January 2023 Housing Market

**Total Volume Sold** 

Average Sold price

\$15.2 Million

\$238,109

**Total Closed Sales** 

**Total New Listings** 

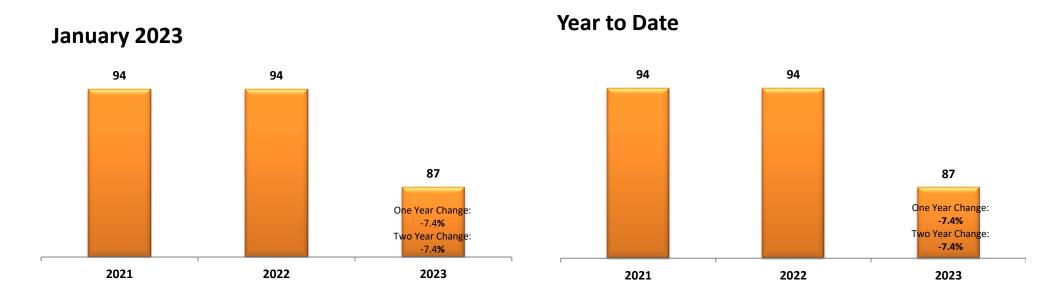
64

87

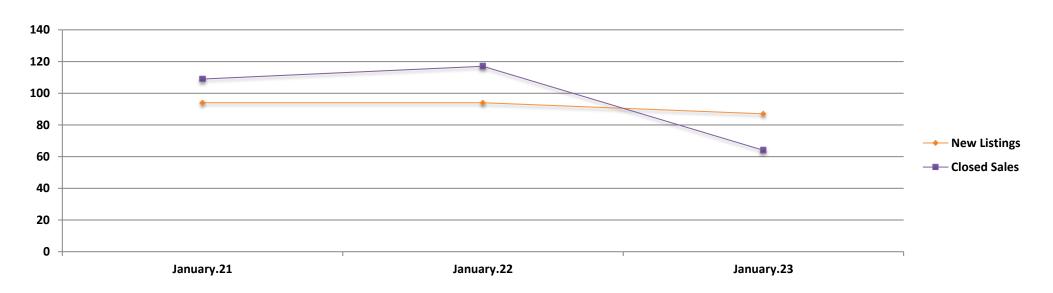
# **New Listings**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Market Activity**

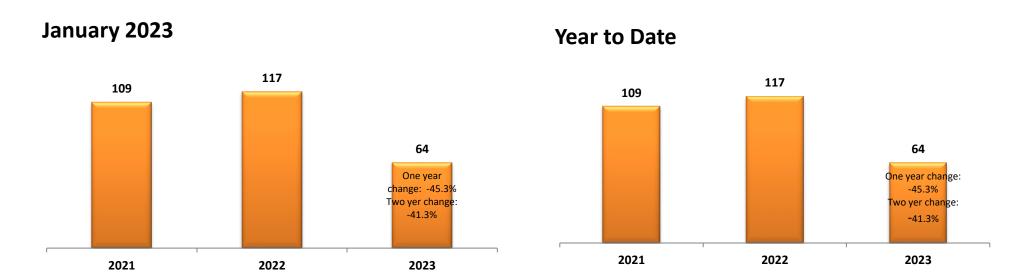


# **Closed Sales**

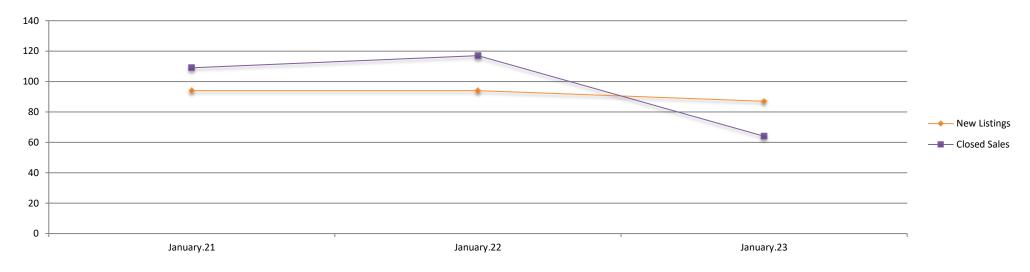
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in Year to Date Totals



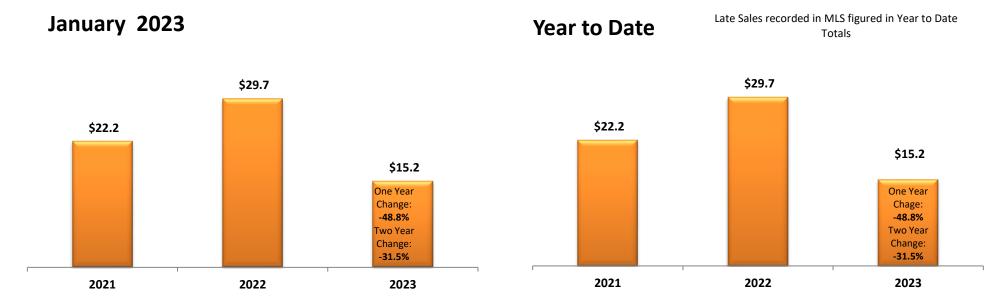
# **Historical Market Activity**



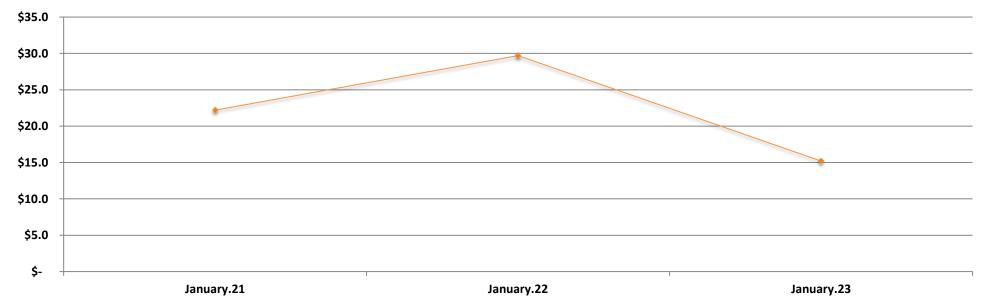
# **Dollar Volume of Closed Sales (in millions)**







# **Historical Dollar Volume (in millions)**



# **Average Sales Price**

2021

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota

2022



2023

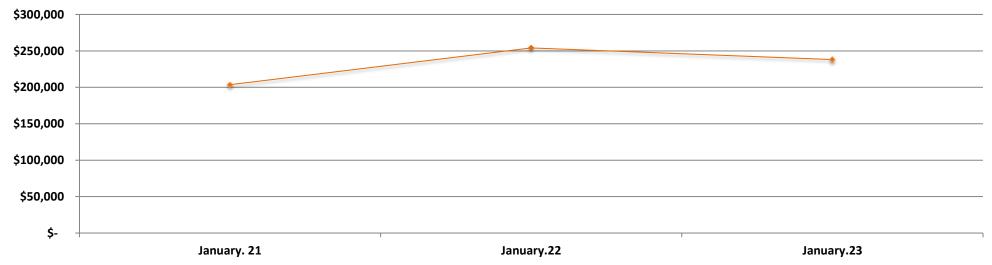
2022

January 2023 Late Sales recorded in MLS **Year to Date** figured in Year to Date Totals \$254,069 \$238,109 \$254,069 \$238,109 \$203,623 \$203,623 One Year One Year Change: change: -6.3% -6.3% wo Year Change: Two Year +16.9% Change: +16.9%

