December 2022 Housing Market

**Total Volume Sold** 

Average Sold price

\$28.0 Million

\$227,566

**Total Closed Sales** 

**Total New Listings** 

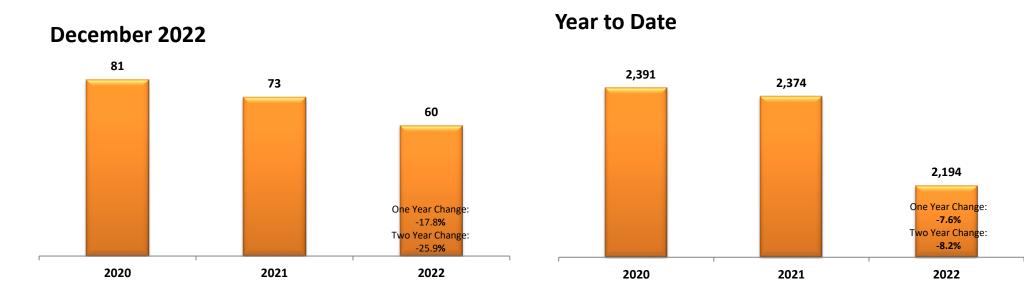
123

60

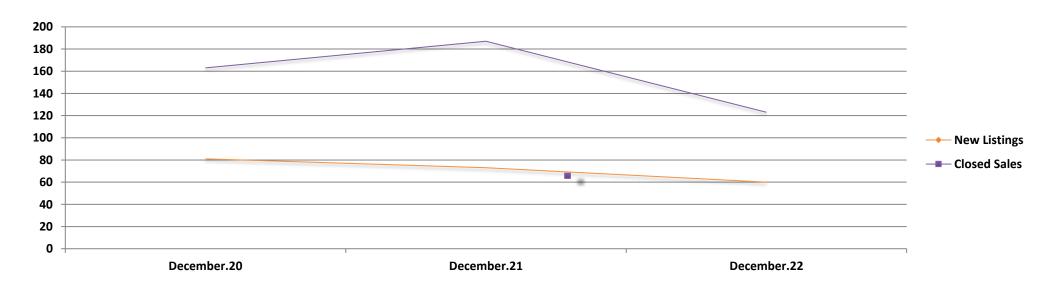
# **New Listings**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Market Activity**

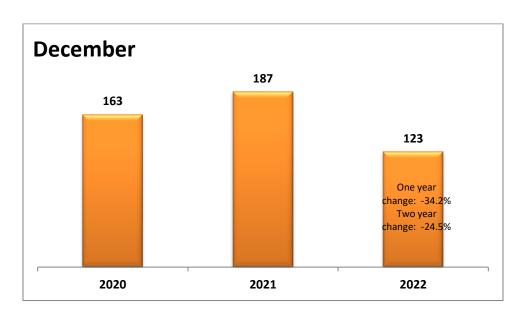


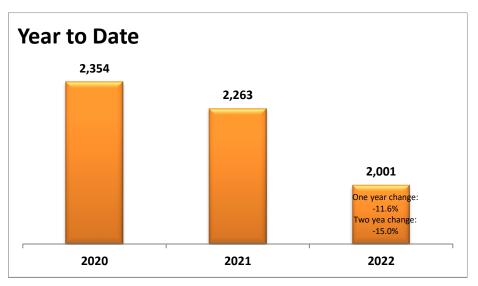
# **Closed Sales**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

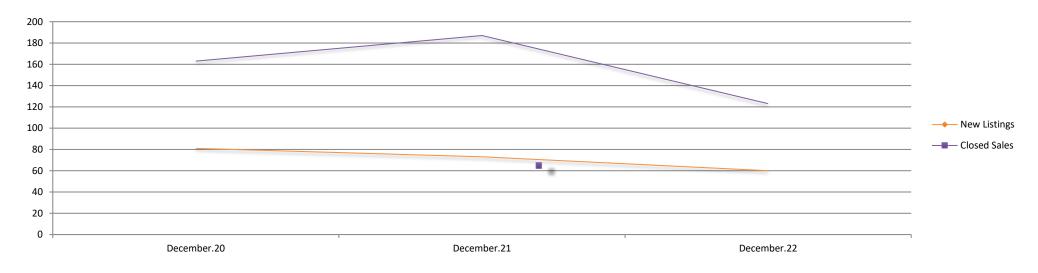


Late Sales recorded in MLS figured in Year to Date Totals





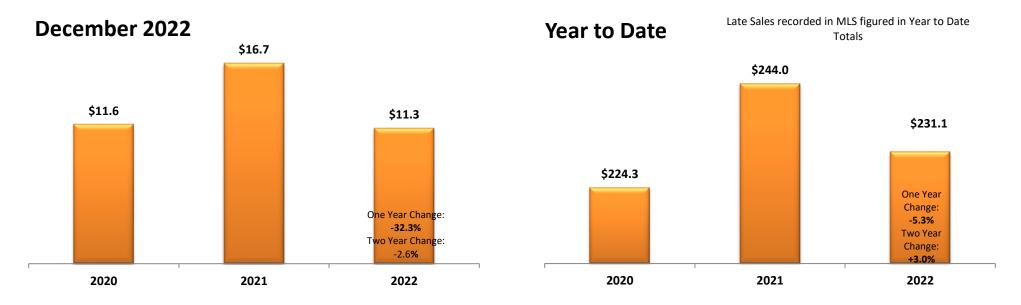
# **Historical Market Activity**



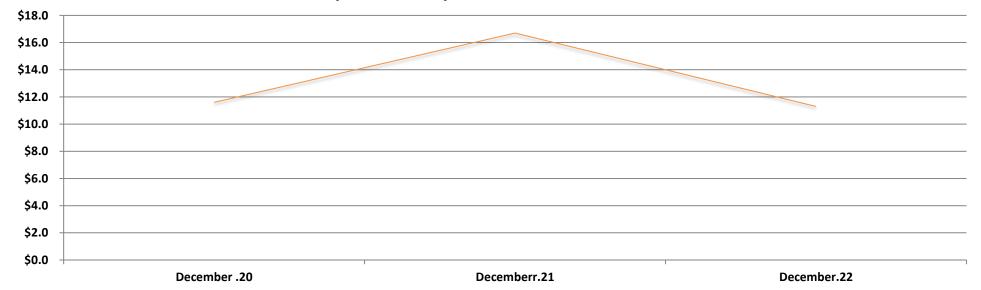
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota



# **Historical Dollar Volume (in millions)**



## **Median Sales Price**

2020

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Late Sales recorded in MLS figured in

2022

2021

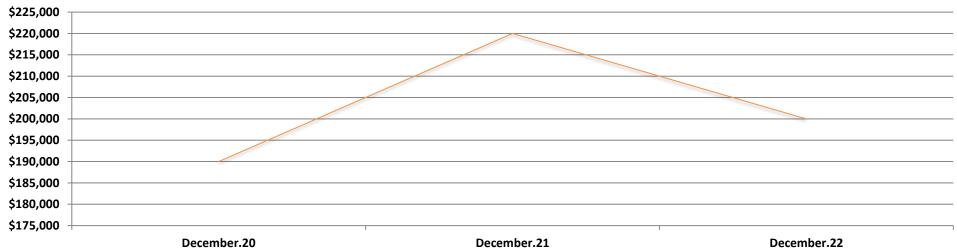
#### December 2022 Year to Date Totals **Year to Date** \$239,000 \$220,000 \$224,900 \$200,000 One Year Change: One Year +6.3% \$190,000 Change: \$199,900 Two Year -9.1% Change: Two Year +19.6% Change: +5.3%

