



August 2022  
Housing Market

Total Volume Sold

\$61.3 Million

Average Sold price

\$275,138

Total Closed Sales

223

Total New Listings

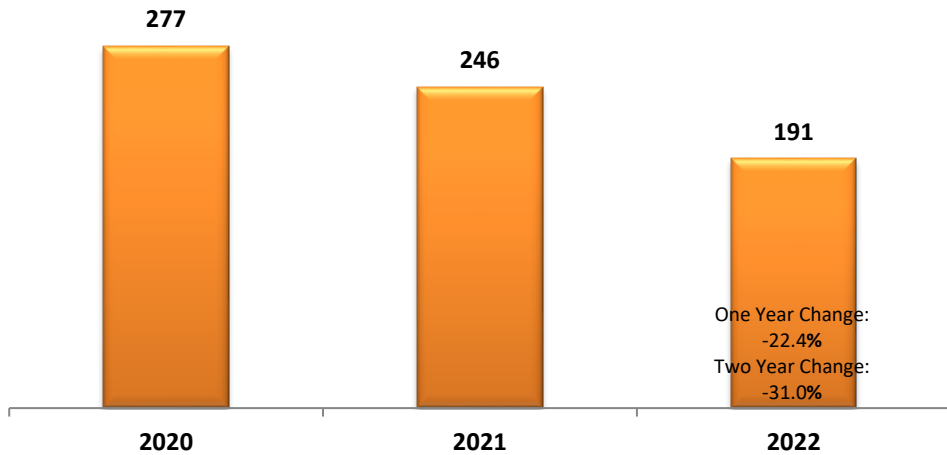
191



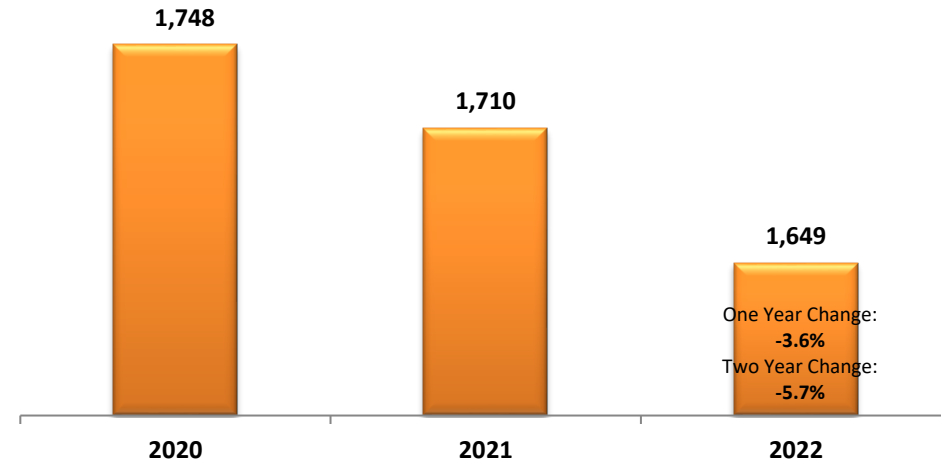
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

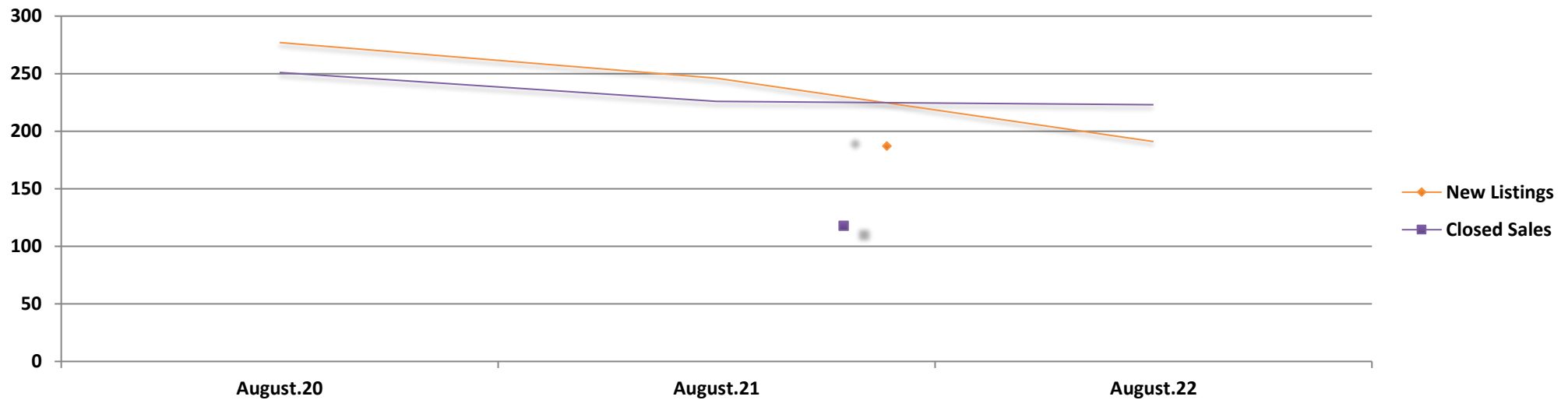
## August 2022



## Year to Date



## Historical Market Activity



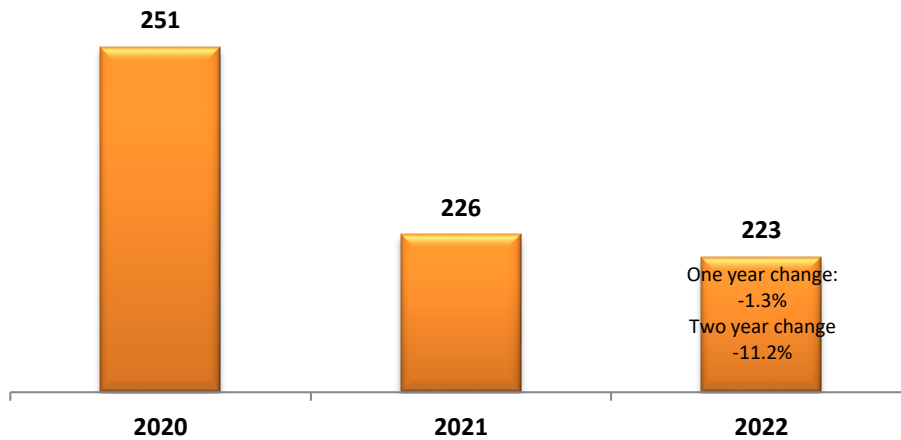
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

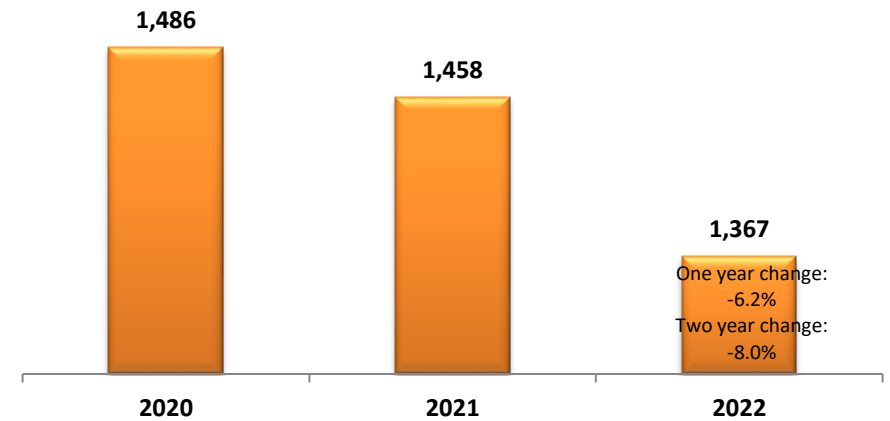


Late Sales recorded in MLS figured in  
Year to Date Totals

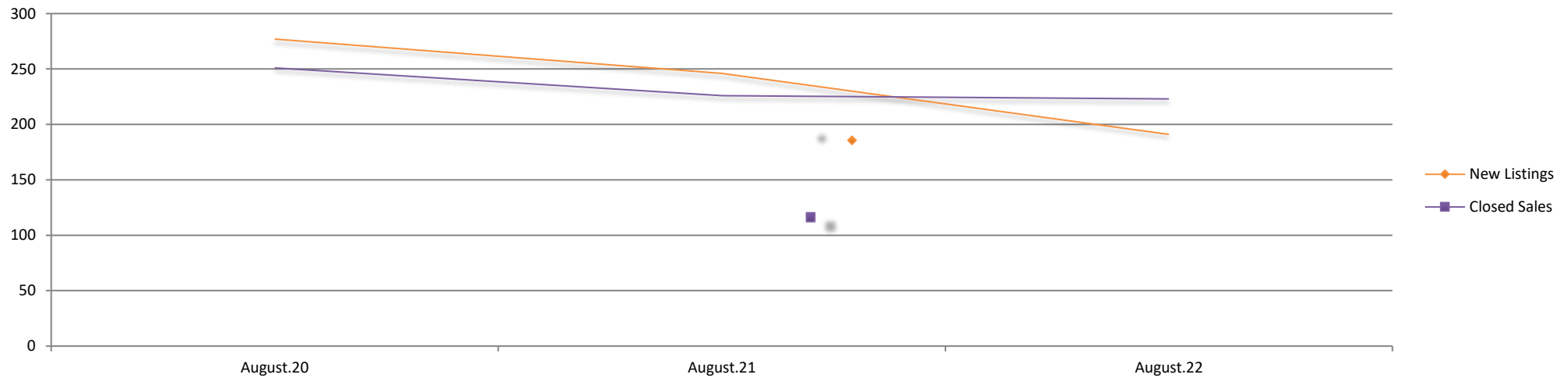
## August



## Year to Date



## Historical Market Activity

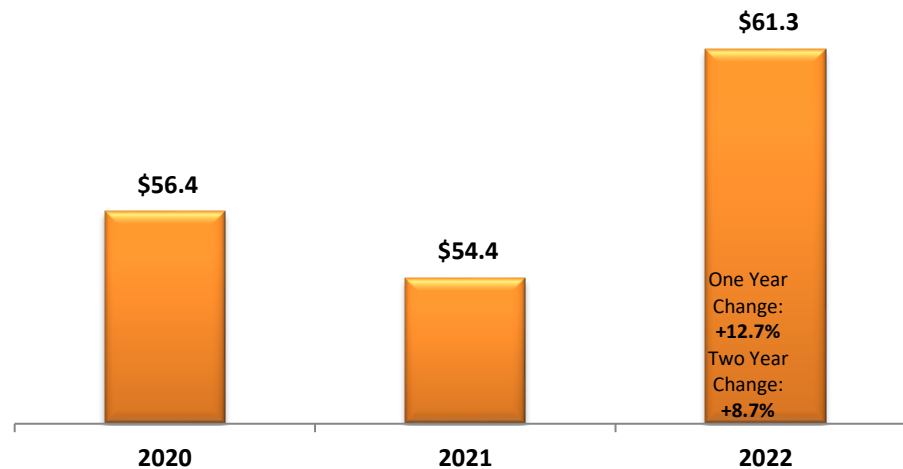


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

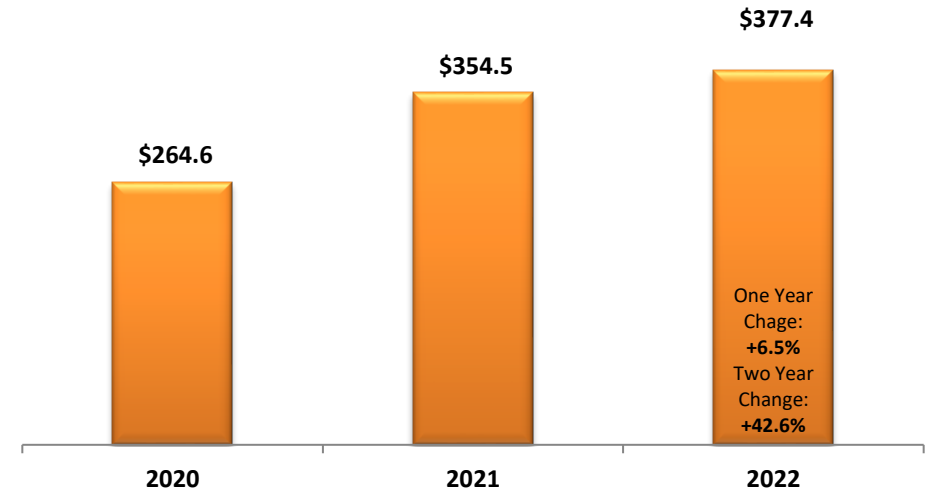


## August 2022

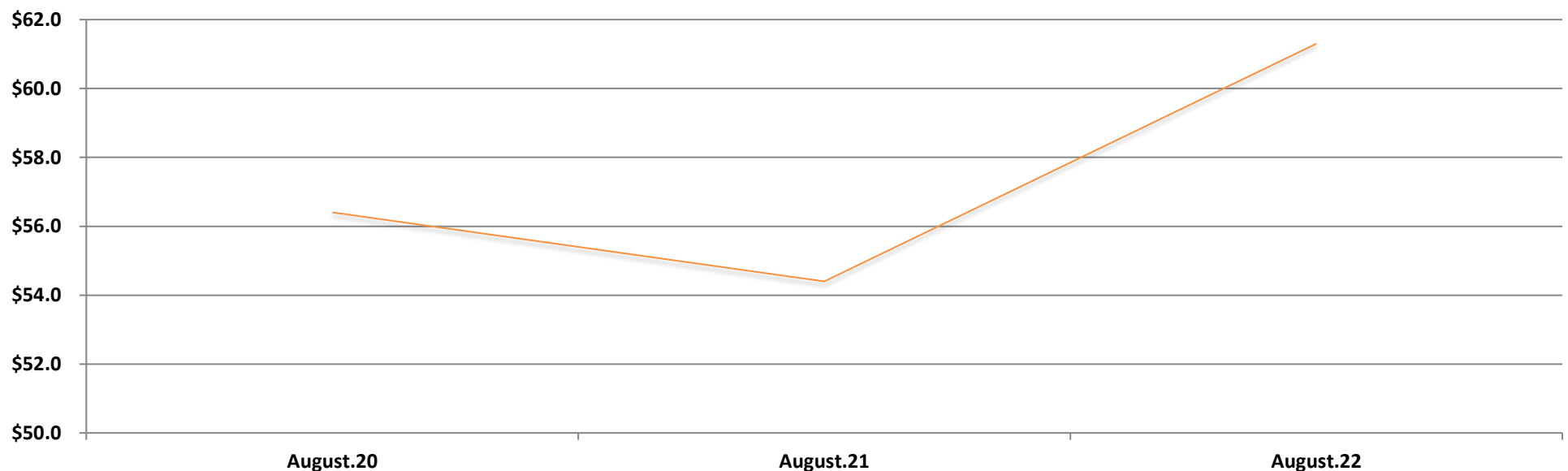


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



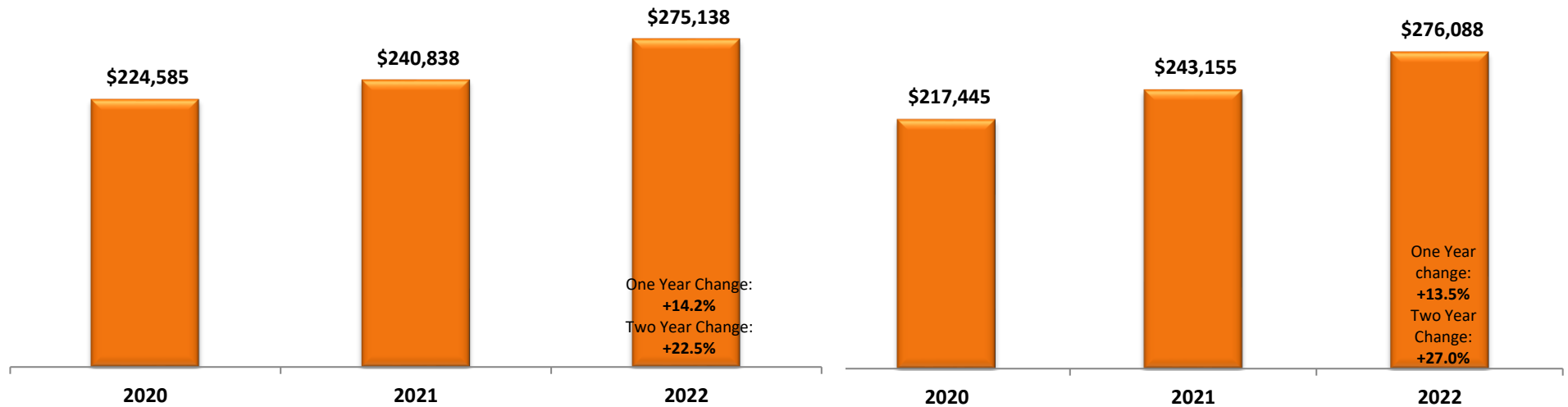
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

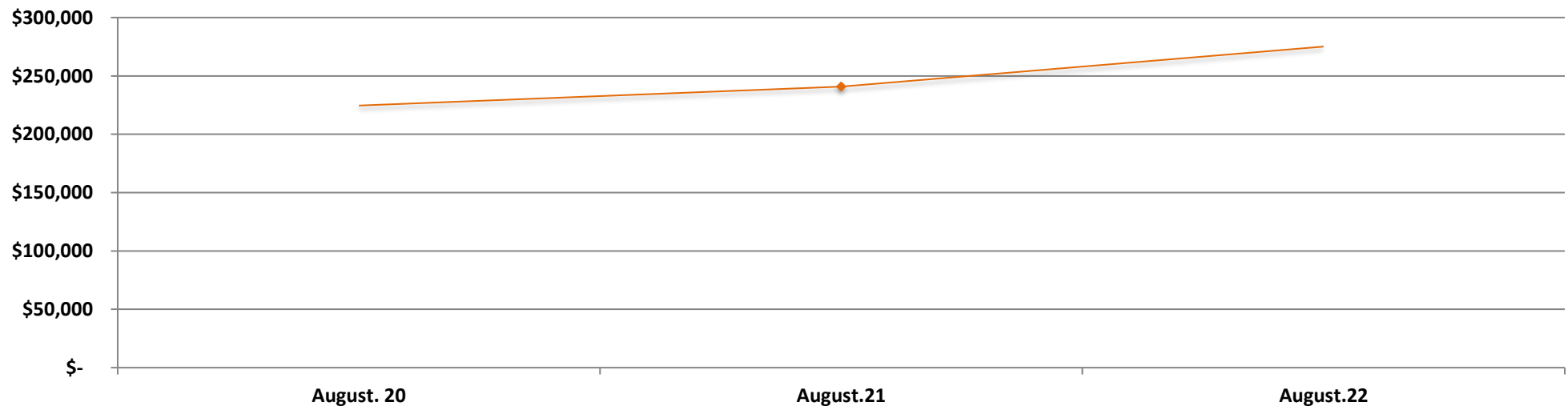
## August 2022

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



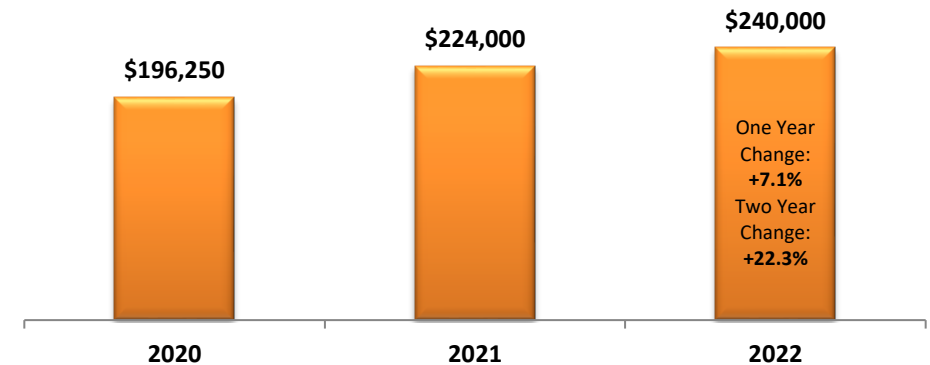
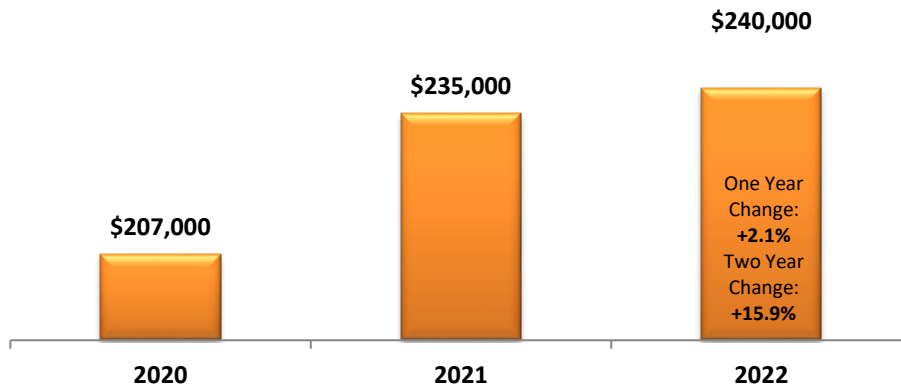
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

