October 2022 Housing Market

**Total Volume Sold** 

Average Sold price

\$46.4 Million

\$281,512

**Total Closed Sales** 

**Total New Listings** 

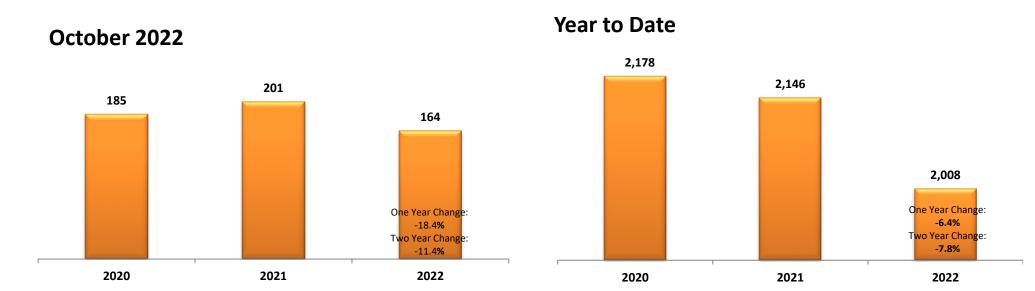
165

164

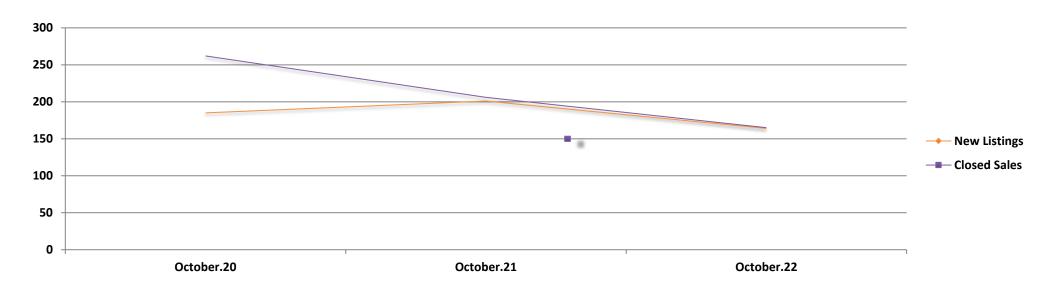
# **New Listings**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Market Activity**

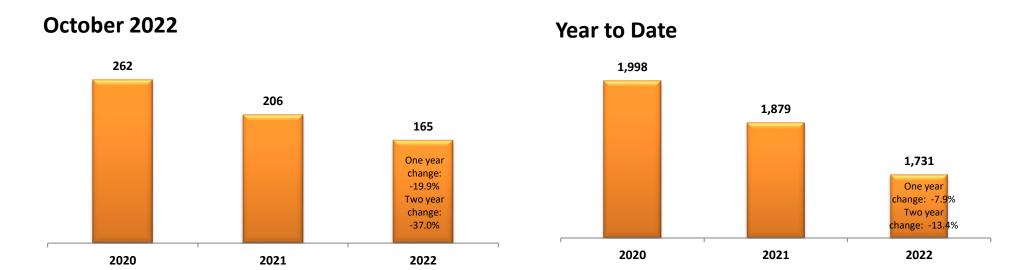


# **Closed Sales**

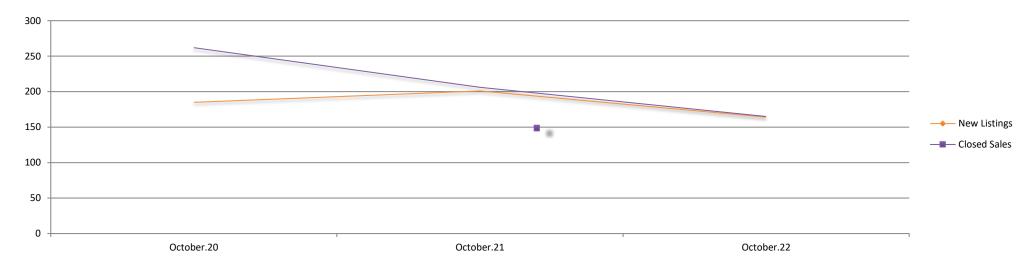
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in Year to Date Totals



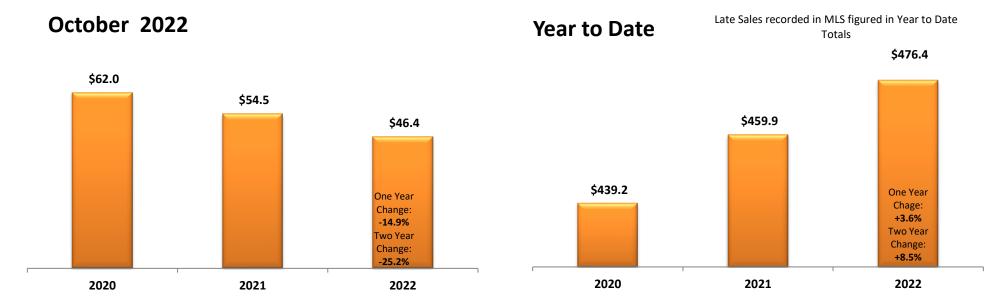
# **Historical Market Activity**



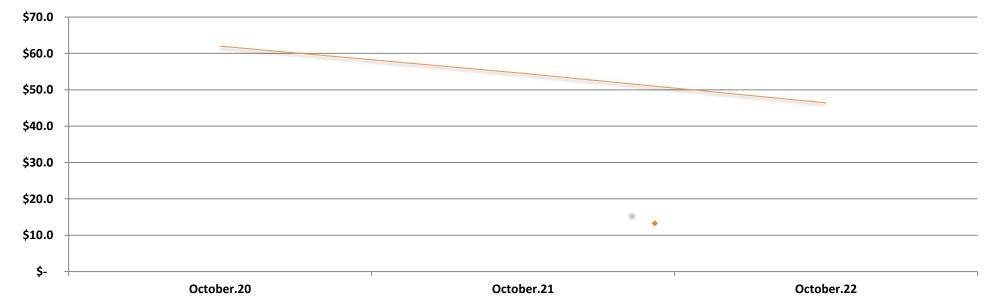
# **Dollar Volume of Closed Sales (in millions)**







# **Historical Dollar Volume (in millions)**



# **Average Sales Price**

2020

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



2022

2021

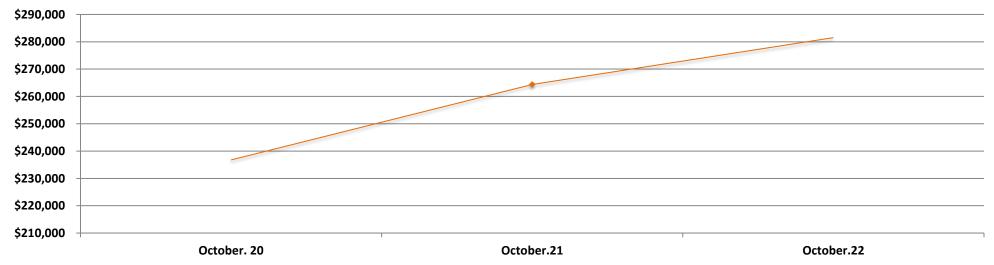
Late Sales recorded in MLS October 2022 **Year to Date** figured in Year to Date Totals \$281,512 \$275,216 \$244,747 \$219,837 \$264,370 \$236,759 One Year change: One Year Change: +12.4% +6.5% Two Year wo Year Change: Change: +18.9% +25.2%

