



Total Volume Sold

**\$22.2 Million**

Average Sold price

**\$203,623**

Total Close Sales

**109**

Total New Listings

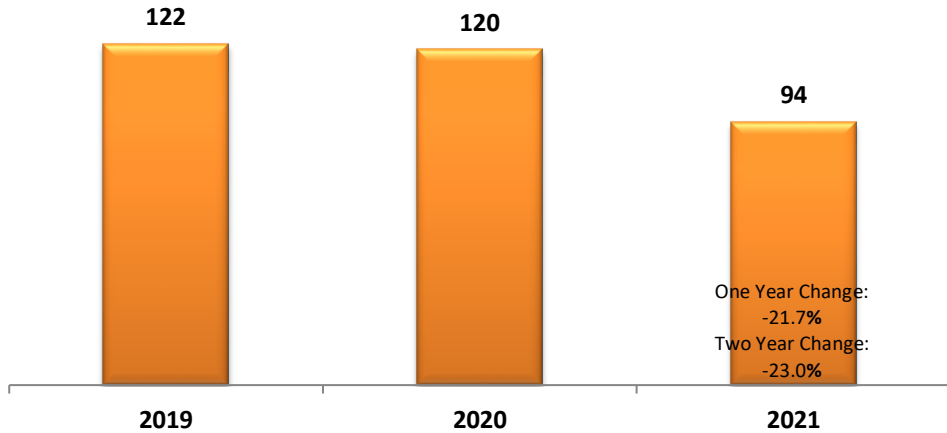
**94**



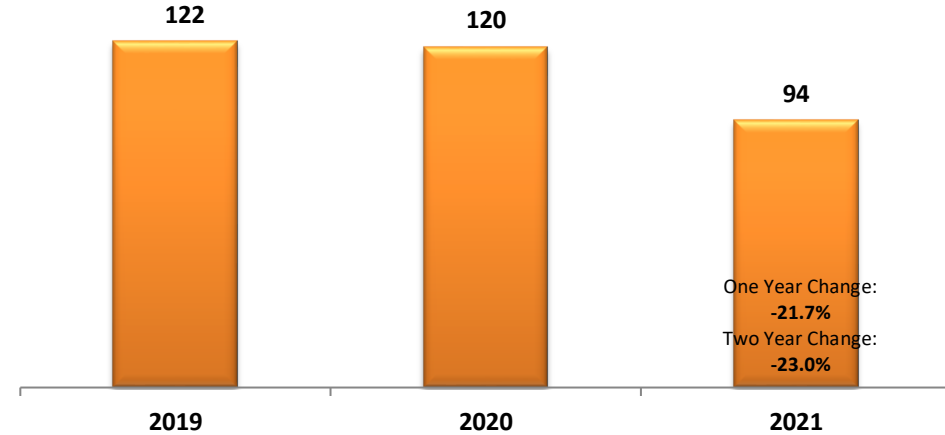
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

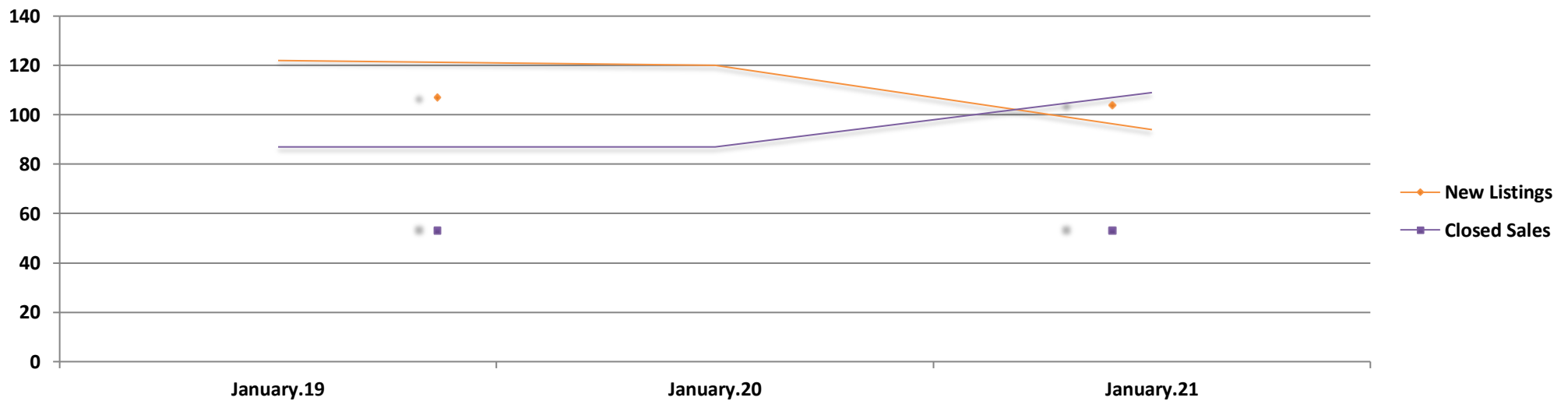
## January 2021



## Year to Date



## Historical Market Activity



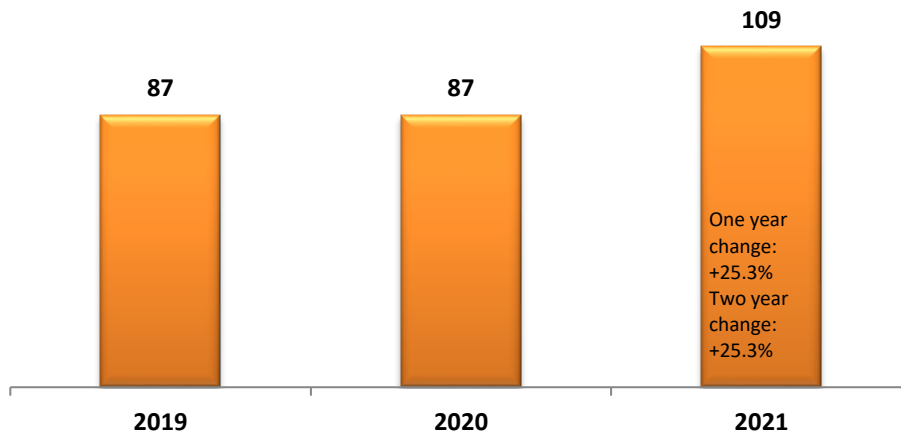
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

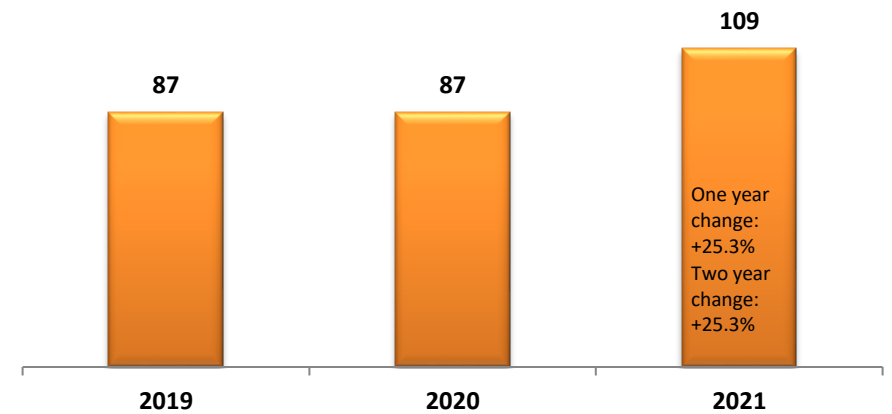


Late Sales recorded in MLS figured in  
Year to Date Totals

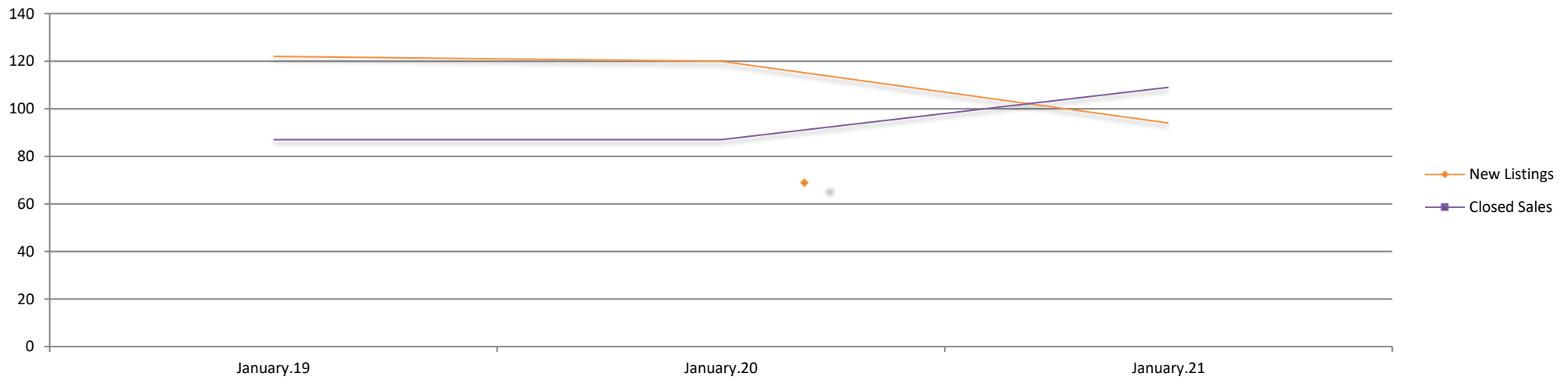
## January, 2021



## Year to Date



## Historical Market Activity

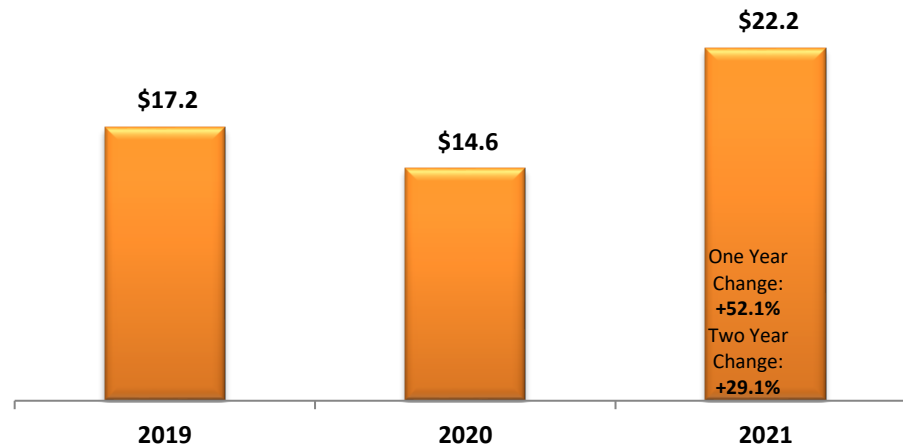


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

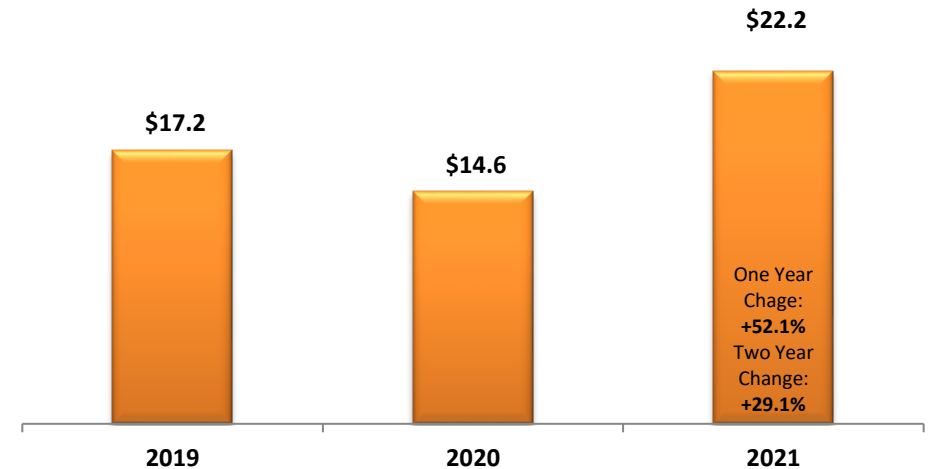


## January 2021

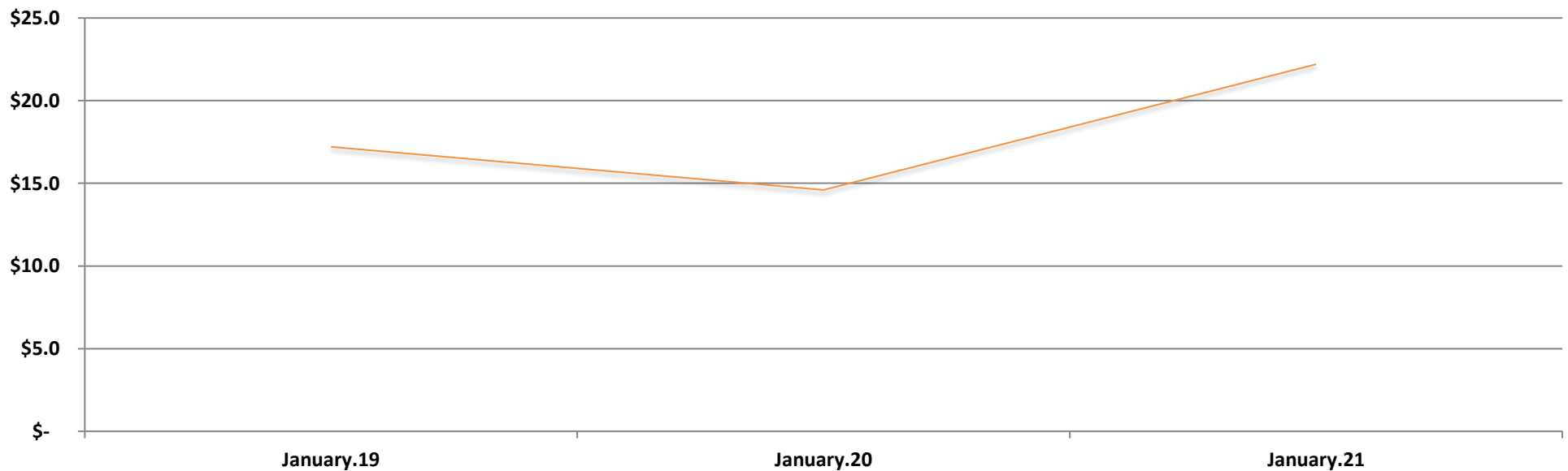


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



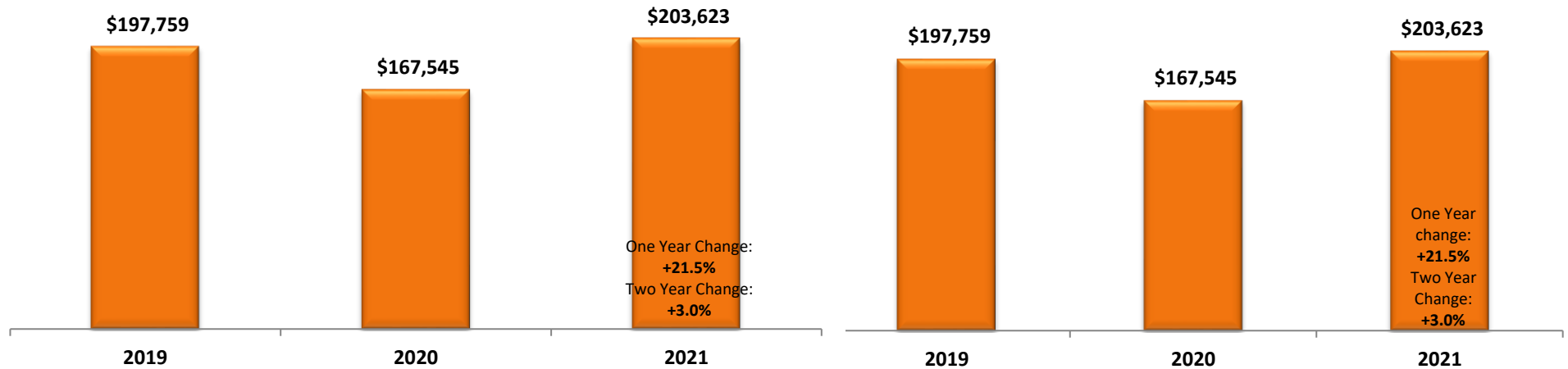
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

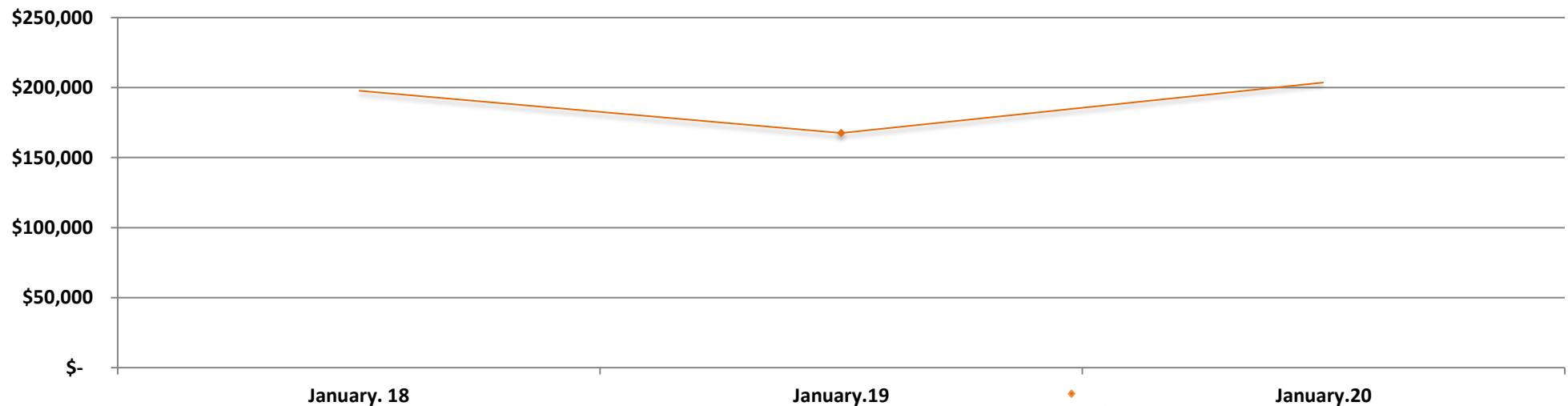
## January, 2021

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



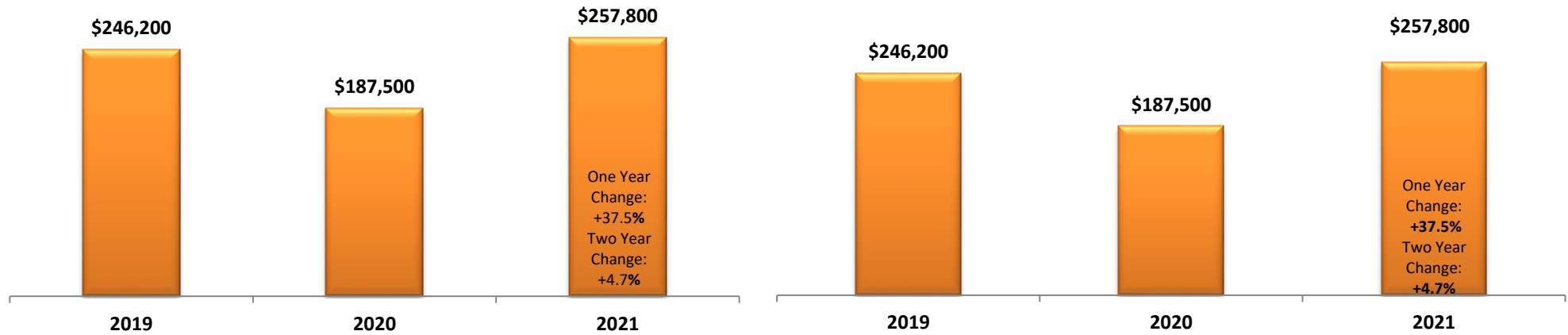
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

