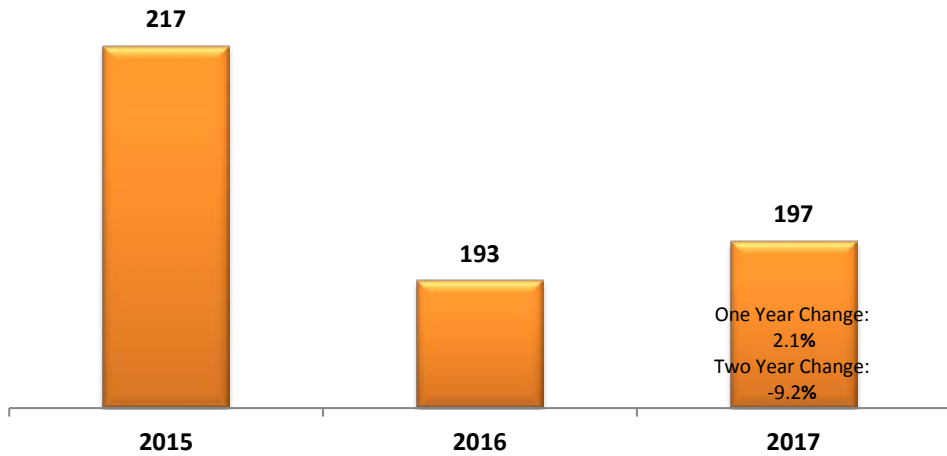


New Listings

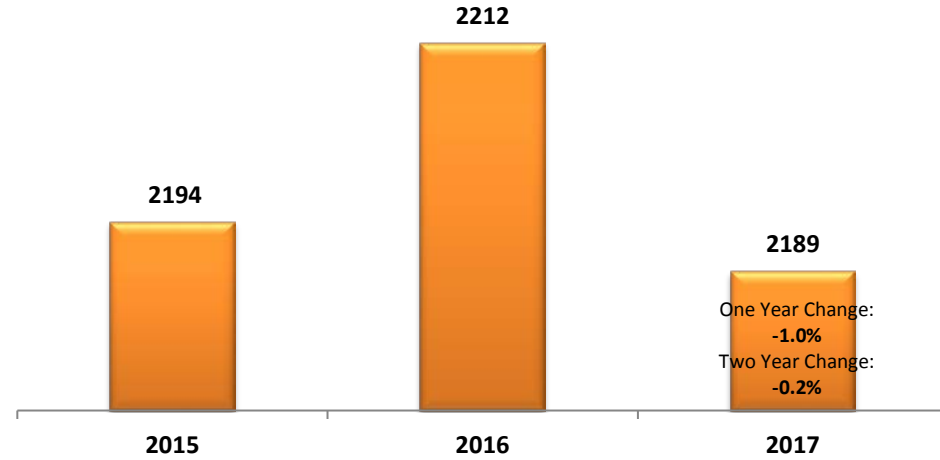
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



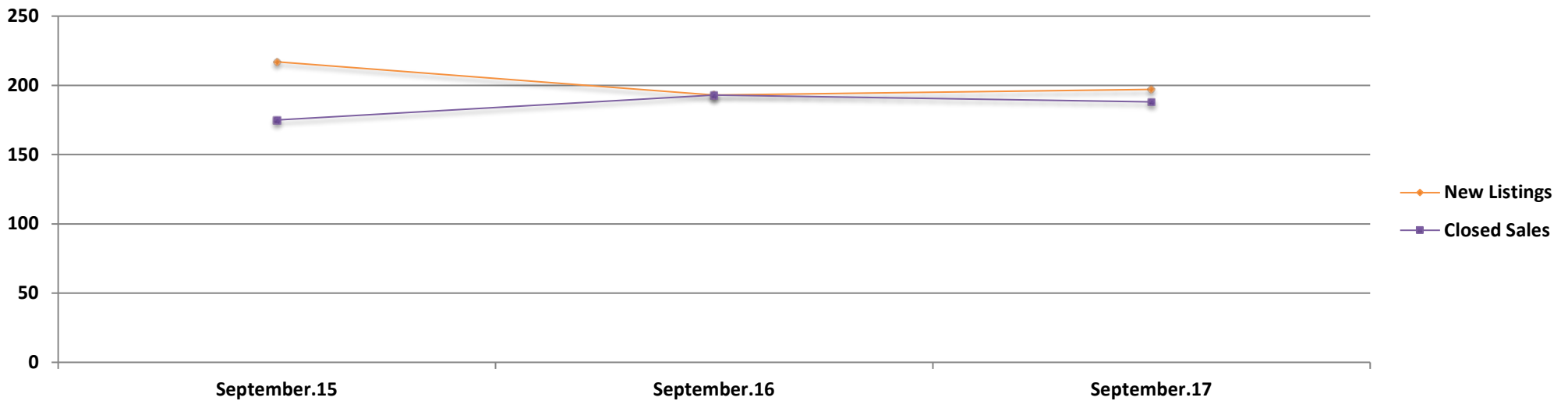
September



Year to Date



Historical Market Activity



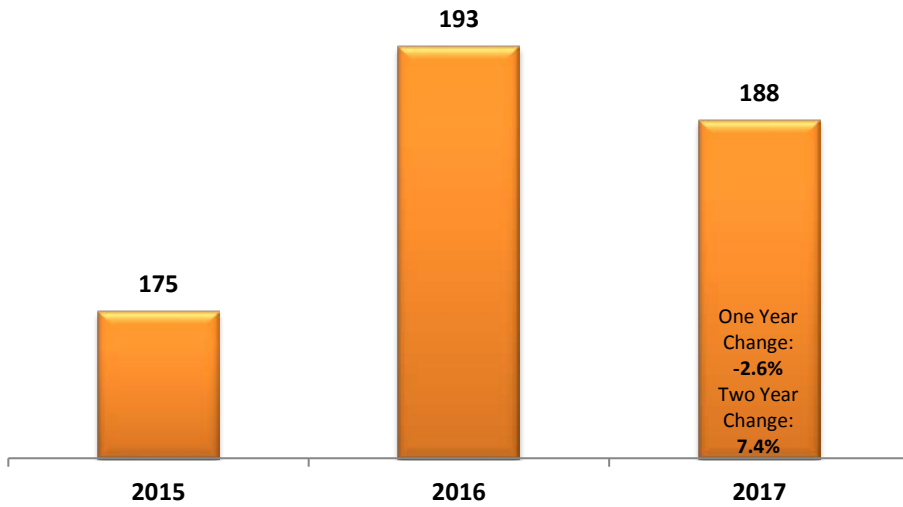
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

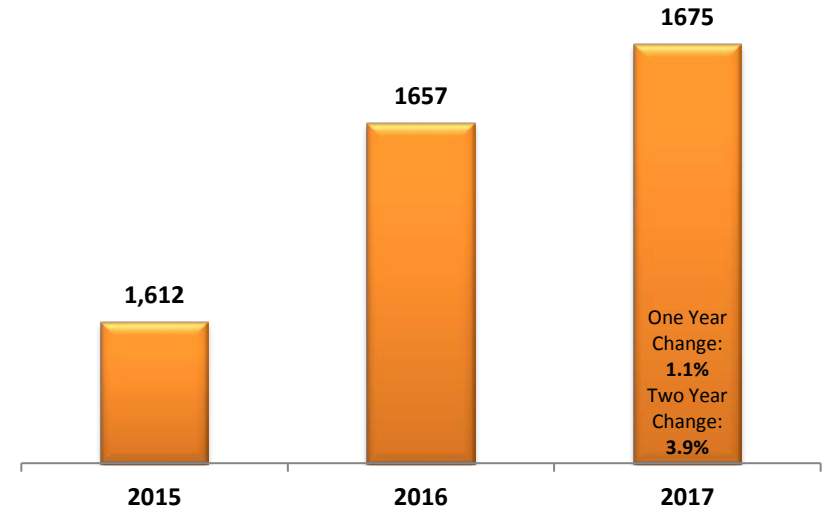


Late Sales recorded in MLS figured in Year to Date Totals

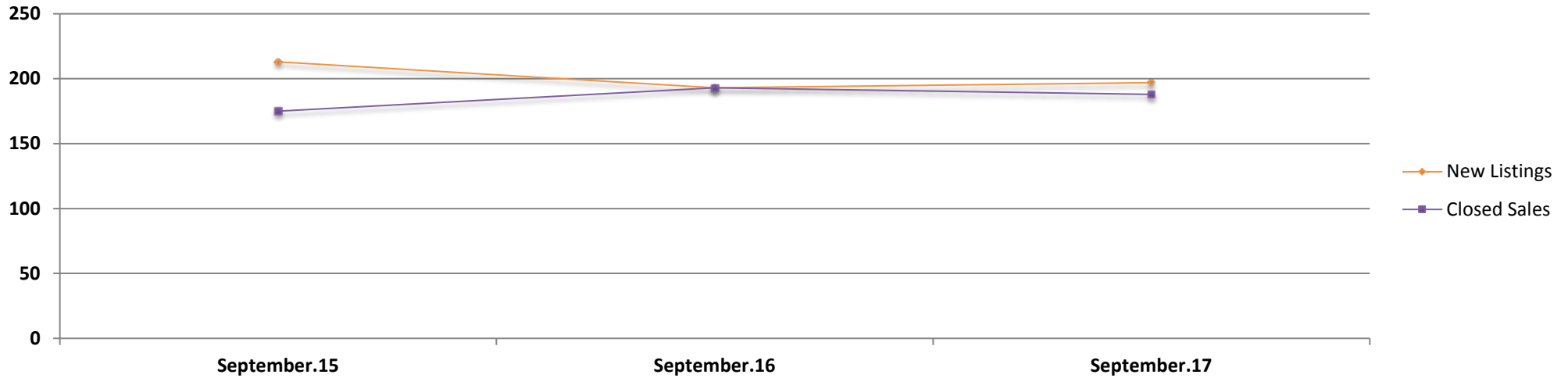
September



Year to Date



Historical Market Activity

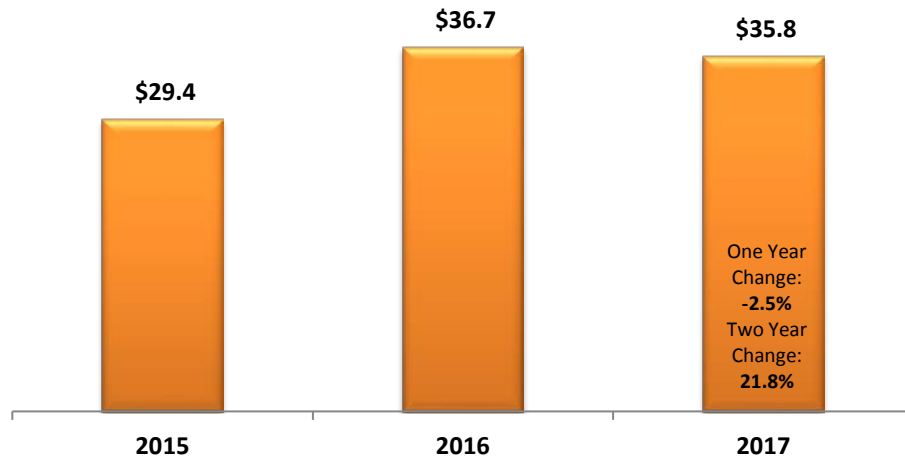


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

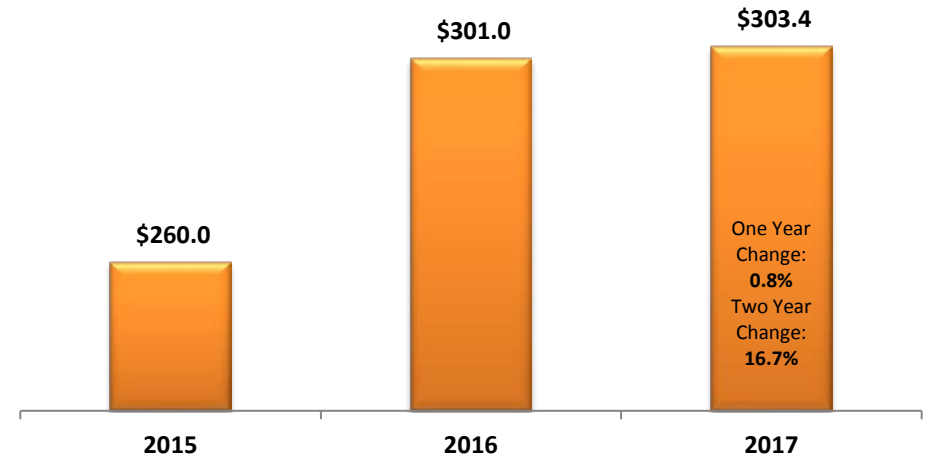


September

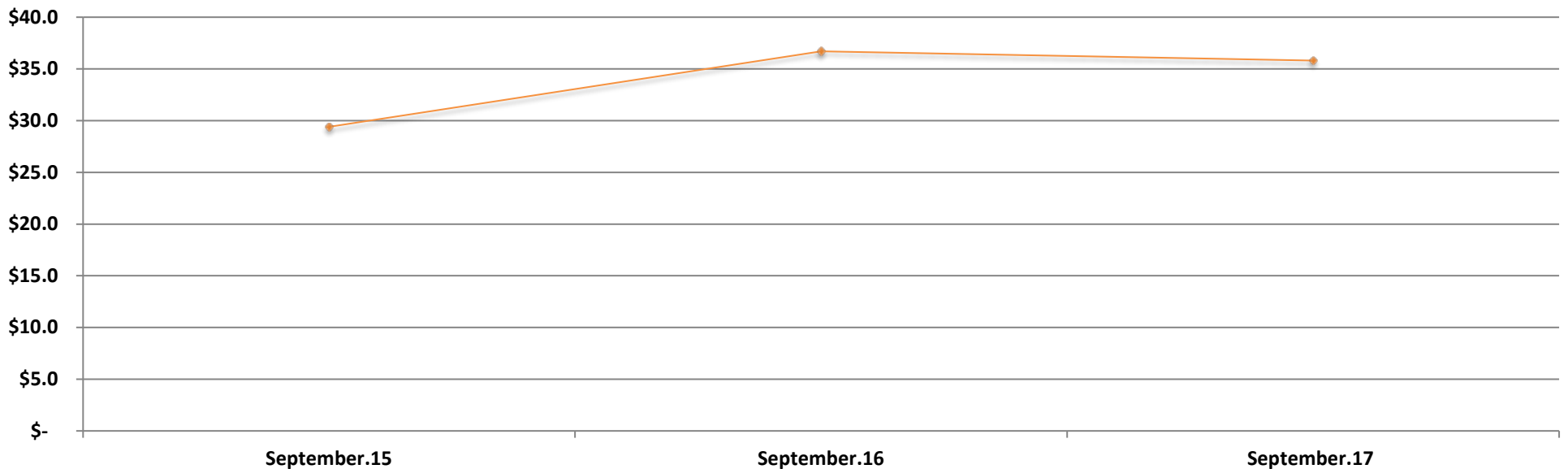


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



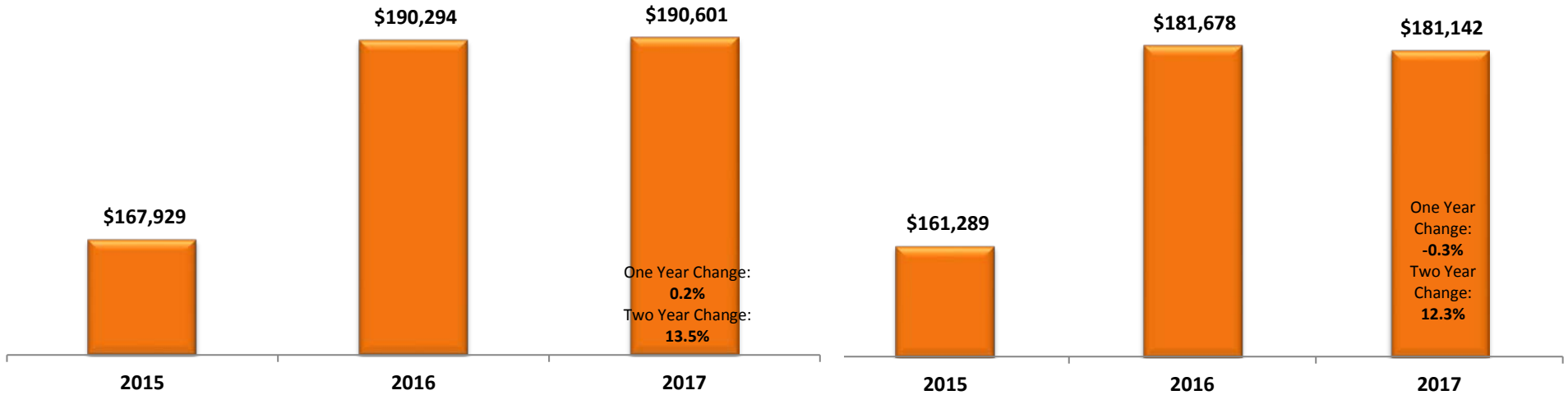
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

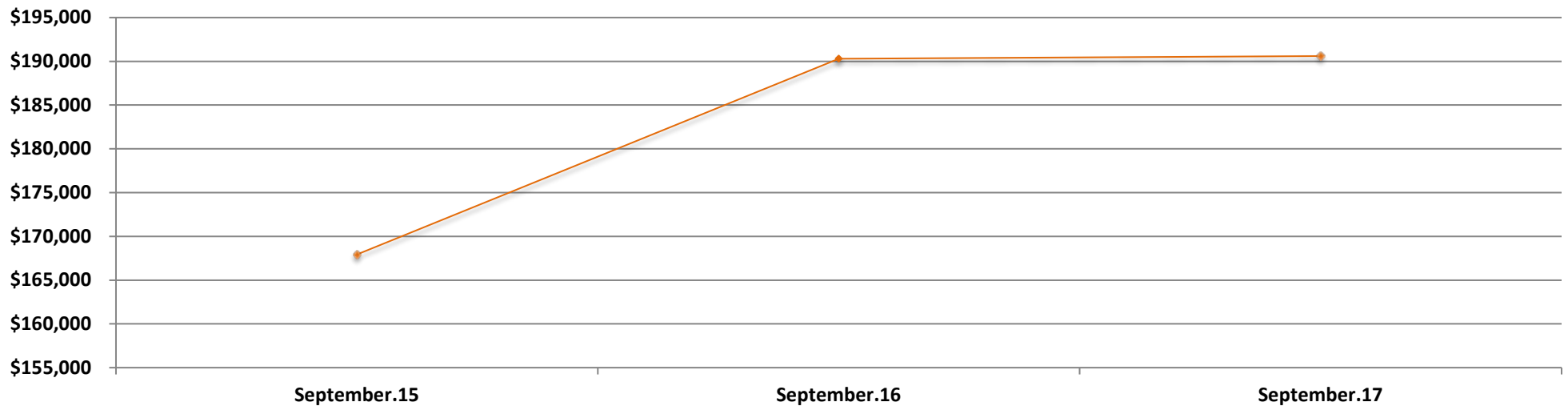
September

Year to Date

Late Sales recorded in MLS
 figured in Year to Date Totals



Historical Average Prices



Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



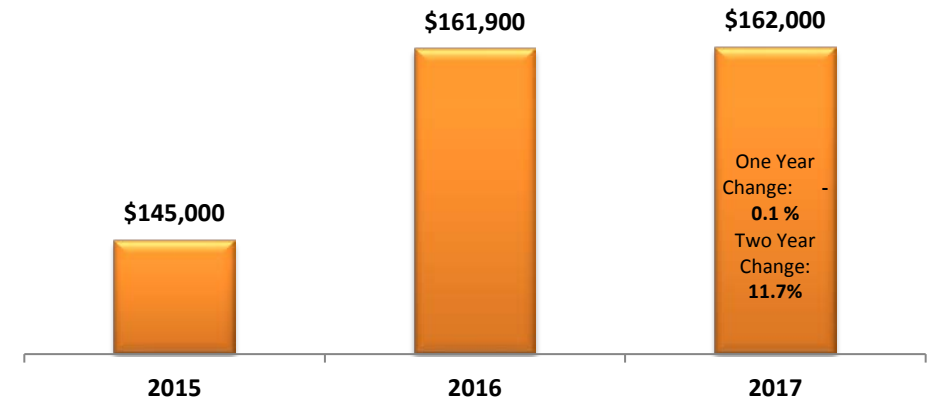
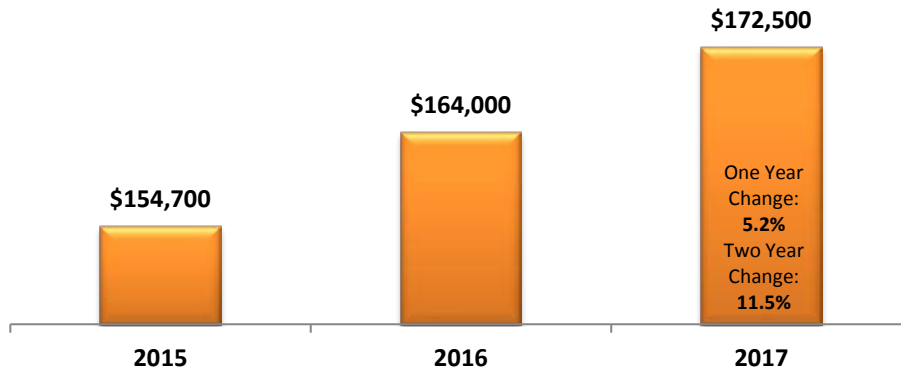
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Figures do not take into account seller concessions

