



December, 2019
Housing Market

Total Volume Sold

\$29.2 Million

Average Sold price

\$198,693

Total Close Sales

147

Total New Listings

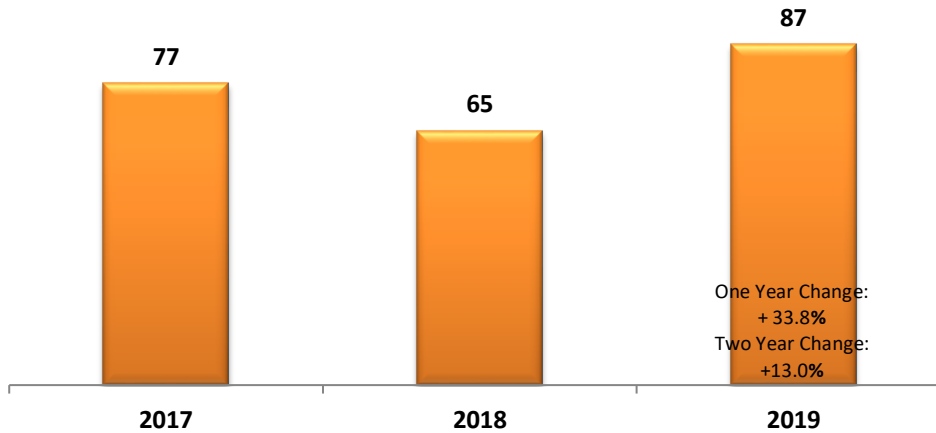
87



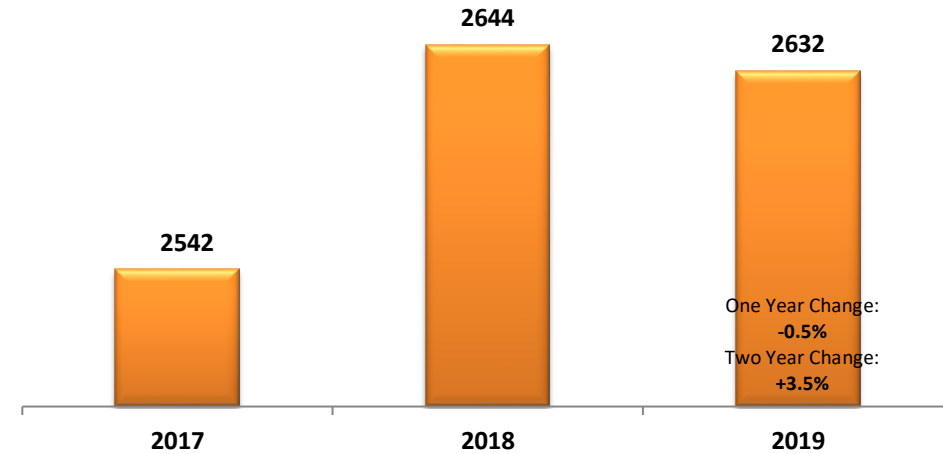
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

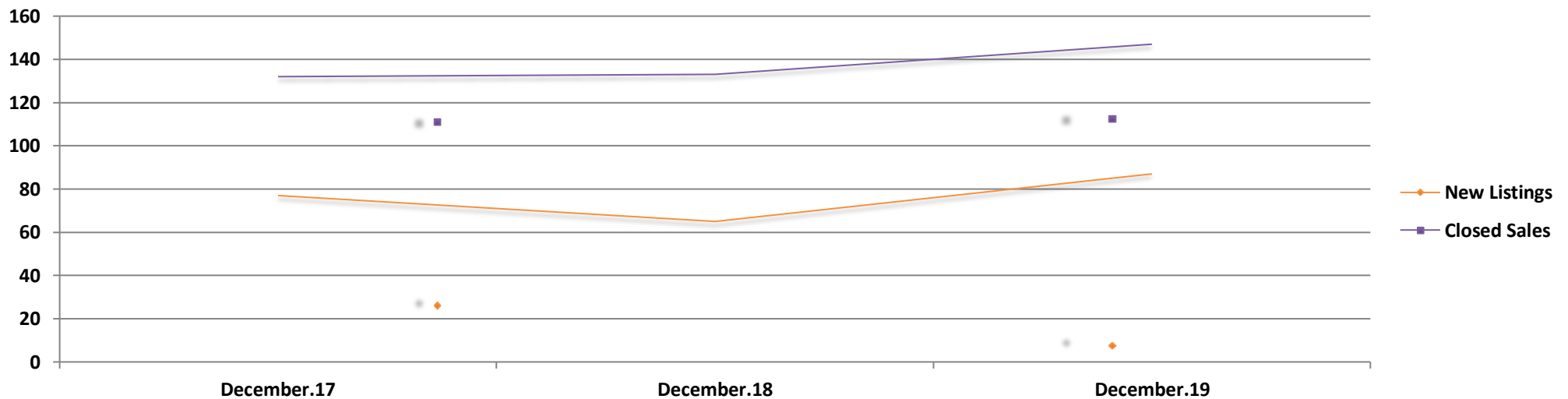
December 2019



Year to Date



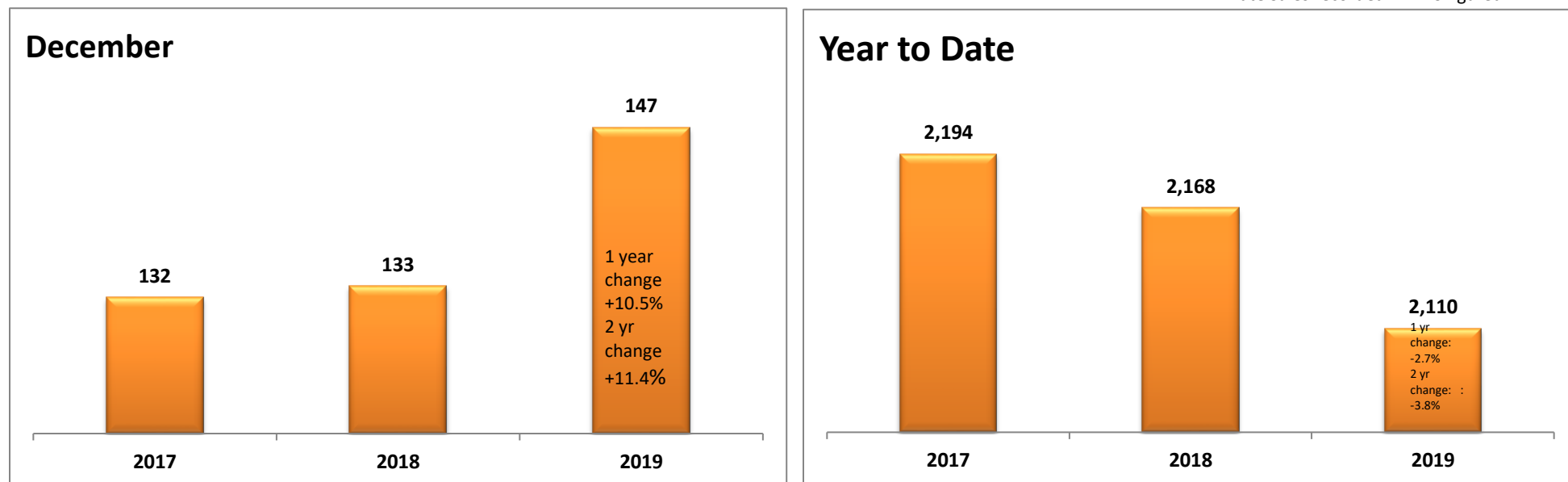
Historical Market Activity



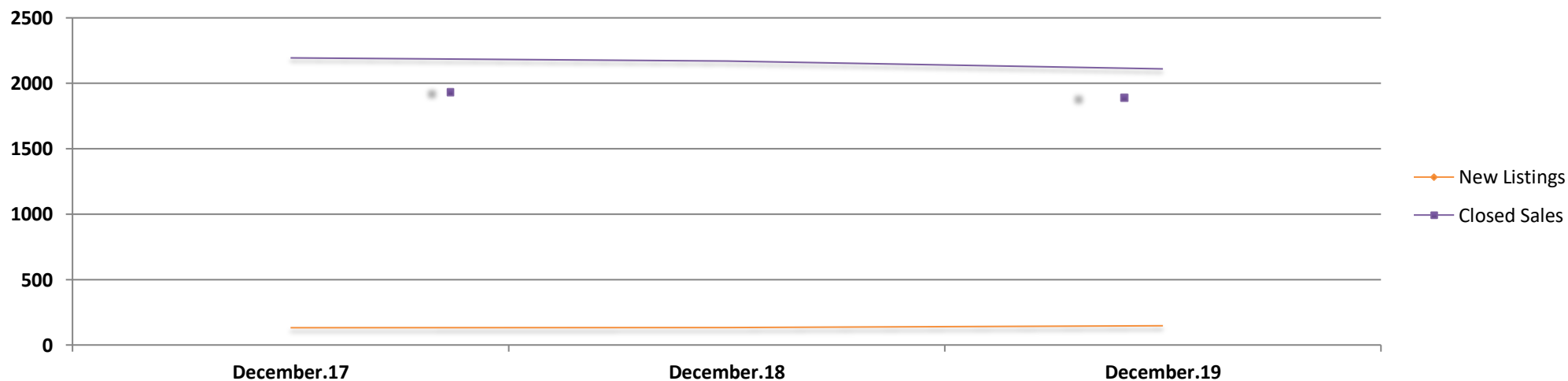
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

Late Sales recorded in MLS figured in



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

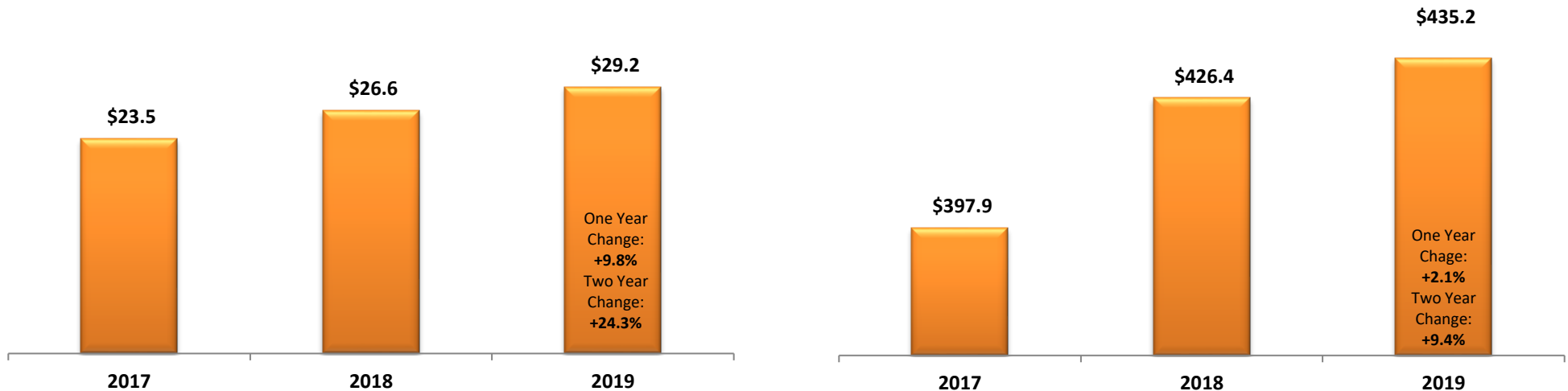
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



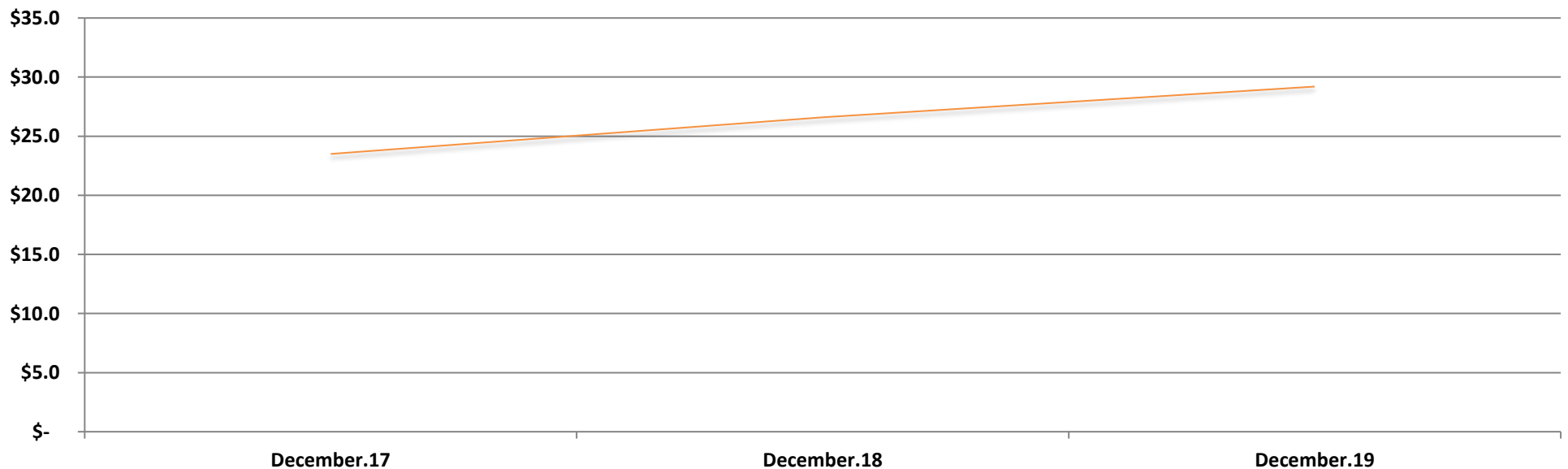
December 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



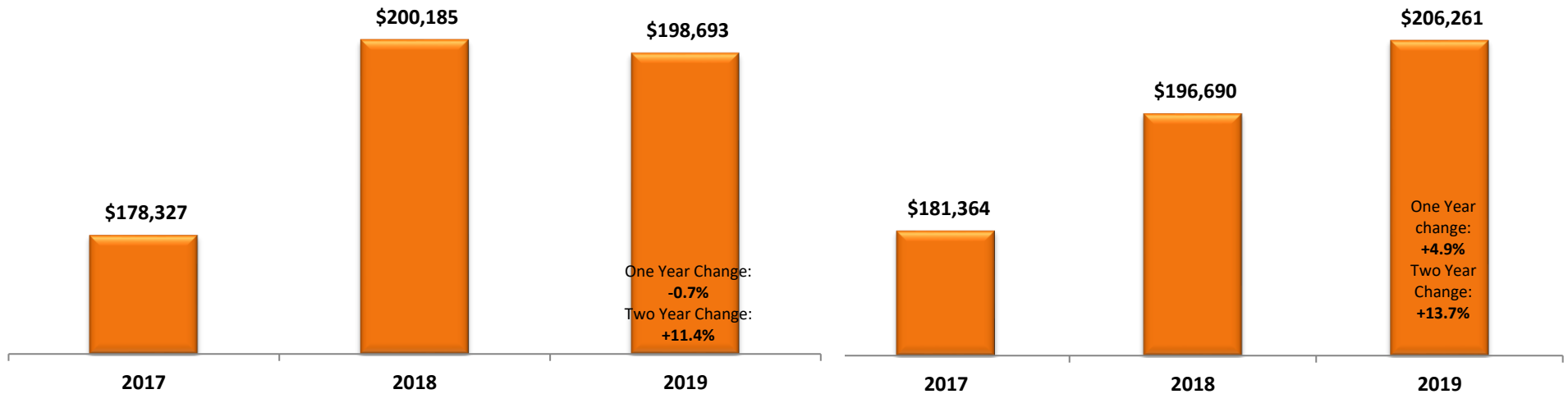
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

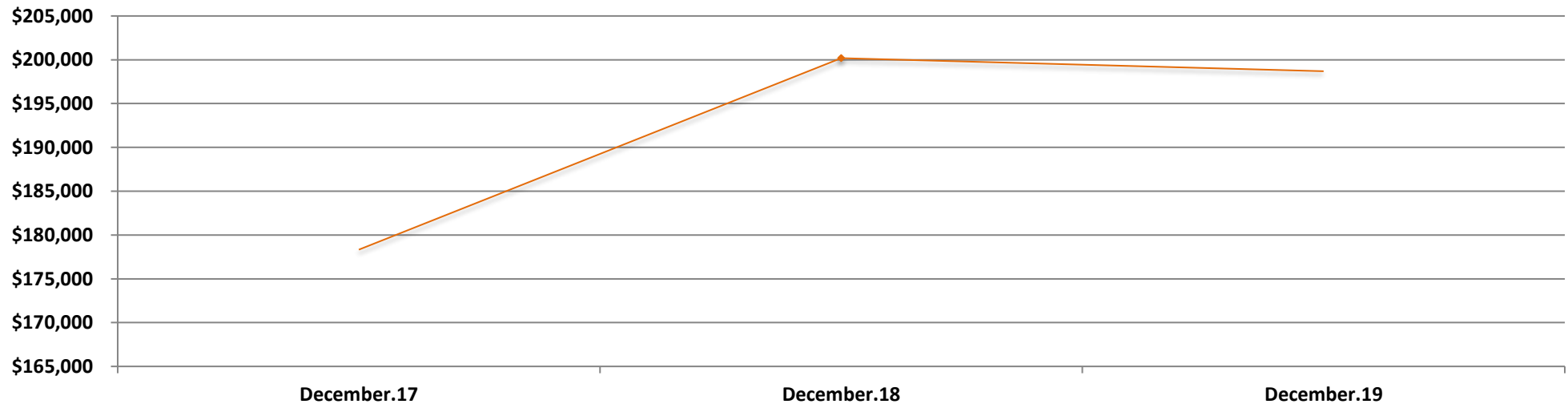
December, 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



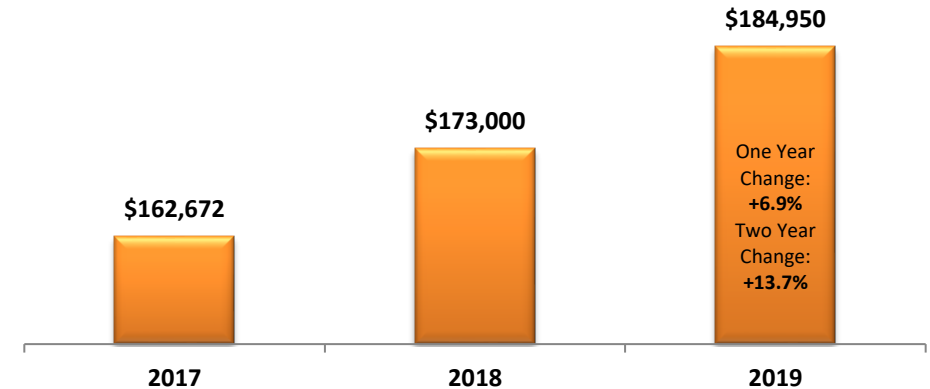
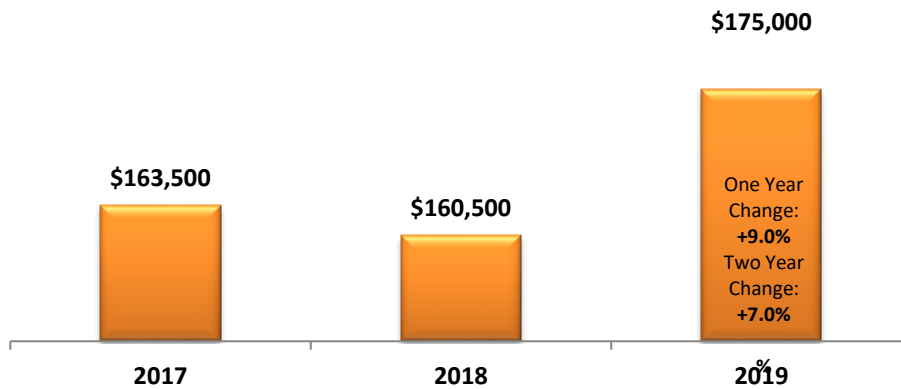
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

