



## July 2019 Housing Market Overview

Total Volume Sold

**\$47.3 Million**

Average Sold price

**\$208,393**

Total Close Sales

**227**

Total New Listings

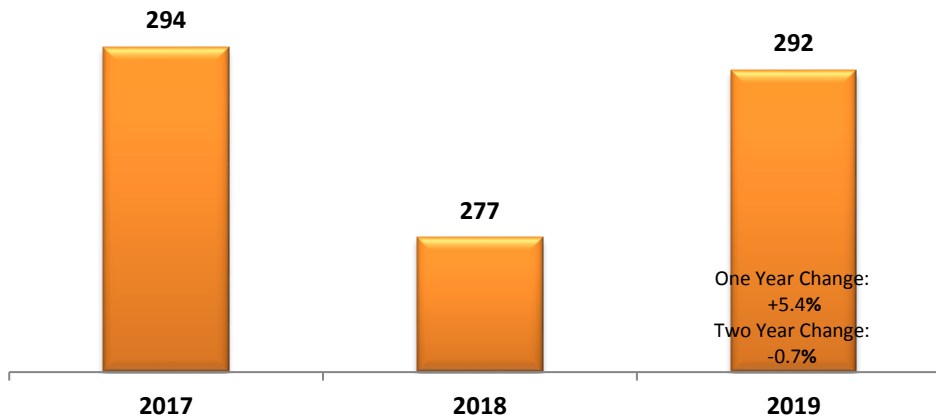
**292**



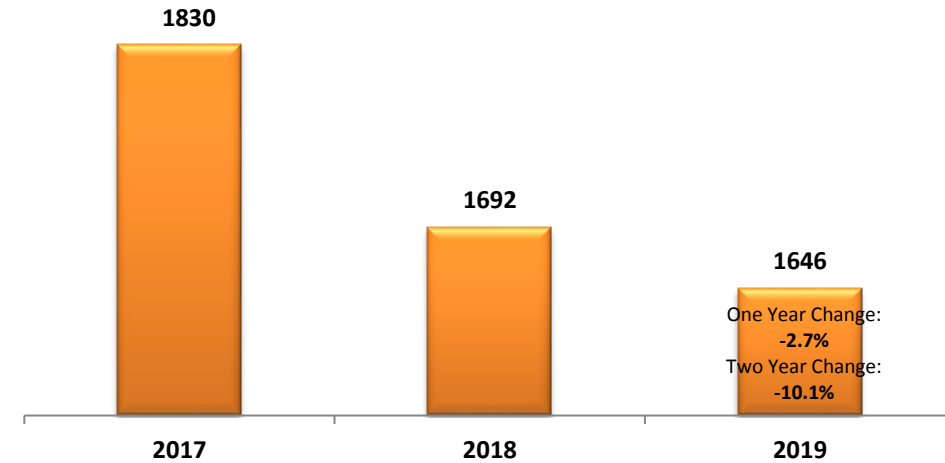
## New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

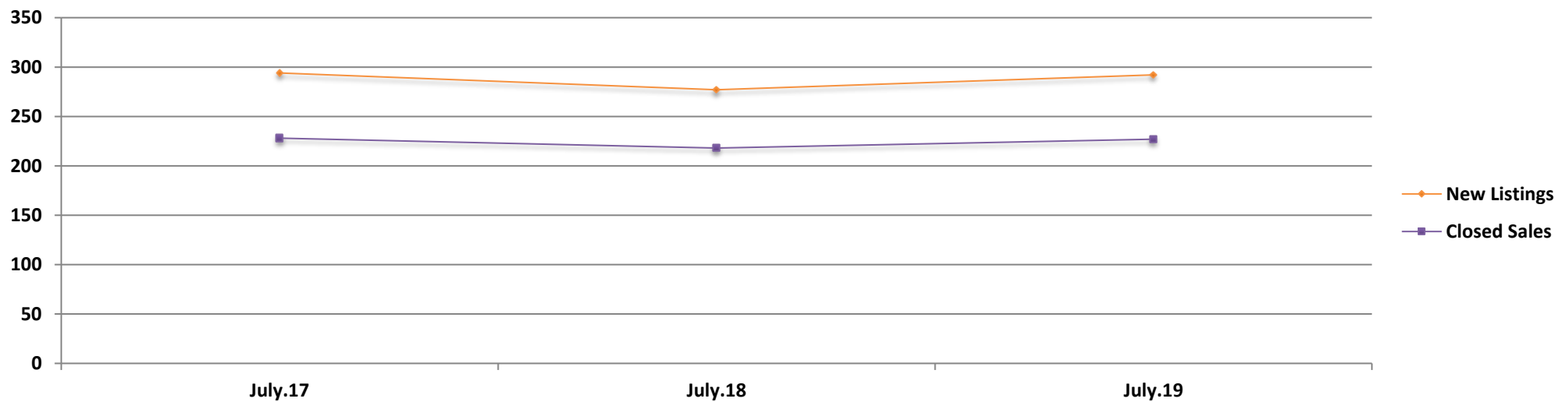
### July 2019



### Year to Date



### Historical Market Activity



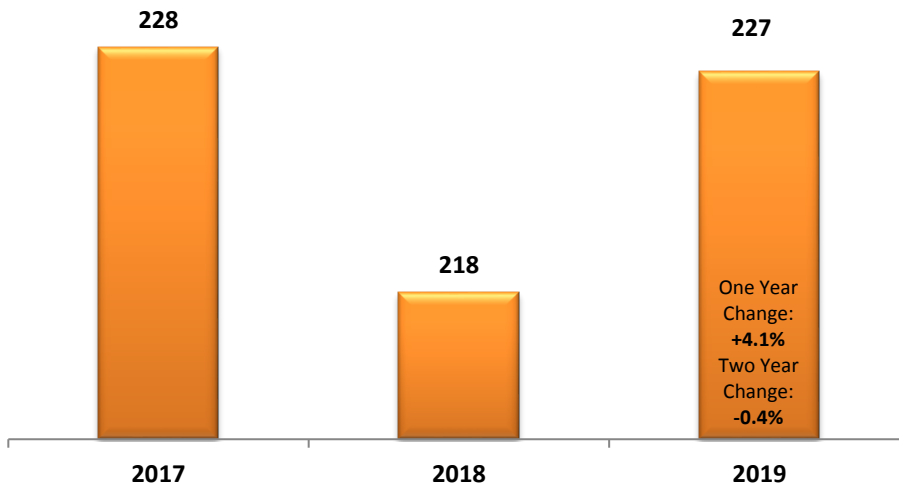
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

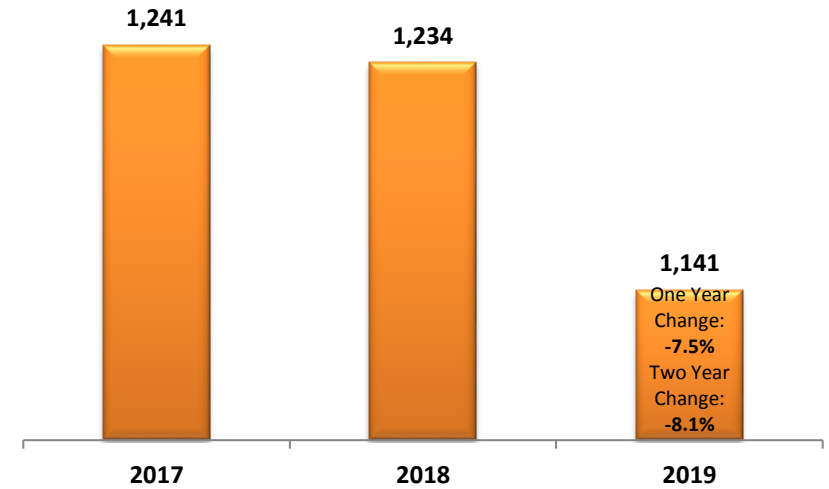


Late Sales recorded in MLS figured in  
Year to Date Totals

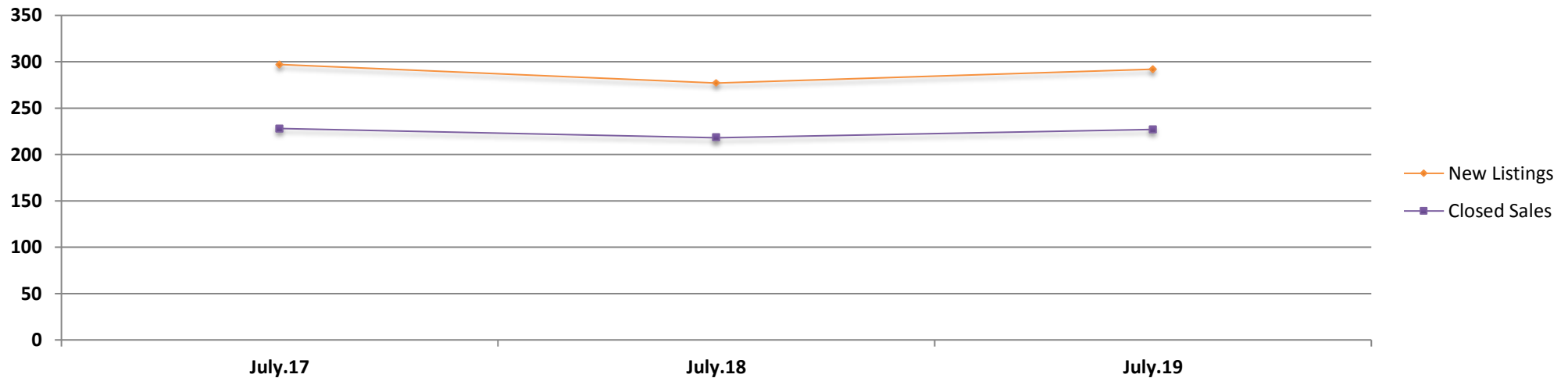
## July 2019



## Year to Date



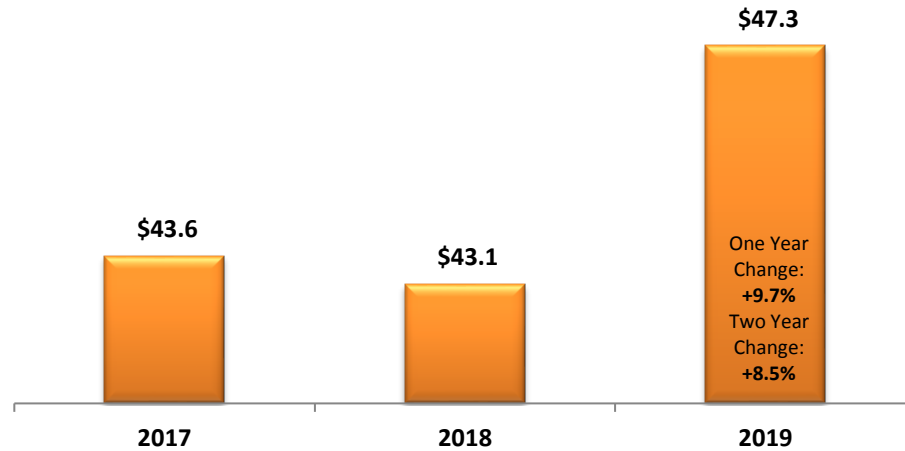
## Historical Market Activity



# Dollar Volume of Closed Sales (in millions)

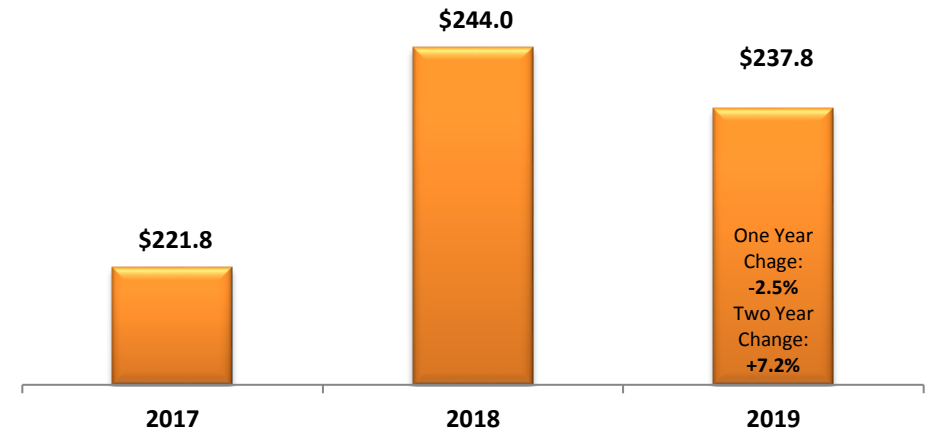
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## July 2019

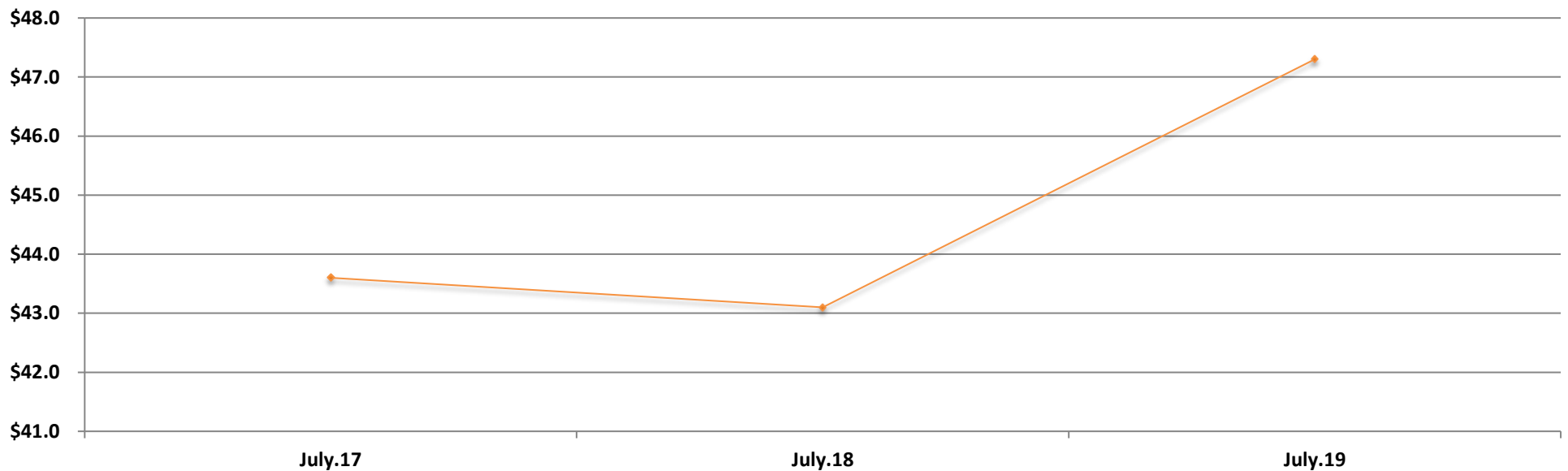


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



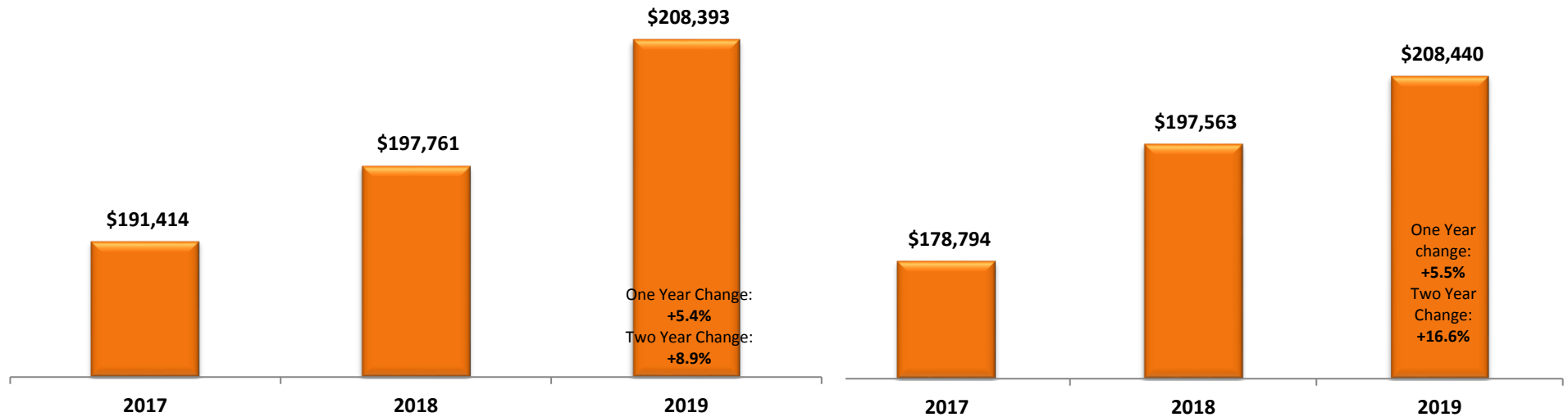
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

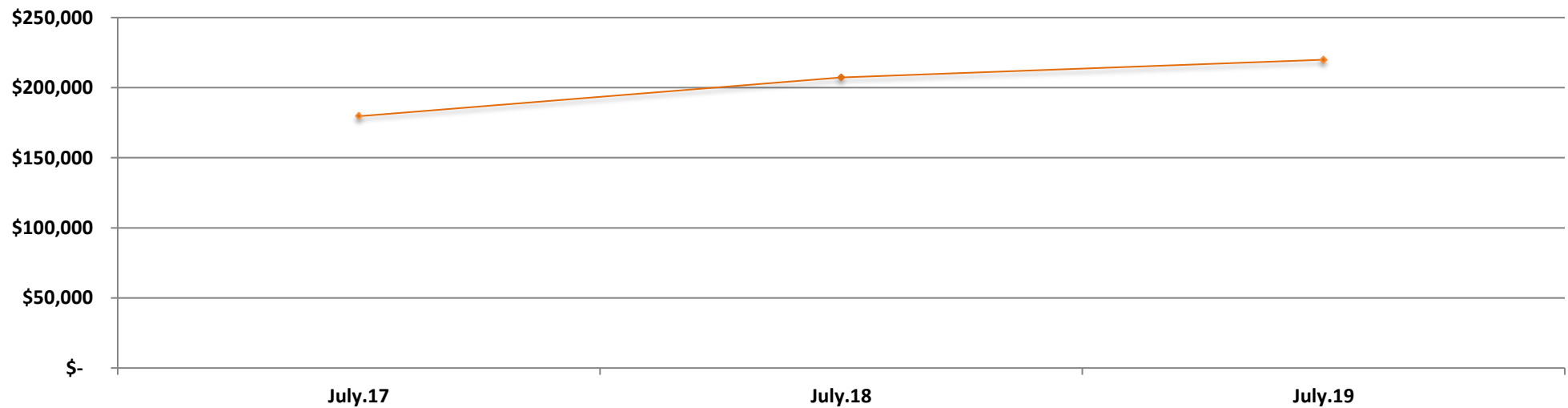
## July 2019

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



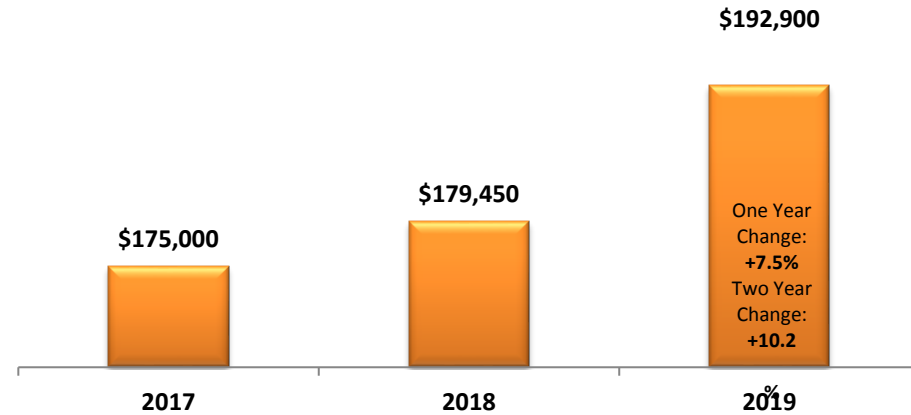
## Historical Average Prices



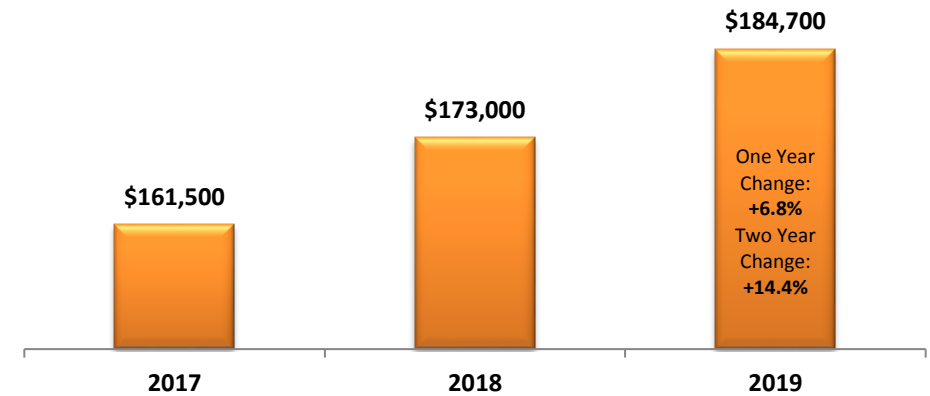
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

