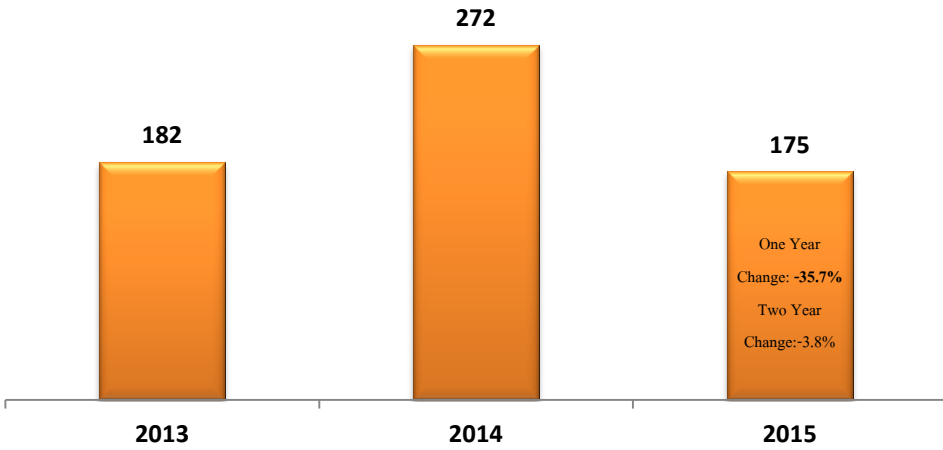


New Listings

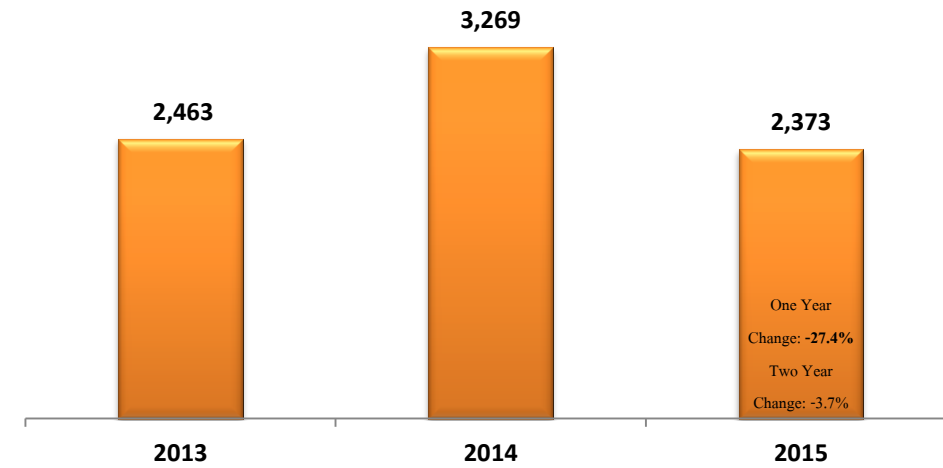
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



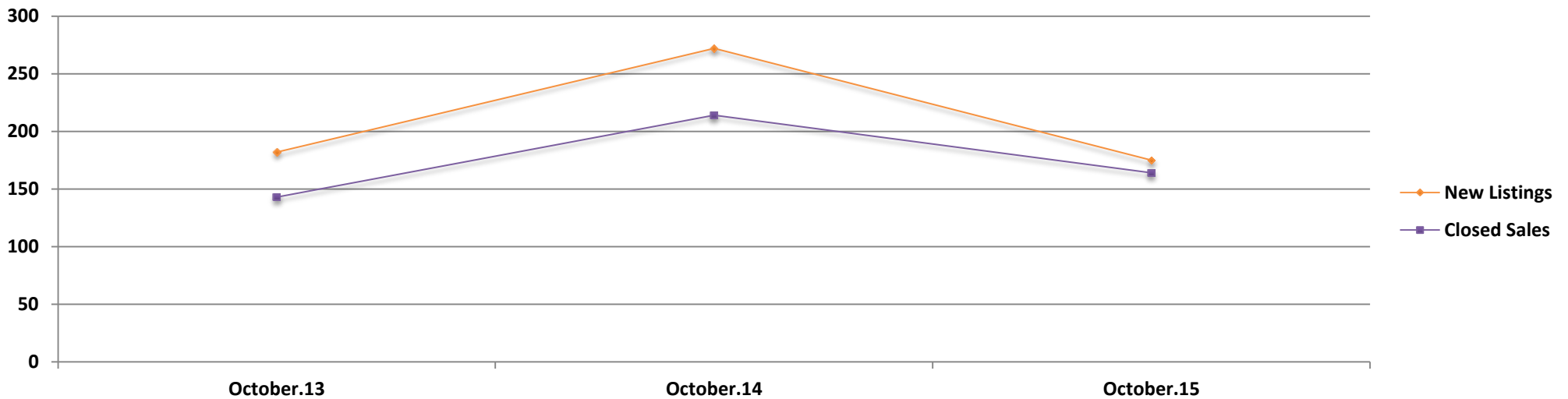
October



Year to Date



Historical Market Activity



Closed Sales

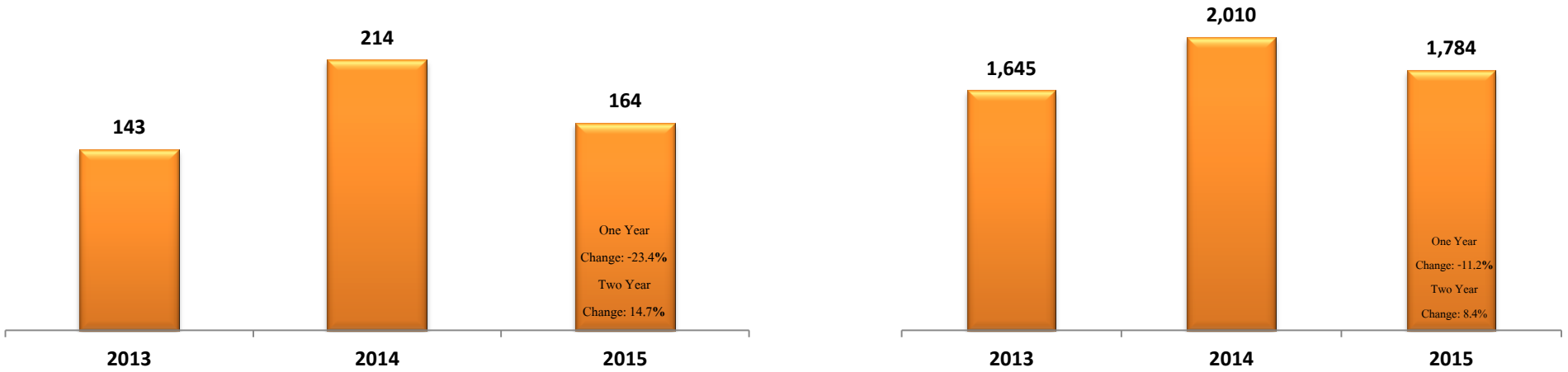
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



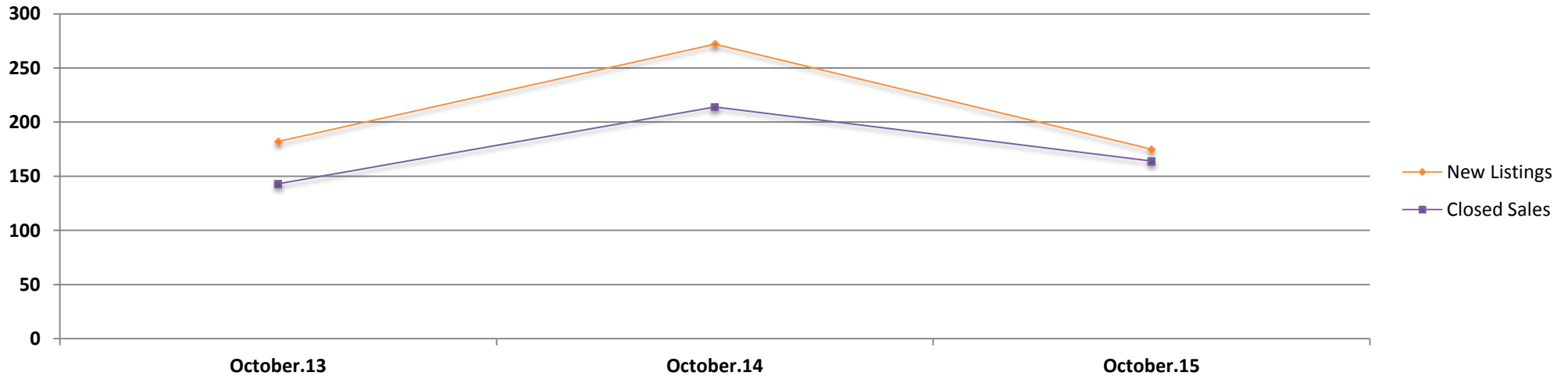
Late Sales recorded in MLS figured in Year to Date Totals

October

Year to Date



Historical Market Activity

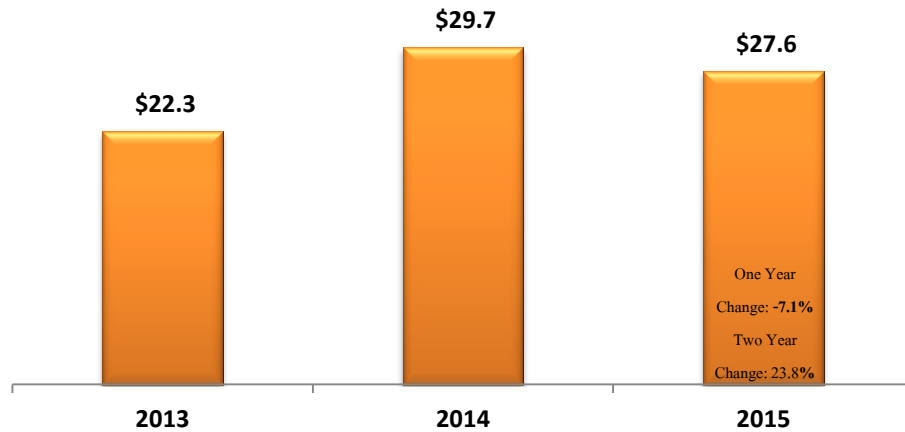


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

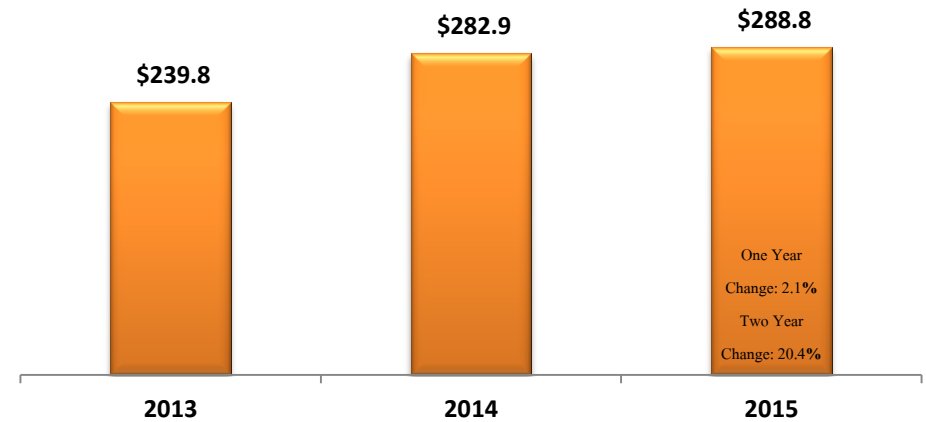


October

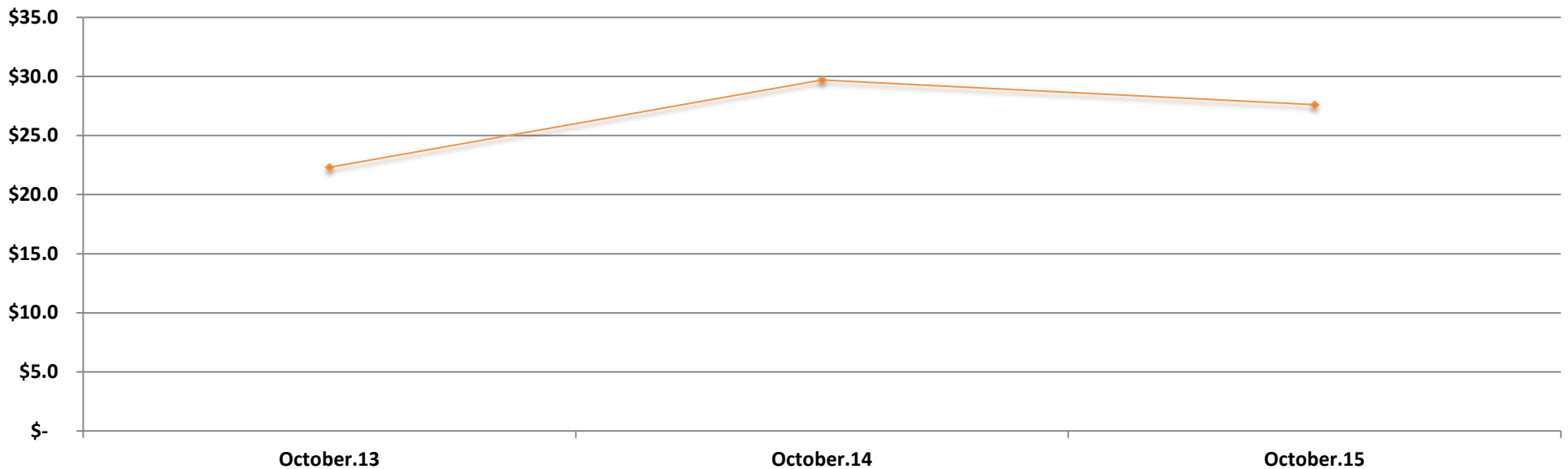


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



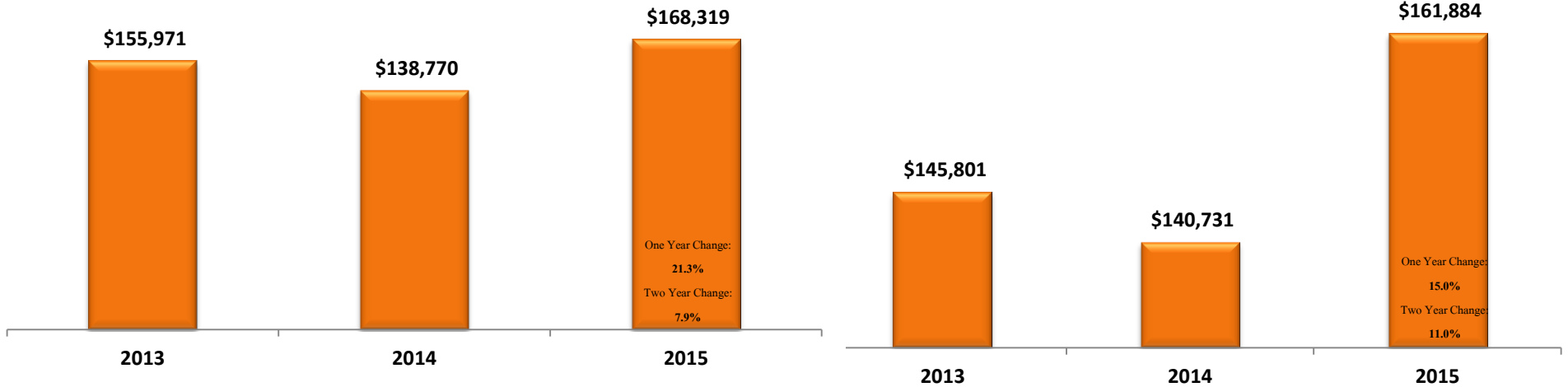
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

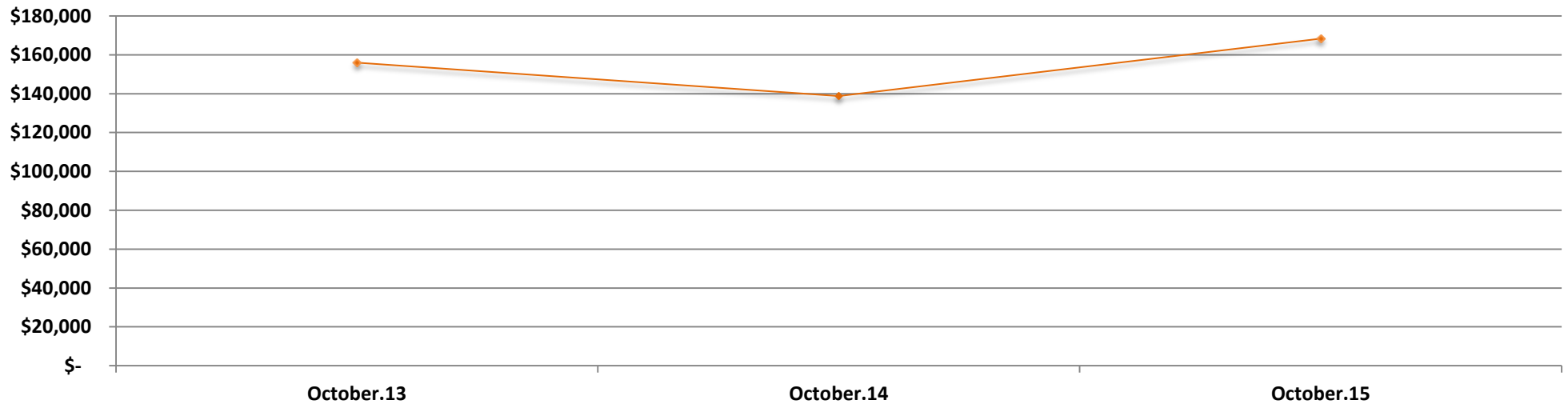
October

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



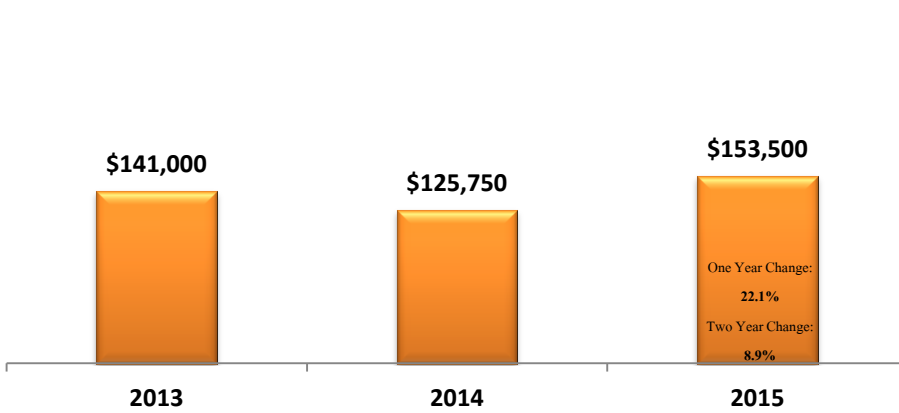
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



