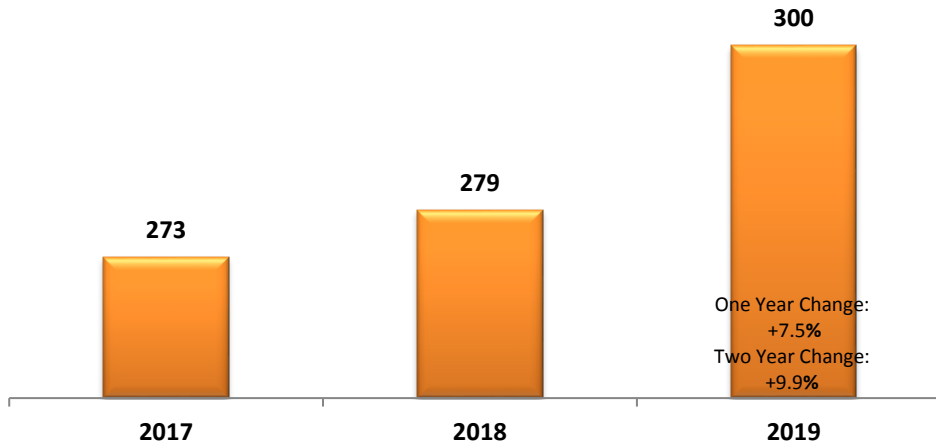


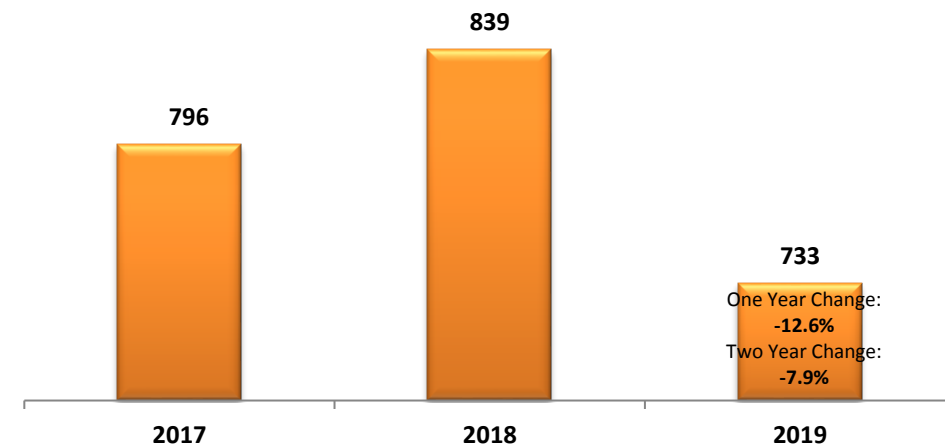
## New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

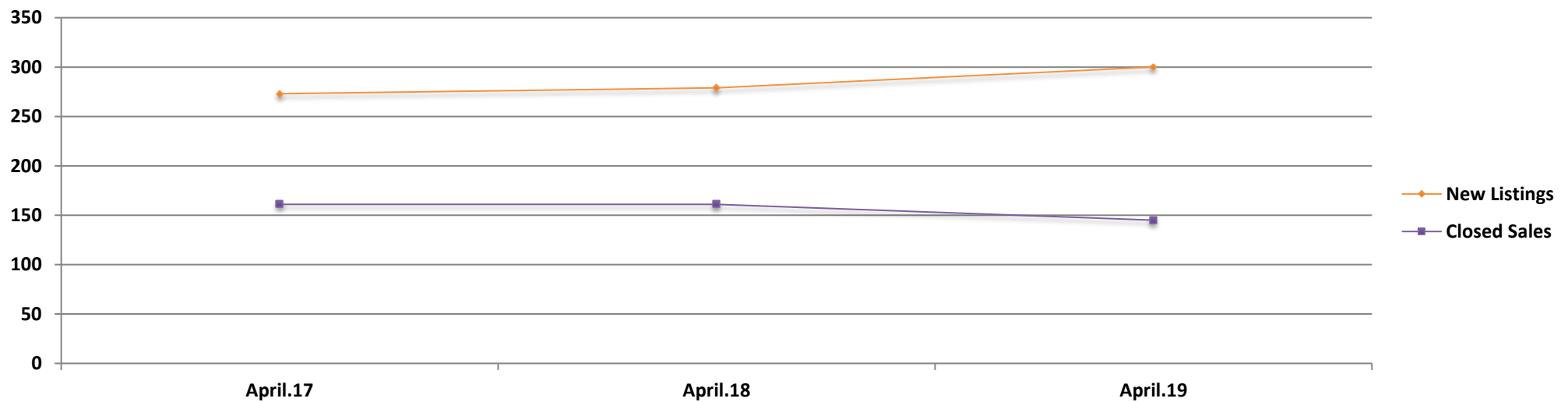
### April 2019



### Year to Date



### Historical Market Activity



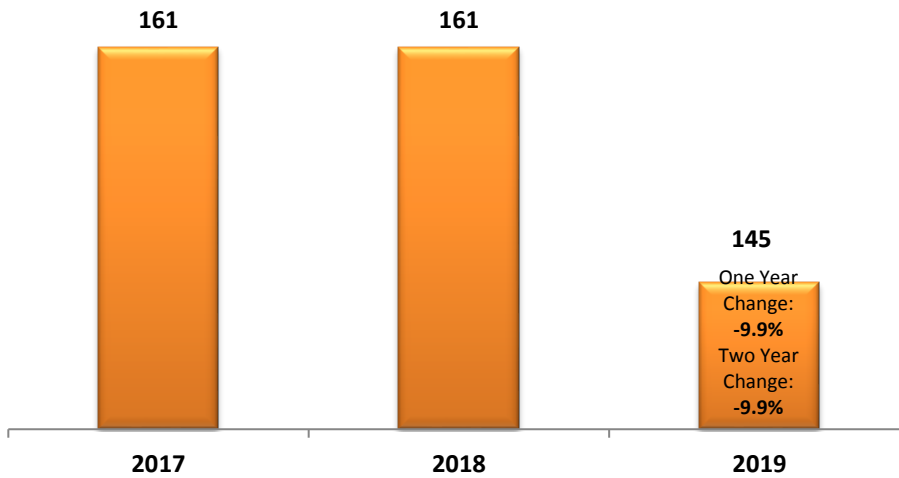
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

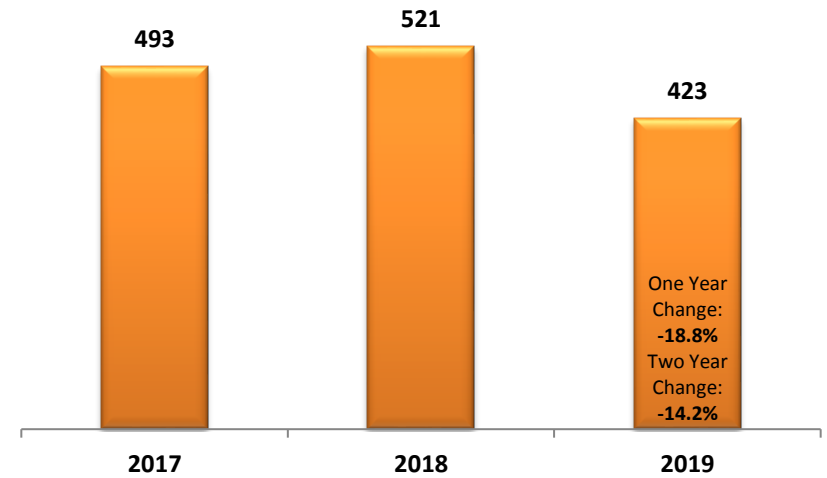


Late Sales recorded in MLS figured in  
Year to Date Totals

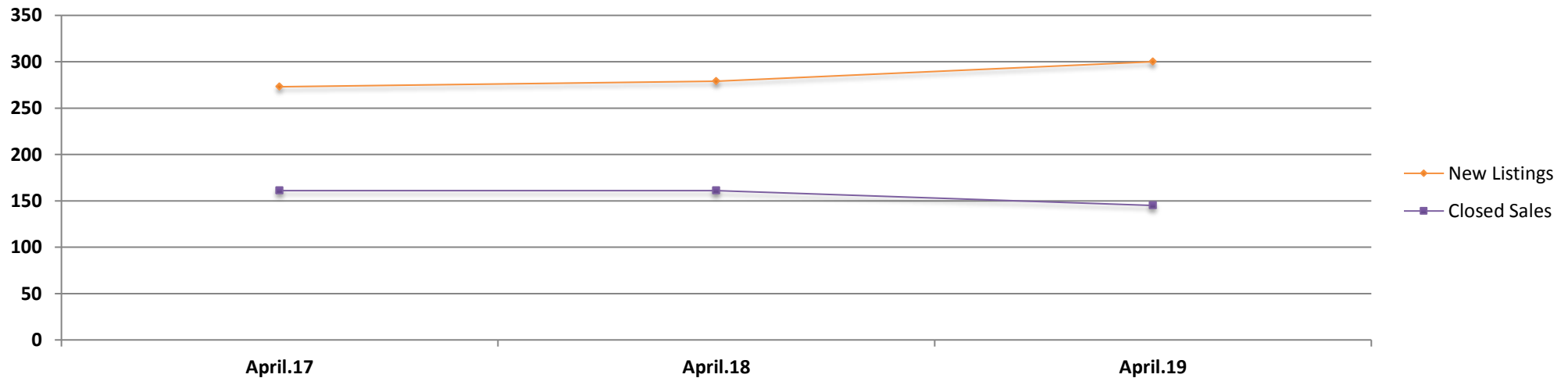
## April 2019



## Year to Date



## Historical Market Activity

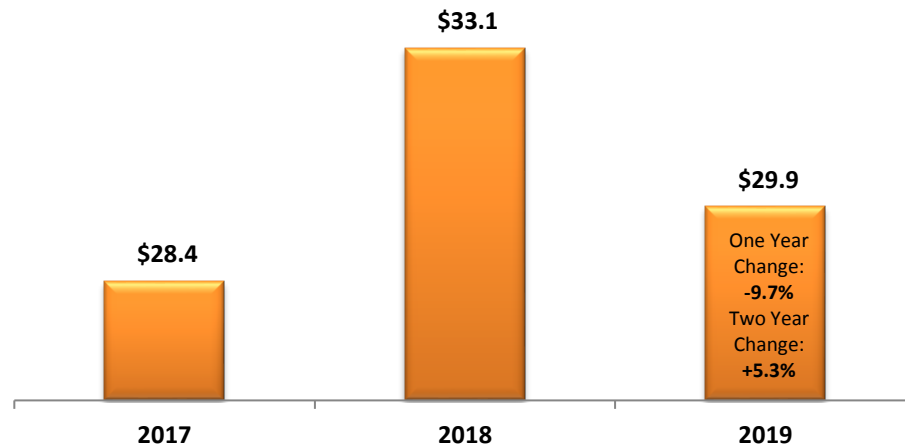


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

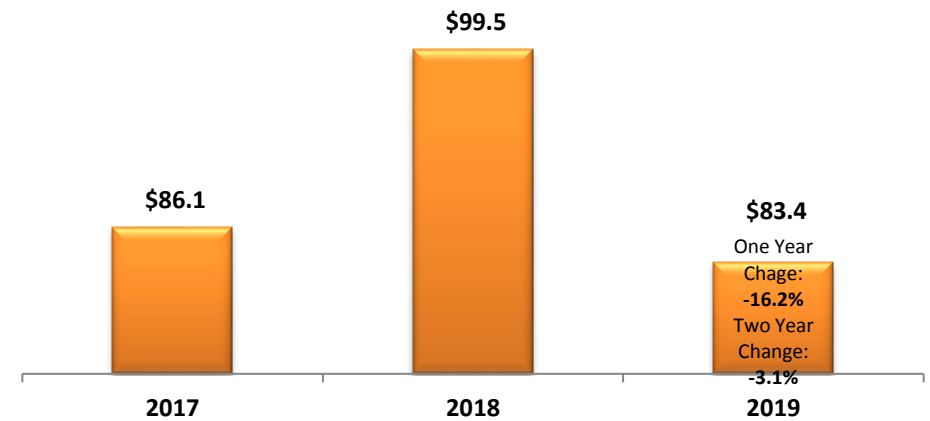


## April 2019

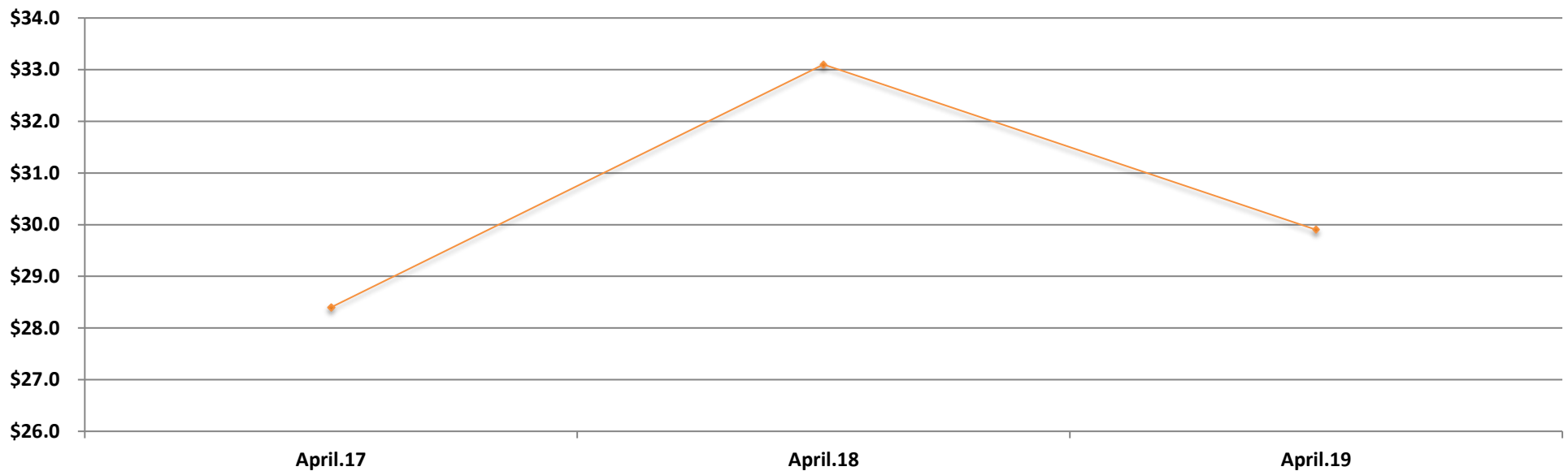


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



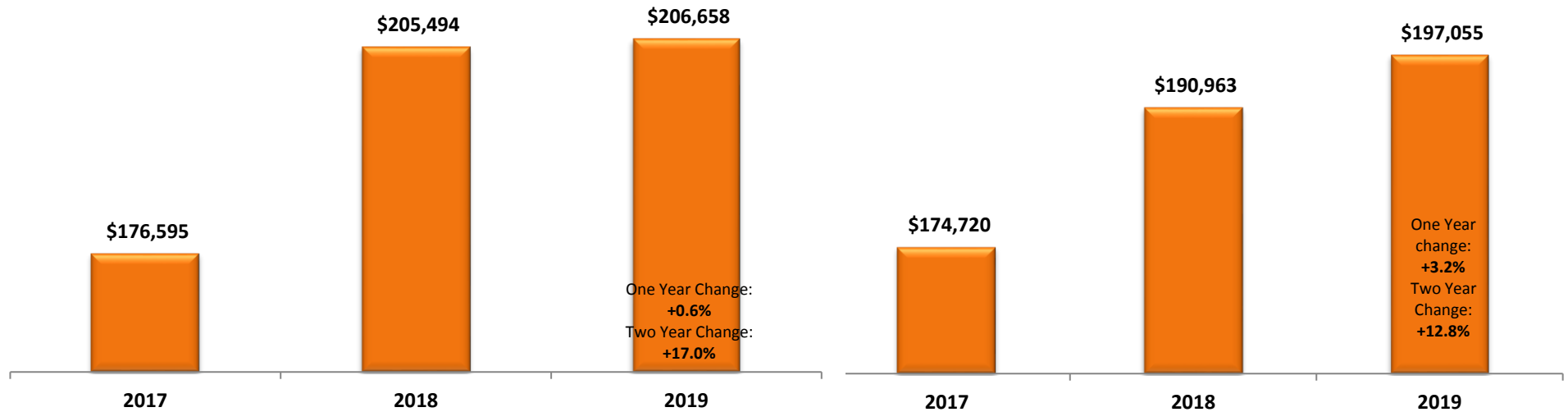
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

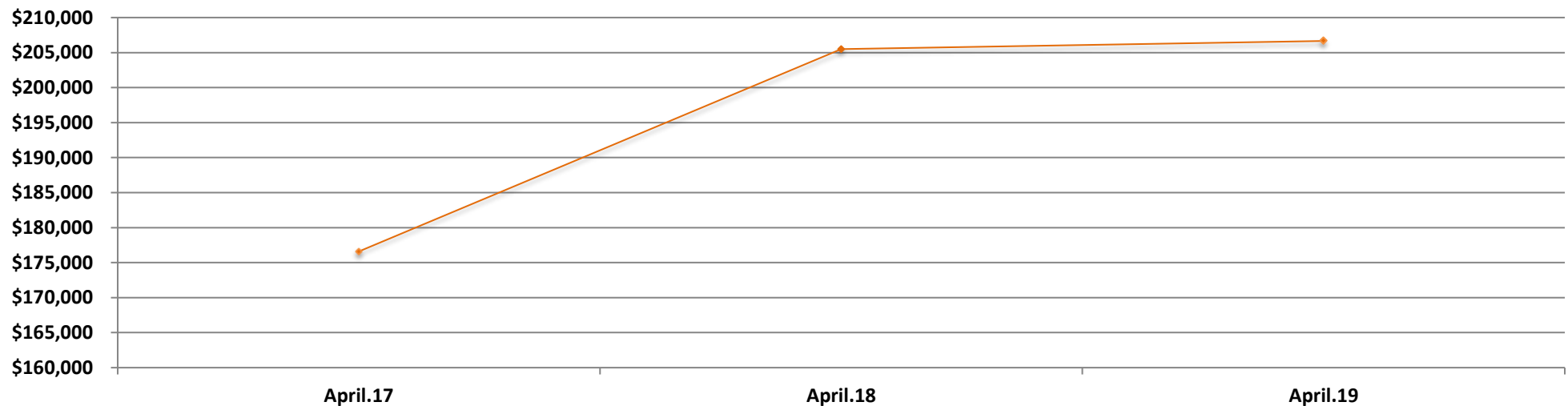
## April 2019

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



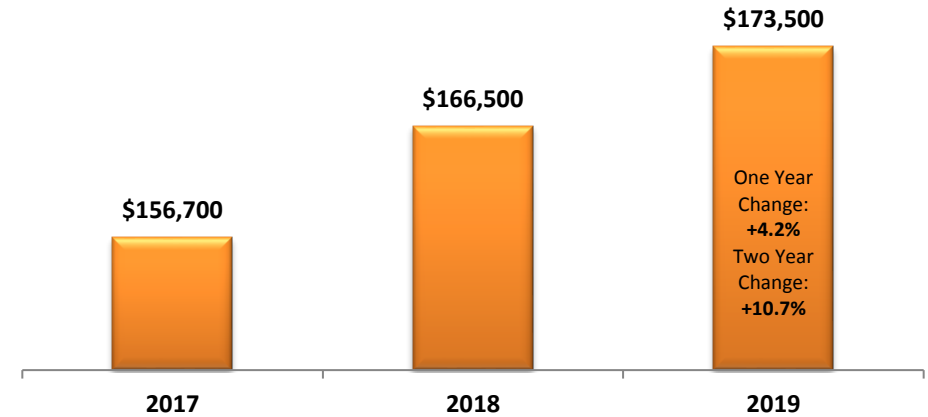
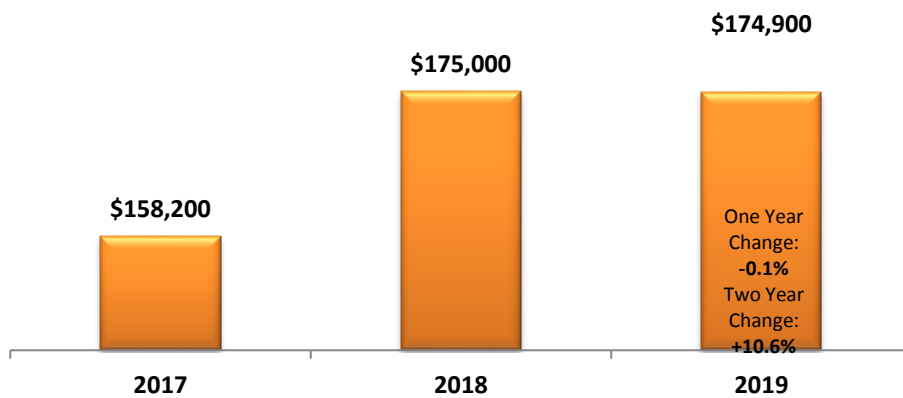
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

