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September, 2019  
Housing Market

Total Volume Sold

\$38.1 Million

Average Sold price

\$192,390

Total Close Sales

198

Total New Listings

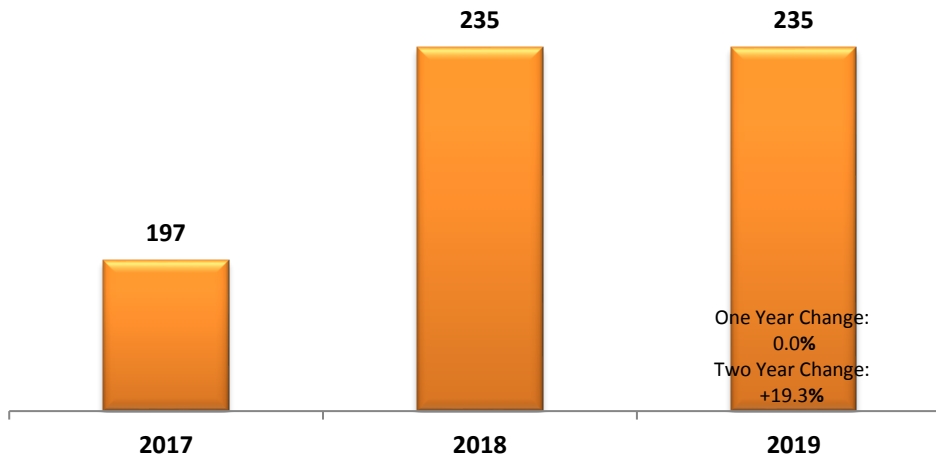
235



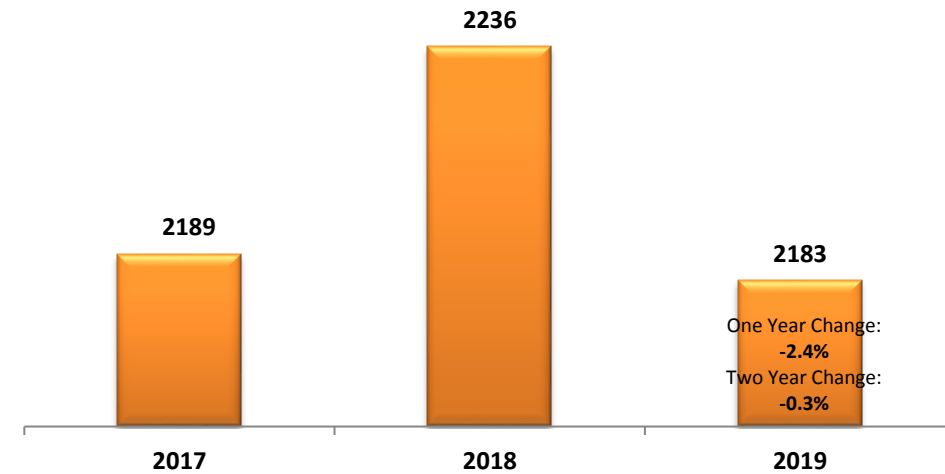
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

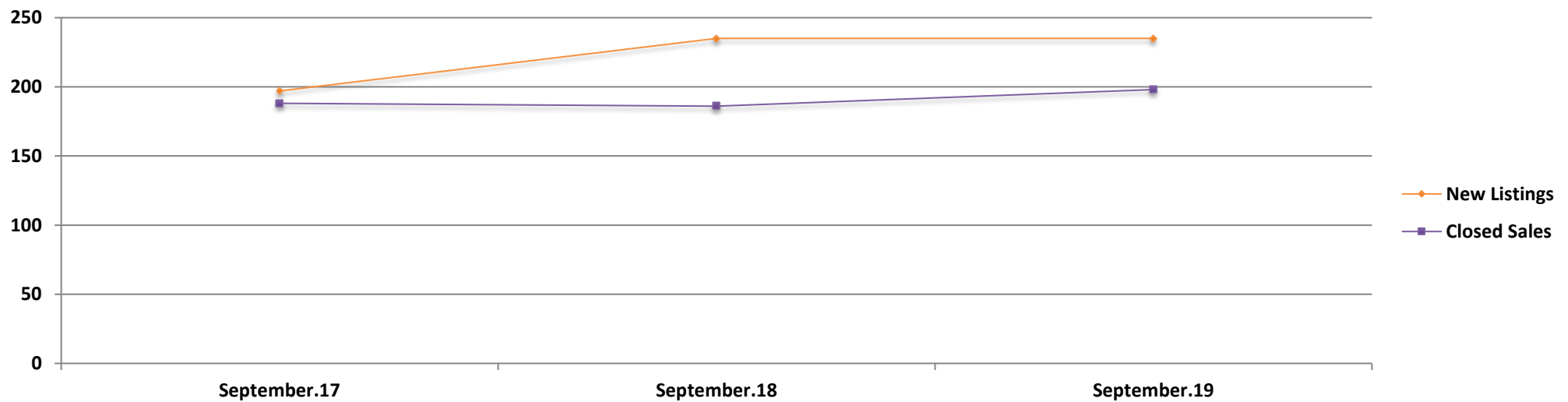
## September 2019



## Year to Date



## Historical Market Activity



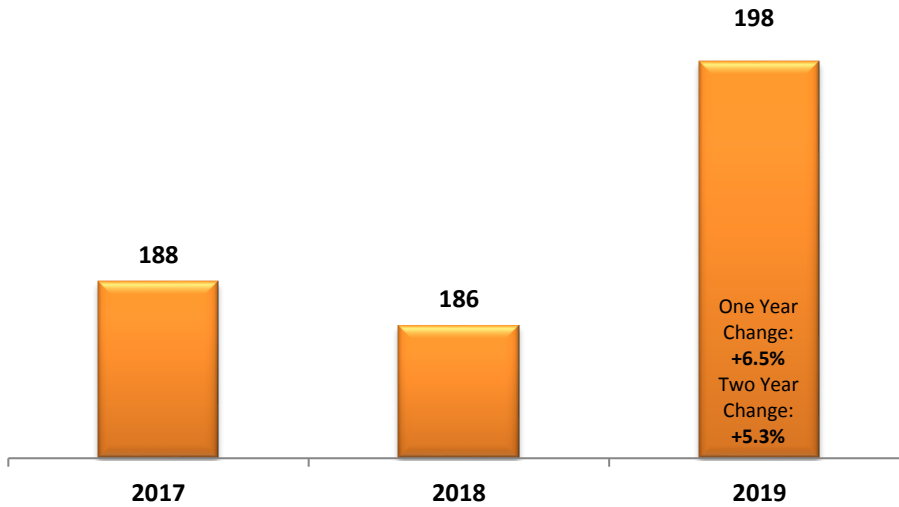
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

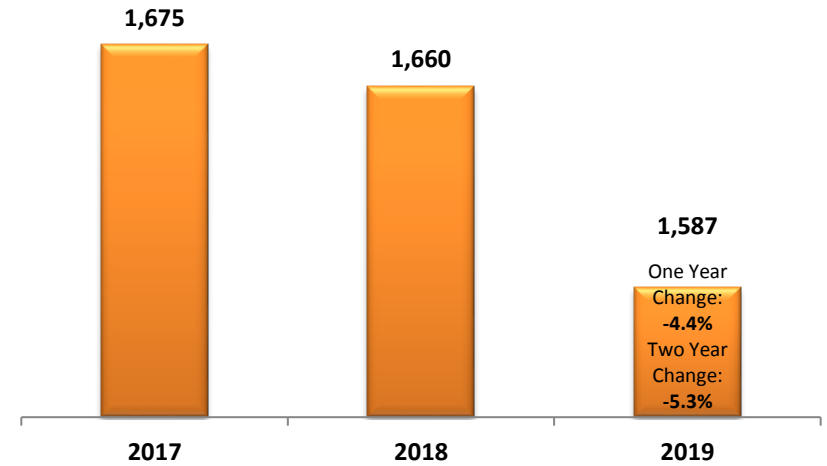


Late Sales recorded in MLS figured in  
Year to Date Totals

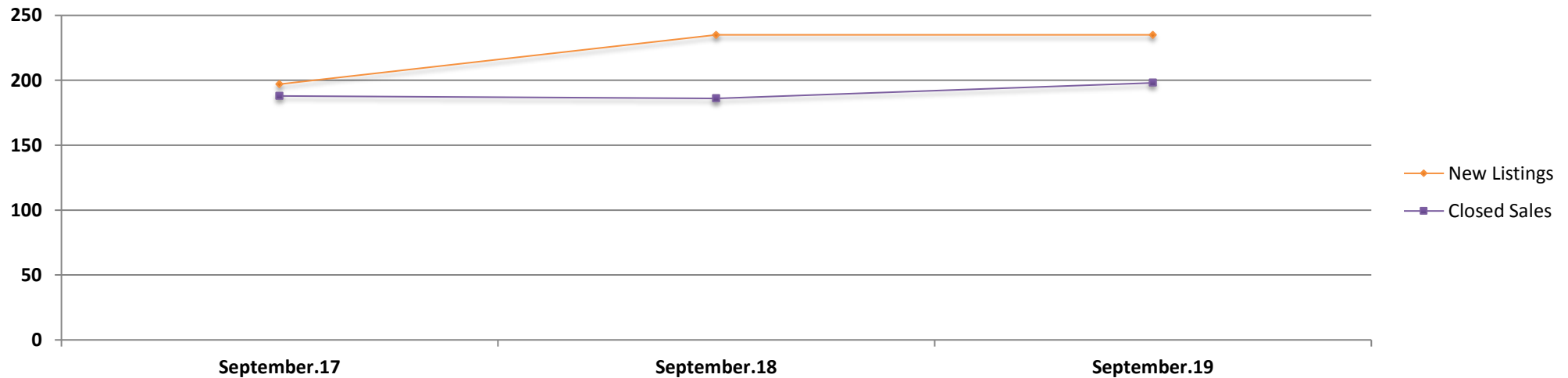
## September 2019



## Year to Date



## Historical Market Activity

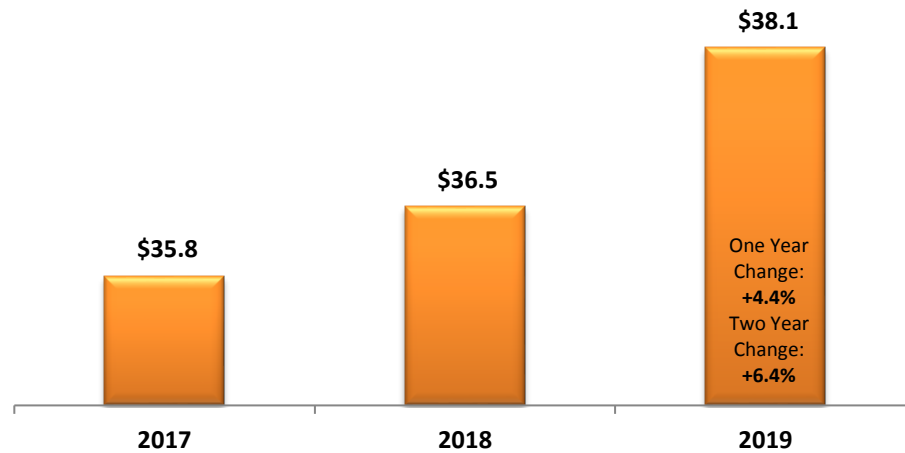


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

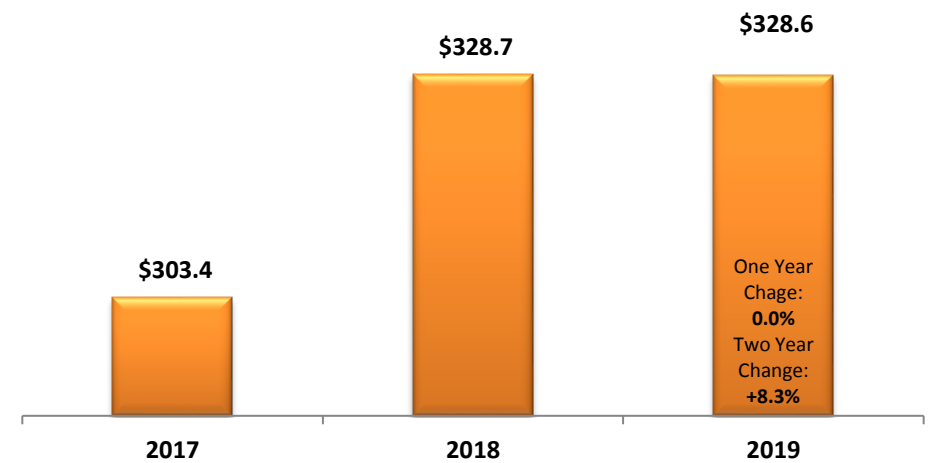


## September 2019

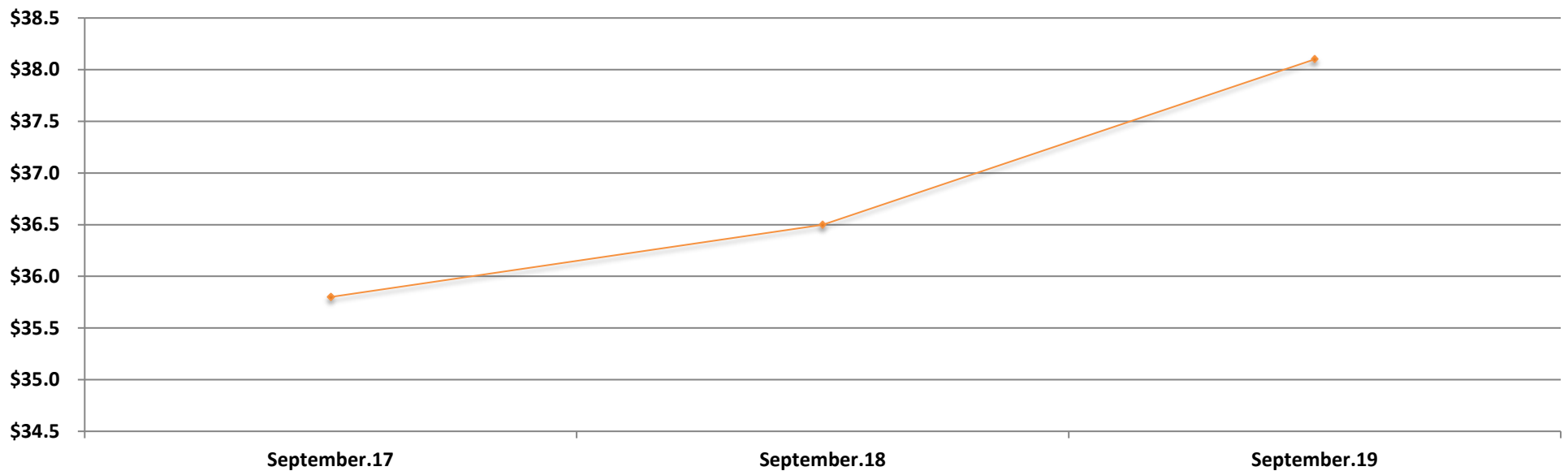


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



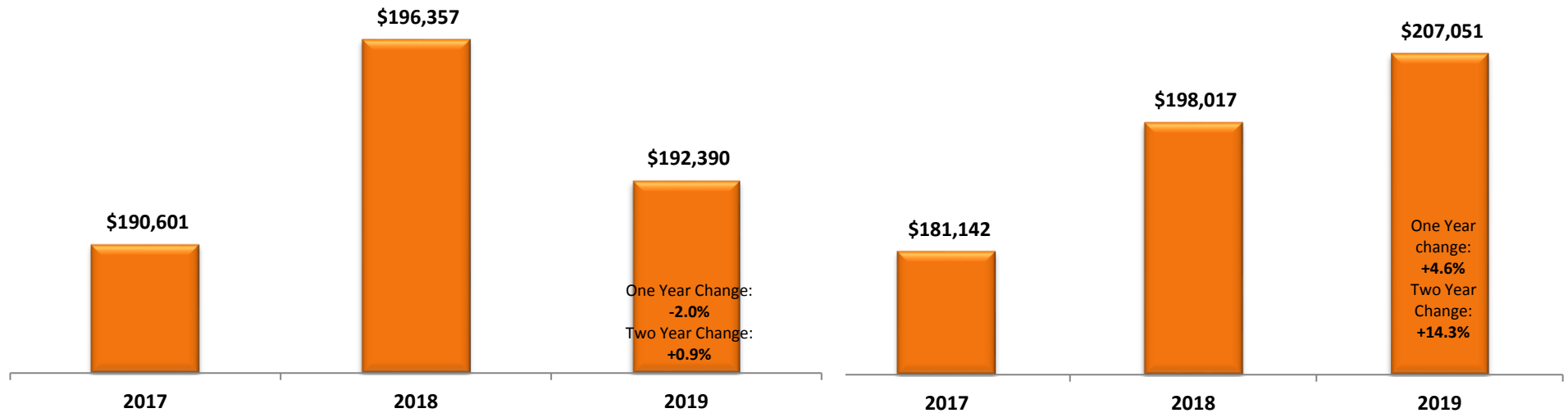
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

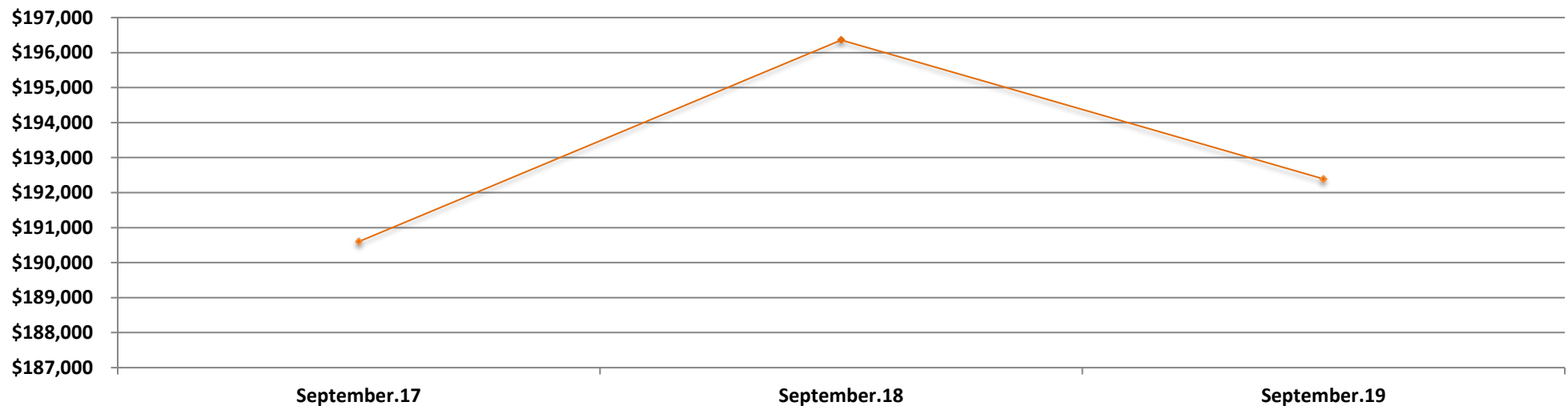
## September, 2019

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



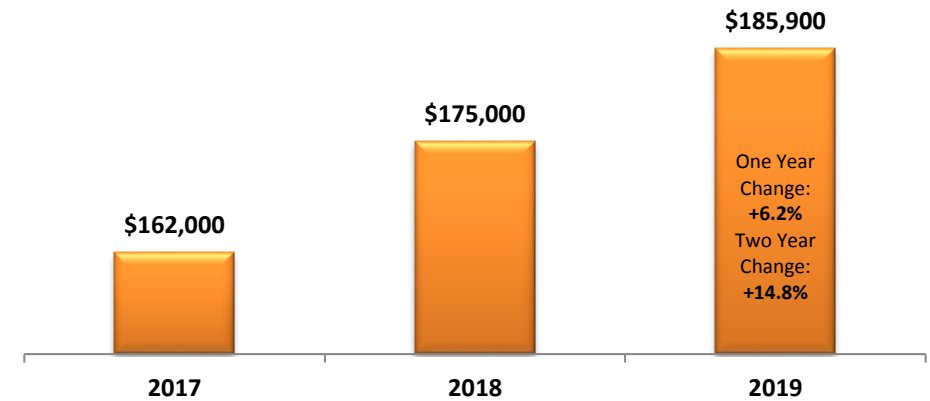
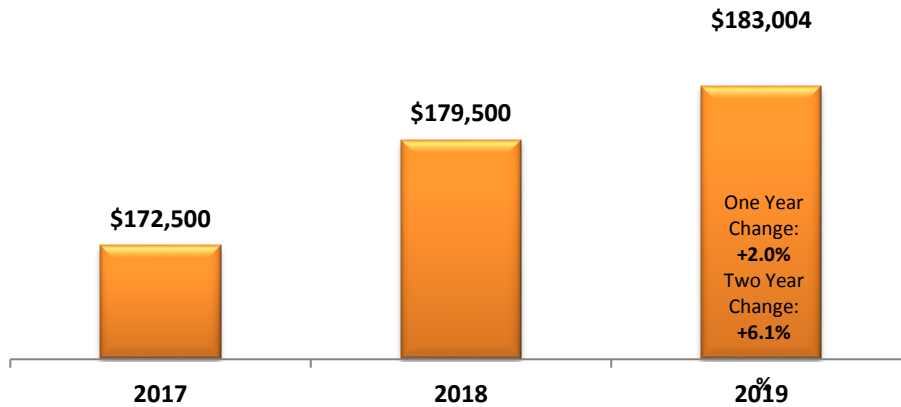
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

