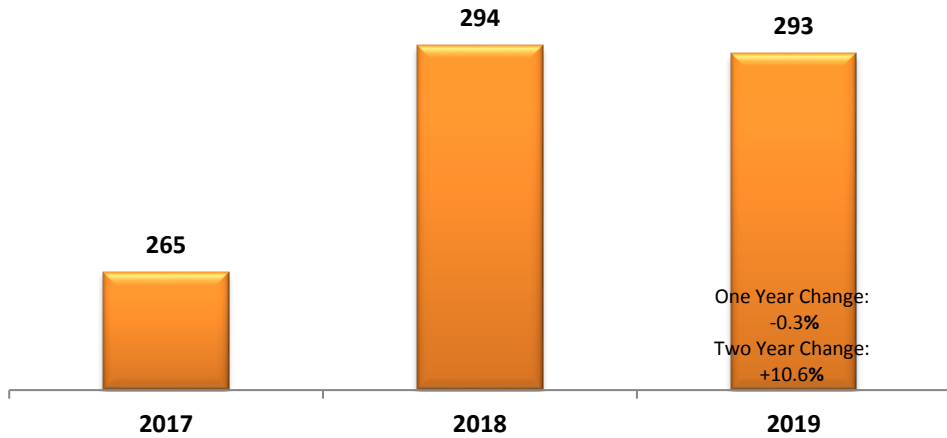


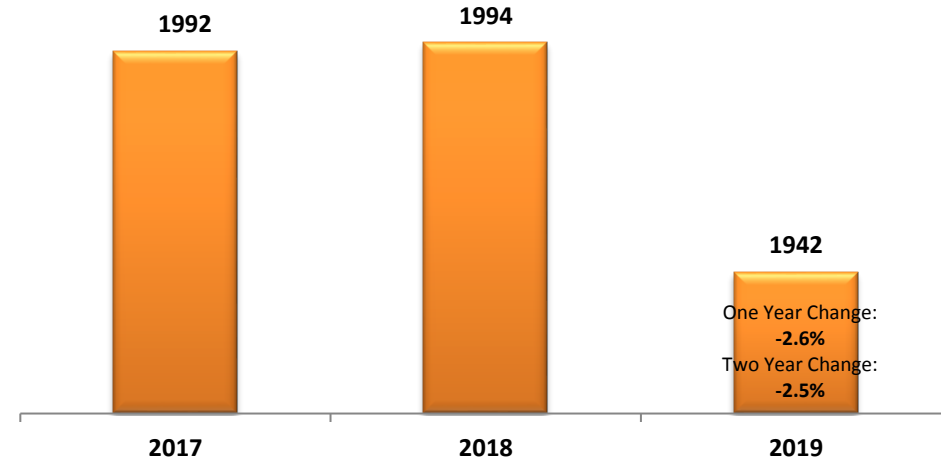
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

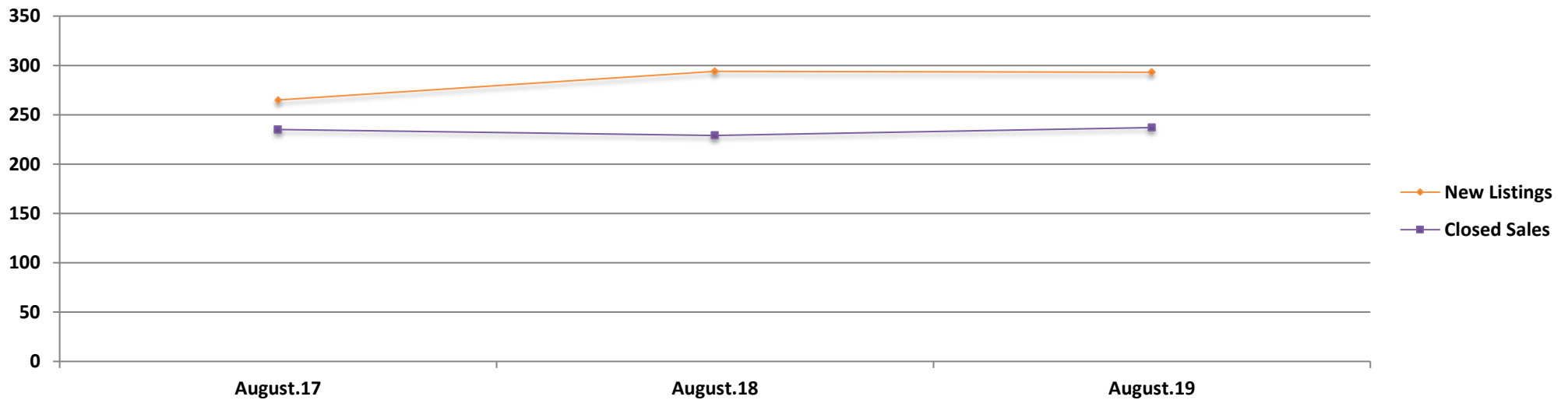
August 2019



Year to Date



Historical Market Activity



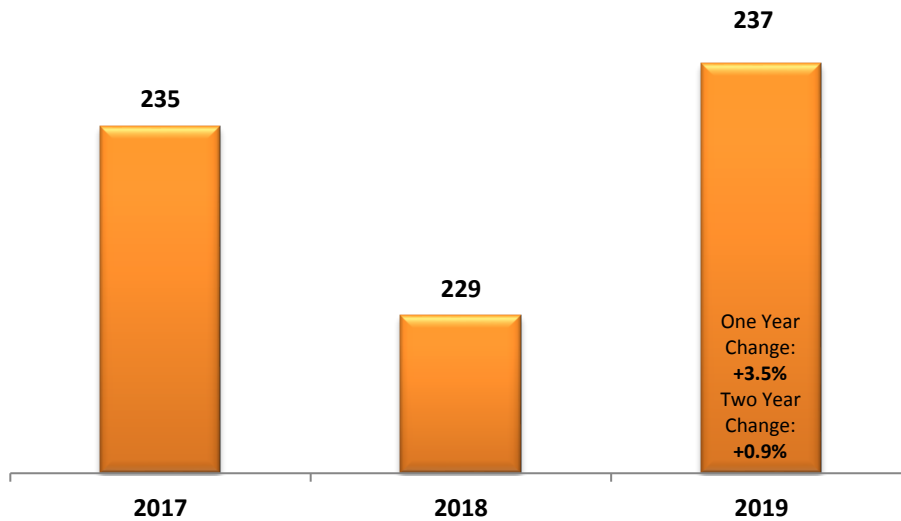
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

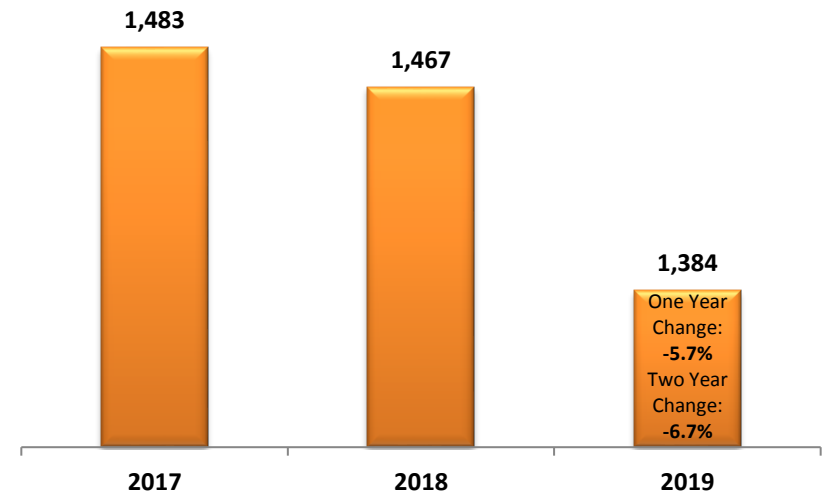


Late Sales recorded in MLS figured in
Year to Date Totals

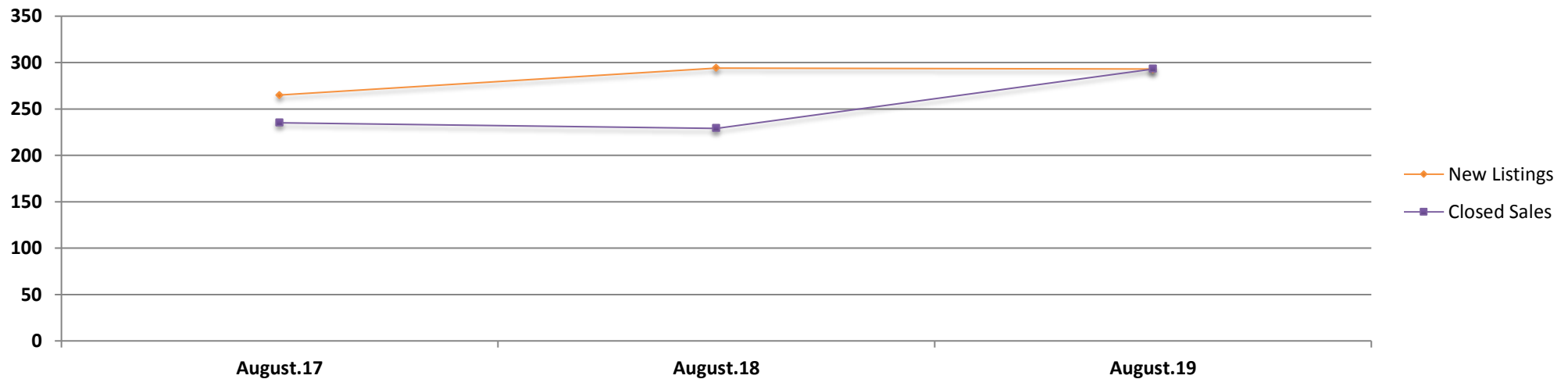
August 2019



Year to Date



Historical Market Activity

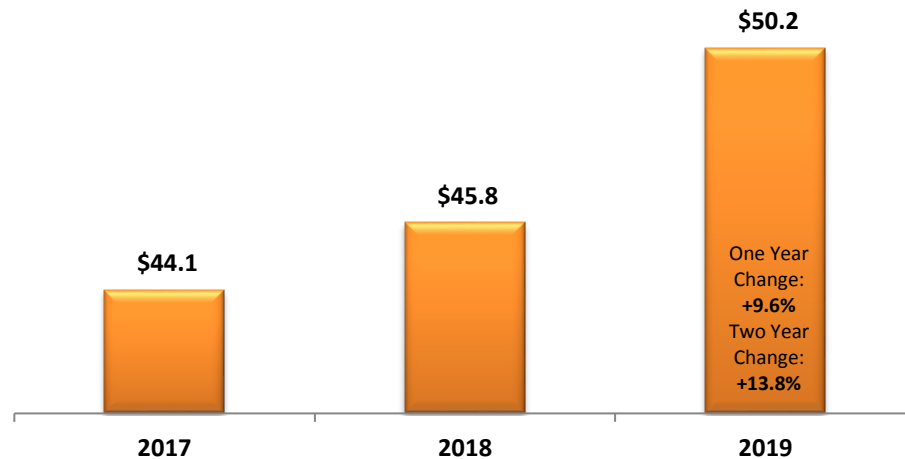


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

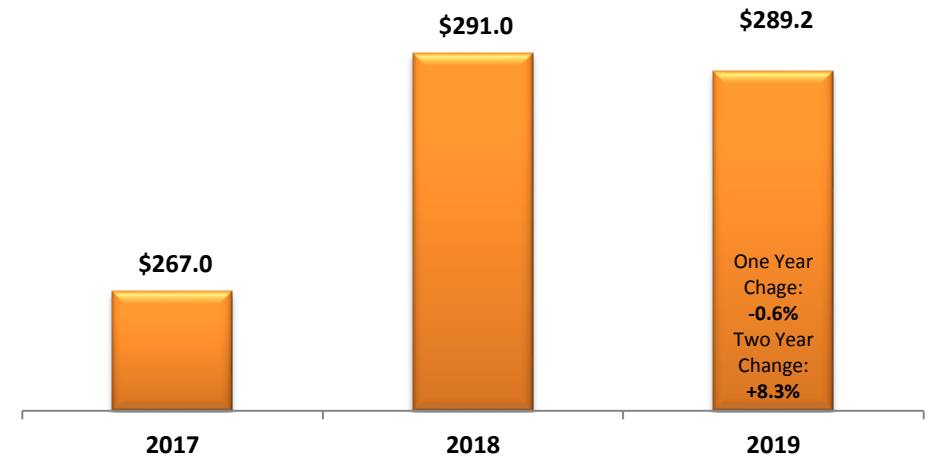


August 2019

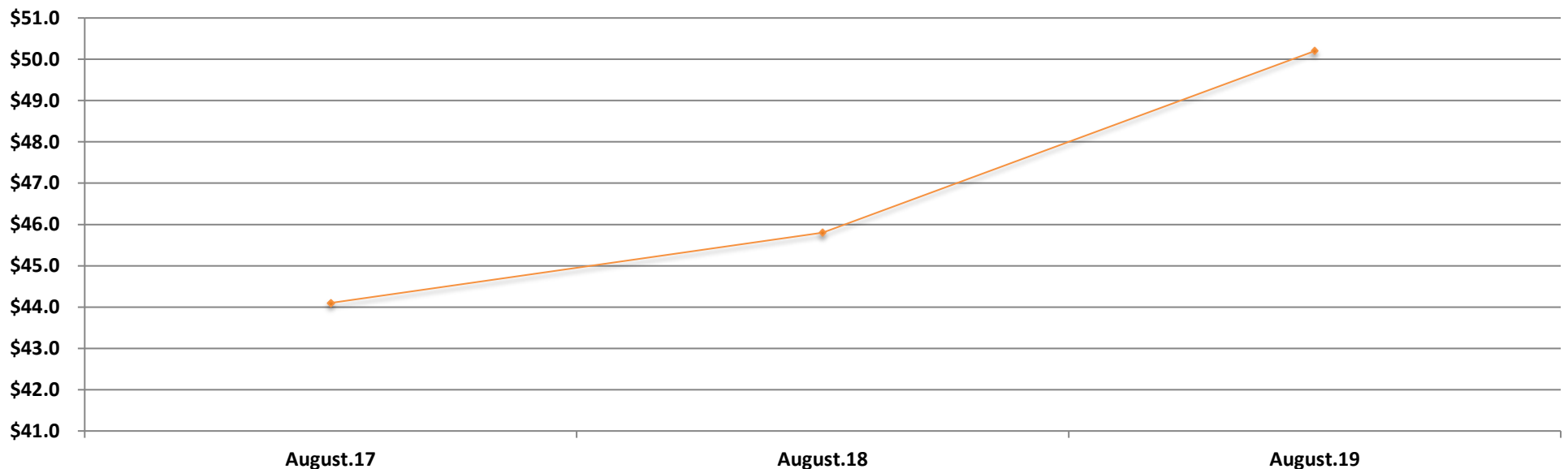


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



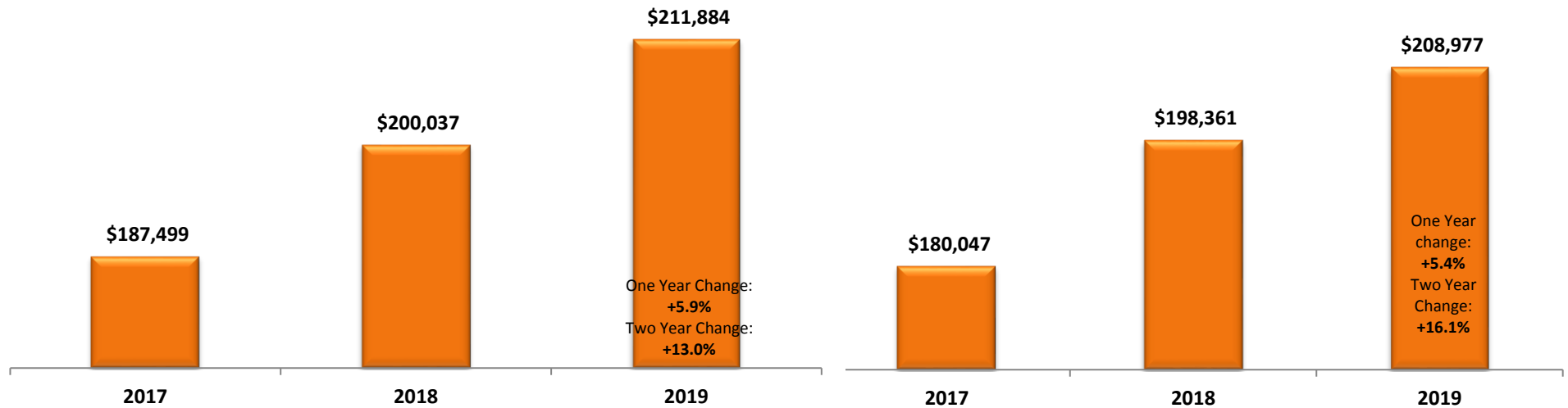
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

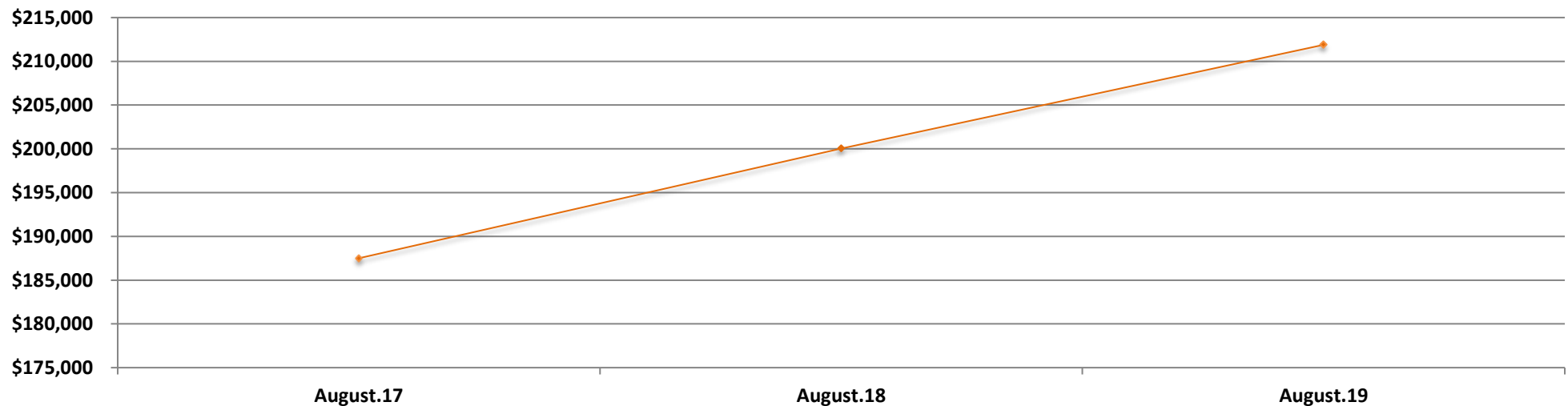
August 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



