



## April, 2021 Housing Market Overview

Total Volume Sold

**\$40.9 Million**

Average Sold price

**\$230,952**

Total Closed Sales

**177**

Total New Listings

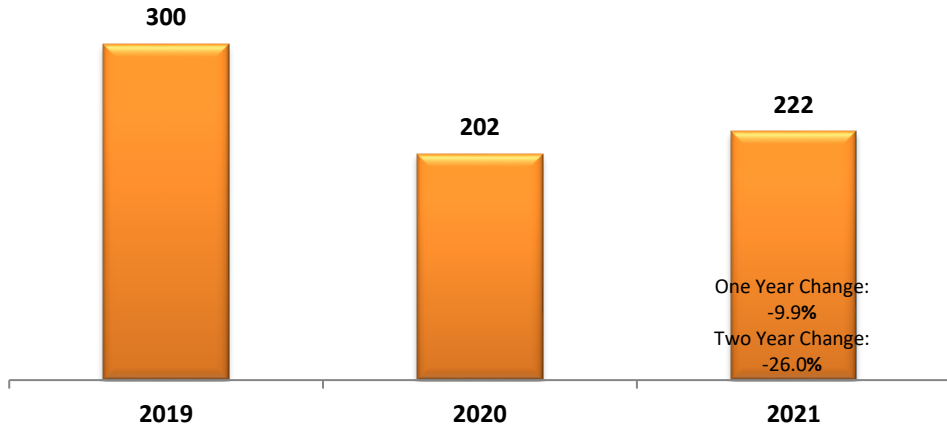
**222**



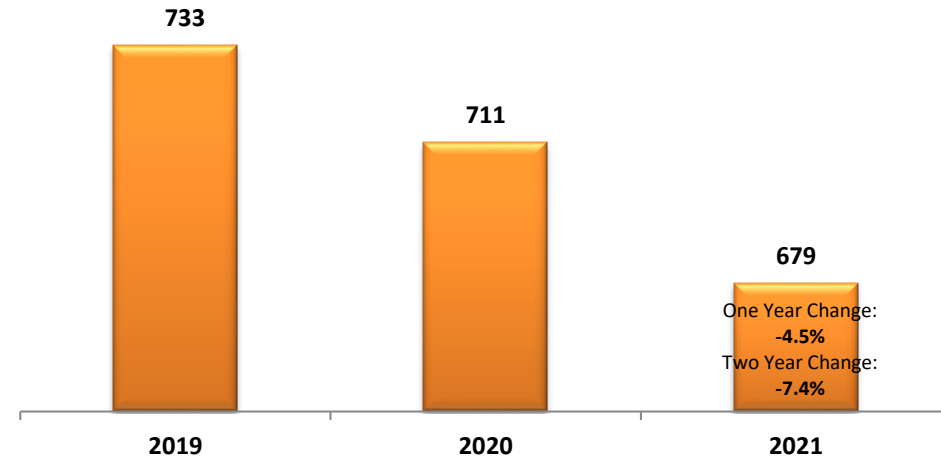
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

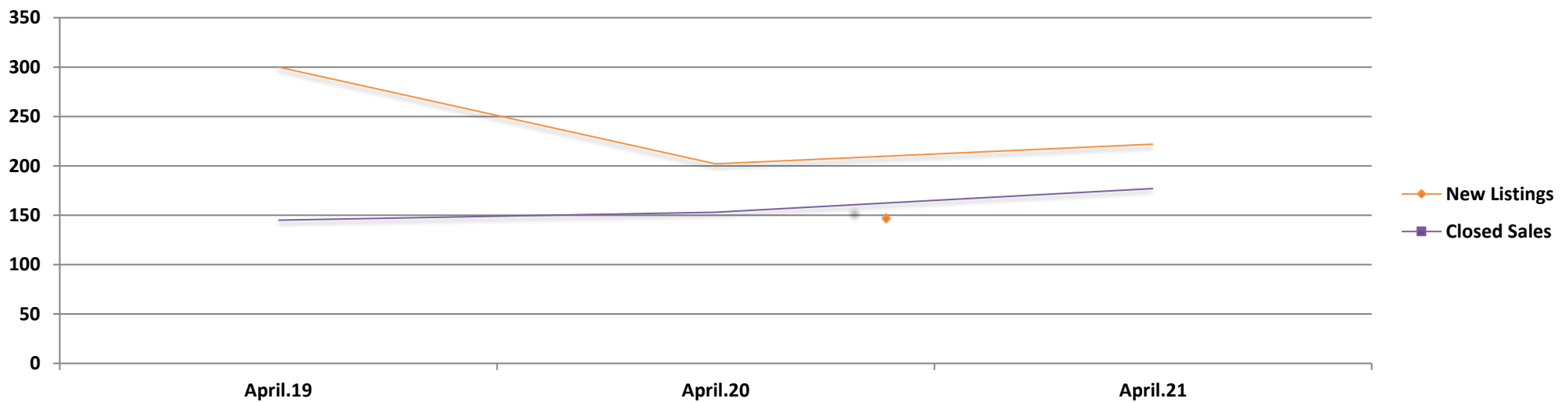
## April 2021



## Year to Date



## Historical Market Activity



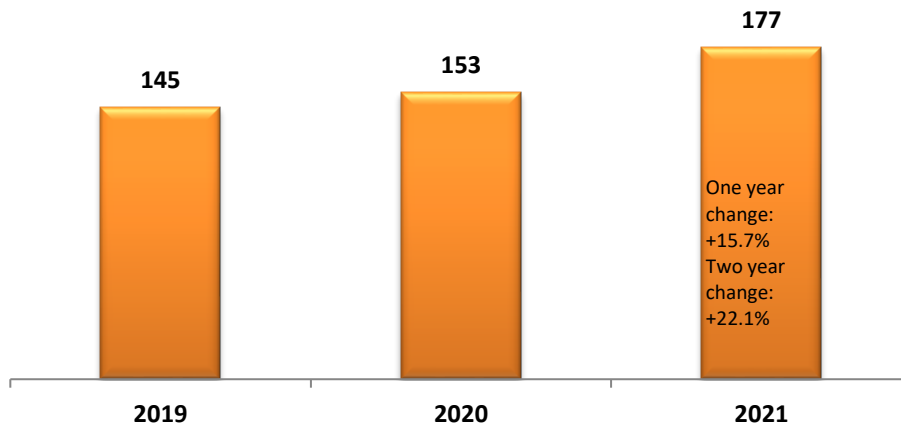
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

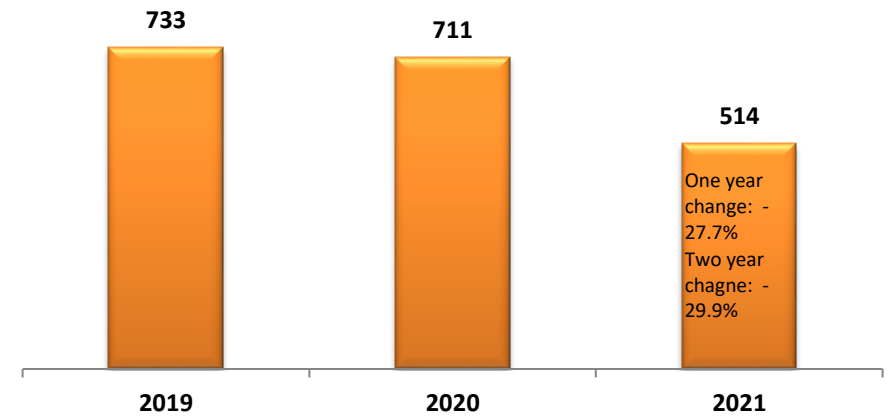


Late Sales recorded in MLS figured in  
Year to Date Totals

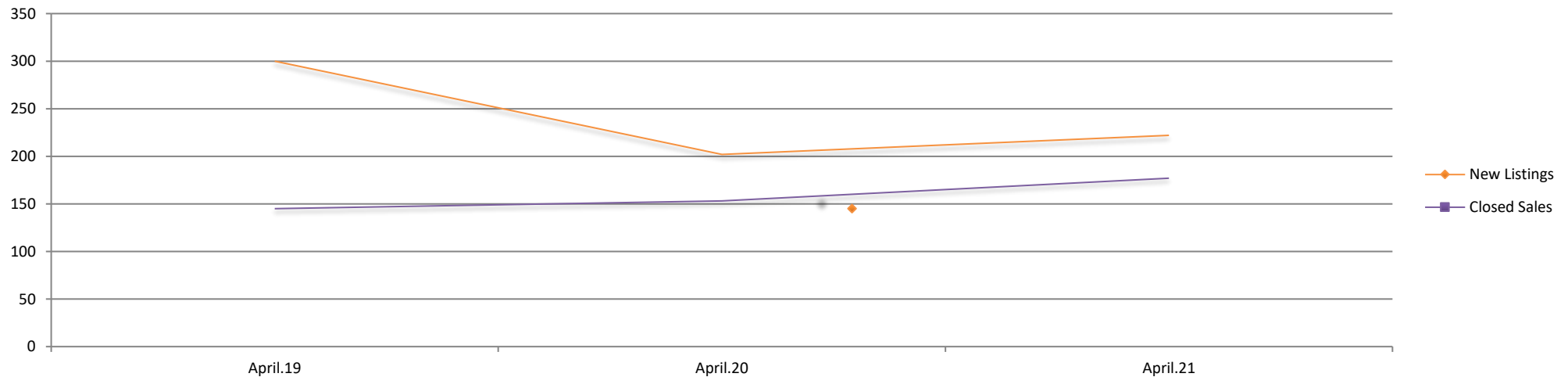
## April 2021



## Year to Date



## Historical Market Activity

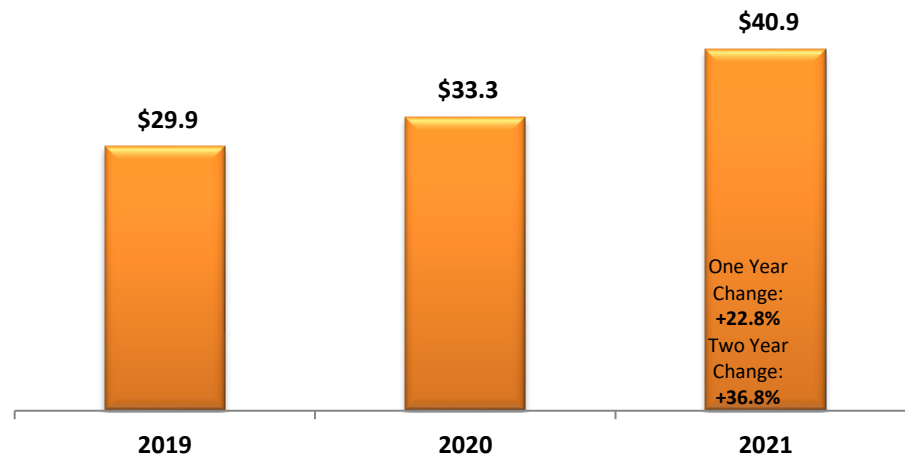


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

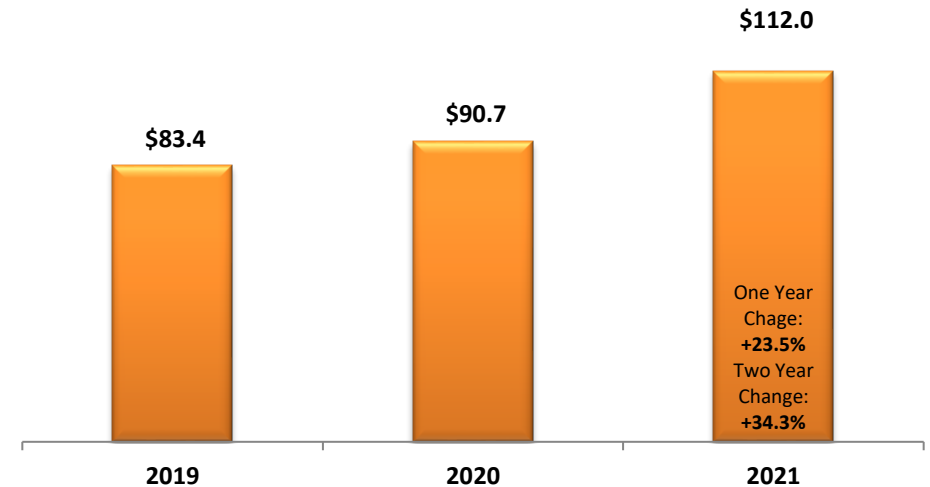


## April 2021

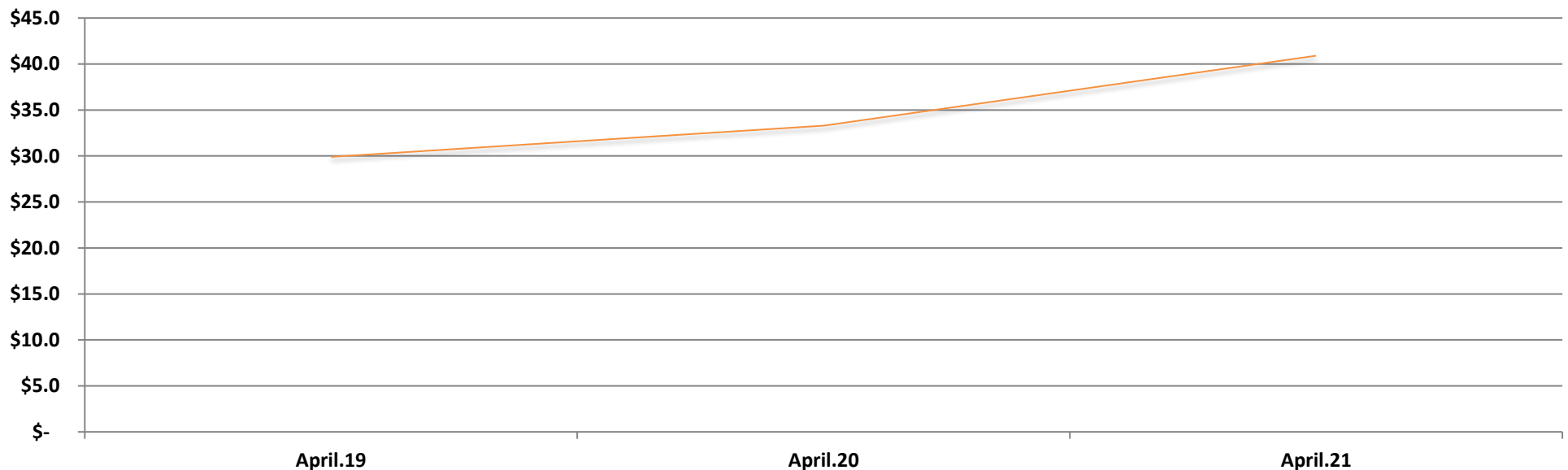


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

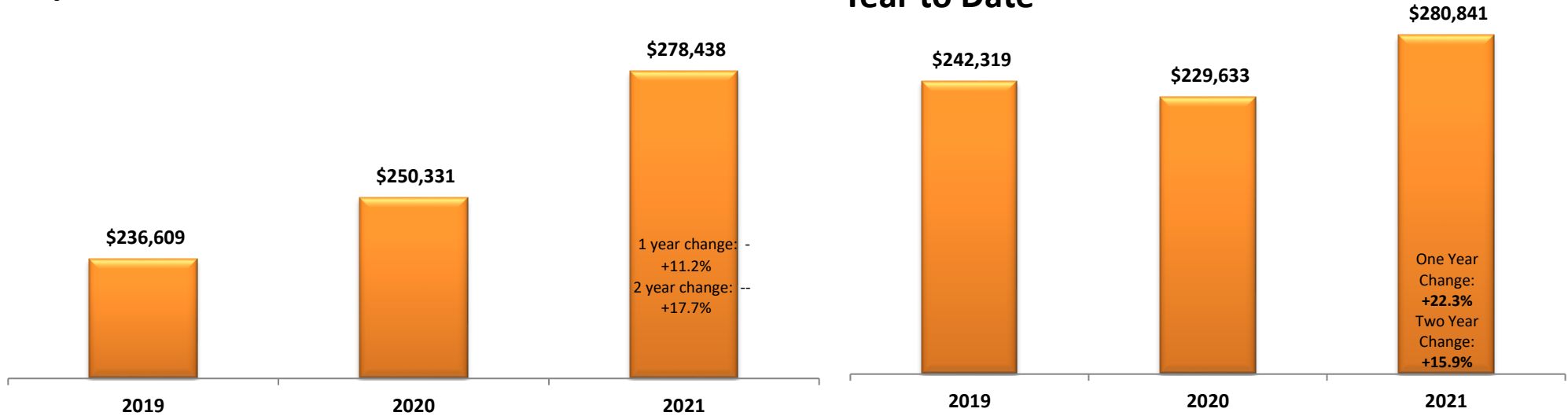


Figures do not take into account seller concession:

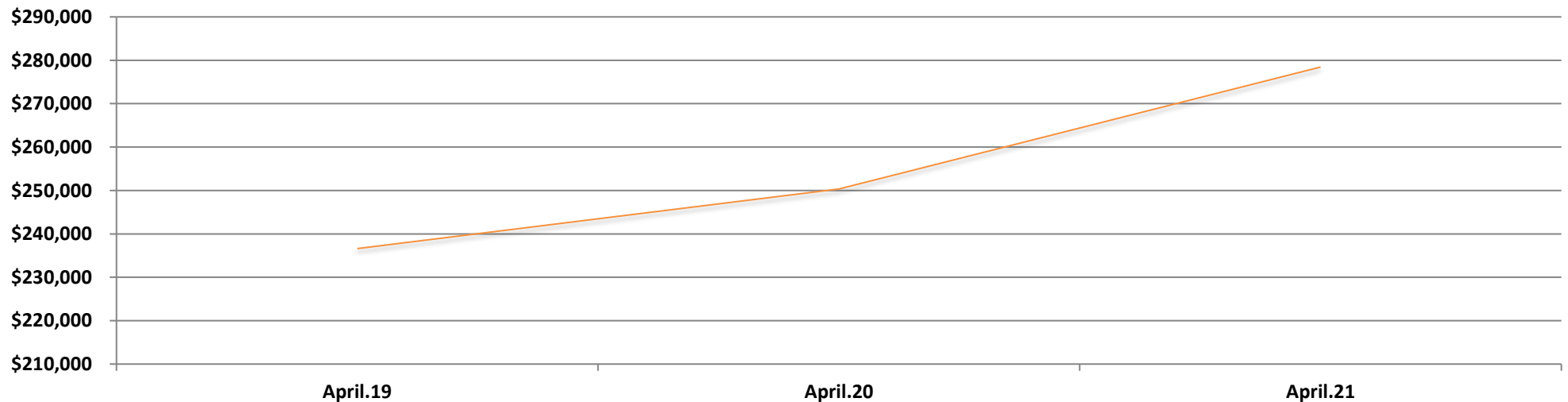
Late Sales recorded in MLS  
figured in Year to Date Totals