2020

2022



2021



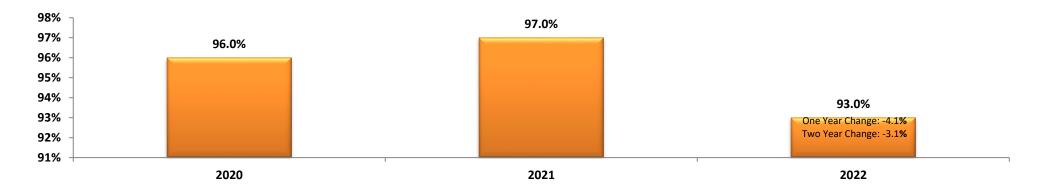
# **Percent of Original List Price Received at Sale**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

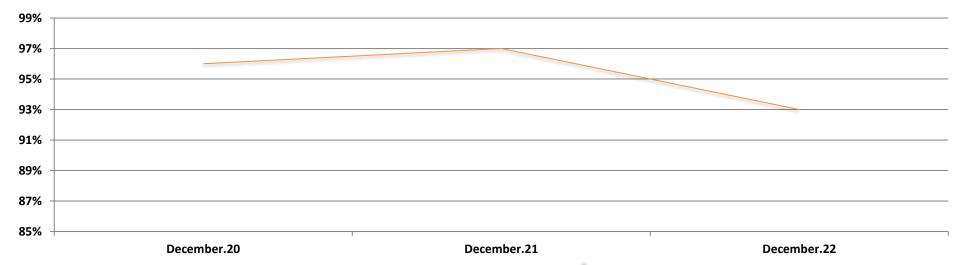


December 2022

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



# **Historical Percent of Original List Price Received at Sale**

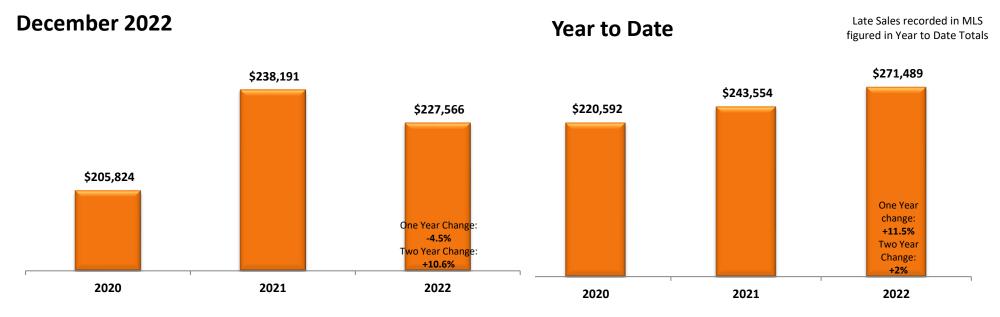


# **Average Sales Price**

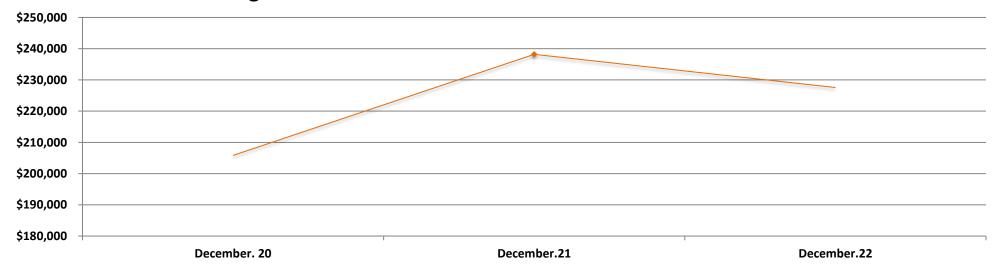
A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Figures do not take into account seller concessions.



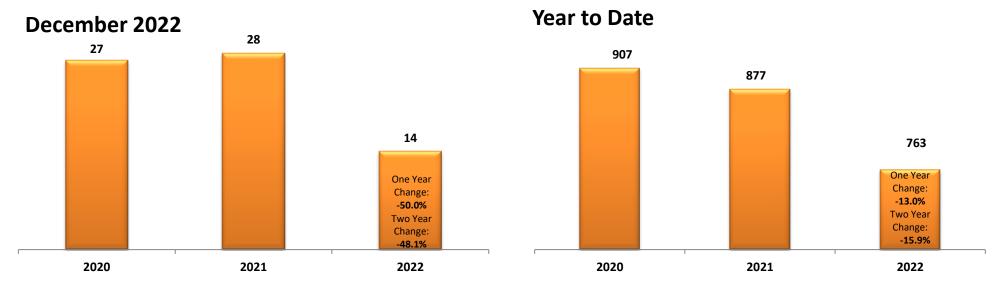
# **Historical Average Prices**



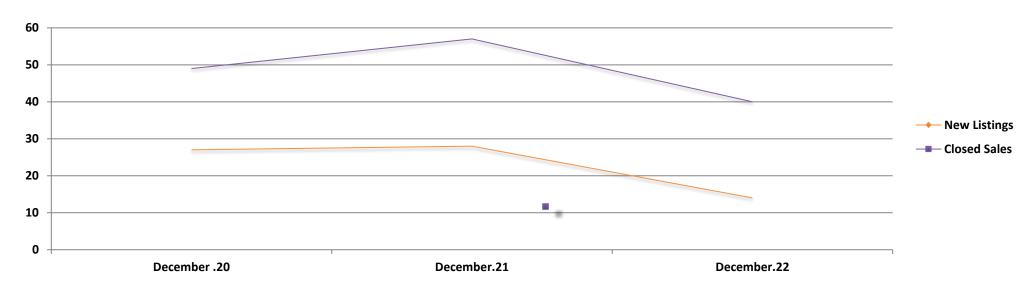
# New Listings in Zip Codes 56001 & 56003







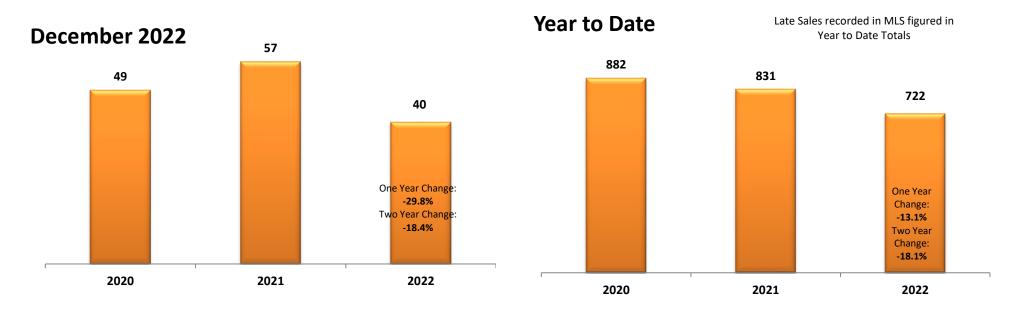
## **Historical Market Activity**



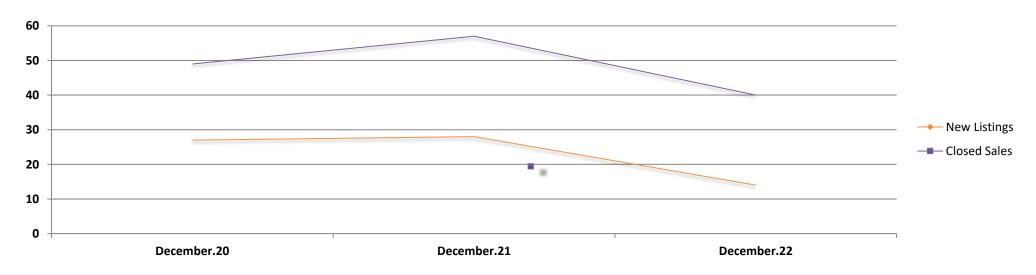
# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