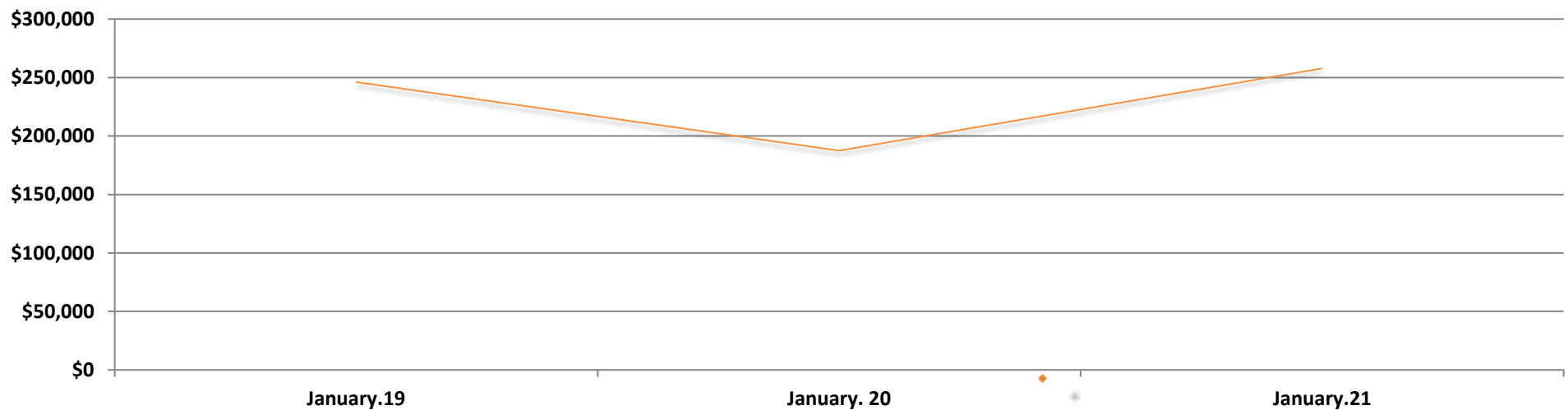
Figures do not take into account seller concessions

## January, 2021

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

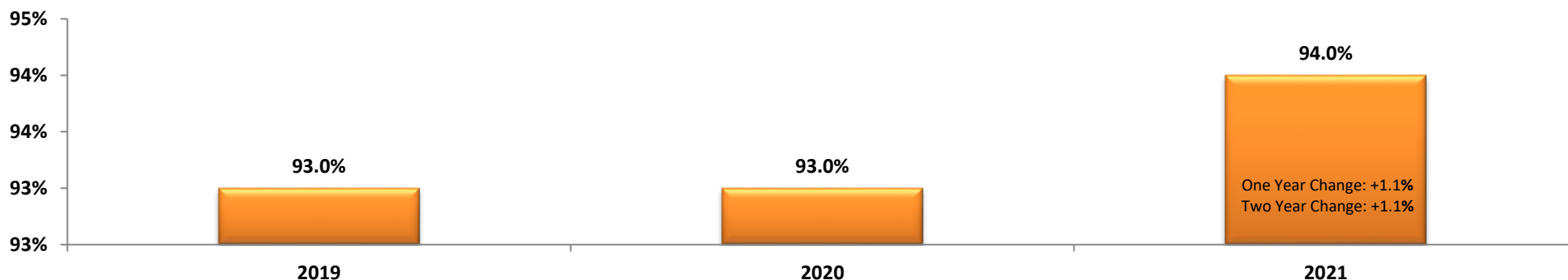
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



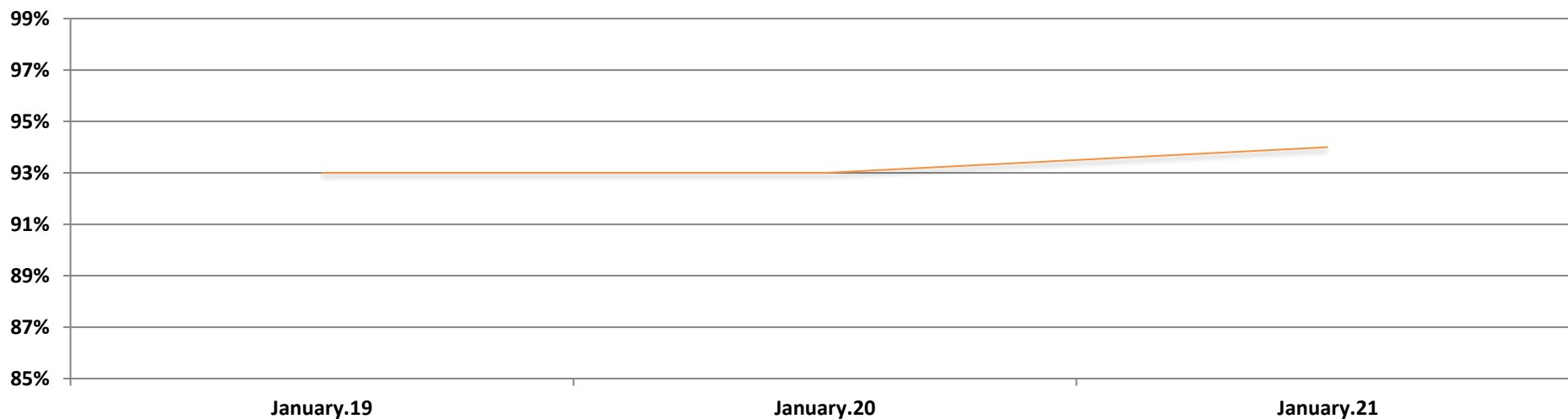
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

January, 2021

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



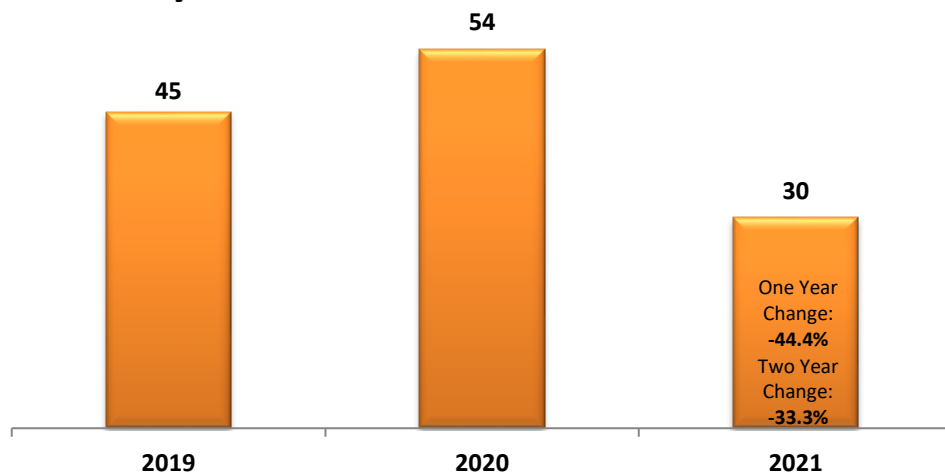
## Historical Percent of Original List Price Received at Sale



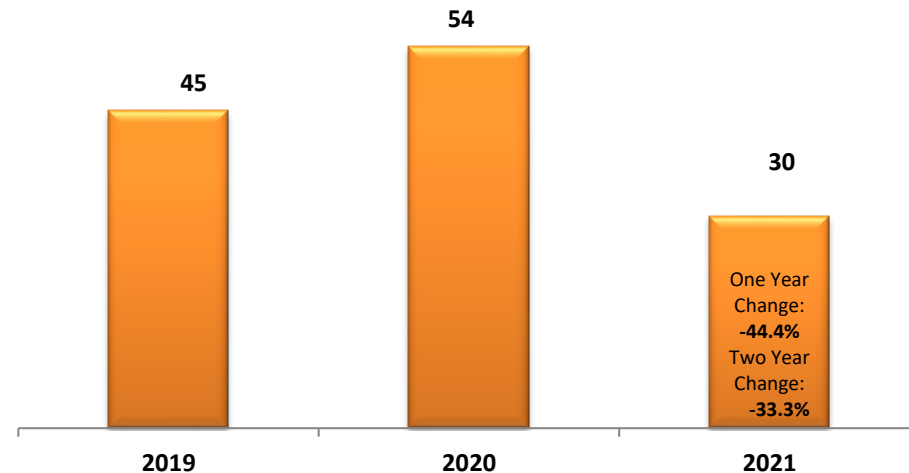
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

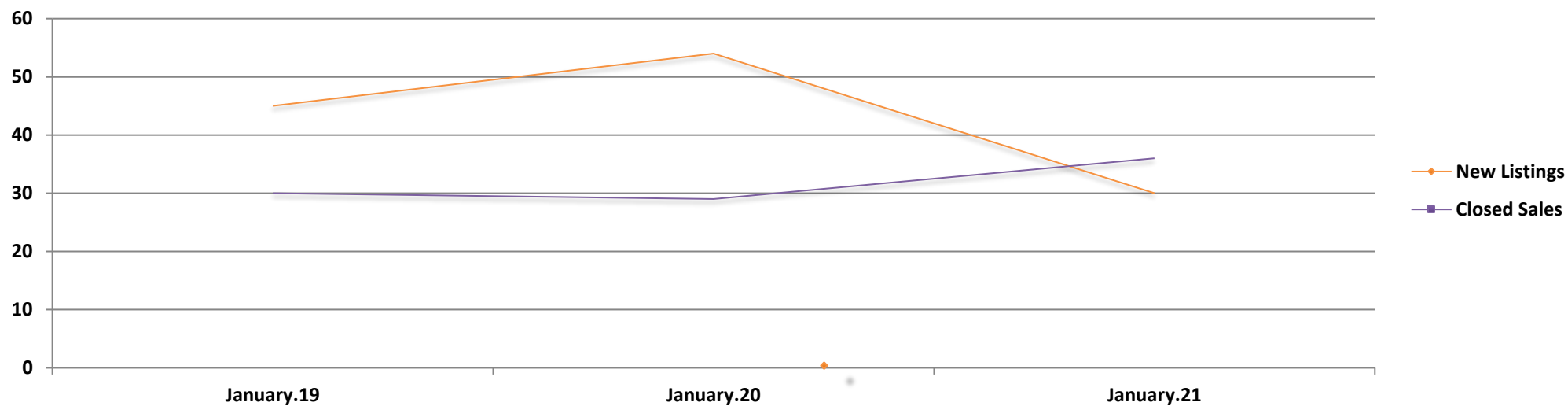
## January, 2021



## Year to Date



## Historical Market Activity





# Closed Sales in Zip Codes 56001 & 56003

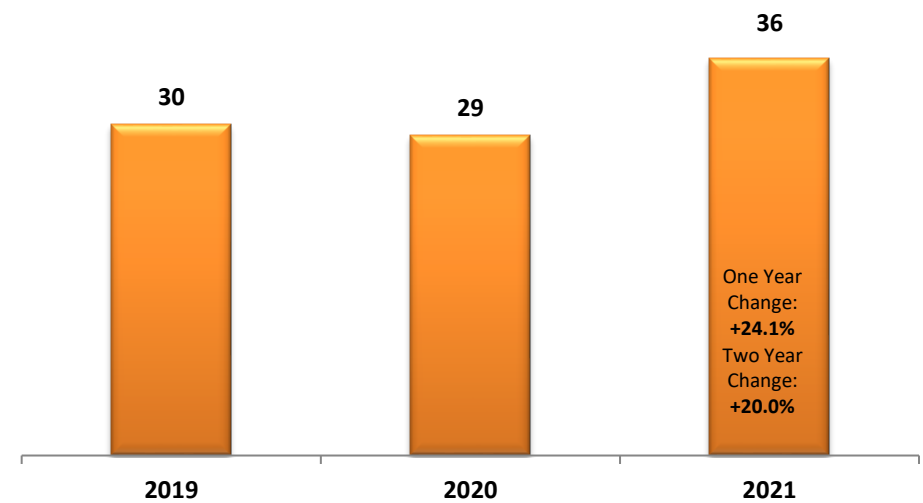
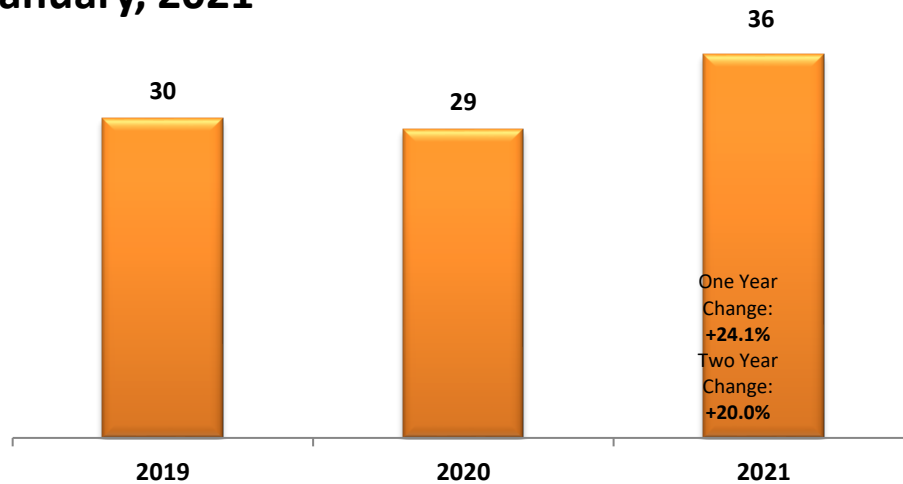
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



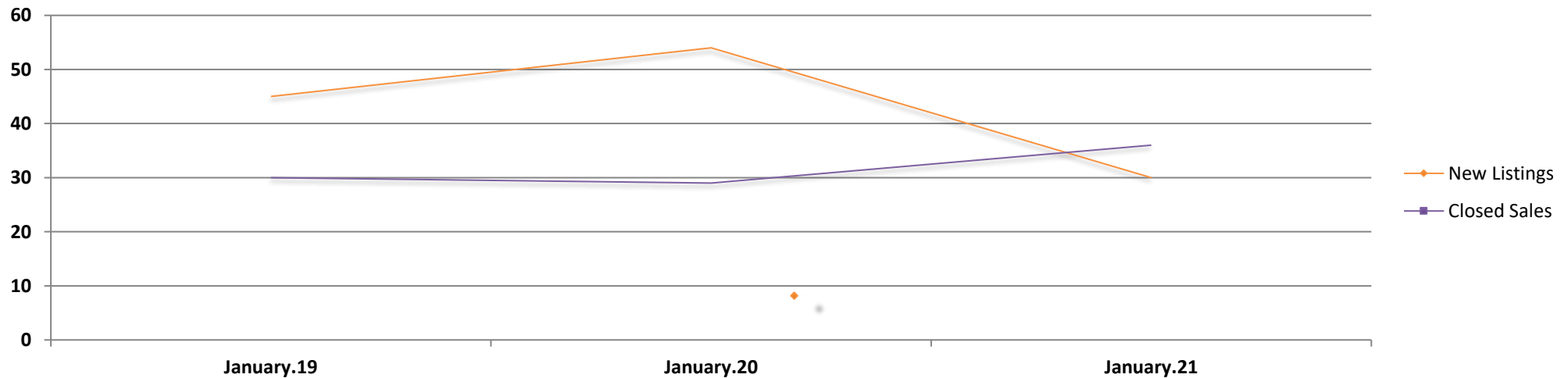
## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals

### January, 2021



## Historical Market Activity



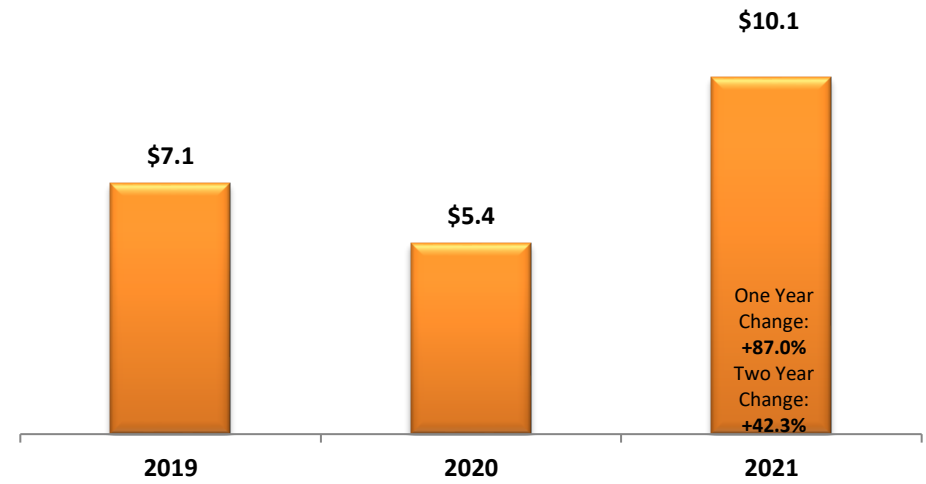
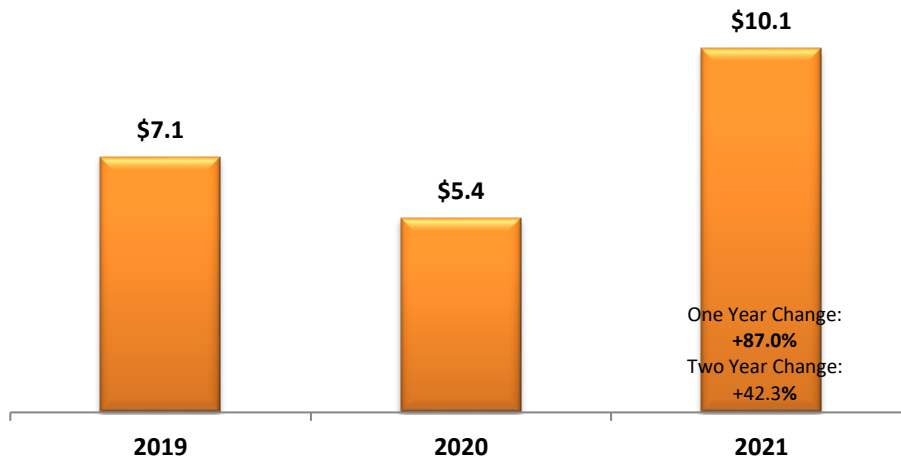
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

