



August, 2021
Housing Market

Total Volume Sold

\$54.4 Million

Average Sold price

\$240,838

Total Closed Sales

246

Total New Listings

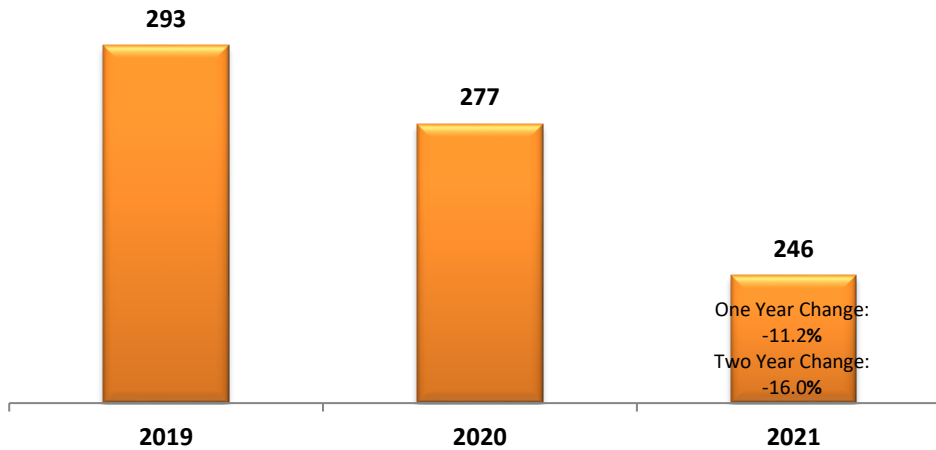
226



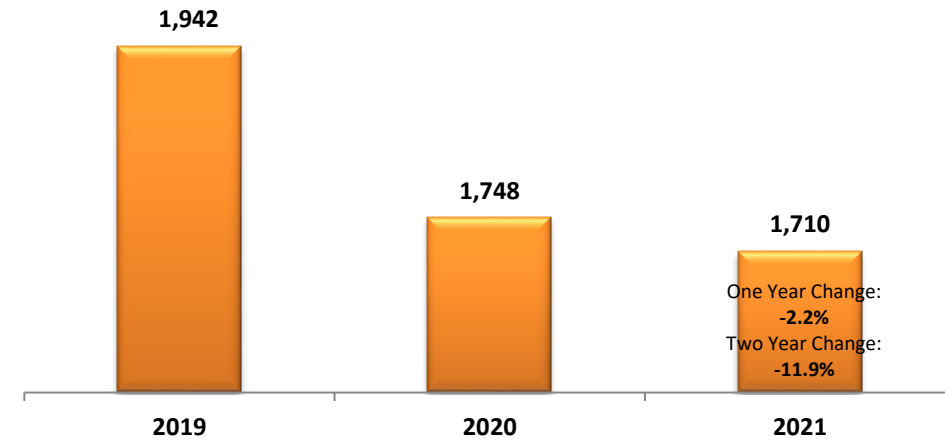
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

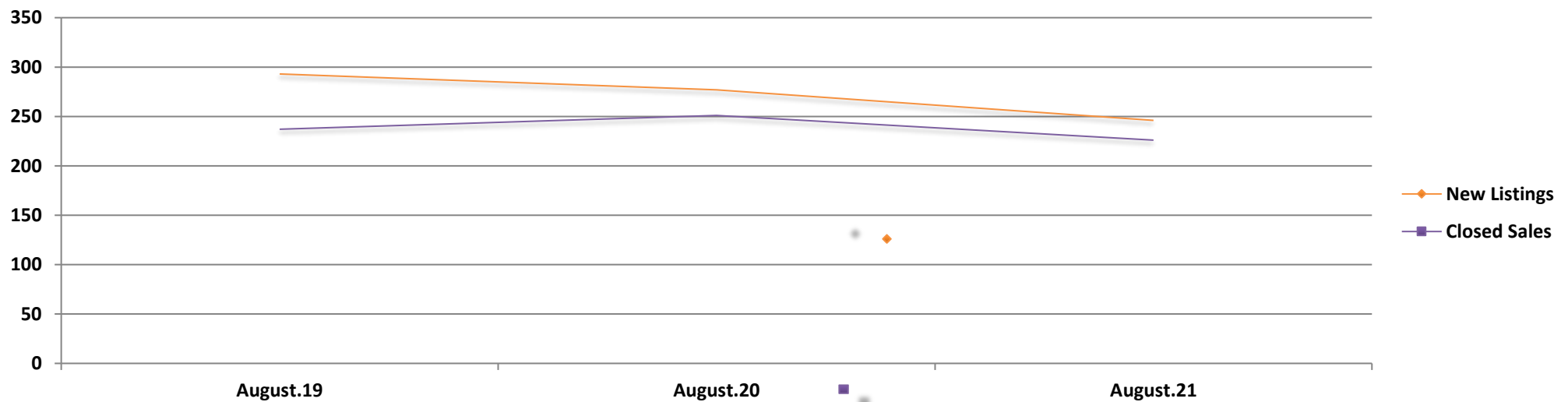
August 2021



Year to Date



Historical Market Activity



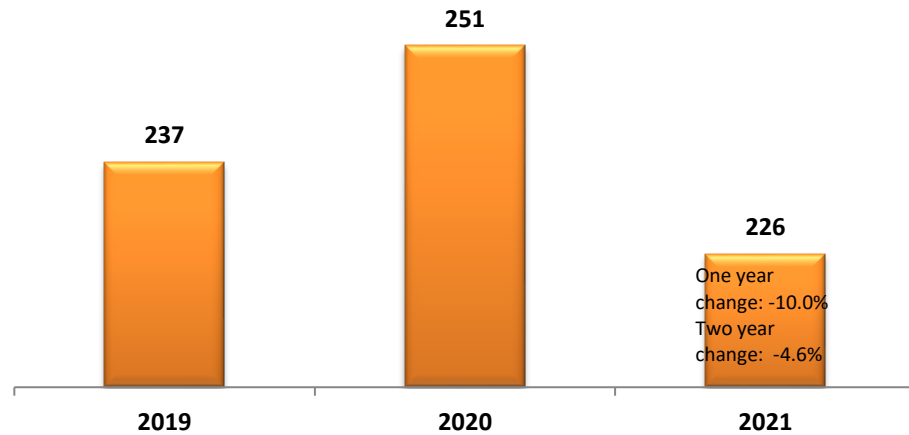
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

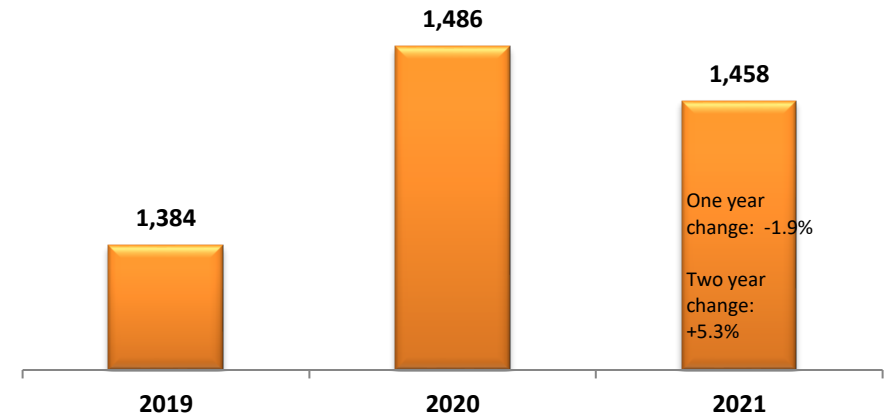


Late Sales recorded in MLS figured in
Year to Date Totals

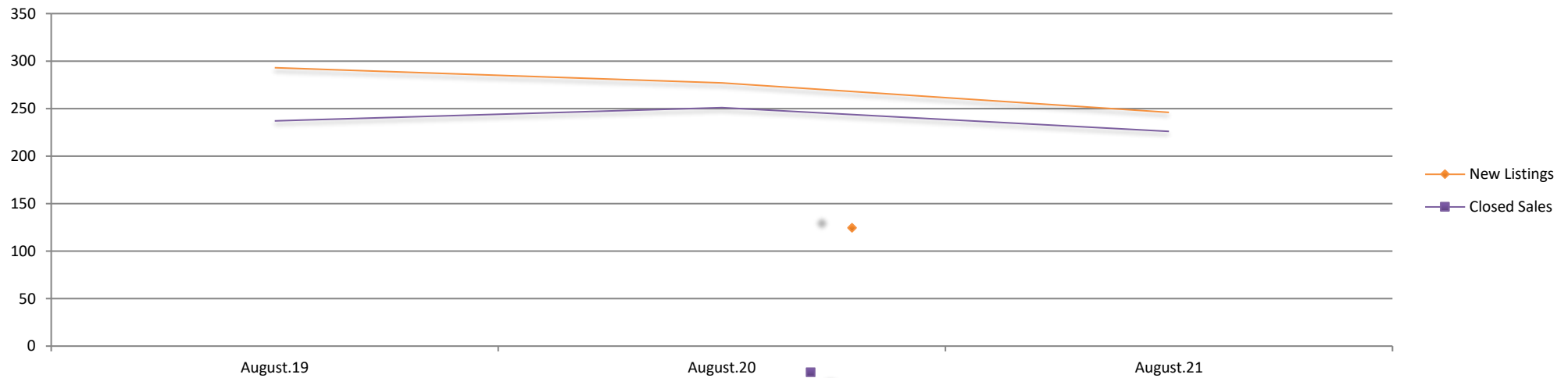
August, 2021



Year to Date



Historical Market Activity

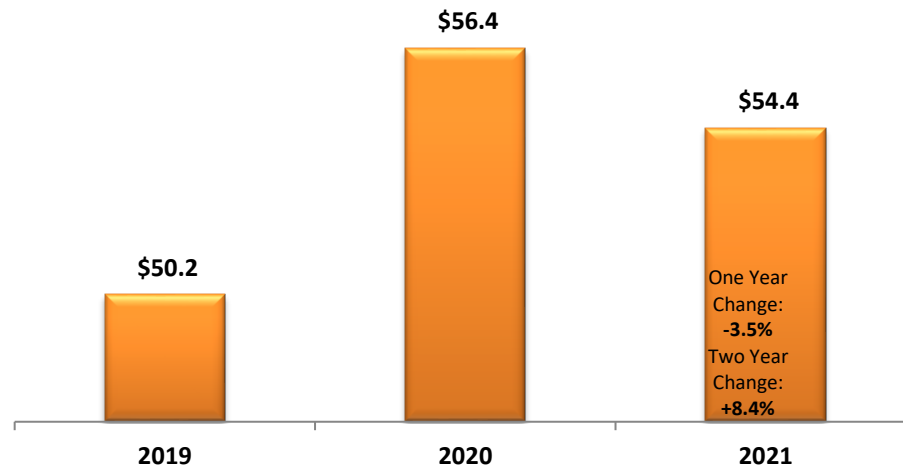


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

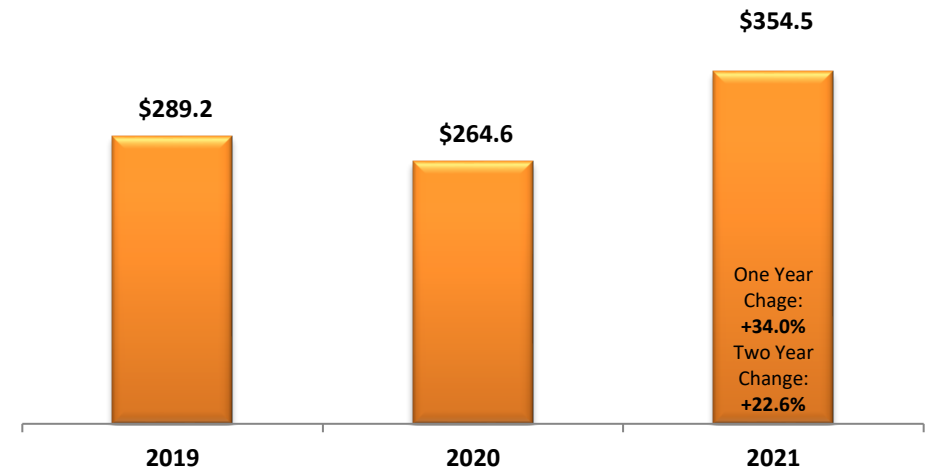


August, 2021

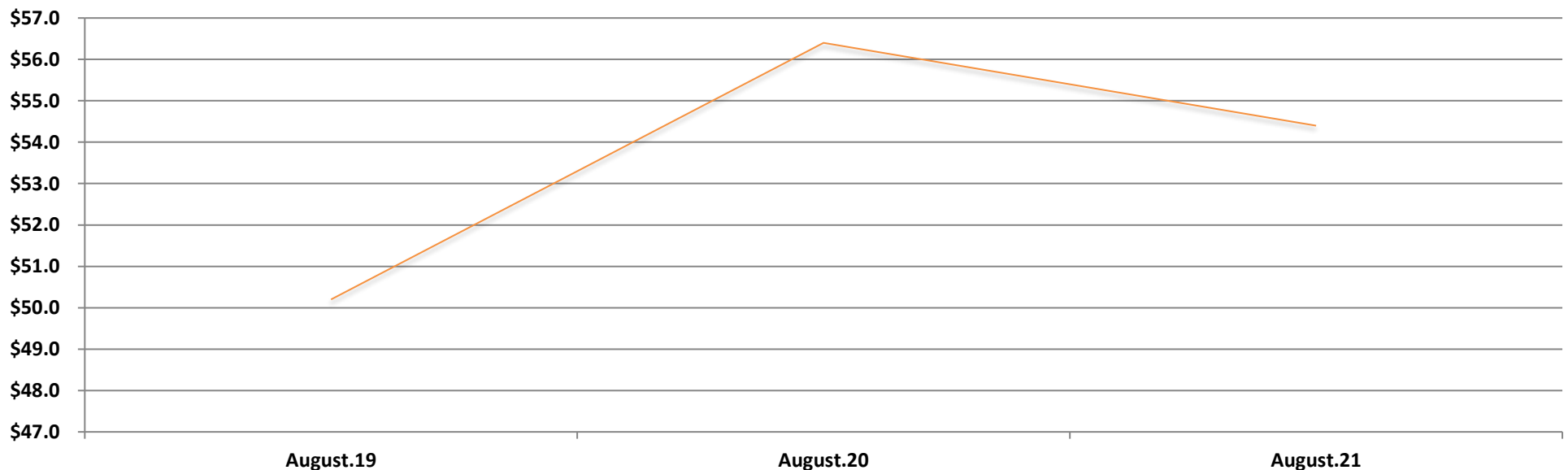


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



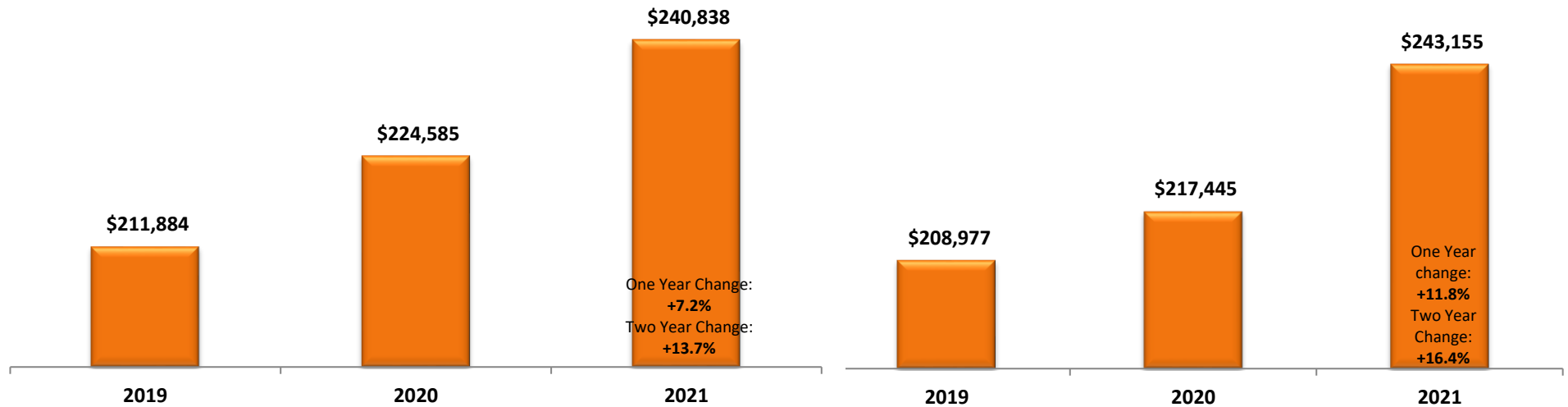
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

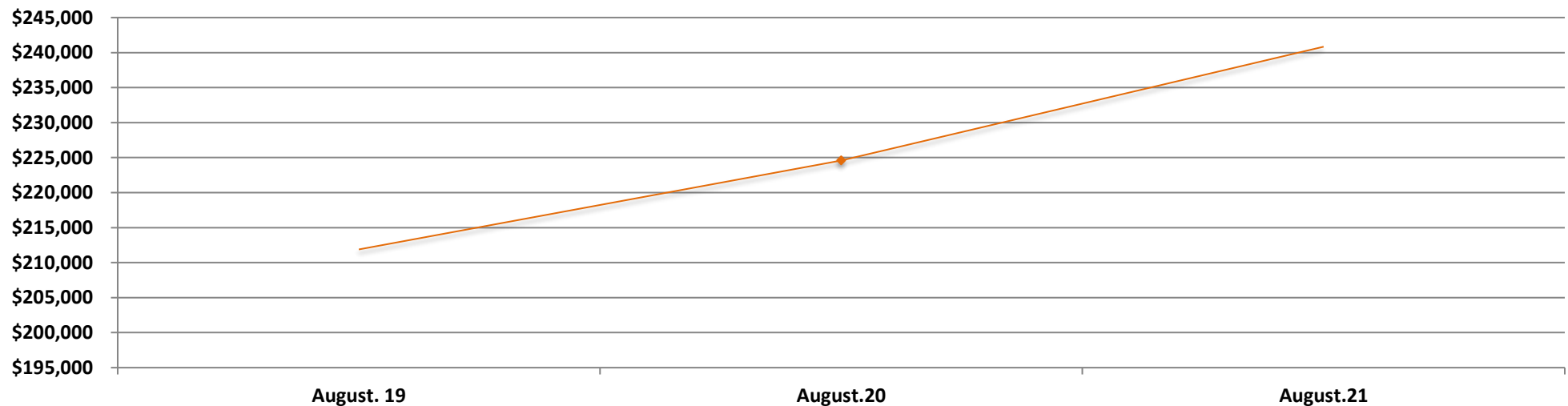
August, 2021

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



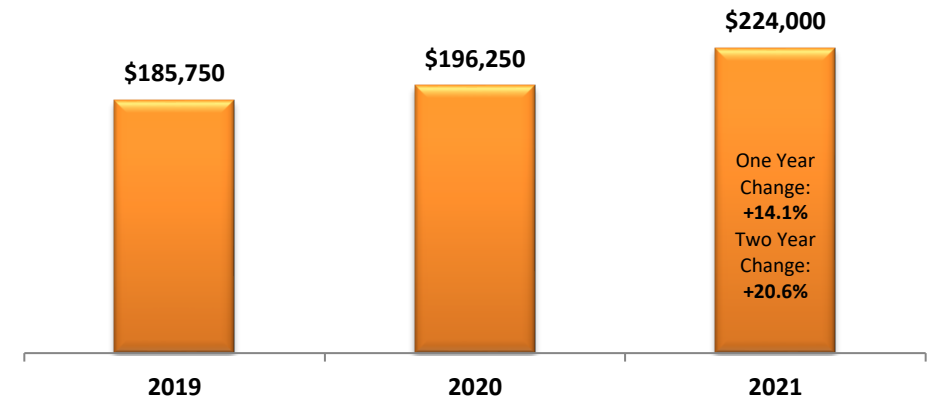
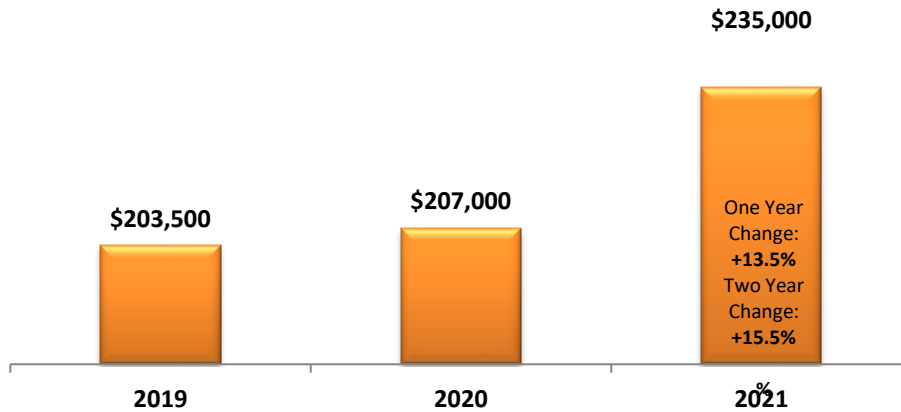
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

