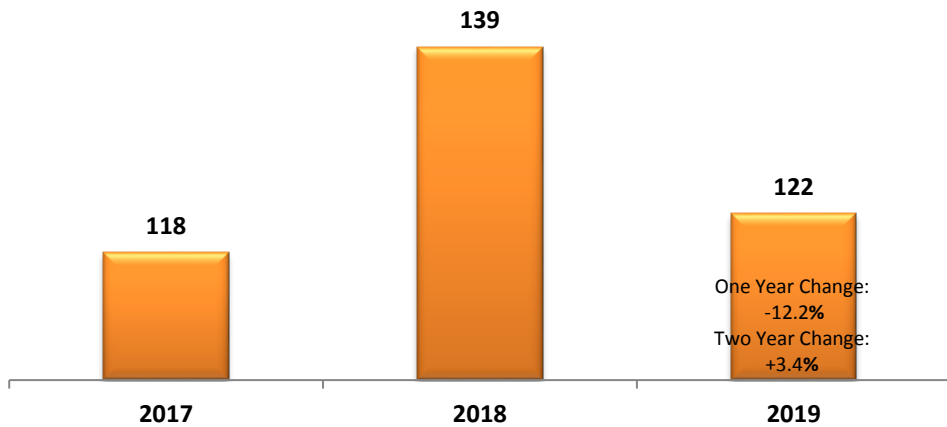


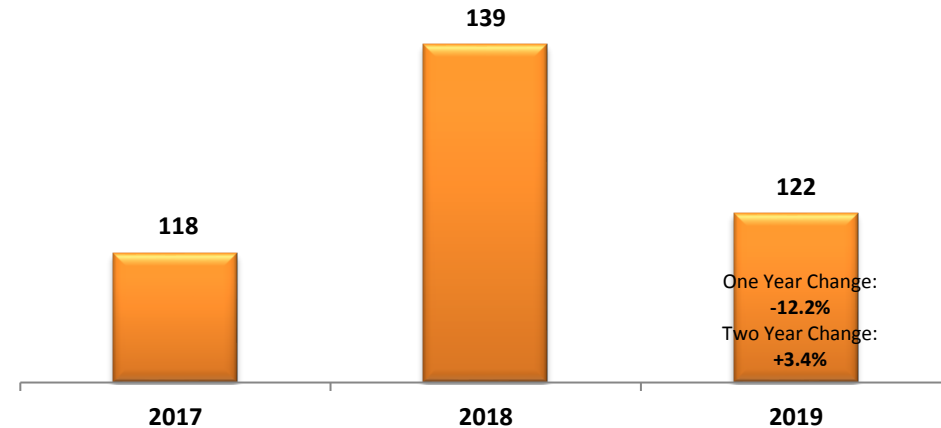
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

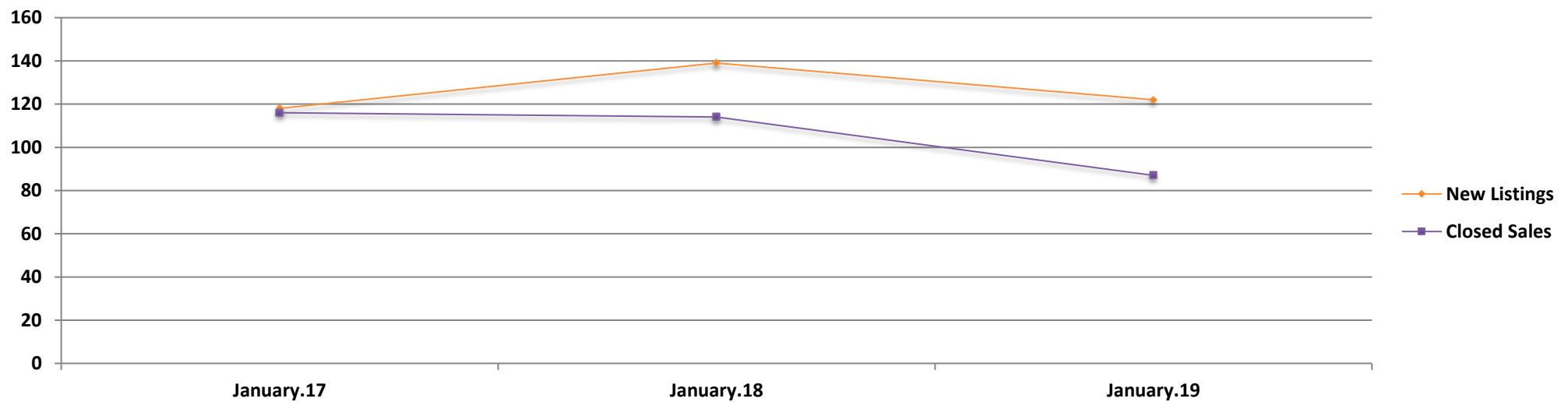
January 2019



Year to Date



Historical Market Activity



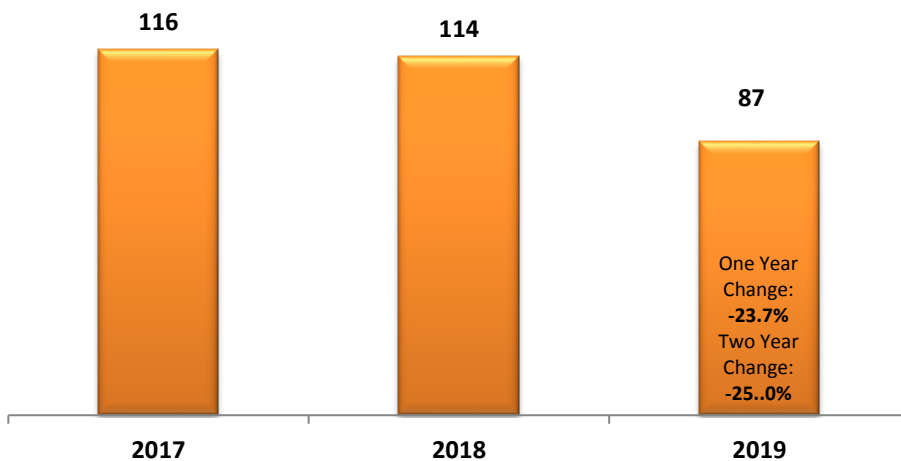
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

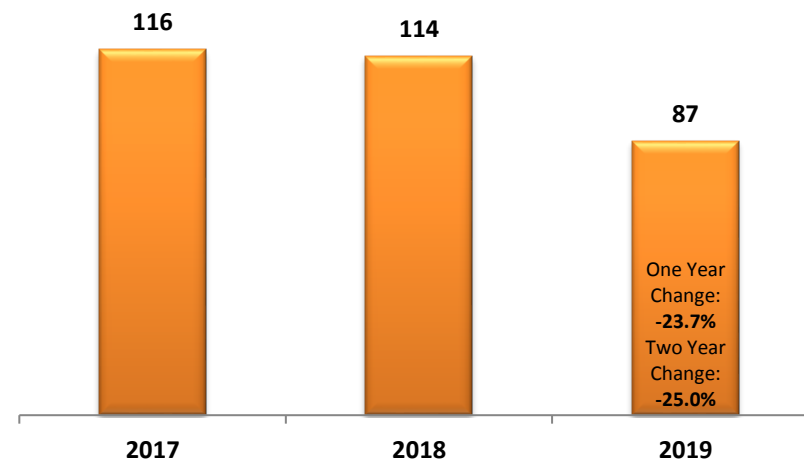


Late Sales recorded in MLS figured in
Year to Date Totals

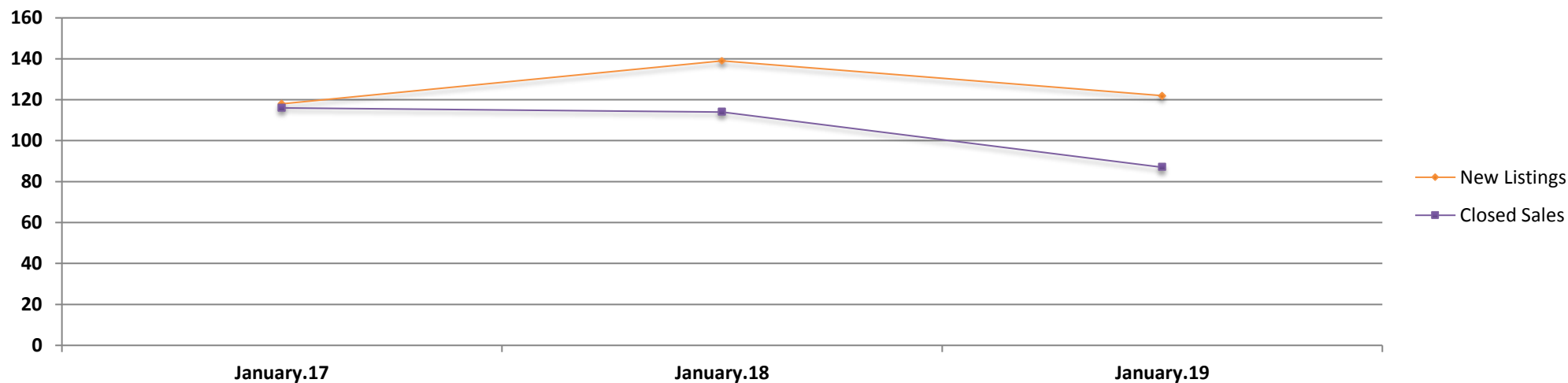
January 2019



Year to Date



Historical Market Activity

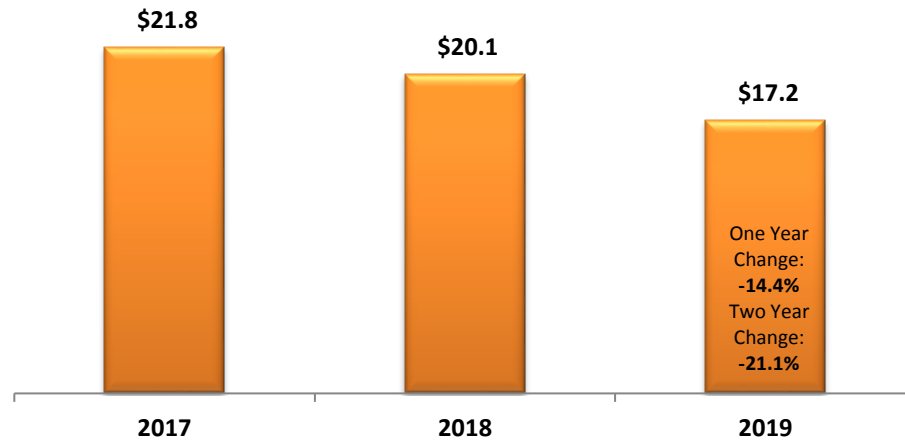


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

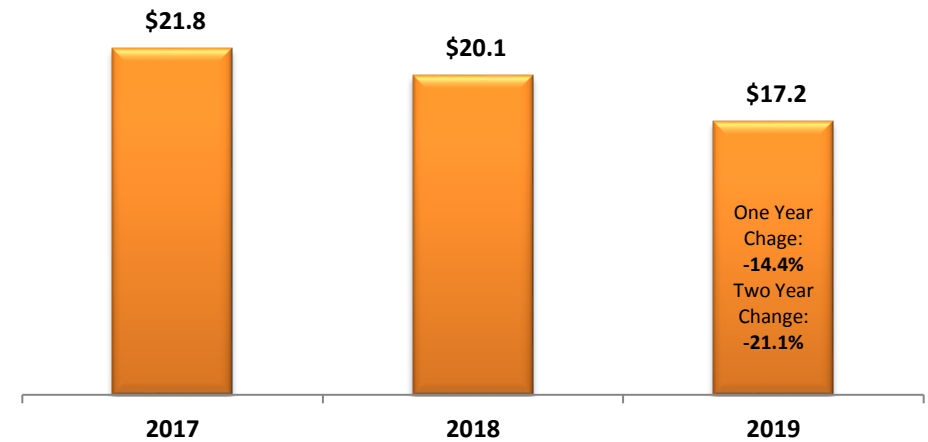


January 2019

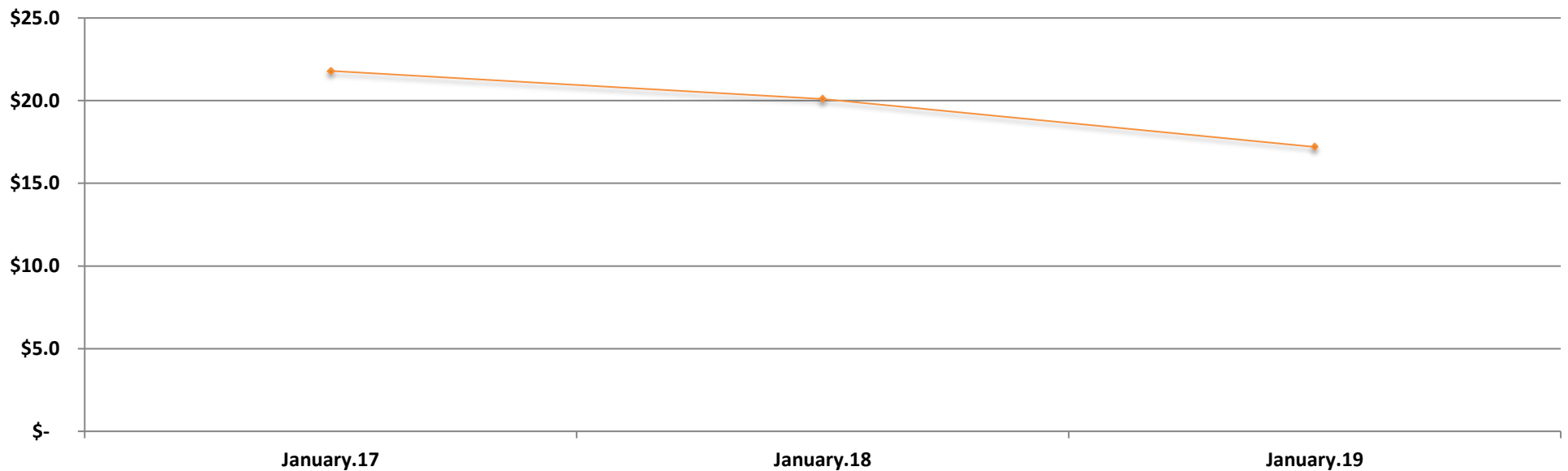


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



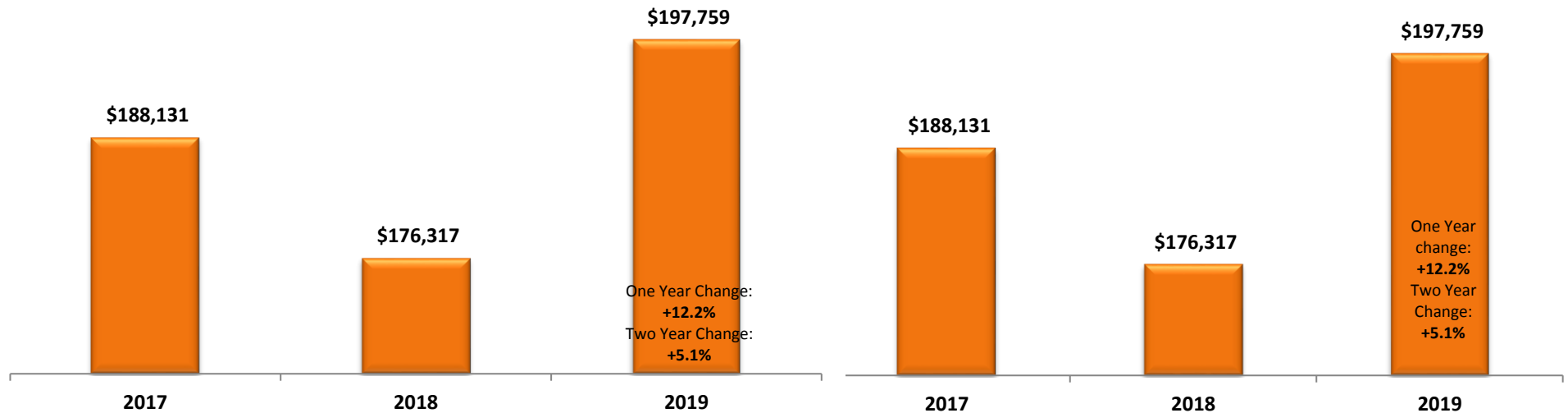
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

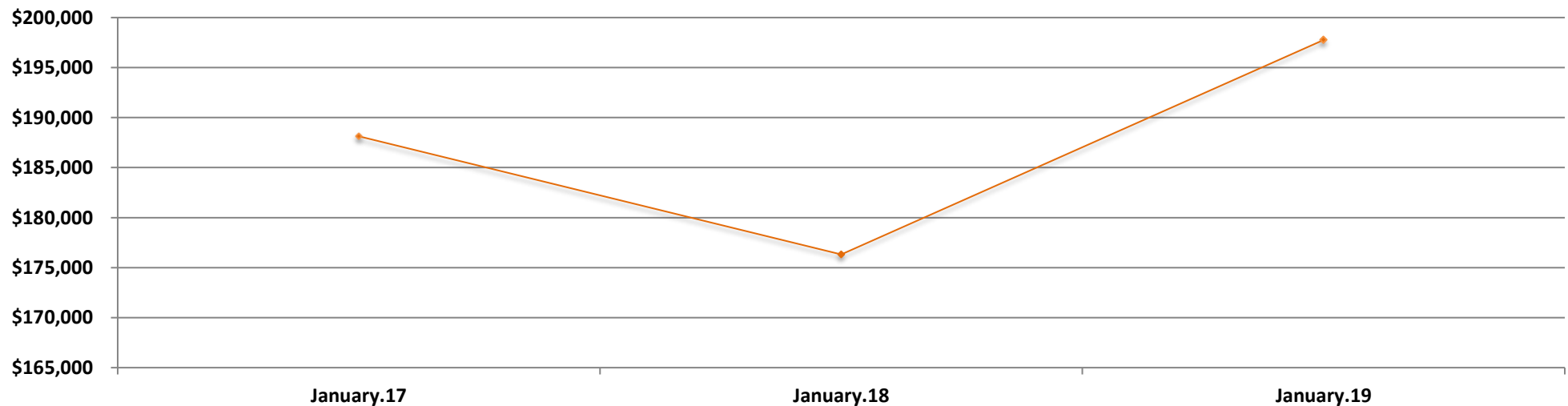
January 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



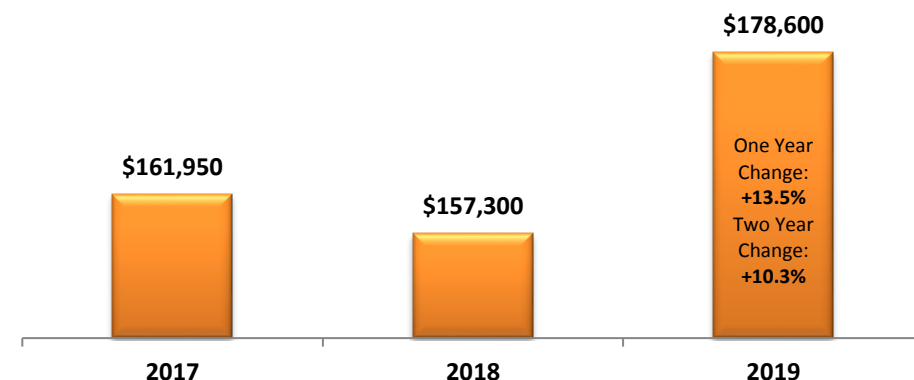
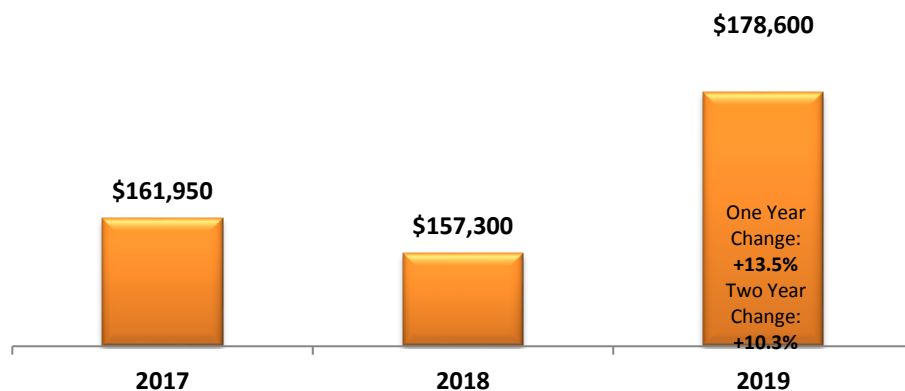
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