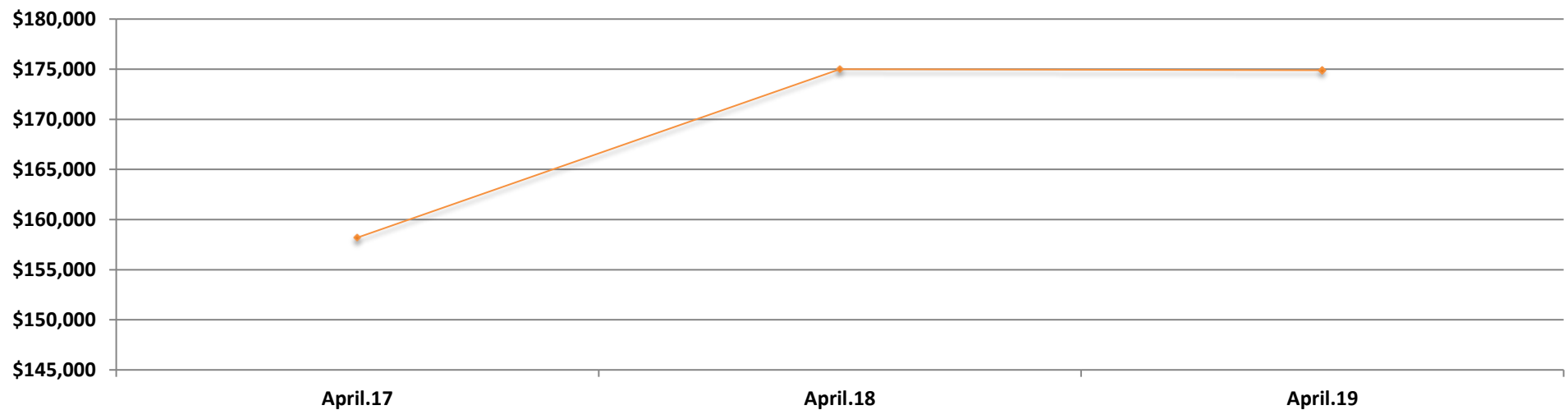
## April 2019

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

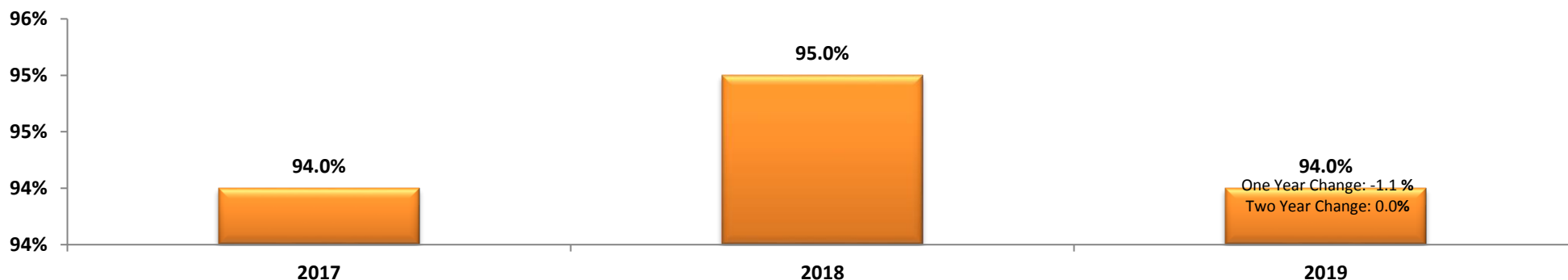
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



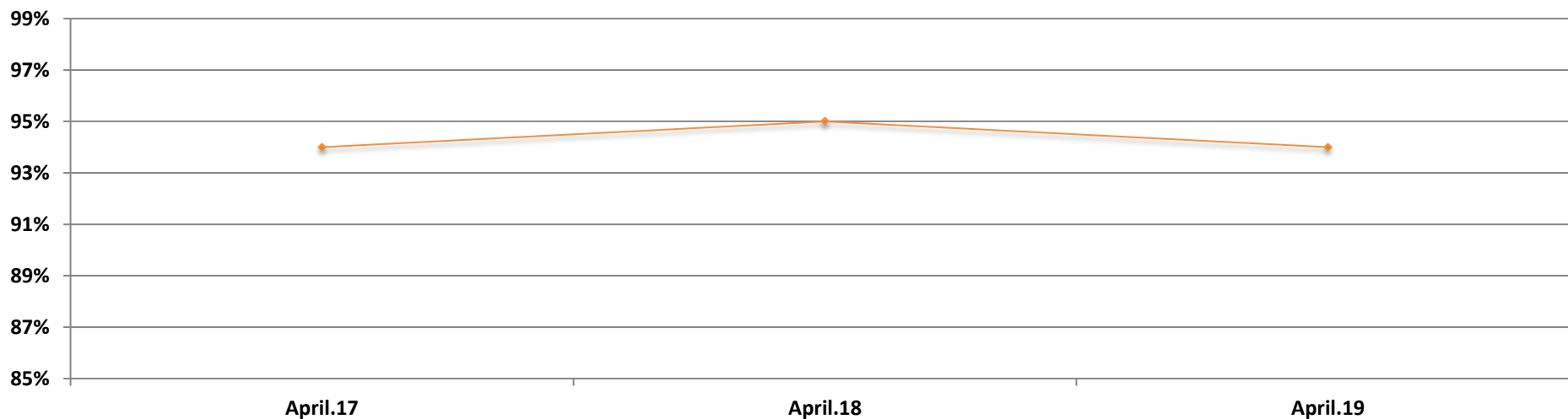
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

April 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



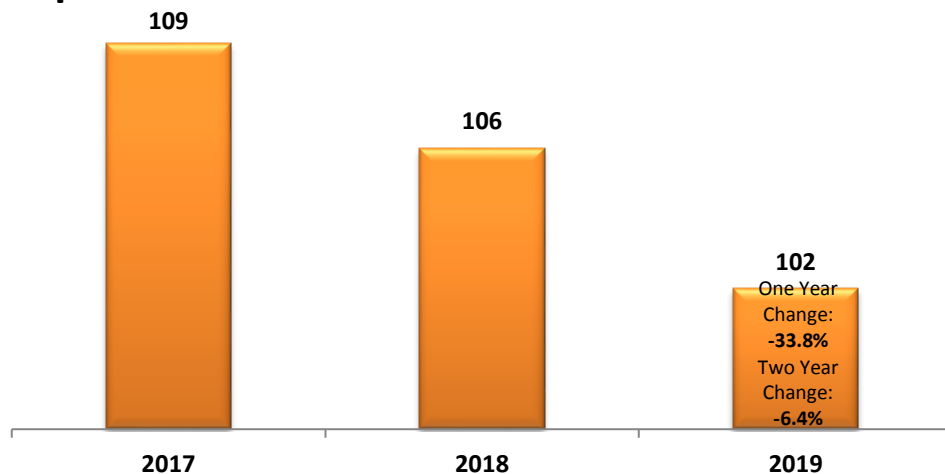
## Historical Percent of Original List Price Received at Sale



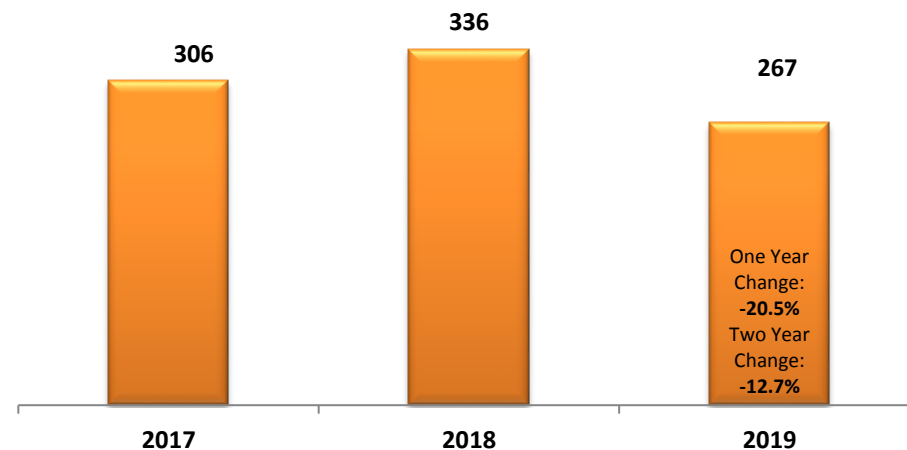
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

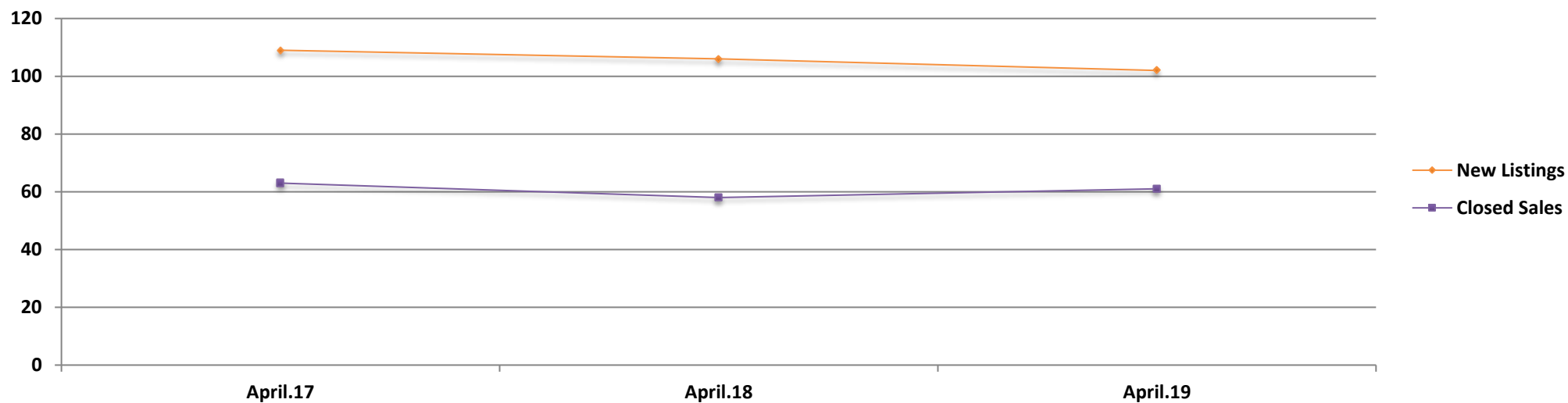
## April 2019



## Year to Date



## Historical Market Activity

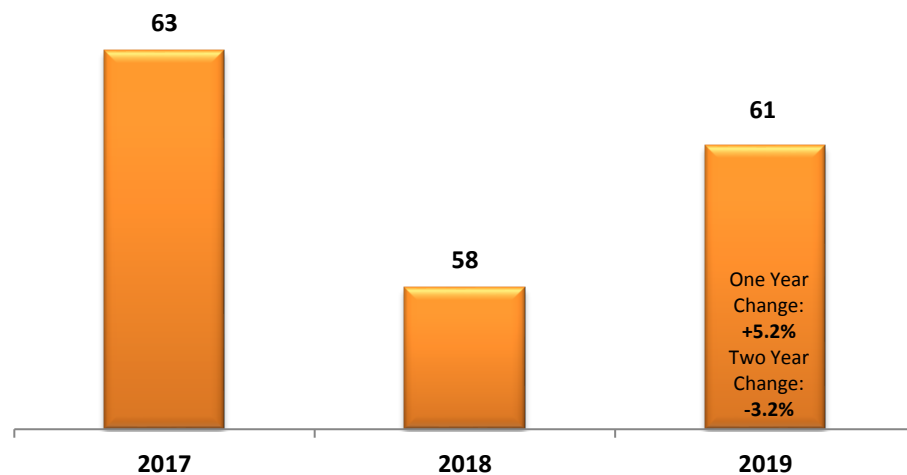


# Closed Sales in Zip Codes 56001 & 56003

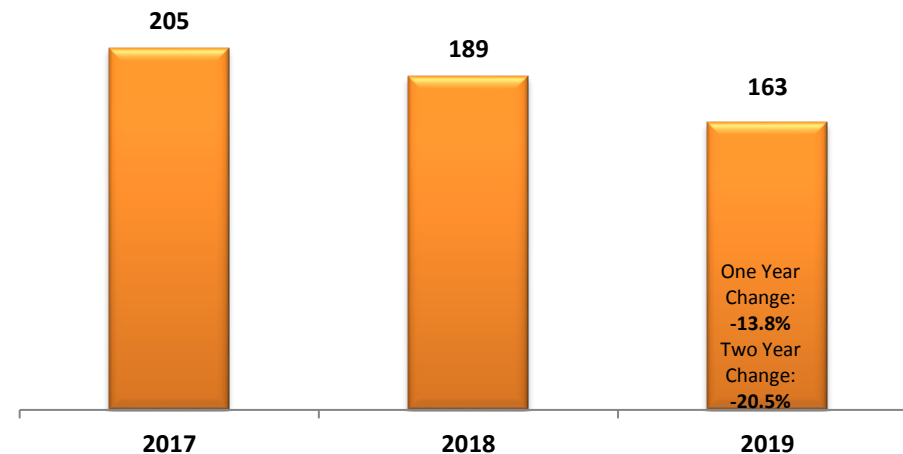
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



## April 2019

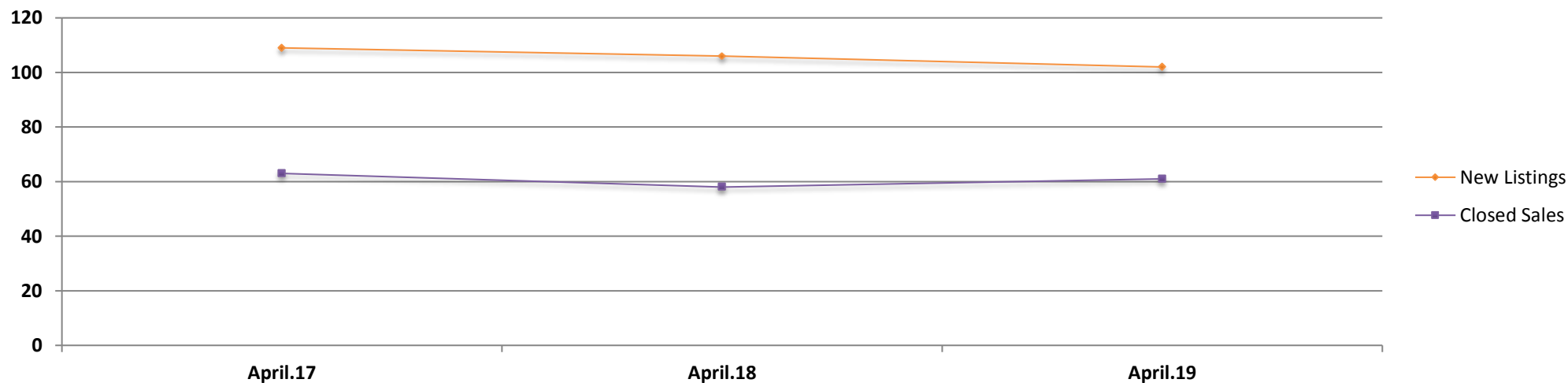


## Year to Date



Late Sales recorded in MLS figured in  
Year to Date Totals

## Historical Market Activity

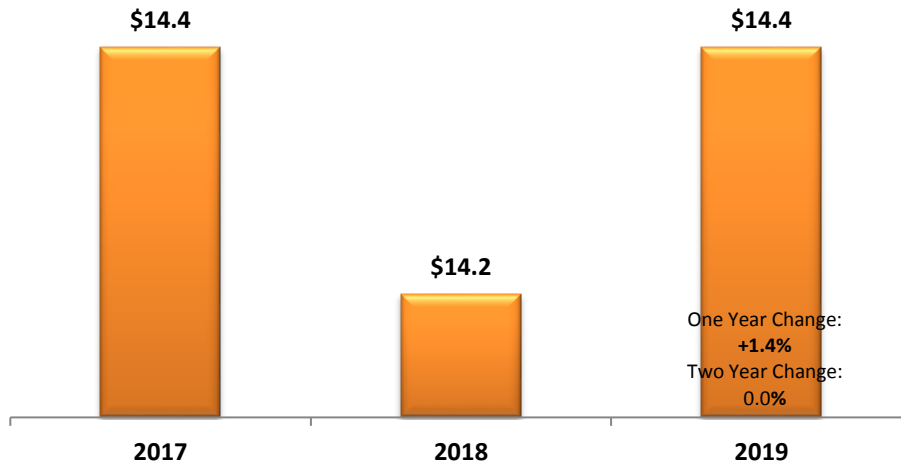




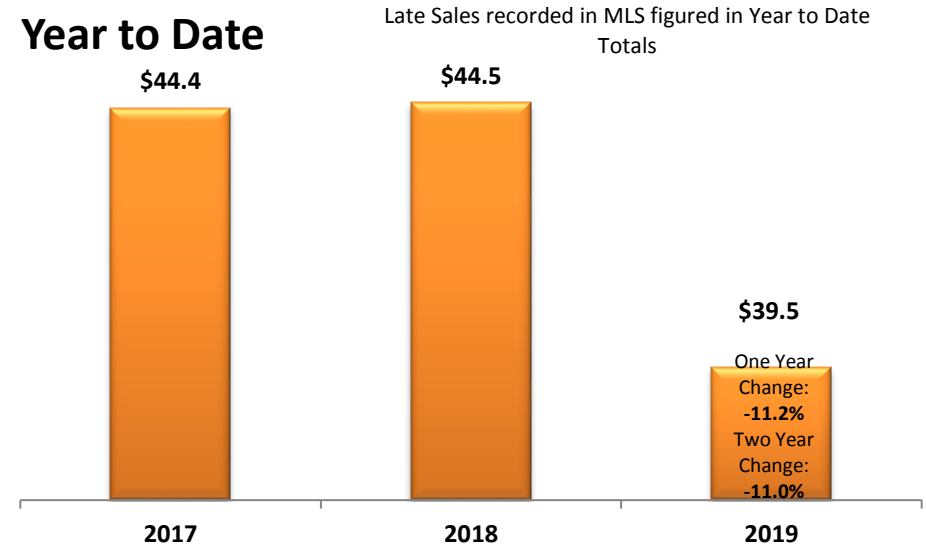
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