2021

2023

# **Historical Average Prices**

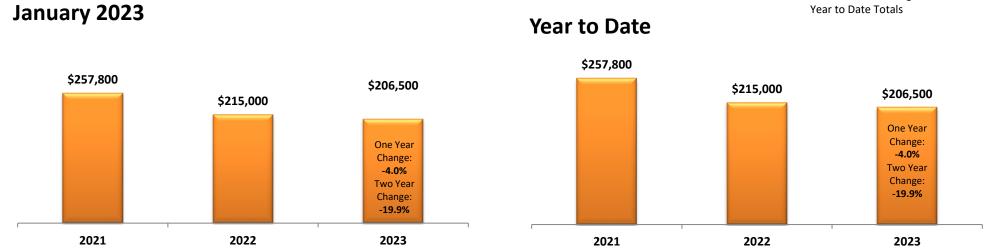


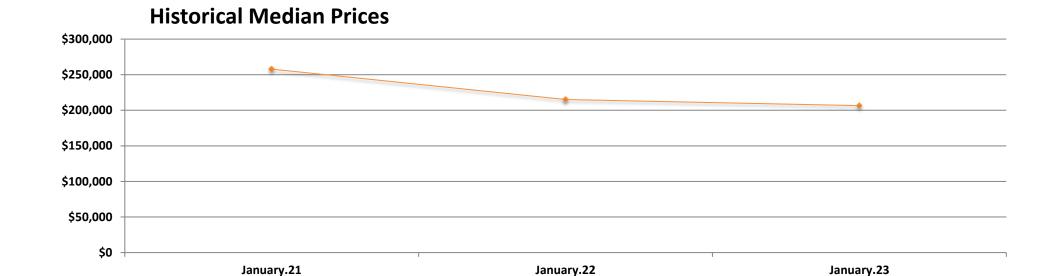
# **Median Sales Price**

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Late Sales recorded in MLS figured in





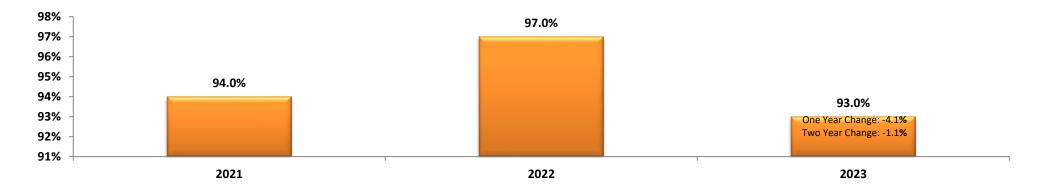
# **Percent of Original List Price Received at Sale**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

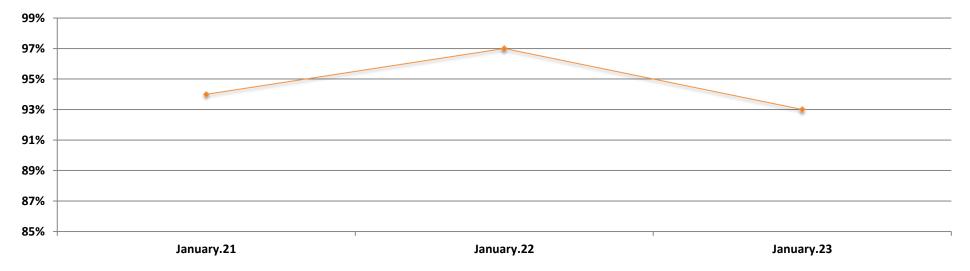


January 2023

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



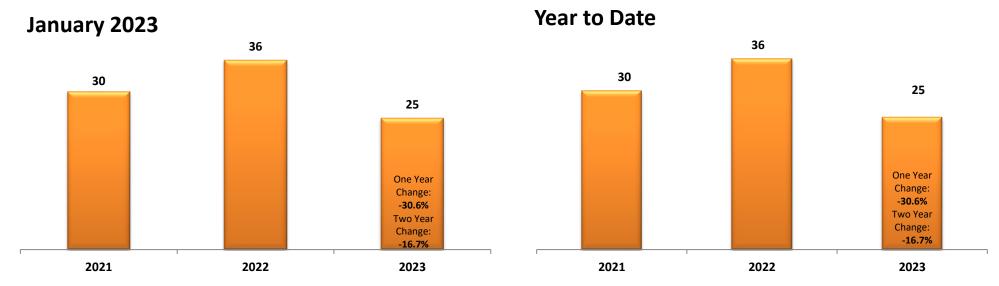
# **Historical Percent of Original List Price Received at Sale**



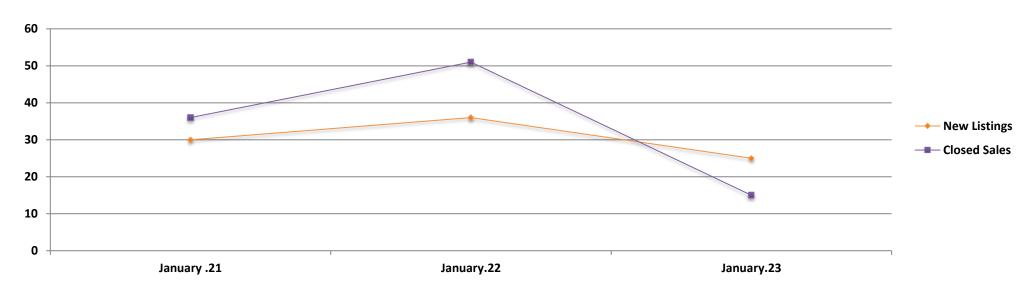
# New Listings in Zip Codes 56001 & 56003







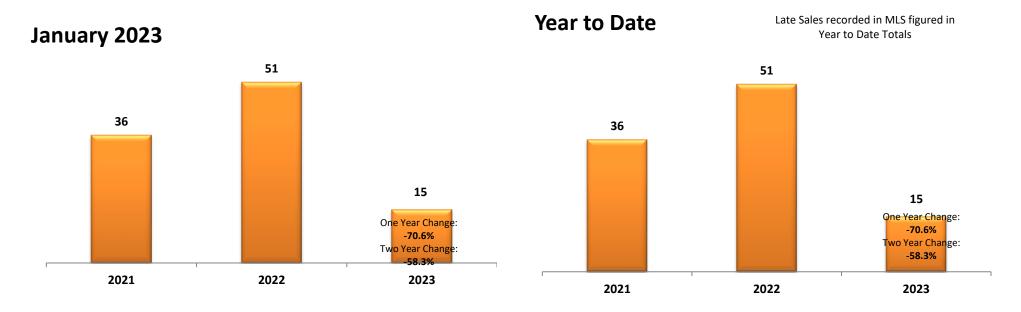
# **Historical Market Activity**



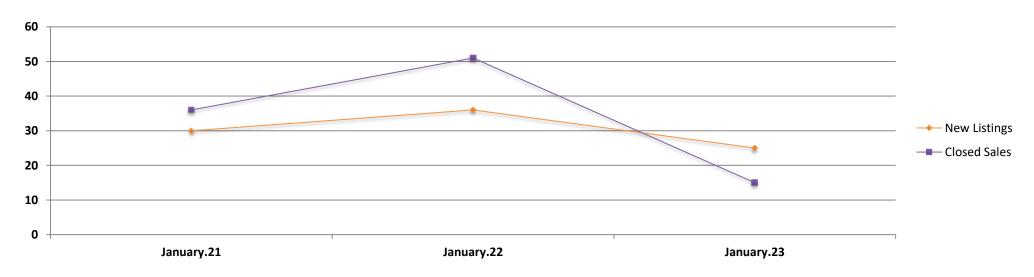
# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