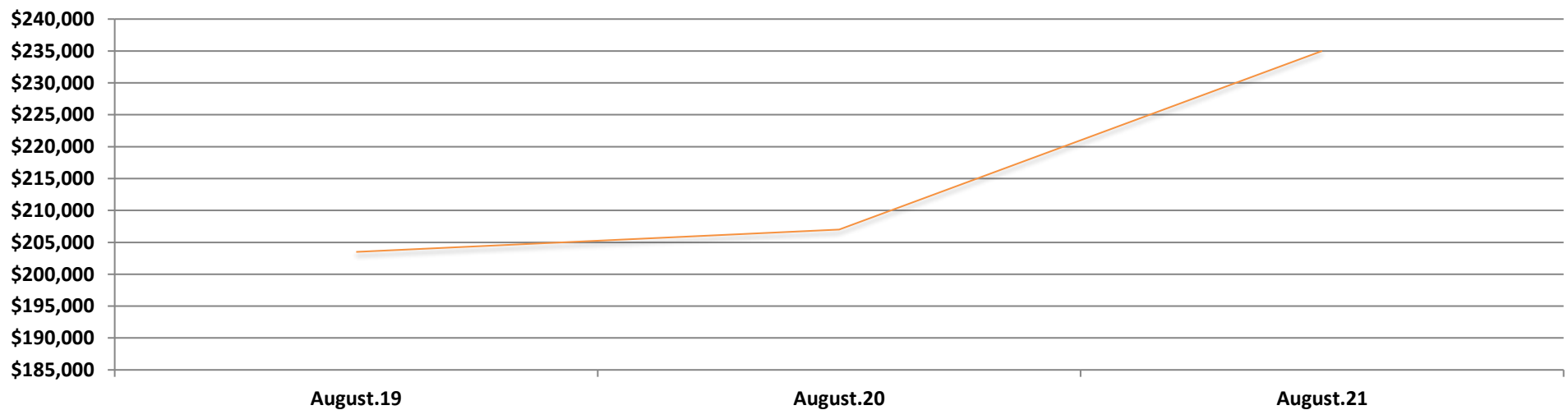
August, 2021

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

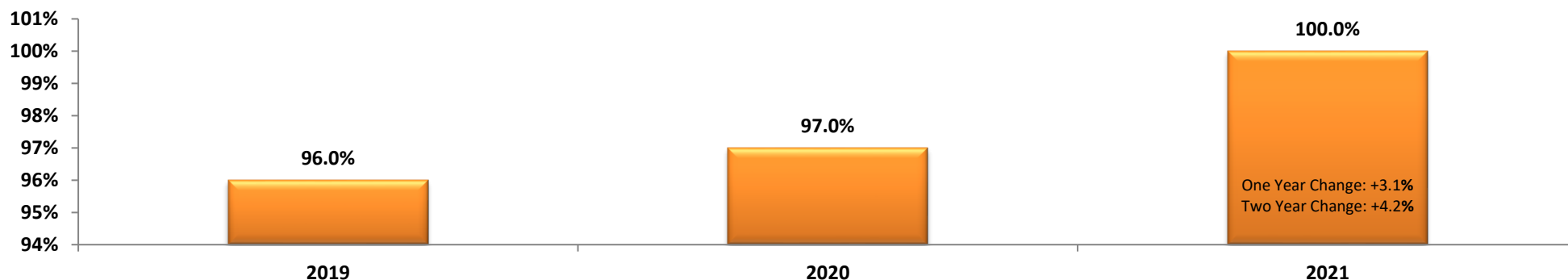
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



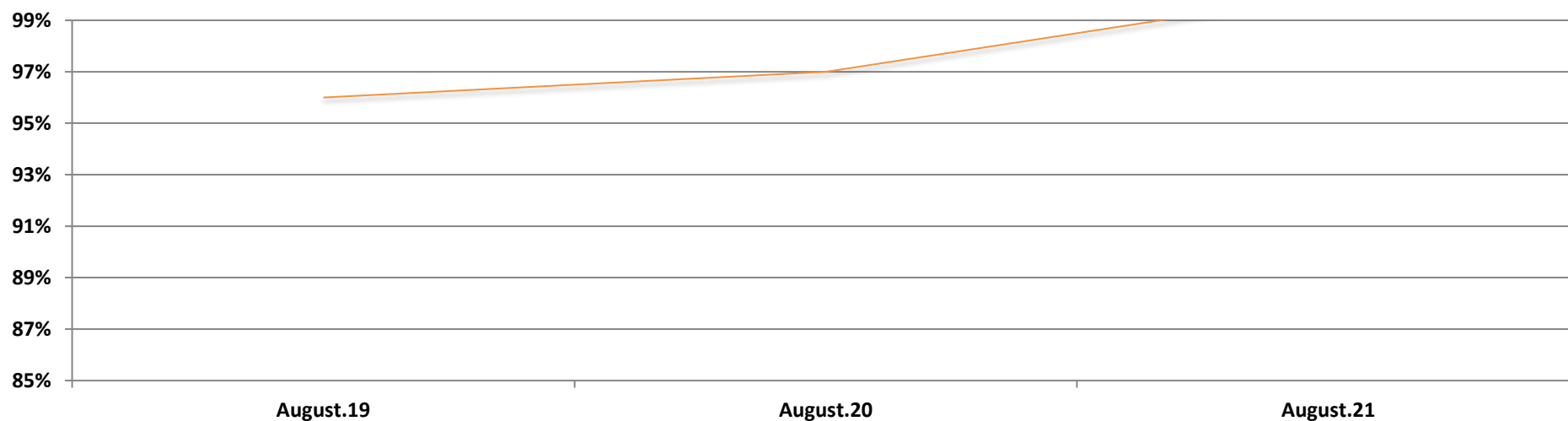
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

August, 2021

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



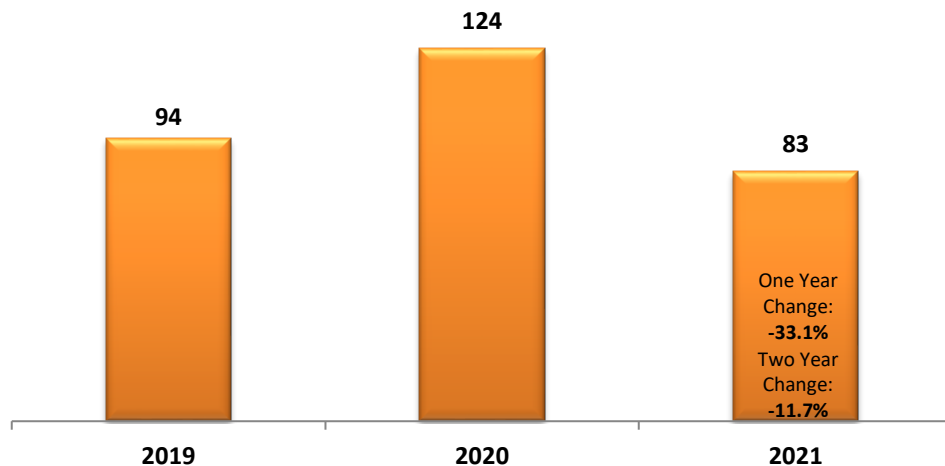
Historical Percent of Original List Price Received at Sale



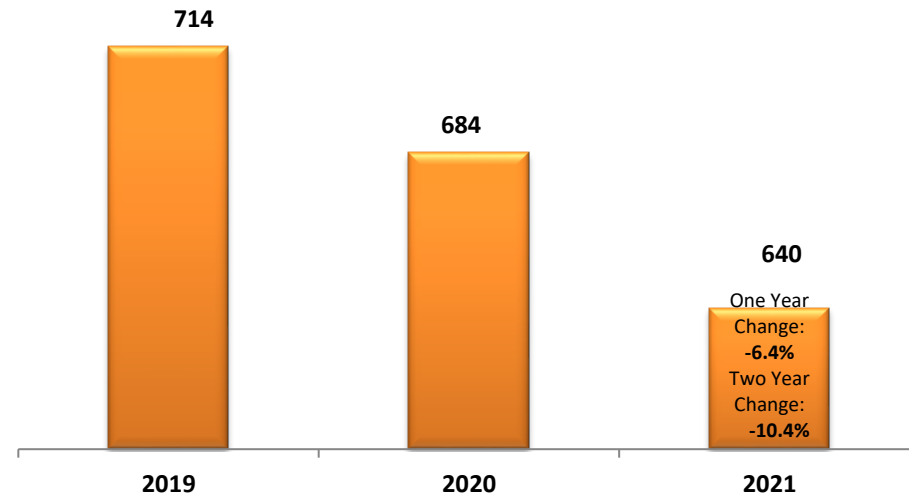
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

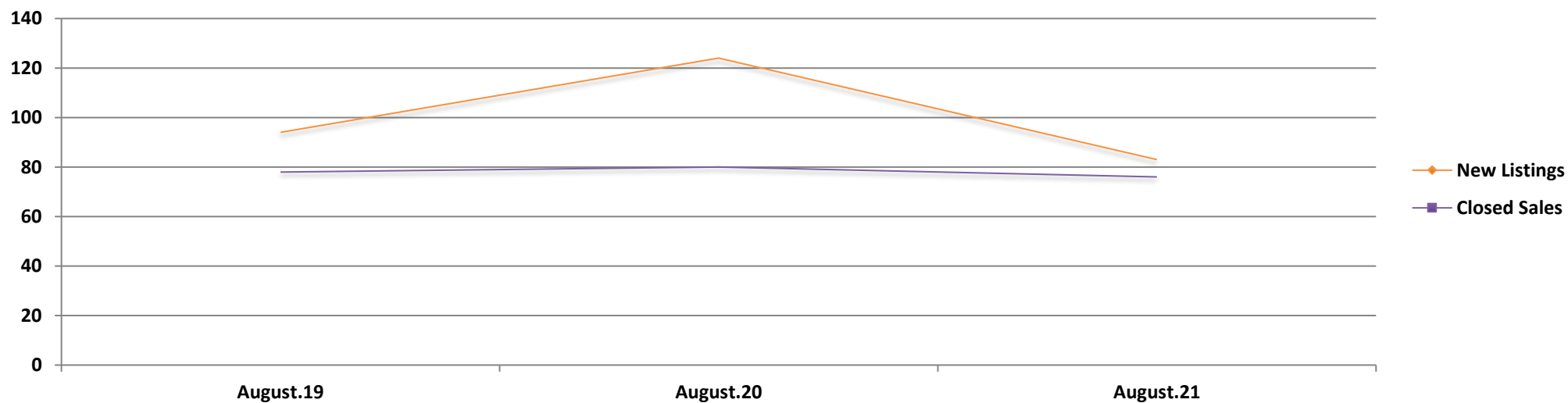
August, 2021



Year to Date



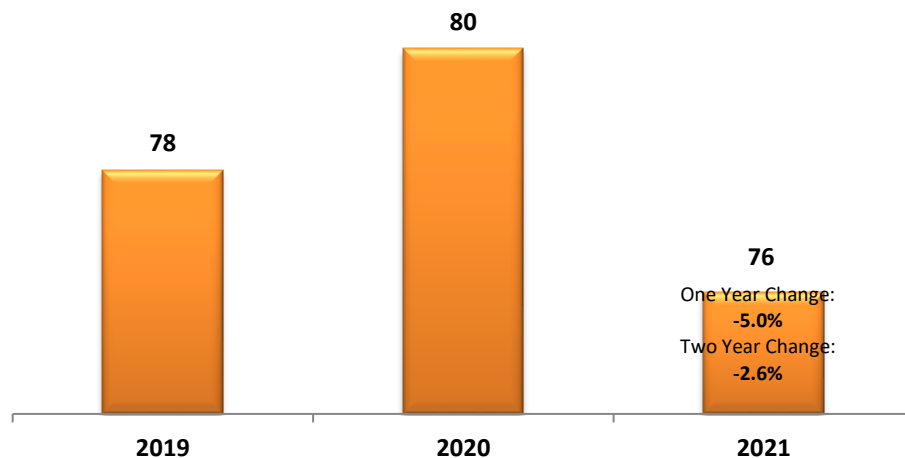
Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

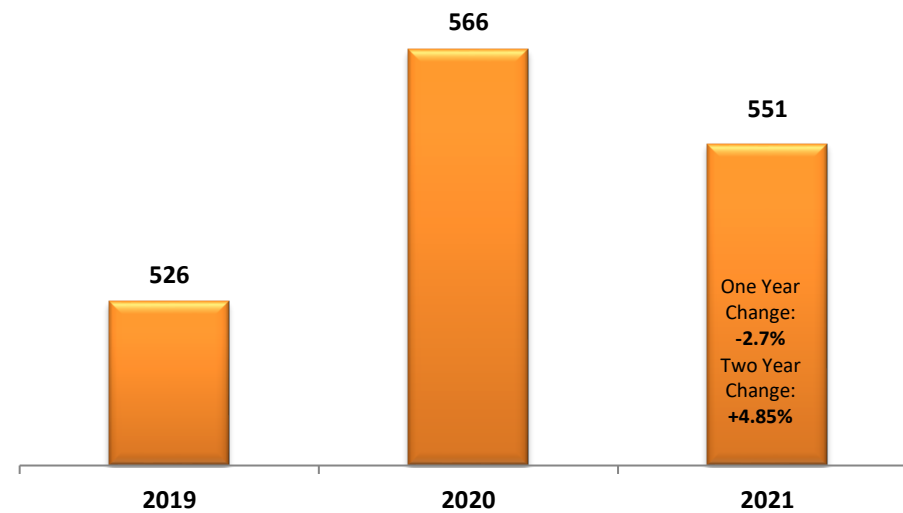
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

August, 2021

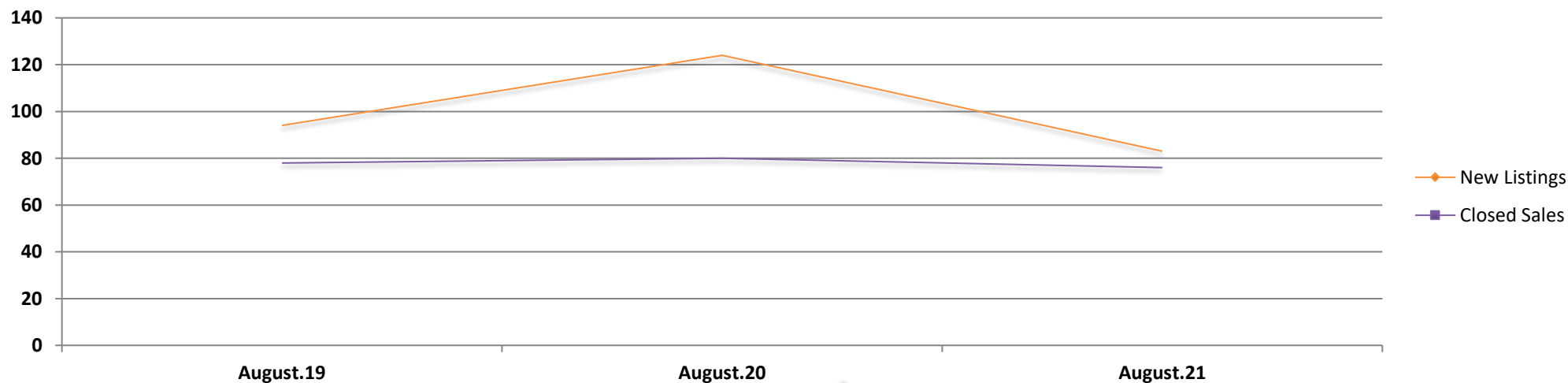


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity

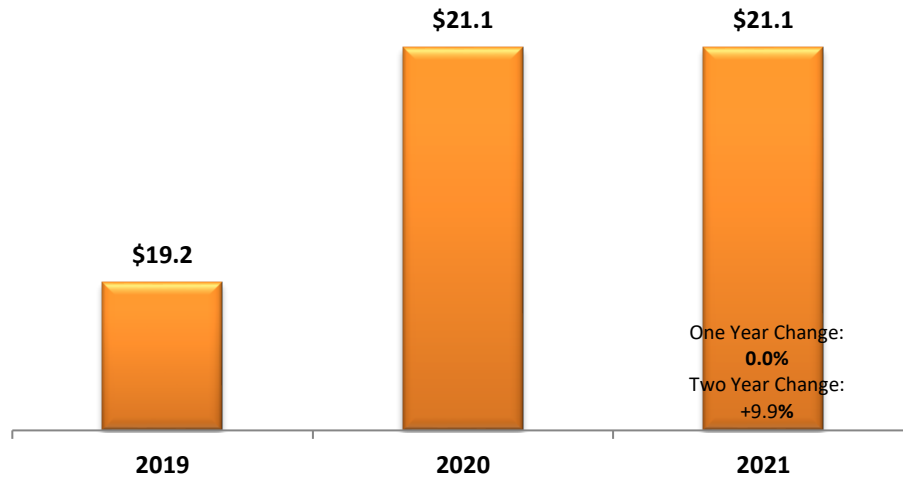


Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

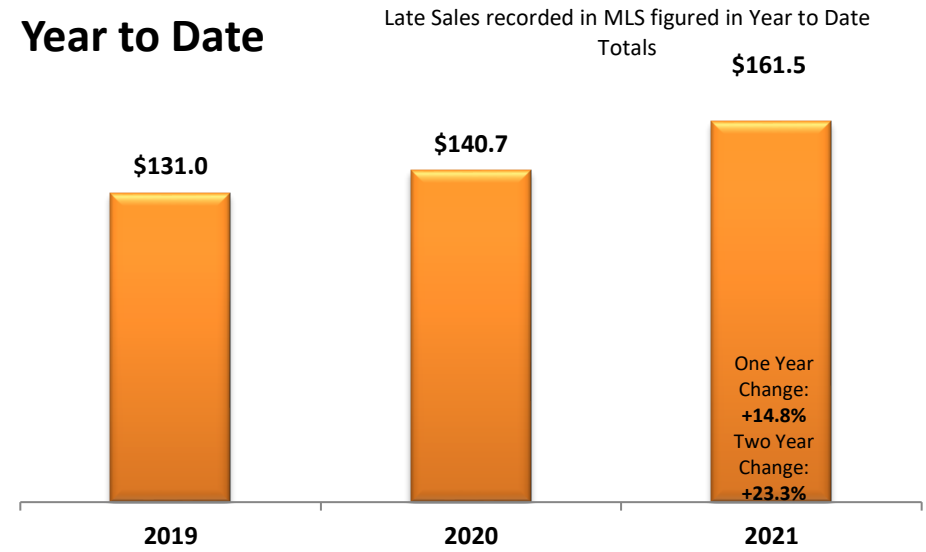
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



