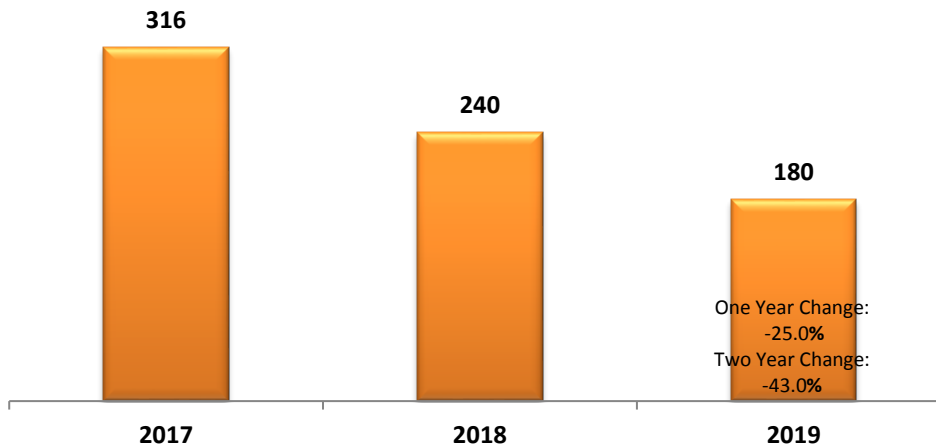


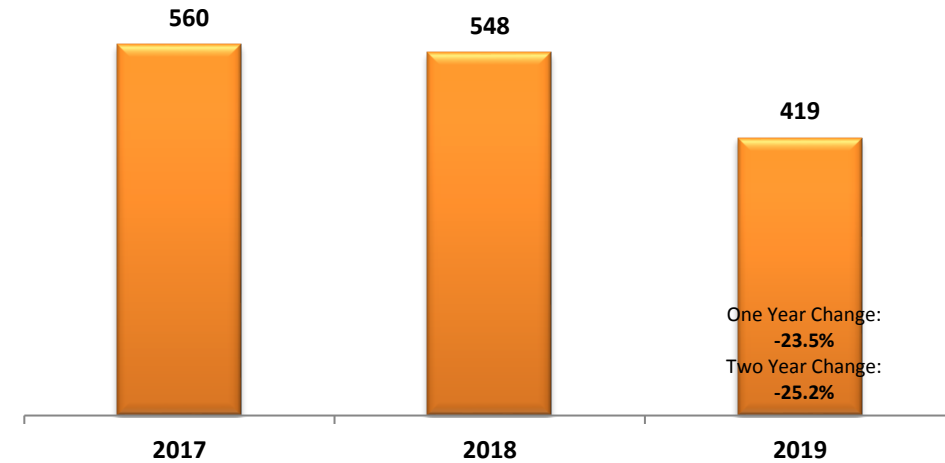
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

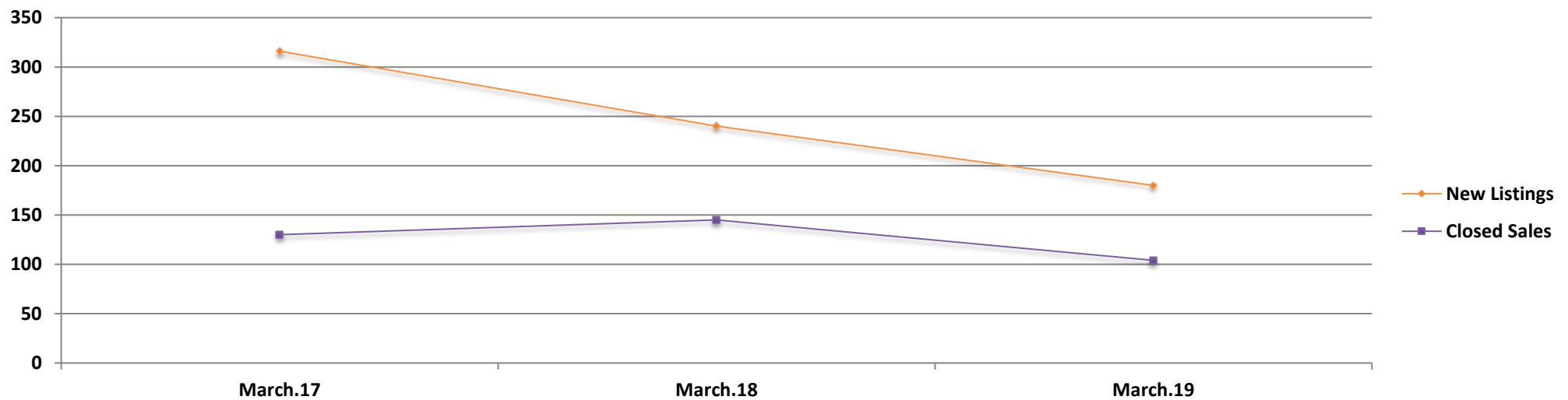
March 2019



Year to Date



Historical Market Activity



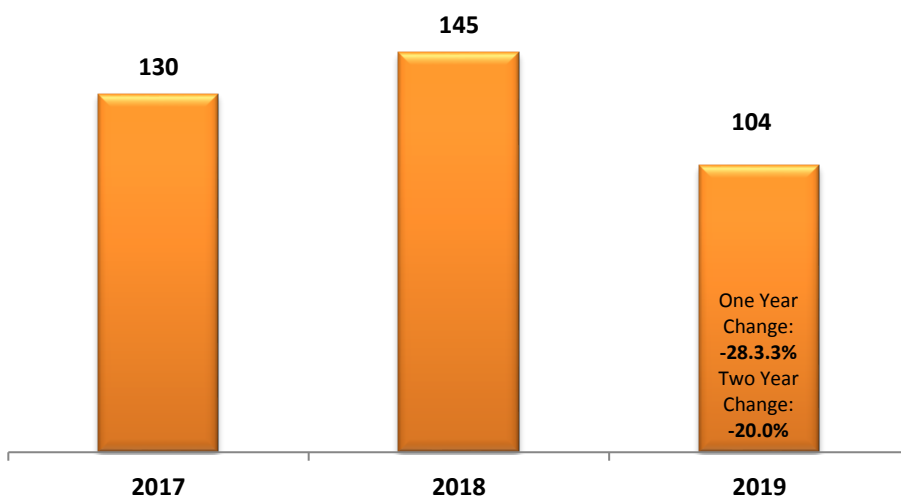
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

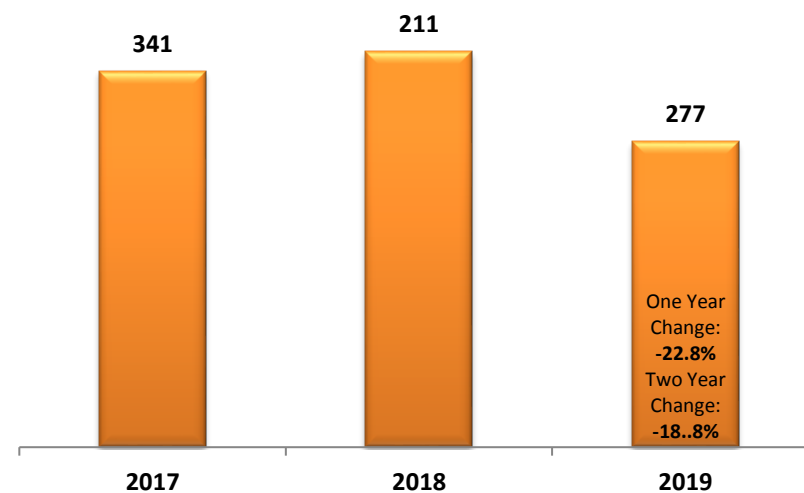


Late Sales recorded in MLS figured in
Year to Date Totals

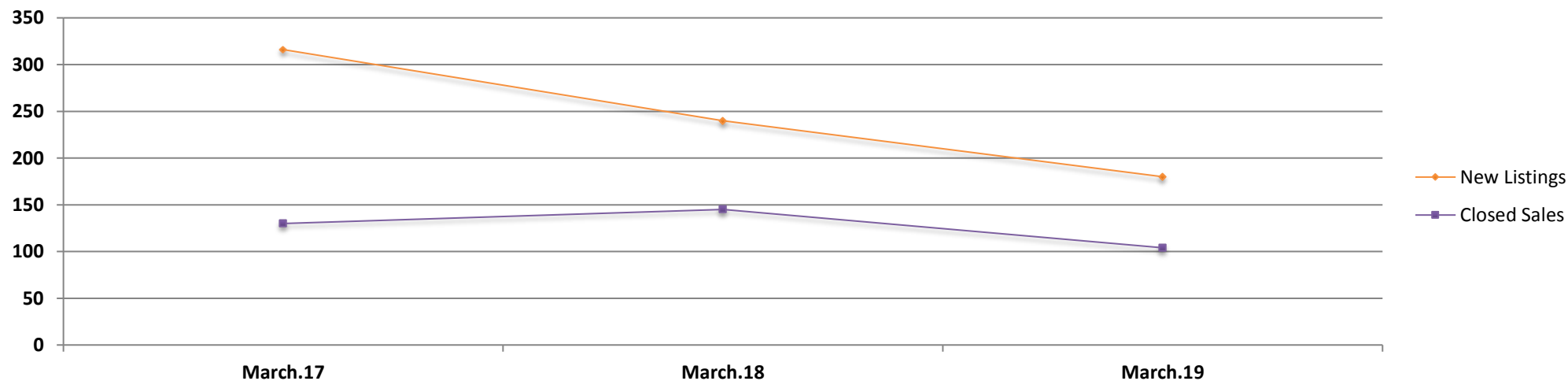
March 2019



Year to Date



Historical Market Activity

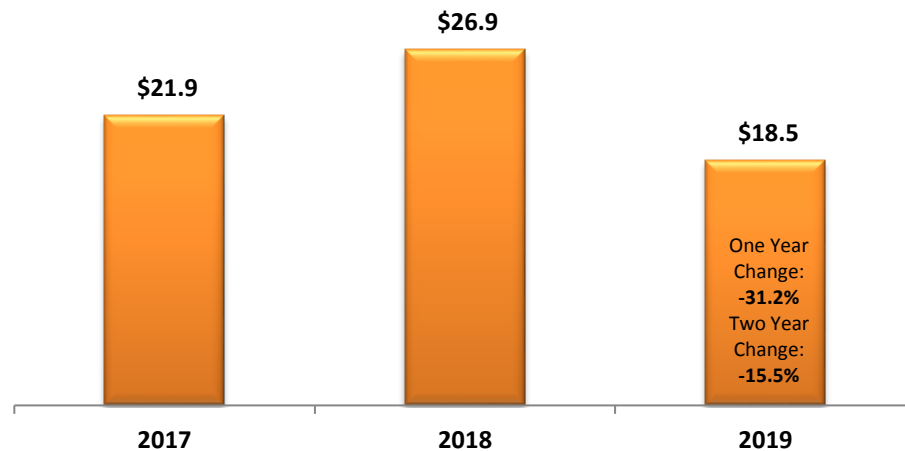


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

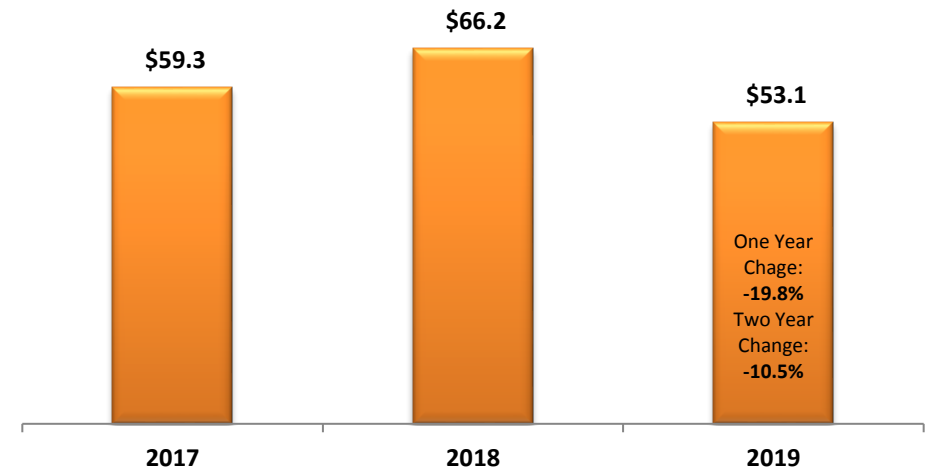


March 2019

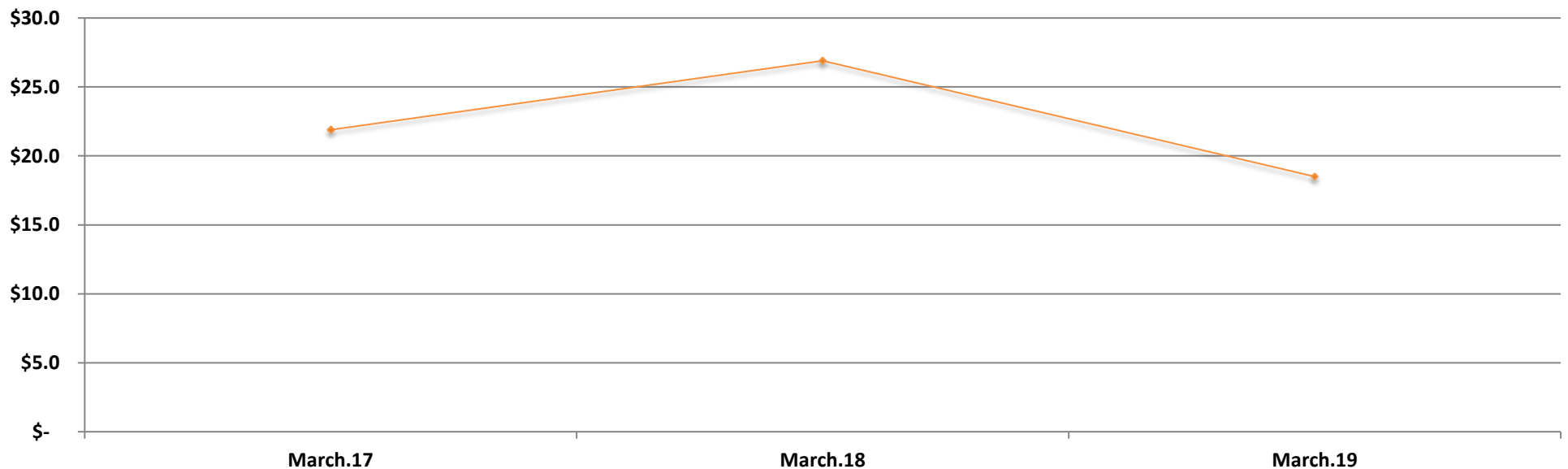


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



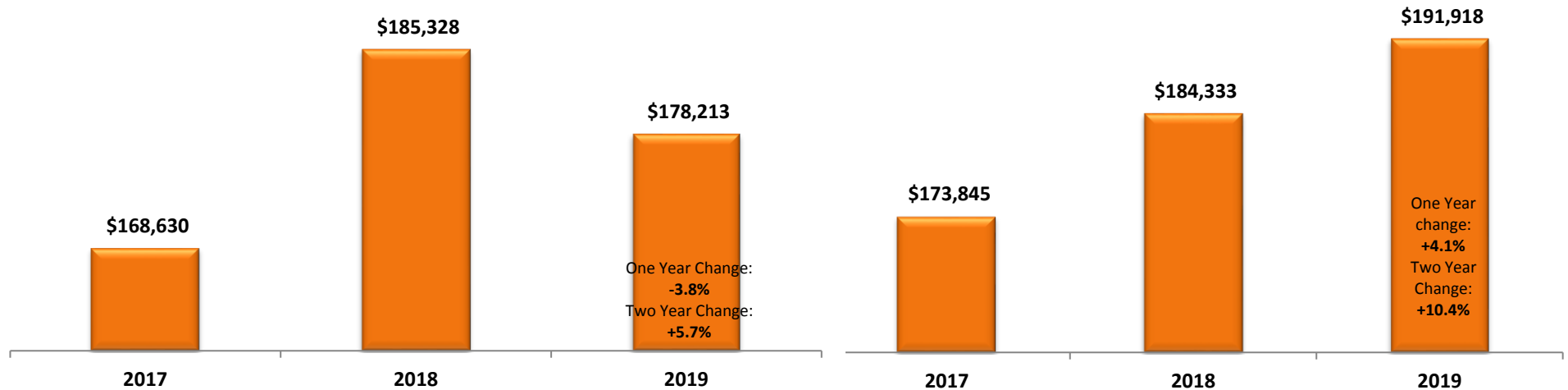
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

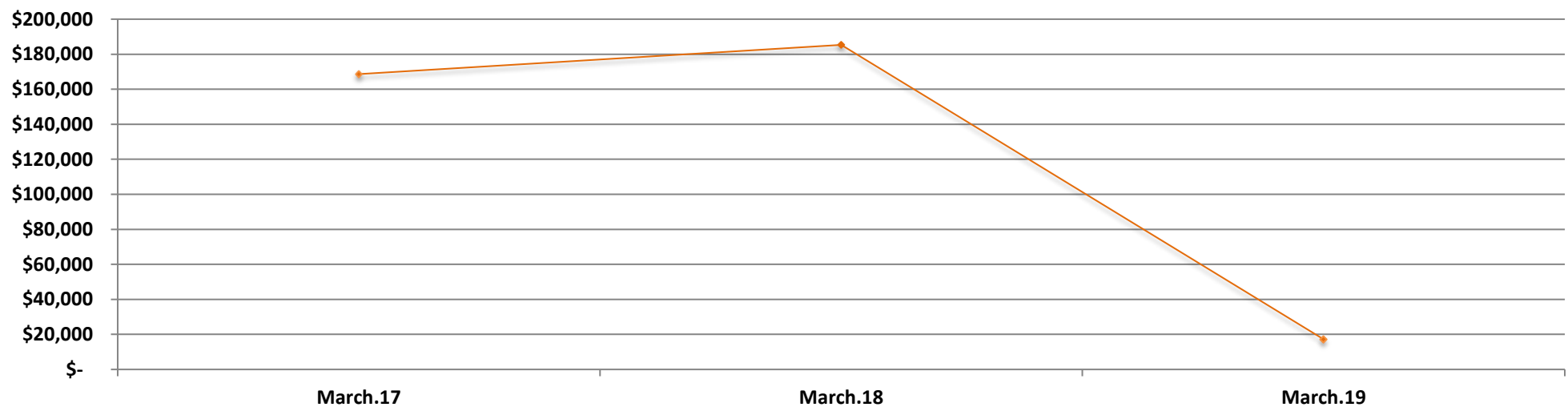
March 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