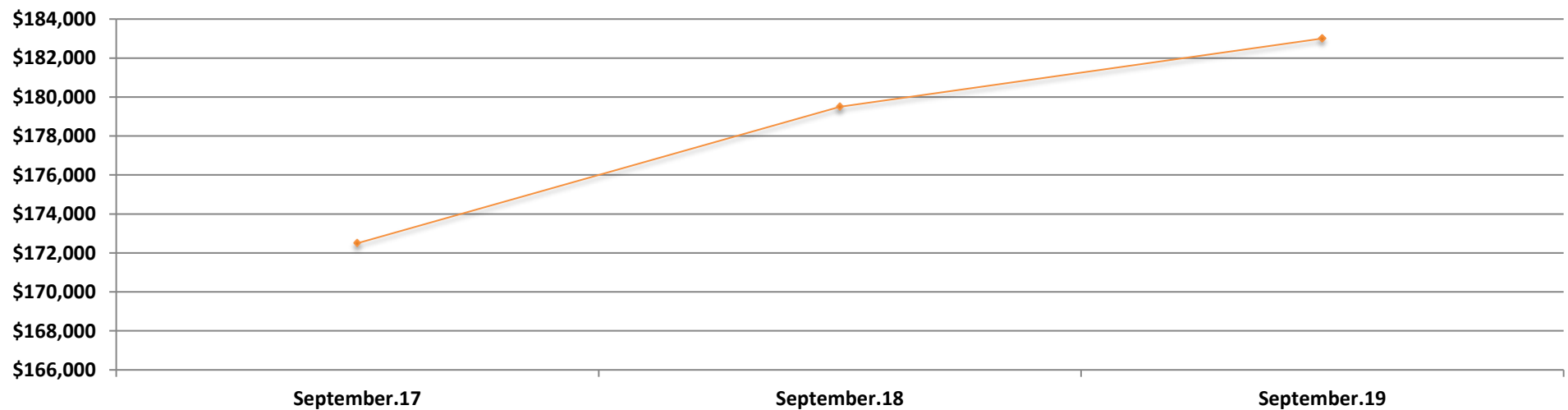
## September, 2019

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

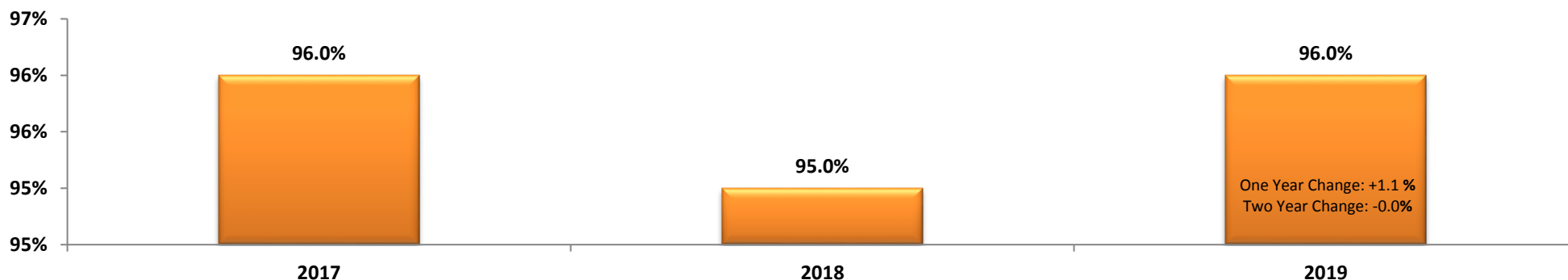
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



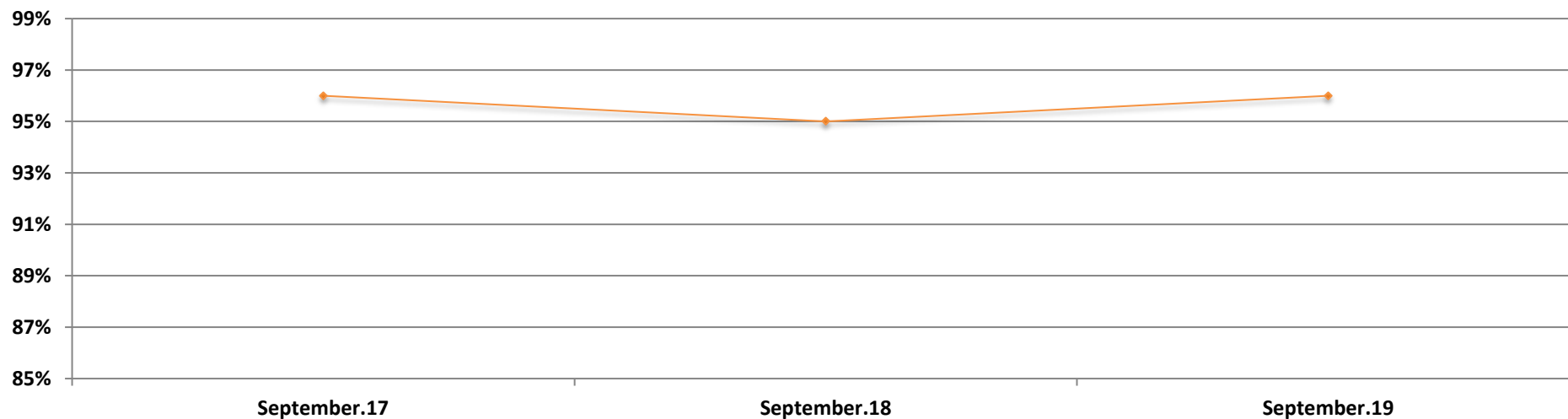
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## September, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



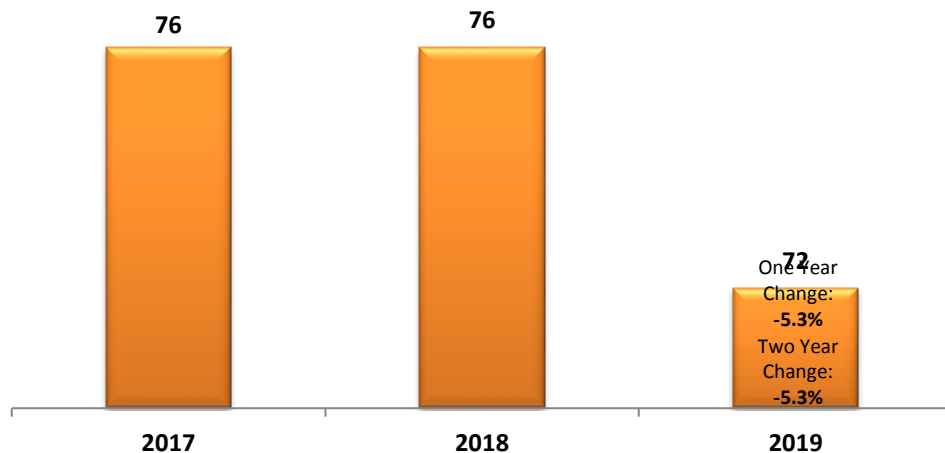
## Historical Percent of Original List Price Received at Sale



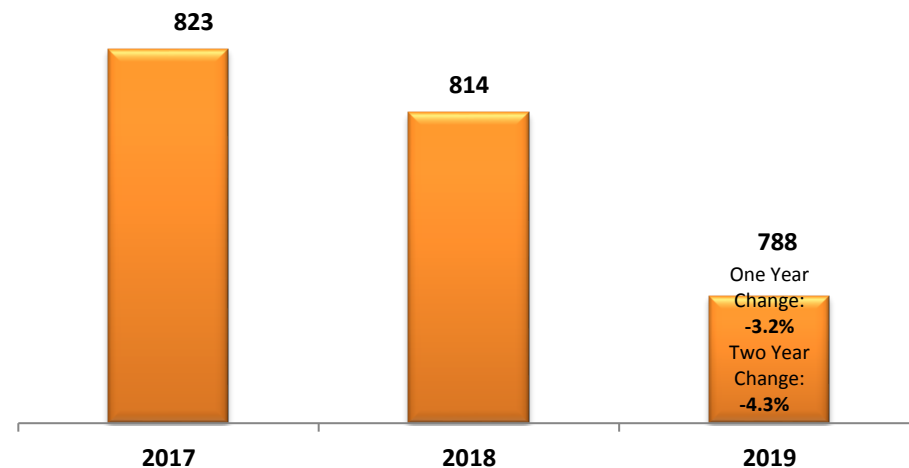
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

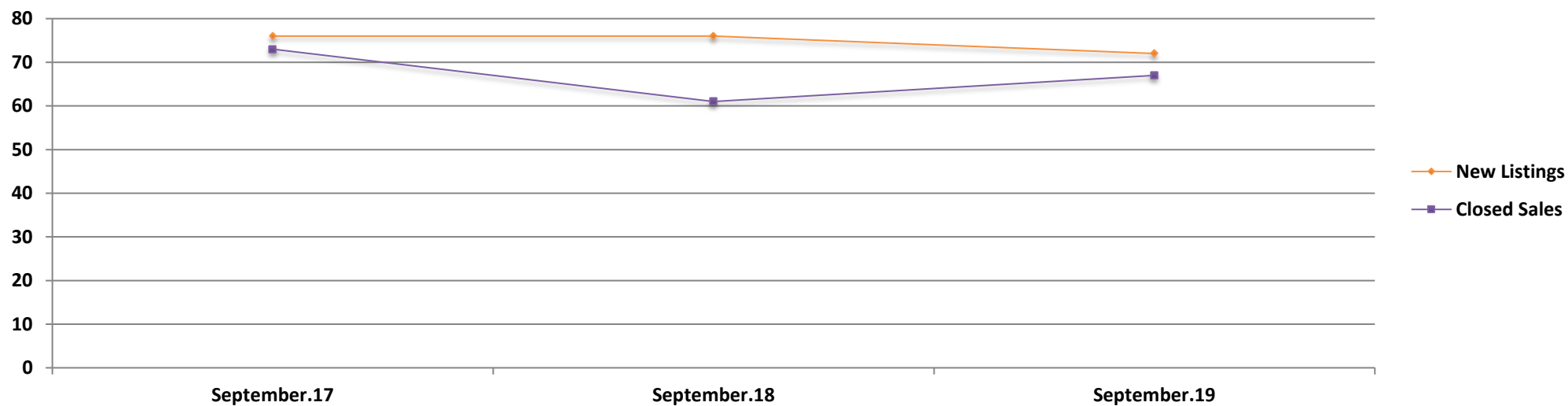
## September, 2019



## Year to Date



## Historical Market Activity



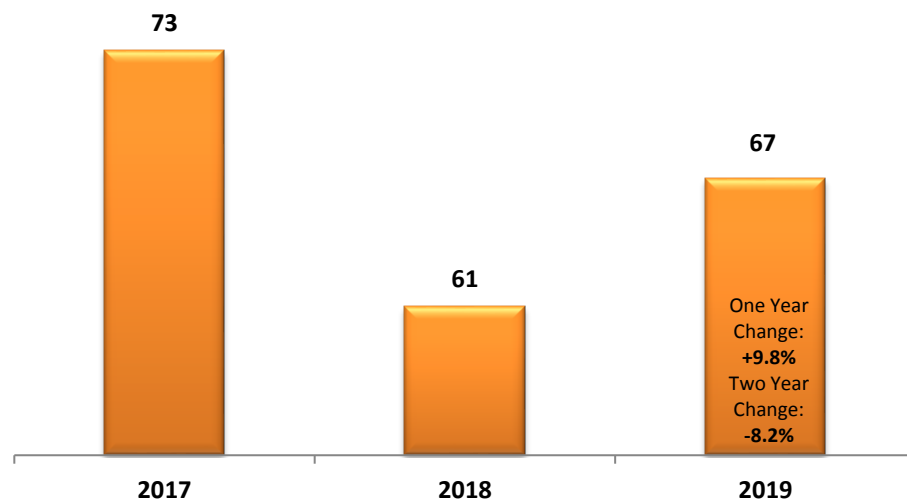


# Closed Sales in Zip Codes 56001 & 56003

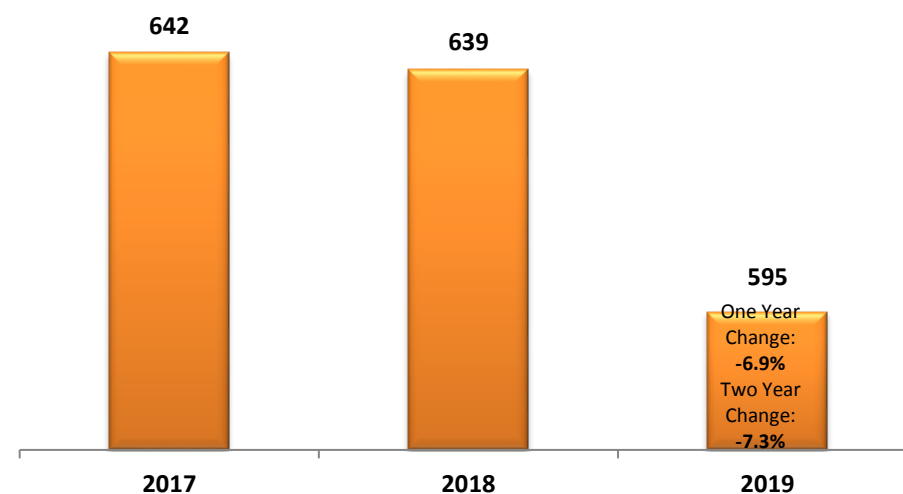
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



## September, 2019

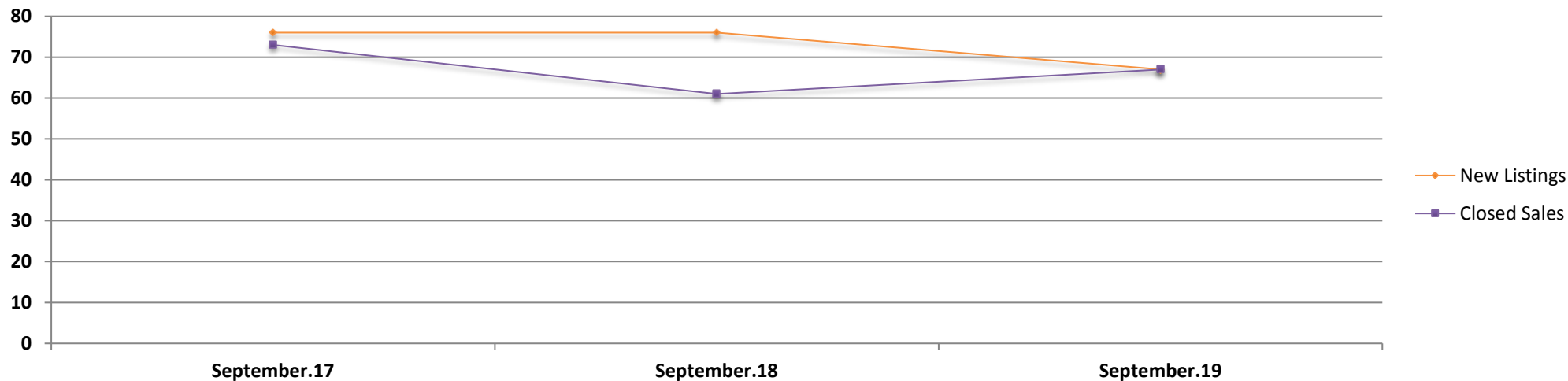


## Year to Date



Late Sales recorded in MLS figured in  
Year to Date Totals

## Historical Market Activity

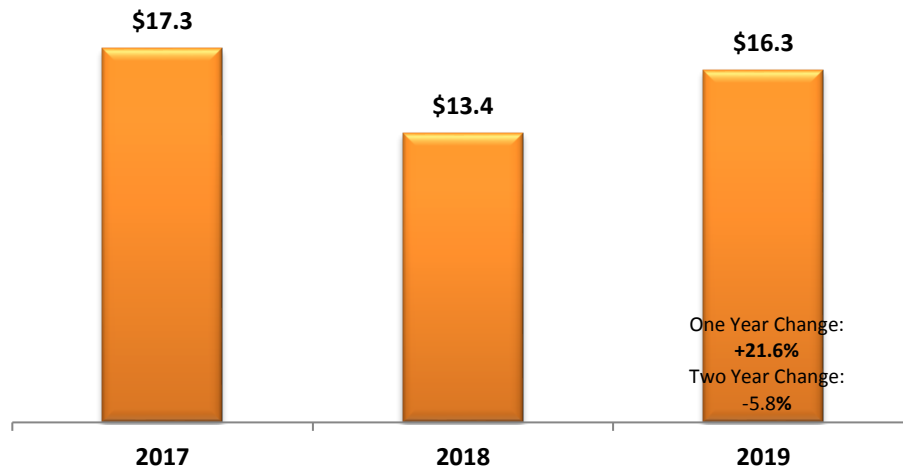


# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

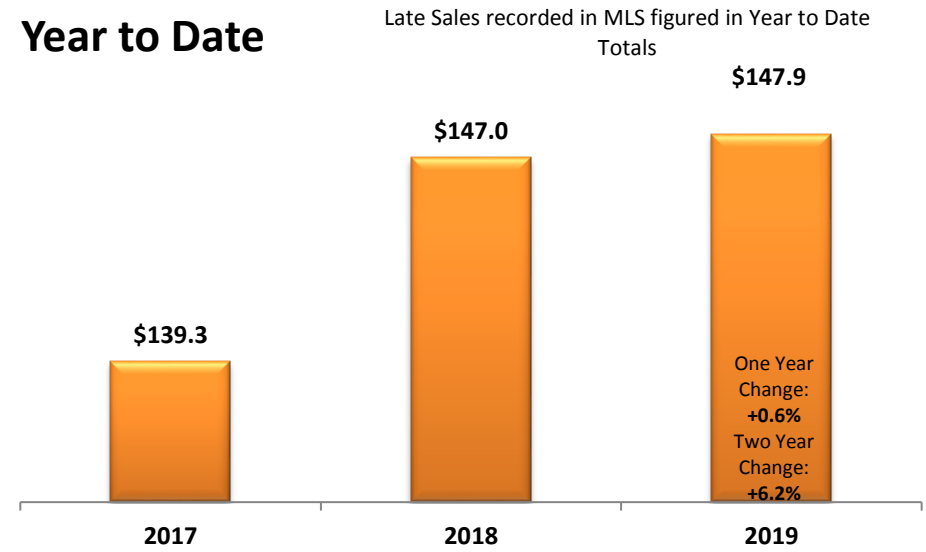
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