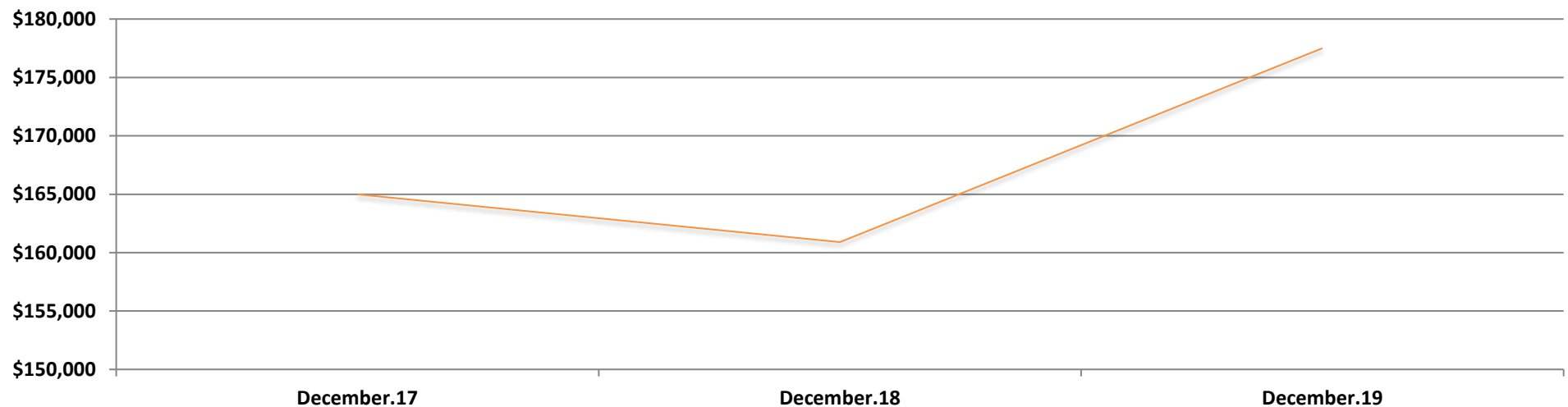
December, 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

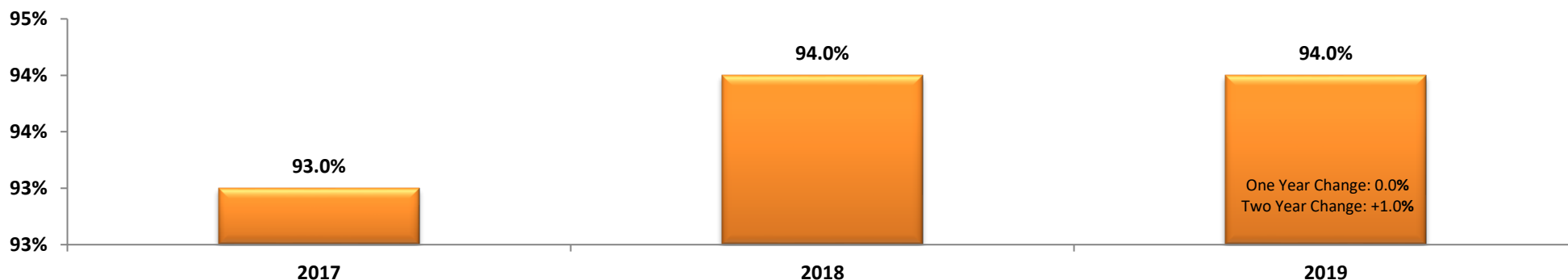
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



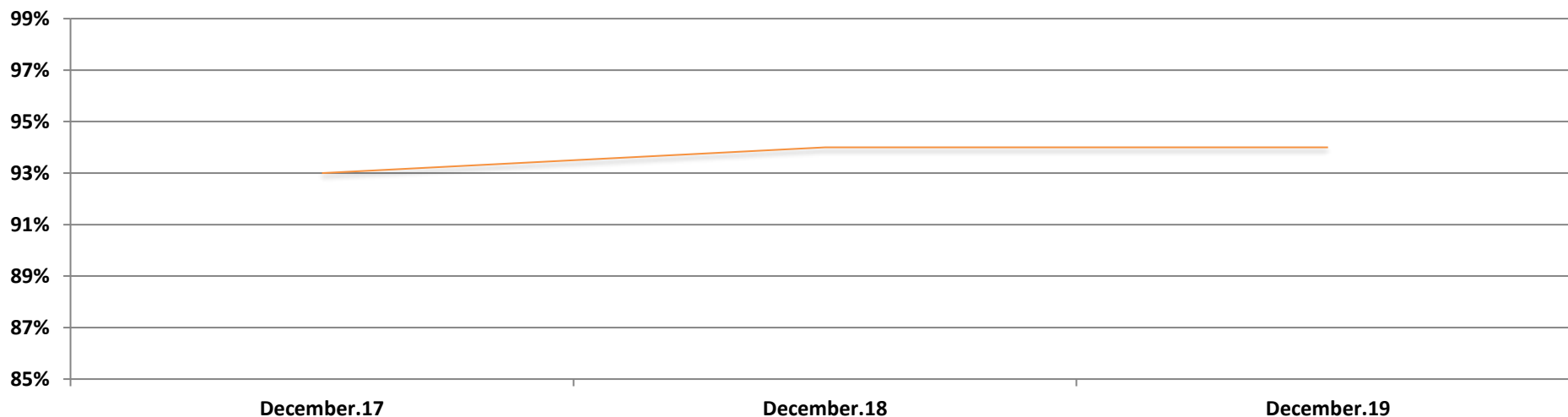
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

December, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



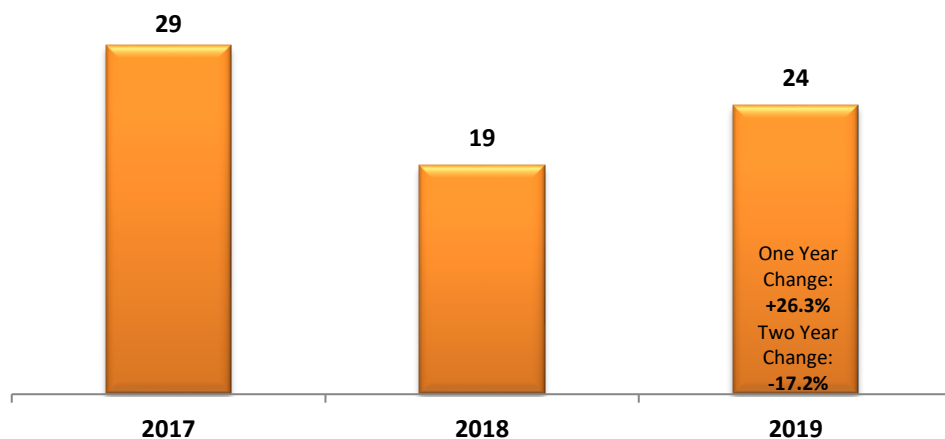
Historical Percent of Original List Price Received at Sale



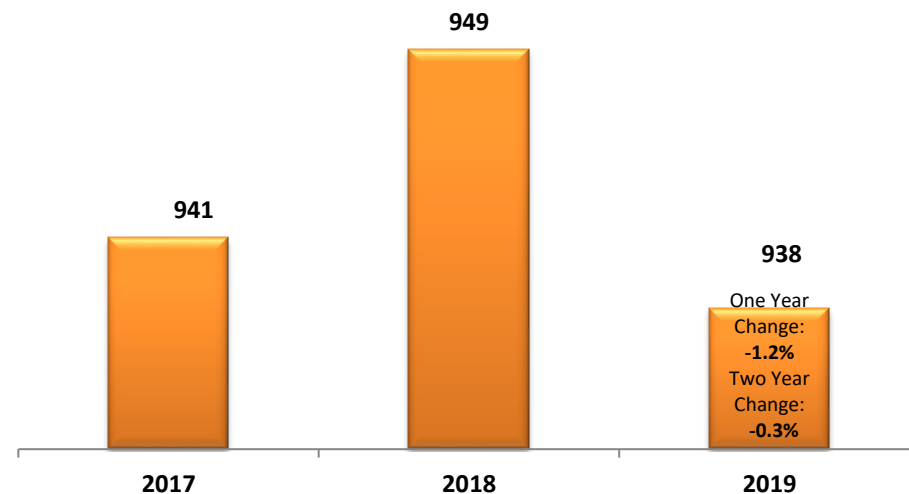
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

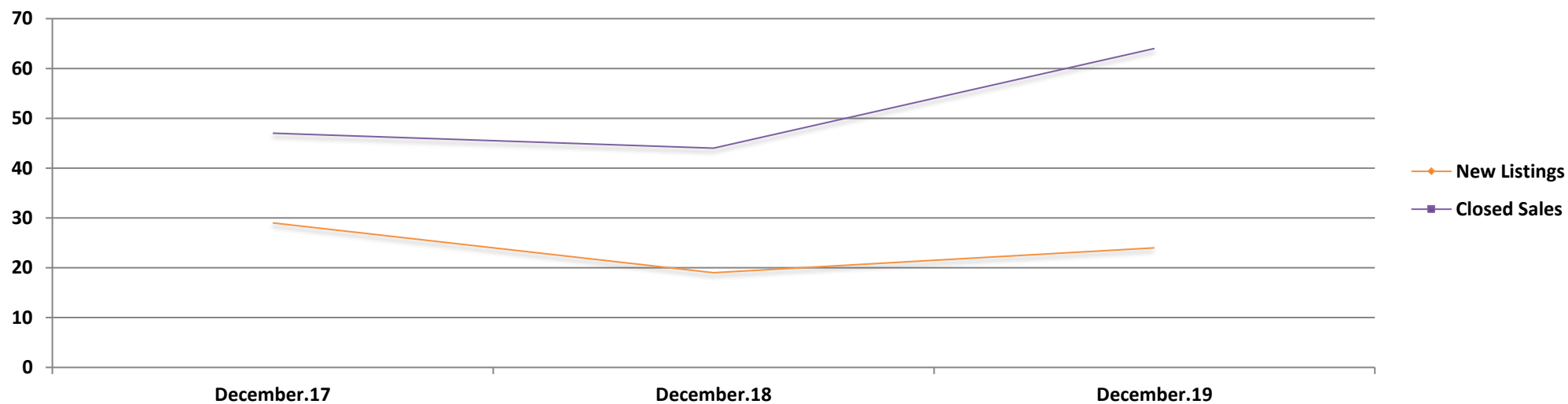
December, 2019



Year to Date



Historical Market Activity

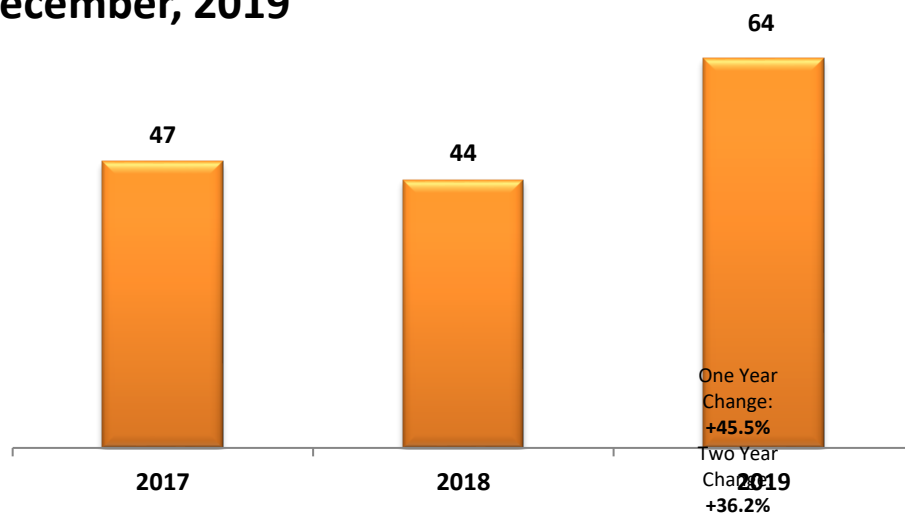


Closed Sales in Zip Codes 56001 & 56003

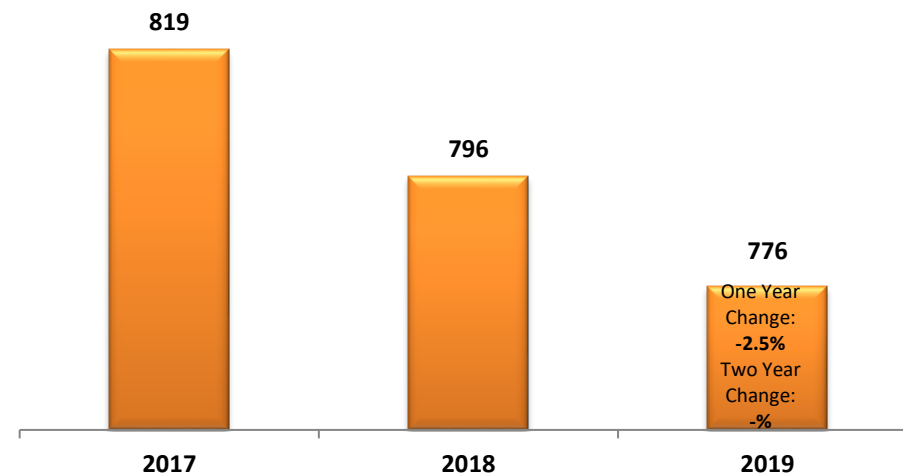
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



December, 2019

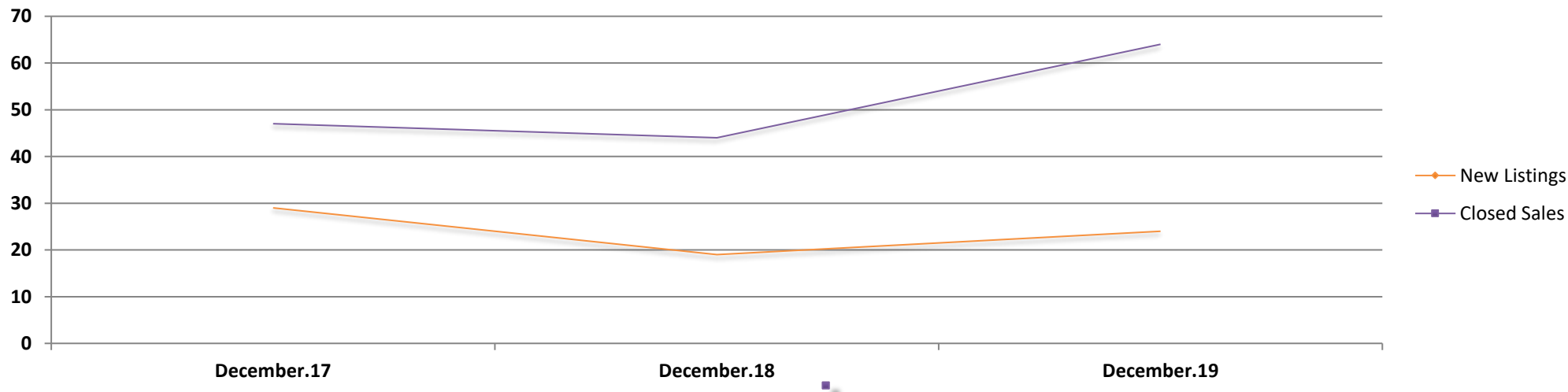


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



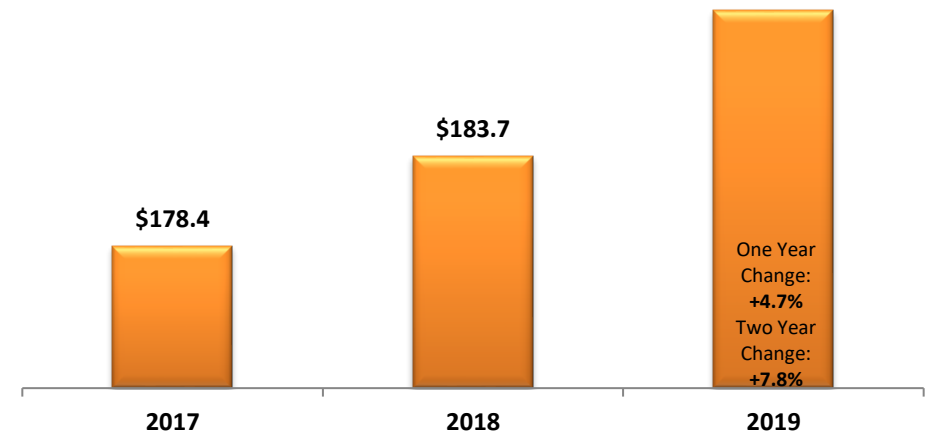
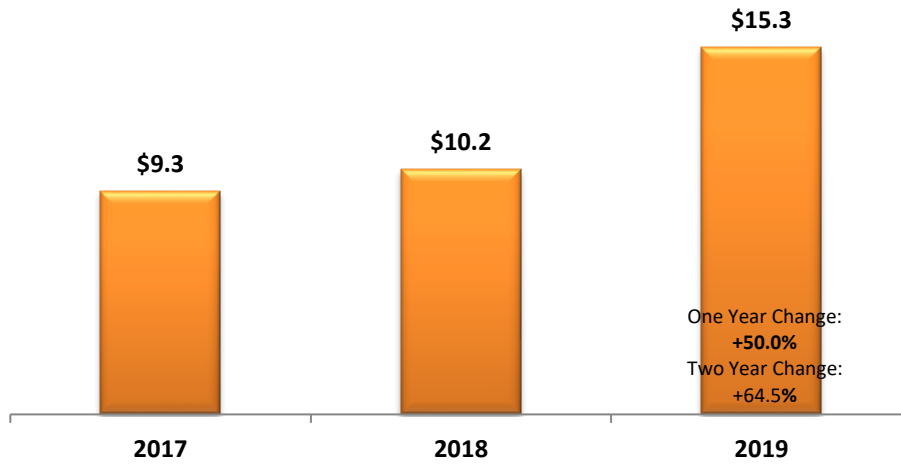
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

