

**Total Volume Sold** 

Average Sold price

# \$23.3 Million

\$189,135

**Total Close Sales** 

123

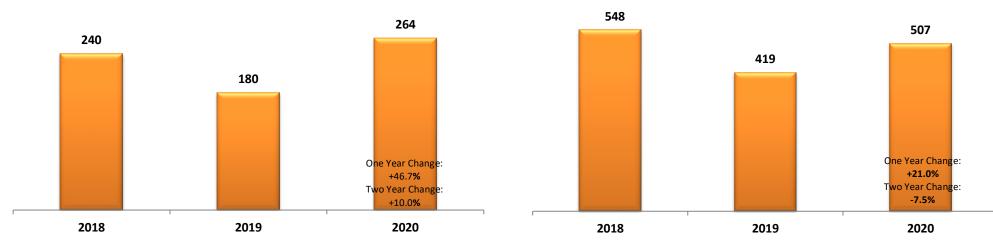
**Total New Listings** 

264

# **New Listings**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

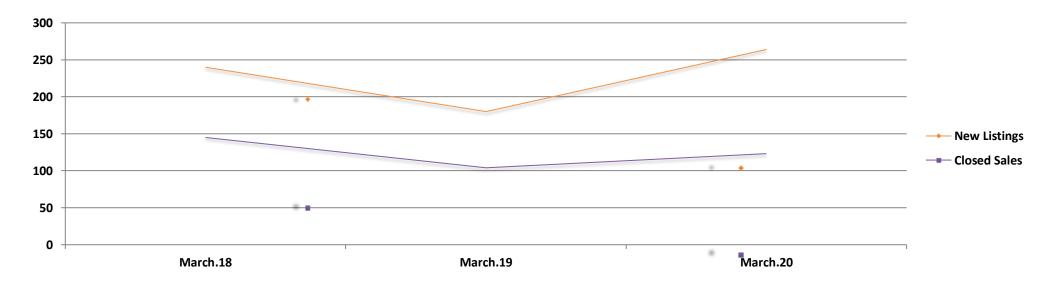




Year to Date

# March 2020

### **Historical Market Activity**



# **Closed Sales**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in Year to Date Totals

277

2019

311

One year

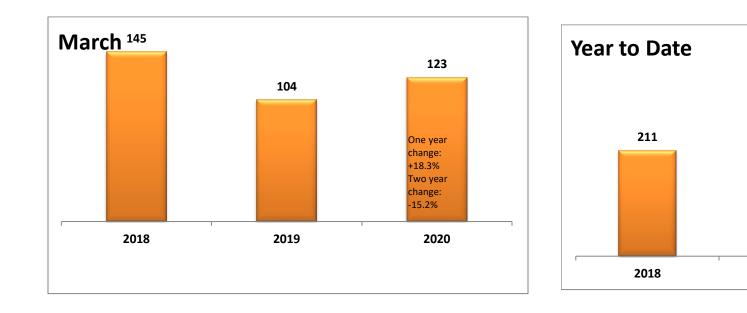
change:

+12.3%

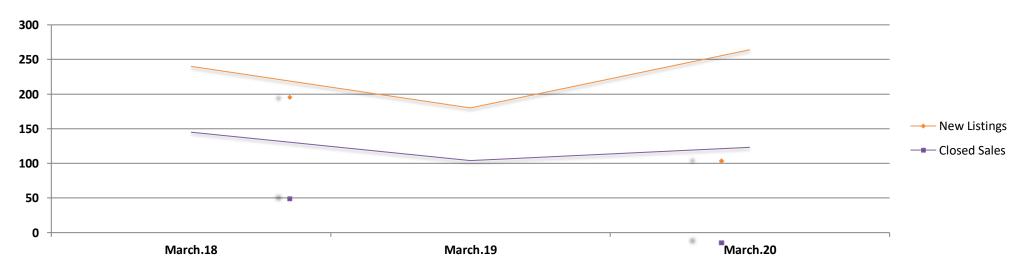
Two year change:

+47.4%

2020



### **Historical Market Activity**



All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

# **Dollar Volume of Closed Sales (in millions)**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota



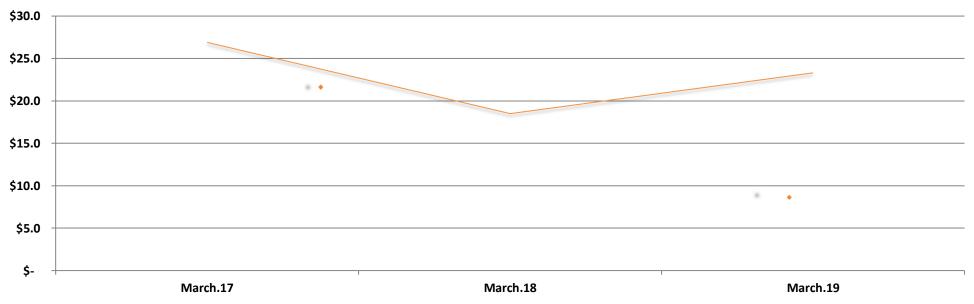
Late Sales recorded in MLS figured in Year to Date



Year to Date

# March 2020

# Historical Dollar Volume (in millions)

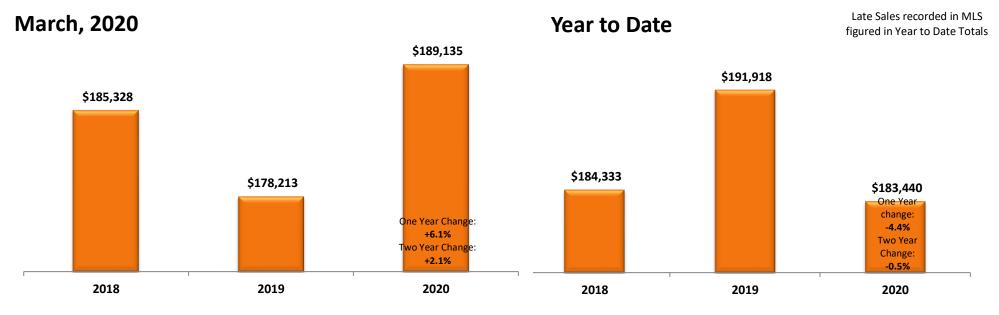


All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

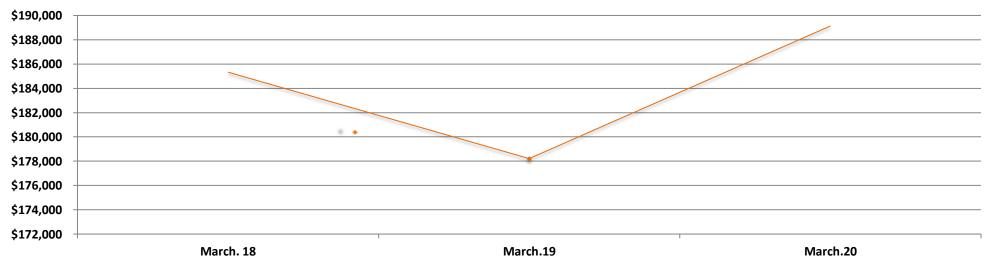
# **Average Sales Price**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Average Prices**