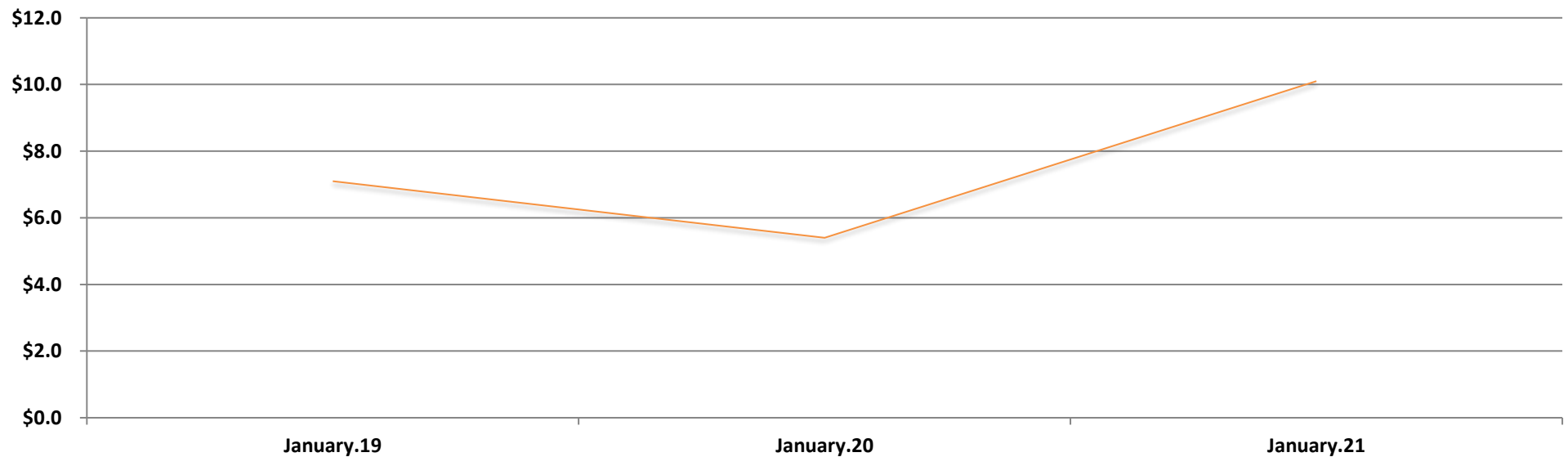
## January, 2021

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

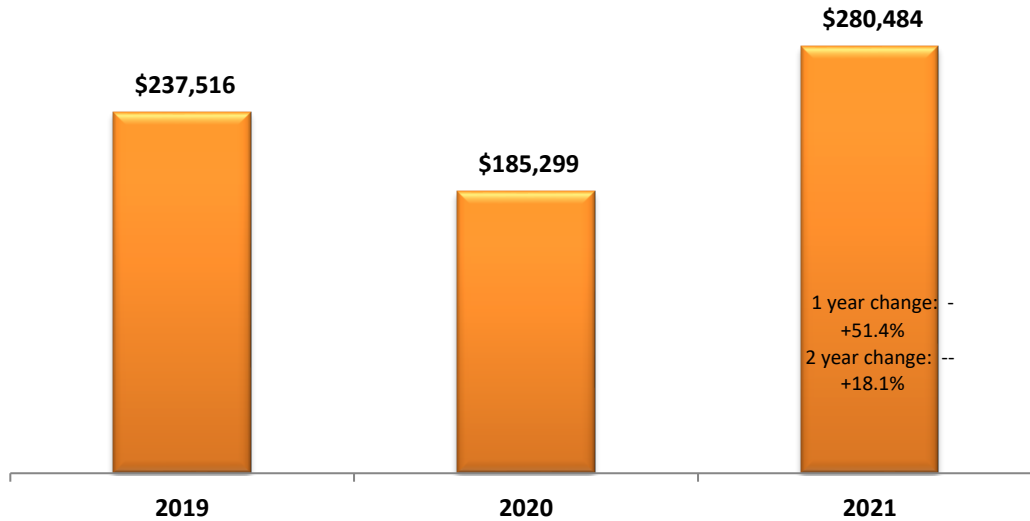
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



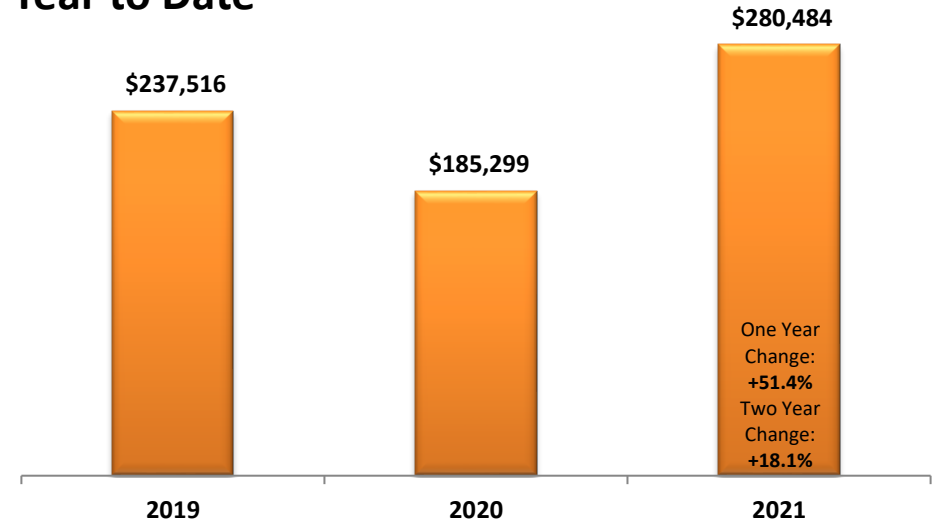
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

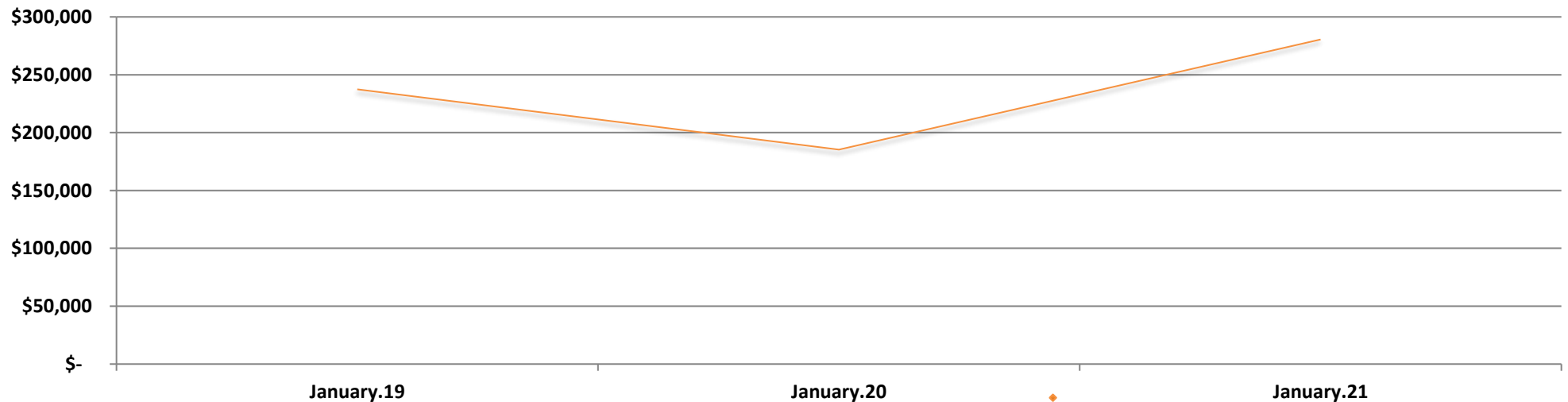
## January, 2021



## Year to Date



## Historical Average Prices



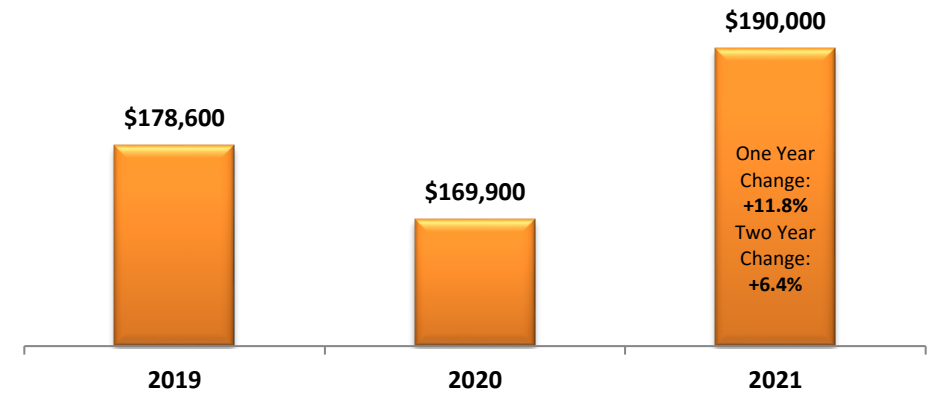
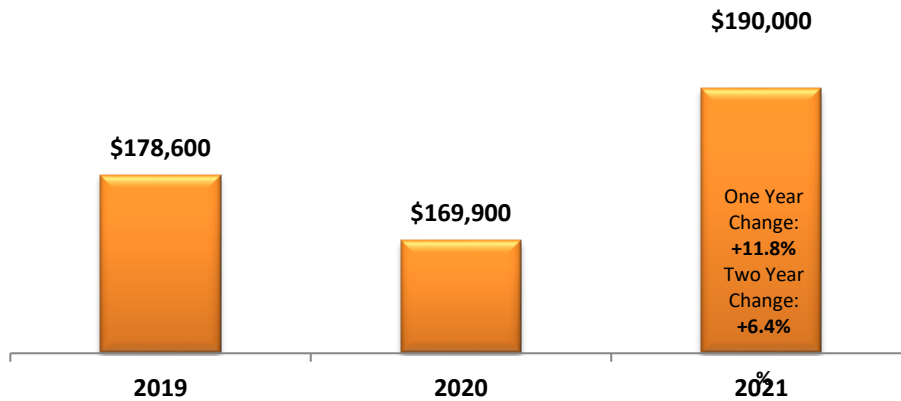
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

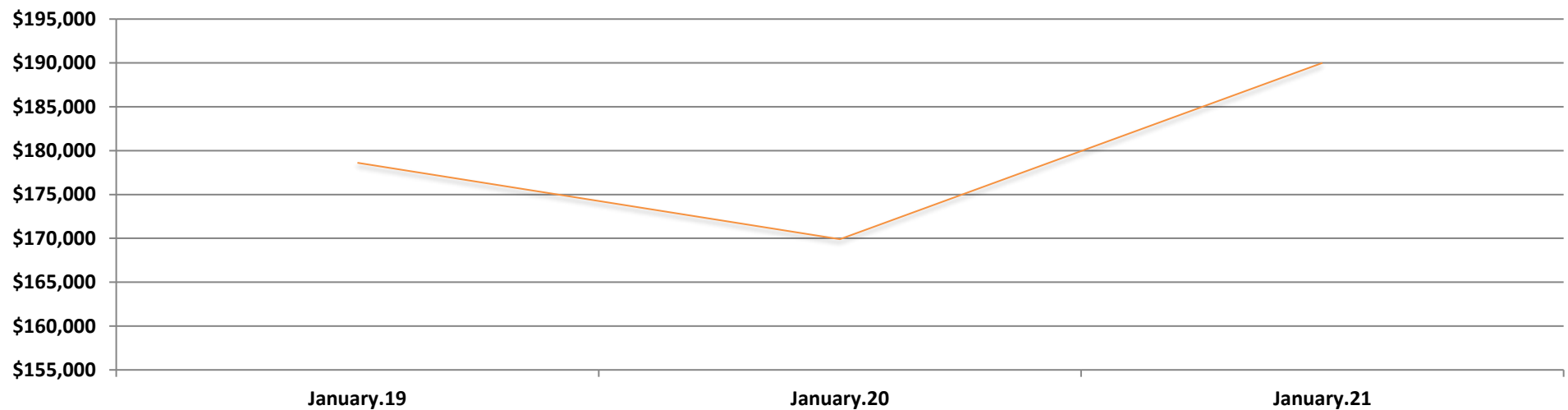
## January, 2021

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

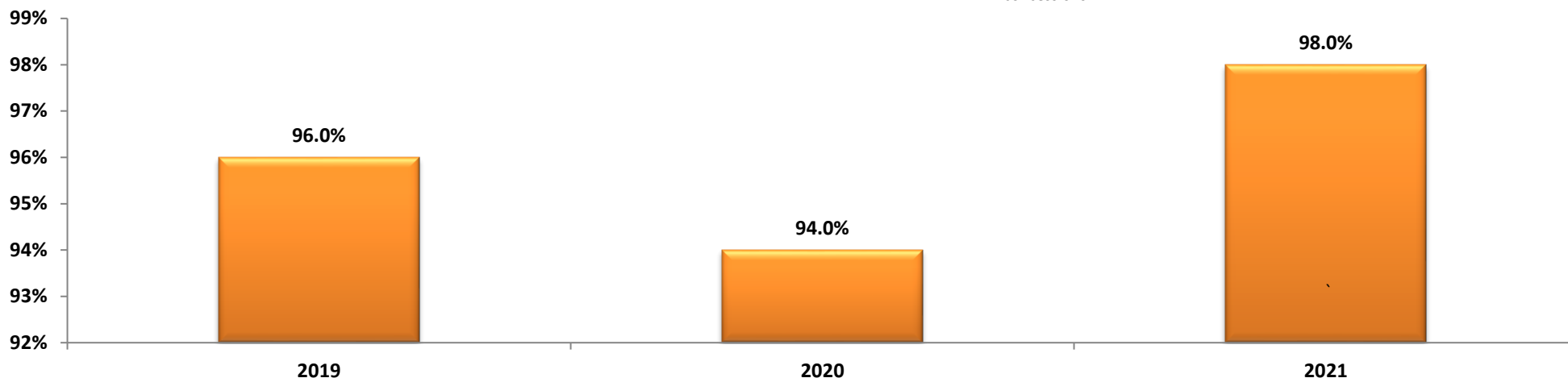
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



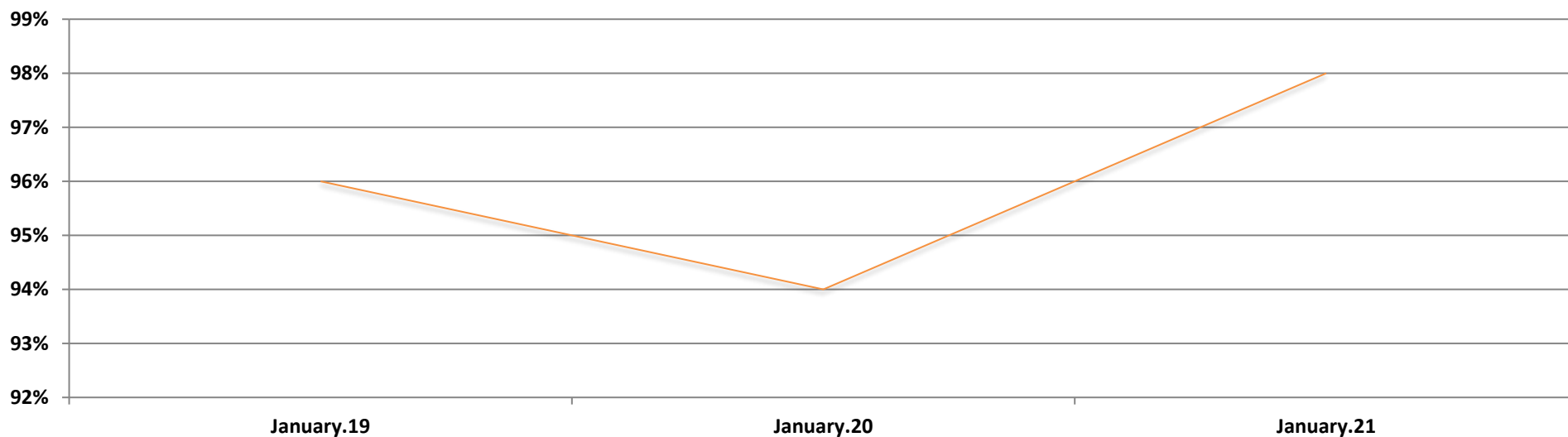
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## January, 2021

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

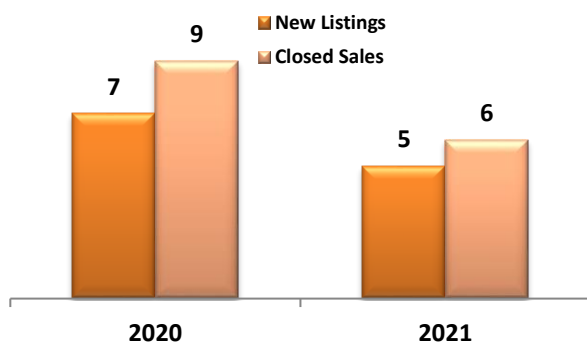
January, 2021

Year to Date

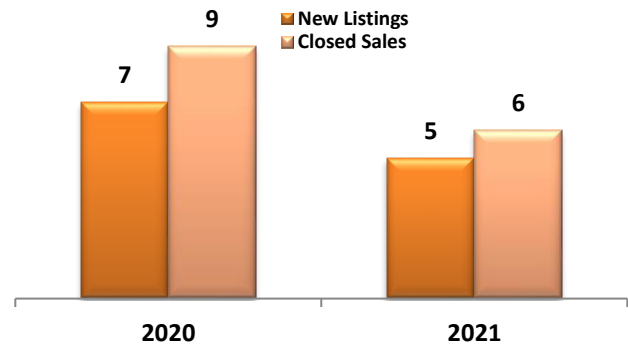
Faribault County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	5	-28.6%	7	5	-28.6%
Closed Sales	9	6	-33.3%	9	6	-33.3%
Average Sales Price	\$ 95,544	\$ 77,483	-18.9%	\$ 95,544	\$ 77,483	-18.9%
Percent of Original Last Price Received at Sale*	91.0%	91.0%	0.0%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	123	62	-49.6%	123	62	-49.6%
Total Current Inventory**	39	15	-61.5%		.	.
Single-Family Detached Inventory	38	13	-65.8%		.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

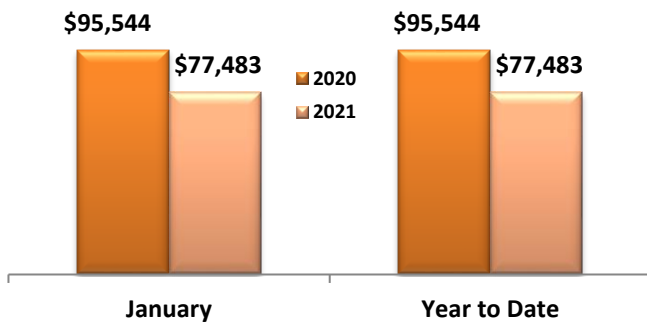
## Activity-Most Recent Month



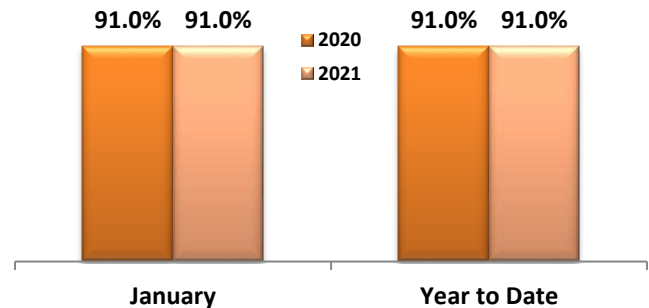
## Activity-Year to Date



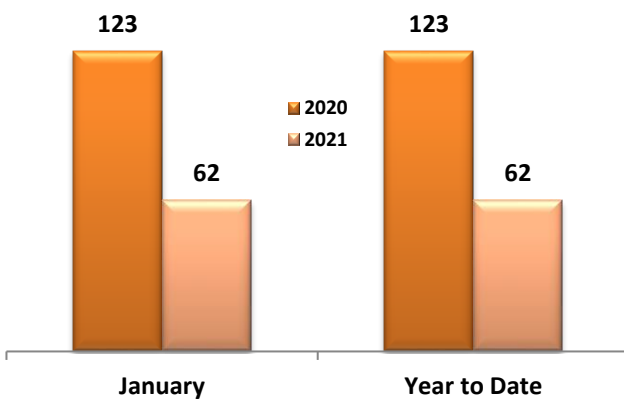
## Average Sales Price



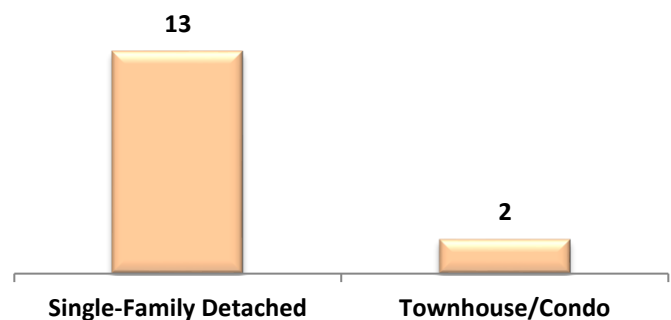
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