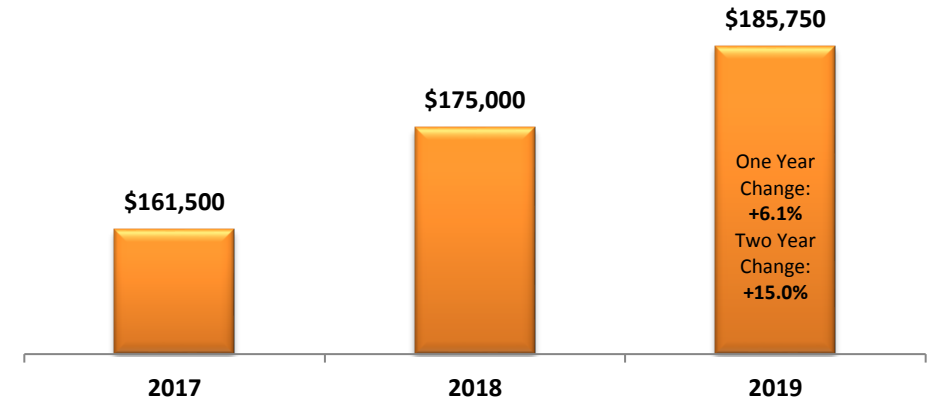
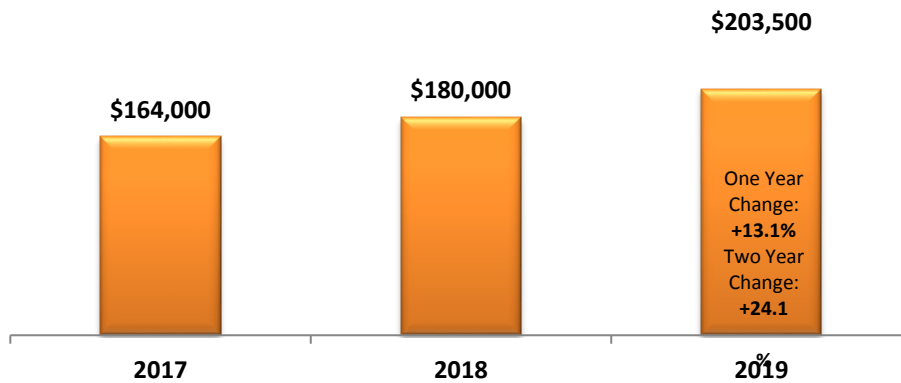
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

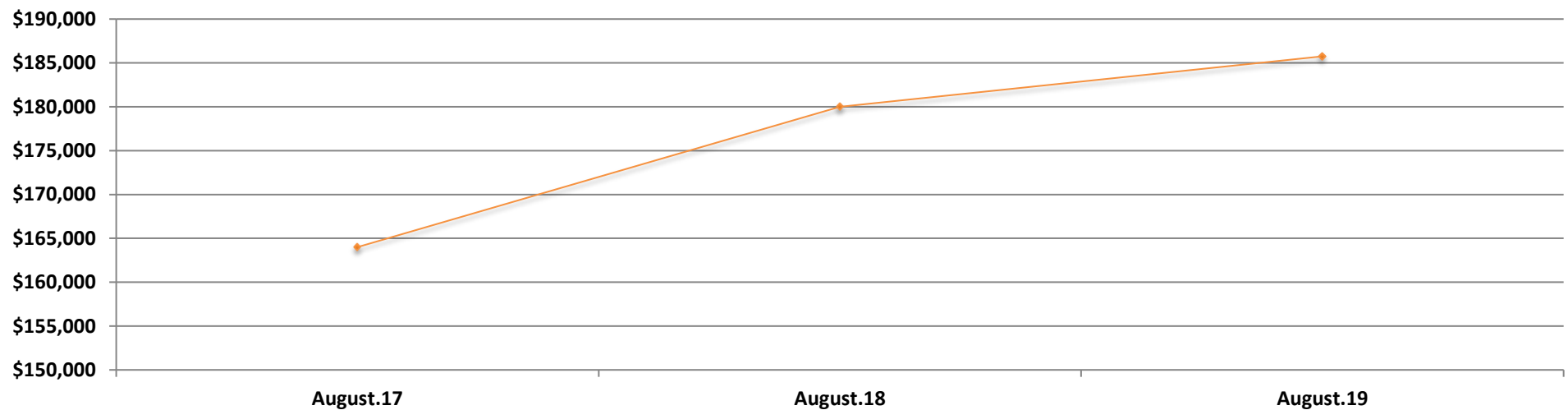
August 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

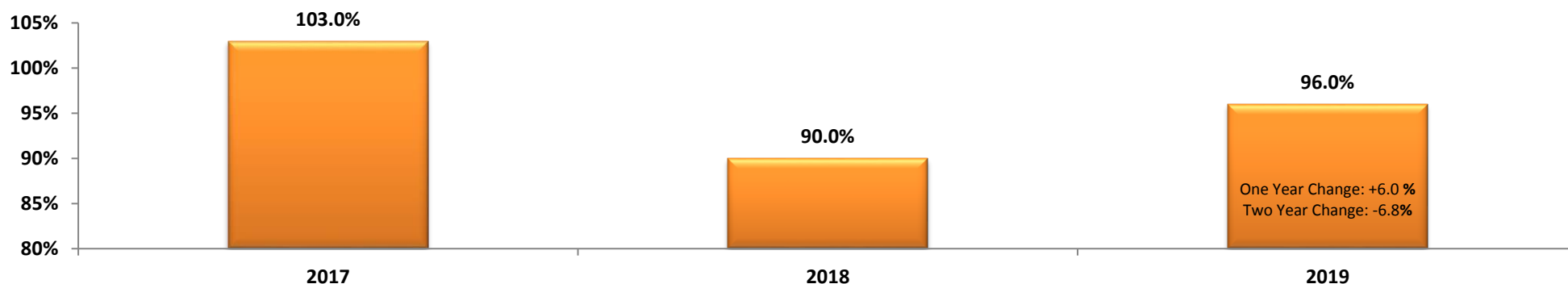
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



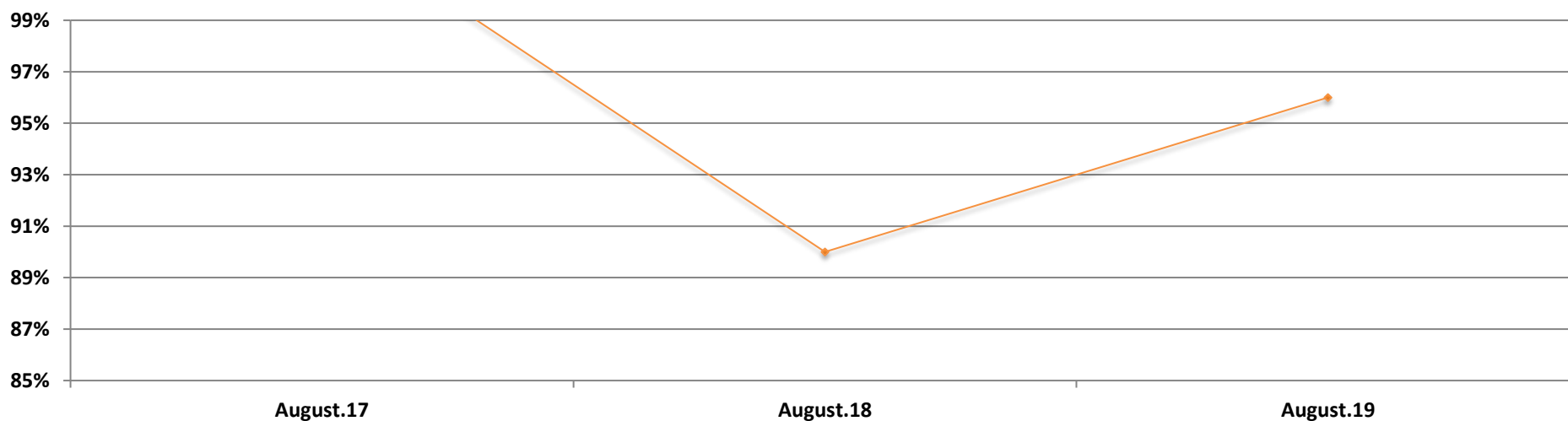
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



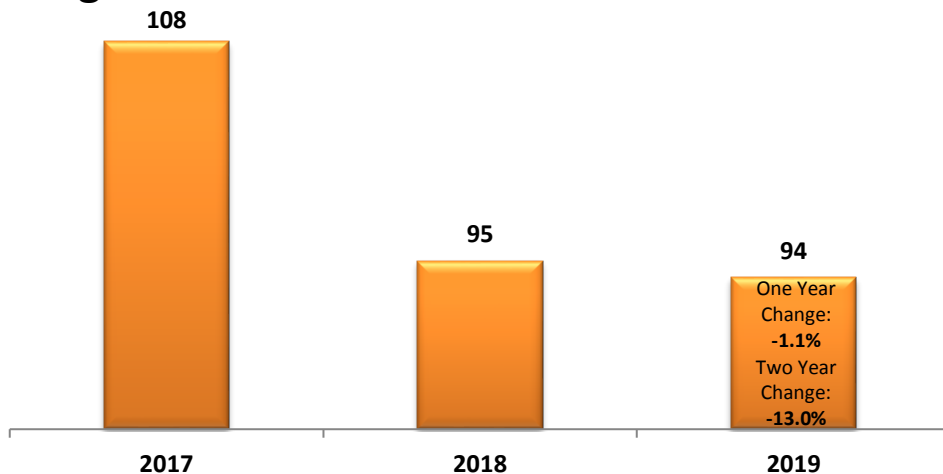
Historical Percent of Original List Price Received at Sale



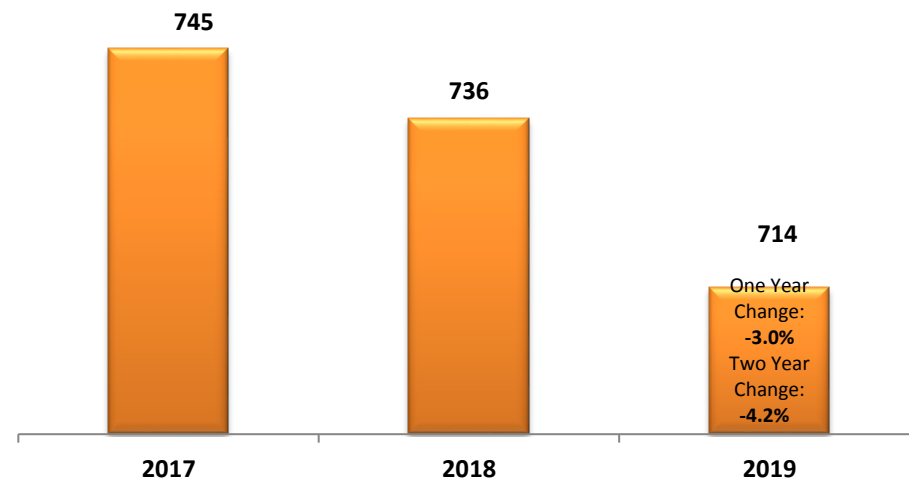
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

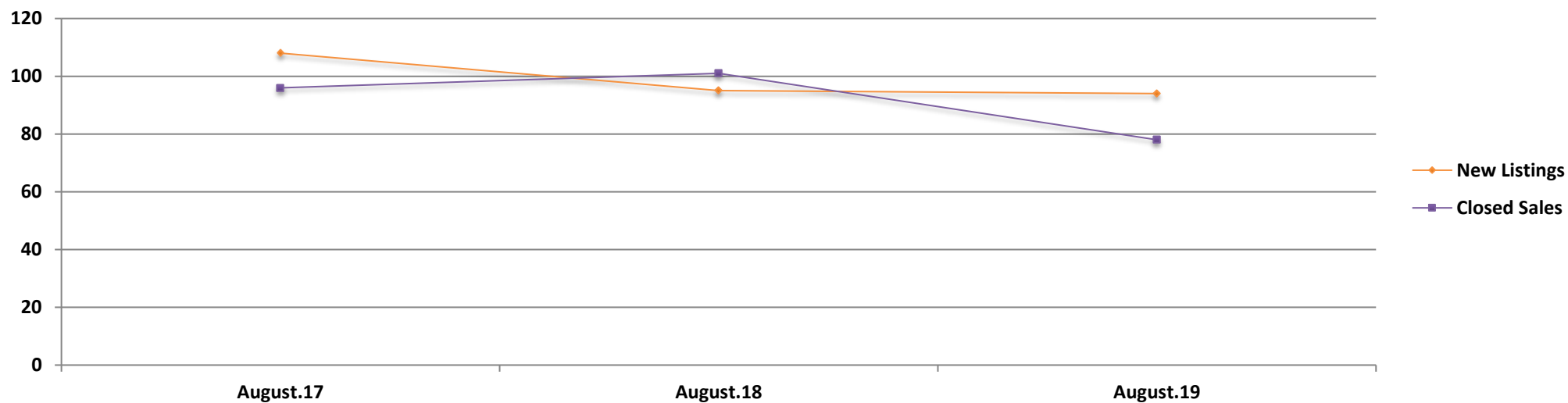
August 2019



Year to Date



Historical Market Activity

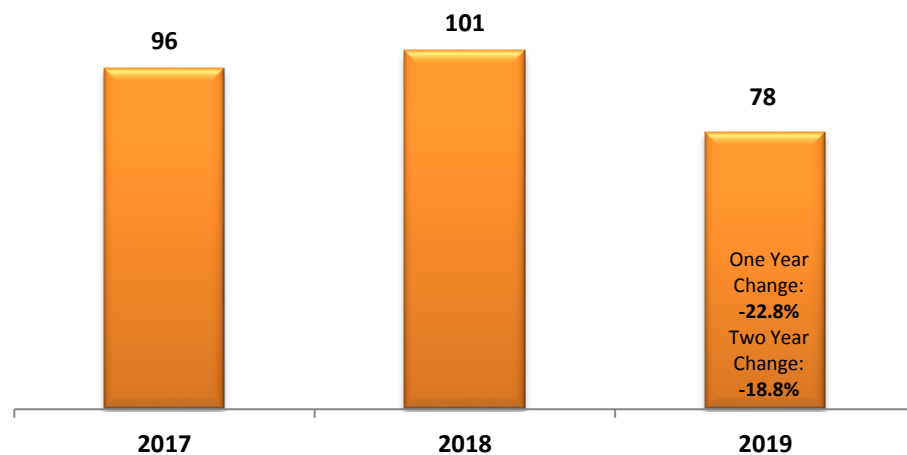


Closed Sales in Zip Codes 56001 & 56003

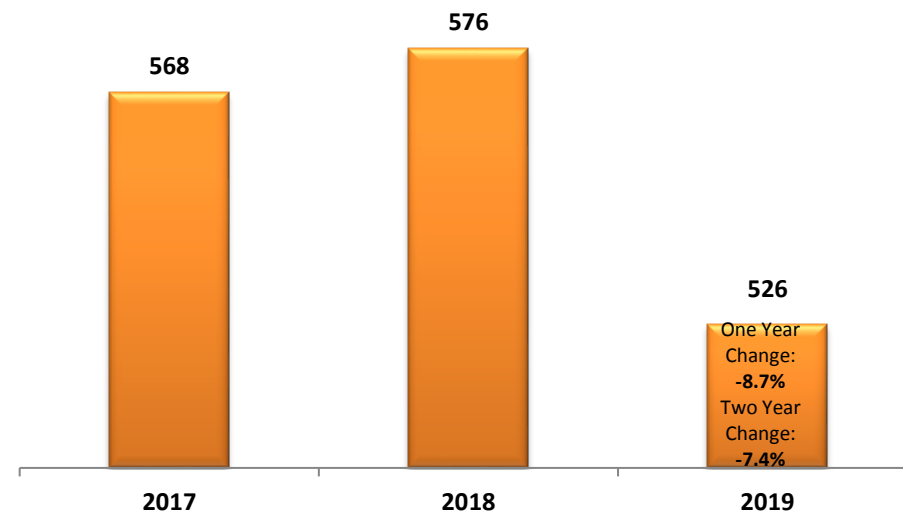
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



August 2019

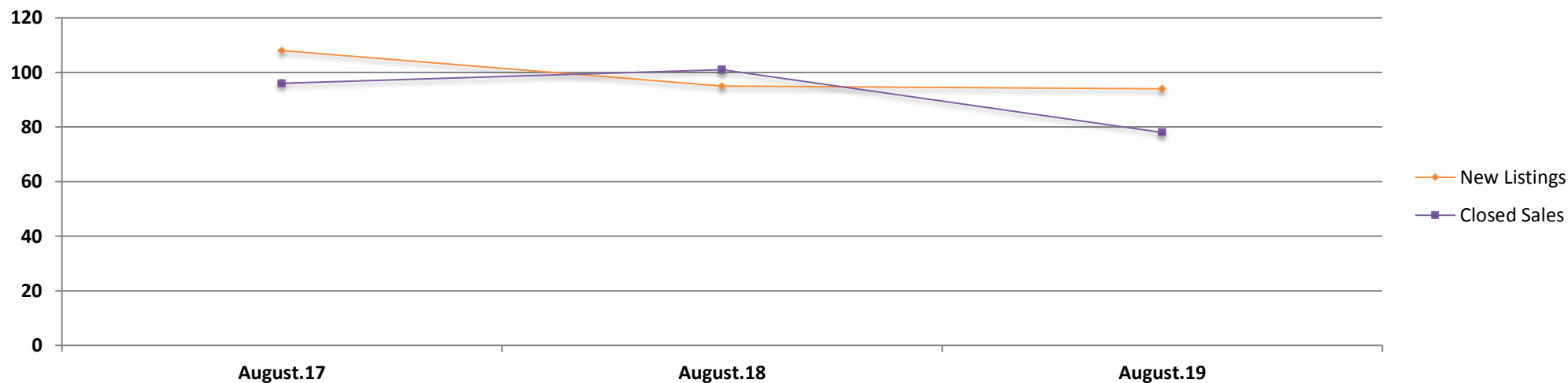


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

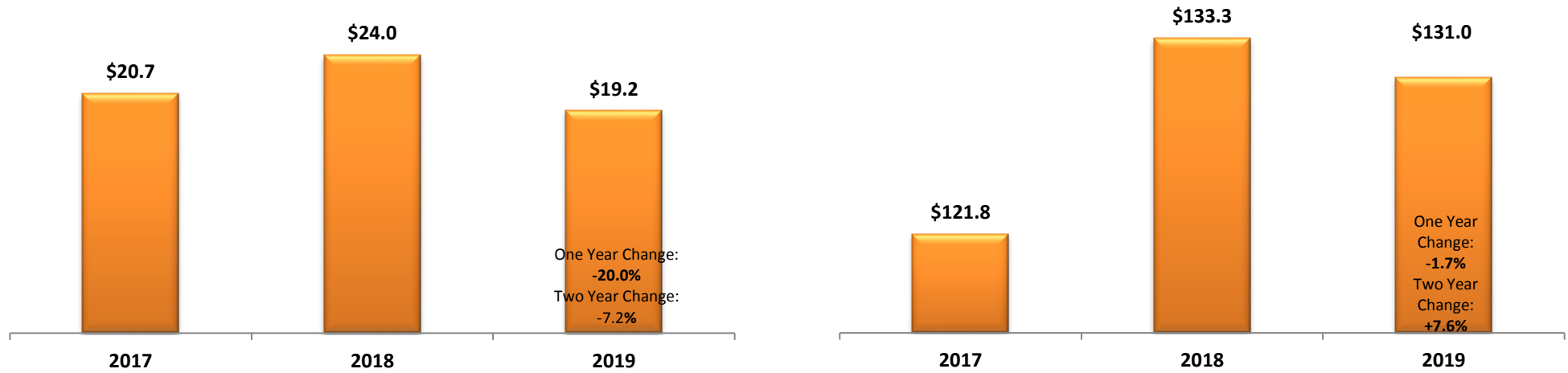
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



