



July, 2020 Housing Market Overview

Total Volume Sold

\$66.7 Million

Average Sold price

\$245,250

Total Close Sales

272

Total New Listings

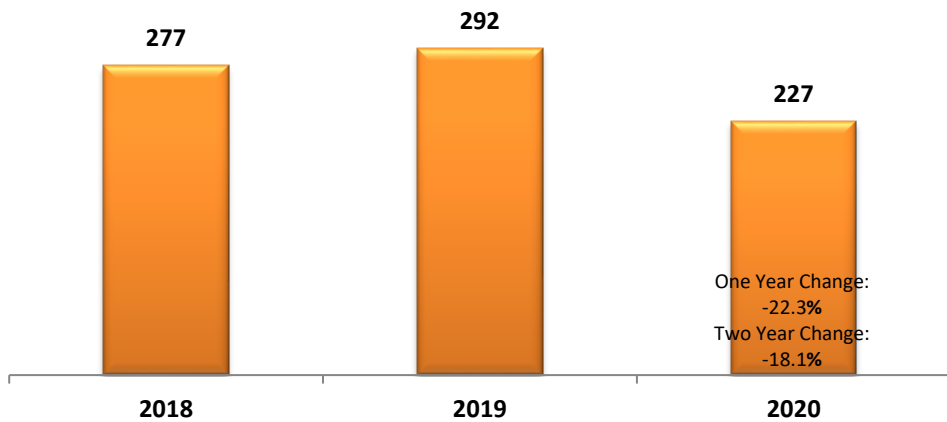
227



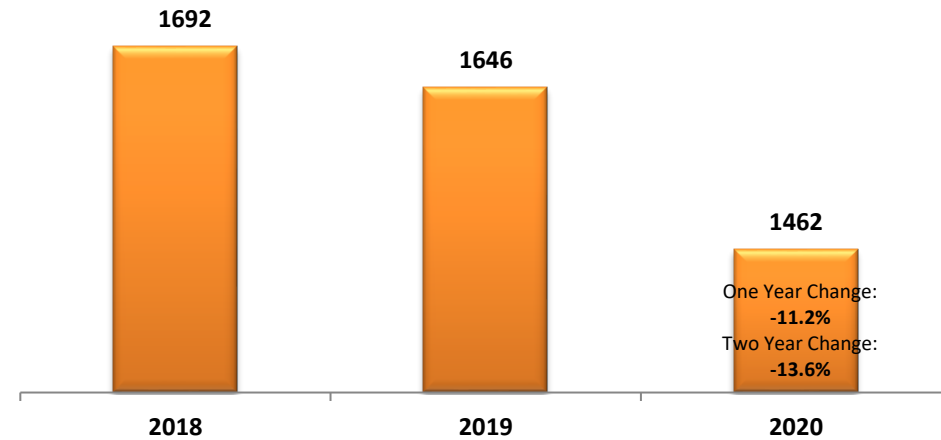
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

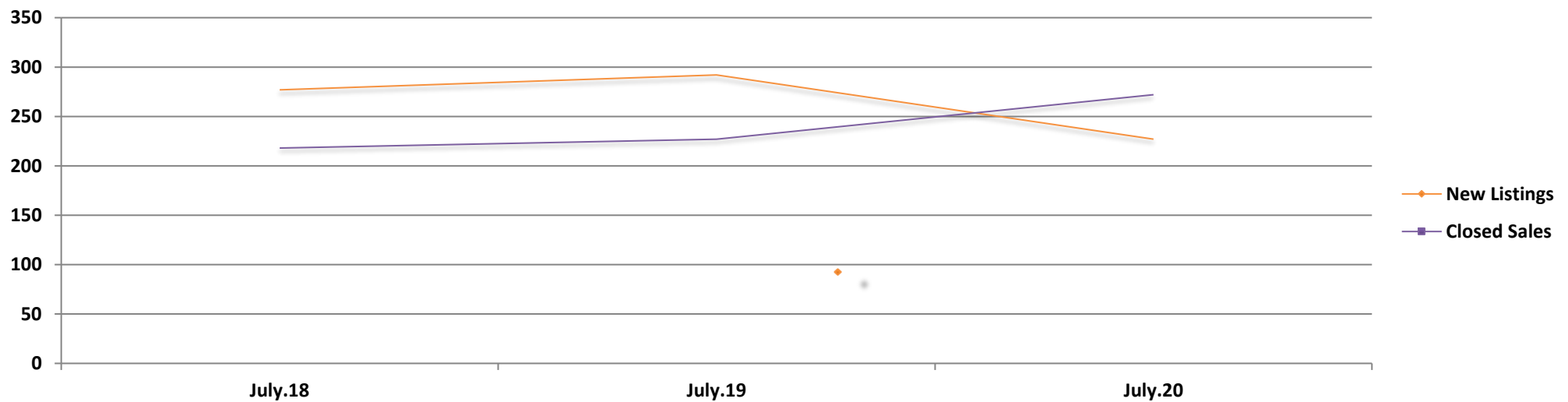
July 2020



Year to Date



Historical Market Activity

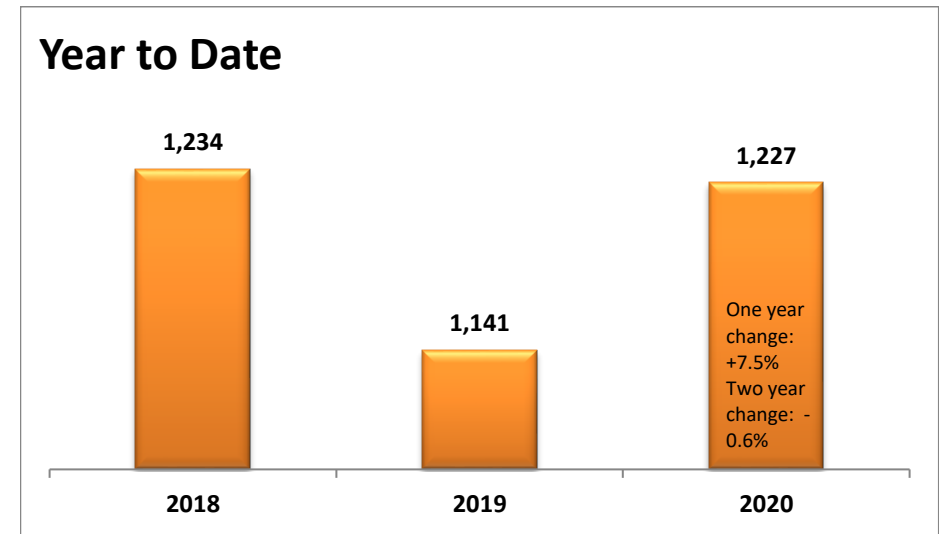
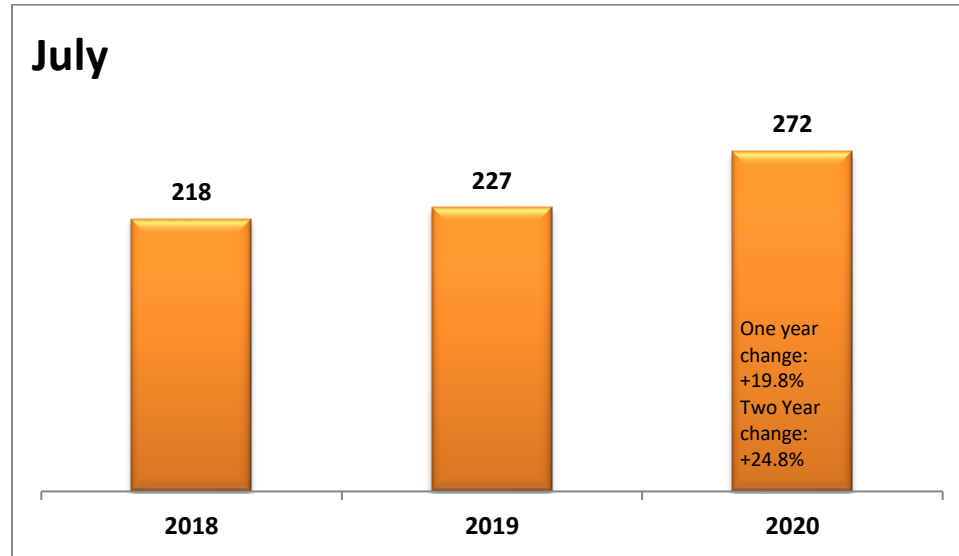


Closed Sales

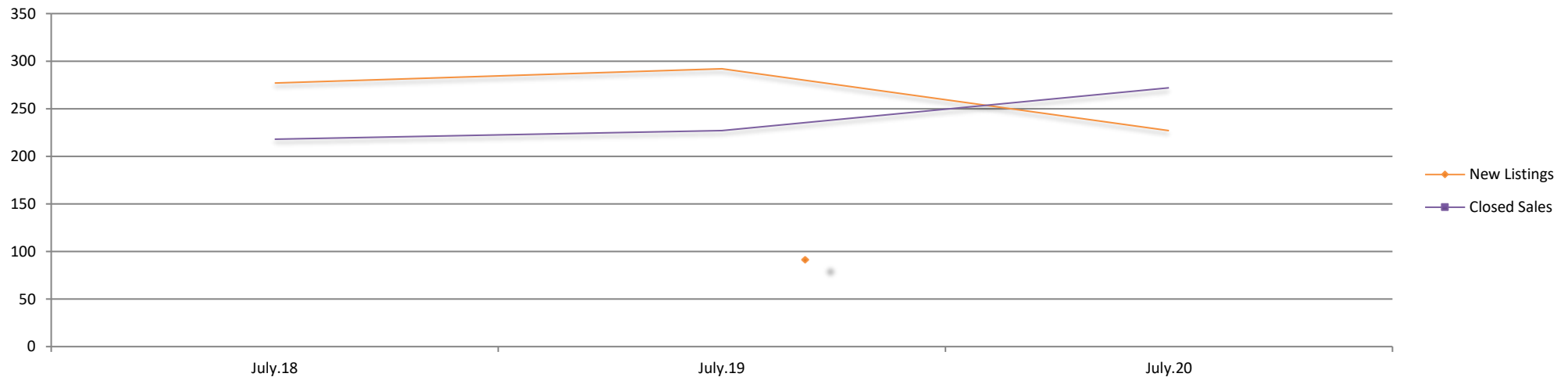
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in
Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

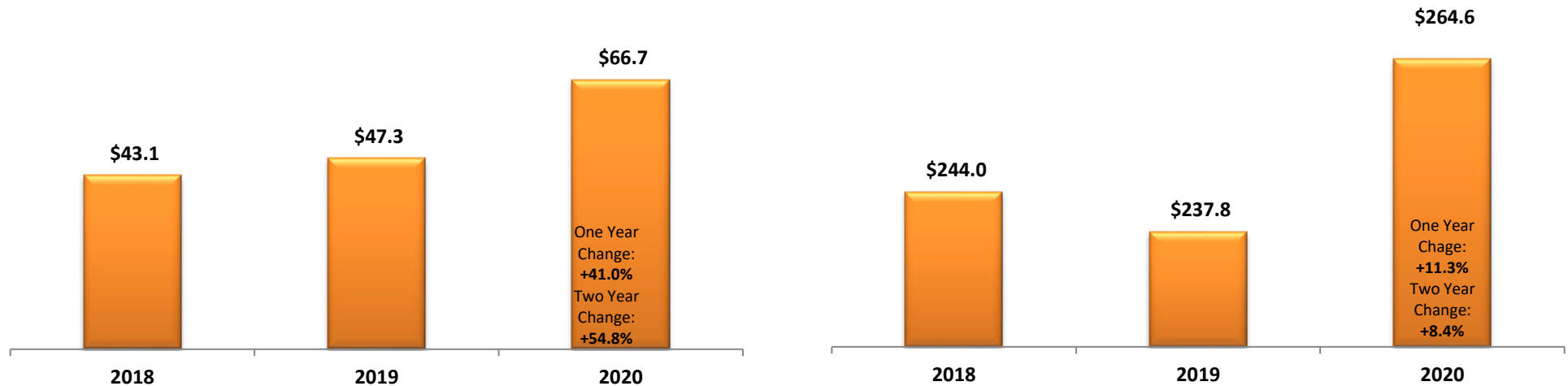
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



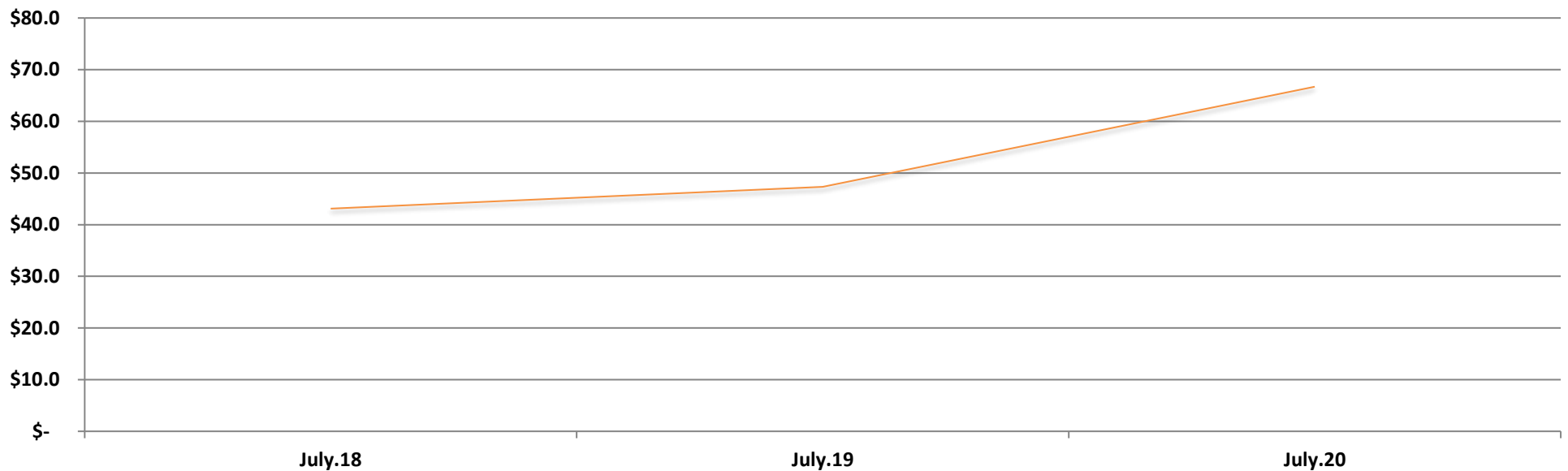
July 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



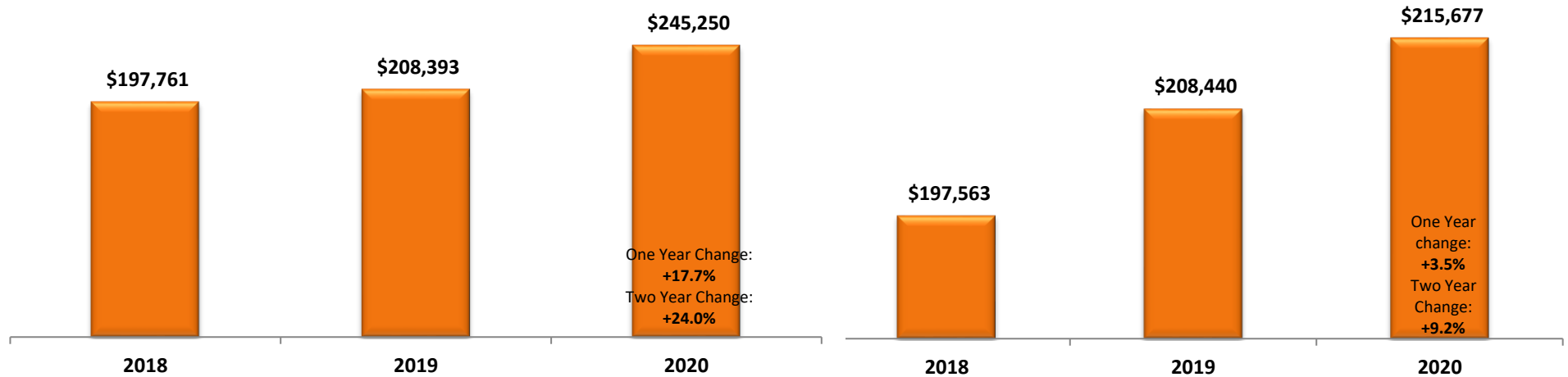
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

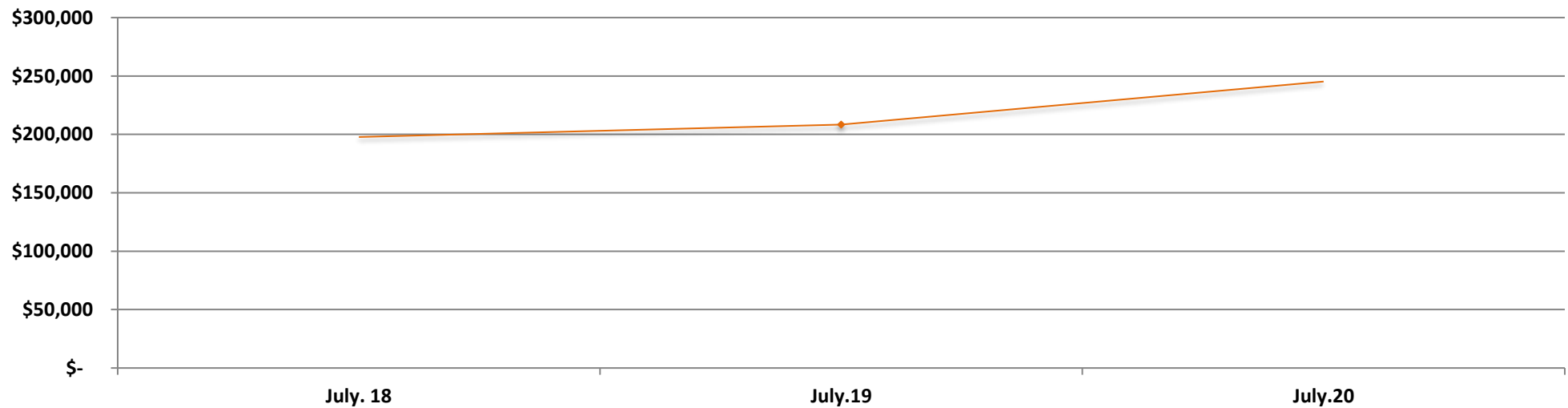
July, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



