



April, 2020 Housing Market Overview

Total Volume Sold

\$33.3 Million

Average Sold price

\$217,840

Total Close Sales

153

Total New Listings

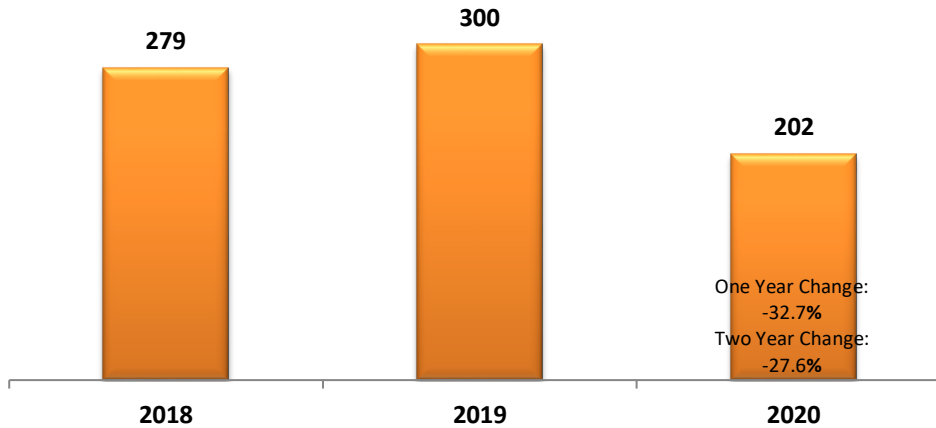
202



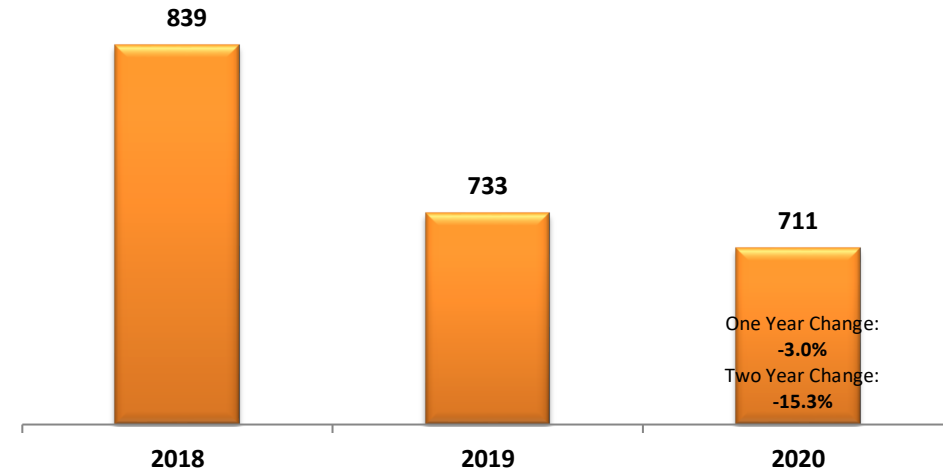
New Listings

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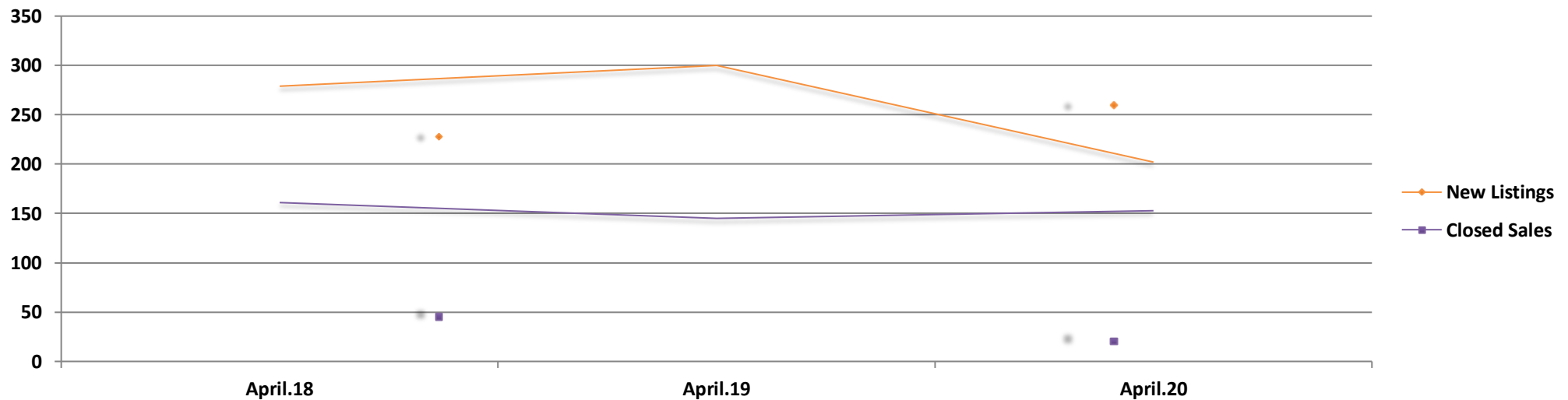
April 2020



Year to Date



Historical Market Activity

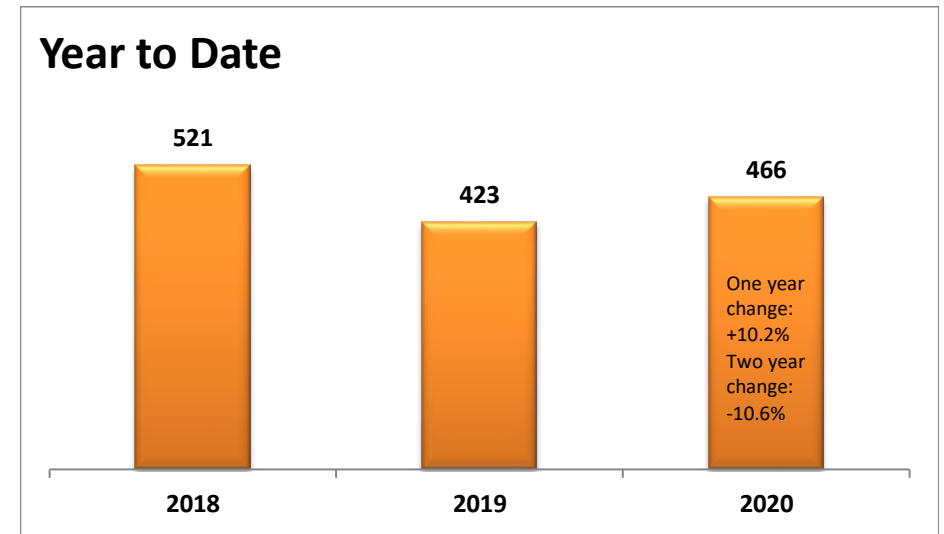
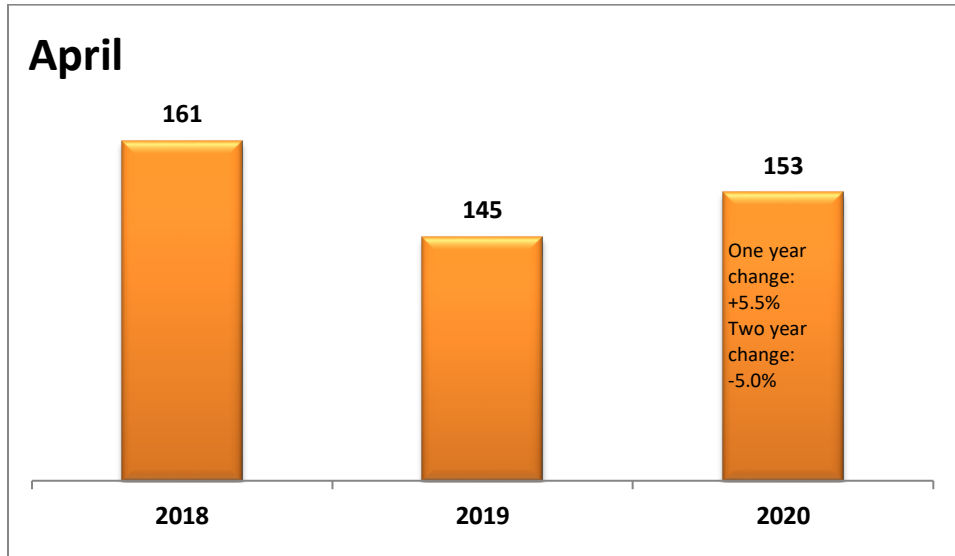


Closed Sales

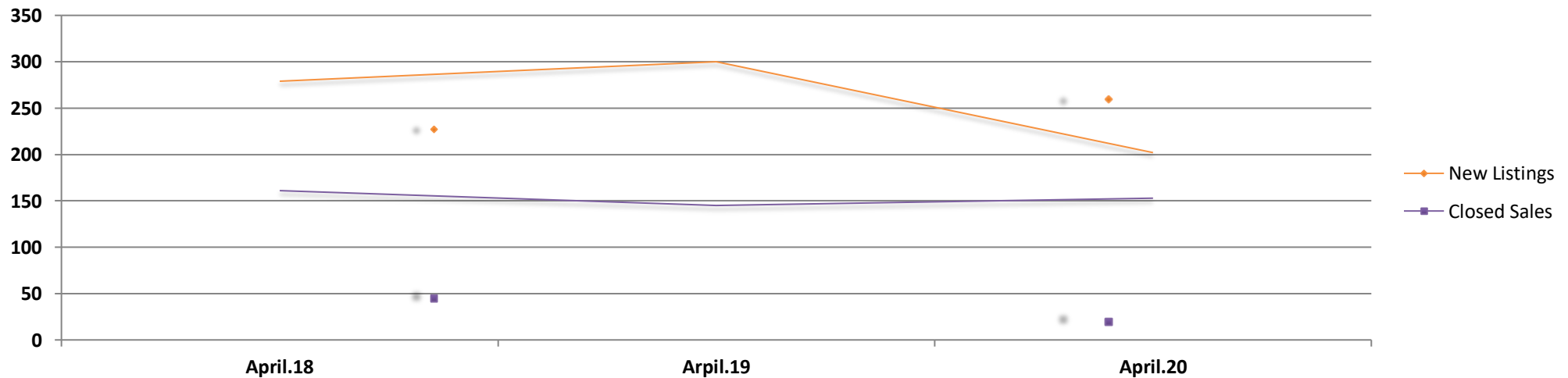
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in
Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

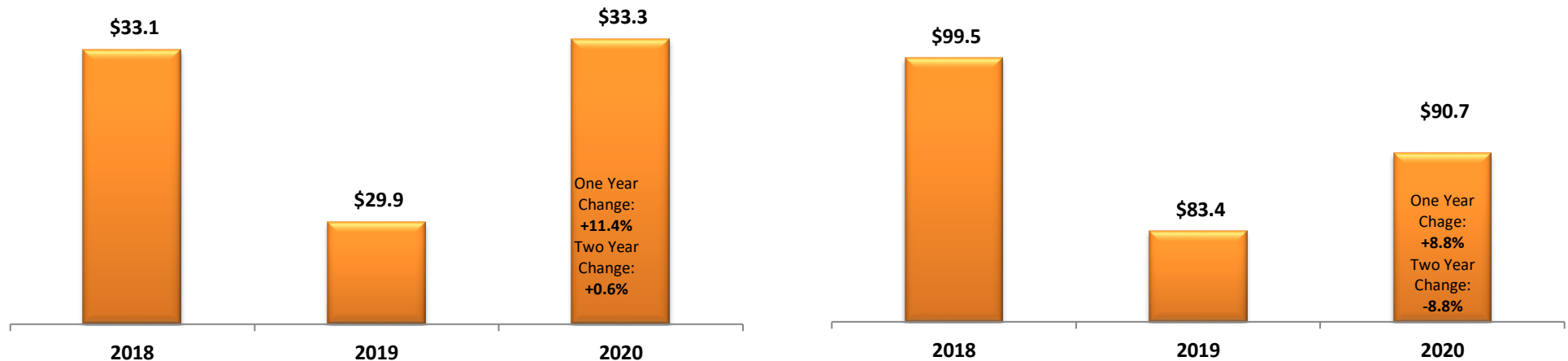
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



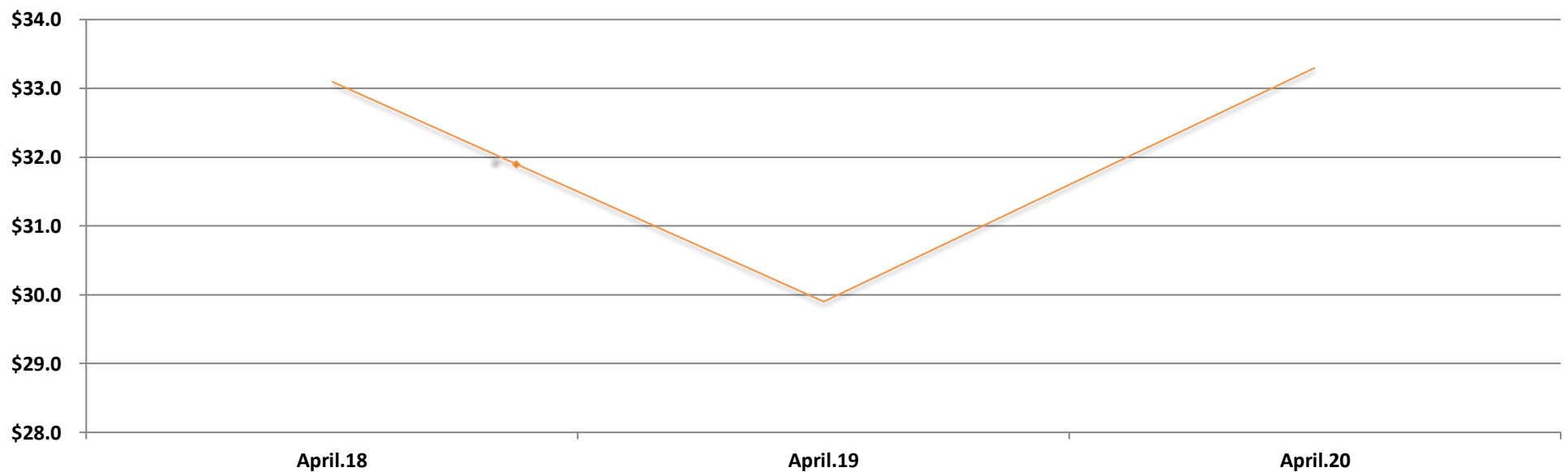
April 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



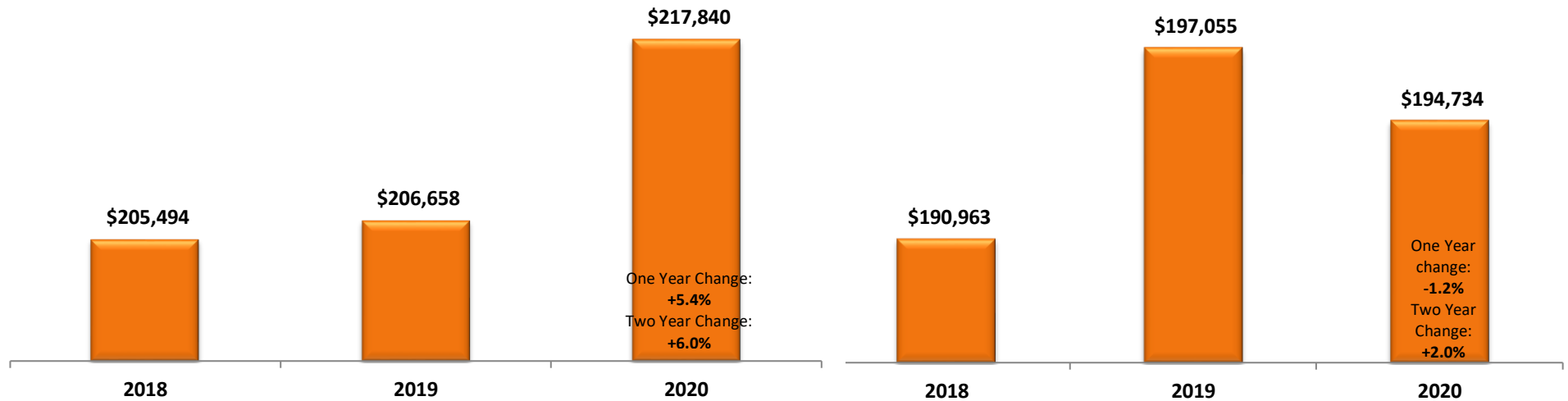
Average Sales Price

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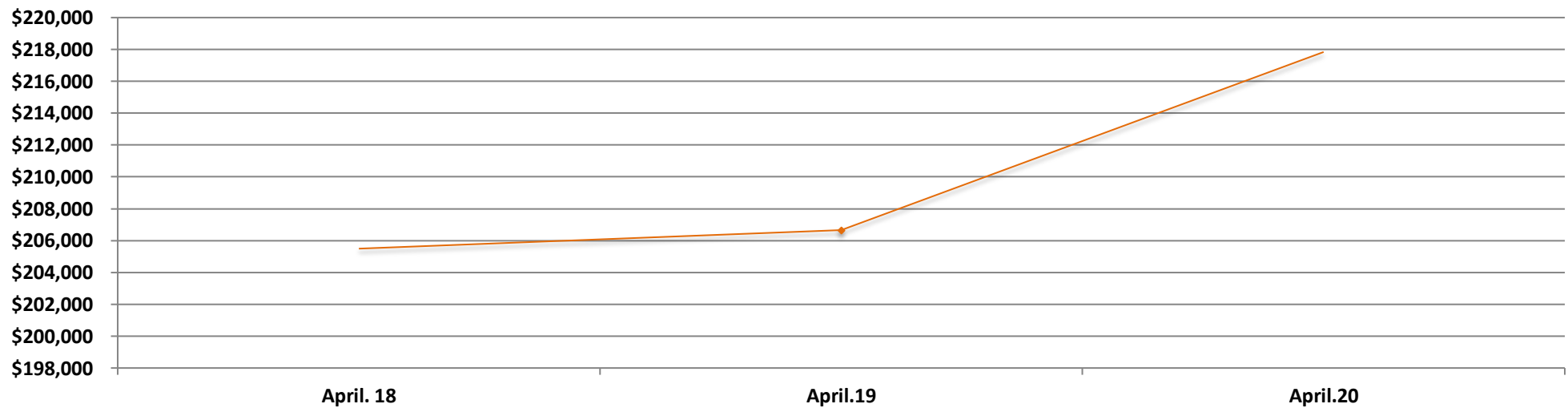
April, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



