



February, 2020  
Housing Market

Total Volume Sold

**\$19.4 Million**

Average Sold price

**\$191,838**

Total Close Sales

**101**

Total New Listings

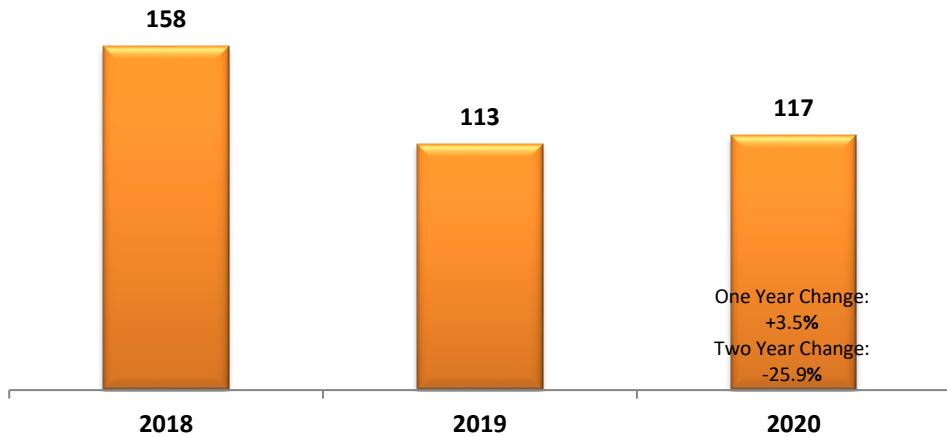
**117**



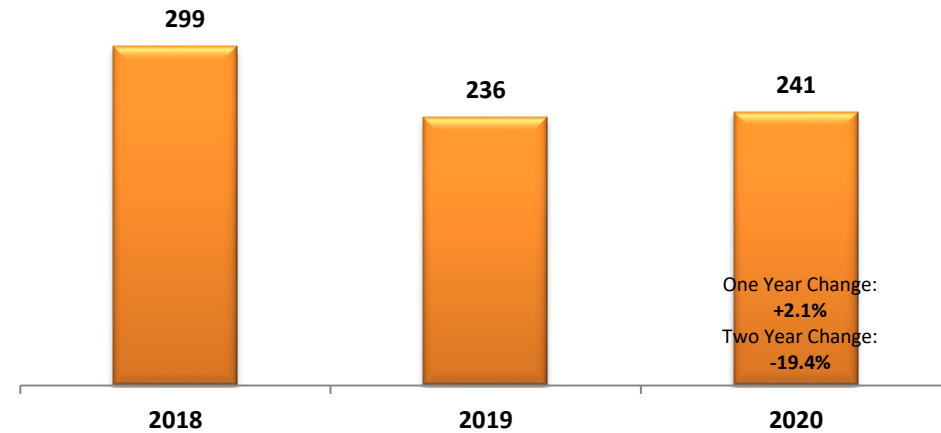
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

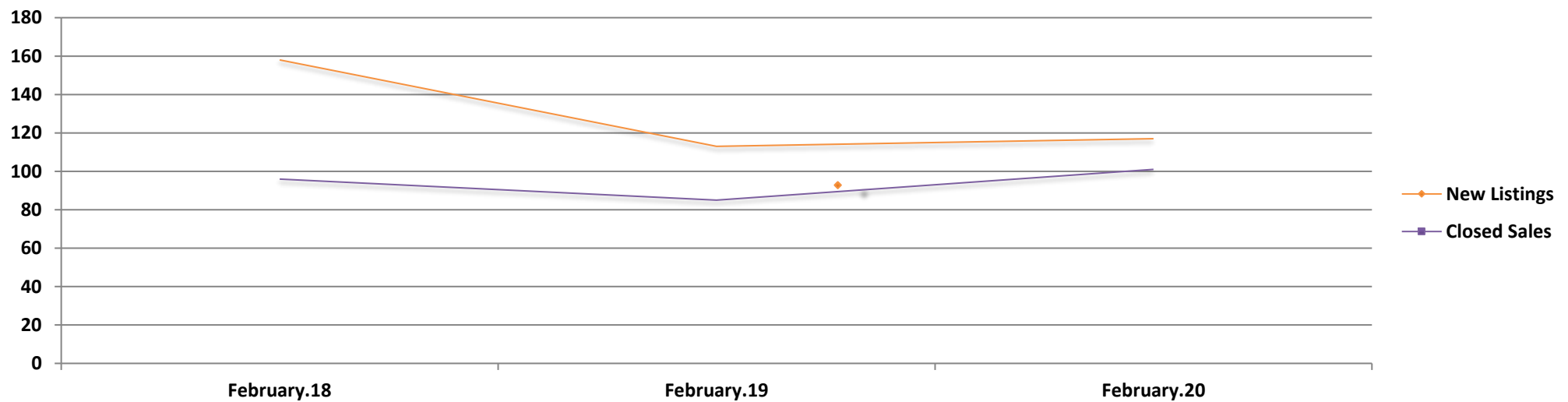
## February 2020



## Year to Date



## Historical Market Activity

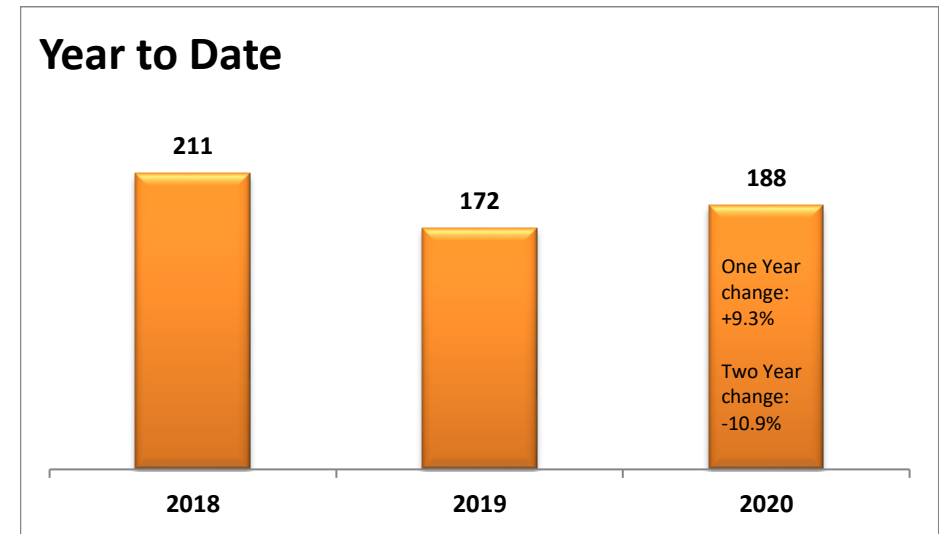
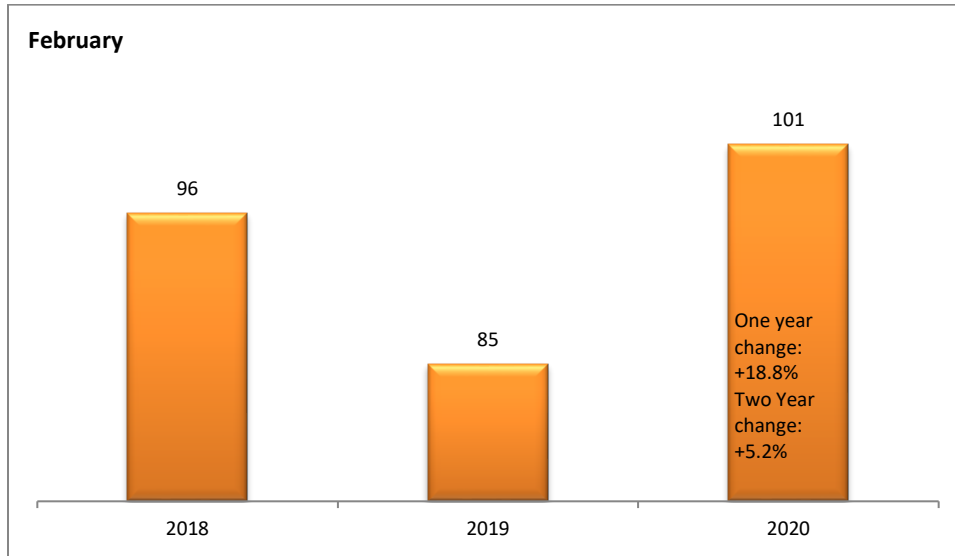


# Closed Sales

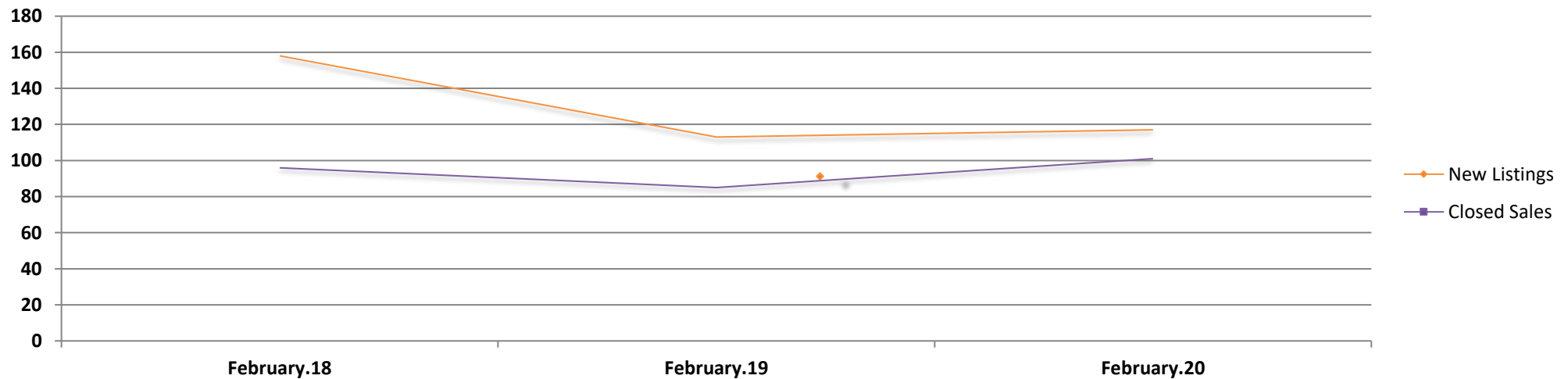
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Market Activity

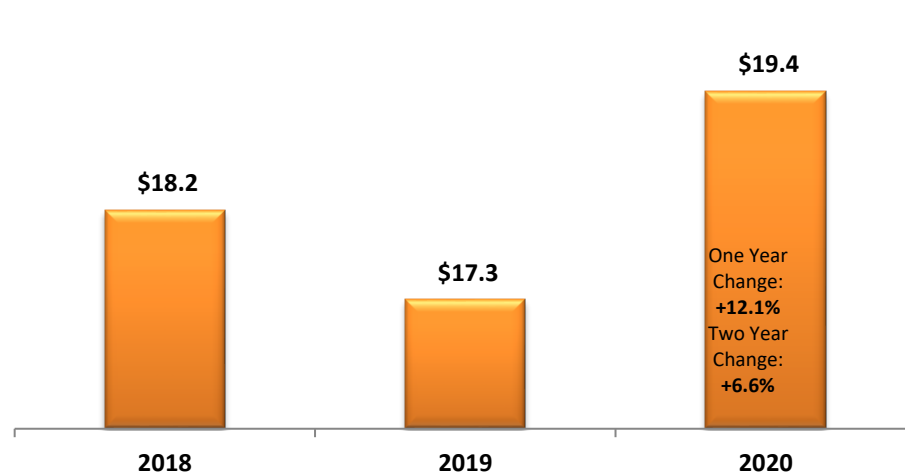


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

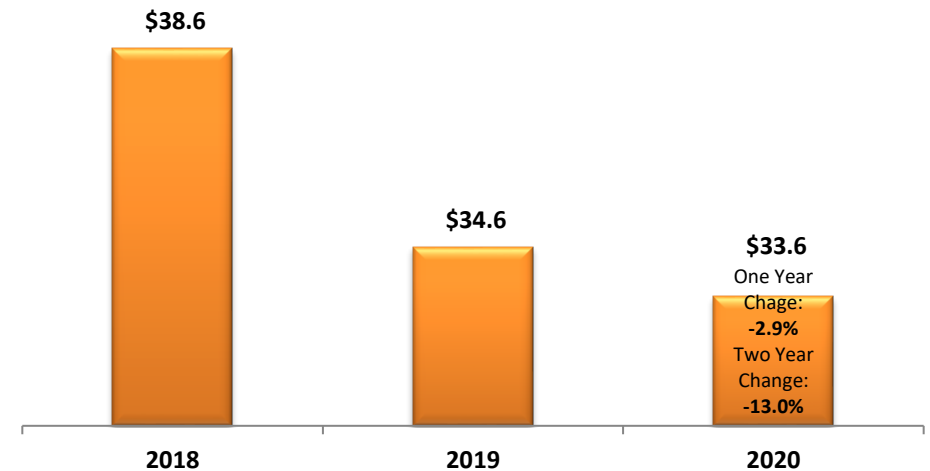


## February 2020

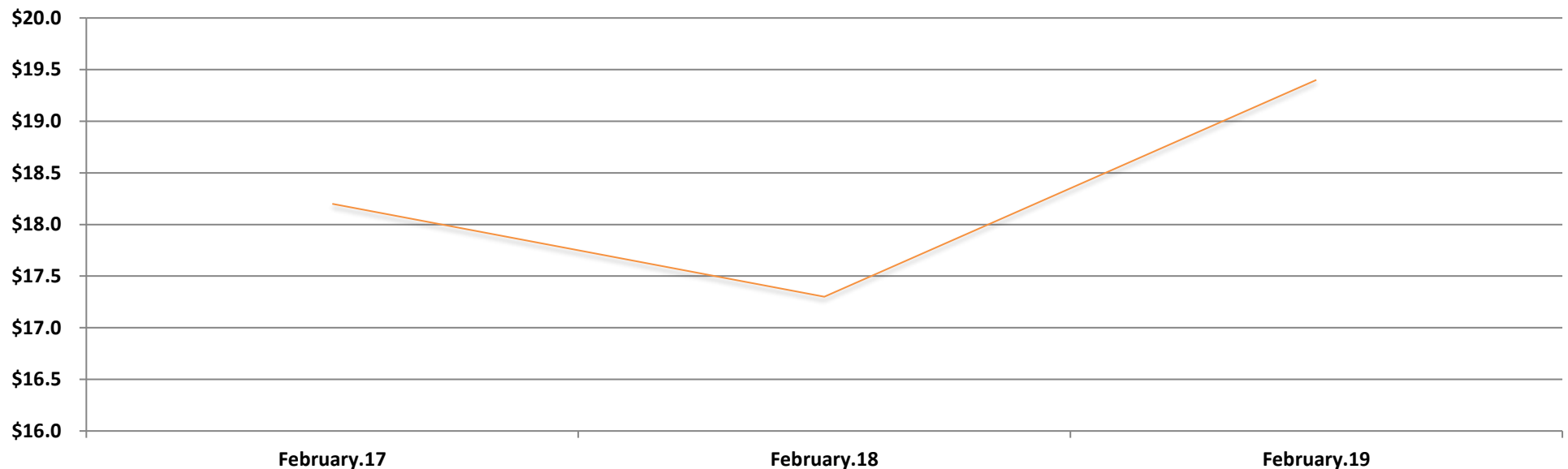


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



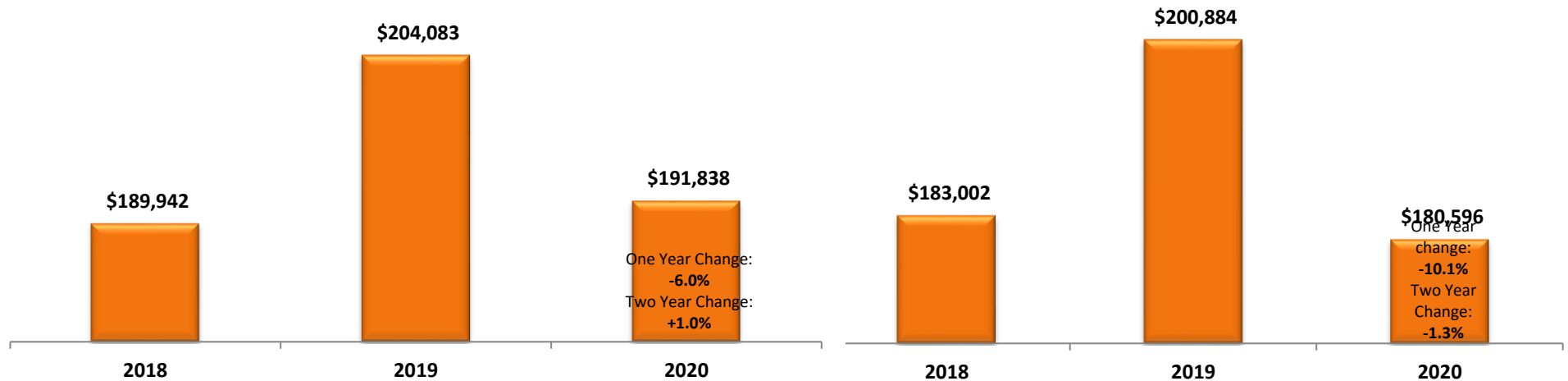
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

