



November, 2019
Housing Market

Total Volume Sold

\$38.9 Million

Average Sold price

\$208,498

Total Close Sales

187

Total New Listings

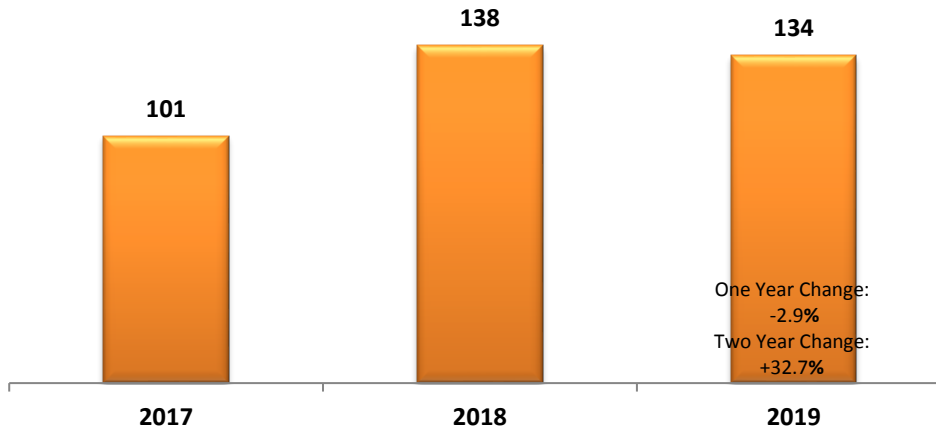
134



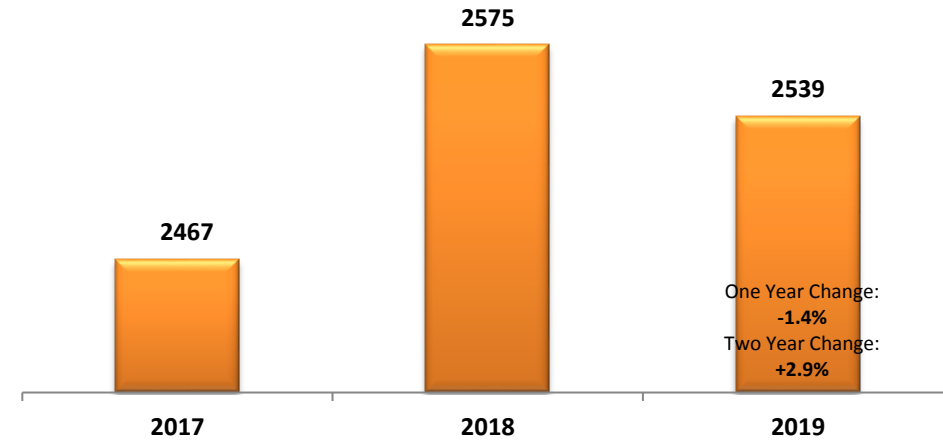
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

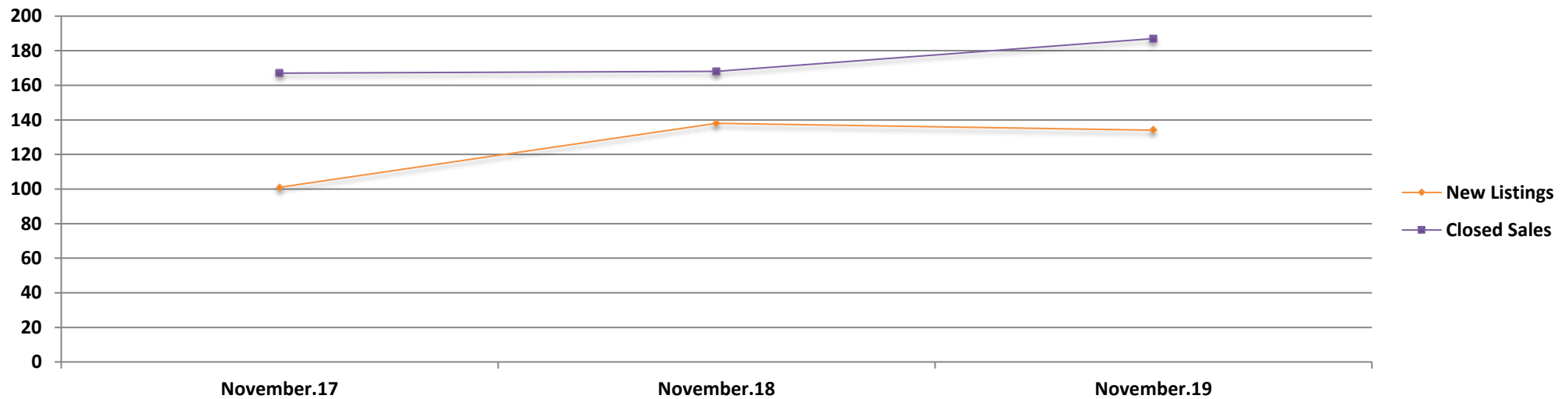
November 2019



Year to Date



Historical Market Activity



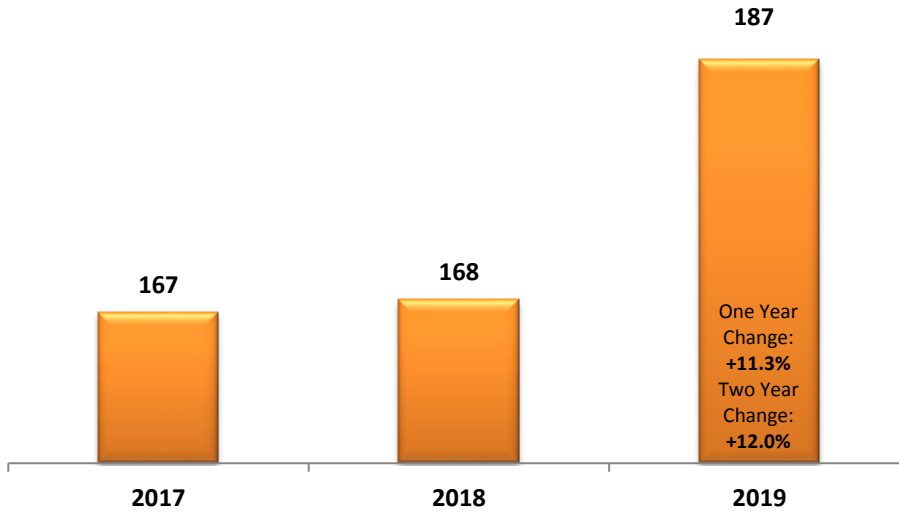
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