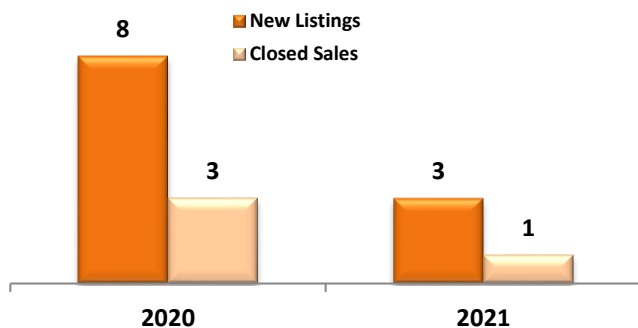
January, 2021

Year to Date

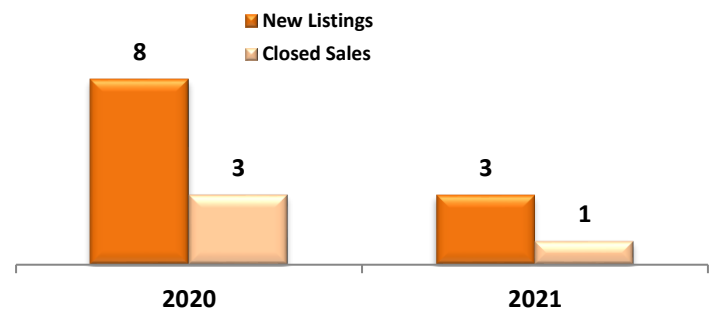
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	8	3	-62.5%	8	3	-62.5%
Closed Sales	3	1	-66.7%	3	1	-66.7%
Average Sales Price	\$ 205,800	\$ 155,000	-24.7%	\$ 205,800	\$ 155,000	-24.7%
Percent of Original Last Price Received at Sale*	101.0%	93.0%	-7.9%	101.0%	93.0%	-7.9%
Average Days on Market Until Sale	77	63	-18.2%	77	63	-18.2%
Total Current Inventory**	19	7	-63.2%	.	.	.
Single-Family Detached Inventory	17	7	-58.8%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

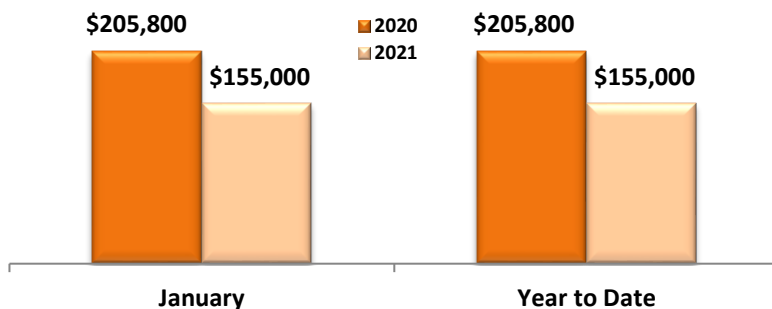
### Activity-Most Recent Month



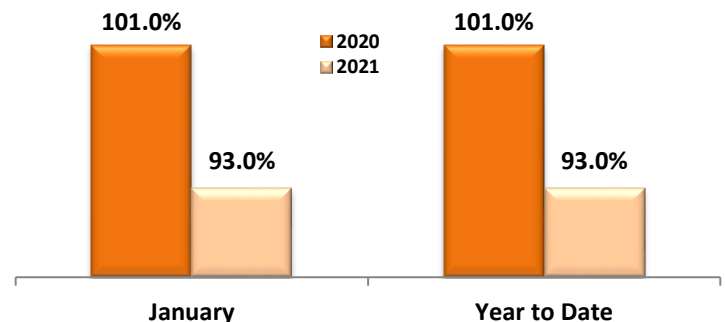
### Activity-Year to Date



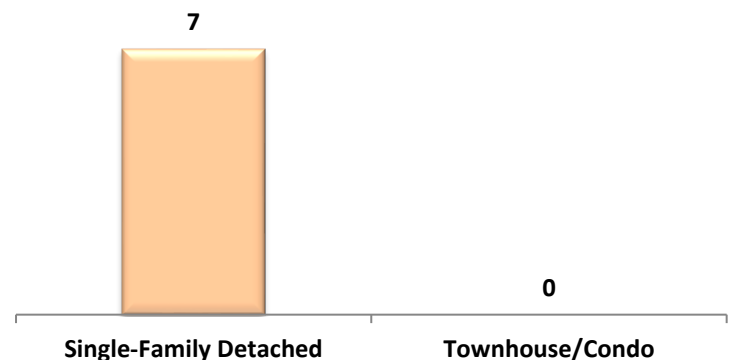
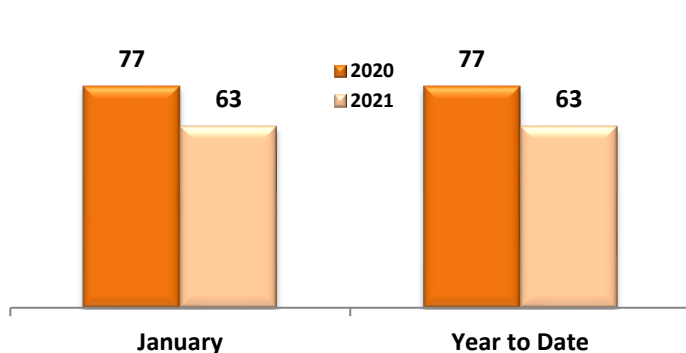
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Elysian/Waterville

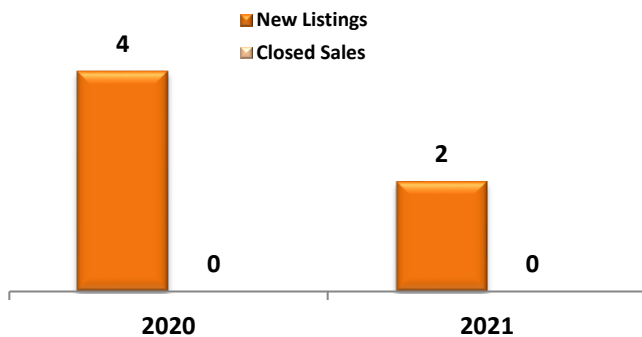
January, 2021

Year to Date

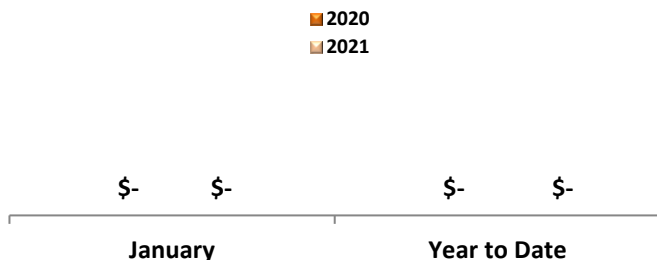
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	4	2	-50.0%	4	2	-50.0%
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	13	1	-92.3%	.	.	.
Single-Family Detached Inventory	13	1	-92.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

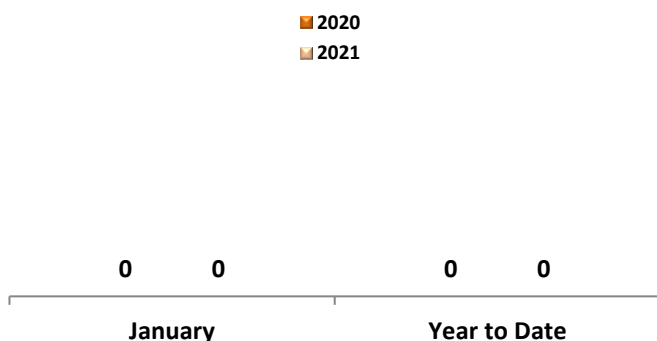
## Activity-Most Recent Month



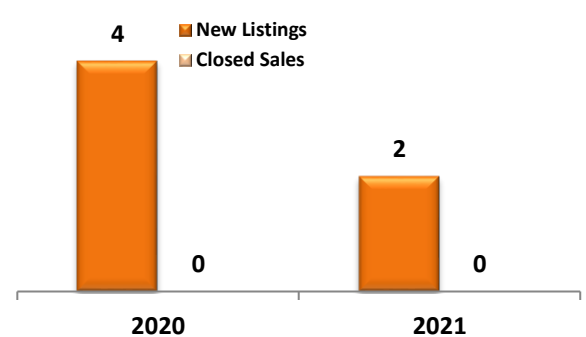
## Average Sales Price



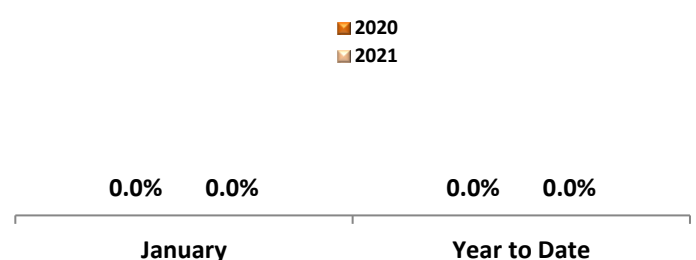
## Average Days on Market Until Sale



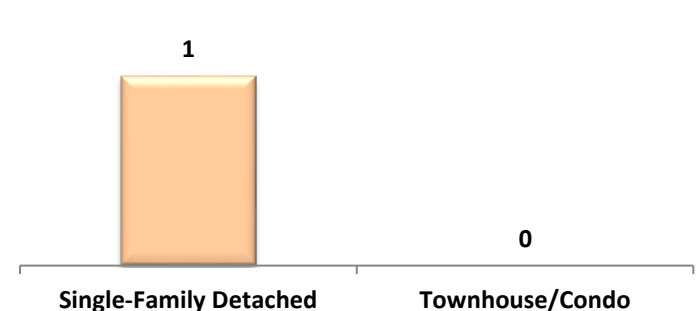
## Activity-Year to Date



## Ratio of Sales Price to Original List Price



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lake Crystal

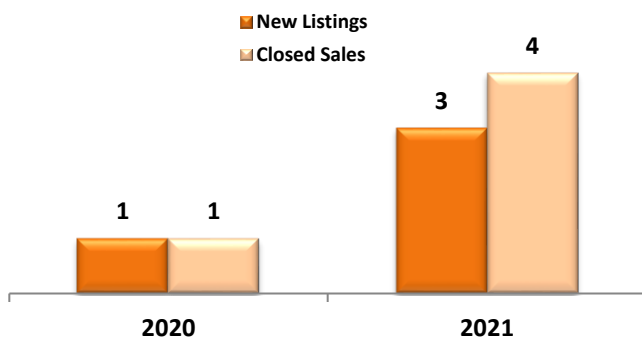
## January 2021

## Year to Date

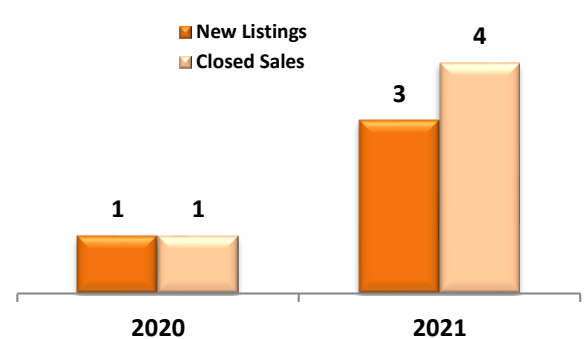
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	1	3	200.0%	1	3	200.0%
Closed Sales	1	4	300.0%	1	4	300.0%
Average Sales Price	\$ 175,000	\$ 159,625	-8.8%	\$ 175,000	\$ 159,625	-8.8%
Percent of Original Last Price Received at Sale*	90.0%	89.0%	-1.1%	90.0%	89.0%	-1.1%
Average Days on Market Until Sale	130	61	-53.1%	130	61	-53.1%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

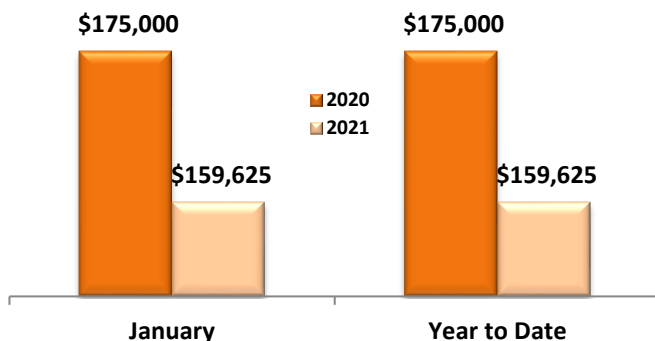
### Activity-Most Recent Month



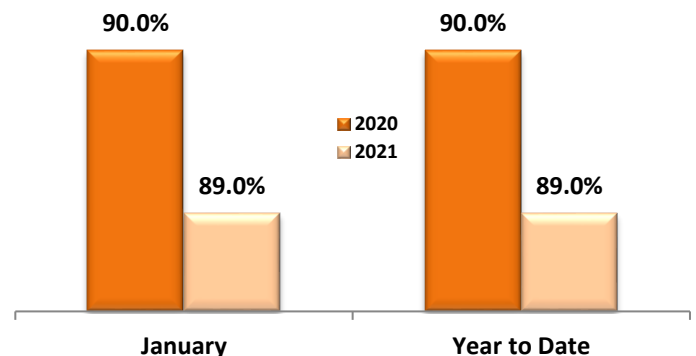
### Activity-Year to Date



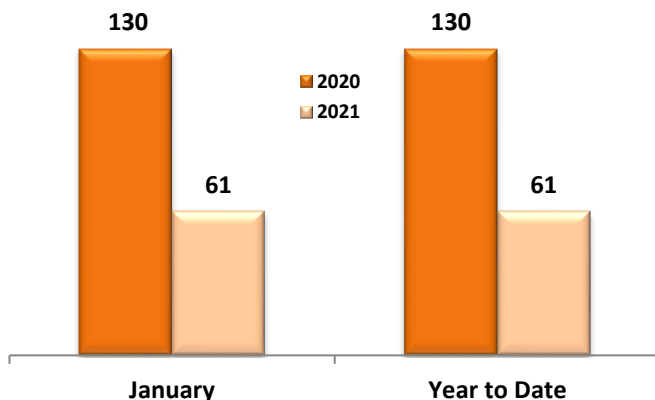
### Average Sales Price



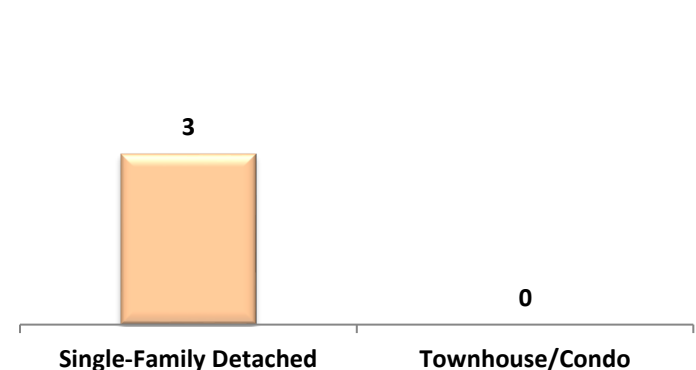
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

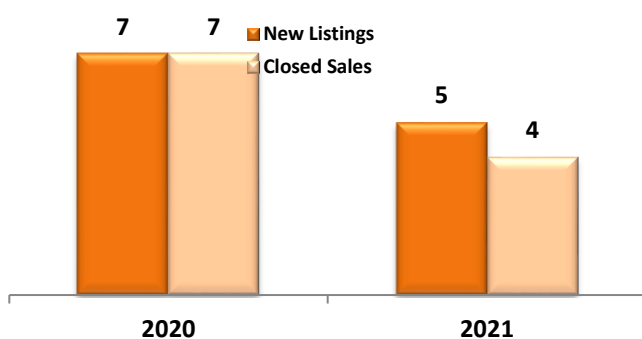
January, 2021

Year to Date

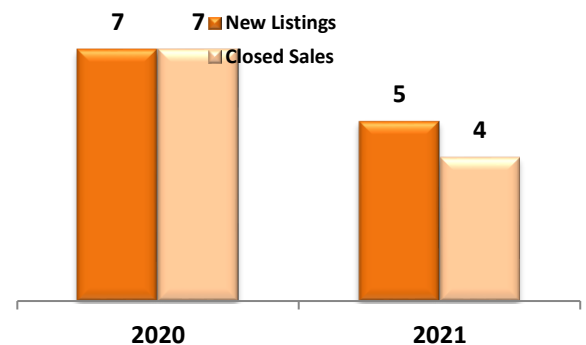
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	5	-28.6%	7	5	-28.6%
Closed Sales	7	4	-42.9%	7	4	-42.9%
Average Sales Price	\$ 176,128	\$ 188,100	6.8%	\$ 176,128	\$ 188,100	6.8%
Percent of Original Last Price Received at Sale*	97.0%	75.0%	-22.7%	97.0%	75.0%	-22.7%
Average Days on Market Until Sale	97	111	14.4%	97	111	14.4%
Total Current Inventory**	17	3	-82.4%	.	.	.
Single-Family Detached Inventory	17	3	-82.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