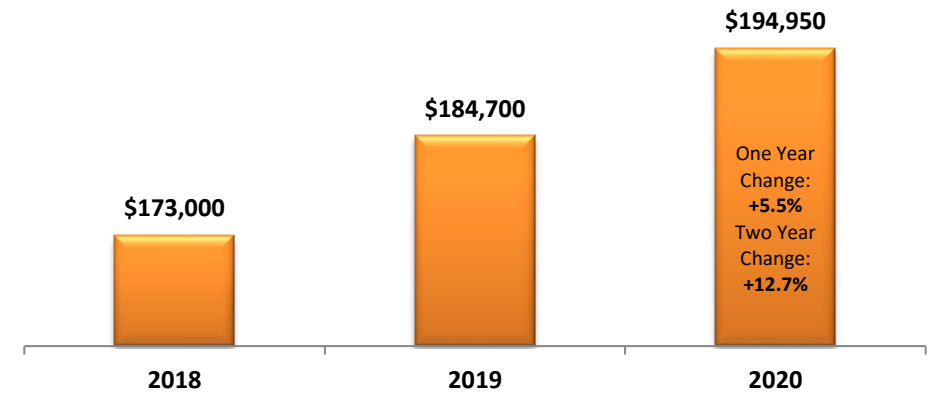
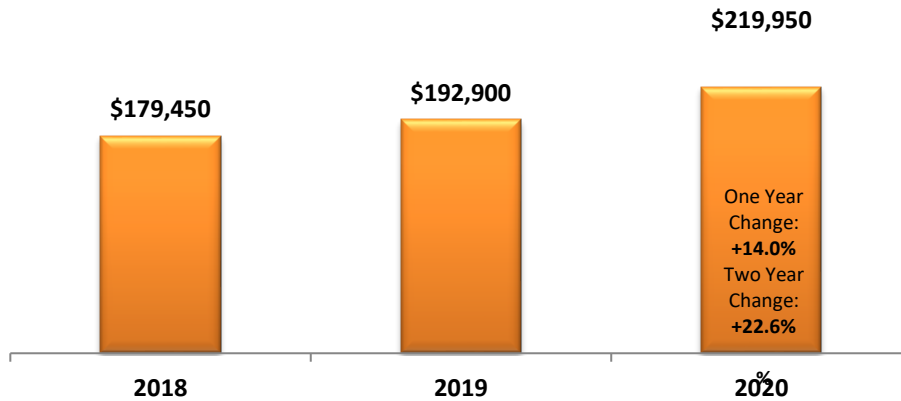
Median Sales Price

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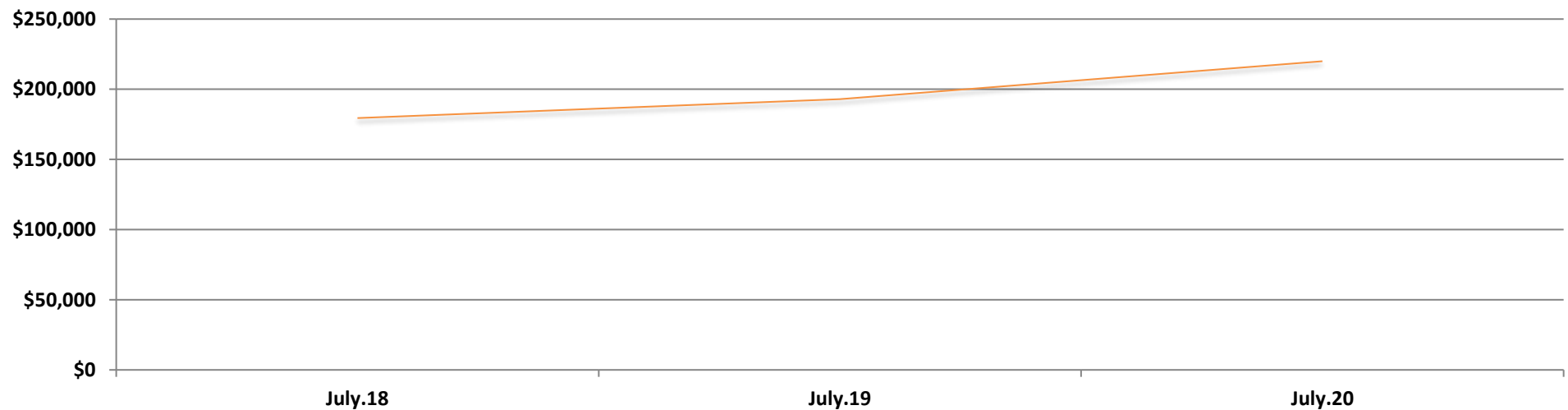
July, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

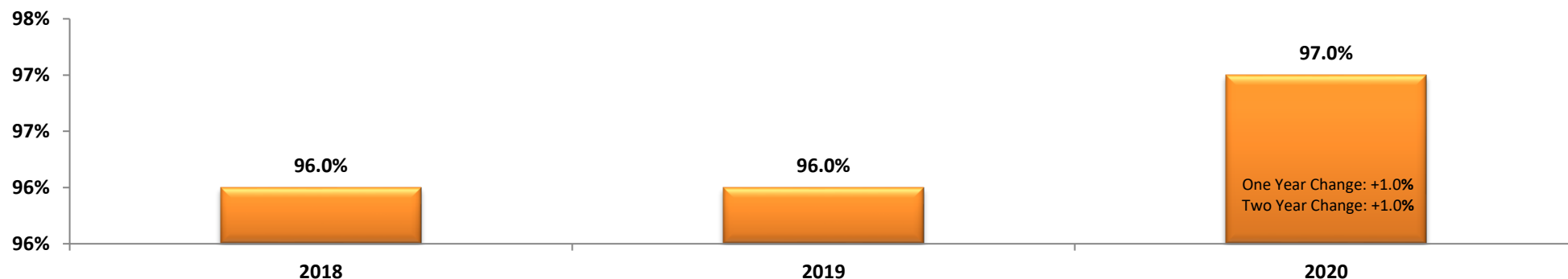
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



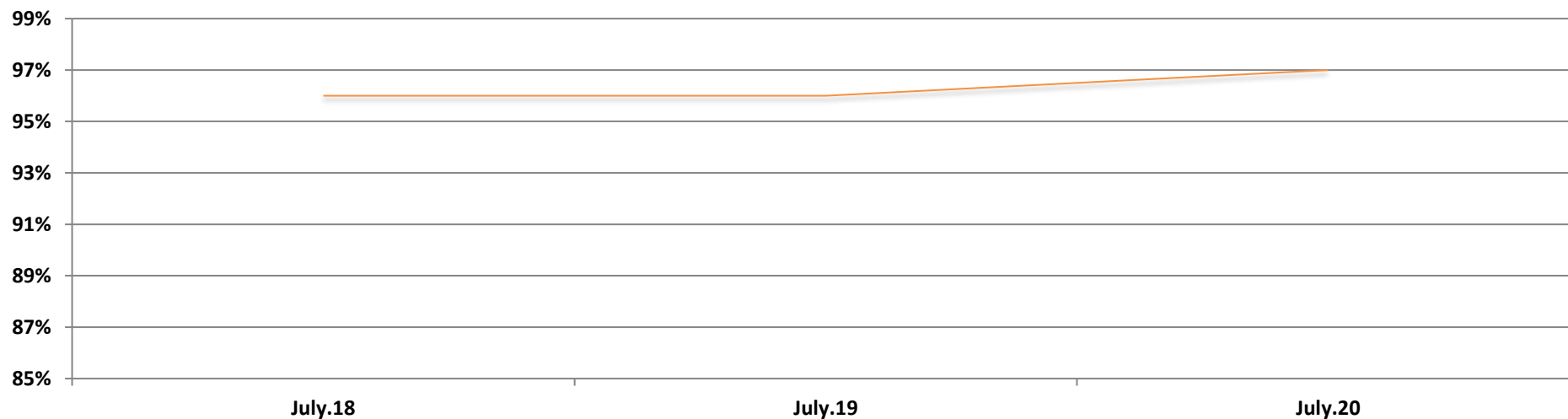
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

July, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



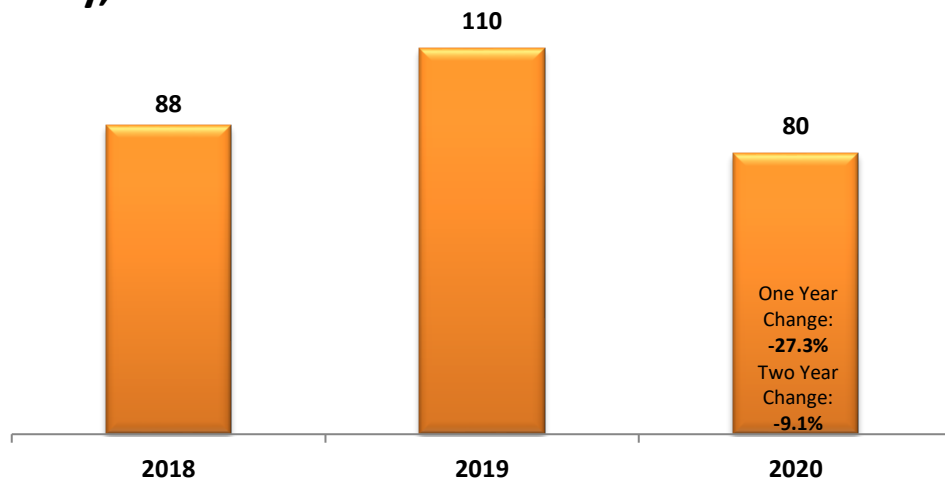
Historical Percent of Original List Price Received at Sale



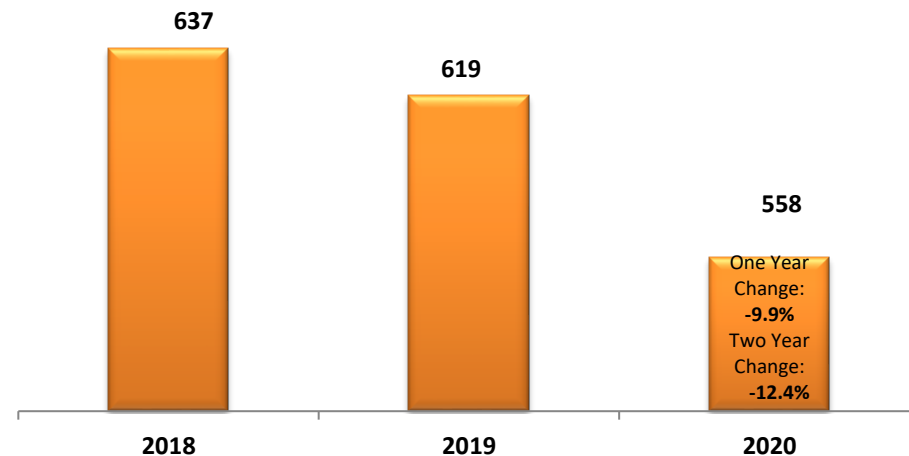
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

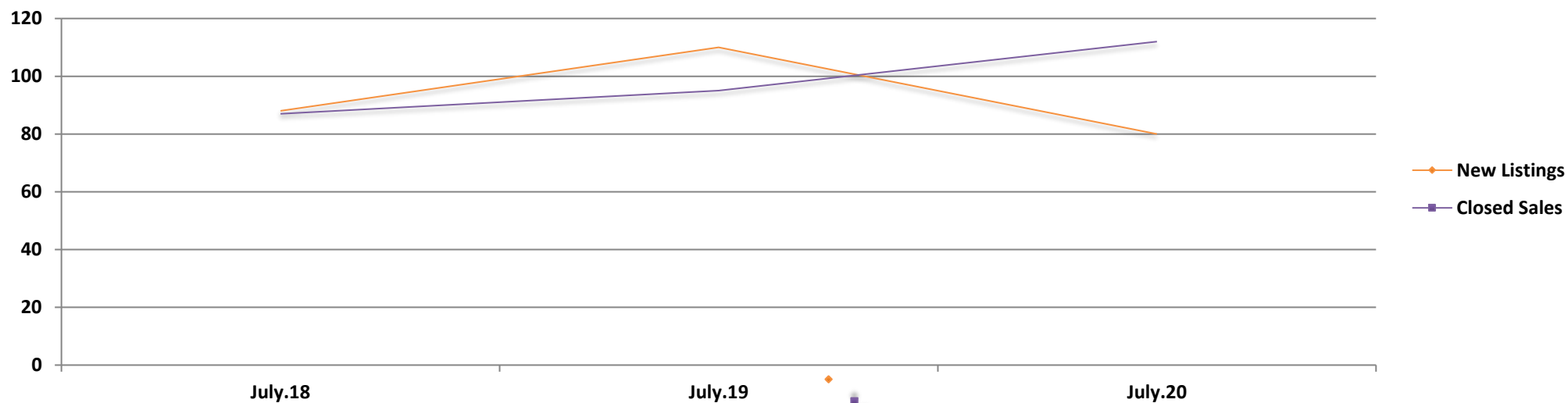
July, 2020



Year to Date



Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

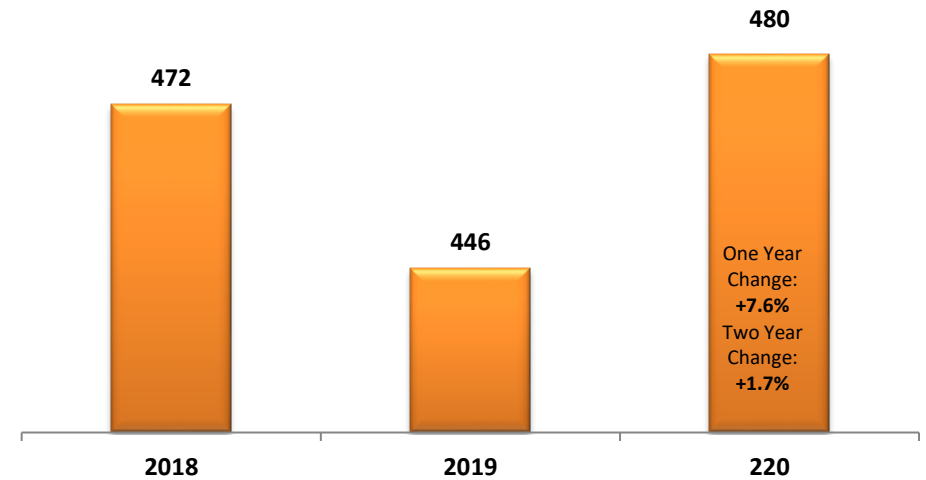
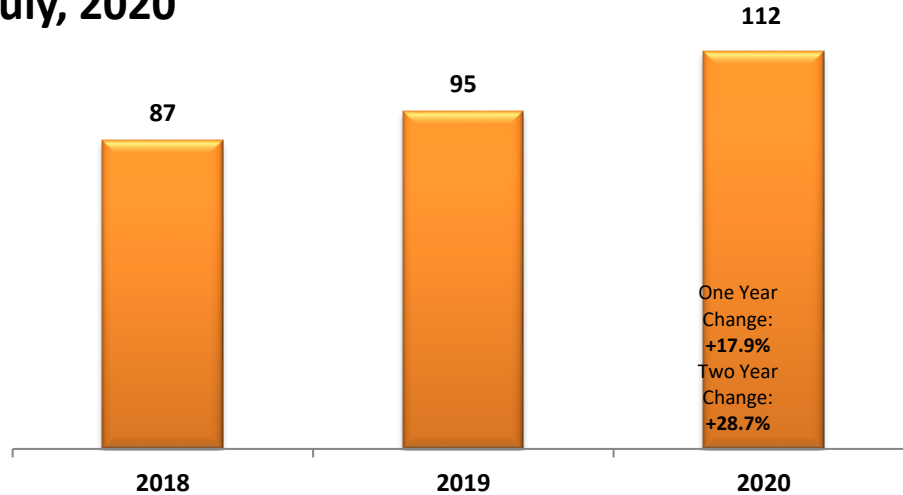
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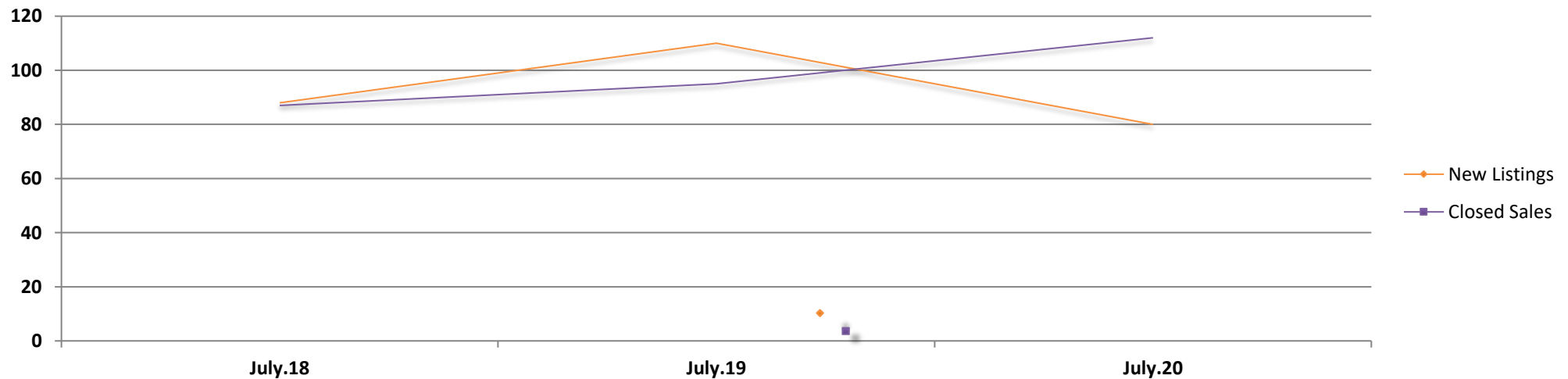
Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals

July, 2020



Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

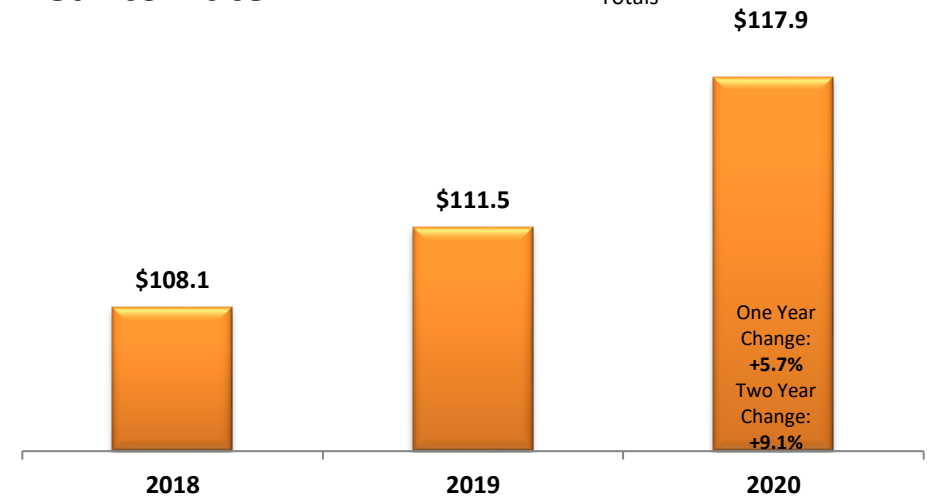
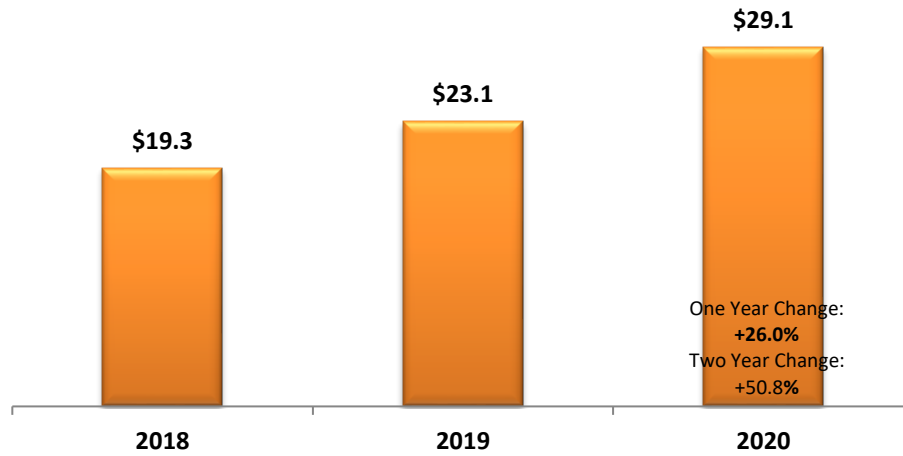
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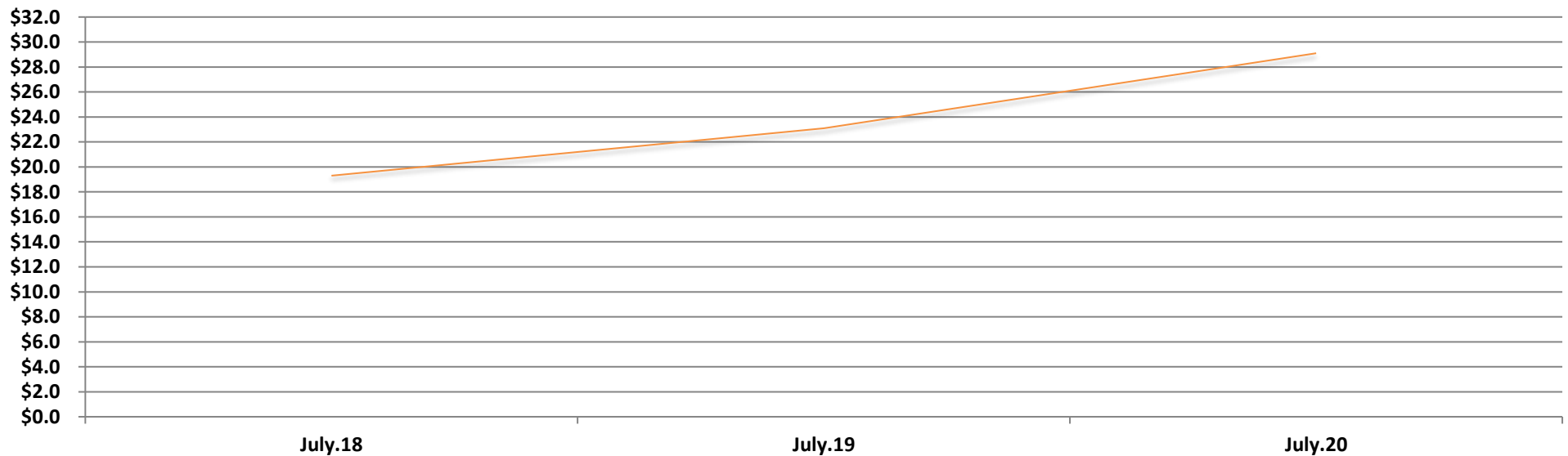
July, 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

