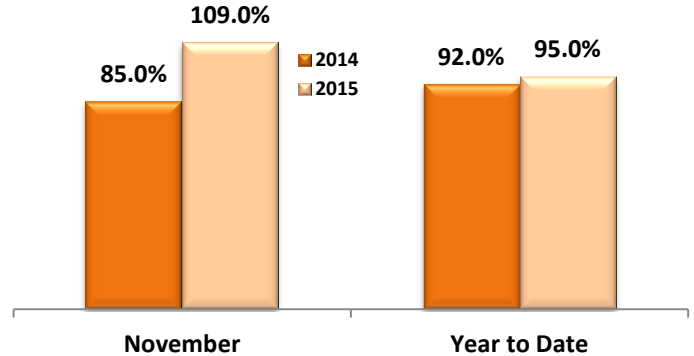
Activity-Year to Date



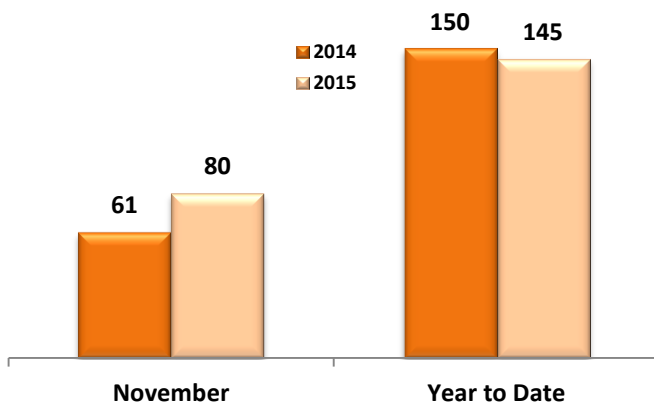
Average Sales Price



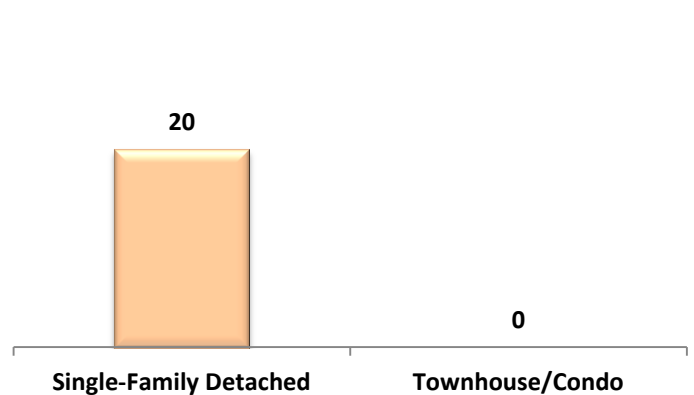
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

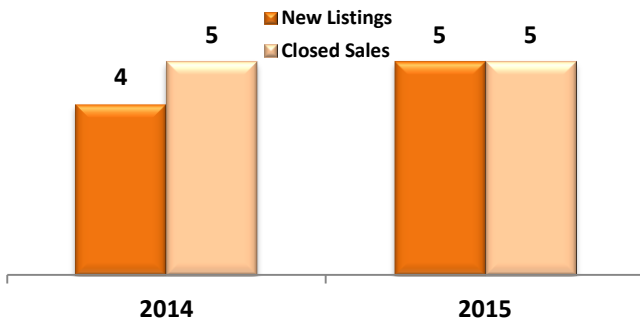
November

Year to Date

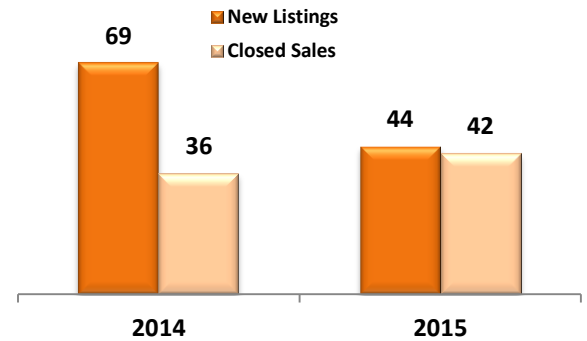
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	4	5	25.0%	69	44	-36.2%
Closed Sales	5	5	0.0%	36	42	16.7%
Average Sales Price	\$116,990	\$72,980	-37.6%	\$87,230	\$84,516	-3.1%
Avg. Percent of Original List Price Received at Sale*	88.0%	78.0%	-11.4%	89.0%	86.0%	-3.4%
Average Days on Market Until Sale	117	227	94.0%	198	180	-9.1%
Total Current Inventory**	43	24	-44.2%	-	-	-
Single-Family Detached Inventory	40	22	-45.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