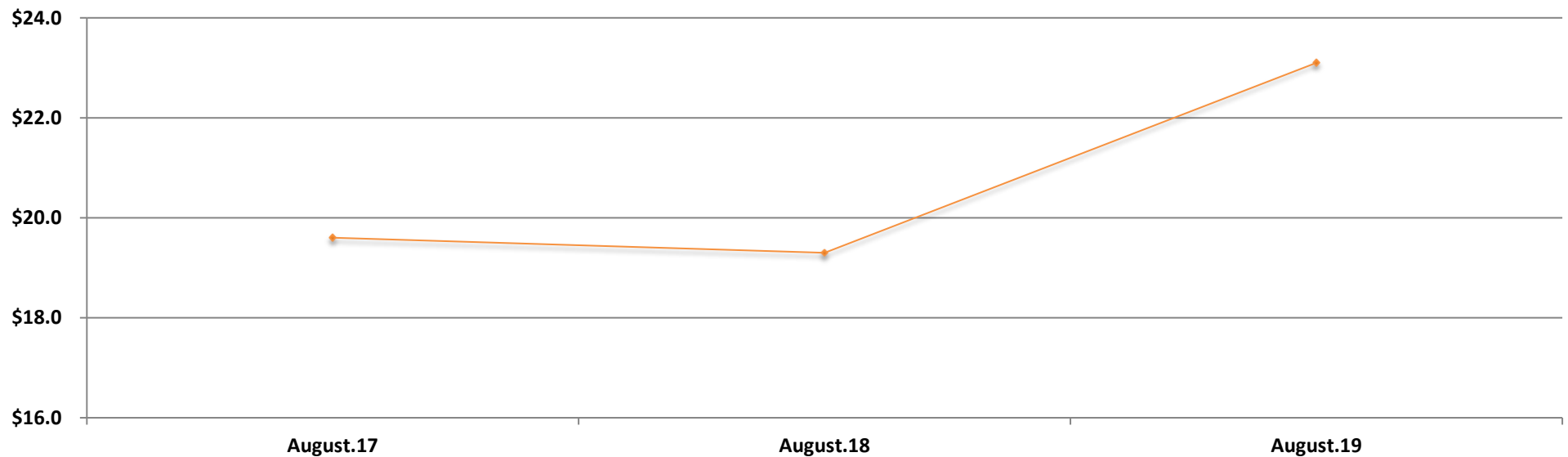
August 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

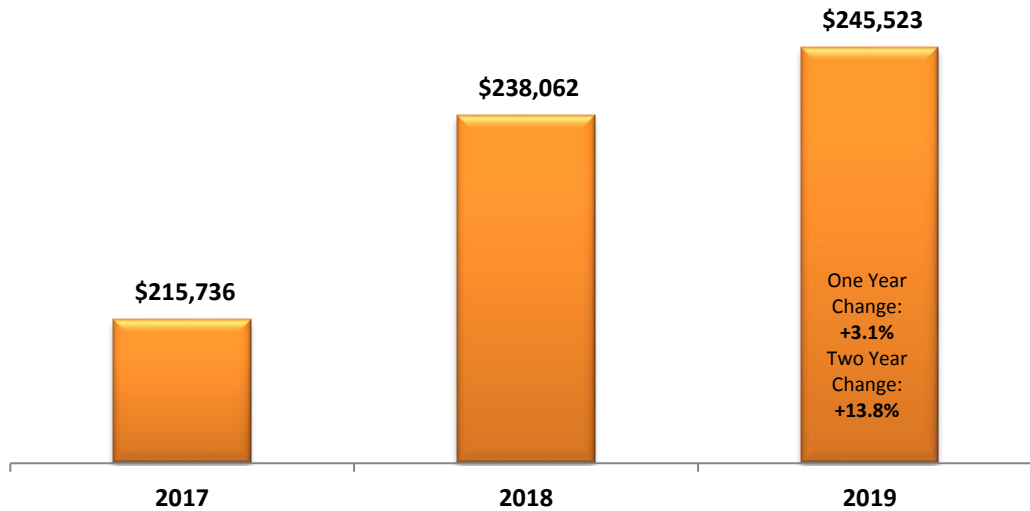
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



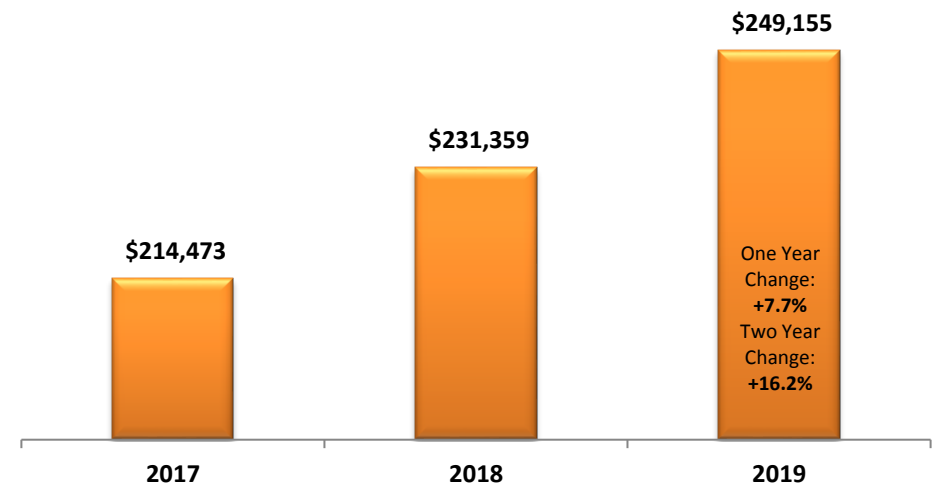
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

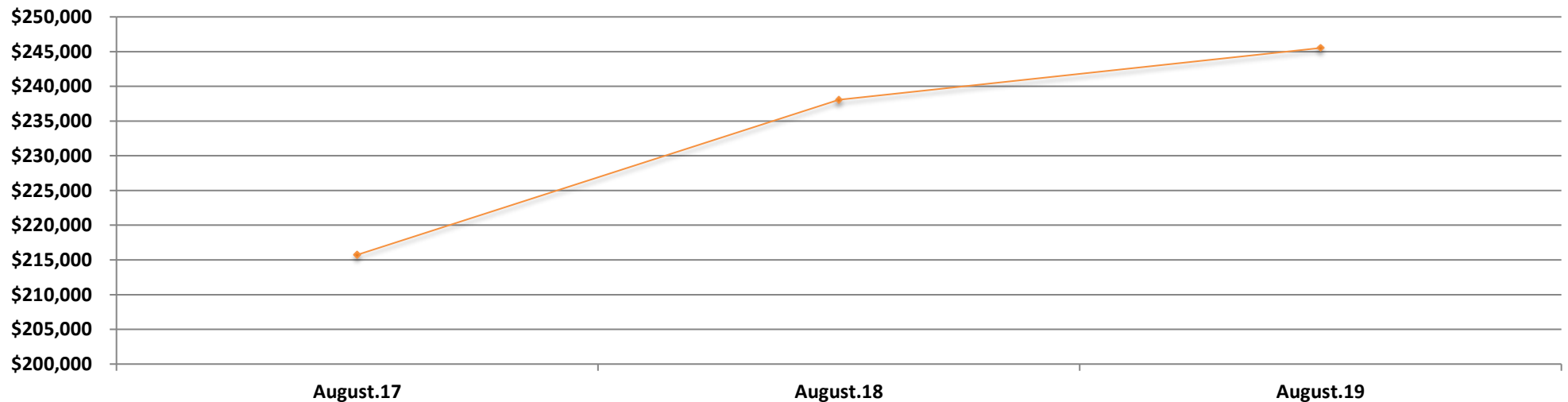
August 2019



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

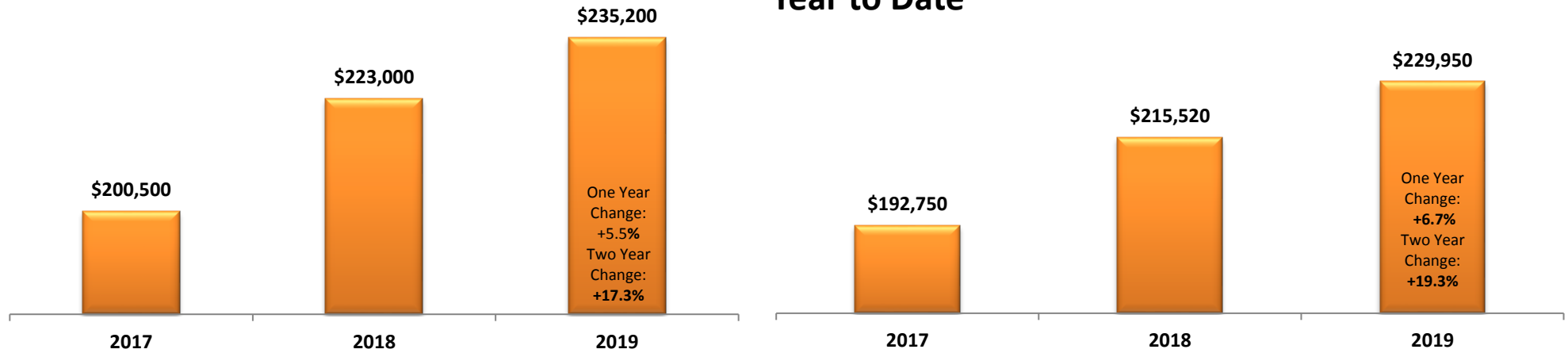


Figures do not take into account seller concessions

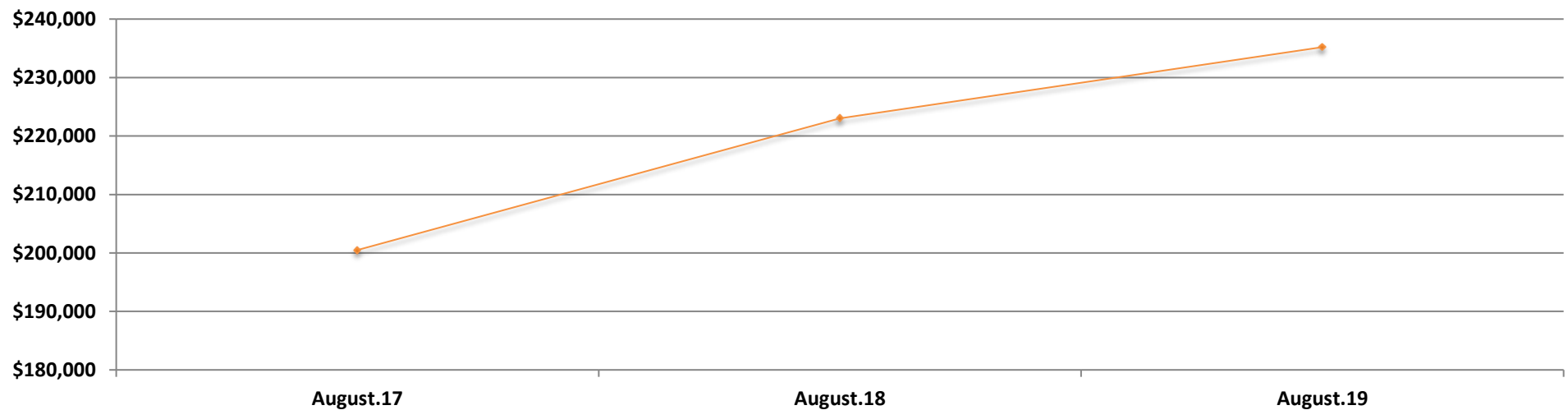
August 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

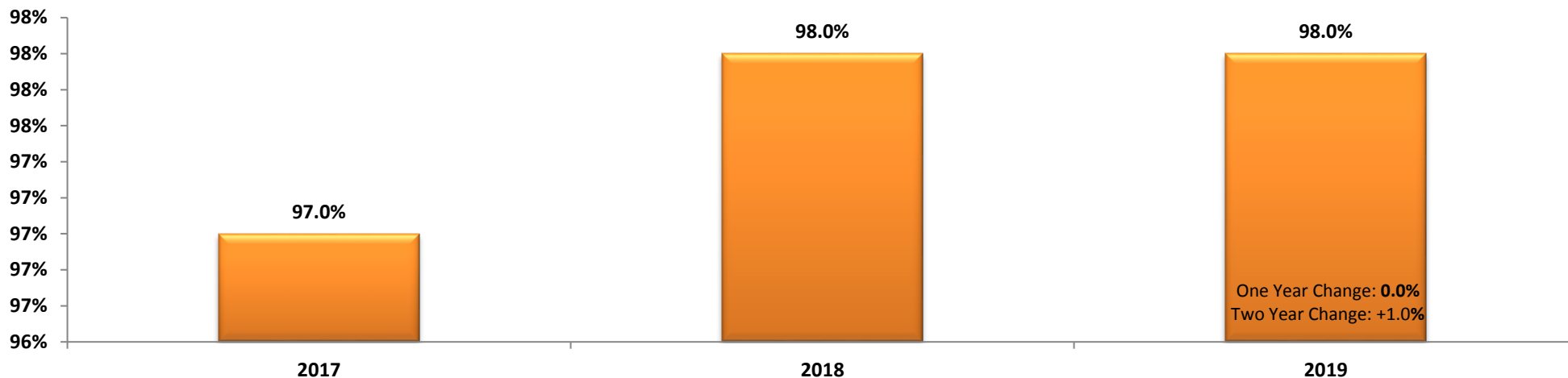
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



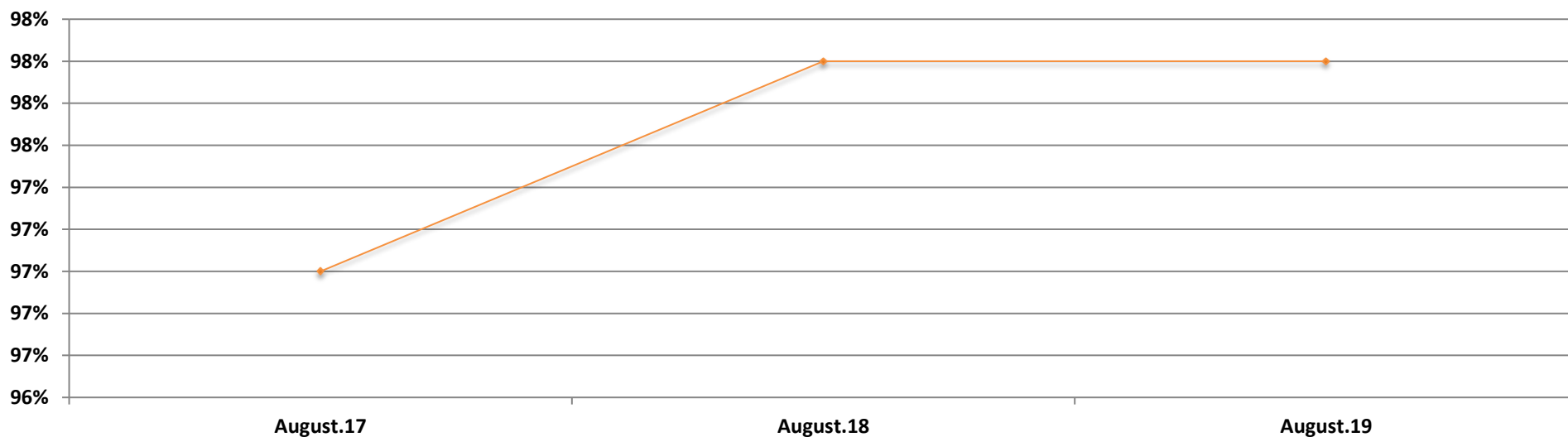
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

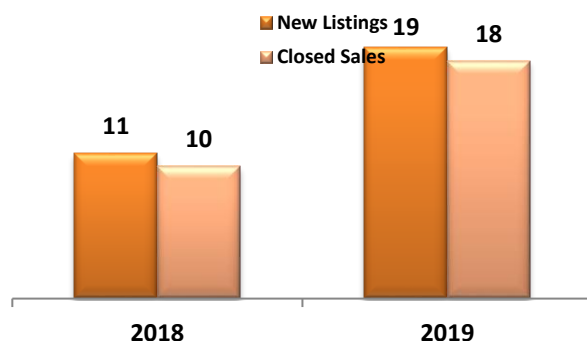
August, 2019

Year to Date

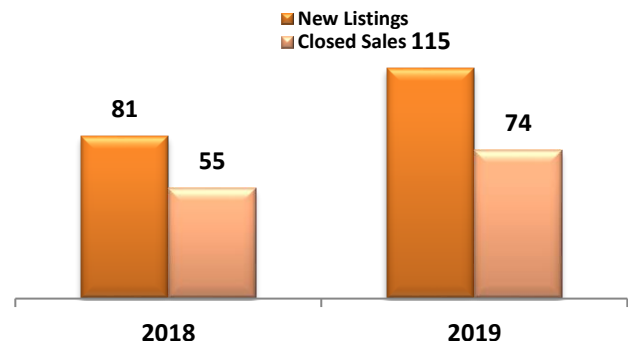
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	19	72.7%	81	115	42.0%
Closed Sales	10	18	80.0%	55	74	34.5%
Average Sales Price	\$ 92,650	\$ 107,988	16.6%	\$ 88,466	\$112,633	27.3%
Percent of Original Last Price Received at Sale*	90.0%	89.0%	-1.1%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	98	144	46.9%	144	202	40.3%
Total Current Inventory**	52	58	11.5%	.	.	.
Single-Family Detached Inventory	51	56	9.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

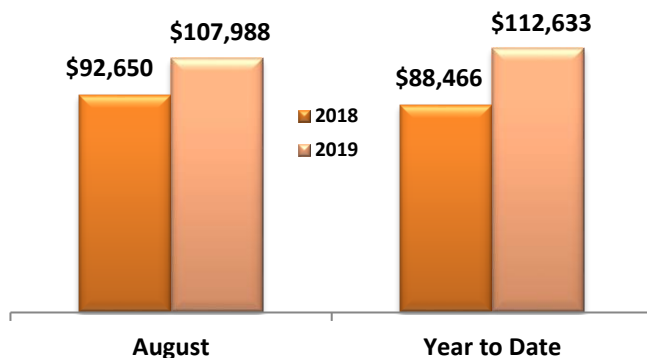
Activity-Most Recent Month



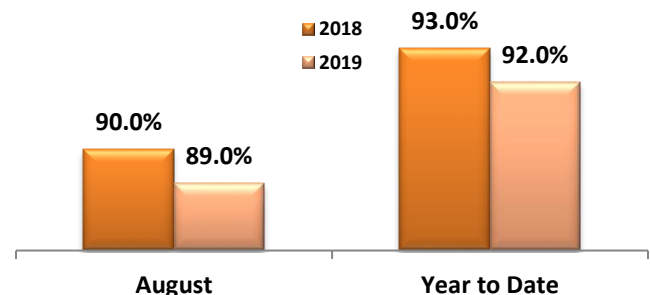
Activity-Year to Date



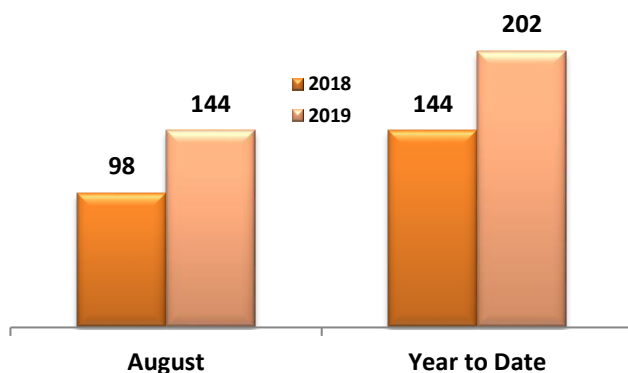
Average Sales Price



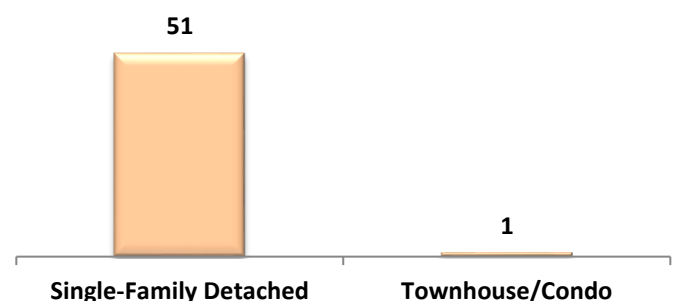
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