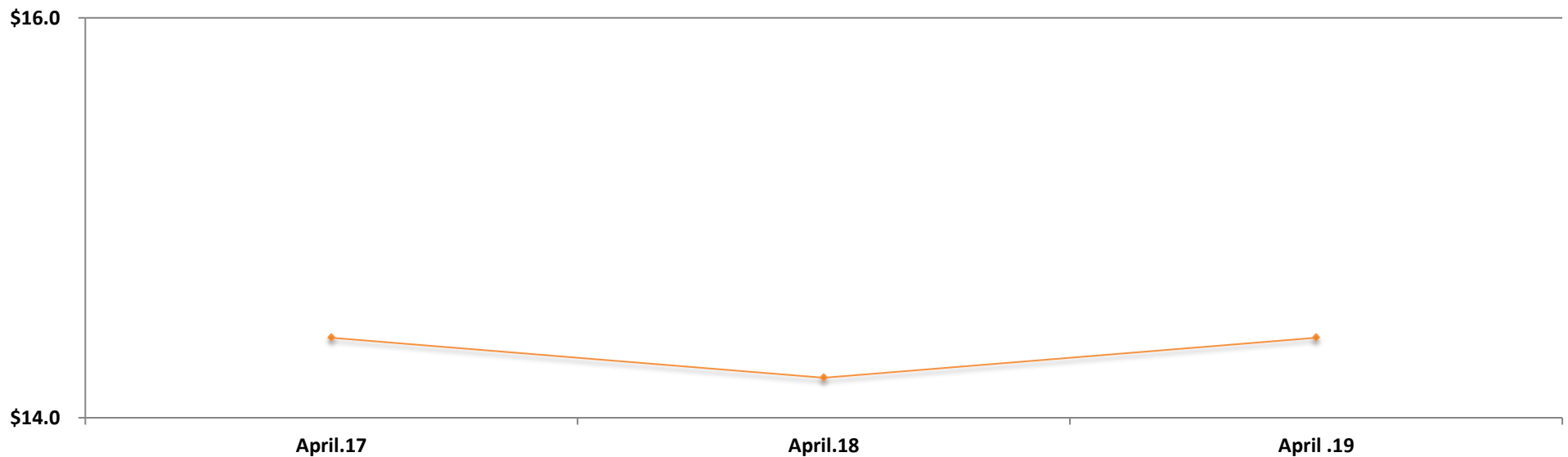
## April 2019



## Year to Date



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

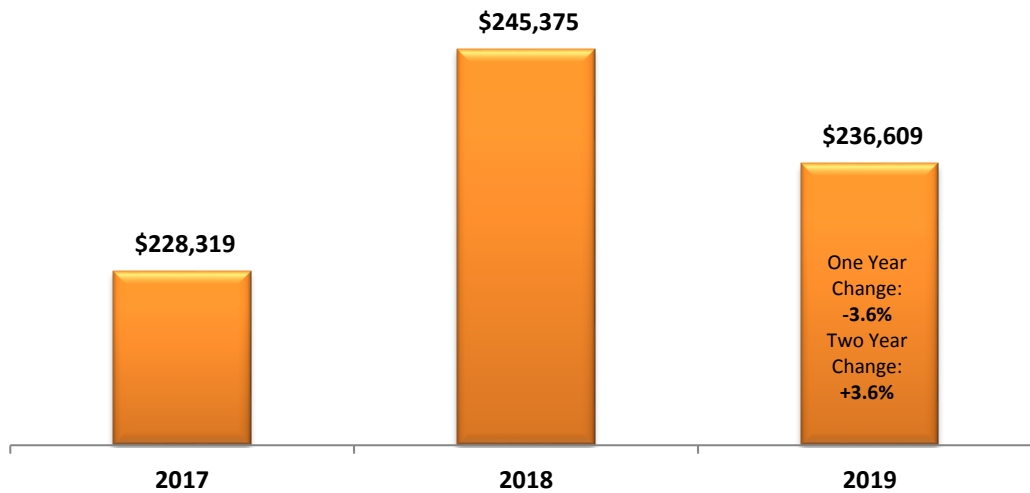
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



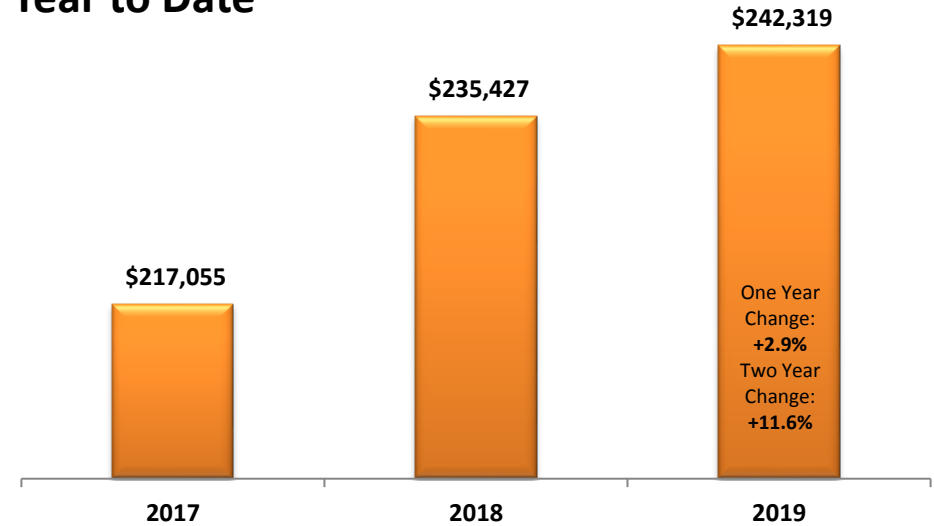
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

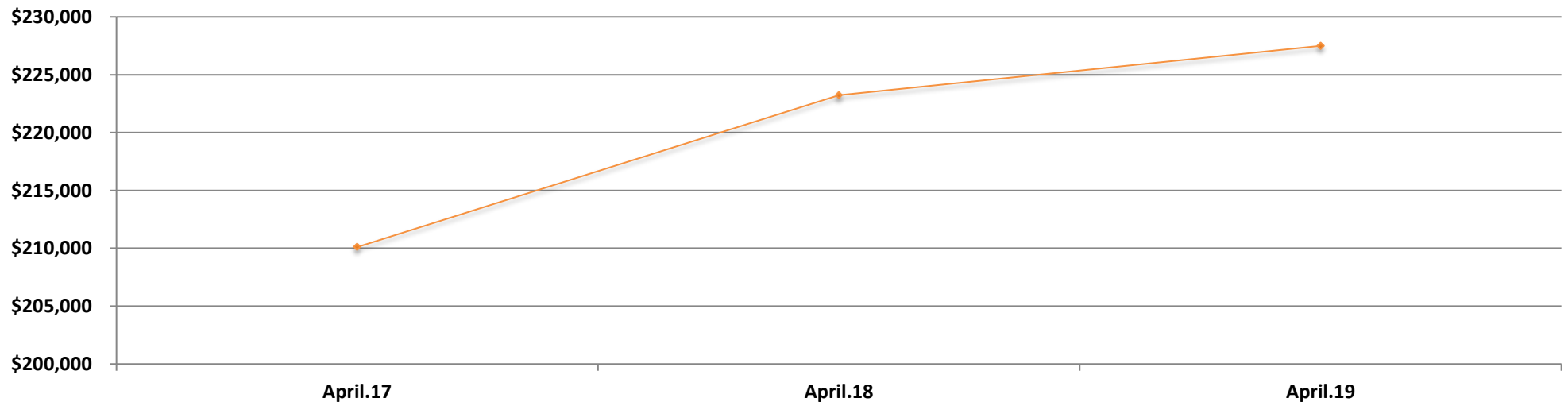
## April 2019



## Year to Date



## Historical Average Prices



# Median Sales Price in Zip Codes 56001 & 56003

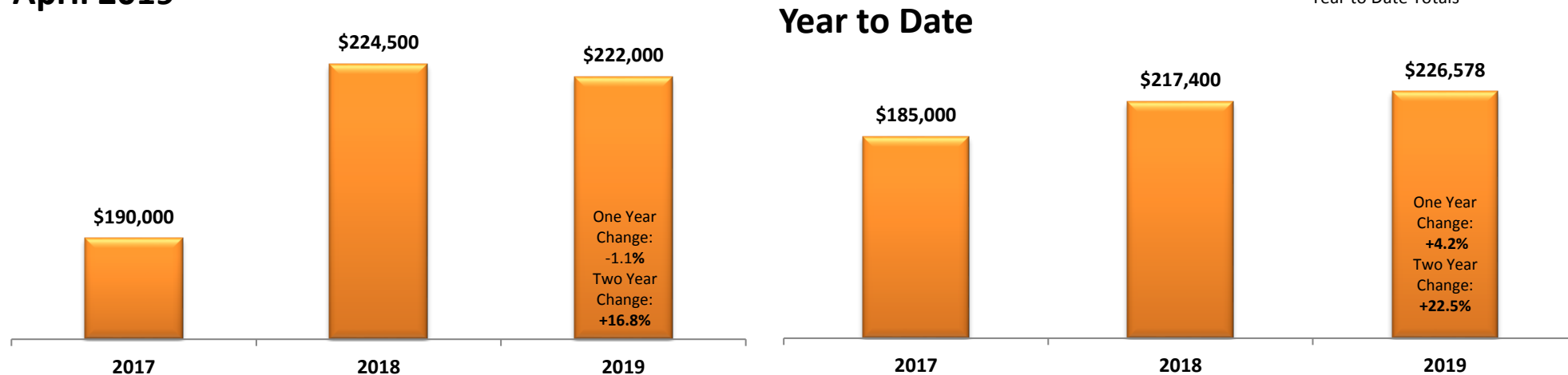
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



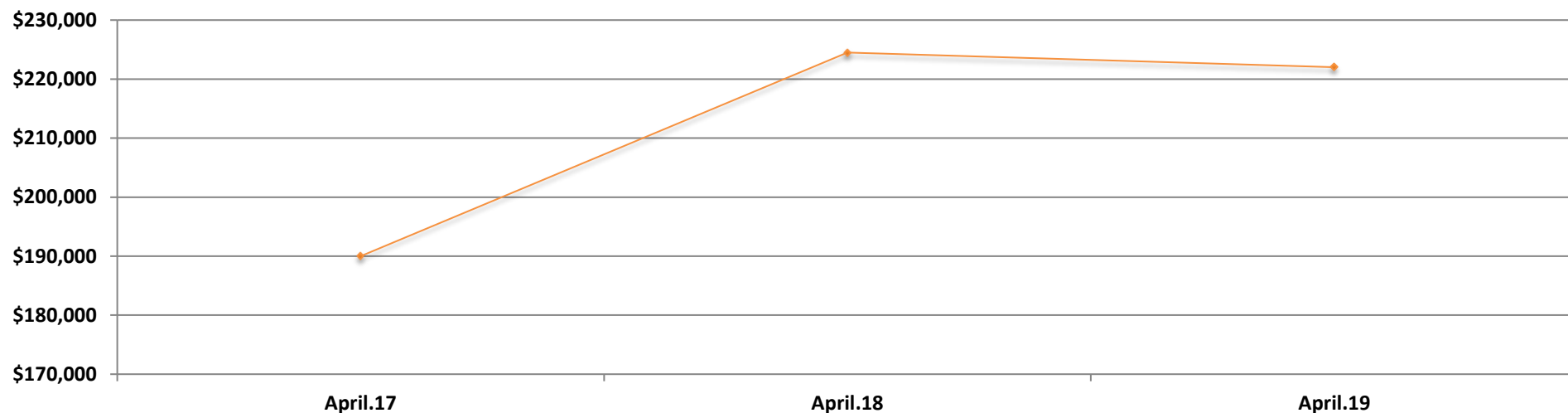
Figures do not take into account seller concessions

April 2019

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

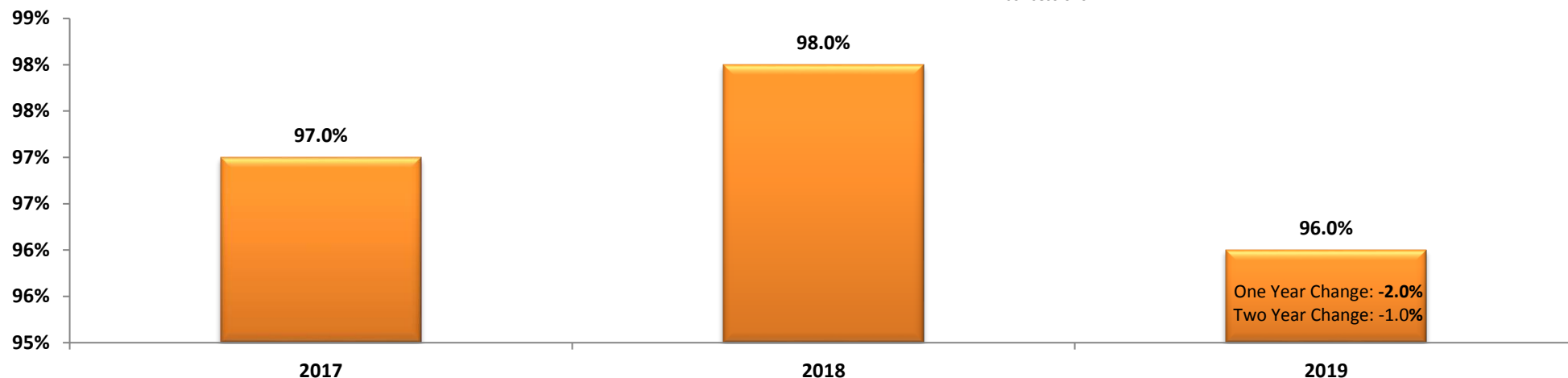
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



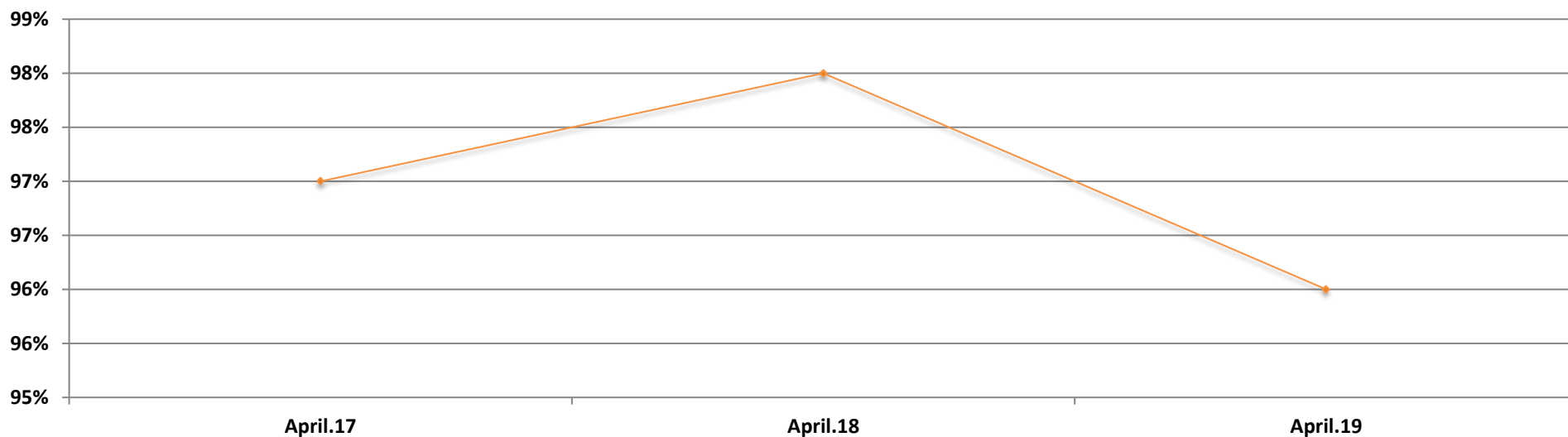
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## April 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

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REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

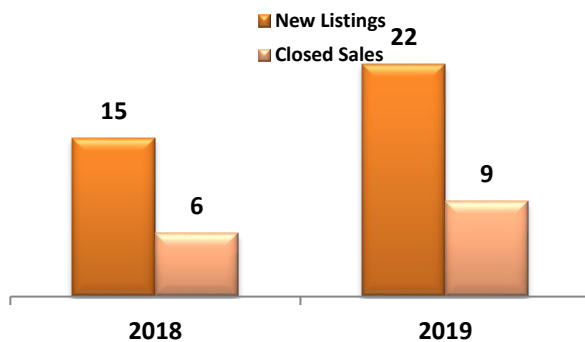
April, 2019

Year to Date

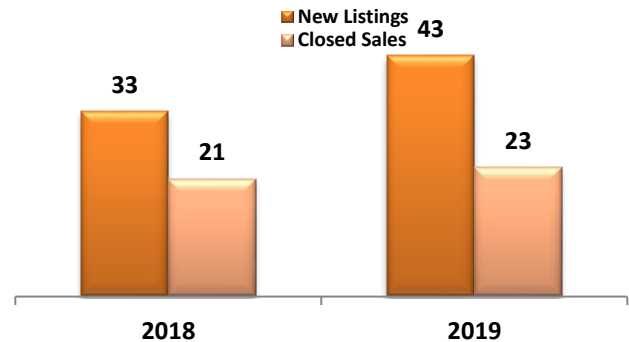
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	15	22	46.7%	33	43	30.3%
Closed Sales	6	9	50.0%	21	23	9.5%
Average Sales Price	\$ 78,000	\$ 104,655	34.2%	\$ 82,483	\$ 110,493	34.0%
Percent of Original Last Price Received at Sale*	95.0%	91.0%	-4.2%	91.0%	90.0%	-1.1%
Average Days on Market Until Sale	79	557	605.1%	194	319	64.4%
Total Current Inventory**	37	48	29.7%	.	.	.
Single-Family Detached Inventory	36	48	33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