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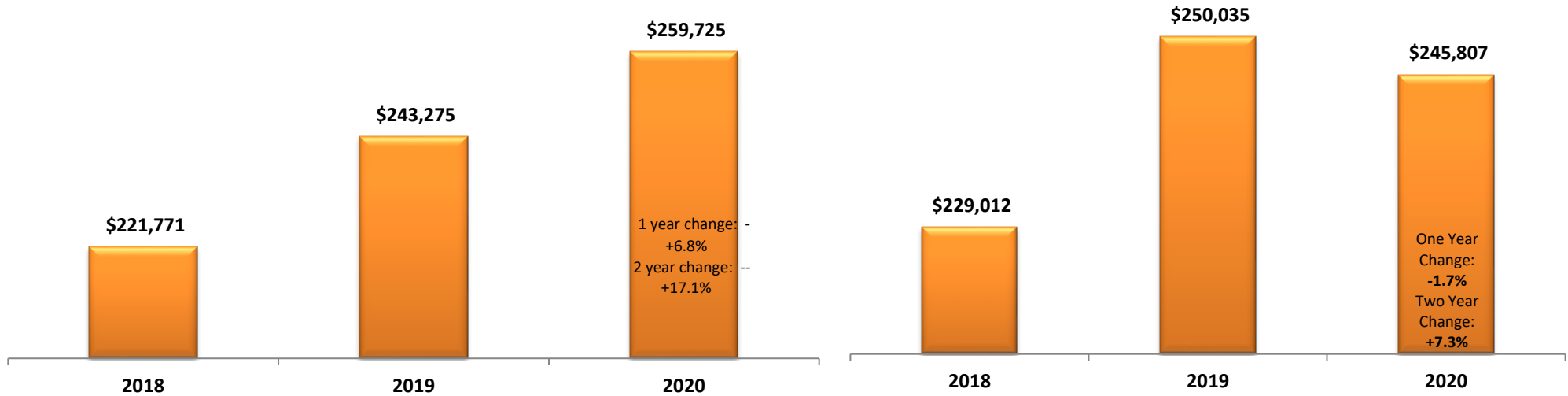


Figures do not take into account seller concession:

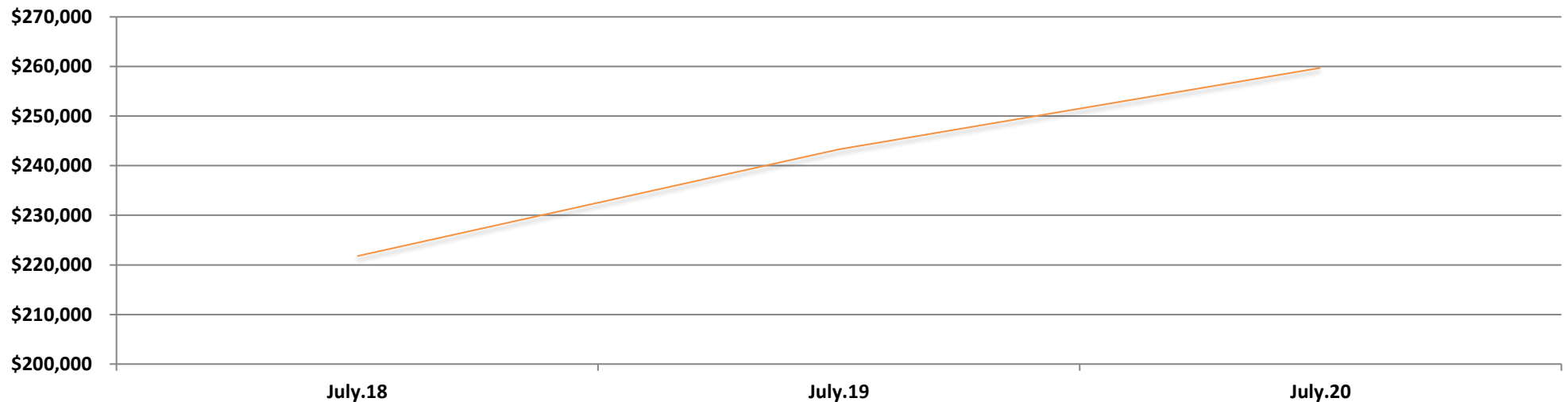
Late Sales recorded in MLS
figured in Year to Date Totals

July, 2020

Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

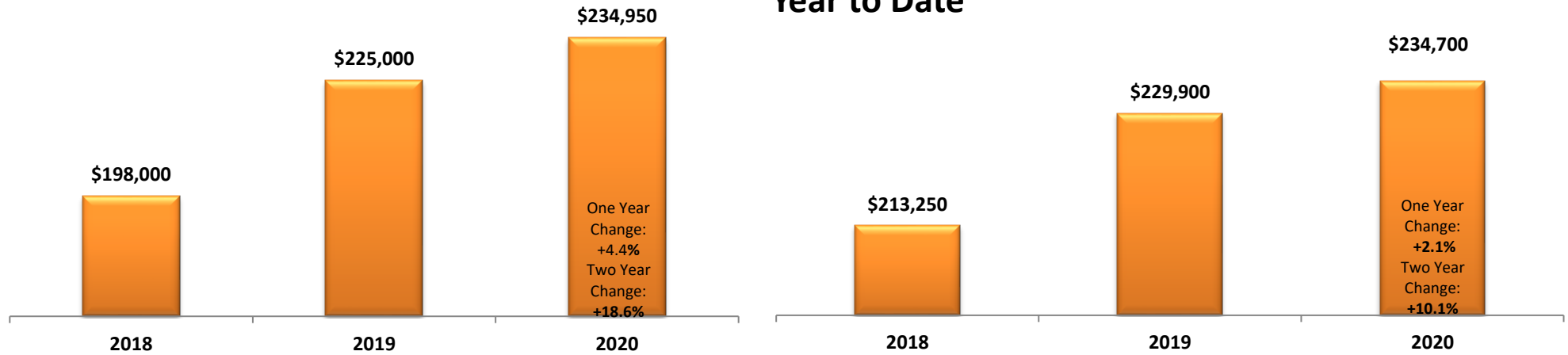


Figures do not take into account seller concessions

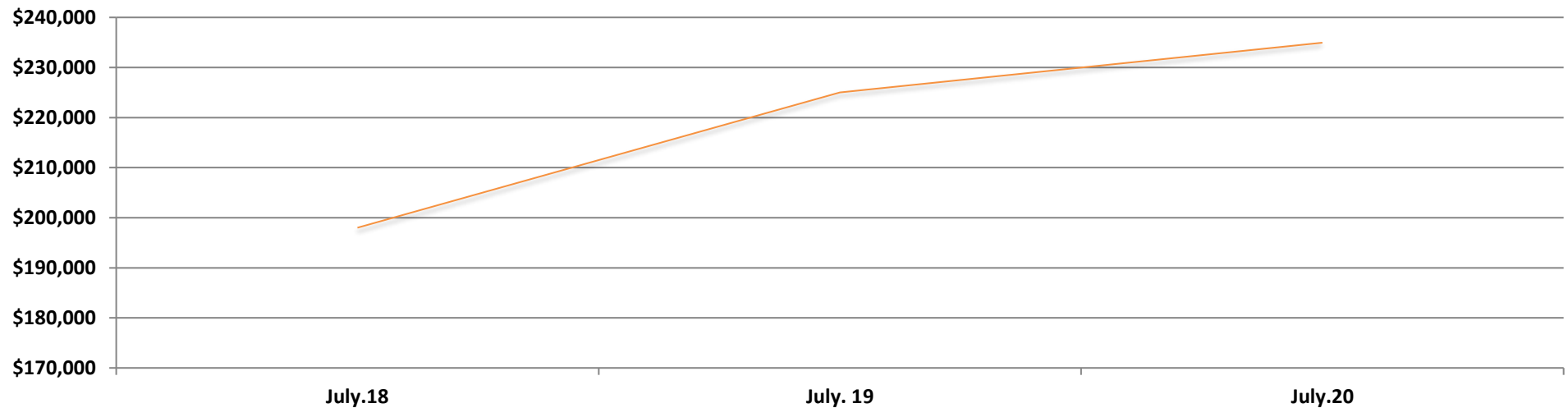
July, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

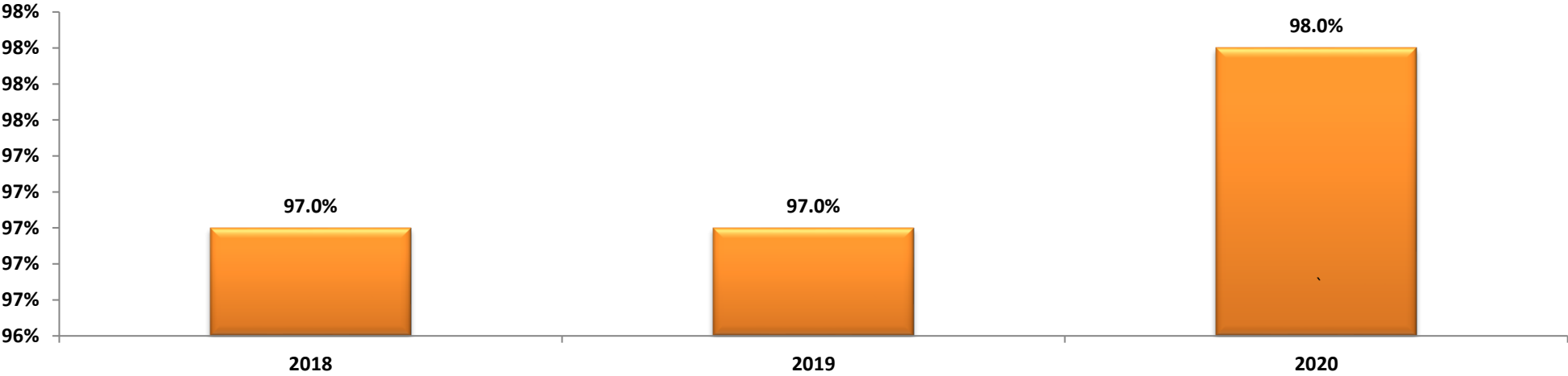
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



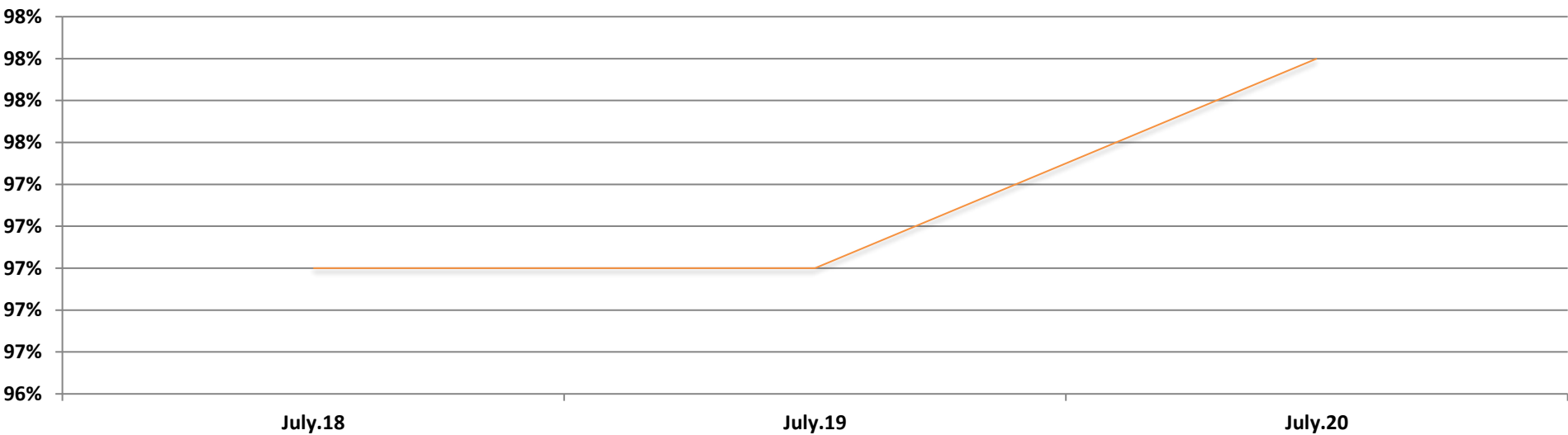
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July, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

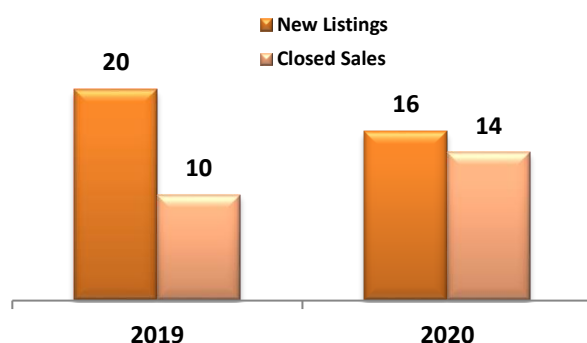
July, 2020

Year to Date

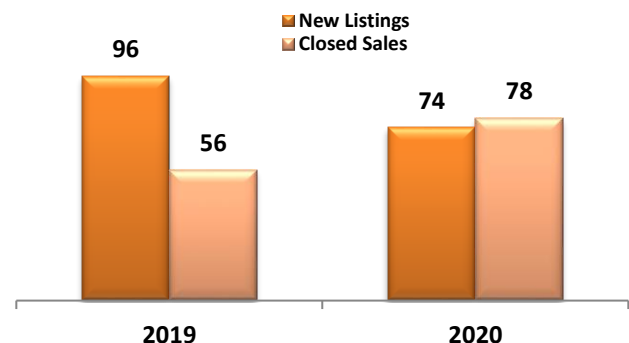
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	20	16	-20.0%	96	74	-22.9%
Closed Sales	10	14	40.0%	56	78	39.3%
Average Sales Price	\$ 116,630	\$ 127,278	9.1%	\$ 114,125	\$121,398	6.4%
Percent of Original Last Price Received at Sale*	91.0%	92.0%	1.1%	90.0%	91.0%	1.1%
Average Days on Market Until Sale	107	124	15.9%	221	152	-31.2%
Total Current Inventory**	57	22	-61.4%		.	.
Single-Family Detached Inventory	55	21	-61.8%		.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

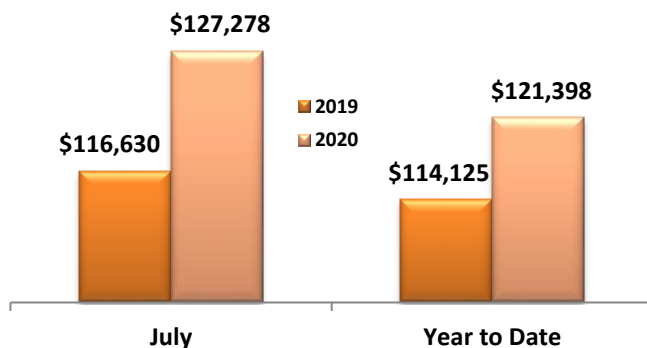
Activity-Most Recent Month



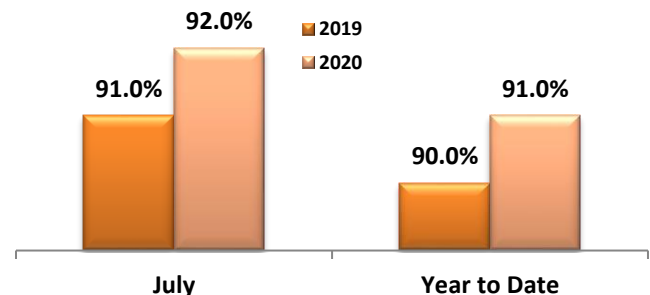
Activity-Year to Date



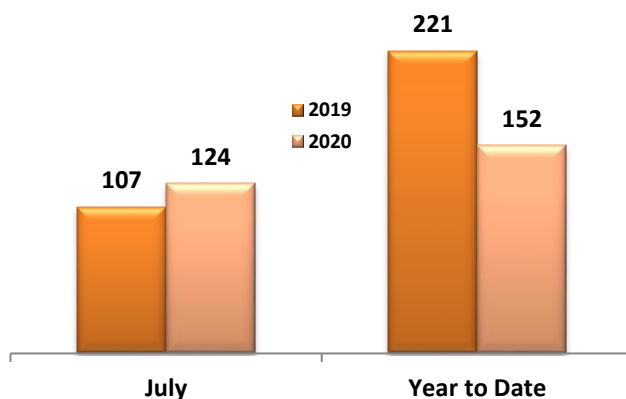
Average Sales Price



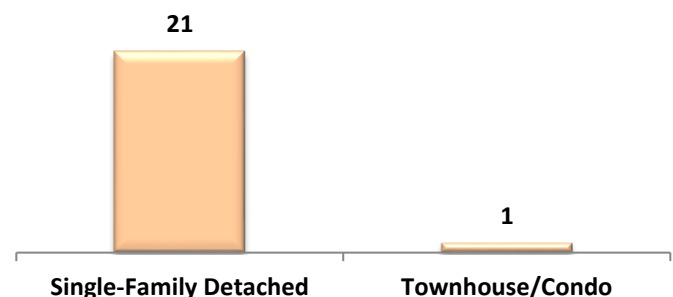
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