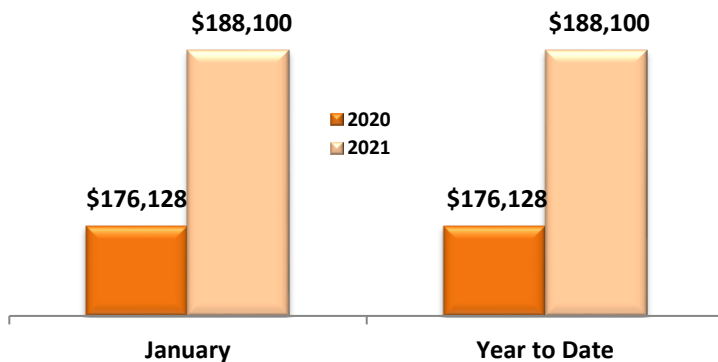
## Activity-Most Recent Month



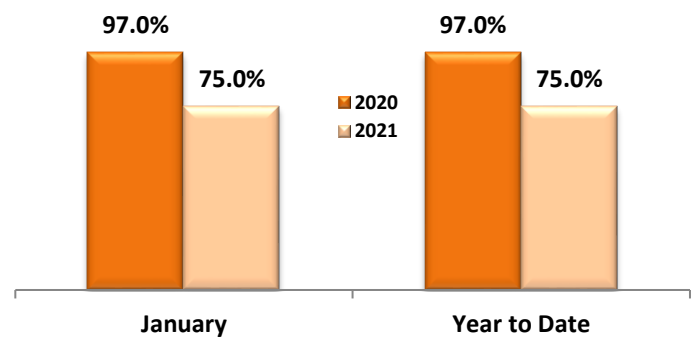
## Activity-Year to Date



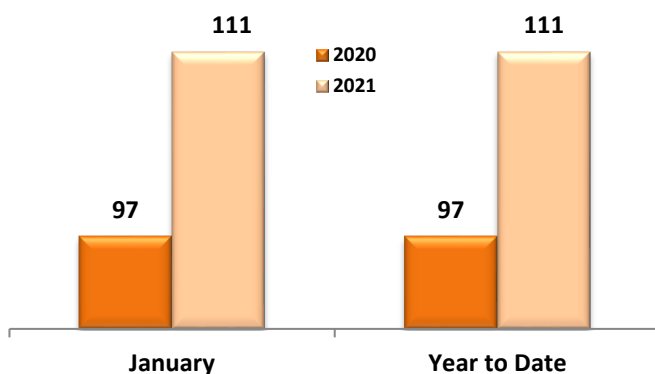
## Average Sales Price



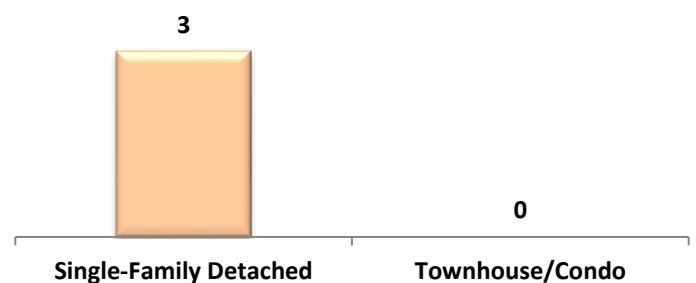
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

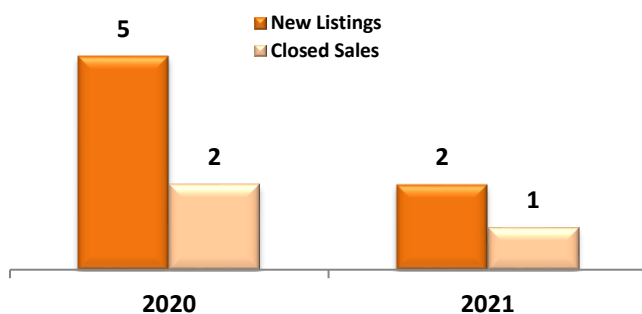
January, 2021

Year to Date

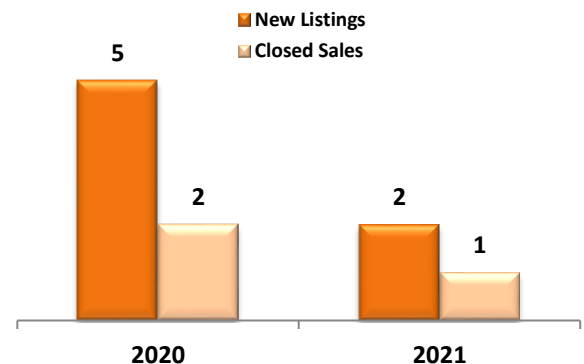
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	2	-60.0%	5	2	-60.0%
Closed Sales	2	1	-50.0%	2	1	-50.0%
Average Sales Price	\$ 157,500	\$ 215,000	36.5%	\$ 157,500	\$ 215,000	36.5%
Percent of Original List Price Received at Sale*	96.0%	98.0%	2.1%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	47	63	34.0%	47	63	34.0%
Total Current Inventory**	5	2	-60.0%	.	.	.
Single-Family Detached Inventory	5	2	-60.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

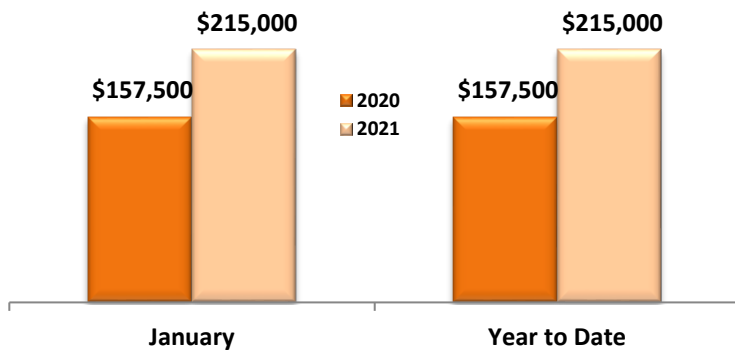
### Activity-Most Recent Month



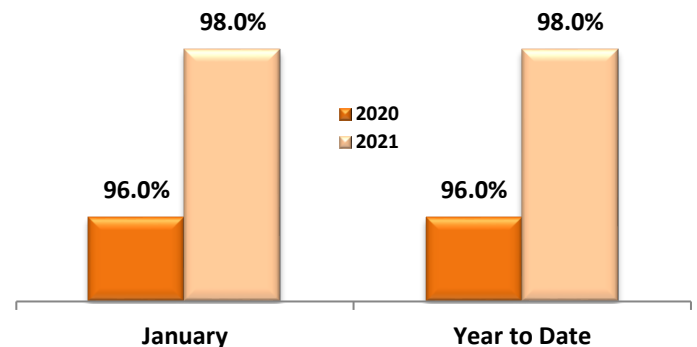
### Activity-Year to Date



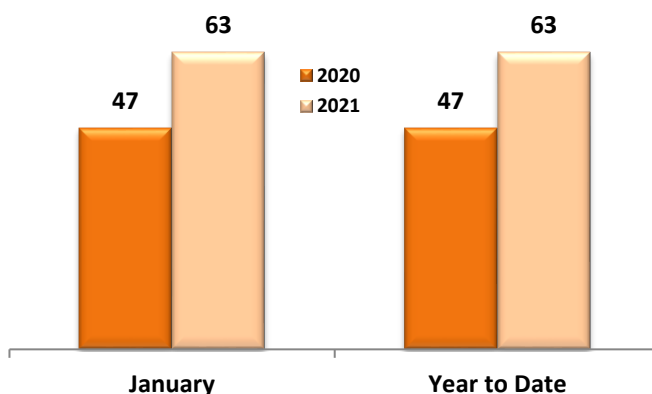
### Average Sales Price



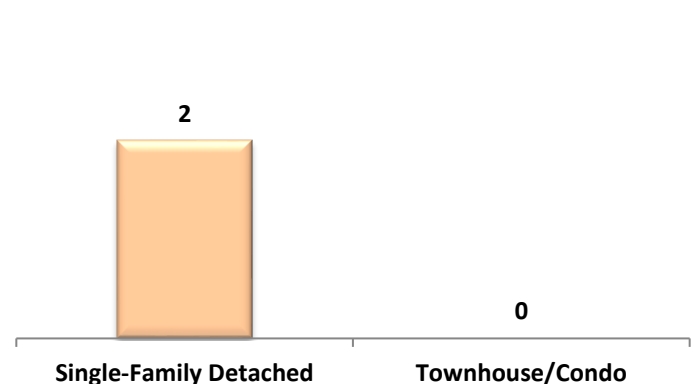
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Madelia/St. James

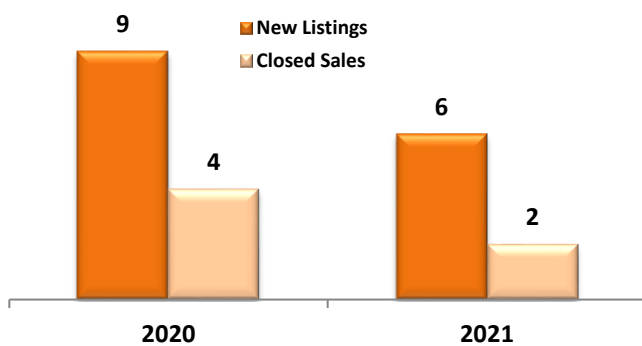
January, 2021

Year to Date

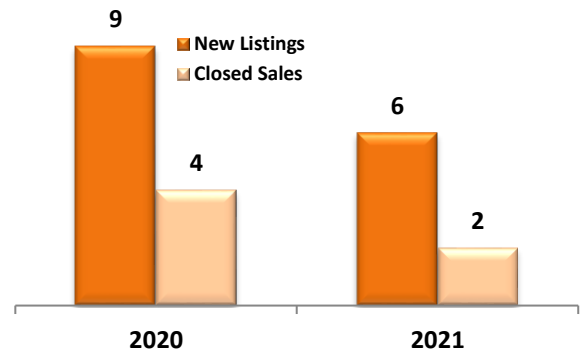
Watonwan County, MN	2020	2021	Change	2020	2021	Change
New Listings	9	6	-33.3%	9	6	-33.3%
Closed Sales	4	2	-50.0%	4	2	-50.0%
Average Sales Price	\$ 97,745	\$213,500	118.4%	\$ 97,745	\$213,500	118.4%
Percent of Original Last Price Received at Sale*	95.0%	94.0%	-1.1%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	62	202	225.8%	62	202	225.8%
Total Current Inventory**	47	17	-63.8%	.	.	.
Single-Family Detached Inventory	47	17	-63.8%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

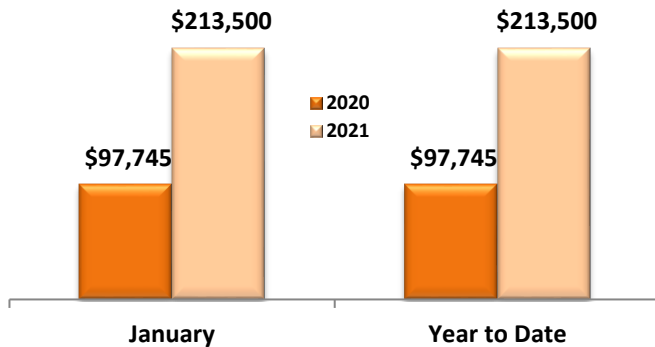
## Activity-Most Recent Month



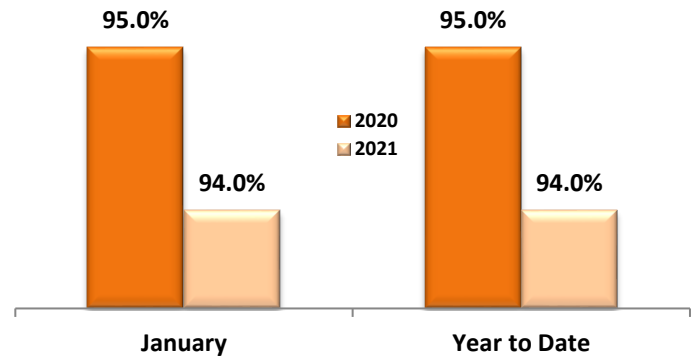
## Activity-Year to Date



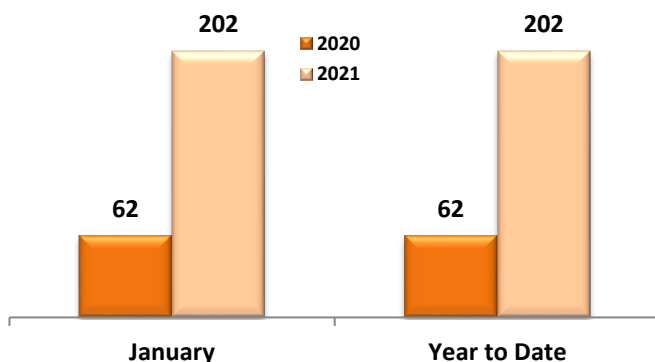
## Average Sales Price



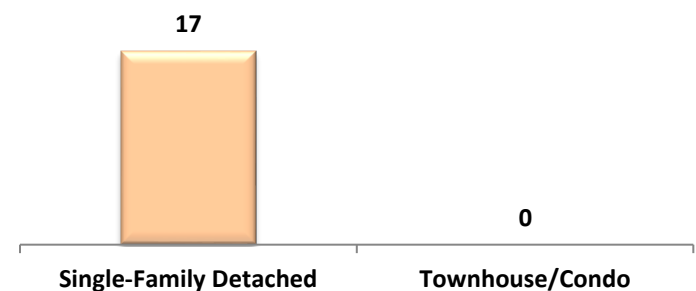
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato Central

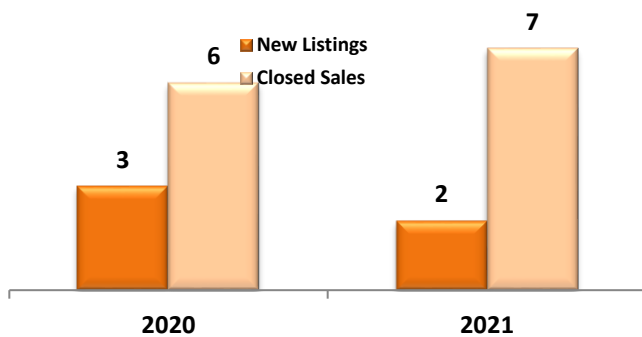
January, 2021

Year to Date

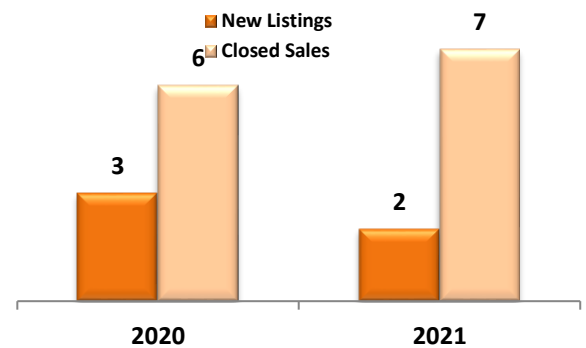
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	3	2	-33.3%	3	2	-33.3%
Closed Sales	6	7	16.7%	6	7	16.7%
Average Sales Price	\$ 108,029	\$ 195,042	80.5%	\$ 108,029	\$ 195,042	80.5%
Percent of Original Last Price Received at Sale*	91.0%	99.0%	8.8%	91.0%	99.0%	8.8%
Average Days on Market Until Sale	69	66	-4.3%	69	66	-4.3%
Total Current Inventory**	7	5	-28.6%	.	.	.
Single-Family Detached Inventory	7	5	-28.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

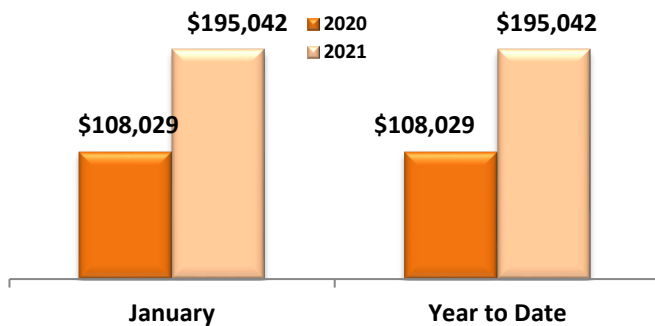
### Activity-Most Recent Month



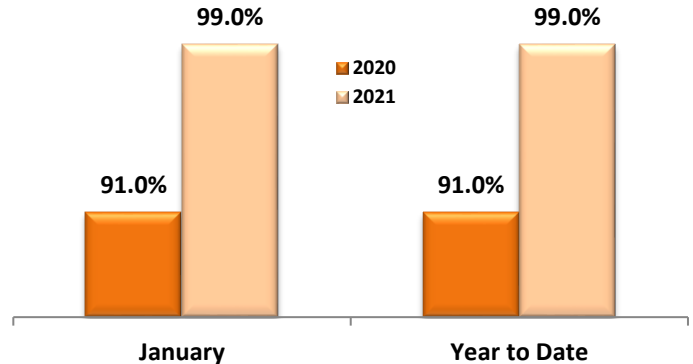
### Activity-Year to Date



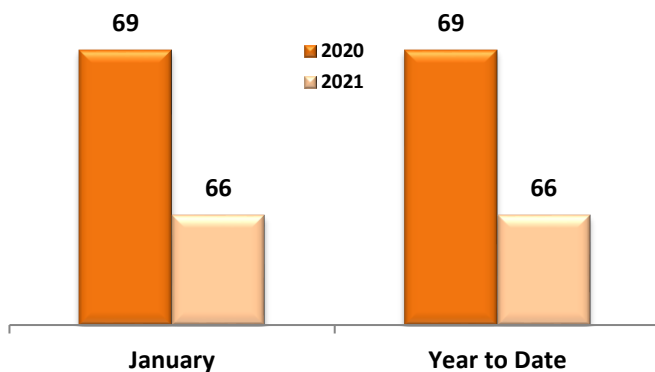
### Average Sales Price



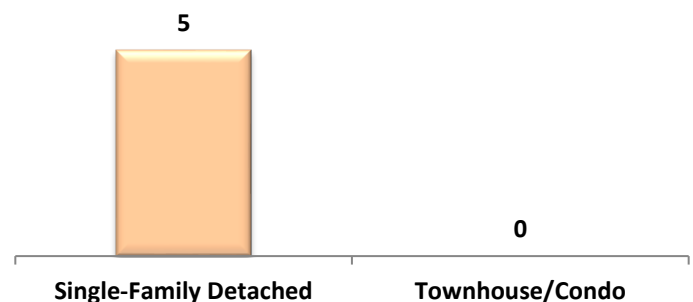
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## Mankato Hilltop

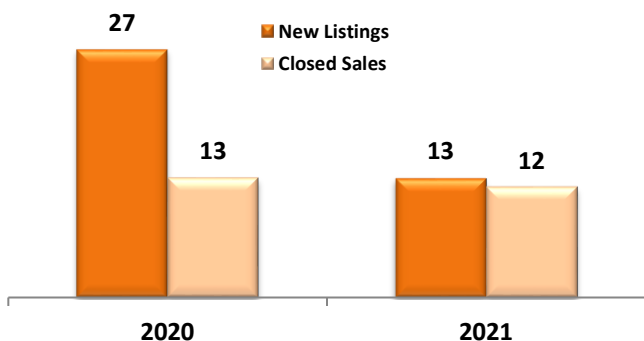
January, 2021

Year to Date

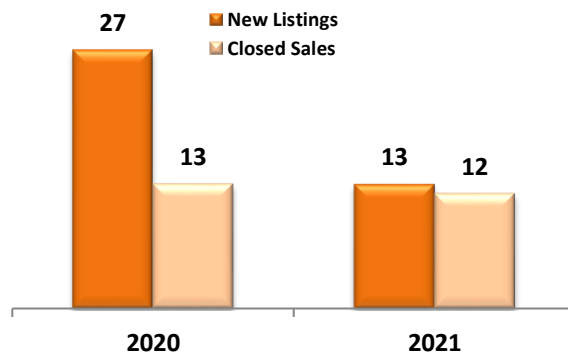
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	27	13	-51.9%	27	13	-51.9%
Closed Sales	13	12	-7.7%	13	12	-7.7%
Average Sales Price	\$ 212,346	\$ 285,775	34.6%	\$ 212,346	\$ 285,775	34.6%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	142	85	-40.1%	142	85	-40.1%
Total Current Inventory**	65	18	-72.3%	.	.	.
Single-Family Detached Inventory	44	7	-84.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

