



January, 2020
Housing Market

Total Volume Sold

\$14.6 Million

Average Sold price

\$167,545

Total Close Sales

87

Total New Listings

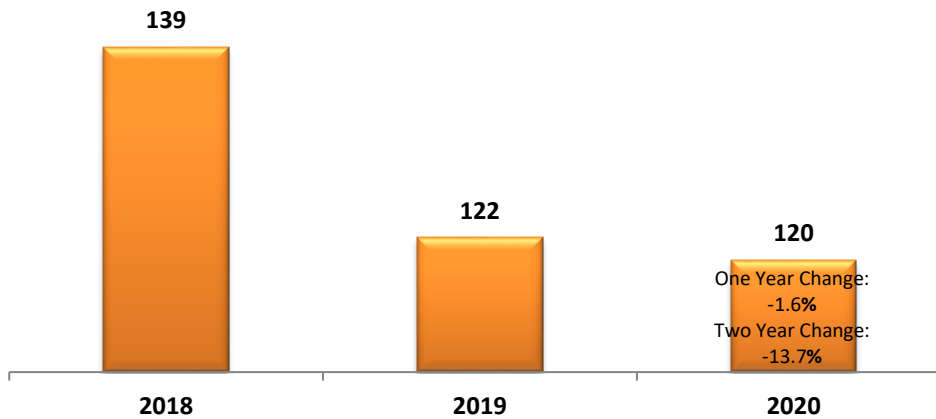
120



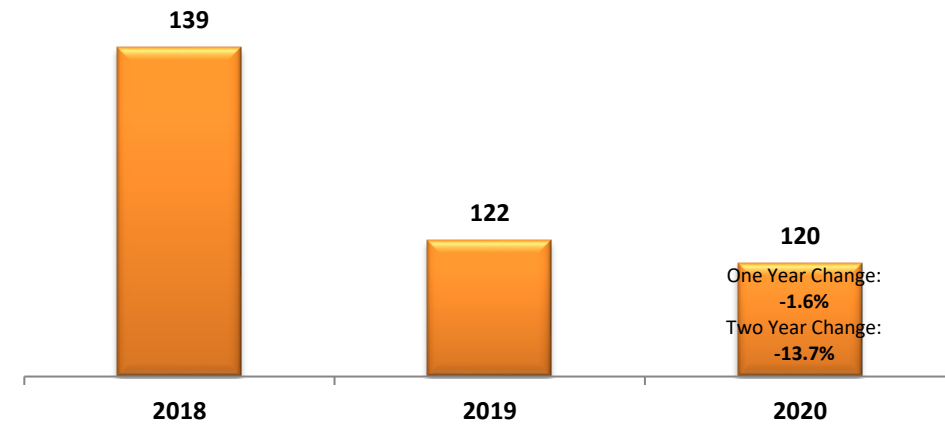
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

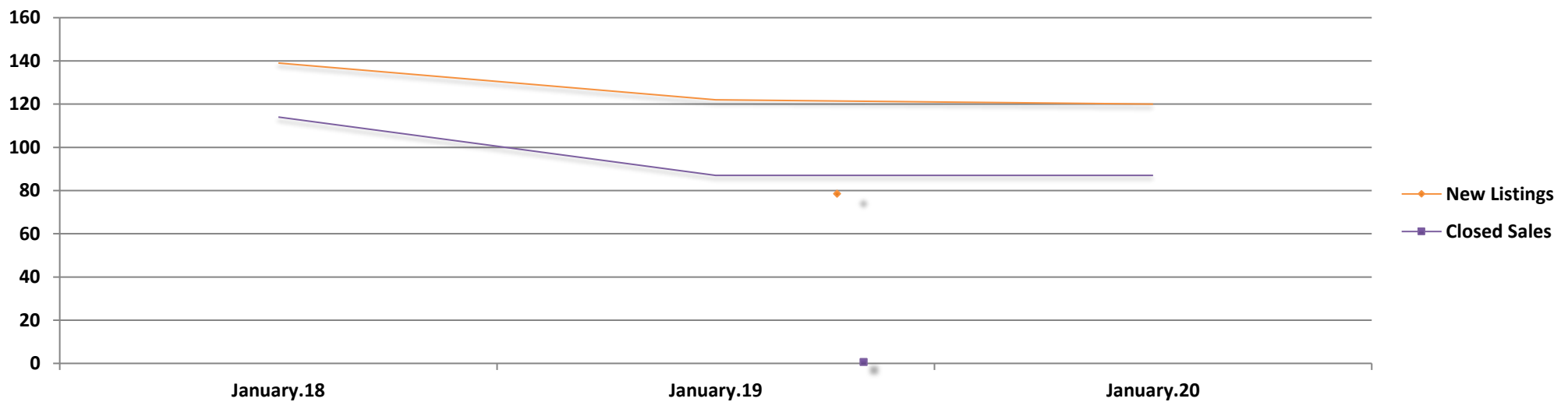
January 2020



Year to Date



Historical Market Activity

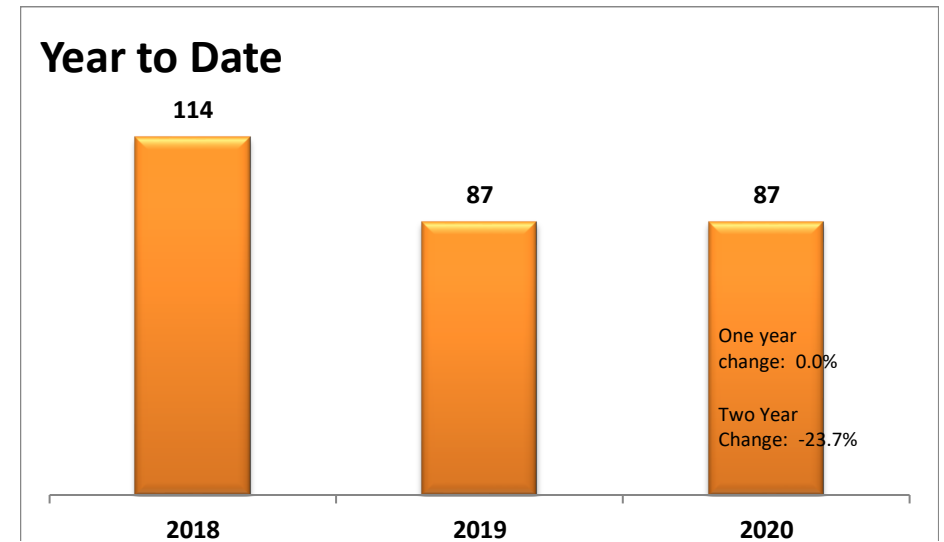
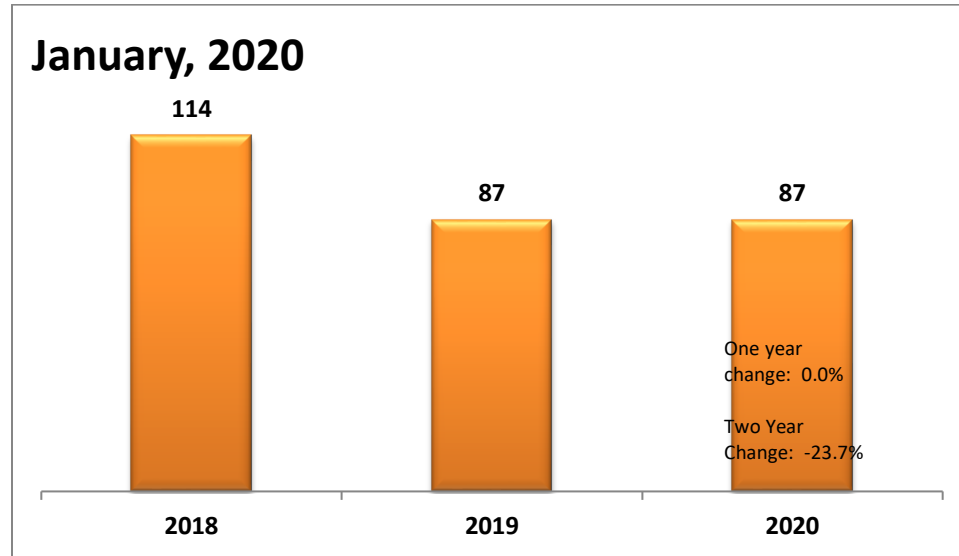


Closed Sales

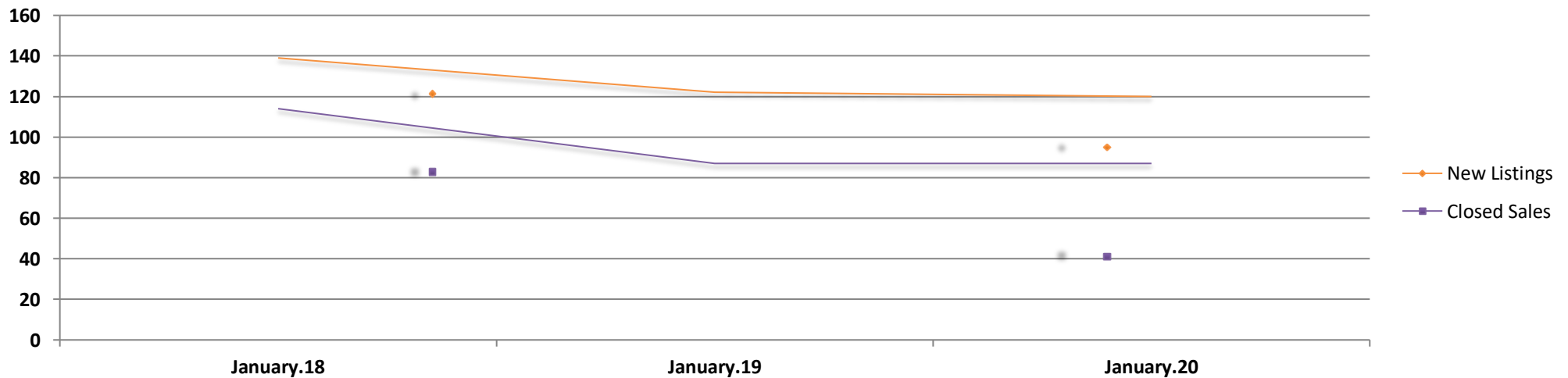
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in
Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

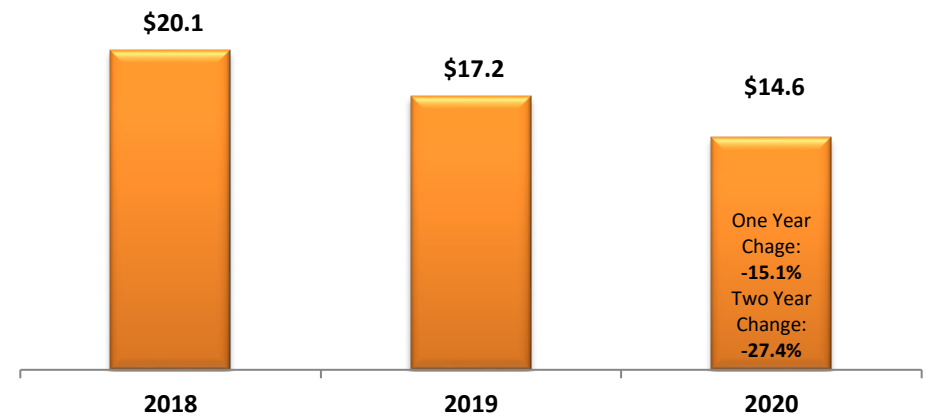
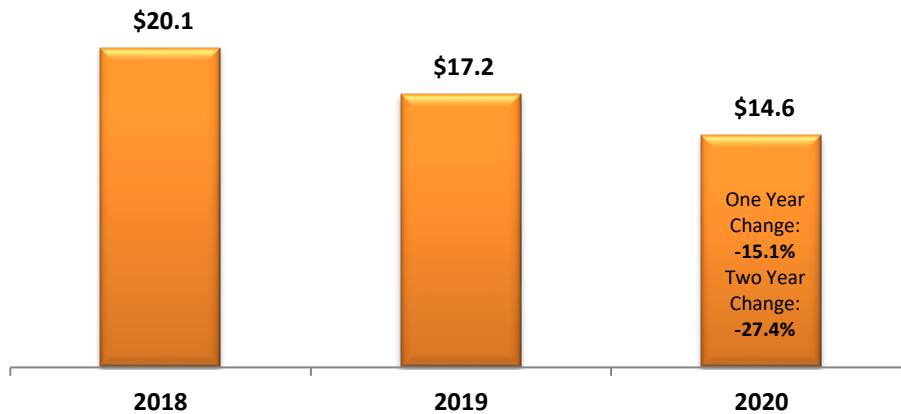
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



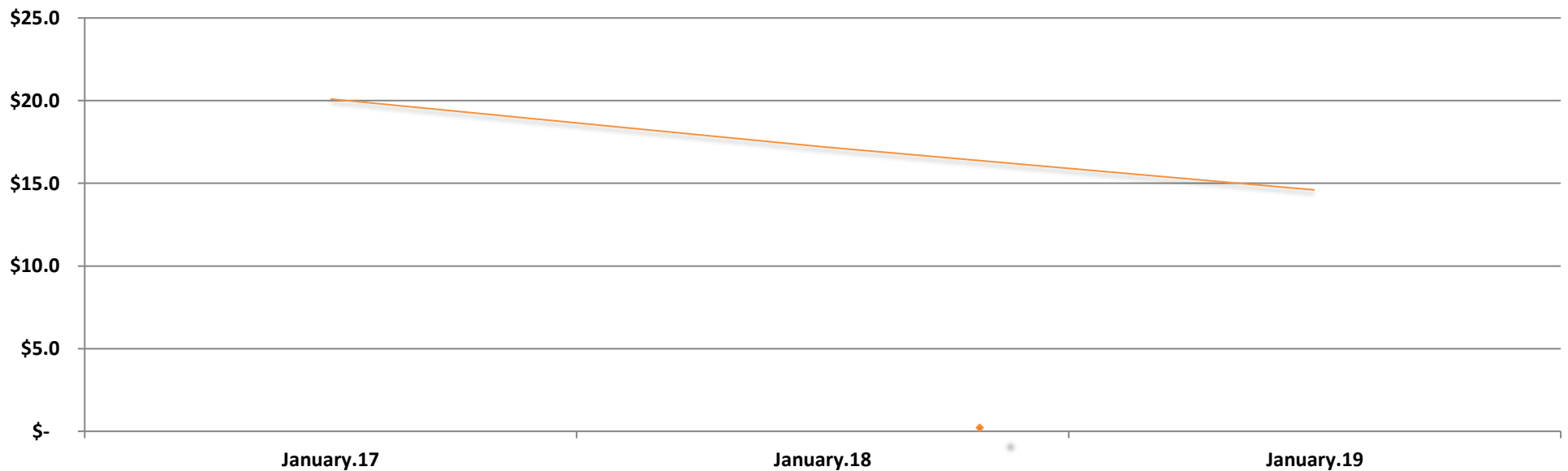
January 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



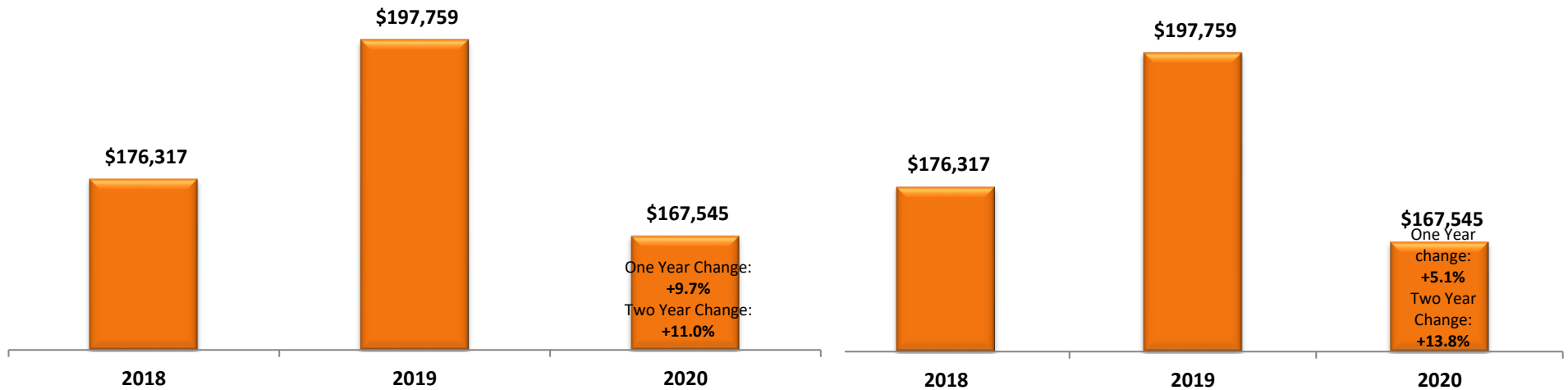
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

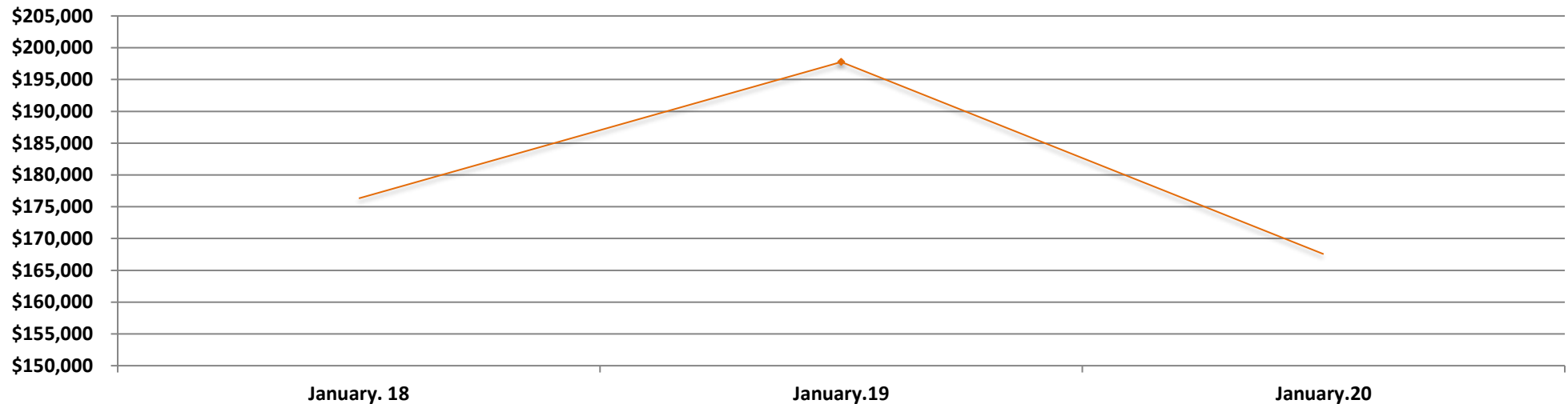
January, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