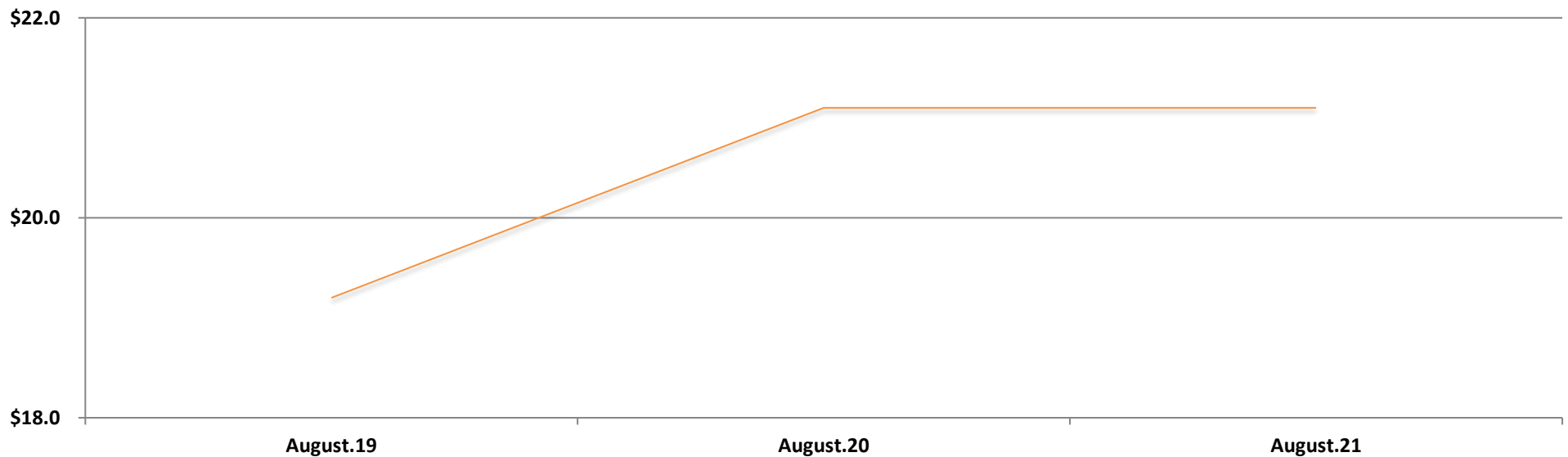
August, 2021



Year to Date



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

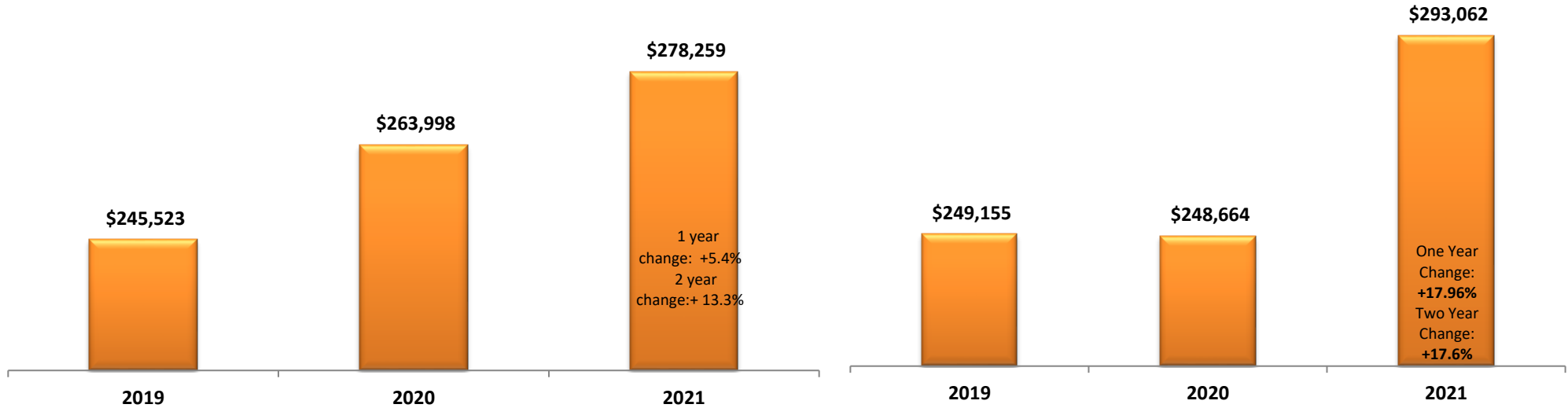


Figures do not take into account seller concession:

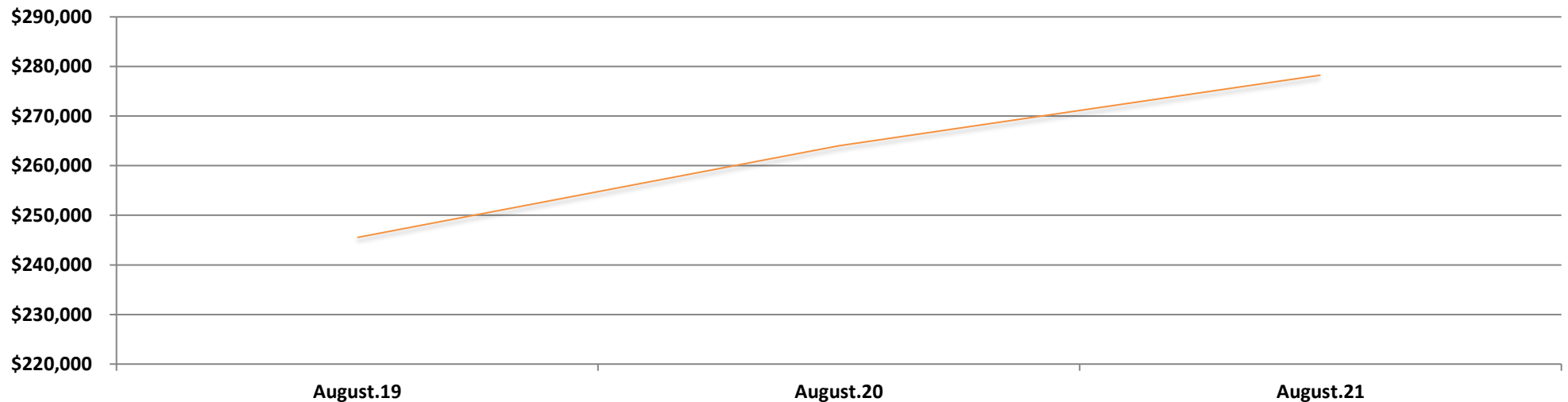
Late Sales recorded in MLS
figured in Year to Date Totals

August, 2021

Year to Date



Historical Average Prices



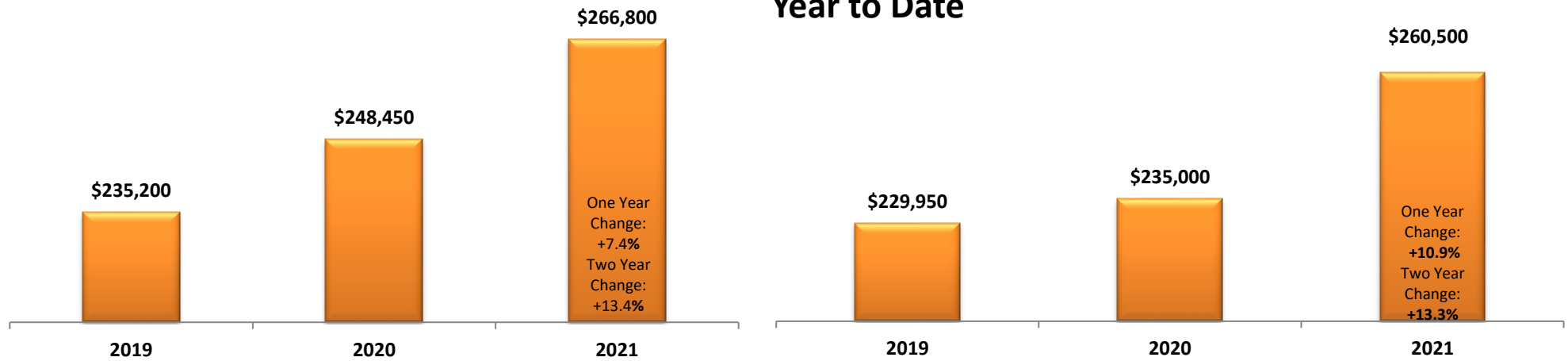
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

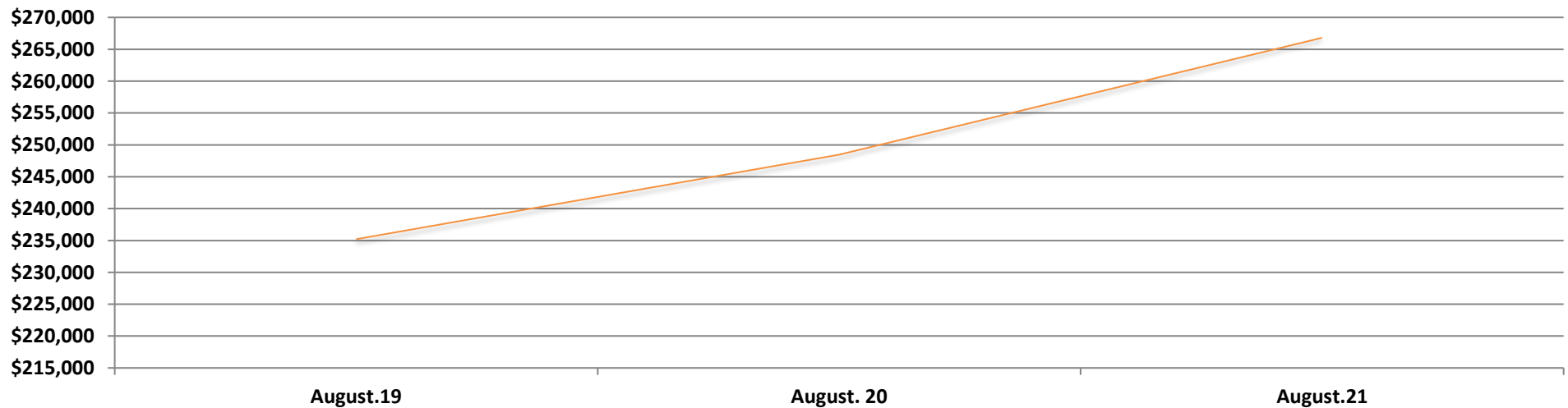


Figures do not take into account seller concessions

August, 2021



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

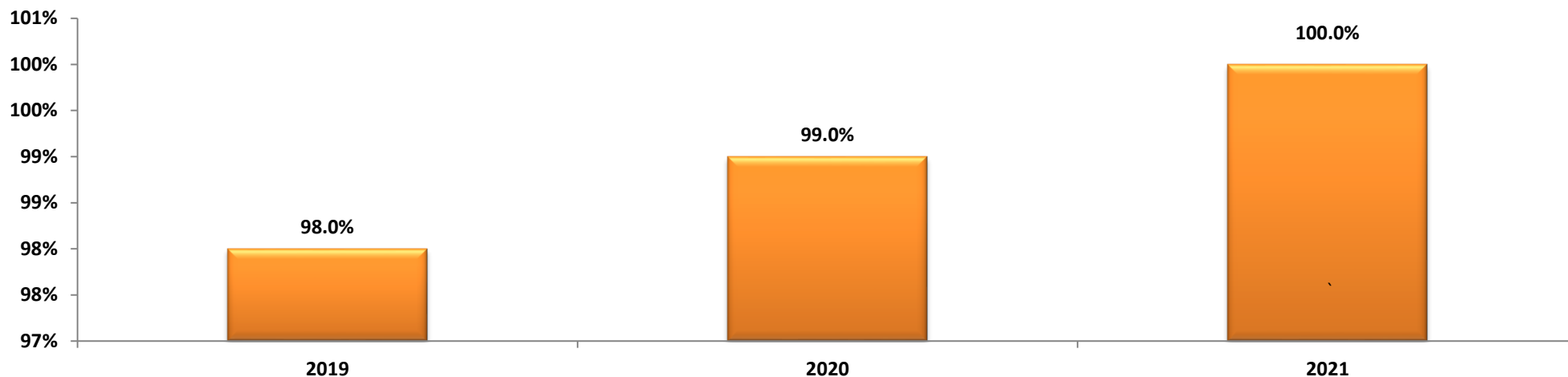
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



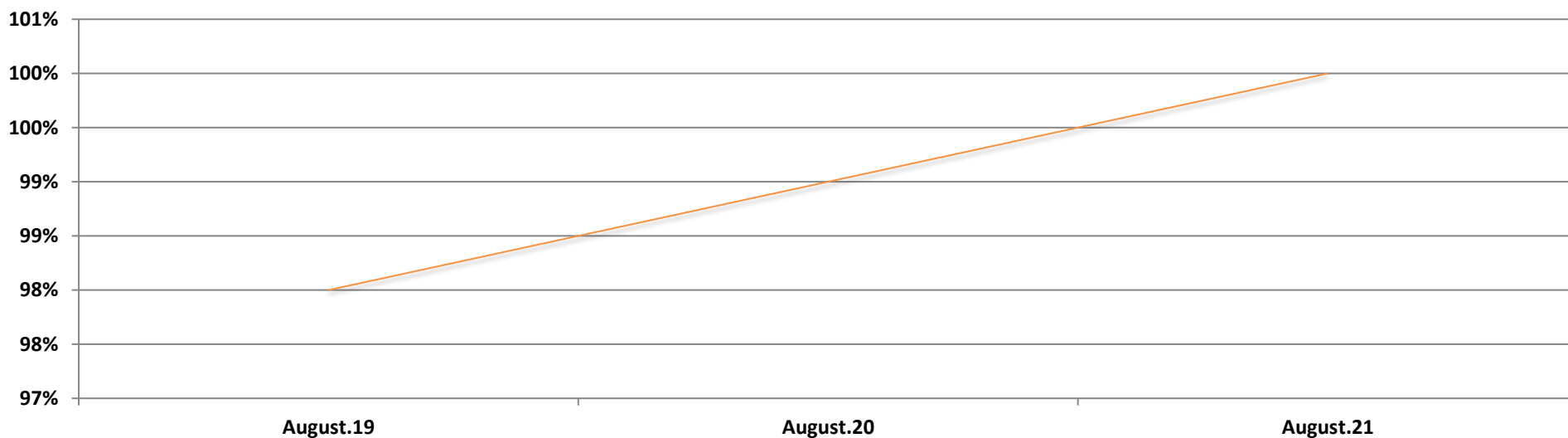
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

August, 2021



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

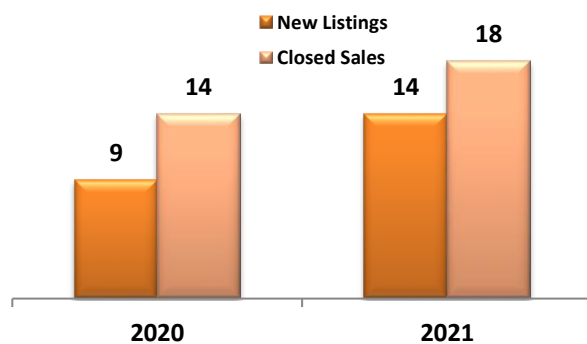
August, 2021

Year to Date

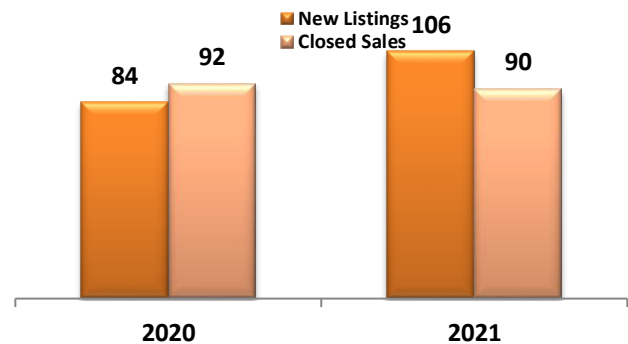
Faribault County, MN	2020	2021	Change	2020	2021	Change
New Listings	9	14	55.6%	84	106	26.2%
Closed Sales	14	18	28.6%	92	90	-2.2%
Average Sales Price	\$ 121,182	\$ 138,932	14.6%	\$ 121,365	\$128,738	6.1%
Percent of Original Last Price Received at Sale*	92.0%	103.0%	12.0%	91.0%	99.0%	8.8%
Average Days on Market Until Sale	108	57	-47.2%	145	85	-41.4%
Total Current Inventory**	22	18	-18.2%		.	.
Single-Family Detached Inventory	22	18	-18.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

