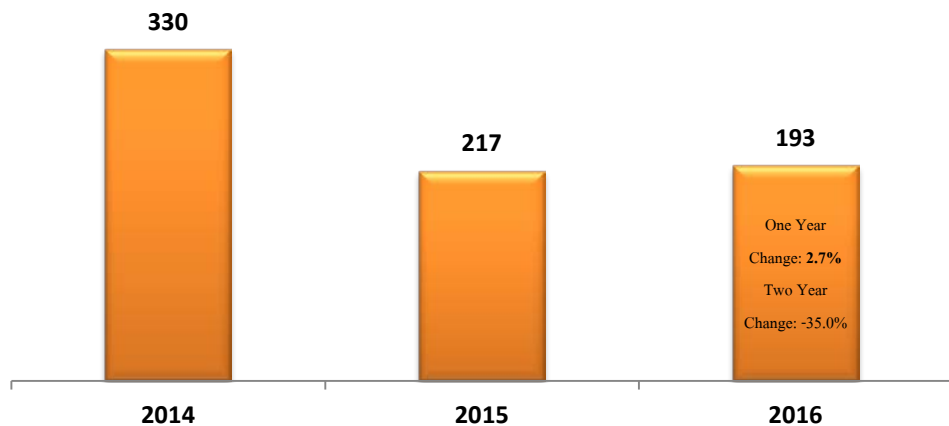


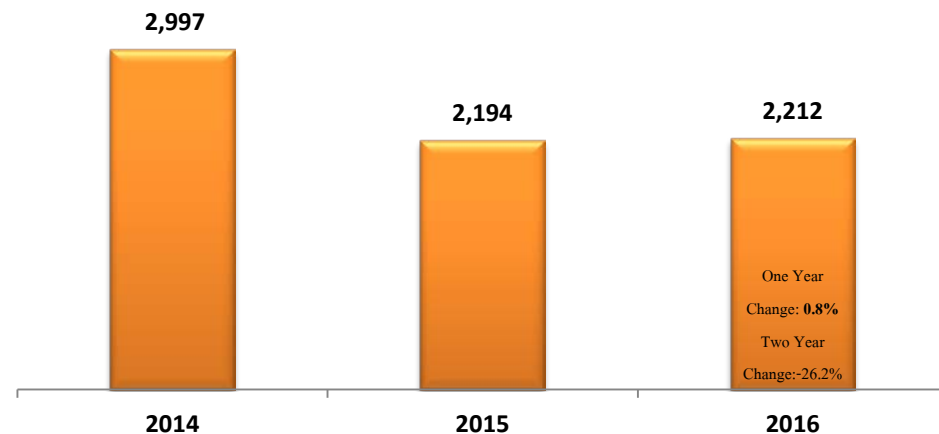
## New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

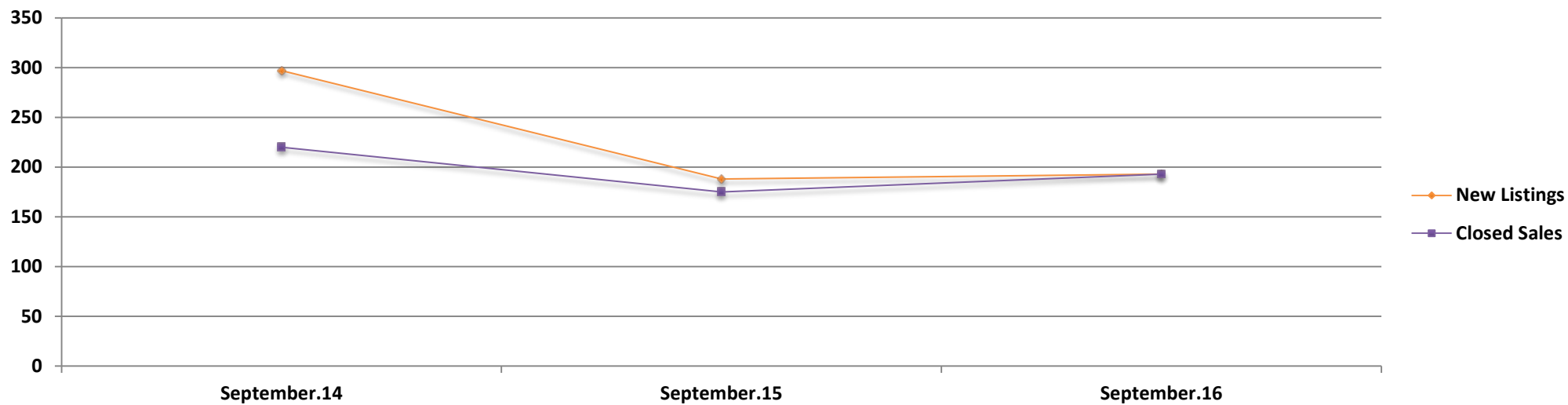
### September



### Year to Date



### Historical Market Activity



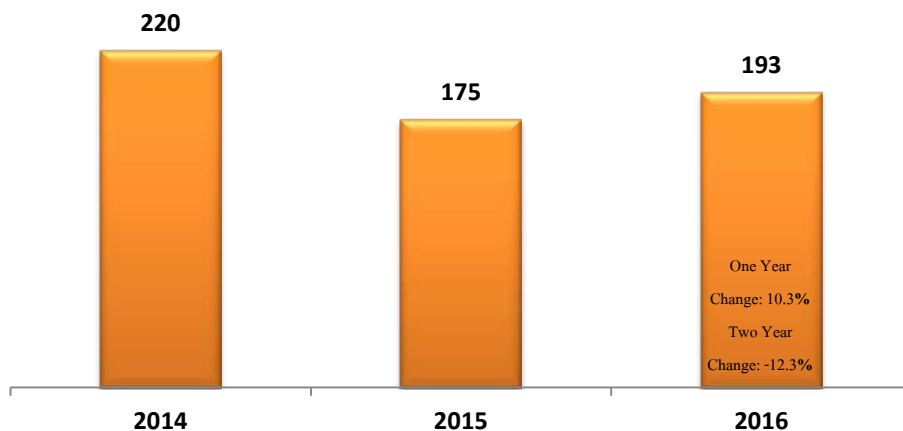
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

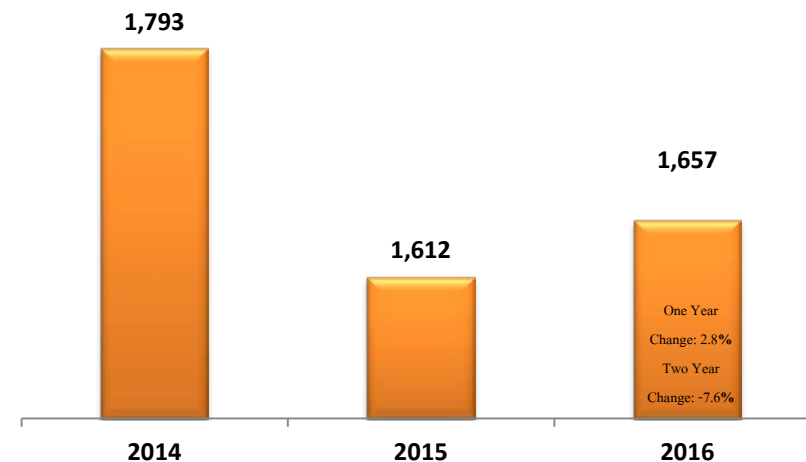


Late Sales recorded in MLS figured in  
Year to Date Totals

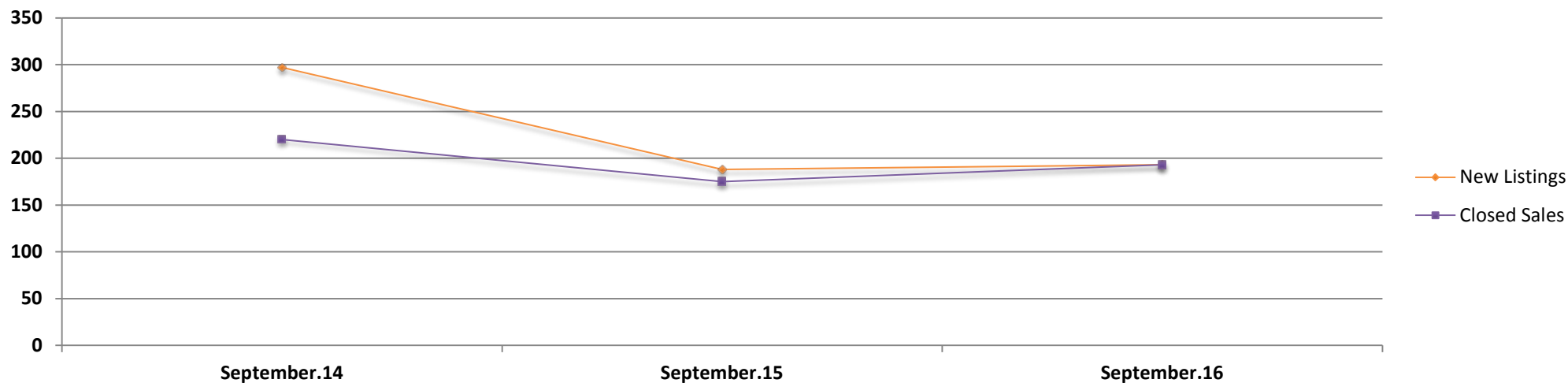
## September



## Year to Date



## Historical Market Activity



# Dollar Volume of Closed Sales (in millions)

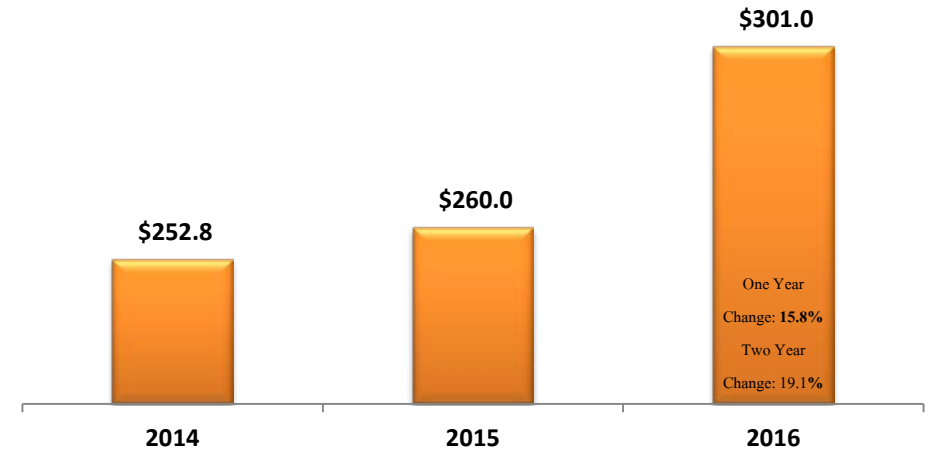
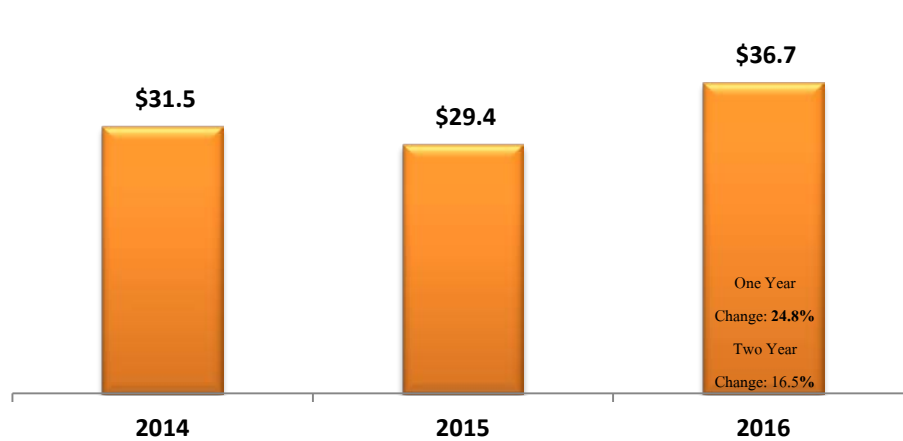
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



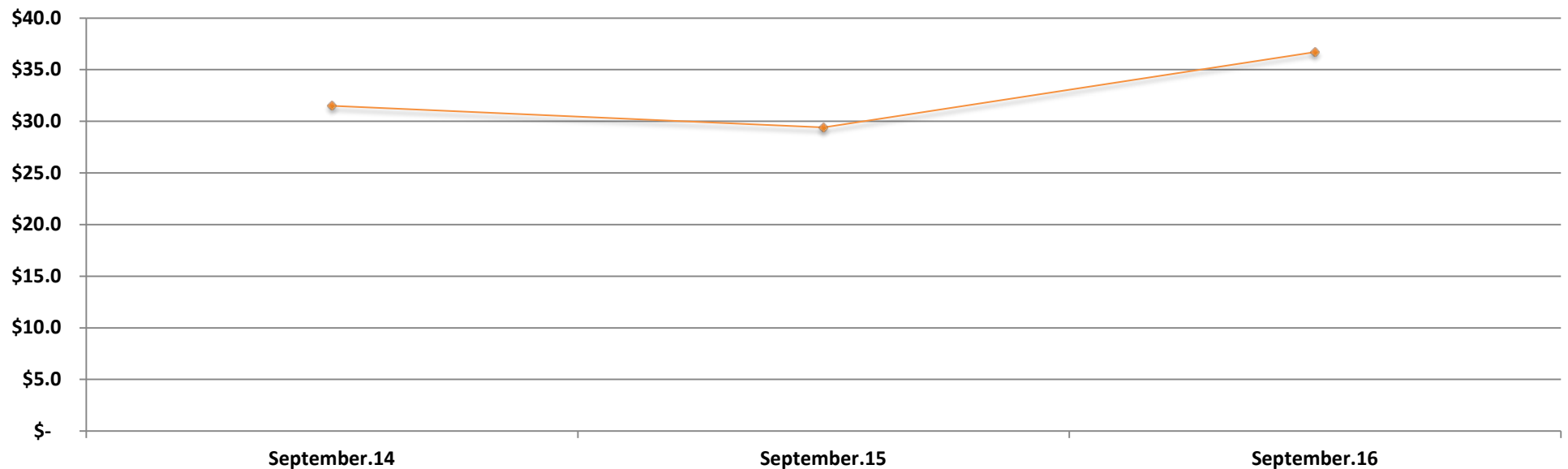
## September

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



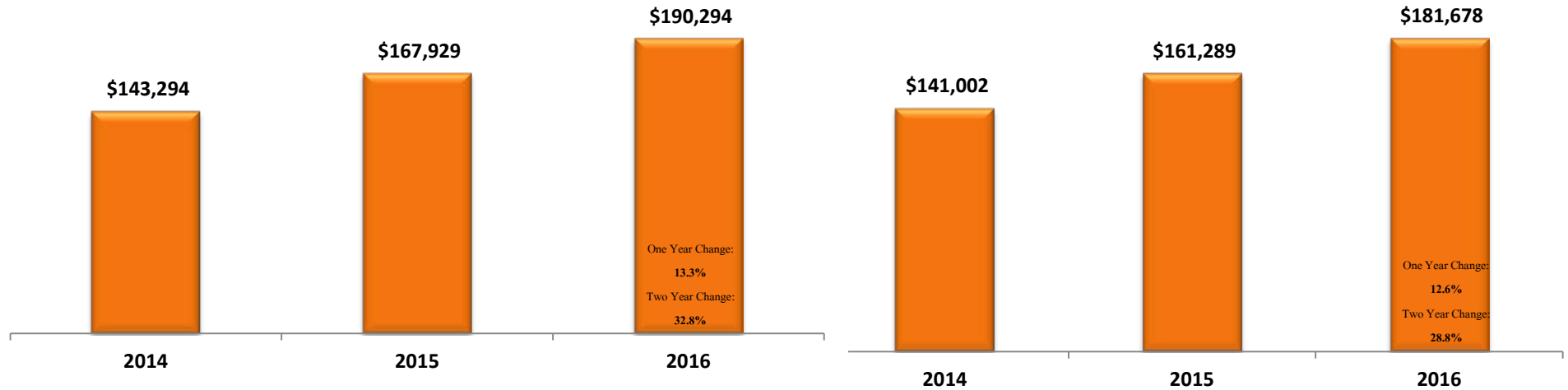
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

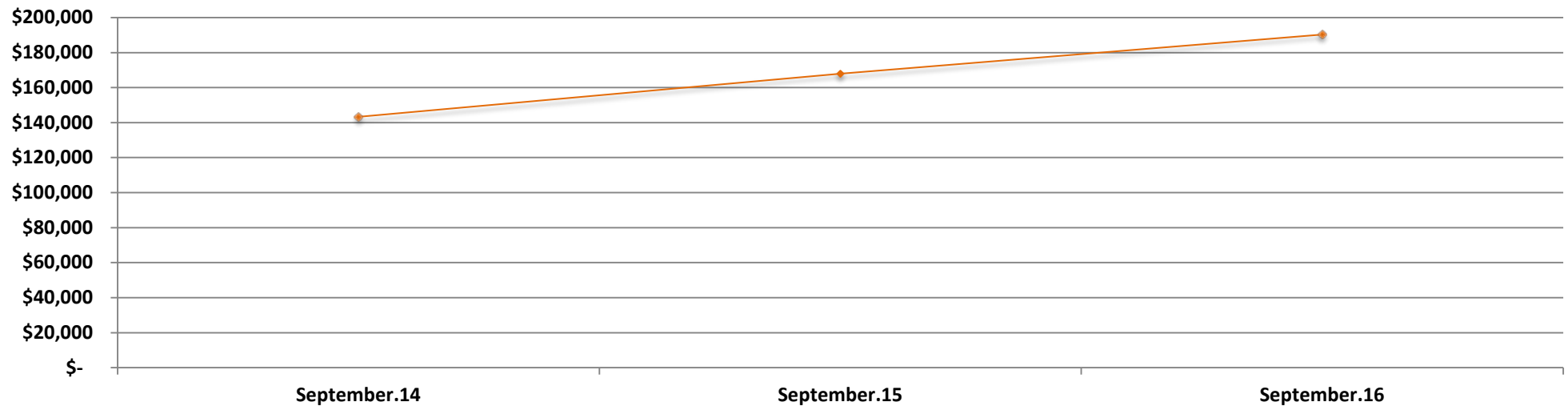
## September

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



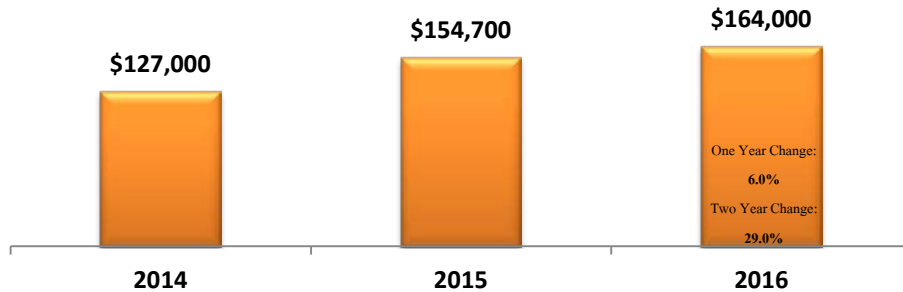
## Historical Average Prices



# Median Sales Price

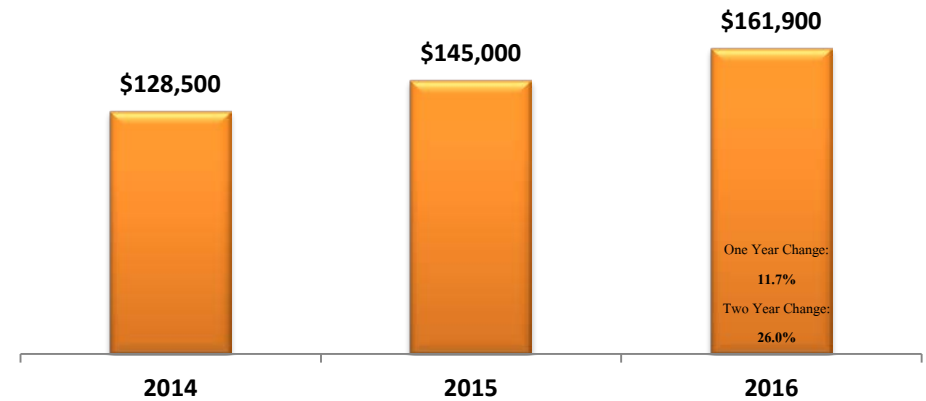
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## September