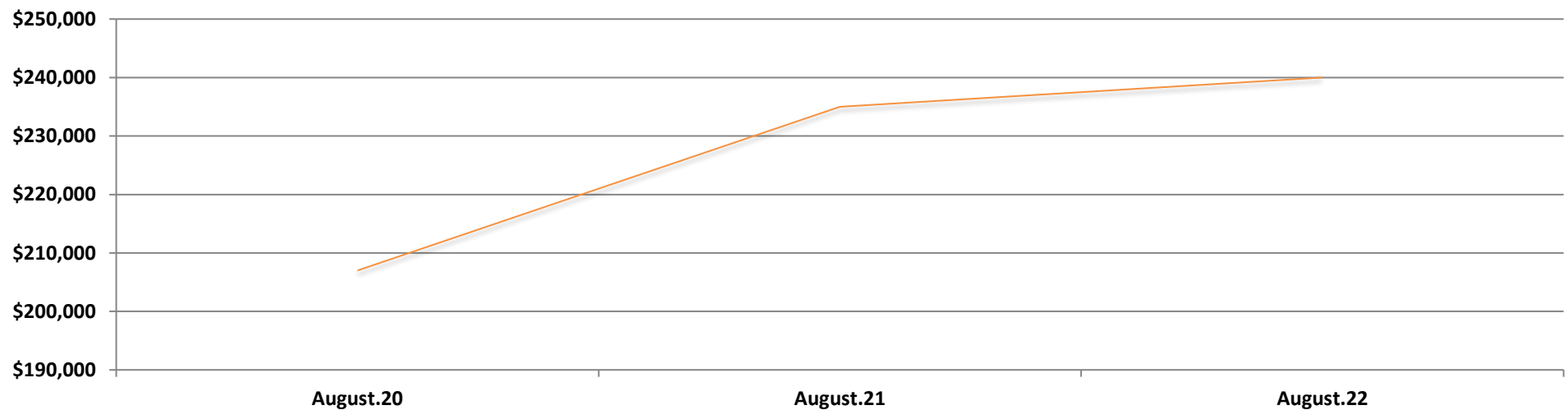
## August 2022

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

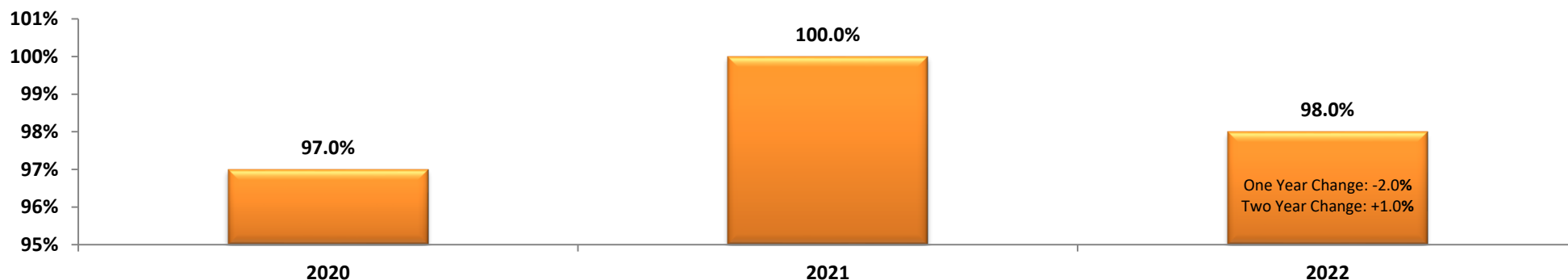
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



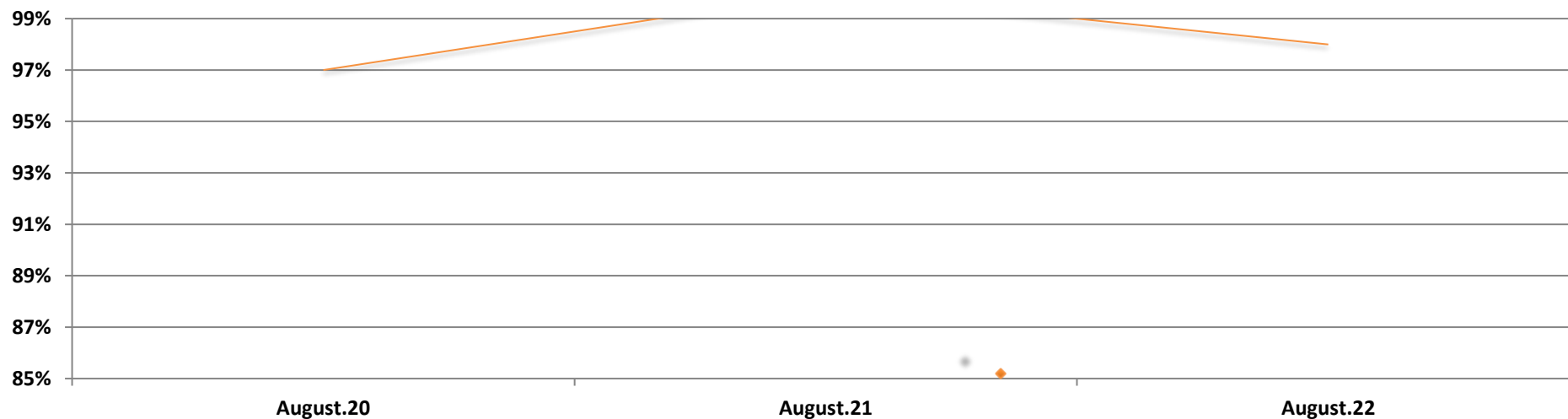
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## August 2022

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



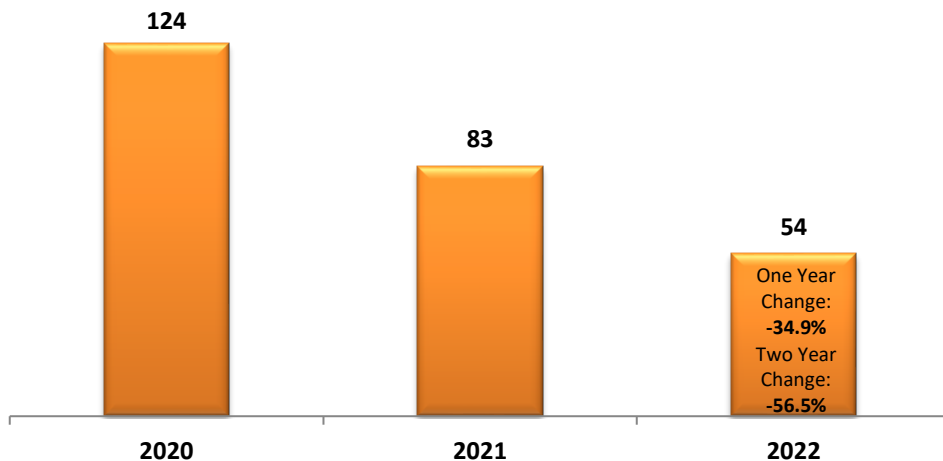
## Historical Percent of Original List Price Received at Sale



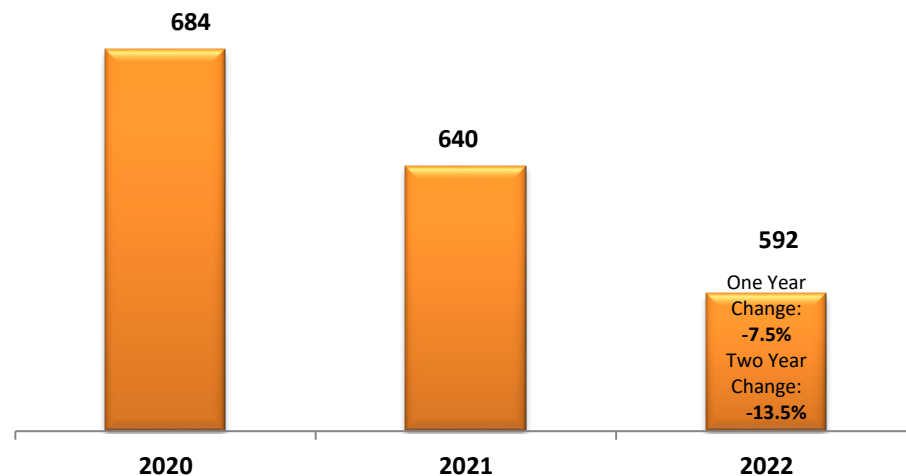
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

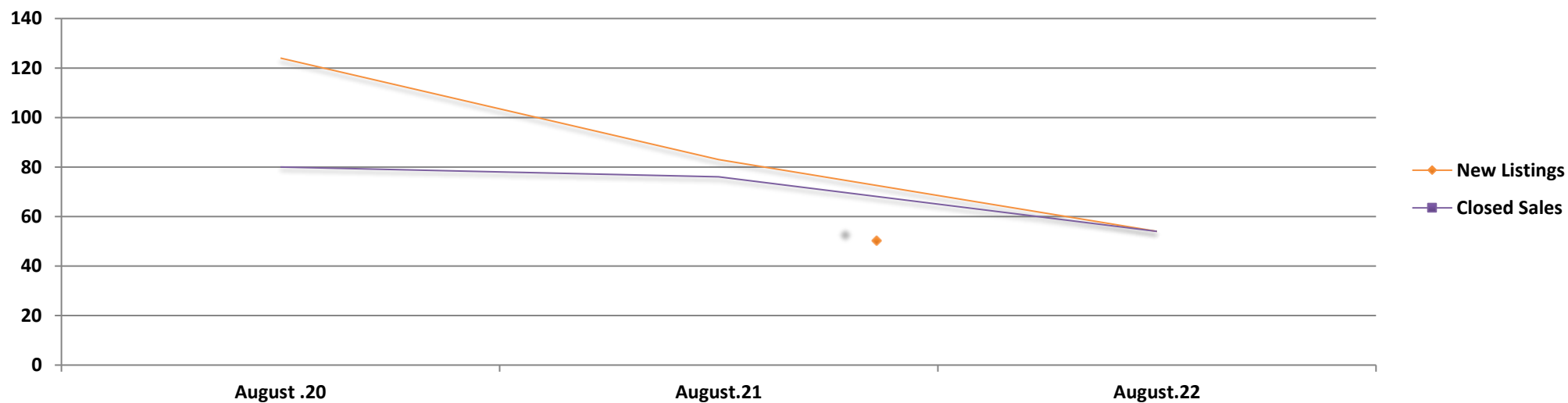
## August 2022



## Year to Date



## Historical Market Activity



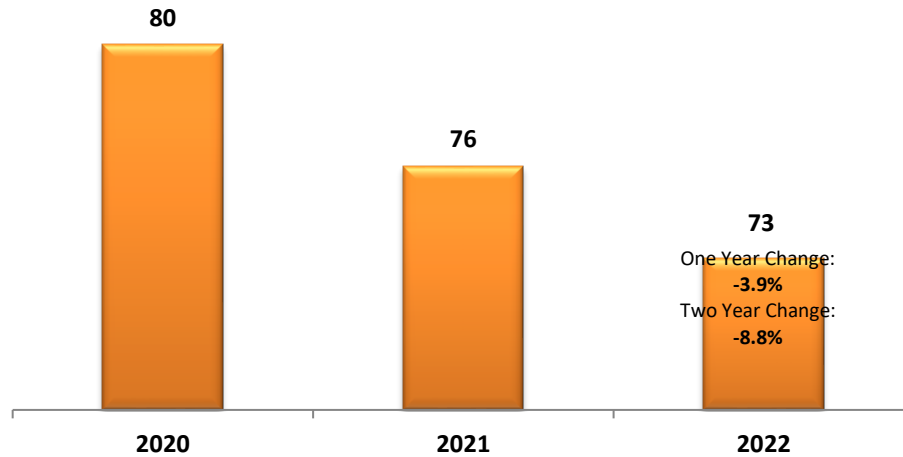


# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

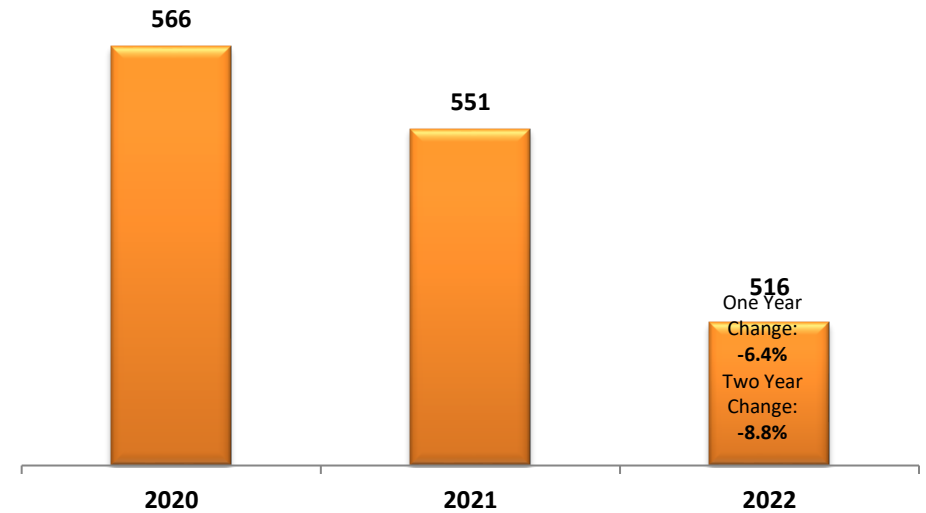


## August 2022

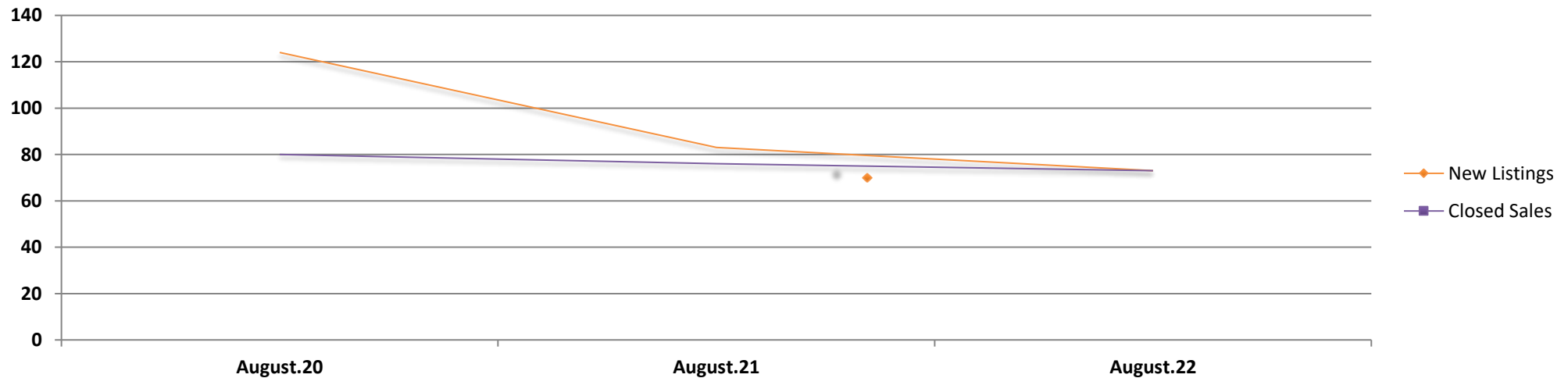


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Market Activity

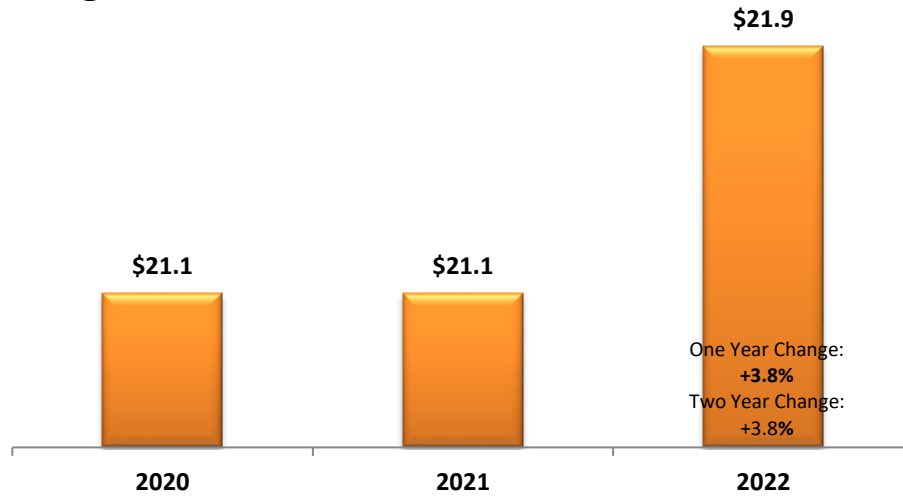


# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

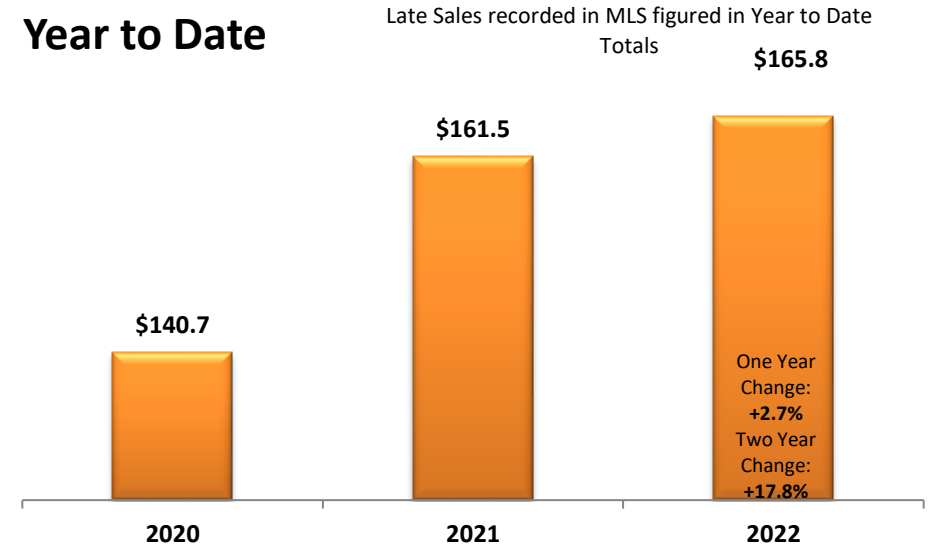
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