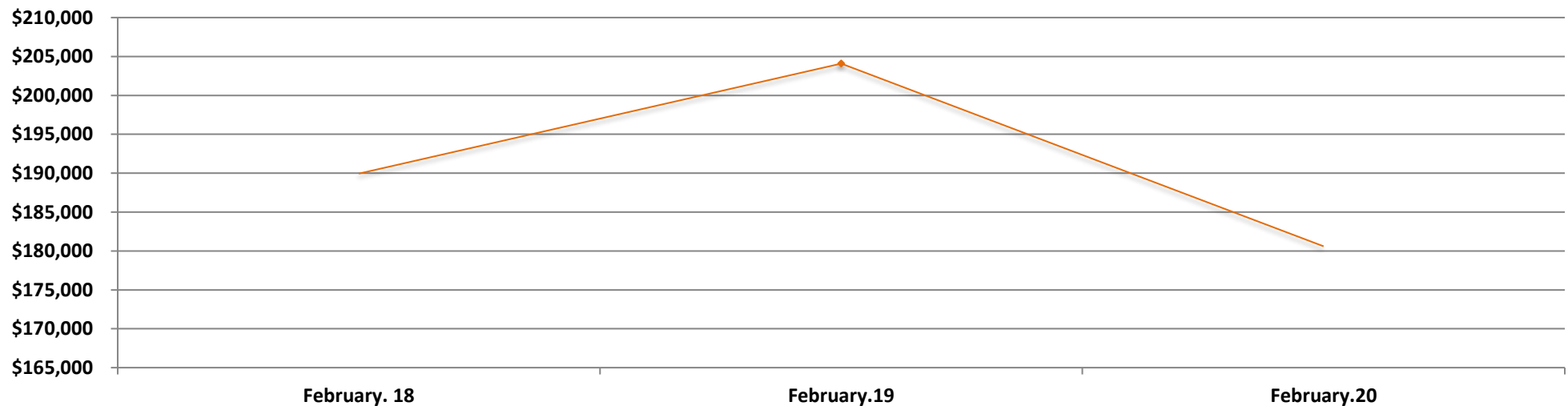
## February, 2020

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



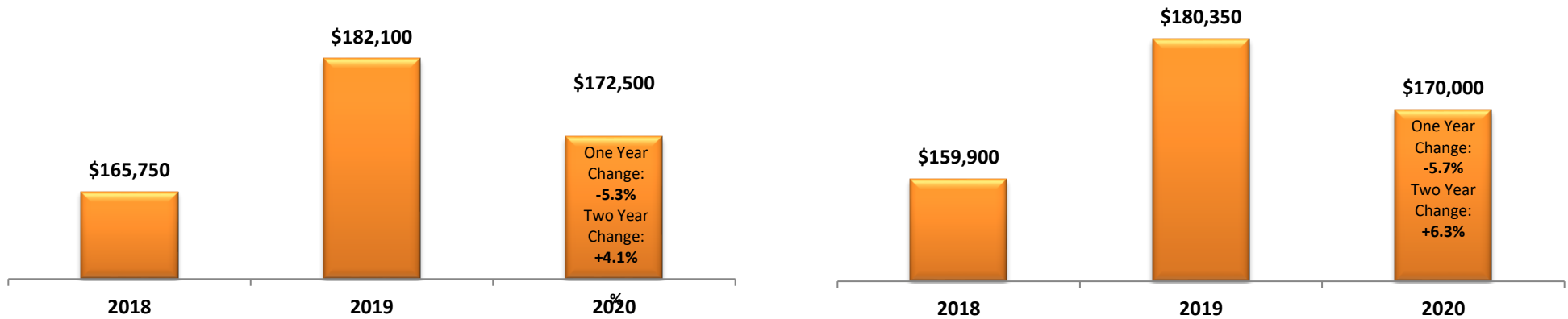
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

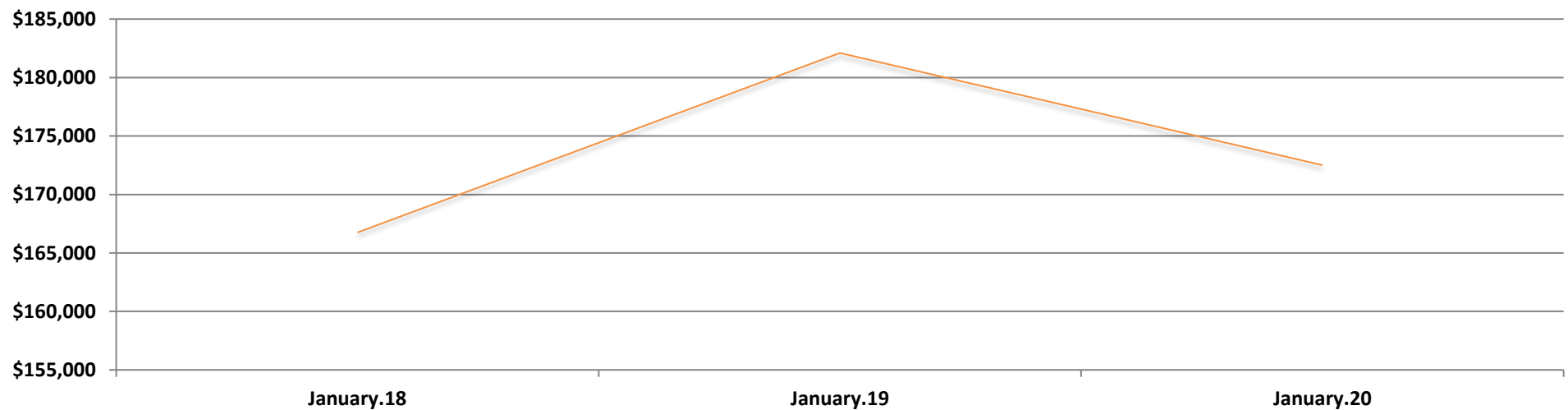
## February, 2020

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

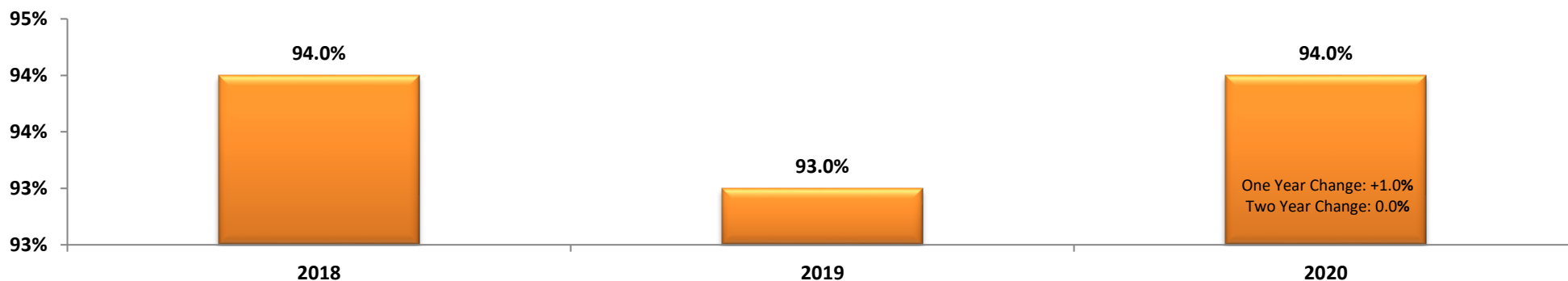
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



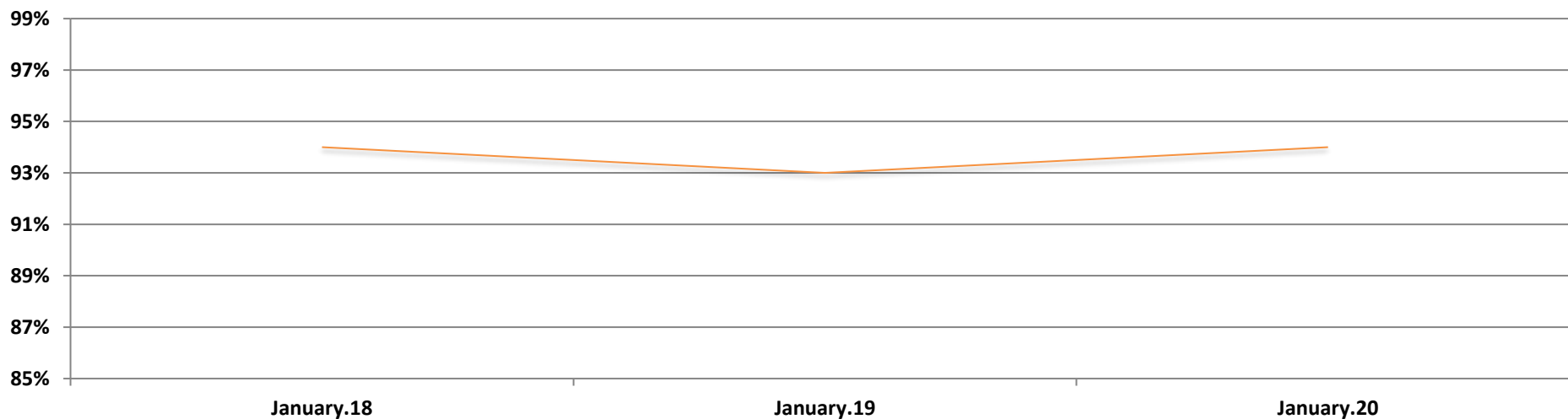
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

February, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale

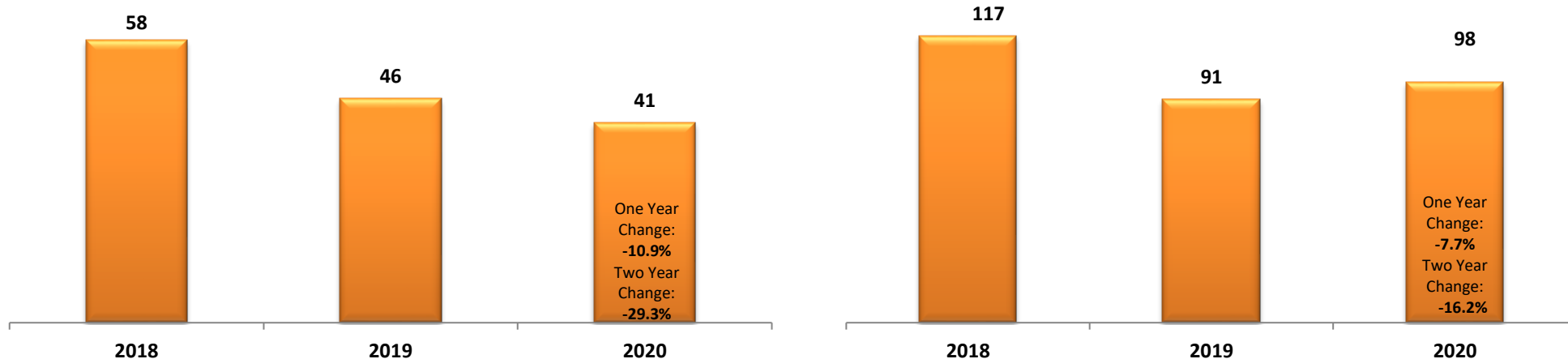


# New Listings in Zip Codes 56001 & 56003

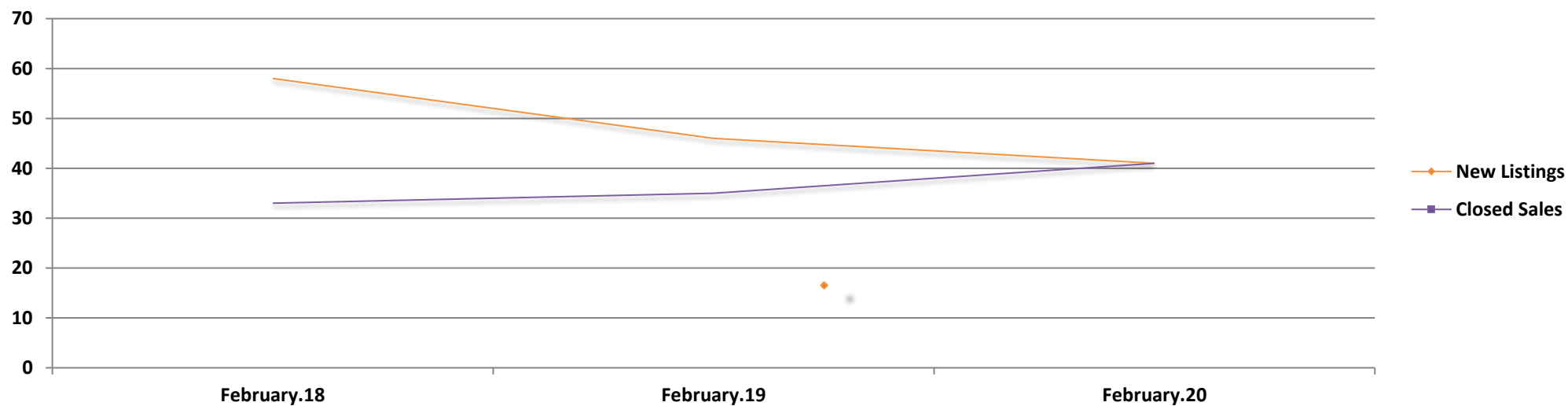
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## February, 2020

## Year to Date



## Historical Market Activity

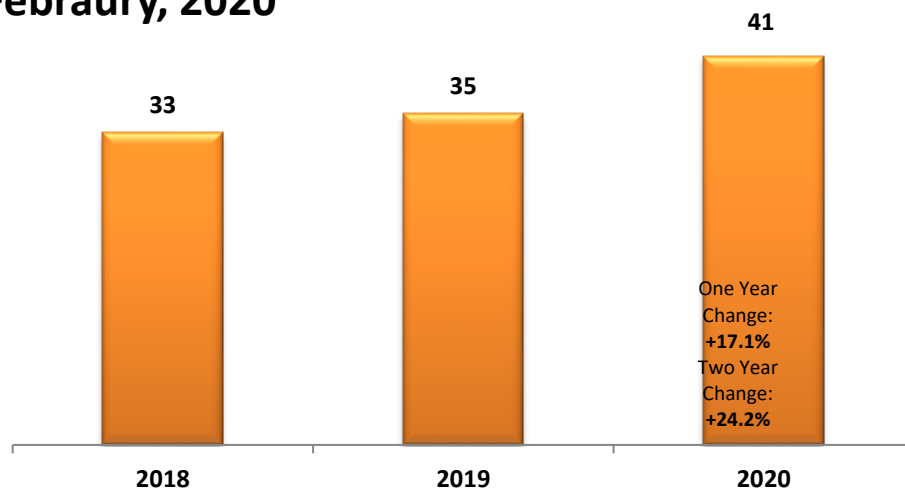




# Closed Sales in Zip Codes 56001 & 56003

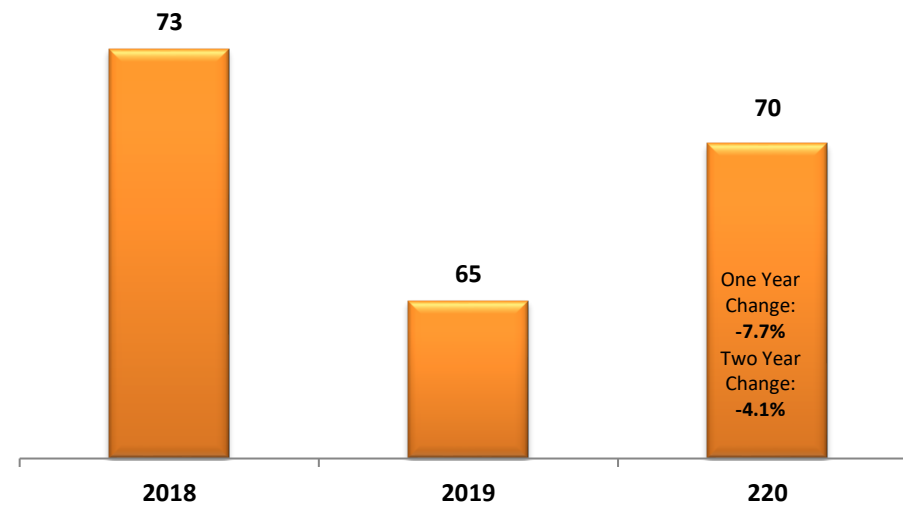
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## Febraury, 2020

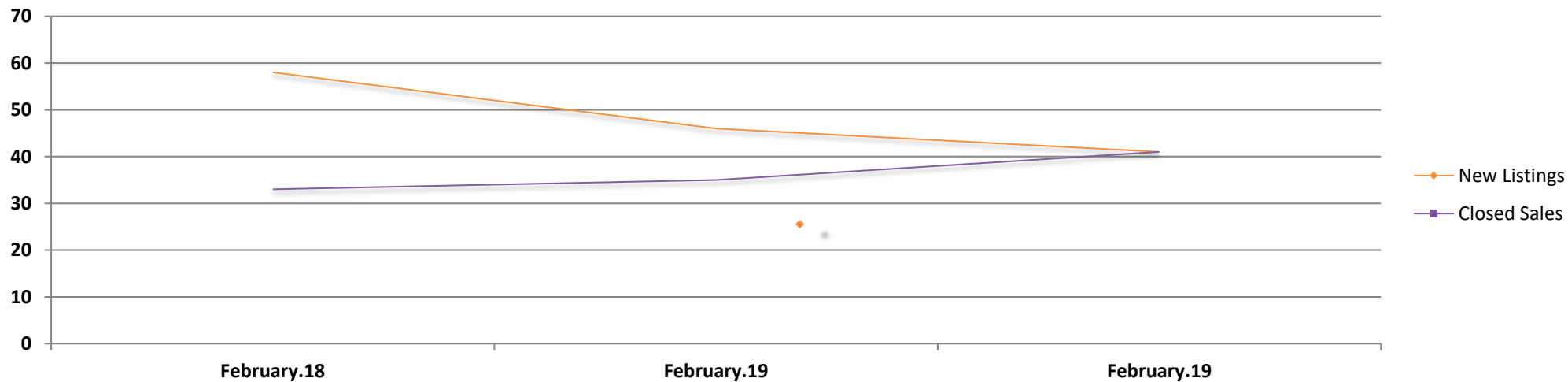


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Market Activity



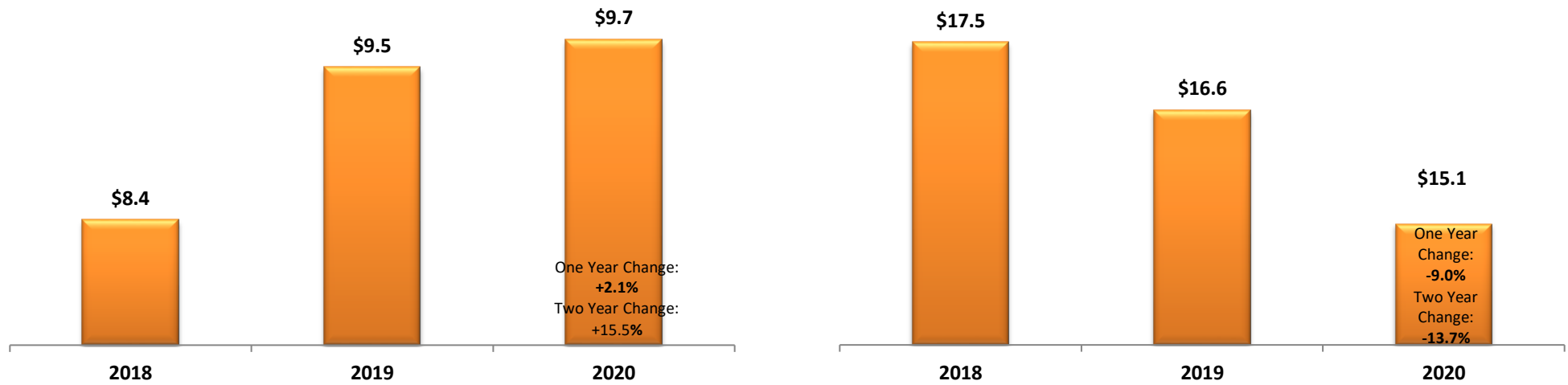
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