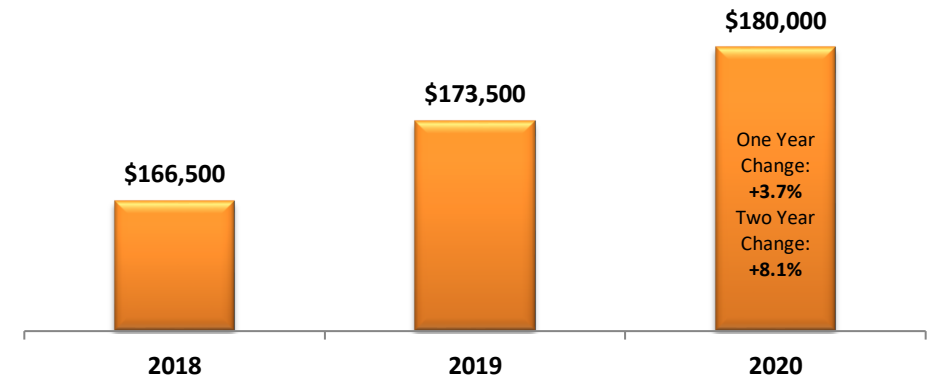
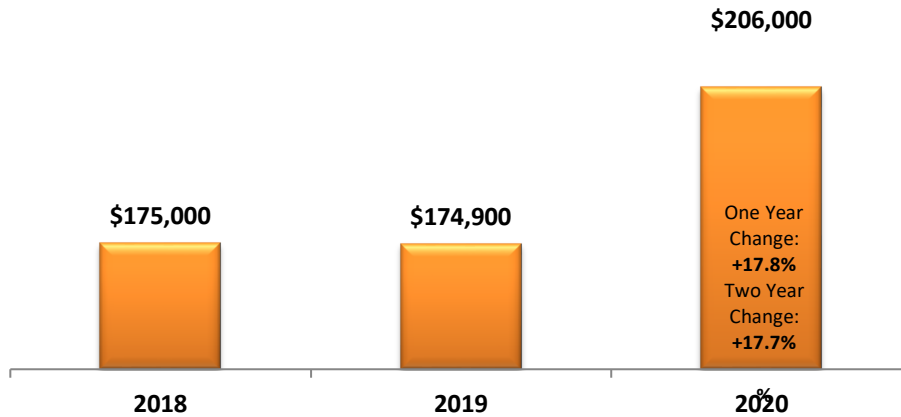
Median Sales Price

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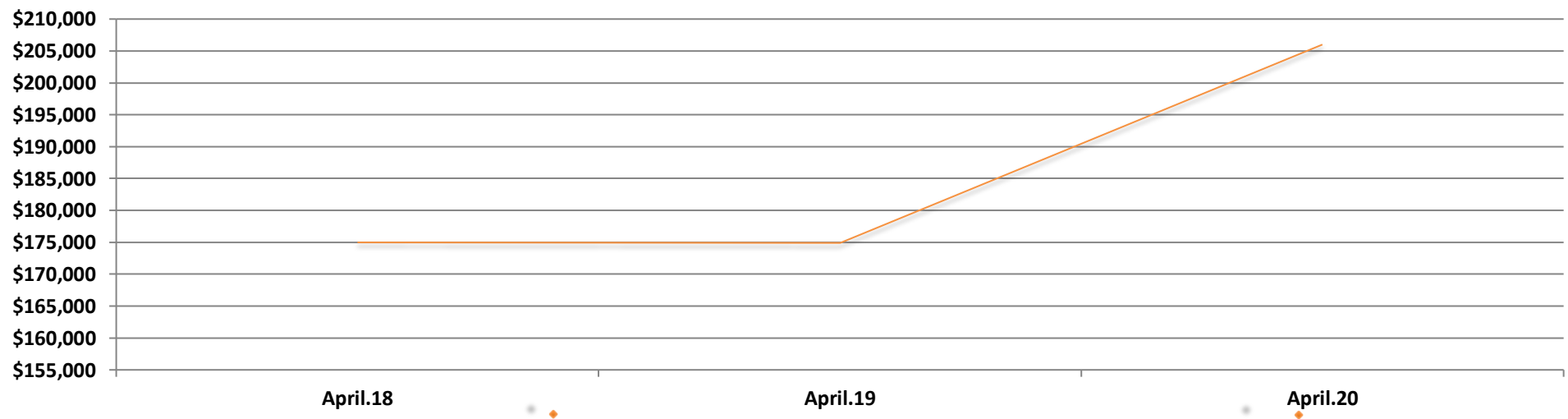
April, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

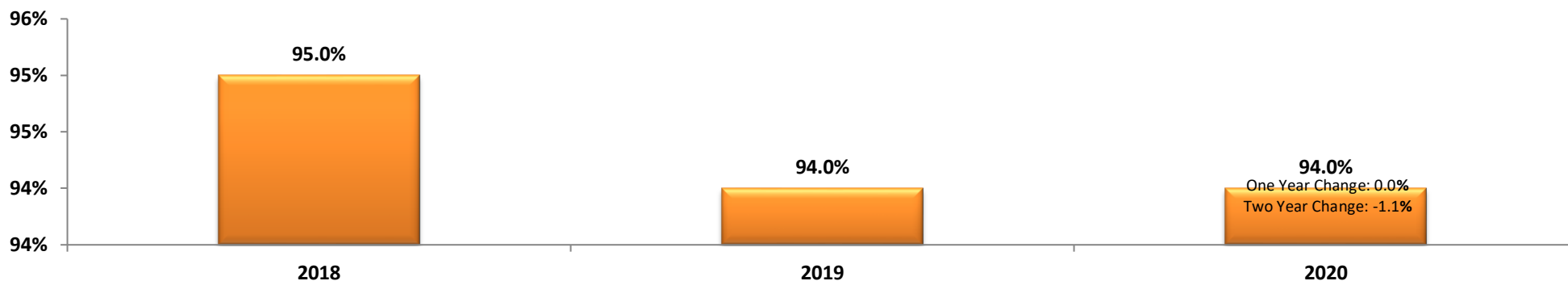
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



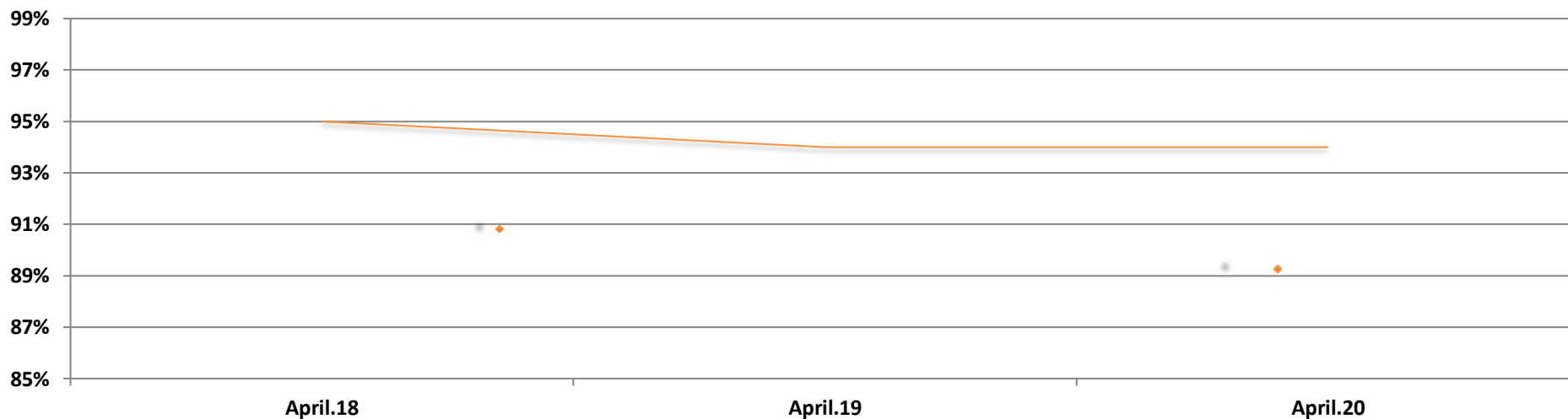
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

April, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



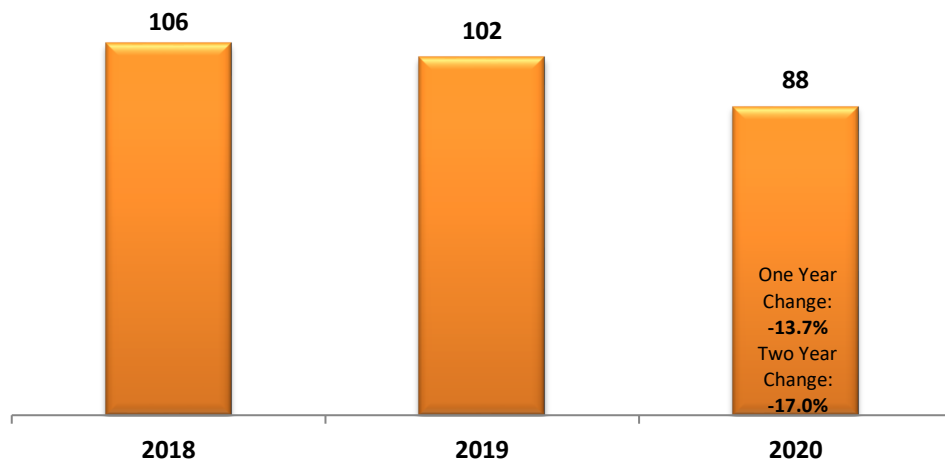
Historical Percent of Original List Price Received at Sale



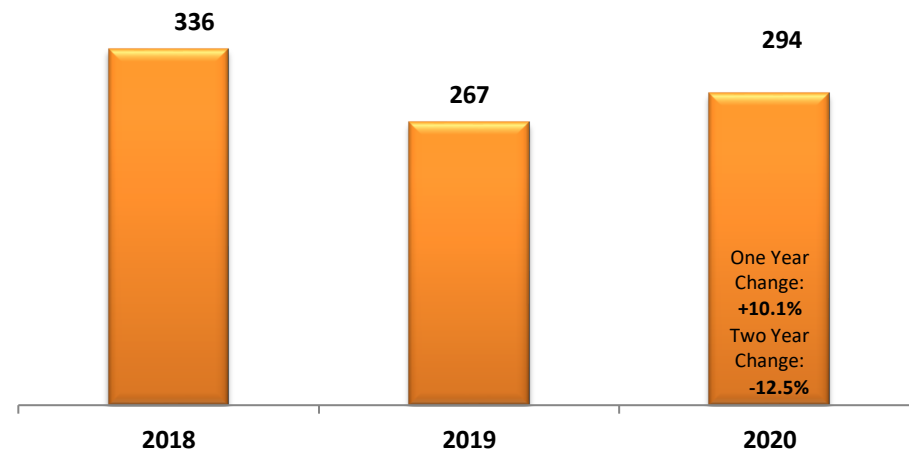
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

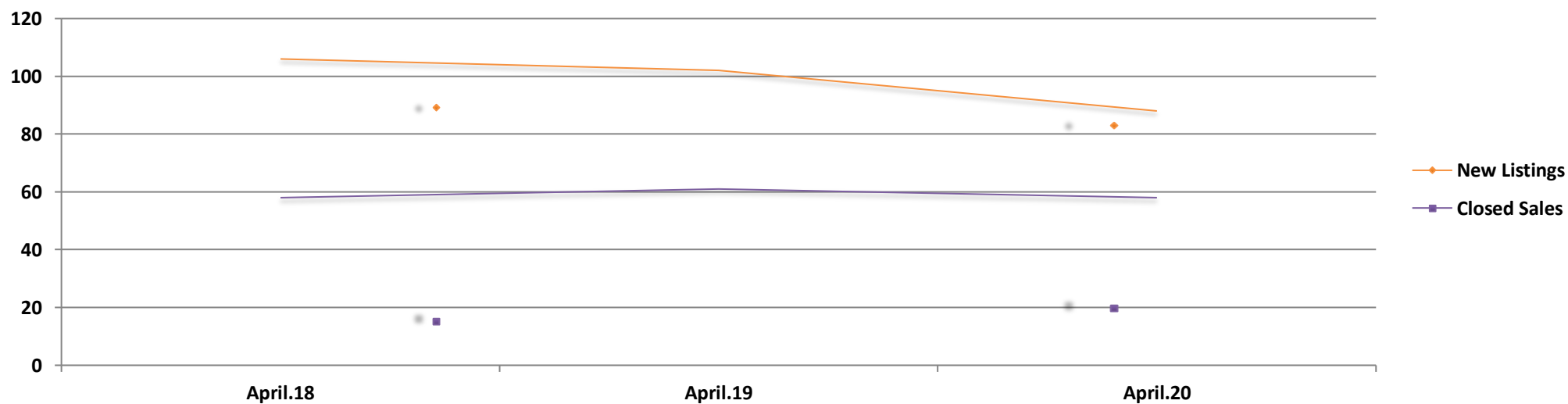
April, 2020



Year to Date



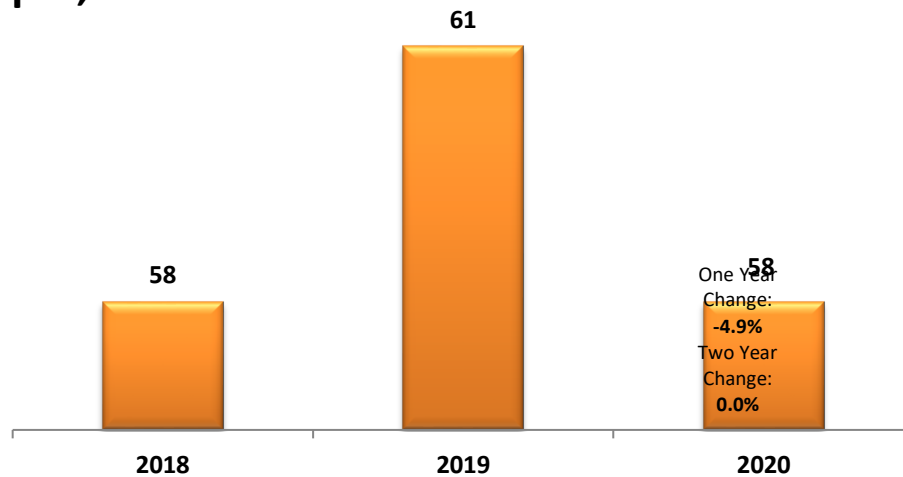
Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

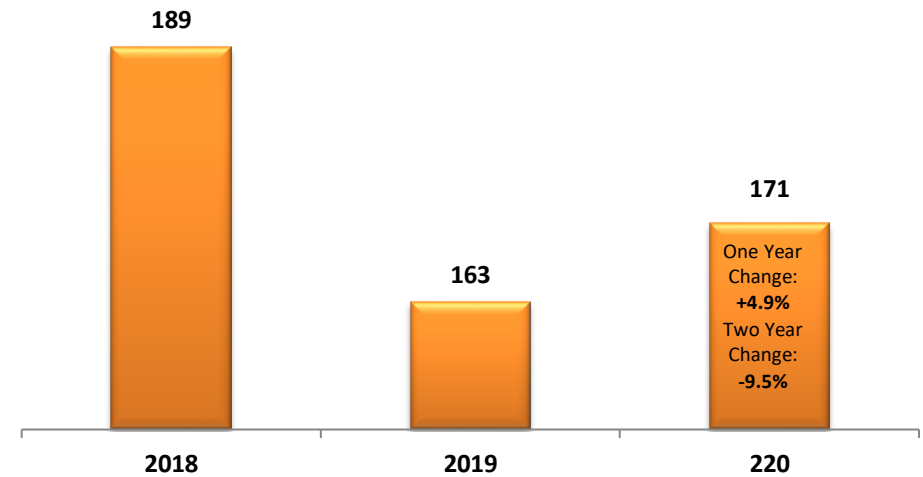
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April, 2020