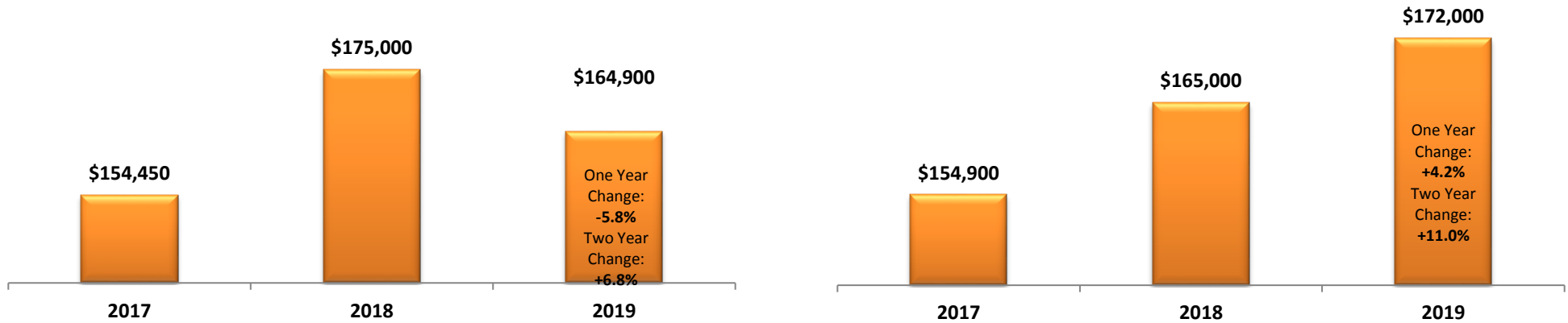
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

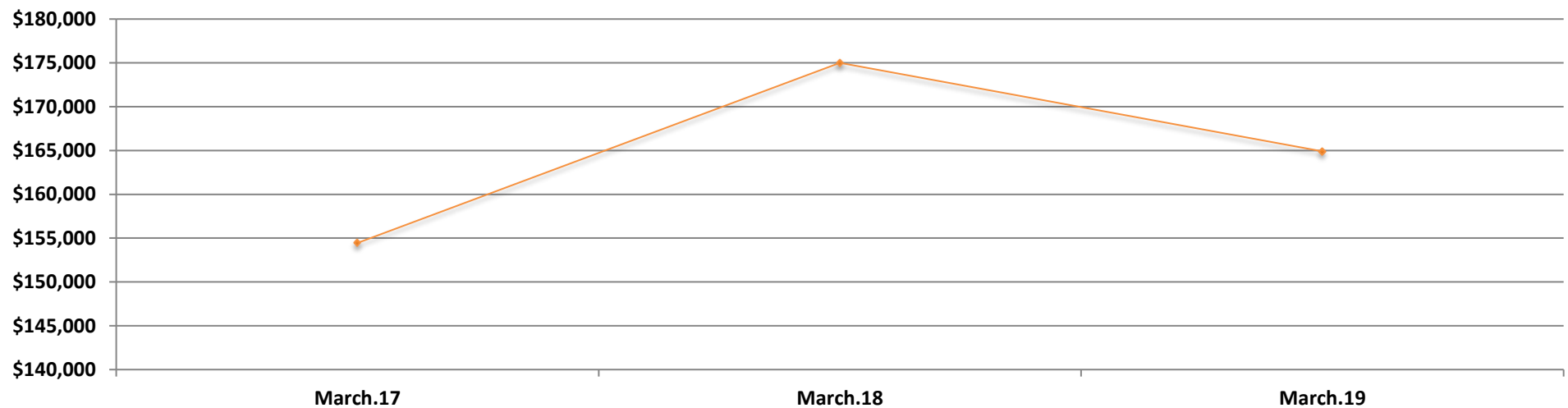
March 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

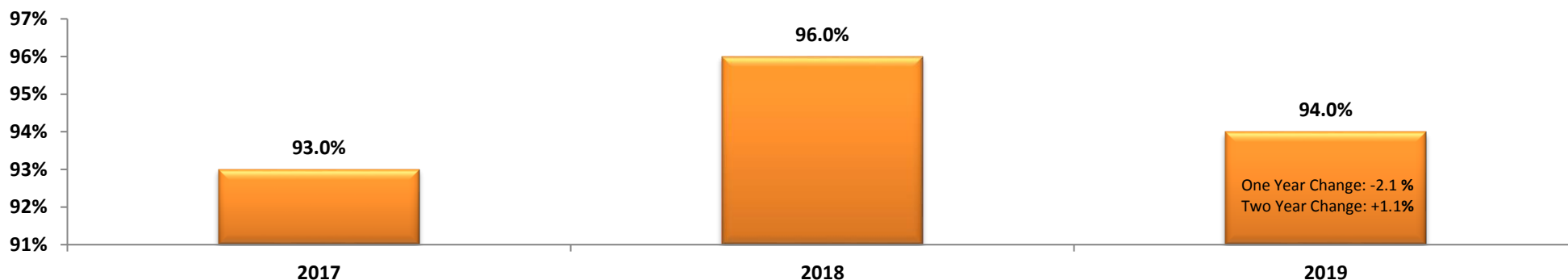
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



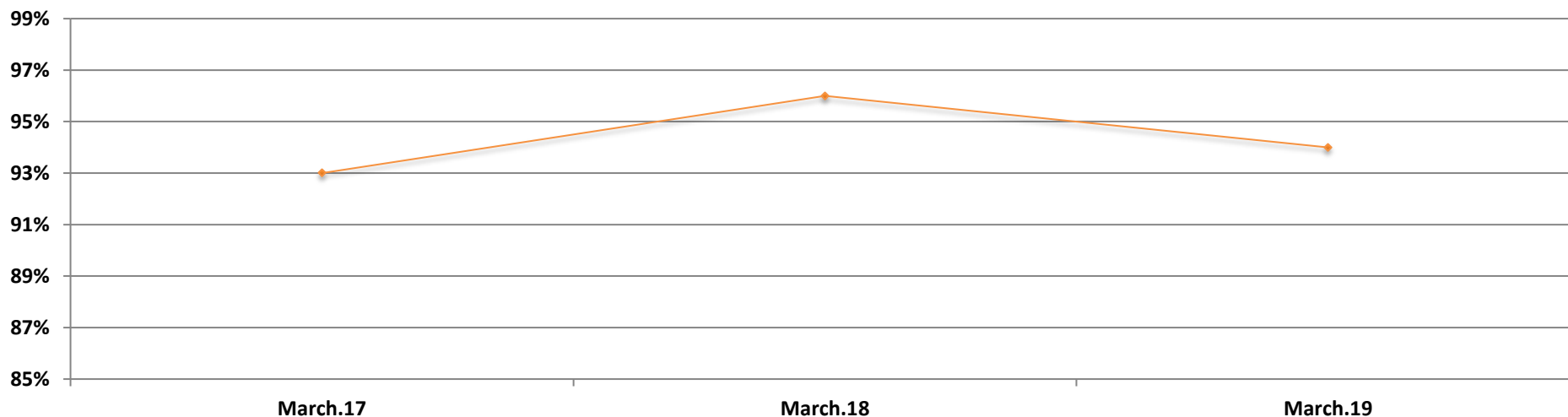
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

March 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

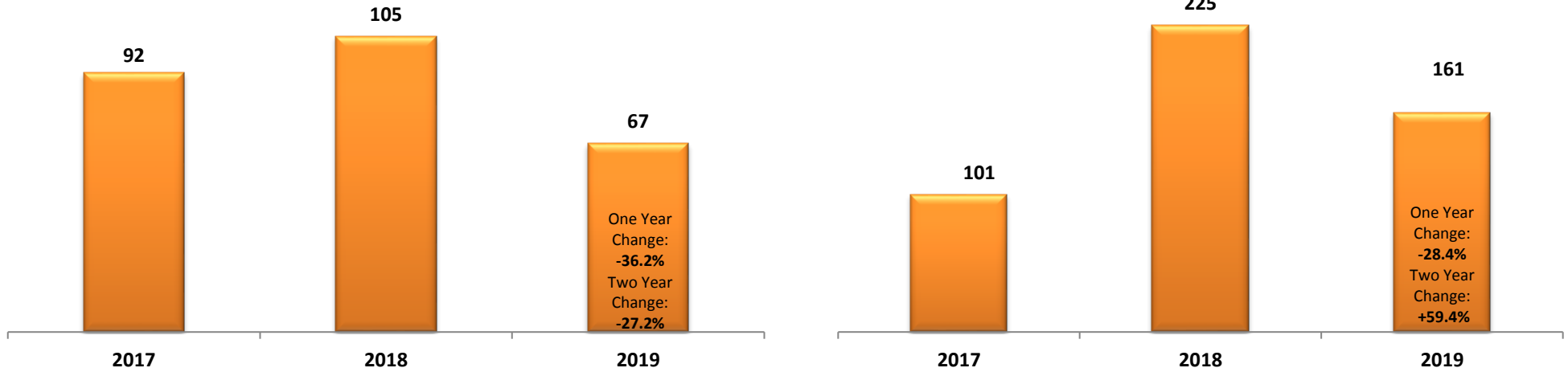


New Listings in Zip Codes 56001 & 56003

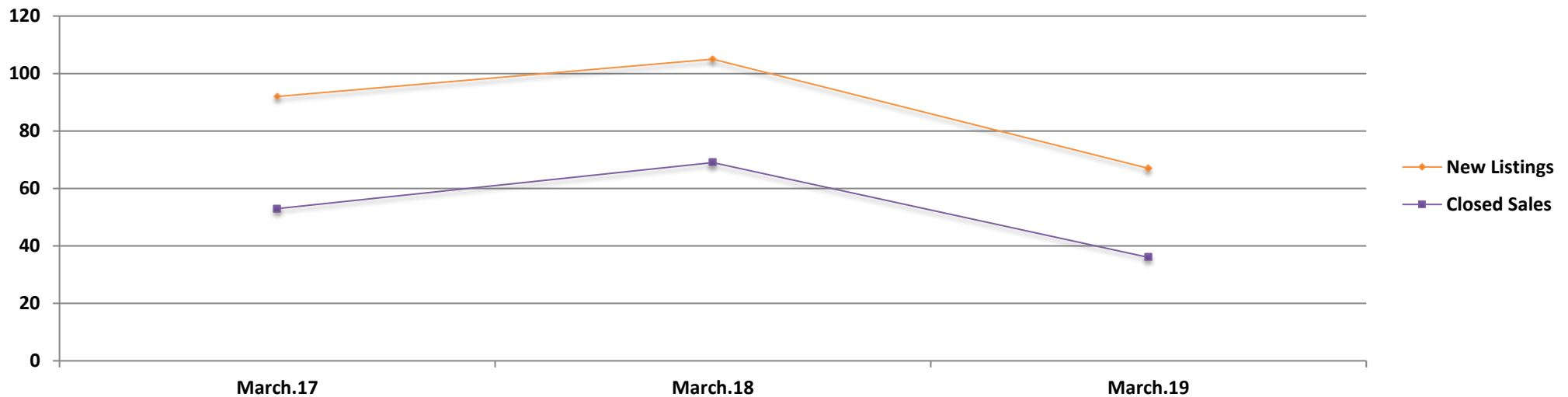
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

March 2019

Year to Date



Historical Market Activity

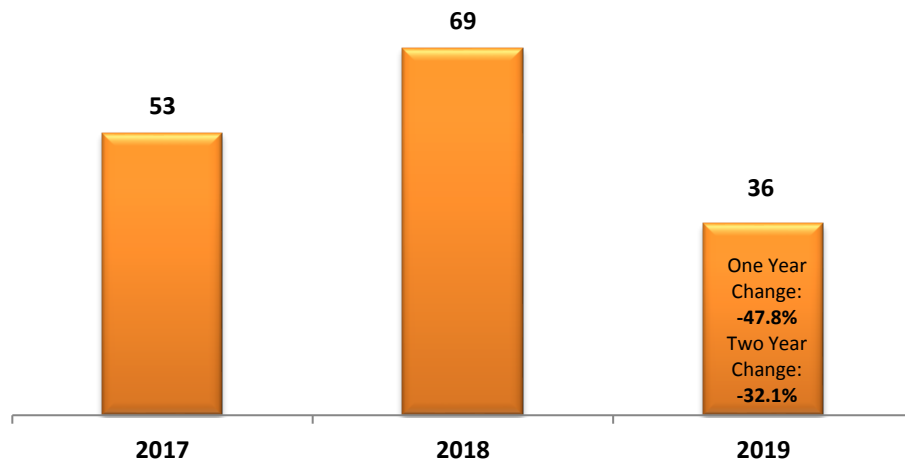


Closed Sales in Zip Codes 56001 & 56003

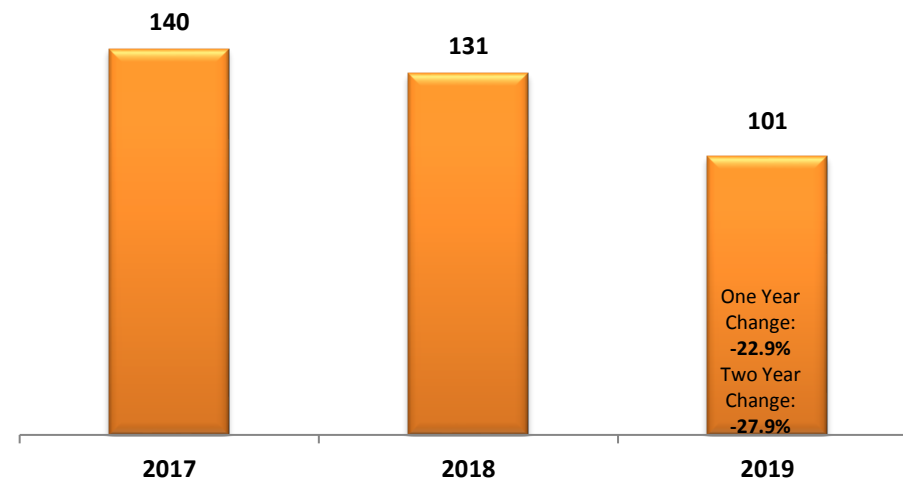
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



March 2019

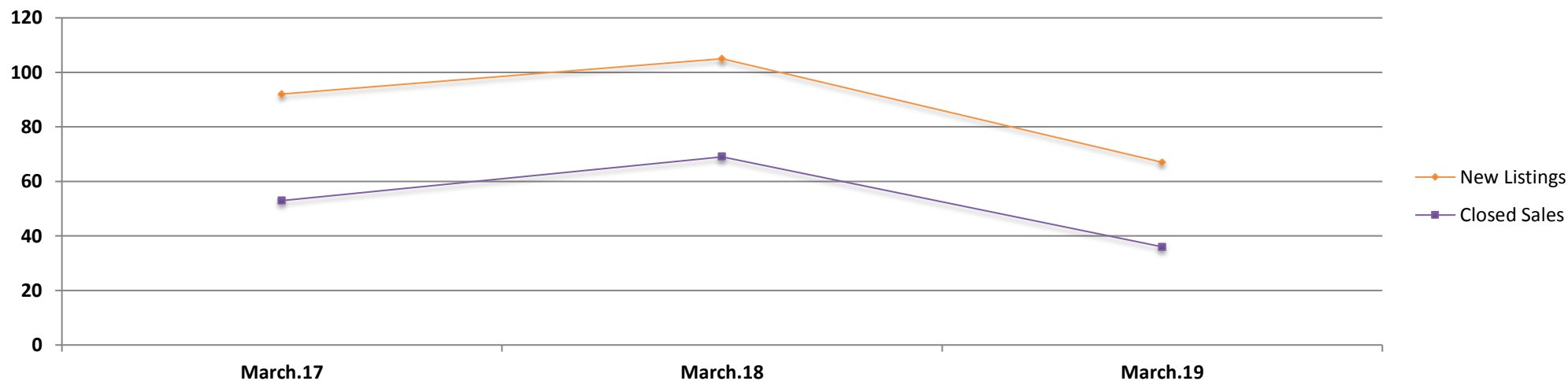


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



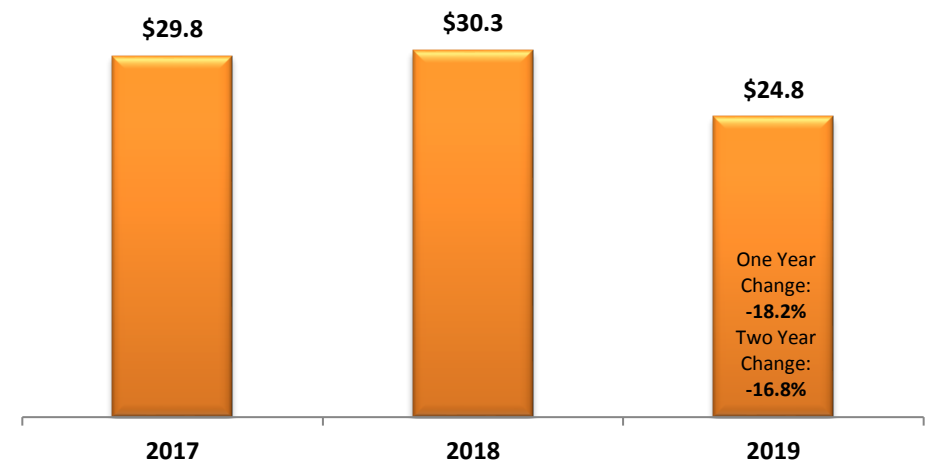
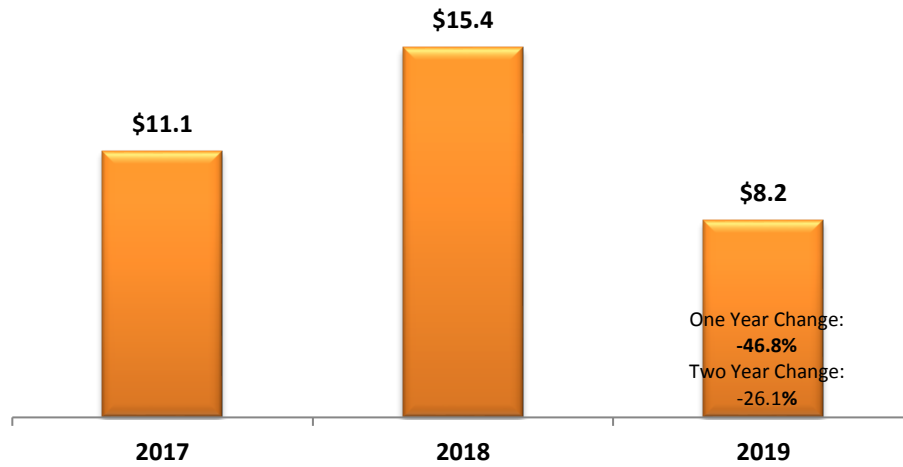
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