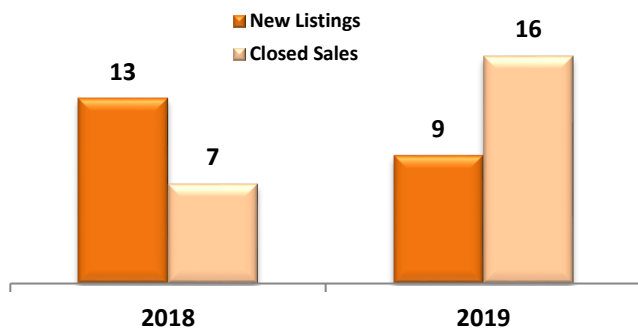
August 2019

Year to Date

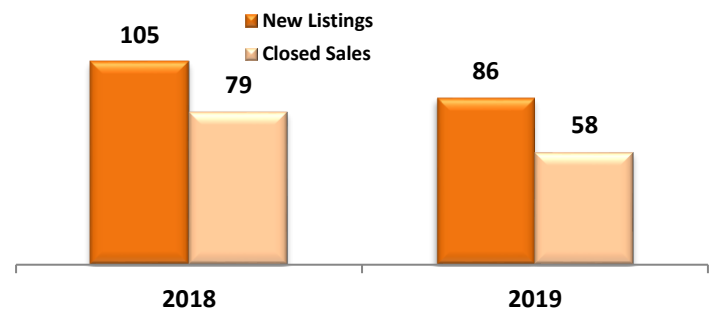
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	9	-30.8%	105	86	-18.1%
Closed Sales	7	16	128.6%	79	58	-26.6%
Average Sales Price	\$ 235,942	\$ 313,437	32.8%	\$ 309,170	\$ 316,995	2.5%
Percent of Original Last Price Received at Sale*	87.0%	98.0%	12.6%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	108	81	-25.0%	120	98	-18.3%
Total Current Inventory**	29	31	6.9%	.	.	.
Single-Family Detached Inventory	26	30	15.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

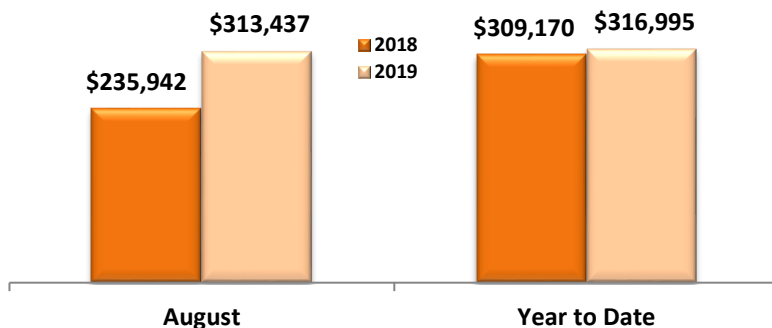
Activity-Most Recent Month



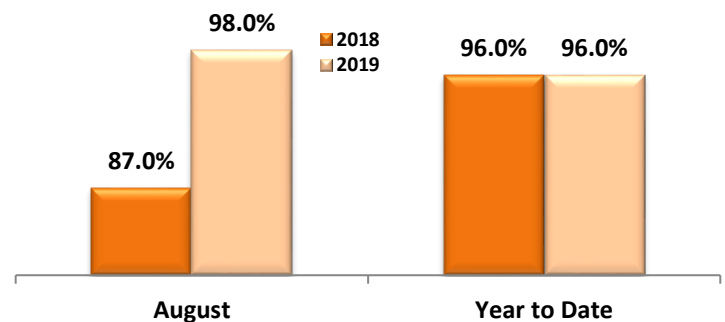
Activity-Year to Date



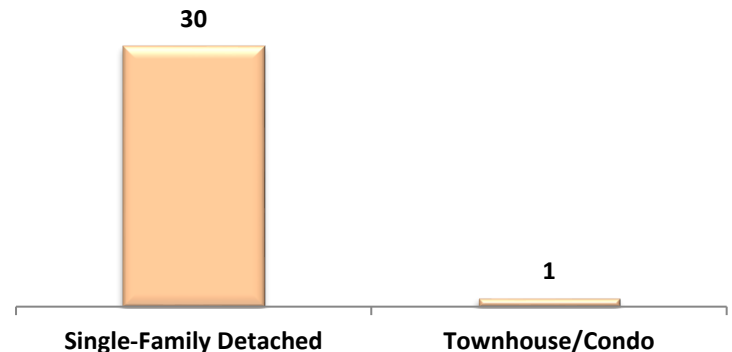
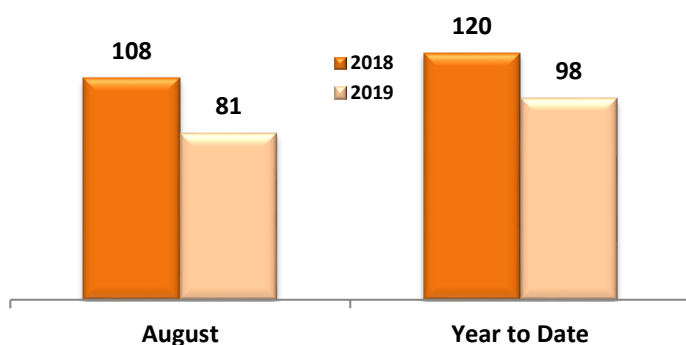
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

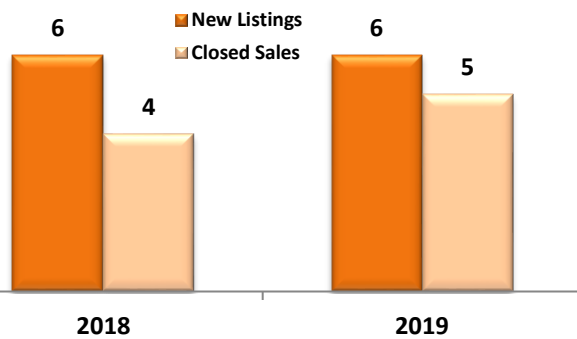
August 2019

Year to Date

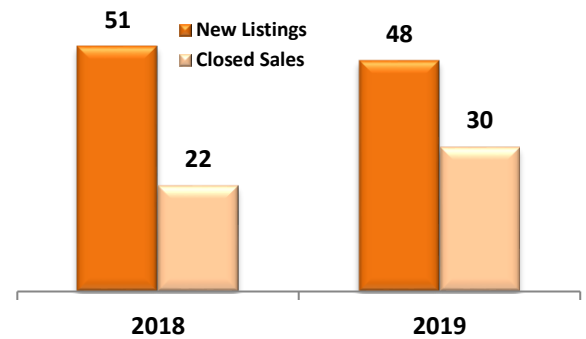
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	6	0.0%	51	48	-5.9%
Closed Sales	4	5	25.0%	22	30	36.4%
Average Sales Price	\$ 273,575	\$ 200,540	-26.7%	\$ 249,248	\$ 224,502	-9.9%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	91.0%	93.0%	2.2%
Average Days on Market Until Sale	69	112	62.3%	136	120	-11.8%
Total Current Inventory**	20	22	10.0%	.	.	.
Single-Family Detached Inventory	17	21	23.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

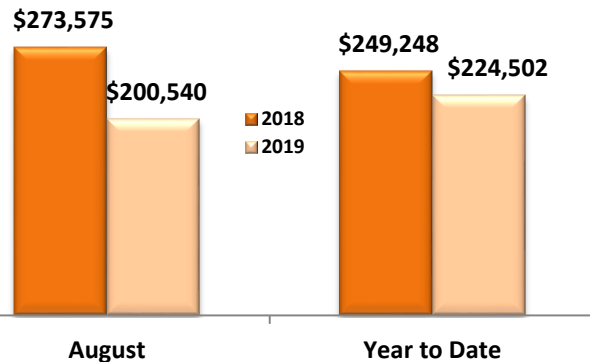
Activity-Most Recent Month



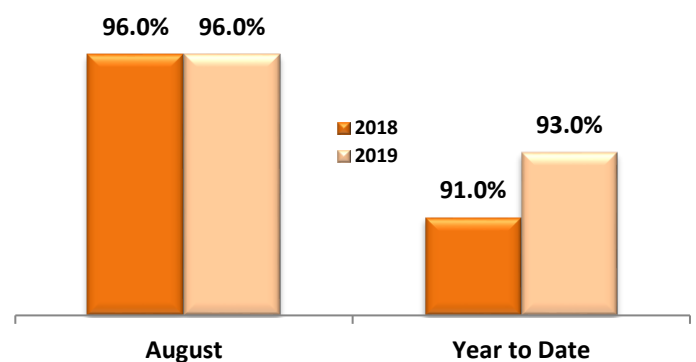
Activity-Year to Date



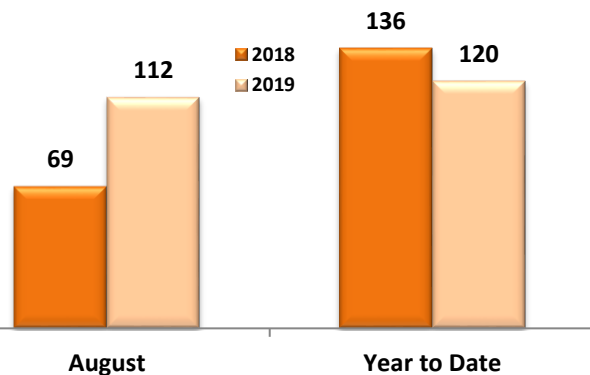
Average Sales Price



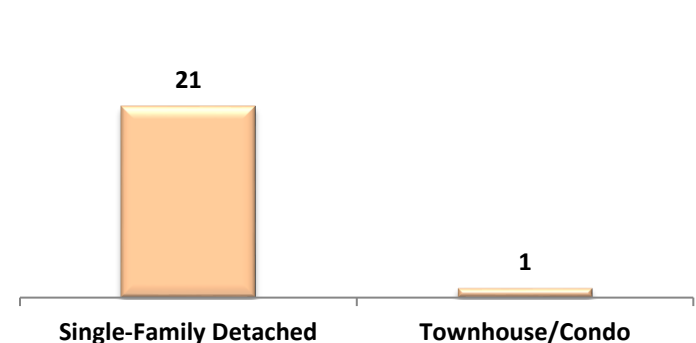
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

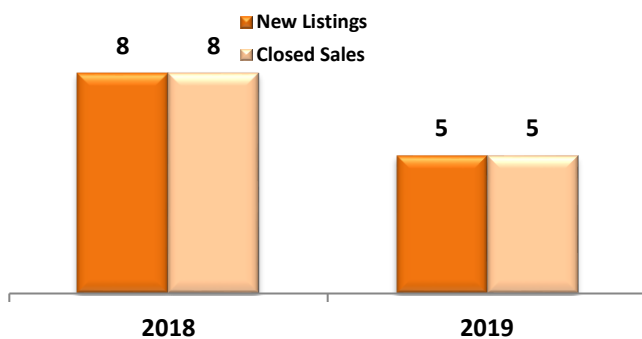
August 2019

Year to Date

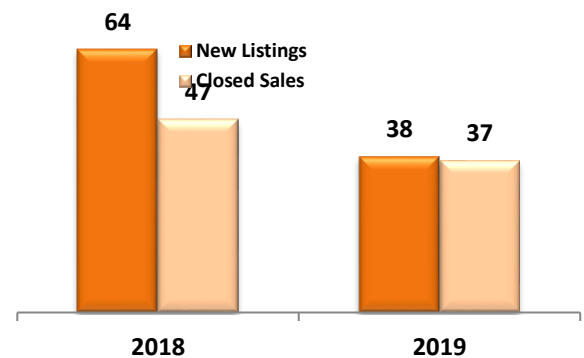
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	5	-37.5%	64	38	-40.6%
Closed Sales	8	5	-37.5%	47	37	-21.3%
Average Sales Price	\$ 200,500	\$ 206,763	3.1%	\$ 150,866	\$ 226,688	50.3%
Percent of Original Last Price Received at Sale*	97.0%	91.0%	-6.2%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	77	135	75.3%	90	95	5.6%
Total Current Inventory**	19	2	-89.5%	.	.	.
Single-Family Detached Inventory	17	2	-88.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

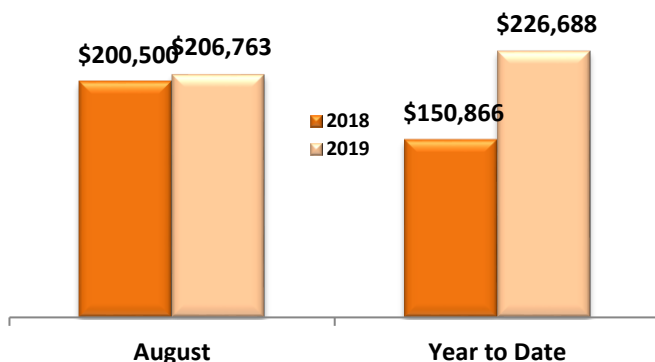
Activity-Most Recent Month



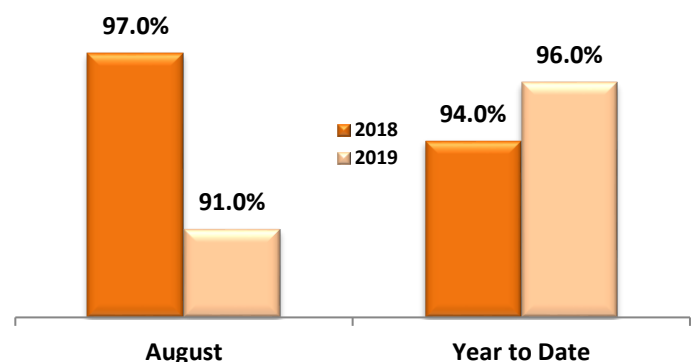
Activity-Year to Date



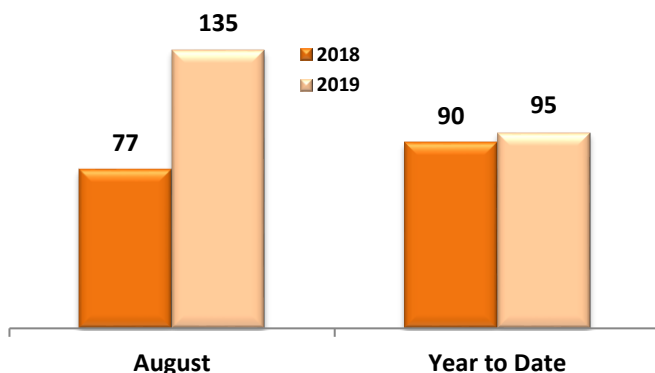
Average Sales Price



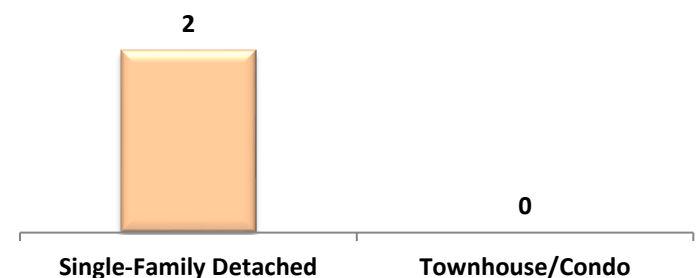
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

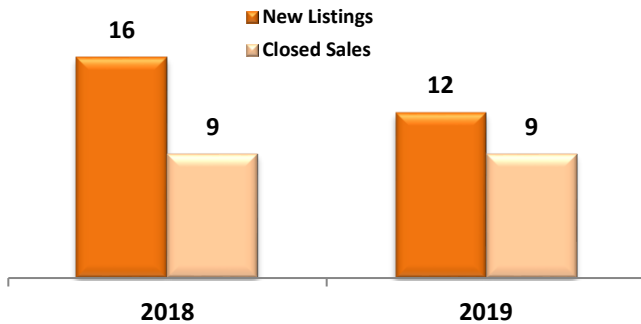
August 2019

Year to Date

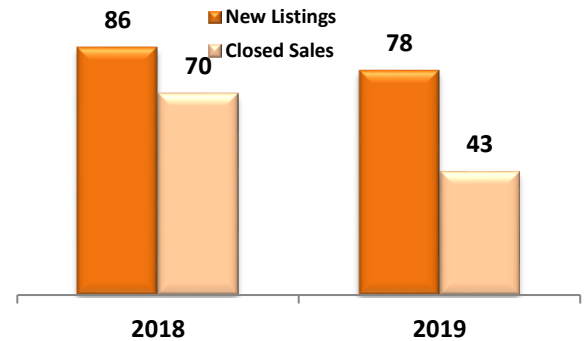
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	16	12	-25.0%	86	78	-9.3%
Closed Sales	9	9	0.0%	70	43	-38.6%
Average Sales Price	\$ 171,311	\$ 193,000	12.7%	\$ 194,187	\$ 187,440	-3.5%
Percent of Original Last Price Received at Sale*	101.0%	97.0%	-4.0%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	50	55	10.0%	116	82	-29.3%
Total Current Inventory**	19	29	52.6%	.	.	.
Single-Family Detached Inventory	19	29	52.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