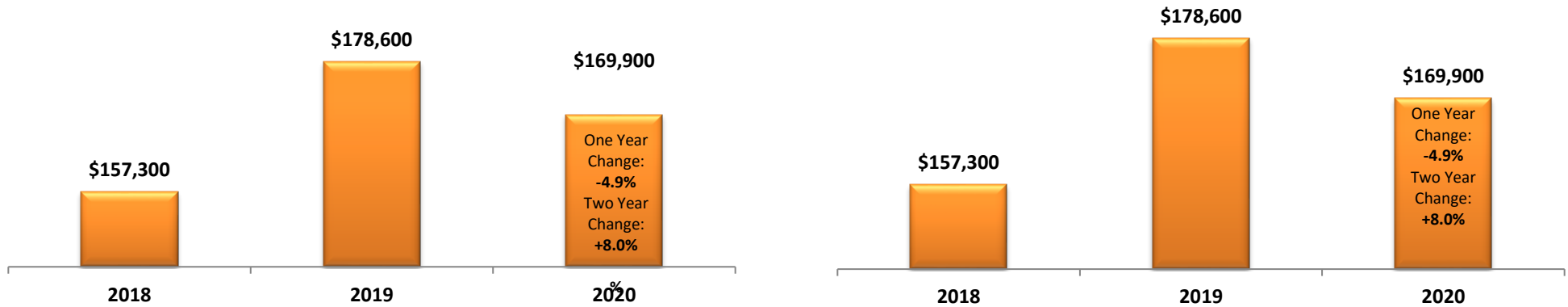
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

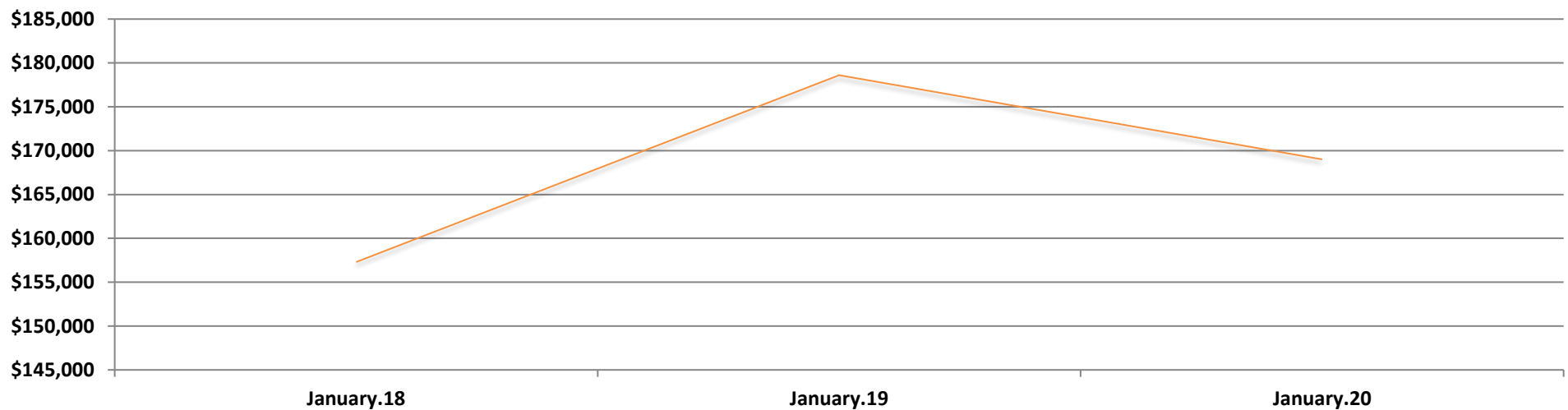
January, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

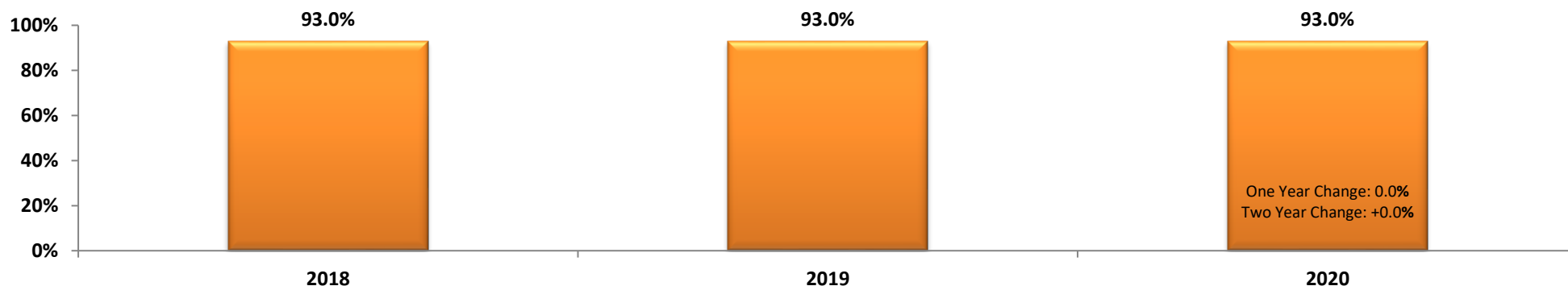
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

January, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



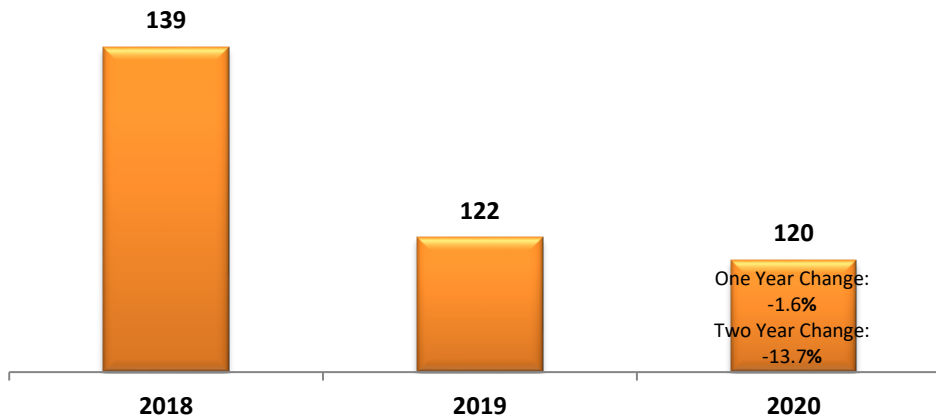
Historical Percent of Original List Price Received at Sale



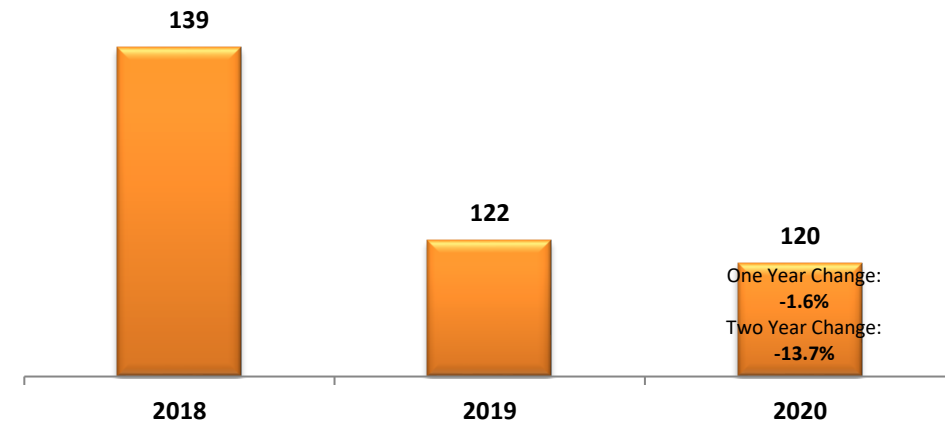
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

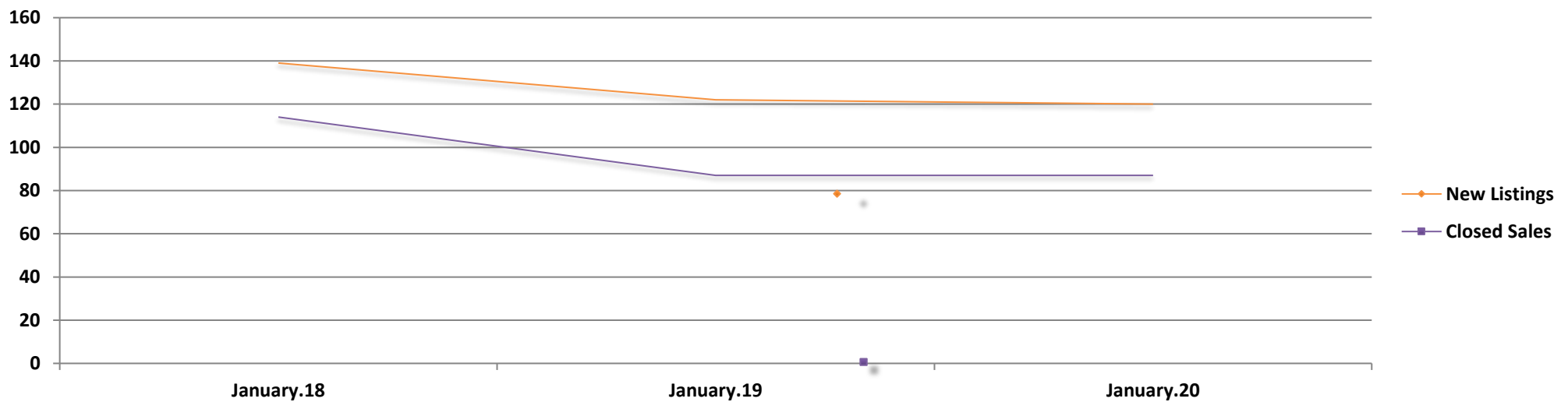
January 2020



Year to Date



Historical Market Activity



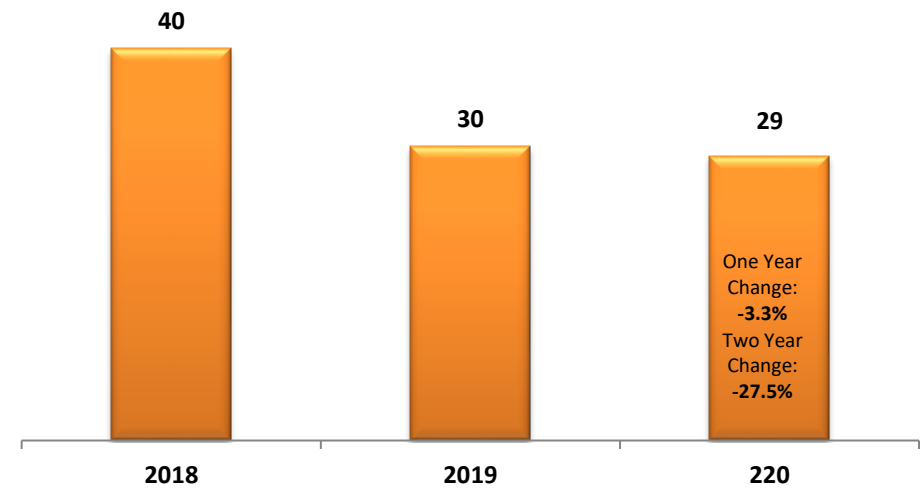
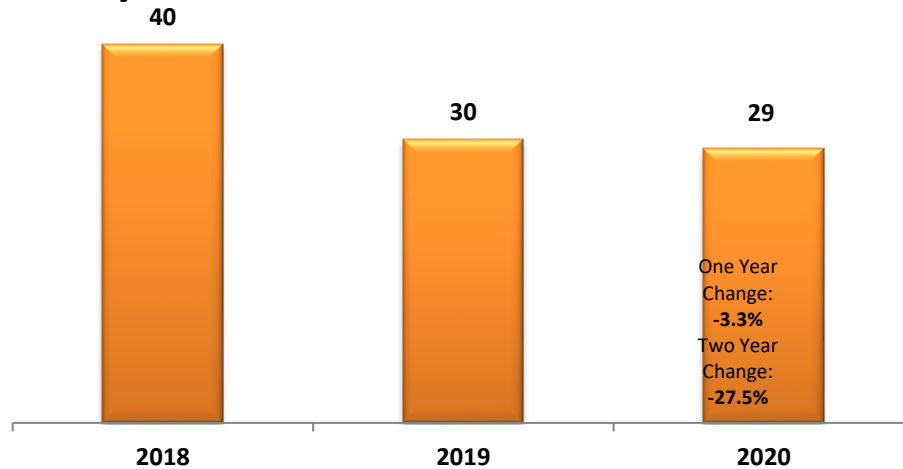
Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

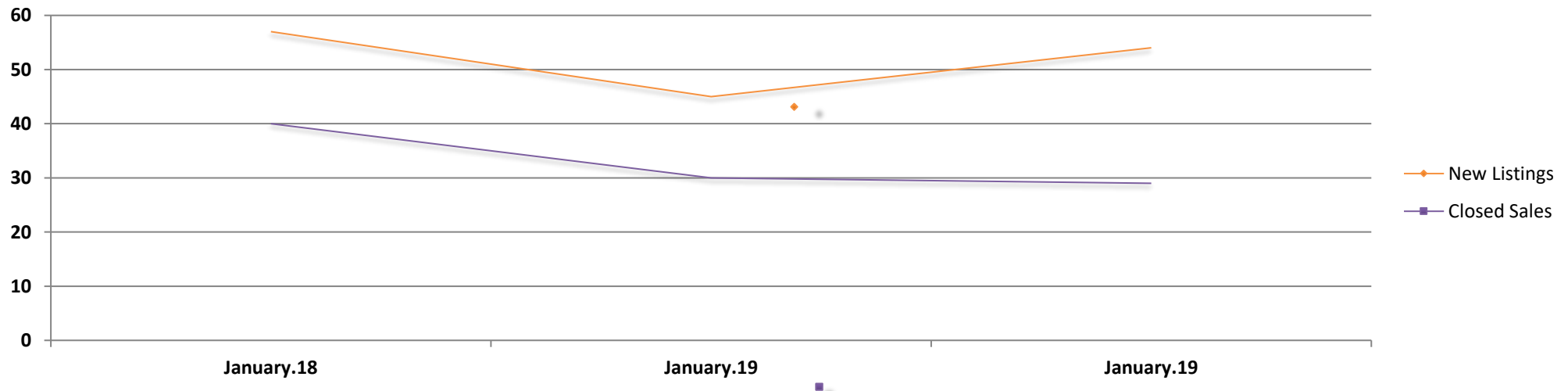
Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals

January, 2020



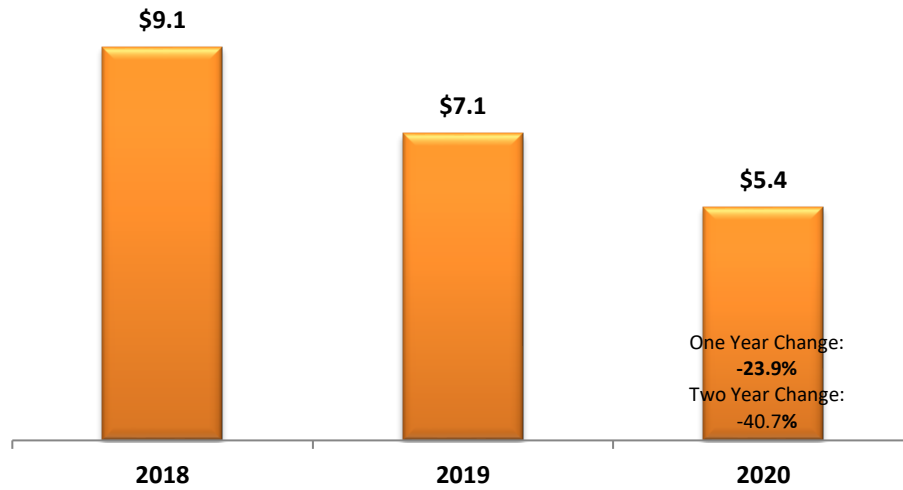
Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

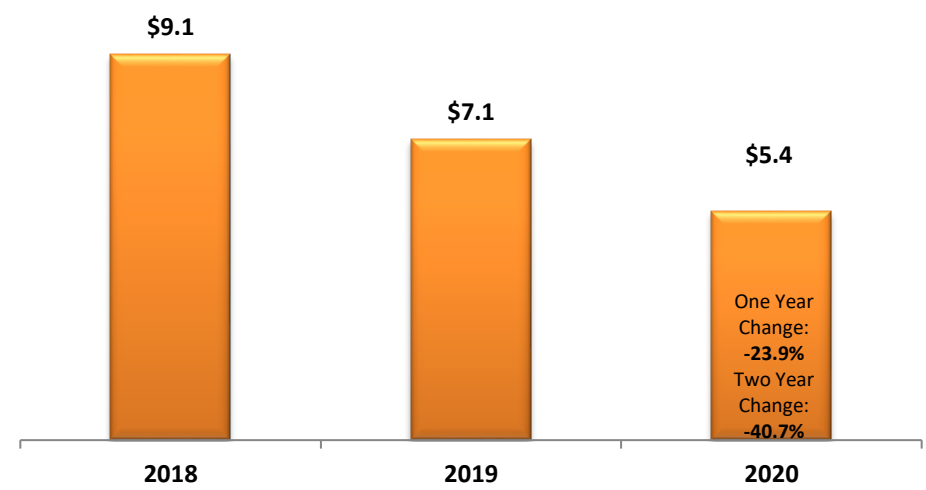
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