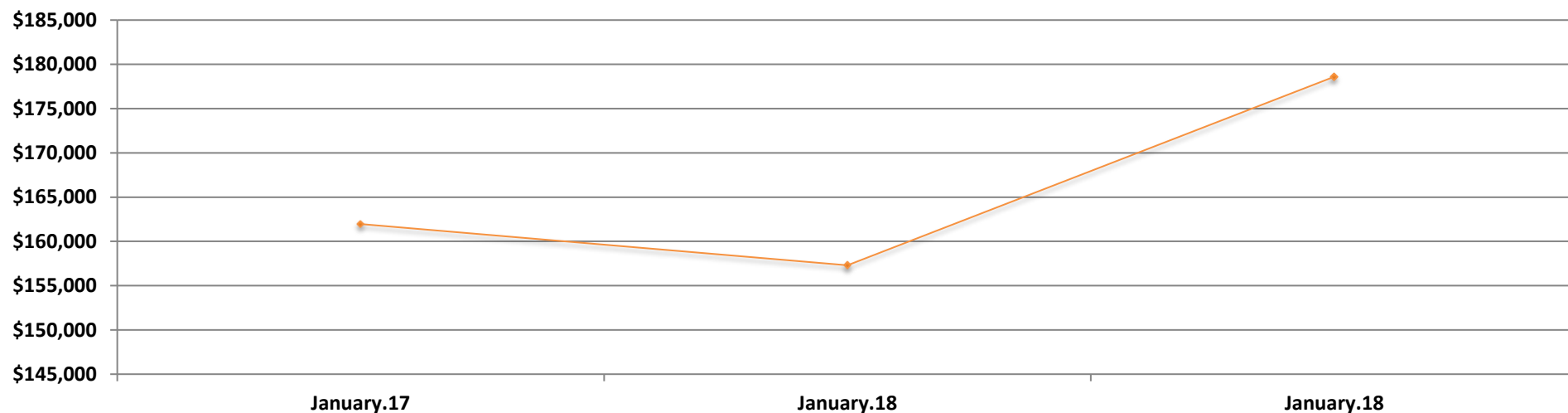
January 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

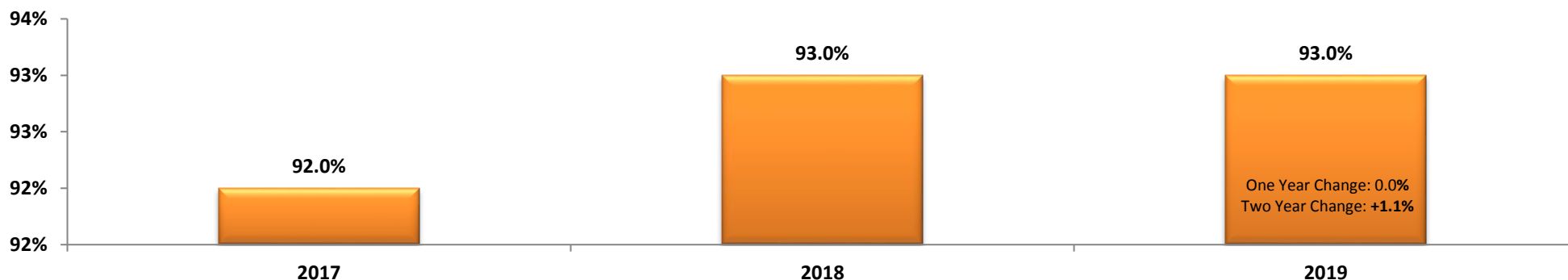
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



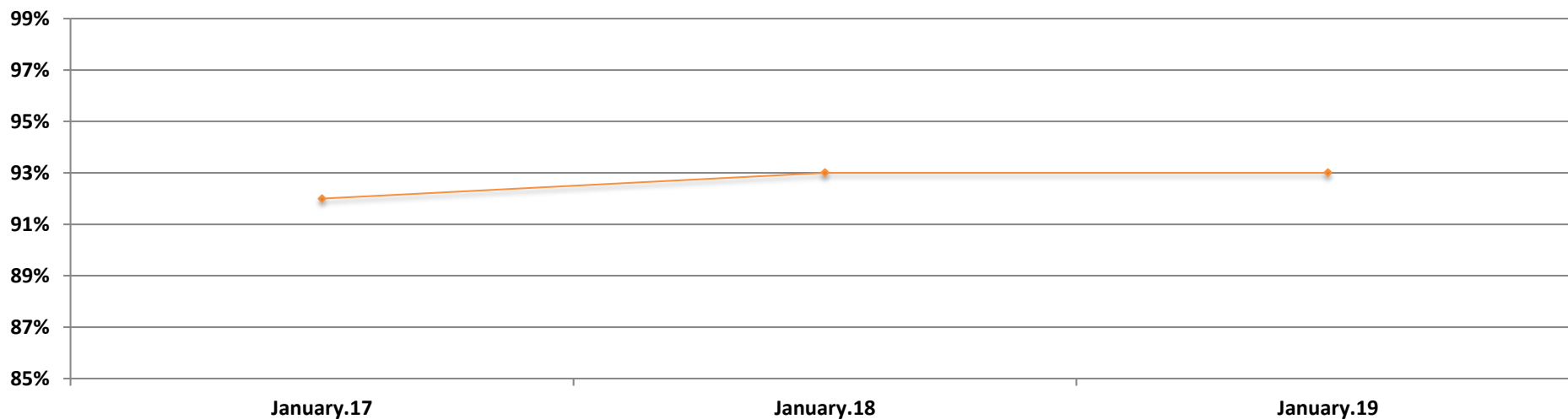
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

January 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



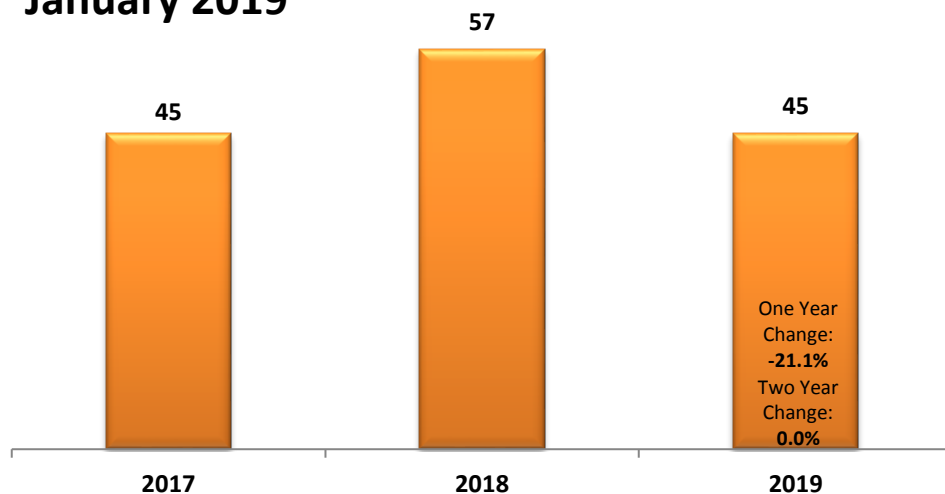
Historical Percent of Original List Price Received at Sale



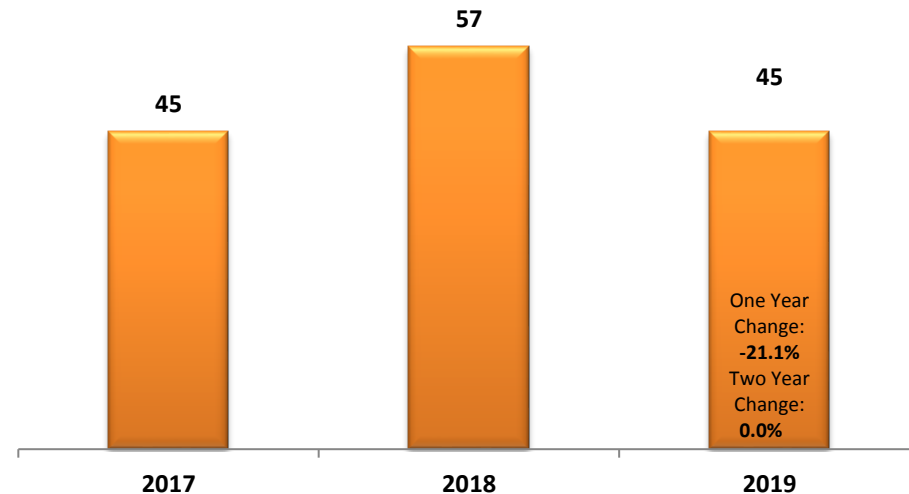
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

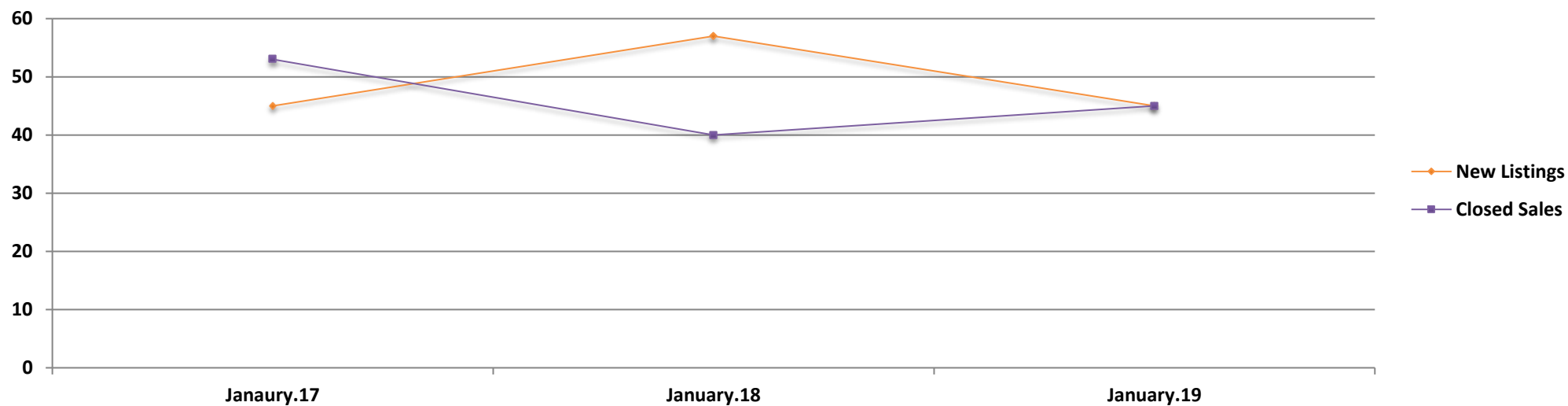
January 2019



Year to Date



Historical Market Activity

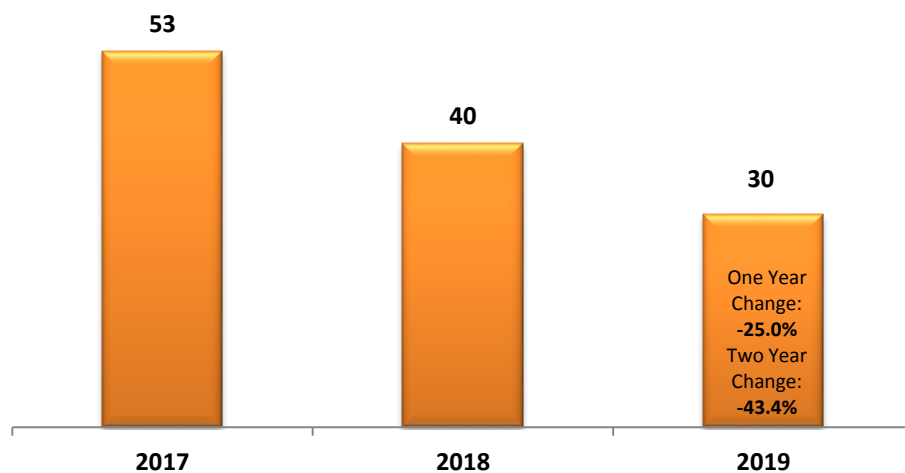


Closed Sales in Zip Codes 56001 & 56003

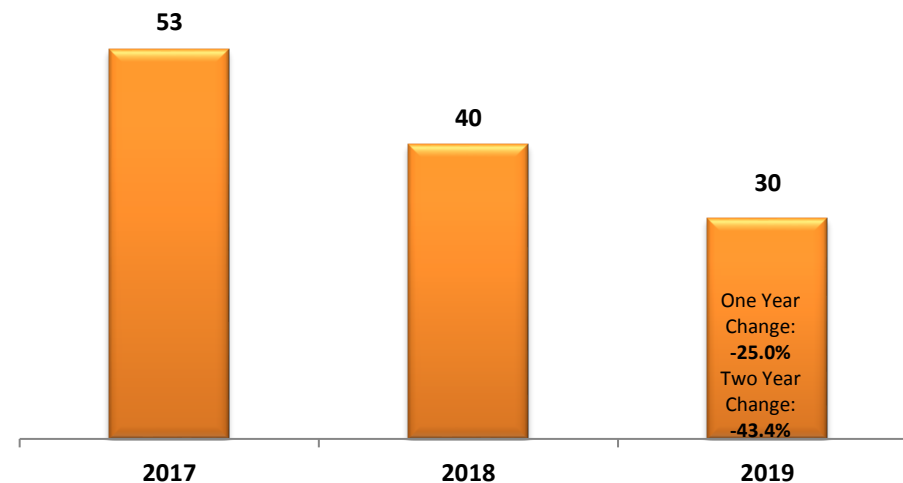
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



January 2019

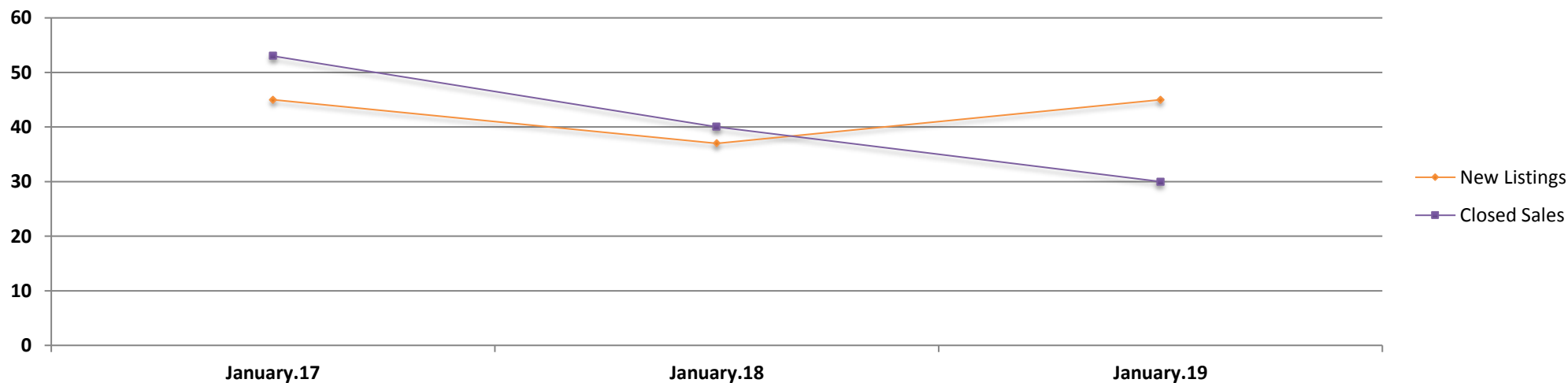


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



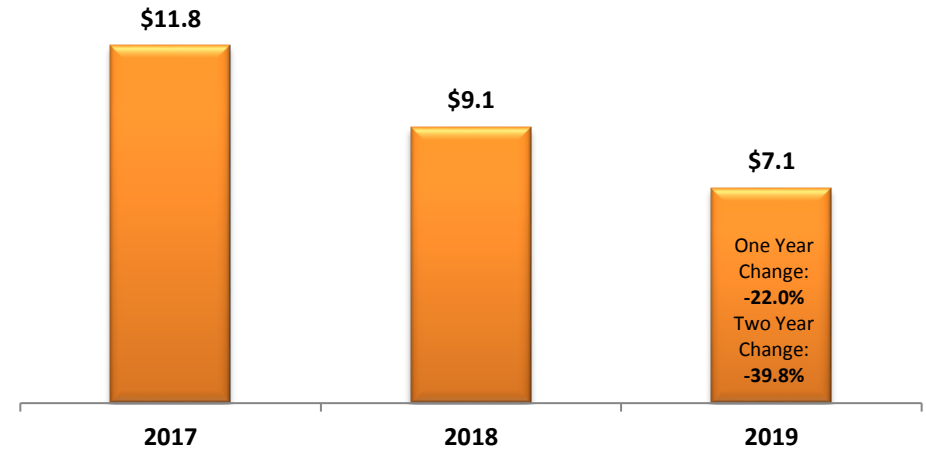
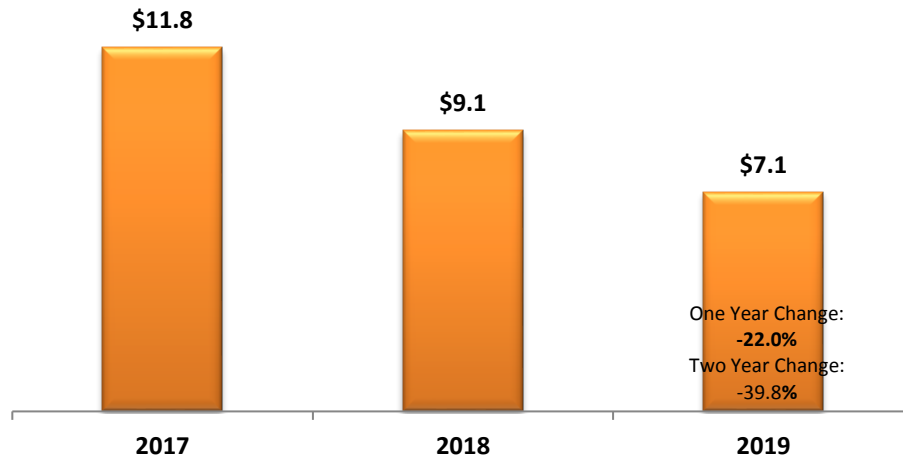
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

