



May, 2020 Housing Market Overview

Total Volume Sold

\$48.5 Million

Average Sold price

\$205,725

Total Close Sales

211

Total New Listings

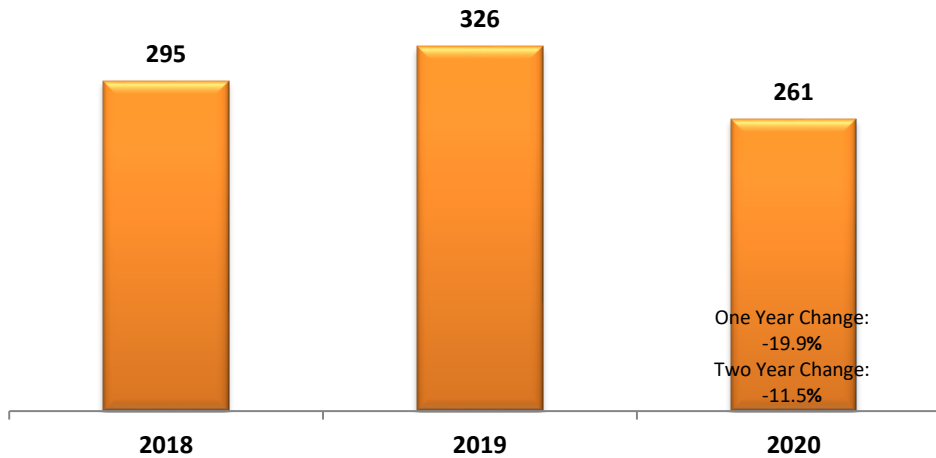
261



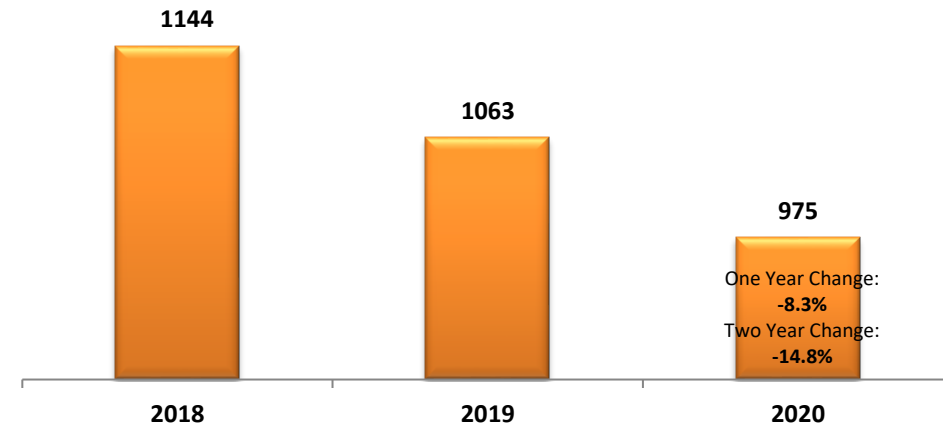
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

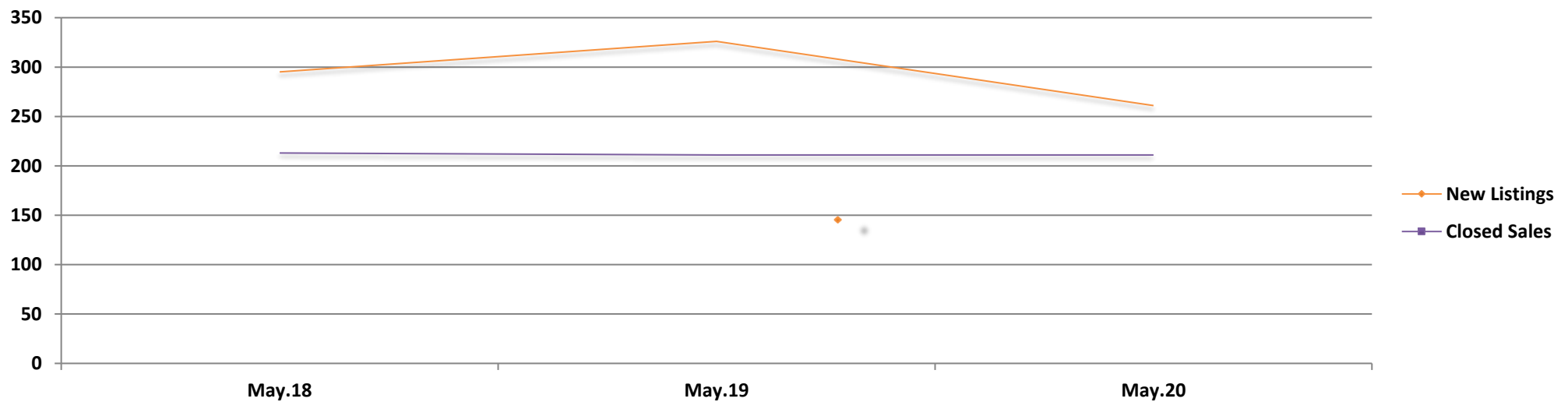
May 2020



Year to Date



Historical Market Activity

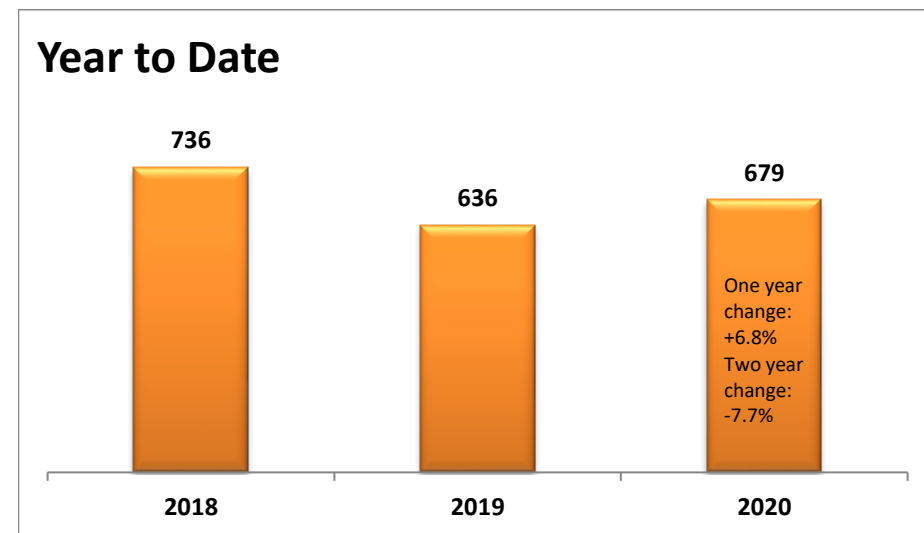
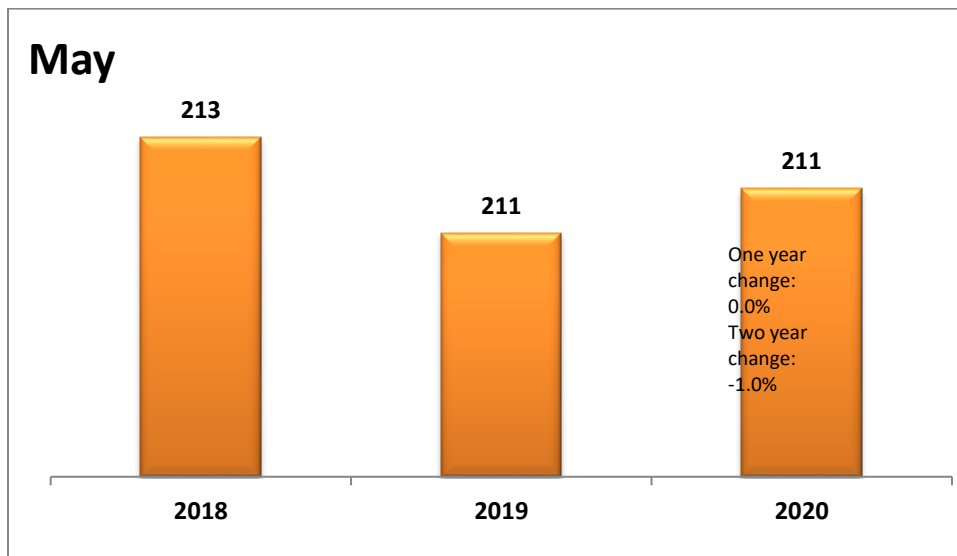


Closed Sales

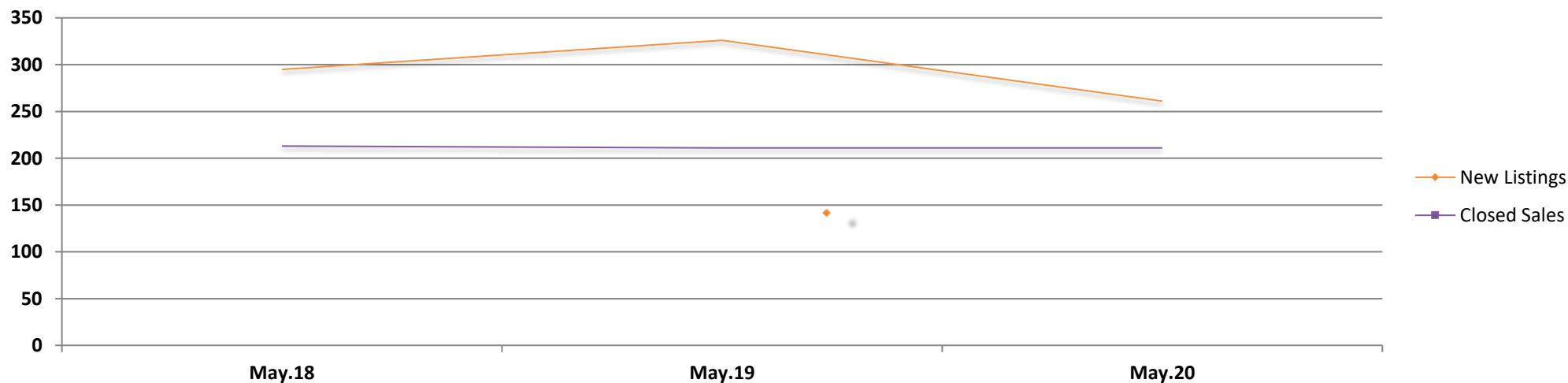
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in
Year to Date Totals



Historical Market Activity

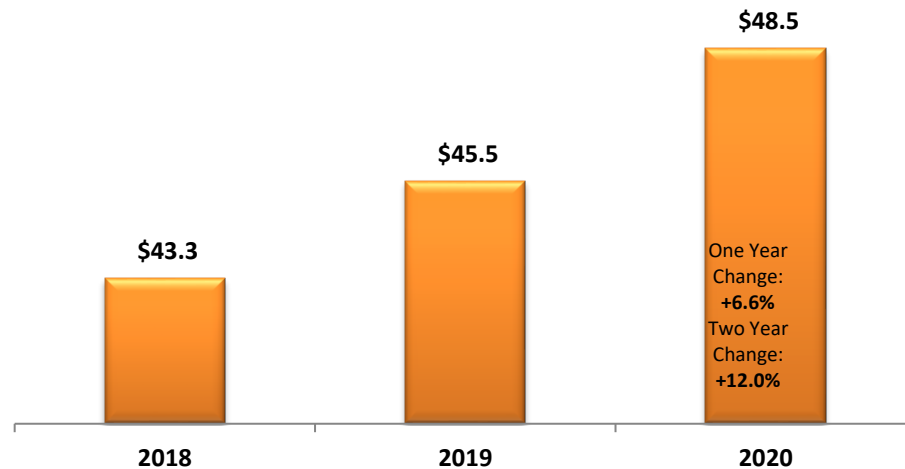


Dollar Volume of Closed Sales (in millions)

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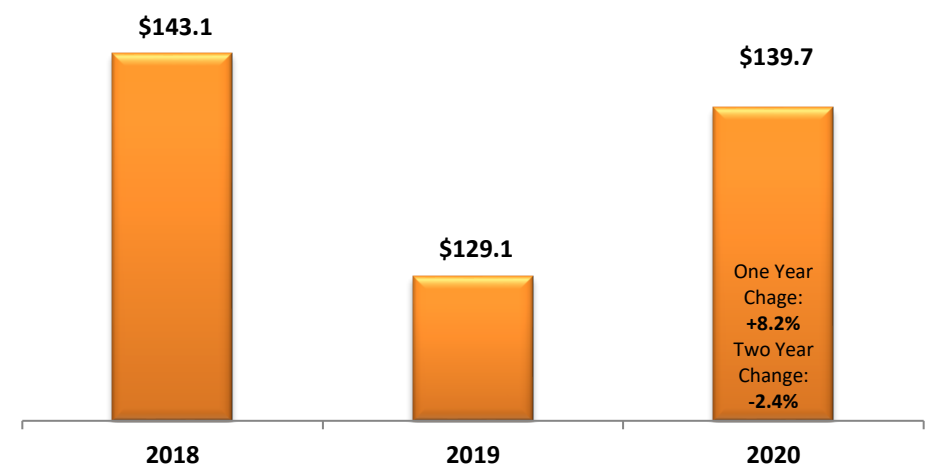


May 2020

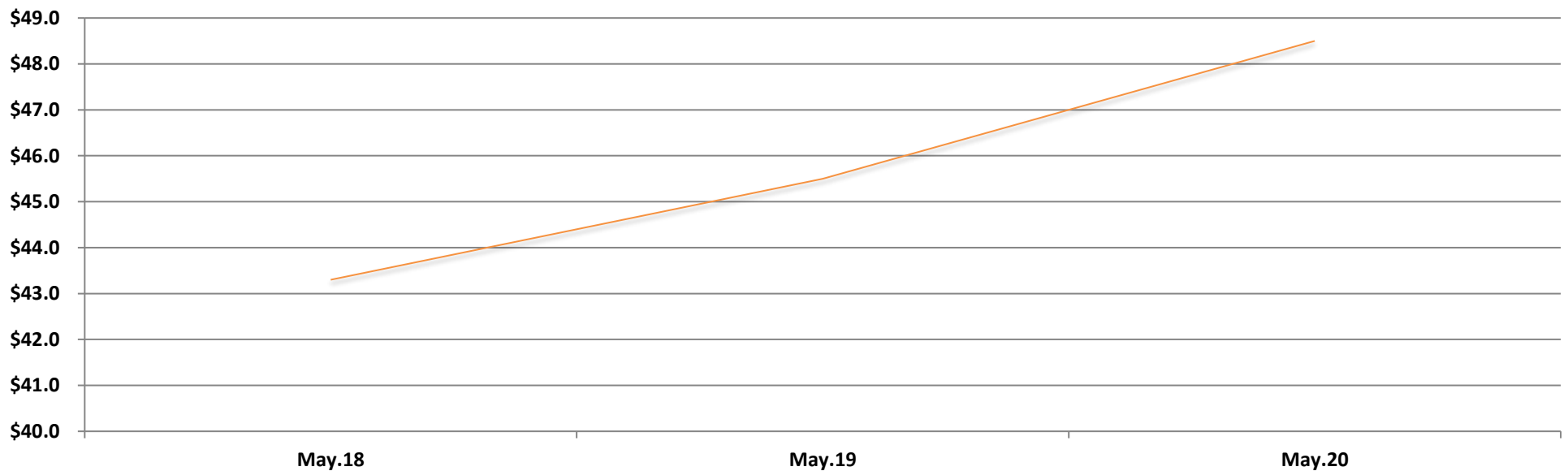


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



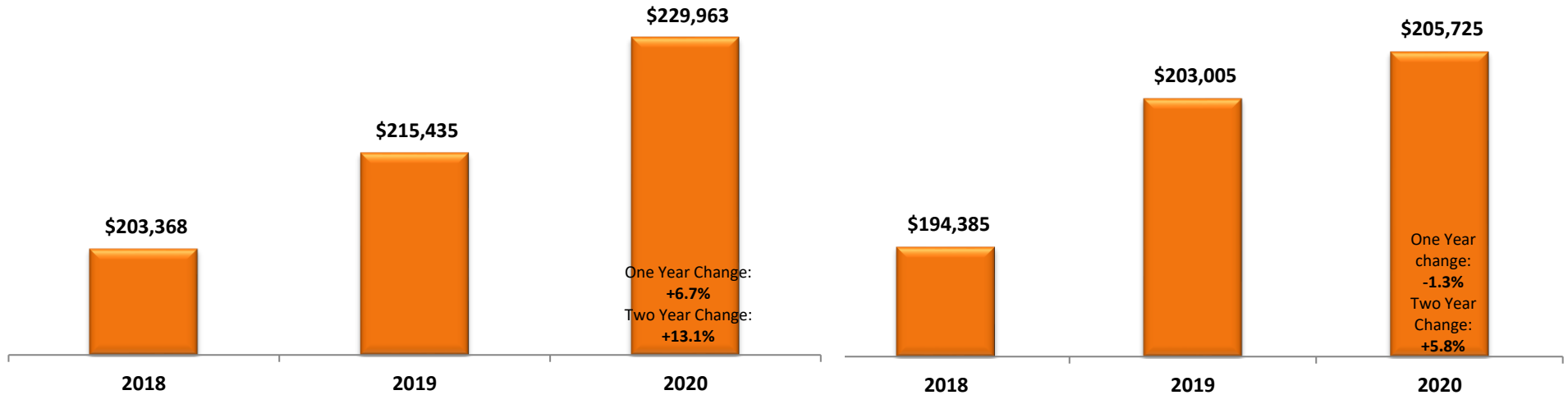
Average Sales Price

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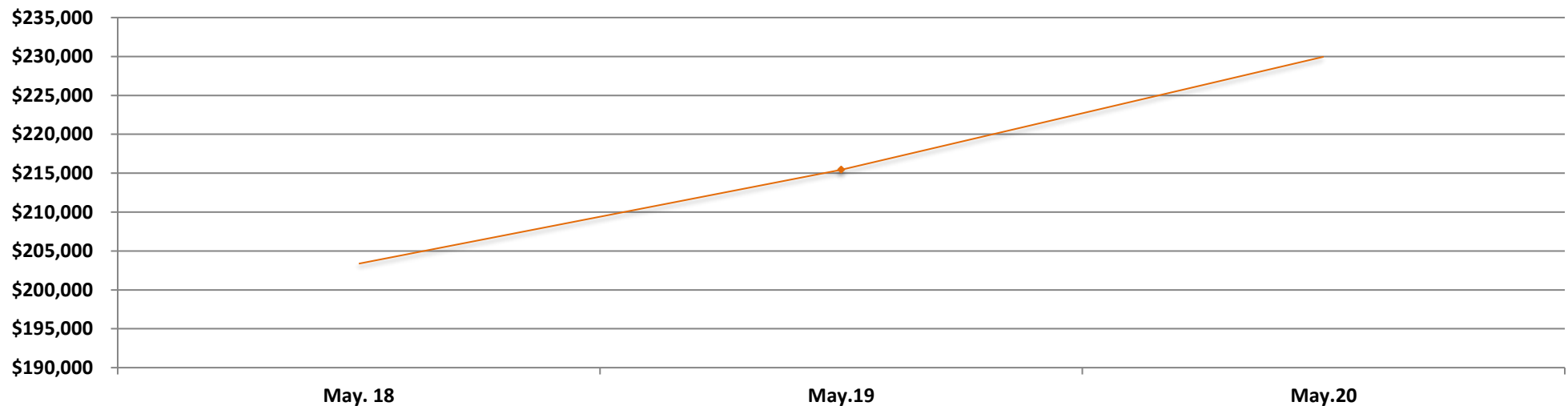
May, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