## August 2022

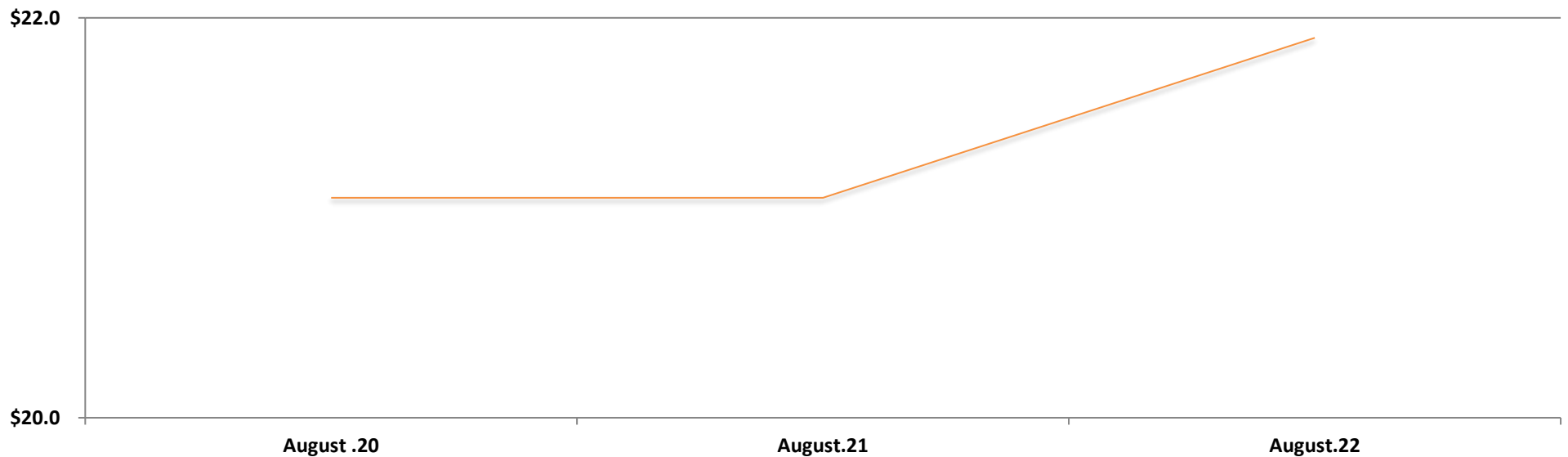


## Year to Date



Late Sales recorded in MLS figured in Year to Date Totals

## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

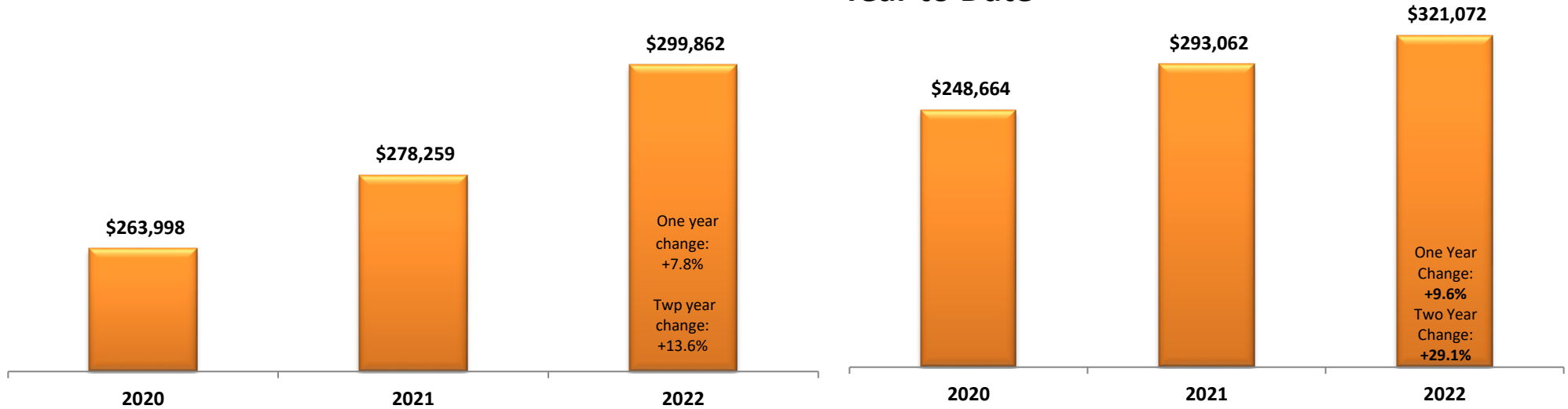
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



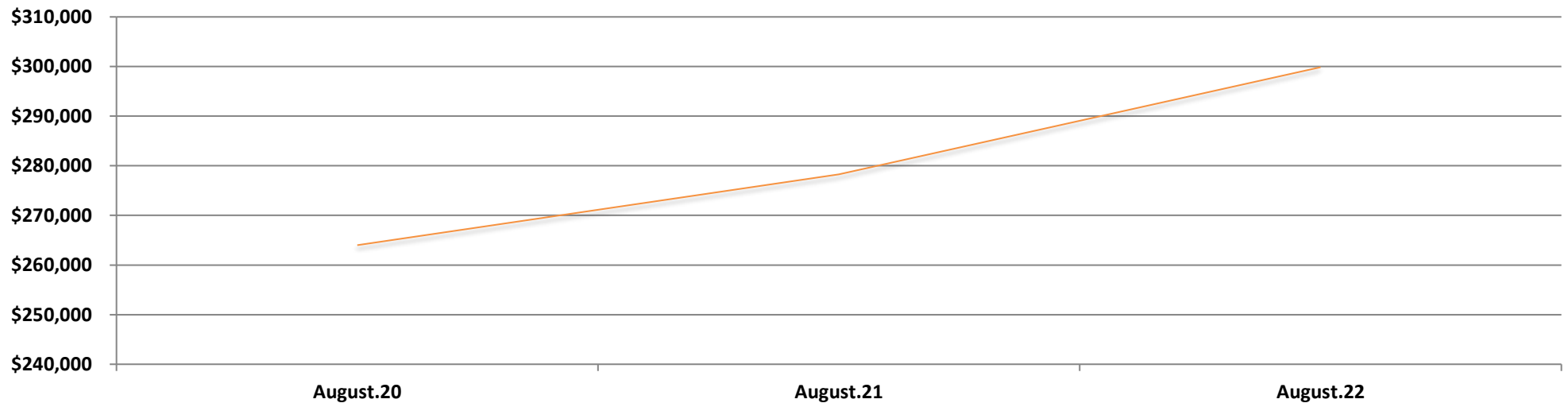
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

## August 2022



## Historical Average Prices



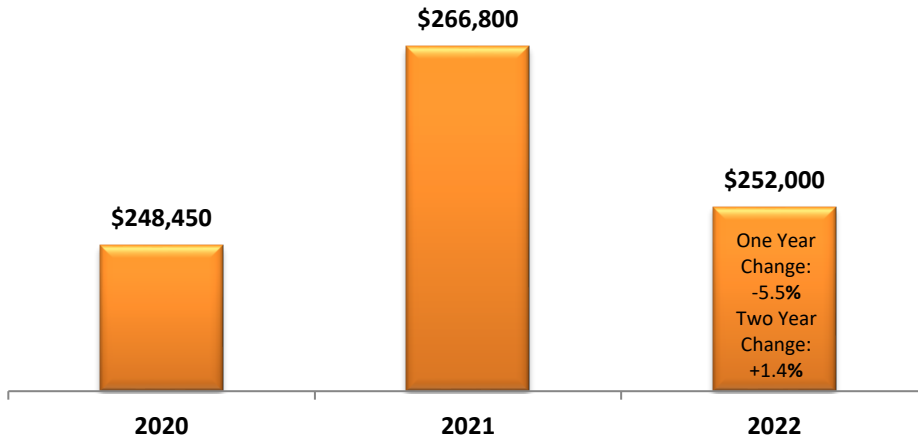
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

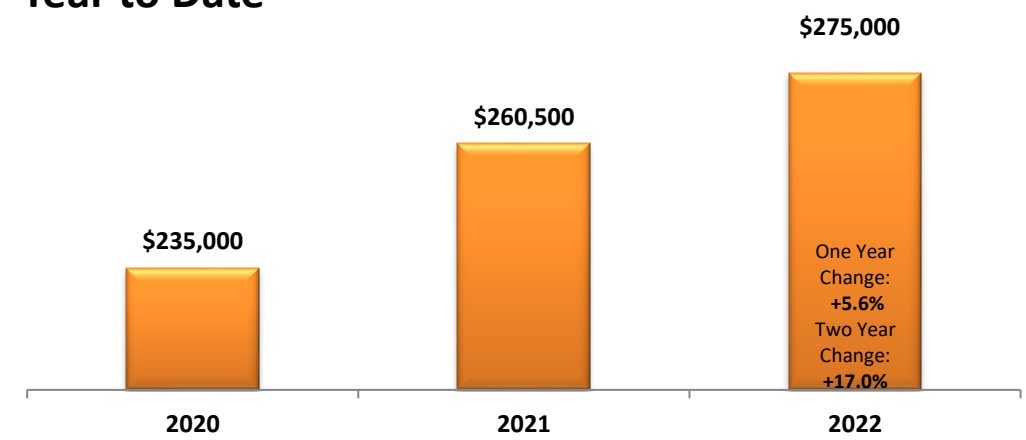


Figures do not take into account seller concessions

## August 2022

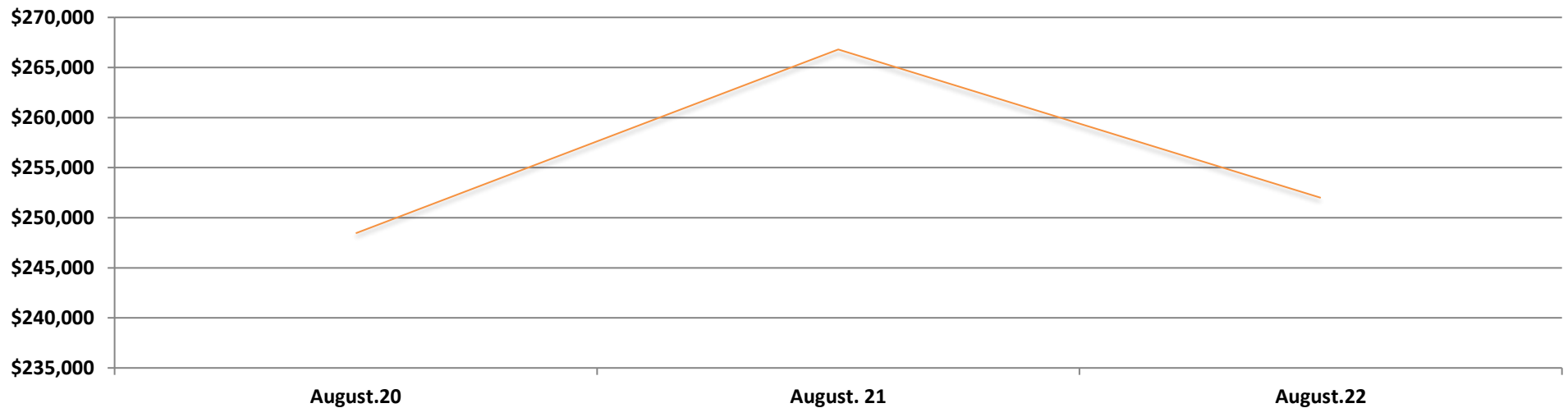


## Year to Date



Late Sales recorded in MLS figured in  
Year to Date Totals

## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

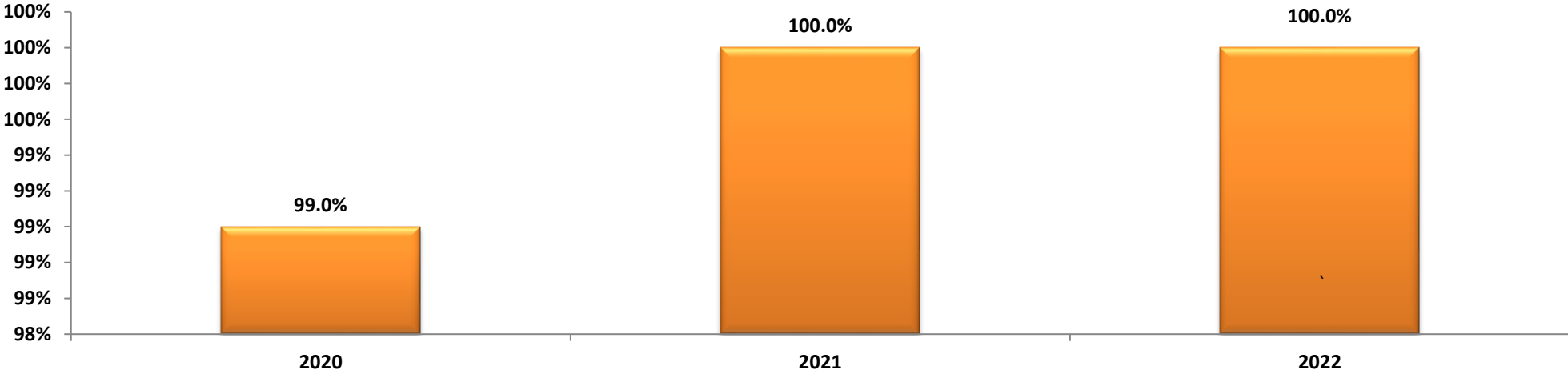
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



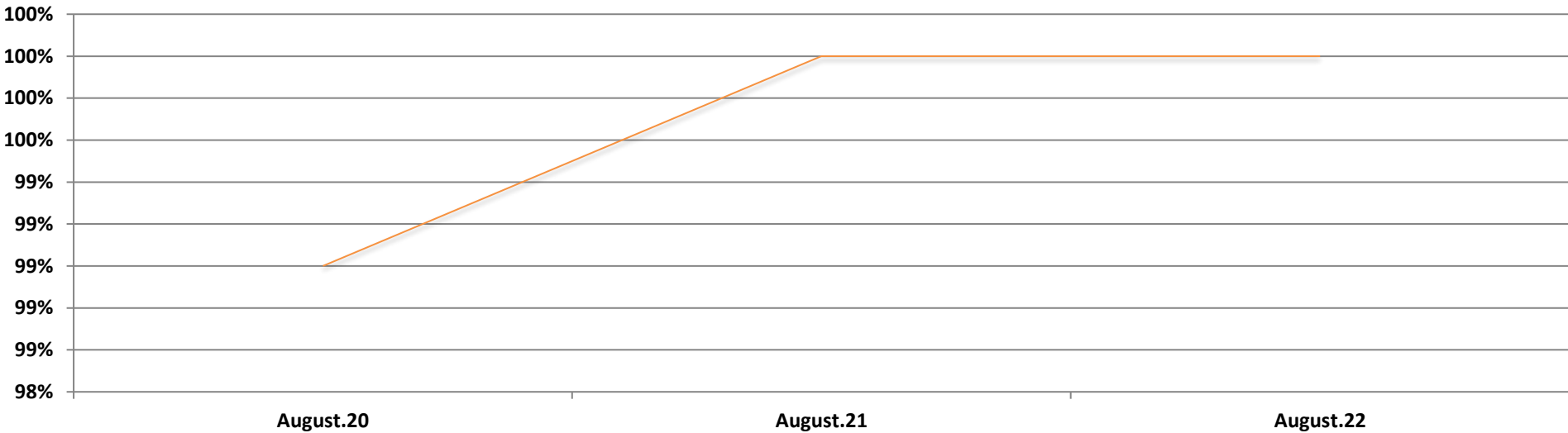
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

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## August 2022



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

August 2022

Year to Date

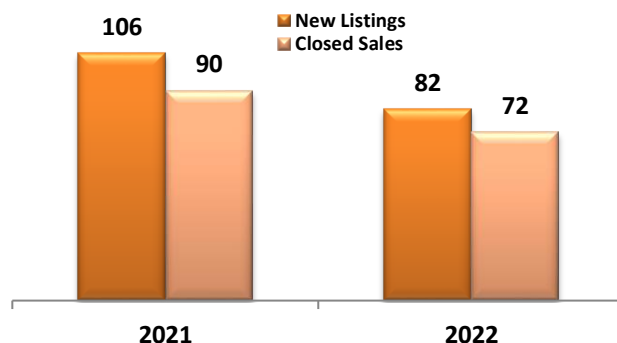
Faribault County, MN	2021	2022	Change	2021	2022	Change
New Listings	14	15	7.1%	106	82	-22.6%
Closed Sales	18	9	-50.0%	90	72	-20.0%
Average Sales Price	\$ 138,932	\$ 181,777	30.8%	\$ 128,738	\$167,213	29.9%
Percent of Original Last Price Received at Sale*	103.0%	97.0%	-5.8%	99.0%	98.0%	-1.0%
Average Days on Market Until Sale	57	65	14.0%	85	83	-2.4%
Total Current Inventory**	18	8	-55.6%		.	.
Single-Family Detached Inventory	18	8	-55.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

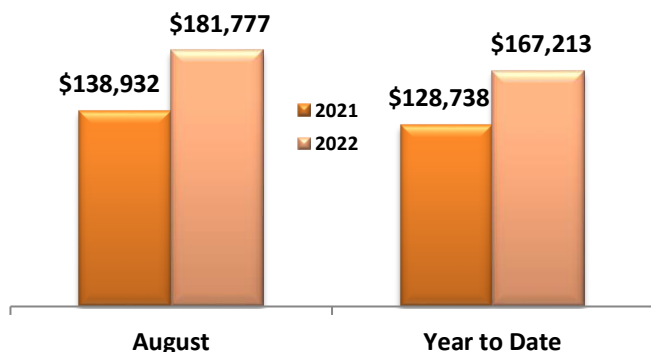
## Activity-Most Recent Month



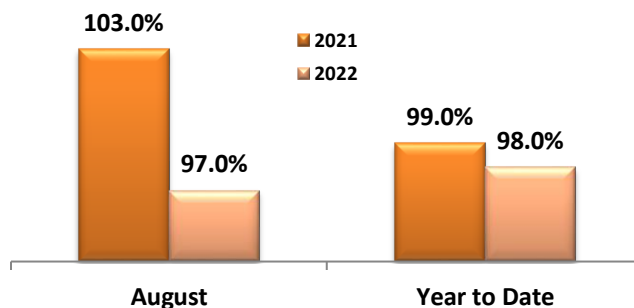
## Activity-Year to Date



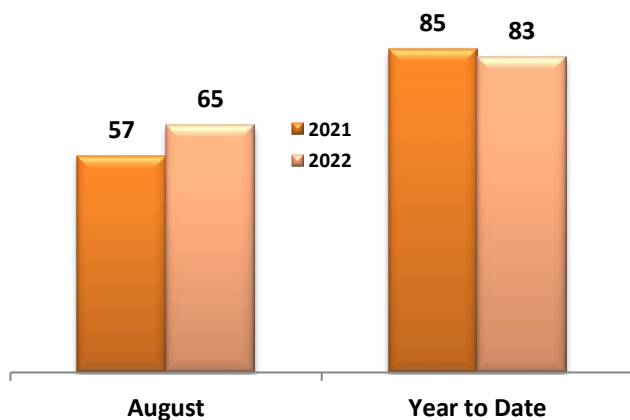
## Average Sales Price



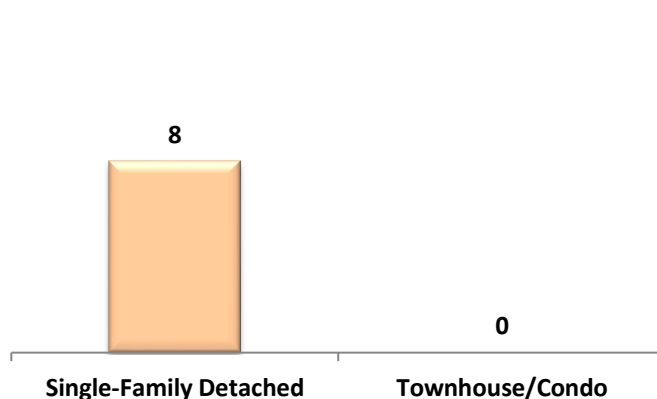
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