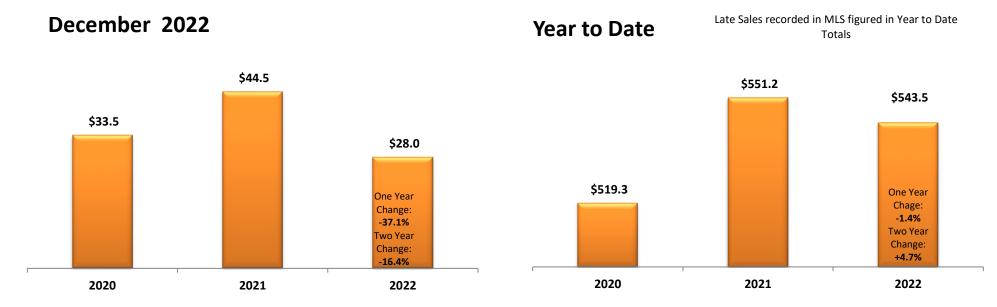
# **Historical Market Activity**



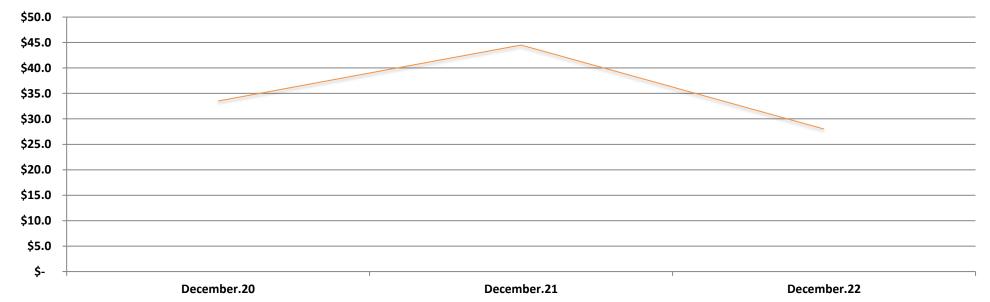
# **Dollar Volume of Closed Sales (in millions)**







# **Historical Dollar Volume (in millions)**



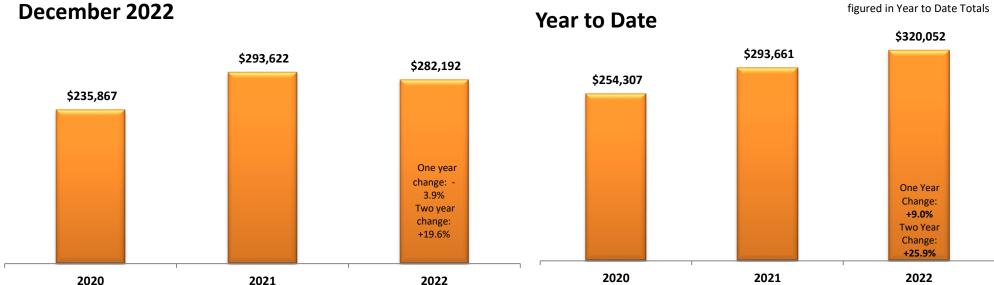
# **Average Sales Price in Zip Codes 56001 & 56003**



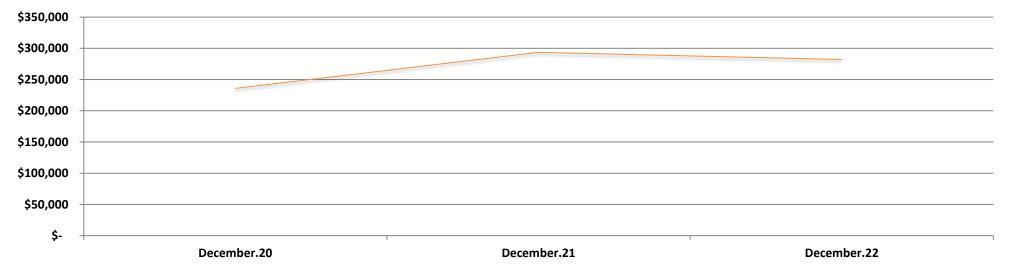


Figures do not take into account seller concession:

Late Sales recorded in MLS figured in Year to Date Totals



# **Historical Average Prices**

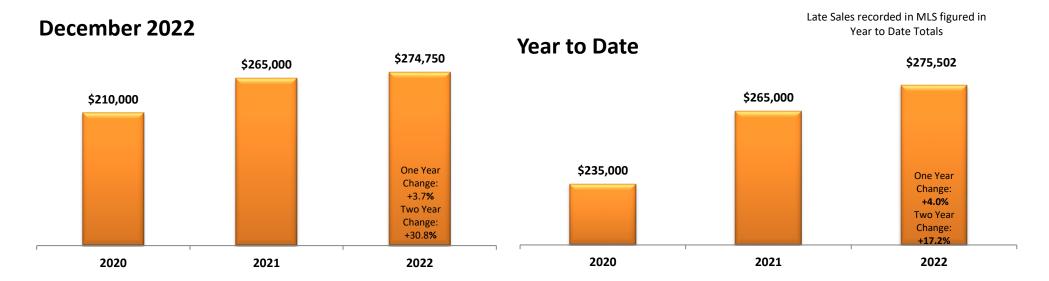


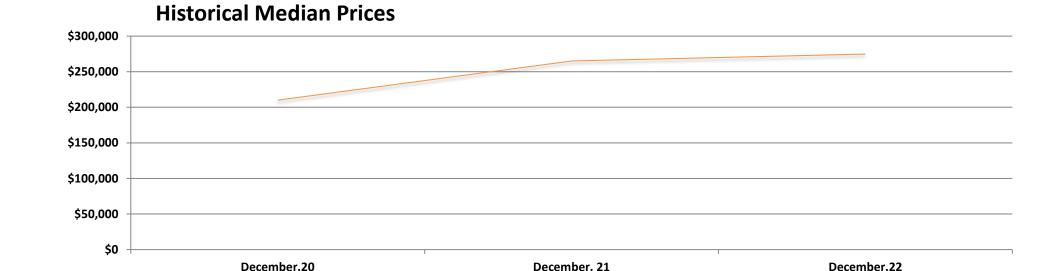
# Median Sales Price in Zip Codes 56001 & 56003





Figures do not take into account seller concessions





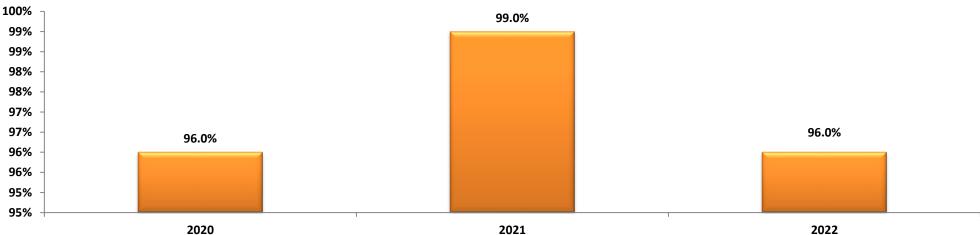
# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003