## July 2019

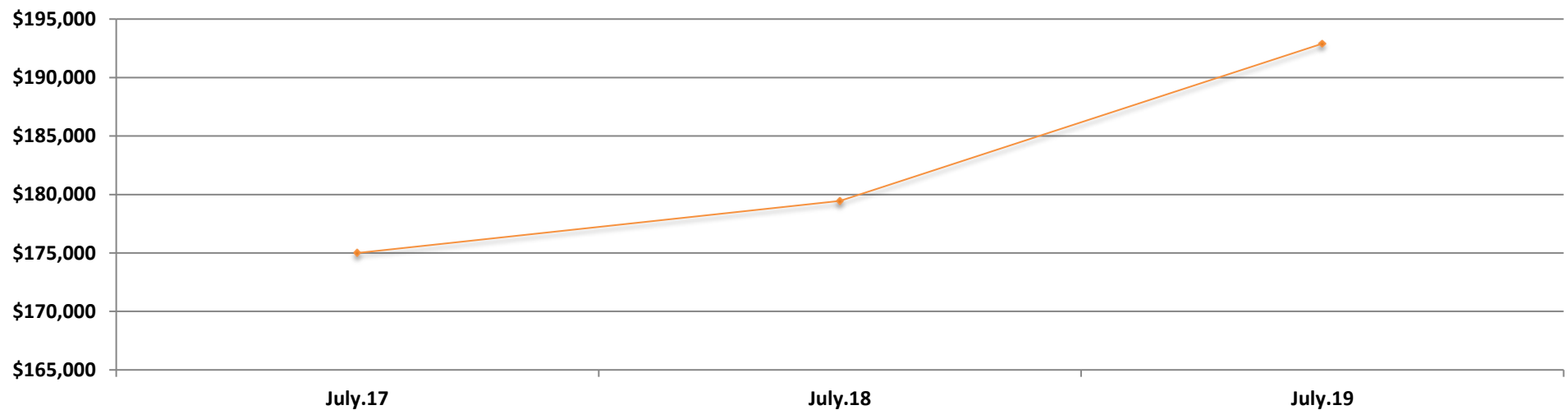


## Year to Date



Late Sales recorded in MLS figured in  
Year to Date Totals

## Historical Median Prices



# Percent of Original List Price Received at Sale

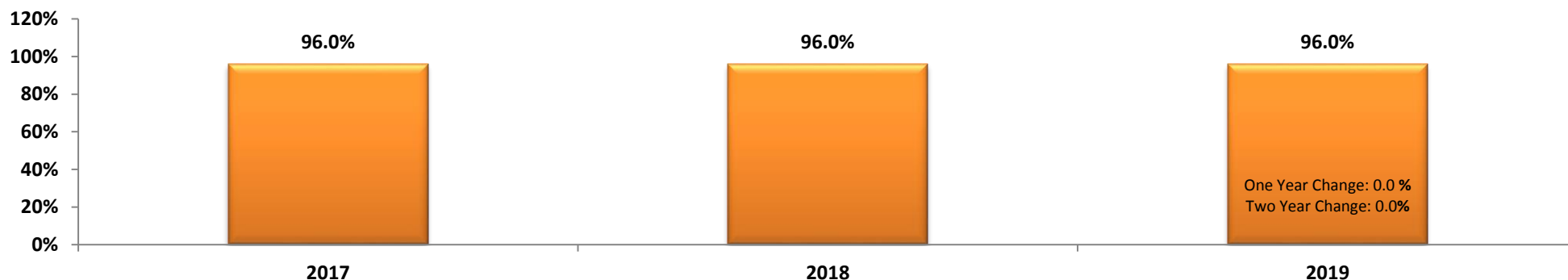
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



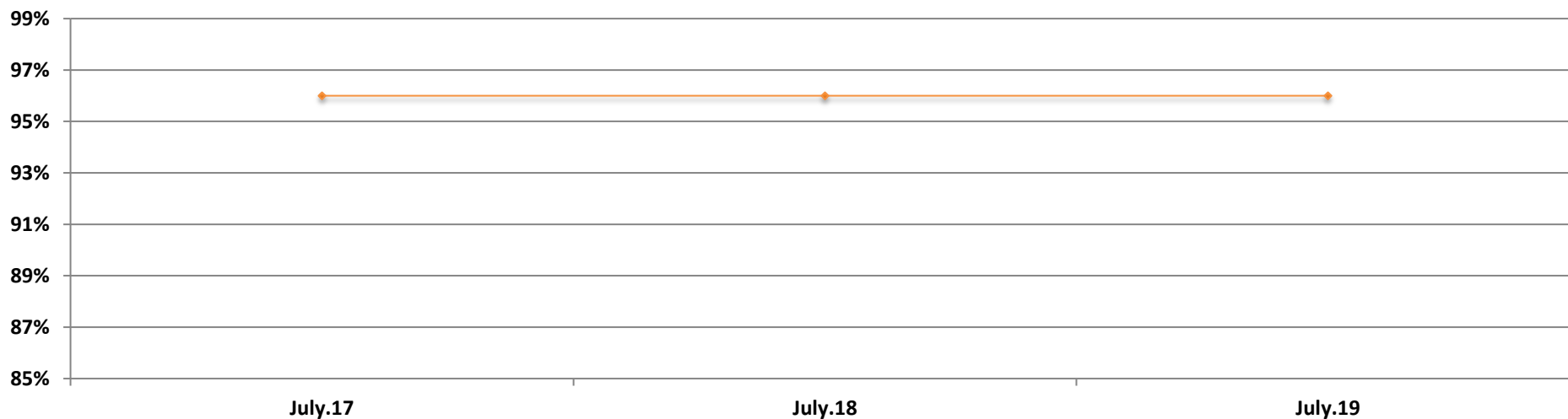
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

July 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



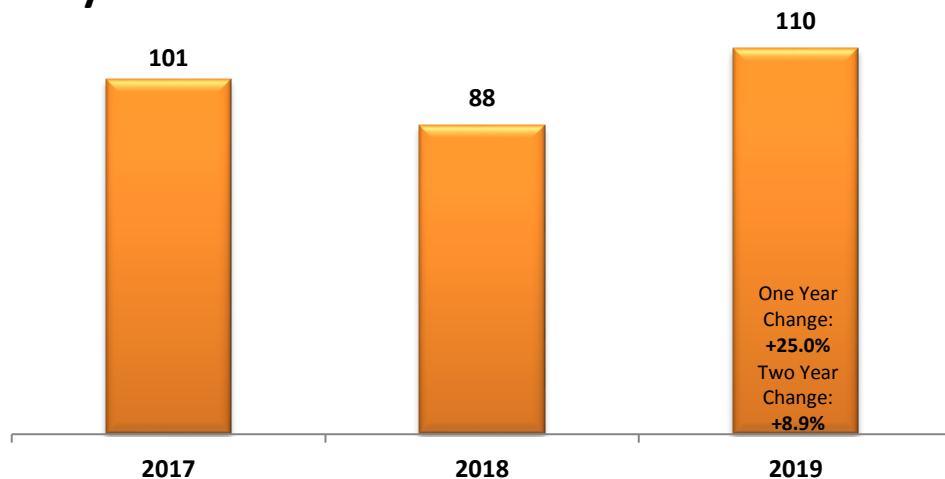
## Historical Percent of Original List Price Received at Sale



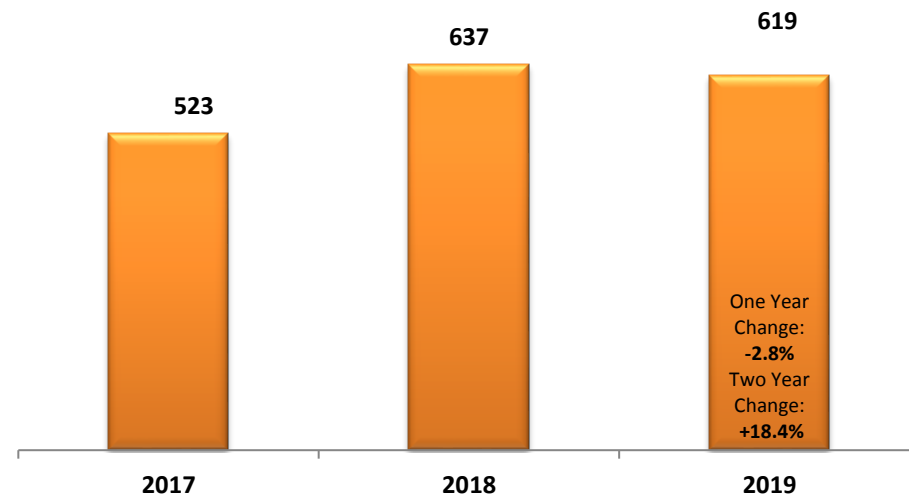
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

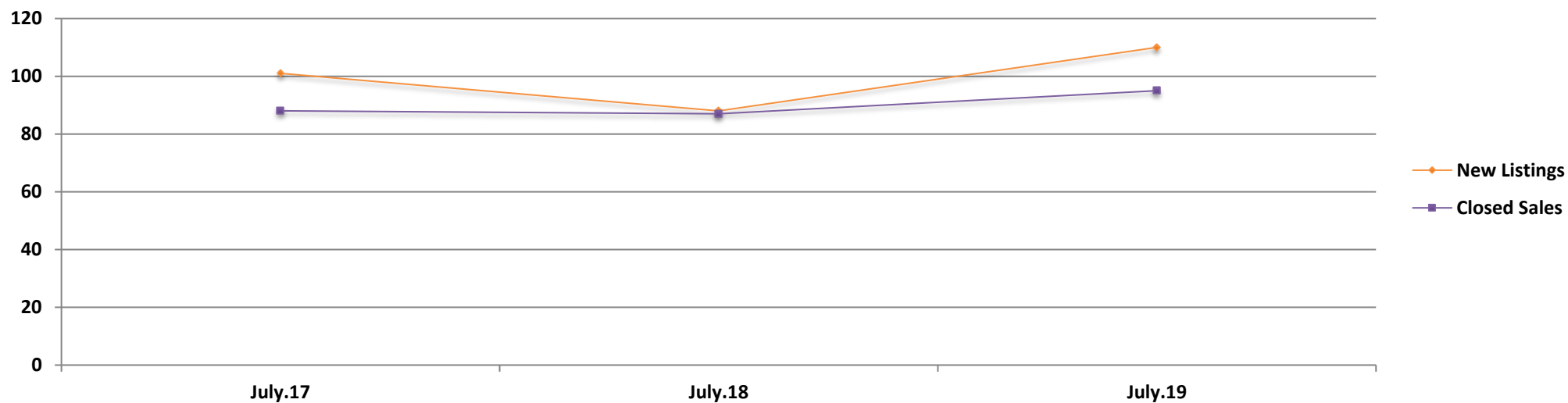
## July 2019



## Year to Date



## Historical Market Activity



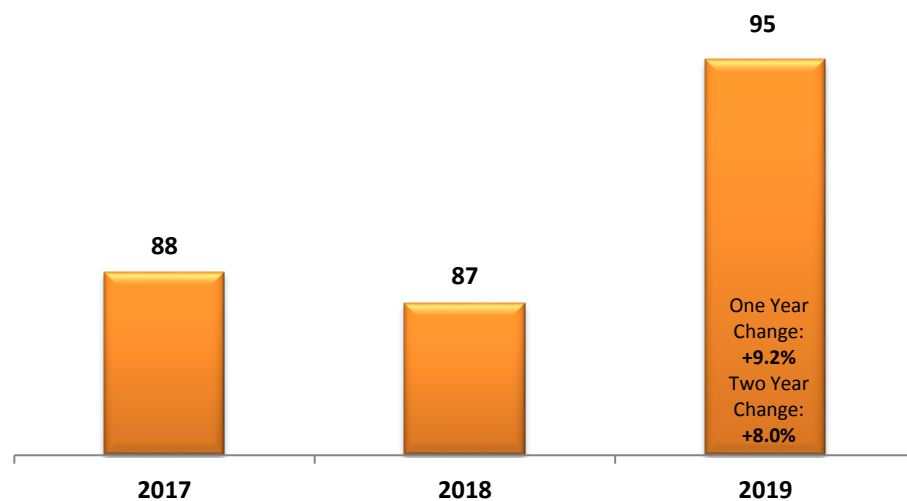


# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

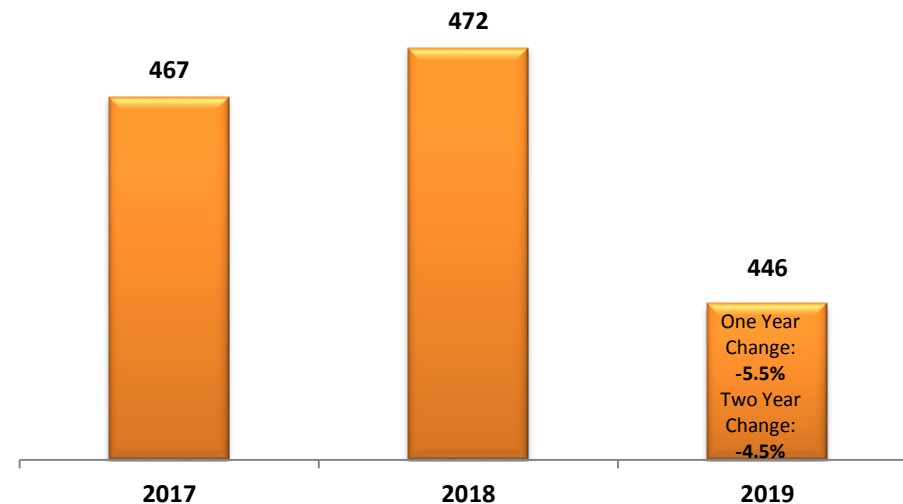


## July 2019

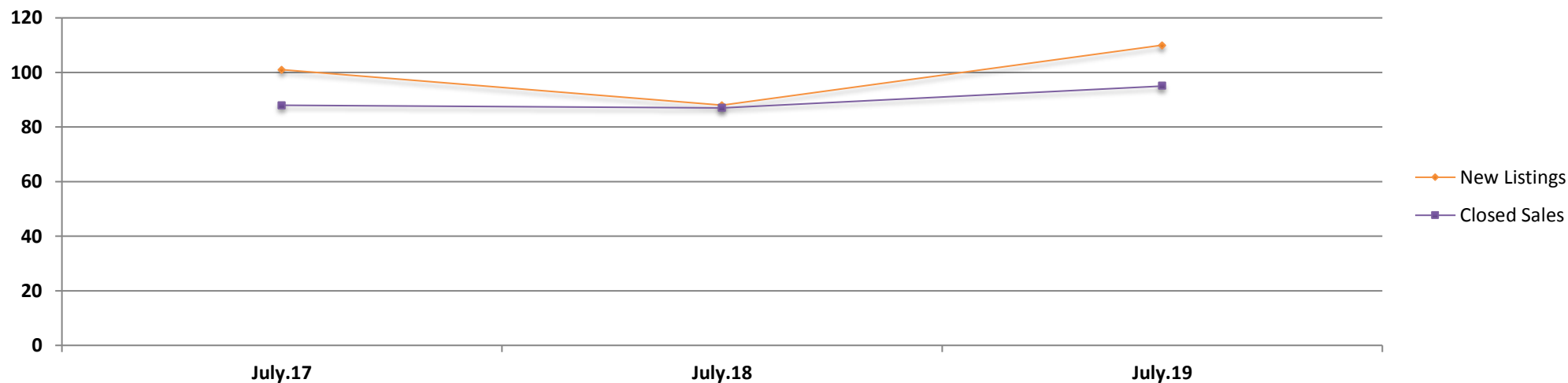


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Market Activity



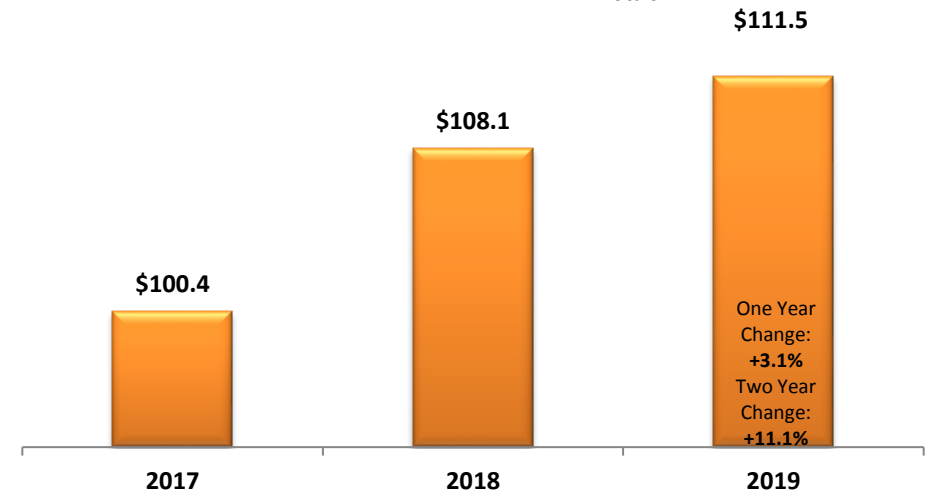
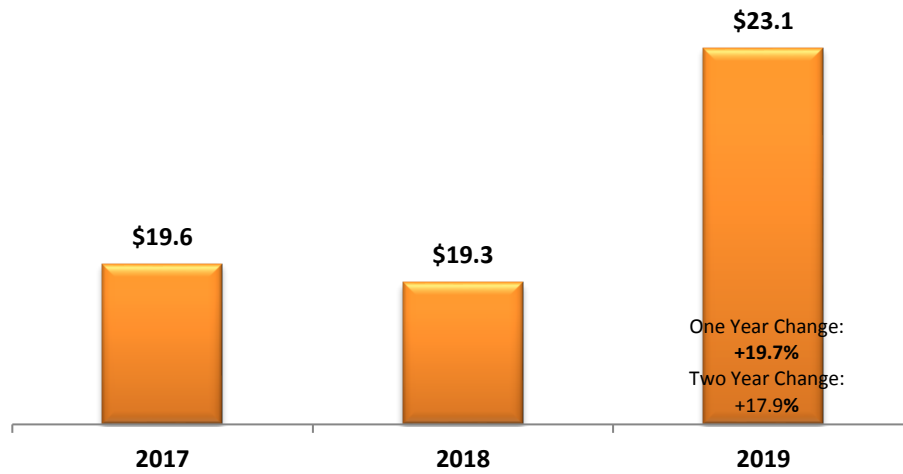
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