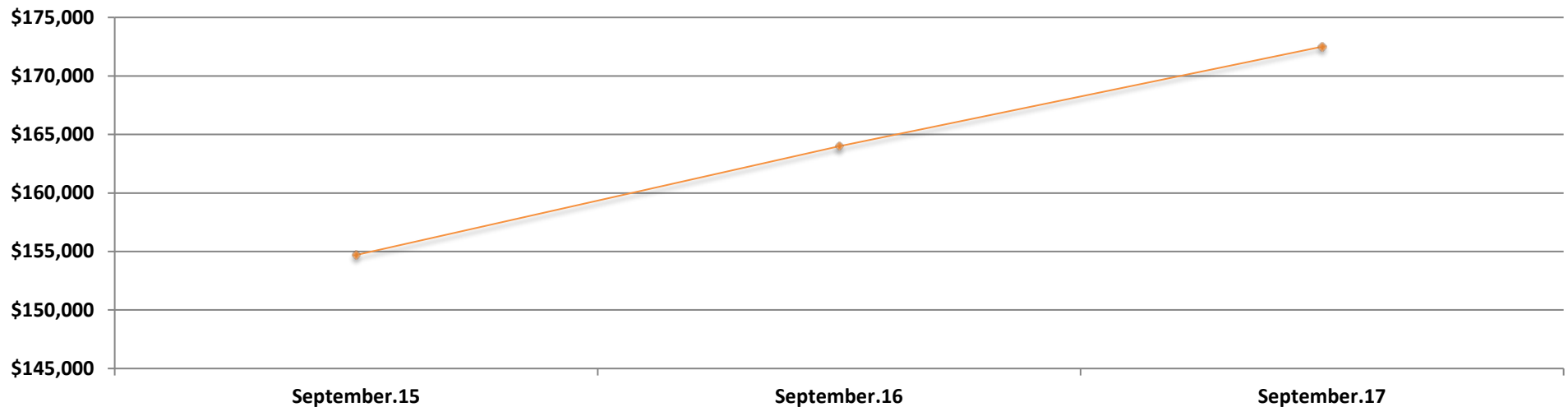
September

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

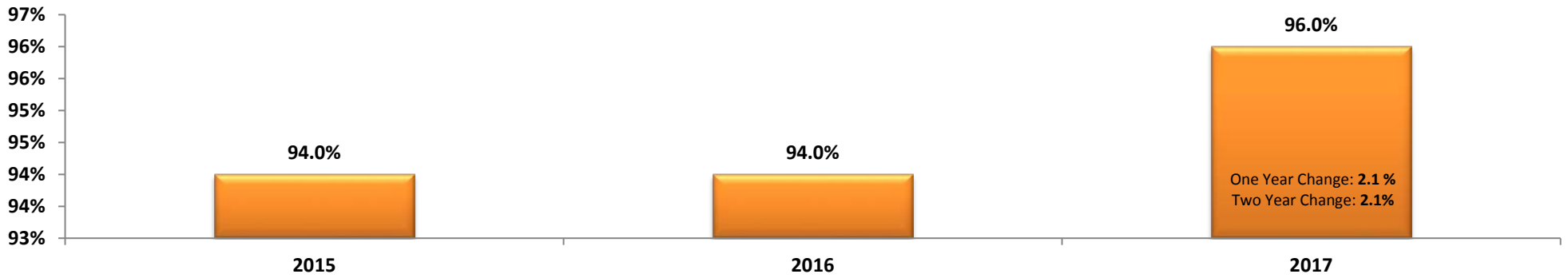
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



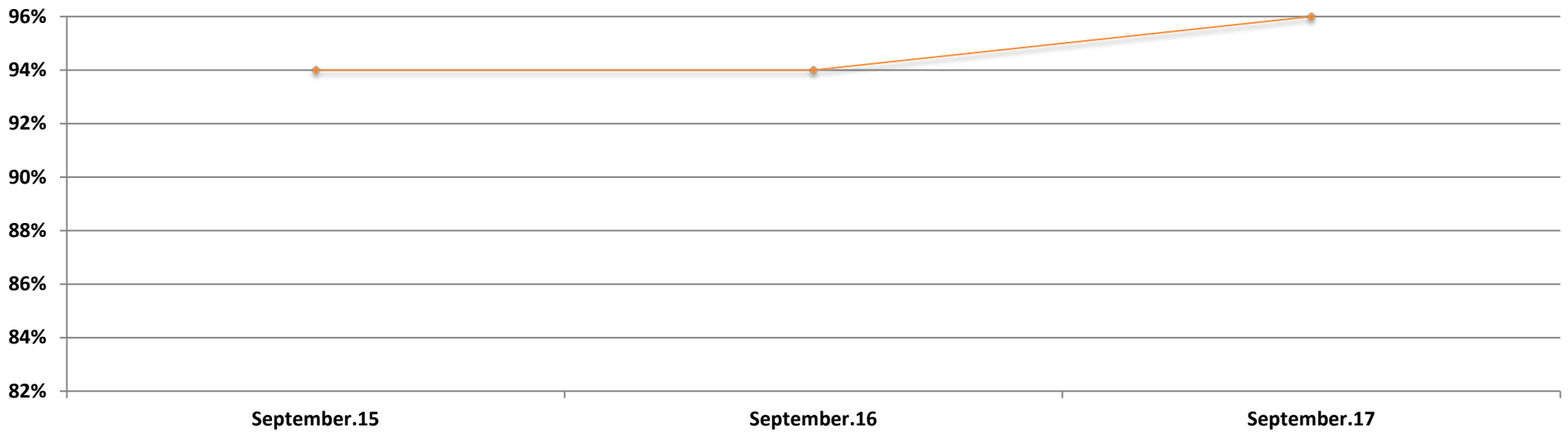
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

September

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

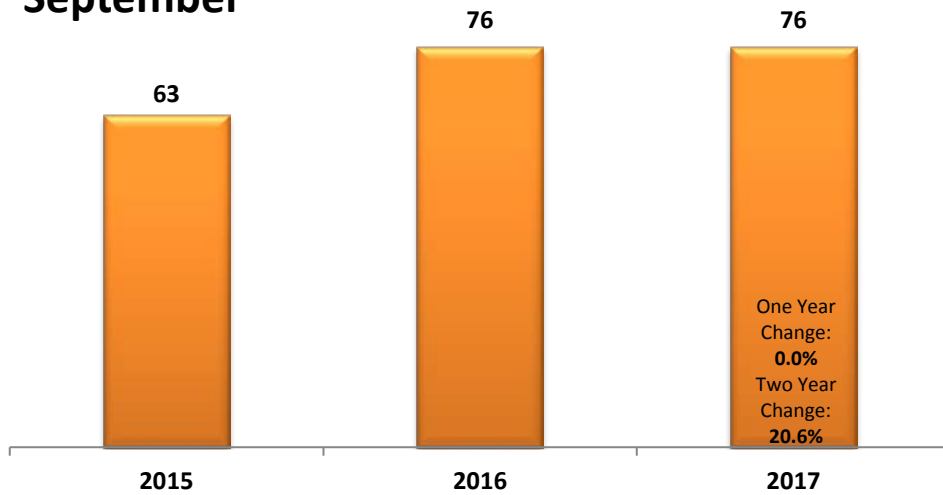


New Listings in Zip Codes 56001 & 56003

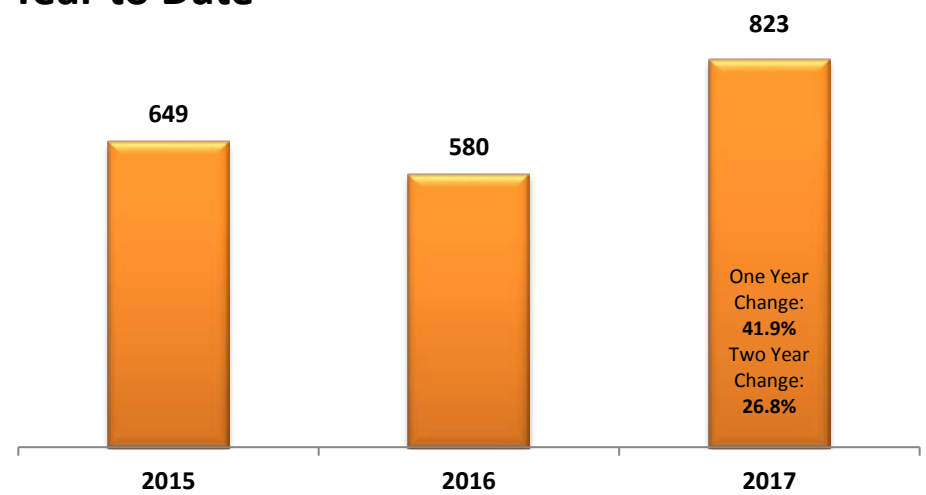
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



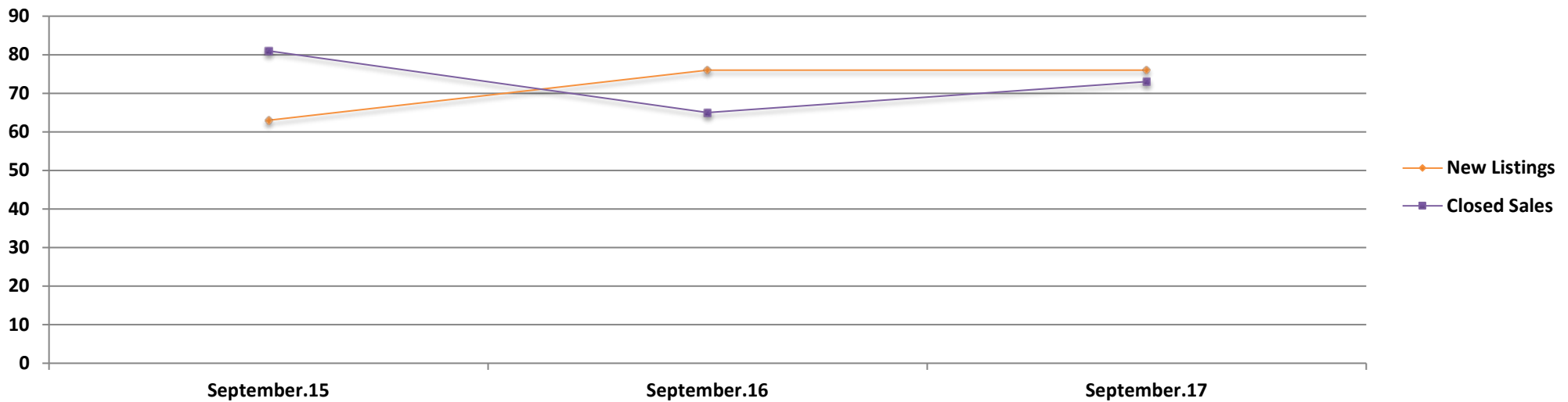
September



Year to Date



Historical Market Activity

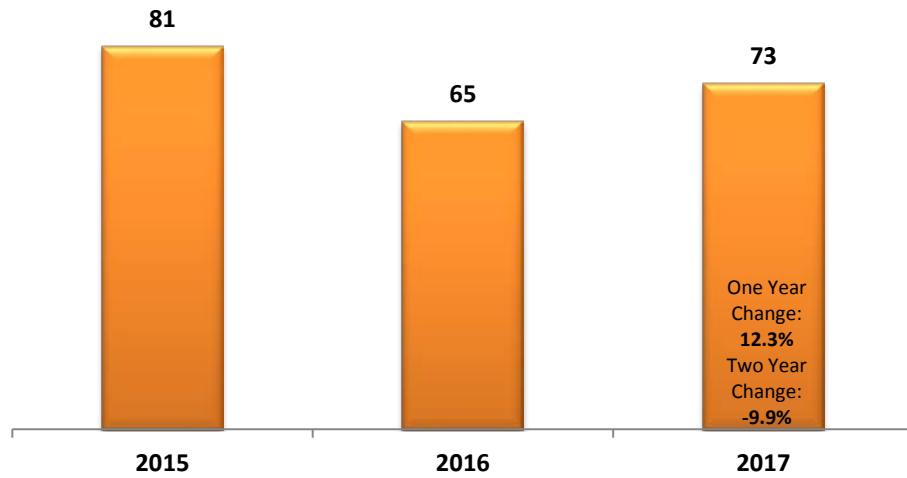


Closed Sales in Zip Codes 56001 & 56003

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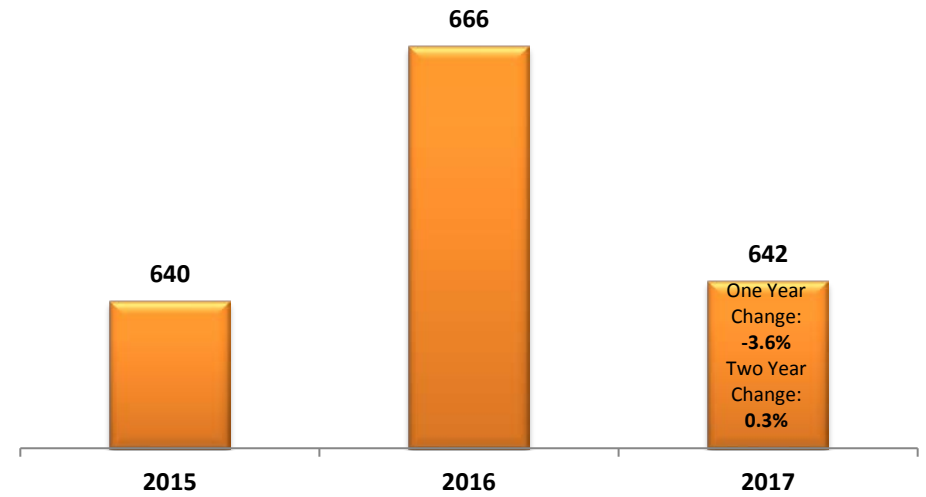


September

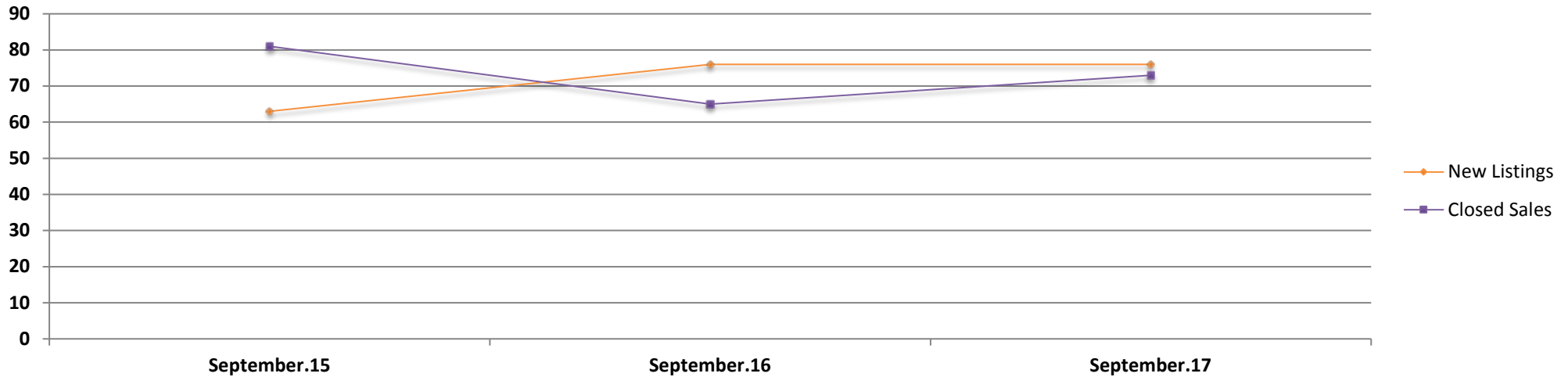


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity

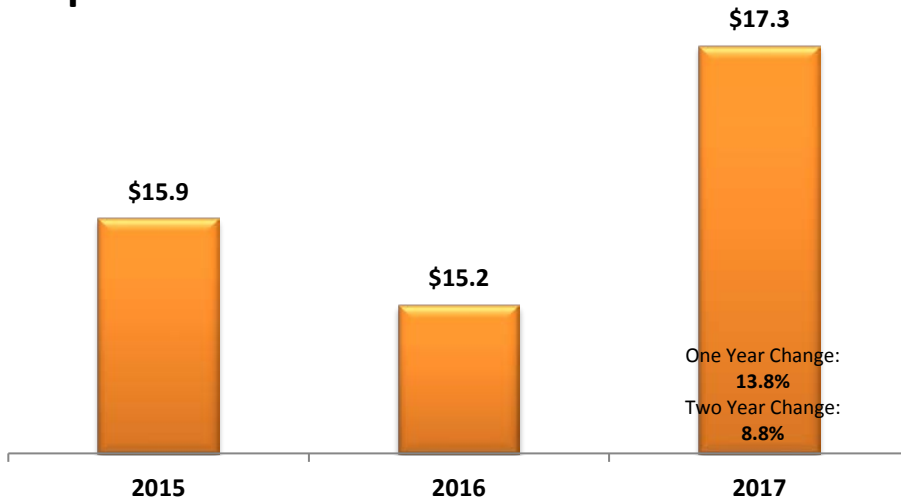


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

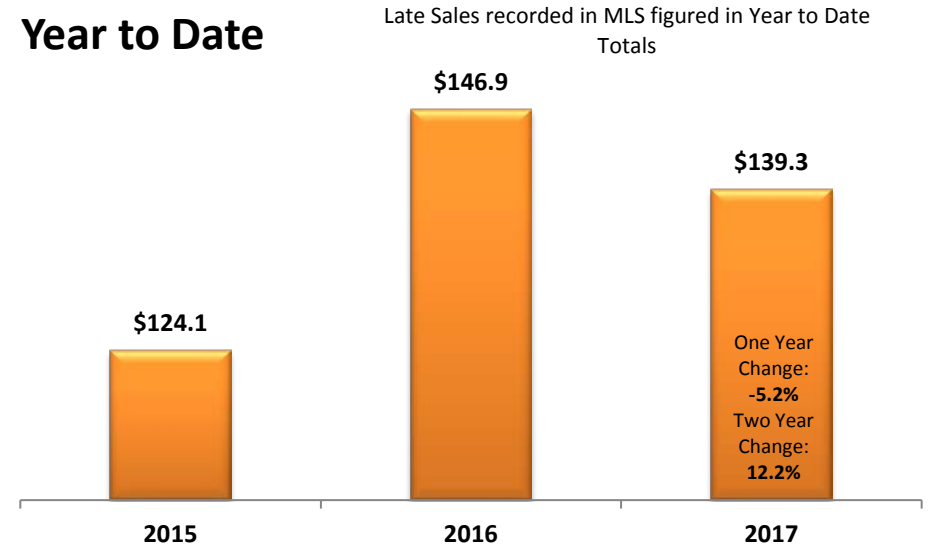
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