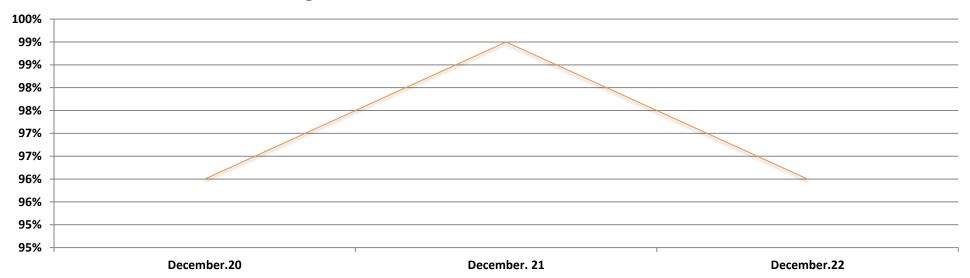
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA





# **Historical Percent of Original List Price Received at Sale**



A free research tool from the REALTOR® Association of Southern Minnesota



#### Blue Earth/Winnebago/Wells/Kiester/Bricelyn

#### December 2022

#### **Year to Date**

Faribault County, MN	2021	2022	Change	2021	2022	Change
New Listings	0	6	#DIV/0!	139	125	-10.1%
Closed Sales	8	9	12.5%	136	113	-16.9%
Average Sales Price	\$ 134,125	\$ 161,166	20.2%	\$ 131,099	\$159,978	22.0%
Percent of Original List Price Received at Sale*	97.0%	95.0%	-2.1%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	69	61	-11.6%	82	73	-11.0%
Total Current Inventory**	10	21	110.0%			
Single-Family Detached Inventory	7	18	157.1%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**



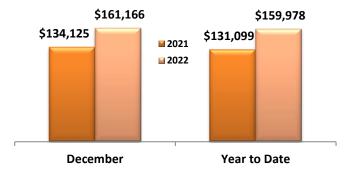
#### **Activity-Year to Date**

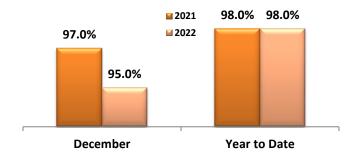


#### **Average Sales Price**



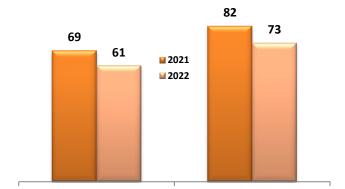
**Ratio of Sales Price to Original List Price** 



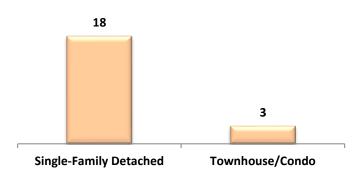


#### **Average Days on Market Until Sale**

December



Year to Date



A free research tool from the REALTOR® Association of Southern Minnesota



#### Eagle Lake/Madison Lake

#### December 2022

## **Year to Date**

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	3	1	-66.7%	98	102	4.1%
Closed Sales	4	2	-50.0%	87	89	2.3%
Average Sales Price	\$ 388,062	\$ 312,950	-19.4%	\$ 388,000	\$ 417,902	7.7%
Percent of Original List Price Received at Sale*	97.0%	98.0%	1.0%	99.0%	100.0%	1.0%
Average Days on Market Until Sale	65	39	-40.0%	69	71	2.9%
Total Current Inventory**	4	11	175.0%			
Single-Family Detached Inventory	3	8	166.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

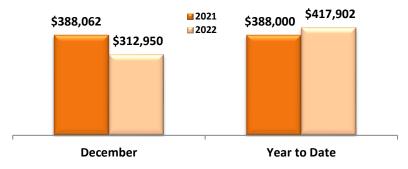
#### **Activity-Most Recent Month**

# A New Listings Closed Sales 1 2021 2022

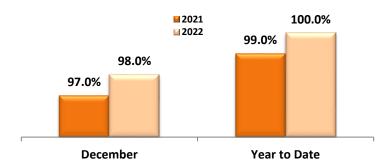
#### **Activity-Year to Date**

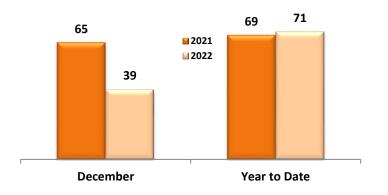


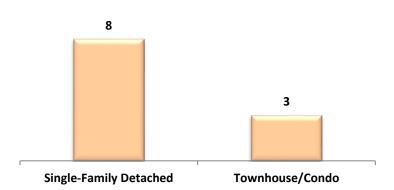
#### **Average Sales Price**



#### **Ratio of Sales Price to Original List Price**







A free research tool from the **REALTOR®** Association of Southern Minnesota



#### Elysian/Waterville

#### December 2022

#### Year to Date

Le Sueur County, MN		2021		2022	Change	2021	2022	Change
New Listings		0		0	#DIV/0!	38	42	10.5%
Closed Sales		4		1	-75.0%	40	29	-27.5%
Average Sales Price	\$	279,950	\$	89,000	-68.2%	\$ 286,773	\$ 338,312	18.0%
Percent of Original List Price Received at Sale*		93.0%		100.0%	7.5%	96.0%	99.0%	3.1%
Average Days on Market Until Sale		46		25	-45.7%	77	69	-10.4%
Total Current Inventory**		3		5	66.7%			
Single-Family Detached Inventory	3			5	66.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

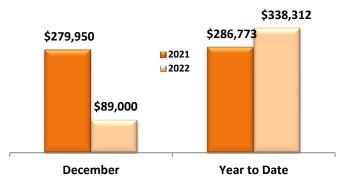
#### **Activity-Most Recent Month**



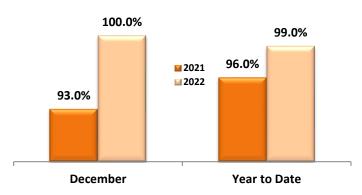
#### **Activity-Year to Date**

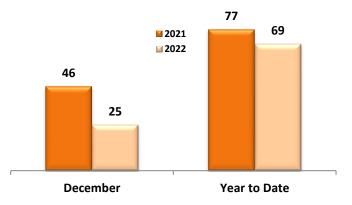


#### **Average Sales Price**

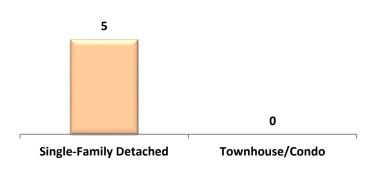


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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# Lake Crystal December 2022 Year to Date

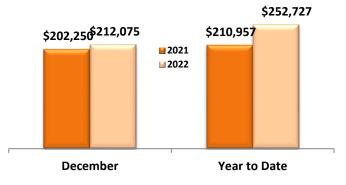
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	4	2	-50.0%	65	57	-12.3%
Closed Sales	4	4	0.0%	63	54	-14.3%
Average Sales Price	\$ 202,250	\$ 212,075	4.9%	\$ 210,957	\$ 252,727	19.8%
Percent of Original List Price Received at Sale*	93.0%	93.0%	0.0%	98.0%	95.0%	-3.1%
Average Days on Market Until Sale	97	90	-7.2%	67	72	7.5%
Total Current Inventory**	5	2	-60.0%	•		
Single-Family Detached Inventory	5	2	-60.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