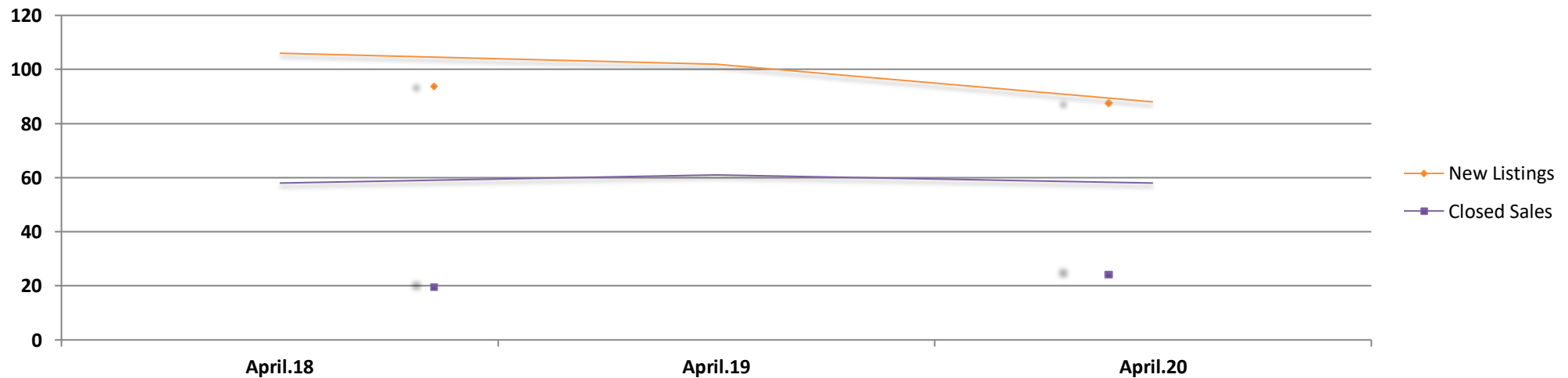


Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Market Activity

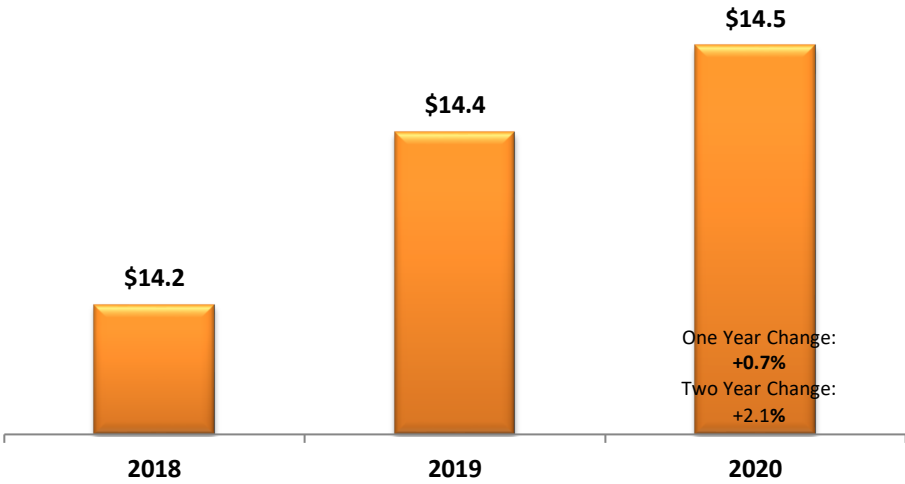


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

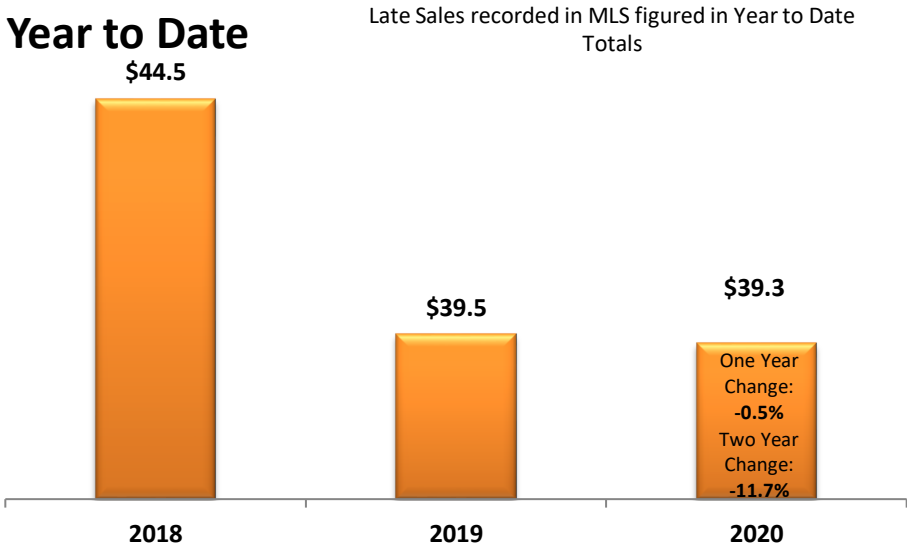
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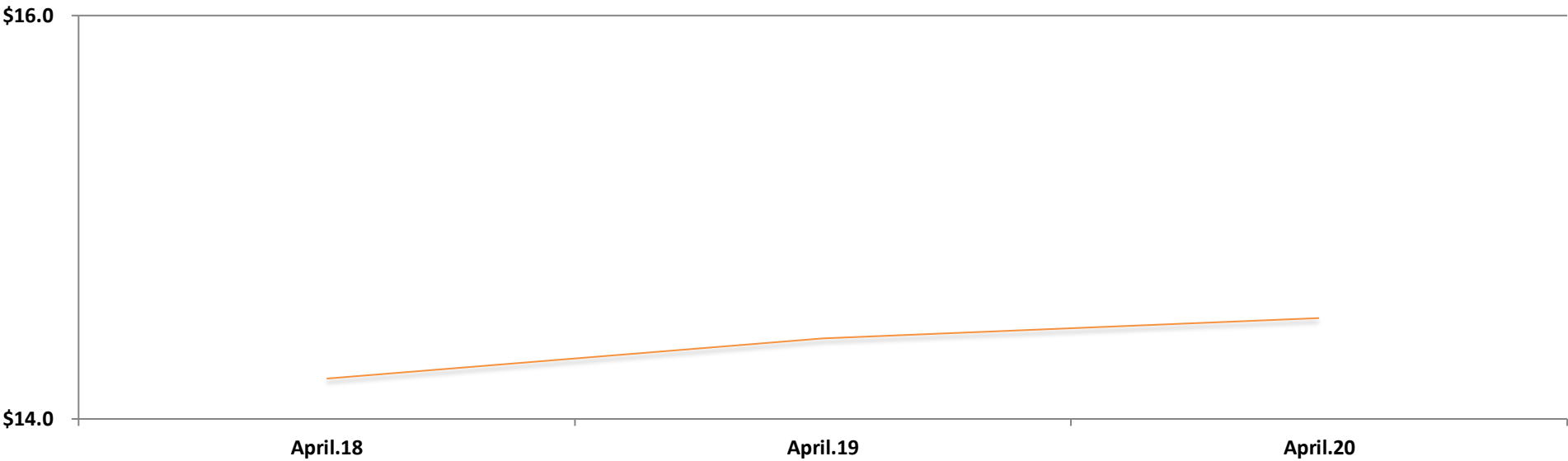


Year to Date



Late Sales recorded in MLS figured in Year to Date Totals

Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

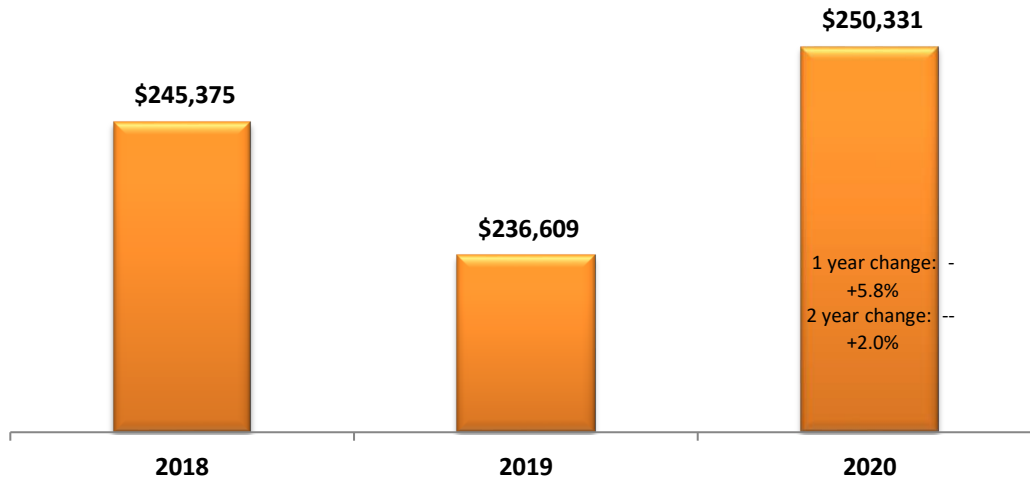
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



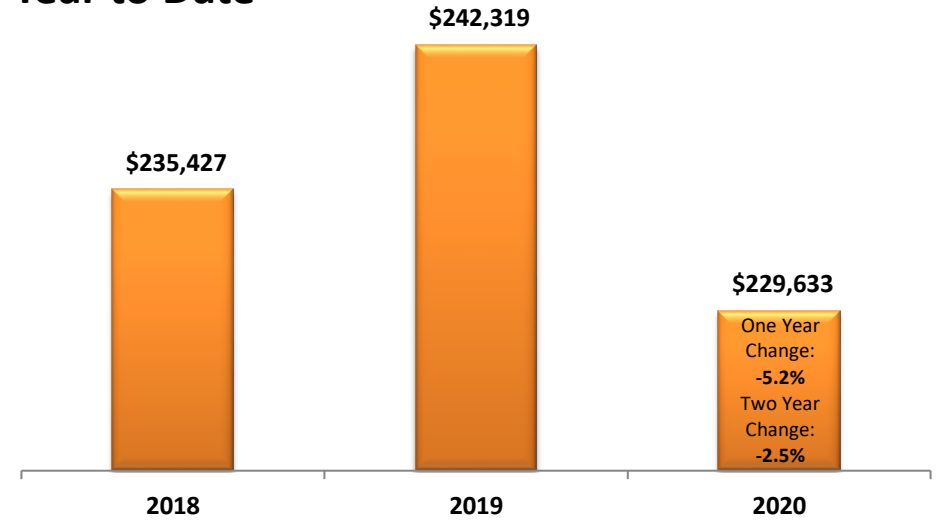
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

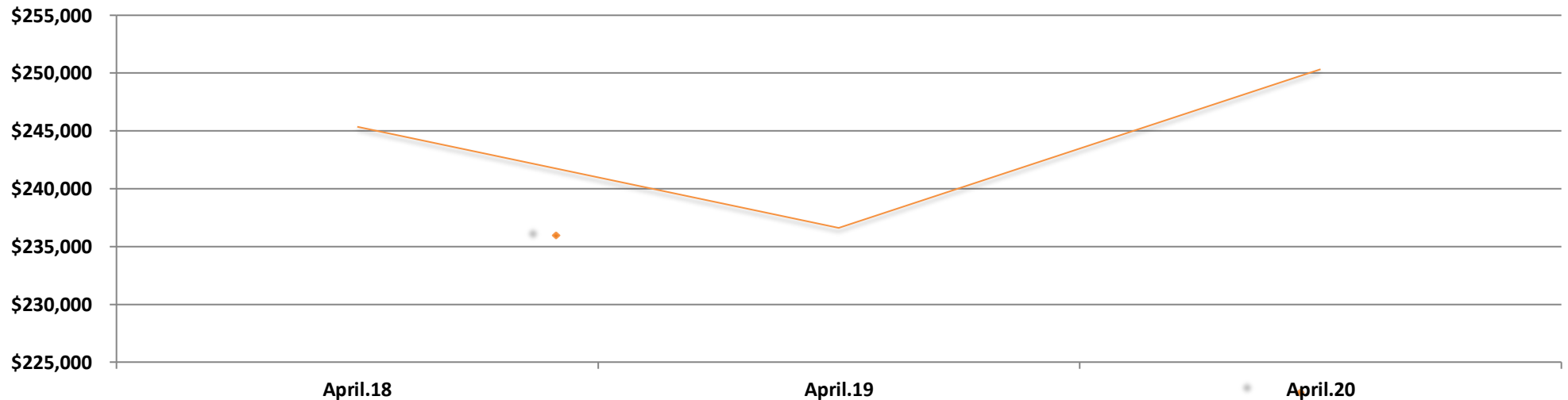
April, 2020



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

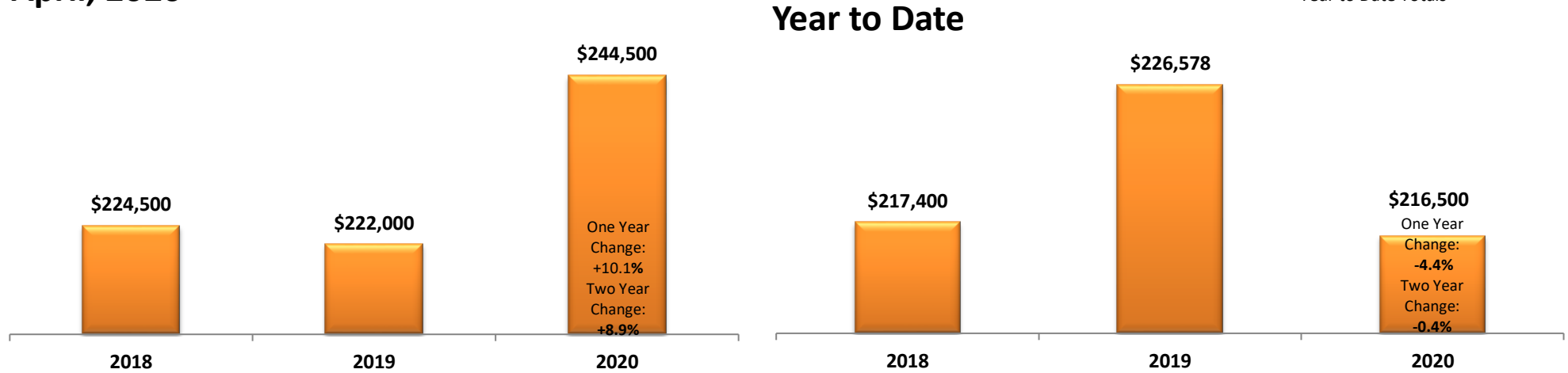
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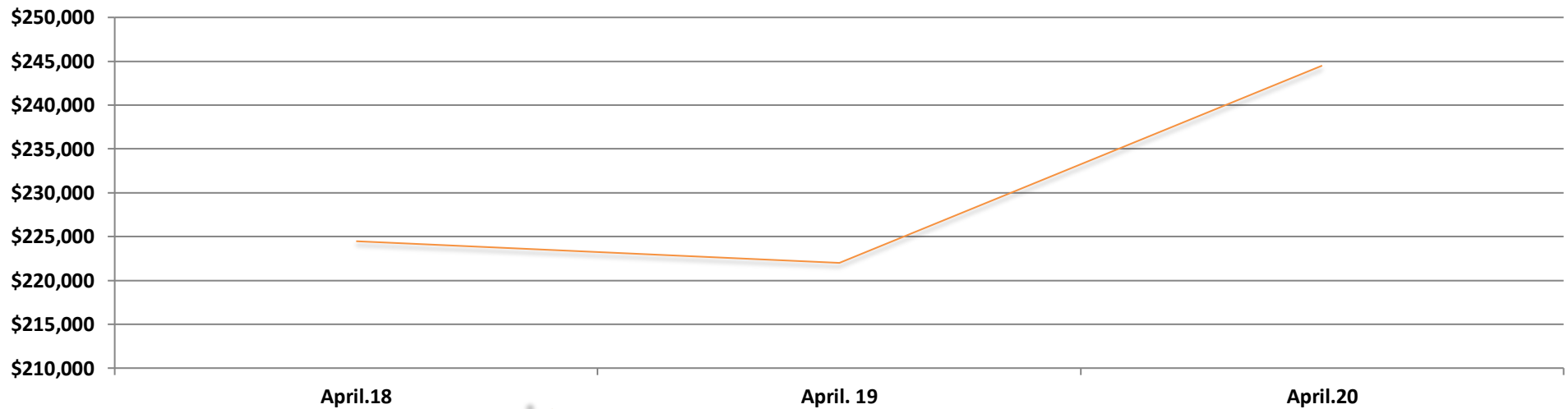
Figures do not take into account seller concessions

April, 2020

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

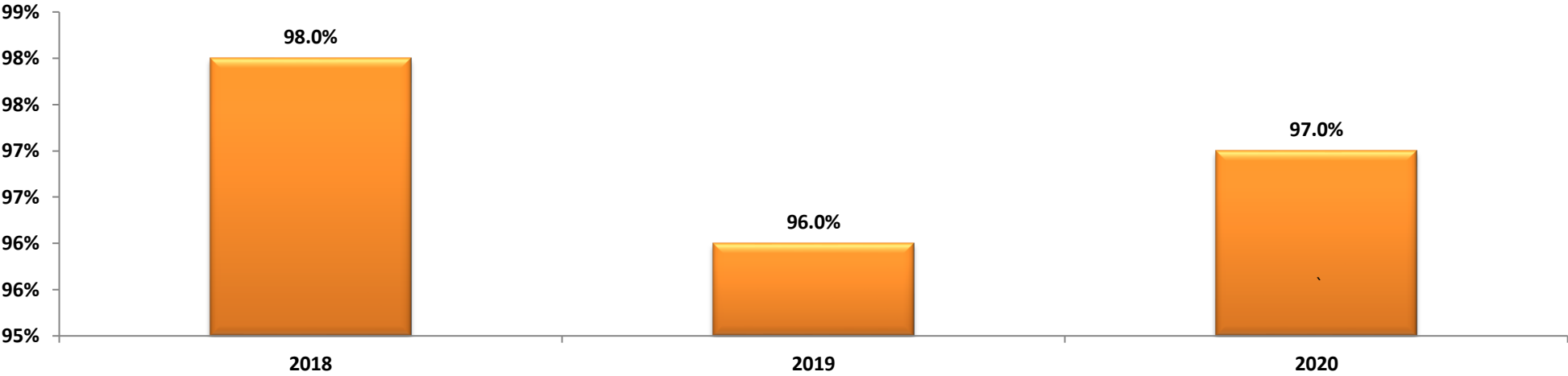
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



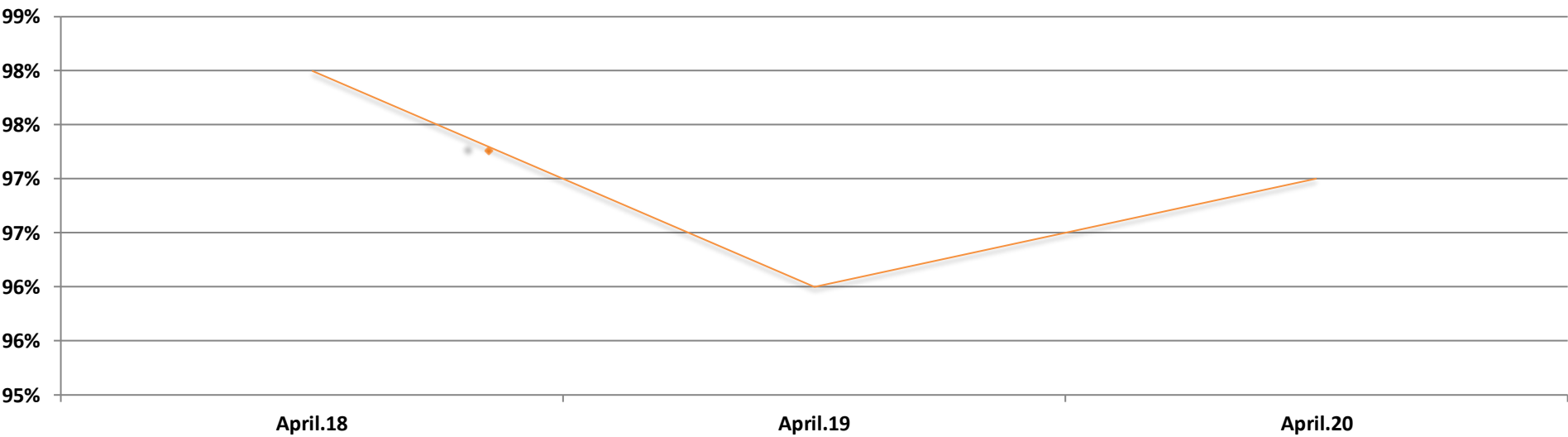
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

April, 2020



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

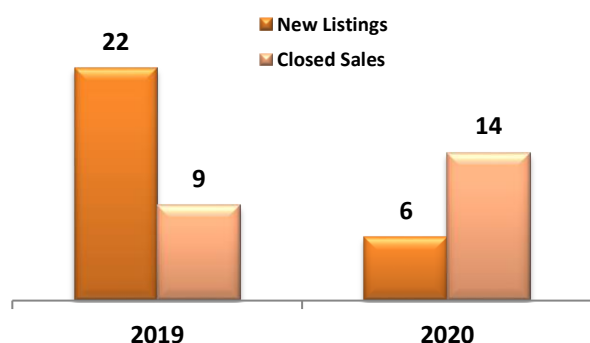
April, 2020

Year to Date

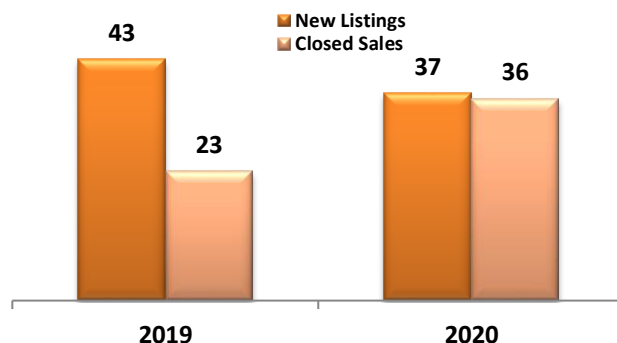
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	22	6	-72.7%	43	37	-14.0%
Closed Sales	9	14	55.6%	23	36	56.5%
Average Sales Price	\$ 104,655	\$ 108,600	3.8%	\$ 110,493	\$102,193	-7.5%
Percent of Original Last Price Received at Sale*	91.0%	88.0%	-3.3%	90.0%	90.0%	0.0%
Average Days on Market Until Sale	557	154	-72.4%	319	130	-59.2%
Total Current Inventory**	48	29	-39.6%		.	.
Single-Family Detached Inventory	48	28	-41.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