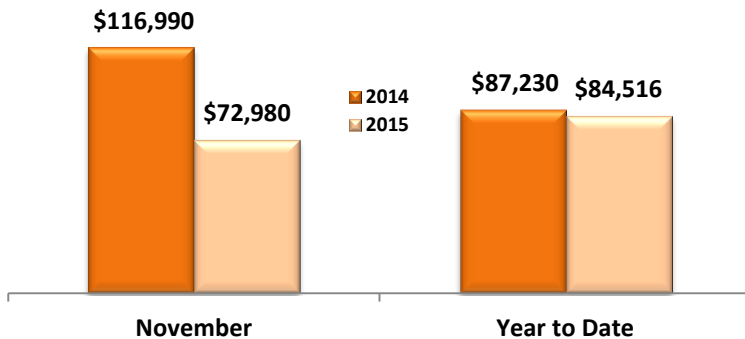
Activity-Most Recent Month



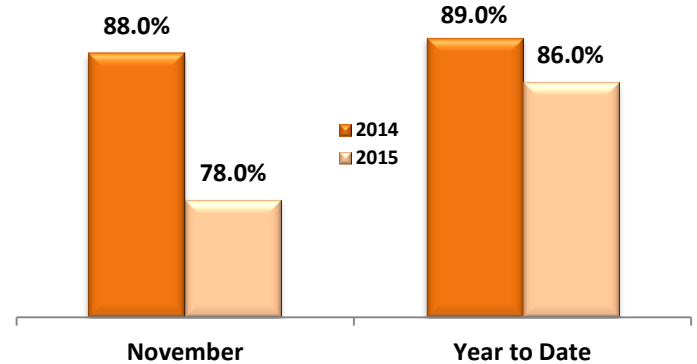
Activity-Year to Date



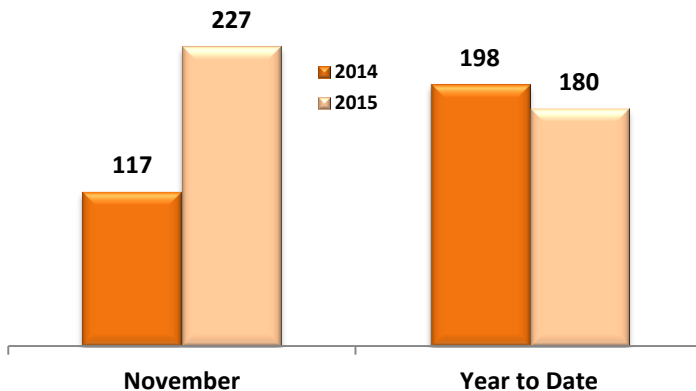
Average Sales Price



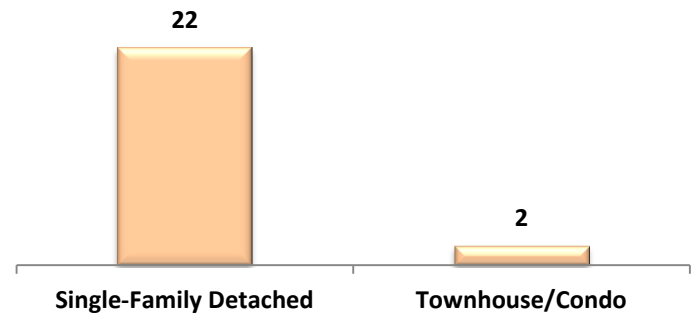
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