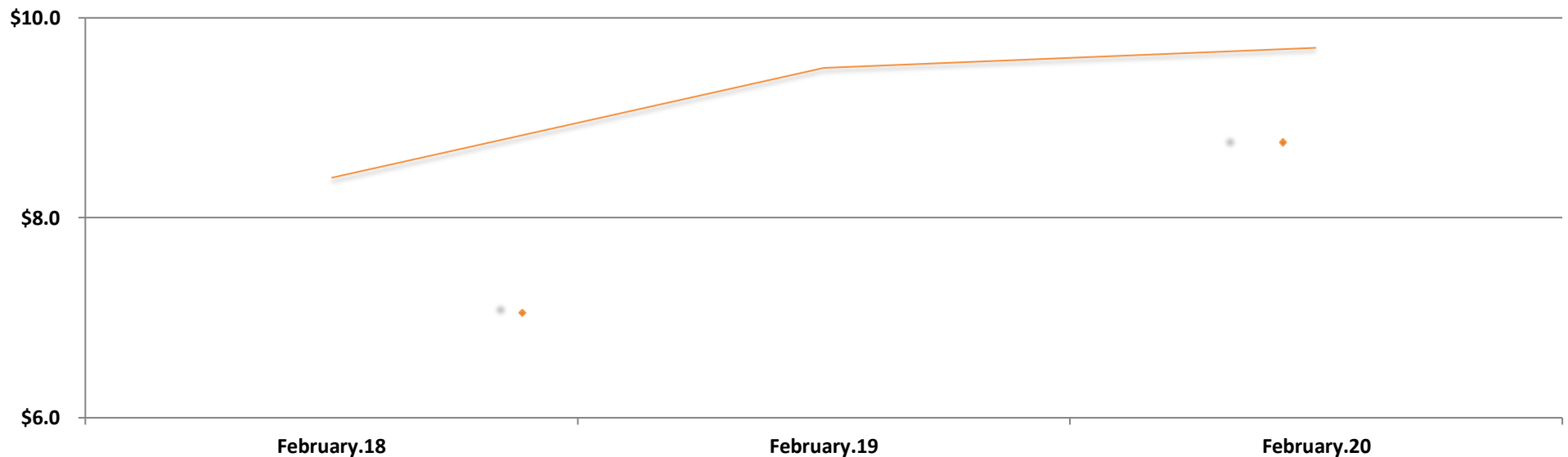
## February, 2020

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

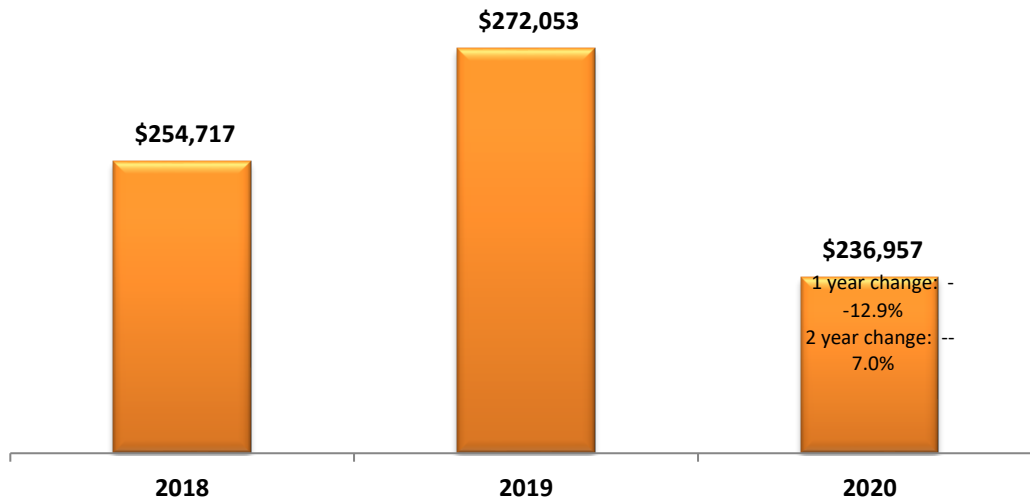
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



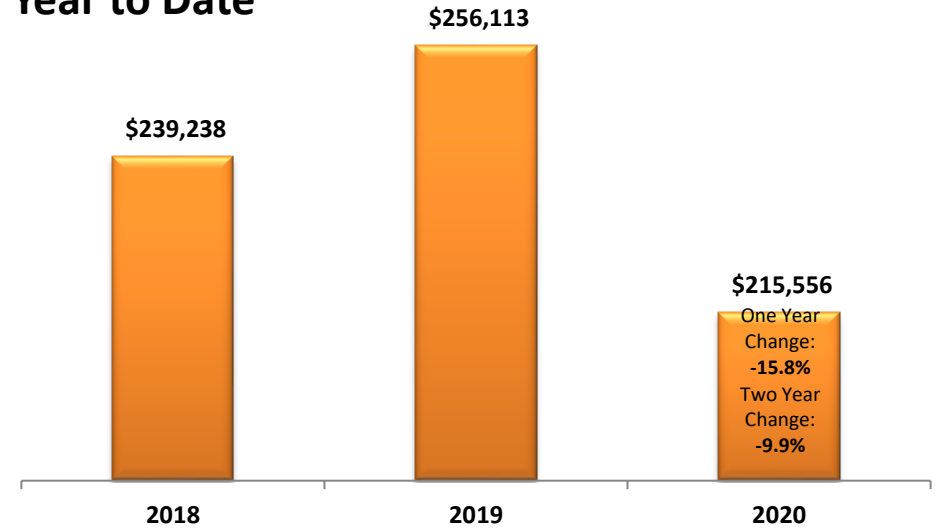
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

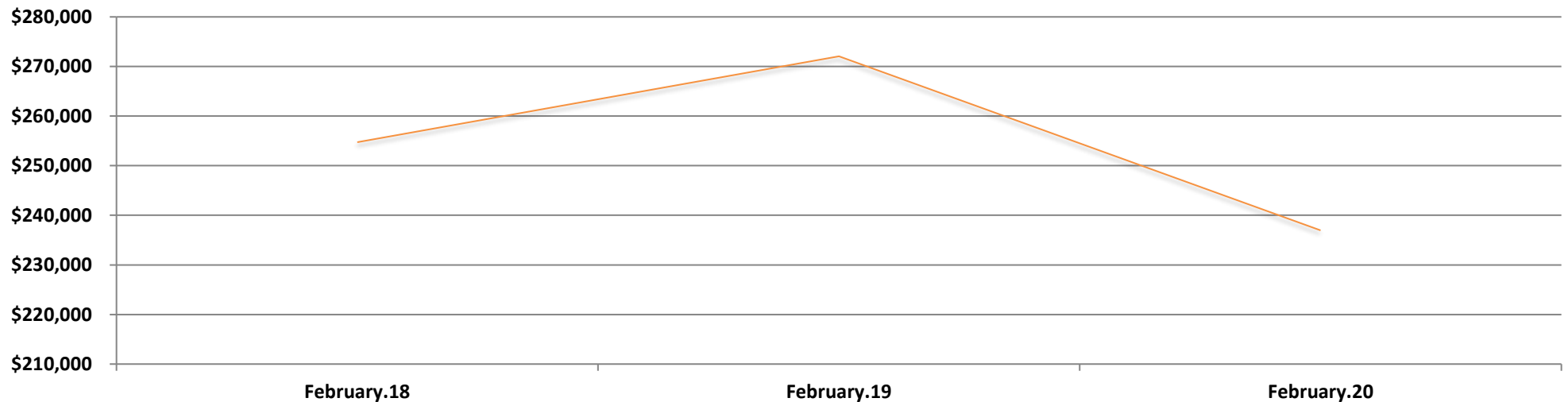
## February, 2020



## Year to Date



## Historical Average Prices



# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

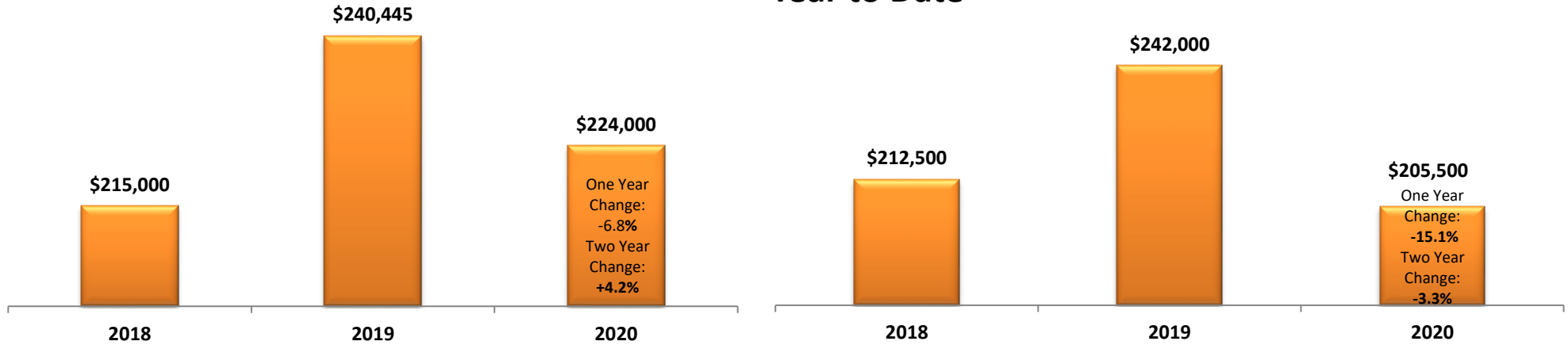


Figures do not take into account seller concessions

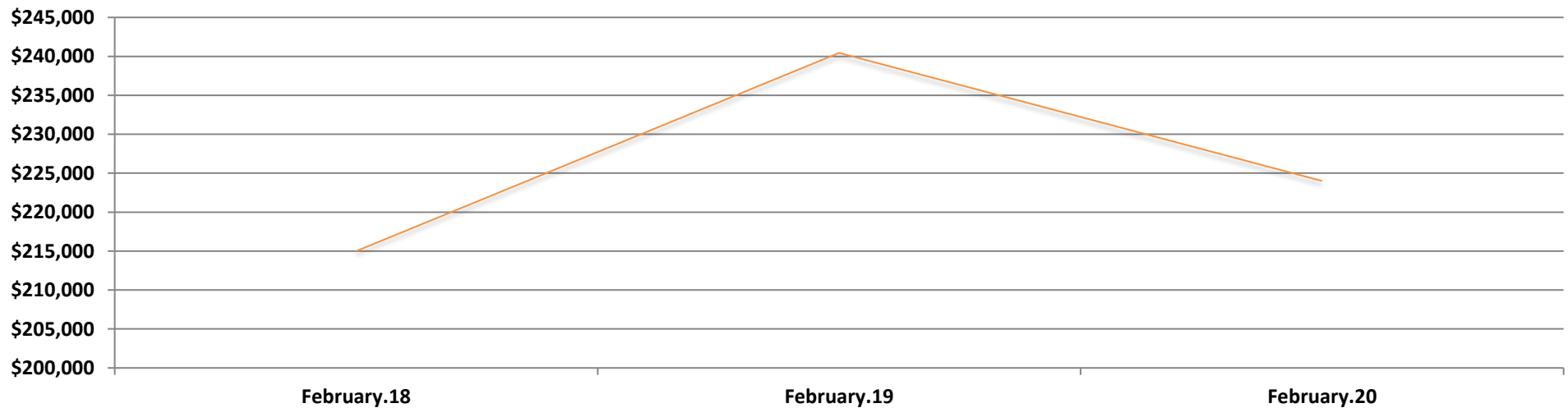
February, 2020

Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

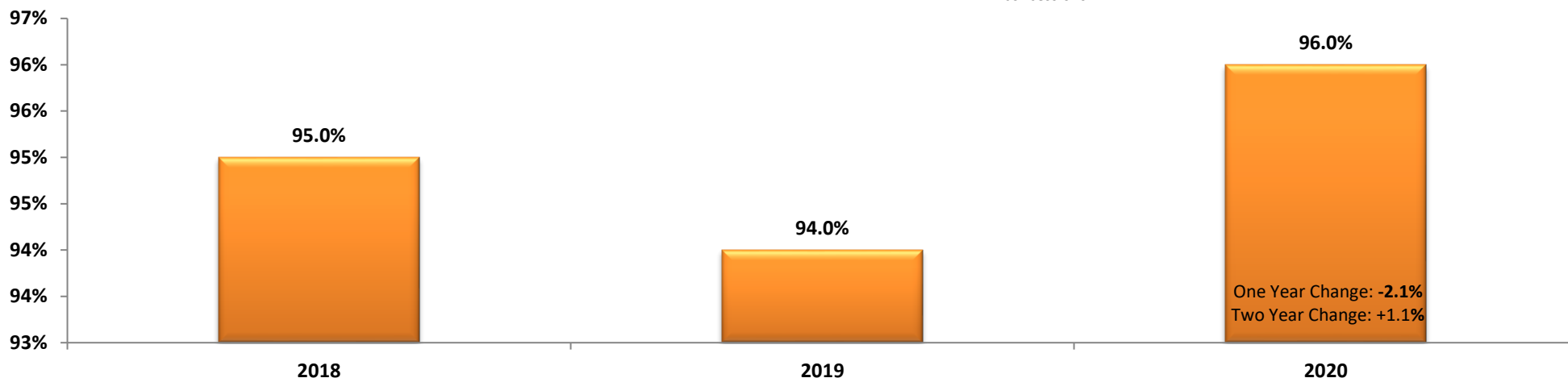
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



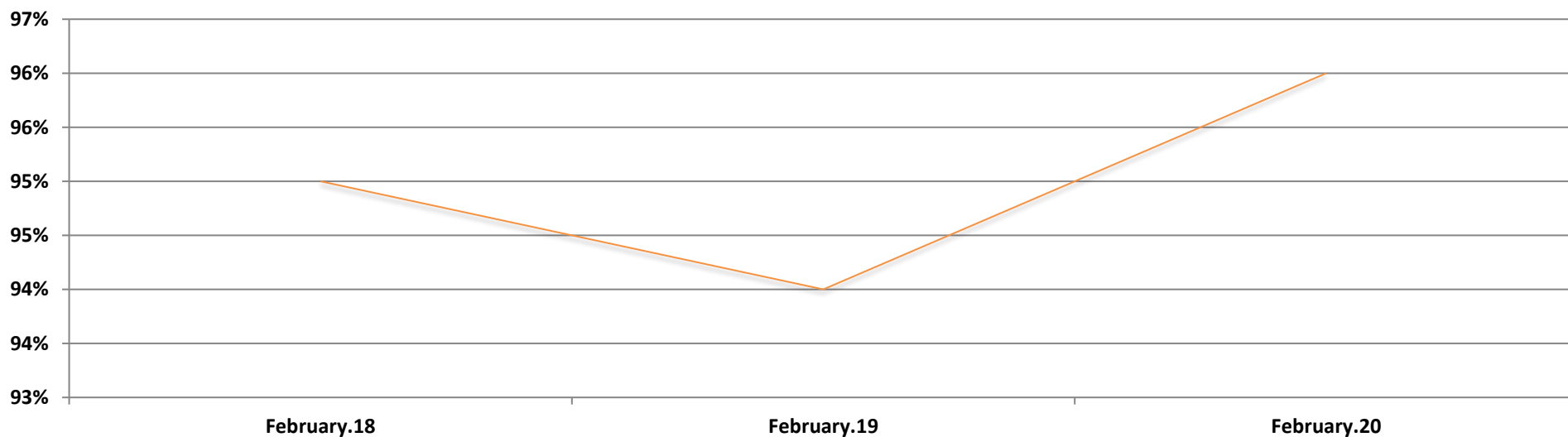
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## February, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

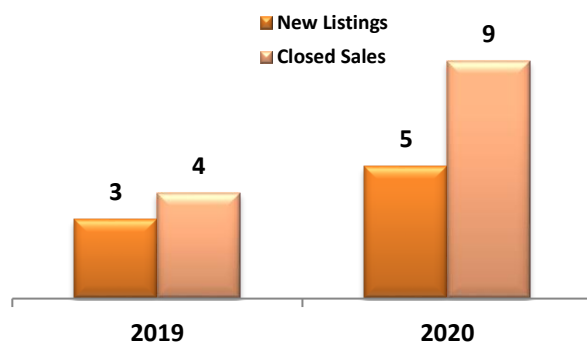
February, 2020

Year to Date

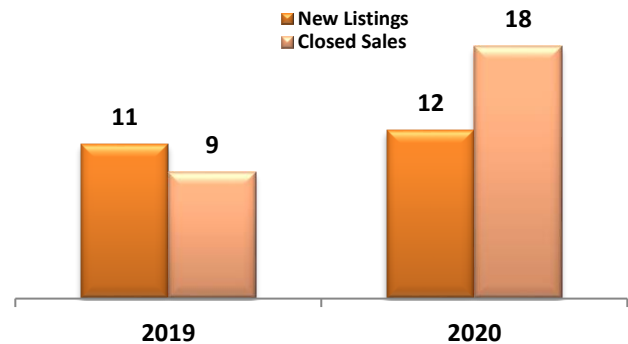
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	5	66.7%	11	12	9.1%
Closed Sales	4	9	125.0%	9	18	100.0%
Average Sales Price	\$ 125,662	\$ 113,516	-9.7%	\$ 120,405	\$104,530	-13.2%
Percent of Original Last Price Received at Sale*	97.0%	93.0%	-4.1%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	177	97	-45.2%	144	110	-23.6%
Total Current Inventory**	34	40	17.6%	.	.	.
Single-Family Detached Inventory	34	39	14.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

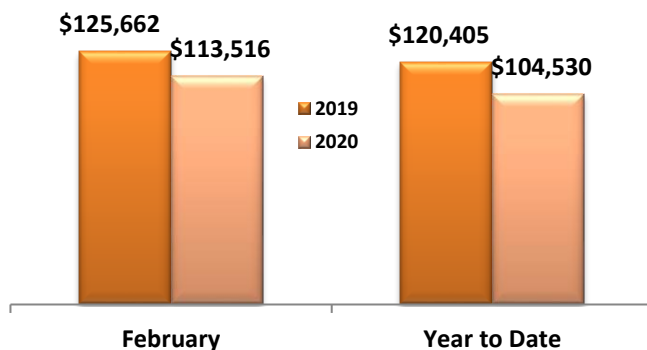
## Activity-Most Recent Month



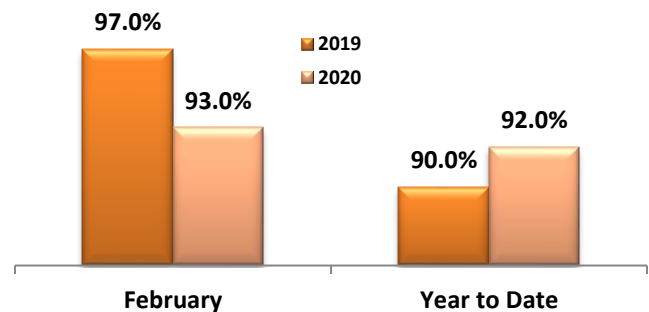
## Activity-Year to Date



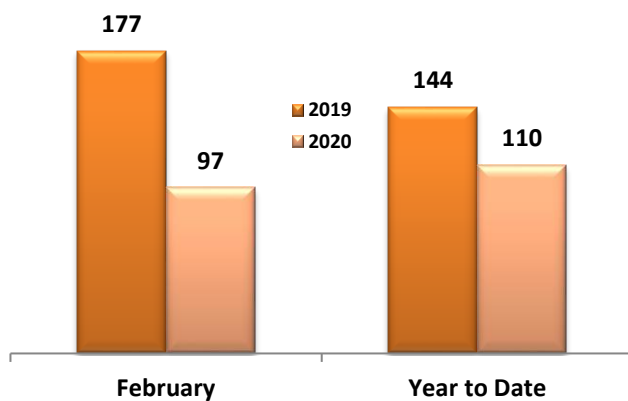
## Average Sales Price



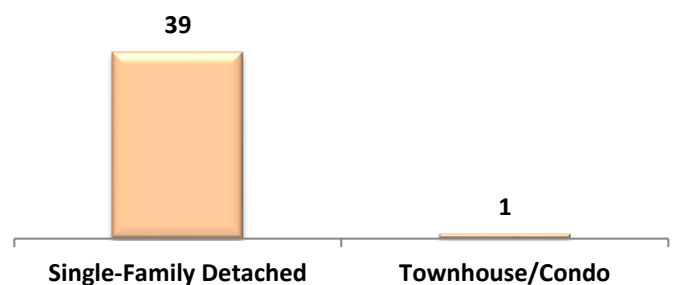
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Eagle Lake/Madison Lake