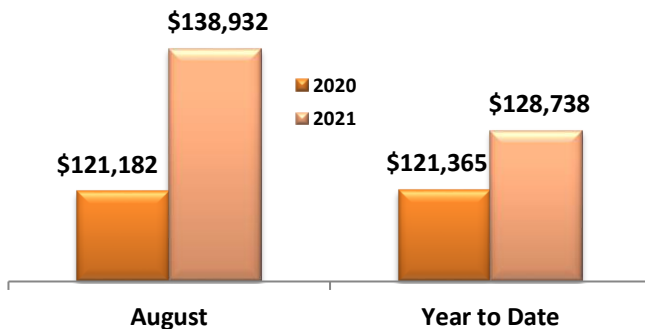
Activity-Most Recent Month



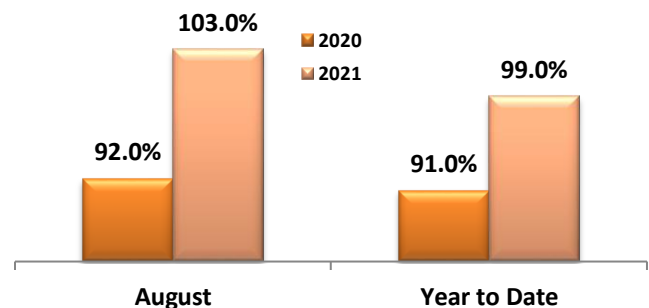
Activity-Year to Date



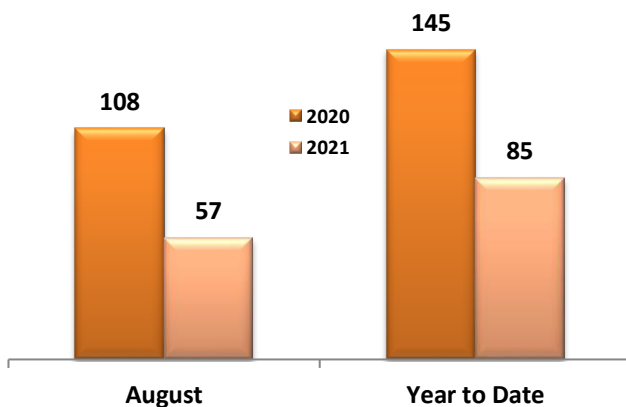
Average Sales Price



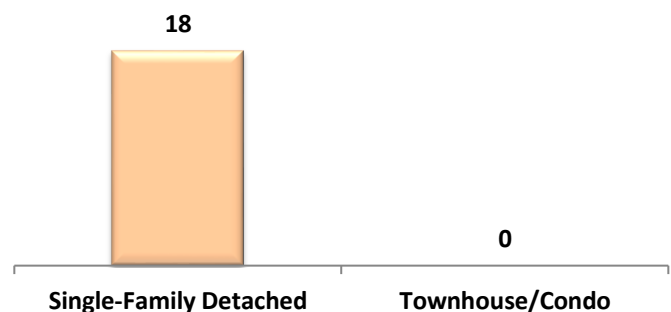
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

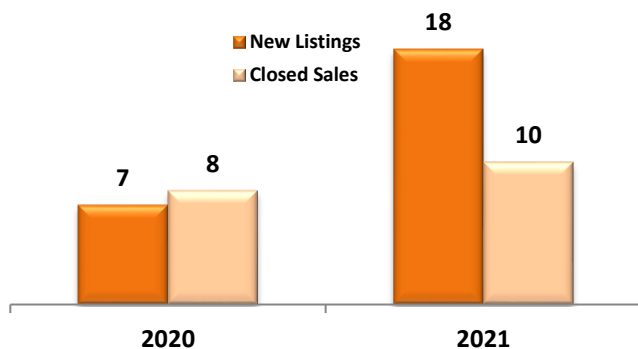
August, 2021

Year to Date

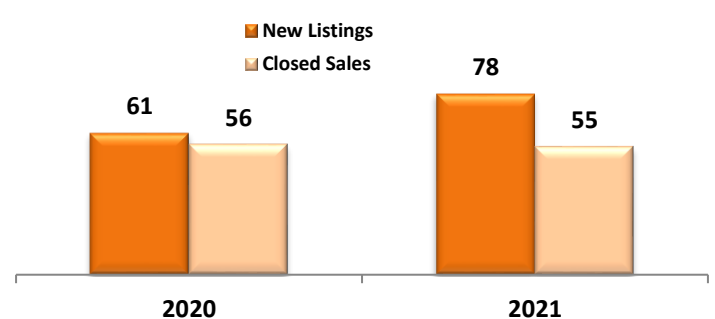
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	18	157.1%	61	78	27.9%
Closed Sales	8	10	25.0%	56	55	-1.8%
Average Sales Price	\$ 398,712	\$ 369,800	-7.3%	\$ 338,604	\$ 410,080	21.1%
Percent of Original Last Price Received at Sale*	98.0%	101.0%	3.1%	95.0%	100.0%	5.3%
Average Days on Market Until Sale	80	61	-23.8%	122	70	-42.6%
Total Current Inventory**	15	10	-33.3%	.	.	.
Single-Family Detached Inventory	15	9	-40.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

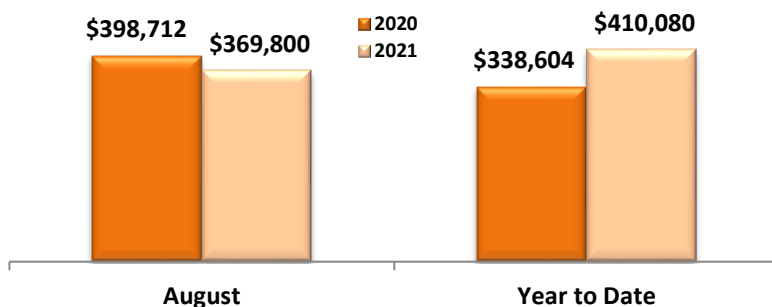
Activity-Most Recent Month



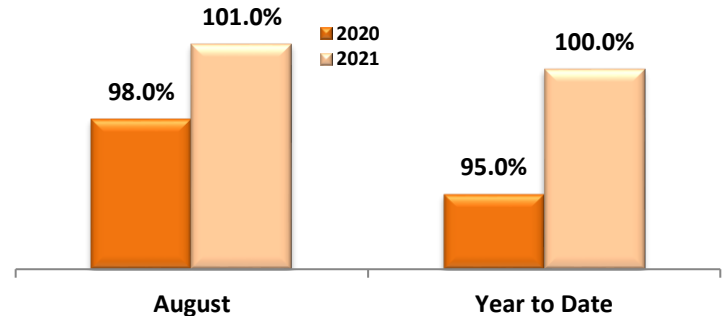
Activity-Year to Date



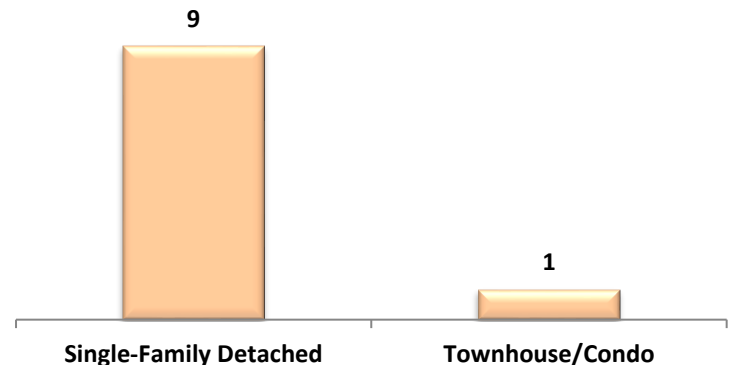
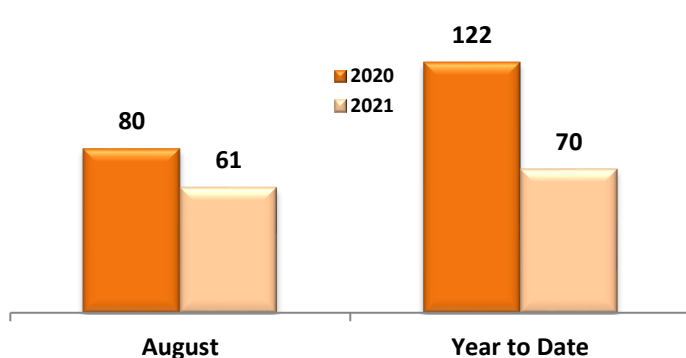
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

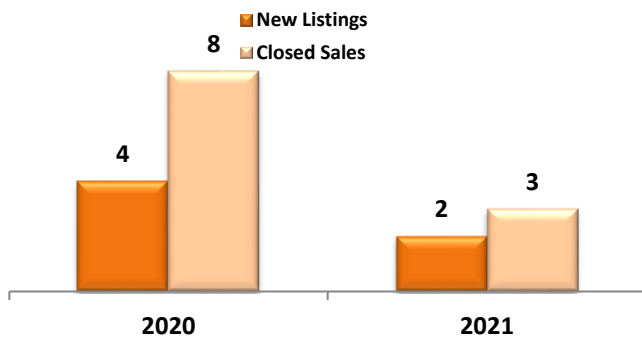
August, 2021

Year to Date

Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	4	2	-50.0%	51	30	-41.2%
Closed Sales	8	3	-62.5%	49	26	-46.9%
Average Sales Price	\$ 183,687	\$ 228,300	24.3%	\$ 256,267	\$ 267,742	4.5%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	94.0%	98.0%	4.3%
Average Days on Market Until Sale	99	100	1.0%	122	82	-32.8%
Total Current Inventory**	7	4	-42.9%	.	.	.
Single-Family Detached Inventory	7	4	-42.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

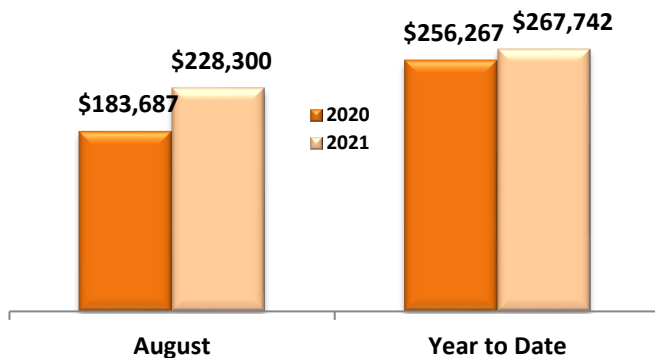
Activity-Most Recent Month



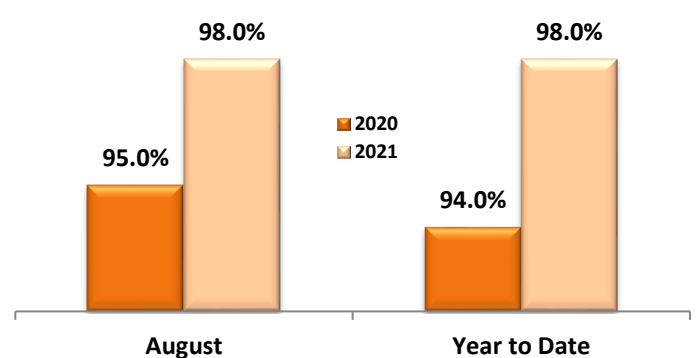
Activity-Year to Date



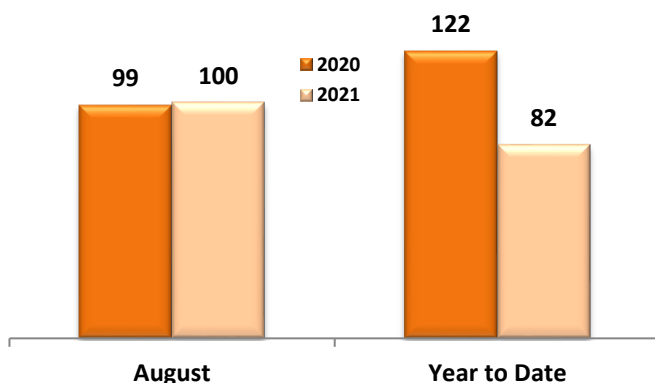
Average Sales Price



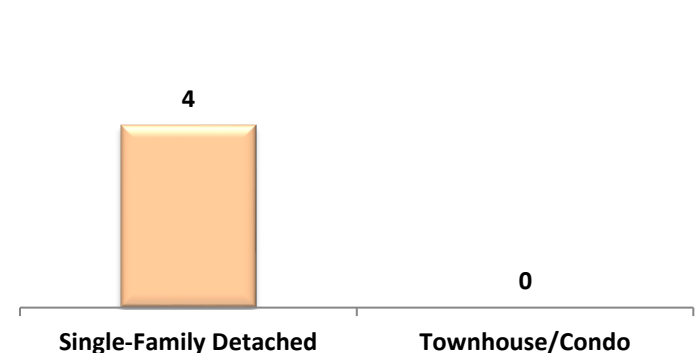
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

August, 2021

Year to Date

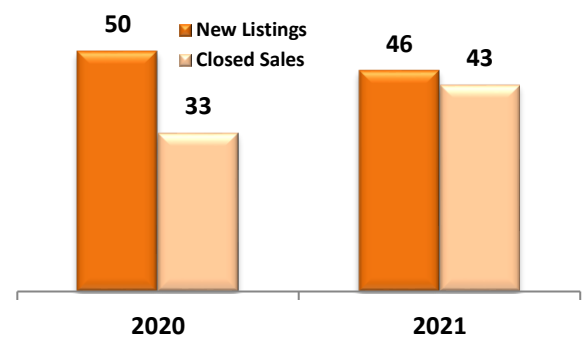
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	10	8	-20.0%	50	46	-8.0%
Closed Sales	8	8	0.0%	33	43	30.3%
Average Sales Price	\$ 304,050	\$ 222,378	-26.9%	\$ 207,827	\$ 213,075	2.5%
Percent of Original Last Price Received at Sale*	86.0%	103.0%	19.8%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	62	51	-17.7%	66	65	-1.5%
Total Current Inventory**	9	10	11.1%	.	.	.
Single-Family Detached Inventory	9	9	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

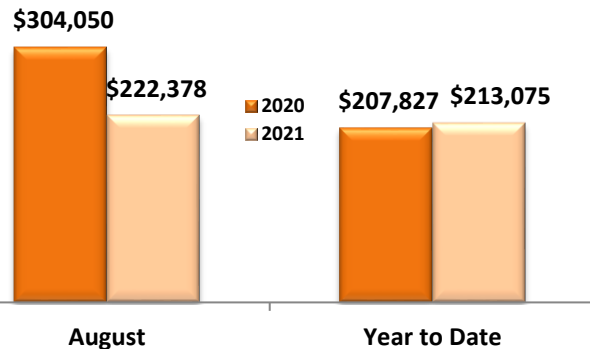
Activity-Most Recent Month



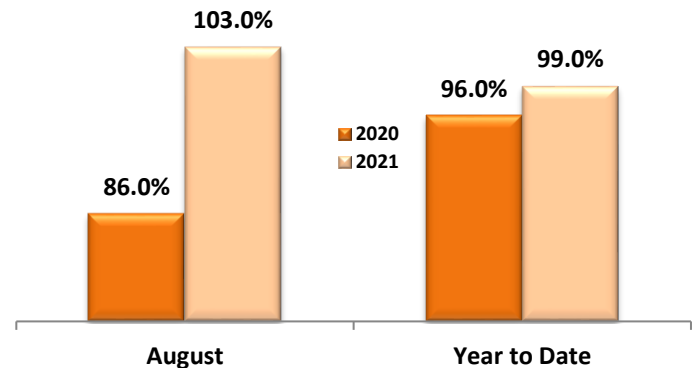
Activity-Year to Date



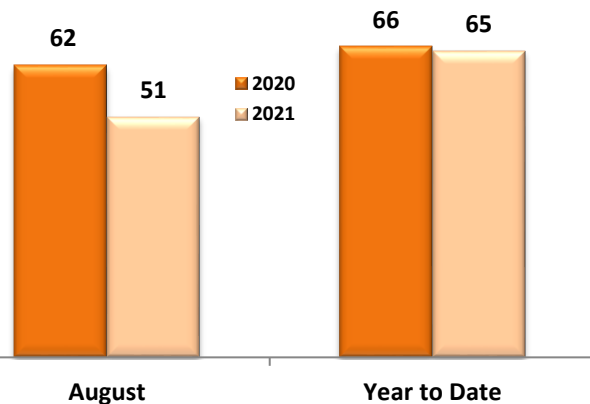
Average Sales Price



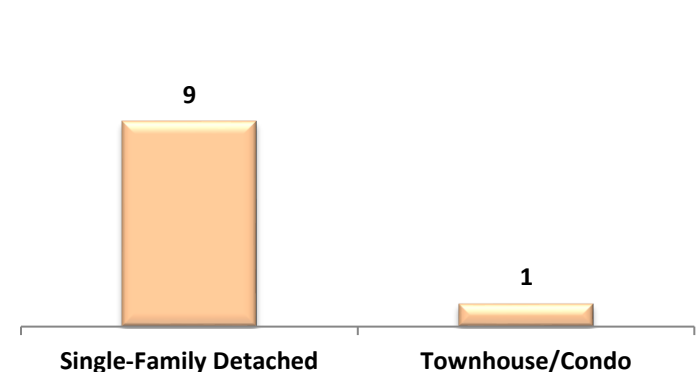
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

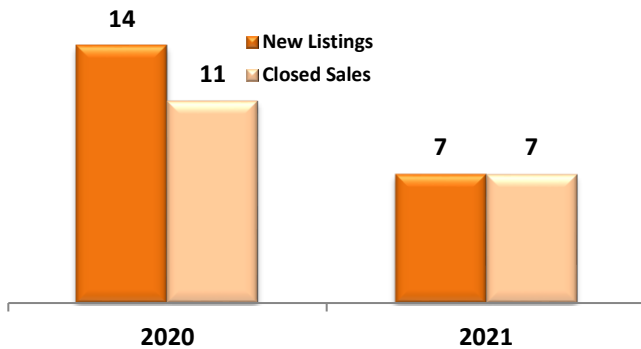
August, 2021

Year to Date

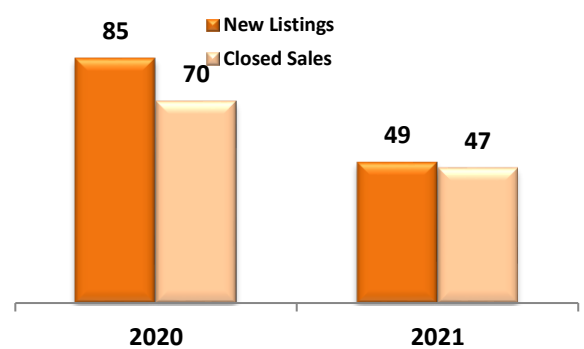
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	14	7	-50.0%	85	49	-42.4%
Closed Sales	11	7	-36.4%	70	47	-32.9%
Average Sales Price	\$ 214,645	\$ 183,571	-14.5%	\$ 213,888	\$ 213,401	-0.2%
Percent of Original Last Price Received at Sale*	98.0%	104.0%	6.1%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	66	52	-21.2%	102	72	-29.4%
Total Current Inventory**	18	7	-61.1%	.	.	.
Single-Family Detached Inventory	18	6	-66.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

