



December, 2020
Housing Market

Total Volume Sold

\$33.5 Million

Average Sold price

\$205,824

Total Close Sales

163

Total New Listings

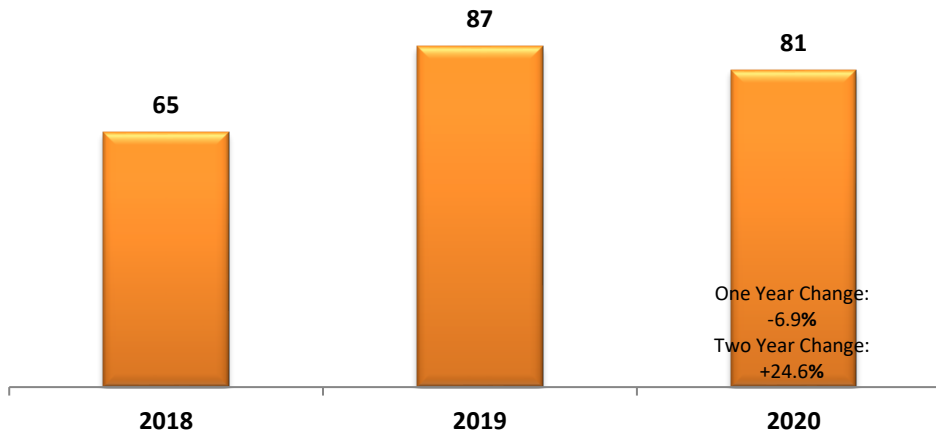
81



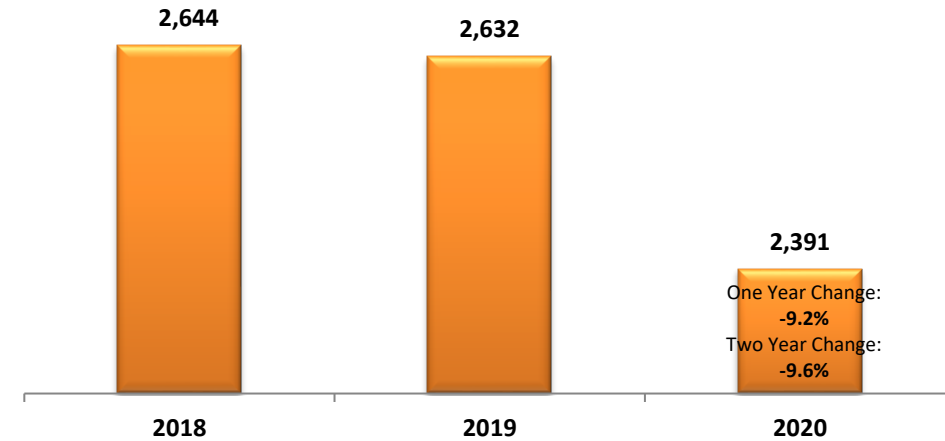
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

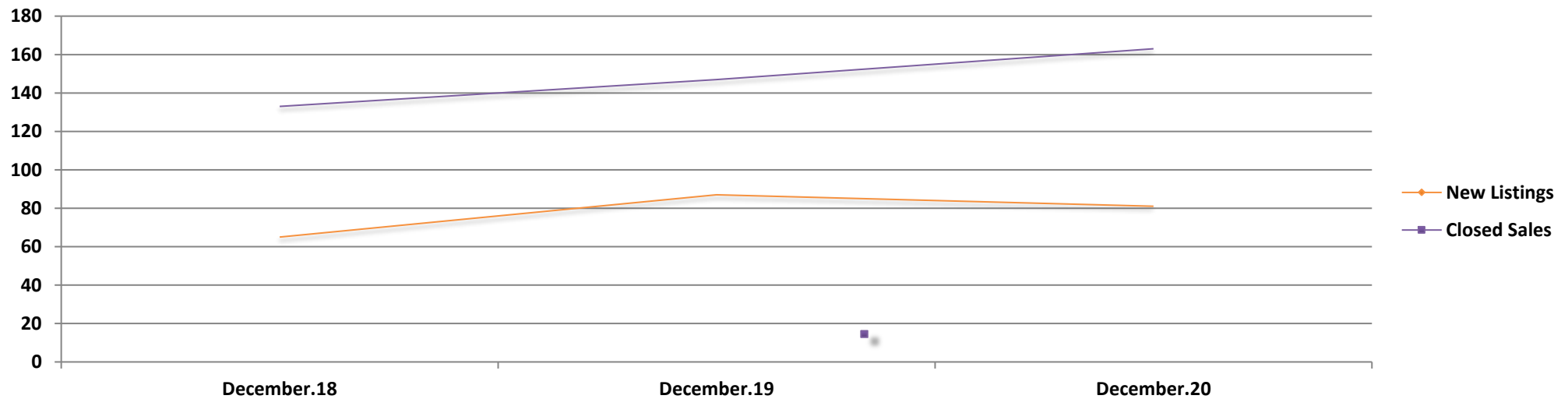
December 2020



Year to Date



Historical Market Activity



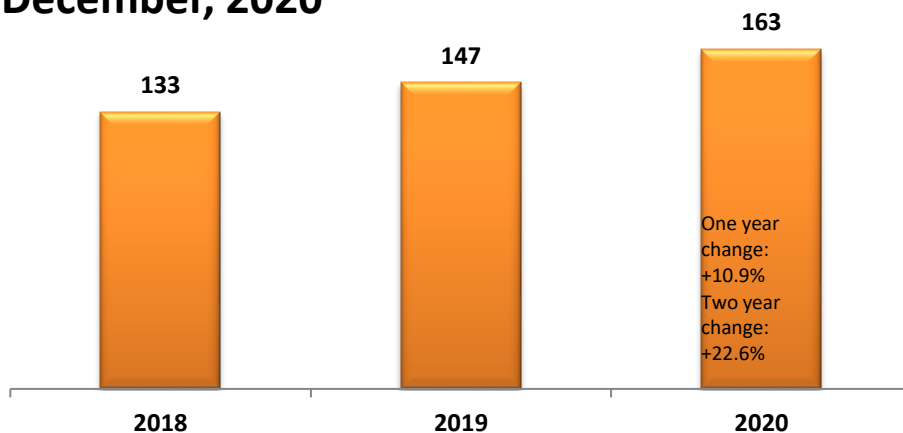
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

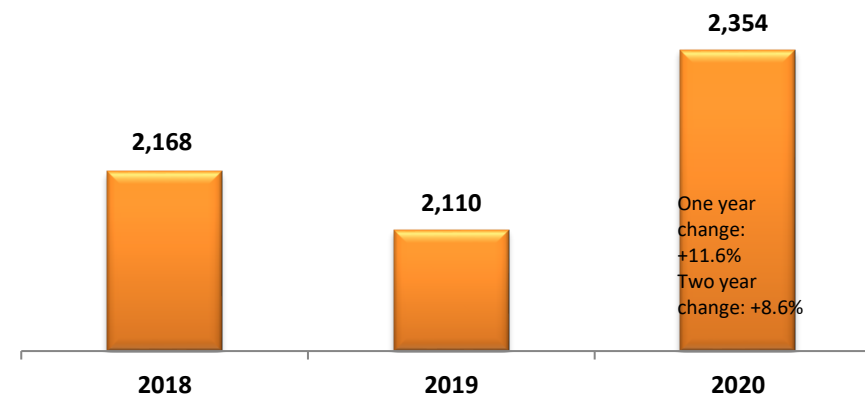


Late Sales recorded in MLS figured in
Year to Date Totals

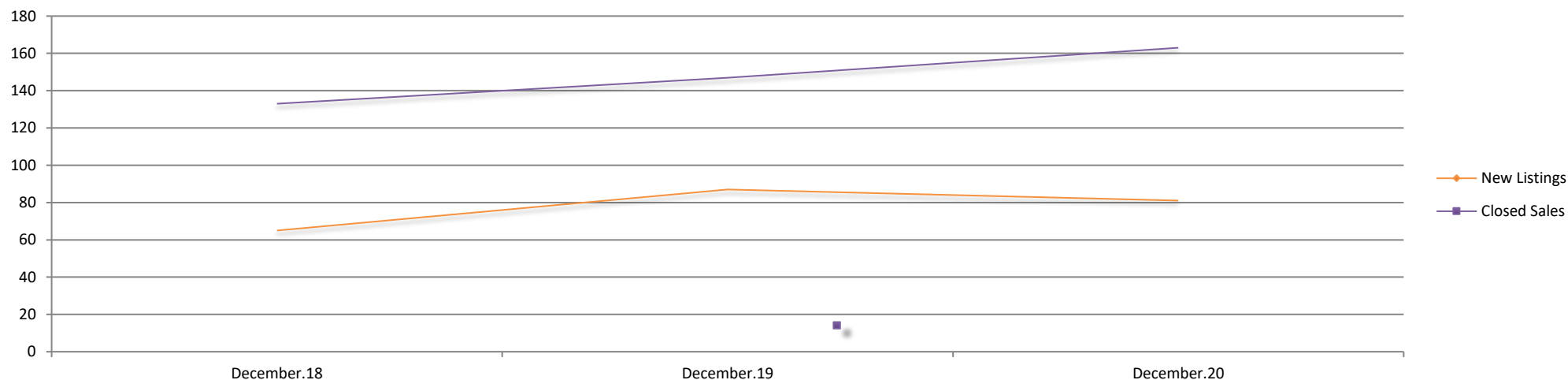
December, 2020



Year to Date



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

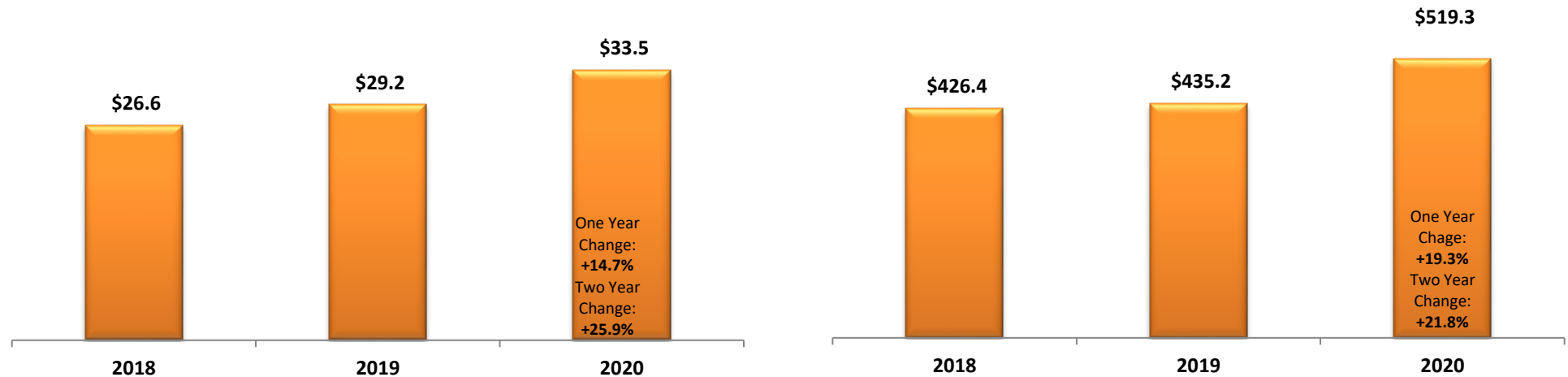
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



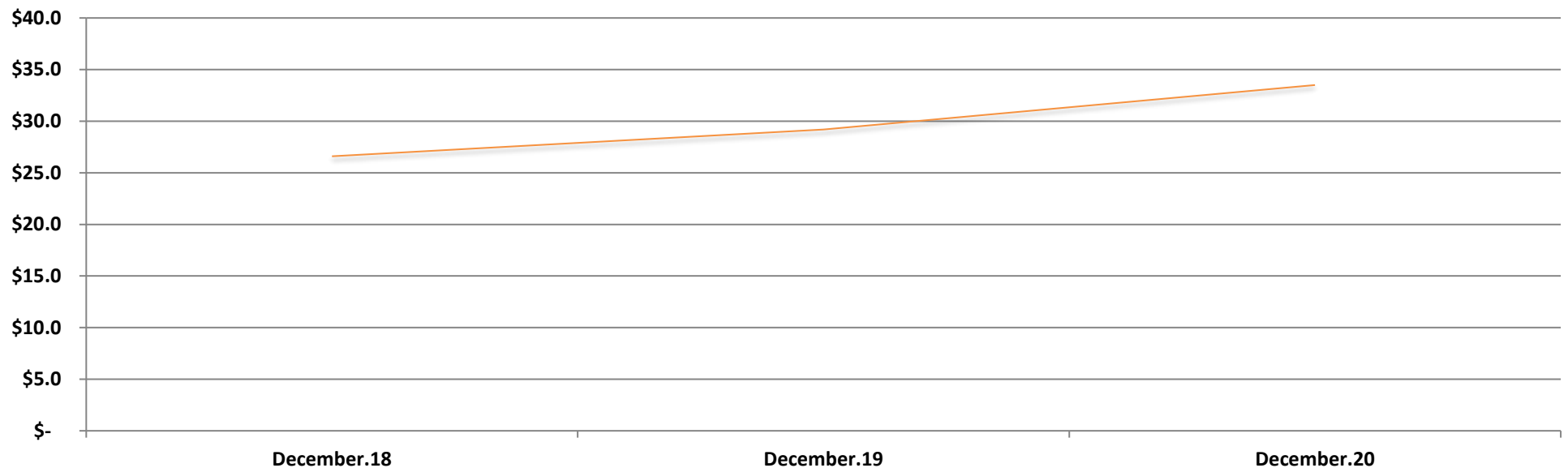
December 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



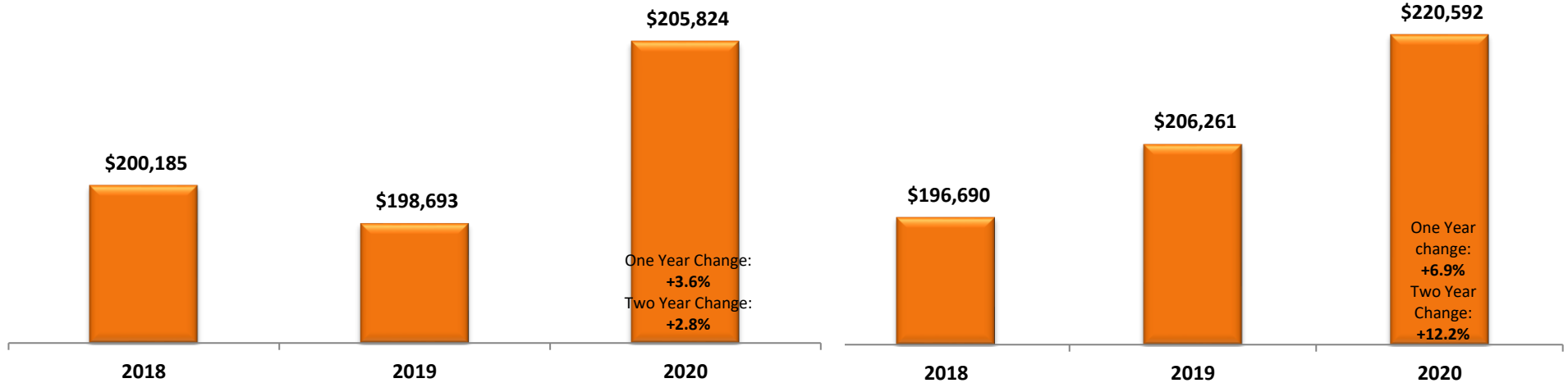
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

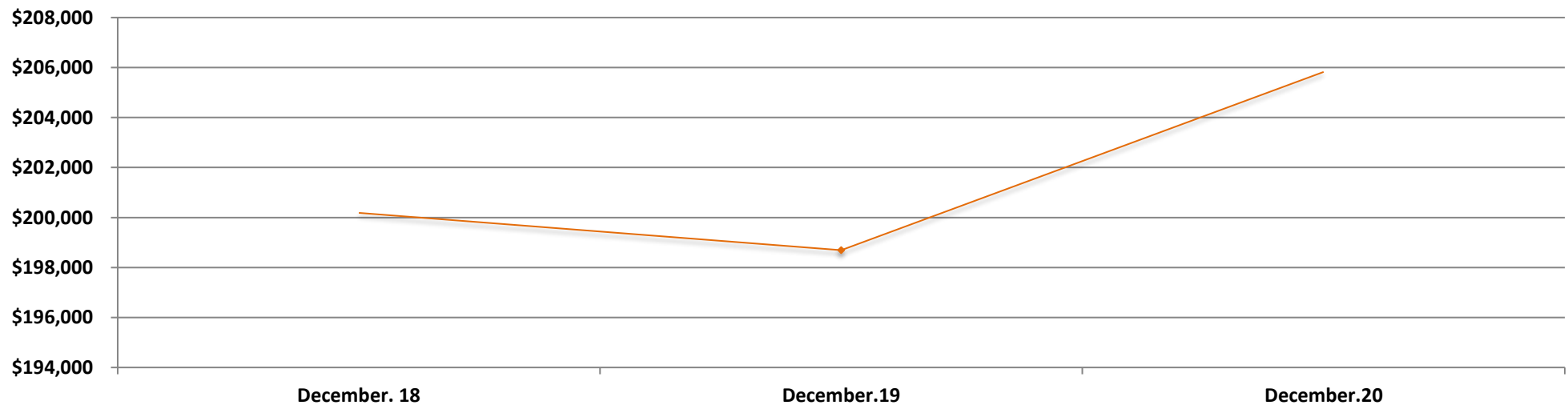
December, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



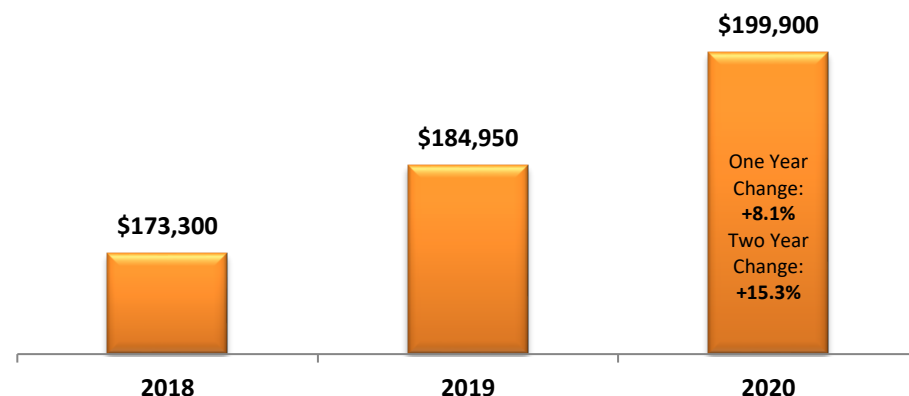
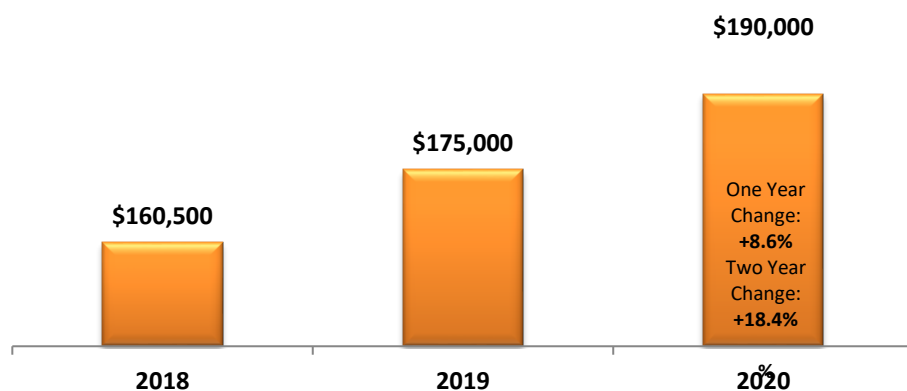
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