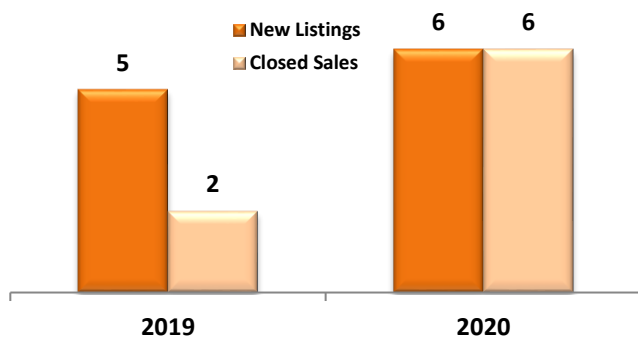
February 2020

Year to Date

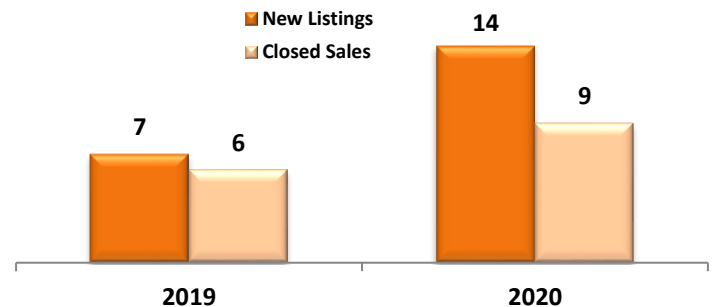
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	6	20.0%	7	14	100.0%
Closed Sales	2	6	200.0%	6	9	50.0%
Average Sales Price	\$ 172,500	\$ 234,333	35.8%	\$ 266,494	\$ 224,822	-15.6%
Percent of Original Last Price Received at Sale*	75.0%	91.0%	21.3%	91.0%	94.0%	3.3%
Average Days on Market Until Sale	147	91	-38.1%	146	86	-41.1%
Total Current Inventory**	14	19	35.7%	.	.	.
Single-Family Detached Inventory	9	19	111.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

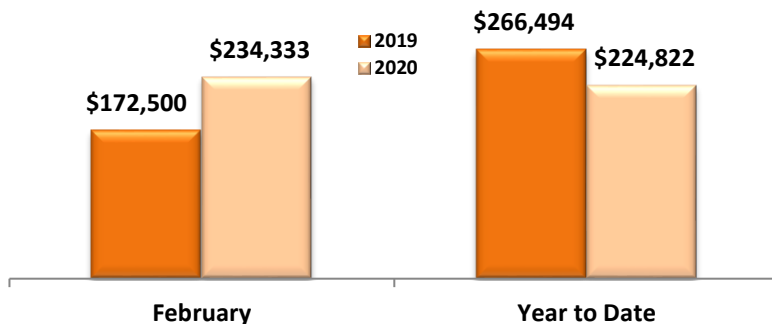
### Activity-Most Recent Month



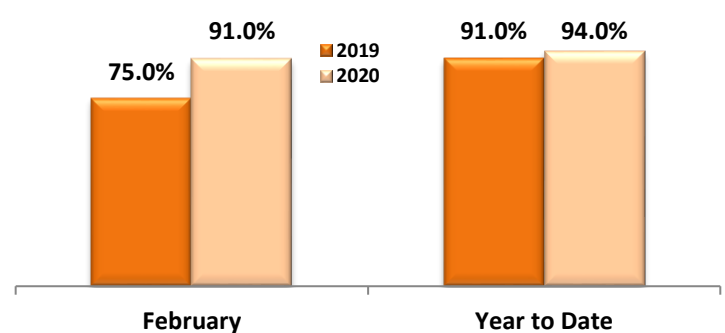
### Activity-Year to Date



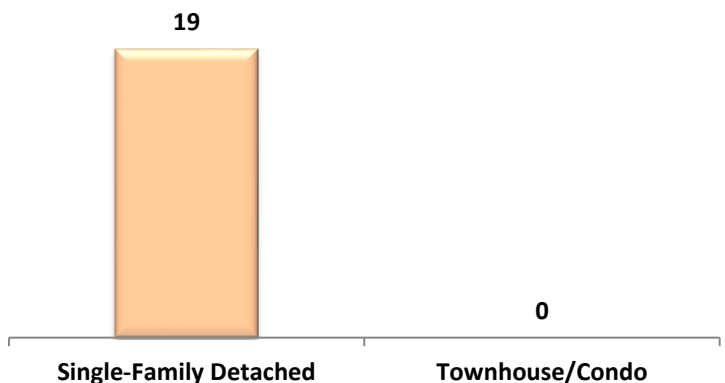
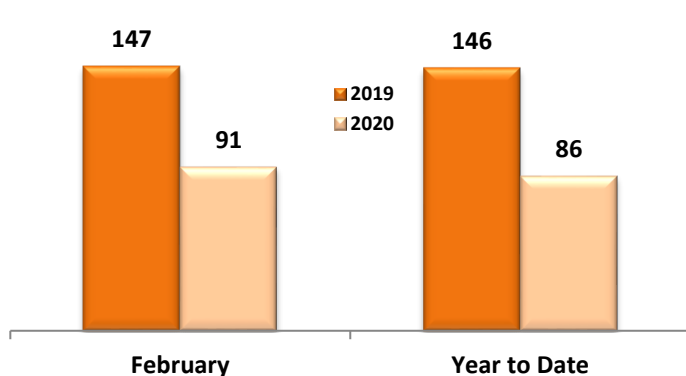
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Elysian/Waterville

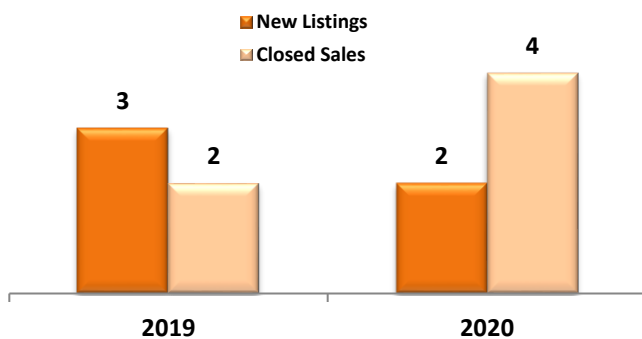
## February 2020

## Year to Date

Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	2	-33.3%	6	6	0.0%
Closed Sales	2	4	100.0%	4	4	0.0%
Average Sales Price	\$ 145,000	\$ 250,478	72.7%	\$ 297,500	\$ 250,478	-15.8%
Percent of Original Last Price Received at Sale*	90.0%	93.0%	3.3%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	243	91	-62.6%	148	91	-38.5%
Total Current Inventory**	18	14	-22.2%	.	.	.
Single-Family Detached Inventory	18	14	-22.2%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

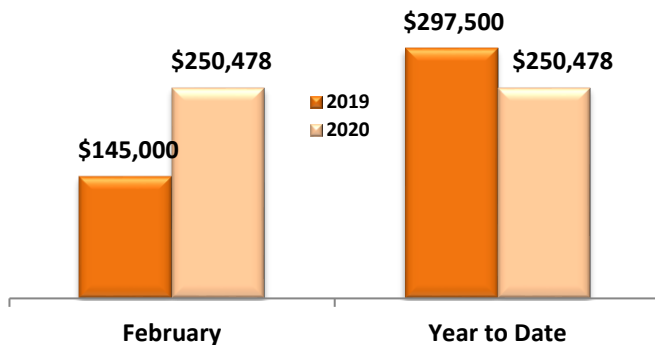
### Activity-Most Recent Month



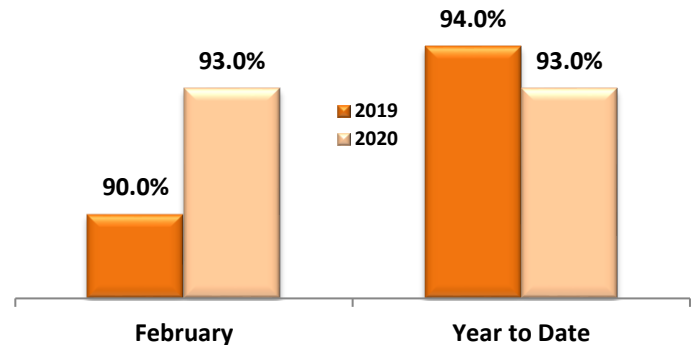
### Activity-Year to Date



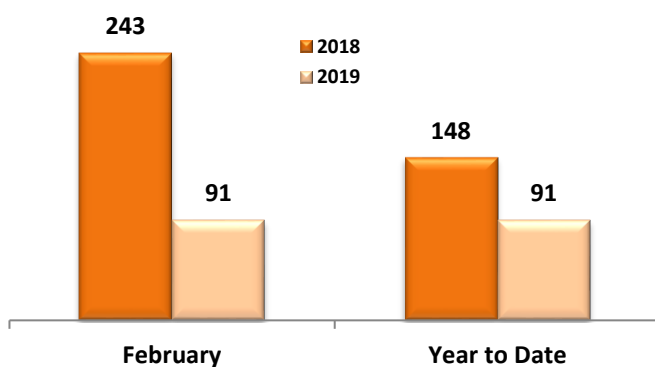
### Average Sales Price



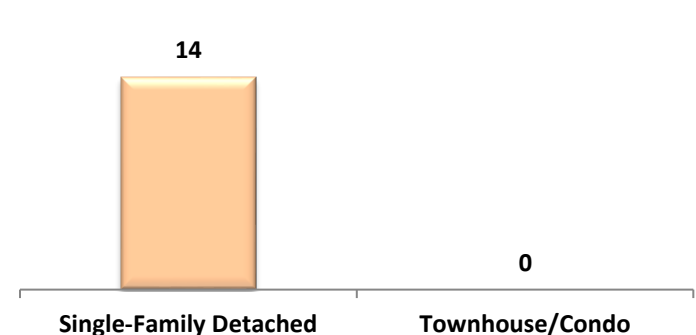
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## Lake Crystal

## February 2020

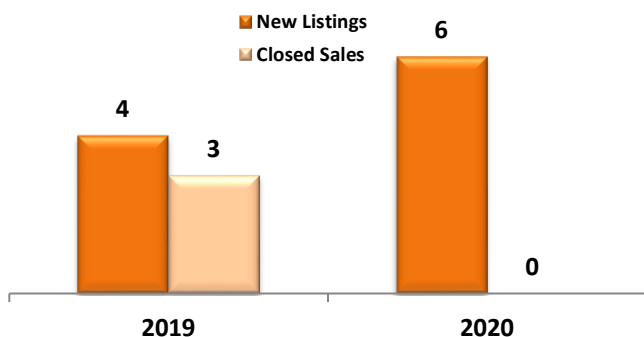
## Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	6	50.0%	5	8	60.0%
Closed Sales	3	0	-100.0%	5	1	-80.0%
Average Sales Price	\$ 236,166	\$ -	-100.0%	\$ 182,100	\$ 175,000	-3.9%
Percent of Original Last Price Received at Sale*	93.0%	0.0%	-100.0%	92.0%	90.0%	-2.2%
Average Days on Market Until Sale	130	0	-100.0%	128	130	1.6%
Total Current Inventory**	6	7	16.7%	.	.	.
Single-Family Detached Inventory	6	7	16.7%	.	.	.

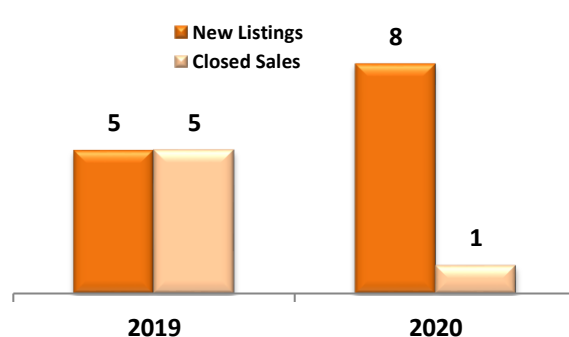
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

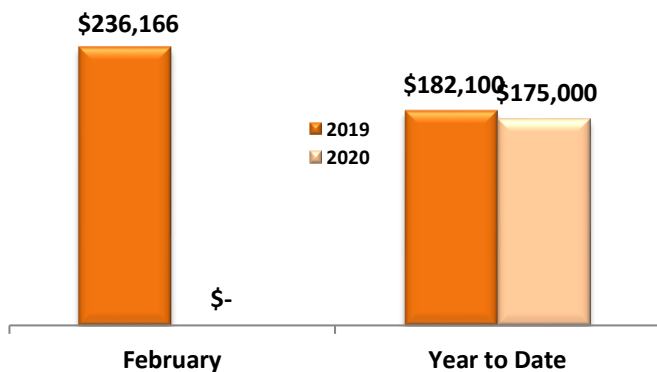
### Activity-Most Recent Month



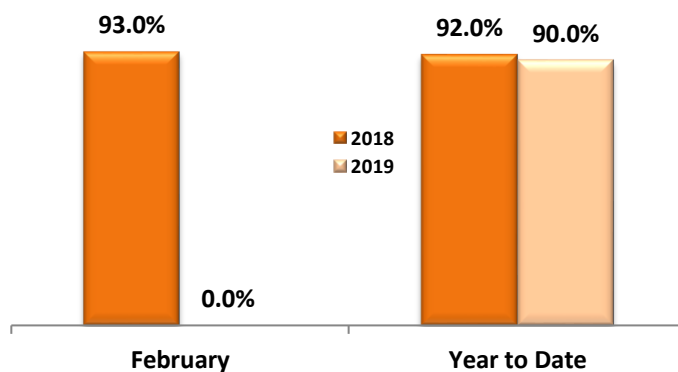
### Activity-Year to Date



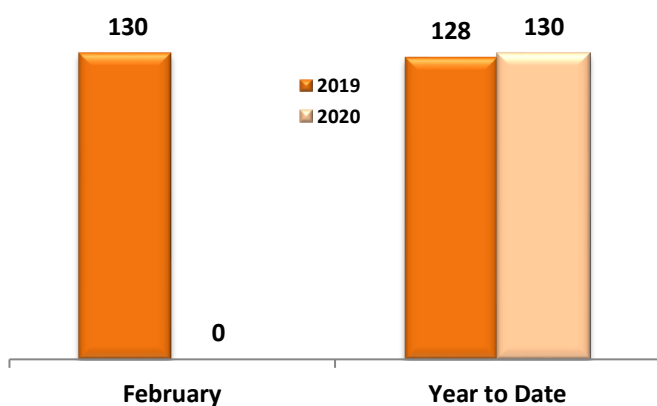
### Average Sales Price



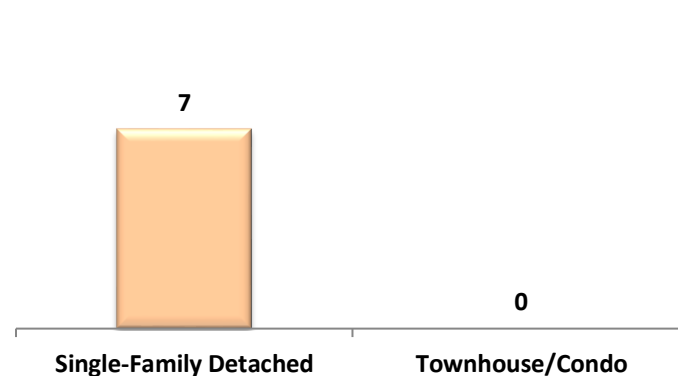
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

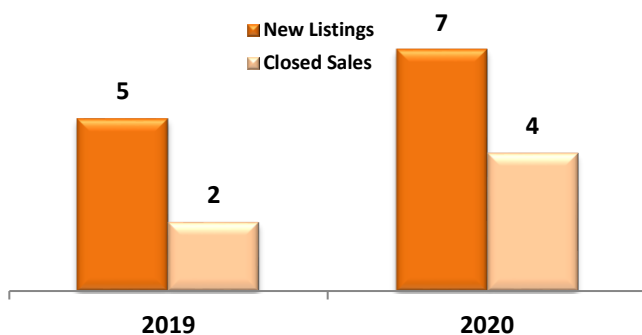
January 2020

Year to Date

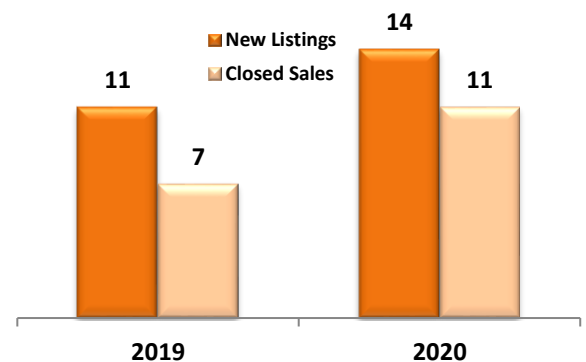
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	7	40.0%	11	14	27.3%
Closed Sales	2	4	100.0%	7	11	57.1%
Average Sales Price	\$ 200,250	\$ 154,500	-22.8%	\$ 142,192	\$ 168,263	18.3%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	85.0%	97.0%	14.1%
Average Days on Market Until Sale	160	69	-56.9%	138	86	-37.7%
Total Current Inventory**	10	17	70.0%	.	.	.
Single-Family Detached Inventory	9	17	88.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

