



August, 2020
Housing Market

Total Volume Sold

\$56.4 Million

Average Sold price

\$224,585

Total Close Sales

251

Total New Listings

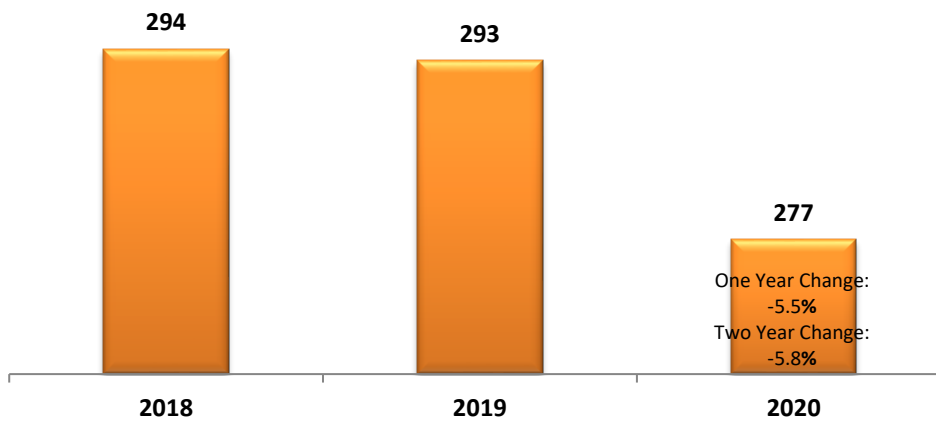
277



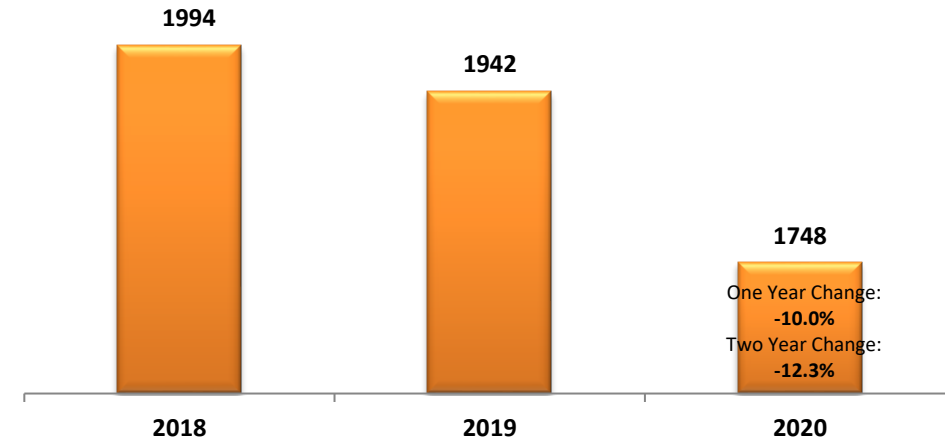
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

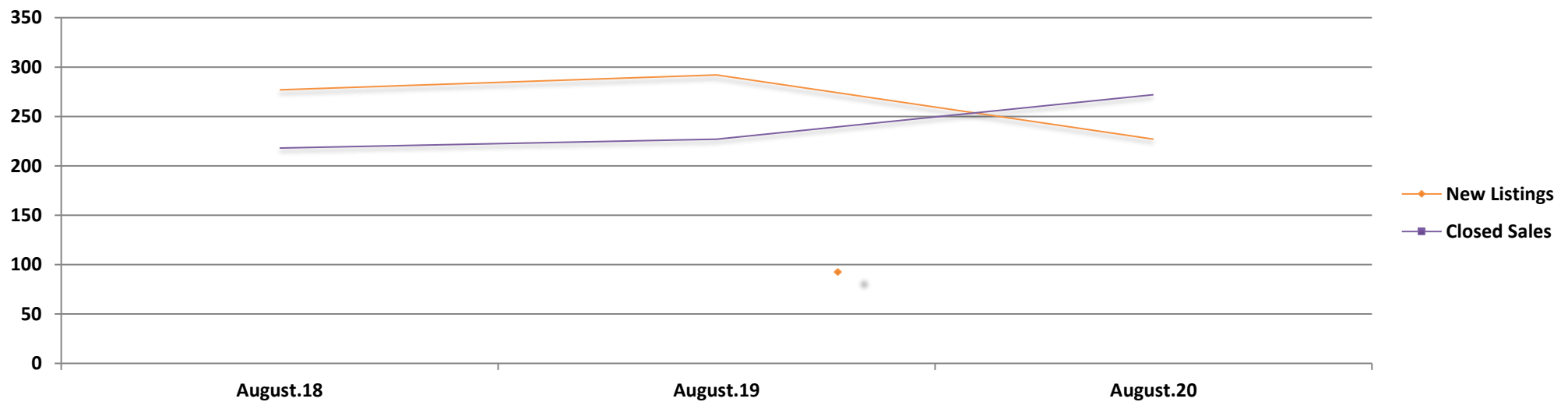
August 2020



Year to Date



Historical Market Activity



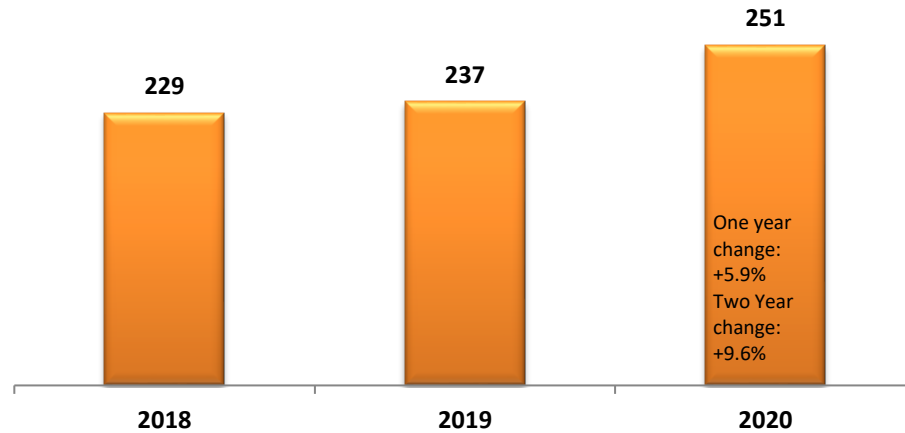
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

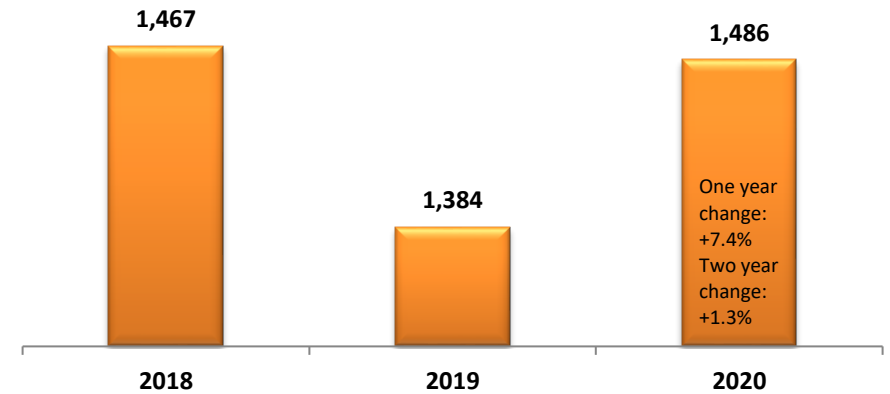


Late Sales recorded in MLS figured in
Year to Date Totals

August

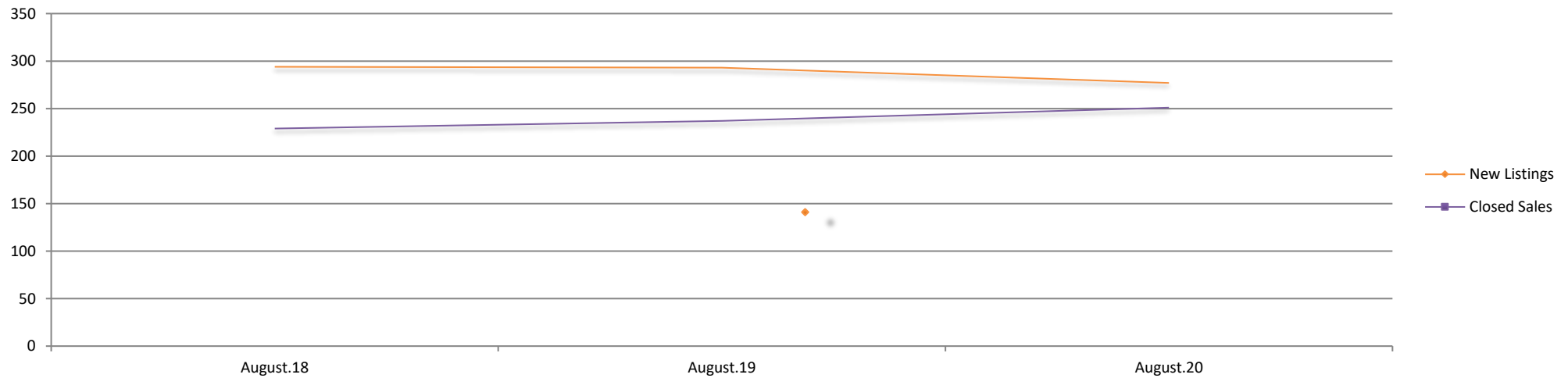


Year to Date



6

Historical Market Activity

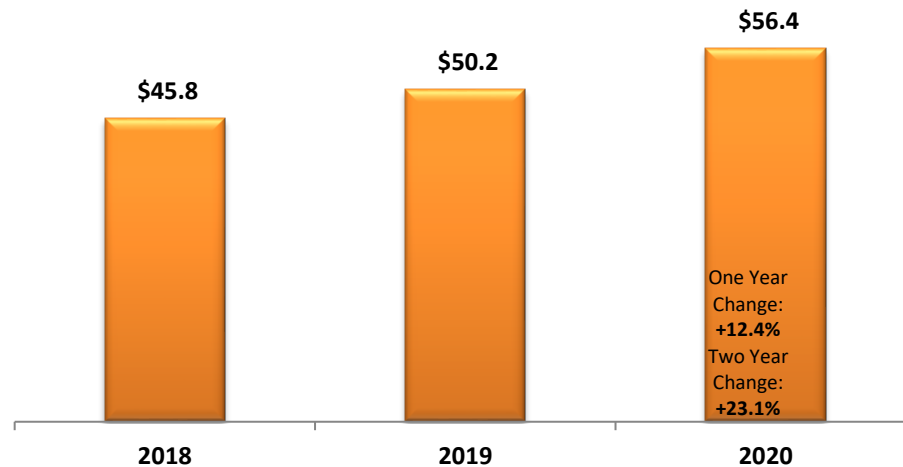


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

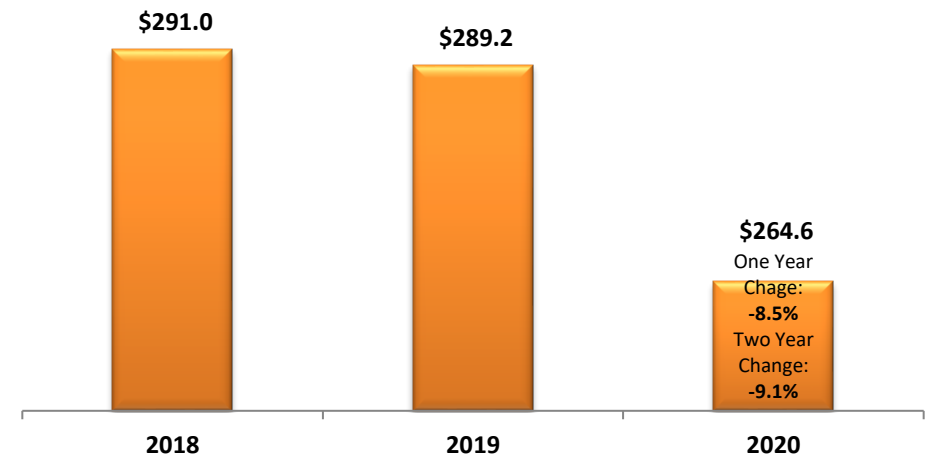


August 2020

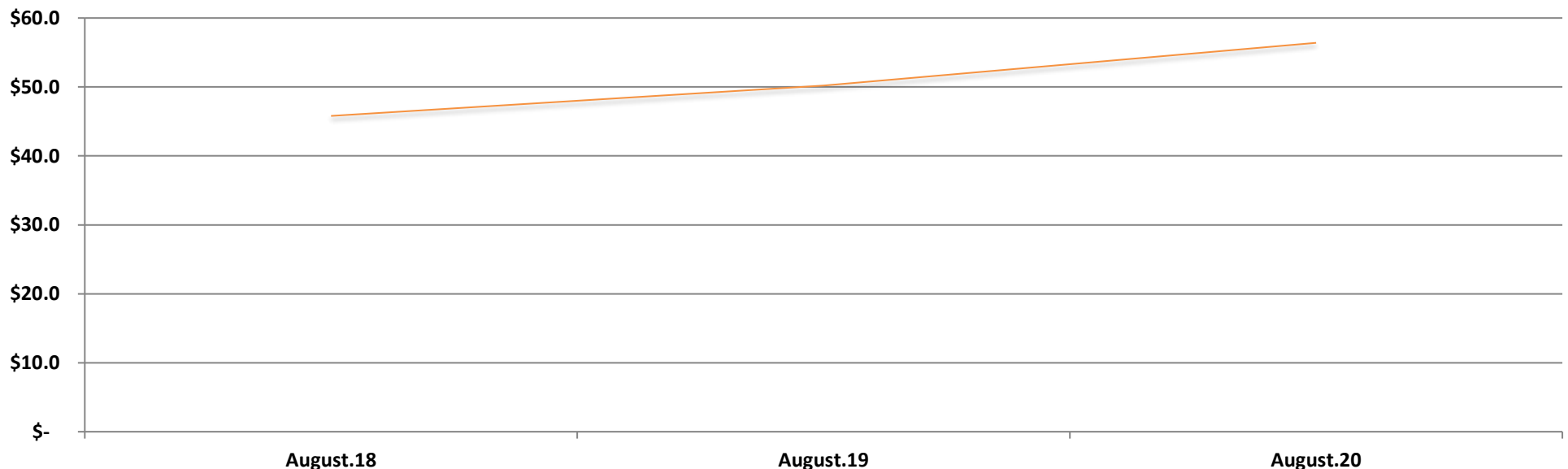


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



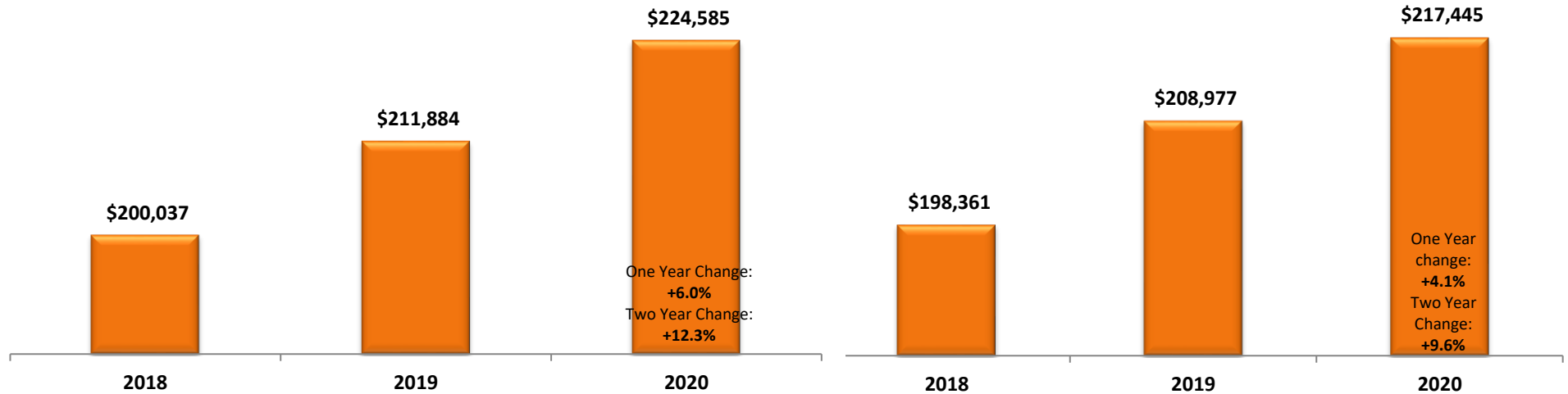
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

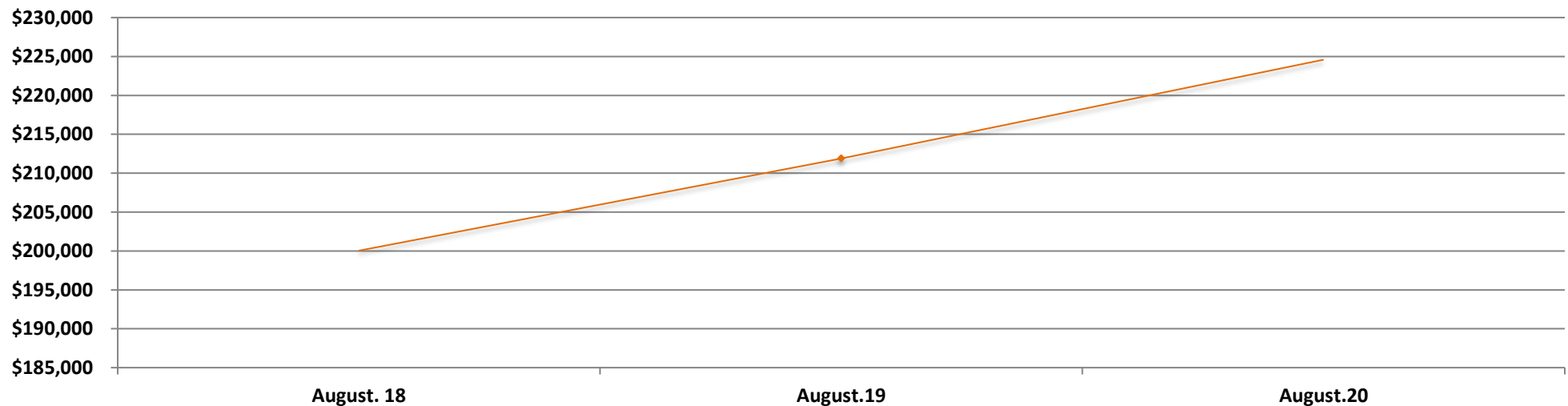
August, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