November

Year to Date

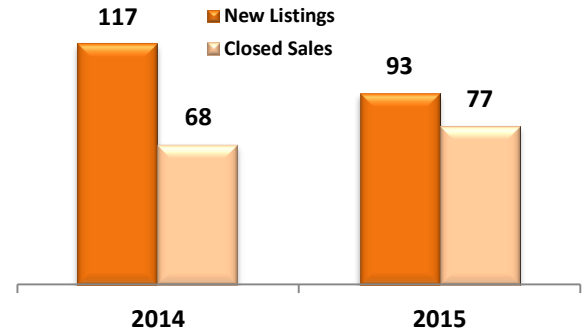
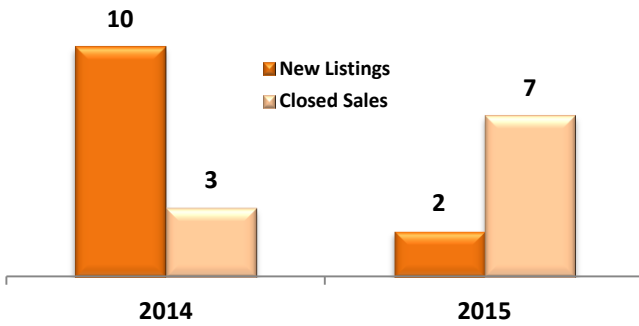
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	10	2	-80.0%	117	93	-20.5%
Closed Sales	3	7	133.3%	68	77	13.2%
Average Sales Price	\$75,833	\$128,071	68.9%	\$122,524	\$131,226	7.1%
Avg. Percent of Original List Price Received at Sale*	74.0%	94.0%	27.0%	90.0%	93.0%	3.3%
Average Days on Market Until Sale	175	116	-33.7%	139	123	-11.5%
Total Current Inventory**	38	18	-52.6%	-	-	-
Single-Family Detached Inventory	38	16	-57.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

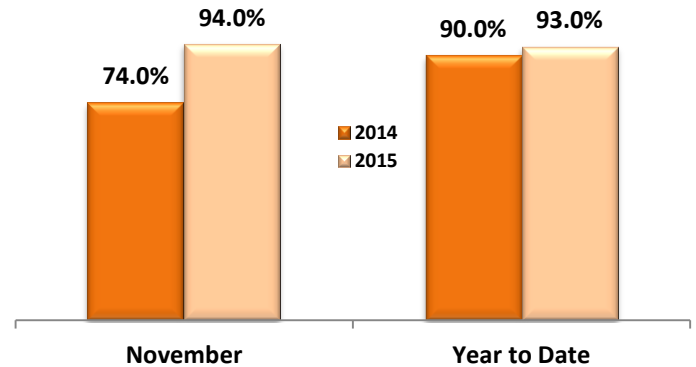
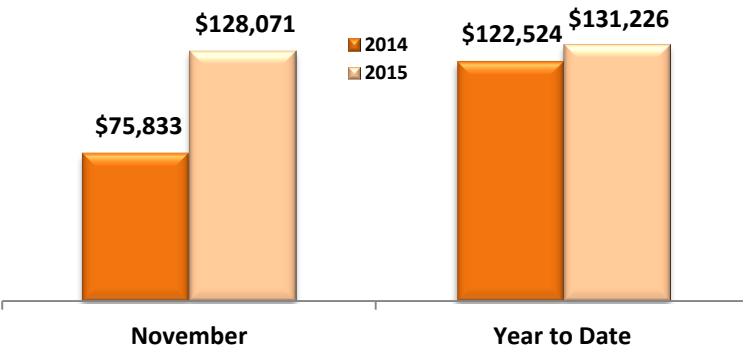
Activity-Most Recent Month