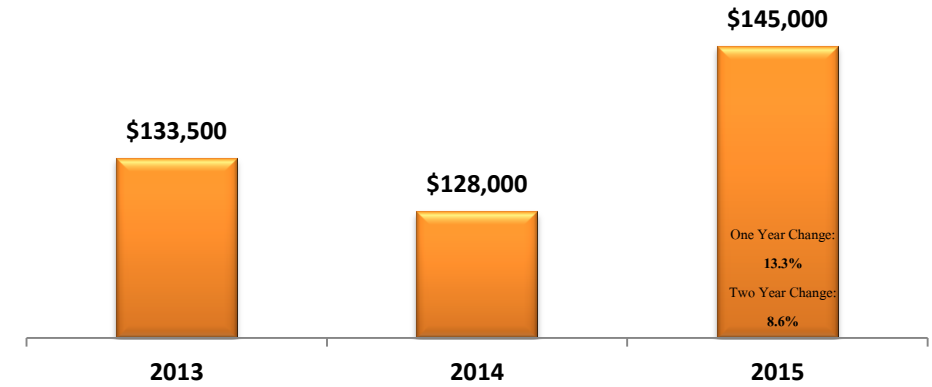
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA
 Figures do not take into account seller concessions

October

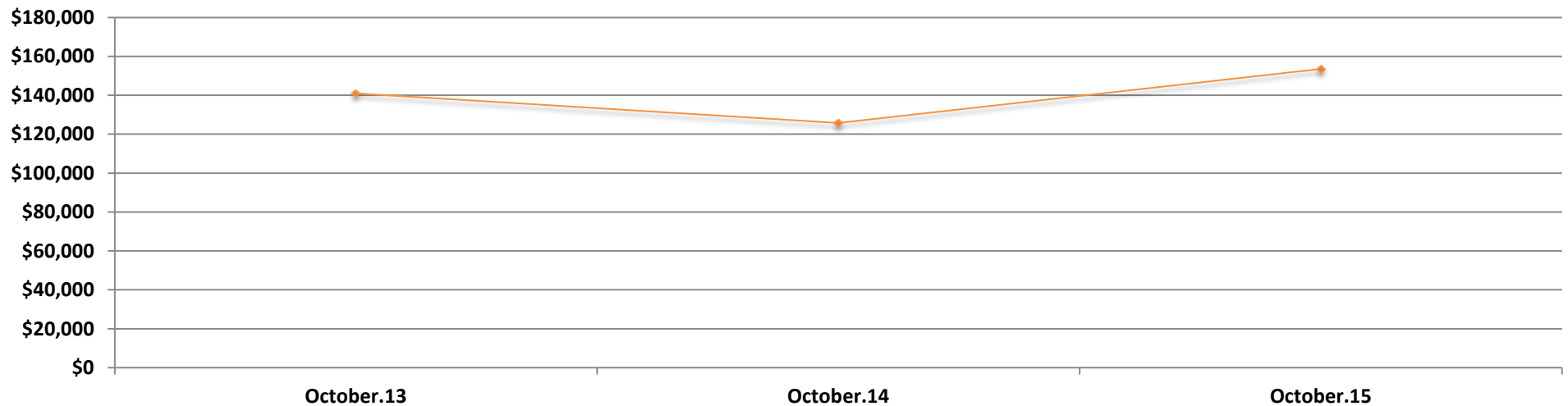


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



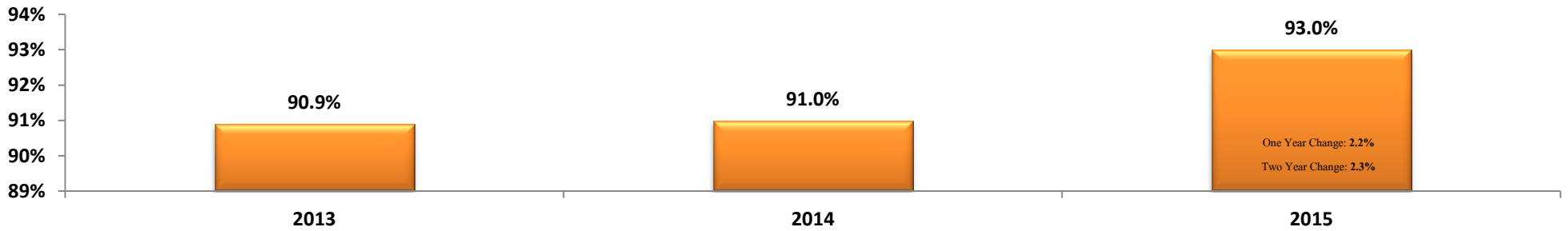
Percent of Original List Price Received at Sale

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

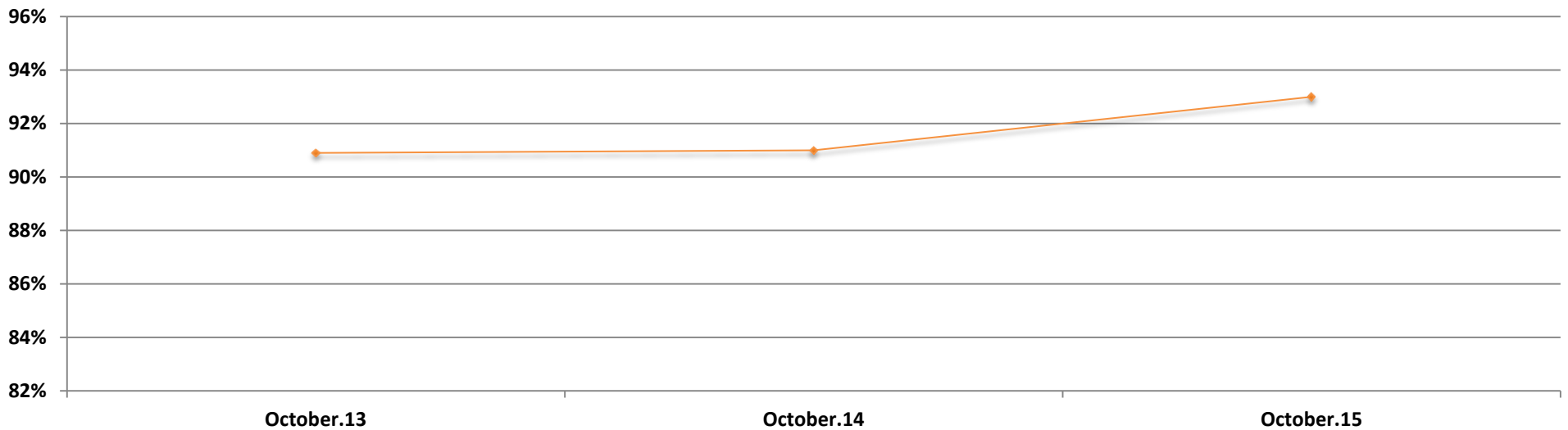


October

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

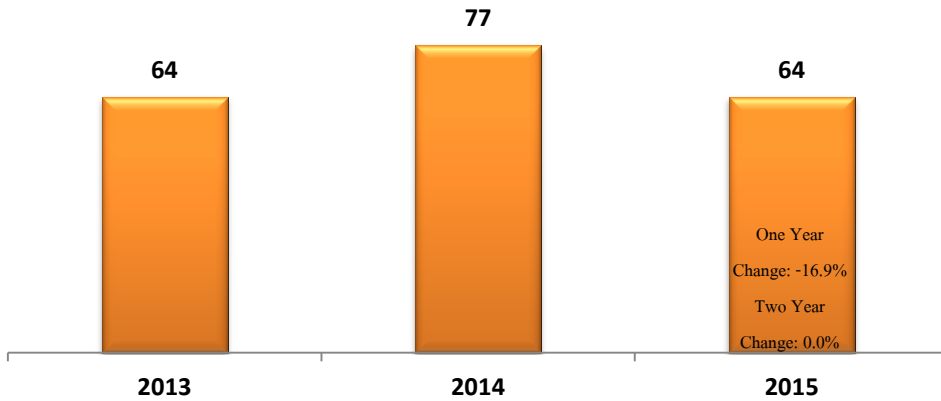


New Listings in Zip Codes 56001 & 56003

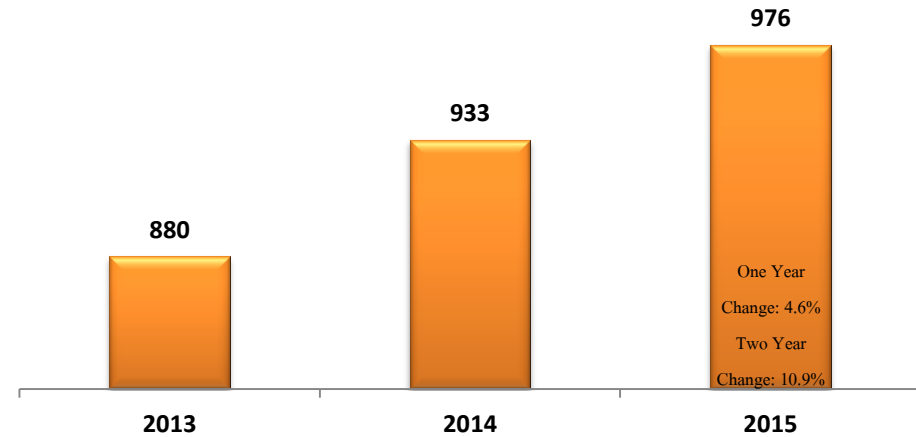
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



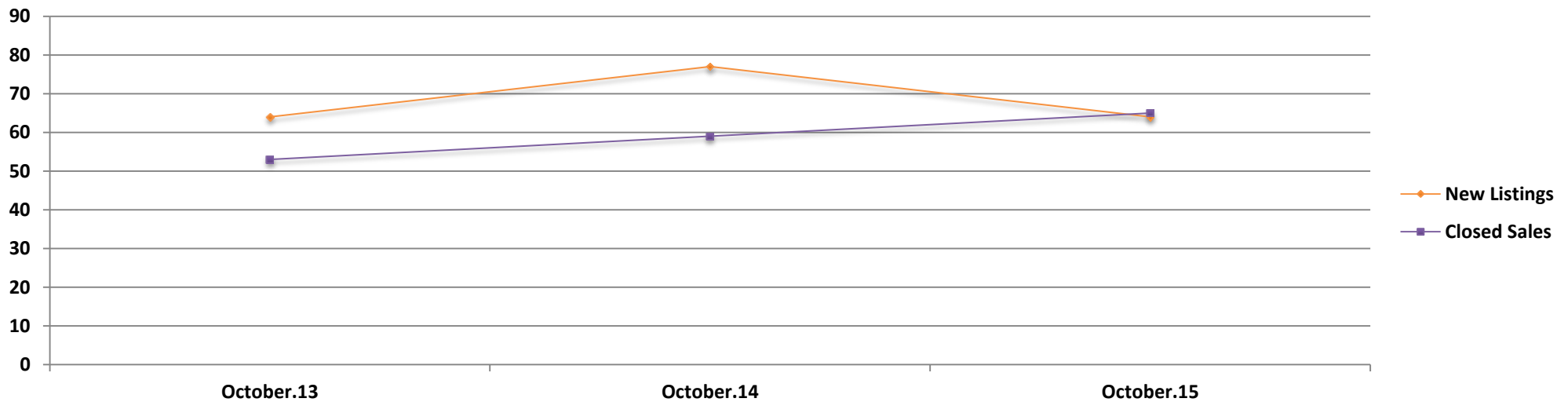
October



Year to Date



Historical Market Activity

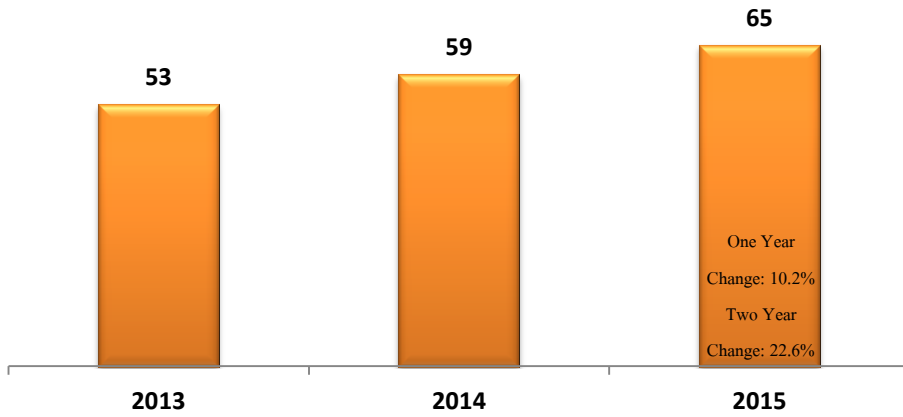


Closed Sales in in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

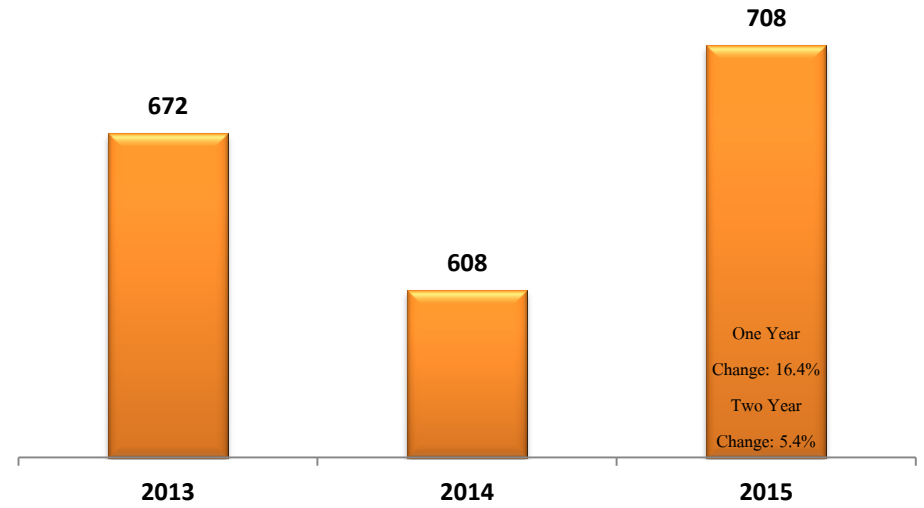


October

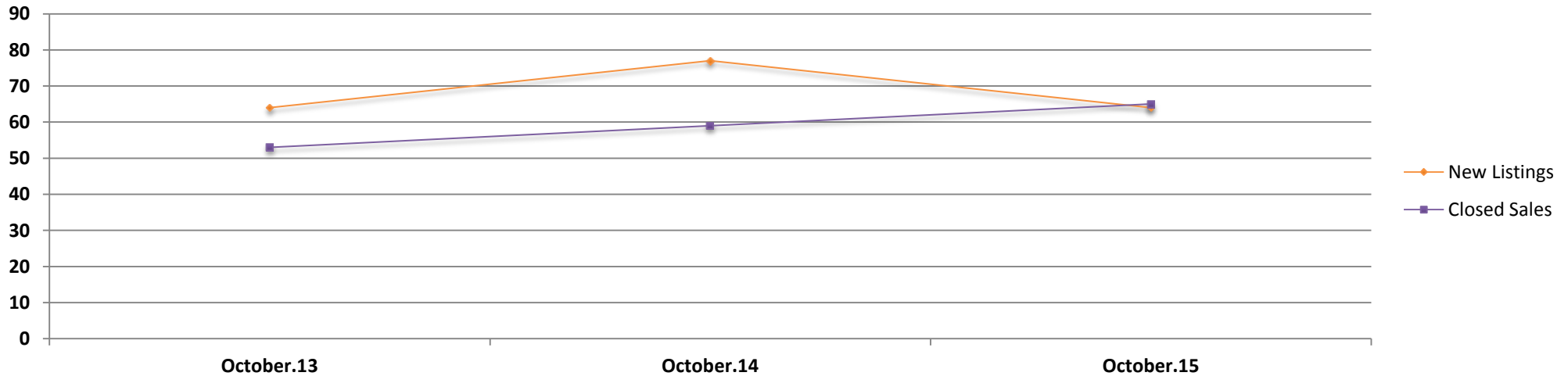


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity

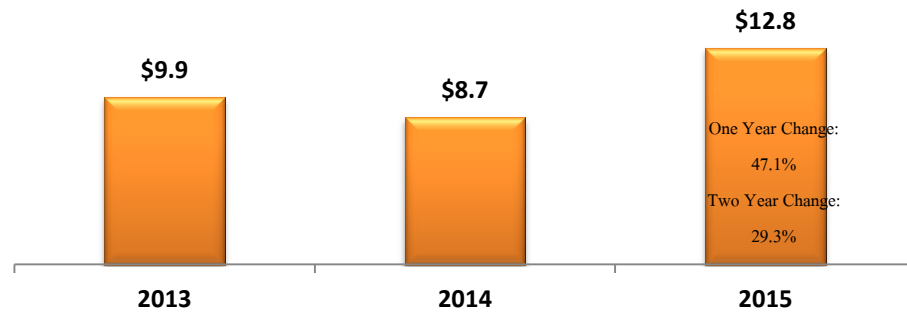


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

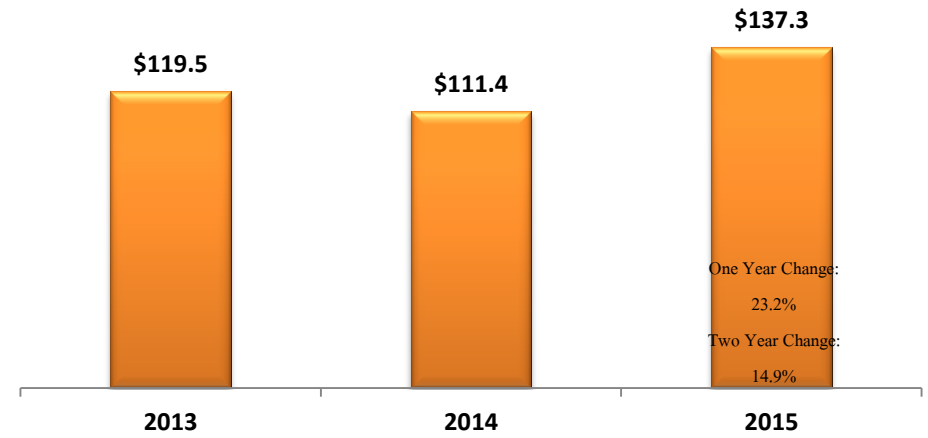


October

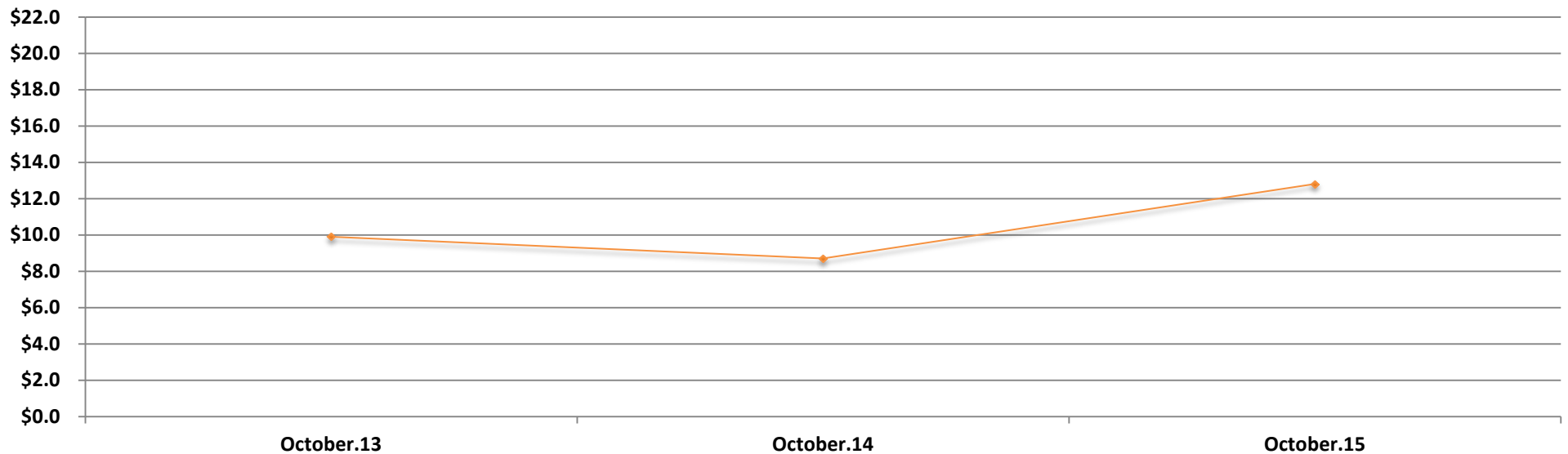


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



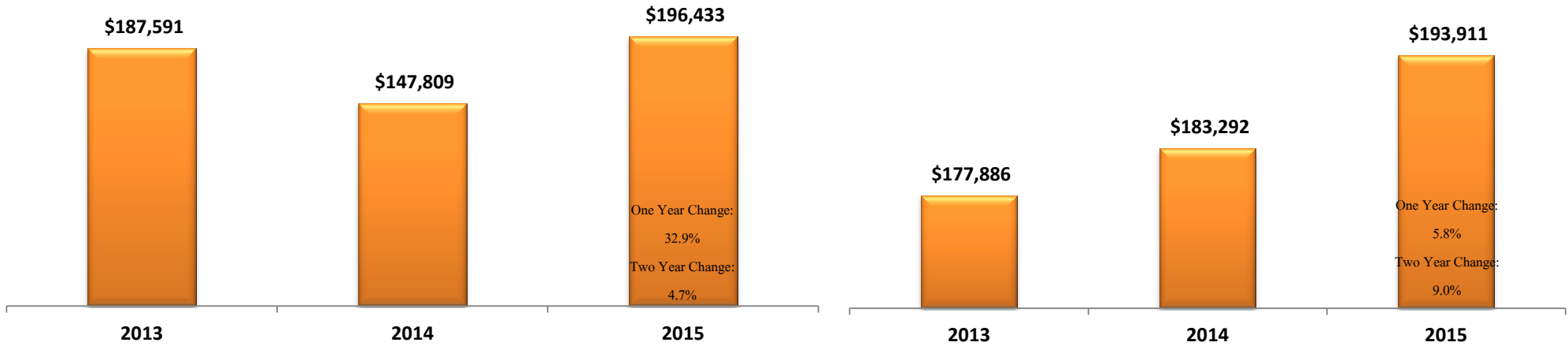
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Figures do not take into account seller concessions.