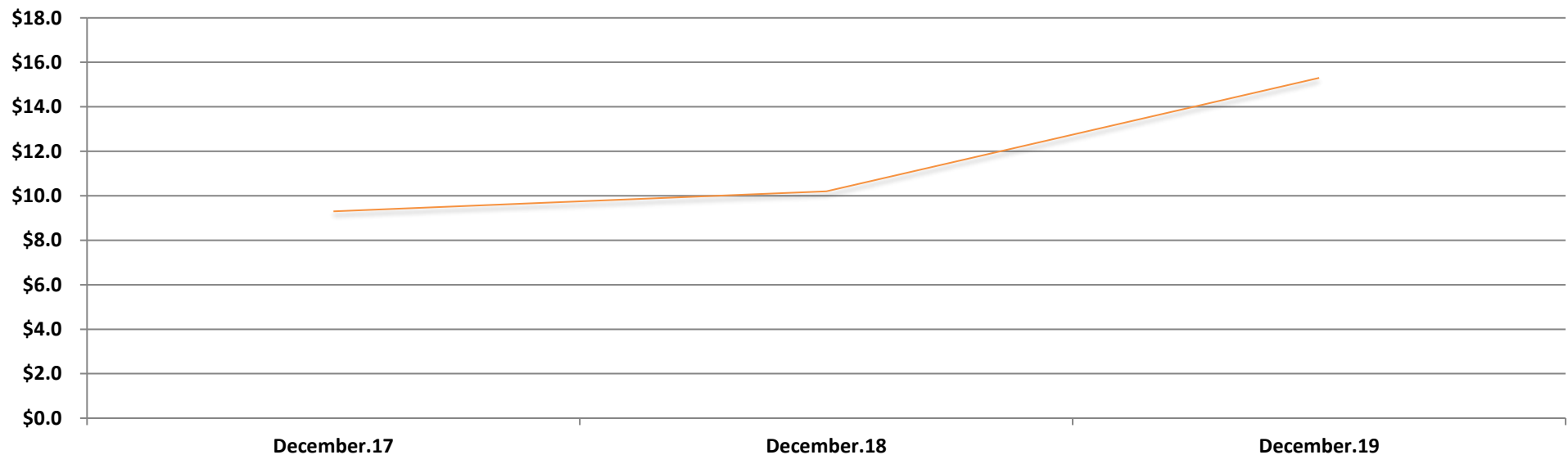
December, 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

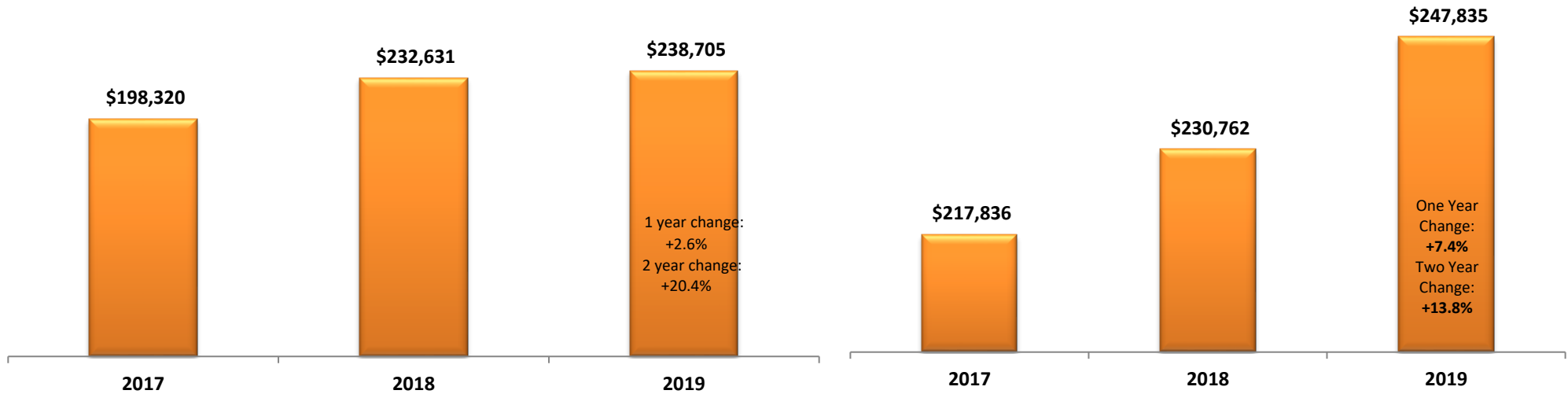


Figures do not take into account seller concession:

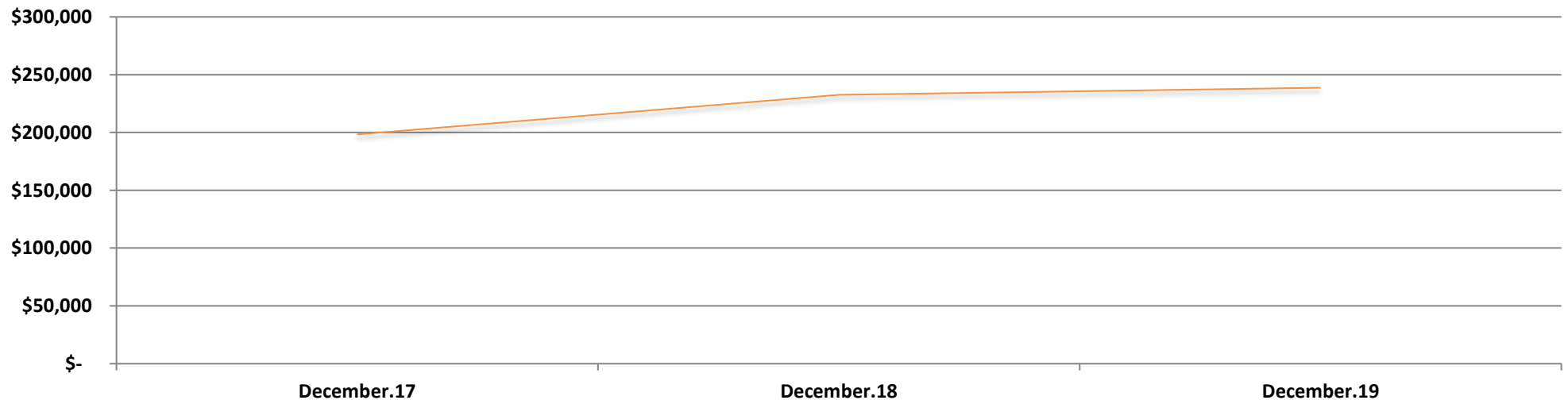
Late Sales recorded in MLS
figured in Year to Date Totals

December, 2019

Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

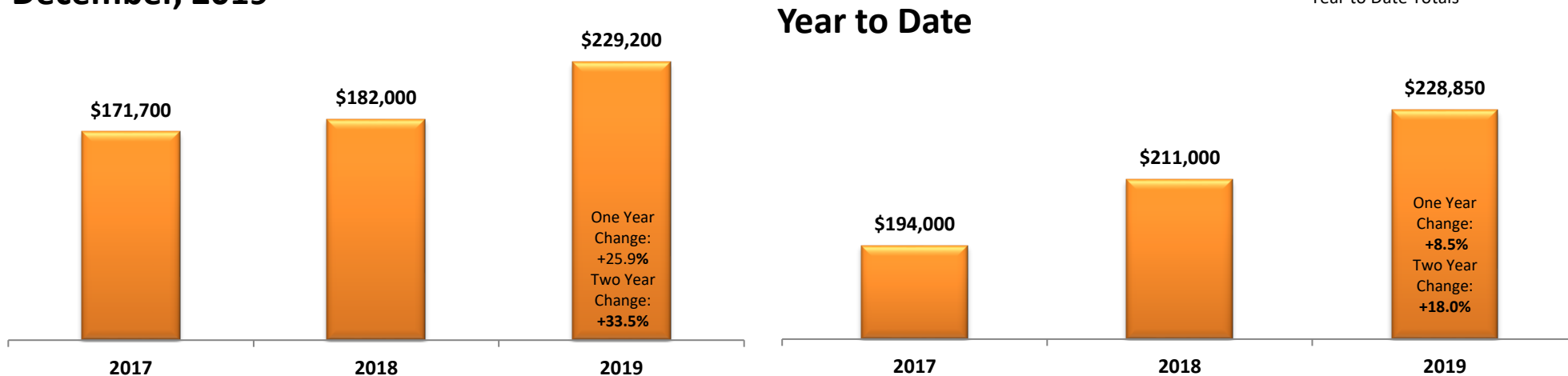
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



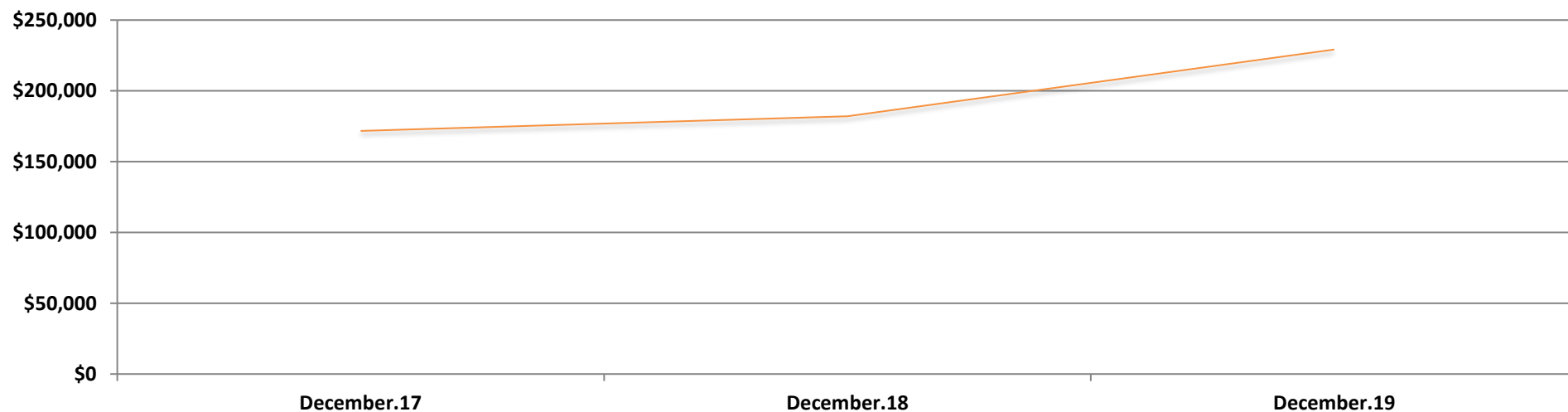
Figures do not take into account seller concessions

December, 2019

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

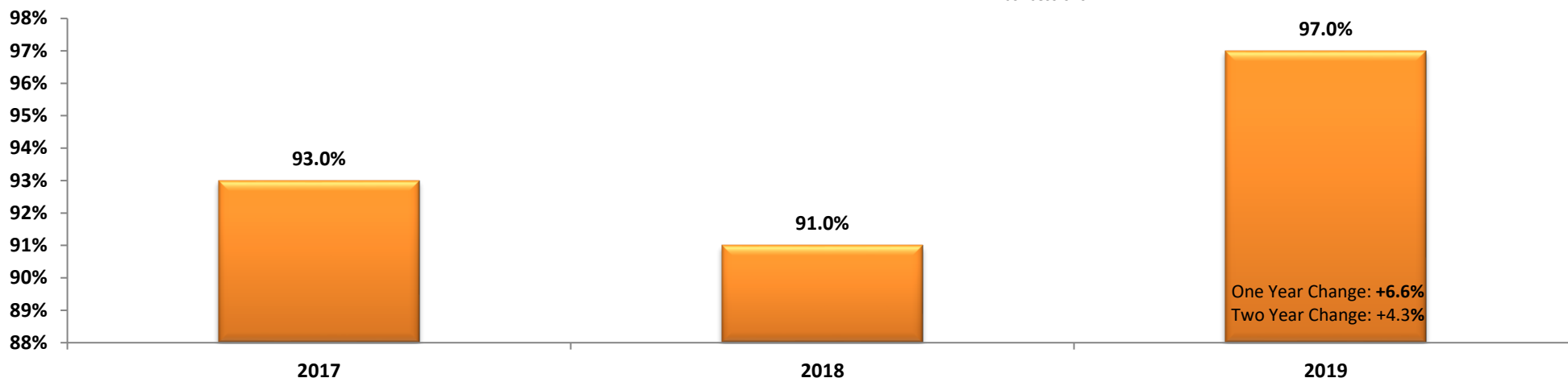
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



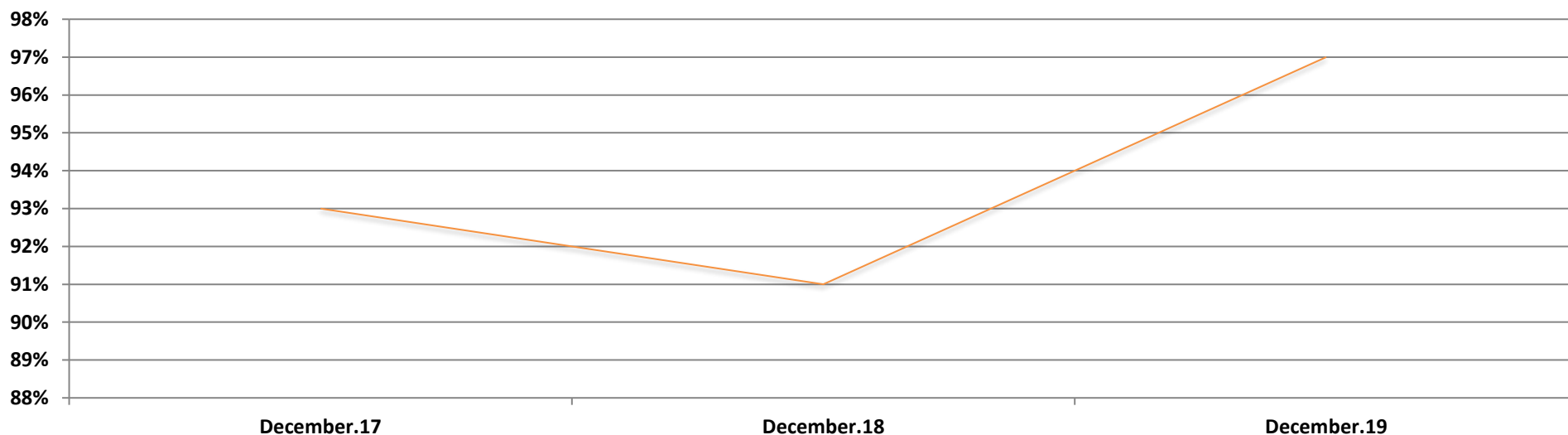
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December, 2019

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Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

December, 2019

Year to Date

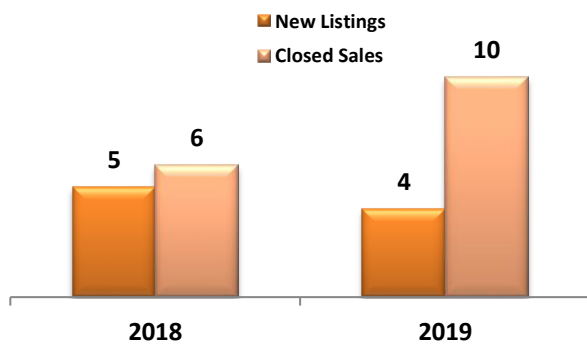
Faribault County, MN

	2018	2019	Change	2018	2019	Change
New Listings	5	4	-20.0%	111	159	43.2%
Closed Sales	6	10	66.7%	85	122	43.5%
Average Sales Price	\$ 103,000	\$ 96,170	-6.6%	\$ 93,132	\$ 106,476	14.3%
Percent of Original Last Price Received at Sale*	81.0%	88.0%	8.6%	92.0%	89.0%	-3.3%
Average Days on Market Until Sale	213	132	-38.0%	150	165	10.0%
Total Current Inventory**	40	41	2.5%	.	.	.
Single-Family Detached Inventory	39	40	2.6%	.	.	.

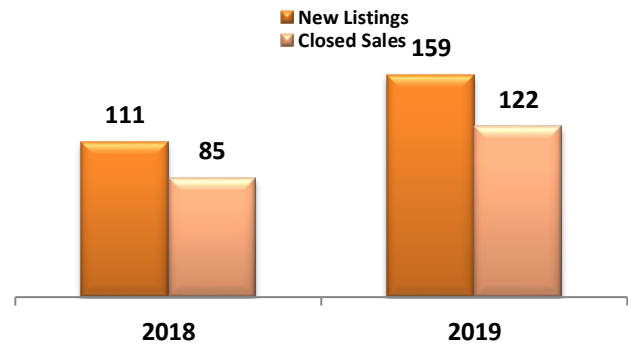
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

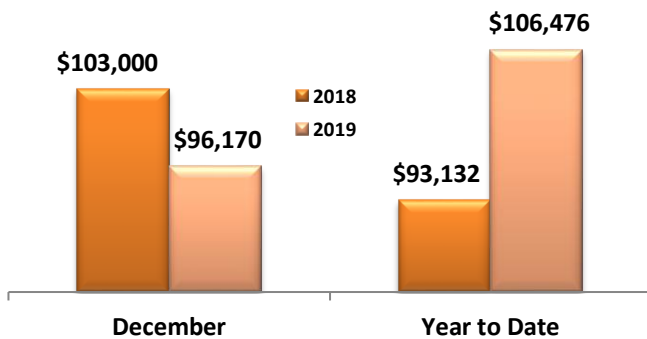
Activity-Most Recent Month



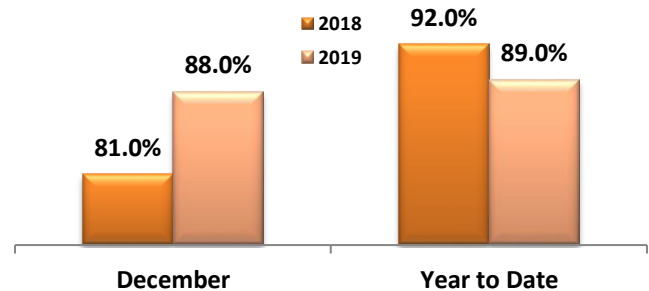
Activity-Year to Date



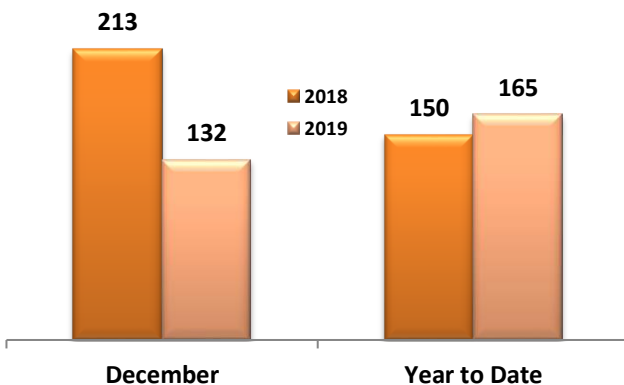
Average Sales Price



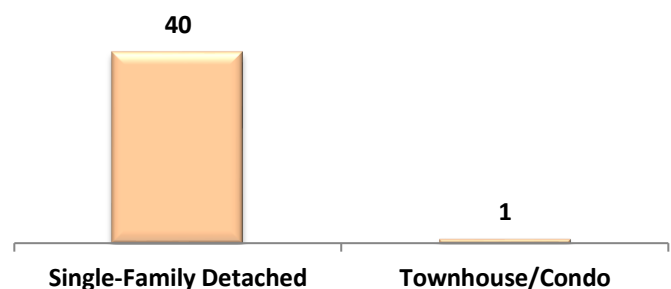
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