April, 2021

Year to Date



## Historical Average Prices



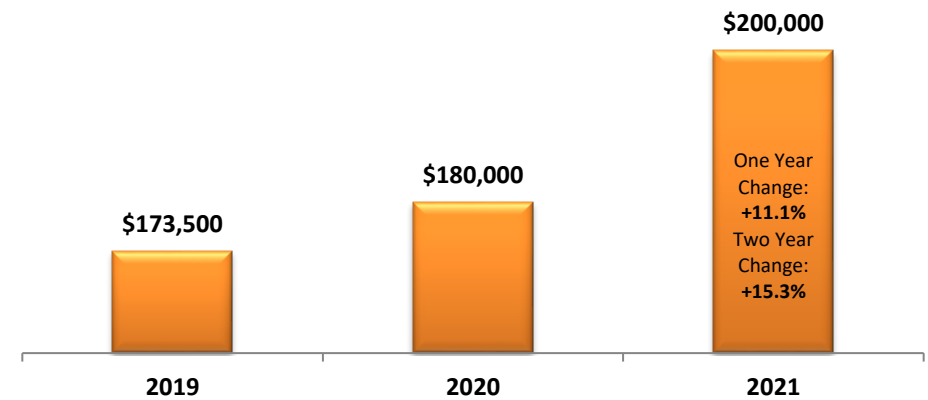
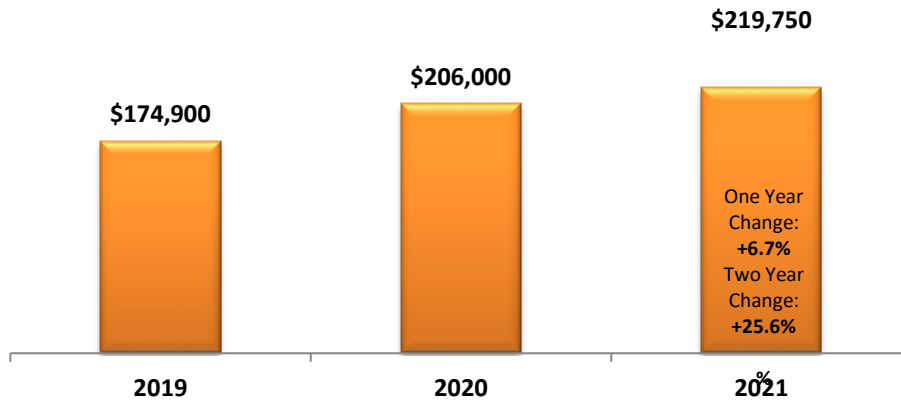
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

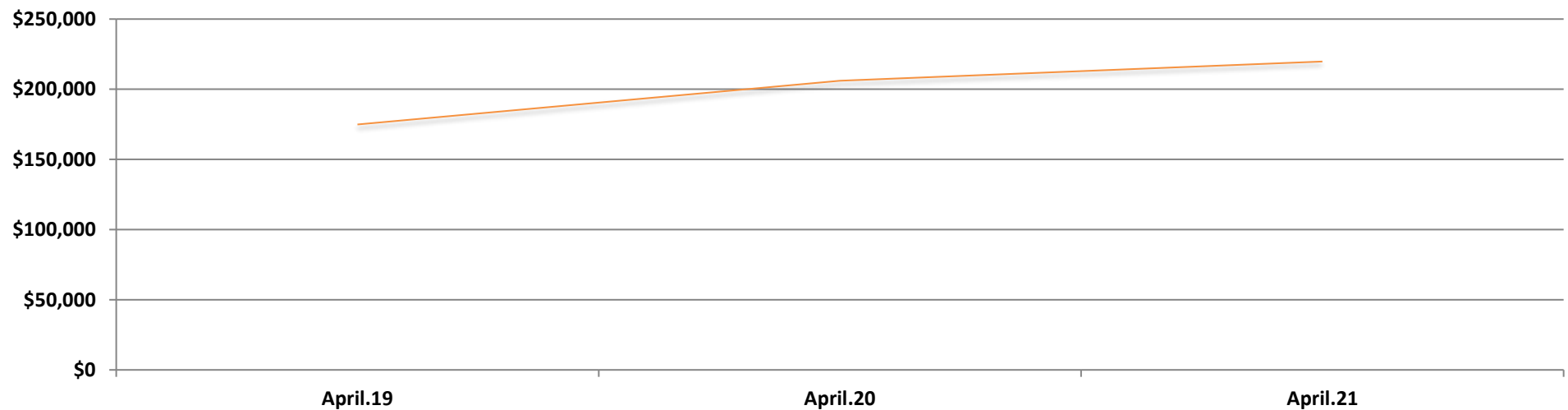
## April, 2021

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

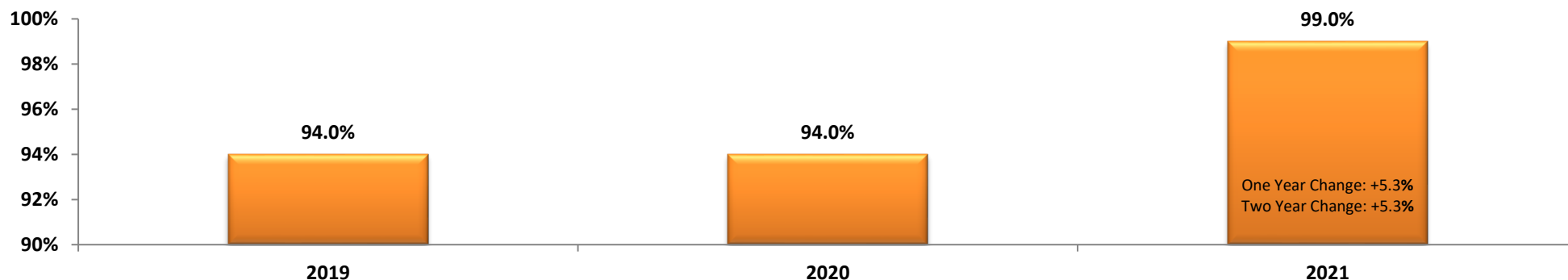
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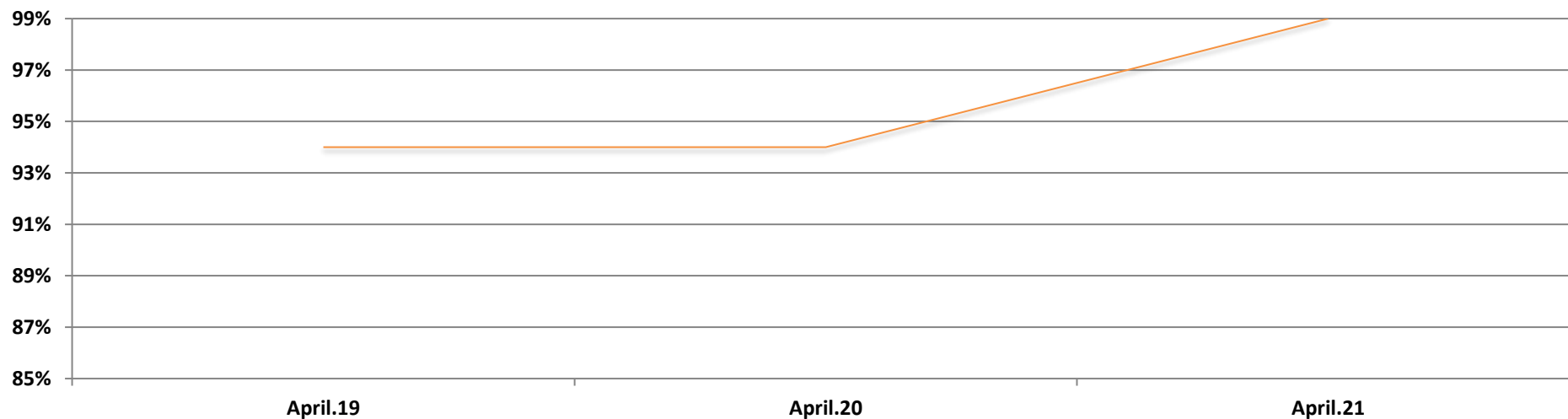
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

**April, 2021**

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



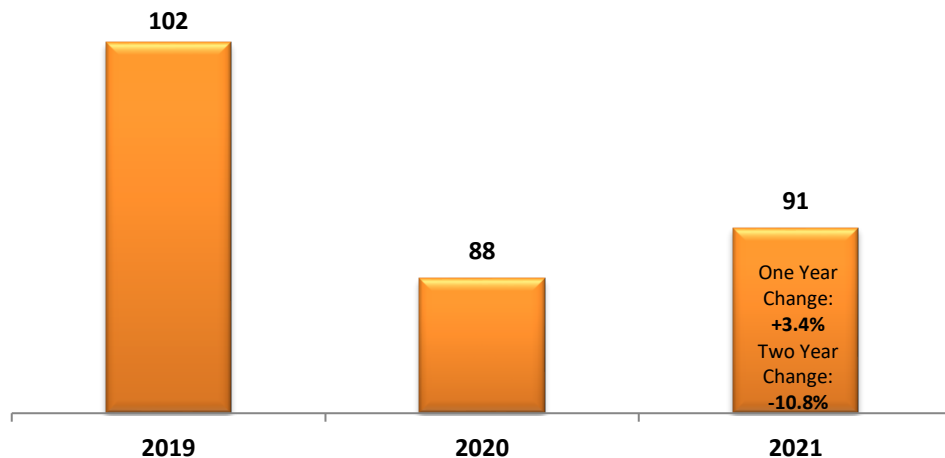
## Historical Percent of Original List Price Received at Sale



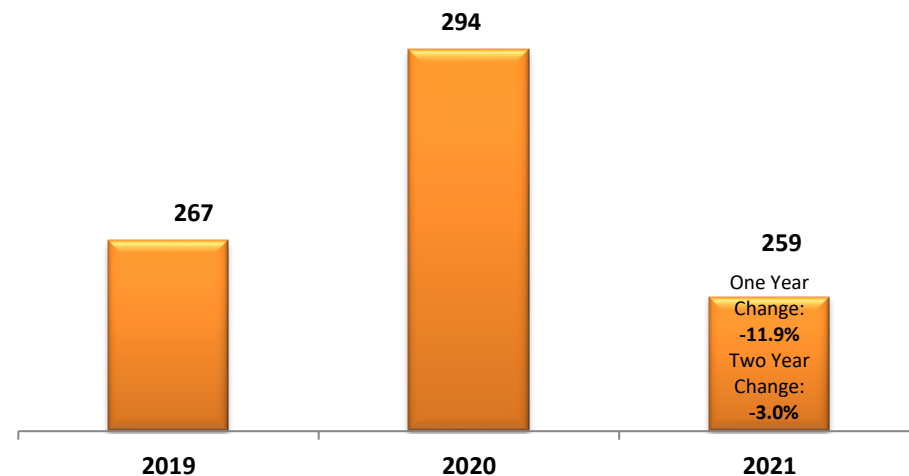
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

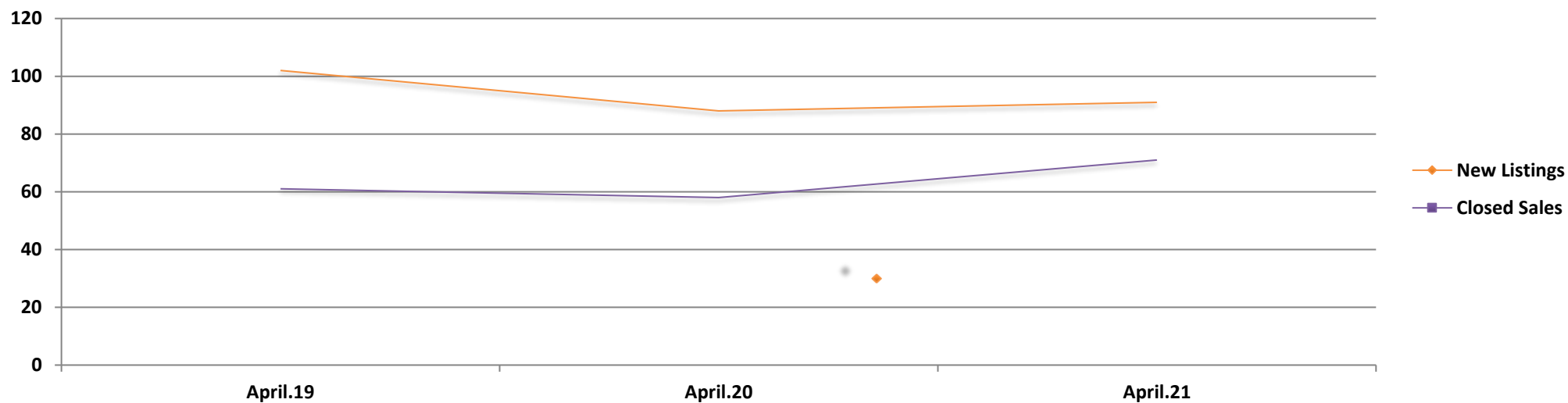
## April, 2021



## Year to Date



## Historical Market Activity





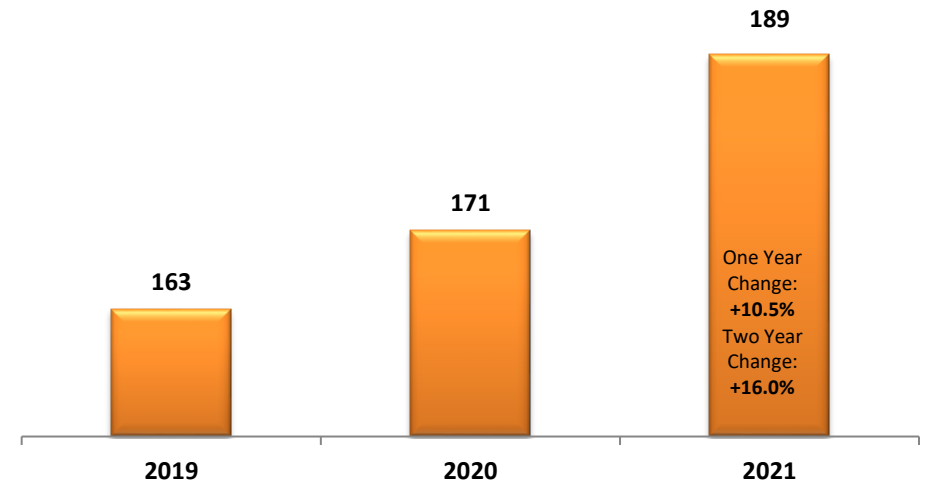
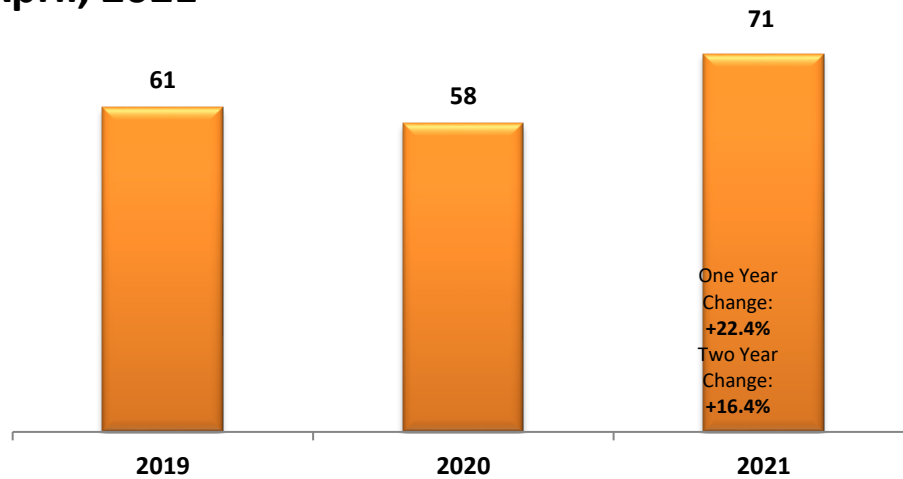
# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

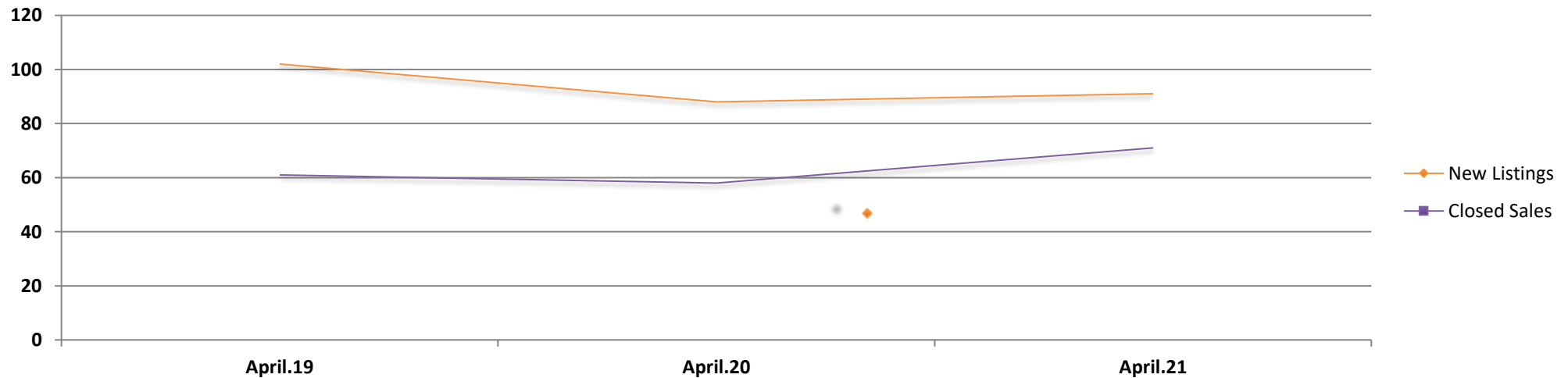
## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals

### April, 2021



## Historical Market Activity



# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

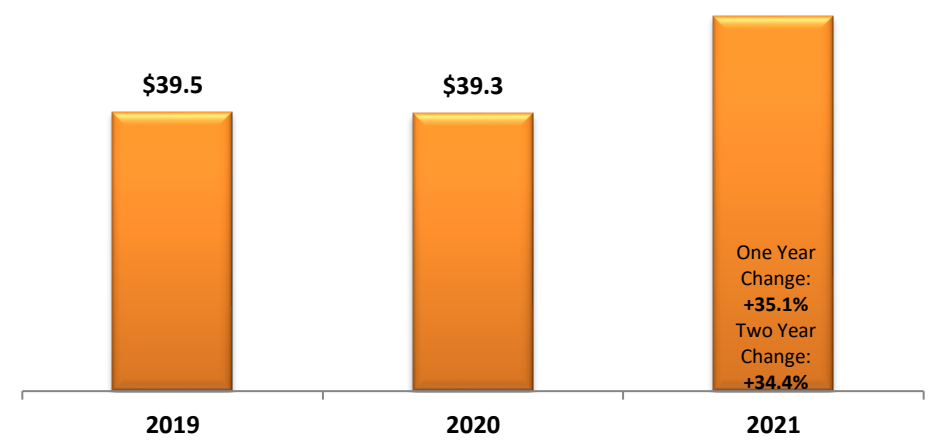
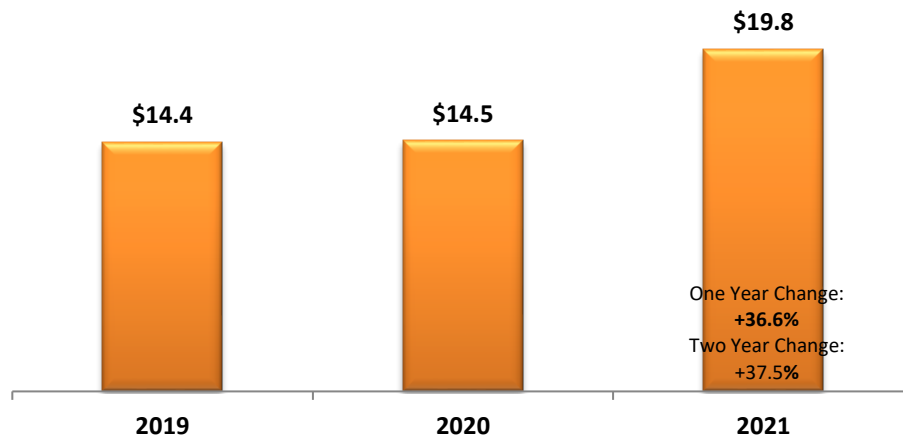
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