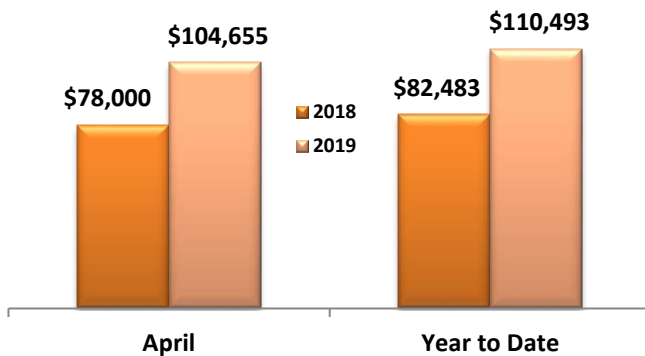
## Activity-Most Recent Month



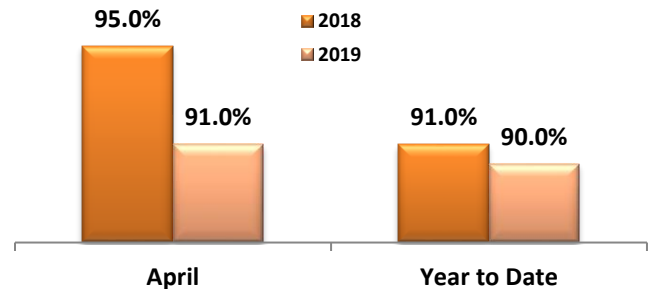
## Activity-Year to Date



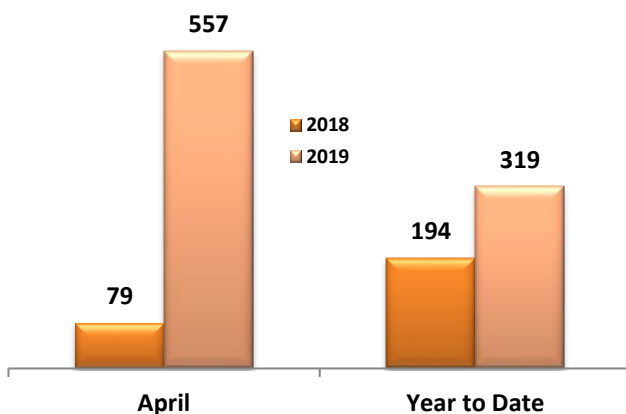
## Average Sales Price



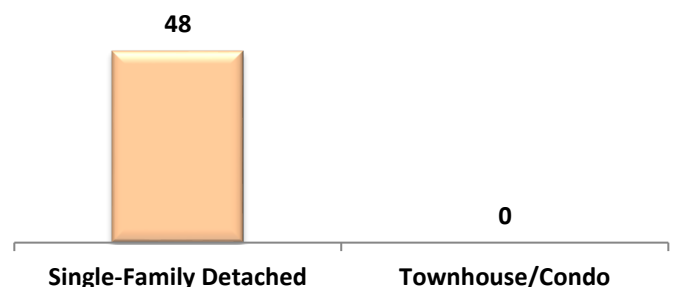
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

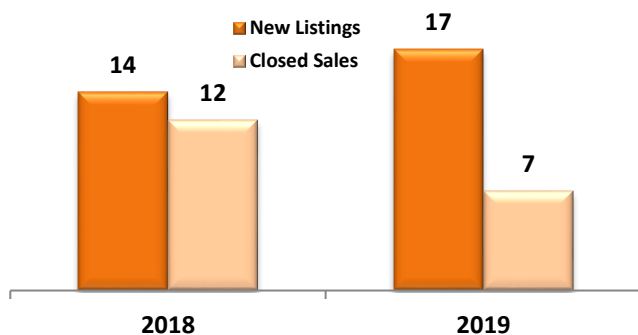
April 2019

Year to Date

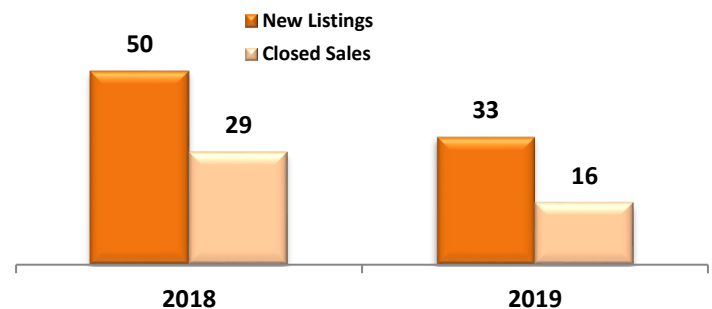
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	14	17	21.4%	50	33	-34.0%
Closed Sales	12	7	-41.7%	29	16	-44.8%
Average Sales Price	\$ 343,250	\$ 219,557	-36.0%	\$ 304,775	\$ 235,485	-22.7%
Percent of Original Last Price Received at Sale*	96.0%	92.0%	-4.2%	96.0%	92.0%	-4.2%
Average Days on Market Until Sale	161	132	-18.0%	153	131	-14.4%
Total Current Inventory**	26	27	3.8%	.	.	.
Single-Family Detached Inventory	19	23	21.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

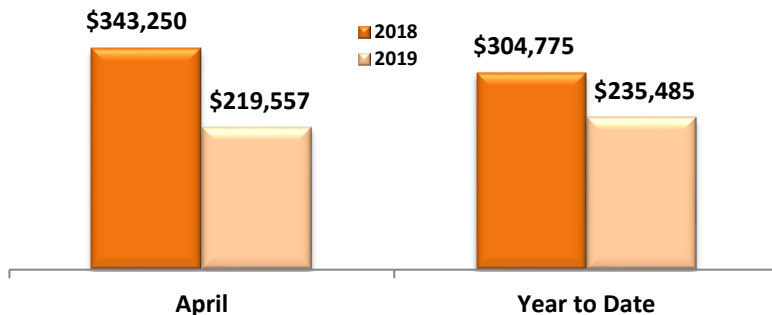
### Activity-Most Recent Month



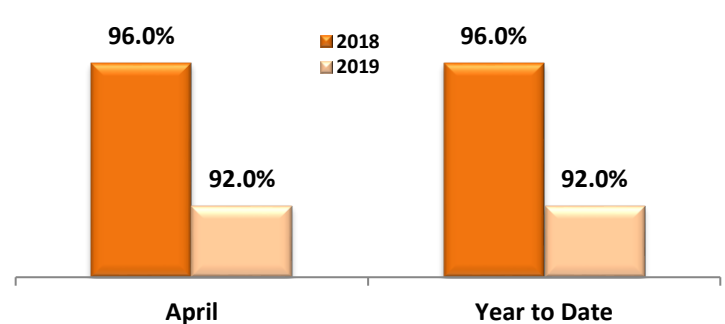
### Activity-Year to Date



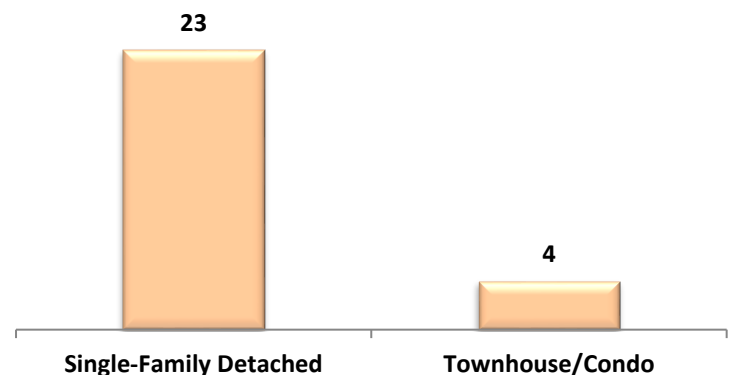
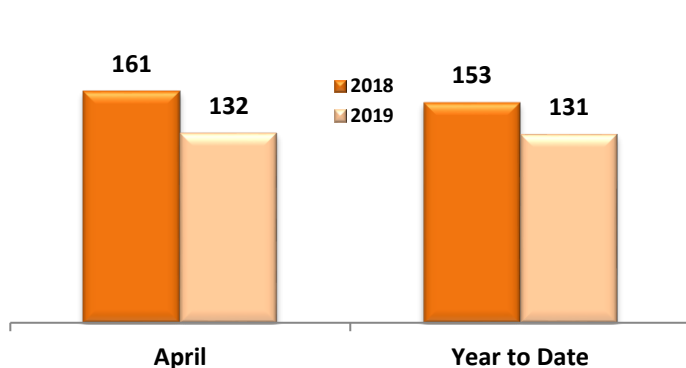
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Elysian/Waterville

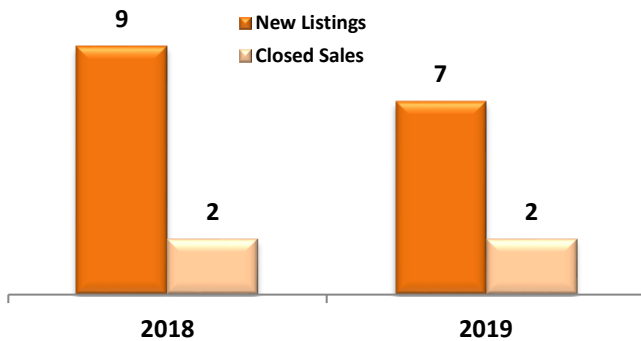
April 2019

Year to Date

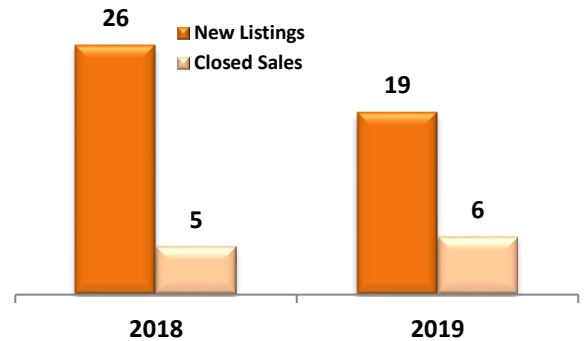
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	7	-22.2%	26	19	-26.9%
Closed Sales	2	2	0.0%	5	6	20.0%
Average Sales Price	\$ 392,500	\$ 118,500	-69.8%	\$ 238,100	\$ 237,833	-0.1%
Percent of Original Last Price Received at Sale*	94.0%	89.0%	-5.3%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	131	131	0.0%	167	142	-15.0%
Total Current Inventory**	16	21	31.3%	.	.	.
Single-Family Detached Inventory	13	21	61.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

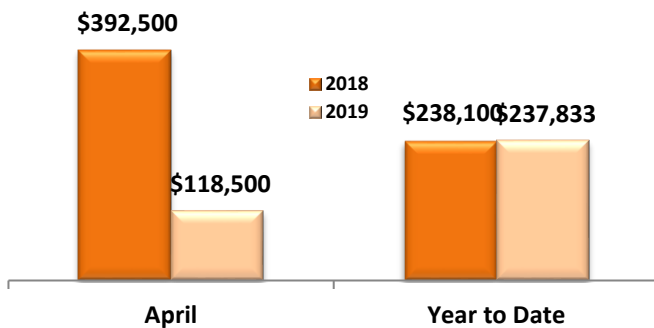
### Activity-Most Recent Month



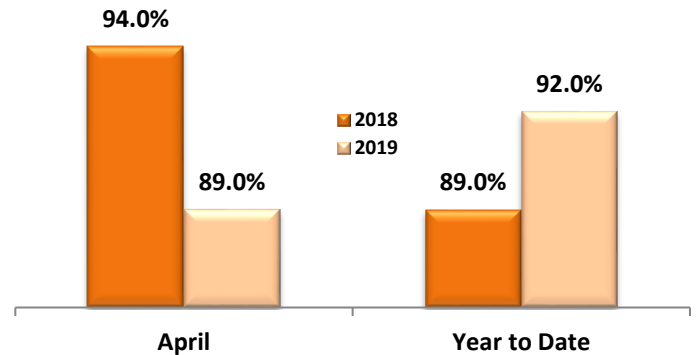
### Activity-Year to Date



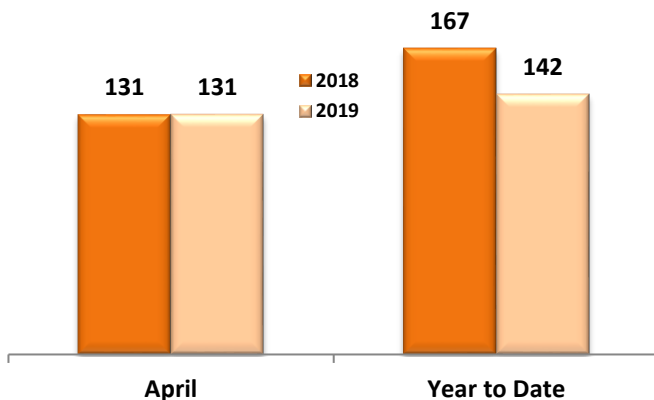
### Average Sales Price



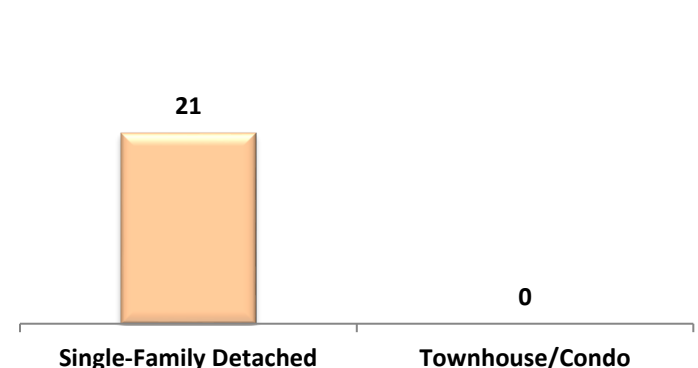
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Lake Crystal

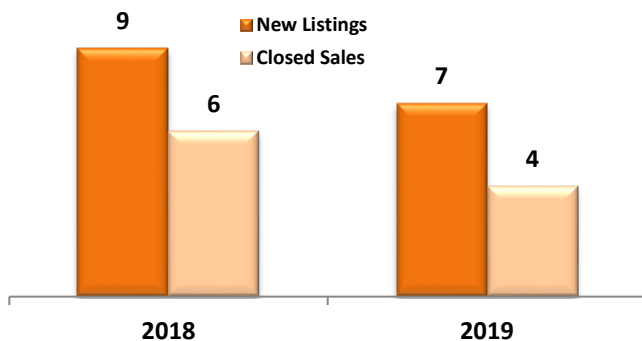
April 2019

Year to Date

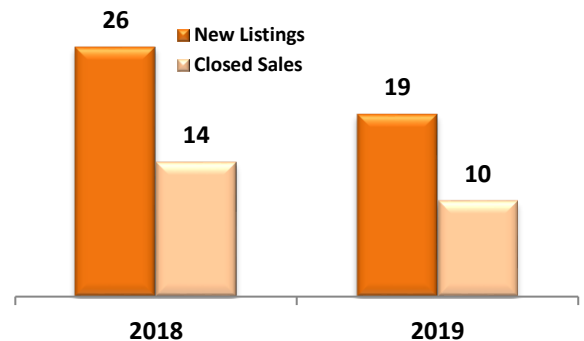
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	7	-22.2%	26	19	-26.9%
Closed Sales	6	4	-33.3%	14	10	-28.6%
Average Sales Price	\$ 120,733	\$ 372,062	208.2%	\$ 122,614	\$ 250,975	104.7%
Percent of Original Last Price Received at Sale*	87.0%	98.0%	12.6%	92.0%	96.0%	4.3%
Average Days on Market Until Sale	94	140	48.9%	95	132	38.9%
Total Current Inventory**	9	11	22.2%	.	.	.
Single-Family Detached Inventory	9	10	11.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

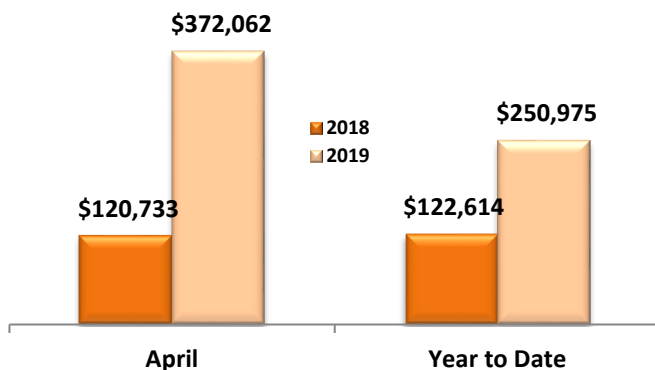
### Activity-Most Recent Month



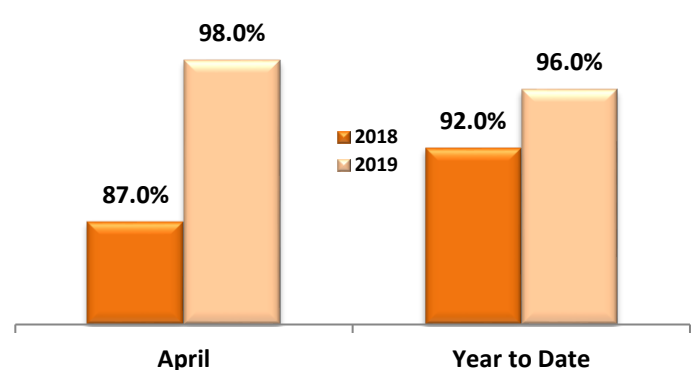
### Activity-Year to Date



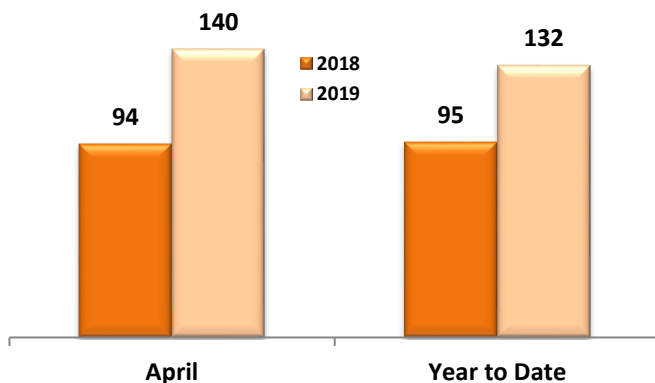
### Average Sales Price



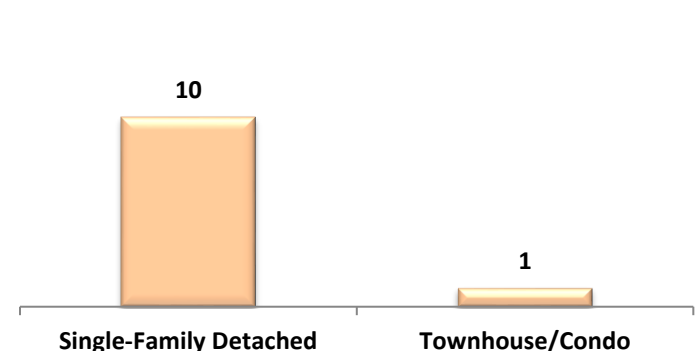
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

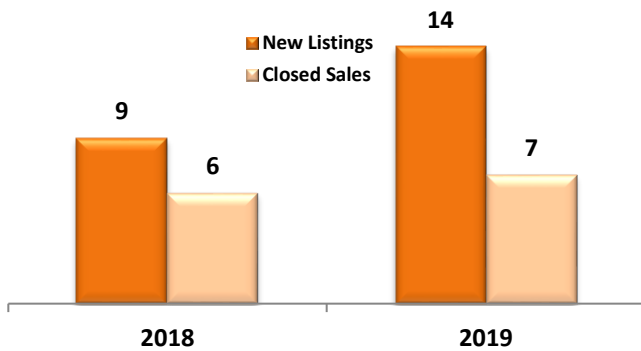
April 2019

Year to Date

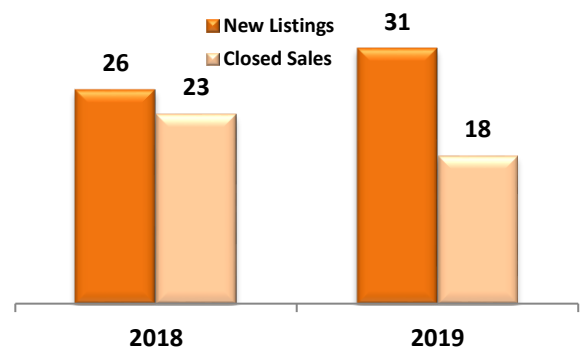
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	14	55.6%	26	31	19.2%
Closed Sales	6	7	16.7%	23	18	-21.7%
Average Sales Price	\$ 194,800	\$ 167,914	-13.8%	\$ 189,378	\$ 166,125	-12.3%
Percent of Original List Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	92.0%	-5.2%
Average Days on Market Until Sale	98	99	1.0%	147	104	-29.3%
Total Current Inventory**	17	21	23.5%	.	.	.
Single-Family Detached Inventory	17	20	17.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