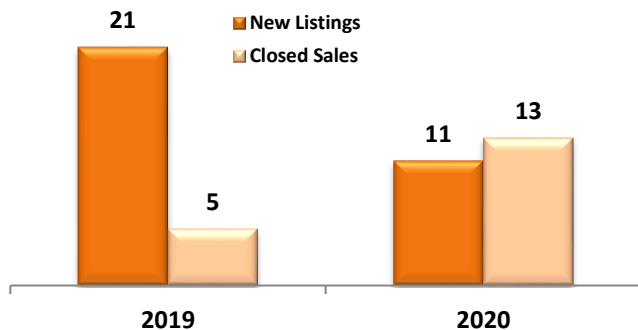
July, 2020

Year to Date

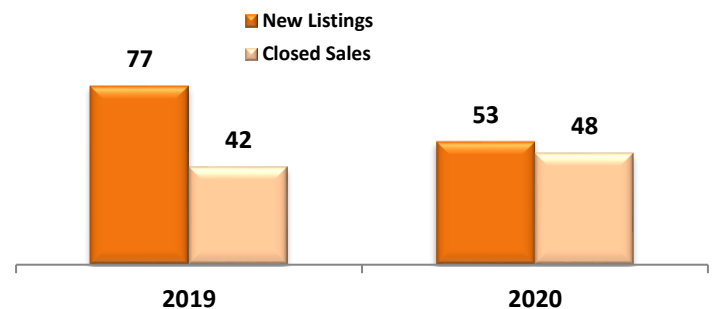
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	21	11	-47.6%	77	53	-31.2%
Closed Sales	5	13	160.0%	42	48	14.3%
Average Sales Price	\$ 424,180	\$ 400,753	-5.5%	\$ 318,350	\$ 328,586	3.2%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	96	124	29.2%	104	129	24.0%
Total Current Inventory**	30	12	-60.0%	.	.	.
Single-Family Detached Inventory	28	12	-57.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

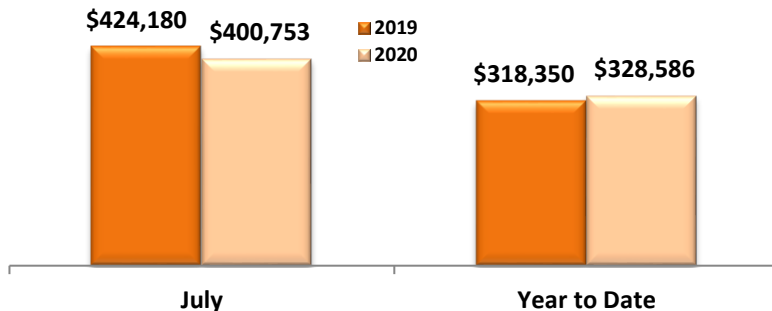
Activity-Most Recent Month



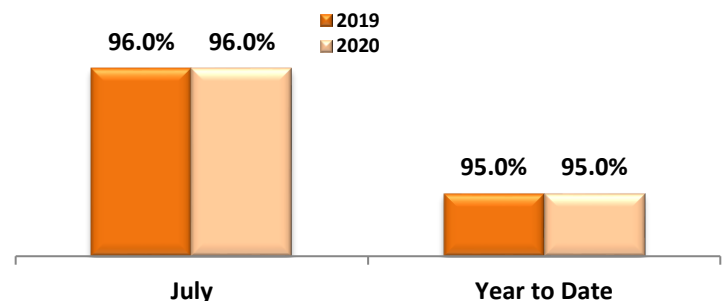
Activity-Year to Date



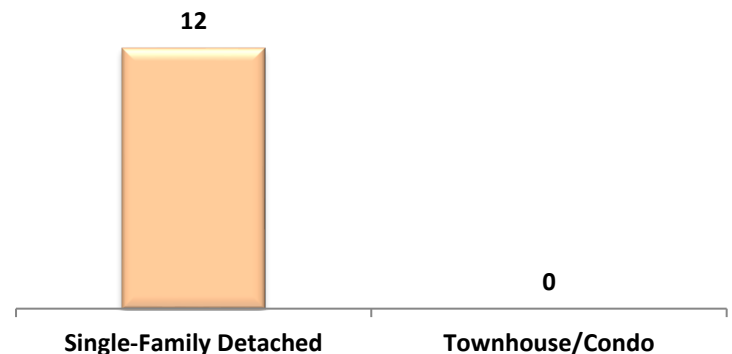
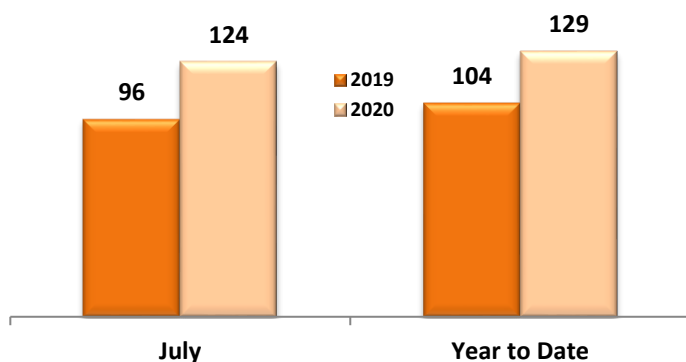
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

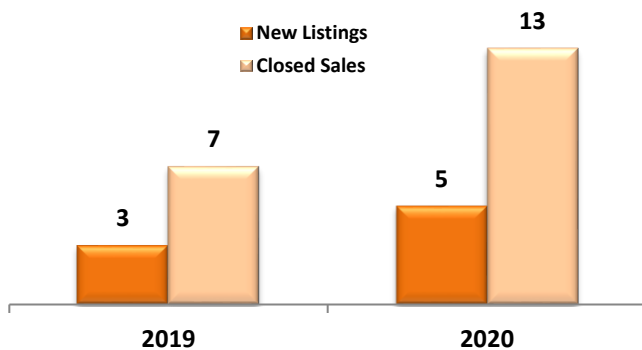
July, 2020

Year to Date

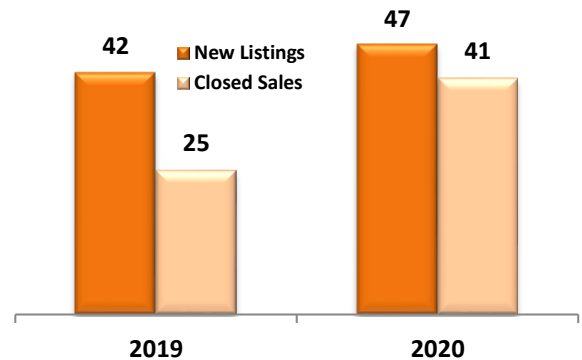
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	5	66.7%	42	47	11.9%
Closed Sales	7	13	85.7%	25	41	64.0%
Average Sales Price	\$ 230,207	\$ 254,576	10.6%	\$ 229,294	\$ 270,429	17.9%
Percent of Original Last Price Received at Sale*	95.0%	93.0%	-2.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	72	103	43.1%	122	126	3.3%
Total Current Inventory**	20	10	-50.0%	.	.	.
Single-Family Detached Inventory	19	8	-57.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

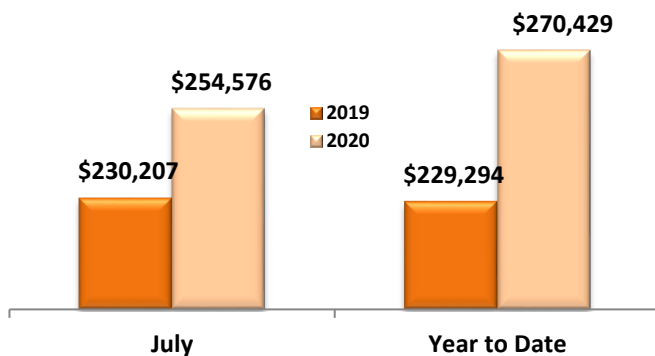
Activity-Most Recent Month



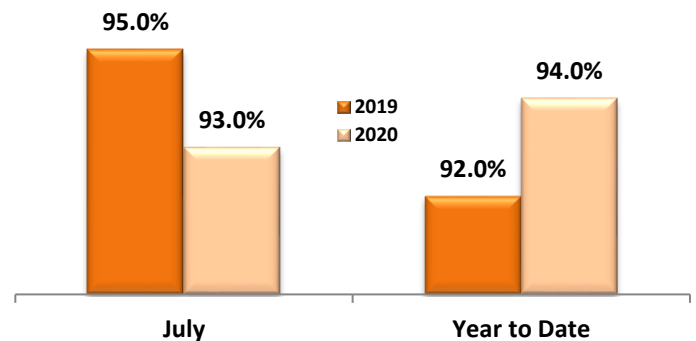
Activity-Year to Date



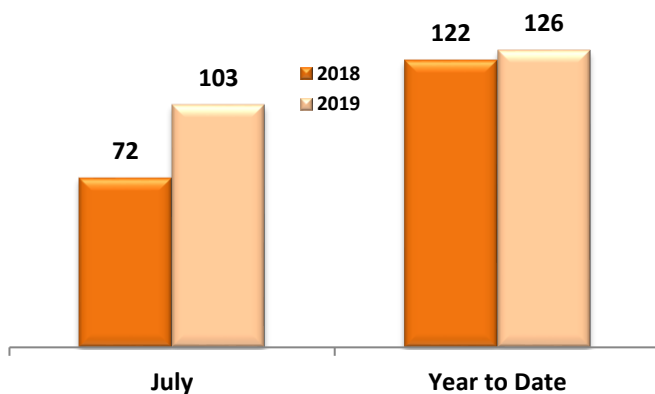
Average Sales Price



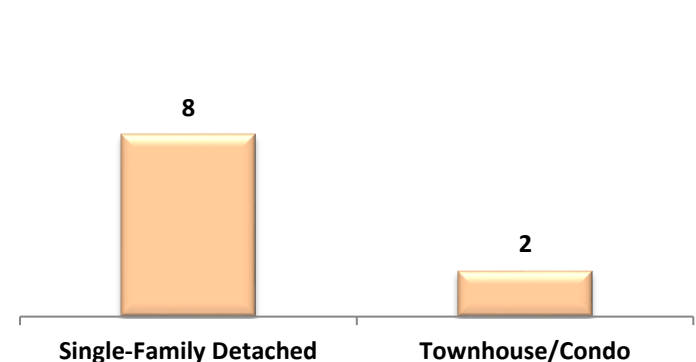
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

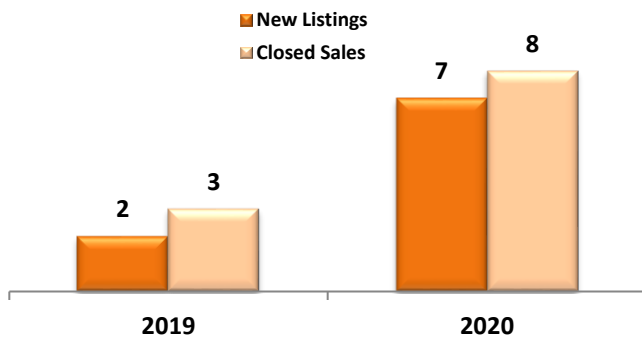
July 2020

Year to Date

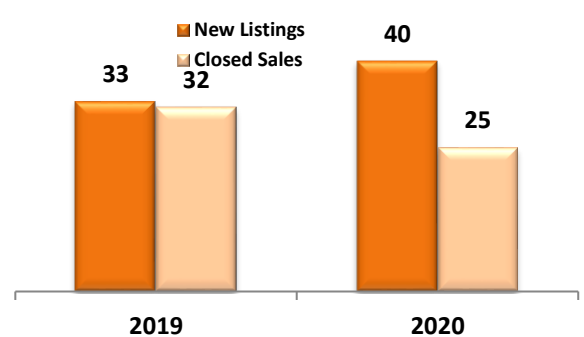
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	7	250.0%	33	40	21.2%
Closed Sales	3	8	166.7%	32	25	-21.9%
Average Sales Price	\$ 246,166	\$ 188,400	-23.5%	\$ 229,801	\$ 177,035	-23.0%
Percent of Original Last Price Received at Sale*	99.0%	98.0%	-1.0%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	70	67	-4.3%	89	68	-23.6%
Total Current Inventory**	5	8	60.0%	.	.	.
Single-Family Detached Inventory	5	8	60.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

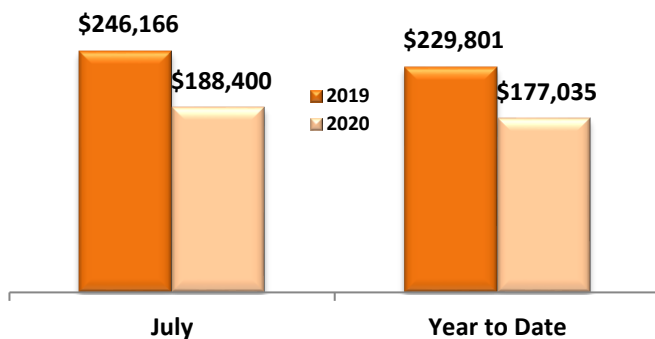
Activity-Most Recent Month



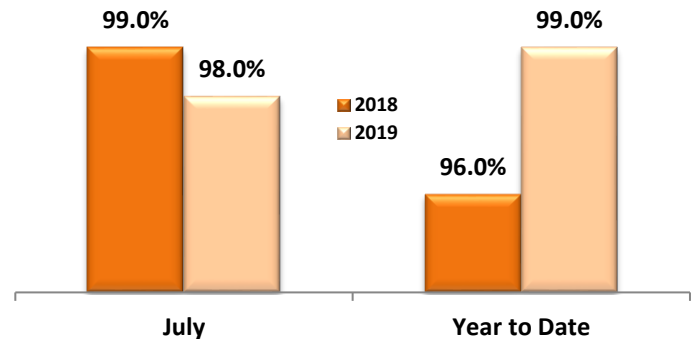
Activity-Year to Date



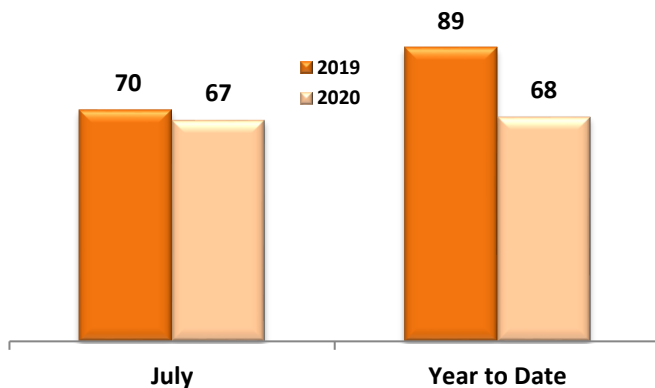
Average Sales Price



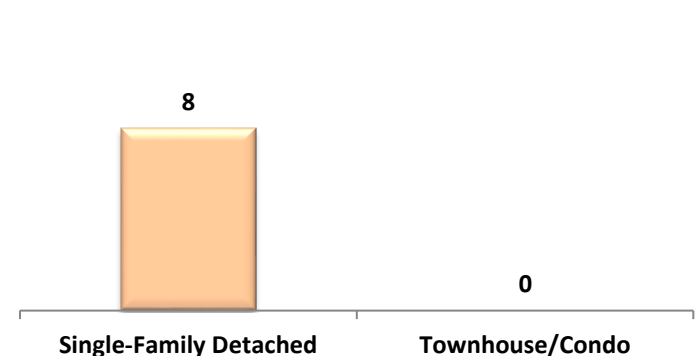
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

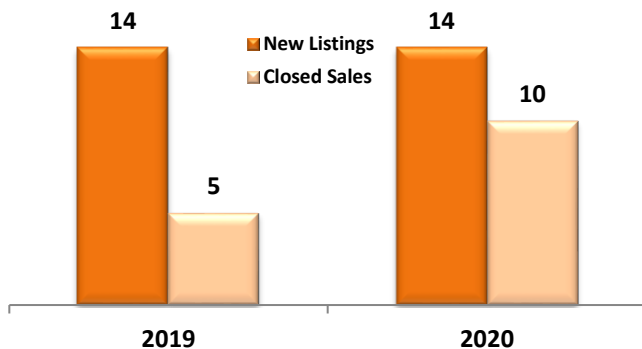
July, 2020

Year to Date

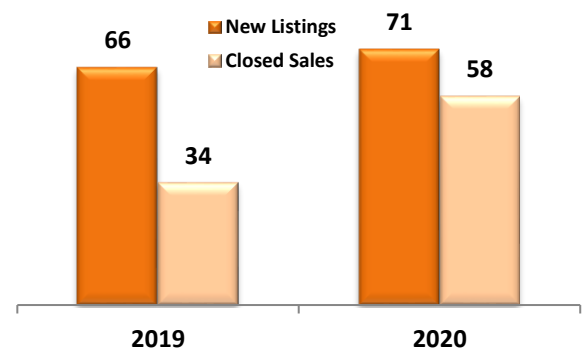
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	14	14	0.0%	66	71	7.6%
Closed Sales	5	10	100.0%	34	58	70.6%
Average Sales Price	\$ 148,780	\$ 252,220	69.5%	\$ 185,969	\$ 214,588	15.4%
Percent of Original Last Price Received at Sale*	99.0%	94.0%	-5.1%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	72	145	101.4%	89	110	23.6%
Total Current Inventory**	27	14	-48.1%	.	.	.
Single-Family Detached Inventory	27	14	-48.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

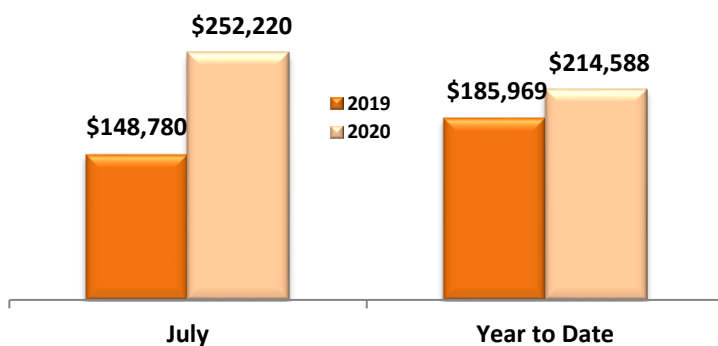
Activity-Most Recent Month



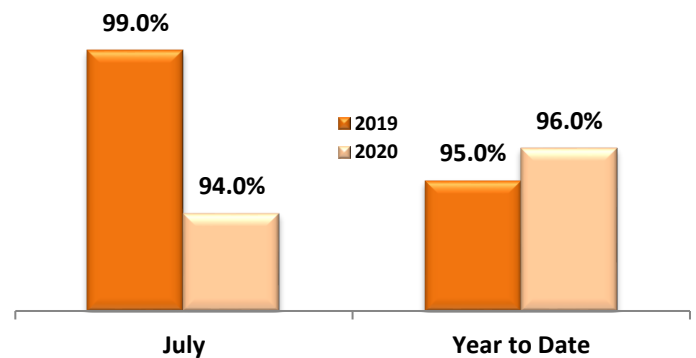
Activity-Year to Date



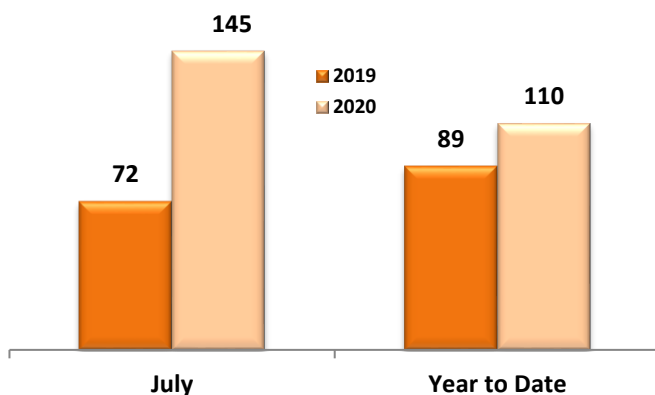
Average Sales Price



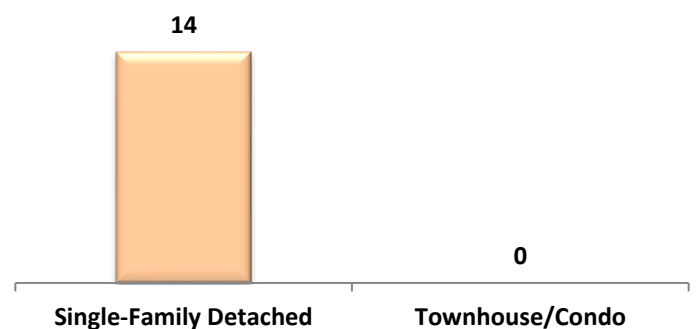
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