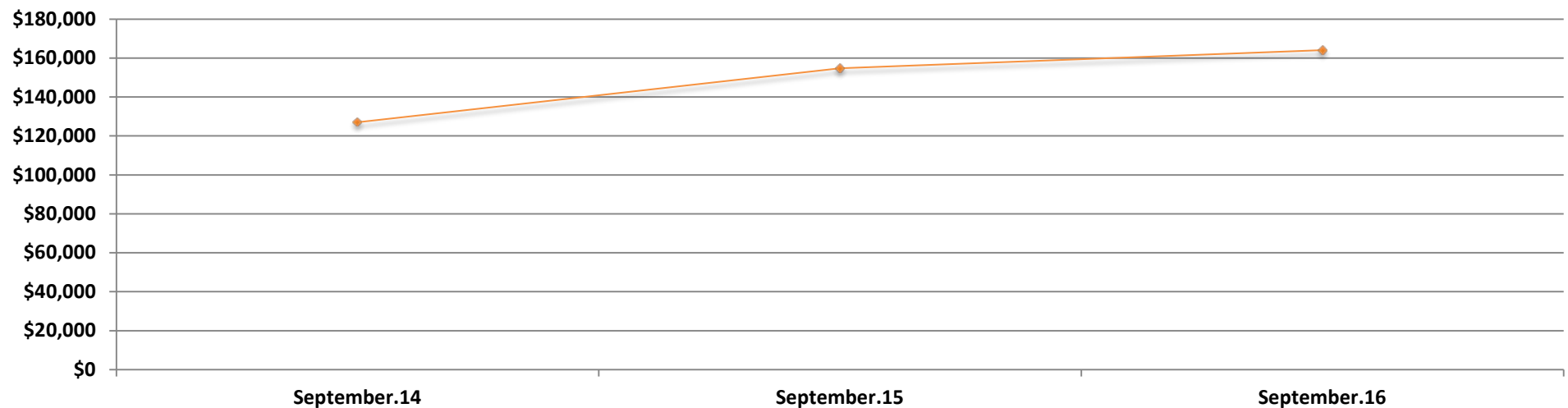


## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

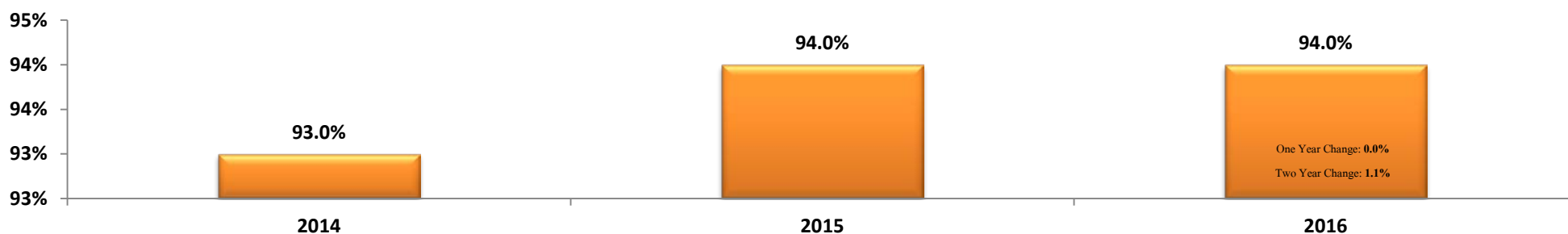
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



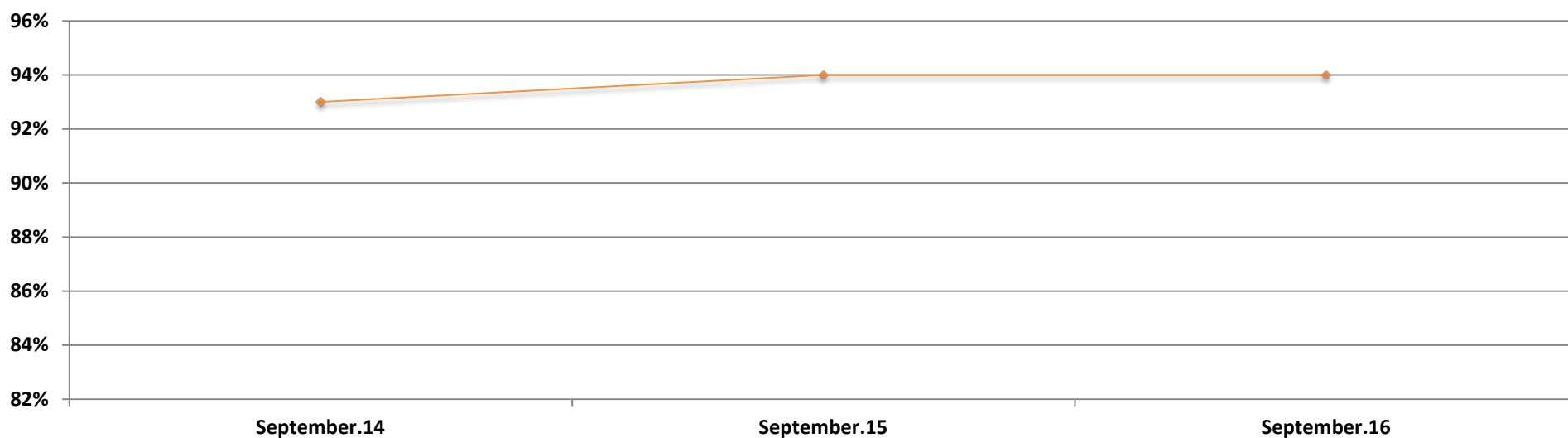
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## September

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



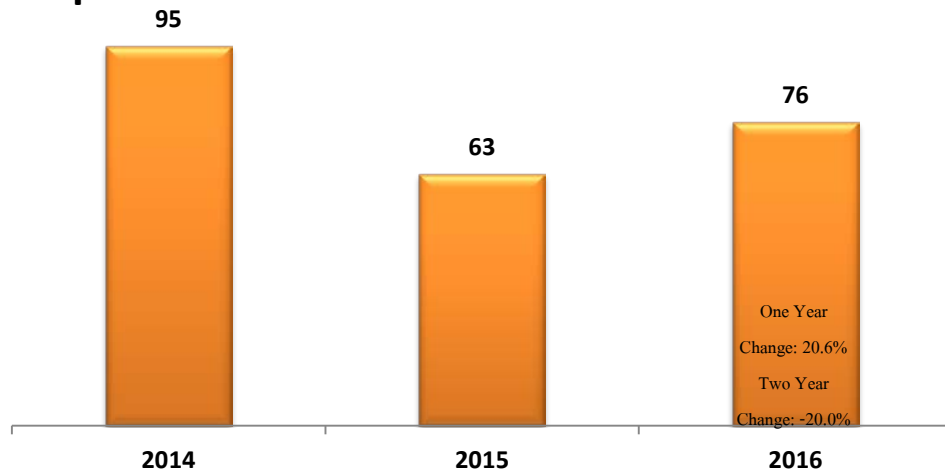
## Historical Percent of Original List Price Received at Sale



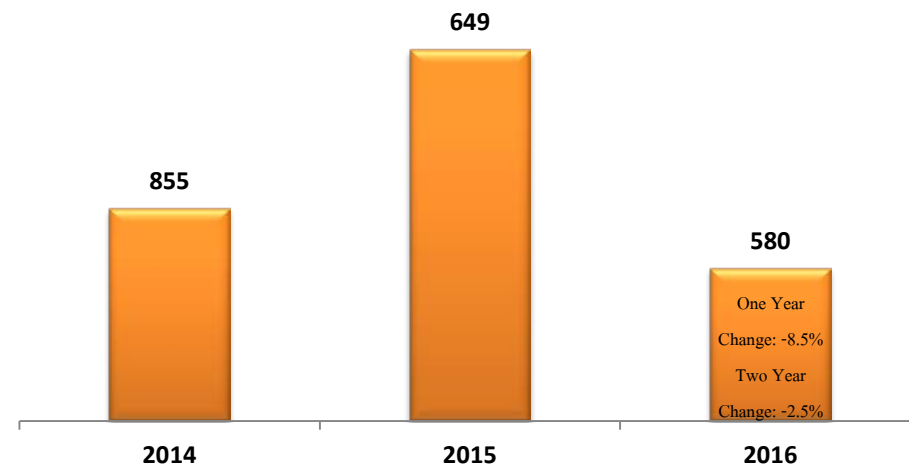
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

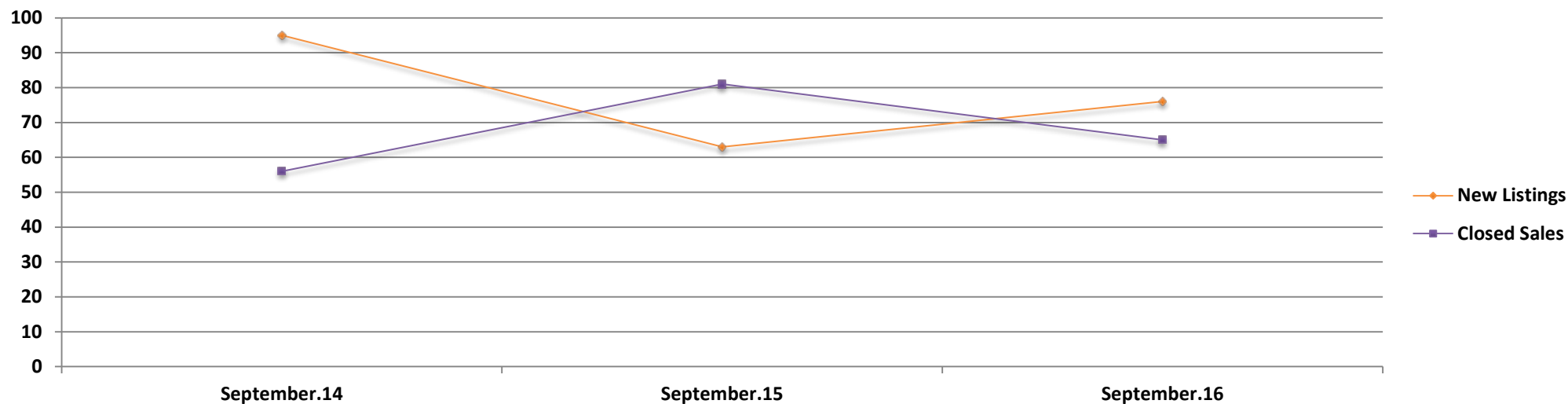
## September



## Year to Date



## Historical Market Activity

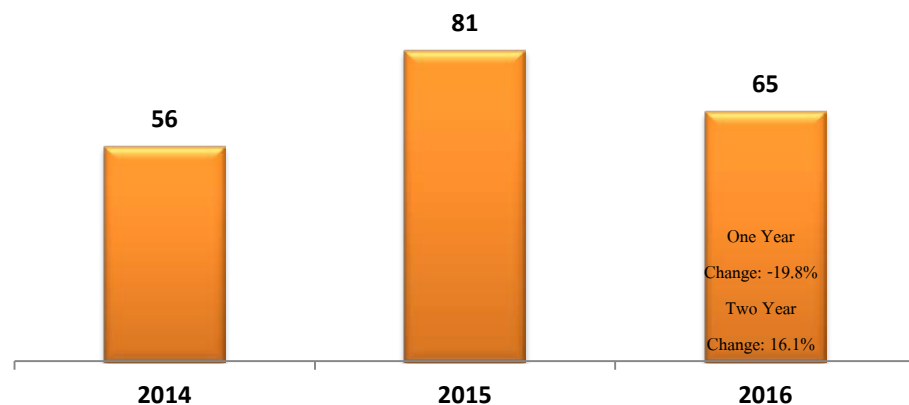


# Closed Sales in in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

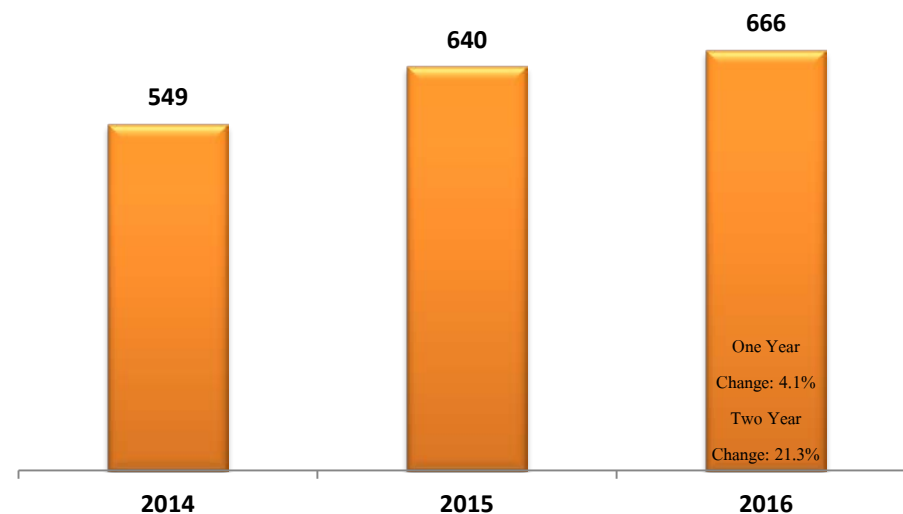


## September

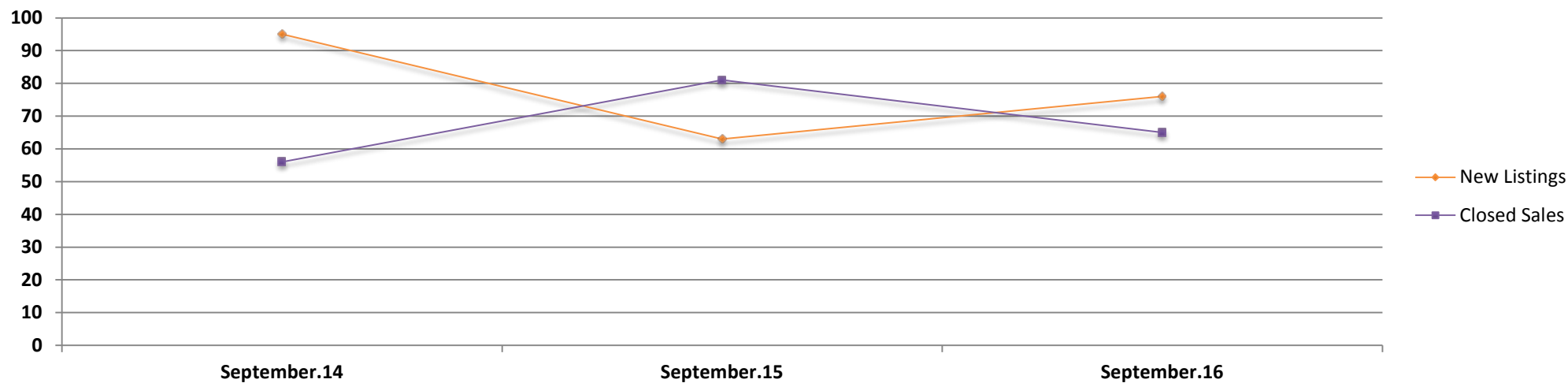


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Market Activity





# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

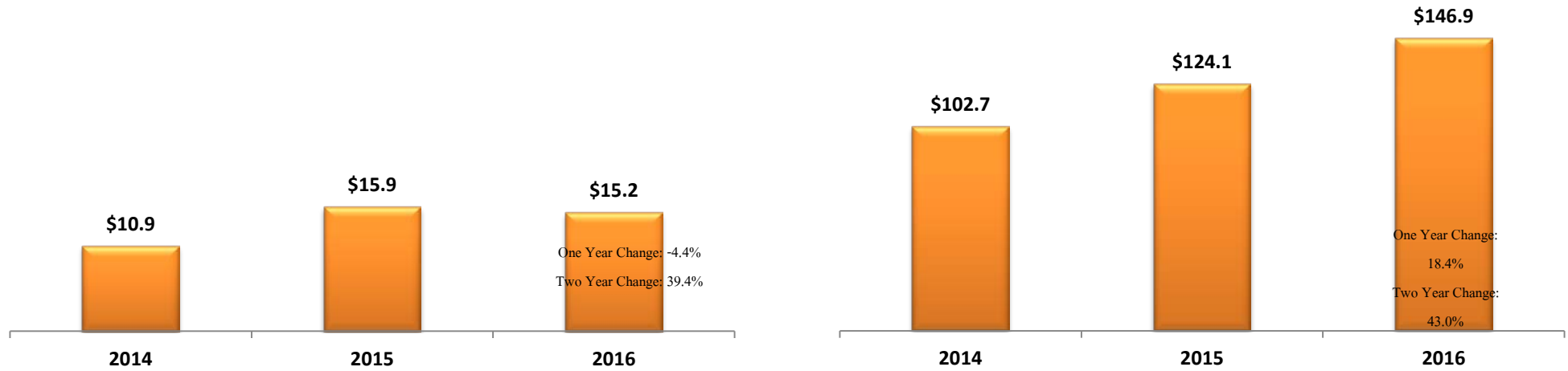
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