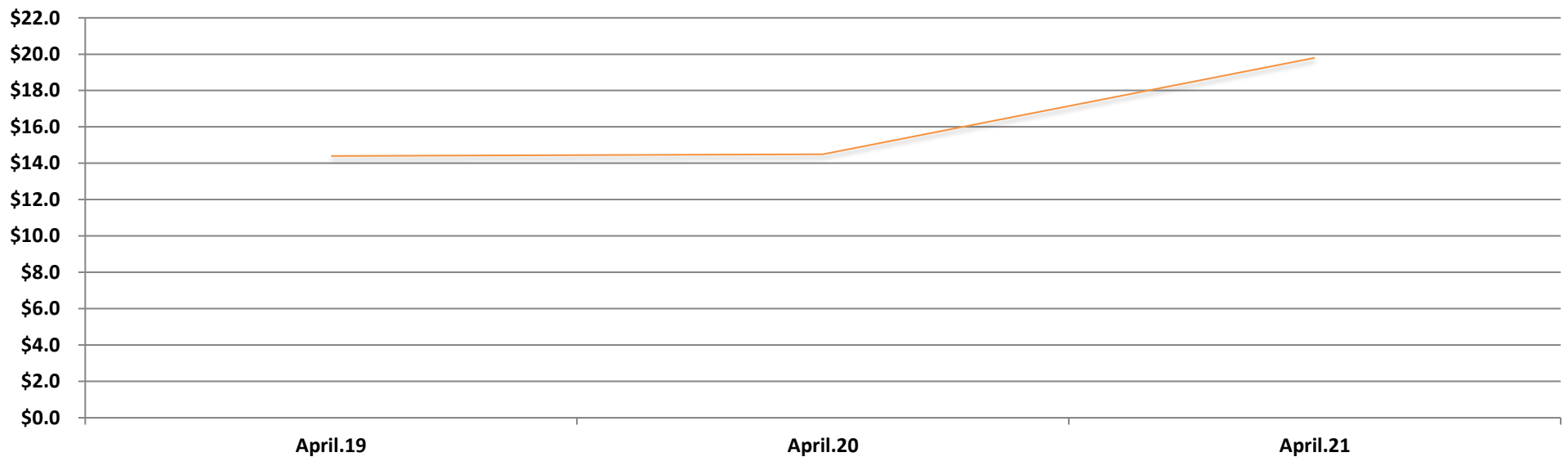
## April, 2021

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



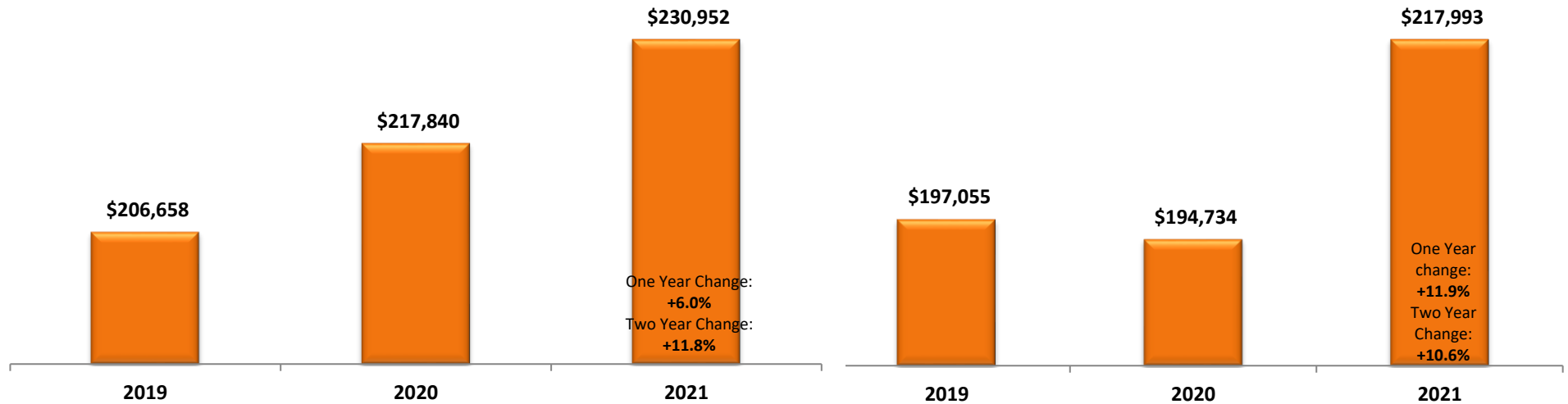
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

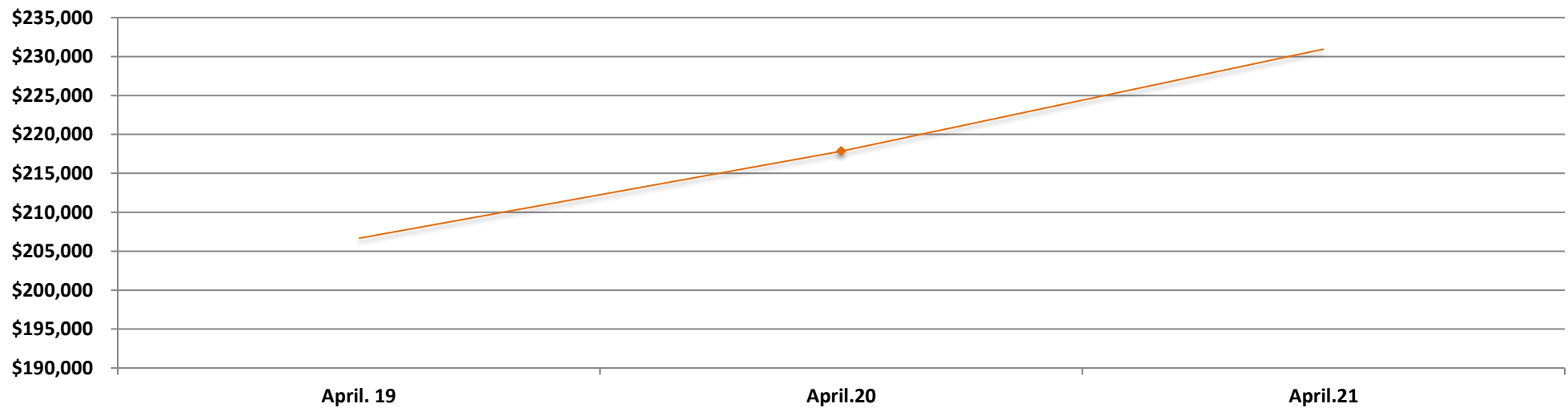
April, 2021

Year to Date

Late Sales recorded in MLS  
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## Historical Average Prices



# Median Sales Price in Zip Codes 56001 & 56003

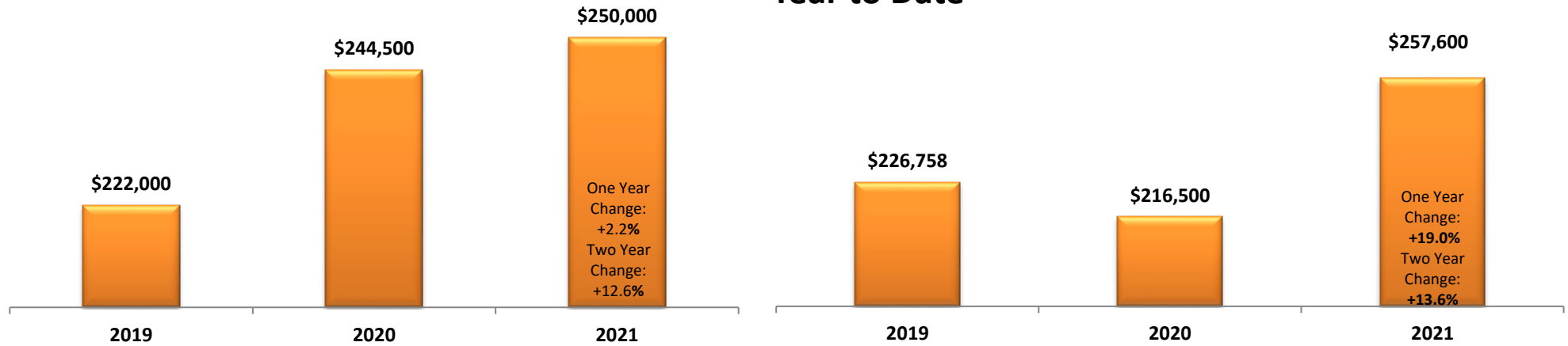
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



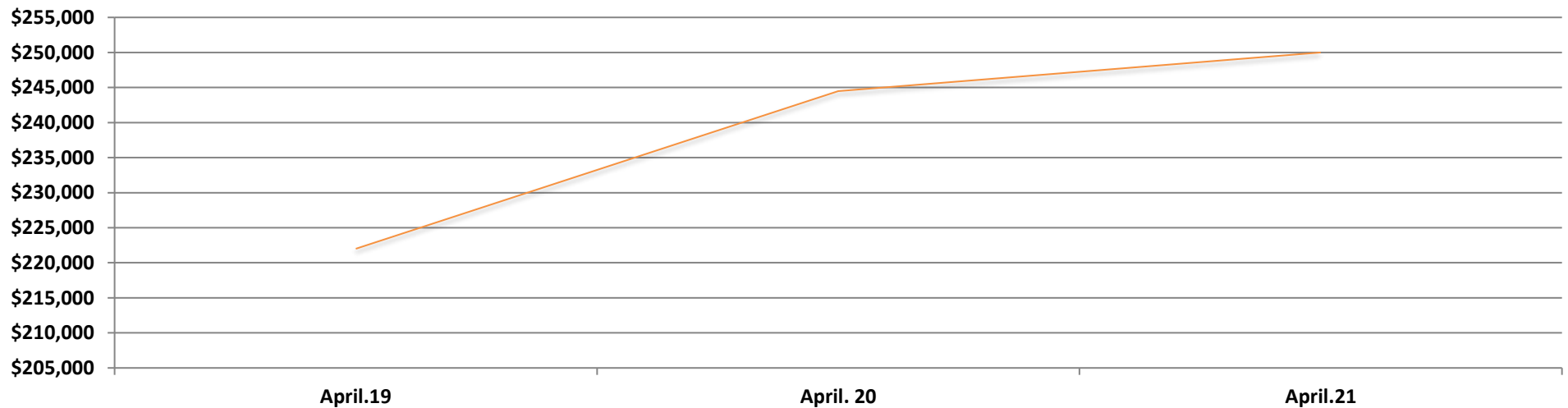
Figures do not take into account seller concessions

April, 2021

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Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

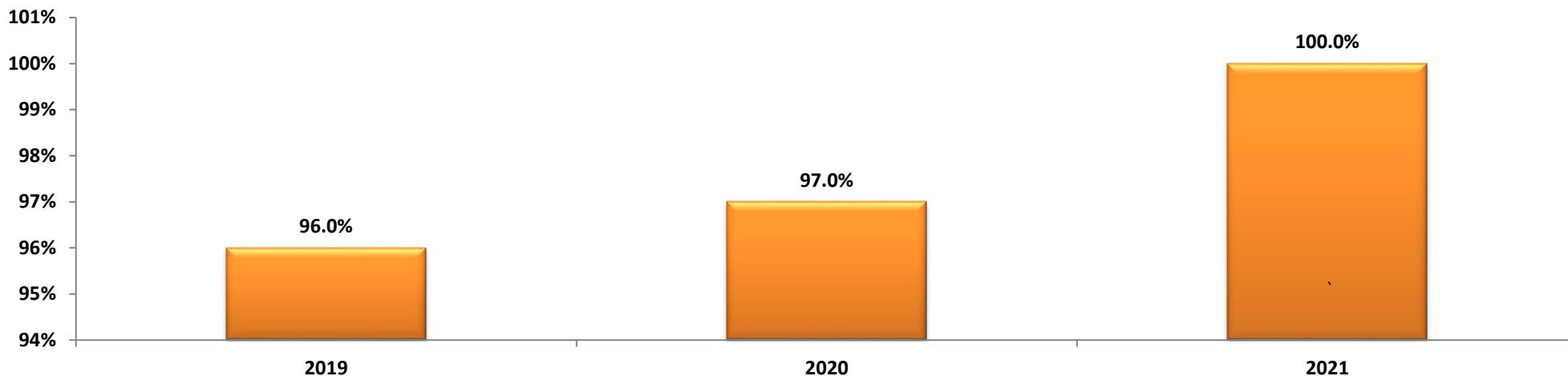
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



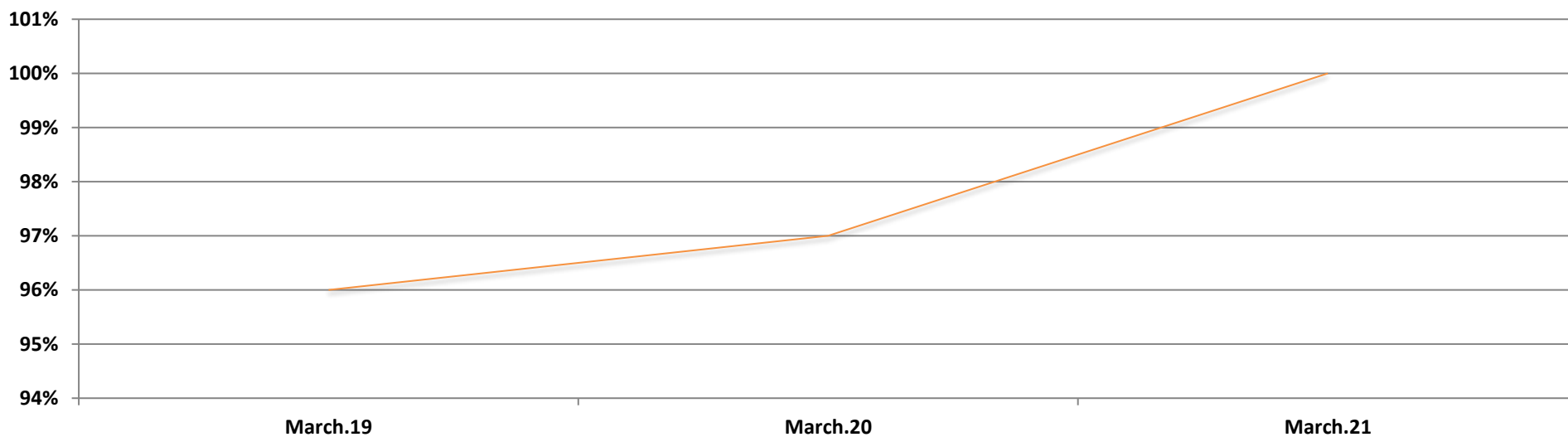
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

**April, 2021**

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## Historical Percent of Original List Price Received at Sale



# Local Market Updates

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REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

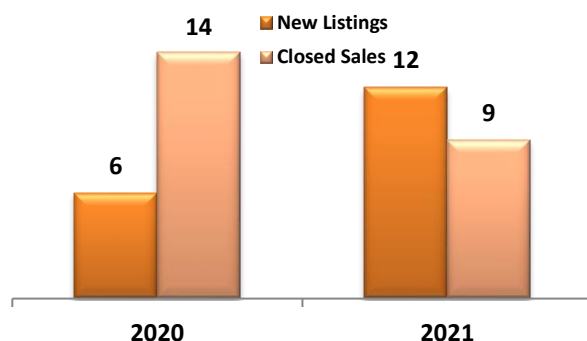
April, 2021

Year to Date

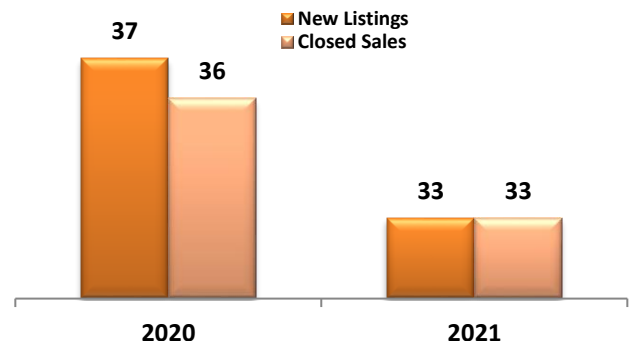
Faribault County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	12	100.0%	37	33	-10.8%
Closed Sales	14	9	-35.7%	36	33	-8.3%
Average Sales Price	\$ 108,600	\$ 107,811	-0.7%	\$ 102,193	\$132,909	30.1%
Percent of Original Last Price Received at Sale*	88.0%	96.0%	9.1%	90.0%	96.0%	6.7%
Average Days on Market Until Sale	154	110	-28.6%	130	113	-13.1%
Total Current Inventory**	29	12	-58.6%	.	.	.
Single-Family Detached Inventory	28	10	-64.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

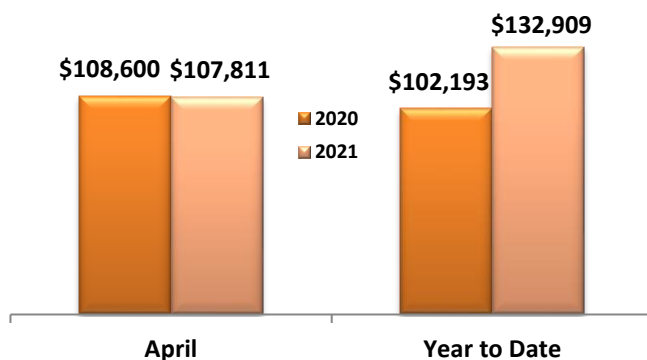
## Activity-Most Recent Month



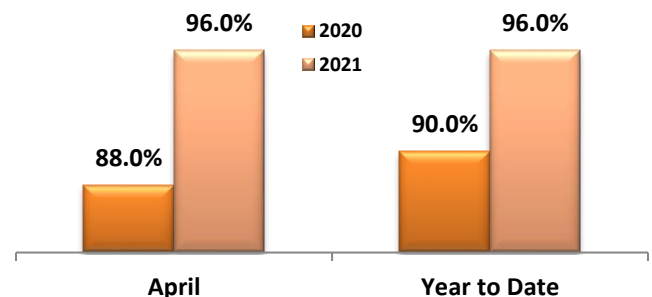
## Activity-Year to Date



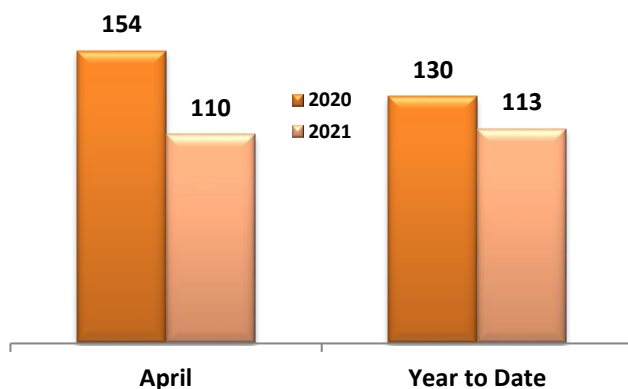
## Average Sales Price



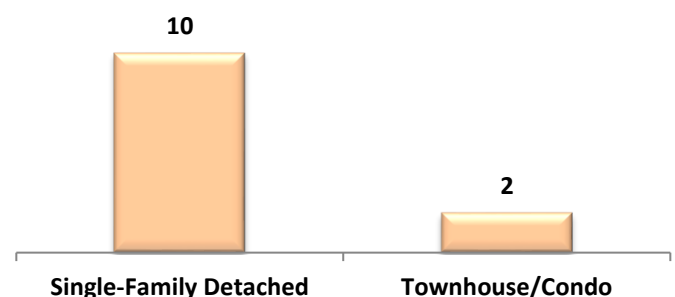
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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Eagle Lake/Madison Lake

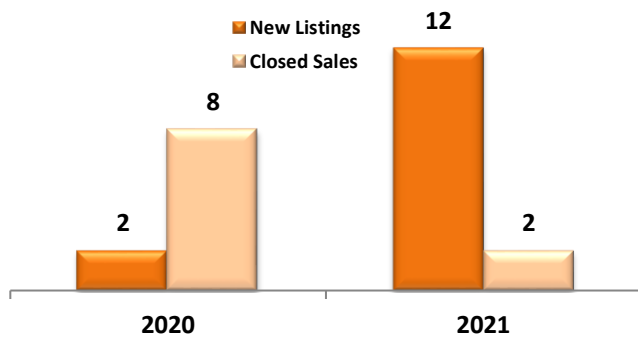
April, 2021

Year to Date

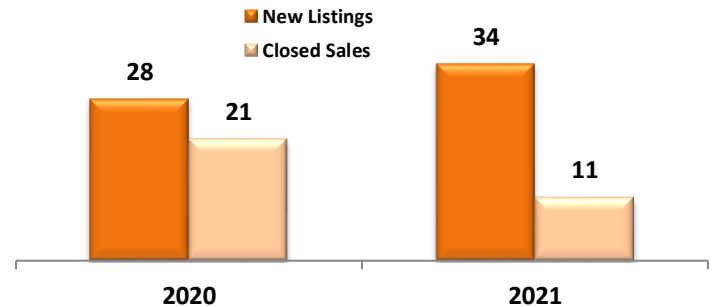
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	2	12	500.0%	28	34	21.4%
Closed Sales	8	2	-75.0%	21	11	-47.6%
Average Sales Price	\$ 397,320	\$ 322,500	-18.8%	\$ 284,084	\$ 261,051	-8.1%
Percent of Original Last Price Received at Sale*	98.0%	102.0%	4.1%	94.0%	101.0%	7.4%
Average Days on Market Until Sale	134	90	-32.8%	113	56	-50.4%
Total Current Inventory**	22	7	-68.2%	.	.	.
Single-Family Detached Inventory	22	6	-72.7%	.	.	.