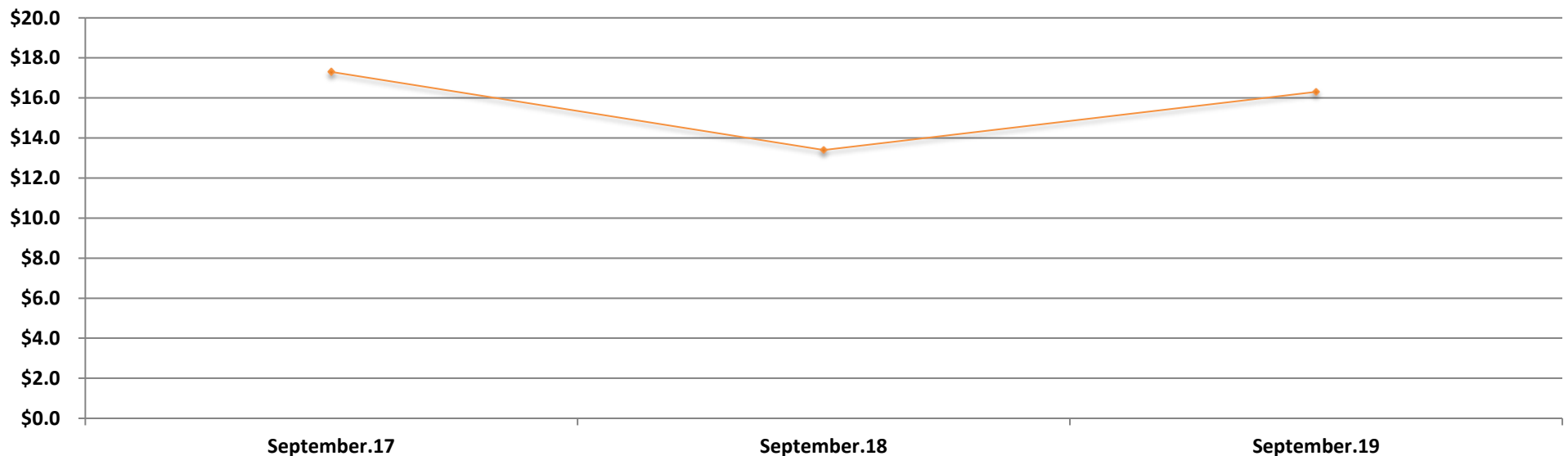
## September, 2019



## Year to Date



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

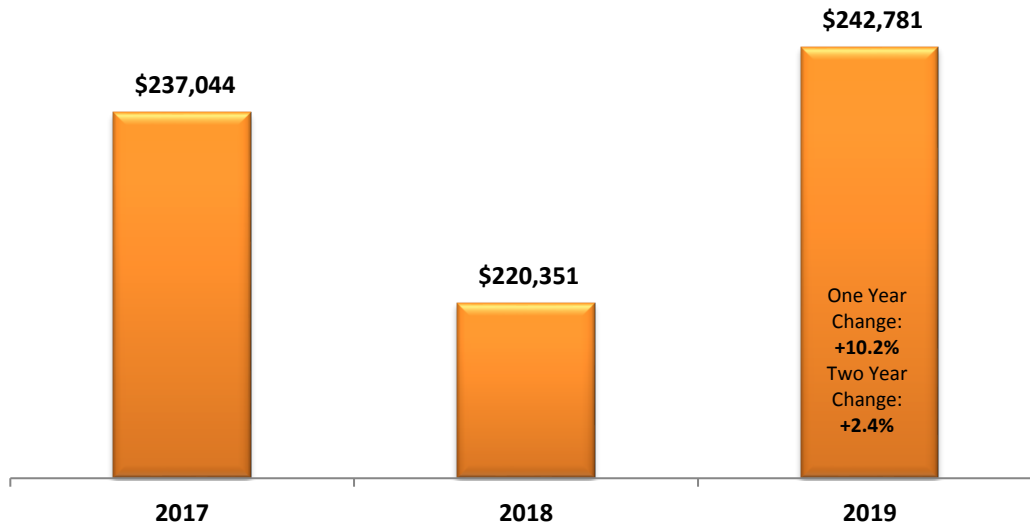
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



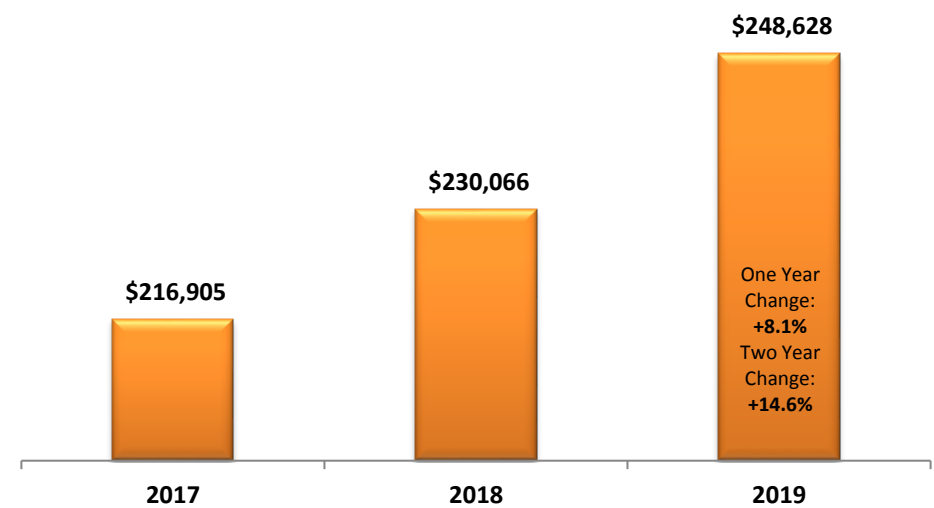
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

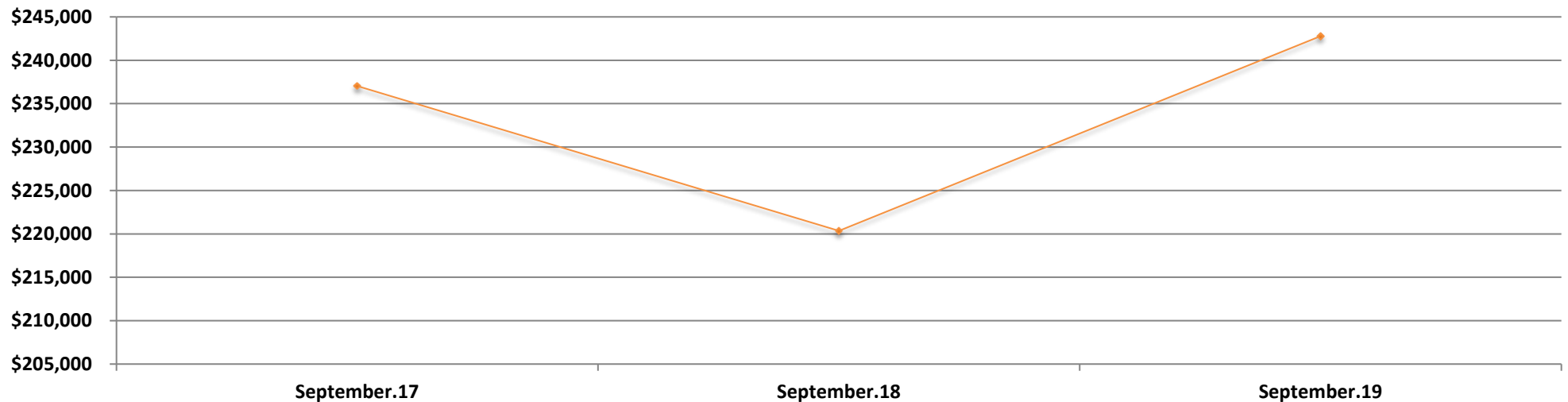
## September, 2019



## Year to Date



## Historical Average Prices



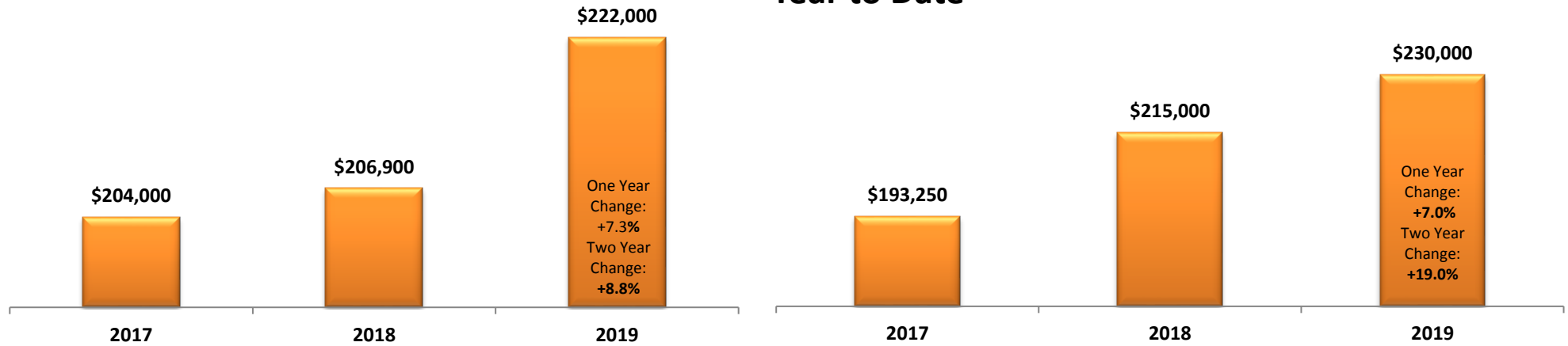
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

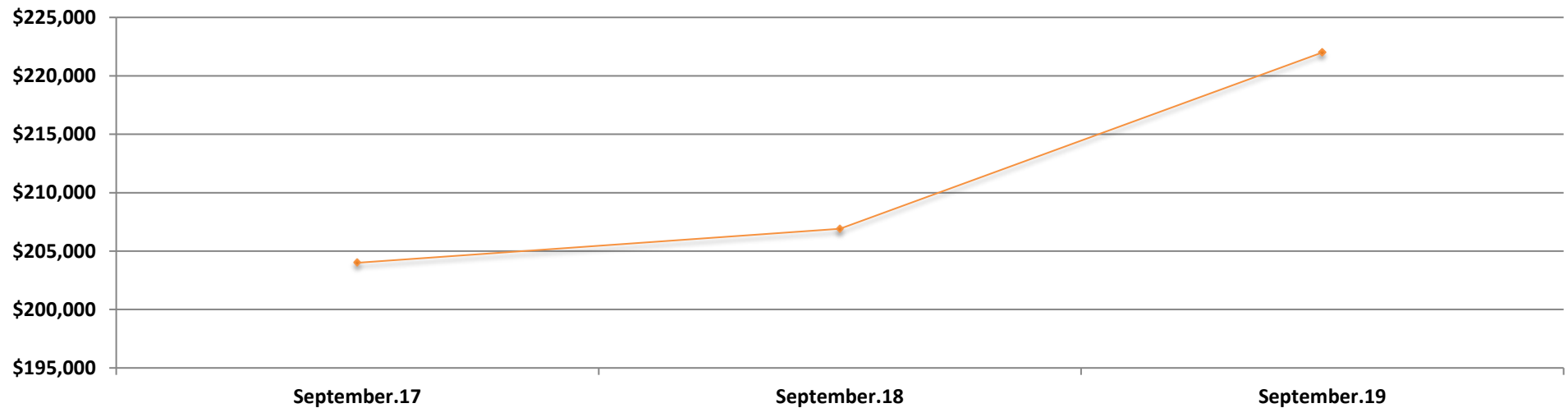
Figures do not take into account seller concessions

## September, 2019

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

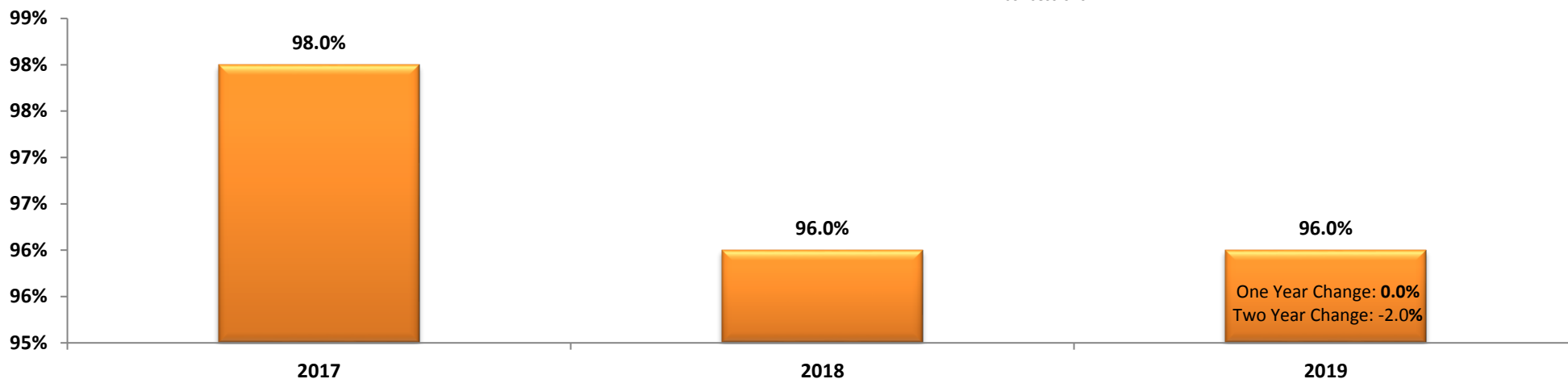
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



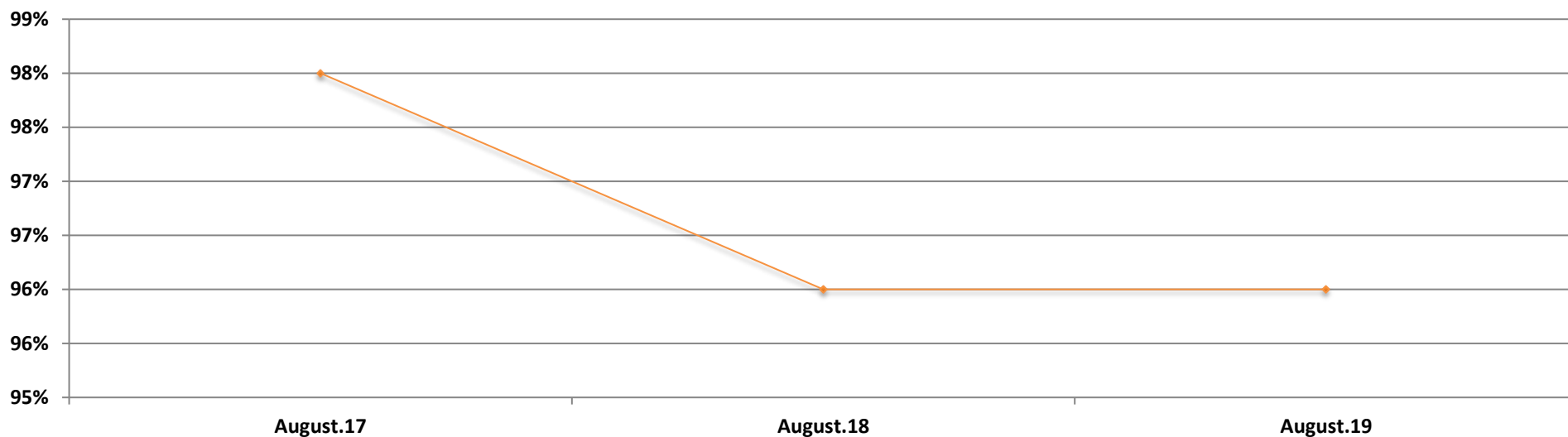
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## September, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

September, 2019

Year to Date

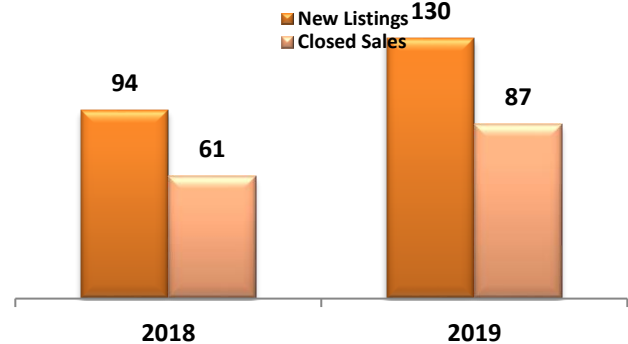
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	15	15.4%	94	130	38.3%
Closed Sales	6	13	116.7%	61	87	42.6%
Average Sales Price	\$ 122,000	\$ 77,396	-36.6%	\$ 91,764	\$107,367	17.0%
Percent of Original Last Price Received at Sale*	92.0%	94.0%	2.2%	93.0%	90.0%	-3.2%
Average Days on Market Until Sale	170	72	-57.6%	147	183	24.5%
Total Current Inventory**	49	55	12.2%	.	.	.
Single-Family Detached Inventory	48	53	10.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

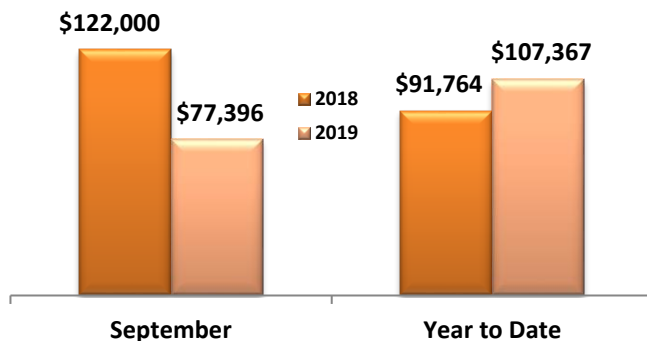
## Activity-Most Recent Month



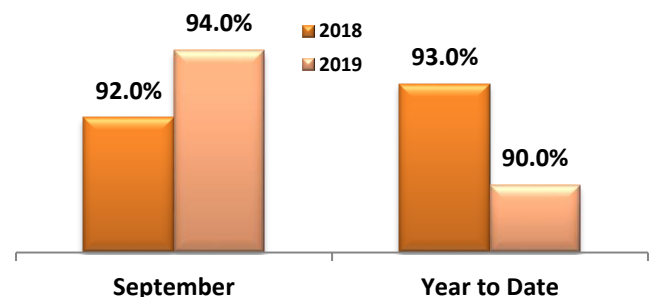
## Activity-Year to Date



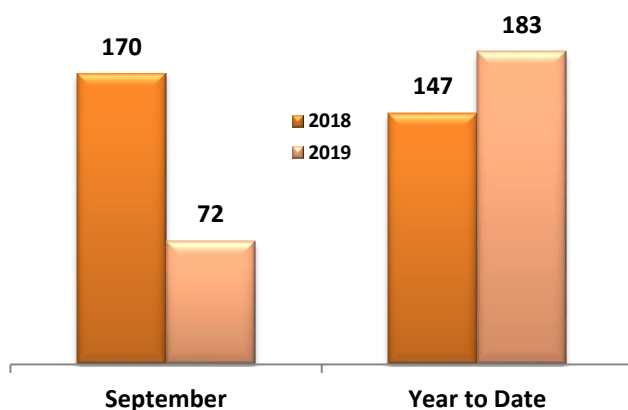
## Average Sales Price



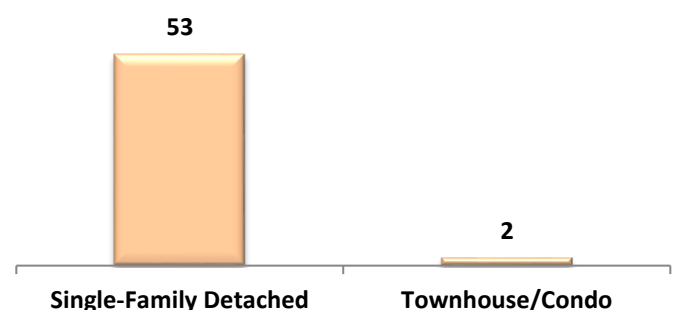
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