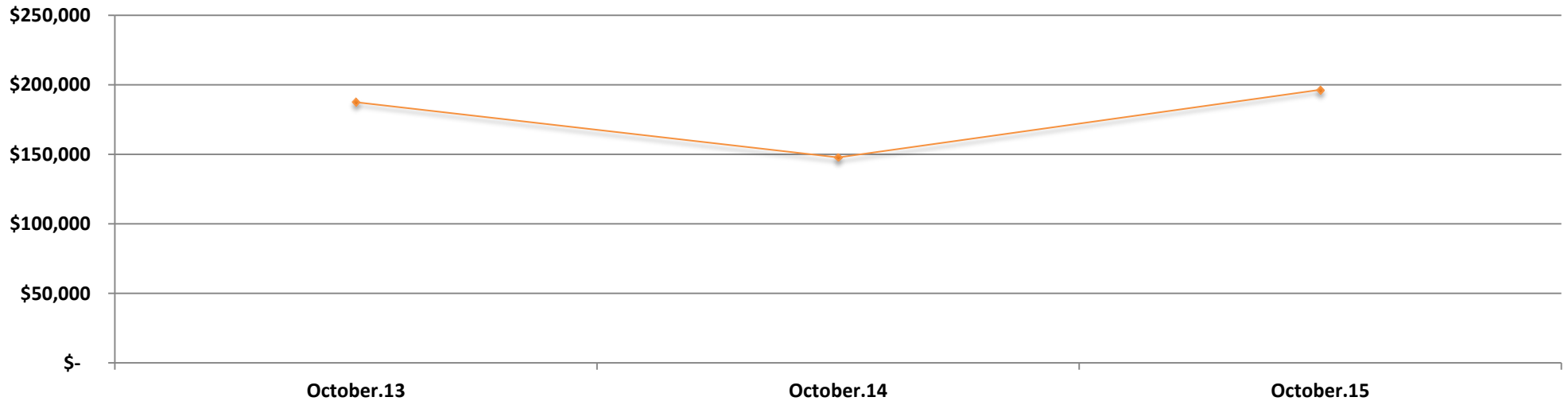
October

Late Sales recorded in MLS
figured in Year to Date Totals

Year to Date



Historical Average Prices



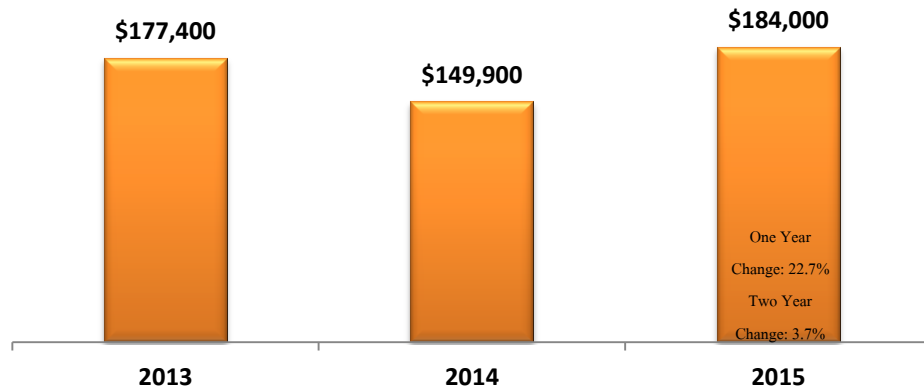
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



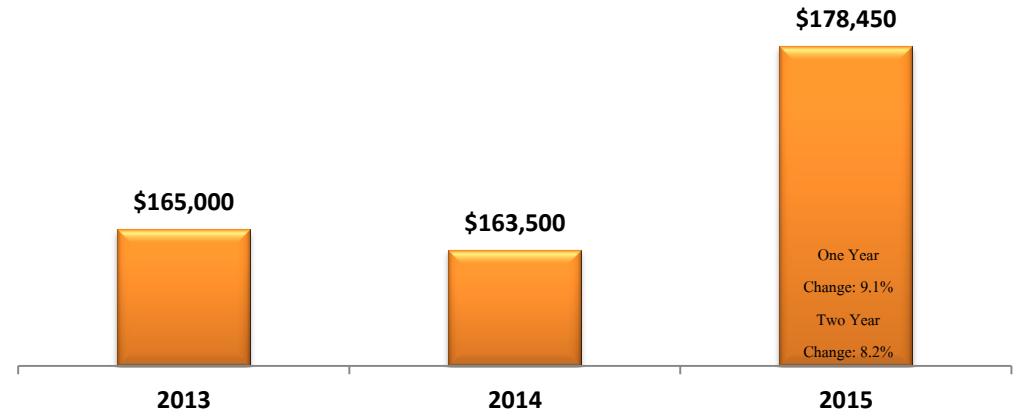
Figures do not take into account seller concessions

October

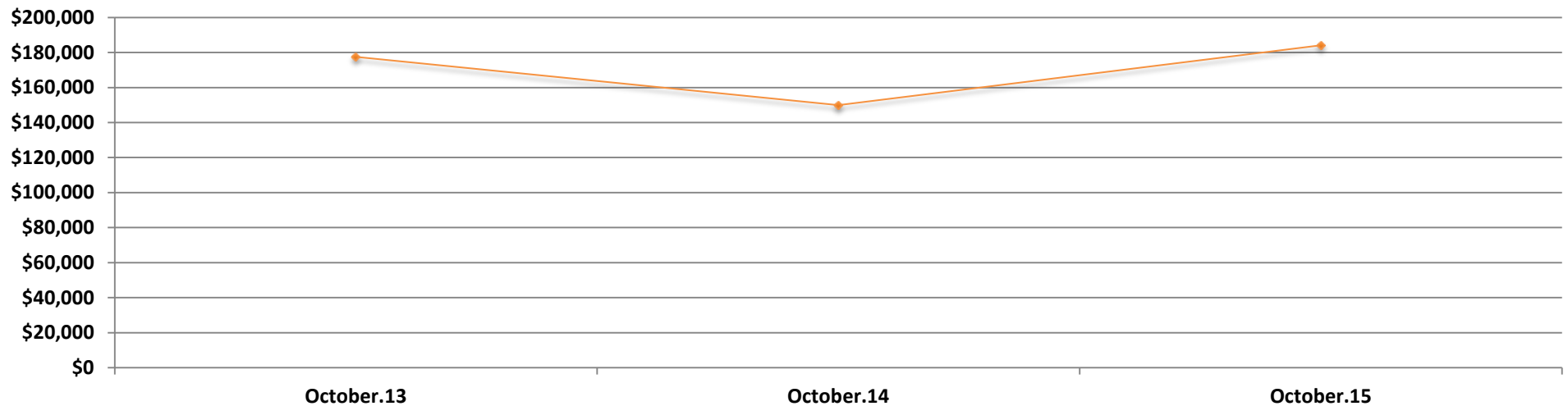


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

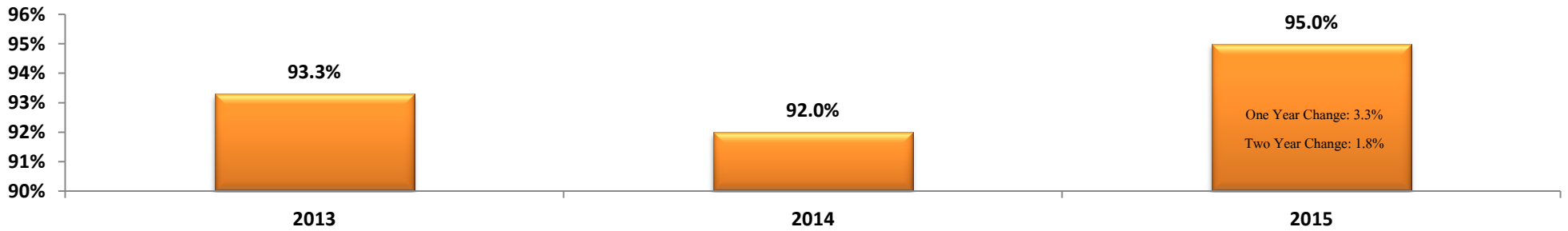
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



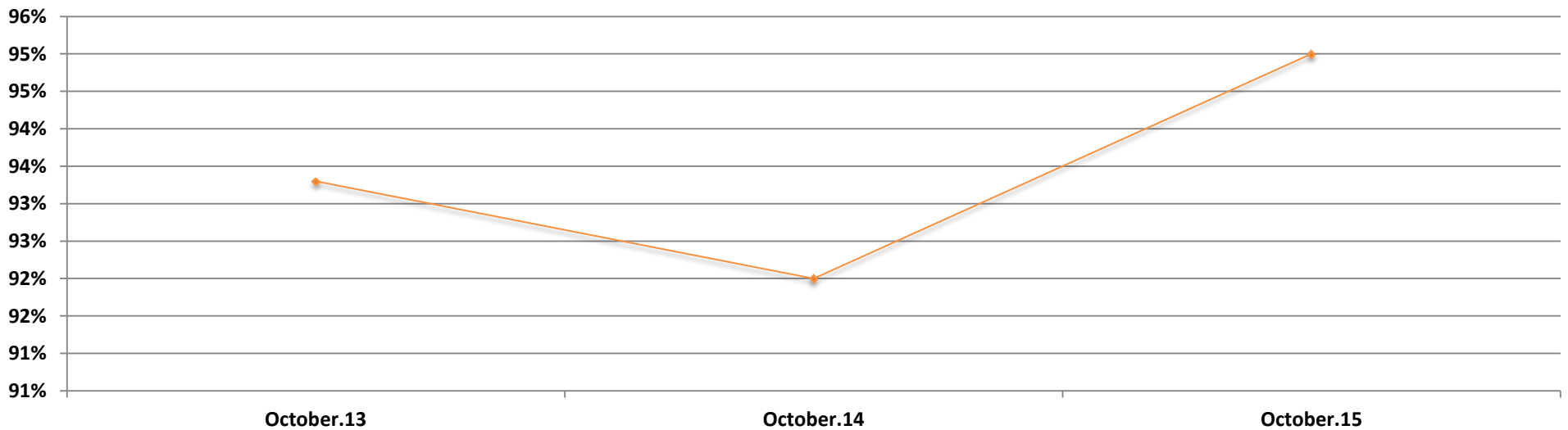
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

October

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Blue Earth/Winnebago/Wells/Kiester/Bricelyn

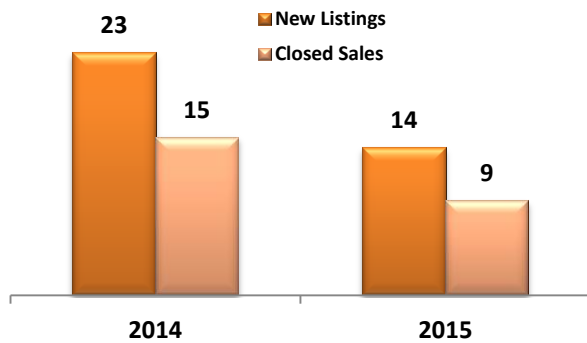
October

Year to Date

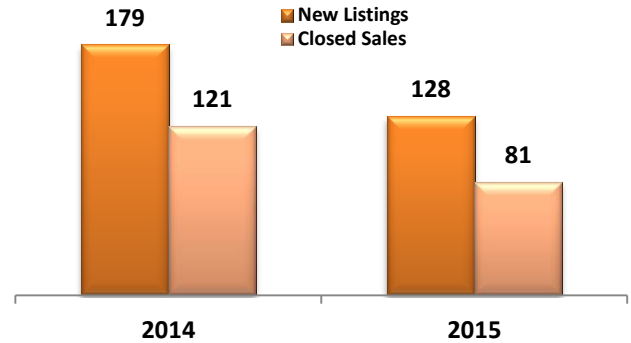
Faribault County, MN	2014	2015	Change	2014	2015	Change
New Listings	23	14	-39.1%	179	128	-28.5%
Closed Sales	15	9	-40.0%	121	81	-33.1%
Average Sales Price	\$82,600	\$119,266	44.4%	\$74,822	\$93,260	24.6%
Avg. Percent of Original List Price Received at Sale*	87.0%	88.0%	1.1%	85.0%	84.0%	-1.2%
Average Days on Market Until Sale	158	108	-31.6%	188	210	11.7%
Total Current Inventory**	94	68	-27.7%	-	-	-
Single-Family Detached Inventory	94	67	-28.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

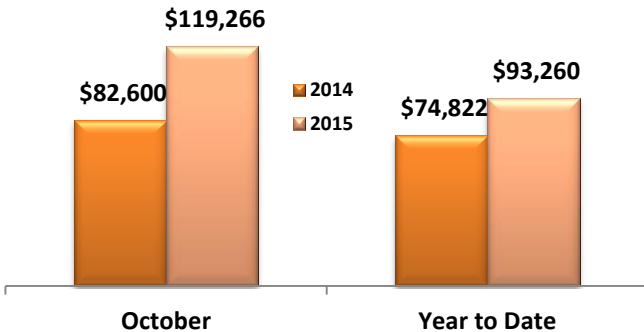
Activity-Most Recent Month



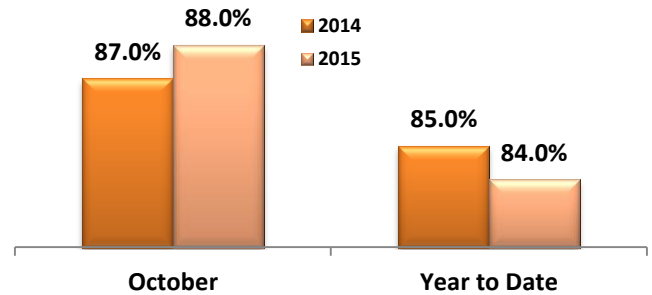
Activity-Year to Date



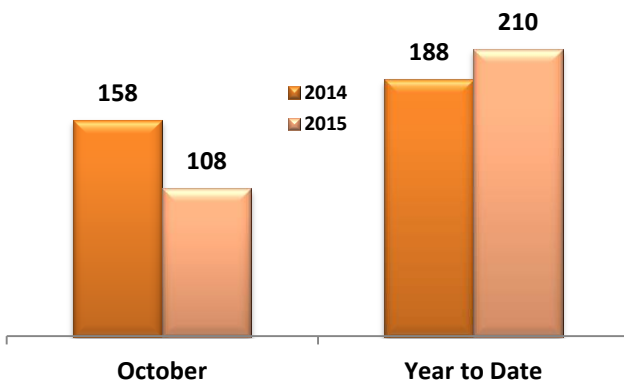
Average Sales Price



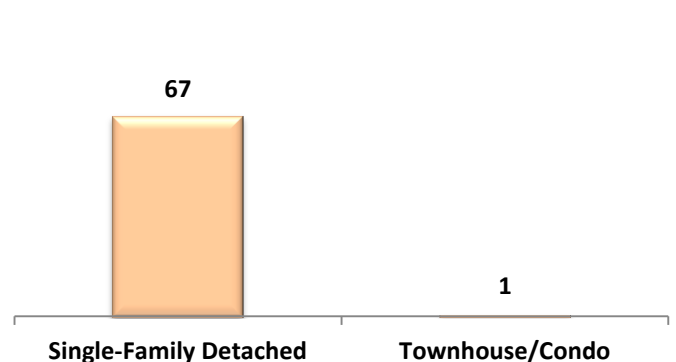
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Eagle Lake/Madison Lake

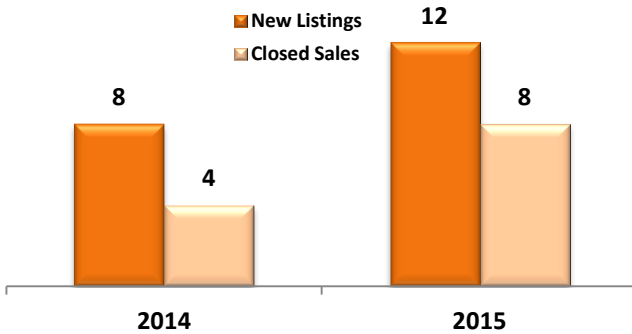
October

Year to Date

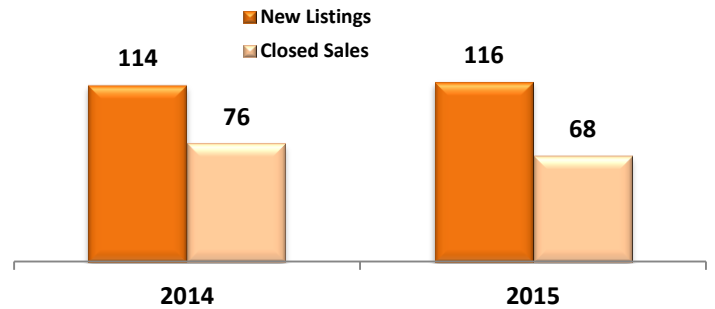
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	8	12	50.0%	114	116	1.8%
Closed Sales	4	8	100.0%	76	68	-10.5%
Average Sales Price	\$149,375	\$342,687	129.4%	\$195,474	\$246,927	26.3%
Avg. Percent of Original List Price Received at Sale*	92.0%	89.0%	-3.3%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	79	245	210.1%	136	134	-1.5%
Total Current Inventory**	37	45	21.6%	-	-	-
Single-Family Detached Inventory	34	40	17.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