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Eagle Lake/Madison Lake

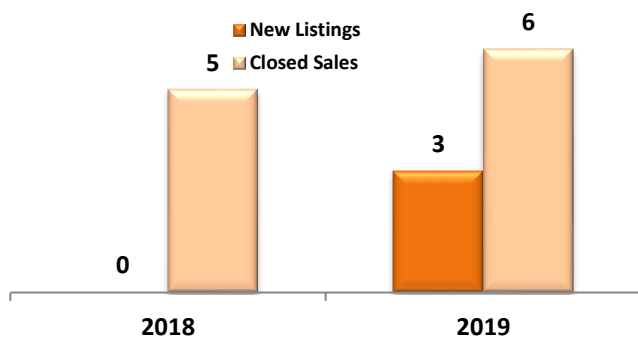
December 2019

Year to Date

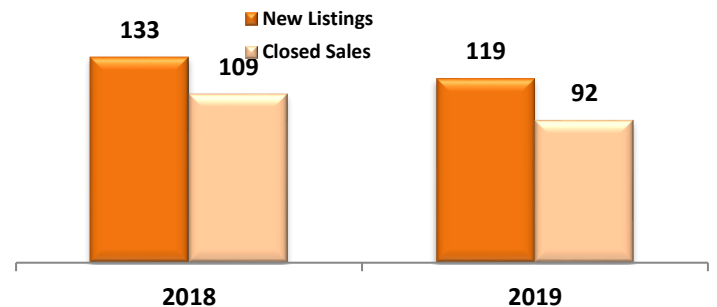
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	0	3	#DIV/0!	133	119	-10.5%
Closed Sales	5	6	20.0%	109	92	-15.6%
Average Sales Price	\$ 281,100	\$ 240,833	-14.3%	\$ 299,524	\$ 308,637	3.0%
Percent of Original Last Price Received at Sale*	96.0%	95.0%	-1.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	104	122	17.3%	113	101	-10.6%
Total Current Inventory**	14	20	42.9%	.	.	.
Single-Family Detached Inventory	11	18	63.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

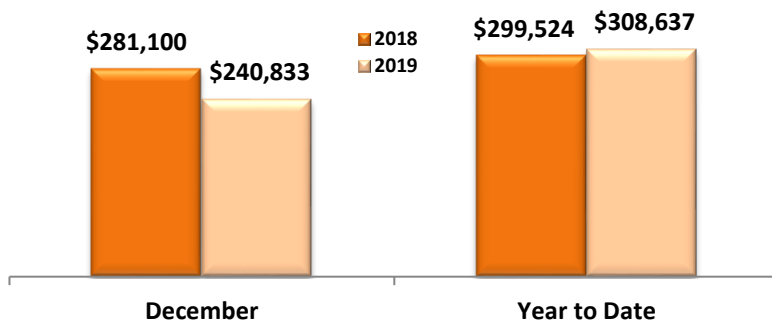
Activity-Most Recent Month



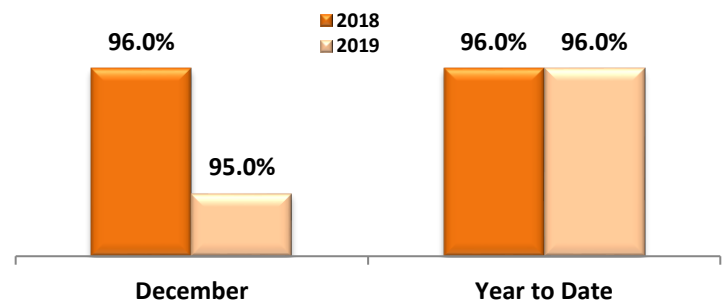
Activity-Year to Date



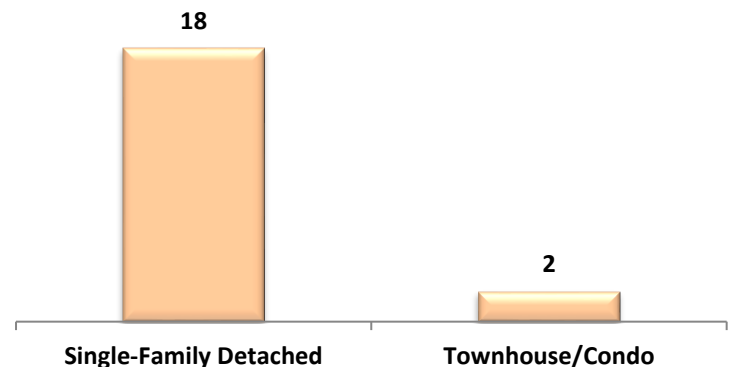
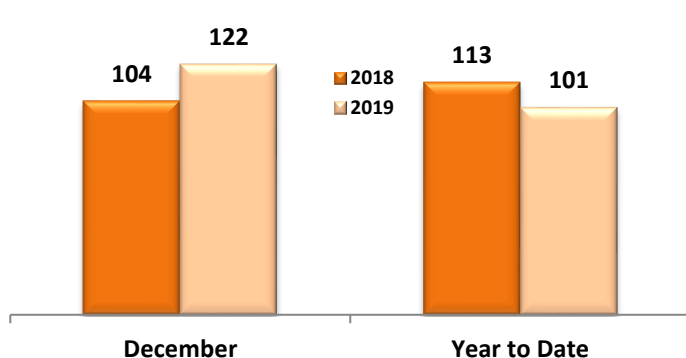
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

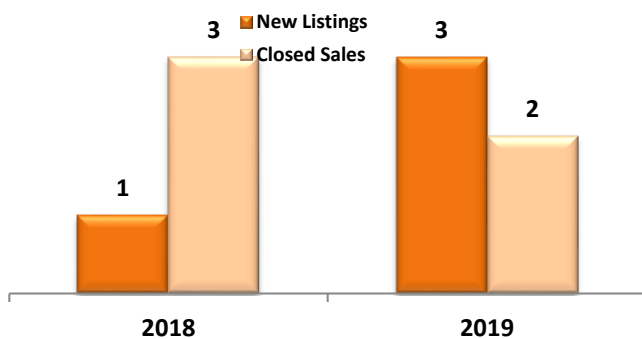
December 2019

Year to Date

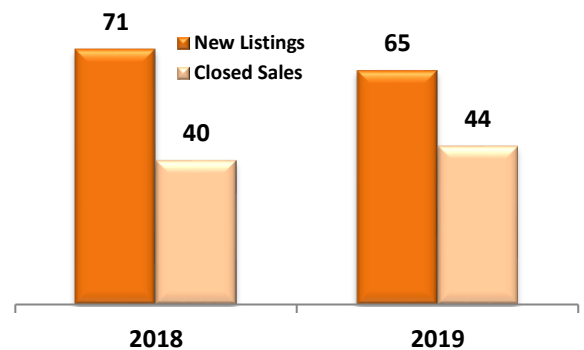
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	3	200.0%	71	65	-8.5%
Closed Sales	3	2	-33.3%	40	44	10.0%
Average Sales Price	\$ 369,333	\$ 510,000	38.1%	\$ 259,431	\$ 241,712	-6.8%
Percent of Original Last Price Received at Sale*	91.0%	93.0%	2.2%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	97	144	48.5%	121	116	-4.1%
Total Current Inventory**	14	13	-7.1%	.	.	.
Single-Family Detached Inventory	14	13	-7.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

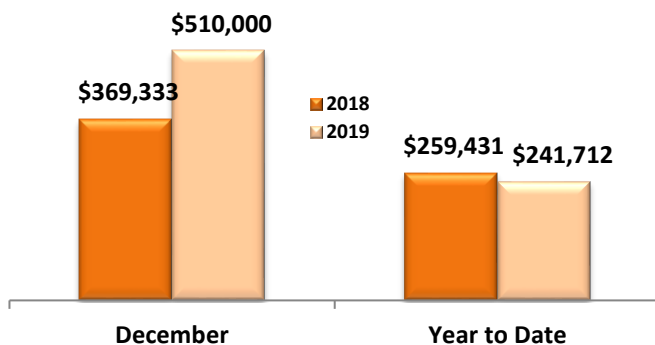
Activity-Most Recent Month



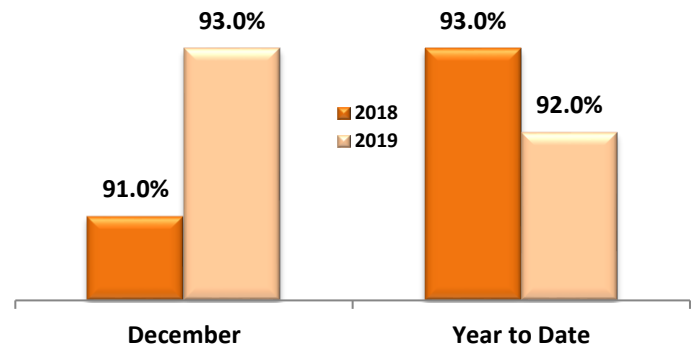
Activity-Year to Date



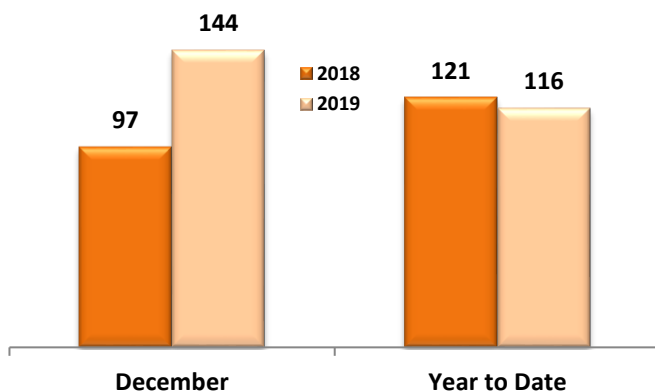
Average Sales Price



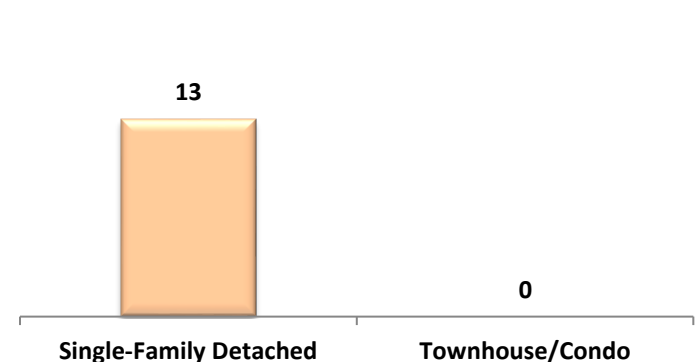
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

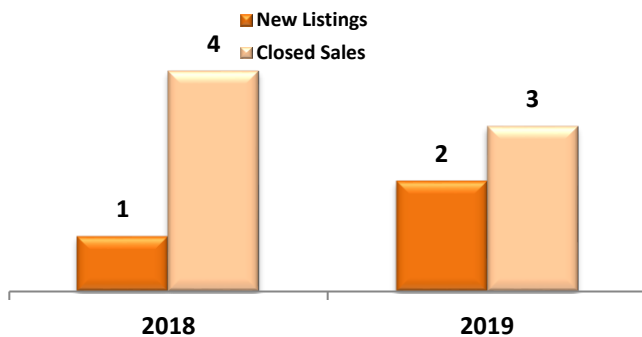
December 2019

Year to Date

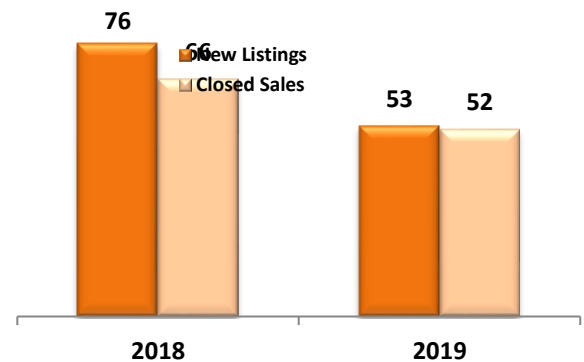
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	2	100.0%	76	53	-30.3%
Closed Sales	4	3	-25.0%	66	52	-21.2%
Average Sales Price	\$ 157,125	\$ 118,433	-24.6%	\$ 156,144	\$ 208,630	33.6%
Percent of Original Last Price Received at Sale*	87.0%	97.0%	11.5%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	156	67	-57.1%	98	96	-2.0%
Total Current Inventory**	9	5	-44.4%	.	.	.
Single-Family Detached Inventory	7	5	-28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

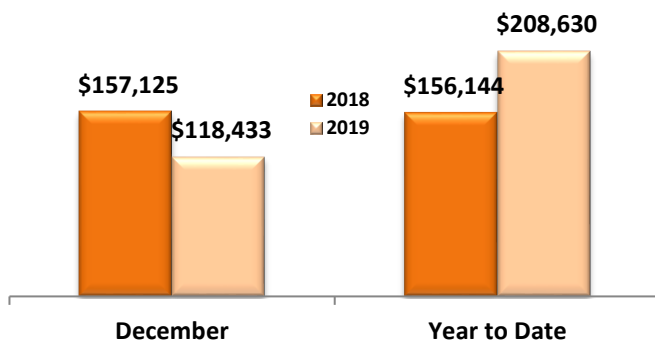
Activity-Most Recent Month



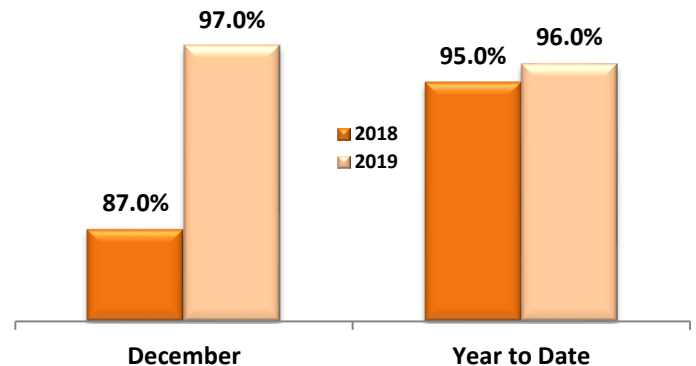
Activity-Year to Date



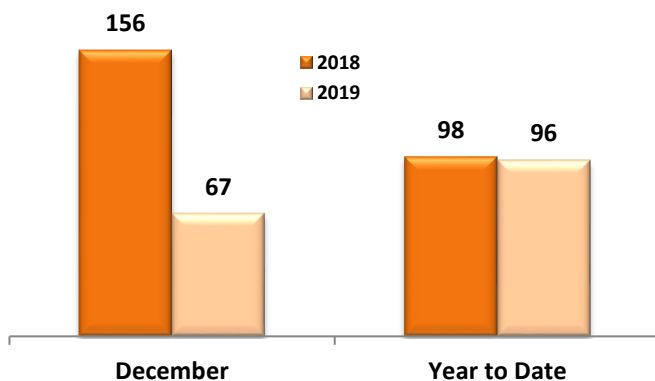
Average Sales Price



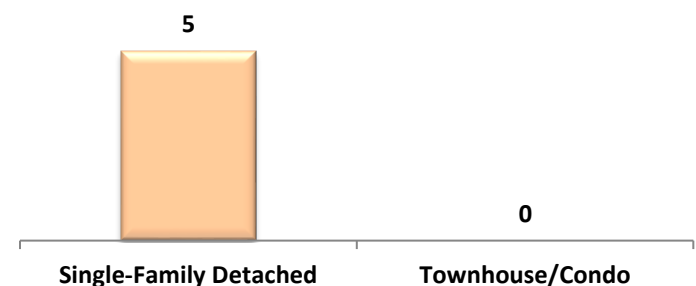
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

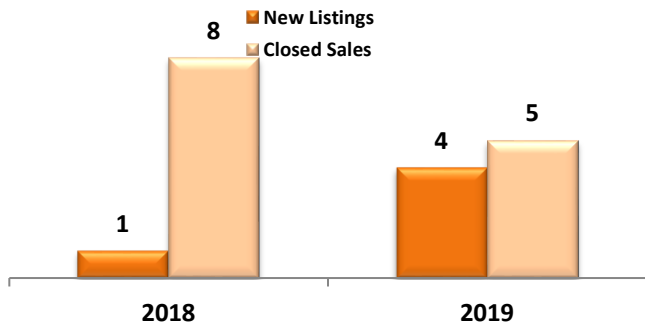
December 2019

Year to Date

Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	4	300.0%	110	105	-4.5%
Closed Sales	8	5	-37.5%	105	67	-36.2%
Average Sales Price	\$ 128,875	\$ 246,800	91.5%	\$ 179,820	\$ 185,421	3.1%
Percent of Original Last Price Received at Sale*	107.0%	98.0%	-8.4%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	142	113	-20.4%	148	82	-44.6%
Total Current Inventory**	10	21	110.0%	.	.	.
Single-Family Detached Inventory	9	21	133.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

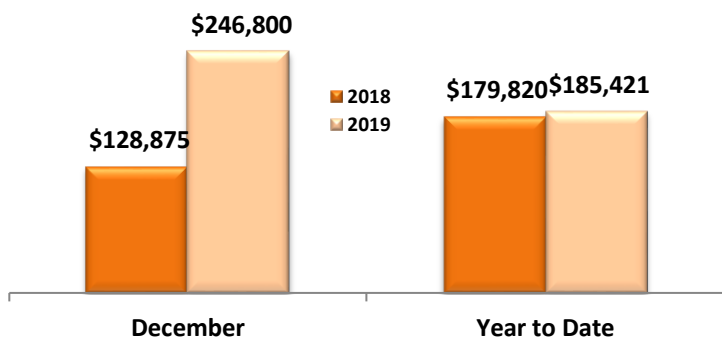
Activity-Most Recent Month



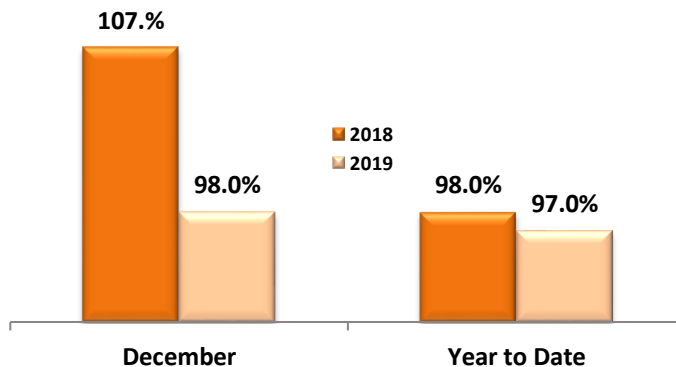
Activity-Year to Date



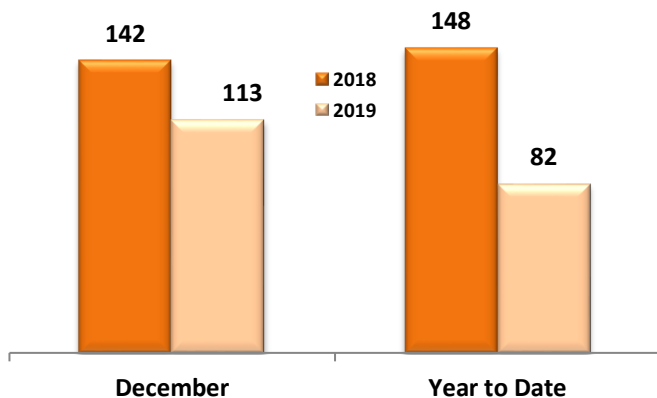
Average Sales Price



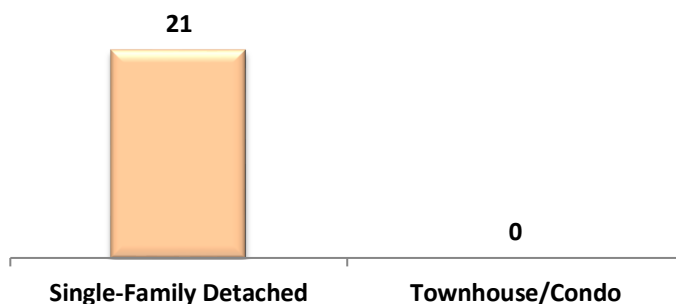
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Local Market Updates