2020

2022

# **Historical Average Prices**

2021

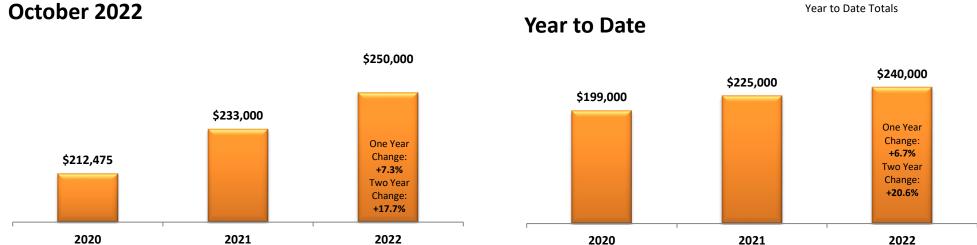


# **Median Sales Price**

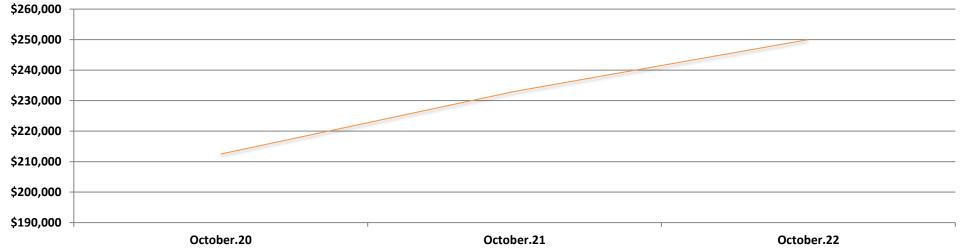




Late Sales recorded in MLS figured in







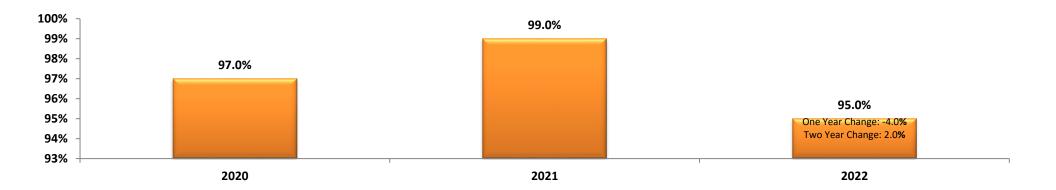
# **Percent of Original List Price Received at Sale**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

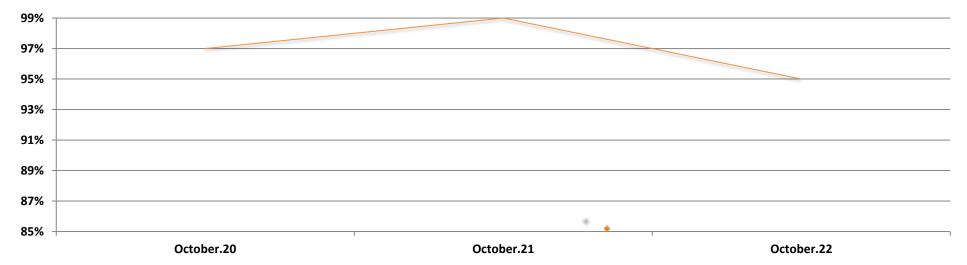


October 2022

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



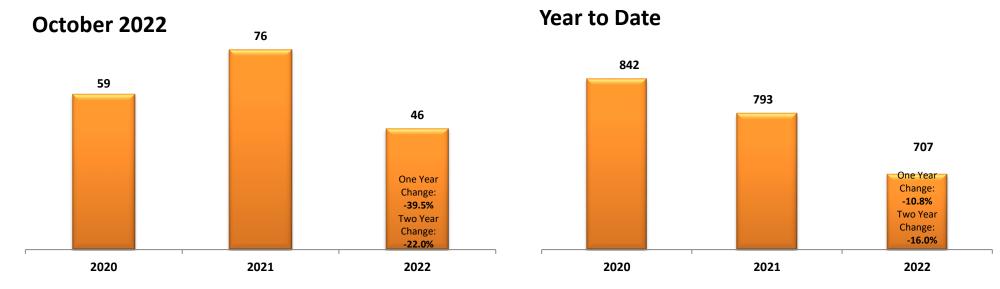
# **Historical Percent of Original List Price Received at Sale**



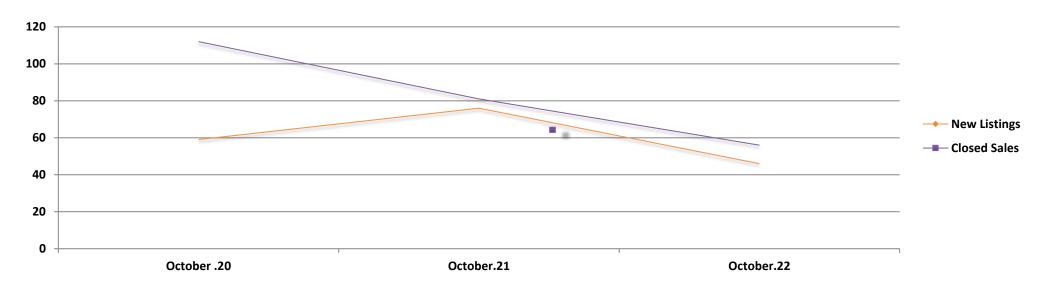
# New Listings in Zip Codes 56001 & 56003







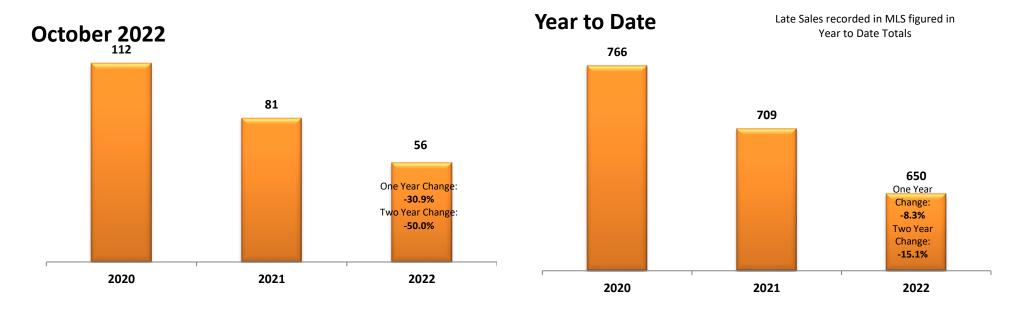
# **Historical Market Activity**



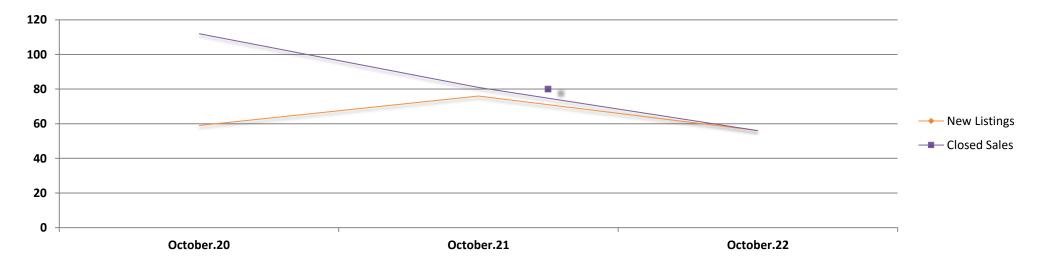
# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