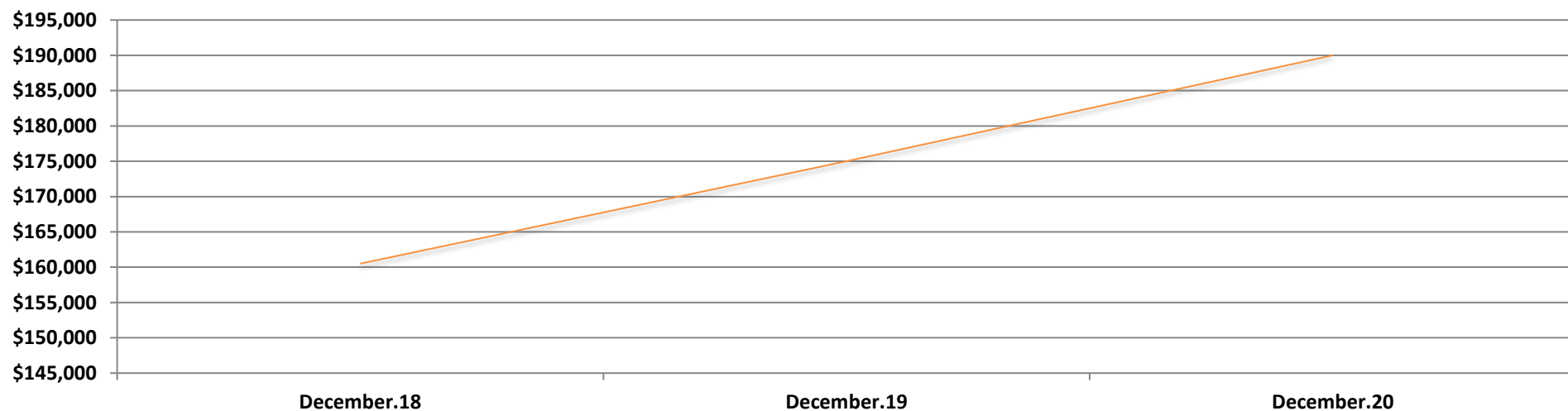
December, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

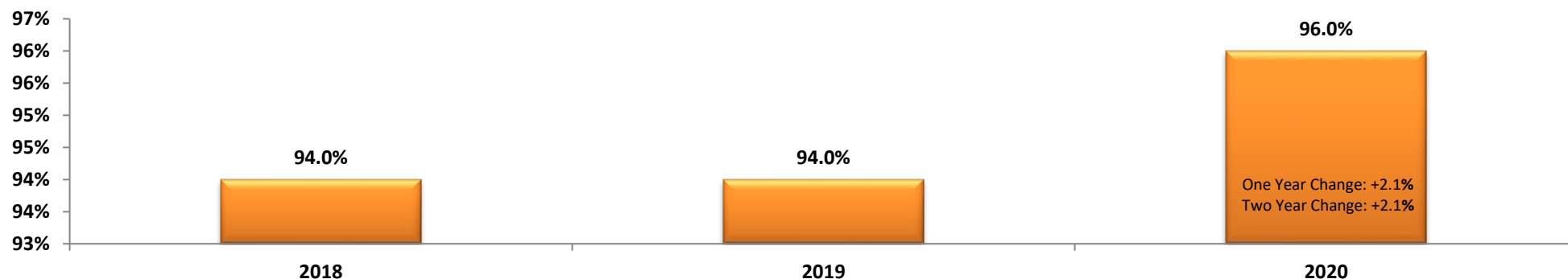
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



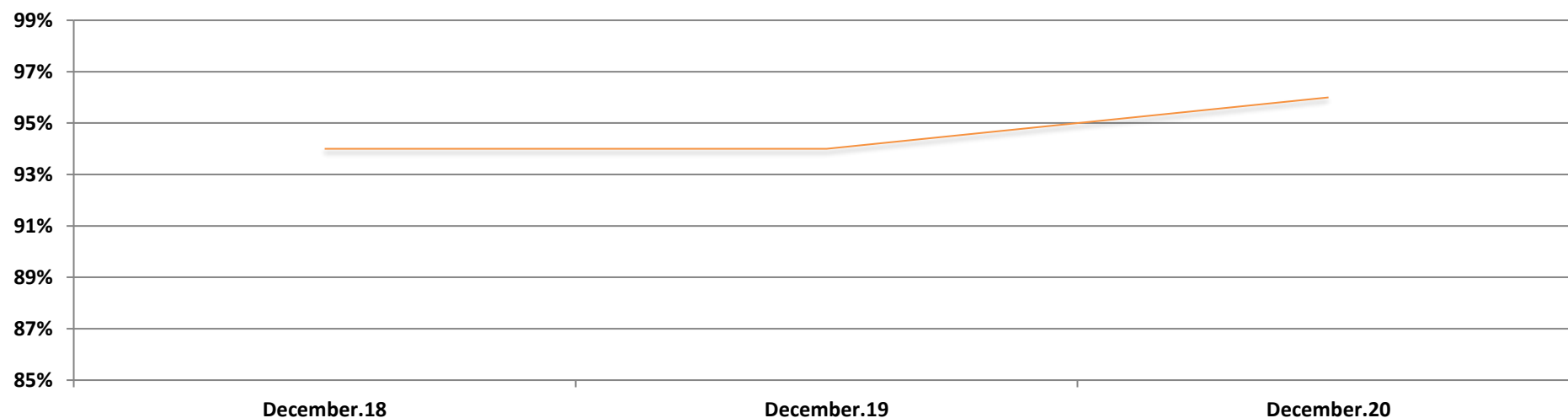
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

December, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

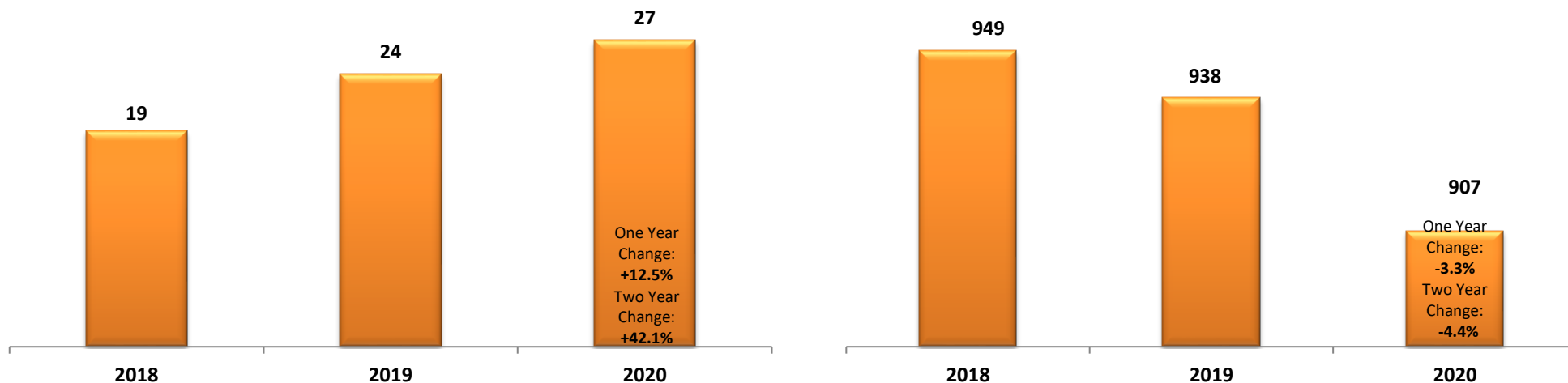


New Listings in Zip Codes 56001 & 56003

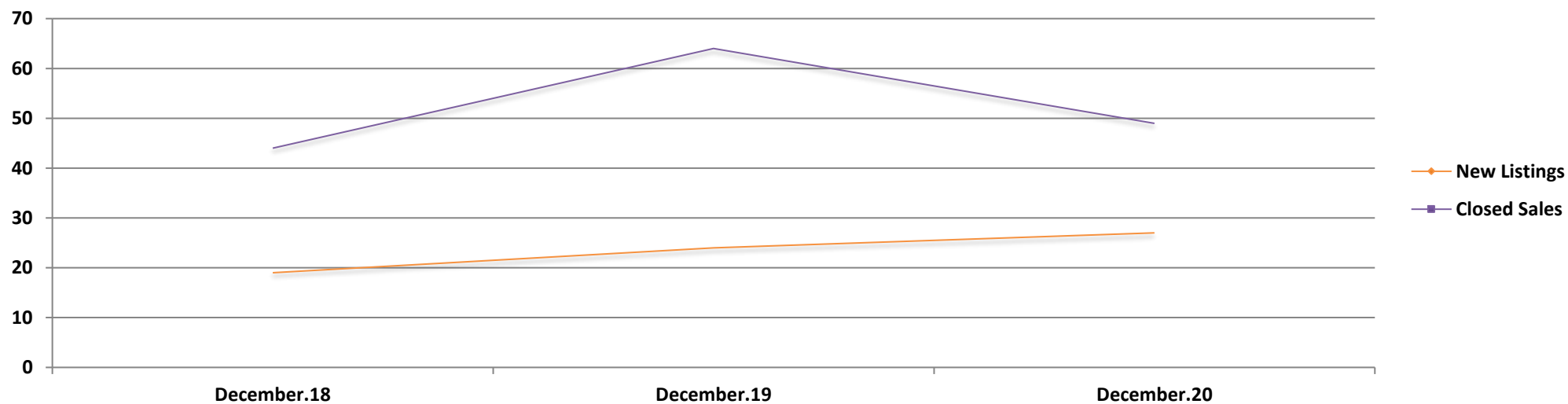
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

December, 2020

Year to Date



Historical Market Activity

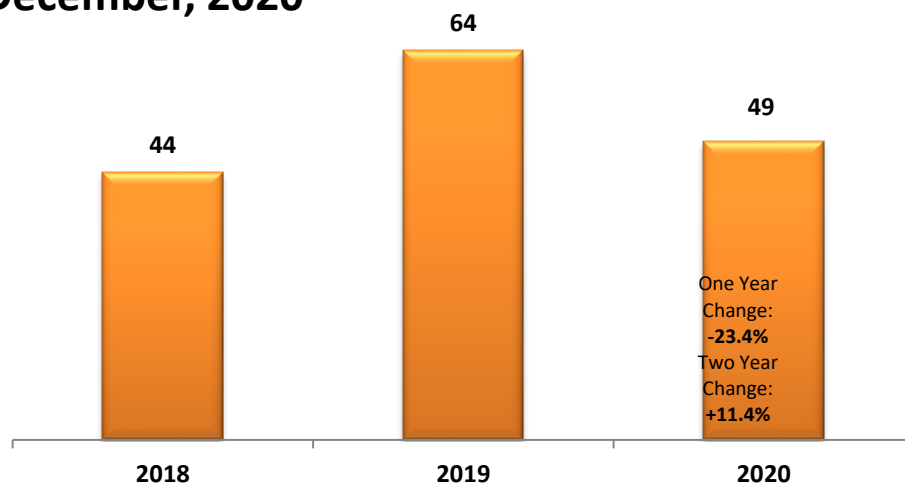


Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

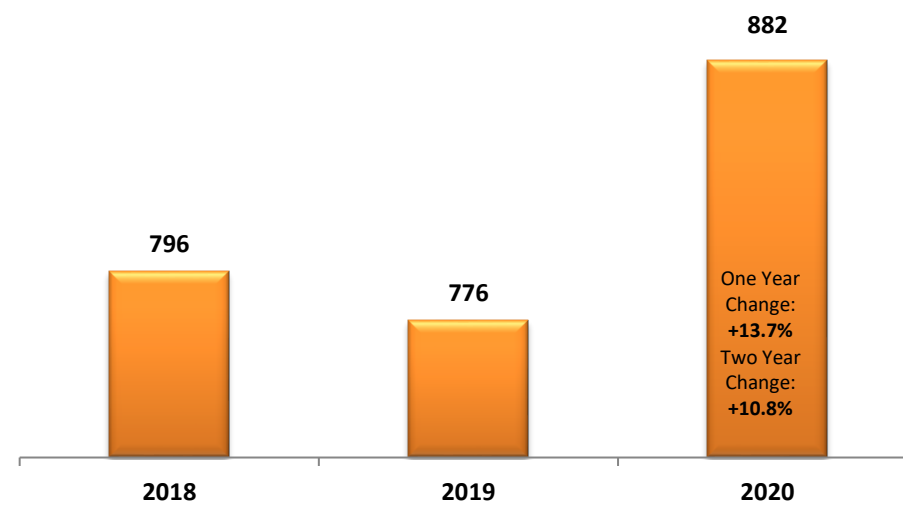


December, 2020

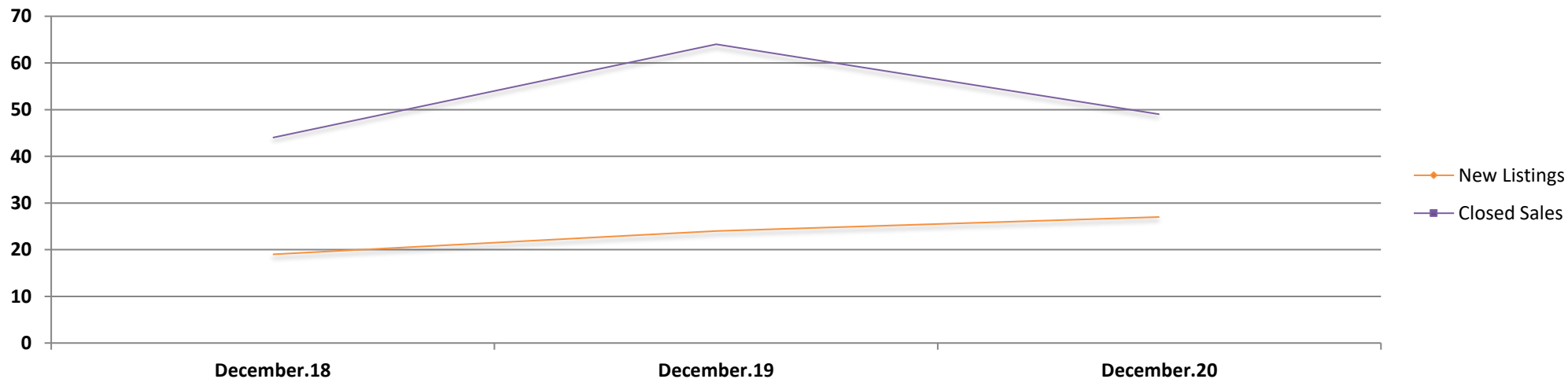


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

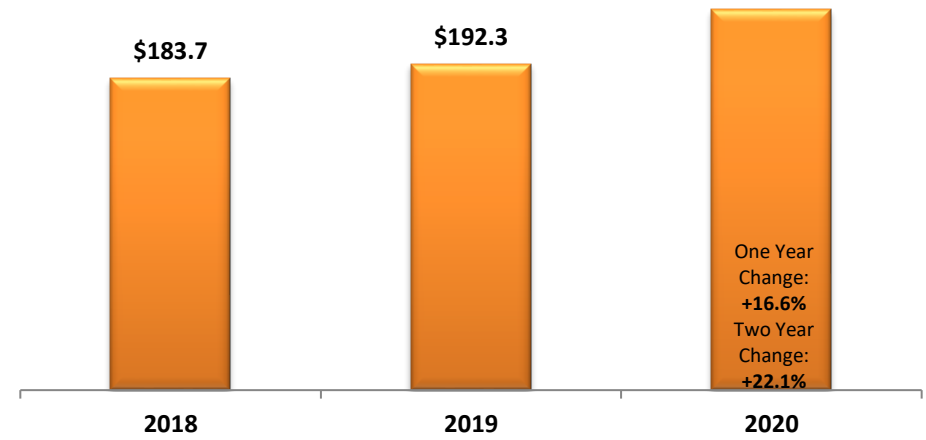
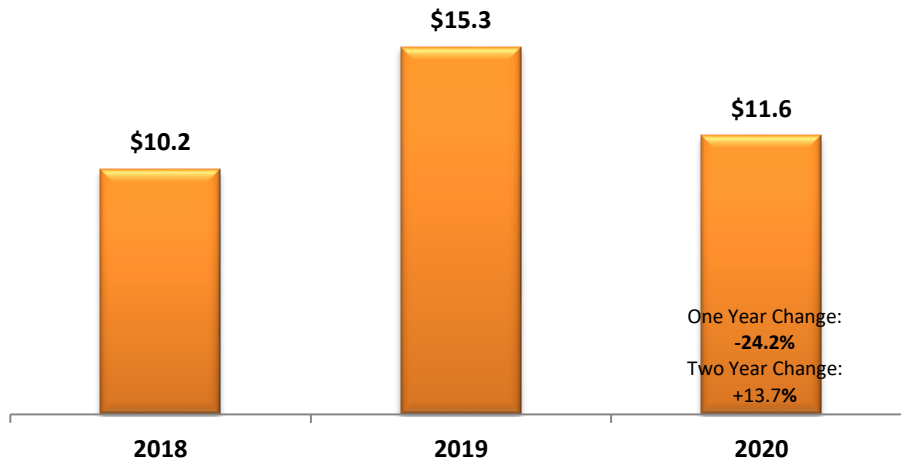
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