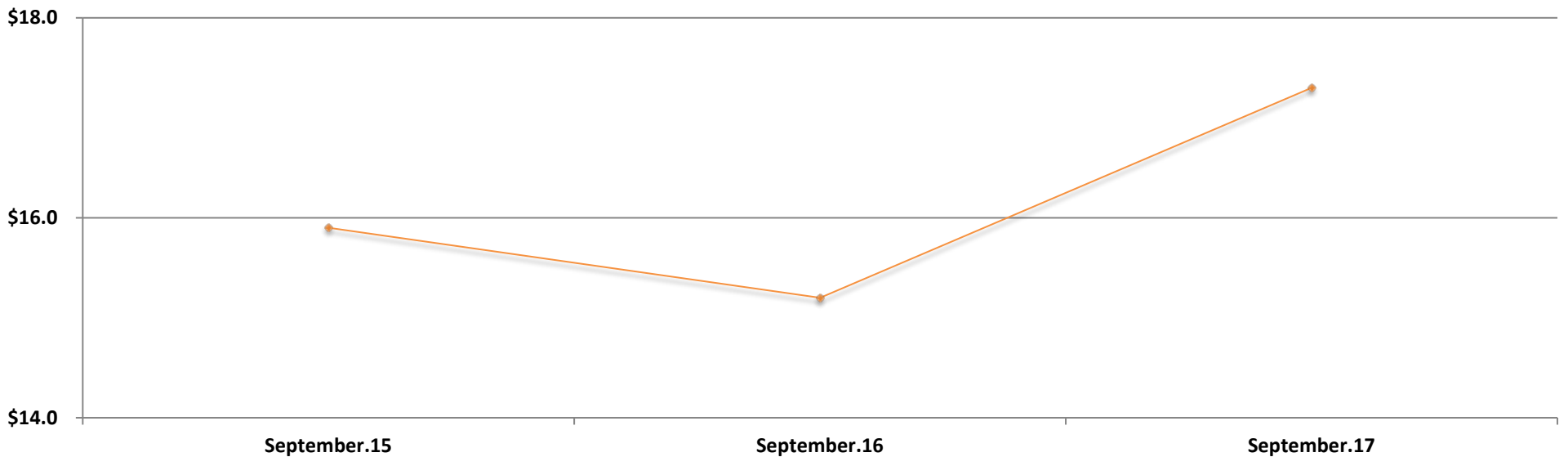
September



Year to Date



Historical Dollar Volume (in millions)



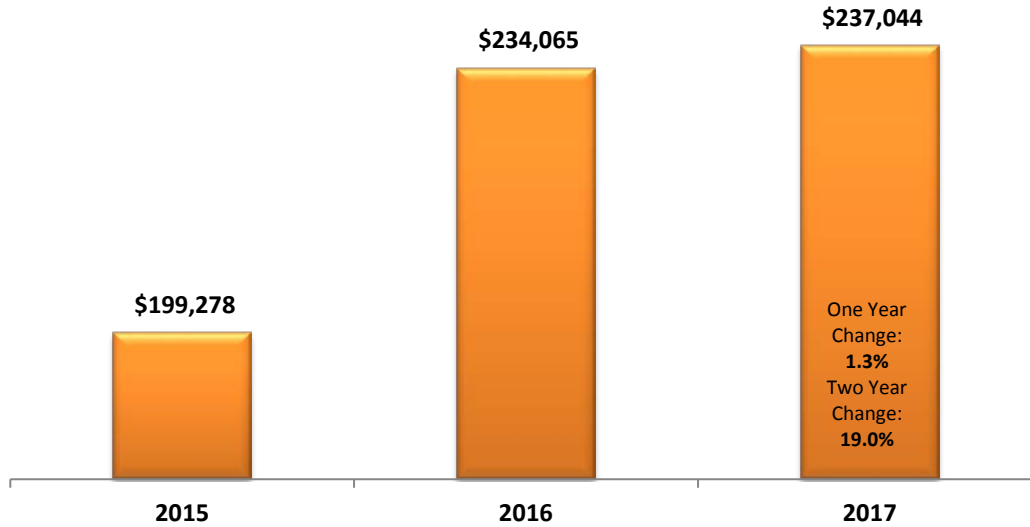
Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



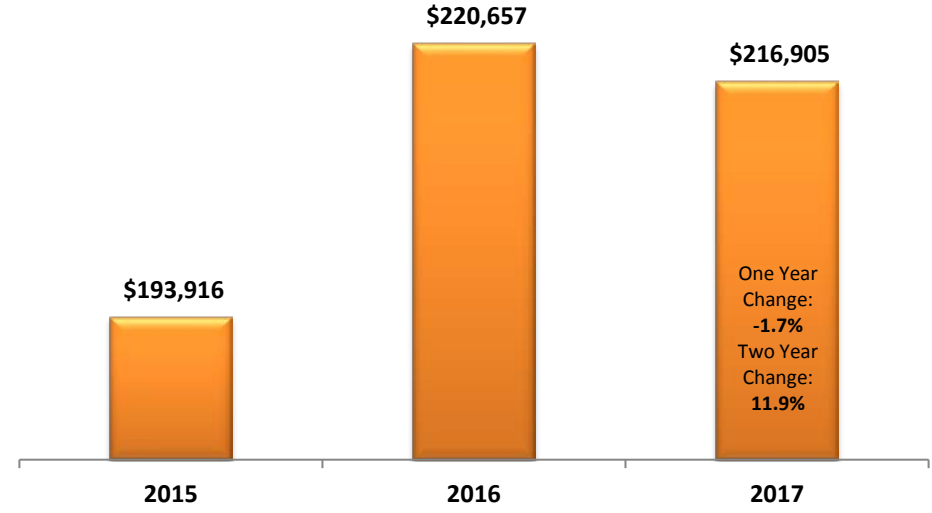
Figures do not take into account seller concessions.

September

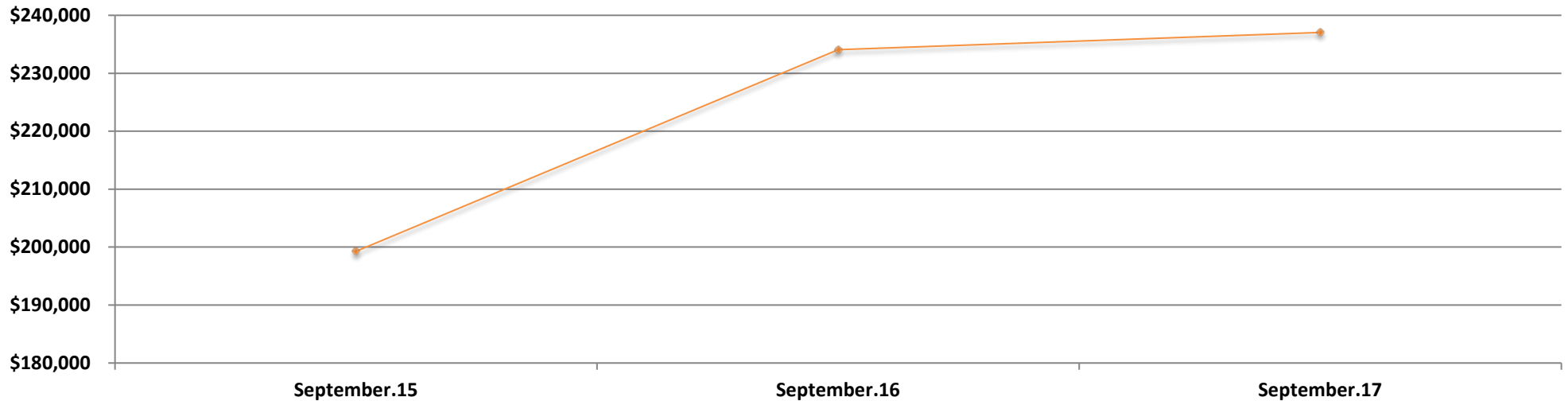


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

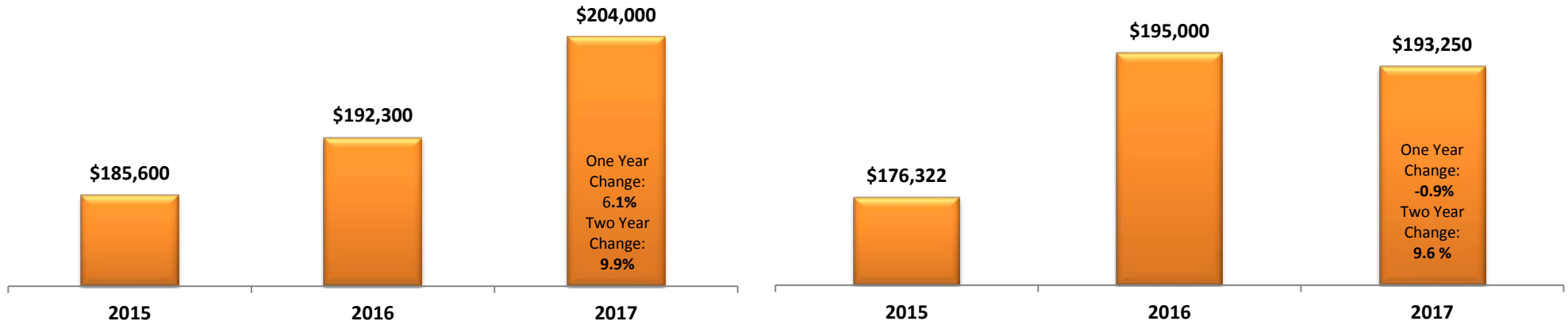


Figures do not take into account seller concessions

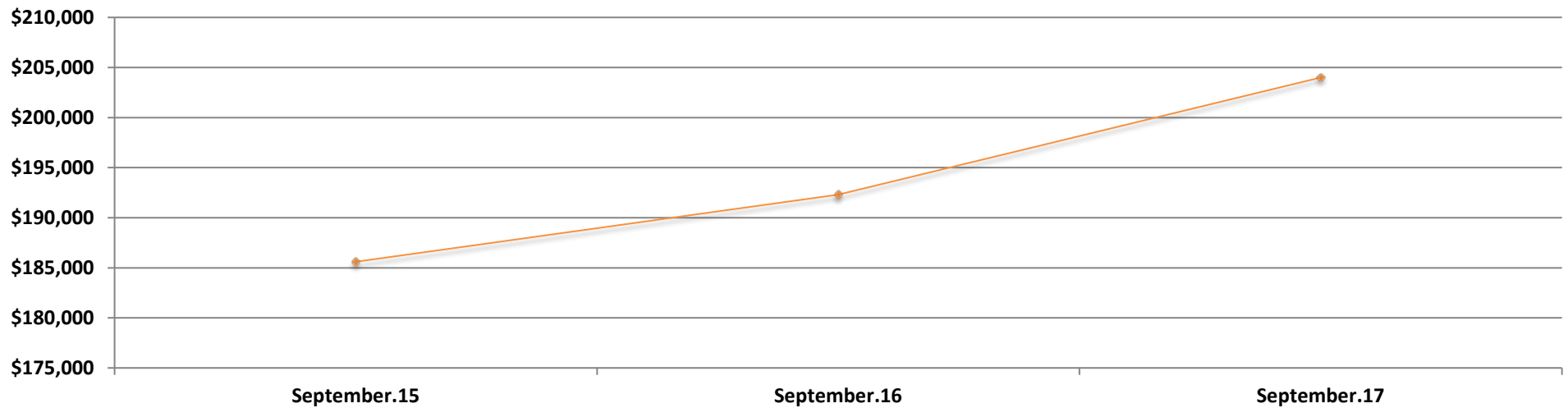
September

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

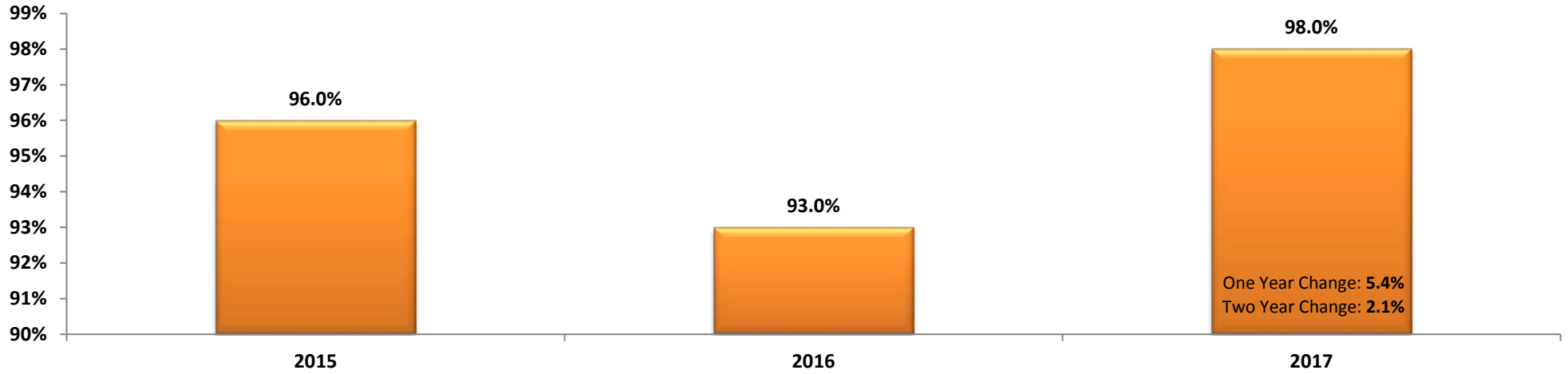
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



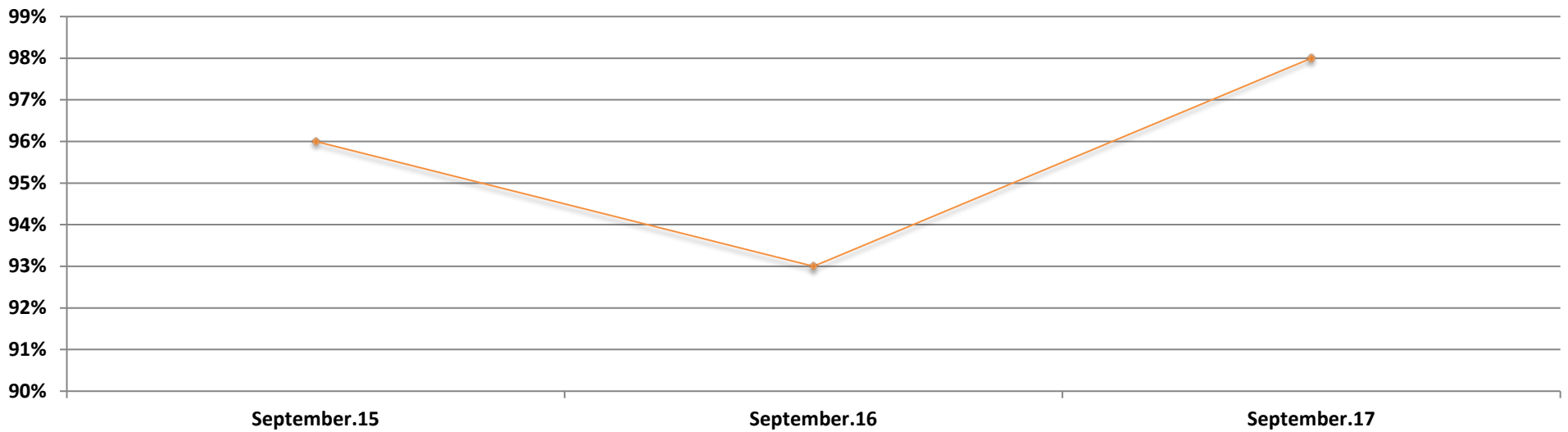
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

September

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

September

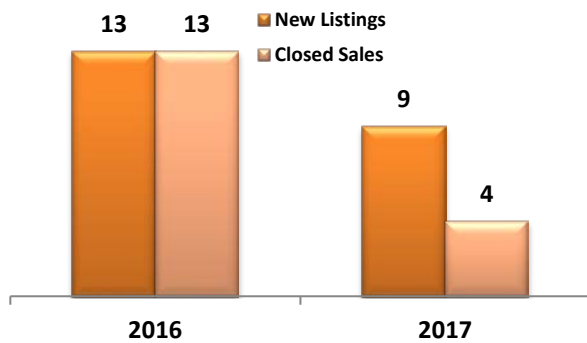
Year to Date

Faribault County, MN

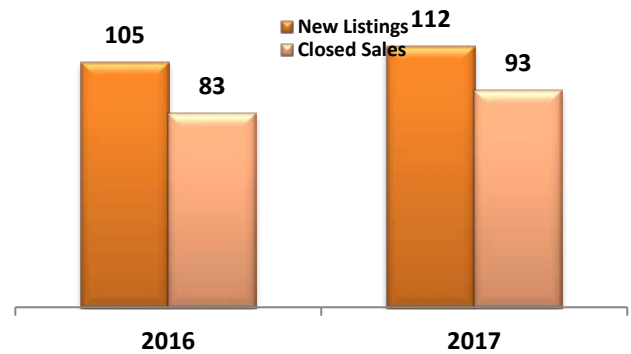
	2016	2017	Change	2016	2017	Change
New Listings	13	9	-30.8%	105	112	6.7%
Closed Sales	13	4	-69.2%	83	93	12.0%
Average Sales Price	\$ 98,421	\$ 66,500	-32.4%	\$ 79,421	\$ 100,523	26.6%
Percent of Original Last Price Received at Sale*	95.0%	87.0%	-8.4%	87.0%	90.0%	3.4%
Average Days on Market Until Sale	206	98	-52.4%	201	170	-15.4%
Total Current Inventory**	54	46	-14.8%	.	.	.
Single-Family Detached Inventory	53	44	-17.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