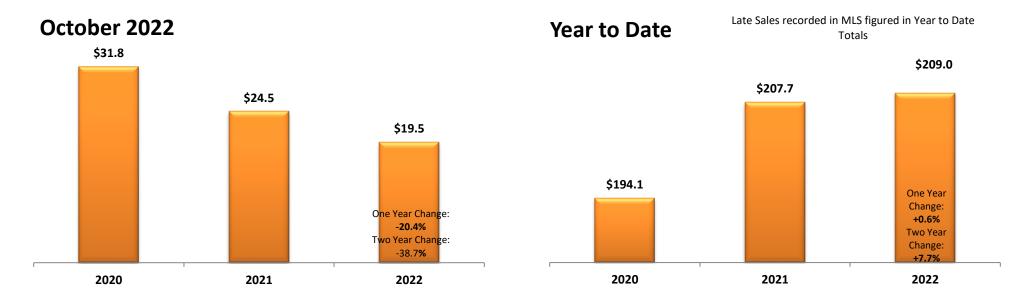
# **Historical Market Activity**



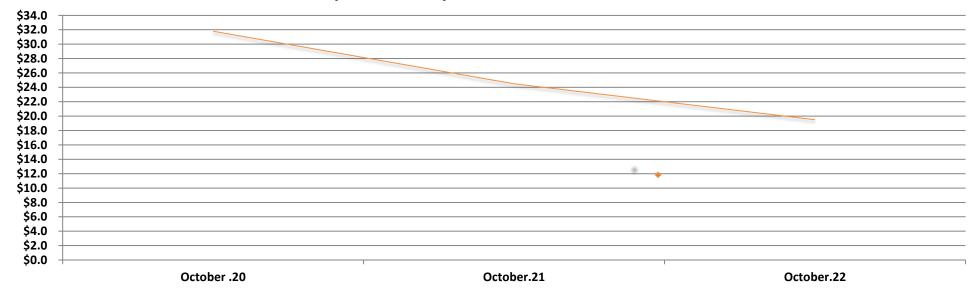
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota



# **Historical Dollar Volume (in millions)**



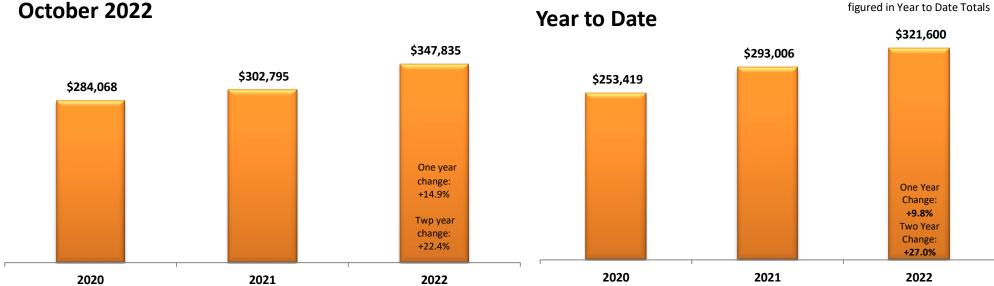
# **Average Sales Price in Zip Codes 56001 & 56003**



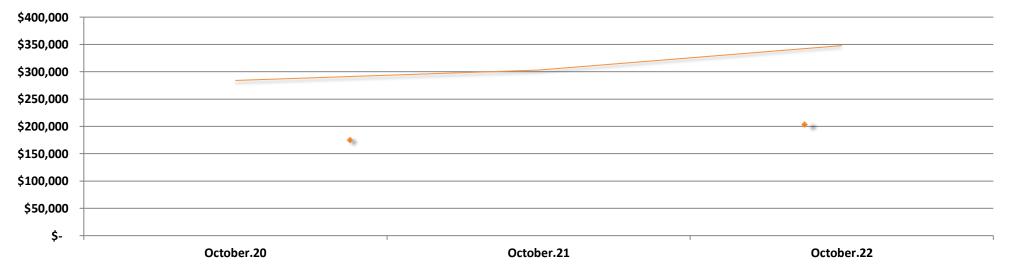


Figures do not take into account seller concession:

Late Sales recorded in MLS figured in Year to Date Totals



# **Historical Average Prices**

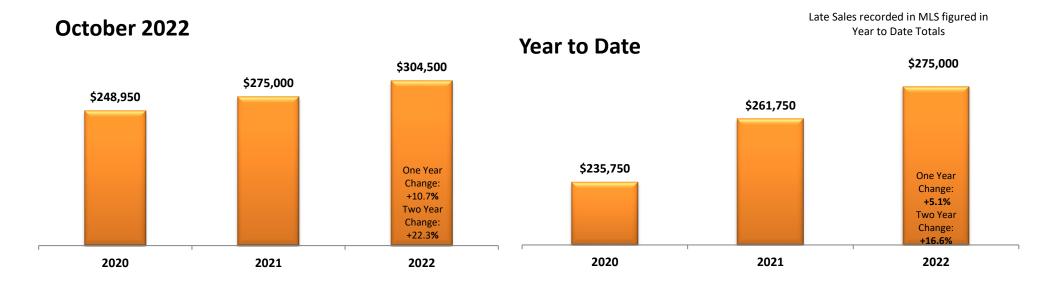


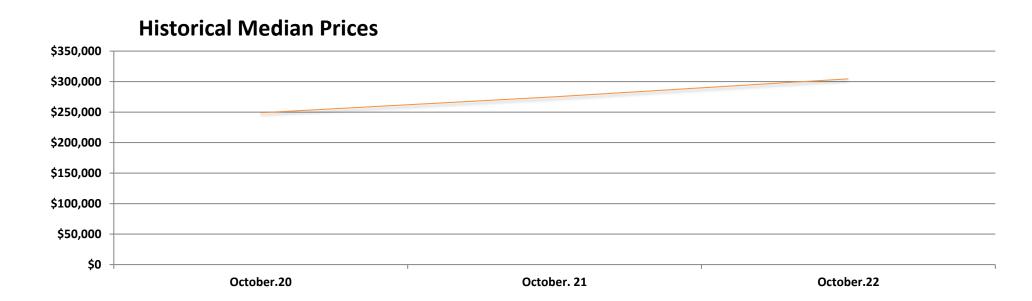
# Median Sales Price in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota

Figures do not take into account seller concessions





# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota

2020

97% 97%

96% 96% 95% 95% REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final

96.0%

2022

Sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.