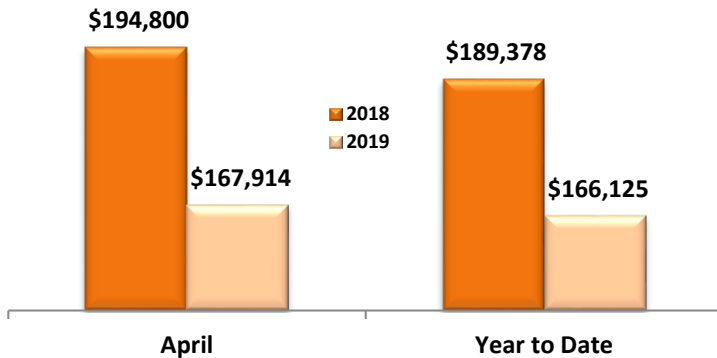
## Activity-Most Recent Month



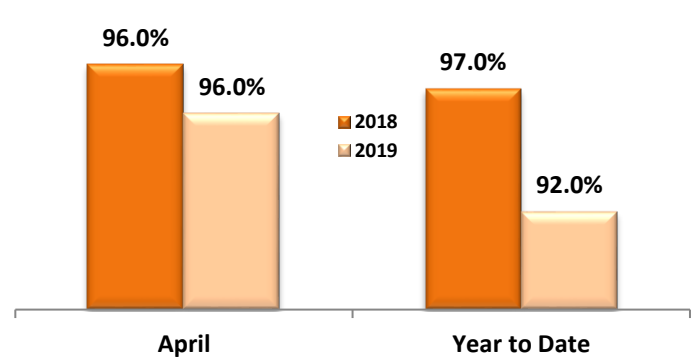
## Activity-Year to Date



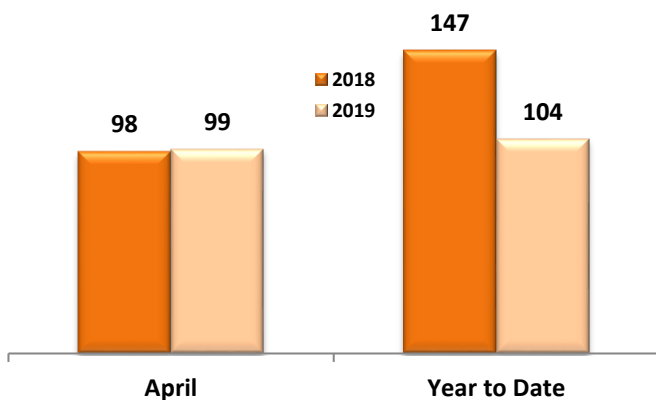
## Average Sales Price



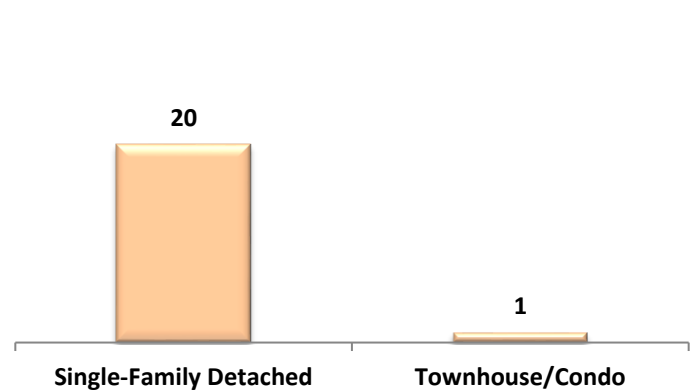
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

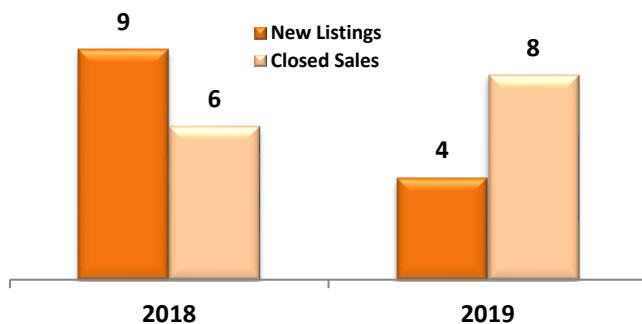
**April 2019**

**Year to Date**

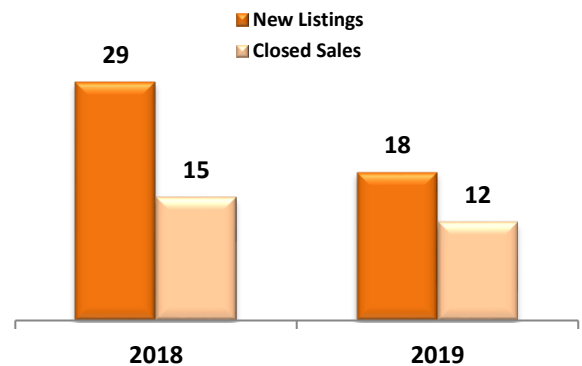
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	4	-55.6%	29	18	-37.9%
Closed Sales	6	8	33.3%	15	12	-20.0%
Average Sales Price	\$ 124,172	\$ 147,012	18.4%	\$ 144,216	\$ 148,058	2.7%
Percent of Original List Price Received at Sale*	101.0%	95.0%	-5.9%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	61	82	34.4%	84	74	-11.9%
Total Current Inventory**	6	5	-16.7%	.	.	.
Single-Family Detached Inventory	6	4	-33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

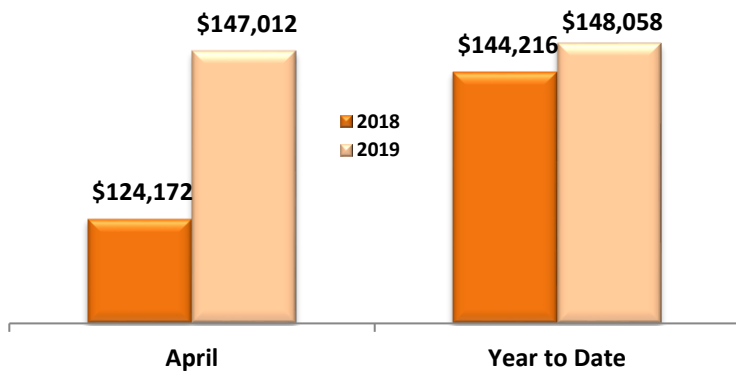
### Activity-Most Recent Month



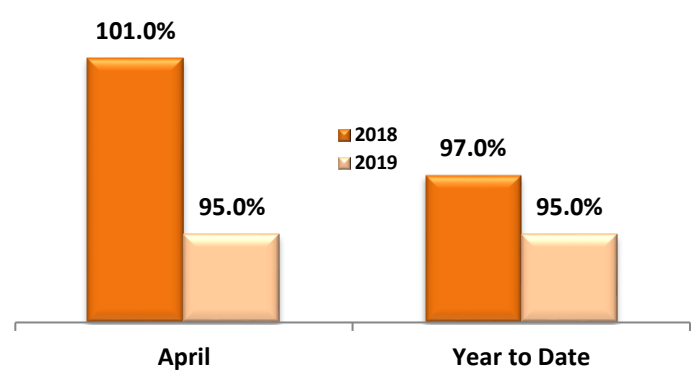
### Activity-Year to Date



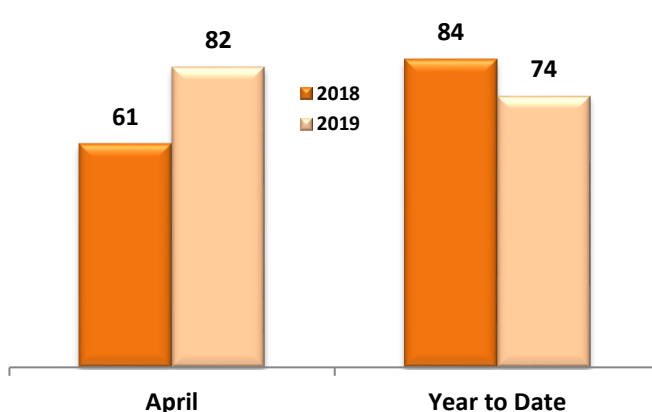
### Average Sales Price



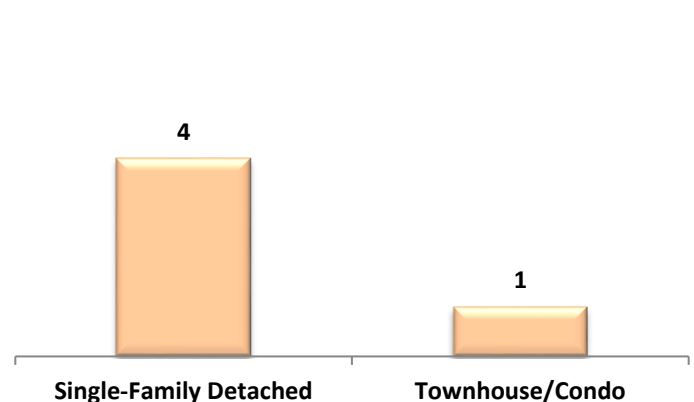
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

April 2019

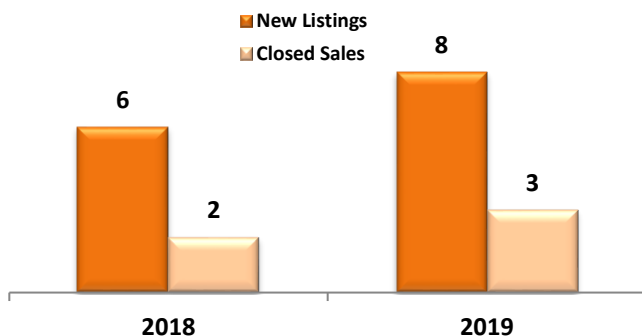
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	8	33.3%	16	23	43.8%
Closed Sales	2	3	50.0%	7	20	185.7%
Average Sales Price	\$ 90,250	\$78,066	-13.5%	\$ 135,500	\$99,635	-26.5%
Percent of Original Last Price Received at Sale*	88.0%	88.0%	0.0%	90.0%	90.0%	0.0%
Average Days on Market Until Sale	89	132	48.3%	151	128	-15.2%
Total Current Inventory**	10	23	130.0%	.	.	.
Single-Family Detached Inventory	10	22	120.0%	.	.	.

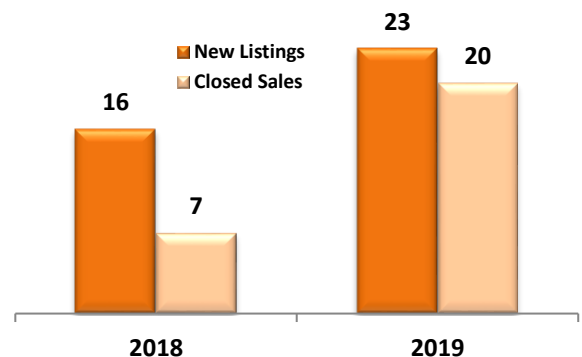
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

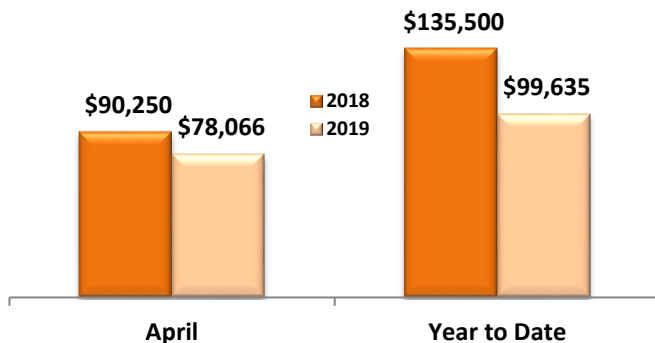
## Activity-Most Recent Month



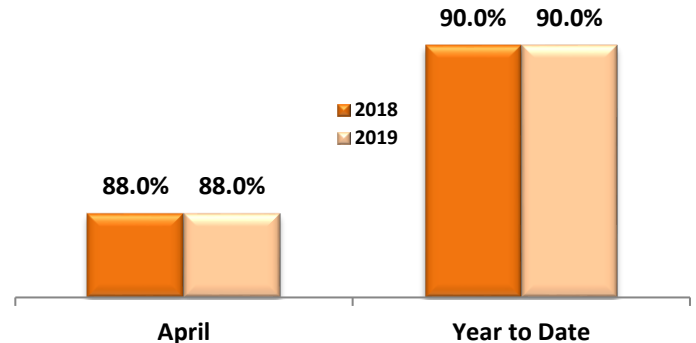
## Activity-Year to Date



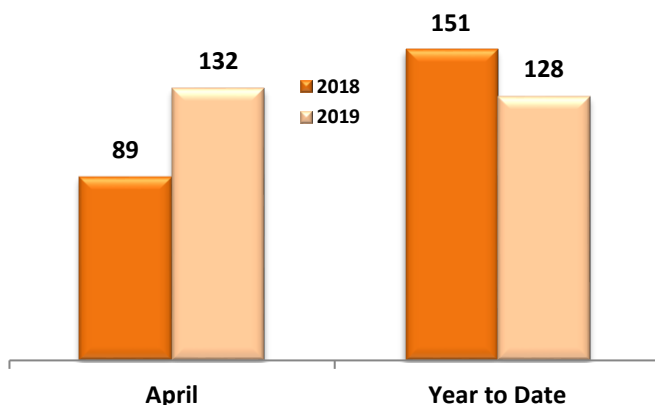
## Average Sales Price



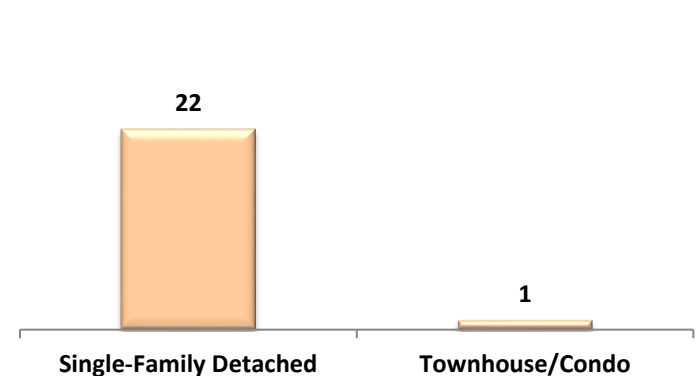
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato Central

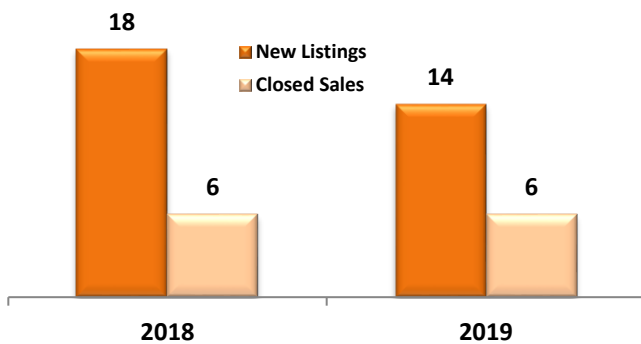
**April 2019**

**Year to Date**

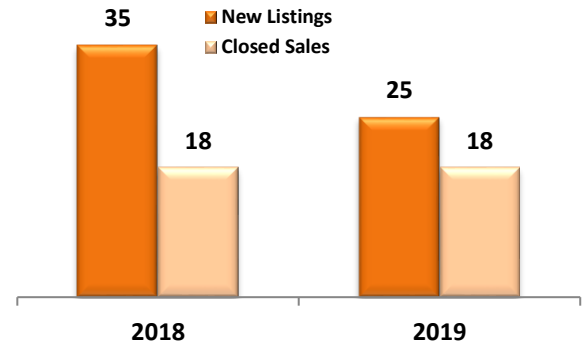
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	18	14	-22.2%	35	25	-28.6%
Closed Sales	6	6	0.0%	18	18	0.0%
Average Sales Price	\$ 148,916	\$ 149,110	0.1%	\$ 131,878	\$ 143,558	8.9%
Percent of Original Last Price Received at Sale*	96.0%	90.0%	-6.2%	94.0%	91.0%	-3.2%
Average Days on Market Until Sale	89	136	52.8%	100	106	6.0%
Total Current Inventory**	13	10	-23.1%	.	.	.
Single-Family Detached Inventory	13	9	-30.8%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

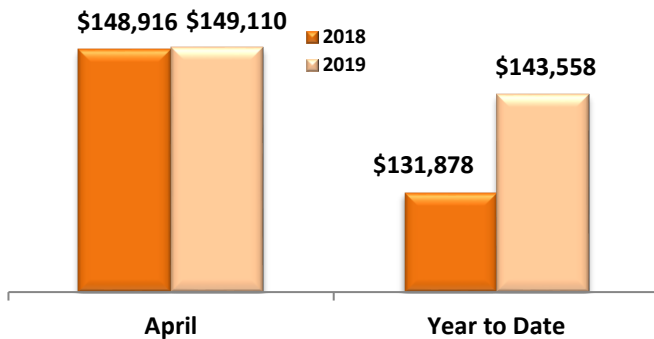
### Activity-Most Recent Month



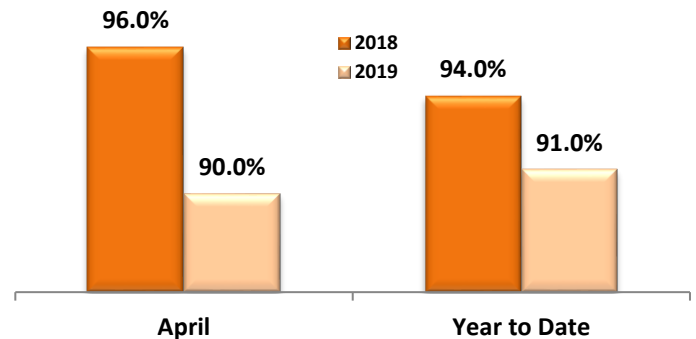
### Activity-Year to Date



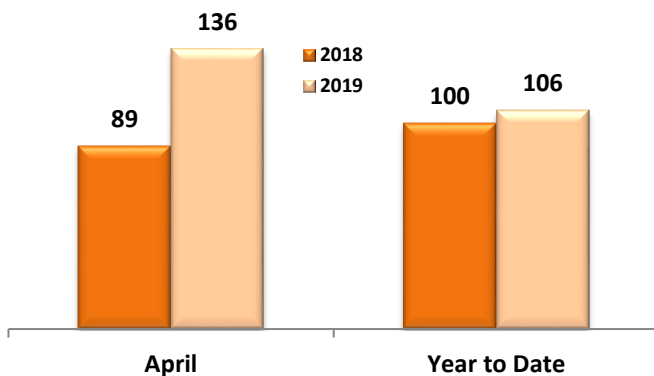
### Average Sales Price



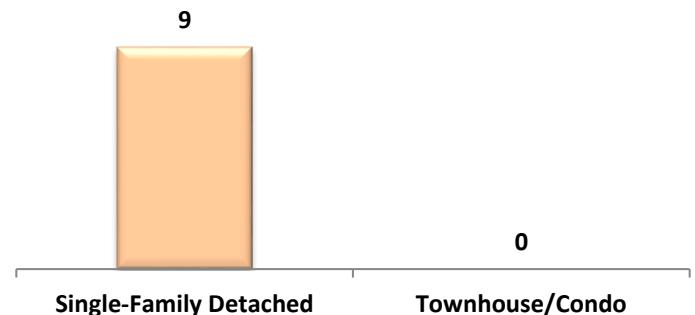
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Mankato Hilltop