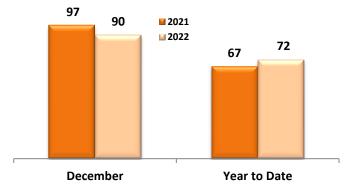
#### **Activity-Most Recent Month**



#### **Average Sales Price**



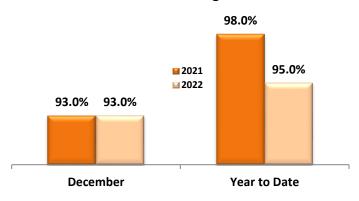
#### **Average Days on Market Until Sale**



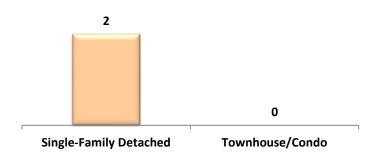
## **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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#### LeSueur/LeCenter/Henderson

#### December 2022

#### Year to Date

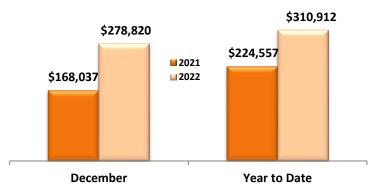
Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	3	3	0.0%	74	74	0.0%
Closed Sales	4	5	25.0%	71	58	-18.3%
Average Sales Price	\$ 168,037	\$ 278,820	65.9%	\$ 224,557	\$ 310,912	38.5%
Percent of Original List Price Received at Sale*	102.0%	101.0%	-1.0%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	41	59	43.9%	67	57	-14.9%
Total Current Inventory**	2	8	300.0%			
Single-Family Detached Inventory	2	8	300.0%		•	•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

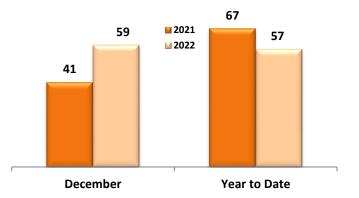
#### **Activity-Most Recent Month**



#### **Average Sales Price**



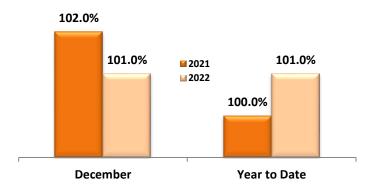
## **Average Days on Market Until Sale**



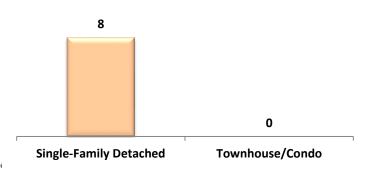
#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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#### **Lower North Mankato**

#### December 2022

### **Year to Date**

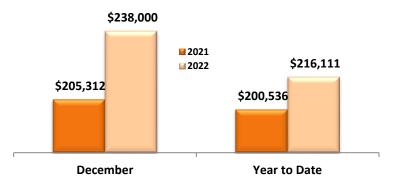
Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	5	0	-100.0%	69	64	-7.2%
Closed Sales	8	3	-62.5%	65	63	-3.1%
Average Sales Price	\$ 205,312	\$ 238,000	15.9%	\$ 200,536	\$ 216,111	7.8%
Percent of Original Last Price Received at Sale*	99.0%	99.0%	0.0%	101.0%	101.0%	0.0%
Average Days on Market Until Sale	57	50	-12.3%	58	50	-13.8%
Total Current Inventory**	3	4	33.3%			
Single-Family Detached Inventory	3	4	33.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

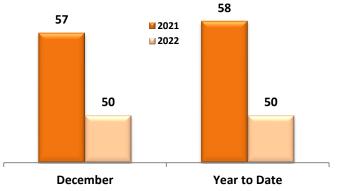
#### **Activity-Most Recent Month**

# 8 New Listings Closed Sales 5 0 2021 2022

#### **Average Sales Price**



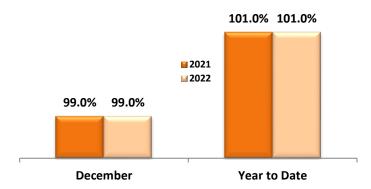
#### **Average Days on Market Until Sale**



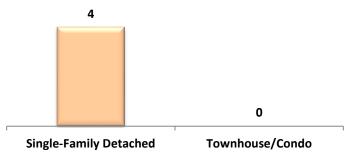
#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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#### Madelia/St. James

#### December 2022

#### Year to Date

Watonwan County, MN	2021	2022	Change	2021	2022	Change
New Listings	3	4	33.3%	105	111	5.7%
Closed Sales	10	8	-20.0%	102	88	-13.7%
Average Sales Price	\$ 158,100	\$128,550	-18.7%	\$ 173,161	\$163,856	-5.4%
Percent of Original List Price Received at Sale*	92.0%	83.0%	-9.8%	98.0%	95.0%	-3.1%
Average Days on Market Until Sale	82	67	-18.3%	102	72	-29.4%
Total Current Inventory**	1	11	1000.0%			•
Single-Family Detached Inventory	1	10	900.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

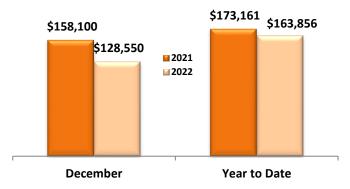
#### **Activity-Most Recent Month**



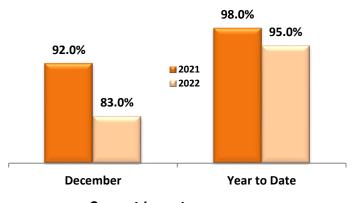
#### **Activity-Year to Date**

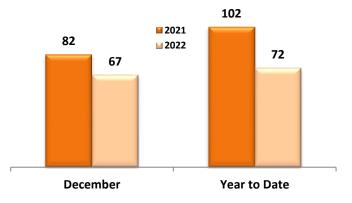


## **Average Sales Price**

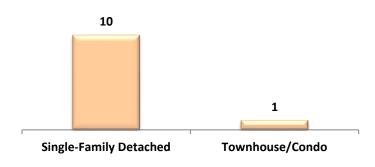


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



#### **Mankato Central**

#### December 2022

#### Year to Date

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	2	5	150.0%	98	97	-1.0%
Closed Sales	6	6	0.0%	88	95	8.0%
Average Sales Price	\$ 199,183	\$ 137,166	-31.1%	\$ 189,548	\$ 204,094	7.7%
Percent of Original Last Price Received at Sale*	97.0%	93.0%	-4.1%	100.0%	98.0%	-2.0%
Average Days on Market Until Sale	85	57	-32.9%	64	64	0.0%
Total Current Inventory**	4	5	25.0%			
Single-Family Detached Inventory	4	4	0.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