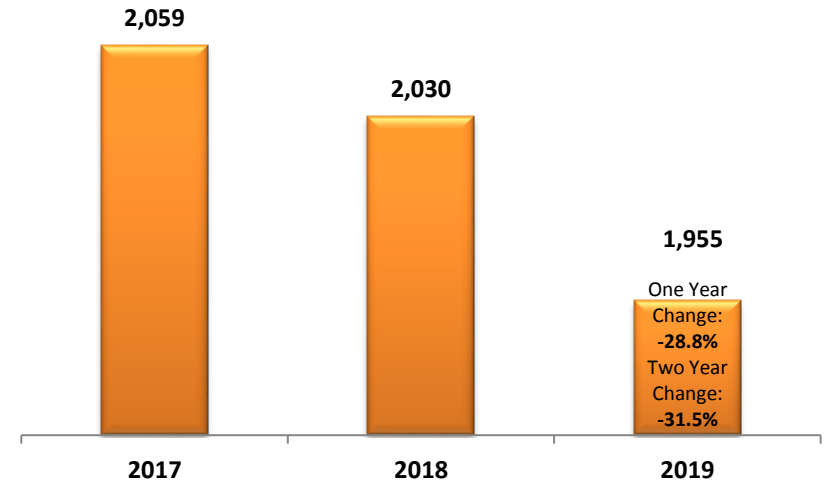


Late Sales recorded in MLS figured in
Year to Date Totals

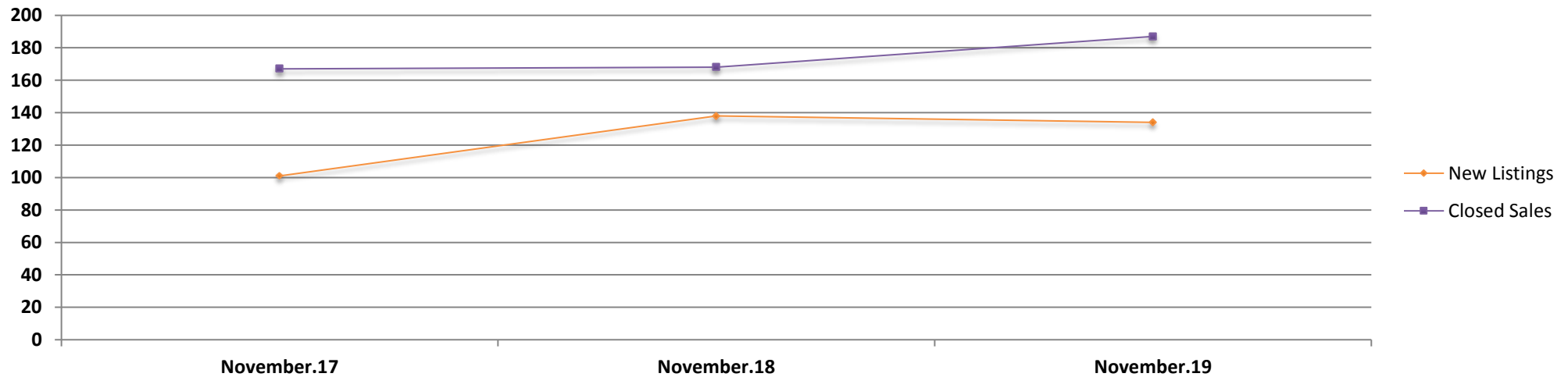
November 2019



Year to Date



Historical Market Activity

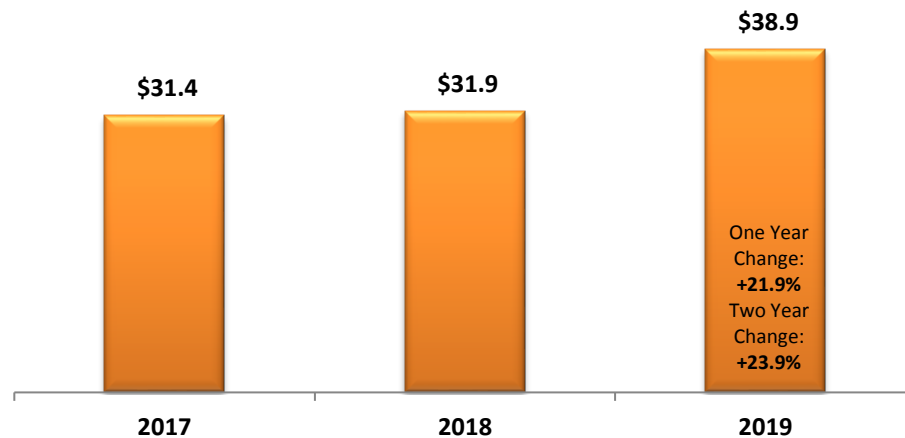


Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

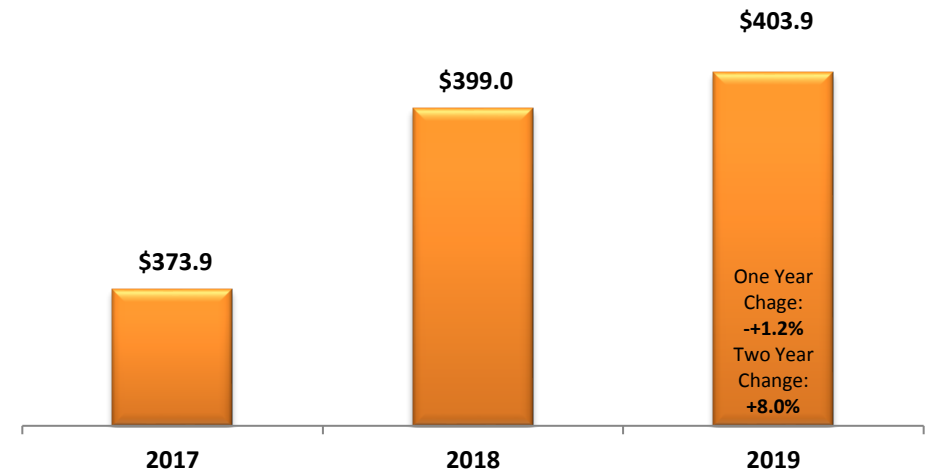