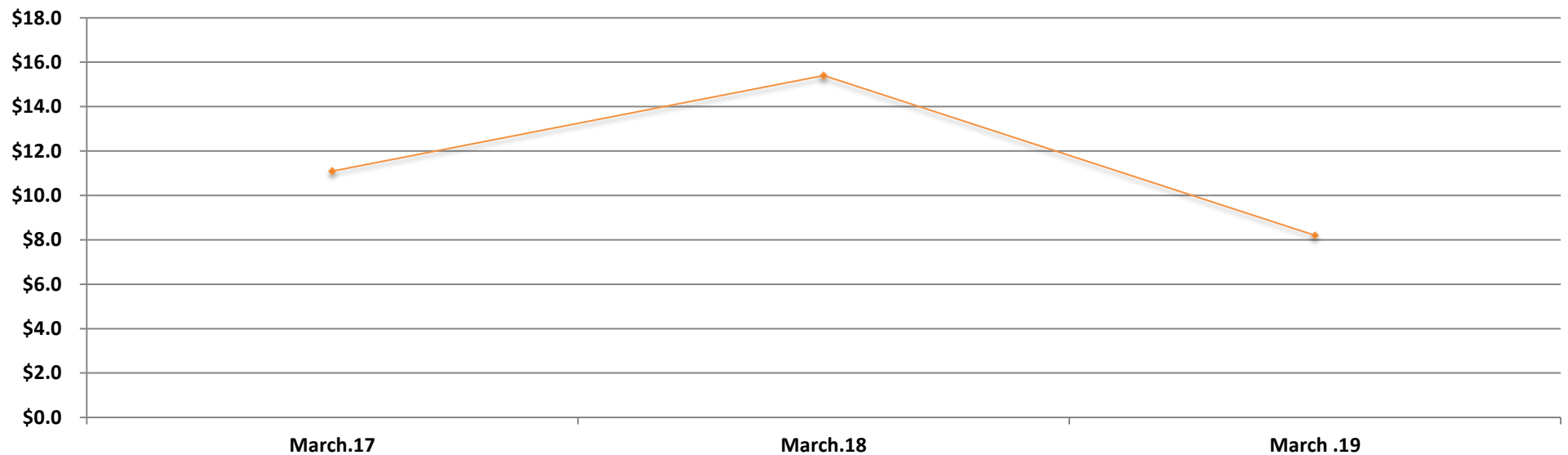
March 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

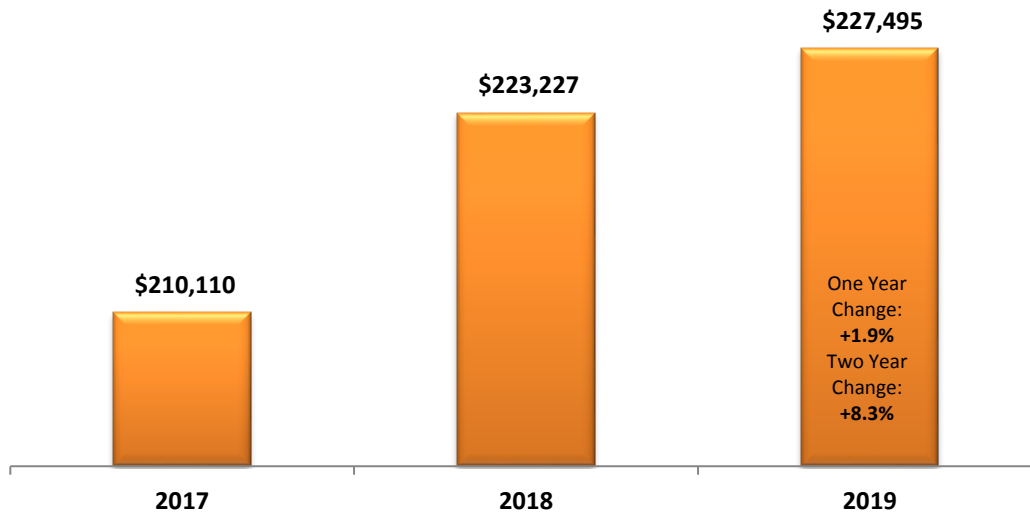
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



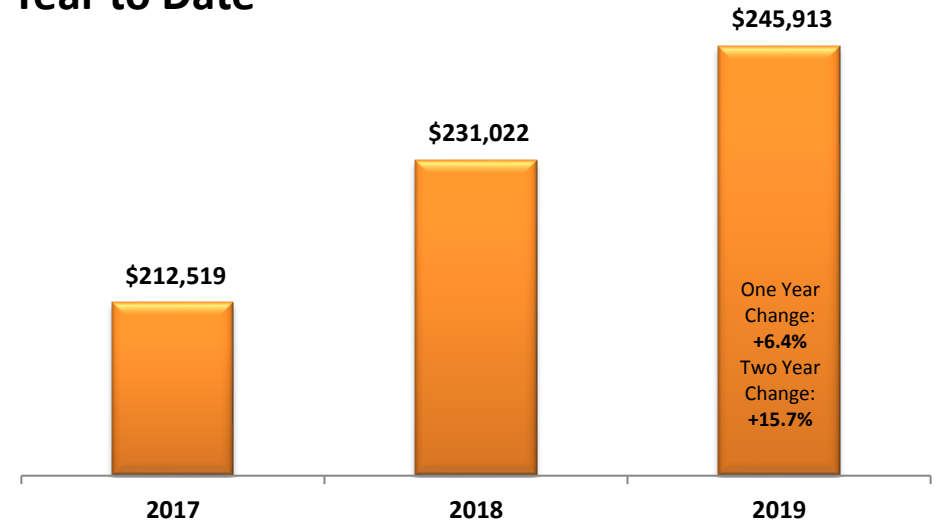
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

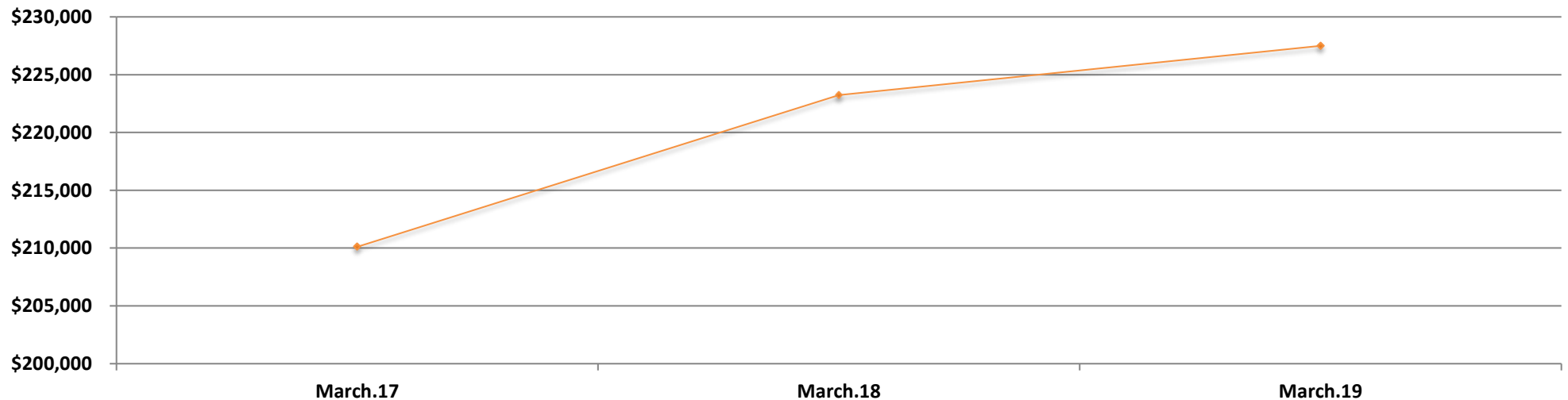
March 2019



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

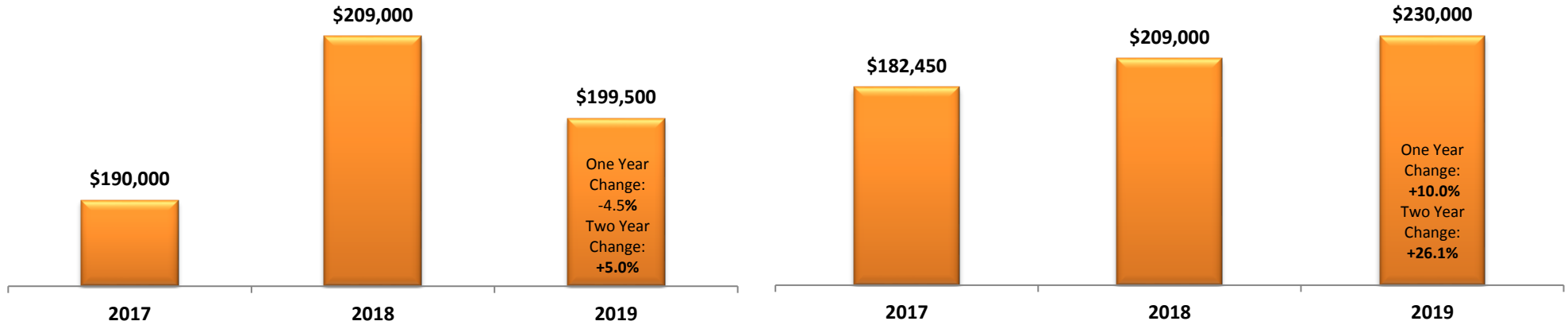


Figures do not take into account seller concessions

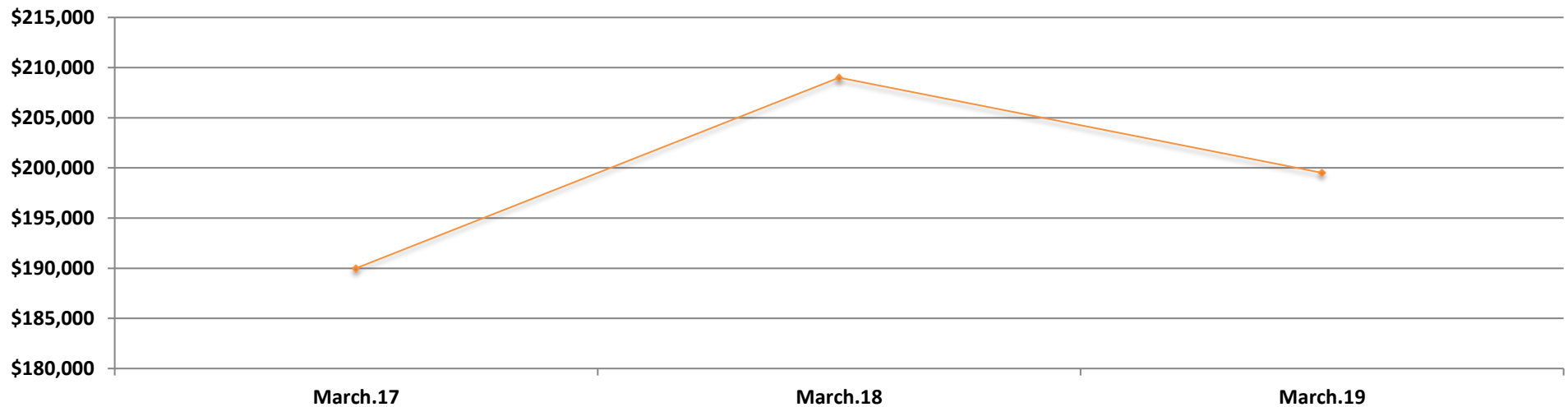
March 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

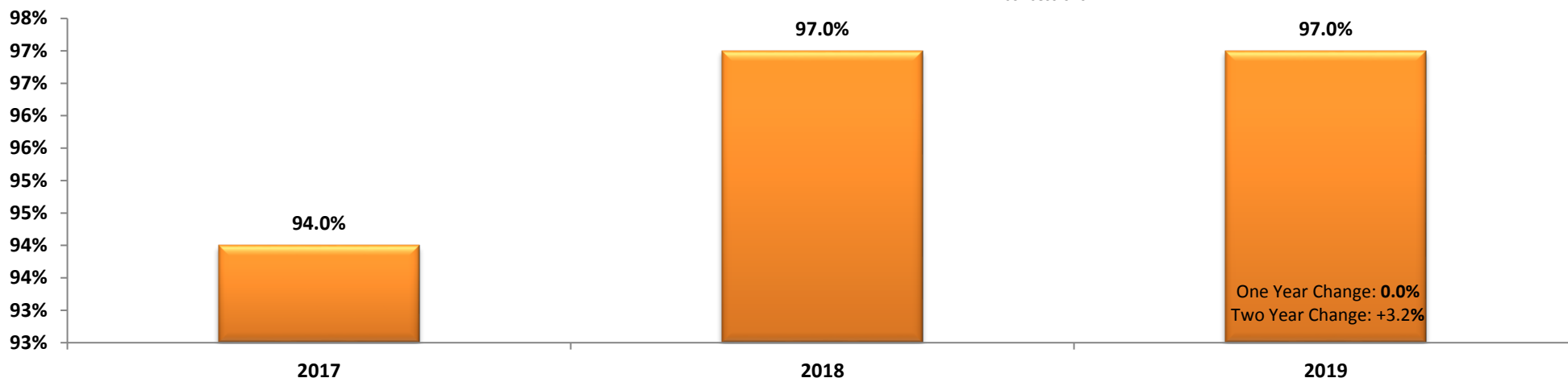
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



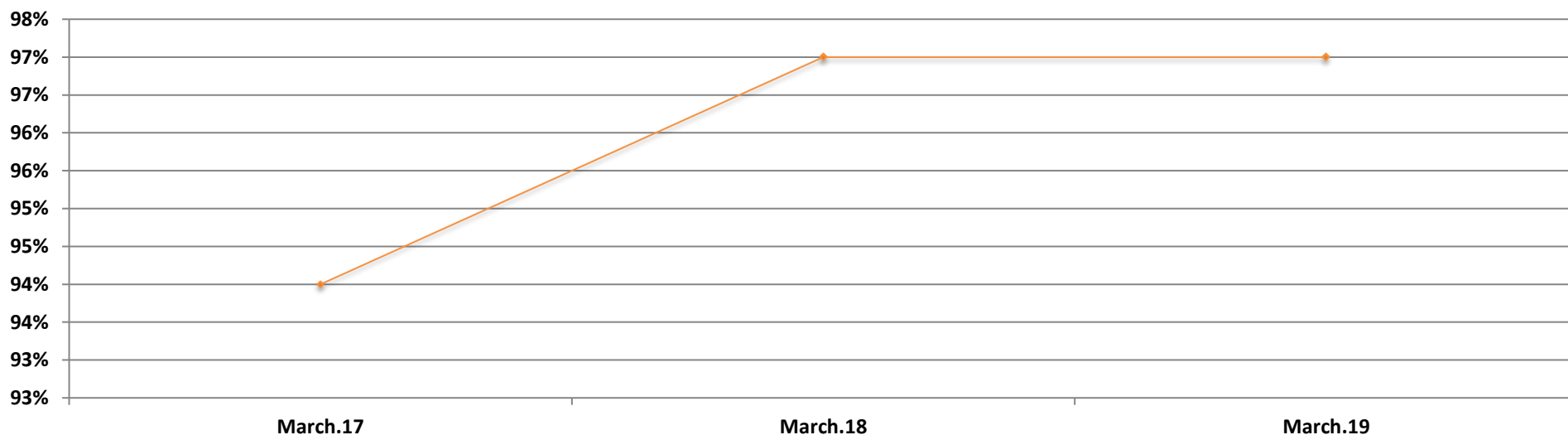
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

March 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

March, 2019

Year to Date

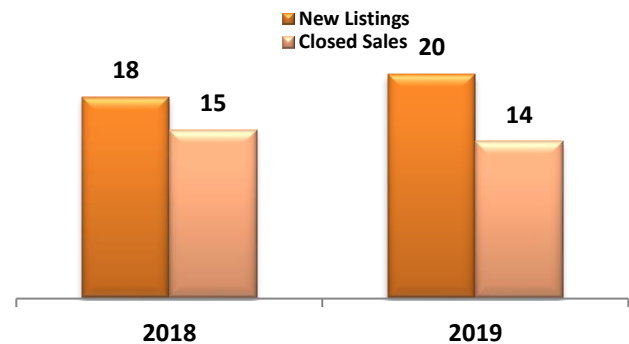
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	10	9	-10.0%	18	20	11.1%
Closed Sales	5	5	0.0%	15	14	-6.7%
Average Sales Price	\$ 84,660	\$ 103,160	21.9%	\$ 84,276	\$114,246	35.6%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	252	195	-22.6%	241	166	-31.1%
Total Current Inventory**	36	47	30.6%	.	.	.
Single-Family Detached Inventory	35	47	34.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

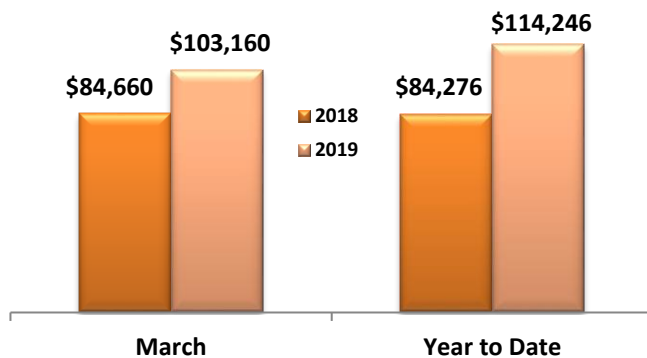
Activity-Most Recent Month



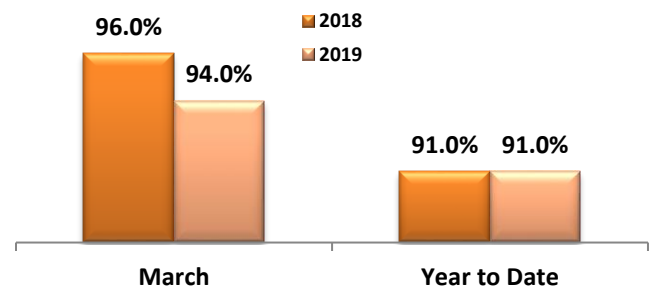
Activity-Year to Date



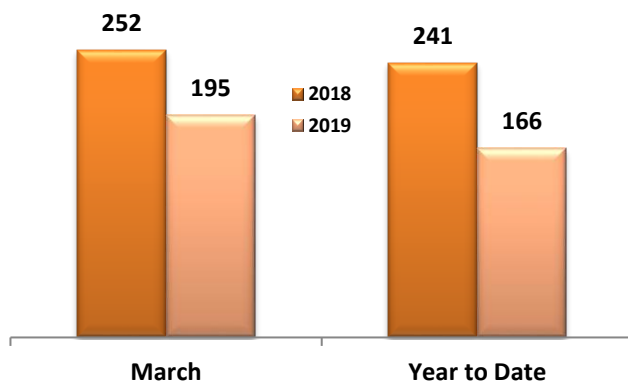
Average Sales Price



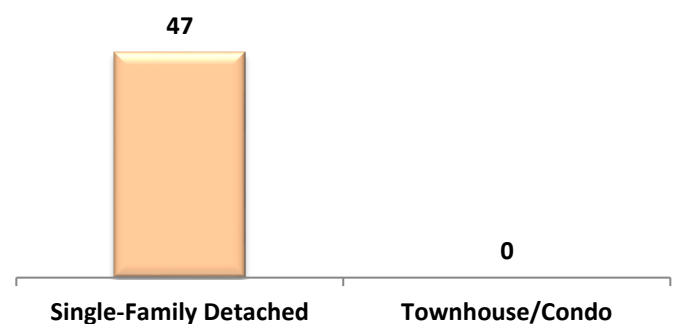
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