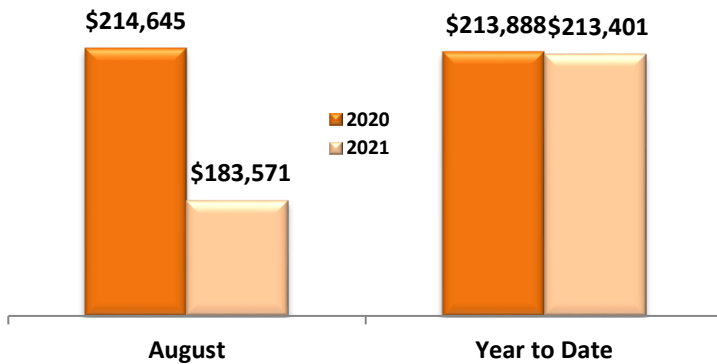
Activity-Most Recent Month



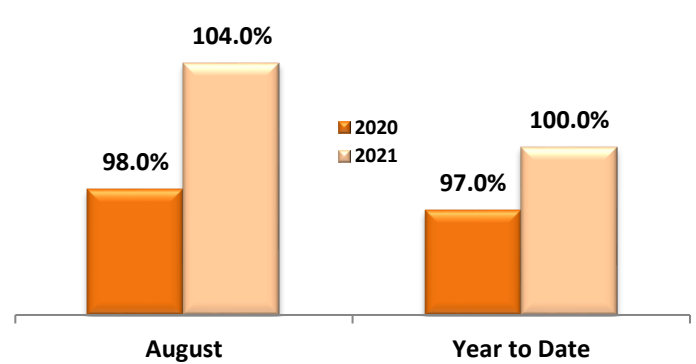
Activity-Year to Date



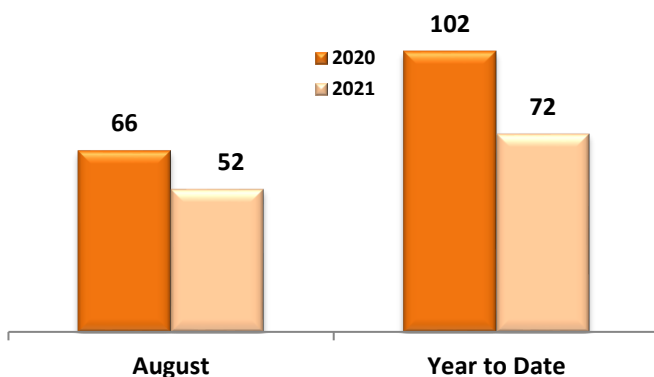
Average Sales Price



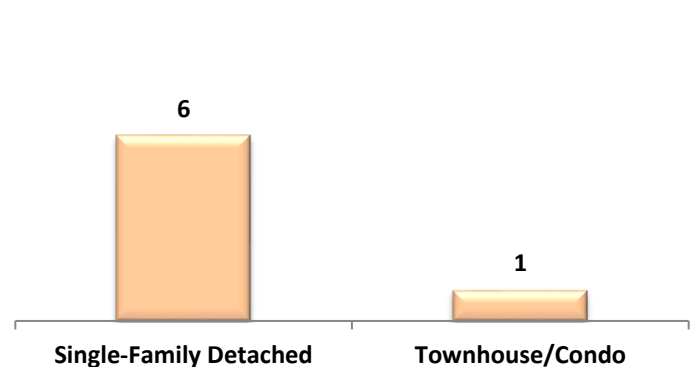
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

August, 2021

Year to Date

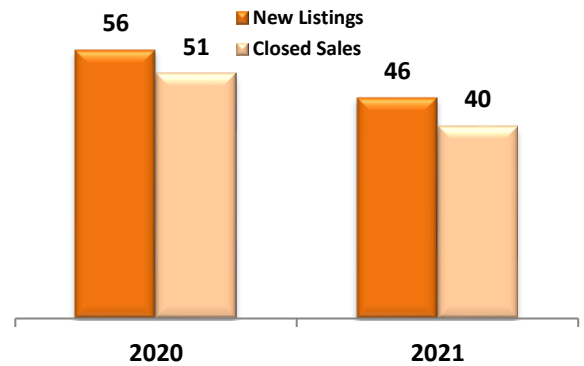
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	8	14.3%	56	46	-17.9%
Closed Sales	8	2	-75.0%	51	40	-21.6%
Average Sales Price	\$ 194,212	\$ 192,500	-0.9%	\$ 184,532	\$ 201,217	9.0%
Percent of Original List Price Received at Sale*	102.0%	101.0%	-1.0%	99.0%	102.0%	3.0%
Average Days on Market Until Sale	47	57	21.3%	67	59	-11.9%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

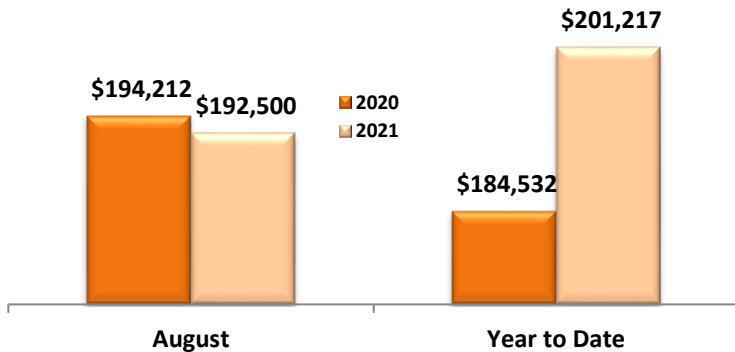
Activity-Most Recent Month



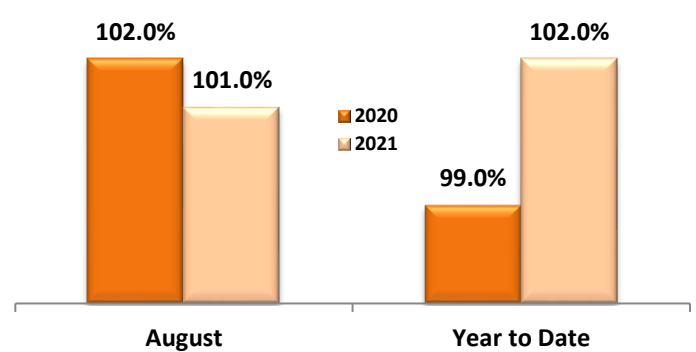
Activity-Year to Date



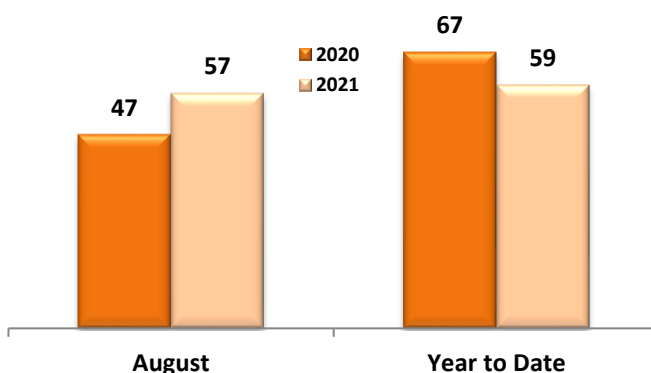
Average Sales Price



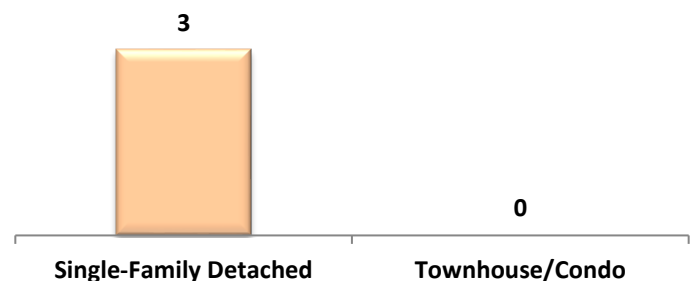
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

August, 2021

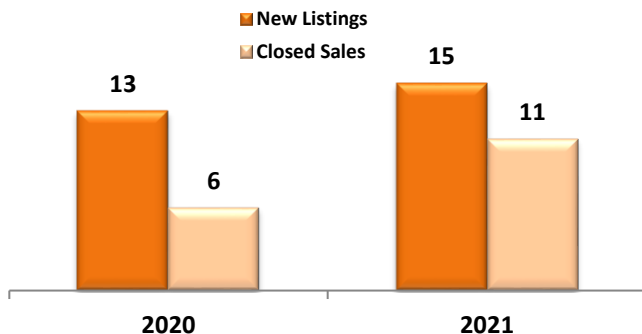
Year to Date

Watonwan County, MN	2020	2021	Change	2020	2021	Change
New Listings	13	15	15.4%	66	79	19.7%
Closed Sales	6	11	83.3%	44	63	43.2%
Average Sales Price	\$ 121,083	\$197,090	62.8%	\$ 115,773	\$175,339	51.5%
Percent of Original Last Price Received at Sale*	94.0%	98.0%	4.3%	91.0%	99.0%	8.8%
Average Days on Market Until Sale	177	61	-65.5%	165	127	-23.0%
Total Current Inventory**	22	11	-50.0%	.	.	.
Single-Family Detached Inventory	22	11	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

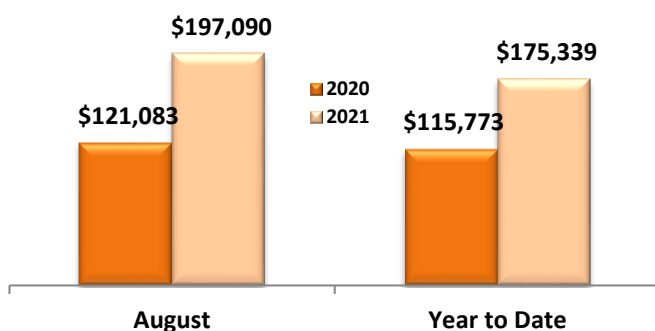
Activity-Most Recent Month



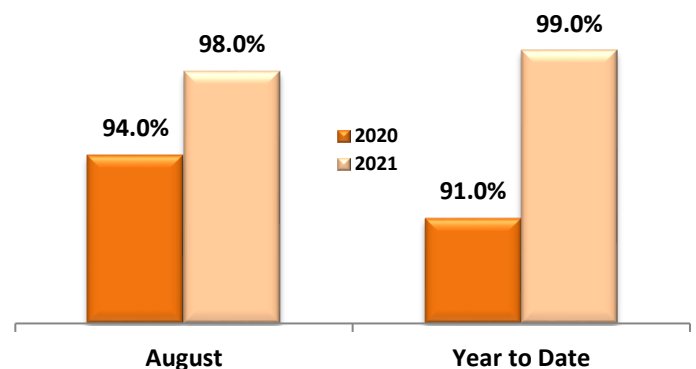
Activity-Year to Date



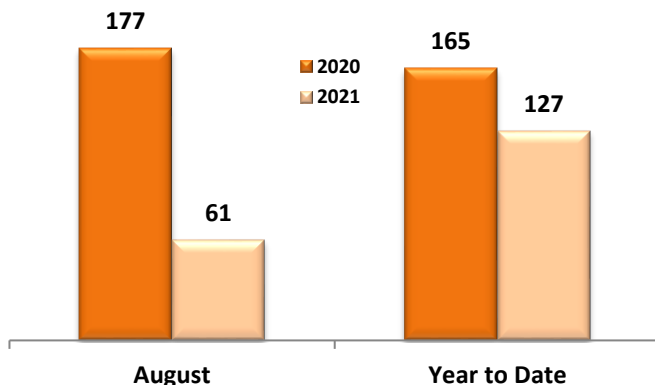
Average Sales Price



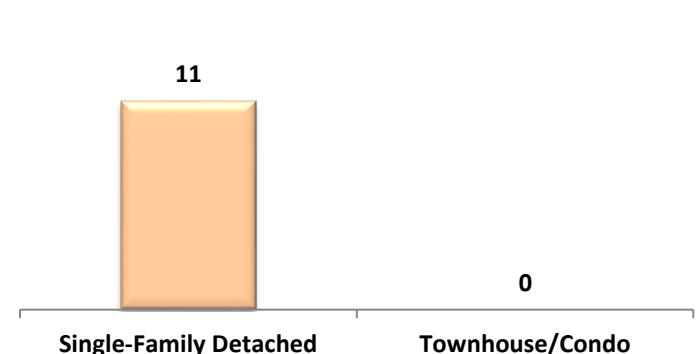
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

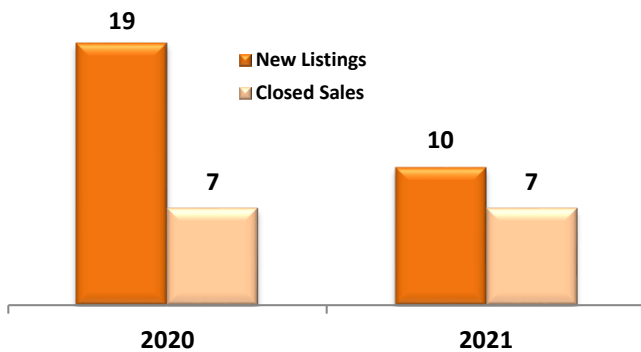
August, 2021

Year to Date

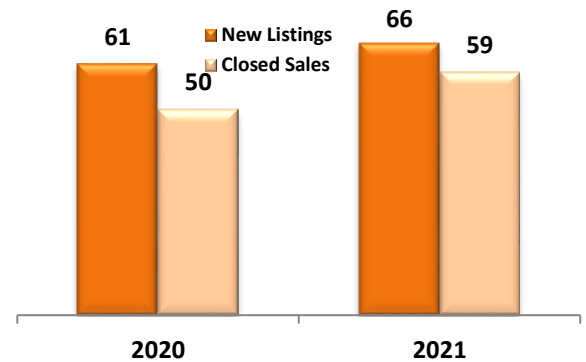
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	19	10	-47.4%	61	66	8.2%
Closed Sales	7	7	0.0%	50	59	18.0%
Average Sales Price	\$ 150,482	\$ 154,000	2.3%	\$ 147,079	\$ 189,161	28.6%
Percent of Original Last Price Received at Sale*	98.0%	95.0%	-3.1%	94.0%	100.0%	6.4%
Average Days on Market Until Sale	56	46	-17.9%	80	65	-18.8%
Total Current Inventory**	7	11	57.1%	.	.	.
Single-Family Detached Inventory	7	10	42.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

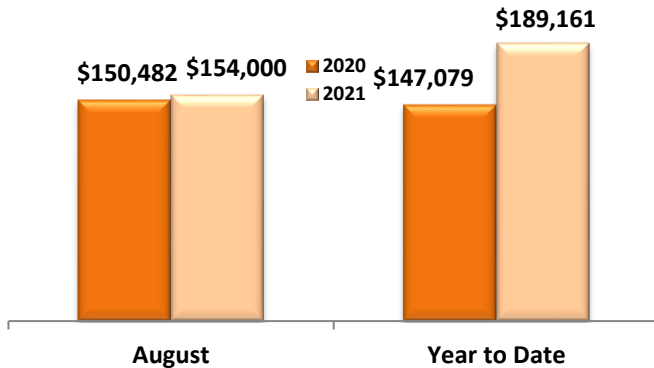
Activity-Most Recent Month



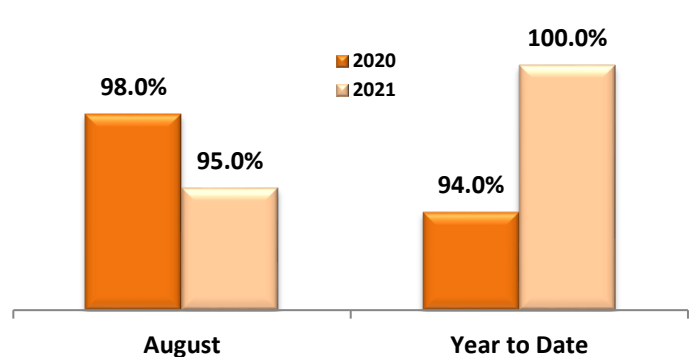
Activity-Year to Date



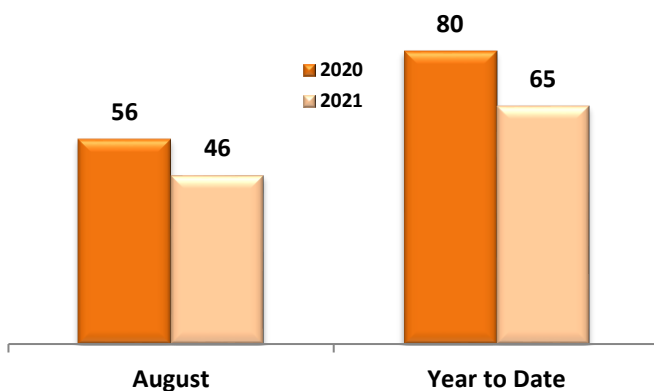
Average Sales Price



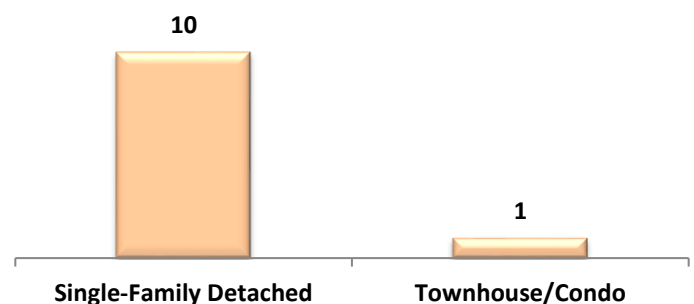
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

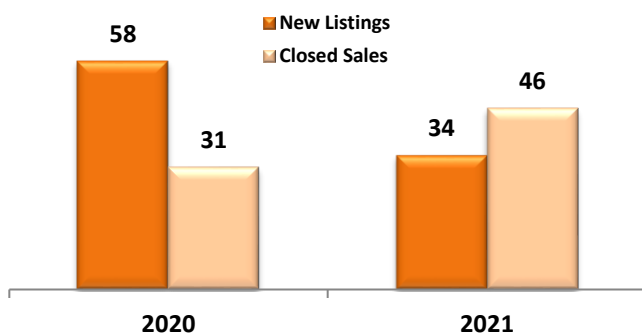
August, 2021

Year to Date

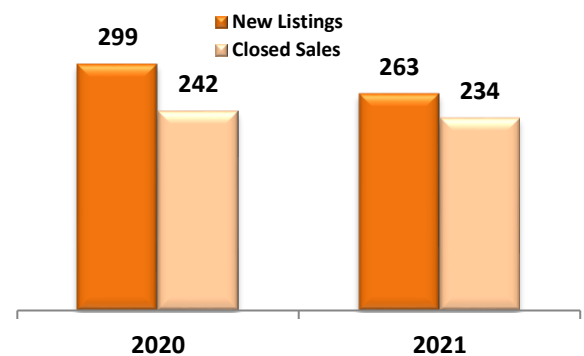
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	58	34	-41.4%	299	263	-12.0%
Closed Sales	31	46	48.4%	242	234	-3.3%
Average Sales Price	\$ 280,835	\$ 298,370	6.2%	\$ 263,849	\$ 300,567	13.9%
Percent of Original Last Price Received at Sale*	99.0%	101.0%	2.0%	98.0%	101.0%	3.1%
Average Days on Market Until Sale	122	64	-47.5%	105	80	-23.8%
Total Current Inventory**	43	22	-48.8%	.	.	.
Single-Family Detached Inventory	25	12	-52.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