Activity-Year to Date



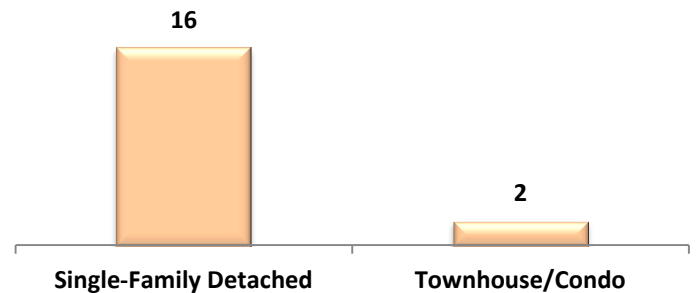
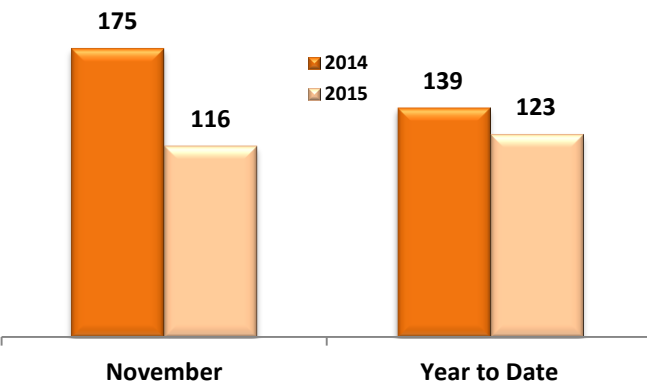
Average Sales Price

Ratio of Sales Price to Original List Price



Average Days on Market Until Sale

Current Inventory



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St. Peter/Kasota/Cleveland

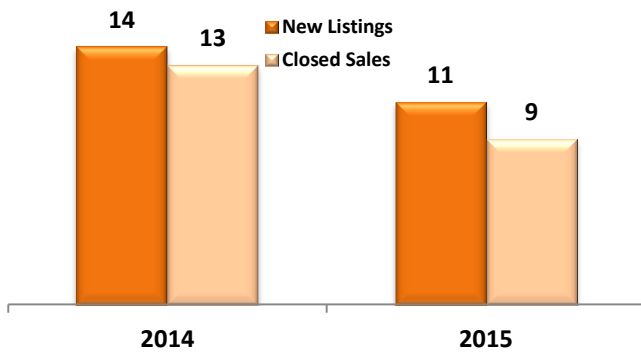
November

Year to Date

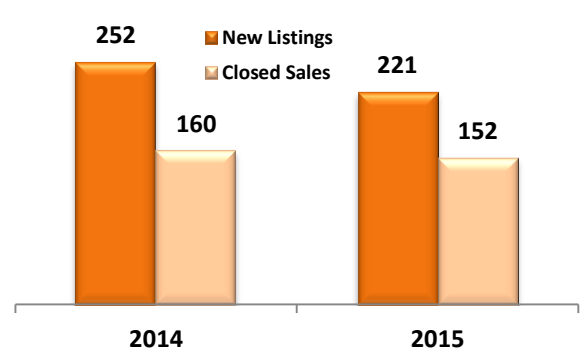
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	14	11	-21.4%	252	221	-12.3%
Closed Sales	13	9	-30.8%	160	152	-5.0%
Average Sales Price	\$189,409	\$176,177	-7.0%	\$181,770	\$177,644	-2.3%
Avg. Percent of Original List Price Received at Sale*	90.0%	91.0%	1.1%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	162	151	-6.8%	169	160	-5.3%
Total Current Inventory**	80	69	-13.8%	-	-	-
Single-Family Detached Inventory	76	58	-23.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