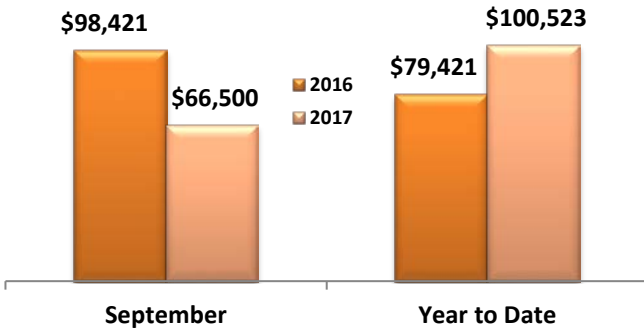
Activity-Most Recent Month



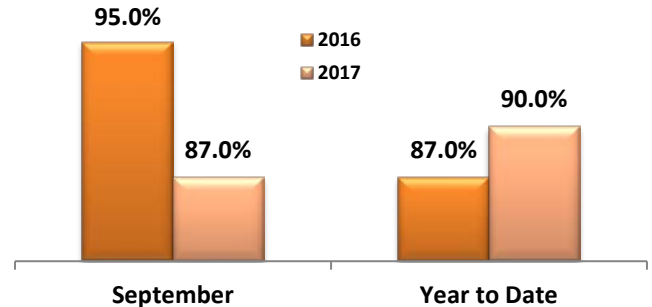
Activity-Year to Date



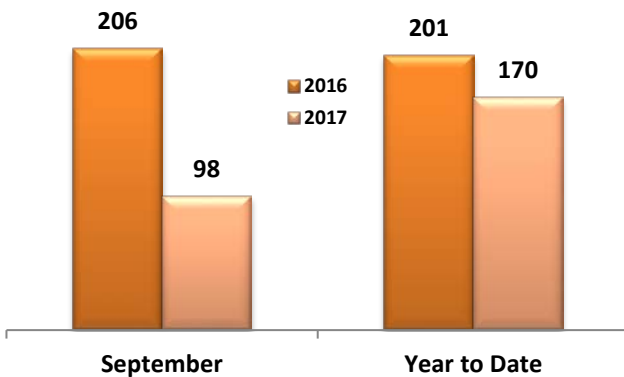
Average Sales Price



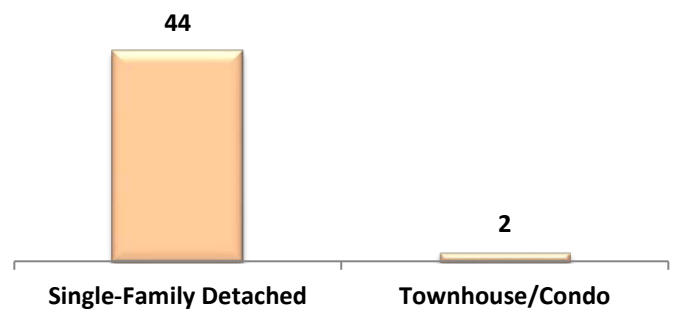
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Eagle Lake/Madison Lake

September

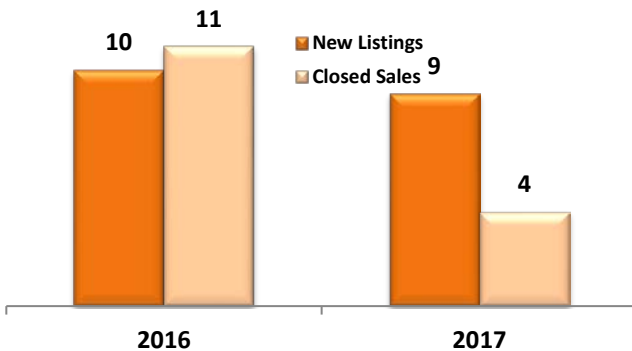
Year to Date

Blue Earth County, MN

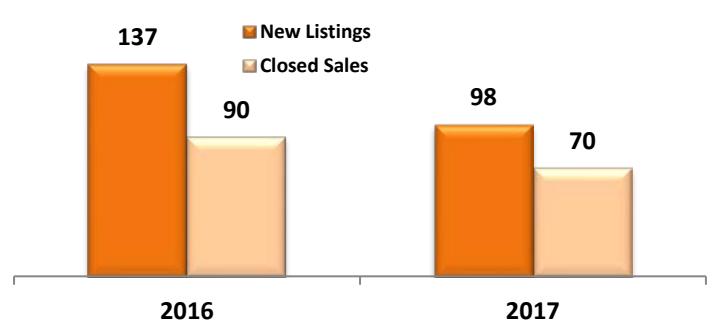
	2016	2017	Change	2016	2017	Change
New Listings	10	9	-10.0%	137	98	-28.5%
Closed Sales	11	4	-63.6%	90	70	-22.2%
Average Sales Price	\$ 262,677	\$ 207,906	-20.9%	\$ 234,159	\$ 259,766	10.9%
Percent of Original Last Price Received at Sale*	95.0%	99.0%	4.2%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	124	101	-18.5%	119	137	15.1%
Total Current Inventory**	44	35	-20.5%	.	.	.
Single-Family Detached Inventory	38	33	-13.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

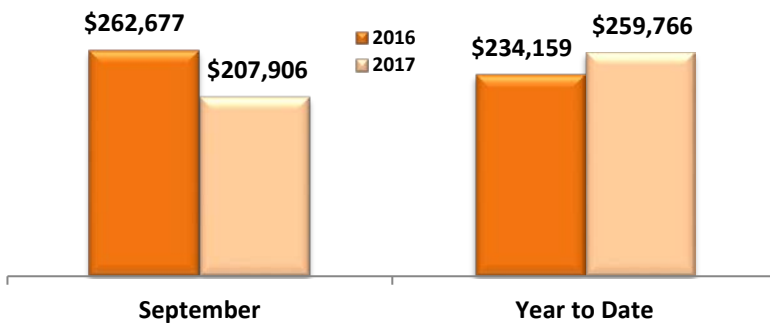
Activity-Most Recent Month



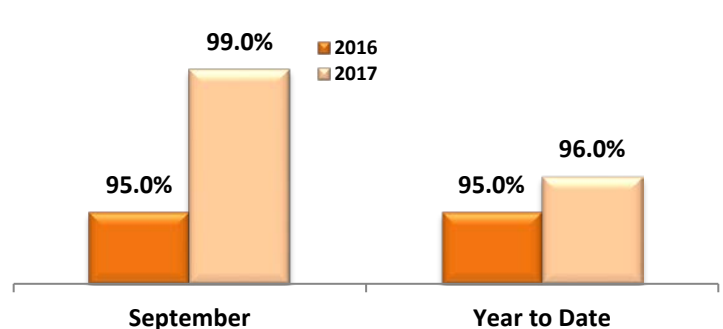
Activity-Year to Date



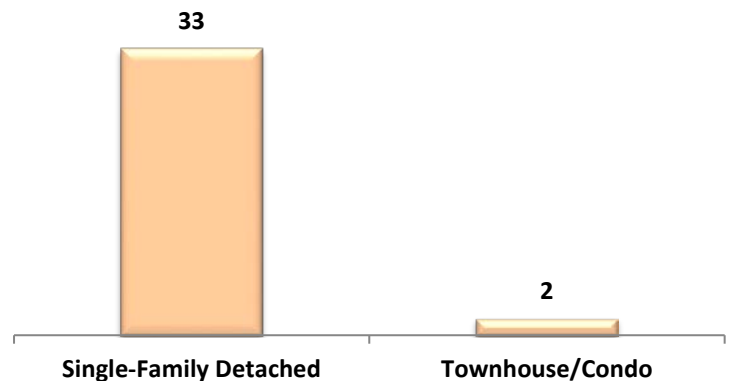
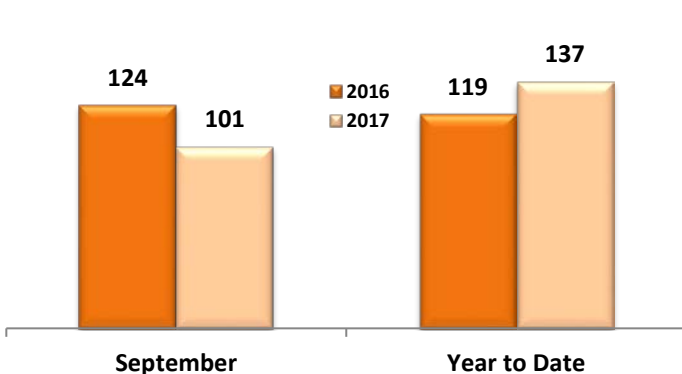
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

September

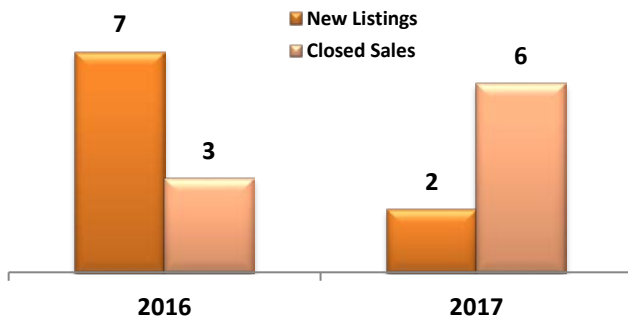
Year to Date

Le Sueur County, MN

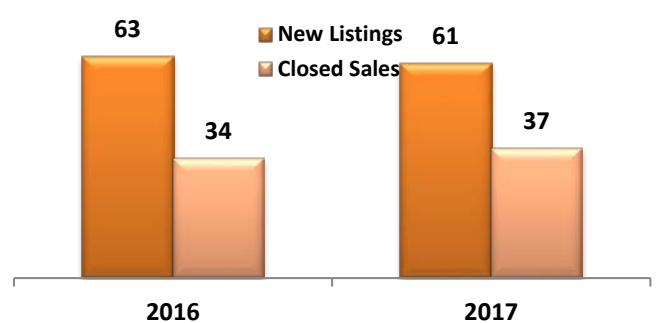
	2016	2017	Change	2016	2017	Change
New Listings	7	2	-71.4%	63	61	-3.2%
Closed Sales	3	6	100.0%	34	37	8.8%
Average Sales Price	\$ 343,500	\$ 222,608	-35.2%	\$ 223,528	\$ 203,248	-9.1%
Percent of Original Last Price Received at Sale*	94.0%	95.0%	1.1%	88.0%	92.0%	4.5%
Average Days on Market Until Sale	114	127	11.4%	188	122	-35.1%
Total Current Inventory**	37	19	-48.6%	.	.	.
Single-Family Detached Inventory	36	19	-47.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

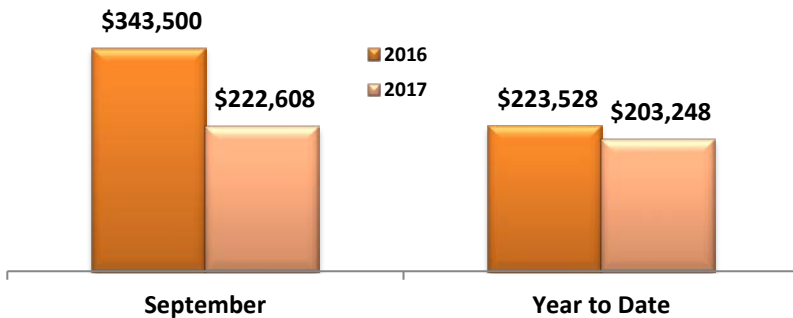
Activity-Most Recent Month



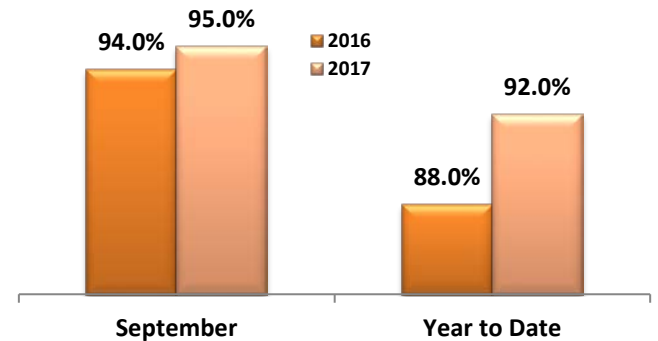
Activity-Year to Date



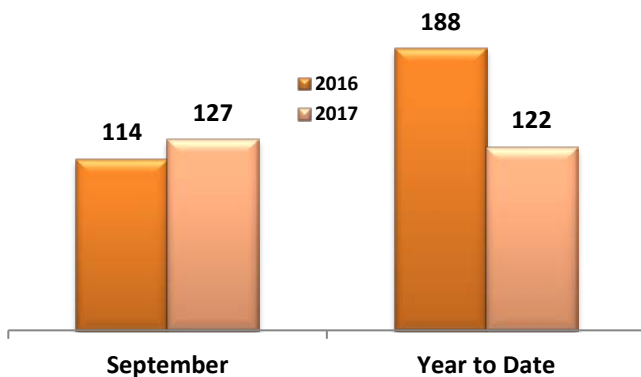
Average Sales Price



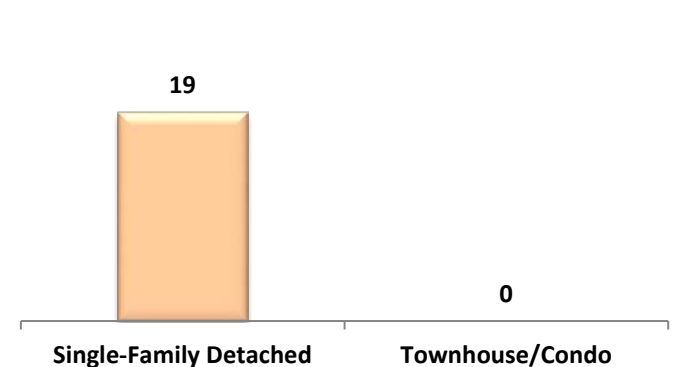
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

September

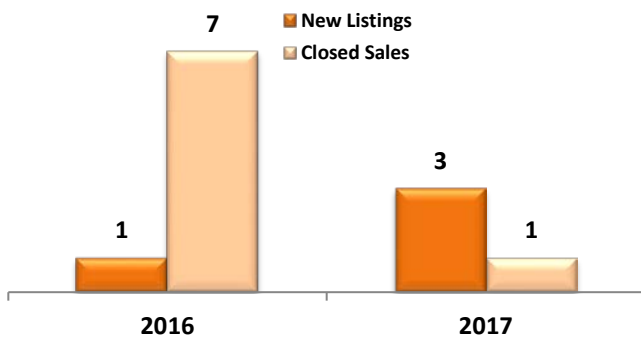
Year to Date

Blue Earth County, MN

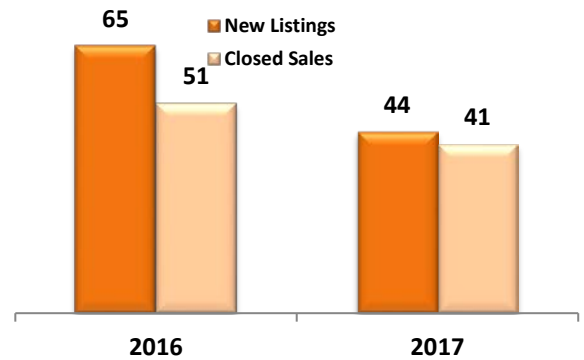
	2016	2017	Change	2016	2017	Change
New Listings	1	3	200.0%	65	44	-32.3%
Closed Sales	7	1	-85.7%	51	41	-19.6%
Average Sales Price	\$ 131,928	\$ 252,000	91.0%	\$ 166,852	\$ 152,562	-8.6%
Percent of Original Last Price Received at Sale*	100.0%	99.0%	-1.0%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	117	46	-60.7%	130	125	-3.8%
Total Current Inventory**	14	16	14.3%	.	.	.
Single-Family Detached Inventory	13	15	15.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

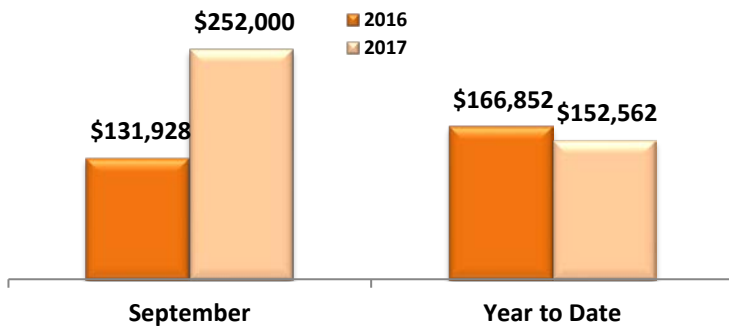
Activity-Most Recent Month



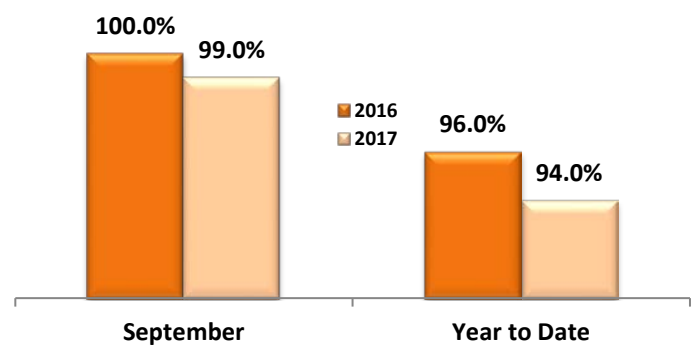
Activity-Year to Date



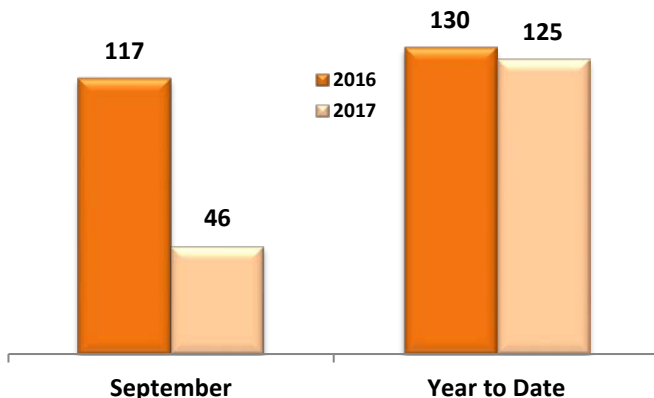
Average Sales Price



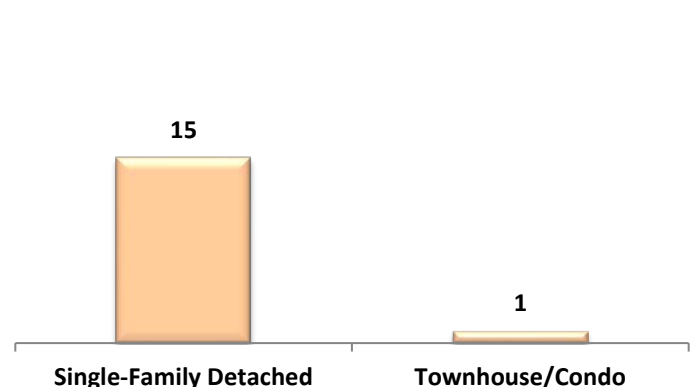
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

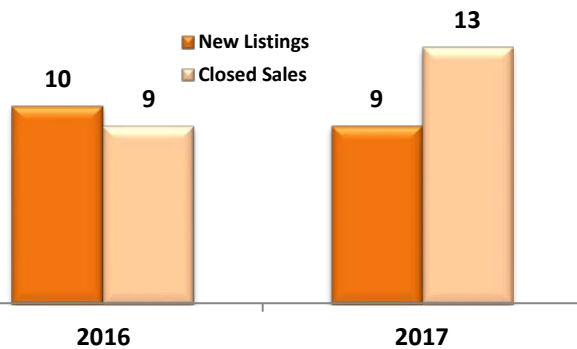
September

Year to Date

Le Sueur County, MN	2016	2017	Change	2016	2017	Change
New Listings	10	9	-10.0%	109	101	-7.3%
Closed Sales	9	13	44.4%	69	82	18.8%
Average Sales Price	\$ 142,811	\$ 144,780	1.4%	\$ 153,102	\$ 161,749	5.6%
Percent of Original Last Price Received at Sale*	86.0%	97.0%	12.8%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	161	101	-37.3%	159	131	-17.6%
Total Current Inventory**	41	23	-43.9%	.	.	.
Single-Family Detached Inventory	37	22	-40.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