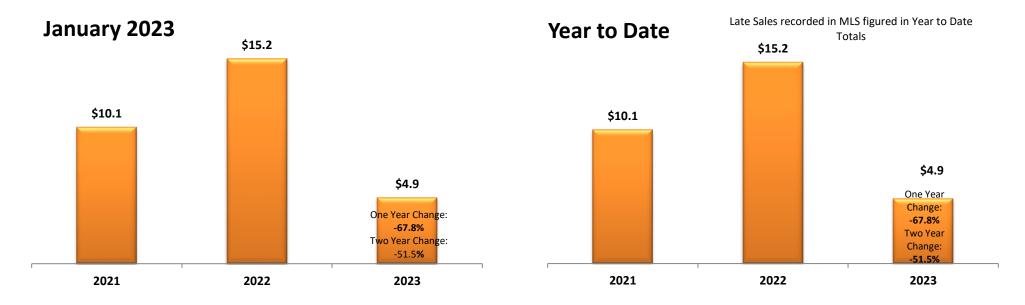
# **Historical Market Activity**



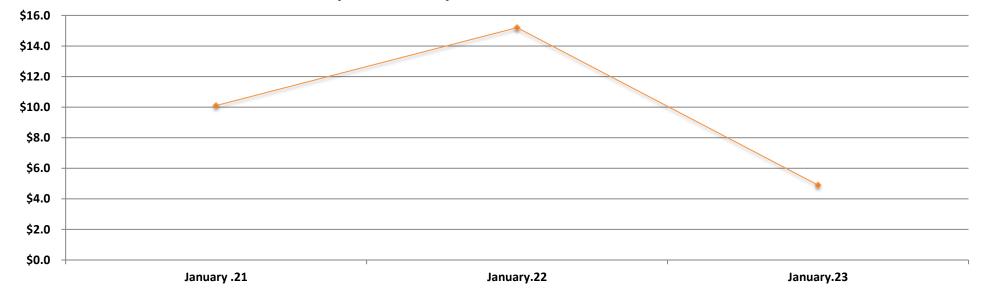
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota



# **Historical Dollar Volume (in millions)**



# **Average Sales Price in Zip Codes 56001 & 56003**



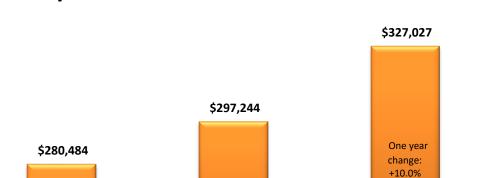


Figures do not take into account seller concession:

Late Sales recorded in MLS figured in Year to Date Totals

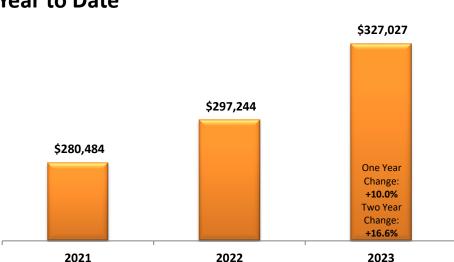


2021

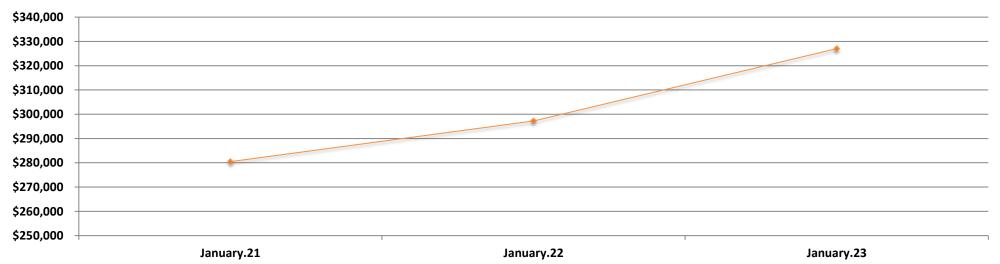


2022





# **Historical Average Prices**



Two year

change:

+16.6%

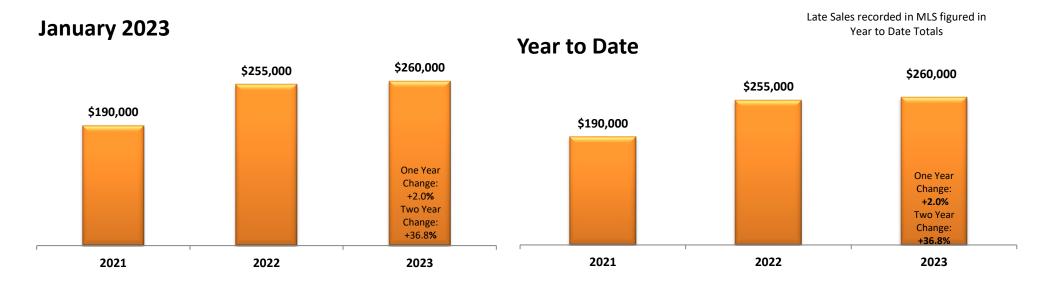
2023

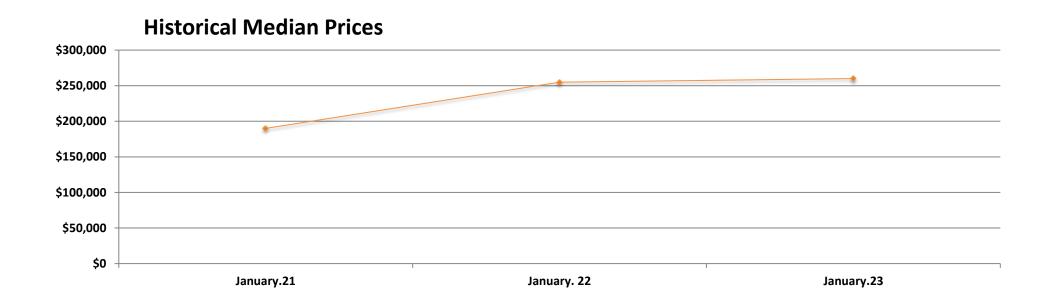
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Figures do not take into account seller concessions