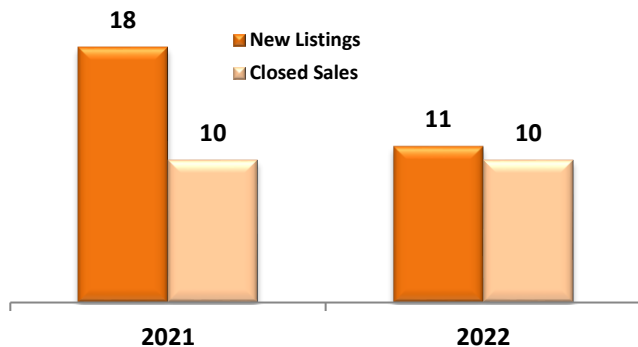
August 2022

Year to Date

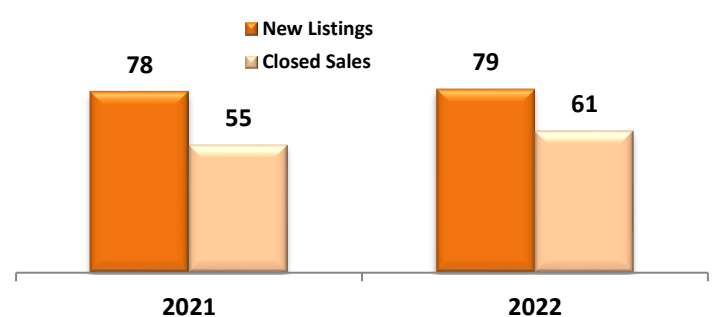
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	18	11	-38.9%	78	79	1.3%
Closed Sales	10	10	0.0%	55	61	10.9%
Average Sales Price	\$ 369,800	\$ 413,066	11.7%	\$ 410,080	\$ 400,080	-2.4%
Percent of Original Last Price Received at Sale*	101.0%	100.0%	-1.0%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	61	71	16.4%	70	72	2.9%
Total Current Inventory**	10	18	80.0%	.	.	.
Single-Family Detached Inventory	9	15	66.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

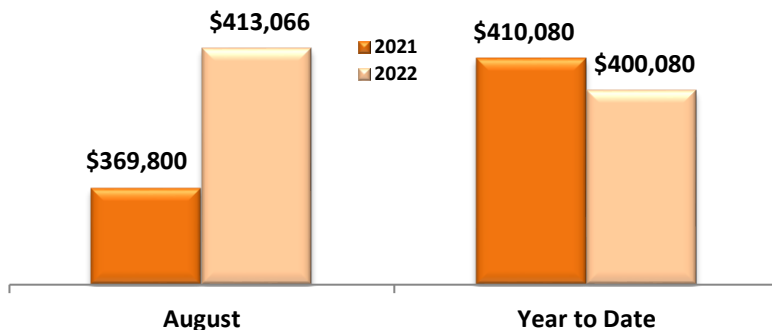
### Activity-Most Recent Month



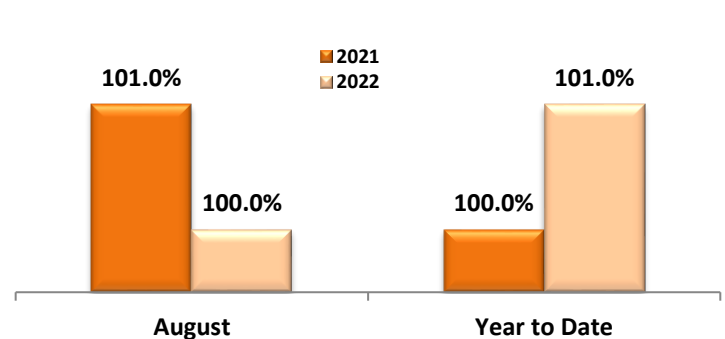
### Activity-Year to Date



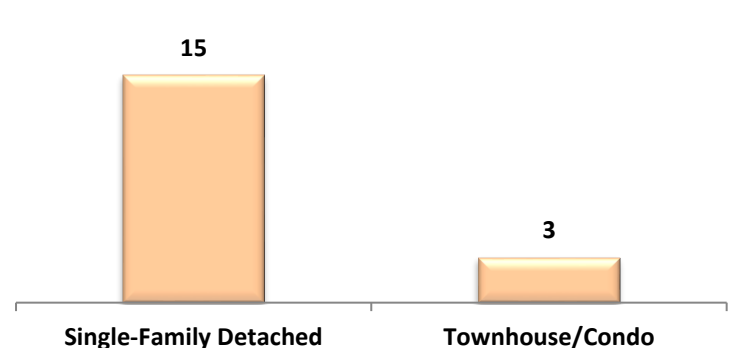
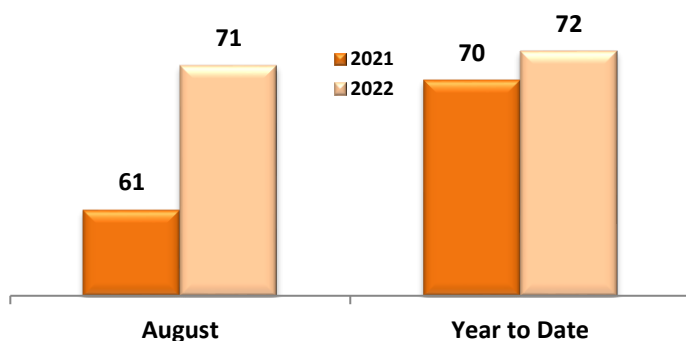
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Elysian/Waterville

August 2022

Year to Date

Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	2	3	50.0%	30	36	20.0%
Closed Sales	3	1	-66.7%	26	19	-26.9%
Average Sales Price	\$ 228,300	\$ 160,000	-29.9%	\$ 267,742	\$ 344,473	28.7%
Percent of Original Last Price Received at Sale*	98.0%	76.0%	-22.4%	98.0%	101.0%	3.1%
Average Days on Market Until Sale	100	102	2.0%	82	64	-22.0%
Total Current Inventory**	4	10	150.0%	.	.	.
Single-Family Detached Inventory	4	10	150.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

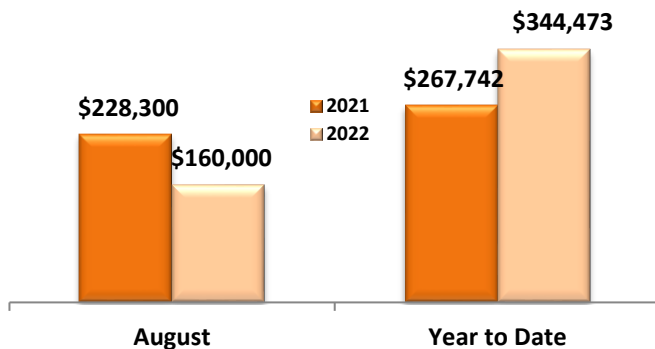
### Activity-Most Recent Month



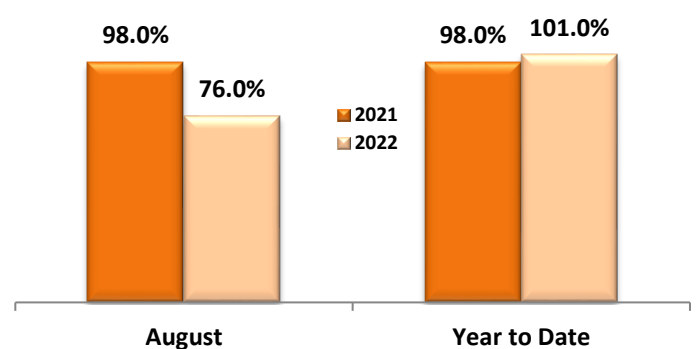
### Activity-Year to Date



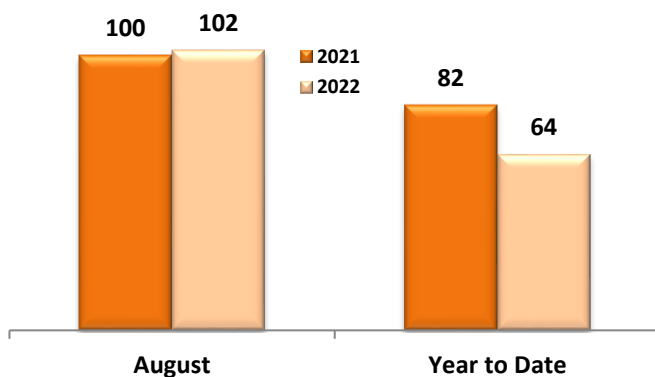
### Average Sales Price



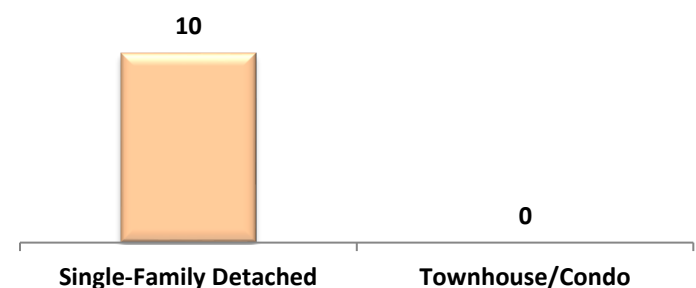
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lake Crystal

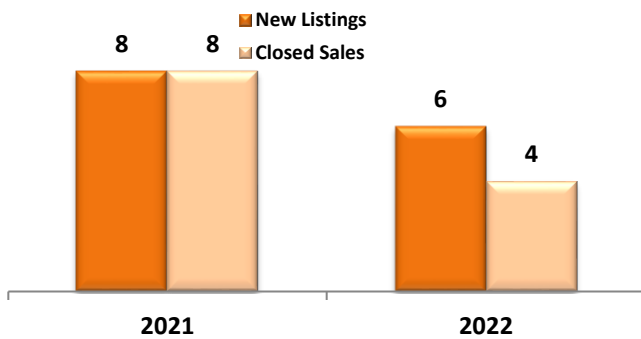
## August 2022

## Year to Date

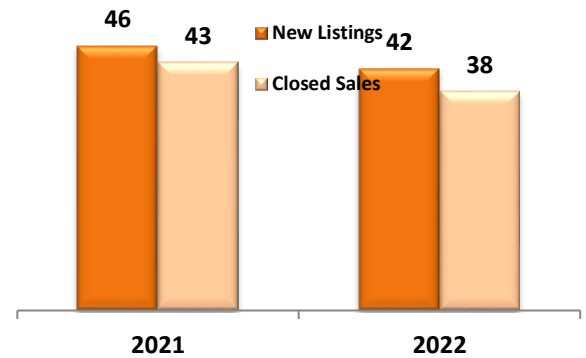
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	6	-25.0%	46	42	-8.7%
Closed Sales	8	4	-50.0%	43	38	-11.6%
Average Sales Price	\$ 222,378	\$ 358,725	61.3%	\$ 213,075	\$ 256,410	20.3%
Percent of Original Last Price Received at Sale*	103.0%	98.0%	-4.9%	99.0%	96.0%	-3.0%
Average Days on Market Until Sale	51	56	9.8%	65	73	12.3%
Total Current Inventory**	10	7	-30.0%	.	.	.
Single-Family Detached Inventory	9	7	-22.2%	.	.	.

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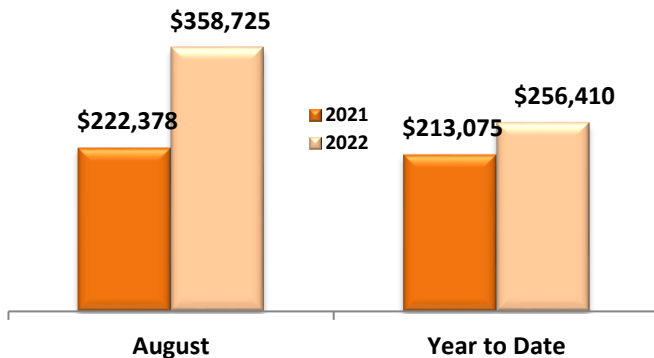
### Activity-Most Recent Month



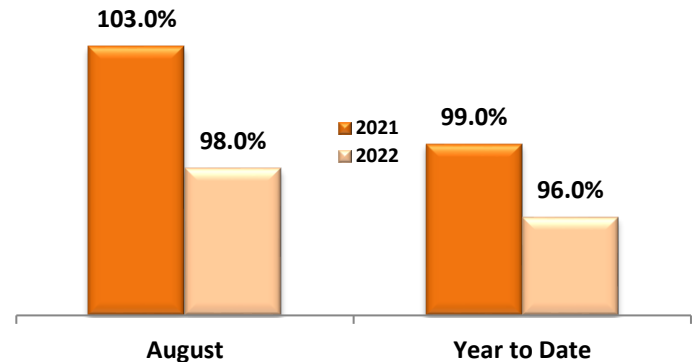
### Activity-Year to Date



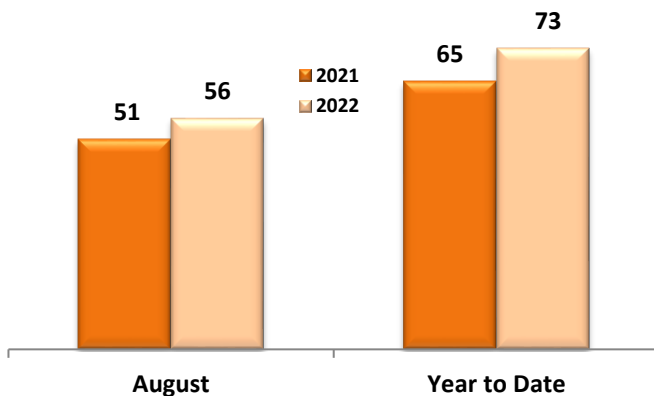
### Average Sales Price



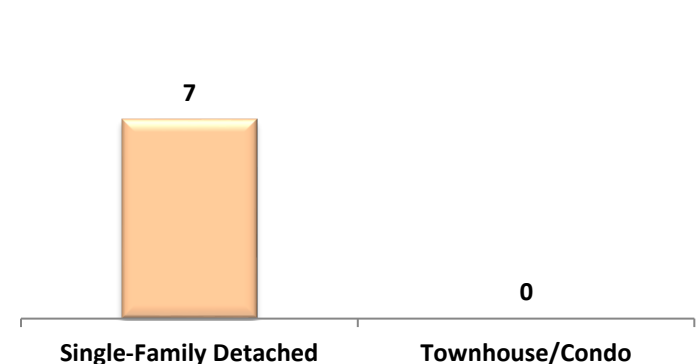
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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LeSueur/LeCenter/Henderson

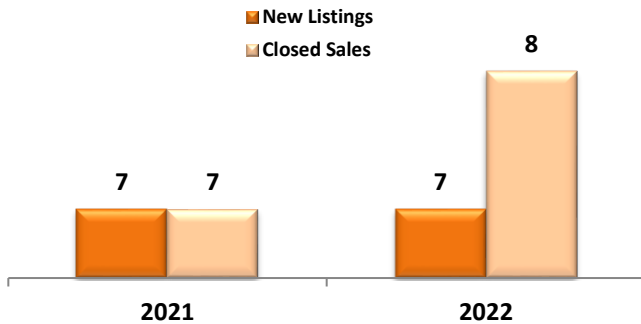
August 2022

Year to Date

Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	7	7	0.0%	49	54	10.2%
Closed Sales	7	8	14.3%	47	41	-12.8%
Average Sales Price	\$ 183,571	\$ 362,075	97.2%	\$ 213,401	\$ 299,872	40.5%
Percent of Original Last Price Received at Sale*	104.0%	97.0%	-6.7%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	52	50	-3.8%	72	53	-26.4%
Total Current Inventory**	7	8	14.3%	.	.	.
Single-Family Detached Inventory	6	8	33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

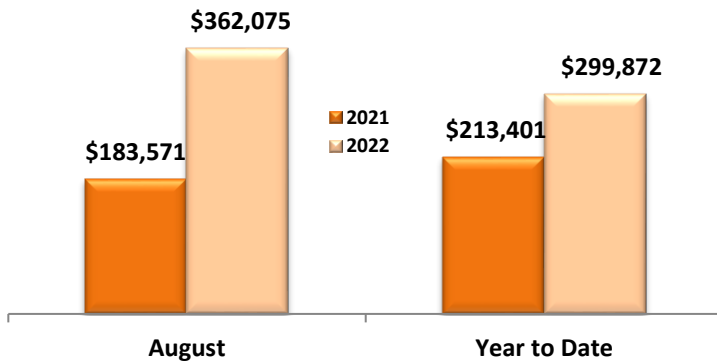
## Activity-Most Recent Month



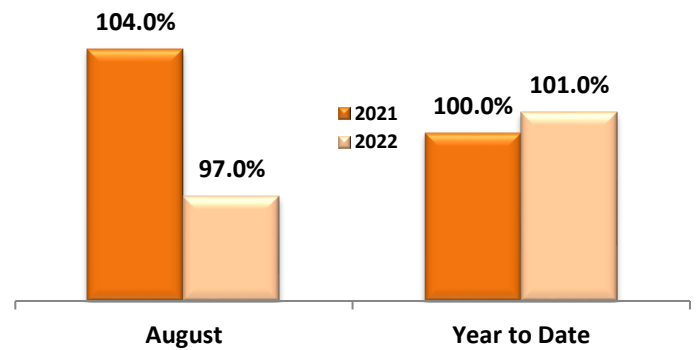
## Activity-Year to Date



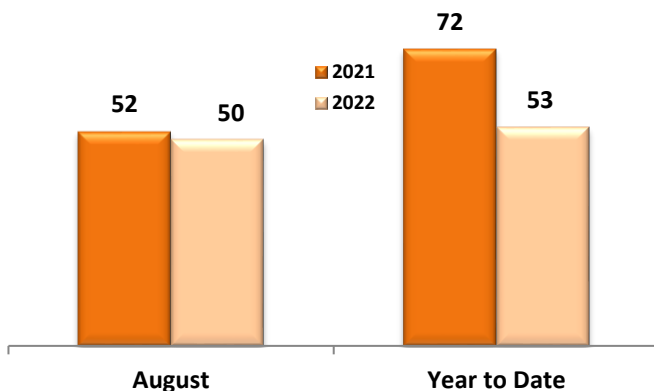
## Average Sales Price



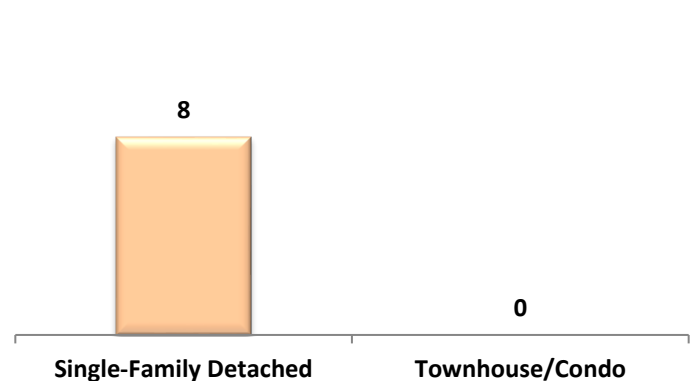
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lower North Mankato