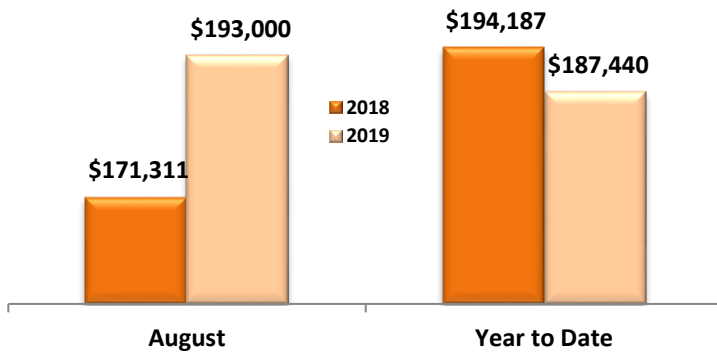
Activity-Most Recent Month



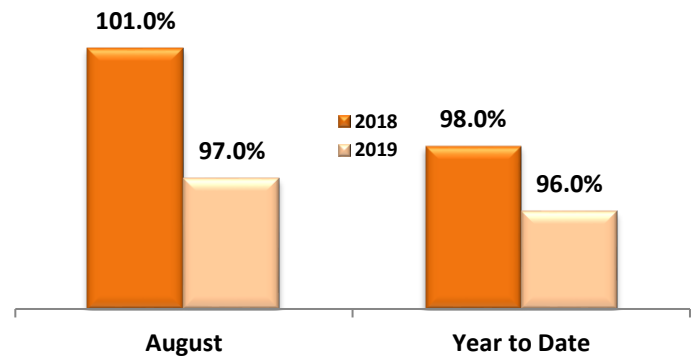
Activity-Year to Date



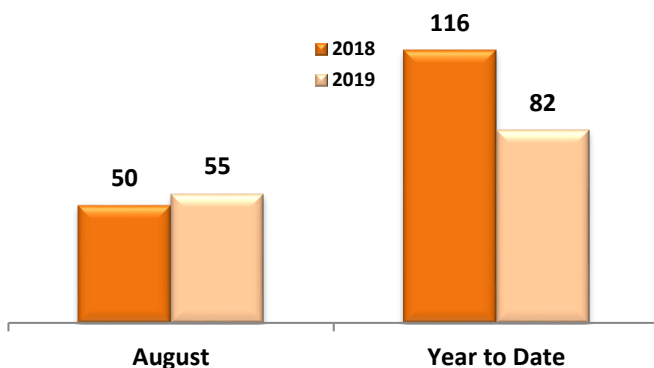
Average Sales Price



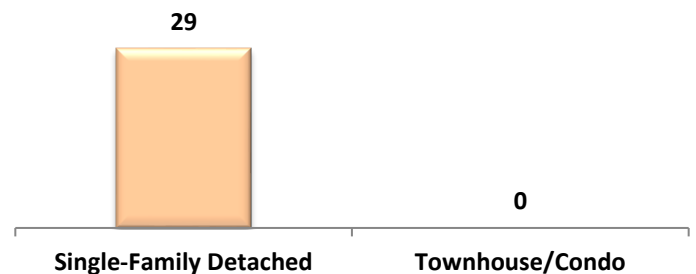
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

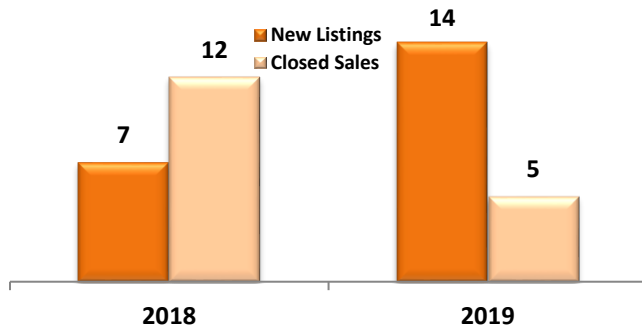
August 2019

Year to Date

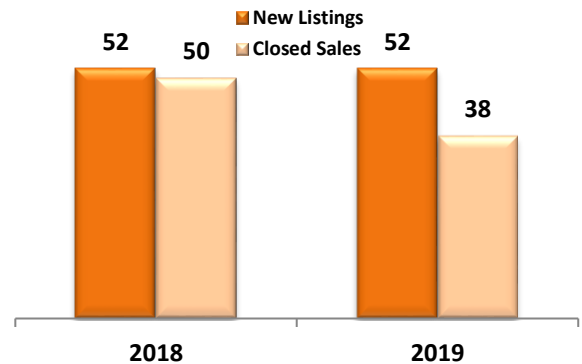
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	14	100.0%	52	52	0.0%
Closed Sales	12	5	-58.3%	50	38	-24.0%
Average Sales Price	\$ 178,326	\$ 240,000	34.6%	\$ 158,634	\$ 173,603	9.4%
Percent of Original List Price Received at Sale*	99.0%	103.0%	4.0%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	54	52	-3.7%	71	69	-2.8%
Total Current Inventory**	1	11	1000.0%	.	.	.
Single-Family Detached Inventory	1	11	1000.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

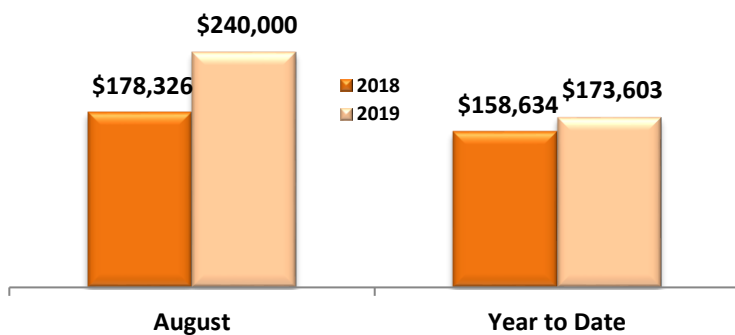
Activity-Most Recent Month



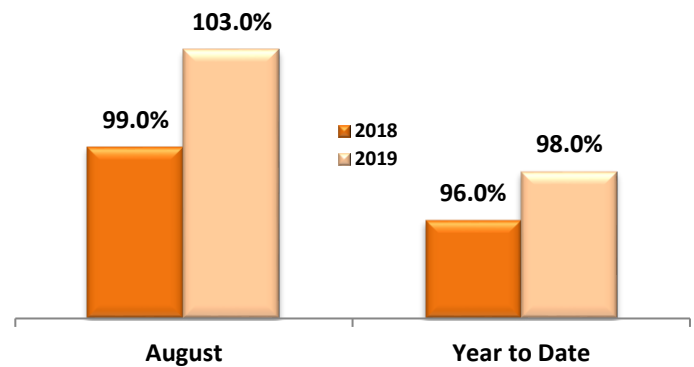
Activity-Year to Date



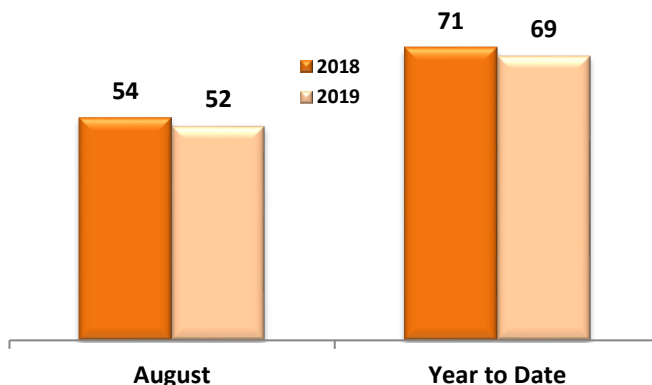
Average Sales Price



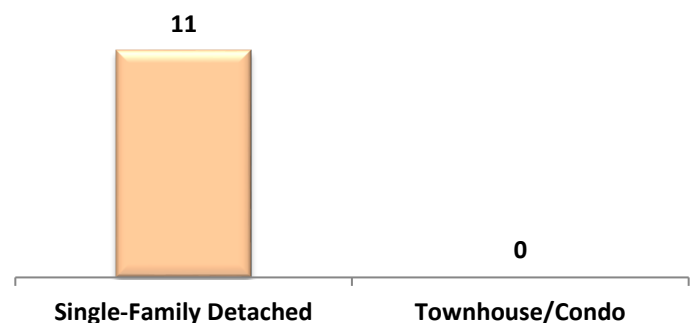
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

August 2019

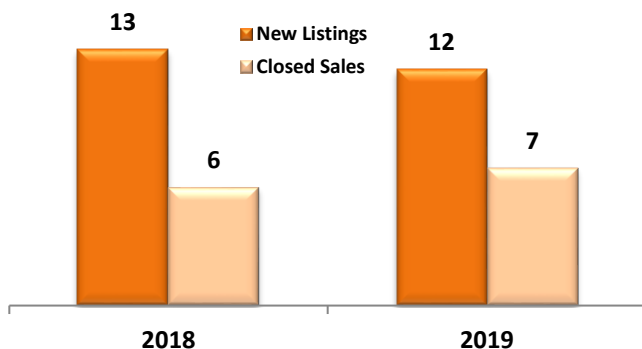
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	12	-7.7%	64	73	14.1%
Closed Sales	6	7	16.7%	21	50	138.1%
Average Sales Price	\$ 101,541	\$123,214	21.3%	\$ 121,966	\$109,044	-10.6%
Percent of Original Last Price Received at Sale*	88.0%	92.0%	4.5%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	128	74	-42.2%	116	143	23.3%
Total Current Inventory**	33	45	36.4%	.	.	.
Single-Family Detached Inventory	31	44	41.9%	.	.	.

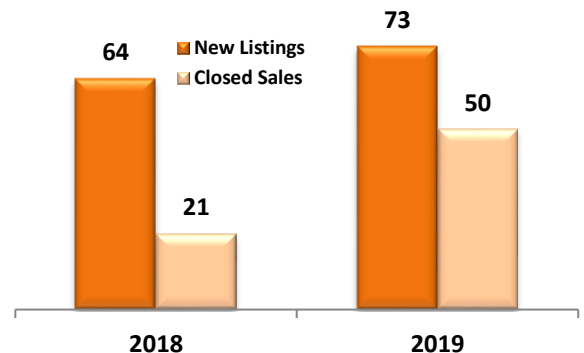
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

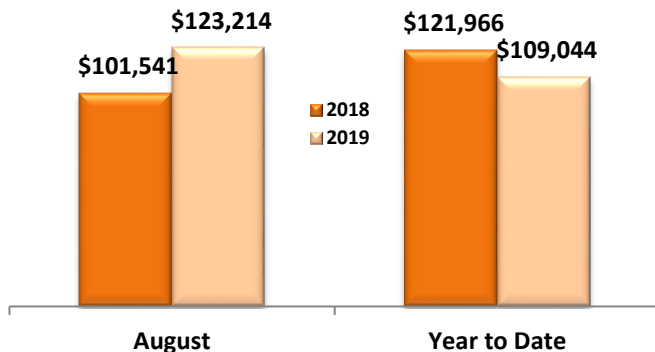
Activity-Most Recent Month



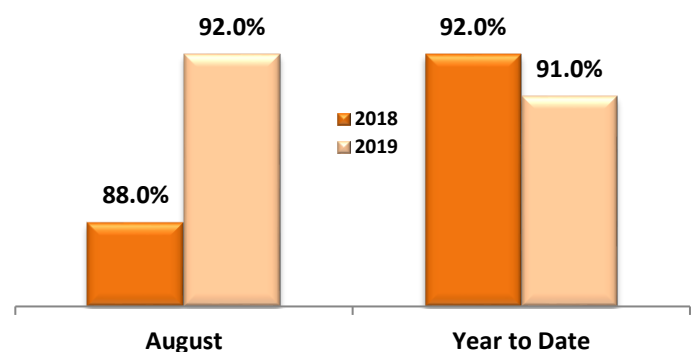
Activity-Year to Date



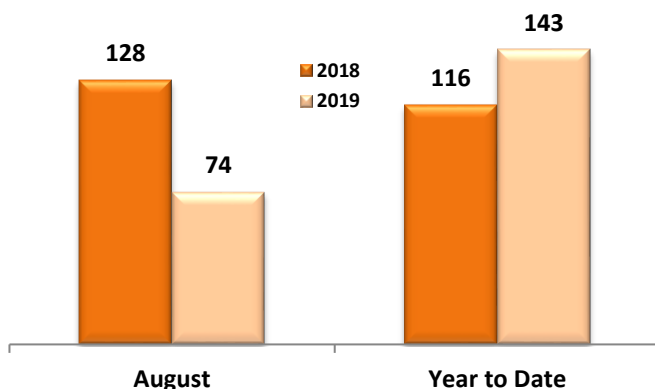
Average Sales Price



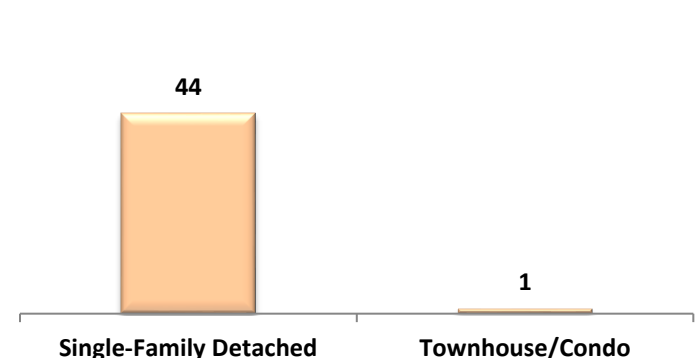
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

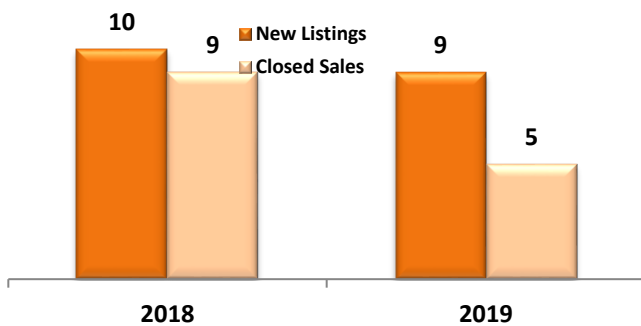
August 2019

Year to Date

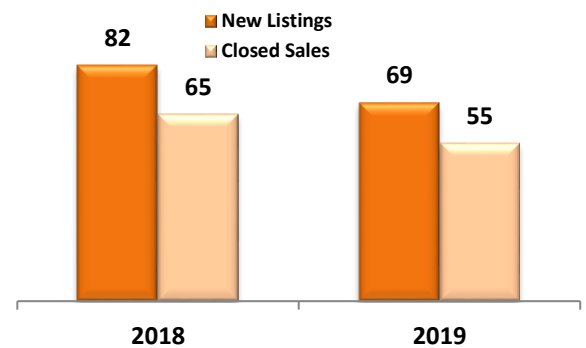
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	9	-10.0%	82	69	-15.9%
Closed Sales	9	5	-44.4%	65	55	-15.4%
Average Sales Price	\$ 158,906	\$ 131,960	-17.0%	\$ 133,790	\$ 149,279	11.6%
Percent of Original Last Price Received at Sale*	100.0%	94.0%	-6.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	70	76	8.6%	75	80	6.7%
Total Current Inventory**	17	20	17.6%	.	.	.
Single-Family Detached Inventory	17	20	17.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

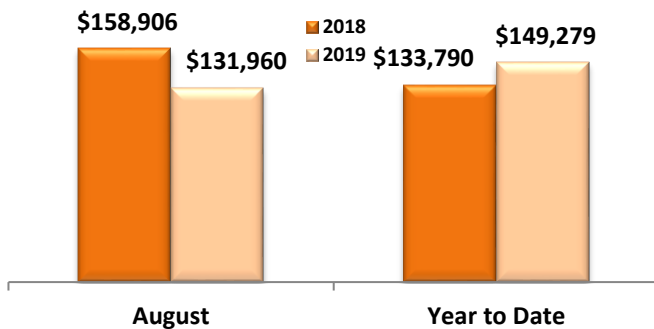
Activity-Most Recent Month



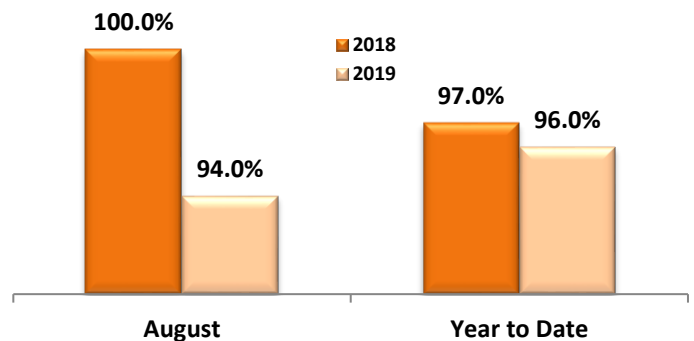
Activity-Year to Date



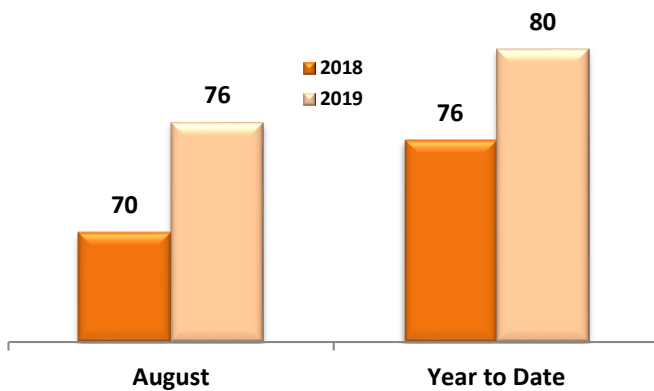
Average Sales Price



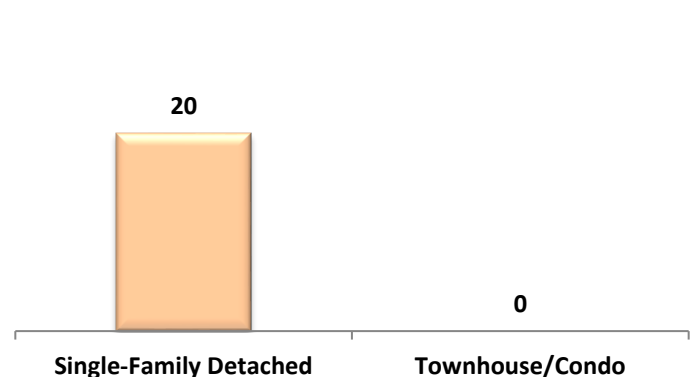
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

August, 2019

Year to Date

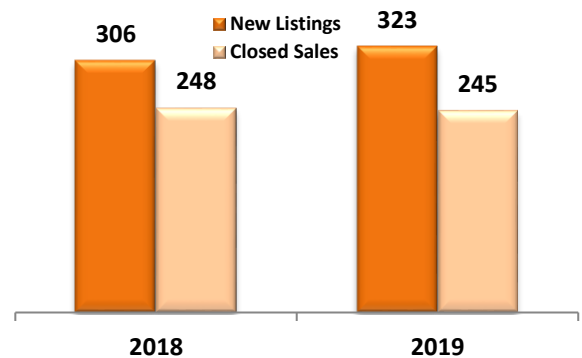
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	37	35	-5.4%	306	323	5.6%
Closed Sales	48	43	-10.4%	248	245	-1.2%
Average Sales Price	\$ 260,468	\$ 243,866	-6.4%	\$ 252,135	\$ 250,596	-0.6%
Percent of Original Last Price Received at Sale*	99.0%	99.0%	0.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	54	71	31.5%	95	103	8.4%
Total Current Inventory**	88	88	0.0%	.	.	.
Single-Family Detached Inventory	65	63	-3.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