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Lower North Mankato

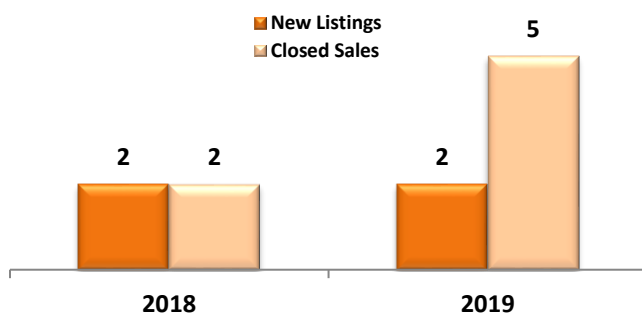
December 2019

Year to Date

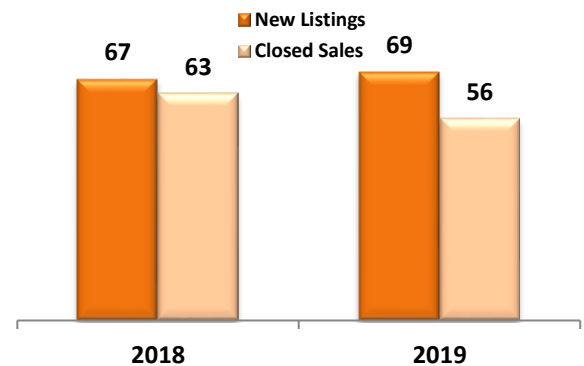
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	67	69	3.0%
Closed Sales	2	5	150.0%	63	56	-11.1%
Average Sales Price	\$ 127,750	\$ 159,830	25.1%	\$ 160,043	\$ 169,758	6.1%
Percent of Original List Price Received at Sale*	90.0%	96.0%	6.7%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	66	62	-6.1%	66	65	-1.5%
Total Current Inventory**	4	9	125.0%	.	.	.
Single-Family Detached Inventory	3	9	200.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

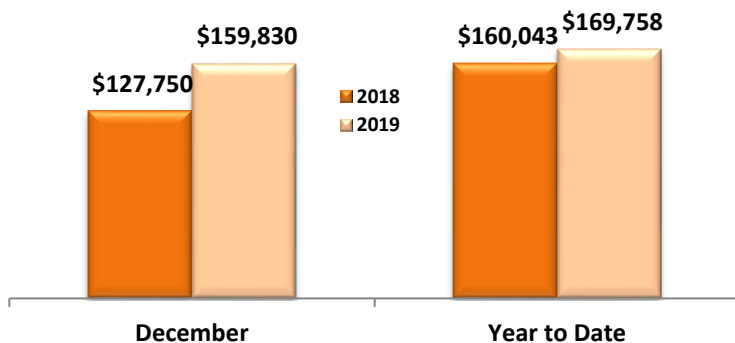
Activity-Most Recent Month



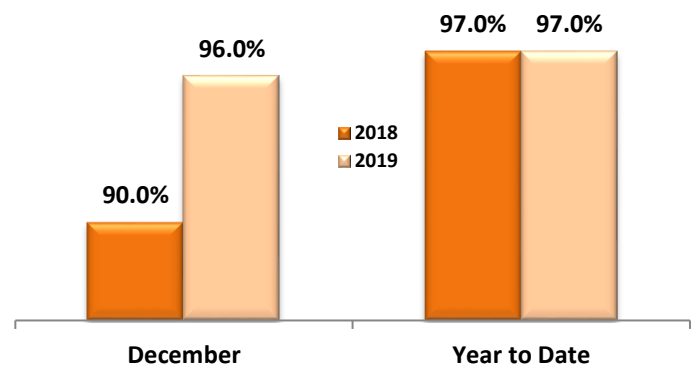
Activity-Year to Date



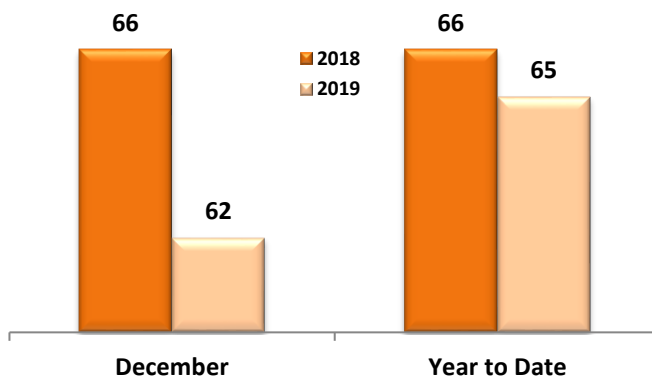
Average Sales Price



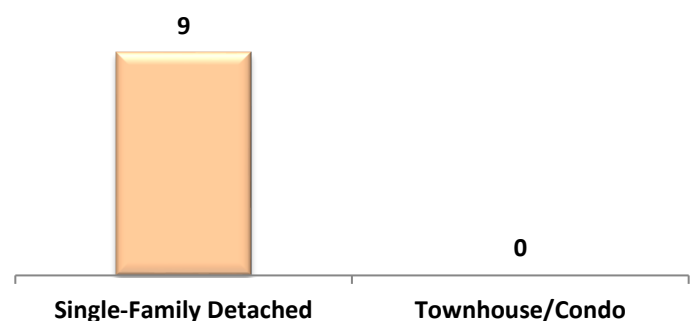
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

December 2019

Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	3	-40.0%	98	107	9.2%
Closed Sales	3	4	33.3%	50	77	54.0%
Average Sales Price	\$ 171,583	\$86,966	-49.3%	\$ 118,618	\$105,568	-11.0%
Percent of Original Last Price Received at Sale*	81.0%	89.0%	9.9%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	178	156	-12.4%	111	131	18.0%
Total Current Inventory**	35	46	31.4%	.	.	.
Single-Family Detached Inventory	34	46	35.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

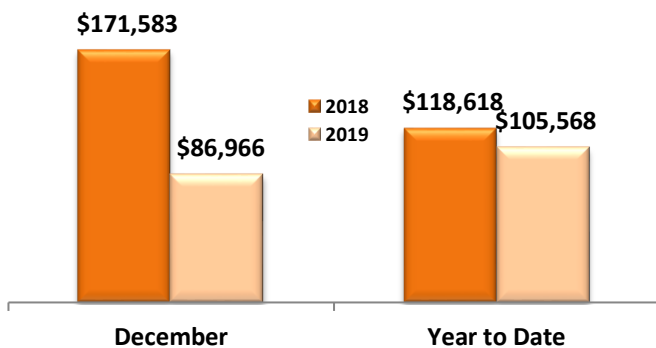
Activity-Most Recent Month



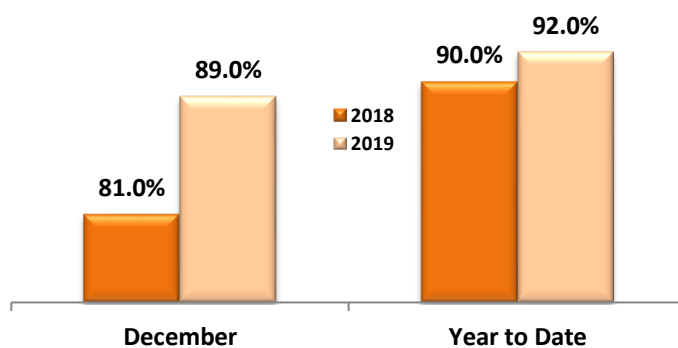
Activity-Year to Date



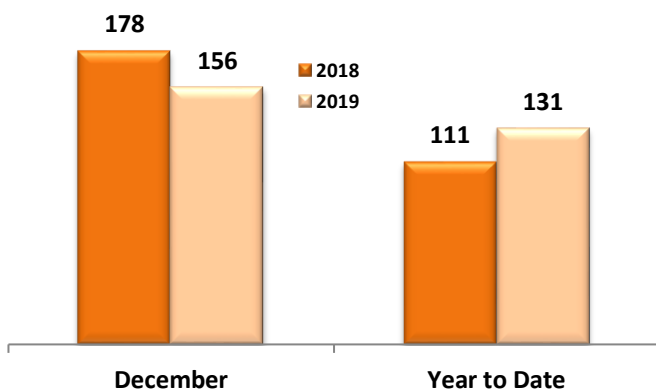
Average Sales Price



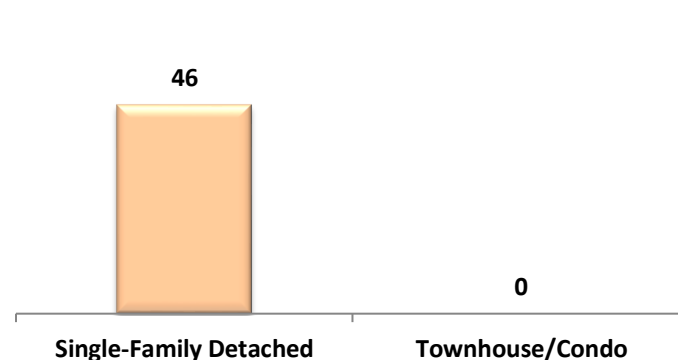
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

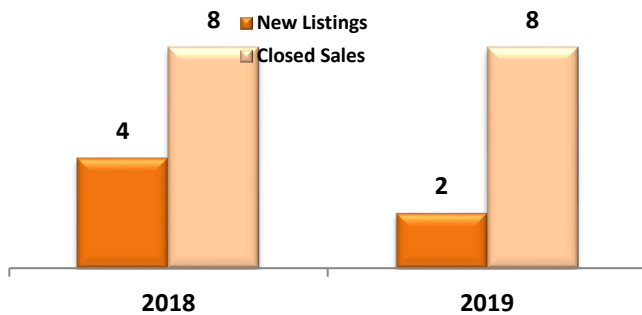
December 2019

Year to Date

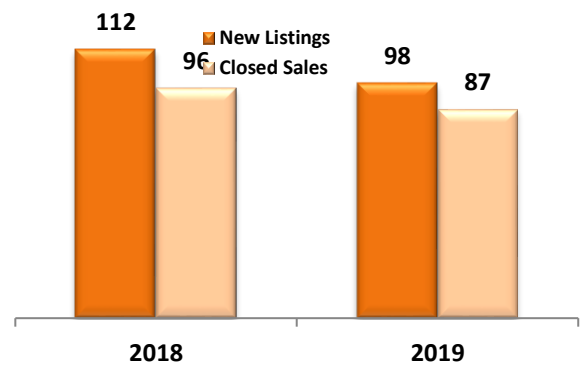
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	2	-50.0%	112	98	-12.5%
Closed Sales	8	8	0.0%	96	87	-9.4%
Average Sales Price	\$ 116,934	\$ 156,712	34.0%	\$ 135,419	\$ 151,159	11.6%
Percent of Original Last Price Received at Sale*	93.0%	94.0%	1.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	78	75	-3.8%	81	75	-7.4%
Total Current Inventory**	15	9	-40.0%	.	.	.
Single-Family Detached Inventory	15	9	-40.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

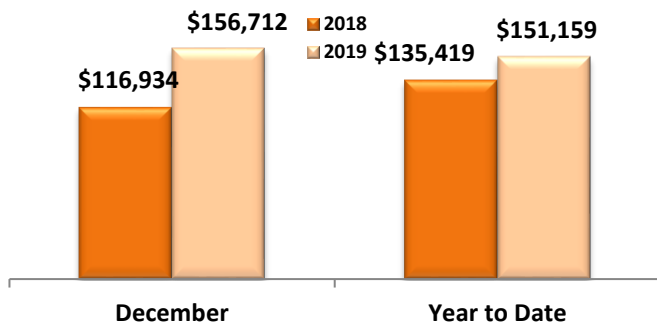
Activity-Most Recent Month



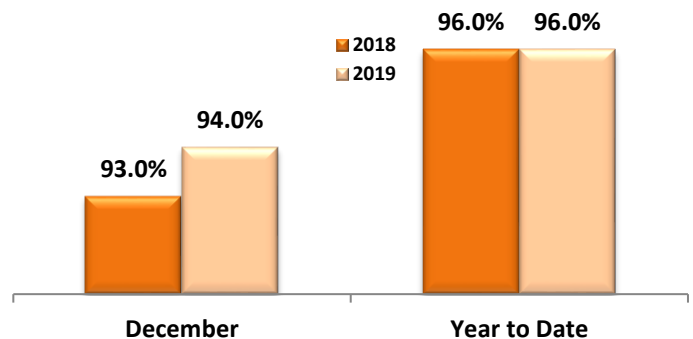
Activity-Year to Date



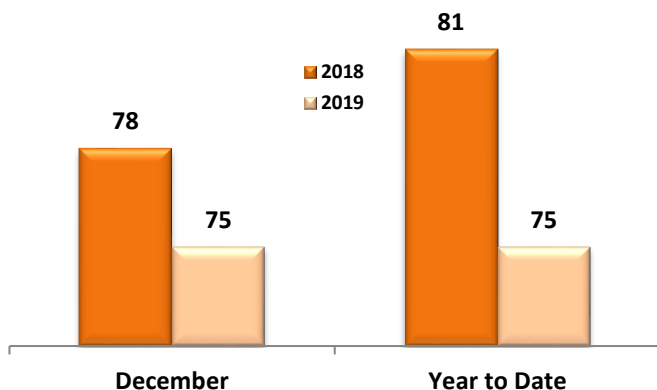
Average Sales Price



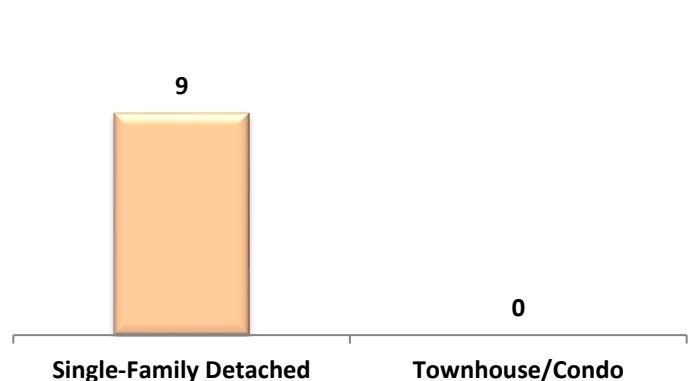
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

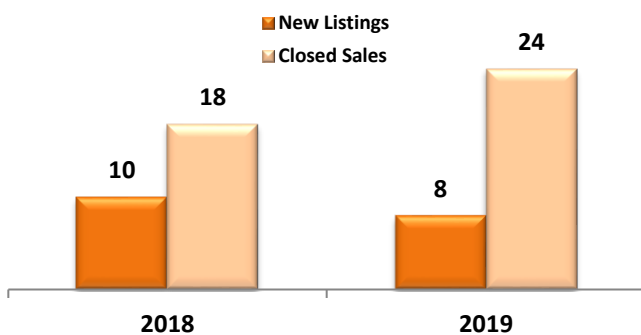
December, 2019

Year to Date

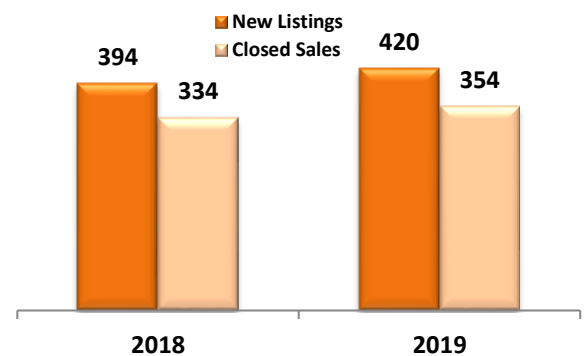
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	8	-20.0%	394	420	6.6%
Closed Sales	18	24	33.3%	334	354	6.0%
Average Sales Price	\$ 254,045	\$ 262,191	3.2%	\$ 250,906	\$ 254,363	1.4%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	109	84	-22.9%	95	66	-30.5%
Total Current Inventory**	66	62	-6.1%	.	.	.
Single-Family Detached Inventory	47	38	-19.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