January, 2020

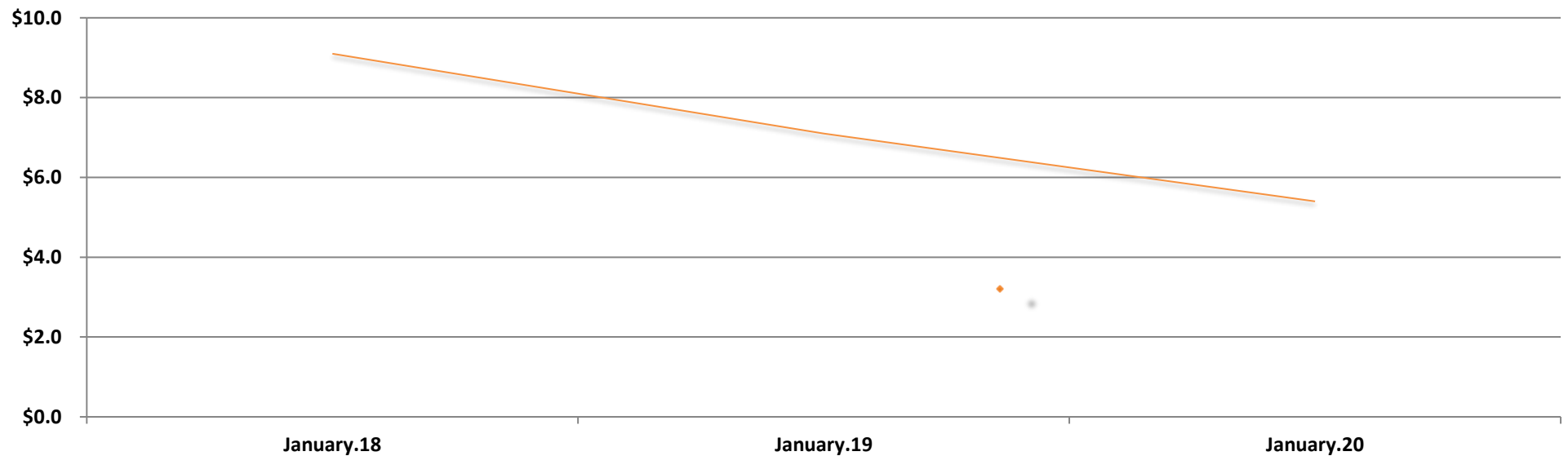


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

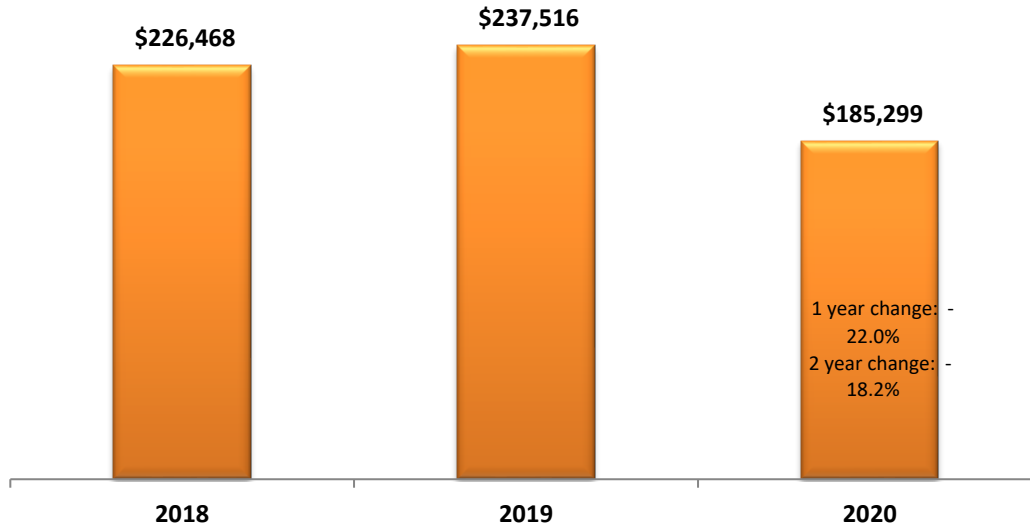
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



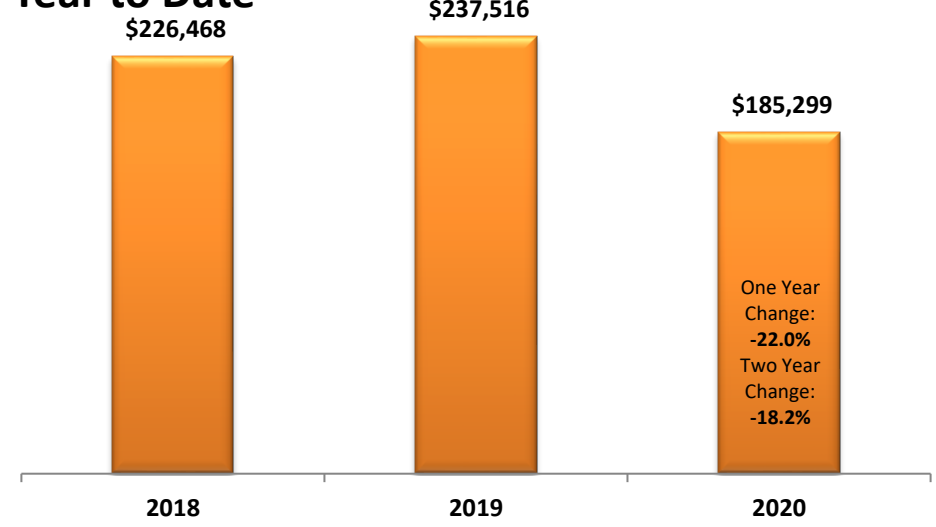
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

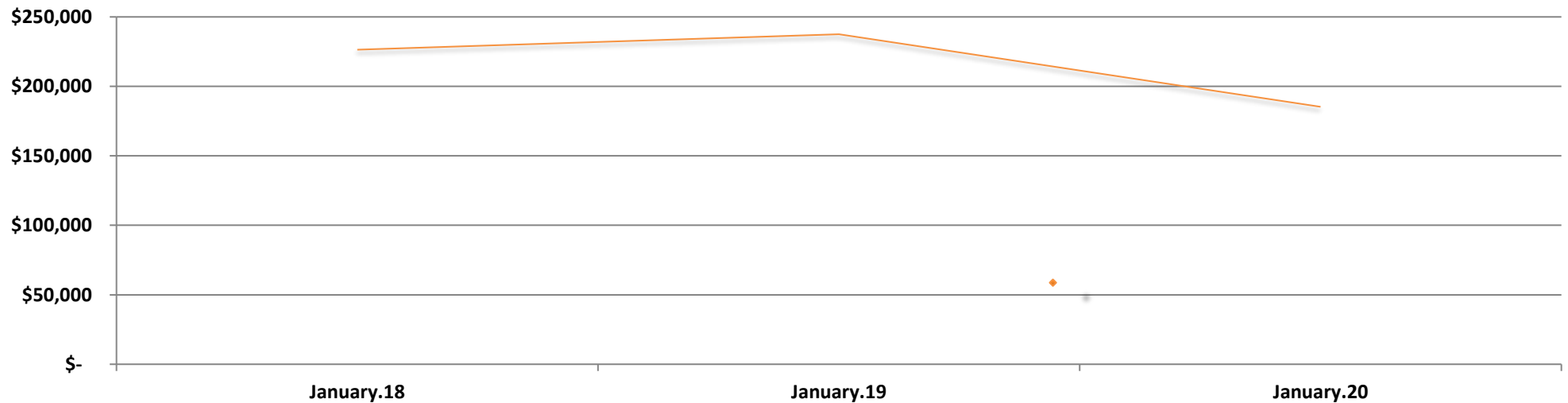
January, 2020



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

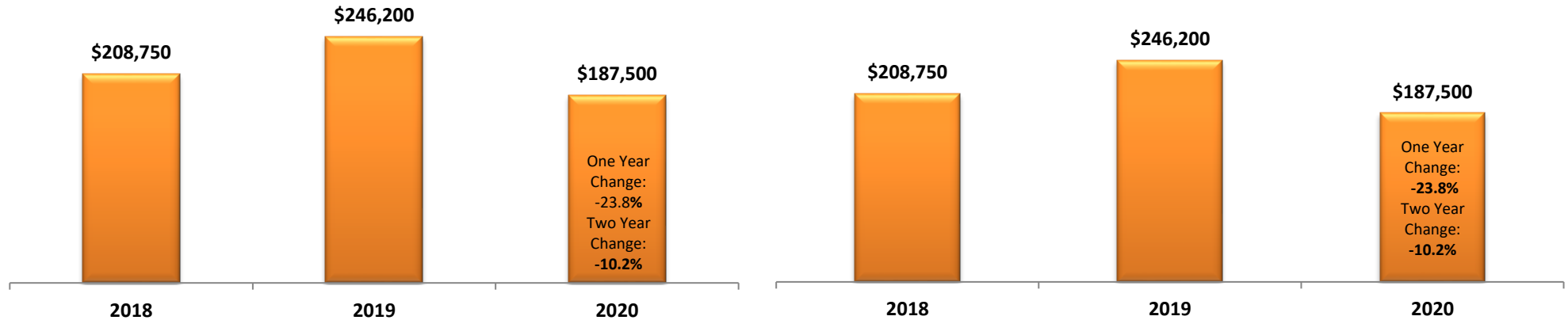


Figures do not take into account seller concessions

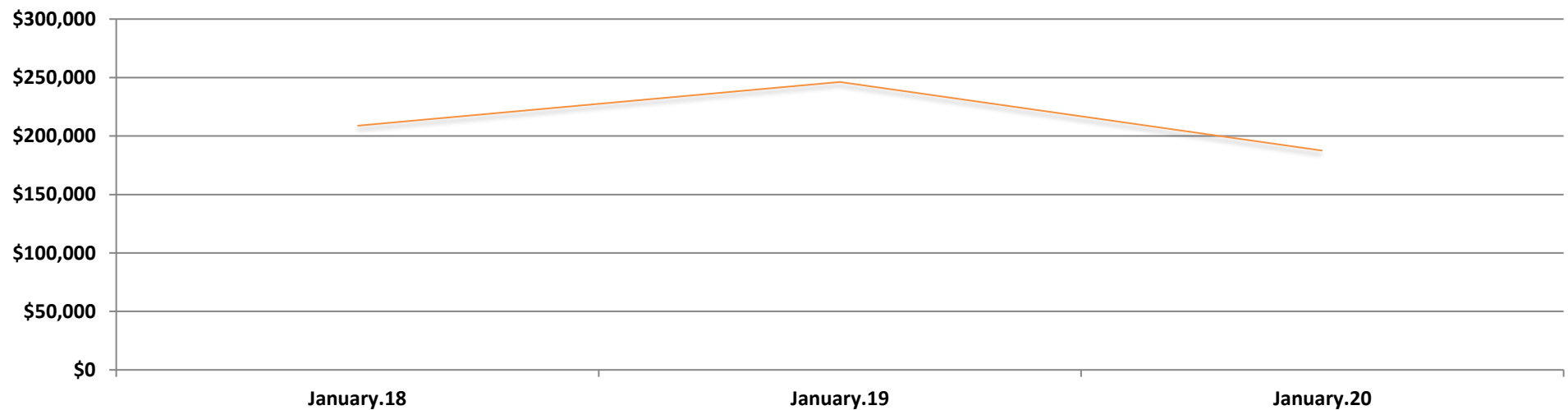
January, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

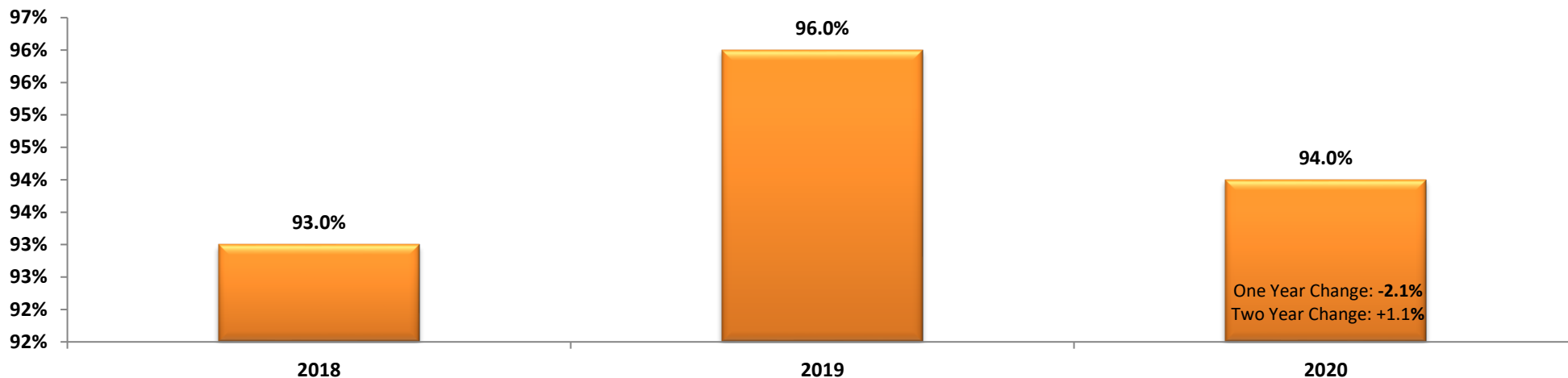
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



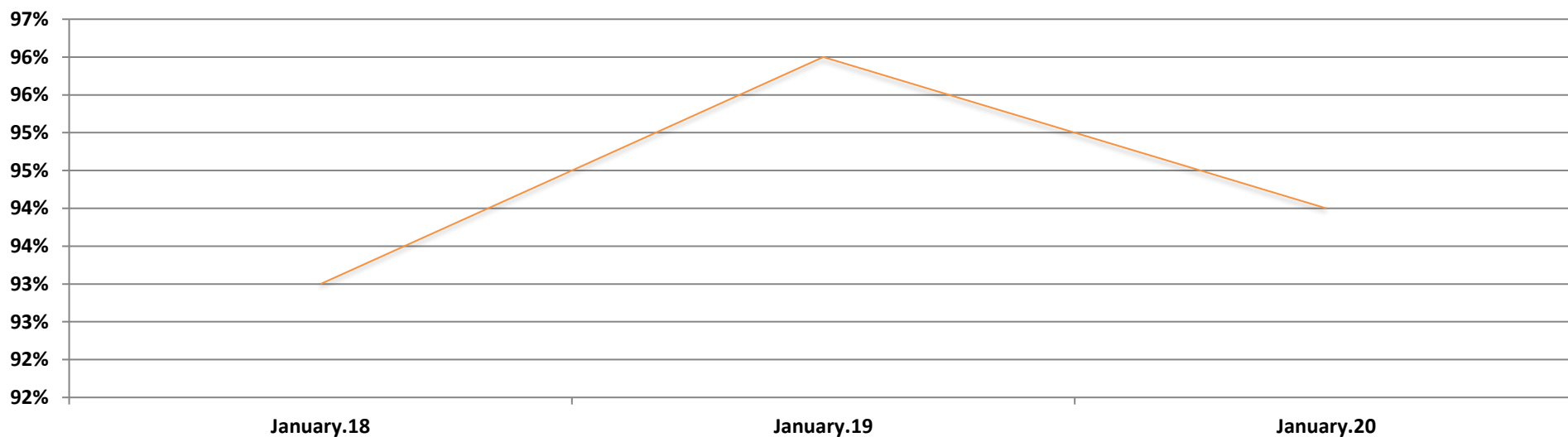
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

January, 2020

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Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

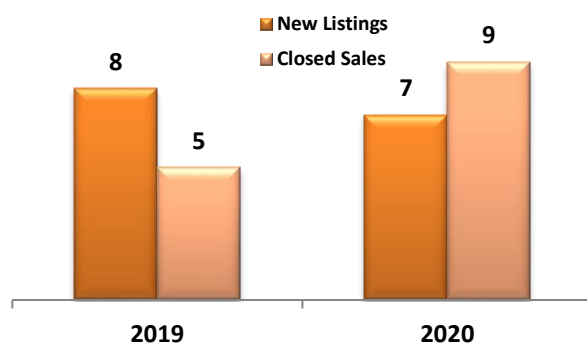
January, 2020

Year to Date

Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	7	-12.5%	8	7	-12.5%
Closed Sales	5	9	80.0%	5	9	80.0%
Average Sales Price	\$ 116,200	\$ 95,544	-17.8%	\$ 116,200	\$ 95,544	-17.8%
Percent of Original Last Price Received at Sale*	84.0%	91.0%	8.3%	84.0%	91.0%	8.3%
Average Days on Market Until Sale	129	123	-4.7%	129	123	-4.7%
Total Current Inventory**	41	39	-4.9%	.	.	.
Single-Family Detached Inventory	40	38	-5.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

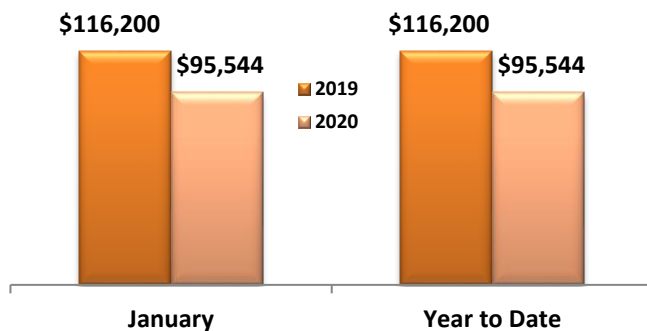
Activity-Most Recent Month



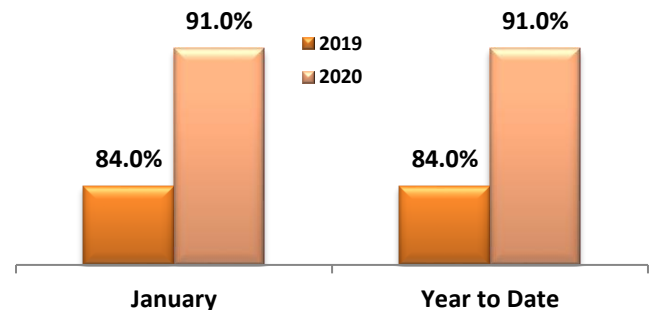
Activity-Year to Date



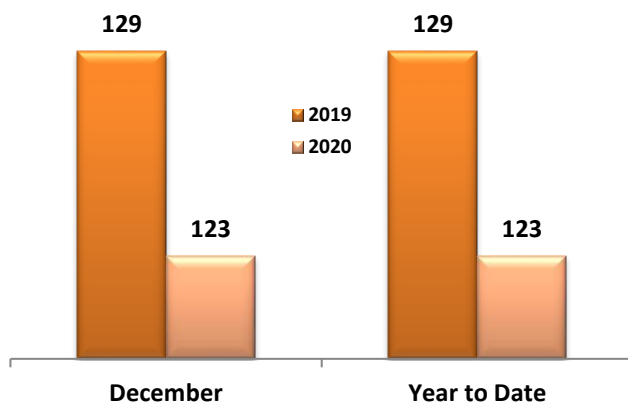
Average Sales Price



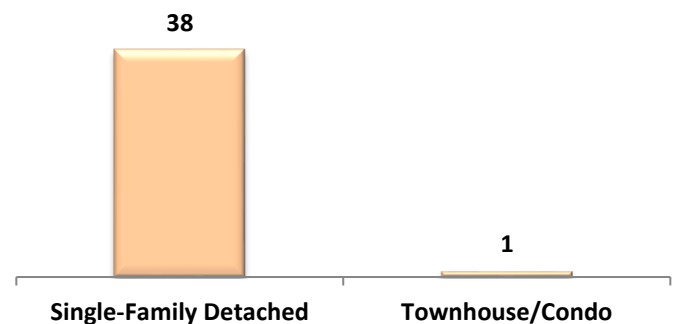
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