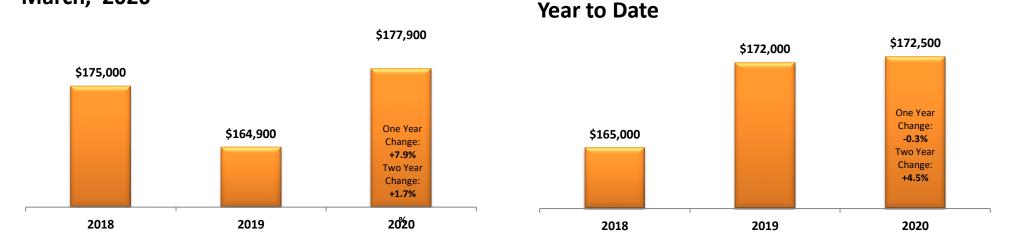
# **Median Sales Price**

March, 2020

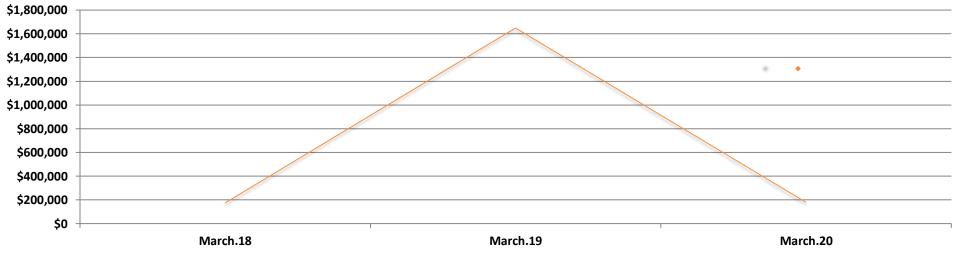
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in Year to Date Totals



**Historical Median Prices** 

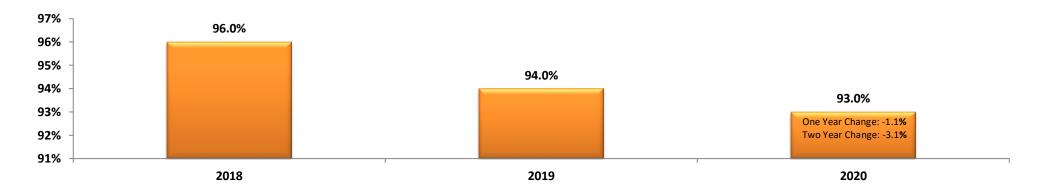


# Percent of Original List Price Received at Sale

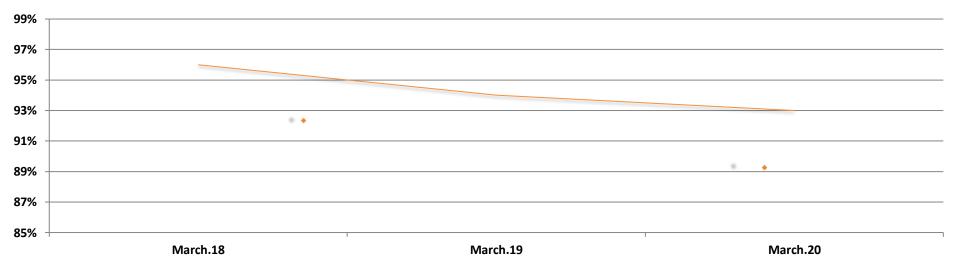
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



# Historical Percent of Original List Price Received at Sale

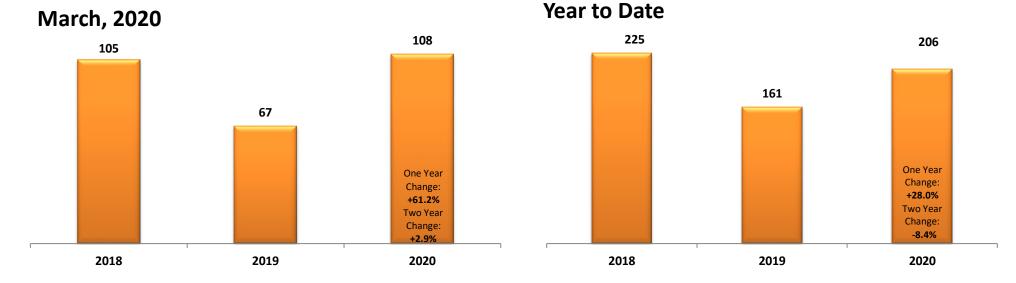


# March, 2020

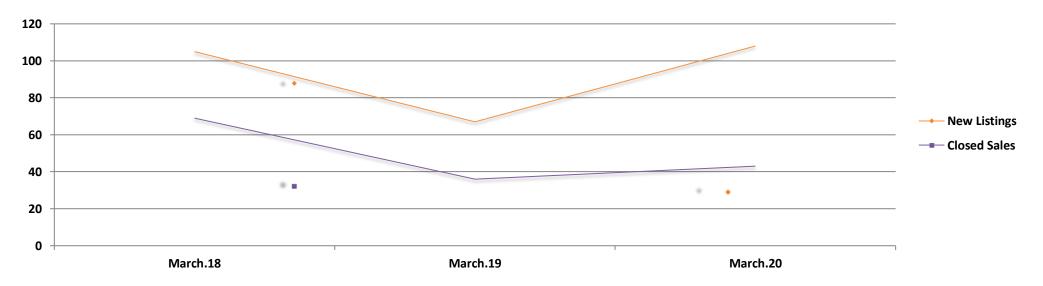
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





**Historical Market Activity** 

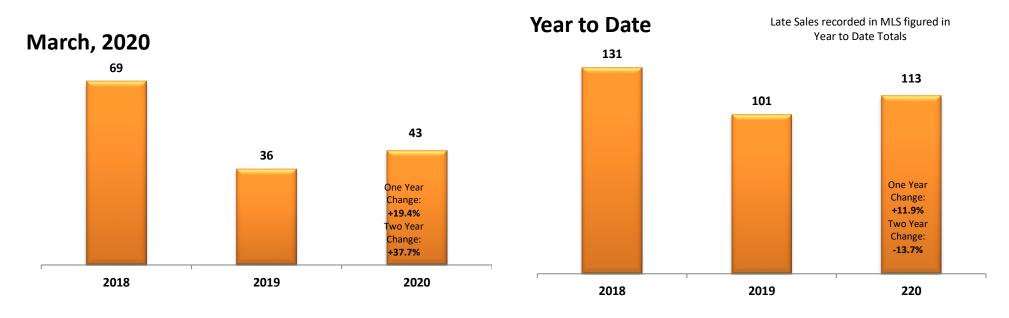


All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

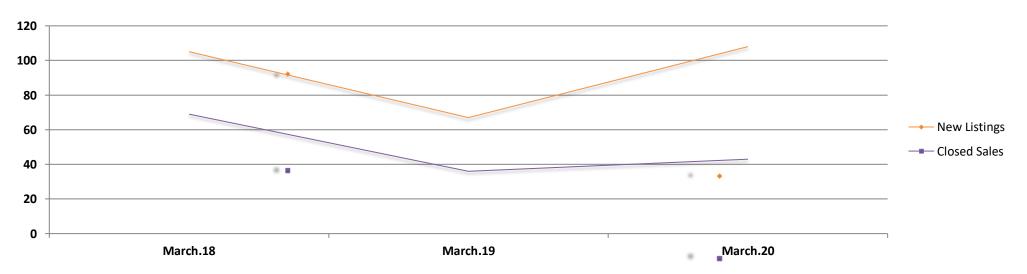
# Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