Eagle Lake/Madison Lake

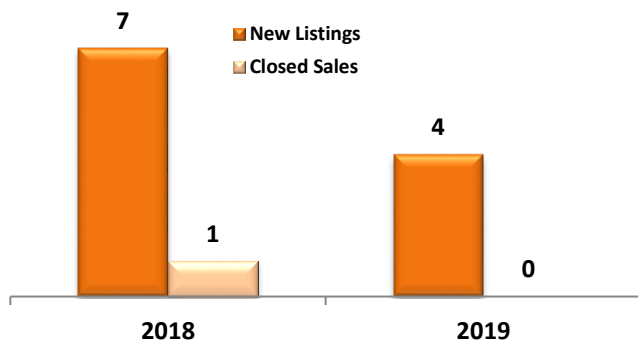
March 2019

Year to Date

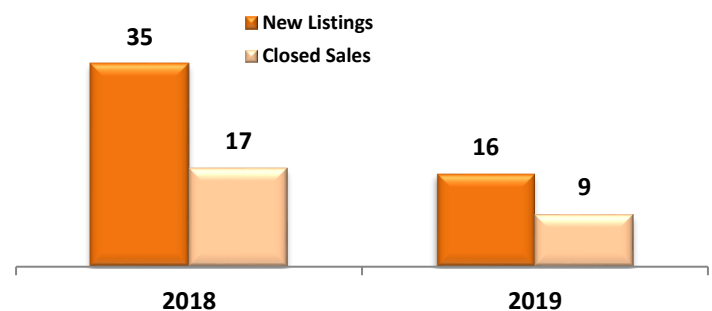
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	18	9	-50.0%	35	16	-54.3%
Closed Sales	5	3	-40.0%	17	9	-47.1%
Average Sales Price	\$ 254,600	\$ 210,633	-17.3%	\$ 277,617	\$ 247,873	-10.7%
Percent of Original Last Price Received at Sale*	93.0%	100.0%	7.5%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	169	98	-42.0%	147	130	-11.6%
Total Current Inventory**	18	18	0.0%	.	.	.
Single-Family Detached Inventory	14	14	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

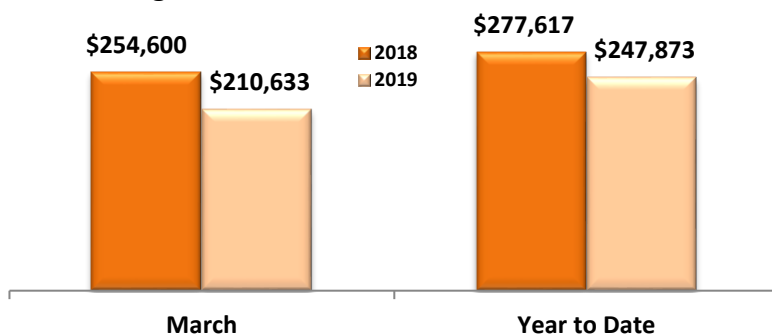
Activity-Most Recent Month



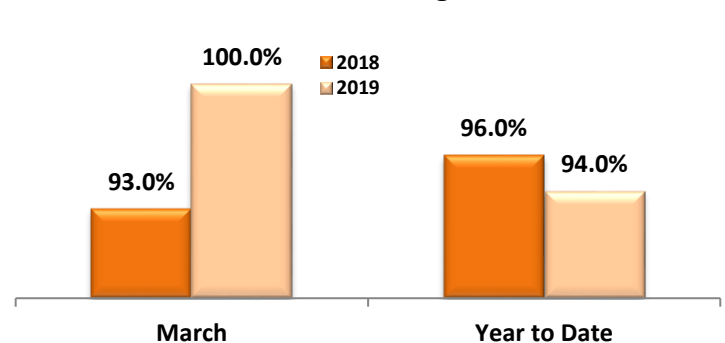
Activity-Year to Date



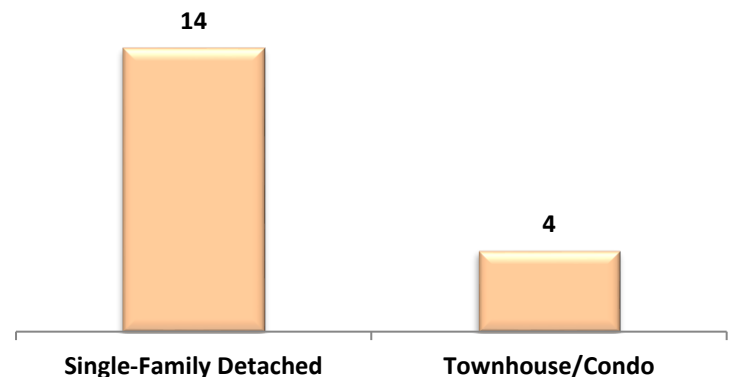
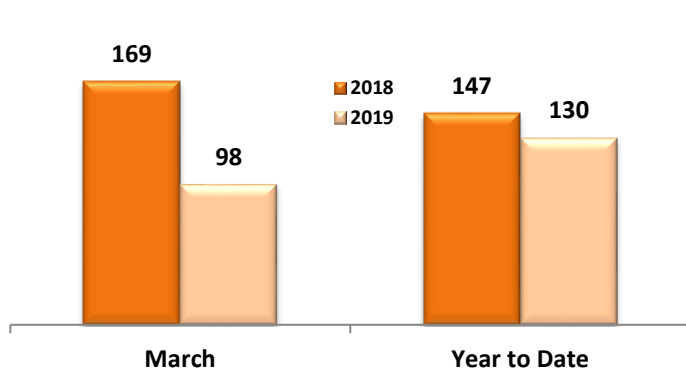
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

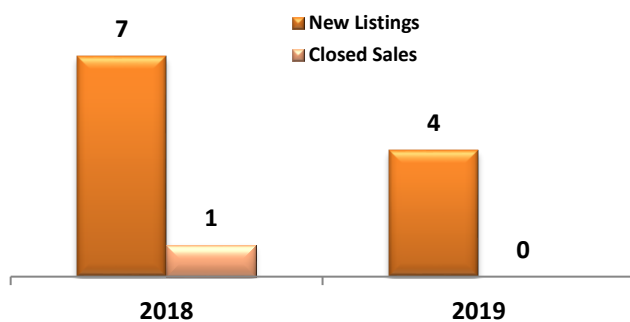
March 2019

Year to Date

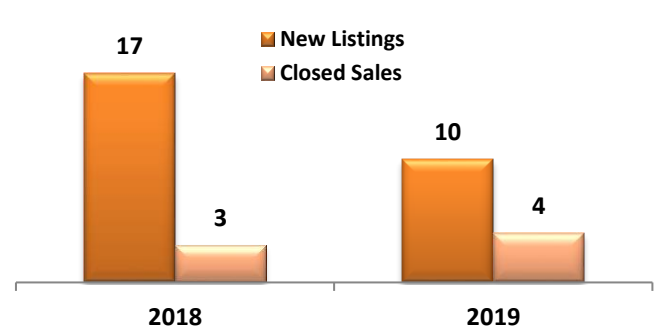
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	4	-42.9%	17	10	-41.2%
Closed Sales	1	0	-100.0%	3	4	33.3%
Average Sales Price	\$ 76,500	\$ -	-100.0%	\$ 165,400	\$ 297,500	79.9%
Percent of Original Last Price Received at Sale*	90.0%	0.0%	-100.0%	86.0%	94.0%	9.3%
Average Days on Market Until Sale	42	0	-100.0%	191	148	-22.5%
Total Current Inventory**	15	17	13.3%	.	.	.
Single-Family Detached Inventory	12	13	8.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

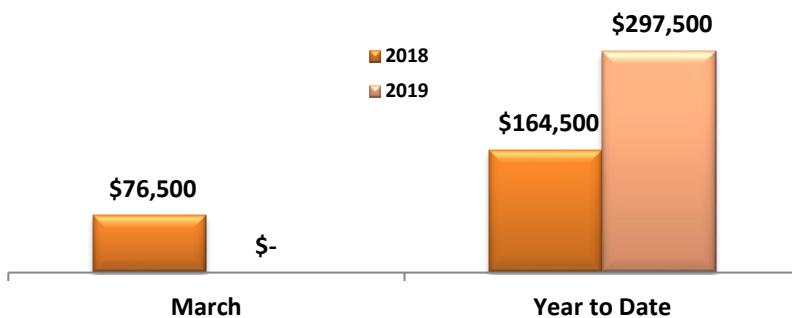
Activity-Most Recent Month



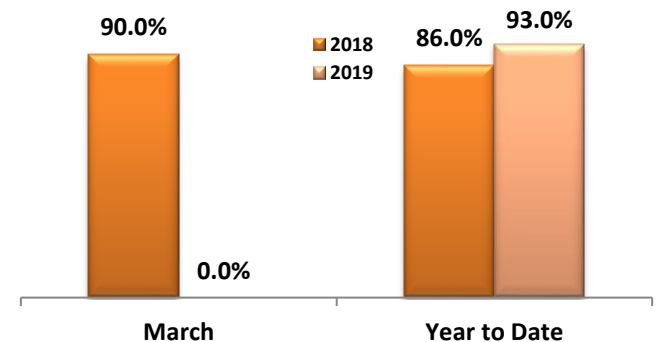
Activity-Year to Date



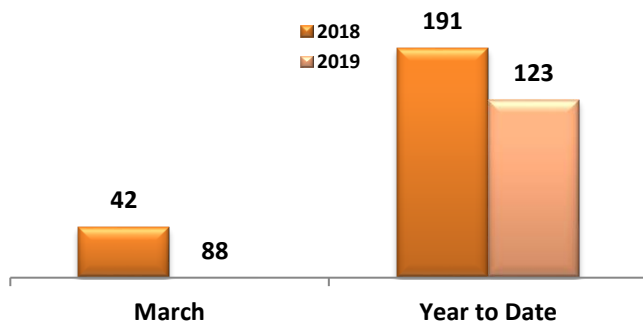
Average Sales Price



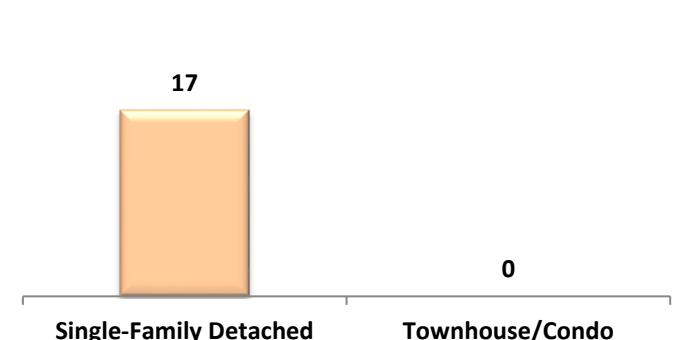
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lake Crystal

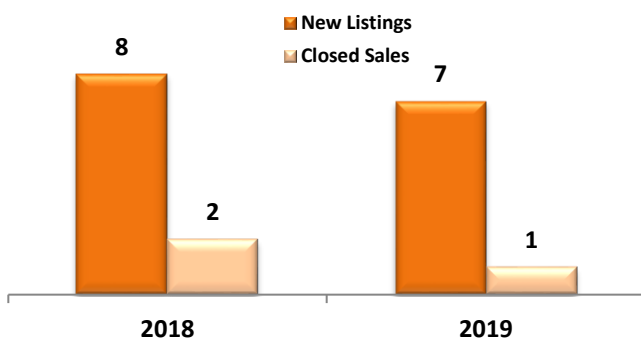
March 2019

Year to Date

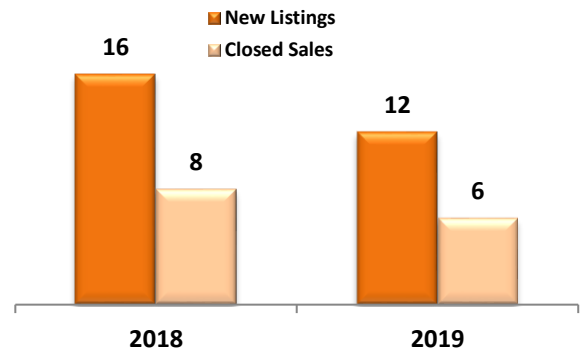
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	7	-12.5%	16	12	-25.0%
Closed Sales	2	1	-50.0%	8	6	-25.0%
Average Sales Price	\$ 101,603	\$ 111,000	9.2%	\$ 124,025	\$ 170,250	37.3%
Percent of Original List Price Received at Sale*	98.0%	99.0%	1.0%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	143	124	-13.3%	97	127	30.9%
Total Current Inventory**	10	12	20.0%	.	.	.
Single-Family Detached Inventory	9	10	11.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

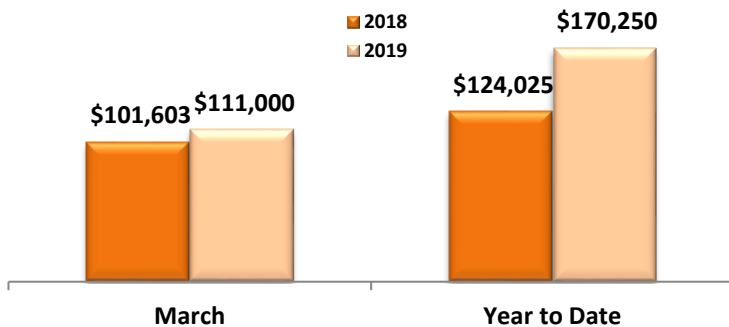
Activity-Most Recent Month



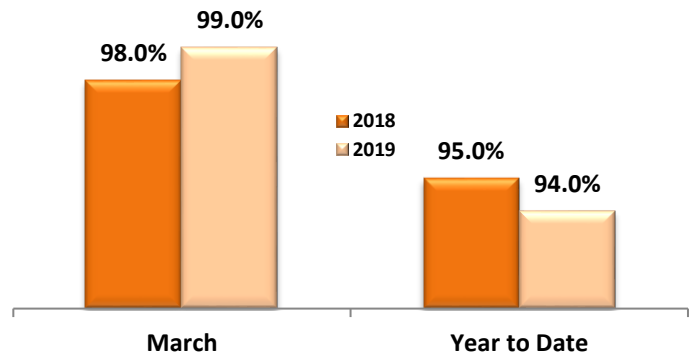
Activity-Year to Date



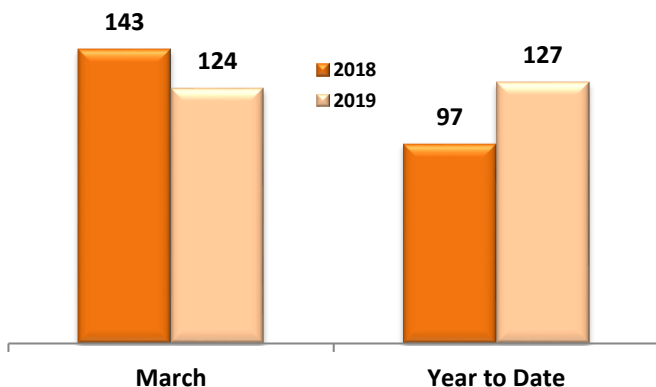
Average Sales Price



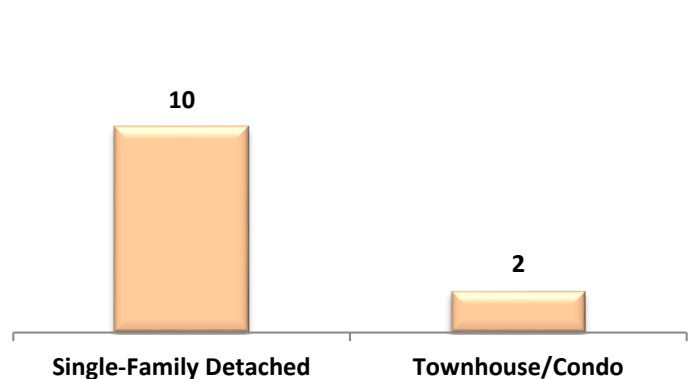
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

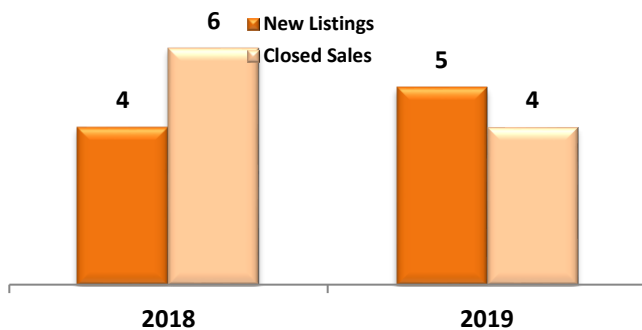
March 2019

Year to Date

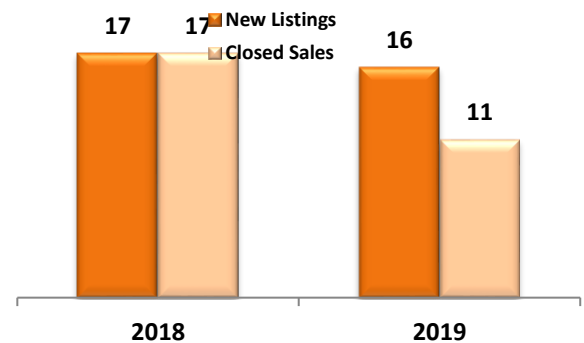
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	5	25.0%	17	16	-5.9%
Closed Sales	6	4	-33.3%	17	11	-35.3%
Average Sales Price	\$ 185,850	\$ 204,875	10.2%	\$ 187,464	\$ 164,986	-12.0%
Percent of Original List Price Received at Sale*	98.0%	97.0%	-1.0%	97.0%	90.0%	-7.2%
Average Days on Market Until Sale	131	52	-60.3%	143	107	-25.2%
Total Current Inventory**	13	16	23.1%	.	.	.
Single-Family Detached Inventory	13	15	15.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