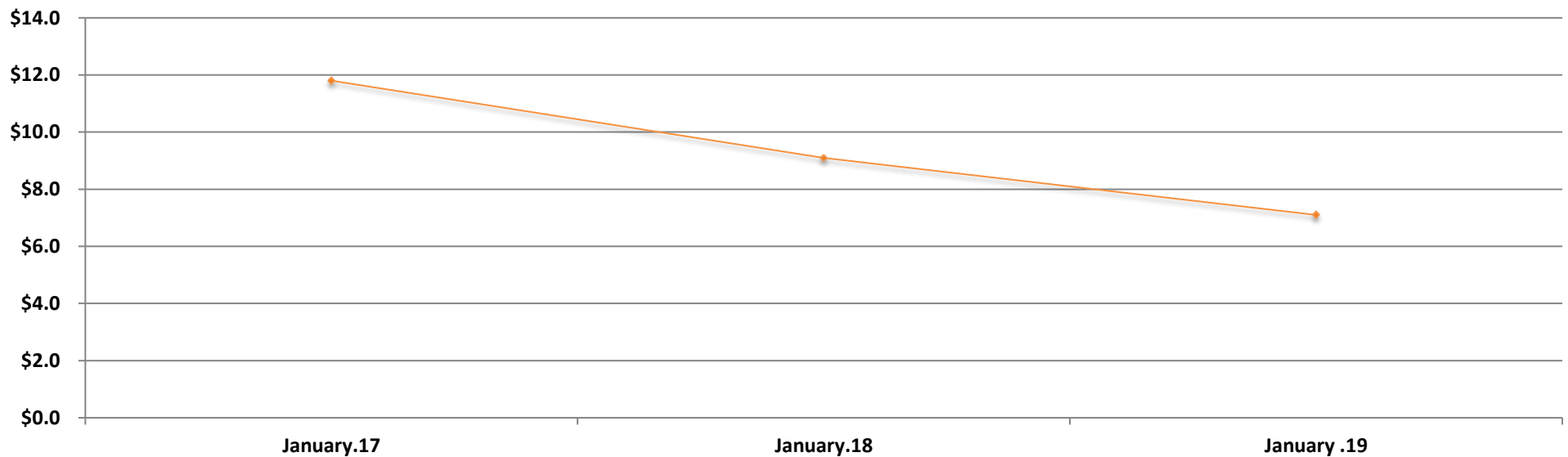
January 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

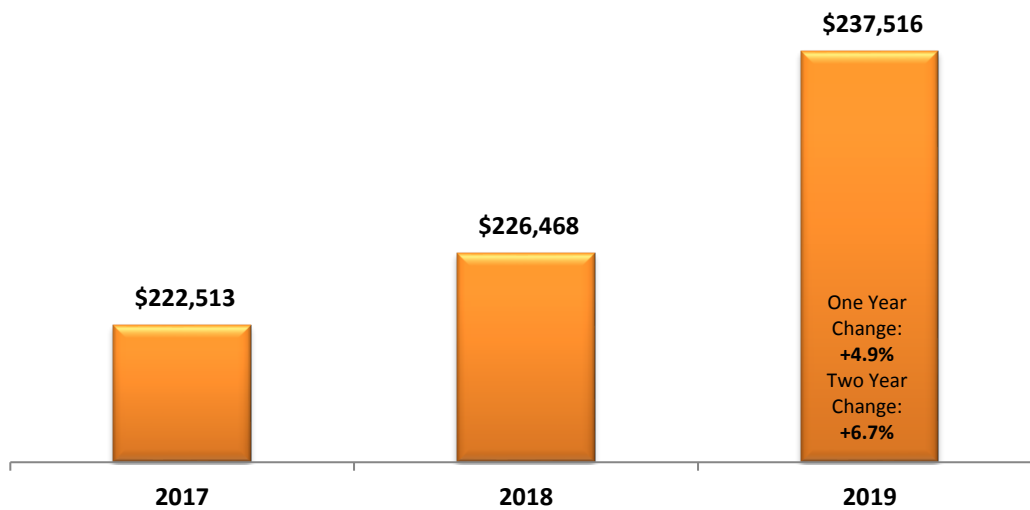
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



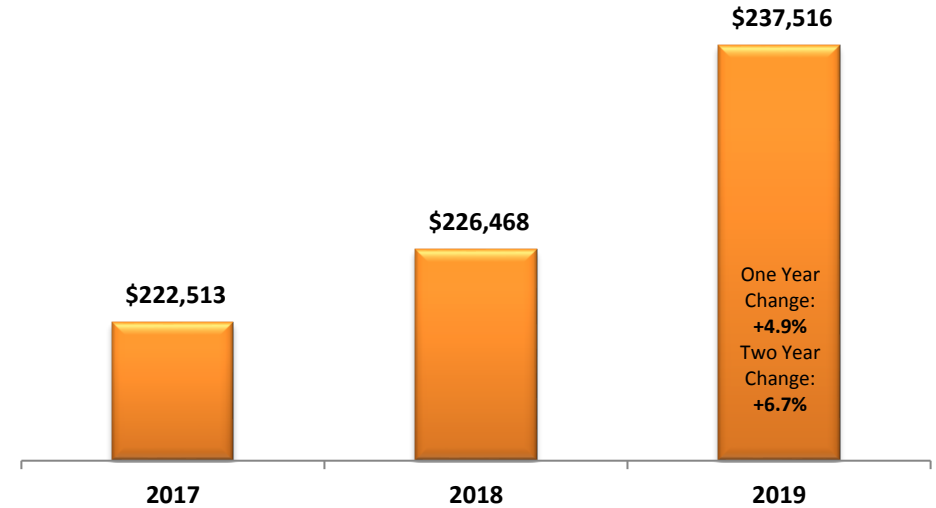
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

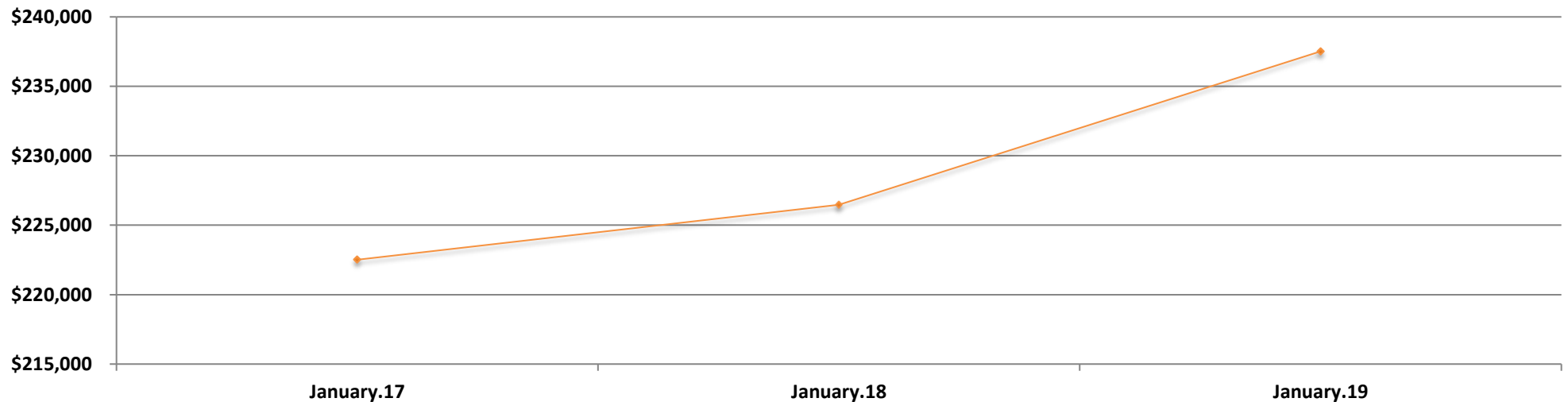
January 2019



Year to Date



Historical Average Prices



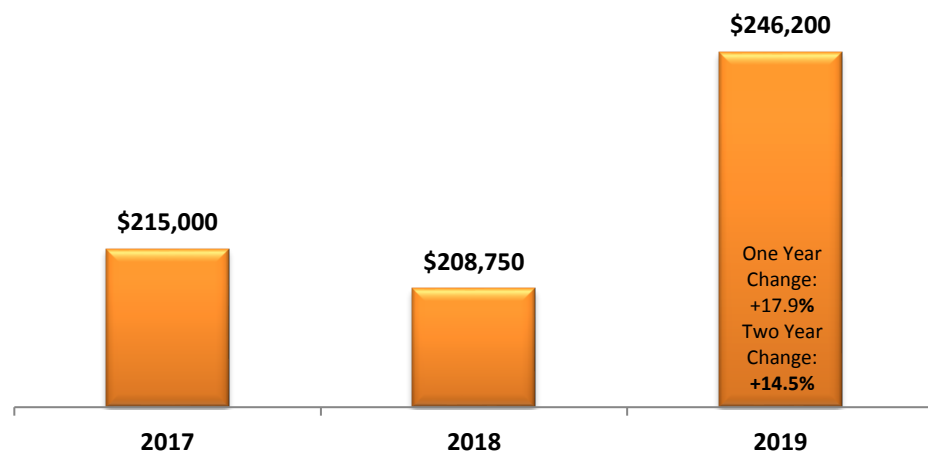
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

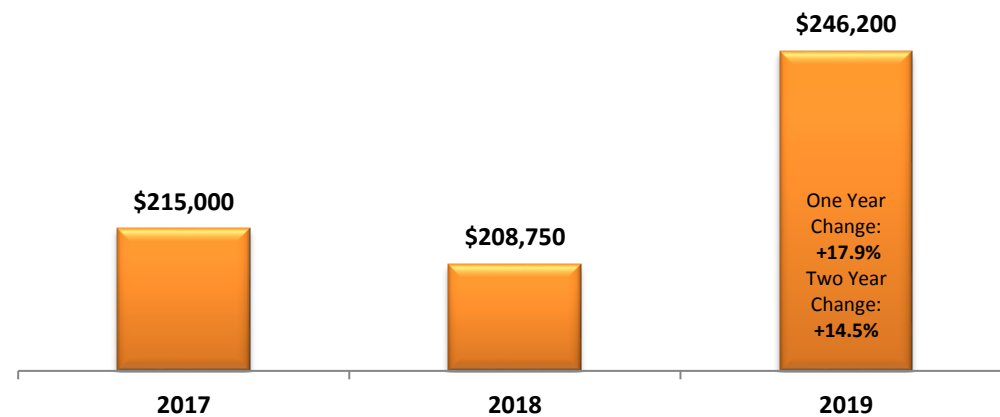


Figures do not take into account seller concessions

January 2019

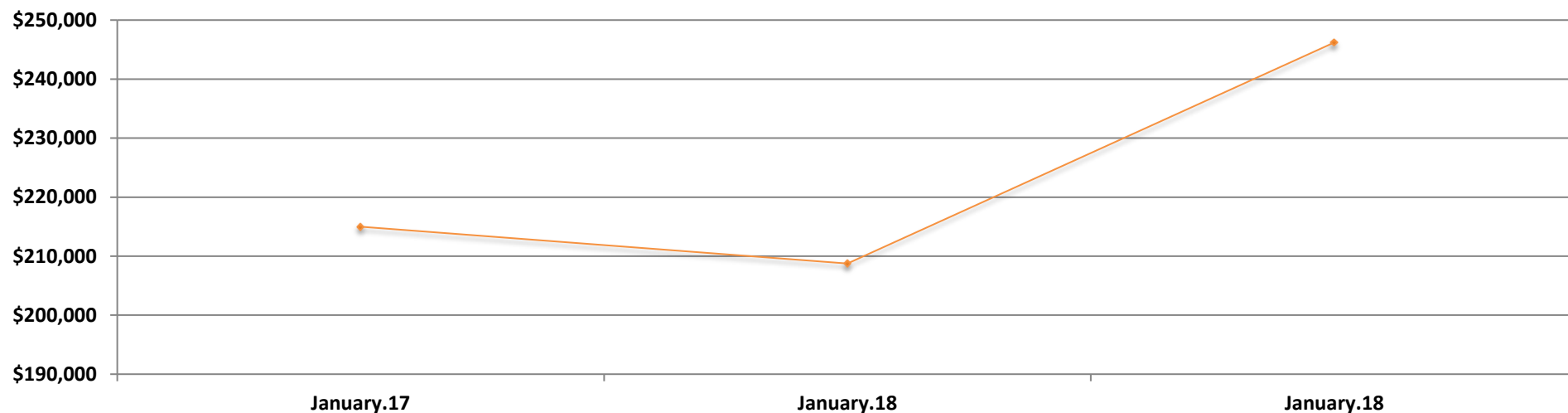


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

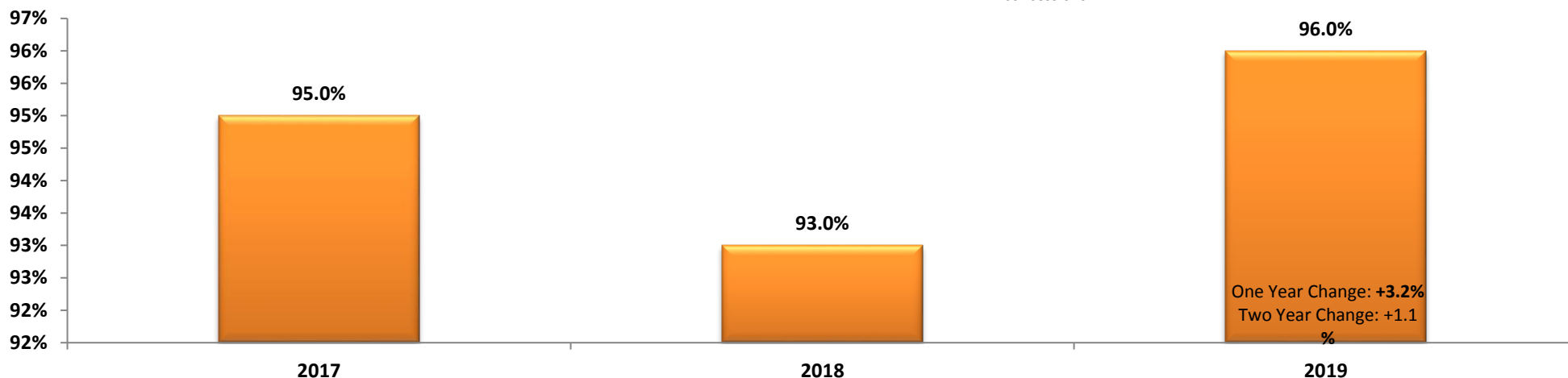
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



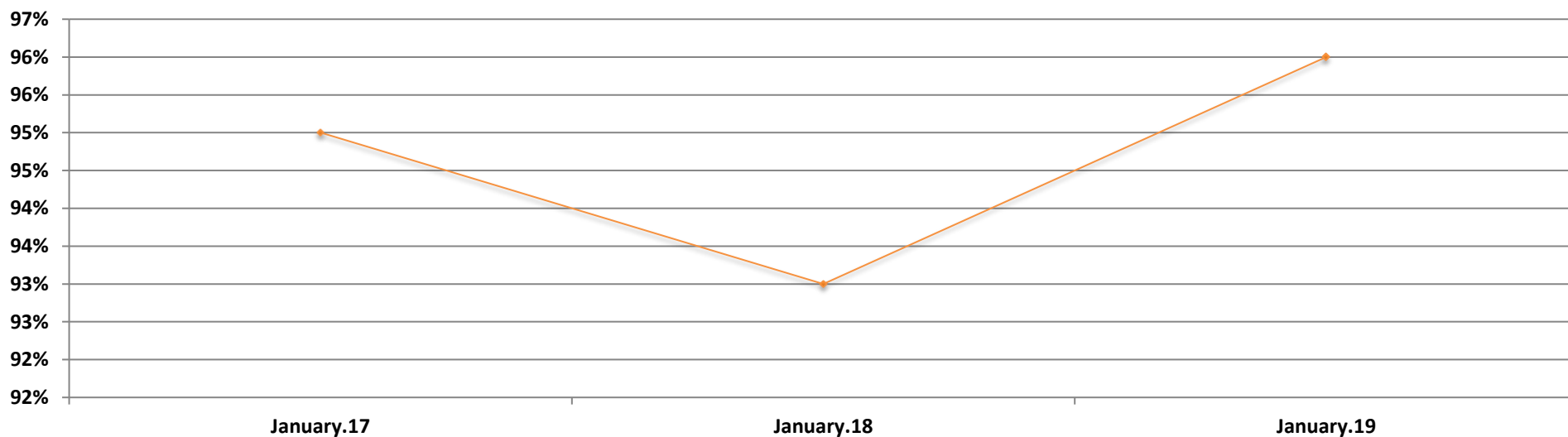
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

January 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

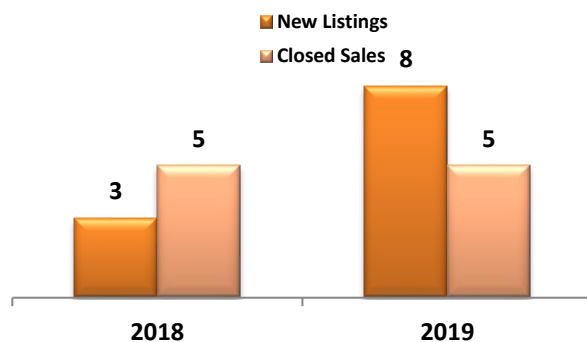
January, 2019

Year to Date

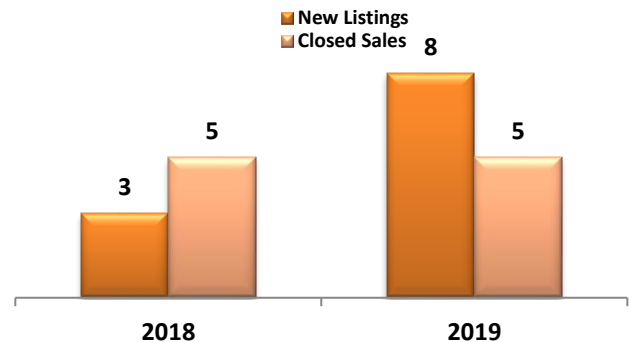
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	8	166.7%	3	8	166.7%
Closed Sales	5	5	0.0%	5	5	0.0%
Average Sales Price	\$ 75,420	\$ 116,200	54.1%	\$ 75,420	\$ 116,200	54.1%
Percent of Original List Price Received at Sale*	89.0%	84.0%	-5.6%	89.0%	84.0%	-5.6%
Average Days on Market Until Sale	206	129	-37.4%	206	129	-37.4%
Total Current Inventory**	34	41	20.6%	.	.	.
Single-Family Detached Inventory	33	40	21.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