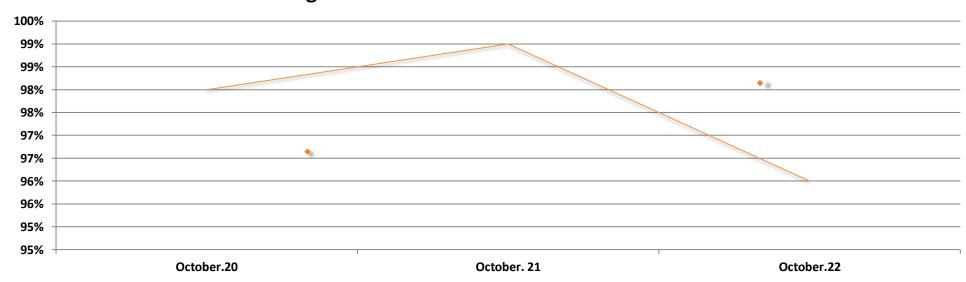
99.0%

99%

98.0%

98.0%

# **Historical Percent of Original List Price Received at Sale**



2021

A free research tool from the REALTOR® Association of Southern Minnesota



#### Blue Earth/Winnebago/Wells/Kiester/Bricelyn

# October 2022

# **Year to Date**

Faribault County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	15	87.5%	128	107	-16.4%
Closed Sales	12	9	-25.0%	114	93	-18.4%
Average Sales Price	\$ 123,713	\$ 134,108	8.4%	\$ 127,318	\$161,975	27.2%
Percent of Original Last Price Received at Sale*	96.0%	101.0%	5.2%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	67	67	0.0%	84	77	-8.3%
Total Current Inventory**	21	14	-33.3%			
Single-Family Detached Inventory	18	12	-33.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**



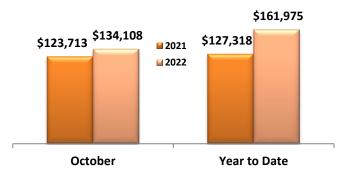
#### **Activity-Year to Date**

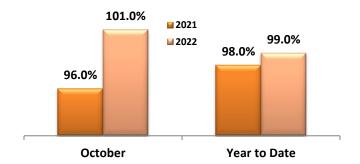


## **Average Sales Price**



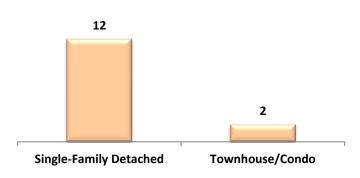
**Ratio of Sales Price to Original List Price** 





# **Average Days on Market Until Sale**





A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

# October 2022

# **Year to Date**

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	7	-12.5%	93	96	3.2%
Closed Sales	12	9	-25.0%	77	75	-2.6%
Average Sales Price	\$ 425,458	\$ 455,544	7.1%	\$ 400,687	\$ 410,327	2.4%
Percent of Original Last Price Received at Sale*	94.0%	96.0%	2.1%	99.0%	100.0%	1.0%
Average Days on Market Until Sale	80	58	-27.5%	68	69	1.5%
Total Current Inventory**	9	11	22.2%			
Single-Family Detached Inventory	7	8	14.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

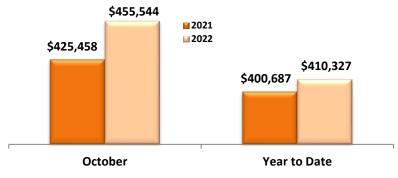
# **Activity-Most Recent Month**

# 12 New Listings Closed Sales 9 7 7 2021 2022

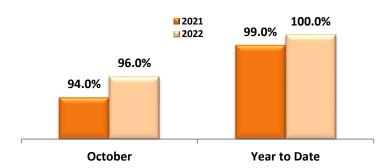
## **Activity-Year to Date**

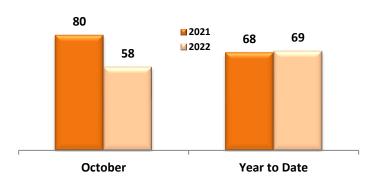


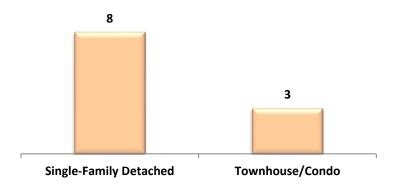
# **Average Sales Price**



# **Ratio of Sales Price to Original List Price**







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## Elysian/Waterville

# October 2022

# Year to Date

Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	5	2	-60.0%	36	40	11.1%
Closed Sales	1	5	400.0%	32	26	-18.8%
Average Sales Price	\$ 157,750	\$ 310,050	96.5%	\$ 299,695	\$ 333,467	11.3%
Percent of Original Last Price Received at Sale*	93.0%	92.0%	-1.1%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	136	97	-28.7%	81	72	-11.1%
Total Current Inventory**	3	7	133.3%			
Single-Family Detached Inventory	3	7	133.3%		•	

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

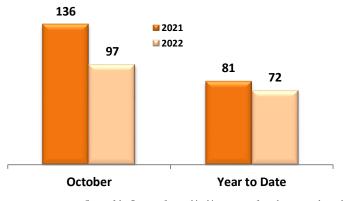
# **Activity-Most Recent Month**



# **Average Sales Price**



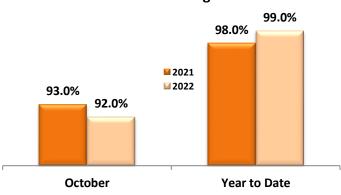
## **Average Days on Market Until Sale**



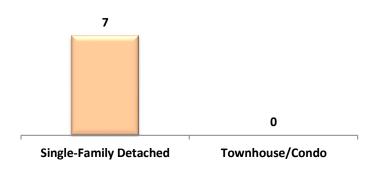
# **Activity-Year to Date**



# **Ratio of Sales Price to Original List Price**



**Current Inventory** 



A free research tool from the **REALTOR®** Association of Southern Minnesota



#### October 2022 **Year to Date Lake Crystal**

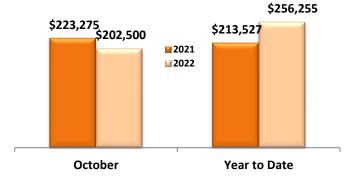
Blue Earth County, MN	2021	2022		Change	2021		2022		Change
New Listings	4		4	0.0%		60		53	-11.7%
Closed Sales	8		2	-75.0%		52		43	-17.3%
Average Sales Price	\$ \$ 223,275		202,500	-9.3%	\$	213,527	\$	256,255	20.0%
Percent of Original Last Price Received at Sale*	95.0% <b>9</b> 3		91.0%	-4.2%		98.0%		96.0%	-2.0%
Average Days on Market Until Sale	75	48		-36.0%		67		71	6.0%
Total Current Inventory**	9		5	-44.4%					
Single-Family Detached Inventory	9		5	-44.4%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

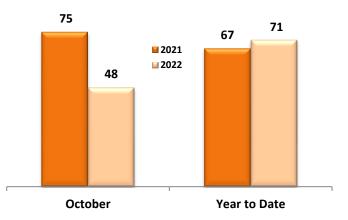
## **Activity-Most Recent Month**



## **Average Sales Price**



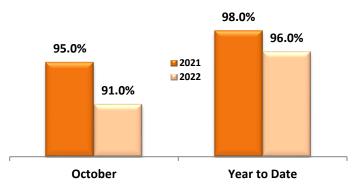
# **Average Days on Market Until Sale**



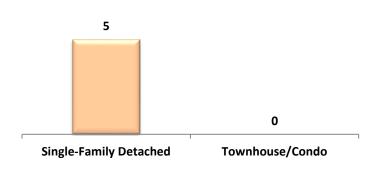
# **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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#### LeSueur/LeCenter/Henderson