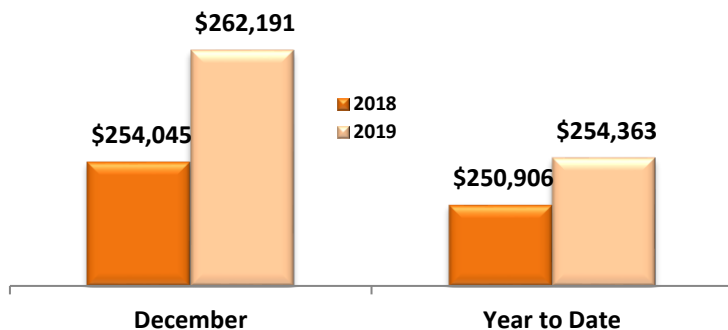
Activity-Most Recent Month



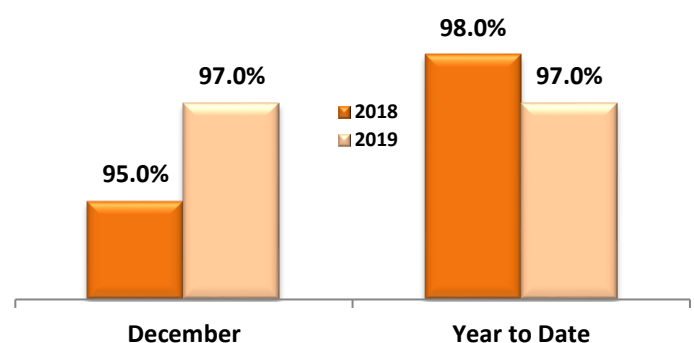
Activity-Year to Date



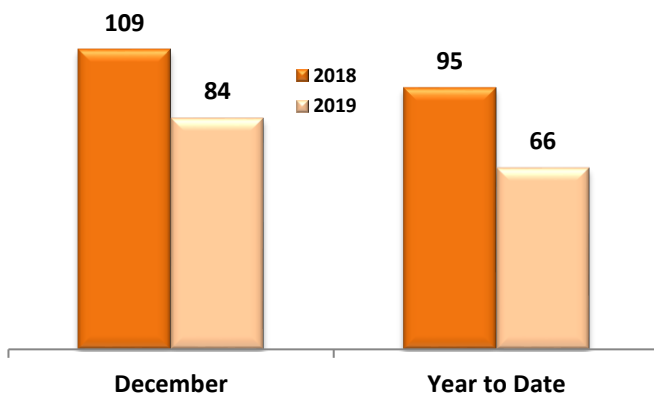
Average Sales Price



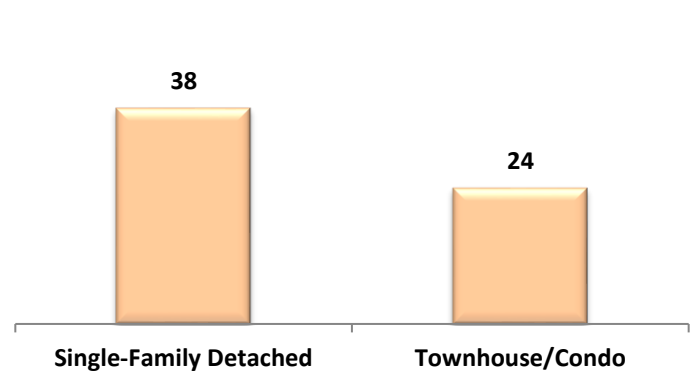
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

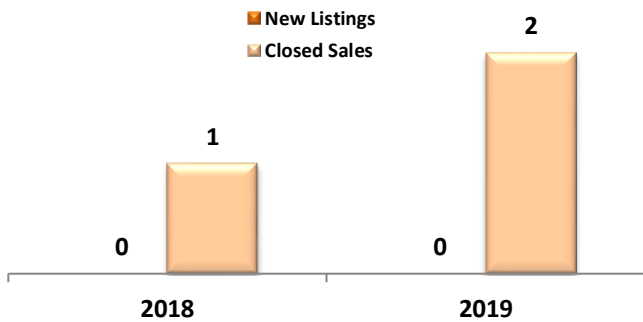
December 2019

Year to Date

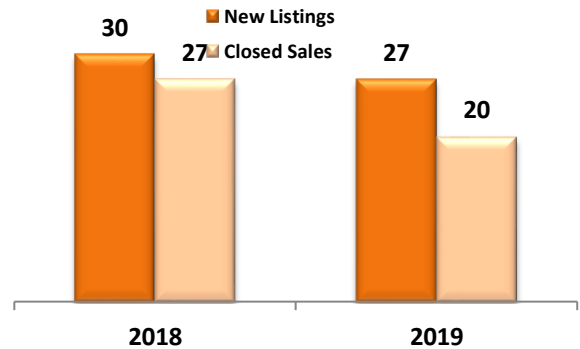
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	0	0	#DIV/0!	30	27	-10.0%
Closed Sales	1	2	100.0%	27	20	-25.9%
Average Sales Price	\$ 230,500	\$ 370,000	60.5%	\$ 262,892	\$ 412,711	57.0%
Percent of Original Last Price Received at Sale*	98.0%	87.0%	-11.2%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	89	143	60.7%	102	135	32.4%
Total Current Inventory**	6	7	16.7%	.	.	.
Single-Family Detached Inventory	6	7	16.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

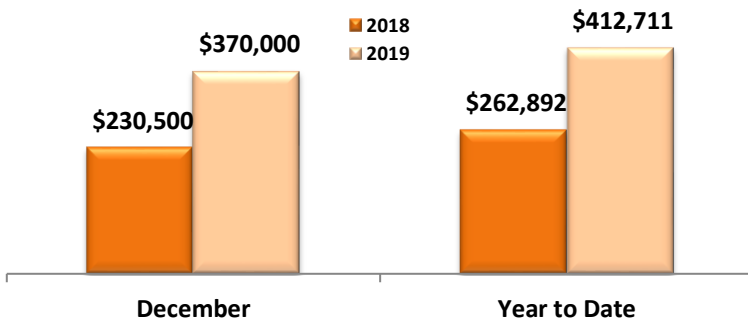
Activity-Most Recent Month



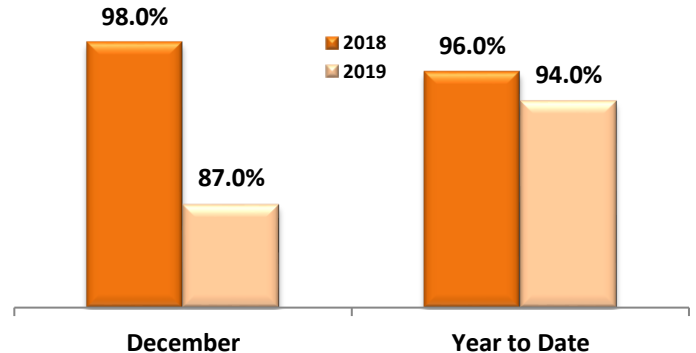
Activity-Year to Date



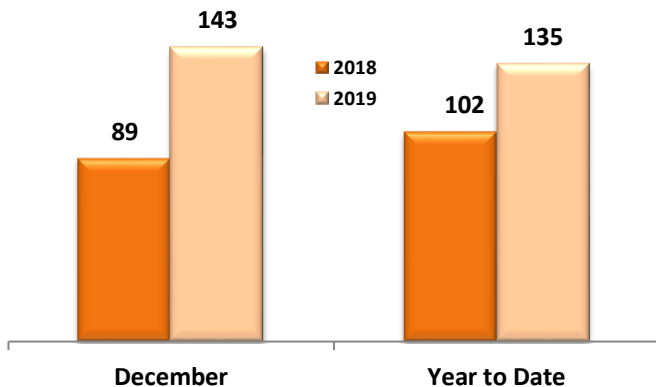
Average Sales Price



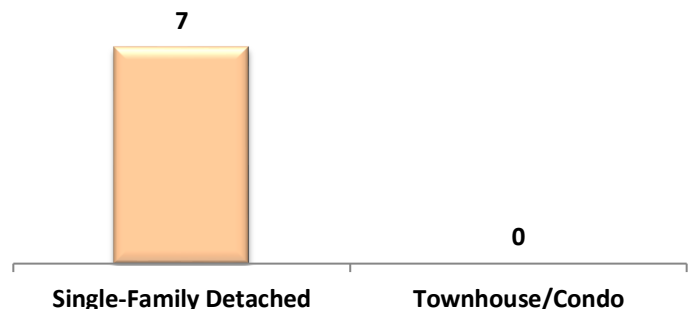
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

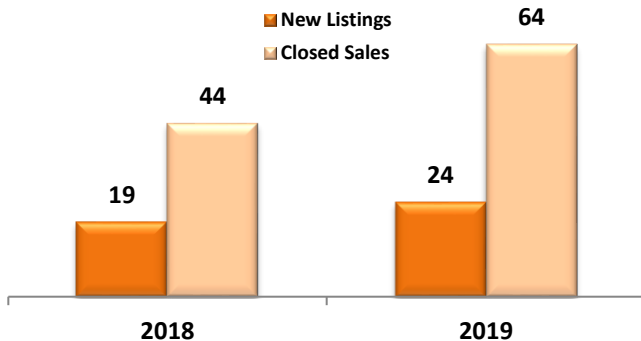
December 2019

Year to Date

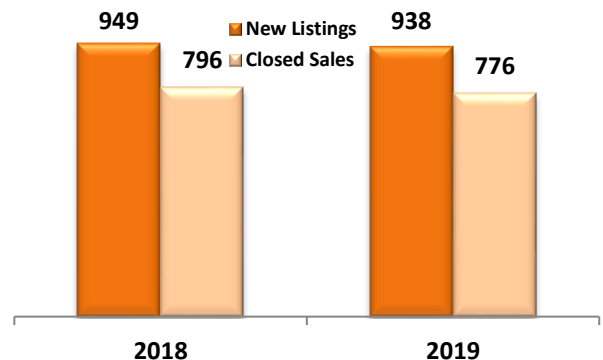
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	19	24	26.3%	949	938	-1.2%
Closed Sales	44	64	45.5%	796	776	-2.5%
Average Sales Price	\$ 232,631	\$ 238,705	2.6%	\$ 230,762	\$ 247,835	7.4%
Percent of Original Last Price Received at Sale*	95.0%	95.0%	0.0%	91.0%	97.0%	6.6%
Average Days on Market Until Sale	94	93	-1.1%	91	95	4.4%
Total Current Inventory**	142	141	-0.7%	.	.	.
Single-Family Detached Inventory	114	113	-0.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

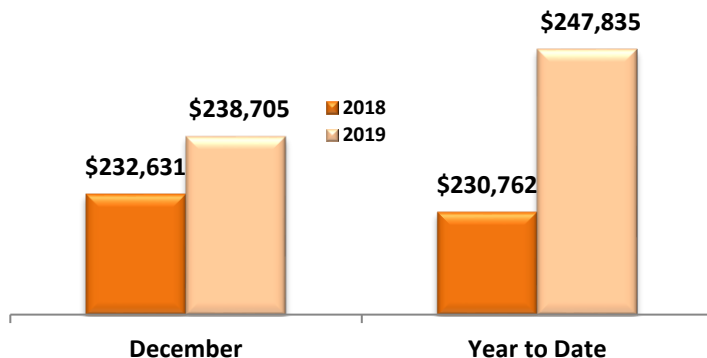
Activity-Most Recent Month



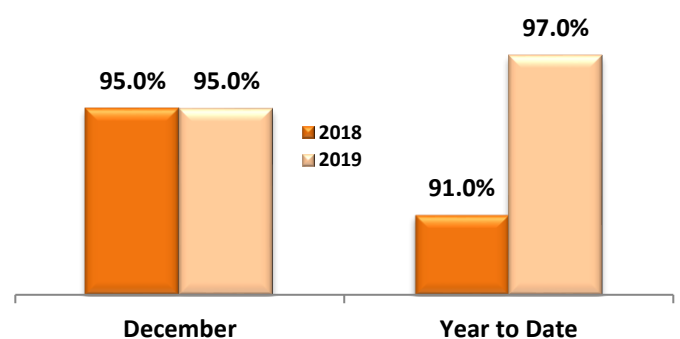
Activity-Year to Date



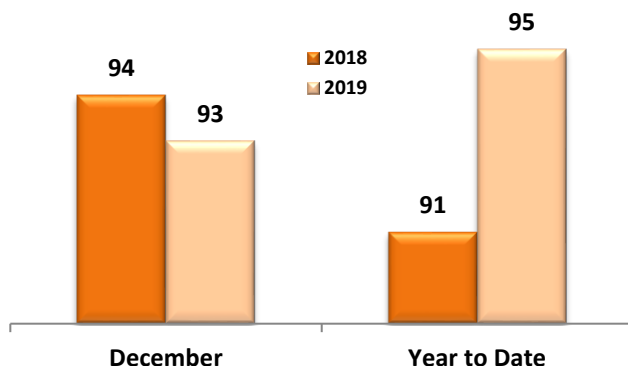
Average Sales Price



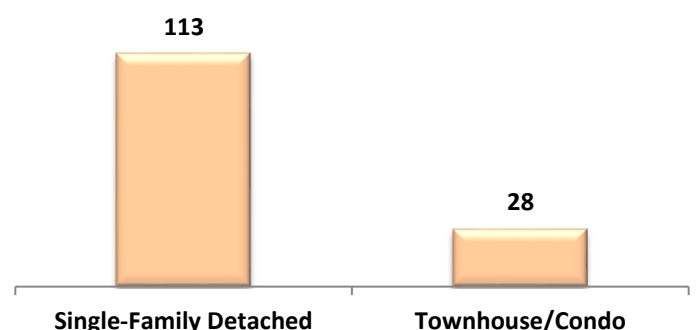
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

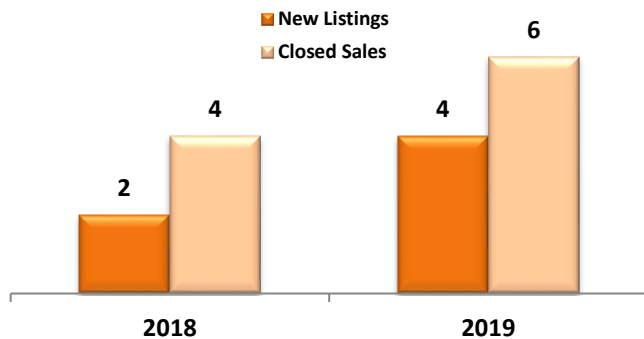
December 2019

Year to Date

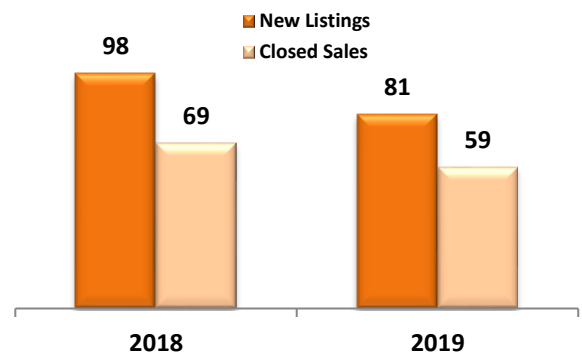
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	4	100.0%	98	81	-17.3%
Closed Sales	4	6	50.0%	69	59	-14.5%
Average Sales Price	\$ 172,100	\$ 156,250	-9.2%	\$ 124,165	\$ 133,367	7.4%
Percent of Original Last Price Received at Sale*	89.0%	97.0%	9.0%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	132	138	4.5%	103	121	17.5%
Total Current Inventory**	21	20	-4.8%	.	.	.
Single-Family Detached Inventory	19	18	-5.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

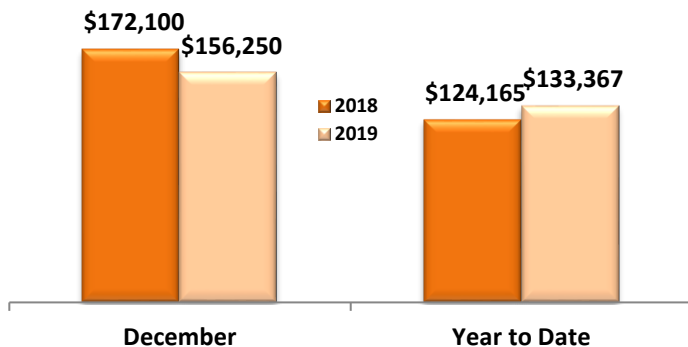
Activity-Most Recent Month



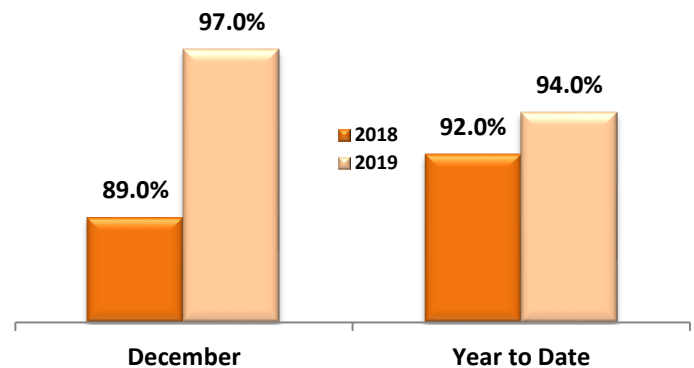
Activity-Year to Date



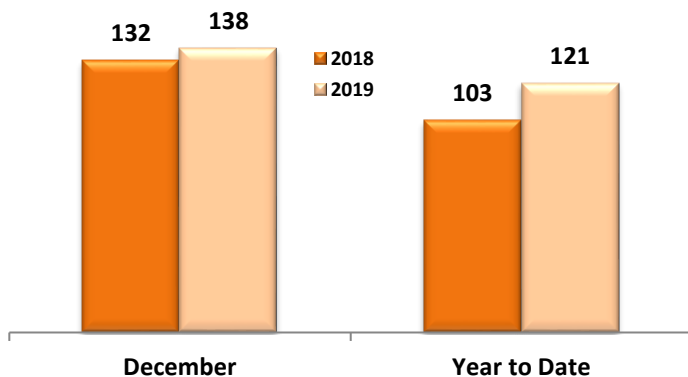
Average Sales Price



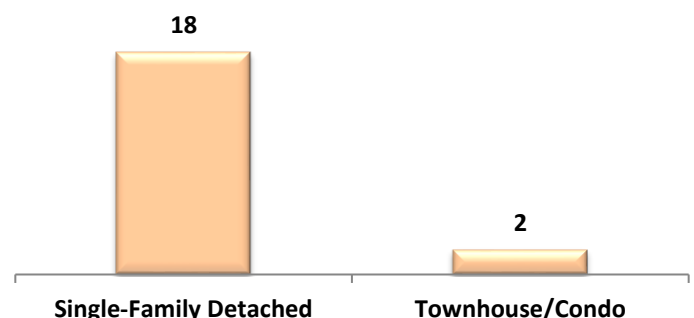
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

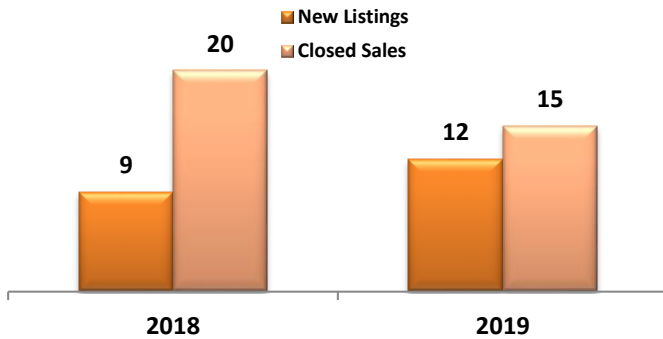
December, 2019

Year to Date

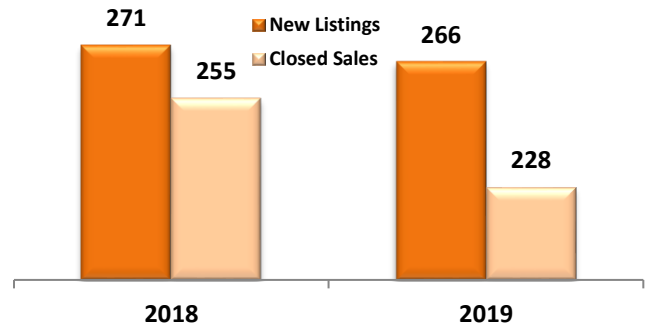
Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	12	33.3%	271	266	-1.8%
Closed Sales	20	15	-25.0%	255	228	-10.6%
Average Sales Price	\$ 138,970	\$ 149,453	7.5%	\$ 160,941	\$ 173,888	8.0%
Percent of Original Last Price Received at Sale*	94.0%	95.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	109	81	-25.7%	100	96	-4.0%
Total Current Inventory**	39	53	35.9%	.	.	.
Single-Family Detached Inventory	33	45	36.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