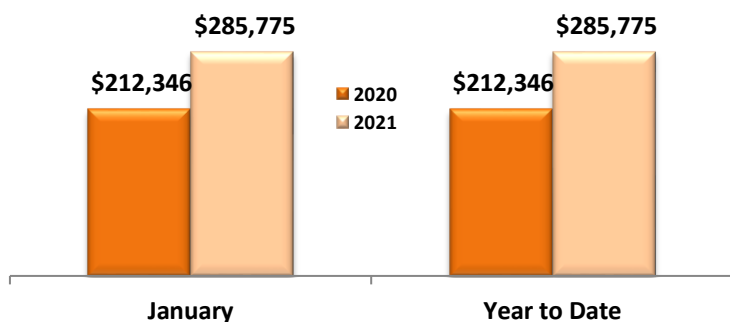
### Activity-Most Recent Month



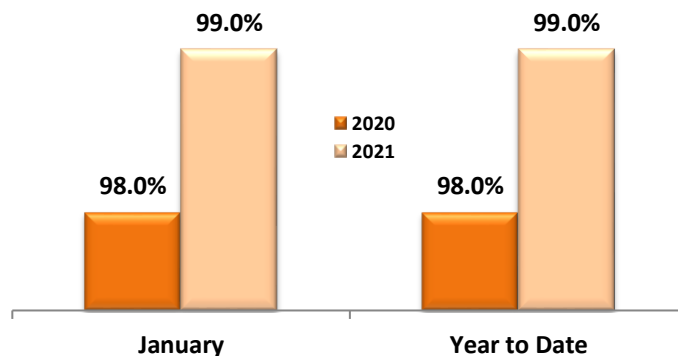
### Activity-Year to Date



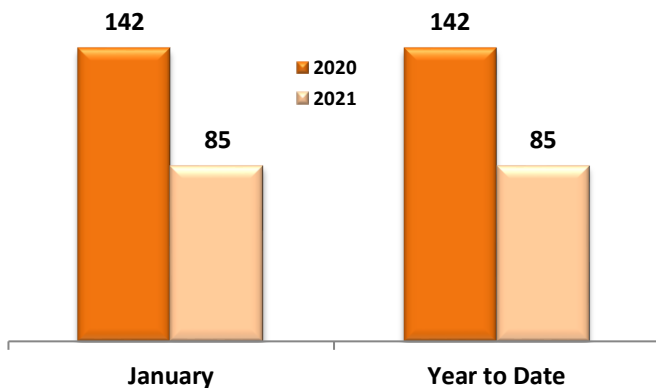
### Average Sales Price



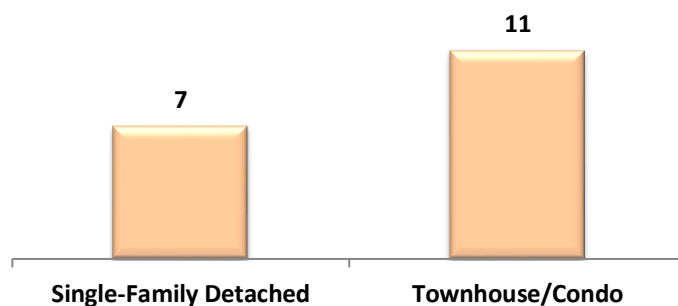
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

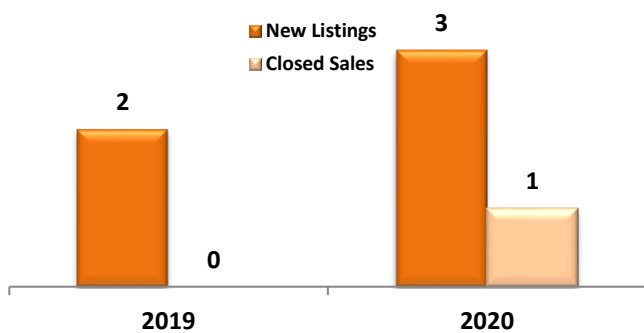
January 2021

Year to Date

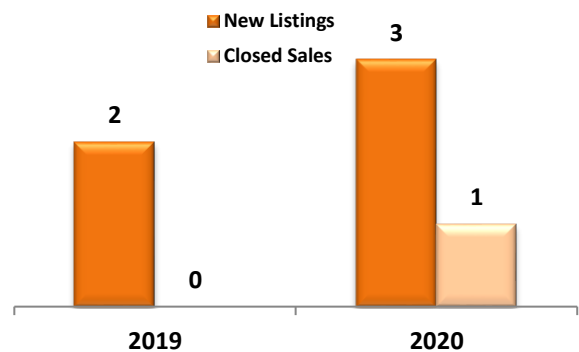
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	2	3	50.0%
Closed Sales	0	1	#DIV/0!	0	1	#DIV/0!
Average Sales Price	\$ -	\$ 328,750	#DIV/0!	\$ -	\$ 328,750	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	100.0%	#DIV/0!	0.0%	100.0%	#DIV/0!
Average Days on Market Until Sale	0	70	#DIV/0!	0	70	#DIV/0!
Total Current Inventory**	8	10	25.0%	.	.	.
Single-Family Detached Inventory	7	9	28.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

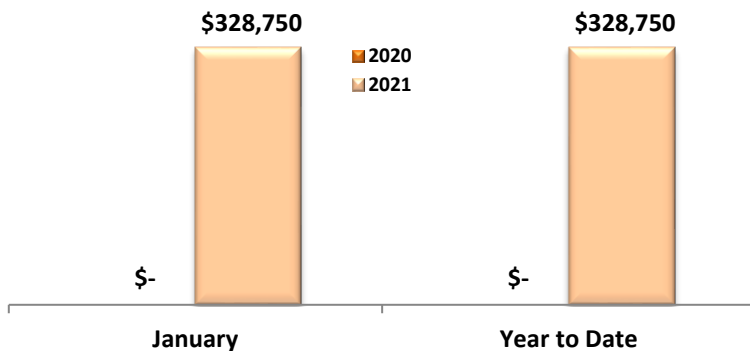
## Activity-Most Recent Month



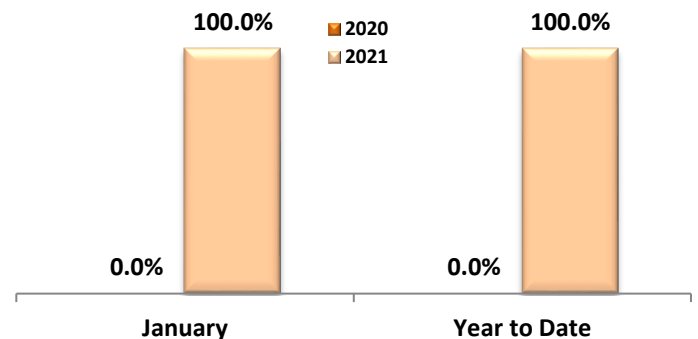
## Activity-Year to Date



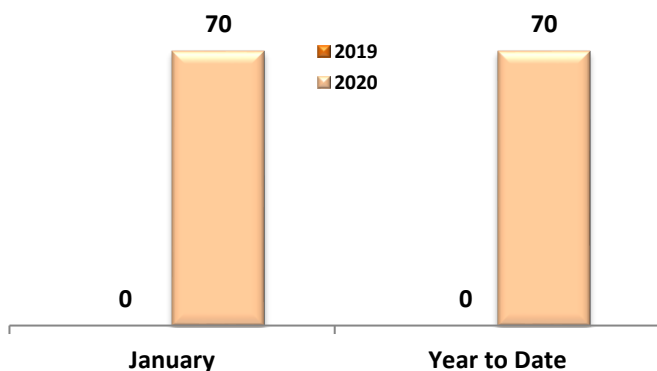
## Average Sales Price



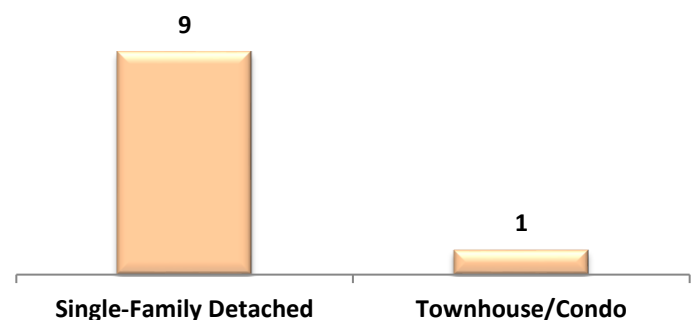
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato and North Mankato

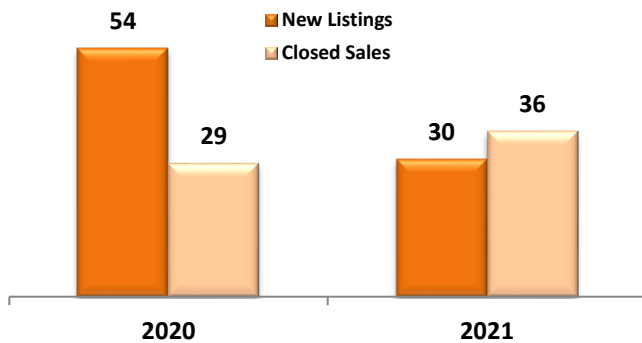
January, 2021

Year to Date

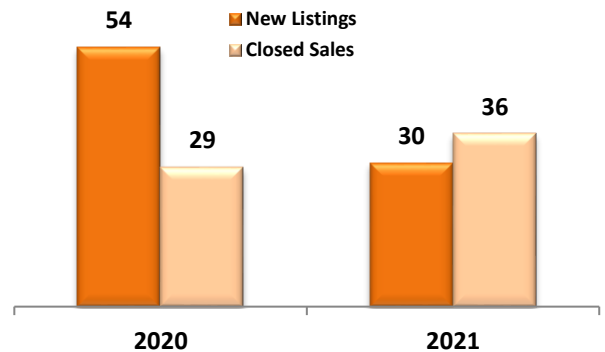
Blue Earth/Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	54	30	-44.4%	54	30	-44.4%
Closed Sales	29	36	24.1%	29	36	24.1%
Average Sales Price	\$ 185,299	\$ 280,484	51.4%	\$ 185,299	\$ 280,484	51.4%
Percent of Original Last Price Received at Sale*	94.0%	98.0%	4.3%	94.0%	98.0%	4.3%
Average Days on Market Until Sale	122	76	-37.7%	122	76	-37.7%
Total Current Inventory**	133	41	-69.2%	.	.	.
Single-Family Detached Inventory	108	29	-73.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

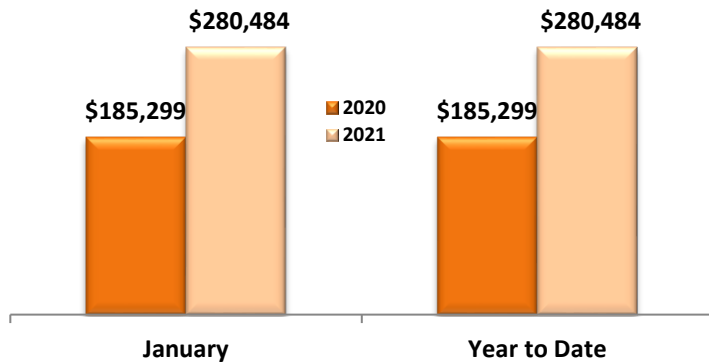
### Activity-Most Recent Month



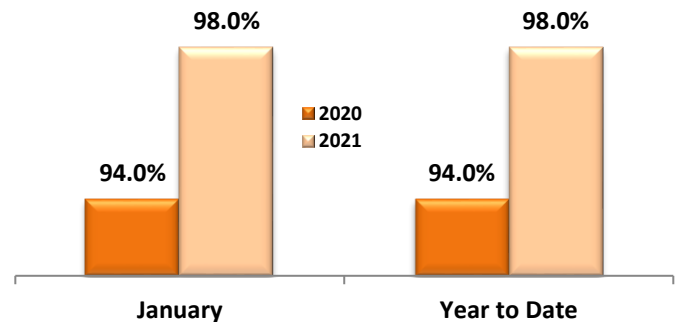
### Activity-Year to Date



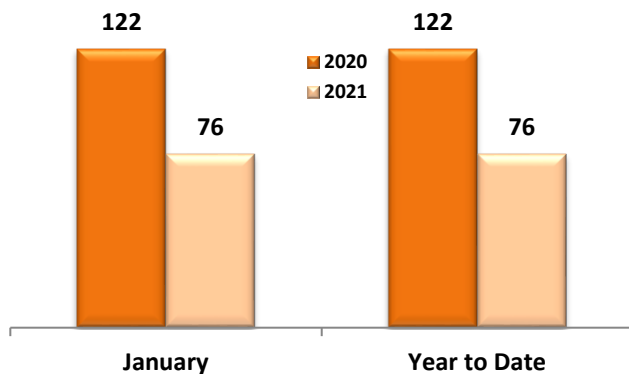
### Average Sales Price



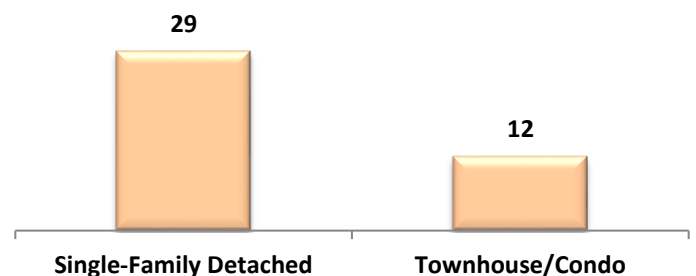
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Mapleton/Amboy/Minnesota Lake/Good Thunder

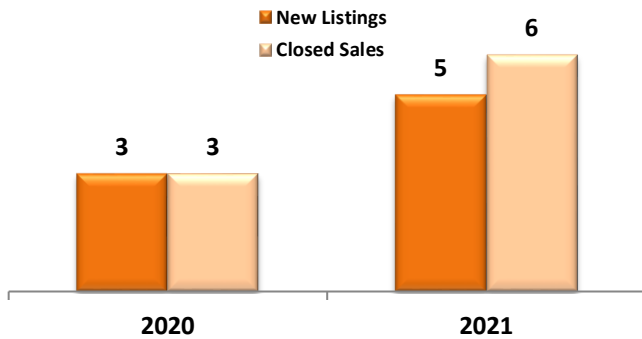
January 2021

Year to Date

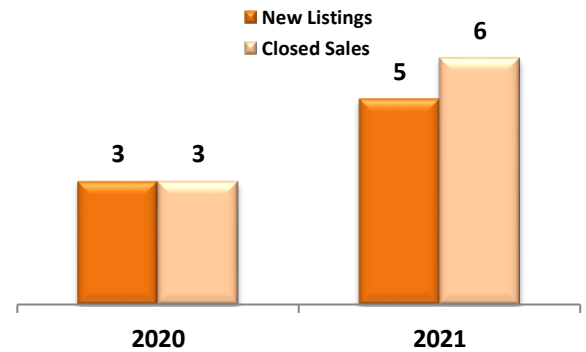
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	3	5	66.7%	3	5	66.7%
Closed Sales	3	6	100.0%	3	6	100.0%
Average Sales Price	\$ 120,666	\$ 194,533	61.2%	\$ 120,666	\$ 194,533	61.2%
Percent of Original Last Price Received at Sale*	79.0%	93.0%	17.7%	79.0%	93.0%	17.7%
Average Days on Market Until Sale	248	116	-53.2%	248	116	-53.2%
Total Current Inventory**	19	3	-84.2%	.	.	.
Single-Family Detached Inventory	17	3	-82.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

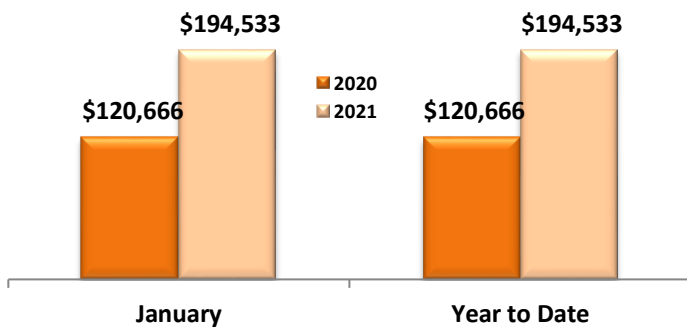
## Activity-Most Recent Month



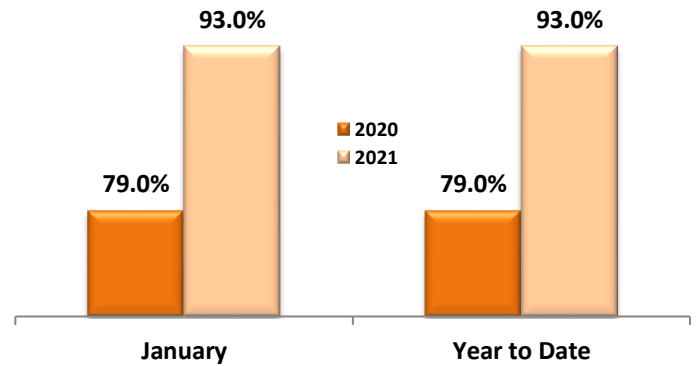
## Activity-Year to Date



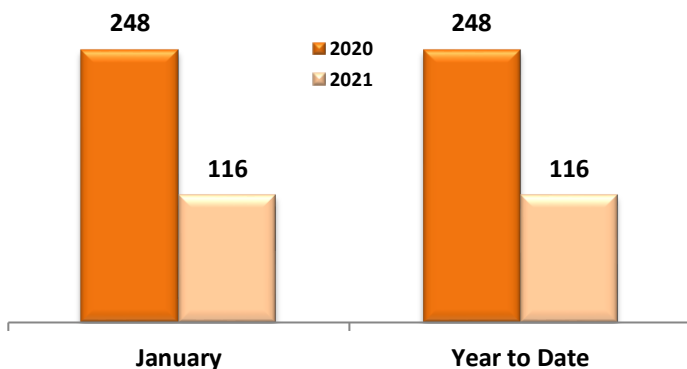
## Average Sales Price



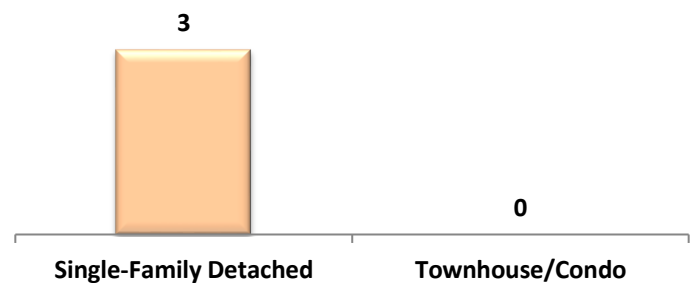
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

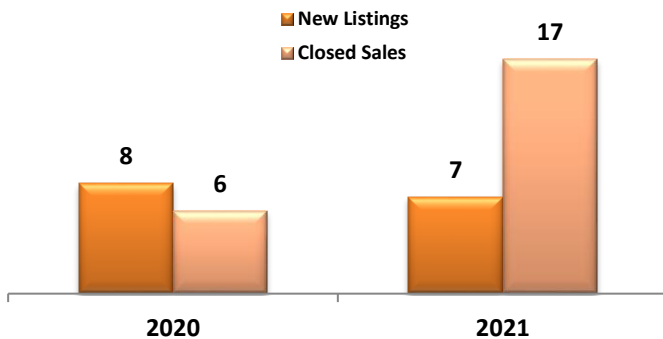
January, 2021

Year to Date

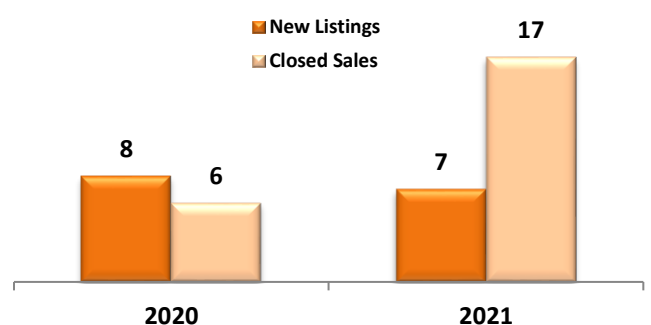
Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	8	7	-12.5%	8	7	-12.5%
Closed Sales	6	17	183.3%	6	17	183.3%
Average Sales Price	\$ 226,625	\$ 150,024	-33.8%	\$ 226,625	\$ 150,024	-33.8%
Percent of Original Last Price Received at Sale*	92.0%	97.0%	5.4%	164.0%	97.0%	-40.9%
Average Days on Market Until Sale	164	103	-37.2%	52	103	98.1%
Total Current Inventory**	52	9	-82.7%	.	.	.
Single-Family Detached Inventory	46	7	-84.8%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