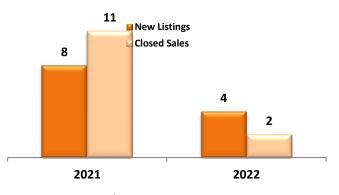
# October 2022

# **Year to Date**

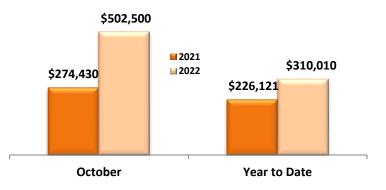
Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	4	-50.0%	67	63	-6.0%
Closed Sales	11	2	-81.8%	62	49	-21.0%
Average Sales Price	\$ 274,430	\$ 502,500	83.1%	\$ 226,121	\$ 310,010	37.1%
Percent of Original Last Price Received at Sale*	98.0%	110.0%	12.2%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	64	50	-21.9%	70	57	-18.6%
Total Current Inventory**	8	8	0.0%			
Single-Family Detached Inventory	8	8	0.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

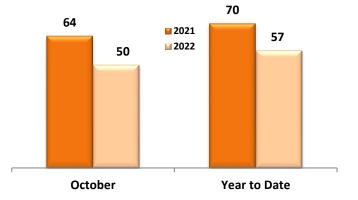
## **Activity-Most Recent Month**



## **Average Sales Price**



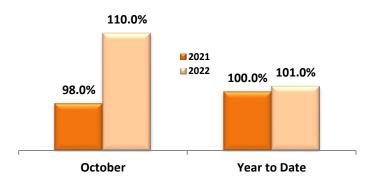
# **Average Days on Market Until Sale**



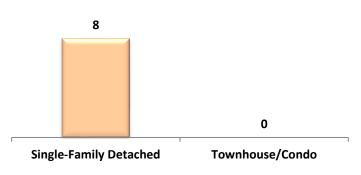
## **Activity-Year to Date**



**Ratio of Sales Price to Original List Price** 



**Current Inventory** 



A free research tool from the **REALTOR®** Association of Southern Minnesota



#### **Lower North Mankato**

# October 2022

## Year to Date

Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	6	5	-16.7%	57	60	5.3%
Closed Sales	7	3	-57.1%	54	57	5.6%
Average Sales Price	\$ 204,057	\$ 229,633	12.5%	\$ 198,612	\$ 214,746	8.1%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	102.0%	101.0%	-1.0%
Average Days on Market Until Sale	61	60	-1.6%	60	50	-16.7%
Total Current Inventory**	3	2	-33.3%			
Single-Family Detached Inventory	3	2	-33.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

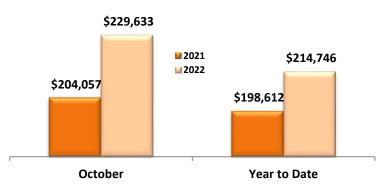
# **Activity-Most Recent Month**



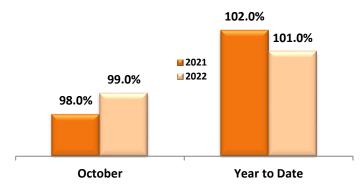
## **Activity-Year to Date**

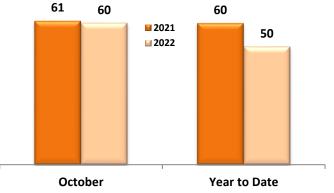


# **Average Sales Price**

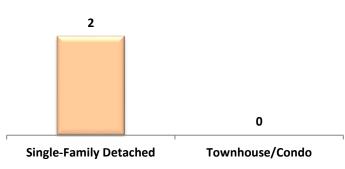


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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## Madelia/St. James

# October 2022

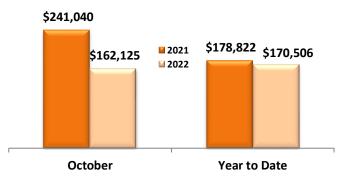
# **Year to Date**

Watonwan County, MN	2021	2022	Change	2021	2022	Change
New Listings	8	10	25.0%	98	102	4.1%
Closed Sales	10	8	-20.0%	86	68	-20.9%
Average Sales Price	\$ 241,040	\$162,125	-32.7%	\$ 178,822	\$170,506	-4.7%
Percent of Original Last Price Received at Sale*	101.0%	99.0%	-2.0%	99.0%	96.0%	-3.0%
Average Days on Market Until Sale	59	85	44.1%	108	72	-33.3%
Total Current Inventory**	10	19	90.0%			•
Single-Family Detached Inventory	10	17	70.0%			•

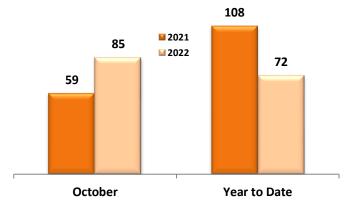
<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**





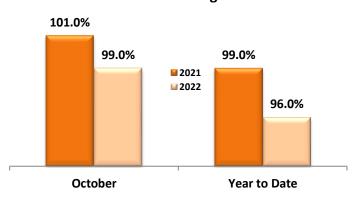
## **Average Days on Market Until Sale**

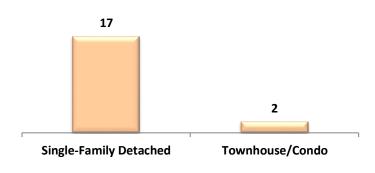


## **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**





A free research tool from the **REALTOR®** Association of Southern Minnesota



#### **Mankato Central**

# October 2022 Year t

# **Year to Date**

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	9	13	44.4%	86	88	2.3%
Closed Sales	8	4	-50.0%	73	82	12.3%
Average Sales Price	\$ 186,112	\$ 191,100	2.7%	\$ 191,258	\$ 203,860	6.6%
Percent of Original Last Price Received at Sale*	102.0%	94.0%	-7.8%	100.0%	99.0%	-1.0%
Average Days on Market Until Sale	67	41	-38.8%	64	62	-3.1%
Total Current Inventory**	12	9	-25.0%			
Single-Family Detached Inventory	11	6	-45.5%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

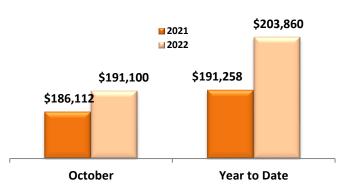
# **Activity-Most Recent Month**

# 9 8 Closed Sales 2021 2022

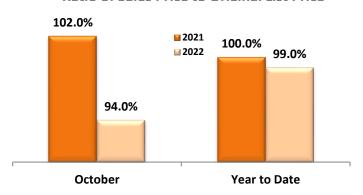
# **Activity-Year to Date**

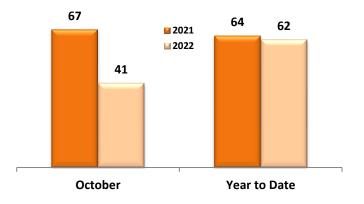


## **Average Sales Price**

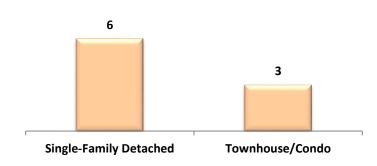


Ratio of Sales Price to Original List Price





**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



## **Mankato Hilltop**

# October 2022

# Year to Date

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	28	12	-57.1%	320	282	-11.9%
Closed Sales	30	26	-13.3%	293	267	-8.9%
Average Sales Price	\$ 314,461	\$ 329,290	4.7%	\$ 299,554	\$ 330,942	10.5%
Percent of Original Last Price Received at Sale*	99.0%	97.0%	-2.0%	101.0%	101.0%	0.0%
Average Days on Market Until Sale	63	71	<b>71</b> 12.7%		70	-6.7%
Total Current Inventory**	26	47	80.8%			
Single-Family Detached Inventory	14	14	0.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