November 2019

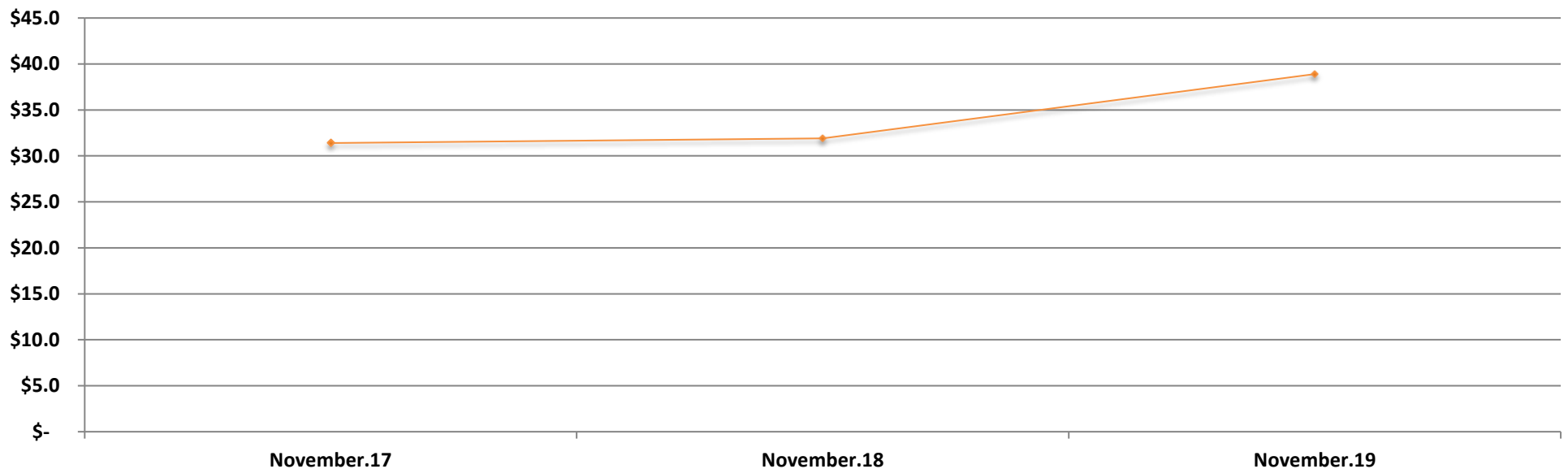


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



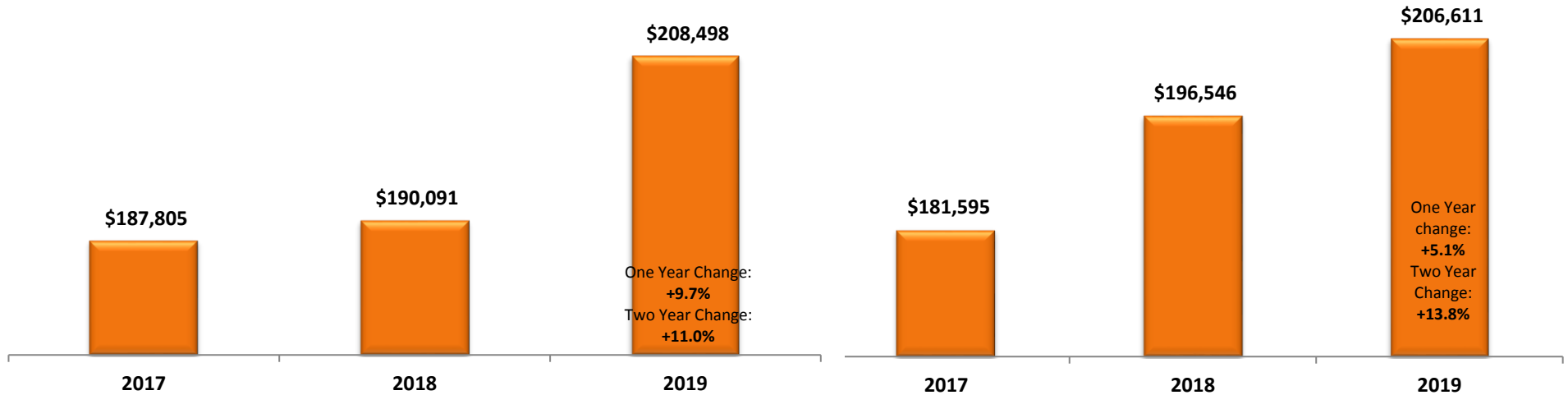
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

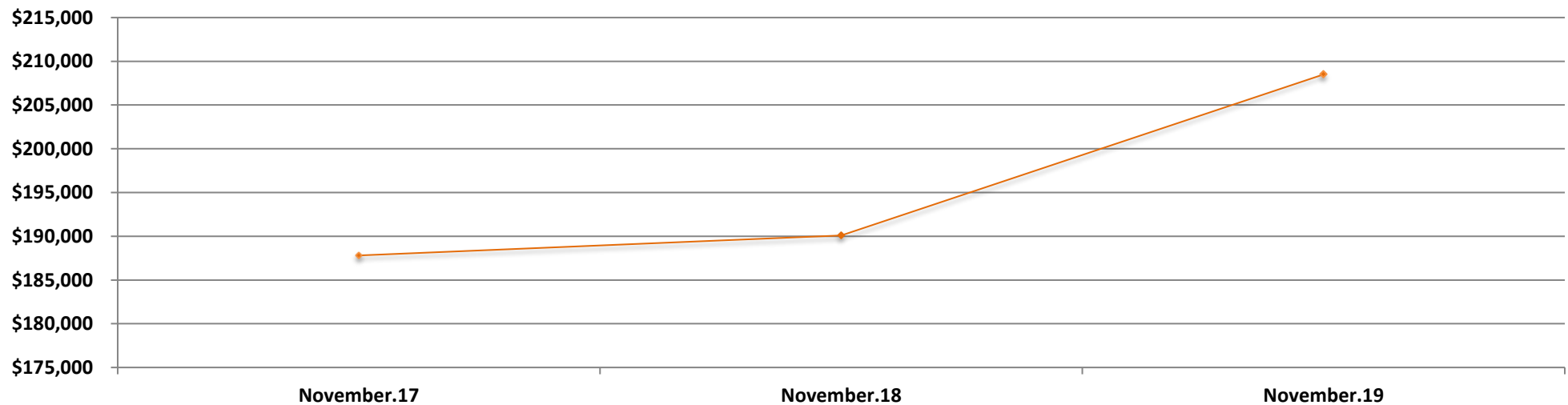
November, 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