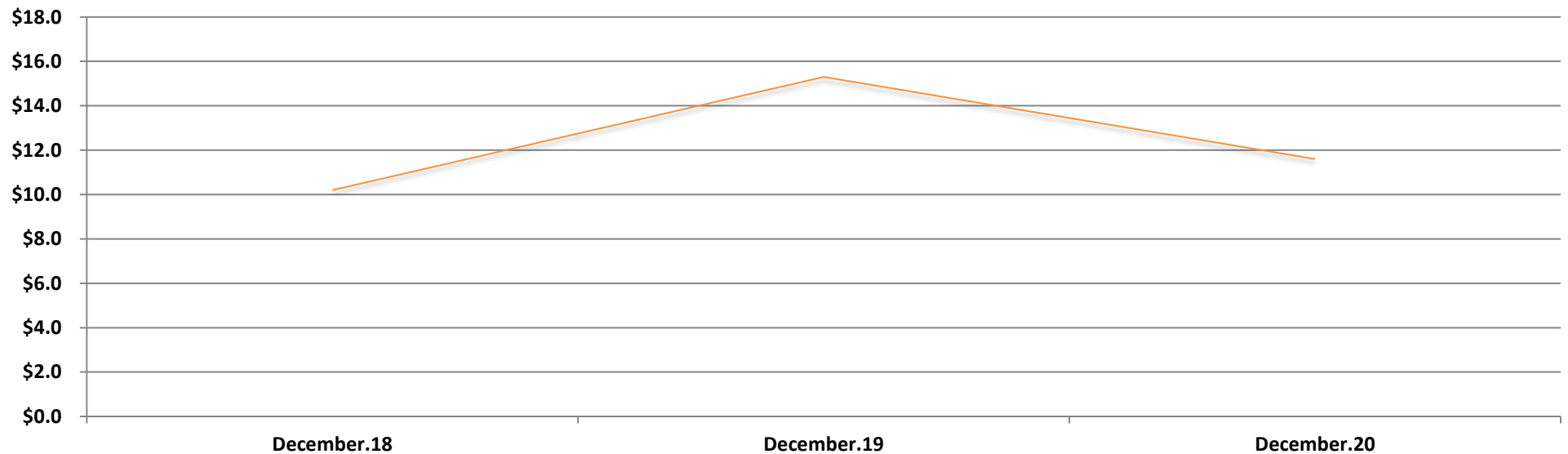
December, 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals
\$224.3



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

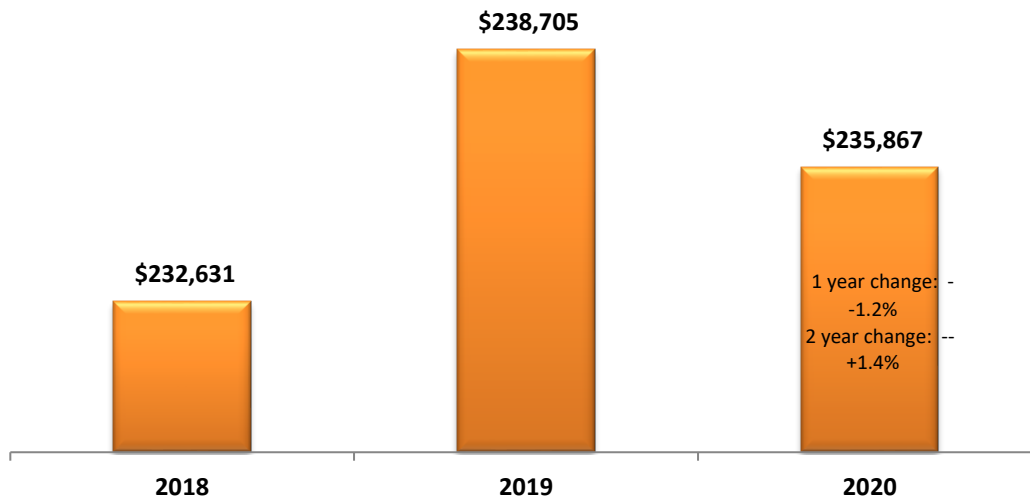
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



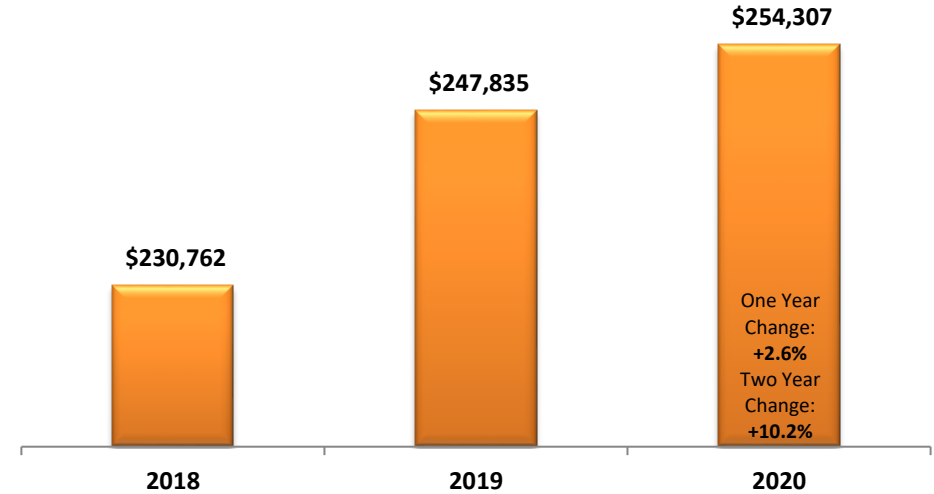
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

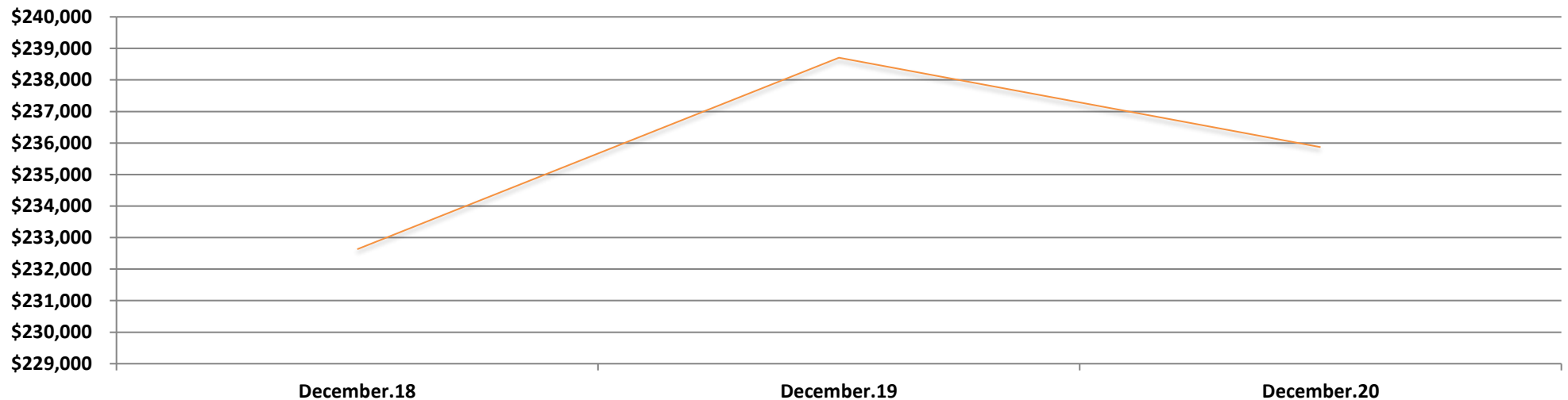
December, 2020



Year to Date



Historical Average Prices



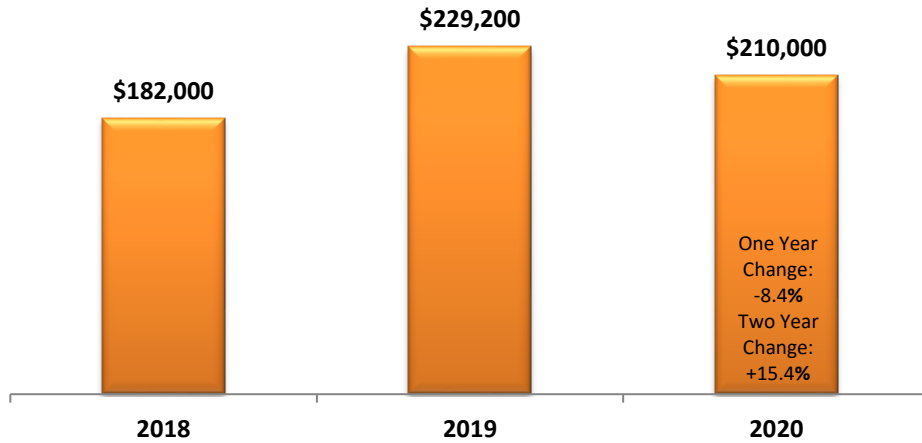
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

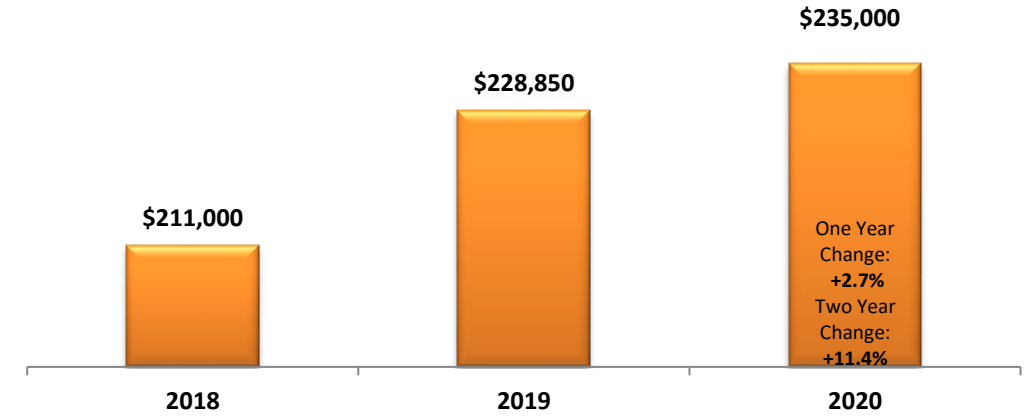


Figures do not take into account seller concessions

December, 2020

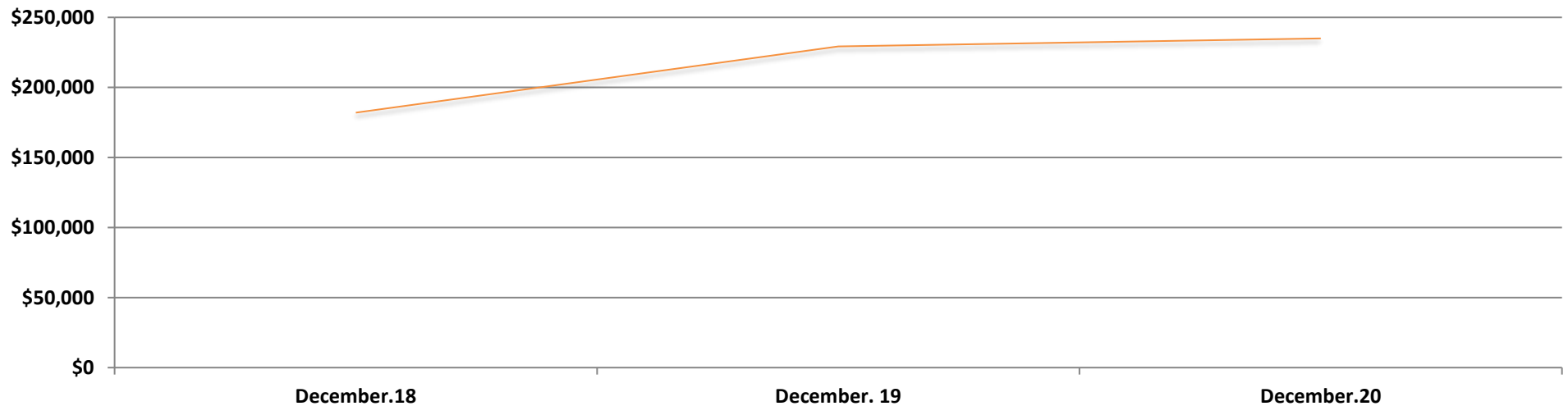


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

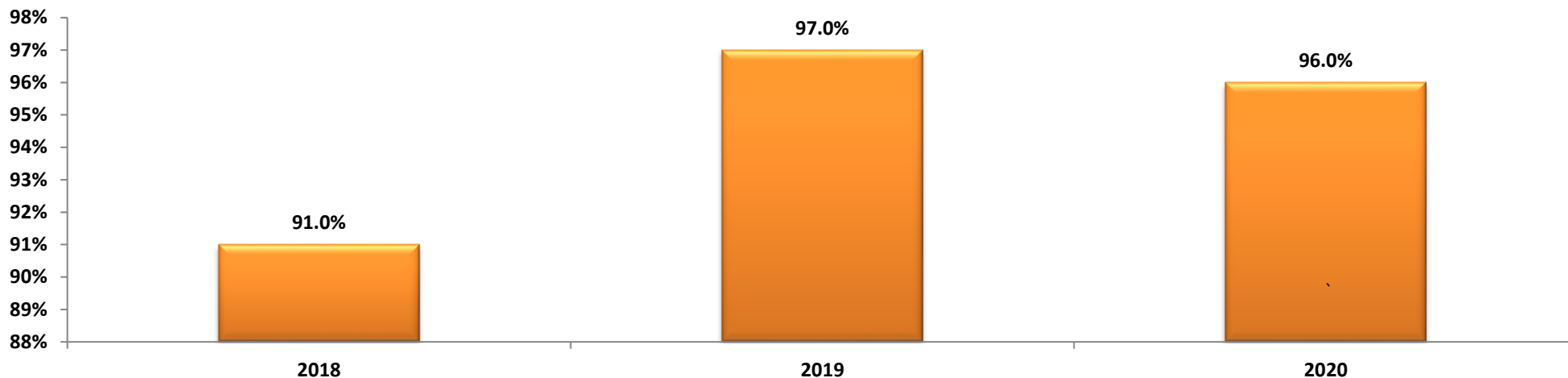
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



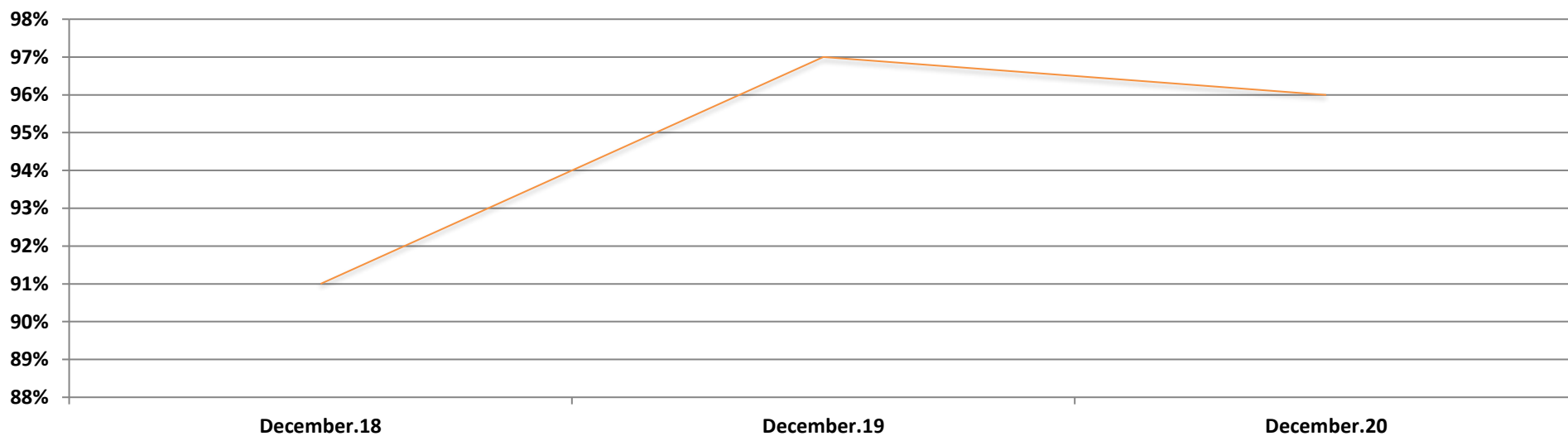
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

December, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

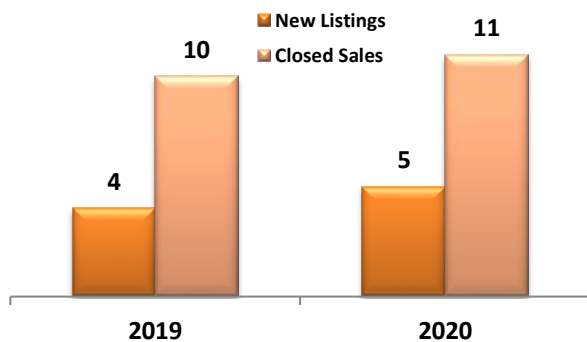
December, 2020

Year to Date

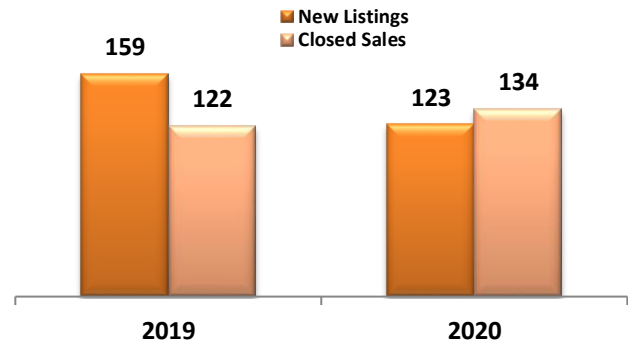
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	5	25.0%	159	123	-22.6%
Closed Sales	10	11	10.0%	122	134	9.8%
Average Sales Price	\$ 96,170	\$ 112,213	16.7%	\$ 106,476	\$ 118,576	11.4%
Percent of Original Last Price Received at Sale*	88.0%	91.0%	3.4%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	132	138	4.5%	165	145	-12.1%
Total Current Inventory**	41	20	-51.2%		.	.
Single-Family Detached Inventory	40	18	-55.0%		.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