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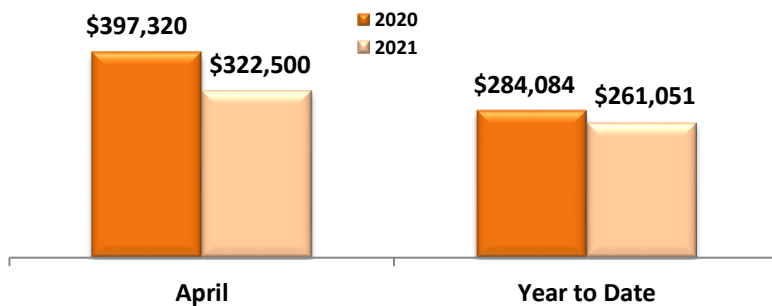
## Activity-Most Recent Month



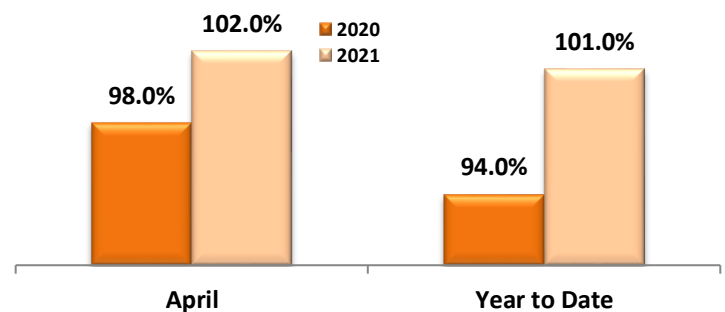
## Activity-Year to Date



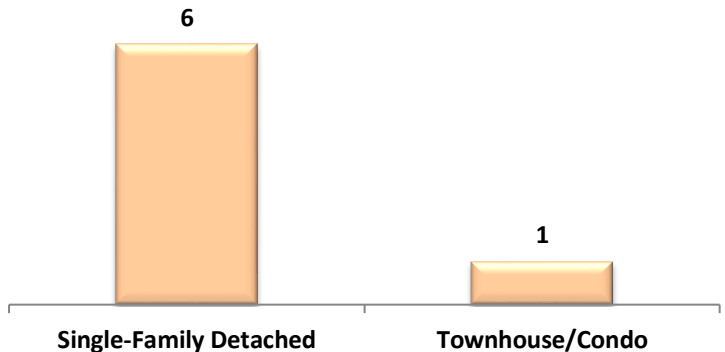
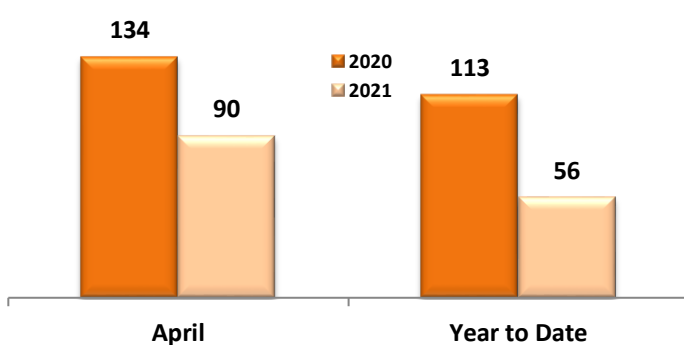
## Average Sales Price



## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



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# Local Market Updates

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Elysian/Waterville

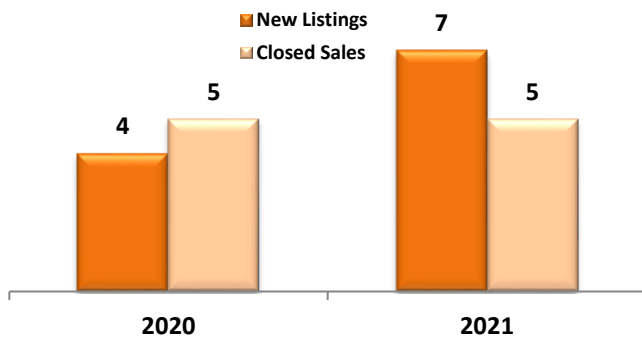
April, 2021

Year to Date

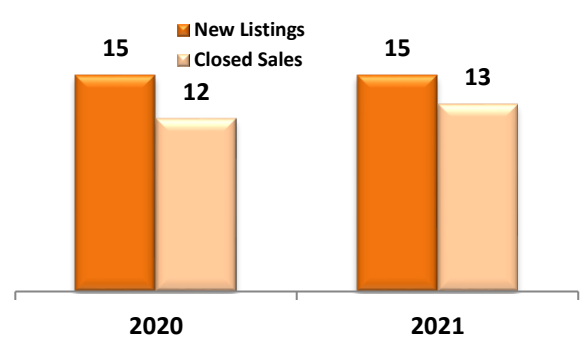
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	4	7	75.0%	15	15	0.0%
Closed Sales	5	5	0.0%	12	13	8.3%
Average Sales Price	\$ 261,980	\$ 214,580	-18.1%	\$ 240,901	\$ 233,353	-3.1%
Percent of Original Last Price Received at Sale*	92.0%	98.0%	6.5%	90.0%	98.0%	8.9%
Average Days on Market Until Sale	205	75	-63.4%	165	94	-43.0%
Total Current Inventory**	10	1	-90.0%	.	.	.
Single-Family Detached Inventory	10	0	-100.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

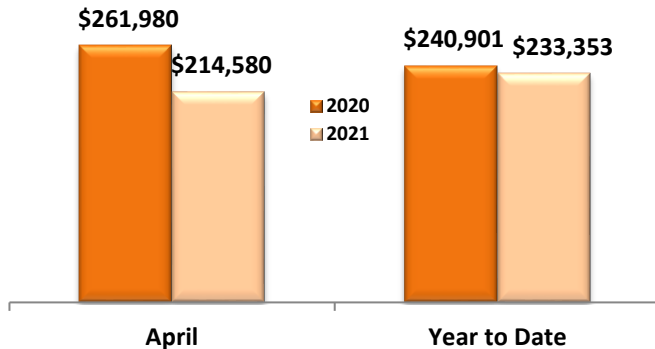
## Activity-Most Recent Month



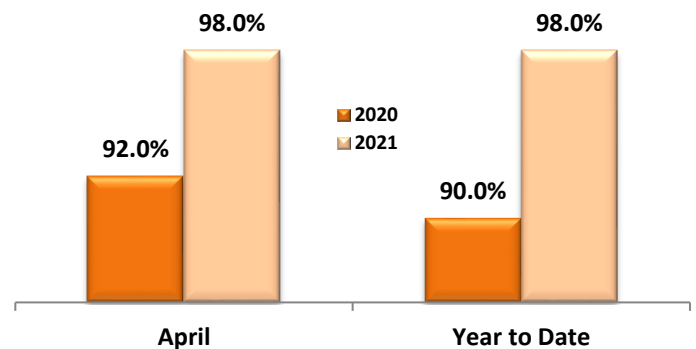
## Activity-Year to Date



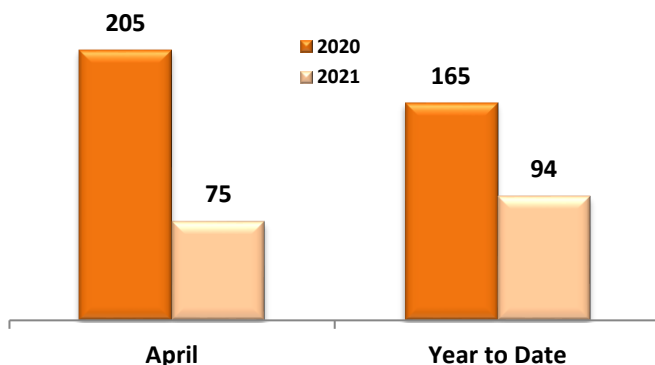
## Average Sales Price



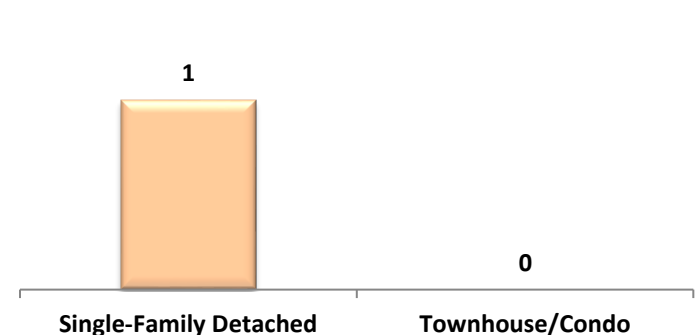
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lake Crystal

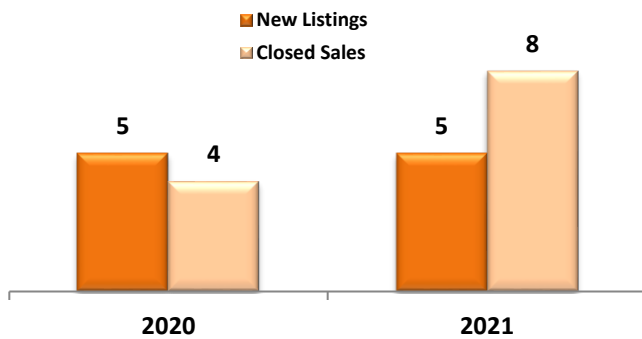
**April 2021**

**Year to Date**

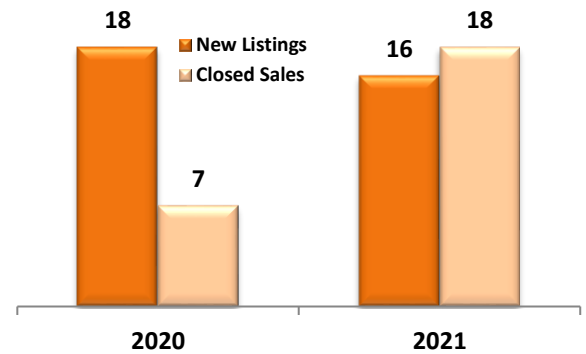
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	5	0.0%	18	16	-11.1%
Closed Sales	4	8	100.0%	7	18	157.1%
Average Sales Price	\$ 184,250	\$ 197,937	7.4%	\$ 174,714	\$ 189,161	8.3%
Percent of Original Last Price Received at Sale*	99.0%	97.0%	-2.0%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	70	67	-4.3%	85	78	-8.2%
Total Current Inventory**	7	1	-85.7%	.	.	.
Single-Family Detached Inventory	7	1	-85.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

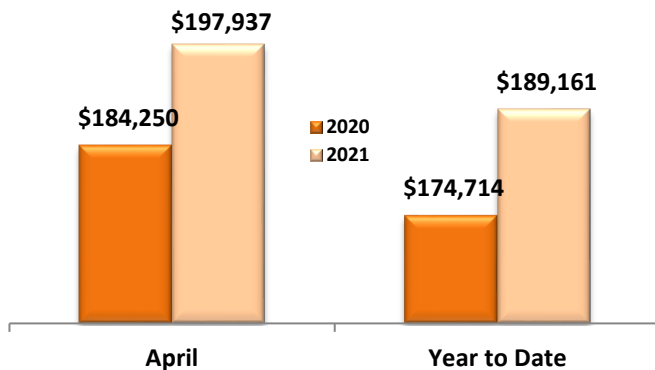
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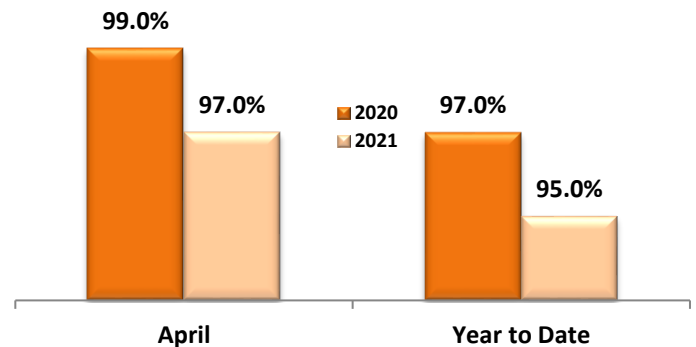
### Activity-Year to Date



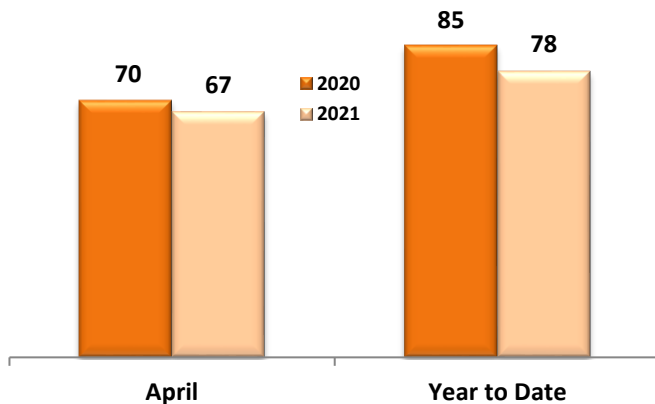
### Average Sales Price



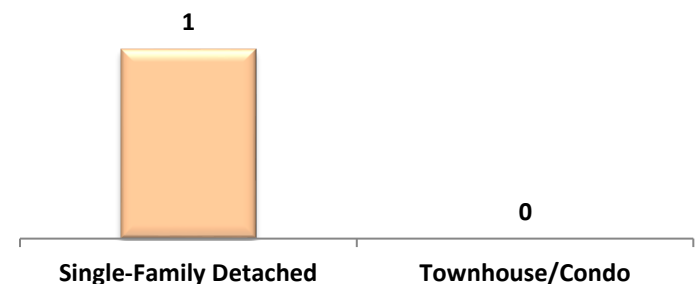
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

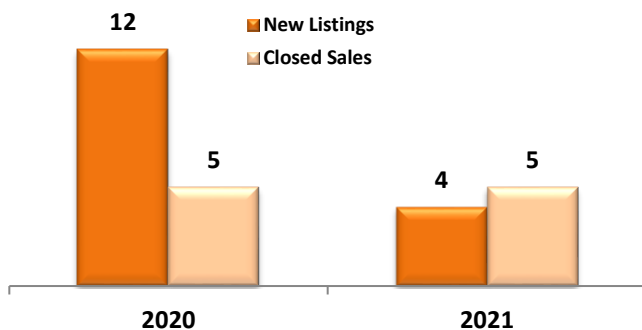
April, 2021

Year to Date

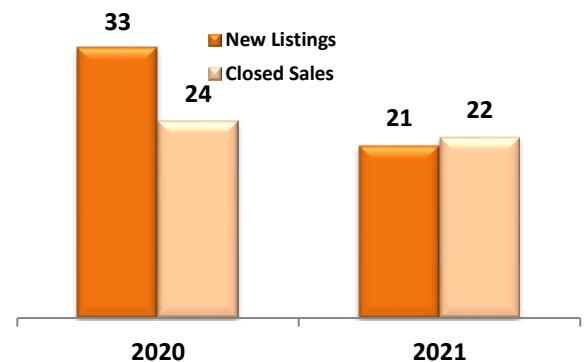
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	12	4	-66.7%	33	21	-36.4%
Closed Sales	5	5	0.0%	24	22	-8.3%
Average Sales Price	\$ 223,700	\$ 235,980	5.5%	\$ 178,766	\$ 188,342	5.4%
Percent of Original Last Price Received at Sale*	96.0%	101.0%	5.2%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	83	71	-14.5%	107	84	-21.5%
Total Current Inventory**	15	1	-93.3%	.	.	.
Single-Family Detached Inventory	15	1	-93.3%	.	.	.