**Historical Market Activity** 

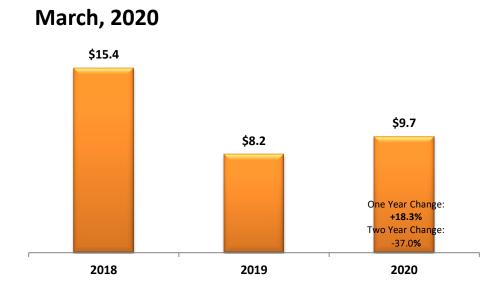


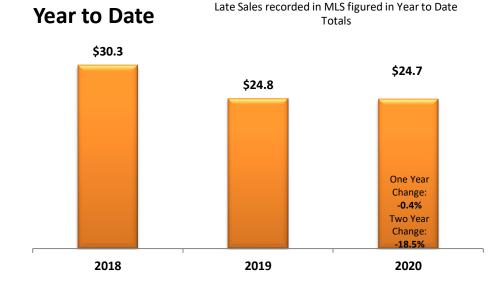
All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

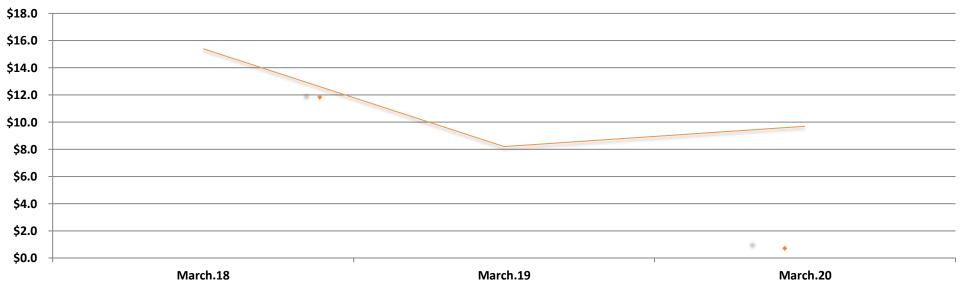
A Statistical Market Report from the REALTOR® Association of Southern Minnesota







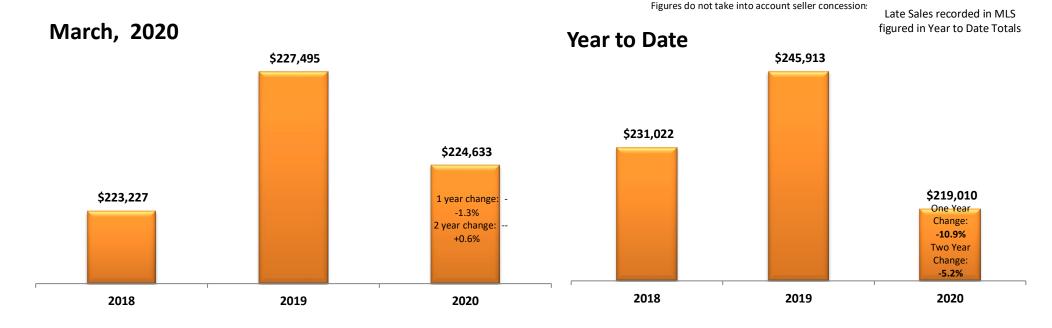
# Historical Dollar Volume (in millions)



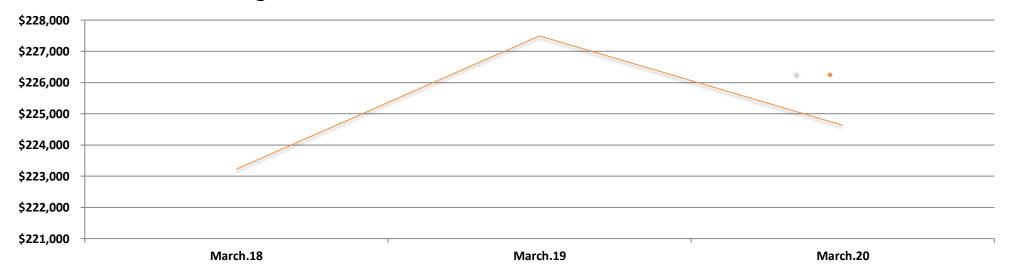
# Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Average Prices**



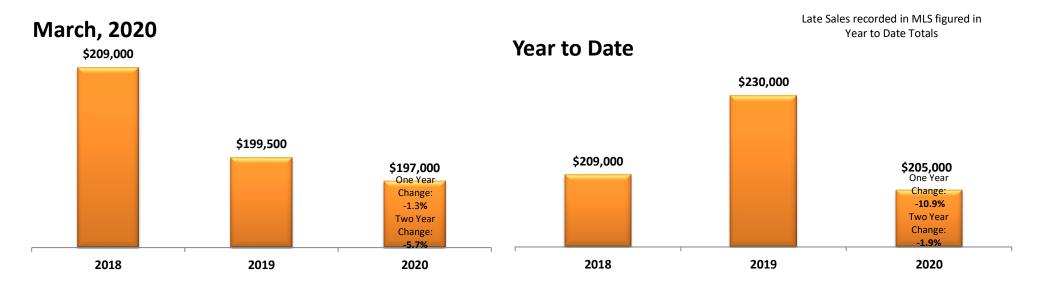
All data from the REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Median Sales Price in Zip Codes 56001 & 56003

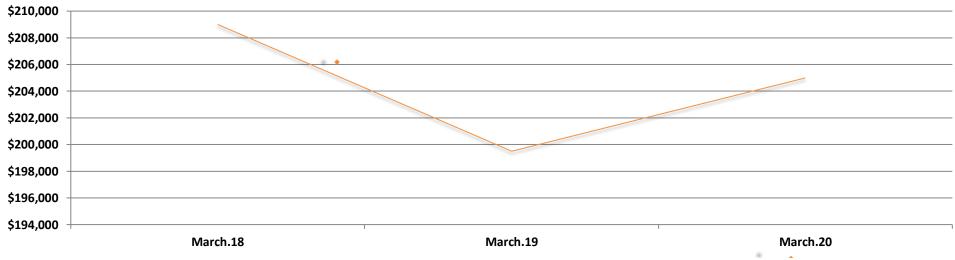
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Figures do not take into account seller concessions



**Historical Median Prices** 



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

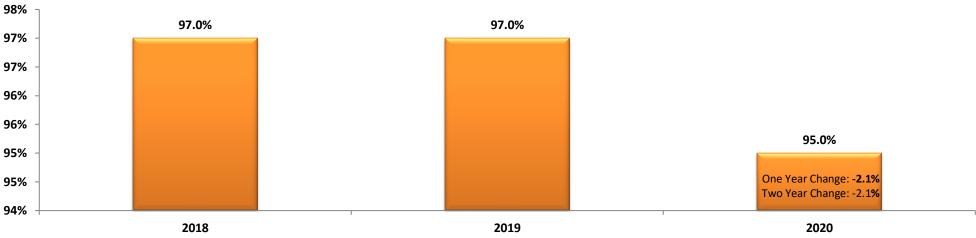
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