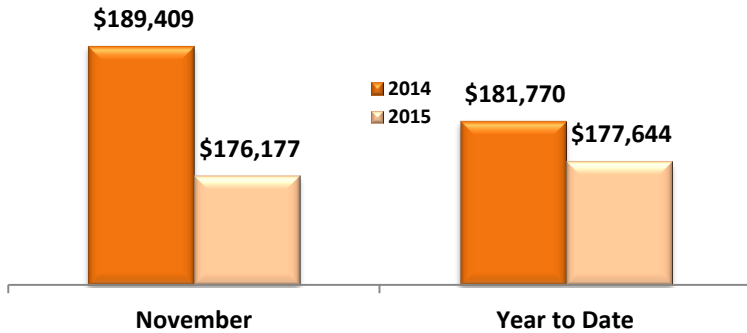
Activity-Most Recent Month



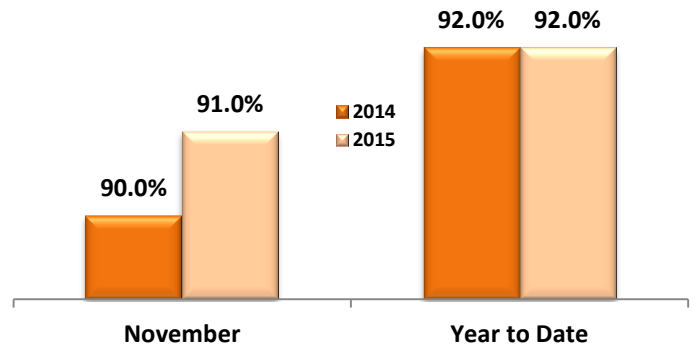
Activity-Year to Date



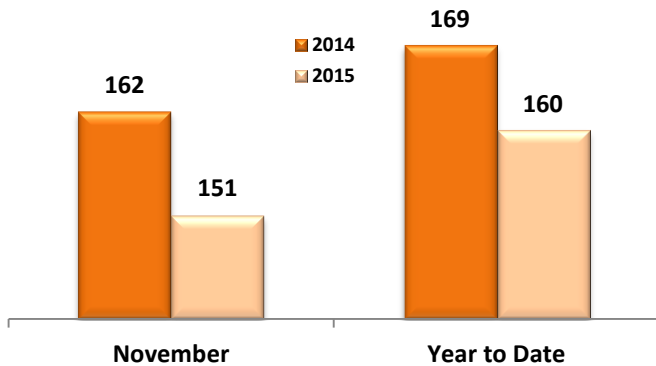
Average Sales Price



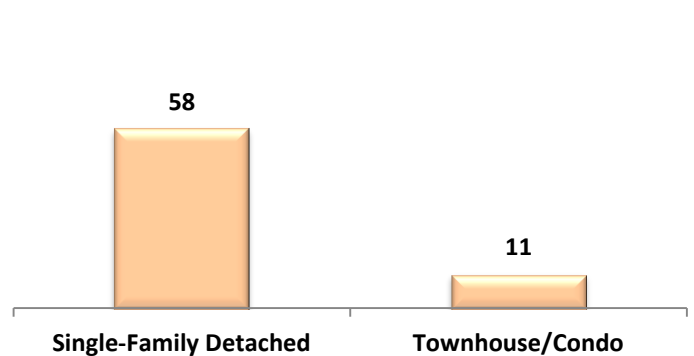
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

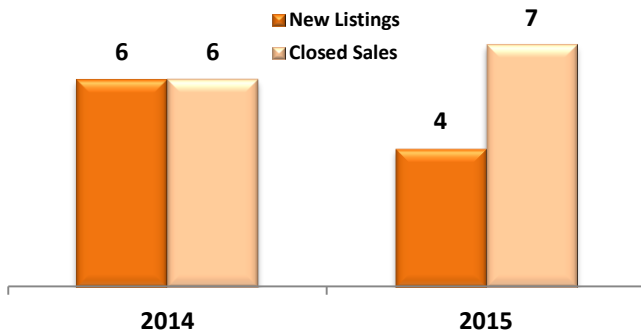
November

Year to Date

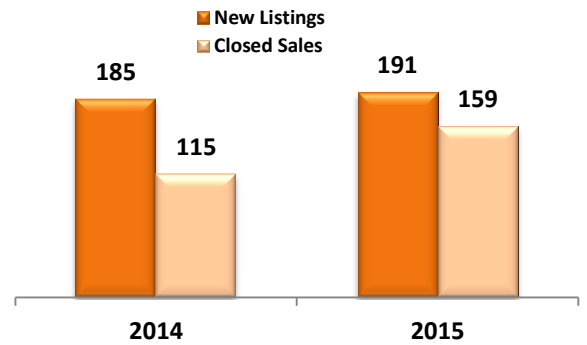
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	6	4	-33.3%	185	191	3.2%
Closed Sales	6	7	16.7%	115	159	38.3%
Average Sales Price	\$211,733	\$232,307	9.7%	\$217,276	\$234,690	8.0%
Avg. Percent of Original List Price Received at Sale*	94.0%	96.0%	2.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	154	92	-40.3%	116	112	-3.4%
Total Current Inventory**	54	31	-42.6%	-	-	-
Single-Family Detached Inventory	45	27	-40.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