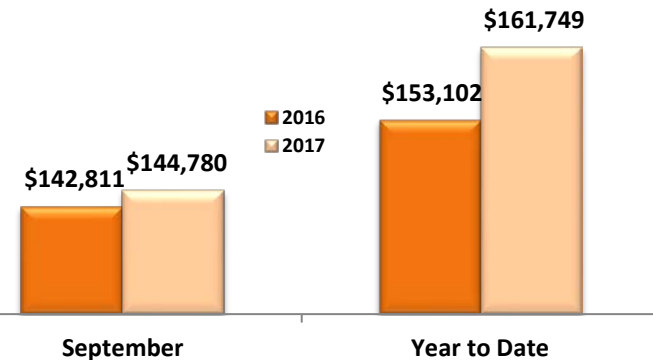
Activity-Most Recent Month



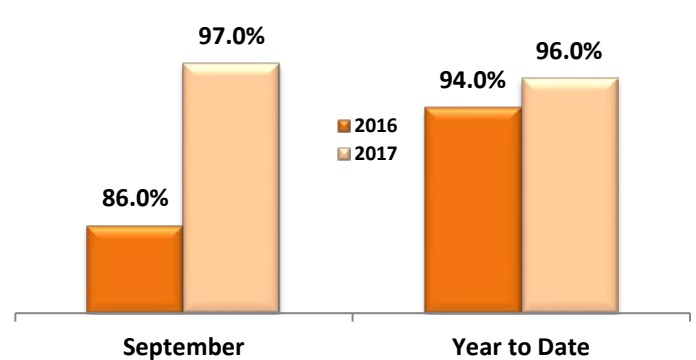
Activity-Year to Date



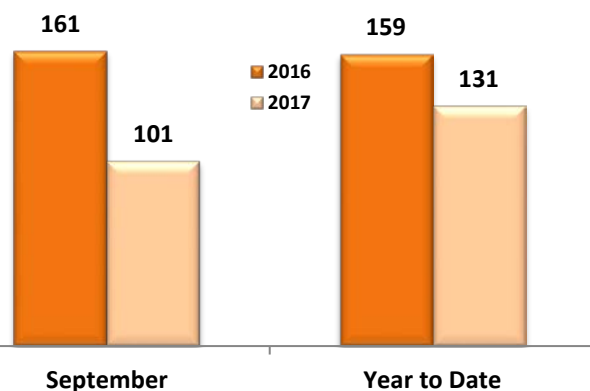
Average Sales Price



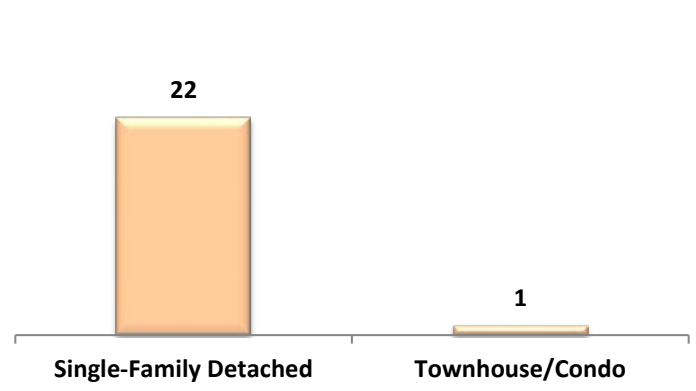
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Local Market Updates

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Lower North Mankato

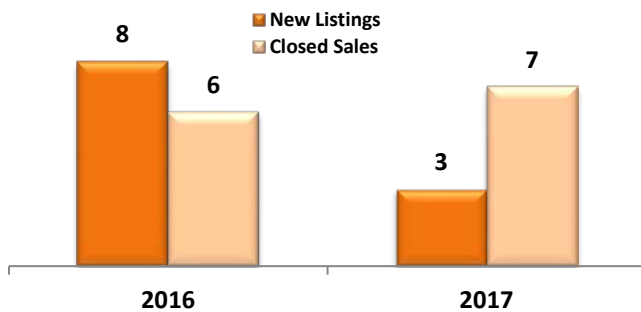
September

Year to Date

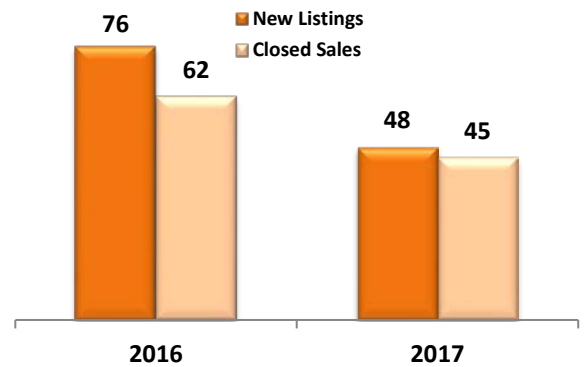
Nicollet County, MN	2016	2017	Change	2016	2017	Change
New Listings	8	3	-62.5%	76	48	-36.8%
Closed Sales	6	7	16.7%	62	45	-27.4%
Average Sales Price	\$ 148,633	\$ 157,594	6.0%	\$ 129,859	\$ 146,719	13.0%
Percent of Original Last Price Received at Sale*	93.0%	100.0%	7.5%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	70	64	-8.6%	99	83	-16.2%
Total Current Inventory**	12	9	-25.0%	.	.	.
Single-Family Detached Inventory	11	9	-18.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

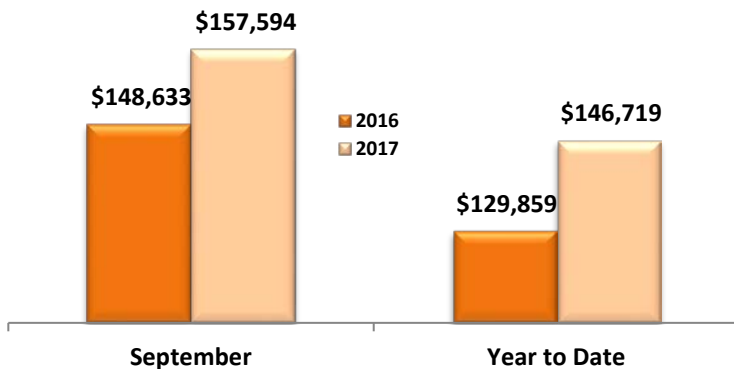
Activity-Most Recent Month



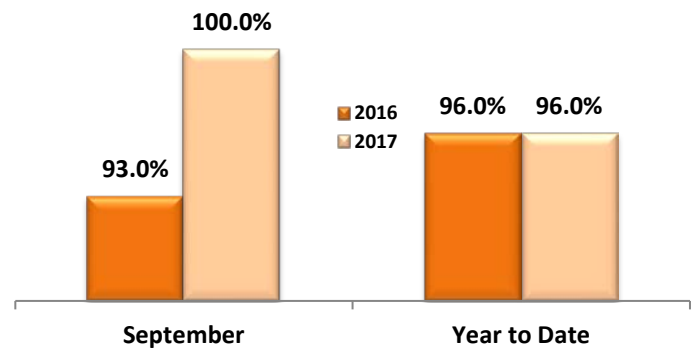
Activity-Year to Date



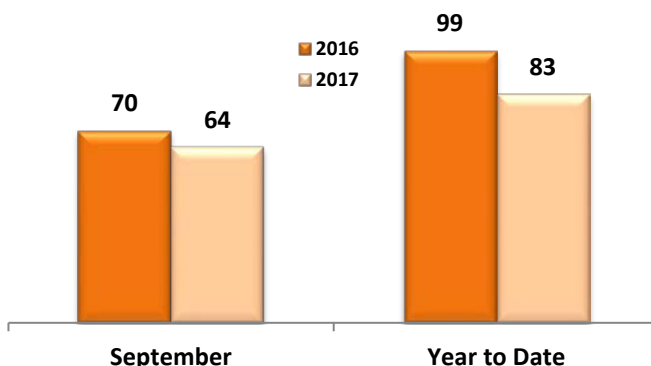
Average Sales Price



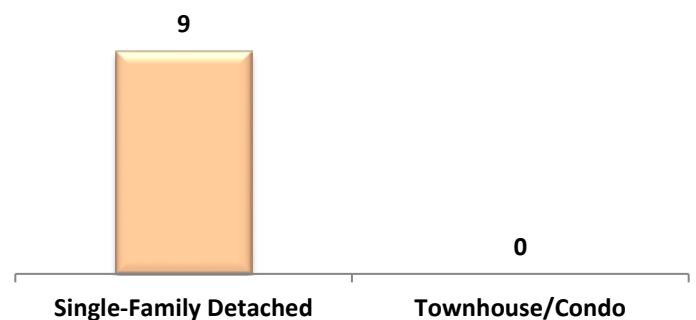
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

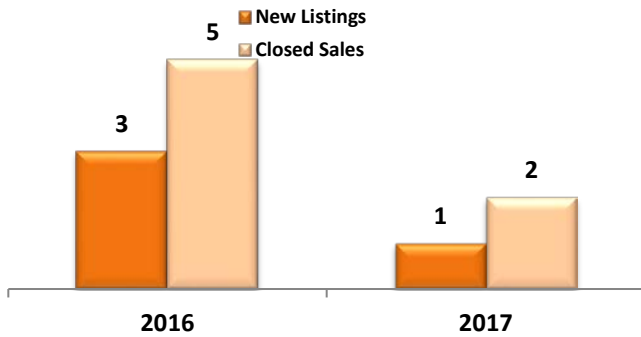
September

Year to Date

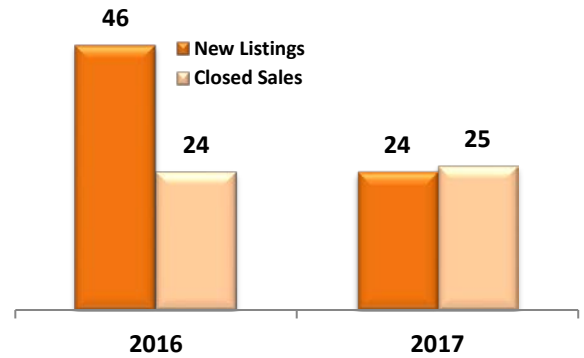
Watonwan County, MN	2016	2017	Change	2016	2017	Change
New Listings	3	1	-66.7%	46	24	-47.8%
Closed Sales	5	2	-60.0%	24	25	4.2%
Average Sales Price	\$ 121,000	\$173,000	43.0%	\$111,604	\$103,436	-7.3%
Percent of Original Last Price Received at Sale*	93.0%	94.0%	1.1%	92.0%	84.0%	-8.7%
Average Days on Market Until Sale	97	64	-34.0%	116	207	78.4%
Total Current Inventory**	20	6	-70.0%	.	.	.
Single-Family Detached Inventory	19	6	-68.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

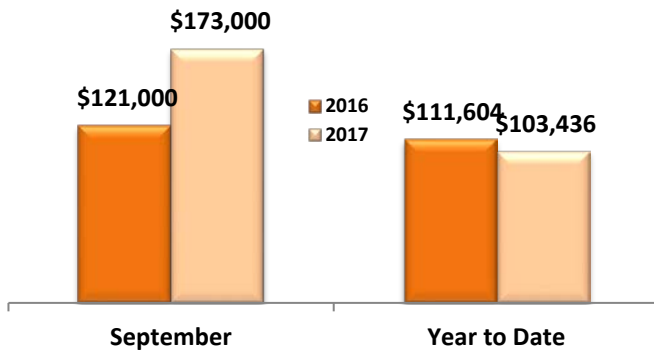
Activity-Most Recent Month



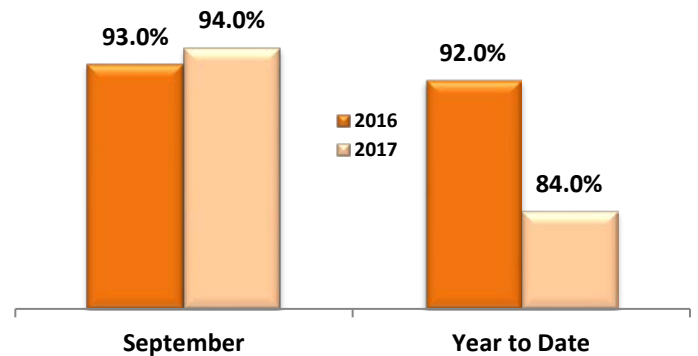
Activity-Year to Date



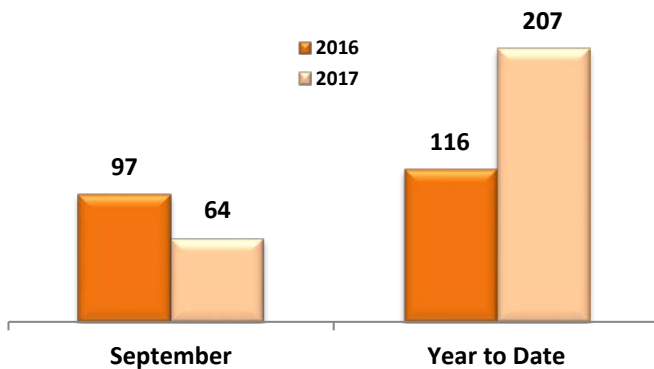
Average Sales Price



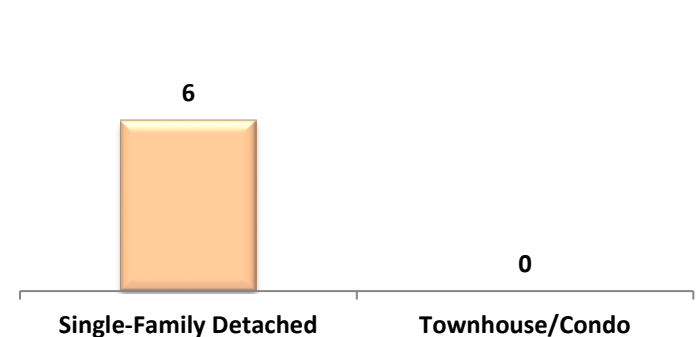
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

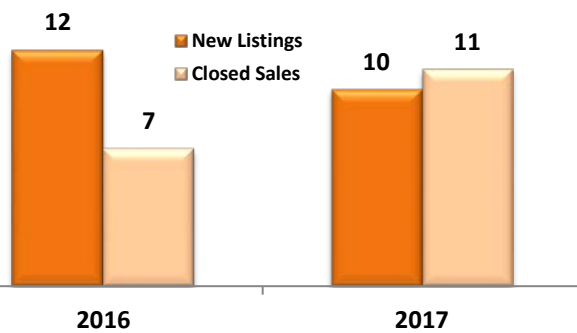
September

Year to Date

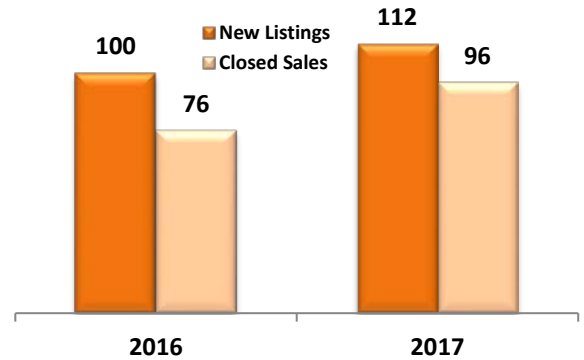
Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	12	10	-16.7%	100	112	12.0%
Closed Sales	7	11	57.1%	76	96	26.3%
Average Sales Price	\$ 134,028	\$ 139,900	4.4%	\$ 136,395	\$ 132,377	-2.9%
Percent of Original Last Price Received at Sale*	92.0%	96.0%	4.3%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	197	119	-39.6%	113	101	-10.6%
Total Current Inventory**	32	22	-31.3%	.	.	.
Single-Family Detached Inventory	29	22	-24.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

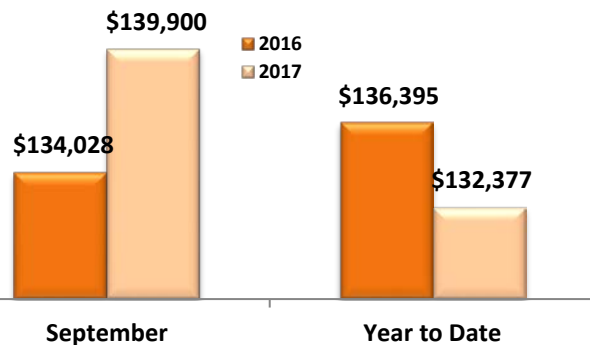
Activity-Most Recent Month



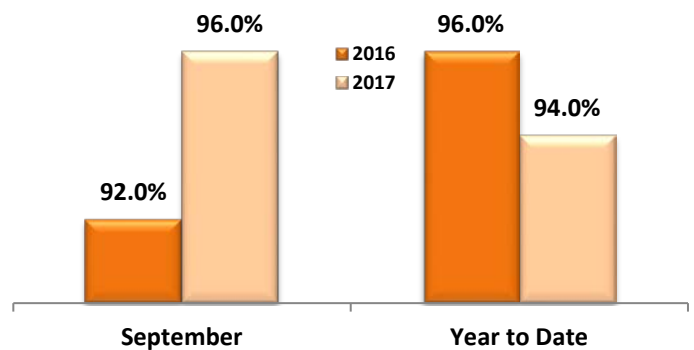
Activity-Year to Date



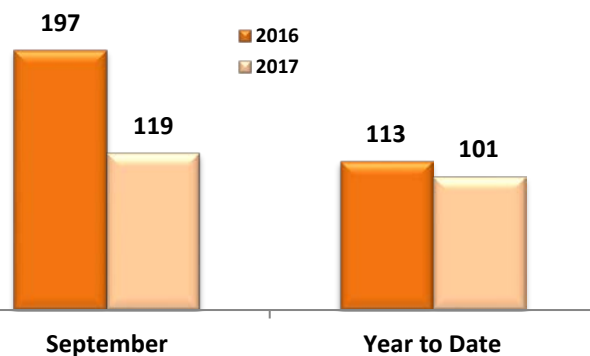
Average Sales Price



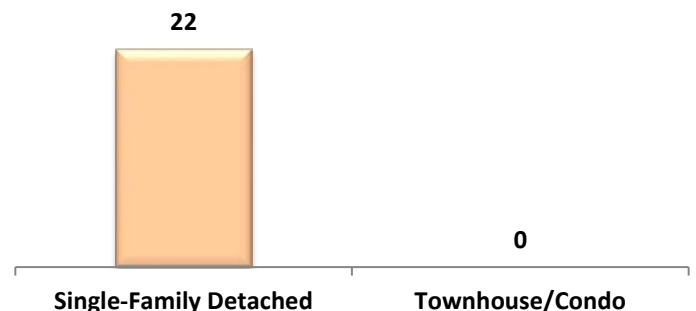
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