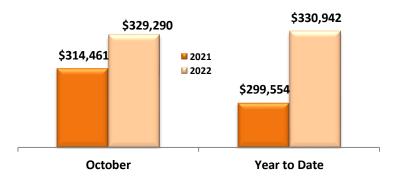
# **Activity-Most Recent Month**



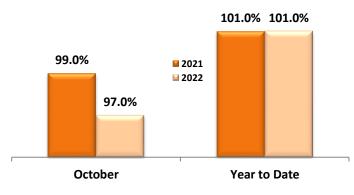
# Activity-Year to Date

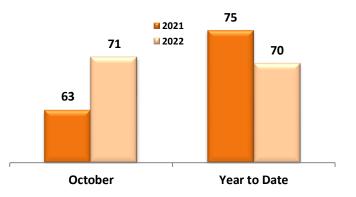


# **Average Sales Price**

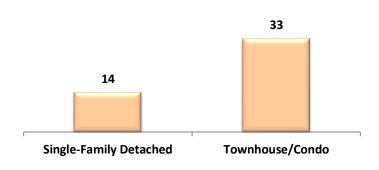


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 





# Mankato-James/SouthView/Viking Terrace/Kensington

# October 2022

# **Year to Date**

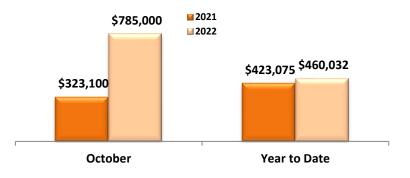
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	4	0	-100.0%	36	31	-13.9%
Closed Sales	2	2	0.0%	30	29	-3.3%
Average Sales Price	\$ 323,100	\$ 785,000	143.0%	\$ 423,075	\$ 460,032	8.7%
Percent of Original Last Price Received at Sale*	102.0%	100.0%	-2.0%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	62	39	-37.1%	70	83	18.6%
Total Current Inventory**	5	2	-60.0%			
Single-Family Detached Inventory	5	2	-60.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

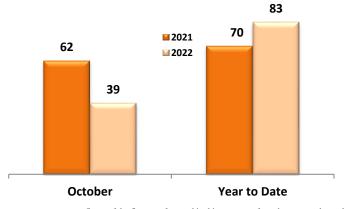
# **Activity-Most Recent Month**

**Average Sales Price** 

# 4 New Listings Closed Sales 2 2 2 2021 2022



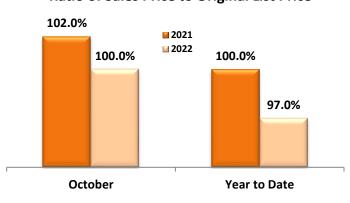
# **Average Days on Market Until Sale**

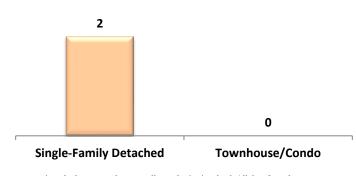


# **Activity-Year to Date**



# **Ratio of Sales Price to Original List Price**





A free research tool from the **REALTOR®** Association of Southern Minnesota



#### **Mankato and North Mankato**

# October 2022

# **Year to Date**

Blue Earth/Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	76	46	-39.5%	793	707	-10.8%
Closed Sales	81	56	-30.9%	709	650	-8.3%
Average Sales Price	\$ 302,795	\$ 347,835	14.9%	\$ 293,006	\$ 321,600	9.8%
Percent of Original Last Price Received at Sale*	99.0%	96.0%	-3.0%	101.0%	100.0%	-1.0%
Average Days on Market Until Sale	62	68	9.7%	70	66	-5.7%
Total Current Inventory**	65	79	21.5%			
Single-Family Detached Inventory	49	40	-18.4%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

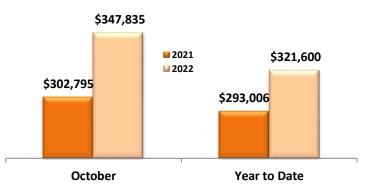
# **Activity-Most Recent Month**



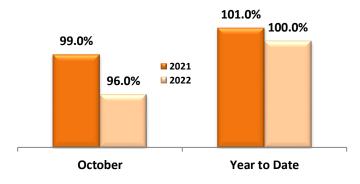
# Activity-Year to Date



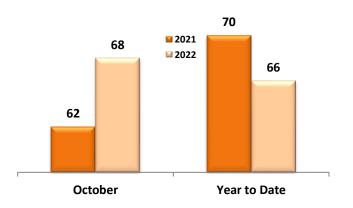
## **Average Sales Price**

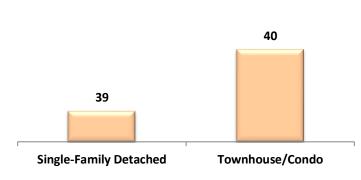


**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**





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# Mapleton/Amboy/Minnesota Lake/Good Thunder

# October 2022

# **Year to Date**

Blue Earth County, MN	2021		2022	Change	2021		2022		Change
New Listings	7		6	-14.3%		83		75	-9.6%
Closed Sales	4		10	150.0%		62		70	12.9%
Average Sales Price	\$ 349,100	\$	169,992	-51.3%	\$	179,885	\$	197,573	9.8%
Percent of Original Last Price Received at Sale*	96.0%	82.0%		-14.6%		99.0%		95.0%	-4.0%
Average Days on Market Until Sale	98	105		7.1%	72			81	12.5%
Total Current Inventory**	10		13	30.0%					
Single-Family Detached Inventory	10		13	30.0%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

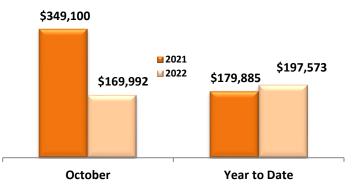
## **Activity-Most Recent Month**



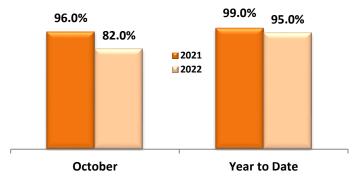
## **Activity-Year to Date**



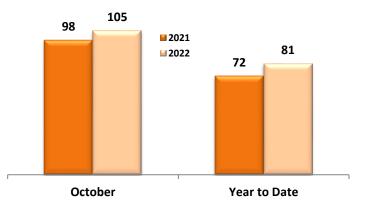
## **Average Sales Price**

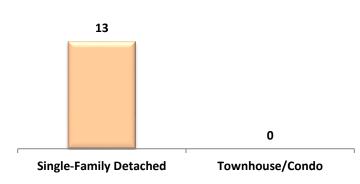


**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**





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## New Ulm/Hanska/Lafayette/Courtland