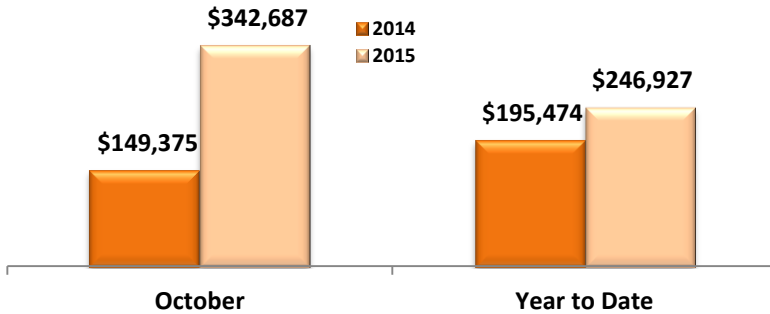
Activity-Most Recent Month



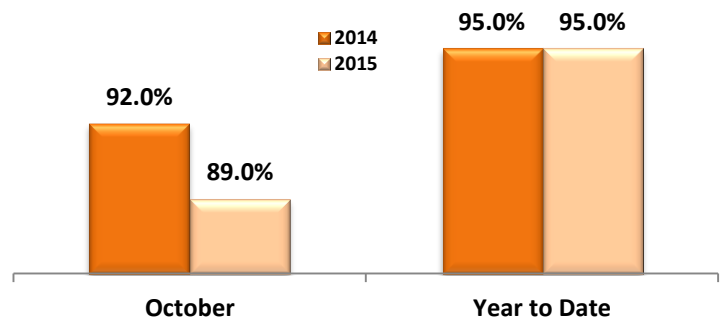
Activity-Year to Date



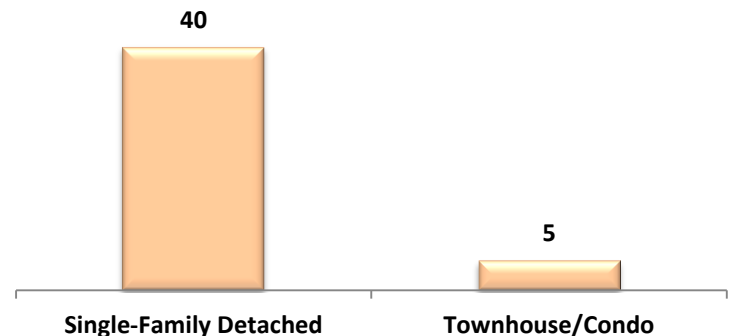
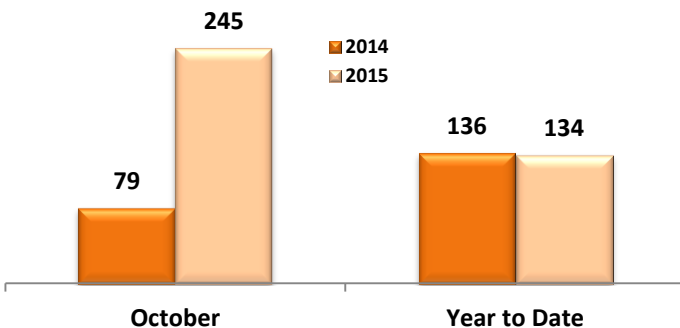
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Elysian/Waterville

October

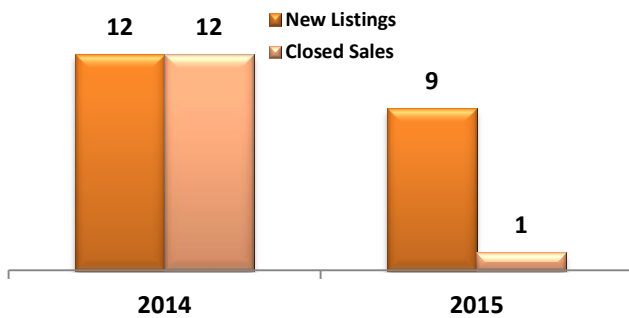
Year to Date

Le Sueur County, MN

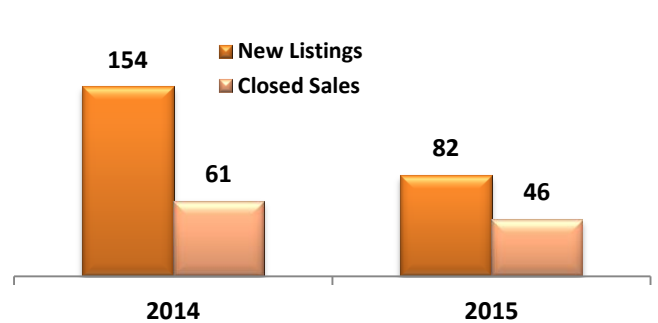
	2014	2015	Change	2014	2015	Change
New Listings	12	9	-25.0%	154	82	-46.8%
Closed Sales	12	1	-91.7%	61	46	-24.6%
Average Sales Price	\$207,708	\$189,000	-9.0%	\$186,114	\$171,618	-7.8%
Avg. Percent of Original List Price Received at Sale*	91.0%	100.0%	9.9%	91.0%	92.0%	1.1%
Average Days on Market Until Sale	129	64	-50.4%	170	140	-17.6%
Total Current Inventory**	71	41	-42.3%	-	-	-
Single-Family Detached Inventory	68	38	-44.1%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

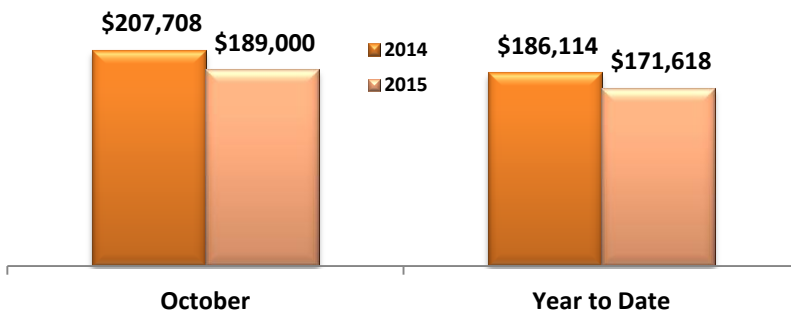
Activity-Most Recent Month



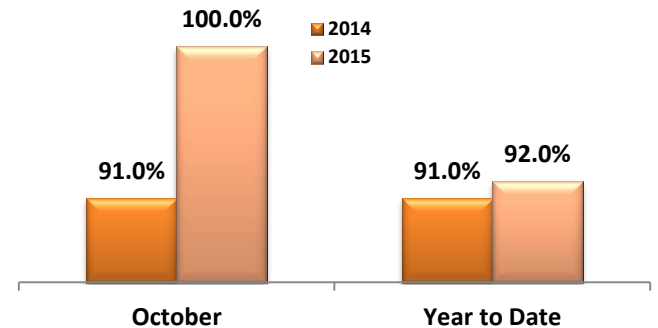
Activity-Year to Date



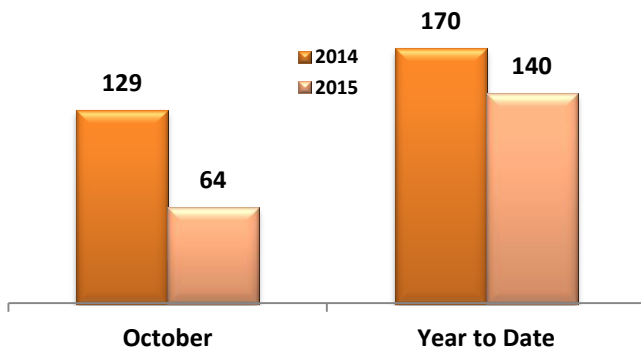
Average Sales Price



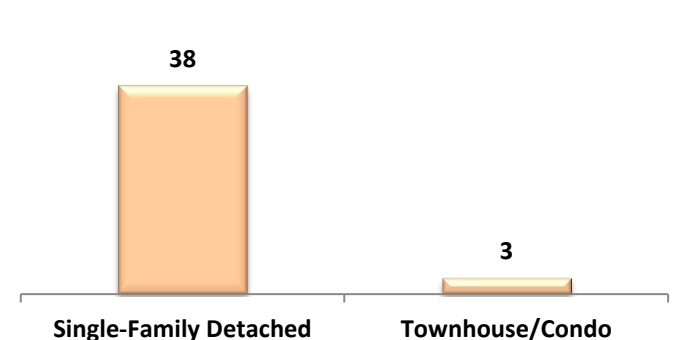
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Lake Crystal

October

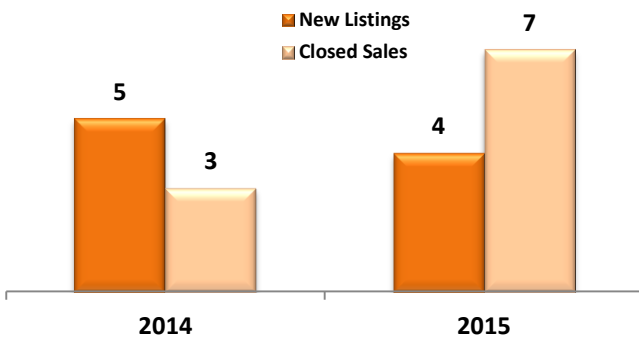
Year to Date

Blue Earth County, MN

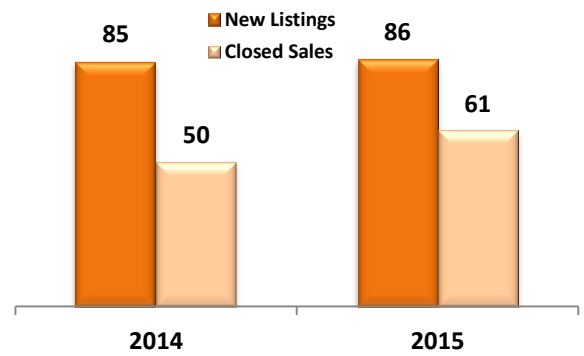
	2014	2015	Change	2014	2015	Change
New Listings	5	4	-20.0%	85	86	1.2%
Closed Sales	3	7	133.3%	50	61	22.0%
Average Sales Price	\$125,000	\$148,485	18.8%	\$146,272	\$152,216	4.1%
Avg. Percent of Original List Price Received at Sale*	96.0%	95.0%	-1.0%	96.0%	93.0%	-3.1%
Average Days on Market Until Sale	107	147	37.4%	138	118	-14.5%
Total Current Inventory**	25	23	-8.0%	-	-	-
Single-Family Detached Inventory	21	22	4.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

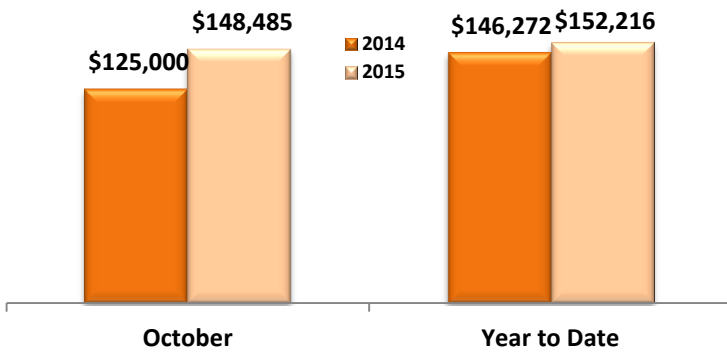
Activity-Most Recent Month



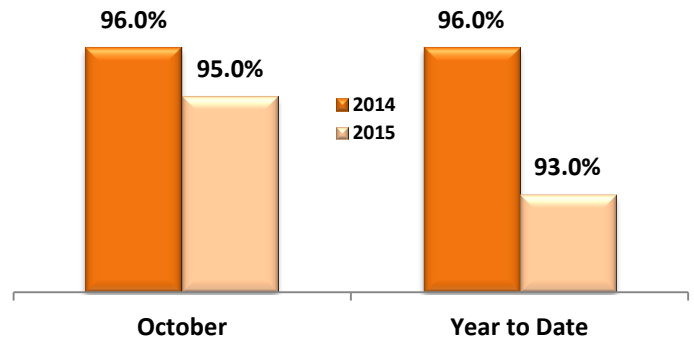
Activity-Year to Date



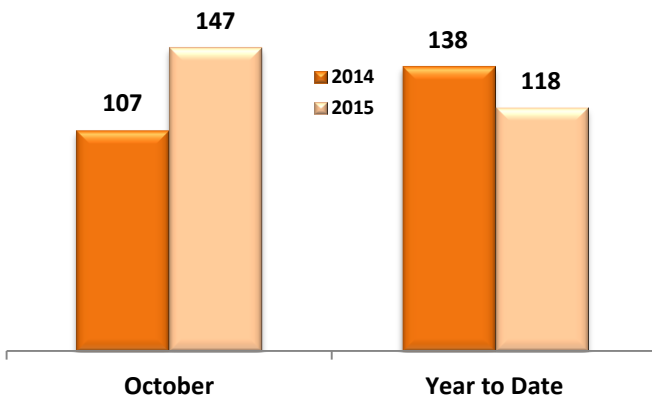
Average Sales Price



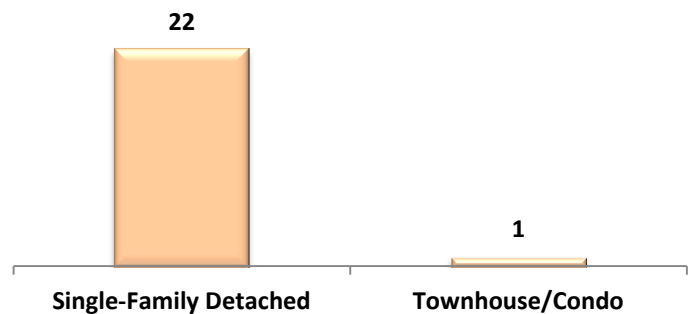
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

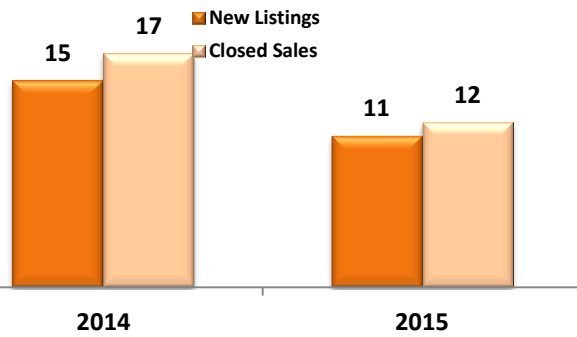
October

Year to Date

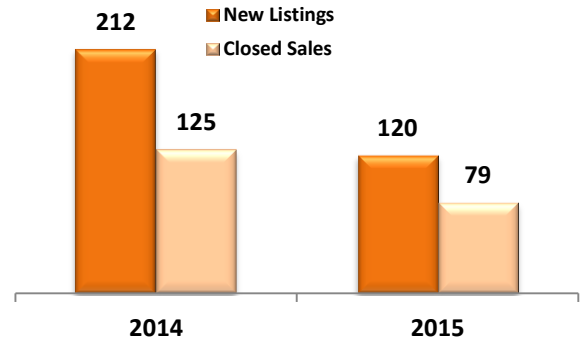
Le Sueur County, MN	2014	2015	Change	2014	2015	Change
New Listings	15	11	-26.7%	212	120	-43.4%
Closed Sales	17	12	-29.4%	125	79	-36.8%
Average Sales Price	\$162,547	\$139,887	-13.9%	\$135,961	\$131,048	-3.6%
Avg. Percent of Original List Price Received at Sale*	88.0%	94.0%	6.8%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	159	149	-6.3%	123	122	-0.8%
Total Current Inventory**	99	45	-54.5%	-	-	-
Single-Family Detached Inventory	92	42	-54.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

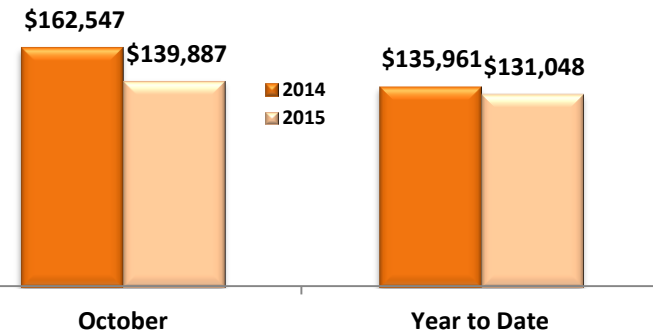
Activity-Most Recent Month



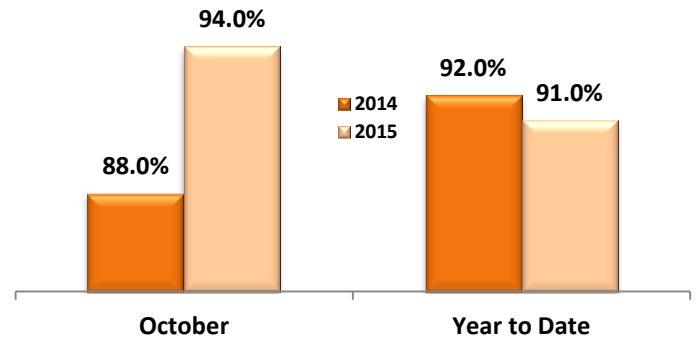
Activity-Year to Date



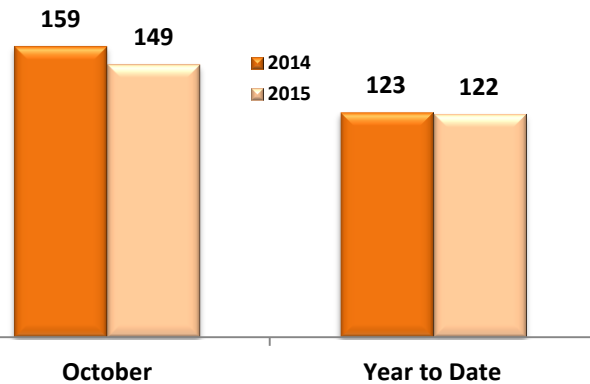
Average Sales Price



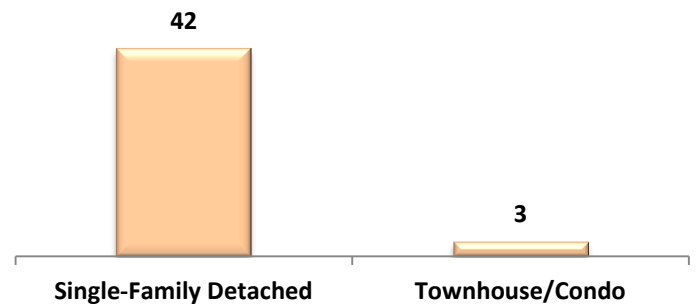
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Lower North Mankato