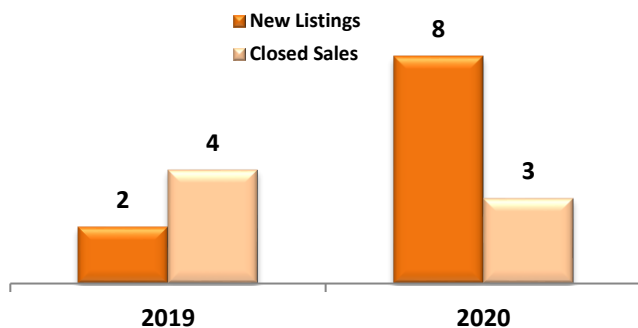
January 2020

Year to Date

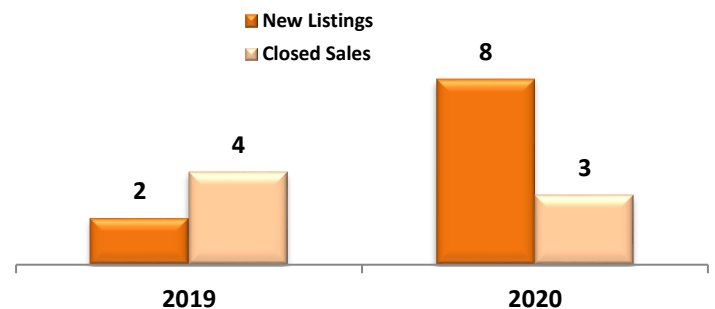
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	8	300.0%	2	8	300.0%
Closed Sales	4	3	-25.0%	4	3	-25.0%
Average Sales Price	\$ 313,491	\$ 205,800	-34.4%	\$ 313,491	\$ 205,800	-34.4%
Percent of Original Last Price Received at Sale*	99.0%	101.0%	2.0%	99.0%	101.0%	2.0%
Average Days on Market Until Sale	146	77	-47.3%	146	77	-47.3%
Total Current Inventory**	15	19	26.7%	.	.	.
Single-Family Detached Inventory	11	17	54.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

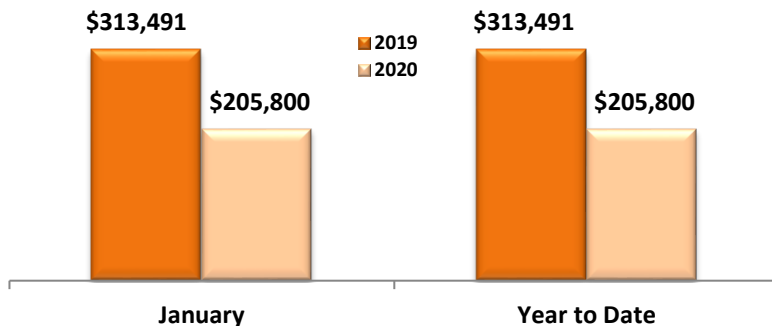
Activity-Most Recent Month



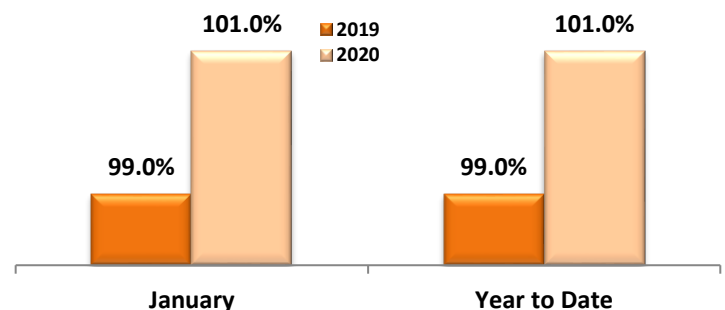
Activity-Year to Date



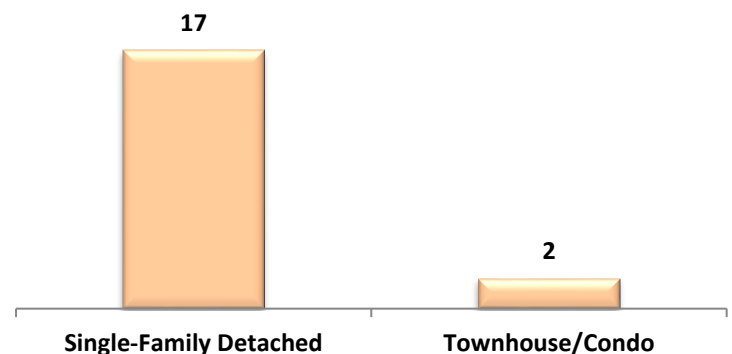
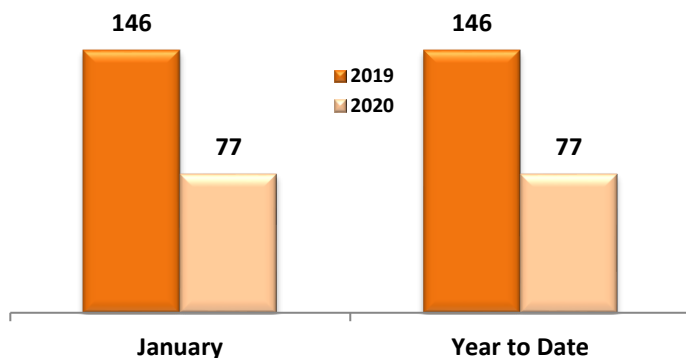
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

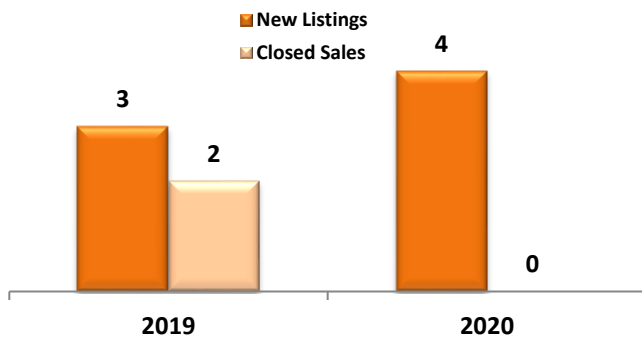
January 2020

Year to Date

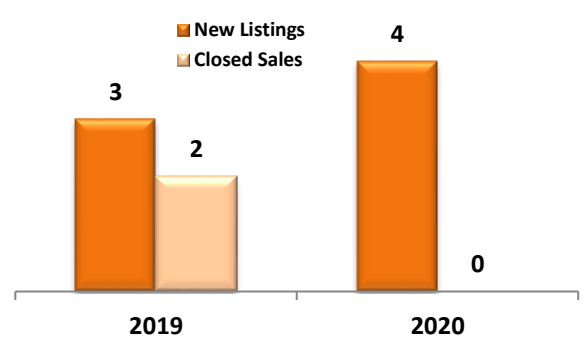
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	4	33.3%	3	4	33.3%
Closed Sales	2	0	-100.0%	2	0	-100.0%
Average Sales Price	\$ 450,000	\$ -	-100.0%	\$ 450,000	\$ -	-100.0%
Percent of Original Last Price Received at Sale*	99.0%	0.0%	-100.0%	99.0%	0.0%	-100.0%
Average Days on Market Until Sale	54	0	-100.0%	54	0	-100.0%
Total Current Inventory**	15	13	-13.3%	.	.	.
Single-Family Detached Inventory	15	13	-13.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

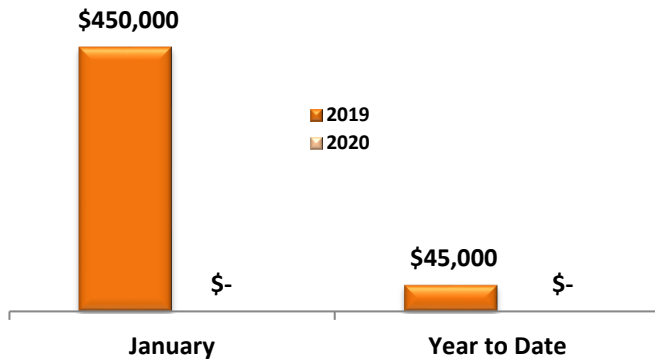
Activity-Most Recent Month



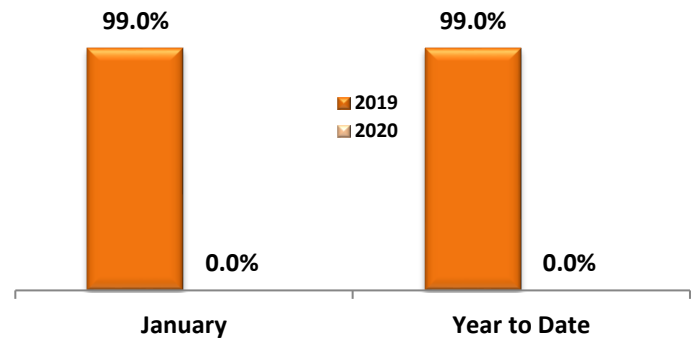
Activity-Year to Date



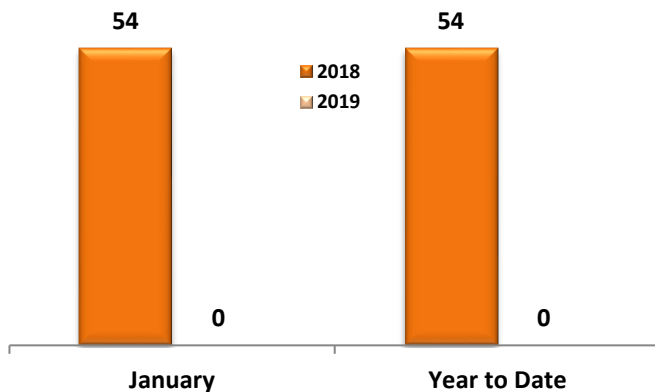
Average Sales Price



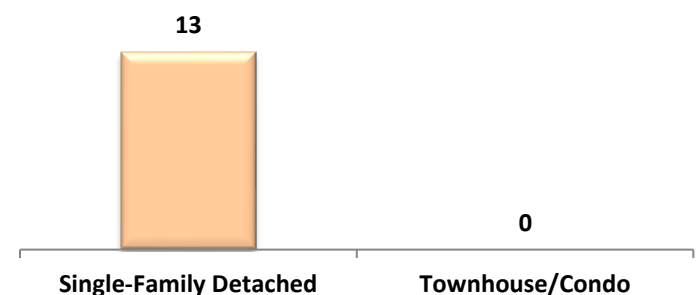
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Lake Crystal

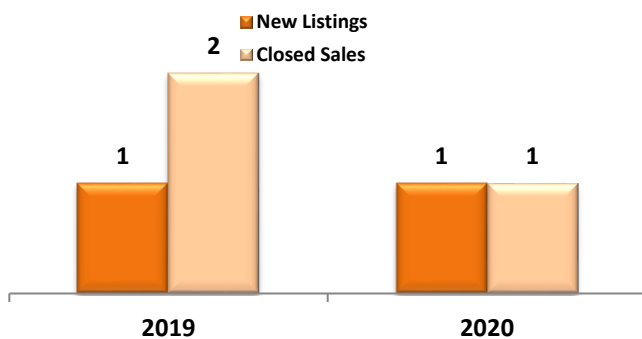
January 2020

Year to Date

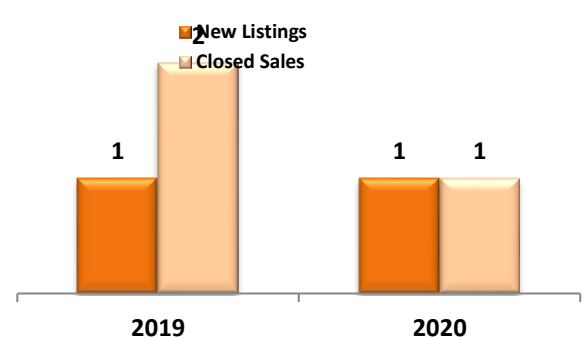
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	1	1	0.0%	1	1	0.0%
Closed Sales	2	1	-50.0%	2	1	-50.0%
Average Sales Price	\$ 126,750	\$ 175,000	38.1%	\$ 101,000	\$ 175,000	73.3%
Percent of Original Last Price Received at Sale*	92.0%	90.0%	-2.2%	94.0%	90.0%	-4.3%
Average Days on Market Until Sale	126	130	3.2%	126	130	3.2%
Total Current Inventory**	13	4	-69.2%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

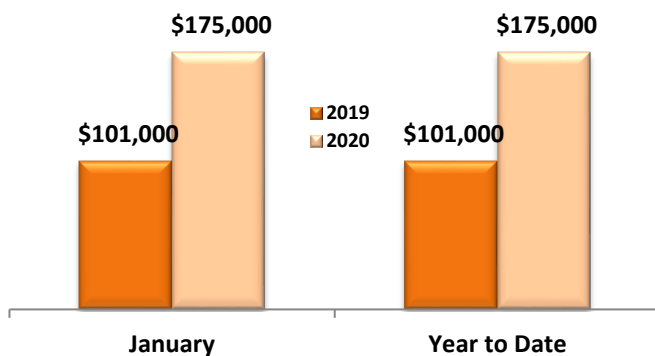
Activity-Most Recent Month



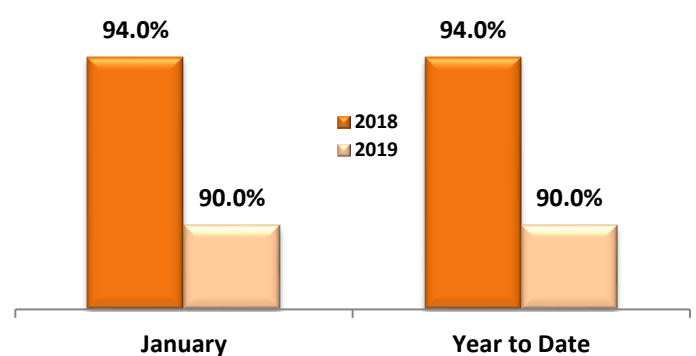
Activity-Year to Date



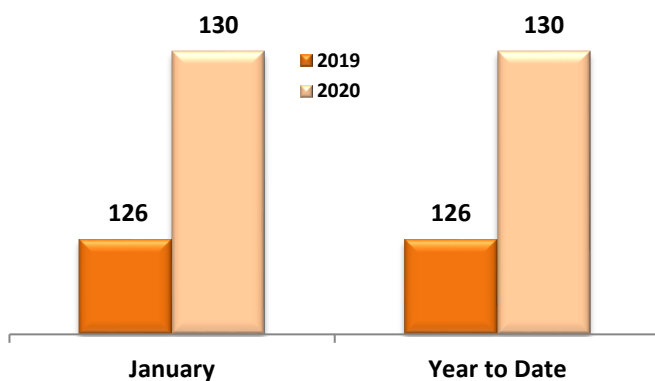
Average Sales Price



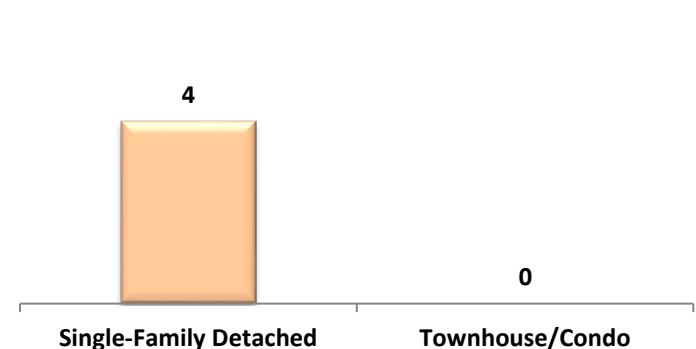
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

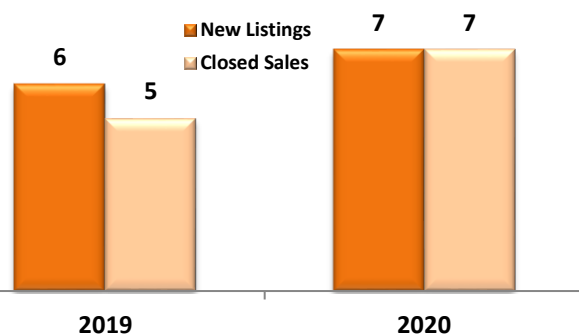
January 2020

Year to Date

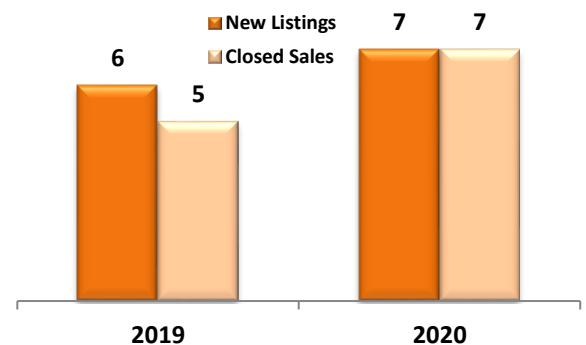
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	7	16.7%	6	7	16.7%
Closed Sales	5	7	40.0%	5	7	40.0%
Average Sales Price	\$ 118,970	\$ 176,128	48.0%	\$ 118,970	\$ 176,128	48.0%
Percent of Original Last Price Received at Sale*	82.0%	97.0%	18.3%	82.0%	97.0%	18.3%
Average Days on Market Until Sale	130	97	-25.4%	130	97	-25.4%
Total Current Inventory**	8	17	112.5%	.	.	.
Single-Family Detached Inventory	7	17	142.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

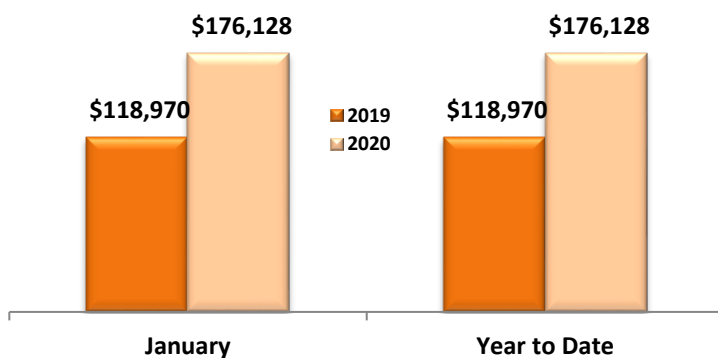
Activity-Most Recent Month



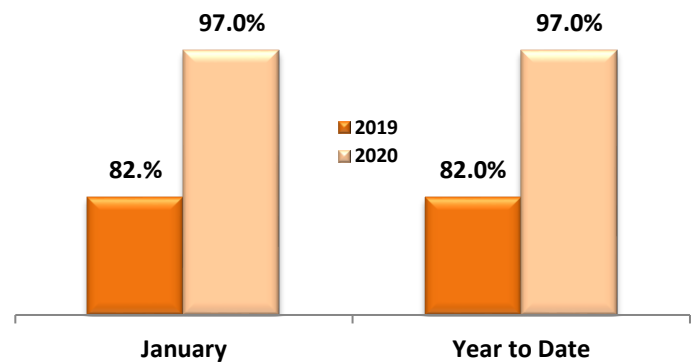
Activity-Year to Date



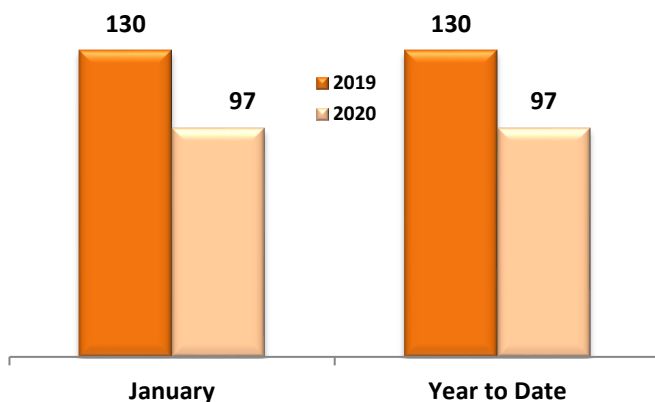
Average Sales Price



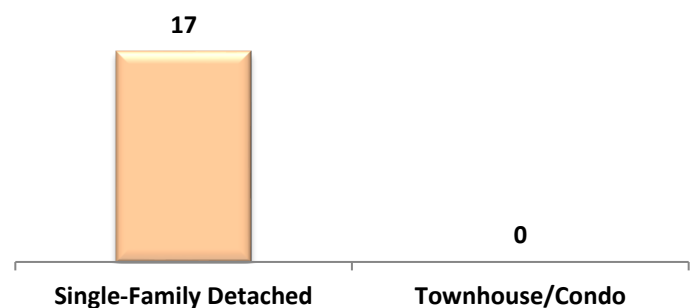
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