April 2019

Year to Date

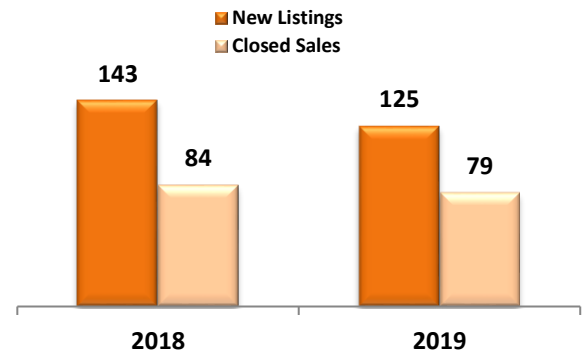
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	43	51	18.6%	143	125	-12.6%
Closed Sales	22	28	27.3%	84	79	-6.0%
Average Sales Price	\$ 281,014	\$ 248,879	-11.4%	\$ 257,385	\$ 253,250	-1.6%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	104	91	-12.5%	97	110	13.4%
Total Current Inventory**	76	63	-17.1%	.	.	.
Single-Family Detached Inventory	51	43	-15.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

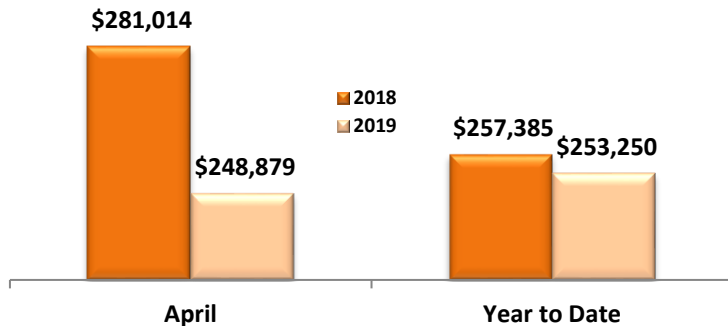
### Activity-Most Recent Month



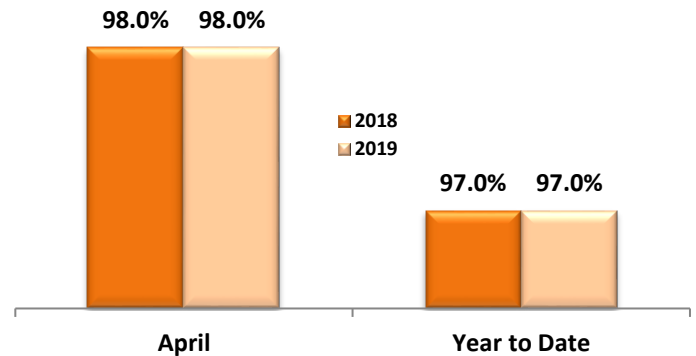
### Activity-Year to Date



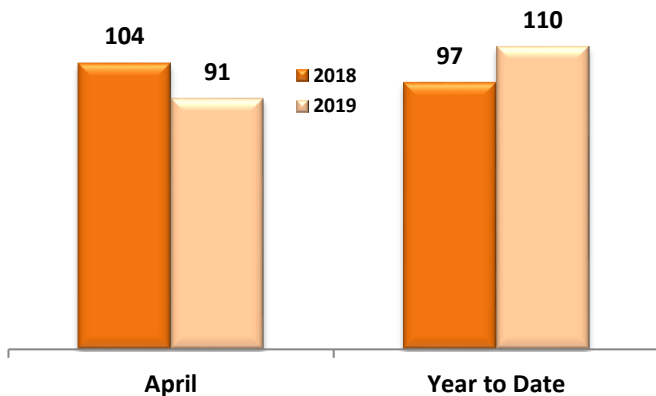
### Average Sales Price



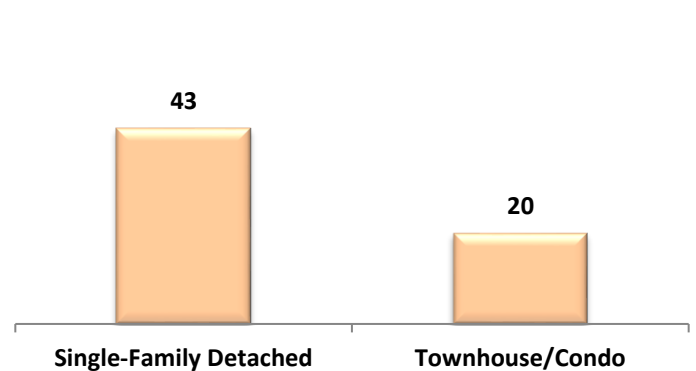
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

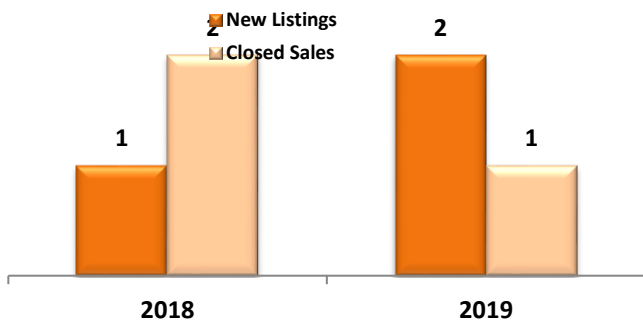
April 2019

Year to Date

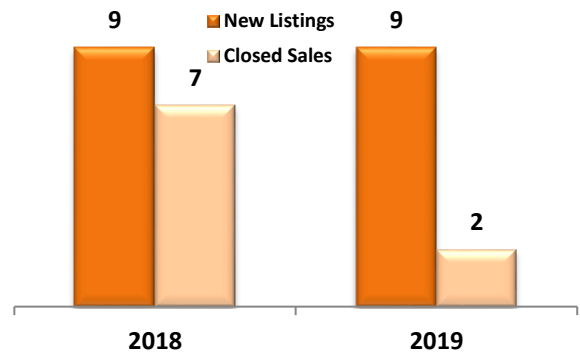
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	2	100.0%	9	9	0.0%
Closed Sales	2	1	-50.0%	7	2	-71.4%
Average Sales Price	\$ 528,254	\$ 340,000	-35.6%	\$ 310,011	\$ 321,250	3.6%
Percent of Original Last Price Received at Sale*	99.0%	100.0%	1.0%	93.0%	99.0%	6.5%
Average Days on Market Until Sale	173	50	-71.1%	197	85	-56.9%
Total Current Inventory**	7	8	14.3%	.	.	.
Single-Family Detached Inventory	6	8	33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

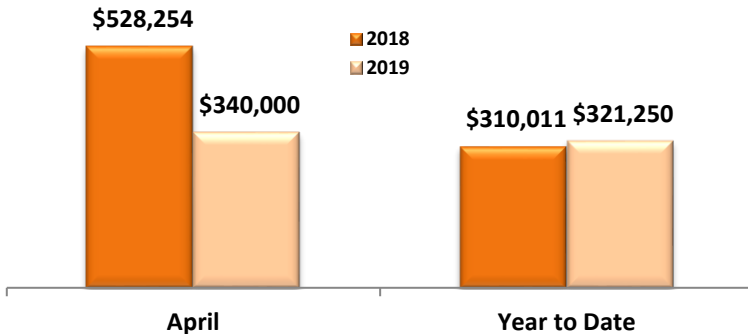
## Activity-Most Recent Month



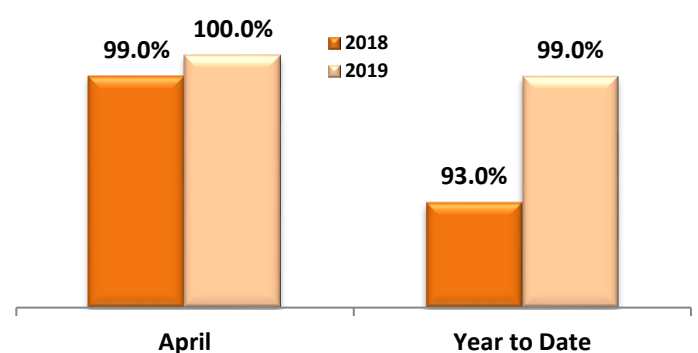
## Activity-Year to Date



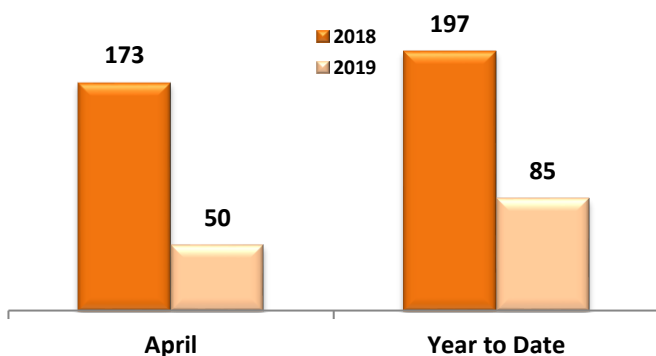
## Average Sales Price



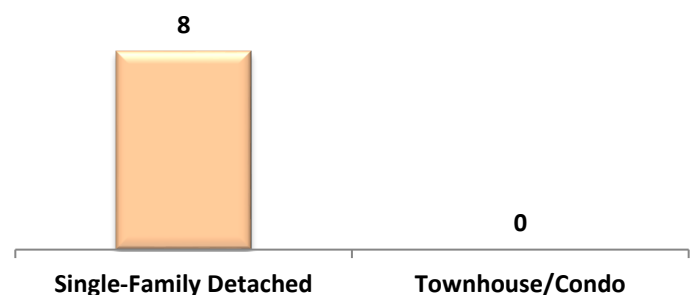
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato and North Mankato

**April 2019**

**Year to Date**

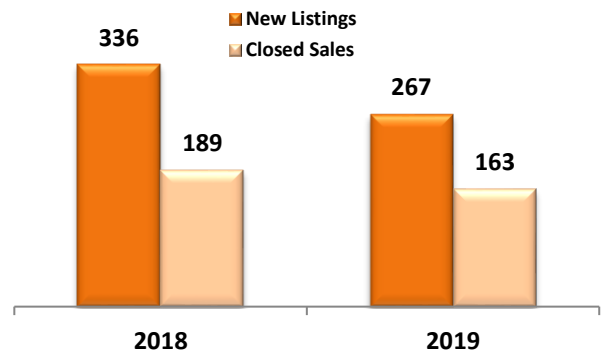
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	106	102	-3.8%	336	267	-20.5%
Closed Sales	58	61	5.2%	189	163	-13.8%
Average Sales Price	\$ 245,375	\$ 236,609	-3.6%	\$ 235,427	\$ 242,319	2.9%
Percent of Original Last Price Received at Sale*	98.0%	96.0%	-2.0%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	96	108	12.5%	107	109	1.9%
Total Current Inventory**	147	135	-8.2%	.	.	.
Single-Family Detached Inventory	114	105	-7.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

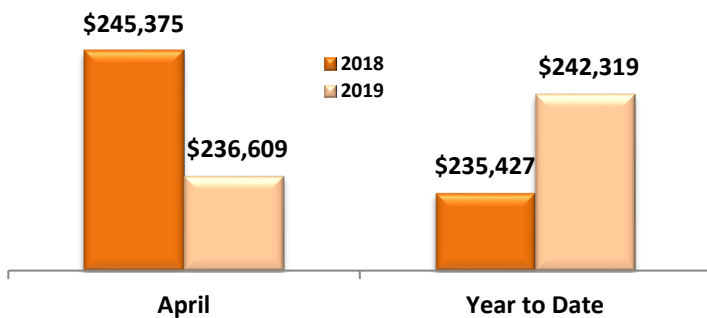
### Activity-Most Recent Month



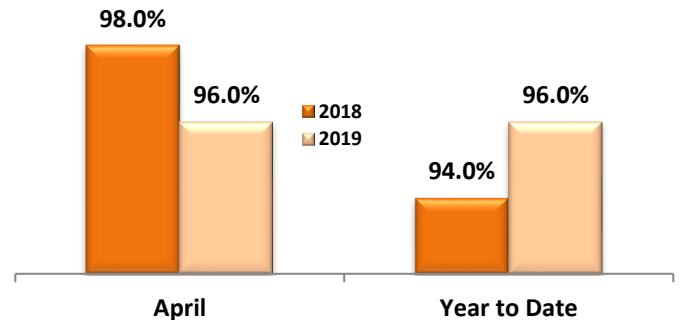
### Activity-Year to Date



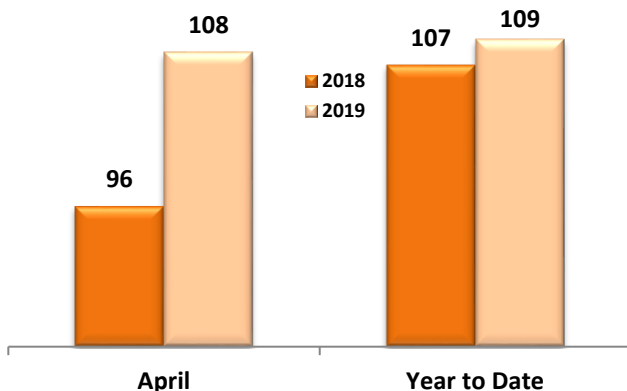
### Average Sales Price



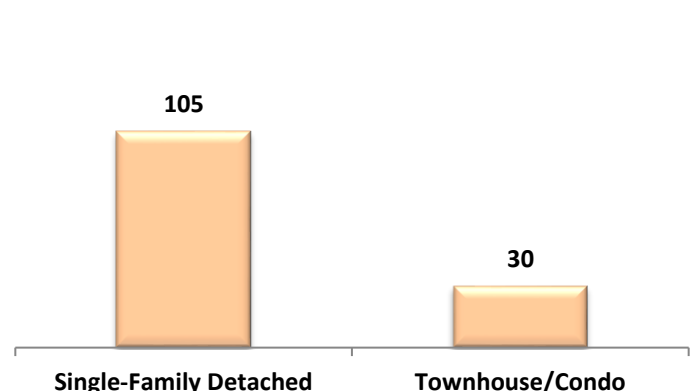
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

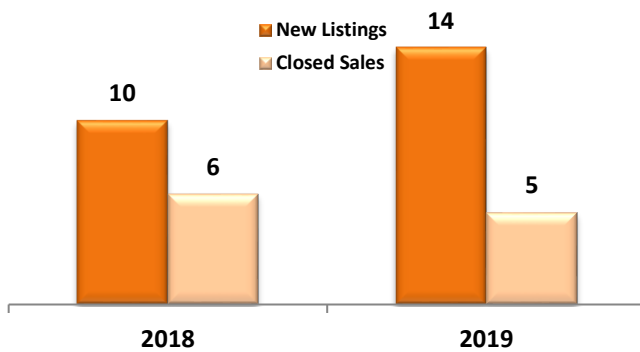
April 2019

Year to Date

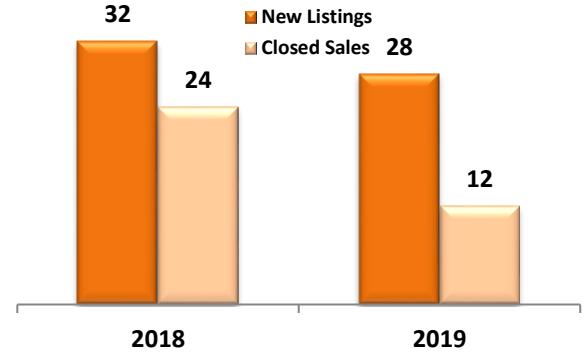
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	14	40.0%	32	28	-12.5%
Closed Sales	6	5	-16.7%	24	12	-50.0%
Average Sales Price	\$ 111,816	\$ 135,600	21.3%	\$ 115,622	\$ 118,958	2.9%
Percent of Original Last Price Received at Sale*	99.0%	94.0%	-5.1%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	87	146	67.8%	109	185	69.7%
Total Current Inventory**	19	27	42.1%	.	.	.
Single-Family Detached Inventory	19	25	31.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

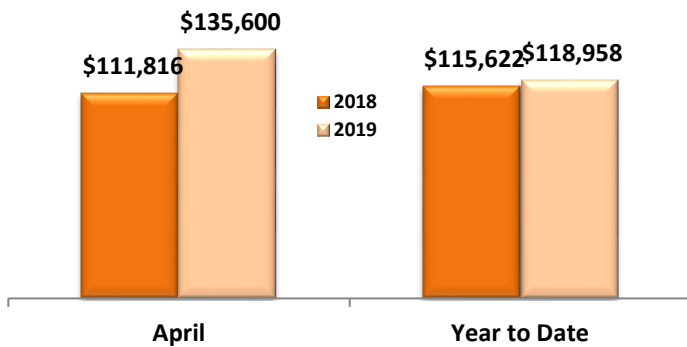
## Activity-Most Recent Month



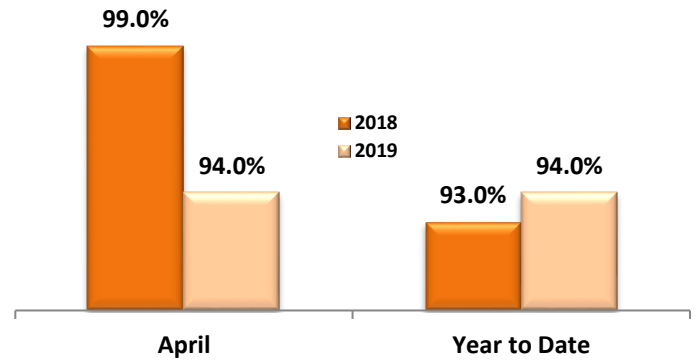
## Activity-Year to Date



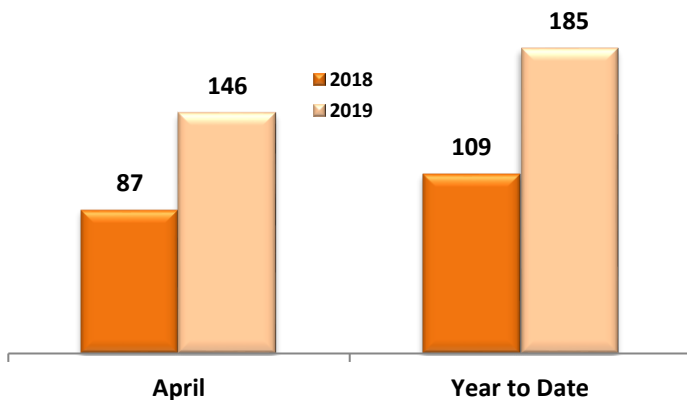
## Average Sales Price



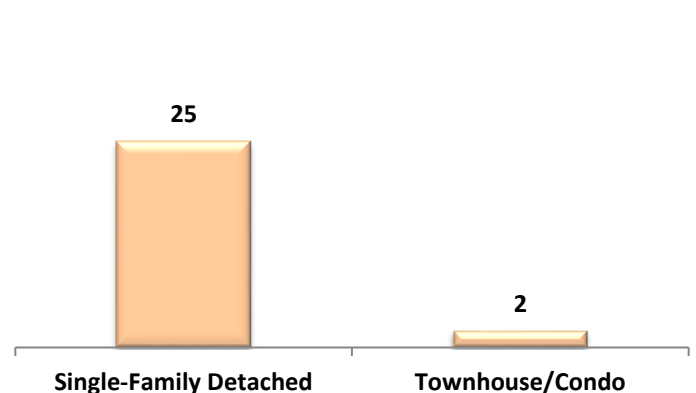
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