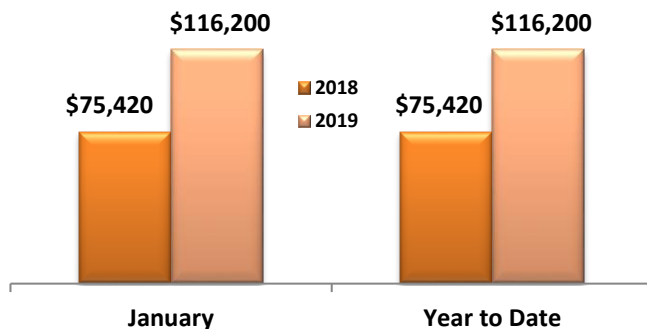
Activity-Most Recent Month



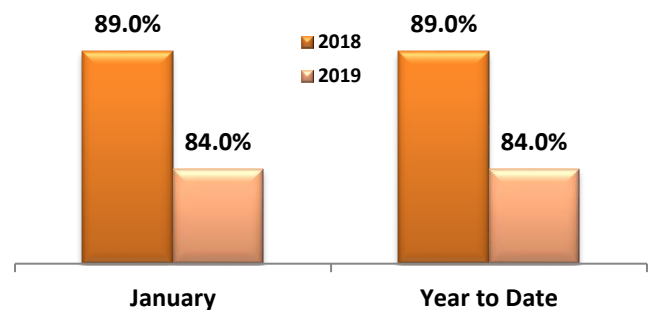
Activity-Year to Date



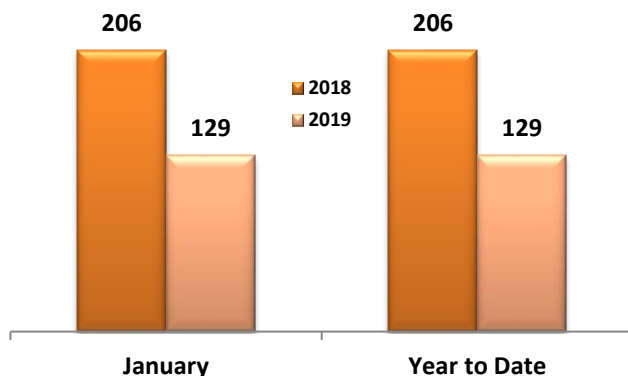
Average Sales Price



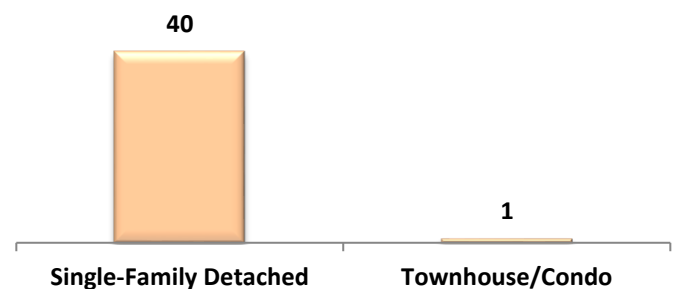
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Eagle Lake/Madison Lake

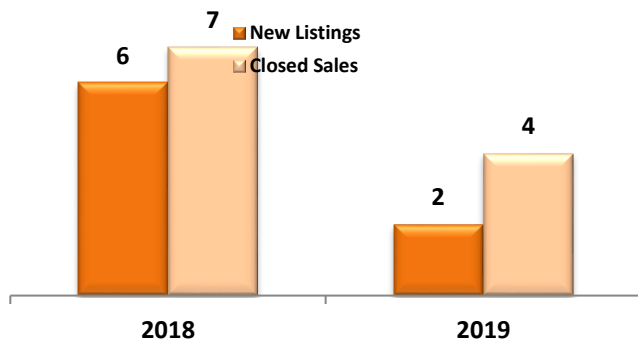
January 2019

Year to Date

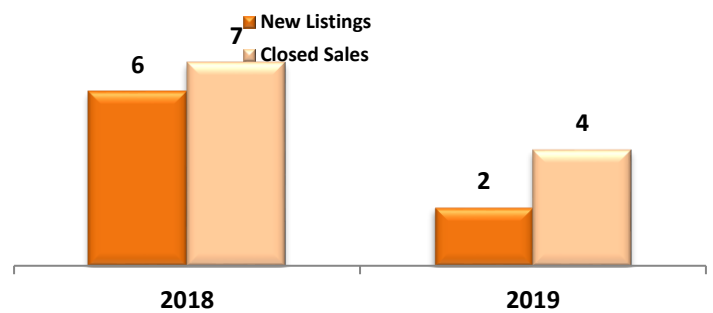
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	2	-66.7%	6	2	-66.7%
Closed Sales	7	4	-42.9%	7	4	-42.9%
Average Sales Price	\$ 280,825	\$ 313,491	11.6%	\$ 280,825	\$ 313,491	11.6%
Percent of Original Last Price Received at Sale*	96.0%	99.0%	3.1%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	143	146	2.1%	143	146	2.1%
Total Current Inventory**	19	15	-21.1%	.	.	.
Single-Family Detached Inventory	17	11	-35.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

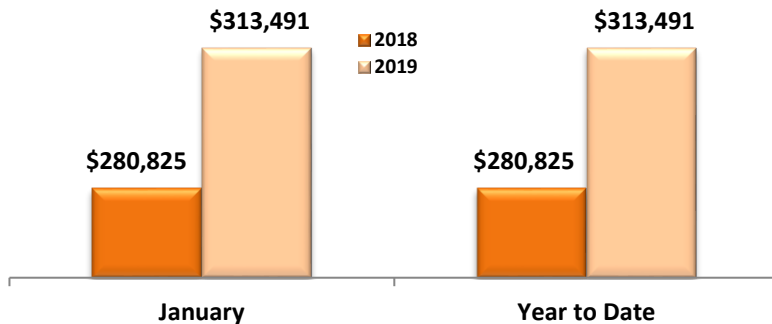
Activity-Most Recent Month



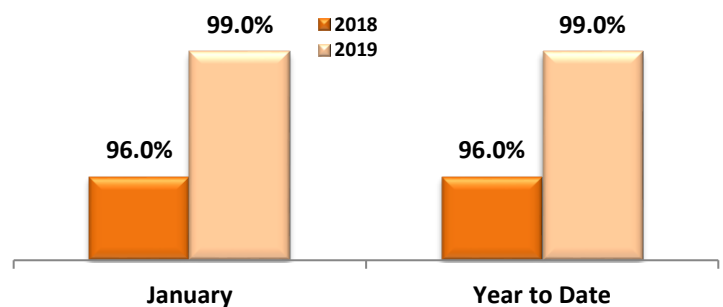
Activity-Year to Date



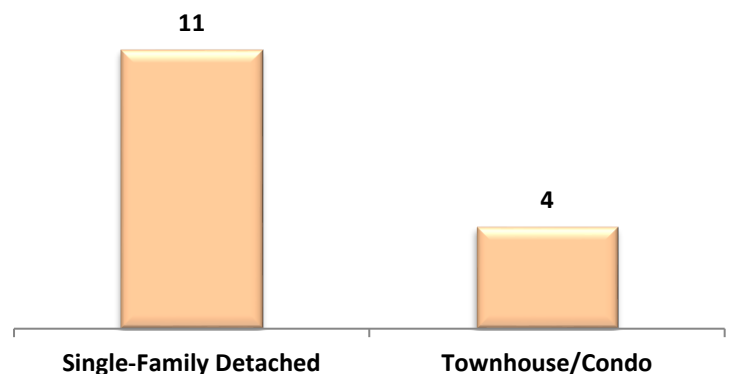
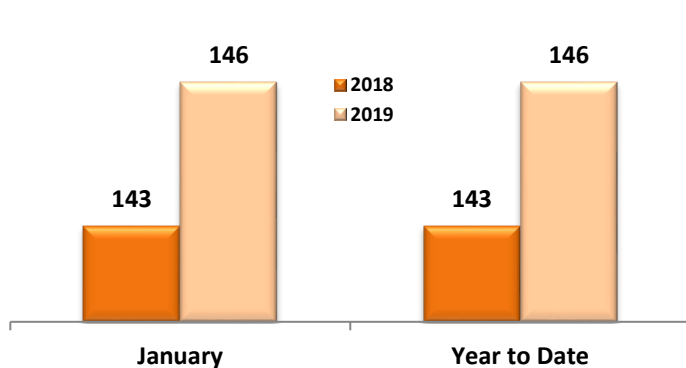
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

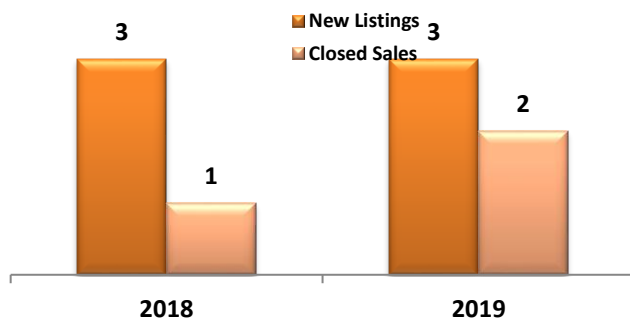
January 2019

Year to Date

Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	3	0.0%	3	3	0.0%
Closed Sales	1	2	100.0%	1	2	100.0%
Average Sales Price	\$ 125,000	\$ 450,000	260.0%	\$ 125,000	\$ 450,000	260.0%
Percent of Original Last Price Received at Sale*	89.0%	99.0%	11.2%	89.0%	99.0%	11.2%
Average Days on Market Until Sale	292	54	-81.5%	292	54	-81.5%
Total Current Inventory**	10	15	50.0%	.	.	.
Single-Family Detached Inventory	10	15	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

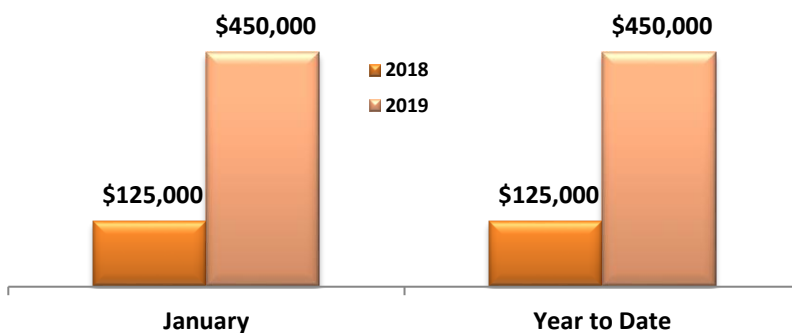
Activity-Most Recent Month



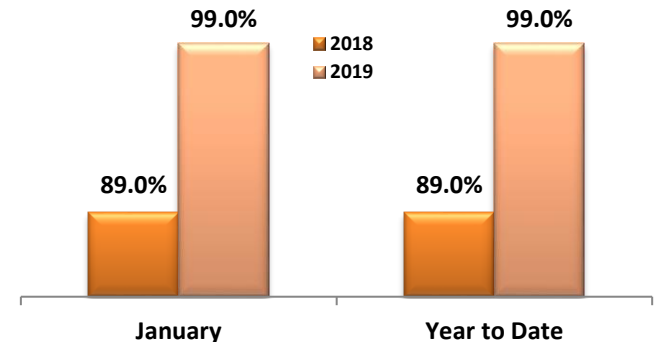
Activity-Year to Date



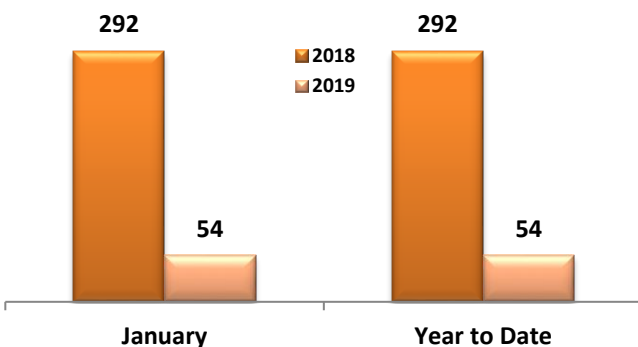
Average Sales Price



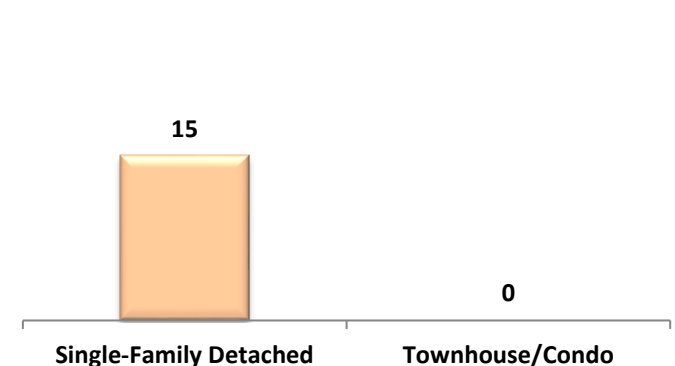
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lake Crystal

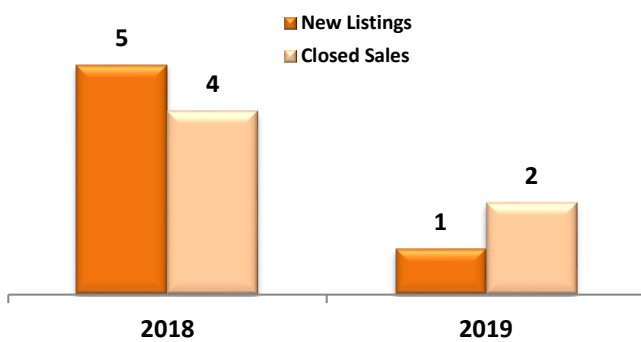
January 2019

Year to Date

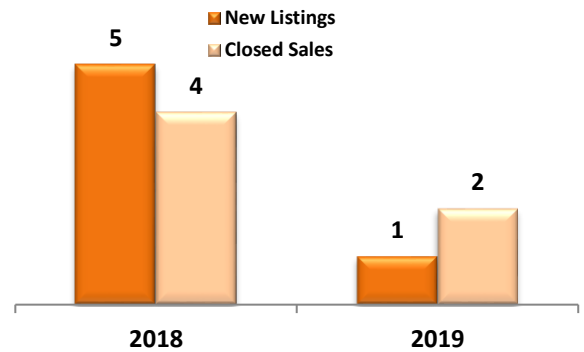
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	1	-80.0%	5	1	-80.0%
Closed Sales	4	2	-50.0%	4	2	-50.0%
Average Sales Price	\$ 126,750	\$ 101,000	-20.3%	\$ 126,750	\$ 101,000	-20.3%
Percent of Original Last Price Received at Sale*	92.0%	94.0%	2.2%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	73	126	72.6%	73	126	72.6%
Total Current Inventory**	13	8	-38.5%	.	.	.
Single-Family Detached Inventory	13	6	-53.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

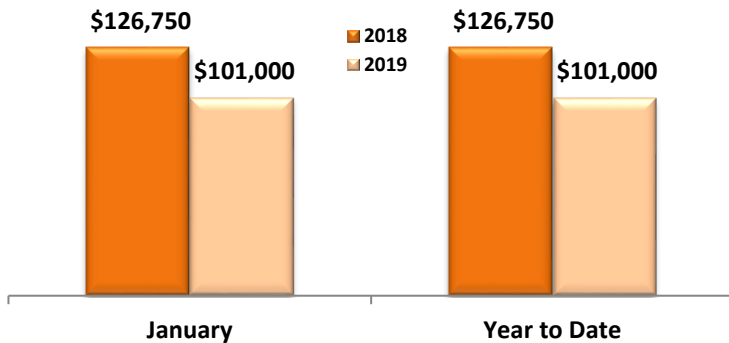
Activity-Most Recent Month



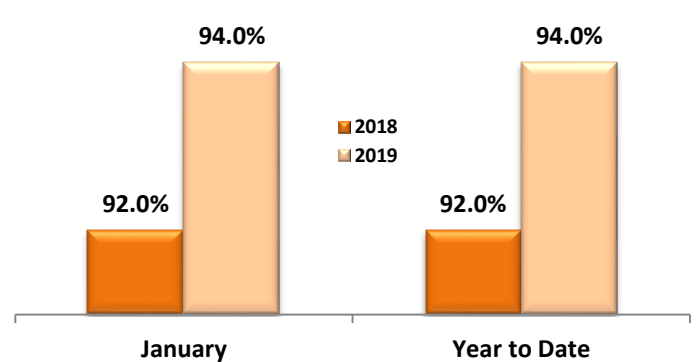
Activity-Year to Date



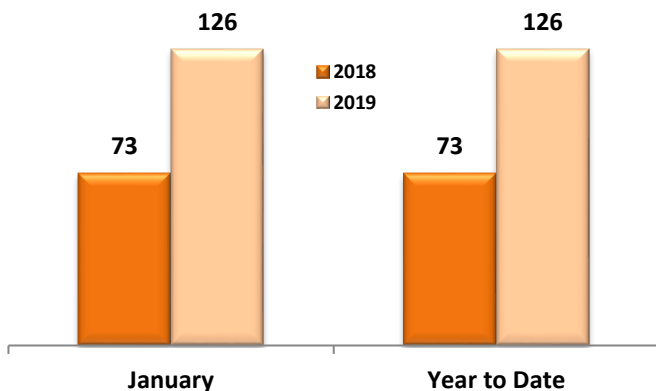
Average Sales Price



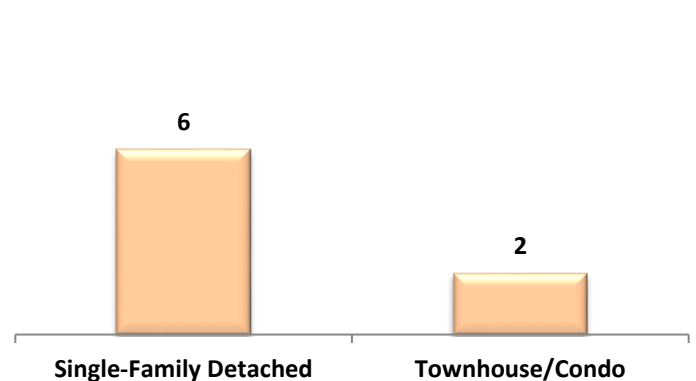
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

January 2019

Year to Date

Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	6	50.0%	4	6	50.0%
Closed Sales	7	5	-28.6%	7	5	-28.6%
Average Sales Price	\$ 170,335	\$ 118,970	-30.2%	\$ 170,335	\$ 118,970	-30.2%
Percent of Original Last Price Received at Sale*	94.0%	82.0%	-12.8%	94.0%	82.0%	-12.8%
Average Days on Market Until Sale	194	130	-33.0%	194	130	-33.0%
Total Current Inventory**	18	8	-55.6%	.	.	.
Single-Family Detached Inventory	17	7	-58.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

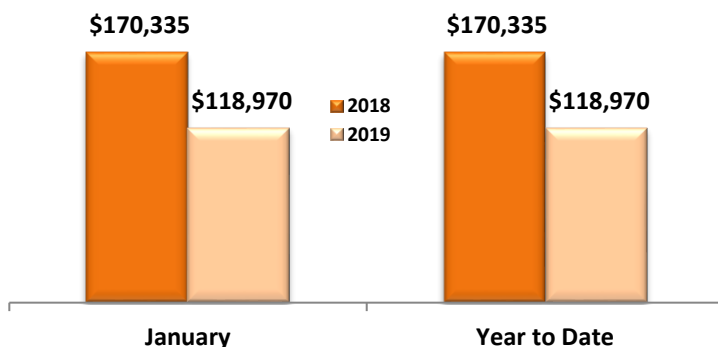
Activity-Most Recent Month



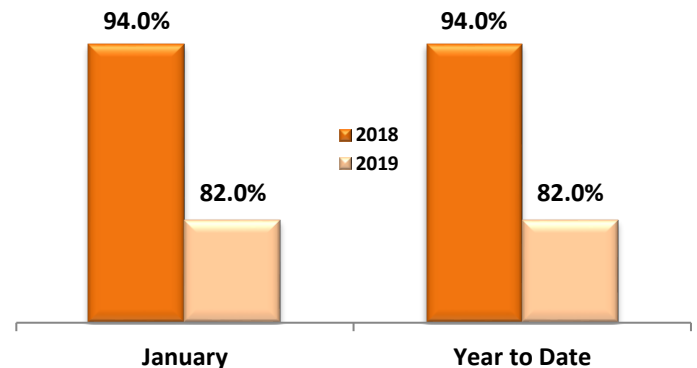
Activity-Year to Date



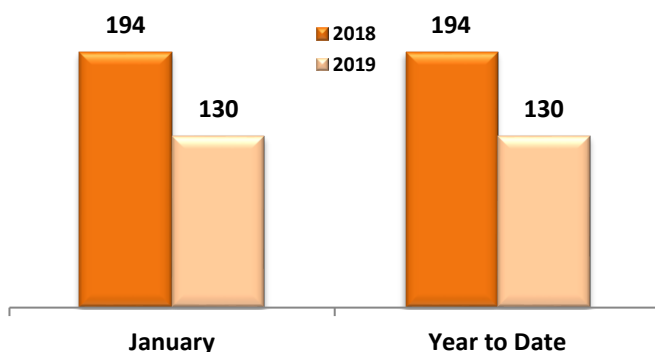
Average Sales Price



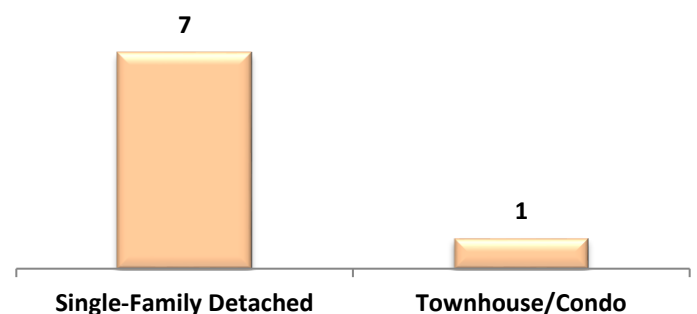
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Local Market Updates