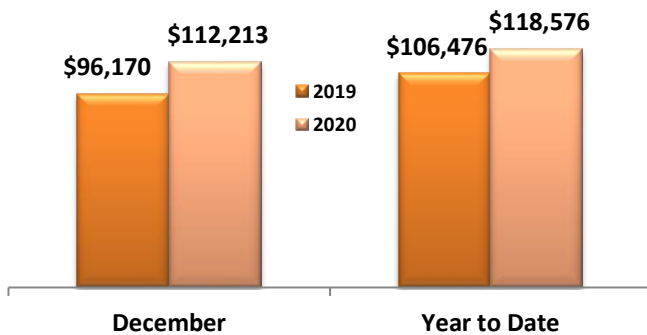
Activity-Most Recent Month



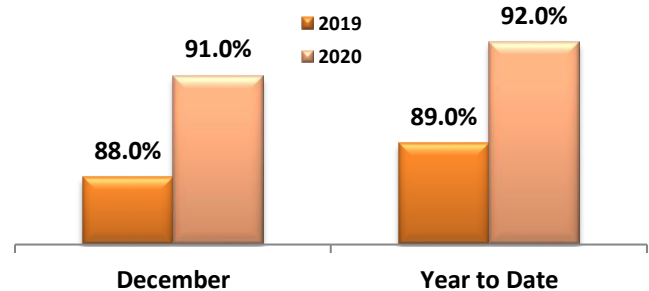
Activity-Year to Date



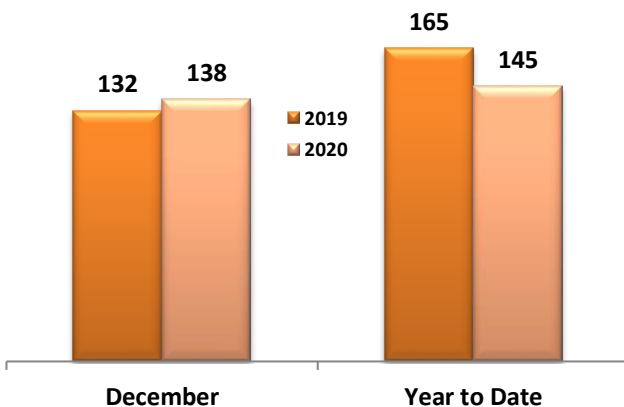
Average Sales Price



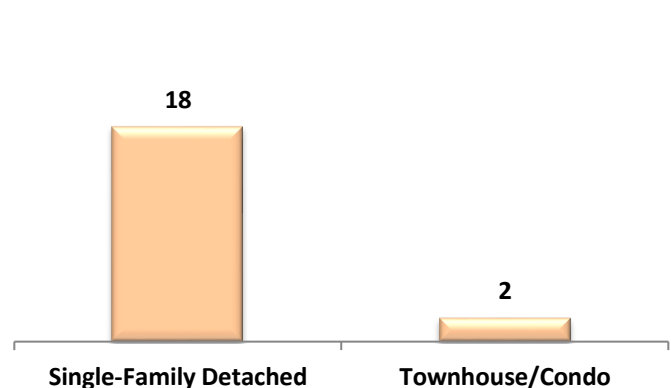
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

December, 2020

Year to Date

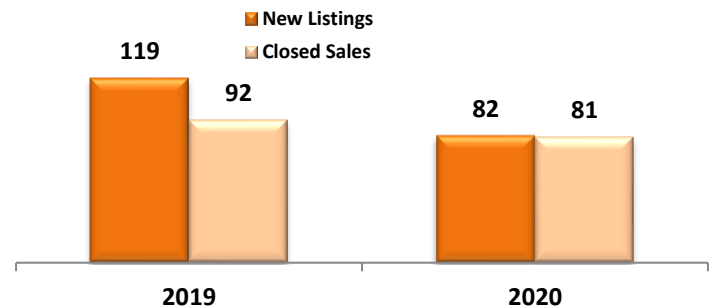
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	3	0.0%	119	82	-31.1%
Closed Sales	6	6	0.0%	92	81	-12.0%
Average Sales Price	\$ 240,833	\$ 252,066	4.7%	\$ 308,637	\$ 335,148	8.6%
Percent of Original Last Price Received at Sale*	95.0%	96.0%	1.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	122	76	-37.7%	101	110	8.9%
Total Current Inventory**	20	11	-45.0%	.	.	.
Single-Family Detached Inventory	18	11	-38.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

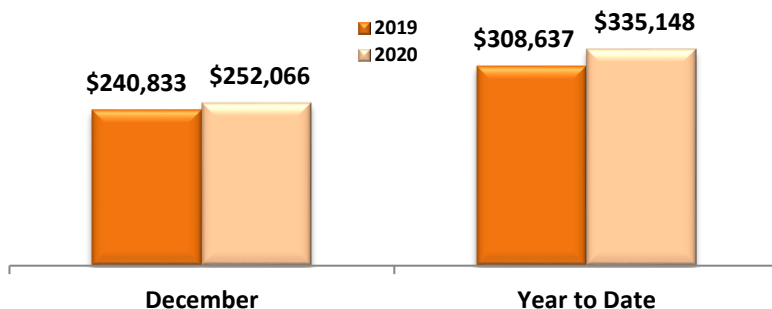
Activity-Most Recent Month



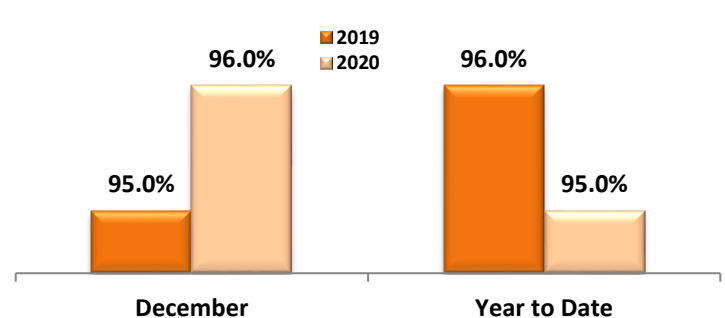
Activity-Year to Date



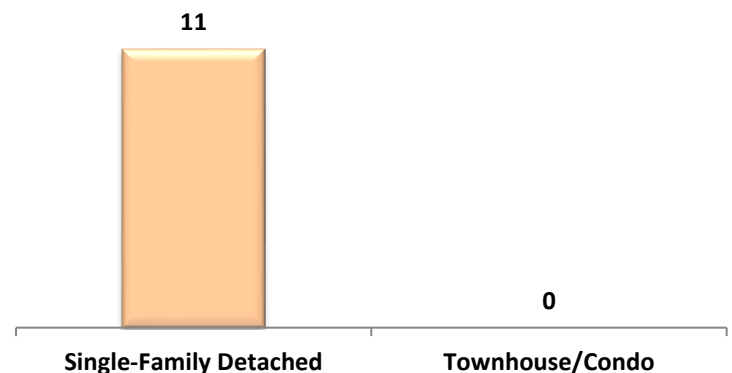
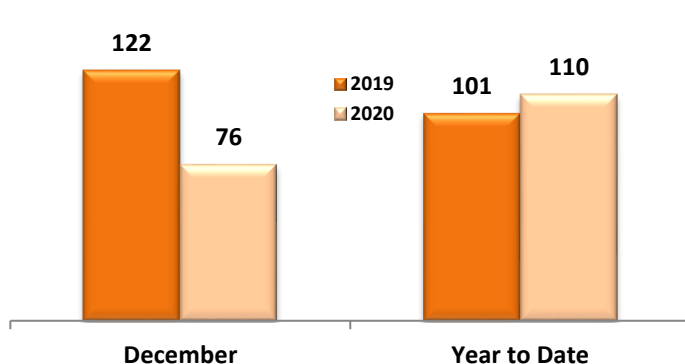
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

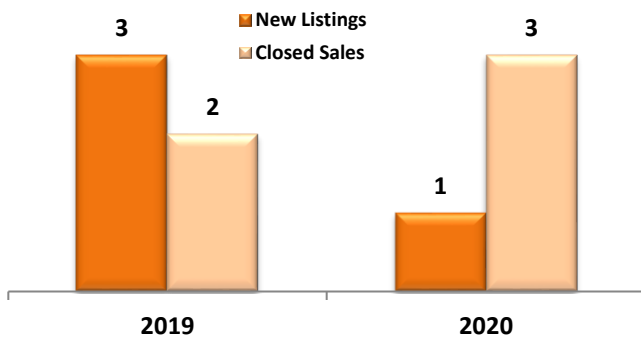
December, 2020

Year to Date

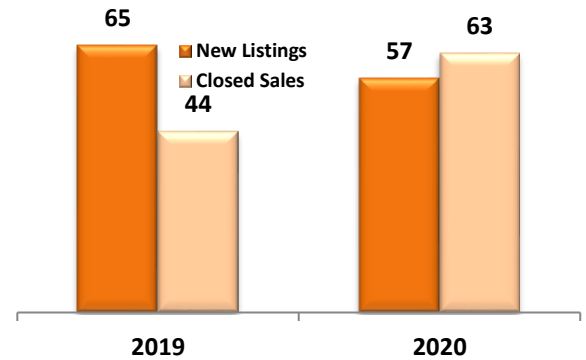
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	65	57	-12.3%
Closed Sales	2	3	50.0%	44	63	43.2%
Average Sales Price	\$ 510,000	\$ 258,333	-49.3%	\$ 241,712	\$ 272,640	12.8%
Percent of Original Last Price Received at Sale*	93.0%	96.0%	3.2%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	144	79	-45.1%	116	118	1.7%
Total Current Inventory**	13	4	-69.2%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

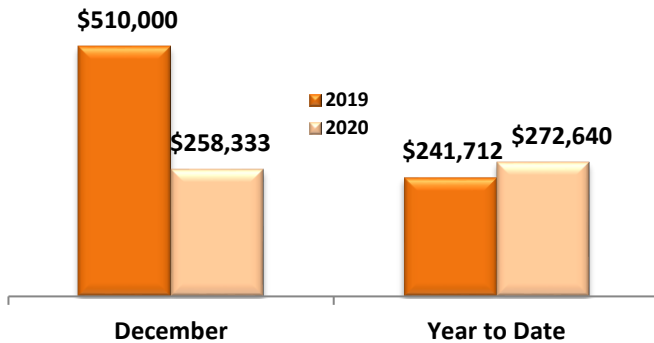
Activity-Most Recent Month



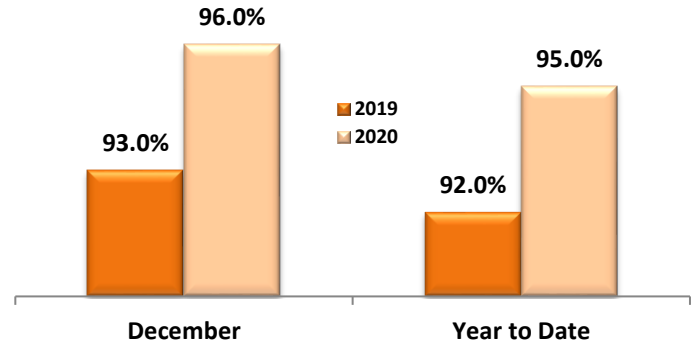
Activity-Year to Date



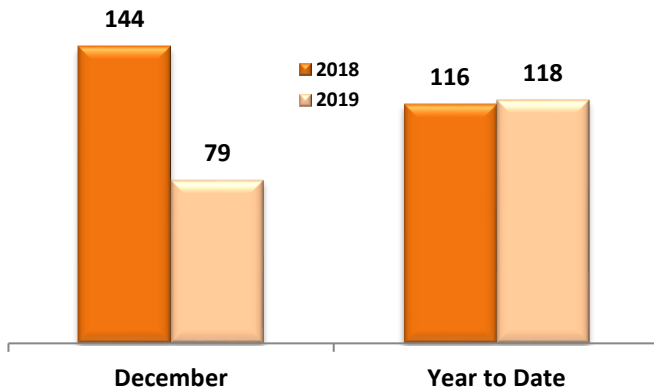
Average Sales Price



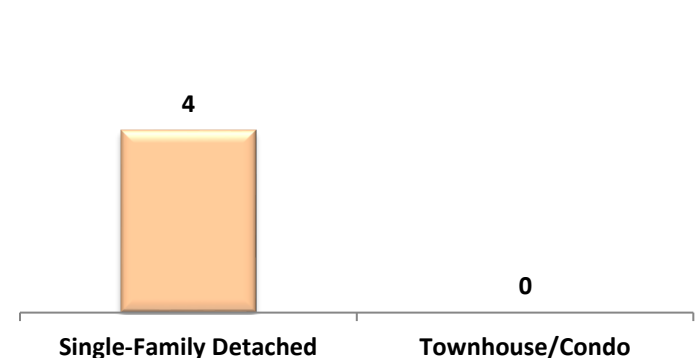
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

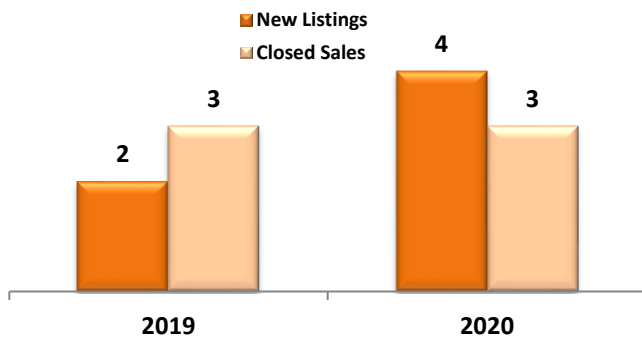
December 2020

Year to Date

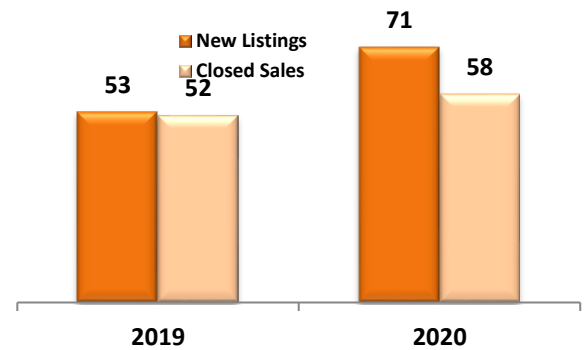
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	4	100.0%	53	71	34.0%
Closed Sales	3	3	0.0%	52	58	11.5%
Average Sales Price	\$ 118,433	\$ 214,200	80.9%	\$ 208,630	\$ 195,168	-6.5%
Percent of Original Last Price Received at Sale*	97.0%	99.0%	2.1%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	67	76	13.4%	96	68	-29.2%
Total Current Inventory**	5	4	-20.0%	.	.	.
Single-Family Detached Inventory	5	4	-20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

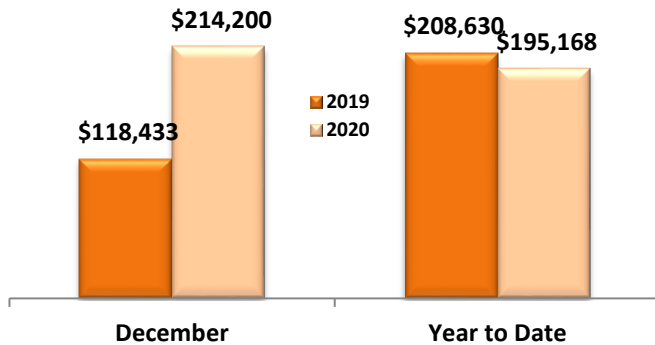
Activity-Most Recent Month



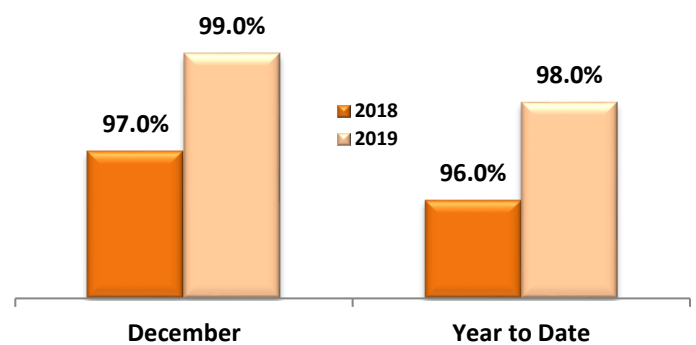
Activity-Year to Date



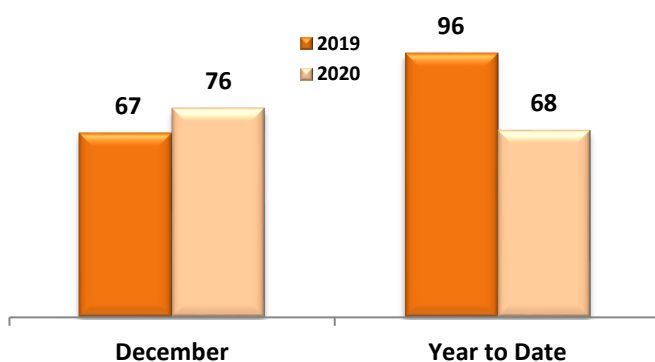
Average Sales Price



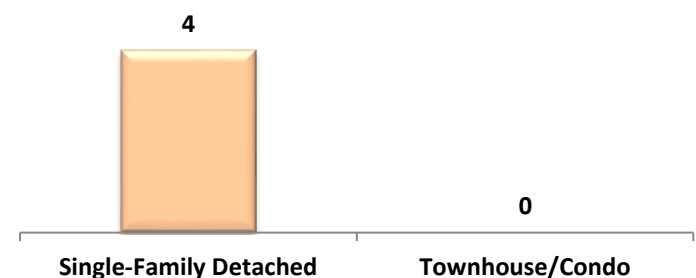
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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LeSueur/LeCenter/Henderson

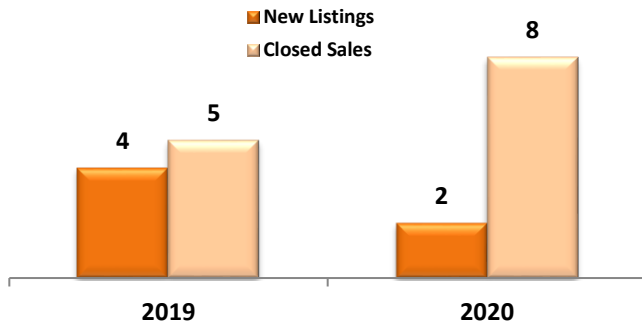
December, 2020

Year to Date

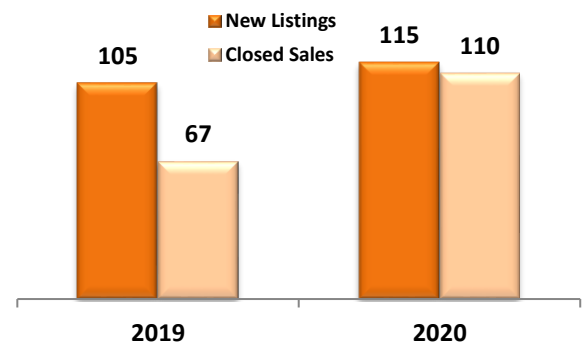
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	2	-50.0%	105	115	9.5%
Closed Sales	5	8	60.0%	67	110	64.2%
Average Sales Price	\$ 246,800	\$ 230,987	-6.4%	\$ 185,421	\$ 223,329	20.4%
Percent of Original Last Price Received at Sale*	98.0%	86.0%	-12.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	113	102	-9.7%	82	94	14.6%
Total Current Inventory**	21	5	-76.2%	.	.	.
Single-Family Detached Inventory	21	5	-76.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