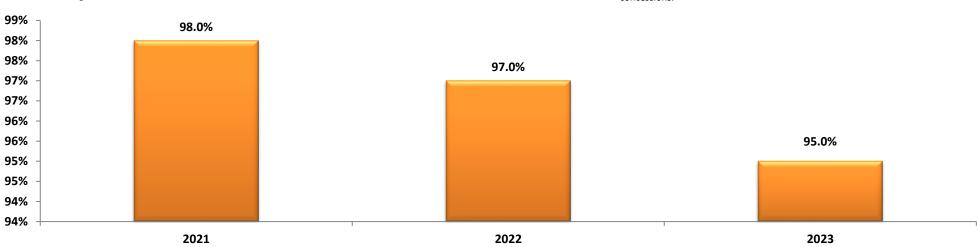
# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003



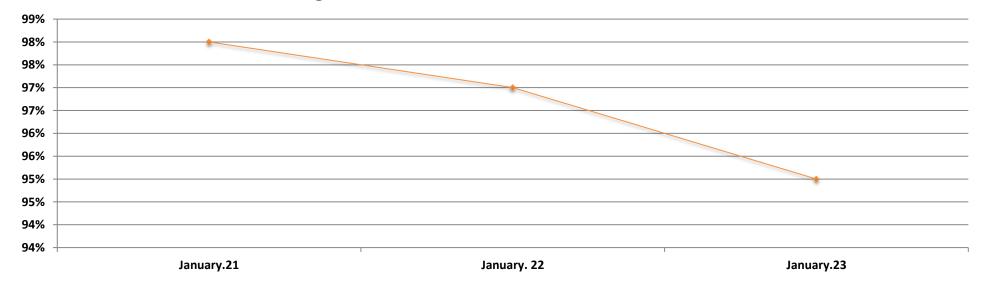
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



# **Historical Percent of Original List Price Received at Sale**



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### Blue Earth/Winnebago/Wells/Kiester/Bricelyn

# January 2023

# **Year to Date**

Faribault County, MN	2022	2023	Change	2022	2023	Change
New Listings	6	8	33.3%	6	8	33.3%
Closed Sales	6	5	-16.7%	6	5	-16.7%
Average Sales Price	\$ 160,416	\$ 116,200	-27.6%	\$ 160,416	\$116,200	-27.6%
Percent of Original List Price Received at Sale*	98.0%	96.0%	-2.0%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	57	69	21.1%	57	69	21.1%
Total Current Inventory**	11	22	100.0%			
Single-Family Detached Inventory	9	20	122.2%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**



### **Activity-Year to Date**

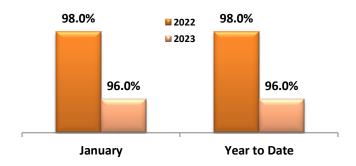




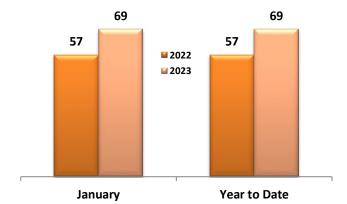


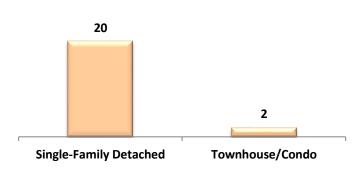
January Year to Date

**Ratio of Sales Price to Original List Price** 



### **Average Days on Market Until Sale**





A free research tool from the **REALTOR®** Association of Southern Minnesota



### Eagle Lake/Madison Lake

# January 2023

# **Year to Date**

Blue Earth County, MN	2022	2023	Change	2022	2023	Change
New Listings	1	2	100.0%	1	2	100.0%
Closed Sales	6	3	-50.0%	6	3	-50.0%
Average Sales Price	\$ 410,366	\$ 645,666	57.3%	\$ 410,366	\$ 645,666	57.3%
Percent of Original List Price Received at Sale*	102.0%	87.0%	-14.7%	102.0%	87.0%	-14.7%
Average Days on Market Until Sale	96	146	52.1%	96	146	52.1%
Total Current Inventory**	6	14	133.3%			
Single-Family Detached Inventory	4	10	150.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**

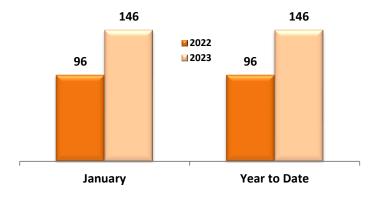
# Activity-Year to Date

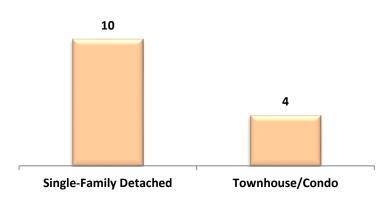




# Average Sales Price \$645,666 \$2022 \$2023 \$410,366 \$410,366 Year to Date







A free research tool from the **REALTOR®** Association of Southern Minnesota



### Elysian/Waterville

# January 2023

# **Year to Date**

Le Sueur County, MN	2022	2023	Change	2022	2023	Change
New Listings	2	0	-100.0%	2	0	-100.0%
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original List Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	1	2	100.0%			
Single-Family Detached Inventory	1	2	100.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

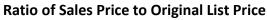
### **Activity-Most Recent Month**

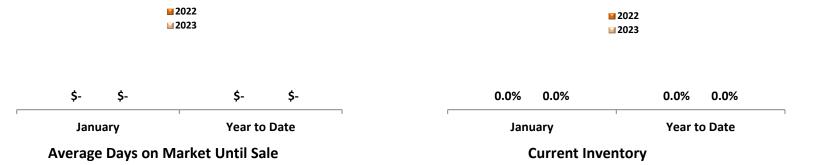
# New Listings Closed Sales 0 0 0 2022 2023

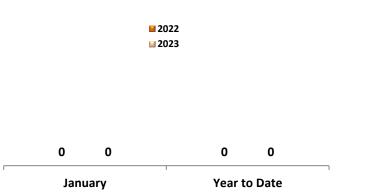
# **Activity-Year to Date**

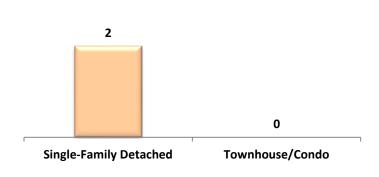


**Average Sales Price** 









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# Lake Crystal January 2023 Year to Date

Blue Earth County, MN	2022		2023	Change	2022	2023	Change
New Listings	3		0	-100.0%	3	0	-100.0%
Closed Sales	2		3	50.0%	2	3	50.0%
Average Sales Price	\$ 177,250	\$	312,833	76.5%	\$ 177,250	\$ 312,833	76.5%
Percent of Original List Price Received at Sale*	93.0%		92.0%	-1.1%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	76	116		52.6%	76	116	52.6%
Total Current Inventory**	5		1	-80.0%			
Single-Family Detached Inventory	5		0	-100.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