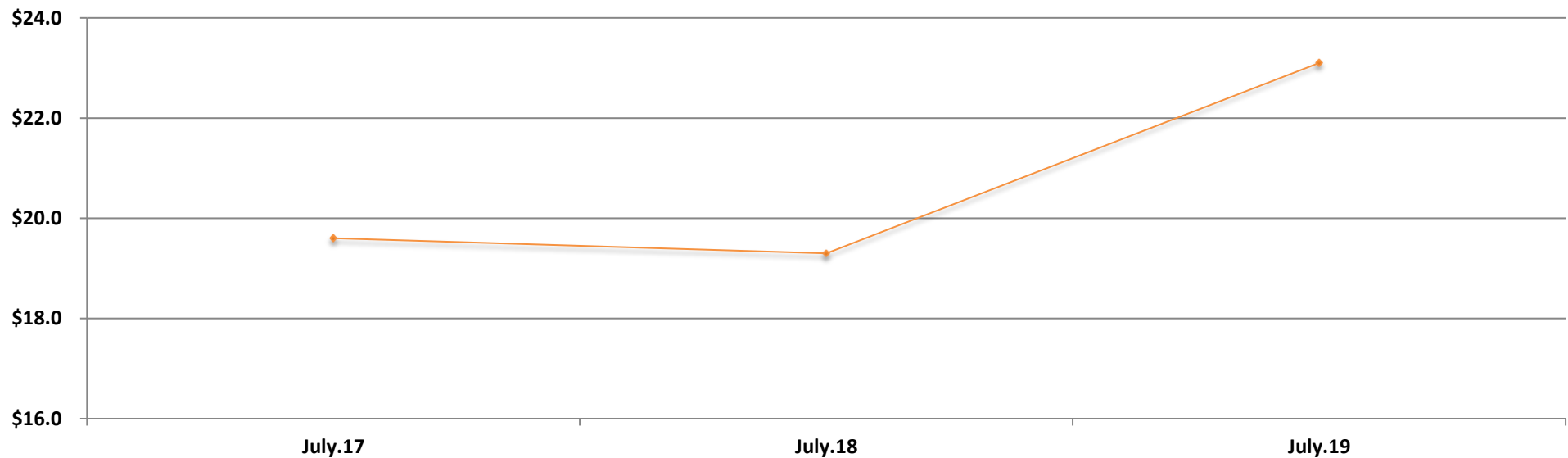
## July 2019

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

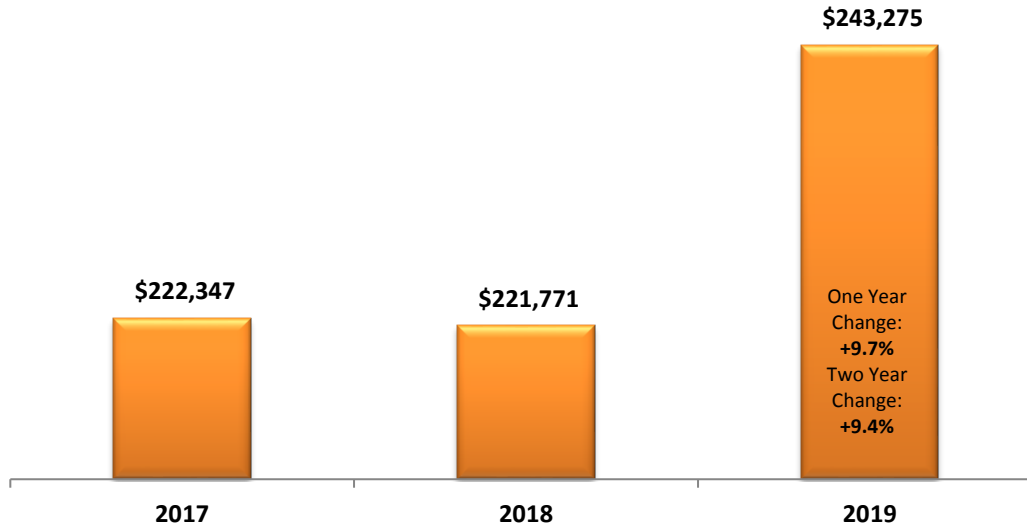
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



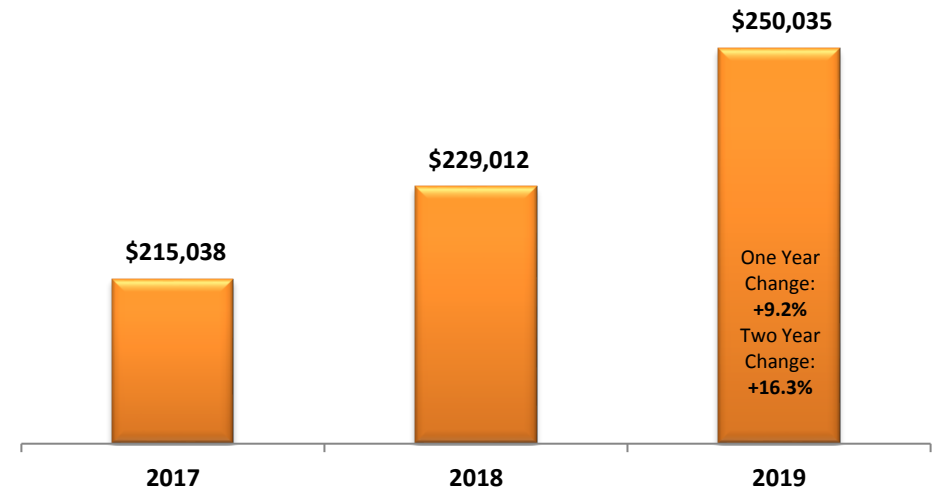
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

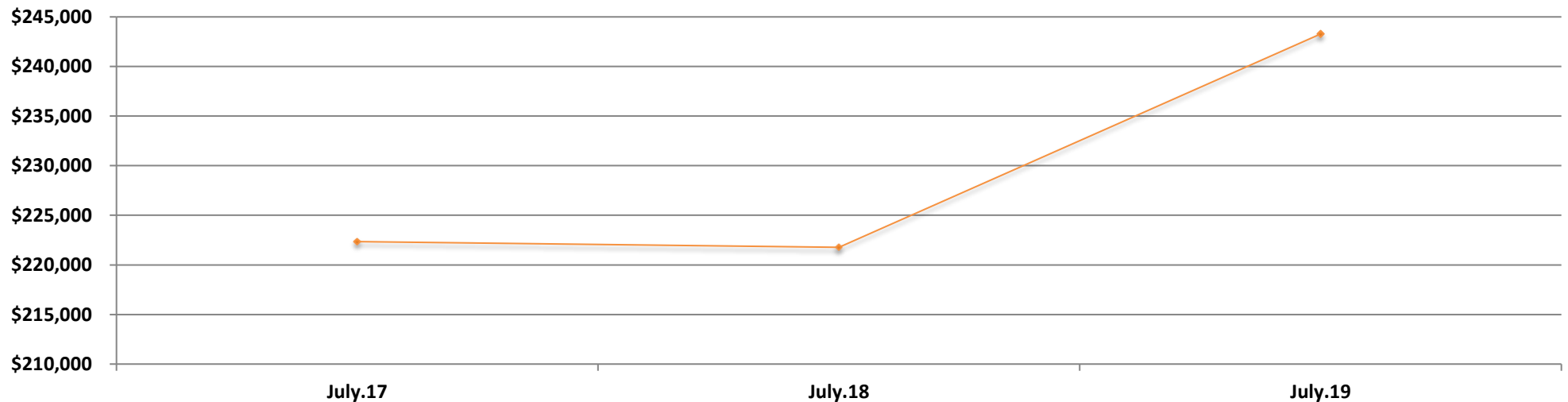
## July 2019



## Year to Date



## Historical Average Prices



# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

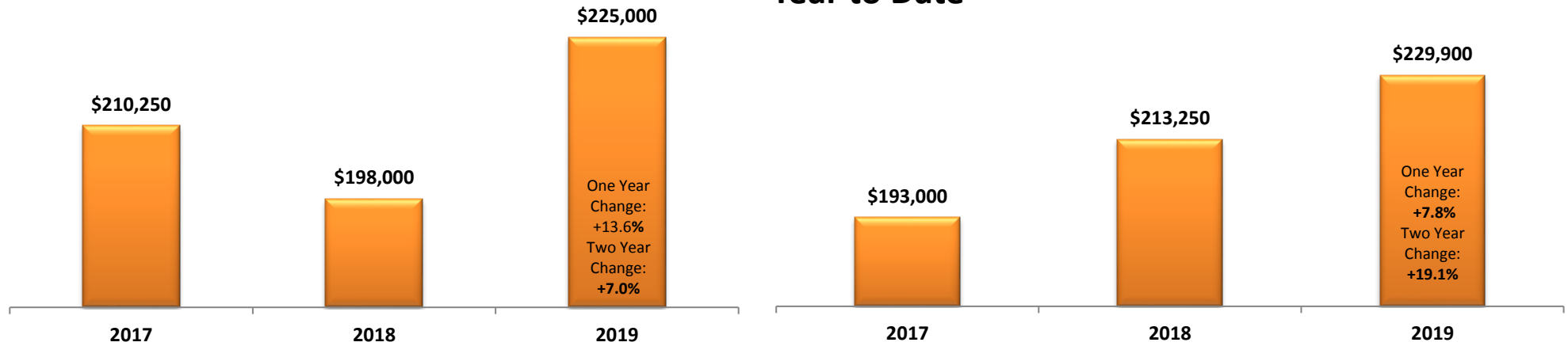


Figures do not take into account seller concessions

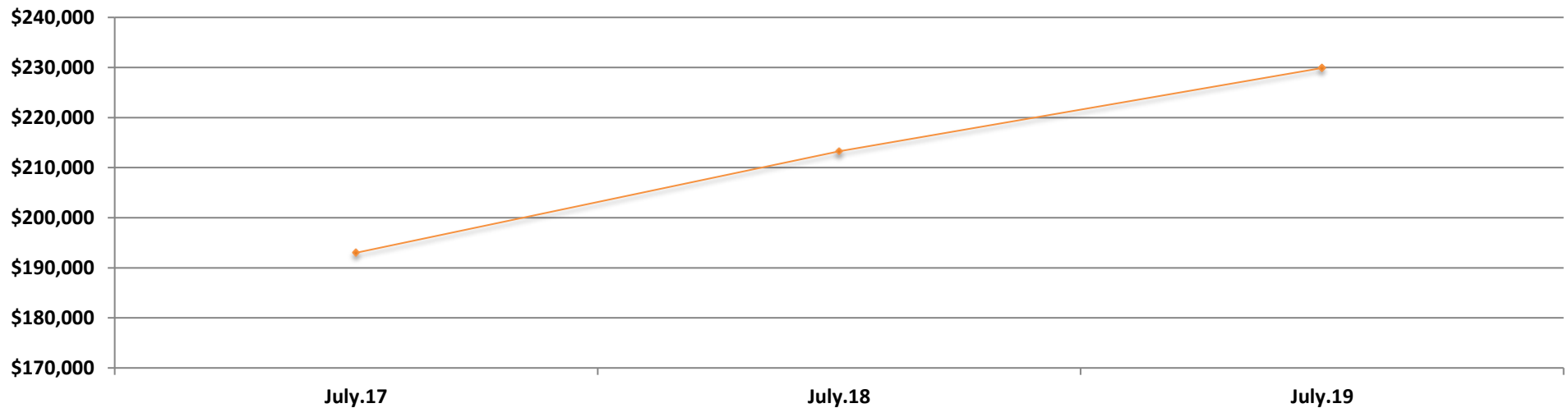
July 2019

Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

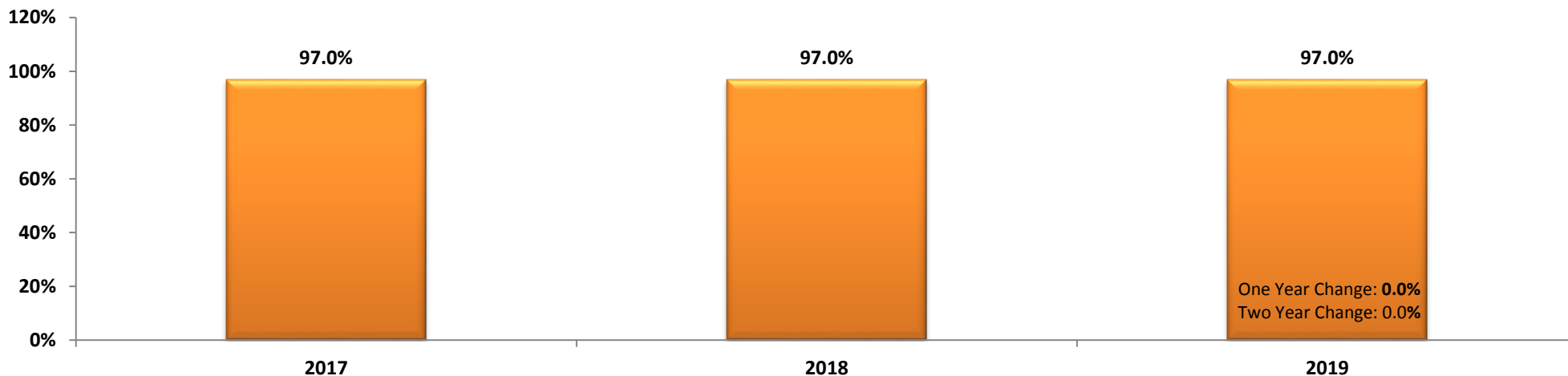
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



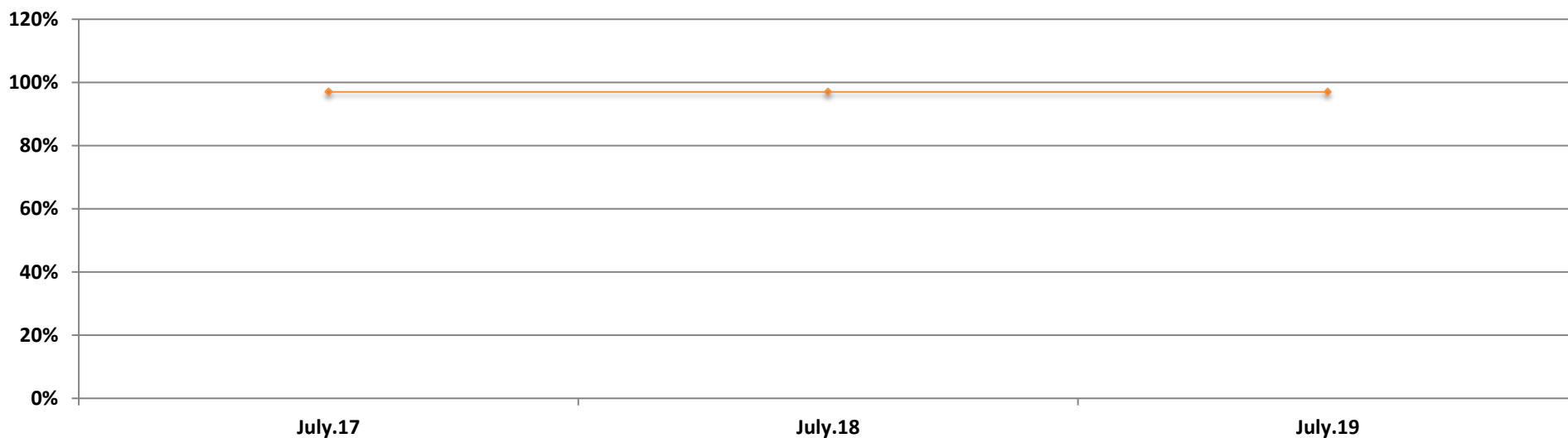
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## July 2019

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## Historical Percent of Original List Price Received at Sale



# Local Market Updates

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REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

July, 2019

Year to Date

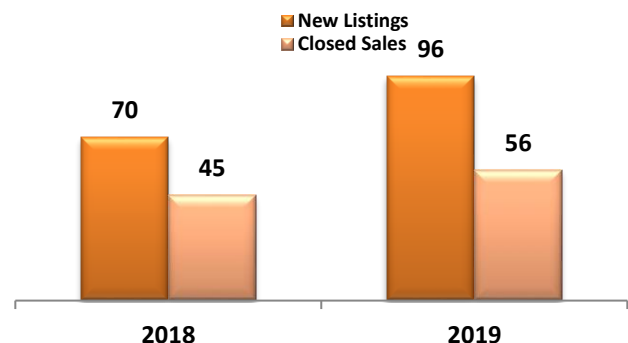
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	20	100.0%	70	96	37.1%
Closed Sales	9	10	11.1%	45	56	24.4%
Average Sales Price	\$ 110,326	\$ 116,630	5.7%	\$ 87,536	\$ 114,125	30.4%
Percent of Original Last Price Received at Sale*	92.0%	91.0%	-1.1%	94.0%	90.0%	-4.3%
Average Days on Market Until Sale	128	107	-16.4%	155	221	42.6%
Total Current Inventory**	44	57	29.5%	.	.	.
Single-Family Detached Inventory	43	55	27.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

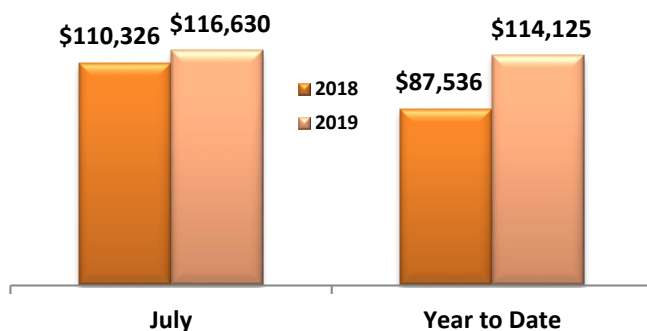
## Activity-Most Recent Month



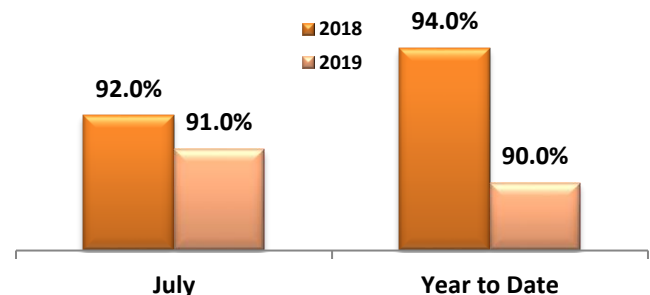
## Activity-Year to Date



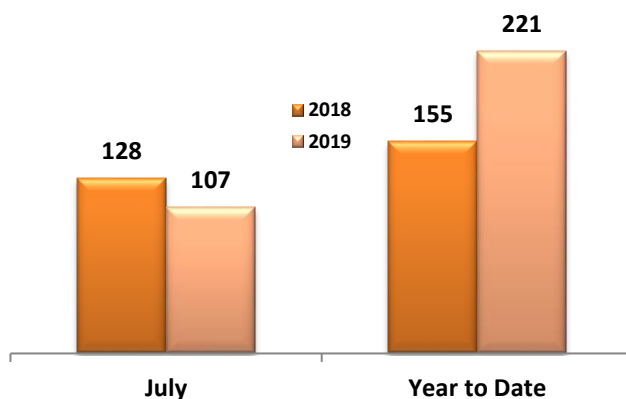
## Average Sales Price



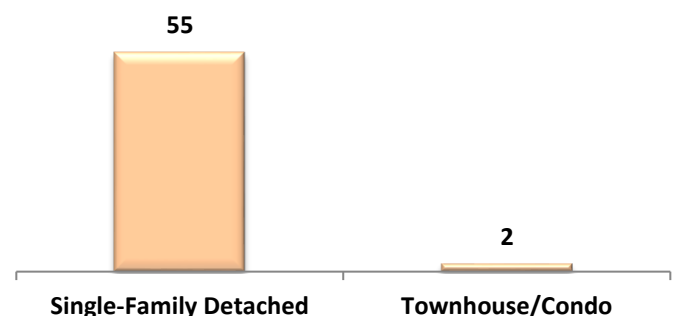
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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## Eagle Lake/Madison Lake

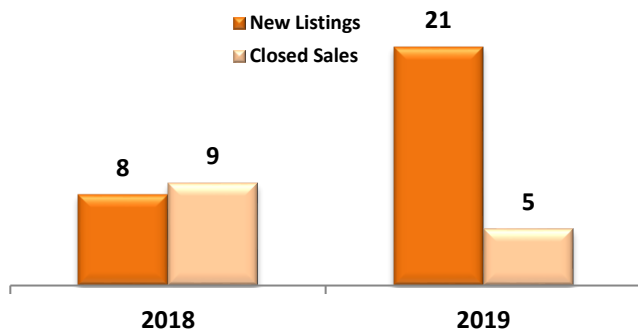
July 2019

Year to Date

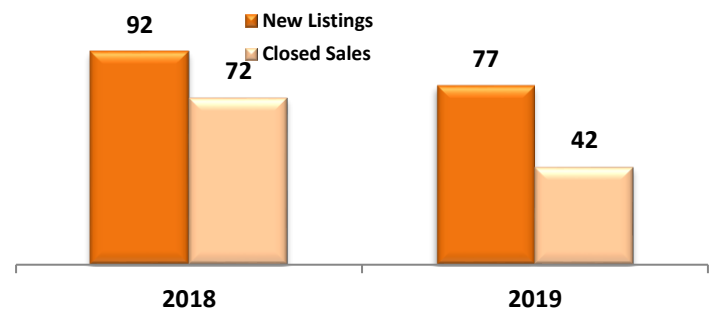
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	21	162.5%	92	77	-16.3%
Closed Sales	9	5	-44.4%	72	42	-41.7%
Average Sales Price	\$ 167,500	\$ 424,180	153.2%	\$ 316,289	\$ 318,350	0.7%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	111	96	-13.5%	120	104	-13.3%
Total Current Inventory**	31	30	-3.2%	.	.	.
Single-Family Detached Inventory	28	28	0.0%	.	.	.