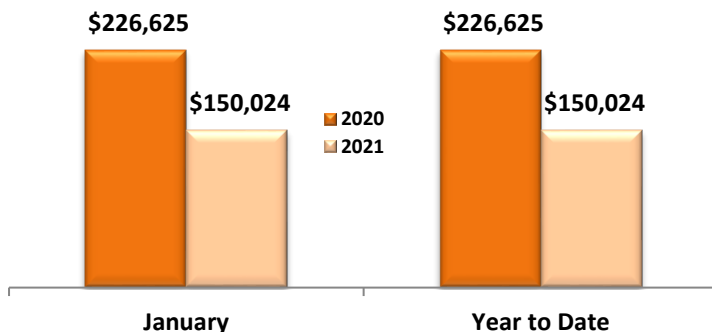
## Activity-Most Recent Month



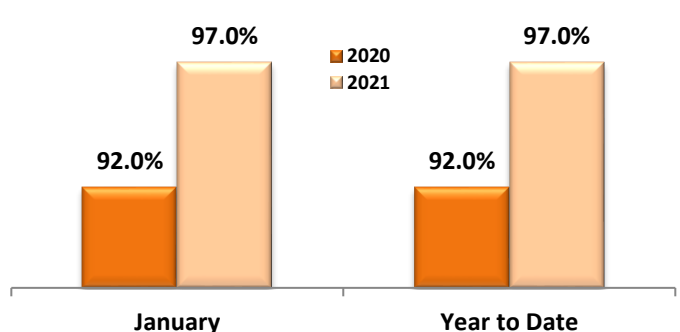
## Activity-Year to Date



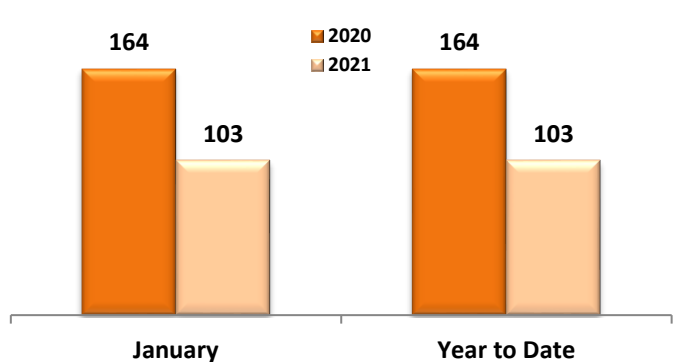
## Average Sales Price



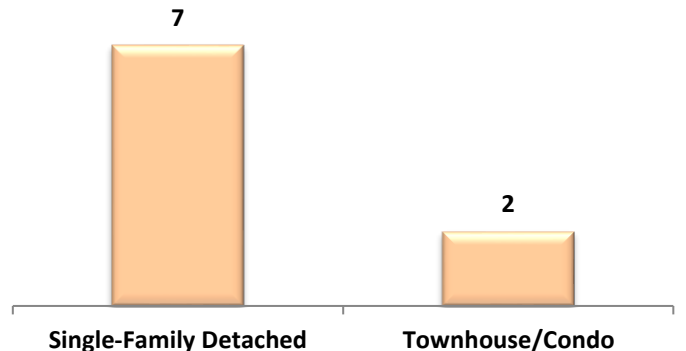
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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Nicollet/Judson

January, 2021

Year to Date

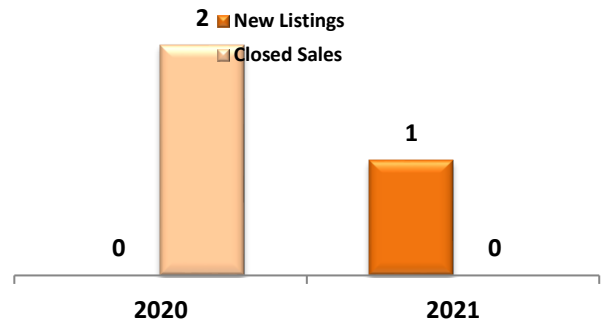
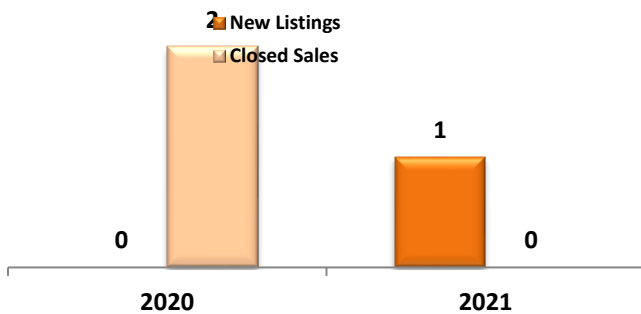
Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	0	1	#DIV/0!	0	1	#DIV/0!
Closed Sales	2	0	-100.0%	2	0	-100.0%
Average Sales Price	\$ 180,500	\$0	-100.0%	\$ 180,500	\$0	-100.0%
Percent of Original Last Price Received at Sale*	102.0%	0.0%	-100.0%	102.0%	0.0%	-100.0%
Average Days on Market Until Sale	109	0	-100.0%	109	0	-100.0%
Total Current Inventory**	1	0	-100.0%	.	.	.
Single-Family Detached Inventory	1	0	-100.0%	.	.	.

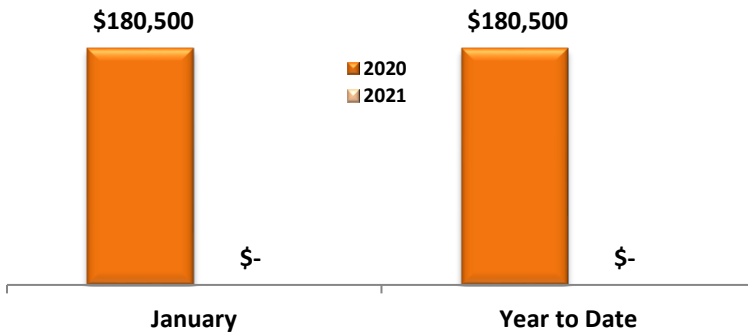
\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

## Activity-Most Recent Month

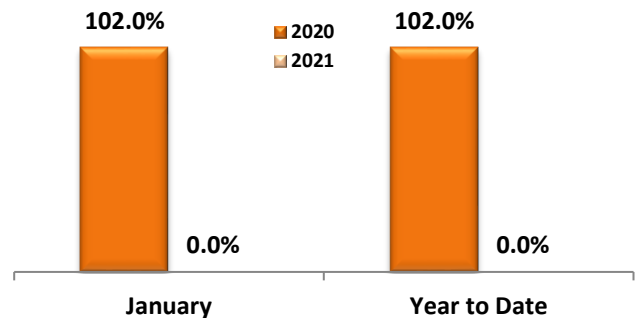
## Activity-Year to Date



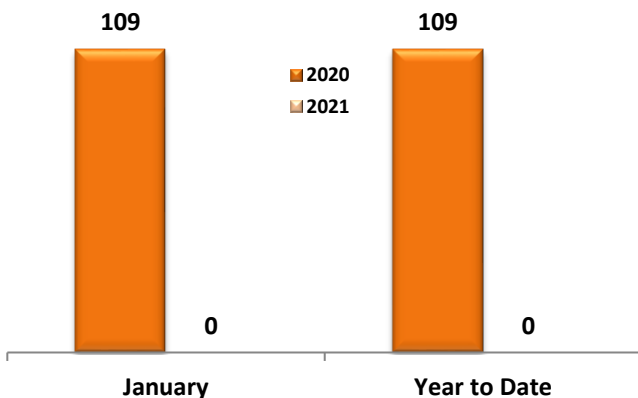
## Average Sales Price



## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

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## Rural Mankato and North Mankato

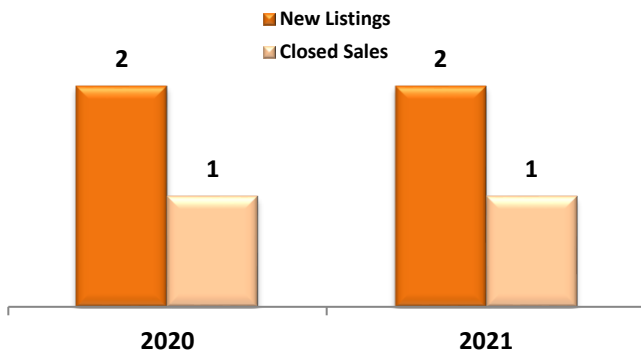
January, 2021

Year to Date

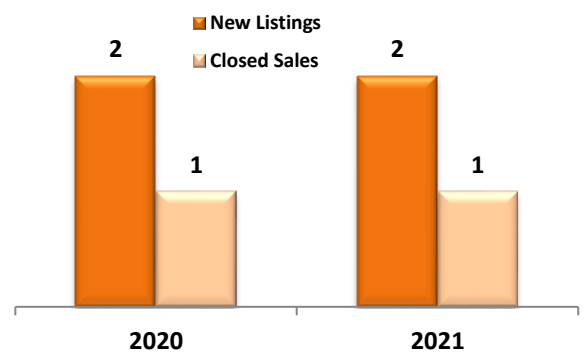
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	2	2	0.0%	2	2	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Average Sales Price	\$ 286,000	\$ 495,000	73.1%	\$ 286,000	\$ 495,000	73.1%
Percent of Original Last Price Received at Sale*	76.0%	100.0%	31.6%	76.0%	100.0%	31.6%
Average Days on Market Until Sale	590	12	-98.0%	590	12	-98.0%
Total Current Inventory**	7	2	-71.4%	.	.	.
Single-Family Detached Inventory	7	2	-71.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

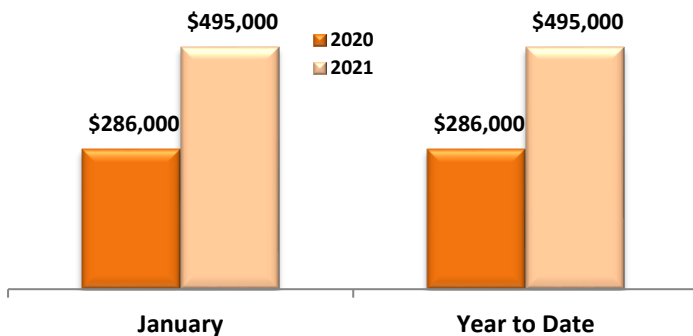
### Activity-Most Recent Month



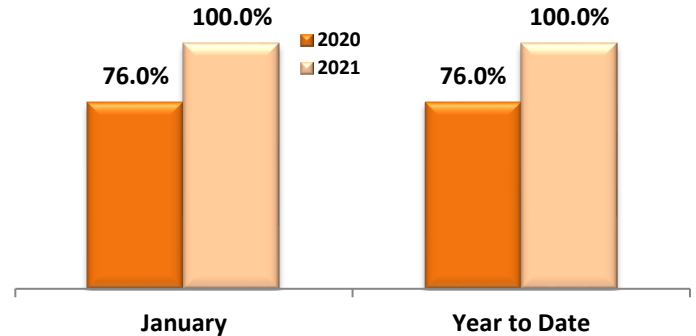
### Activity-Year to Date



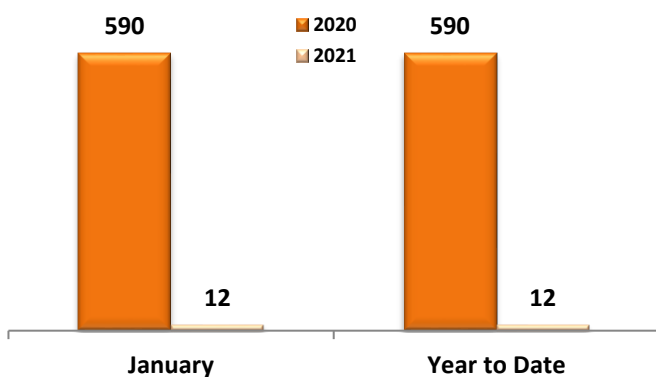
### Average Sales Price



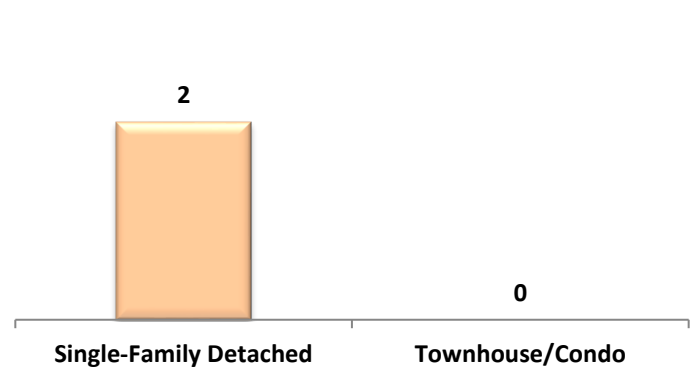
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Sleepy Eye/Comfrey

January, 2021

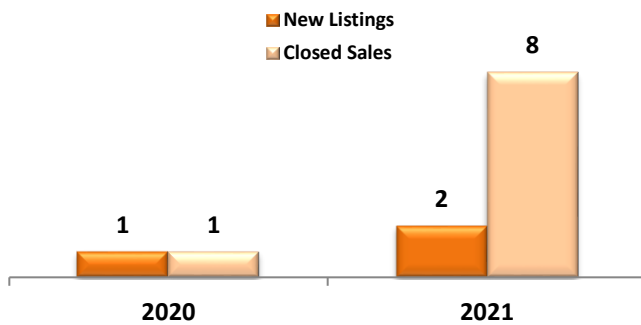
Year to Date

Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	1	2	100.0%	1	2	100.0%
Closed Sales	1	8	700.0%	1	8	700.0%
Average Sales Price	\$ 51,500	\$ 134,537	161.2%	\$ 51,500	\$ 134,537	161.2%
Percent of Original Last Price Received at Sale*	74.0%	94.0%	27.0%	74.0%	94.0%	27.0%
Average Days on Market Until Sale	109	98	-10.1%	109	98	-10.1%
Total Current Inventory**	13	4	-69.2%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

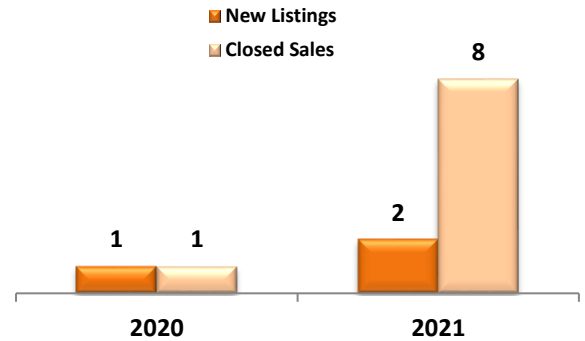
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

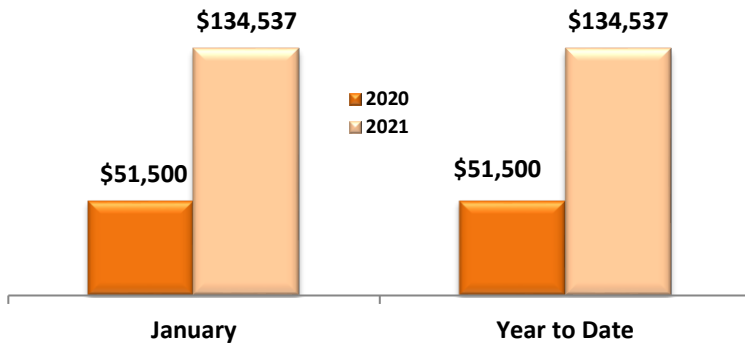
## Activity-Most Recent Month



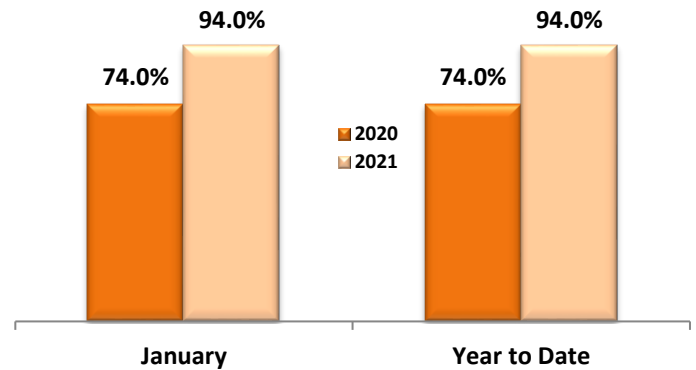
## Activity-Year to Date



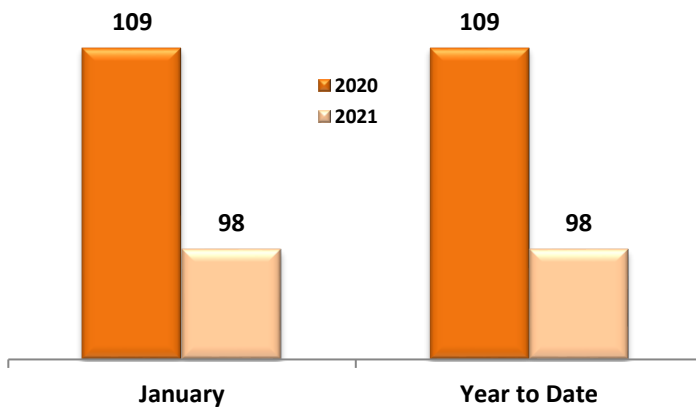
## Average Sales Price



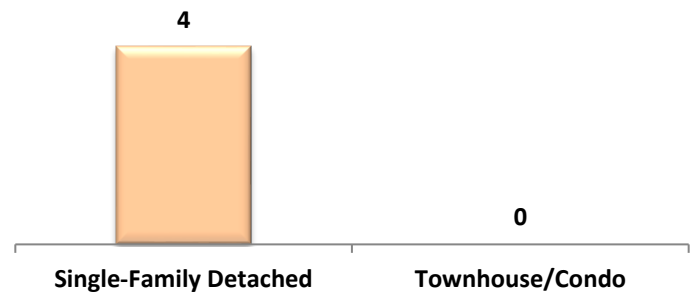
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

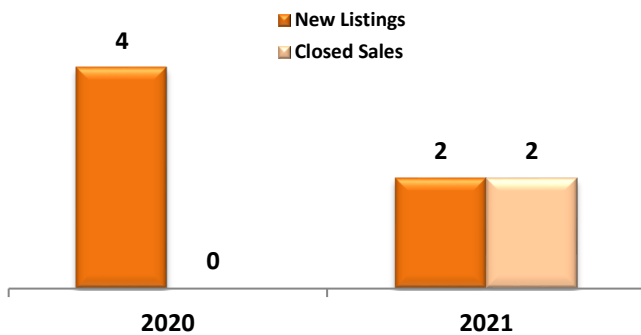
January, 2021 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