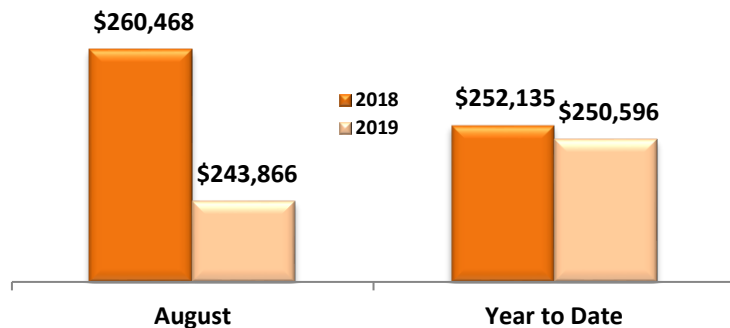
Activity-Most Recent Month



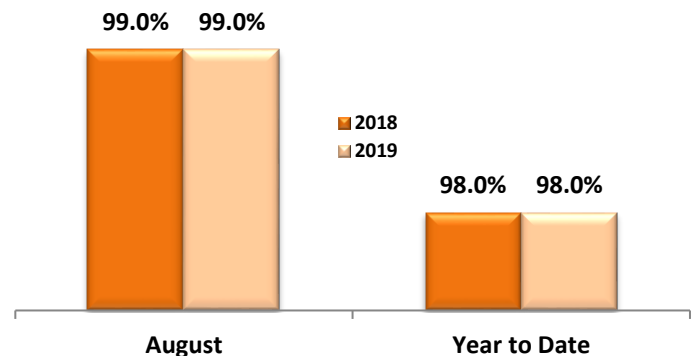
Activity-Year to Date



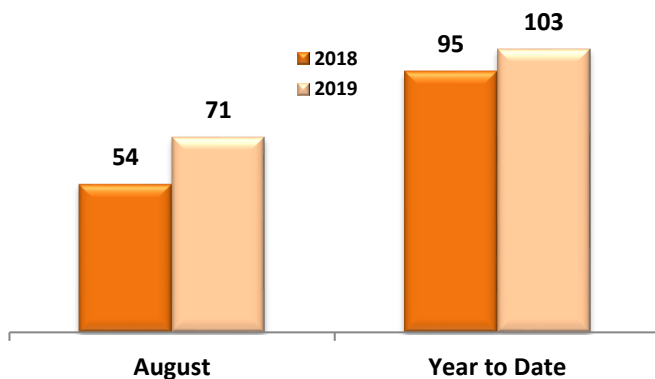
Average Sales Price



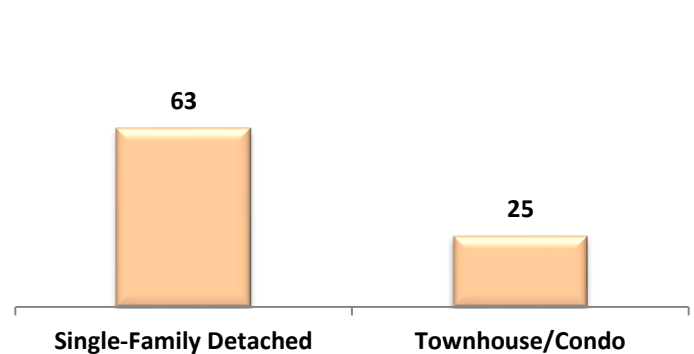
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

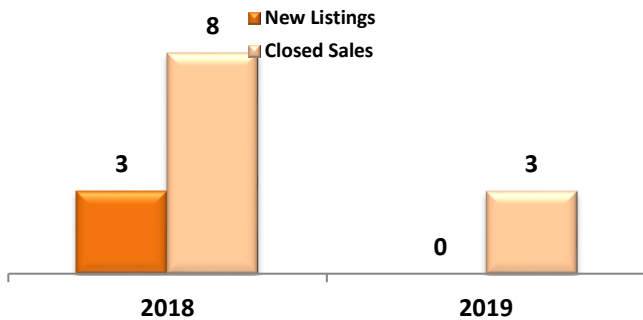
August 2019

Year to Date

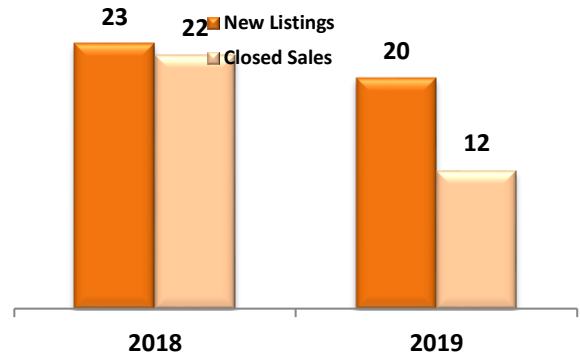
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	0	-100.0%	23	20	-13.0%
Closed Sales	8	3	-62.5%	22	12	-45.5%
Average Sales Price	\$ 222,812	\$ 334,876	50.3%	\$ 275,982	\$ 435,469	57.8%
Percent of Original Last Price Received at Sale*	98.0%	100.0%	2.0%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	53	48	-9.4%	111	109	-1.8%
Total Current Inventory**	5	9	80.0%	.	.	.
Single-Family Detached Inventory	5	9	80.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

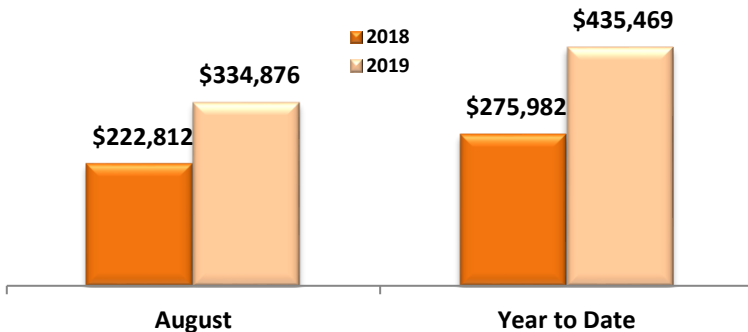
Activity-Most Recent Month



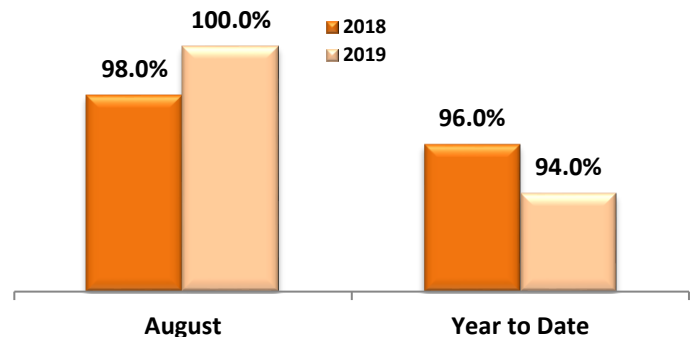
Activity-Year to Date



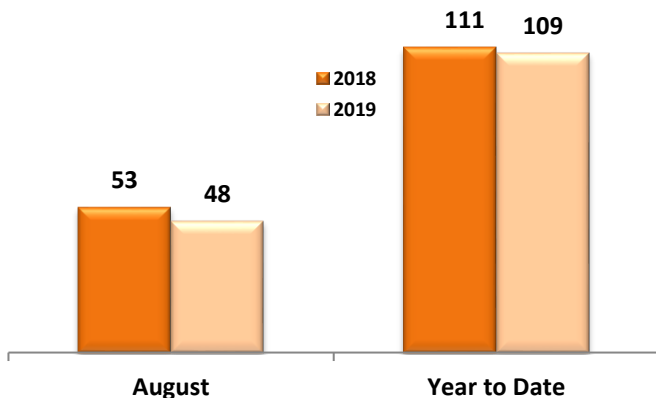
Average Sales Price



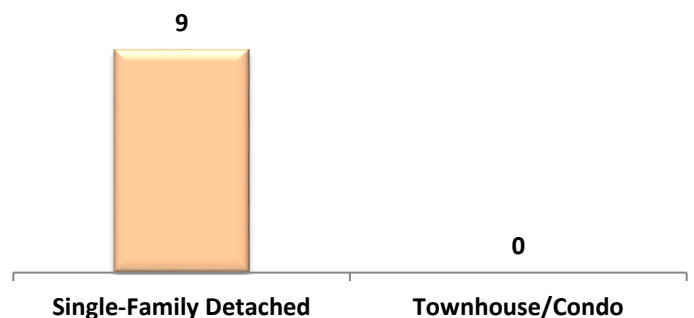
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

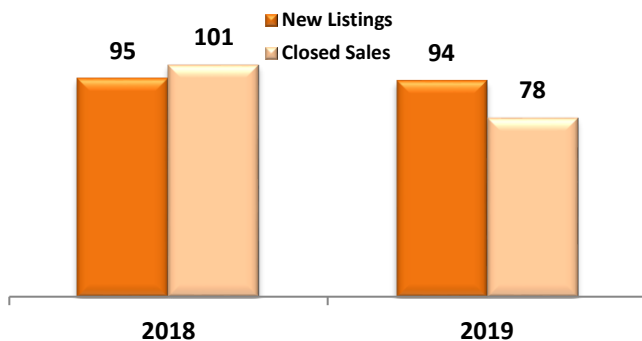
August 2019

Year to Date

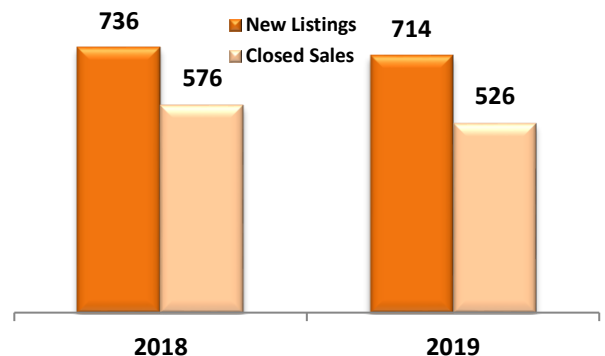
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	95	94	-1.1%	736	714	-3.0%
Closed Sales	101	78	-22.8%	576	526	-8.7%
Average Sales Price	\$ 238,062	\$ 245,523	3.1%	\$ 231,359	\$ 249,155	7.7%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	91.0%	97.0%	6.6%
Average Days on Market Until Sale	79	71	-10.1%	91	99	8.8%
Total Current Inventory**	176	198	12.5%	.	.	.
Single-Family Detached Inventory	145	168	15.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

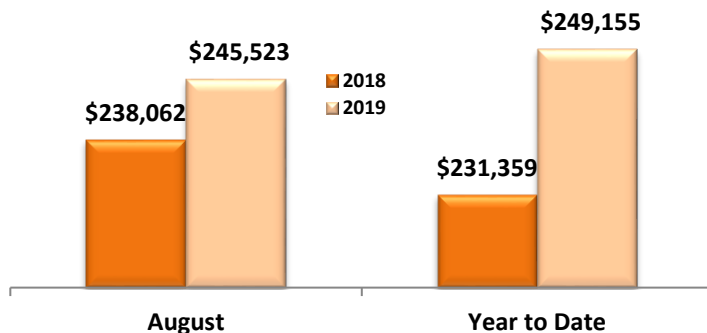
Activity-Most Recent Month



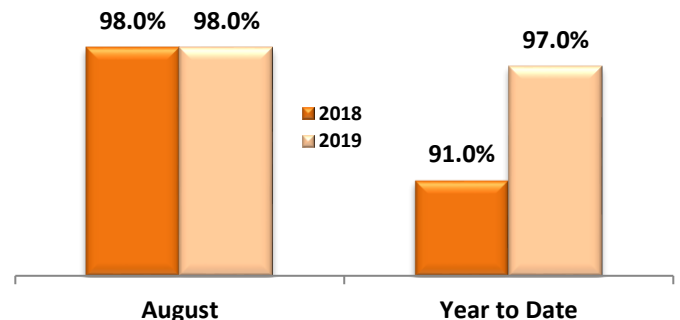
Activity-Year to Date



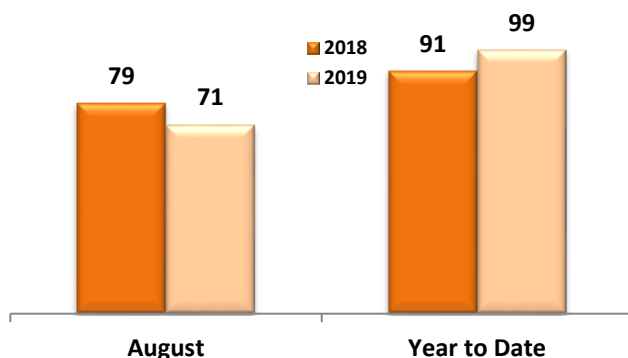
Average Sales Price



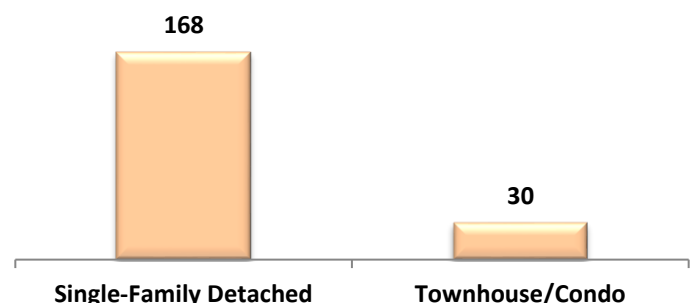
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

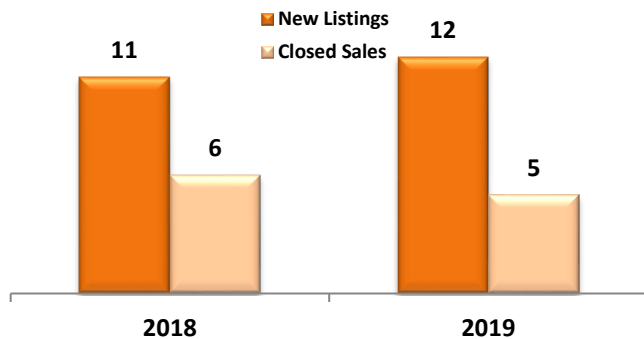
August 2019

Year to Date

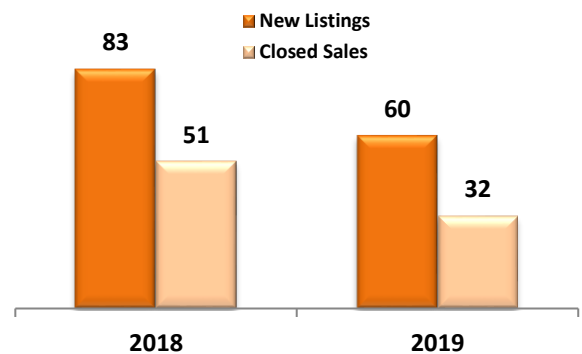
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	12	9.1%	83	60	-27.7%
Closed Sales	6	5	-16.7%	51	32	-37.3%
Average Sales Price	\$ 110,033	\$ 227,960	107.2%	\$ 119,512	\$ 135,856	13.7%
Percent of Original Last Price Received at Sale*	92.0%	97.0%	5.4%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	149	93	-37.6%	96	142	47.9%
Total Current Inventory**	37	28	-24.3%	.	.	.
Single-Family Detached Inventory	35	26	-25.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

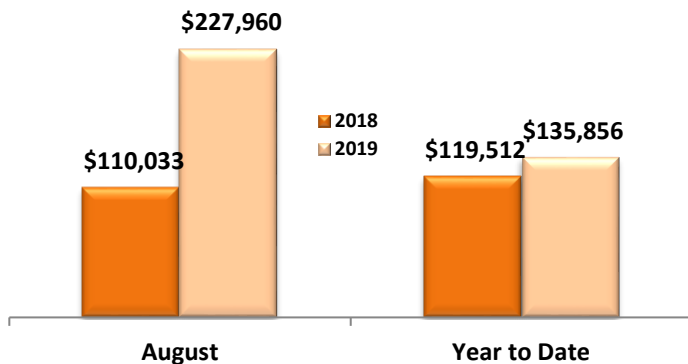
Activity-Most Recent Month



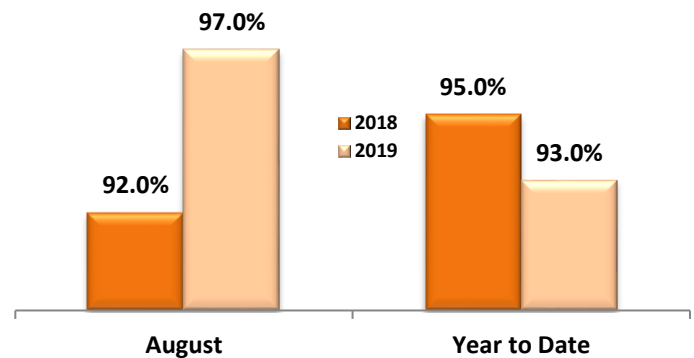
Activity-Year to Date



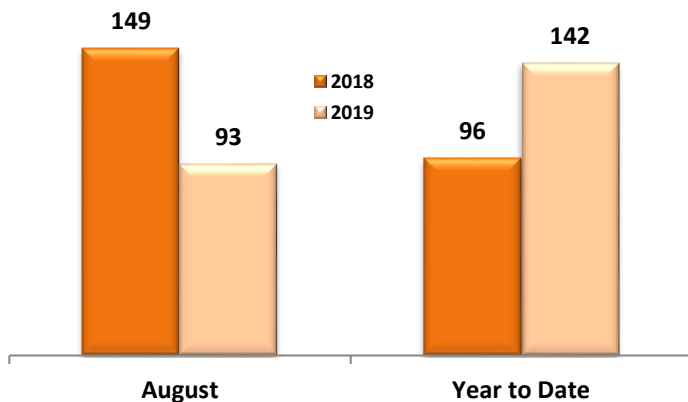
Average Sales Price



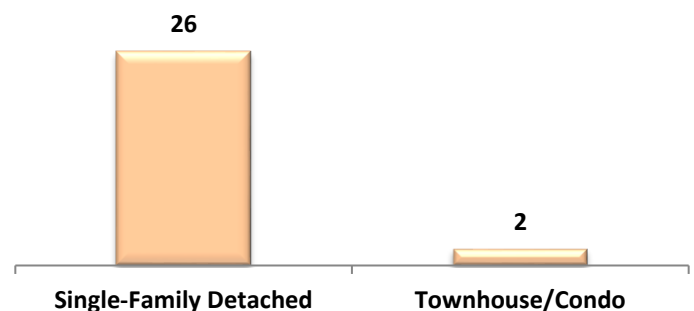
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

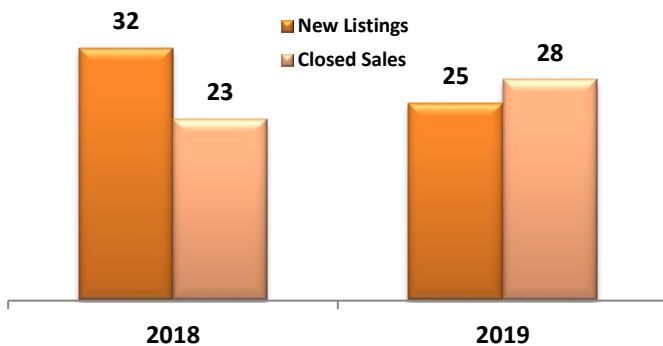
August, 2019

Year to Date

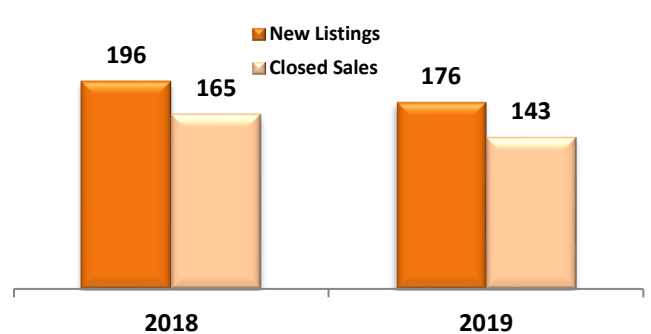
Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	32	25	-21.9%	196	176	-10.2%
Closed Sales	23	28	21.7%	165	143	-13.3%
Average Sales Price	\$ 170,042	\$ 192,075	13.0%	\$ 161,911	\$ 175,560	8.4%
Percent of Original Last Price Received at Sale*	95.0%	96.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	134	80	-40.3%	111	104	-6.3%
Total Current Inventory**	44	44	0.0%	.	.	.
Single-Family Detached Inventory	41	37	-9.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