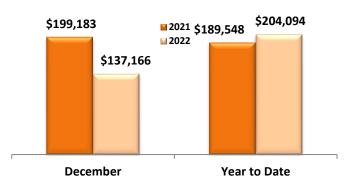
#### **Activity-Most Recent Month**

# 6 6 ■ New Listings ■ Closed Sales 2 2021 2022

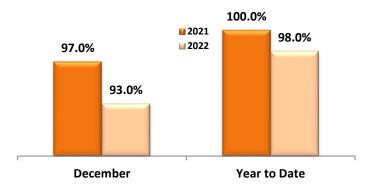
#### **Activity-Year to Date**

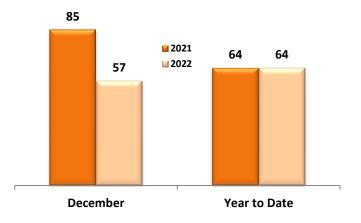


#### **Average Sales Price**

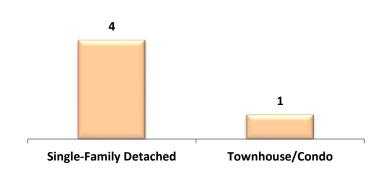


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### **Mankato Hilltop**

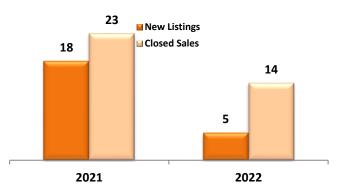
#### December 2022

#### Year to Date

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	18	5	-72.2%	363	306	-15.7%
Closed Sales	23	14	-39.1%	340	288	-15.3%
Average Sales Price	\$ 314,606	\$ 306,199	-2.7%	\$ 302,459	\$ 329,956	9.1%
Percent of Original List Price Received at Sale*	99.0%	95.0%	-4.0%	101.0%	100.0%	-1.0%
Average Days on Market Until Sale	79	89	12.7%	76	70	-7.9%
Total Current Inventory**	16	42	162.5%			
Single-Family Detached Inventory	5	15	200.0%			•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

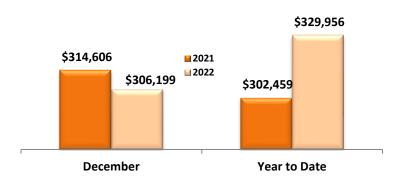
#### **Activity-Most Recent Month**



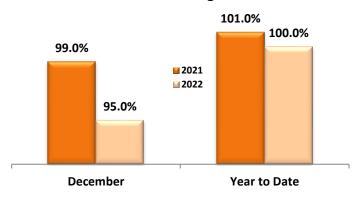
#### **Activity-Year to Date**



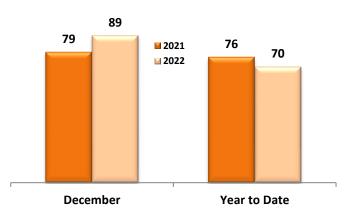
#### **Average Sales Price**

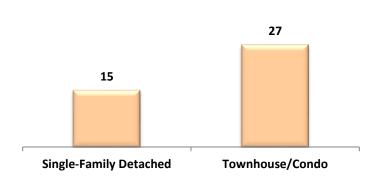


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**







#### Mankato-James/SouthView/Viking Terrace/Kensington

## December 2022

#### **Year to Date**

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	0	1	#DIV/0!	37	34	-8.1%
Closed Sales	1	2	100.0%	36	31	-13.9%
Average Sales Price	\$ 325,000	\$ 336,450	3.5%	\$ 409,698	\$ 452,058	10.3%
Percent of Original List Price Received at Sale*	93.0%	98.0%	5.4%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	66	53	-19.7%	71	81	14.1%
Total Current Inventory**	2	0	-100.0%			
Single-Family Detached Inventory	2	0	-100.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

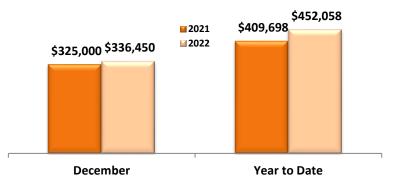
#### **Activity-Most Recent Month**

# New Listings 2 Closed Sales 1 1 2022

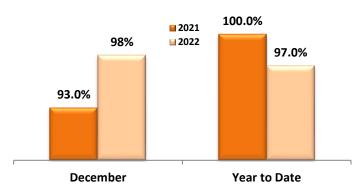
#### **Activity-Year to Date**



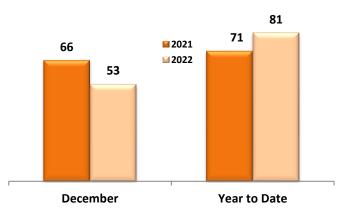
## **Average Sales Price**

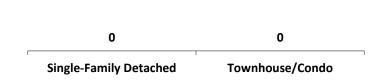


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





A free research tool from the REALTOR® Association of Southern Minnesota



#### **Mankato and North Mankato**

#### December 2022

#### **Year to Date**

Blue Earth/Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	28	14	-50.0%	877	763	-13.0%
Closed Sales	57	40	-29.8%	831	722	-13.1%
Average Sales Price	\$ 293,622	\$ 282,192	-3.9%	\$ 293,661	\$ 320,052	9.0%
Percent of Original List Price Received at Sale*	99.0%	96.0%	-3.0%	101.0%	100.0%	-1.0%
Average Days on Market Until Sale	72	73	1.4%	70	67	-4.3%
Total Current Inventory**	38	63	65.8%			
Single-Family Detached Inventory	24	34	41.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

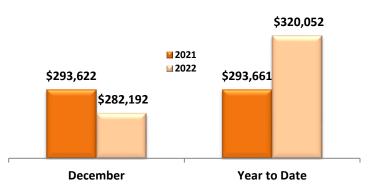
#### **Activity-Most Recent Month**



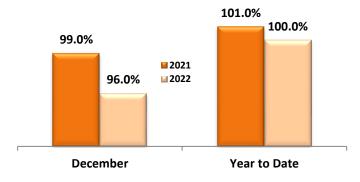
#### **Activity-Year to Date**



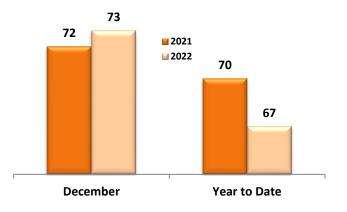
#### **Average Sales Price**

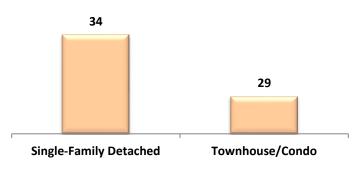


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### Mapleton/Amboy/Minnesota Lake/Good Thunder

#### November 2022

#### **Year to Date**

Blue Earth County, MN	2021		2022	Change	2021	2022	Change
New Listings	5 <b>3</b>		-40.0%	96	82	-14.6%	
Closed Sales	10		7	-30.0%	80	78	-2.5%
Average Sales Price	\$ 205,240	\$	277,428	35.2%	\$ 187,015	\$ 203,328	8.7%
Percent of Original List Price Received at Sale*	95.0%		94.0%	-1.1%	98.0%	95.0%	-3.1%
Average Days on Market Until Sale	83		84	1.2%	73	81	11.0%
Total Current Inventory**	7		7	0.0%			
Single-Family Detached Inventory	7		7	0.0%		•	

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

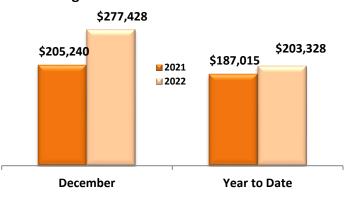
## **Activity-Most Recent Month**

# New Listings Closed Sales 7 5 2021 2022

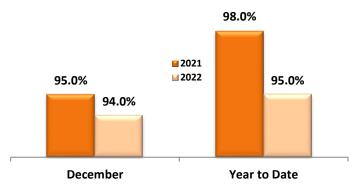
#### **Activity-Year to Date**



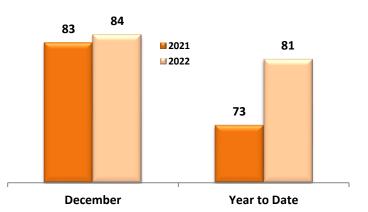
#### **Average Sales Price**

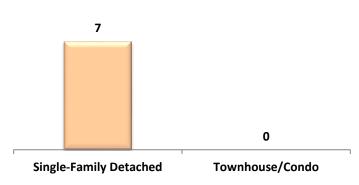


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### New Ulm/Hanska/Lafayette/Courtland