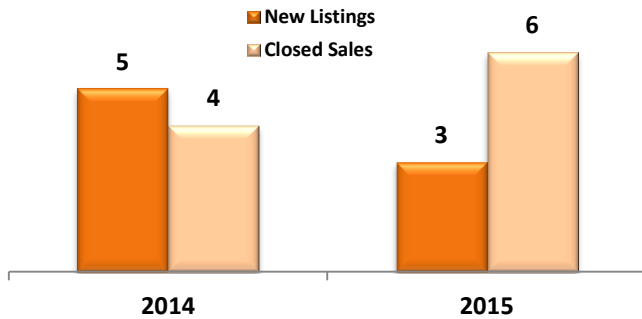
October

Year to Date

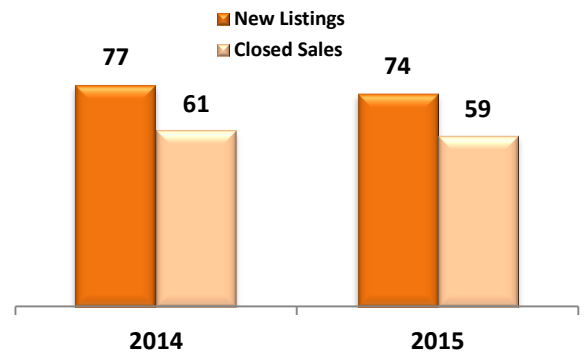
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	5	3	-40.0%	77	74	-3.9%
Closed Sales	4	6	50.0%	61	59	-3.3%
Average Sales Price	\$127,637	\$123,475	-3.3%	\$127,104	\$129,485	1.9%
Avg. Percent of Original List Price Received at Sale*	93.0%	95.0%	2.2%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	158	95	-39.9%	96	109	13.5%
Total Current Inventory**	20	12	-40.0%	-	-	-
Single-Family Detached Inventory	18	12	-33.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

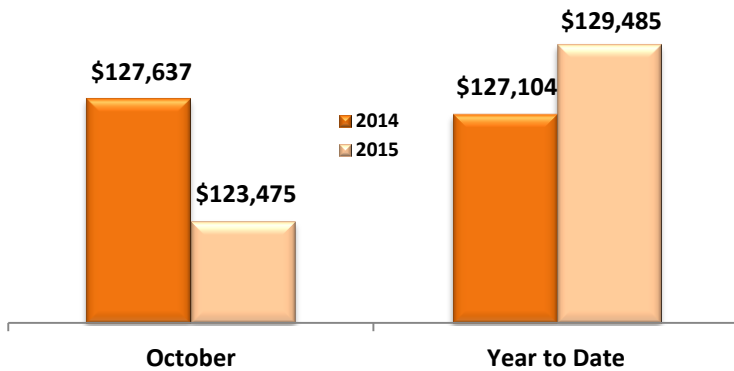
Activity-Most Recent Month



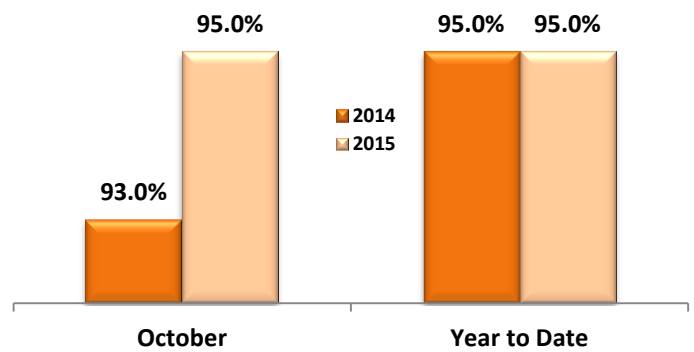
Activity-Year to Date



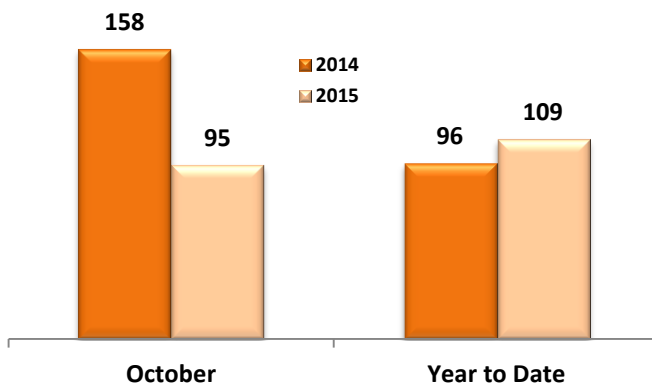
Average Sales Price



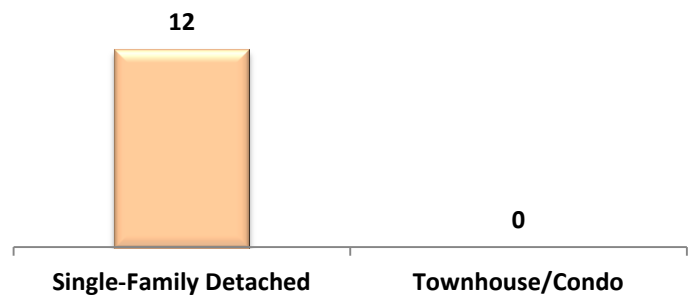
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Madelia/St. James

October

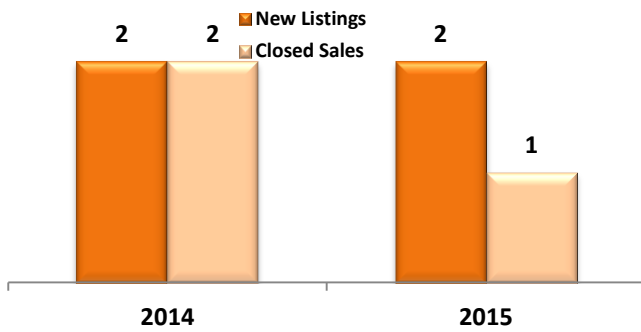
Year to Date

Watonwan County, MN

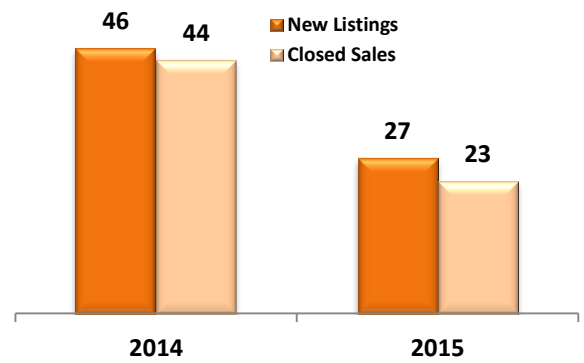
	2014	2015	Change	2014	2015	Change
New Listings	2	2	0.0%	46	27	-41.3%
Closed Sales	2	1	-50.0%	44	23	-47.7%
Average Sales Price	\$54,750	\$127,000	132.0%	\$102,201	\$107,678	5.4%
Avg. Percent of Original List Price Received at Sale*	84.0%	91.0%	8.3%	86.0%	90.0%	4.7%
Average Days on Market Until Sale	70	107	52.9%	225	287	27.6%
Total Current Inventory**	26	13	-50.0%	-	-	-
Single-Family Detached Inventory	26	13	-50.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

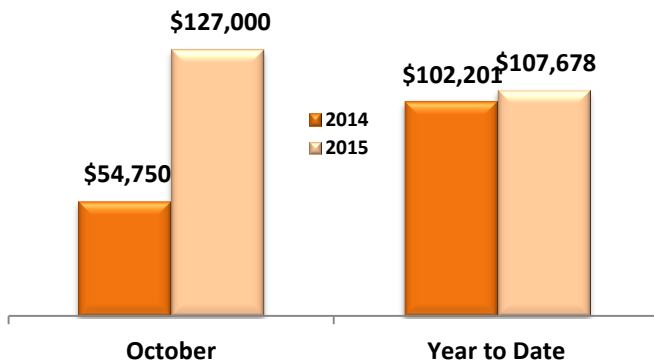
Activity-Most Recent Month



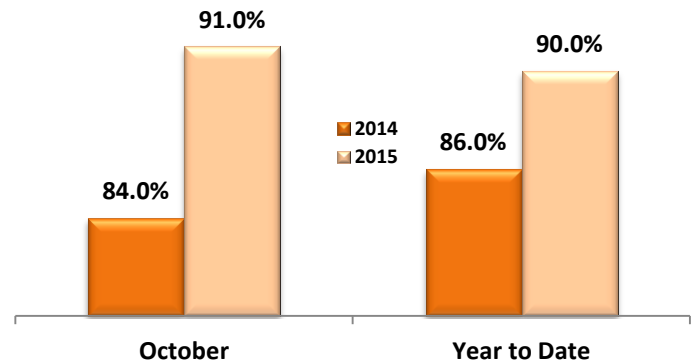
Activity-Year to Date



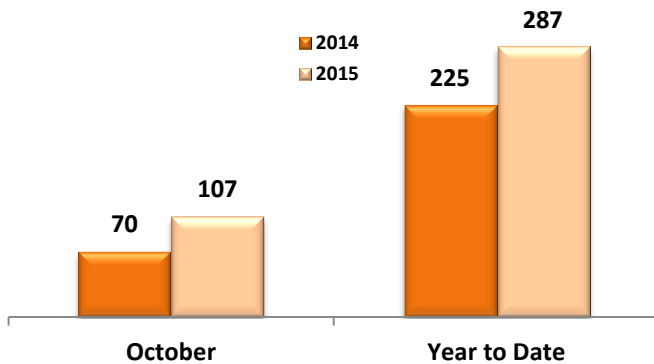
Average Sales Price



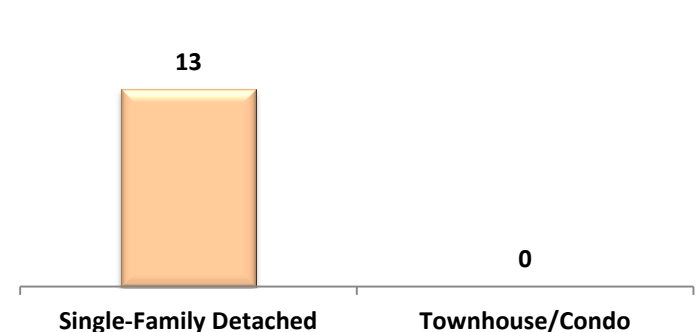
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mankato Central

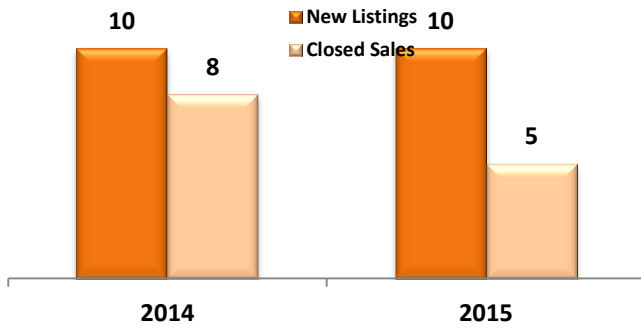
October

Year to Date

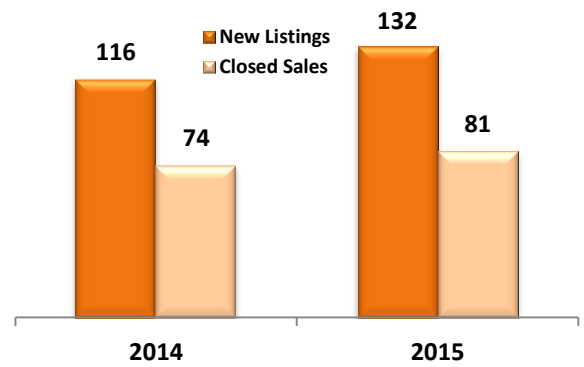
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	10	10	0.0%	116	132	13.8%
Closed Sales	8	5	-37.5%	74	81	9.5%
Average Sales Price	\$80,875	\$119,700	48.0%	\$105,927	\$121,791	15.0%
Avg. Percent of Original List Price Received at Sale*	89.0%	90.0%	1.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	100	75	-25.0%	154	103	-33.1%
Total Current Inventory**	43	37	-14.0%	-	-	-
Single-Family Detached Inventory	42	36	-14.3%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

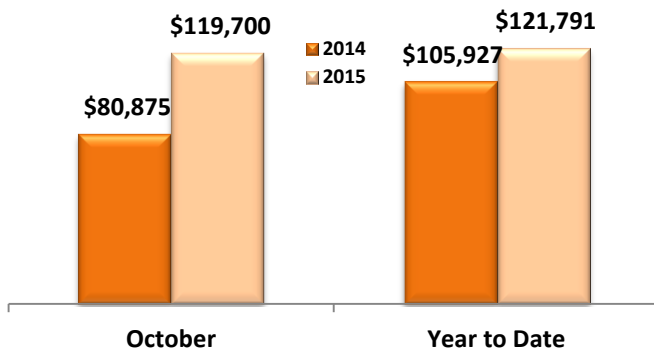
Activity-Most Recent Month



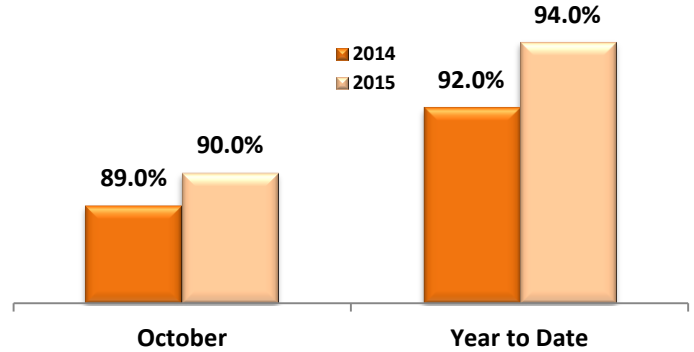
Activity-Year to Date



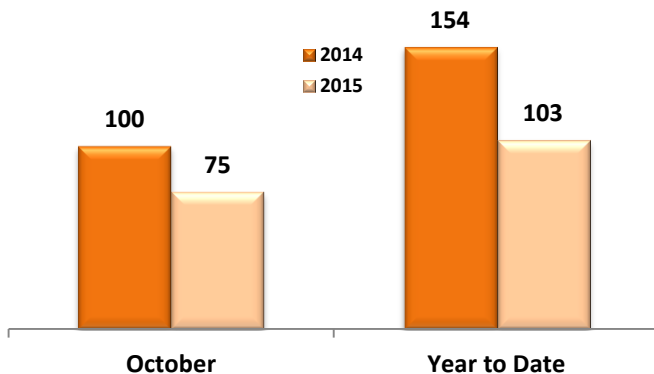
Average Sales Price



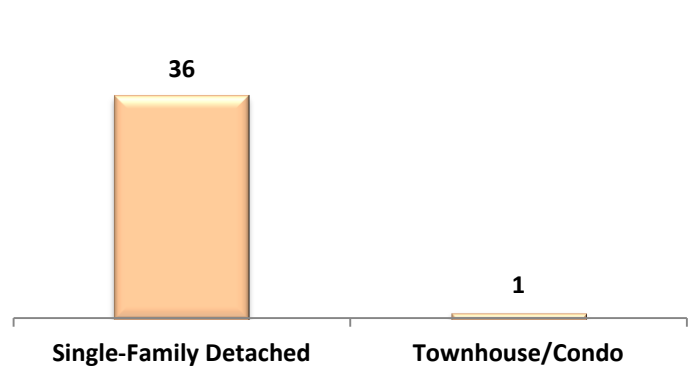
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mankato Hilltop

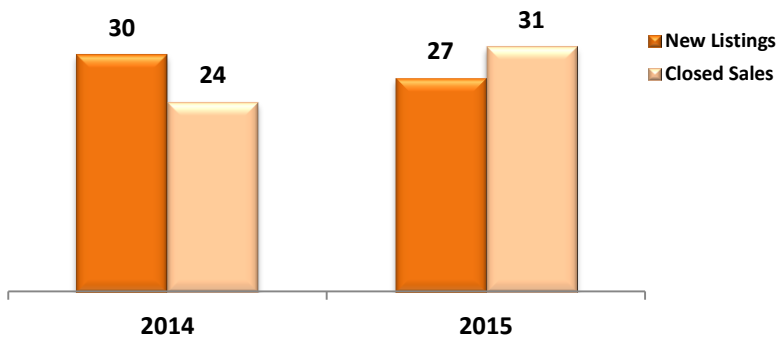
October

Year to Date

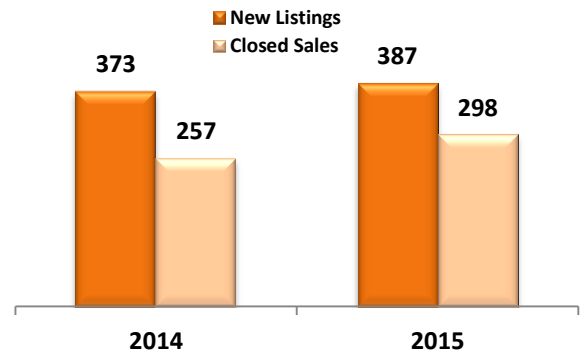
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	30	27	-10.0%	373	387	3.8%
Closed Sales	24	31	29.2%	257	298	16.0%
Average Sales Price	\$154,583	\$212,129	37.2%	\$199,236	\$199,361	0.1%
Avg. Percent of Original List Price Received at Sale*	94.0%	97.0%	3.2%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	112	132	17.9%	127	111	-12.6%
Total Current Inventory**	117	71	-39.3%	-	-	-
Single-Family Detached Inventory	98	52	-46.9%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

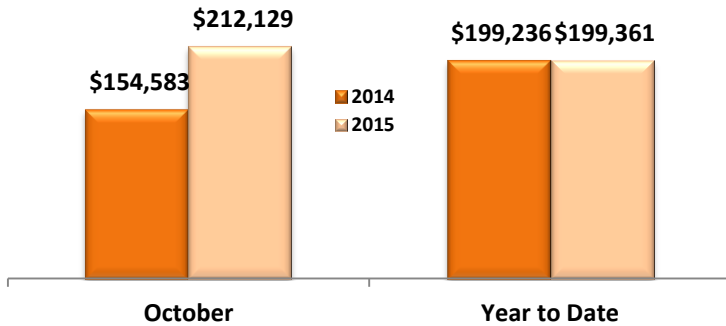
Activity-Most Recent Month



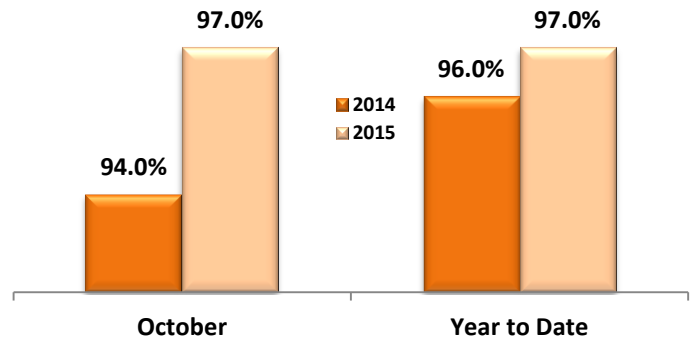
Activity-Year to Date



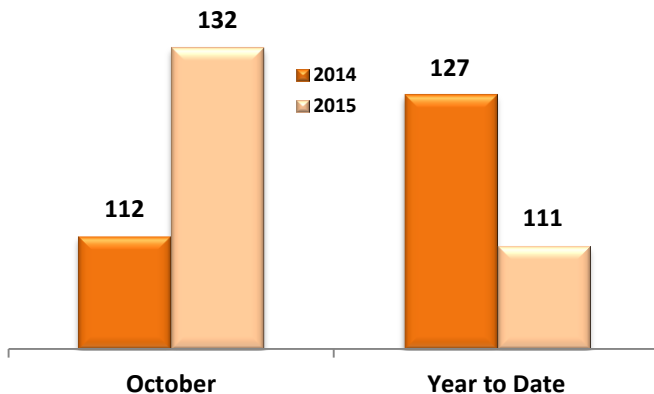
Average Sales Price



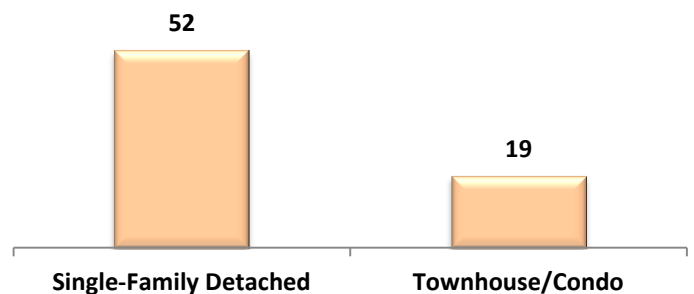
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mankato-James/SouthView/Viking Terrace/Kensington