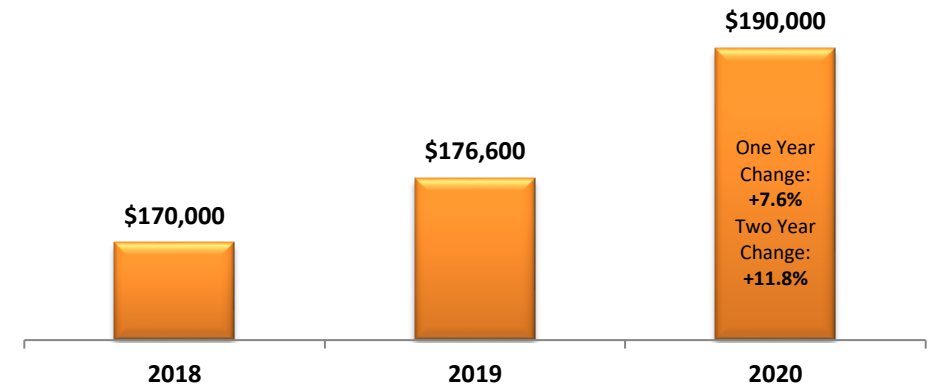
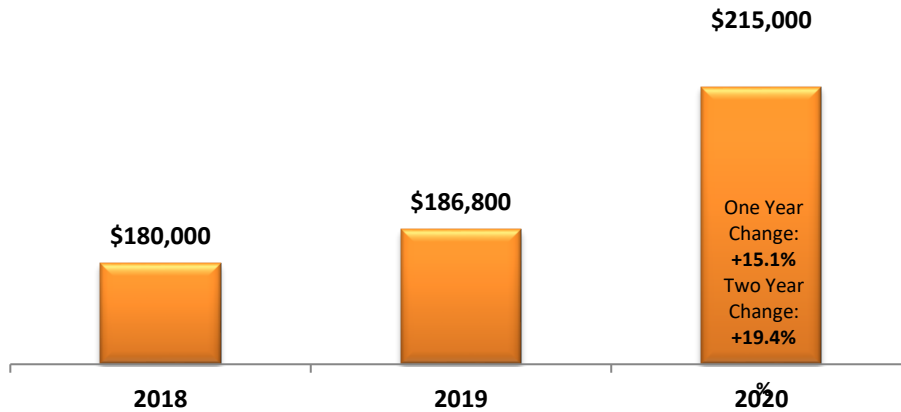
Median Sales Price

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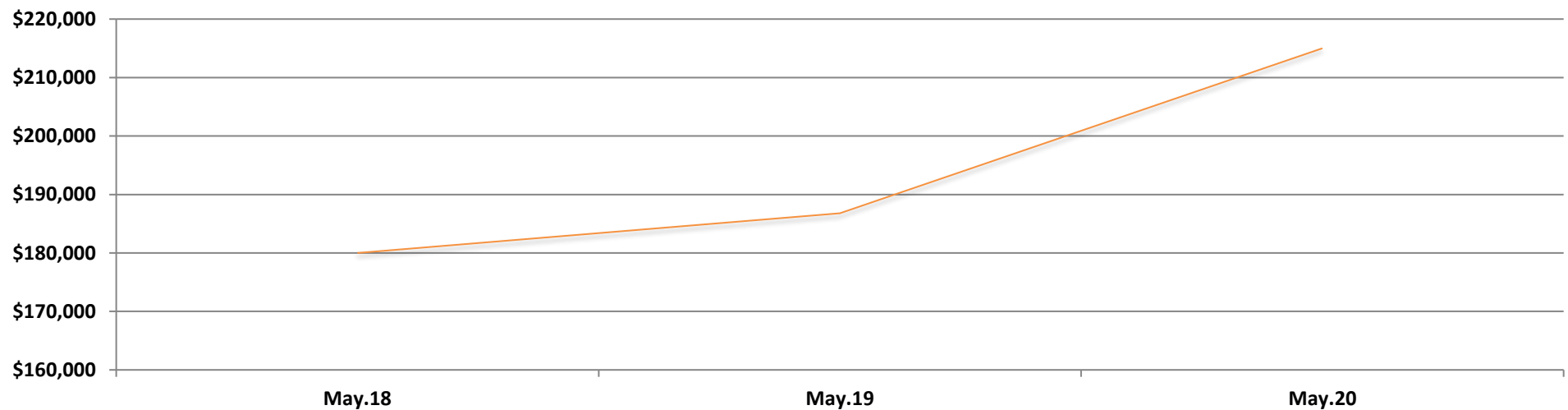
May, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

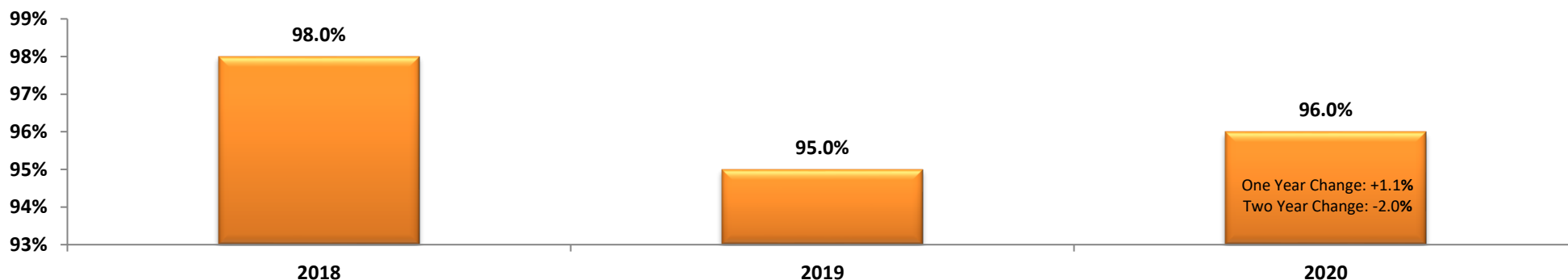
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



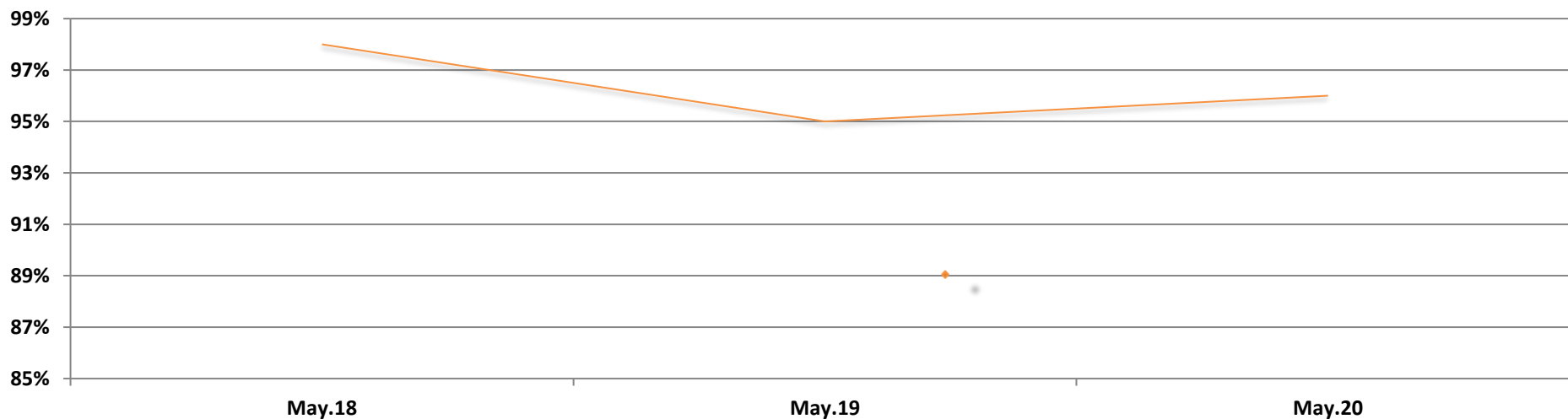
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

May, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



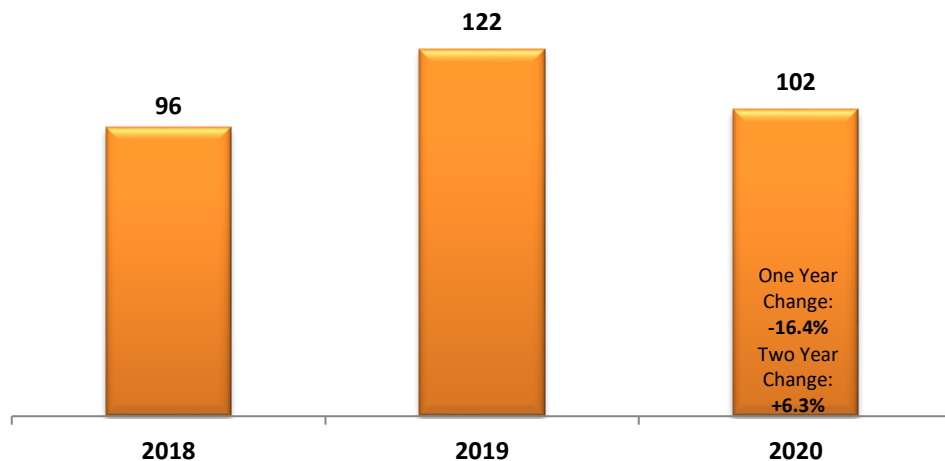
Historical Percent of Original List Price Received at Sale



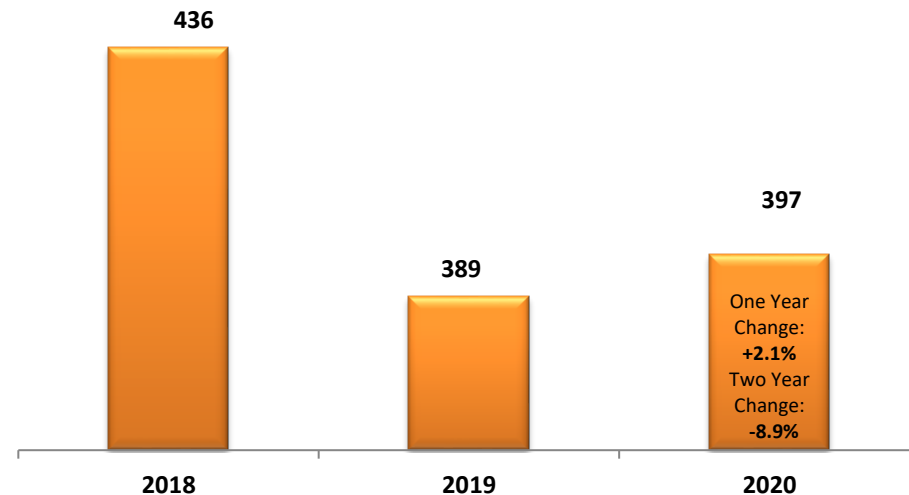
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

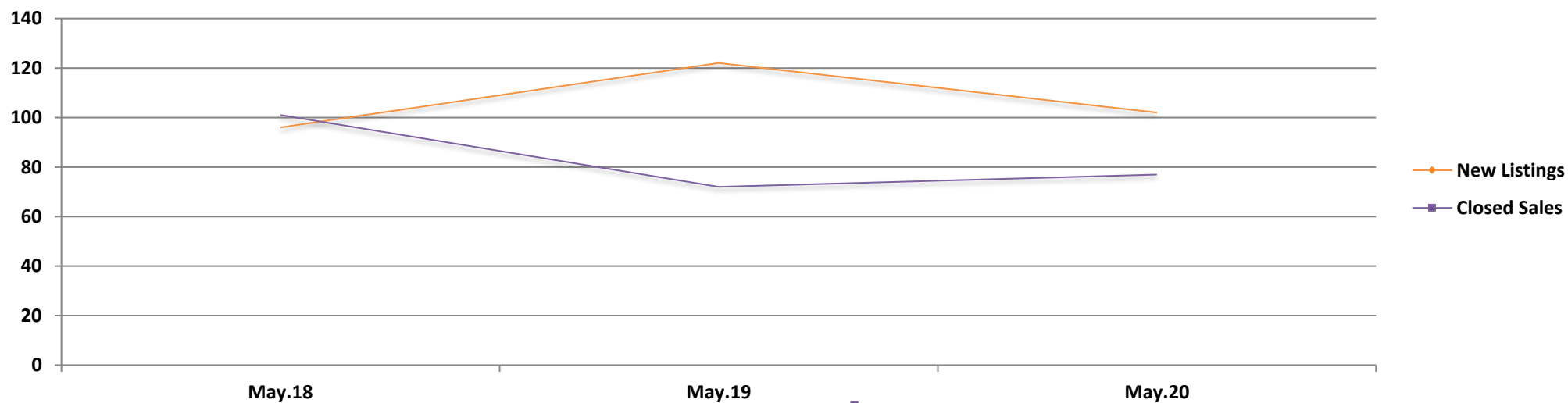
May, 2020



Year to Date



Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

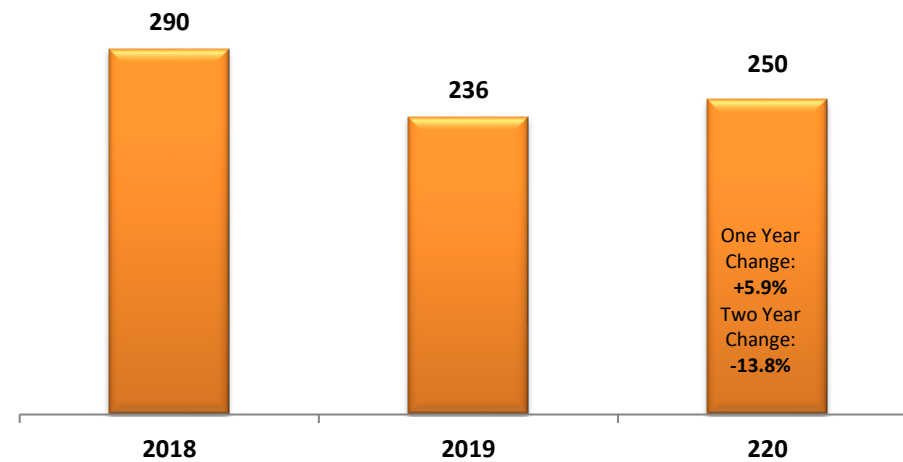
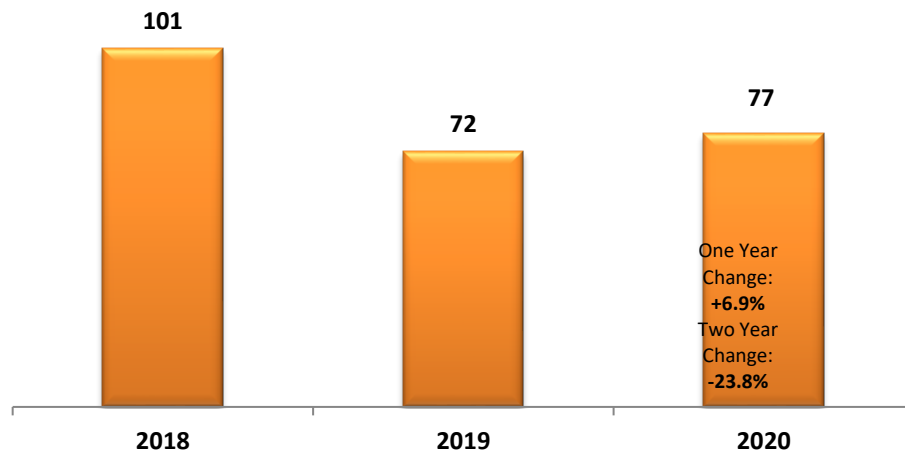
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



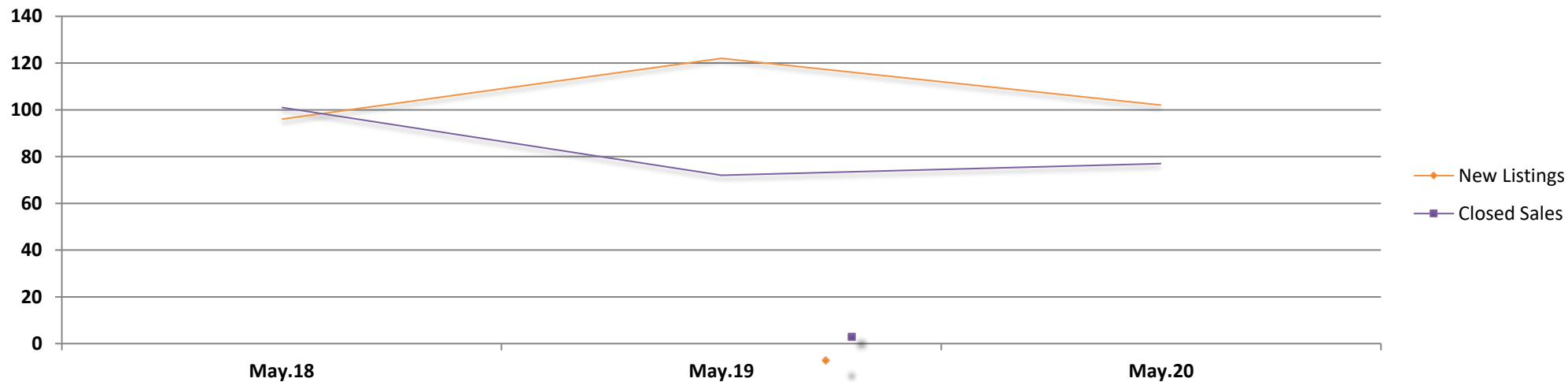
Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals

May, 2020



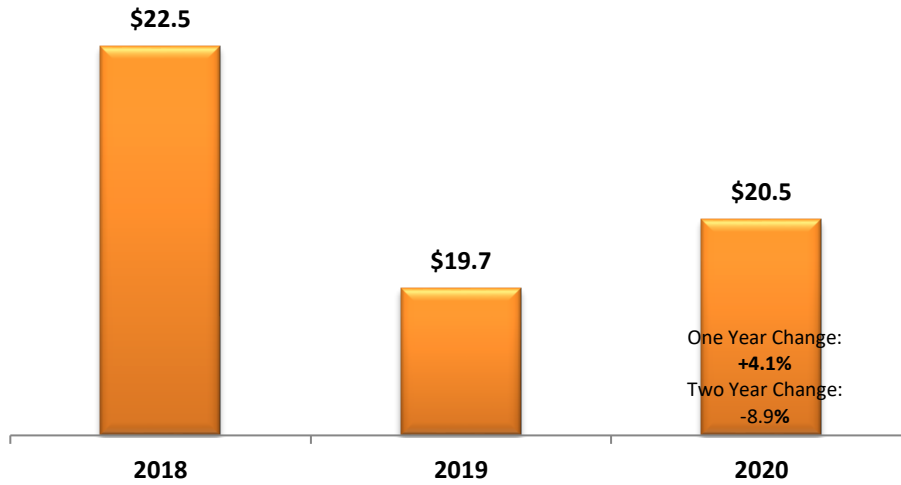
Historical Market Activity



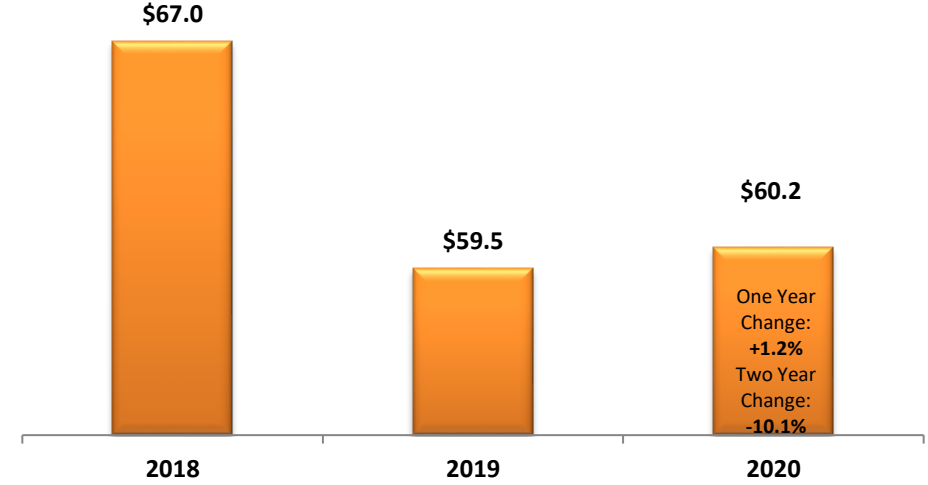
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