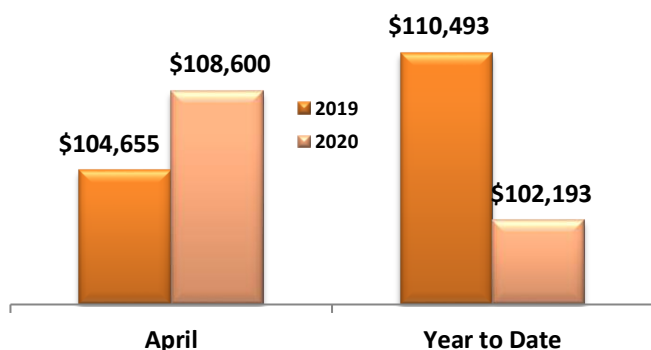
Activity-Most Recent Month



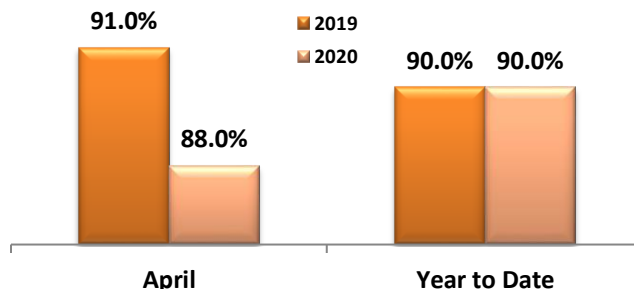
Activity-Year to Date



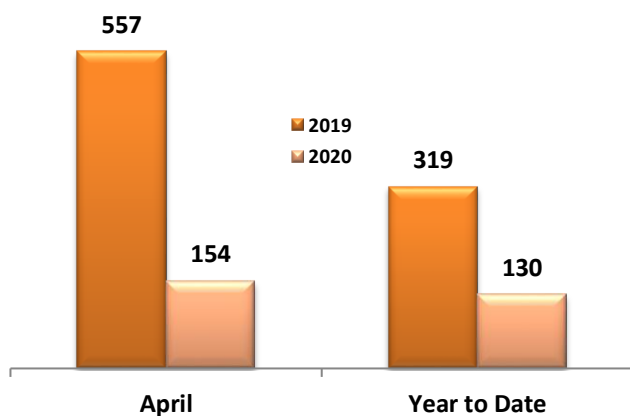
Average Sales Price



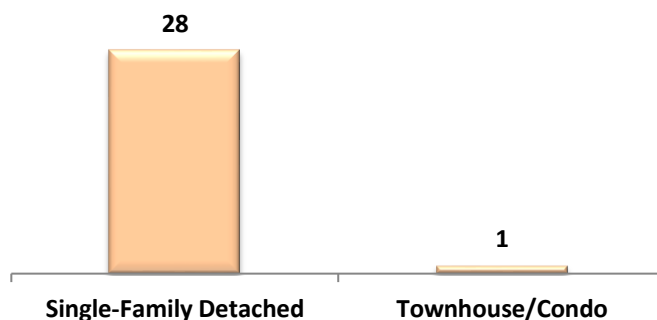
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

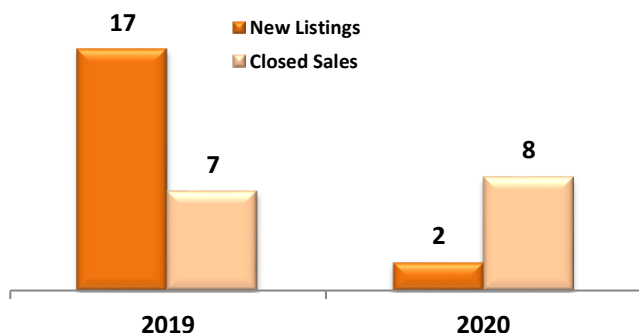
April 2020

Year to Date

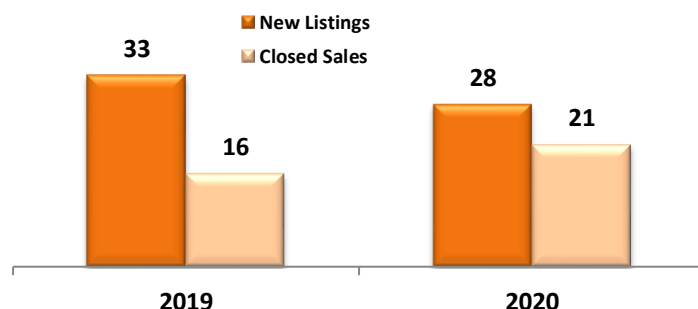
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	17	2	-88.2%	33	28	-15.2%
Closed Sales	7	8	14.3%	16	21	31.3%
Average Sales Price	\$ 219,557	\$ 397,320	81.0%	\$ 235,485	\$ 284,084	20.6%
Percent of Original Last Price Received at Sale*	92.0%	98.0%	6.5%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	132	134	1.5%	131	113	-13.7%
Total Current Inventory**	27	22	-18.5%	.	.	.
Single-Family Detached Inventory	23	22	-4.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

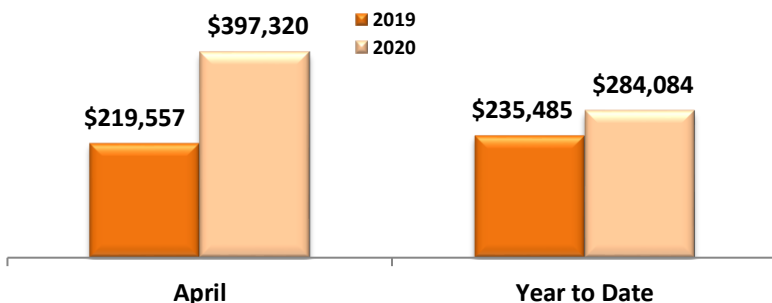
Activity-Most Recent Month



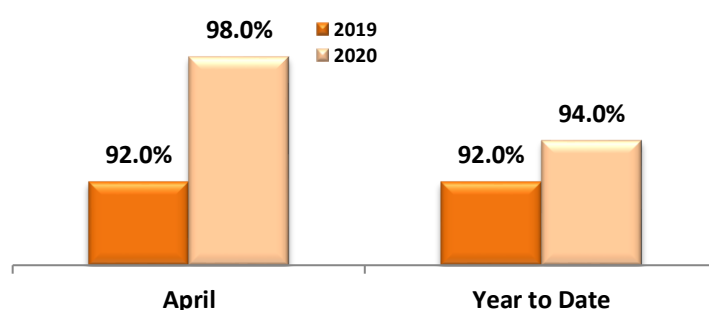
Activity-Year to Date



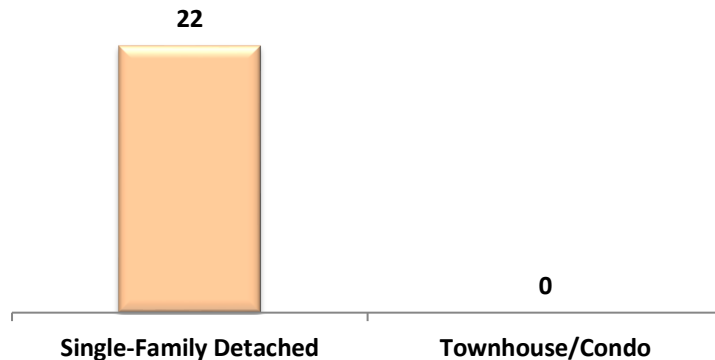
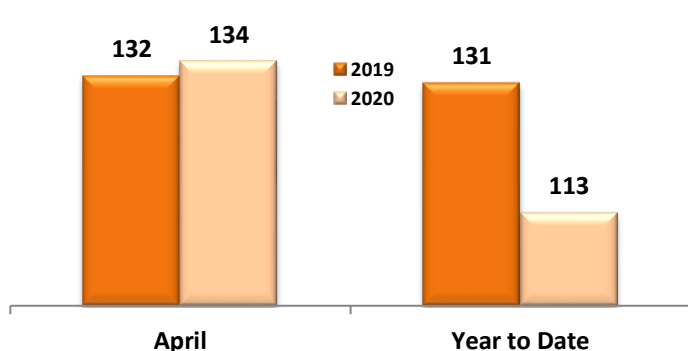
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Local Market Updates

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Elysian/Waterville

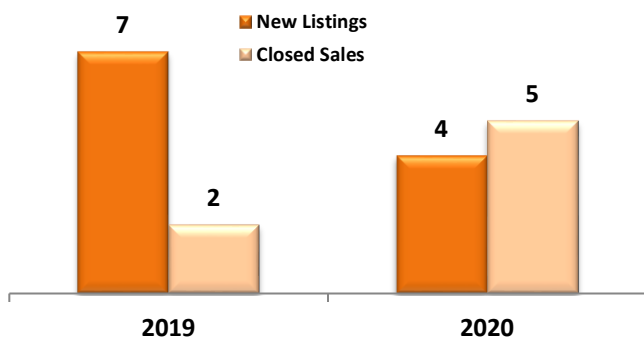
April 2020

Year to Date

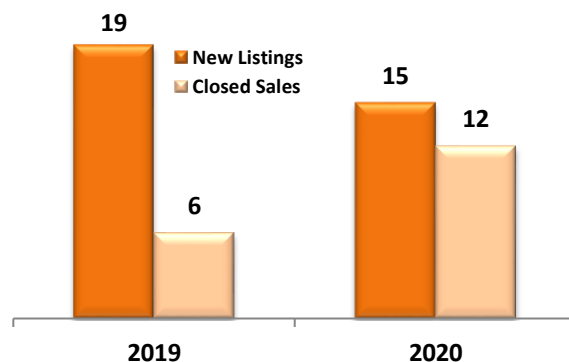
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	7	4	-42.9%	19	15	-21.1%
Closed Sales	2	5	150.0%	6	12	100.0%
Average Sales Price	\$ 118,500	\$ 261,980	121.1%	\$ 237,833	\$ 240,901	1.3%
Percent of Original Last Price Received at Sale*	89.0%	92.0%	3.4%	92.0%	90.0%	-2.2%
Average Days on Market Until Sale	131	205	56.5%	142	165	16.2%
Total Current Inventory**	21	10	-52.4%	.	.	.
Single-Family Detached Inventory	21	10	-52.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

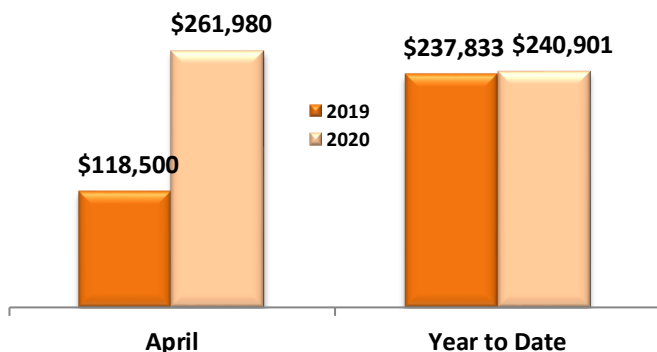
Activity-Most Recent Month



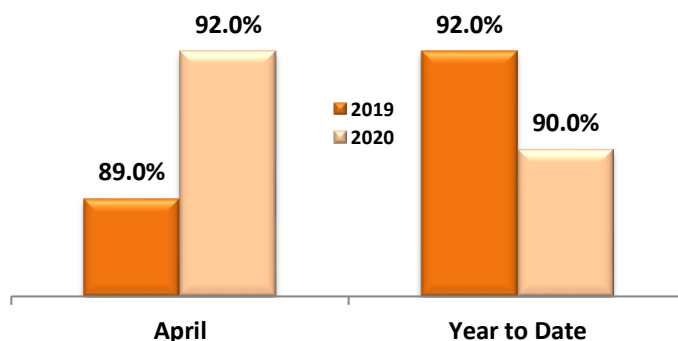
Activity-Year to Date



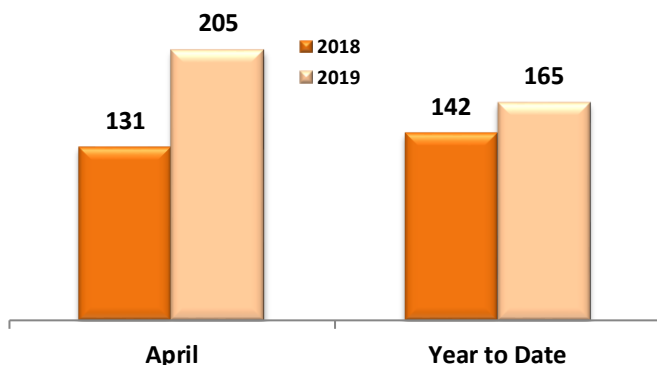
Average Sales Price



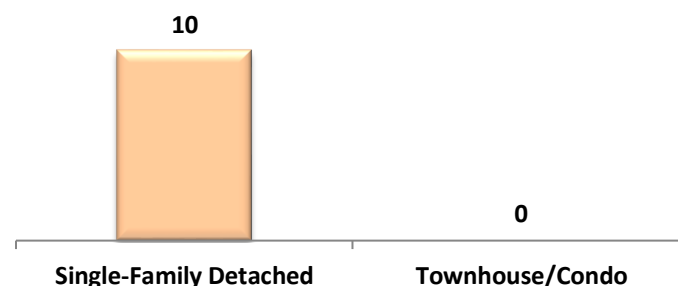
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lake Crystal

April 2020

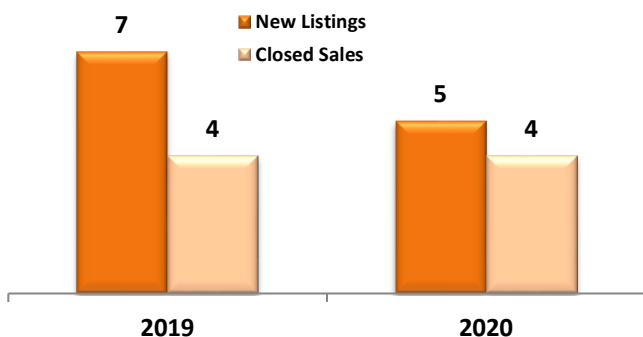
Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	7	5	-28.6%	19	18	-5.3%
Closed Sales	4	4	0.0%	10	7	-30.0%
Average Sales Price	\$ 372,062	\$ 184,250	-50.5%	\$ 250,975	\$ 174,714	-30.4%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	140	70	-50.0%	132	85	-35.6%
Total Current Inventory**	11	7	-36.4%	.	.	.
Single-Family Detached Inventory	10	7	-30.0%	.	.	.

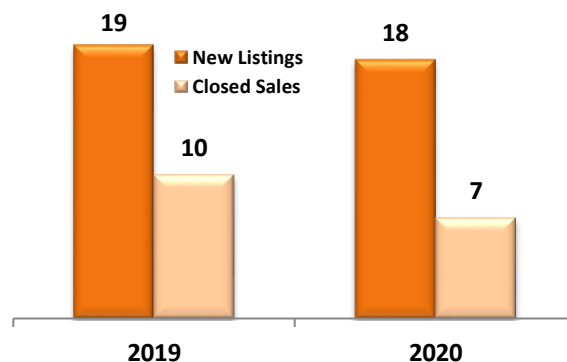
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

Activity-Most Recent Month

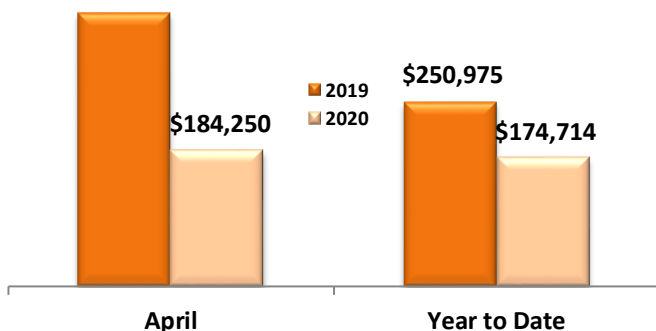


Activity-Year to Date



Average Sales Price

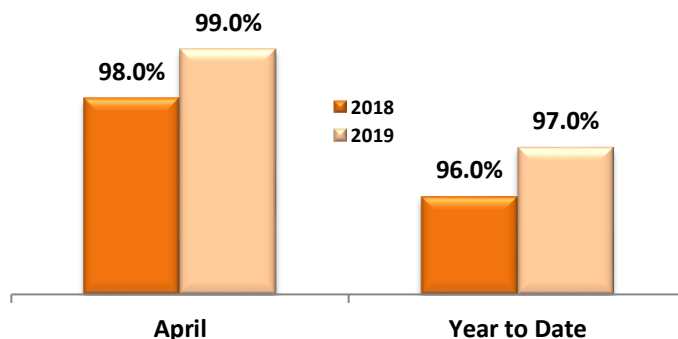
\$372,062



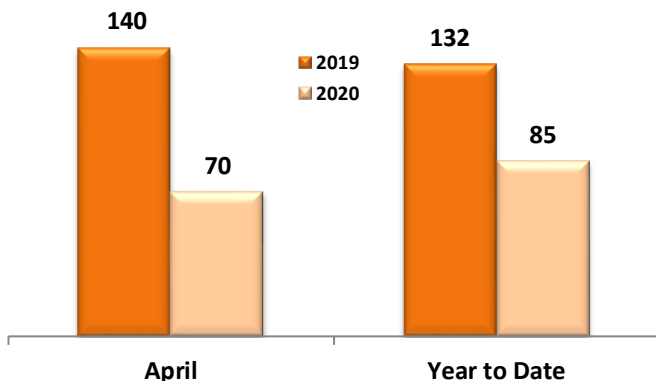
\$250,975

\$174,714

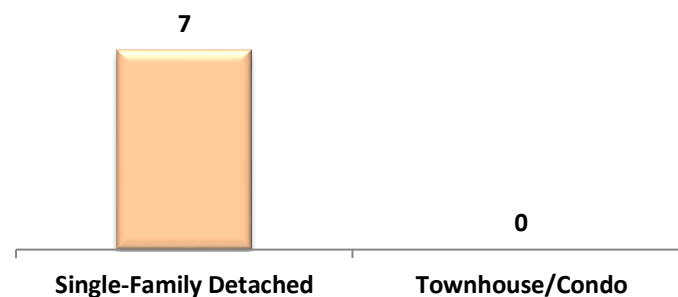
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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LeSueur/LeCenter/Henderson

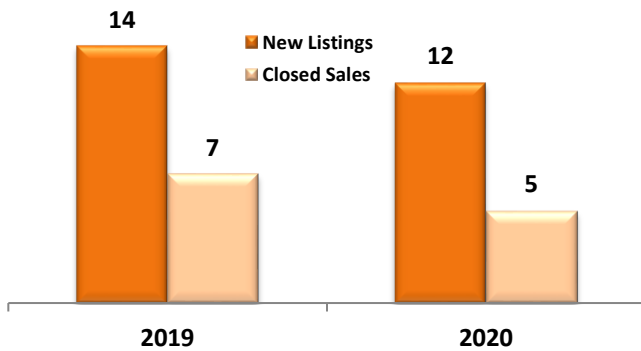
April 2020

Year to Date

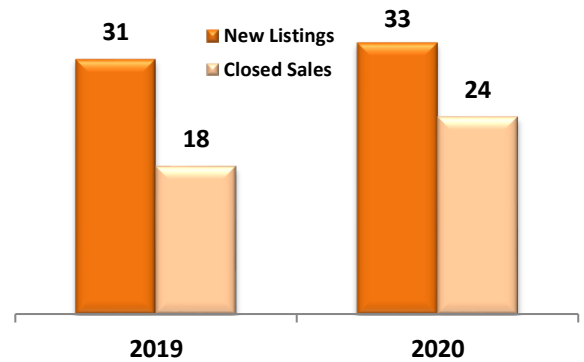
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	14	12	-14.3%	31	33	6.5%
Closed Sales	7	5	-28.6%	18	24	33.3%
Average Sales Price	\$ 167,914	\$ 223,700	33.2%	\$ 166,125	\$ 178,766	7.6%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	92.0%	96.0%	4.3%
Average Days on Market Until Sale	99	83	-16.2%	104	107	2.9%
Total Current Inventory**	21	15	-28.6%	.	.	.
Single-Family Detached Inventory	20	15	-25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