# **September 2022** Year to Date

Brown County, MN	2021		2022		Change	2021		2022		Change																		
New Listings	19			23	21.1%	209		230		10.0%																		
Closed Sales	29		16		29 <b>16</b> -44.8% 198		198		197	-0.5%																		
Average Sales Price	\$	205,017	\$	179,768	-12.3%	\$	200,781	\$	240,640	19.9%																		
Percent of Original Last Price Received at Sale*		100.0%		100.0%		100.0%	0.0%		99.0%		100.0%	1.0%																
Average Days on Market Until Sale		66		66		52	-21.2%	81			59	-27.2%																
Total Current Inventory**	15		15		15		15		15		15		18		20.0%													
Single-Family Detached Inventory	15		15		15		15		15		15		15		15		15		15		17		13.3%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

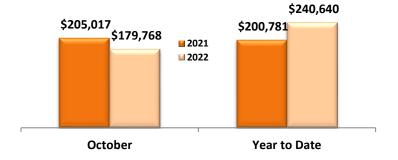
# **Activity-Most Recent Month**



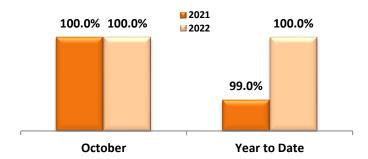
## **Activity-Year to Date**



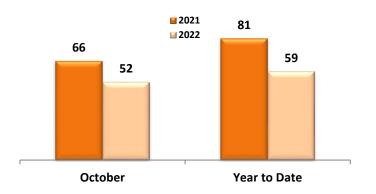
## **Average Sales Price**

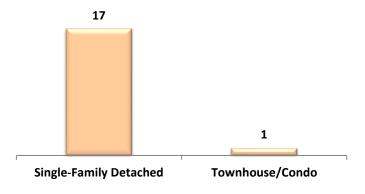


**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**





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#### Nicollet/Judson

# October 2022 Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

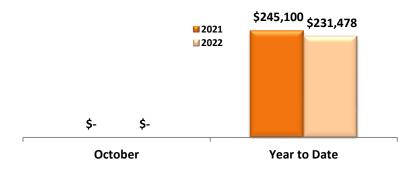
Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	2	2	0.0%	13	14	7.7%
Closed Sales	0	0	#DIV/0!	10	13	30.0%
Average Sales Price	\$ -	\$0	#DIV/0!	\$ 245,100	\$231,478	-5.6%
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	103.0%	100.0%	-2.9%
Average Days on Market Until Sale	0	0	#DIV/0!	60	56	-6.7%
Total Current Inventory**	0	0	#DIV/0!			
Single-Family Detached Inventory	0	0	#DIV/0!			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

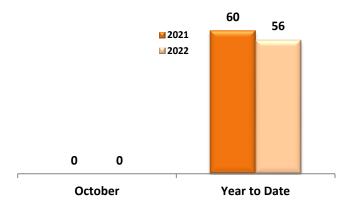
## **Activity-Most Recent Month**



# Average Sales Price



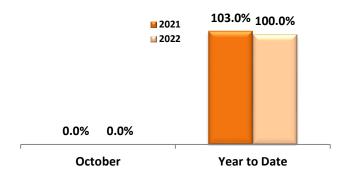
# **Average Days on Market Until Sale**



# **Activity-Year to Date**



# **Ratio of Sales Price to Original List Price**



## **Current Inventory**



h, they can sometimes look extreme due to small sample size involved. All data from the

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#### **Rural Mankato and North Mankato**

# October 2022

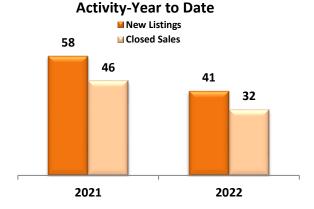
## Year to Date

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	4	4	0.0%	58	41	-29.3%
Closed Sales	9	4	-55.6%	46	32	-30.4%
Average Sales Price	\$ 353,033	\$ 599,000	69.7%	\$ 371,920	\$ 533,553	43.5%
Percent of Original Last Price Received at Sale*	96.0%	88.0%	-8.3%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	65	104	60.0%	70	78	11.4%
Total Current Inventory**	3	6	100.0%			
Single-Family Detached Inventory	3	5	66.7%			

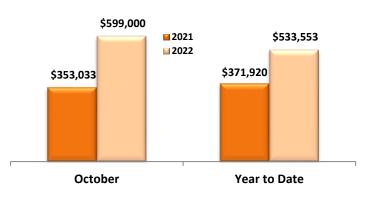
<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

## **Activity-Most Recent Month**

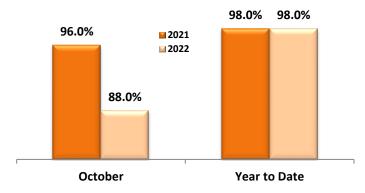


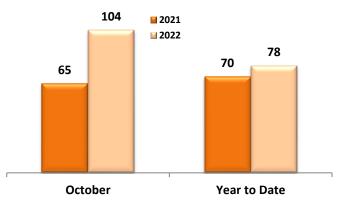


## **Average Sales Price**

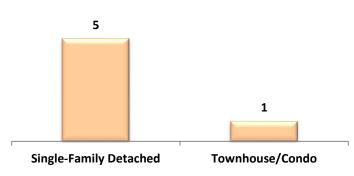


Ratio of Sales Price to Original List Price





**Current Inventory** 



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#### Sleepy Eye/Comfrey

# October 2022

# **Year to Date**

Brown County, MN	2021	2022	Change	2021	2022	Change
New Listings	5	2	-60.0%	44	35	-20.5%
Closed Sales	1	3	200.0%	50	29	-42.0%
Average Sales Price	\$ 175,000	\$ 133,466	-23.7%	\$ 139,068	\$ 152,624	9.7%
Percent of Original Last Price Received at Sale*	88.0%	94.0%	6.8%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	51	66	29.4%	76	63	-17.1%
Total Current Inventory**	4	3	-25.0%			
Single-Family Detached Inventory	4	3	-25.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

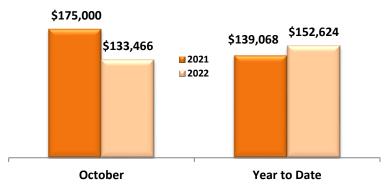
# **Activity-Most Recent Month**



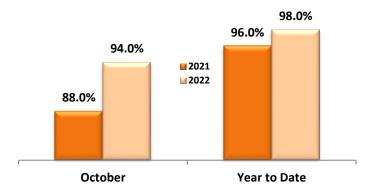
# **Activity-Year to Date**

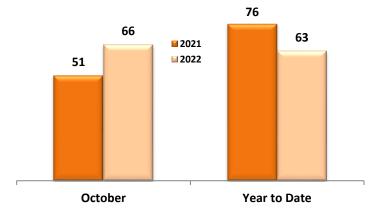


## **Average Sales Price**

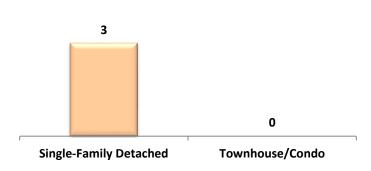


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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## St. Clair/Waldorf/Pemberton/Janesville

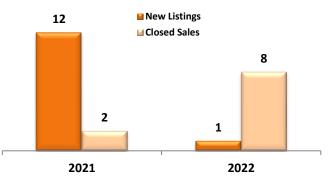
# October 2022 Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