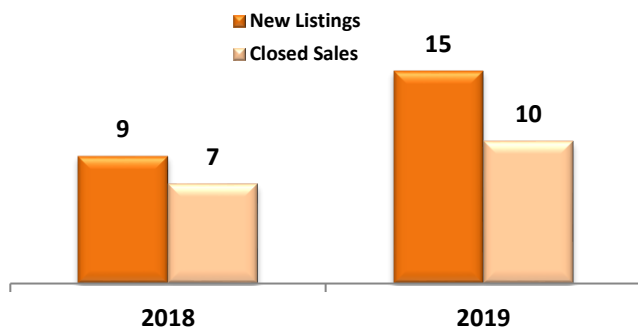
September 2019

Year to Date

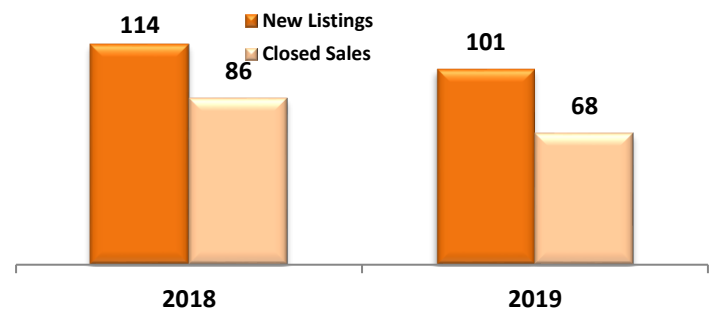
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	15	66.7%	114	101	-11.4%
Closed Sales	7	10	42.9%	86	68	-20.9%
Average Sales Price	\$ 242,220	\$ 279,145	15.2%	\$ 303,720	\$ 311,428	2.5%
Percent of Original Last Price Received at Sale*	92.0%	97.0%	5.4%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	84	153	82.1%	117	106	-9.4%
Total Current Inventory**	27	31	14.8%	.	.	.
Single-Family Detached Inventory	24	27	12.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

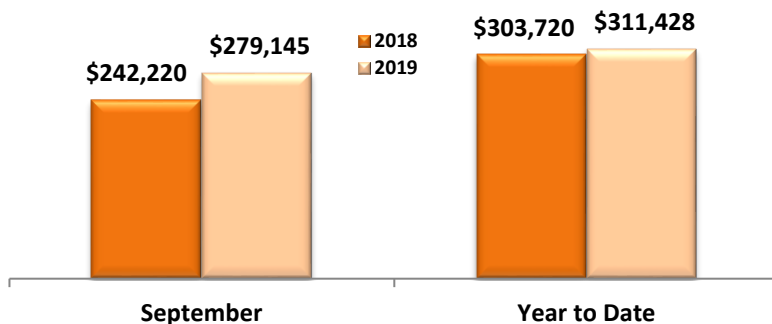
### Activity-Most Recent Month



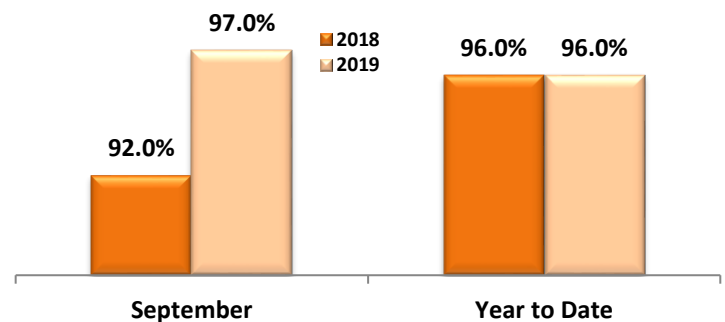
### Activity-Year to Date



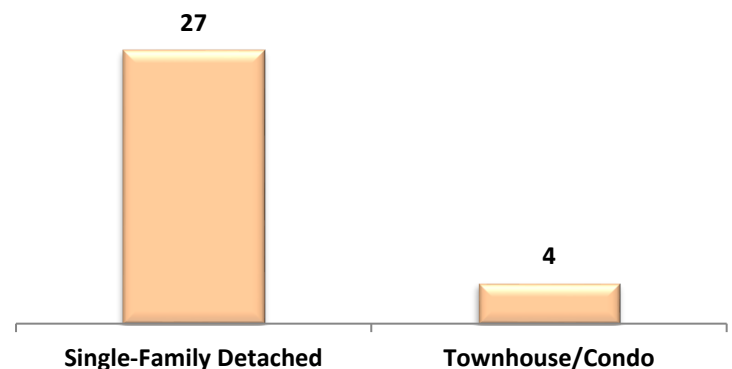
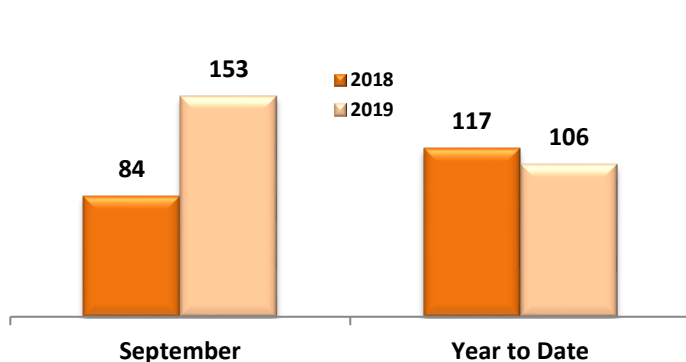
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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Elysian/Waterville

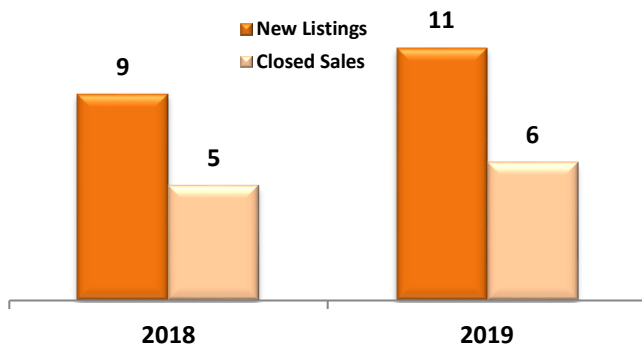
September 2019

Year to Date

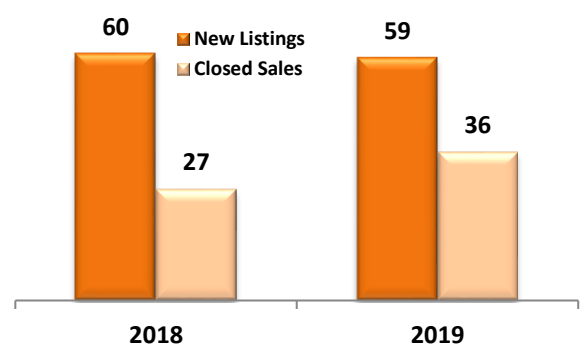
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	11	22.2%	60	59	-1.7%
Closed Sales	5	6	20.0%	27	36	33.3%
Average Sales Price	\$ 295,300	\$ 208,416	-29.4%	\$ 257,776	\$ 221,821	-13.9%
Percent of Original Last Price Received at Sale*	100.0%	87.0%	-13.0%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	116	106	-8.6%	132	118	-10.6%
Total Current Inventory**	20	25	25.0%	.	.	.
Single-Family Detached Inventory	19	23	21.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

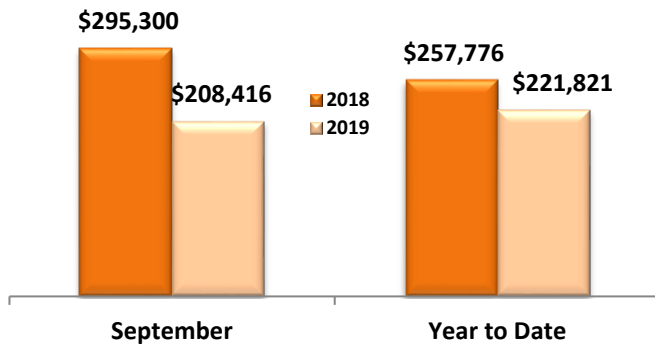
## Activity-Most Recent Month



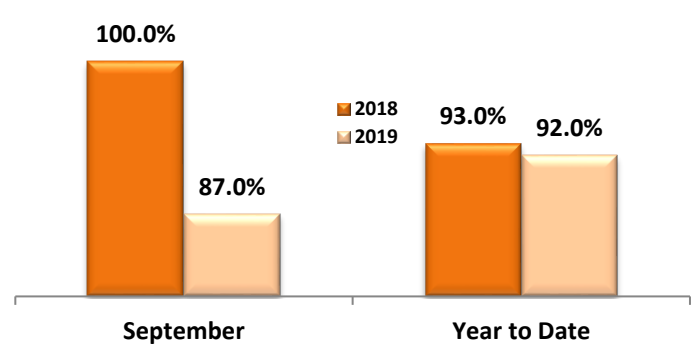
## Activity-Year to Date



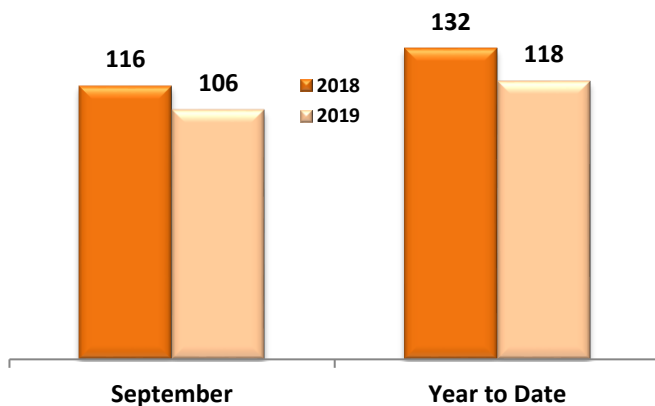
## Average Sales Price



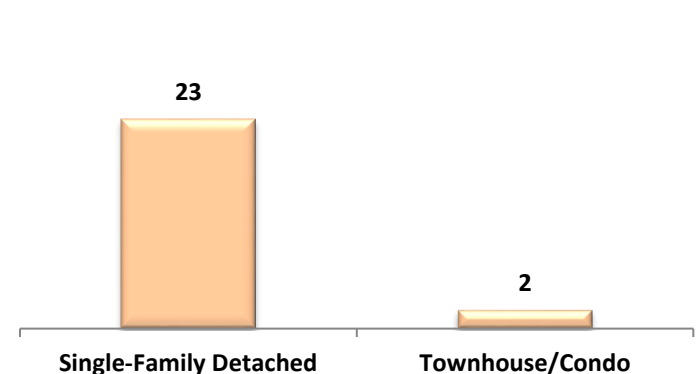
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lake Crystal

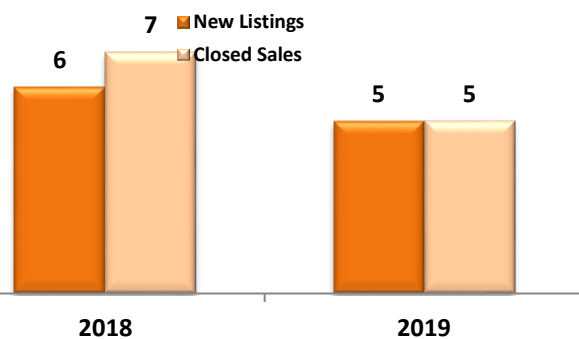
September 2019

Year to Date

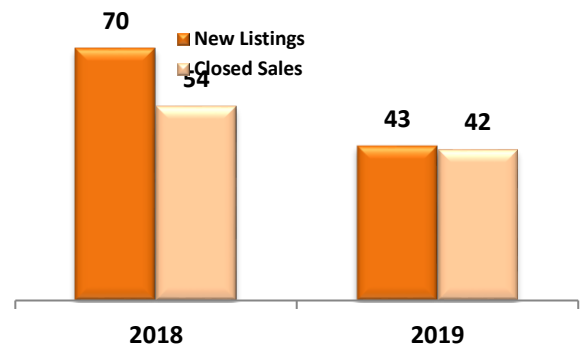
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	5	-16.7%	70	43	-38.6%
Closed Sales	7	5	-28.6%	54	42	-22.2%
Average Sales Price	\$ 181,771	\$ 199,260	9.6%	\$ 154,872	\$ 223,422	44.3%
Percent of Original Last Price Received at Sale*	97.0%	88.0%	-9.3%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	125	146	16.8%	95	101	6.3%
Total Current Inventory**	19	9	-52.6%	.	.	.
Single-Family Detached Inventory	17	8	-52.9%	.	.	.

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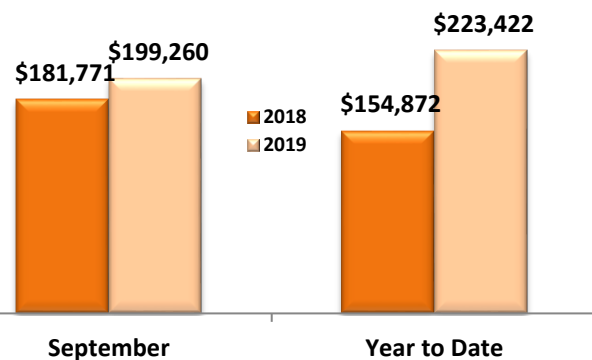
### Activity-Most Recent Month



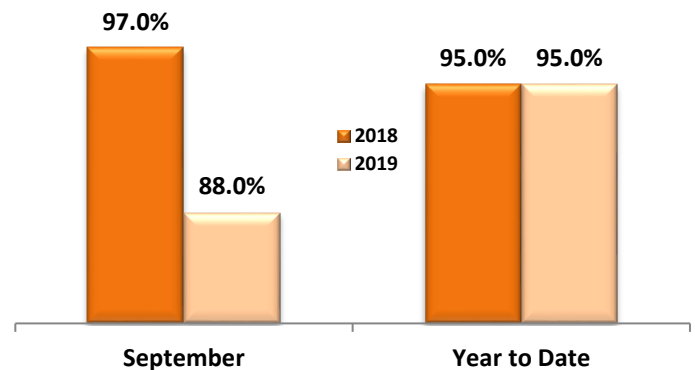
### Activity-Year to Date



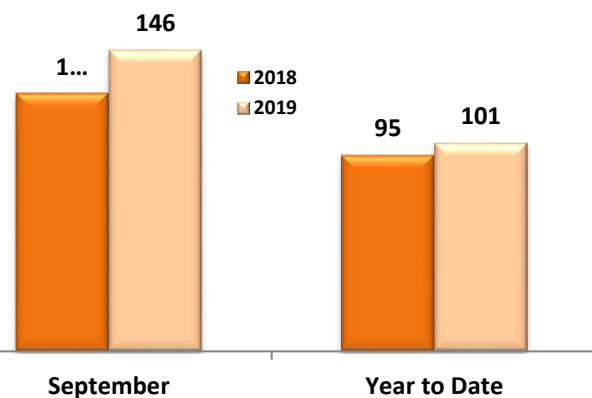
### Average Sales Price



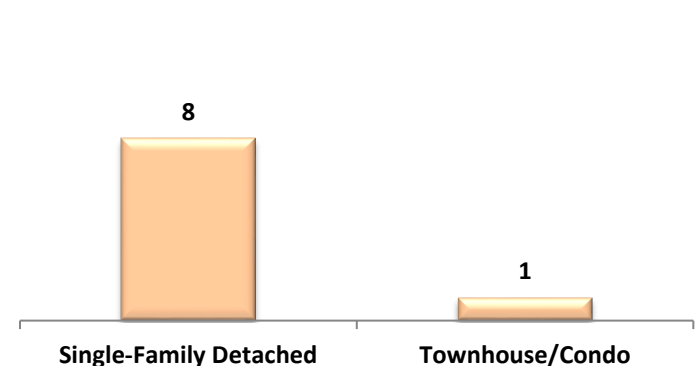
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

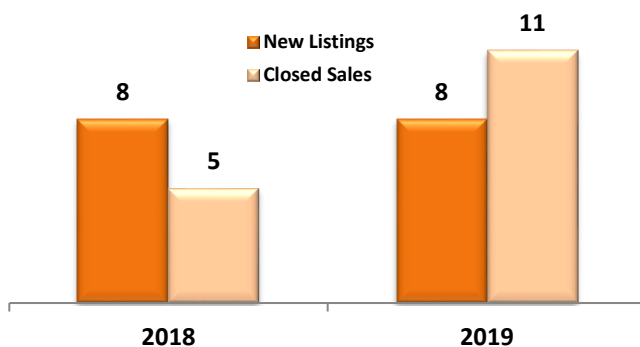
September 2019

Year to Date

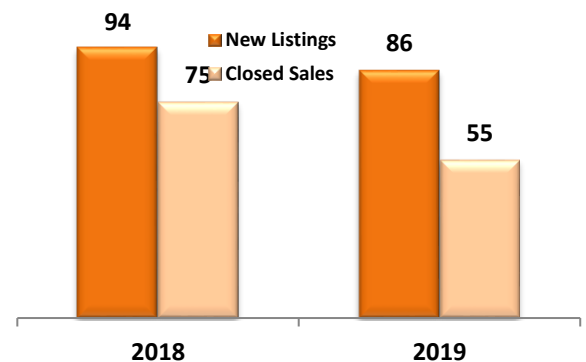
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	8	0.0%	94	86	-8.5%
Closed Sales	5	11	120.0%	75	55	-26.7%
Average Sales Price	\$ 199,800	\$ 166,428	-16.7%	\$ 194,561	\$ 181,010	-7.0%
Percent of Original Last Price Received at Sale*	97.0%	100.0%	3.1%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	61	75	23.0%	113	81	-28.3%
Total Current Inventory**	19	29	52.6%	.	.	.
Single-Family Detached Inventory	19	29	52.6%	.	.	.