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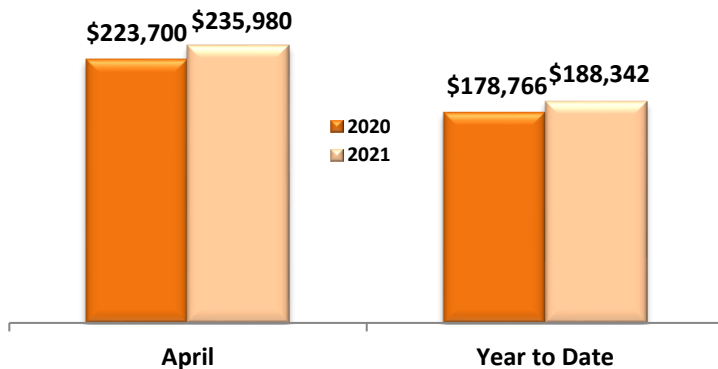
## Activity-Most Recent Month



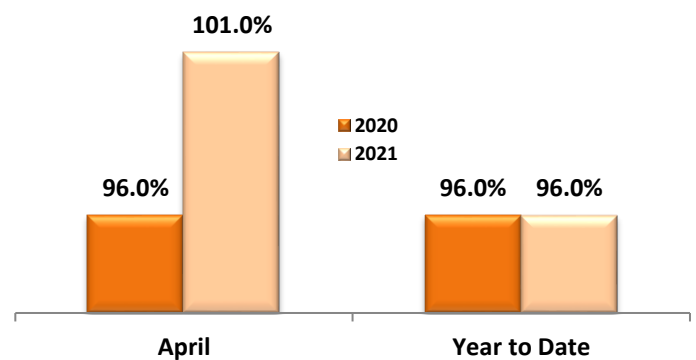
## Activity-Year to Date



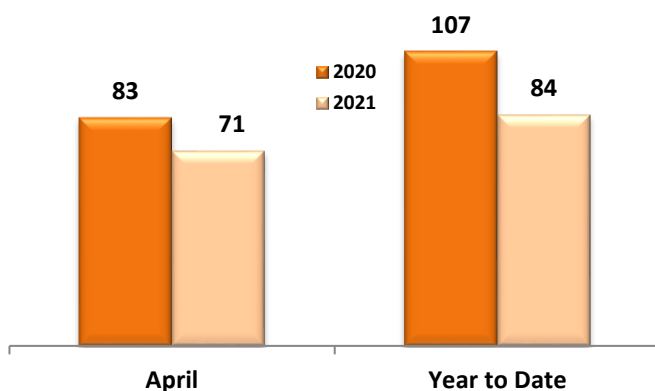
## Average Sales Price



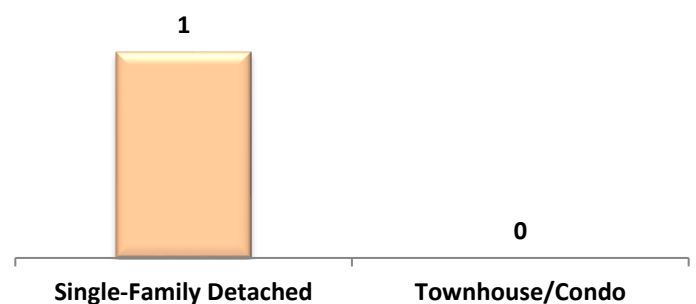
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lower North Mankato

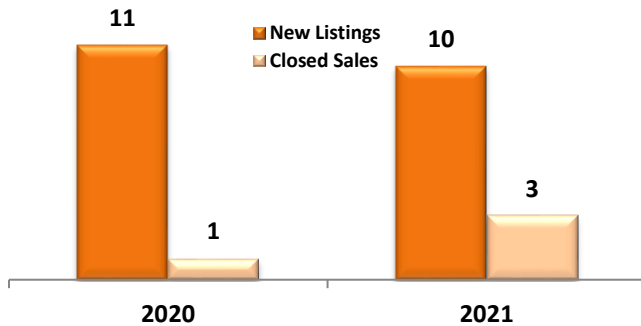
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**Year to Date**

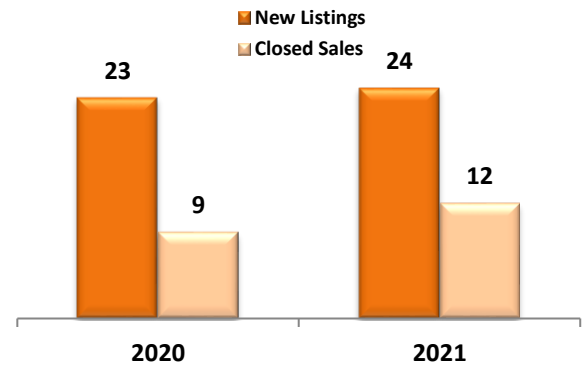
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	11	10	-9.1%	23	24	4.3%
Closed Sales	1	3	200.0%	9	12	33.3%
Average Sales Price	\$ 193,000	\$ 211,966	9.8%	\$ 158,500	\$ 182,975	15.4%
Percent of Original List Price Received at Sale*	98.0%	104.0%	6.1%	94.0%	99.0%	5.3%
Average Days on Market Until Sale	167	56	-66.5%	92	69	-25.0%
Total Current Inventory**	5	1	-80.0%	.	.	.
Single-Family Detached Inventory	5	1	-80.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

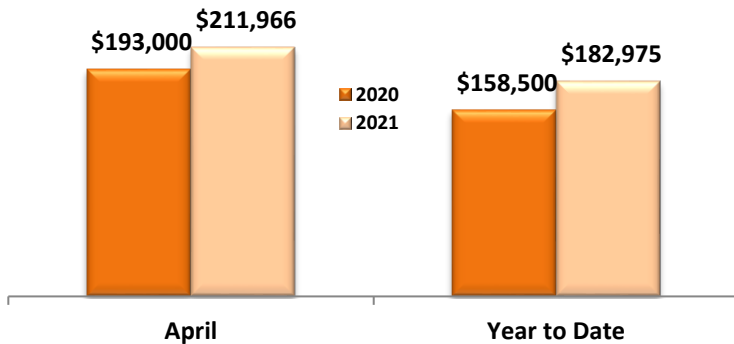
### Activity-Most Recent Month



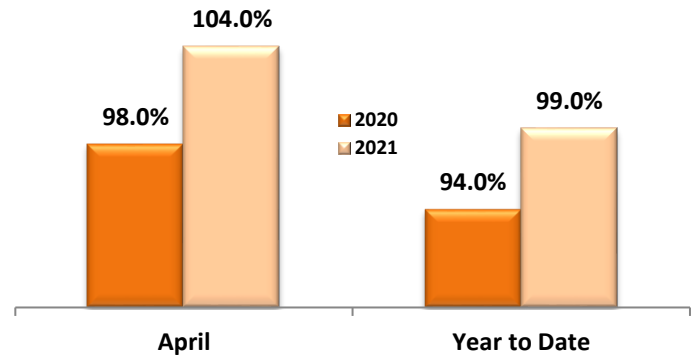
### Activity-Year to Date



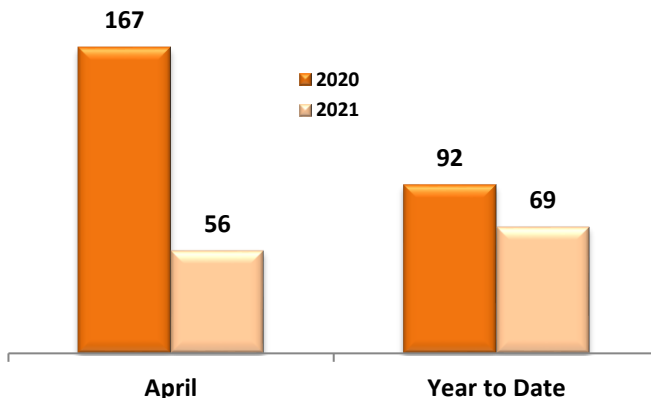
### Average Sales Price



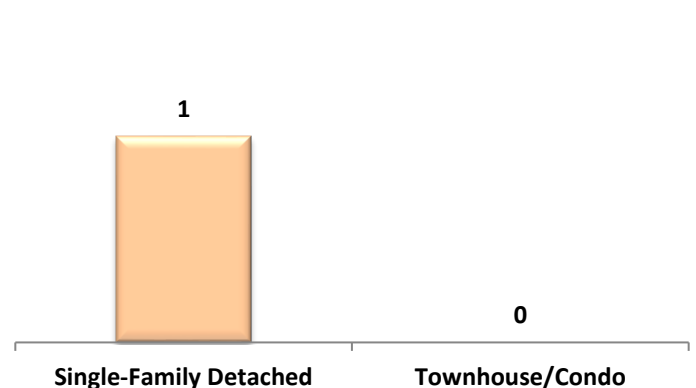
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

April, 2021

Year to Date

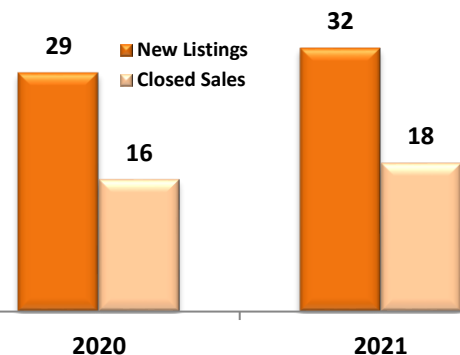
Watonwan County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	9	80.0%	29	32	10.3%
Closed Sales	5	7	40.0%	16	18	12.5%
Average Sales Price	\$ 101,400	\$203,542	100.7%	\$ 101,946	\$170,261	67.0%
Percent of Original Last Price Received at Sale*	94.0%	102.0%	8.5%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	128	100	-21.9%	133	137	3.0%
Total Current Inventory**	37	11	-70.3%	.	.	.
Single-Family Detached Inventory	37	11	-70.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

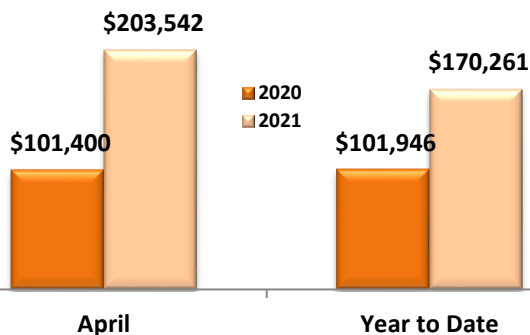
## Activity-Most Recent Month



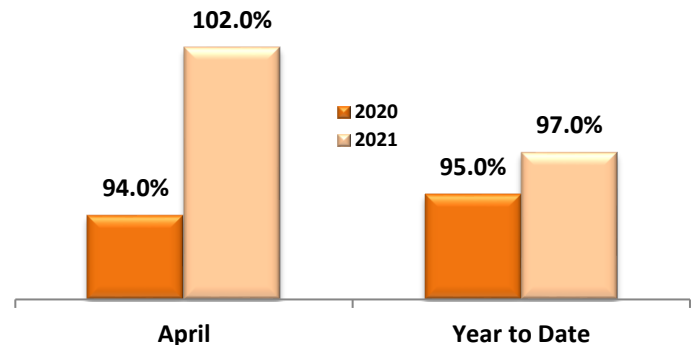
## Activity-Year to Date



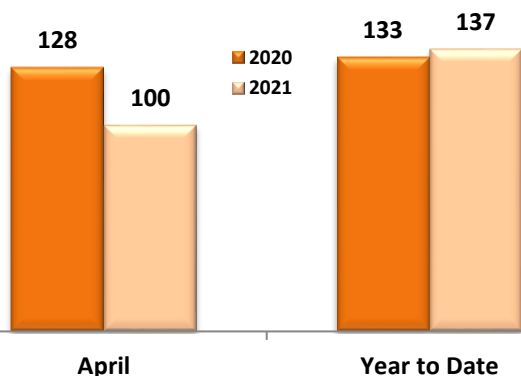
## Average Sales Price



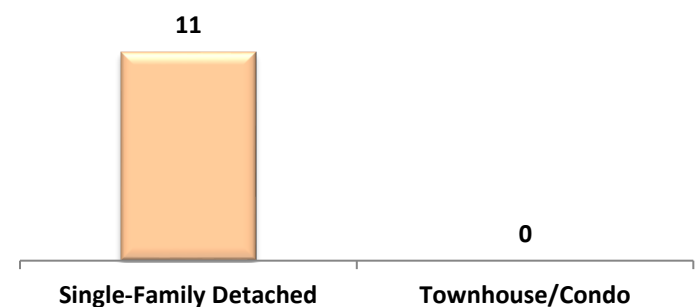
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

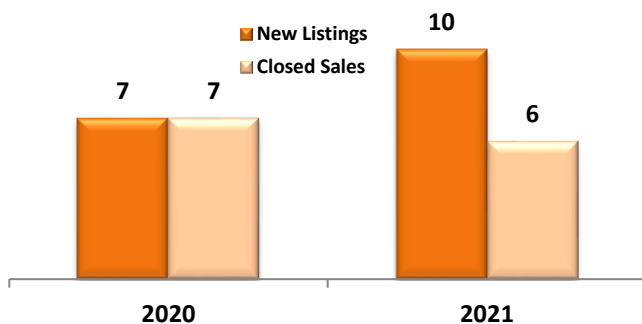
April, 2021

Year to Date

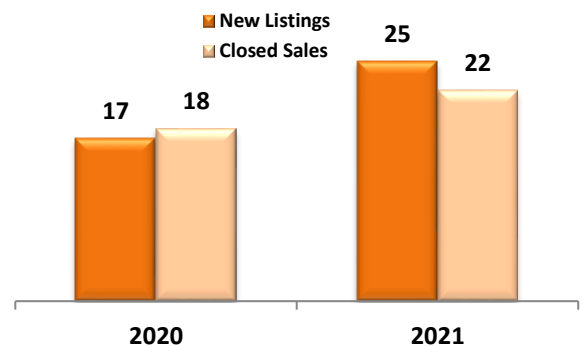
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	10	42.9%	17	25	47.1%
Closed Sales	7	6	-14.3%	18	22	22.2%
Average Sales Price	\$ 170,842	\$ 161,450	-5.5%	\$ 143,637	\$ 166,740	16.1%
Percent of Original Last Price Received at Sale*	93.0%	101.0%	8.6%	91.0%	98.0%	7.7%
Average Days on Market Until Sale	92	51	-44.6%	101	69	-31.7%
Total Current Inventory**	6	6	0.0%	.	.	.
Single-Family Detached Inventory	6	6	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

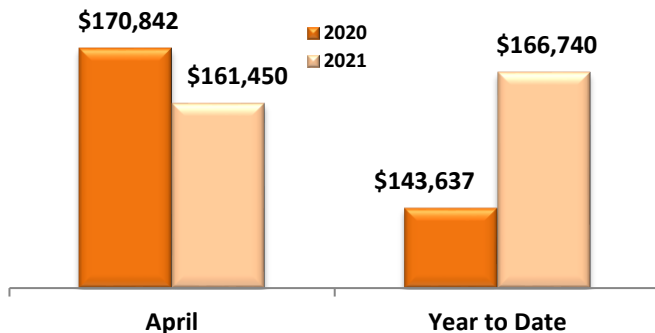
### Activity-Most Recent Month



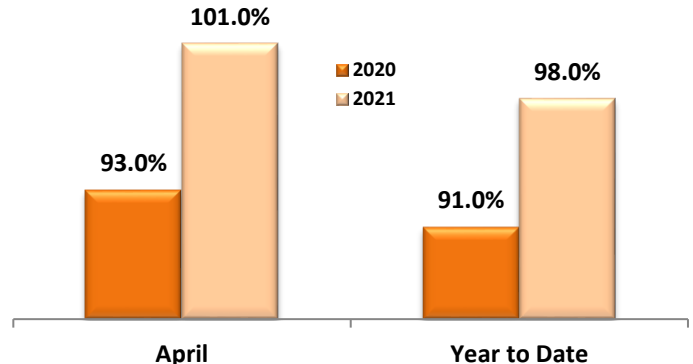
### Activity-Year to Date



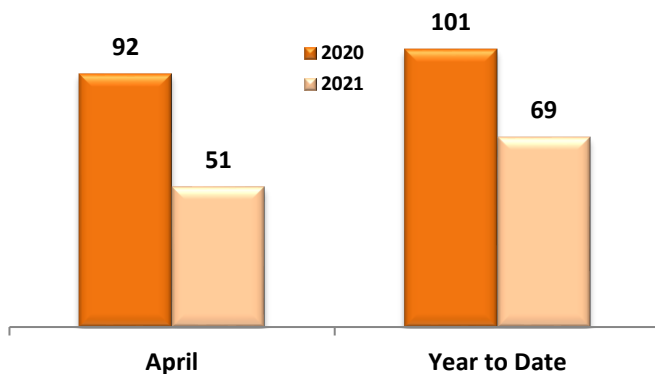
### Average Sales Price



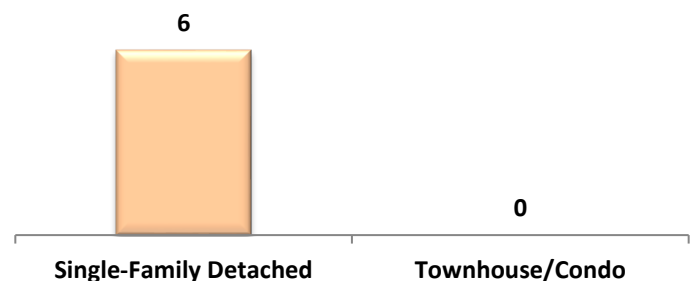
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Mankato Hilltop

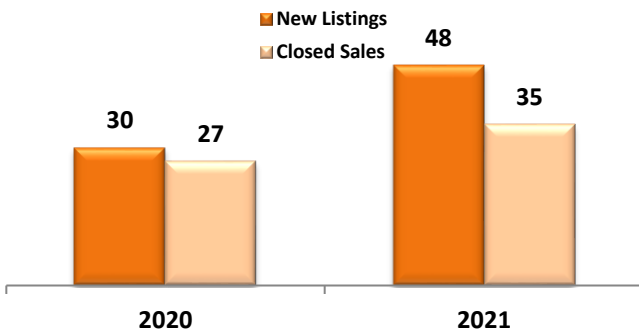
April, 2021

Year to Date

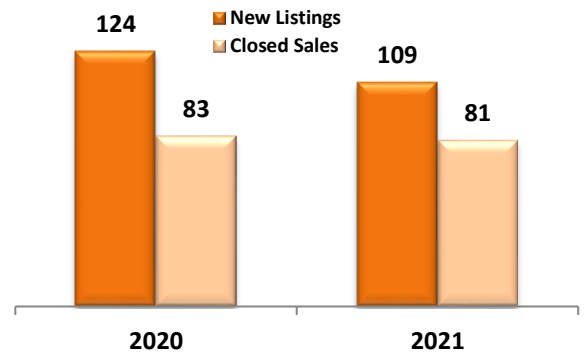
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	30	48	60.0%	124	109	-12.1%
Closed Sales	27	35	29.6%	83	81	-2.4%
Average Sales Price	\$ 259,837	\$ 286,337	10.2%	\$ 245,759	\$ 300,777	22.4%
Percent of Original Last Price Received at Sale*	98.0%	101.0%	3.1%	98.0%	100.0%	2.0%
Average Days on Market Until Sale	97	87	-10.3%	107	101	-5.6%
Total Current Inventory**	63	16	-74.6%	.	.	.
Single-Family Detached Inventory	39	8	-79.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