March, 2020

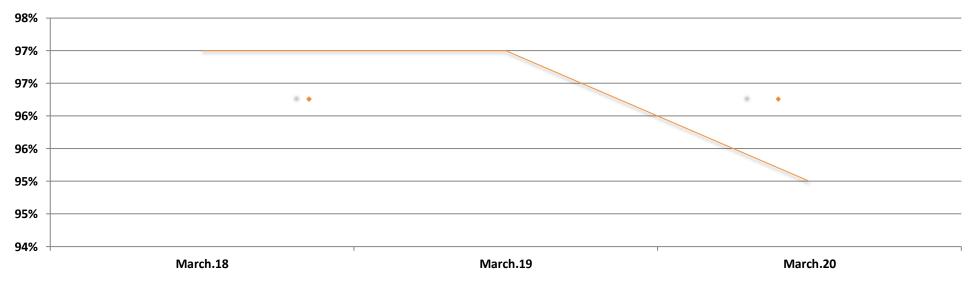


**REALTOR® ASSOCIATION OF SOU** MINNESOTA

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



# Historical Percent of Original List Price Received at Sale



A free research tool from the REALTOR® Association of Southern Minnesota

#### Blue Earth/Winnebago/Wells/Kiester/Bricelyn



### Year to Date

Faribault County, MN	2019	2020	Change	2019	2020	Change	
New Listings	9	20	122.2%	20	31	55.0%	
Closed Sales	5	4	-20.0%	14	22	57.1%	
Average Sales Price	\$ 103,160	\$ 69,250	-32.9%	\$ 114,246	\$ 98,115	-14.1%	
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	91.0%	92.0%	1.1%	
Average Days on Market Until Sale	195	139	-28.7%	166	115	-30.7%	
Total Current Inventory**	47	37	-21.3%		•	•	
Single-Family Detached Inventory	47	36	-23.4%	•	•	•	

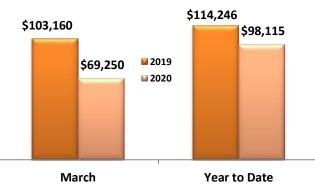
March, 2020

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

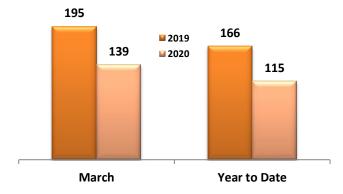
#### **Activity-Most Recent Month**



#### **Average Sales Price**



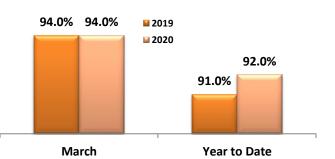
Average Days on Market Until Sale



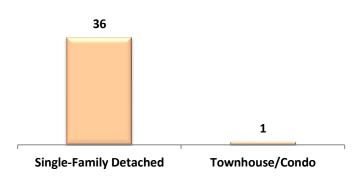
### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



Eagle Lake/Madison Lake

A free research tool from the REALTOR® Association of Southern Minnesota



# March 2020

### Year to Date

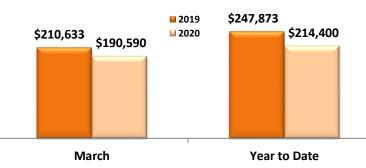
Blue Earth County, MN	2019	2019 2020		2019	2020	Change
New Listings	9	12	33.3%	16	26	62.5%
Closed Sales	3	4	33.3%	9	13	44.4%
Average Sales Price	\$ 210,63	3 <b>\$ 190,950</b>	-9.3%	\$ 247,873	\$ 214,400	-13.5%
Percent of Original Last Price Received at Sale*	100.0%	85.0%	-15.0%	94.0%	91.0%	-3.2%
Average Days on Market Until Sale	98	135	37.8%	130	92	-29.2%
Total Current Inventory**	18	21	16.7%			
Single-Family Detached Inventory	14	21	50.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

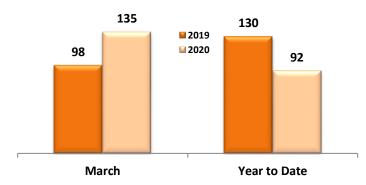
#### **Activity-Most Recent Month**



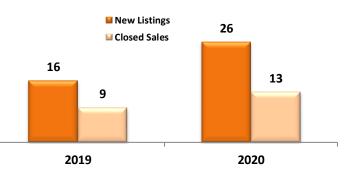
### **Average Sales Price**



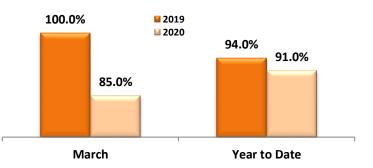
### Average Days on Market Until Sale

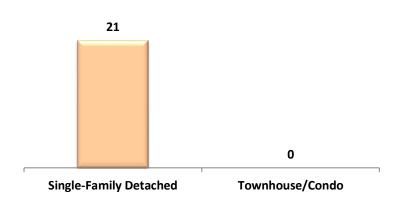


### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**





A free research tool from the REALTOR® Association of Southern Minnesota



#### Elysian/Waterville

### March 2020

### Year to Date

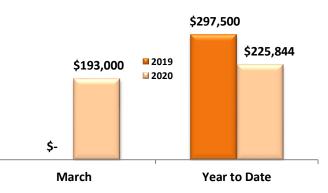
Le Sueur County, MN	2019	2020		2019	2020	Change
New Listings	4	5	25.0%	10	11	10.0%
Closed Sales	0	3	#DIV/0!	4	7	75.0%
Average Sales Price	\$ -	\$ 193,000	#DIV/0!	\$ 297,500	\$ 225,844	-24.1%
Percent of Original Last Price Received at Sale*	0.0%	82.0%	#DIV/0!	94.0%	88.0%	-6.4%
Average Days on Market Until Sale	0	198	#DIV/0!	148	137	-7.4%
Total Current Inventory**	17	8	-52.9%			
Single-Family Detached Inventory	13	8	-38.5%		•	•

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

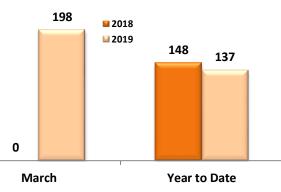
#### **Activity-Most Recent Month**



#### **Average Sales Price**



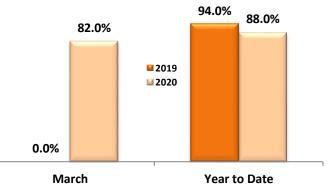
Average Days on Market Until Sale



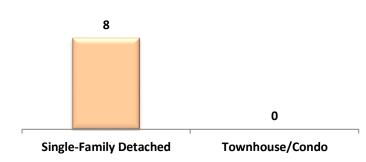
### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**







Lake Crystal

A free research tool from the REALTOR® Association of Southern Minnesota



# March 2020

### Year to Date

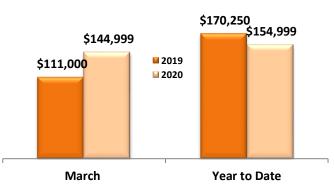
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	7	5	-28.6%	12	13	8.3%
Closed Sales	1	2	100.0%	6	3	-50.0%
Average Sales Price	\$ 111,000	\$ 144,999	30.6%	\$ 170,250	\$ 154,999	-9.0%
Percent of Original Last Price Received at Sale*	99.0%	99.0%	0.0%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	124	93	-25.0%	127	105	-17.3%
Total Current Inventory**	12	9	-25.0%	•		
Single-Family Detached Inventory	10	9	-10.0%	•	•	