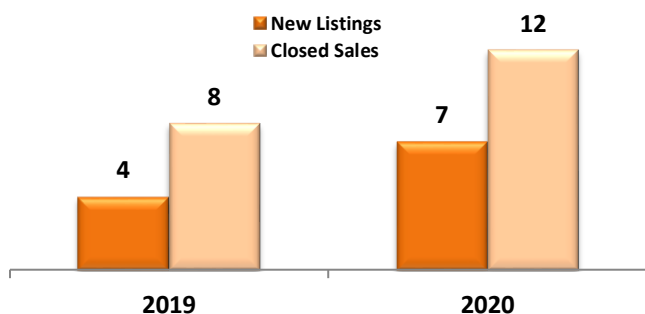
July 2020

Year to Date

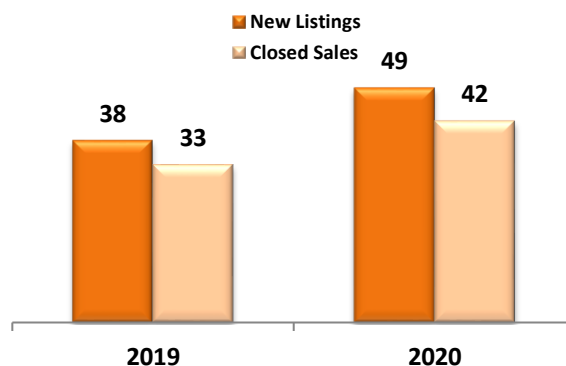
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	7	75.0%	38	49	28.9%
Closed Sales	8	12	50.0%	33	42	27.3%
Average Sales Price	\$ 178,025	\$ 191,241	7.4%	\$ 163,543	\$ 182,701	11.7%
Percent of Original List Price Received at Sale*	97.0%	99.0%	2.1%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	64	73	14.1%	72	72	0.0%
Total Current Inventory**	7	3	-57.1%	.	.	.
Single-Family Detached Inventory	7	3	-57.1%	.	.	.

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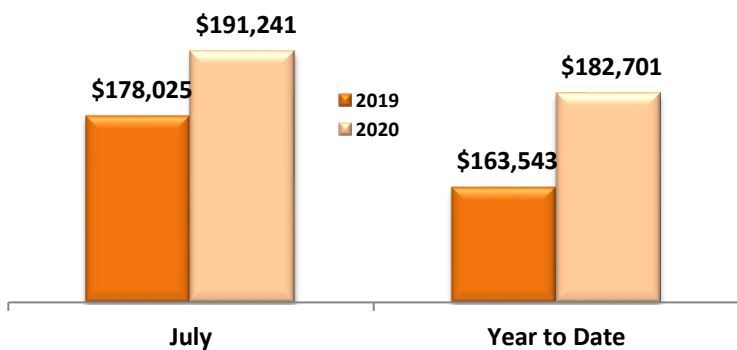
Activity-Most Recent Month



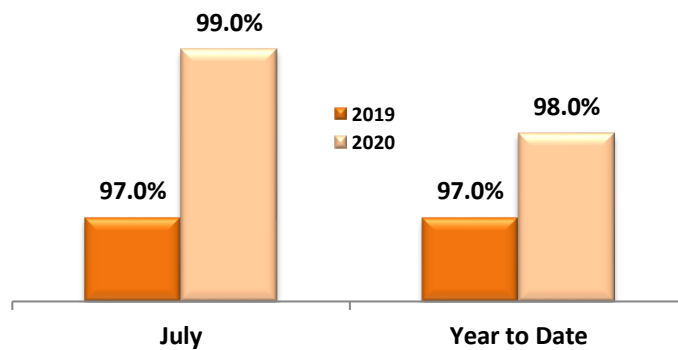
Activity-Year to Date



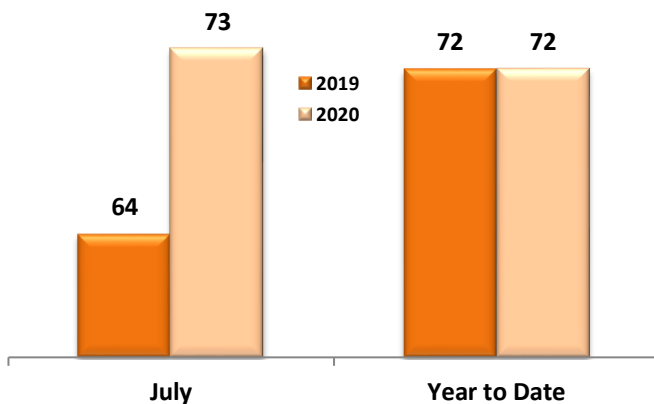
Average Sales Price



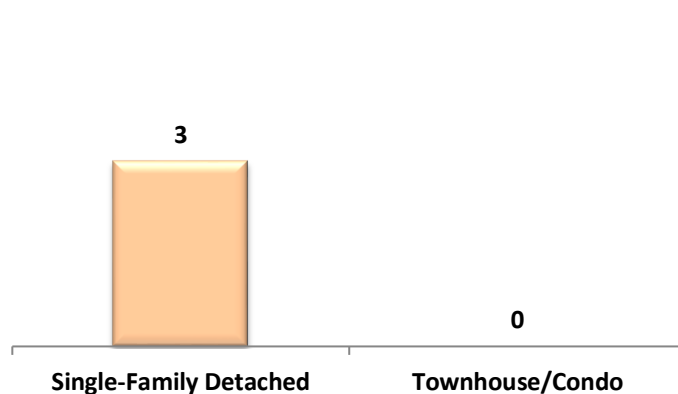
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

July 2020

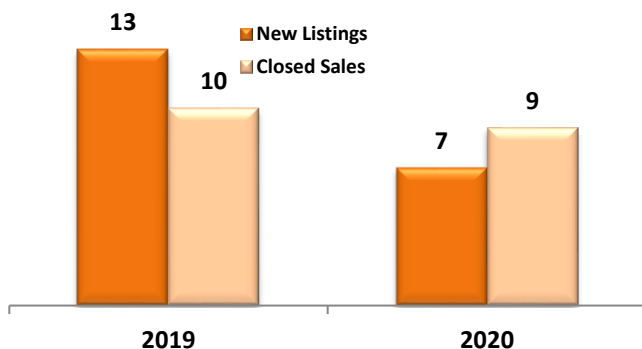
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	13	7	-46.2%	62	53	-14.5%
Closed Sales	10	9	-10.0%	43	38	-11.6%
Average Sales Price	\$ 127,250	\$150,600	18.3%	\$ 106,737	\$114,935	7.7%
Percent of Original Last Price Received at Sale*	94.0%	93.0%	-1.1%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	120	133	10.8%	155	163	5.2%
Total Current Inventory**	43	32	-25.6%	.	.	.
Single-Family Detached Inventory	42	31	-26.2%	.	.	.

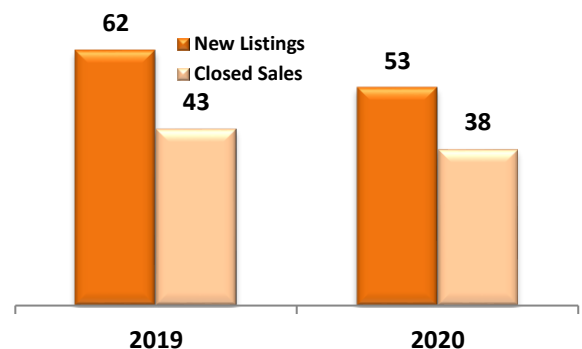
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

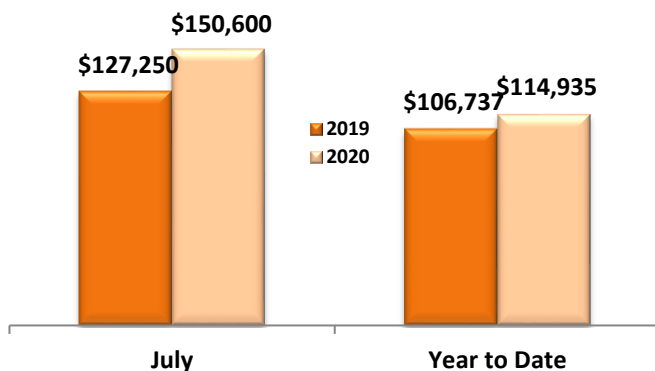
Activity-Most Recent Month



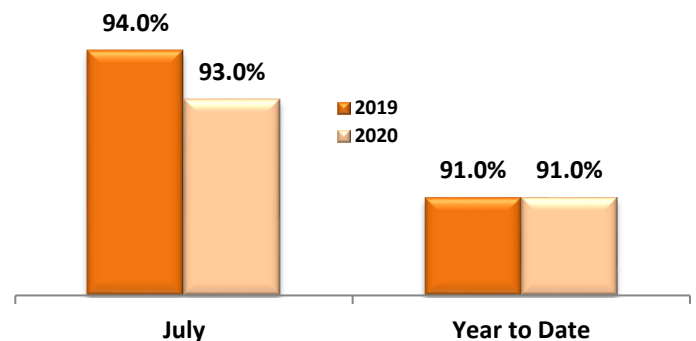
Activity-Year to Date



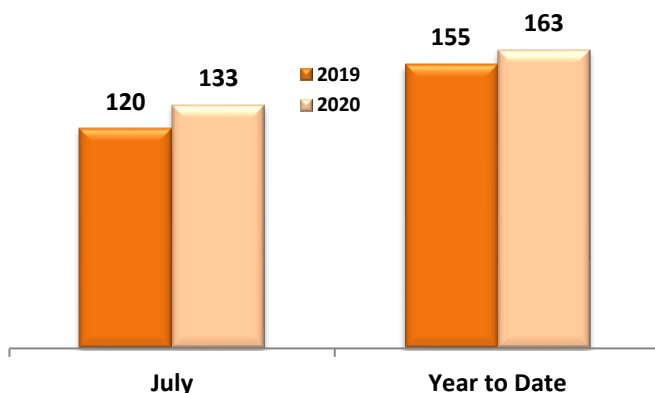
Average Sales Price



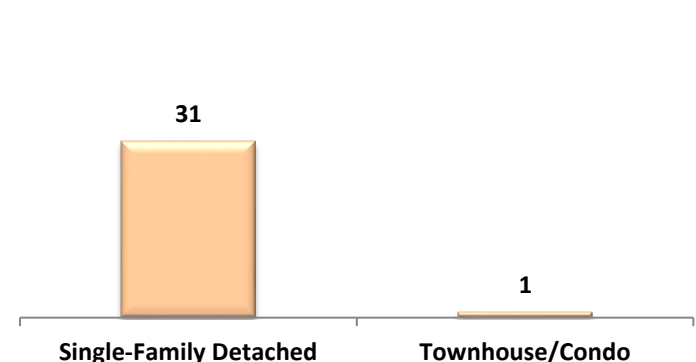
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

July 2020

Year to Date

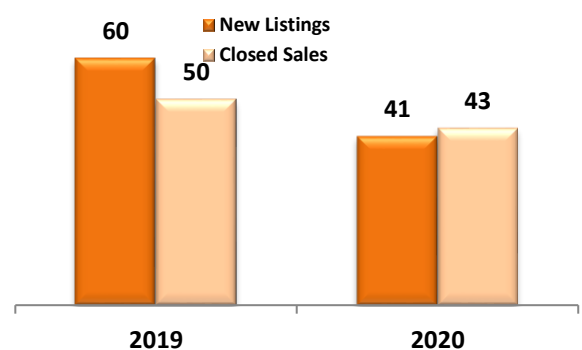
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	10	11.1%	60	41	-31.7%
Closed Sales	10	13	30.0%	50	43	-14.0%
Average Sales Price	\$ 164,750	\$ 152,146	-7.7%	\$ 151,011	\$ 146,466	-3.0%
Percent of Original Last Price Received at Sale*	99.0%	96.0%	-3.0%	97.0%	94.0%	-3.1%
Average Days on Market Until Sale	54	71	31.5%	81	84	3.7%
Total Current Inventory**	14	7	-50.0%	.	.	.
Single-Family Detached Inventory	14	7	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

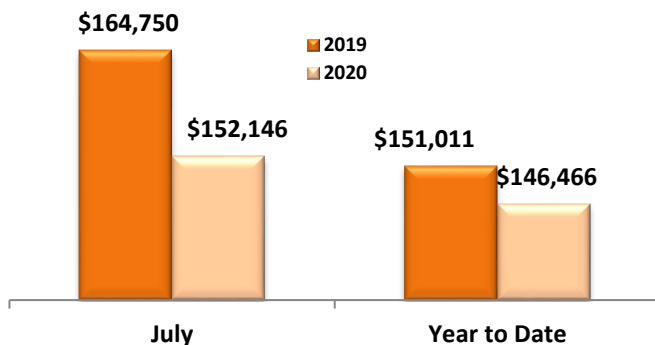
Activity-Most Recent Month



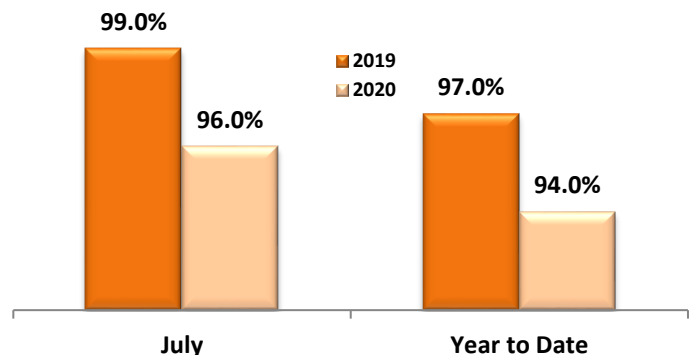
Activity-Year to Date



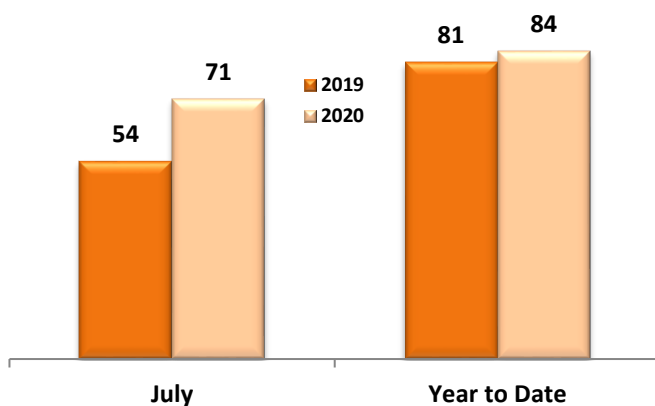
Average Sales Price



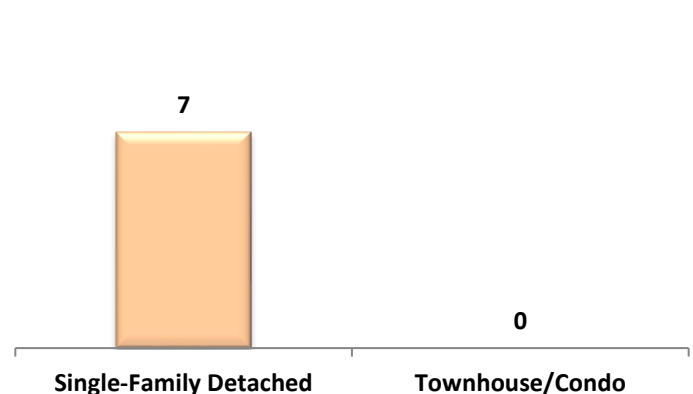
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

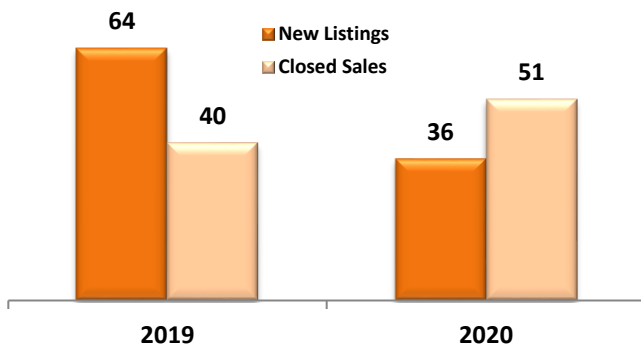
July, 2020

Year to Date

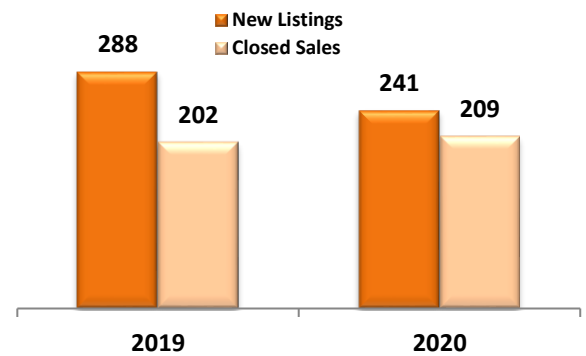
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	64	36	-43.8%	288	241	-16.3%
Closed Sales	40	51	27.5%	202	209	3.5%
Average Sales Price	\$ 242,628	\$ 279,078	15.0%	\$ 252,029	\$ 261,549	3.8%
Percent of Original Last Price Received at Sale*	99.0%	98.0%	-1.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	103	85	-17.5%	110	103	-6.4%
Total Current Inventory**	93	48	-48.4%	.	.	.
Single-Family Detached Inventory	66	32	-51.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