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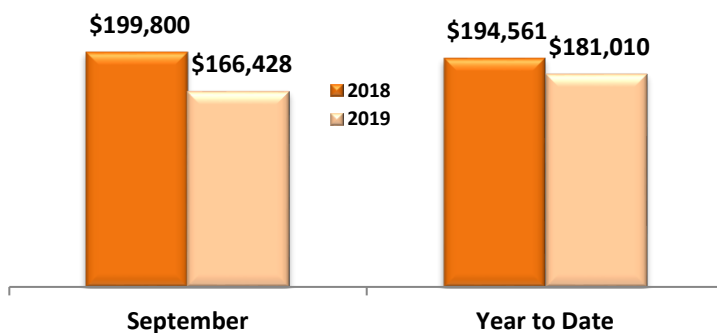
## Activity-Most Recent Month



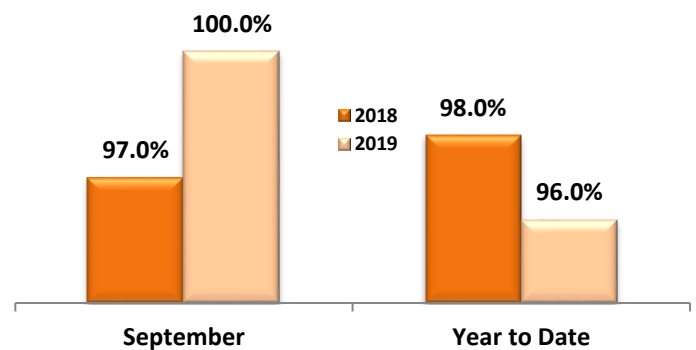
## Activity-Year to Date



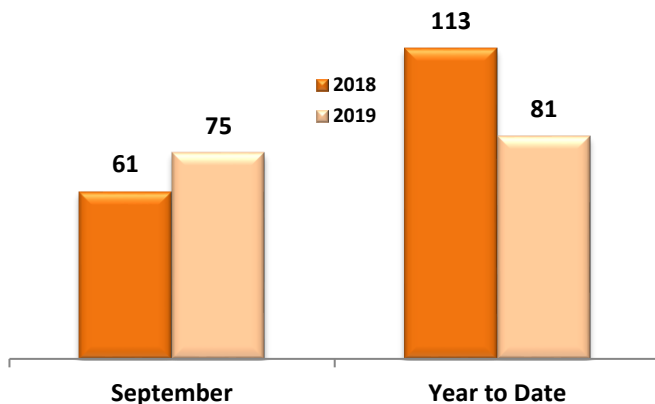
## Average Sales Price



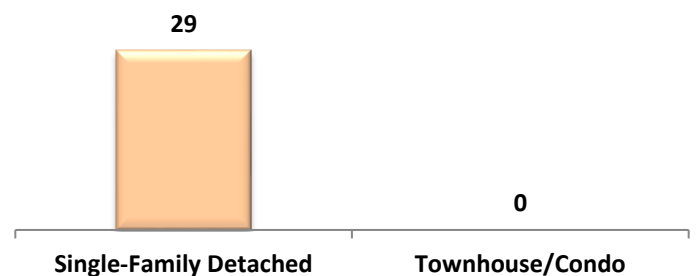
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

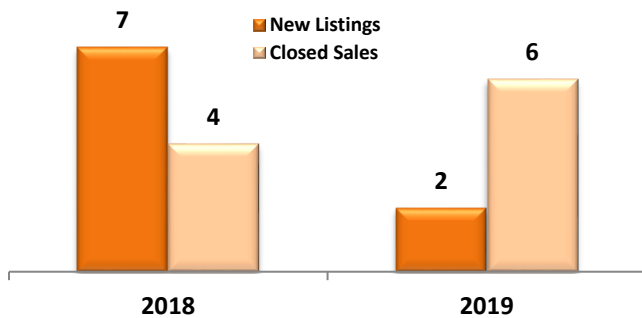
September 2019

Year to Date

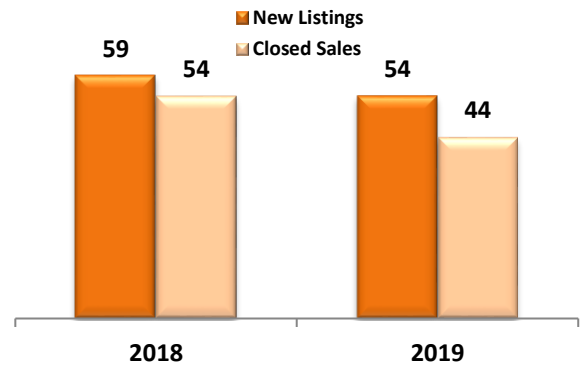
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	2	-71.4%	59	54	-8.5%
Closed Sales	4	6	50.0%	54	44	-18.5%
Average Sales Price	\$ 153,225	\$ 164,916	7.6%	\$ 158,233	\$ 172,419	9.0%
Percent of Original List Price Received at Sale*	99.0%	99.0%	0.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	34	39	14.7%	68	65	-4.4%
Total Current Inventory**	4	11	175.0%	.	.	.
Single-Family Detached Inventory	4	11	175.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

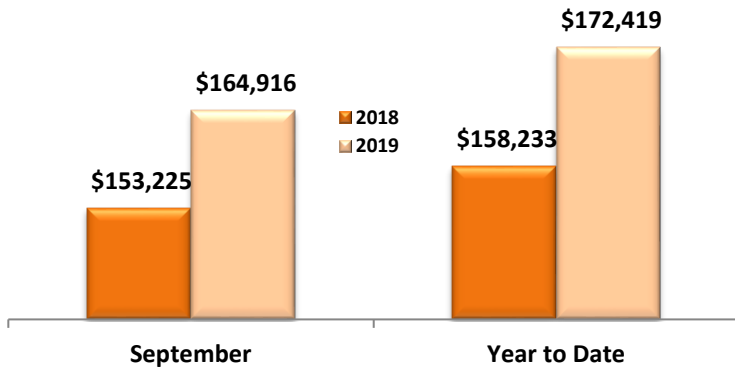
### Activity-Most Recent Month



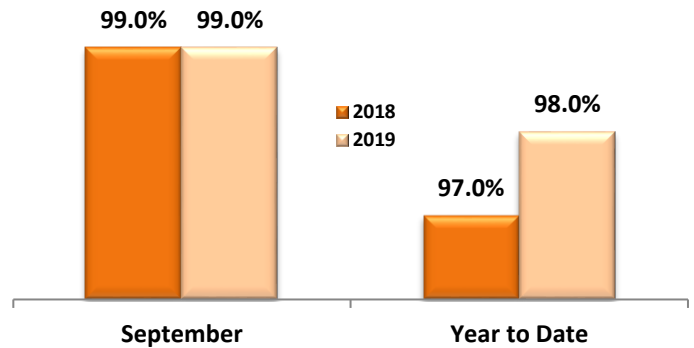
### Activity-Year to Date



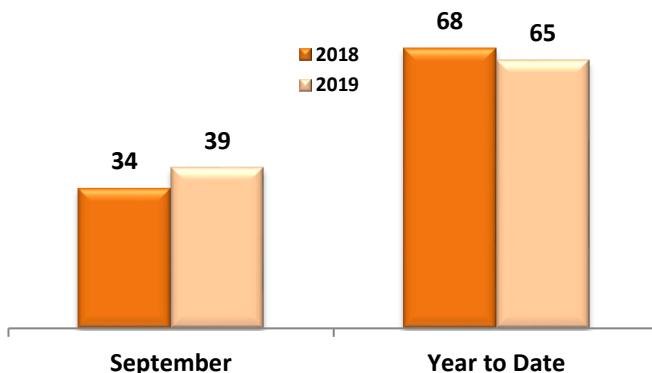
### Average Sales Price



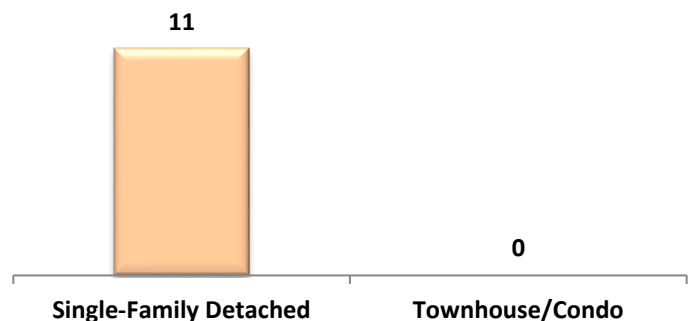
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

September 2019

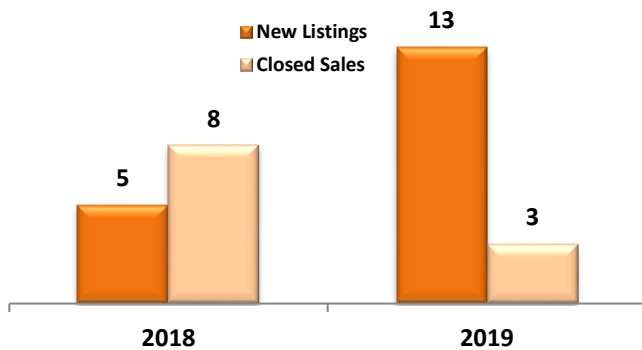
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	13	160.0%	90	86	-4.4%
Closed Sales	8	3	-62.5%	30	53	76.7%
Average Sales Price	\$ 96,737	\$51,000	-47.3%	\$ 118,713	\$105,758	-10.9%
Percent of Original Last Price Received at Sale*	90.0%	86.0%	-4.4%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	110	91	-17.3%	113	140	23.9%
Total Current Inventory**	33	47	42.4%	.	.	.
Single-Family Detached Inventory	31	46	48.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

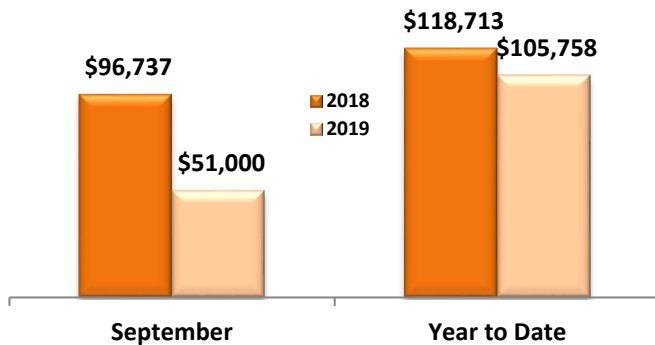
## Activity-Most Recent Month



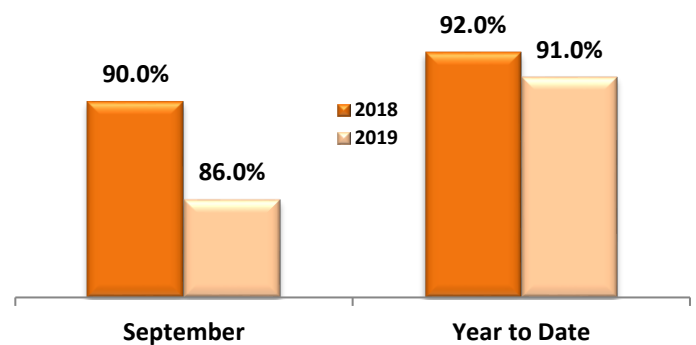
## Activity-Year to Date



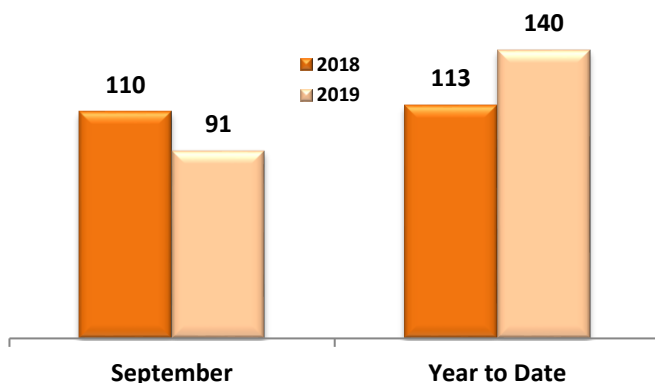
## Average Sales Price



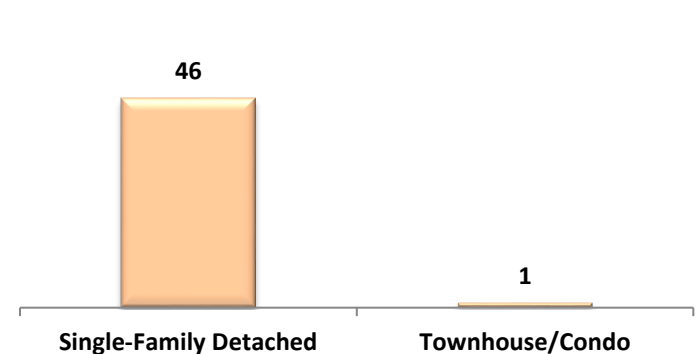
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

September 2019

Year to Date

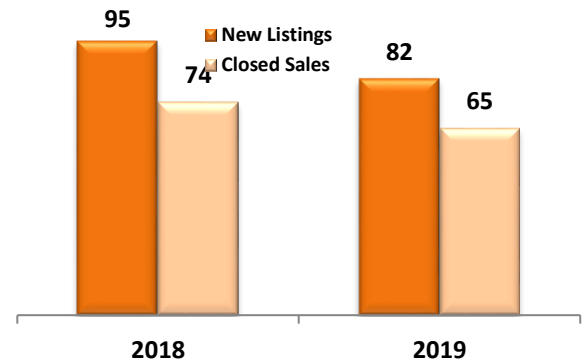
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	11	0.0%	95	82	-13.7%
Closed Sales	8	10	25.0%	74	65	-12.2%
Average Sales Price	\$ 150,787	\$ 151,210	0.3%	\$ 135,766	\$ 149,576	10.2%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	77	52	-32.5%	75	76	1.3%
Total Current Inventory**	23	20	-13.0%	.	.	.
Single-Family Detached Inventory	23	20	-13.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

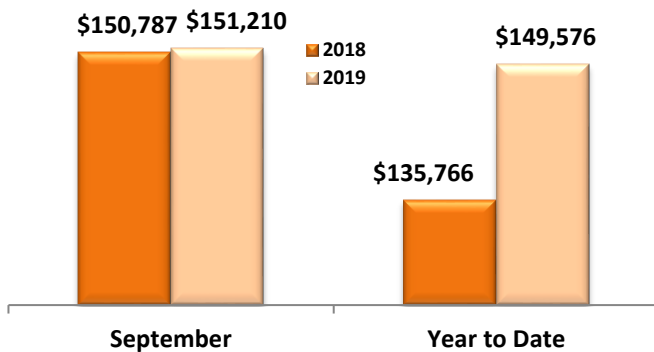
### Activity-Most Recent Month



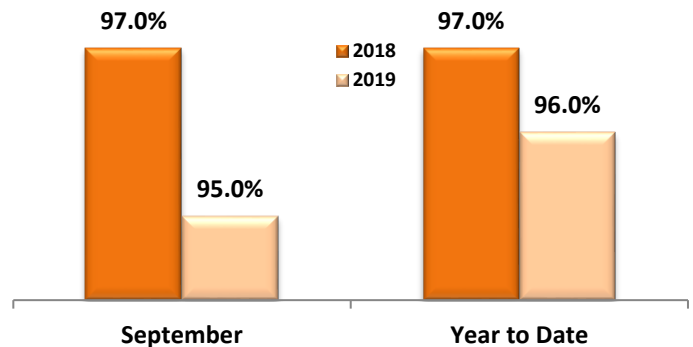
### Activity-Year to Date



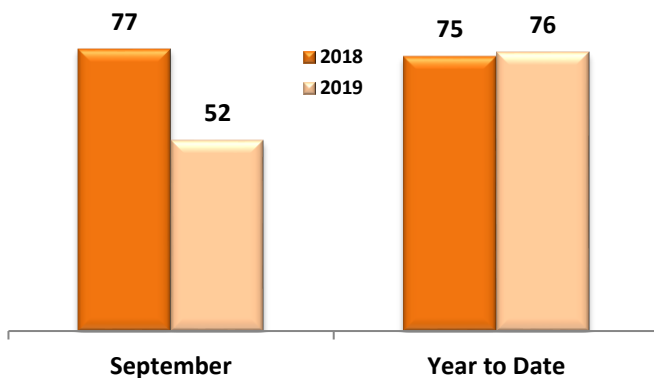
### Average Sales Price



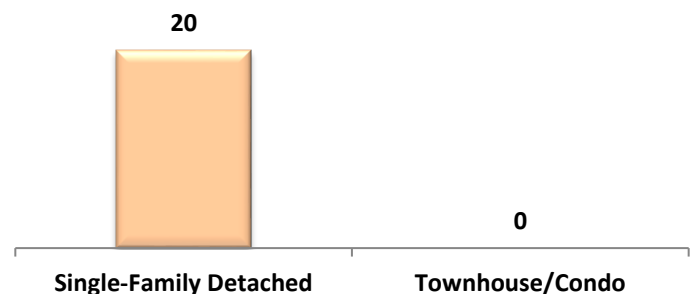
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Hilltop

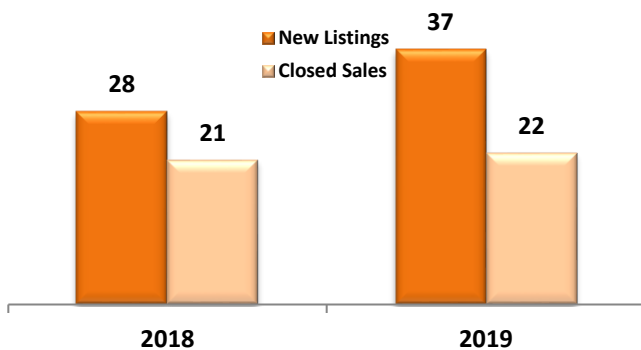
September, 2019

Year to Date

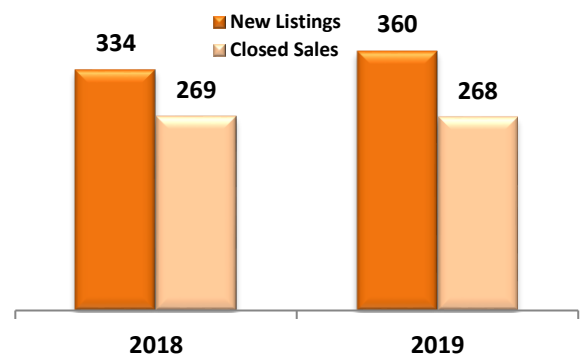
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	28	37	32.1%	334	360	7.8%
Closed Sales	21	22	4.8%	269	268	-0.4%
Average Sales Price	\$ 253,284	\$ 251,154	-0.8%	\$ 252,225	\$ 250,759	-0.6%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	80	80	0.0%	94	101	7.4%
Total Current Inventory**	90	101	12.2%	.	.	.
Single-Family Detached Inventory	62	66	6.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