### **Activity-Most Recent Month**



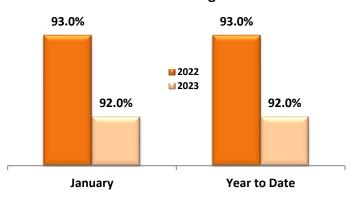
# **Activity-Year to Date**

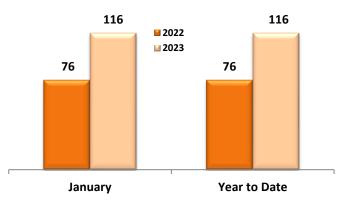


### **Average Sales Price**

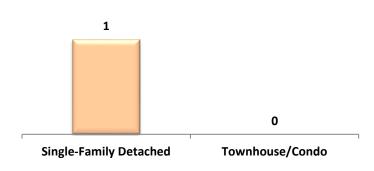


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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### LeSueur/LeCenter/Henderson

# January 2023

# **Year to Date**

Le Sueur County, MN	2022	2023	Change	2022	2023	Change
New Listings	1	6	500.0%	1	6	500.0%
Closed Sales	3	0	-100.0%	3	0	-100.0%
Average Sales Price	\$ 232,000	\$ -	-100.0%	\$ 232,000	\$ -	-100.0%
Percent of Original List Price Received at Sale*	104.0%	0.0%	-100.0%	104.0%	0.0%	-100.0%
Average Days on Market Until Sale	37	0	-100.0%	37	0	-100.0%
Total Current Inventory**	3	8	166.7%			
Single-Family Detached Inventory	3	8	166.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

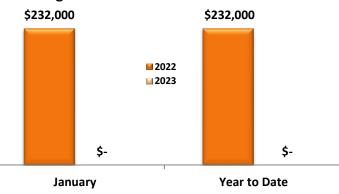
# **Activity-Most Recent Month**

# New Listings 6 Closed Sales 1 0 2022 2023

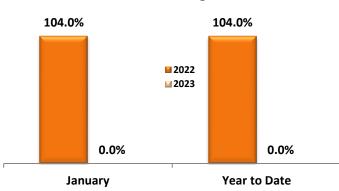
### **Activity-Year to Date**



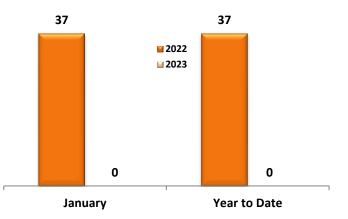
### **Average Sales Price**



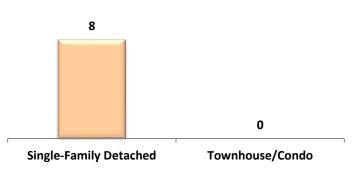
**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**



**Current Inventory** 



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### **Lower North Mankato**

# January 2023

# **Year to Date**

Nicollet County, MN	2022	2023	Change	2022	2023	Change
New Listings	0	4	#DIV/0!	0	4	#DIV/0!
Closed Sales	5	3	-40.0%	5	3	-40.0%
Average Sales Price	\$ 207,600	\$ 394,036	89.8%	\$ 207,600	\$ 394,036	89.8%
Percent of Original Last Price Received at Sale*	102.0%	101.0%	-1.0%	102.0%	101.0%	-1.0%
Average Days on Market Until Sale	44	86	95.5%	44	86	95.5%
Total Current Inventory**	1	10	900.0%			
Single-Family Detached Inventory	1	9	800.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

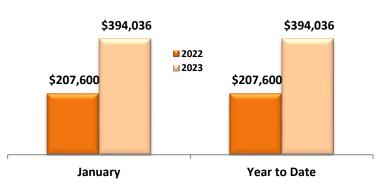
## **Activity-Most Recent Month**

# New Listings Closed Sales 4 3 2022 2023

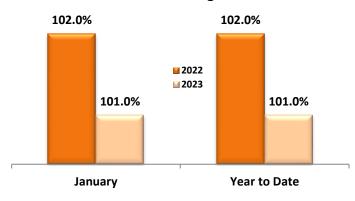
### **Activity-Year to Date**



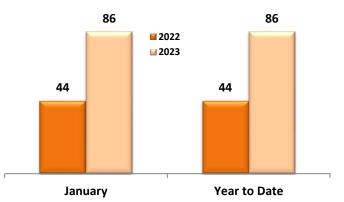
### **Average Sales Price**

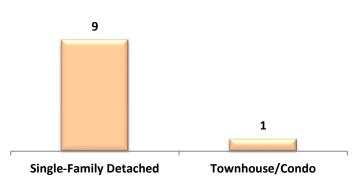


**Ratio of Sales Price to Original List Price** 



### **Average Days on Market Until Sale**





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### Madelia/St. James

# January 2023

# **Year to Date**

Watonwan County, MN	2022	2023	Change	2022	2023	Change
New Listings	3	4	33.3%	3	4	33.3%
Closed Sales	2	5	150.0%	2	5	150.0%
Average Sales Price	\$ 164,250	\$119,180	-27.4%	\$ 164,250	\$119,180	-27.4%
Percent of Original List Price Received at Sale*	98.0%	88.0%	-10.2%	98.0%	88.0%	-10.2%
Average Days on Market Until Sale	40	76	90.0%	40	76	90.0%
Total Current Inventory**	3	12	300.0%			
Single-Family Detached Inventory	2	11	450.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

### **Activity-Most Recent Month**

# New Listings 5 Closed Sales 4 2 2022 2023

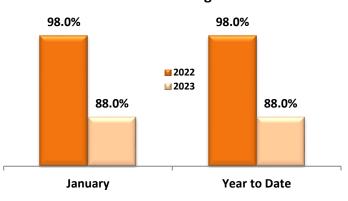
### **Activity-Year to Date**

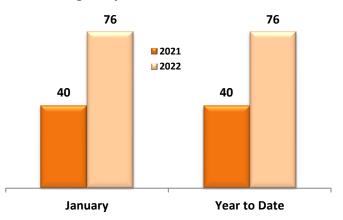


# **Average Sales Price**

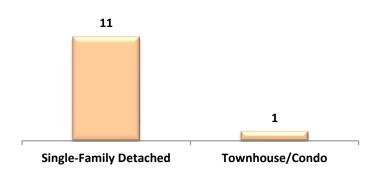


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



### **Mankato Central**

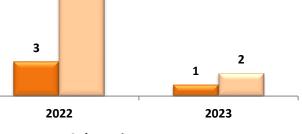
### January 2023 **Year to Date**

Blue Earth County, MN	2022	2023	Change	2022	2023	Change
New Listings	3	3 <b>1</b>		3	1	-66.7%
Closed Sales	10	2	-80.0%	10	2	-80.0%
Average Sales Price	\$ 188,460	\$ 79,500	-57.8%	\$ 188,460	\$ 79,500	-57.8%
Percent of Original Last Price Received at Sale*	94.0%	82.0%	-12.8%	94.0%	82.0%	-12.8%
Average Days on Market Until Sale	78	53	-32.1%	78	53	-32.1%
Total Current Inventory**	4	4	0.0%			
Single-Family Detached Inventory	4	3	-25.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