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Lower North Mankato

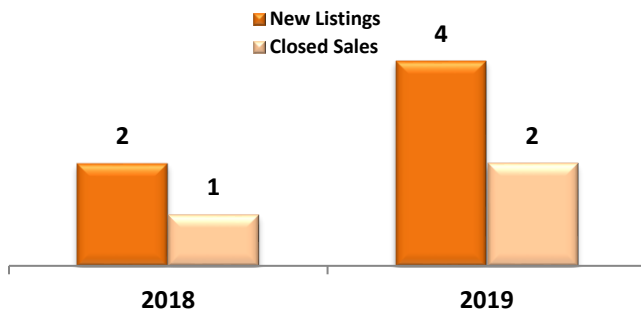
January 2019

Year to Date

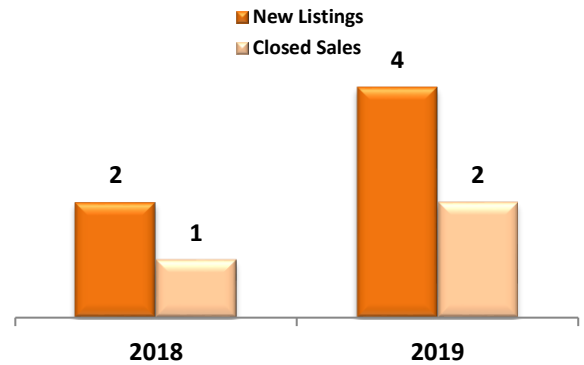
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	4	100.0%	2	4	100.0%
Closed Sales	1	2	100.0%	1	2	100.0%
Average Sales Price	\$ 164,900	\$ 156,450	-5.1%	\$ 164,900	\$ 156,450	-5.1%
Percent of Original Last Price Received at Sale*	100.0%	95.0%	-5.0%	100.0%	95.0%	-5.0%
Average Days on Market Until Sale	36	67	86.1%	36	67	86.1%
Total Current Inventory**	4	5	25.0%	.	.	.
Single-Family Detached Inventory	4	4	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

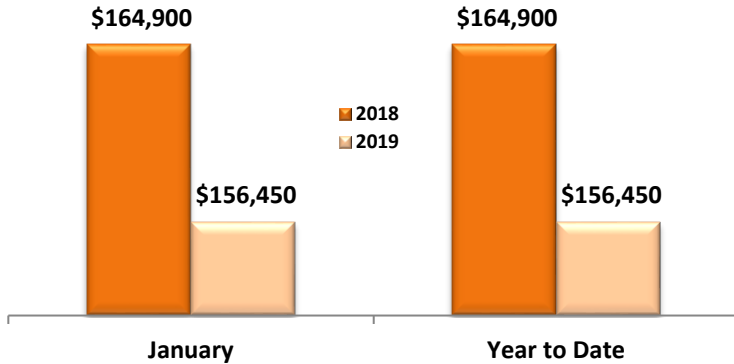
Activity-Most Recent Month



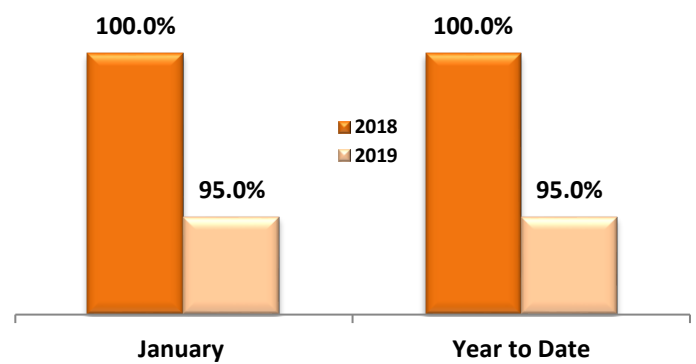
Activity-Year to Date



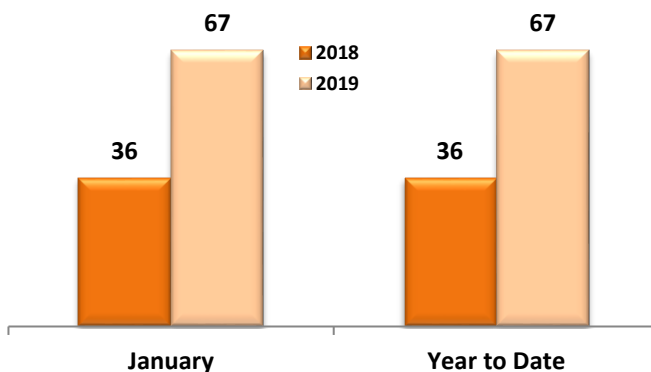
Average Sales Price



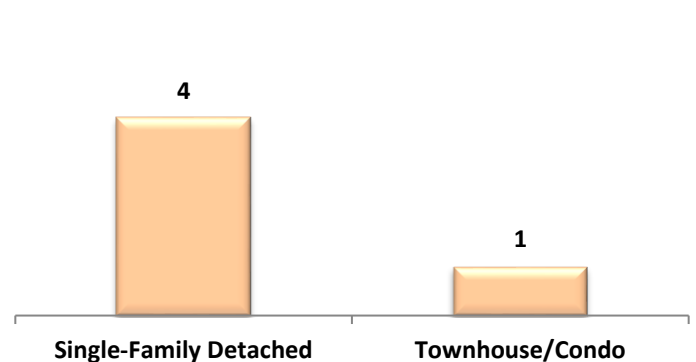
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

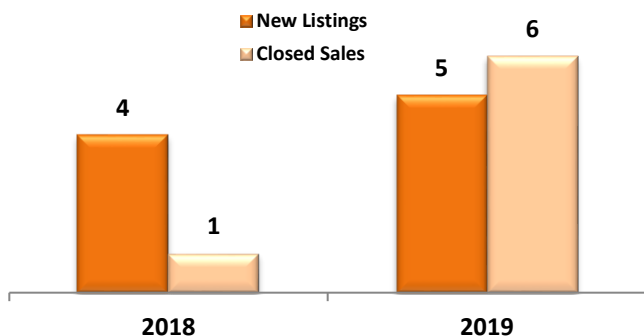
January 2019

Year to Date

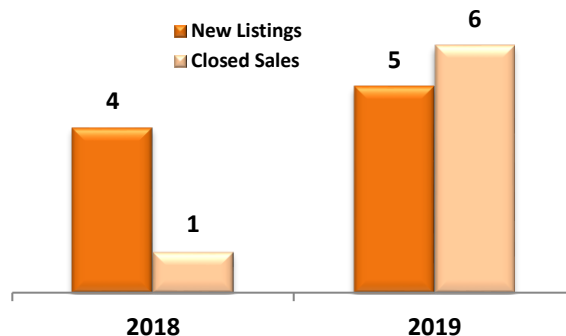
Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	5	25.0%	4	5	25.0%
Closed Sales	1	6	500.0%	1	6	500.0%
Average Sales Price	\$ 172,000	\$132,916	-22.7%	\$172,000	\$132,916	-22.7%
Percent of Original Last Price Received at Sale*	96.0%	88.0%	-8.3%	96.0%	88.0%	-8.3%
Average Days on Market Until Sale	272	111	-59.2%	272	111	-59.2%
Total Current Inventory**	5	29	480.0%	.	.	.
Single-Family Detached Inventory	4	29	625.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

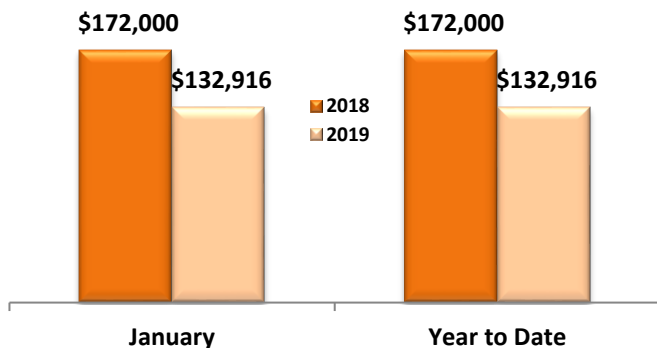
Activity-Most Recent Month



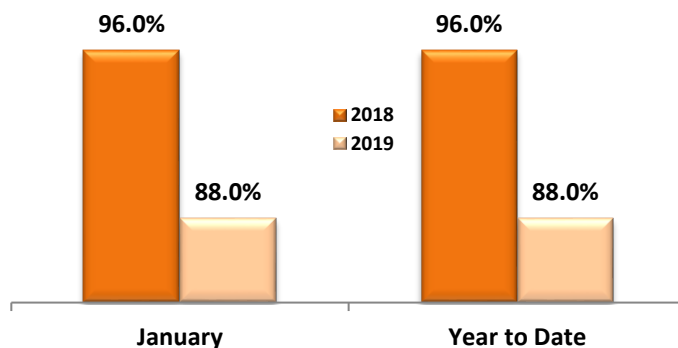
Activity-Year to Date



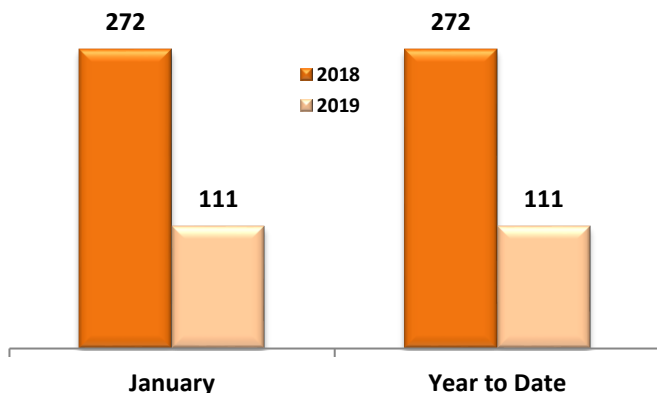
Average Sales Price



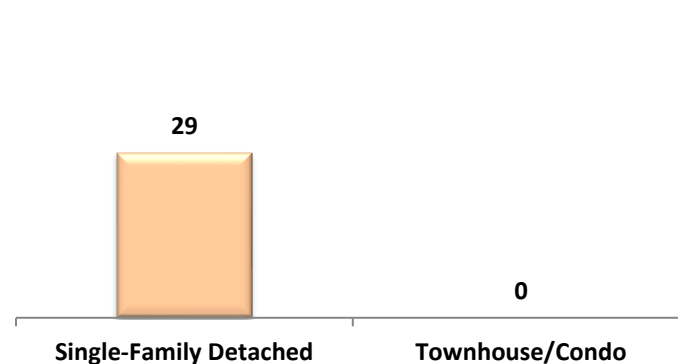
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

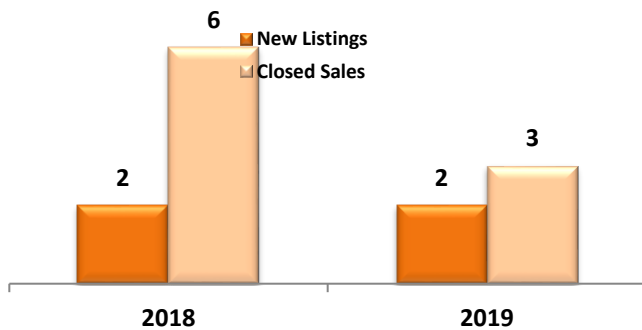
January 2019

Year to Date

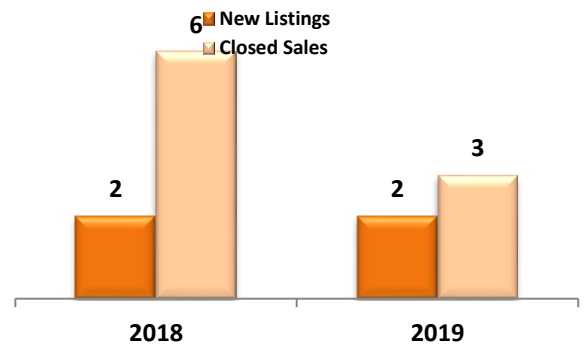
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	2	2	0.0%
Closed Sales	6	3	-50.0%	6	3	-50.0%
Average Sales Price	\$ 124,900	\$ 169,833	36.0%	\$ 124,900	\$ 169,833	36.0%
Percent of Original List Price Received at Sale*	93.0%	93.0%	0.0%	93.0%	93.0%	0.0%
Average Days on Market Until Sale	118	110	-6.8%	118	110	-6.8%
Total Current Inventory**	9	11	22.2%	.	.	.
Single-Family Detached Inventory	9	11	22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

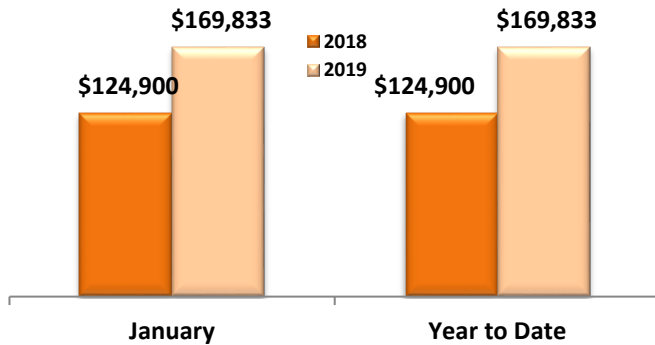
Activity-Most Recent Month



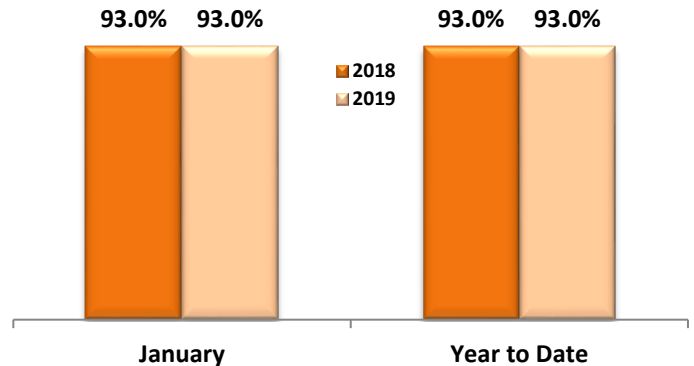
Activity-Year to Date



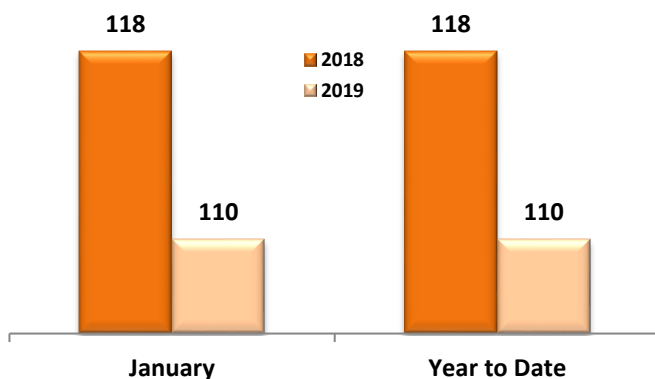
Average Sales Price



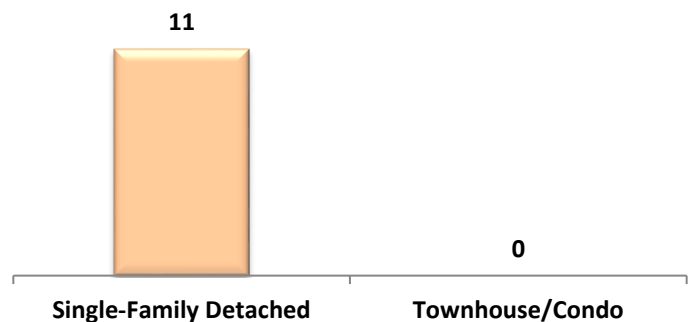
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

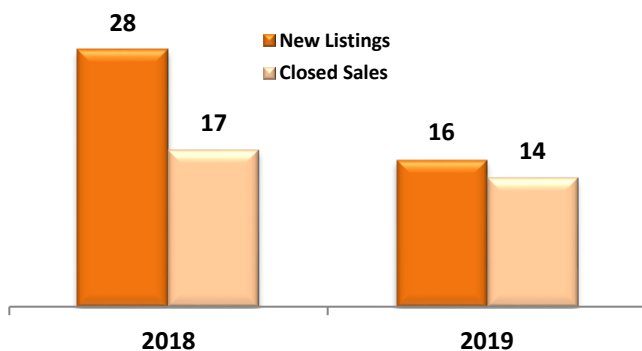
January 2019

Year to Date

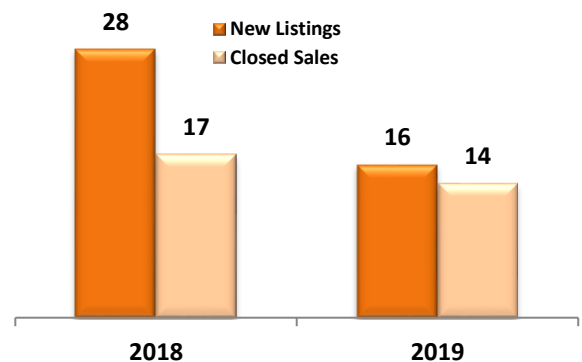
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	28	16	-42.9%	28	16	-42.9%
Closed Sales	17	14	-17.6%	17	14	-17.6%
Average Sales Price	\$ 274,932	\$ 217,335	-20.9%	\$ 274,932	\$ 217,355	-20.9%
Percent of Original Last Price Received at Sale*	98.0%	96.0%	-2.0%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	86	135	57.0%	86	135	57.0%
Total Current Inventory**	67	60	-10.4%	.	.	.
Single-Family Detached Inventory	44	45	2.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