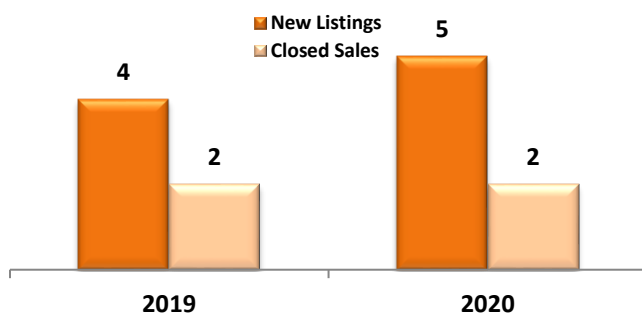
January 2020

Year to Date

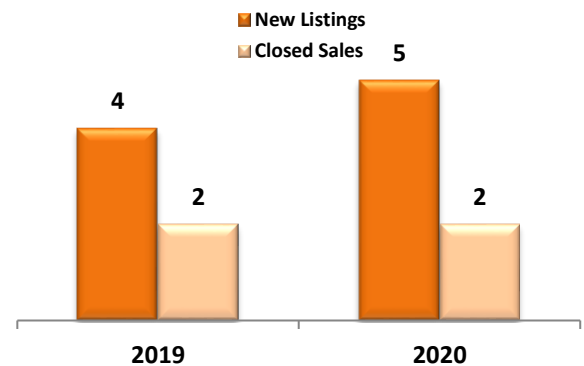
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	5	25.0%	4	5	25.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Average Sales Price	\$ 156,450	\$ 157,500	0.7%	\$ 156,450	\$ 157,500	0.7%
Percent of Original List Price Received at Sale*	95.0%	96.0%	1.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	67	47	-29.9%	67	47	-29.9%
Total Current Inventory**	5	5	0.0%	.	.	.
Single-Family Detached Inventory	4	5	25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

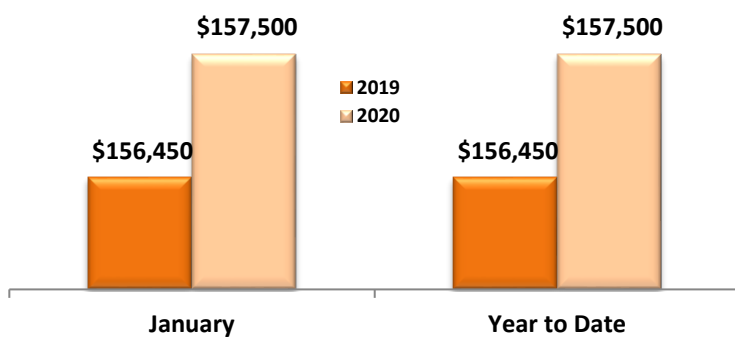
Activity-Most Recent Month



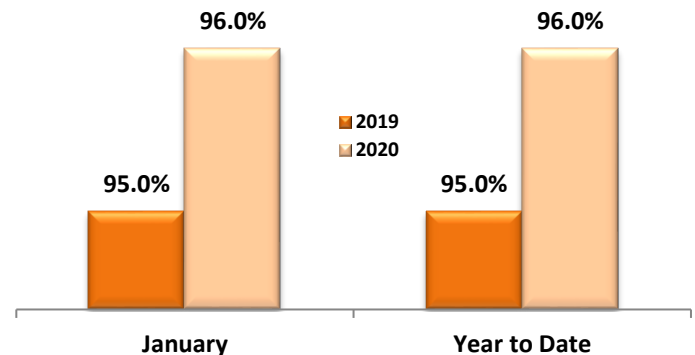
Activity-Year to Date



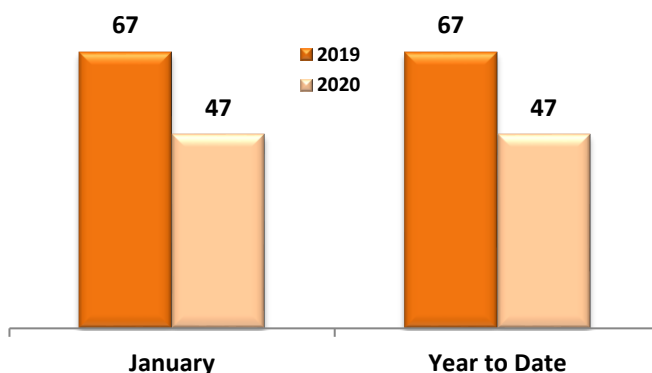
Average Sales Price



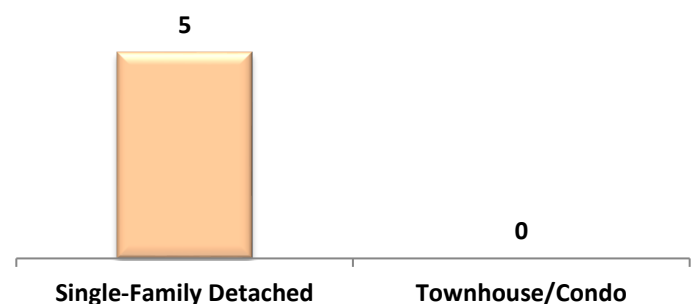
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

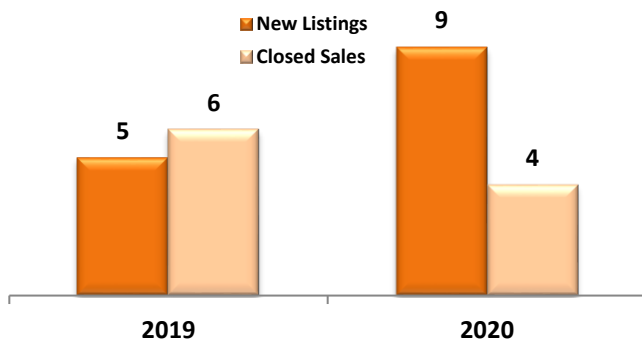
January 2020

Year to Date

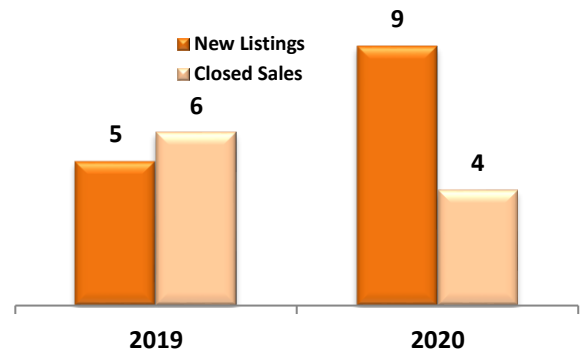
Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	9	80.0%	5	9	80.0%
Closed Sales	6	4	-33.3%	6	4	-33.3%
Average Sales Price	\$ 132,916	\$97,745	-26.5%	\$ 132,916	\$97,745	-26.5%
Percent of Original Last Price Received at Sale*	88.0%	95.0%	8.0%	88.0%	95.0%	8.0%
Average Days on Market Until Sale	111	62	-44.1%	111	62	-44.1%
Total Current Inventory**	29	47	62.1%	.	.	.
Single-Family Detached Inventory	29	47	62.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

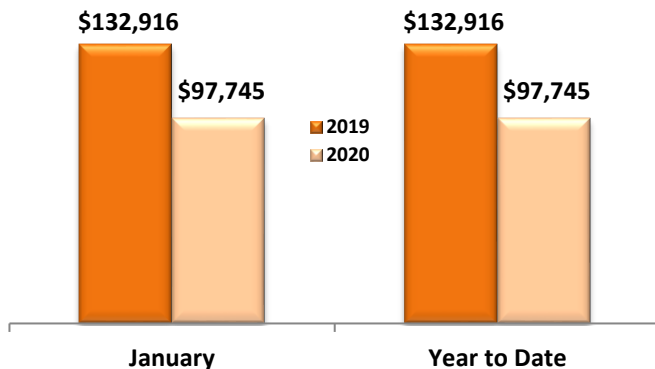
Activity-Most Recent Month



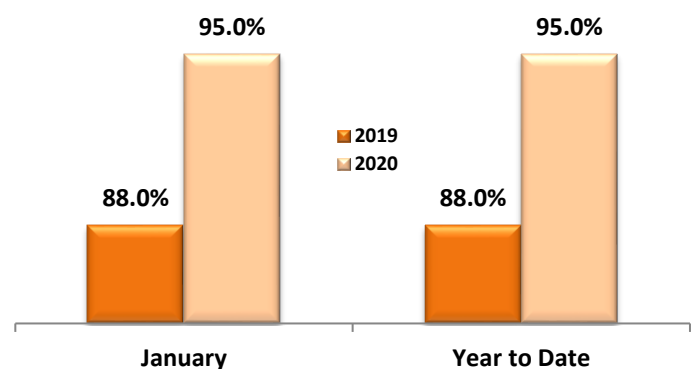
Activity-Year to Date



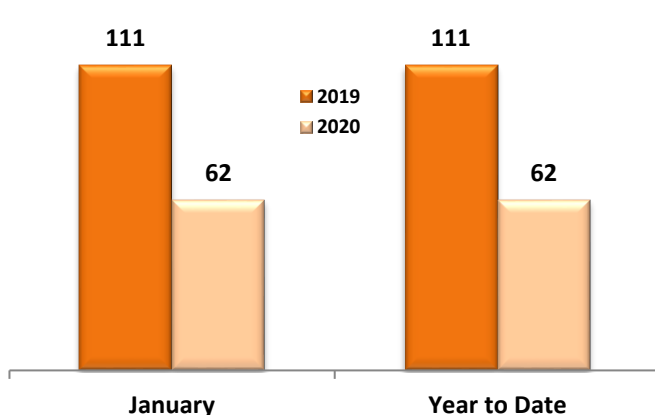
Average Sales Price



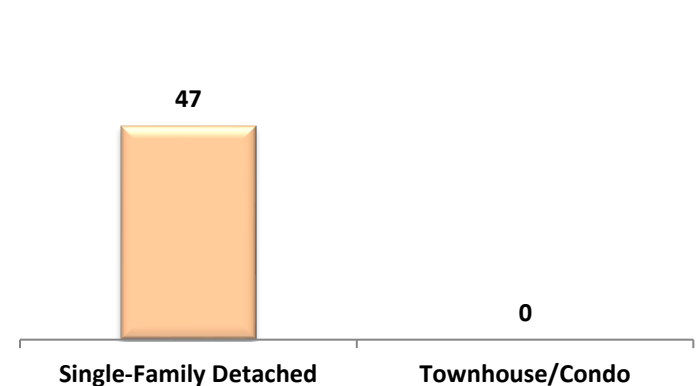
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

January 2020

Year to Date

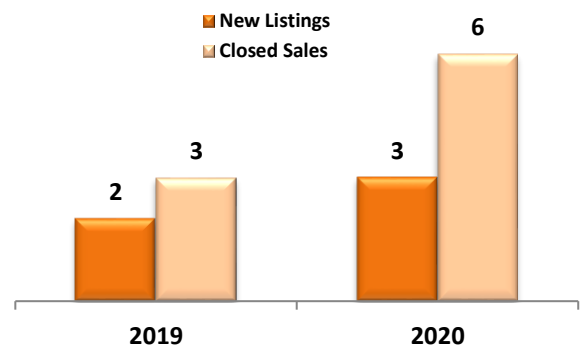
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	2	3	50.0%
Closed Sales	3	6	100.0%	3	6	100.0%
Average Sales Price	\$ 169,833	\$ 108,029	-36.4%	\$ 169,833	\$ 108,029	-36.4%
Percent of Original Last Price Received at Sale*	93.0%	91.0%	-2.2%	93.0%	91.0%	-2.2%
Average Days on Market Until Sale	110	69	-37.3%	110	69	-37.3%
Total Current Inventory**	11	7	-36.4%	.	.	.
Single-Family Detached Inventory	11	7	-36.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

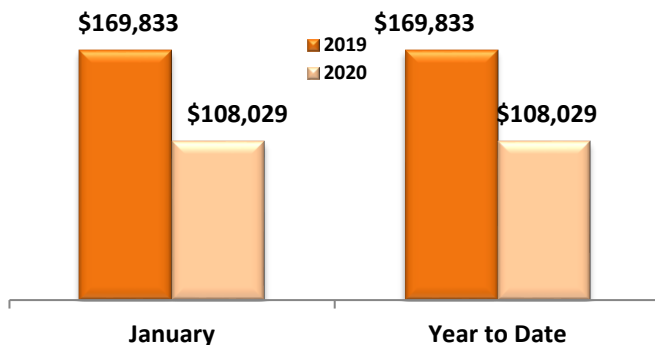
Activity-Most Recent Month



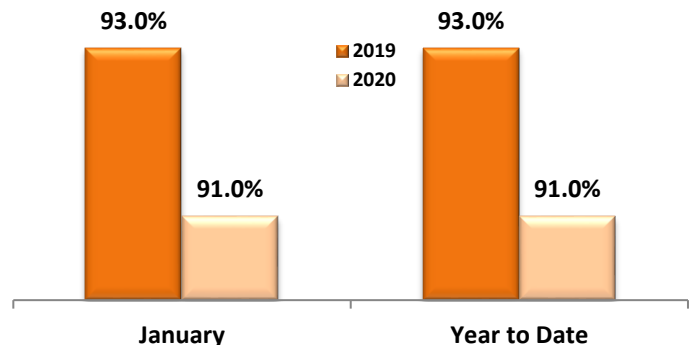
Activity-Year to Date



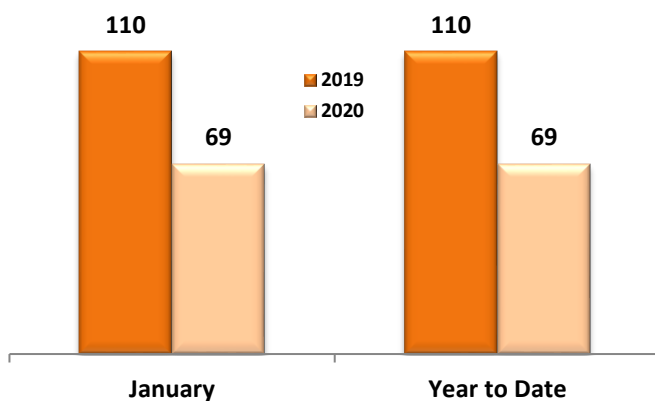
Average Sales Price



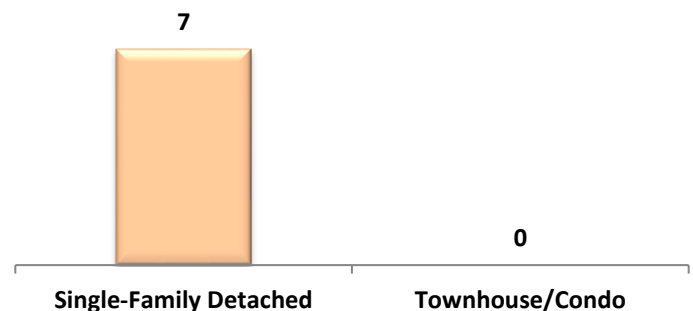
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Hilltop

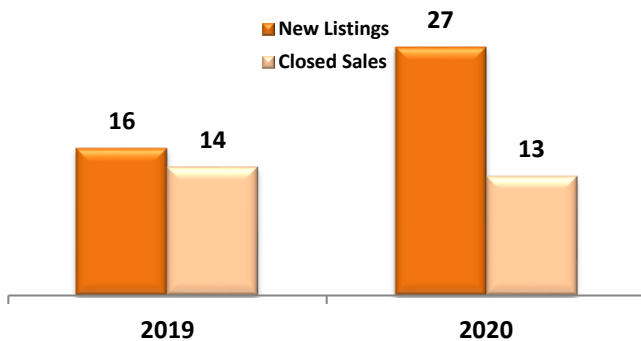
January, 2020

Year to Date

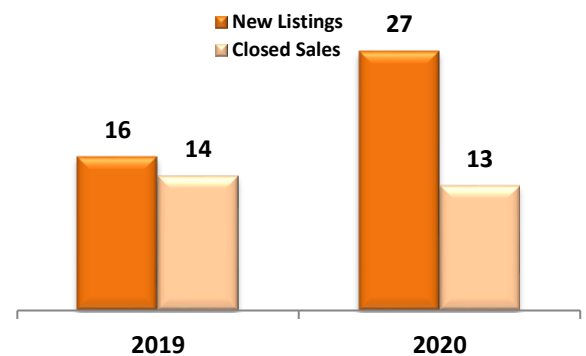
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	16	27	68.8%	16	27	68.8%
Closed Sales	14	13	-7.1%	14	13	-7.1%
Average Sales Price	\$ 217,335	\$ 212,346	-2.3%	\$ 217,335	\$ 212,346	-2.3%
Percent of Original Last Price Received at Sale*	96.0%	98.0%	2.1%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	135	142	5.2%	135	142	5.2%
Total Current Inventory**	67	65	-3.0%	.	.	.
Single-Family Detached Inventory	44	44	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