April, 2019

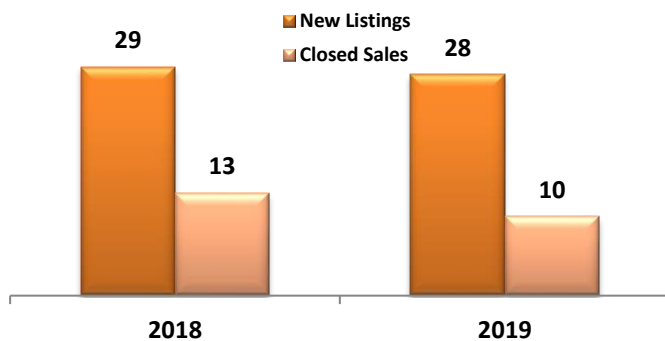
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	29	28	-3.4%	81	68	-16.0%
Closed Sales	13	10	-23.1%	62	41	-33.9%
Average Sales Price	\$ 147,111	\$ 189,680	28.9%	\$ 148,977	\$ 166,351	11.7%
Percent of Original Last Price Received at Sale*	94.0%	92.0%	-2.1%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	121	139	14.9%	108	119	10.2%
Total Current Inventory**	54	40	-25.9%	.	.	.
Single-Family Detached Inventory	48	32	-33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

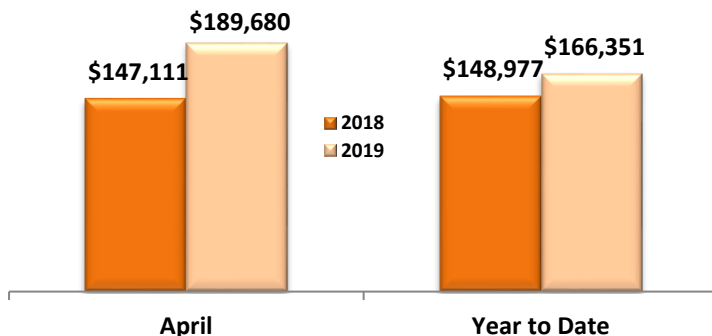
## Activity-Most Recent Month



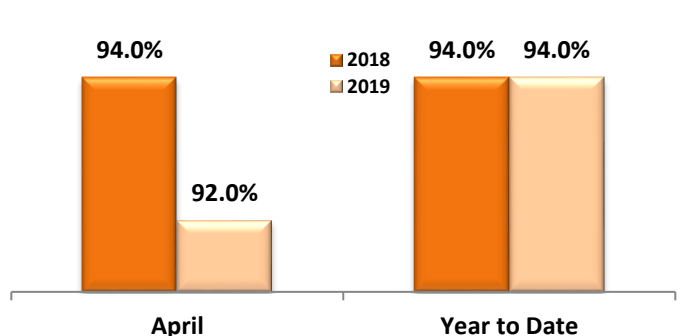
## Activity-Year to Date



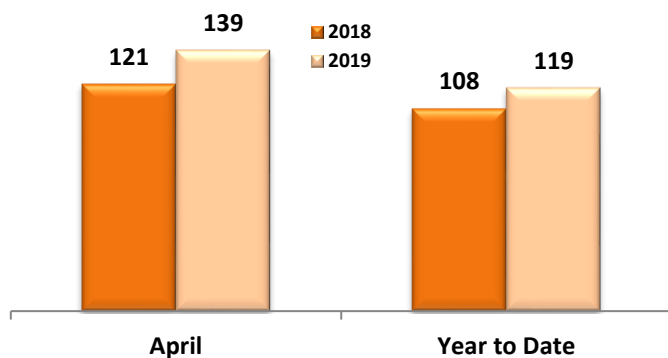
## Average Sales Price



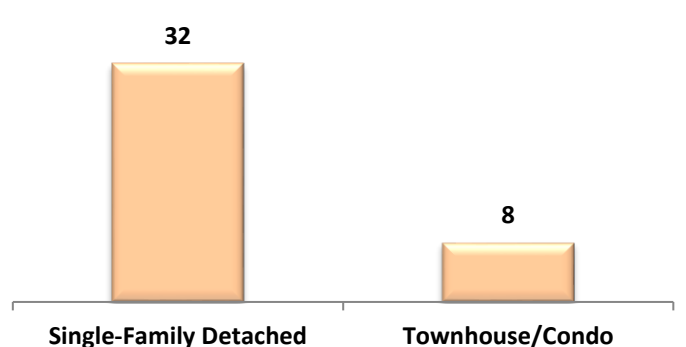
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

April, 2019

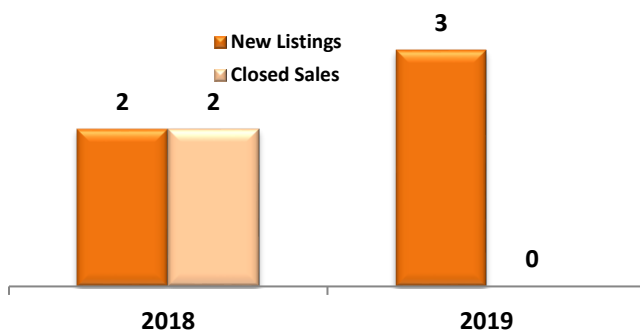
Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

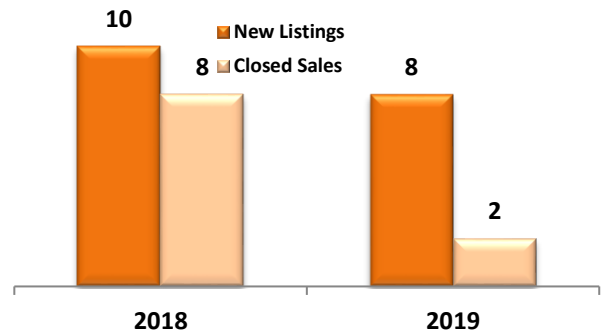
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	2	3	50.0%	10	8	-20.0%
Closed Sales	2	0	-100.0%	8	2	-75.0%
Average Sales Price	\$ 139,875	\$0	-100.0%	\$ 162,950	\$125,150	-23.2%
Percent of Original Last Price Received at Sale*	86.0%	0.0%	-100.0%	95.0%	84.0%	-11.6%
Average Days on Market Until Sale	144	0	-100.0%	83	114	37.3%
Total Current Inventory**	1	4	300.0%	.	.	.
Single-Family Detached Inventory	1	4	300.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

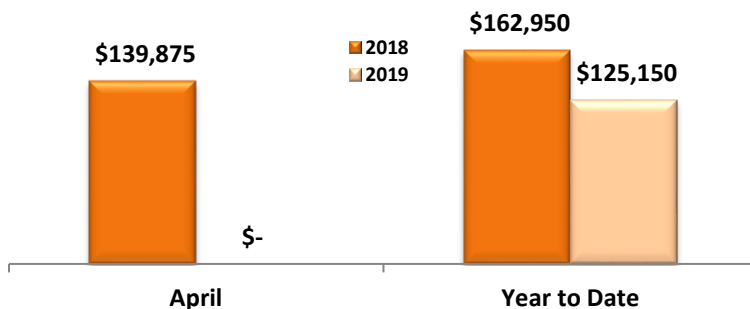
## Activity-Most Recent Month



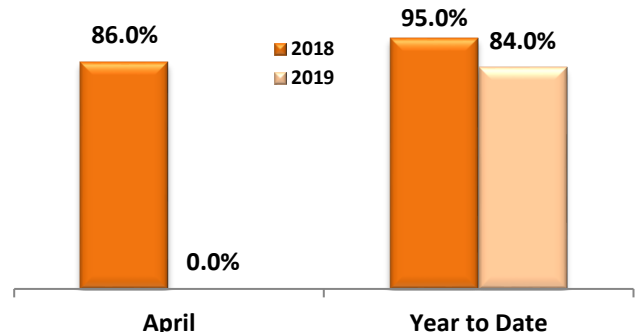
## Activity-Year to Date



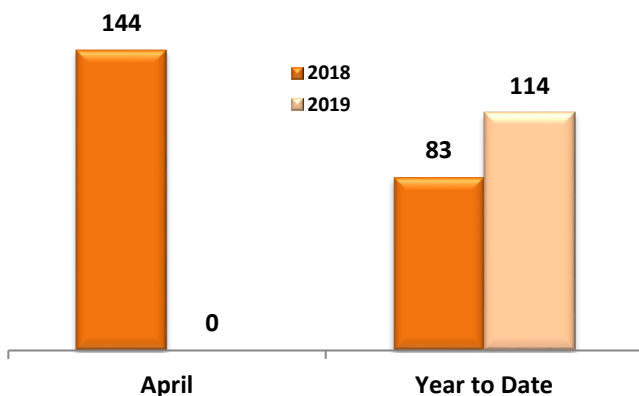
## Average Sales Price



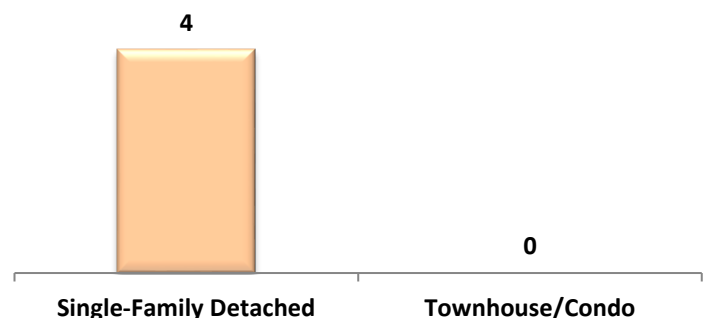
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

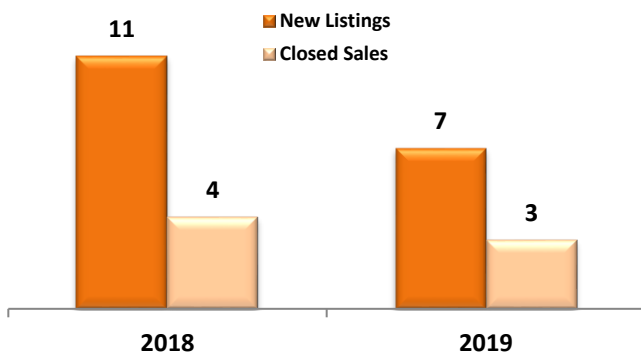
**April 2019**

**Year to Date**

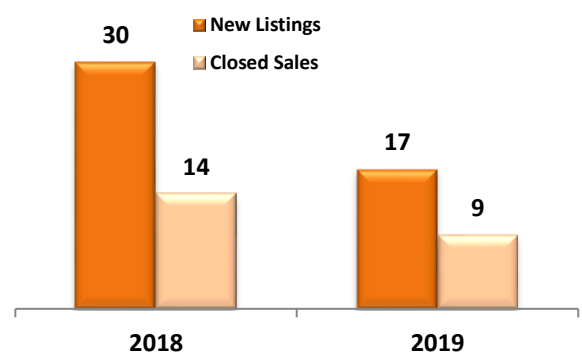
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	11	7	-36.4%	30	17	-43.3%
Closed Sales	4	3	-25.0%	14	9	-35.7%
Average Sales Price	\$ 325,349	\$ 224,333	-31.0%	\$ 304,342	\$ 319,988	5.1%
Percent of Original Last Price Received at Sale*	90.0%	96.0%	6.7%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	160	181	13.1%	139	159	14.4%
Total Current Inventory**	19	11	-42.1%	.	.	.
Single-Family Detached Inventory	18	11	-38.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

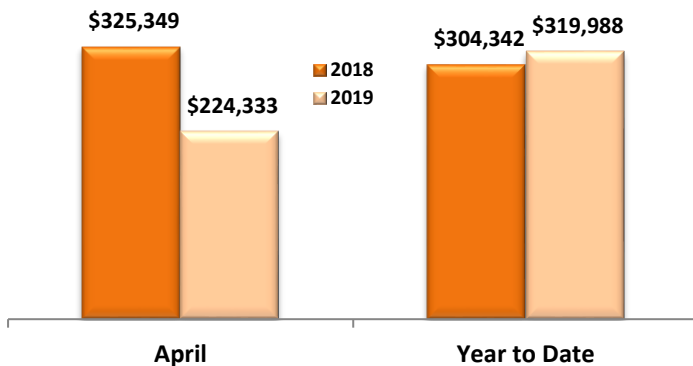
### Activity-Most Recent Month



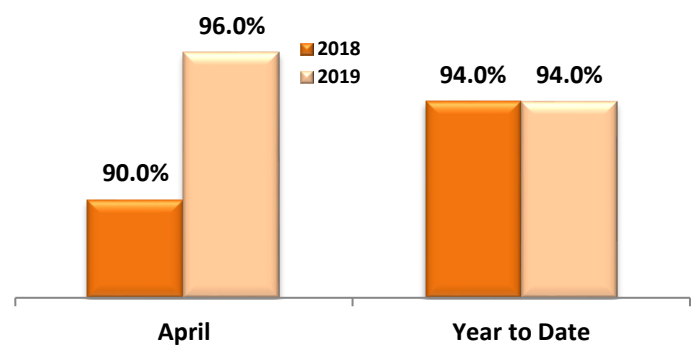
### Activity-Year to Date



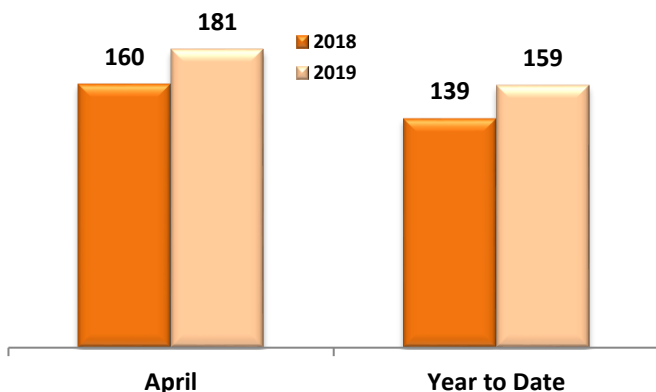
### Average Sales Price



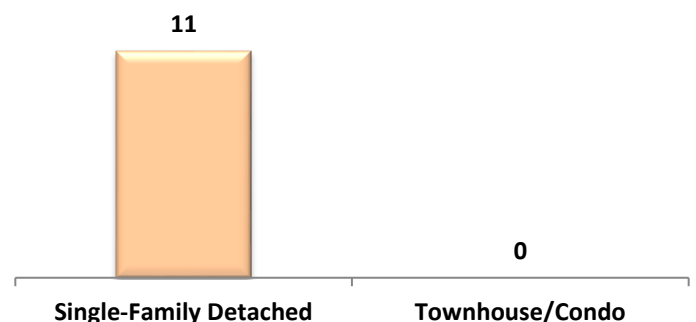
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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Sleepy Eye/Comfrey

April 2019

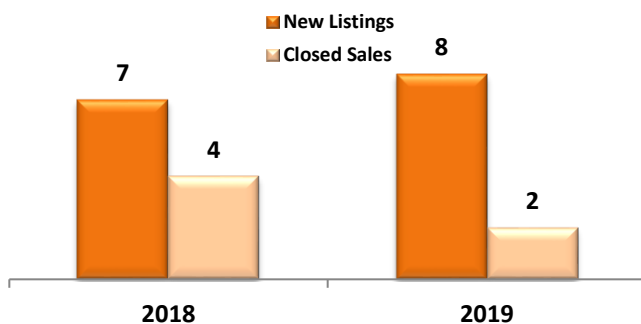
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	8	14.3%	12	12	0.0%
Closed Sales	4	2	-50.0%	17	8	-52.9%
Average Sales Price	\$ 60,750	\$ 77,750	28.0%	\$ 100,170	\$ 96,000	-4.2%
Percent of Original Last Price Received at Sale*	72.0%	97.0%	34.7%	87.0%	93.0%	6.9%
Average Days on Market Until Sale	110	171	55.5%	165	113	-31.5%
Total Current Inventory**	11	15	36.4%	.	.	.
Single-Family Detached Inventory	10	14	40.0%	.	.	.

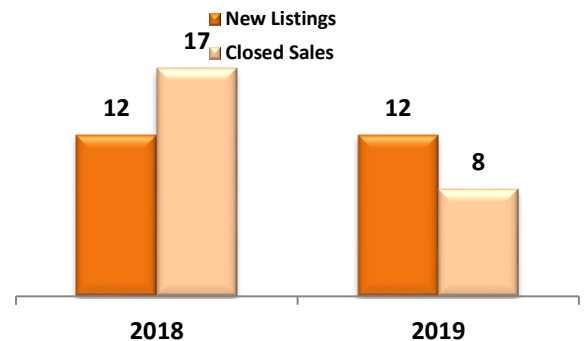
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

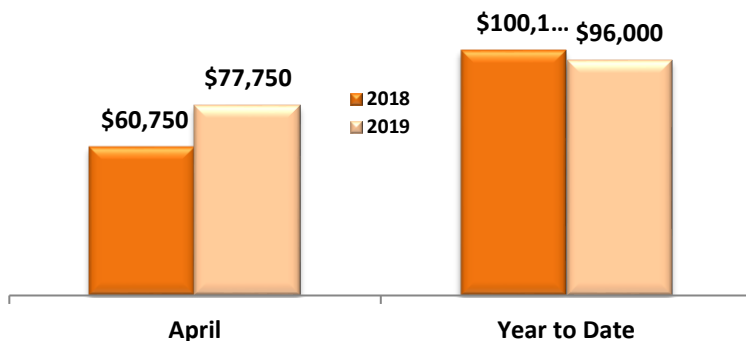
## Activity-Most Recent Month



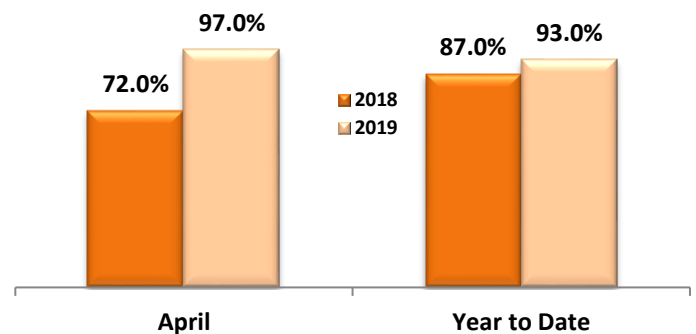
## Activity-Year to Date



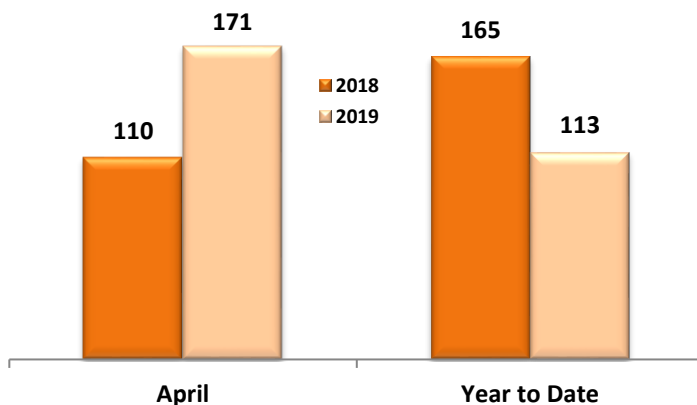
## Average Sales Price



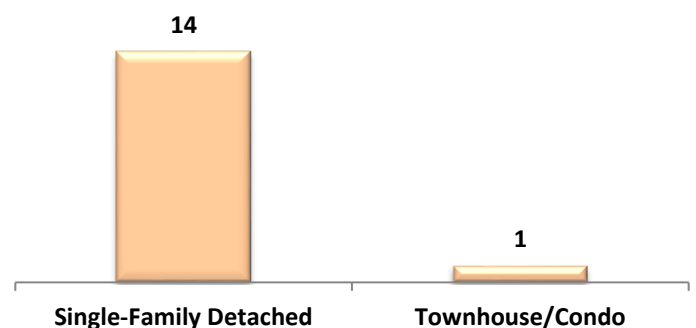
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