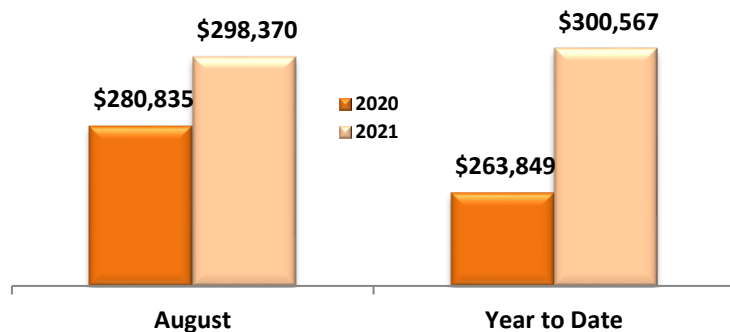
Activity-Most Recent Month



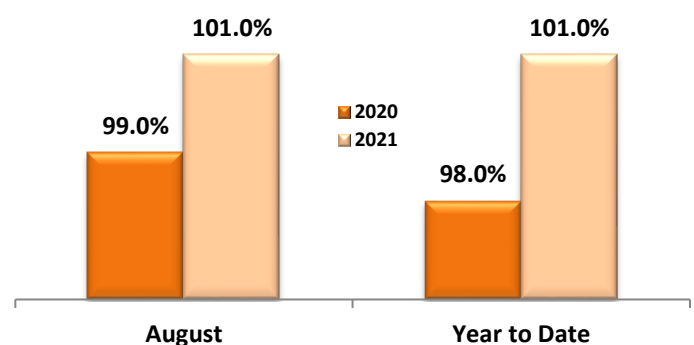
Activity-Year to Date



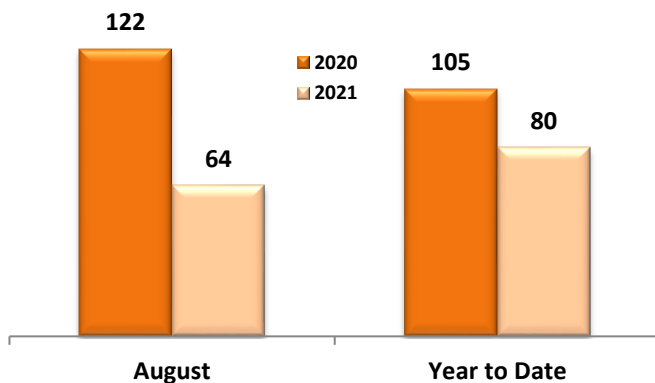
Average Sales Price



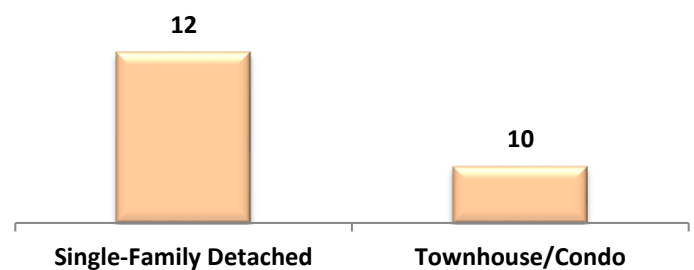
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

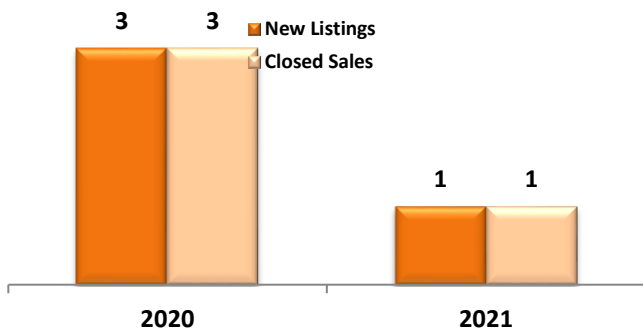
August, 2021

Year to Date

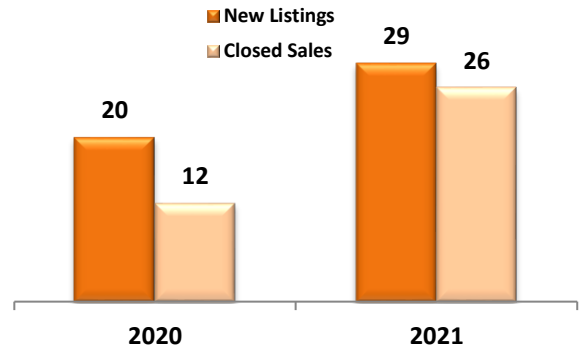
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	3	1	-66.7%	20	29	45.0%
Closed Sales	3	1	-66.7%	12	26	116.7%
Average Sales Price	\$ 356,333	\$ 322,000	-9.6%	\$ 329,825	\$ 437,521	32.7%
Percent of Original Last Price Received at Sale*	94.0%	111.0%	18.1%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	186	41	-78.0%	128	72	-43.8%
Total Current Inventory**	8	3	-62.5%	.	.	.
Single-Family Detached Inventory	8	3	-62.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

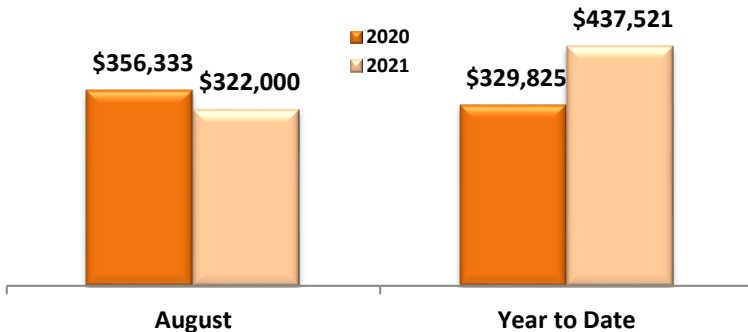
Activity-Most Recent Month



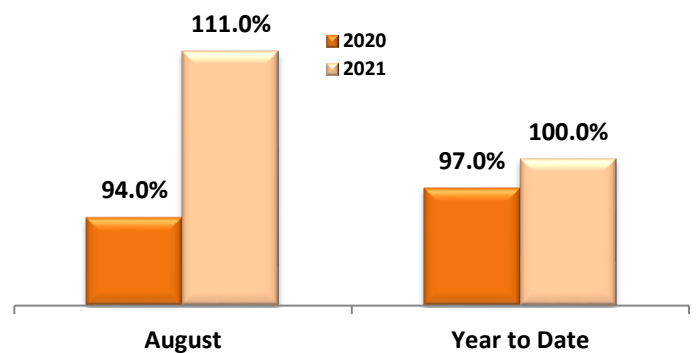
Activity-Year to Date



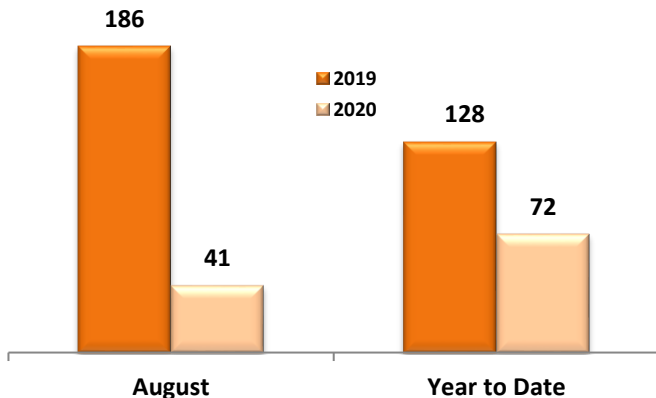
Average Sales Price



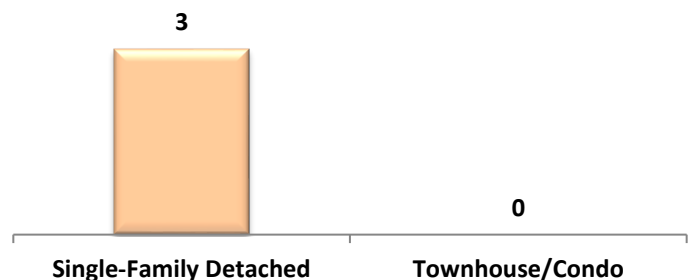
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

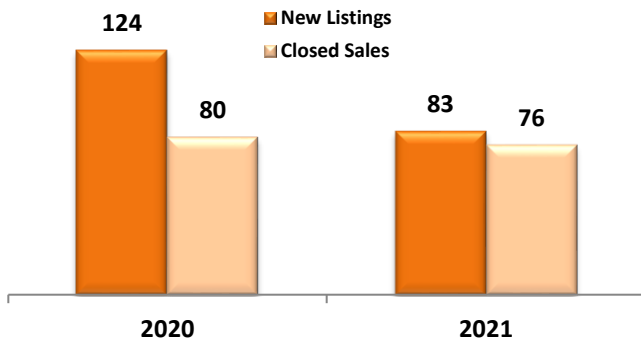
August, 2021

Year to Date

Blue Earth/Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	124	83	-33.1%	684	640	-6.4%
Closed Sales	80	76	-5.0%	566	551	-2.7%
Average Sales Price	\$ 263,998	\$ 278,259	5.4%	\$ 248,664	\$ 293,062	17.9%
Percent of Original Last Price Received at Sale*	99.0%	100.0%	1.0%	97.0%	101.0%	4.1%
Average Days on Market Until Sale	95	62	-34.7%	96	72	-25.0%
Total Current Inventory**	96	63	-34.4%	.	.	.
Single-Family Detached Inventory	77	50	-35.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

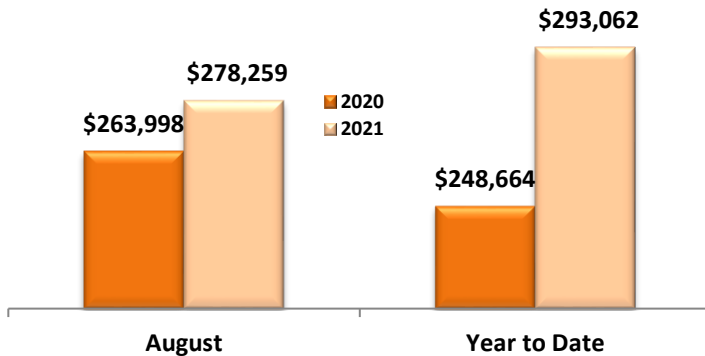
Activity-Most Recent Month



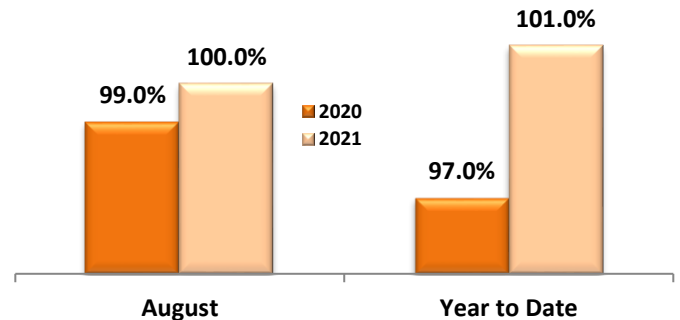
Activity-Year to Date



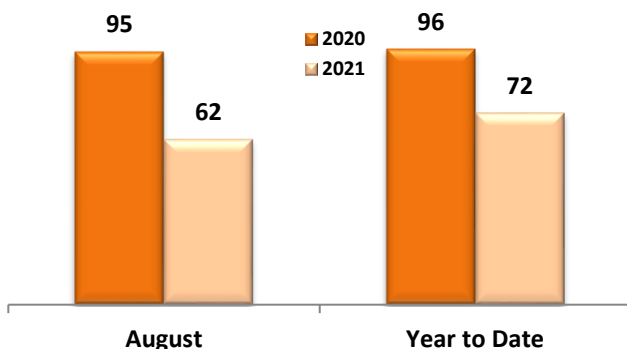
Average Sales Price



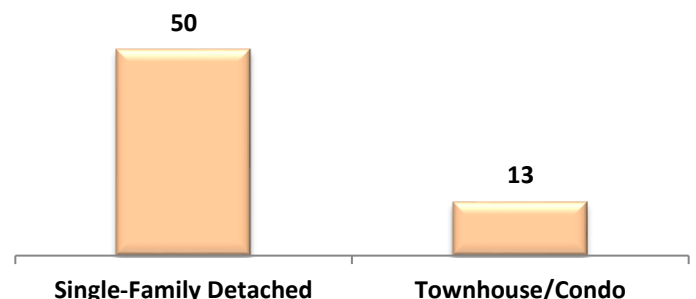
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

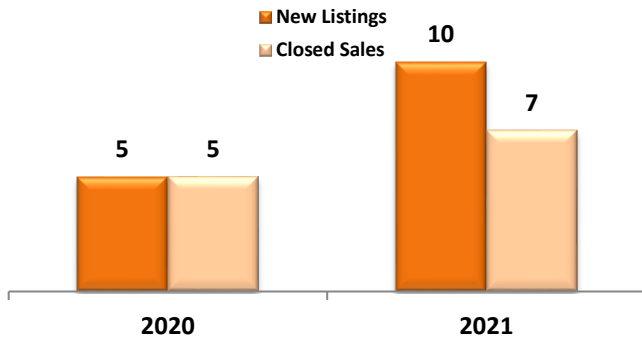
August, 2021

Year to Date

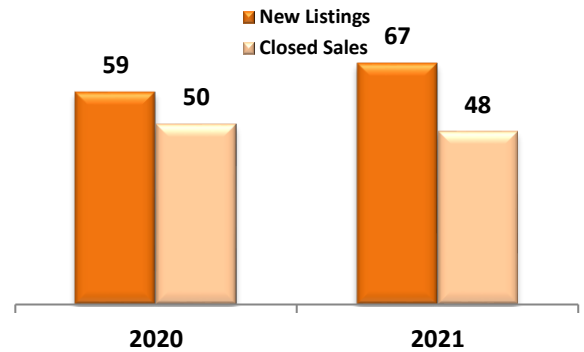
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	10	100.0%	59	67	13.6%
Closed Sales	5	7	40.0%	50	48	-4.0%
Average Sales Price	\$ 182,560	\$ 150,457	-17.6%	\$ 169,978	\$ 163,593	-3.8%
Percent of Original Last Price Received at Sale*	94.0%	100.0%	6.4%	94.0%	99.0%	5.3%
Average Days on Market Until Sale	56	69	23.2%	130	73	-43.8%
Total Current Inventory**	5	15	200.0%	.	.	.
Single-Family Detached Inventory	5	14	180.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

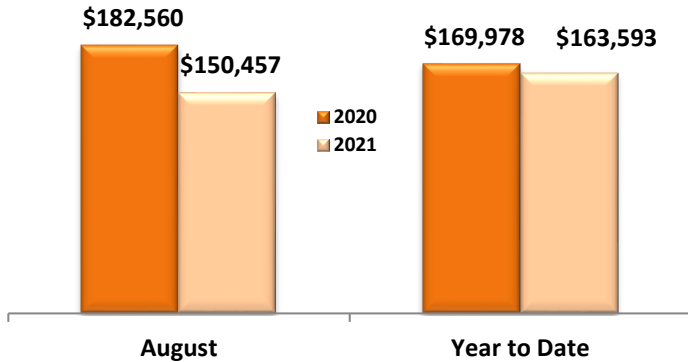
Activity-Most Recent Month



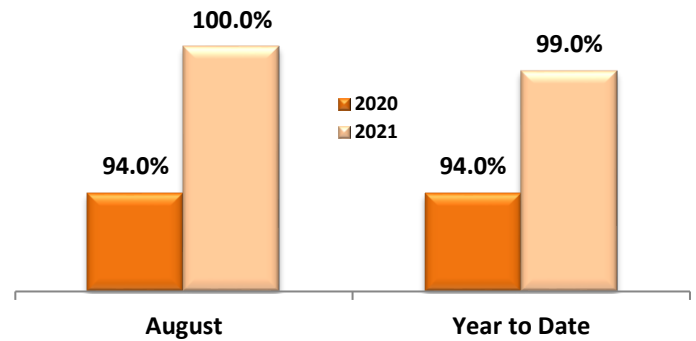
Activity-Year to Date



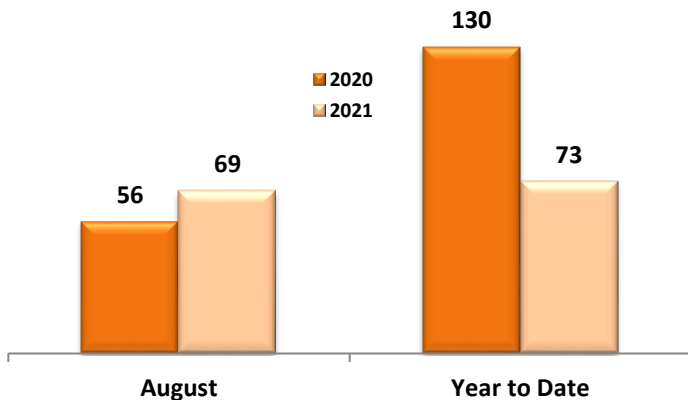
Average Sales Price



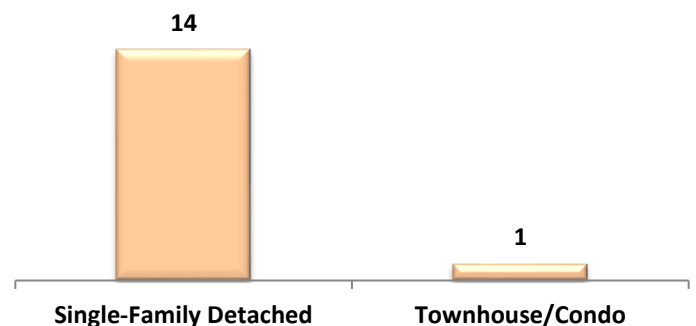
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

August, 2021

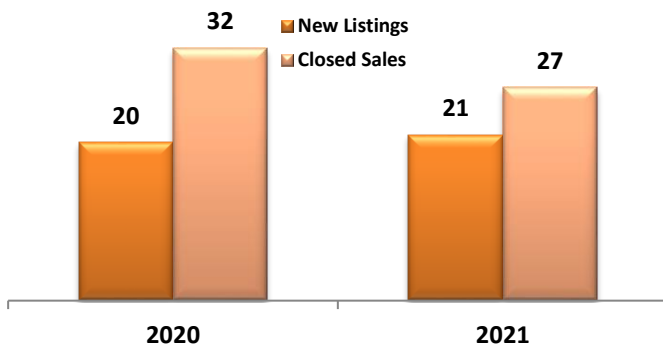
Year to Date

Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	20	21	5.0%	184	160	-13.0%
Closed Sales	32	27	-15.6%	153	151	-1.3%
Average Sales Price	\$ 225,260	\$ 213,640	-5.2%	\$ 199,708	\$ 203,300	1.8%
Percent of Original Last Price Received at Sale*	97.0%	100.0%	3.1%	97.0%	99.0%	2.1%
Average Days on Market Until Sale	101	58	-42.6%	111	87	-21.6%
Total Current Inventory**	30	14	-53.3%	.	.	.
Single-Family Detached Inventory	25	11	-56.0%	.	.	.