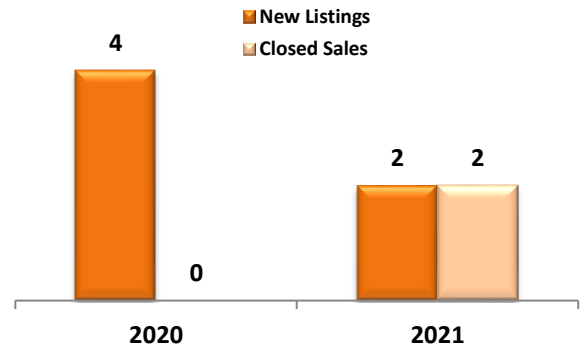
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	4	2	-50.0%	4	2	-50.0%
Closed Sales	0	2	#DIV/0!	0	2	#DIV/0!
Average Sales Price	\$ -	\$ 240,967	#DIV/0!	\$ -	\$ 240,967	#DIV/0!
Percent of Original Last Price Received at Sale*	0.0%	103.0%	#DIV/0!	0.0%	103.0%	#DIV/0!
Average Days on Market Until Sale	0	152	#DIV/0!	0	152	#DIV/0!
Total Current Inventory**	13	4	-69.2%	.	.	.
Single-Family Detached Inventory	12	4	-66.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

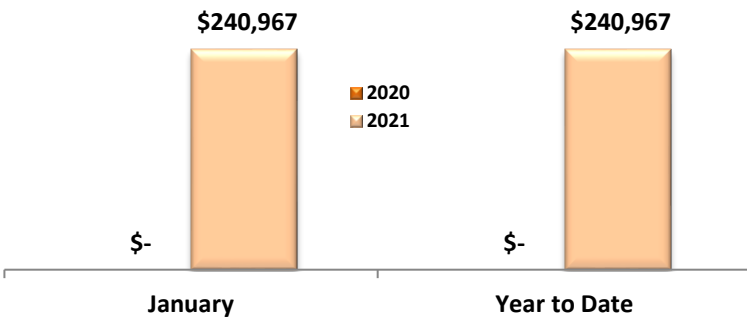
## Activity-Most Recent Month



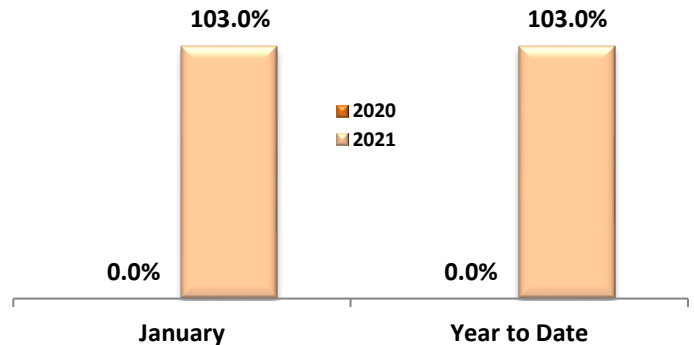
## Activity-Year to Date



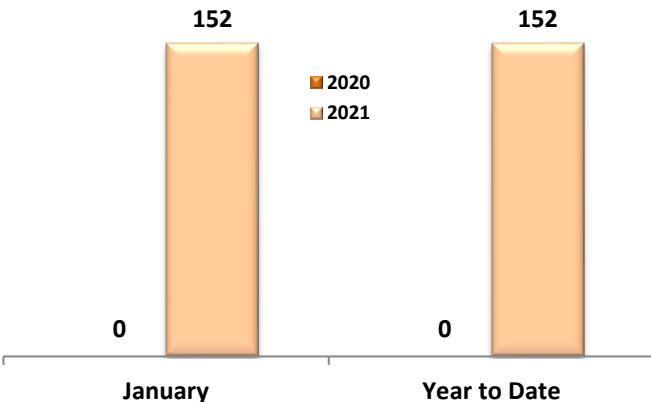
## Average Sales Price



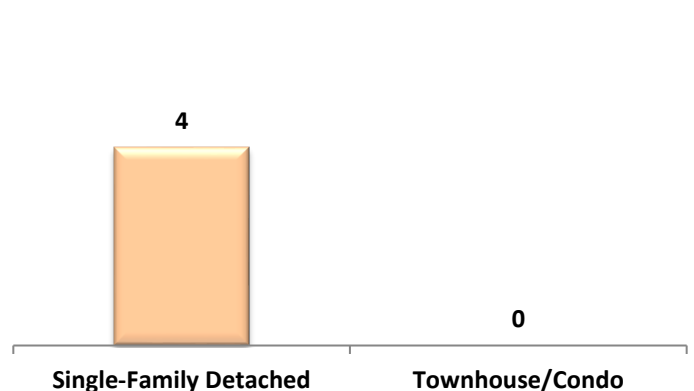
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

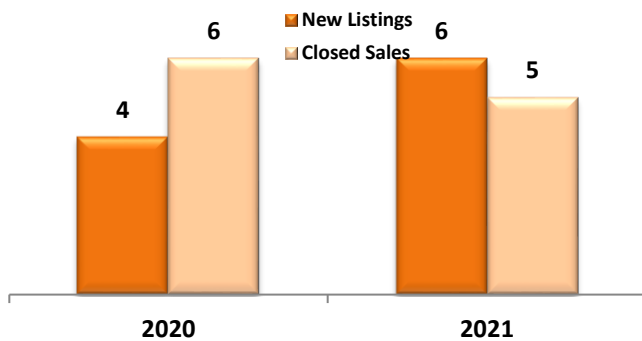
January, 2021

Year to Date

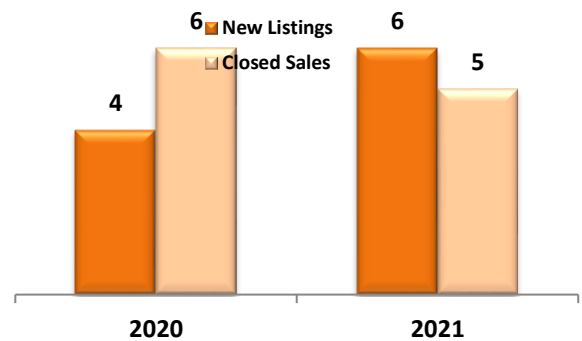
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	4	6	50.0%	4	6	50.0%
Closed Sales	6	5	-16.7%	6	5	-16.7%
Average Sales Price	\$ 200,750	\$ 287,480	43.2%	\$ 200,750	\$ 287,480	43.2%
Percent of Original Last Price Received at Sale*	96.0%	102.0%	6.3%	96.0%	102.0%	6.3%
Average Days on Market Until Sale	98	106	8.2%	98	106	8.2%
Total Current Inventory**	34	6	-82.4%	.	.	.
Single-Family Detached Inventory	30	5	-83.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

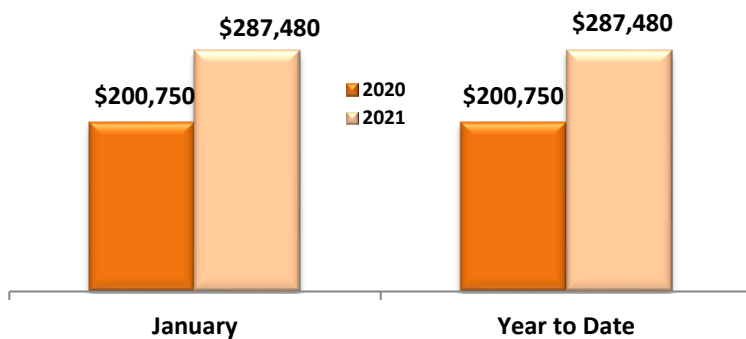
## Activity-Most Recent Month



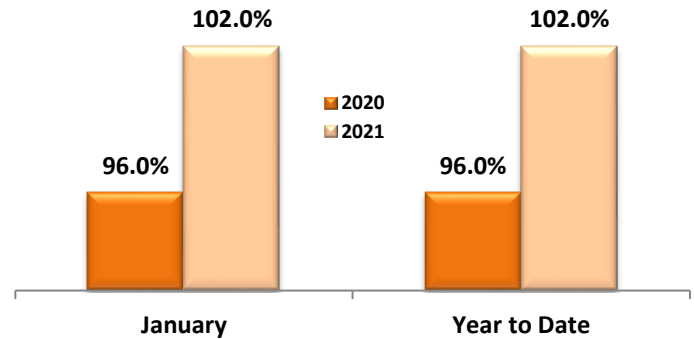
## Activity-Year to Date



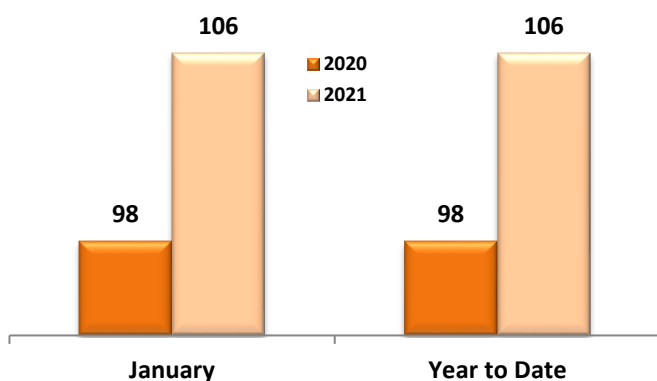
## Average Sales Price



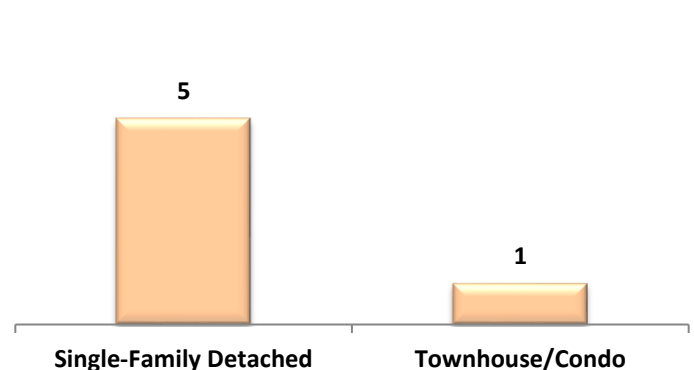
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

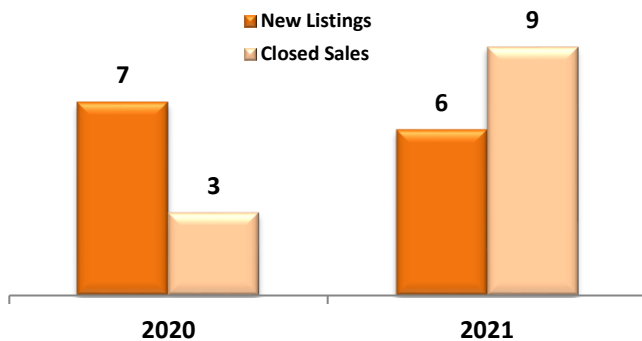
January, 2021

Year to Date

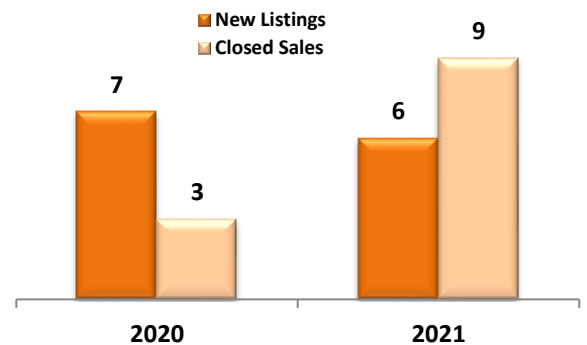
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	6	-14.3%	7	6	-14.3%
Closed Sales	3	9	200.0%	3	9	200.0%
Average Sales Price	\$ 263,333	\$ 327,177	24.2%	\$ 263,333	\$ 327,177	24.2%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	135	66	-51.1%	135	66	-51.1%
Total Current Inventory**	32	3	-90.6%	.	.	.
Single-Family Detached Inventory	29	3	-89.7%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

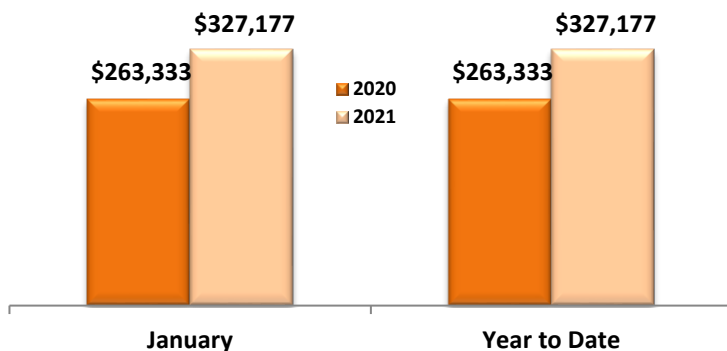
### Activity-Most Recent Month



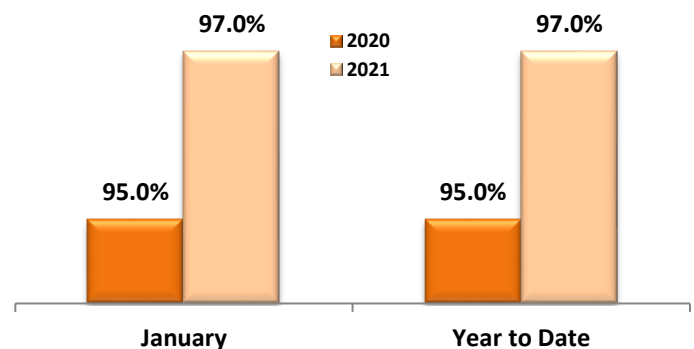
### Activity-Year to Date



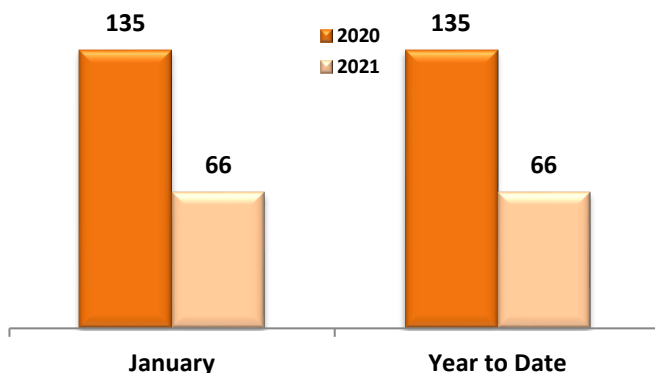
### Average Sales Price



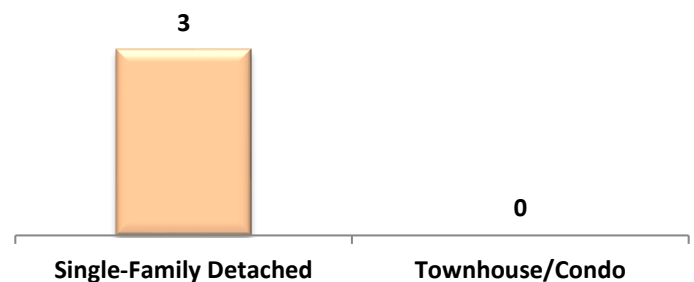
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

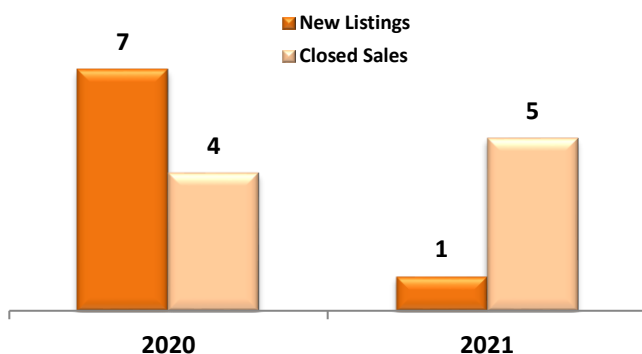
January, 2021

Year to Date

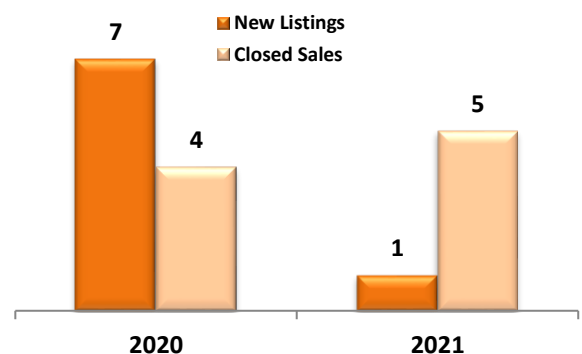
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	1	-85.7%	7	1	-85.7%
Closed Sales	4	5	25.0%	4	5	25.0%
Average Sales Price	\$ 143,500	\$ 263,900	83.9%	\$ 143,500	\$ 263,900	83.9%
Percent of Original Last Price Received at Sale*	88.0%	96.0%	9.1%	88.0%	96.0%	9.1%
Average Days on Market Until Sale	48	103	114.6%	48	103	114.6%
Total Current Inventory**	6	1	-83.3%	.	.	.
Single-Family Detached Inventory	6	1	-83.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

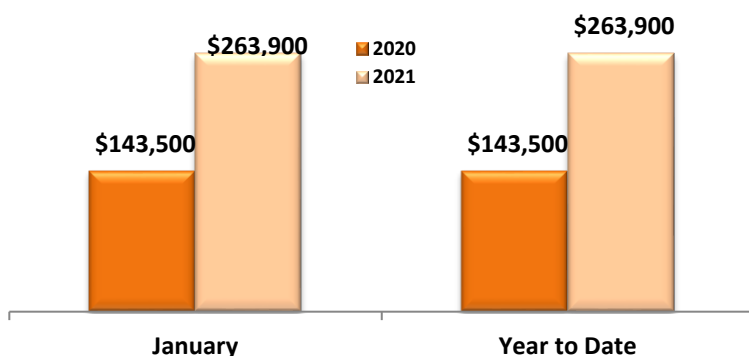
### Activity-Most Recent Month



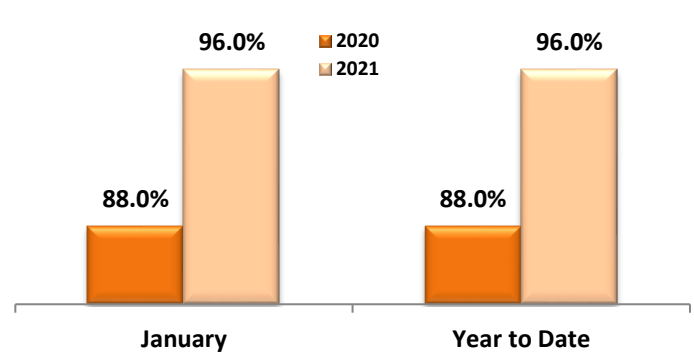
### Activity-Year to Date



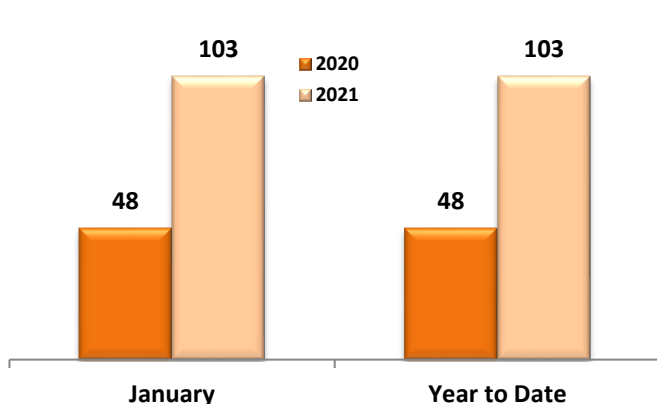
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