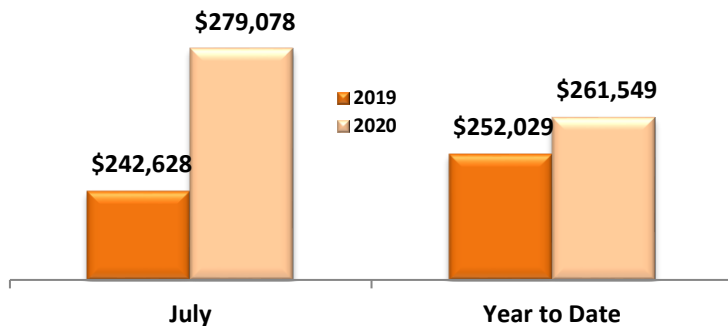
Activity-Most Recent Month



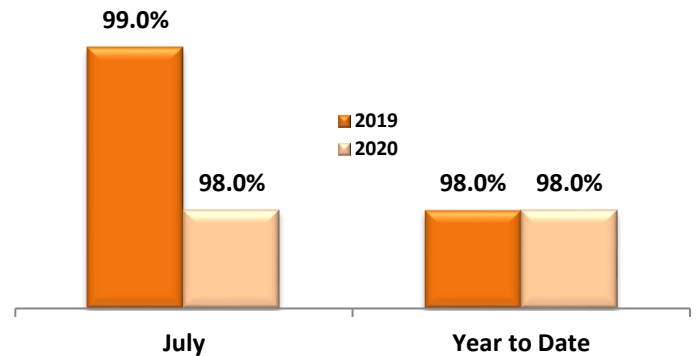
Activity-Year to Date



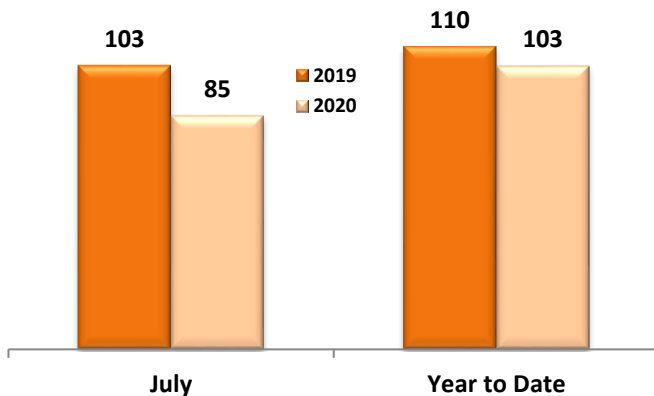
Average Sales Price



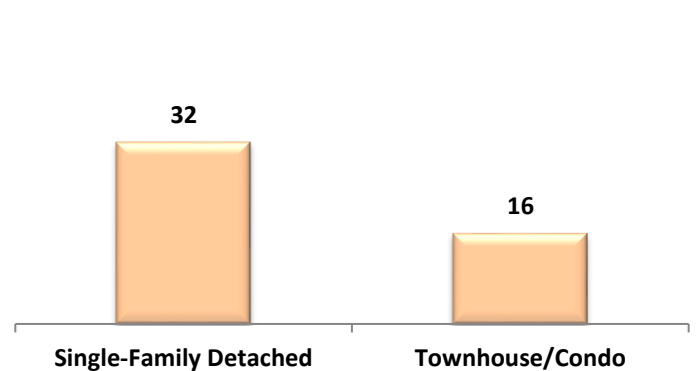
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

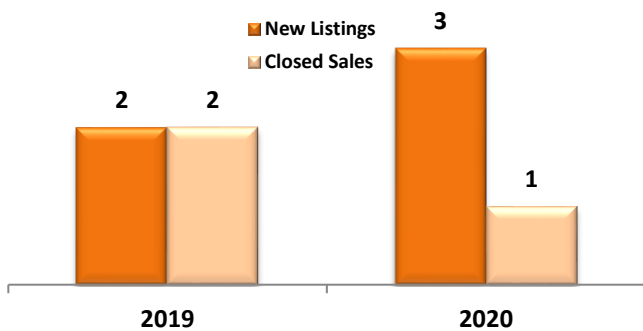
July 2020

Year to Date

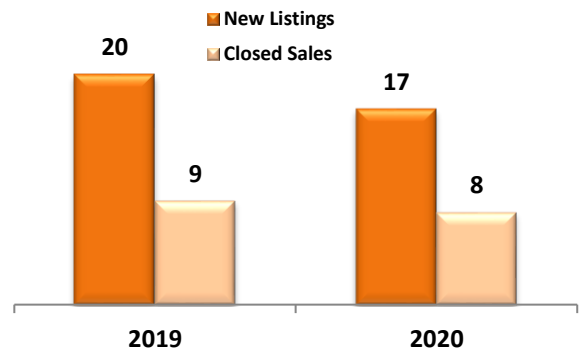
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	20	17	-15.0%
Closed Sales	2	1	-50.0%	9	8	-11.1%
Average Sales Price	\$ 322,500	\$ 322,000	-0.2%	\$ 469,000	\$ 306,237	-34.7%
Percent of Original Last Price Received at Sale*	95.0%	102.0%	7.4%	92.0%	89.0%	-3.3%
Average Days on Market Until Sale	96	51	-46.9%	130	112	-13.8%
Total Current Inventory**	8	10	25.0%	.	.	.
Single-Family Detached Inventory	8	10	25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

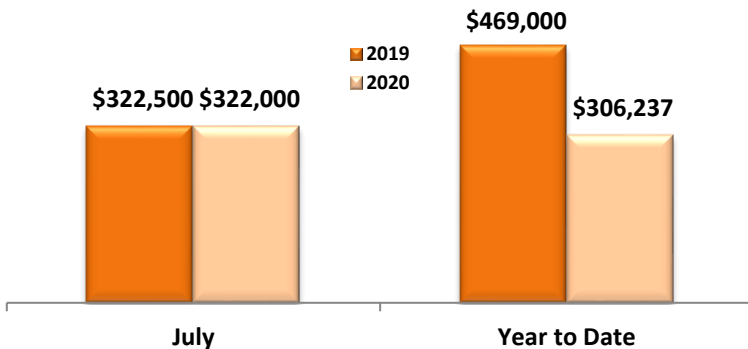
Activity-Most Recent Month



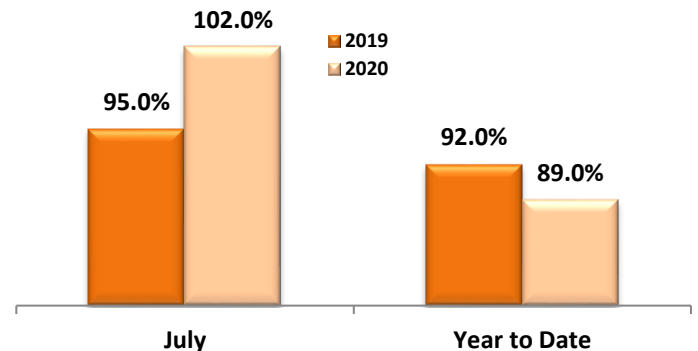
Activity-Year to Date



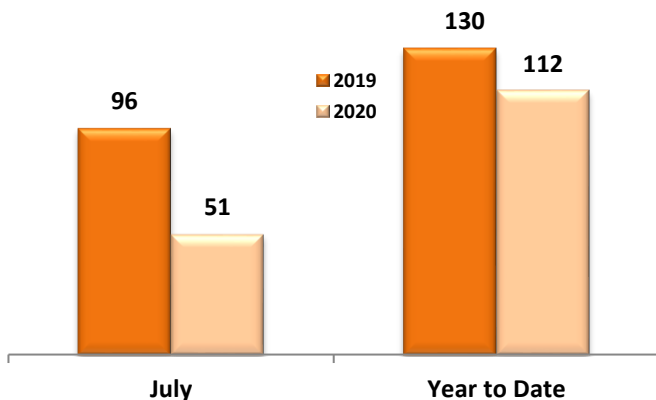
Average Sales Price



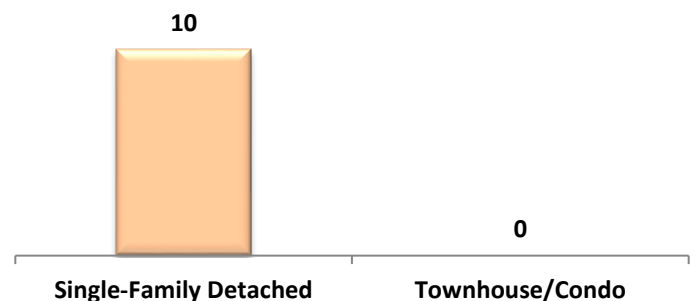
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

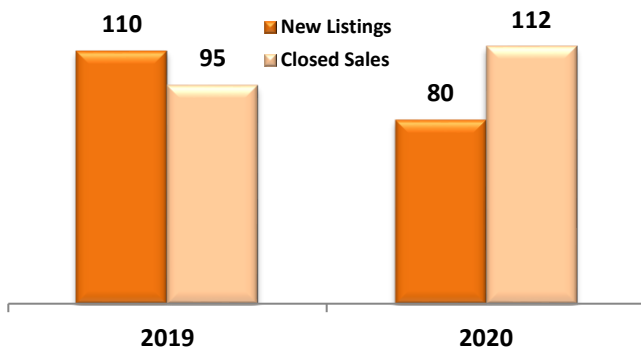
July, 2020

Year to Date

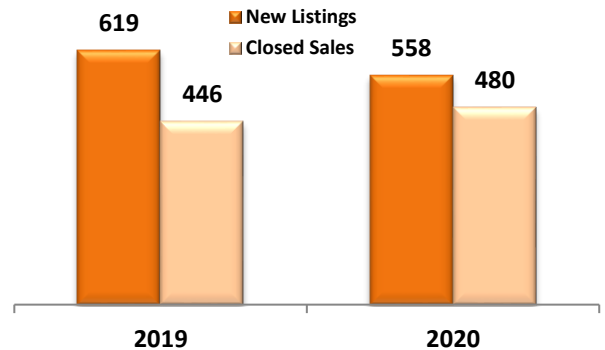
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	110	80	-27.3%	619	558	-9.9%
Closed Sales	95	112	17.9%	446	480	7.6%
Average Sales Price	\$ 243,275	\$ 259,725	6.8%	\$ 250,035	\$ 245,807	-1.7%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	93	83	-10.8%	104	96	-7.7%
Total Current Inventory**	191	103	-46.1%	.	.	.
Single-Family Detached Inventory	156	84	-46.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

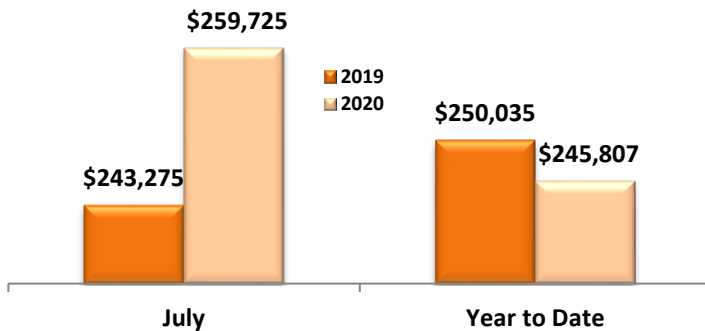
Activity-Most Recent Month



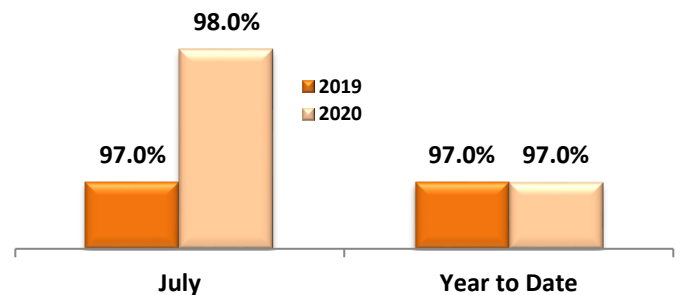
Activity-Year to Date



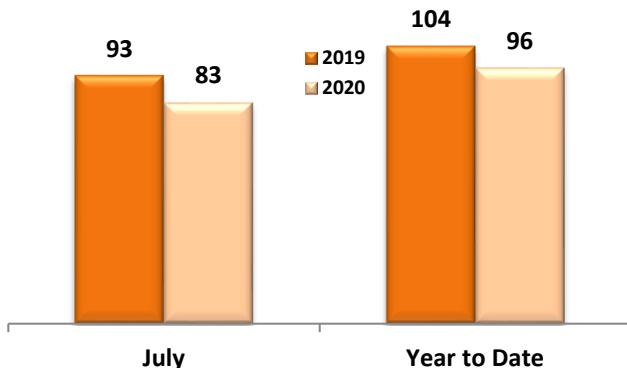
Average Sales Price



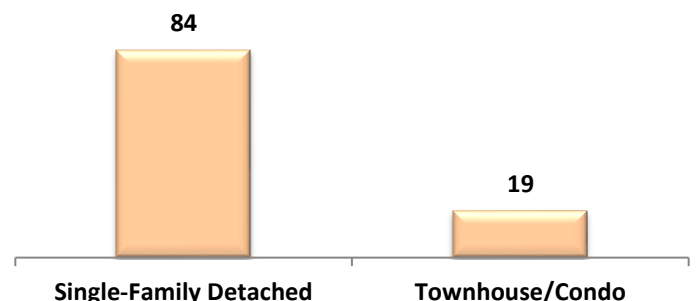
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

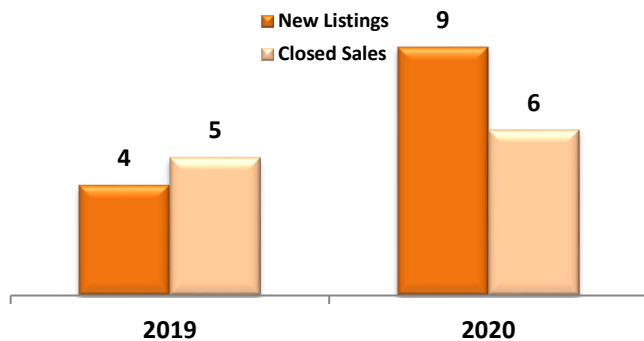
July 2020

Year to Date

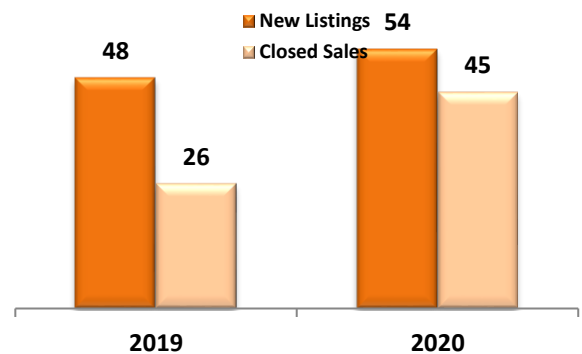
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	9	125.0%	48	54	12.5%
Closed Sales	5	6	20.0%	26	45	73.1%
Average Sales Price	\$ 137,680	\$ 243,350	76.8%	\$ 116,446	\$ 168,581	44.8%
Percent of Original Last Price Received at Sale*	90.0%	91.0%	1.1%	92.0%	94.0%	2.2%
Average Days on Market Until Sale	58	131	125.9%	155	139	-10.3%
Total Current Inventory**	25	8	-68.0%	.	.	.
Single-Family Detached Inventory	23	8	-65.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

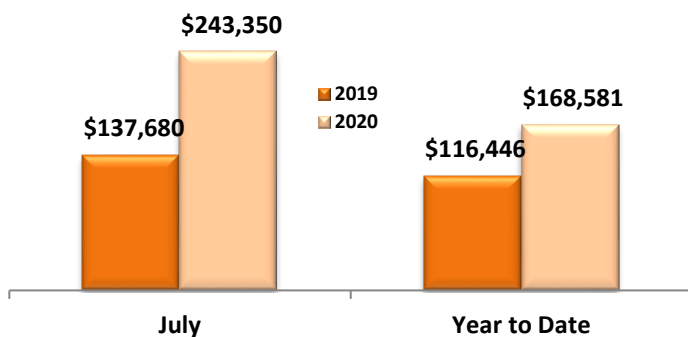
Activity-Most Recent Month



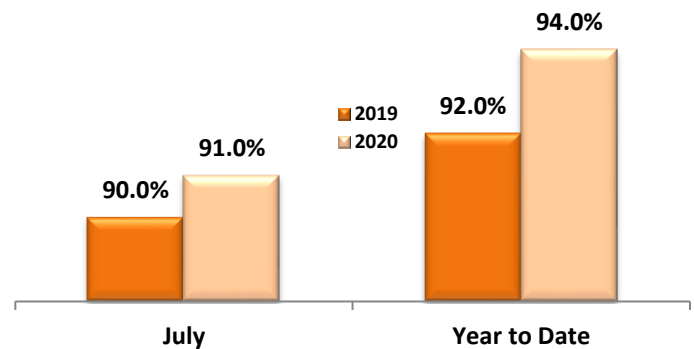
Activity-Year to Date



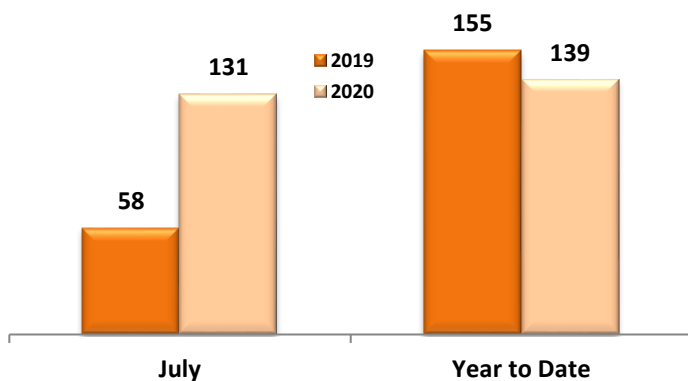
Average Sales Price



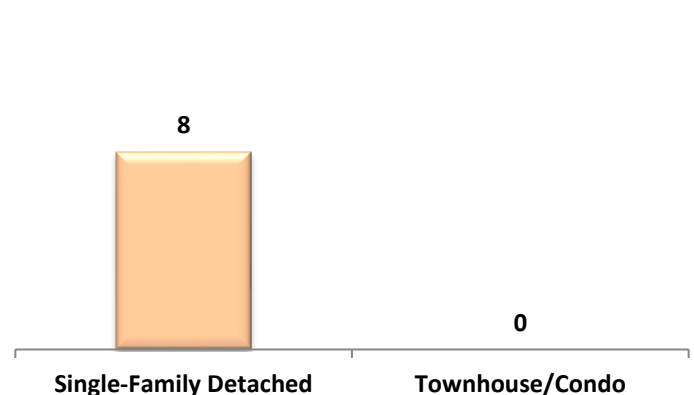
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

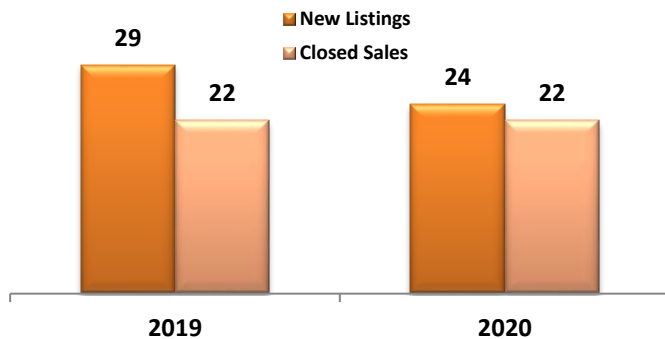
July, 2020

Year to Date

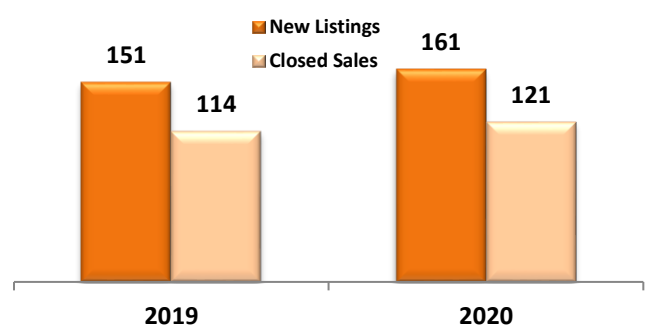
Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	29	24	-17.2%	151	161	6.6%
Closed Sales	22	22	0.0%	114	121	6.1%
Average Sales Price	\$ 161,216	\$ 211,599	31.3%	\$ 170,412	\$ 192,951	13.2%
Percent of Original Last Price Received at Sale*	96.0%	100.0%	4.2%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	140	87	-37.9%	110	114	3.6%
Total Current Inventory**	41	35	-14.6%	.	.	.
Single-Family Detached Inventory	34	32	-5.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