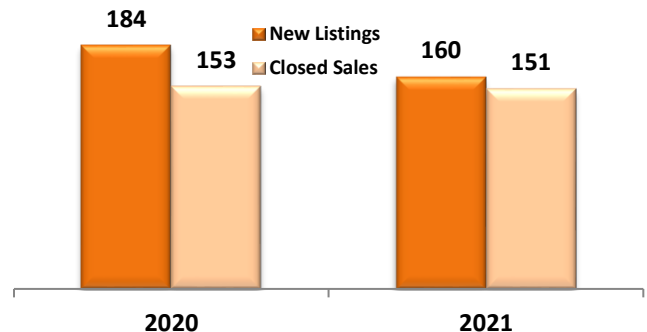
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

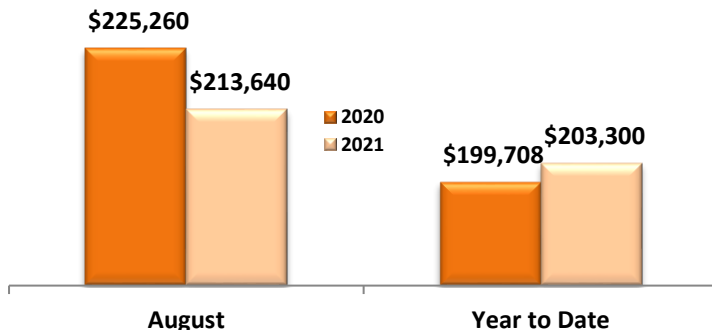
Activity-Most Recent Month



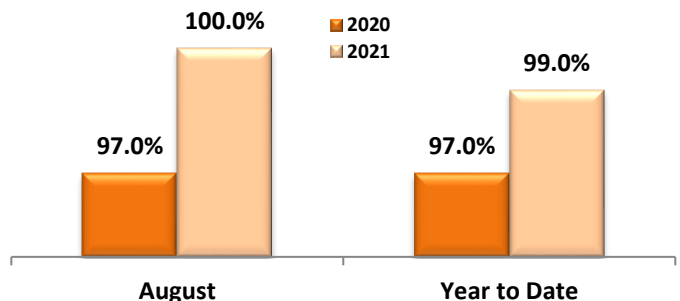
Activity-Year to Date



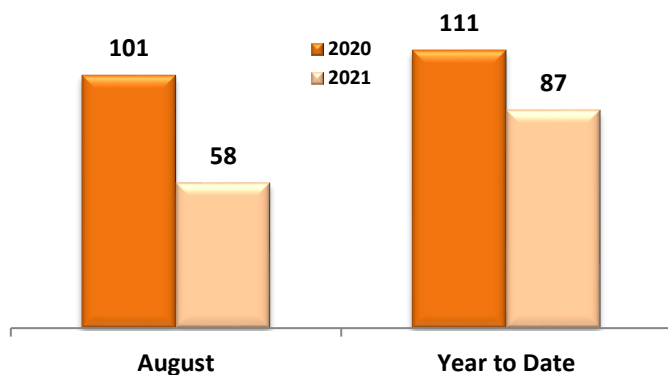
Average Sales Price



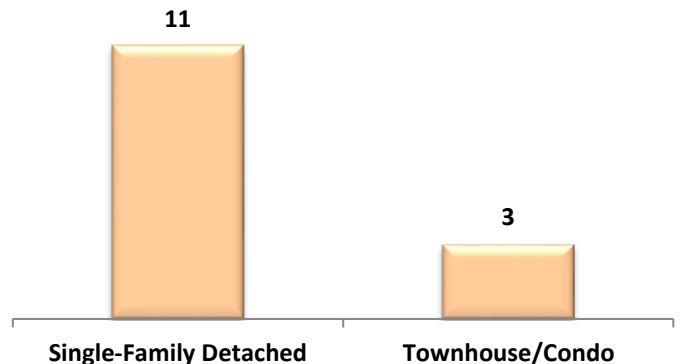
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

August, 2021

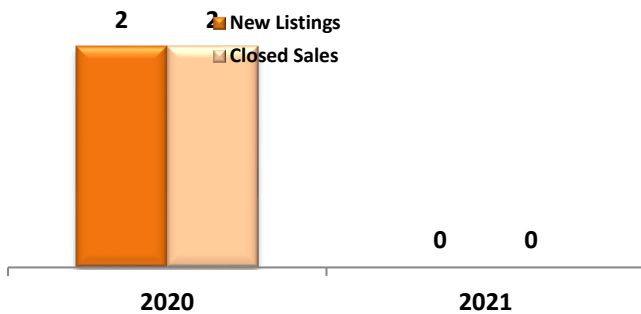
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	2	0	-100.0%	8	9	12.5%
Closed Sales	2	0	-100.0%	8	6	-25.0%
Average Sales Price	\$ 249,000	\$0	-100.0%	\$ 219,750	\$218,500	-0.6%
Percent of Original Last Price Received at Sale*	99.0%	0.0%	-100.0%	101.0%	106.0%	5.0%
Average Days on Market Until Sale	55	0	-100.0%	67	51	-23.9%
Total Current Inventory**	1	0	-100.0%	.	.	.
Single-Family Detached Inventory	1	0	-100.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

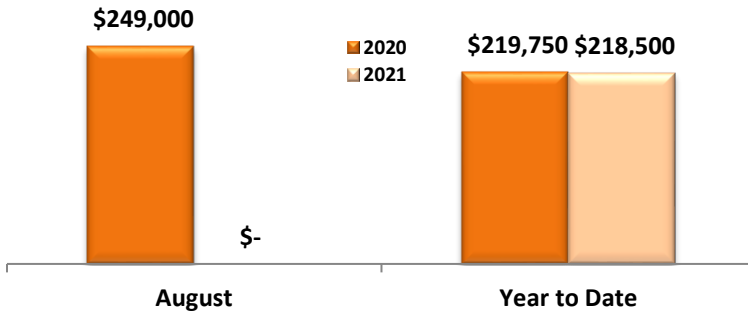
Activity-Most Recent Month



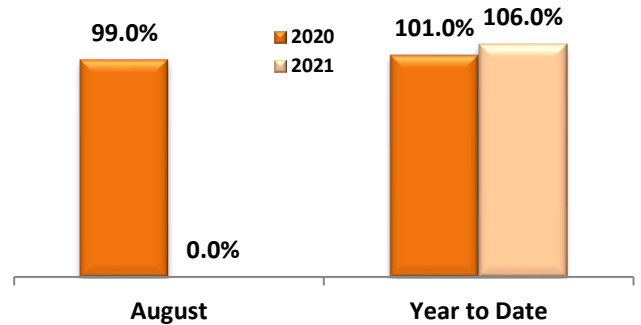
Activity-Year to Date



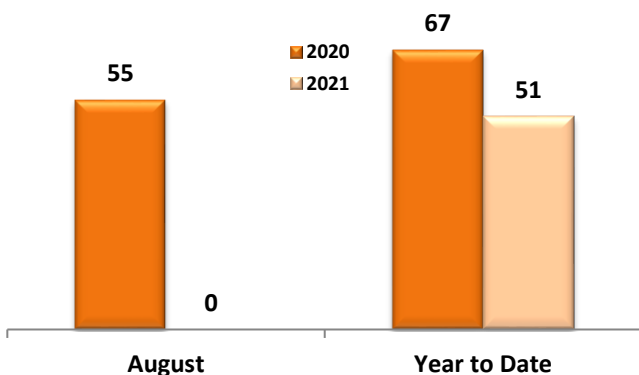
Average Sales Price



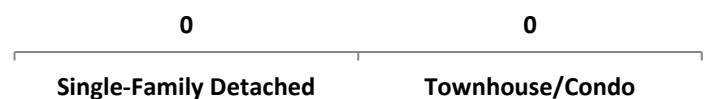
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

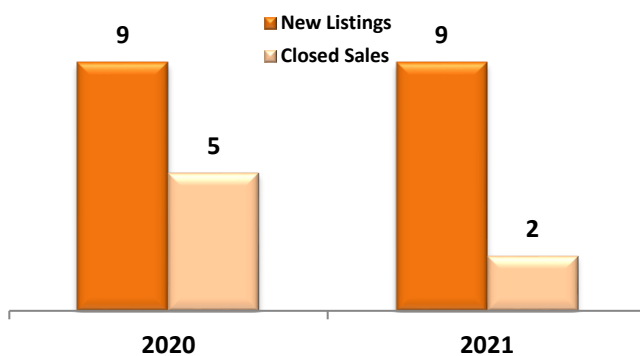
August, 2021

Year to Date

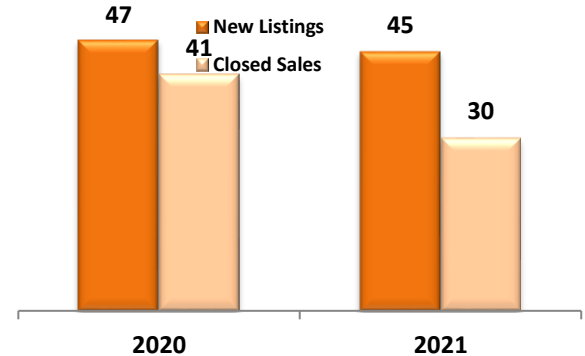
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	9	9	0.0%	47	45	-4.3%
Closed Sales	5	2	-60.0%	41	30	-26.8%
Average Sales Price	\$ 281,400	\$ 332,300	18.1%	\$ 314,891	\$ 370,474	17.7%
Percent of Original Last Price Received at Sale*	97.0%	100.0%	3.1%	95.0%	99.0%	4.2%
Average Days on Market Until Sale	66	71	7.6%	111	75	-32.4%
Total Current Inventory**	8	8	0.0%	.	.	.
Single-Family Detached Inventory	8	8	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

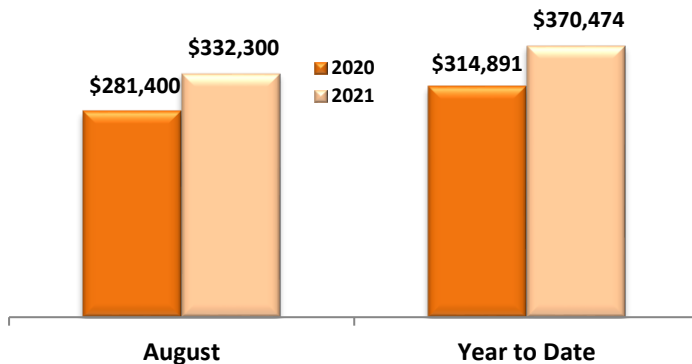
Activity-Most Recent Month



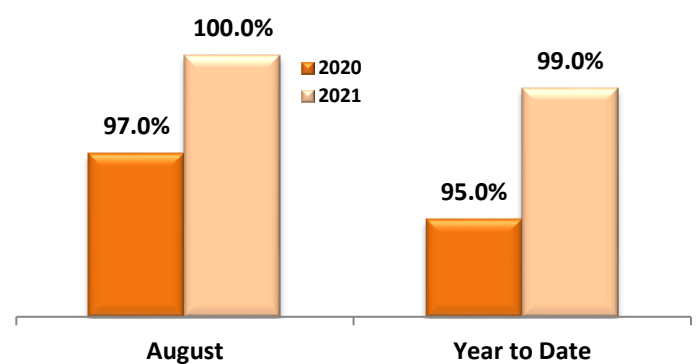
Activity-Year to Date



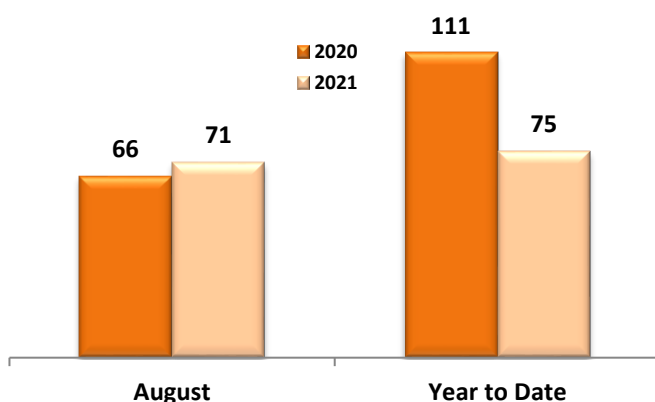
Average Sales Price



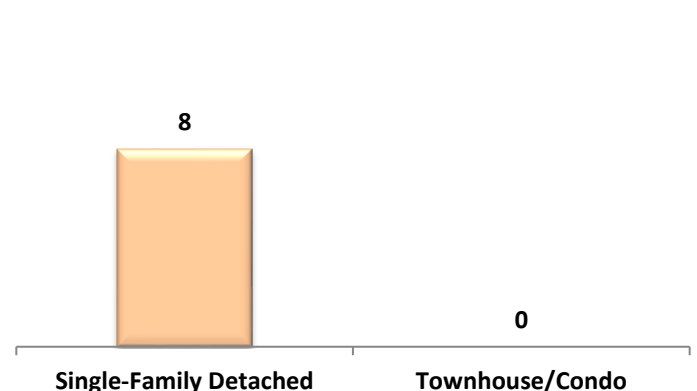
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

August, 2021

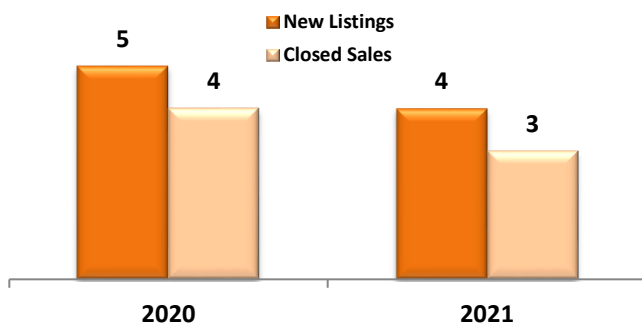
Year to Date

Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	4	-20.0%	36	37	2.8%
Closed Sales	4	3	-25.0%	33	41	24.2%
Average Sales Price	\$ 112,475	\$ 176,500	56.9%	\$ 121,068	\$ 137,900	13.9%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	91.0%	96.0%	5.5%
Average Days on Market Until Sale	127	83	-34.6%	129	81	-37.2%
Total Current Inventory**	6	3	-50.0%	.	.	.
Single-Family Detached Inventory	6	3	-50.0%	.	.	.

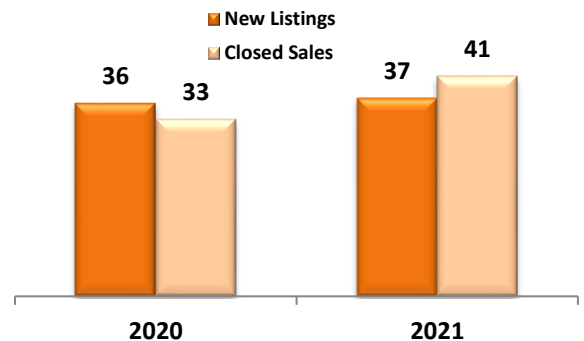
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

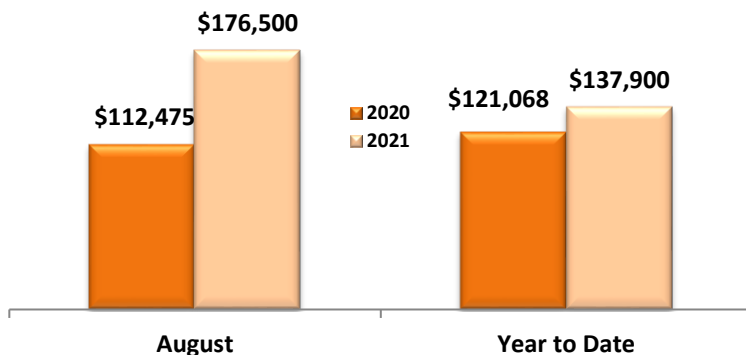
Activity-Most Recent Month



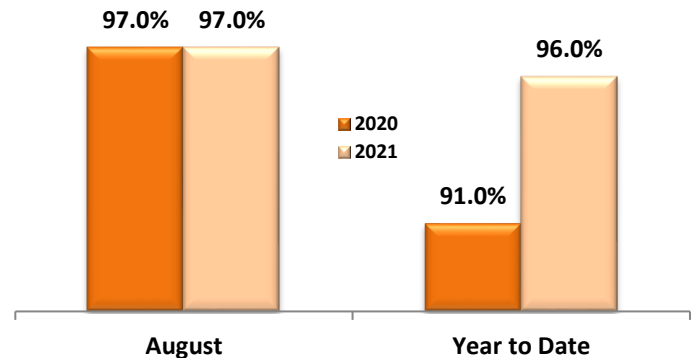
Activity-Year to Date



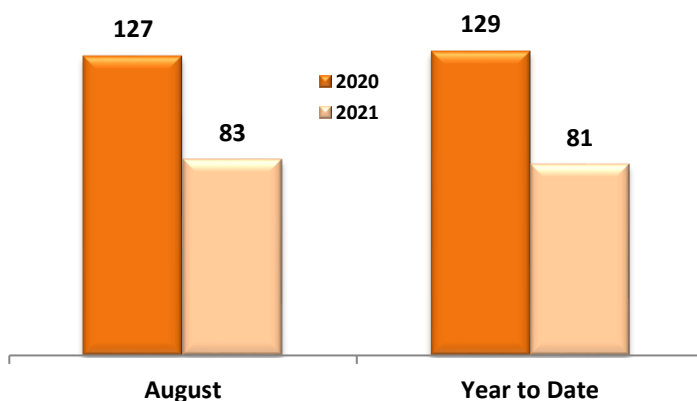
Average Sales Price



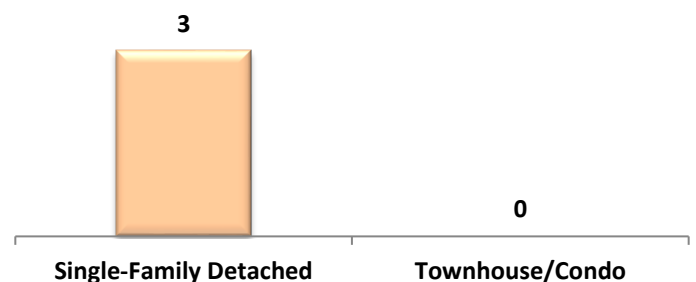
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

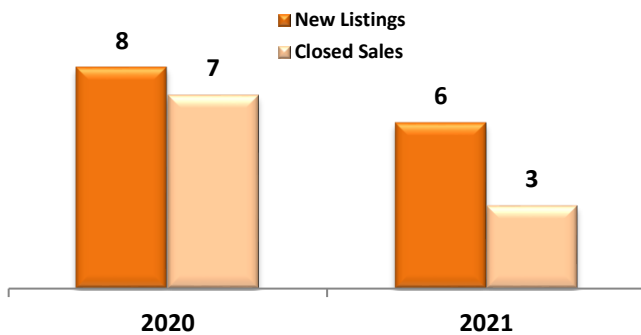
August, 2021 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