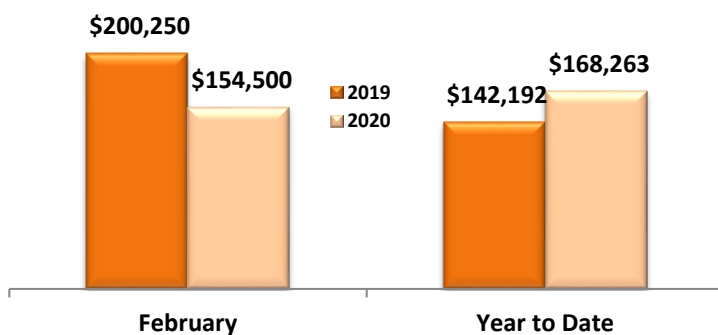
## Activity-Most Recent Month



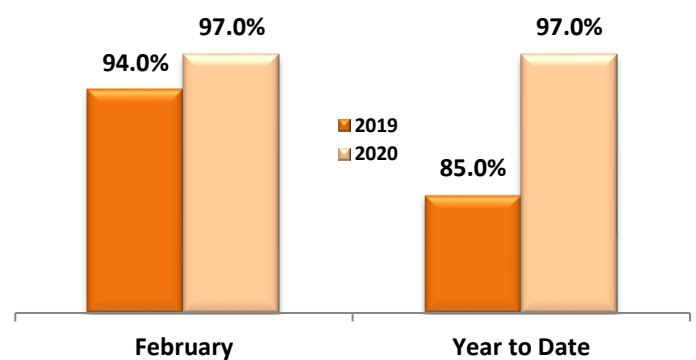
## Activity-Year to Date



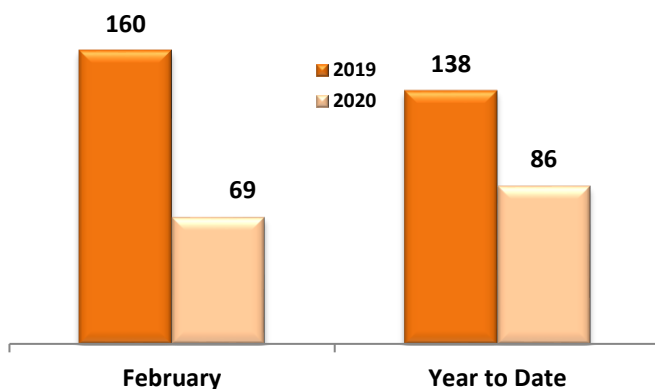
## Average Sales Price



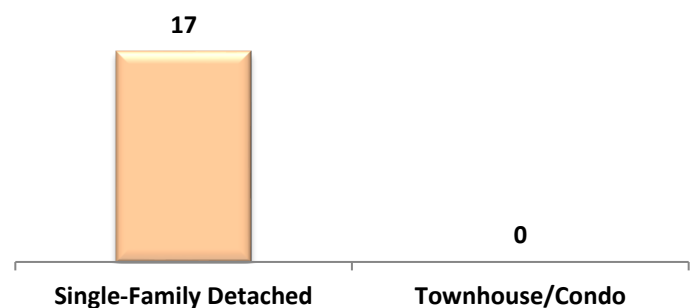
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lower North Mankato

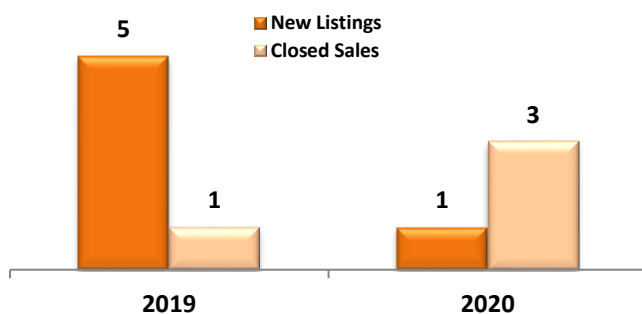
## February 2020

## Year to Date

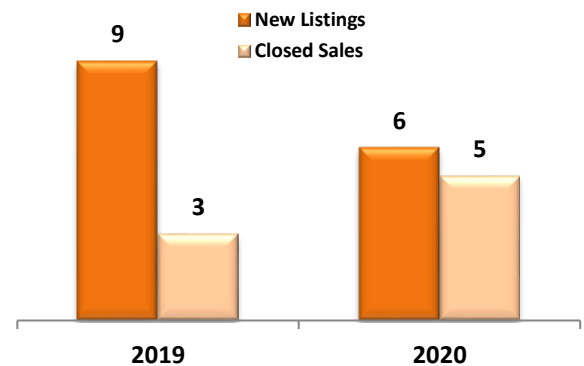
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	1	-80.0%	9	6	-33.3%
Closed Sales	1	3	200.0%	3	5	66.7%
Average Sales Price	\$ 172,700	\$ 160,833	-6.9%	\$ 161,866	\$ 159,500	-1.5%
Percent of Original List Price Received at Sale*	103.0%	98.0%	-4.9%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	37	55	48.6%	57	52	-8.8%
Total Current Inventory**	3	5	66.7%	.	.	.
Single-Family Detached Inventory	2	5	150.0%	.	.	.

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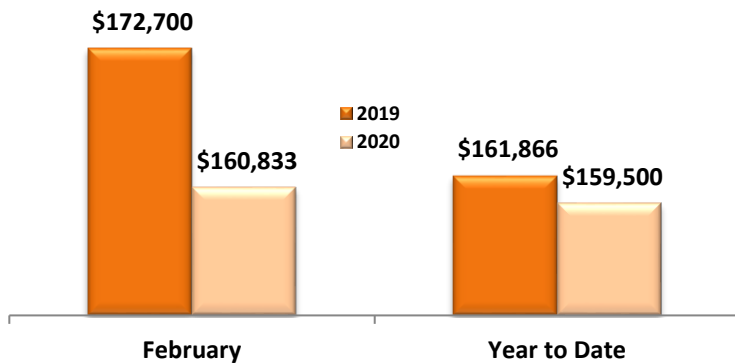
### Activity-Most Recent Month



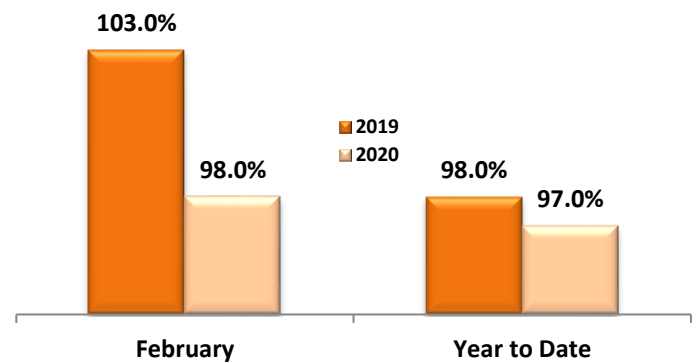
### Activity-Year to Date



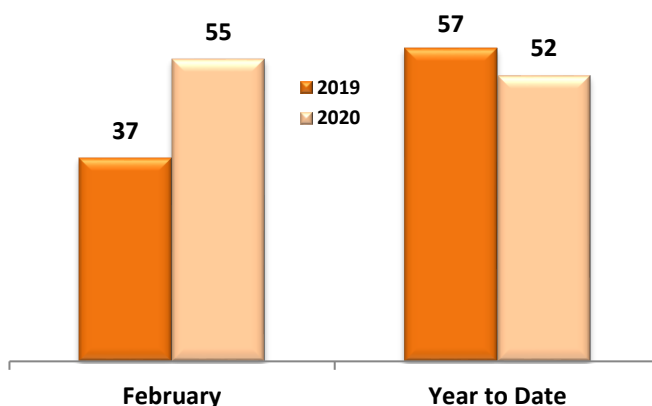
### Average Sales Price



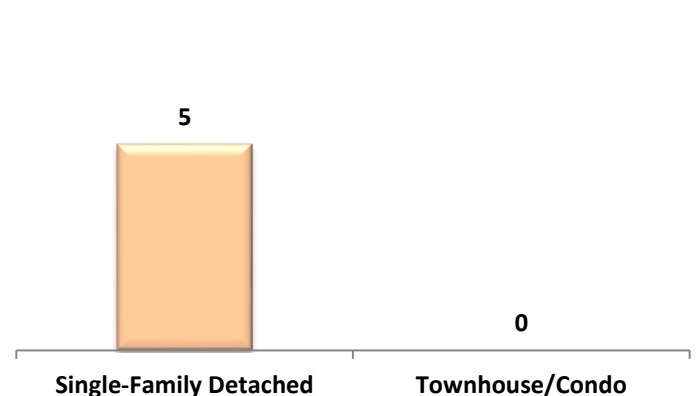
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

February 2020

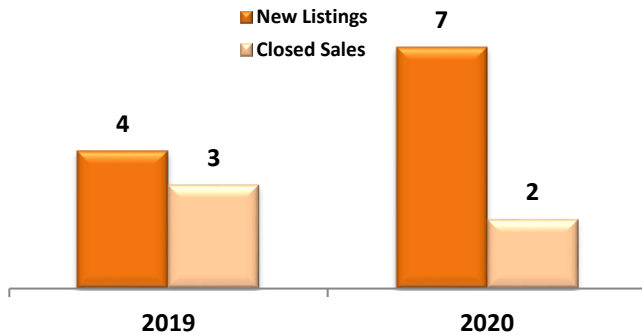
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	7	75.0%	9	16	77.8%
Closed Sales	3	2	-33.3%	9	6	-33.3%
Average Sales Price	\$ 40,666	\$138,175	239.8%	\$ 102,166	\$111,041	8.7%
Percent of Original Last Price Received at Sale*	94.0%	104.0%	10.6%	90.0%	98.0%	8.9%
Average Days on Market Until Sale	186	244	31.2%	136	122	-10.3%
Total Current Inventory**	33	44	33.3%	.	.	.
Single-Family Detached Inventory	32	44	37.5%	.	.	.

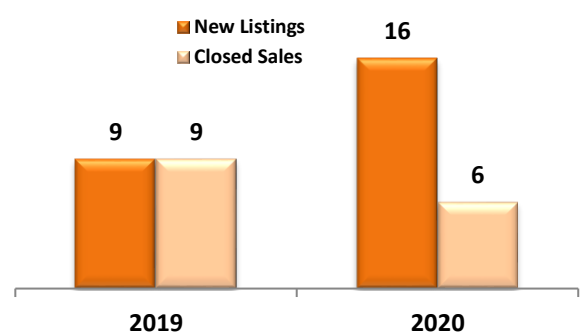
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

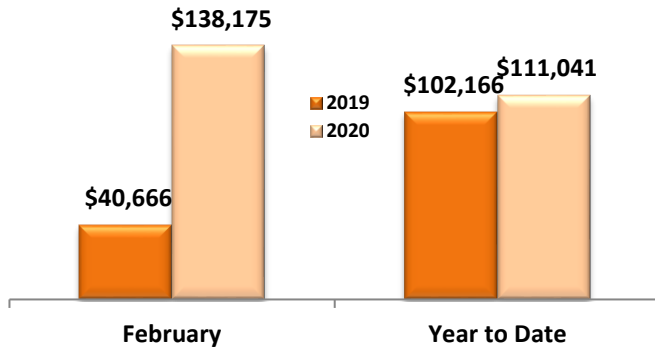
## Activity-Most Recent Month



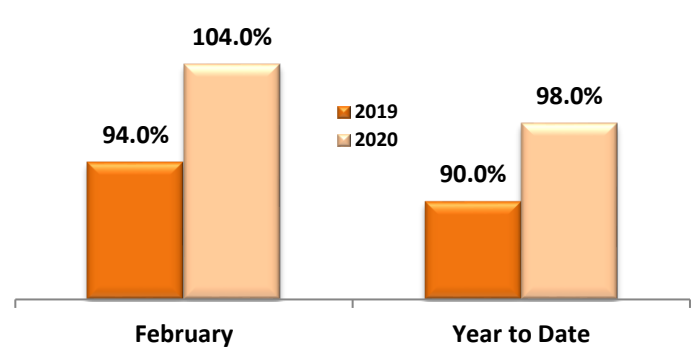
## Activity-Year to Date



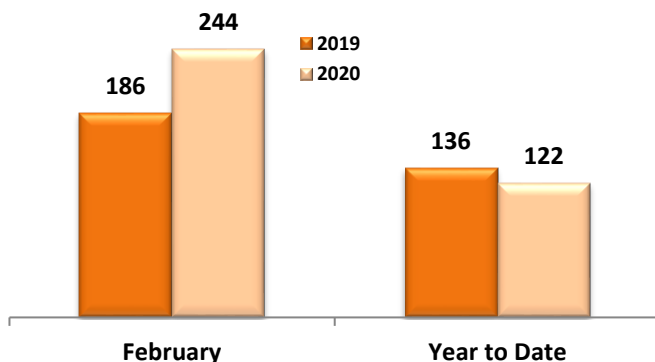
## Average Sales Price



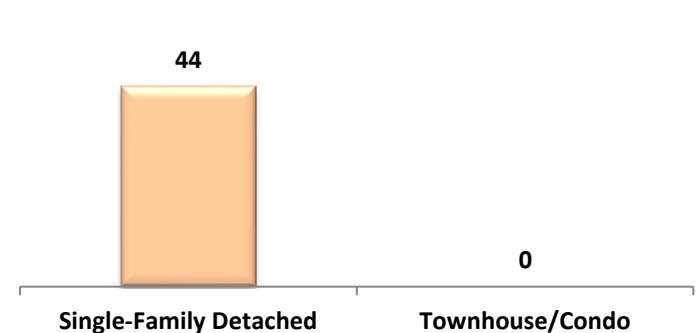
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

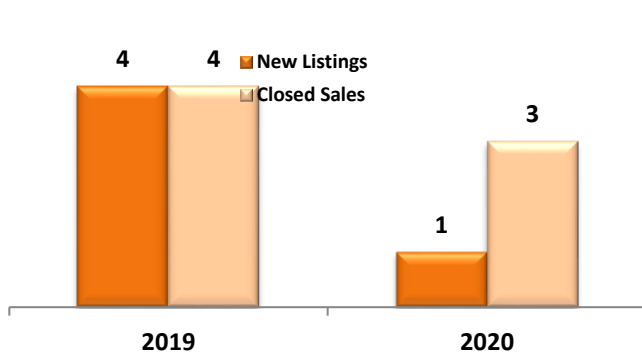
February 2020

Year to Date

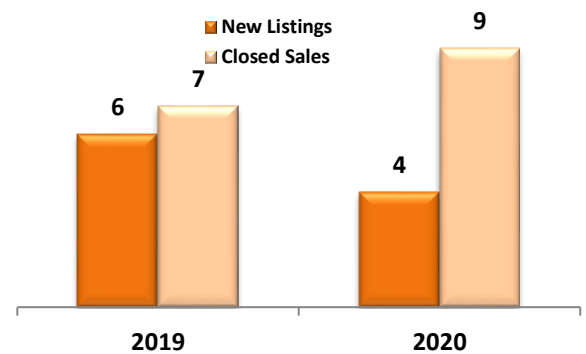
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	1	-75.0%	6	4	-33.3%
Closed Sales	4	3	-25.0%	7	9	28.6%
Average Sales Price	\$ 108,250	\$ 175,800	62.4%	\$ 134,642	\$ 130,619	-3.0%
Percent of Original Last Price Received at Sale*	82.0%	97.0%	18.3%	87.0%	93.0%	6.9%
Average Days on Market Until Sale	111	120	8.1%	110	86	-21.8%
Total Current Inventory**	9	5	-44.4%	.	.	.
Single-Family Detached Inventory	9	5	-44.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

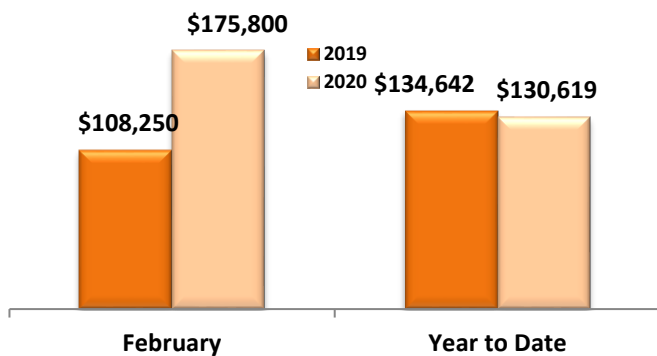
### Activity-Most Recent Month



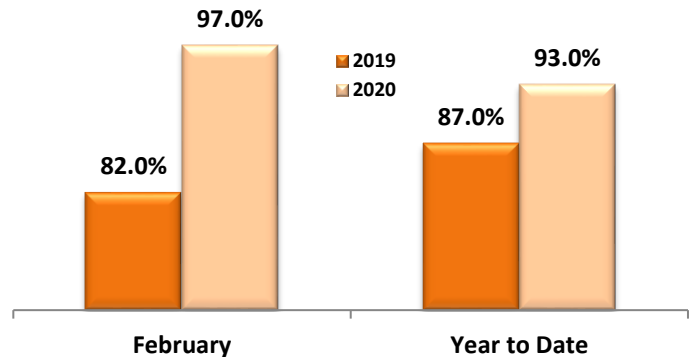
### Activity-Year to Date



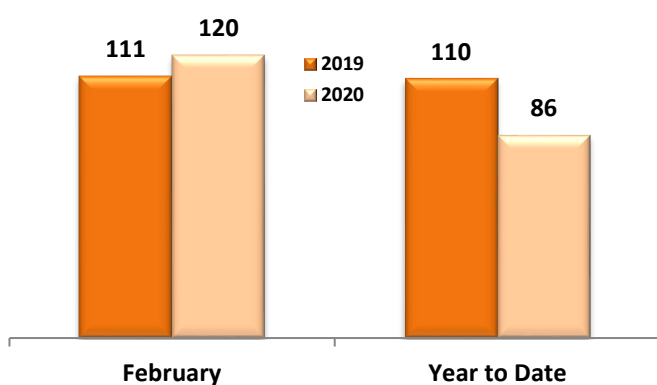
### Average Sales Price



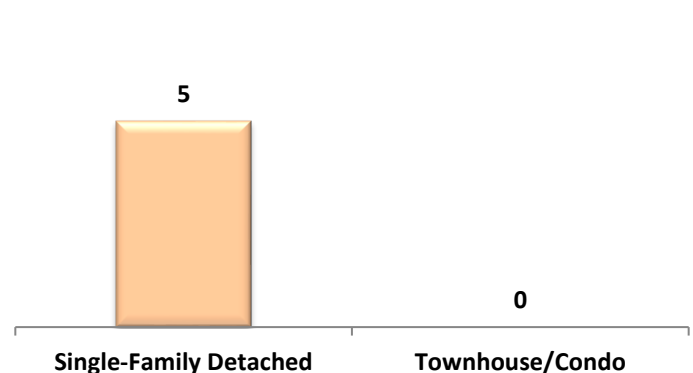
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Mankato Hilltop