May, 2020

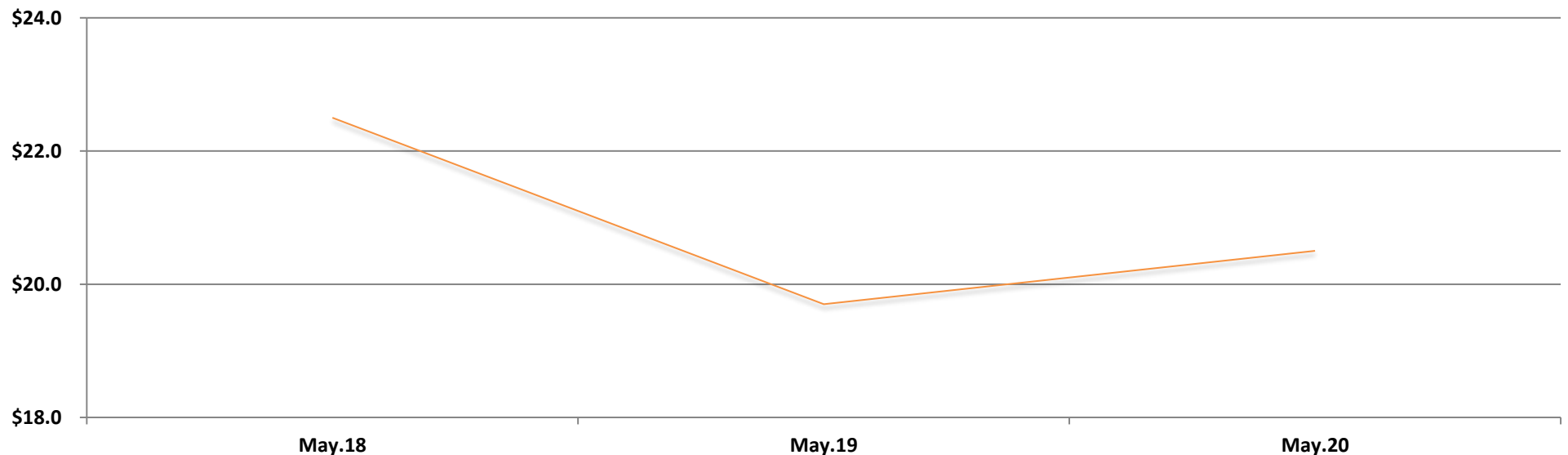


Year to Date



Late Sales recorded in MLS figured in Year to Date Totals

Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

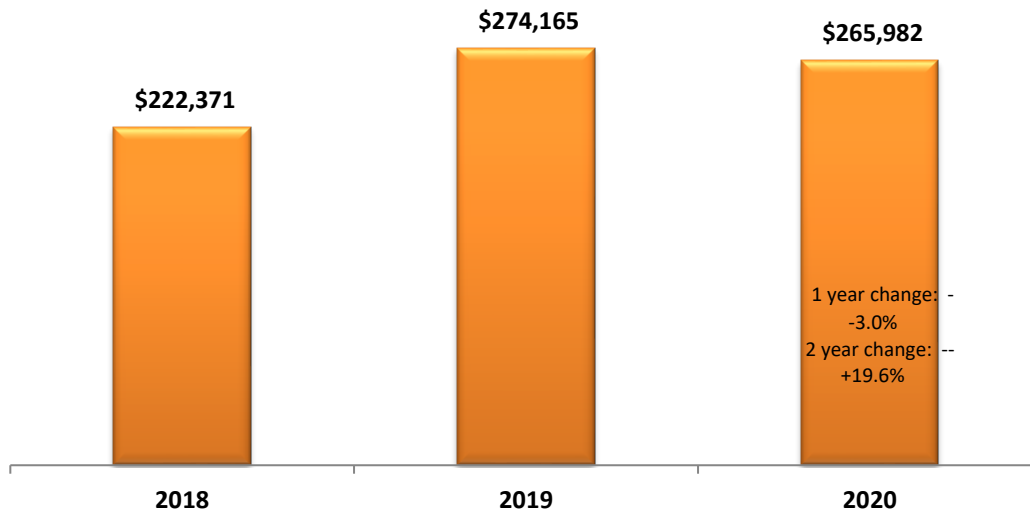
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



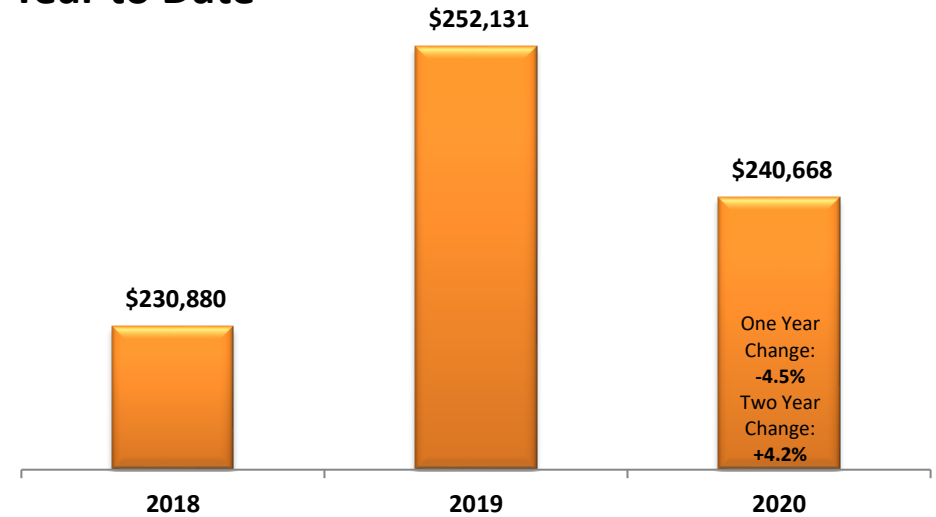
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

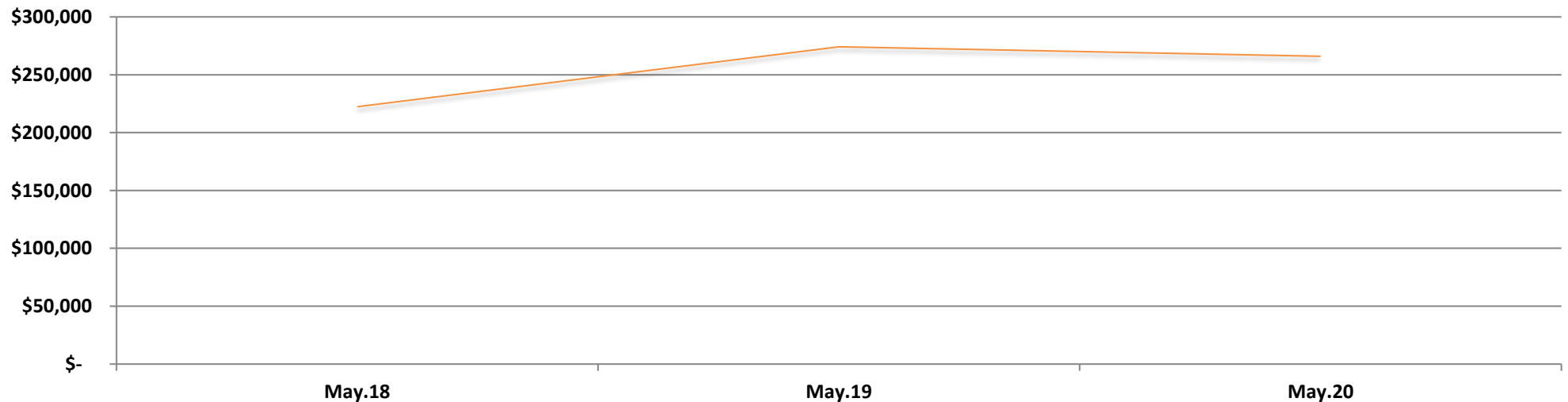
May, 2020



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

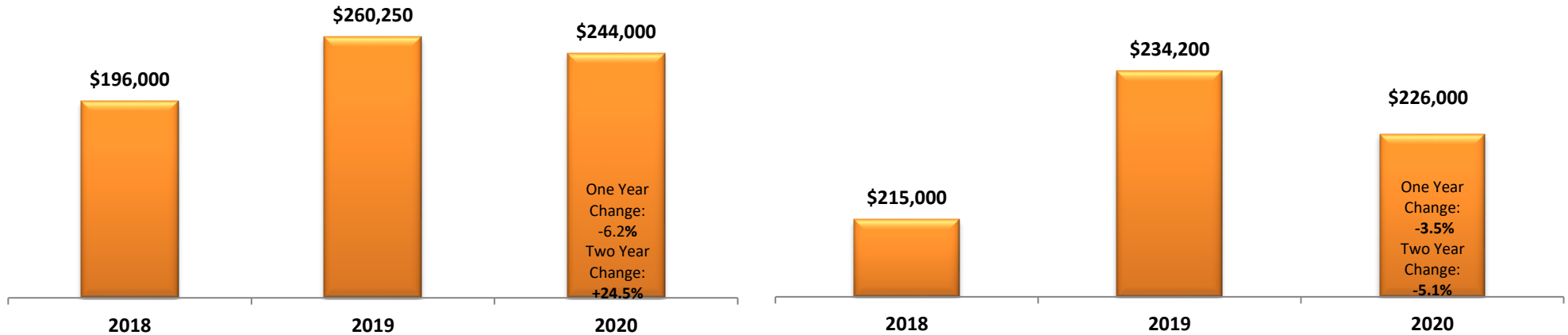


Figures do not take into account seller concessions

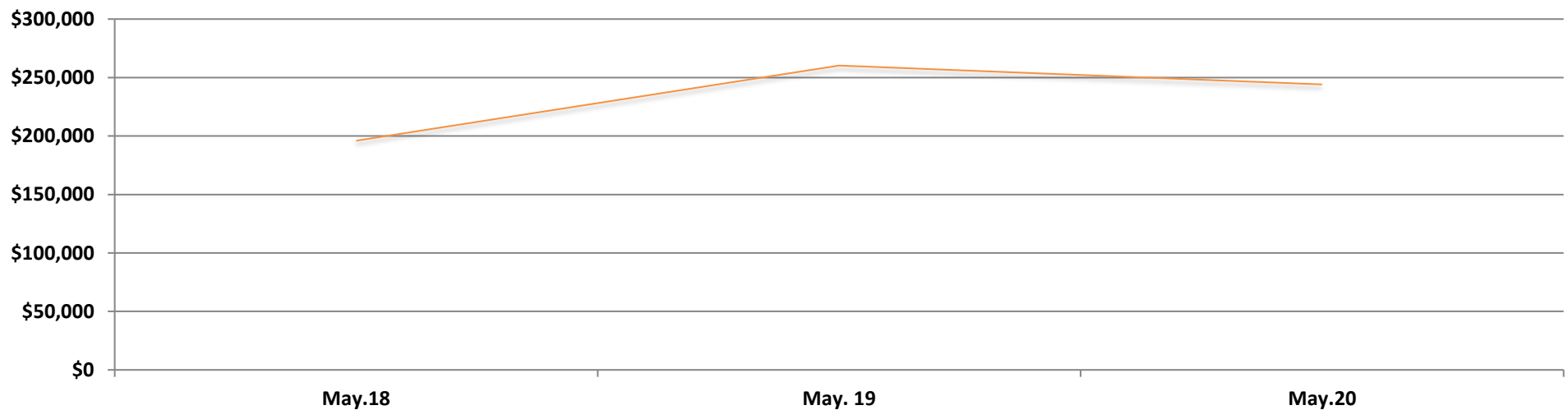
May, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

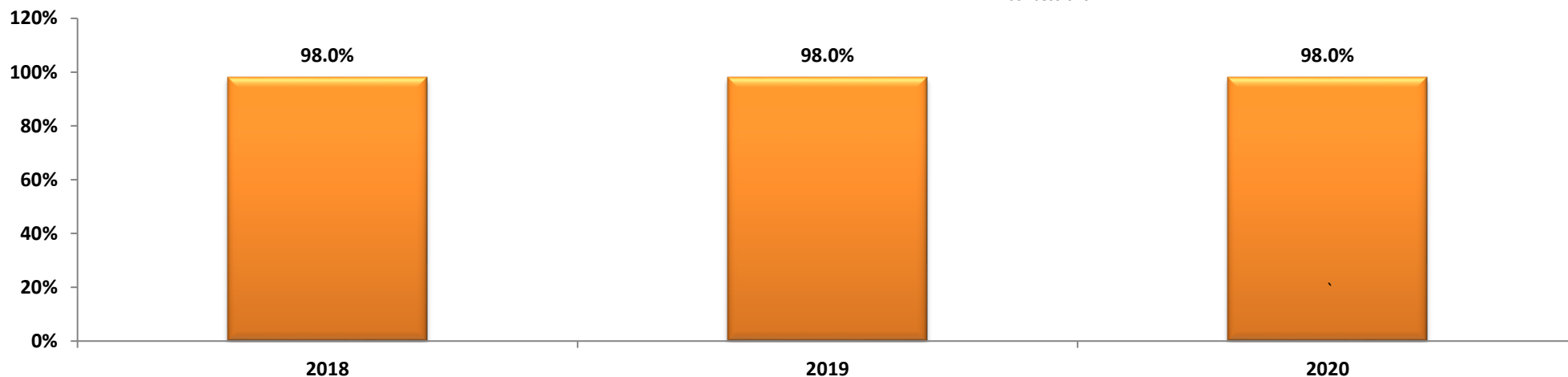
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



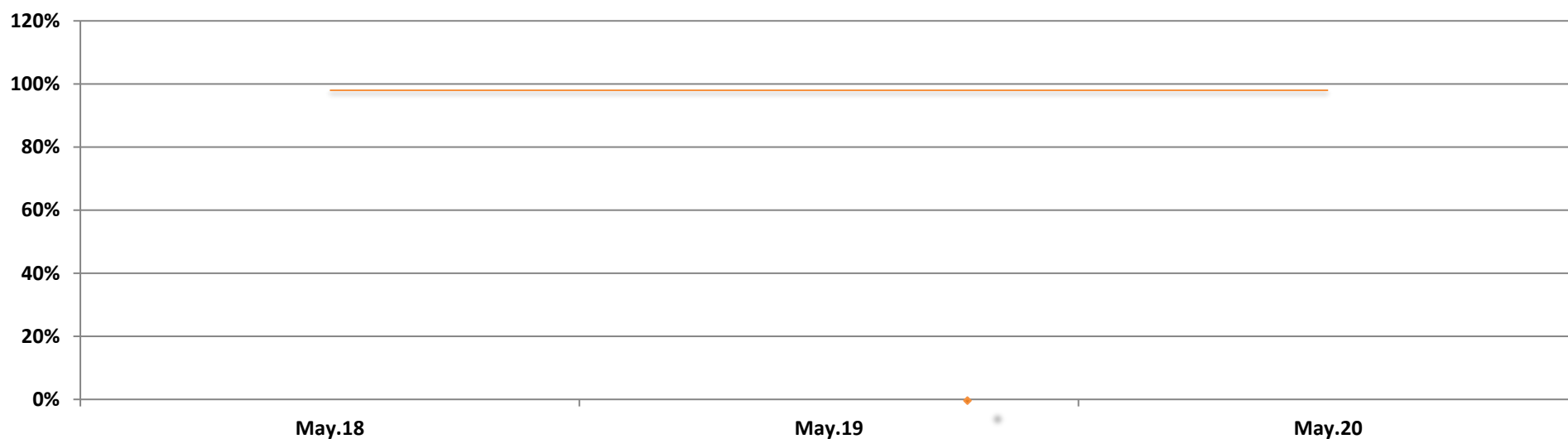
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

April, 2020

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Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

May, 2020

Year to Date

Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	19	8	-57.9%	62	45	-27.4%
Closed Sales	11	16	45.5%	34	52	52.9%
Average Sales Price	\$ 101,318	\$ 178,218	75.9%	\$ 107,525	\$125,585	16.8%
Percent of Original Last Price Received at Sale*	86.0%	93.0%	8.1%	90.0%	91.0%	1.1%
Average Days on Market Until Sale	181	156	-13.8%	274	138	-49.6%
Total Current Inventory**	50	29	-42.0%		.	.
Single-Family Detached Inventory	50	28	-44.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

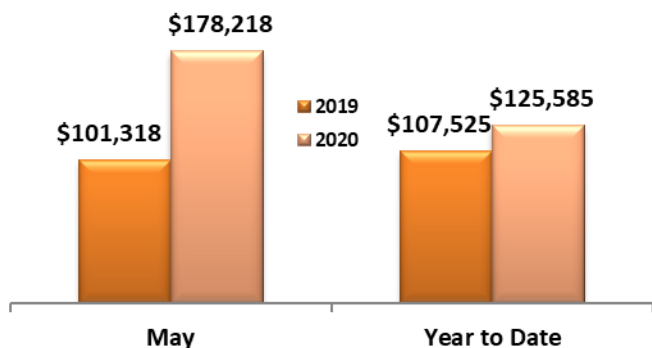
Activity-Most Recent Month



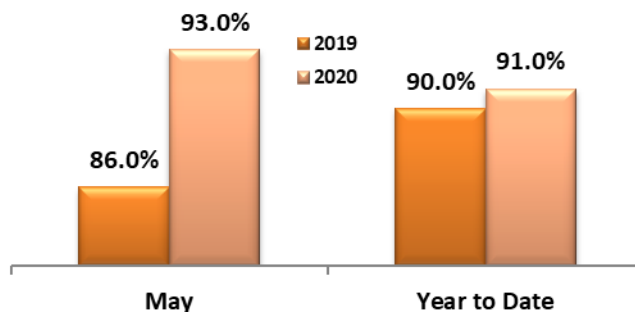
Activity-Year to Date



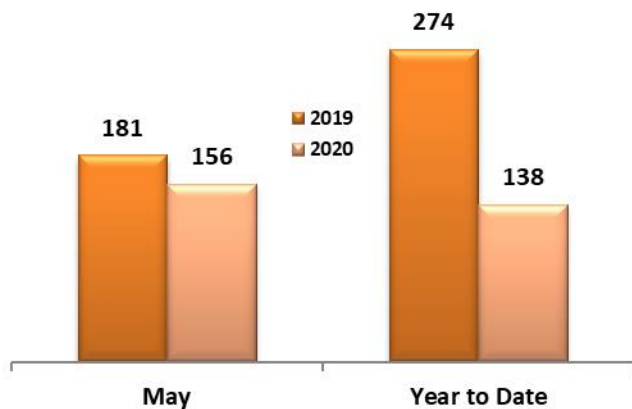
Average Sales Price



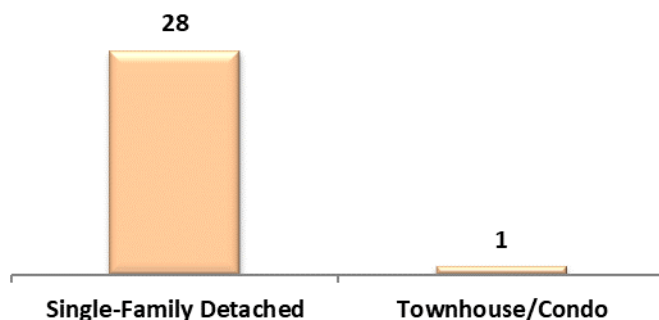
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