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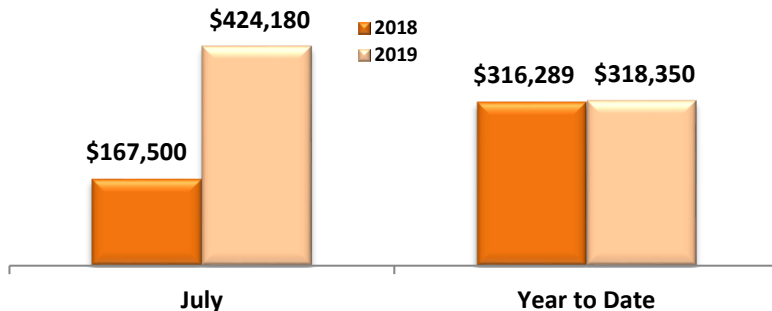
### Activity-Most Recent Month



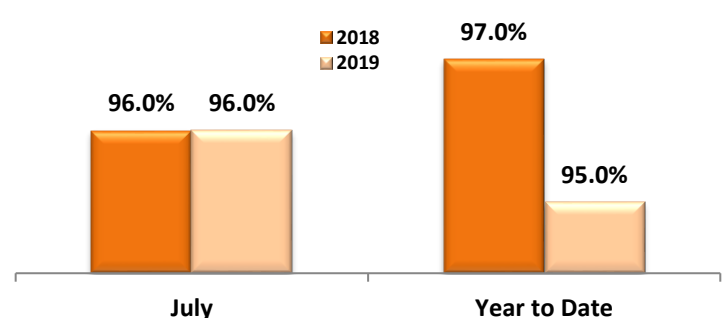
### Activity-Year to Date



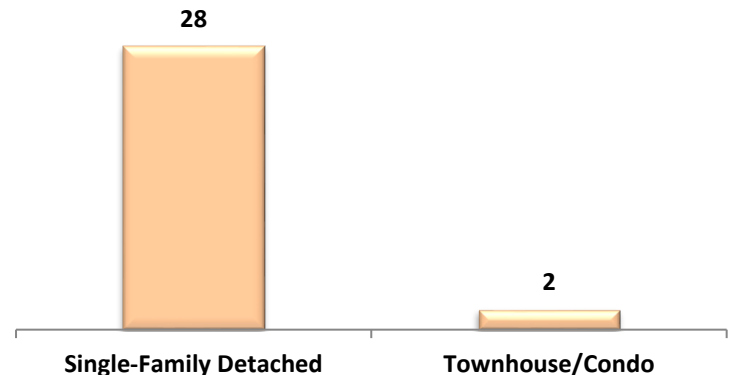
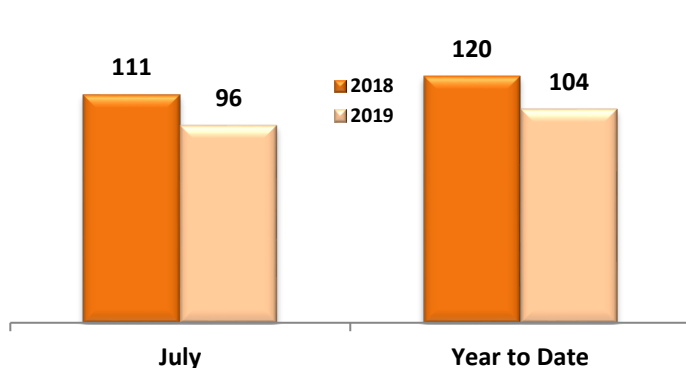
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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# Local Market Updates

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Elysian/Waterville

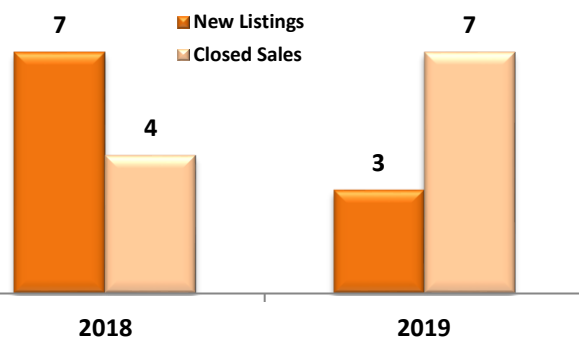
July 2019

Year to Date

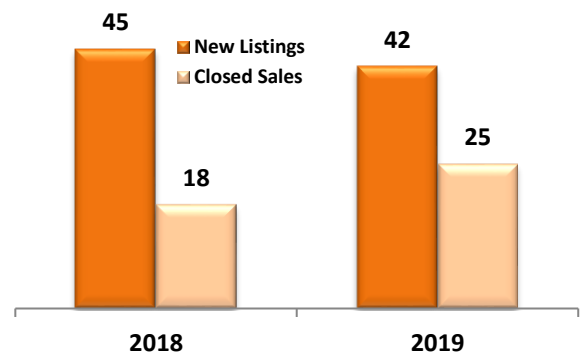
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	3	-57.1%	45	42	-6.7%
Closed Sales	4	7	75.0%	18	25	38.9%
Average Sales Price	\$ 292,750	\$ 230,207	-21.4%	\$ 243,842	\$ 229,294	-6.0%
Percent of Original Last Price Received at Sale*	86.0%	95.0%	10.5%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	106	72	-32.1%	151	122	-19.2%
Total Current Inventory**	21	20	-4.8%	.	.	.
Single-Family Detached Inventory	18	19	5.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

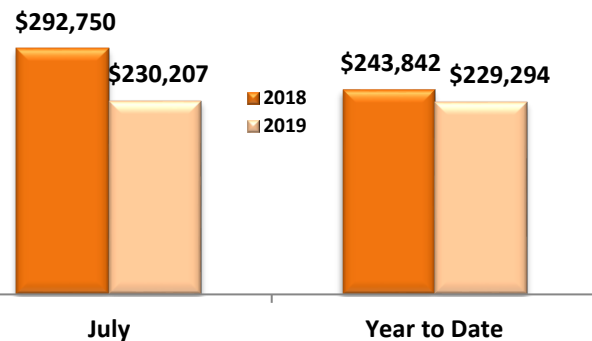
## Activity-Most Recent Month



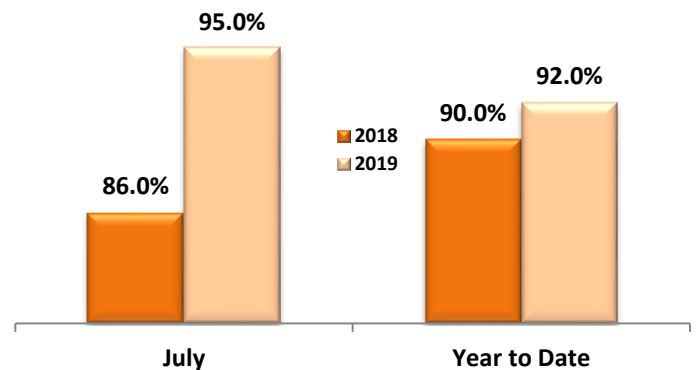
## Activity-Year to Date



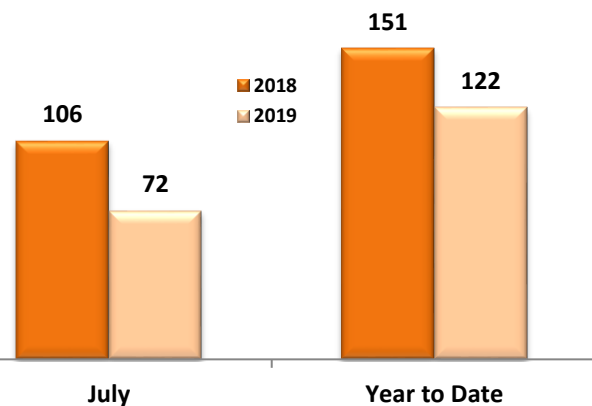
## Average Sales Price



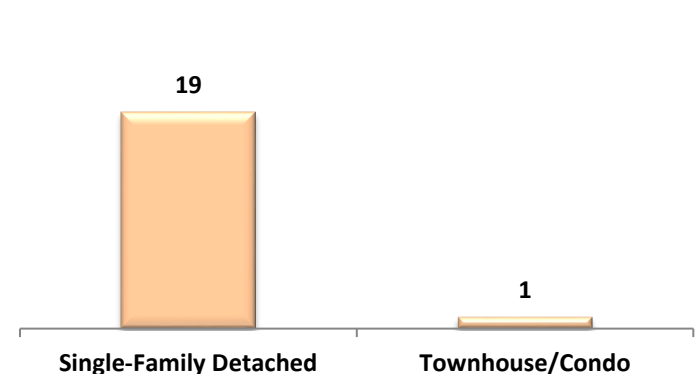
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Lake Crystal

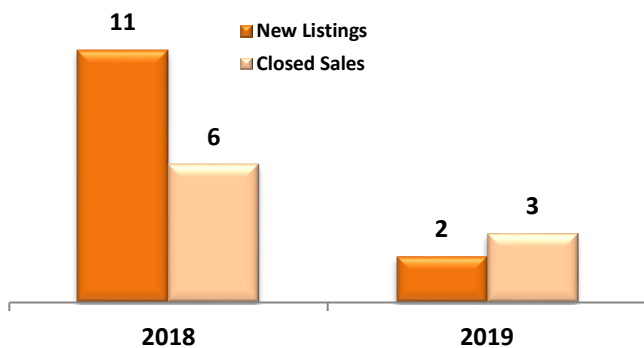
July 2019

Year to Date

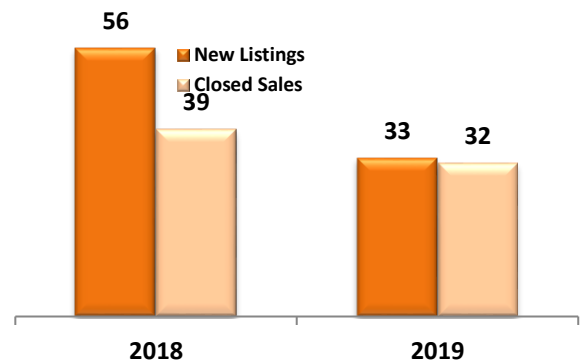
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	2	-81.8%	56	33	-41.1%
Closed Sales	6	3	-50.0%	39	32	-17.9%
Average Sales Price	\$ 173,316	\$ 246,166	42.0%	\$ 140,684	\$ 229,801	63.3%
Percent of Original Last Price Received at Sale*	94.0%	99.0%	5.3%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	94	70	-25.5%	93	89	-4.3%
Total Current Inventory**	18	5	-72.2%	.	.	.
Single-Family Detached Inventory	17	5	-70.6%	.	.	.

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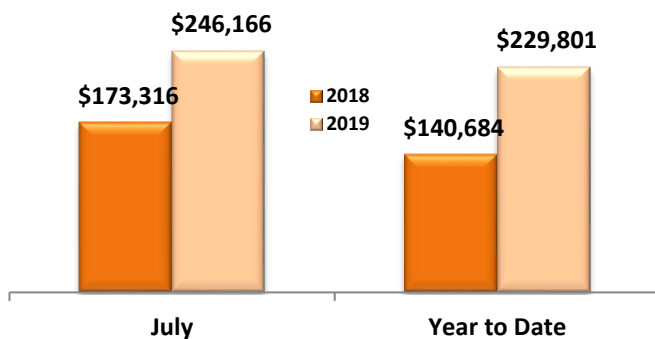
### Activity-Most Recent Month



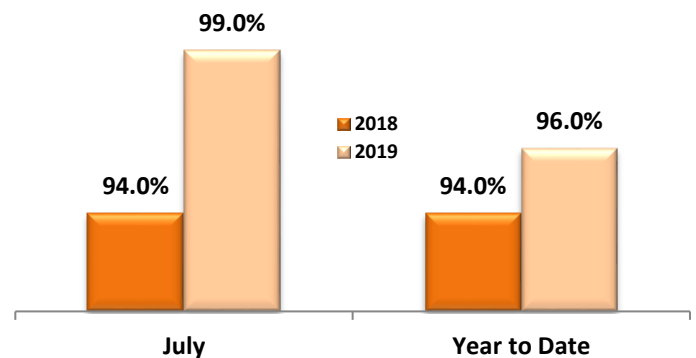
### Activity-Year to Date



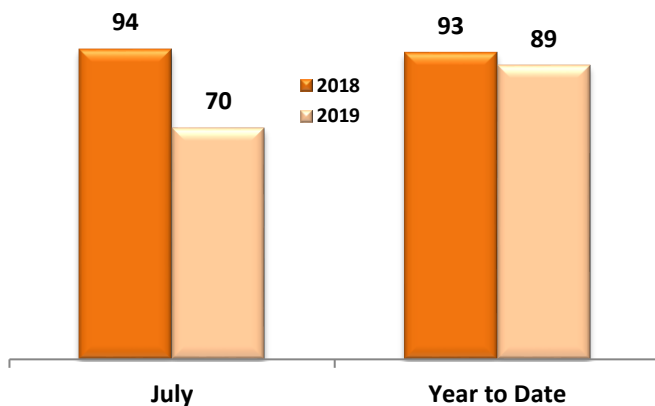
### Average Sales Price



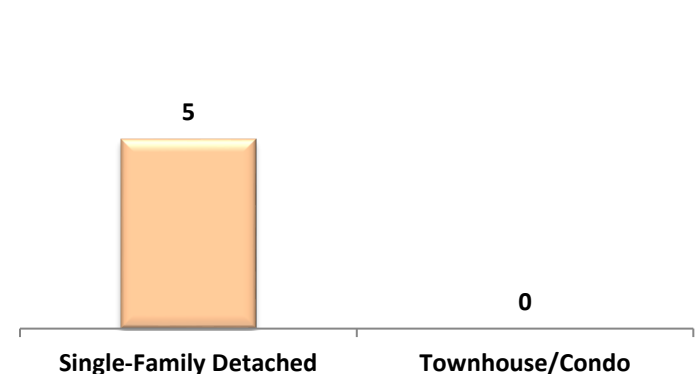
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

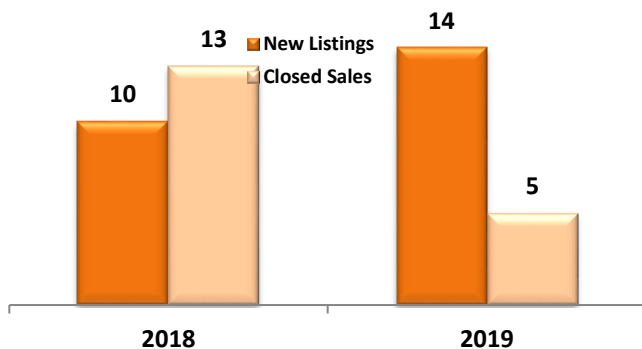
July 2019

Year to Date

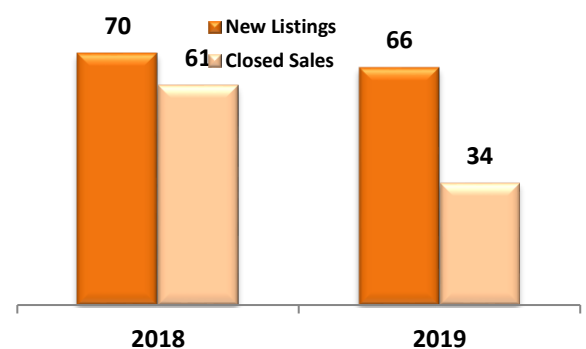
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	14	40.0%	70	66	-5.7%
Closed Sales	13	5	-61.5%	61	34	-44.3%
Average Sales Price	\$ 195,707	\$ 148,780	-24.0%	\$ 197,562	\$ 185,969	-5.9%
Percent of Original Last Price Received at Sale*	99.0%	99.0%	0.0%	98.0%	95.0%	-3.1%
Average Days on Market Until Sale	53	72	35.8%	126	89	-29.4%
Total Current Inventory**	17	27	58.8%	.	.	.
Single-Family Detached Inventory	17	27	58.8%	.	.	.