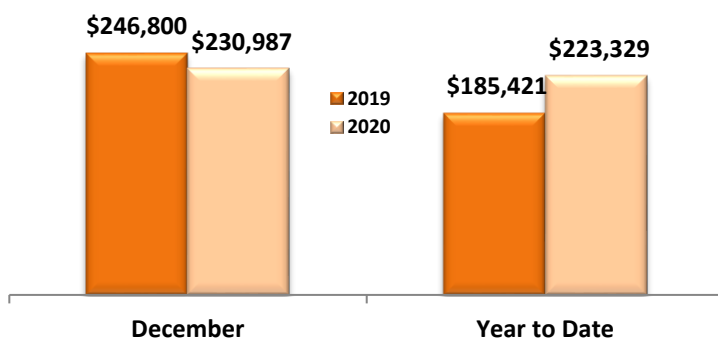
Activity-Most Recent Month



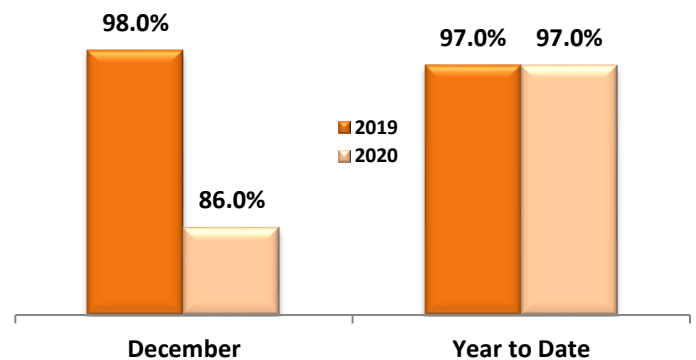
Activity-Year to Date



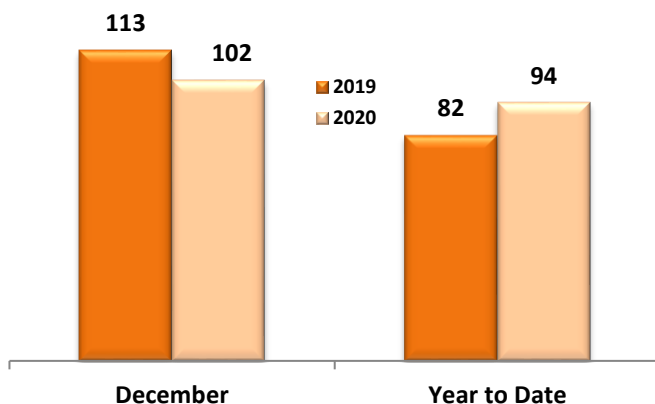
Average Sales Price



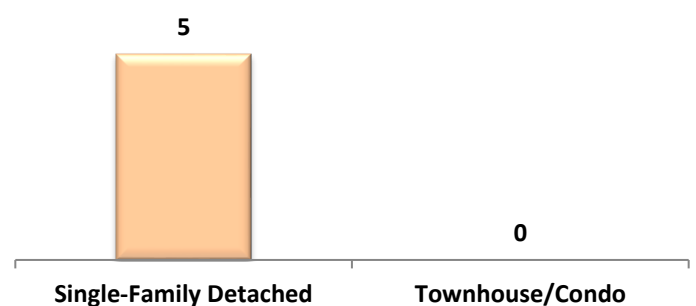
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

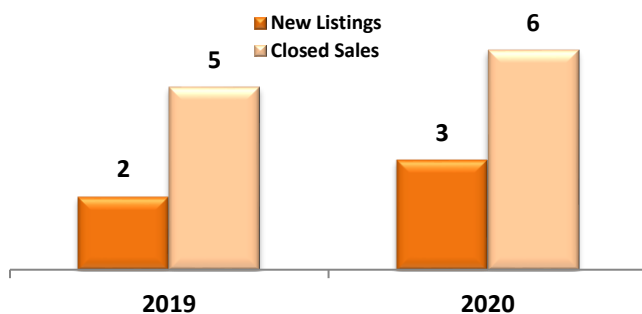
December, 2020

Year to Date

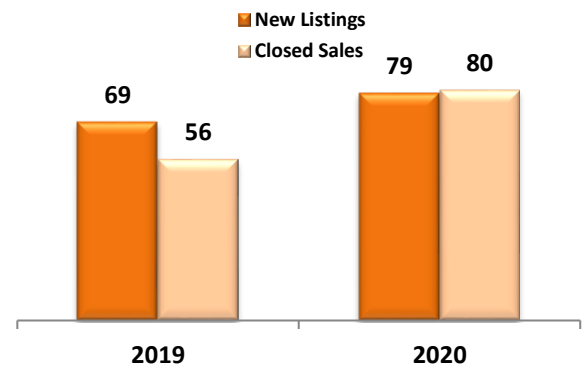
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	69	79	14.5%
Closed Sales	5	6	20.0%	56	80	42.9%
Average Sales Price	\$ 159,830	\$ 205,583	28.6%	\$ 169,758	\$ 187,706	10.6%
Percent of Original List Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	62	78	25.8%	65	65	0.0%
Total Current Inventory**	9	3	-66.7%	.	.	.
Single-Family Detached Inventory	9	3	-66.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

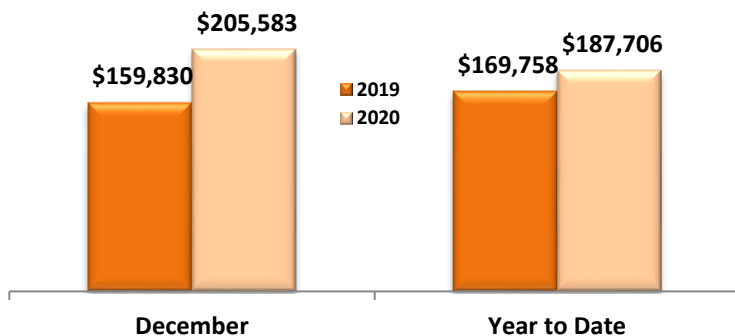
Activity-Most Recent Month



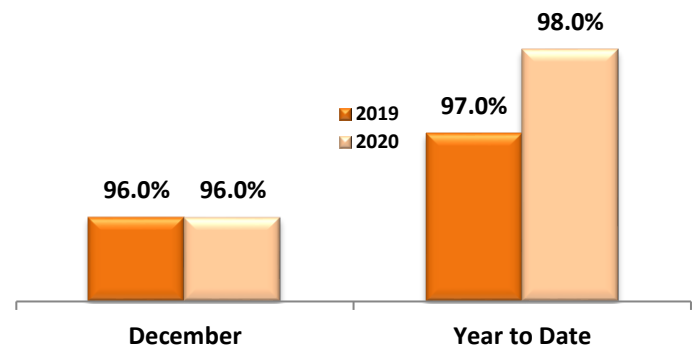
Activity-Year to Date



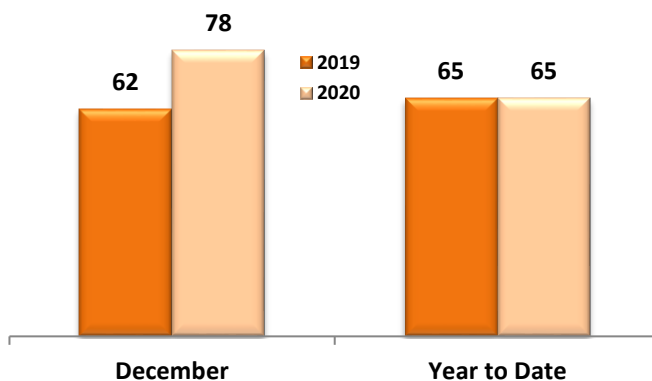
Average Sales Price



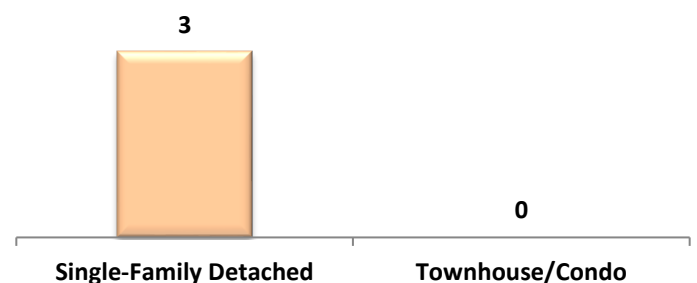
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

December, 2020

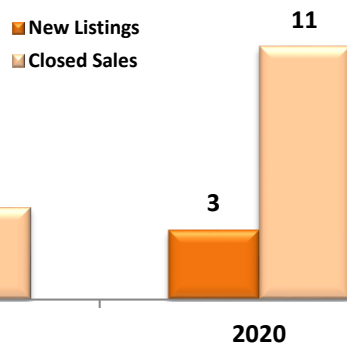
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	3	0.0%	107	93	-13.1%
Closed Sales	4	11	175.0%	77	92	19.5%
Average Sales Price	\$ 86,966	\$120,354	38.4%	\$ 105,568	\$124,754	18.2%
Percent of Original Last Price Received at Sale*	89.0%	93.0%	4.5%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	156	87	-44.2%	131	161	22.9%
Total Current Inventory**	46	13	-71.7%	.	.	.
Single-Family Detached Inventory	46	13	-71.7%	.	.	.

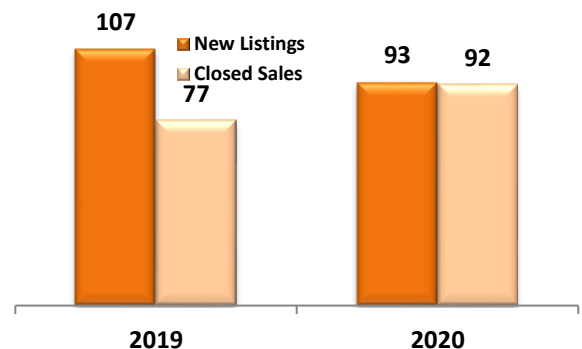
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

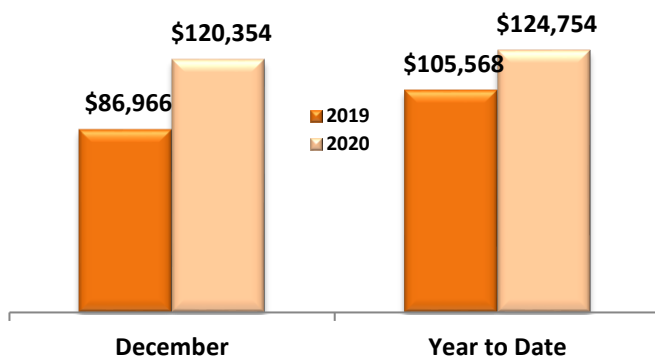
Activity-Most Recent Month



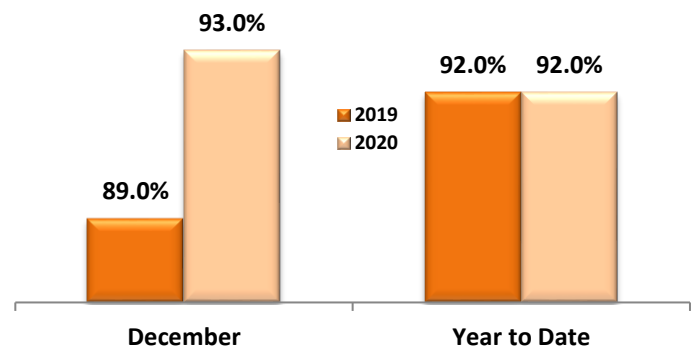
Activity-Year to Date



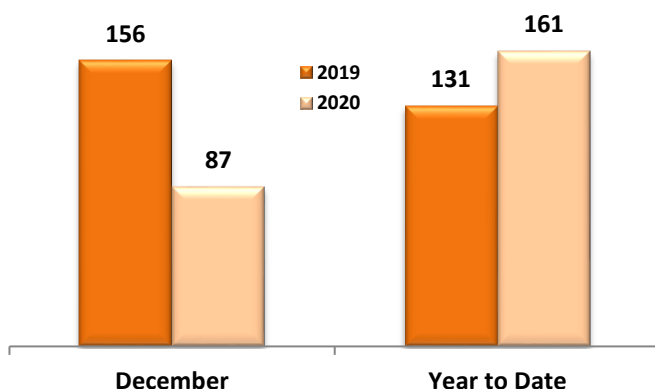
Average Sales Price



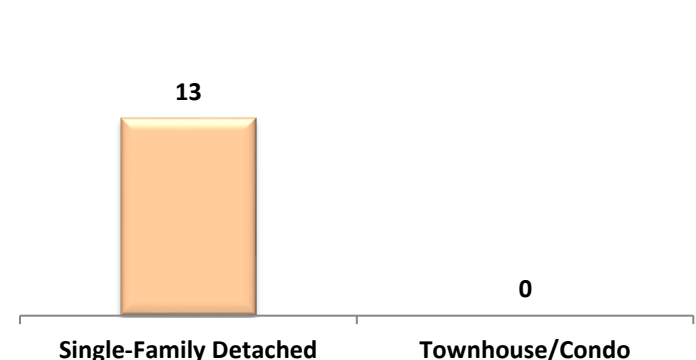
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

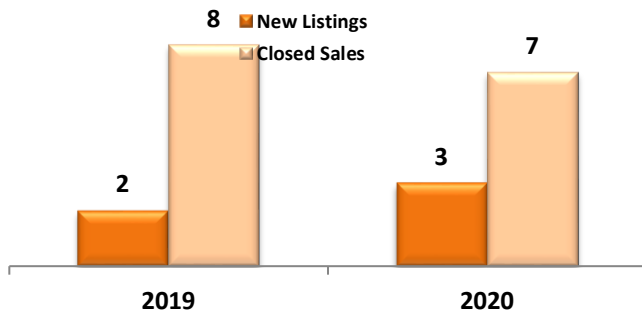
December, 2020

Year to Date

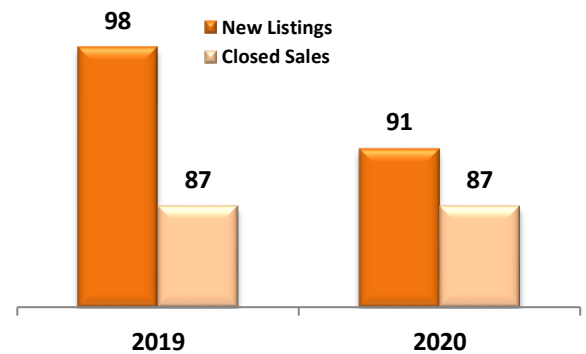
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	98	91	-7.1%
Closed Sales	8	7	-12.5%	87	87	0.0%
Average Sales Price	\$ 156,712	\$ 148,071	-5.5%	\$ 151,159	\$ 154,192	2.0%
Percent of Original List Price Received at Sale*	94.0%	88.0%	-6.4%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	75	75	0.0%	75	70	-6.7%
Total Current Inventory**	9	8	-11.1%	.	.	.
Single-Family Detached Inventory	9	8	-11.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

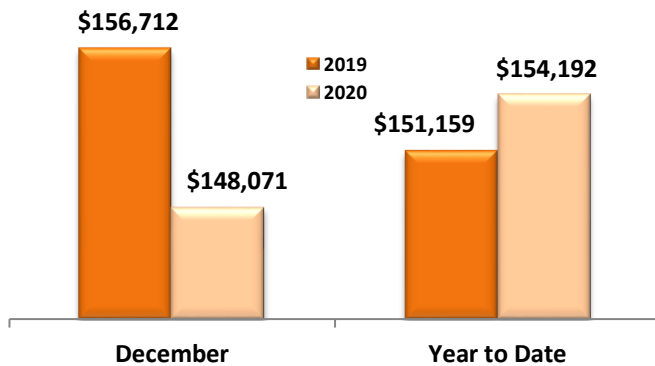
Activity-Most Recent Month



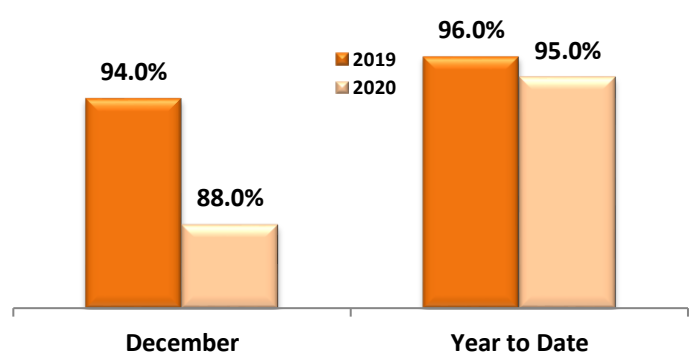
Activity-Year to Date



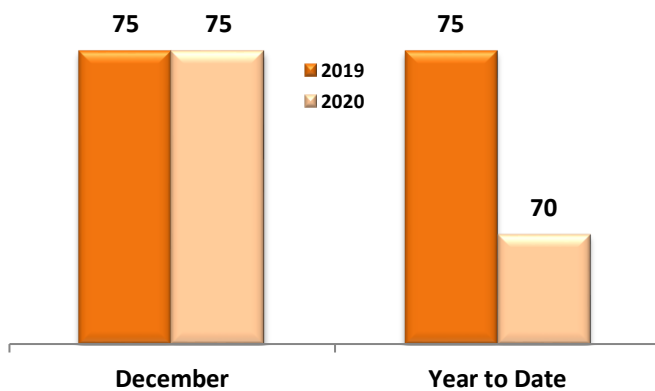
Average Sales Price



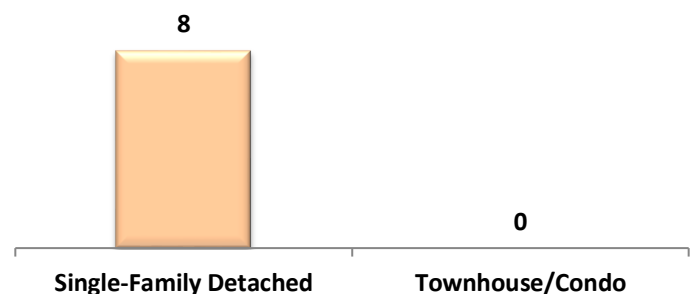
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

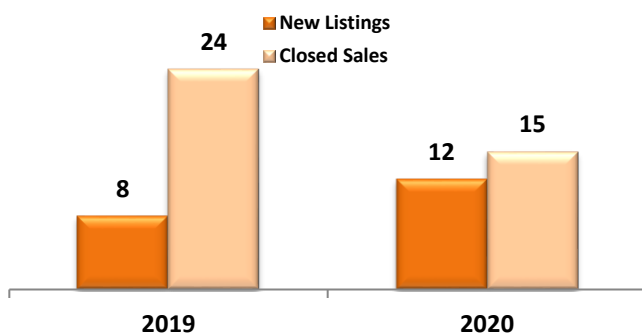
December, 2020

Year to Date

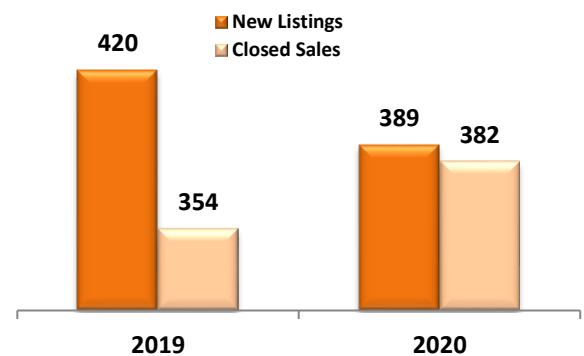
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	12	50.0%	420	389	-7.4%
Closed Sales	24	15	-37.5%	354	382	7.9%
Average Sales Price	\$ 262,191	\$ 231,186	-11.8%	\$ 254,363	\$ 271,721	6.8%
Percent of Original Last Price Received at Sale*	97.0%	99.0%	2.1%	97.0%	99.0%	2.1%
Average Days on Market Until Sale	84	82	-2.4%	66	98	48.5%
Total Current Inventory**	62	28	-54.8%	.	.	.
Single-Family Detached Inventory	38	13	-65.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