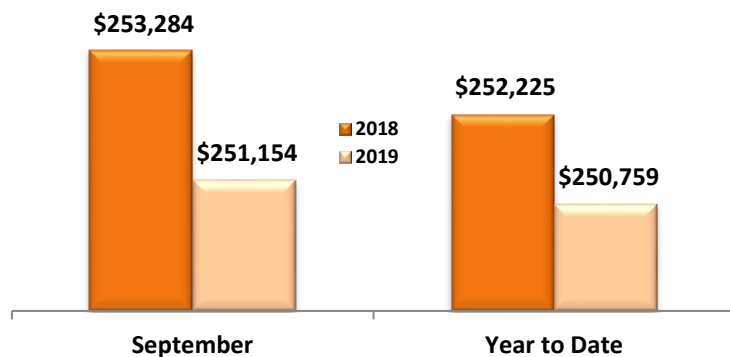
### Activity-Most Recent Month



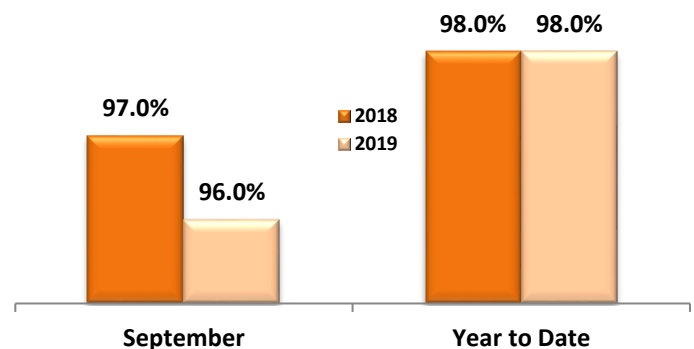
### Activity-Year to Date



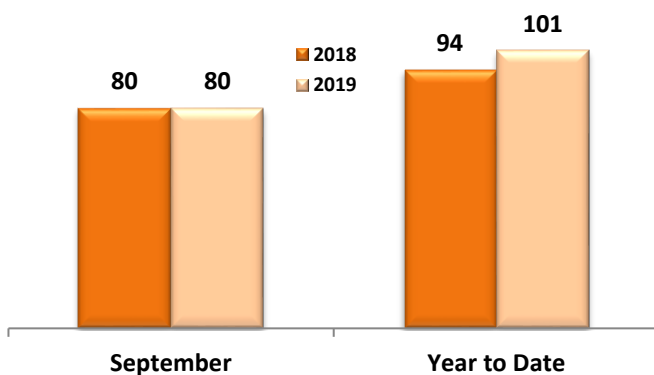
### Average Sales Price



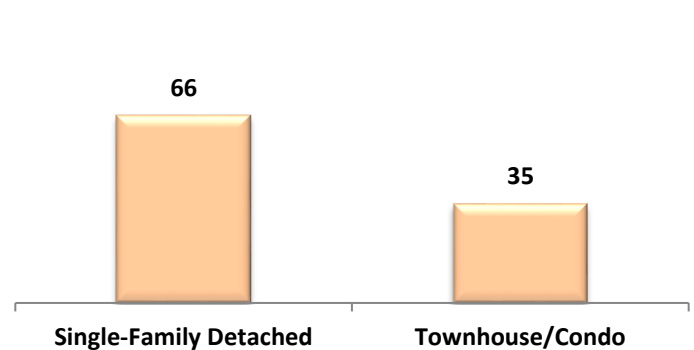
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mankato-James/SouthView/Viking Terrace/Kensington

September 2019

Year to Date

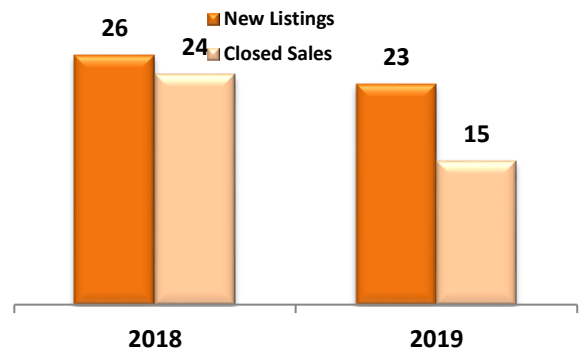
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	3	0.0%	26	23	-11.5%
Closed Sales	2	3	50.0%	24	15	-37.5%
Average Sales Price	\$ 225,000	\$ 380,366	69.1%	\$ 271,733	\$ 424,448	56.2%
Percent of Original Last Price Received at Sale*	95.0%	93.0%	-2.1%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	77	160	107.8%	108	119	10.2%
Total Current Inventory**	7	9	28.6%	.	.	.
Single-Family Detached Inventory	7	9	28.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

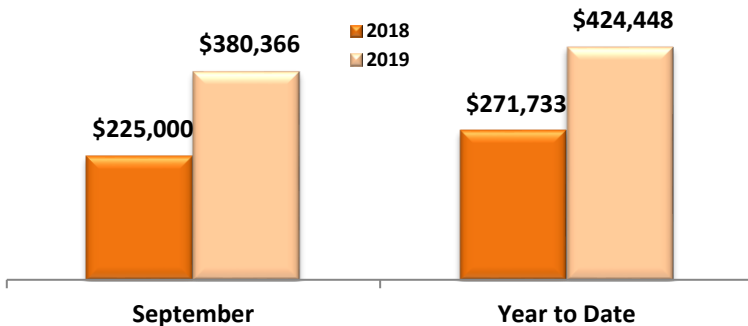
## Activity-Most Recent Month



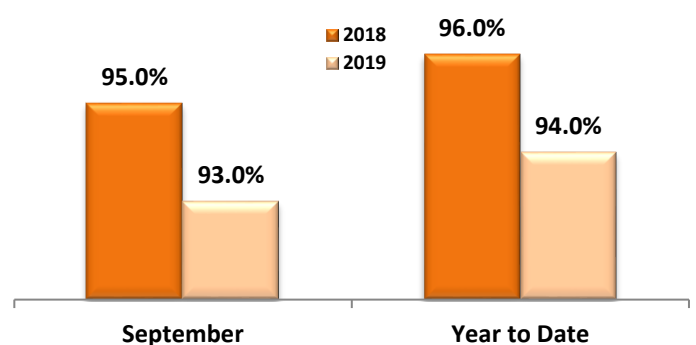
## Activity-Year to Date



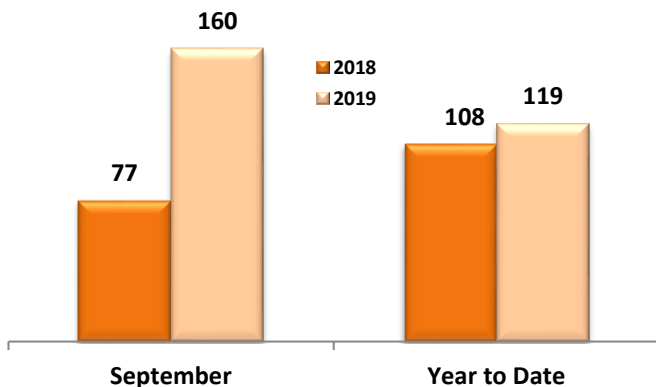
## Average Sales Price



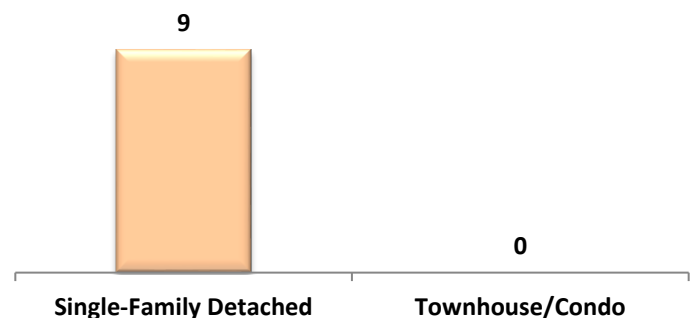
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

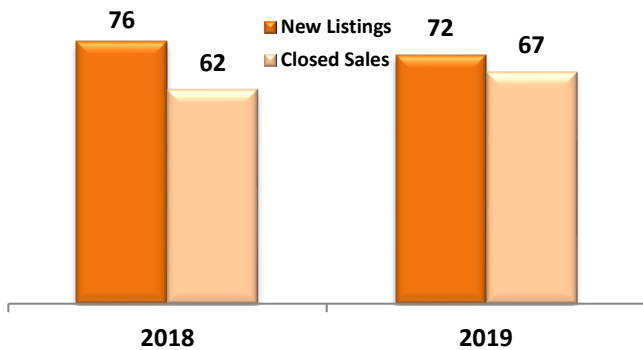
**September 2019**

**Year to Date**

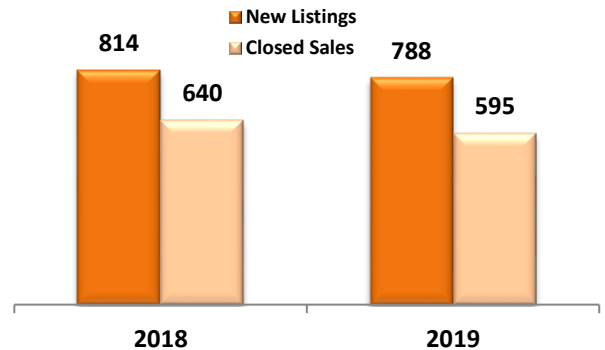
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	76	72	-5.3%	814	788	-3.2%
Closed Sales	62	67	8.1%	640	595	-7.0%
Average Sales Price	\$ 218,506	\$ 242,781	11.1%	\$ 229,872	\$ 248,628	8.2%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	82	77	-6.1%	90	96	6.7%
Total Current Inventory**	189	212	12.2%	.	.	.
Single-Family Detached Inventory	153	172	12.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

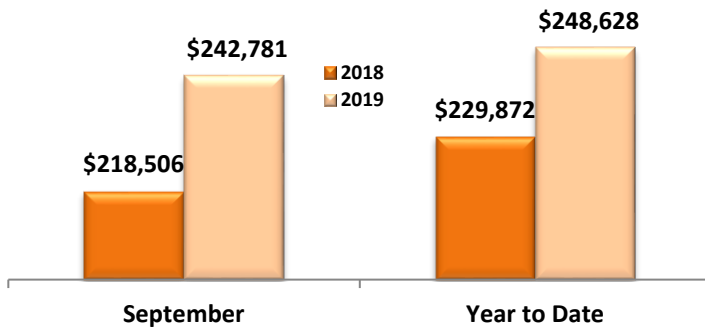
### Activity-Most Recent Month



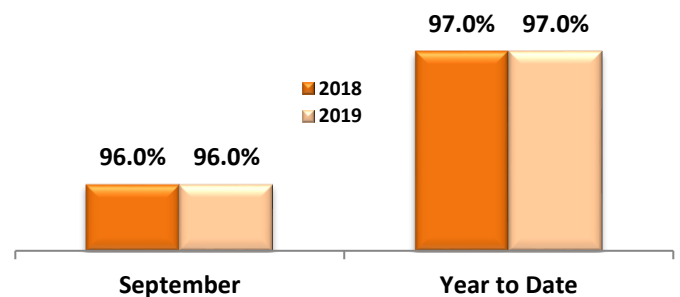
### Activity-Year to Date



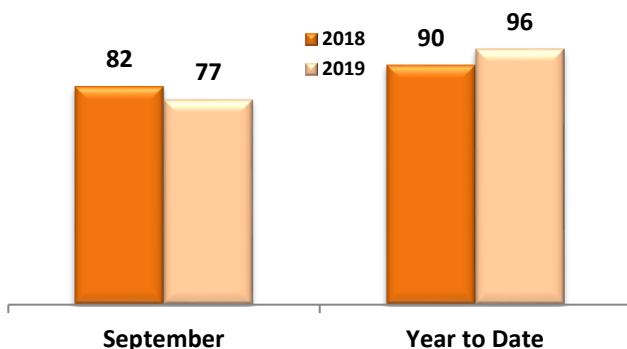
### Average Sales Price



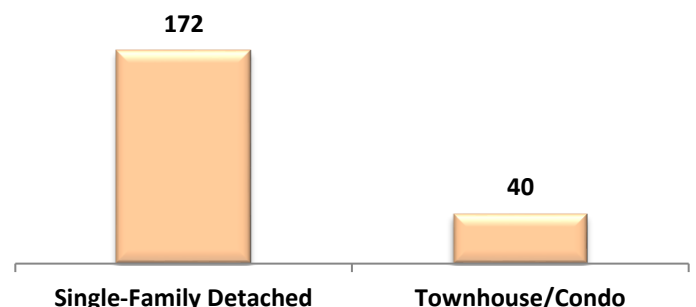
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Mapleton/Amboy/Minnesota Lake/Good Thunder

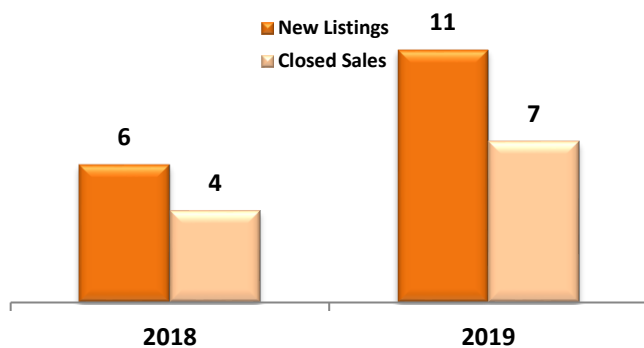
September 2019

Year to Date

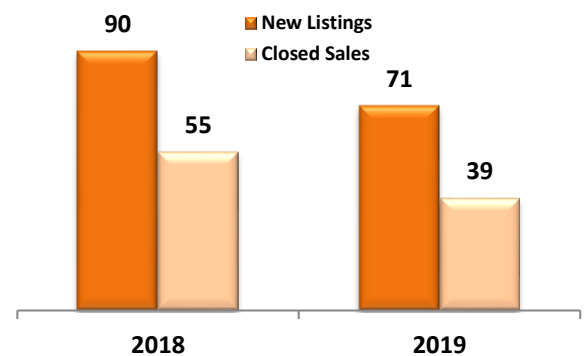
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	11	83.3%	90	71	-21.1%
Closed Sales	4	7	75.0%	55	39	-29.1%
Average Sales Price	\$ 98,850	\$ 125,842	27.3%	\$ 118,010	\$ 134,058	13.6%
Percent of Original Last Price Received at Sale*	88.0%	96.0%	9.1%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	170	63	-62.9%	102	128	25.5%
Total Current Inventory**	37	29	-21.6%	.	.	.
Single-Family Detached Inventory	35	27	-22.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

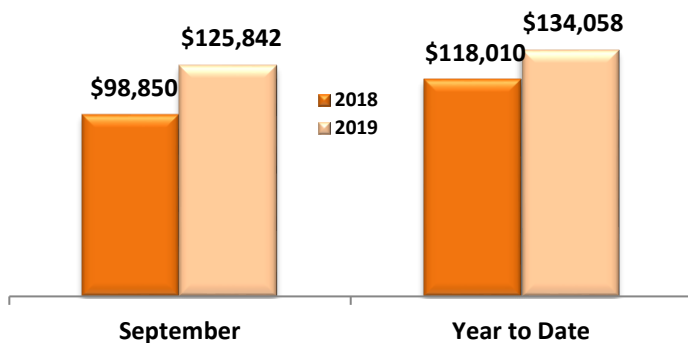
## Activity-Most Recent Month



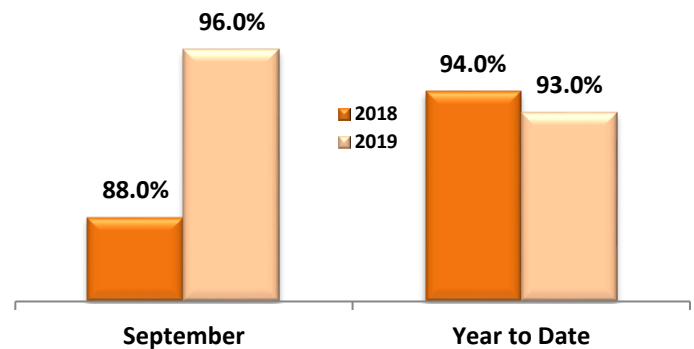
## Activity-Year to Date



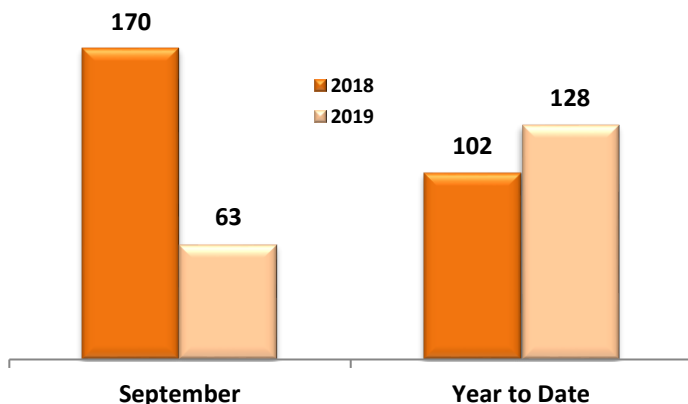
## Average Sales Price



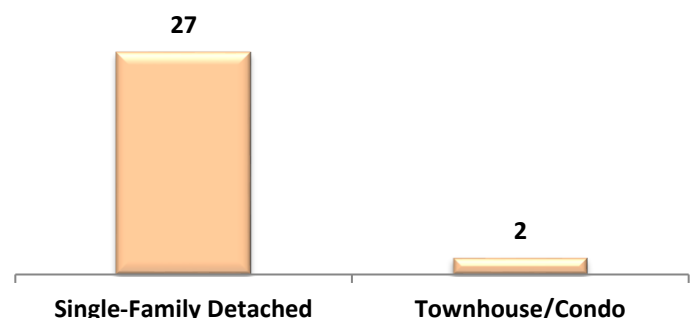
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

September, 2019

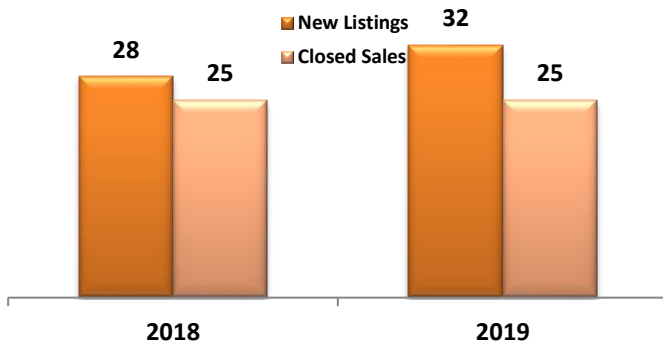
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	28	32	14.3%	227	208	-8.4%
Closed Sales	25	25	0.0%	192	168	-12.5%
Average Sales Price	\$ 185,354	\$ 174,634	-5.8%	\$ 163,358	\$ 175,422	7.4%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	145	73	-49.7%	106	99	-6.6%
Total Current Inventory**	56	53	-5.4%	.	.	.
Single-Family Detached Inventory	51	46	-9.8%	.	.	.