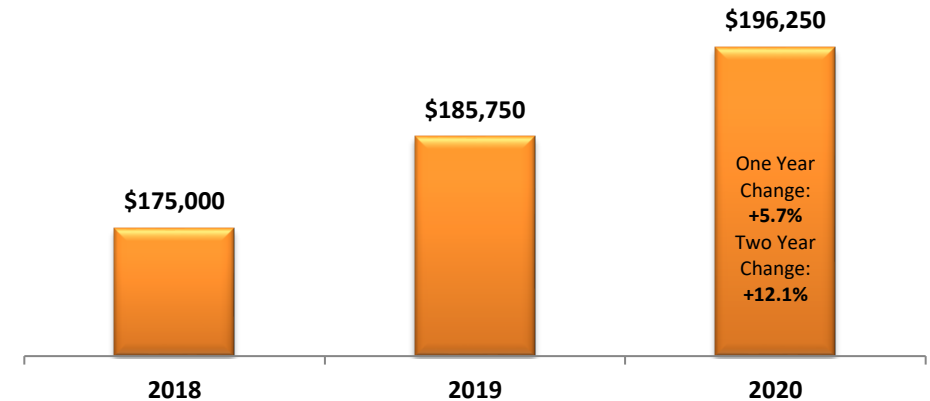
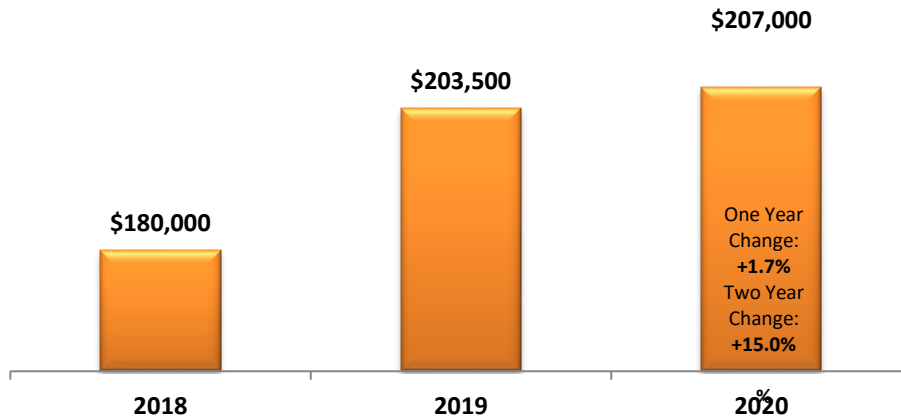
Median Sales Price

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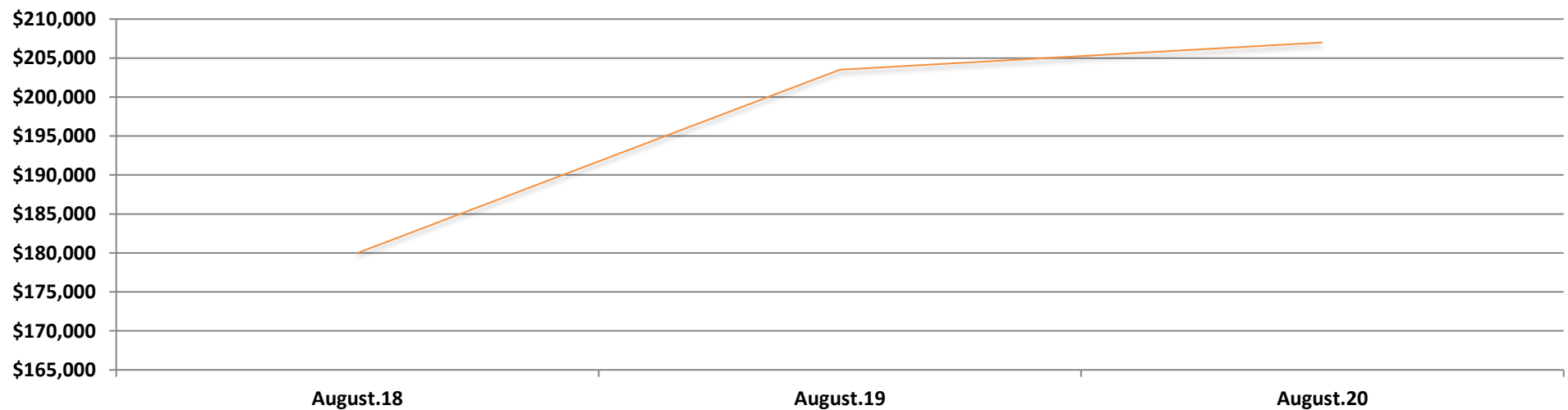
August, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

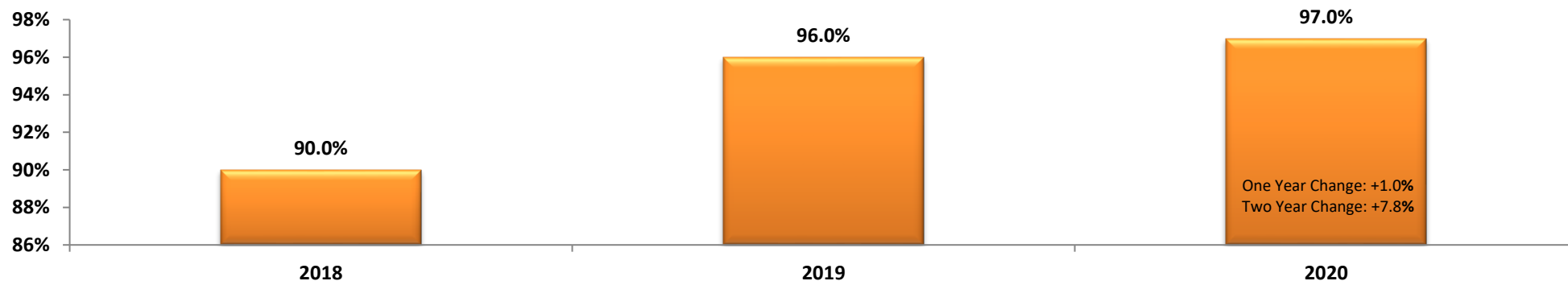
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



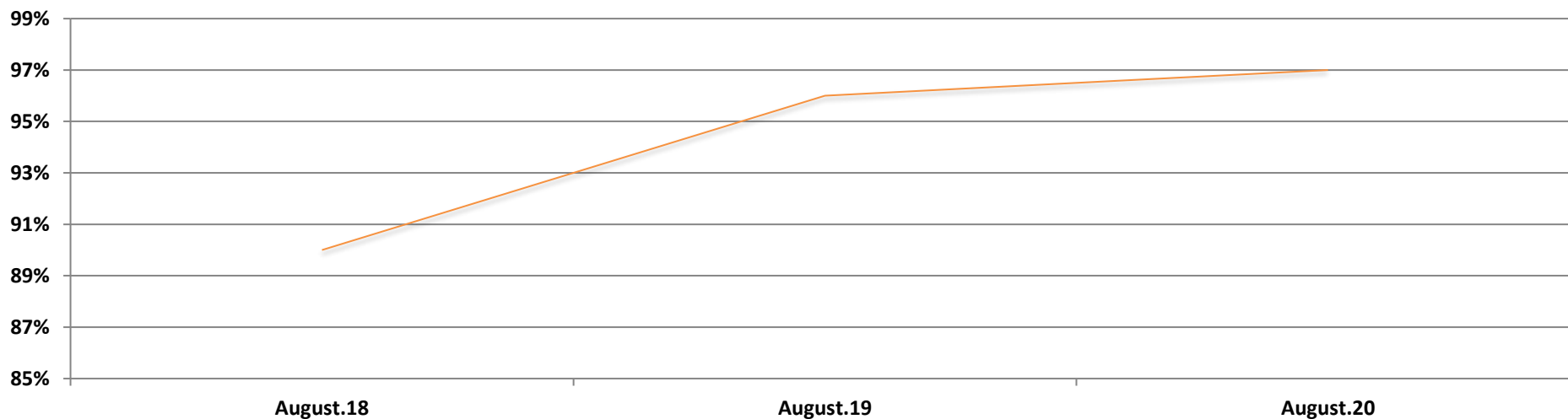
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



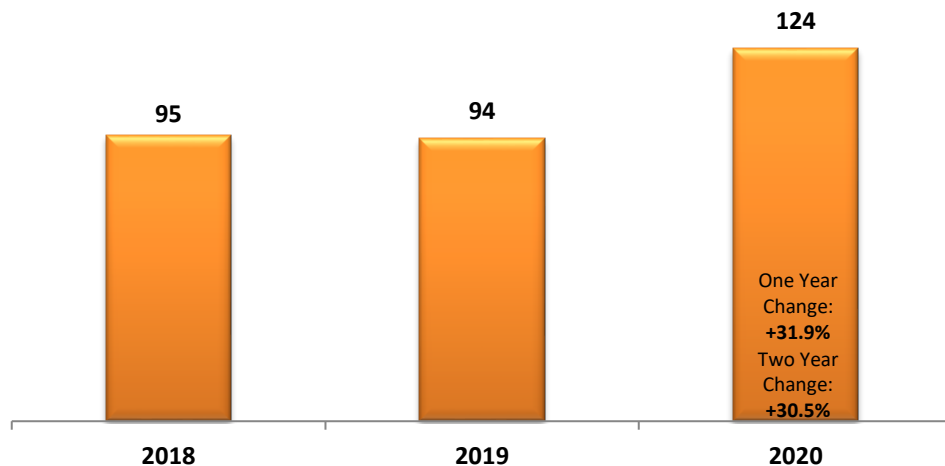
Historical Percent of Original List Price Received at Sale



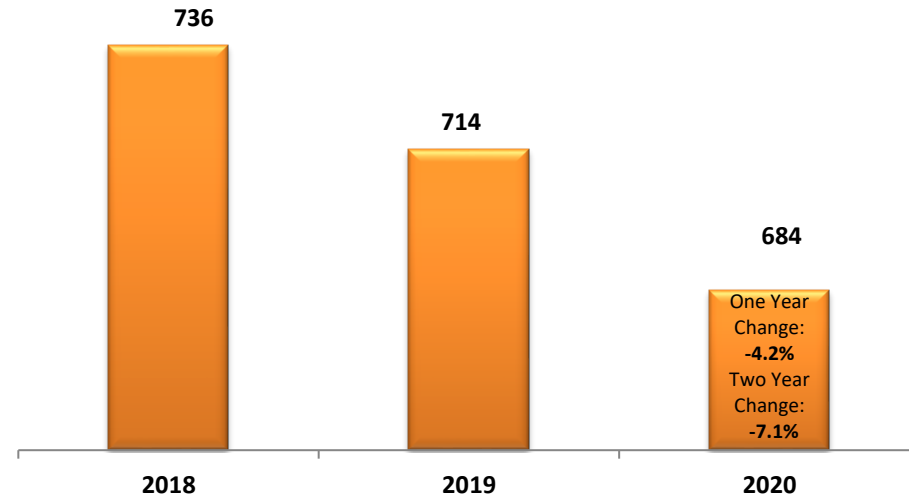
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

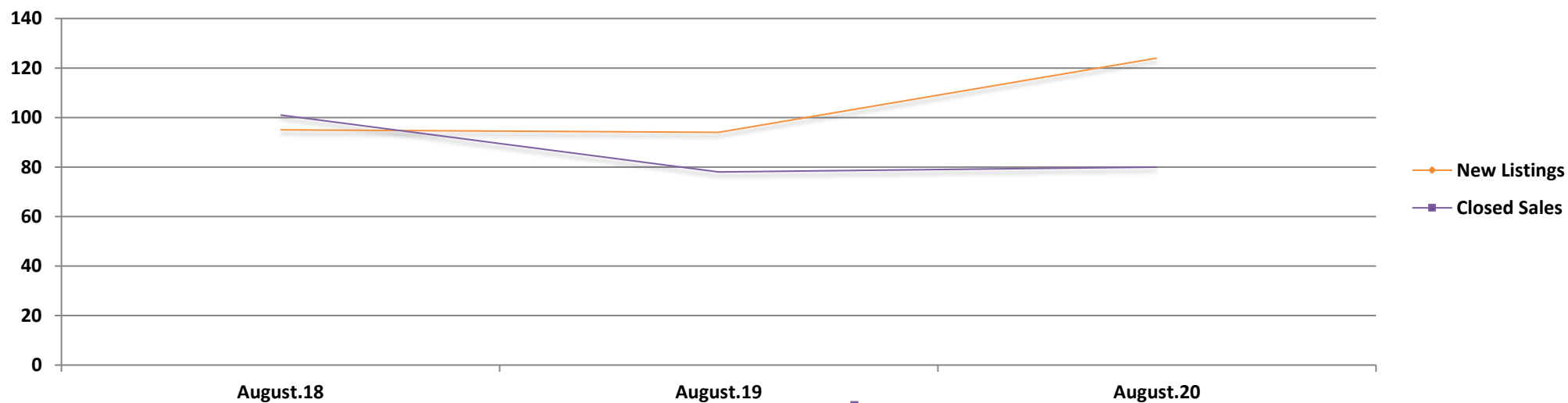
August, 2020



Year to Date



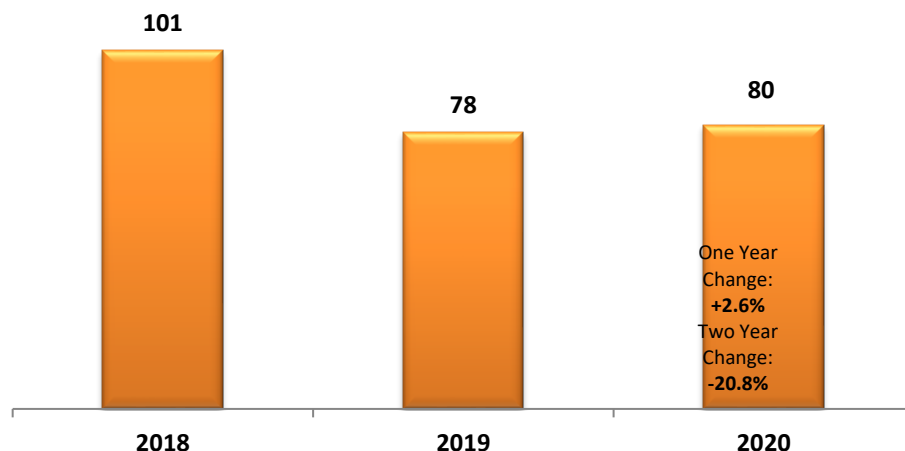
Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

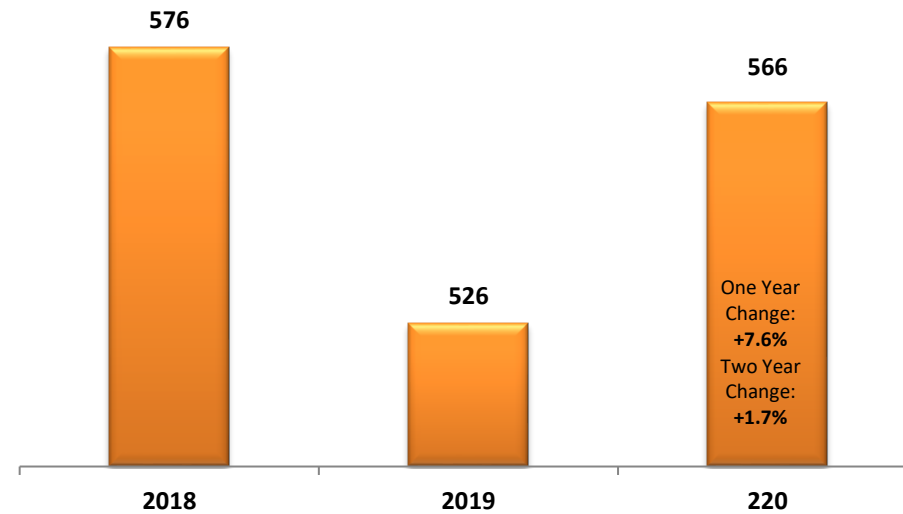
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

August, 2020

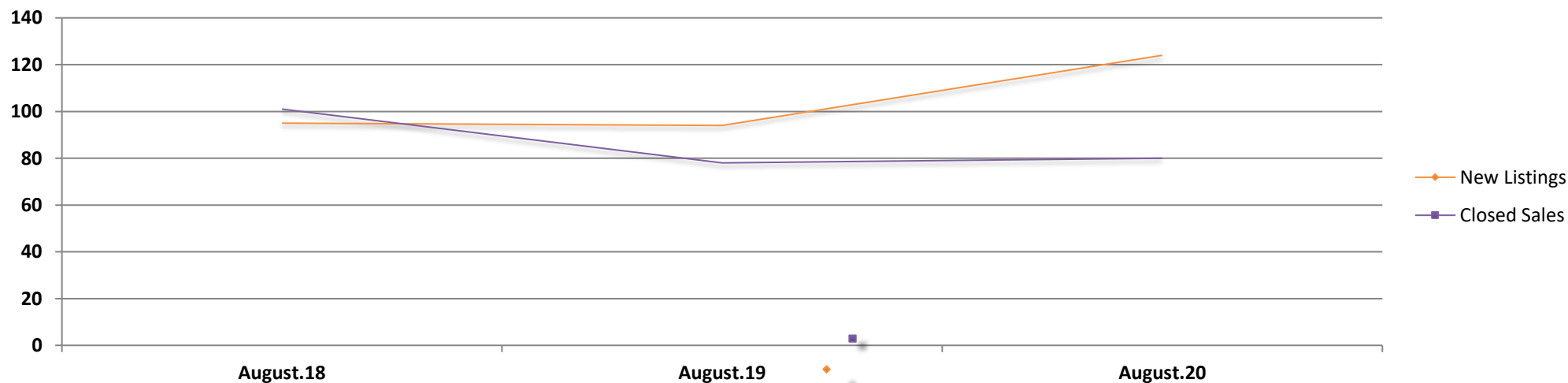


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

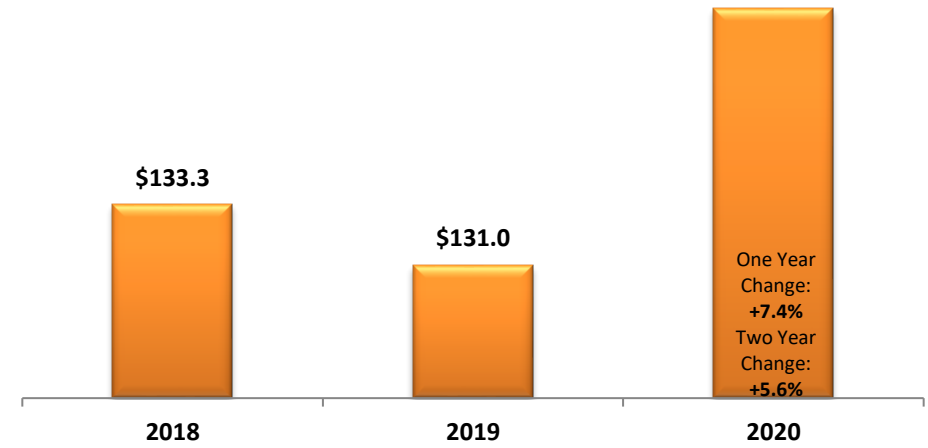
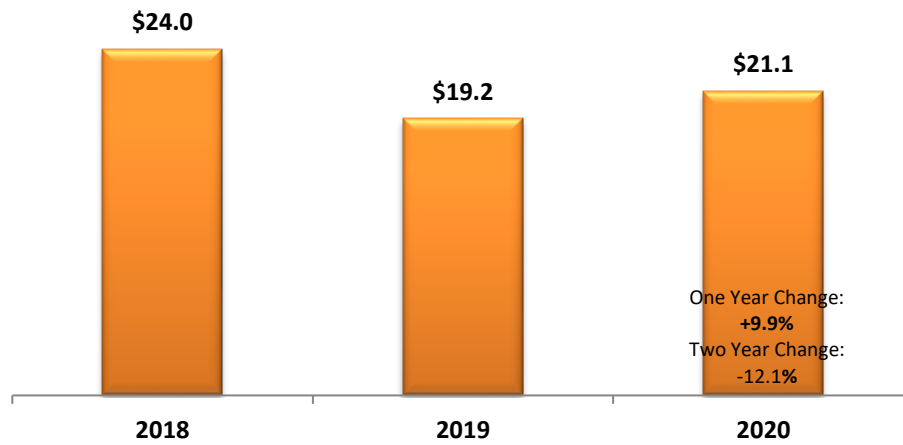
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