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Eagle Lake/Madison Lake

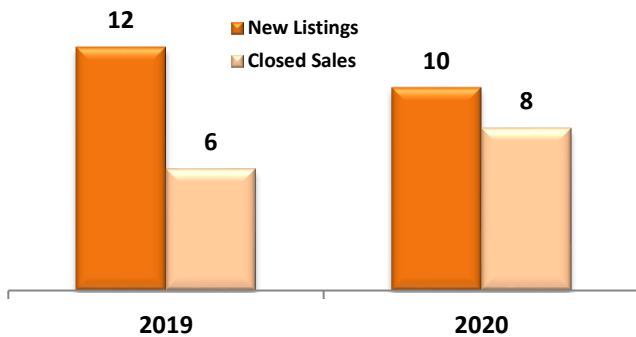
May, 2020

Year to Date

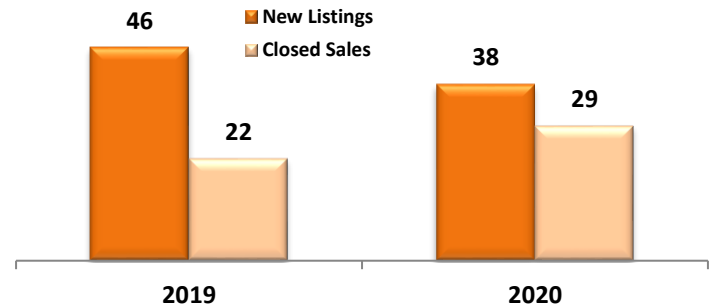
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	10	-16.7%	46	38	-17.4%
Closed Sales	6	8	33.3%	22	29	31.8%
Average Sales Price	\$ 466,133	\$ 349,887	-24.9%	\$ 298,389	\$ 302,236	1.3%
Percent of Original Last Price Received at Sale*	97.0%	93.0%	-4.1%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	54	183	238.9%	110	133	20.9%
Total Current Inventory**	24	17	-29.2%	.	.	.
Single-Family Detached Inventory	20	17	-15.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

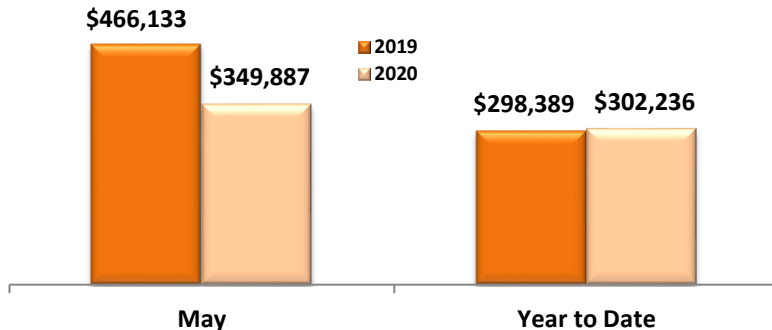
Activity-Most Recent Month



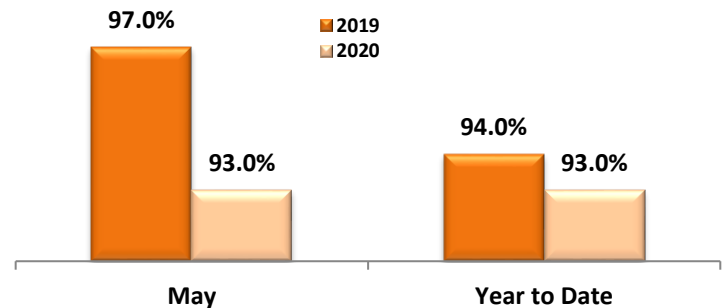
Activity-Year to Date



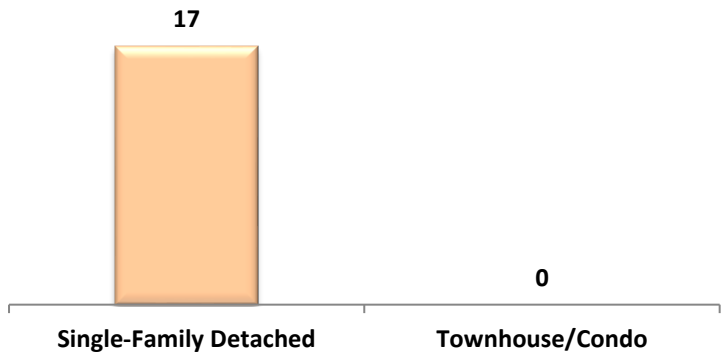
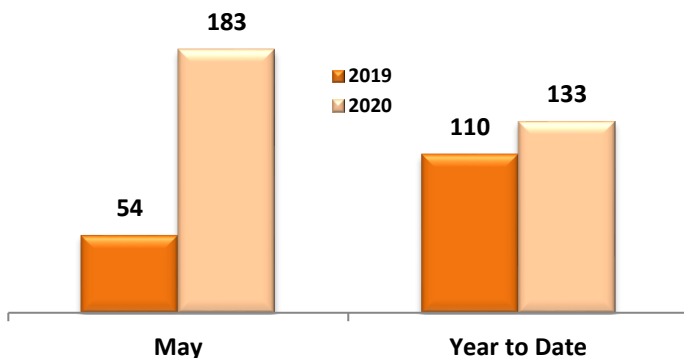
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

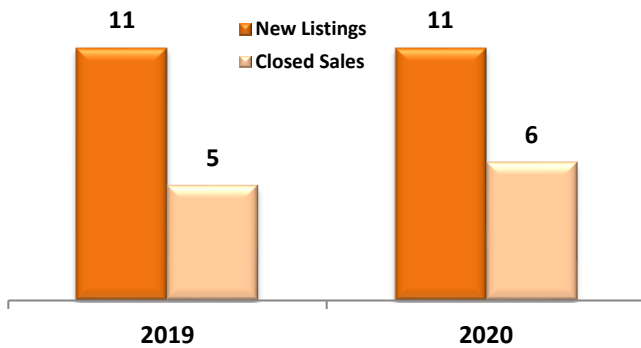
May 2020

Year to Date

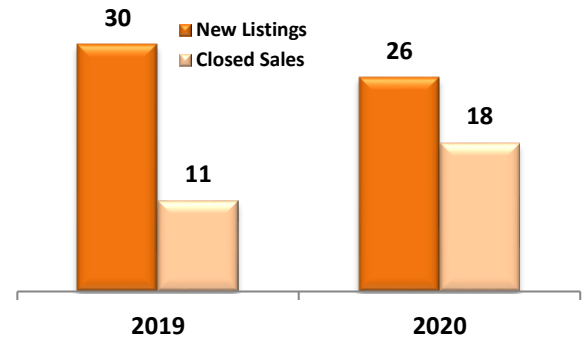
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	11	0.0%	30	26	-13.3%
Closed Sales	5	6	20.0%	11	18	63.6%
Average Sales Price	\$ 135,560	\$ 353,300	160.6%	\$ 191,345	\$ 278,367	45.5%
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	93.0%	91.0%	-2.2%
Average Days on Market Until Sale	78	171	119.2%	113	167	47.8%
Total Current Inventory**	19	8	-57.9%	.	.	.
Single-Family Detached Inventory	18	7	-61.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

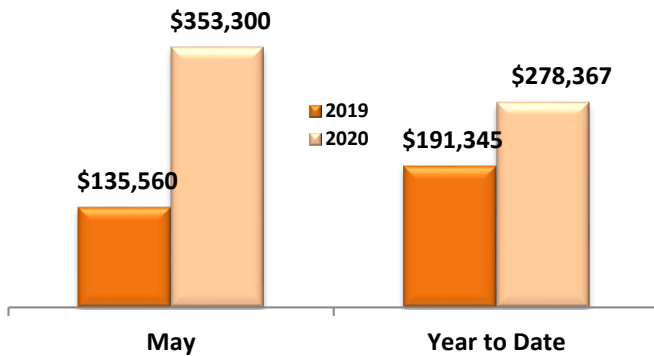
Activity-Most Recent Month



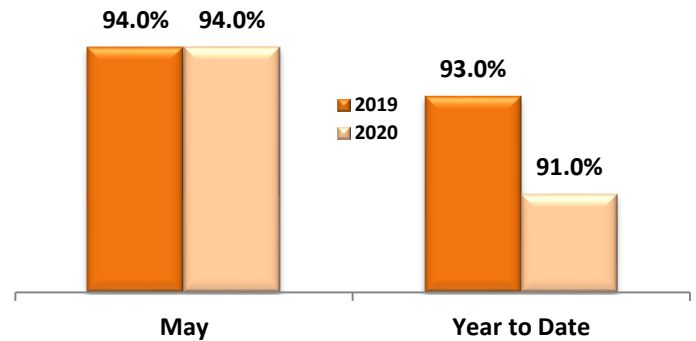
Activity-Year to Date



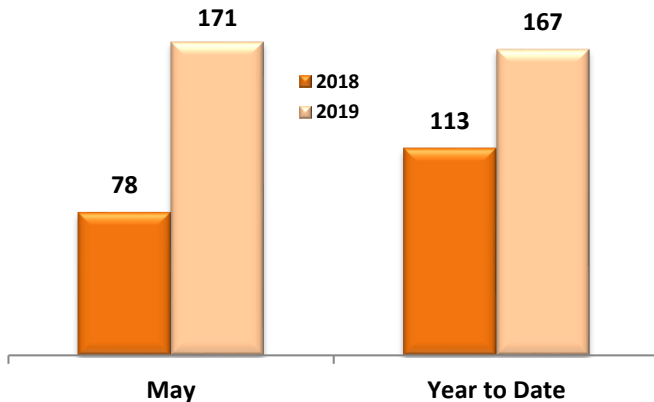
Average Sales Price



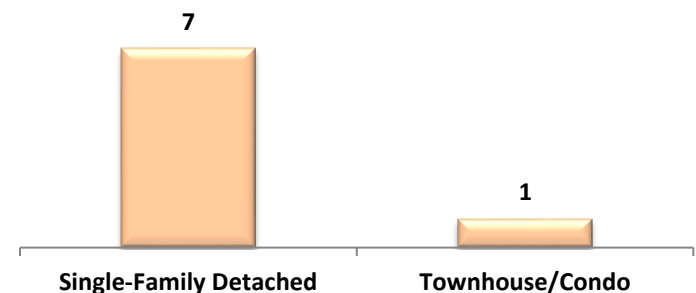
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lake Crystal

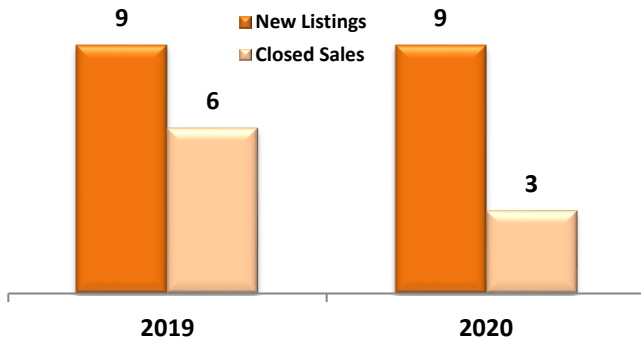
May 2020

Year to Date

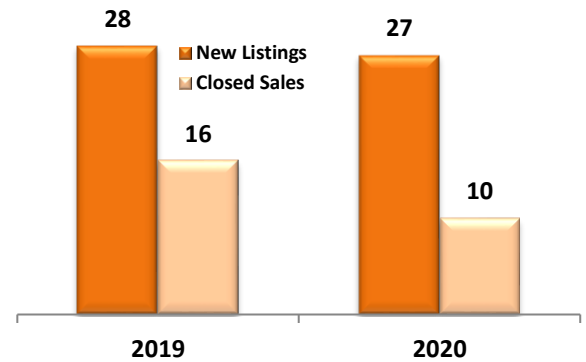
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	9	0.0%	28	27	-3.6%
Closed Sales	6	3	-50.0%	16	10	-37.5%
Average Sales Price	\$ 144,341	\$ 156,633	8.5%	\$ 210,987	\$ 167,189	-20.8%
Percent of Original Last Price Received at Sale*	94.0%	99.0%	5.3%	94.0%	98.0%	4.3%
Average Days on Market Until Sale	63	66	4.8%	106	79	-25.5%
Total Current Inventory**	8	8	0.0%	.	.	.
Single-Family Detached Inventory	8	8	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

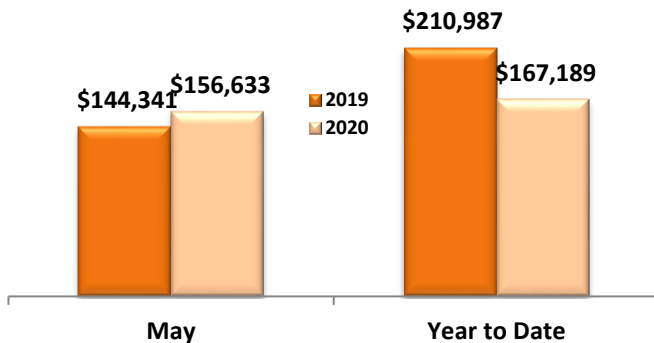
Activity-Most Recent Month



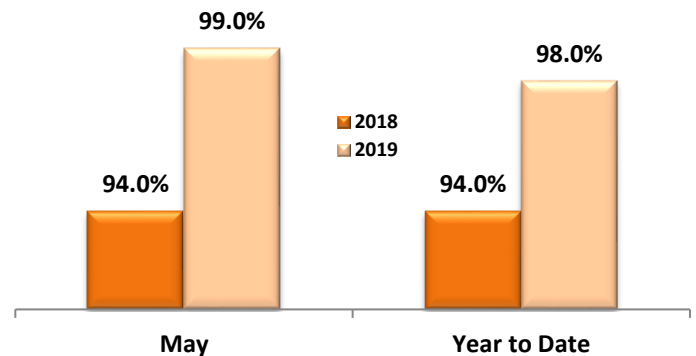
Activity-Year to Date



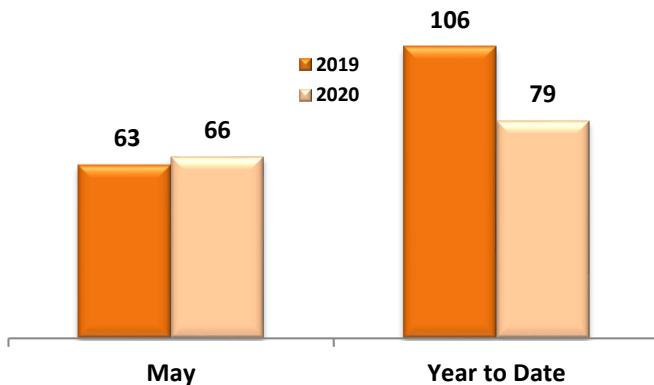
Average Sales Price



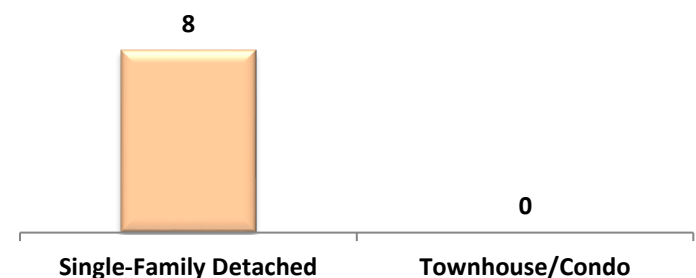
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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LeSueur/LeCenter/Henderson

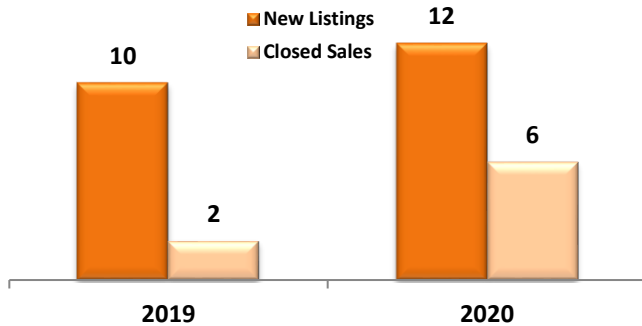
May 2020

Year to Date

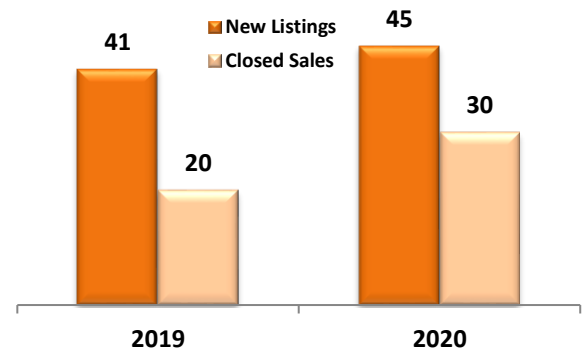
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	10	12	20.0%	41	45	9.8%
Closed Sales	2	6	200.0%	20	30	50.0%
Average Sales Price	\$ 225,250	\$ 222,700	-1.1%	\$ 172,037	\$ 187,533	9.0%
Percent of Original Last Price Received at Sale*	101.0%	97.0%	-4.0%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	97	126	29.9%	103	111	7.8%
Total Current Inventory**	22	15	-31.8%	.	.	.
Single-Family Detached Inventory	22	15	-31.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