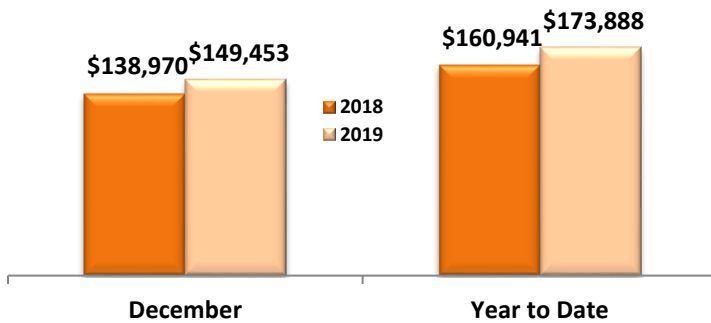
Activity-Most Recent Month



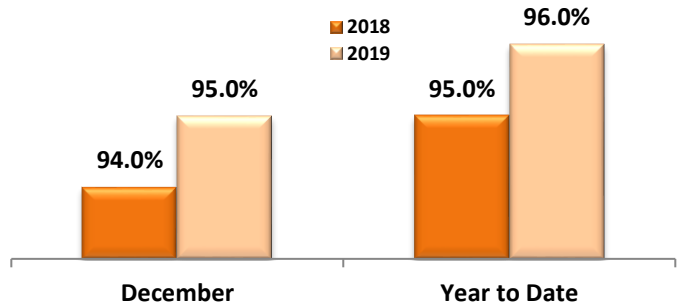
Activity-Year to Date



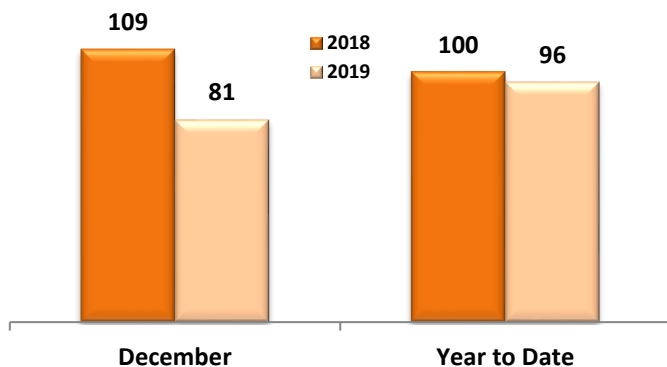
Average Sales Price



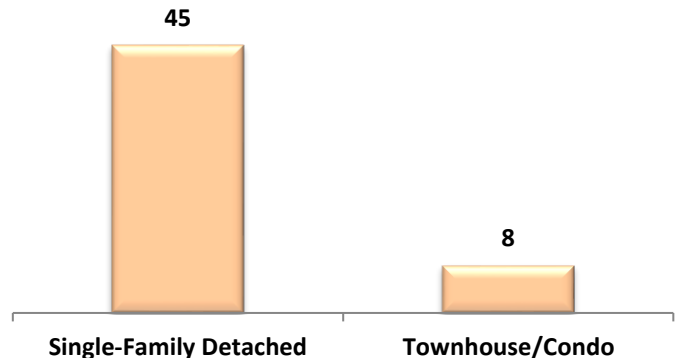
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

December, 2019

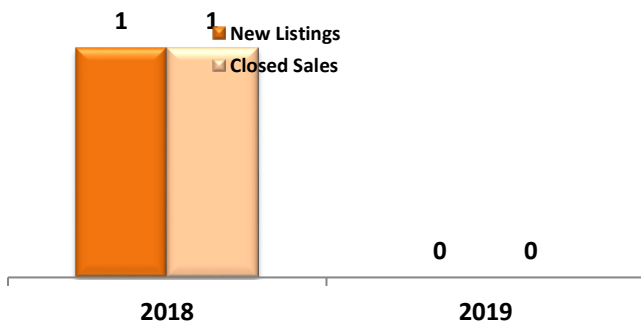
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

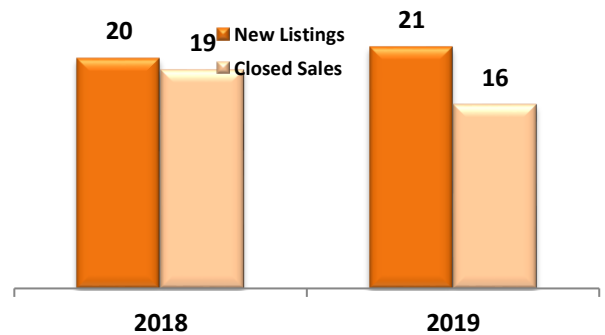
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	1	0	-100.0%	20	21	5.0%
Closed Sales	1	0	-100.0%	19	16	-15.8%
Average Sales Price	\$ 138,000	\$0	-100.0%	\$ 161,466	\$165,968	2.8%
Percent of Original Last Price Received at Sale*	92.0%	0.0%	-100.0%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	143	0	-100.0%	92	91	-1.1%
Total Current Inventory**	4	1	-75.0%	.	.	.
Single-Family Detached Inventory	4	1	-75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

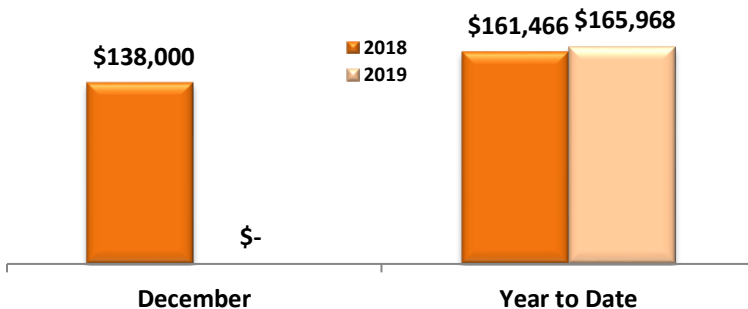
Activity-Most Recent Month



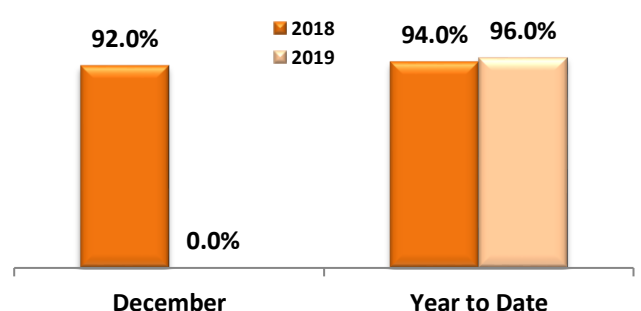
Activity-Year to Date



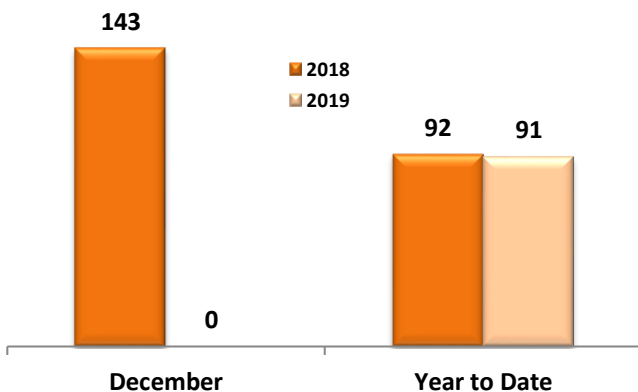
Average Sales Price



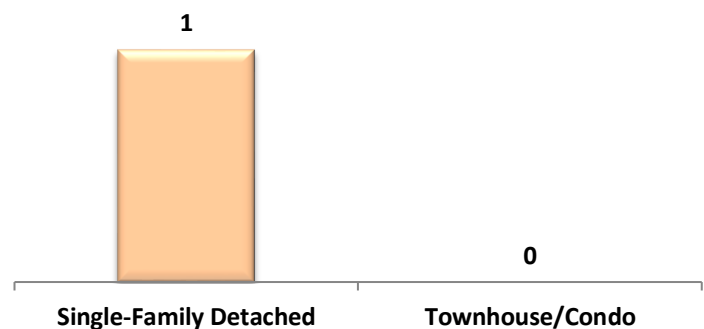
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

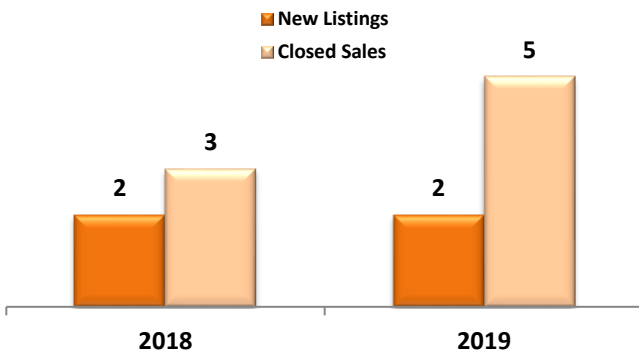
December, 2019

Year to Date

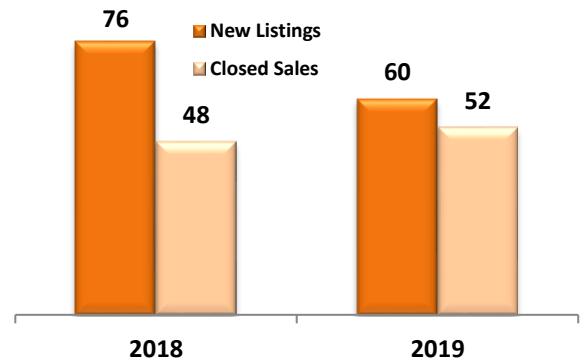
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	76	60	-21.1%
Closed Sales	3	5	66.7%	48	52	8.3%
Average Sales Price	\$ 475,000	\$ 266,500	-43.9%	\$ 345,921	\$ 320,184	-7.4%
Percent of Original Last Price Received at Sale*	95.0%	93.0%	-2.1%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	90	91	1.1%	129	129	0.0%
Total Current Inventory**	19	9	-52.6%	.	.	.
Single-Family Detached Inventory	17	8	-52.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

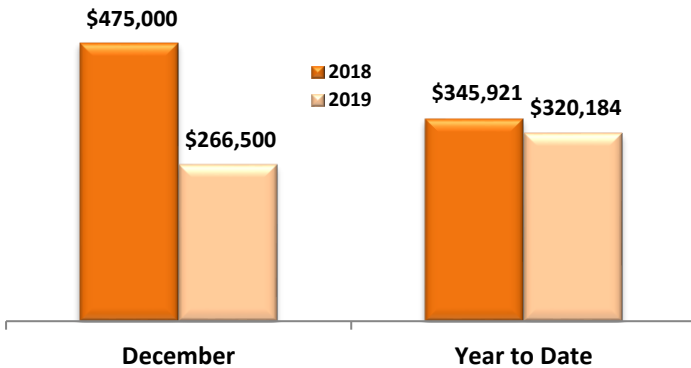
Activity-Most Recent Month



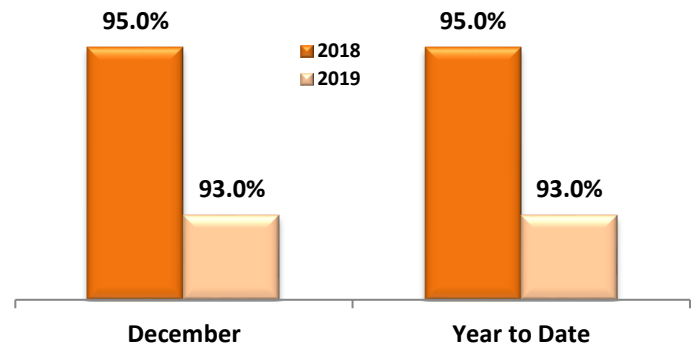
Activity-Year to Date



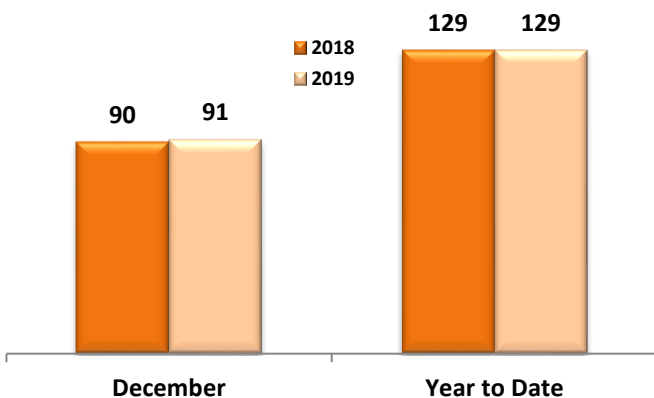
Average Sales Price



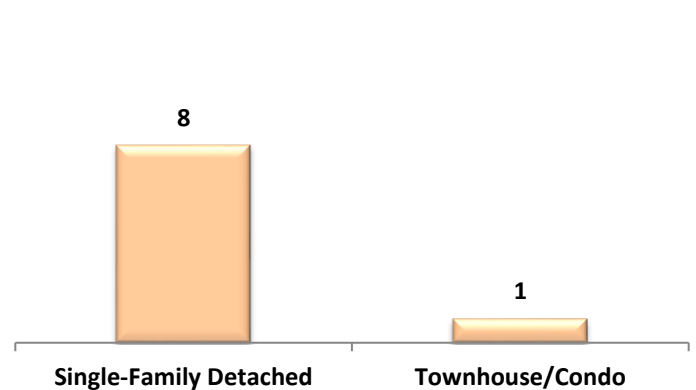
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

December, 2019

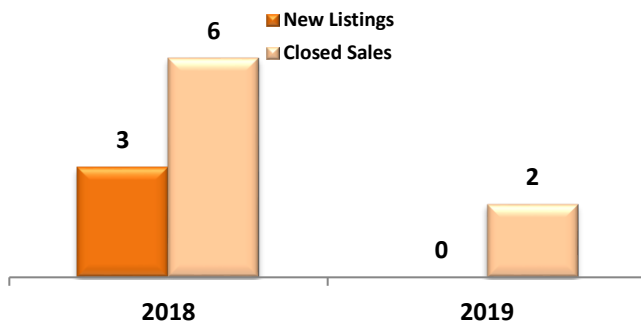
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	0	-100.0%	48	62	29.2%
Closed Sales	6	2	-66.7%	52	48	-7.7%
Average Sales Price	\$ 137,383	\$ 59,000	-57.1%	\$ 109,554	\$ 118,873	8.5%
Percent of Original Last Price Received at Sale*	95.0%	76.0%	-20.0%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	98	93	-5.1%	137	94	-31.4%
Total Current Inventory**	11	15	36.4%	.	.	.
Single-Family Detached Inventory	10	15	50.0%	.	.	.

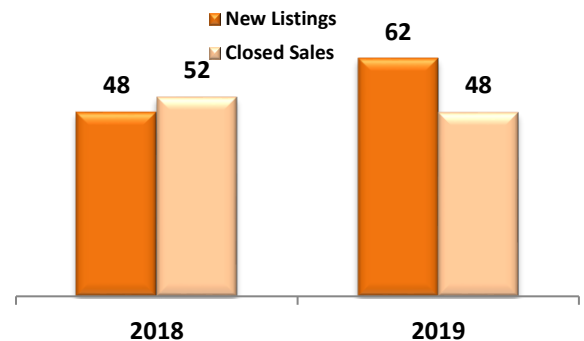
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

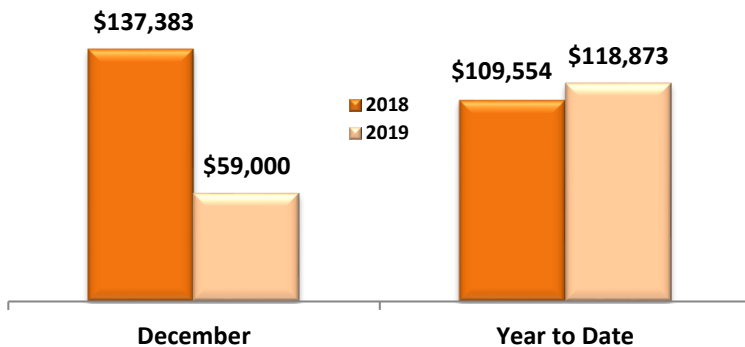
Activity-Most Recent Month



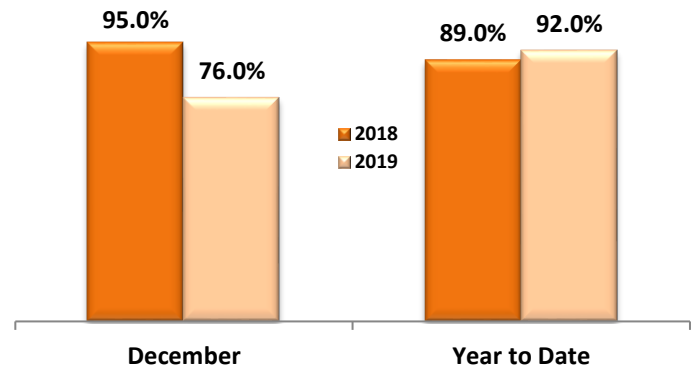
Activity-Year to Date



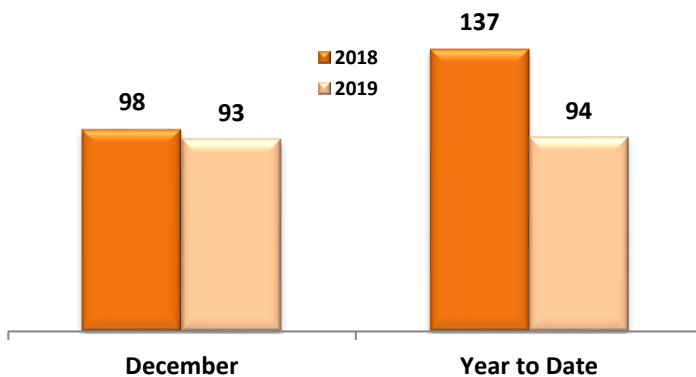
Average Sales Price



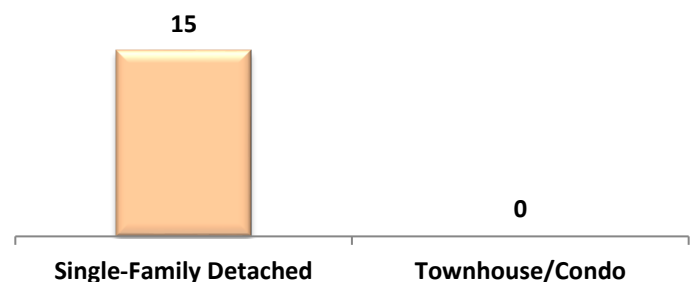
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