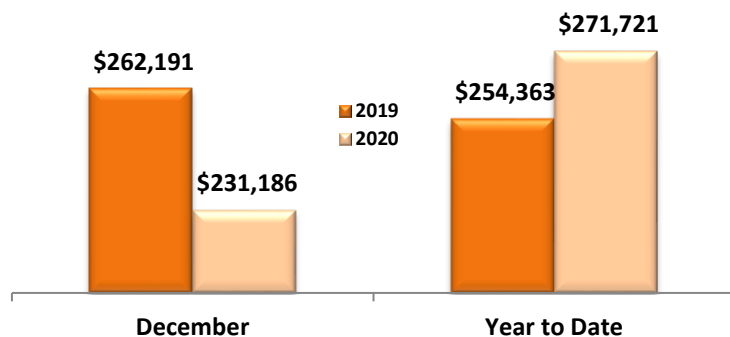
Activity-Most Recent Month



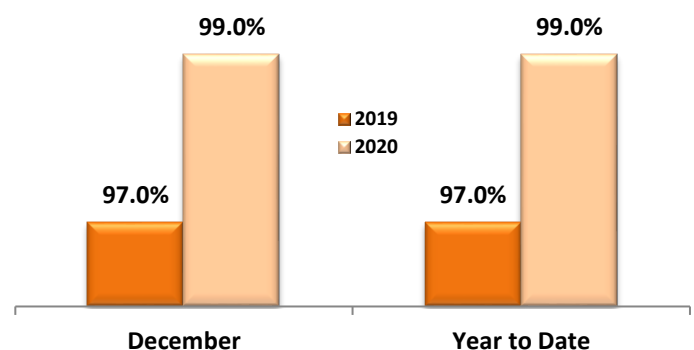
Activity-Year to Date



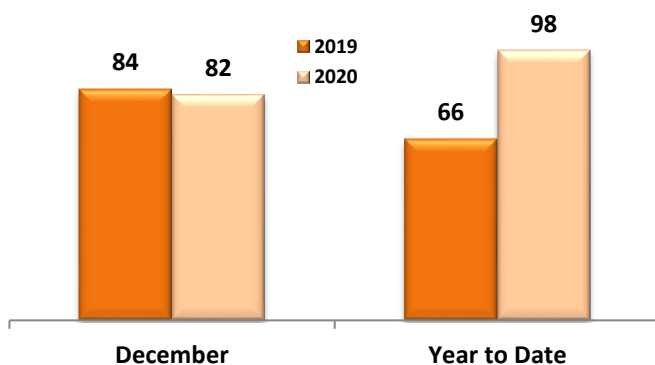
Average Sales Price



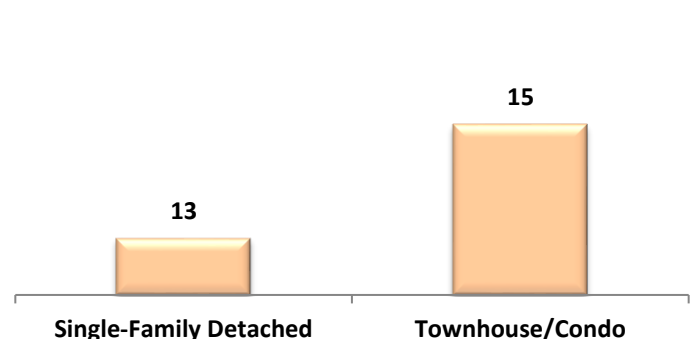
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

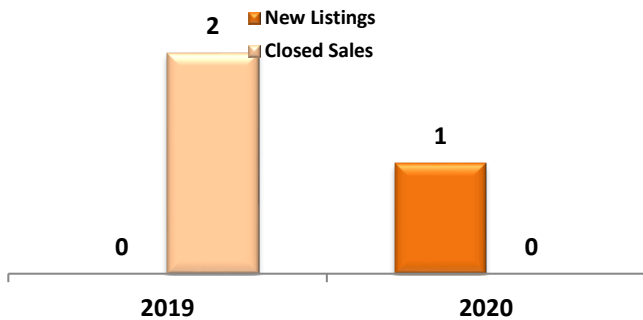
December 2020

Year to Date

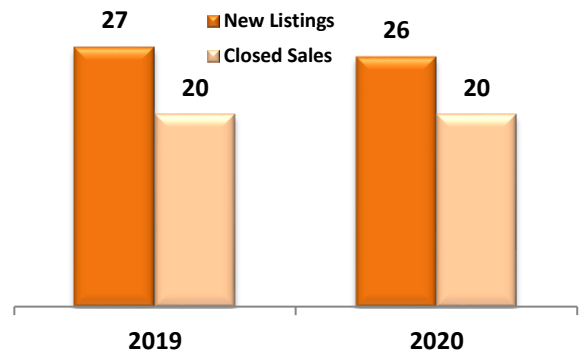
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	1	#DIV/0!	27	26	-3.7%
Closed Sales	2	0	-100.0%	20	20	0.0%
Average Sales Price	\$ 370,000	\$ -	-100.0%	\$ 412,711	\$ 379,299	-8.1%
Percent of Original Last Price Received at Sale*	87.0%	0.0%	-100.0%	94.0%	98.0%	4.3%
Average Days on Market Until Sale	143	0	-100.0%	135	103	-23.7%
Total Current Inventory**	7	6	-14.3%	.	.	.
Single-Family Detached Inventory	7	6	-14.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

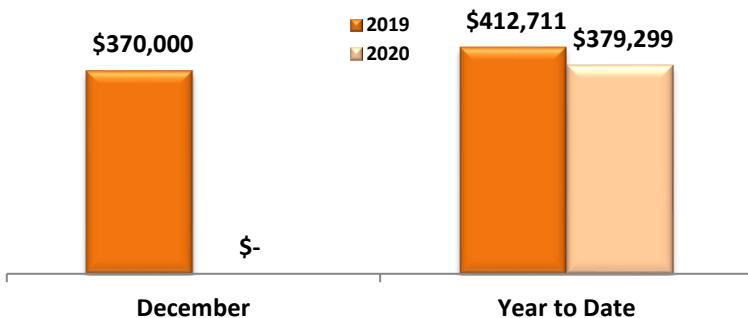
Activity-Most Recent Month



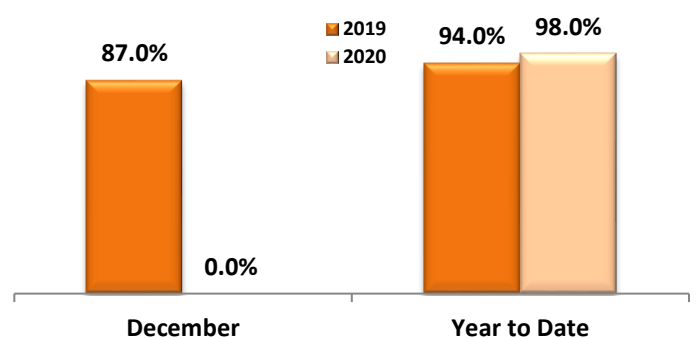
Activity-Year to Date



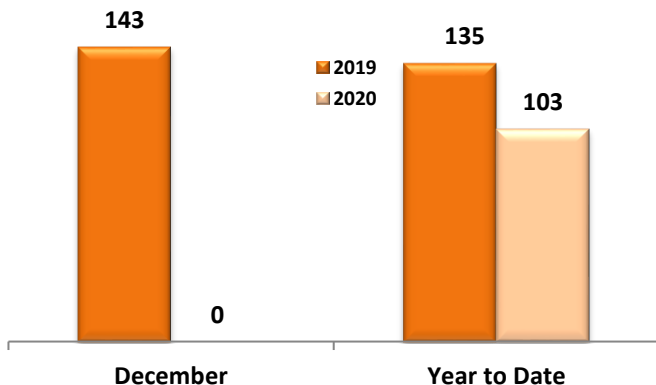
Average Sales Price



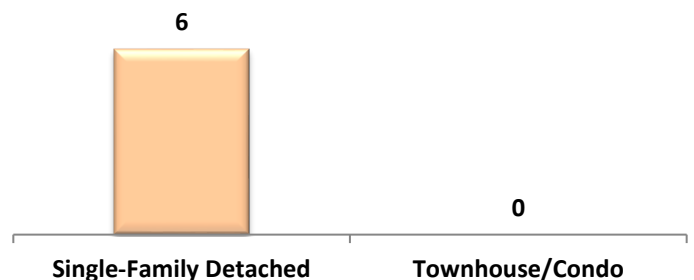
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

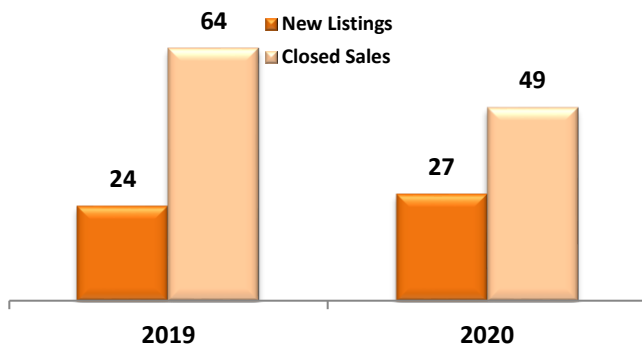
December, 2020

Year to Date

Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	24	27	12.5%	938	907	-3.3%
Closed Sales	64	49	-23.4%	776	882	13.7%
Average Sales Price	\$ 238,705	\$ 235,867	-1.2%	\$ 247,835	\$ 254,307	2.6%
Percent of Original Last Price Received at Sale*	95.0%	96.0%	1.1%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	93	76	-18.3%	95	89	-6.3%
Total Current Inventory**	141	53	-62.4%	.	.	.
Single-Family Detached Inventory	113	38	-66.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

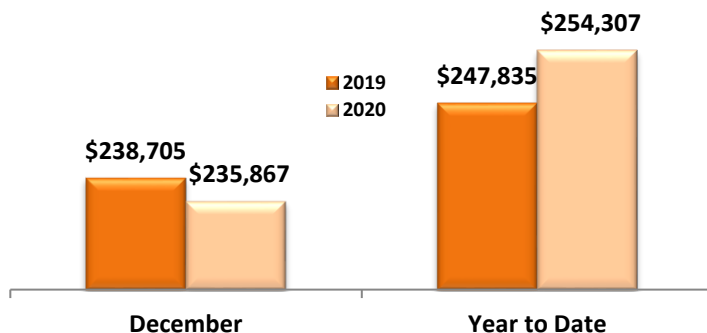
Activity-Most Recent Month



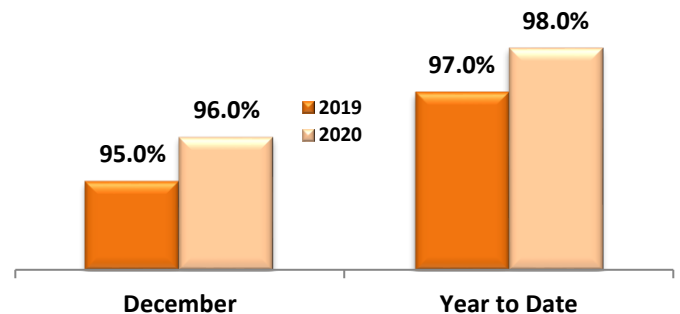
Activity-Year to Date



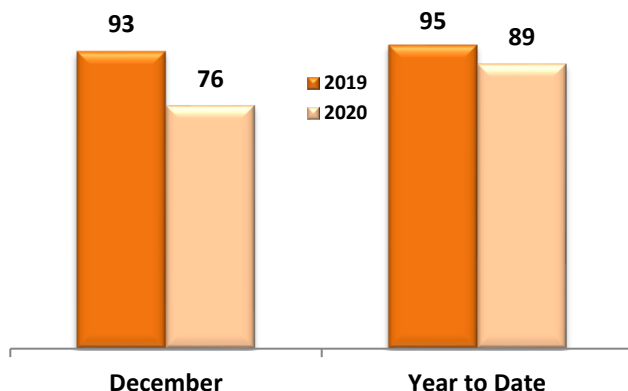
Average Sales Price



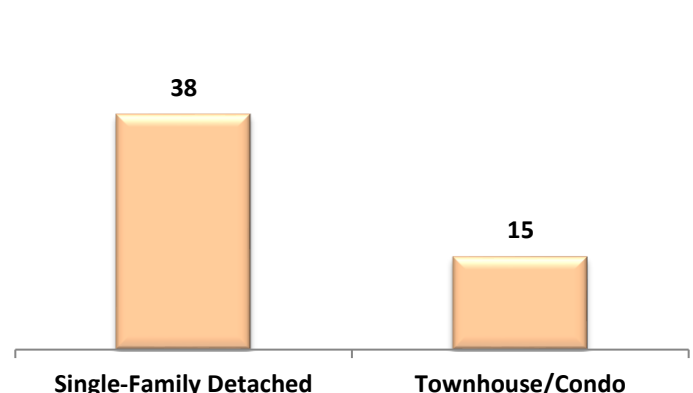
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mapleton/Amboy/Minnesota Lake/Good Thunder

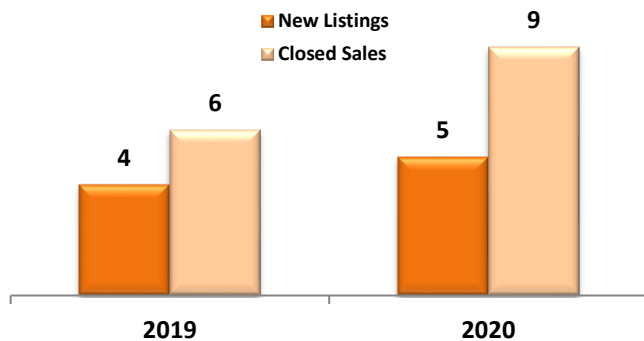
December 2020

Year to Date

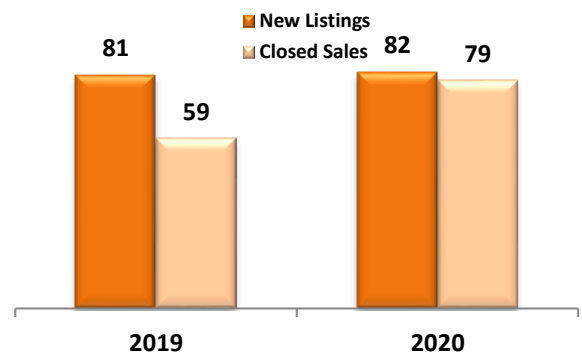
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	5	25.0%	81	82	1.2%
Closed Sales	6	9	50.0%	59	79	33.9%
Average Sales Price	\$ 156,250	\$ 170,444	9.1%	\$ 133,367	\$ 169,141	26.8%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	138	145	5.1%	121	121	0.0%
Total Current Inventory**	20	5	-75.0%	.	.	.
Single-Family Detached Inventory	18	5	-72.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

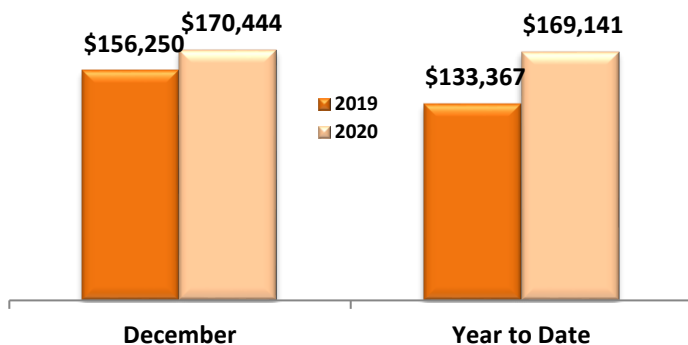
Activity-Most Recent Month



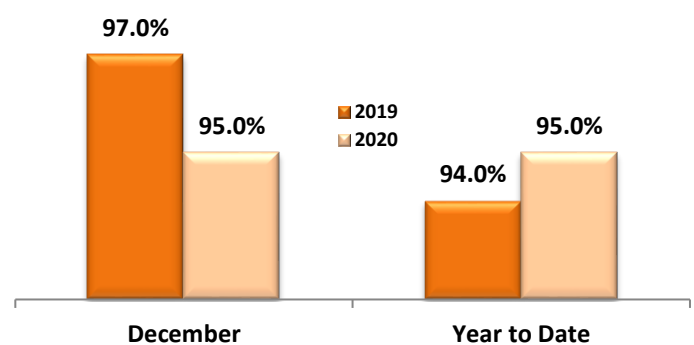
Activity-Year to Date



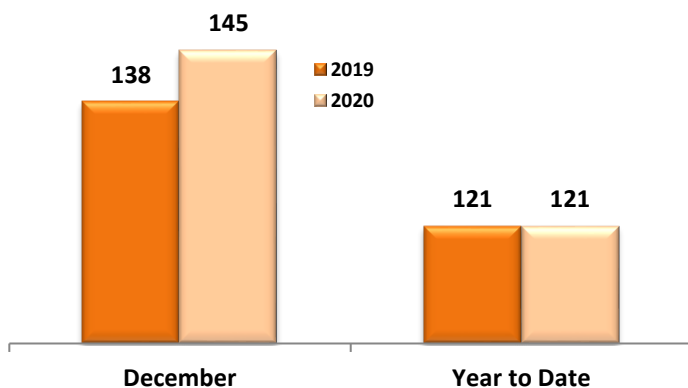
Average Sales Price



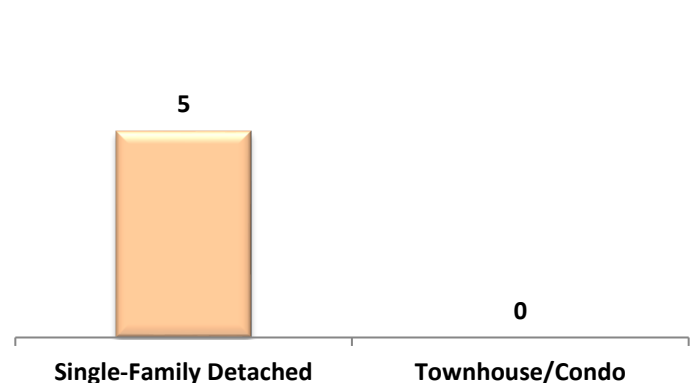
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

December, 2020

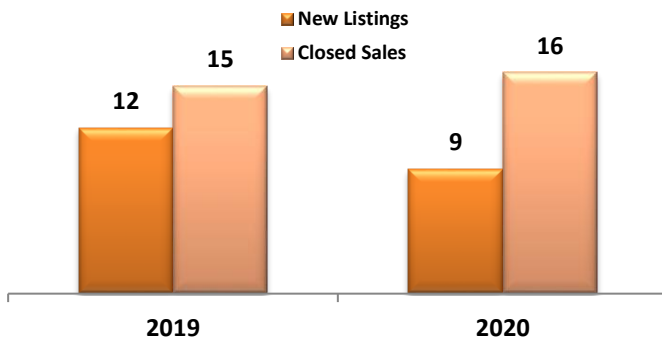
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	9	-25.0%	266	253	-4.9%
Closed Sales	15	16	6.7%	228	258	13.2%
Average Sales Price	\$ 149,453	\$ 175,650	17.5%	\$ 173,888	\$ 196,537	13.0%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	81	84	3.7%	96	105	9.4%
Total Current Inventory**	53	13	-75.5%	.	.	.
Single-Family Detached Inventory	45	10	-77.8%	.	.	.