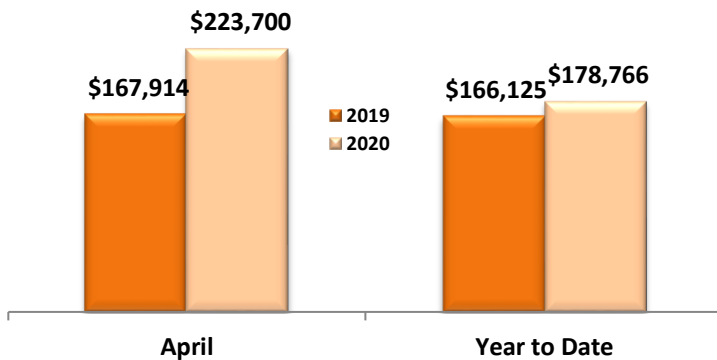
Activity-Most Recent Month



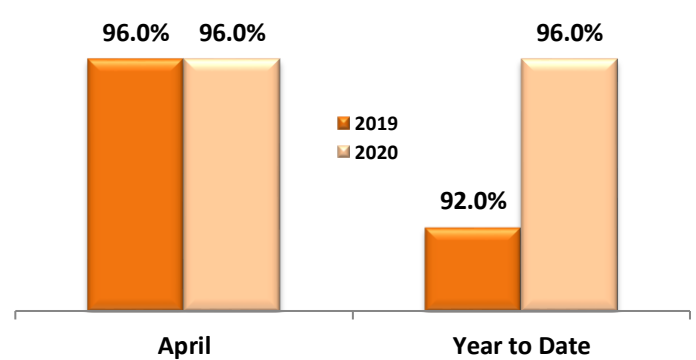
Activity-Year to Date



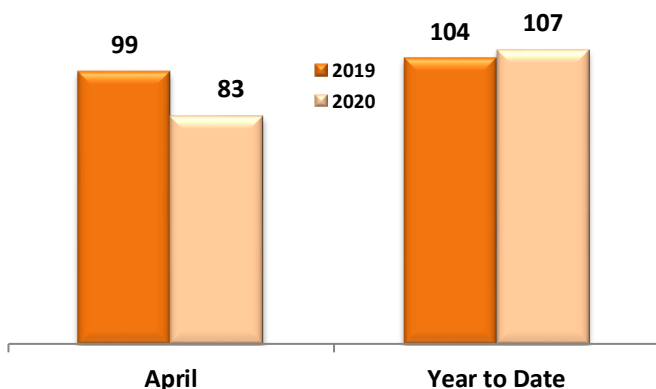
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Local Market Updates

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Lower North Mankato

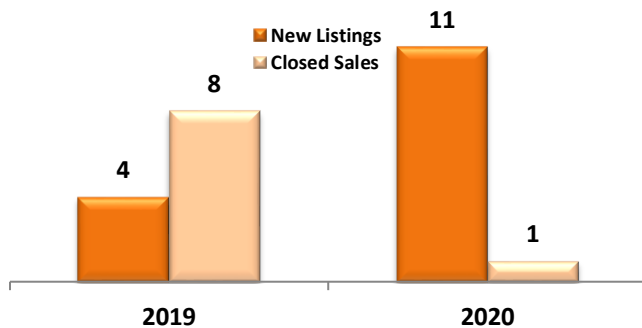
April 2020

Year to Date

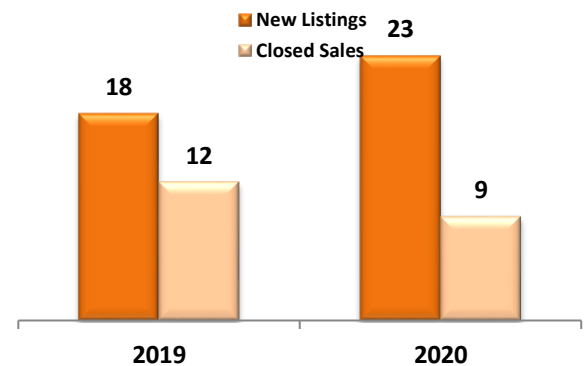
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	11	175.0%	18	23	27.8%
Closed Sales	8	1	-87.5%	12	9	-25.0%
Average Sales Price	\$ 147,012	\$ 193,000	31.3%	\$ 148,058	\$ 158,500	7.1%
Percent of Original List Price Received at Sale*	95.0%	98.0%	3.2%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	82	167	103.7%	74	92	24.3%
Total Current Inventory**	5	5	0.0%	.	.	.
Single-Family Detached Inventory	4	5	25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

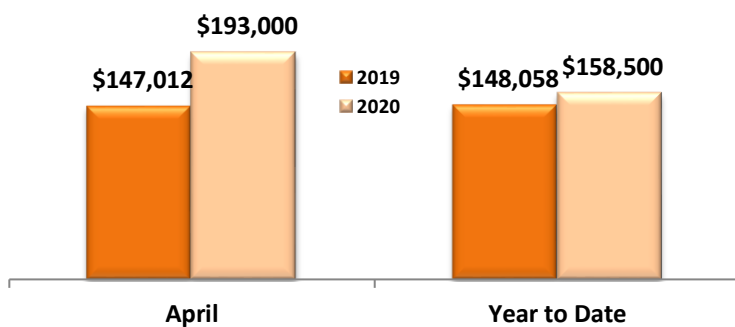
Activity-Most Recent Month



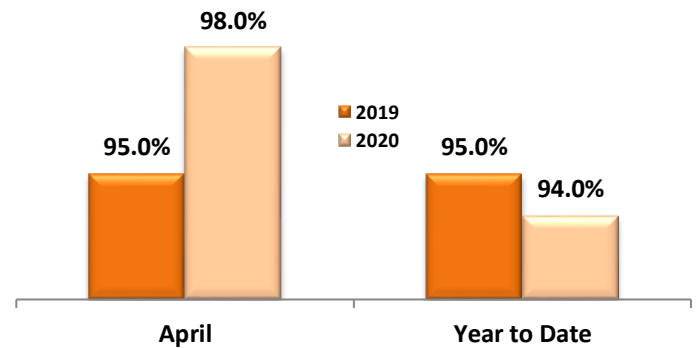
Activity-Year to Date



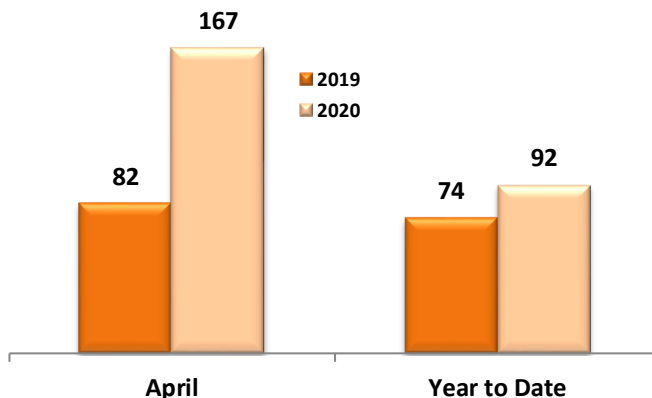
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

April 2020

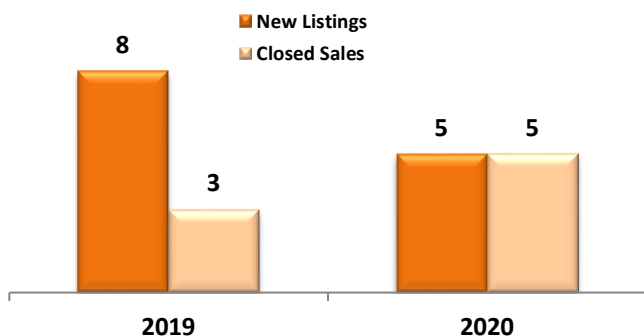
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	5	-37.5%	23	29	26.1%
Closed Sales	3	5	66.7%	20	16	-20.0%
Average Sales Price	\$ 78,066	\$101,400	29.9%	\$ 99,635	\$101,946	2.3%
Percent of Original Last Price Received at Sale*	88.0%	94.0%	6.8%	90.0%	95.0%	5.6%
Average Days on Market Until Sale	132	128	-3.0%	128	133	3.9%
Total Current Inventory**	23	37	60.9%	.	.	.
Single-Family Detached Inventory	22	37	68.2%	.	.	.

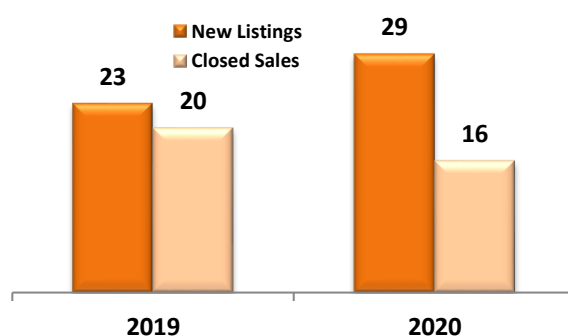
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

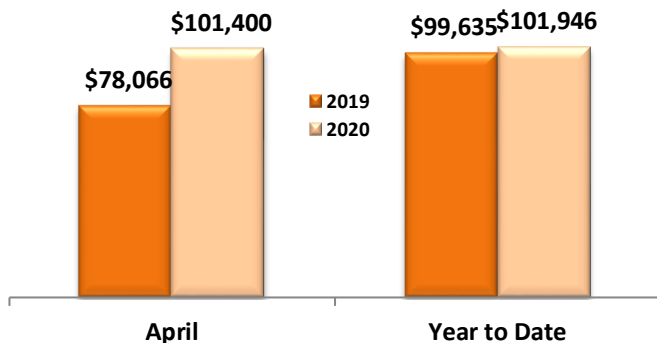
Activity-Most Recent Month



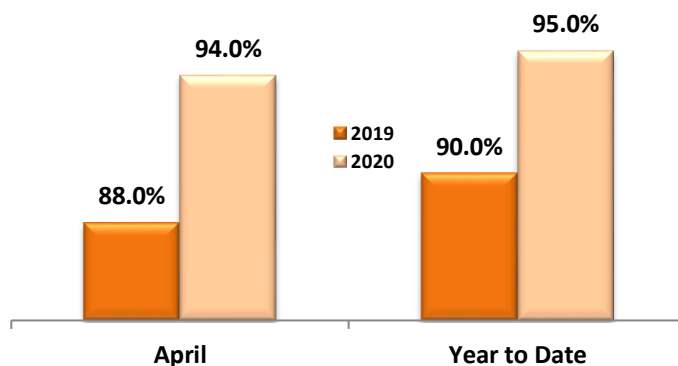
Activity-Year to Date



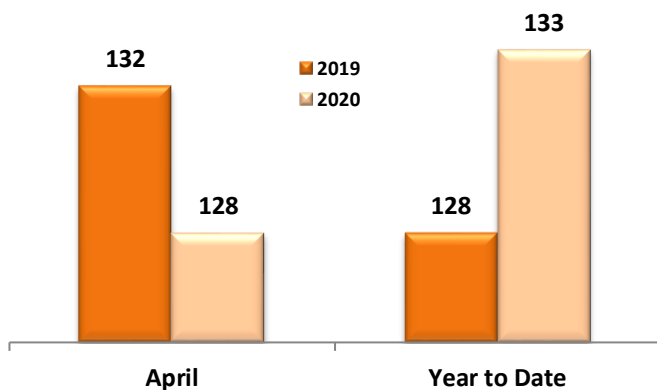
Average Sales Price



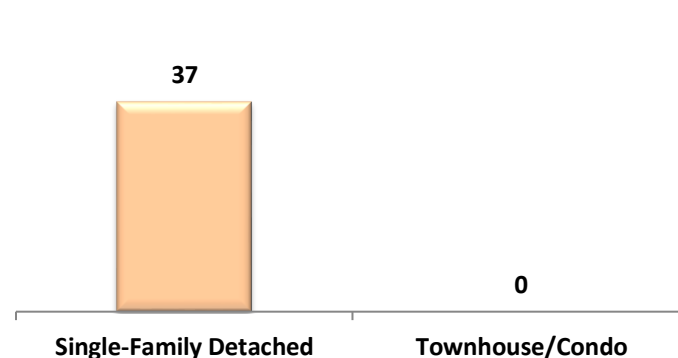
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

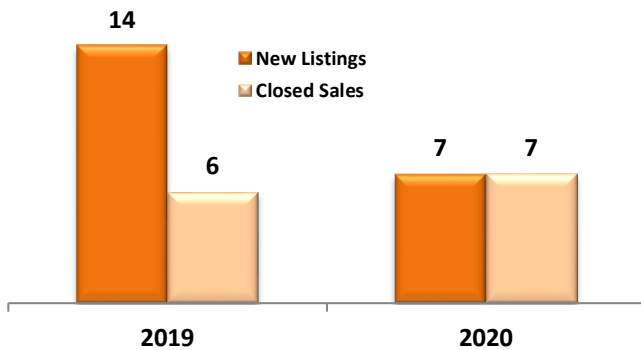
April 2020

Year to Date

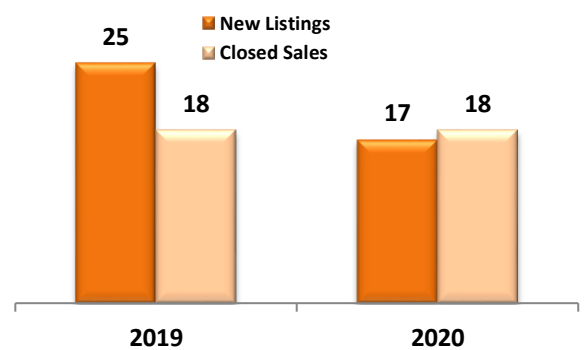
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	14	7	-50.0%	25	17	-32.0%
Closed Sales	6	7	16.7%	18	18	0.0%
Average Sales Price	\$ 149,110	\$ 170,842	14.6%	\$ 143,558	\$ 143,637	0.1%
Percent of Original Last Price Received at Sale*	90.0%	93.0%	3.3%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	136	92	-32.4%	106	101	-4.7%
Total Current Inventory**	10	6	-40.0%	.	.	.
Single-Family Detached Inventory	9	6	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

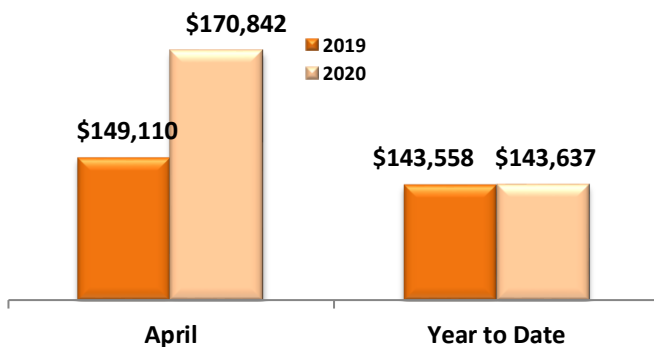
Activity-Most Recent Month



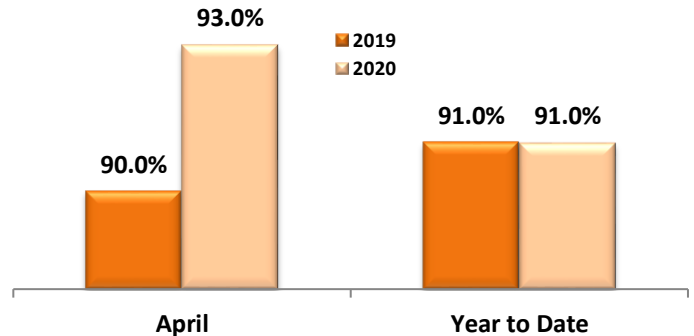
Activity-Year to Date



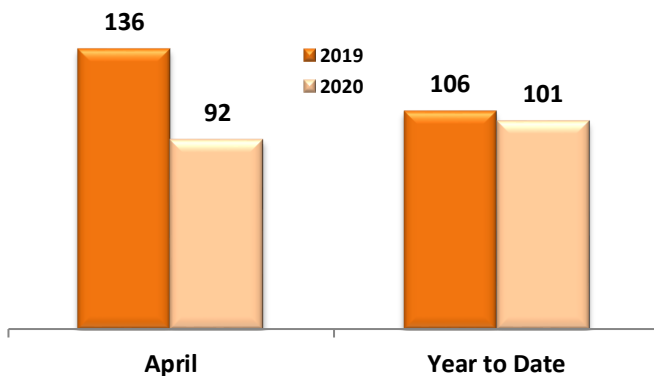
Average Sales Price



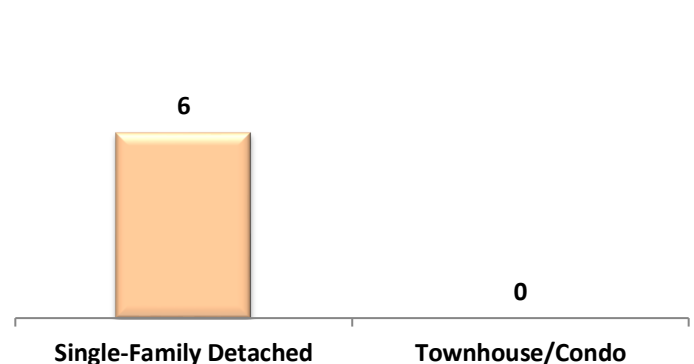
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

April, 2020

Year to Date

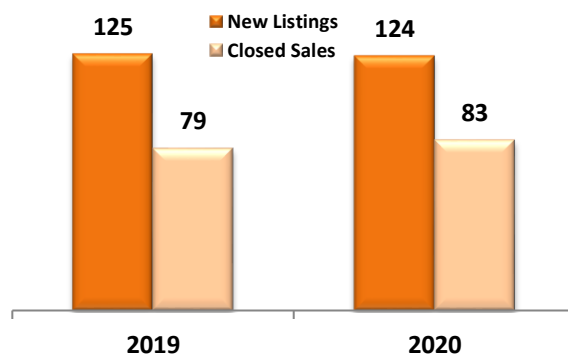
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	51	30	-41.2%	125	124	-0.8%
Closed Sales	28	27	-3.6%	79	83	5.1%
Average Sales Price	\$ 248,879	\$ 259,837	4.4%	\$ 253,250	\$ 245,759	-3.0%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	91	97	6.6%	110	107	-2.7%
Total Current Inventory**	63	63	0.0%	.	.	.
Single-Family Detached Inventory	43	39	-9.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