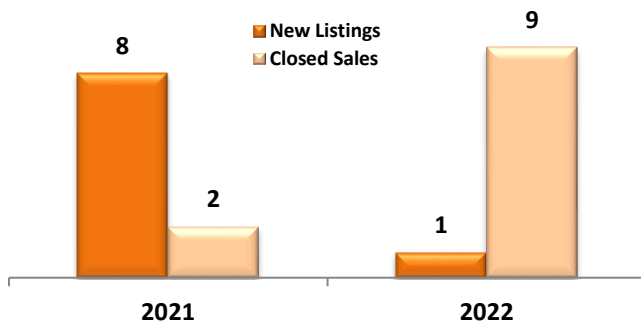
August 2022

Year to Date

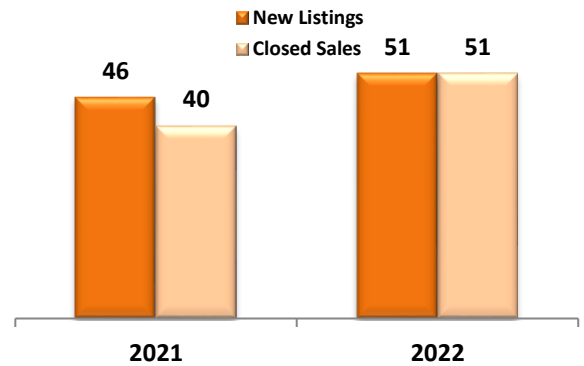
Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	1	-87.5%	46	51	10.9%
Closed Sales	2	9	350.0%	40	51	27.5%
Average Sales Price	\$ 192,500	\$ 198,485	3.1%	\$ 201,217	\$ 213,453	6.1%
Percent of Original List Price Received at Sale*	101.0%	98.0%	-3.0%	102.0%	101.0%	-1.0%
Average Days on Market Until Sale	57	63	10.5%	59	50	-15.3%
Total Current Inventory**	3	2	-33.3%	.	.	.
Single-Family Detached Inventory	3	2	-33.3%	.	.	.

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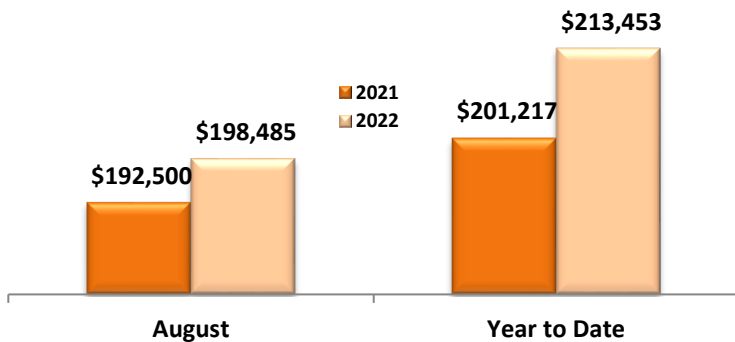
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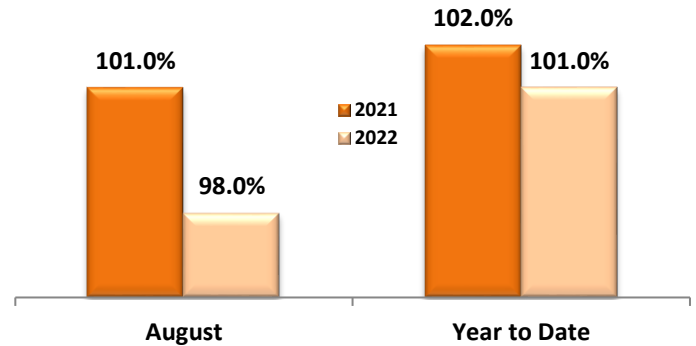
### Activity-Year to Date



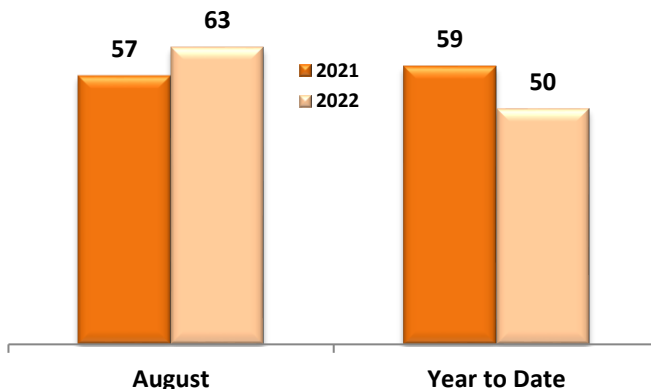
### Average Sales Price



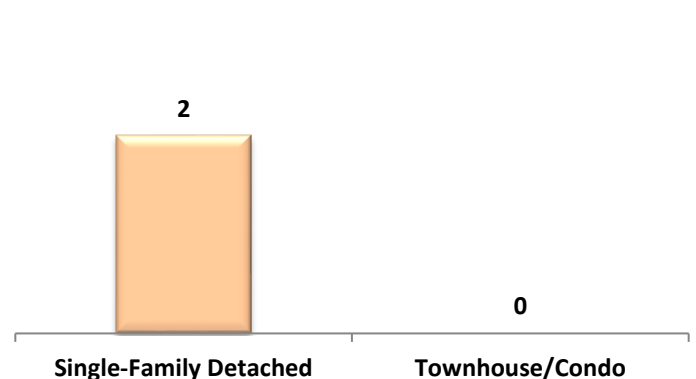
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

August 2022

Year to Date

Watonwan County, MN	2021	2022	Change	2021	2022	Change
New Listings	15	15	0.0%	79	79	0.0%
Closed Sales	11	14	27.3%	63	50	-20.6%
Average Sales Price	\$ 197,090	\$179,396	-9.0%	\$ 175,339	\$160,291	-8.6%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	99.0%	96.0%	-3.0%
Average Days on Market Until Sale	61	59	-3.3%	127	67	-47.2%
Total Current Inventory**	11	17	54.5%	.	.	.
Single-Family Detached Inventory	11	16	45.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

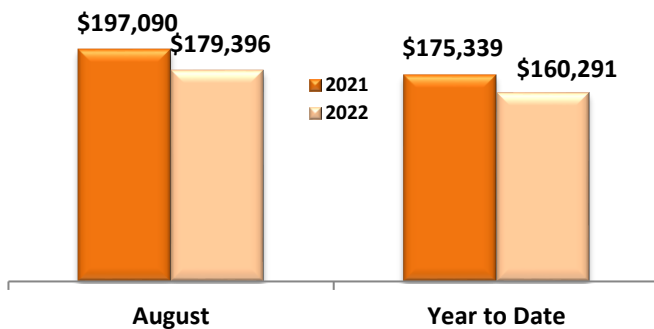
## Activity-Most Recent Month



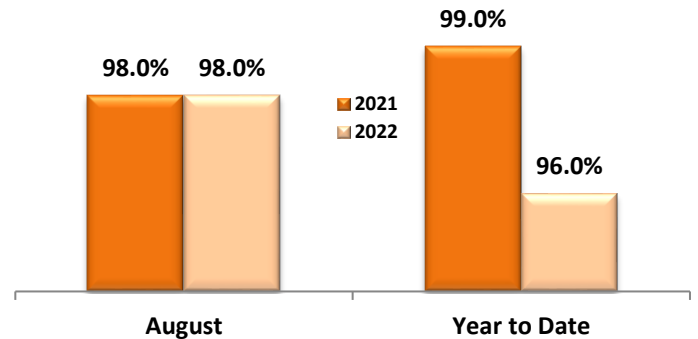
## Activity-Year to Date



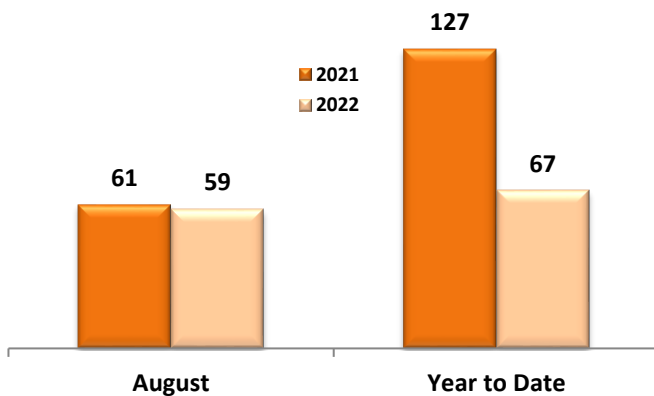
## Average Sales Price



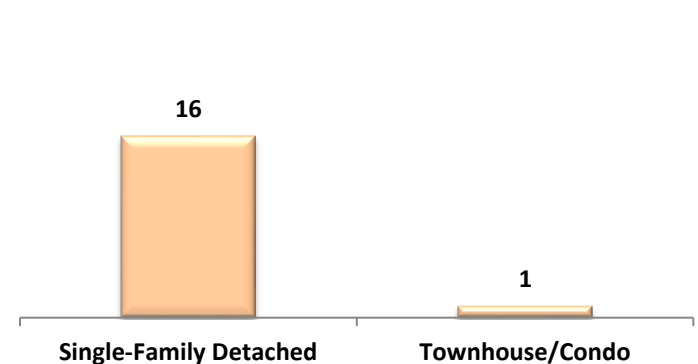
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

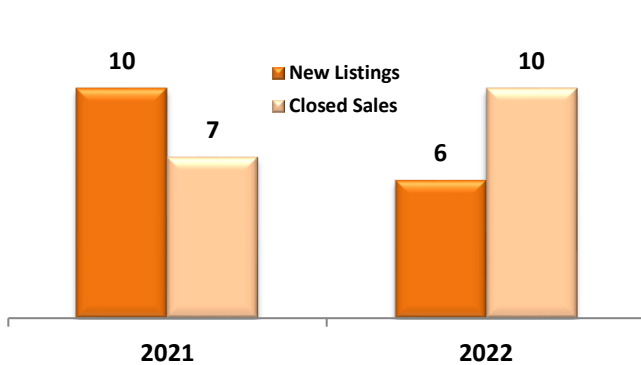
August 2022

Year to Date

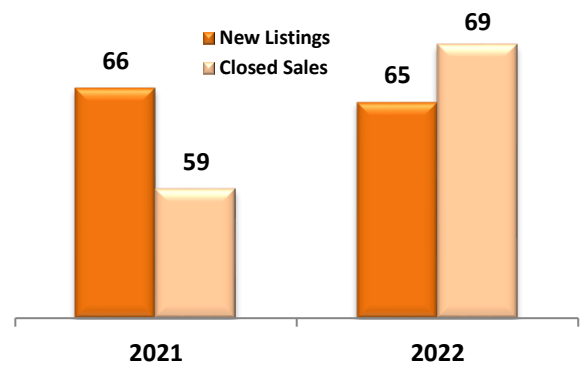
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	10	6	-40.0%	66	65	-1.5%
Closed Sales	7	10	42.9%	59	69	16.9%
Average Sales Price	\$ 154,000	\$ 201,095	30.6%	\$ 189,161	\$ 209,026	10.5%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	100.0%	99.0%	-1.0%
Average Days on Market Until Sale	46	54	17.4%	65	66	1.5%
Total Current Inventory**	11	9	-18.2%	.	.	.
Single-Family Detached Inventory	10	9	-10.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

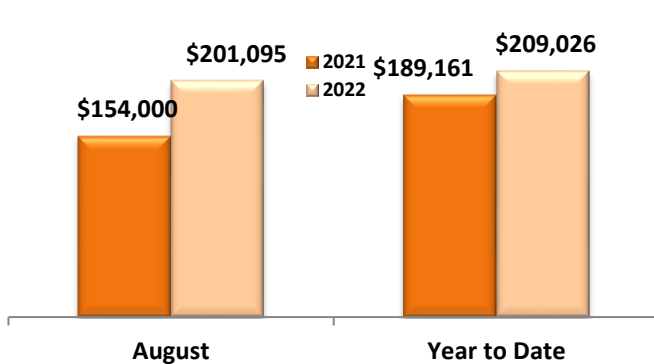
### Activity-Most Recent Month



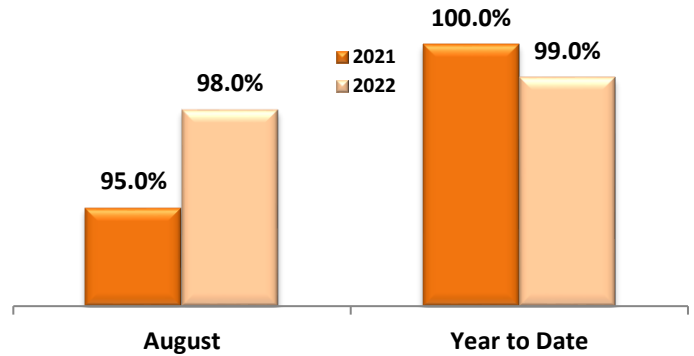
### Activity-Year to Date



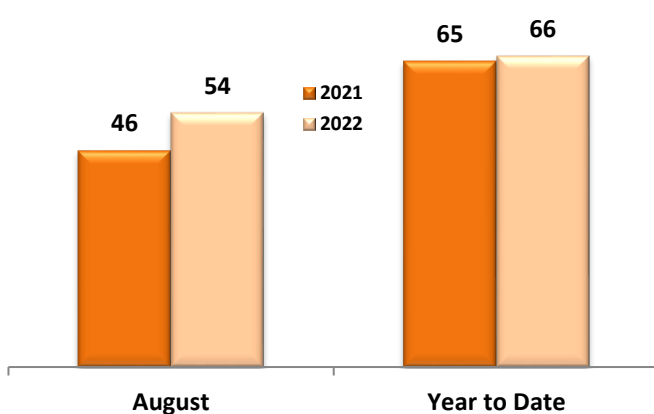
### Average Sales Price



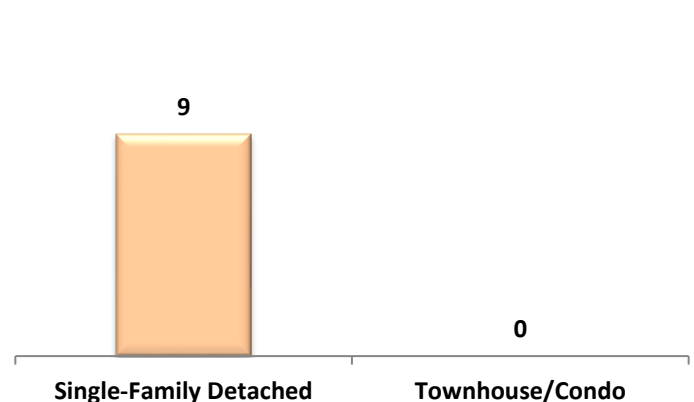
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Mankato Hilltop

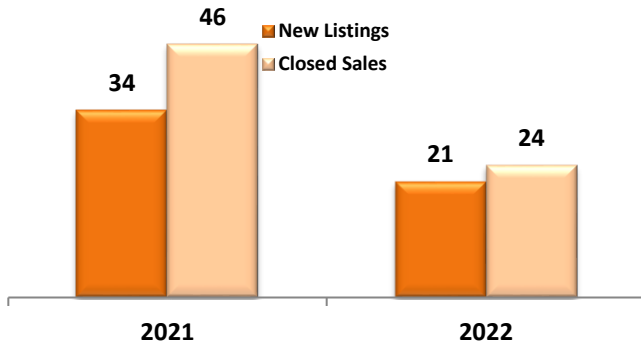
August 2022

Year to Date

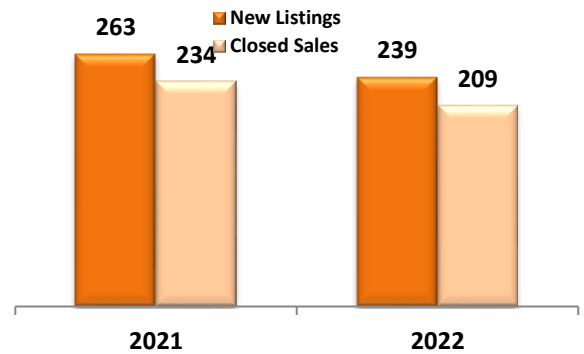
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	34	21	-38.2%	263	239	-9.1%
Closed Sales	46	24	-47.8%	234	209	-10.7%
Average Sales Price	\$ 298,370	\$ 305,203	2.3%	\$ 300,567	\$ 331,931	10.4%
Percent of Original Last Price Received at Sale*	101.0%	100.0%	-1.0%	101.0%	102.0%	1.0%
Average Days on Market Until Sale	64	62	-3.1%	80	68	-15.0%
Total Current Inventory**	22	36	63.6%	.	.	.
Single-Family Detached Inventory	12	26	116.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

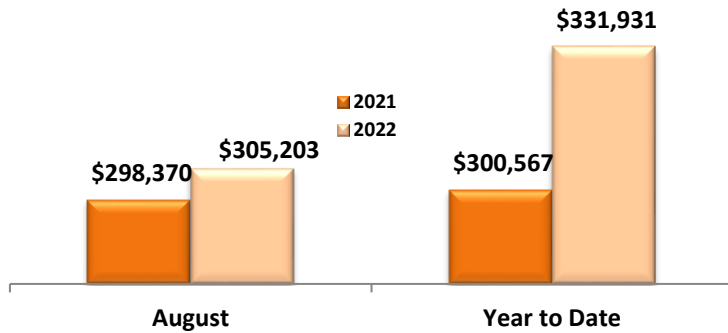
### Activity-Most Recent Month



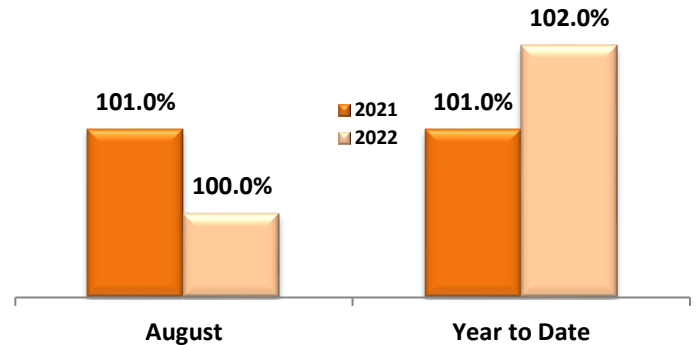
### Activity-Year to Date



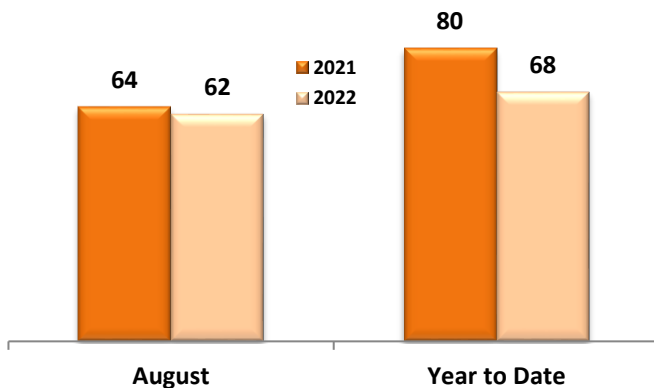
### Average Sales Price



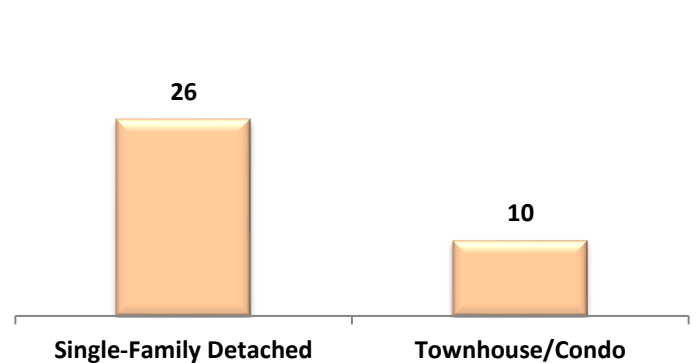
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato-James/SouthView/Viking Terrace/Kensington