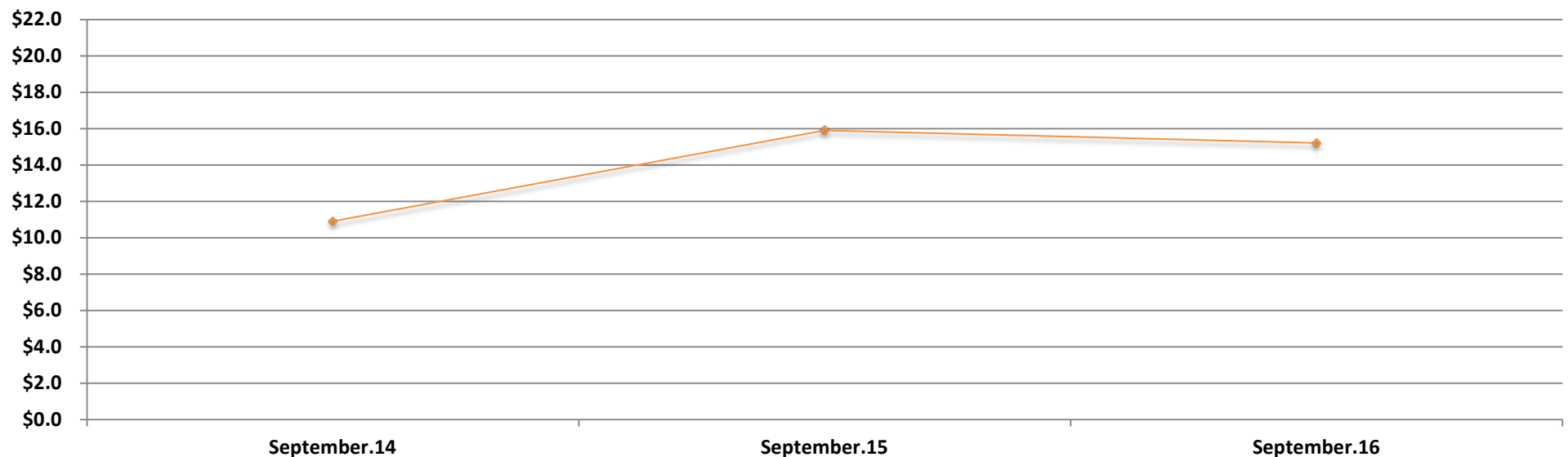
## September

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

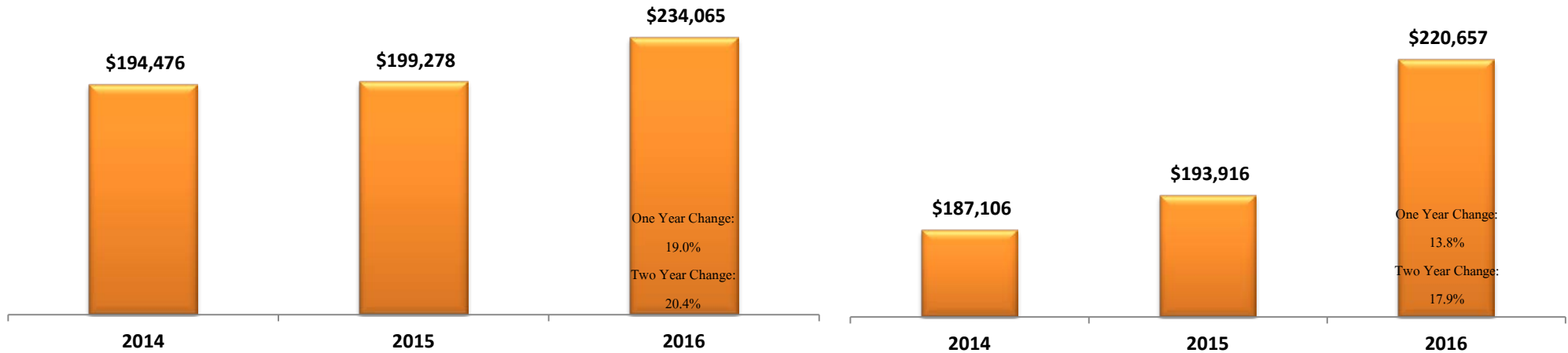


Figures do not take into account seller concessions.

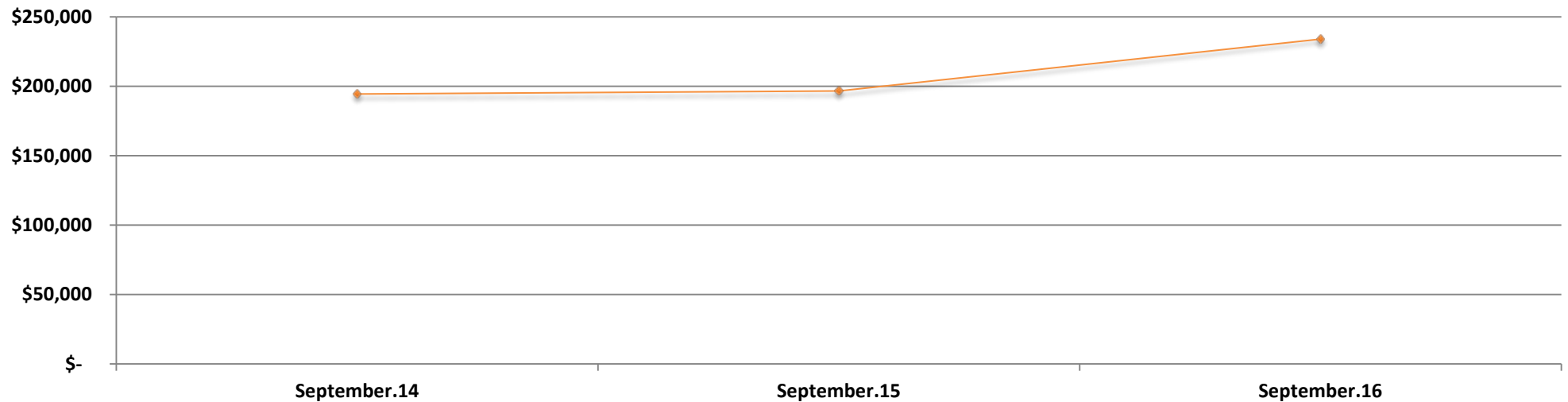
## September

Late Sales recorded in MLS  
figured in Year to Date Totals

### Year to Date



### Historical Average Prices



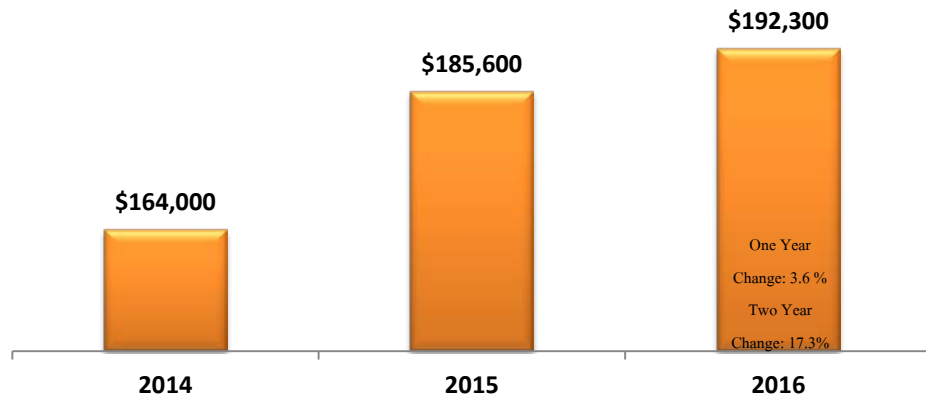
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



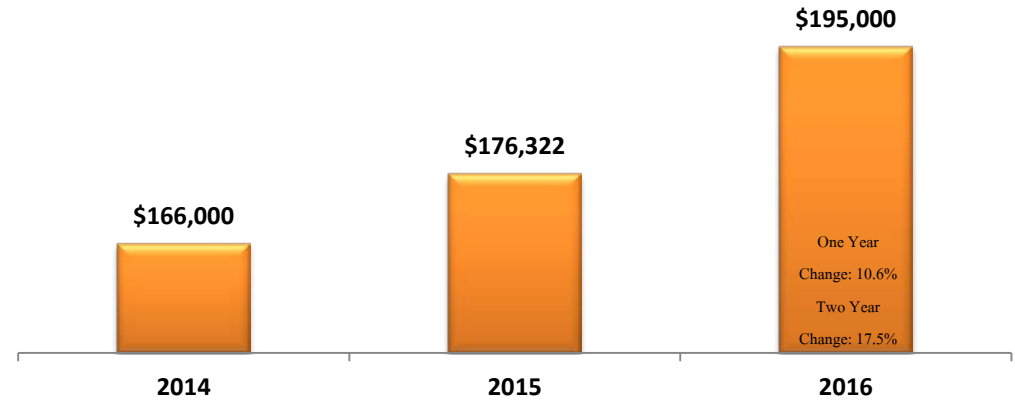
Figures do not take into account seller concessions

## September

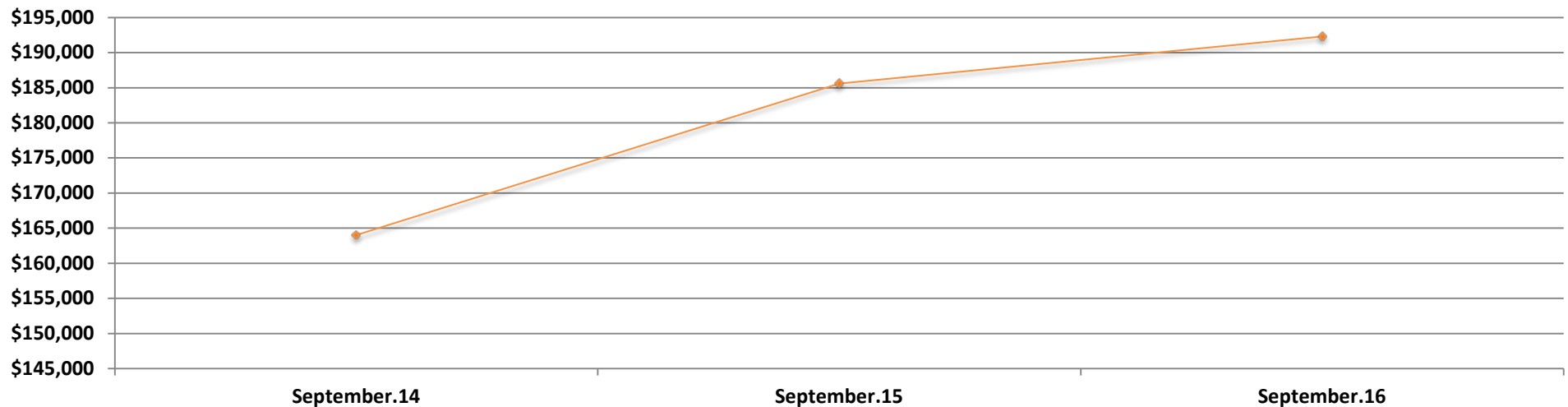


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

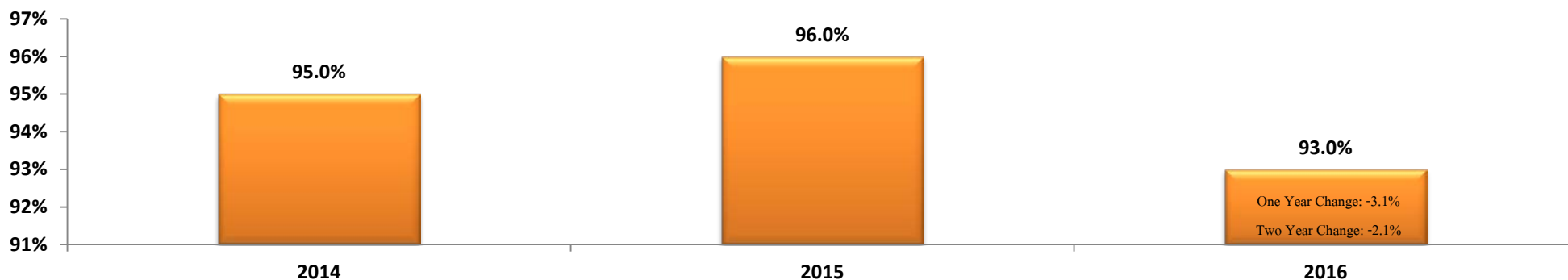
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



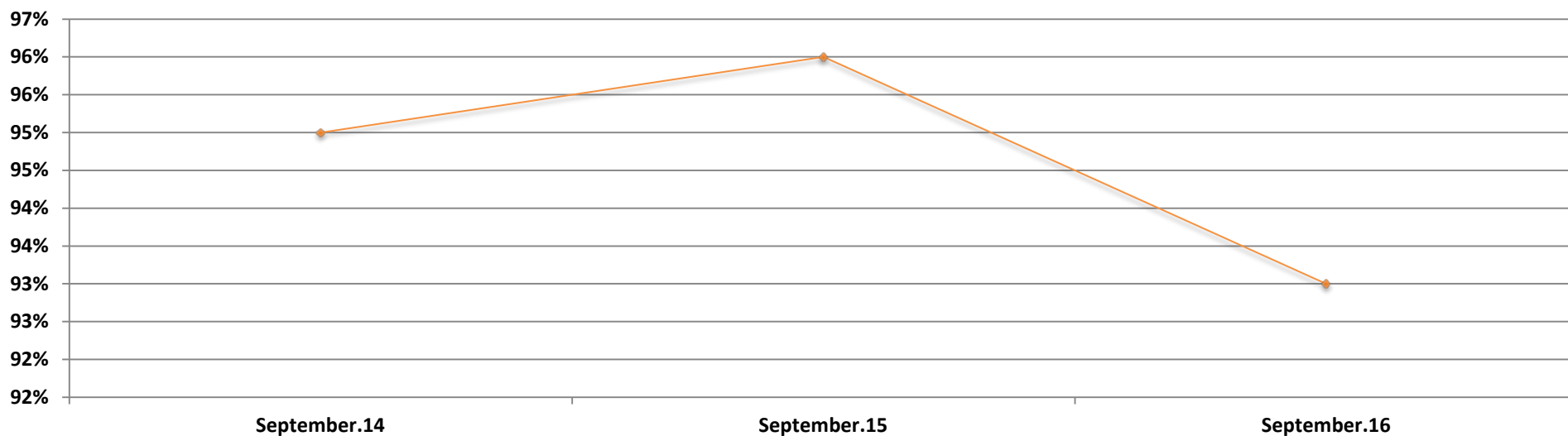
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## September

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

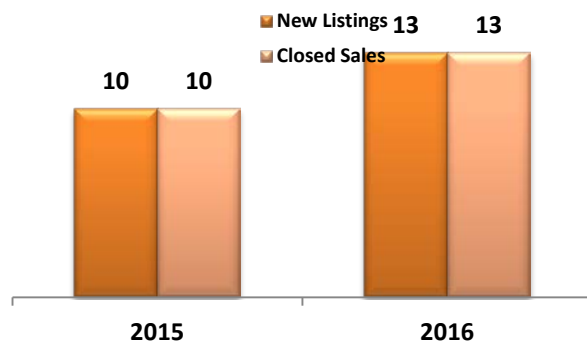
September

Year to Date

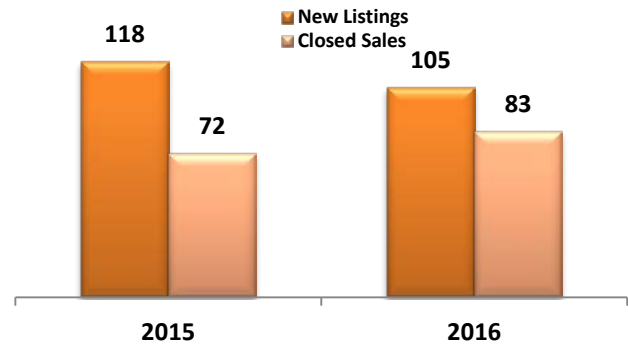
Faribault County, MN	2015	2016	Change	2015	2016	Change
New Listings	10	13	30.0%	118	105	-11.0%
Closed Sales	10	13	30.0%	72	83	15.3%
Average Sales Price	\$63,194	\$98,421	55.7%	\$90,009	\$79,421	-11.8%
Avg. Percent of Original List Price Received at Sale*	85.0%	95.0%	11.8%	95.0%	87.0%	-8.4%
Average Days on Market Until Sale	179	206	15.1%	222	201	-9.5%
Total Current Inventory**	67	54	-19.4%	-	-	-
Single-Family Detached Inventory	66	53	-19.7%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

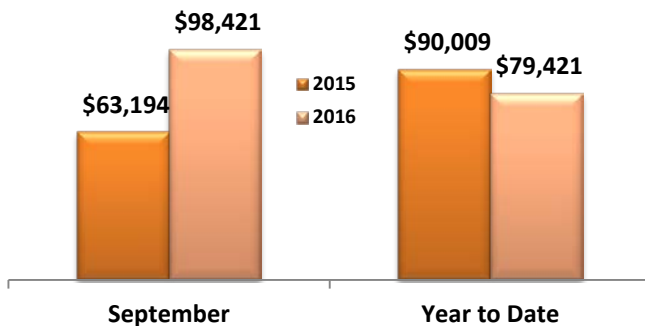
## Activity-Most Recent Month



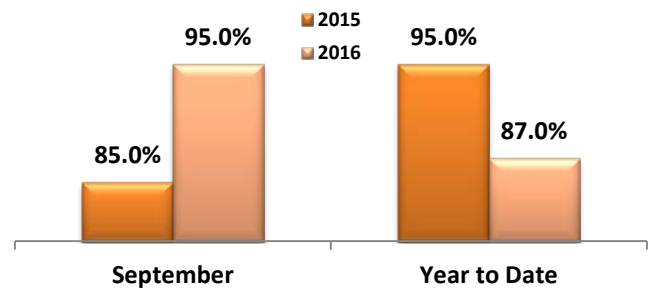
## Activity-Year to Date



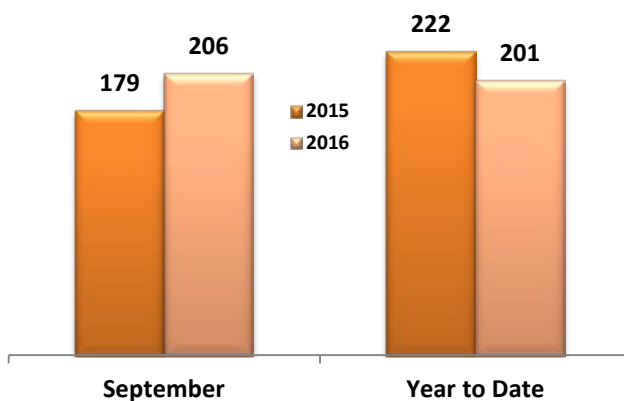
## Average Sales Price



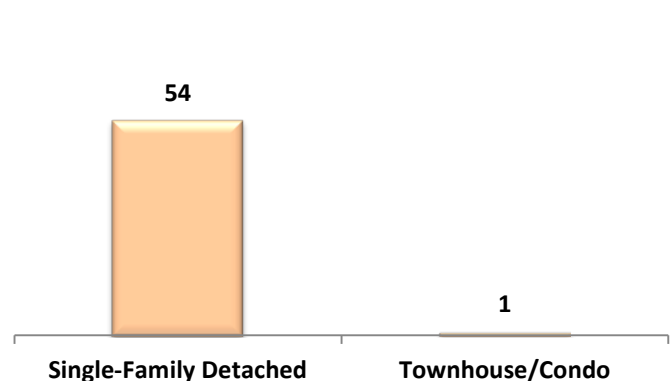
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