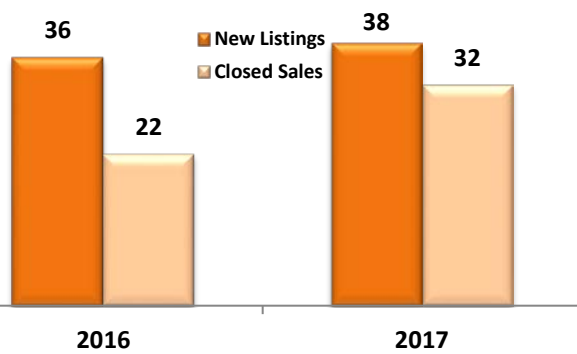
September

Year to Date

Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	36	38	5.6%	347	359	3.5%
Closed Sales	22	32	45.5%	274	286	4.4%
Average Sales Price	\$ 203,244	\$ 237,469	16.8%	\$ 230,825	\$ 227,077	-1.6%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	99	85	-14.1%	105	94	-10.5%
Total Current Inventory**	75	93	24.0%	.	.	.
Single-Family Detached Inventory	61	71	16.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

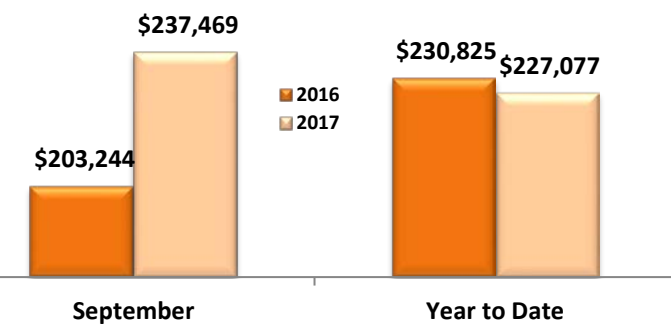
Activity-Most Recent Month



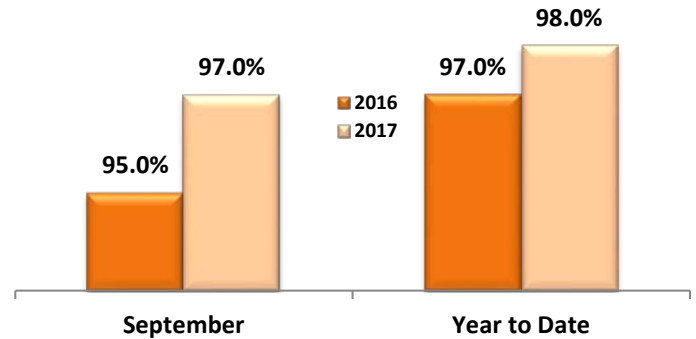
Activity-Year to Date



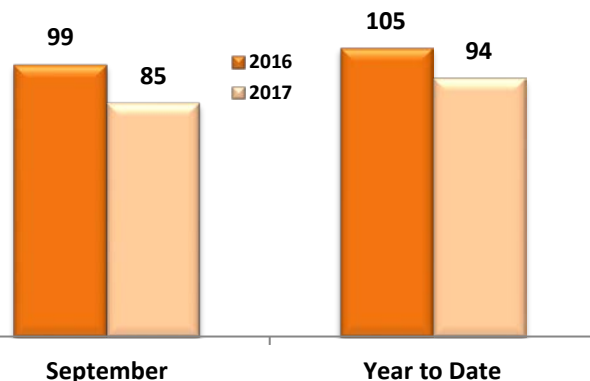
Average Sales Price



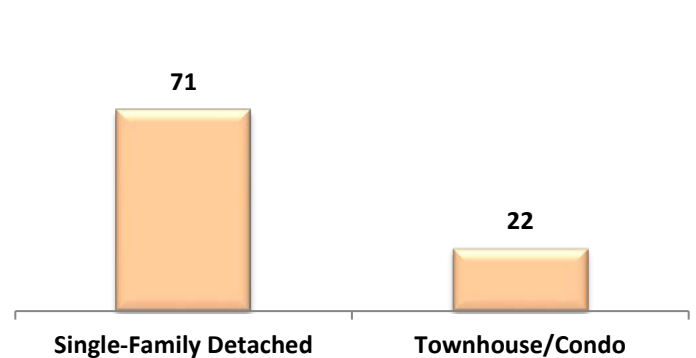
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

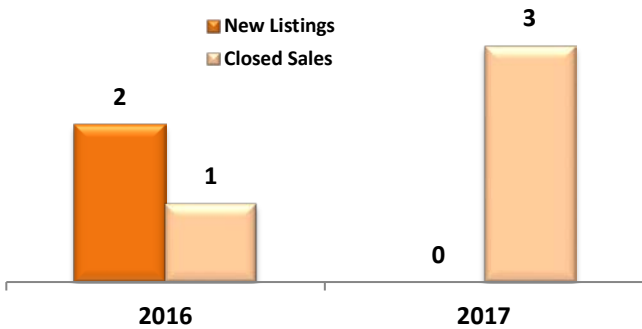
September

Year to Date

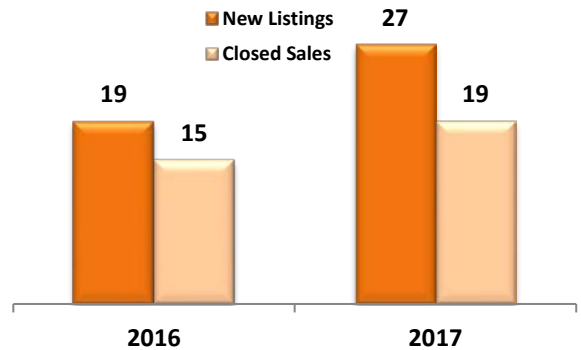
Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	2	0	-100.0%	19	27	42.1%
Closed Sales	1	3	200.0%	15	19	26.7%
Average Sales Price	\$ 405,000	\$ 221,600	-45.3%	\$ 330,753	\$ 256,176	-22.5%
Percent of Original Last Price Received at Sale*	90.0%	98.0%	8.9%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	184	85	-53.8%	102	89	-12.7%
Total Current Inventory**	7	7	0.0%	.	.	.
Single-Family Detached Inventory	6	7	16.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

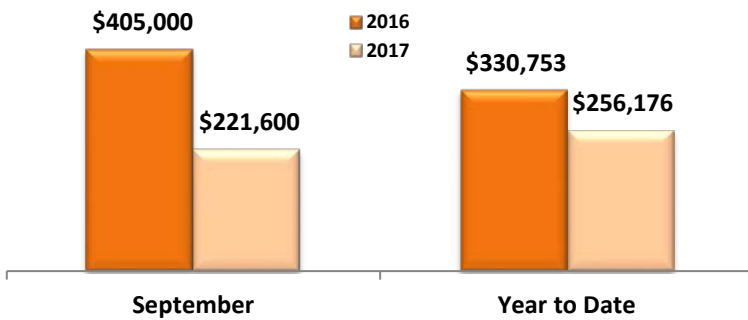
Activity-Most Recent Month



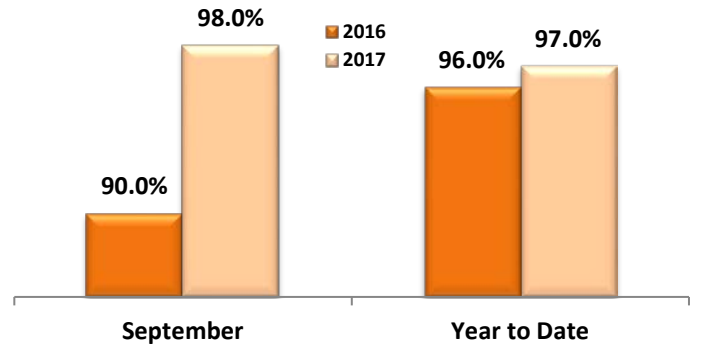
Activity-Year to Date



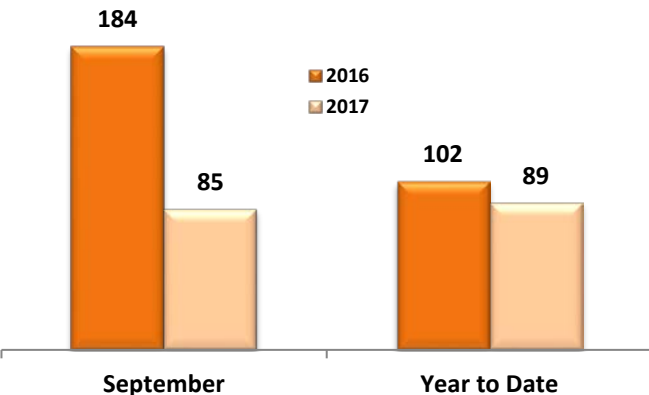
Average Sales Price



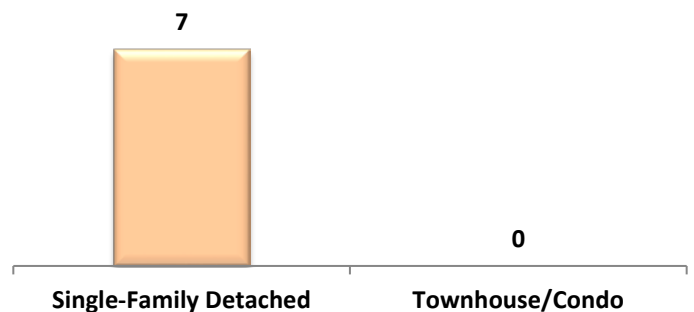
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

September

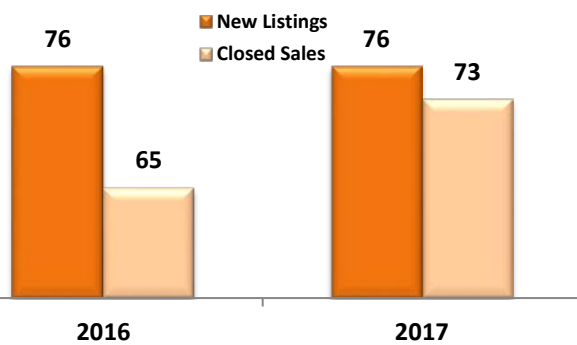
Year to Date

Blue Earth/Nicollet County, MN

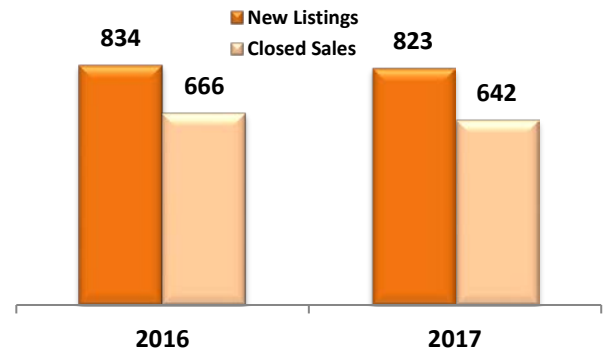
	2016	2017	Change	2016	2017	Change
New Listings	76	76	0.0%	834	823	-1.3%
Closed Sales	65	73	12.3%	666	642	-3.6%
Average Sales Price	\$ 234,065	\$ 237,044	1.3%	\$ 220,657	\$ 216,905	-1.7%
Percent of Original Last Price Received at Sale*	93.0%	98.0%	5.4%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	114	85	-25.4%	109	92	-15.6%
Total Current Inventory**	180	217	20.6%	.	.	.
Single-Family Detached Inventory	156	183	17.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

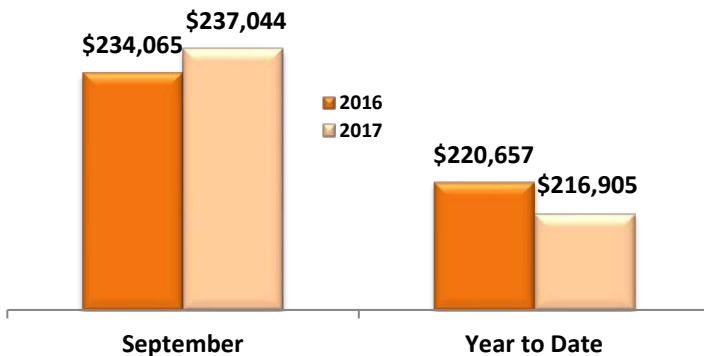
Activity-Most Recent Month



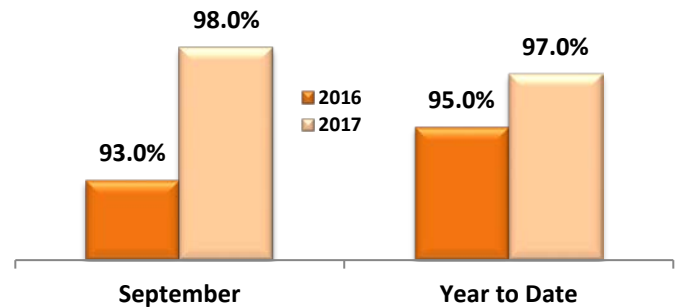
Activity-Year to Date



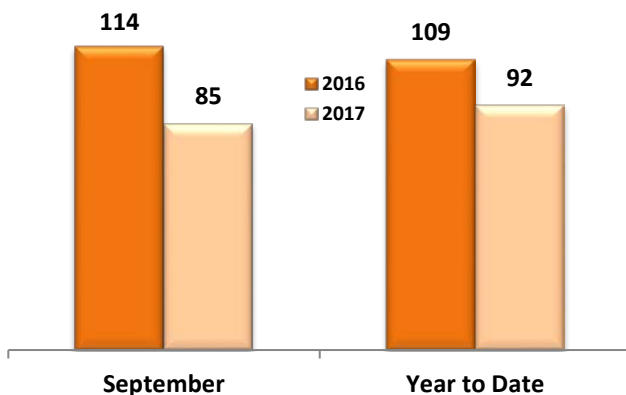
Average Sales Price



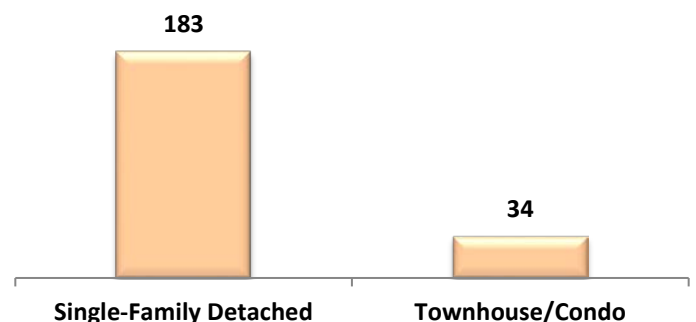
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

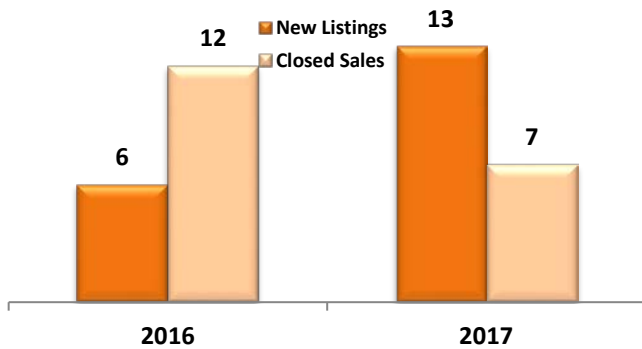
September

Year to Date

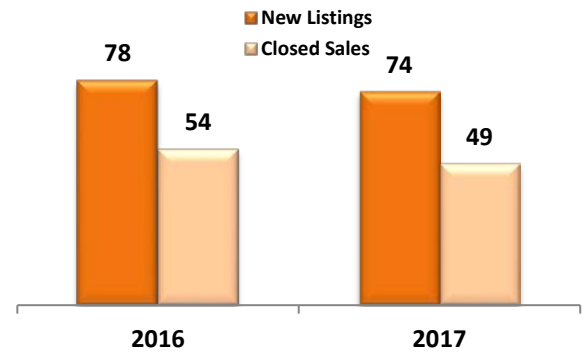
Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	6	13	116.7%	78	74	-5.1%
Closed Sales	12	7	-41.7%	54	49	-9.3%
Average Sales Price	\$ 133,458	\$ 145,307	8.9%	\$ 122,557	\$ 137,868	12.5%
Percent of Original Last Price Received at Sale*	93.0%	97.0%	4.3%	86.0%	92.0%	7.0%
Average Days on Market Until Sale	151	117	-22.5%	184	118	-35.9%
Total Current Inventory**	36	24	-33.3%	.	.	.
Single-Family Detached Inventory	36	24	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

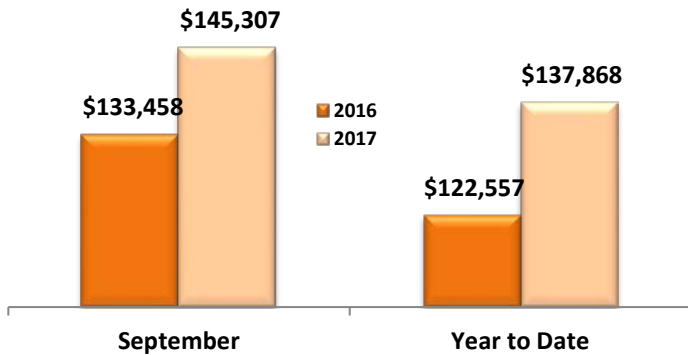
Activity-Most Recent Month



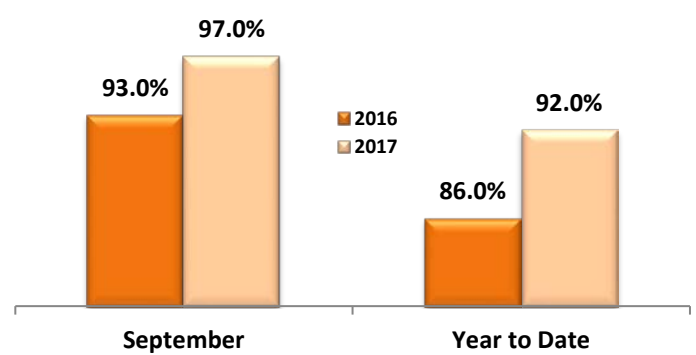
Activity-Year to Date



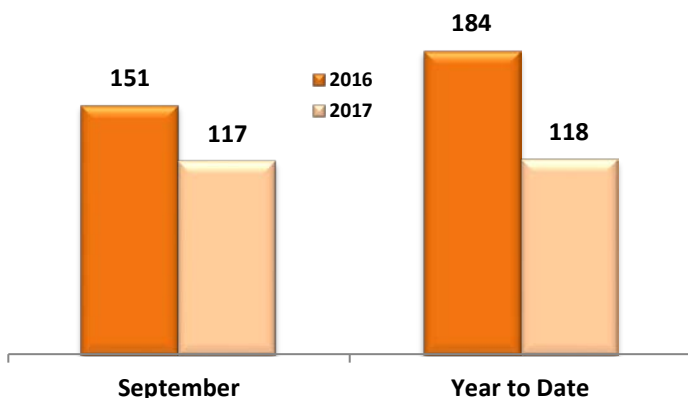
Average Sales Price



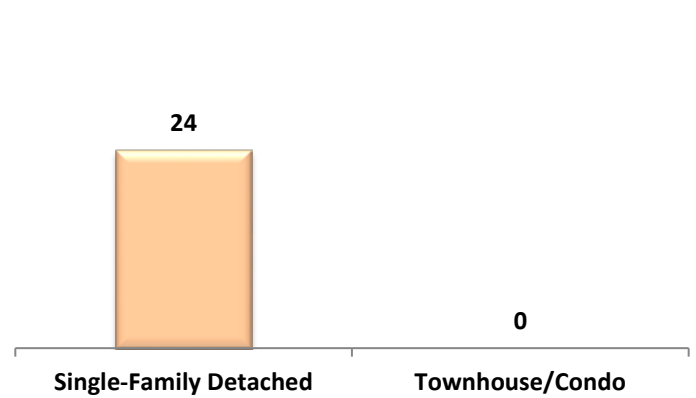
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