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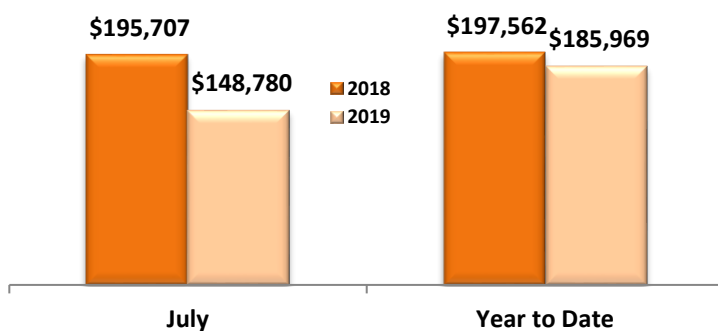
## Activity-Most Recent Month



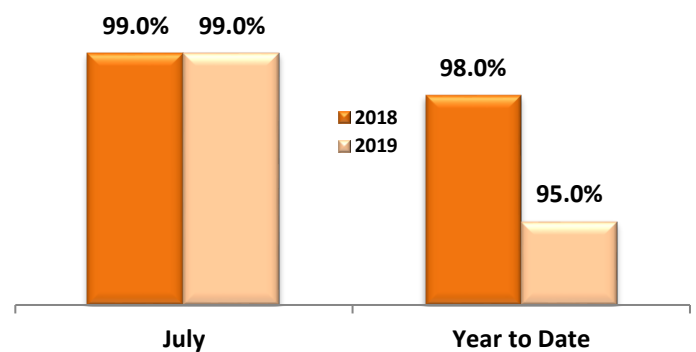
## Activity-Year to Date



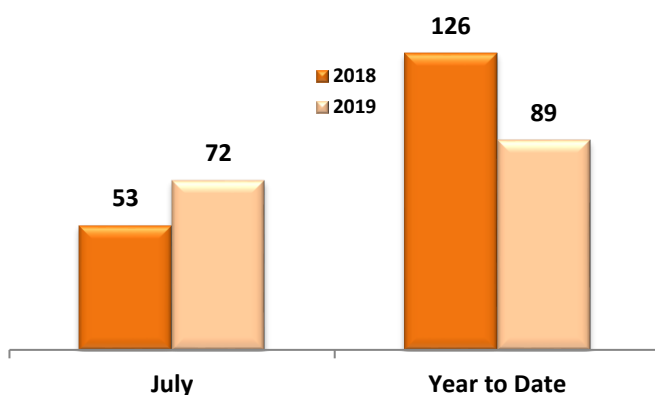
## Average Sales Price



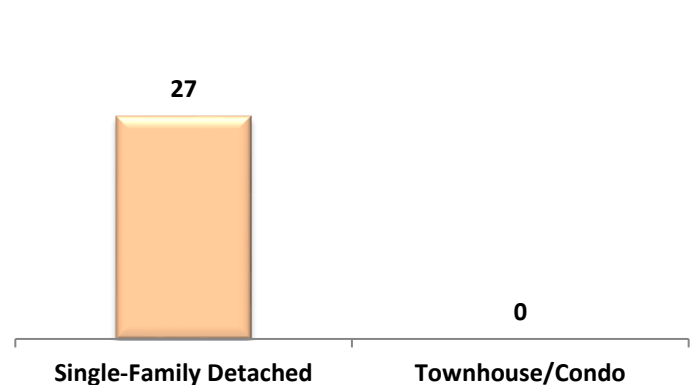
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

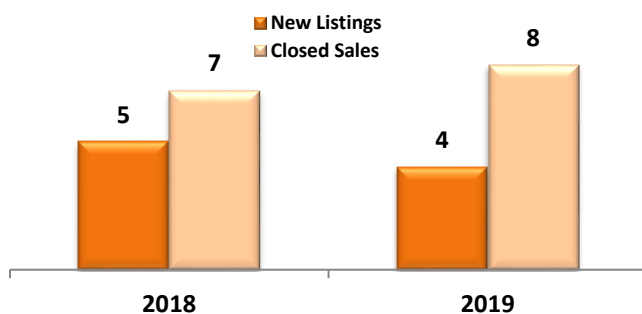
July 2019

Year to Date

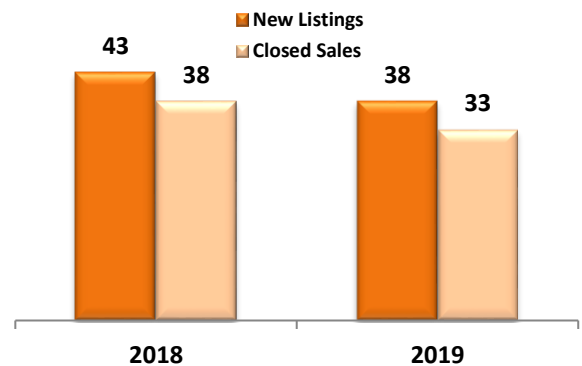
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	4	-20.0%	43	38	-11.6%
Closed Sales	7	8	14.3%	38	33	-13.2%
Average Sales Price	\$ 179,410	\$ 178,025	-0.8%	\$ 152,416	\$ 163,543	7.3%
Percent of Original List Price Received at Sale*	91.0%	97.0%	6.6%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	85	64	-24.7%	76	72	-5.3%
Total Current Inventory**	1	7	600.0%	.	.	.
Single-Family Detached Inventory	1	7	600.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

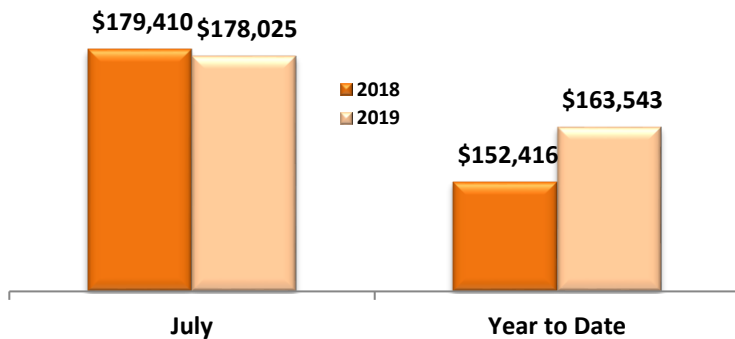
### Activity-Most Recent Month



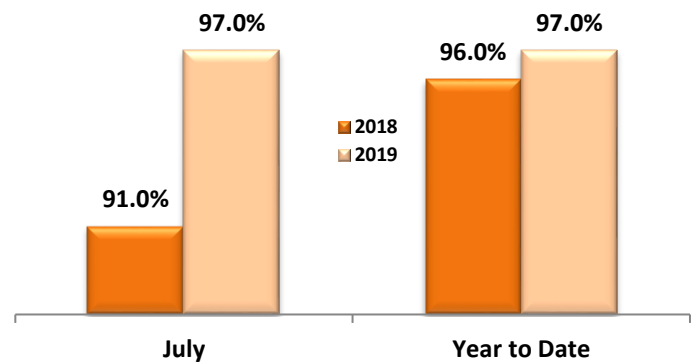
### Activity-Year to Date



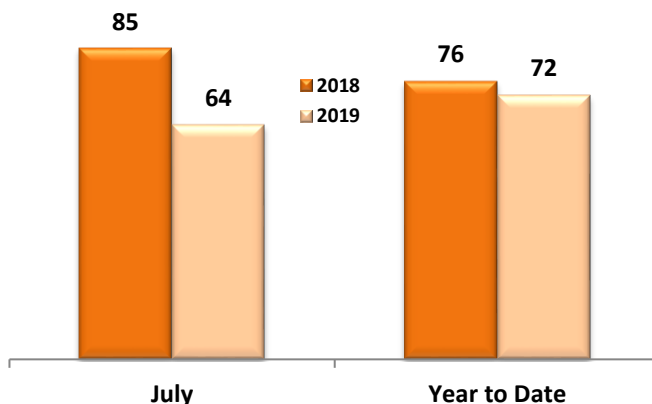
### Average Sales Price



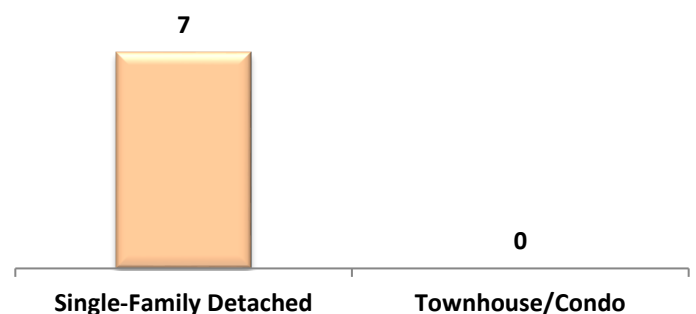
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

July 2019

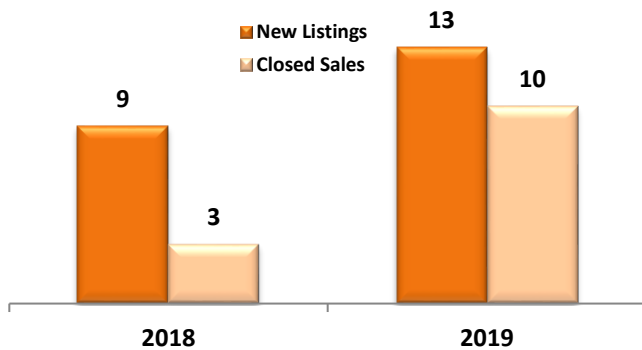
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	13	44.4%	42	62	47.6%
Closed Sales	3	10	233.3%	15	43	186.7%
Average Sales Price	\$ 112,050	\$127,250	13.6%	\$ 130,136	\$106,737	-18.0%
Percent of Original Last Price Received at Sale*	93.0%	94.0%	1.1%	94.0%	91.0%	-3.2%
Average Days on Market Until Sale	71	120	69.0%	111	155	39.6%
Total Current Inventory**	34	43	26.5%	.	.	.
Single-Family Detached Inventory	32	42	31.3%	.	.	.

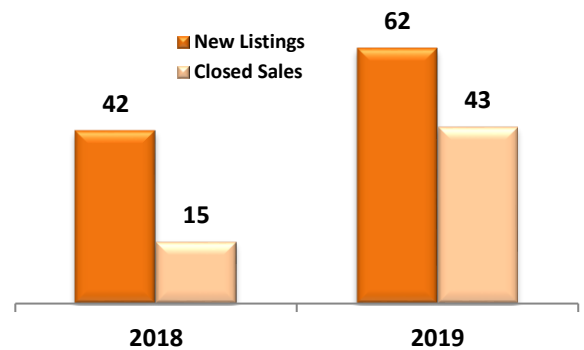
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

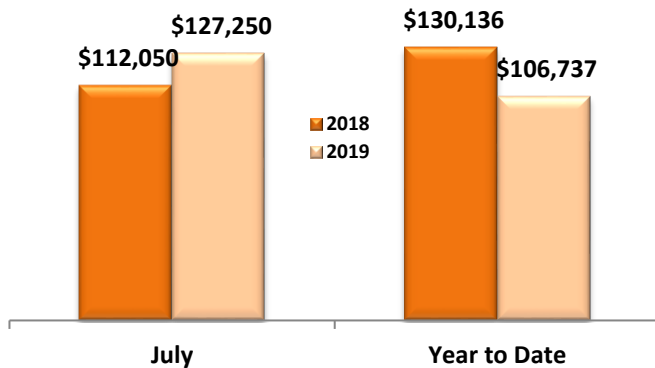
## Activity-Most Recent Month



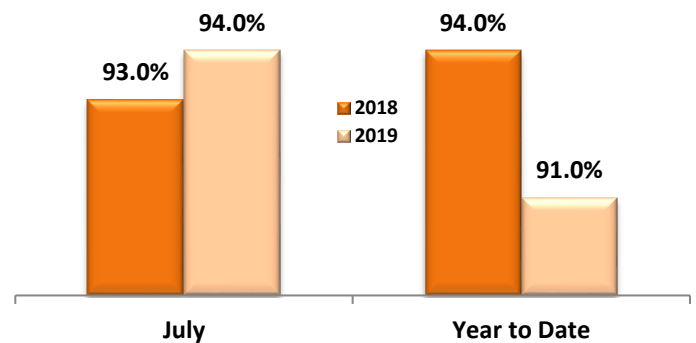
## Activity-Year to Date



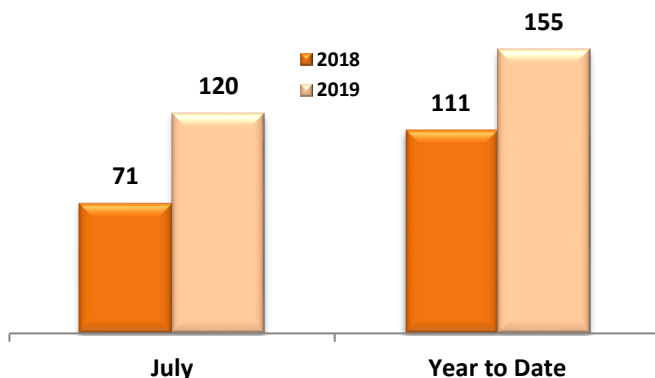
## Average Sales Price



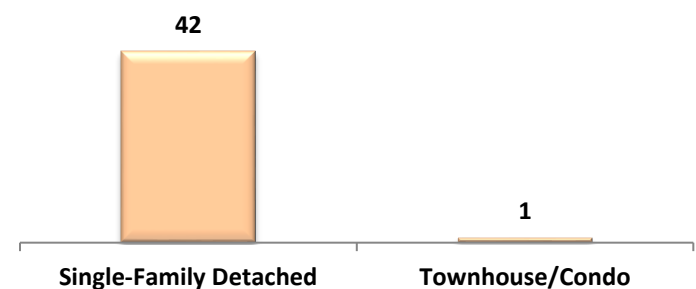
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Mankato Central

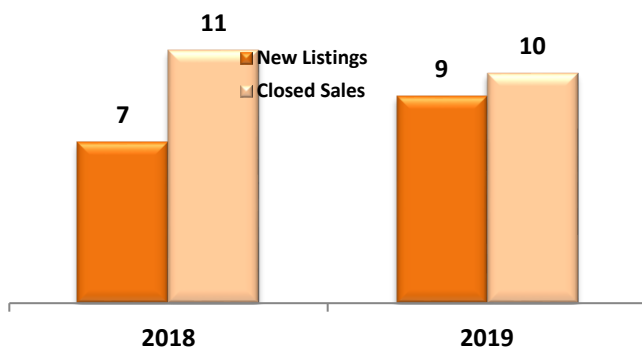
July 2019

Year to Date

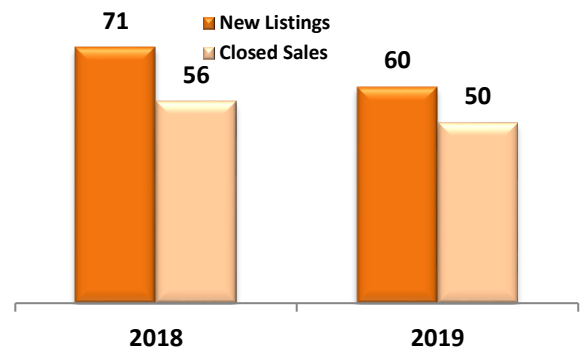
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	9	28.6%	71	60	-15.5%
Closed Sales	11	10	-9.1%	56	50	-10.7%
Average Sales Price	\$ 138,836	\$ 164,750	18.7%	\$ 129,754	\$ 151,011	16.4%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	101	54	-46.5%	76	81	6.6%
Total Current Inventory**	16	14	-12.5%	.	.	.
Single-Family Detached Inventory	16	14	-12.5%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

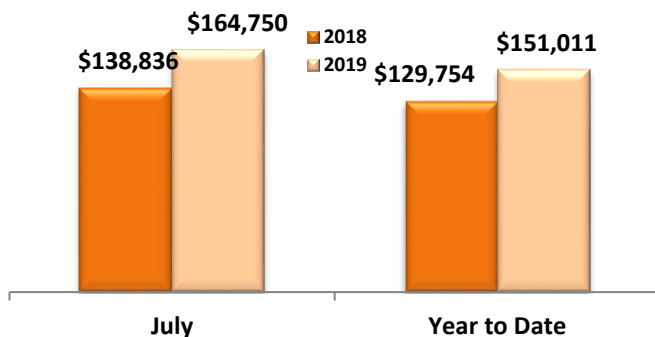
### Activity-Most Recent Month



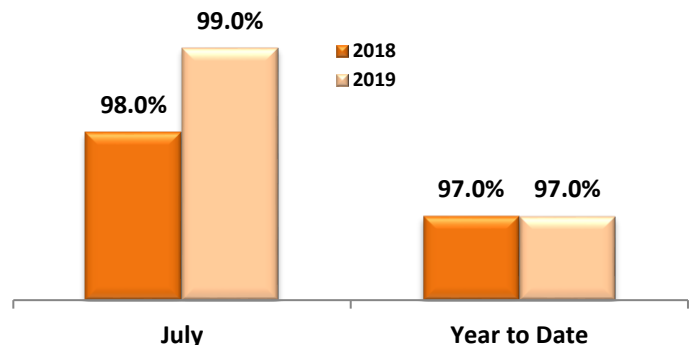
### Activity-Year to Date



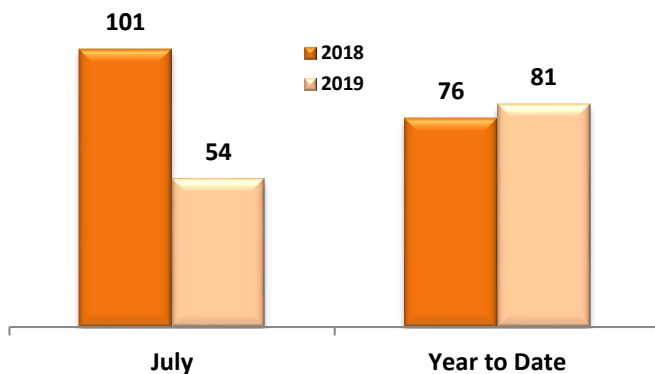
### Average Sales Price



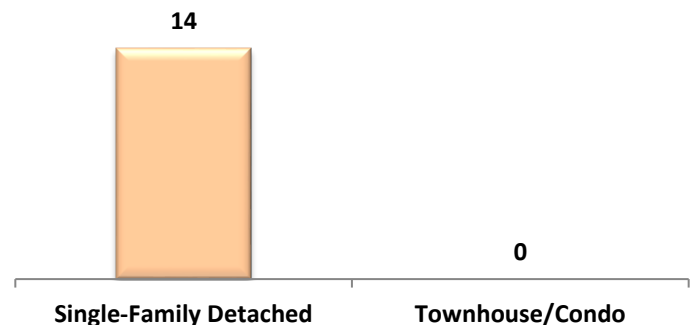
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Mankato Hilltop

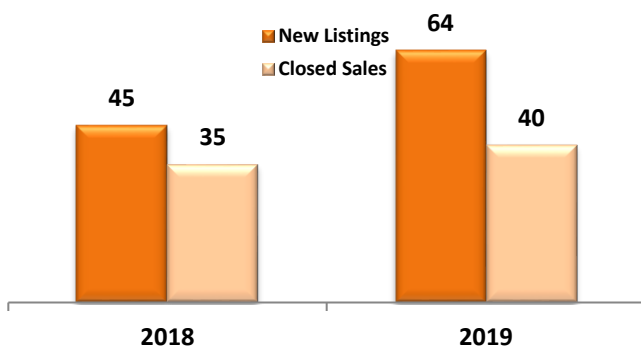
July, 2019

Year to Date

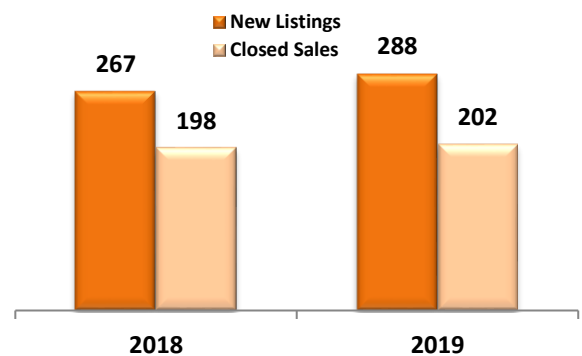
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	45	64	42.2%	267	288	7.9%
Closed Sales	35	40	14.3%	198	202	2.0%
Average Sales Price	\$ 231,700	\$ 242,628	4.7%	\$ 249,245	\$ 252,029	1.1%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	74	103	39.2%	95	110	15.8%
Total Current Inventory**	92	93	1.1%	.	.	.
Single-Family Detached Inventory	66	66	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