## September

## Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	7	10	42.9%	103	137	33.0%
Closed Sales	2	11	450.0%	60	90	50.0%
Average Sales Price	\$243,000	\$262,677	8.1%	\$234,159	\$234,159	-5.4%
Avg. Percent of Original List Price Received at Sale*	84.0%	95.0%	13.1%	95.0%	95.0%	1.1%
Average Days on Market Until Sale	187	124	-33.7%	119	119	6.7%
Total Current Inventory**	52	44	-15.4%	-	-	-
Single-Family Detached Inventory	45	38	-15.6%	-	-	-

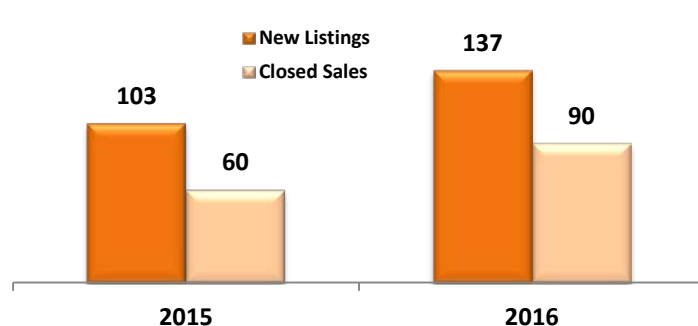
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

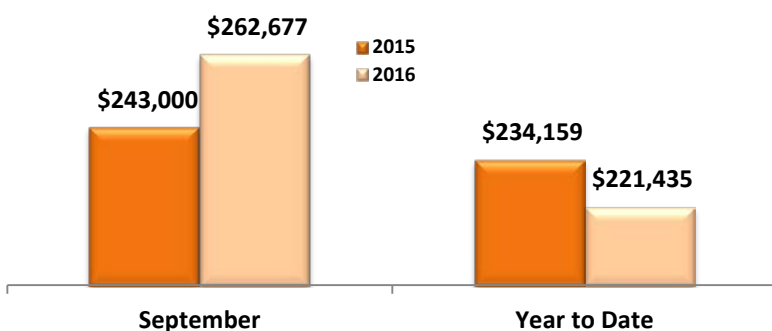
### Activity-Most Recent Month



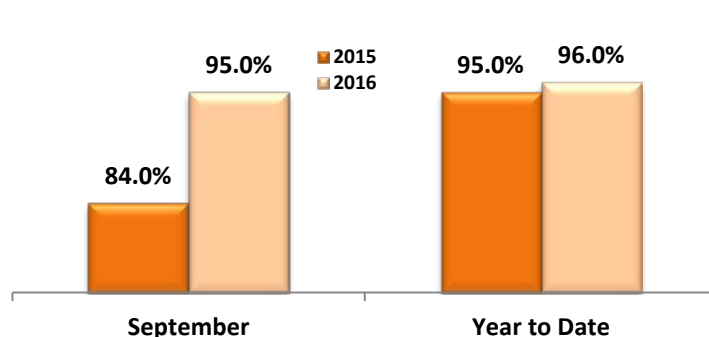
### Activity-Year to Date



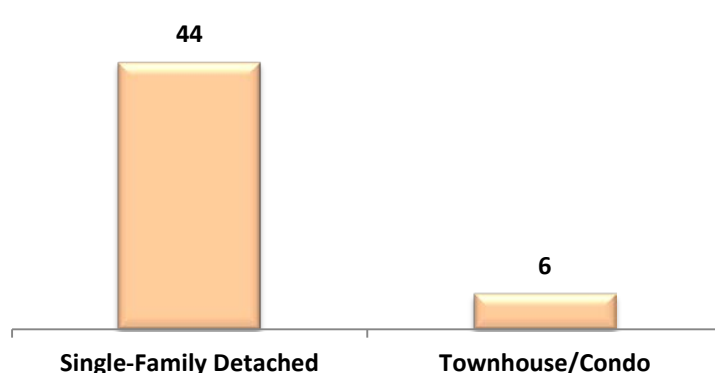
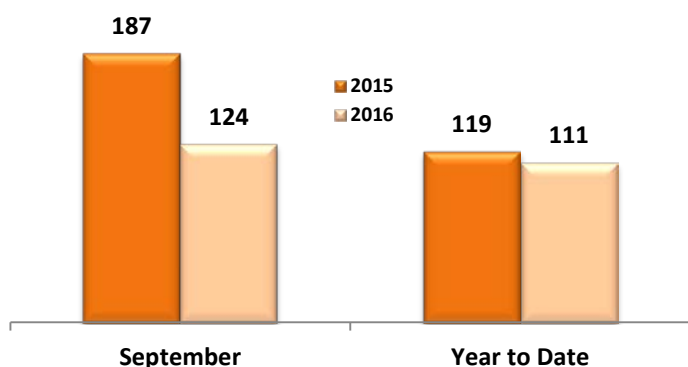
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Elysian/Waterville

September

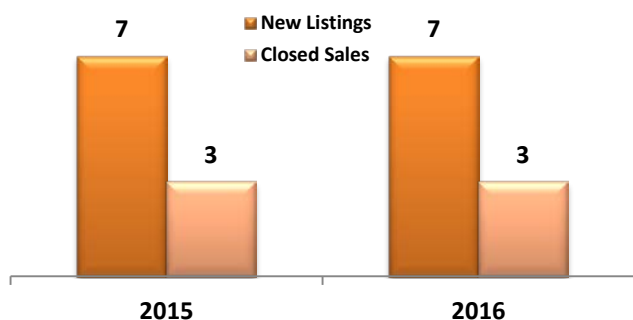
Year to Date

Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	7	7	0.0%	73	63	-13.7%
Closed Sales	3	3	0.0%	45	34	-24.4%
Average Sales Price	\$180,833	\$343,500	90.0%	\$171,232	\$223,528	30.5%
Avg. Percent of Original List Price Received at Sale*	85.0%	94.0%	10.6%	91.0%	88.0%	-3.3%
Average Days on Market Until Sale	286	114	-60.1%	141	188	33.3%
Total Current Inventory**	41	37	-9.8%	-	-	-
Single-Family Detached Inventory	39	36	-7.7%	-	-	-

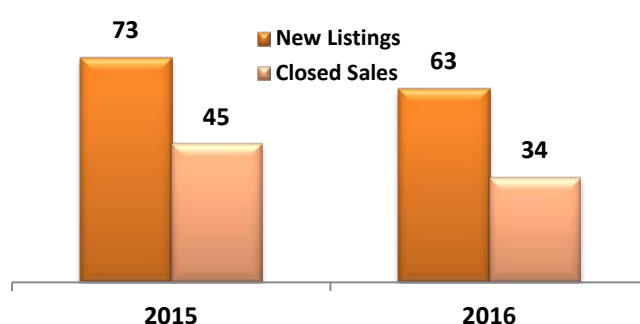
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

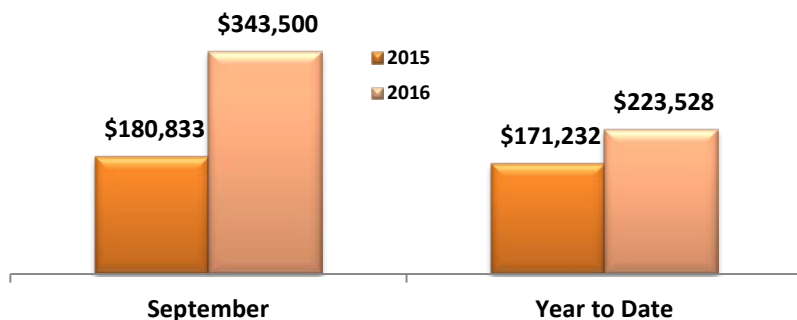
## Activity-Most Recent Month



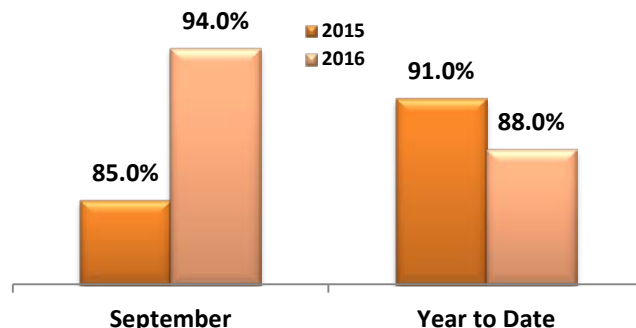
## Activity-Year to Date



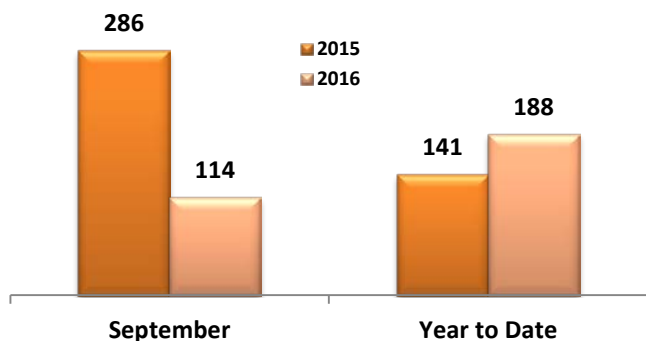
## Average Sales Price



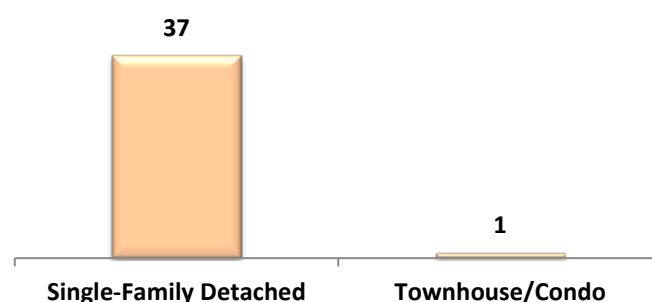
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lake Crystal

## September

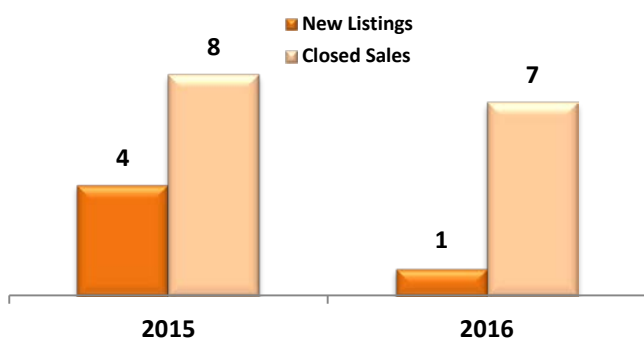
## Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	4	1	-75.0%	82	65	-20.7%
Closed Sales	8	7	-12.5%	53	51	-3.8%
Average Sales Price	\$187,838	\$131,928	-29.8%	\$151,902	\$166,852	9.8%
Avg. Percent of Original List Price Received at Sale*	94.0%	100.0%	6.4%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	120	117	-2.5%	113	130	15.0%
Total Current Inventory**	23	14	-39.1%	-	-	-
Single-Family Detached Inventory	22	13	-40.9%	-	-	-

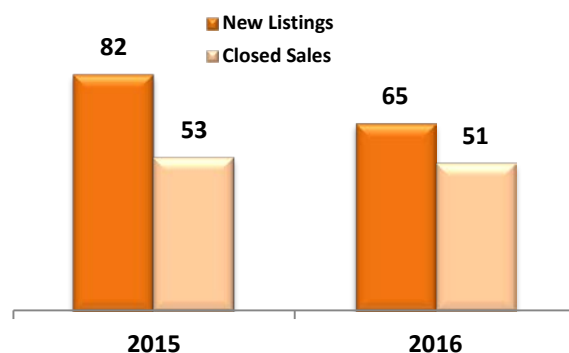
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

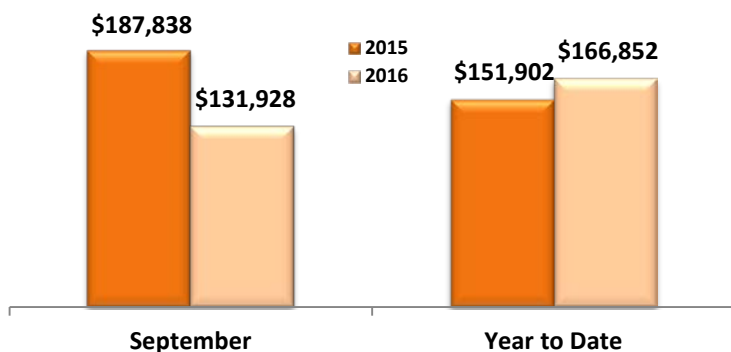
### Activity-Most Recent Month



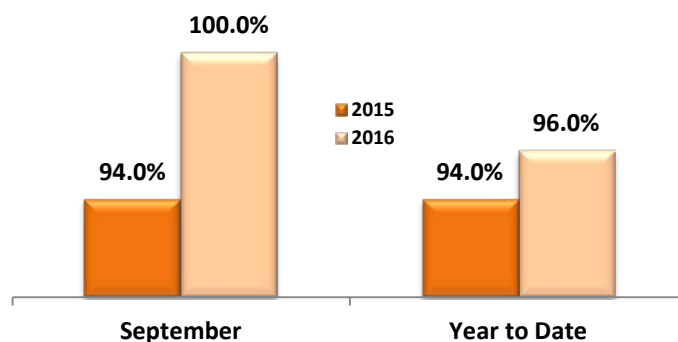
### Activity-Year to Date



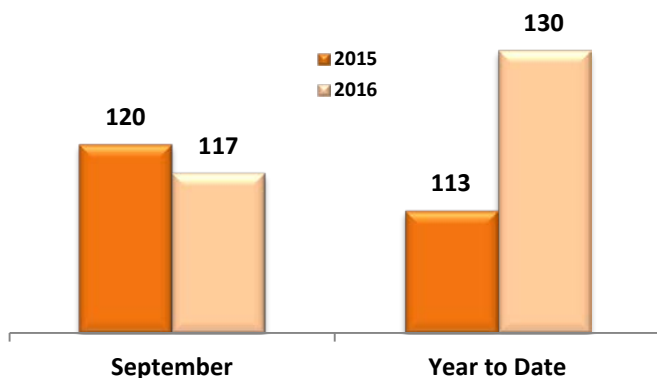
### Average Sales Price



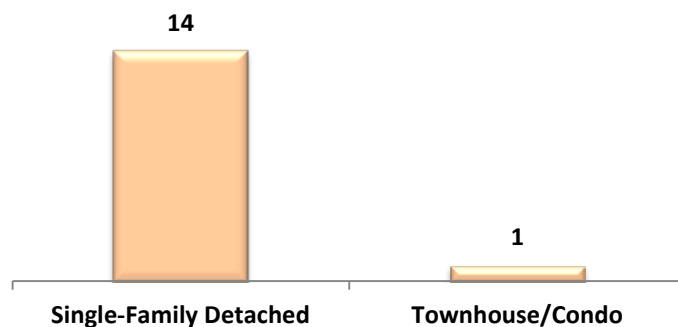
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

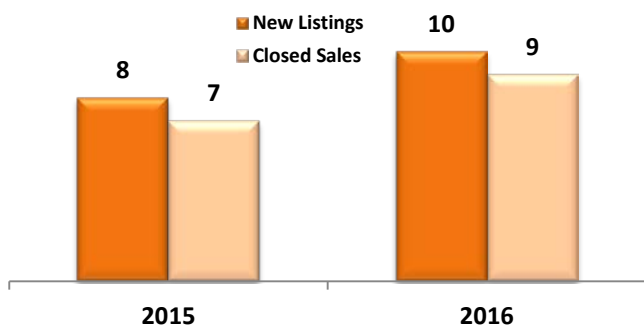
September

Year to Date

Le Sueur County, MN	2015	2016	Change	2015	2016	Change
New Listings	8	10	25.0%	109	109	0.0%
Closed Sales	7	9	28.6%	66	69	4.5%
Average Sales Price	\$168,285	\$142,811	-15.4%	\$129,155	\$153,102	18.5%
Avg. Percent of Original List Price Received at Sale*	93.0%	86.0%	-7.5%	90.0%	94.0%	4.4%
Average Days on Market Until Sale	153	161	5.2%	119	159	33.6%
Total Current Inventory**	54	41	-24.1%	-	-	-
Single-Family Detached Inventory	52	37	-28.8%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

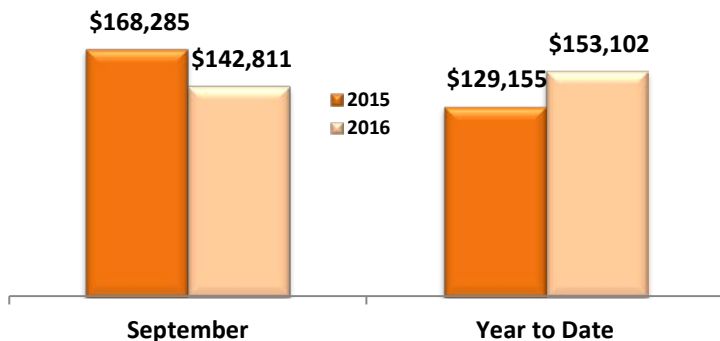
## Activity-Most Recent Month



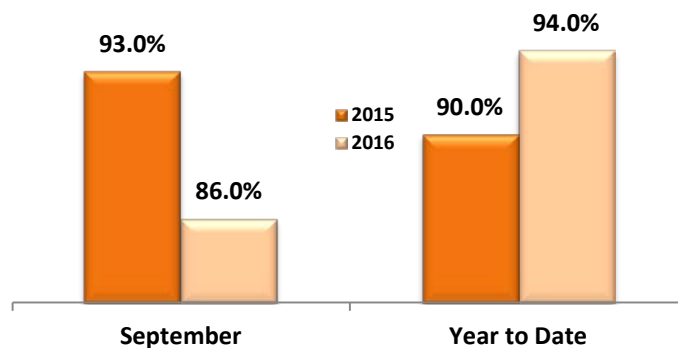
## Activity-Year to Date



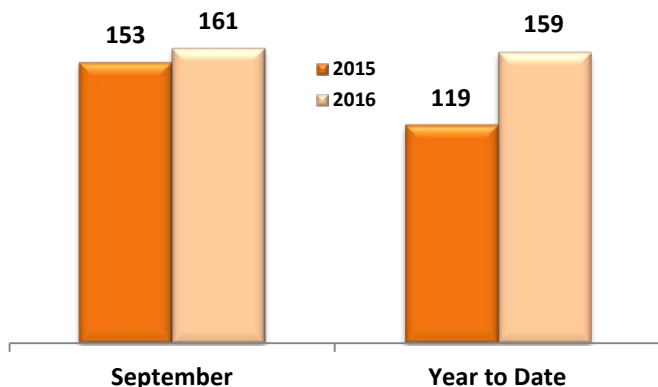
## Average Sales Price



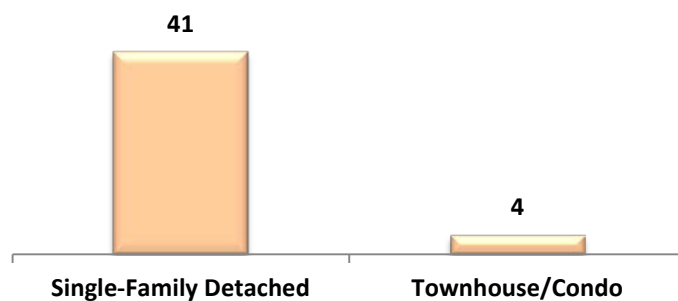
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