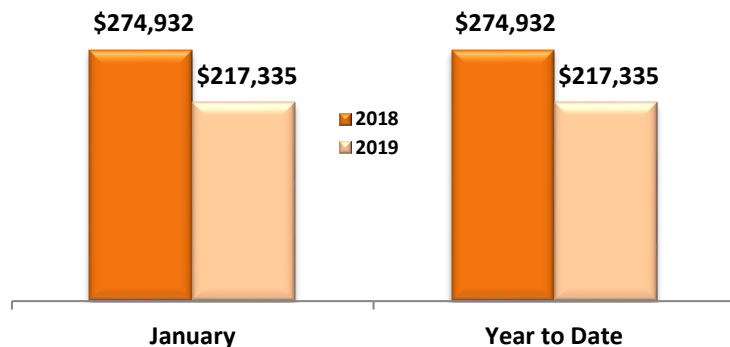
Activity-Most Recent Month



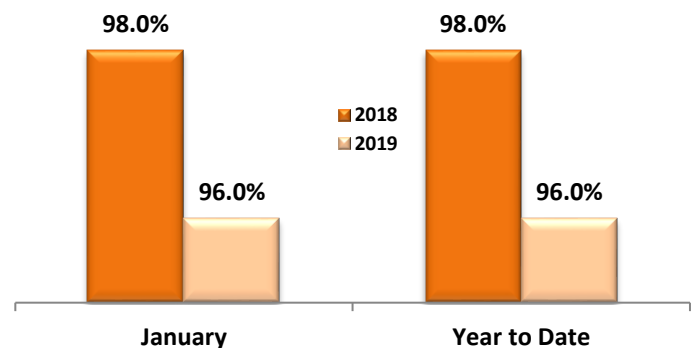
Activity-Year to Date



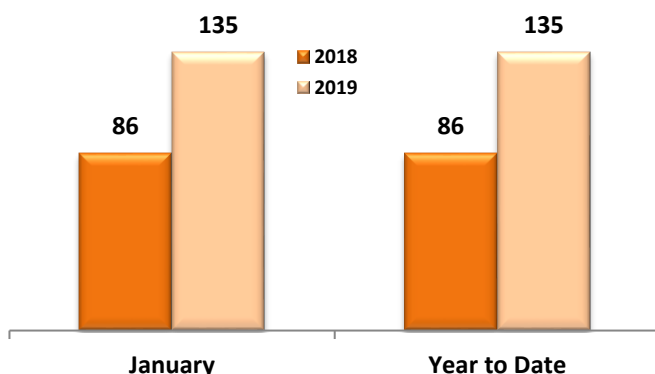
Average Sales Price



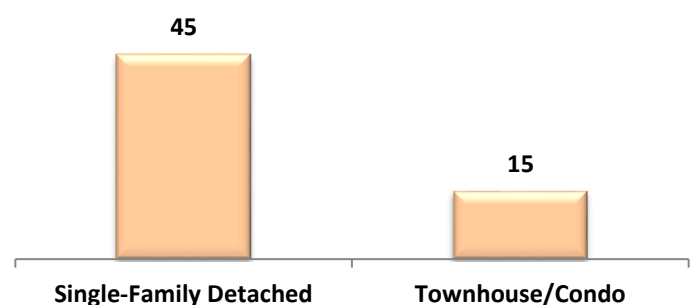
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

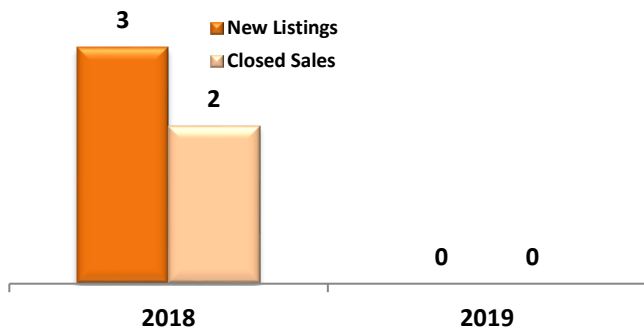
January 2019

Year to Date

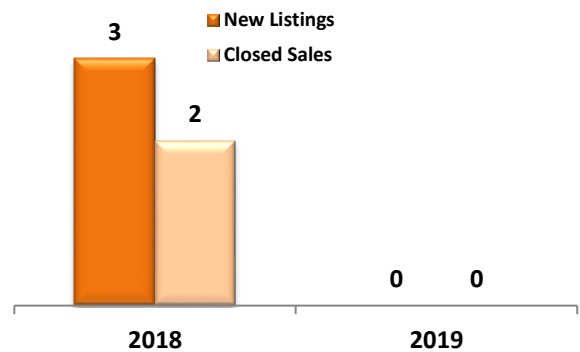
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	0	-100.0%	3	0	-100.0%
Closed Sales	2	0	-100.0%	2	0	-100.0%
Average Sales Price	\$ 137,000	\$ -	-100.0%	\$ 137,000	\$ -	-100.0%
Percent of Original Last Price Received at Sale*	86.0%	0.0%	-100.0%	86.0%	0.0%	-100.0%
Average Days on Market Until Sale	155	0	-100.0%	155	0	-100.0%
Total Current Inventory**	5	6	20.0%	.	.	.
Single-Family Detached Inventory	4	6	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

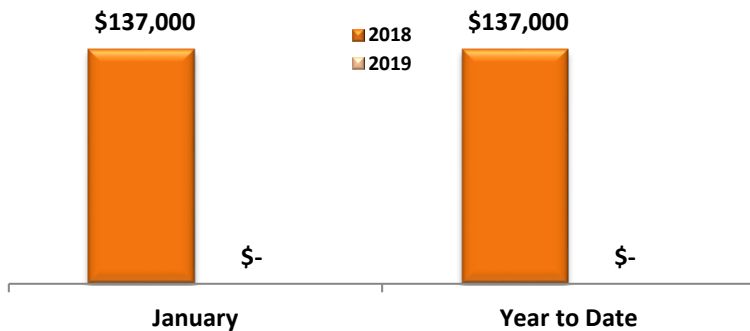
Activity-Most Recent Month



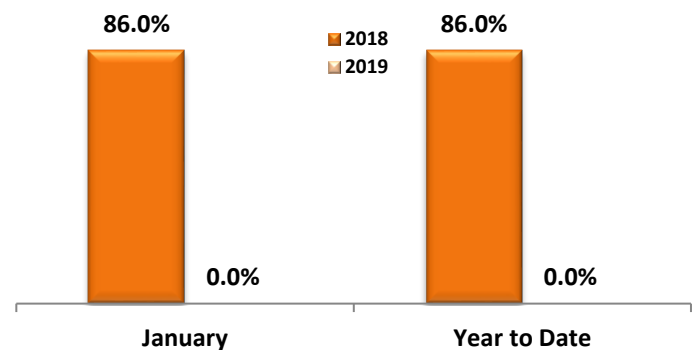
Activity-Year to Date



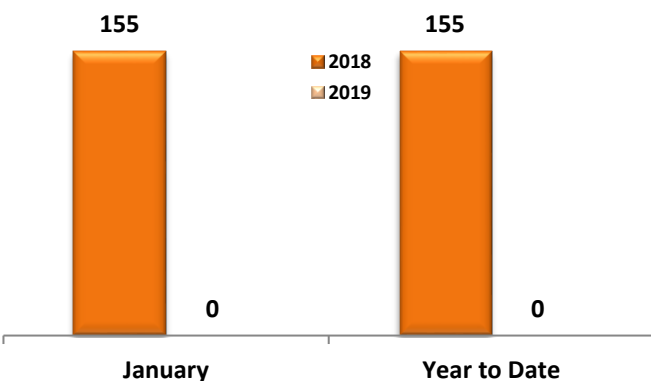
Average Sales Price



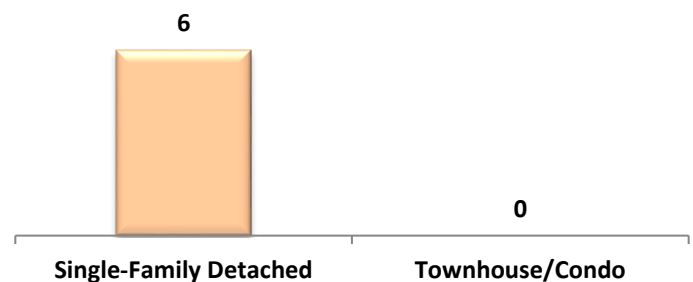
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

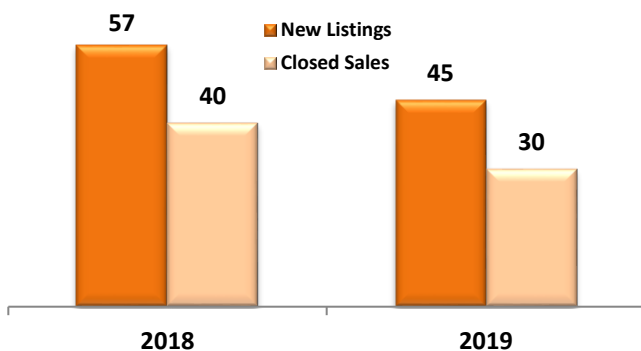
January 2019

Year to Date

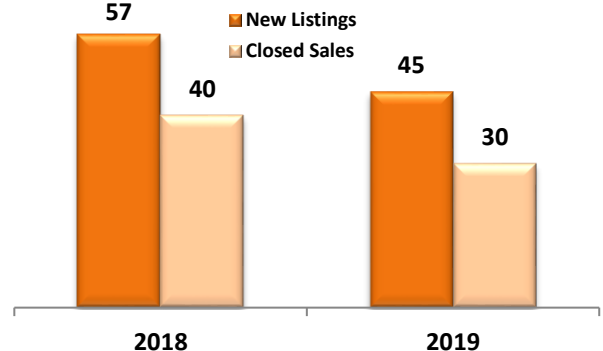
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	57	45	-21.1%	57	45	-21.1%
Closed Sales	40	30	-25.0%	40	30	-25.0%
Average Sales Price	\$ 226,468	\$ 237,516	4.9%	\$ 226,468	\$ 237,516	4.9%
Percent of Original List Price Received at Sale*	93.0%	96.0%	3.2%	93.0%	96.0%	3.2%
Average Days on Market Until Sale	117	112	-4.3%	117	112	-4.3%
Total Current Inventory**	117	129	10.3%	.	.	.
Single-Family Detached Inventory	89	106	19.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

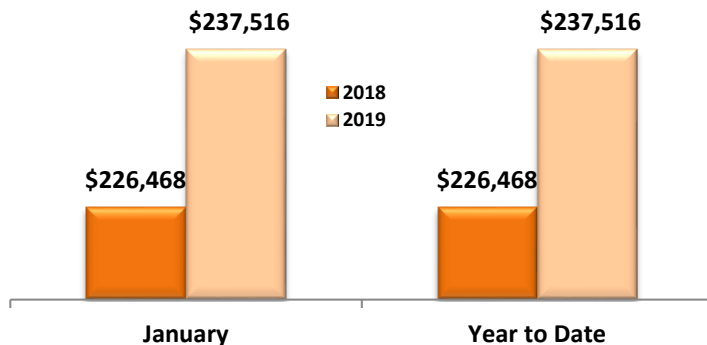
Activity-Most Recent Month



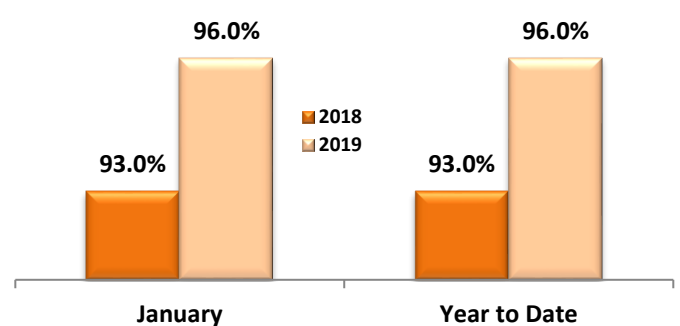
Activity-Year to Date



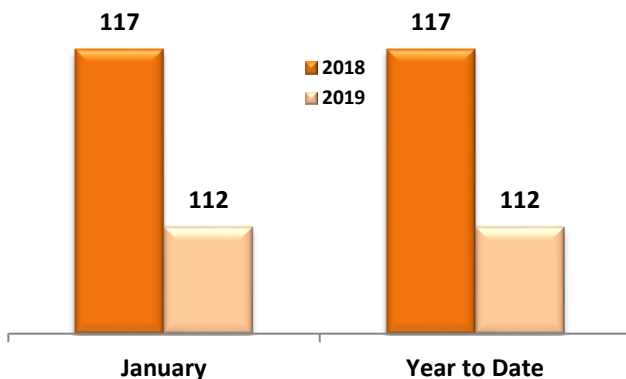
Average Sales Price



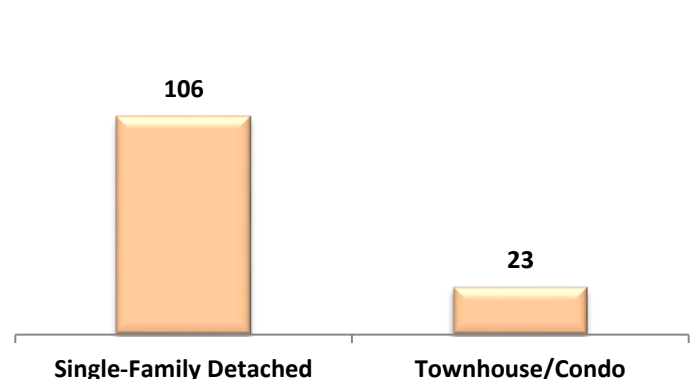
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

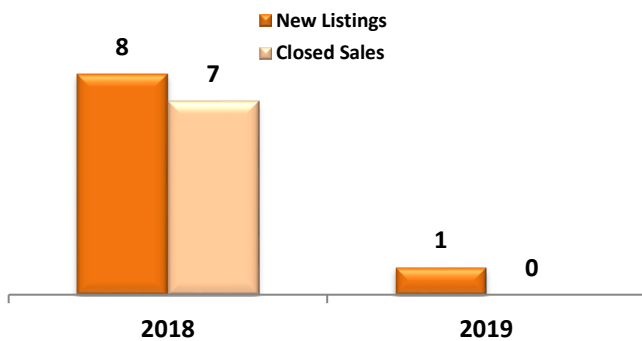
January 2019

Year to Date

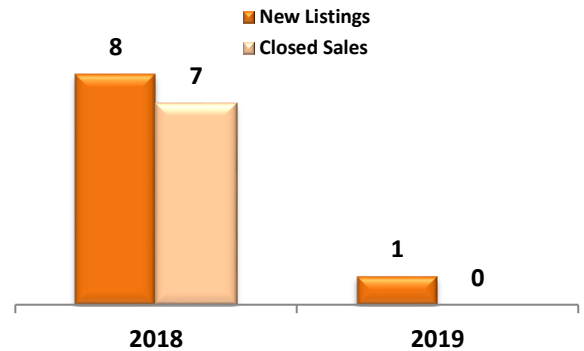
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	1	-87.5%	8	1	-87.5%
Closed Sales	7	0	-100.0%	7	0	-100.0%
Average Sales Price	\$ 136,885	\$ -	-100.0%	\$ 136,885	\$ -	-100.0%
Percent of Original Last Price Received at Sale*	89.0%	0.0%	-100.0%	89.0%	0.0%	-100.0%
Average Days on Market Until Sale	131	0	-100.0%	131	0	-100.0%
Total Current Inventory**	14	16	14.3%	.	.	.
Single-Family Detached Inventory	14	14	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

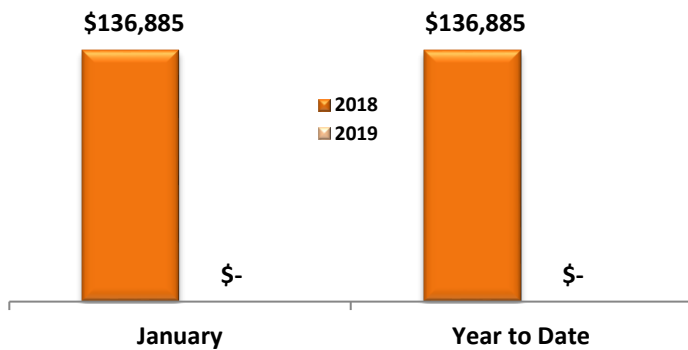
Activity-Most Recent Month



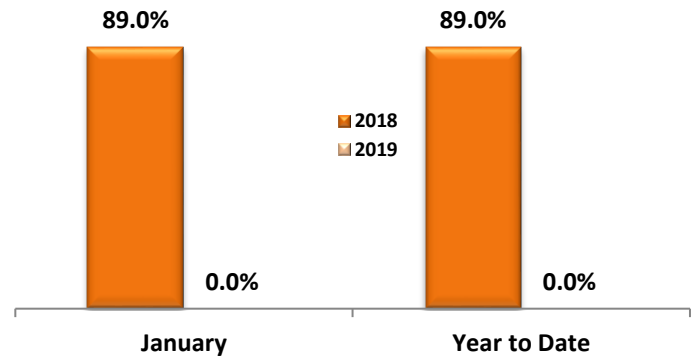
Activity-Year to Date



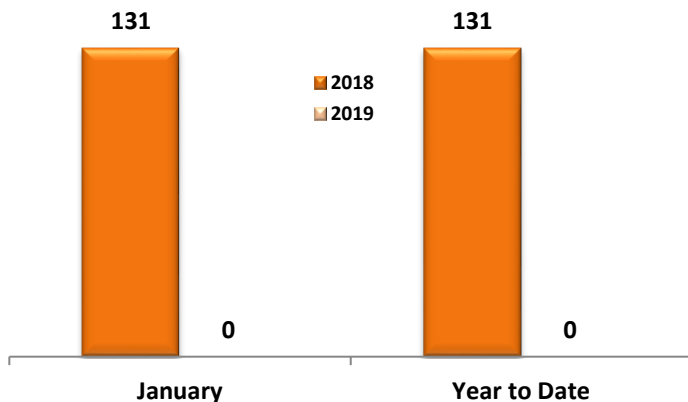
Average Sales Price



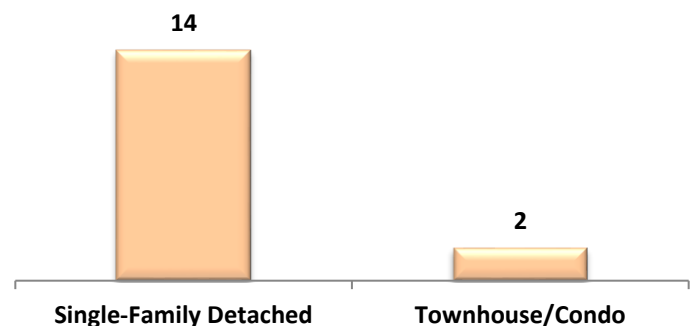
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

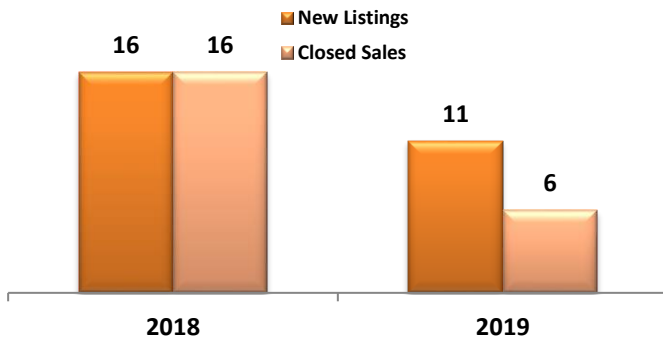
January 2019

Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	16	11	-31.3%	16	11	-31.3%
Closed Sales	16	6	-62.5%	16	6	-62.5%
Average Sales Price	\$ 140,585	\$ 163,216	16.1%	\$ 140,585	\$ 163,216	16.1%
Percent of Original Last Price Received at Sale*	89.0%	92.0%	3.4%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	96	147	53.1%	96	147	53.1%
Total Current Inventory**	38	40	5.3%	.	.	.
Single-Family Detached Inventory	35	33	-5.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