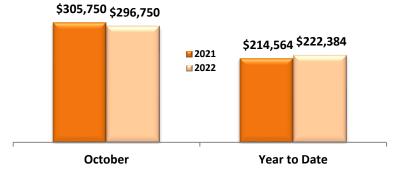
Multiple Counties, MN		2021		2022	Change	2021		2022		Change																				
New Listings		12		1	-91.7%	48		37		-22.9%																				
Closed Sales		2		2 <b>8</b> 300.0% 31		31			39	25.8%																				
Average Sales Price	\$	305,750	\$	296,750	-2.9%	\$	214,564	\$	222,384	3.6%																				
Percent of Original Last Price Received at Sale*		109.0%		109.0%		95.0%	-12.8%		102.0%		95.0%	-6.9%																		
Average Days on Market Until Sale		53		53		53		53		53		53		53		53		53		53		53		57	7.5%	78			79	1.3%
Total Current Inventory**		7		7		7		7		7		7		7		7		7		7		7		7	0.0%					
Single-Family Detached Inventory	7			6	-14.3%																									

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

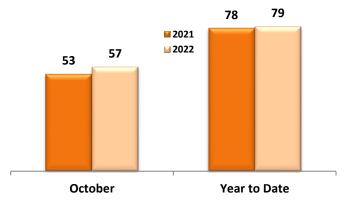
# **Activity-Most Recent Month**



# **Average Sales Price**



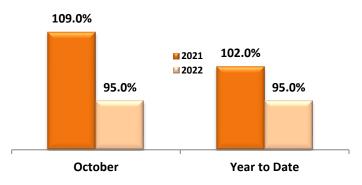
## **Average Days on Market Until Sale**



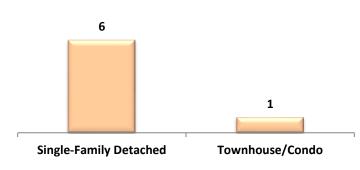
#### **Activity-Year to Date**



# **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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## St. Peter/Kasota/Cleveland

# October 2022

# Year to Date

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	13	10	-23.1%	160	149	-6.9%
Closed Sales	15	12	-20.0%	144	126	-12.5%
Average Sales Price	\$ 210,420	\$ 296,825	41.1%	\$ 267,659	\$ 308,679	15.3%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	99.0%	97.0%	-2.0%
Average Days on Market Until Sale	65	101	55.4%	82	69	-15.9%
Total Current Inventory**	14	14	0.0%			
Single-Family Detached Inventory	12	14	16.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

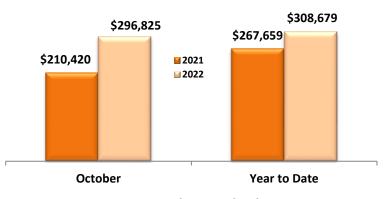
# **Activity-Most Recent Month**

# **■** New Listings **■ Closed Sales** 15 13 12 10 2021 2022

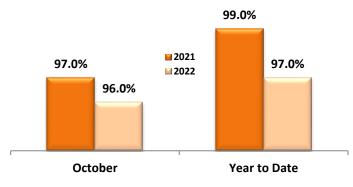
## **Activity-Year to Date**

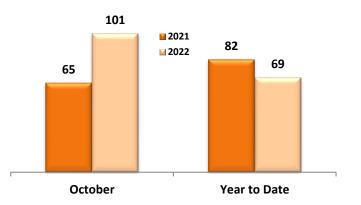


# **Average Sales Price**

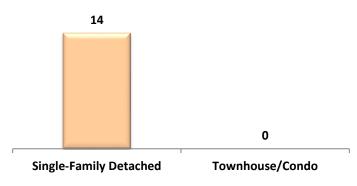


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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## **Upper North Mankato**

# October 2022

# **Year to Date**

Nicollet County, MN	2021		2022		Change	2021		2022		Change																				
New Listings	17			11	-35.3%	168			149	-11.3%																				
Closed Sales	17		12		17 <b>12</b>		-29.4%	148			133	-10.1%																		
Average Sales Price	\$ 3	353,035	\$	344,950	-2.3%	\$	332,046	\$	363,485	9.5%																				
Percent of Original Last Price Received at Sale*	100.0%		100.0%		100.0%			94.0%	-6.0%	1	100.0%	:	100.0%	0.0%																
Average Days on Market Until Sale	54		54		54		4		37.0%	67			69	3.0%																
Total Current Inventory**	14		14		14		14		14		14		14		15		7.1%													
Single-Family Detached Inventory	11		11		11		11		11		11		11		11		11		11		11			12	9.1%					•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

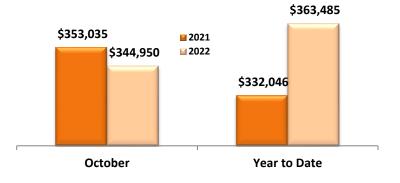
# **Activity-Most Recent Month**



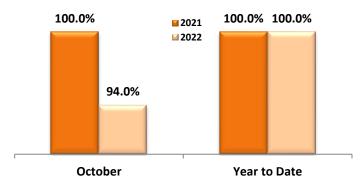
## **Activity-Year to Date**



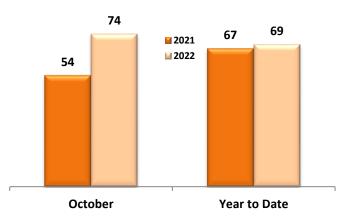
## **Average Sales Price**

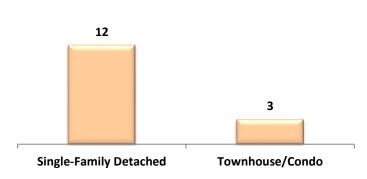


**Ratio of Sales Price to Original List Price** 



# **Average Days on Market Until Sale**





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# West Mankato/Skyline

# October 2022

# **Year to Date**

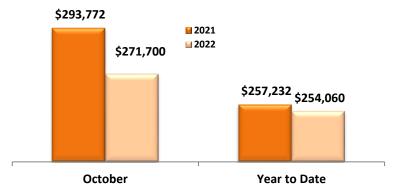
Blue Earth County, MN	2021		2021 2022		Change	2021		2022	Change
New Listings	7		1		-85.7%	59		51	-13.6%
Closed Sales		8		5	-37.5%		56	46	-17.9%
Average Sales Price	\$	293,772	\$	271,700	-7.5%	\$	257,232	\$ 254,060	-1.2%
Percent of Original Last Price Received at Sale*		99.0%		95.0%	-4.0%		104.0%	99.0%	-4.8%
Average Days on Market Until Sale		64		41	-35.9%	63		49	-22.2%
Total Current Inventory**		3	0		-100.0%				
Single-Family Detached Inventory		3	0		-100.0%				

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

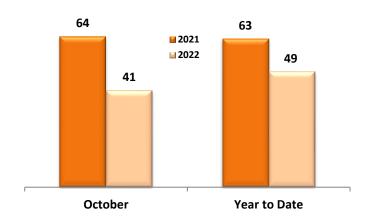
## **Activity-Most Recent Month**



## **Average Sales Price**



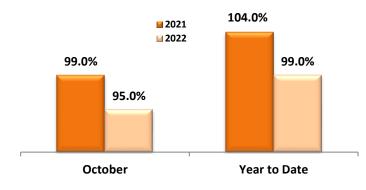
# **Average Days on Market Until Sale**



## **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**



**Current Inventory** 

0 0
Single-Family Detached Townhouse/Condo