## September

## Year to Date

Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	5	8	60.0%	71	76	7.0%
Closed Sales	7	6	-14.3%	52	62	-18.4%
Average Sales Price	\$122,928	\$148,633	20.9%	\$129,859	\$135,953	4.7%
Avg. Percent of Original List Price Received at Sale*	96.0%	93.0%	-3.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	146	70	-52.1%	112	99	-11.6%
Total Current Inventory**	19	12	-36.8%	-	-	-
Single-Family Detached Inventory	19	11	-42.1%	-	-	-

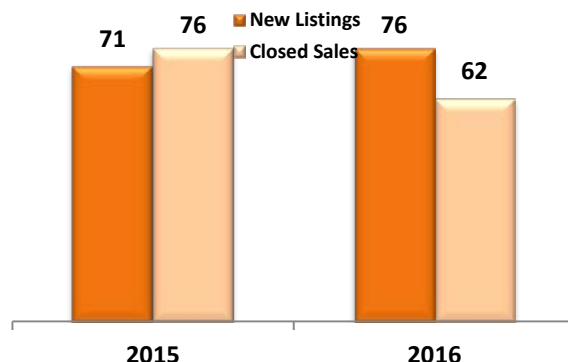
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

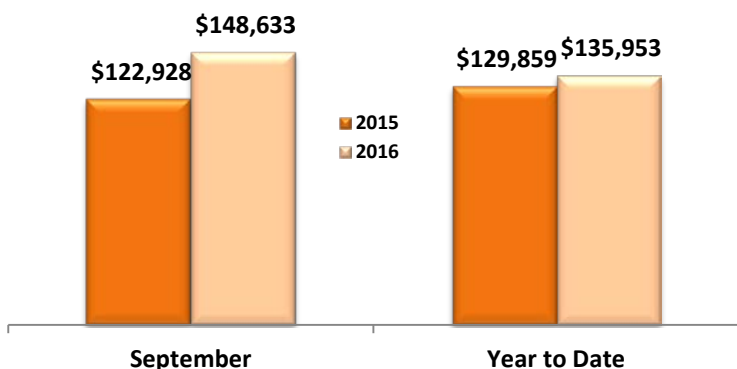
### Activity-Most Recent Month



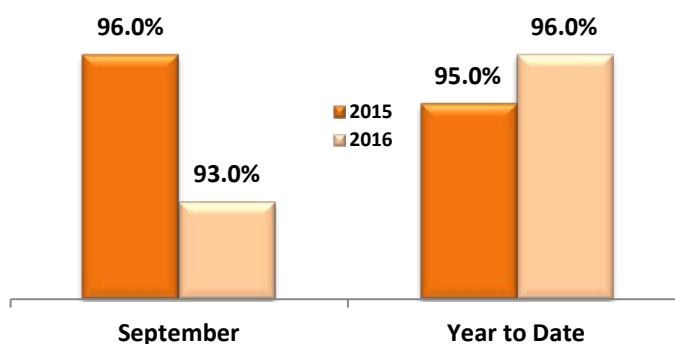
### Activity-Year to Date



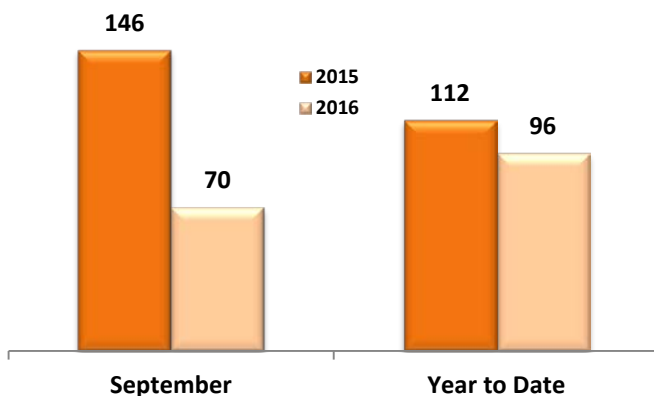
### Average Sales Price



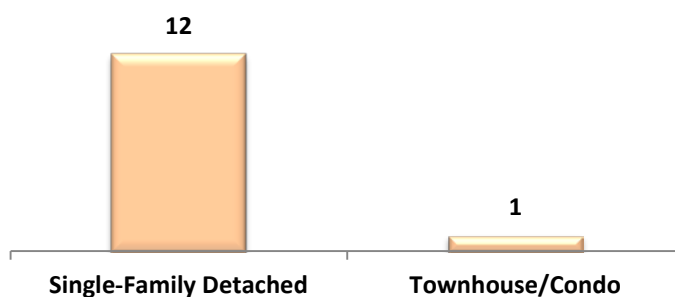
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Madelia/St. James

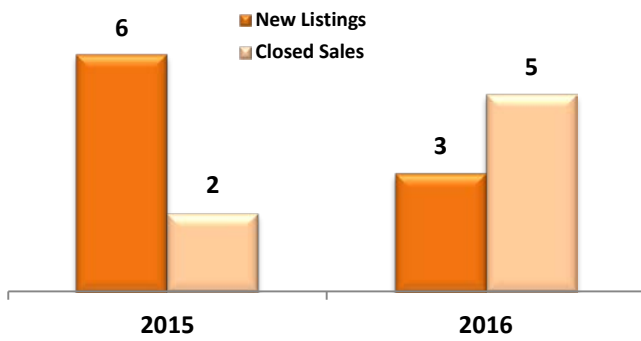
September

Year to Date

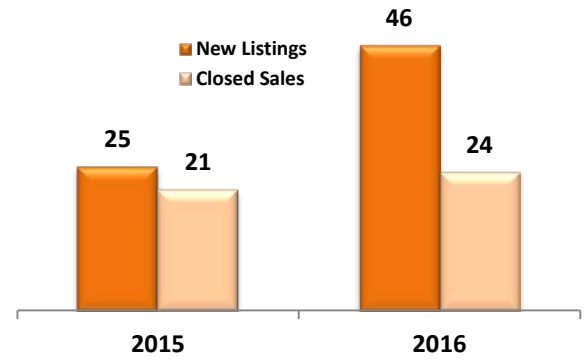
Watonwan County, MN	2015	2016	Change	2015	2016	Change
New Listings	6	3	-50.0%	25	46	84.0%
Closed Sales	2	5	150.0%	21	24	14.3%
Average Sales Price	\$154,500	\$121,000	-21.7%	\$108,266	\$111,604	3.1%
Avg. Percent of Original List Price Received at Sale*	100.0%	93.0%	-7.0%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	125	97	-22.4%	307	116	-62.2%
Total Current Inventory**	13	20	53.8%	-	-	-
Single-Family Detached Inventory	13	19	46.2%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

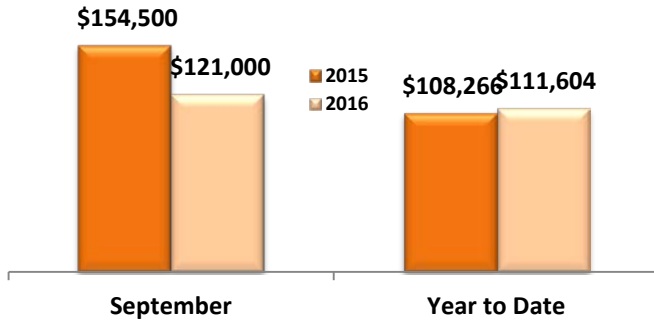
## Activity-Most Recent Month



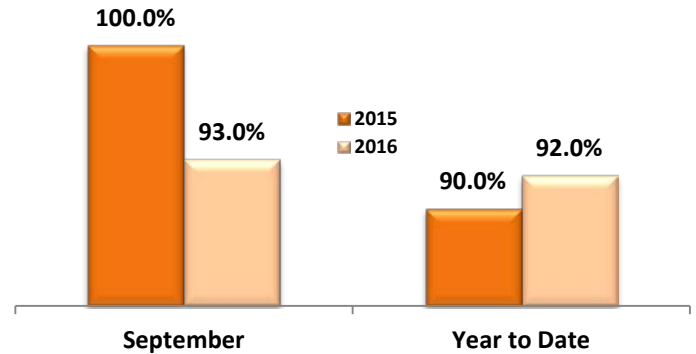
## Activity-Year to Date



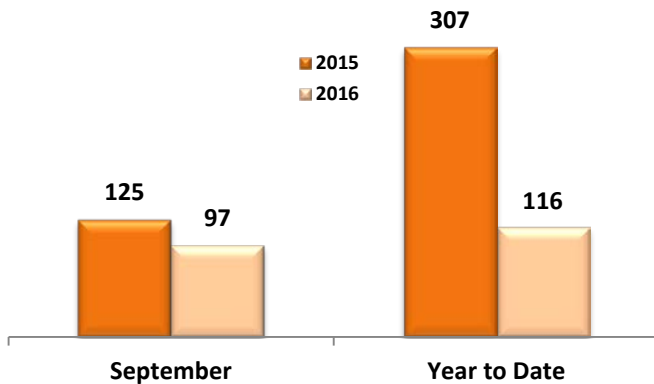
## Average Sales Price



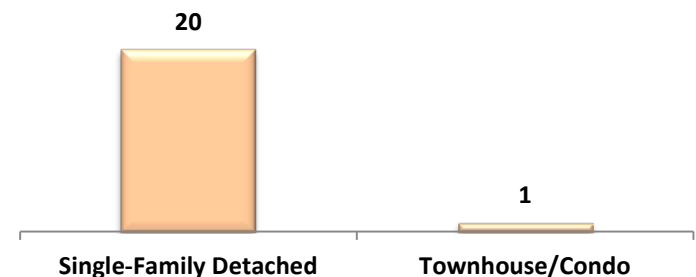
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

## September

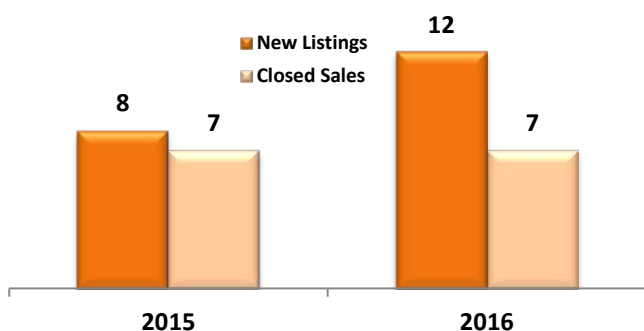
## Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	8	12	50.0%	122	100	-18.0%
Closed Sales	7	7	0.0%	75	76	1.3%
Average Sales Price	\$126,971	\$134,028	5.6%	\$122,895	\$136,395	11.0%
Avg. Percent of Original List Price Received at Sale*	92.0%	92.0%	0.0%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	85	197	131.8%	104	113	8.7%
Total Current Inventory**	42	32	-23.8%	-	-	-
Single-Family Detached Inventory	38	29	-23.7%	-	-	-

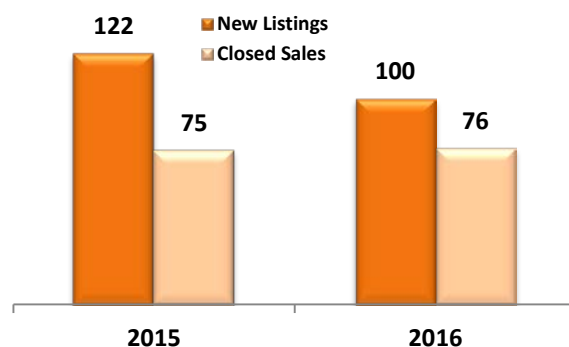
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

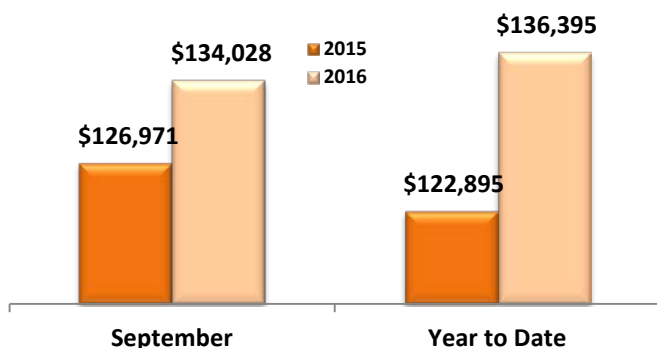
### Activity-Most Recent Month



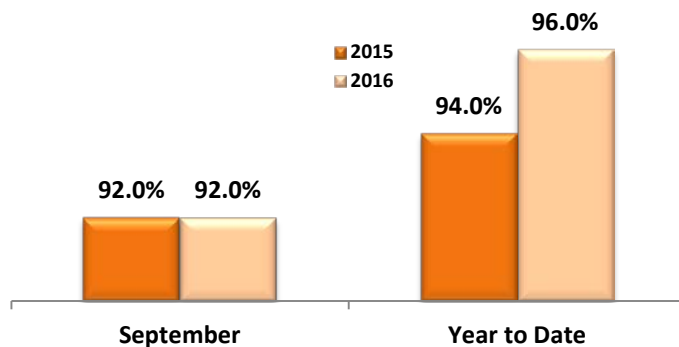
### Activity-Year to Date



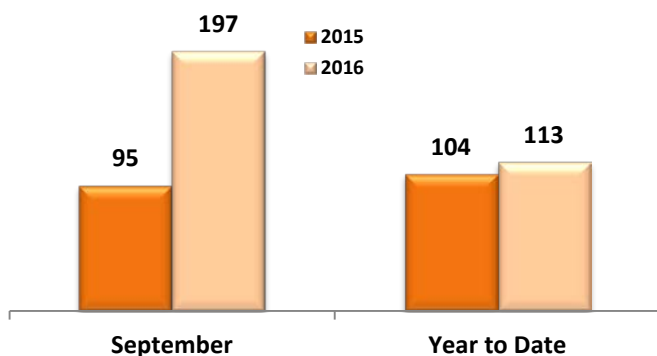
### Average Sales Price



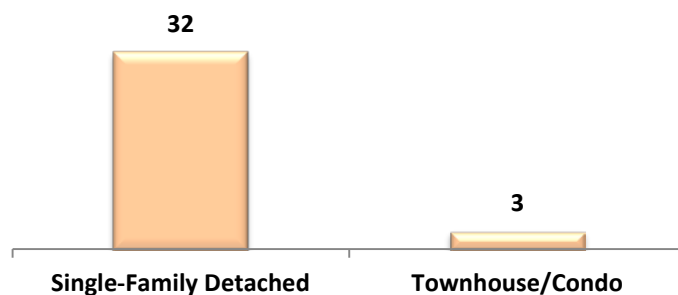
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Mankato Hilltop

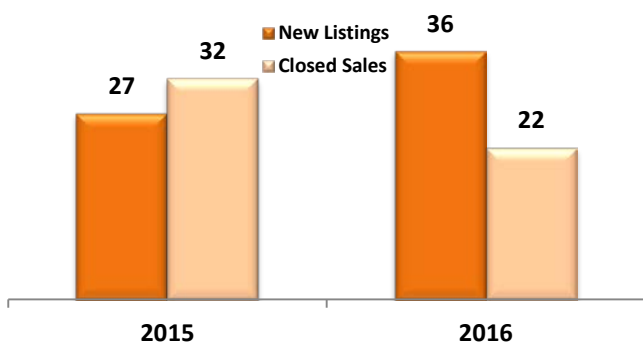
## September

## Year to Date

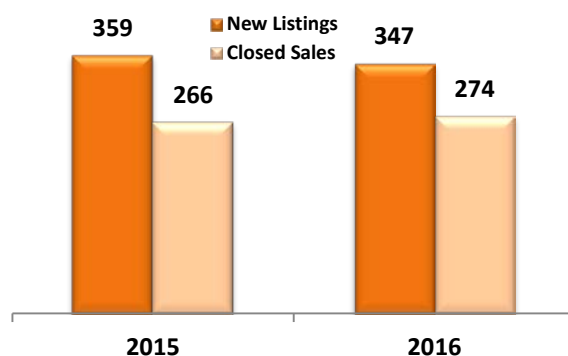
Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	27	36	33.3%	359	347	-3.3%
Closed Sales	32	22	-31.3%	266	274	3.0%
Average Sales Price	\$202,092	\$203,244	0.6%	\$197,799	\$230,825	16.7%
Avg. Percent of Original List Price Received at Sale*	99.0%	95.0%	-4.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	111	99	-10.8%	109	105	-3.7%
Total Current Inventory**	94	75	-20.2%	-	-	-
Single-Family Detached Inventory	73	61	-16.4%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

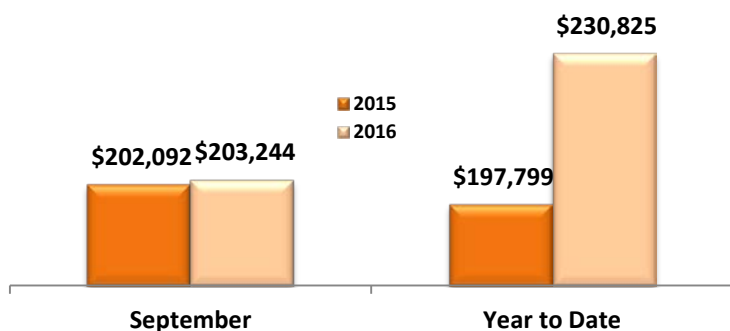
### Activity-Most Recent Month



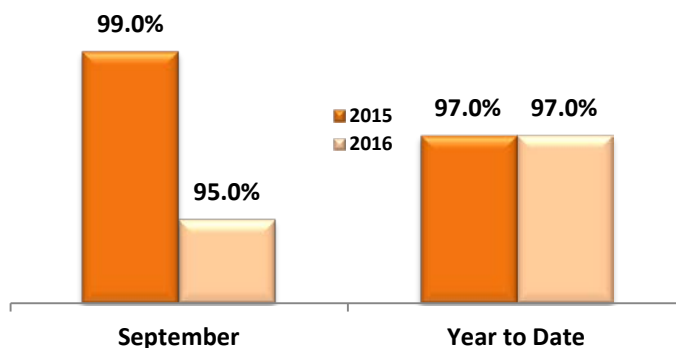
### Activity-Year to Date



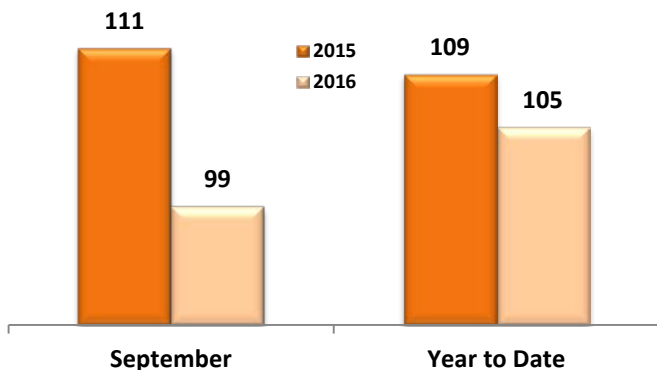
### Average Sales Price



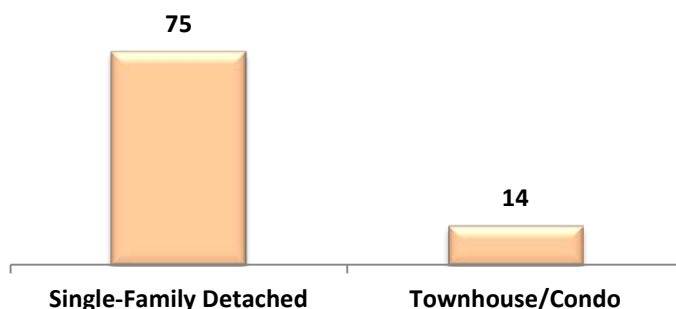
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato-James/SouthView/Viking Terrace/Kensington