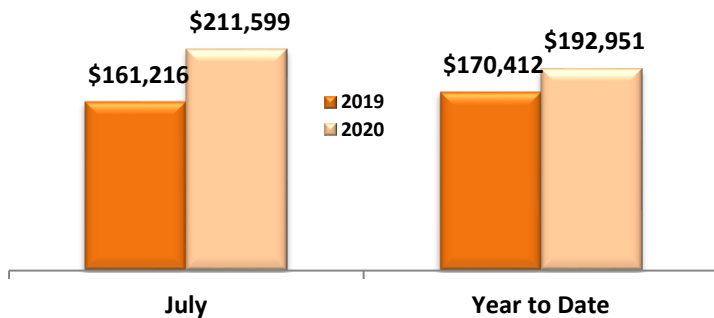
Activity-Most Recent Month



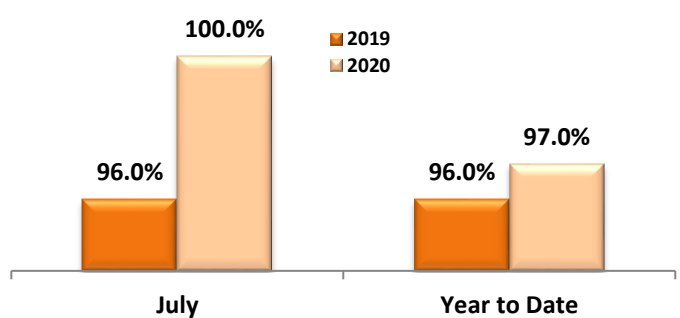
Activity-Year to Date



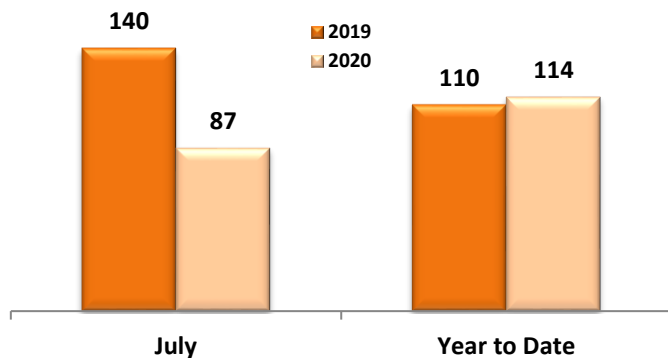
Average Sales Price



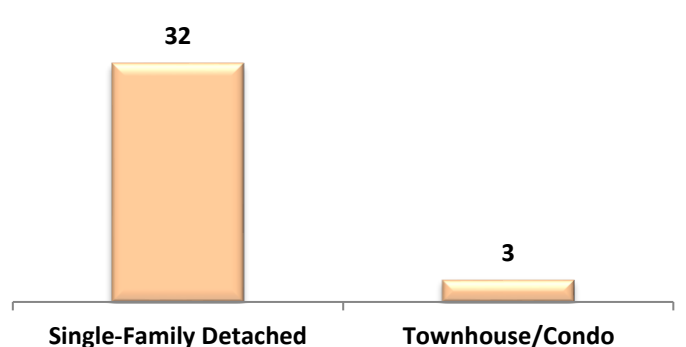
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

July, 2020

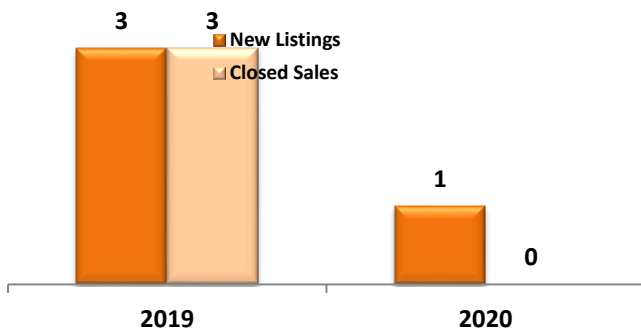
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

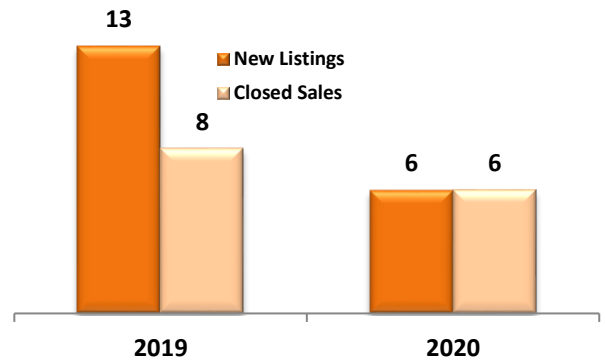
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	13	6	-53.8%
Closed Sales	3	0	-100.0%	8	6	-25.0%
Average Sales Price	\$ 204,566	\$0	-100.0%	\$ 163,487	\$210,000	28.5%
Percent of Original Last Price Received at Sale*	97.0%	0.0%	-100.0%	93.0%	101.0%	8.6%
Average Days on Market Until Sale	124	0	-100.0%	108	71	-34.3%
Total Current Inventory**	4	1	-75.0%	.	.	.
Single-Family Detached Inventory	4	1	-75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

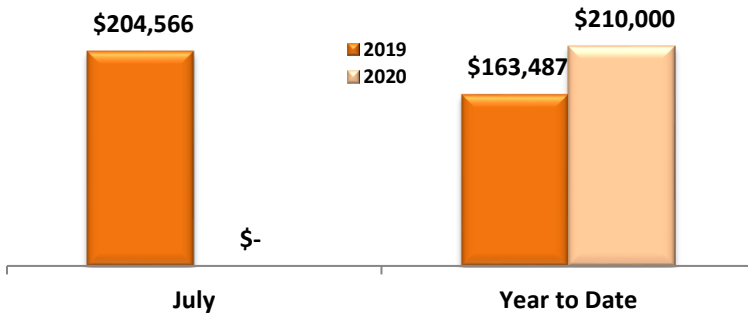
Activity-Most Recent Month



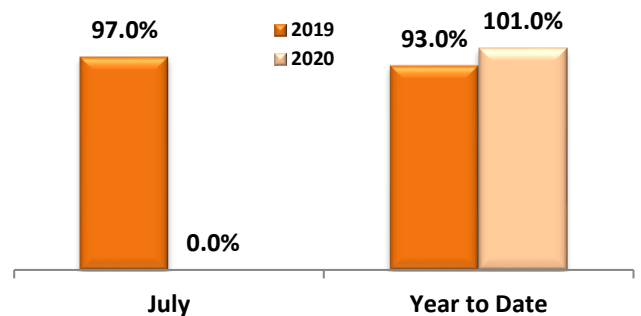
Activity-Year to Date



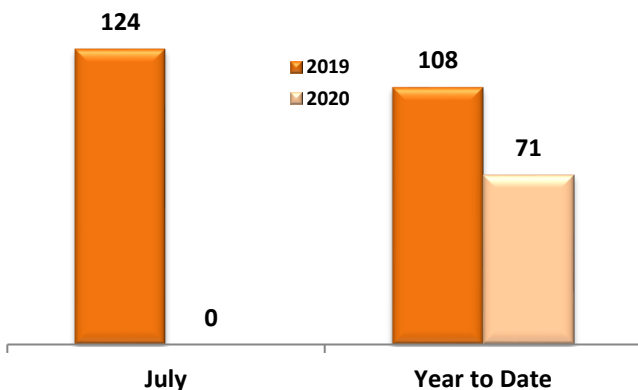
Average Sales Price



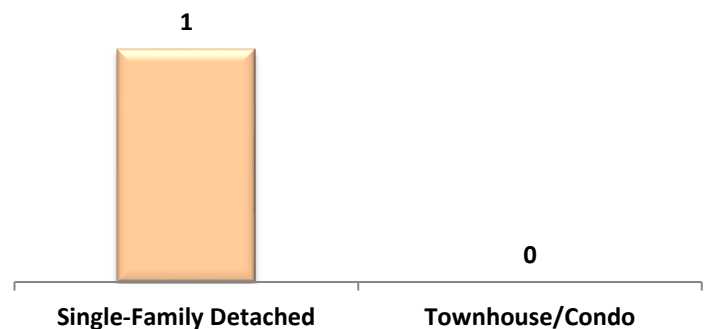
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

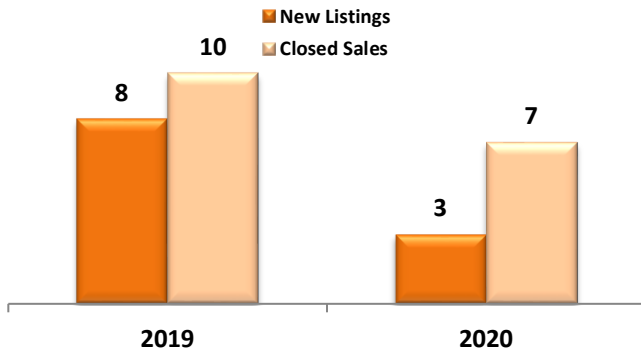
July, 2020

Year to Date

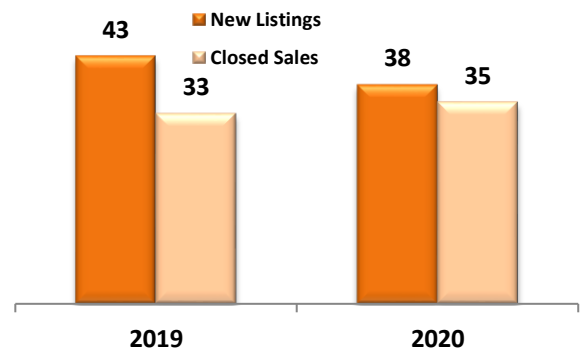
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	8	3	-62.5%	43	38	-11.6%
Closed Sales	10	7	-30.0%	33	35	6.1%
Average Sales Price	\$ 296,640	\$ 353,928	19.3%	\$ 323,439	\$ 319,915	-1.1%
Percent of Original List Price Received at Sale*	92.0%	99.0%	7.6%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	141	89	-36.9%	152	117	-23.0%
Total Current Inventory**	17	8	-52.9%	.	.	.
Single-Family Detached Inventory	16	8	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

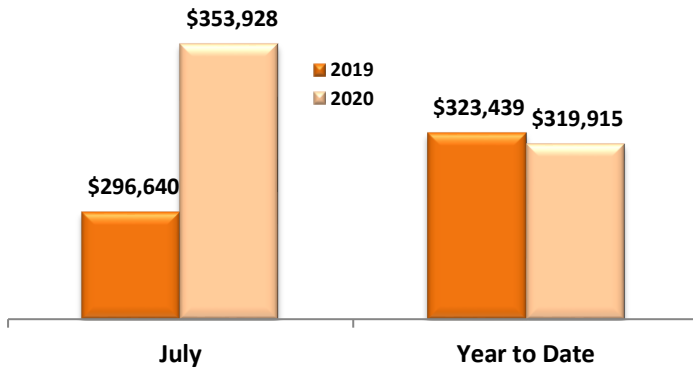
Activity-Most Recent Month



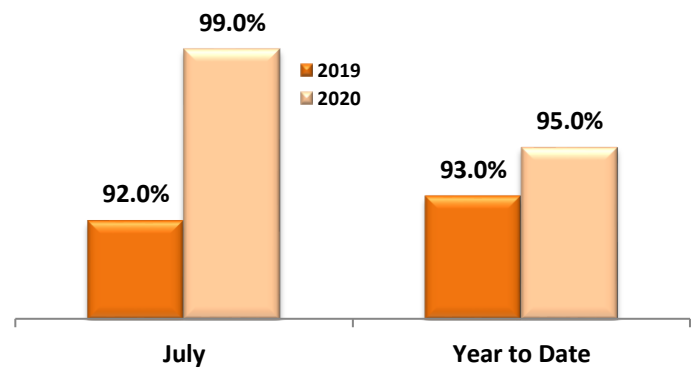
Activity-Year to Date



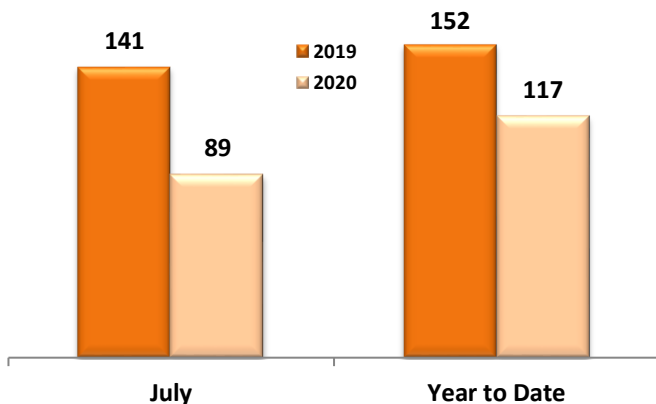
Average Sales Price



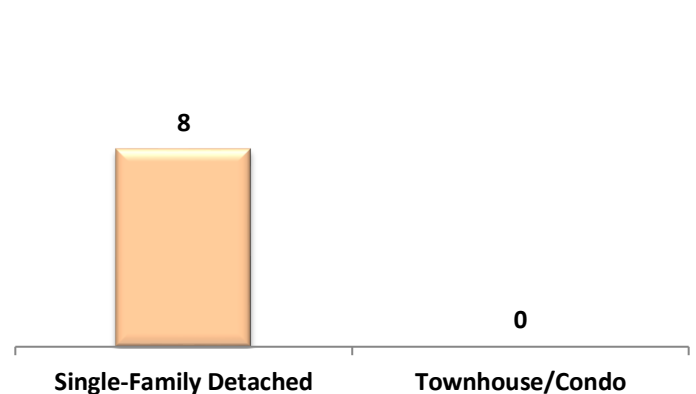
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

July, 2020

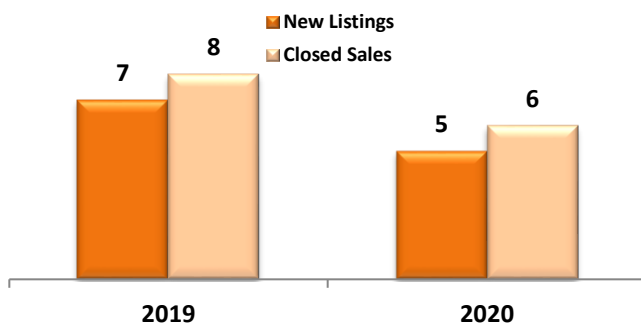
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	7	5	-28.6%	38	31	-18.4%
Closed Sales	8	6	-25.0%	25	29	16.0%
Average Sales Price	\$ 100,375	\$ 160,008	59.4%	\$ 101,568	\$ 122,253	20.4%
Percent of Original Last Price Received at Sale*	93.0%	98.0%	5.4%	91.0%	90.0%	-1.1%
Average Days on Market Until Sale	106	167	57.5%	98	129	31.6%
Total Current Inventory**	19	7	-63.2%	.	.	.
Single-Family Detached Inventory	19	7	-63.2%	.	.	.

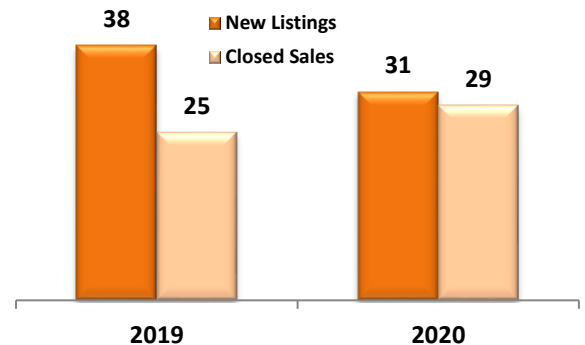
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

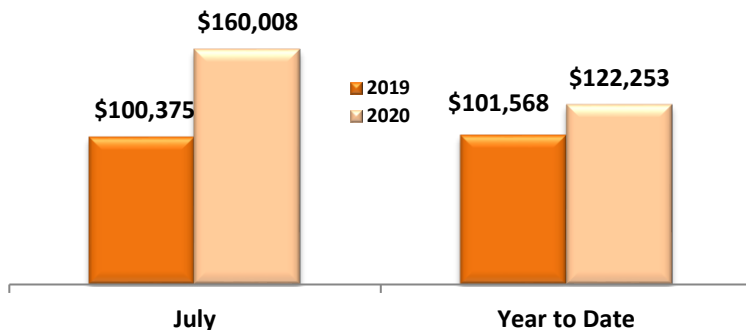
Activity-Most Recent Month



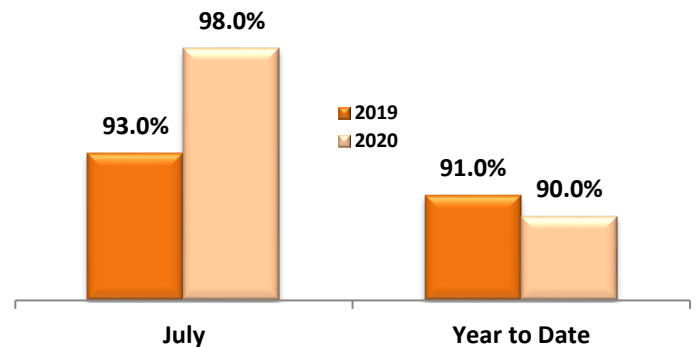
Activity-Year to Date



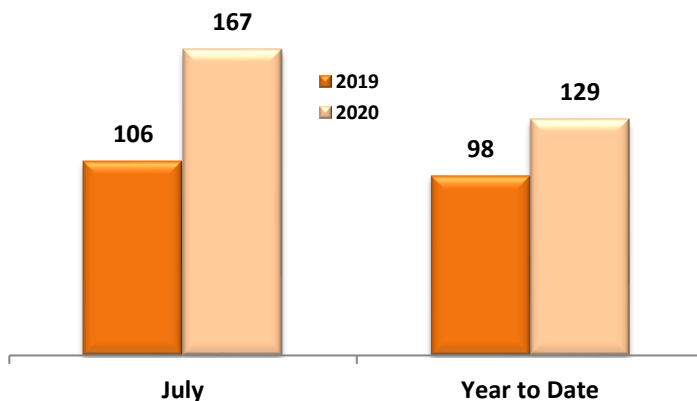
Average Sales Price



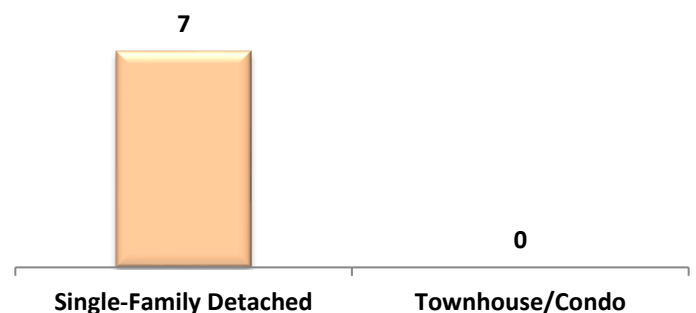
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

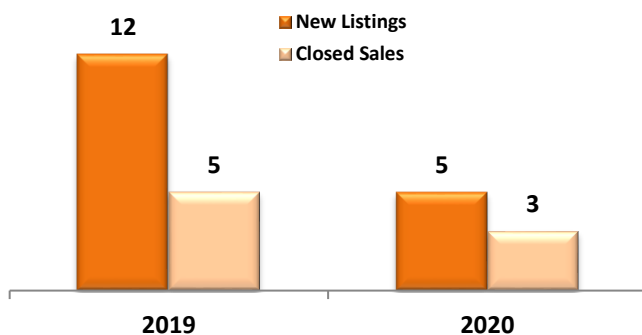
July, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