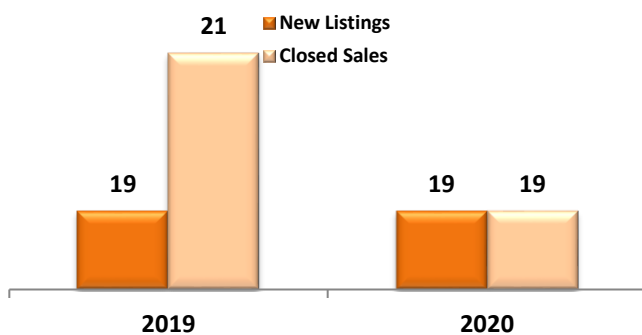
February, 2020

Year to Date

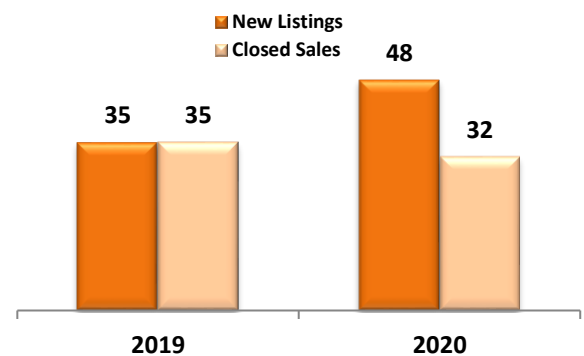
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	19	19	0.0%	35	48	37.1%
Closed Sales	21	19	-9.5%	35	32	-8.6%
Average Sales Price	\$ 302,732	\$ 242,474	-19.9%	\$ 268,573	\$ 230,234	-14.3%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	135	96	-28.9%	135	115	-14.8%
Total Current Inventory**	67	61	-9.0%	.	.	.
Single-Family Detached Inventory	48	40	-16.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

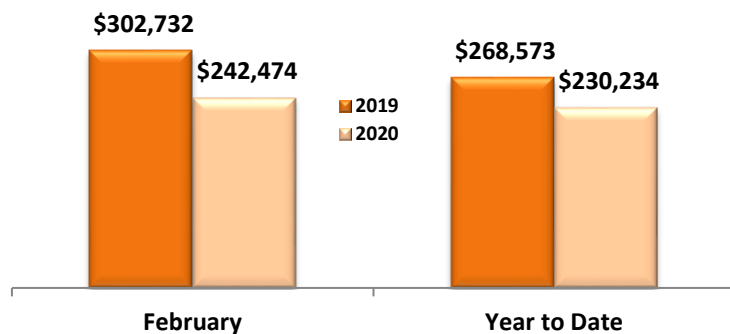
### Activity-Most Recent Month



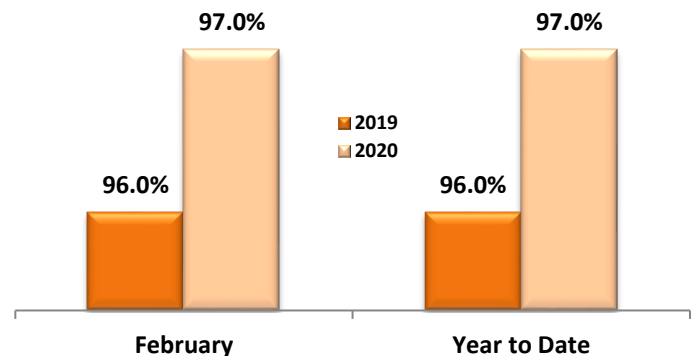
### Activity-Year to Date



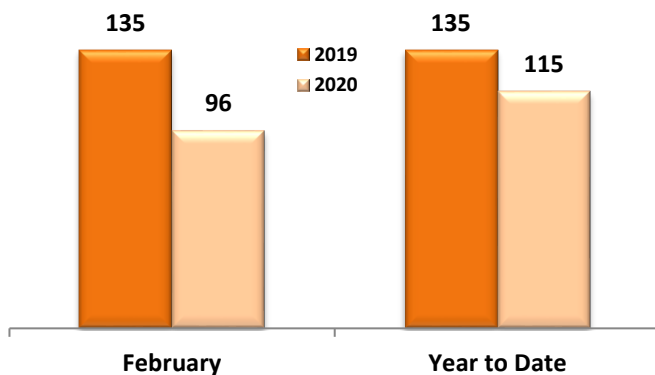
### Average Sales Price



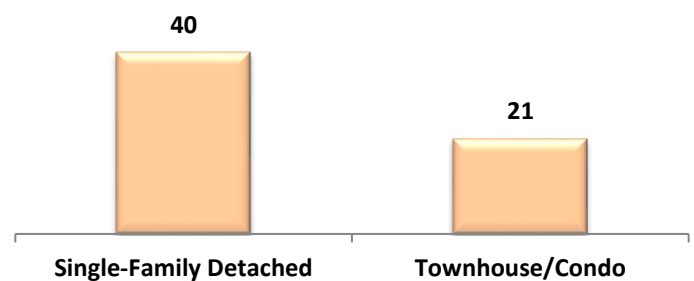
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

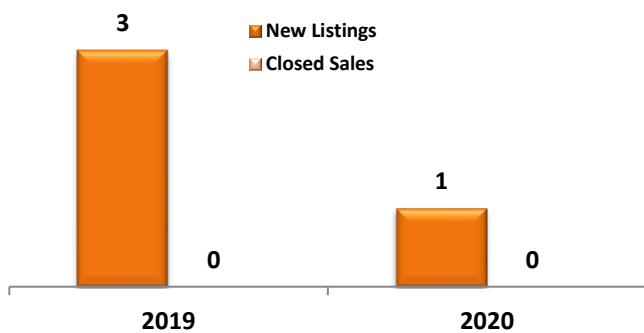
February 2020

Year to Date

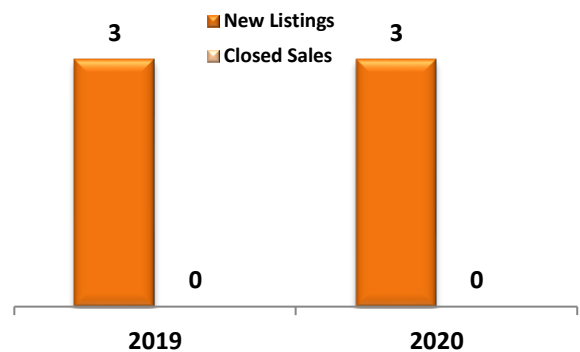
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	3	3	0.0%
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	6	11	83.3%	.	.	.
Single-Family Detached Inventory	6	11	83.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

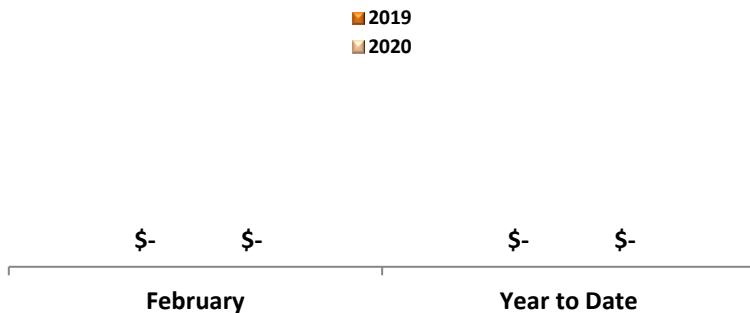
## Activity-Most Recent Month



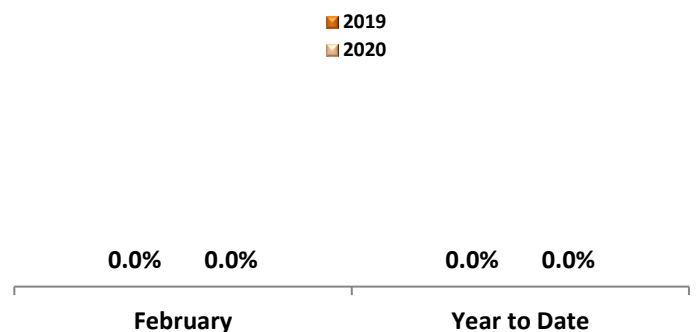
## Activity-Year to Date



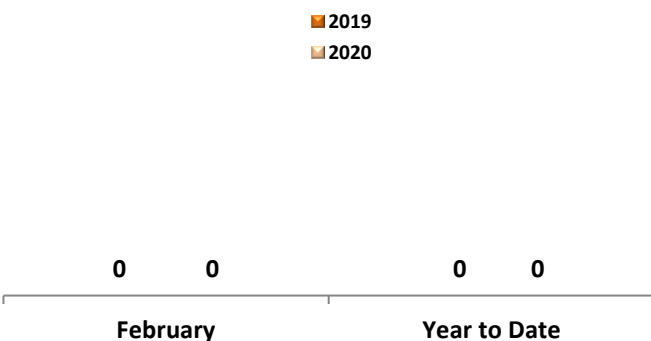
## Average Sales Price



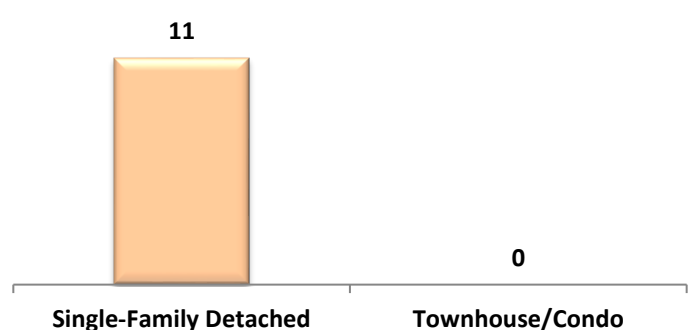
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

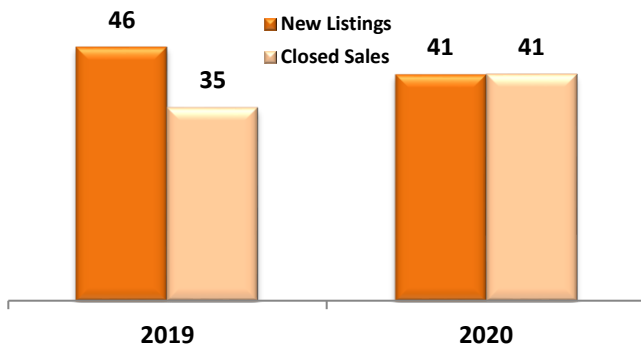
**February 2020**

**Year to Date**

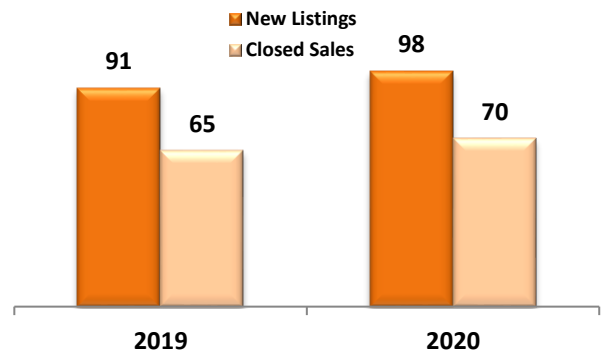
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	46	41	-10.9%	91	98	7.7%
Closed Sales	35	41	17.1%	65	70	7.7%
Average Sales Price	\$ 272,053	\$ 236,957	-12.9%	\$ 256,113	\$ 215,556	-15.8%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	131	94	-28.2%	122	106	-13.1%
Total Current Inventory**	143	128	-10.5%	.	.	.
Single-Family Detached Inventory	116	104	-10.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

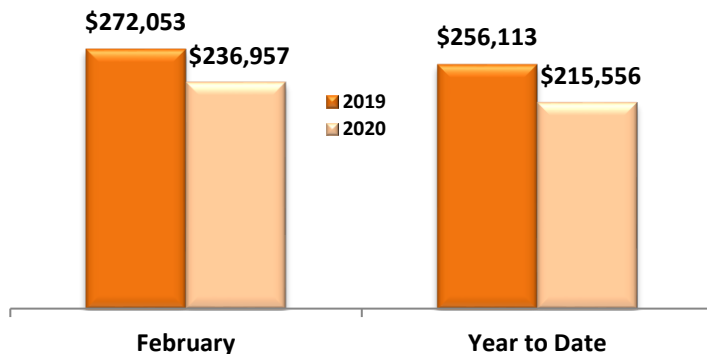
### Activity-Most Recent Month



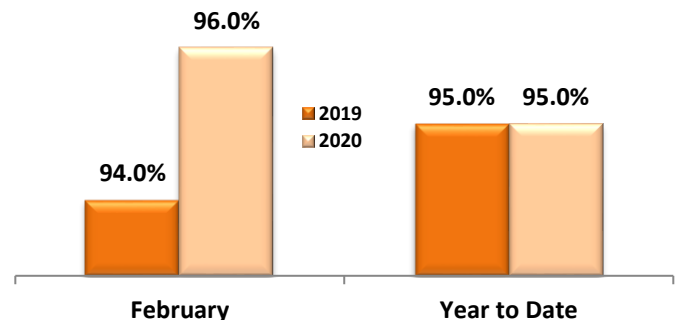
### Activity-Year to Date



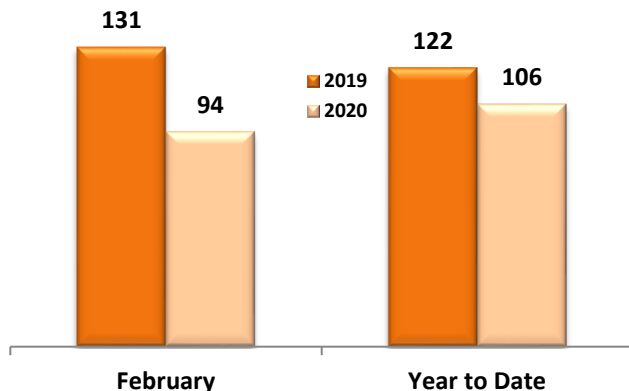
### Average Sales Price



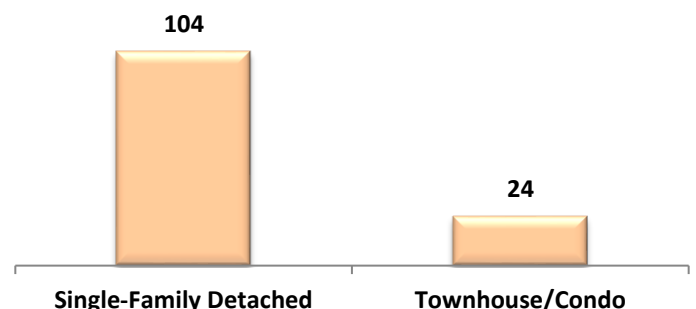
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

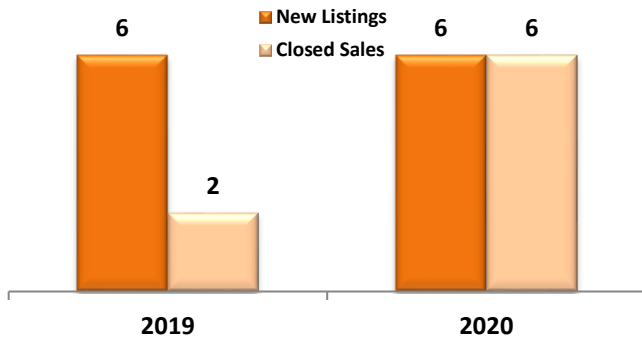
February 2020

Year to Date

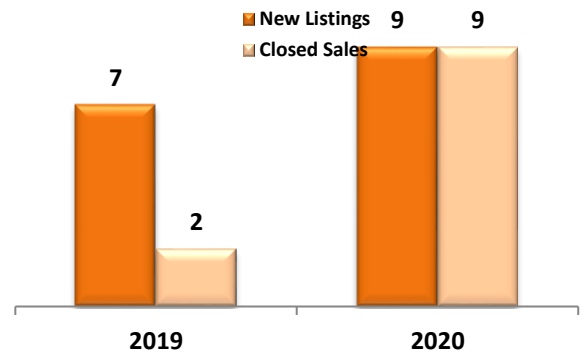
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	6	0.0%	7	9	28.6%
Closed Sales	2	6	200.0%	2	9	350.0%
Average Sales Price	\$ 124,500	\$ 142,141	14.2%	\$ 124,500	\$ 134,983	8.4%
Percent of Original Last Price Received at Sale*	97.0%	88.0%	-9.3%	97.0%	85.0%	-12.4%
Average Days on Market Until Sale	166	121	-27.1%	166	163	-1.8%
Total Current Inventory**	15	12	-20.0%	.	.	.
Single-Family Detached Inventory	13	11	-15.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

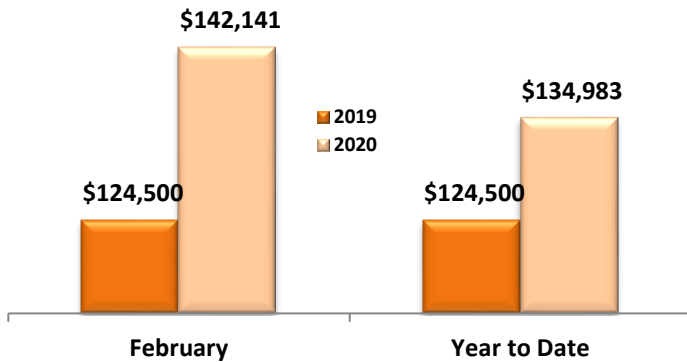
## Activity-Most Recent Month



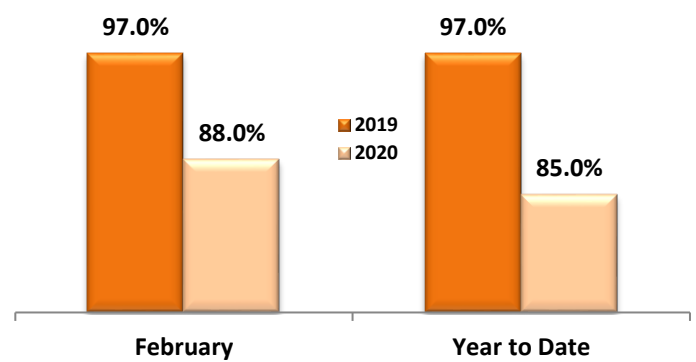
## Activity-Year to Date



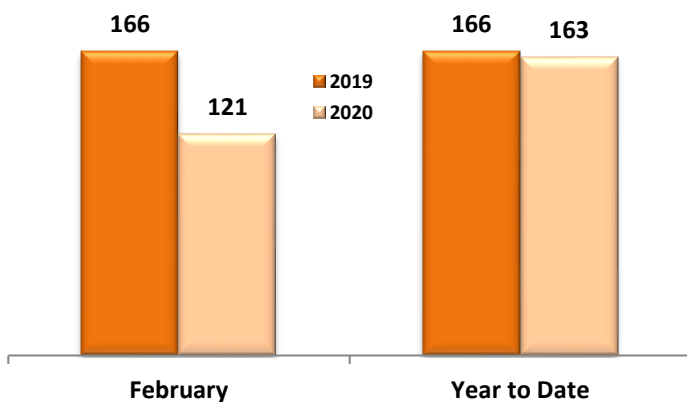
## Average Sales Price



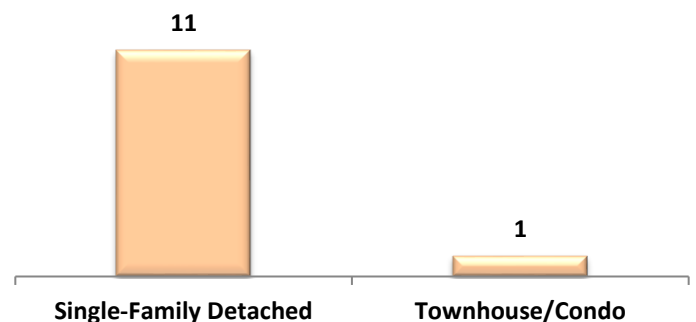
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

February, 2020

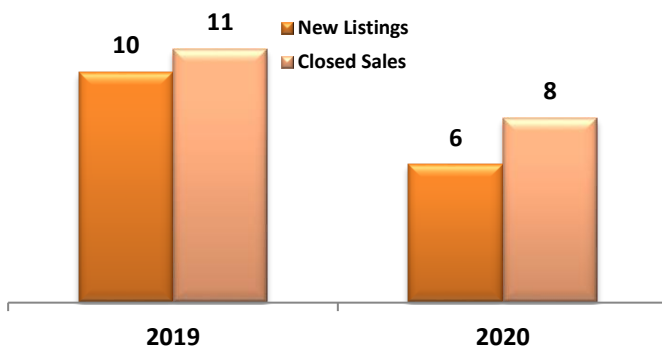
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	10	6	-40.0%	21	14	-33.3%
Closed Sales	11	8	-27.3%	17	14	-17.6%
Average Sales Price	\$ 149,300	\$ 148,850	-0.3%	\$ 154,211	\$ 182,182	18.1%
Percent of Original Last Price Received at Sale*	95.0%	99.0%	4.2%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	86	77	-10.5%	108	114	5.6%
Total Current Inventory**	34	41	20.6%	.	.	.
Single-Family Detached Inventory	26	37	42.3%	.	.	.