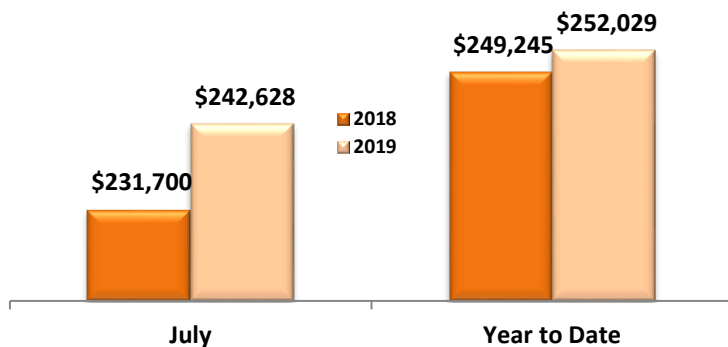
### Activity-Most Recent Month



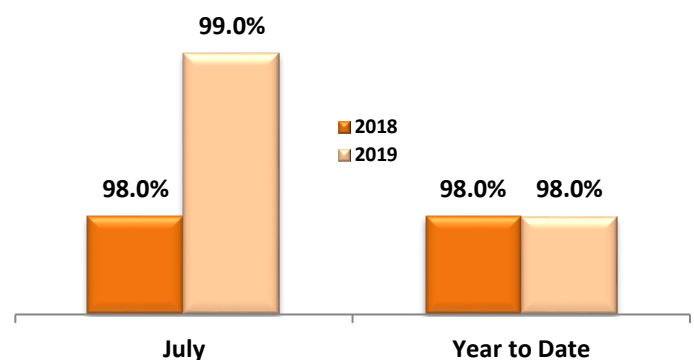
### Activity-Year to Date



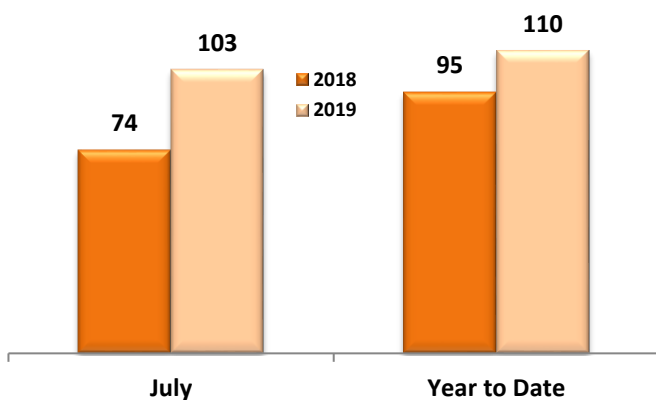
### Average Sales Price



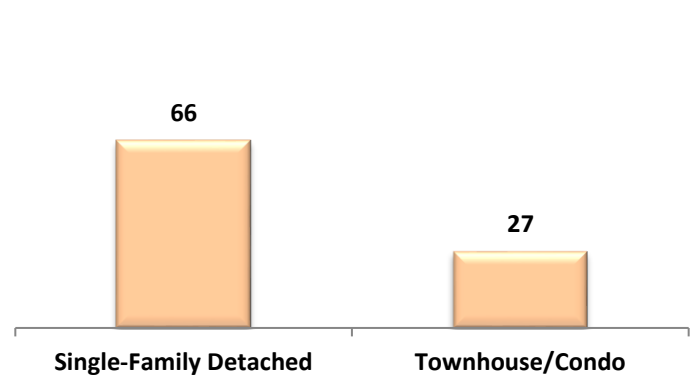
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

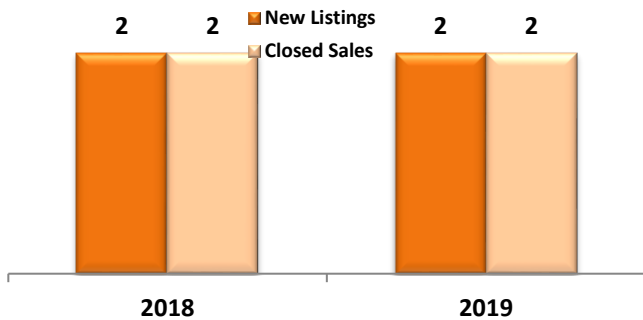
July 2019

Year to Date

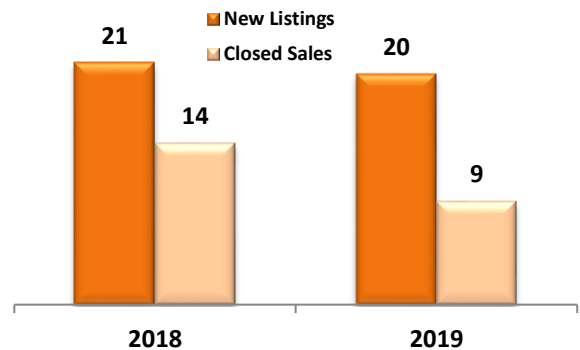
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	21	20	-4.8%
Closed Sales	2	2	0.0%	14	9	-35.7%
Average Sales Price	\$ 172,500	\$ 322,500	87.0%	\$ 306,364	\$ 469,000	53.1%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	94.0%	92.0%	-2.1%
Average Days on Market Until Sale	143	96	-32.9%	144	130	-9.7%
Total Current Inventory**	6	8	33.3%	.	.	.
Single-Family Detached Inventory	6	8	33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

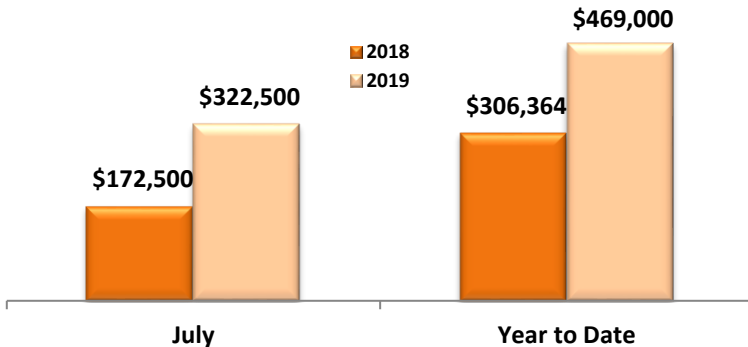
## Activity-Most Recent Month



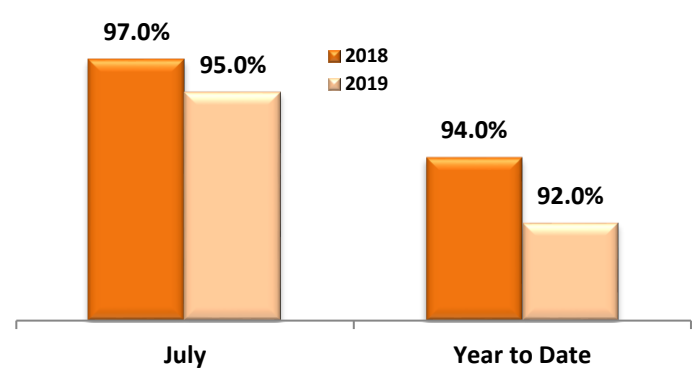
## Activity-Year to Date



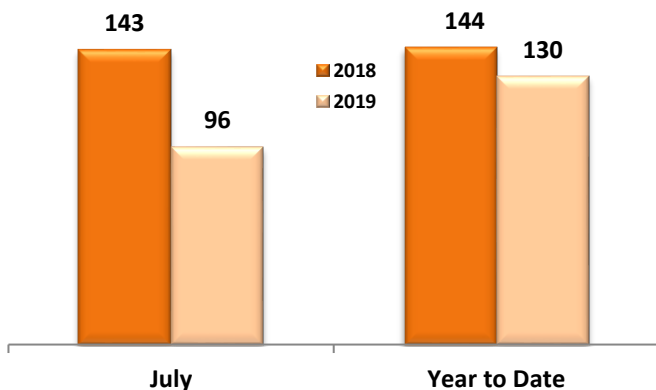
## Average Sales Price



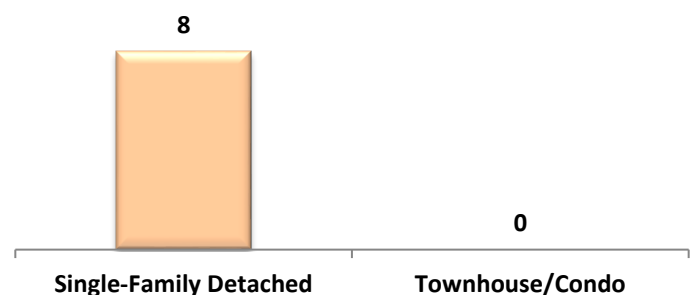
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

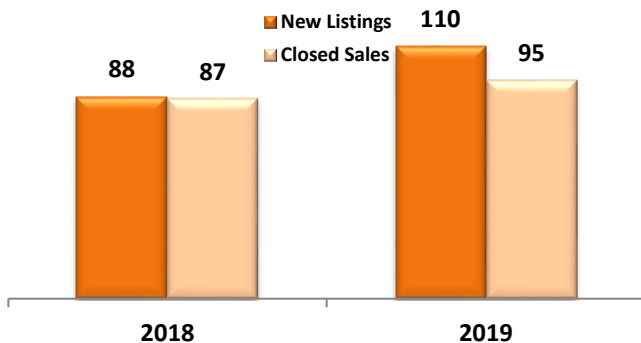
**July 2019**

**Year to Date**

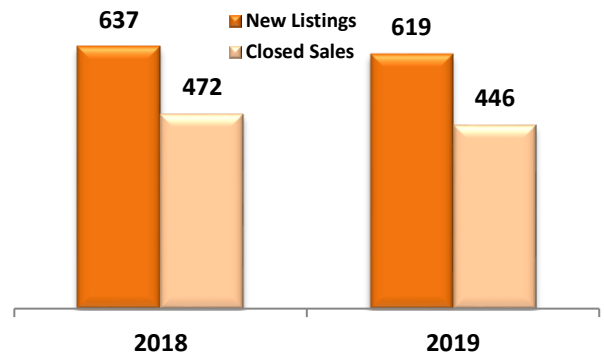
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	88	110	25.0%	637	619	-2.8%
Closed Sales	87	95	9.2%	472	446	-5.5%
Average Sales Price	\$ 221,771	\$ 243,275	9.7%	\$ 229,012	\$ 250,035	9.2%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	82	93	13.4%	93	104	11.8%
Total Current Inventory**	175	191	9.1%	.	.	.
Single-Family Detached Inventory	143	156	9.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

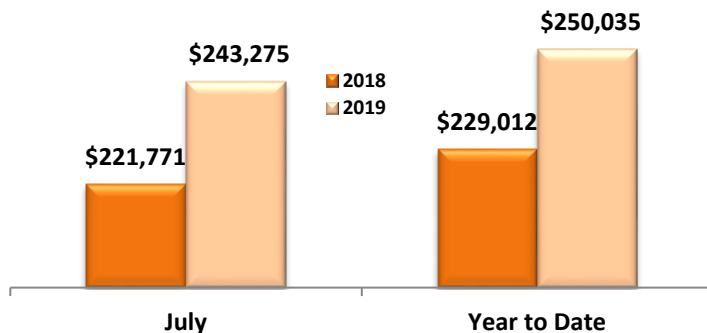
### Activity-Most Recent Month



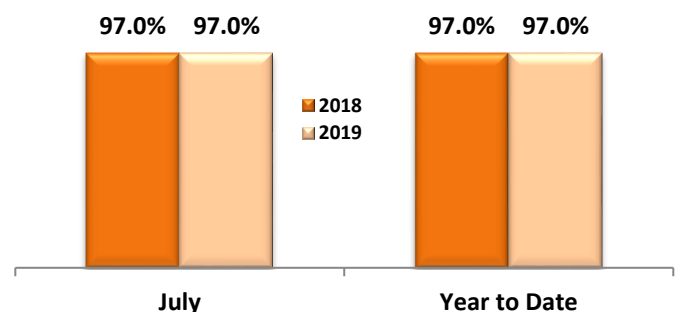
### Activity-Year to Date



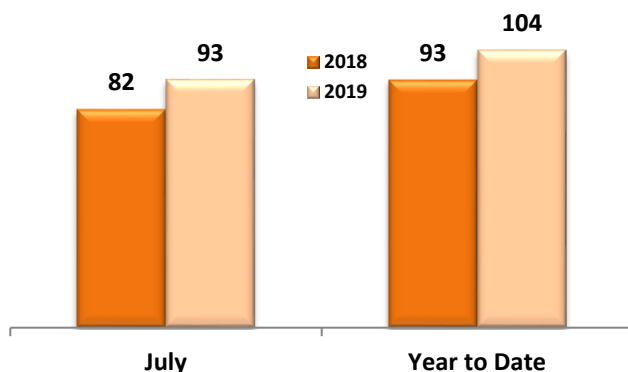
### Average Sales Price



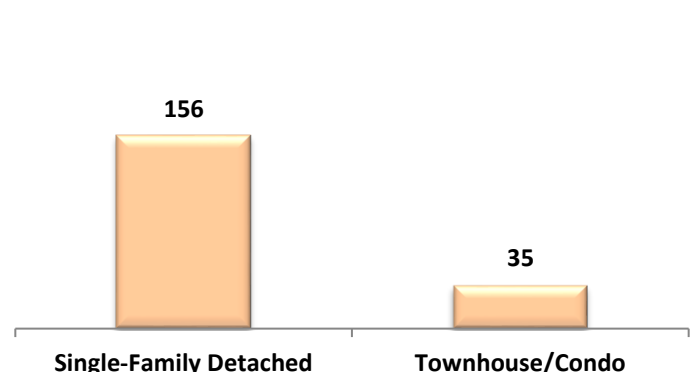
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mapleton/Amboy/Minnesota Lake/Good Thunder

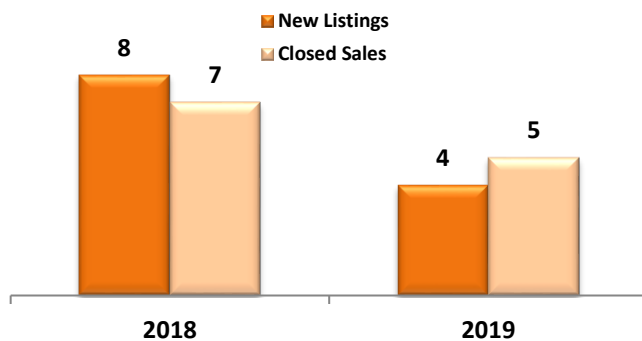
July 2019

Year to Date

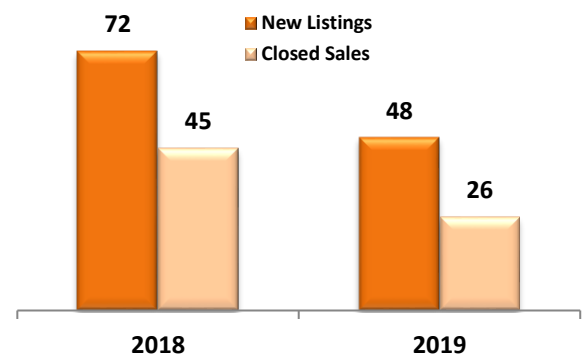
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	4	-50.0%	72	48	-33.3%
Closed Sales	7	5	-28.6%	45	26	-42.2%
Average Sales Price	\$ 132,728	\$ 137,680	3.7%	\$ 120,776	\$ 116,446	-3.6%
Percent of Original Last Price Received at Sale*	94.0%	90.0%	-4.3%	95.0%	92.0%	-3.2%
Average Days on Market Until Sale	61	58	-4.9%	89	155	74.2%
Total Current Inventory**	35	25	-28.6%	.	.	.
Single-Family Detached Inventory	33	23	-30.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

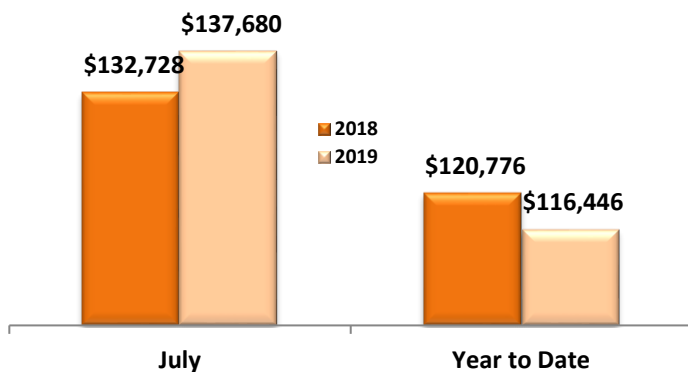
## Activity-Most Recent Month



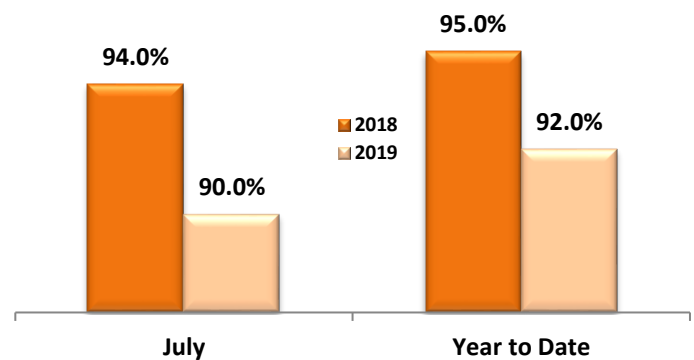
## Activity-Year to Date



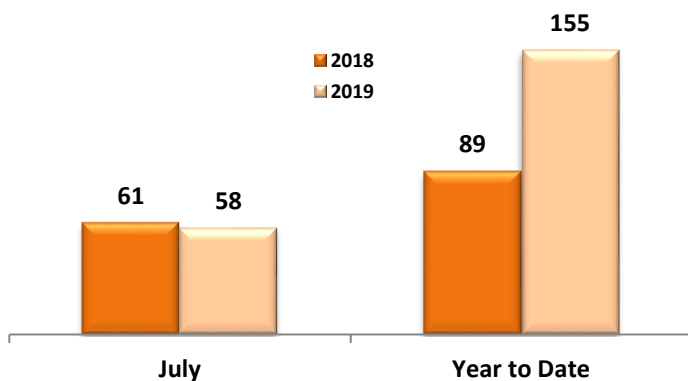
## Average Sales Price



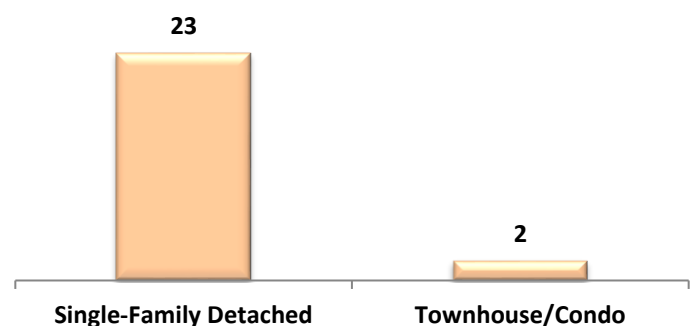
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

July, 2019

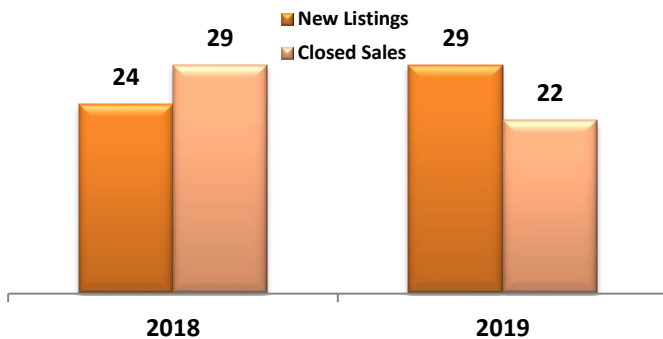
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	24	29	20.8%	162	151	-6.8%
Closed Sales	29	22	-24.1%	142	114	-19.7%
Average Sales Price	\$ 158,017	\$ 161,216	2.0%	\$ 160,594	\$ 170,412	6.1%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	87	140	60.9%	107	110	2.8%
Total Current Inventory**	45	41	-8.9%	.	.	.
Single-Family Detached Inventory	42	34	-19.0%	.	.	.