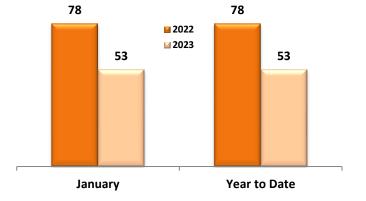
### **Activity-Most Recent Month**

# 10 ■ New Listings **■** Closed Sales 3 2

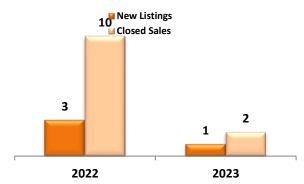




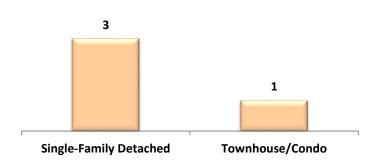
# **Average Days on Market Until Sale**



# **Activity-Year to Date**







A free research tool from the **REALTOR®** Association of Southern Minnesota



### **Mankato Hilltop**

# January 2023

# **Year to Date**

Blue Earth County, MN	2022	2023	Change	2022	2023	Change
New Listings	16	14	-12.5%	16	14	-12.5%
Closed Sales	24	4	-83.3%	24	4	-83.3%
Average Sales Price	\$ 311,582	\$ 321,383	3.1%	\$ 311,582	\$ 321,383	3.1%
Percent of Original List Price Received at Sale*	100.0%	97.0%	-3.0%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	78	114	46.2%	78	114	46.2%
Total Current Inventory**	20	38	90.0%			
Single-Family Detached Inventory	7	12	71.4%			•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

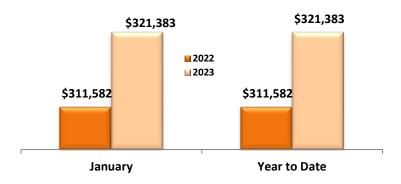
### **Activity-Most Recent Month**

# **■ New Listings** 24 **■ Closed Sales** 16 14 2022 2023

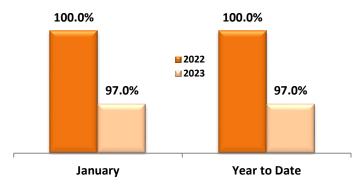
# **Activity-Year to Date**

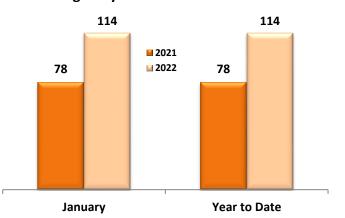


### **Average Sales Price**

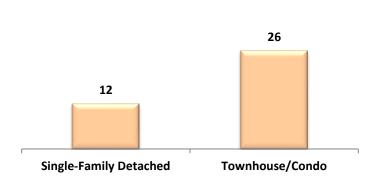


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 





### Mankato-James/SouthView/Viking Terrace/Kensington

# January 2023

# **Year to Date**

Blue Earth County, MN	2022	2023	Change	2022	2023	Change
New Listings	2	0	-100.0%	2	0	-100.0%
Closed Sales	1	2	100.0%	1	2	100.0%
Average Sales Price	\$ 285,500	\$ 713,750	150.0%	\$ 285,500	\$ 713,750	150.0%
Percent of Original List Price Received at Sale*	101.0%	99.0%	-2.0%	101.0%	99.0%	-2.0%
Average Days on Market Until Sale	57	153	168.4%	57	153	168.4%
Total Current Inventory**	3	1	-66.7%			
Single-Family Detached Inventory	3	1	-66.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

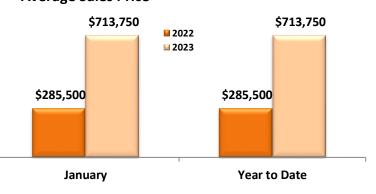
# **Activity-Most Recent Month**

# 2 New Listings 2 Closed Sales 0

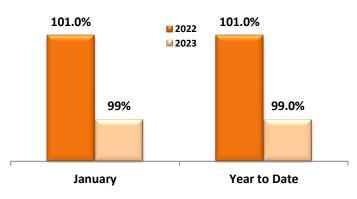
### **Activity-Year to Date**

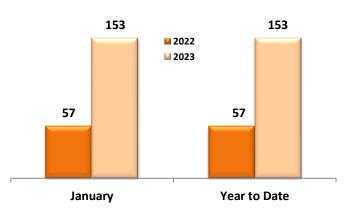


# **Average Sales Price**

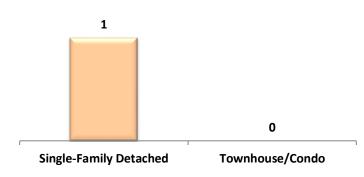


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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### **Mankato and North Mankato**

# January 2023

# **Year to Date**

Blue Earth/Nicollet County, MN	2022	2023	Change	2022	2023	Change
New Listings	36	25	-30.6%	36	25	-30.6%
Closed Sales	51	15	-70.6%	51	15	-70.6%
Average Sales Price	\$ 297,244	\$ 327,027	10.0%	\$ 297,244	\$ 327,027	10.0%
Percent of Original List Price Received at Sale*	97.0%	95.0%	-2.1%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	82	92	12.2%	82	92	12.2%
Total Current Inventory**	37	59	59.5%			
Single-Family Detached Inventory	22	31	40.9%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**

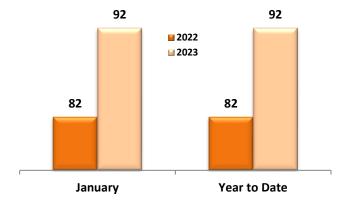




Year to Date

# Average Days on Market Until Sale

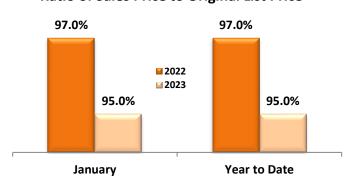
January

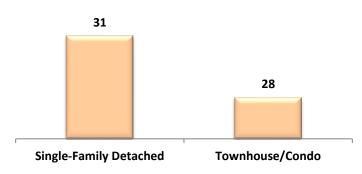


# **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**





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### Mapleton/Amboy/Minnesota Lake/Good Thunder

# January 2023

# **Year to Date**

Blue Earth County, MN	2022		2023	Change	2022		2023		Change
New Listings	5		5	0.0%		5		5	0.0%
Closed Sales	7		2	-71.4%		7		2	-71.4%
Average Sales Price	\$ 165,470	\$	131,000	-20.8%	\$	165,470	\$	131,000	-20.8%
Percent of Original List Price Received at Sale*	93.0%		82.0%	-11.8%		93.0%		82.0%	-11.8%
Average Days on Market Until Sale	79		143	81.0%		79		143	81.0%
Total Current Inventory**	5		9	80.0%					
Single-Family Detached Inventory	5		9	80.0%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