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

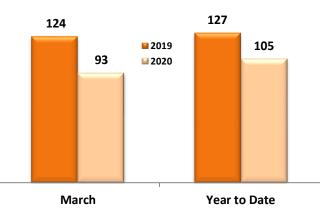
#### **Activity-Most Recent Month**



#### **Average Sales Price**



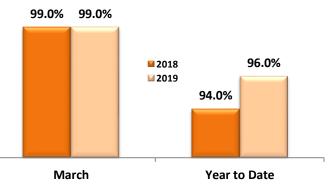
#### Average Days on Market Until Sale



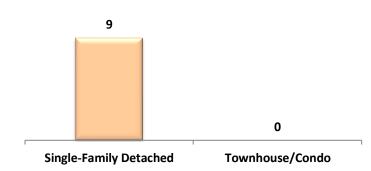
### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



Year to Date

#### LeSueur/LeCenter/Henderson

Le Sueur County, MN 2019 2020 Change 2019 2020 Change **New Listings** 5 20.0% 6 16 20 25.0% **Closed Sales** 4 8 100.0% 11 19 72.7% **Average Sales Price** \$ 204,875 \$ 165,125 -19.4% \$ \$ 166,942 164,986 1.2% Percent of Original Last Price Received at Sale\* 97.0% 93.0% -4.1% 90.0% 95.0% 5.6% Average Days on Market Until Sale 52 151 190.4% 107 114 6.5% Total Current Inventory\*\* 16 18 12.5% . Single-Family Detached Inventory 15 18 20.0%

**March 2020** 

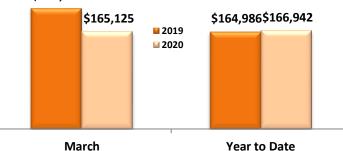
\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**



#### **Average Sales Price**

\$204,875



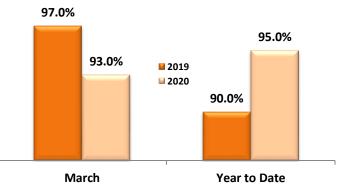
Average Days on Market Until Sale



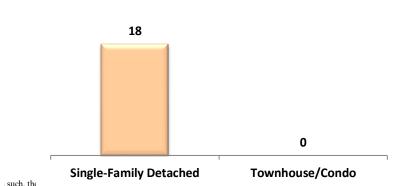
#### **Activity-Year to Date**



**Ratio of Sales Price to Original List Price** 



#### **Current Inventory**



REALTOR® Association of Southern Minnesota Multiple Listing Service.

A free research tool from the REALTOR® Association of Southern Minnesota



#### Lower North Mankato

# March 2020

### Year to Date

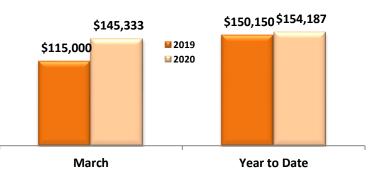
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	5 <b>6</b> 20.0% 14		14	12	-14.3%
Closed Sales	1	3	200.0%	4	8	100.0%
Average Sales Price	\$ 115,000	\$ 145,333	26.4%	\$ 150,150	\$ 154,187	2.7%
Percent of Original Last Price Received at Sale*	82.0%	88.0%	7.3%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	63	135	114.3%	58	83	43.1%
Total Current Inventory**	2	7	250.0%			•
Single-Family Detached Inventory	2	7	250.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

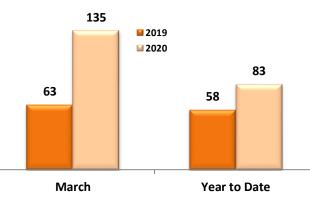
#### **Activity-Most Recent Month**

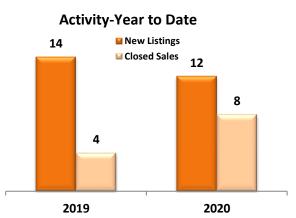


#### **Average Sales Price**

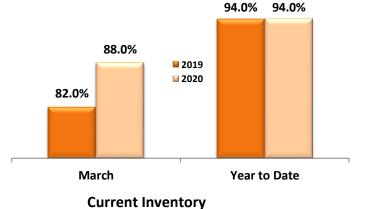


#### Average Days on Market Until Sale





### **Ratio of Sales Price to Original List Price**



#### Single-Family Detached

Townhouse/Condo

A free research tool from the REALTOR® Association of Southern Minnesota



#### Madelia/St. James

# March 2020

## Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	8	33.3%	15	24	60.0%
Closed Sales	7	5	-28.6%	17	11	-35.3%
Average Sales Price	\$ 109,142	\$91,580	-16.1%	\$ 103,441	\$102,195	-1.2%
Percent of Original Last Price Received at Sale*	90.0%	94.0%	4.4%	90.0%	96.0%	6.7%
Average Days on Market Until Sale	121	152	25.6%	128	136	6.3%
Total Current Inventory**	32	44	37.5%	•		•
Single-Family Detached Inventory	31	44	41.9%			•

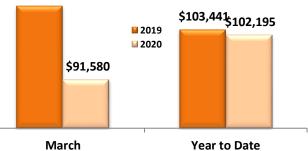
\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**

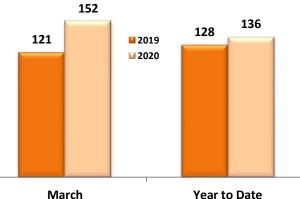


### **Average Sales Price**

\$109,142



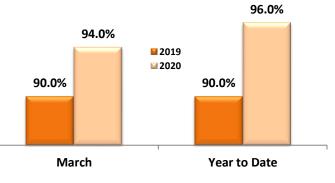
#### Average Days on Market Until Sale



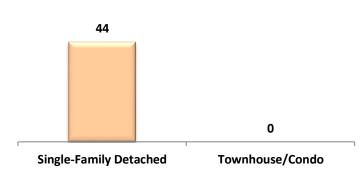
#### **Activity-Year to Date**



### **Ratio of Sales Price to Original List Price**







A free research tool from the REALTOR® Association of Southern Minnesota



#### **Mankato Central**

March 2020

Year to Date

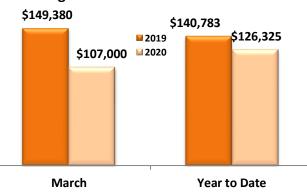
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	6	0.0%	12	11	-8.3%
Closed Sales	5	2	-60.0%	12	11	-8.3%
Average Sales Price	\$ 149,3	30 <b>\$ 107,000</b>	-28.4%	\$ 140,783	\$ 126,325	-10.3%
Percent of Original Last Price Received at Sale*	99.0%	73.0%	-26.3%	92.0%	89.0%	-3.3%
Average Days on Market Until Sale	64	156	143.8%	91	98	7.7%
Total Current Inventory**	7	9	28.6%			
Single-Family Detached Inventory	7	9	28.6%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