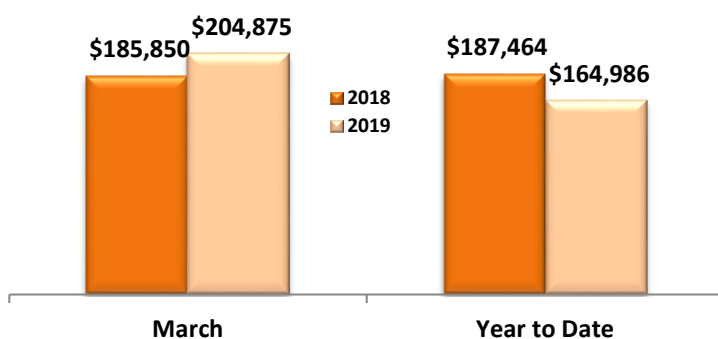
Activity-Most Recent Month



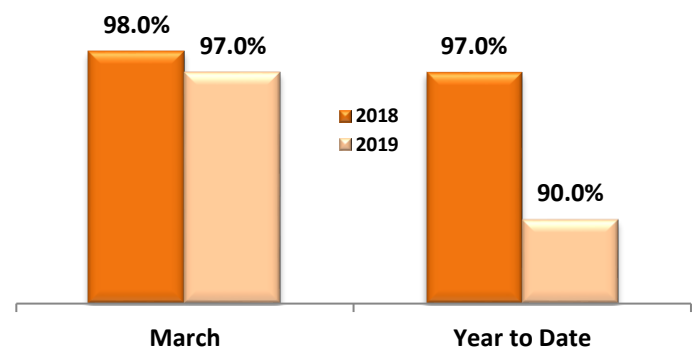
Activity-Year to Date



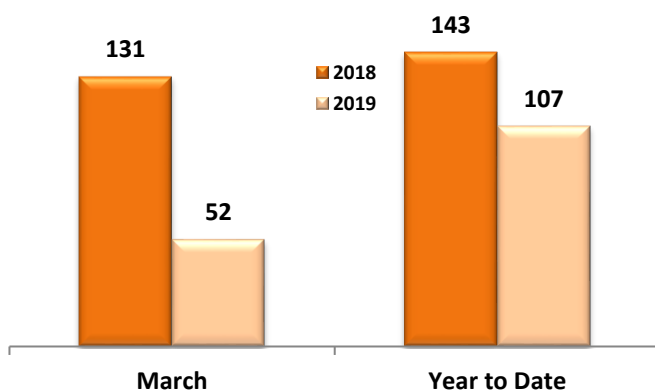
Average Sales Price



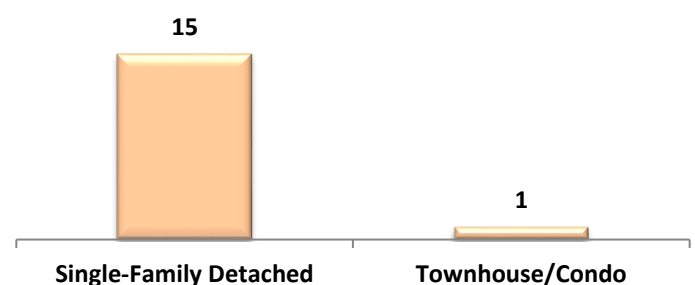
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Lower North Mankato

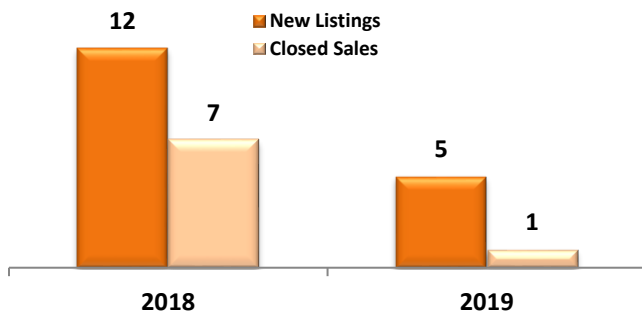
March 2019

Year to Date

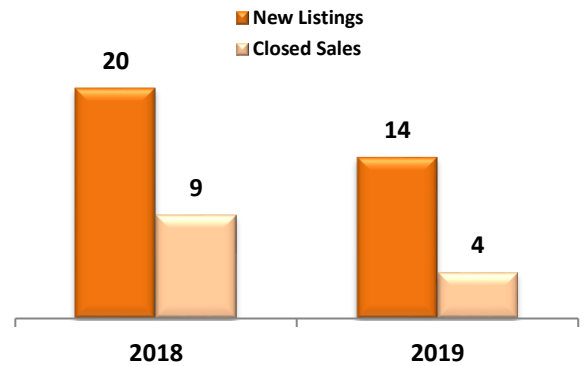
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	5	-58.3%	20	14	-30.0%
Closed Sales	7	1	-85.7%	9	4	-55.6%
Average Sales Price	\$ 159,329	\$ 115,000	-27.8%	\$ 157,578	\$ 150,150	-4.7%
Percent of Original List Price Received at Sale*	95.0%	82.0%	-13.7%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	105	63	-40.0%	99	58	-41.4%
Total Current Inventory**	6	2	-66.7%	.	.	.
Single-Family Detached Inventory	6	2	-66.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

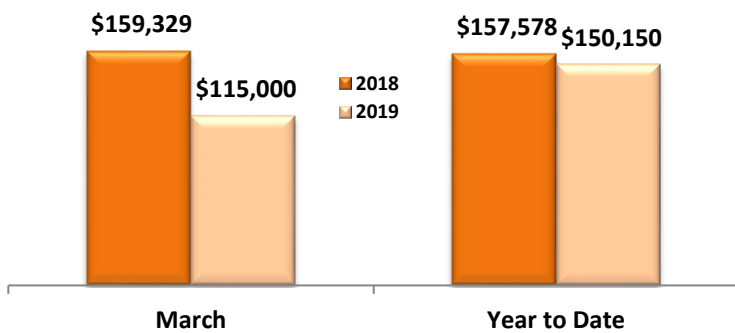
Activity-Most Recent Month



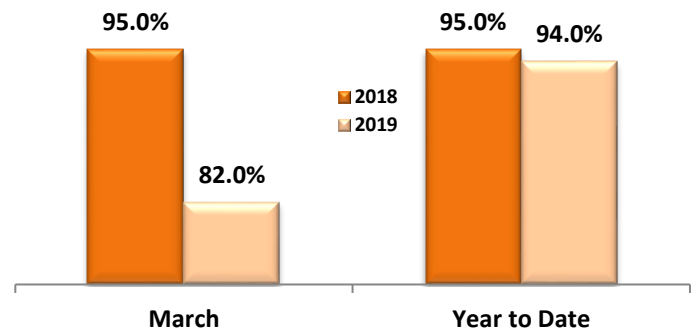
Activity-Year to Date



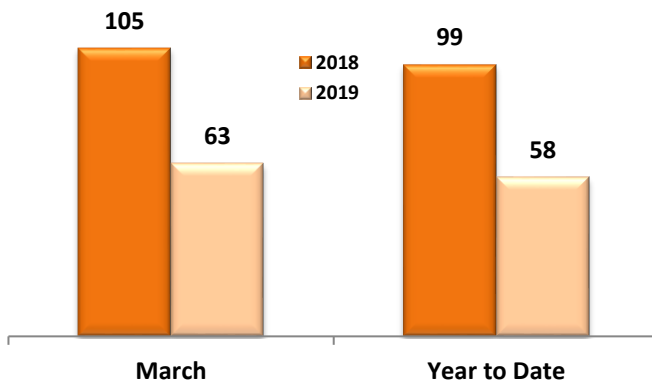
Average Sales Price



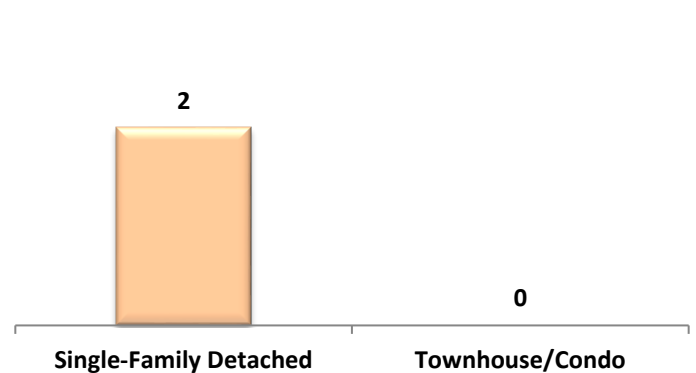
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

March 2019

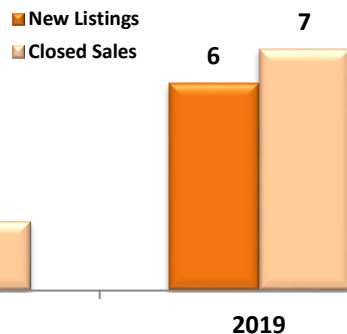
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	6	100.0%	10	15	50.0%
Closed Sales	2	7	250.0%	5	17	240.0%
Average Sales Price	\$ 167,500	\$109,142	-34.8%	\$ 153,600	\$103,441	-32.7%
Percent of Original Last Price Received at Sale*	87.0%	90.0%	3.4%	91.0%	90.0%	-1.1%
Average Days on Market Until Sale	128	121	-5.5%	176	128	-27.3%
Total Current Inventory**	10	32	220.0%	.	.	.
Single-Family Detached Inventory	9	31	244.4%	.	.	.

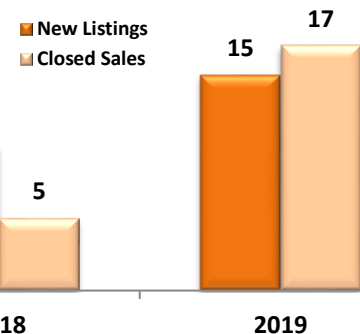
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

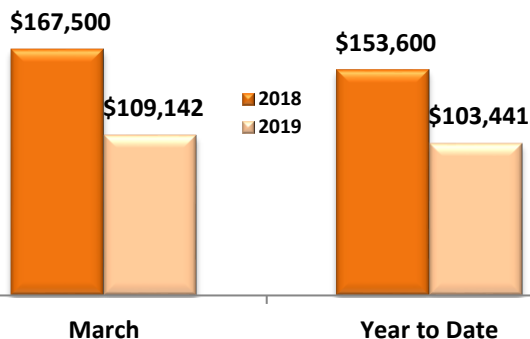
Activity-Most Recent Month



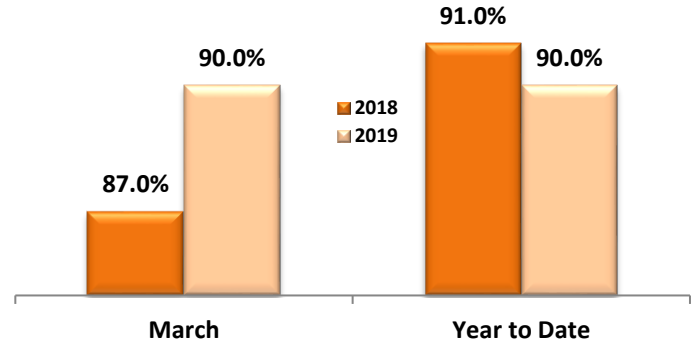
Activity-Year to Date



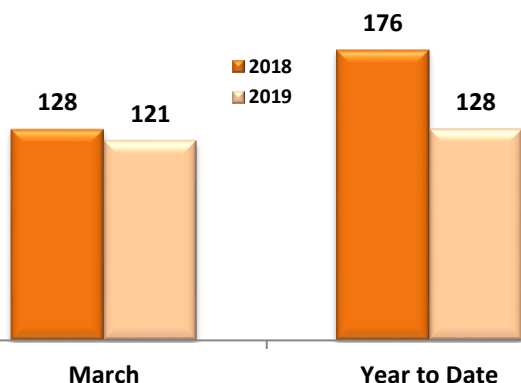
Average Sales Price



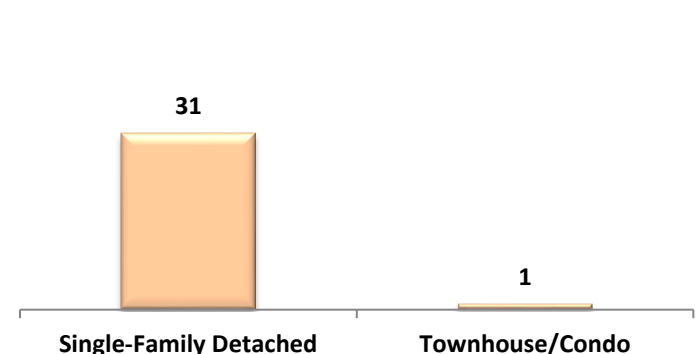
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

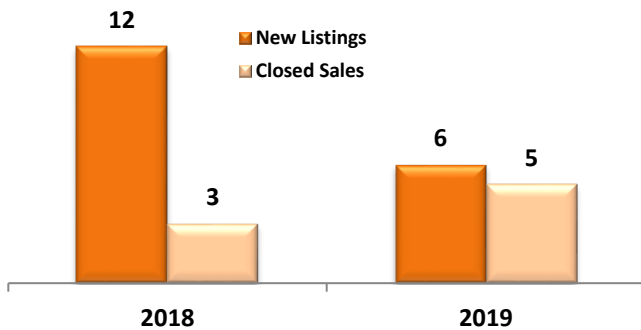
March 2019

Year to Date

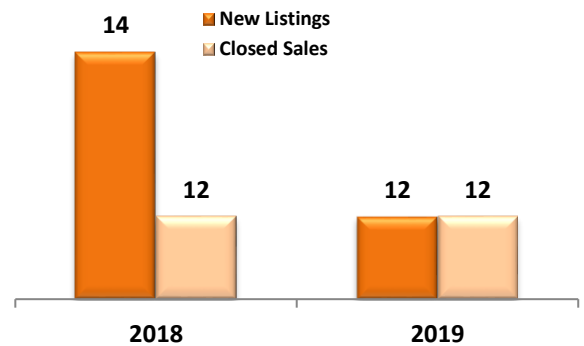
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	6	-50.0%	14	12	-14.3%
Closed Sales	3	5	66.7%	12	12	0.0%
Average Sales Price	\$ 112,968	\$ 149,380	32.2%	\$ 123,358	\$ 140,783	14.1%
Percent of Original Last Price Received at Sale*	89.0%	99.0%	11.2%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	90	64	-28.9%	106	91	-14.2%
Total Current Inventory**	9	7	-22.2%	.	.	.
Single-Family Detached Inventory	9	7	-22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

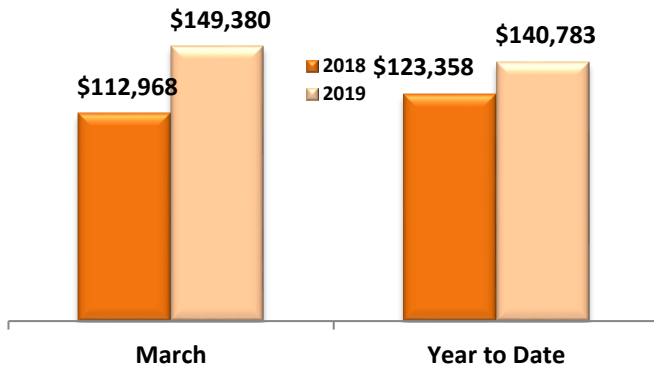
Activity-Most Recent Month



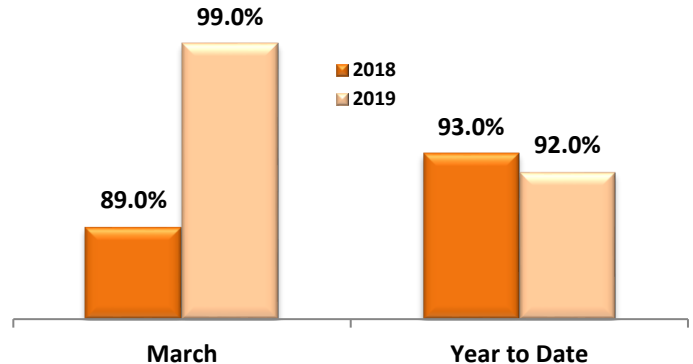
Activity-Year to Date



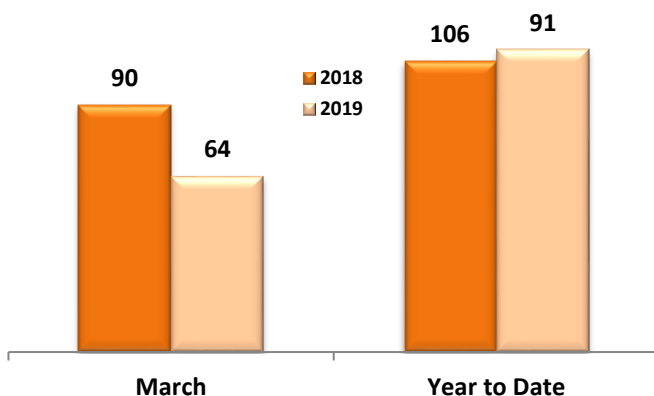
Average Sales Price



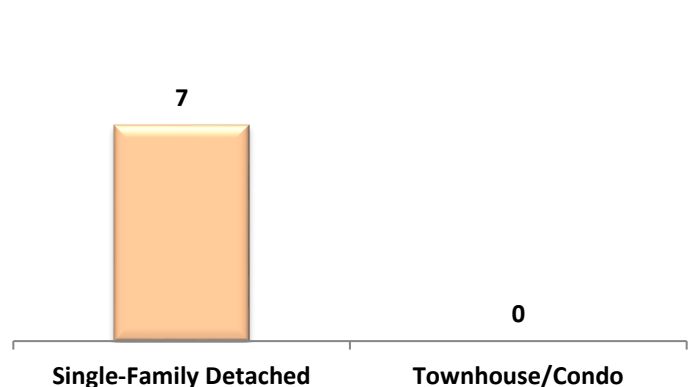
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

March 2019

Year to Date

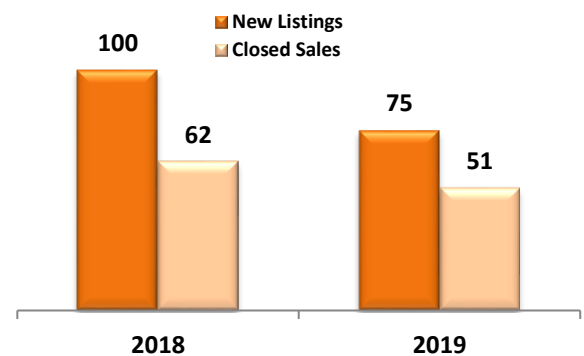
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	40	38	-5.0%	100	75	-25.0%
Closed Sales	30	16	-46.7%	62	51	-17.7%
Average Sales Price	\$ 214,801	\$ 227,306	5.8%	\$ 249,001	\$ 255,627	2.7%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	80	89	11.3%	95	121	27.4%
Total Current Inventory**	70	66	-5.7%	.	.	.
Single-Family Detached Inventory	49	43	-12.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