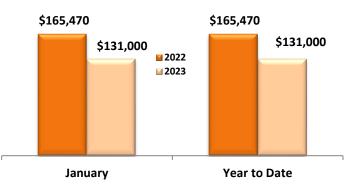
### **Activity-Most Recent Month**



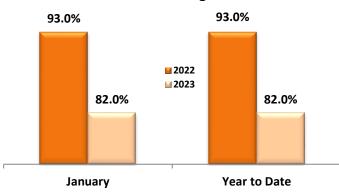
### **Activity-Year to Date**

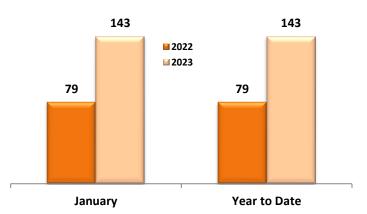


### **Average Sales Price**

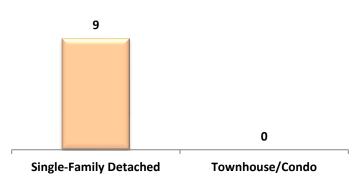


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



### New Ulm/Hanska/Lafayette/Courtland

# January 2023

# **Year to Date**

Brown County, MN	2022			2023	Change	2022		2023		Change		
New Listings	8		8		6		-25.0%	8			6	-25.0%
Closed Sales		10		8	-20.0%		10		8	-20.0%		
Average Sales Price	\$	227,658	\$	136,312	-40.1%	\$	227,658	\$	136,312	-40.1%		
Percent of Original List Price Received at Sale*		96.0%		91.0%	-5.2%		96.0%		91.0%	-5.2%		
Average Days on Market Until Sale		72	<b>56</b> -22.2%		-22.2%	72			56	-22.2%		
Total Current Inventory**		7		14	100.0%							
Single-Family Detached Inventory		5		9	80.0%							

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

### **Activity-Most Recent Month**



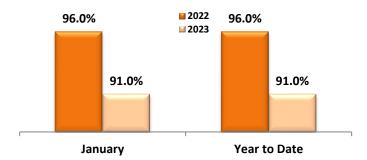
### **Activity-Year to Date**



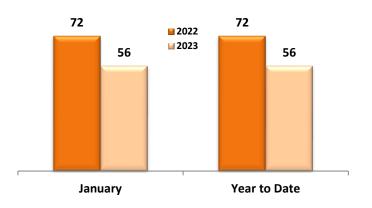
### **Average Sales Price**

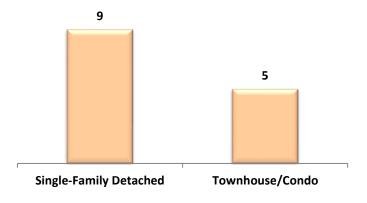


**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**





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### Nicollet/Judson

# January 2023 Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

Multiple Counties, MN	2022	2023	Change	2022	2023	Change
New Listings	2	1	-50.0%	2	1	-50.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Average Sales Price	\$ 324,900	\$51,000	-84.3%	\$ 324,900	\$51,000	-84.3%
Percent of Original List Price Received at Sale*	100.0%	75.0%	-25.0%	100.0%	75.0%	-25.0%
Average Days on Market Until Sale	18	102	466.7%	18	102	466.7%
Total Current Inventory**	1	0	-100.0%			
Single-Family Detached Inventory	1	0	-100.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**

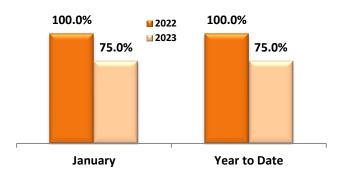
# New Listings Closed Sales 1 1 1 2022 2023



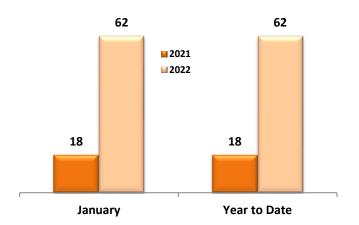
### **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**



## **Average Days on Market Until Sale**



### **Current Inventory**



h, they can sometimes look extreme due to small sample size involved. All data from the

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### **Rural Mankato and North Mankato**

# January 2023

# **Year to Date**

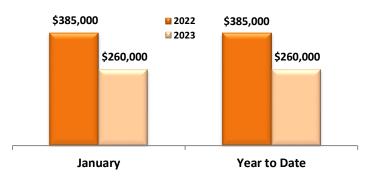
Multiple Counties, MN	2022		2023	Change	2022	2023	Change
New Listings	1		1	0.0%	1	1	0.0%
Closed Sales	2		1	-50.0%	2	1	-50.0%
Average Sales Price	\$ 385	,000	\$ 260,000	-32.5%	\$ 385,000	\$ 260,000	-32.5%
Percent of Original List Price Received at Sale*	99.09	6	98.0%	-1.0%	99.0%	98.0%	-1.0%
Average Days on Market Until Sale	72		65	-9.7%	72	65	-9.7%
Total Current Inventory**	3		3	0.0%			
Single-Family Detached Inventory	3		3	0.0%	•		

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

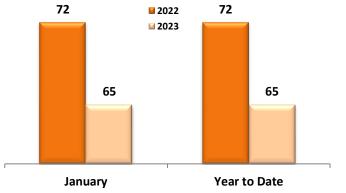
## **Activity-Most Recent Month**



# Average Sales Price



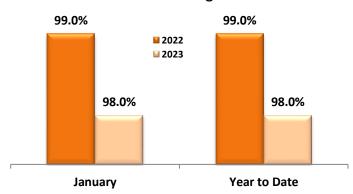
## **Average Days on Market Until Sale**



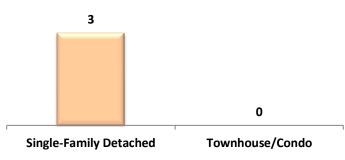
### **Activity-Year to Date**



## **Ratio of Sales Price to Original List Price**



**Current Inventory** 



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### Sleepy Eye/Comfrey

# January 2023

# **Year to Date**

Brown County, MN	2022	2023	Change	2022	2023	Change
New Listings	2	2	0.0%	2	2	0.0%
Closed Sales	2	0	-100.0%	2	0	-100.0%
Average Sales Price	\$ 130,500	\$ -	-100.0%	\$ 130,500	\$ -	-100.0%
Percent of Original List Price Received at Sale*	97.0%	0.0%	-100.0%	97.0%	0.0%	-100.0%
Average Days on Market Until Sale	48	0	-100.0%	48	0	-100.0%
Total Current Inventory**	1	2	100.0%			
Single-Family Detached Inventory	1	1	0.0%	•		

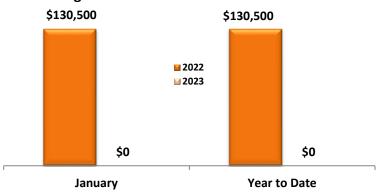
# **Activity-Most Recent Month**



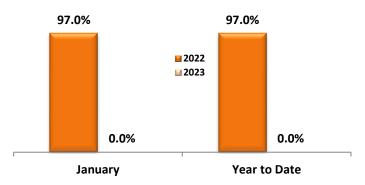
### **Activity-Year to Date**



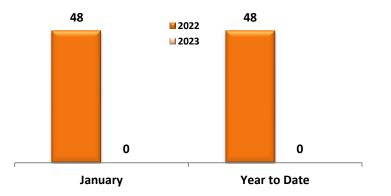
### **Average Sales Price**



**Ratio of Sales Price to Original List Price** 



## **Average Days on Market Until Sale**





<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

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### St. Clair/Waldorf/Pemberton/Janesville