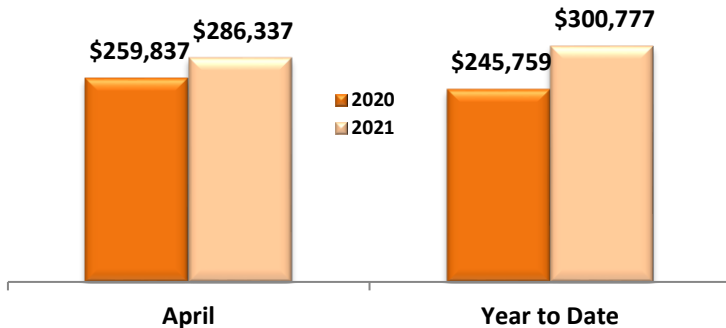
### Activity-Most Recent Month



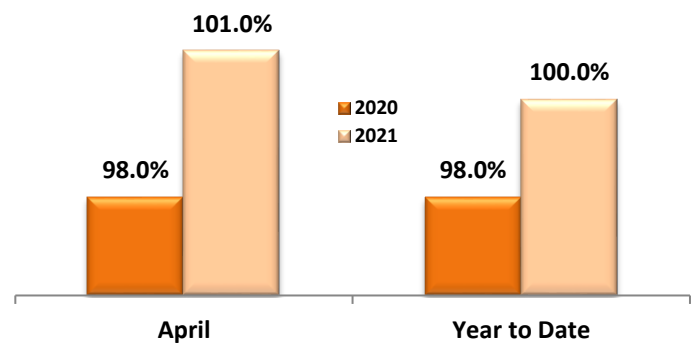
### Activity-Year to Date



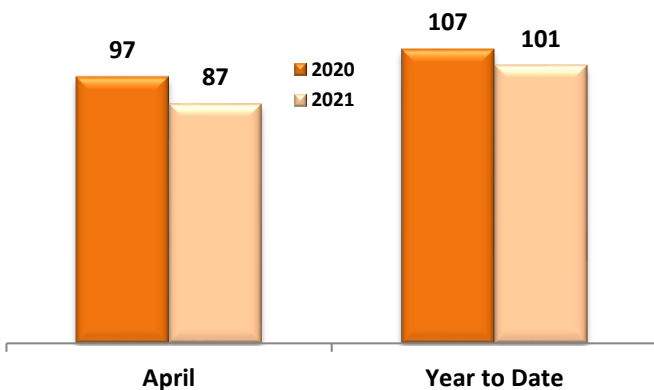
### Average Sales Price



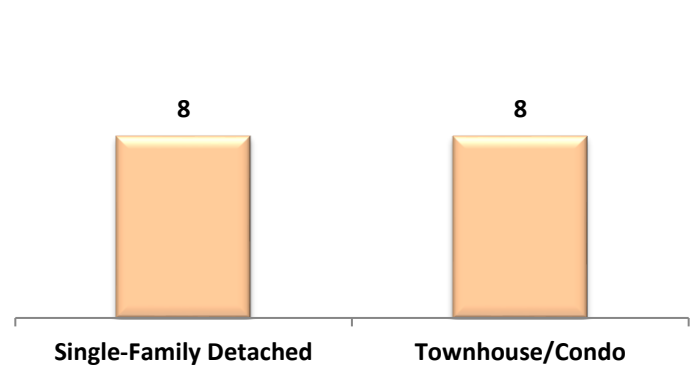
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato-James/SouthView/Viking Terrace/Kensington

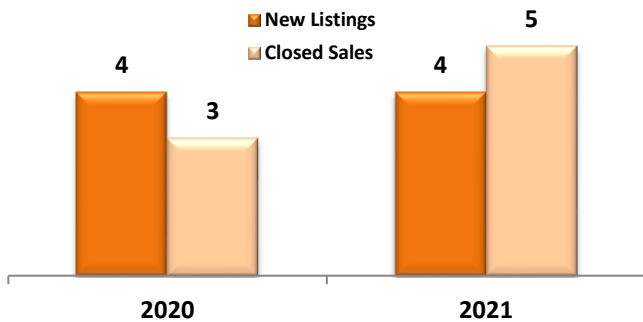
April 2021

Year to Date

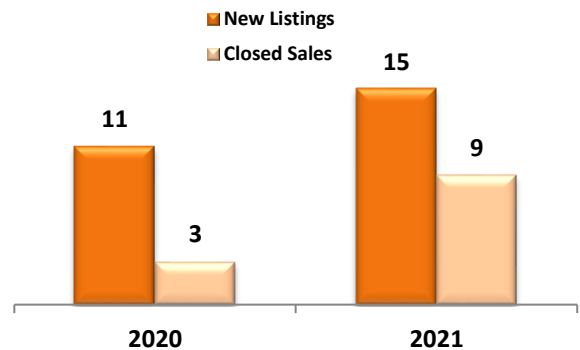
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	4	4	0.0%	11	15	36.4%
Closed Sales	3	5	66.7%	3	9	200.0%
Average Sales Price	\$ 353,333	\$ 399,490	13.1%	\$ 353,333	\$ 388,627	10.0%
Percent of Original Last Price Received at Sale*	92.0%	94.0%	2.2%	92.0%	98.0%	6.5%
Average Days on Market Until Sale	210	76	-63.8%	210	65	-69.0%
Total Current Inventory**	11	3	-72.7%	.	.	.
Single-Family Detached Inventory	11	3	-72.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

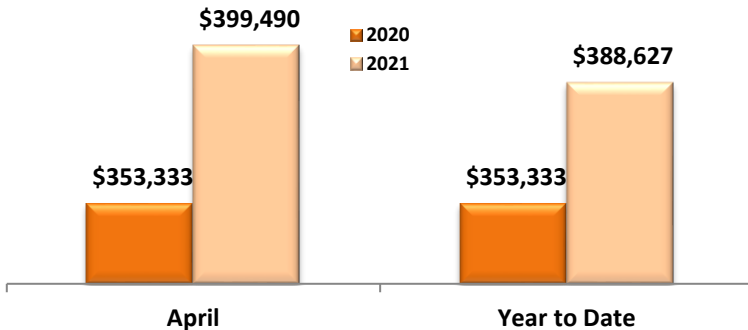
## Activity-Most Recent Month



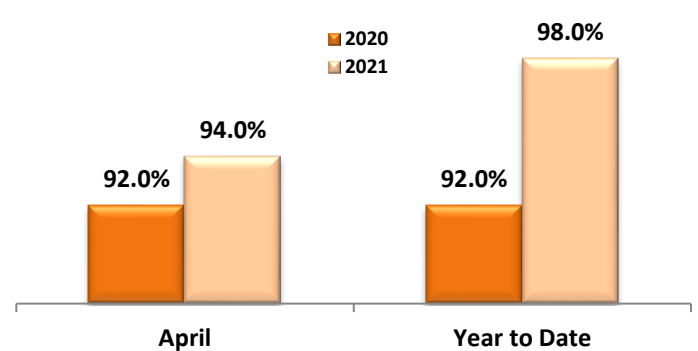
## Activity-Year to Date



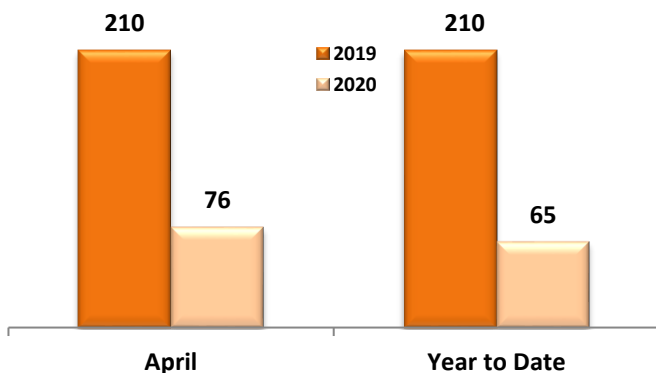
## Average Sales Price



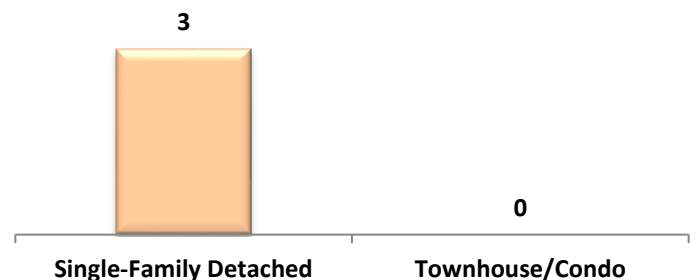
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

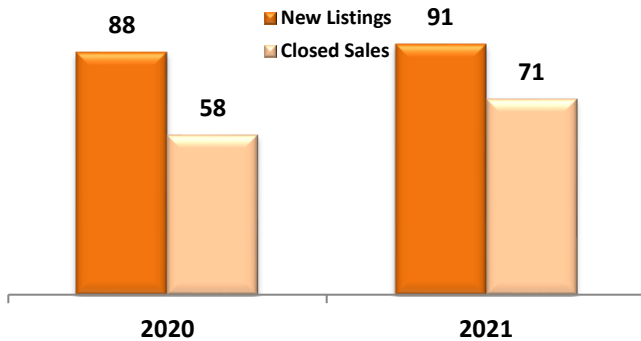
**April, 2021**

**Year to Date**

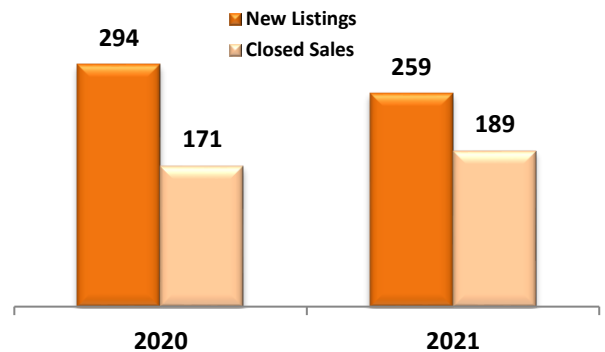
Blue Earth/Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	88	91	3.4%	294	259	-11.9%
Closed Sales	58	71	22.4%	171	189	10.5%
Average Sales Price	\$ 250,331	\$ 278,438	11.2%	\$ 229,663	\$ 280,841	22.3%
Percent of Original Last Price Received at Sale*	97.0%	100.0%	3.1%	97.0%	99.0%	2.1%
Average Days on Market Until Sale	108	89	-17.6%	108	89	-17.6%
Total Current Inventory**	136	38	-72.1%	.	.	.
Single-Family Detached Inventory	111	29	-73.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

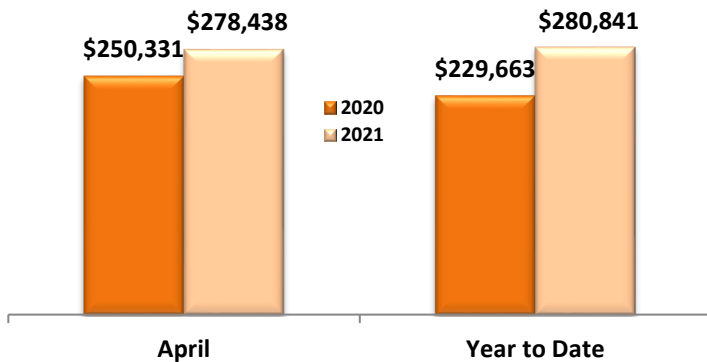
### Activity-Most Recent Month



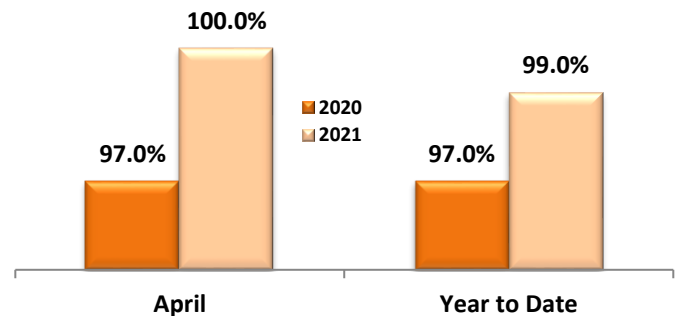
### Activity-Year to Date



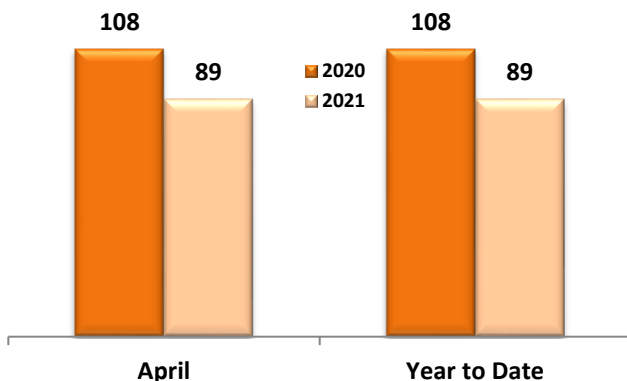
### Average Sales Price



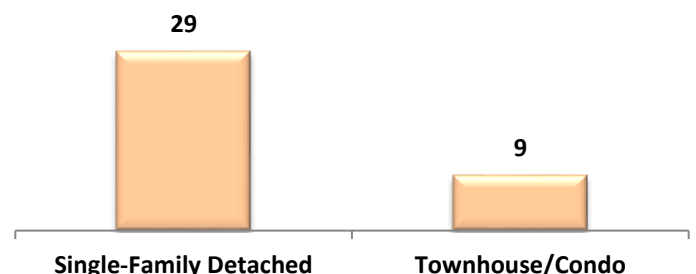
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

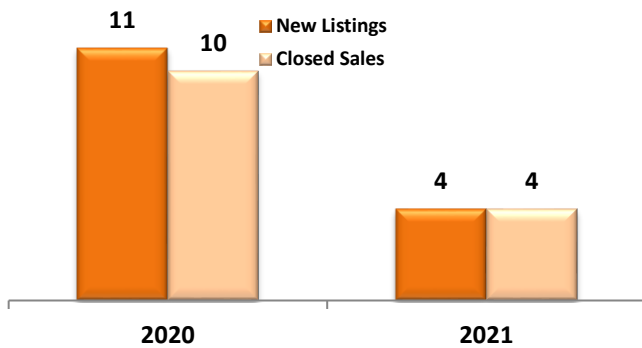
April 2021

Year to Date

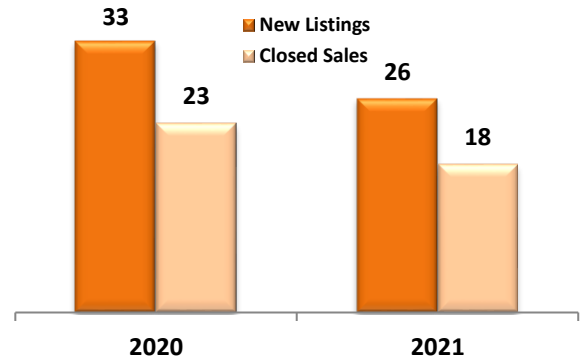
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	11	4	-63.6%	33	26	-21.2%
Closed Sales	10	4	-60.0%	23	18	-21.7%
Average Sales Price	\$ 157,580	\$ 176,137	11.8%	\$ 148,129	\$ 162,459	9.7%
Percent of Original Last Price Received at Sale*	96.0%	99.0%	3.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	122	48	-60.7%	161	87	-46.0%
Total Current Inventory**	15	3	-80.0%	.	.	.
Single-Family Detached Inventory	14	3	-78.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

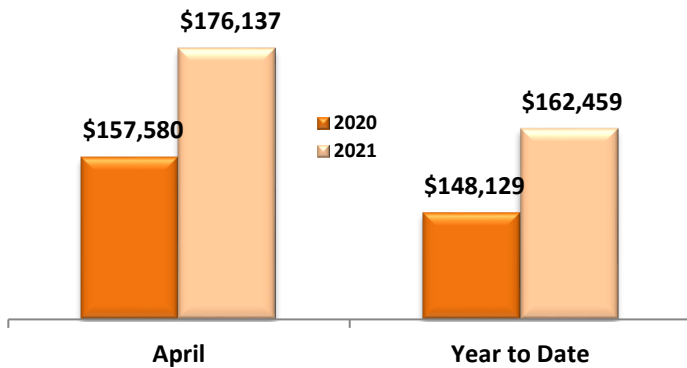
## Activity-Most Recent Month



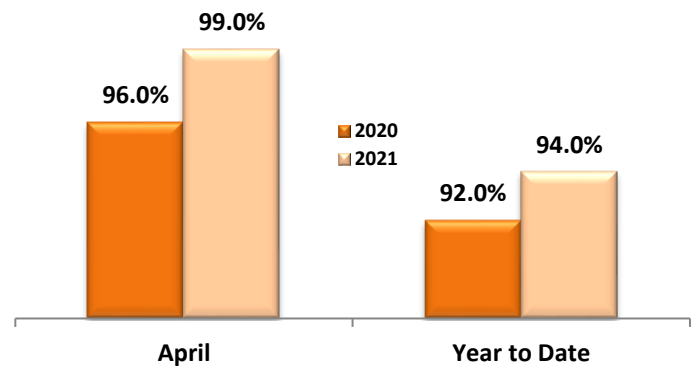
## Activity-Year to Date



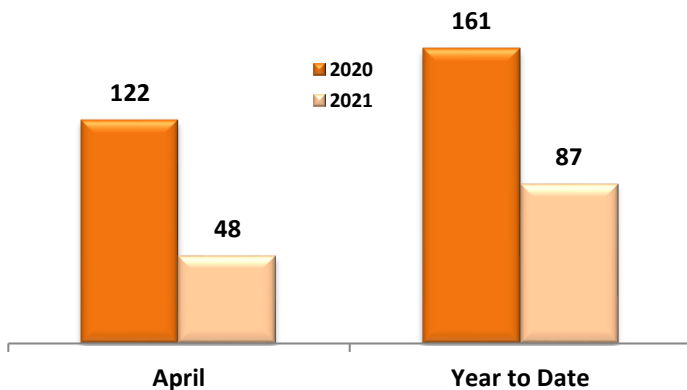
## Average Sales Price



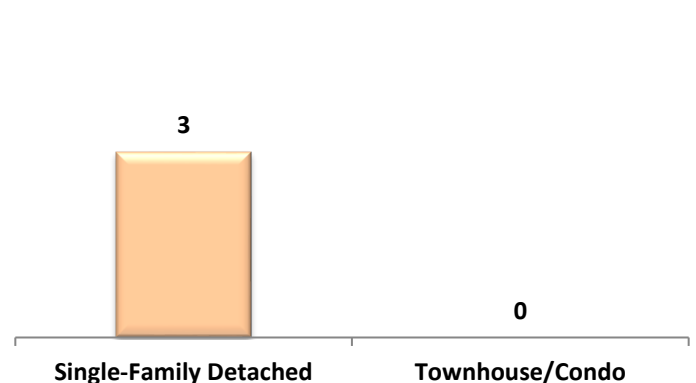
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## New Ulm/Hanska/Lafayette/Courtland

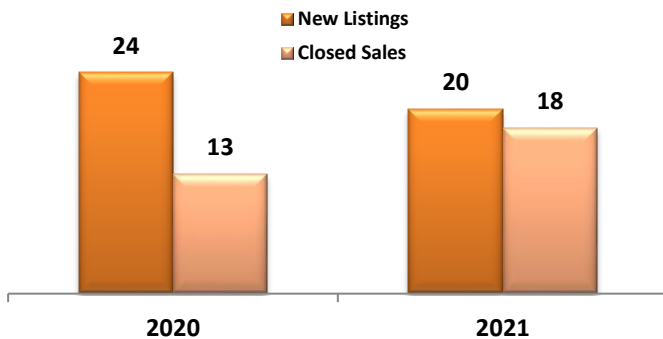
April, 2021

Year to Date

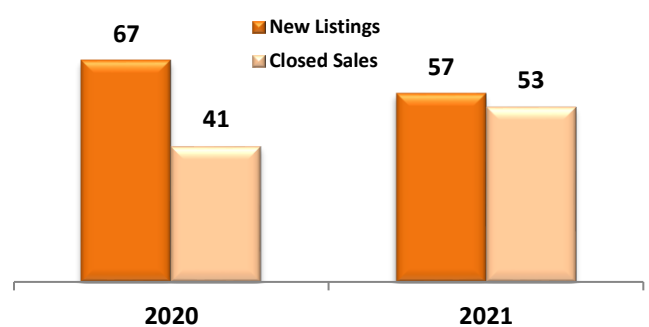
Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	24	20	-16.7%	67	57	-14.9%
Closed Sales	13	18	38.5%	41	53	29.3%
Average Sales Price	\$ 208,876	\$ 213,838	2.4%	\$ 186,806	\$ 174,163	-6.8%
Percent of Original Last Price Received at Sale*	93.0%	99.0%	6.5%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	145	134	-7.6%	159	118	-25.8%
Total Current Inventory**	35	11	-68.6%	.	.	.
Single-Family Detached Inventory	34	9	-73.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