April 2019 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

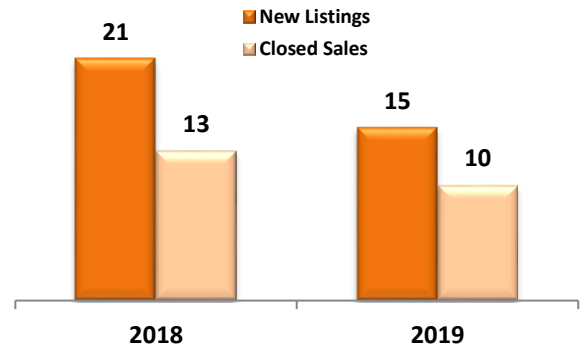
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	8	6	-25.0%	21	15	-28.6%
Closed Sales	4	4	0.0%	13	10	-23.1%
Average Sales Price	\$ 166,050	\$ 182,787	10.1%	\$ 158,715	\$ 143,965	-9.3%
Percent of Original Last Price Received at Sale*	95.0%	94.0%	-1.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	66	114	72.7%	99	112	13.1%
Total Current Inventory**	7	16	128.6%	.	.	.
Single-Family Detached Inventory	7	14	100.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

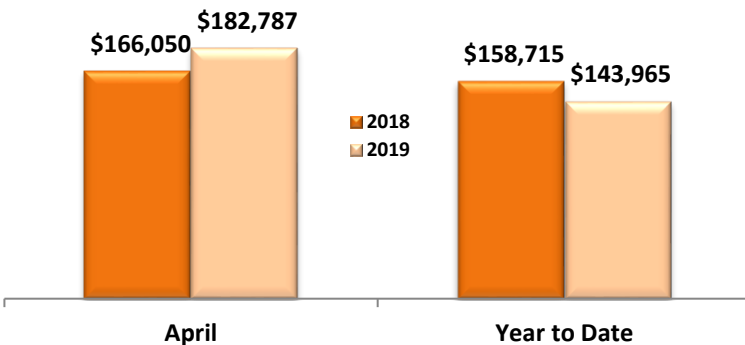
## Activity-Most Recent Month



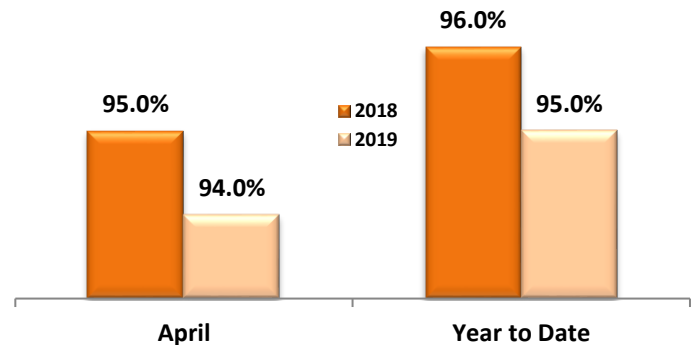
## Activity-Year to Date



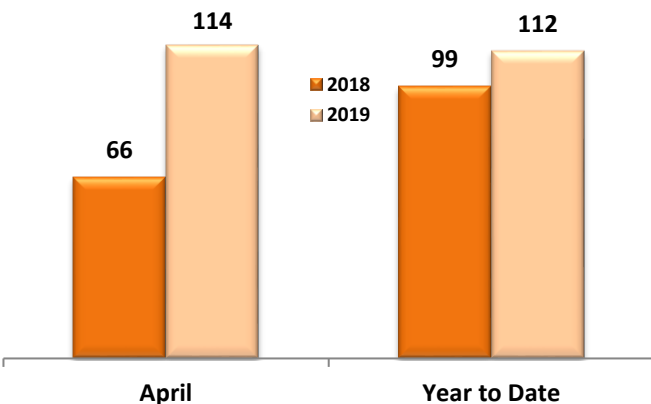
## Average Sales Price



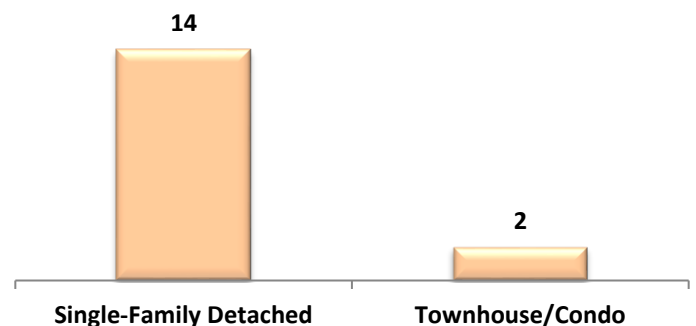
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

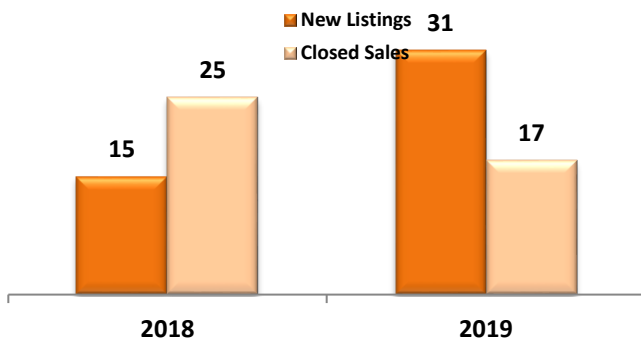
April 2019

Year to Date

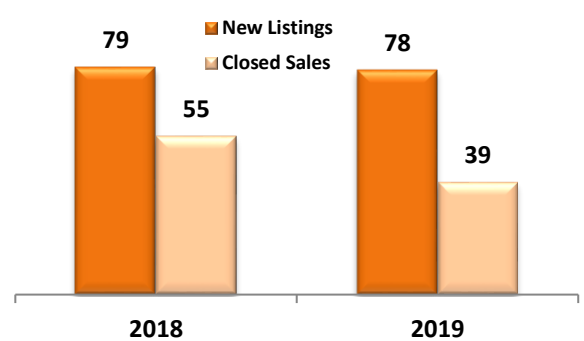
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	15	31	106.7%	79	78	-1.3%
Closed Sales	25	17	-32.0%	55	39	-29.1%
Average Sales Price	\$ 199,178	\$ 222,264	11.6%	\$ 185,443	\$ 214,805	15.8%
Percent of Original Last Price Received at Sale*	97.0%	94.0%	-3.1%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	86	113	31.4%	83	126	51.8%
Total Current Inventory**	35	51	45.7%	.	.	.
Single-Family Detached Inventory	30	45	50.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

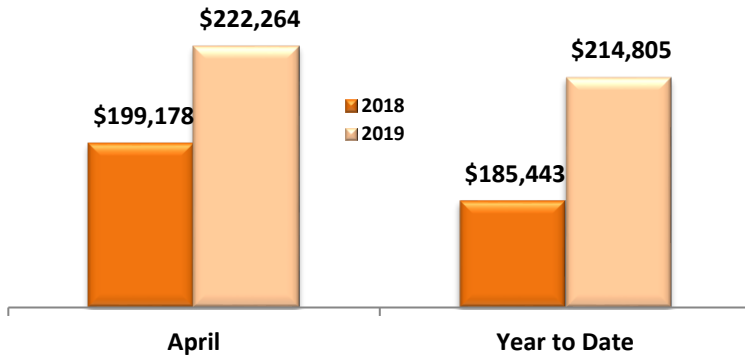
## Activity-Most Recent Month



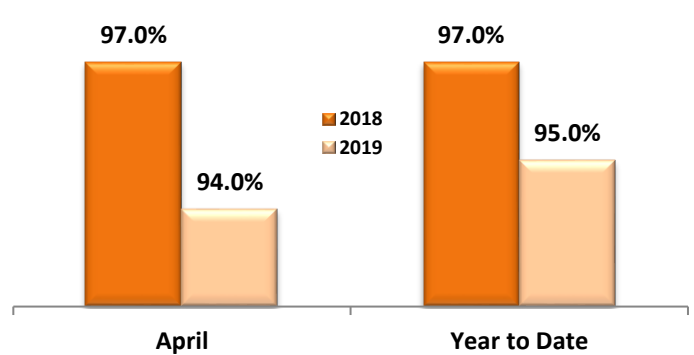
## Activity-Year to Date



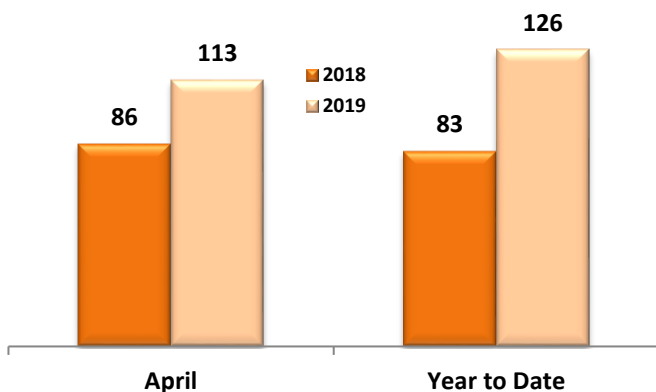
## Average Sales Price



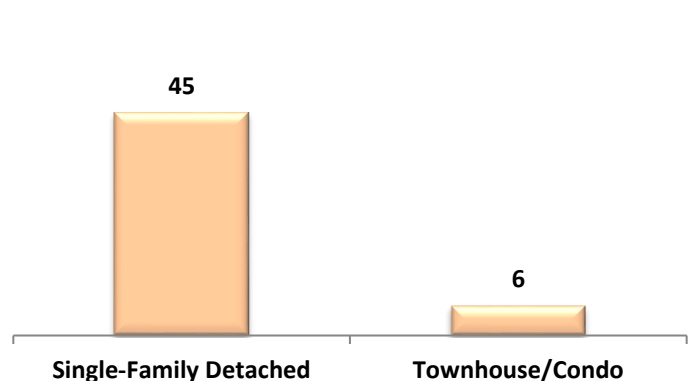
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

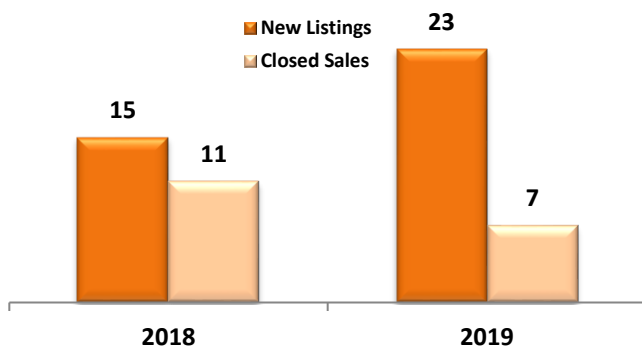
**April 2019**

**Year to Date**

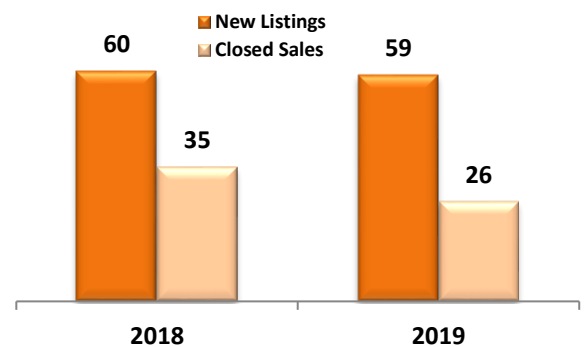
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	15	23	53.3%	60	59	-1.7%
Closed Sales	11	7	-36.4%	35	26	-25.7%
Average Sales Price	\$ 252,180	\$ 337,642	33.9%	\$ 268,729	\$ 292,359	8.8%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	82	107	30.5%	117	102	-12.8%
Total Current Inventory**	21	30	42.9%	.	.	.
Single-Family Detached Inventory	15	26	73.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

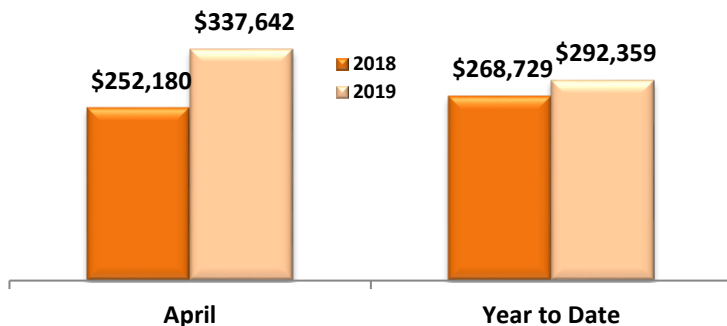
### Activity-Most Recent Month



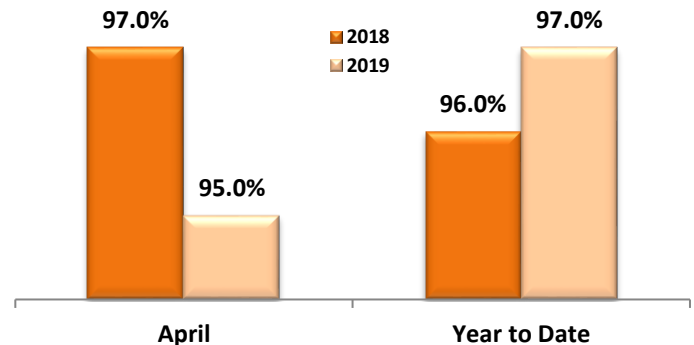
### Activity-Year to Date



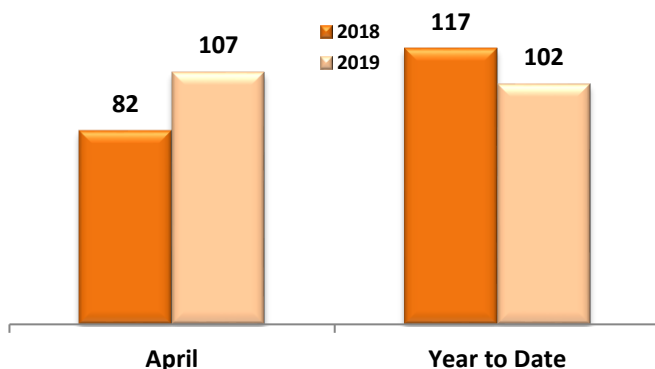
### Average Sales Price



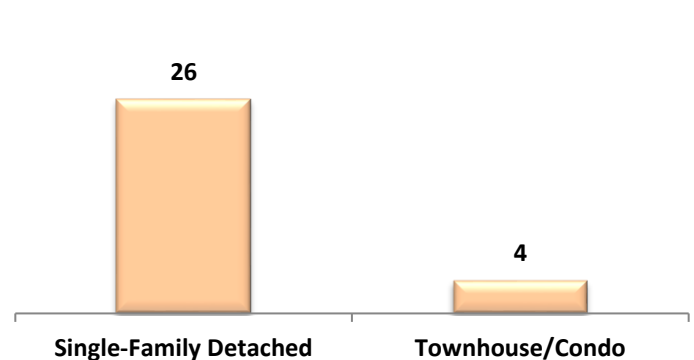
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

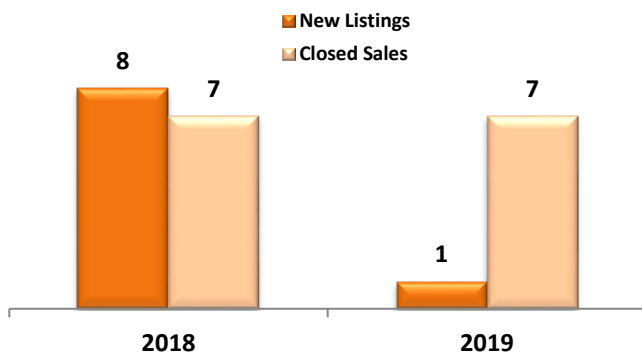
**April 2019**

**Year to Date**

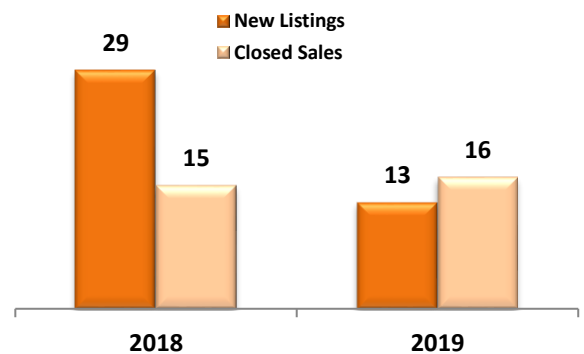
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	1	-87.5%	29	13	-55.2%
Closed Sales	7	7	0.0%	15	16	6.7%
Average Sales Price	\$ 182,721	\$ 241,057	31.9%	\$ 162,796	\$ 229,806	41.2%
Percent of Original List Price Received at Sale*	100.0%	93.0%	-7.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	72	174	141.7%	64	128	100.0%
Total Current Inventory**	4	6	50.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

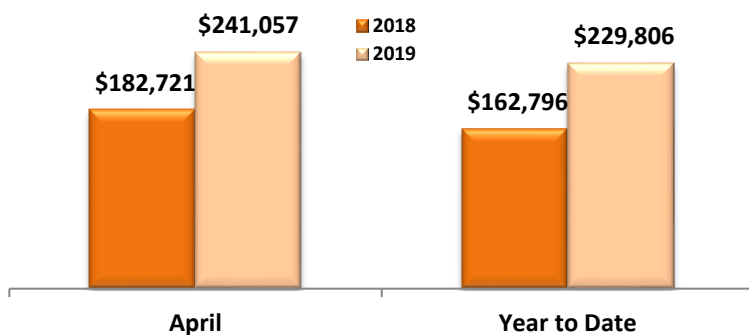
### Activity-Most Recent Month



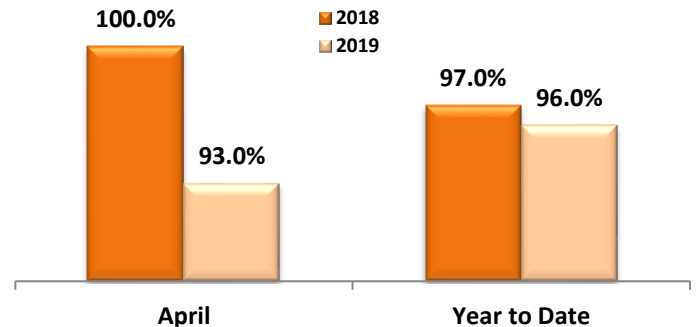
### Activity-Year to Date



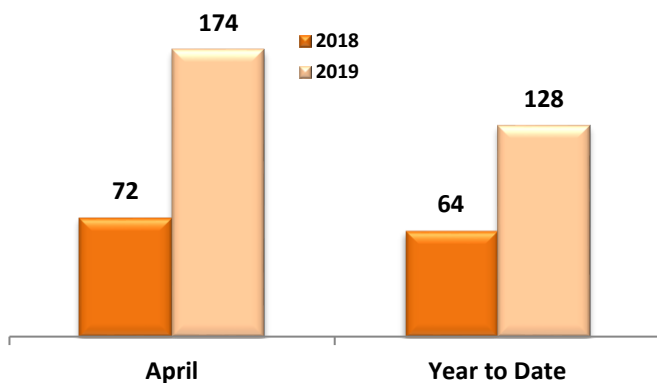
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