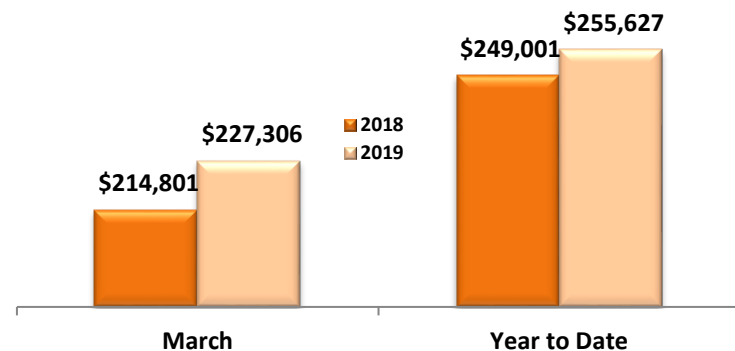
Activity-Most Recent Month



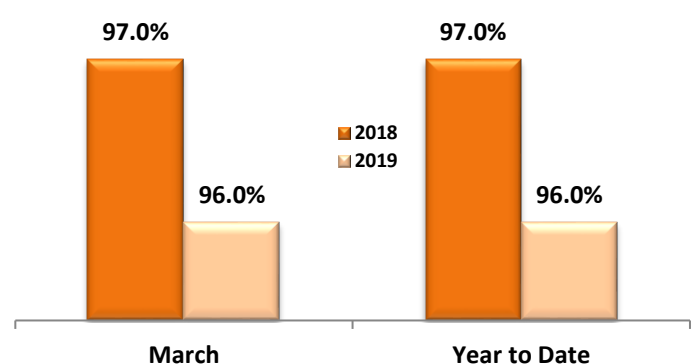
Activity-Year to Date



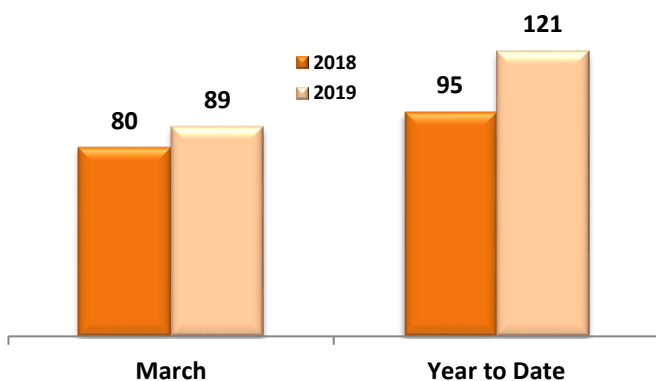
Average Sales Price



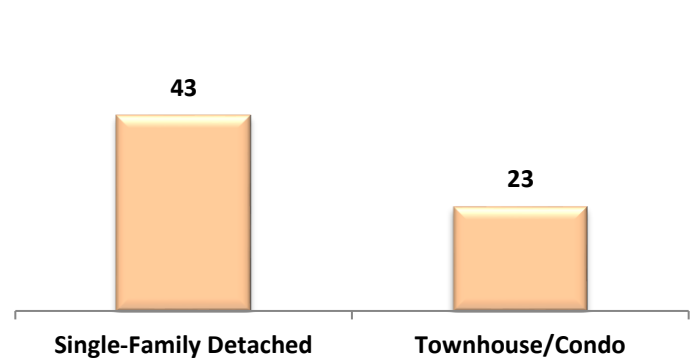
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

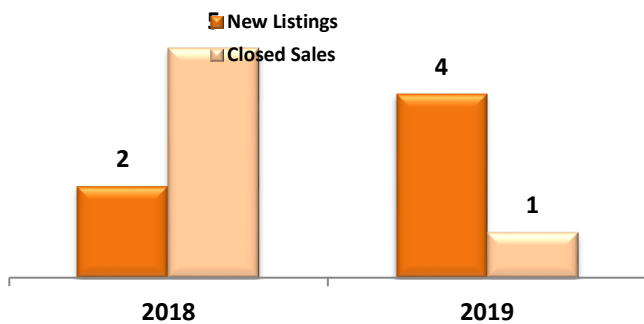
March 2019

Year to Date

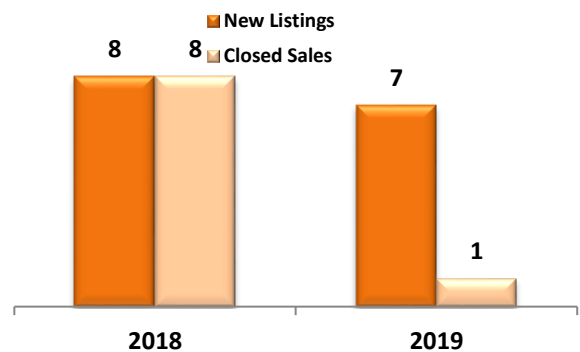
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	4	100.0%	8	7	-12.5%
Closed Sales	5	1	-80.0%	8	1	-87.5%
Average Sales Price	\$ 222,700	\$ 302,500	35.8%	\$ 124,025	\$ 302,500	143.9%
Percent of Original Last Price Received at Sale*	91.0%	98.0%	7.7%	95.0%	98.0%	3.2%
Average Days on Market Until Sale	207	121	-41.5%	97	121	24.7%
Total Current Inventory**	8	10	25.0%	.	.	.
Single-Family Detached Inventory	6	9	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

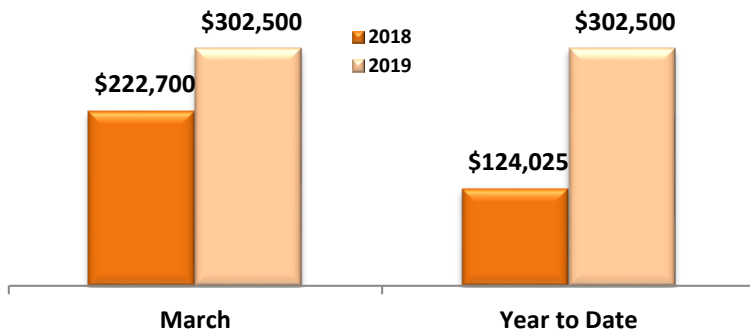
Activity-Most Recent Month



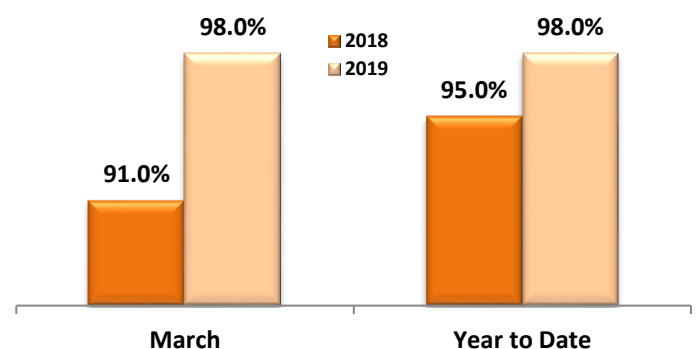
Activity-Year to Date



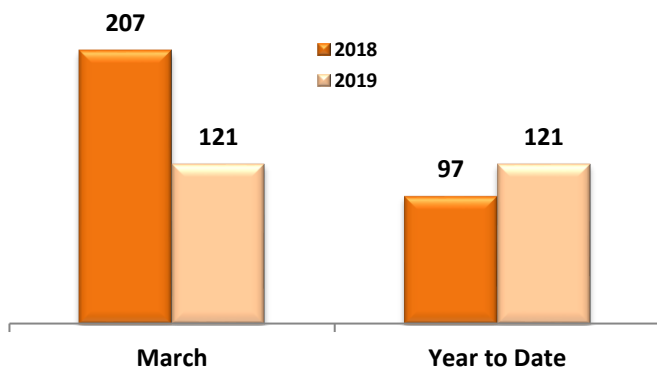
Average Sales Price



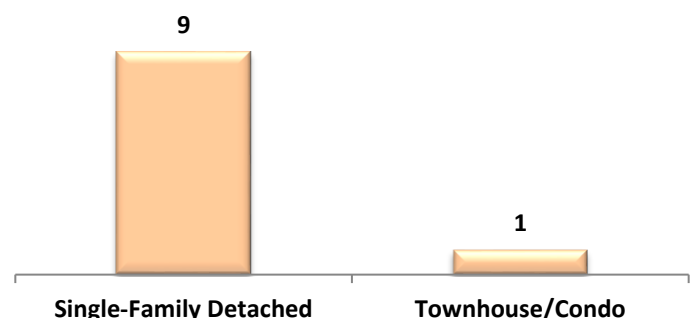
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

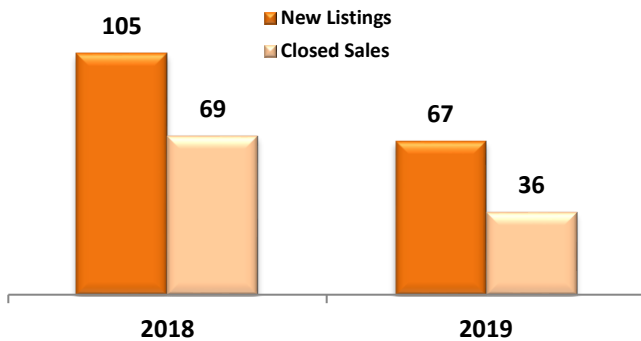
March 2019

Year to Date

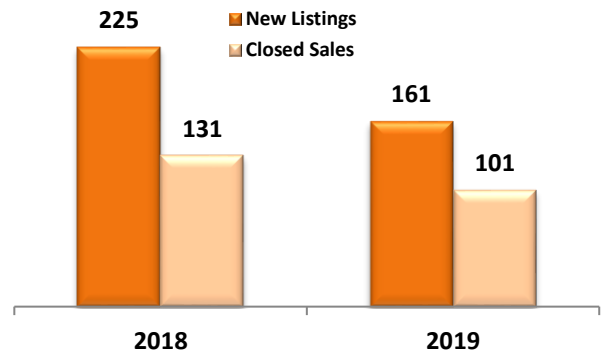
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	105	67	-36.2%	225	161	-28.4%
Closed Sales	69	36	-47.8%	131	101	-22.9%
Average Sales Price	\$ 223,227	\$ 227,495	1.9%	\$ 231,022	\$ 245,193	6.1%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	105	89	-15.2%	112	84	-25.0%
Total Current Inventory**	142	131	-7.7%	.	.	.
Single-Family Detached Inventory	114	103	-9.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

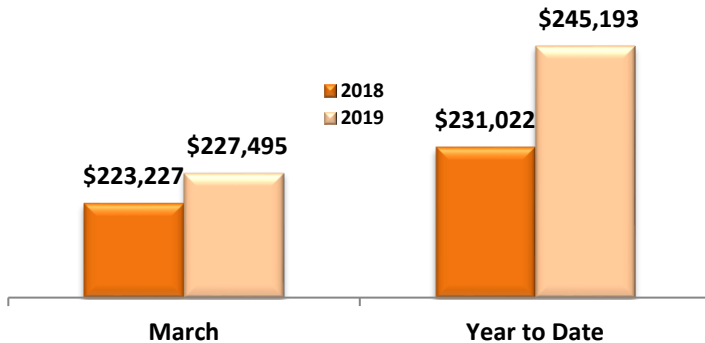
Activity-Most Recent Month



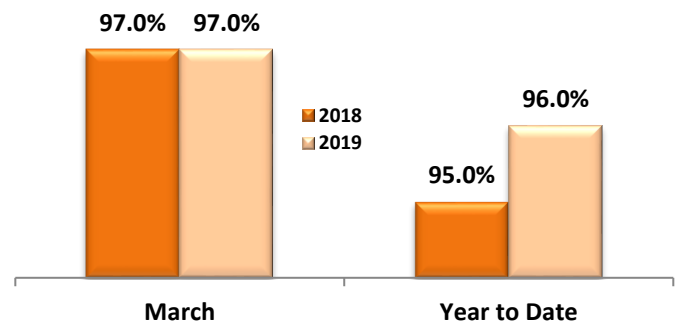
Activity-Year to Date



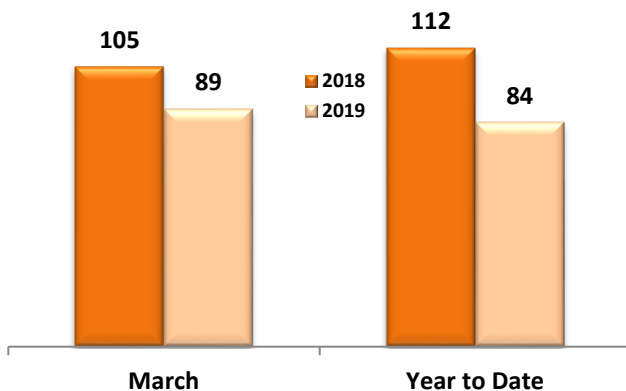
Average Sales Price



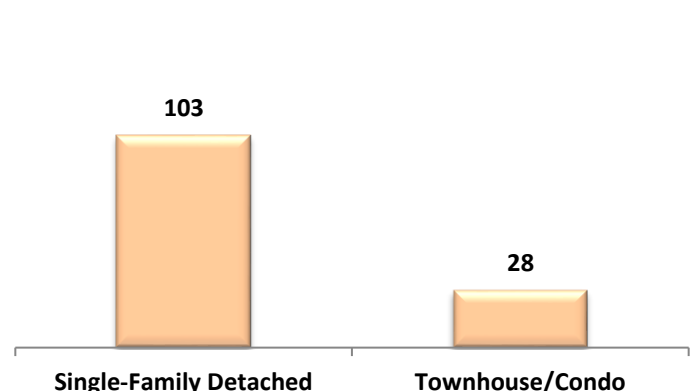
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

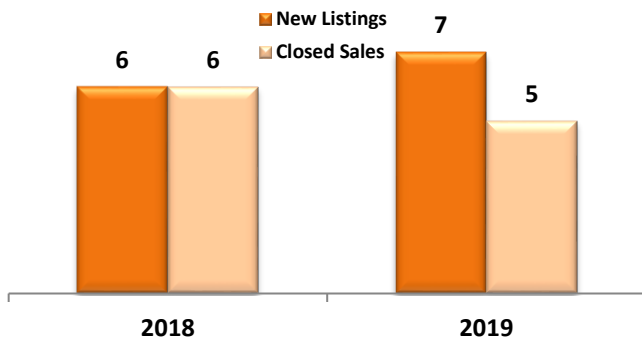
March 2019

Year to Date

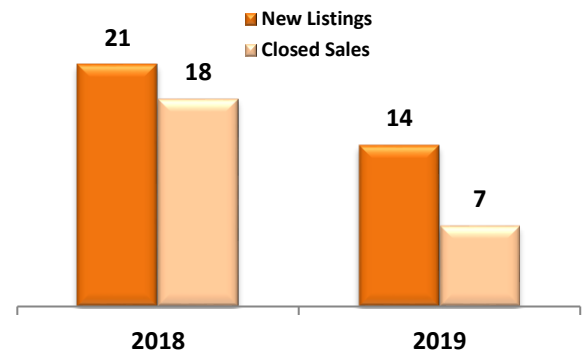
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	7	16.7%	21	14	-33.3%
Closed Sales	6	5	-16.7%	18	7	-61.1%
Average Sales Price	\$ 132,300	\$ 100,100	-24.3%	\$ 116,891	\$ 107,071	-8.4%
Percent of Original Last Price Received at Sale*	90.0%	92.0%	2.2%	91.0%	94.0%	3.3%
Average Days on Market Until Sale	134	231	72.4%	117	213	82.1%
Total Current Inventory**	16	18	12.5%	.	.	.
Single-Family Detached Inventory	16	16	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

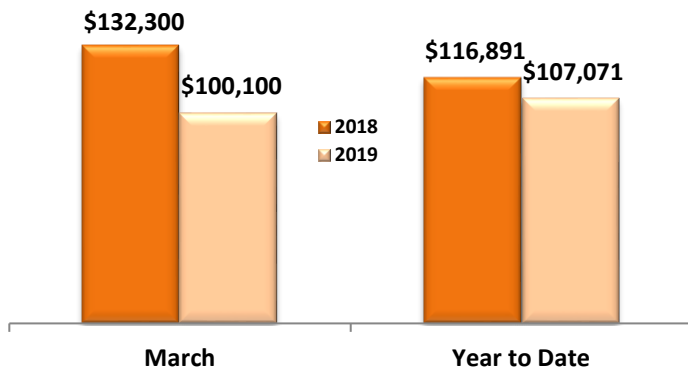
Activity-Most Recent Month



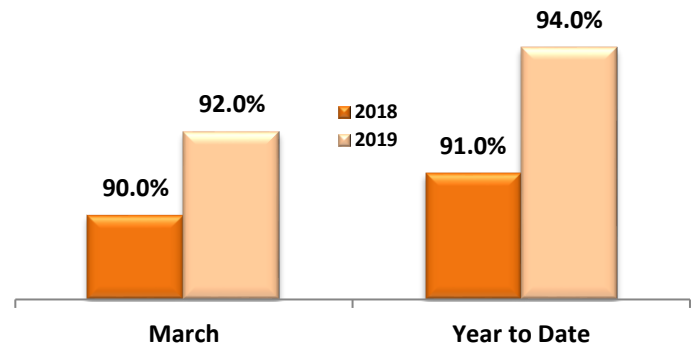
Activity-Year to Date



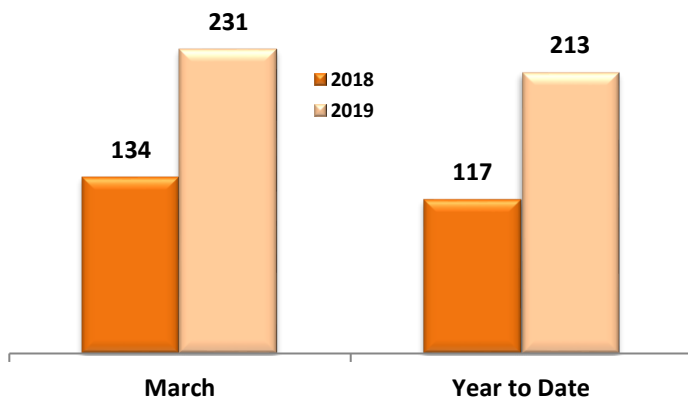
Average Sales Price



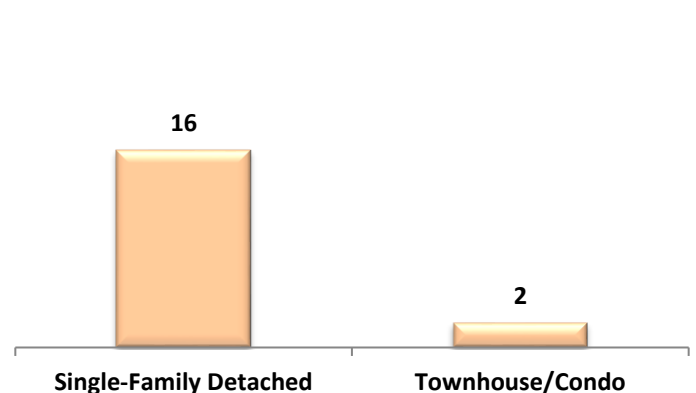
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

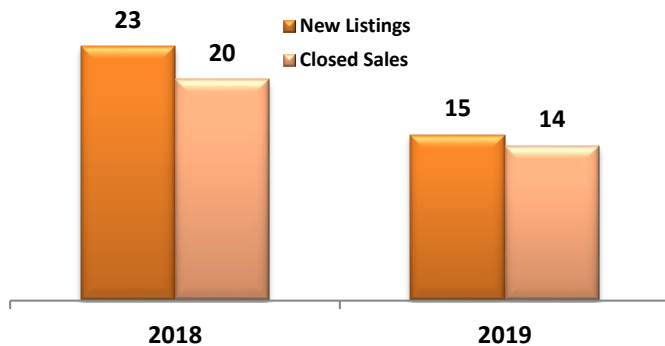
March, 2019

Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	23	15	-34.8%	51	36	-29.4%
Closed Sales	20	14	-30.0%	49	31	-36.7%
Average Sales Price	\$ 135,955	\$ 164,430	20.9%	\$ 149,473	\$ 158,826	6.3%
Percent of Original Last Price Received at Sale*	95.0%	94.0%	-1.1%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	117	120	2.6%	104	113	8.7%
Total Current Inventory**	45	35	-22.2%	.	.	.
Single-Family Detached Inventory	40	27	-32.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