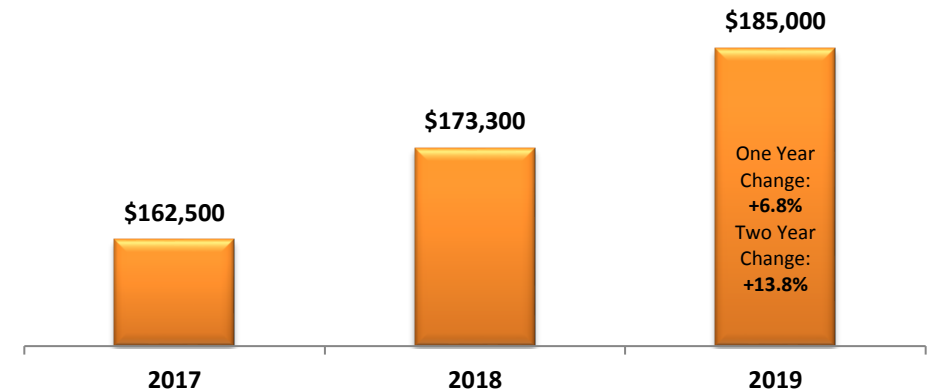
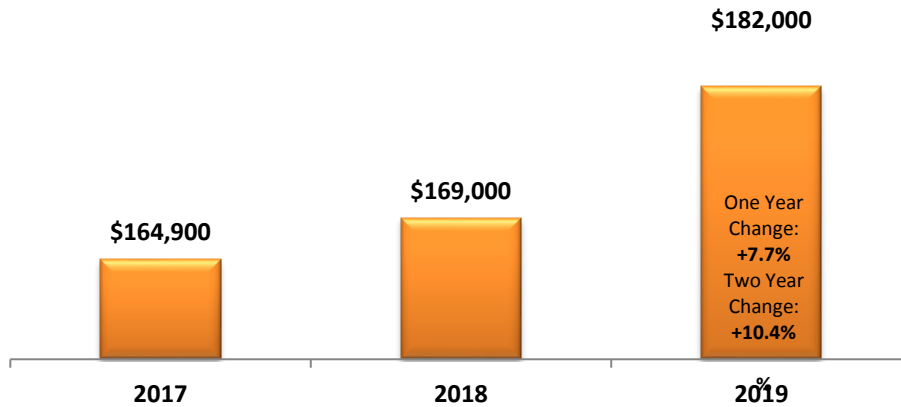
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

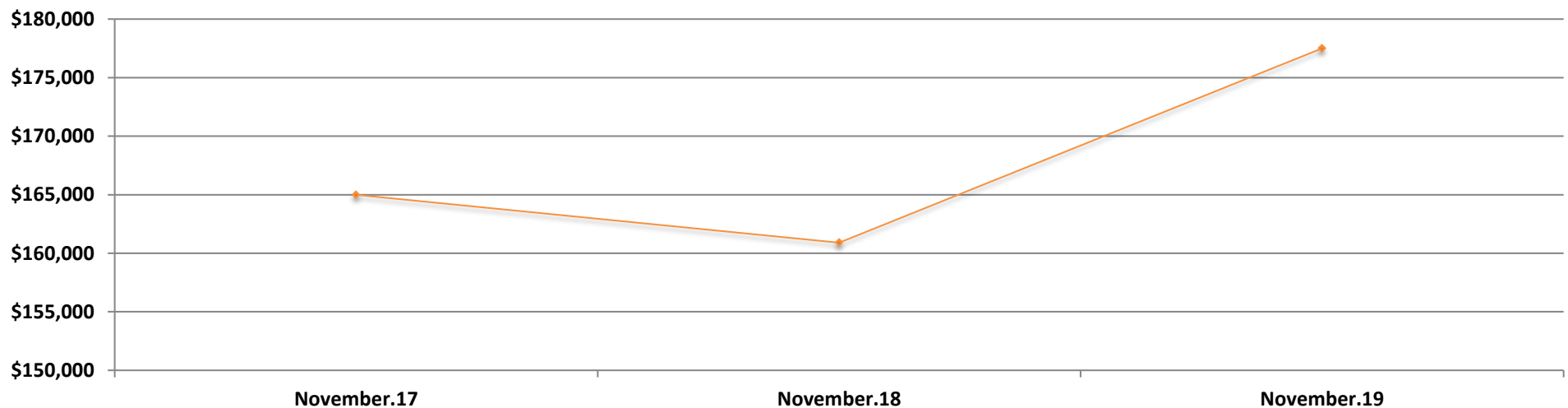
November, 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

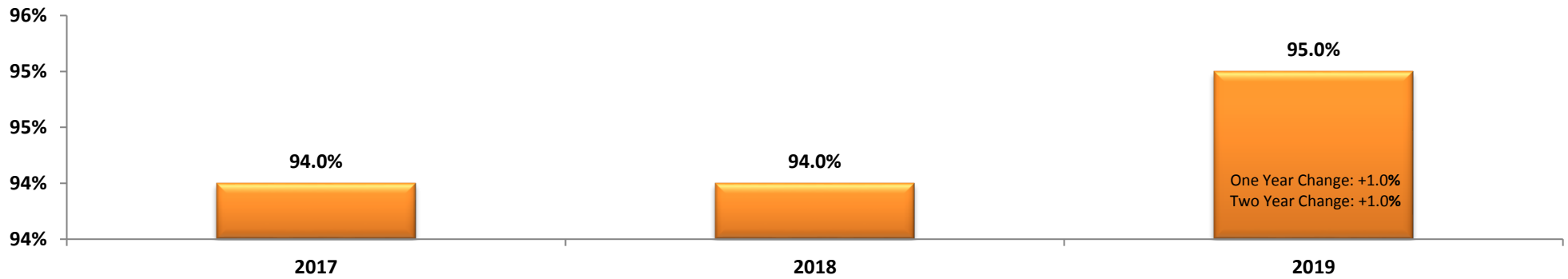
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



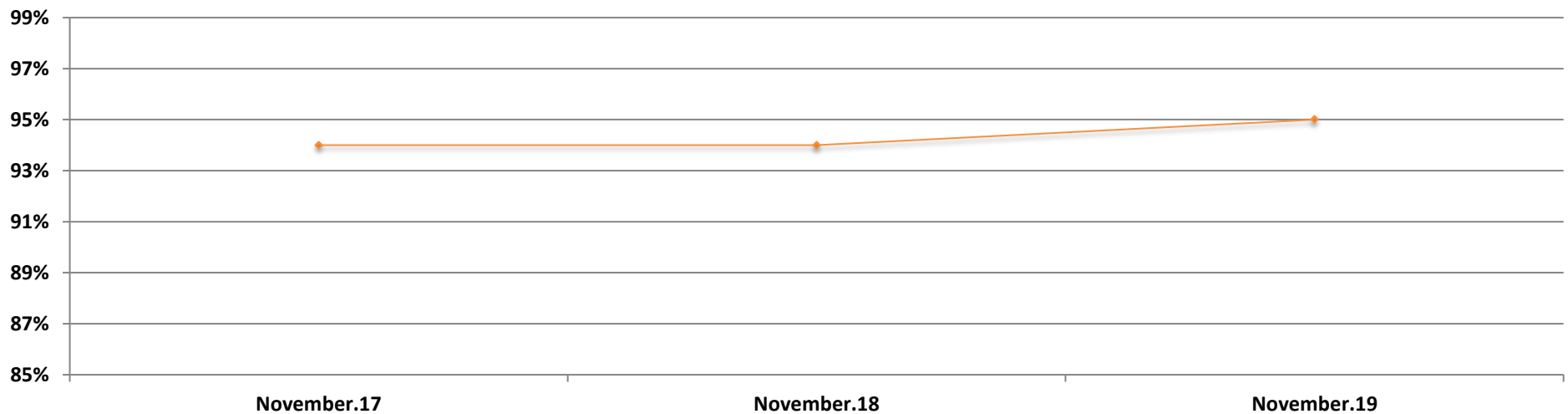
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

November, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

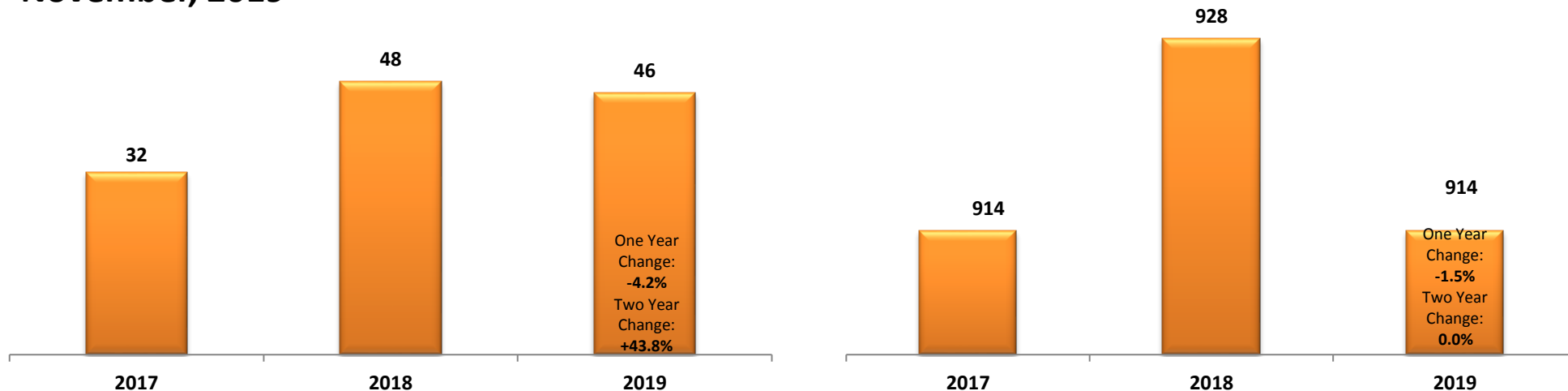


New Listings in Zip Codes 56001 & 56003

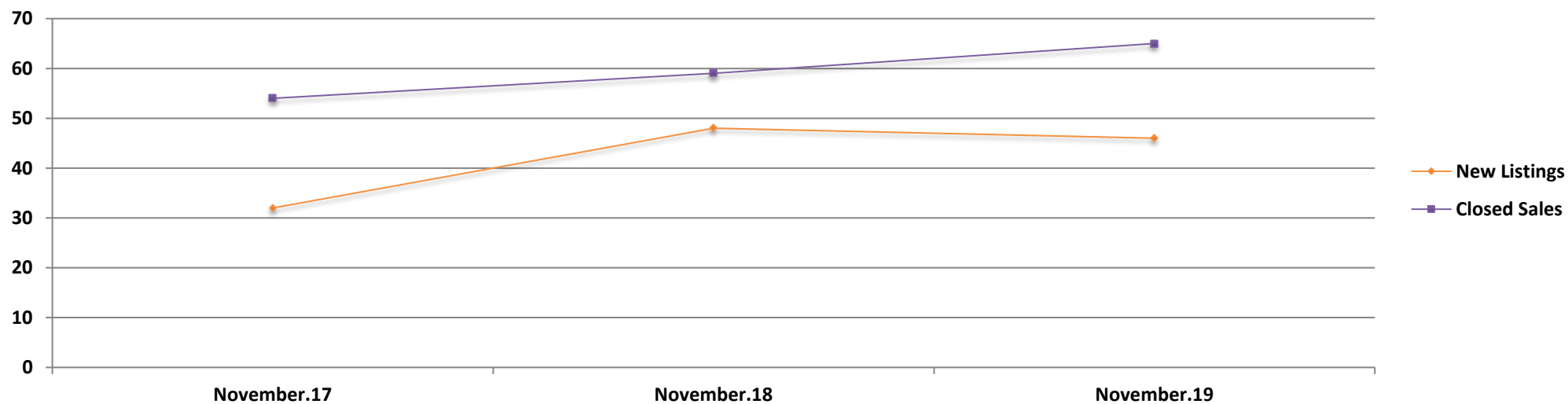
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