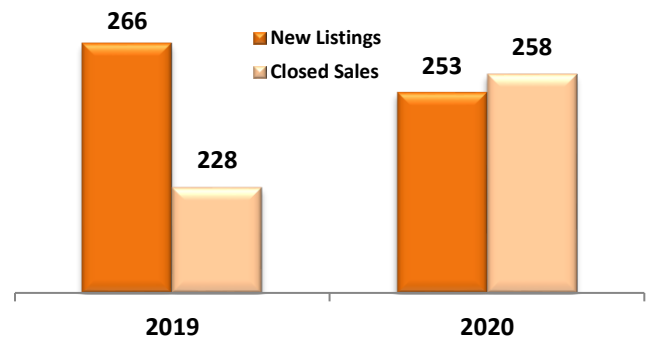
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

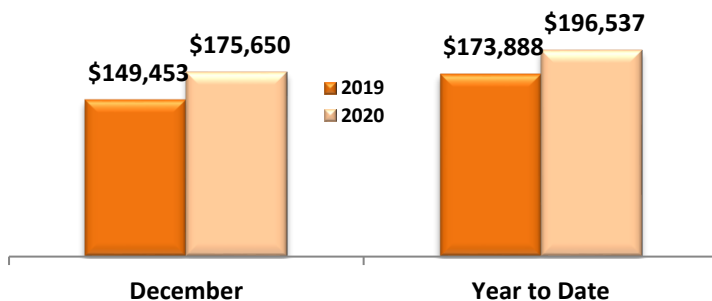
Activity-Most Recent Month



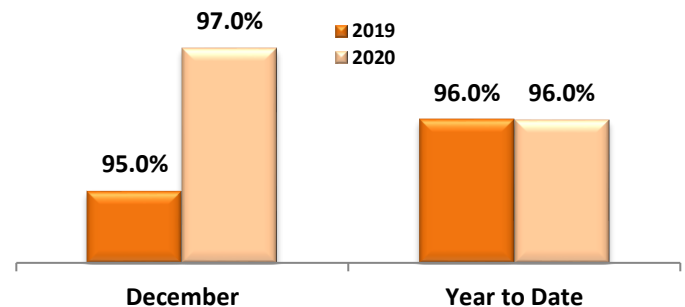
Activity-Year to Date



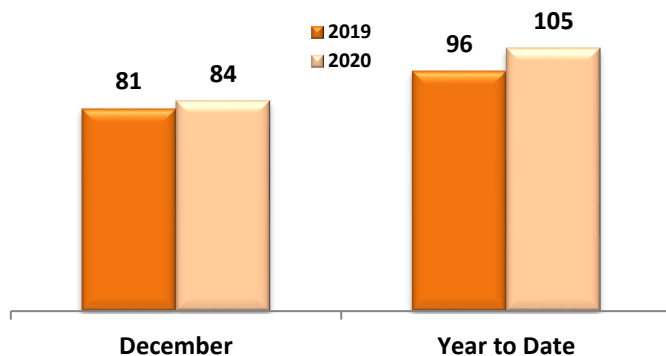
Average Sales Price



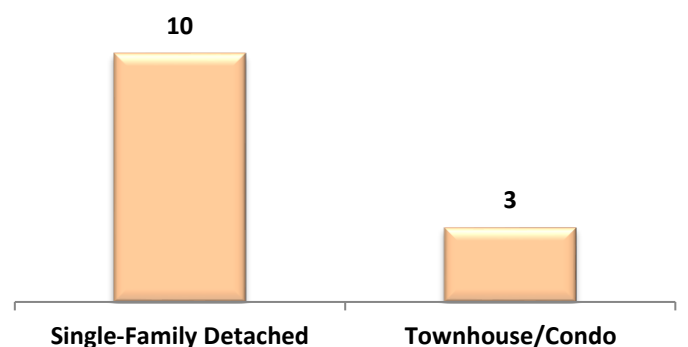
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

December, 2020

Year to Date

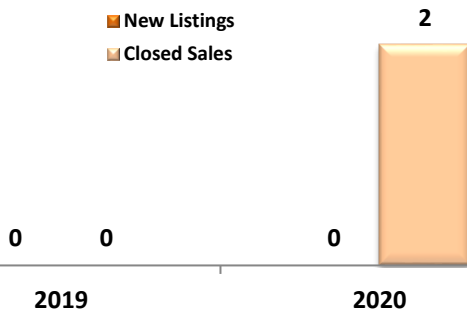
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	0	0	#DIV/0!	21	12	-42.9%
Closed Sales	0	2	#DIV/0!	16	15	-6.3%
Average Sales Price	\$ -	\$223,250	#DIV/0!	\$ 165,968	\$224,866	35.5%
Percent of Original Last Price Received at Sale*	0.0%	78.0%	#DIV/0!	96.0%	100.0%	4.2%
Average Days on Market Until Sale	0	81	#DIV/0!	91	64	-29.7%
Total Current Inventory**	1	1	0.0%	.	.	.
Single-Family Detached Inventory	1	1	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

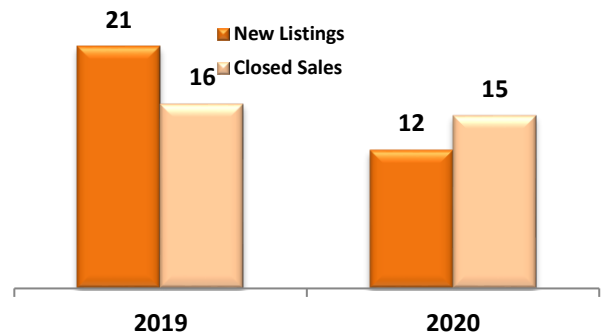
Activity-Most Recent Month

New Listings
Closed Sales



Activity-Year to Date

New Listings
Closed Sales



Average Sales Price

\$223,250

2019
2020

\$-

December

\$224,866

\$165,968

Year to Date

Ratio of Sales Price to Original List Price

2019
2020

0.0%

December

78.0%

96.0% 100.0%

Year to Date

Average Days on Market Until Sale

81

2019
2020

0

December

91

64

Year to Date

Current Inventory

1

0

Single-Family Detached

Townhouse/Condo

h, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Rural Mankato and North Mankato

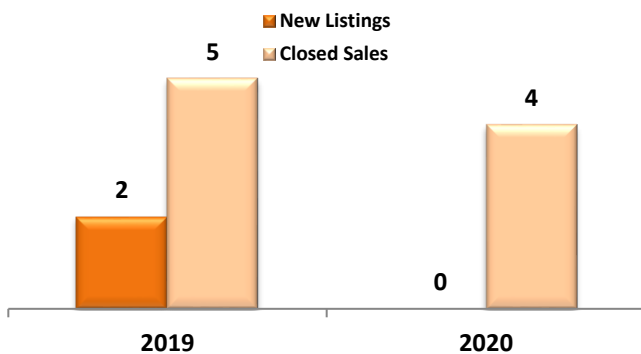
December, 2020

Year to Date

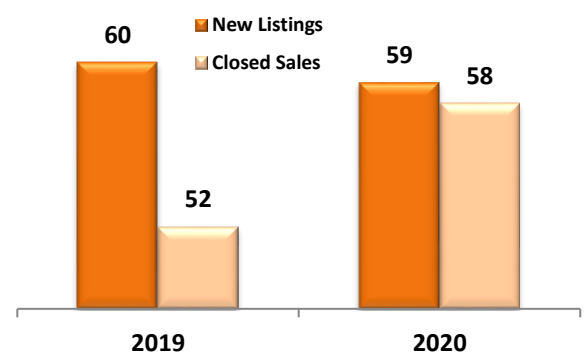
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	0	-100.0%	60	59	-1.7%
Closed Sales	5	4	-20.0%	52	58	11.5%
Average Sales Price	\$ 266,500	\$ 382,475	43.5%	\$ 320,184	\$ 329,613	2.9%
Percent of Original Last Price Received at Sale*	93.0%	97.0%	4.3%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	91	71	-22.0%	129	99	-23.3%
Total Current Inventory**	9	3	-66.7%	.	.	.
Single-Family Detached Inventory	8	3	-62.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

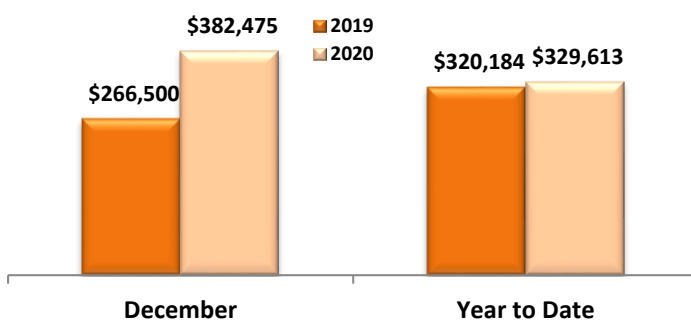
Activity-Most Recent Month



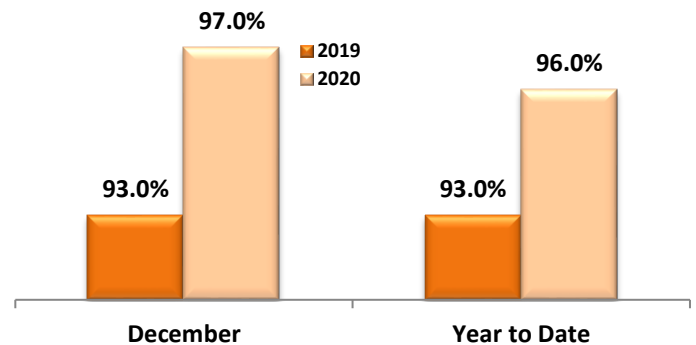
Activity-Year to Date



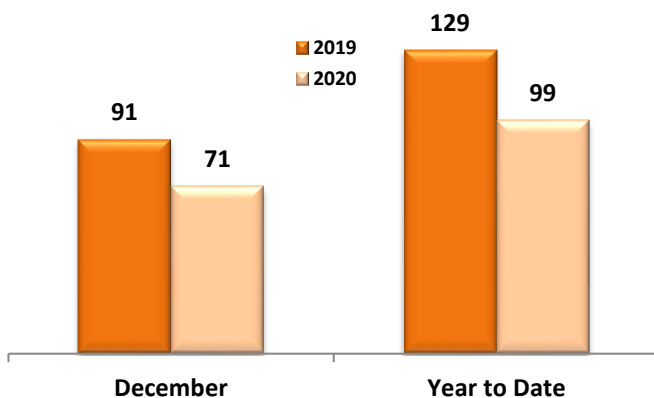
Average Sales Price



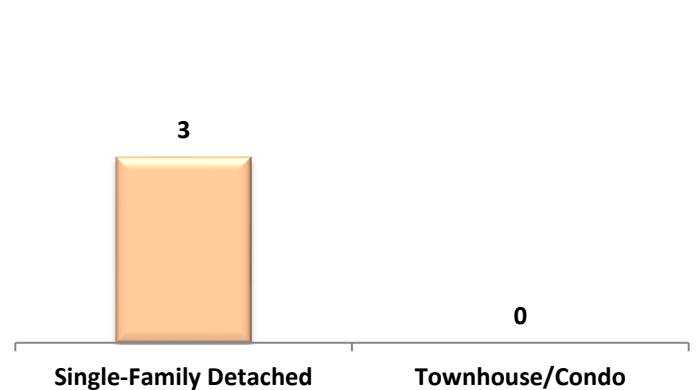
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Sleepy Eye/Comfrey

December, 2020

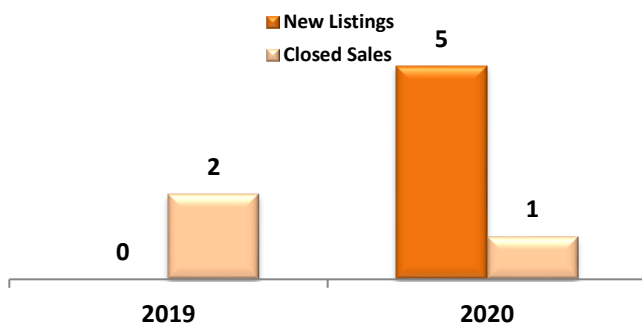
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	5	#DIV/0!	62	59	-4.8%
Closed Sales	2	1	-50.0%	48	50	4.2%
Average Sales Price	\$ 59,000	\$ 50,505	-14.4%	\$ 118,873	\$ 127,114	6.9%
Percent of Original Last Price Received at Sale*	76.0%	127.0%	67.1%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	93	35	-62.4%	94	111	18.1%
Total Current Inventory**	15	5	-66.7%	.	.	.
Single-Family Detached Inventory	15	5	-66.7%	.	.	.

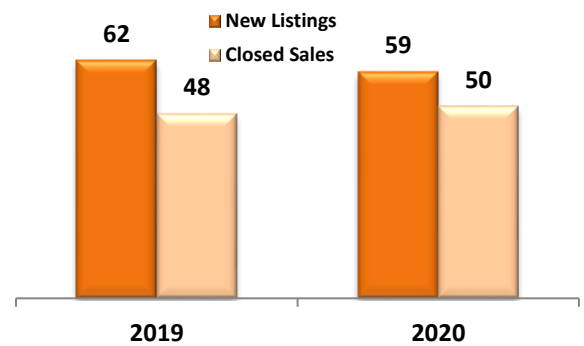
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

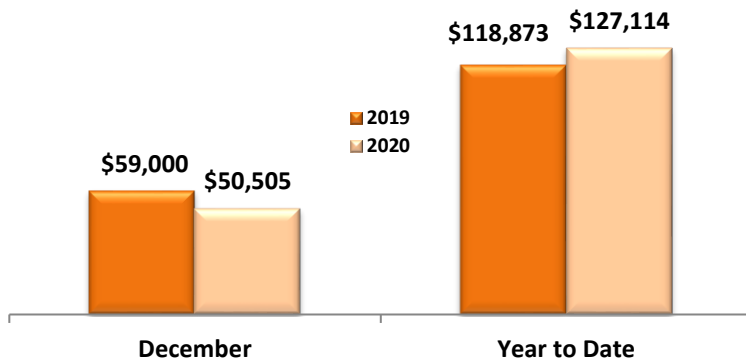
Activity-Most Recent Month



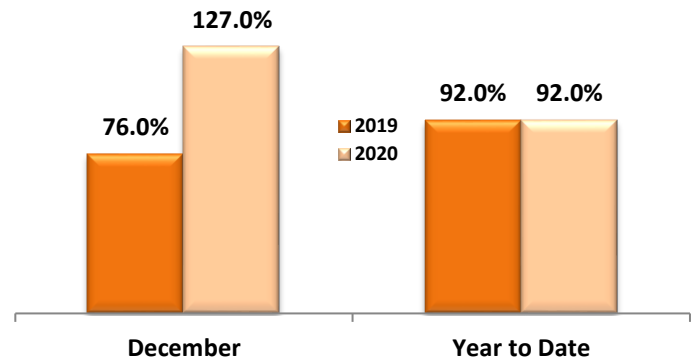
Activity-Year to Date



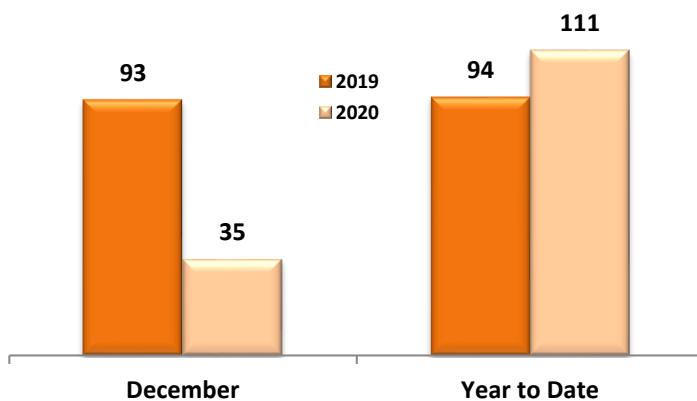
Average Sales Price



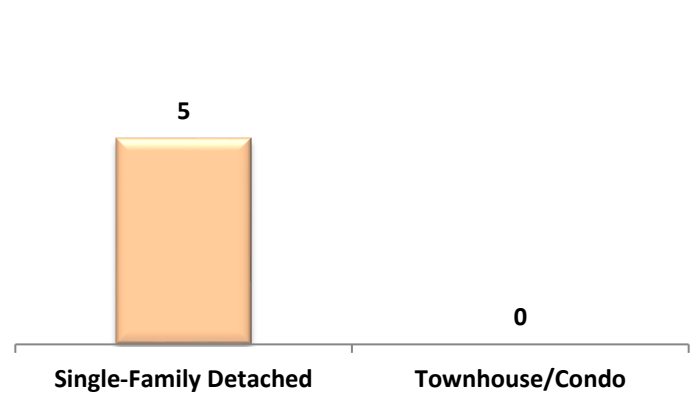
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

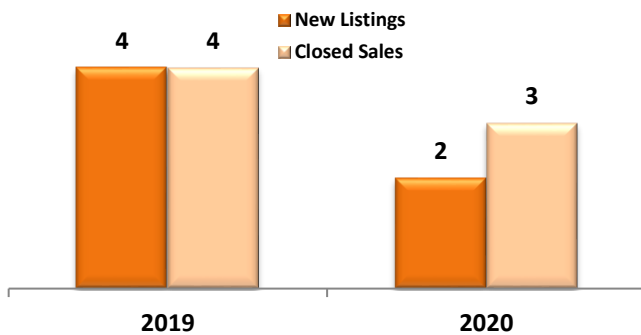
December, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