### **December 2022** Year to Date

Brown County, MN		2021		2022	Change	2021		2022		Change		
New Listings		7		5	-28.6%	230			245	6.5%		
Closed Sales		22		18	-18.2%	242		234		-3.3%		
Average Sales Price	\$	187,659	\$	212,961	13.5%	\$	199,297	\$	238,551	19.7%		
Percent of Original List Price Received at Sale*		97.0%		91.0%	-6.2%	99.0%		99.0%		0.0%		
Average Days on Market Until Sale		74		67	-9.5%	80			61	-23.8%		
Total Current Inventory**	9		9		12		33.3%					
Single-Family Detached Inventory	6		6			7	16.7%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

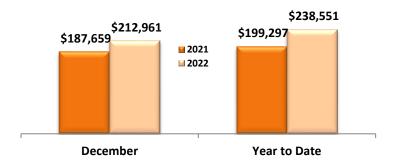
#### **Activity-Most Recent Month**



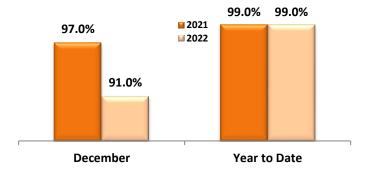
#### **Activity-Year to Date**



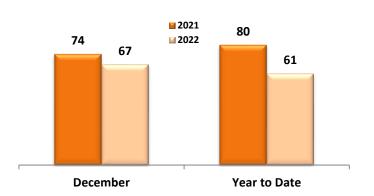
#### **Average Sales Price**

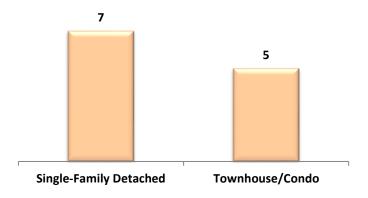


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### Nicollet/Judson

#### December 2022

## **Year to Date**

Late Sales recorded in MLS figured in Year to Date Totals

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	0	0	#DIV/0!	14	14	0.0%
Closed Sales	1	0	-100.0%	12	15	25.0%
Average Sales Price	\$ 225,000	\$0	-100.0%	\$ 229,500	\$230,948	0.6%
Percent of Original List Price Received at Sale*	100.0%	0.0%	-100.0%	100.0%	100.0%	0.0%
Average Days on Market Until Sale	56	0	-100.0%	60	62	3.3%
Total Current Inventory**	2	0	-100.0%			
Single-Family Detached Inventory	2	0	-100.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

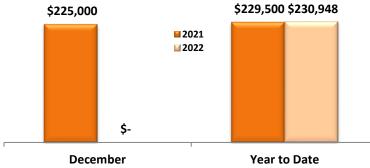
#### **Activity-Most Recent Month**



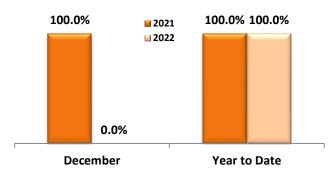
## **Activity-Year to Date**



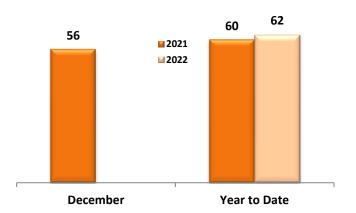
# Average Sales Price



**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### **Rural Mankato and North Mankato**

## December 2022

#### **Year to Date**

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	0	0	#DIV/0!	59	47	-20.3%
Closed Sales	2	6	200.0%	54	41	-24.1%
Average Sales Price	\$ 447,500	\$ 343,666	-23.2%	\$ 376,135	\$ 486,907	29.5%
Percent of Original List Price Received at Sale*	102.0%	96.0%	-5.9%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	73	68	-6.8%	71	77	8.5%
Total Current Inventory**	4	4	0.0%			
Single-Family Detached Inventory	4	4	0.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

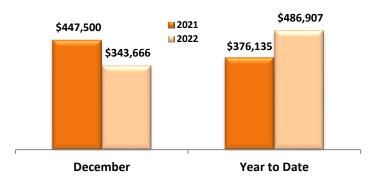
#### **Activity-Most Recent Month**



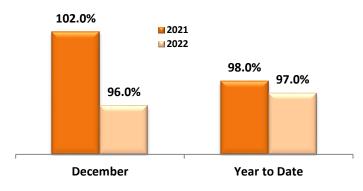
#### **Activity-Year to Date**

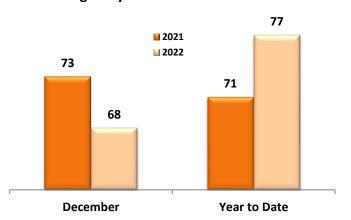


#### **Average Sales Price**

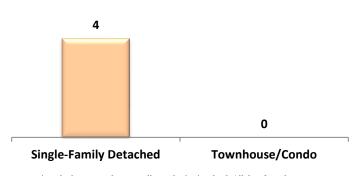


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### Sleepy Eye/Comfrey

## December 2022

#### **Year to Date**

Brown County, MN	2021	2022	Change	2021	2022	Change
New Listings	3	0	-100.0%	49	36	-26.5%
Closed Sales	3	2	-33.3%	58	38	-34.5%
Average Sales Price	\$ 118,166	\$ 52,800	-55.3%	\$ 132,058	\$ 158,848	20.3%
Percent of Original List Price Received at Sale*	97.0%	87.0%	-10.3%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	48	168	250.0%	75	68	-9.3%
Total Current Inventory**	3	2	<b>2</b> -33.3%			
Single-Family Detached Inventory	3	2	-33.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

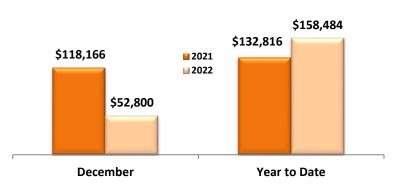
### **Activity-Most Recent Month**



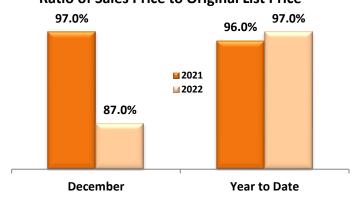
#### **Activity-Year to Date**

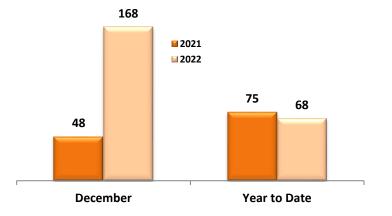


#### **Average Sales Price**

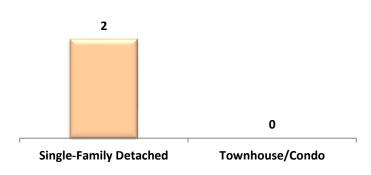


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### St. Clair/Waldorf/Pemberton/Janesville

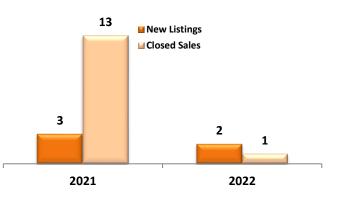
## December 2022 Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