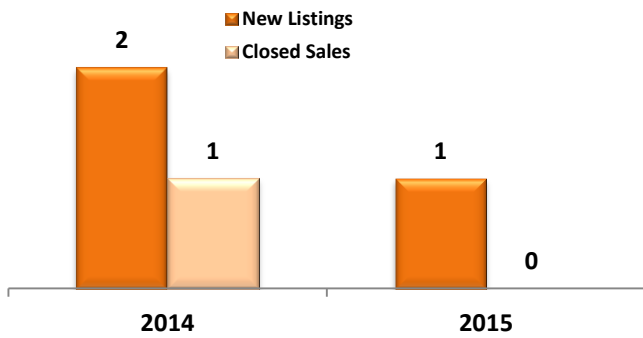
October

Year to Date

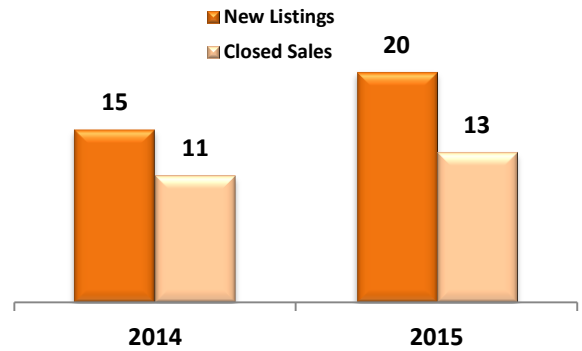
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	2	1	-50%	15	20	33.3%
Closed Sales	1	0	-100.0%	11	13	18.2%
Average Sales Price	\$219,000	\$0	-100.0%	\$279,774	\$237,853	-15.0%
Avg. Percent of Original List Price Received at Sale*	83.0%	0.0%	-100.0%	93.0%	98.0%	5.4%
Average Days on Market Until Sale	87	0	-100.0%	160	78	-51.3%
Total Current Inventory**	6	4	-33.3%	-	-	-
Single-Family Detached Inventory	4	4	0.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

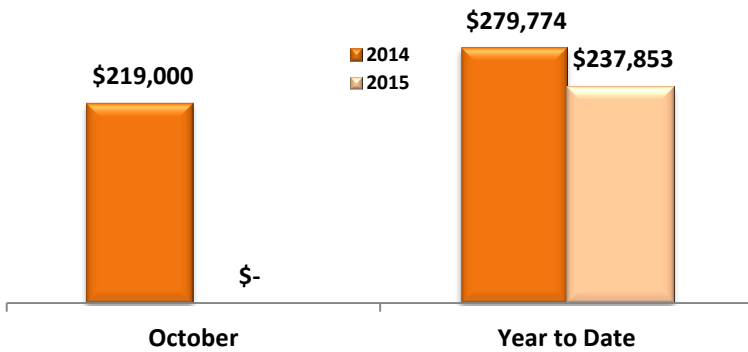
Activity-Most Recent Month



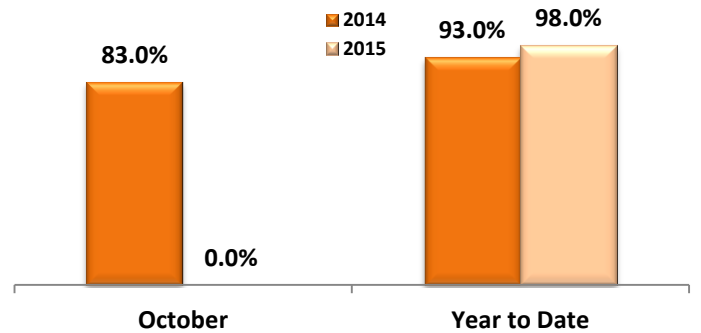
Activity-Year to Date



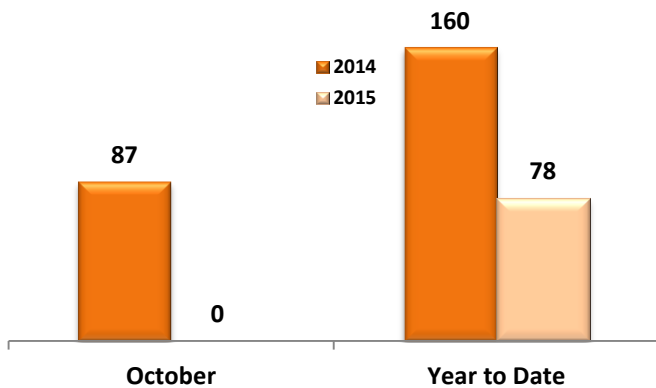
Average Sales Price



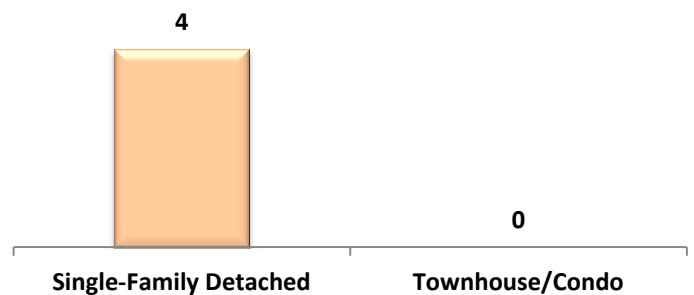
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mankato and North Mankato

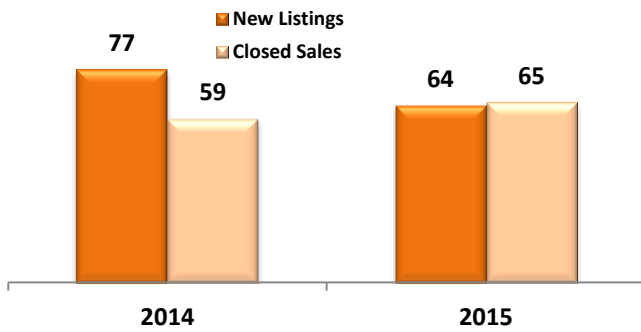
October

Year to Date

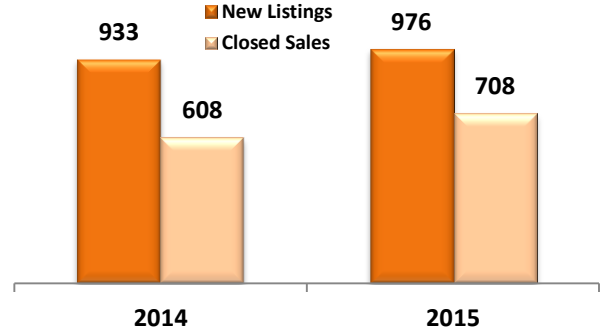
Blue Earth/Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	77	64	-16.9%	933	976	4.6%
Closed Sales	59	65	10.2%	608	708	16.4%
Average Sales Price	\$147,809	\$196,433	32.9%	\$183,292	\$193,911	5.8%
Avg. Percent of Original List Price Received at Sale*	92.0%	95.0%	3.3%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	121	121	0.0%	127	112	-11.8%
Total Current Inventory**	322	199	-38.2%	-	-	-
Single-Family Detached Inventory	265	175	-34.0%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

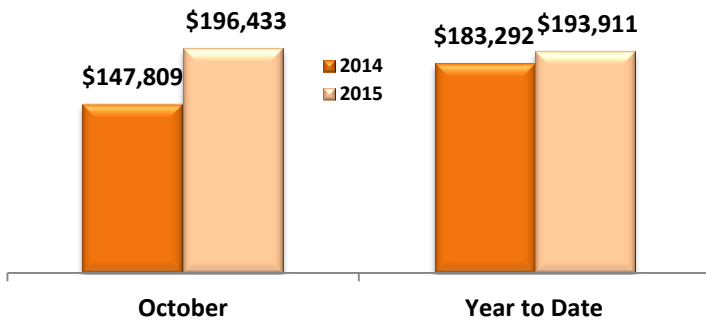
Activity-Most Recent Month



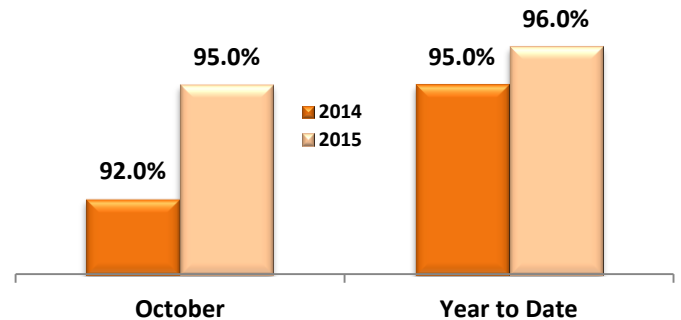
Activity-Year to Date



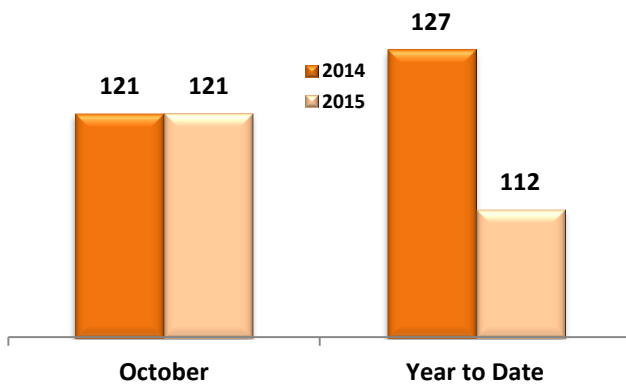
Average Sales Price



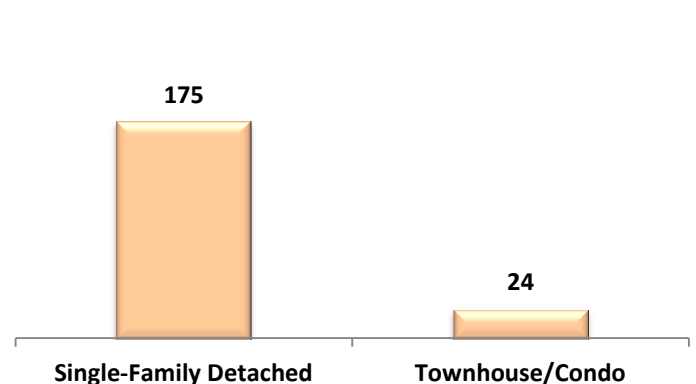
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

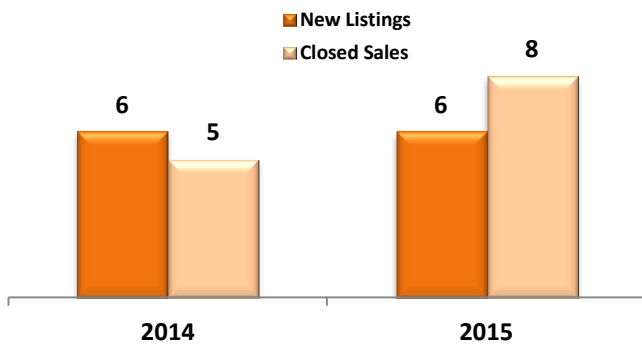
October

Year to Date

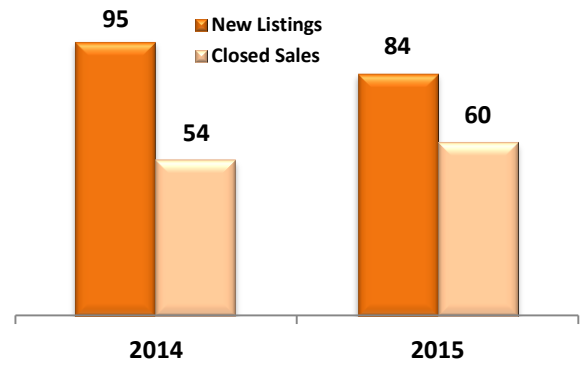
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	6	6	0.0%	95	84	-11.6%
Closed Sales	5	8	60.0%	54	60	11.1%
Average Sales Price	\$154,500	\$98,954	-36.0%	\$89,733	\$113,545	26.5%
Avg. Percent of Original List Price Received at Sale*	95.0%	87.0%	-8.4%	83.0%	89.0%	7.2%
Average Days on Market Until Sale	231	145	-37.2%	168	184	9.5%
Total Current Inventory**	53	36	-32.1%	-	-	-
Single-Family Detached Inventory	53	36	-32.1%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

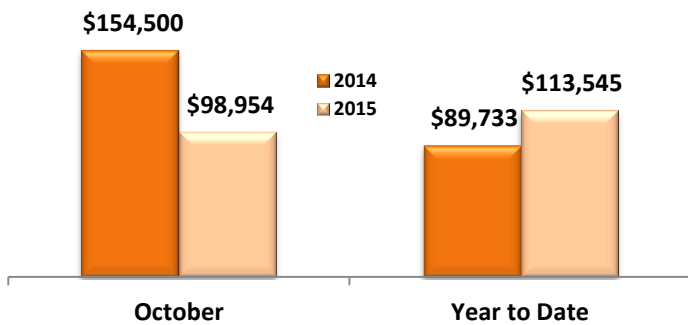
Activity-Most Recent Month



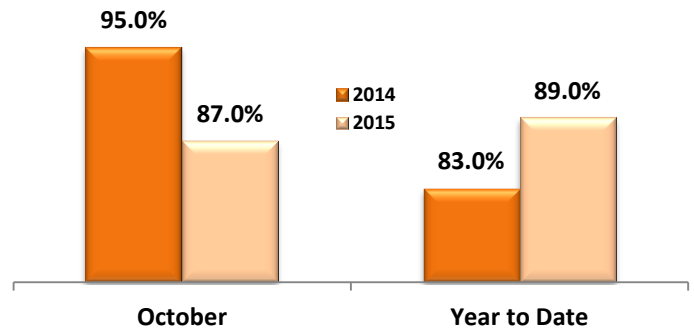
Activity-Year to Date



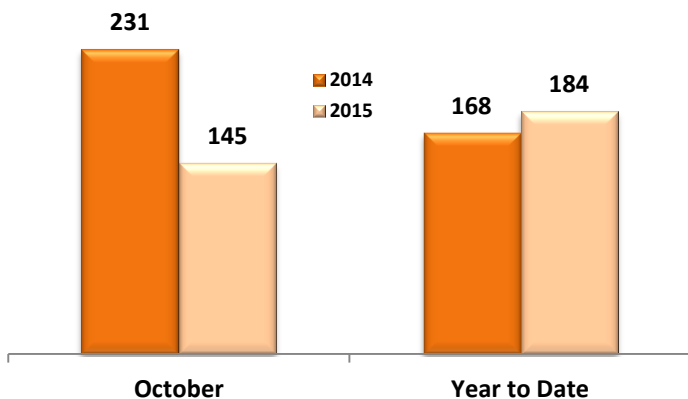
Average Sales Price



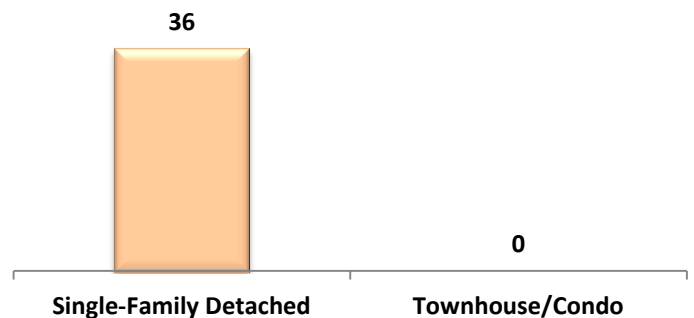
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



New Ulm/Hanska/Lafayette/Courtland

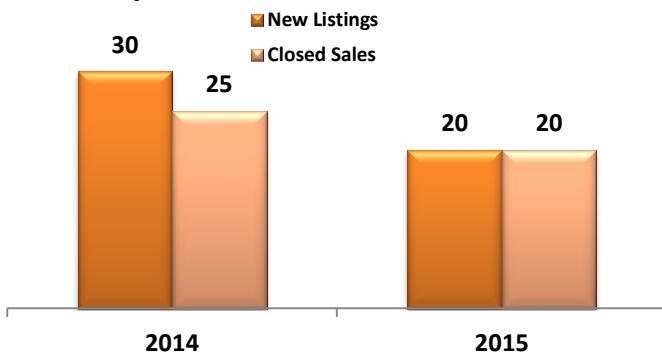
October

Year to Date

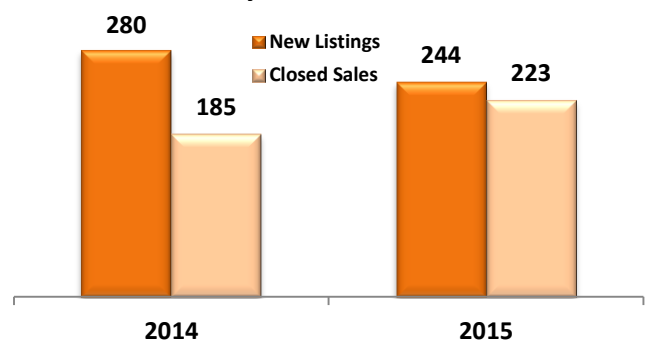
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	30	20	-33.3%	280	244	-12.9%
Closed Sales	25	20	-20.0%	185	223	20.5%
Average Sales Price	\$135,052	\$133,105	-1.4%	\$130,764	\$144,605	10.6%
Avg. Percent of Original List Price Received at Sale*	94.0%	93.0%	-1.1%	93.0%	93.0%	0.0%
Average Days on Market Until Sale	99	137	38.4%	128	134	4.7%
Total Current Inventory**	94	58	-38.3%	-	-	-
Single-Family Detached Inventory	93	57	-38.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