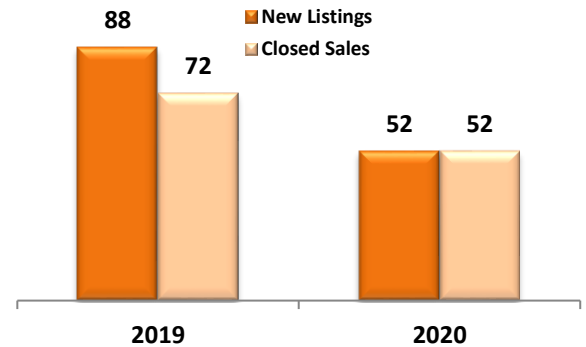
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	4	2	-50.0%	88	52	-40.9%
Closed Sales	4	3	-25.0%	72	52	-27.8%
Average Sales Price	\$ 142,325	\$ 98,966	-30.5%	\$ 163,403	\$ 192,469	17.8%
Percent of Original Last Price Received at Sale*	89.0%	87.0%	-2.2%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	99	88	-11.1%	90	94	4.4%
Total Current Inventory**	16	4	-75.0%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

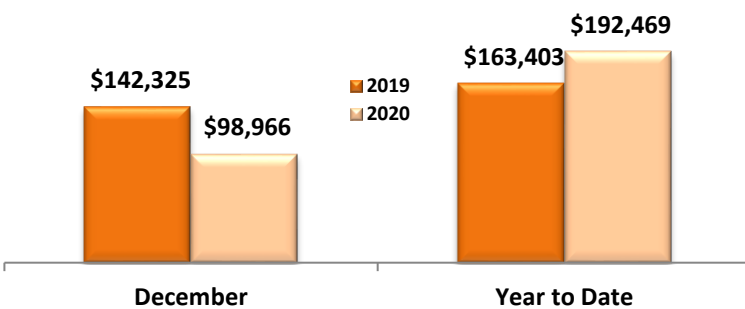
Activity-Most Recent Month



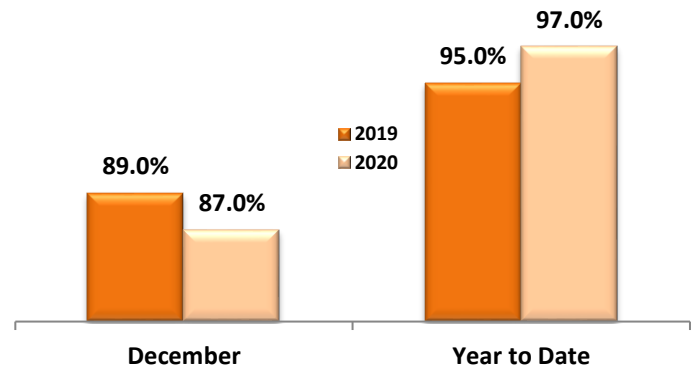
Activity-Year to Date



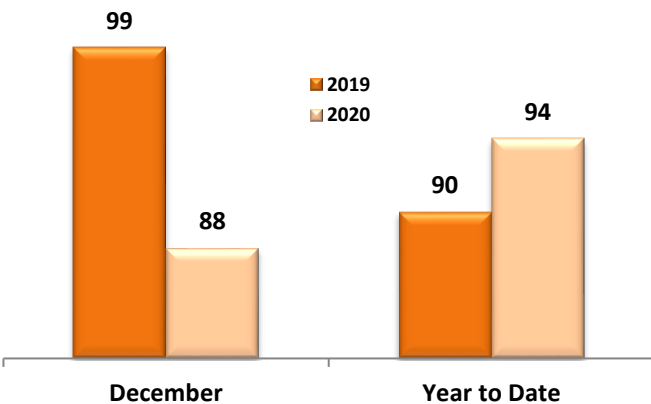
Average Sales Price



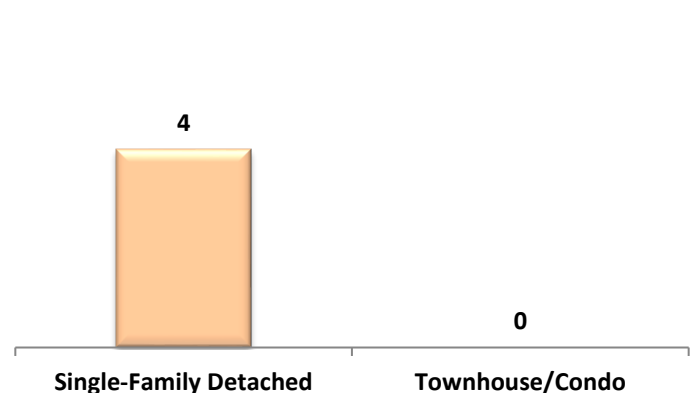
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

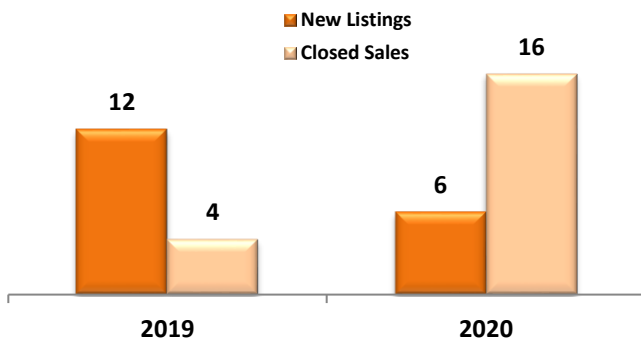
December, 2020

Year to Date

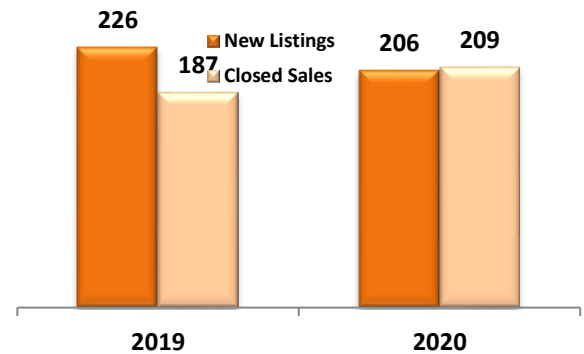
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	12	6	-50.0%	226	206	-8.8%
Closed Sales	4	16	300.0%	187	209	11.8%
Average Sales Price	\$ 173,100	\$ 253,156	46.2%	\$ 229,299	\$ 258,400	12.7%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	66	122	84.8%	77	103	33.8%
Total Current Inventory**	39	13	-66.7%	.	.	.
Single-Family Detached Inventory	35	11	-68.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

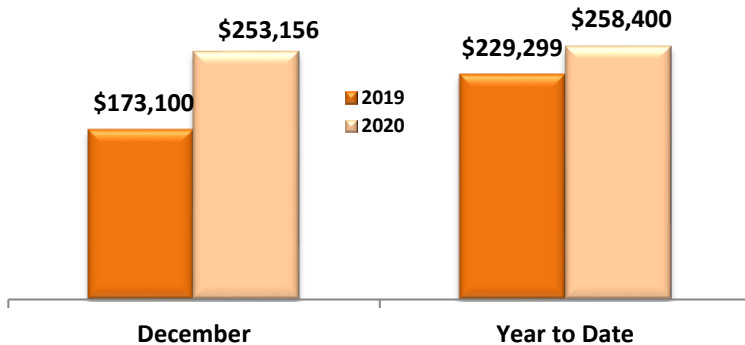
Activity-Most Recent Month



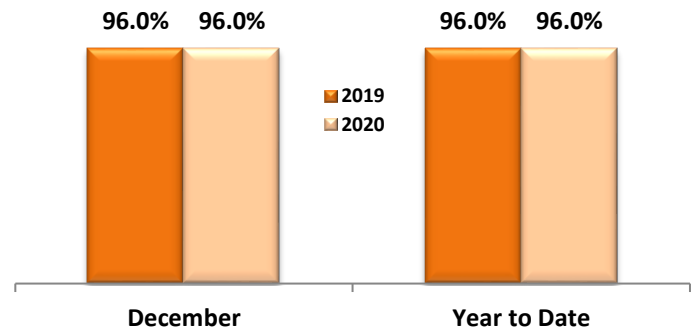
Activity-Year to Date



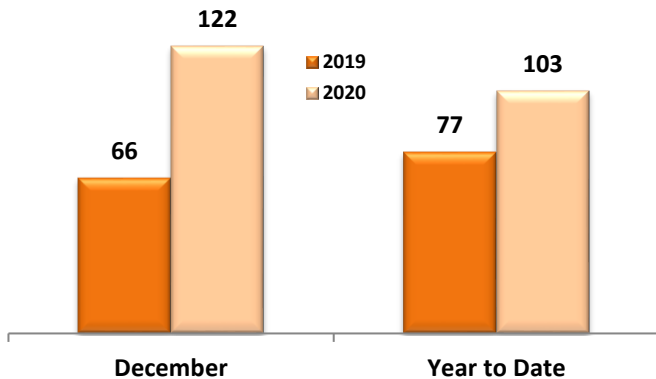
Average Sales Price



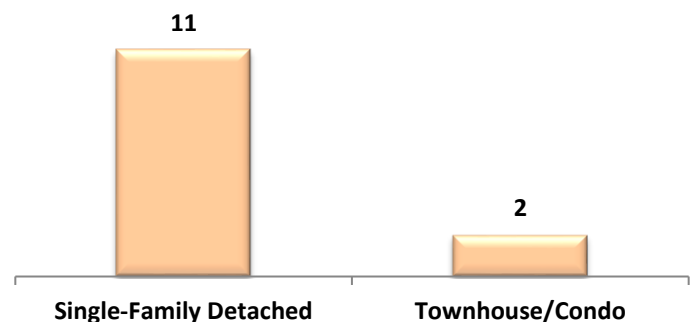
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

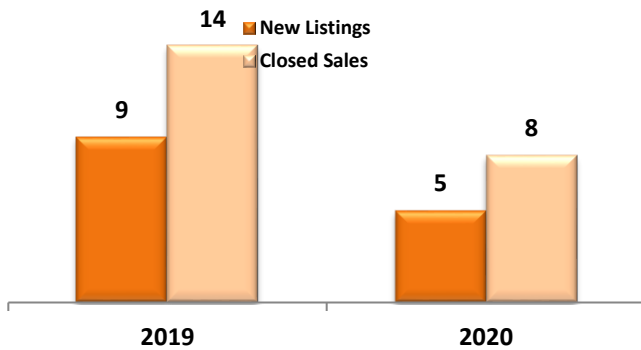
December, 2020

Year to Date

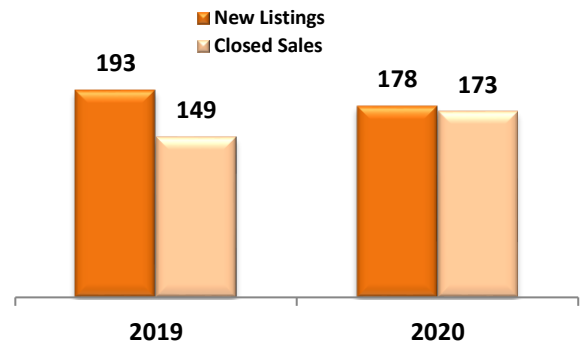
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	5	-44.4%	193	178	-7.8%
Closed Sales	14	8	-42.9%	149	173	16.1%
Average Sales Price	\$ 278,321	\$ 283,981	2.0%	\$ 285,187	\$ 286,410	0.4%
Percent of Original Last Price Received at Sale*	91.0%	99.0%	8.8%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	137	64	-53.3%	101	91	-9.9%
Total Current Inventory**	32	2	-93.8%	.	.	.
Single-Family Detached Inventory	29	2	-93.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

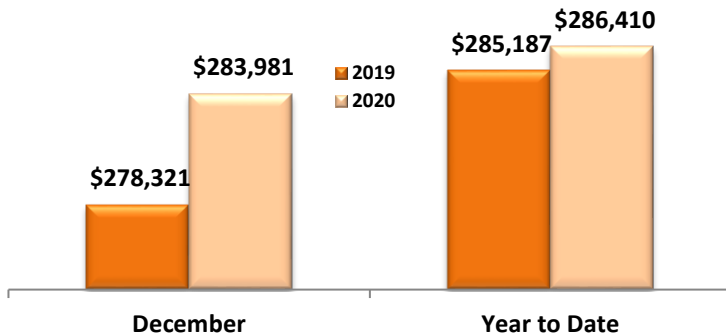
Activity-Most Recent Month



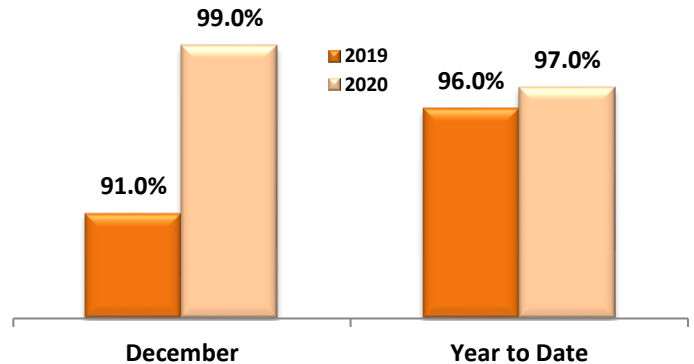
Activity-Year to Date



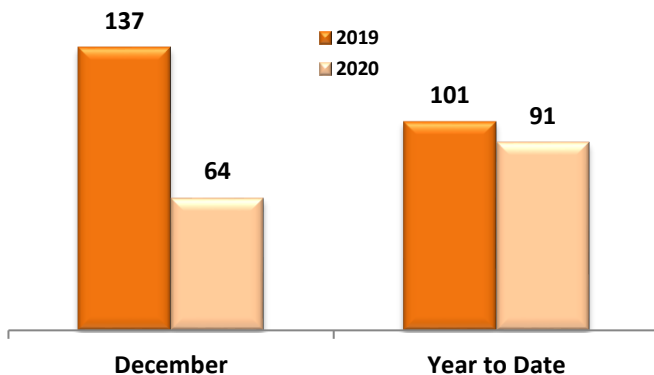
Average Sales Price



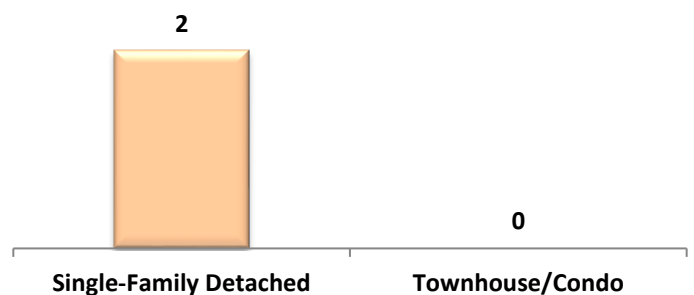
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

December, 2020

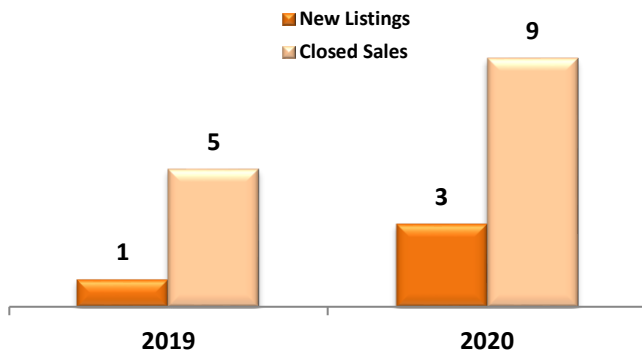
Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	1	3	200.0%	67	78	16.4%
Closed Sales	5	9	80.0%	56	75	33.9%
Average Sales Price	\$ 168,426	\$ 224,216	33.1%	\$ 210,195	\$ 193,695	-7.8%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	69	76	10.1%	83	72	-13.3%
Total Current Inventory**	10	2	-80.0%	.	.	.
Single-Family Detached Inventory	10	2	-80.0%	.	.	.

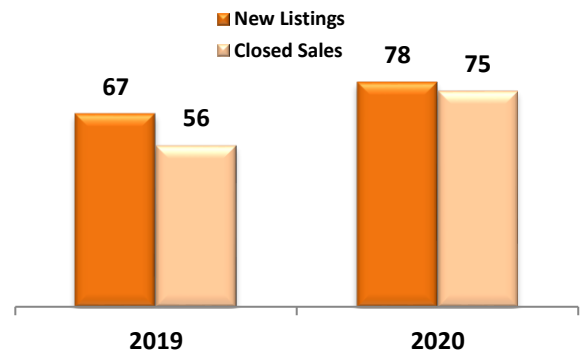
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

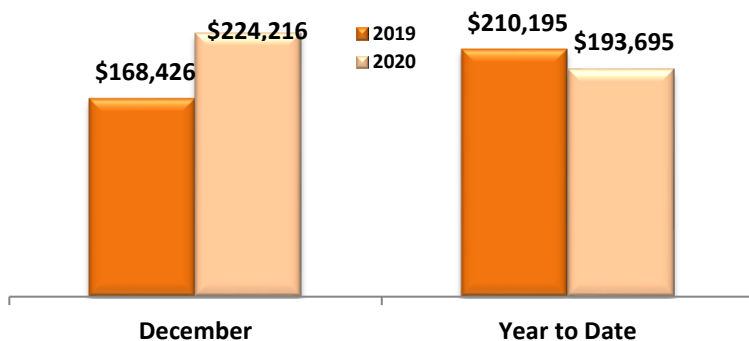
Activity-Most Recent Month



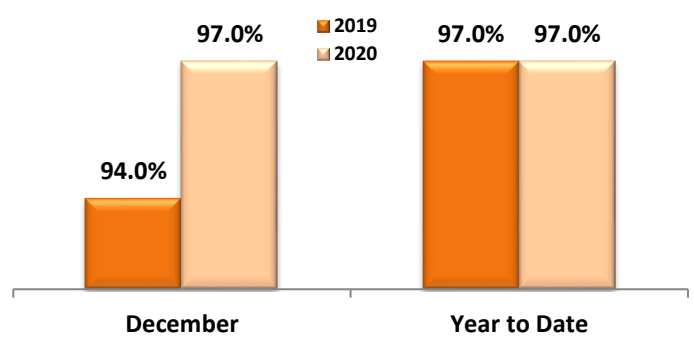
Activity-Year to Date



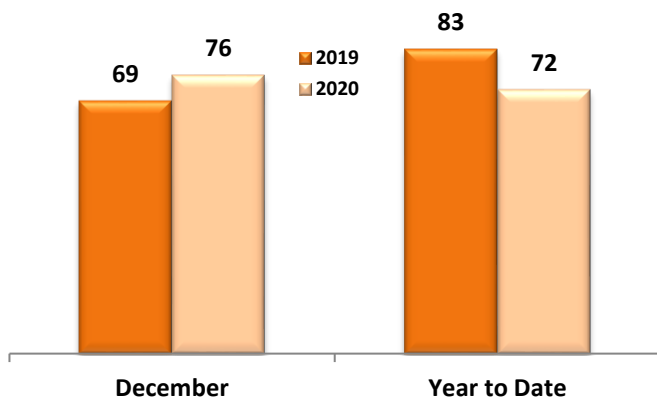
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