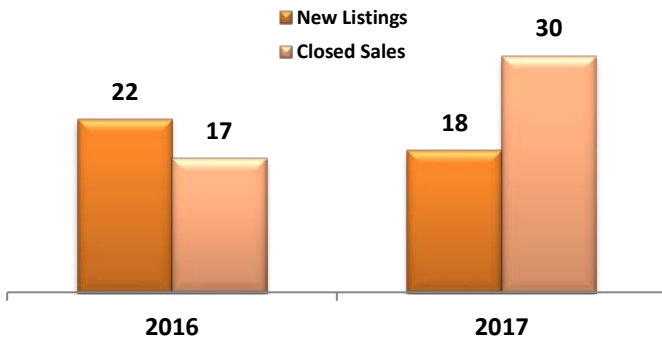
September

Year to Date

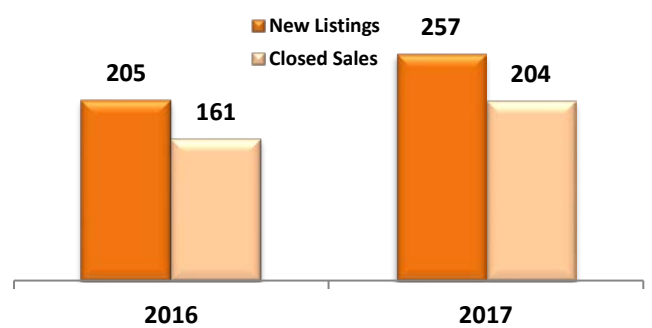
Brown County, MN	2016	2017	Change	2016	2017	Change
New Listings	22	18	-18.2%	205	257	25.4%
Closed Sales	17	30	76.5%	161	204	26.7%
Average Sales Price	\$ 181,600	\$ 138,142	-23.9%	\$ 150,738	\$ 147,880	-1.9%
Percent of Original Last Price Received at Sale*	94.0%	95.0%	1.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	103	85	-17.5%	109	96	-11.9%
Total Current Inventory**	48	51	6.3%	.	.	.
Single-Family Detached Inventory	46	48	4.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

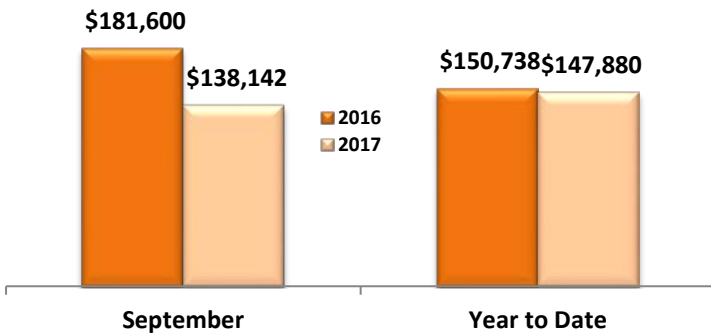
Activity-Most Recent Month



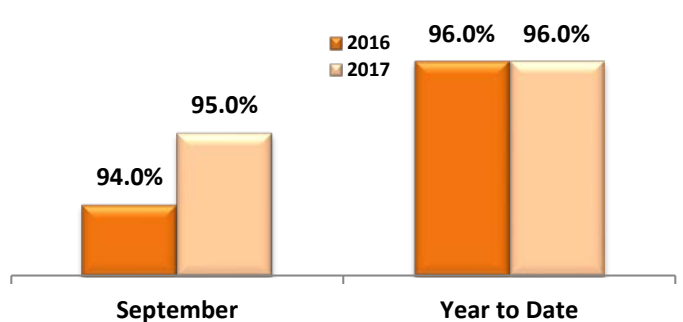
Activity-Year to Date



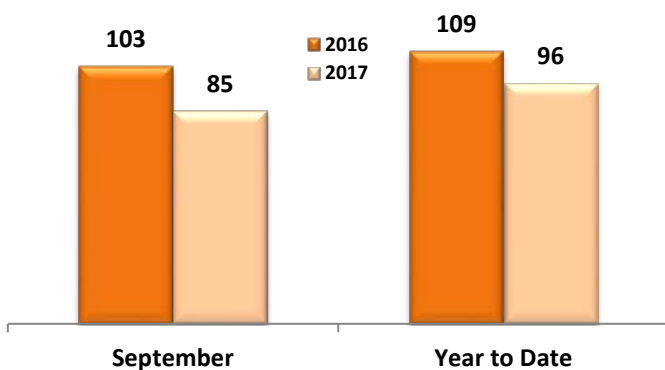
Average Sales Price



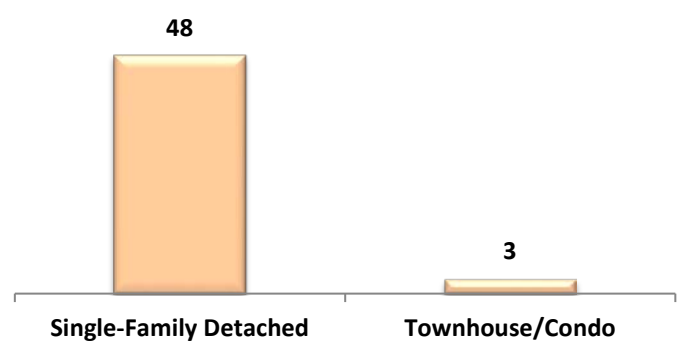
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

September

Year to Date

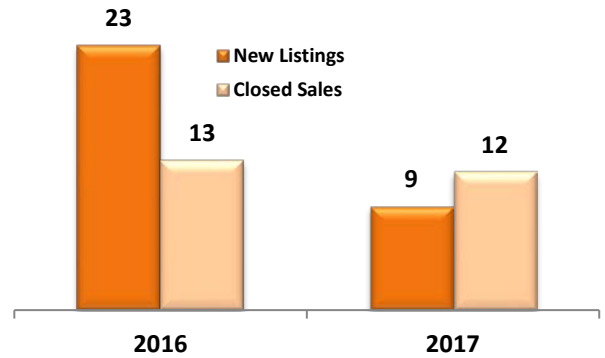
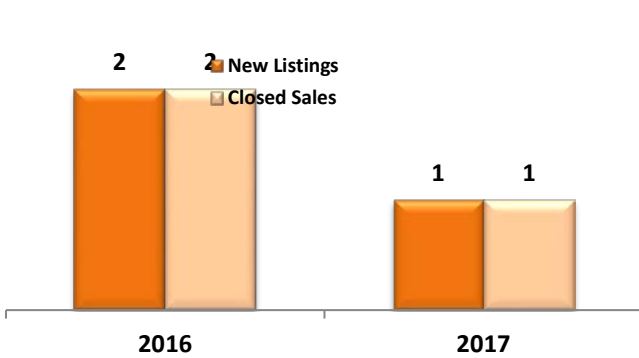
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	2	1	-50.0%	23	9	-60.9%
Closed Sales	2	1	-50.0%	13	12	-7.7%
Average Sales Price	\$ 233,450	\$119,000	-49.0%	\$ 182,919	\$207,862	13.6%
Percent of Original Last Price Received at Sale*	99.0%	76.0%	-23.2%	98.0%	94.0%	-4.1%
Average Days on Market Until Sale	59	59	0.0%	108	141	30.6%
Total Current Inventory**	10	4	-60.0%	.	.	.
Single-Family Detached Inventory	10	4	-60.0%	.	.	.

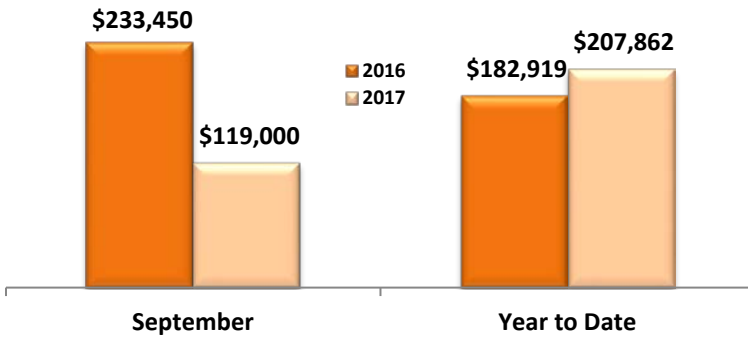
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

Activity-Most Recent Month

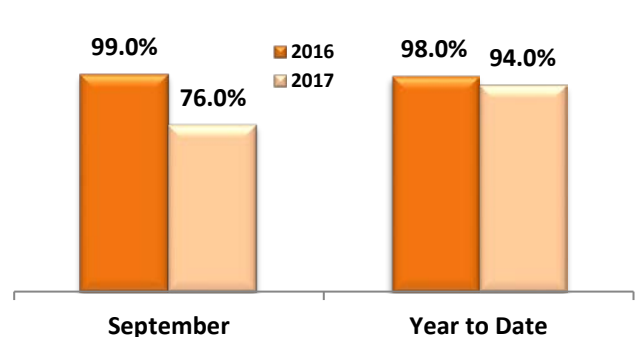
Activity-Year to Date



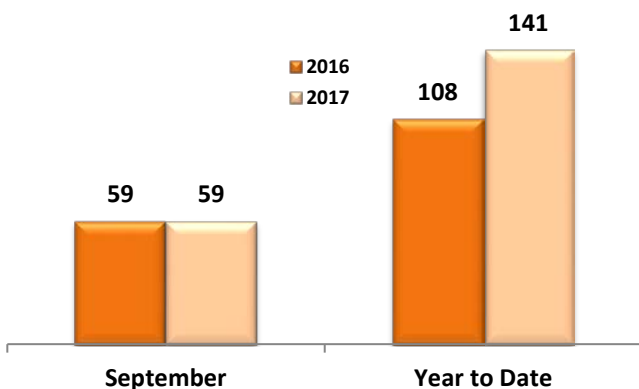
Average Sales Price



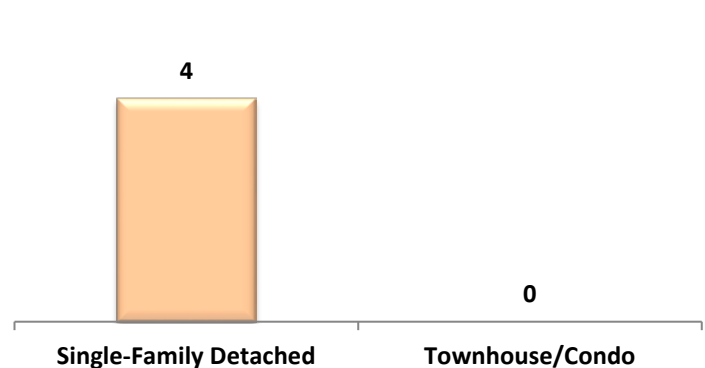
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

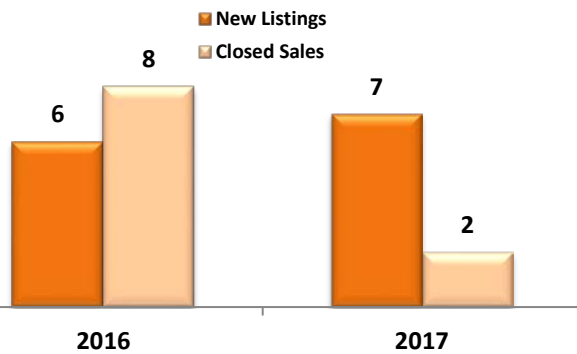
September

Year to Date

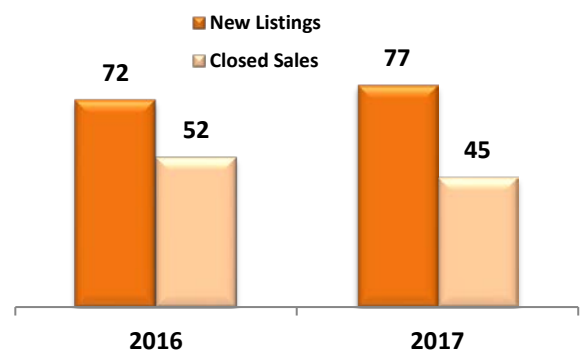
Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	6	7	16.7%	72	77	6.9%
Closed Sales	8	2	-75.0%	52	45	-13.5%
Average Sales Price	\$ 387,737	\$ 323,600	-16.5%	\$ 324,551	\$ 303,842	-6.4%
Percent of Original Last Price Received at Sale*	93.0%	98.0%	5.4%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	119	54	-54.6%	130	101	-22.3%
Total Current Inventory**	20	25	25.0%	.	.	.
Single-Family Detached Inventory	20	24	20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

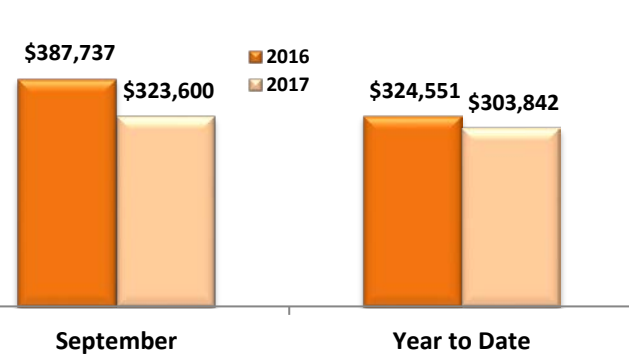
Activity-Most Recent Month



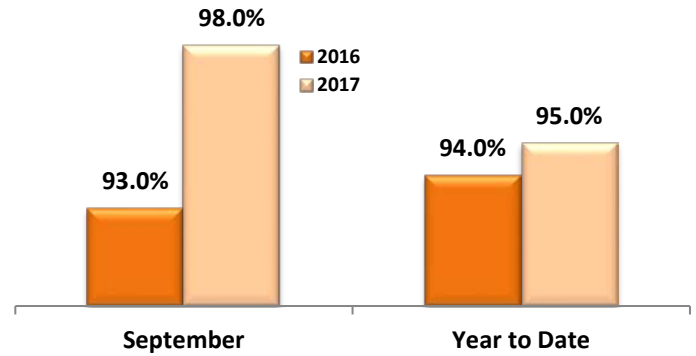
Activity-Year to Date



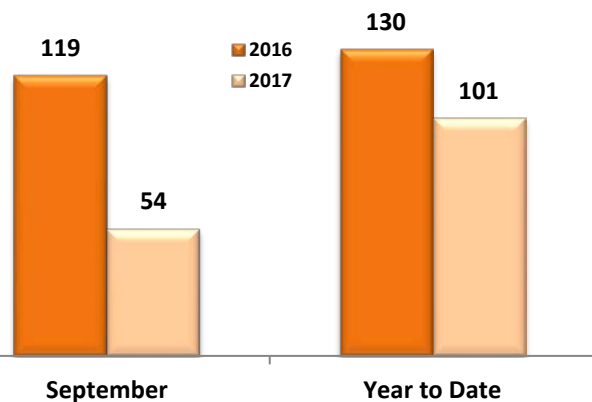
Average Sales Price



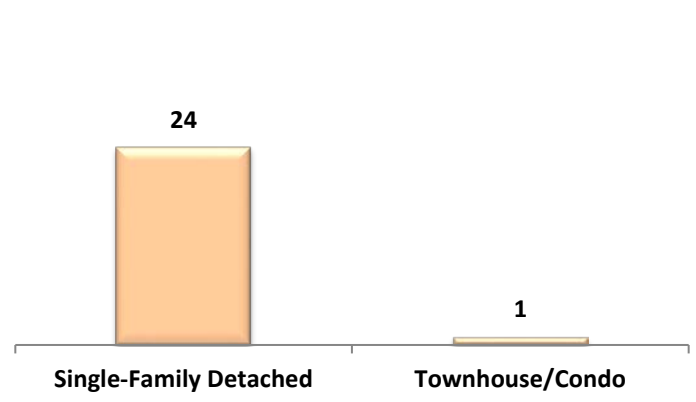
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

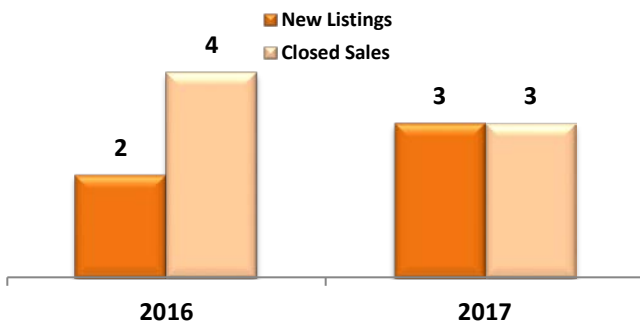
September

Year to Date

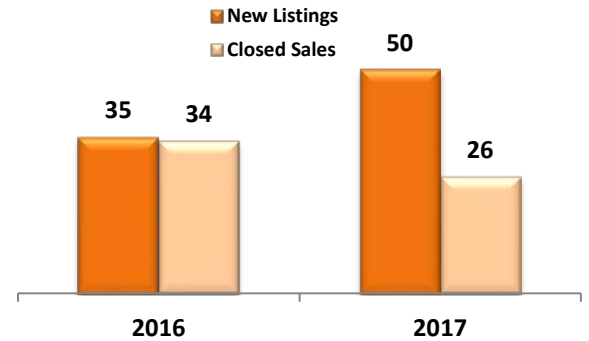
Brown County, MN	2016	2017	Change	2016	2017	Change
New Listings	2	3	50.0%	35	50	42.9%
Closed Sales	4	3	-25.0%	34	26	-23.5%
Average Sales Price	\$ 138,437	\$ 154,333	11.5%	\$ 91,557	\$ 107,346	17.2%
Percent of Original Last Price Received at Sale*	91.0%	98.0%	7.7%	89.0%	94.0%	5.6%
Average Days on Market Until Sale	129	103	-20.2%	250	146	-41.6%
Total Current Inventory**	14	18	28.6%	.	.	.
Single-Family Detached Inventory	11	16	45.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

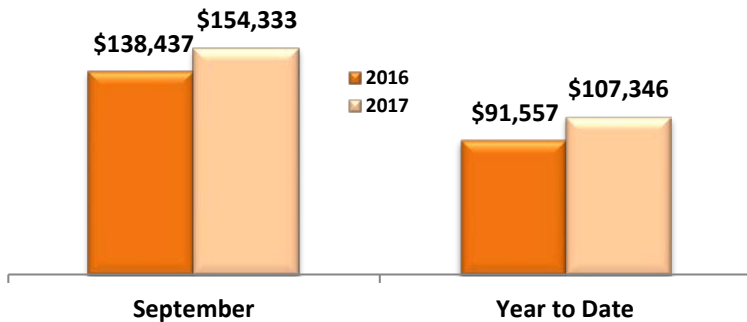
Activity-Most Recent Month



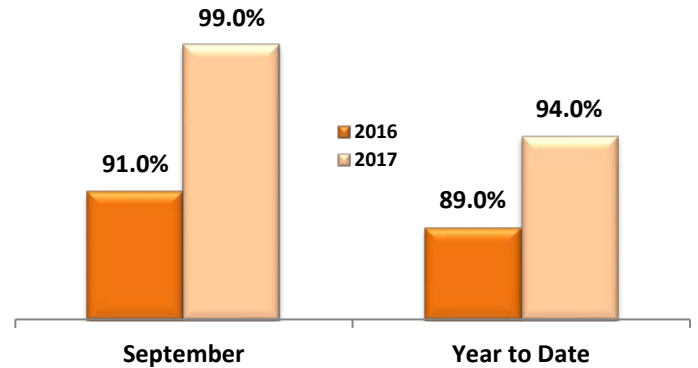
Activity-Year to Date



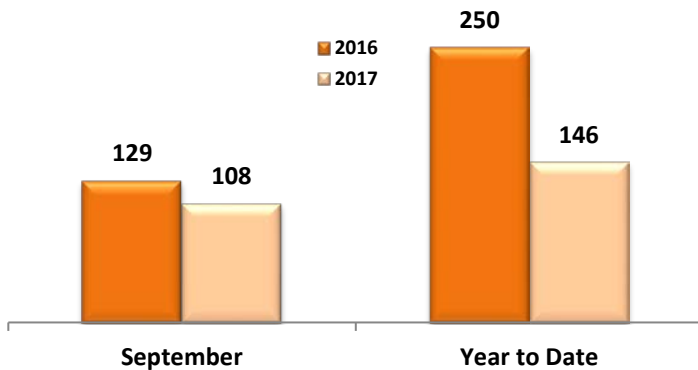
Average Sales Price



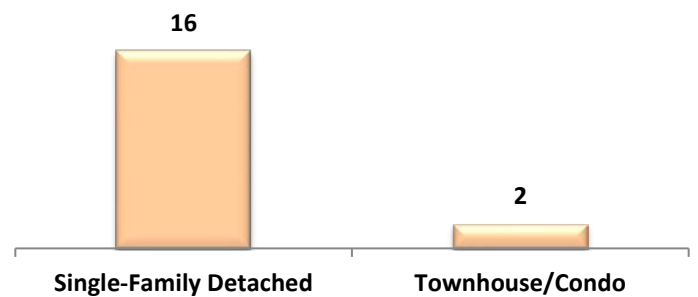
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