November, 2019

Year to Date



Historical Market Activity

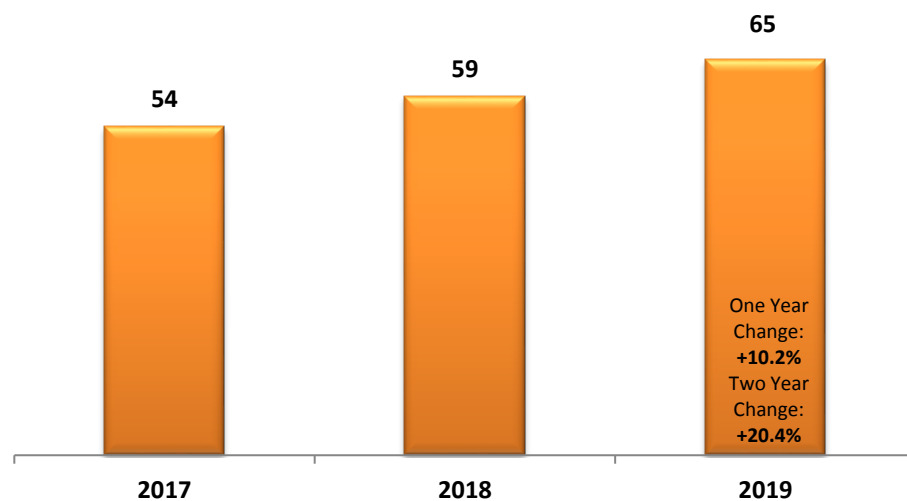


Closed Sales in Zip Codes 56001 & 56003

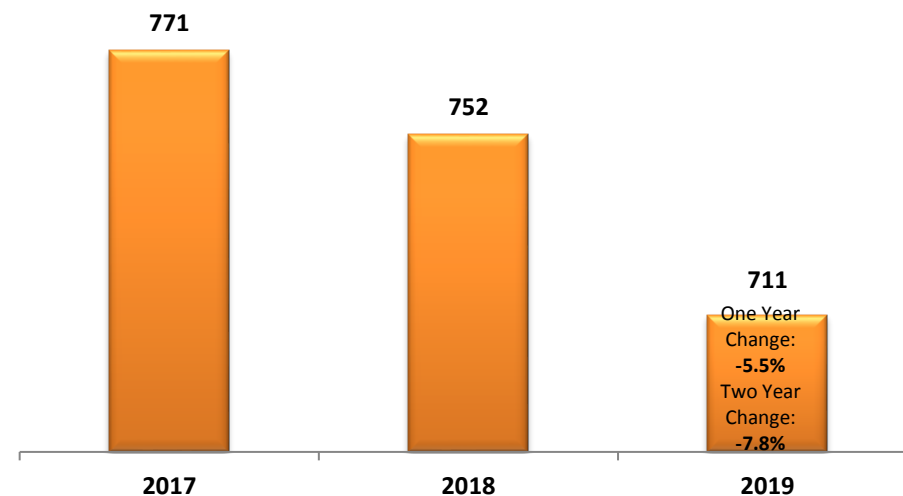
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



November, 2019

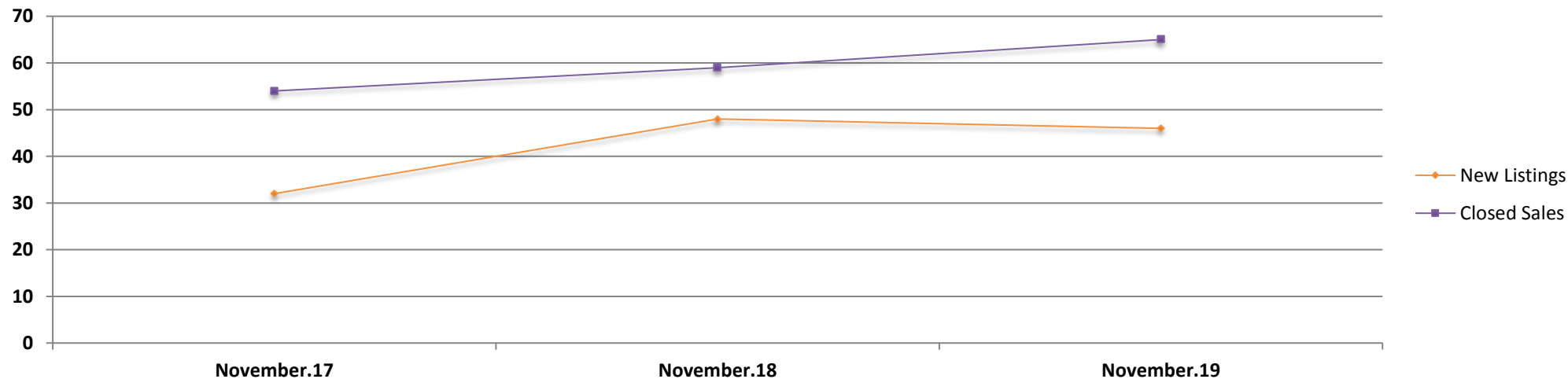


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Market Activity



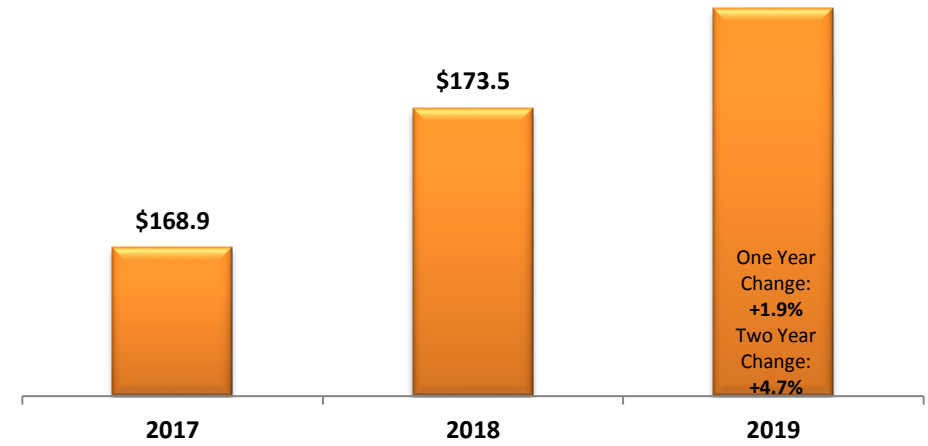
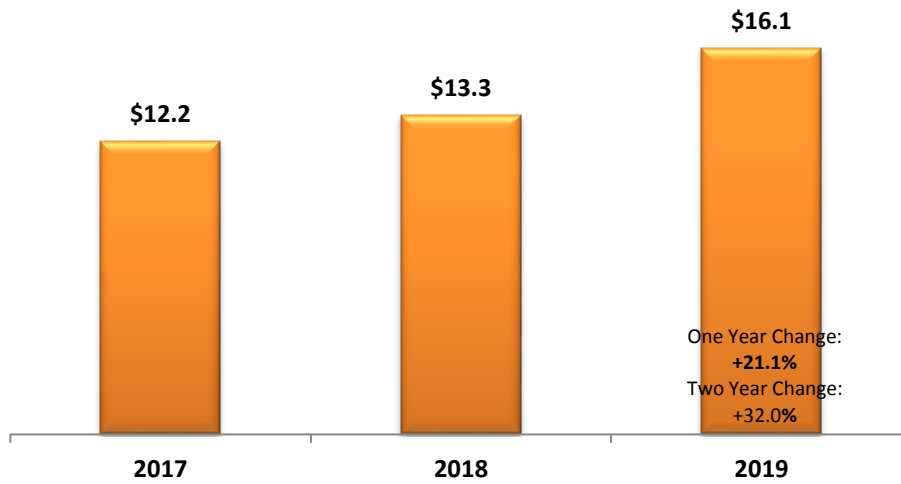
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