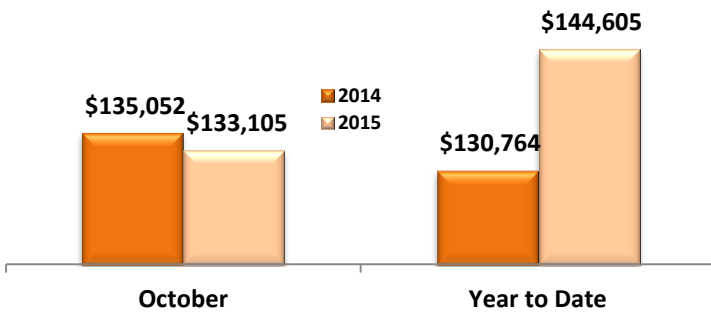
Activity-Most Recent Month



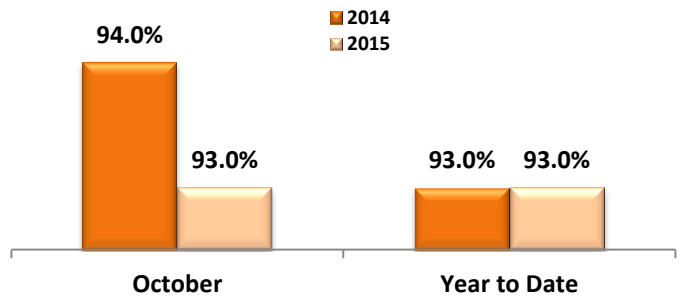
Activity-Year to Date



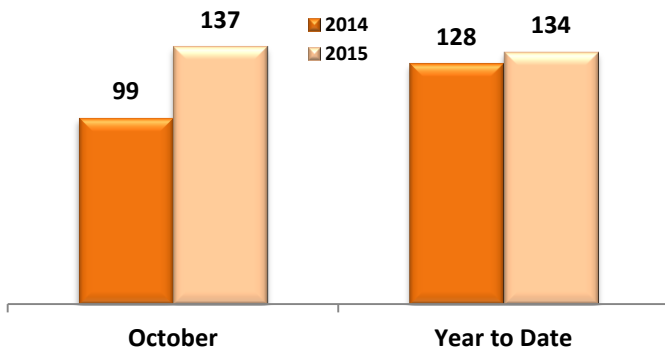
Average Sales Price



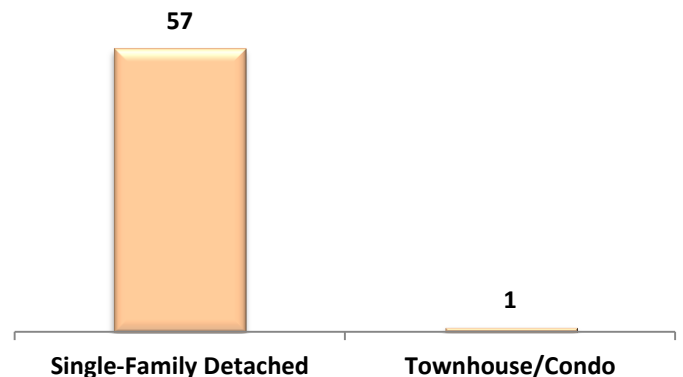
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Nicollet/Judson

October

Year to Date

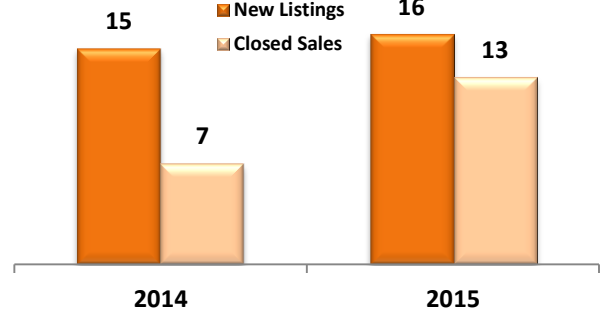
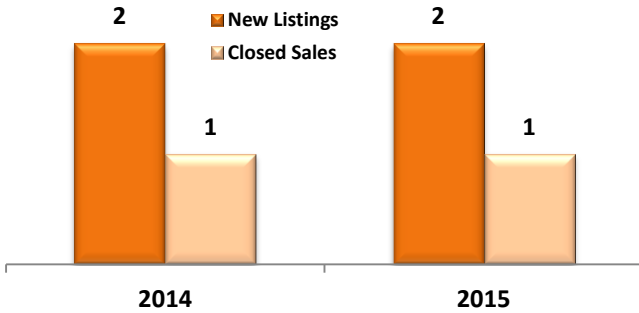
Late Sales recorded in MLS
figured in Year to Date Totals

Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	2	2	0.0%	15	16	6.7%
Closed Sales	1	1	0.0%	7	13	85.7%
Average Sales Price	\$67,500	\$72,500	7.4%	\$138,785	\$140,176	1.0%
Avg. Percent of Original List Price Received at Sale*	75.0%	145.0%	93.3%	87.0%	99.0%	13.8%
Average Days on Market Until Sale	189	61	-67.7%	197	129	-34.5%
Total Current Inventory**	7	5	-28.6%	-	-	-
Single-Family Detached Inventory	6	5	-16.7%	-	-	-

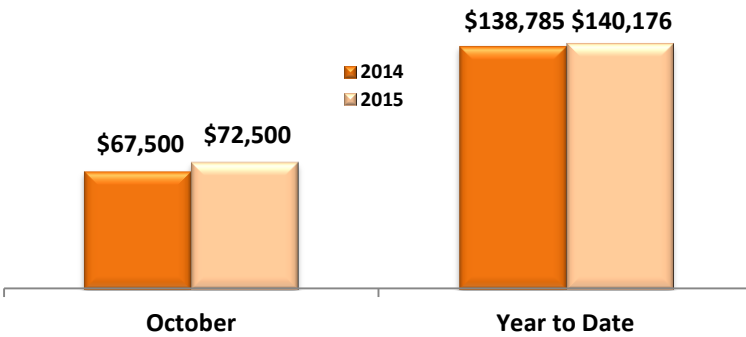
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

Activity-Most Recent Month

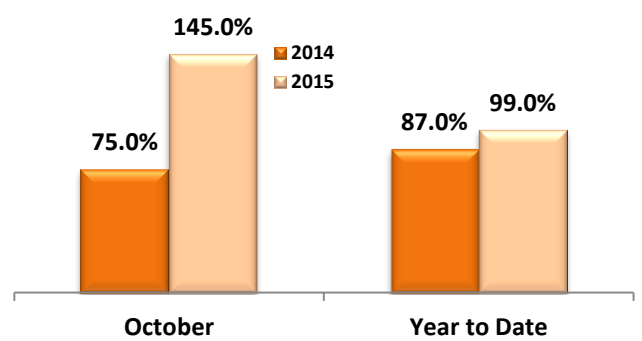
Activity-Year to Date



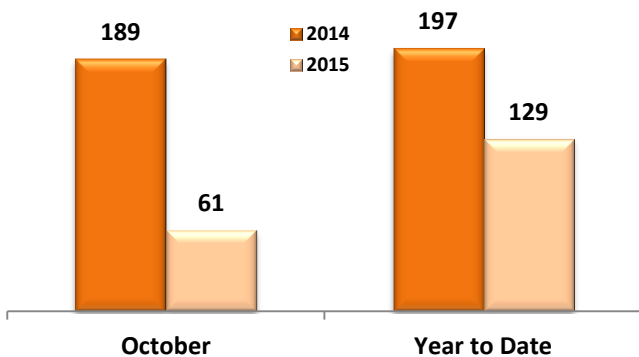
Average Sales Price



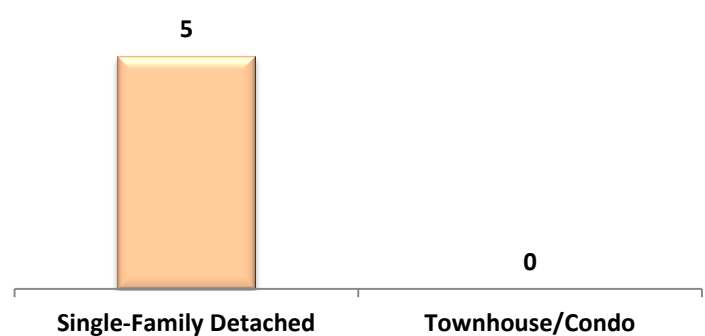
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Rural Mankato and North Mankato

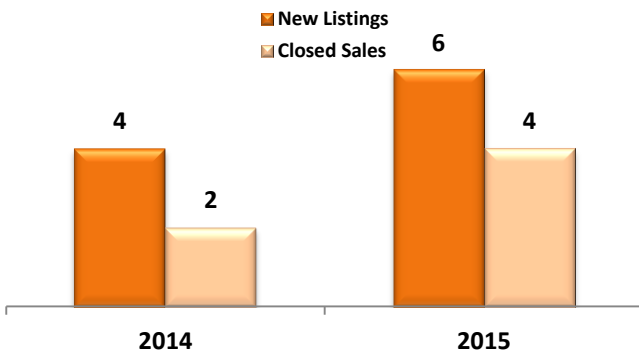
October

Year to Date

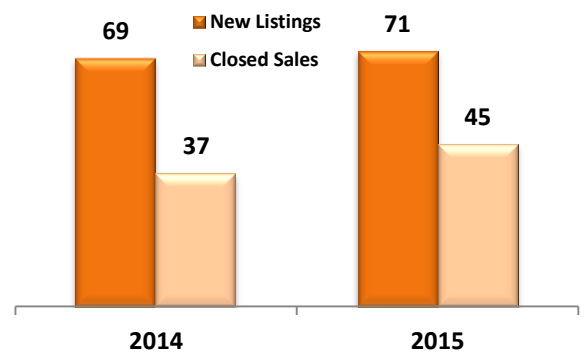
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	4	6	50.0%	69	71	2.9%
Closed Sales	2	4	100.0%	37	45	21.6%
Average Sales Price	\$199,500	\$282,250	41.5%	\$267,966	\$295,337	10.2%
Avg. Percent of Original List Price Received at Sale*	99.0%	93.0%	-6.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	76	159	109.2%	152	148	-2.6%
Total Current Inventory**	29	25	-13.8%	-	-	-
Single-Family Detached Inventory	28	25	-10.7%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

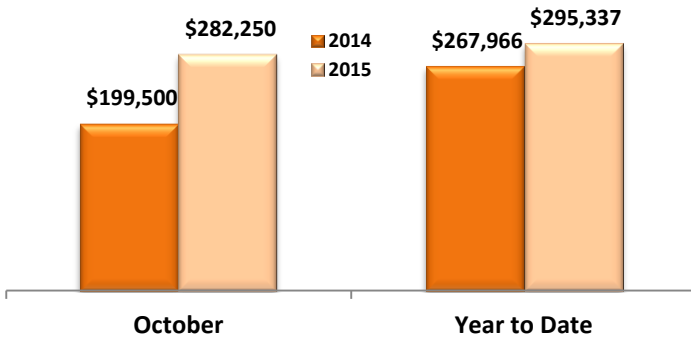
Activity-Most Recent Month



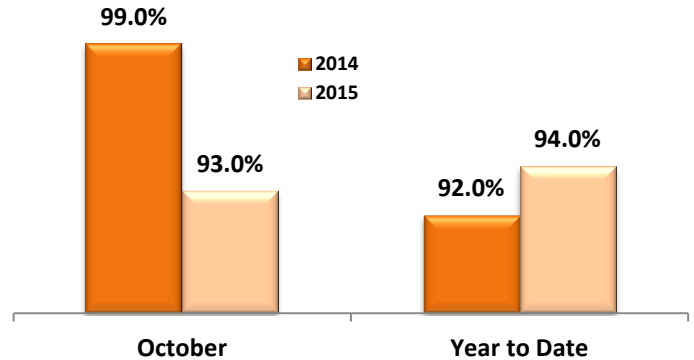
Activity-Year to Date



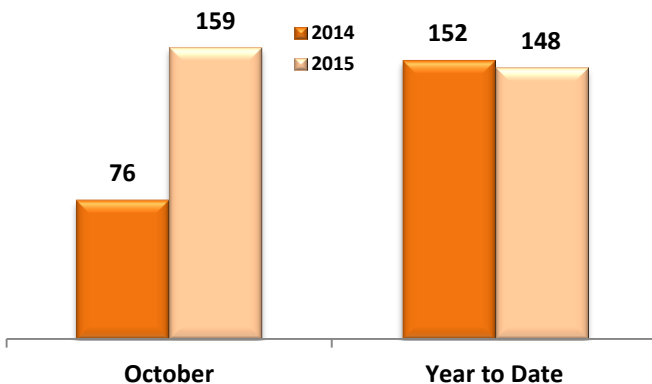
Average Sales Price



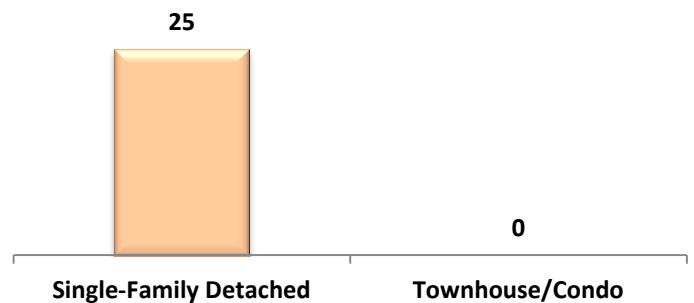
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Sleepy Eye/Comfrey

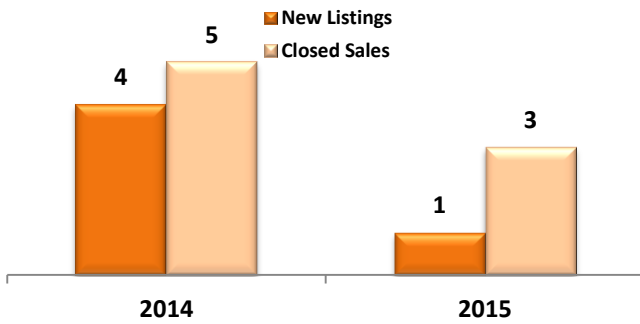
October

Year to Date

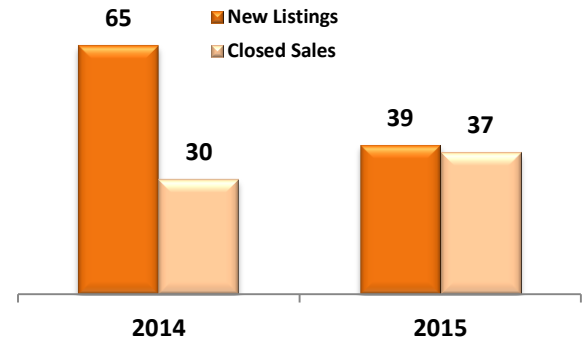
Brown County, MN	2014	2015	Change	2014	2015	Change
New Listings	4	1	-75.0%	65	39	-40.0%
Closed Sales	5	3	-40.0%	30	37	23.3%
Average Sales Price	\$85,900	\$76,166	-11.3%	\$82,395	\$86,075	4.5%
Avg. Percent of Original List Price Received at Sale*	90.0%	78.0%	-13.3%	89.0%	88.0%	-1.1%
Average Days on Market Until Sale	180	315	75.0%	201	174	-13.4%
Total Current Inventory**	42	26	-38.1%	-	-	-
Single-Family Detached Inventory	39	24	-38.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

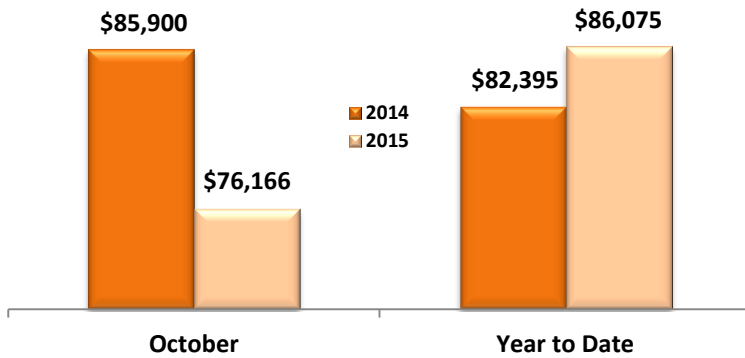
Activity-Most Recent Month



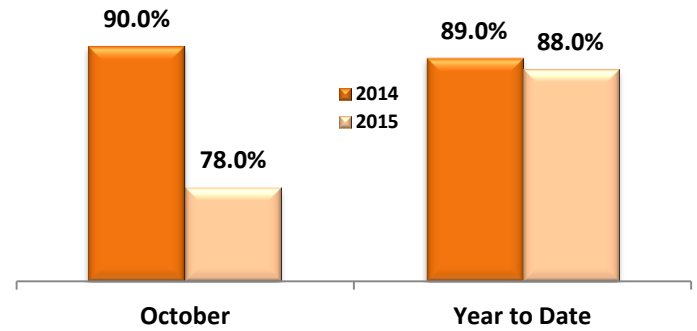
Activity-Year to Date



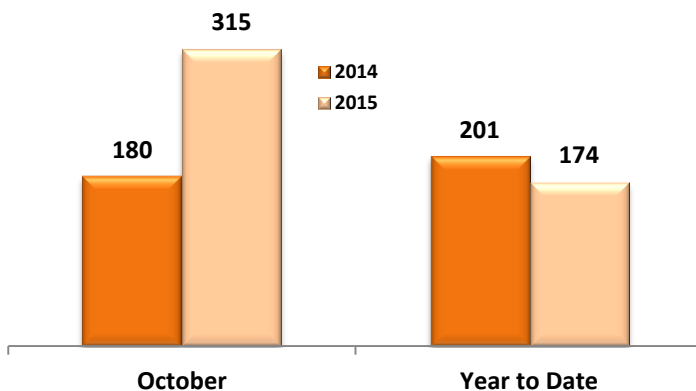
Average Sales Price



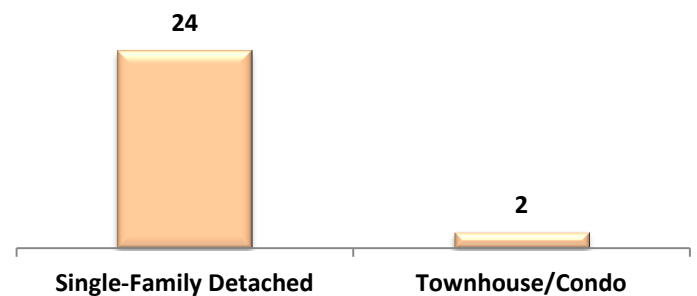
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

October

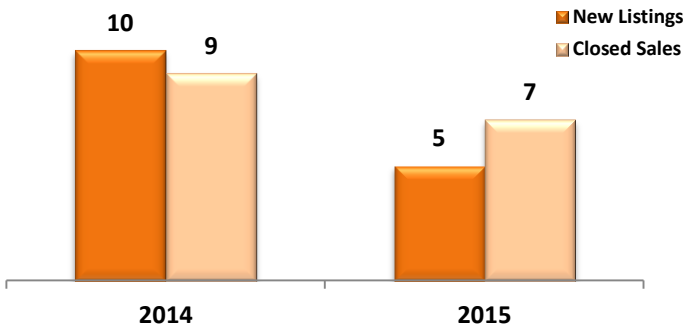
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

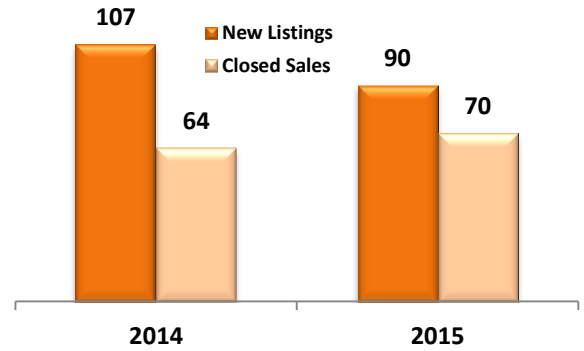
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	10	5	-50.0%	107	90	-15.9%
Closed Sales	9	7	-22.2%	64	70	9.4%
Average Sales Price	\$161,977	\$143,785	-11.2%	\$123,049	\$131,452	6.8%
Avg. Percent of Original List Price Received at Sale*	86.0%	93.0%	8.1%	91.0%	93.0%	2.2%
Average Days on Market Until Sale	126	125	-0.8%	133	124	-6.8%
Total Current Inventory**	40	23	-42.5%	-	-	-
Single-Family Detached Inventory	40	21	-47.5%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