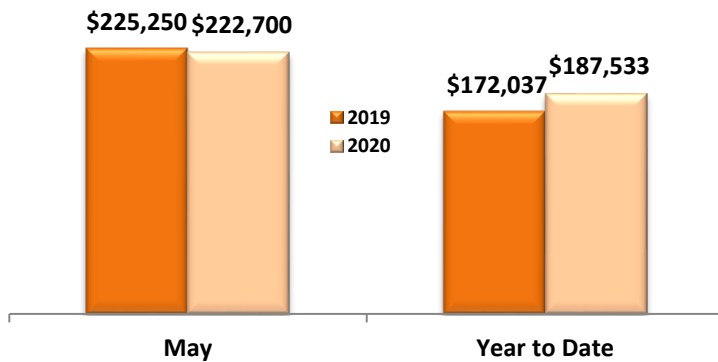
Activity-Most Recent Month



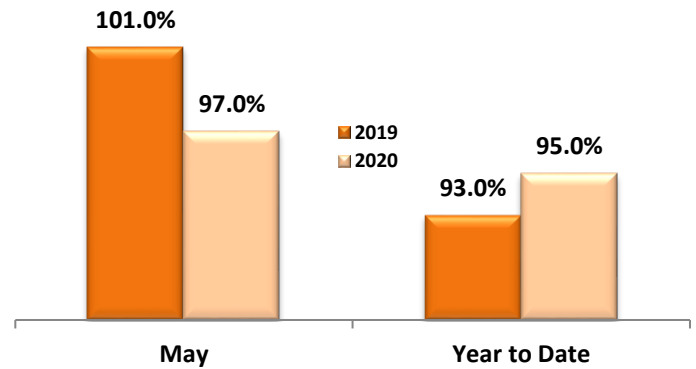
Activity-Year to Date



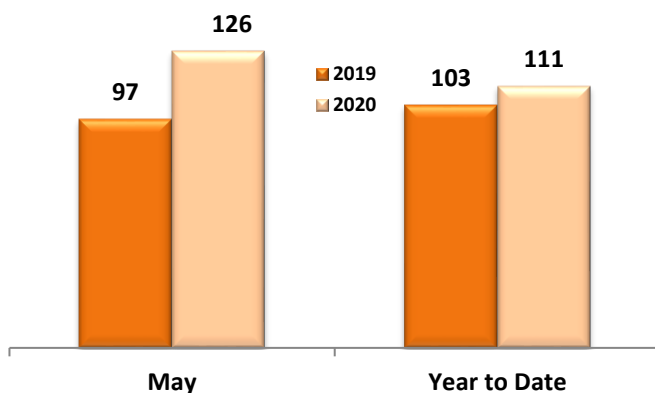
Average Sales Price



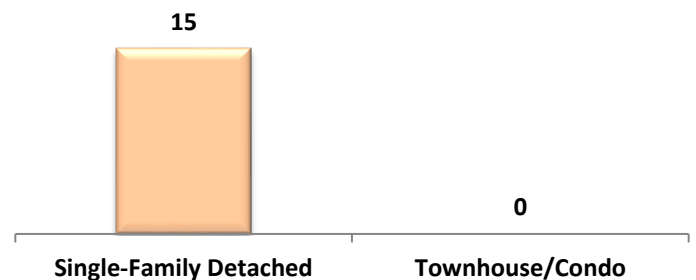
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

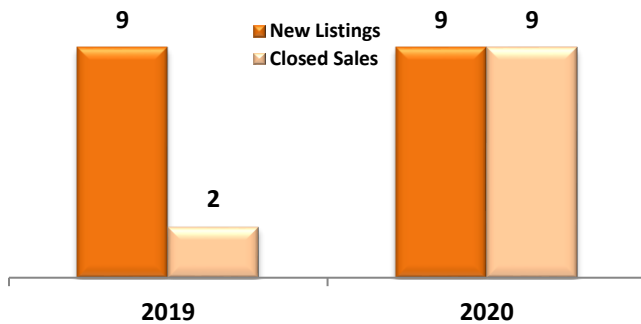
May 2020

Year to Date

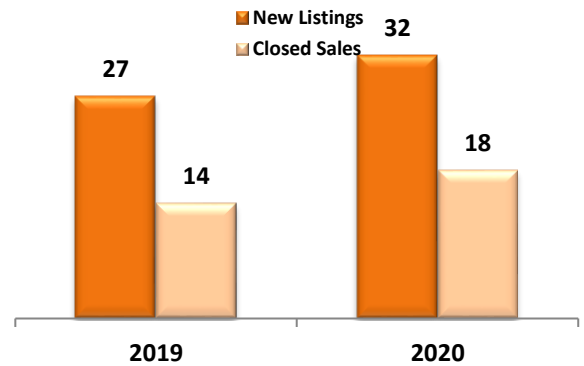
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	9	0.0%	27	32	18.5%
Closed Sales	2	9	350.0%	14	18	28.6%
Average Sales Price	\$ 159,950	\$ 184,833	15.6%	\$ 149,757	\$ 171,666	14.6%
Percent of Original List Price Received at Sale*	96.0%	100.0%	4.2%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	101	69	-31.7%	78	81	3.8%
Total Current Inventory**	3	2	-33.3%	.	.	.
Single-Family Detached Inventory	3	2	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

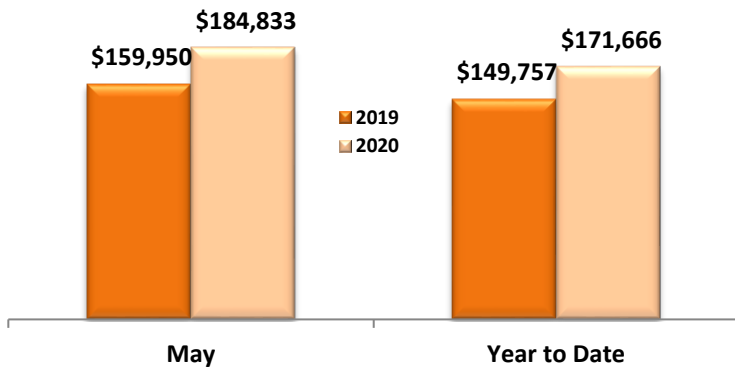
Activity-Most Recent Month



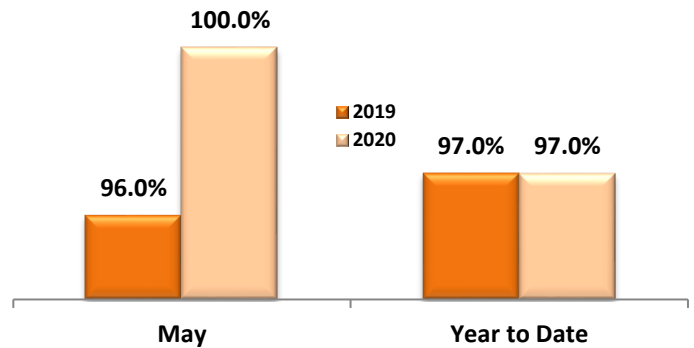
Activity-Year to Date



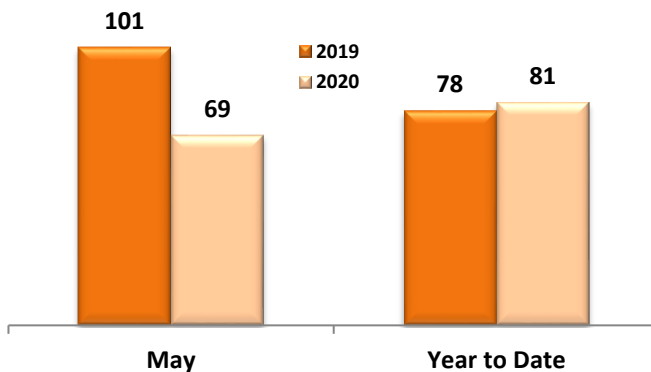
Average Sales Price



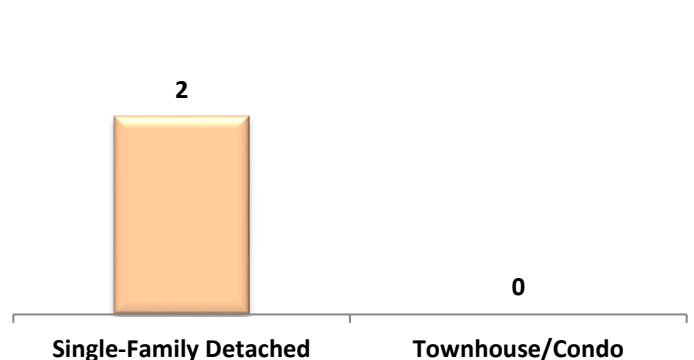
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Madelia/St. James

May 2020

Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	9	-25.0%	35	38	8.6%
Closed Sales	8	7	-12.5%	28	23	-17.9%
Average Sales Price	\$ 95,062	\$97,771	2.8%	\$ 98,328	\$100,676	2.4%
Percent of Original Last Price Received at Sale*	90.0%	86.0%	-4.4%	90.0%	94.0%	4.4%
Average Days on Market Until Sale	176	201	14.2%	142	154	8.5%
Total Current Inventory**	30	38	26.7%	.	.	.
Single-Family Detached Inventory	29	37	27.6%	.	.	.

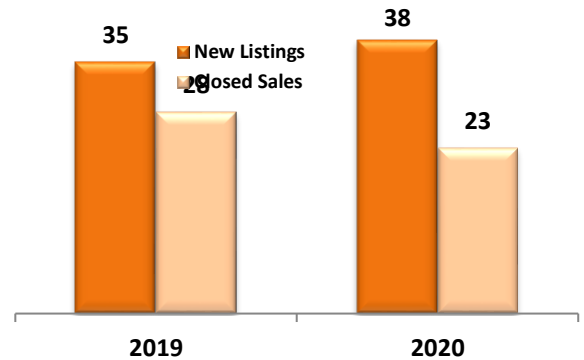
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

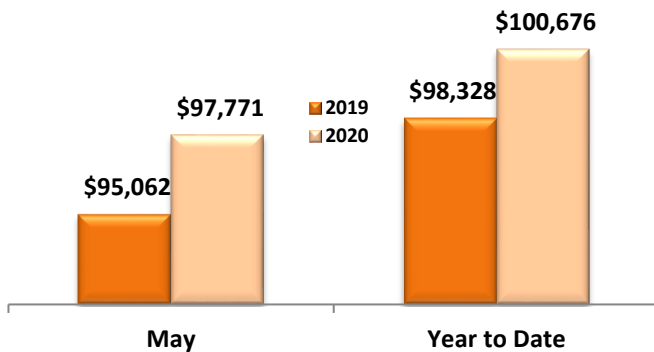
Activity-Most Recent Month



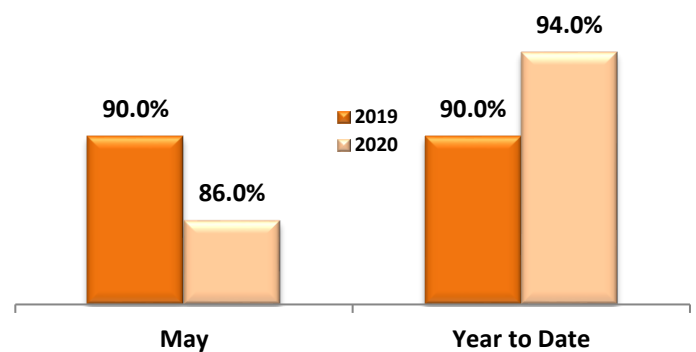
Activity-Year to Date



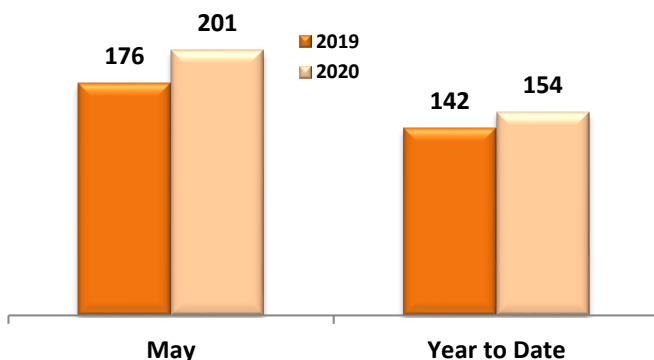
Average Sales Price



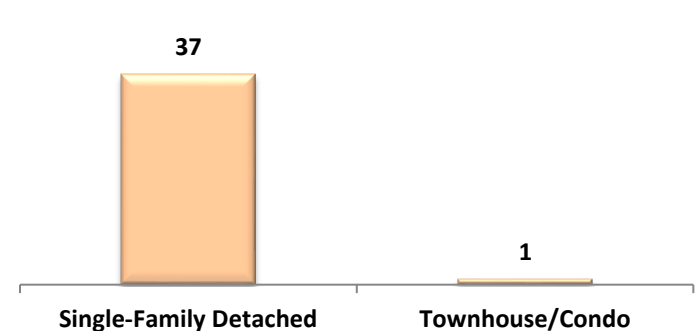
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

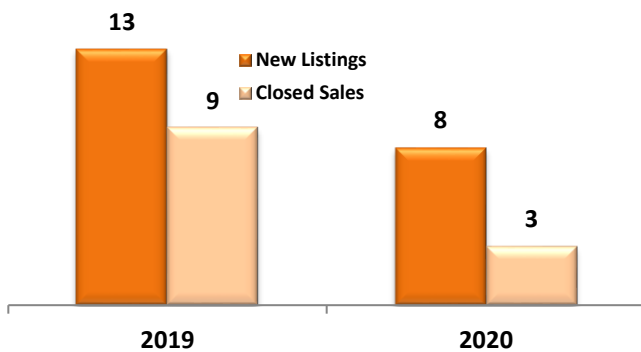
May 2020

Year to Date

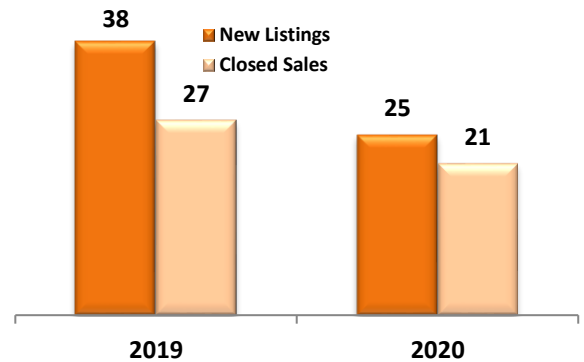
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	13	8	-38.5%	38	25	-34.2%
Closed Sales	9	3	-66.7%	27	21	-22.2%
Average Sales Price	\$ 142,155	\$ 143,666	1.1%	\$ 143,091	\$ 143,641	0.4%
Percent of Original Last Price Received at Sale*	98.0%	97.0%	-1.0%	94.0%	92.0%	-2.1%
Average Days on Market Until Sale	99	98	-1.0%	104	101	-2.9%
Total Current Inventory**	13	3	-76.9%	.	.	.
Single-Family Detached Inventory	12	3	-75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

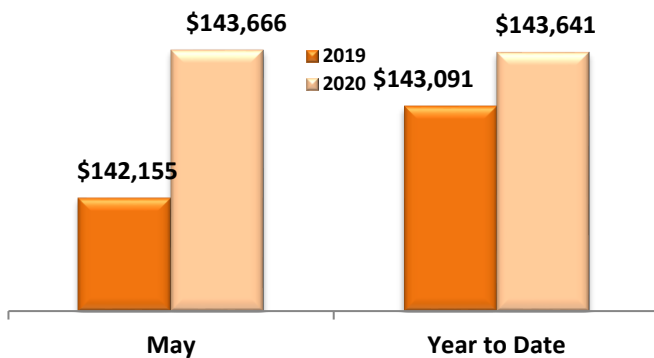
Activity-Most Recent Month



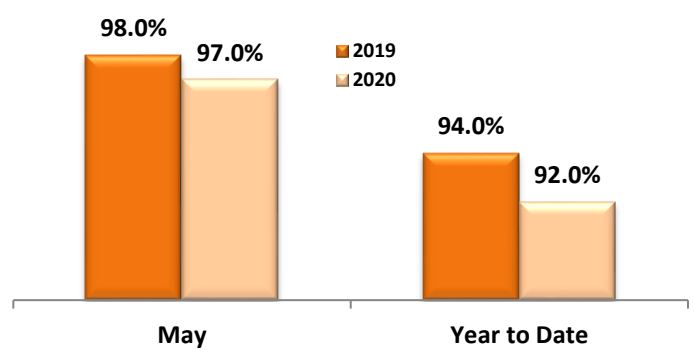
Activity-Year to Date



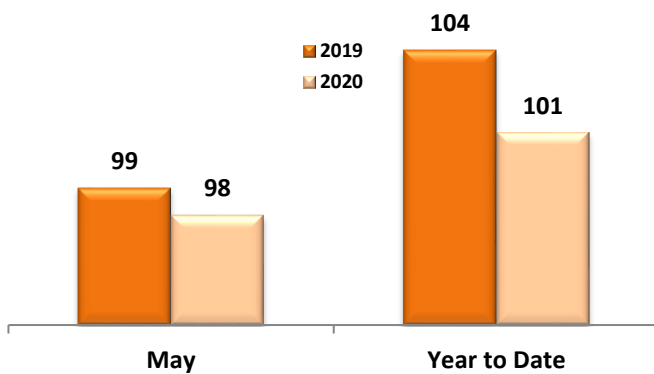
Average Sales Price



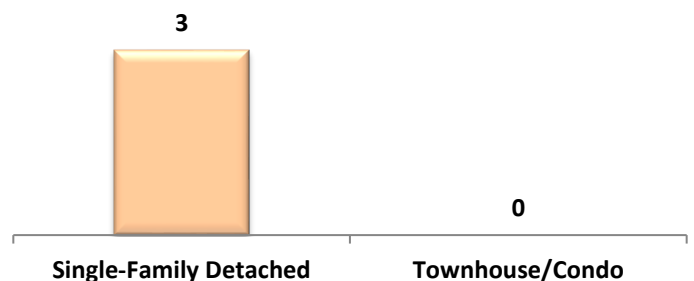
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Hilltop

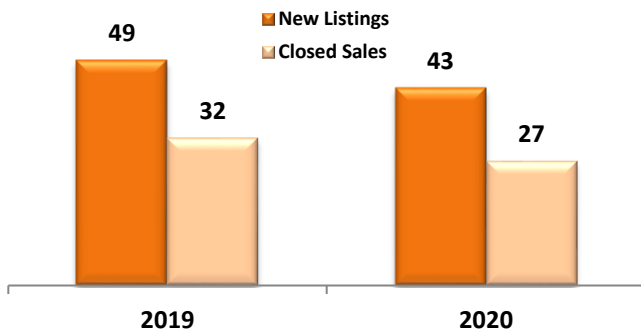
May, 2020

Year to Date

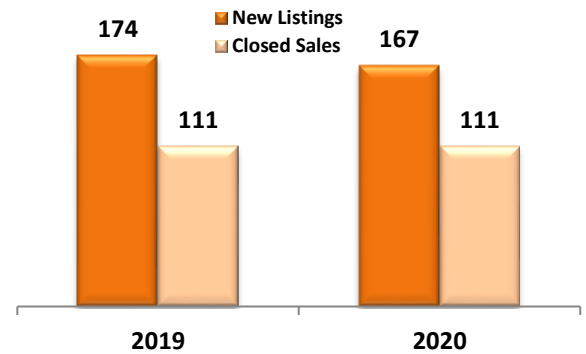
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	49	43	-12.2%	174	167	-4.0%
Closed Sales	32	27	-15.6%	111	111	0.0%
Average Sales Price	\$ 245,527	\$ 265,841	8.3%	\$ 251,024	\$ 250,711	-0.1%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	114	106	-7.0%	111	106	-4.5%
Total Current Inventory**	72	61	-15.3%	.	.	.
Single-Family Detached Inventory	47	37	-21.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