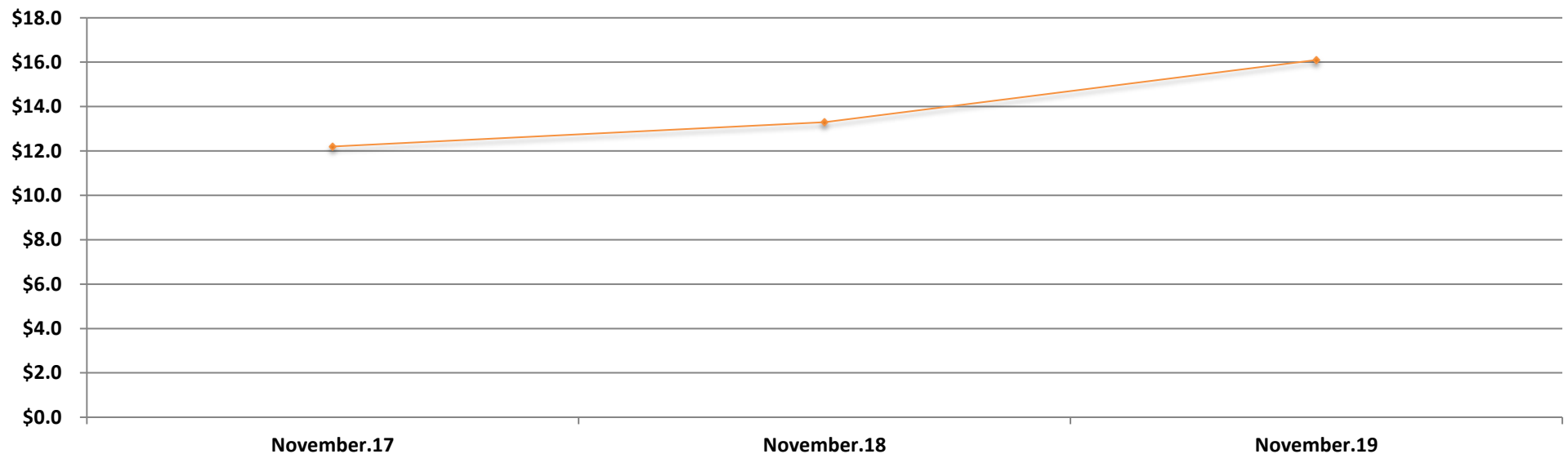
November, 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date
Totals **\$176.8**



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

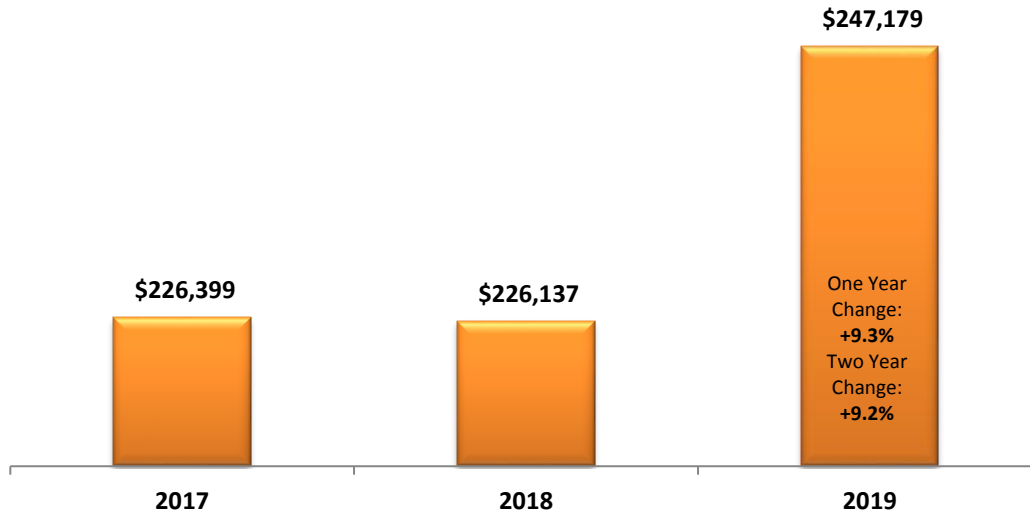
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



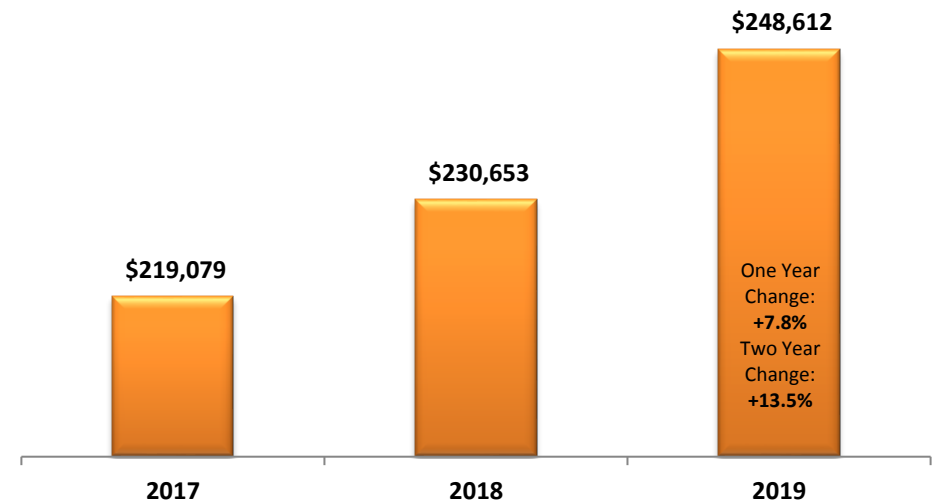
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