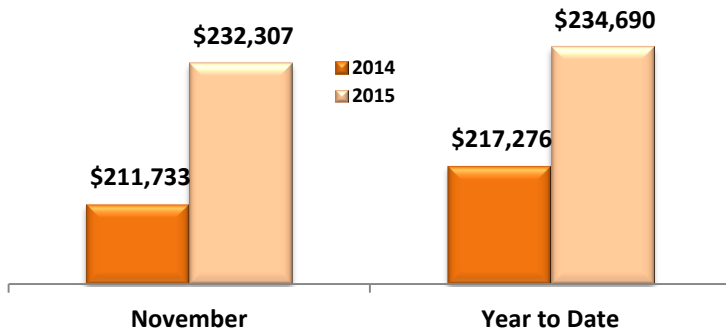
Activity-Most Recent Month



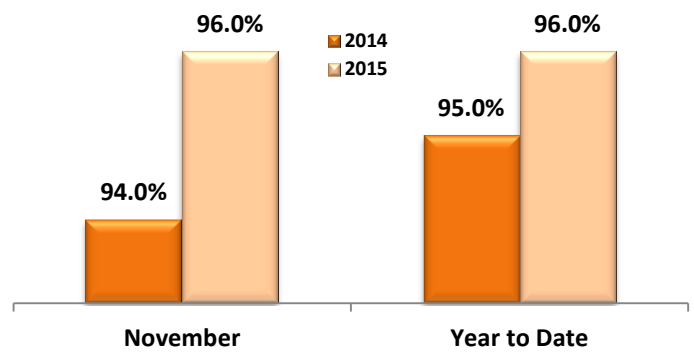
Activity-Year to Date



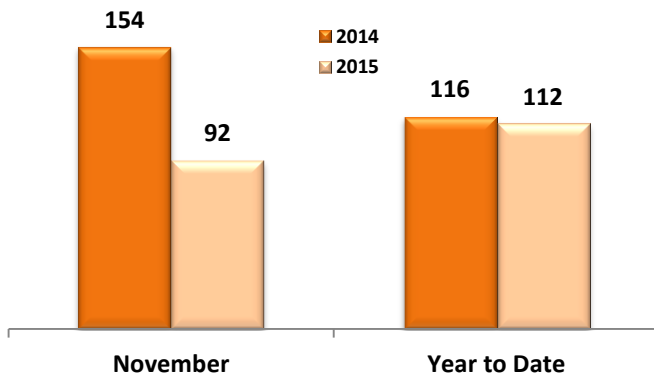
Average Sales Price



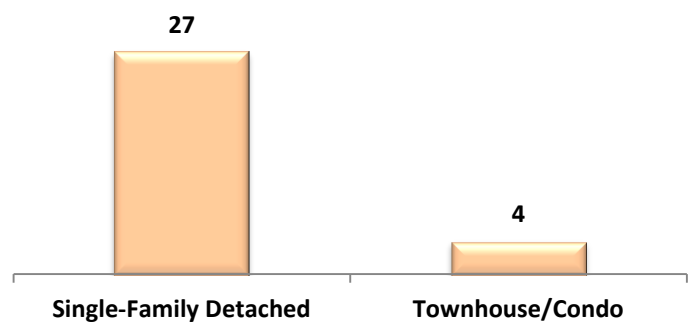
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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West Mankato/Skyline