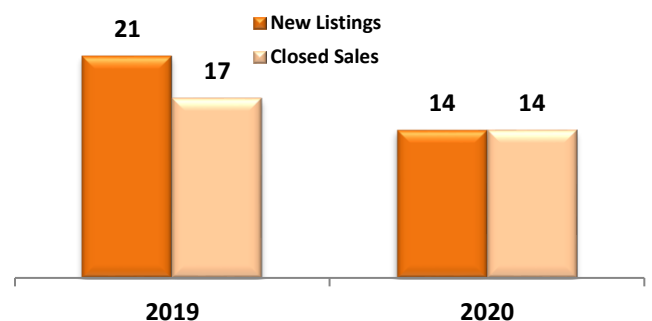
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

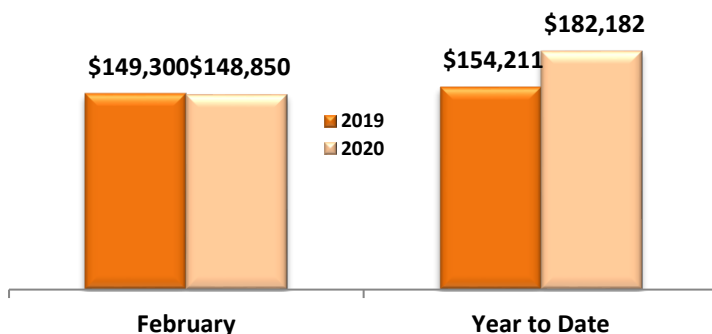
## Activity-Most Recent Month



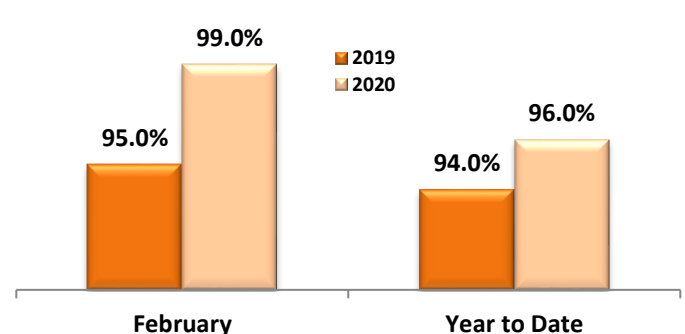
## Activity-Year to Date



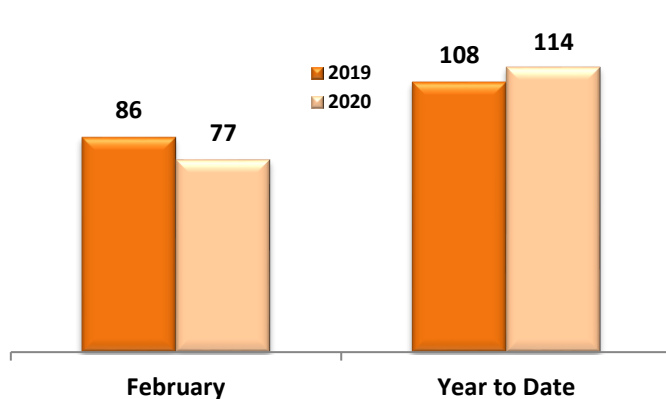
## Average Sales Price



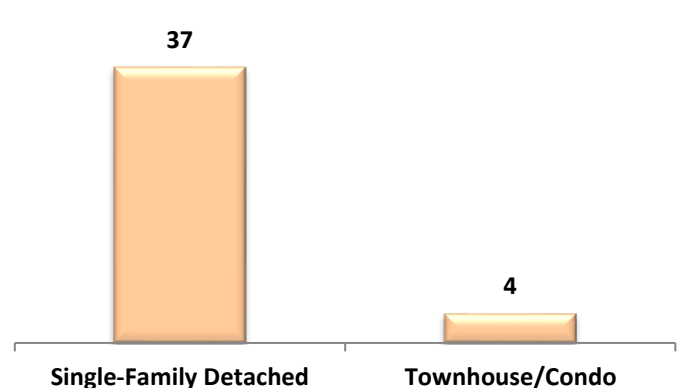
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

February, 2020

Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	0	0	#DIV/0!	3	0	-100.0%
Closed Sales	0	0	#DIV/0!	1	2	100.0%
Average Sales Price	\$ -	\$0	#DIV/0!	\$ 178,600	\$180,500	1.1%
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	78.0%	102.0%	30.8%
Average Days on Market Until Sale	0	0	#DIV/0!	89	109	22.5%
Total Current Inventory**	4	0	-100.0%	.	.	.
Single-Family Detached Inventory	4	0	-100.0%	.	.	.

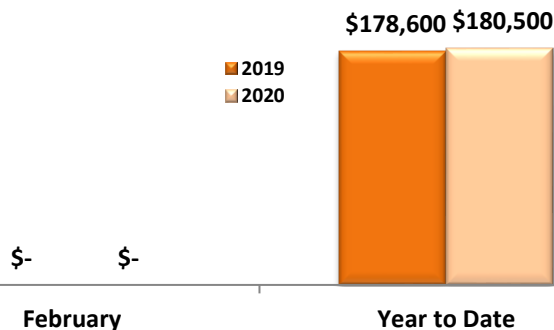
\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

## Activity-Most Recent Month

■ New Listings  
■ Closed Sales

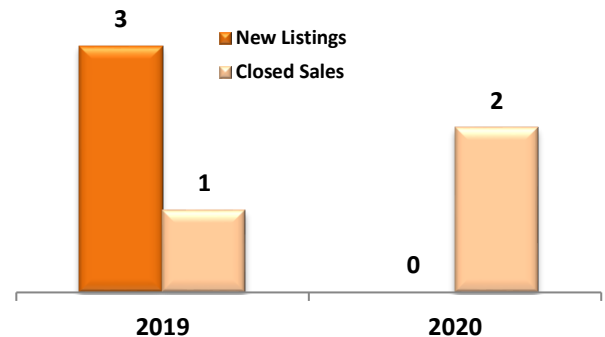


## Average Sales Price

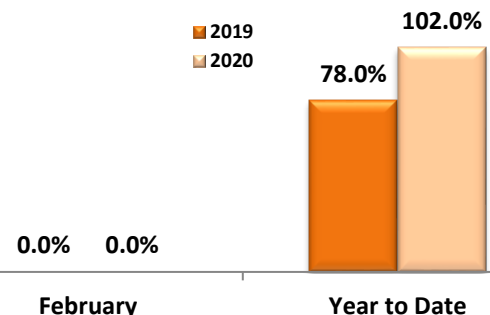


## Activity-Year to Date

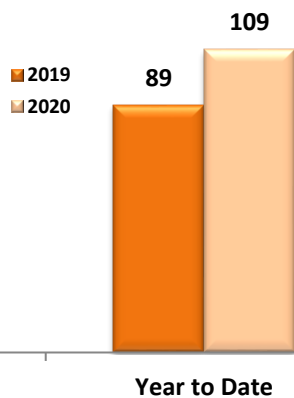
■ New Listings  
■ Closed Sales



## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

**February, 2020**

**Year to Date**

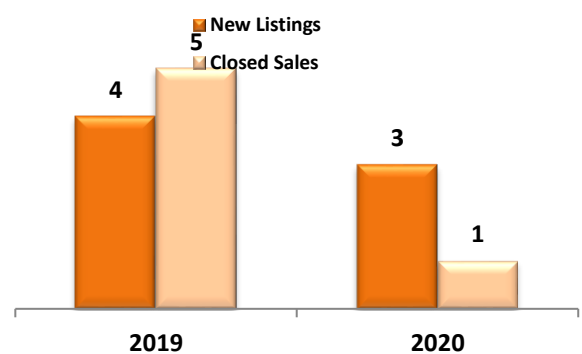
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	4	3	-25.0%
Closed Sales	3	1	-66.7%	5	1	-80.0%
Average Sales Price	\$ 311,633	\$ 225,000	-27.8%	\$ 341,780	\$ 225,000	-34.2%
Percent of Original Last Price Received at Sale*	89.0%	88.0%	-1.1%	93.0%	88.0%	-5.4%
Average Days on Market Until Sale	216	253	17.1%	151	253	67.5%
Total Current Inventory**	14	1	-92.9%	.	.	.
Single-Family Detached Inventory	14	1	-92.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

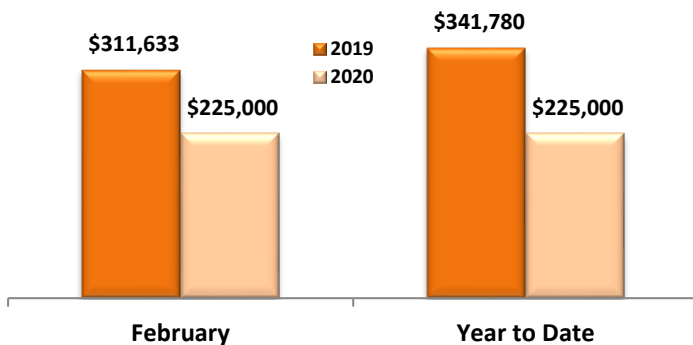
### Activity-Most Recent Month



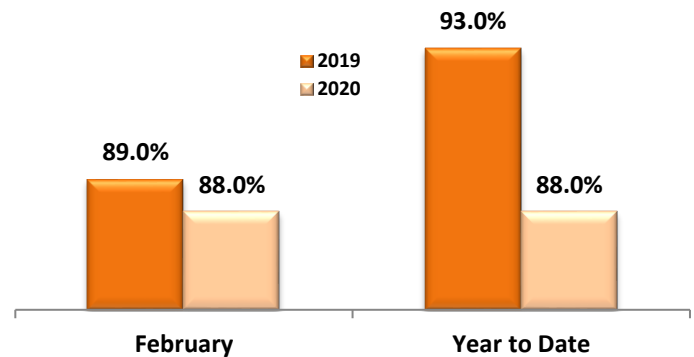
### Activity-Year to Date



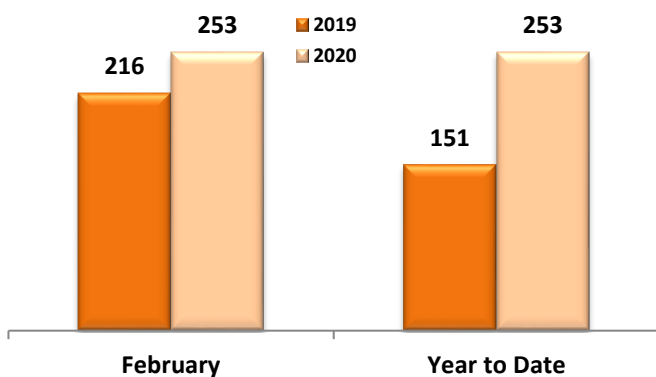
### Average Sales Price



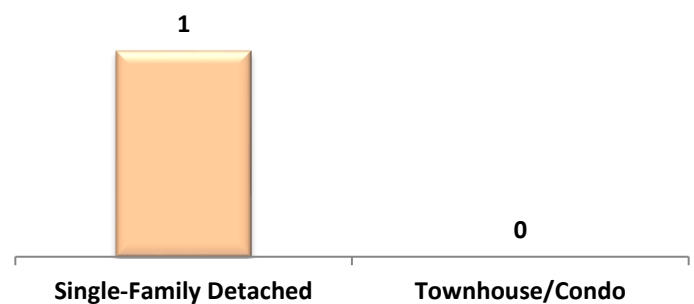
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Sleepy Eye/Comfrey

February, 2020

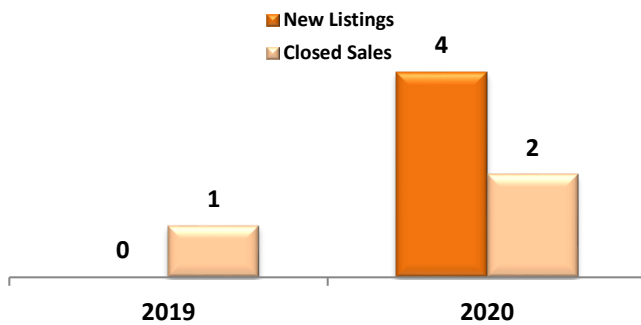
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	4	#DIV/0!	3	5	66.7%
Closed Sales	1	2	100.0%	5	3	-40.0%
Average Sales Price	\$ 60,000	\$ 62,500	4.2%	\$ 83,500	\$ 58,833	-29.5%
Percent of Original Last Price Received at Sale*	86.0%	87.0%	1.2%	94.0%	83.0%	-11.7%
Average Days on Market Until Sale	172	151	-12.2%	78	137	75.6%
Total Current Inventory**	4	9	125.0%	.	.	.
Single-Family Detached Inventory	3	9	200.0%	.	.	.

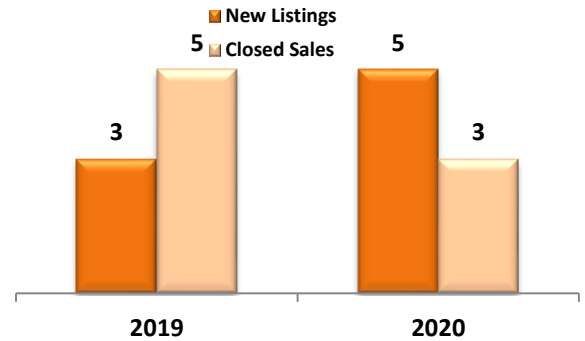
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

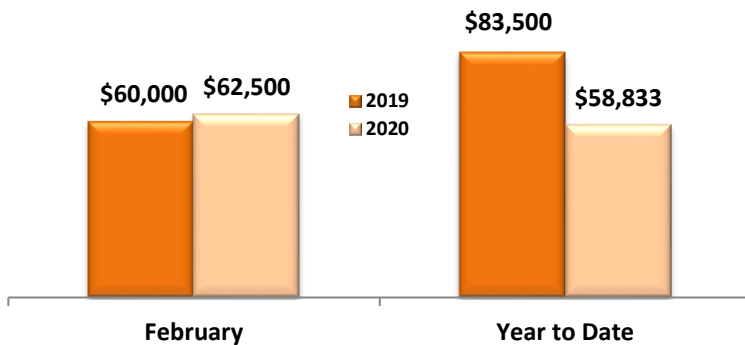
## Activity-Most Recent Month



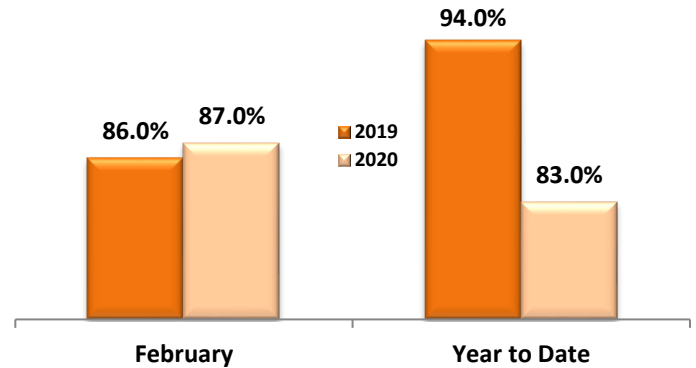
## Activity-Year to Date



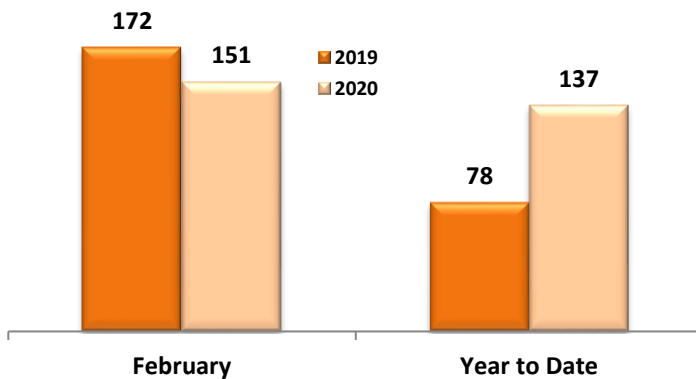
## Average Sales Price



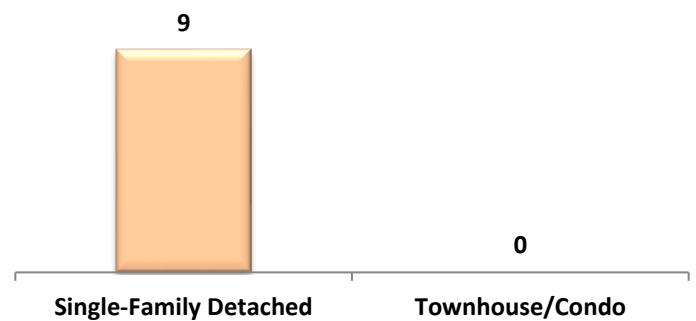
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

February, 2020 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

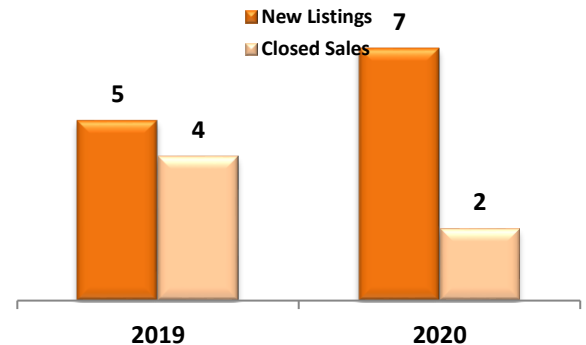
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	4	33.3%	5	7	40.0%
Closed Sales	4	2	-50.0%	4	2	-50.0%
Average Sales Price	\$ 127,125	\$ 117,000	-8.0%	\$ 127,125	\$ 117,000	-8.0%
Percent of Original Last Price Received at Sale*	97.0%	92.0%	-5.2%	97.0%	92.0%	-5.2%
Average Days on Market Until Sale	80	97	21.3%	80	97	21.3%
Total Current Inventory**	14	8	-42.9%	.	.	.
Single-Family Detached Inventory	12	7	-41.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