September

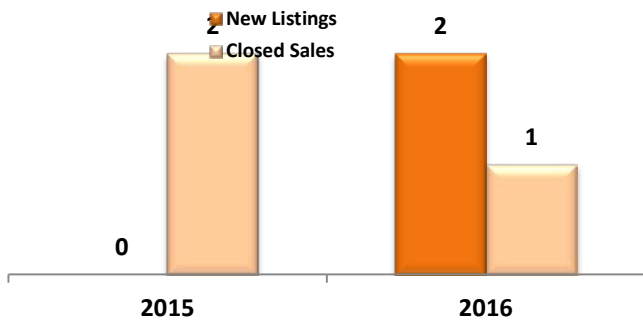
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	0	2	N/A	18	19	5.6%
Closed Sales	2	1	-50.0%	12	15	25.0%
Average Sales Price	\$305,000	<b>\$405,000</b>	32.8%	\$239,366	<b>\$330,753</b>	38.2%
Avg. Percent of Original List Price Received at Sale*	98.0%	<b>90.0%</b>	-8.2%	97.0%	<b>96.0%</b>	-1.0%
Average Days on Market Until Sale	103	<b>184</b>	78.6%	81	<b>102</b>	25.9%
Total Current Inventory**	5	<b>7</b>	40.0%	-	-	-
Single-Family Detached Inventory	4	<b>6</b>	50.0%	-	-	-

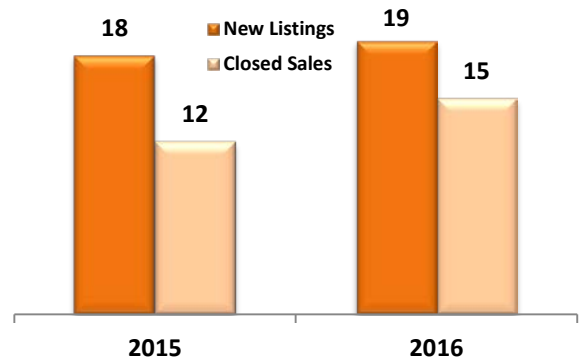
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

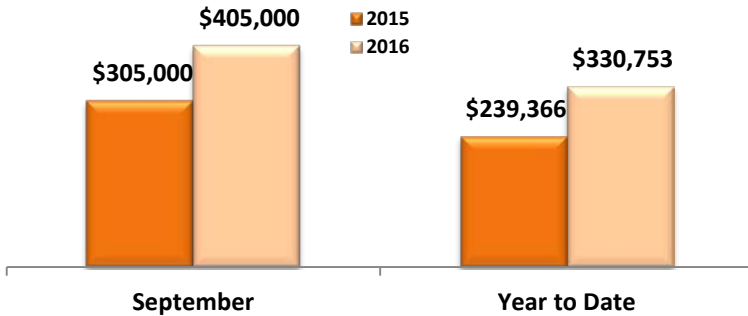
## Activity-Most Recent Month



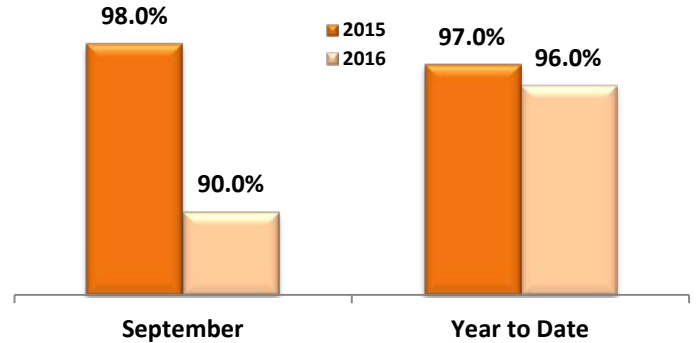
## Activity-Year to Date



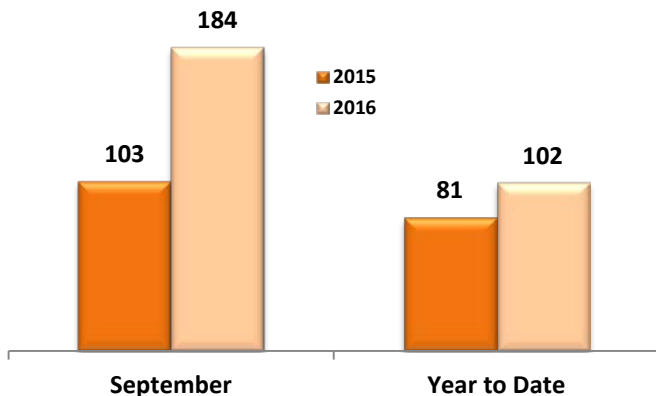
## Average Sales Price



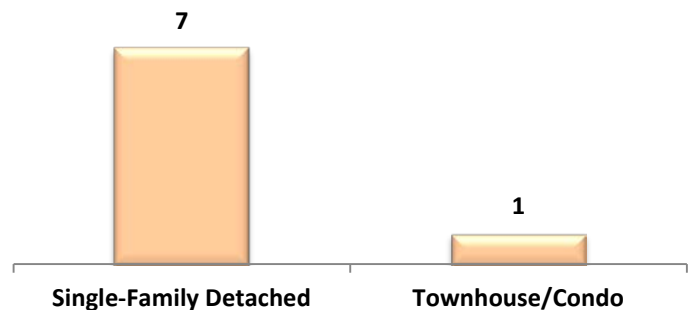
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

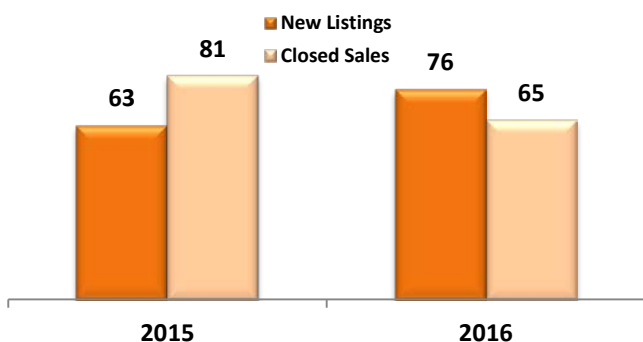
## September

## Year to Date

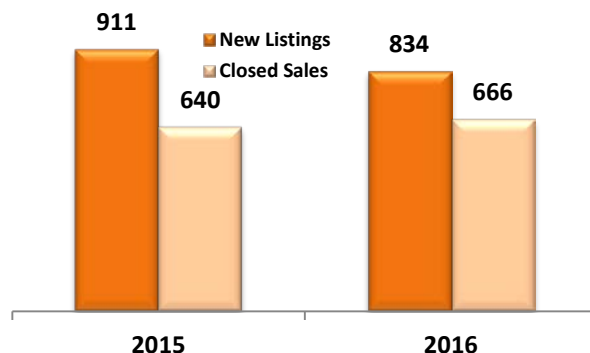
Blue Earth/Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	63	76	20.6%	911	834	-8.5%
Closed Sales	81	65	-19.8%	640	666	4.1%
Average Sales Price	\$196,703	\$234,065	19.0%	\$193,916	\$220,657	13.8%
Avg. Percent of Original List Price Received at Sale*	96.0%	93.0%	-3.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	106	114	7.5%	111	109	-1.8%
Total Current Inventory**	253	180	-28.9%	-	-	-
Single-Family Detached Inventory	220	156	-29.1%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

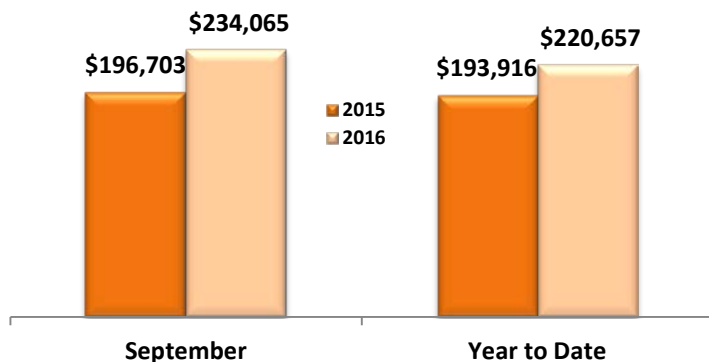
### Activity-Most Recent Month



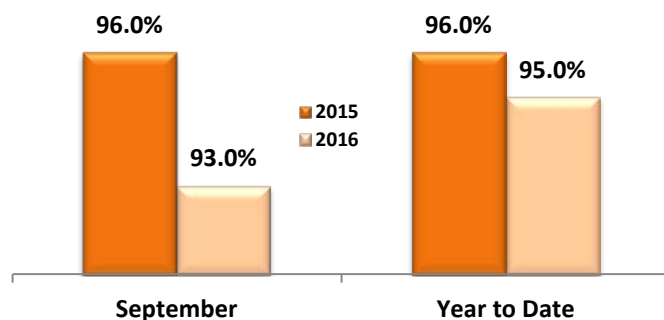
### Activity-Year to Date



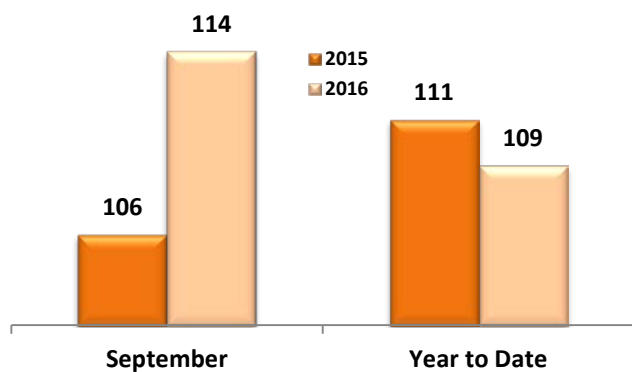
### Average Sales Price



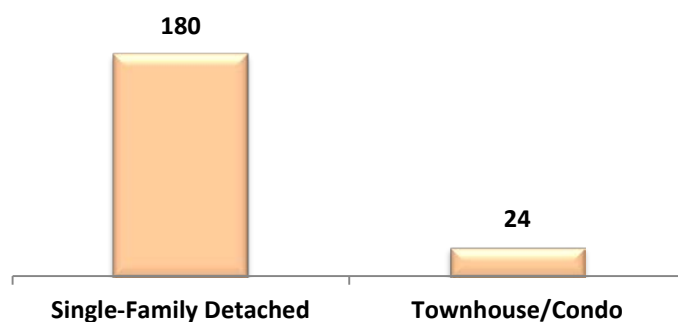
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mapleton/Amboy/Minnesota Lake/Good Thunder

September

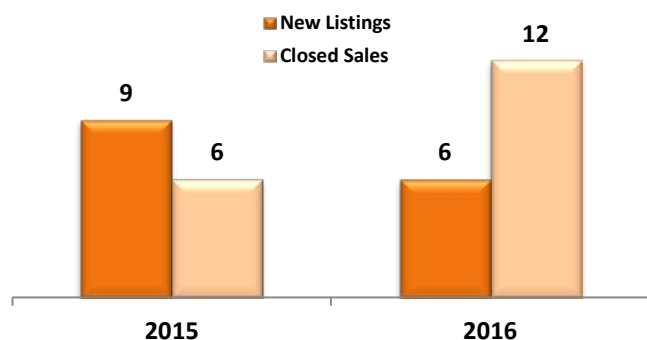
Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	9	6	-33.3%	78	78	0.0%
Closed Sales	6	12	100.0%	52	54	3.8%
Average Sales Price	\$112,816	\$133,458	18.3%	\$115,790	\$122,557	5.8%
Avg. Percent of Original List Price Received at Sale*	97.0%	93.0%	-4.1%	89.0%	86.0%	-3.4%
Average Days on Market Until Sale	206	151	-26.7%	190	184	-3.2%
Total Current Inventory**	38	36	-5.3%	-	-	-
Single-Family Detached Inventory	38	36	-5.3%	-	-	-

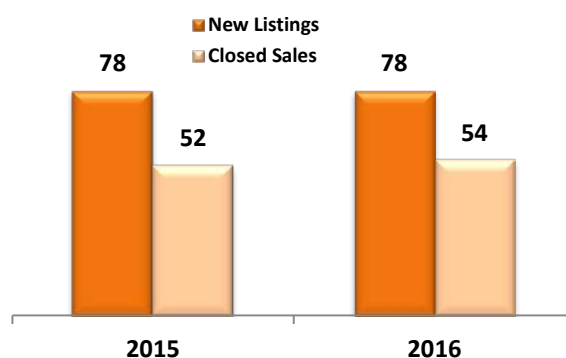
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

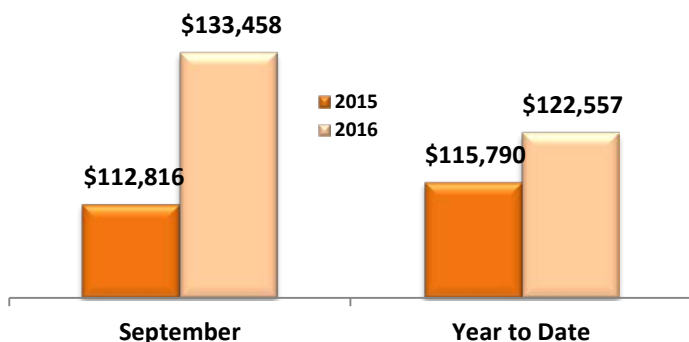
## Activity-Most Recent Month



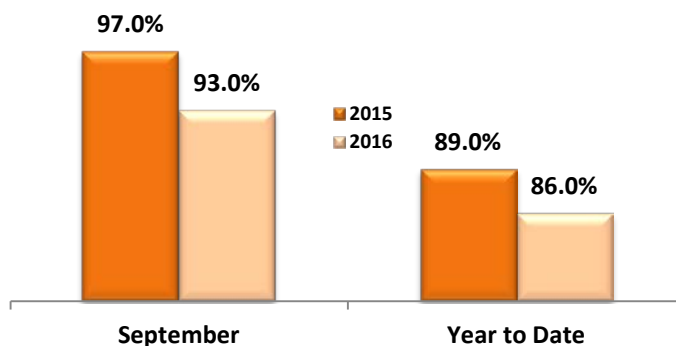
## Activity-Year to Date



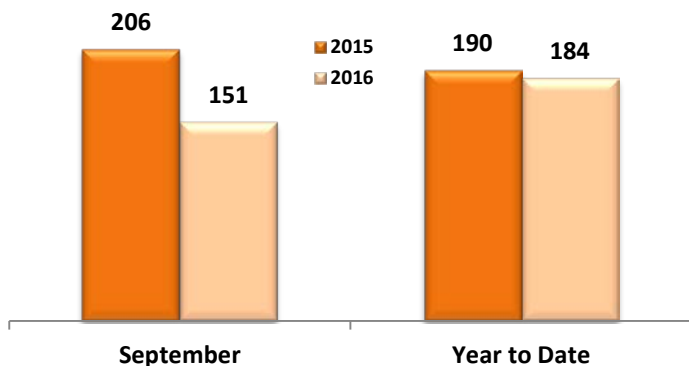
## Average Sales Price



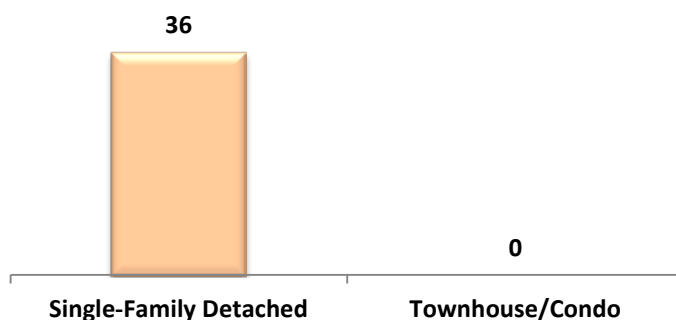
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

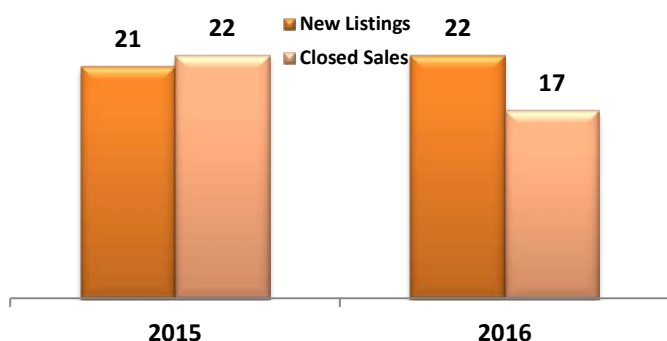
September

Year to Date

Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	21	22	4.8%	223	205	-8.1%
Closed Sales	22	17	-22.7%	203	161	-20.7%
Average Sales Price	\$154,195	\$181,600	17.8%	\$145,738	\$150,738	3.4%
Avg. Percent of Original List Price Received at Sale*	94.0%	94.0%	0.0%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	129	103	-20.2%	134	109	-18.7%
Total Current Inventory**	63	48	-23.8%	-	-	-
Single-Family Detached Inventory	62	46	-25.8%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