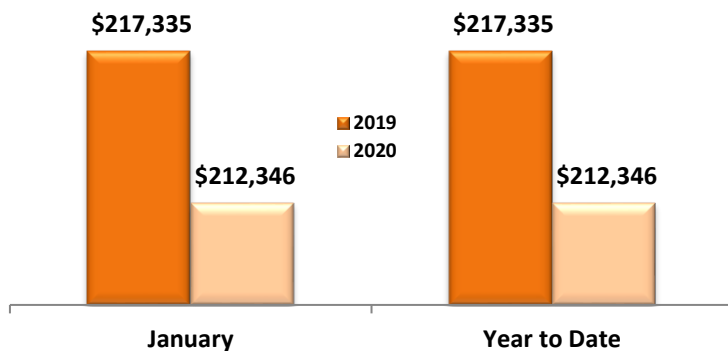
Activity-Most Recent Month



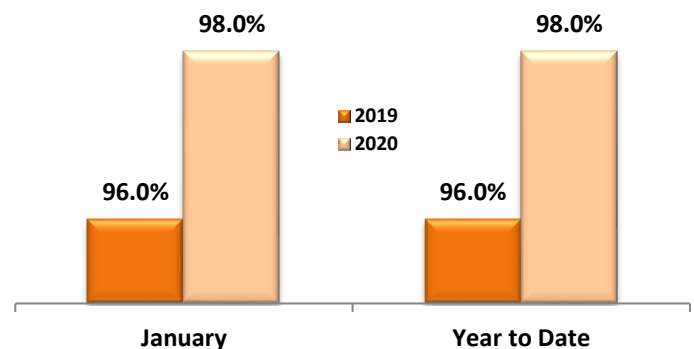
Activity-Year to Date



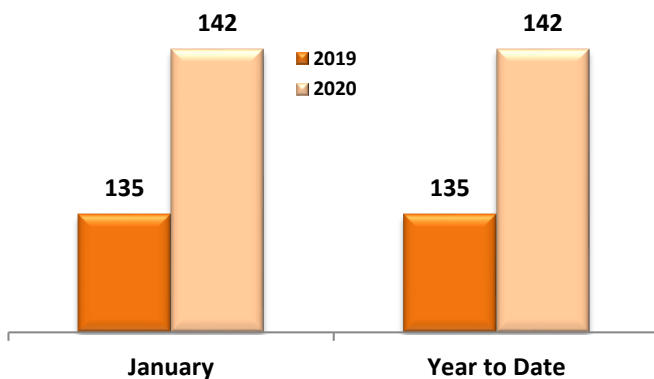
Average Sales Price



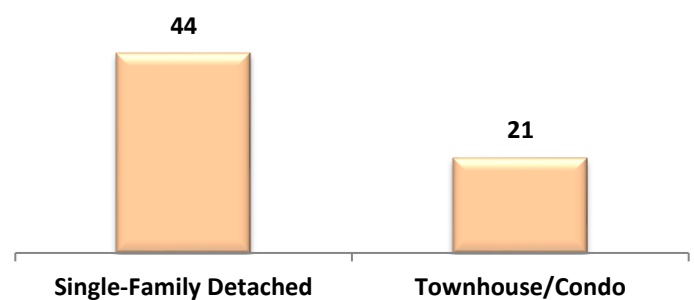
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

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Mankato-James/SouthView/Viking Terrace/Kensington

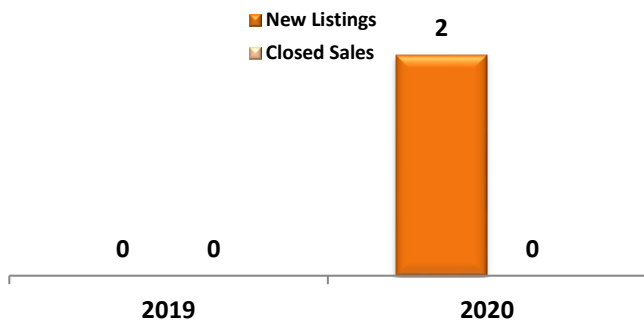
January 2020

Year to Date

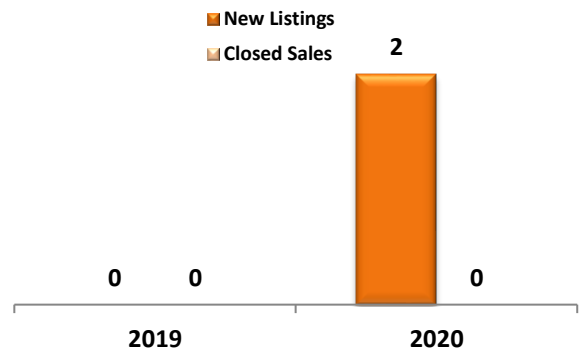
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	2	#DIV/0!	0	2	#DIV/0!
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	6	8	33.3%	.	.	.
Single-Family Detached Inventory	6	7	16.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

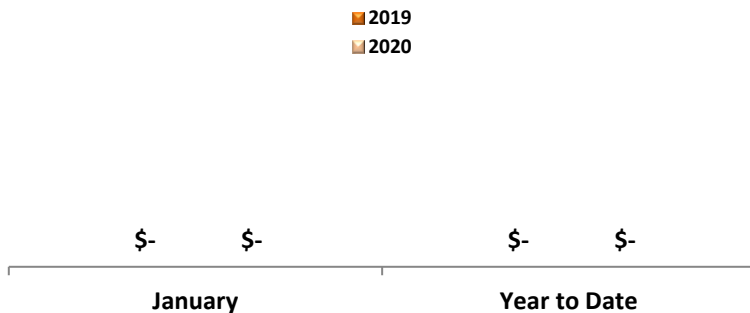
Activity-Most Recent Month



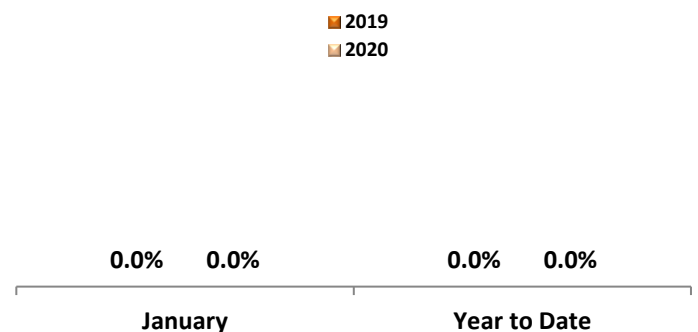
Activity-Year to Date



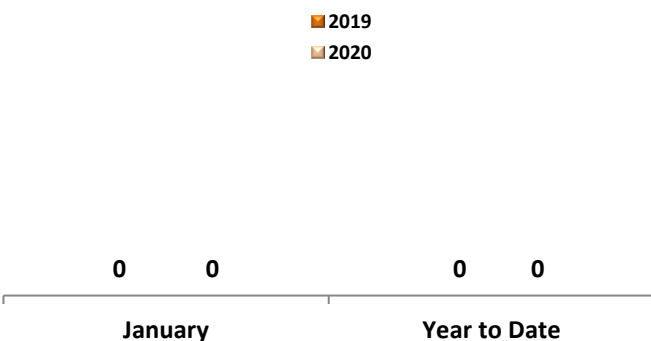
Average Sales Price



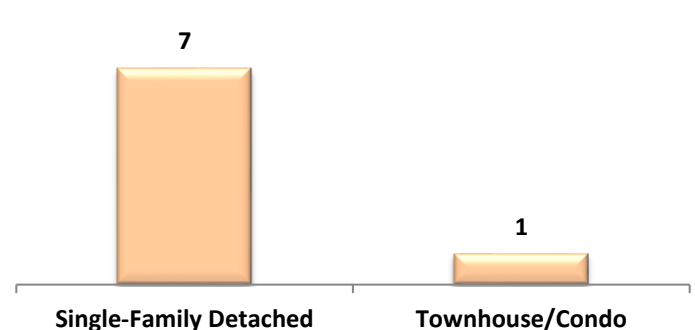
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

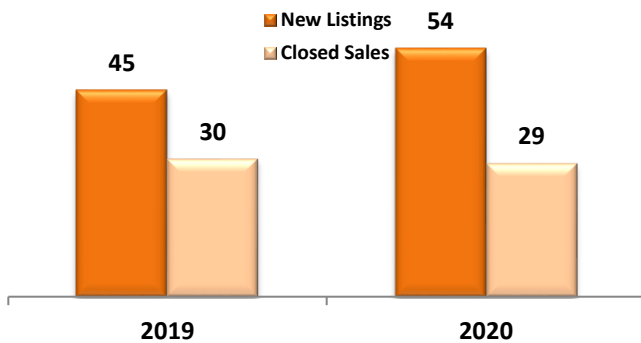
January 2020

Year to Date

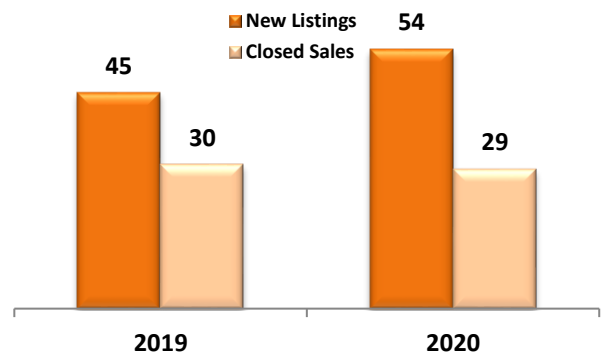
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	45	54	20.0%	45	54	20.0%
Closed Sales	30	29	-3.3%	30	29	-3.3%
Average Sales Price	\$ 237,516	\$ 185,299	-22.0%	\$ 237,516	\$ 185,299	-22.0%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	112	122	8.9%	112	122	8.9%
Total Current Inventory**	129	133	3.1%	.	.	.
Single-Family Detached Inventory	106	108	1.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

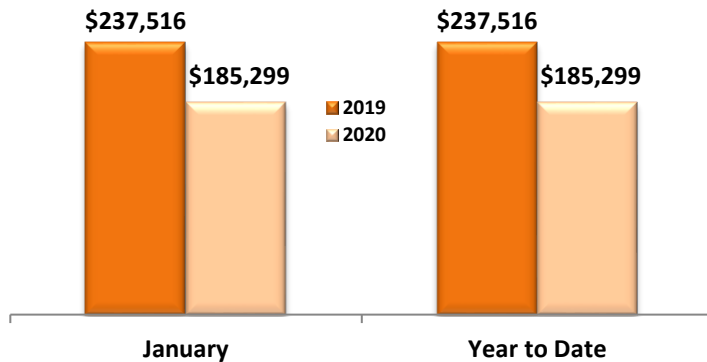
Activity-Most Recent Month



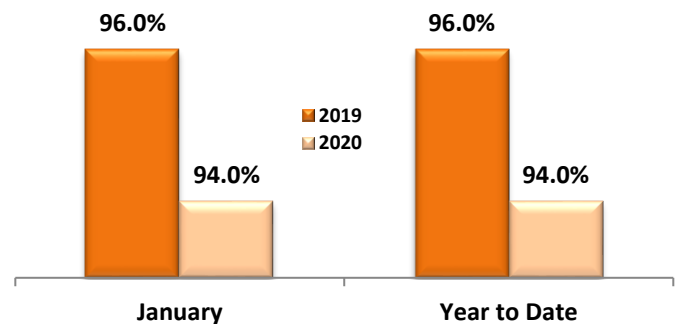
Activity-Year to Date



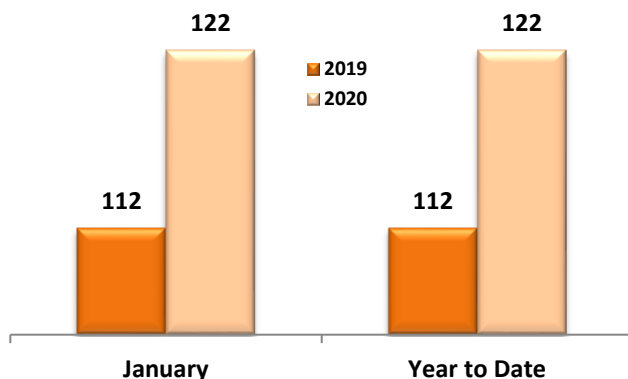
Average Sales Price



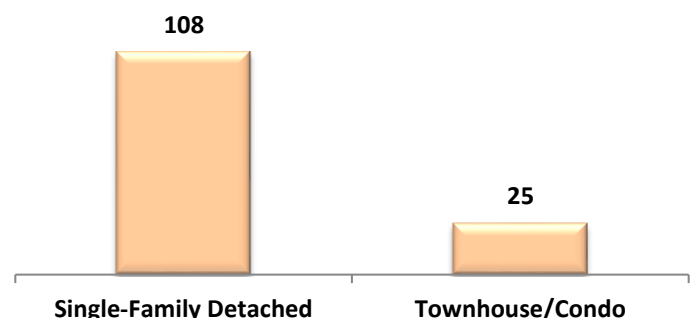
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

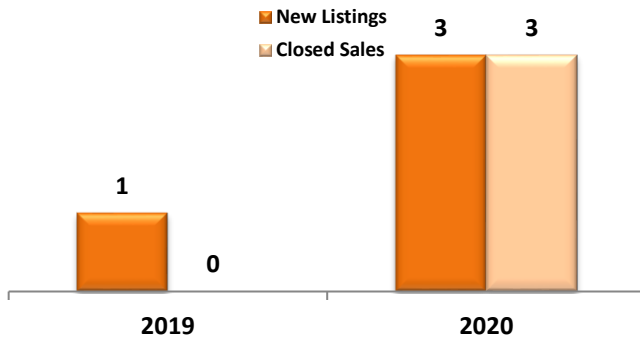
January 2020

Year to Date

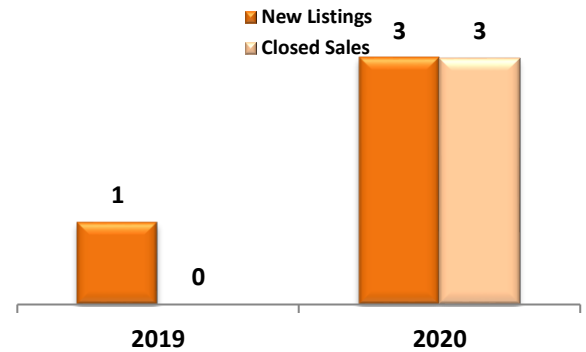
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	1	3	200.0%	1	3	200.0%
Closed Sales	0	3	#DIV/0!	0	3	#DIV/0!
Average Sales Price	\$ -	\$ 120,666	#DIV/0!	\$ -	\$ 120,666	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	79.0%	#DIV/0!	0.0%	79.0%	#DIV/0!
Average Days on Market Until Sale	0	248	#DIV/0!	0	248	#DIV/0!
Total Current Inventory**	16	19	18.8%	.	.	.
Single-Family Detached Inventory	14	17	21.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

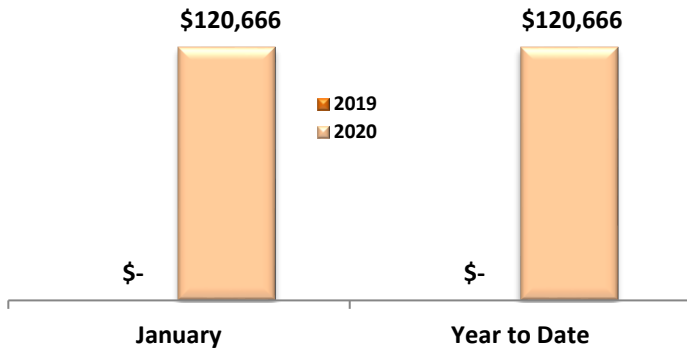
Activity-Most Recent Month



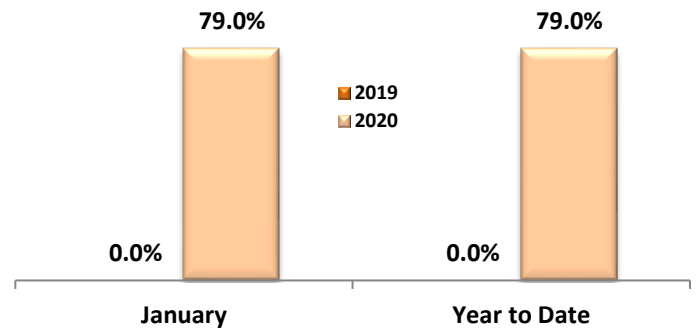
Activity-Year to Date



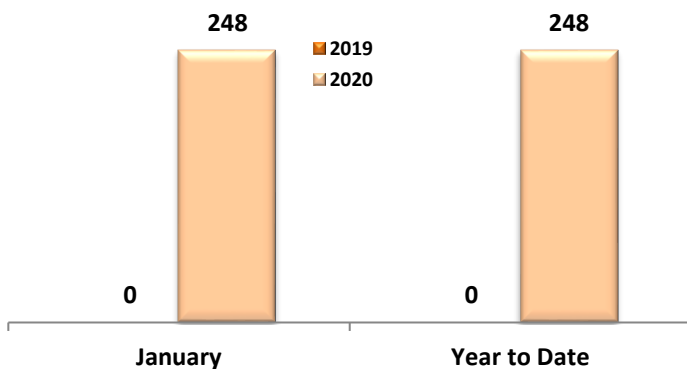
Average Sales Price



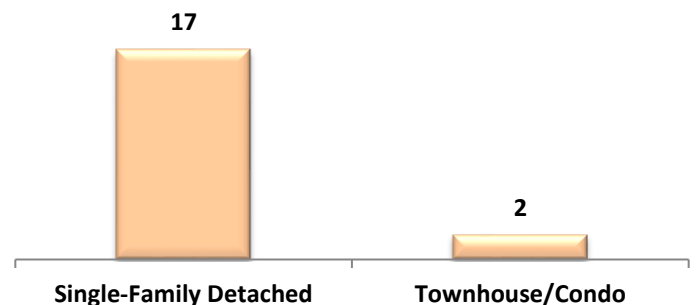
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

January, 2020

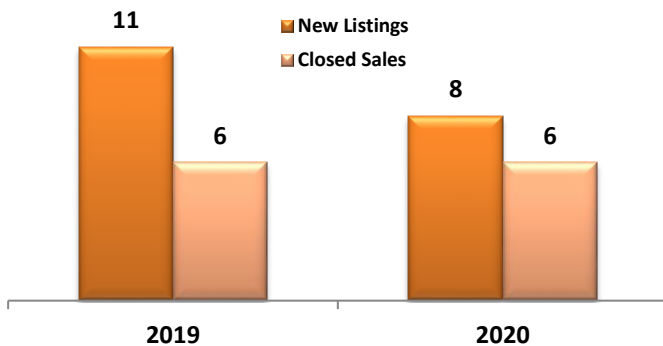
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	8	-27.3%	11	8	-27.3%
Closed Sales	6	6	0.0%	6	6	0.0%
Average Sales Price	\$ 163,216	\$ 226,625	38.8%	\$ 163,216	\$ 226,625	38.8%
Percent of Original Last Price Received at Sale*	92.0%	92.0%	0.0%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	147	164	11.6%	147	164	11.6%
Total Current Inventory**	40	52	30.0%	.	.	.
Single-Family Detached Inventory	33	46	39.4%	.	.	.