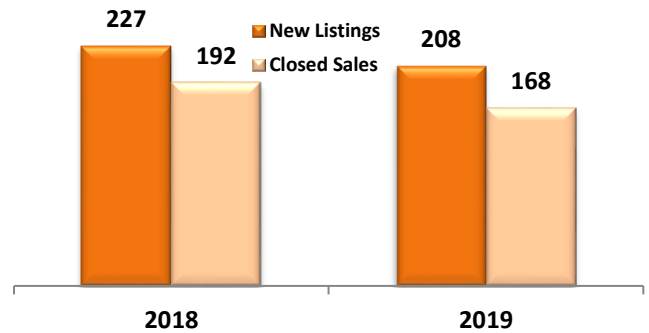
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

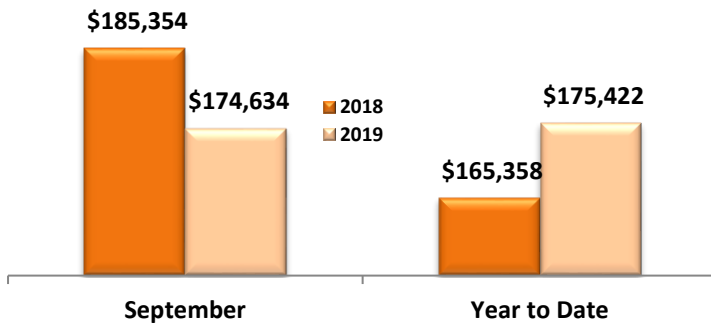
## Activity-Most Recent Month



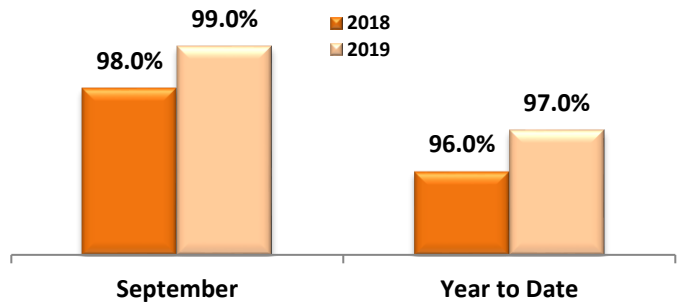
## Activity-Year to Date



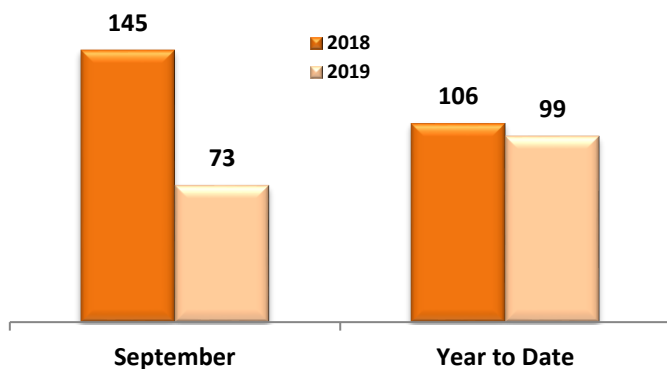
## Average Sales Price



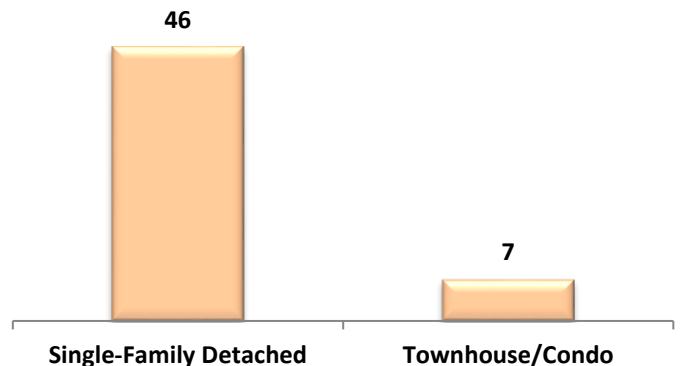
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

September, 2019

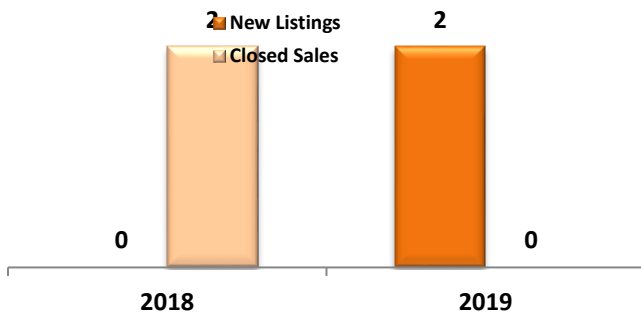
Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

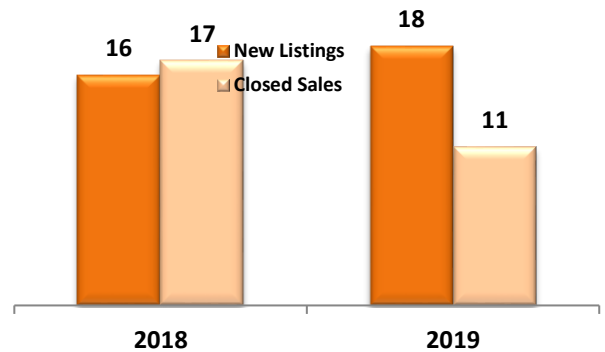
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	0	2	#DIV/0!	16	18	12.5%
Closed Sales	2	0	-100.0%	17	11	-35.3%
Average Sales Price	\$ 219,450	\$0	-100.0%	\$ 162,462	\$157,327	-3.2%
Percent of Original Last Price Received at Sale*	98.0%	0.0%	-100.0%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	71	0	-100.0%	89	102	14.6%
Total Current Inventory**	1	4	300.0%	.	.	.
Single-Family Detached Inventory	1	4	300.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

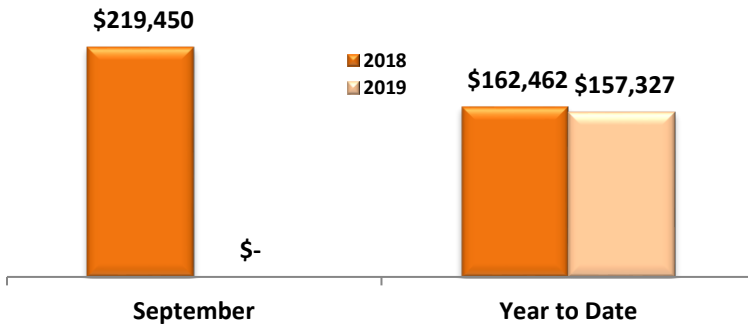
## Activity-Most Recent Month



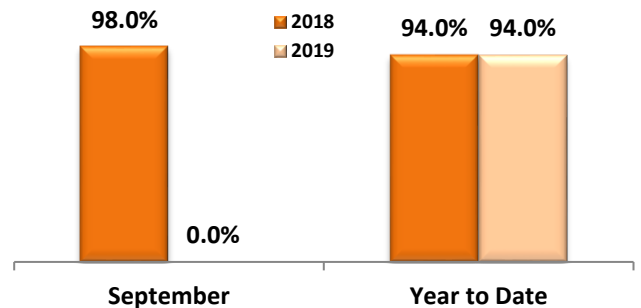
## Activity-Year to Date



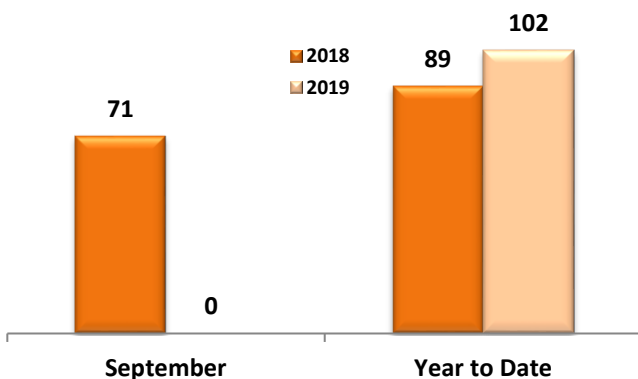
## Average Sales Price



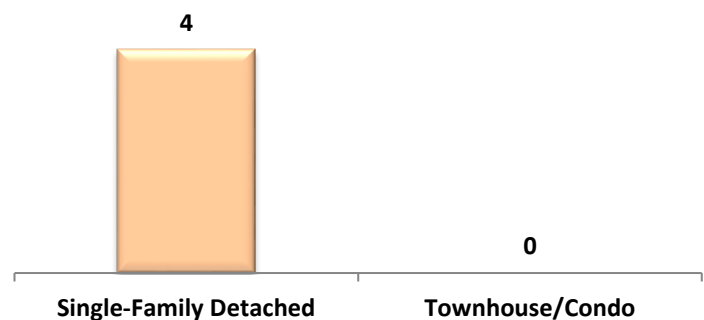
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

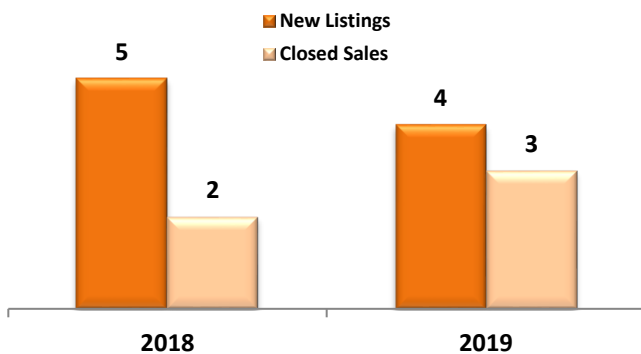
September, 2019

Year to Date

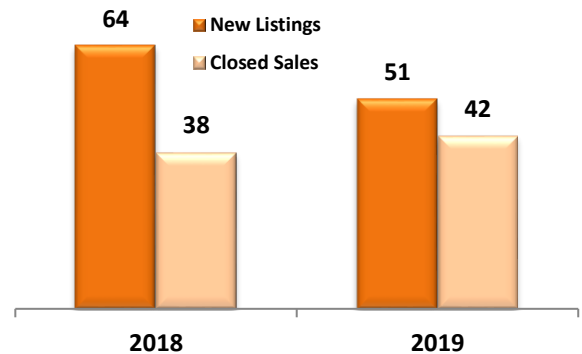
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	5	4	-20.0%	64	51	-20.3%
Closed Sales	2	3	50.0%	38	42	10.5%
Average Sales Price	\$ 361,067	\$ 435,666	20.7%	\$ 318,756	\$ 328,259	3.0%
Percent of Original Last Price Received at Sale*	89.0%	92.0%	3.4%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	119	105	-11.8%	125	140	12.0%
Total Current Inventory**	22	16	-27.3%	.	.	.
Single-Family Detached Inventory	22	16	-27.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

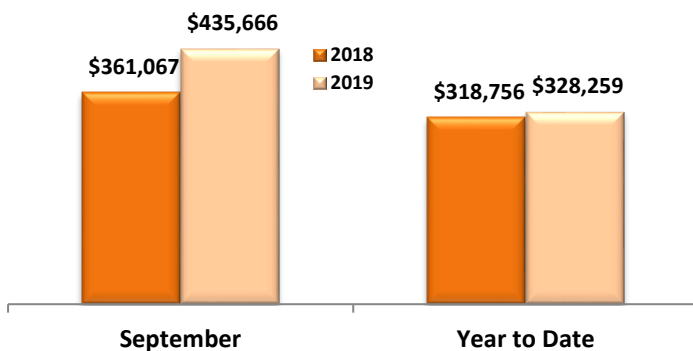
### Activity-Most Recent Month



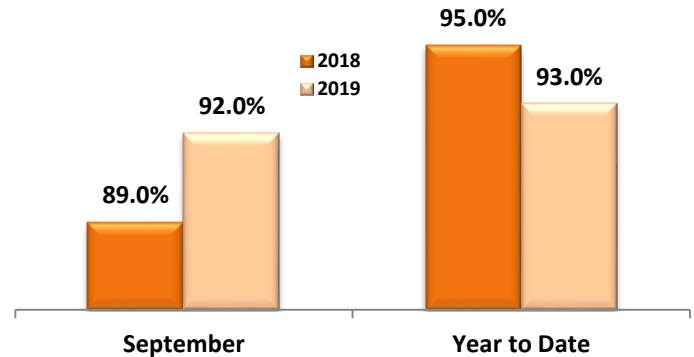
### Activity-Year to Date



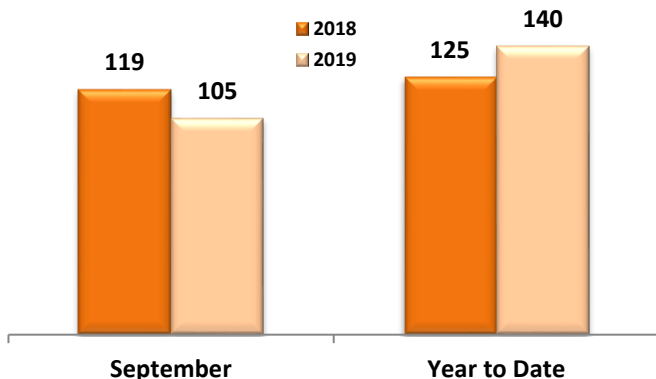
### Average Sales Price



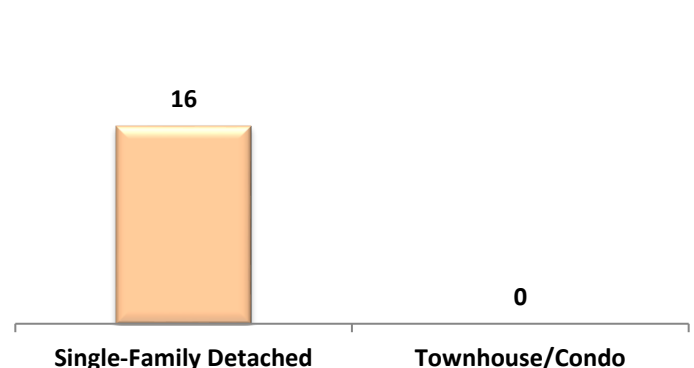
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

September, 2019

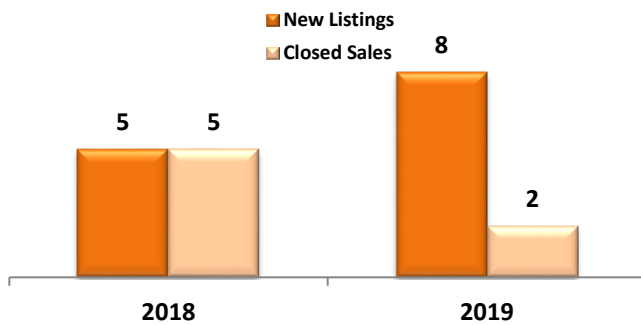
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	8	60.0%	37	56	51.4%
Closed Sales	5	2	-60.0%	38	32	-15.8%
Average Sales Price	\$ 108,350	\$ 258,000	138.1%	\$ 105,559	\$ 116,468	10.3%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	91.0%	92.0%	1.1%
Average Days on Market Until Sale	146	87	-40.4%	151	93	-38.4%
Total Current Inventory**	10	21	110.0%	.	.	.
Single-Family Detached Inventory	10	21	110.0%	.	.	.

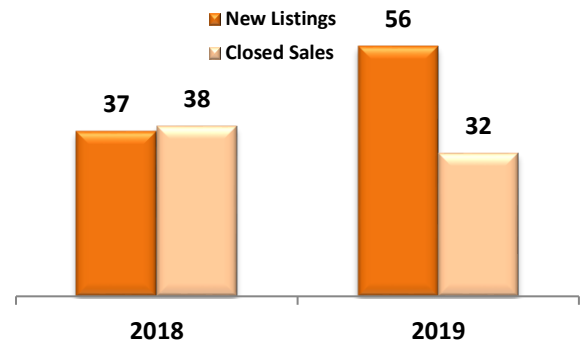
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

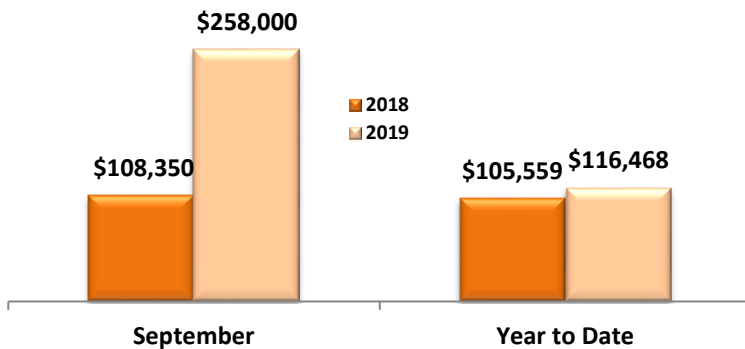
## Activity-Most Recent Month



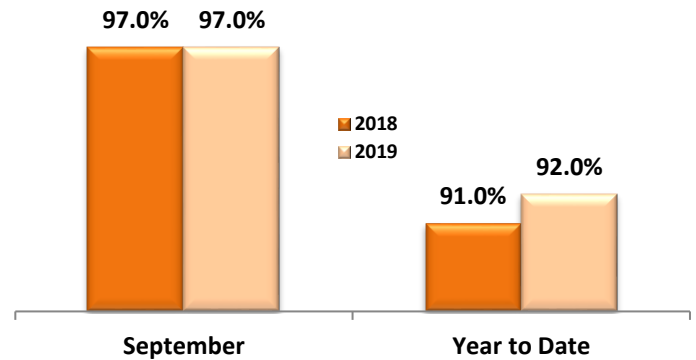
## Activity-Year to Date



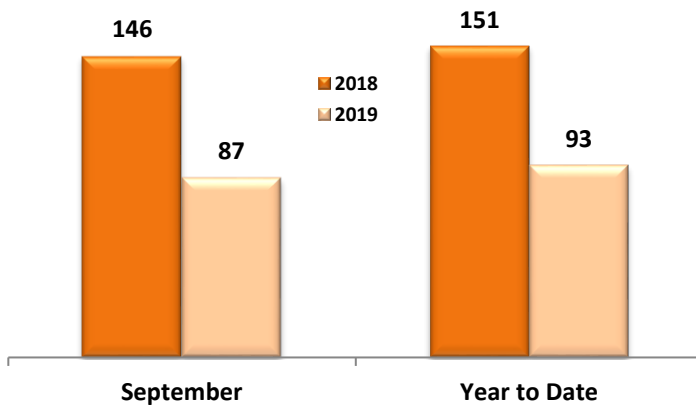
## Average Sales Price



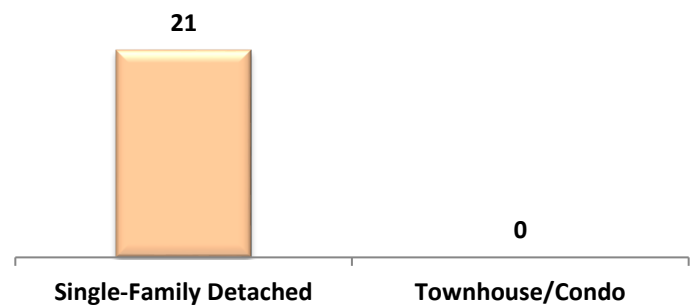
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

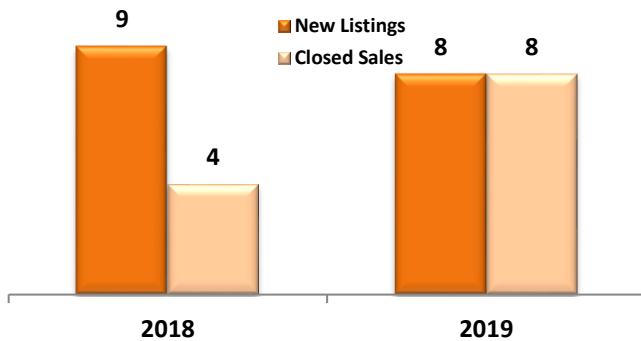
September, 2019 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

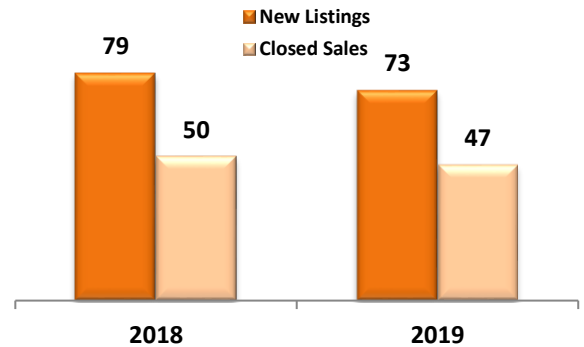
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	9	8	-11.1%	79	73	-7.6%
Closed Sales	4	8	100.0%	50	47	-6.0%
Average Sales Price	\$ 167,750	\$ 175,812	4.8%	\$ 163,185	\$ 161,013	-1.3%
Percent of Original Last Price Received at Sale*	100.0%	93.0%	-7.0%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	59	114	93.2%	78	86	10.3%
Total Current Inventory**	13	16	23.1%	.	.	.
Single-Family Detached Inventory	13	13	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