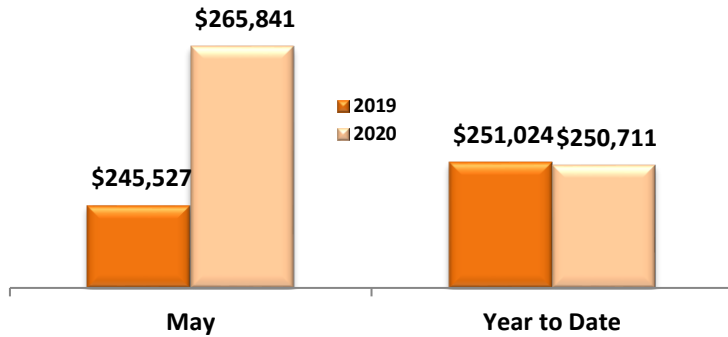
Activity-Most Recent Month



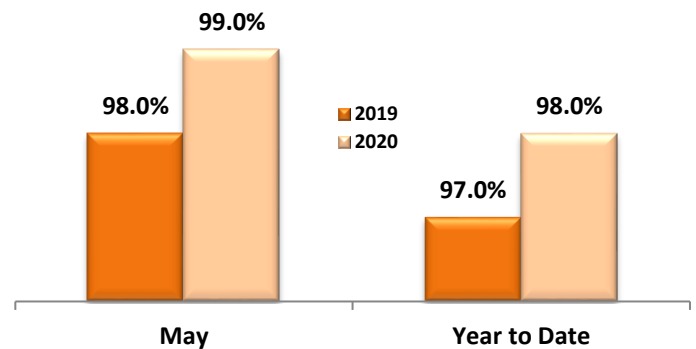
Activity-Year to Date



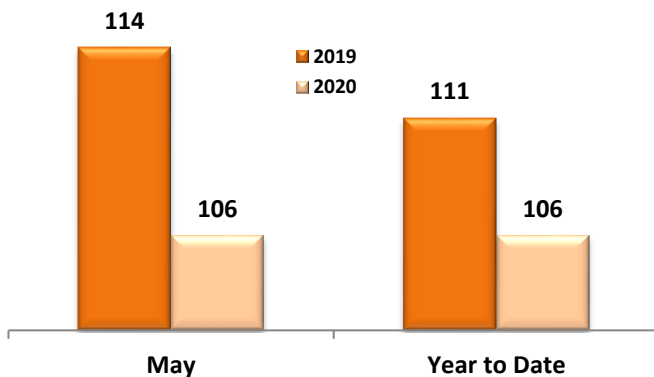
Average Sales Price



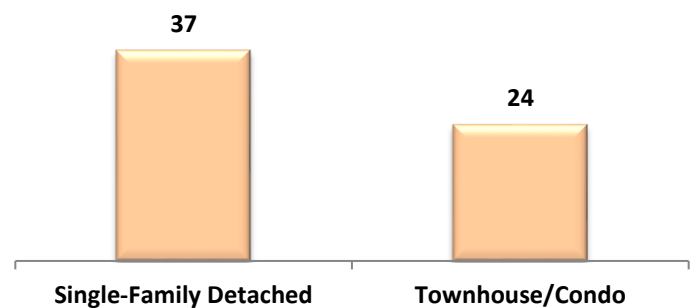
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

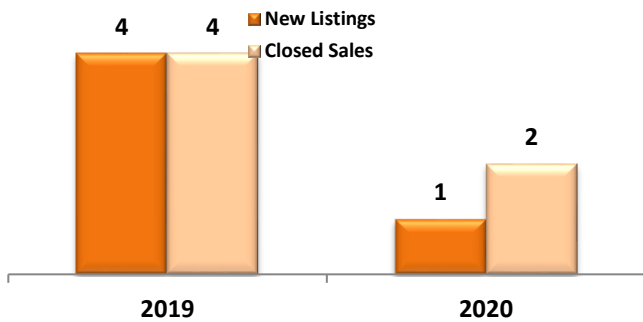
May 2020

Year to Date

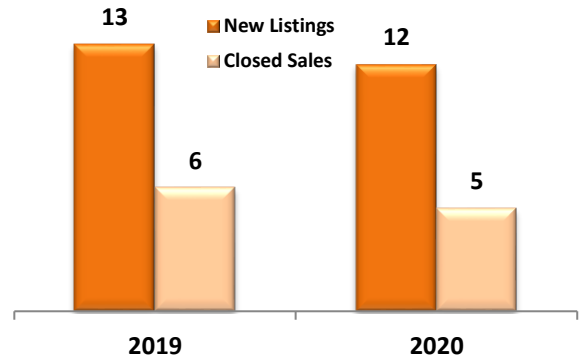
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	1	-75.0%	13	12	-7.7%
Closed Sales	4	2	-50.0%	6	5	-16.7%
Average Sales Price	\$ 427,125	\$ 299,000	-30.0%	\$ 391,833	\$ 331,600	-15.4%
Percent of Original Last Price Received at Sale*	95.0%	103.0%	8.4%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	106	38	-64.2%	99	141	42.4%
Total Current Inventory**	9	11	22.2%	.	.	.
Single-Family Detached Inventory	9	11	22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

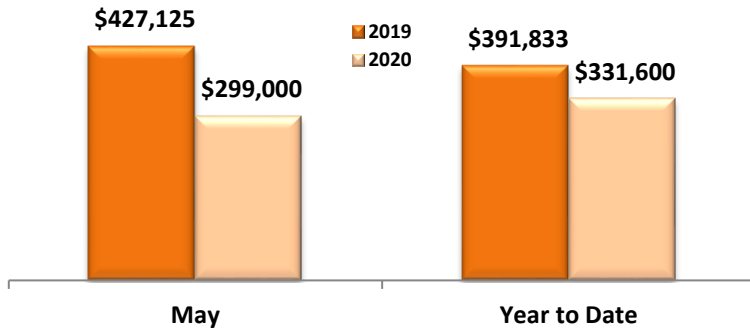
Activity-Most Recent Month



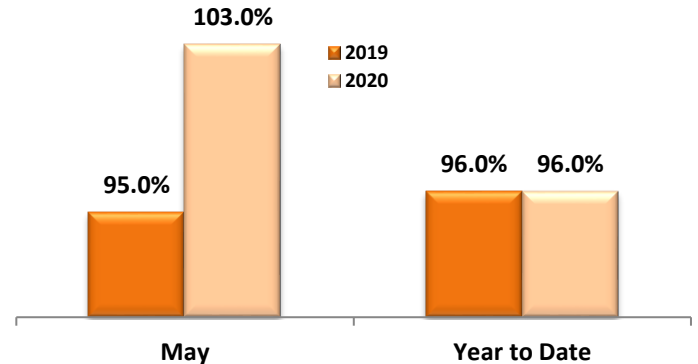
Activity-Year to Date



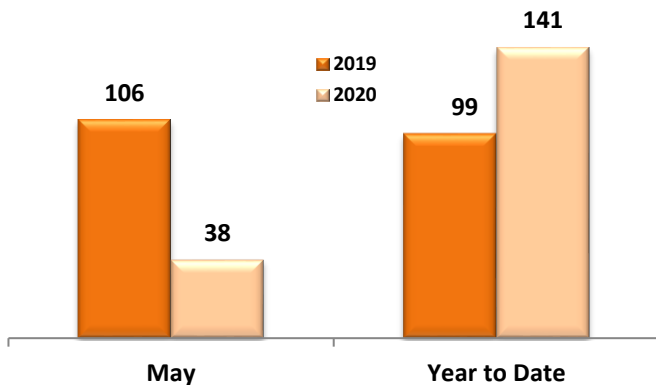
Average Sales Price



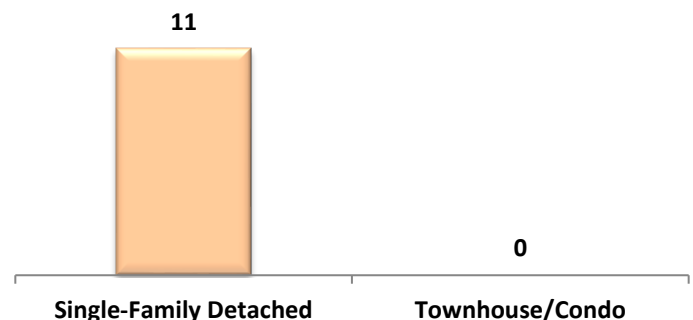
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

May 2020

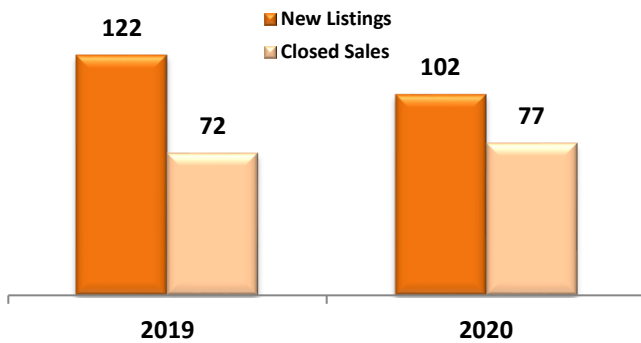
Year to Date

Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	122	102	-16.4%	389	397	2.1%
Closed Sales	72	77	6.9%	236	250	5.9%
Average Sales Price	\$ 274,165	\$ 265,982	-3.0%	\$ 252,131	\$ 240,668	-4.5%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	116	94	-19.0%	111	102	-8.1%
Total Current Inventory**	158	168	6.3%	.	.	.
Single-Family Detached Inventory	123	136	10.6%	.	.	.

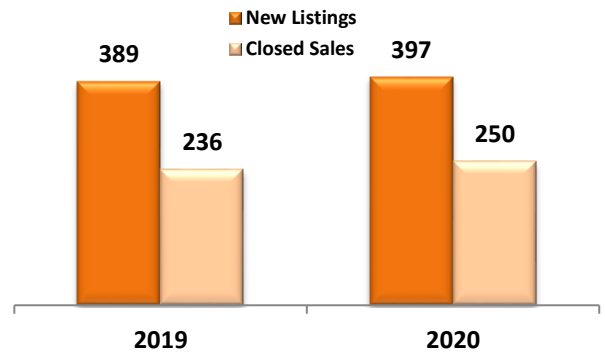
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

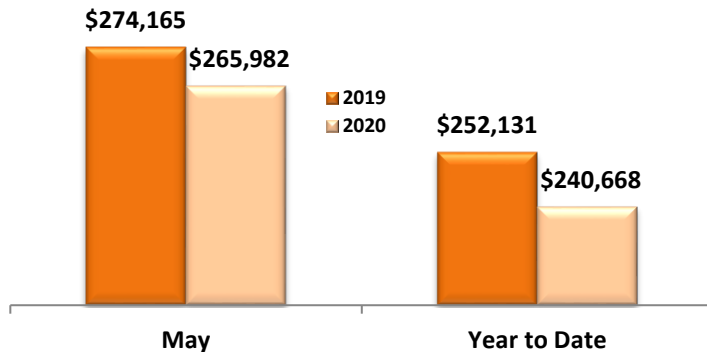
Activity-Most Recent Month



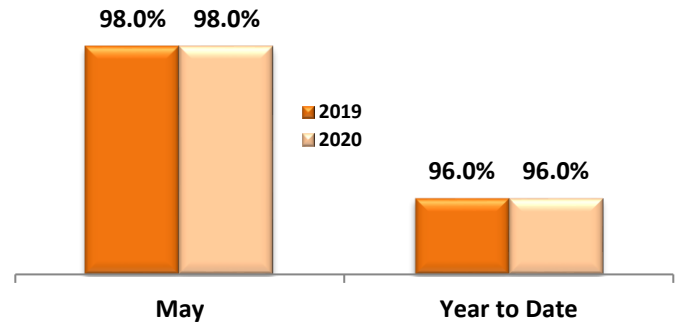
Activity-Year to Date



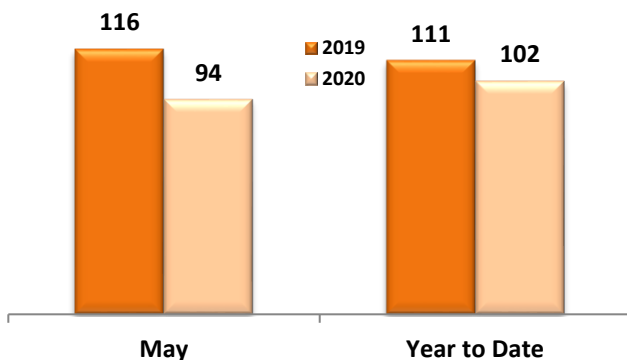
Average Sales Price



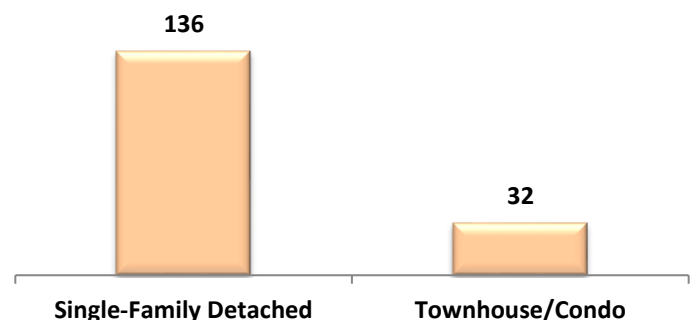
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mapleton/Amboy/Minnesota Lake/Good Thunder

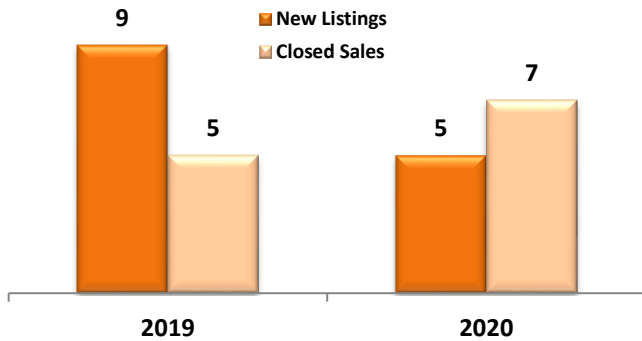
May 2020

Year to Date

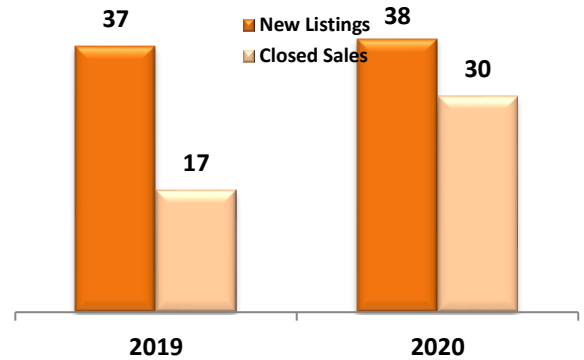
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	5	-44.4%	37	38	2.7%
Closed Sales	5	7	40.0%	17	30	76.5%
Average Sales Price	\$ 118,840	\$ 188,271	58.4%	\$ 118,923	\$ 157,565	32.5%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	78	74	-5.1%	154	141	-8.4%
Total Current Inventory**	31	12	-61.3%	.	.	.
Single-Family Detached Inventory	29	12	-58.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

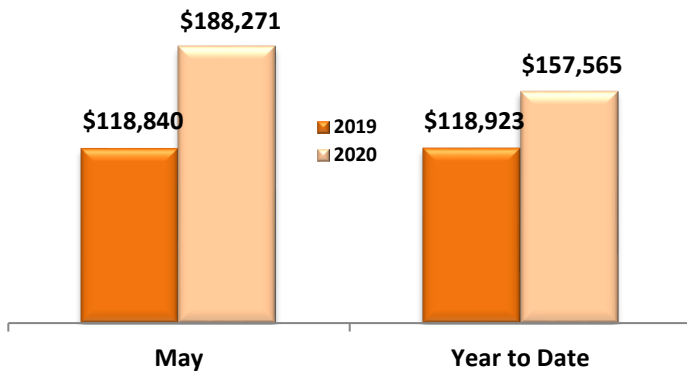
Activity-Most Recent Month



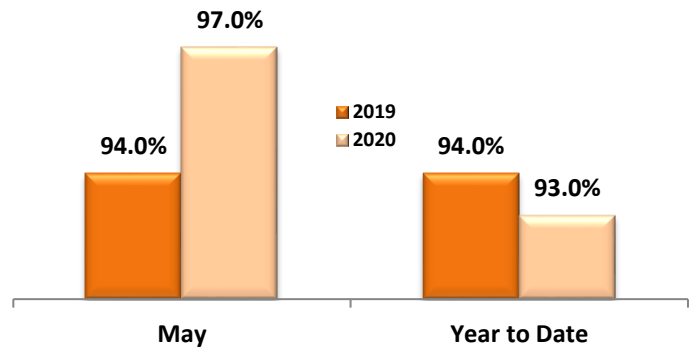
Activity-Year to Date



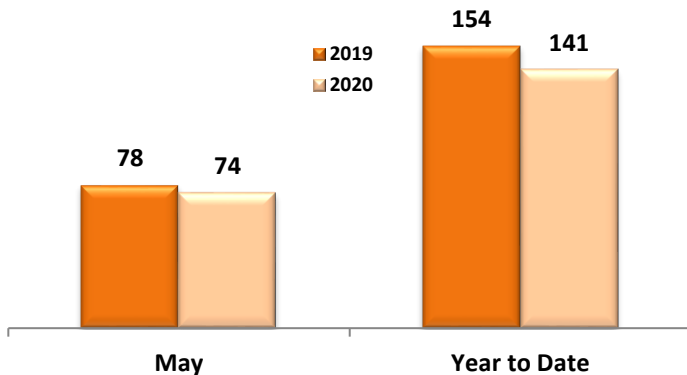
Average Sales Price



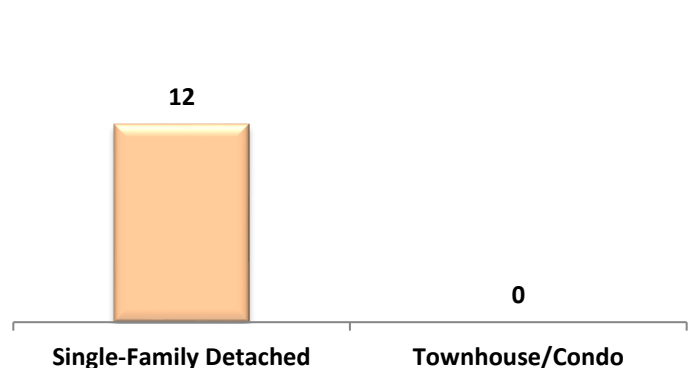
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

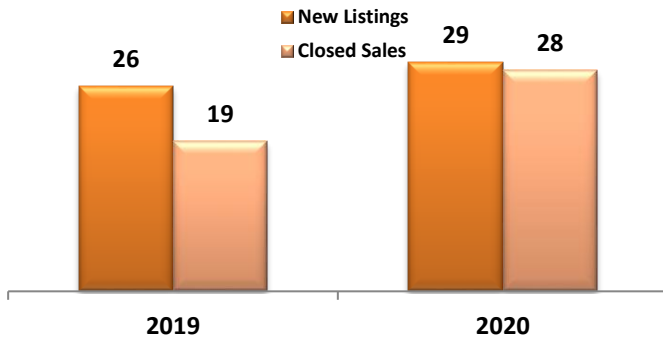
May, 2020

Year to Date

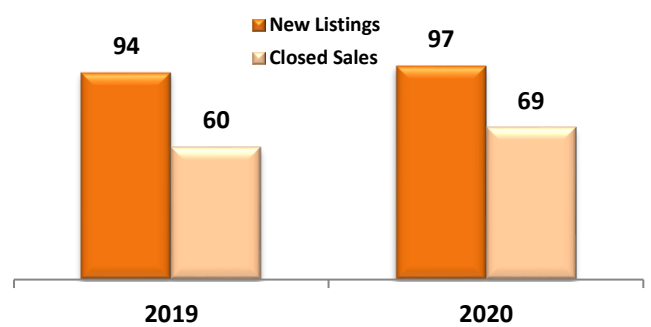
Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	26	29	11.5%	94	97	3.2%
Closed Sales	19	28	47.4%	60	69	15.0%
Average Sales Price	\$ 163,205	\$ 188,403	15.4%	\$ 165,355	\$ 187,454	13.4%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	101	93	-7.9%	114	132	15.8%
Total Current Inventory**	43	45	4.7%	.	.	.
Single-Family Detached Inventory	36	44	22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