# January 2023

# **Year to Date**

Late Sales recorded in MLS figured in Year to **Date Totals** 

Multiple Counties, MN	2022	2023	Change		2022	2023	Change
New Listings	1	2	100.0%		1	2	100.0%
Closed Sales	3	1	-66.7%		3	1	-66.7%
Average Sales Price	\$ 163,666	\$ 279,900	71.0%	\$	163,666	\$ 279,900	71.0%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%		95.0%	97.0%	2.1%
Average Days on Market Until Sale	68	83	22.1%	68		83	22.1%
Total Current Inventory**	3	4	33.3%				
Single-Family Detached Inventory	3	3	0.0%				

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

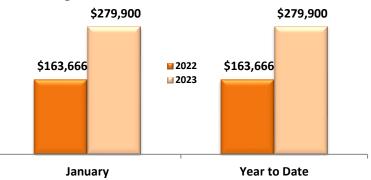
# **Activity-Most Recent Month**



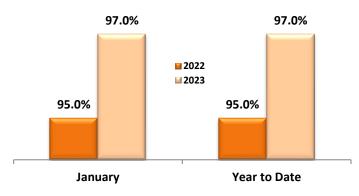
# **Activity-Year to Date**



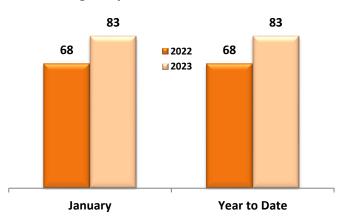
# **Average Sales Price**

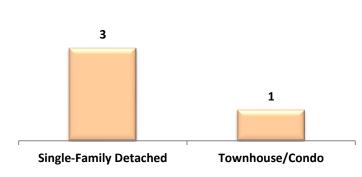


**Ratio of Sales Price to Original List Price** 



### **Average Days on Market Until Sale**





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### St. Peter/Kasota/Cleveland

# January 2023

# Year to Date

Multiple Counties, MN	20	22	2023	Change	2022	2023	Change
New Listings	5	5	9	80.0%	5	9	80.0%
Closed Sales	6	5	3	-50.0%	6	3	-50.0%
Average Sales Price	\$ 29	98,833	\$ 266,633	-10.8%	\$ 298,833	\$ 266,633	-10.8%
Percent of Original List Price Received at Sale*	96.	0%	96.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	7	7	57	-26.0%	77	57	-26.0%
Total Current Inventory**	10	0	13	30.0%			
Single-Family Detached Inventory	10	0	13	30.0%			

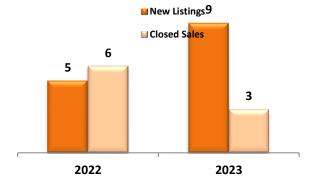
<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

# **Activity-Most Recent Month**

# **Activity-Year to Date**

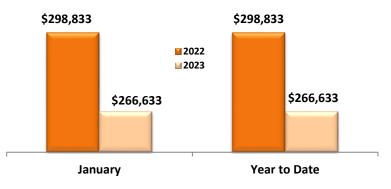


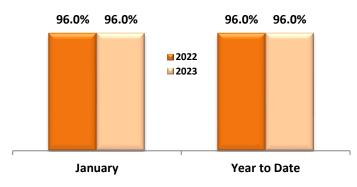




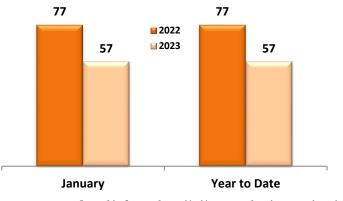
# **Average Sales Price**

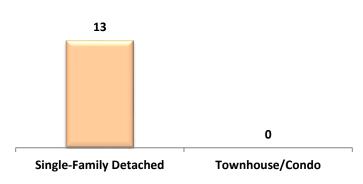
**Ratio of Sales Price to Original List Price** 





**Current Inventory** 





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### **Upper North Mankato**

# January 2023

# **Year to Date**

Nicollet County, MN	2022		2022 2023 Ch		Change	Change 2022			2023	Change				
New Listings	8		8		4		-50.0%		8		4	-50.0%		
Closed Sales	9		9		3		-66.7%		9		3	-66.7%		
Average Sales Price	\$	411,486	\$	394,036	-4.2%	\$	411,486	\$	394,036	-4.2%				
Percent of Original List Price Received at Sale*	97.0%			101.0%	4.1%		97.0%		101.0%	4.1%				
Average Days on Market Until Sale	121		121		121		121		-28.9%		121	1 86		-28.9%
Total Current Inventory**		6		10	66.7%									
Single-Family Detached Inventory		4		9	125.0%									

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

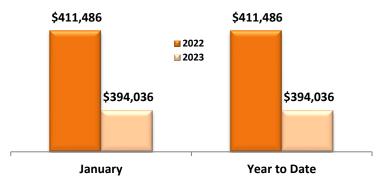
### **Activity-Most Recent Month**

# 9 ■ New Listings 8 ■ Closed Sales 3 2022 2023

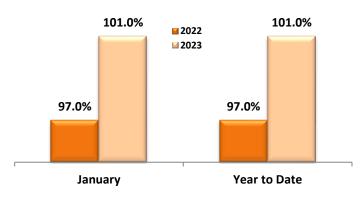
### **Activity-Year to Date**



### **Average Sales Price**

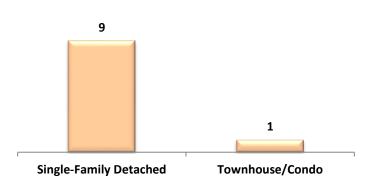


**Ratio of Sales Price to Original List Price** 



### **Average Days on Market Until Sale**





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## West Mankato/Skyline

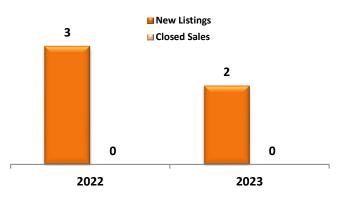
# January 2023

# **Year to Date**

Blue Earth County, MN	2022	2023	Change	2022	2023	Change
New Listings	3	2	-33.3%	3	2	-33.3%
Closed Sales	0	0	#DIV/0!	0	0	#DIV/0!
Average Sales Price	\$ -	\$ -	#DIV/0!	\$ -	\$ -	#DIV/0!
Percent of Original List Price Received at Sale*	0.0%	0.0%	#DIV/0!	0.0%	0.0%	#DIV/0!
Average Days on Market Until Sale	0	0	#DIV/0!	0	0	#DIV/0!
Total Current Inventory**	0	1	#DIV/0!			
Single-Family Detached Inventory	0	1	#DIV/0!			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

### **Activity-Most Recent Month**



### **Average Sales Price**



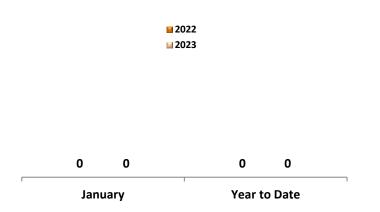


**Ratio of Sales Price to Original List Price** 

≥ 2022 ≥ 2023

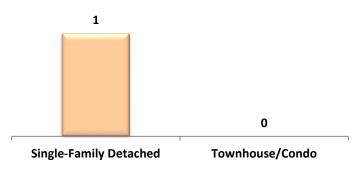


## **Average Days on Market Until Sale**





## **Current Inventory**



mesota Multiple Listing Service.