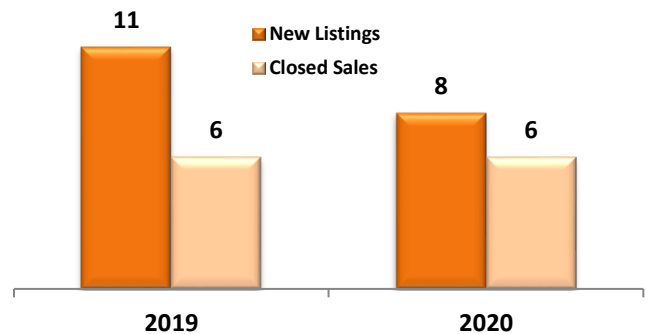
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

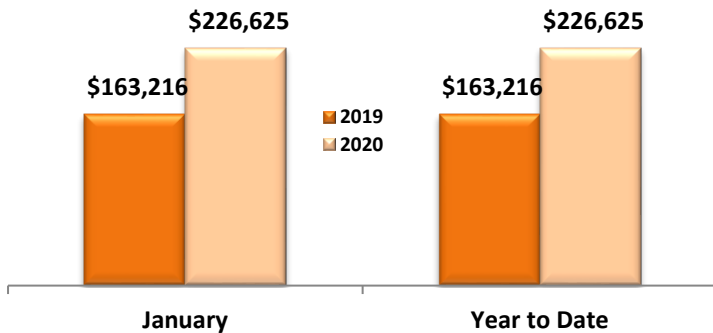
Activity-Most Recent Month



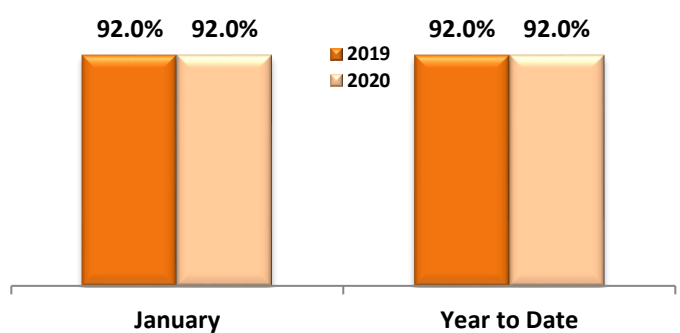
Activity-Year to Date



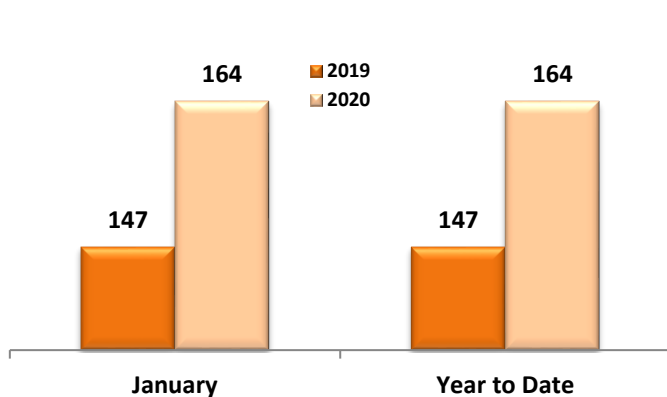
Average Sales Price



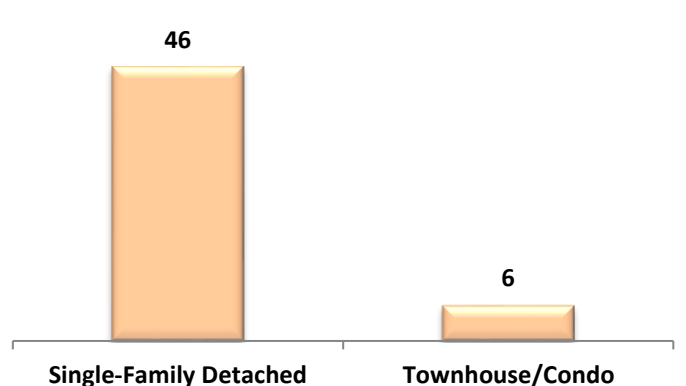
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Nicollet/Judson

January, 2020

Year to Date

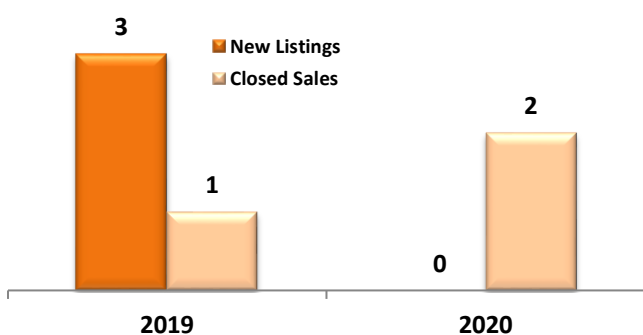
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	0	-100.0%	3	0	-100.0%
Closed Sales	1	2	100.0%	1	2	100.0%
Average Sales Price	\$ 178,600	\$180,500	1.1%	\$ 178,600	\$180,500	1.1%
Percent of Original Last Price Received at Sale*	78.0%	102.0%	30.8%	78.0%	102.0%	30.8%
Average Days on Market Until Sale	89	109	22.5%	89	109	22.5%
Total Current Inventory**	4	1	-75.0%	.	.	.
Single-Family Detached Inventory	4	1	-75.0%	.	.	.

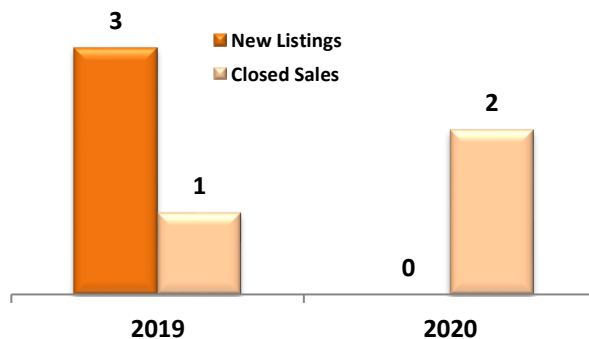
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

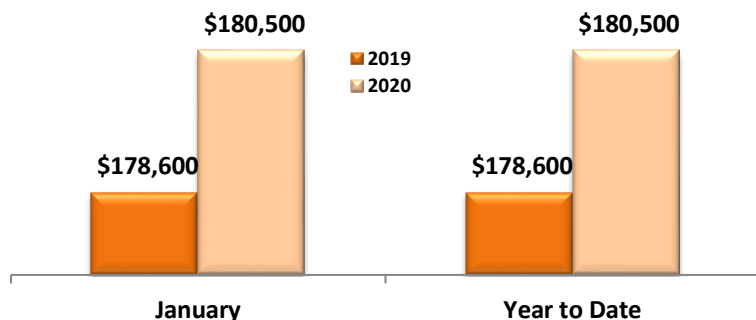
Activity-Most Recent Month



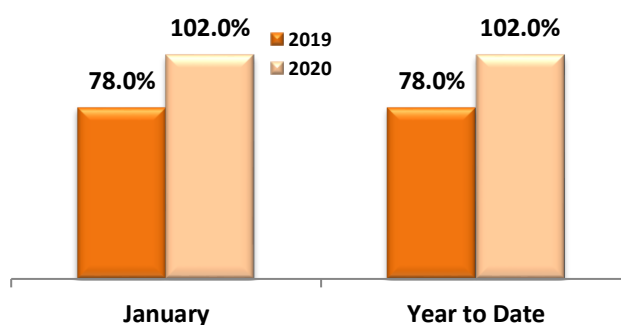
Activity-Year to Date



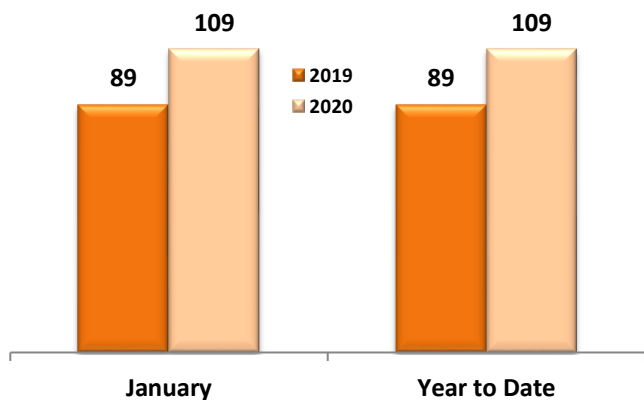
Average Sales Price



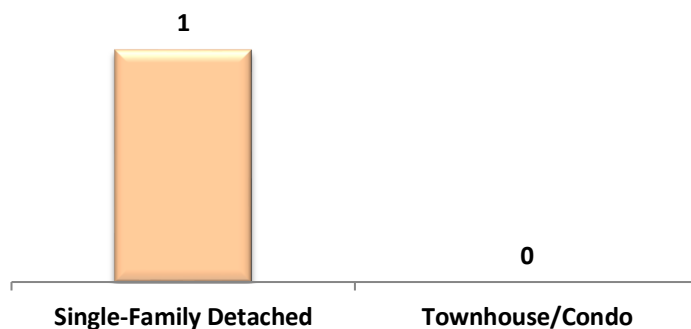
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



1, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Rural Mankato and North Mankato

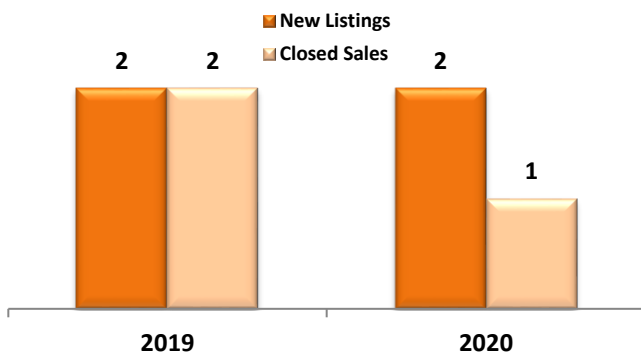
January, 2020

Year to Date

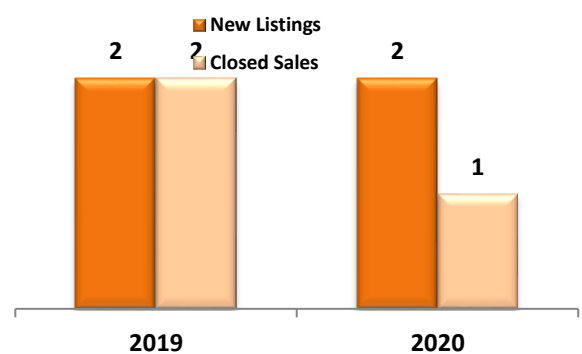
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	2	0.0%	2	2	0.0%
Closed Sales	2	1	-50.0%	2	1	-50.0%
Average Sales Price	\$ 387,000	\$ 286,000	-26.1%	\$ 387,000	\$ 286,000	-26.1%
Percent of Original List Price Received at Sale*	99.0%	76.0%	-23.2%	99.0%	76.0%	-23.2%
Average Days on Market Until Sale	55	590	972.7%	55	590	972.7%
Total Current Inventory**	18	7	-61.1%	.	.	.
Single-Family Detached Inventory	17	7	-58.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

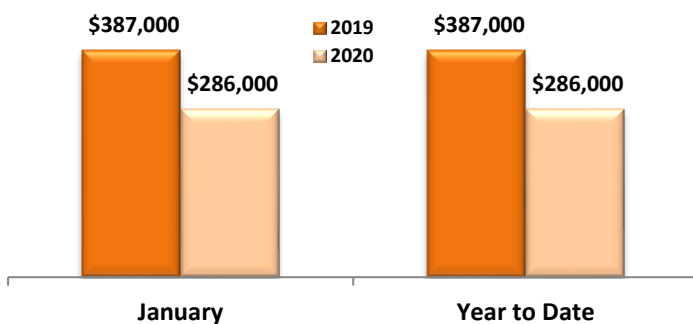
Activity-Most Recent Month



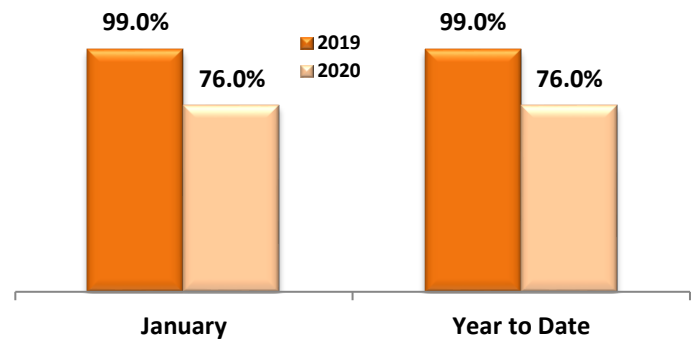
Activity-Year to Date



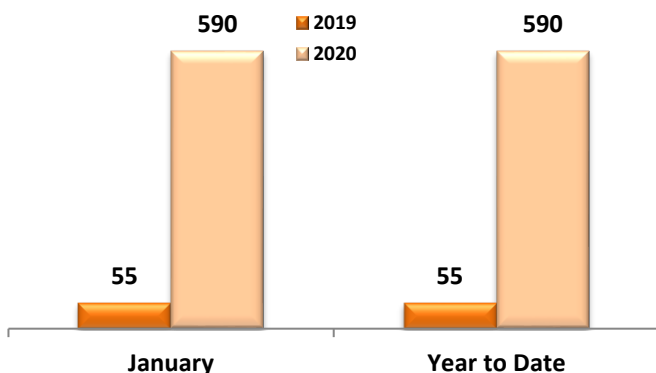
Average Sales Price



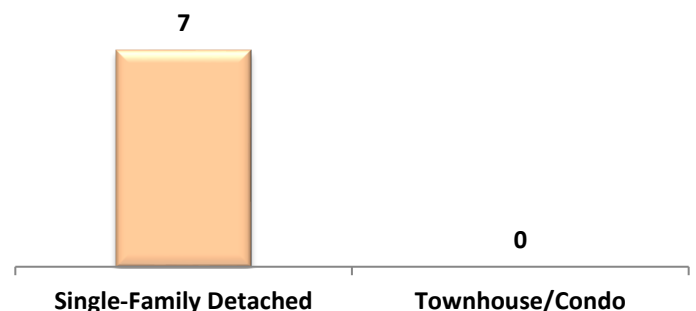
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

January, 2020

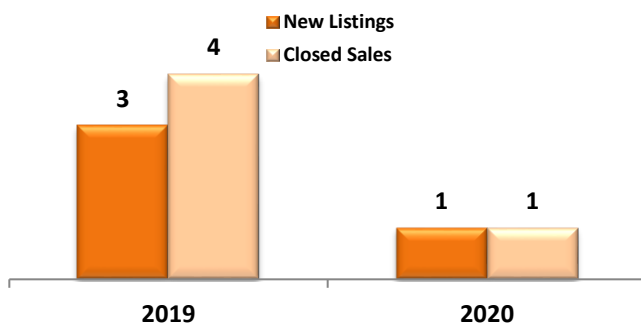
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	3	1	-66.7%
Closed Sales	4	1	-75.0%	4	1	-75.0%
Average Sales Price	\$ 89,375	\$ 51,500	-42.4%	\$ 89,375	\$ 51,500	-42.4%
Percent of Original Last Price Received at Sale*	97.0%	74.0%	-23.7%	97.0%	74.0%	-23.7%
Average Days on Market Until Sale	55	109	98.2%	55	109	98.2%
Total Current Inventory**	8	13	62.5%	.	.	.
Single-Family Detached Inventory	7	13	85.7%	.	.	.

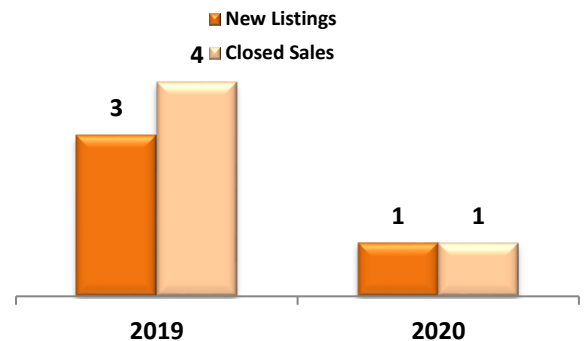
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

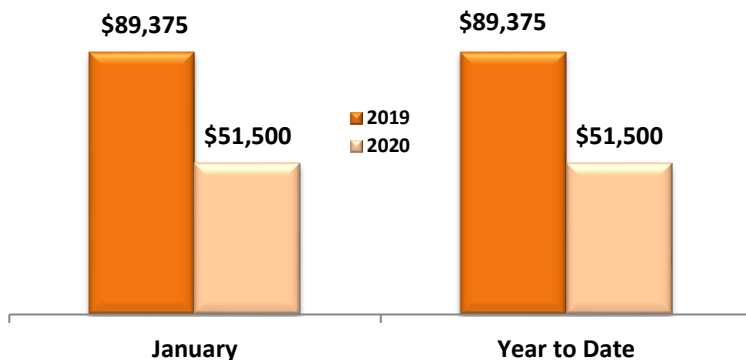
Activity-Most Recent Month



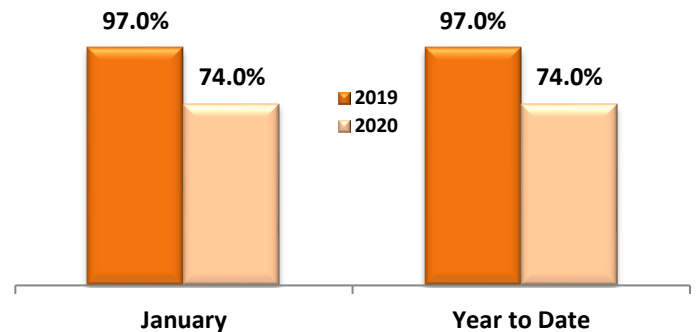
Activity-Year to Date



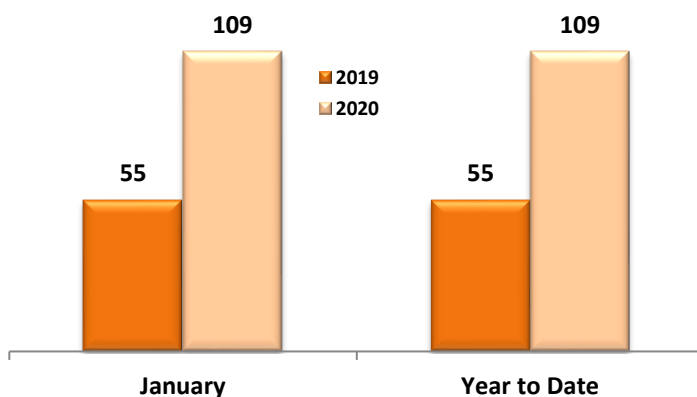
Average Sales Price



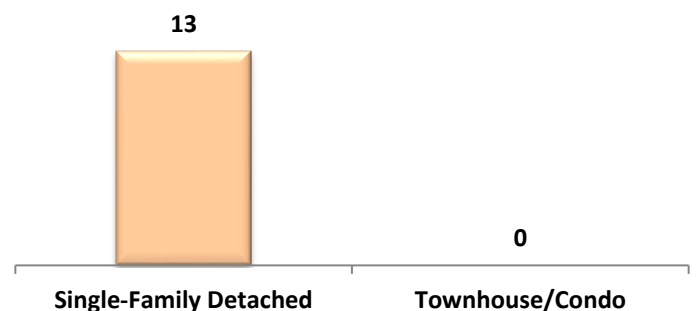
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

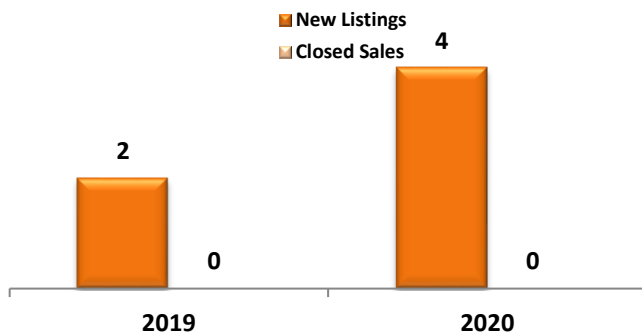
January, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	4	100.0%	2	4	100.0%
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	14	13	-7.1%	.	.	.
Single-Family Detached Inventory	12	12	0.0%	.	.	.