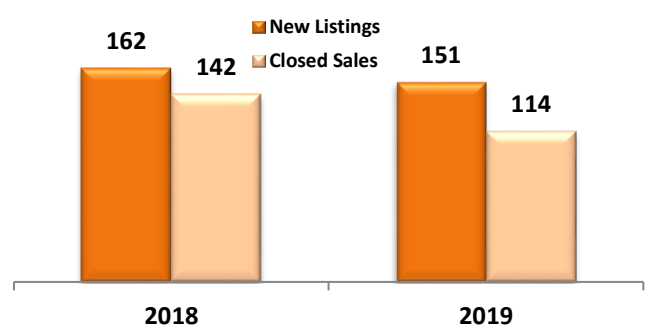
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

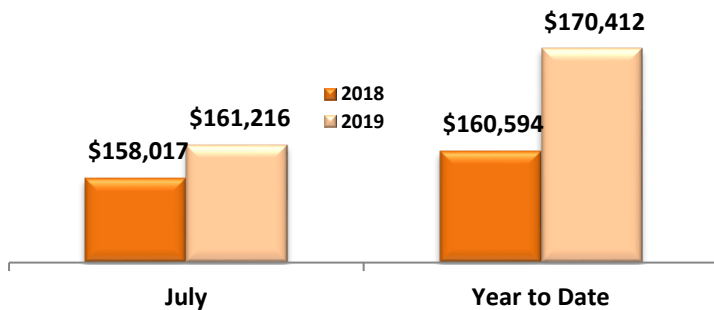
## Activity-Most Recent Month



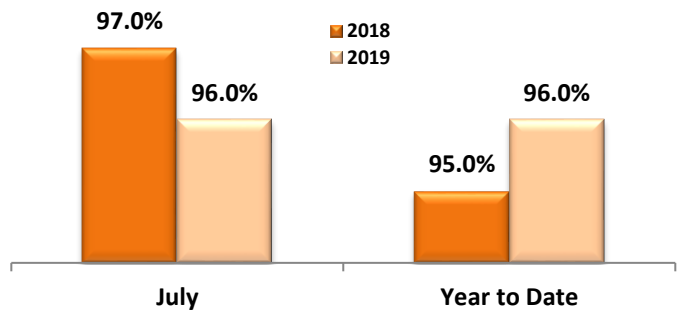
## Activity-Year to Date



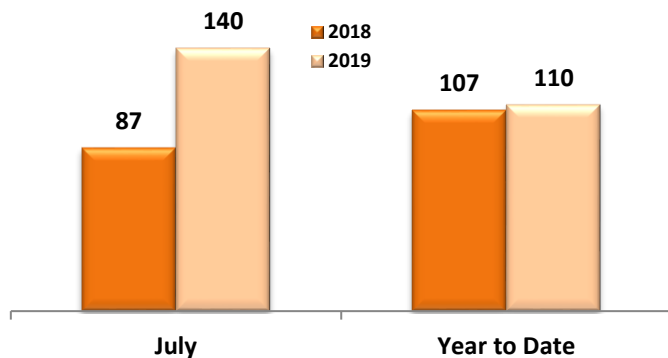
## Average Sales Price



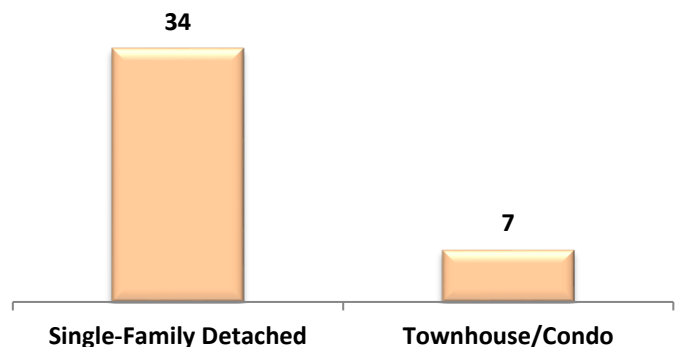
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

July, 2019

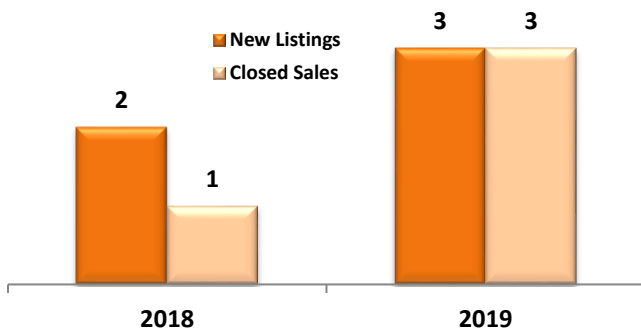
Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

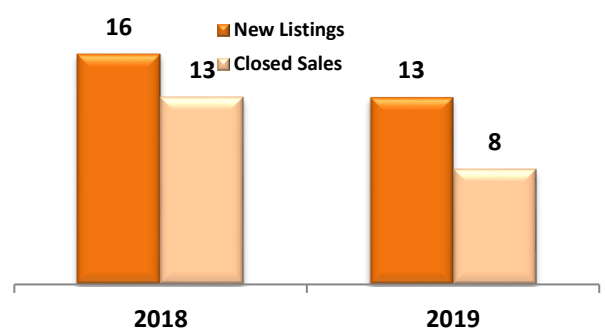
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	2	3	50.0%	16	13	-18.8%
Closed Sales	1	3	200.0%	13	8	-38.5%
Average Sales Price	\$ 151,500	\$204,566	35.0%	\$ 163,903	\$163,487	-0.3%
Percent of Original Last Price Received at Sale*	95.0%	97.0%	2.1%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	51	124	143.1%	91	108	18.7%
Total Current Inventory**	1	4	300.0%	.	.	.
Single-Family Detached Inventory	1	4	300.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

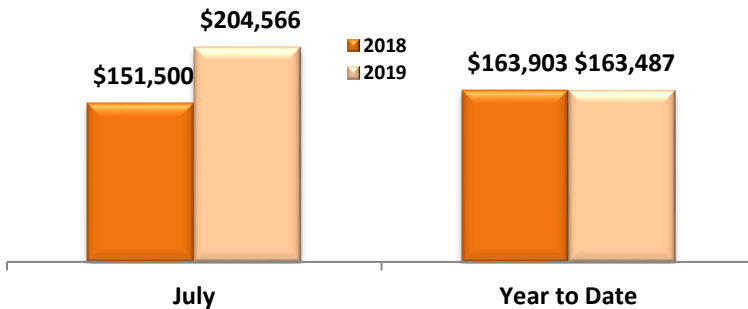
## Activity-Most Recent Month



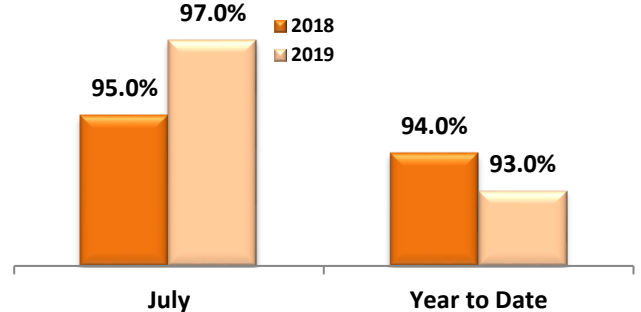
## Activity-Year to Date



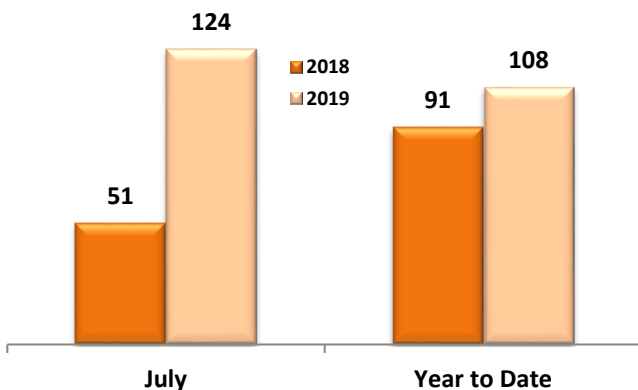
## Average Sales Price



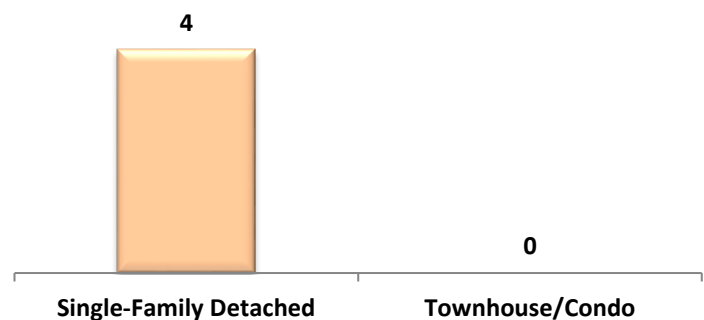
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

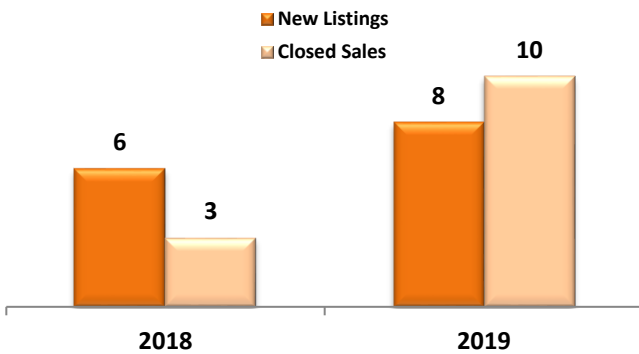
July, 2019

Year to Date

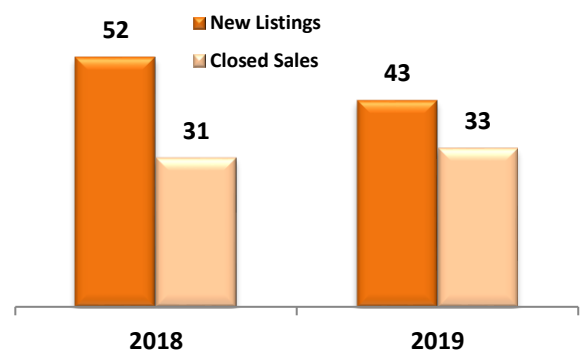
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	6	8	33.3%	52	43	-17.3%
Closed Sales	3	10	233.3%	31	33	6.5%
Average Sales Price	\$ 297,966	\$ 296,640	-0.4%	\$ 311,922	\$ 323,439	3.7%
Percent of Original Last Price Received at Sale*	100.0%	92.0%	-8.0%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	86	141	64.0%	128	152	18.8%
Total Current Inventory**	25	17	-32.0%	.	.	.
Single-Family Detached Inventory	25	16	-36.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

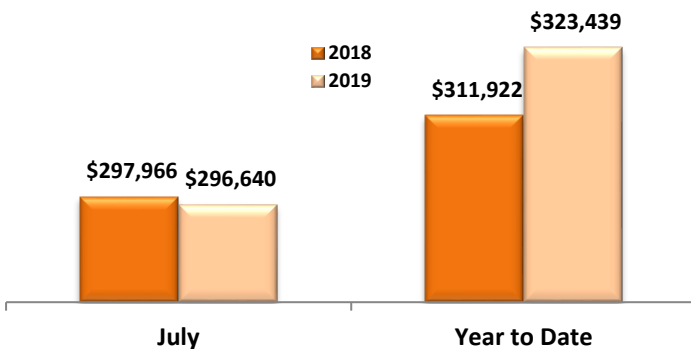
### Activity-Most Recent Month



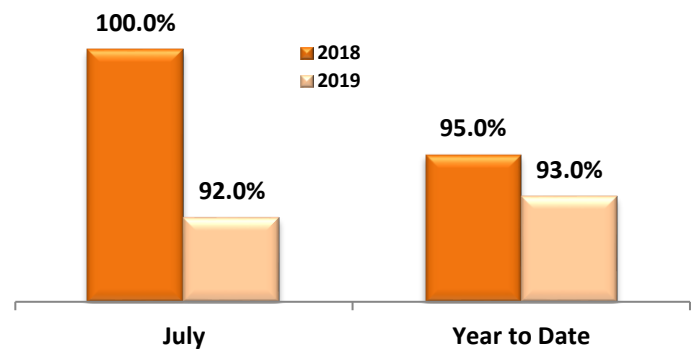
### Activity-Year to Date



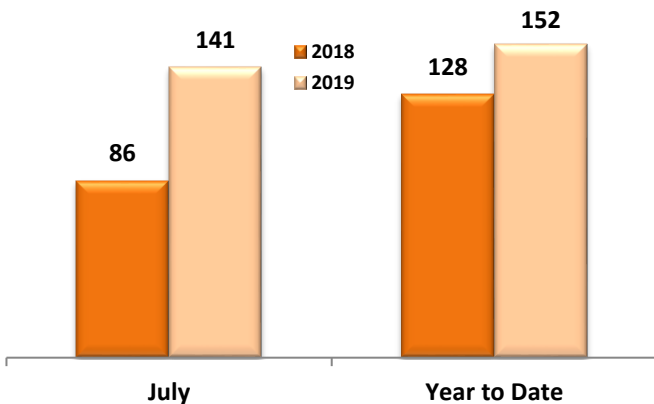
### Average Sales Price



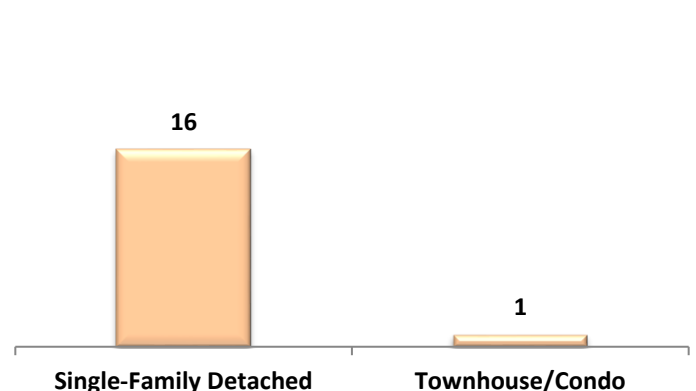
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Sleepy Eye/Comfrey

July, 2019

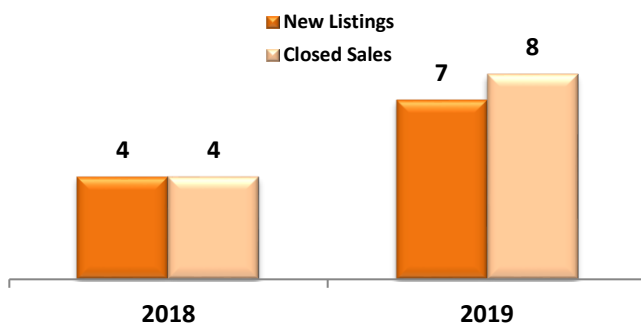
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	7	75.0%	23	38	65.2%
Closed Sales	4	8	100.0%	30	25	-16.7%
Average Sales Price	\$ 78,000	\$ 100,375	28.7%	\$ 104,416	\$ 101,568	-2.7%
Percent of Original Last Price Received at Sale*	83.0%	93.0%	12.0%	89.0%	91.0%	2.2%
Average Days on Market Until Sale	225	106	-52.9%	159	98	-38.4%
Total Current Inventory**	9	19	111.1%	.	.	.
Single-Family Detached Inventory	8	19	137.5%	.	.	.

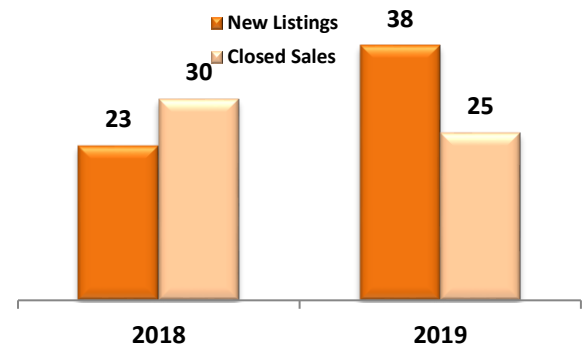
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

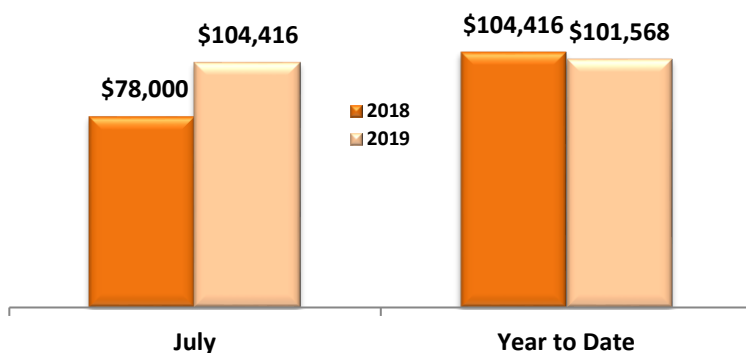
## Activity-Most Recent Month



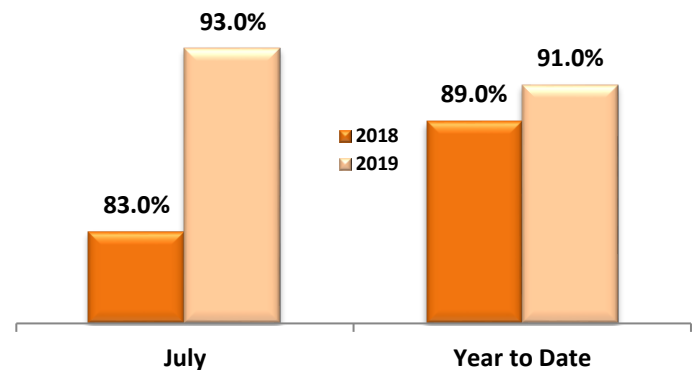
## Activity-Year to Date



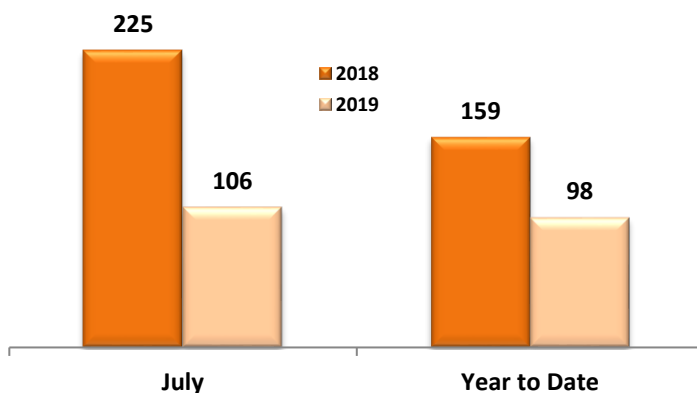
## Average Sales Price



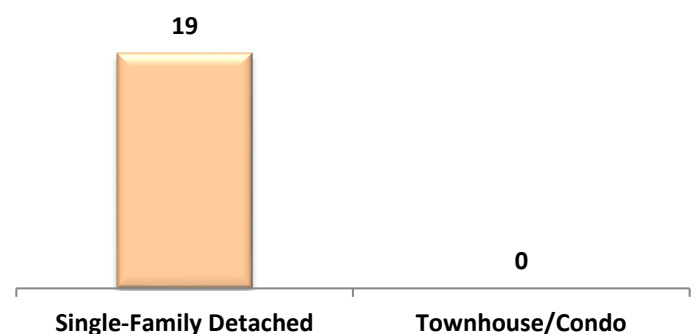
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

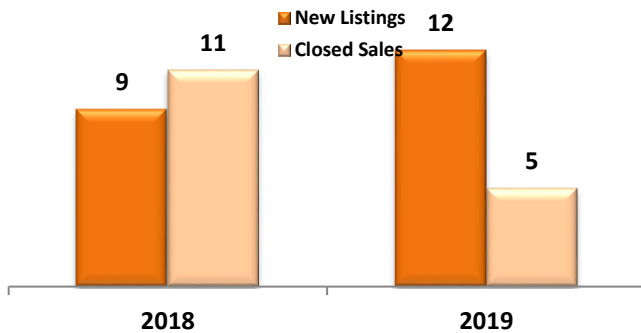
July, 2019 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