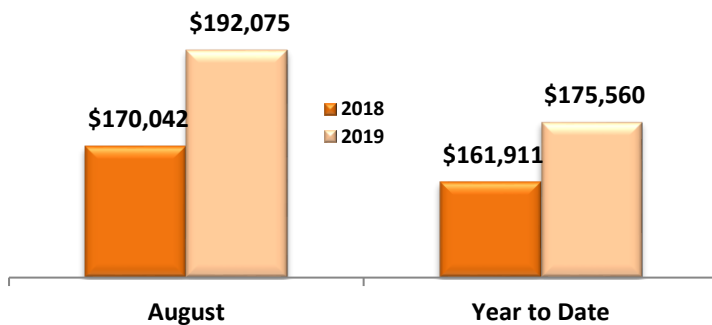
Activity-Most Recent Month



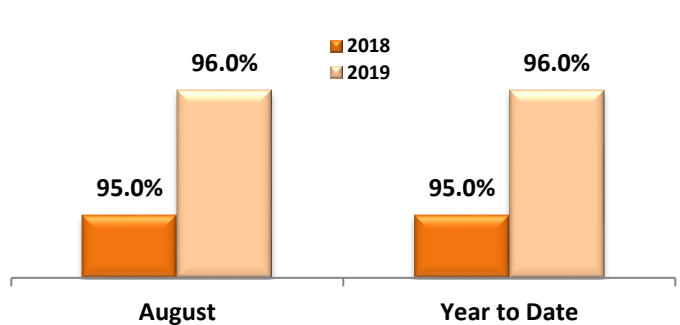
Activity-Year to Date



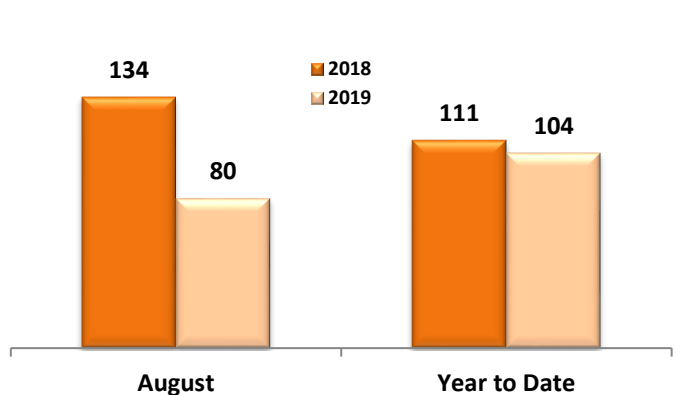
Average Sales Price



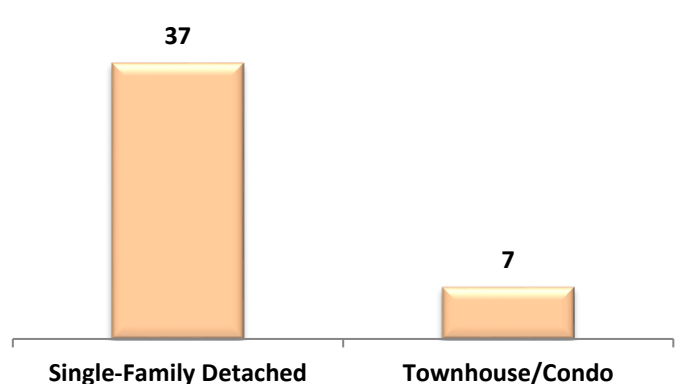
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

August, 2019

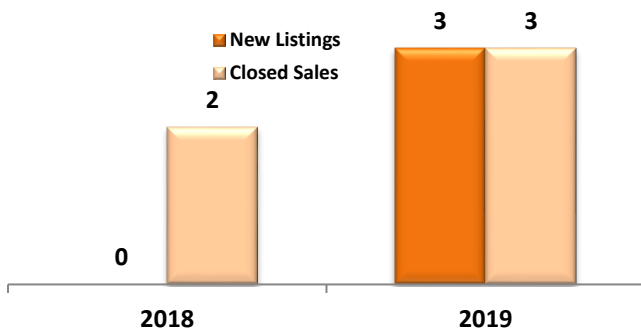
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	0	3	#DIV/0!	16	16	0.0%
Closed Sales	2	3	50.0%	15	11	-26.7%
Average Sales Price	\$ 96,106	\$140,900	46.6%	\$ 154,864	\$157,327	1.6%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	94	87	-7.4%	91	102	12.1%
Total Current Inventory**	1	6	500.0%	.	.	.
Single-Family Detached Inventory	1	6	500.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

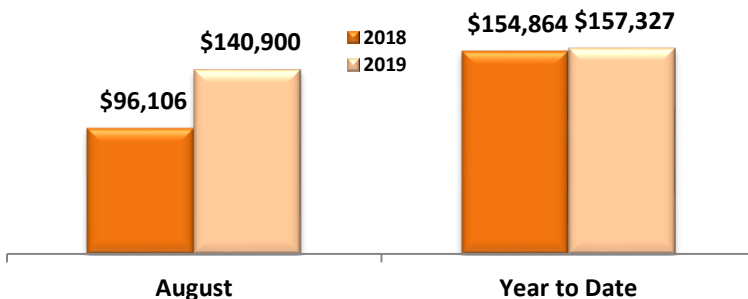
Activity-Most Recent Month



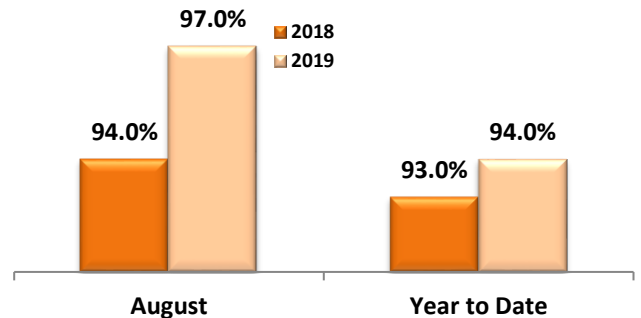
Activity-Year to Date



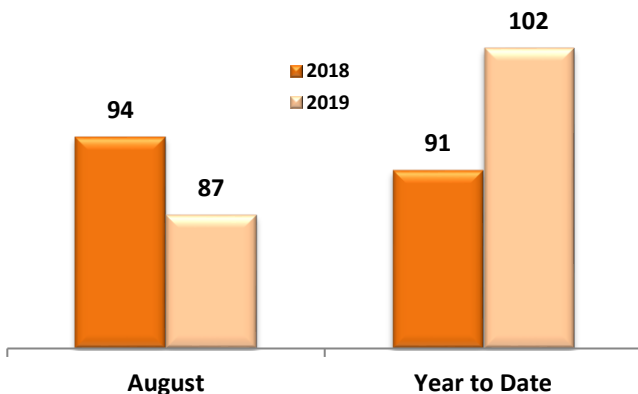
Average Sales Price



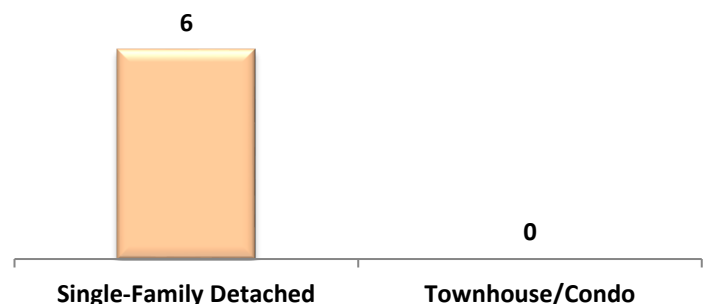
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

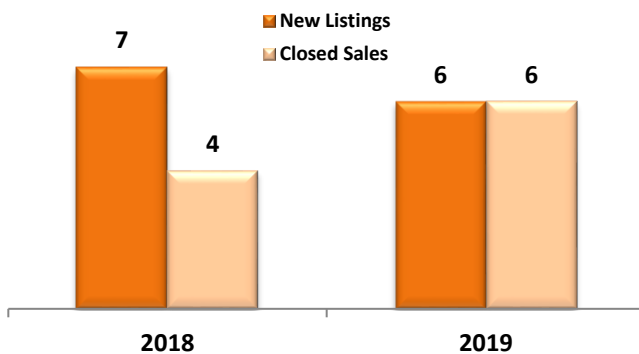
August, 2019

Year to Date

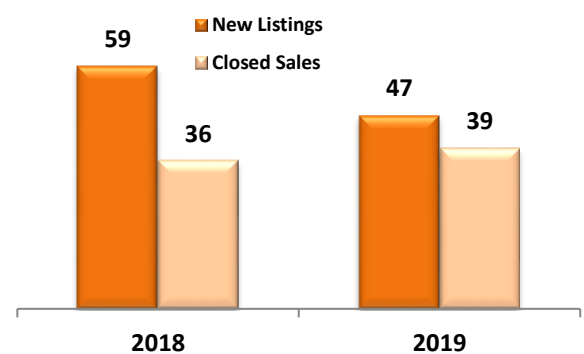
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	7	6	-14.3%	59	47	-20.3%
Closed Sales	4	6	50.0%	36	39	8.3%
Average Sales Price	\$ 318,125	\$ 301,066	-5.4%	\$ 316,405	\$ 319,997	1.1%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	97	93	-4.1%	126	143	13.5%
Total Current Inventory**	21	18	-14.3%	.	.	.
Single-Family Detached Inventory	21	17	-19.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

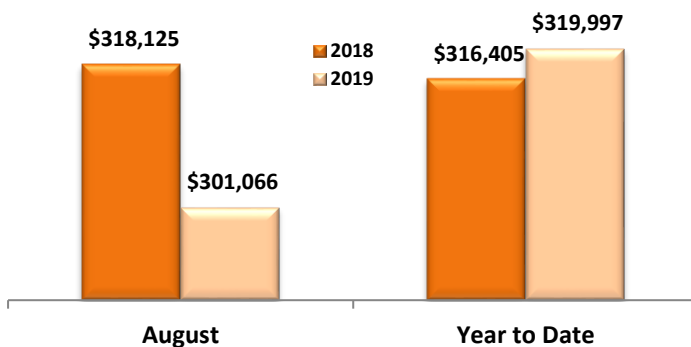
Activity-Most Recent Month



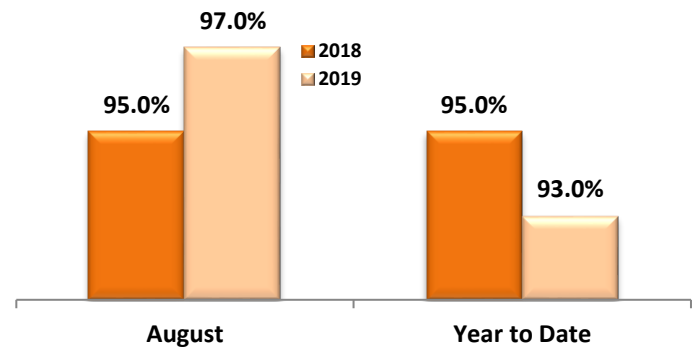
Activity-Year to Date



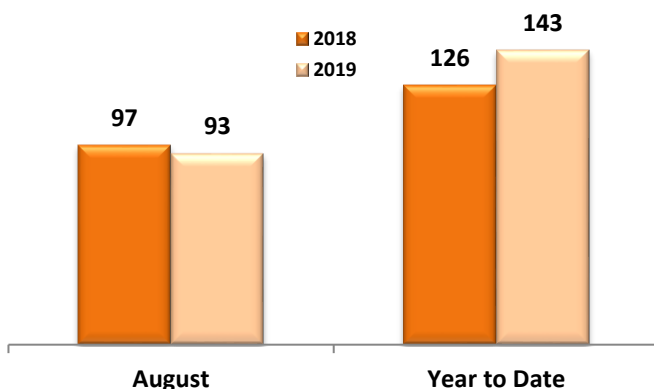
Average Sales Price



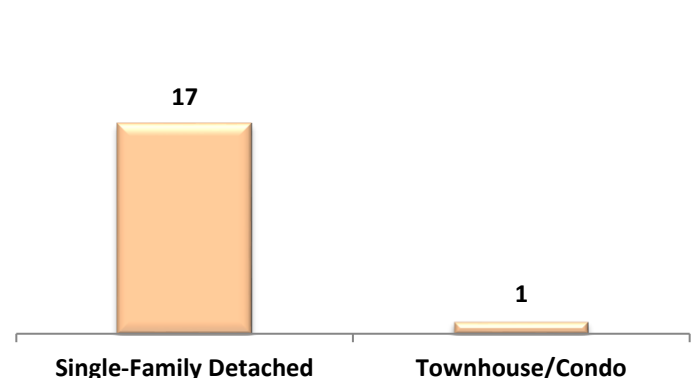
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

August, 2019

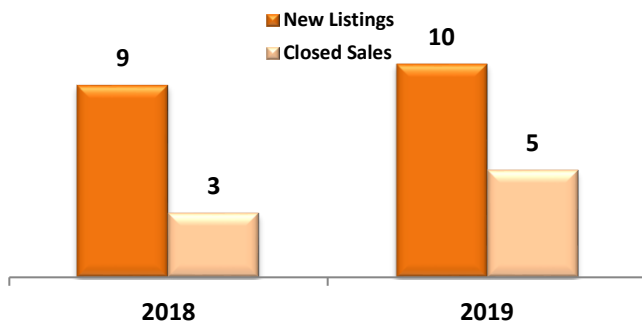
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	10	11.1%	32	48	50.0%
Closed Sales	3	5	66.7%	33	30	-9.1%
Average Sales Price	\$ 112,333	\$ 134,360	19.6%	\$ 105,136	\$ 107,033	1.8%
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	81	66	-18.5%	152	93	-38.8%
Total Current Inventory**	8	23	187.5%	.	.	.
Single-Family Detached Inventory	8	23	187.5%	.	.	.

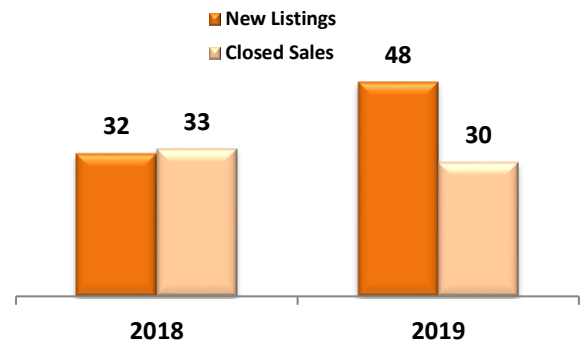
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

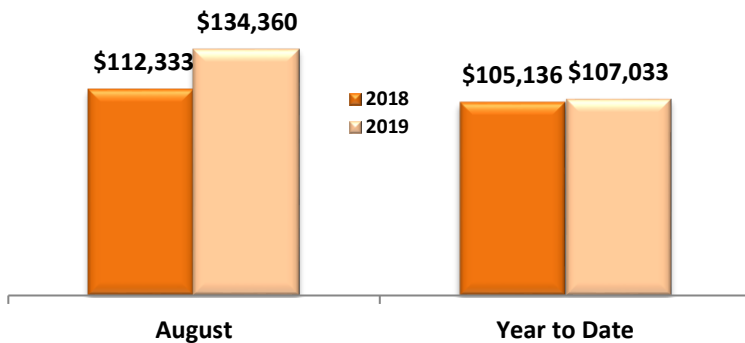
Activity-Most Recent Month



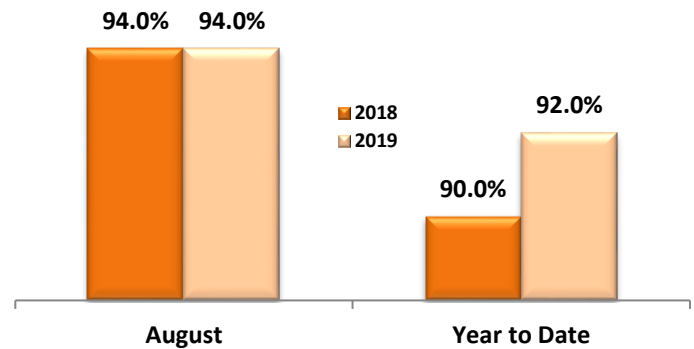
Activity-Year to Date



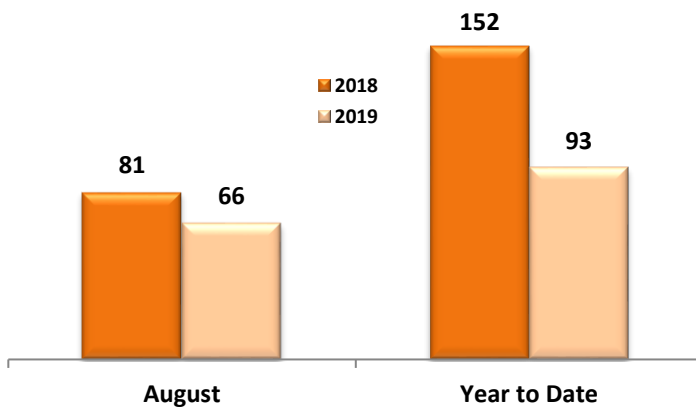
Average Sales Price



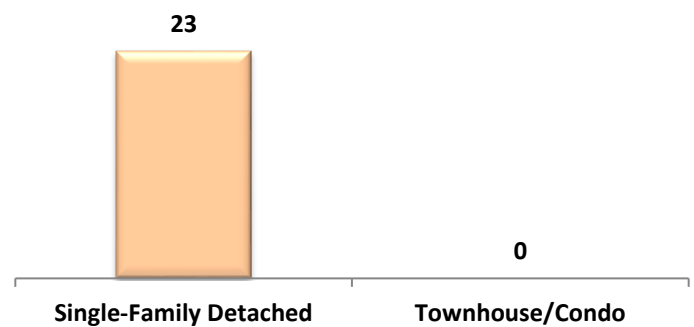
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

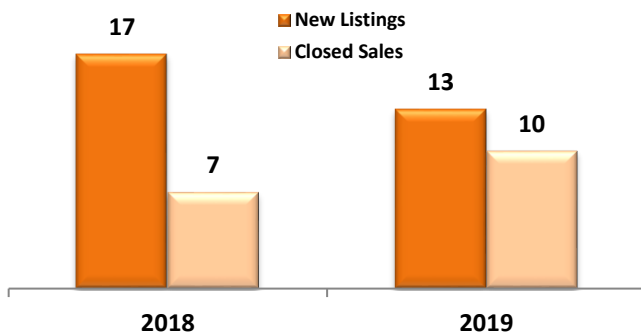
August, 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

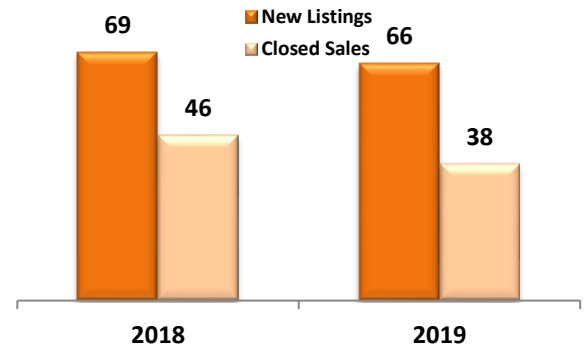
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	17	13	-23.5%	69	66	-4.3%
Closed Sales	7	10	42.9%	46	38	-17.4%
Average Sales Price	\$ 114,542	\$ 187,560	63.7%	\$ 162,788	\$ 155,661	-4.4%
Percent of Original Last Price Received at Sale*	90.0%	99.0%	10.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	89	81	-9.0%	80	81	1.3%
Total Current Inventory**	16	19	18.8%	.	.	.
Single-Family Detached Inventory	16	16	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