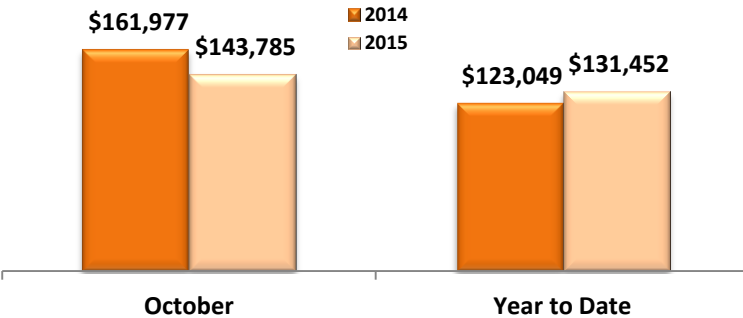
Activity-Most Recent Month



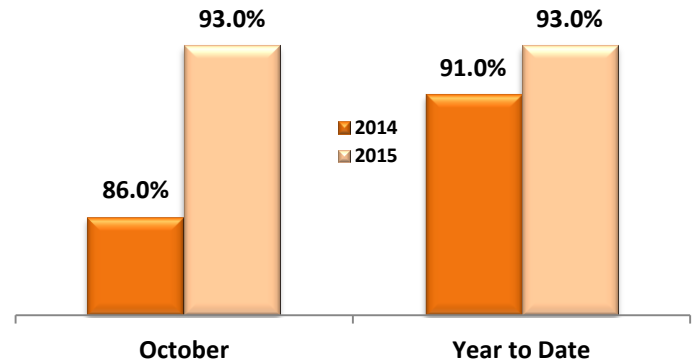
Activity-Year to Date



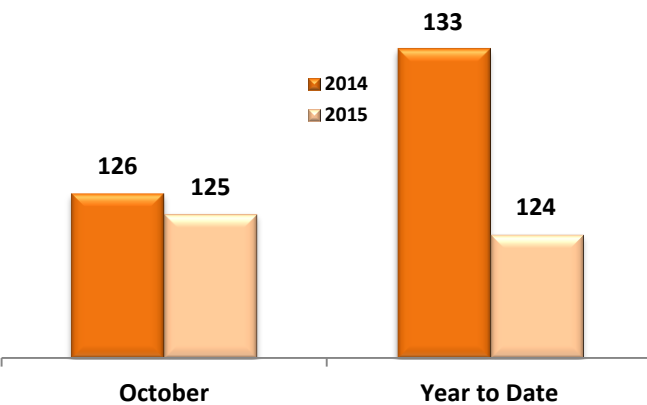
Average Sales Price



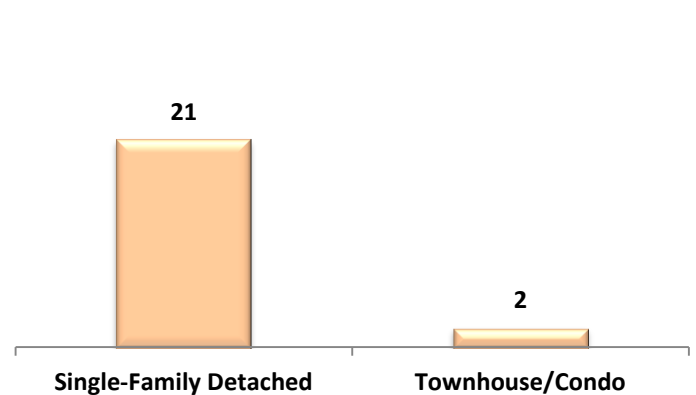
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Peter/Kasota/Cleveland

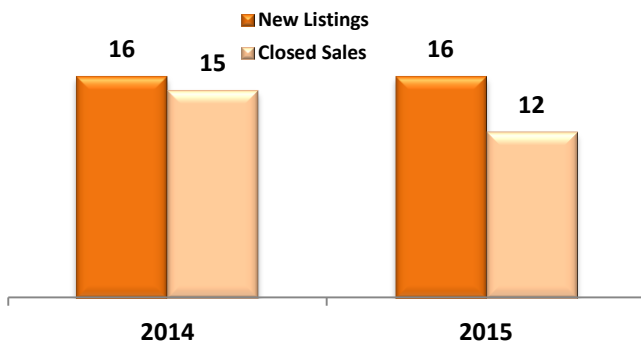
October

Year to Date

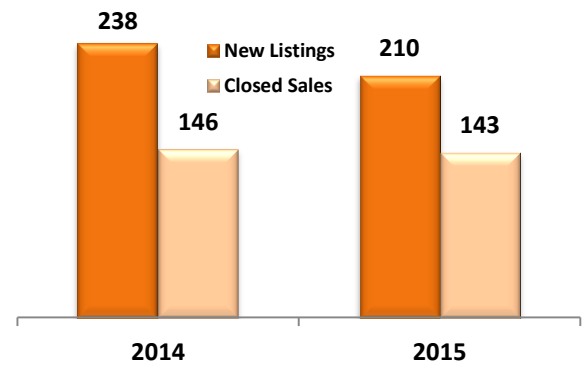
Multiple Counties, MN	2014	2015	Change	2014	2015	Change
New Listings	16	16	0.0%	238	210	-11.8%
Closed Sales	15	12	-20.0%	146	143	-2.1%
Average Sales Price	\$178,005	\$162,750	-8.6%	\$181,417	\$177,736	-2.0%
Avg. Percent of Original List Price Received at Sale*	93.0%	89.0%	-4.3%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	120	166	38.3%	164	161	-1.8%
Total Current Inventory**	88	76	-13.6%	-	-	-
Single-Family Detached Inventory	84	65	-22.6%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

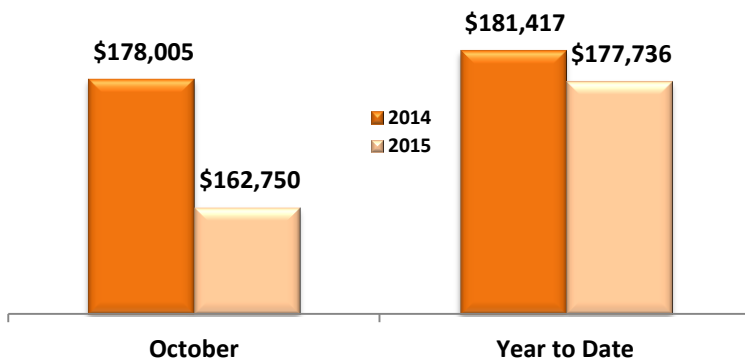
Activity-Most Recent Month



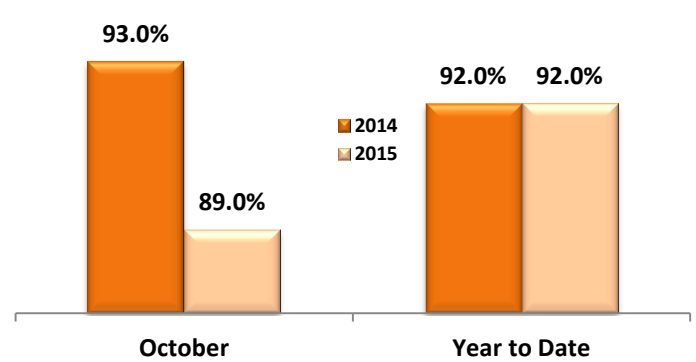
Activity-Year to Date



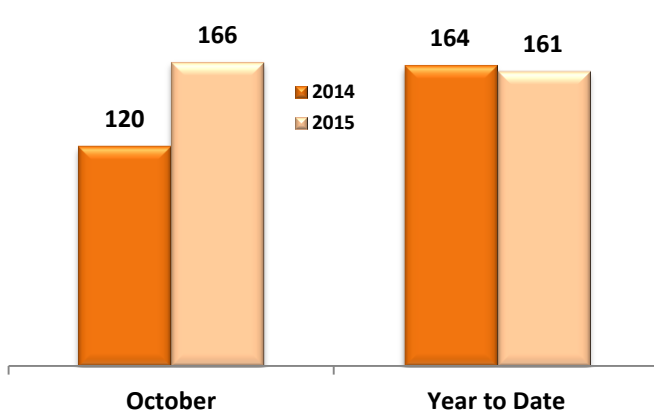
Average Sales Price



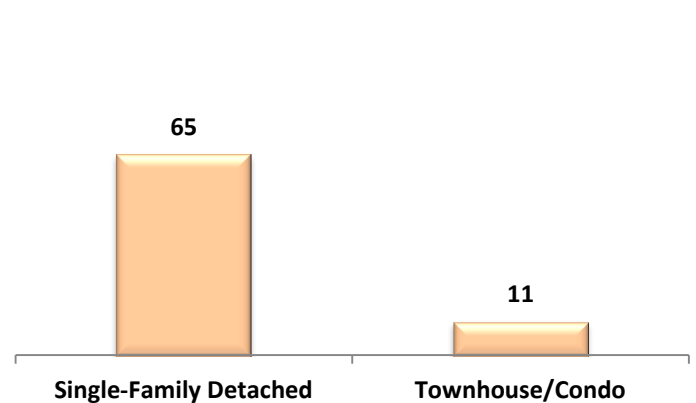
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Upper North Mankato

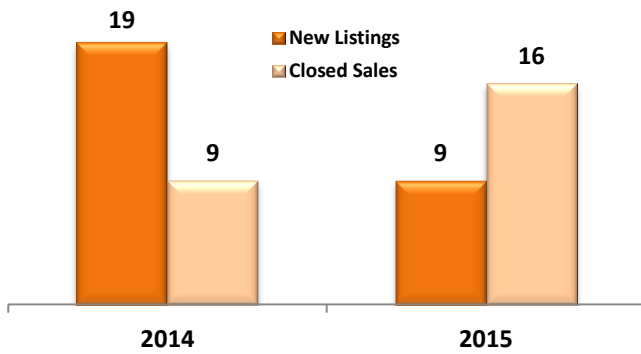
October

Year to Date

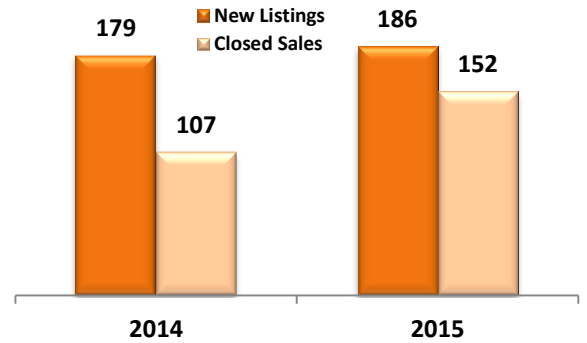
Nicollet County, MN	2014	2015	Change	2014	2015	Change
New Listings	19	9	-52.6%	179	186	3.9%
Closed Sales	9	16	77.8%	107	152	42.1%
Average Sales Price	\$188,823	\$207,125	9.7%	\$216,920	\$234,800	8.2%
Avg. Percent of Original List Price Received at Sale*	93.0%	95.0%	2.2%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	104	112	7.7%	114	113	-0.9%
Total Current Inventory**	61	34	-44.3%	-	-	-
Single-Family Detached Inventory	53	30	-43.4%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

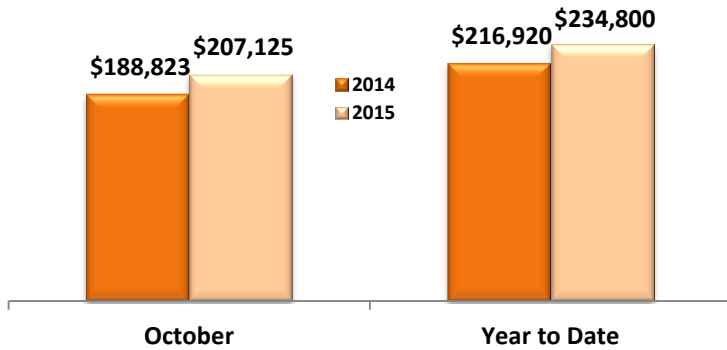
Activity-Most Recent Month



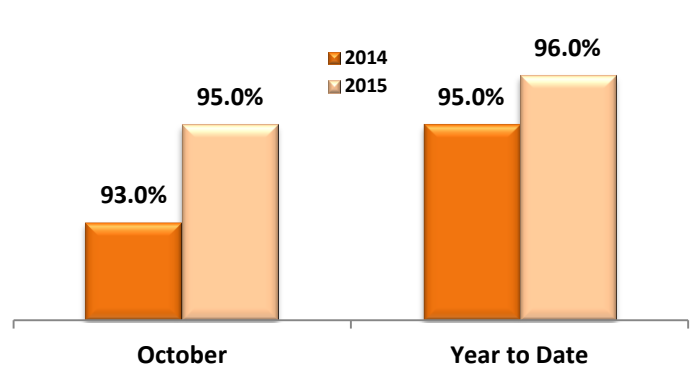
Activity-Year to Date



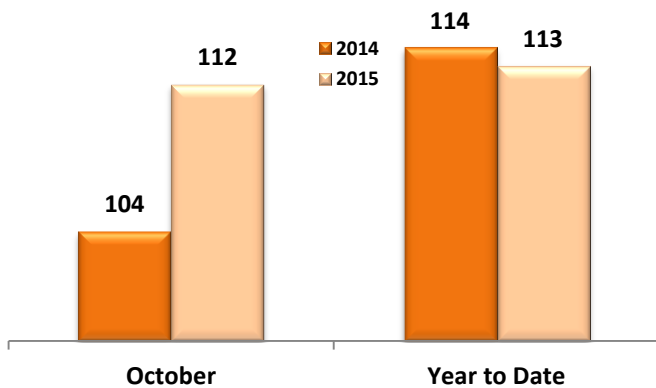
Average Sales Price



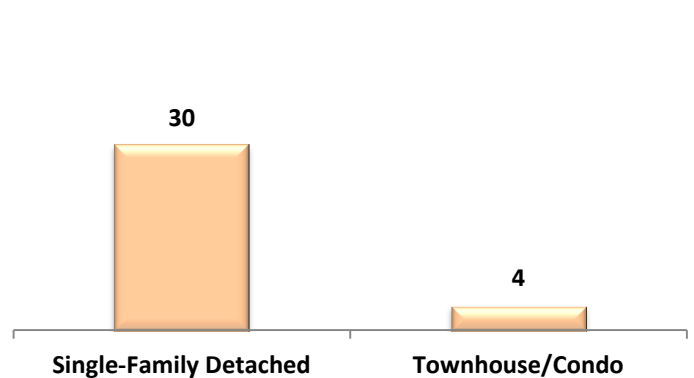
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



West Mankato/Skyline

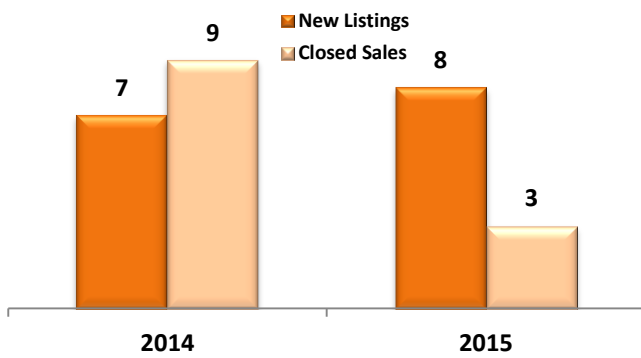
October

Year to Date

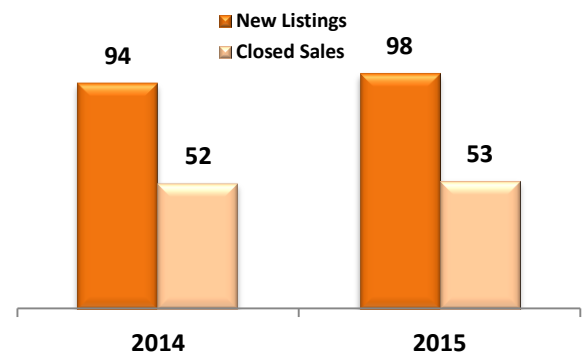
Blue Earth County, MN	2014	2015	Change	2014	2015	Change
New Listings	7	8	14.3%	94	98	4.3%
Closed Sales	9	3	-66.7%	52	53	1.9%
Average Sales Price	\$138,431	\$136,600	-1.3%	\$146,415	\$138,874	-5.2%
Avg. Percent of Original List Price Received at Sale*	91.0%	92.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	183	124	-32.2%	129	108	-16.3%
Total Current Inventory**	45	16	-64.4%	-	-	-
Single-Family Detached Inventory	21	16	-23.8%	-	-	-

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

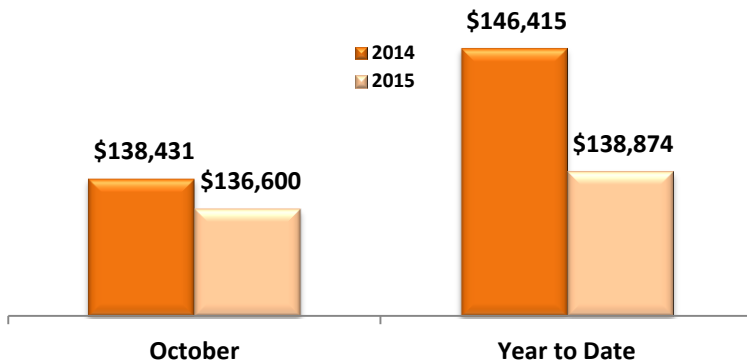
Activity-Most Recent Month



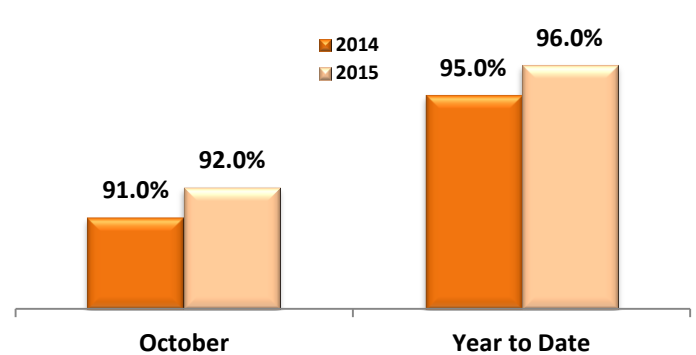
Activity-Year to Date



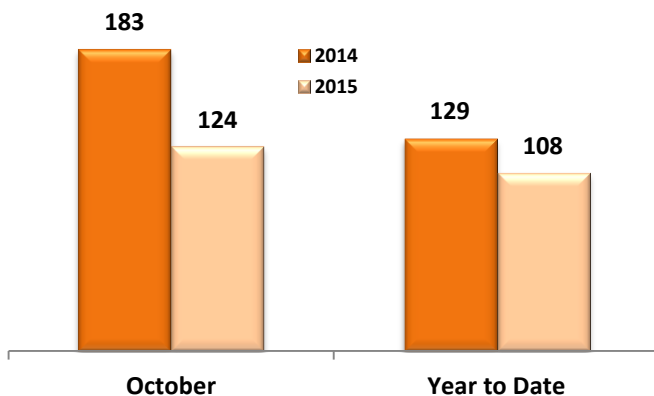
Average Sales Price



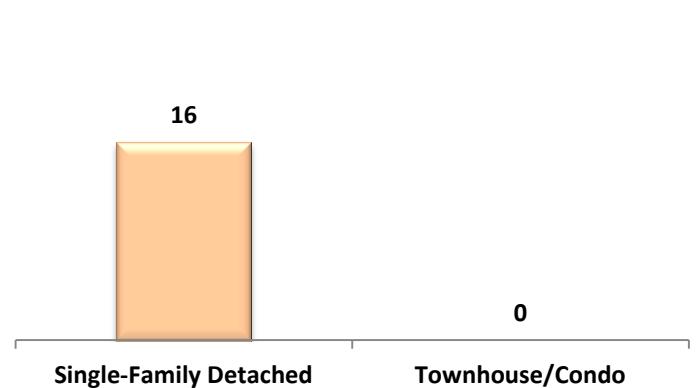
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the