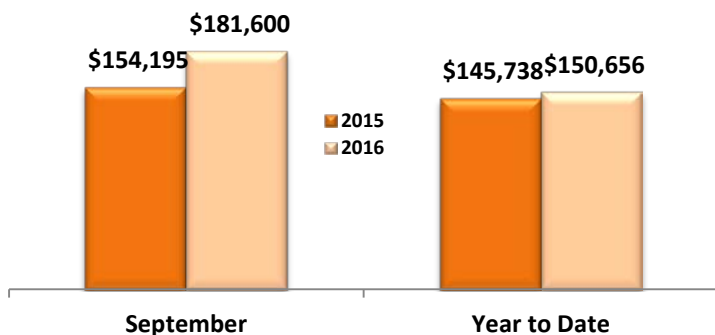
## Activity-Most Recent Month



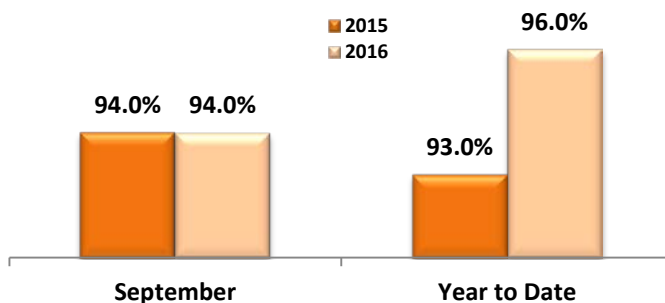
## Activity-Year to Date



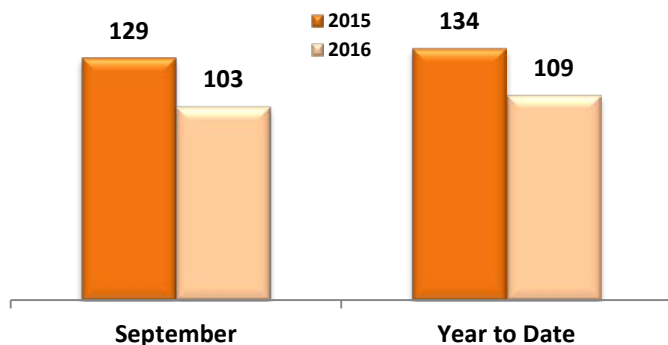
## Average Sales Price



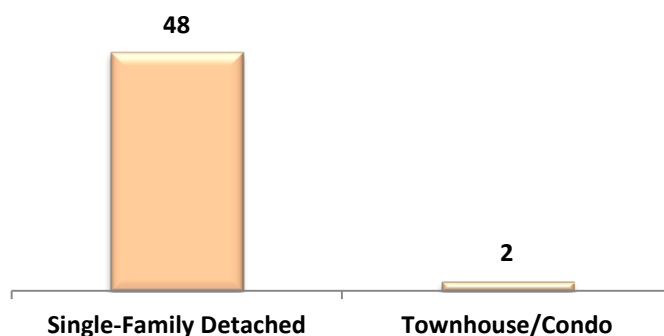
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

September

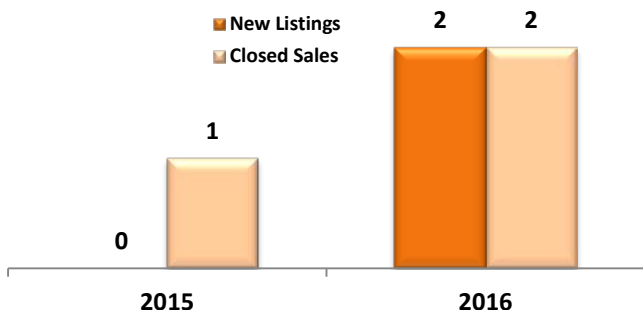
Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	0	2	N/A	14	23	64.3%
Closed Sales	1	2	100.0%	12	13	8.3%
Average Sales Price	\$176,500	\$233,450	32.3%	\$145,816	\$182,919	25.4%
Avg. Percent of Original List Price Received at Sale*	93.0%	99.0%	6.5%	95.0%	98.0%	3.2%
Average Days on Market Until Sale	121	59	-51.2%	134	108	-19.4%
Total Current Inventory**	3	10	233.3%	-	-	-
Single-Family Detached Inventory	3	10	233.3%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

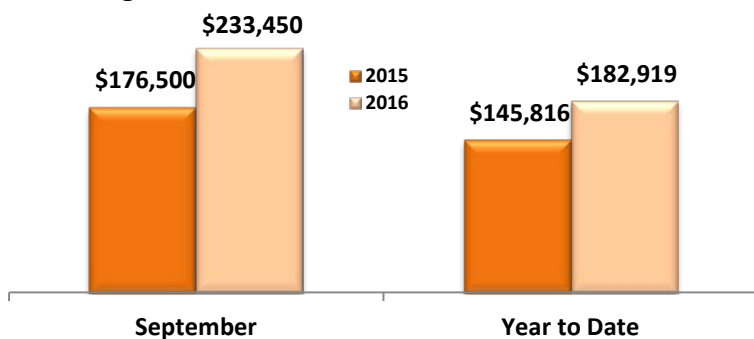
## Activity-Most Recent Month



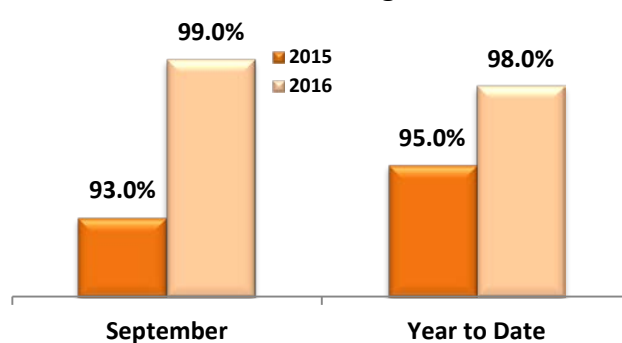
## Activity-Year to Date



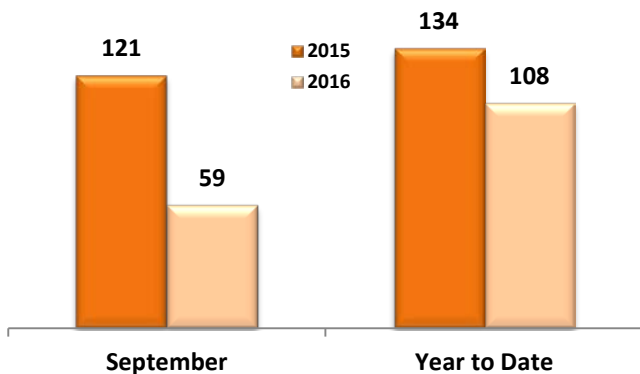
## Average Sales Price



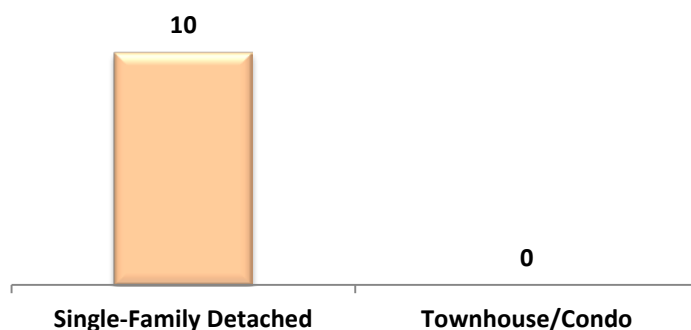
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

## September

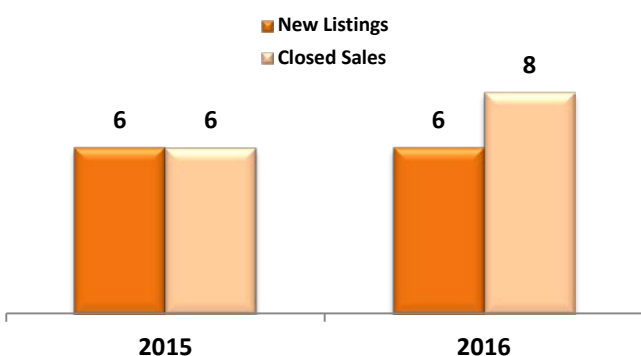
## Year to Date

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	6	6	0.0%	65	72	10.8%
Closed Sales	6	8	33.3%	41	52	26.8%
Average Sales Price	\$265,400	<b>\$387,737</b>	46.1%	\$294,614	<b>\$324,551</b>	10.2%
Avg. Percent of Original List Price Received at Sale*	94.0%	<b>93.0%</b>	-1.1%	111.0%	<b>94.0%</b>	-15.3%
Average Days on Market Until Sale	118	<b>119</b>	0.8%	147	<b>130</b>	-11.6%
Total Current Inventory**	28	<b>20</b>	-28.6%	-	-	-
Single-Family Detached Inventory	28	<b>20</b>	-28.6%	-	-	-

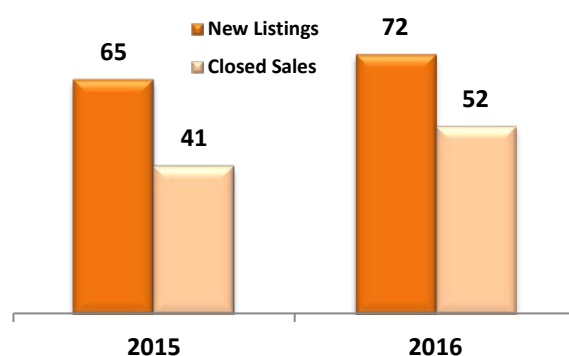
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

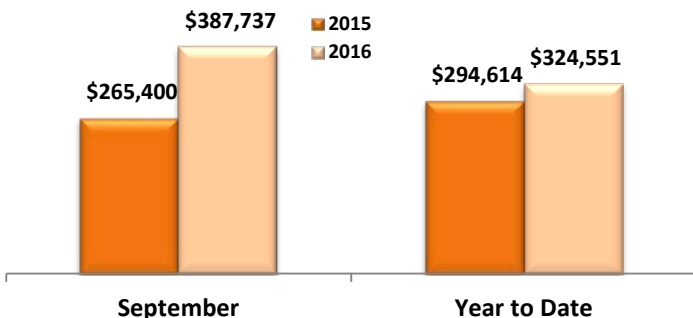
### Activity-Most Recent Month



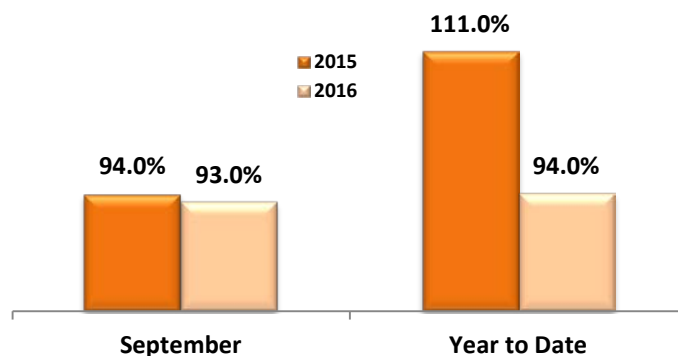
### Activity-Year to Date



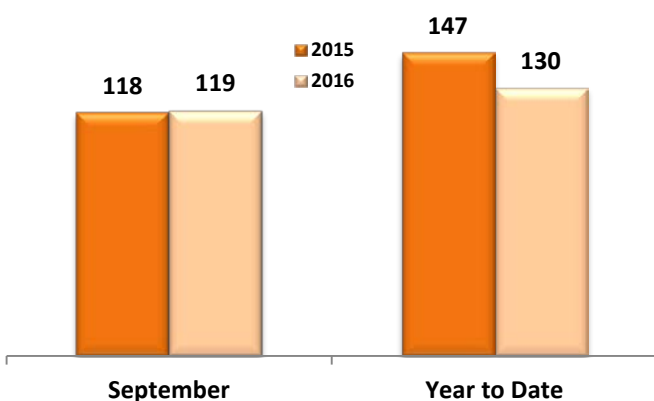
### Average Sales Price



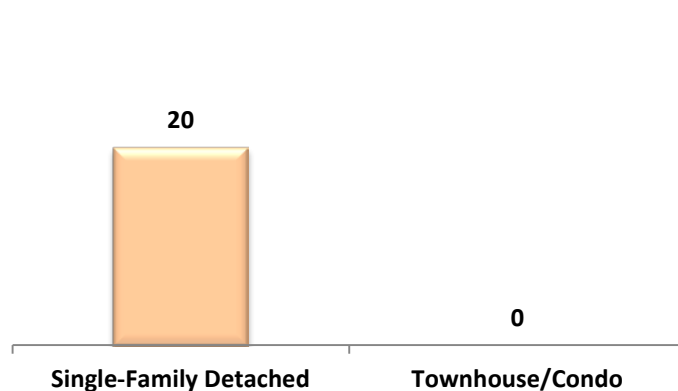
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

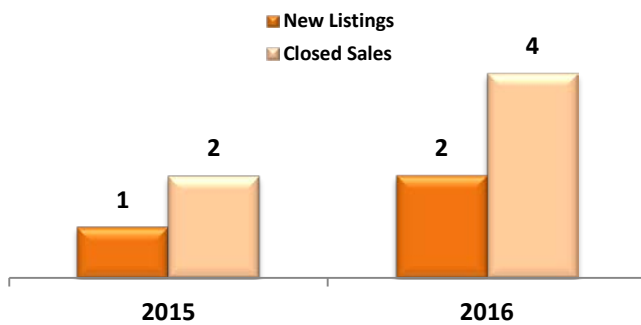
September

Year to Date

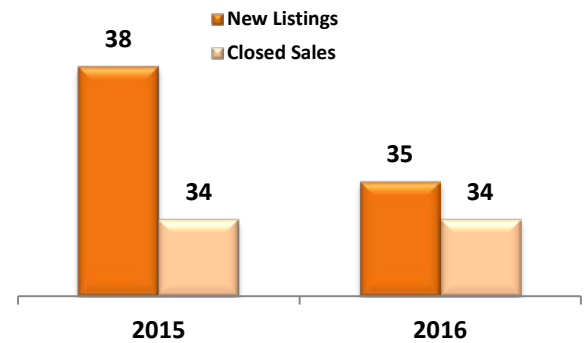
Brown County, MN	2015	2016	Change	2015	2016	Change
New Listings	1	2	100.0%	38	35	-7.9%
Closed Sales	2	4	100.0%	34	34	0.0%
Average Sales Price	\$29,000	\$138,437	377.4%	\$86,949	\$91,557	5.3%
Avg. Percent of Original List Price Received at Sale*	90.0%	91.0%	1.1%	89.0%	89.0%	0.0%
Average Days on Market Until Sale	104	129	24.0%	162	250	54.3%
Total Current Inventory**	25	14	-44.0%	-	-	-
Single-Family Detached Inventory	23	11	-52.2%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

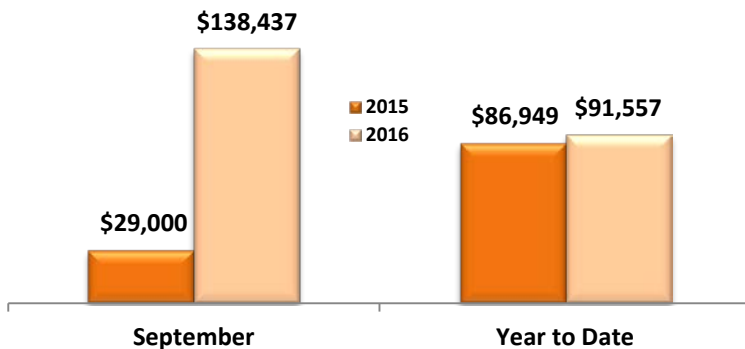
## Activity-Most Recent Month



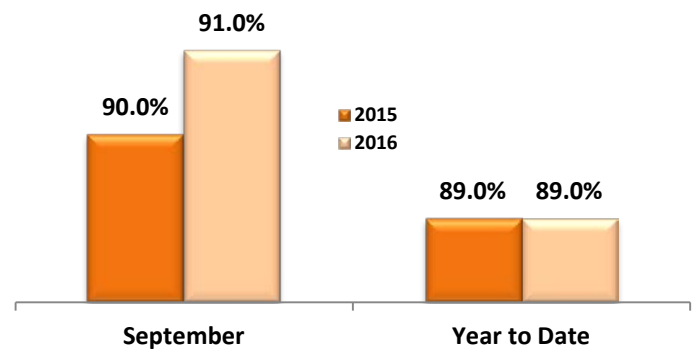
## Activity-Year to Date



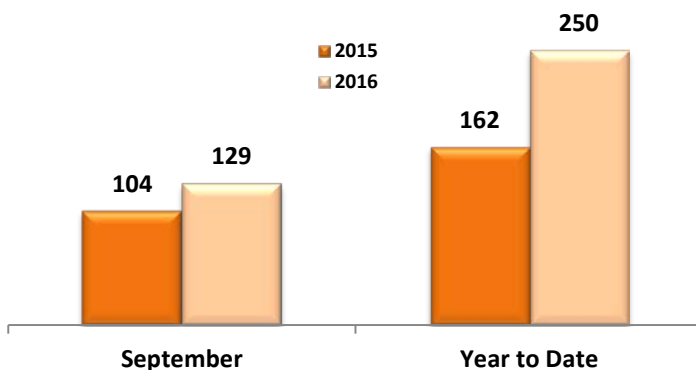
## Average Sales Price



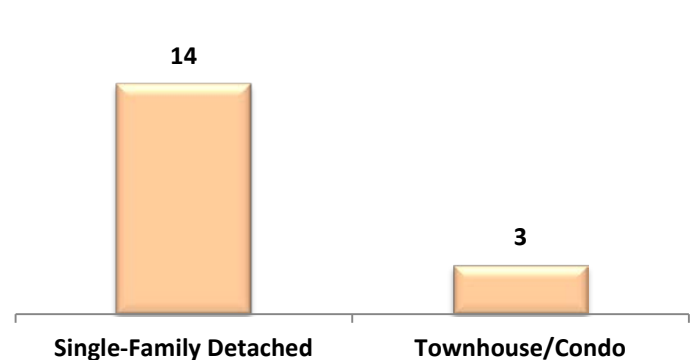
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

September

Year to Date

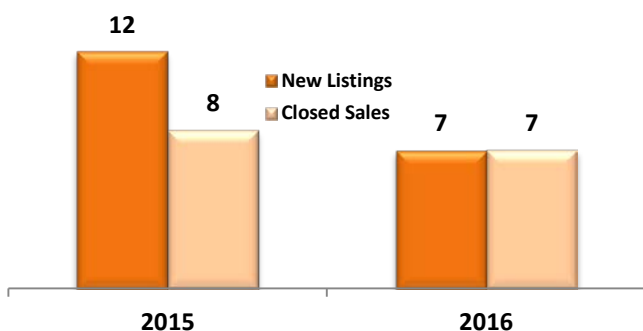
Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	12	7	-41.7%	85	66	-22.4%
Closed Sales	8	7	-12.5%	63	48	-23.8%
Average Sales Price	\$139,225	\$163,857	17.7%	\$130,181	\$142,169	9.2%
Avg. Percent of Original List Price Received at Sale*	94.0%	95.0%	1.1%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	136	121	-11.0%	124	132	6.5%
Total Current Inventory**	24	20	-16.7%	-	-	-
Single-Family Detached Inventory	22	20	-9.1%	-	-	-

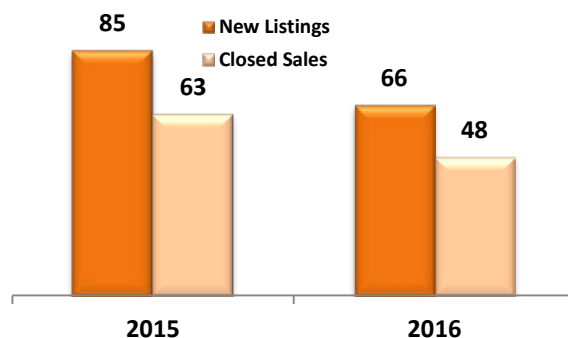
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