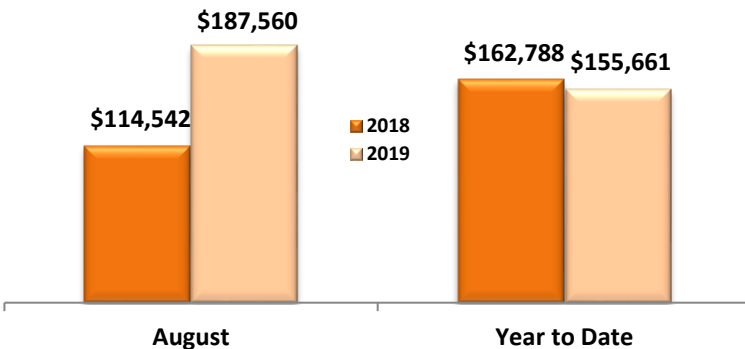
Activity-Most Recent Month



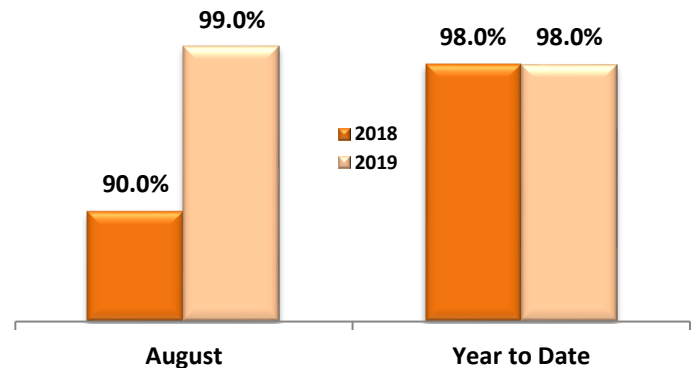
Activity-Year to Date



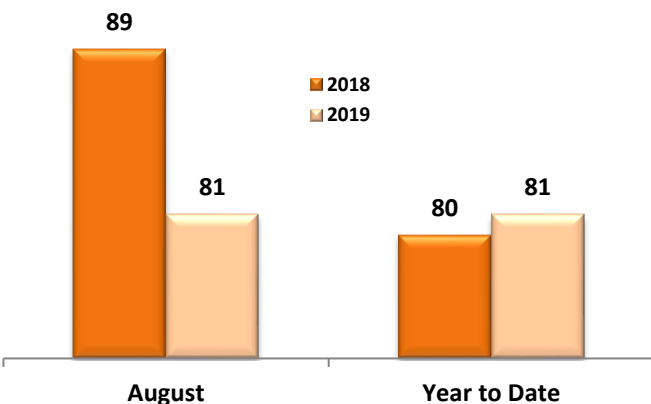
Average Sales Price



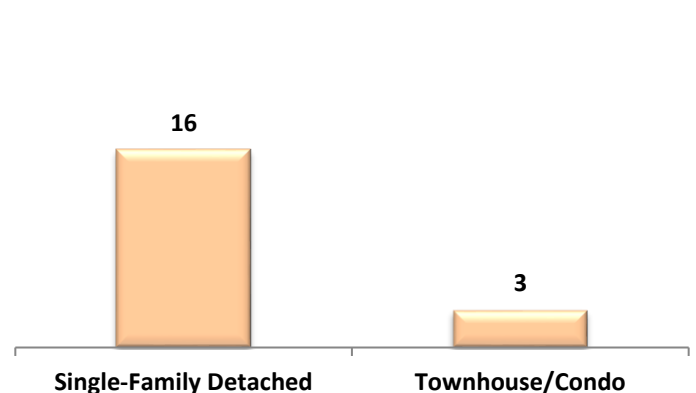
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

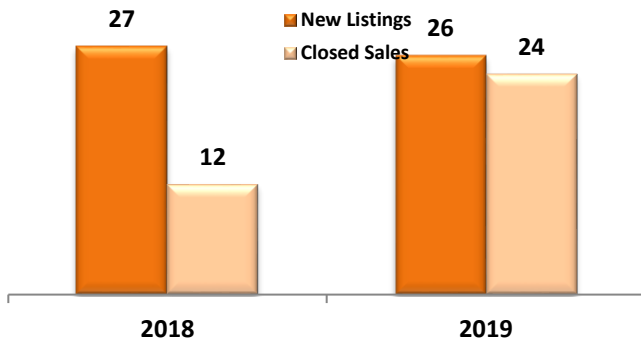
August, 2019

Year to Date

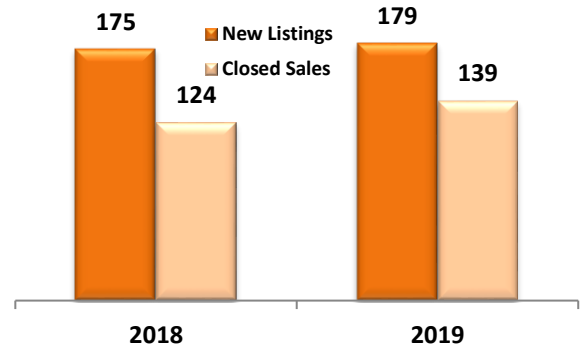
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	27	26	-3.7%	175	179	2.3%
Closed Sales	12	24	100.0%	124	139	12.1%
Average Sales Price	\$ 192,004	\$ 245,277	27.7%	\$ 208,787	\$ 227,146	8.8%
Percent of Original Last Price Received at Sale*	99.0%	94.0%	-5.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	82	95	15.9%	90	108	20.0%
Total Current Inventory**	56	48	-14.3%	.	.	.
Single-Family Detached Inventory	51	45	-11.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

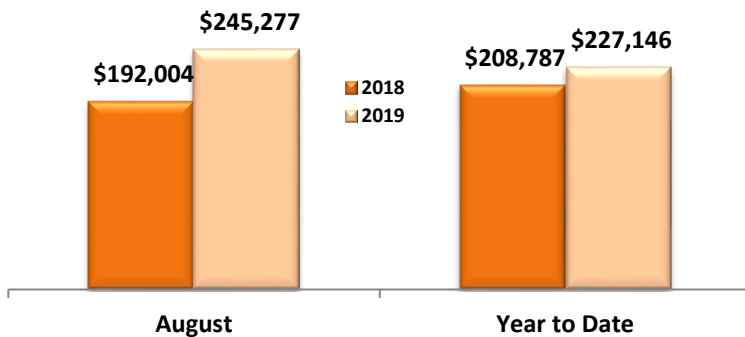
Activity-Most Recent Month



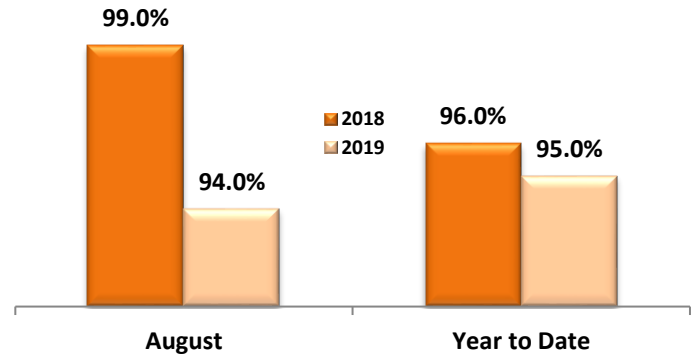
Activity-Year to Date



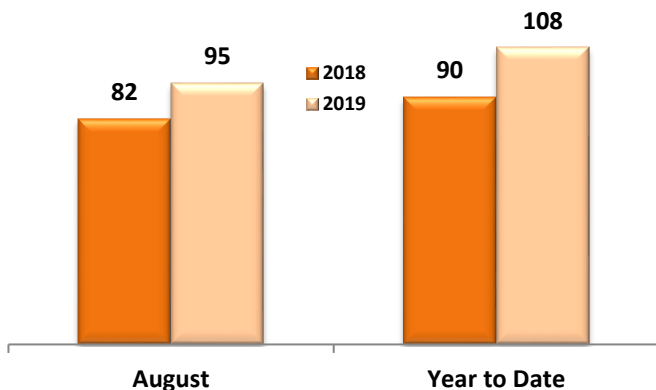
Average Sales Price



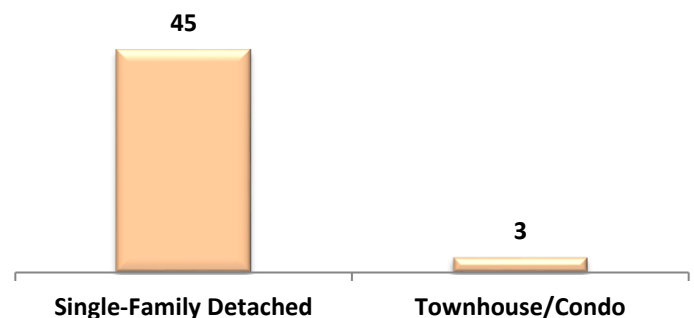
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

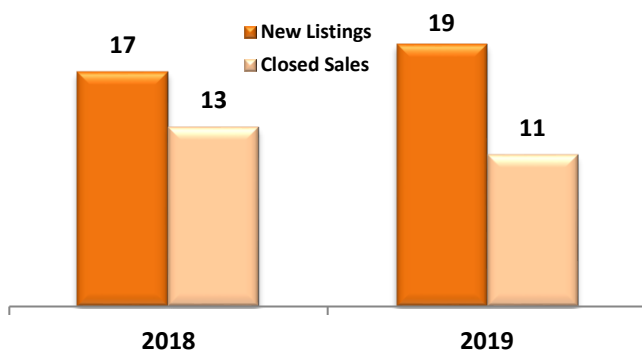
August, 2019

Year to Date

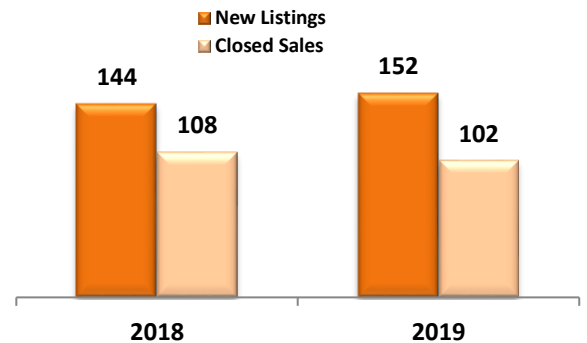
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	17	19	11.8%	144	152	5.6%
Closed Sales	13	11	-15.4%	108	102	-5.6%
Average Sales Price	\$ 269,976	\$ 268,236	-0.6%	\$ 264,015	\$ 289,724	9.7%
Percent of Original Last Price Received at Sale*	98.0%	95.0%	-3.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	69	71	2.9%	88	95	8.0%
Total Current Inventory**	33	47	42.4%	.	.	.
Single-Family Detached Inventory	24	43	79.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

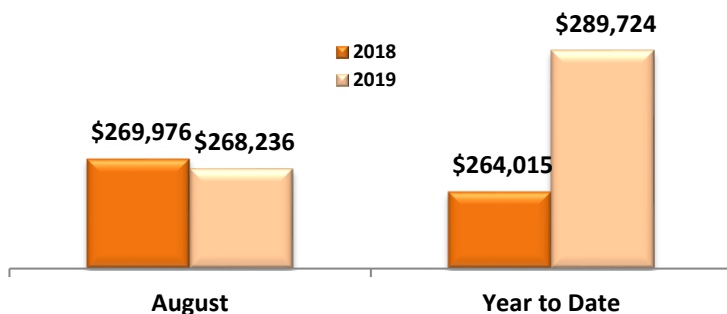
Activity-Most Recent Month



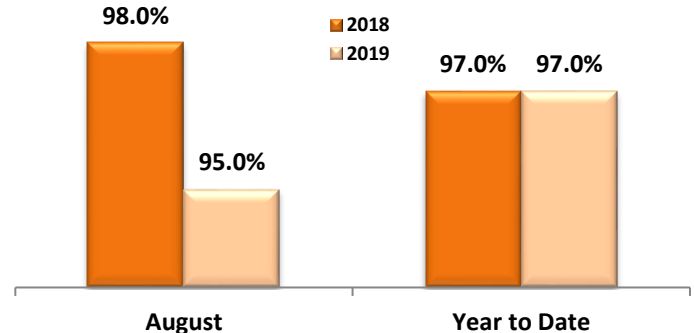
Activity-Year to Date



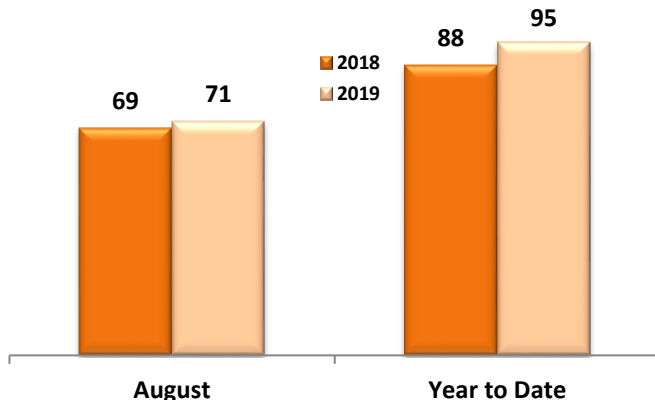
Average Sales Price



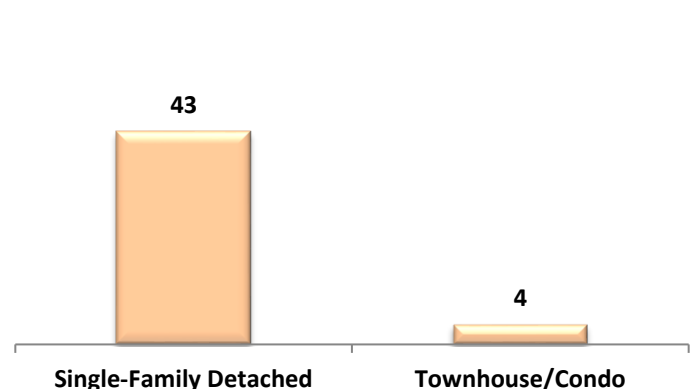
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

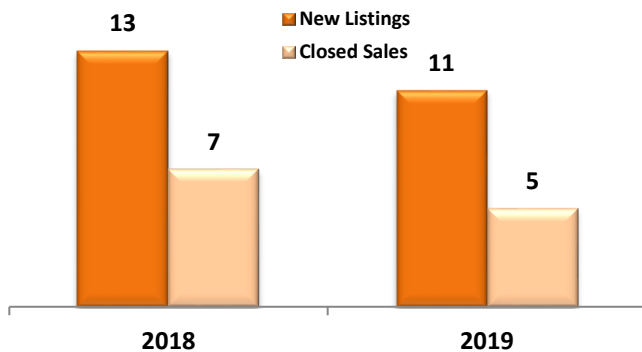
August 2019

Year to Date

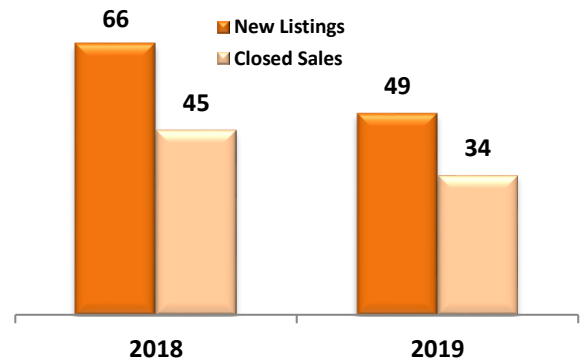
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	11	-15.4%	66	49	-25.8%
Closed Sales	7	5	-28.6%	45	34	-24.4%
Average Sales Price	\$ 201,003	\$ 208,630	3.8%	\$ 17,481	\$ 213,672	1122.3%
Percent of Original Last Price Received at Sale*	96.0%	102.0%	6.3%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	57	74	29.8%	69	91	31.9%
Total Current Inventory**	9	11	22.2%	.	.	.
Single-Family Detached Inventory	9	10	11.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

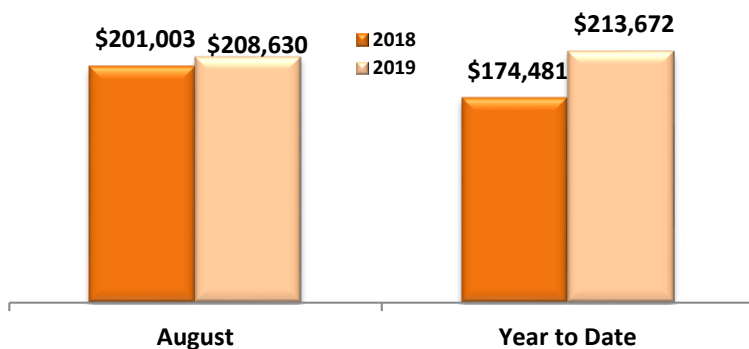
Activity-Most Recent Month



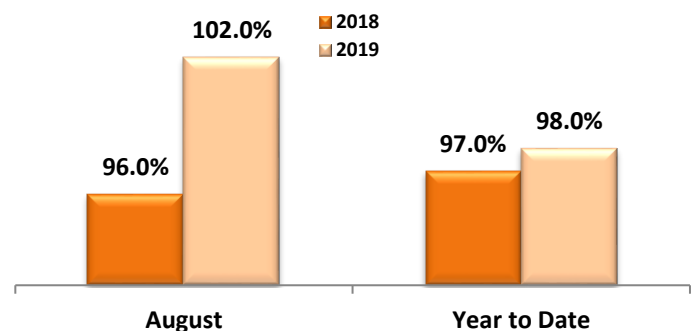
Activity-Year to Date



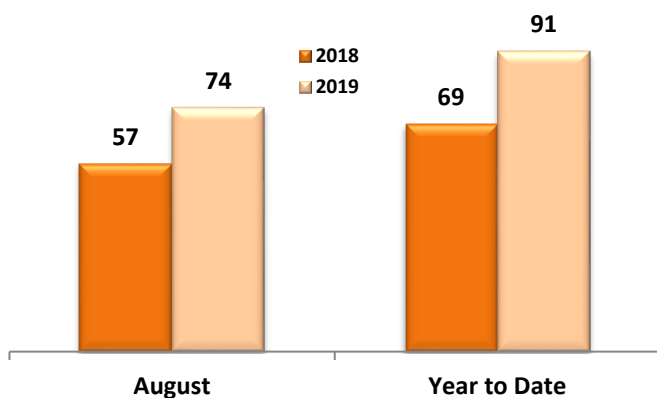
Average Sales Price



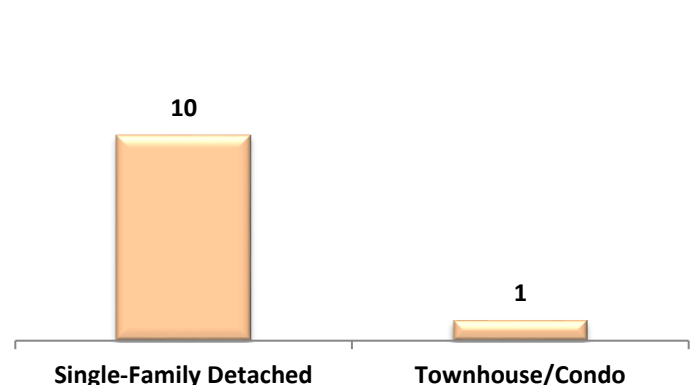
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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