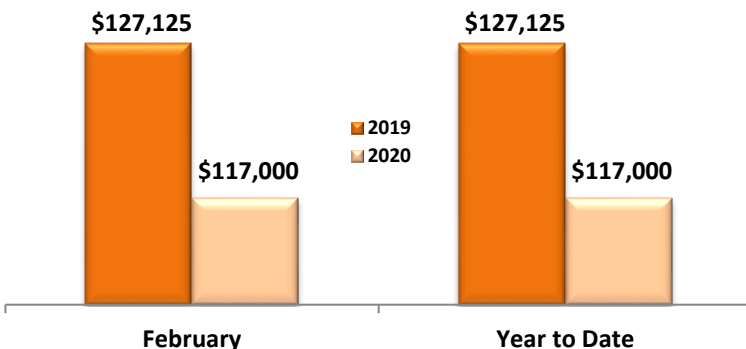
## Activity-Most Recent Month



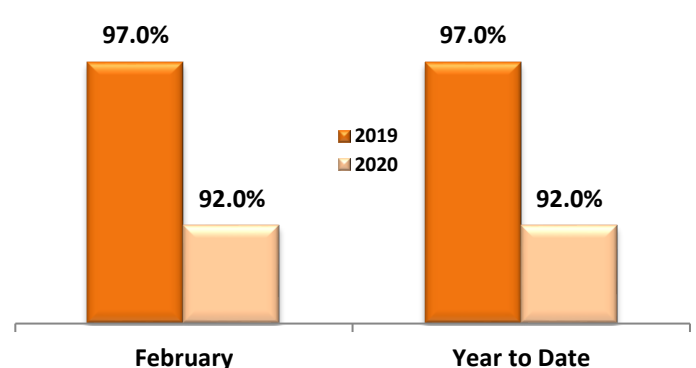
## Activity-Year to Date



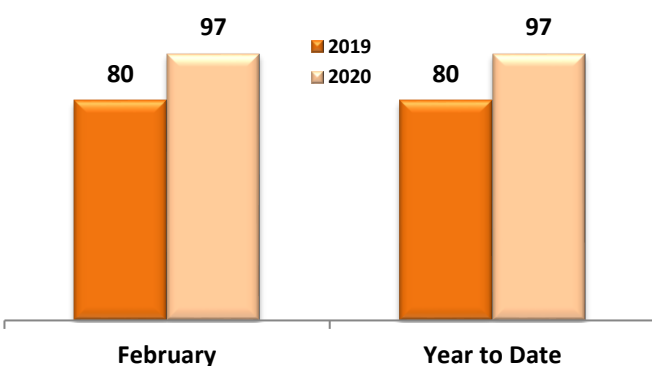
## Average Sales Price



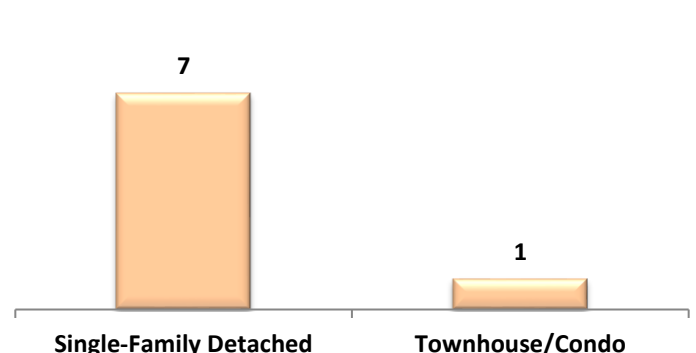
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

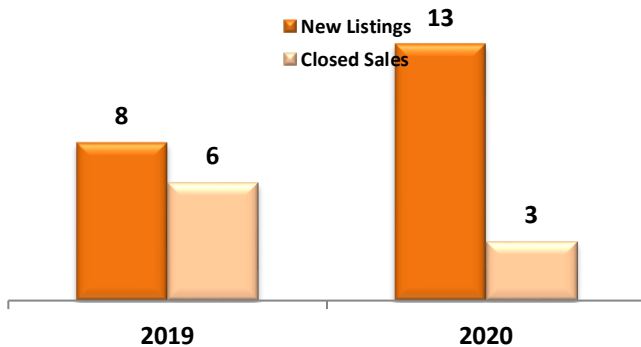
February, 2020

Year to Date

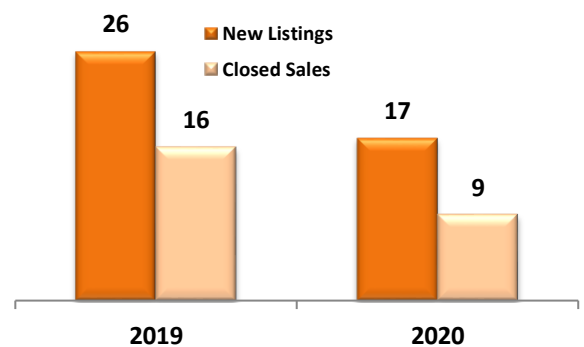
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	8	13	62.5%	26	17	-34.6%
Closed Sales	6	3	-50.0%	16	9	-43.8%
Average Sales Price	\$ 176,416	\$ 230,000	30.4%	\$ 224,900	\$ 210,500	-6.4%
Percent of Original Last Price Received at Sale*	89.0%	91.0%	2.2%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	172	74	-57.0%	155	90	-41.9%
Total Current Inventory**	53	36	-32.1%	.	.	.
Single-Family Detached Inventory	48	32	-33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

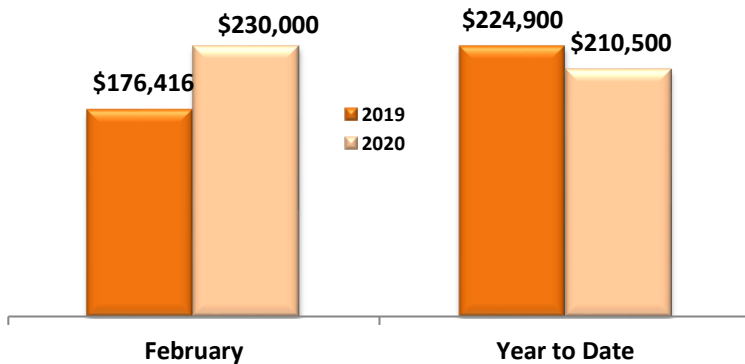
## Activity-Most Recent Month



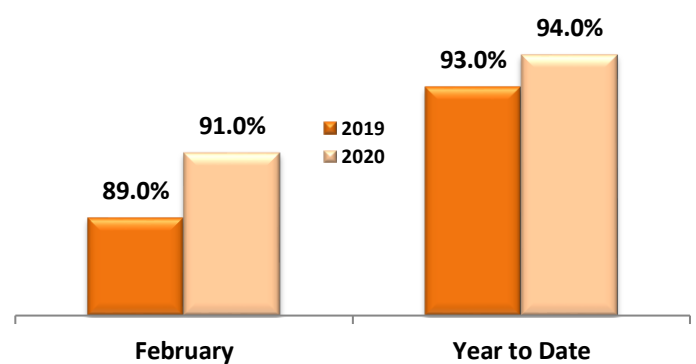
## Activity-Year to Date



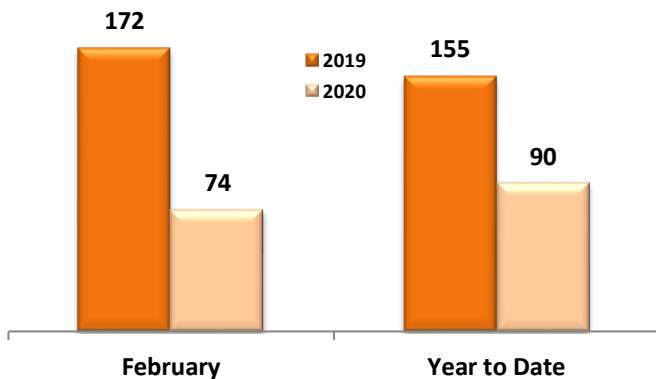
## Average Sales Price



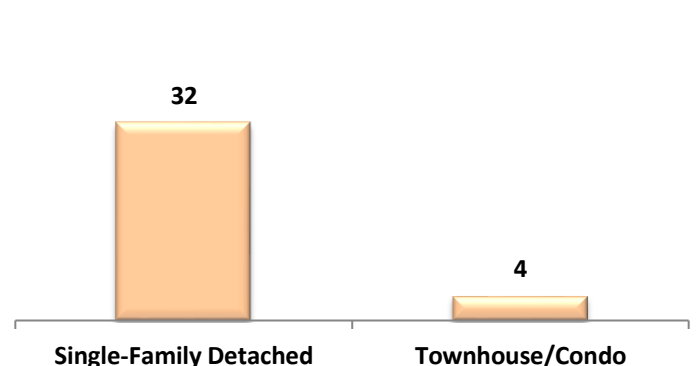
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

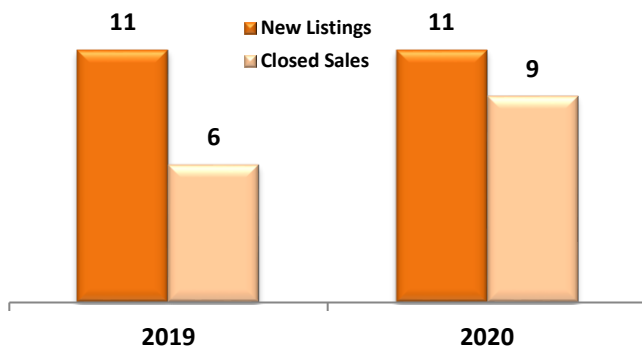
February, 2020

Year to Date

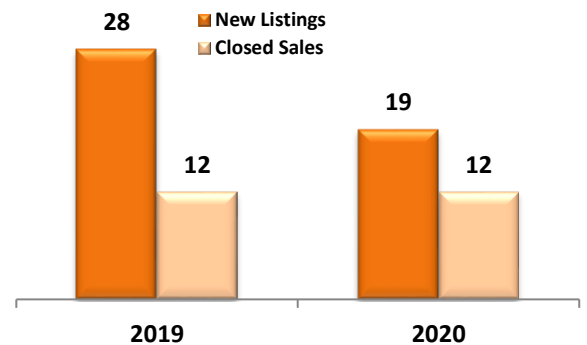
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	11	0.0%	28	19	-32.1%
Closed Sales	6	9	50.0%	12	12	0.0%
Average Sales Price	\$ 270,650	\$ 309,382	14.3%	\$ 292,441	\$ 297,870	1.9%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	105	82	-21.9%	94	95	1.1%
Total Current Inventory**	36	32	-11.1%	.	.	.
Single-Family Detached Inventory	29	28	-3.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

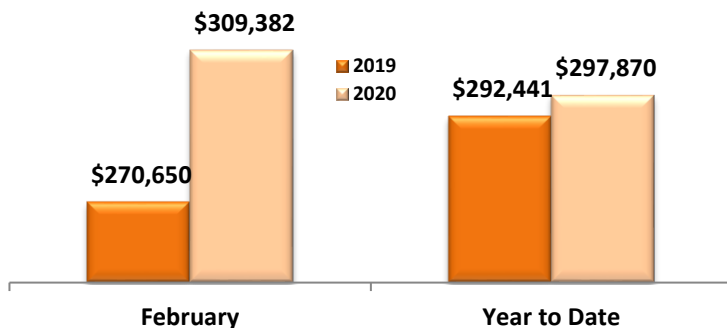
### Activity-Most Recent Month



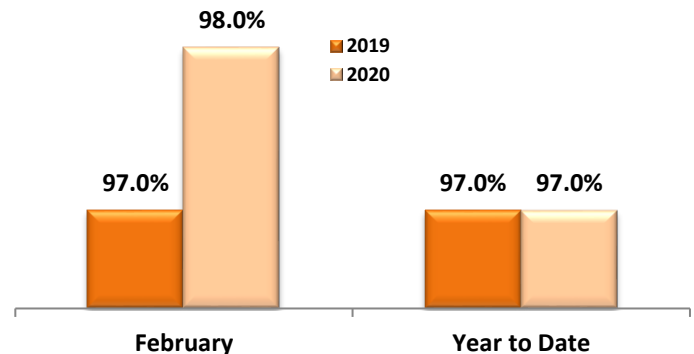
### Activity-Year to Date



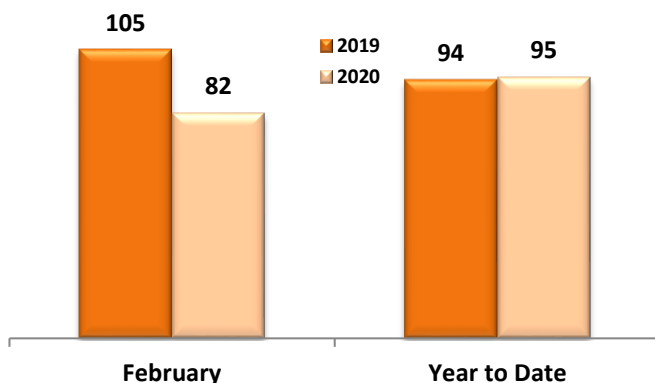
### Average Sales Price



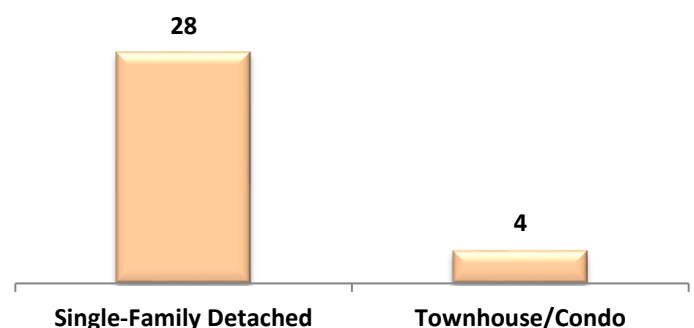
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

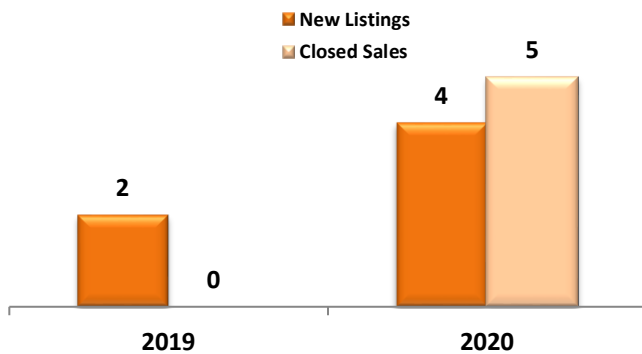
February 2020

Year to Date

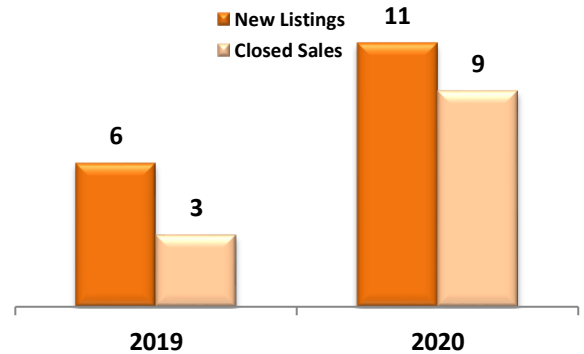
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	4	100.0%	6	11	83.3%
Closed Sales	0	5	#DIV/0!	3	9	200.0%
Average Sales Price	\$ -	\$ 161,780	#DIV/0!	\$ 200,333	\$ 153,655	-23.3%
Percent of Original List Price Received at Sale*	0.0%	91.0%	#DIV/0!	93.0%	90.0%	-3.2%
Average Days on Market Until Sale	0	91	#DIV/0!	127	72	-43.3%
Total Current Inventory**	4	6	50.0%	.	.	.
Single-Family Detached Inventory	4	6	50.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

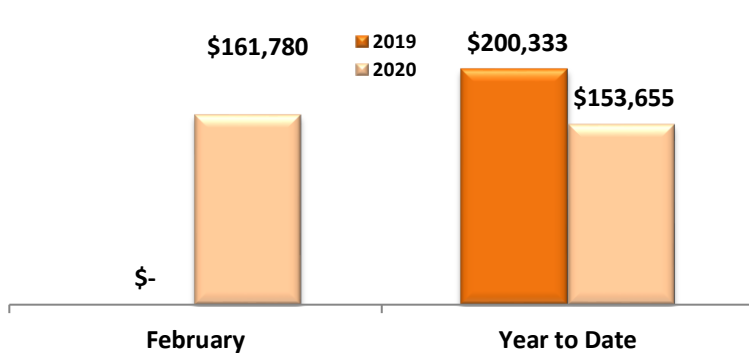
### Activity-Most Recent Month



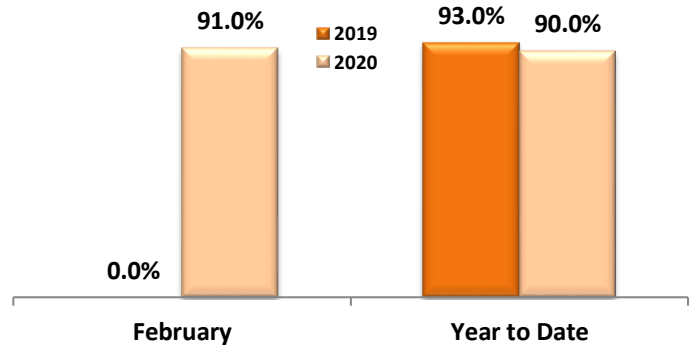
### Activity-Year to Date



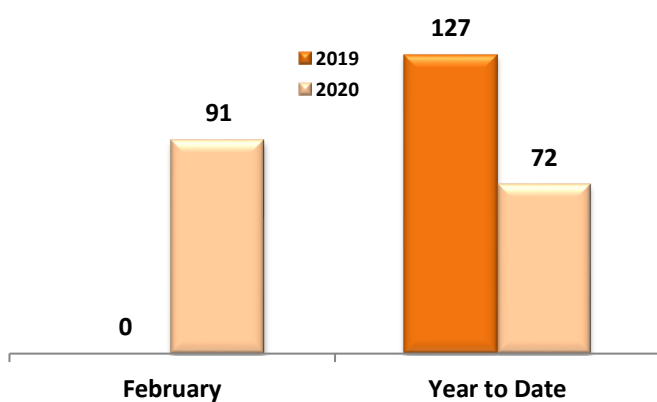
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