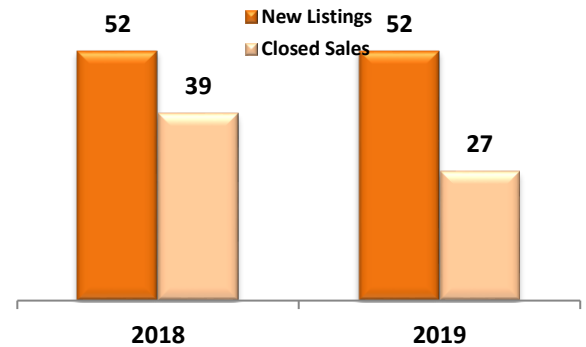
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	9	12	33.3%	52	52	0.0%
Closed Sales	11	5	-54.5%	39	27	-30.8%
Average Sales Price	\$ 224,081	\$ 138,600	-38.1%	\$ 171,447	\$ 145,538	-15.1%
Percent of Original Last Price Received at Sale*	103.0%	101.0%	-1.9%	99.0%	97.0%	-2.0%
Average Days on Market Until Sale	54	53	-1.9%	78	82	5.1%
Total Current Inventory**	10	22	120.0%	.	.	.
Single-Family Detached Inventory	10	20	100.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

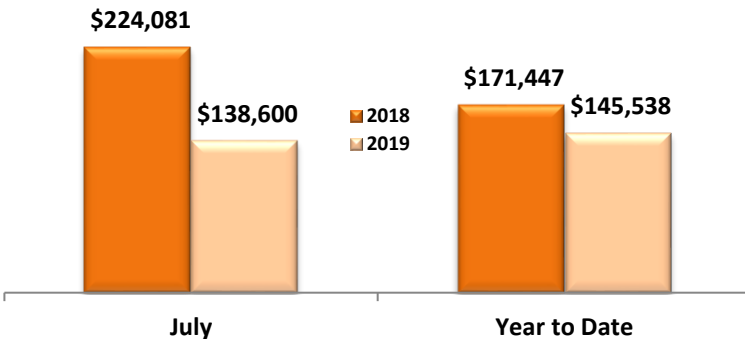
## Activity-Most Recent Month



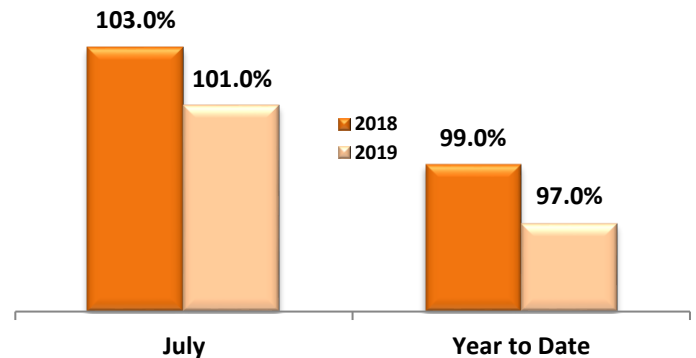
## Activity-Year to Date



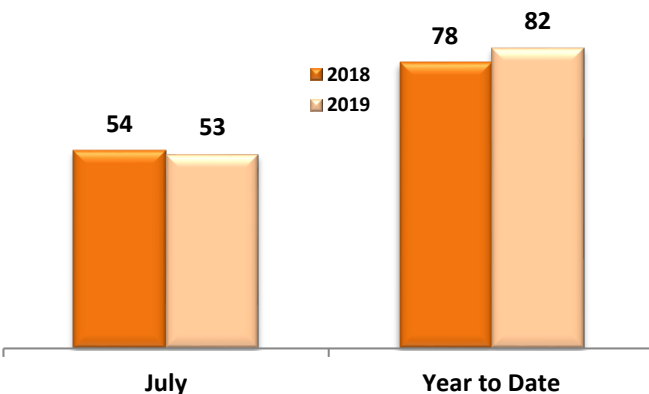
## Average Sales Price



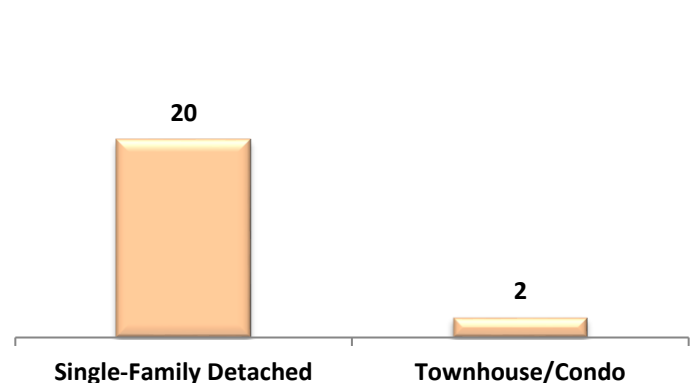
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

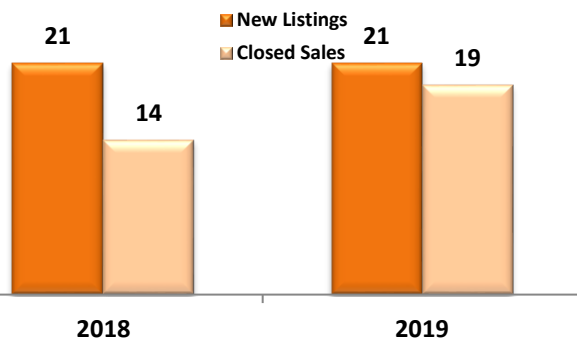
July, 2019

Year to Date

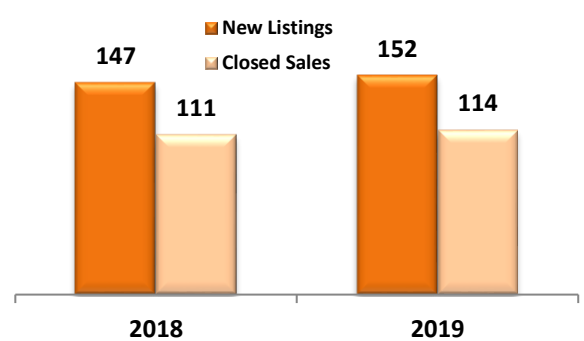
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	21	21	0.0%	147	152	3.4%
Closed Sales	14	19	35.7%	111	114	2.7%
Average Sales Price	\$ 288,672	\$ 221,094	-23.4%	\$ 210,059	\$ 223,580	6.4%
Percent of Original Last Price Received at Sale*	93.0%	96.0%	3.2%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	99	91	-8.1%	91	112	23.1%
Total Current Inventory**	48	52	8.3%	.	.	.
Single-Family Detached Inventory	43	50	16.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

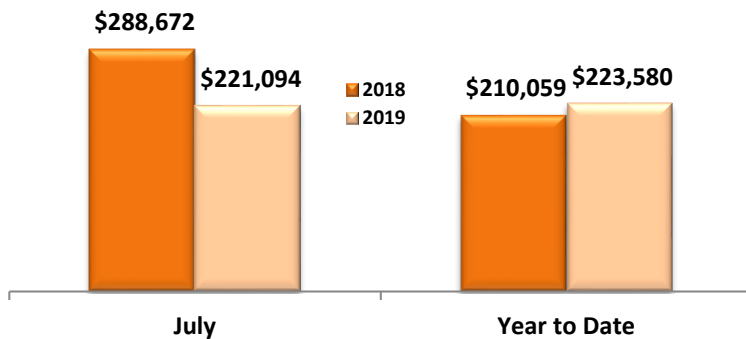
## Activity-Most Recent Month



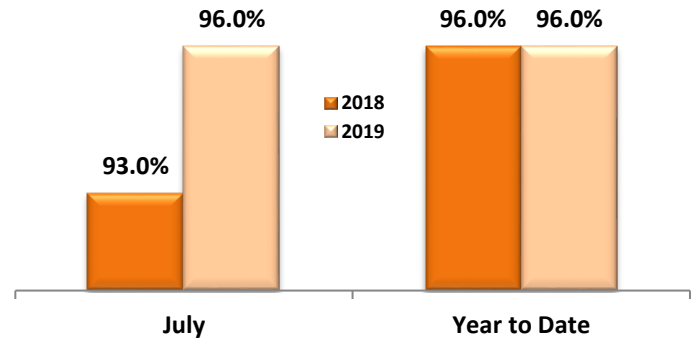
## Activity-Year to Date



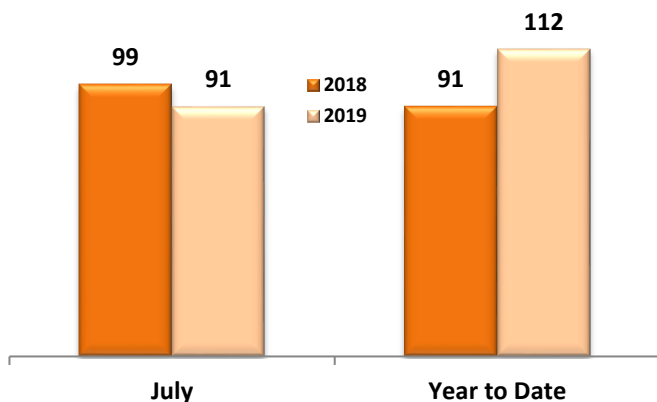
## Average Sales Price



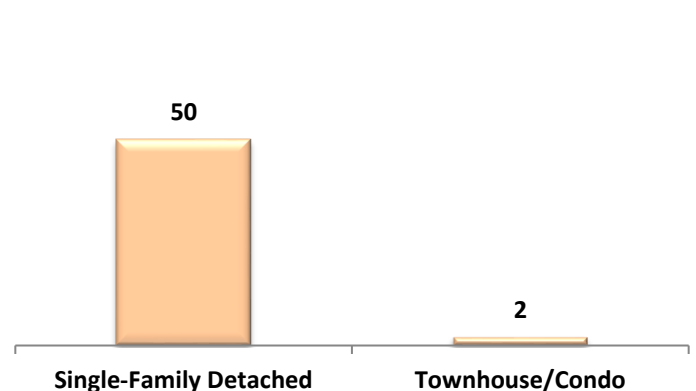
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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## Upper North Mankato

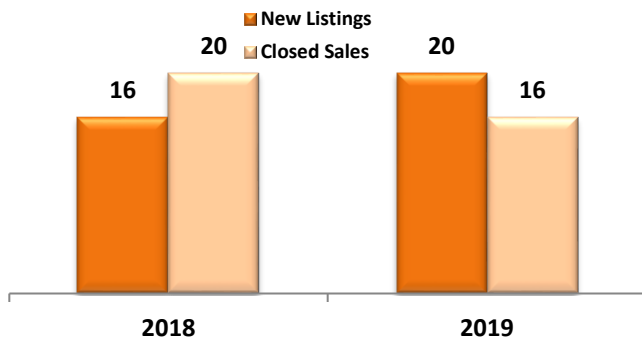
July, 2019

Year to Date

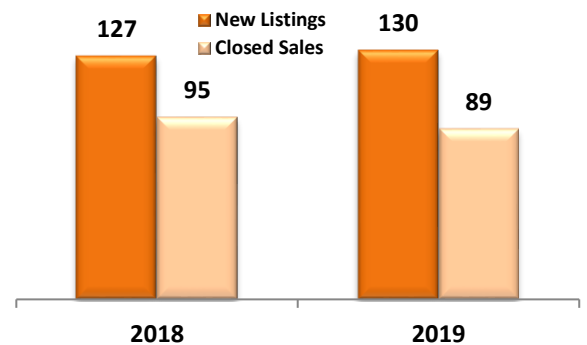
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	16	20	25.0%	127	130	2.4%
Closed Sales	20	16	-20.0%	95	89	-6.3%
Average Sales Price	\$ 269,777	\$ 304,631	12.9%	\$ 263,199	\$ 294,519	11.9%
Percent of Original Last Price Received at Sale*	98.0%	92.0%	-6.1%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	79	98	24.1%	91	99	8.8%
Total Current Inventory**	33	44	33.3%	.	.	.
Single-Family Detached Inventory	27	39	44.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

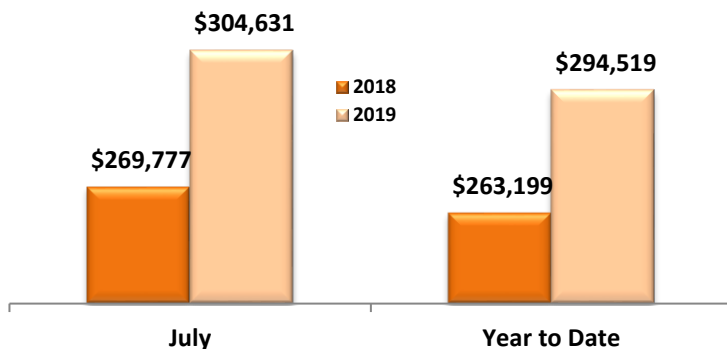
### Activity-Most Recent Month



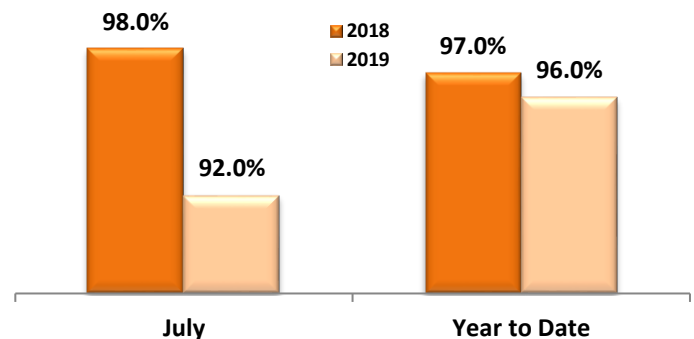
### Activity-Year to Date



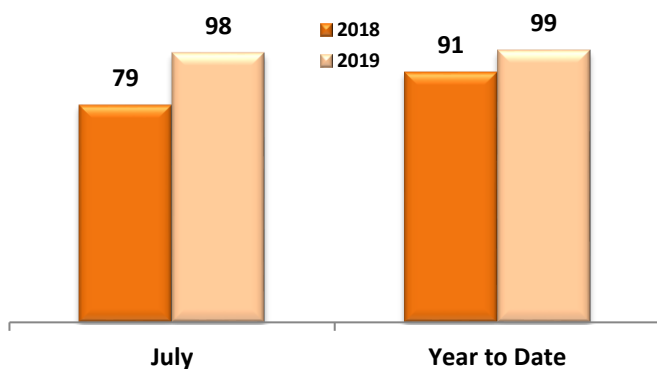
### Average Sales Price



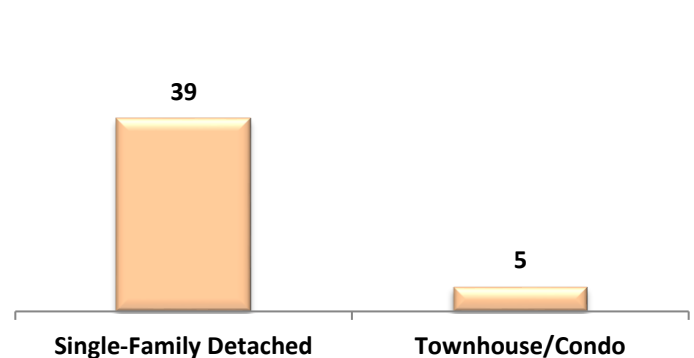
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

**July 2019**

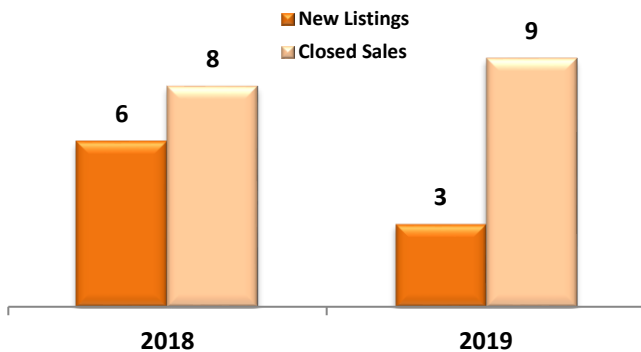
**Year to Date**

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	3	-50.0%	53	38	-28.3%
Closed Sales	8	9	12.5%	38	29	-23.7%
Average Sales Price	\$ 162,862	\$ 205,422	26.1%	\$ 169,596	\$ 214,541	26.5%
Percent of Original Last Price Received at Sale*	95.0%	99.0%	4.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	85	60	-29.4%	71	94	32.4%
Total Current Inventory**	8	8	0.0%	.	.	.
Single-Family Detached Inventory	8	6	-25.0%	.	.	.

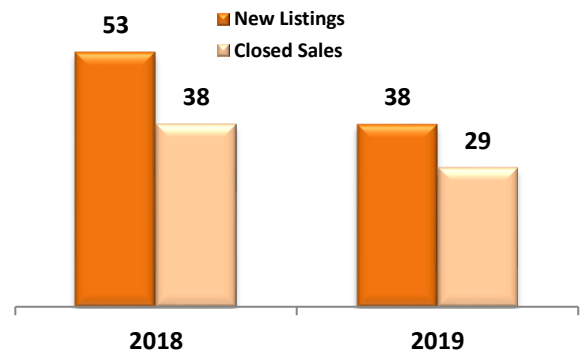
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

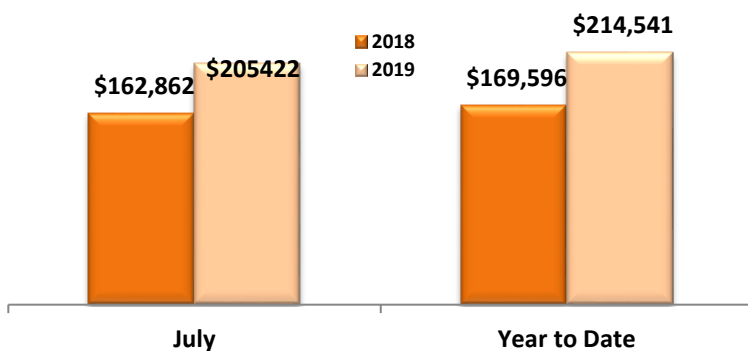
### Activity-Most Recent Month



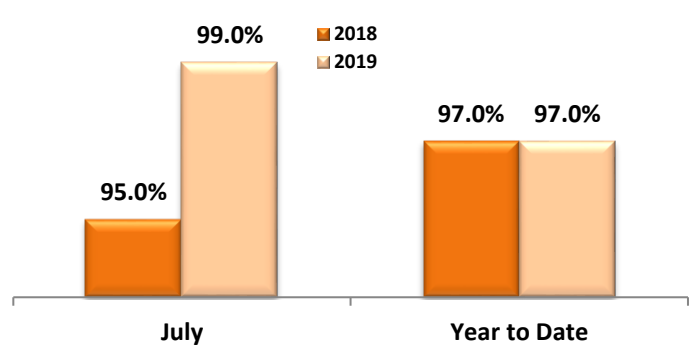
### Activity-Year to Date



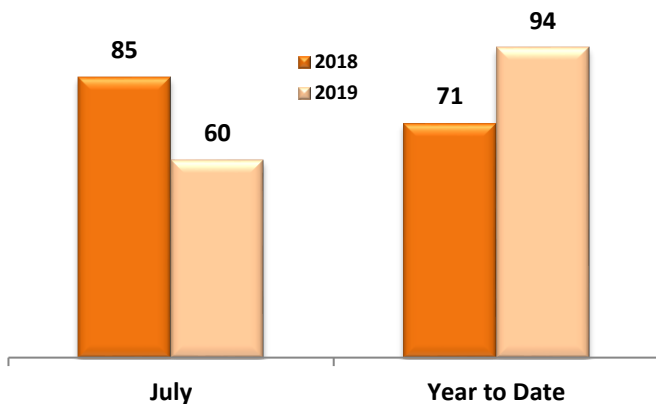
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