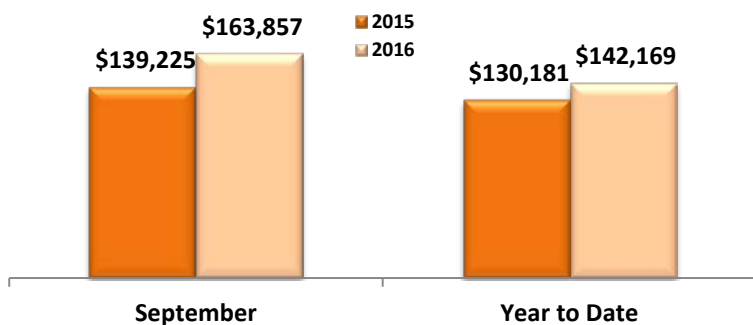
## Activity-Most Recent Month



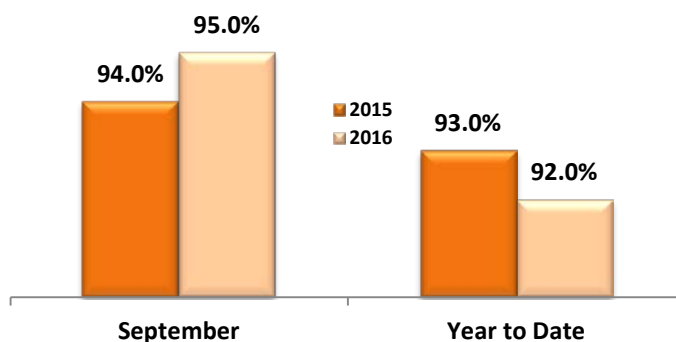
## Activity-Year to Date



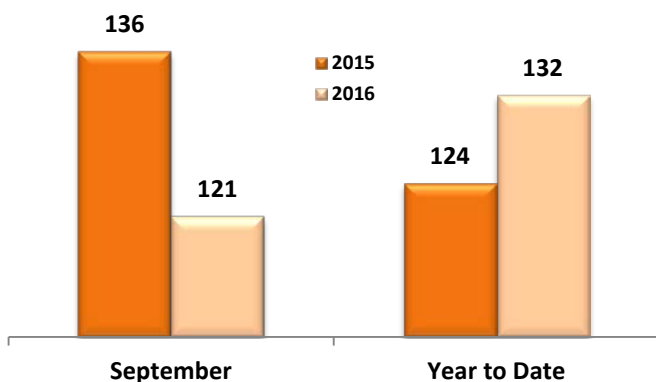
## Average Sales Price



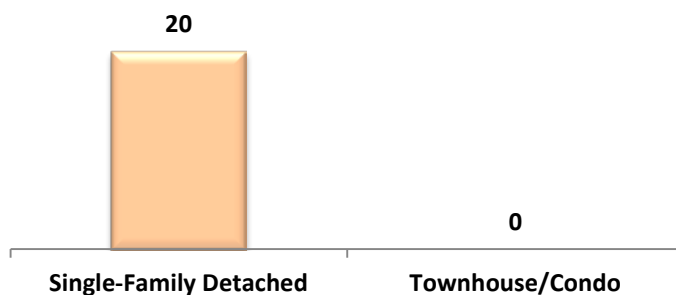
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

September

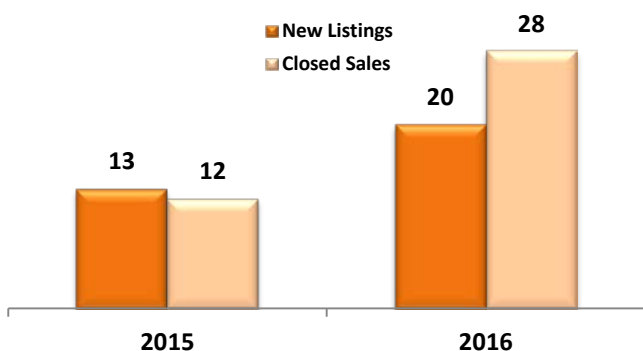
Year to Date

Multiple Counties, MN	2015	2016	Change	2015	2016	Change
New Listings	13	20	53.8%	193	224	16.1%
Closed Sales	12	28	133.3%	130	178	36.9%
Average Sales Price	\$192,737	\$176,934	-8.2%	\$179,427	\$190,966	6.4%
Avg. Percent of Original List Price Received at Sale*	96.0%	94.0%	-2.1%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	115	100	-13.0%	161	135	-16.1%
Total Current Inventory**	83	65	-21.7%	-	-	-
Single-Family Detached Inventory	73	59	-19.2%	-	-	-

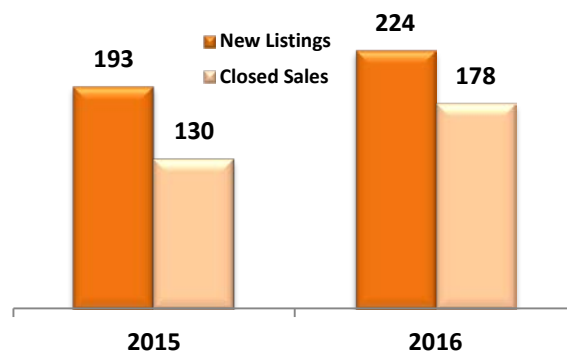
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

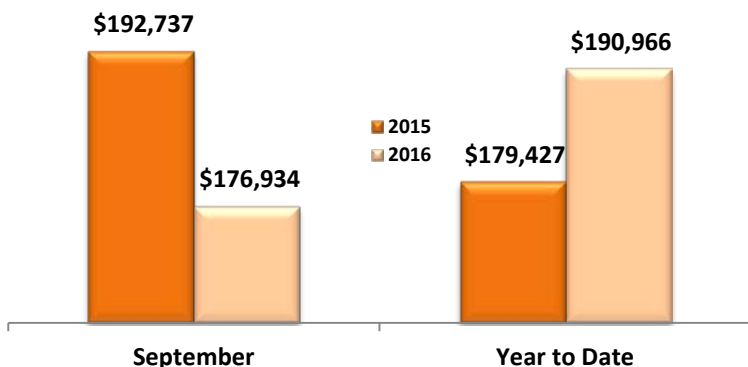
## Activity-Most Recent Month



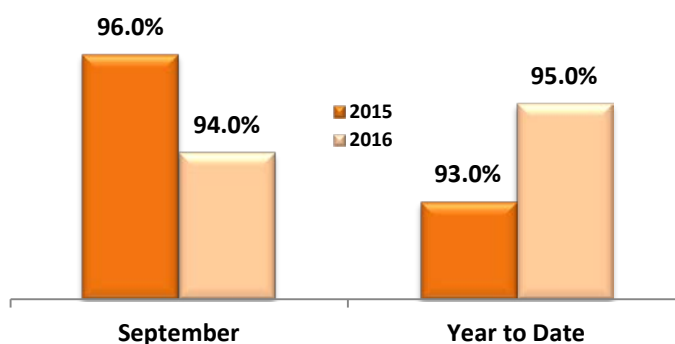
## Activity-Year to Date



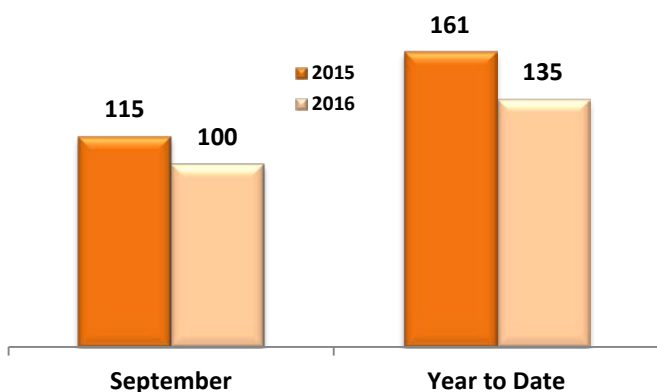
## Average Sales Price



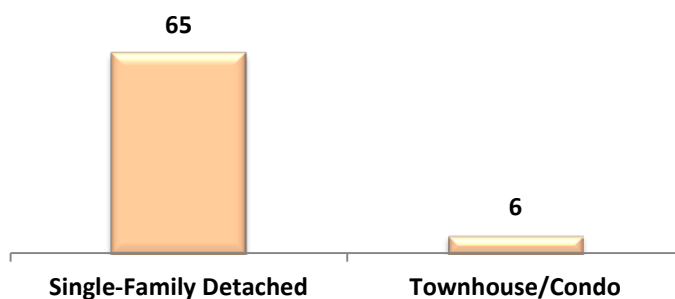
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

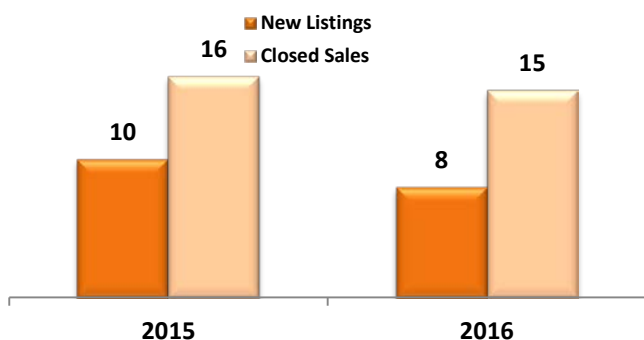
## September

## Year to Date

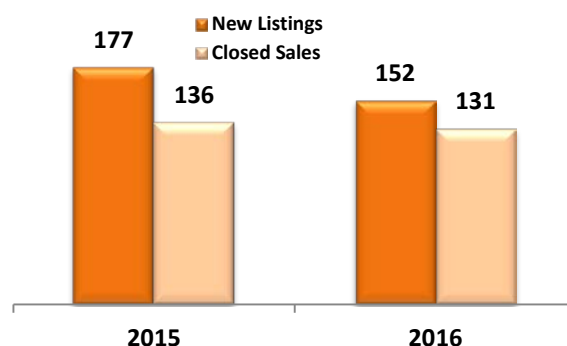
Nicollet County, MN	2015	2016	Change	2015	2016	Change
New Listings	10	8	-20.0%	177	152	-14.1%
Closed Sales	16	15	-6.3%	136	131	-3.7%
Average Sales Price	\$254,387	\$311,000	22.3%	\$238,056	\$264,810	11.2%
Avg. Percent of Original List Price Received at Sale*	94.0%	90.0%	-4.3%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	100	119	19.0%	113	115	1.8%
Total Current Inventory**	42	23	-45.2%	-	-	-
Single-Family Detached Inventory	35	18	-48.6%	-	-	-

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

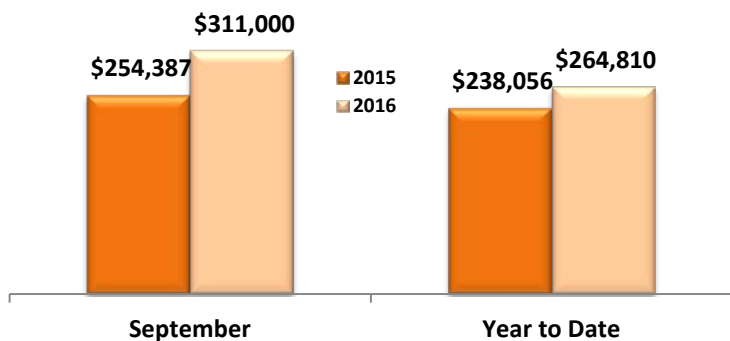
### Activity-Most Recent Month



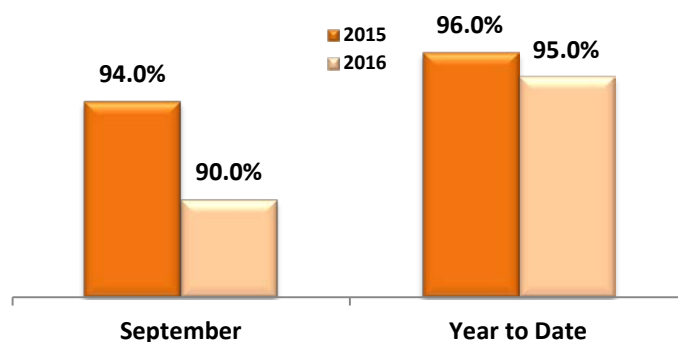
### Activity-Year to Date



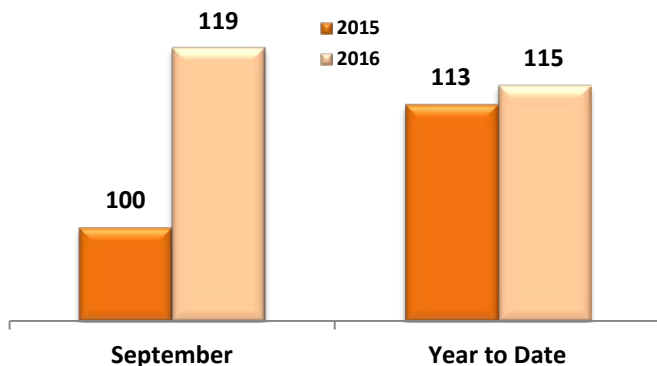
### Average Sales Price



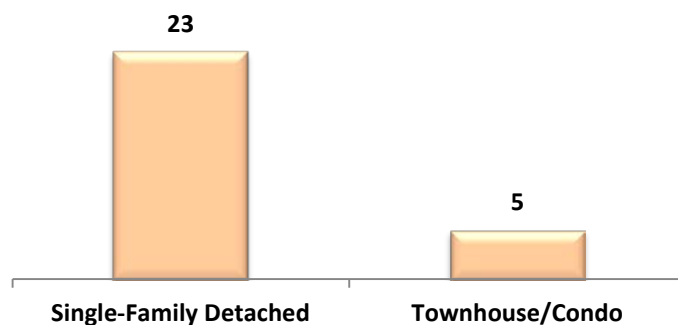
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## West Mankato/Skyline

## September

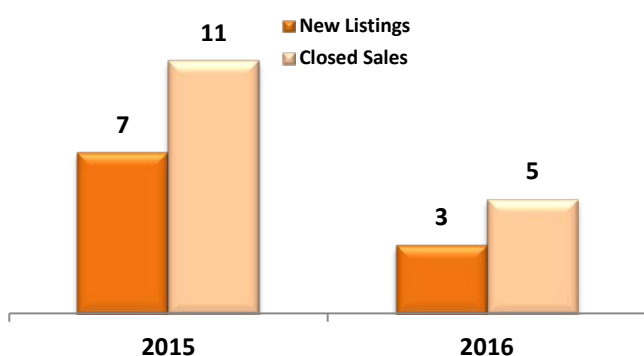
## Year to Date

Blue Earth County, MN	2015	2016	Change	2015	2016	Change
New Listings	7	3	-57.1%	91	58	-36.3%
Closed Sales	11	5	-54.5%	51	50	-2.0%
Average Sales Price	\$131,286	\$122,220	-6.9%	\$140,592	\$155,400	10.5%
Avg. Percent of Original List Price Received at Sale*	96.0%	94.0%	-2.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	81	85	4.9%	106	96	-9.4%
Total Current Inventory**	20	11	-45.0%	-	-	-
Single-Family Detached Inventory	20	11	-45.0%	-	-	-

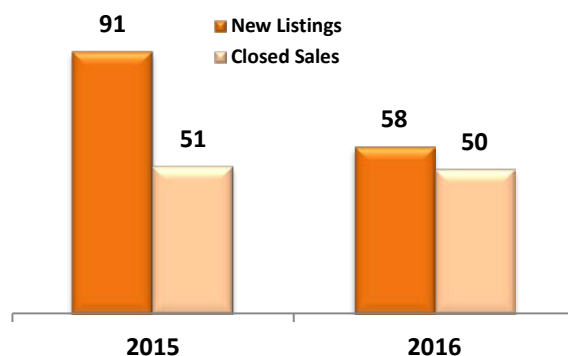
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

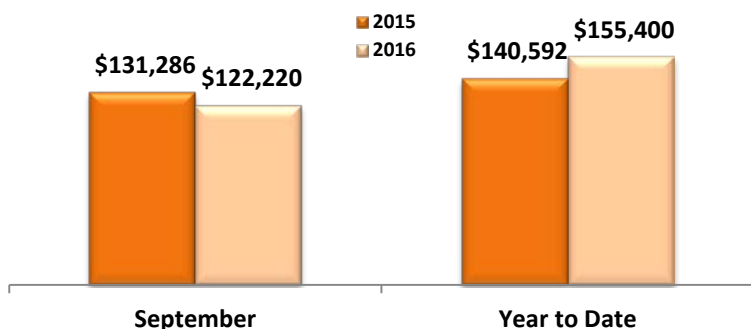
### Activity-Most Recent Month



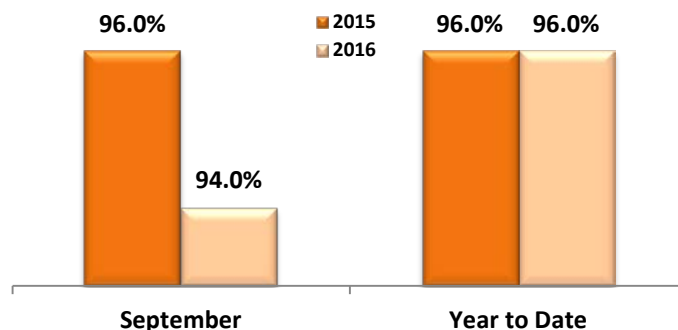
### Activity-Year to Date



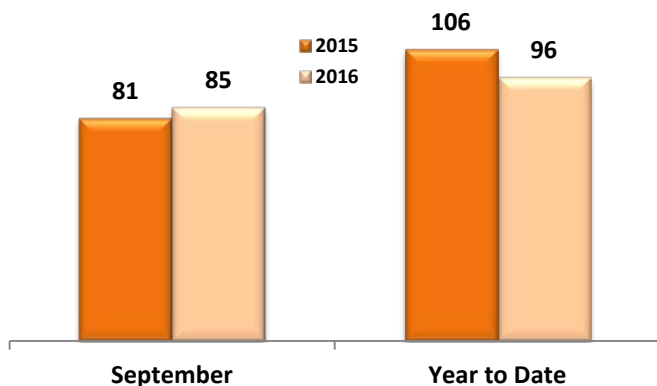
### Average Sales Price



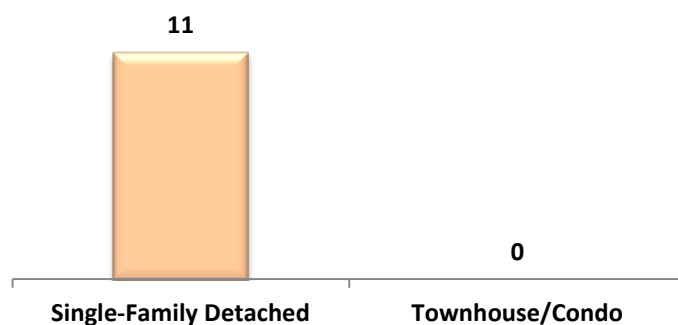
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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