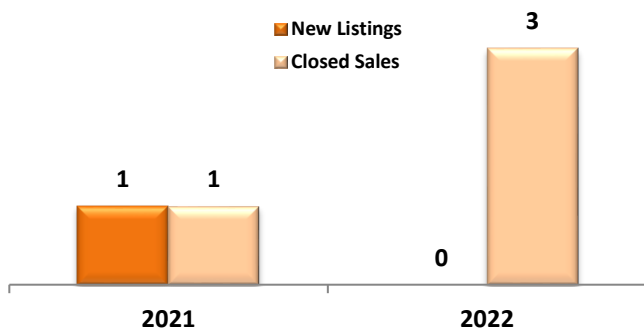
August 2022

Year to Date

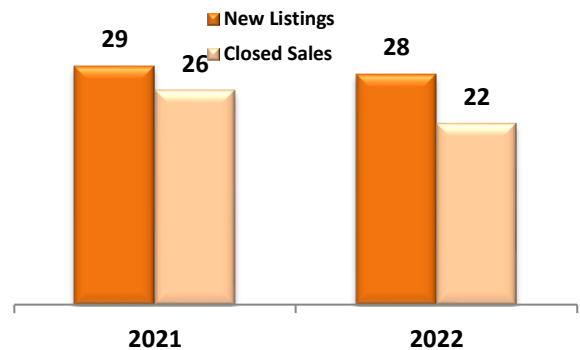
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	1	0	-100.0%	29	28	-3.4%
Closed Sales	1	3	200.0%	26	22	-15.4%
Average Sales Price	\$ 322,000	\$ 600,300	86.4%	\$ 437,521	\$ 442,309	1.1%
Percent of Original Last Price Received at Sale*	111.0%	96.0%	-13.5%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	41	59	43.9%	72	91	26.4%
Total Current Inventory**	3	4	33.3%	.	.	.
Single-Family Detached Inventory	3	4	33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

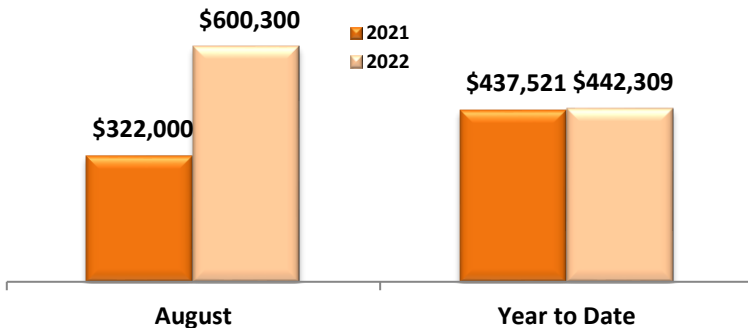
## Activity-Most Recent Month



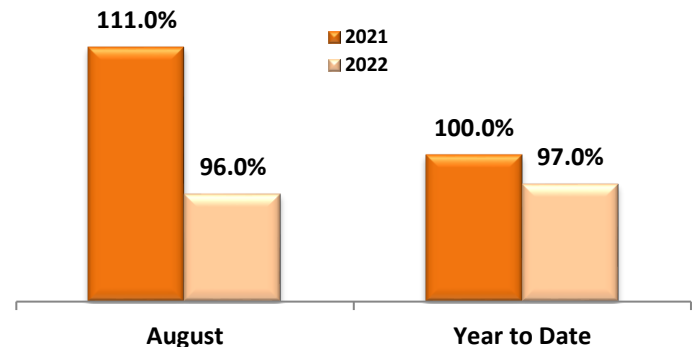
## Activity-Year to Date



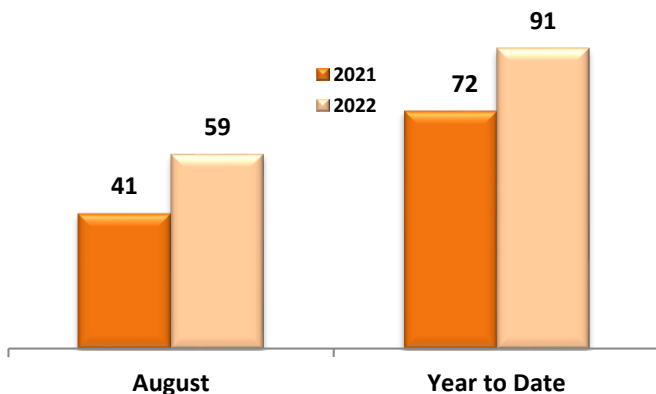
## Average Sales Price



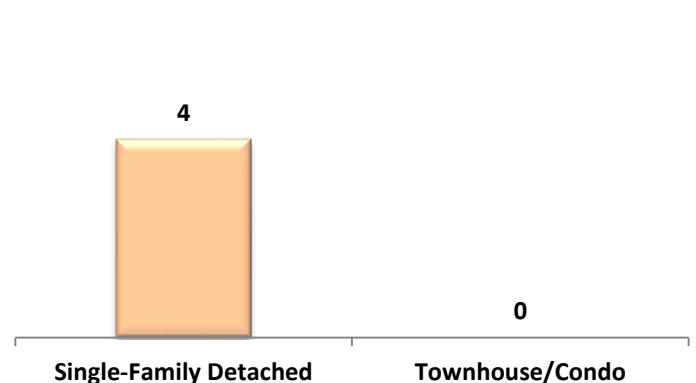
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

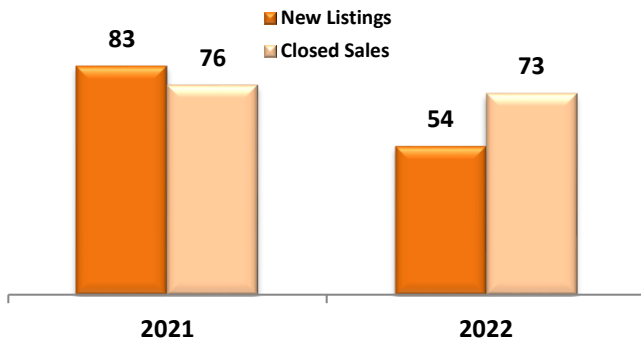
**August 2022**

**Year to Date**

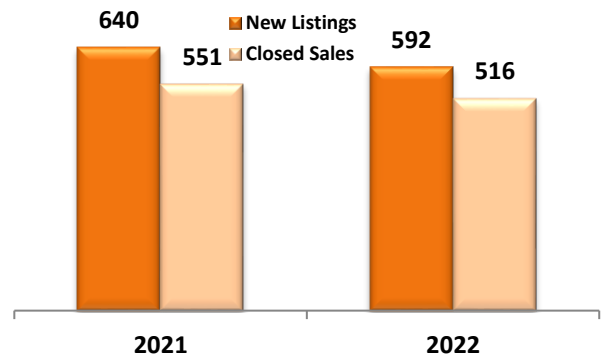
Blue Earth/Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	83	54	-34.9%	640	592	-7.5%
Closed Sales	76	73	-3.9%	551	516	-6.4%
Average Sales Price	\$ 278,259	\$ 299,862	7.8%	\$ 293,062	\$ 321,072	9.6%
Percent of Original Last Price Received at Sale*	100.0%	100.0%	0.0%	101.0%	101.0%	0.0%
Average Days on Market Until Sale	62	58	-6.5%	72	67	-6.9%
Total Current Inventory**	63	82	30.2%	.	.	.
Single-Family Detached Inventory	50	68	36.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

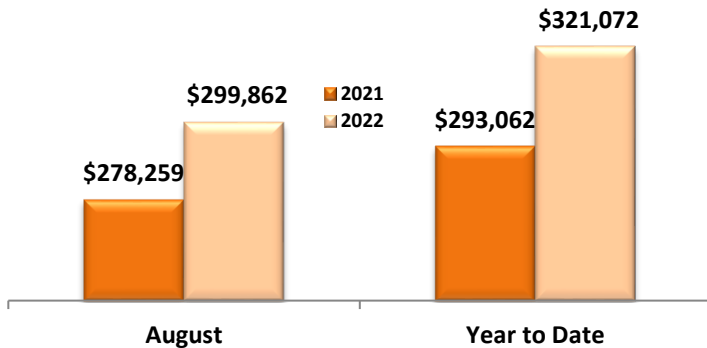
### Activity-Most Recent Month



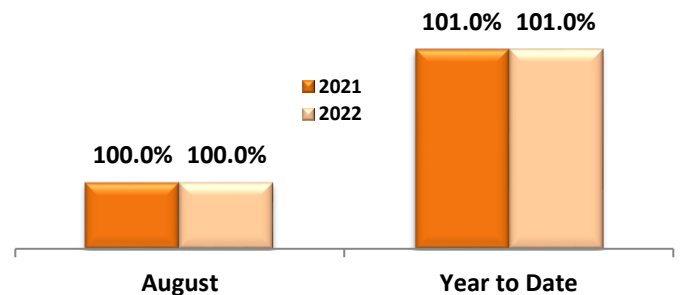
### Activity-Year to Date



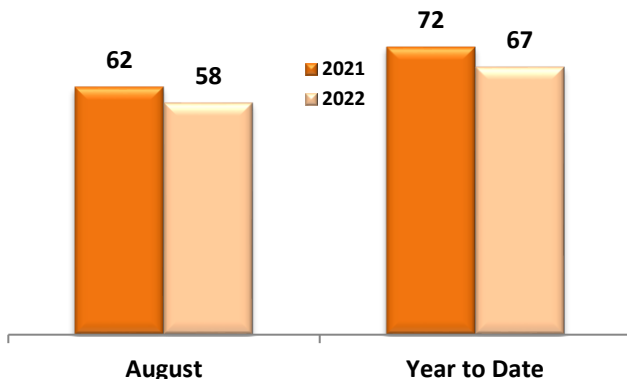
### Average Sales Price



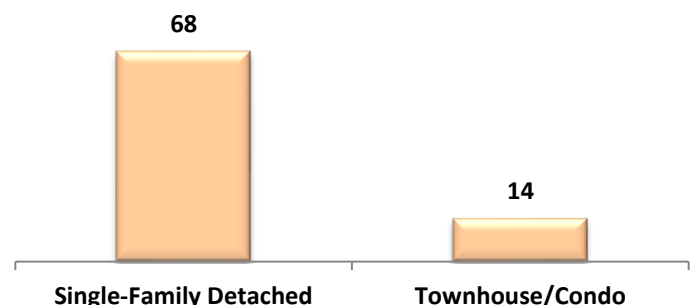
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

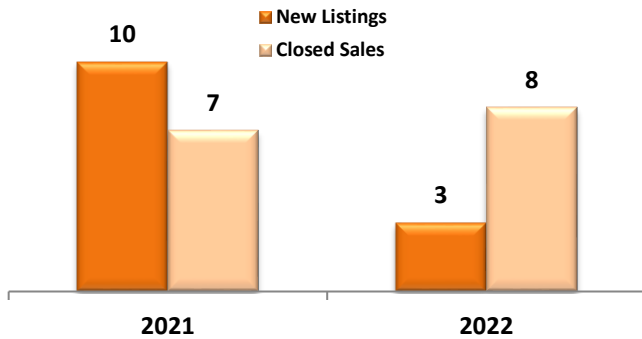
August 2022

Year to Date

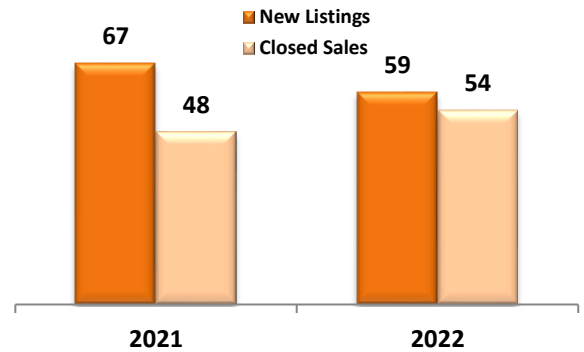
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	10	3	-70.0%	67	59	-11.9%
Closed Sales	7	8	14.3%	48	54	12.5%
Average Sales Price	\$ 150,457	\$ 228,725	52.0%	\$ 163,593	\$ 202,192	23.6%
Percent of Original Last Price Received at Sale*	100.0%	95.0%	-5.0%	99.0%	98.0%	-1.0%
Average Days on Market Until Sale	69	60	-13.0%	73	79	8.2%
Total Current Inventory**	15	12	-20.0%	.	.	.
Single-Family Detached Inventory	14	12	-14.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

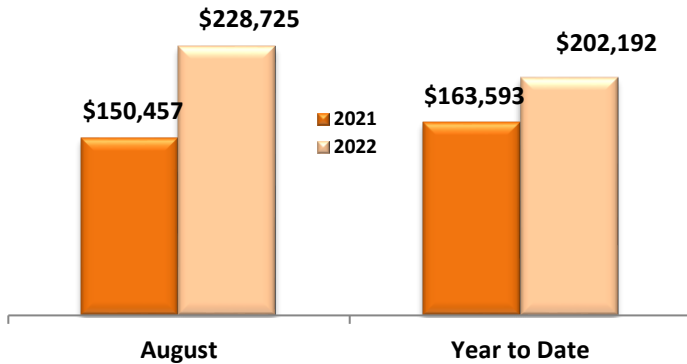
## Activity-Most Recent Month



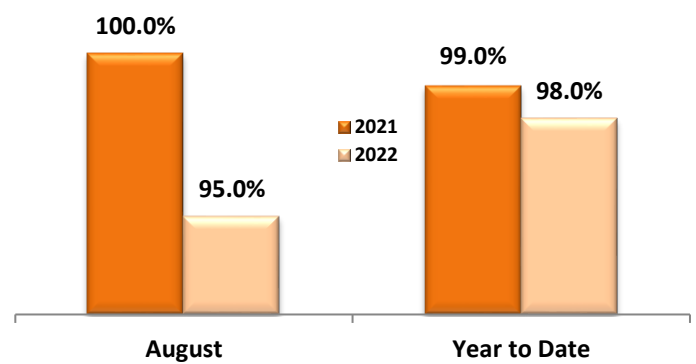
## Activity-Year to Date



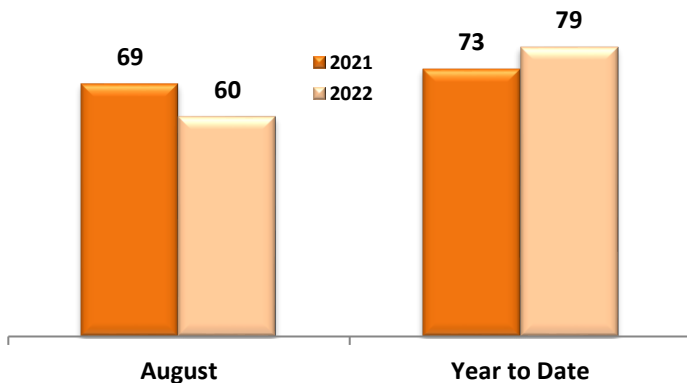
## Average Sales Price



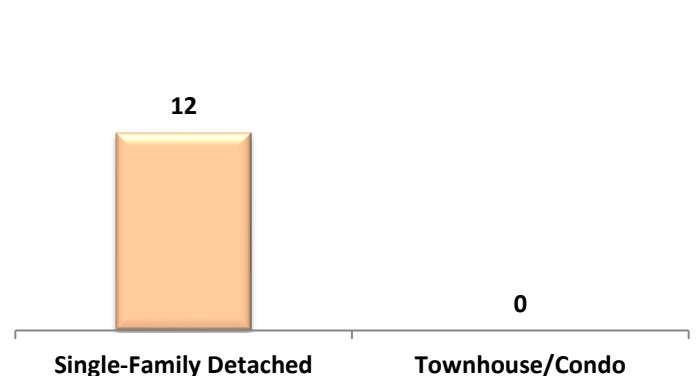
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

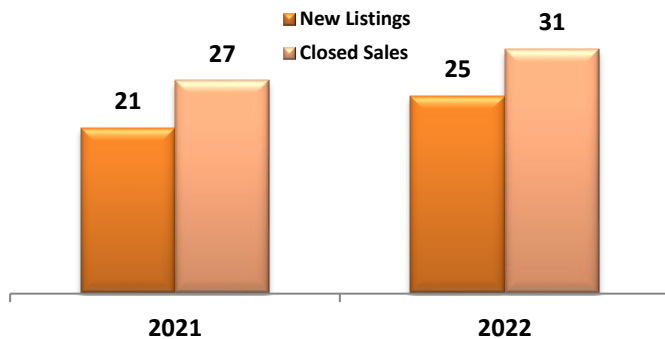
August 2022

Year to Date

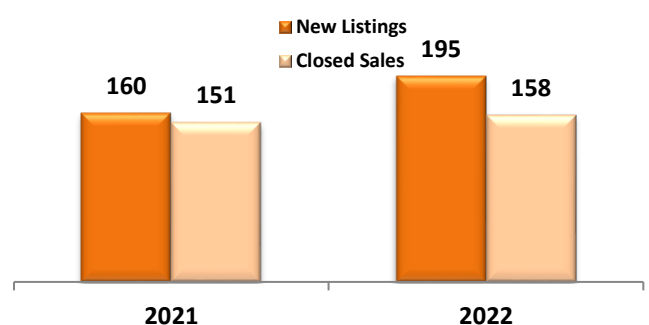
Brown County, MN	2021	2022	Change	2021	2022	Change
New Listings	21	25	19.0%	160	195	21.9%
Closed Sales	27	31	14.8%	151	158	4.6%
Average Sales Price	\$ 213,640	\$ 258,090	20.8%	\$ 203,300	\$ 251,861	23.9%
Percent of Original Last Price Received at Sale*	100.0%	99.0%	-1.0%	99.0%	100.0%	1.0%
Average Days on Market Until Sale	58	60	3.4%	87	60	-31.0%
Total Current Inventory**	14	20	42.9%	.	.	.
Single-Family Detached Inventory	11	19	72.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