December, 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

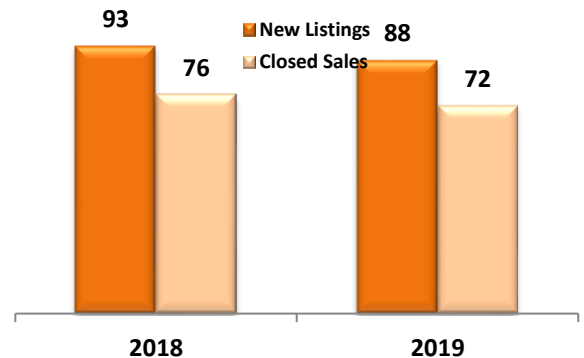
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	3	4	33.3%	93	88	-5.4%
Closed Sales	4	4	0.0%	76	72	-5.3%
Average Sales Price	\$ 263,000	\$ 142,325	-45.9%	\$ 170,177	\$ 163,403	-4.0%
Percent of Original Last Price Received at Sale*	94.0%	89.0%	-5.3%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	104	99	-4.8%	77	90	16.9%
Total Current Inventory**	16	16	0.0%	.	.	.
Single-Family Detached Inventory	14	13	-7.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

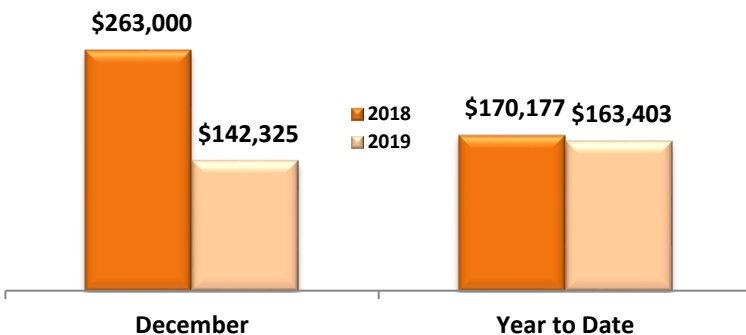
Activity-Most Recent Month



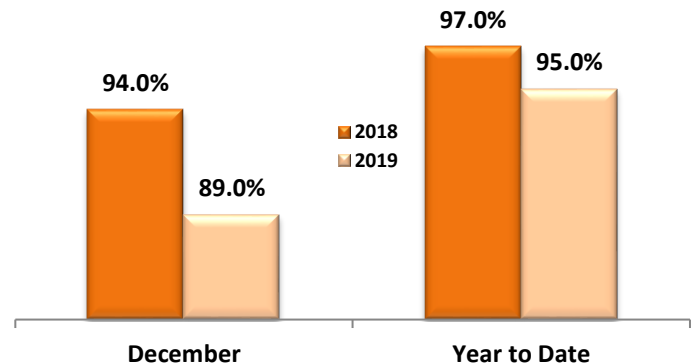
Activity-Year to Date



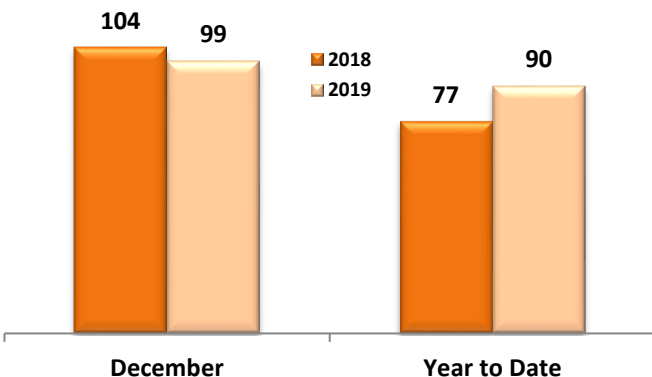
Average Sales Price



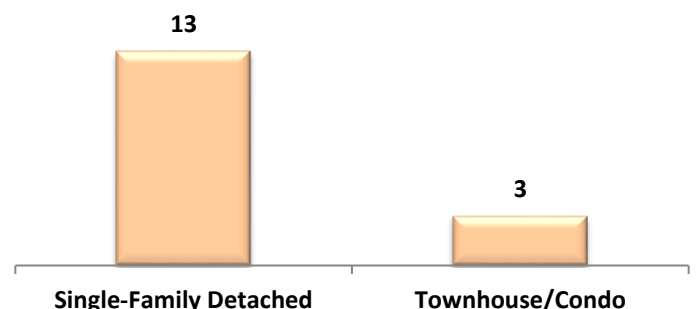
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

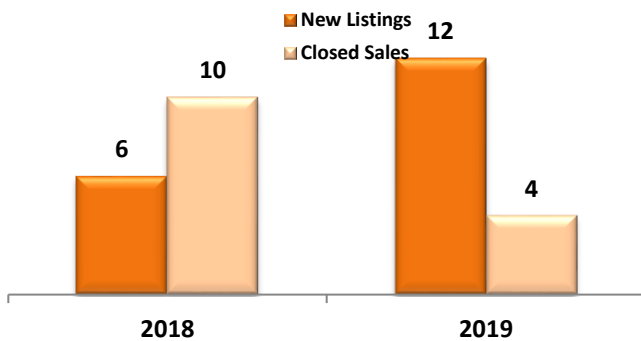
December, 2019

Year to Date

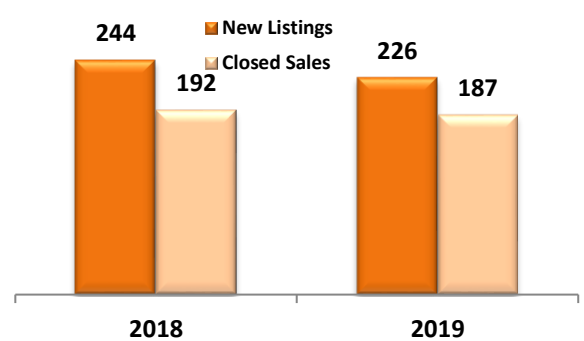
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	6	12	100.0%	244	226	-7.4%
Closed Sales	10	4	-60.0%	192	187	-2.6%
Average Sales Price	\$ 221,900	\$ 173,100	-22.0%	\$ 221,090	\$ 229,299	3.7%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	81	66	-18.5%	87	77	-11.5%
Total Current Inventory**	54	39	-27.8%	.	.	.
Single-Family Detached Inventory	48	35	-27.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

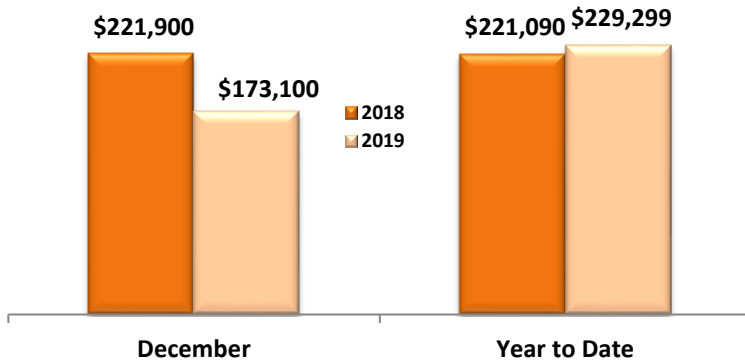
Activity-Most Recent Month



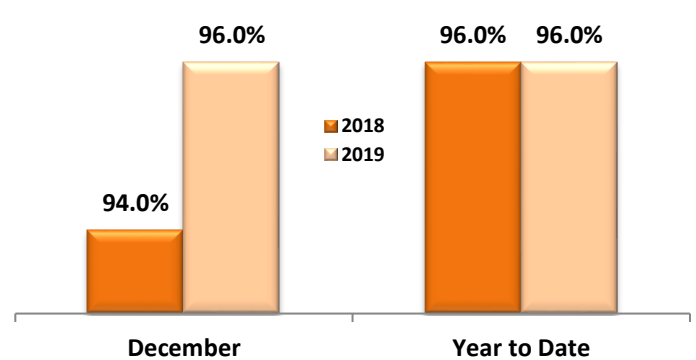
Activity-Year to Date



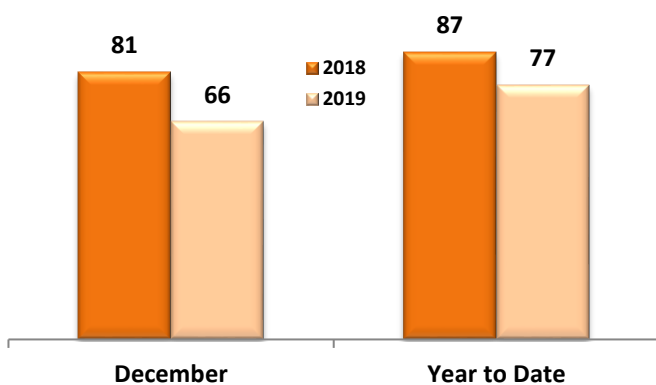
Average Sales Price



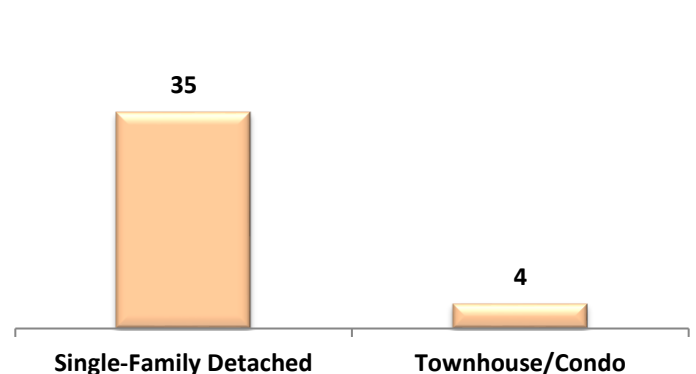
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

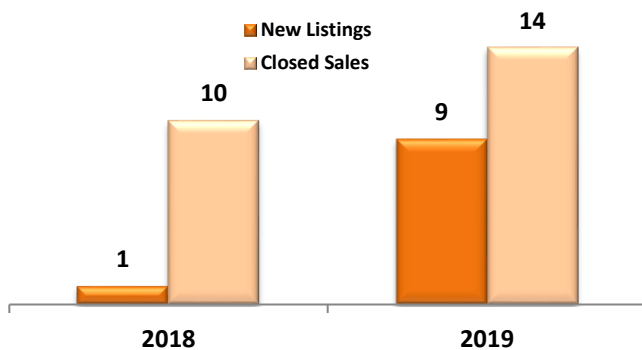
December, 2019

Year to Date

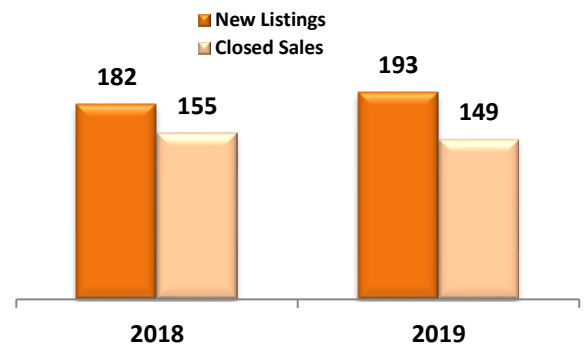
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	9	800.0%	182	193	6.0%
Closed Sales	10	14	40.0%	155	149	-3.9%
Average Sales Price	\$ 257,050	\$ 278,321	8.3%	\$ 261,660	\$ 285,187	9.0%
Percent of Original Last Price Received at Sale*	97.0%	91.0%	-6.2%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	93	137	47.3%	91	101	11.0%
Total Current Inventory**	23	32	39.1%	.	.	.
Single-Family Detached Inventory	17	29	70.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

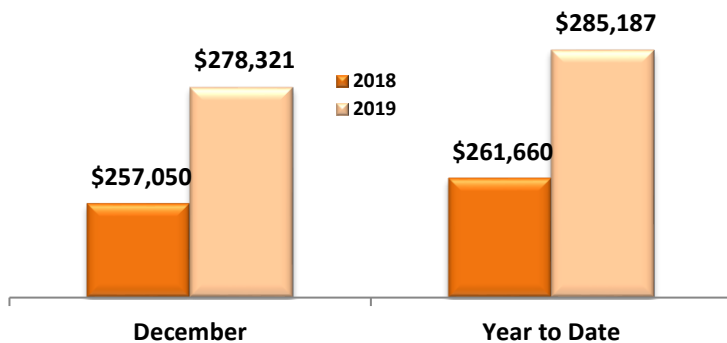
Activity-Most Recent Month



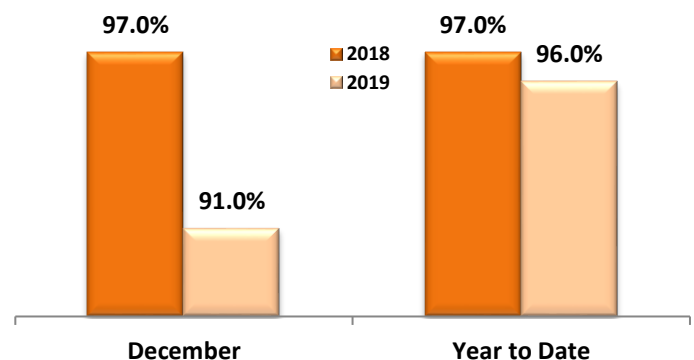
Activity-Year to Date



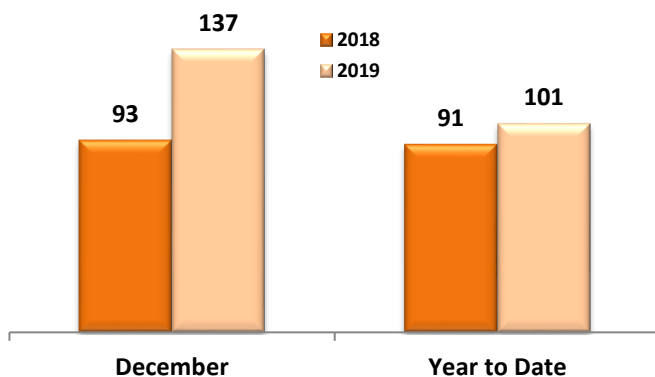
Average Sales Price



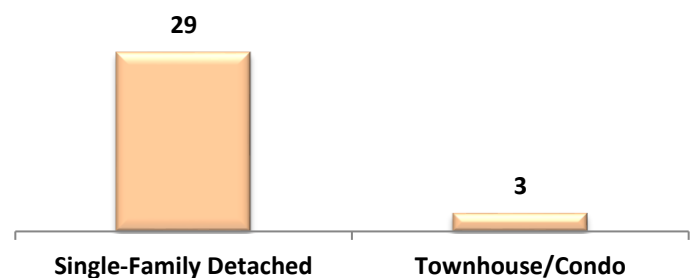
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

December 2019

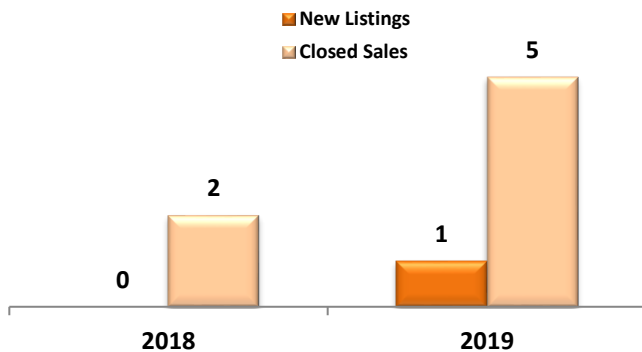
Year to Date

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	0	1	#DIV/0!	84	67	-20.2%
Closed Sales	2	5	150.0%	68	56	-17.6%
Average Sales Price	\$ 123,000	\$ 168,426	36.9%	\$ 172,039	\$ 210,195	22.2%
Percent of Original List Price Received at Sale*	98.0%	94.0%	-4.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	67	69	3.0%	64	83	29.7%
Total Current Inventory**	10	10	0.0%	.	.	.
Single-Family Detached Inventory	10	10	0.0%	.	.	.

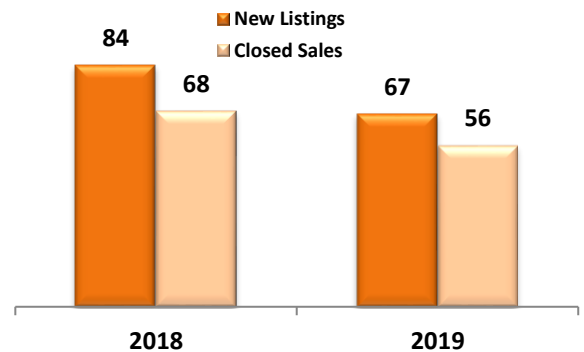
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

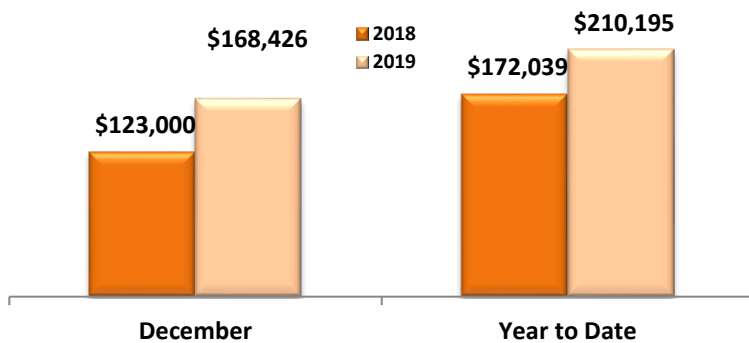
Activity-Most Recent Month



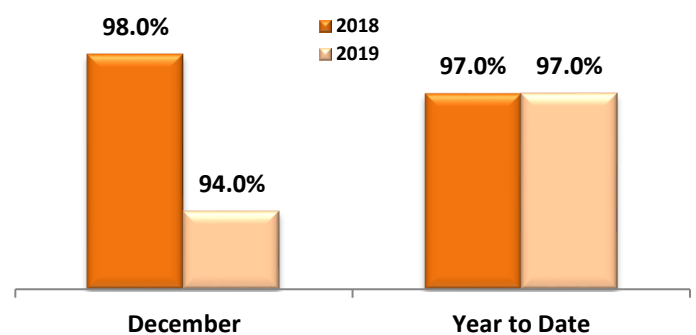
Activity-Year to Date



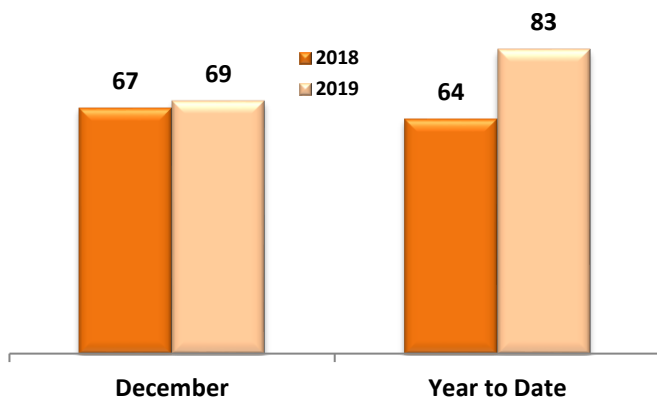
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