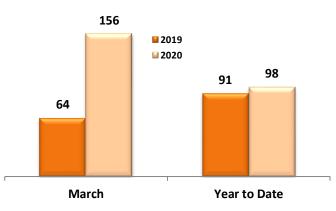
#### **Activity-Most Recent Month**



### **Average Sales Price**



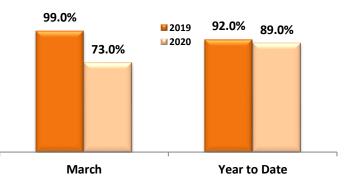
Average Days on Market Until Sale



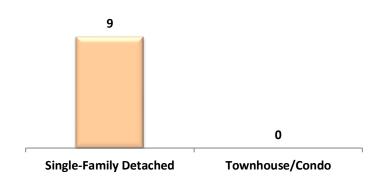
### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



A free research tool from the REALTOR® Association of Southern Minnesota



#### Mankato Hilltop

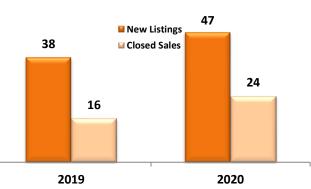
### March, 2020

### Year to Date

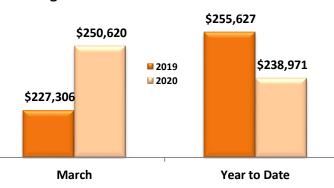
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	38	47	23.7%	75	94	25.3%
Closed Sales	16	24	50.0%	51	56	9.8%
Average Sales Price	\$ 227,3	06 <b>\$ 250,620</b>	10.3%	\$ 255,627	\$ 238,971	-6.5%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	89	107	20.2%	121	111	-8.3%
Total Current Inventory**	66	65	-1.5%			
Single-Family Detached Inventory	43	42	-2.3%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

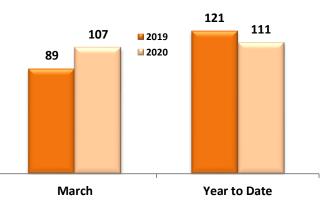
#### **Activity-Most Recent Month**



### **Average Sales Price**



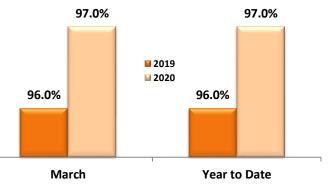
#### Average Days on Market Until Sale



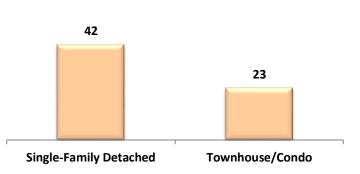
#### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**







A free research tool from the REALTOR® Association of Southern Minnesota

#### Mankato-James/SouthView/Viking Terrace/Kensington



### March 2020 Year to Date

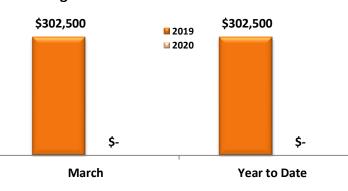
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	4	0.0%	7	7	0.0%
Closed Sales	1	0	-100.0%	1	0	-100.0%
Average Sales Price	\$ 302,	500 \$ -	-100.0%	\$ 302,500	\$-	-100.0%
Percent of Original Last Price Received at Sale*	98.0%	0.0%	-100.0%	98.0%	0.0%	-100.0%
Average Days on Market Until Sale	121	0	-100.0%	121	0	-100.0%
Total Current Inventory**	10	10	0.0%			
Single-Family Detached Inventory	9	10	11.1%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

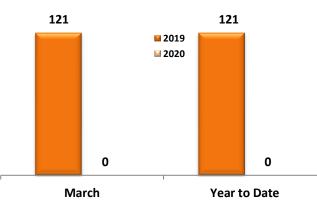
#### **Activity-Most Recent Month**



### **Average Sales Price**



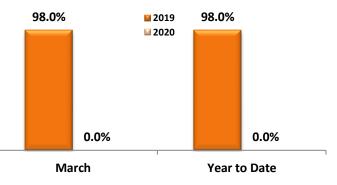
#### Average Days on Market Until Sale



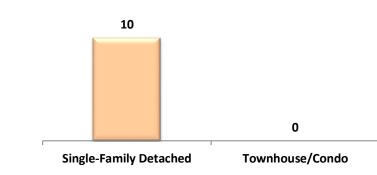
### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



A free research tool from the REALTOR® Association of Southern Minnesota



#### Mankato and North Mankato

# March 2020

### Year to Date

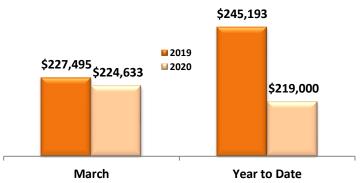
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	67	108	61.2%	161	206	28.0%
Closed Sales	36	43	19.4%	101	113	11.9%
Average Sales Price	\$ 227,495	\$ 224,633	-1.3%	\$ 245,193	\$ 219,000	-10.7%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	89	110	23.6%	84	107	27.4%
Total Current Inventory**	131	151	15.3%			
Single-Family Detached Inventory	103	124	20.4%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**



### **Average Sales Price**



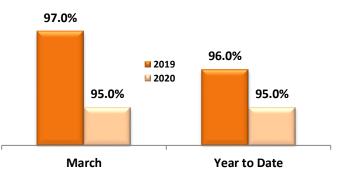
Average Days on Market Until Sale



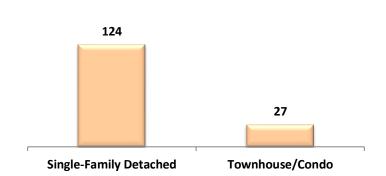
#### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



A free research tool from the REALTOR® Association of Southern Minnesota

#### Mapleton/Amboy/Minnesota Lake/Good Thunder



### March 2020

### Year to Date

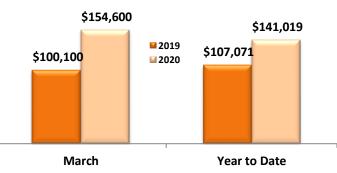
Blue Earth County, MN	2019		2020	Change	2019		2020		Change	
New Listings	7		13	85.7%		14		22	57.1%	
Closed Sales	5		4	-20.0%		7		13	85.7%	
Average Sales Price	\$ 100,100	\$	154,600	54.4%	\$	107,071	\$	141,019	31.7%	
Percent of Original Last Price Received at Sale*	92.0%	96.0%		4.3%		94.0%		89.0%	-5.3%	
Average Days on Market Until Sale	231		254	10.0%		213		191	-10.3%	
Total Current Inventory**	18		20	11.1%						
Single-Family Detached Inventory	16		19	18.8%						

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

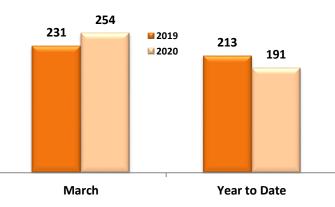
#### **Activity-Most Recent Month**



**Average Sales Price** 



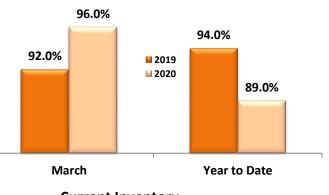
Average Days on Market Until Sale



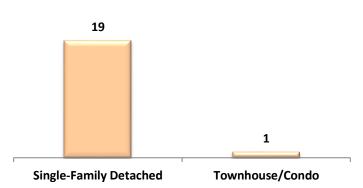
#### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**