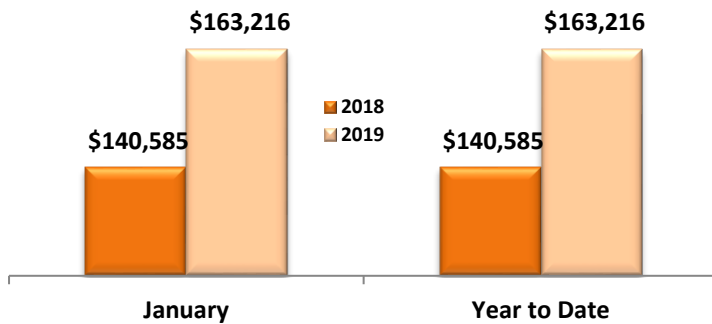
Activity-Most Recent Month



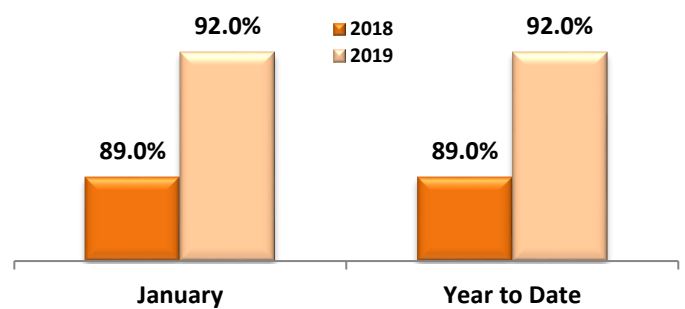
Activity-Year to Date



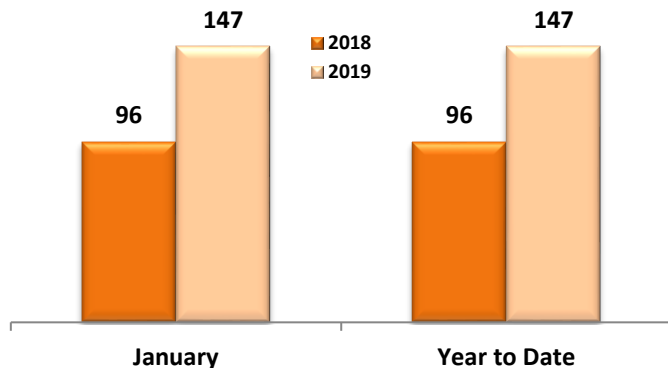
Average Sales Price



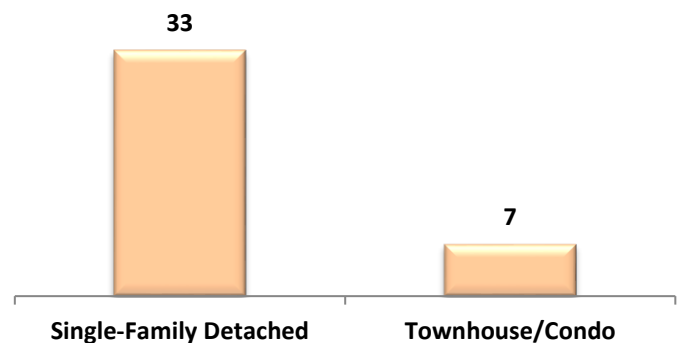
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

January, 2019

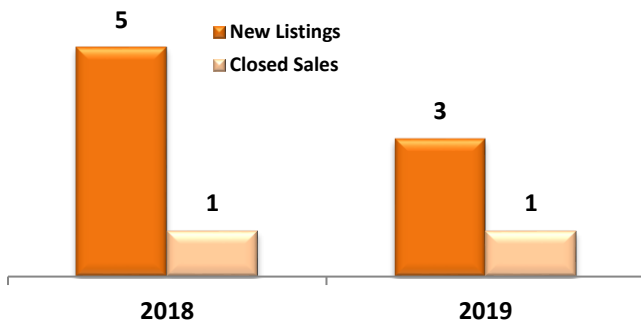
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

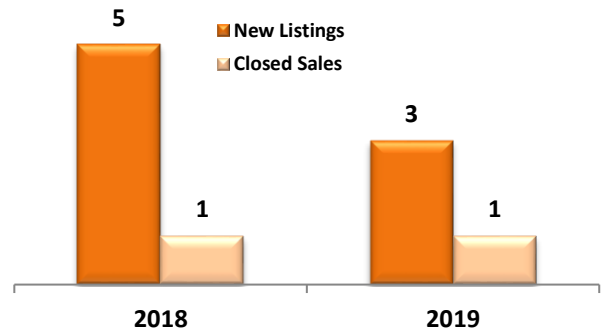
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	5	3	-40.0%	5	3	-40.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Average Sales Price	\$ 198,900	\$178,600	-10.2%	\$198,900	\$178,600	-10.2%
Percent of Original Last Price Received at Sale*	99.0%	78.0%	-21.2%	99.0%	78.0%	-21.2%
Average Days on Market Until Sale	78	89	14.1%	78	89	14.1%
Total Current Inventory**	4	4	0.0%	.	.	.
Single-Family Detached Inventory	4	4	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

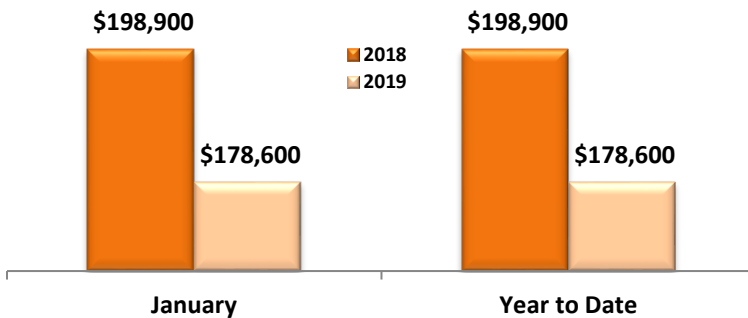
Activity-Most Recent Month



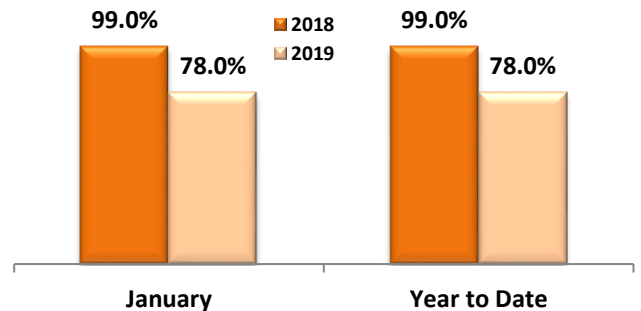
Activity-Year to Date



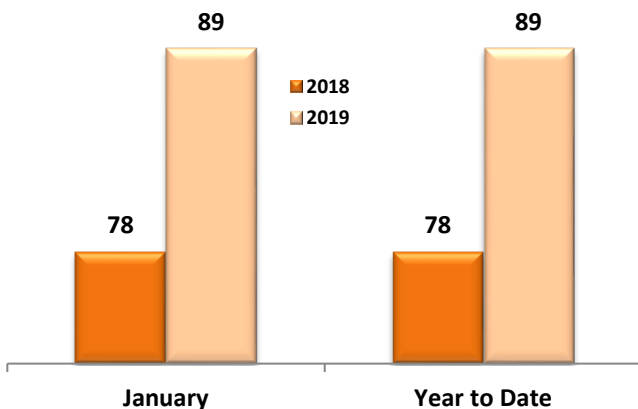
Average Sales Price



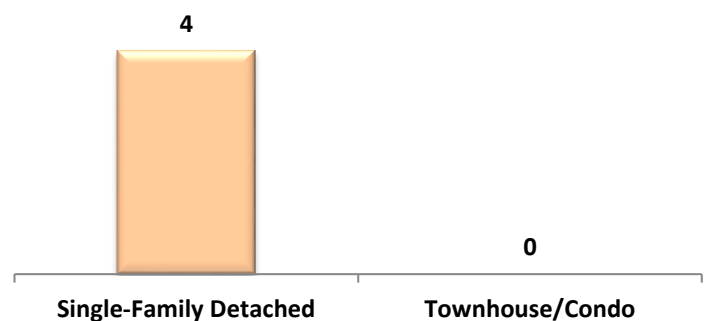
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Rural Mankato and North Mankato

January 2019

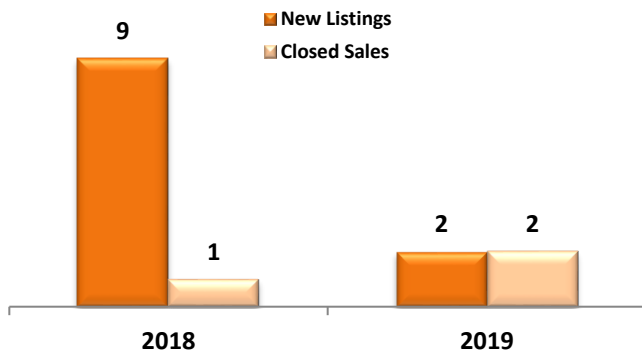
Year to Date

Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	9	2	-77.8%	9	2	-77.8%
Closed Sales	1	2	100.0%	1	2	100.0%
Average Sales Price	\$ 217,500	\$ 387,000	77.9%	\$ 217,500	\$ 387,000	77.9%
Percent of Original Last Price Received at Sale*	76.0%	99.0%	30.3%	76.0%	99.0%	30.3%
Average Days on Market Until Sale	178	55	-69.1%	178	55	-69.1%
Total Current Inventory**	11	18	63.6%	.	.	.
Single-Family Detached Inventory	11	17	54.5%	.	.	.

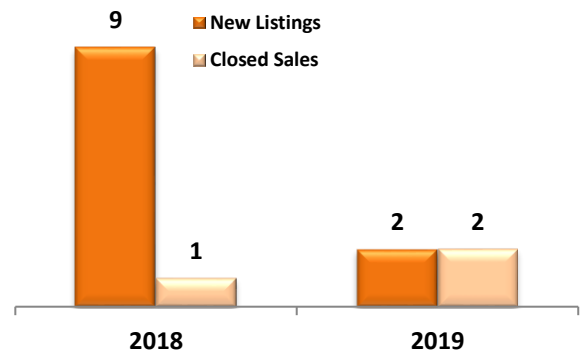
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

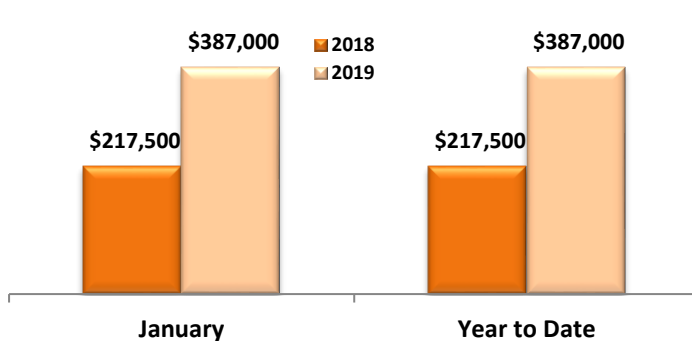
Activity-Most Recent Month



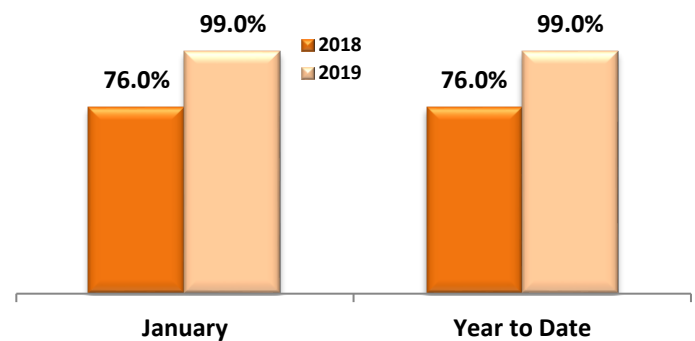
Activity-Year to Date



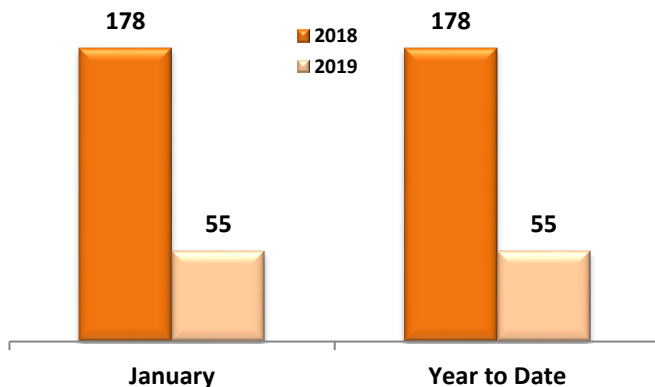
Average Sales Price



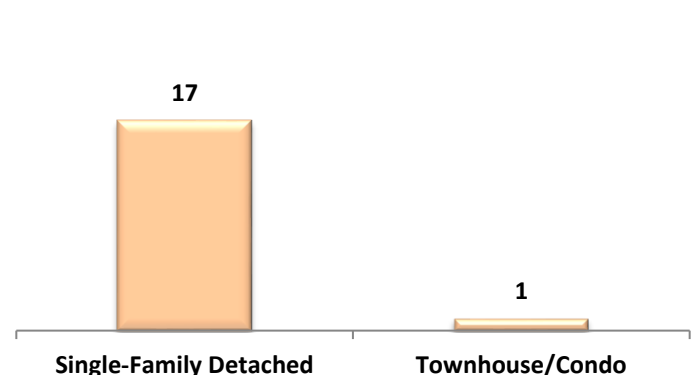
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

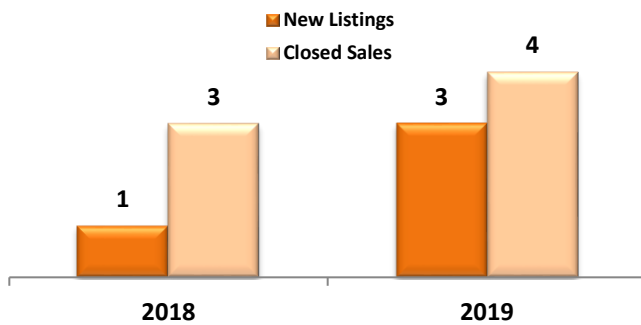
January 2019

Year to Date

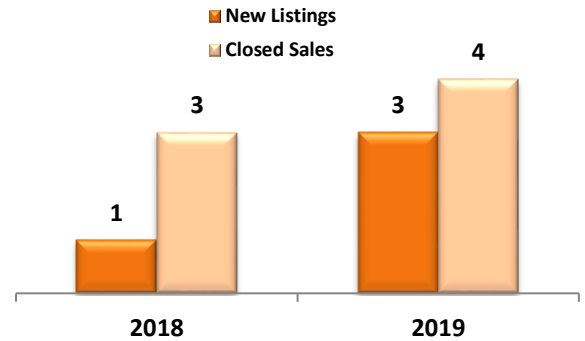
Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	3	200.0%	1	3	200.0%
Closed Sales	3	4	33.3%	3	4	33.3%
Average Sales Price	\$ 113,833	\$ 89,375	-21.5%	\$ 113,833	\$ 89,375	-21.5%
Percent of Original Last Price Received at Sale*	91.0%	97.0%	6.6%	91.0%	97.0%	6.6%
Average Days on Market Until Sale	220	55	-75.0%	220	55	-75.0%
Total Current Inventory**	7	8	14.3%	.	.	.
Single-Family Detached Inventory	5	7	40.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

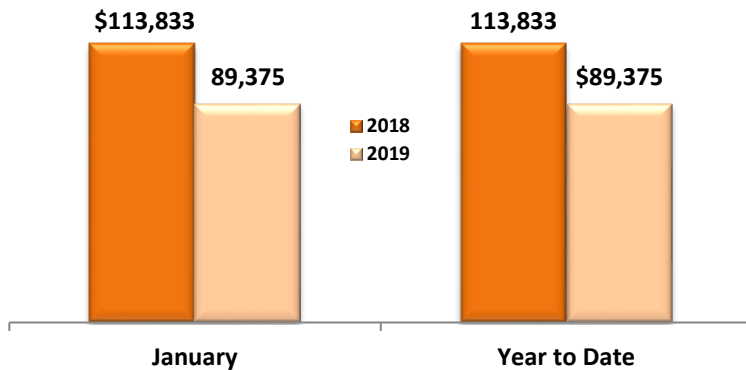
Activity-Most Recent Month



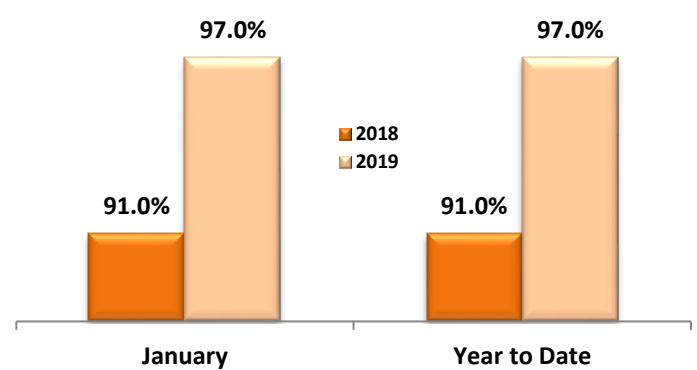
Activity-Year to Date



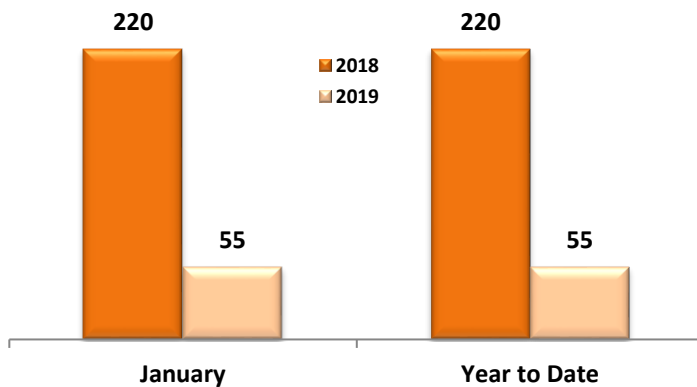
Average Sales Price



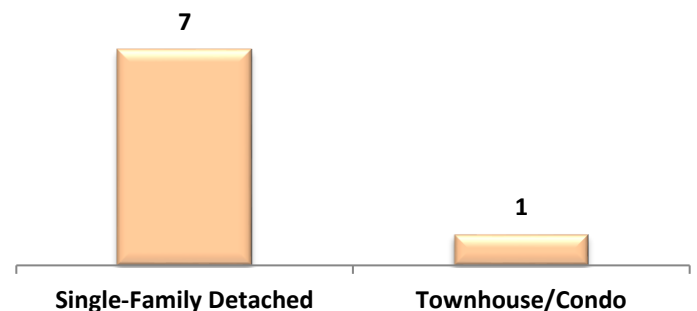
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

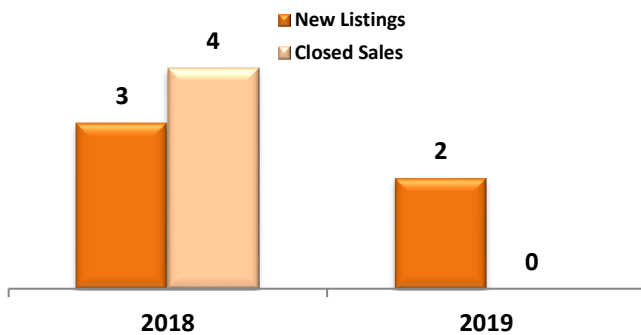
January 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