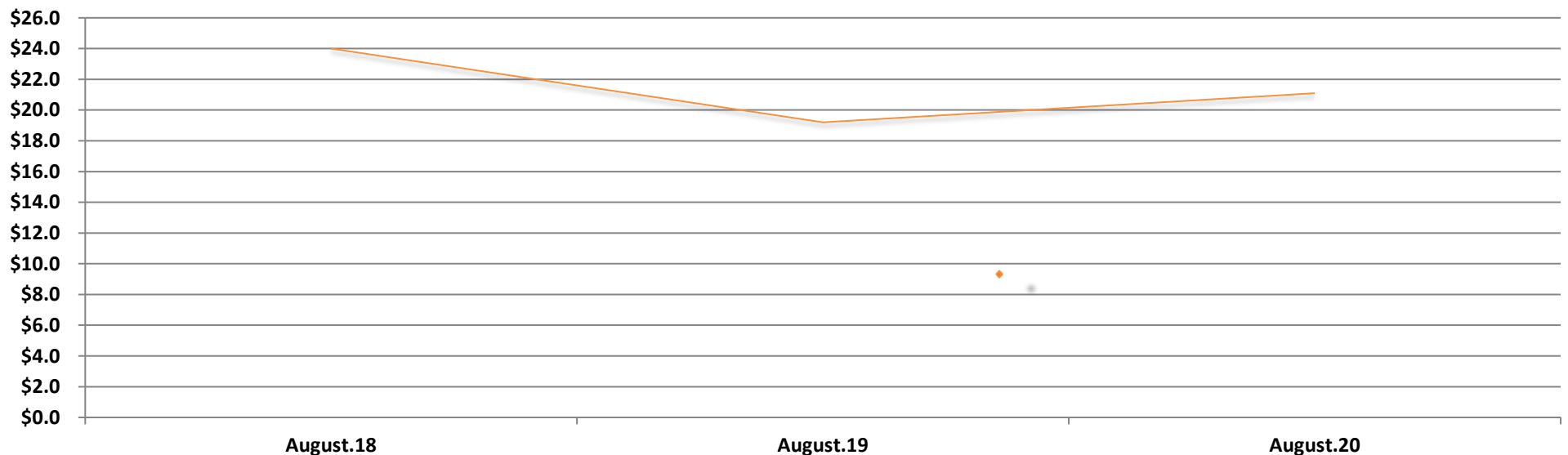
August, 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date
Totals **\$140.7**



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

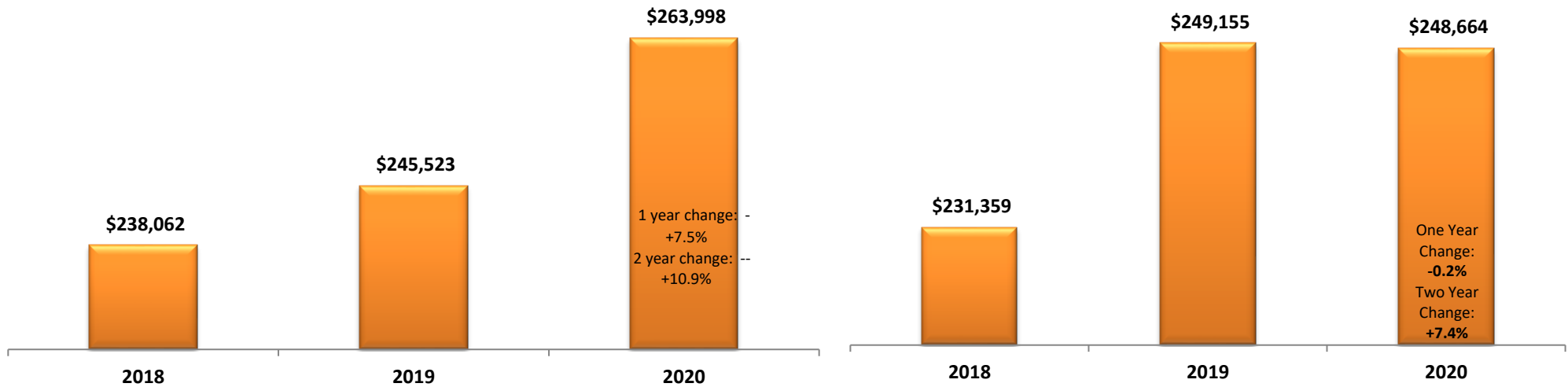


Figures do not take into account seller concession:

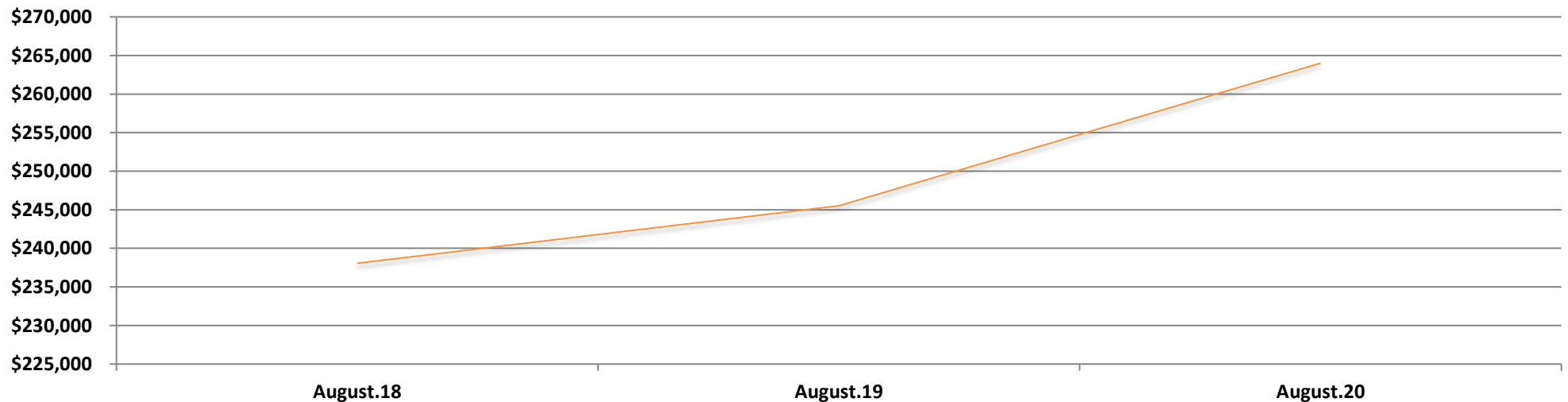
Late Sales recorded in MLS
figured in Year to Date Totals

August, 2020

Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

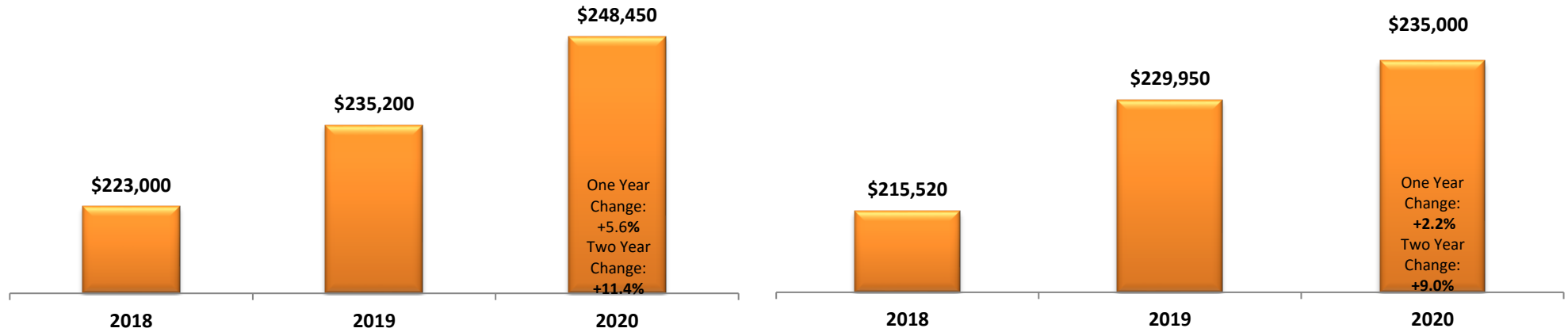


Figures do not take into account seller concessions

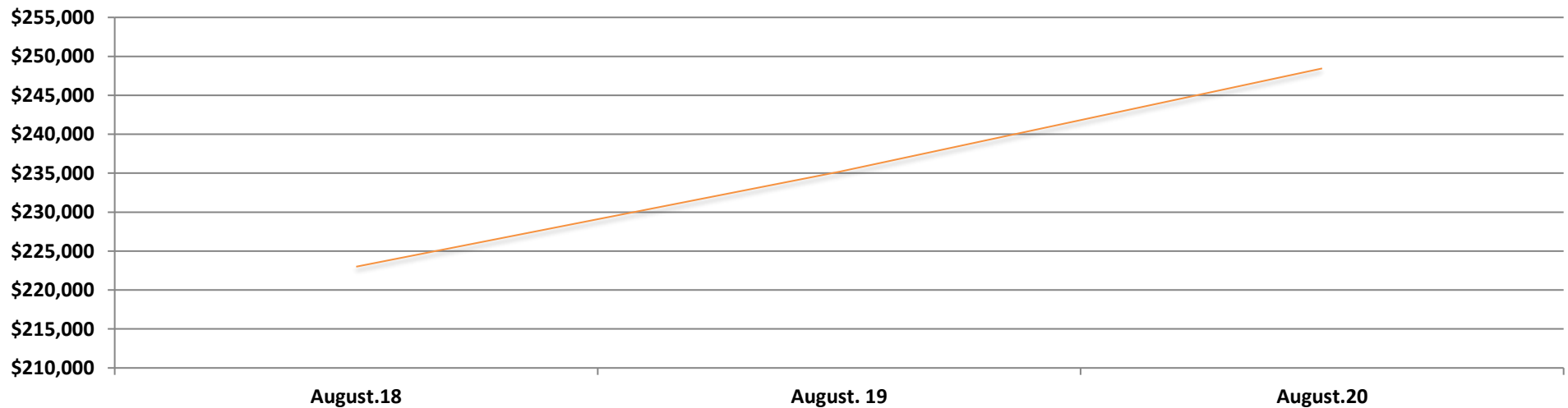
August, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

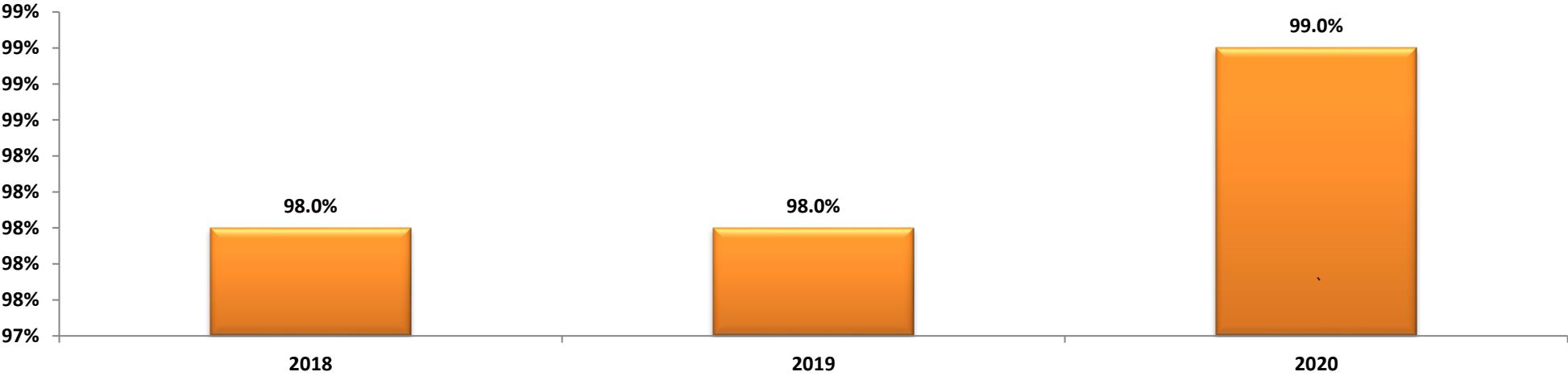
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



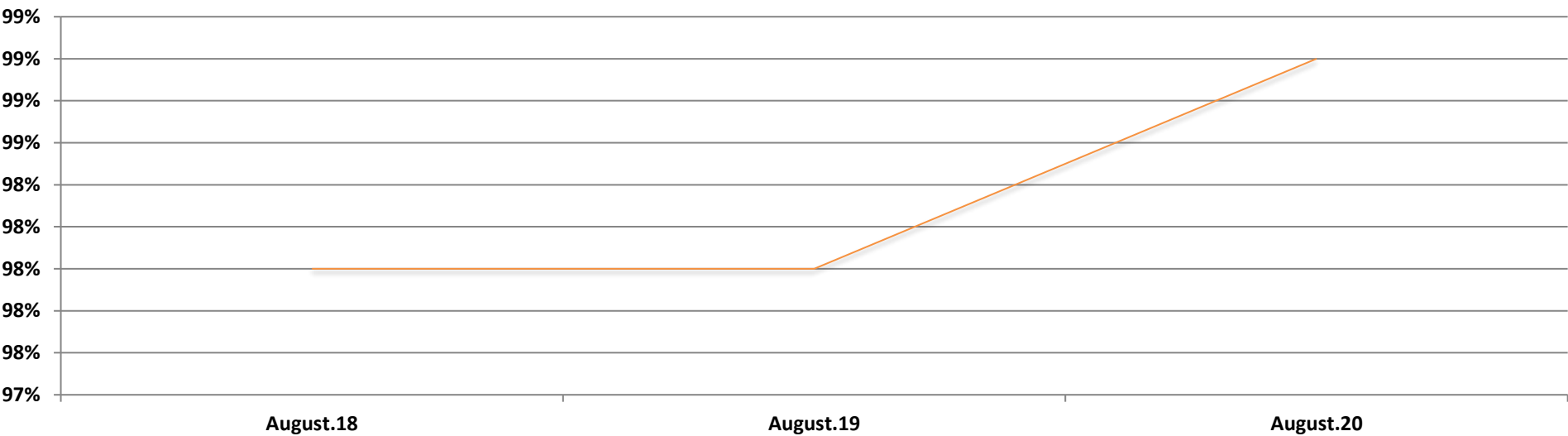
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

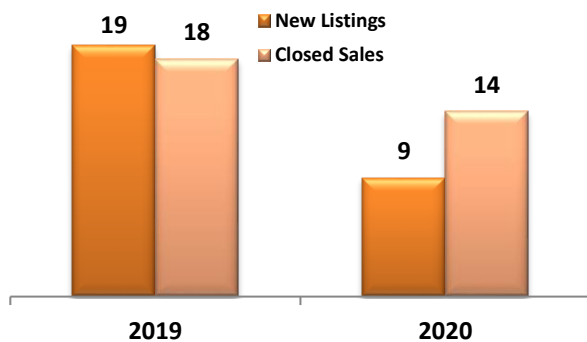
August, 2020

Year to Date

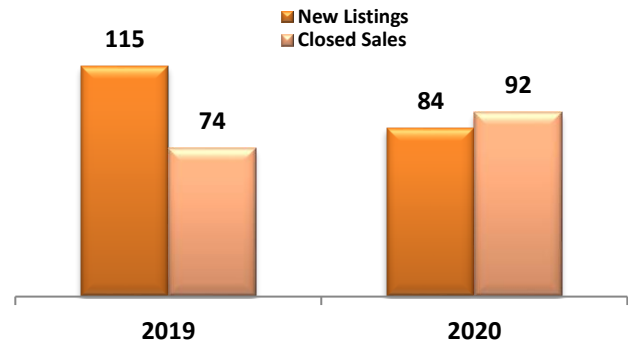
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	19	9	-52.6%	115	84	-27.0%
Closed Sales	18	14	-22.2%	74	92	24.3%
Average Sales Price	\$ 107,988	\$ 121,182	12.2%	\$ 112,633	\$ 121,365	7.8%
Percent of Original Last Price Received at Sale*	89.0%	92.0%	3.4%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	144	108	-25.0%	202	145	-28.2%
Total Current Inventory**	58	22	-62.1%		.	.
Single-Family Detached Inventory	56	22	-60.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

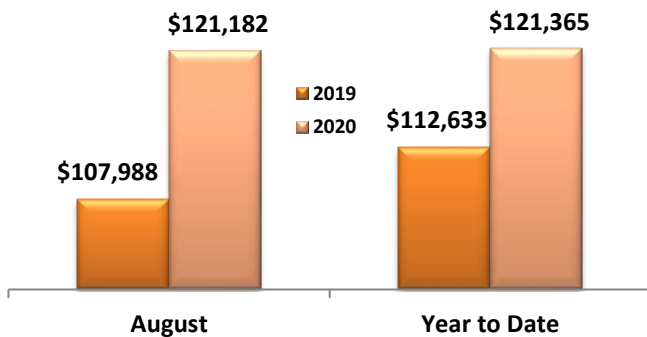
Activity-Most Recent Month



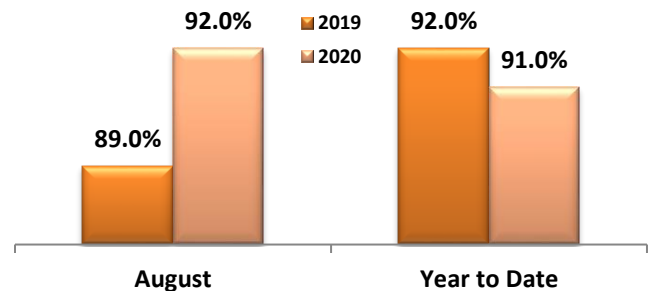
Activity-Year to Date



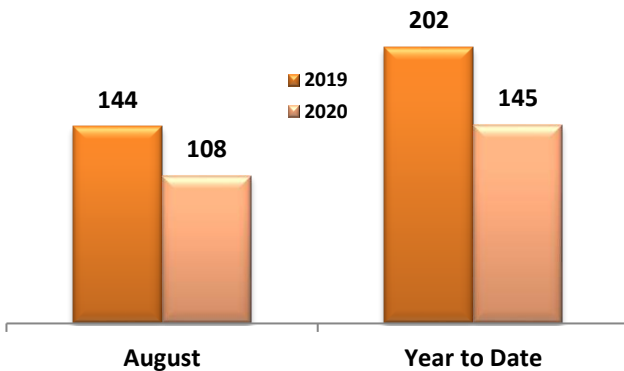
Average Sales Price



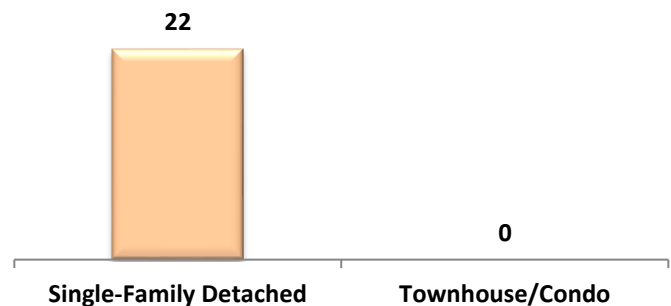
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