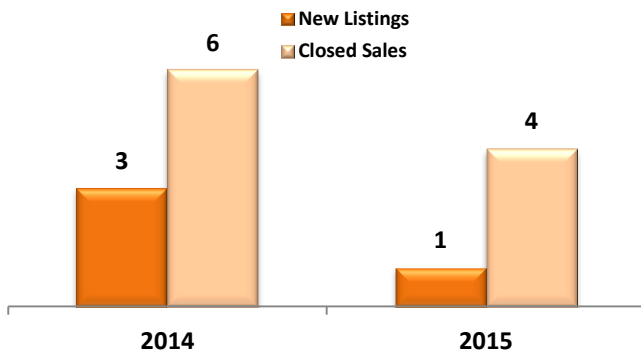
November

Year to Date

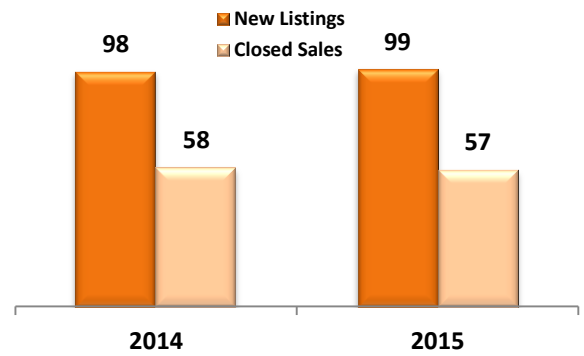
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	3	1	-66.7%	98	99	1.0%
Closed Sales	6	4	-33.3%	58	57	-1.7%
Average Sales Price	\$138,929	\$173,725	25.0%	\$145,641	\$141,319	-3.0%
Avg. Percent of Original List Price Received at Sale*	96.0%	95.0%	-1.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	126	193	53.2%	129	115	-10.9%
Total Current Inventory**	44	13	-70.5%	-	-	-
Single-Family Detached Inventory	20	13	-35.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

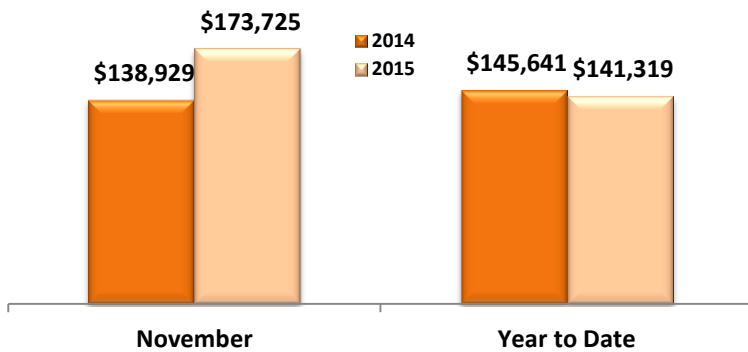
Activity-Most Recent Month



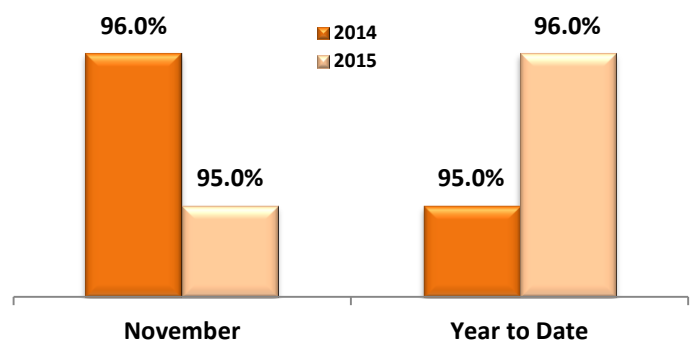
Activity-Year to Date



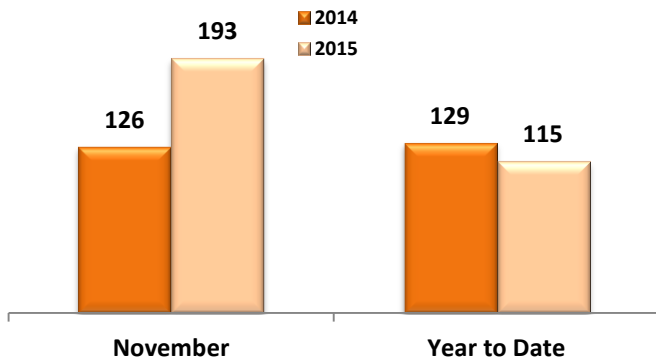
Average Sales Price



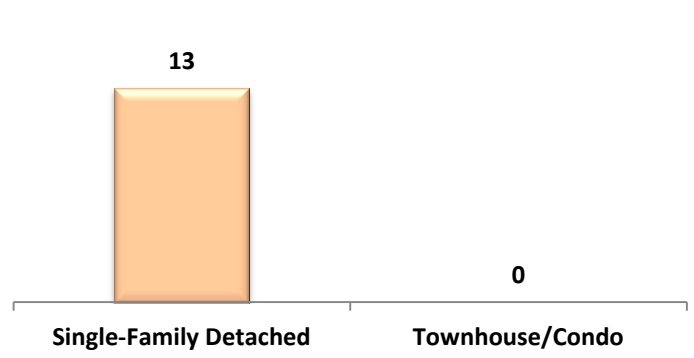
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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