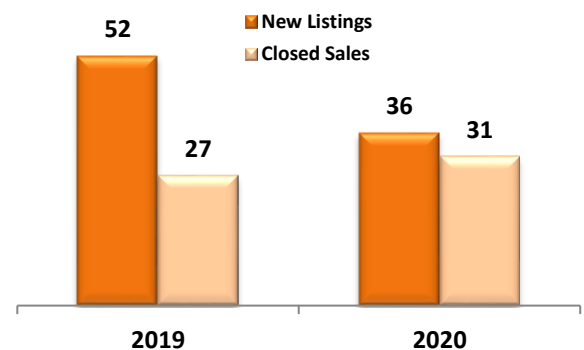
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	12	5	-58.3%	52	36	-30.8%
Closed Sales	5	3	-40.0%	27	31	14.8%
Average Sales Price	\$ 138,600	\$ 243,500	75.7%	\$ 145,538	\$ 194,610	33.7%
Percent of Original Last Price Received at Sale*	101.0%	96.0%	-5.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	53	78	47.2%	82	107	30.5%
Total Current Inventory**	22	7	-68.2%	.	.	.
Single-Family Detached Inventory	20	7	-65.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

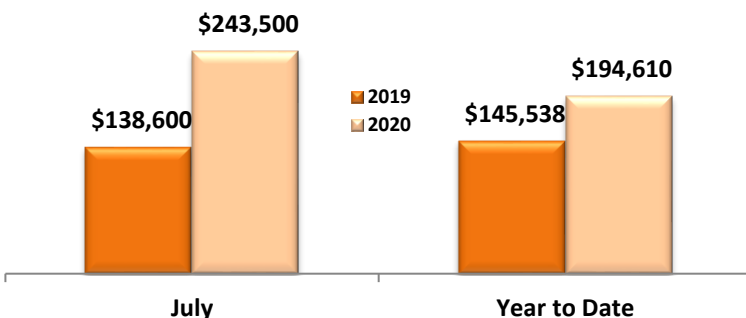
Activity-Most Recent Month



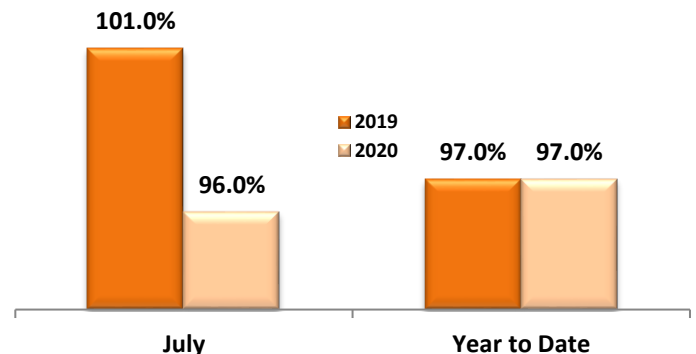
Activity-Year to Date



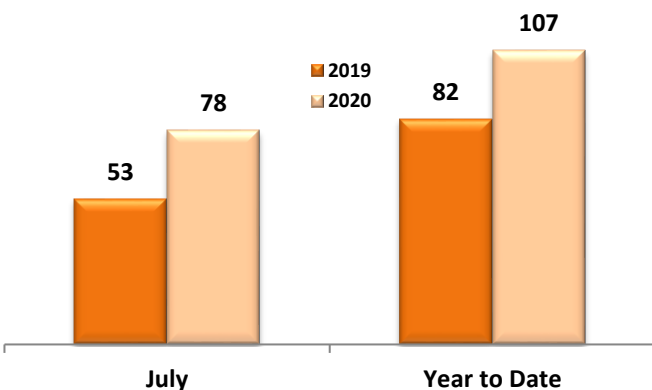
Average Sales Price



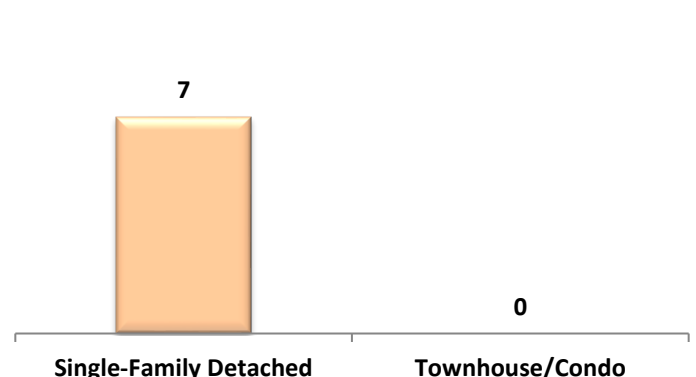
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

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St. Peter/Kasota/Cleveland

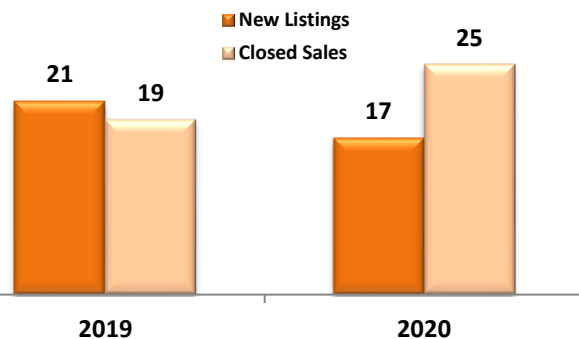
July, 2020

Year to Date

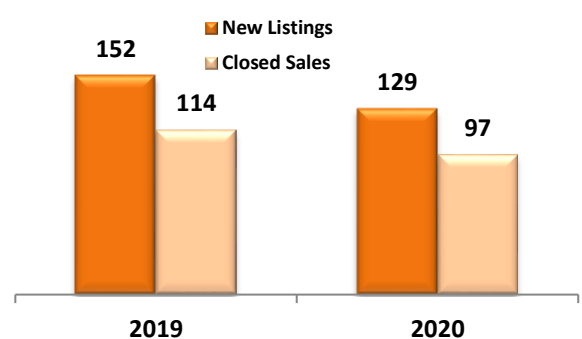
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	21	17	-19.0%	152	129	-15.1%
Closed Sales	19	25	31.6%	114	97	-14.9%
Average Sales Price	\$ 221,094	\$ 300,176	35.8%	\$ 223,580	\$ 257,837	15.3%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	91	79	-13.2%	112	124	10.7%
Total Current Inventory**	52	28	-46.2%	.	.	.
Single-Family Detached Inventory	50	28	-44.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

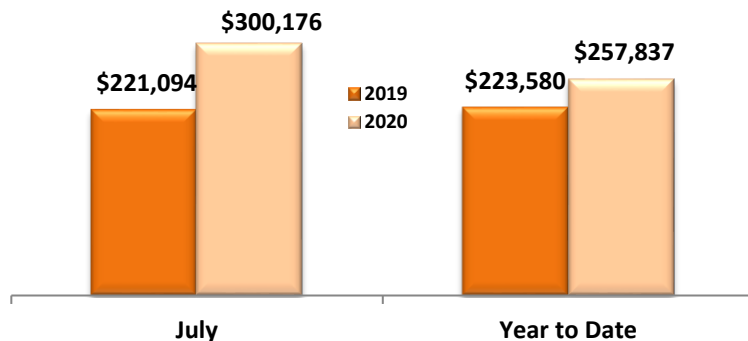
Activity-Most Recent Month



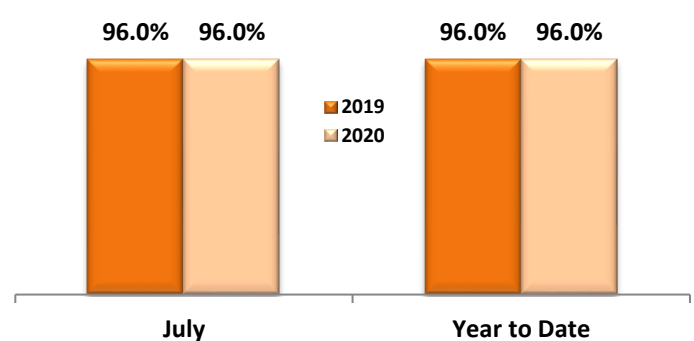
Activity-Year to Date



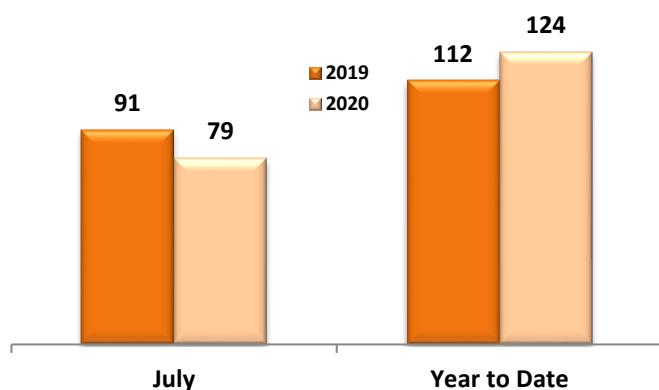
Average Sales Price



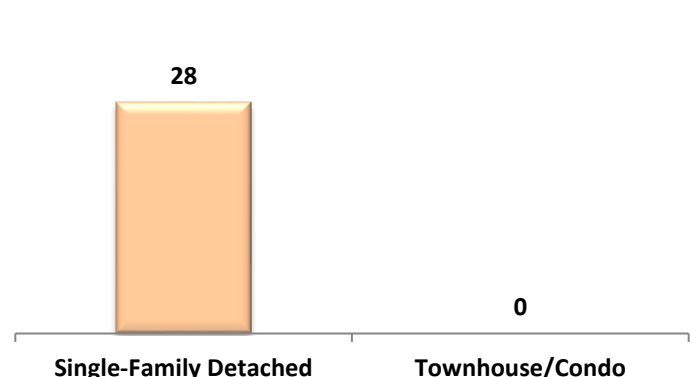
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

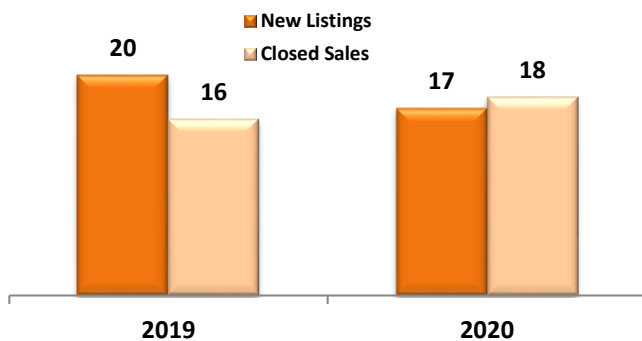
July, 2020

Year to Date

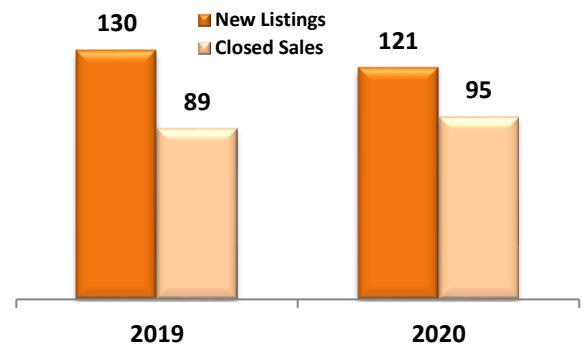
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	20	17	-15.0%	130	121	-6.9%
Closed Sales	16	18	12.5%	89	95	6.7%
Average Sales Price	\$ 304,631	\$ 317,072	4.1%	\$ 294,519	\$ 280,687	-4.7%
Percent of Original Last Price Received at Sale*	92.0%	97.0%	5.4%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	98	93	-5.1%	99	96	-3.0%
Total Current Inventory**	44	24	-45.5%	.	.	.
Single-Family Detached Inventory	39	21	-46.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

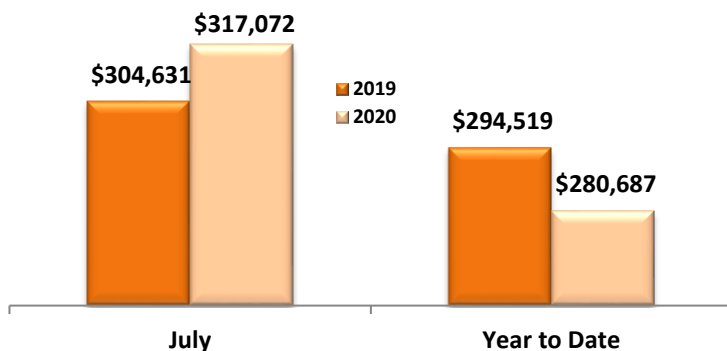
Activity-Most Recent Month



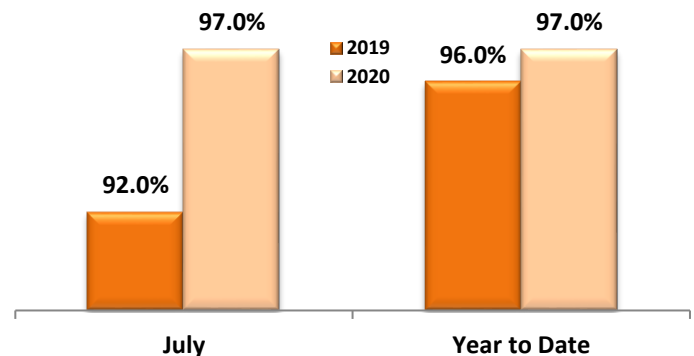
Activity-Year to Date



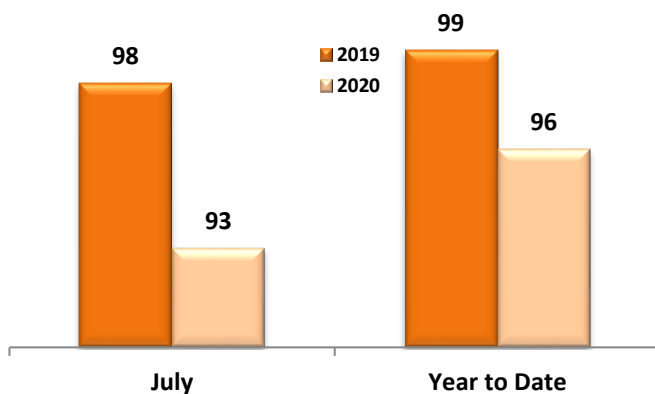
Average Sales Price



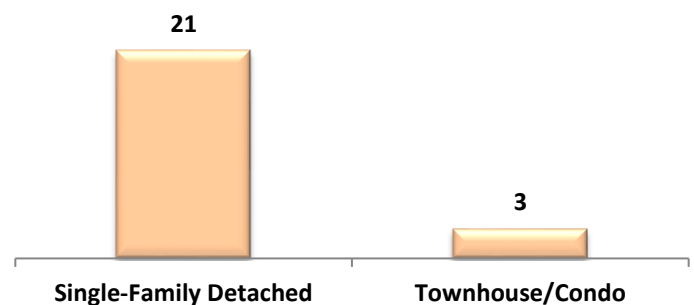
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

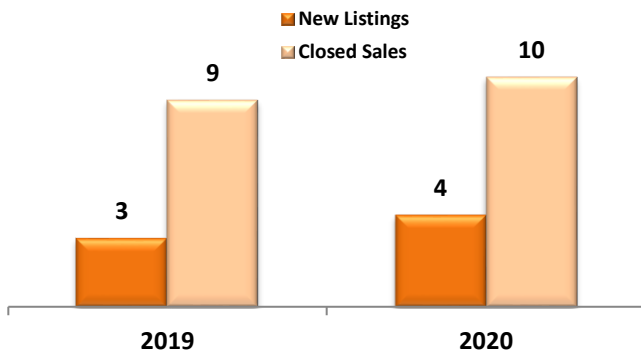
July, 2020

Year to Date

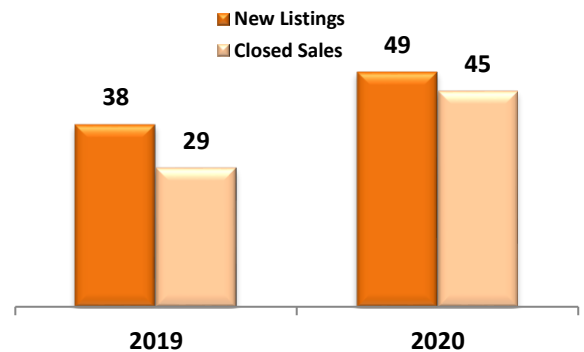
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	4	33.3%	38	49	28.9%
Closed Sales	9	10	11.1%	29	45	55.2%
Average Sales Price	\$ 205,422	\$ 207,670	1.1%	\$ 214,541	\$ 183,370	-14.5%
Percent of Original List Price Received at Sale*	99.0%	97.0%	-2.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	60	78	30.0%	94	77	-18.1%
Total Current Inventory**	8	4	-50.0%	.	.	.
Single-Family Detached Inventory	6	4	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

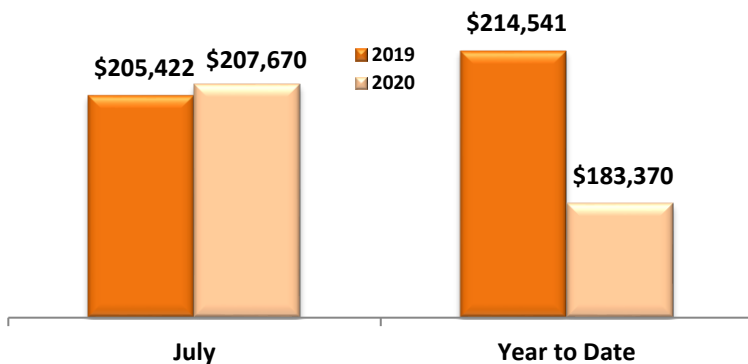
Activity-Most Recent Month



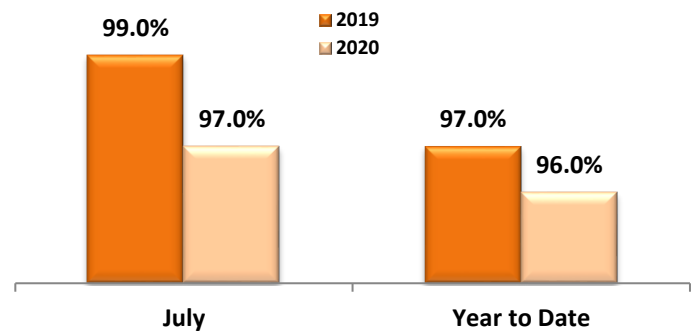
Activity-Year to Date



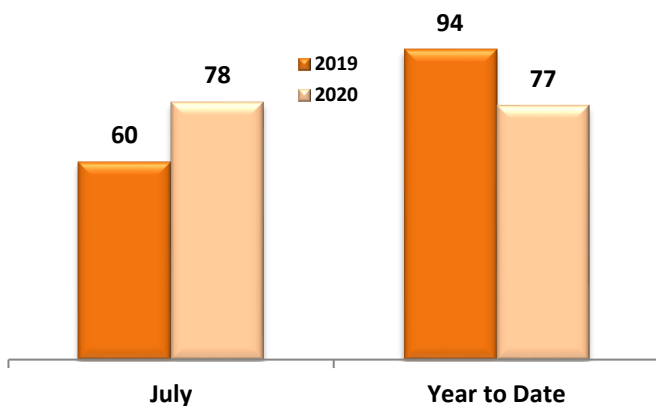
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