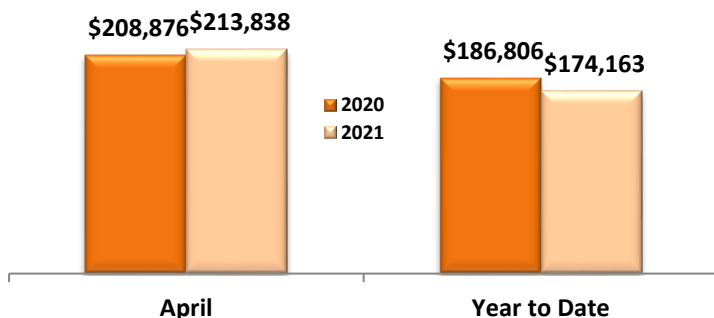
### Activity-Most Recent Month



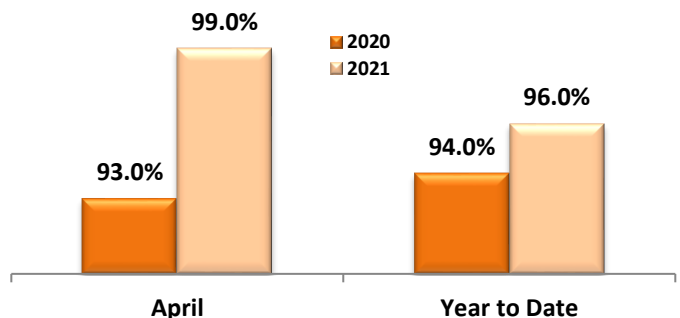
### Activity-Year to Date



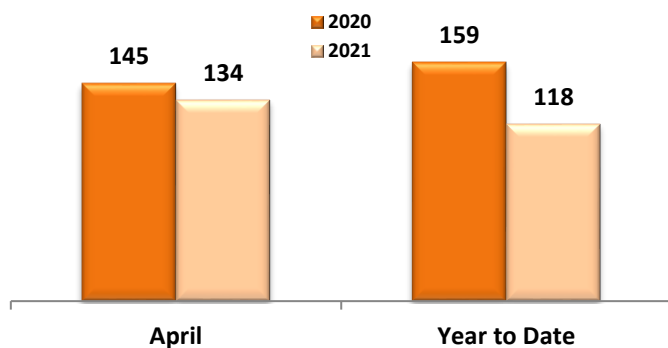
### Average Sales Price



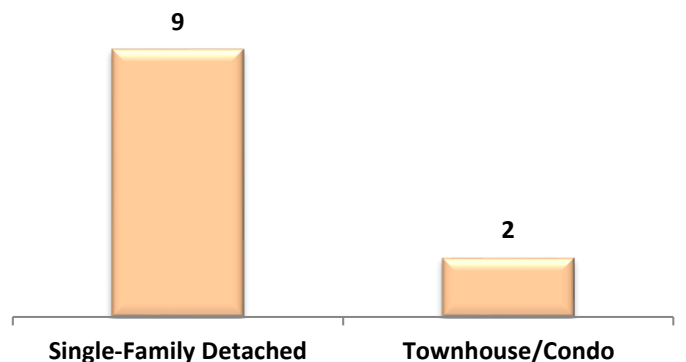
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Nicollet/Judson

April, 2021

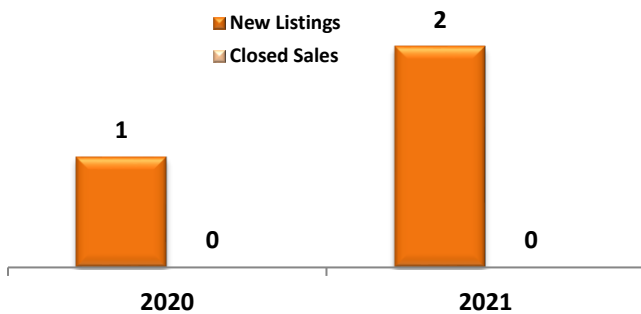
Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

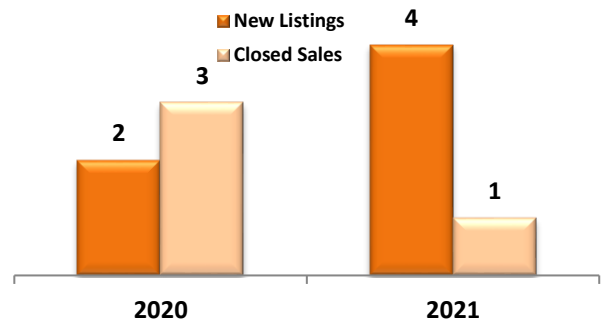
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	1	2	100.0%	2	4	100.0%
Closed Sales	0	0	#DIV/0!	3	1	-66.7%
Average Sales Price	\$ -	\$0	#DIV/0!	\$ 206,333	\$230,000	11.5%
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	101.0%	100.0%	-1.0%
Average Days on Market Until Sale	0	0	#DIV/0!	93	51	-45.2%
Total Current Inventory**	2	0	-100.0%	.	.	.
Single-Family Detached Inventory	2	0	-100.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

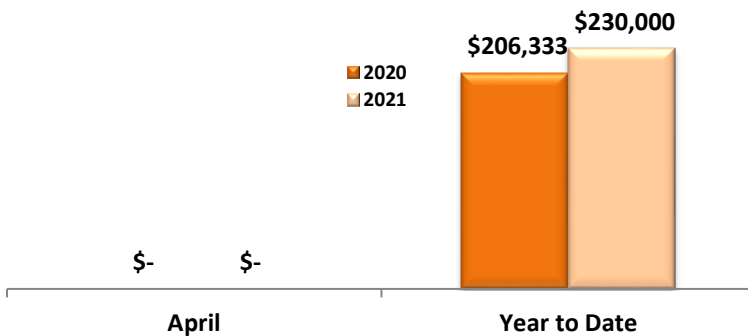
## Activity-Most Recent Month



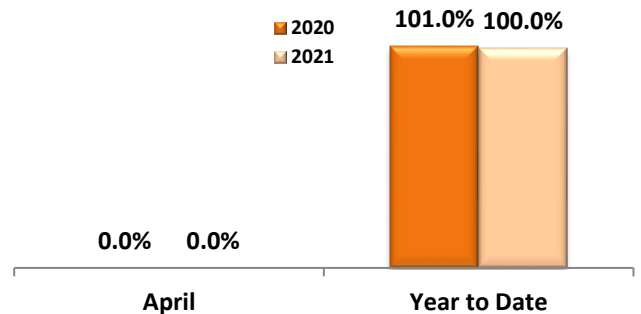
## Activity-Year to Date



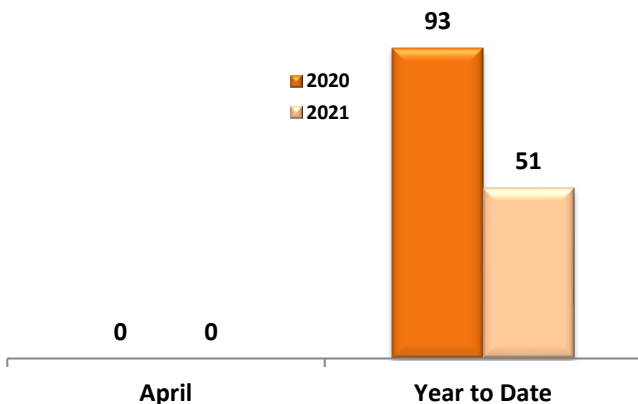
## Average Sales Price



## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

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## Rural Mankato and North Mankato

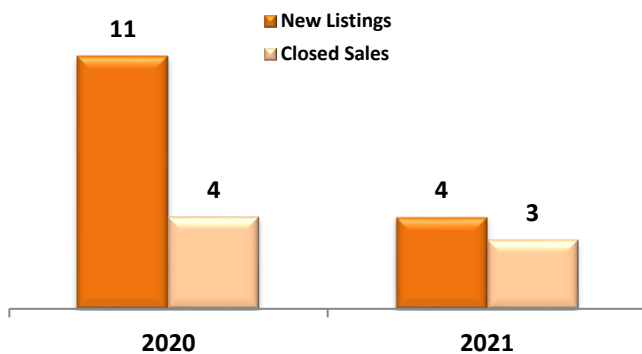
**April, 2021**

**Year to Date**

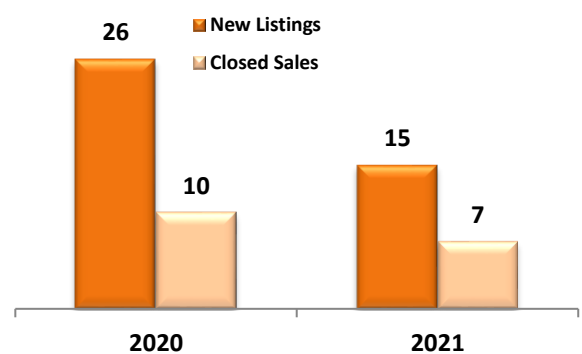
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	11	4	-63.6%	26	15	-42.3%
Closed Sales	4	3	-25.0%	10	7	-30.0%
Average Sales Price	\$ 305,525	\$ 273,333	-10.5%	\$ 282,785	\$ 345,467	22.2%
Percent of Original List Price Received at Sale*	95.0%	90.0%	-5.3%	88.0%	95.0%	8.0%
Average Days on Market Until Sale	199	158	-20.6%	203	114	-43.8%
Total Current Inventory**	14	4	-71.4%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

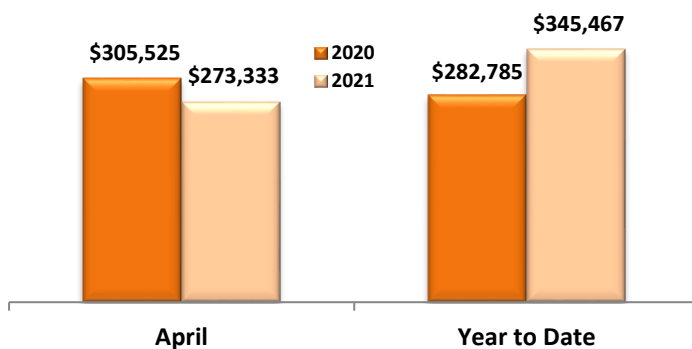
### Activity-Most Recent Month



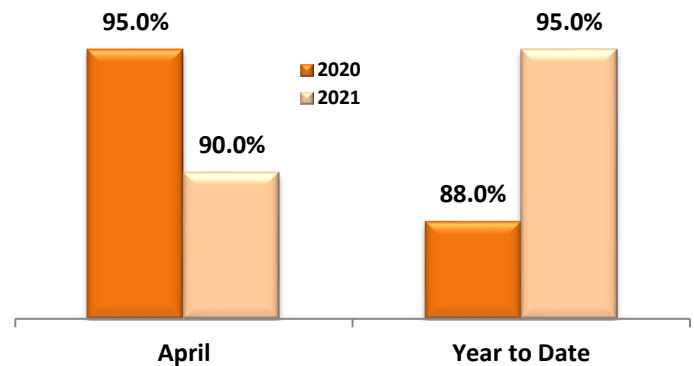
### Activity-Year to Date



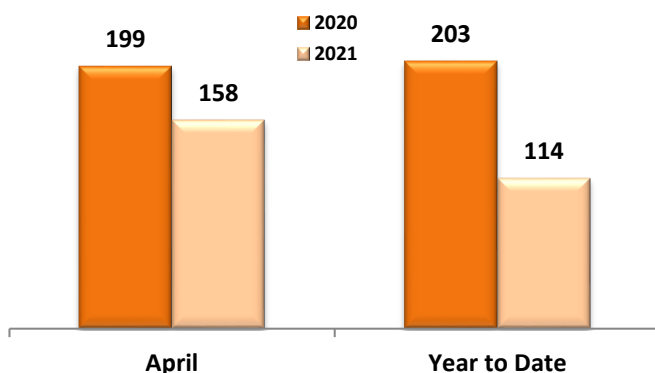
### Average Sales Price



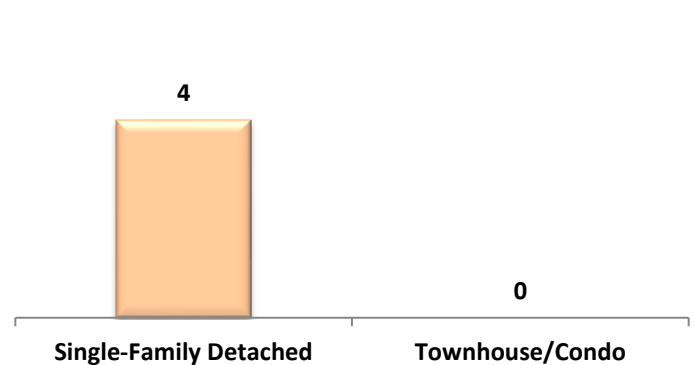
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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Sleepy Eye/Comfrey

April, 2021

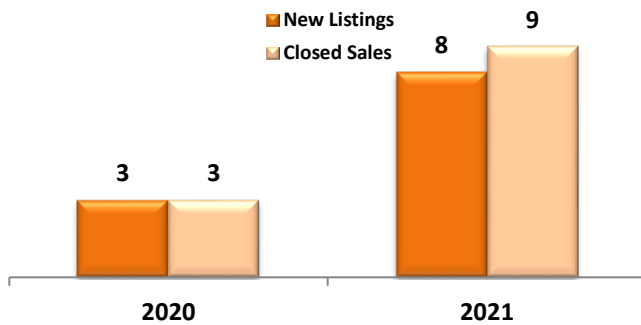
Year to Date

Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	3	8	166.7%	17	17	0.0%
Closed Sales	3	9	200.0%	9	23	155.6%
Average Sales Price	\$ 70,800	\$ 143,077	102.1%	\$ 90,088	\$ 125,630	39.5%
Percent of Original Last Price Received at Sale*	65.0%	93.0%	43.1%	79.0%	93.0%	17.7%
Average Days on Market Until Sale	68	69	1.5%	105	92	-12.4%
Total Current Inventory**	8	3	-62.5%	.	.	.
Single-Family Detached Inventory	8	3	-62.5%	.	.	.

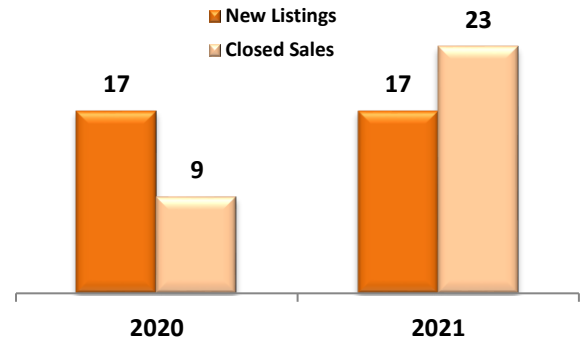
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

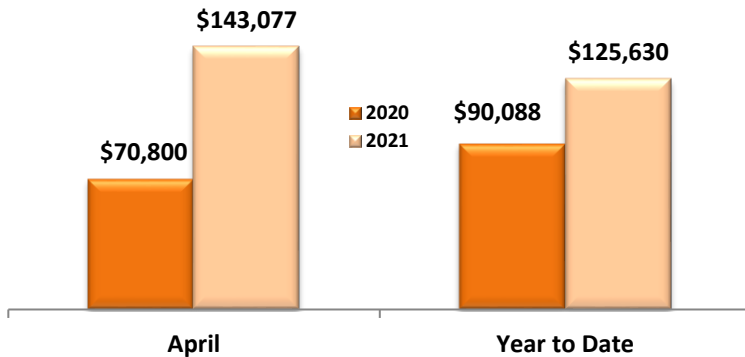
## Activity-Most Recent Month



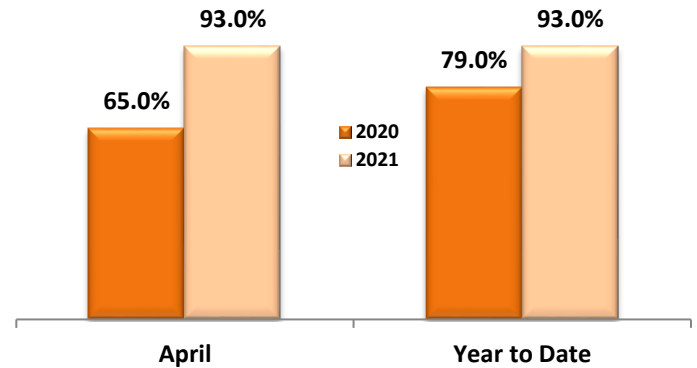
## Activity-Year to Date



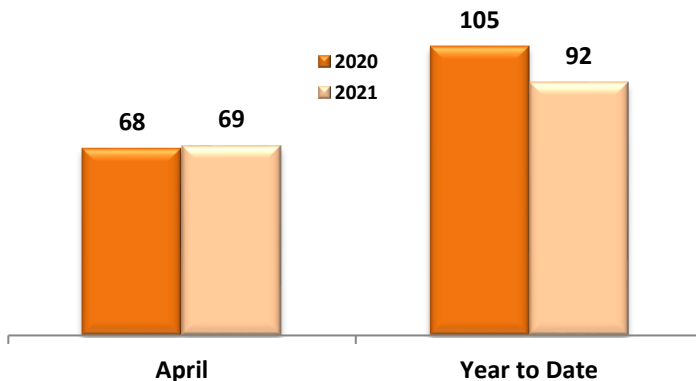
## Average Sales Price



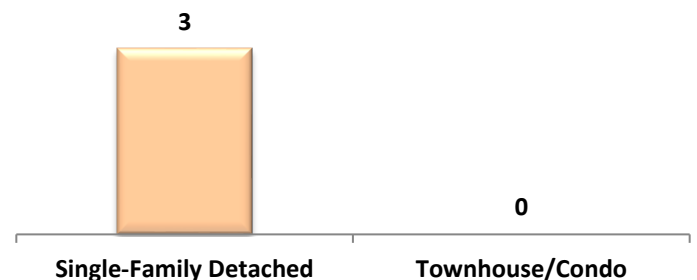
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

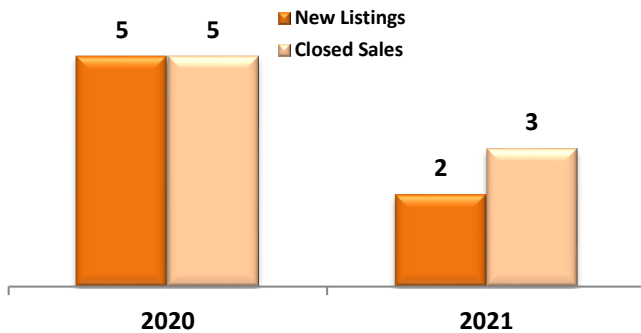
April, 2021 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