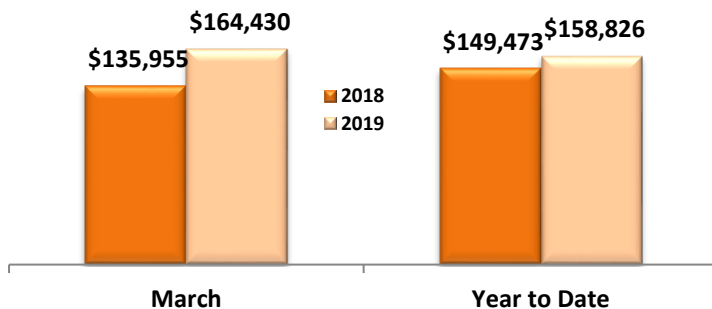
Activity-Most Recent Month



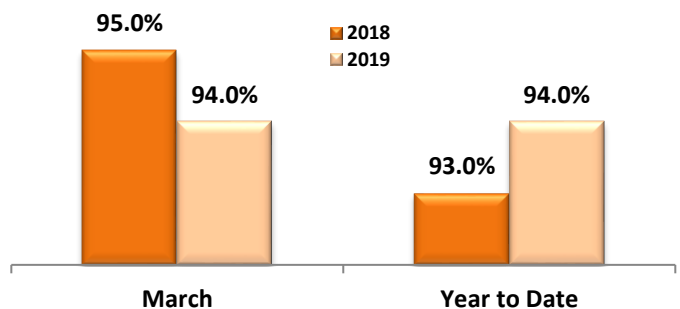
Activity-Year to Date



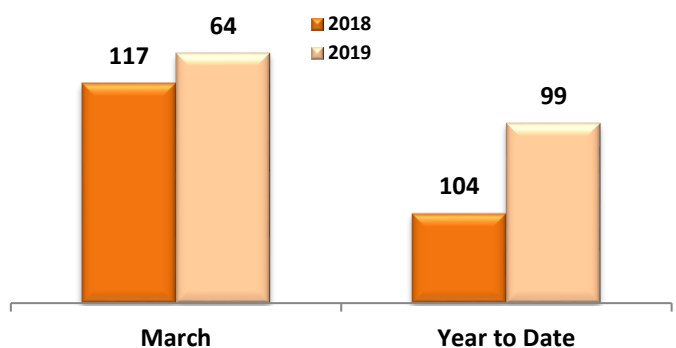
Average Sales Price



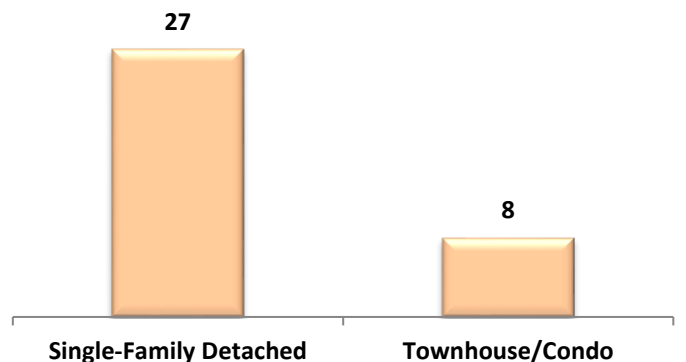
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

March, 2019

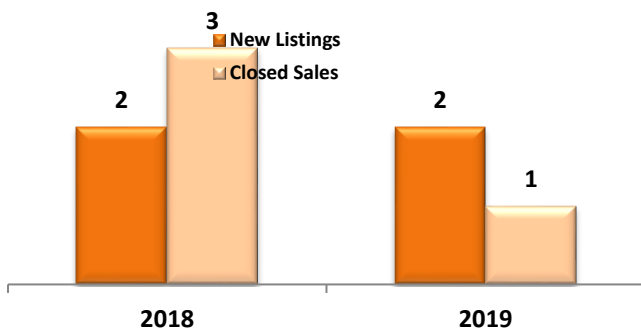
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

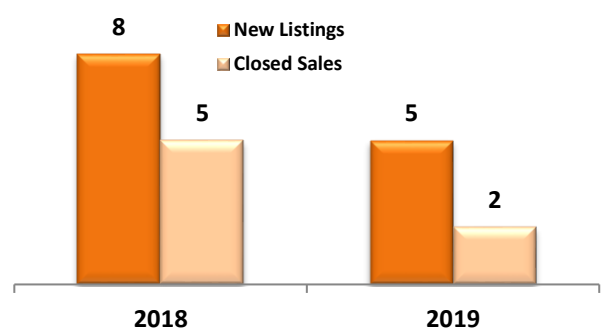
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	8	5	-37.5%
Closed Sales	3	1	-66.7%	5	2	-60.0%
Average Sales Price	\$ 161,500	\$71,700	-55.6%	\$ 158,380	\$125,150	-21.0%
Percent of Original Last Price Received at Sale*	97.0%	90.0%	-7.2%	98.0%	84.0%	-14.3%
Average Days on Market Until Sale	41	140	241.5%	63	114	81.0%
Total Current Inventory**	3	3	0.0%	.	.	.
Single-Family Detached Inventory	3	3	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

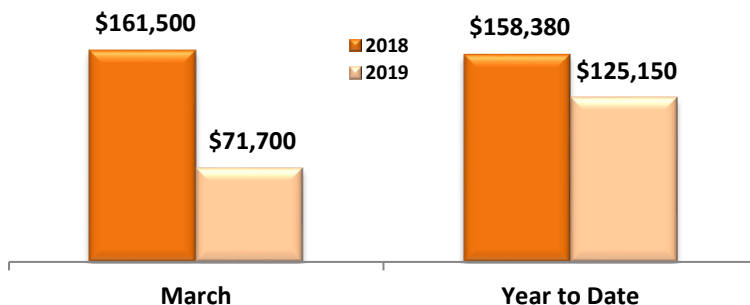
Activity-Most Recent Month



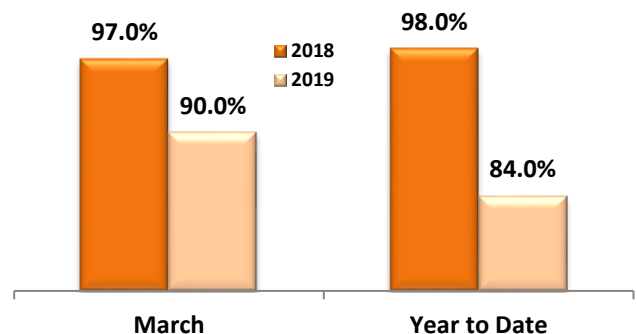
Activity-Year to Date



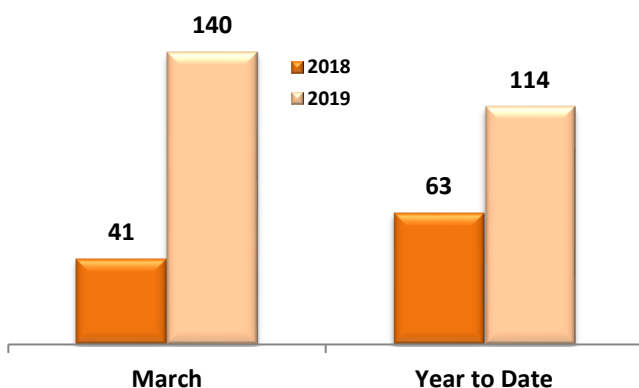
Average Sales Price



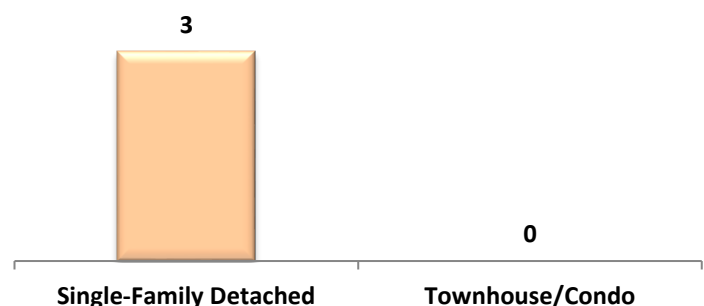
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Rural Mankato and North Mankato

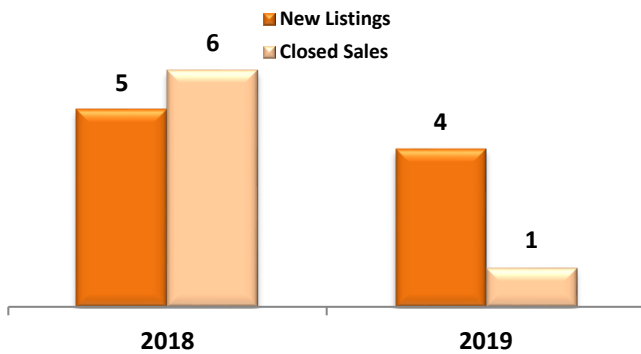
March 2019

Year to Date

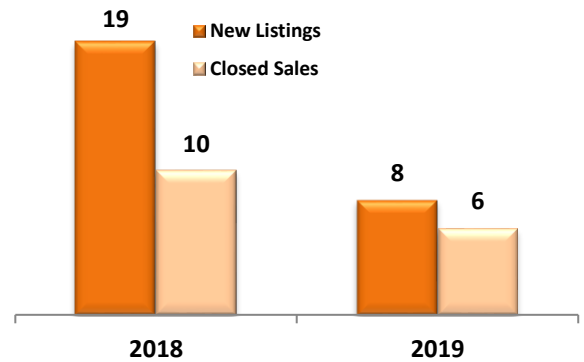
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	5	4	-20.0%	19	8	-57.9%
Closed Sales	6	1	-83.3%	10	6	-40.0%
Average Sales Price	\$ 317,983	\$ 498,000	56.6%	\$ 295,940	\$ 367,816	24.3%
Percent of Original Last Price Received at Sale*	101.0%	92.0%	-8.9%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	139	135	-2.9%	131	149	13.7%
Total Current Inventory**	19	15	-21.1%	.	.	.
Single-Family Detached Inventory	18	15	-16.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

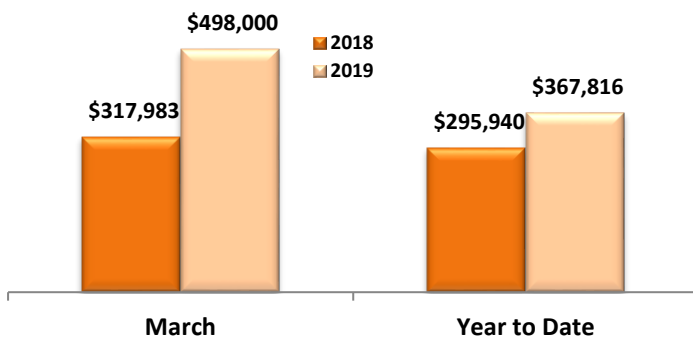
Activity-Most Recent Month



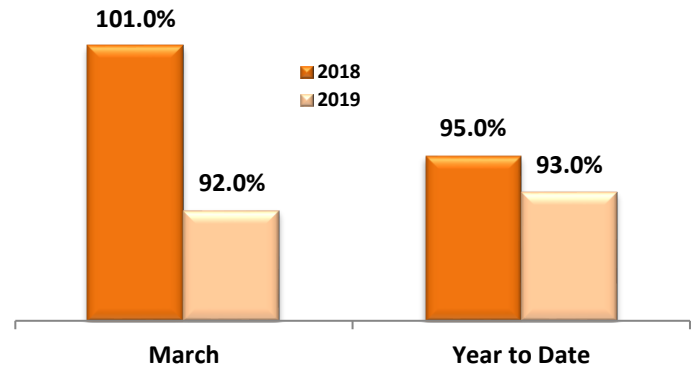
Activity-Year to Date



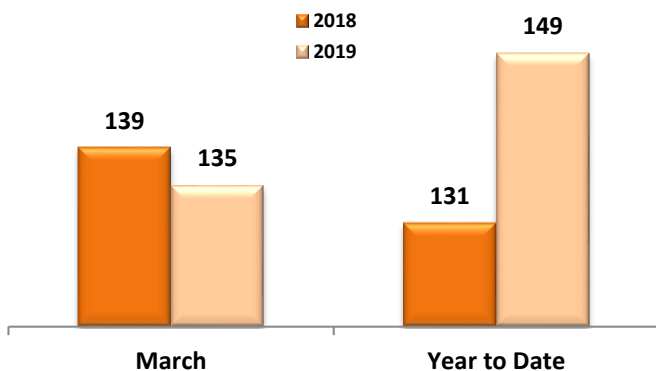
Average Sales Price



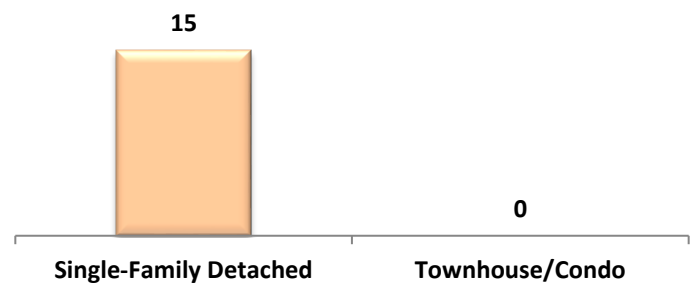
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

March 2019

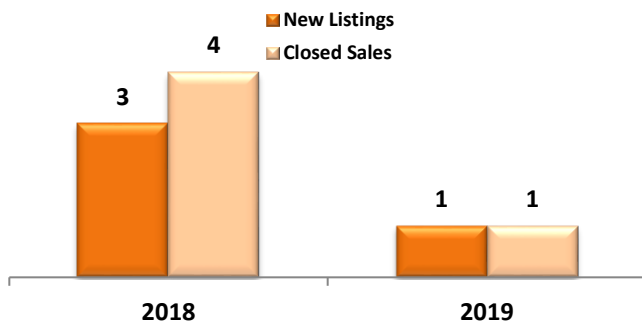
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	1	-66.7%	5	4	-20.0%
Closed Sales	4	1	-75.0%	13	6	-53.8%
Average Sales Price	\$ 97,500	\$ 195,000	100.0%	\$ 112,300	\$ 102,083	-9.1%
Percent of Original Last Price Received at Sale*	92.0%	81.0%	-12.0%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	244	175	-28.3%	182	94	-48.4%
Total Current Inventory**	10	10	0.0%	.	.	.
Single-Family Detached Inventory	8	9	12.5%	.	.	.

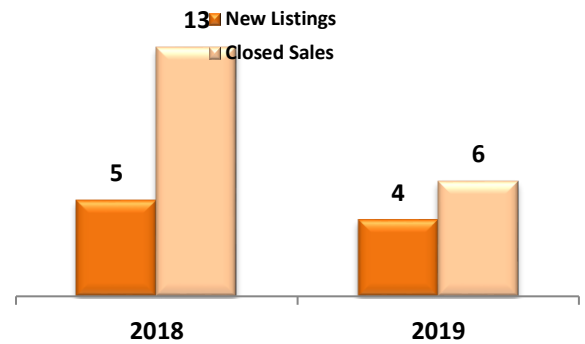
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

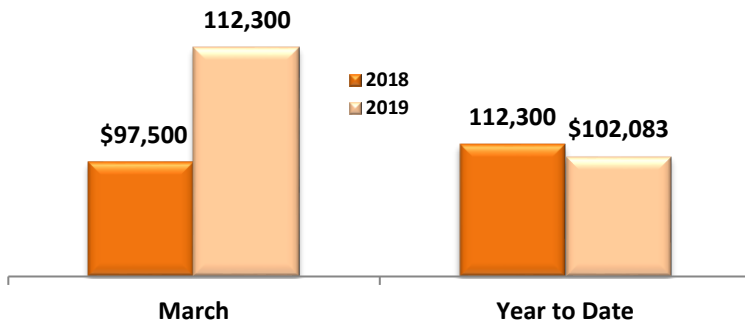
Activity-Most Recent Month



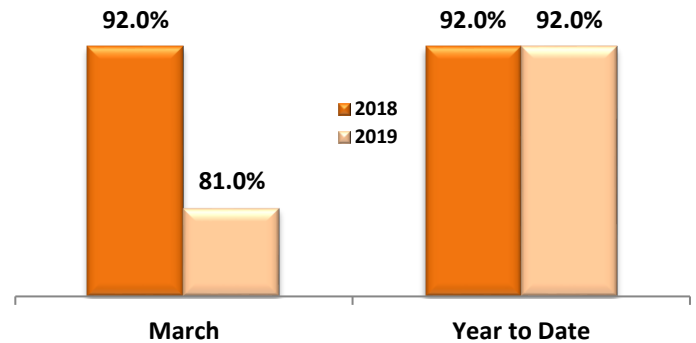
Activity-Year to Date



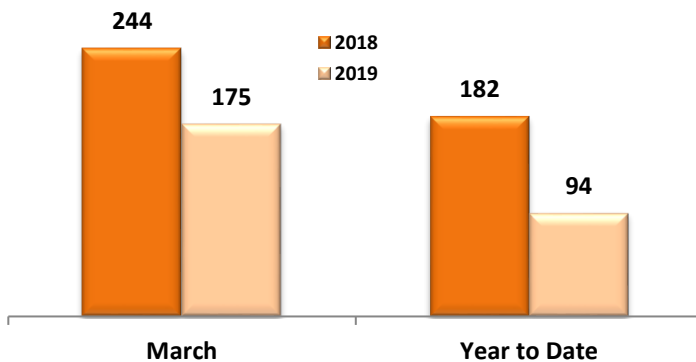
Average Sales Price



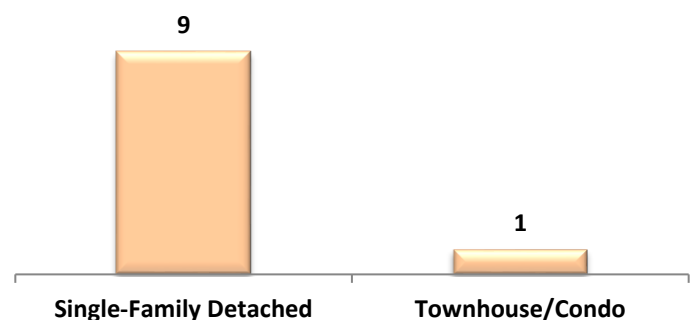
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



St. Clair/Waldorf/Pemberton/Janesville

March 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

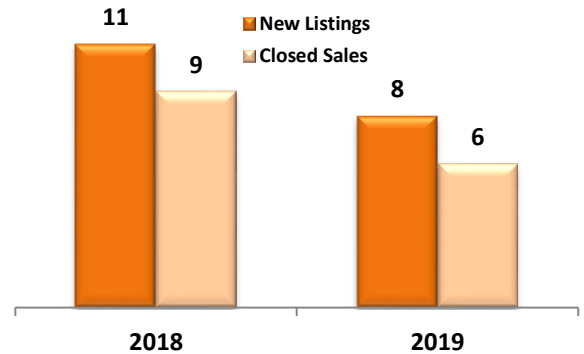
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	7	3	-57.1%	11	8	-27.3%
Closed Sales	4	2	-50.0%	9	6	-33.3%
Average Sales Price	\$ 168,625	\$ 100,000	-40.7%	\$ 155,455	\$ 118,083	-24.0%
Percent of Original Last Price Received at Sale*	97.0%	93.0%	-4.1%	97.0%	95.0%	-2.1%
Average Days on Market Until Sale	121	174	43.8%	114	111	-2.6%
Total Current Inventory**	6	10	66.7%	.	.	.
Single-Family Detached Inventory	5	8	60.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