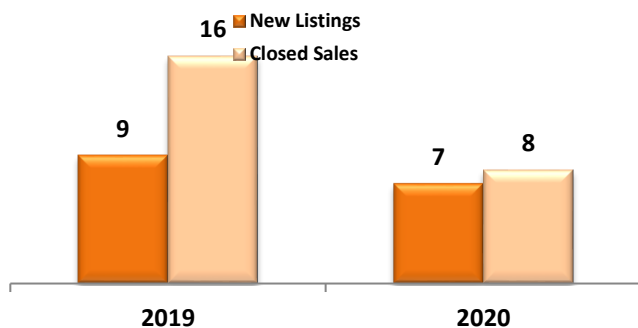
August, 2020

Year to Date

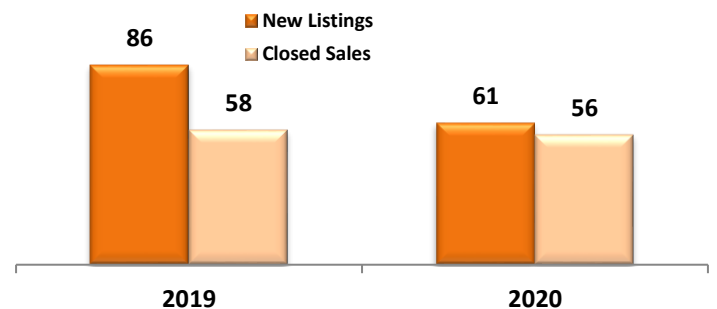
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	7	-22.2%	86	61	-29.1%
Closed Sales	16	8	-50.0%	58	56	-3.4%
Average Sales Price	\$ 313,437	\$ 398,712	27.2%	\$ 316,995	\$ 338,604	6.8%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	81	80	-1.2%	98	122	24.5%
Total Current Inventory**	31	15	-51.6%	.	.	.
Single-Family Detached Inventory	30	15	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

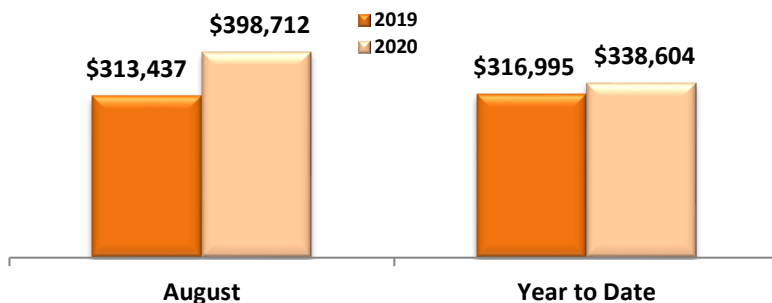
Activity-Most Recent Month



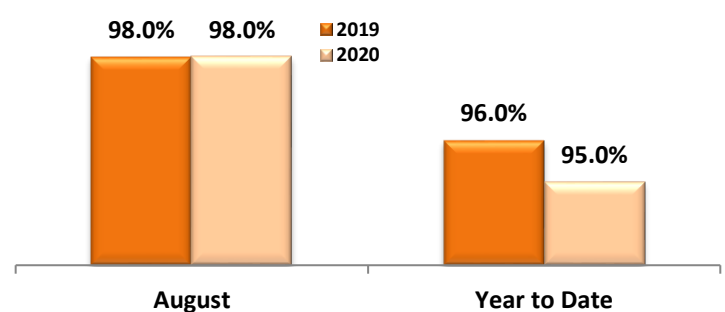
Activity-Year to Date



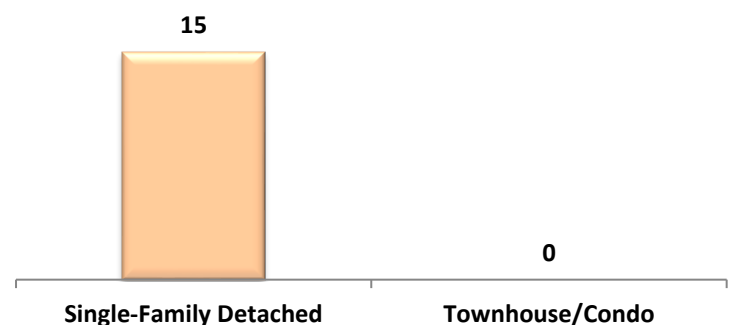
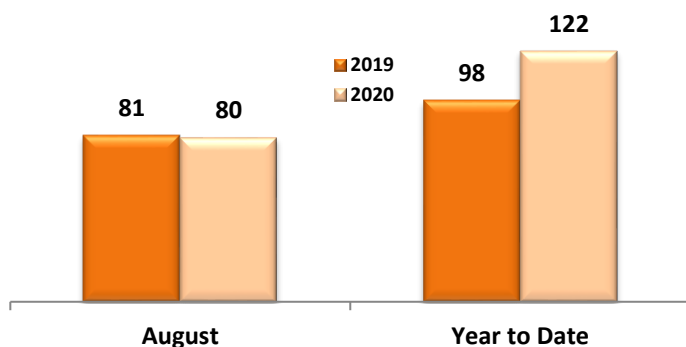
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

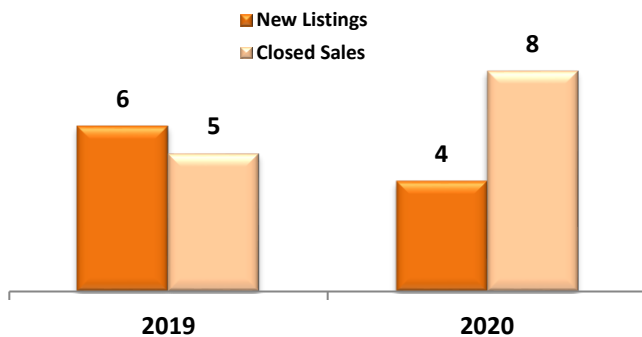
August, 2020

Year to Date

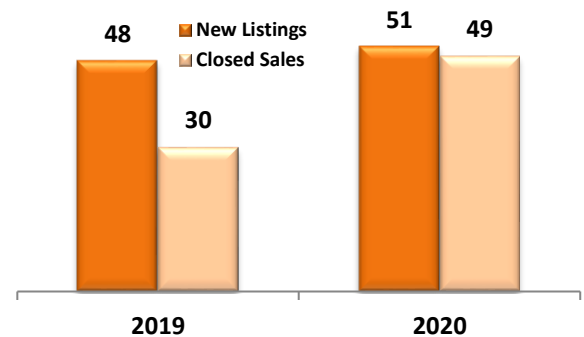
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	4	-33.3%	48	51	6.3%
Closed Sales	5	8	60.0%	30	49	63.3%
Average Sales Price	\$ 200,540	\$ 183,687	-8.4%	\$ 224,502	\$ 256,267	14.1%
Percent of Original Last Price Received at Sale*	96.0%	95.0%	-1.0%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	112	99	-11.6%	120	122	1.7%
Total Current Inventory**	22	7	-68.2%	.	.	.
Single-Family Detached Inventory	21	7	-66.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

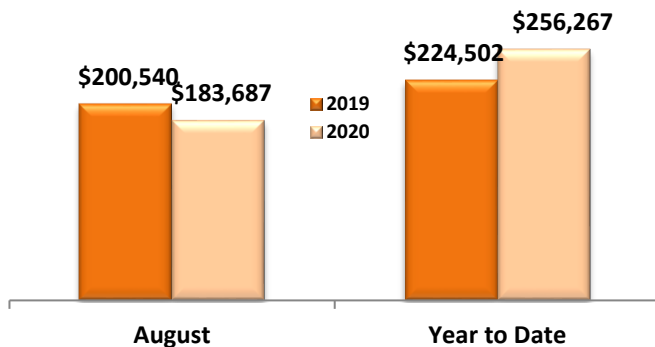
Activity-Most Recent Month



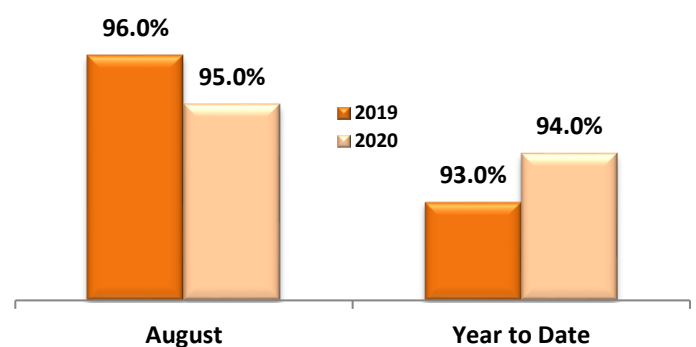
Activity-Year to Date



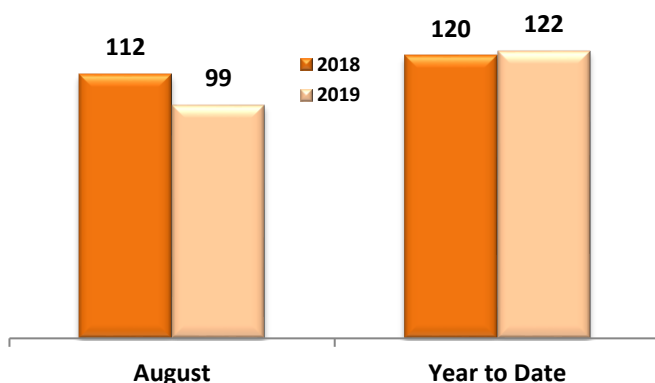
Average Sales Price



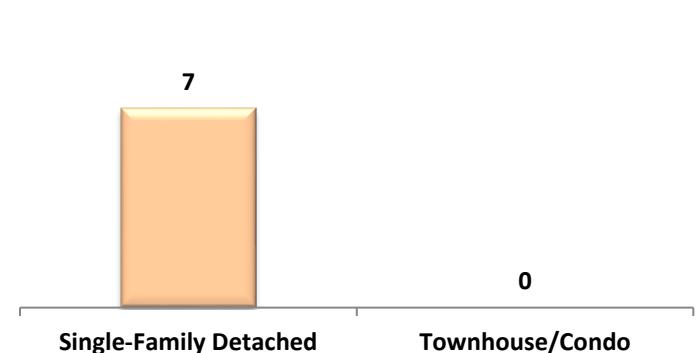
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

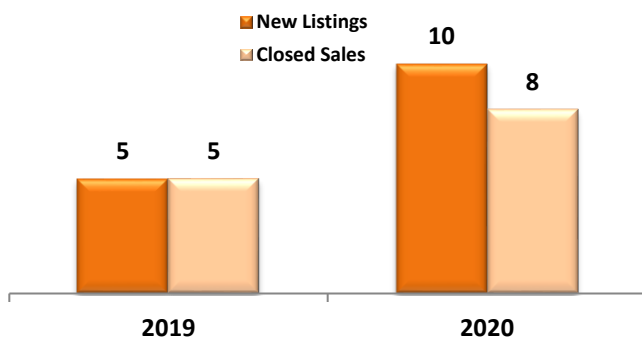
August 2020

Year to Date

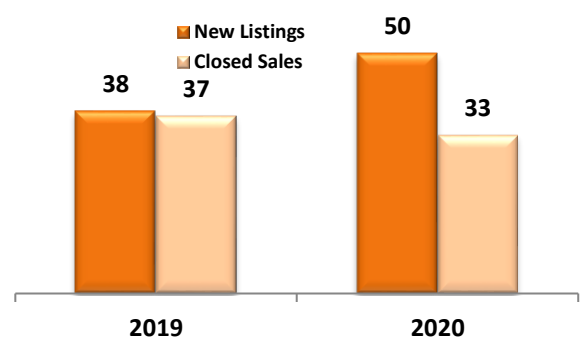
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	10	100.0%	38	50	31.6%
Closed Sales	5	8	60.0%	37	33	-10.8%
Average Sales Price	\$ 206,763	\$ 304,050	47.1%	\$ 226,688	\$ 207,827	-8.3%
Percent of Original Last Price Received at Sale*	91.0%	86.0%	-5.5%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	135	62	-54.1%	95	66	-30.5%
Total Current Inventory**	2	9	350.0%	.	.	.
Single-Family Detached Inventory	2	9	350.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

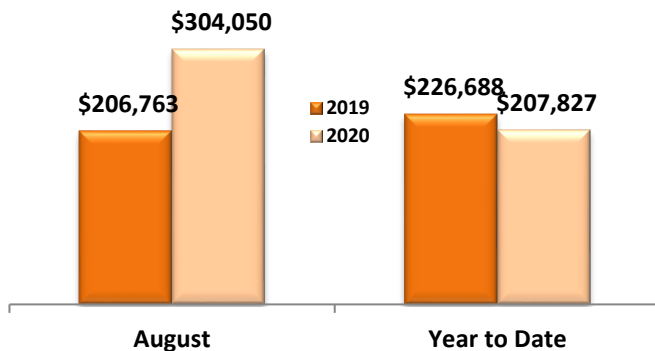
Activity-Most Recent Month



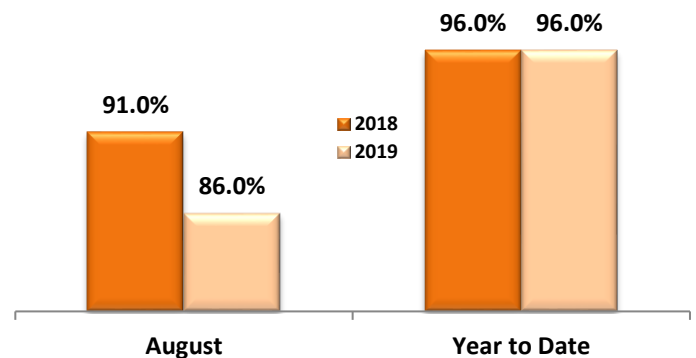
Activity-Year to Date



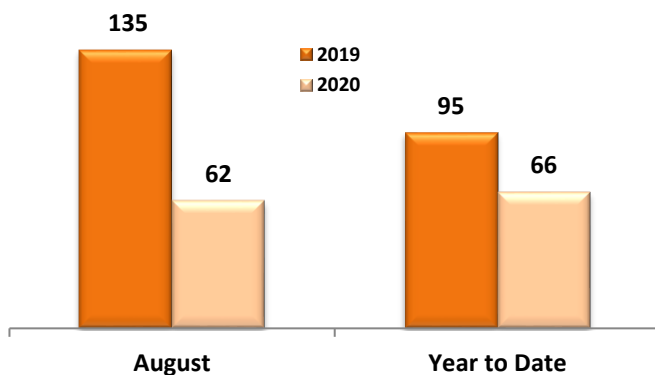
Average Sales Price



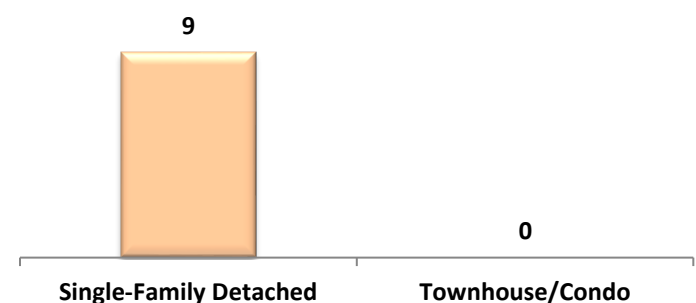
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

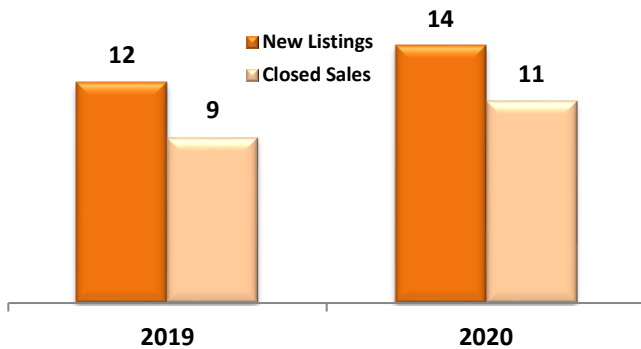
August, 2020

Year to Date

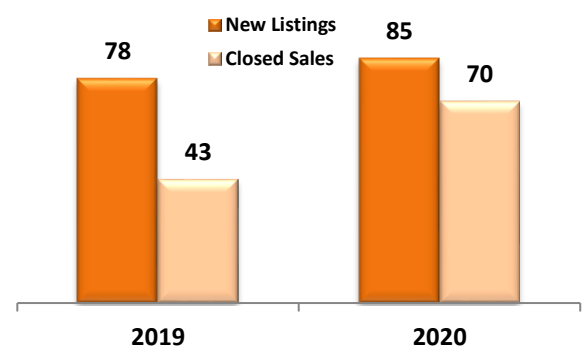
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	14	16.7%	78	85	9.0%
Closed Sales	9	11	22.2%	43	70	62.8%
Average Sales Price	\$ 193,000	\$ 214,645	11.2%	\$ 187,440	\$ 213,888	14.1%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	55	66	20.0%	82	102	24.4%
Total Current Inventory**	29	18	-37.9%	.	.	.
Single-Family Detached Inventory	29	18	-37.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