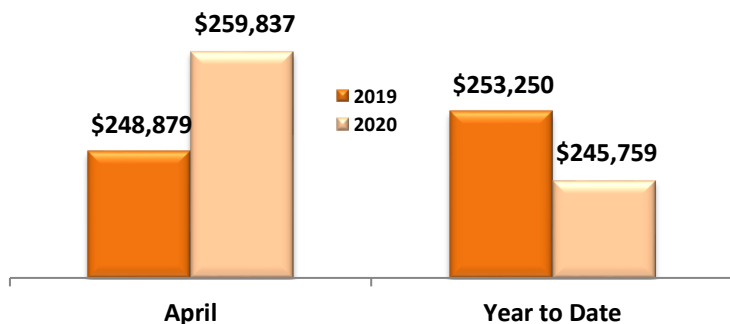
Activity-Most Recent Month



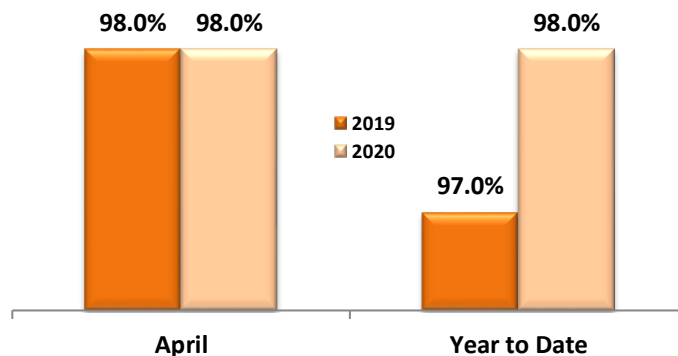
Activity-Year to Date



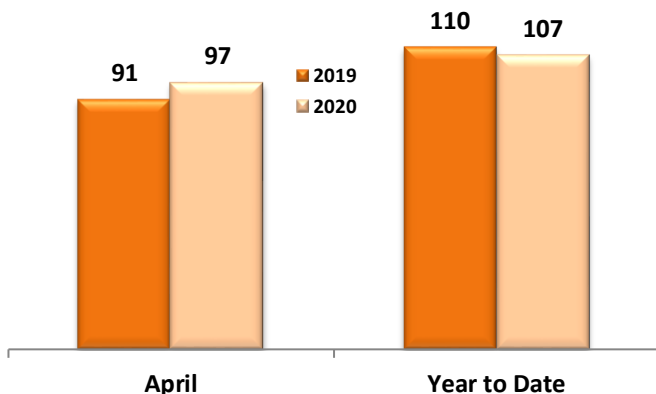
Average Sales Price



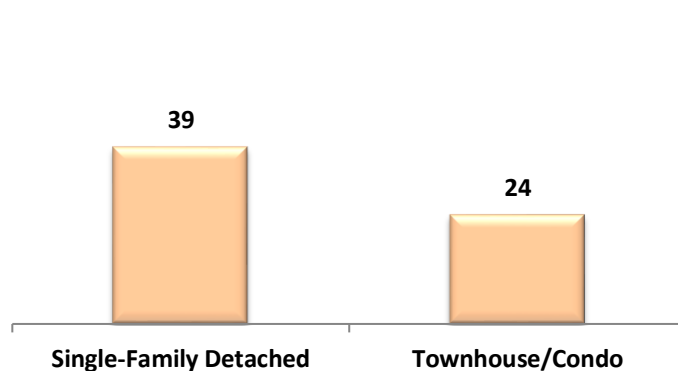
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

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Mankato-James/SouthView/Viking Terrace/Kensington

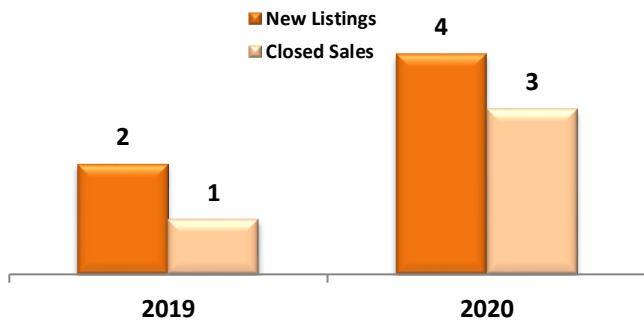
April 2020

Year to Date

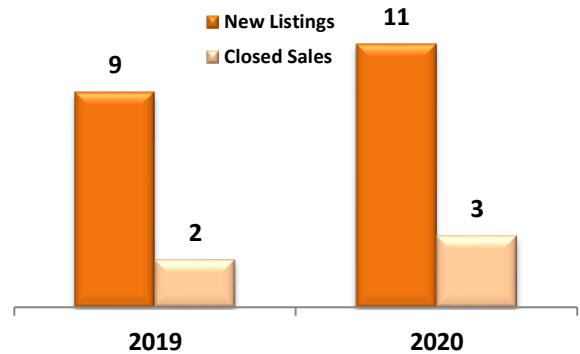
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	4	100.0%	9	11	22.2%
Closed Sales	1	3	200.0%	2	3	50.0%
Average Sales Price	\$ 340,000	\$ 353,333	3.9%	\$ 321,250	\$ 353,333	10.0%
Percent of Original Last Price Received at Sale*	100.0%	92.0%	-8.0%	99.0%	92.0%	-7.1%
Average Days on Market Until Sale	50	210	320.0%	85	210	147.1%
Total Current Inventory**	8	11	37.5%	.	.	.
Single-Family Detached Inventory	8	11	37.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

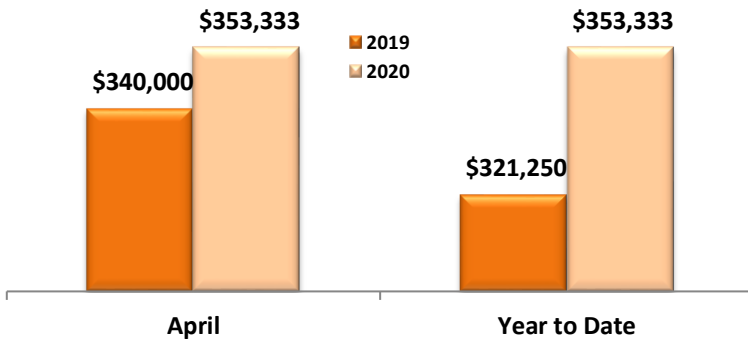
Activity-Most Recent Month



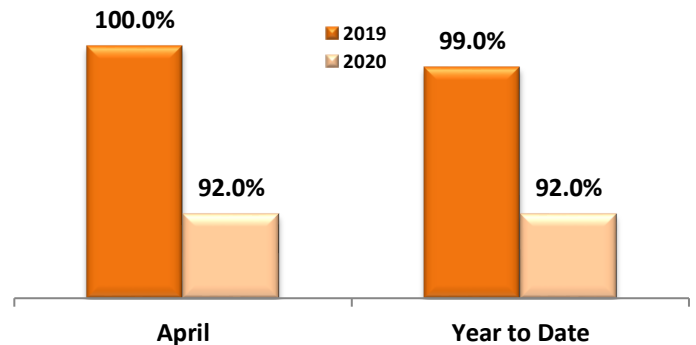
Activity-Year to Date



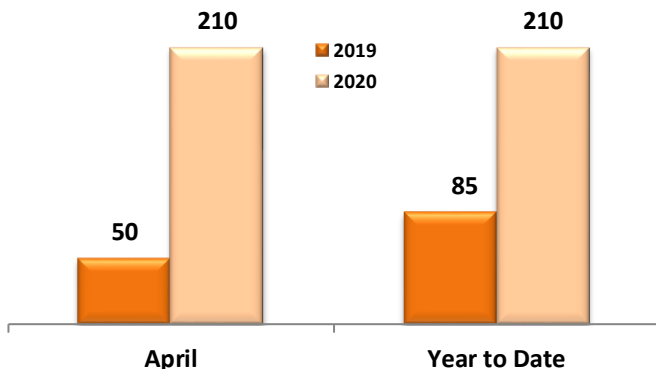
Average Sales Price



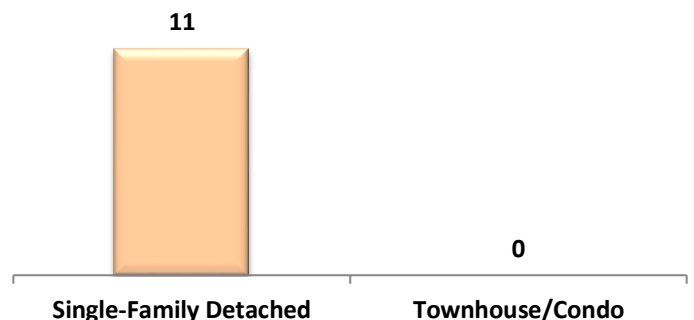
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

April 2020

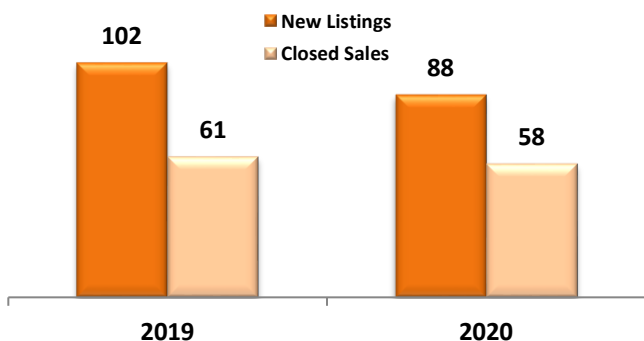
Year to Date

Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	102	88	-13.7%	267	294	10.1%
Closed Sales	61	58	-4.9%	163	171	4.9%
Average Sales Price	\$ 236,609	\$ 250,331	5.8%	\$ 242,319	\$ 229,663	-5.2%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	108	108	0.0%	109	108	-0.9%
Total Current Inventory**	135	136	0.7%	.	.	.
Single-Family Detached Inventory	105	111	5.7%	.	.	.

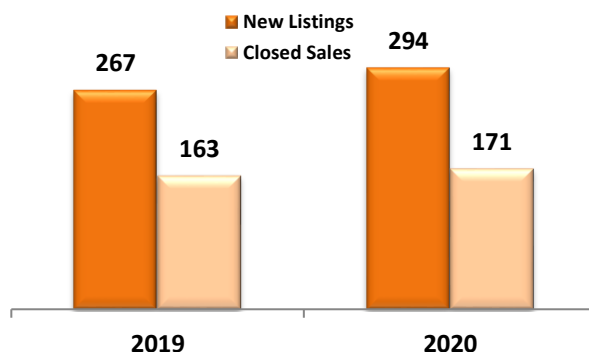
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

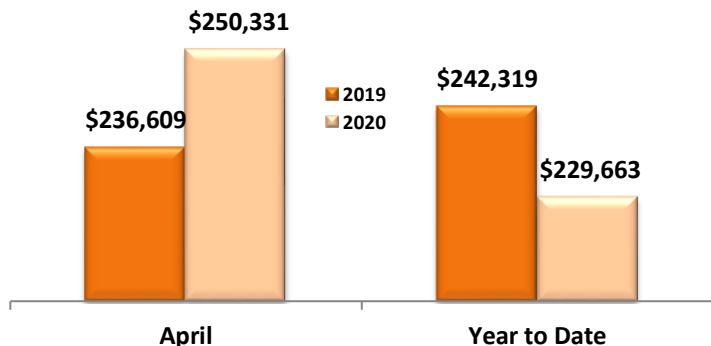
Activity-Most Recent Month



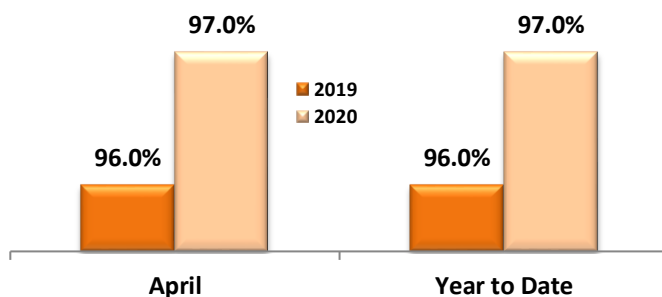
Activity-Year to Date



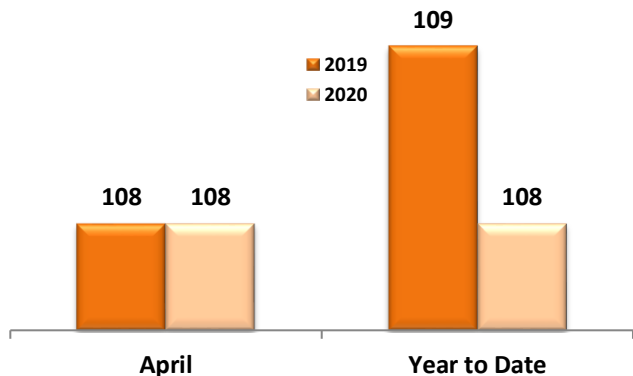
Average Sales Price



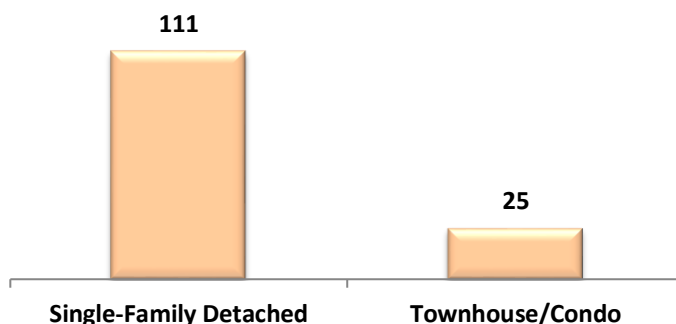
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

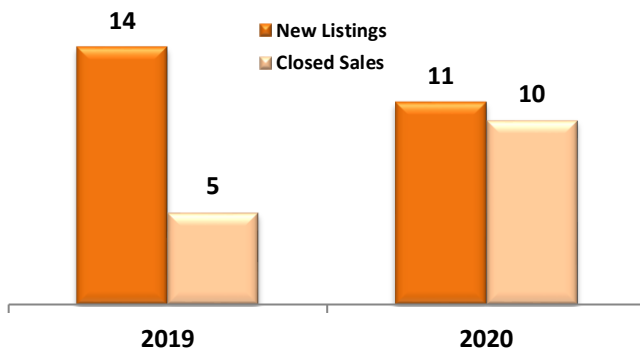
April 2020

Year to Date

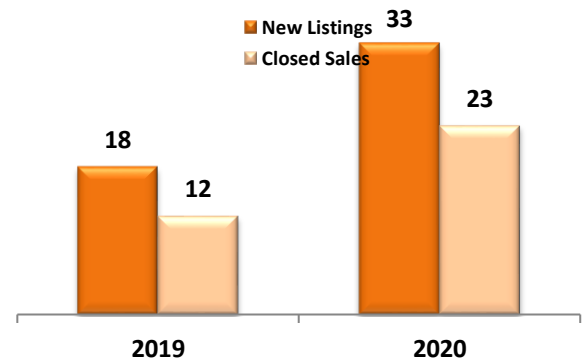
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	14	11	-21.4%	18	33	83.3%
Closed Sales	5	10	100.0%	12	23	91.7%
Average Sales Price	\$ 135,600	\$ 157,580	16.2%	\$ 118,958	\$ 148,129	24.5%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	94.0%	92.0%	-2.1%
Average Days on Market Until Sale	146	122	-16.4%	185	161	-13.0%
Total Current Inventory**	27	15	-44.4%	.	.	.
Single-Family Detached Inventory	25	14	-44.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

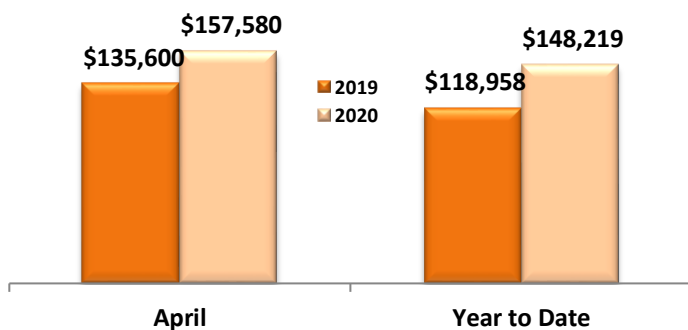
Activity-Most Recent Month



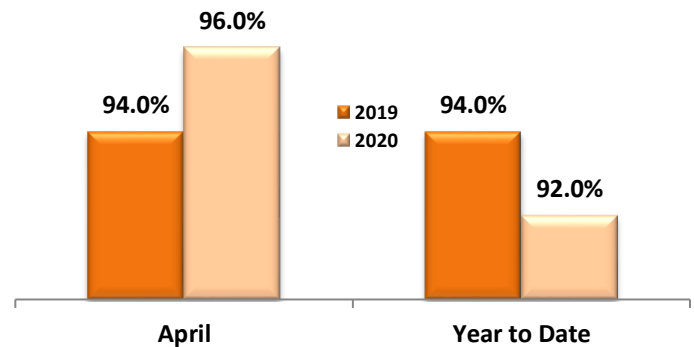
Activity-Year to Date



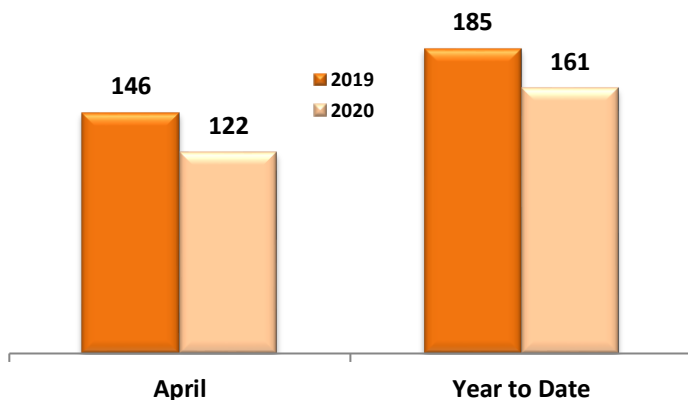
Average Sales Price



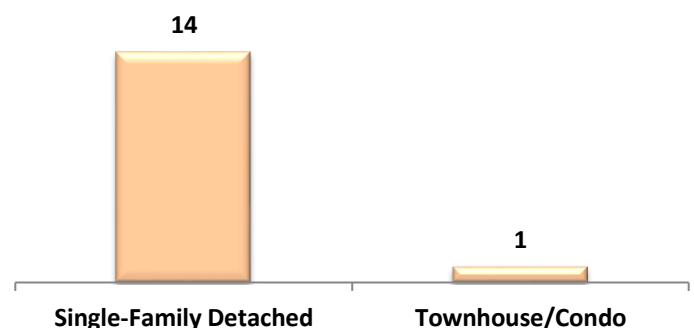
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

April, 2020

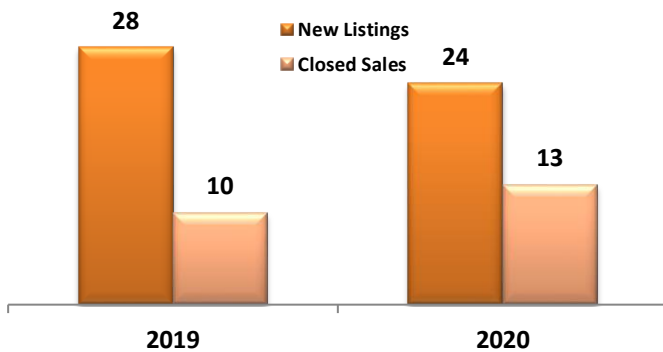
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	28	24	-14.3%	68	67	-1.5%
Closed Sales	10	13	30.0%	41	41	0.0%
Average Sales Price	\$ 189,680	\$ 208,876	10.1%	\$ 166,351	\$ 186,806	12.3%
Percent of Original Last Price Received at Sale*	92.0%	93.0%	1.1%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	139	145	4.3%	119	159	33.6%
Total Current Inventory**	40	35	-12.5%	.	.	.
Single-Family Detached Inventory	32	34	6.3%	.	.	.