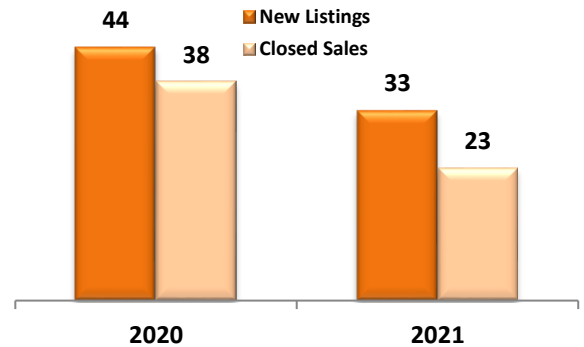
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	8	6	-25.0%	44	33	-25.0%
Closed Sales	7	3	-57.1%	38	23	-39.5%
Average Sales Price	\$ 170,957	\$ 186,900	9.3%	\$ 190,253	\$ 218,197	14.7%
Percent of Original Last Price Received at Sale*	100.0%	97.0%	-3.0%	97.0%	102.0%	5.2%
Average Days on Market Until Sale	91	67	-26.4%	104	86	-17.3%
Total Current Inventory**	7	2	-71.4%	.	.	.
Single-Family Detached Inventory	7	2	-71.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

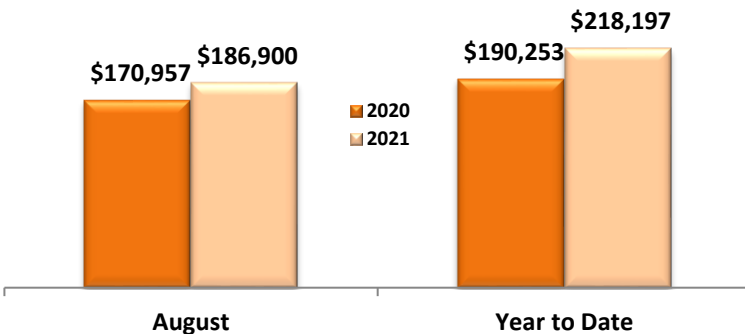
Activity-Most Recent Month



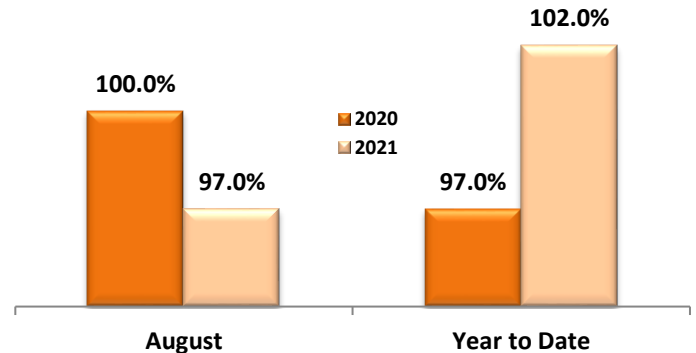
Activity-Year to Date



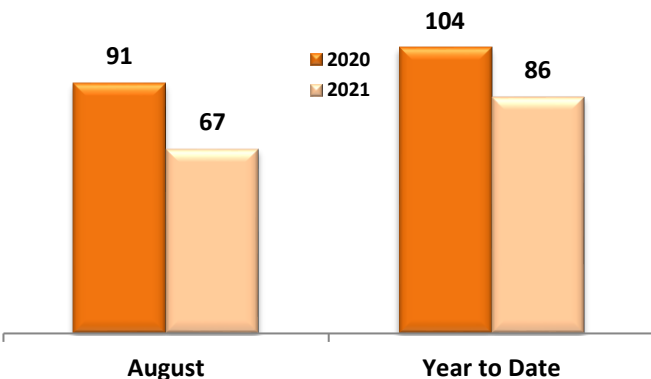
Average Sales Price



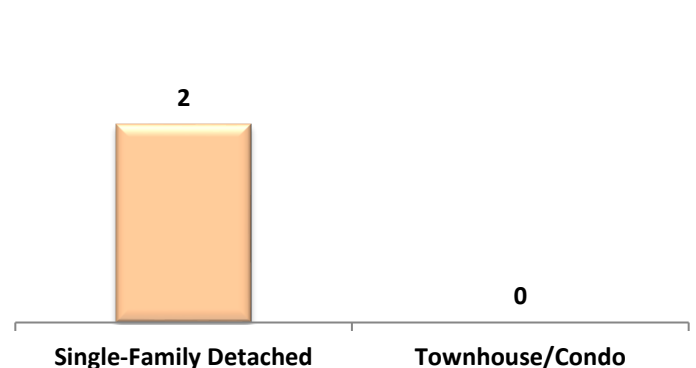
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

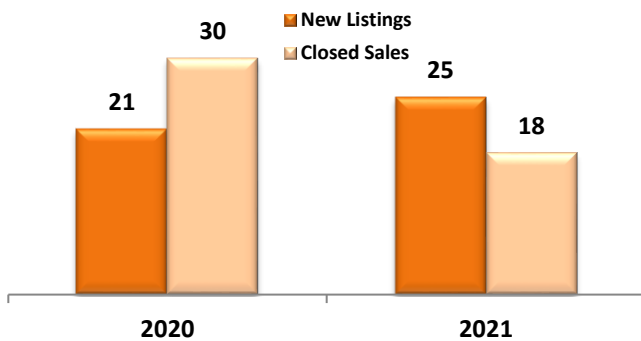
August, 2021

Year to Date

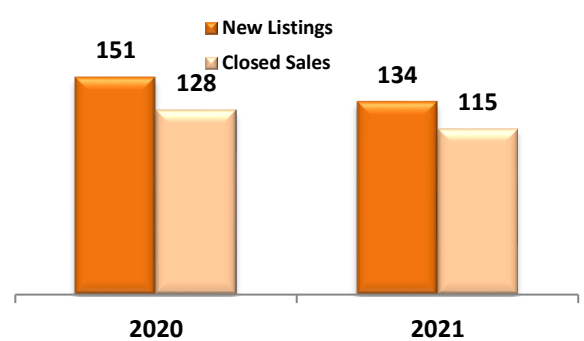
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	21	25	19.0%	151	134	-11.3%
Closed Sales	30	18	-40.0%	128	115	-10.2%
Average Sales Price	\$ 212,323	\$ 298,081	40.4%	\$ 247,616	\$ 270,859	9.4%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	96.0%	100.0%	4.2%
Average Days on Market Until Sale	90	78	-13.3%	115	87	-24.3%
Total Current Inventory**	25	14	-44.0%	.	.	.
Single-Family Detached Inventory	25	13	-48.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

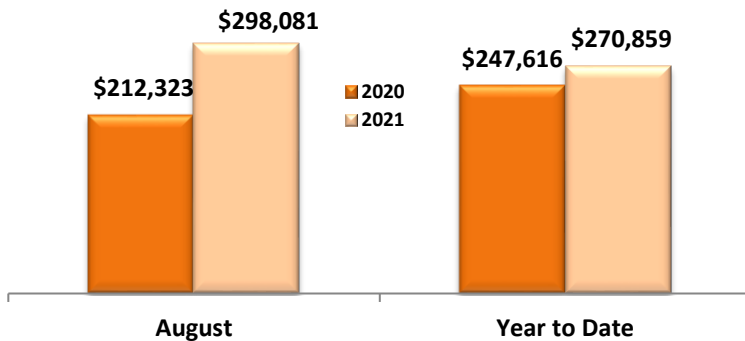
Activity-Most Recent Month



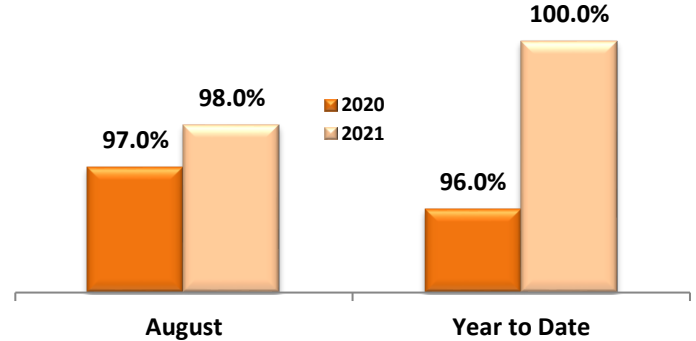
Activity-Year to Date



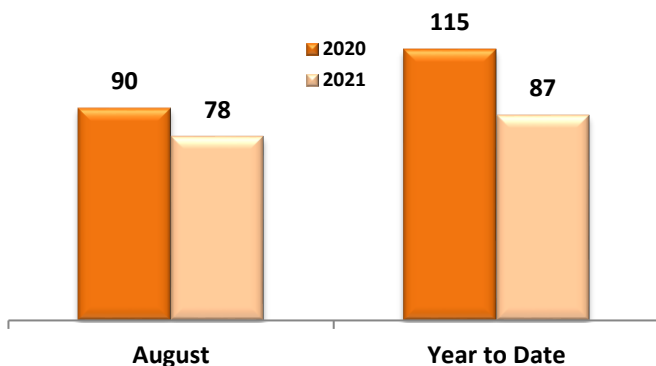
Average Sales Price



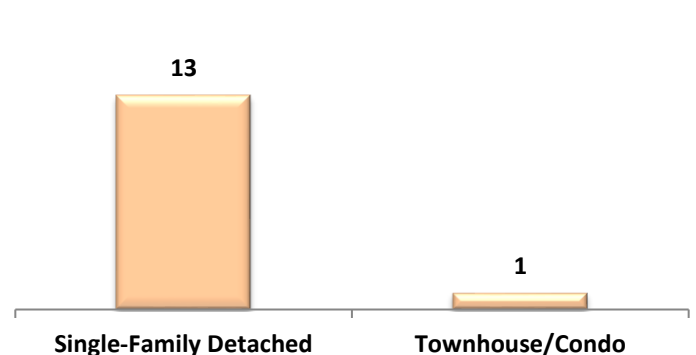
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

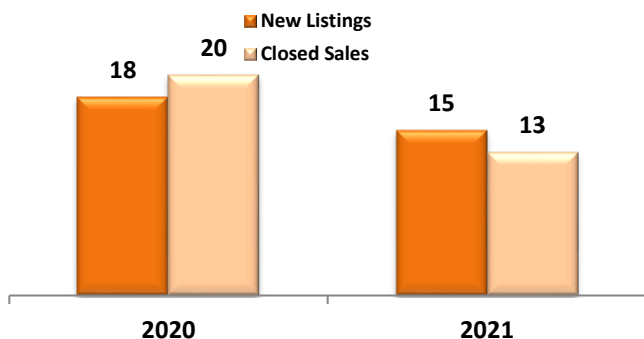
August, 2021

Year to Date

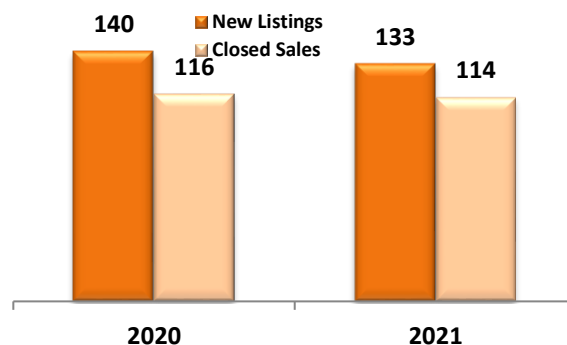
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	18	15	-16.7%	140	133	-5.0%
Closed Sales	20	13	-35.0%	116	114	-1.7%
Average Sales Price	\$ 298,777	\$ 313,415	4.9%	\$ 283,325	\$ 331,649	17.1%
Percent of Original Last Price Received at Sale*	98.0%	101.0%	3.1%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	88	58	-34.1%	95	67	-29.5%
Total Current Inventory**	16	14	-12.5%	.	.	.
Single-Family Detached Inventory	15	12	-20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

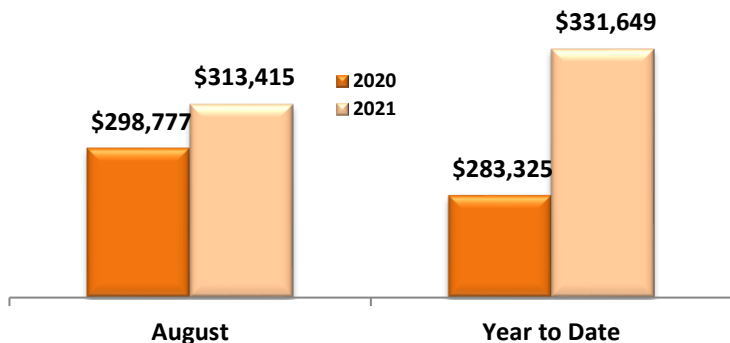
Activity-Most Recent Month



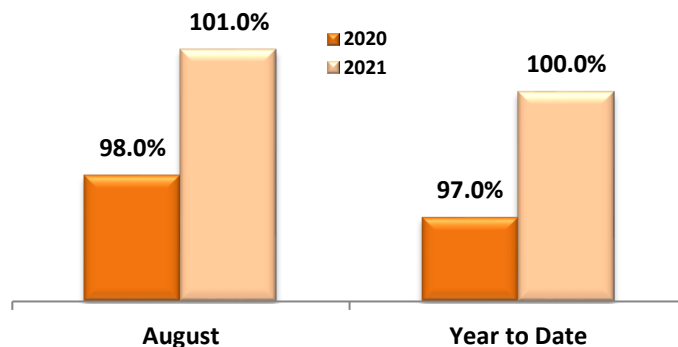
Activity-Year to Date



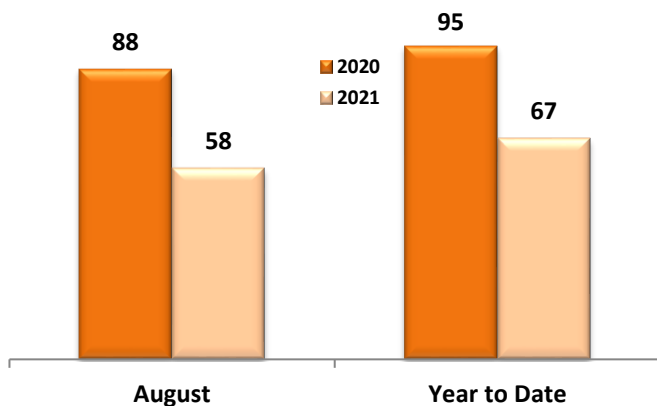
Average Sales Price



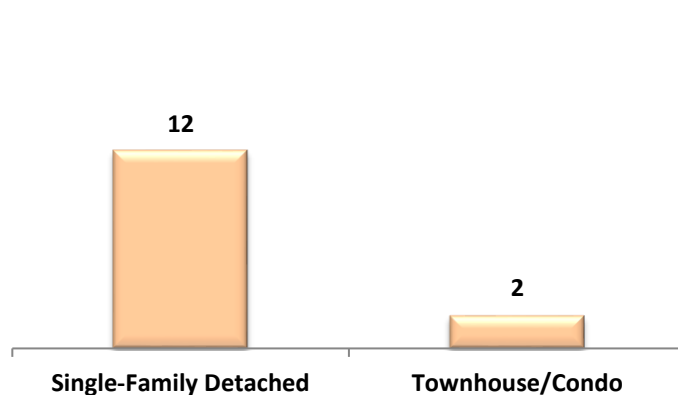
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

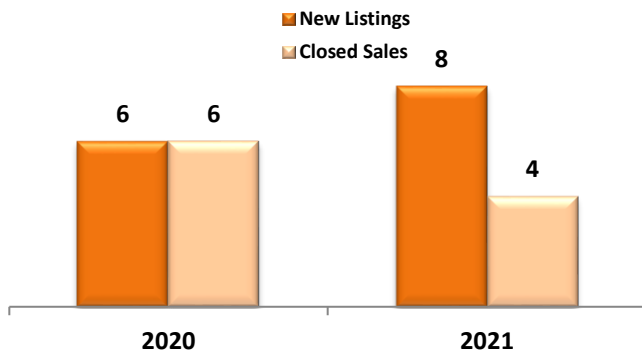
August, 2021

Year to Date

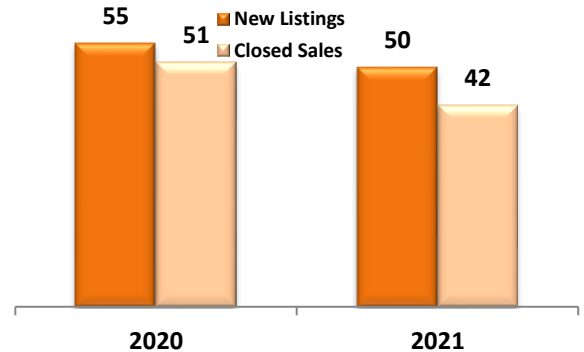
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	8	33.3%	55	50	-9.1%
Closed Sales	6	4	-33.3%	51	42	-17.6%
Average Sales Price	\$ 225,466	\$ 193,525	-14.2%	\$ 188,322	\$ 245,629	30.4%
Percent of Original List Price Received at Sale*	97.0%	95.0%	-2.1%	96.0%	106.0%	10.4%
Average Days on Market Until Sale	71	45	-36.6%	76	63	-17.1%
Total Current Inventory**	8	4	-50.0%	.	.	.
Single-Family Detached Inventory	8	4	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

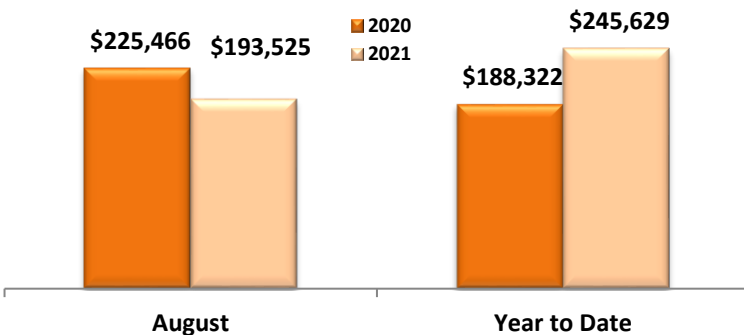
Activity-Most Recent Month



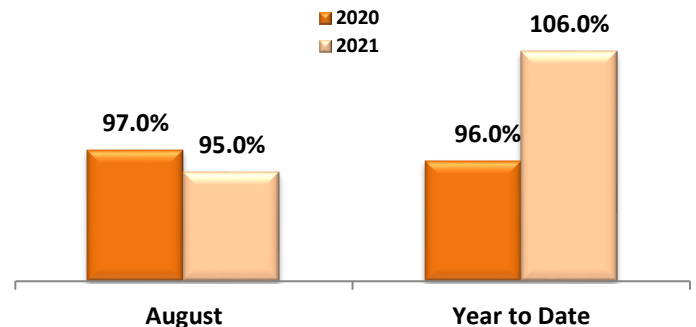
Activity-Year to Date



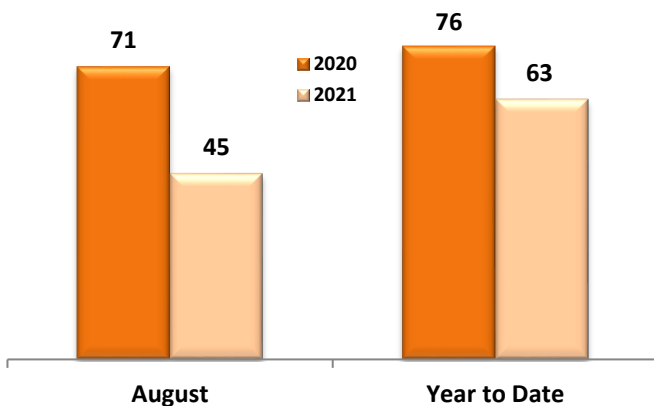
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