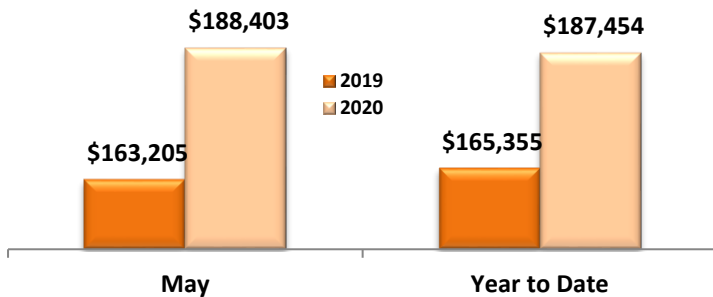
Activity-Most Recent Month



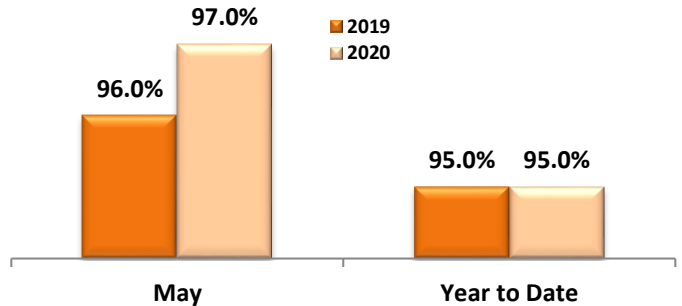
Activity-Year to Date



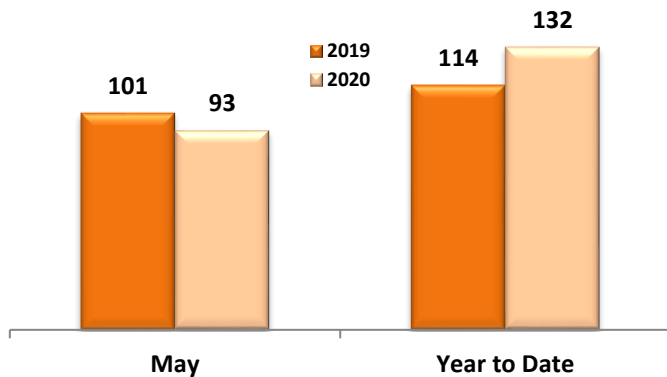
Average Sales Price



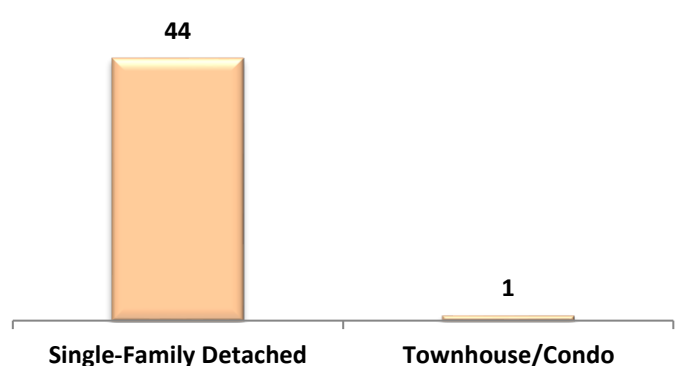
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Nicollet/Judson

May, 2020

Year to Date

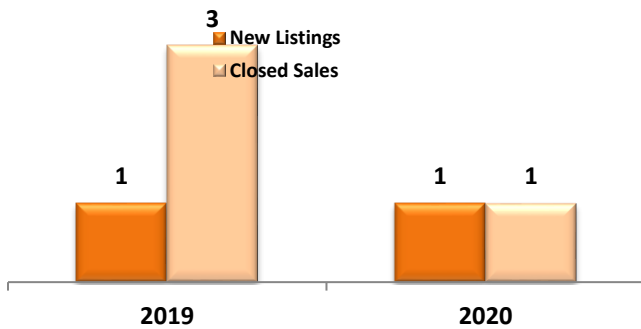
Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	1	1	0.0%	9	3	-66.7%
Closed Sales	3	1	-66.7%	5	4	-20.0%
Average Sales Price	\$ 147,966	\$200,000	35.2%	\$ 138,840	\$204,750	47.5%
Percent of Original Last Price Received at Sale*	95.0%	103.0%	8.4%	91.0%	102.0%	12.1%
Average Days on Market Until Sale	89	46	-48.3%	99	81	-18.2%
Total Current Inventory**	3	1	-66.7%	.	.	.
Single-Family Detached Inventory	3	1	-66.7%	.	.	.

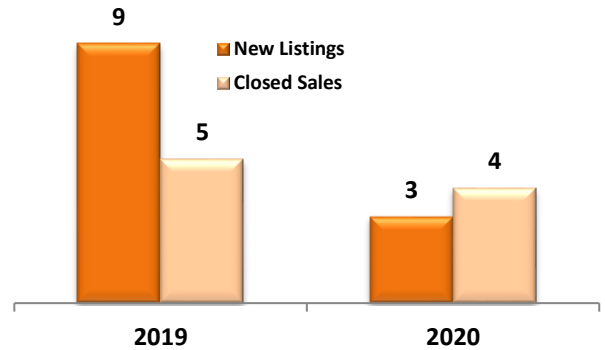
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

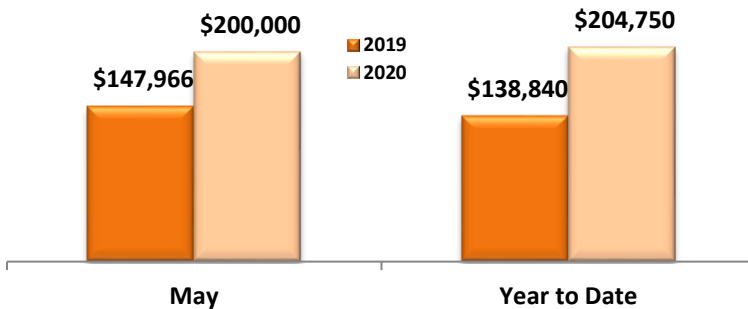
Activity-Most Recent Month



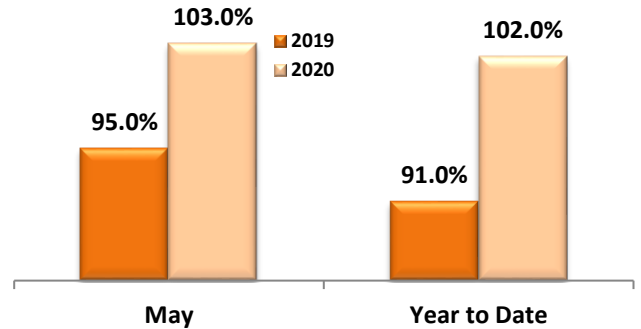
Activity-Year to Date



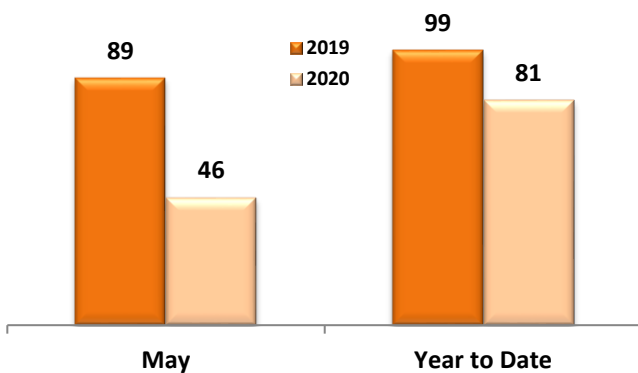
Average Sales Price



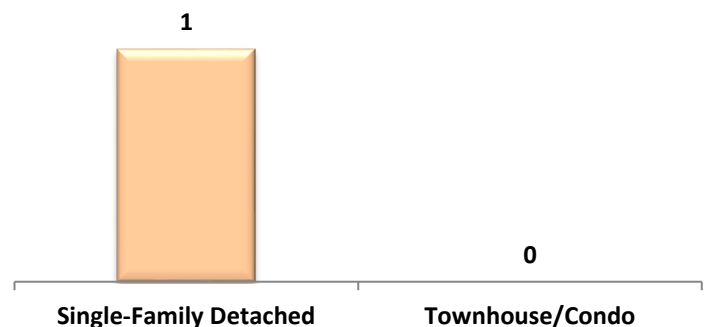
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

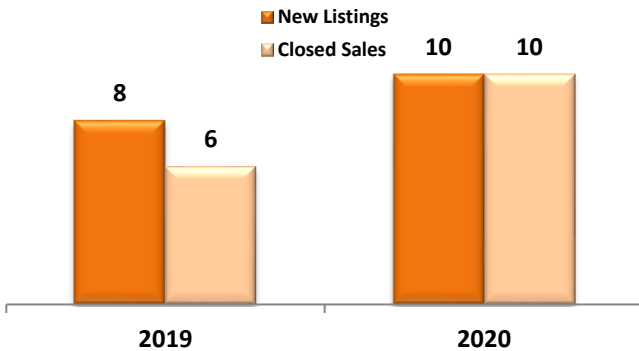
May, 2020

Year to Date

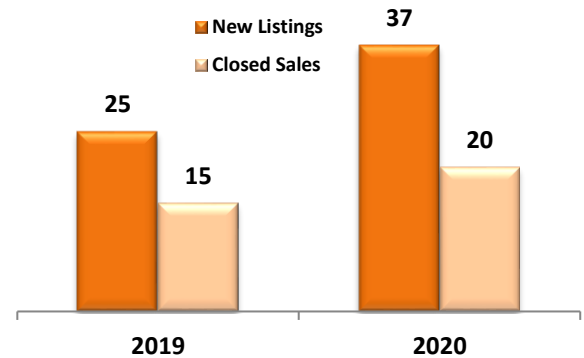
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	8	10	25.0%	25	37	48.0%
Closed Sales	6	10	66.7%	15	20	33.3%
Average Sales Price	\$ 385,866	\$ 372,490	-3.5%	\$ 346,340	\$ 327,637	-5.4%
Percent of Original Last Price Received at Sale*	94.0%	98.0%	4.3%	94.0%	93.0%	-1.1%
Average Days on Market Until Sale	191	93	-51.3%	172	148	-14.0%
Total Current Inventory**	15	14	-6.7%	.	.	.
Single-Family Detached Inventory	14	13	-7.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

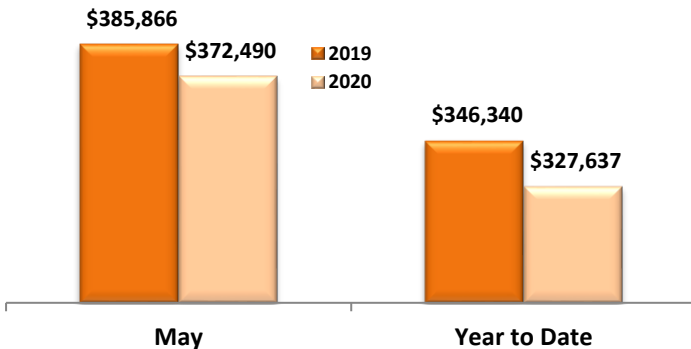
Activity-Most Recent Month



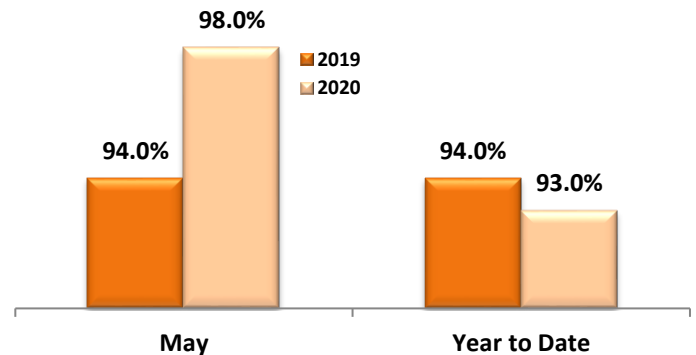
Activity-Year to Date



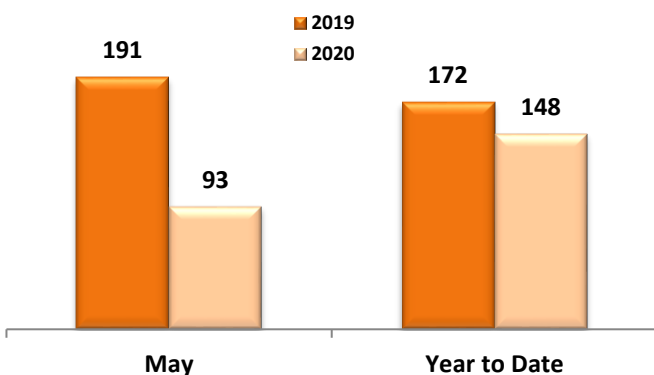
Average Sales Price



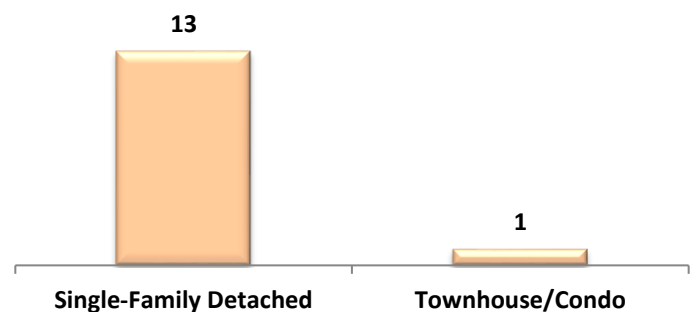
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

May, 2020

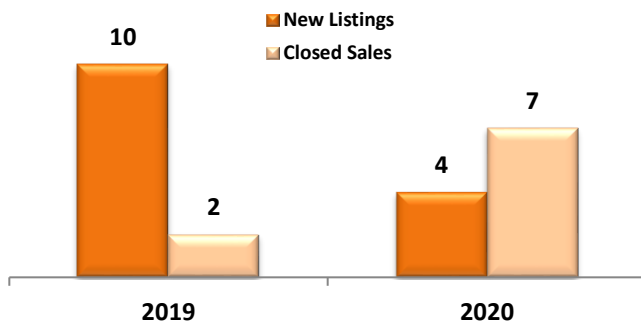
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	10	4	-60.0%	23	21	-8.7%
Closed Sales	2	7	250.0%	11	16	45.5%
Average Sales Price	\$ 74,750	\$ 125,085	67.3%	\$ 86,590	\$ 105,400	21.7%
Percent of Original Last Price Received at Sale*	99.0%	95.0%	-4.0%	86.0%	86.0%	0.0%
Average Days on Market Until Sale	137	124	-9.5%	115	113	-1.7%
Total Current Inventory**	14	7	-50.0%	.	.	.
Single-Family Detached Inventory	14	7	-50.0%	.	.	.

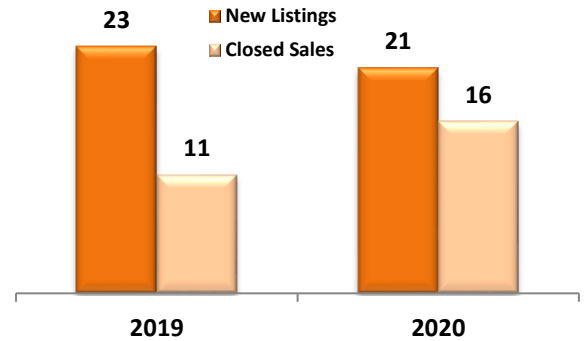
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

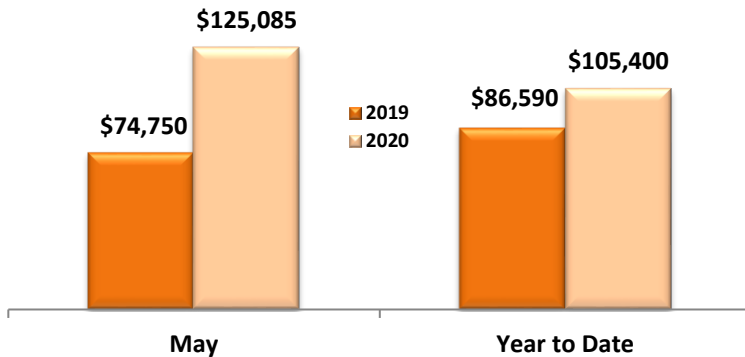
Activity-Most Recent Month



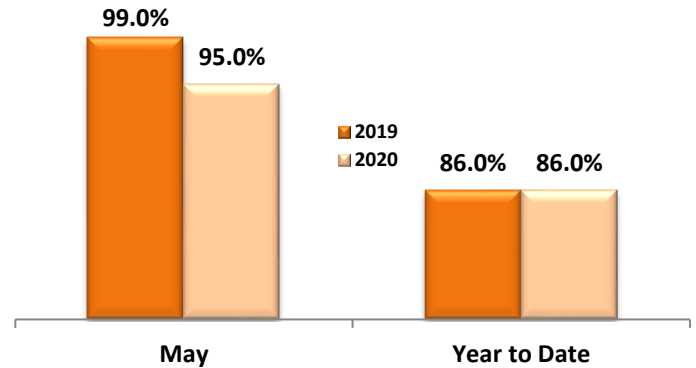
Activity-Year to Date



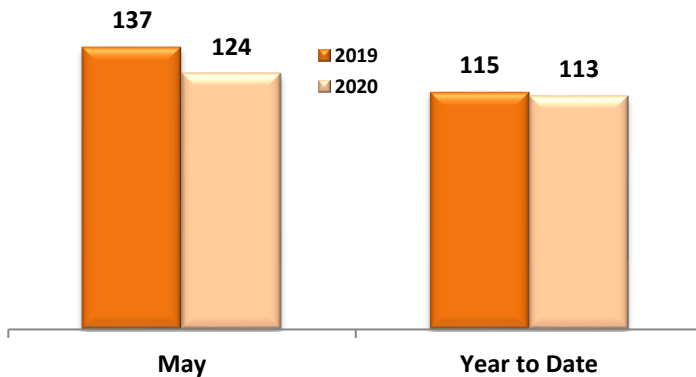
Average Sales Price



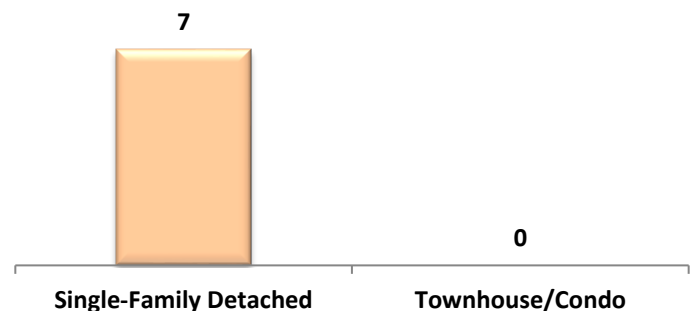
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Clair/Waldorf/Pemberton/Janesville

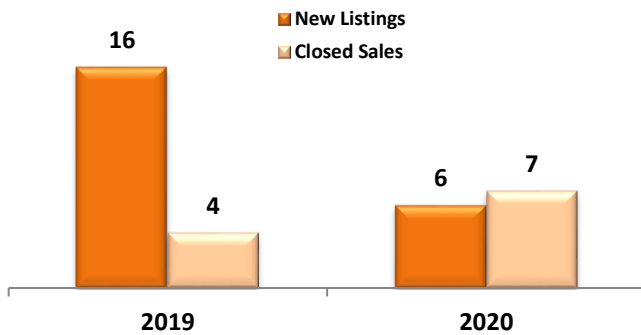
May, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