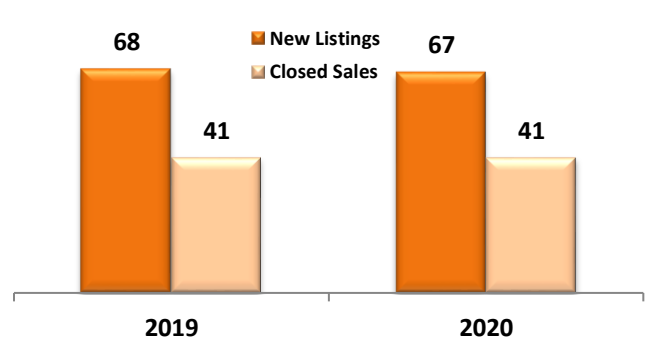
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

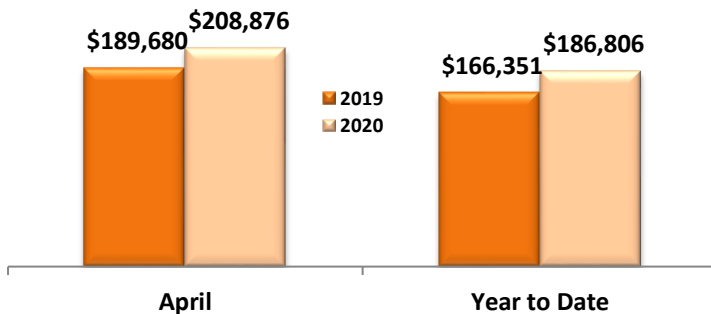
Activity-Most Recent Month



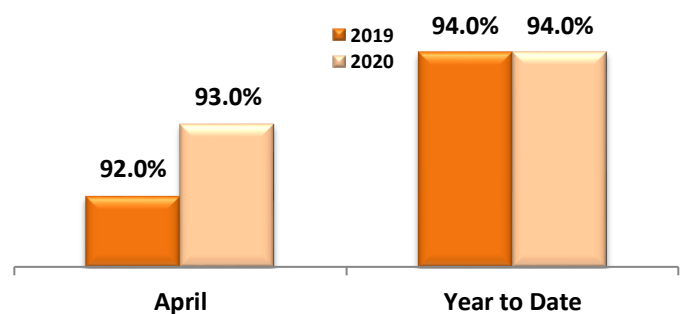
Activity-Year to Date



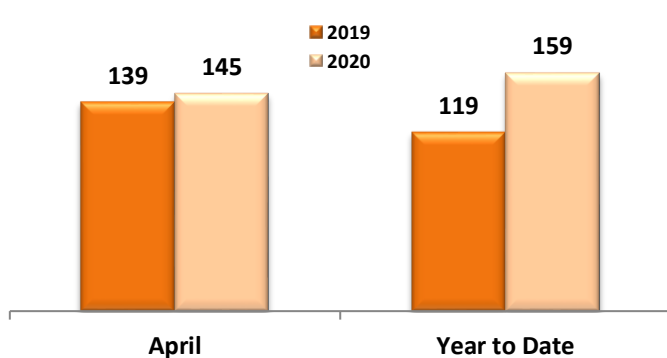
Average Sales Price



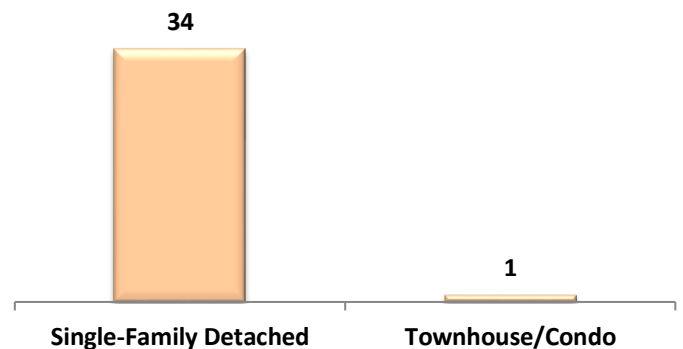
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

April, 2020

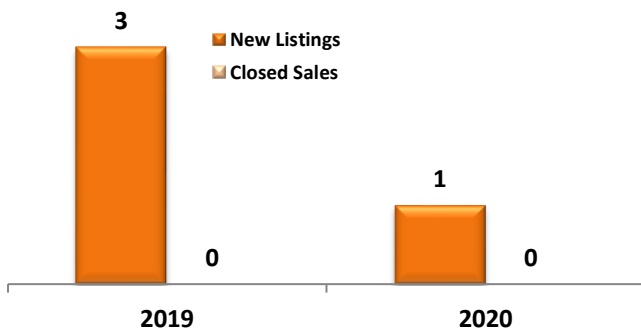
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

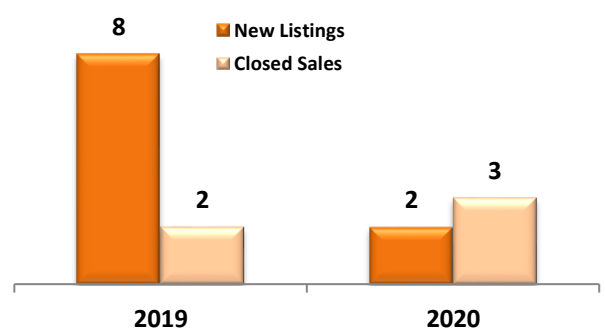
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	8	2	-75.0%
Closed Sales	0	0	#DIV/0!	2	3	50.0%
Average Sales Price	\$ -	\$0	#DIV/0!	\$ 125,150	\$206,333	64.9%
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	84.0%	101.0%	20.2%
Average Days on Market Until Sale	0	0	#DIV/0!	114	93	-18.4%
Total Current Inventory**	4	2	-50.0%	.	.	.
Single-Family Detached Inventory	4	2	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

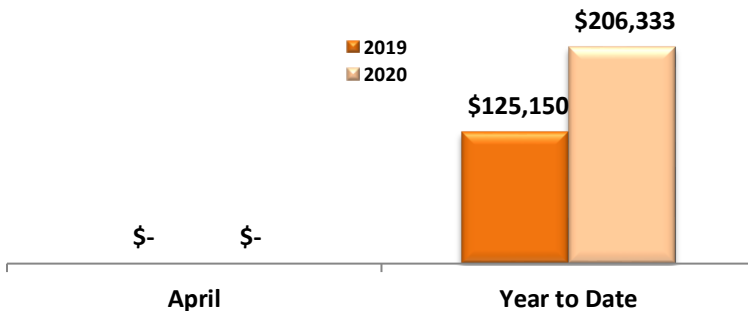
Activity-Most Recent Month



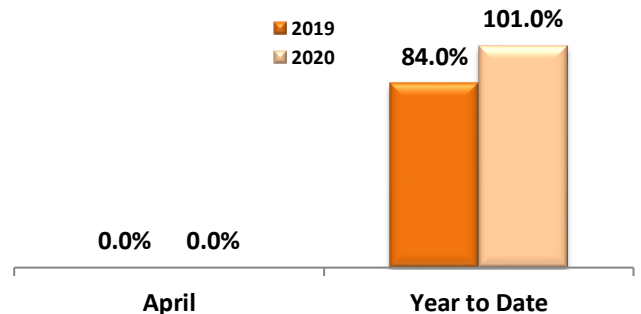
Activity-Year to Date



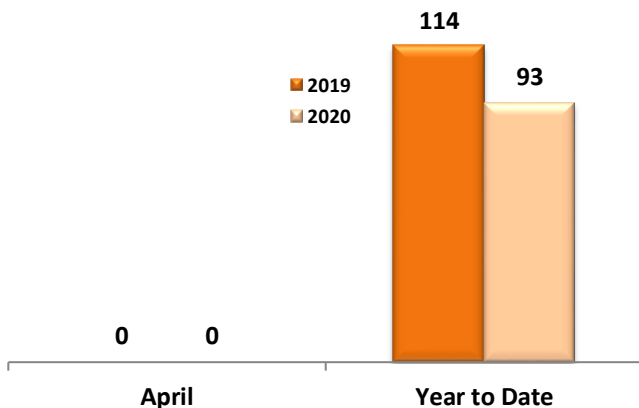
Average Sales Price



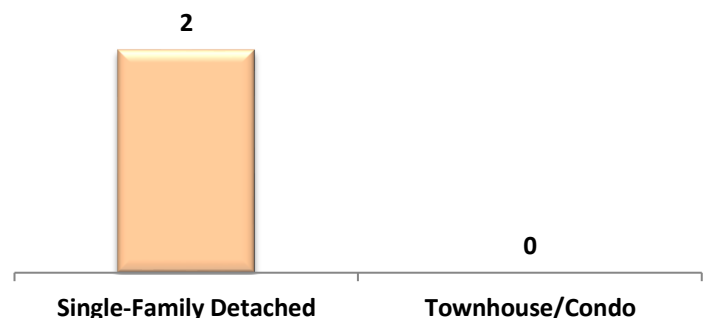
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



1, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Rural Mankato and North Mankato

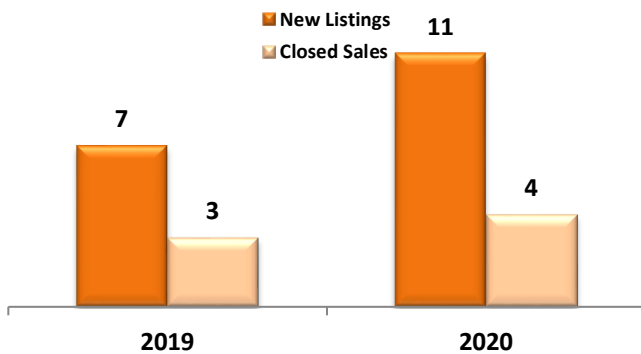
April, 2020

Year to Date

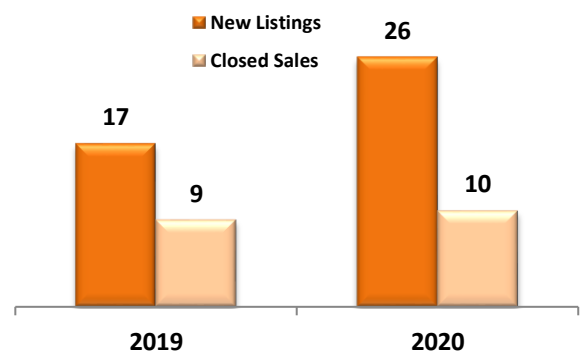
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	7	11	57.1%	17	26	52.9%
Closed Sales	3	4	33.3%	9	10	11.1%
Average Sales Price	\$ 224,333	\$ 305,525	36.2%	\$ 319,988	\$ 282,785	-11.6%
Percent of Original Last Price Received at Sale*	96.0%	95.0%	-1.0%	94.0%	88.0%	-6.4%
Average Days on Market Until Sale	181	199	9.9%	159	203	27.7%
Total Current Inventory**	11	14	27.3%	.	.	.
Single-Family Detached Inventory	11	13	18.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

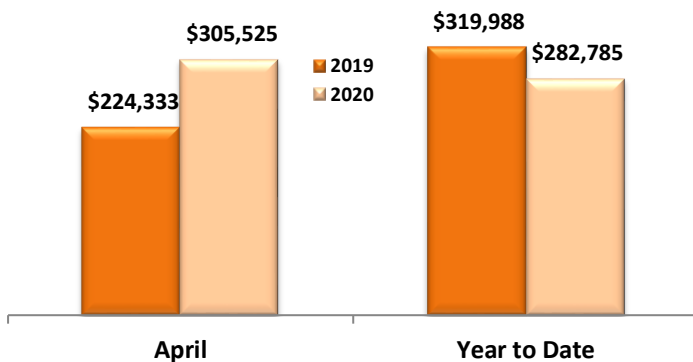
Activity-Most Recent Month



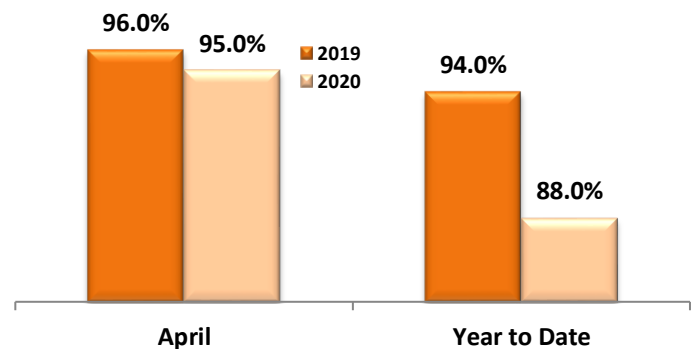
Activity-Year to Date



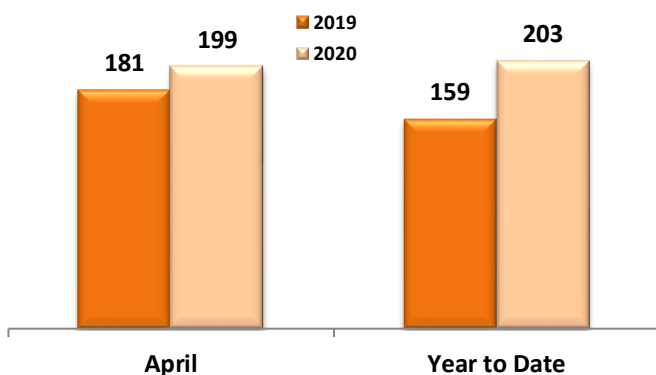
Average Sales Price



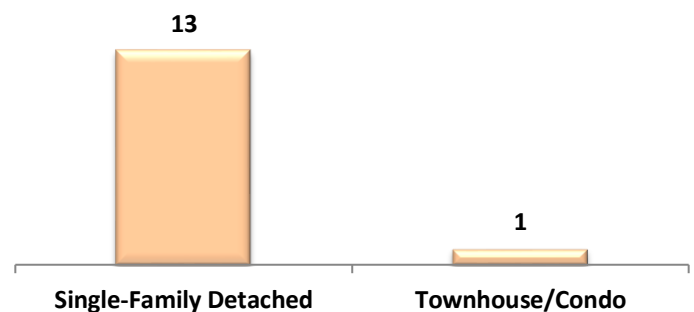
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

April, 2020

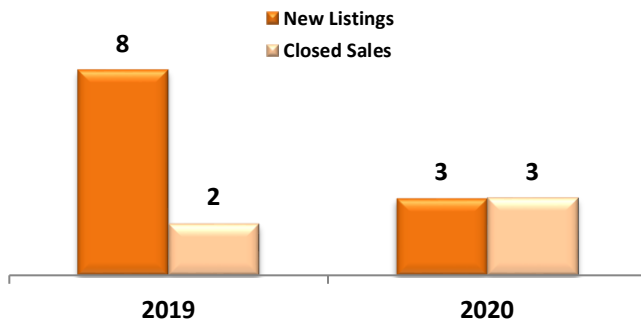
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	3	-62.5%	12	17	41.7%
Closed Sales	2	3	50.0%	8	9	12.5%
Average Sales Price	\$ 77,750	\$ 70,800	-8.9%	\$ 96,000	\$ 90,088	-6.2%
Percent of Original Last Price Received at Sale*	97.0%	65.0%	-33.0%	93.0%	79.0%	-15.1%
Average Days on Market Until Sale	171	68	-60.2%	113	105	-7.1%
Total Current Inventory**	15	8	-46.7%	.	.	.
Single-Family Detached Inventory	14	8	-42.9%	.	.	.

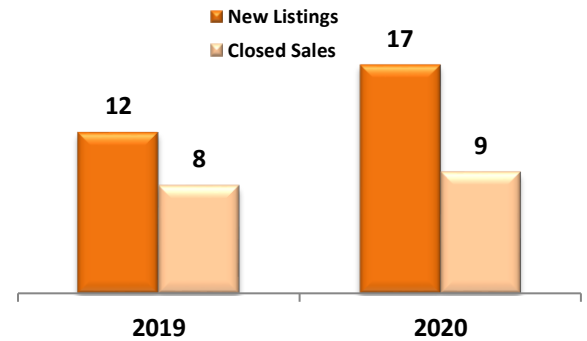
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

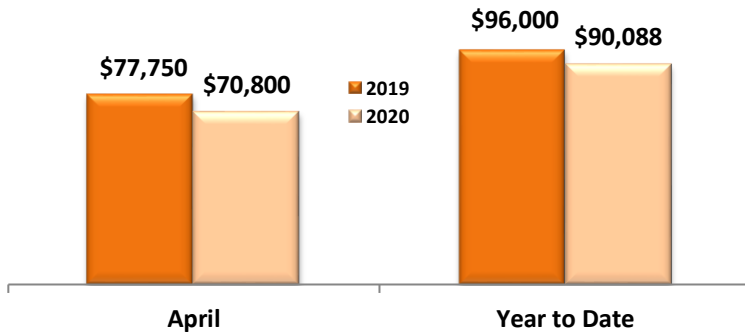
Activity-Most Recent Month



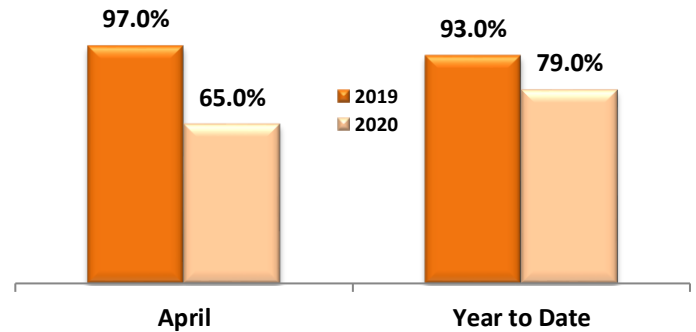
Activity-Year to Date



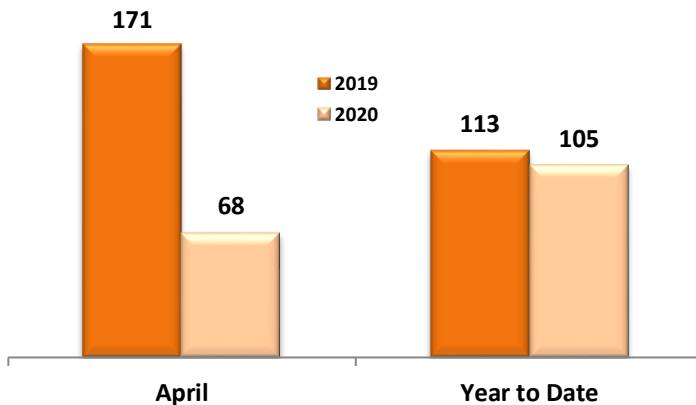
Average Sales Price



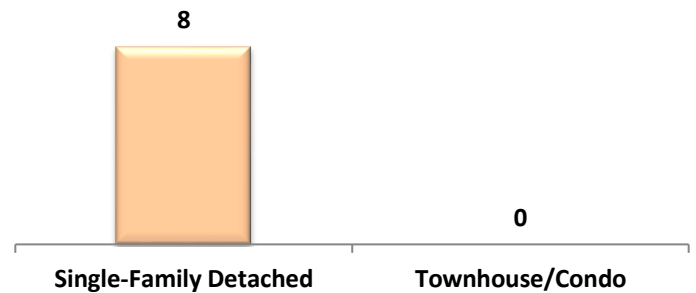
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

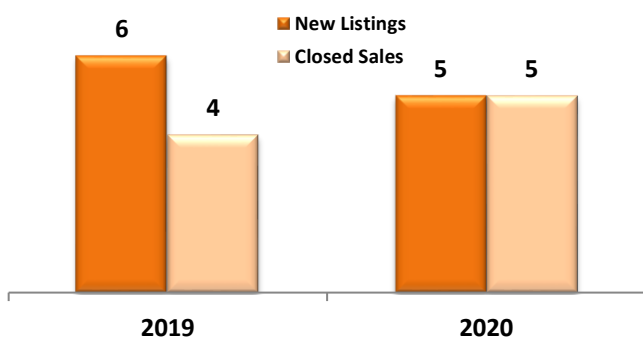
April, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