Multiple Counties, MN	2021 2022 Cha		Change	2021		2022		Change										
New Listings		3		2	-33.3%	56			36	-35.7%								
Closed Sales		13		1	-92.3%	46		42		-8.7%								
Average Sales Price	\$	227,430	\$	90,000	-60.4%	\$	216,001	\$	218,523	1.2%								
Percent of Original Last Price Received at Sale*		96.0%		90.0%	-6.2%		100.0%		95.0%	-5.0%								
Average Days on Market Until Sale		47	110		134.0%	69			79	14.5%								
Total Current Inventory**		3		3		3		3		6	100.0%							
Single-Family Detached Inventory		3		3		3		3		3		5	66.7%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

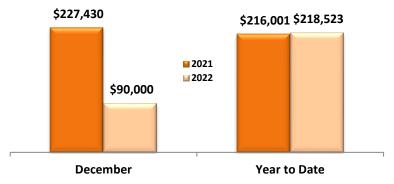
## **Activity-Most Recent Month**



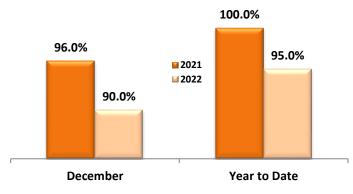
## **Activity-Year to Date**

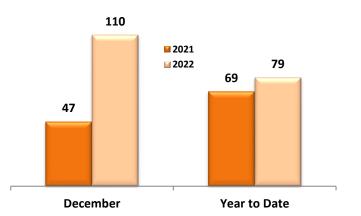


### **Average Sales Price**

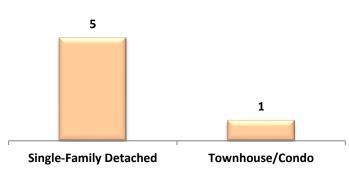


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### St. Peter/Kasota/Cleveland

## December 2022

#### Year to Date

Multiple Counties, MN		2021		2022	Change	2021		2022		Change
New Listings		5		3	-40.0%		178		162	-9.0%
Closed Sales		15		8	-46.7%	174		144		-17.2%
Average Sales Price	\$	350,855	\$	285,825	-18.5%	\$	276,681	\$	304,332	10.0%
Percent of Original List Price Received at Sale*		100.0%		96.0%	-4.0%		99.0%		97.0%	-2.0%
Average Days on Market Until Sale		68		71	4.4%		79		70	-11.4%
Total Current Inventory**		10		10	0.0%					
Single-Family Detached Inventory	10		10		0.0%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

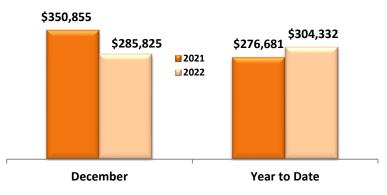
#### **Activity-Most Recent Month**

# **■** New Listings **■ Closed Sales** 15 5 3 2021 2022

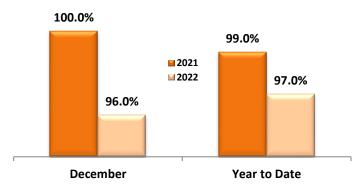
#### **Activity-Year to Date**



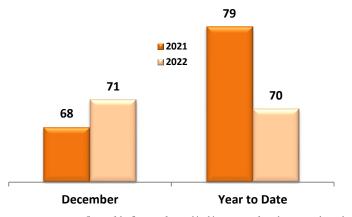
#### **Average Sales Price**

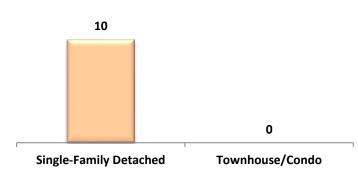


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### **Upper North Mankato**

## December 2022

#### Year to Date

Nicollet County, MN	2021		2022		Change 2021		2022		Change		
New Listings	3 <b>0</b>		0	-100.0%	181		.0%		154		-14.9%
Closed Sales	10		8	-20.0%	171		152		-11.1%		
Average Sales Price	\$ 335,415	\$	318,750	-5.0%	\$	333,444	\$	365,897	9.7%		
Percent of Original List Price Received at Sale*	101.0%		97.0%	-4.0%	4.0% 100.0%			100.0%	0.0%		
Average Days on Market Until Sale	54		81	50.0%	66			70	6.1%		
Total Current Inventory**	9		6	-33.3%							
Single-Family Detached Inventory	5		5	0.0%							

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

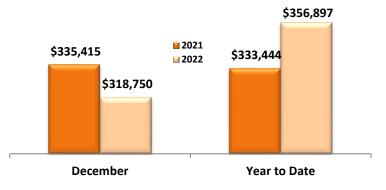
#### **Activity-Most Recent Month**

# ■ New Listings 10 **■ Closed Sales** 3 0 2021 2022

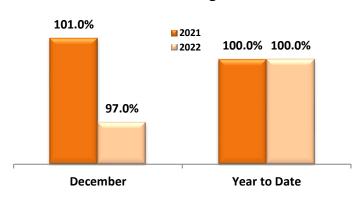
#### **Activity-Year to Date**



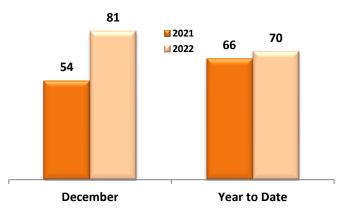
#### **Average Sales Price**

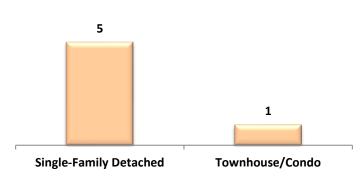


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### West Mankato/Skyline

#### December 2022

## **Year to Date**

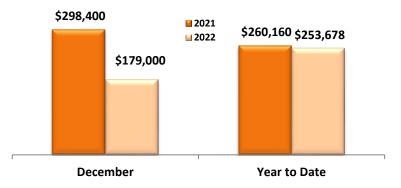
Blue Earth County, MN	2021		2022		Change	2021		2022	Change
New Listings	0		2		#DIV/0!	60		55	-8.3%
Closed Sales		7		1	-85.7%		67	48	-28.4%
Average Sales Price	\$ 2	298,400	\$	179,000	-40.0%	\$	260,160	\$ 253,678	-2.5%
Percent of Original List Price Received at Sale*	99	9.0%	:	108.0%	9.1%	103.0%		99.0%	-3.9%
Average Days on Market Until Sale		83		30	-63.9%	64		48	-25.0%
Total Current Inventory**		1		2	100.0%				•
Single-Family Detached Inventory		1		2	100.0%				

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

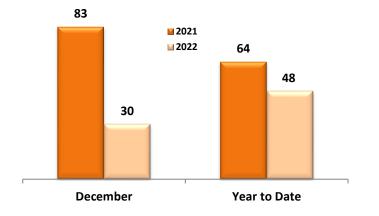
### **Activity-Most Recent Month**



#### **Average Sales Price**



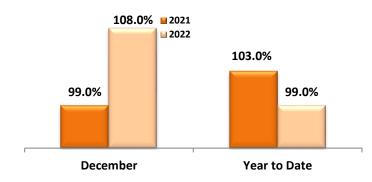
#### **Average Days on Market Until Sale**



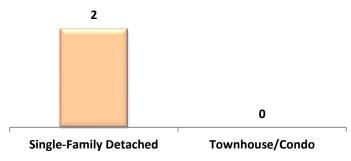
#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



mesota Multiple Listing Service.