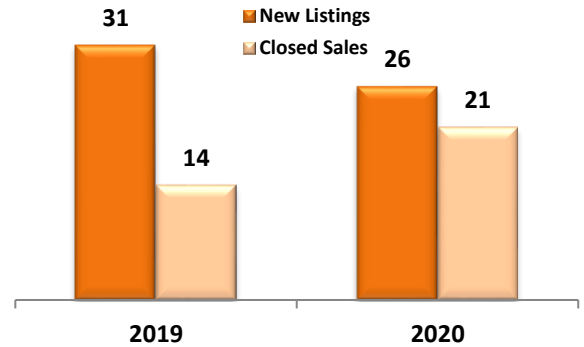
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	16	6	-62.5%	31	26	-16.1%
Closed Sales	4	7	75.0%	14	21	50.0%
Average Sales Price	\$ 143,125	\$ 230,185	60.8%	\$ 143,725	\$ 195,166	35.8%
Percent of Original Last Price Received at Sale*	88.0%	97.0%	10.2%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	97	93	-4.1%	108	106	-1.9%
Total Current Inventory**	17	3	-82.4%	.	.	.
Single-Family Detached Inventory	15	3	-80.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

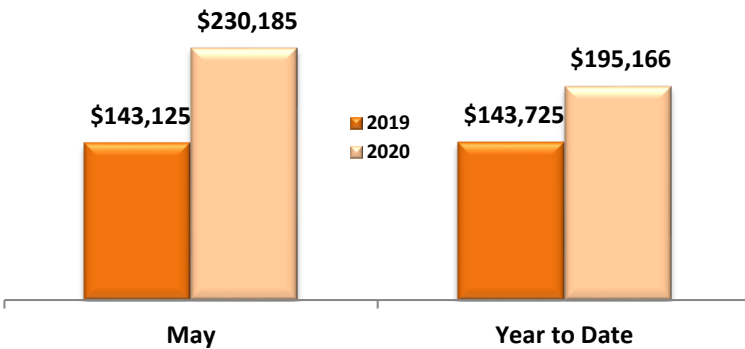
Activity-Most Recent Month



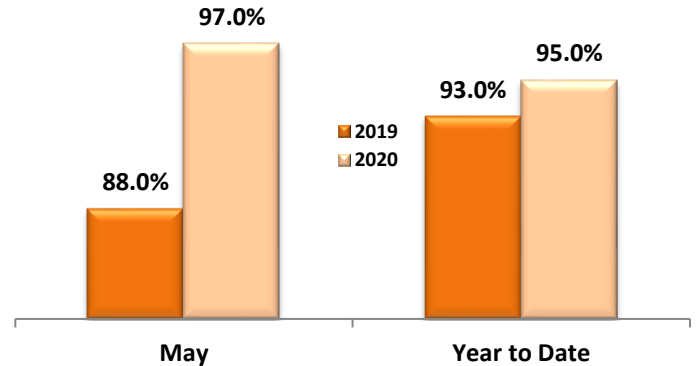
Activity-Year to Date



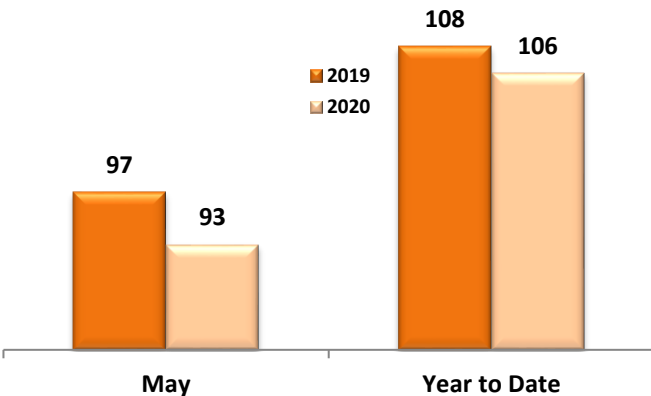
Average Sales Price



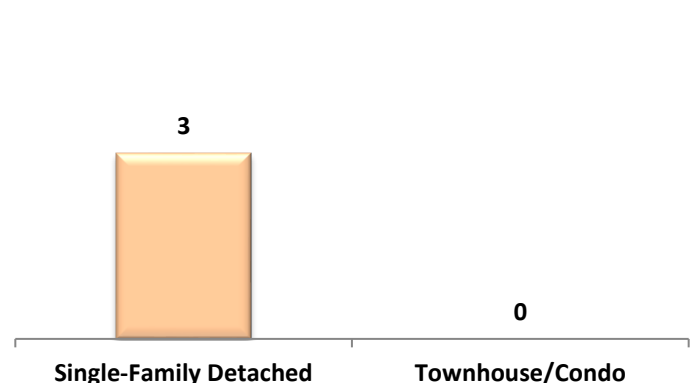
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

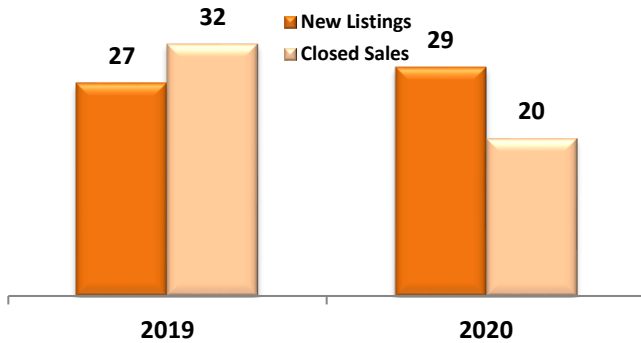
May, 2020

Year to Date

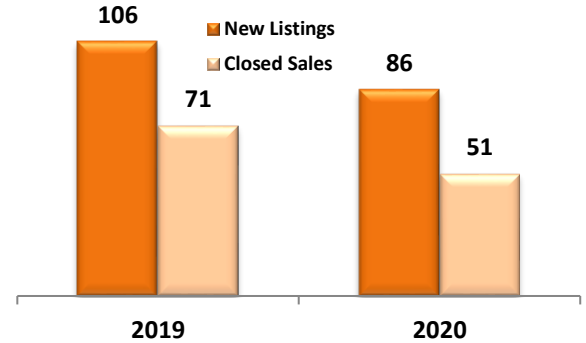
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	27	29	7.4%	106	86	-18.9%
Closed Sales	32	20	-37.5%	71	51	-28.2%
Average Sales Price	\$ 223,778	\$ 244,875	9.4%	\$ 218,849	\$ 244,659	11.8%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	132	149	12.9%	129	140	8.5%
Total Current Inventory**	53	42	-20.8%	.	.	.
Single-Family Detached Inventory	49	35	-28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

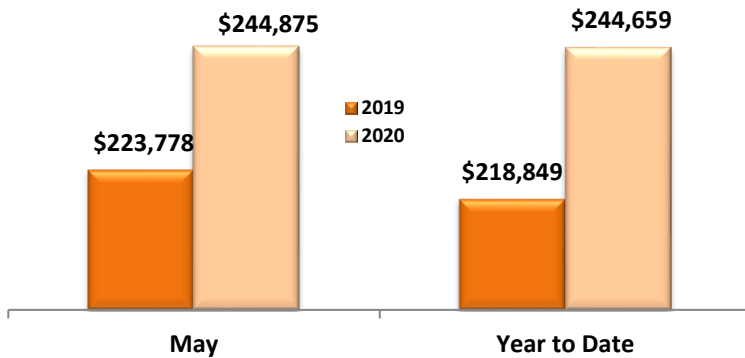
Activity-Most Recent Month



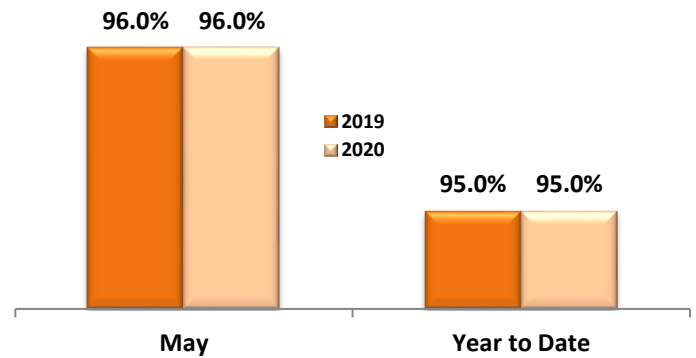
Activity-Year to Date



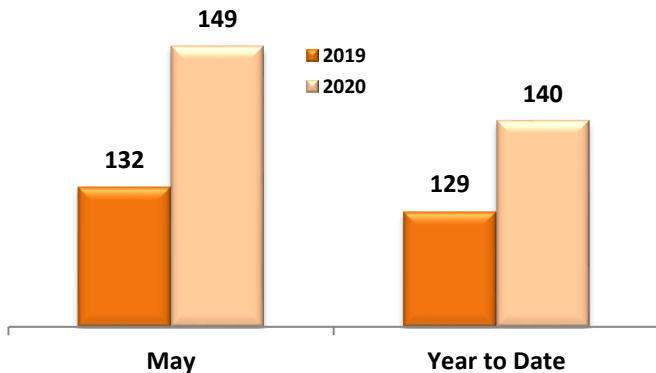
Average Sales Price



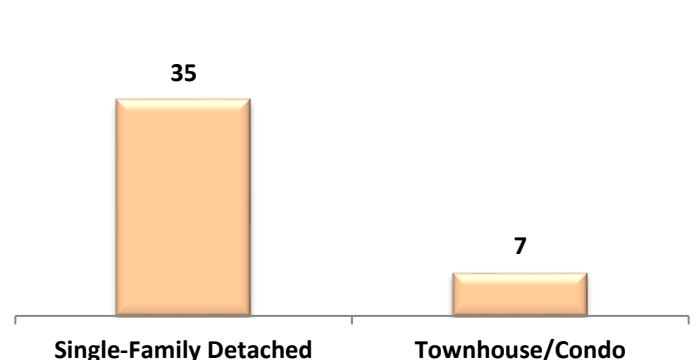
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

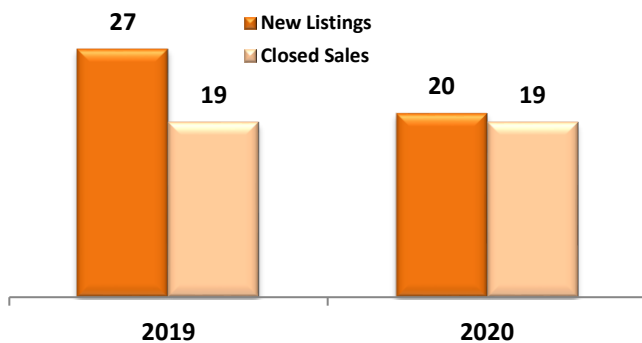
May, 2020

Year to Date

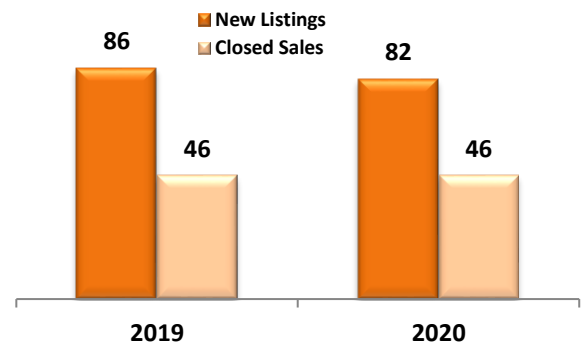
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	27	20	-25.9%	86	82	-4.7%
Closed Sales	19	19	0.0%	46	46	0.0%
Average Sales Price	\$ 329,475	\$ 273,360	-17.0%	\$ 307,094	\$ 275,284	-10.4%
Percent of Original Last Price Received at Sale*	98.0%	96.0%	-2.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	109	101	-7.3%	104	95	-8.7%
Total Current Inventory**	32	28	-12.5%	.	.	.
Single-Family Detached Inventory	28	26	-7.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

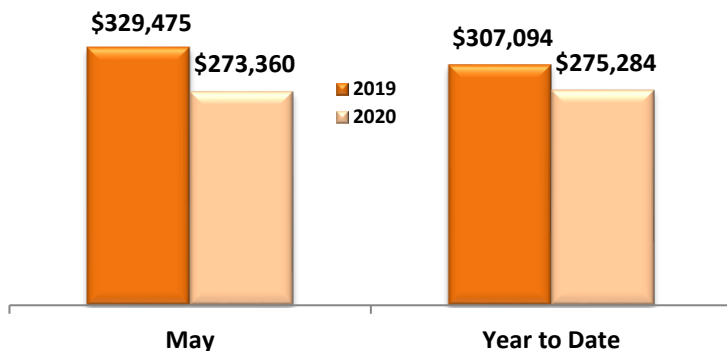
Activity-Most Recent Month



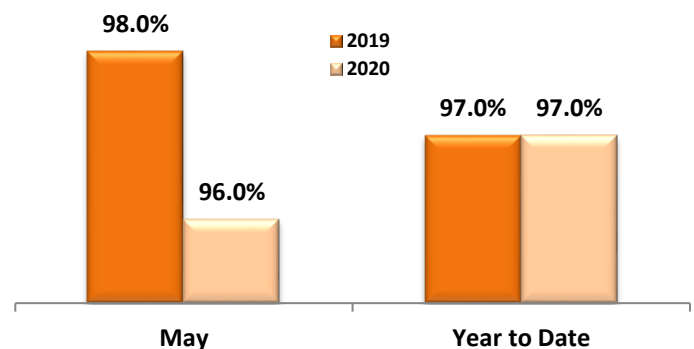
Activity-Year to Date



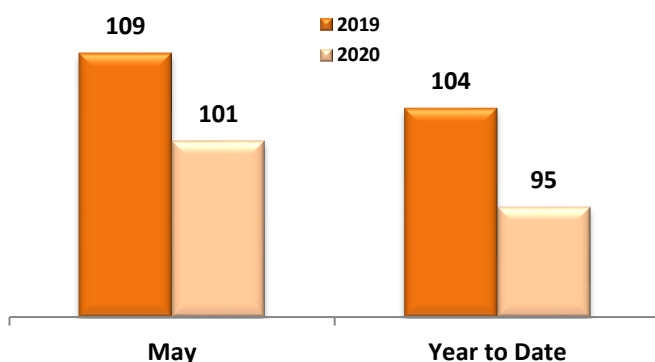
Average Sales Price



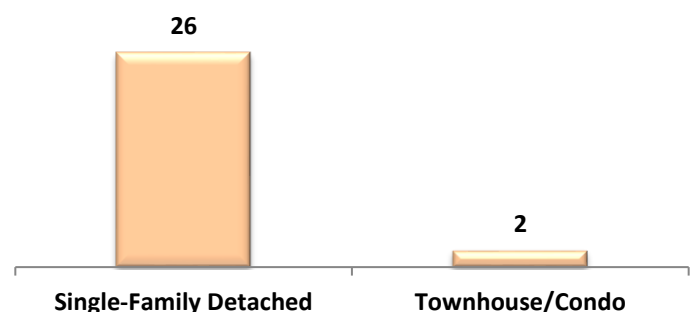
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

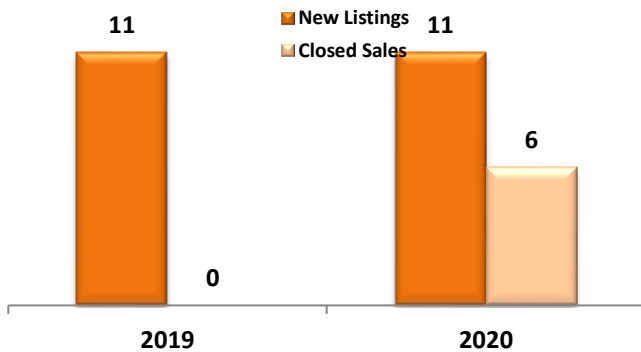
May 2020

Year to Date

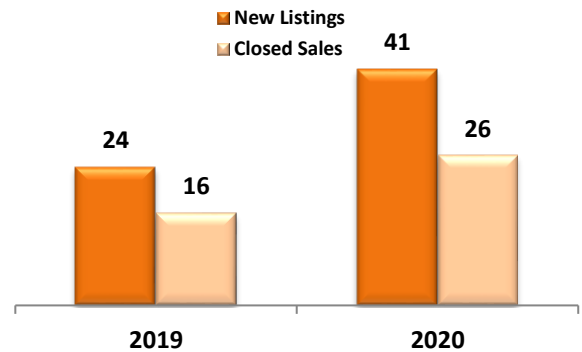
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	11	0.0%	24	41	70.8%
Closed Sales	0	6	#DIV/0!	16	26	62.5%
Average Sales Price	\$ -	\$ 213,616	#DIV/0!	\$ 229,806	\$ 180,596	-21.4%
Percent of Original List Price Received at Sale*	0.0%	99.0%	#DIV/0!	96.0%	96.0%	0.0%
Average Days on Market Until Sale	0	50	#DIV/0!	128	74	-42.2%
Total Current Inventory**	12	5	-58.3%	.	.	.
Single-Family Detached Inventory	9	5	-44.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

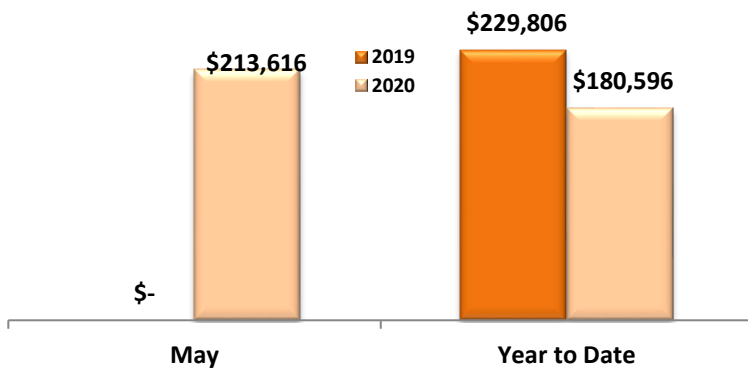
Activity-Most Recent Month



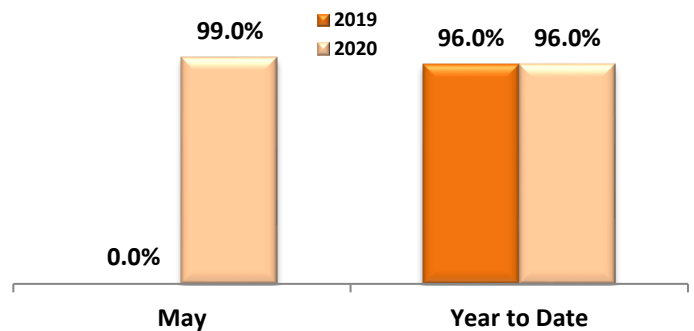
Activity-Year to Date



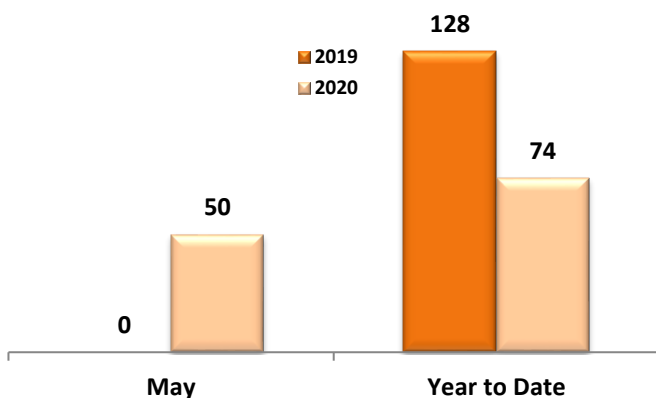
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