September

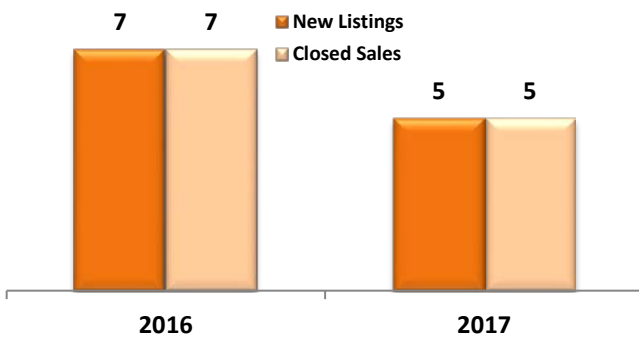
Year to Date

Late Sales recorded in MLT figured in Year to Date Totals

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	7	5	-28.6%	66	75	13.6%
Closed Sales	7	5	-28.6%	48	55	14.6%
Average Sales Price	\$ 163,857	\$ 93,300	-43.1%	\$ 142,169	\$ 136,280	-4.1%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	121	68	-43.8%	132	110	-16.7%
Total Current Inventory**	20	14	-30.0%	.	.	.
Single-Family Detached Inventory	20	13	-35.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

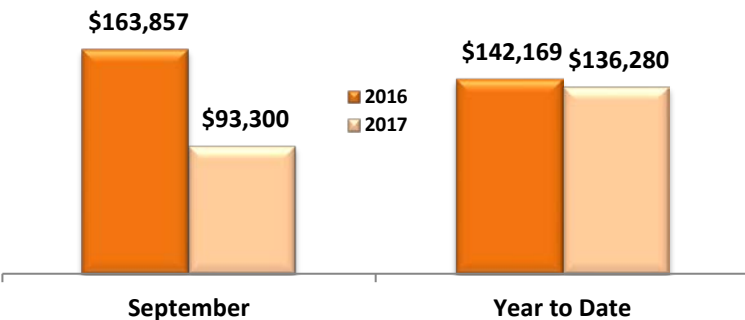
Activity-Most Recent Month



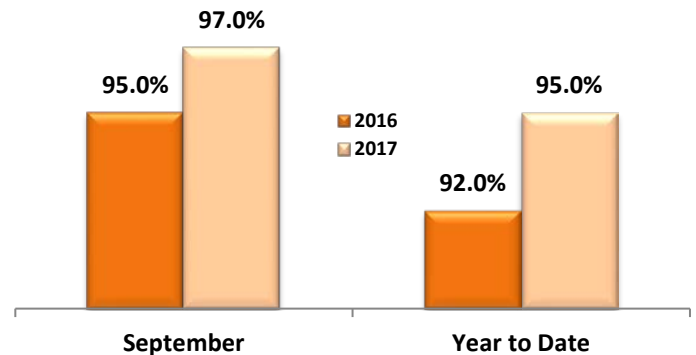
Activity-Year to Date



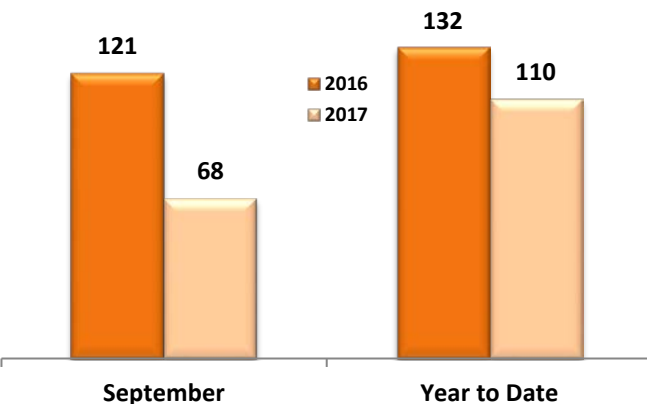
Average Sales Price



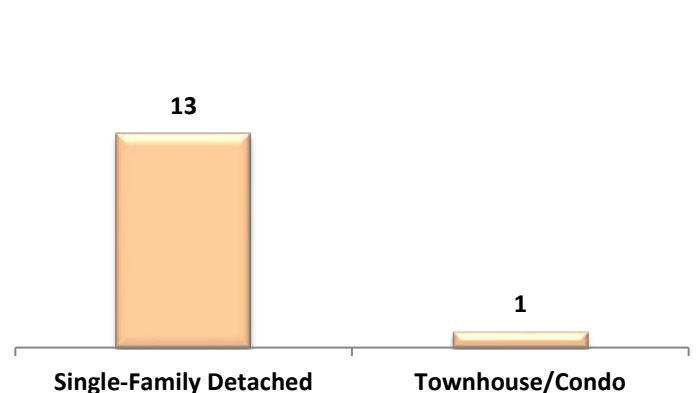
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

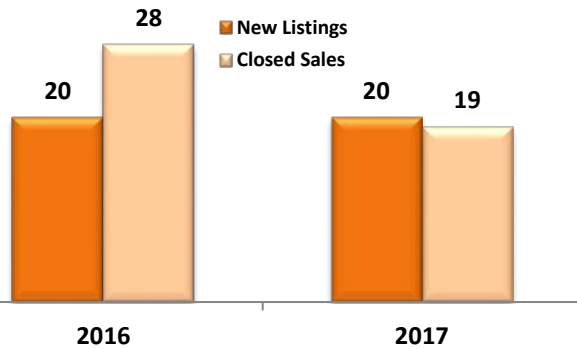
September

Year to Date

Multiple Counties, MN	2016	2017	Change	2016	2017	Change
New Listings	20	20	0.0%	224	211	-5.8%
Closed Sales	28	19	-32.1%	178	167	-6.2%
Average Sales Price	\$ 176,934	\$ 210,028	18.7%	\$ 190,966	\$ 198,861	4.1%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	100	92	-8.0%	135	117	-13.3%
Total Current Inventory**	65	49	-24.6%	.	.	.
Single-Family Detached Inventory	59	43	-27.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

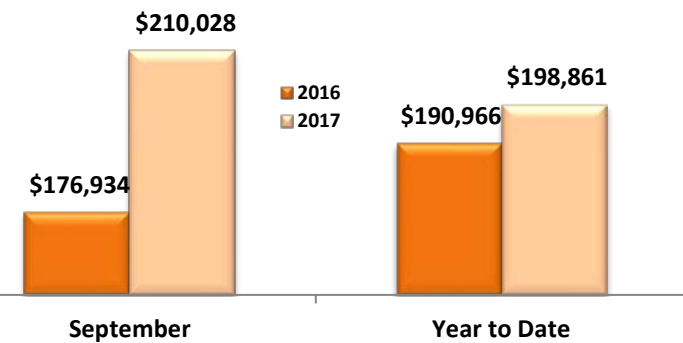
Activity-Most Recent Month



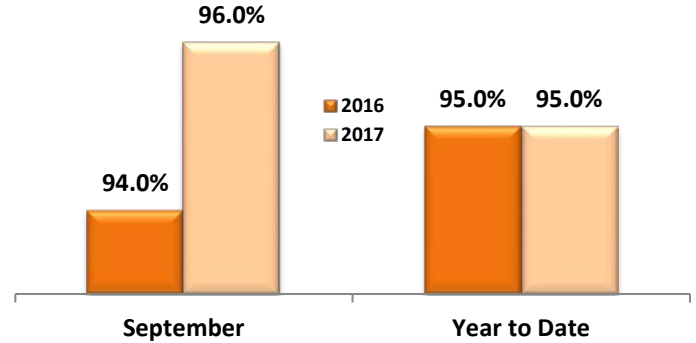
Activity-Year to Date



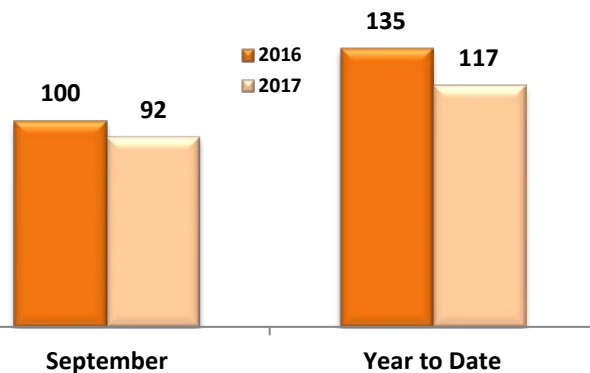
Average Sales Price



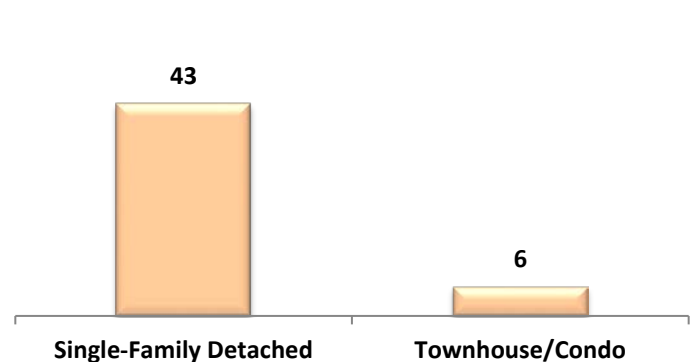
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

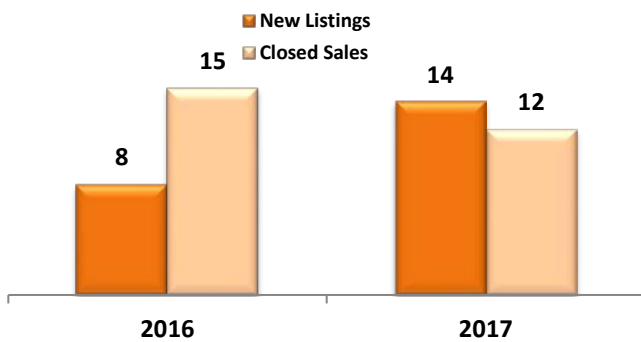
September

Year to Date

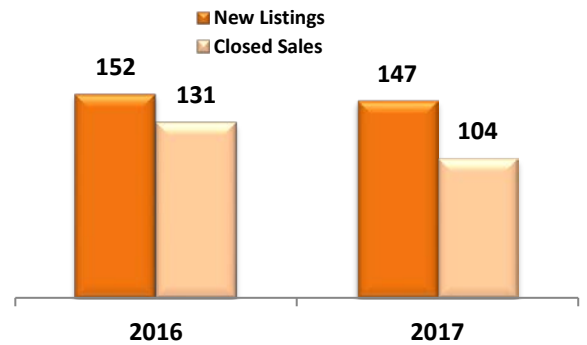
Nicollet County, MN	2016	2017	Change	2016	2017	Change
New Listings	8	14	75.0%	152	147	-3.3%
Closed Sales	15	12	-20.0%	131	104	-20.6%
Average Sales Price	\$ 311,000	\$ 299,888	-3.6%	\$ 264,810	\$ 261,399	-1.3%
Percent of Original Last Price Received at Sale*	90.0%	99.0%	10.0%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	119	86	-27.7%	115	82	-28.7%
Total Current Inventory**	23	32	39.1%	.	.	.
Single-Family Detached Inventory	18	23	27.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

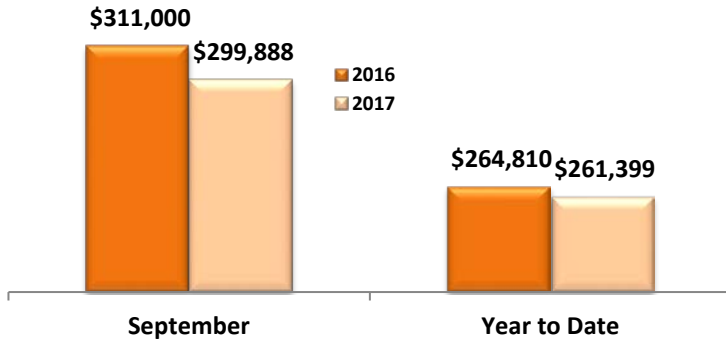
Activity-Most Recent Month



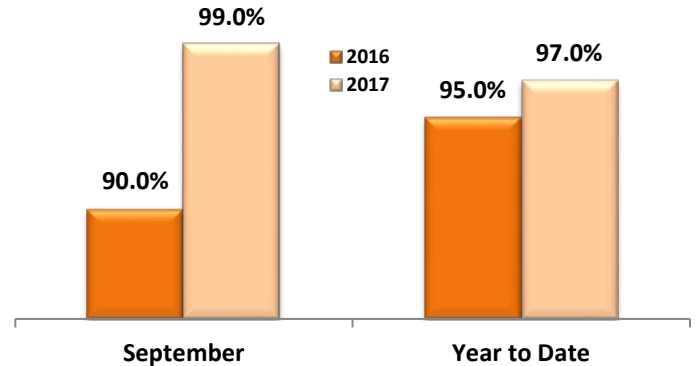
Activity-Year to Date



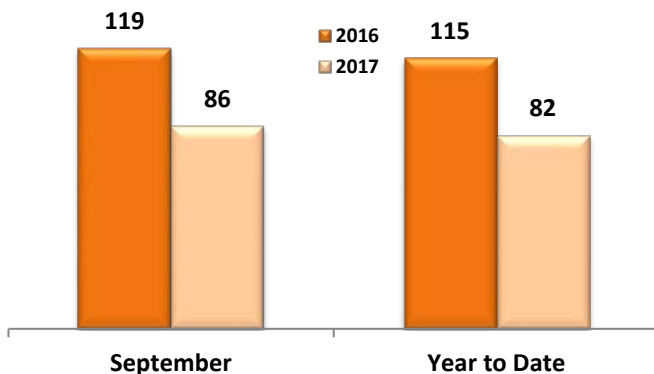
Average Sales Price



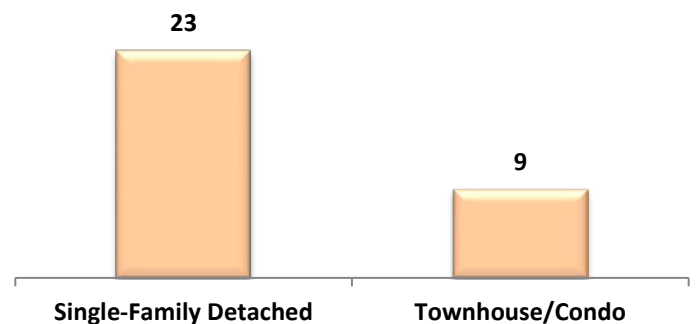
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the highest percentages in this report are for only one month or year-to-date. As such, they can sometimes look extreme due to small sample size involved. All data from the

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West Mankato/Skyline

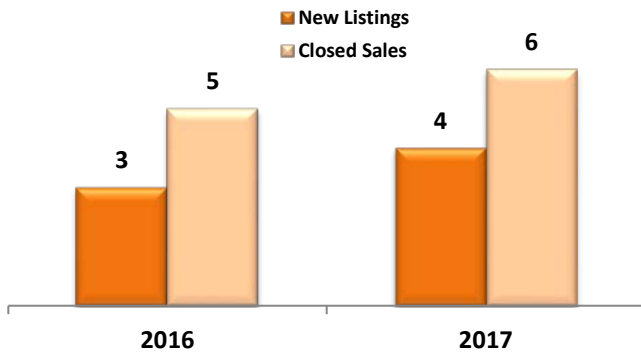
September

Year to Date

Blue Earth County, MN	2016	2017	Change	2016	2017	Change
New Listings	3	4	33.3%	58	50	-13.8%
Closed Sales	5	6	20.0%	50	42	-16.0%
Average Sales Price	\$ 122,220	\$ 358,750	193.5%	\$ 155,400	\$ 202,934	30.6%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	85	58	-31.8%	96	76	-20.8%
Total Current Inventory**	11	5	-54.5%	.	.	.
Single-Family Detached Inventory	11	5	-54.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

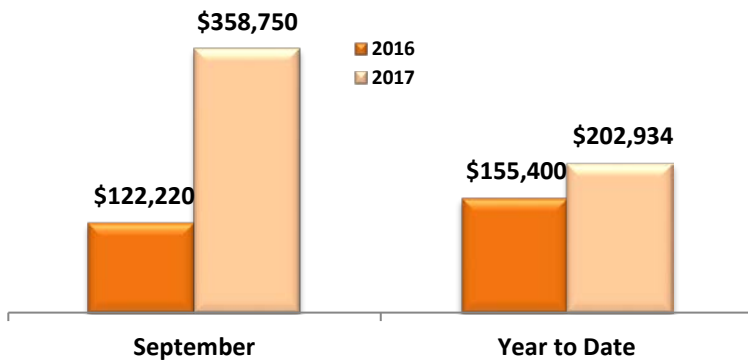
Activity-Most Recent Month



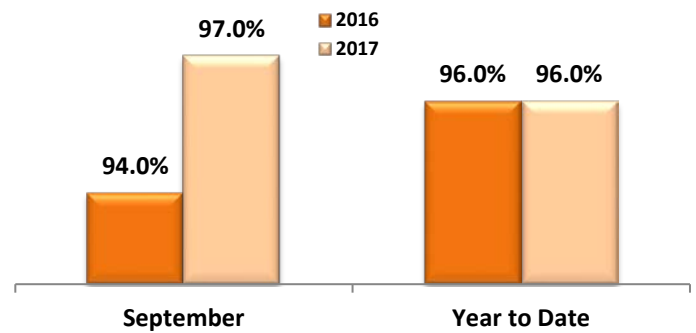
Activity-Year to Date



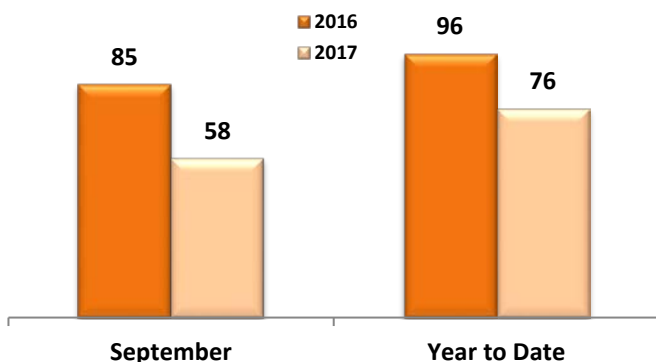
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