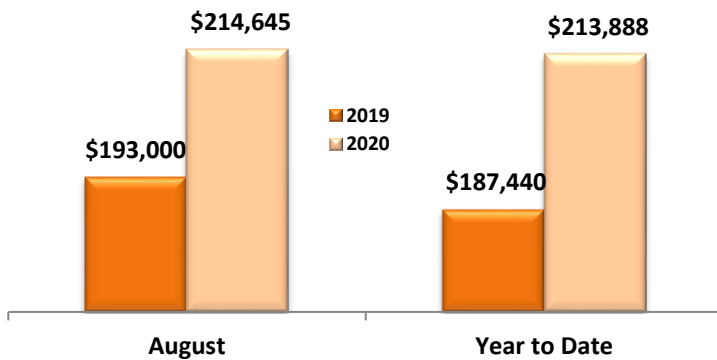
Activity-Most Recent Month



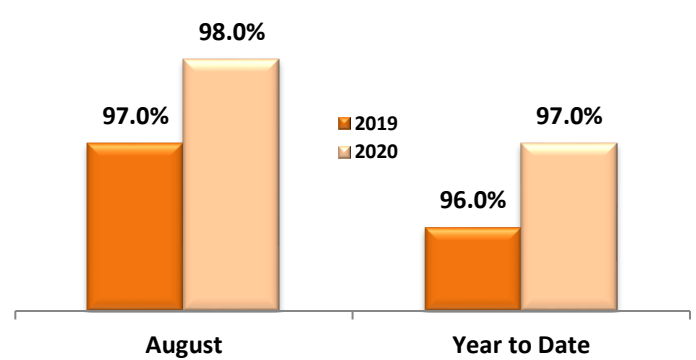
Activity-Year to Date



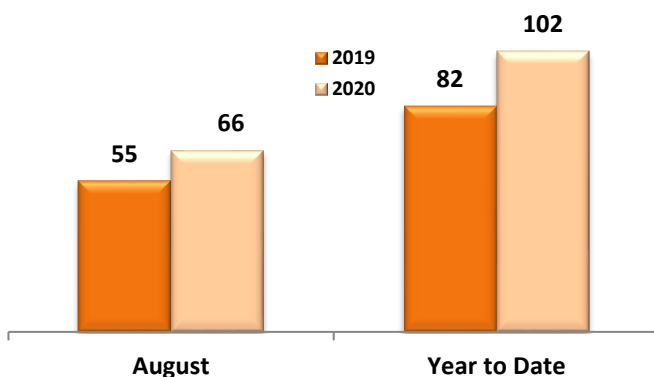
Average Sales Price



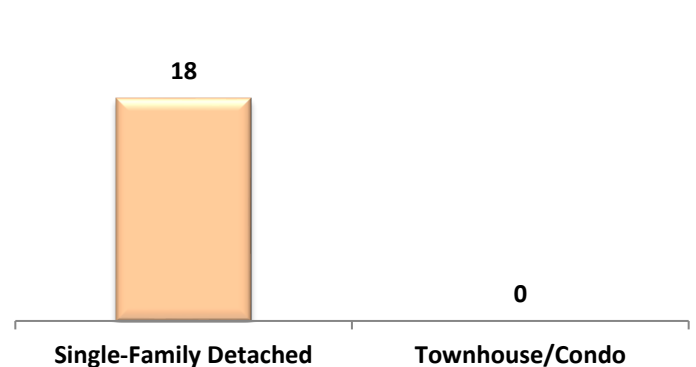
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

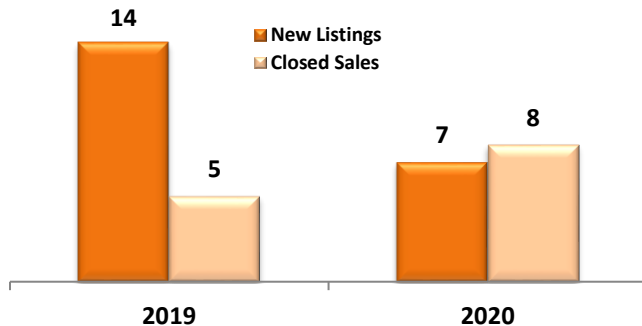
August 2020

Year to Date

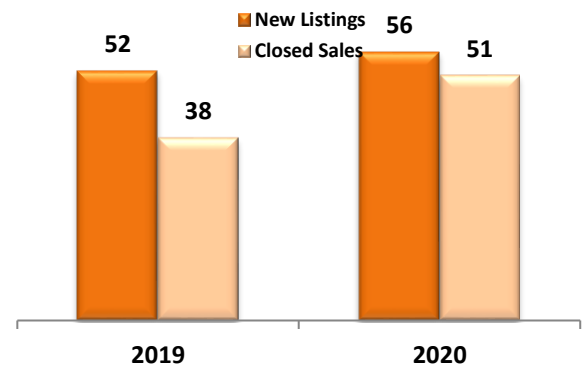
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	14	7	-50.0%	52	56	7.7%
Closed Sales	5	8	60.0%	38	51	34.2%
Average Sales Price	\$ 240,000	\$ 194,212	-19.1%	\$ 173,603	\$ 184,532	6.3%
Percent of Original List Price Received at Sale*	103.0%	102.0%	-1.0%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	52	47	-9.6%	69	67	-2.9%
Total Current Inventory**	11	4	-63.6%	.	.	.
Single-Family Detached Inventory	11	4	-63.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

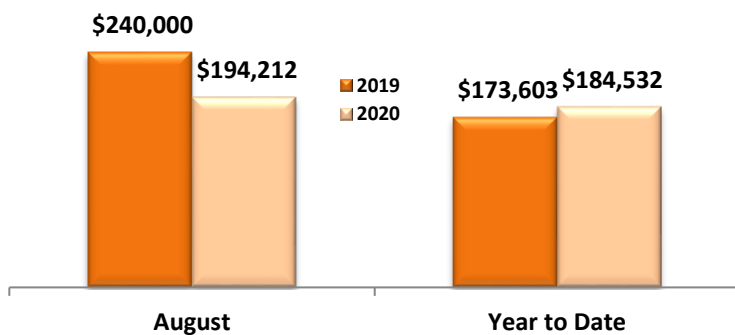
Activity-Most Recent Month



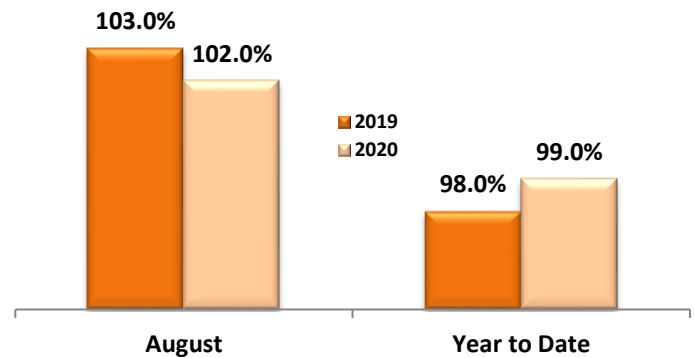
Activity-Year to Date



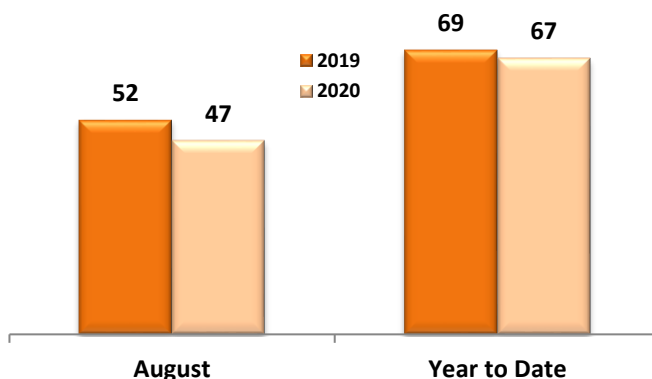
Average Sales Price



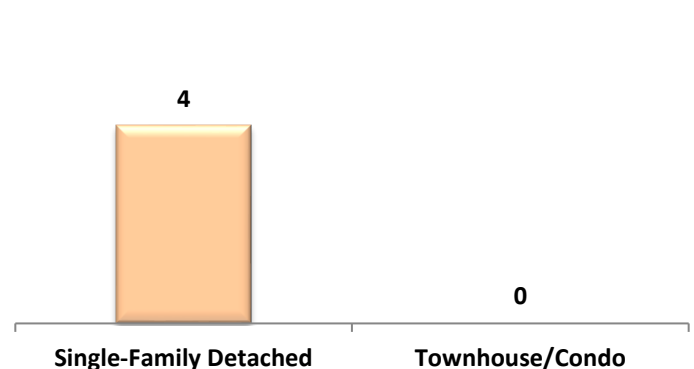
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

August 2020

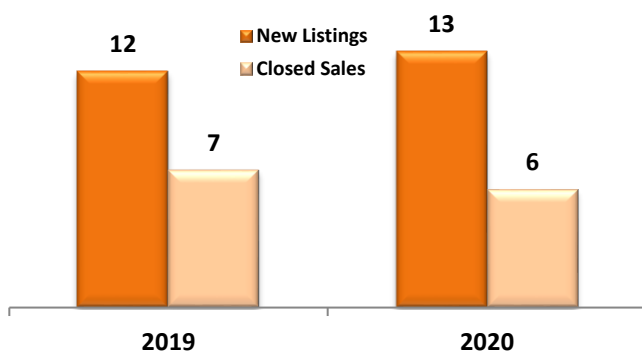
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	13	8.3%	73	66	-9.6%
Closed Sales	7	6	-14.3%	50	44	-12.0%
Average Sales Price	\$ 123,214	\$121,083	-1.7%	\$ 109,044	\$115,773	6.2%
Percent of Original Last Price Received at Sale*	92.0%	94.0%	2.2%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	74	177	139.2%	143	165	15.4%
Total Current Inventory**	45	22	-51.1%	.	.	.
Single-Family Detached Inventory	44	22	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

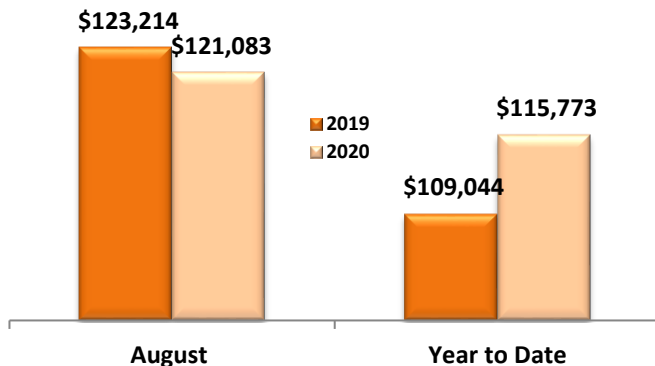
Activity-Most Recent Month



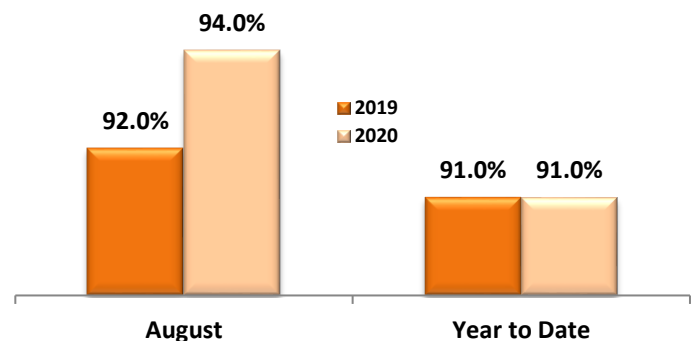
Activity-Year to Date



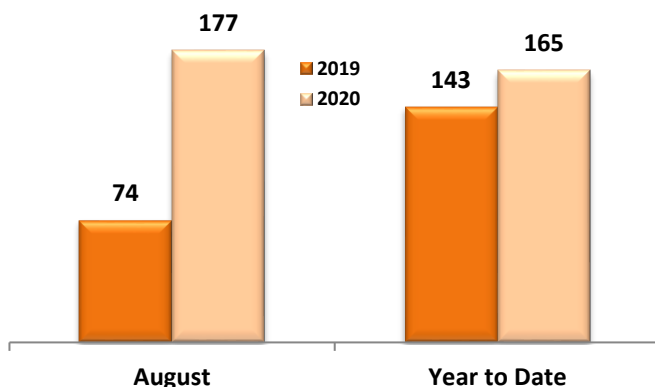
Average Sales Price



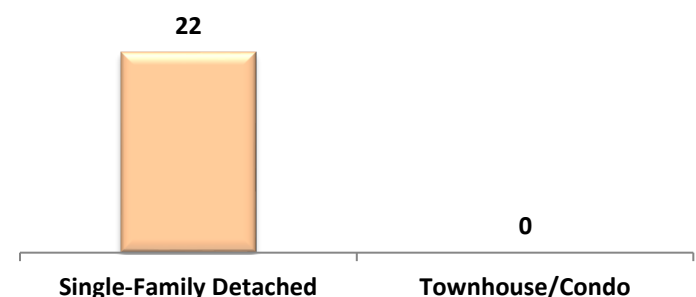
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

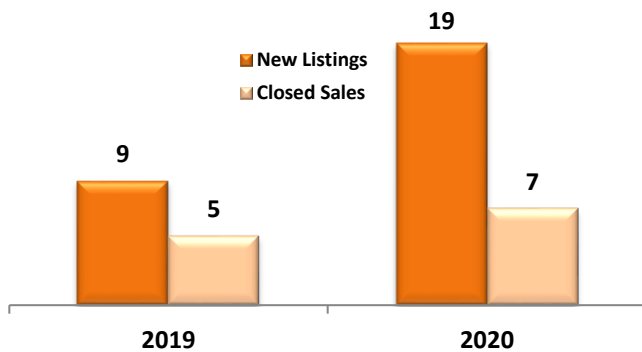
August 2020

Year to Date

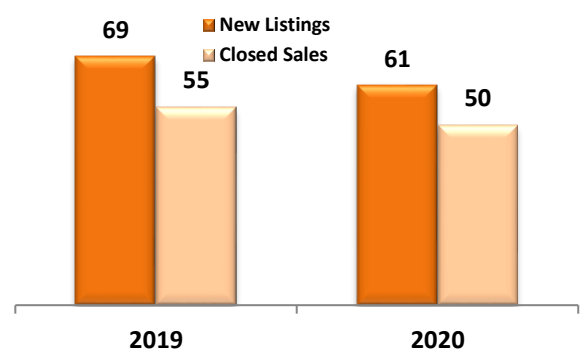
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	19	111.1%	69	61	-11.6%
Closed Sales	5	7	40.0%	55	50	-9.1%
Average Sales Price	\$ 131,960	\$ 150,482	14.0%	\$ 149,279	\$ 147,079	-1.5%
Percent of Original Last Price Received at Sale*	94.0%	98.0%	4.3%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	76	56	-26.3%	80	80	0.0%
Total Current Inventory**	20	7	-65.0%	.	.	.
Single-Family Detached Inventory	20	7	-65.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

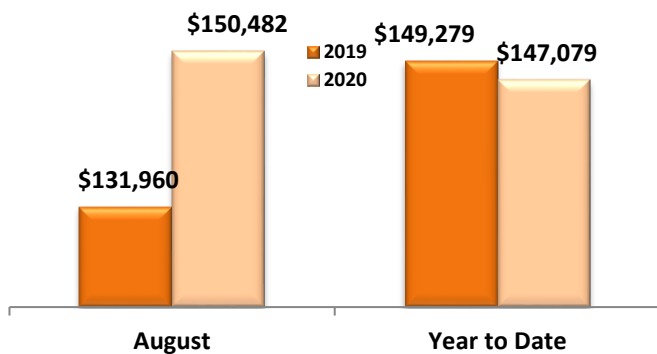
Activity-Most Recent Month



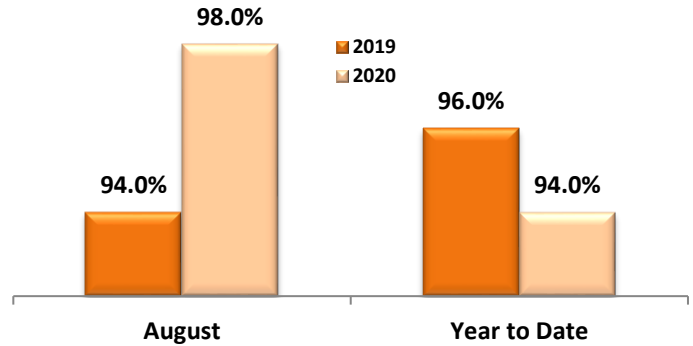
Activity-Year to Date



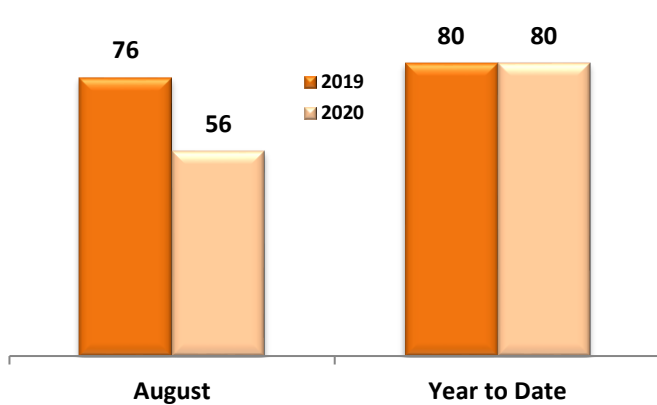
Average Sales Price



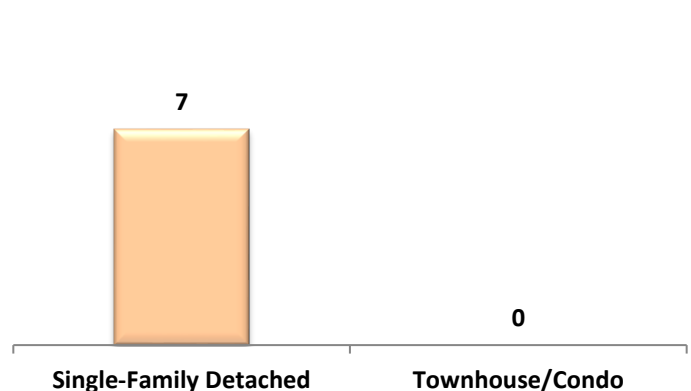
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

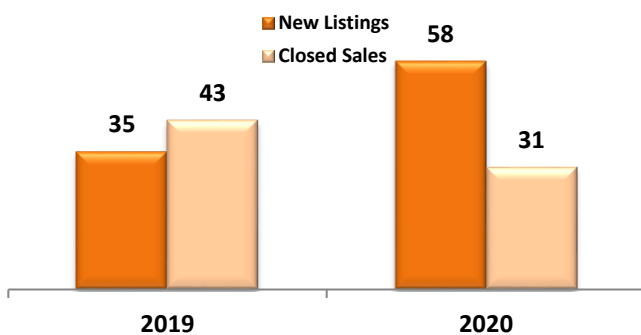
August, 2020

Year to Date

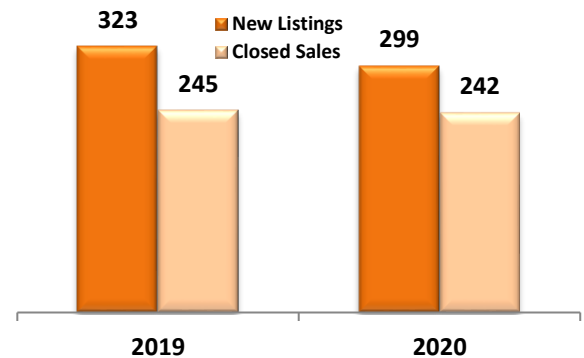
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	35	58	65.7%	323	299	-7.4%
Closed Sales	43	31	-27.9%	245	242	-1.2%
Average Sales Price	\$ 243,866	\$ 280,835	15.2%	\$ 250,596	\$ 263,849	5.3%
Percent of Original Last Price Received at Sale*	99.0%	99.0%	0.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	71	122	71.8%	103	105	1.9%
Total Current Inventory**	88	43	-51.1%	.	.	.
Single-Family Detached Inventory	63	25	-60.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