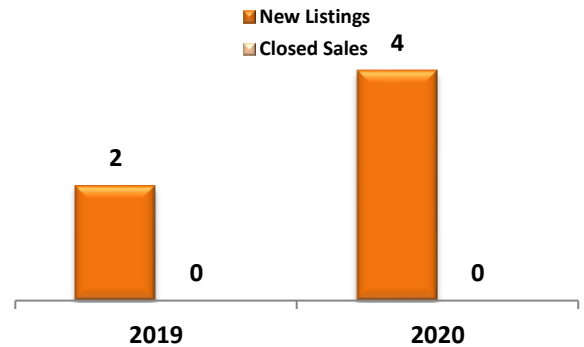
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

Activity-Most Recent Month

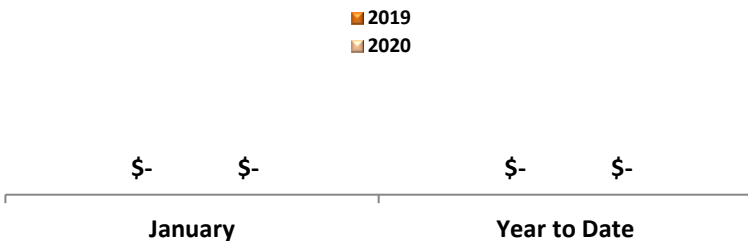


Average Sales Price

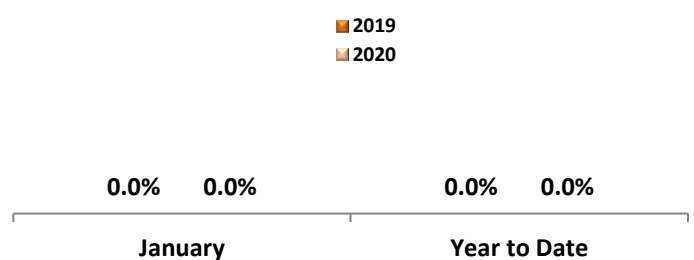
Activity-Year to Date



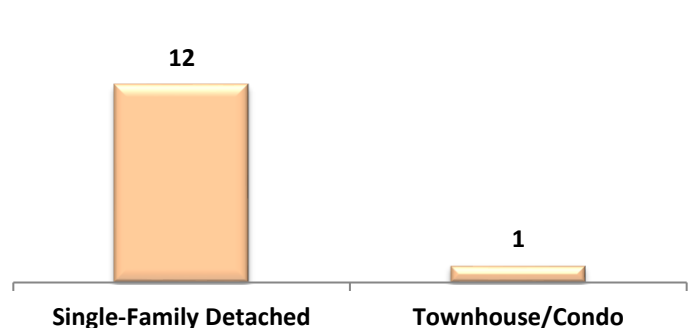
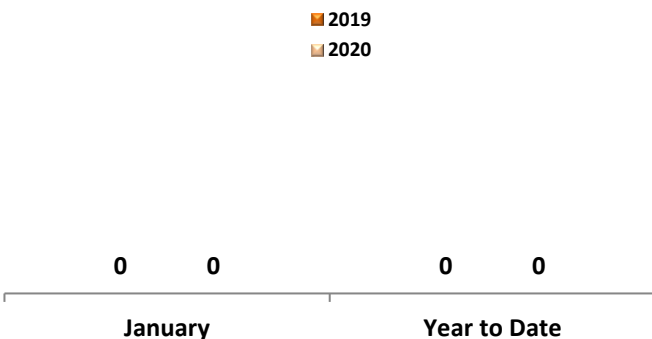
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

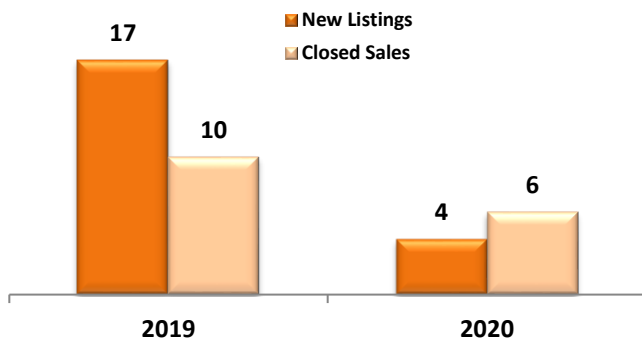
January, 2019

Year to Date

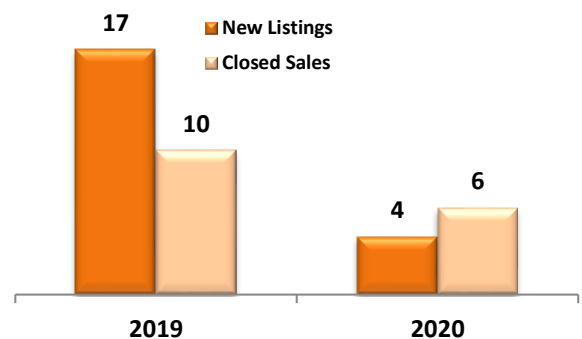
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	17	4	-76.5%	17	4	-76.5%
Closed Sales	10	6	-40.0%	10	6	-40.0%
Average Sales Price	\$ 253,990	\$ 200,750	-21.0%	\$ 253,990	\$ 200,750	-21.0%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	144	98	-31.9%	144	98	-31.9%
Total Current Inventory**	55	34	-38.2%	.	.	.
Single-Family Detached Inventory	49	30	-38.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

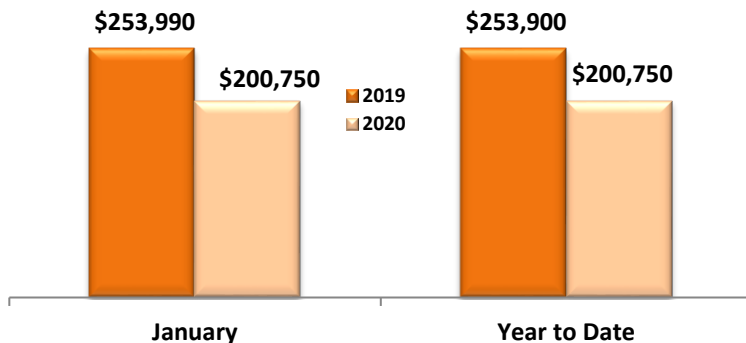
Activity-Most Recent Month



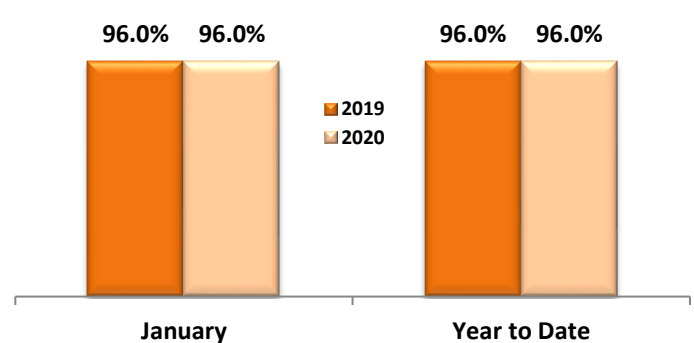
Activity-Year to Date



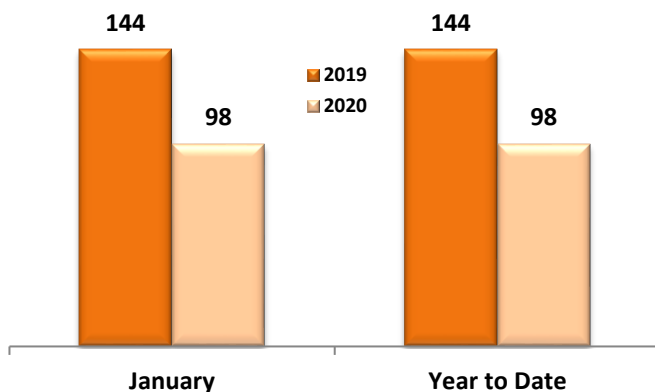
Average Sales Price



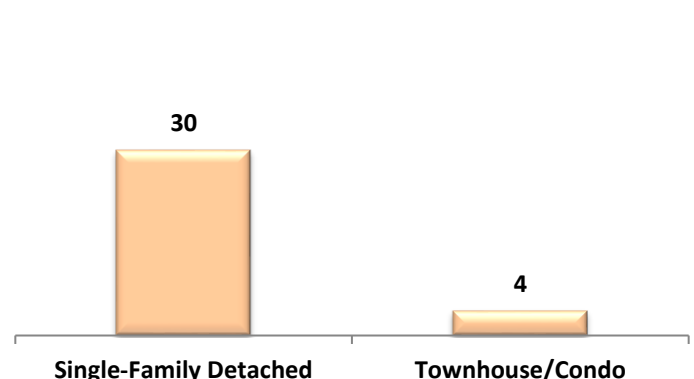
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

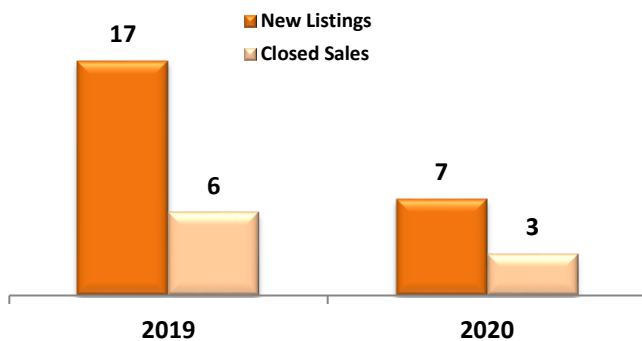
January, 2020

Year to Date

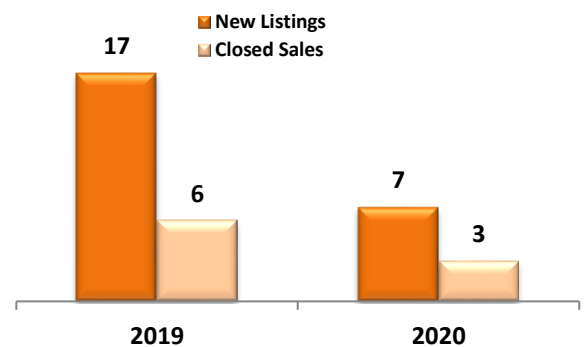
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	17	7	-58.8%	17	7	-58.8%
Closed Sales	6	3	-50.0%	6	3	-50.0%
Average Sales Price	\$ 314,233	\$ 263,333	-16.2%	\$ 314,233	\$ 263,333	-16.2%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	84	135	60.7%	84	135	60.7%
Total Current Inventory**	32	32	0.0%	.	.	.
Single-Family Detached Inventory	26	29	11.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

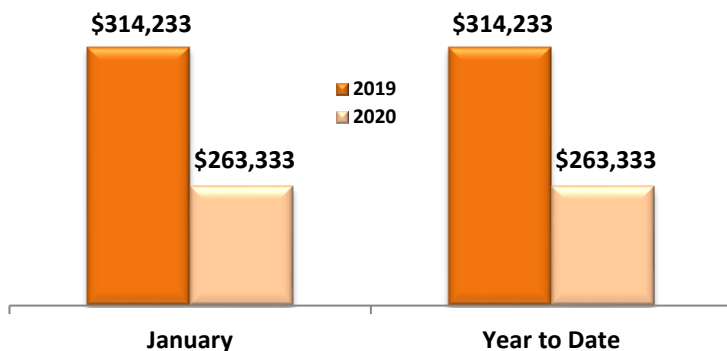
Activity-Most Recent Month



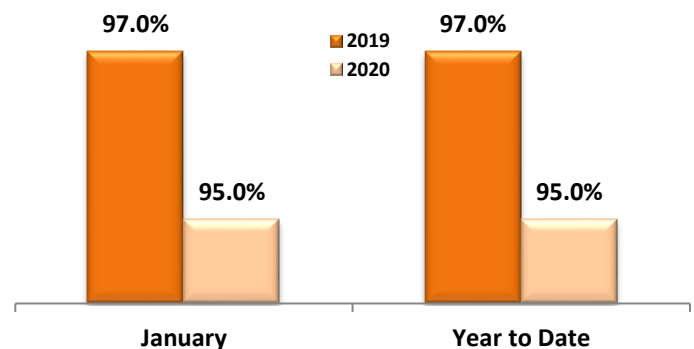
Activity-Year to Date



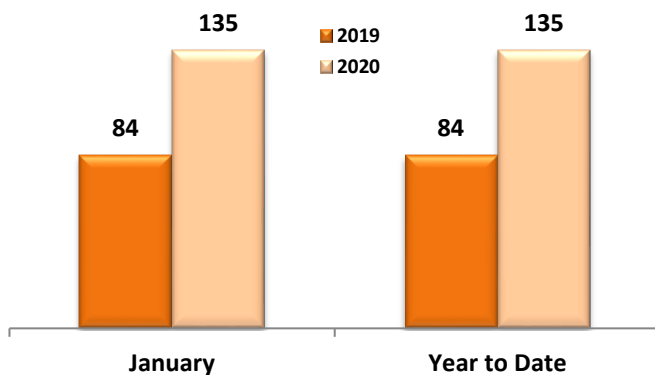
Average Sales Price



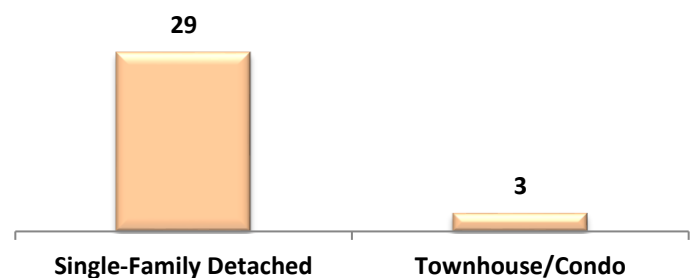
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

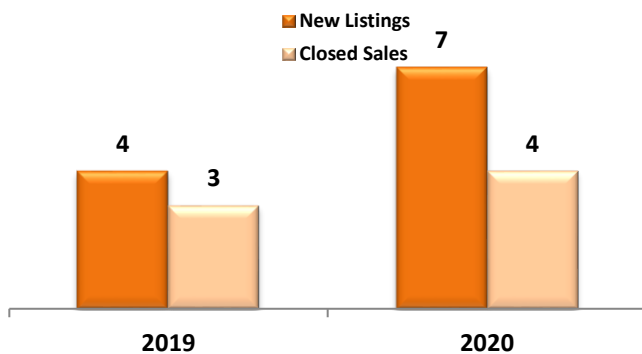
January 2020

Year to Date

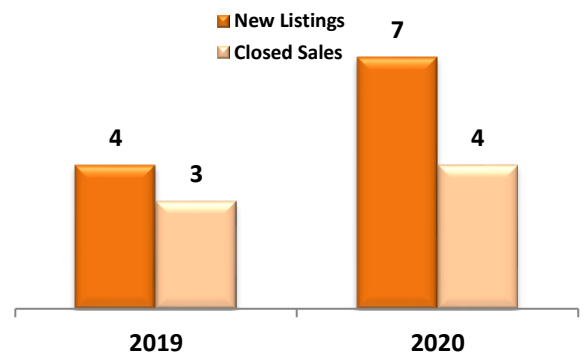
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	7	75.0%	4	7	75.0%
Closed Sales	3	4	33.3%	3	4	33.3%
Average Sales Price	\$ 200,333	\$ 143,500	-28.4%	\$ 200,333	\$ 143,500	-28.4%
Percent of Original Last Price Received at Sale*	93.0%	88.0%	-5.4%	93.0%	88.0%	-5.4%
Average Days on Market Until Sale	127	48	-62.2%	127	48	-62.2%
Total Current Inventory**	4	6	50.0%	.	.	.
Single-Family Detached Inventory	4	6	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

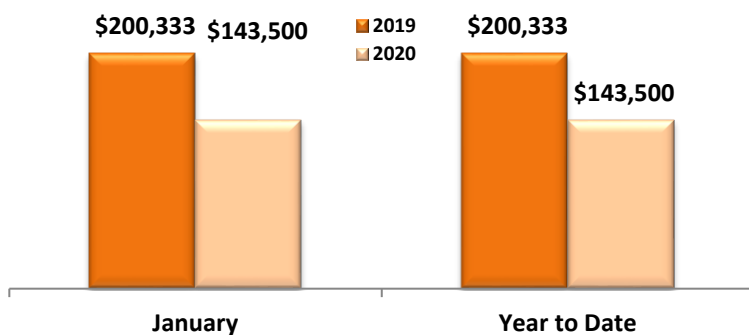
Activity-Most Recent Month



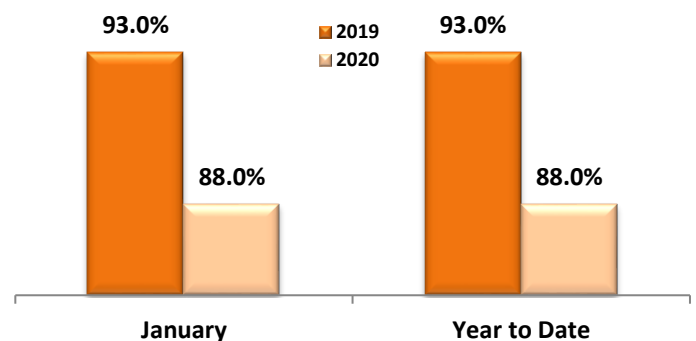
Activity-Year to Date



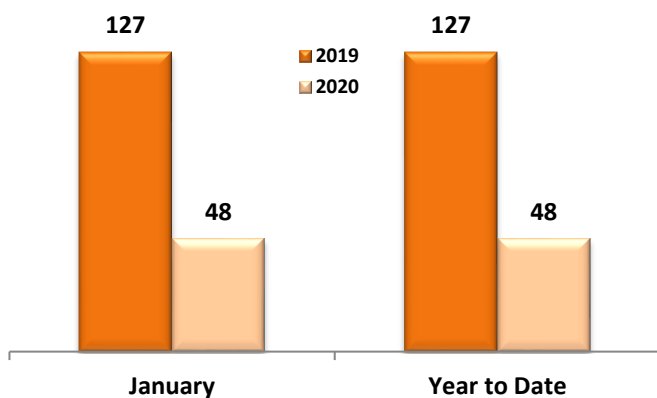
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