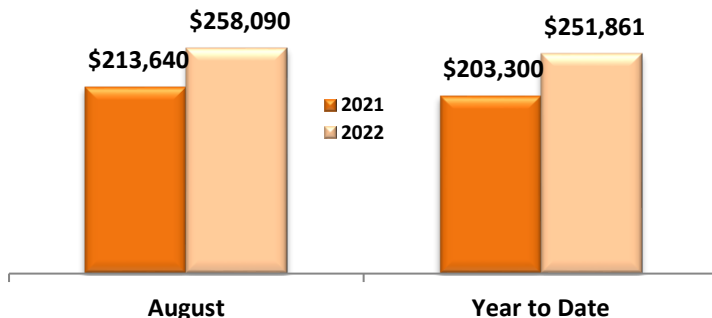
## Activity-Most Recent Month



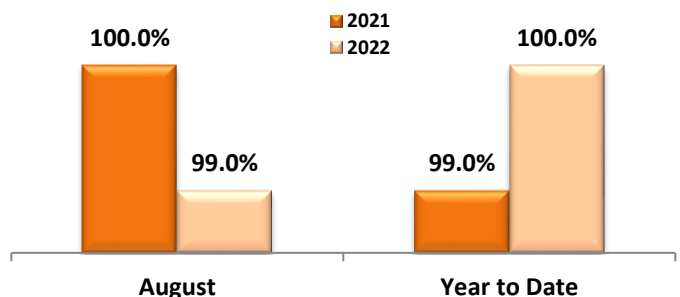
## Activity-Year to Date



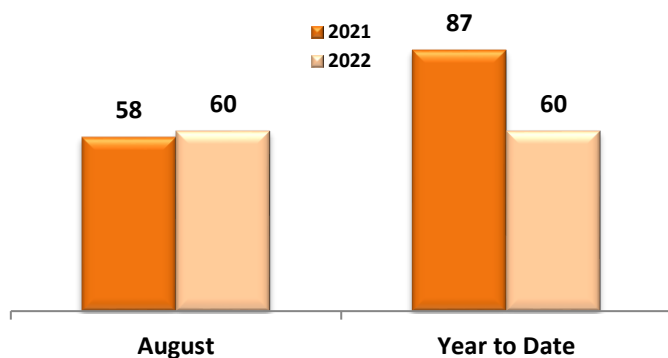
## Average Sales Price



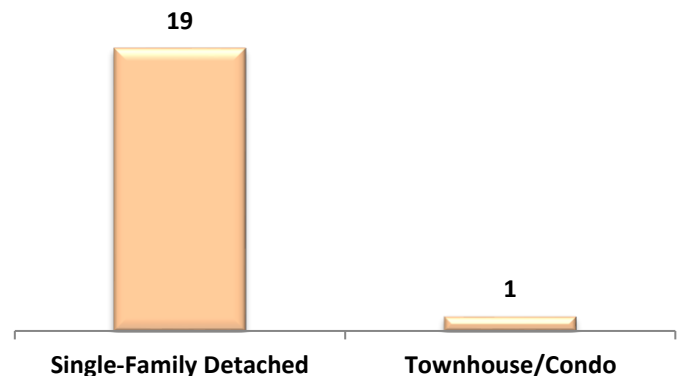
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

August 2022

Year to Date

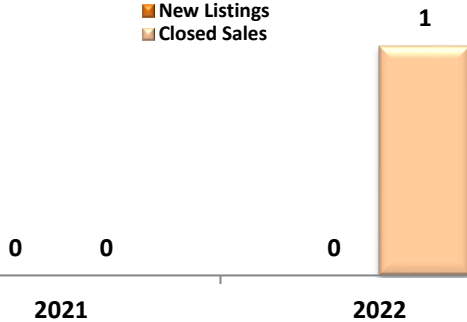
Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	0	0	#DIV/0!	9	13	44.4%
Closed Sales	0	1	#DIV/0!	6	12	100.0%
Average Sales Price	\$ -	\$120,000	#DIV/0!	\$ 218,500	\$231,518	6.0%
Percent of Original Last Price Received at Sale*	0.0%	93.0%	#DIV/0!	106.0%	100.0%	-5.7%
Average Days on Market Until Sale	0	96	#DIV/0!	51	55	7.8%
Total Current Inventory**	0	2	#DIV/0!	.	.	.
Single-Family Detached Inventory	0	1	#DIV/0!	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

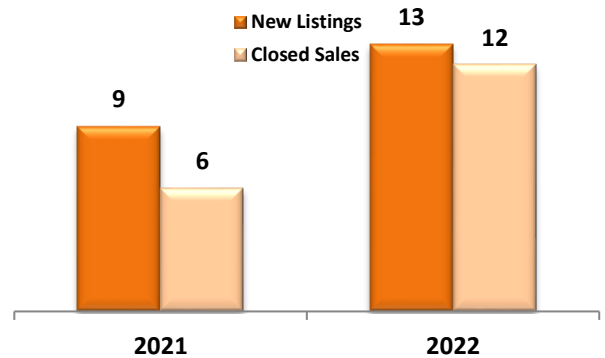
## Activity-Most Recent Month

■ New Listings  
■ Closed Sales



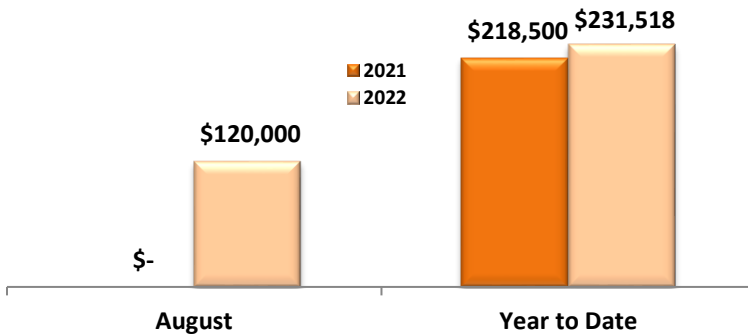
## Activity-Year to Date

■ New Listings  
■ Closed Sales



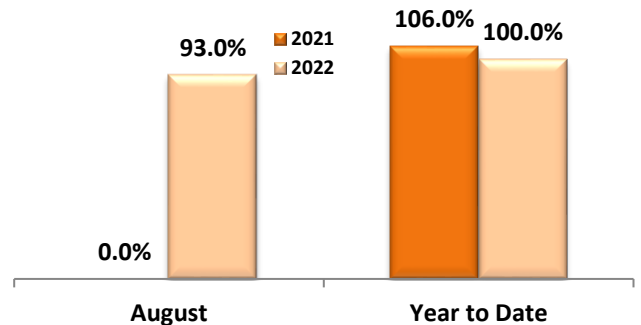
## Average Sales Price

■ 2021  
■ 2022



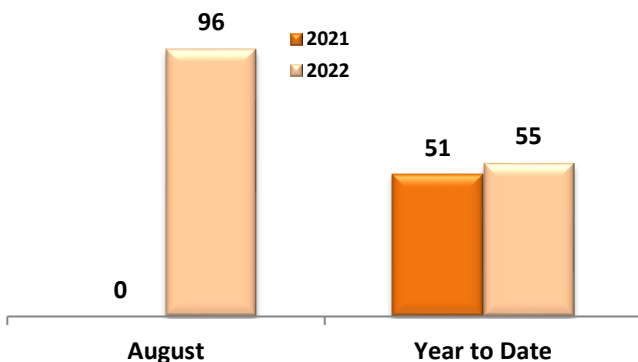
## Ratio of Sales Price to Original List Price

■ 2021  
■ 2022

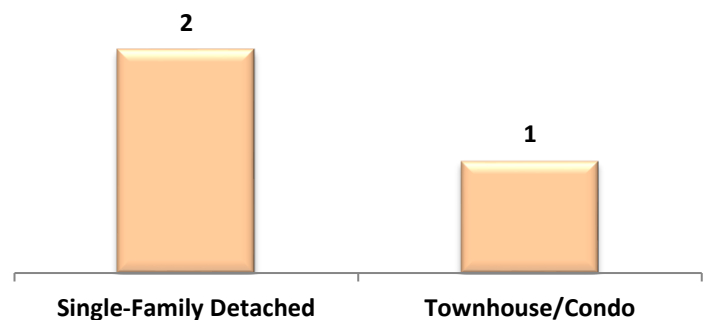


## Average Days on Market Until Sale

■ 2021  
■ 2022



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

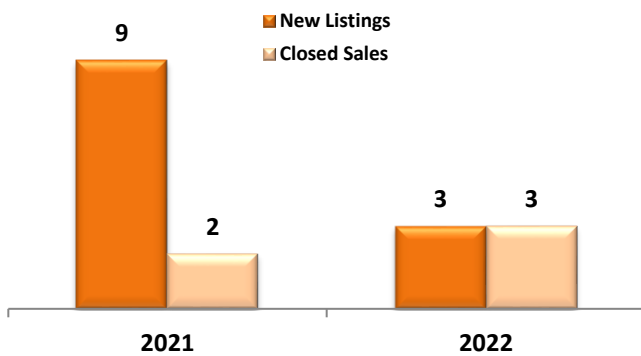
**August 2022**

**Year to Date**

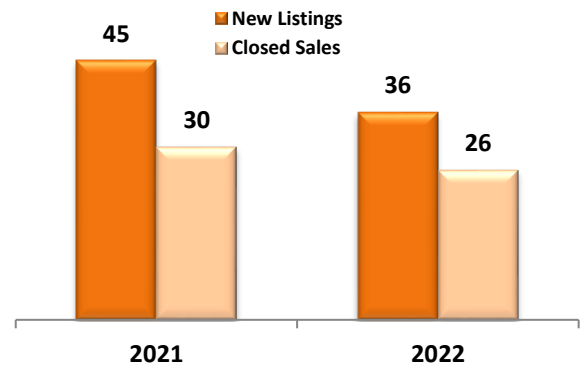
Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	9	3	-66.7%	45	36	-20.0%
Closed Sales	2	3	50.0%	30	26	-13.3%
Average Sales Price	\$ 332,300	\$ 369,666	11.2%	\$ 370,474	\$ 532,607	43.8%
Percent of Original Last Price Received at Sale*	100.0%	100.0%	0.0%	99.0%	99.0%	0.0%
Average Days on Market Until Sale	71	49	-31.0%	75	74	-1.3%
Total Current Inventory**	8	10	25.0%	.	.	.
Single-Family Detached Inventory	8	8	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

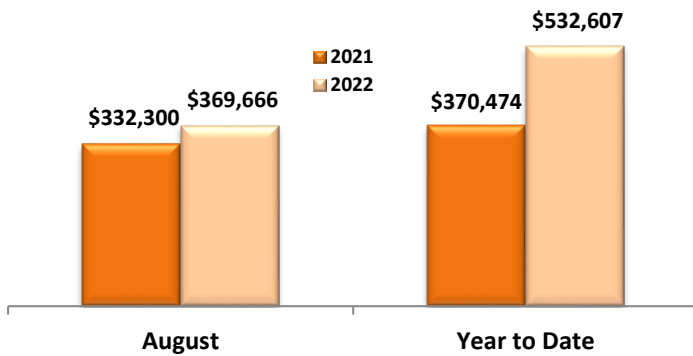
### Activity-Most Recent Month



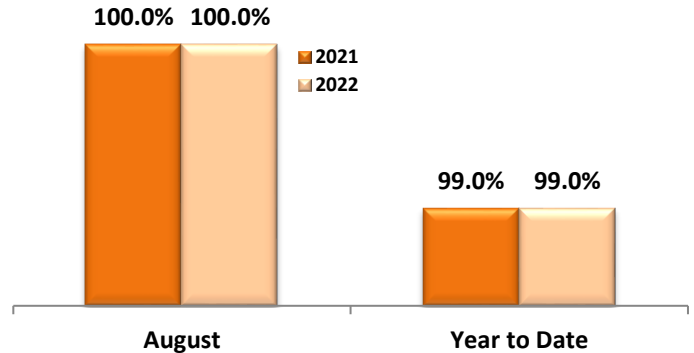
### Activity-Year to Date



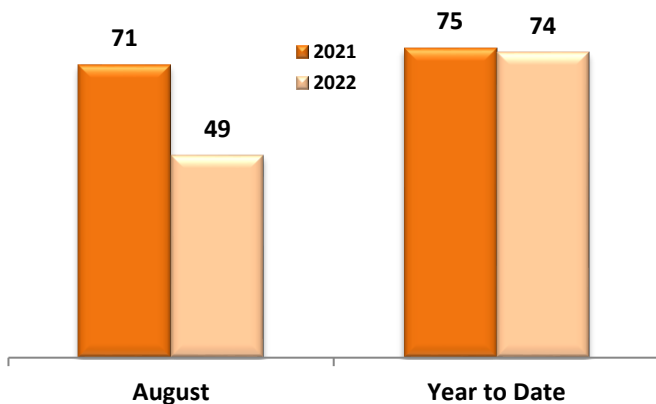
### Average Sales Price



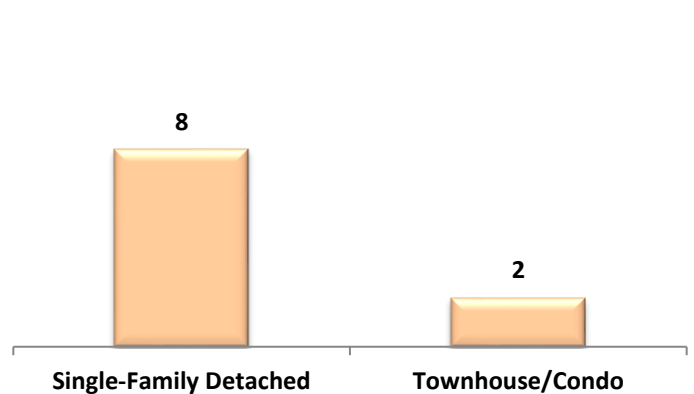
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

August 2022

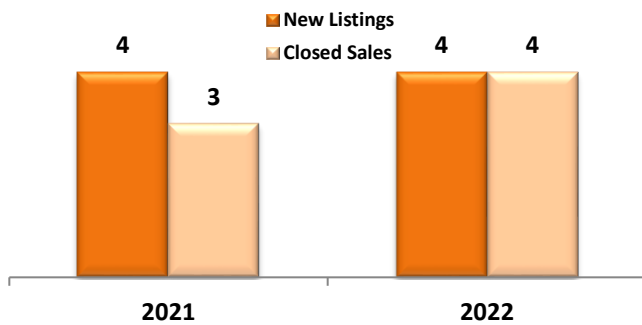
Year to Date

Brown County, MN	2021	2022	Change	2021	2022	Change
New Listings	4	4	0.0%	37	28	-24.3%
Closed Sales	3	4	33.3%	41	24	-41.5%
Average Sales Price	\$ 176,500	\$ 183,975	4.2%	\$ 137,900	\$ 151,279	9.7%
Percent of Original Last Price Received at Sale*	97.0%	101.0%	4.1%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	83	54	-34.9%	81	60	-25.9%
Total Current Inventory**	3	5	66.7%	.	.	.
Single-Family Detached Inventory	3	5	66.7%	.	.	.

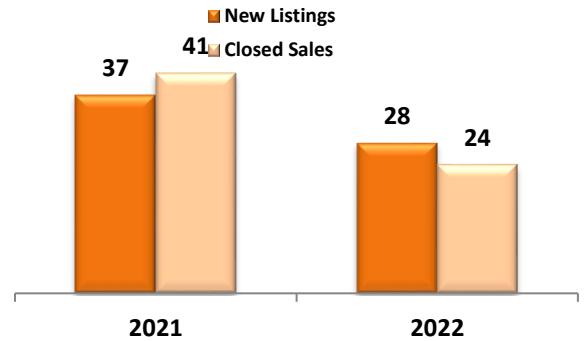
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

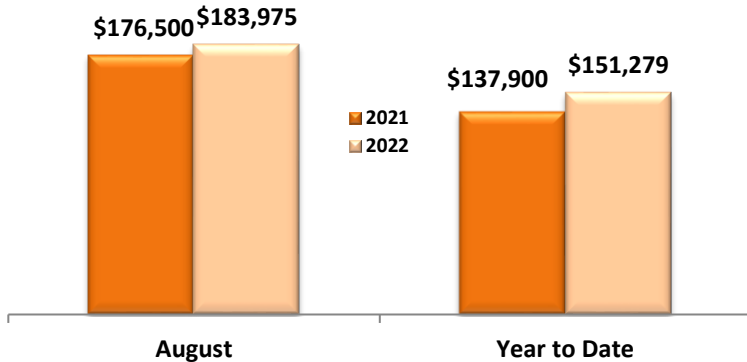
## Activity-Most Recent Month



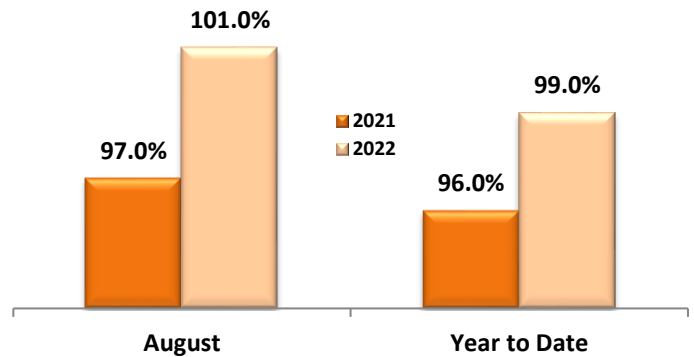
## Activity-Year to Date



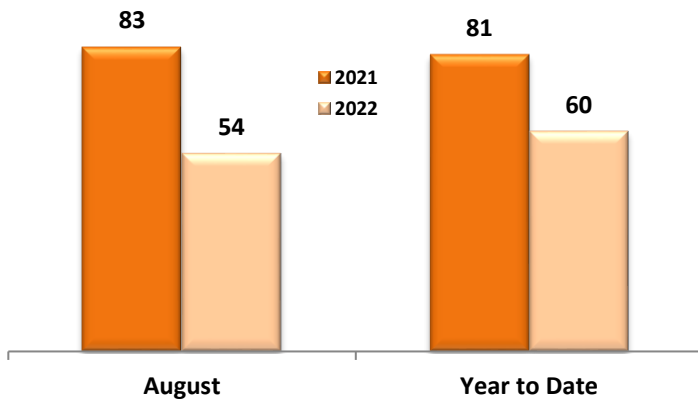
## Average Sales Price



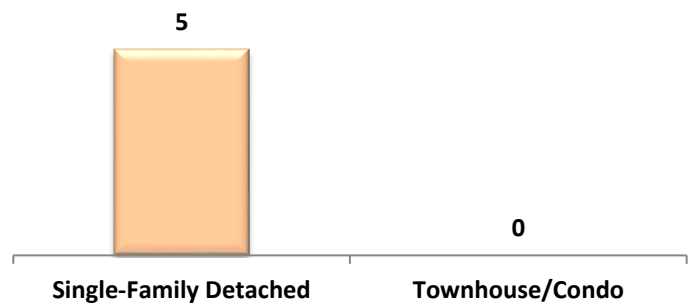
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

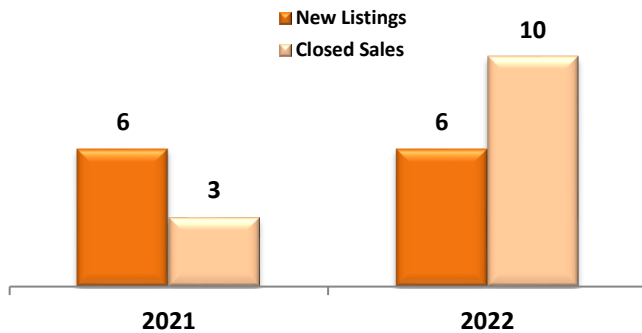
August 2022 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