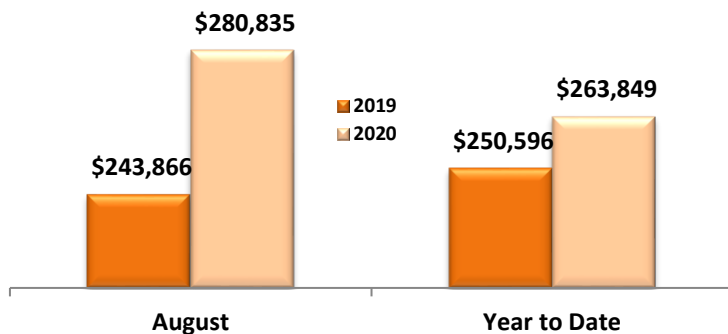
Activity-Most Recent Month



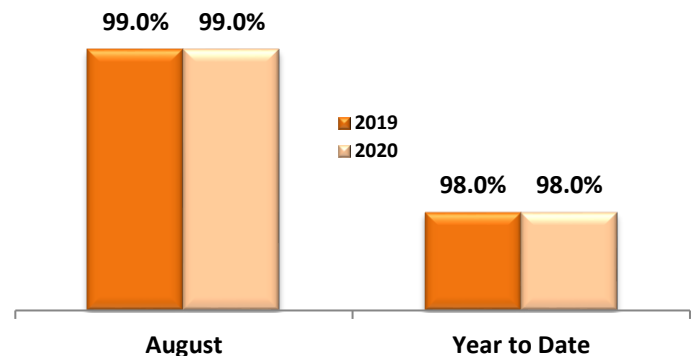
Activity-Year to Date



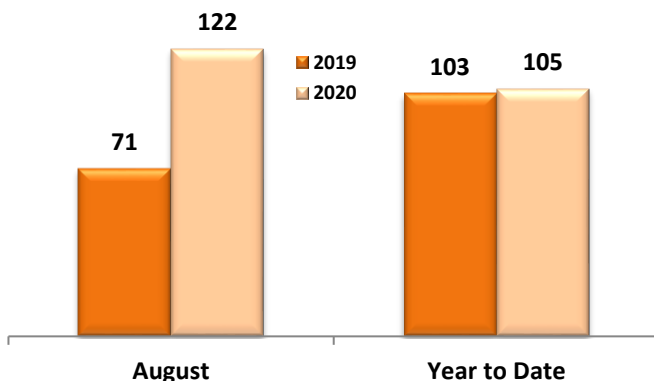
Average Sales Price



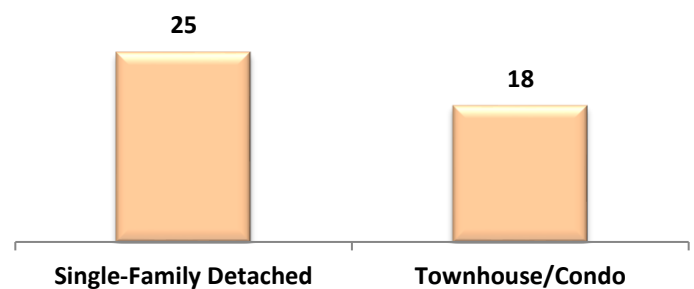
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

August 2020

Year to Date

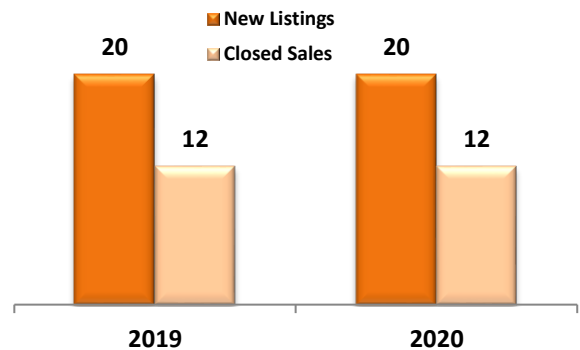
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	3	#DIV/0!	20	20	0.0%
Closed Sales	3	3	0.0%	12	12	0.0%
Average Sales Price	\$ 334,876	\$ 356,333	6.4%	\$ 435,469	\$ 329,825	-24.3%
Percent of Original Last Price Received at Sale*	100.0%	94.0%	-6.0%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	48	186	287.5%	109	128	17.4%
Total Current Inventory**	9	8	-11.1%	.	.	.
Single-Family Detached Inventory	9	8	-11.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

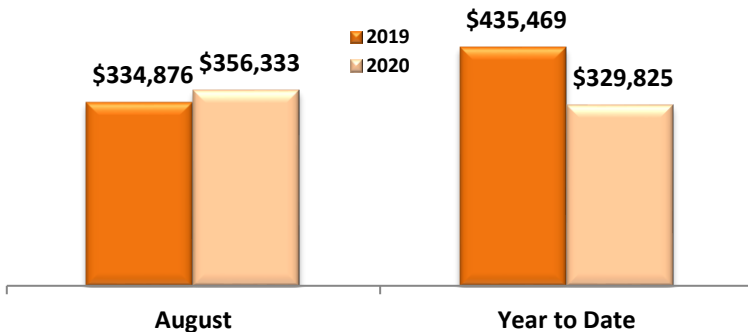
Activity-Most Recent Month



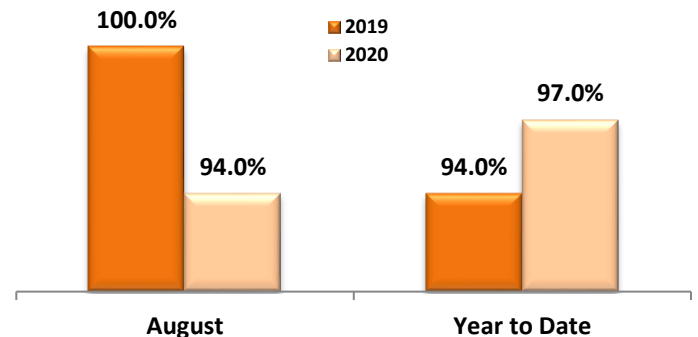
Activity-Year to Date



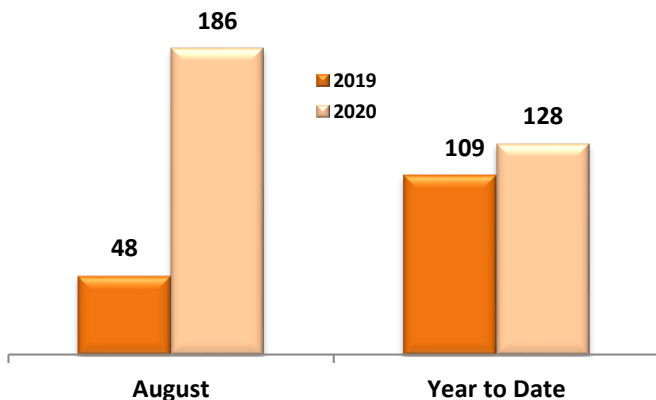
Average Sales Price



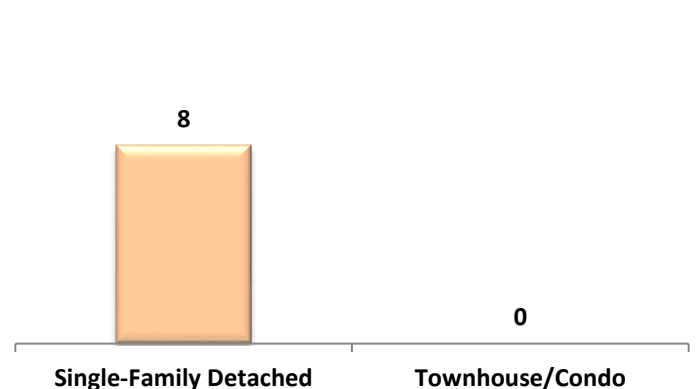
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

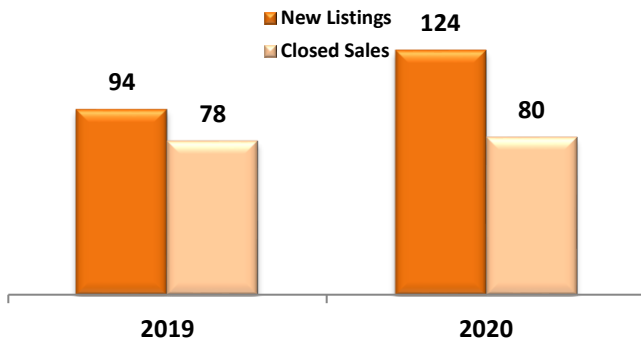
August, 2020

Year to Date

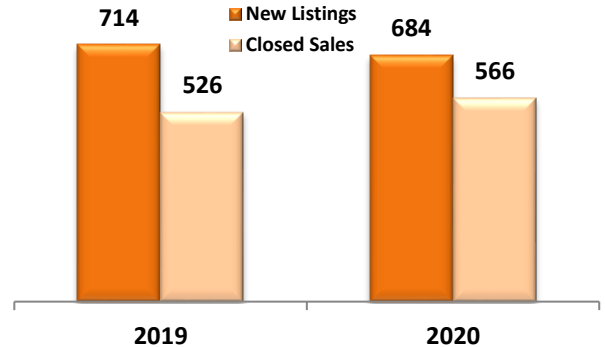
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	94	124	31.9%	714	684	-4.2%
Closed Sales	78	80	2.6%	526	566	7.6%
Average Sales Price	\$ 245,523	\$ 263,998	7.5%	\$ 249,155	\$ 248,664	-0.2%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	71	95	33.8%	99	96	-3.0%
Total Current Inventory**	198	96	-51.5%	.	.	.
Single-Family Detached Inventory	168	77	-54.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

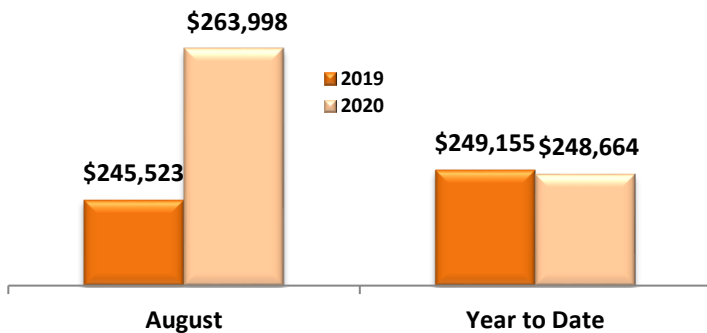
Activity-Most Recent Month



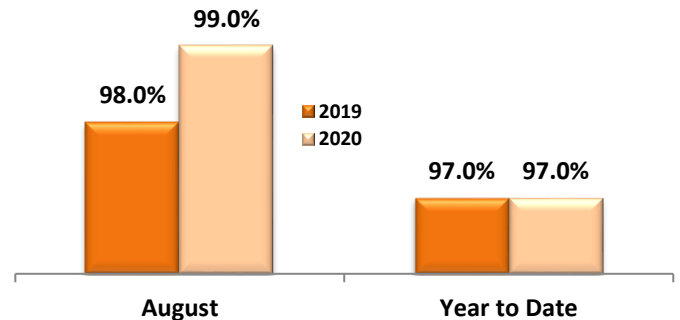
Activity-Year to Date



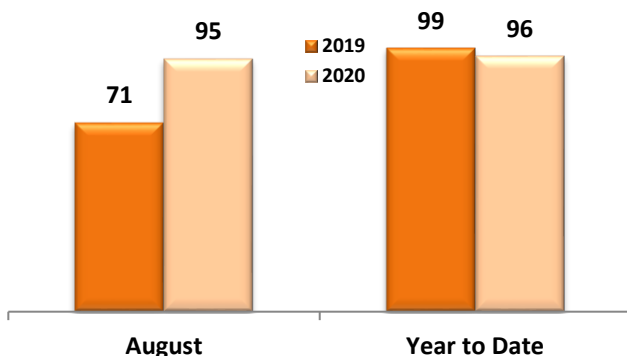
Average Sales Price



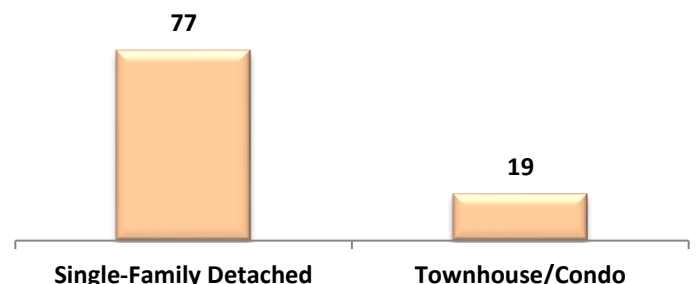
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

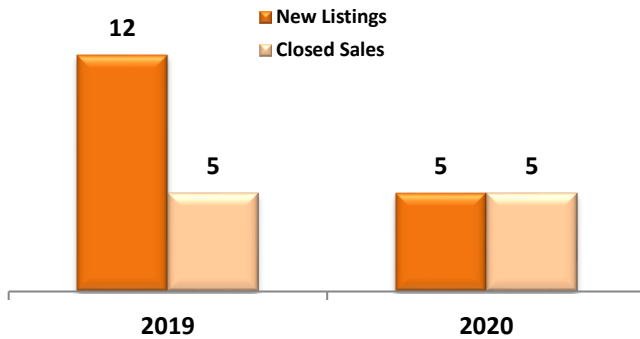
August 2020

Year to Date

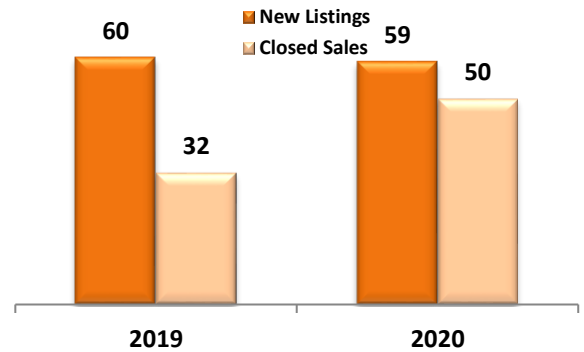
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	5	-58.3%	60	59	-1.7%
Closed Sales	5	5	0.0%	32	50	56.3%
Average Sales Price	\$ 227,960	\$ 182,560	-19.9%	\$ 135,856	\$ 169,978	25.1%
Percent of Original Last Price Received at Sale*	97.0%	94.0%	-3.1%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	93	56	-39.8%	142	130	-8.5%
Total Current Inventory**	28	5	-82.1%	.	.	.
Single-Family Detached Inventory	26	5	-80.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

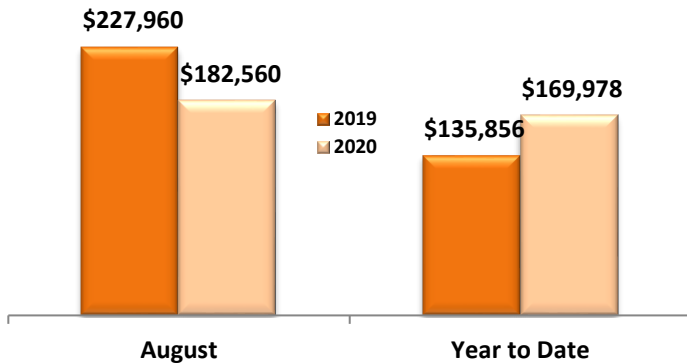
Activity-Most Recent Month



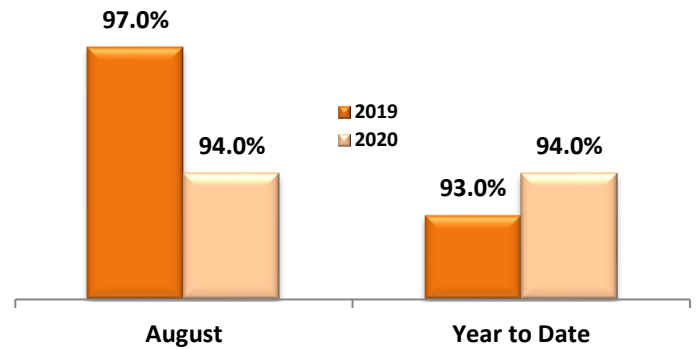
Activity-Year to Date



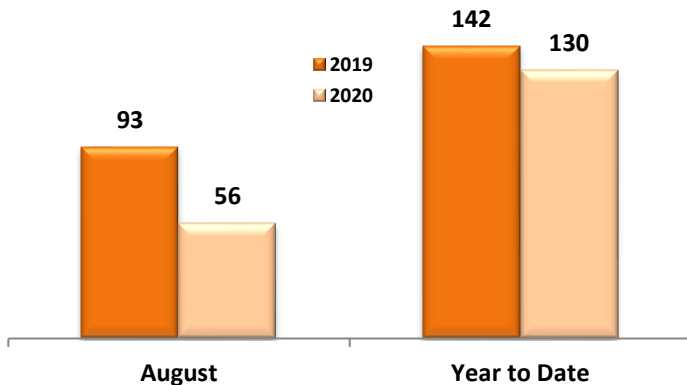
Average Sales Price



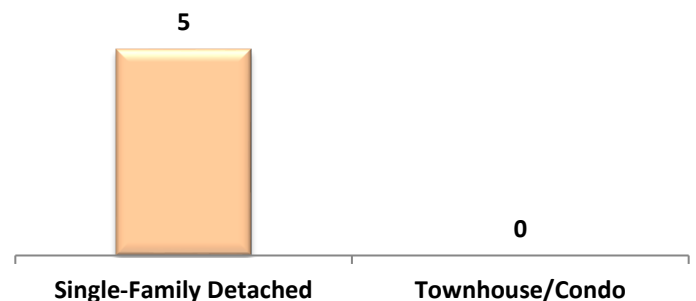
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

August, 2020

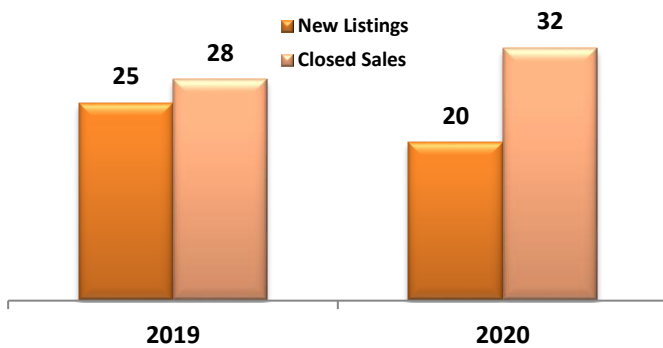
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	25	20	-20.0%	176	184	4.5%
Closed Sales	28	32	14.3%	143	153	7.0%
Average Sales Price	\$ 192,075	\$ 225,260	17.3%	\$ 175,560	\$ 199,708	13.8%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	80	101	26.3%	104	111	6.7%
Total Current Inventory**	44	30	-31.8%	.	.	.
Single-Family Detached Inventory	37	25	-32.4%	.	.	.