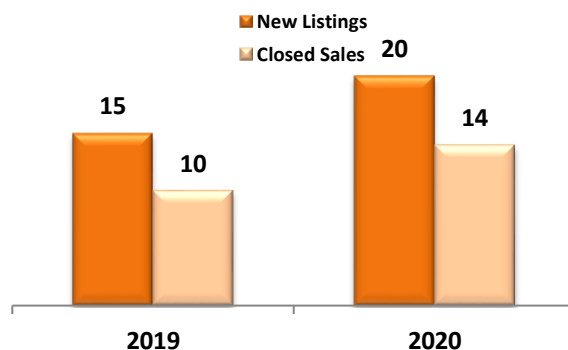
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	6	5	-16.7%	15	20	33.3%
Closed Sales	4	5	25.0%	10	14	40.0%
Average Sales Price	\$ 182,787	\$ 167,000	-8.6%	\$ 143,965	\$ 177,657	23.4%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	114	91	-20.2%	112	113	0.9%
Total Current Inventory**	16	2	-87.5%	.	.	.
Single-Family Detached Inventory	14	2	-85.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

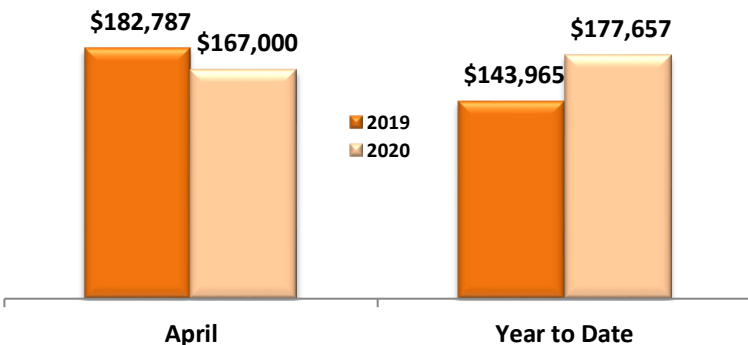
Activity-Most Recent Month



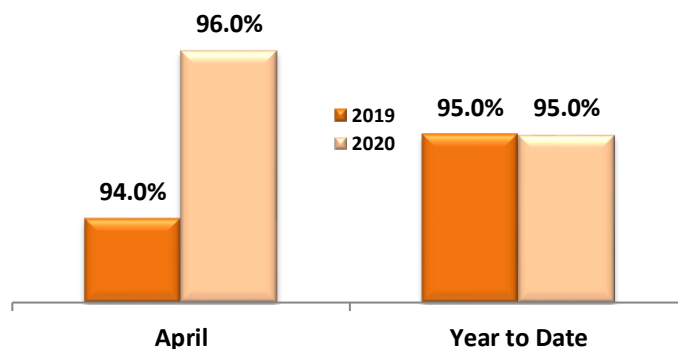
Activity-Year to Date



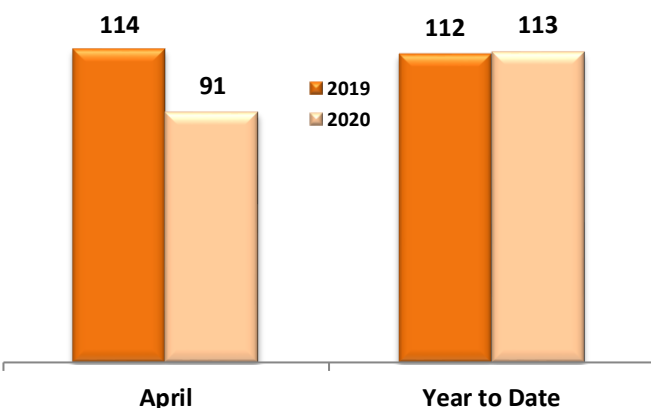
Average Sales Price



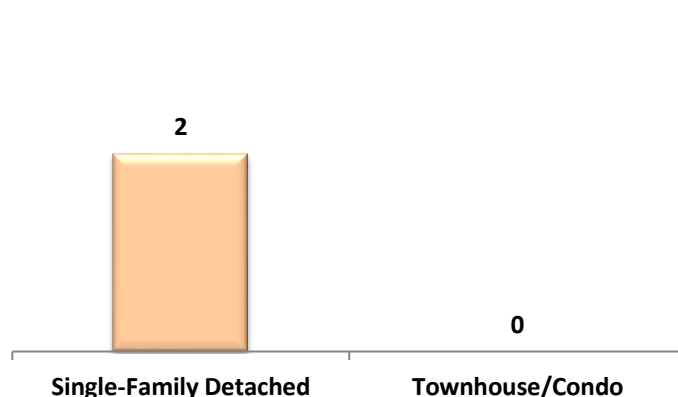
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

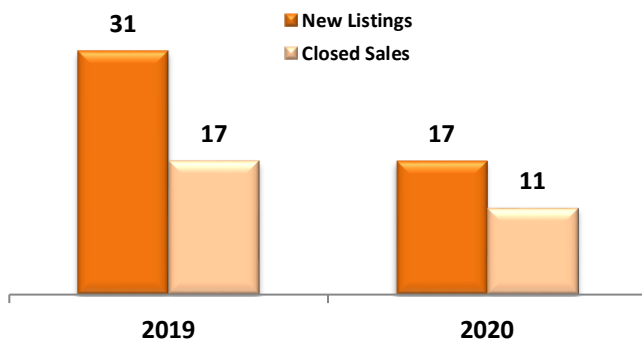
April, 2020

Year to Date

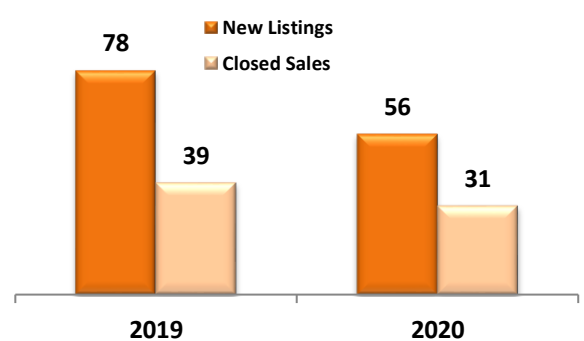
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	31	17	-45.2%	78	56	-28.2%
Closed Sales	17	11	-35.3%	39	31	-20.5%
Average Sales Price	\$ 222,264	\$ 267,984	20.6%	\$ 214,805	\$ 244,520	13.8%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	113	192	69.9%	126	134	6.3%
Total Current Inventory**	51	43	-15.7%	.	.	.
Single-Family Detached Inventory	45	37	-17.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

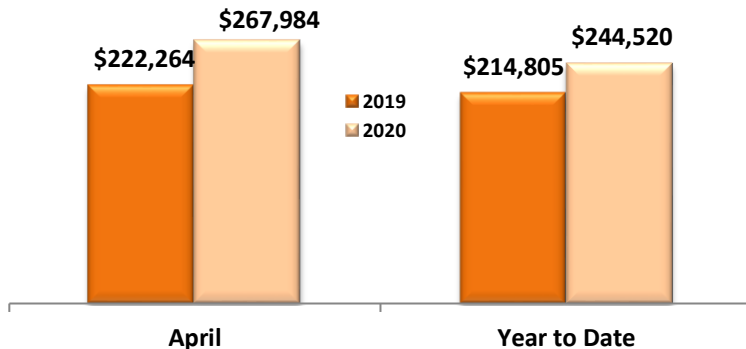
Activity-Most Recent Month



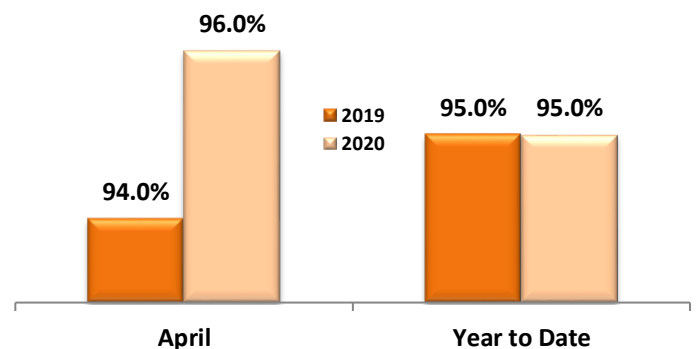
Activity-Year to Date



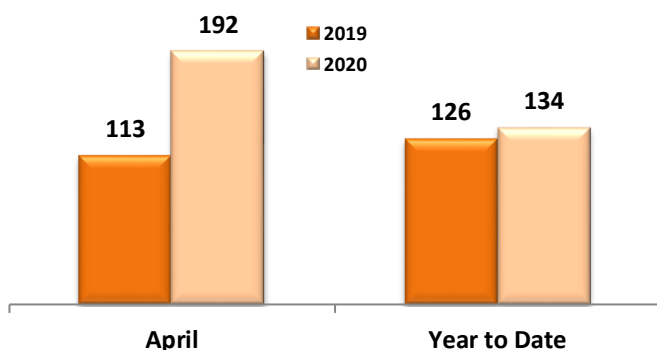
Average Sales Price



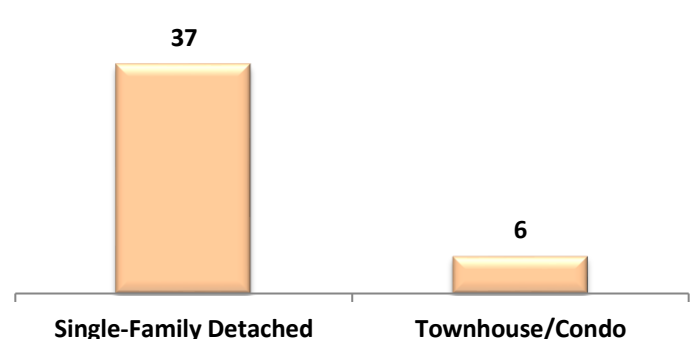
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

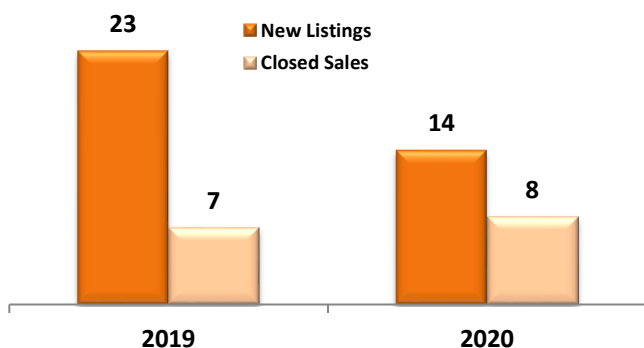
April, 2020

Year to Date

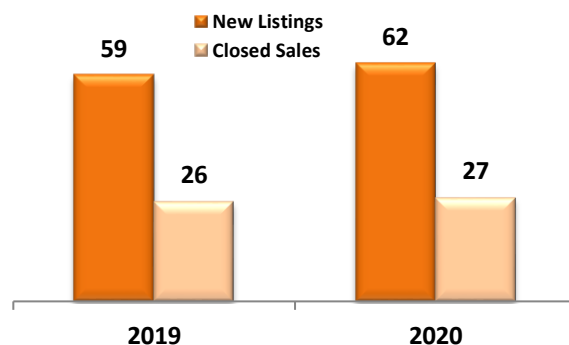
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	23	14	-39.1%	59	62	5.1%
Closed Sales	7	8	14.3%	26	27	3.8%
Average Sales Price	\$ 337,642	\$ 293,500	-13.1%	\$ 292,359	\$ 276,638	-5.4%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	107	104	-2.8%	102	92	-9.8%
Total Current Inventory**	30	29	-3.3%	.	.	.
Single-Family Detached Inventory	26	26	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

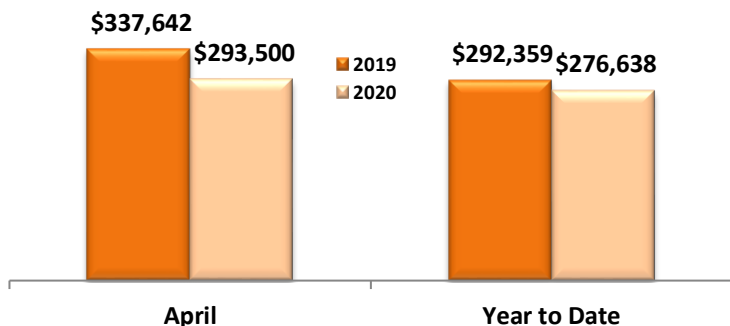
Activity-Most Recent Month



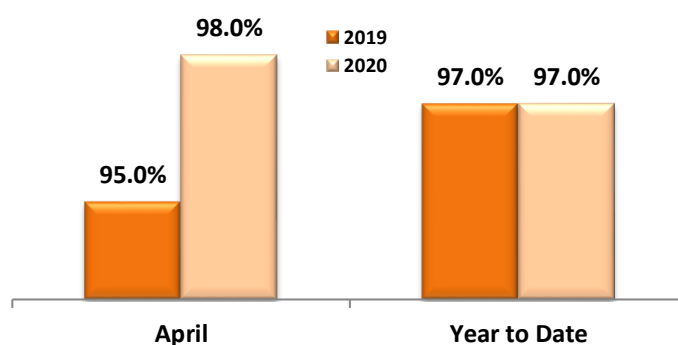
Activity-Year to Date



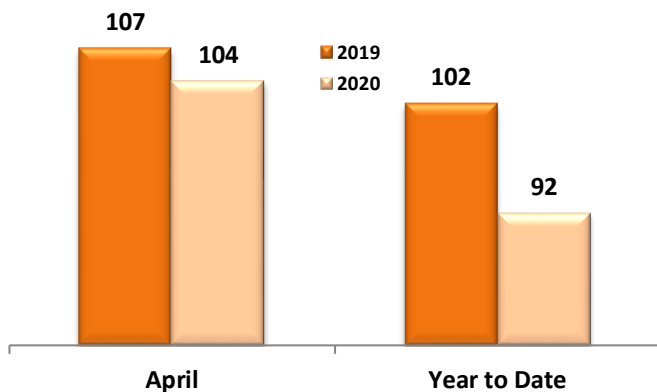
Average Sales Price



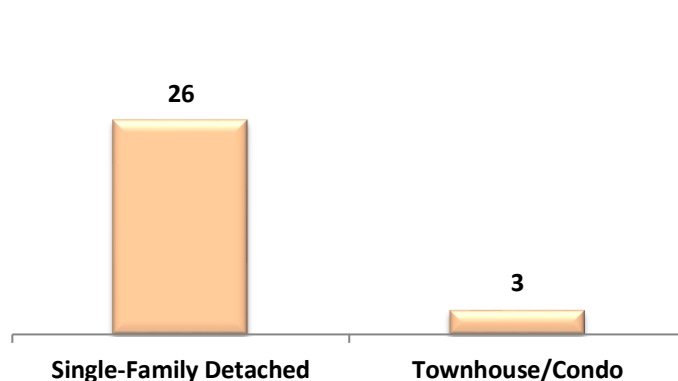
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

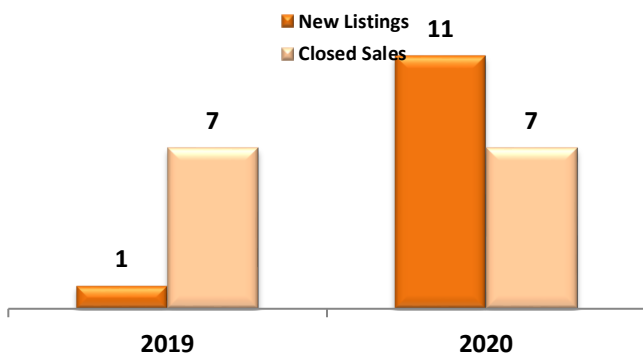
April 2020

Year to Date

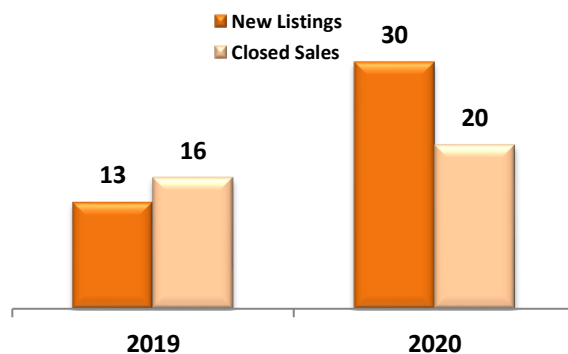
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	1	11	1000.0%	13	30	130.8%
Closed Sales	7	7	0.0%	16	20	25.0%
Average Sales Price	\$ 241,057	\$ 199,728	-17.1%	\$ 229,806	\$ 170,690	-25.7%
Percent of Original List Price Received at Sale*	93.0%	99.0%	6.5%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	174	53	-69.5%	128	81	-36.7%
Total Current Inventory**	6	7	16.7%	.	.	.
Single-Family Detached Inventory	3	7	133.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

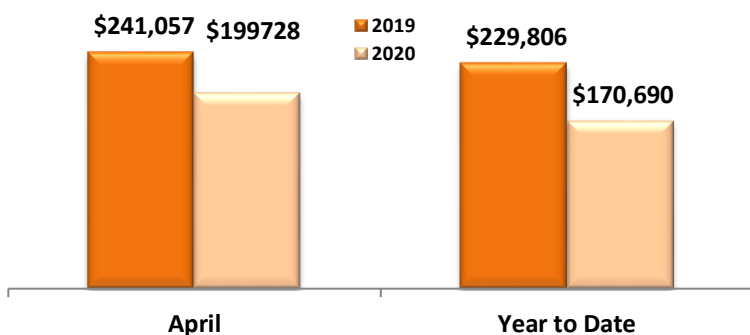
Activity-Most Recent Month



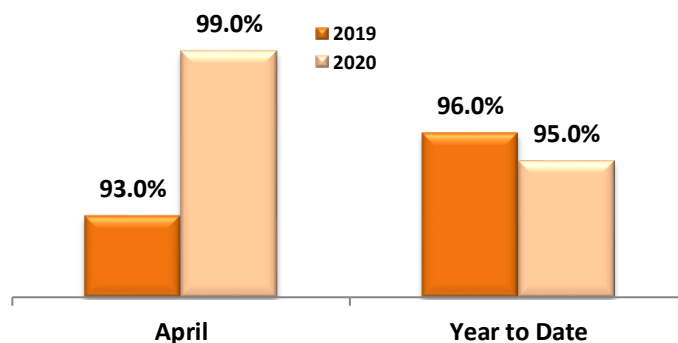
Activity-Year to Date



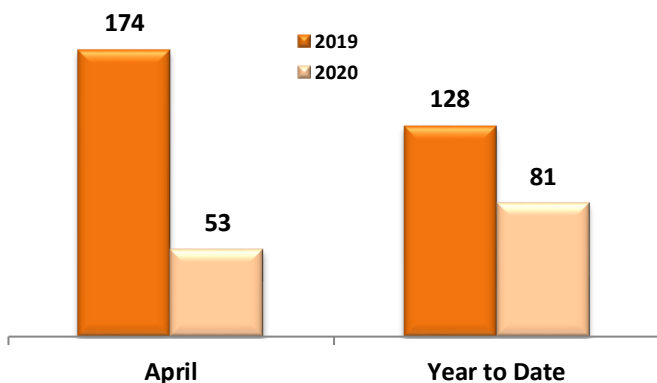
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