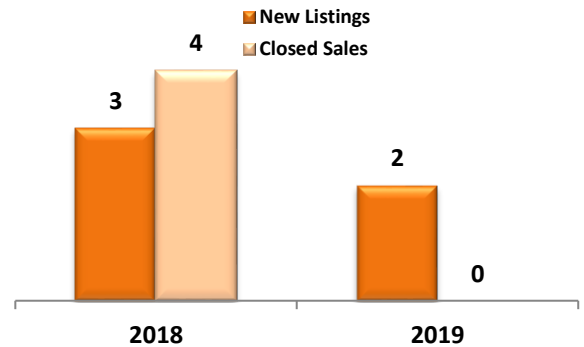
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	3	2	-33.3%	3	2	-33.3%
Closed Sales	4	0	-100.0%	4	0	-100.0%
Average Sales Price	\$ 150,525	\$ -	-100.0%	\$ 150,525	\$ -	-100.0%
Percent of Original Last Price Received at Sale*	98.0%	0.0%	-100.0%	98.0%	0.0%	-100.0%
Average Days on Market Until Sale	110	0	-100.0%	110	0	-100.0%
Total Current Inventory**	6	14	133.3%	.	.	.
Single-Family Detached Inventory	5	12	140.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

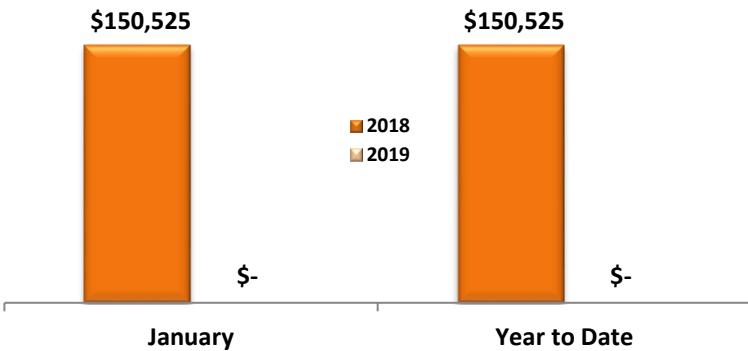
Activity-Most Recent Month



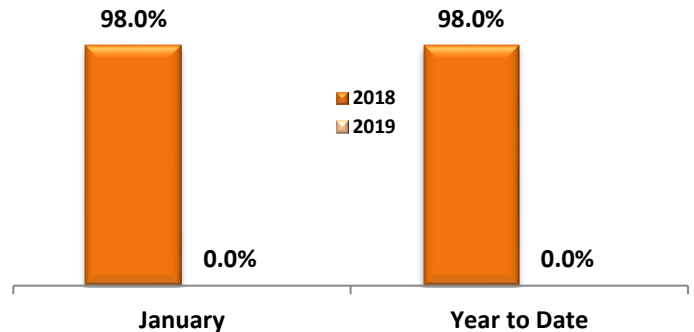
Activity-Year to Date



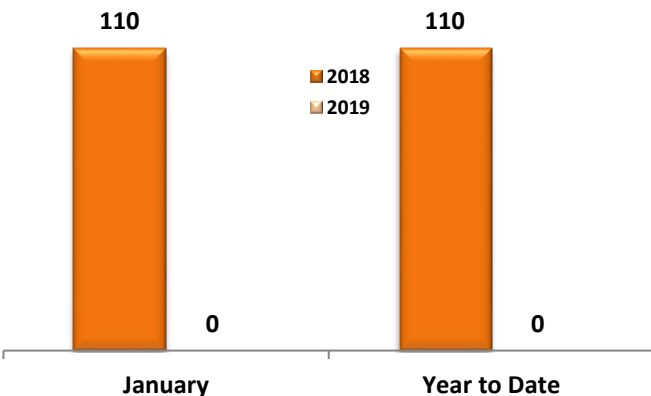
Average Sales Price



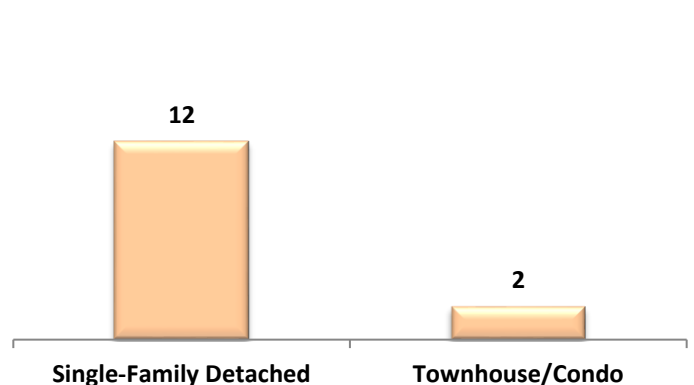
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

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St. Peter/Kasota/Cleveland

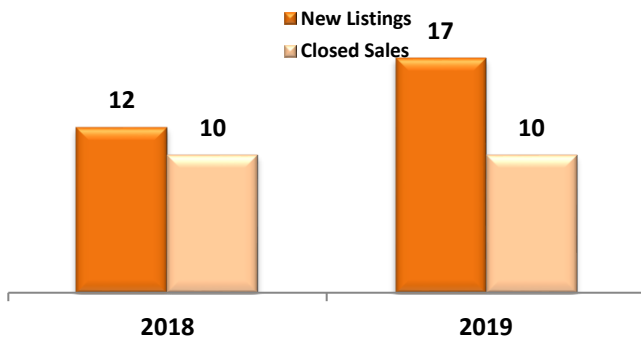
January 2019

Year to Date

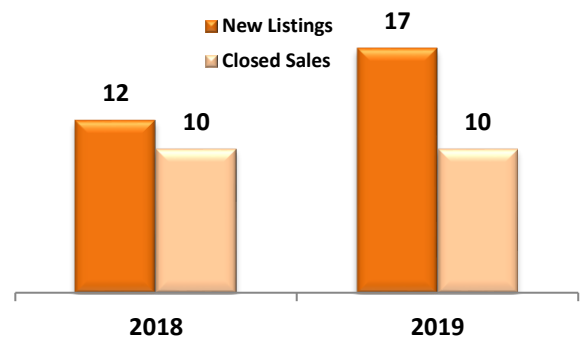
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	12	17	41.7%	12	17	41.7%
Closed Sales	10	10	0.0%	10	10	0.0%
Average Sales Price	\$ 168,465	\$ 253,990	50.8%	\$ 168,465	\$ 253,990	50.8%
Percent of Original Last Price Received at Sale*	95.0%	96.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	96	144	50.0%	96	144	50.0%
Total Current Inventory**	31	55	77.4%	.	.	.
Single-Family Detached Inventory	28	49	75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

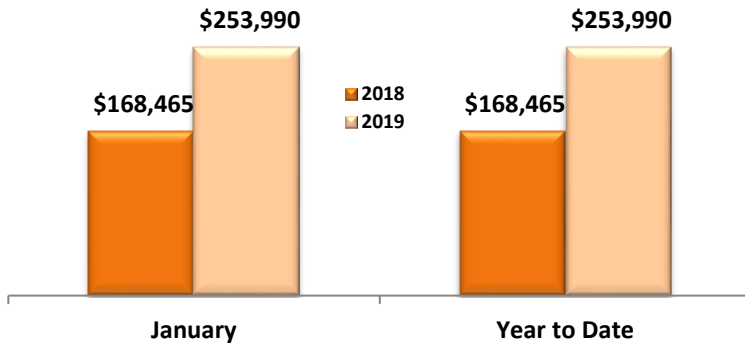
Activity-Most Recent Month



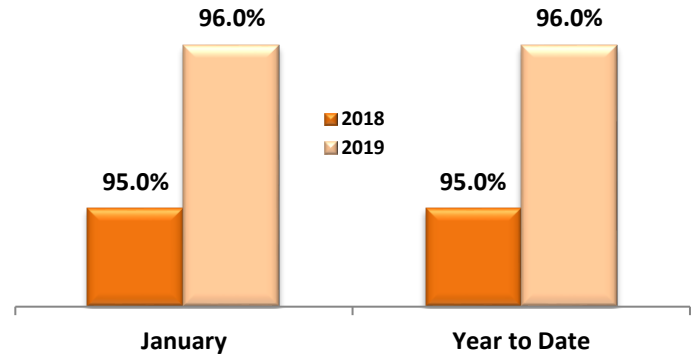
Activity-Year to Date



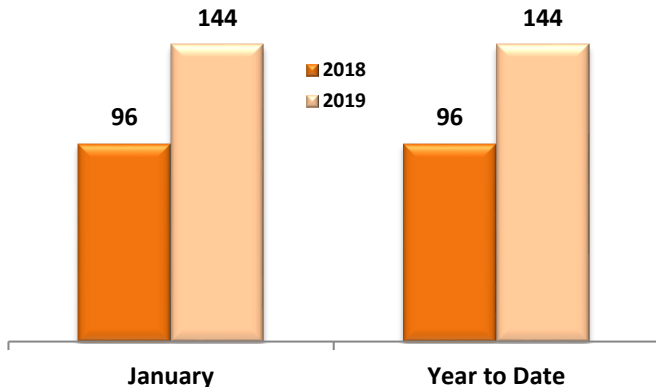
Average Sales Price



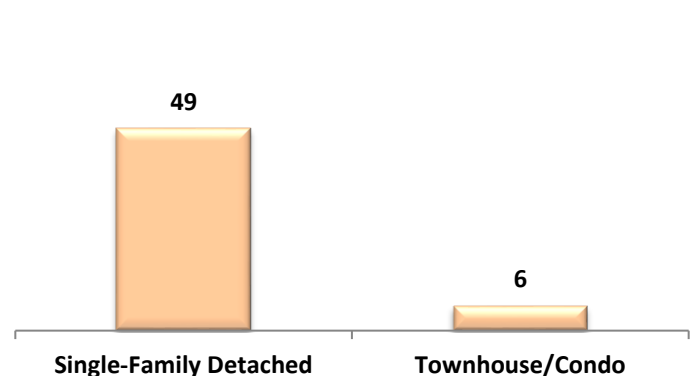
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

January 2019

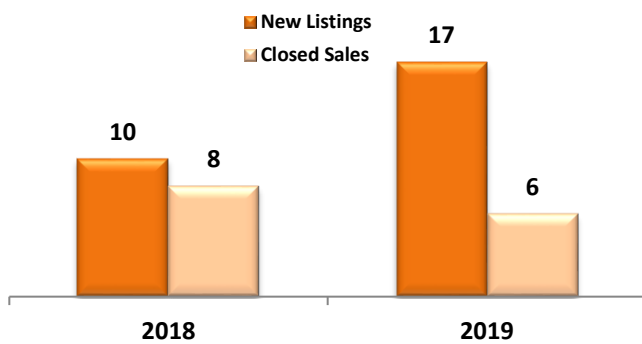
Year to Date

Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	17	70.0%	10	17	70.0%
Closed Sales	8	6	-25.0%	8	6	-25.0%
Average Sales Price	\$ 311,762	\$ 314,233	0.8%	\$ 311,762	\$ 314,233	0.8%
Percent of Original Last Price Received at Sale*	93.0%	97.0%	4.3%	93.0%	97.0%	4.3%
Average Days on Market Until Sale	135	84	-37.8%	135	84	-37.8%
Total Current Inventory**	16	32	100.0%	.	.	.
Single-Family Detached Inventory	12	26	116.7%	.	.	.

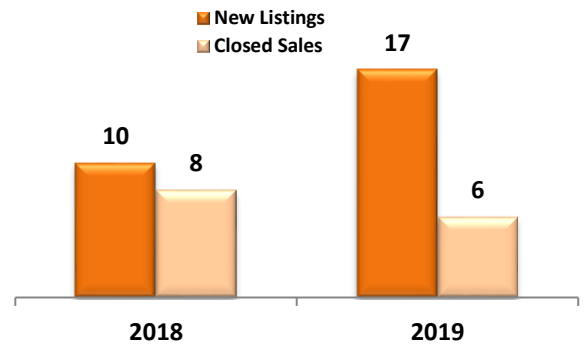
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

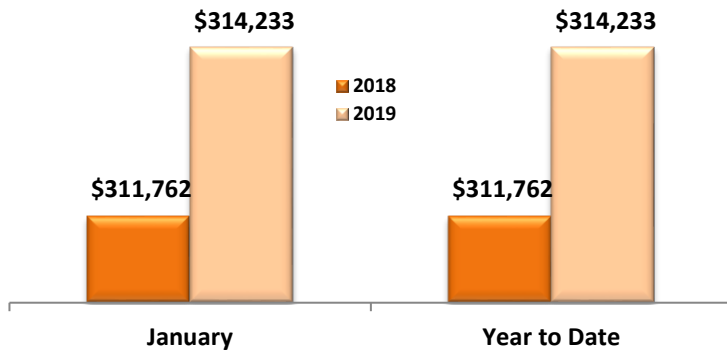
Activity-Most Recent Month



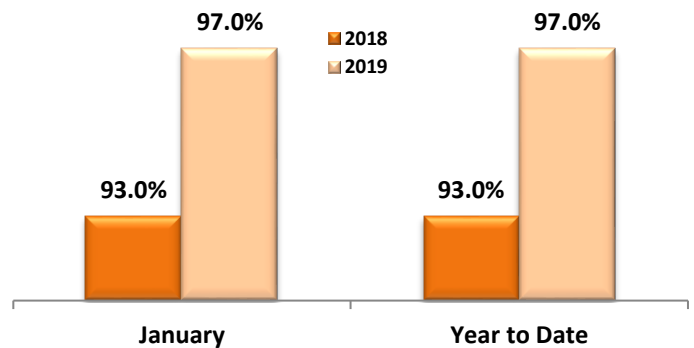
Activity-Year to Date



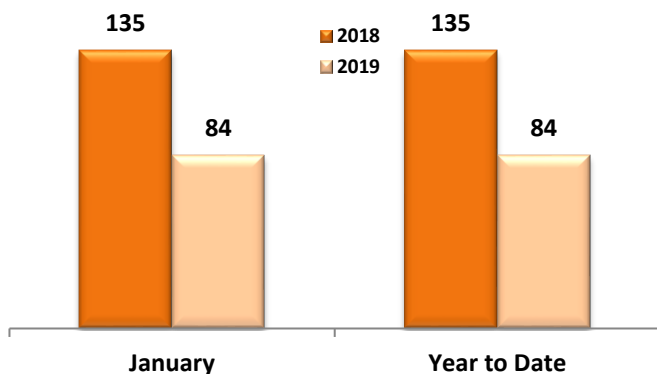
Average Sales Price



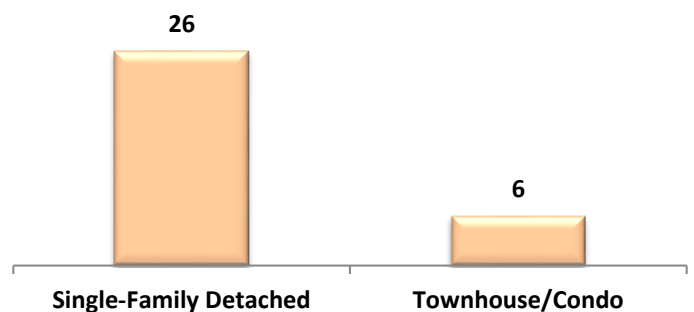
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

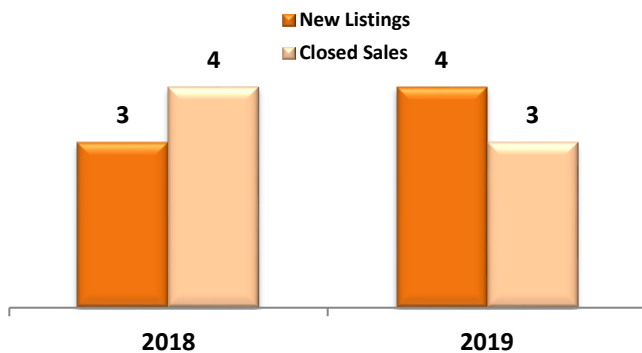
January 2019

Year to Date

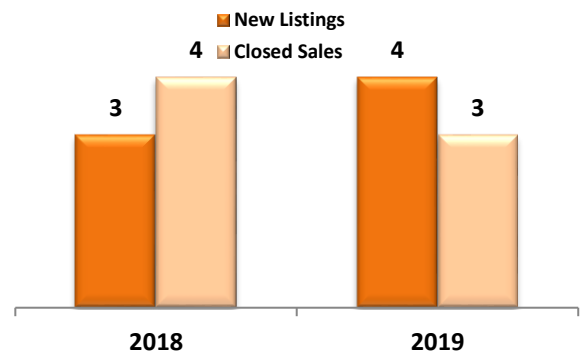
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	4	33.3%	3	4	33.3%
Closed Sales	4	3	-25.0%	4	3	-25.0%
Average Sales Price	\$ 106,250	\$ 200,333	88.5%	\$ 106,250	\$ 200,333	88.5%
Percent of Original Last Price Received at Sale*	88.0%	93.0%	5.7%	88.0%	93.0%	5.7%
Average Days on Market Until Sale	64	127	98.4%	64	127	98.4%
Total Current Inventory**	5	4	-20.0%	.	.	.
Single-Family Detached Inventory	5	4	-20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

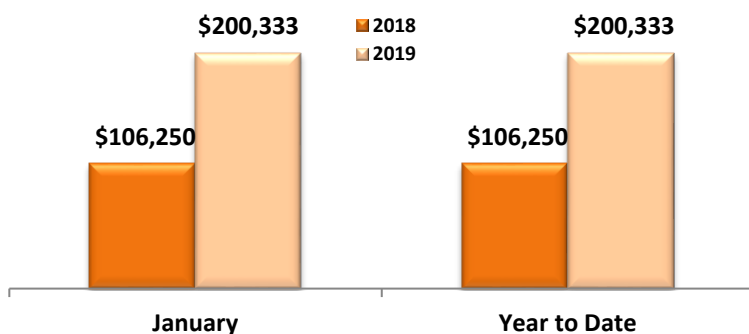
Activity-Most Recent Month



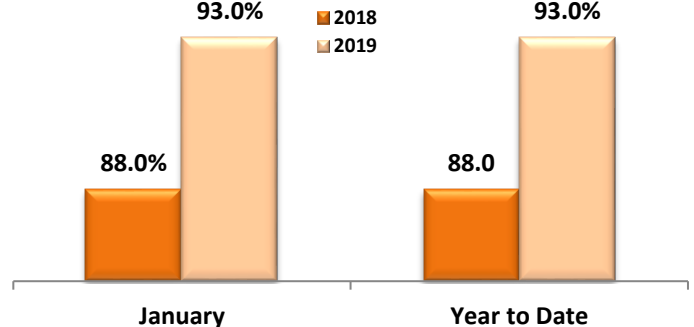
Activity-Year to Date



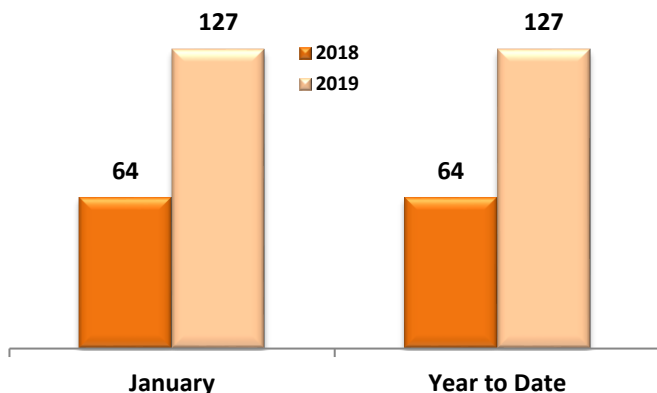
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