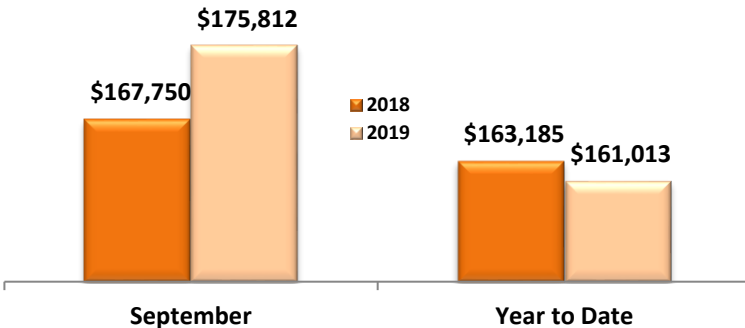
## Activity-Most Recent Month



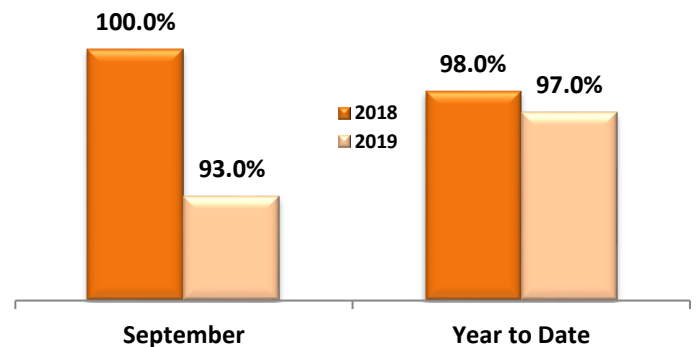
## Activity-Year to Date



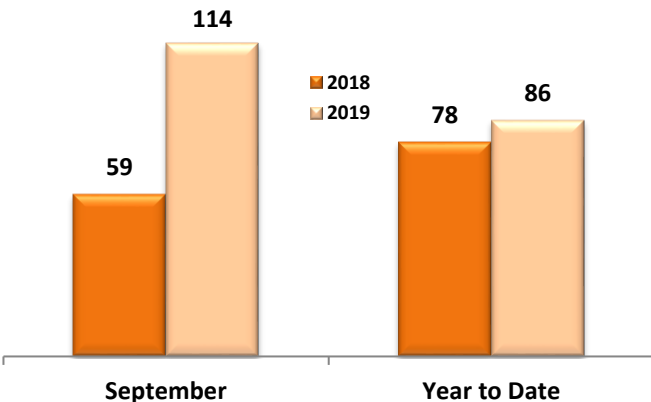
## Average Sales Price



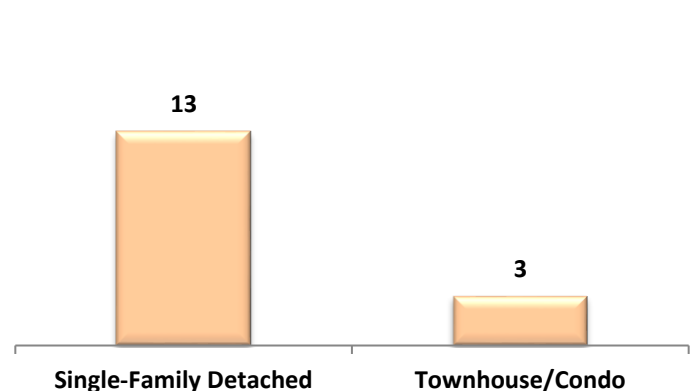
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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St. Peter/Kasota/Cleveland

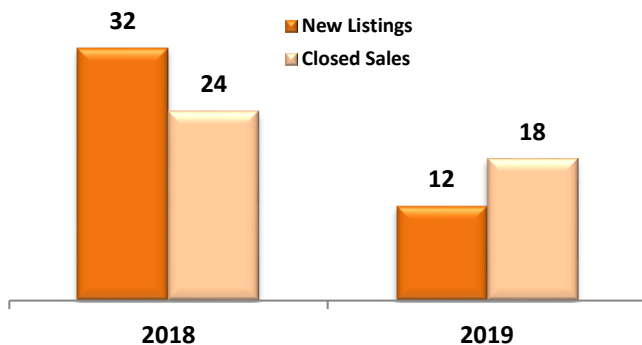
September, 2019

Year to Date

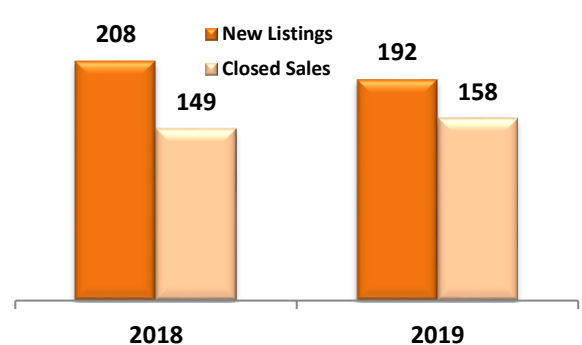
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	32	12	-62.5%	208	192	-7.7%
Closed Sales	24	18	-25.0%	149	158	6.0%
Average Sales Price	\$ 246,935	\$ 191,038	-22.6%	\$ 214,825	\$ 223,810	4.2%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	83	63	-24.1%	89	103	15.7%
Total Current Inventory**	57	50	-12.3%	.	.	.
Single-Family Detached Inventory	53	46	-13.2%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

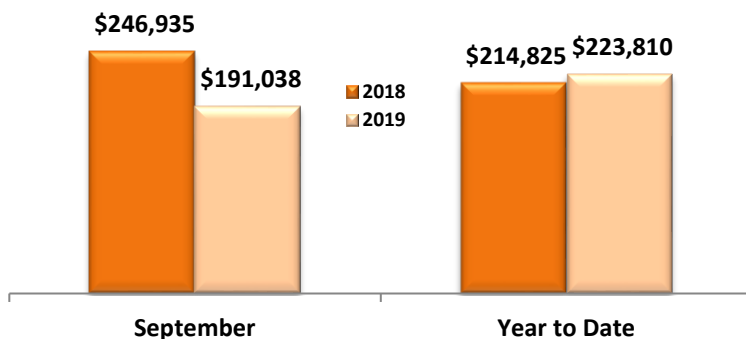
## Activity-Most Recent Month



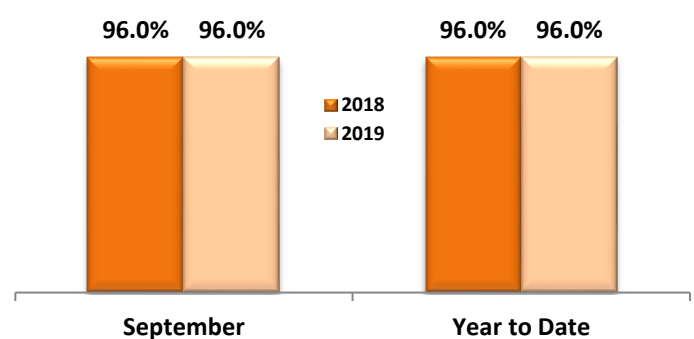
## Activity-Year to Date



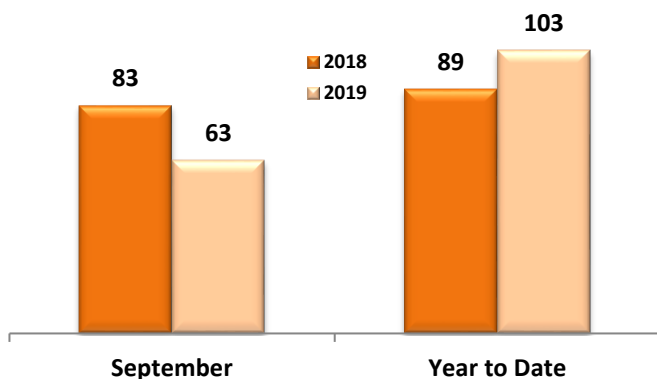
## Average Sales Price



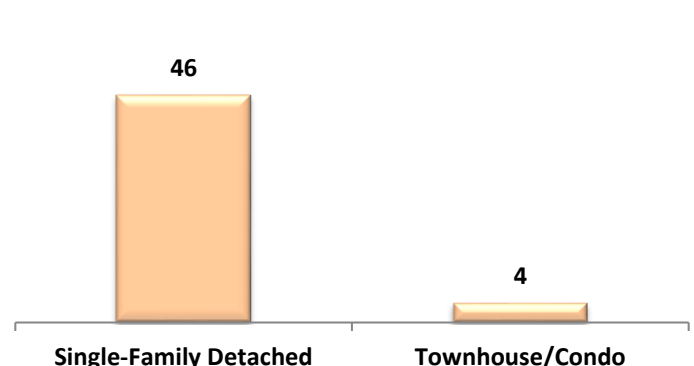
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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## Upper North Mankato

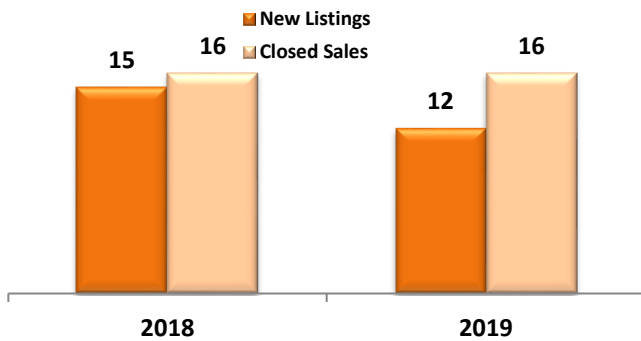
September, 2019

Year to Date

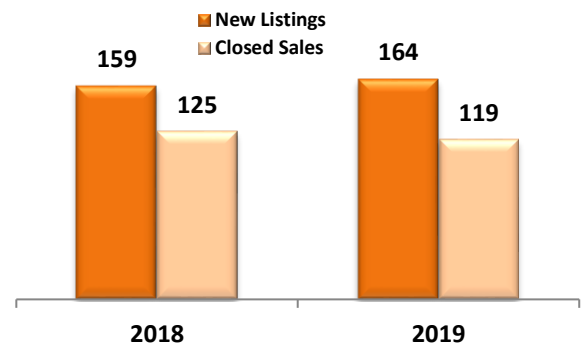
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	15	12	-20.0%	159	164	3.1%
Closed Sales	16	16	0.0%	125	119	-4.8%
Average Sales Price	\$ 251,301	\$ 271,914	8.2%	\$ 261,587	\$ 287,667	10.0%
Percent of Original Last Price Received at Sale*	95.0%	96.0%	1.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	109	81	-25.7%	91	93	2.2%
Total Current Inventory**	33	46	39.4%	.	.	.
Single-Family Detached Inventory	25	41	64.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

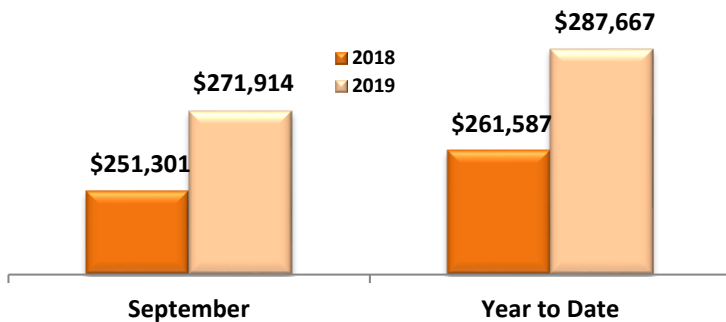
### Activity-Most Recent Month



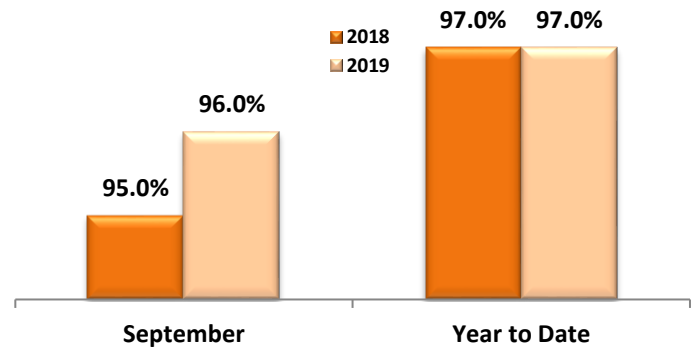
### Activity-Year to Date



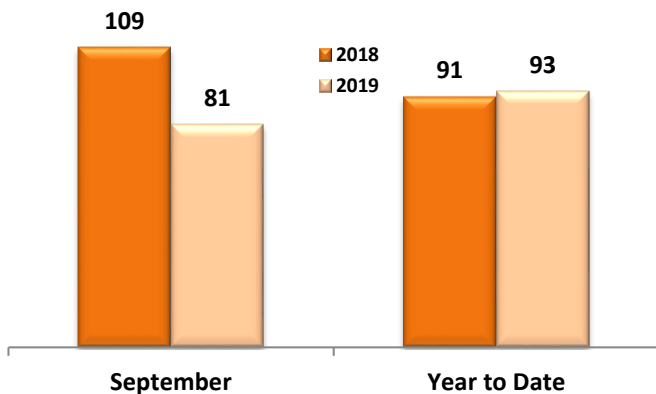
### Average Sales Price



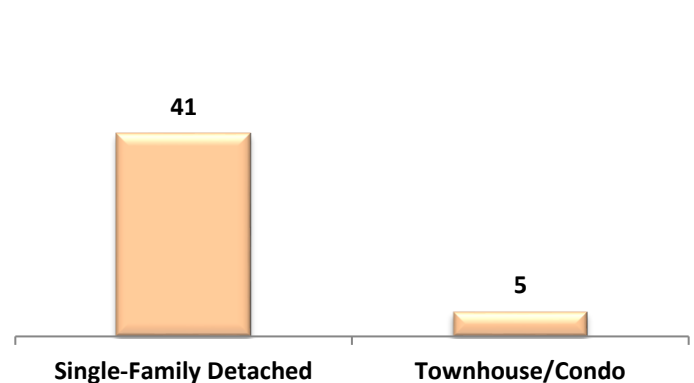
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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## West Mankato/Skyline

September 2019

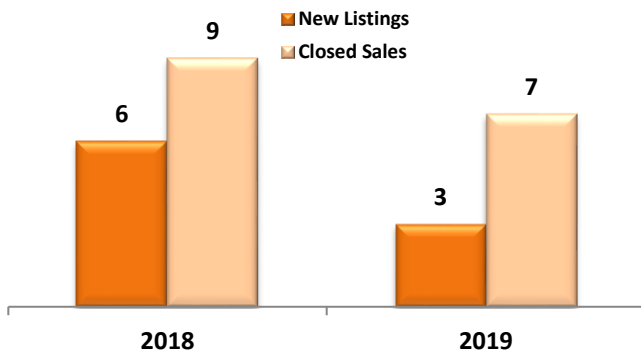
Year to Date

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	3	-50.0%	72	52	-27.8%
Closed Sales	9	7	-22.2%	54	41	-24.1%
Average Sales Price	\$ 135,144	\$ 205,807	52.3%	\$ 167,925	\$ 212,329	26.4%
Percent of Original Last Price Received at Sale*	96.0%	93.0%	-3.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	57	77	35.1%	67	89	32.8%
Total Current Inventory**	10	9	-10.0%	.	.	.
Single-Family Detached Inventory	10	8	-20.0%	.	.	.

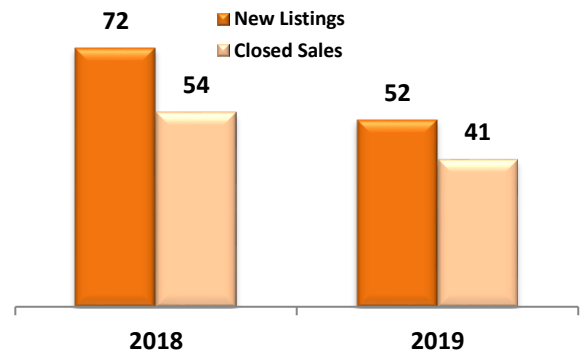
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

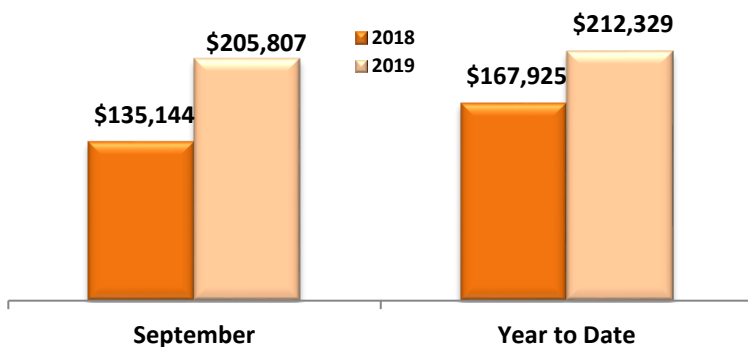
### Activity-Most Recent Month



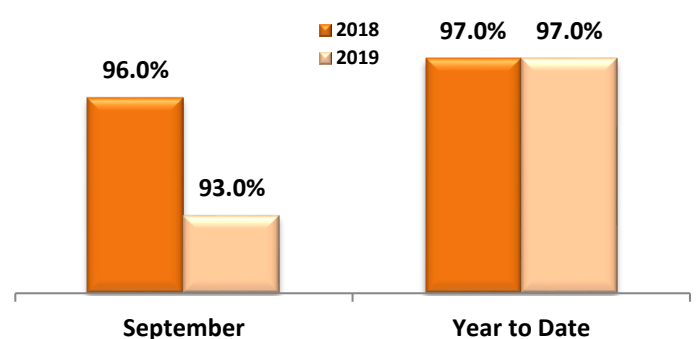
### Activity-Year to Date



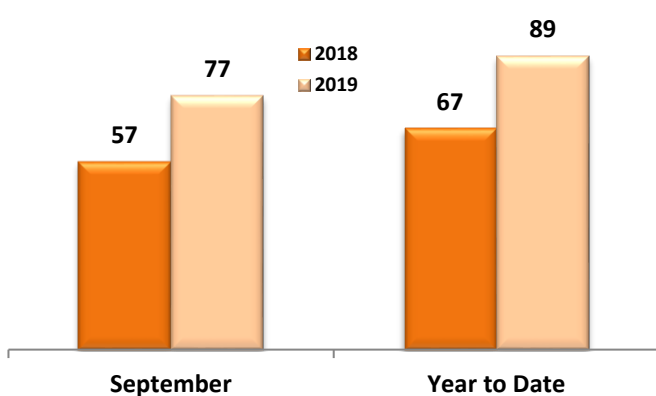
### Average Sales Price



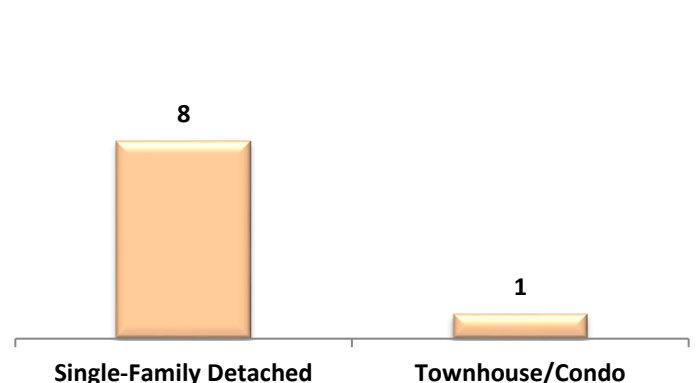
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



such, the