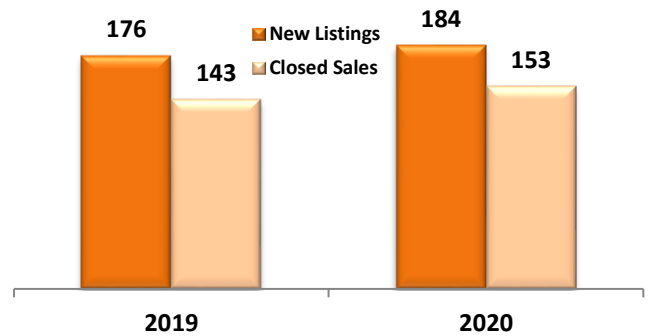
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

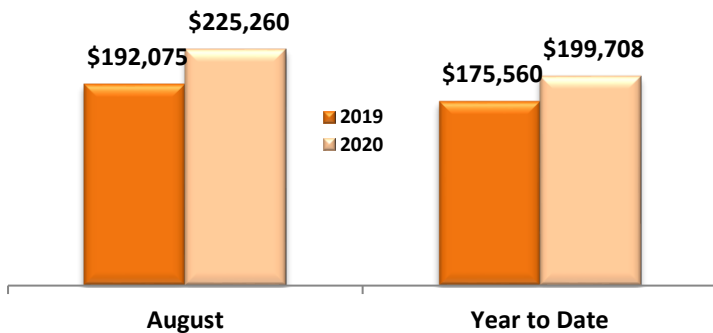
Activity-Most Recent Month



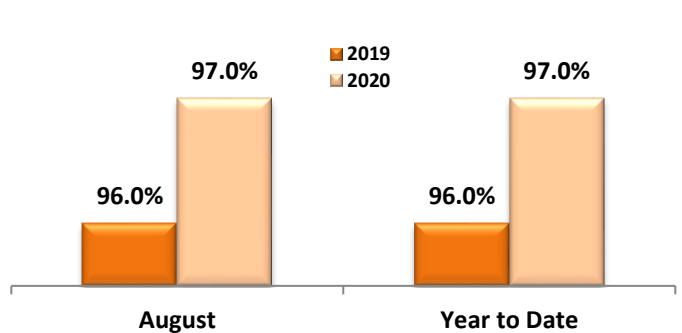
Activity-Year to Date



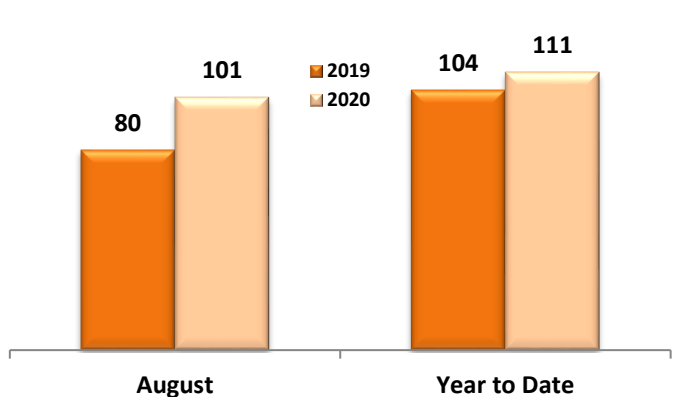
Average Sales Price



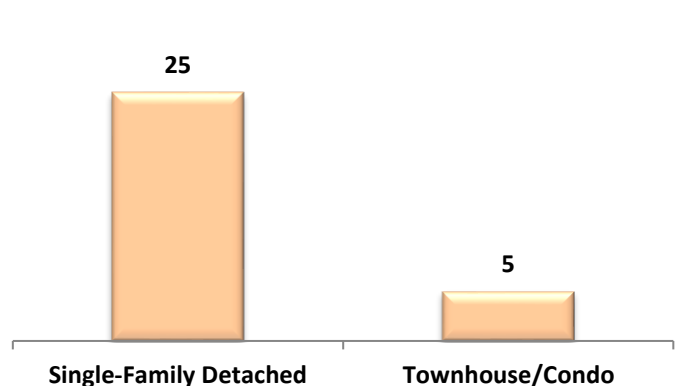
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

August, 2020

Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

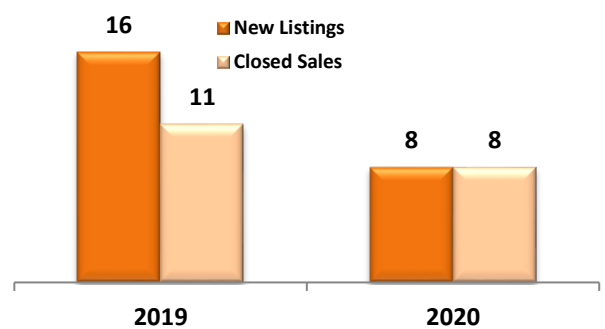
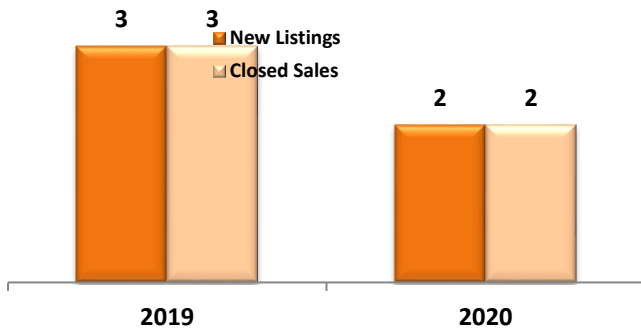
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	2	-33.3%	16	8	-50.0%
Closed Sales	3	2	-33.3%	11	8	-27.3%
Average Sales Price	\$ 140,900	\$249,000	76.7%	\$ 157,327	\$219,750	39.7%
Percent of Original Last Price Received at Sale*	97.0%	99.0%	2.1%	94.0%	101.0%	7.4%
Average Days on Market Until Sale	87	55	-36.8%	102	67	-34.3%
Total Current Inventory**	6	1	-83.3%	.	.	.
Single-Family Detached Inventory	6	1	-83.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

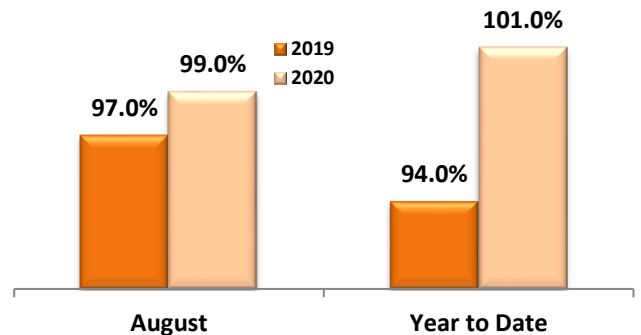
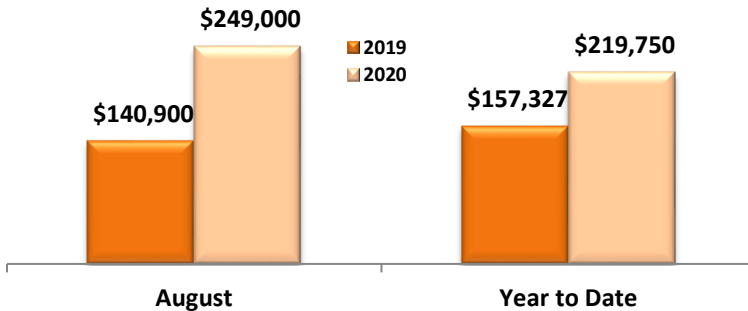
Activity-Most Recent Month

Activity-Year to Date



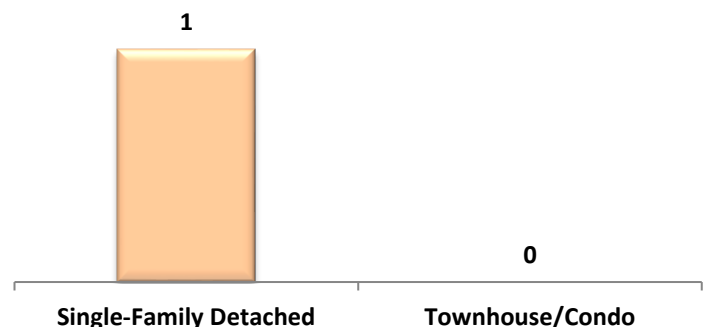
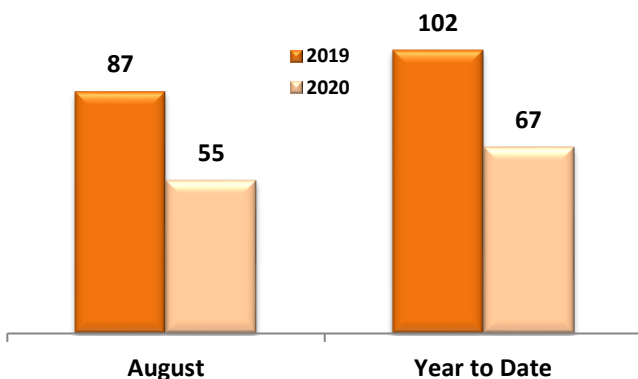
Average Sales Price

Ratio of Sales Price to Original List Price



Average Days on Market Until Sale

Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

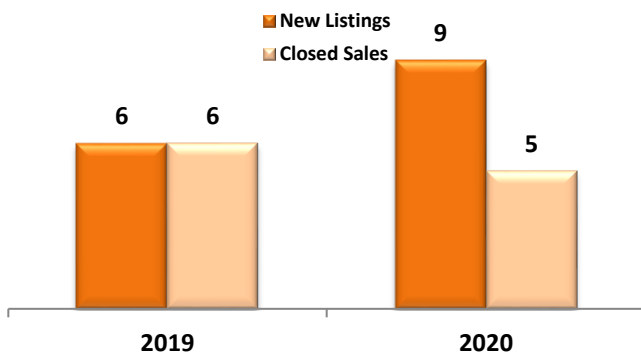
August, 2020

Year to Date

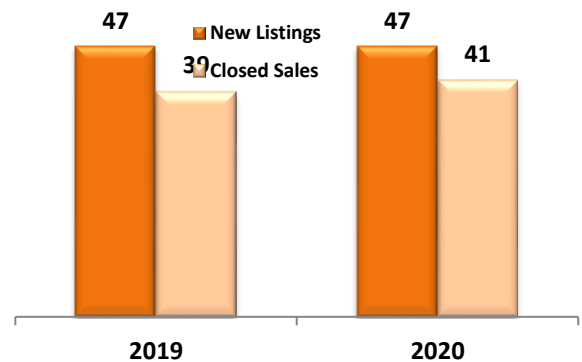
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	6	9	50.0%	47	47	0.0%
Closed Sales	6	5	-16.7%	39	41	5.1%
Average Sales Price	\$ 301,066	\$ 281,400	-6.5%	\$ 319,997	\$ 314,891	-1.6%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	93	66	-29.0%	143	111	-22.4%
Total Current Inventory**	18	8	-55.6%	.	.	.
Single-Family Detached Inventory	17	8	-52.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

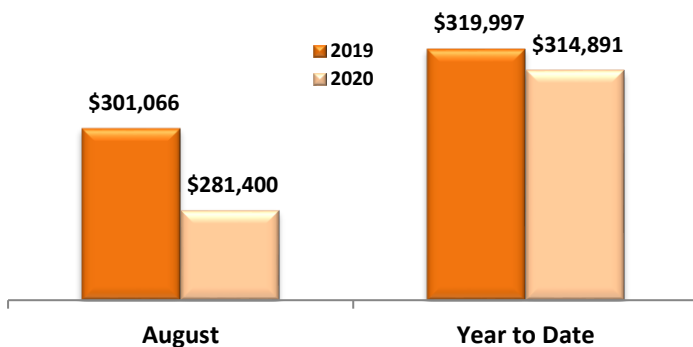
Activity-Most Recent Month



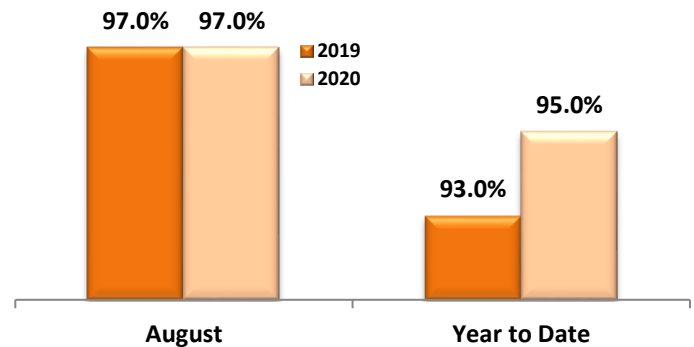
Activity-Year to Date



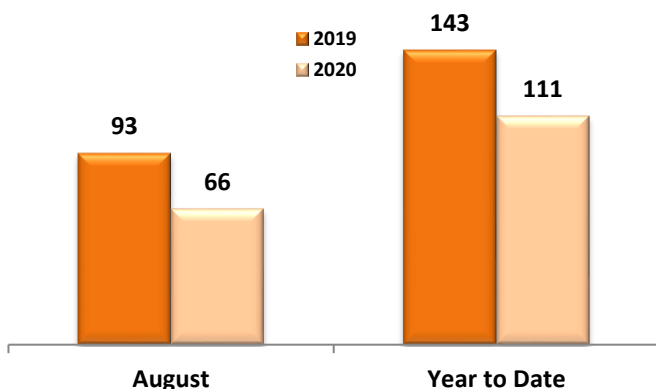
Average Sales Price



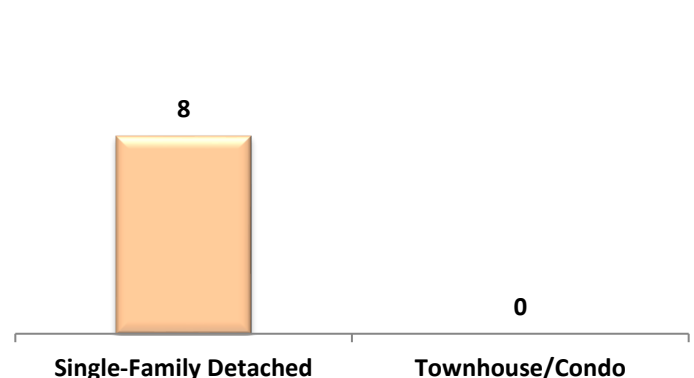
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

August, 2020

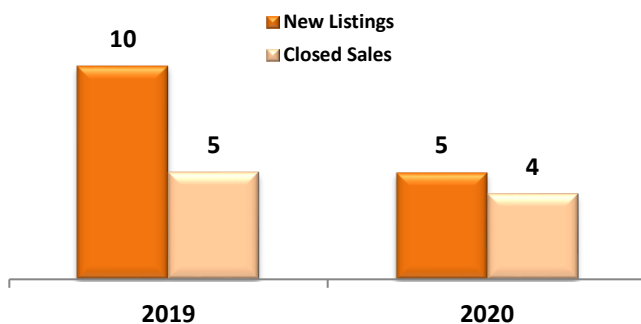
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	10	5	-50.0%	48	36	-25.0%
Closed Sales	5	4	-20.0%	30	33	10.0%
Average Sales Price	\$ 134,360	\$ 112,475	-16.3%	\$ 107,033	\$ 121,068	13.1%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	66	127	92.4%	93	129	38.7%
Total Current Inventory**	23	6	-73.9%	.	.	.
Single-Family Detached Inventory	23	6	-73.9%	.	.	.

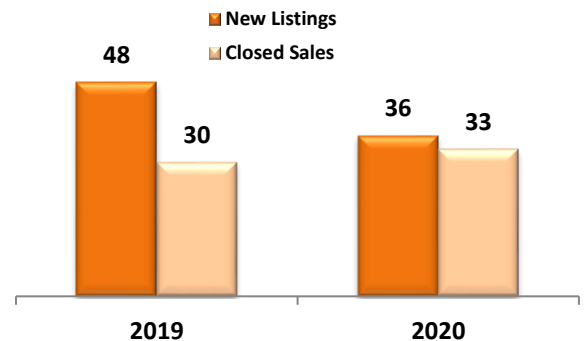
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

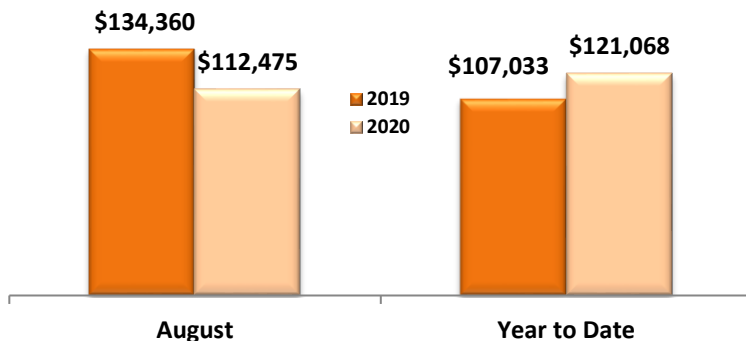
Activity-Most Recent Month



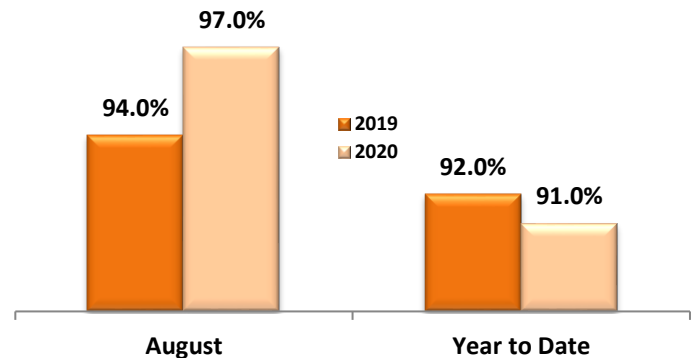
Activity-Year to Date



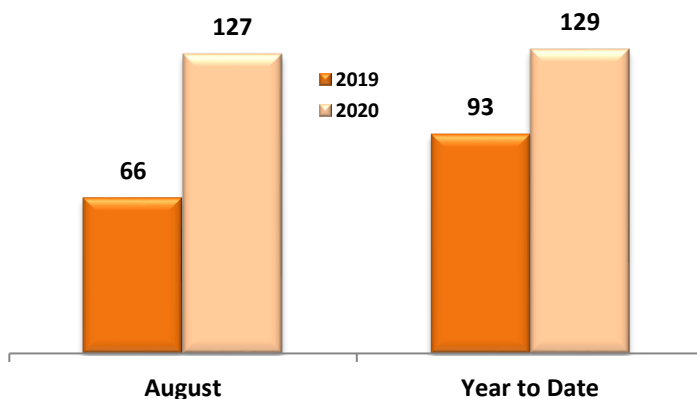
Average Sales Price



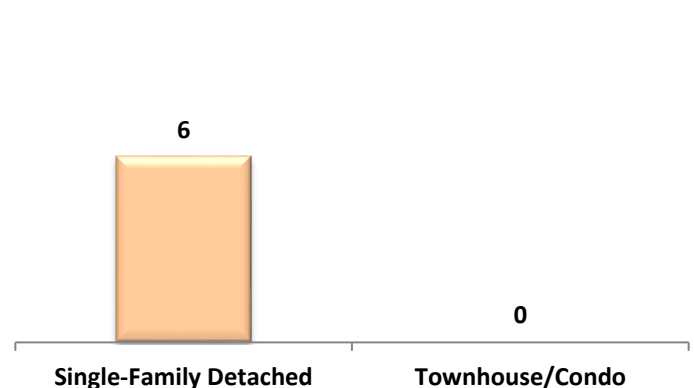
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

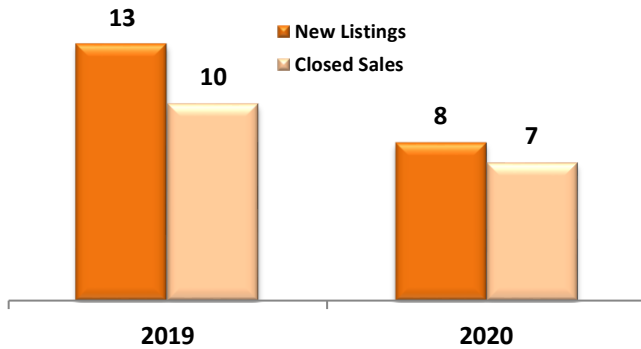
August, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