A free research tool from the REALTOR® Association of Southern Minnesota



#### New Ulm/Hanska/Lafayette/Courtland

March, 2020

### Year to Date

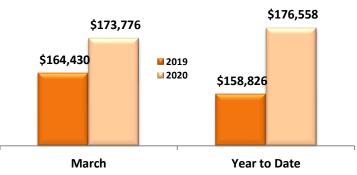
Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	15	27	80.0%	36	42	16.7%
Closed Sales	14	13	-7.1%	31	28	-9.7%
Average Sales Price	\$ 164,430	\$ 173,776	5.7%	\$ 158,826	\$ 176,558	11.2%
Percent of Original Last Price Received at Sale*	94.0%	93.0%	-1.1%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	120	<b>224</b> 86.7%		113	165	46.0%
Total Current Inventory**	35	44	25.7%		•	•
Single-Family Detached Inventory	27	40	48.1%		•	•

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

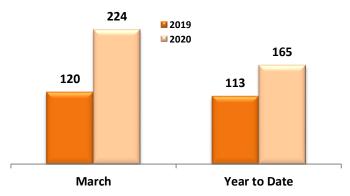
#### **Activity-Most Recent Month**



#### **Average Sales Price**



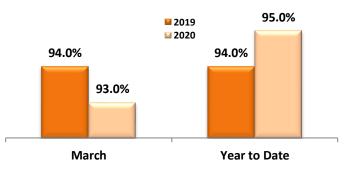
#### Average Days on Market Until Sale



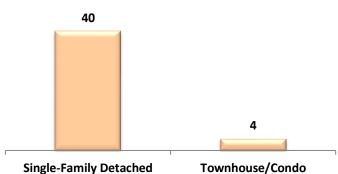
#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



A free research tool from the REALTOR® Association of Southern Minnesota



#### Nicollet/Judson

March, 2020

Late Sales recorded in MLS figured in Year to Date Totals

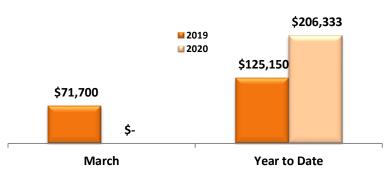
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	1	-50.0%	5	1	-80.0%
Closed Sales	1	0	-100.0%	2	3	50.0%
Average Sales Price	\$ 71,700	\$0	-100.0%	\$ 125,150	\$206,333	64.9%
Percent of Original Last Price Received at Sale*	90.0%	0.0%	-100.0%	84.0%	101.0%	20.2%
Average Days on Market Until Sale	140	0	-100.0%	114	93	-18.4%
Total Current Inventory**	3	0	-100.0%			
Single-Family Detached Inventory	3	0	-100.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

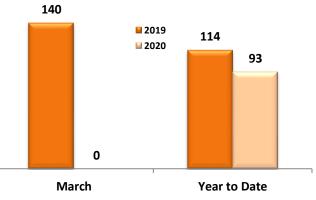
#### **Activity-Most Recent Month**



**Average Sales Price** 



#### Average Days on Market Until Sale

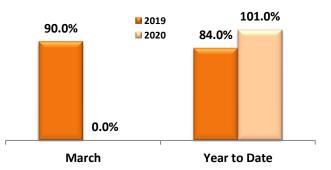


#### Activity-Year to Date

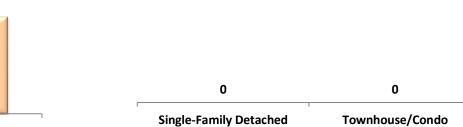
Year to Date



### **Ratio of Sales Price to Original List Price**



#### **Current Inventory**



h, they can sometimes look extreme due to small sample size involved. All data from the

A free research tool from the REALTOR® Association of Southern Minnesota



Year to Date

#### **Rural Mankato and North Mankato**

Multiple Counties, MN	2019 2020		2020 Chang		2019	2020	Change
New Listings	4		8	100.0%	8	14	75.0%
Closed Sales	1		3	200.0%	6	6	0.0%
Average Sales Price	\$ 498,000	\$	271,586	-45.5%	\$ 367,816	\$ 267,626	-27.2%
Percent of Original Last Price Received at Sale*	92.0%		87.0%	-5.4%	93.0%	83.0%	-10.8%
Average Days on Market Until Sale	135		106	-21.5%	149	206	38.3%
Total Current Inventory**	15		10	-33.3%		•	
Single-Family Detached Inventory	15		9	-40.0%			

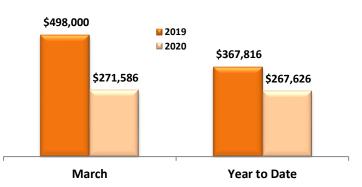
March, 2020

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

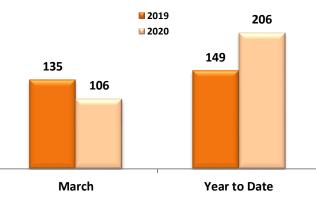




#### **Average Sales Price**



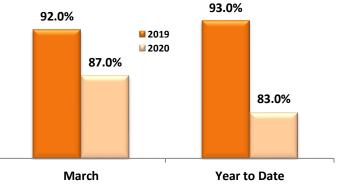
#### Average Days on Market Until Sale



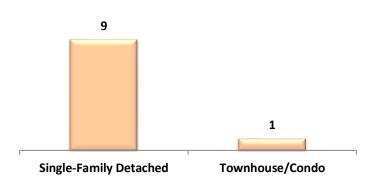
#### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**







A free research tool from the REALTOR® Association of Southern Minnesota



Year to Date

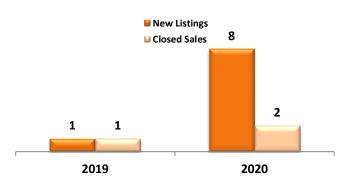
### Sleepy Eye/Comfrey

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	1	8	700.0%	4	14	250.0%
Closed Sales	1	2	100.0%	6	6	0.0%
Average Sales Price	\$ 195,000	\$ 117,450	-39.8%	\$ 102,083	\$ 99,733	-2.3%
Percent of Original Last Price Received at Sale*	81.0%	92.0%	13.6%	92.0%	86.0%	-6.5%
Average Days on Market Until Sale	175	166	-5.1%	94	123	30.9%
Total Current Inventory**	10	12	20.0%	•		•
Single-Family Detached Inventory	9	12	33.3%	•		•

March, 2020

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

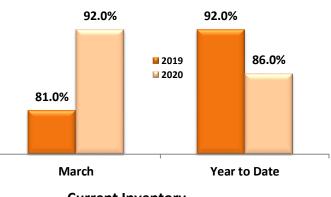
#### **Activity-Most Recent Month**



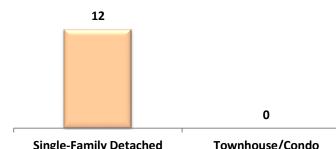
#### **Activity-Year to Date**



### **Ratio of Sales Price to Original List Price**



### **Current Inventory**

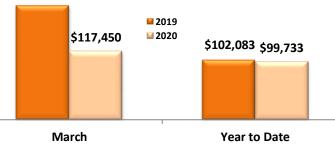


**Single-Family Detached** 

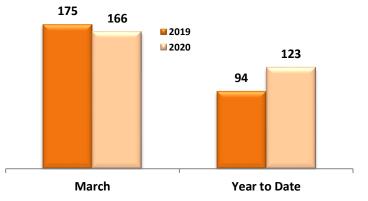
Townhouse/Condo

**Average Sales Price** 

\$195,000



Average Days on Market Until Sale



A free research tool from the REALTOR® Association of Southern Minnesota



#### St. Clair/Waldorf/Pemberton/Janesville

## March, 2020 Year to Date

Late Sales recorded in MLS figured in Year to Date Totals

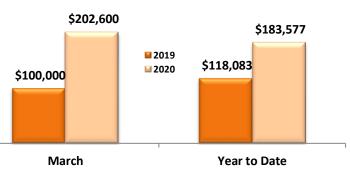
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	7	133.3%	8	15	87.5%
Closed Sales	2	7	250.0%	6	9	50.0%
Average Sales Price	\$ 100,000	\$ 202,600	102.6%	\$ 118,083	\$ 183,577	55.5%
Percent of Original Last Price Received at Sale*	93.0%	94.0%	1.1%	95.0%	93.0%	-2.1%
Average Days on Market Until Sale	174	134	-23.0%	111	125	12.6%
Total Current Inventory**	10	7	-30.0%			
Single-Family Detached Inventory	8	6	-25.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