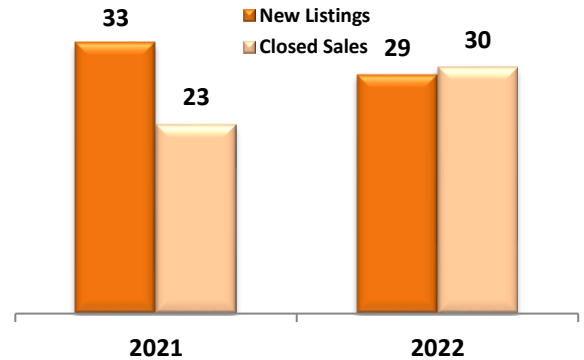
Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	6	6	0.0%	33	29	-12.1%
Closed Sales	3	10	233.3%	23	30	30.4%
Average Sales Price	\$ 186,900	\$ 223,840	19.8%	\$ 218,197	\$ 200,800	-8.0%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	102.0%	95.0%	-6.9%
Average Days on Market Until Sale	67	75	11.9%	86	85	-1.2%
Total Current Inventory**	2	6	200.0%	.	.	.
Single-Family Detached Inventory	2	6	200.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

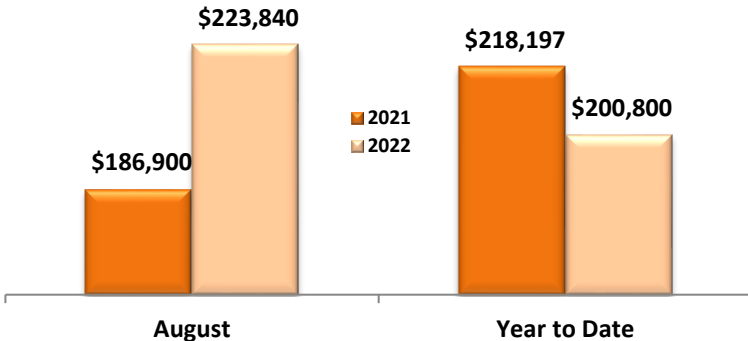
## Activity-Most Recent Month



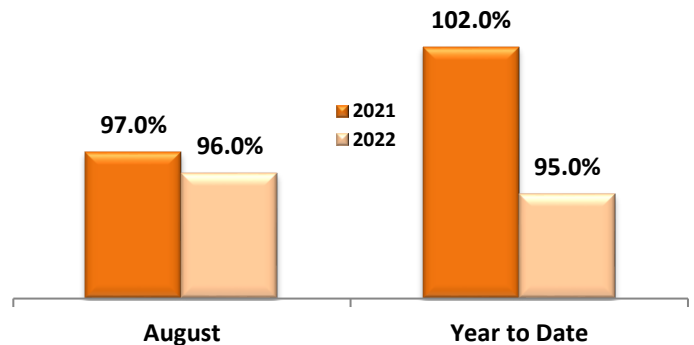
## Activity-Year to Date



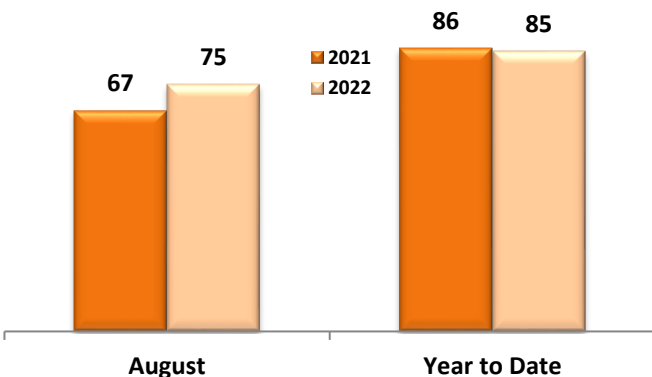
## Average Sales Price



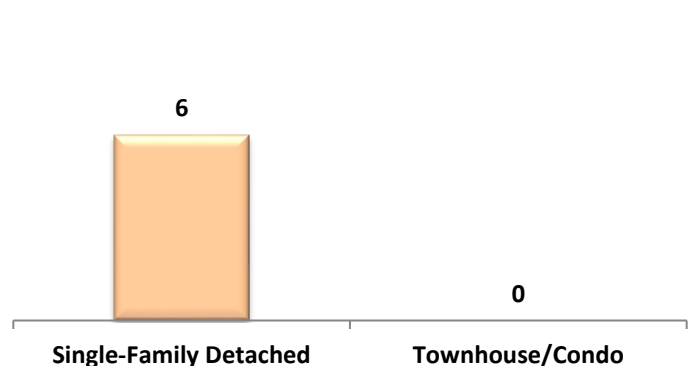
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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St. Peter/Kasota/Cleveland

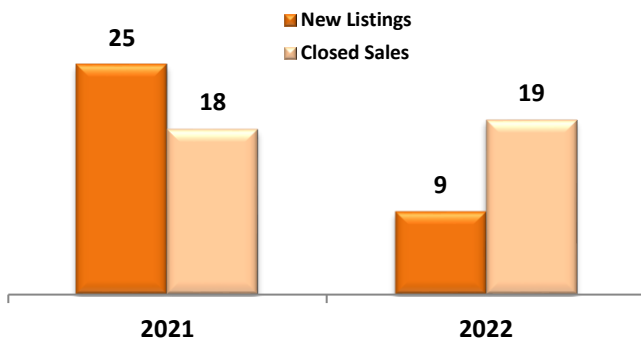
July 2022

Year to Date

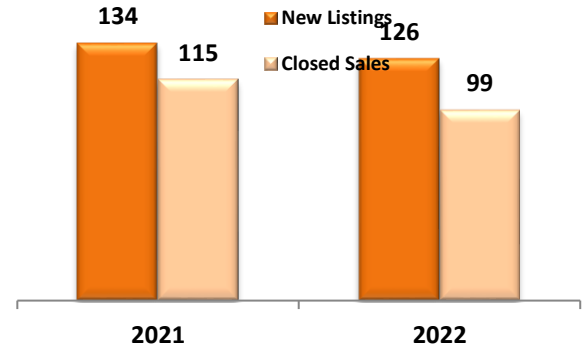
Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	25	9	-64.0%	134	126	-6.0%
Closed Sales	18	19	5.6%	115	99	-13.9%
Average Sales Price	\$ 298,081	\$ 323,426	8.5%	\$ 270,859	\$ 313,479	15.7%
Percent of Original Last Price Received at Sale*	98.0%	97.0%	-1.0%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	78	68	-12.8%	87	67	-23.0%
Total Current Inventory**	14	17	21.4%	.	.	.
Single-Family Detached Inventory	13	16	23.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

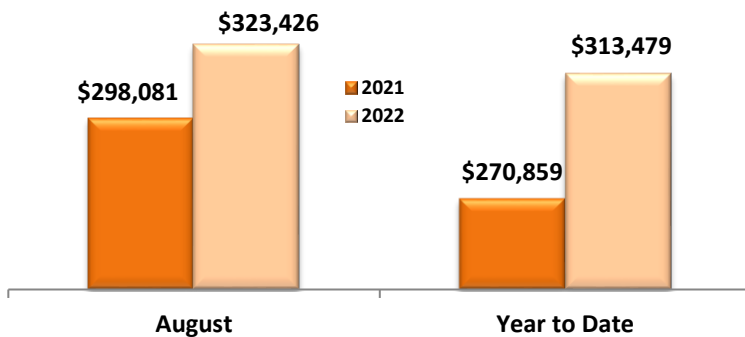
## Activity-Most Recent Month



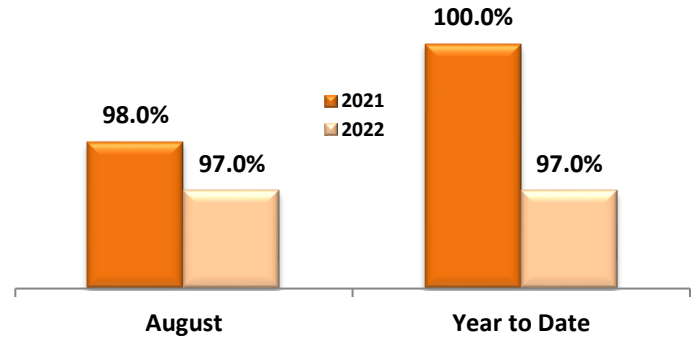
## Activity-Year to Date



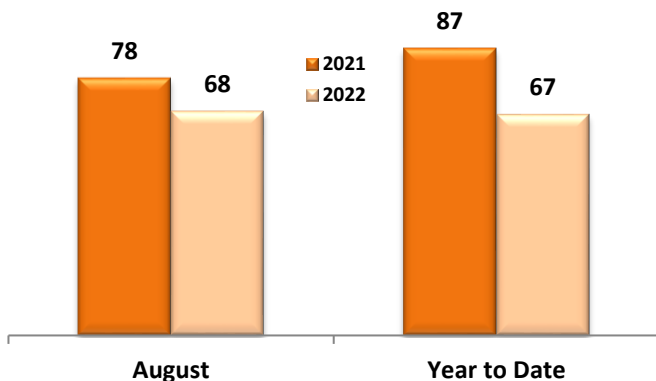
## Average Sales Price



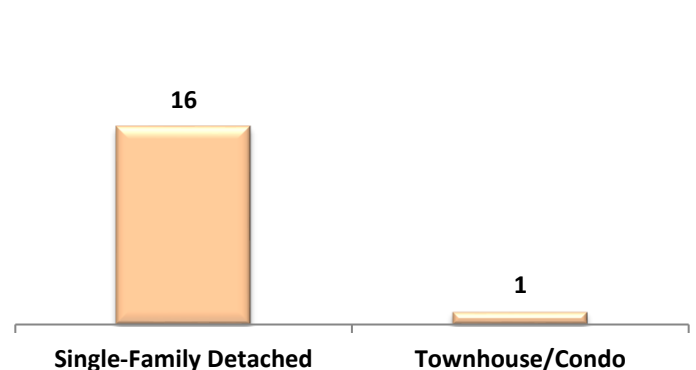
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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## Upper North Mankato

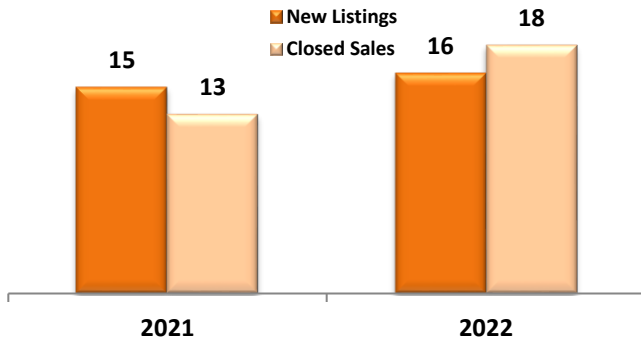
August 2022

Year to Date

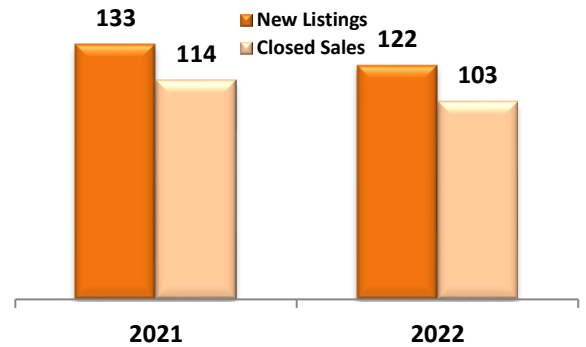
Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	15	16	6.7%	133	122	-8.3%
Closed Sales	13	18	38.5%	114	103	-9.6%
Average Sales Price	\$ 313,415	\$ 323,261	3.1%	\$ 331,649	\$ 365,453	10.2%
Percent of Original Last Price Received at Sale*	101.0%	101.0%	0.0%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	58	55	-5.2%	67	71	6.0%
Total Current Inventory**	14	17	21.4%	.	.	.
Single-Family Detached Inventory	12	15	25.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

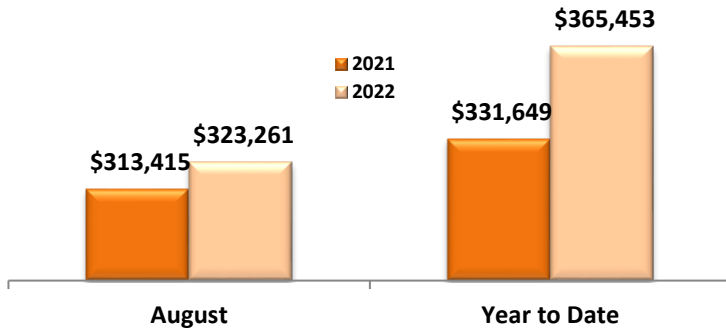
### Activity-Most Recent Month



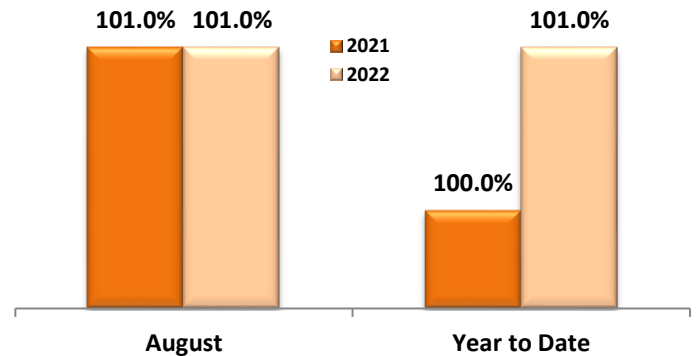
### Activity-Year to Date



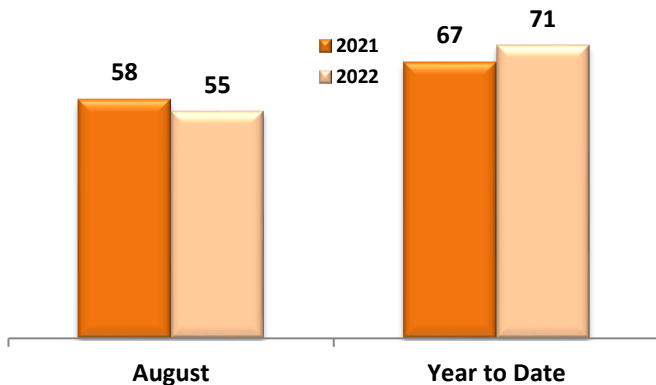
### Average Sales Price



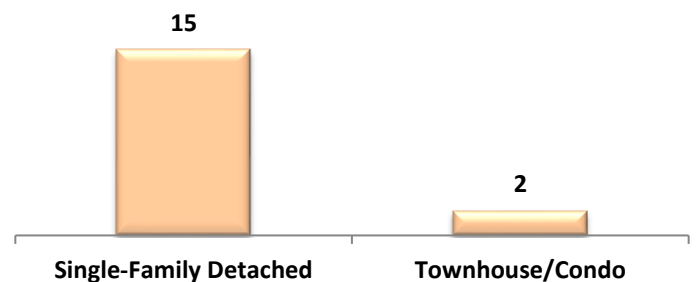
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

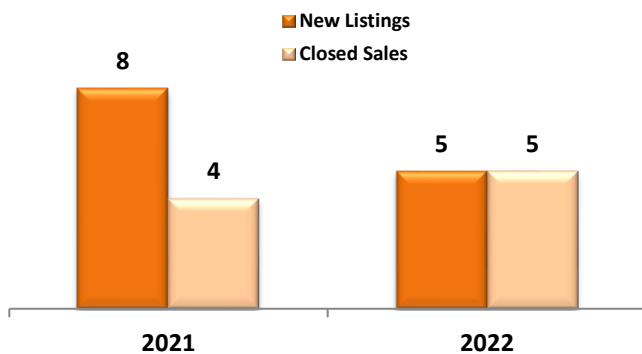
**2022**

**Year to Date**

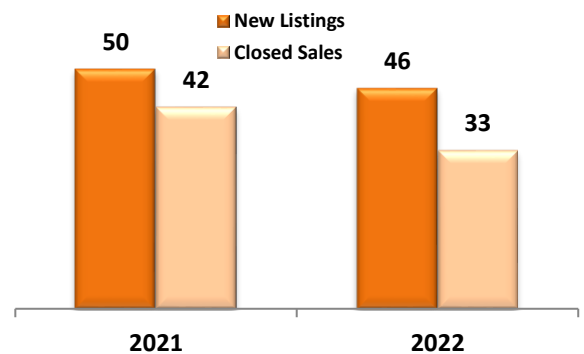
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	5	-37.5%	50	46	-8.0%
Closed Sales	4	5	25.0%	42	33	-21.4%
Average Sales Price	\$ 193,525	\$ 303,080	56.6%	\$ 245,629	\$ 262,735	7.0%
Percent of Original Last Price Received at Sale*	95.0%	104.0%	9.5%	106.0%	102.0%	-3.8%
Average Days on Market Until Sale	45	48	6.7%	63	46	-27.0%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

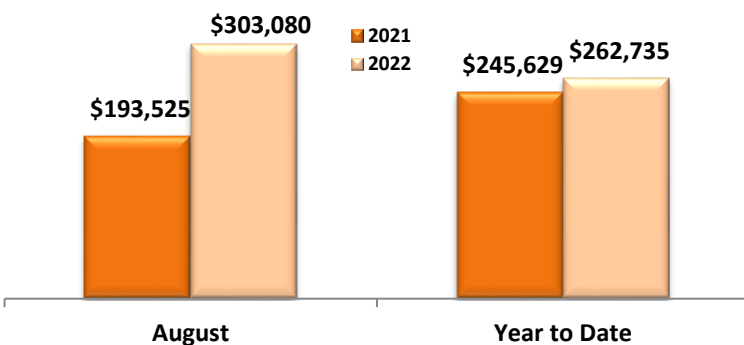
### Activity-Most Recent Month



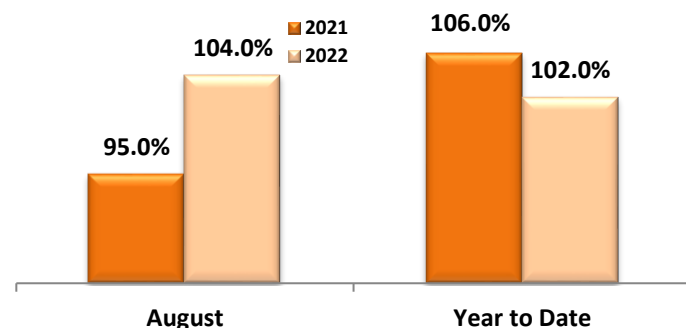
### Activity-Year to Date



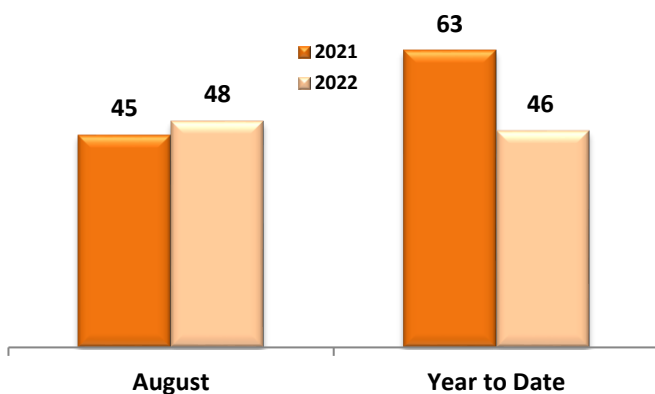
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