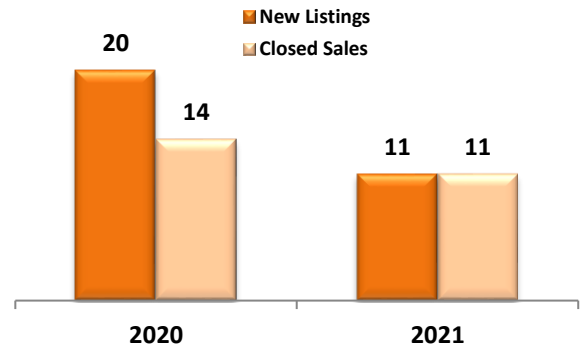
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	5	2	-60.0%	20	11	-45.0%
Closed Sales	5	3	-40.0%	14	11	-21.4%
Average Sales Price	\$ 167,000	\$ 247,666	48.3%	\$ 177,657	\$ 208,903	17.6%
Percent of Original Last Price Received at Sale*	96.0%	104.0%	8.3%	95.0%	101.0%	6.3%
Average Days on Market Until Sale	91	44	-51.6%	113	76	-32.7%
Total Current Inventory**	2	2	0.0%	.	.	.
Single-Family Detached Inventory	2	2	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

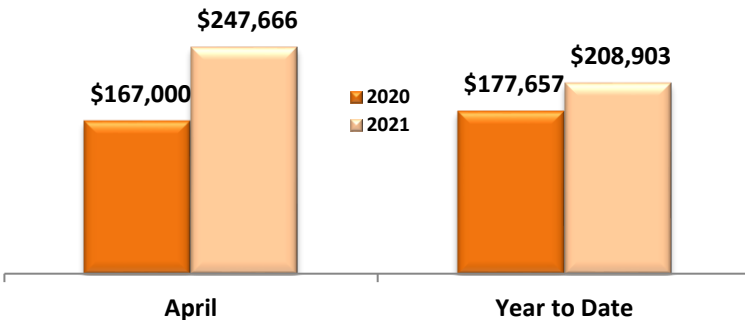
## Activity-Most Recent Month



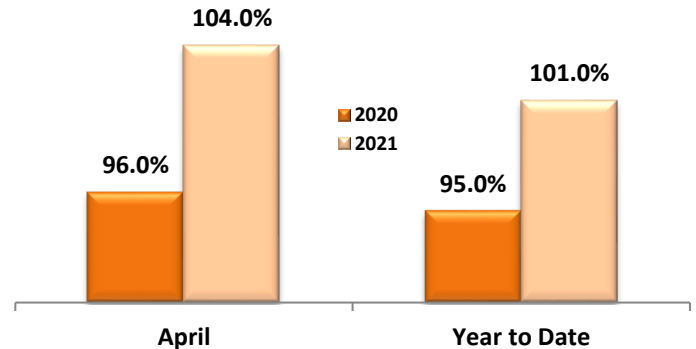
## Activity-Year to Date



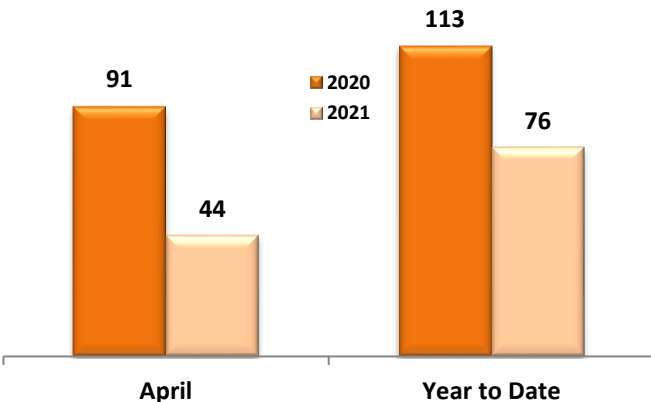
## Average Sales Price



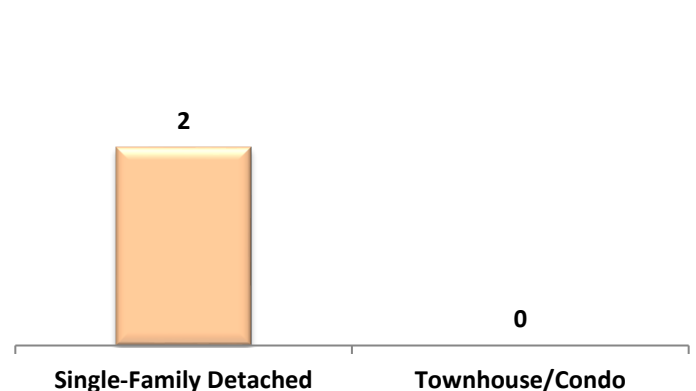
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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St. Peter/Kasota/Cleveland

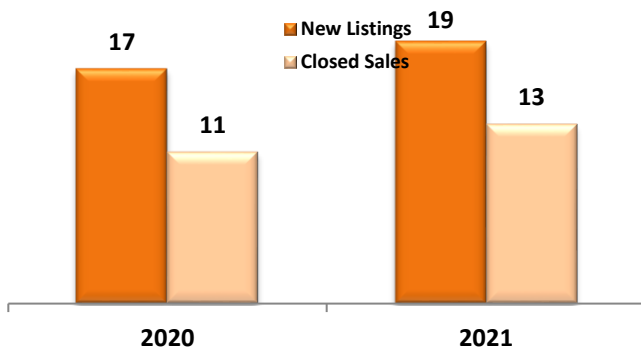
April, 2021

Year to Date

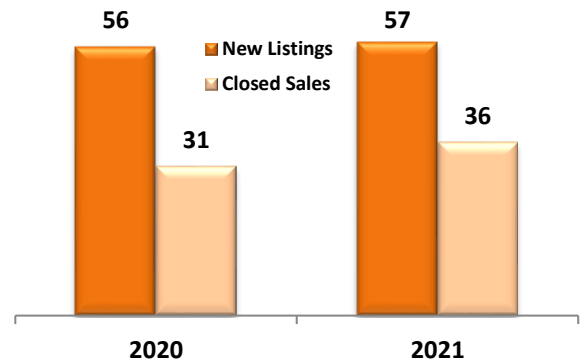
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	17	19	11.8%	56	57	1.8%
Closed Sales	11	13	18.2%	31	36	16.1%
Average Sales Price	\$ 267,984	\$ 244,376	-8.8%	\$ 244,520	\$ 233,952	-4.3%
Percent of Original Last Price Received at Sale*	96.0%	99.0%	3.1%	95.0%	98.0%	3.2%
Average Days on Market Until Sale	192	57	-70.3%	134	93	-30.6%
Total Current Inventory**	43	13	-69.8%	.	.	.
Single-Family Detached Inventory	37	12	-67.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

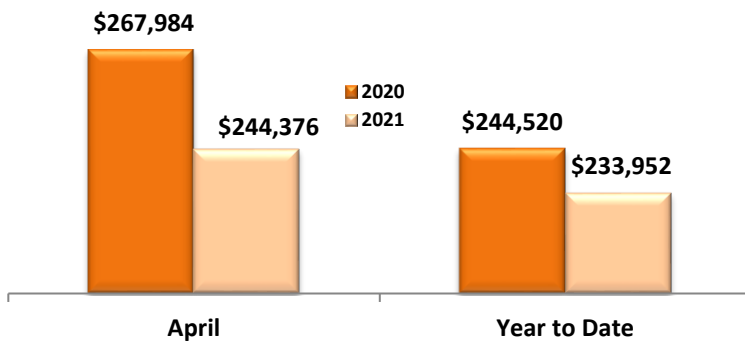
## Activity-Most Recent Month



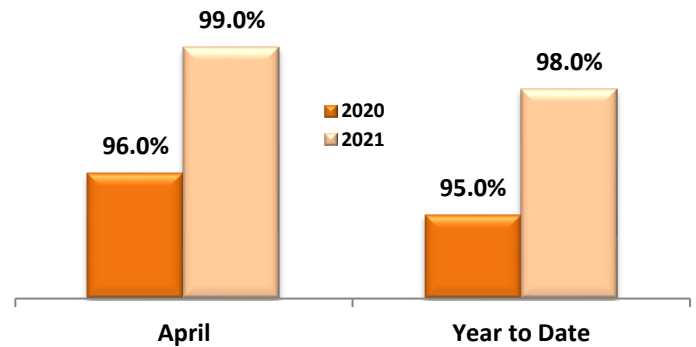
## Activity-Year to Date



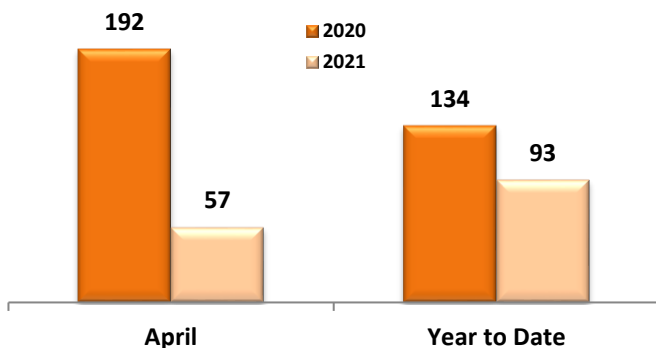
## Average Sales Price



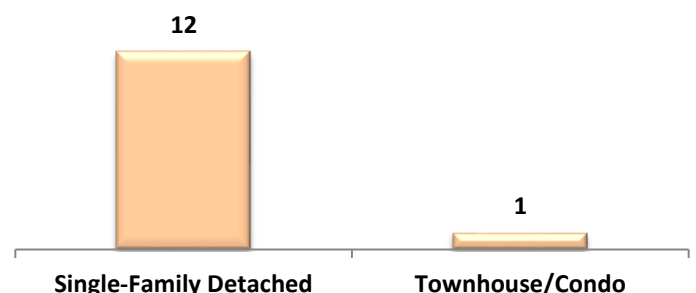
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

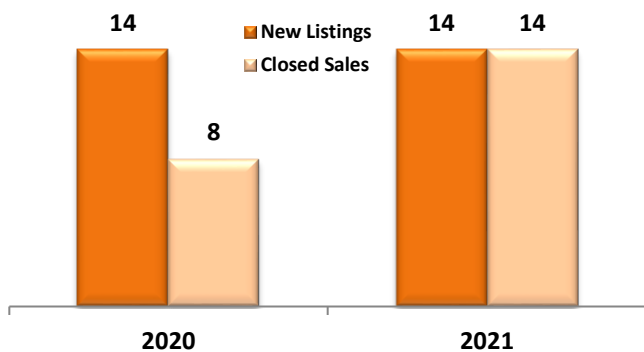
April, 2021

Year to Date

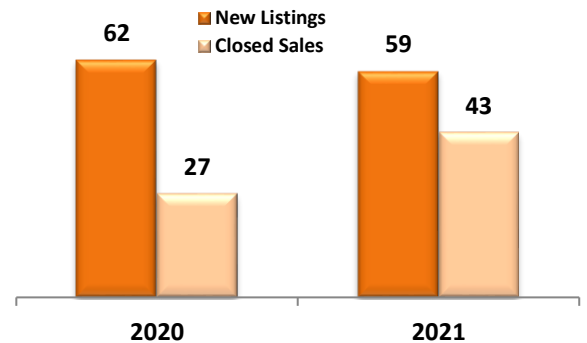
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	14	14	0.0%	62	59	-4.8%
Closed Sales	8	14	75.0%	27	43	59.3%
Average Sales Price	\$ 293,500	\$ 312,678	6.5%	\$ 276,638	\$ 308,222	11.4%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	104	112	7.7%	92	83	-9.8%
Total Current Inventory**	29	5	-82.8%	.	.	.
Single-Family Detached Inventory	26	4	-84.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

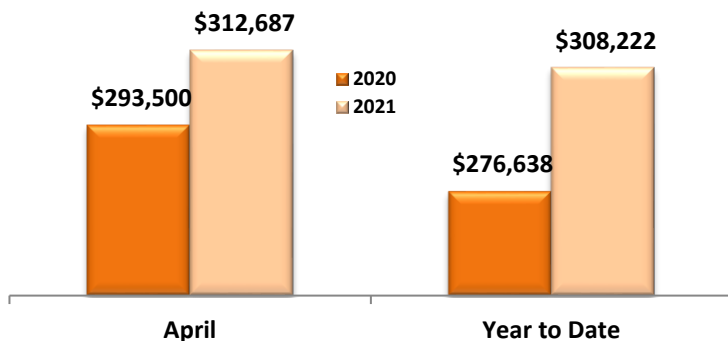
### Activity-Most Recent Month



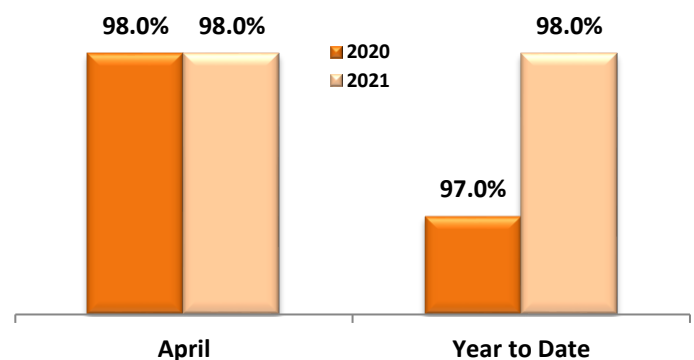
### Activity-Year to Date



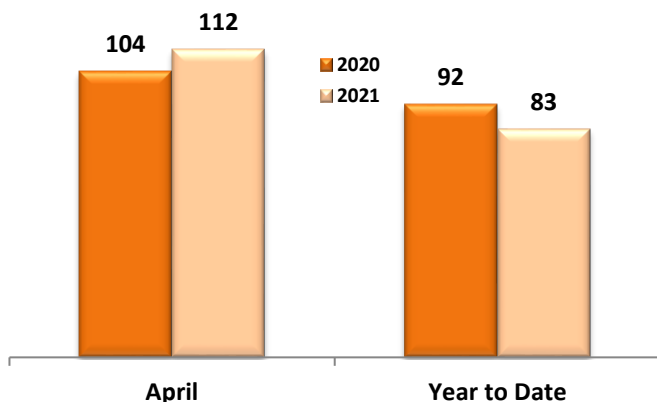
### Average Sales Price



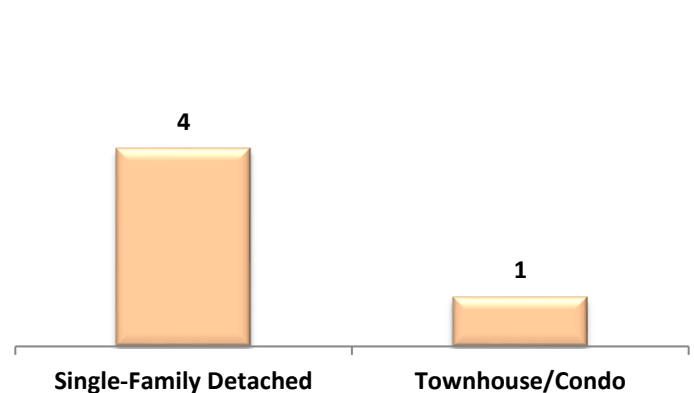
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

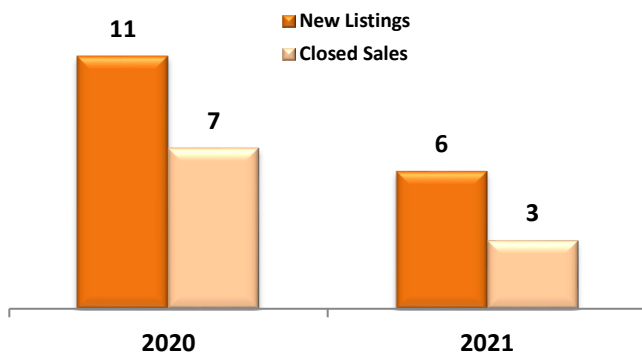
April, 2021

Year to Date

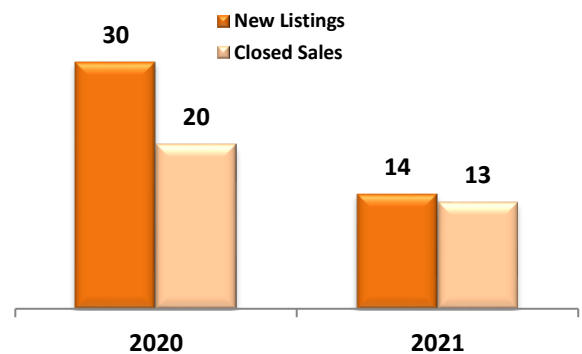
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	11	6	-45.5%	30	14	-53.3%
Closed Sales	7	3	-57.1%	20	13	-35.0%
Average Sales Price	\$ 199,728	\$ 151,895	-23.9%	\$ 170,690	\$ 244,660	43.3%
Percent of Original Last Price Received at Sale*	99.0%	96.0%	-3.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	53	62	17.0%	81	89	9.9%
Total Current Inventory**	7	2	-71.4%	.	.	.
Single-Family Detached Inventory	7	2	-71.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

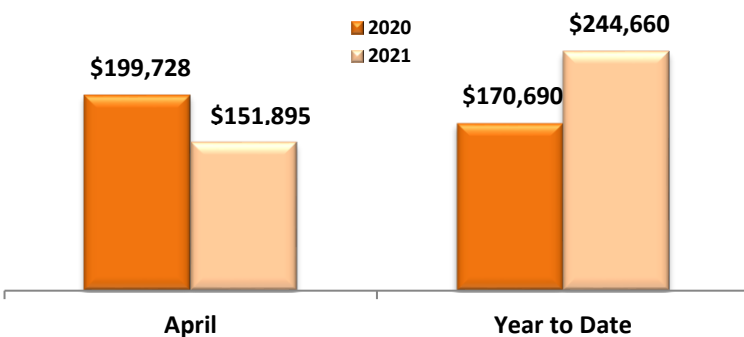
### Activity-Most Recent Month



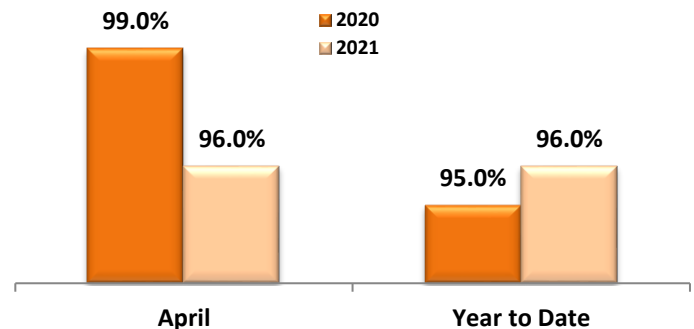
### Activity-Year to Date



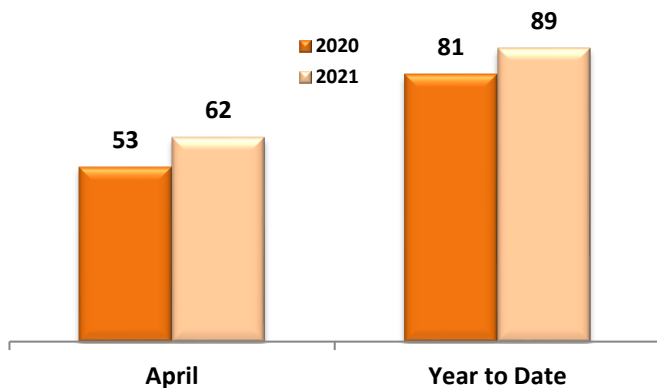
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