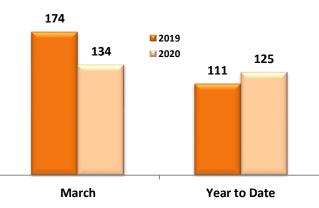
#### **Activity-Most Recent Month**



### **Average Sales Price**



#### Average Days on Market Until Sale

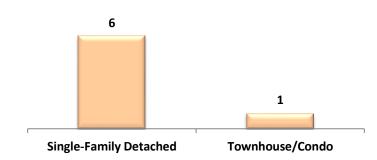


#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**





A free research tool from the REALTOR® Association of Southern Minnesota



#### St. Peter/Kasota/Cleveland

### March, 2020

### Year to Date

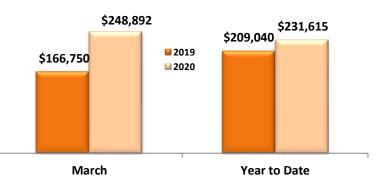
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	20	22	10.0%	46	39	-15.2%
Closed Sales	6	11	83.3%	22	20	-9.1%
Average Sales Price	\$ 166,750	\$ 248,892	49.3%	\$ 209,040	\$ 231,615	10.8%
Percent of Original Last Price Received at Sale*	102.0%	96.0%	-5.9%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	89	113	27.0%	137	103	-24.8%
Total Current Inventory**	45	36	-20.0%			•
Single-Family Detached Inventory	42	31	-26.2%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

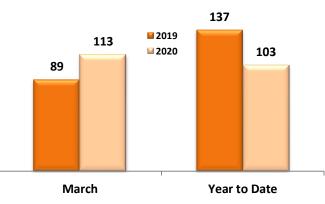
#### **Activity-Most Recent Month**



### **Average Sales Price**



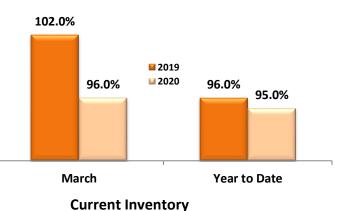
#### Average Days on Market Until Sale

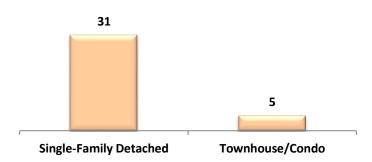


#### Activity-Year to Date



### **Ratio of Sales Price to Original List Price**





A free research tool from the REALTOR® Association of Southern Minnesota



#### **Upper North Mankato**

# March, 2020

### Year to Date

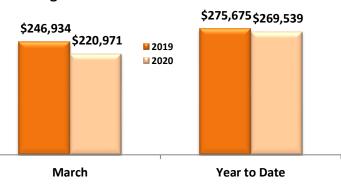
Nicollet County, MN	2019		2020	Change		2019	2020	Change
New Listings	8		29	262.5%		36	48	33.3%
Closed Sales	7		7	0.0%		19	19	0.0%
Average Sales Price	\$ 246,934	\$	220,971	-10.5%	\$	275,675	\$ 269,539	-2.2%
Percent of Original Last Price Received at Sale*	98.0%		97.0%	-1.0%		97.0%	97.0%	0.0%
Average Days on Market Until Sale	110	72		-34.5%	100		87	-13.0%
Total Current Inventory**	30	40		33.3%				
Single-Family Detached Inventory	26		37	42.3%				

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

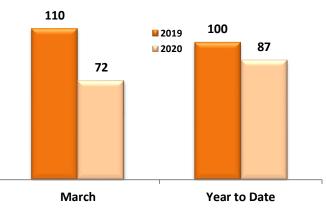
#### **Activity-Most Recent Month**



### **Average Sales Price**



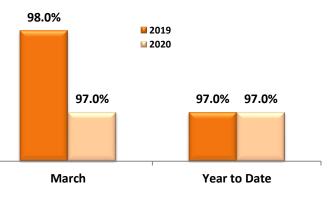
#### Average Days on Market Until Sale



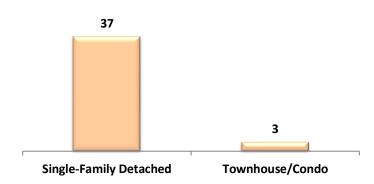
#### Activity-Year to Date



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



A free research tool from the REALTOR® Association of Southern Minnesota



#### West Mankato/Skyline

### **March 2020**

### Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change	
New Listings	1	8	700.0%	8	19	137.5%	
Closed Sales	5	4	-20.0%	8	13	62.5%	
Average Sales Price	\$ 232,400	\$ 158,200	-31.9%	\$ 220,375	\$ 155,053	-29.6%	
Percent of Original Last Price Received at Sale*	100.0%	96.0%	-4.0%	97.0%	92.0%	-5.2%	
Average Days on Market Until Sale	74	153	106.8%	94	97	3.2%	
Total Current Inventory**	1	7	600.0%				
Single-Family Detached Inventory	1	7	600.0%				

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

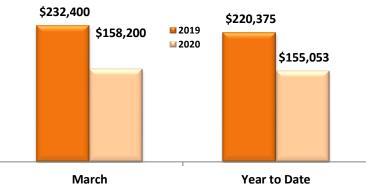
#### **Activity-Most Recent Month**



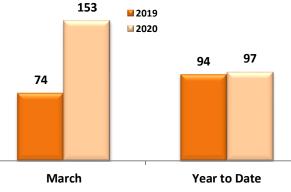


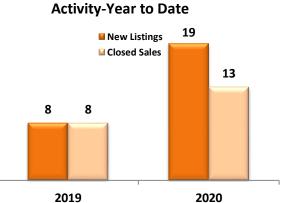






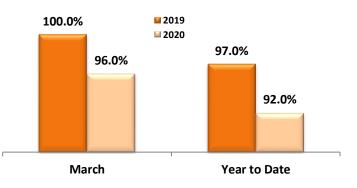




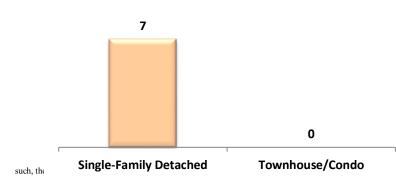


2019

#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 



REALTOR® Association of Southern Minnesota Multiple Listing Service.