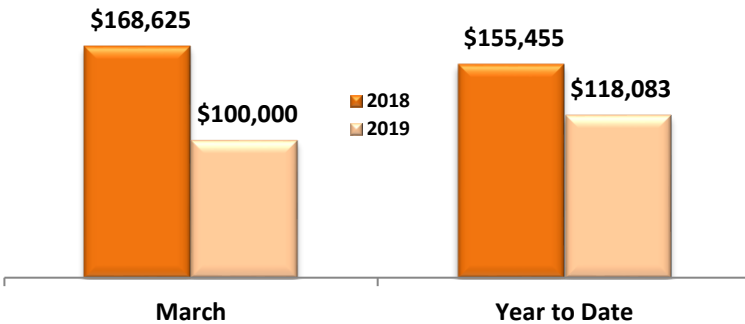
Activity-Most Recent Month



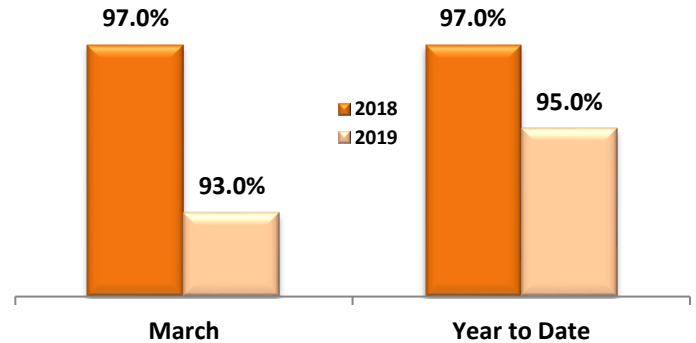
Activity-Year to Date



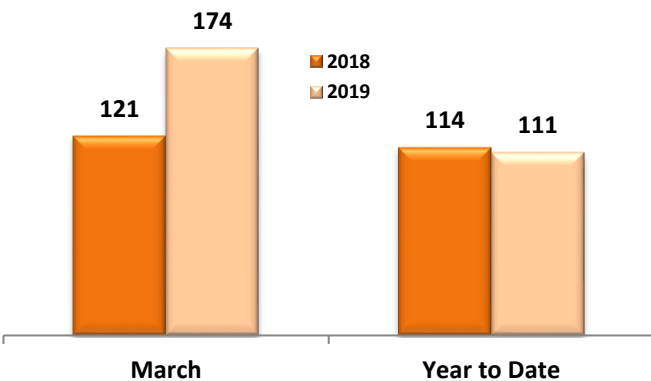
Average Sales Price



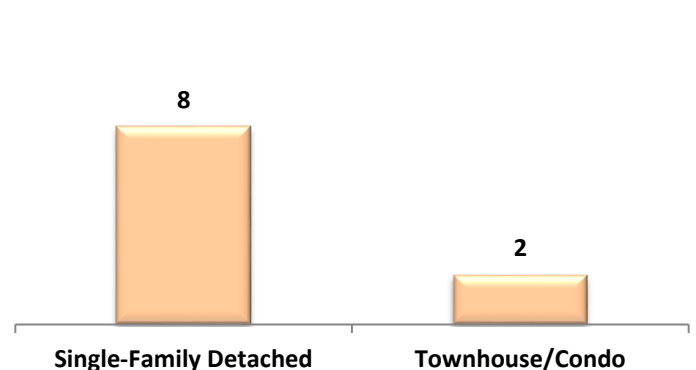
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

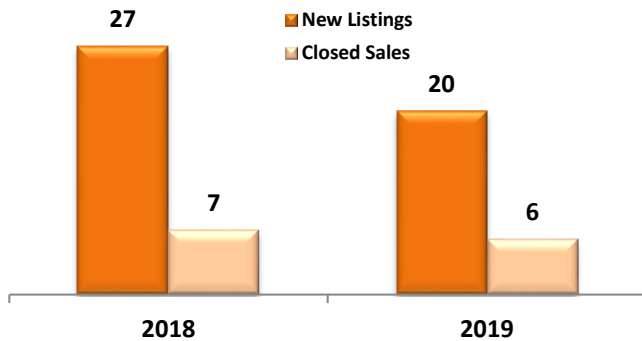
March 2019

Year to Date

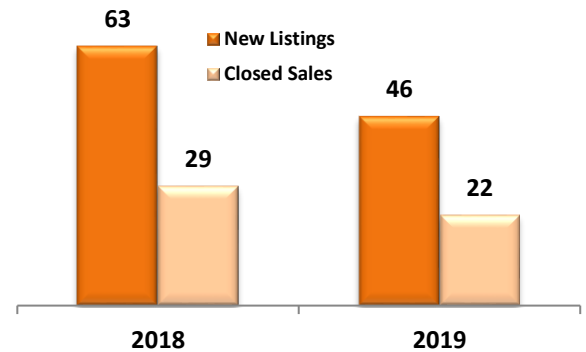
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	27	20	-25.9%	63	46	-27.0%
Closed Sales	7	6	-14.3%	29	22	-24.1%
Average Sales Price	\$ 175,614	\$ 166,750	-5.0%	\$ 175,105	\$ 209,040	19.4%
Percent of Original Last Price Received at Sale*	98.0%	102.0%	4.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	92	89	-3.3%	83	137	65.1%
Total Current Inventory**	33	45	36.4%	.	.	.
Single-Family Detached Inventory	27	42	55.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

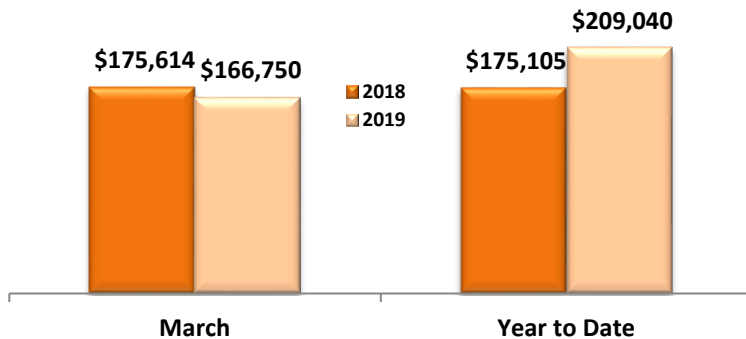
Activity-Most Recent Month



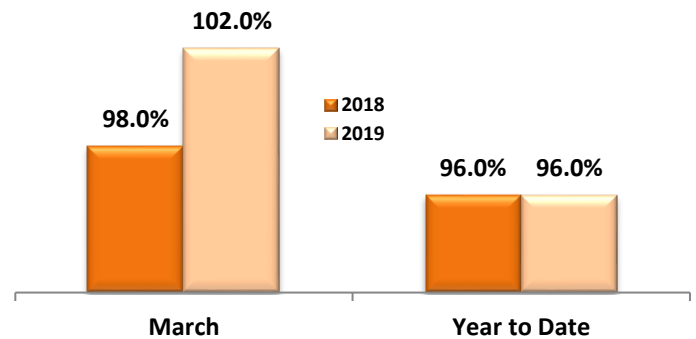
Activity-Year to Date



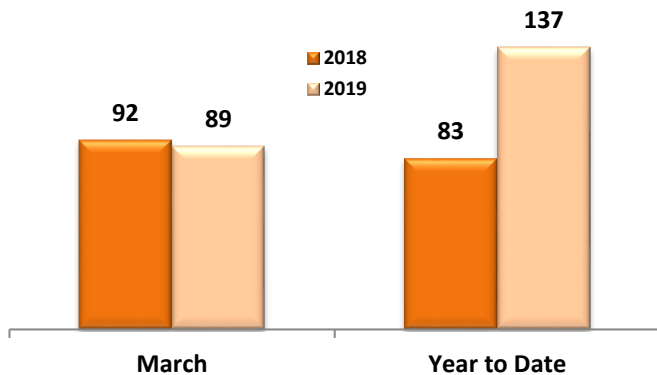
Average Sales Price



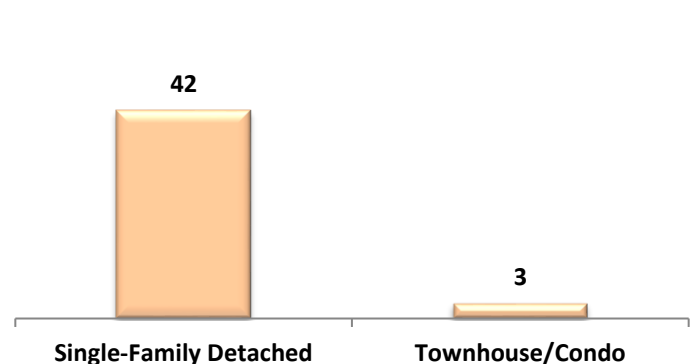
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

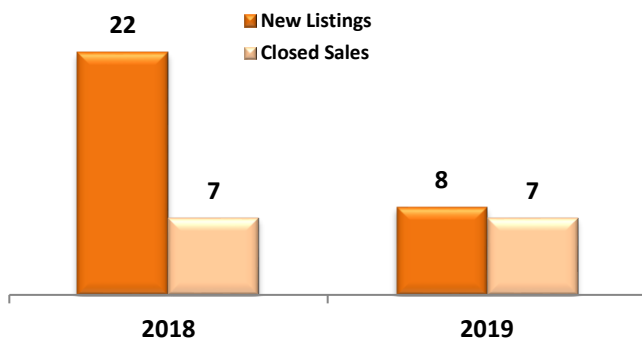
March 2019

Year to Date

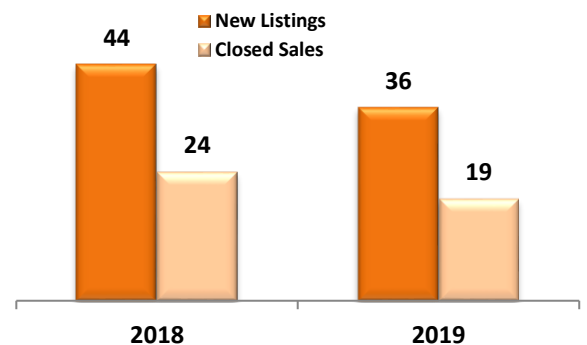
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	22	8	-63.6%	44	36	-18.2%
Closed Sales	7	7	0.0%	24	19	-20.8%
Average Sales Price	\$ 242,714	\$ 246,934	1.7%	\$ 276,314	\$ 275,675	-0.2%
Percent of Original Last Price Received at Sale*	95.0%	98.0%	3.2%	95.0%	97.0%	2.1%
Average Days on Market Until Sale	186	110	-40.9%	132	100	-24.2%
Total Current Inventory**	21	30	42.9%	.	.	.
Single-Family Detached Inventory	17	26	52.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

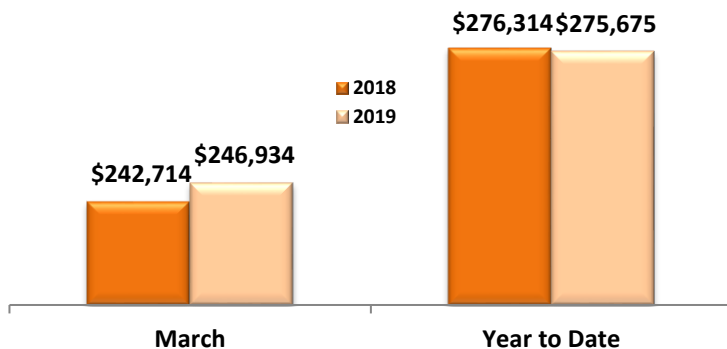
Activity-Most Recent Month



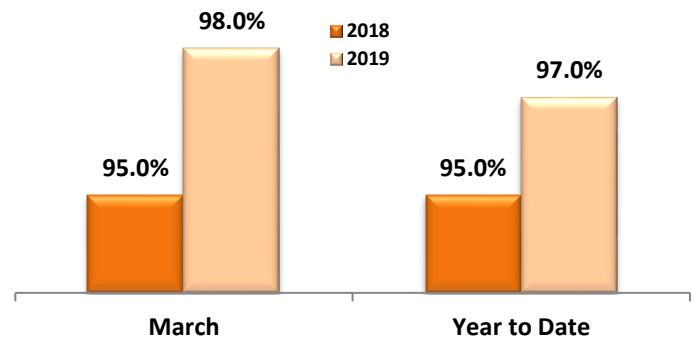
Activity-Year to Date



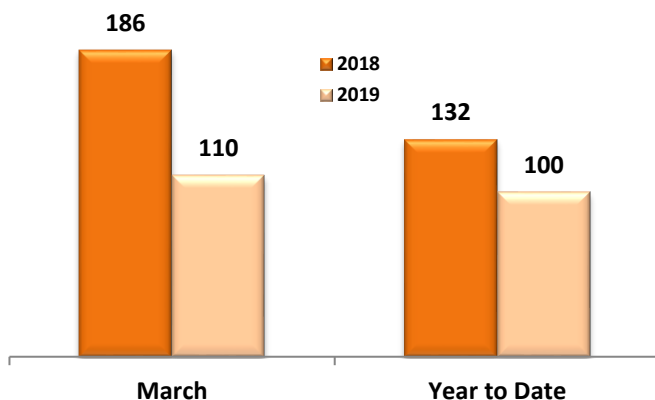
Average Sales Price



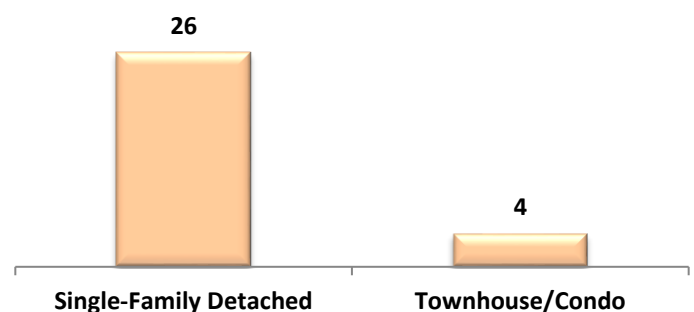
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

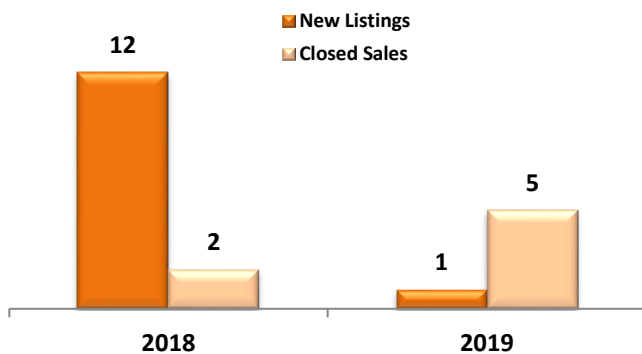
March 2019

Year to Date

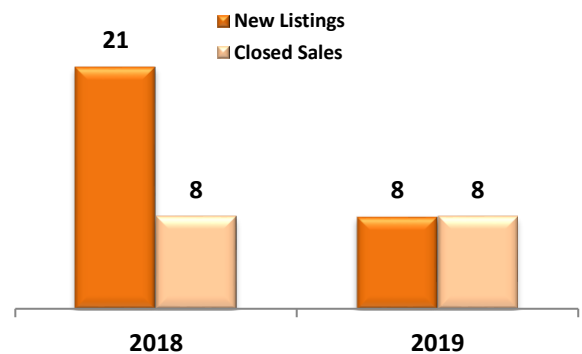
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	1	-91.7%	21	8	-61.9%
Closed Sales	2	5	150.0%	8	8	0.0%
Average Sales Price	\$ 216,450	\$ 232,400	7.4%	\$ 145,362	\$ 220,375	51.6%
Percent of Original List Price Received at Sale*	97.0%	100.0%	3.1%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	70	74	5.7%	58	94	62.1%
Total Current Inventory**	10	1	-90.0%	.	.	.
Single-Family Detached Inventory	10	1	-90.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

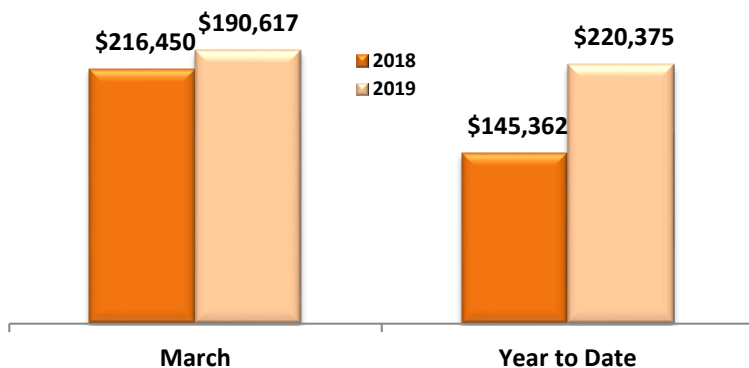
Activity-Most Recent Month



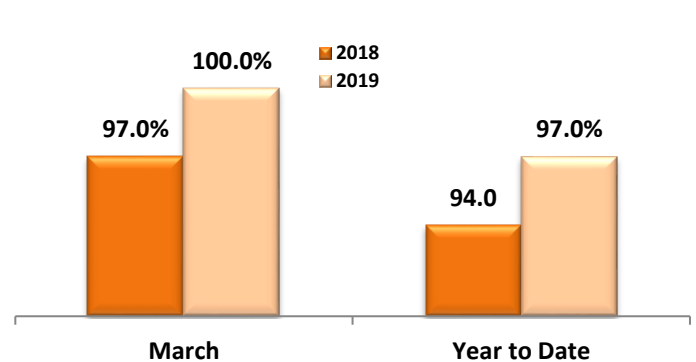
Activity-Year to Date



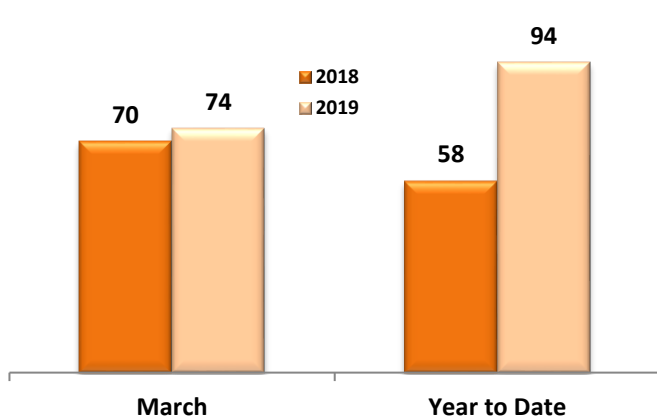
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