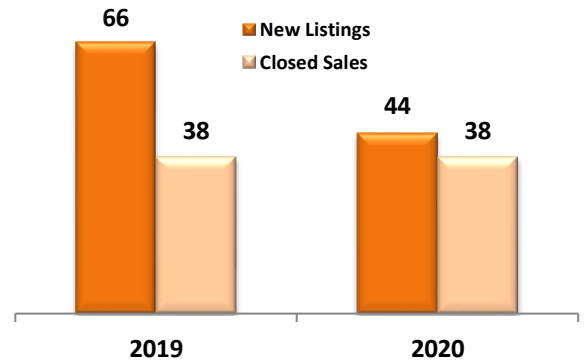
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	13	8	-38.5%	66	44	-33.3%
Closed Sales	10	7	-30.0%	38	38	0.0%
Average Sales Price	\$ 187,560	\$ 170,957	-8.9%	\$ 155,661	\$ 190,253	22.2%
Percent of Original Last Price Received at Sale*	99.0%	100.0%	1.0%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	81	91	12.3%	81	104	28.4%
Total Current Inventory**	19	7	-63.2%	.	.	.
Single-Family Detached Inventory	16	7	-56.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

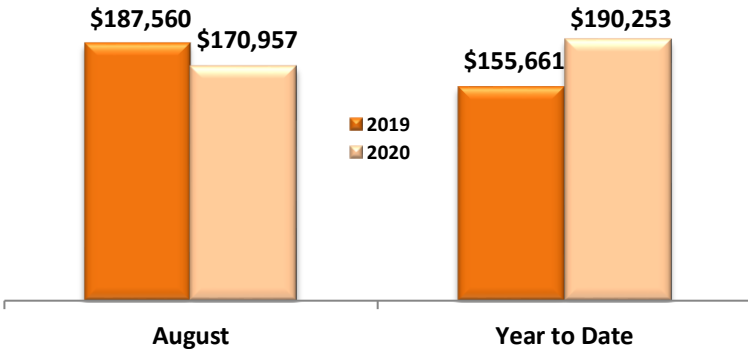
Activity-Most Recent Month



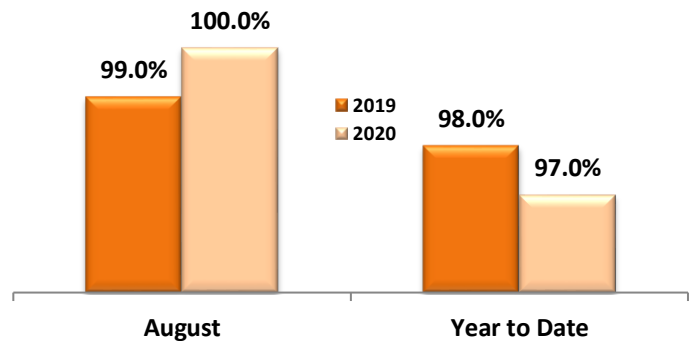
Activity-Year to Date



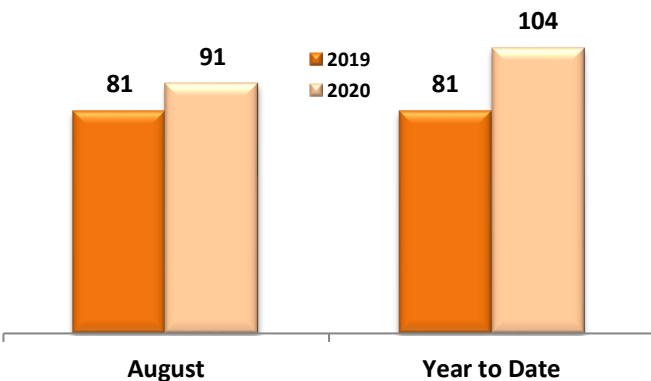
Average Sales Price



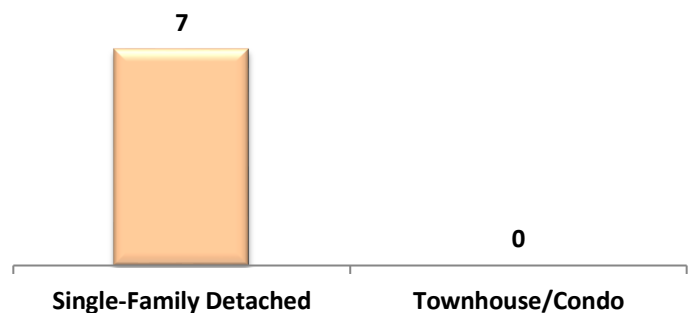
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

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St. Peter/Kasota/Cleveland

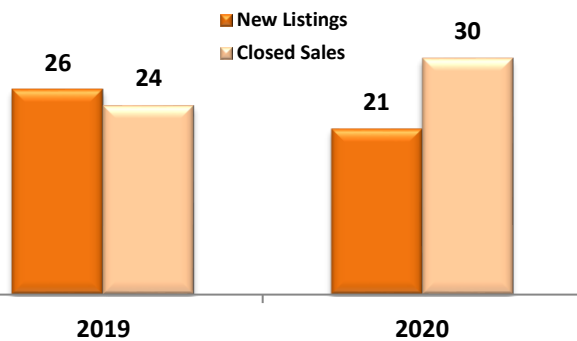
August, 2020

Year to Date

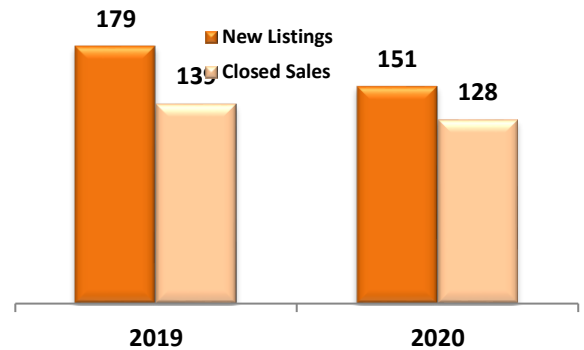
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	26	21	-19.2%	179	151	-15.6%
Closed Sales	24	30	25.0%	139	128	-7.9%
Average Sales Price	\$ 245,277	\$ 212,323	-13.4%	\$ 227,146	\$ 247,616	9.0%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	95	90	-5.3%	108	115	6.5%
Total Current Inventory**	48	25	-47.9%	.	.	.
Single-Family Detached Inventory	45	25	-44.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

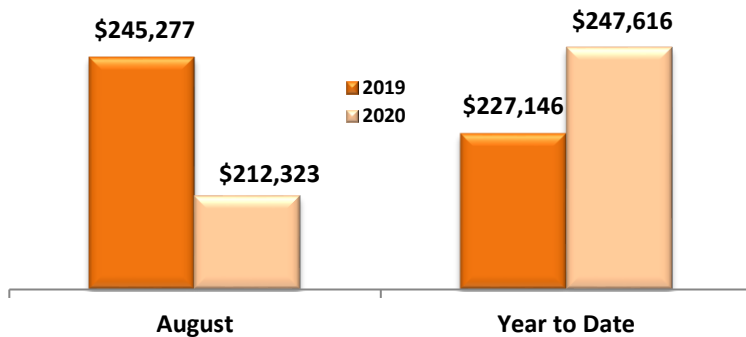
Activity-Most Recent Month



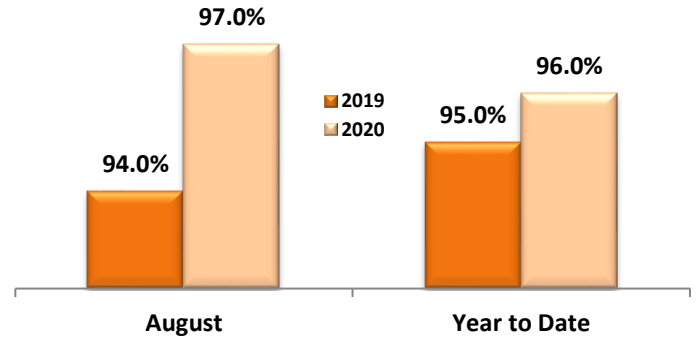
Activity-Year to Date



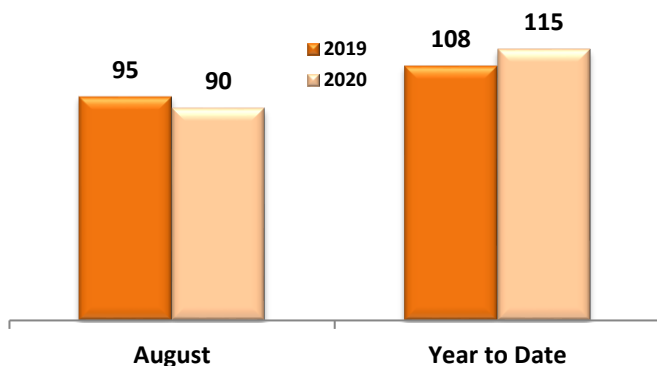
Average Sales Price



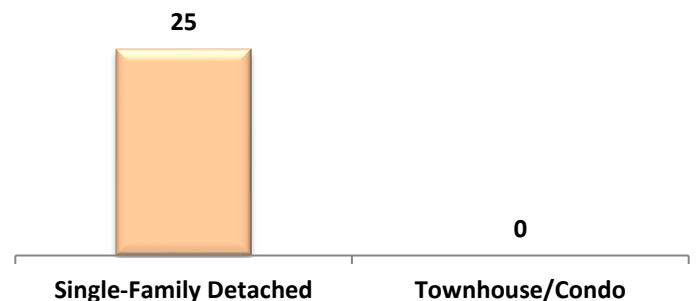
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

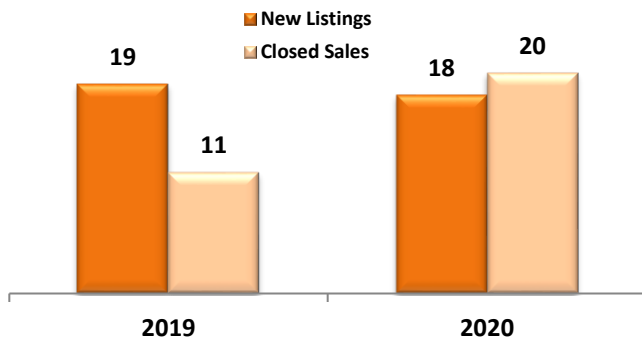
August, 2020

Year to Date

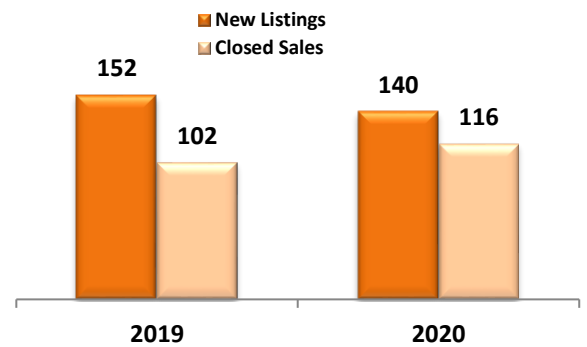
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	19	18	-5.3%	152	140	-7.9%
Closed Sales	11	20	81.8%	102	116	13.7%
Average Sales Price	\$ 268,236	\$ 298,777	11.4%	\$ 289,774	\$ 283,325	-2.2%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	71	88	23.9%	95	95	0.0%
Total Current Inventory**	47	16	-66.0%	.	.	.
Single-Family Detached Inventory	43	15	-65.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

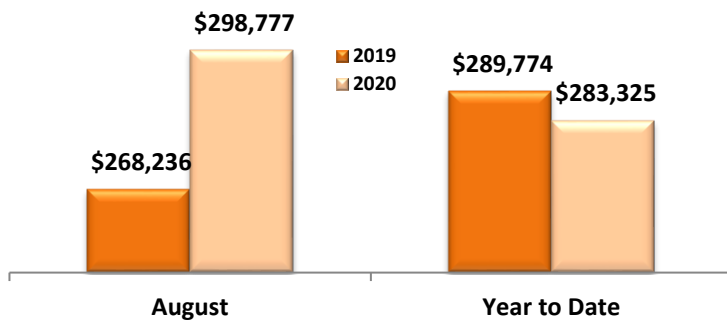
Activity-Most Recent Month



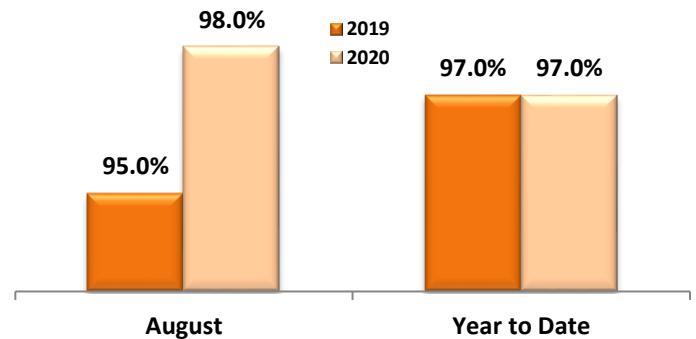
Activity-Year to Date



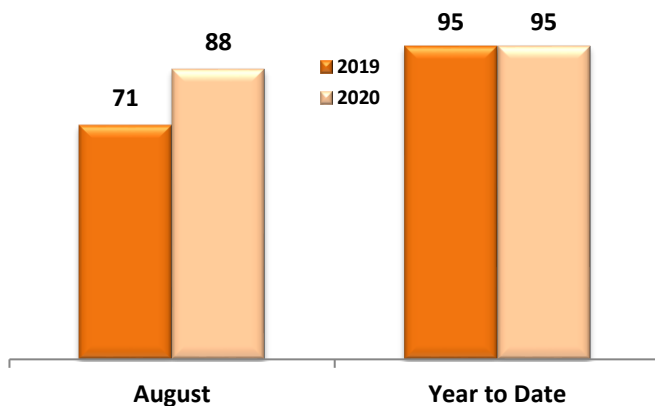
Average Sales Price



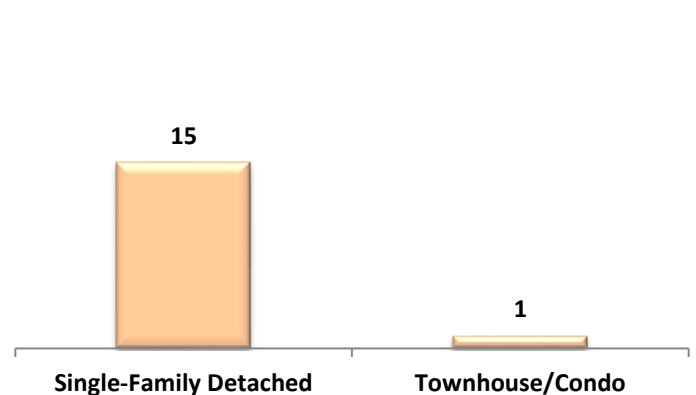
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

August, 2020

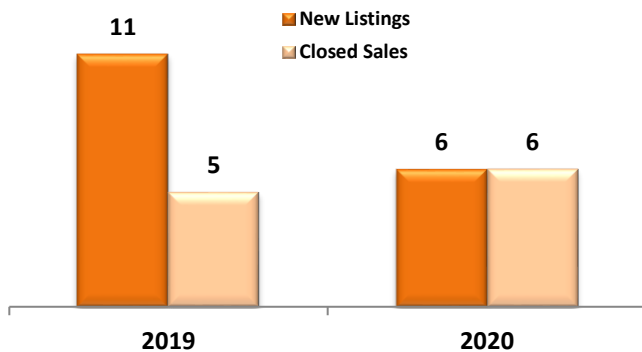
Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	6	-45.5%	49	55	12.2%
Closed Sales	5	6	20.0%	31	51	64.5%
Average Sales Price	\$ 208,630	\$ 225,466	8.1%	\$ 213,672	\$ 188,322	-11.9%
Percent of Original Last Price Received at Sale*	102.0%	97.0%	-4.9%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	74	71	-4.1%	91	76	-16.5%
Total Current Inventory**	11	8	-27.3%	.	.	.
Single-Family Detached Inventory	10	8	-20.0%	.	.	.

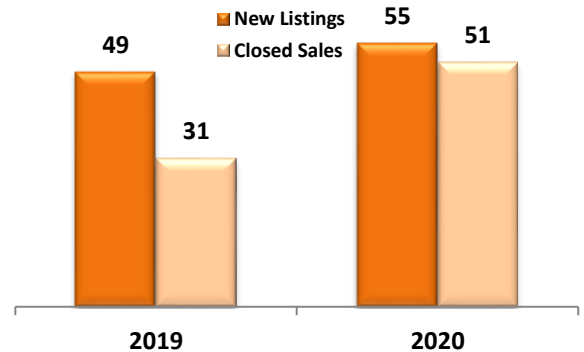
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

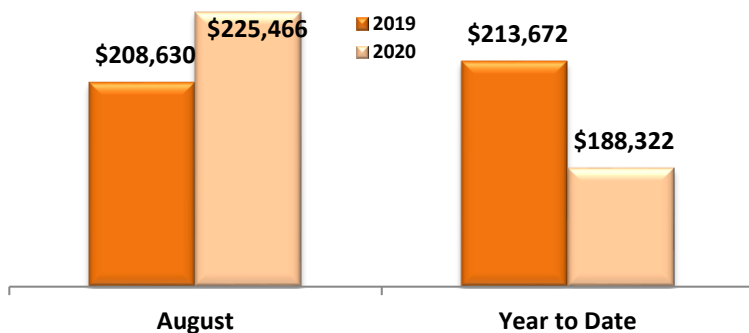
Activity-Most Recent Month



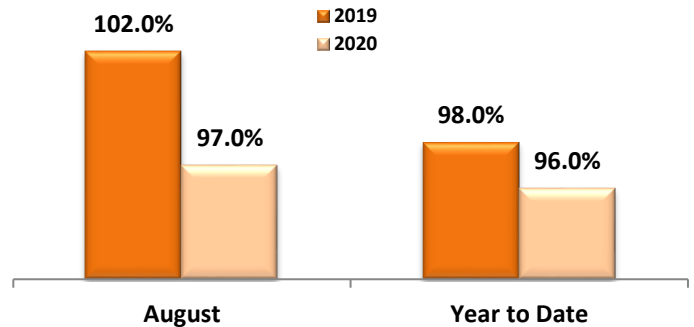
Activity-Year to Date



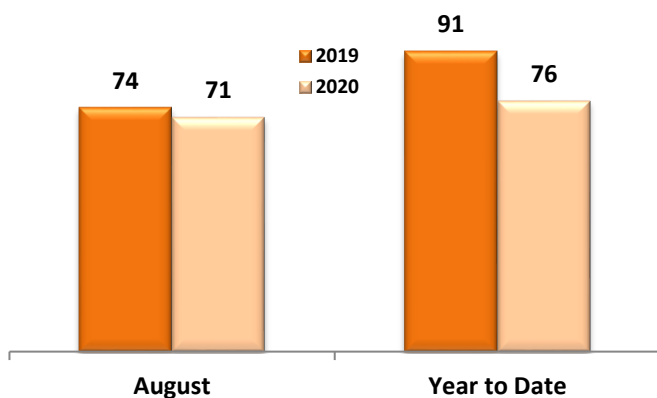
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