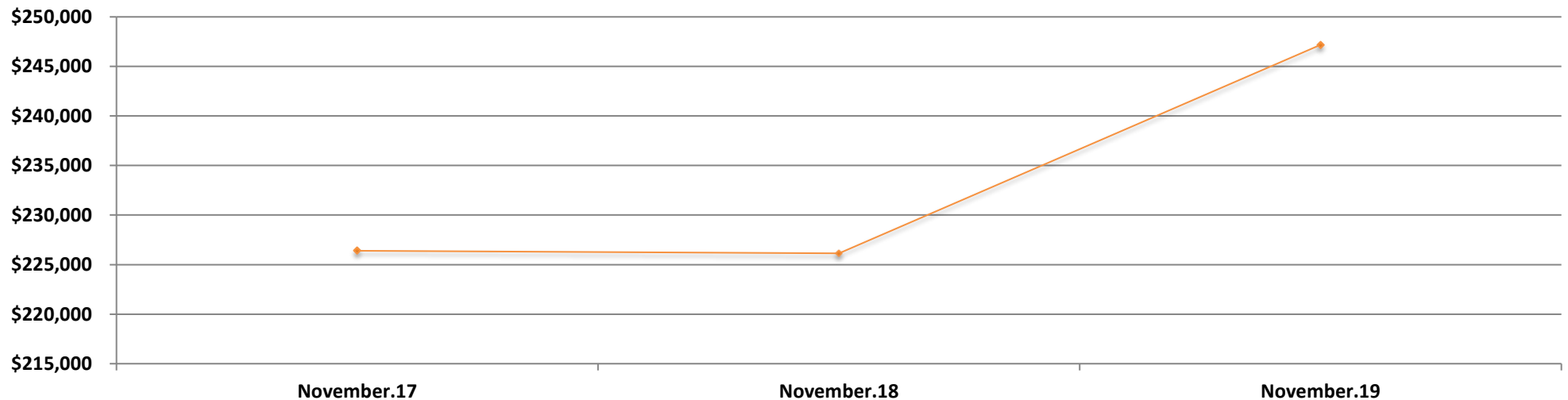
November, 2019



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

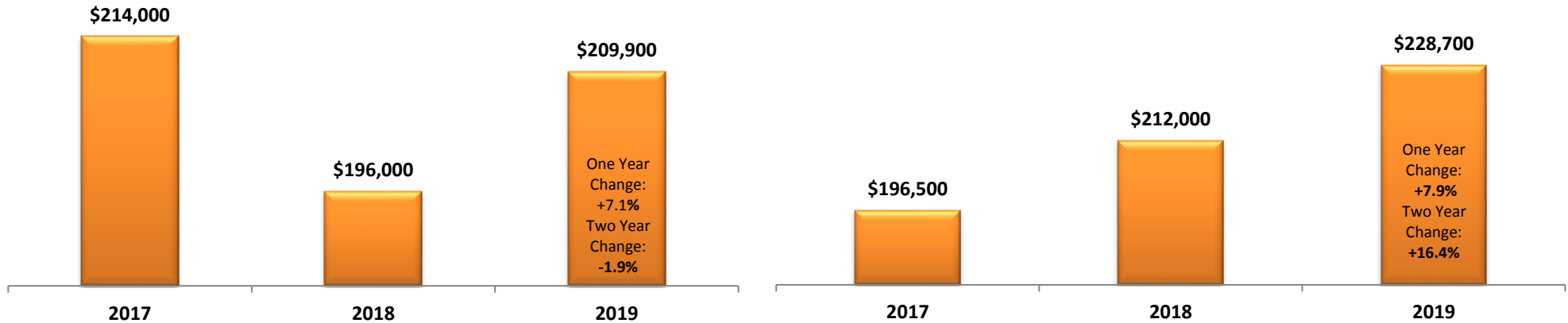
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

Figures do not take into account seller concessions

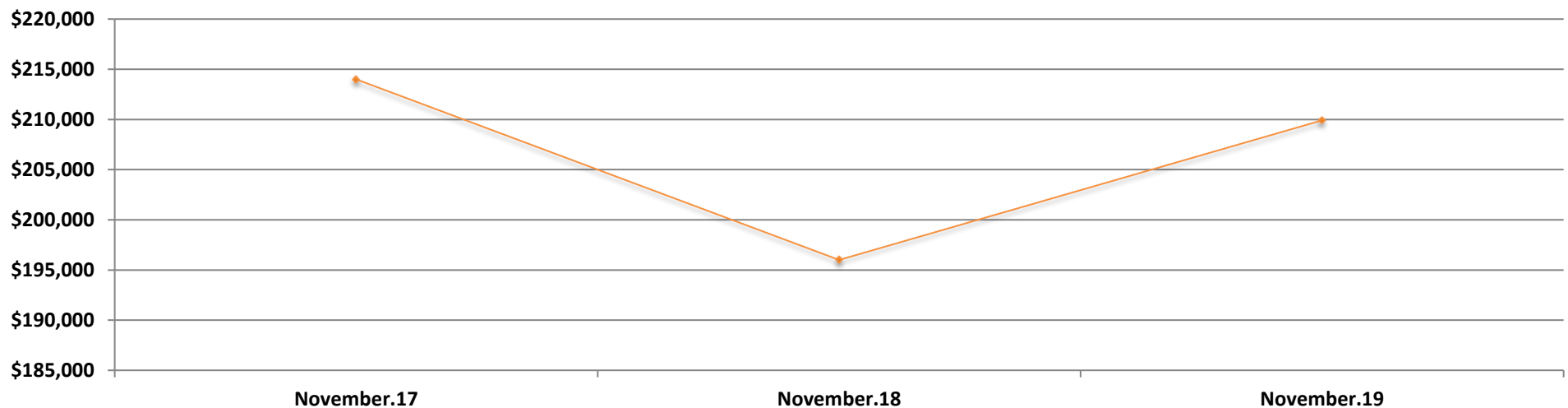
November, 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

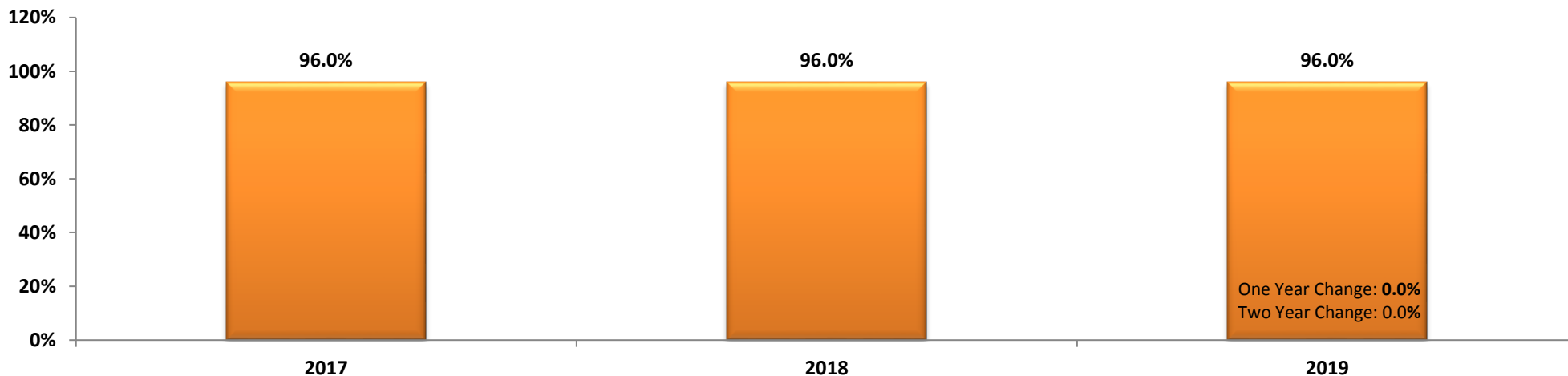
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



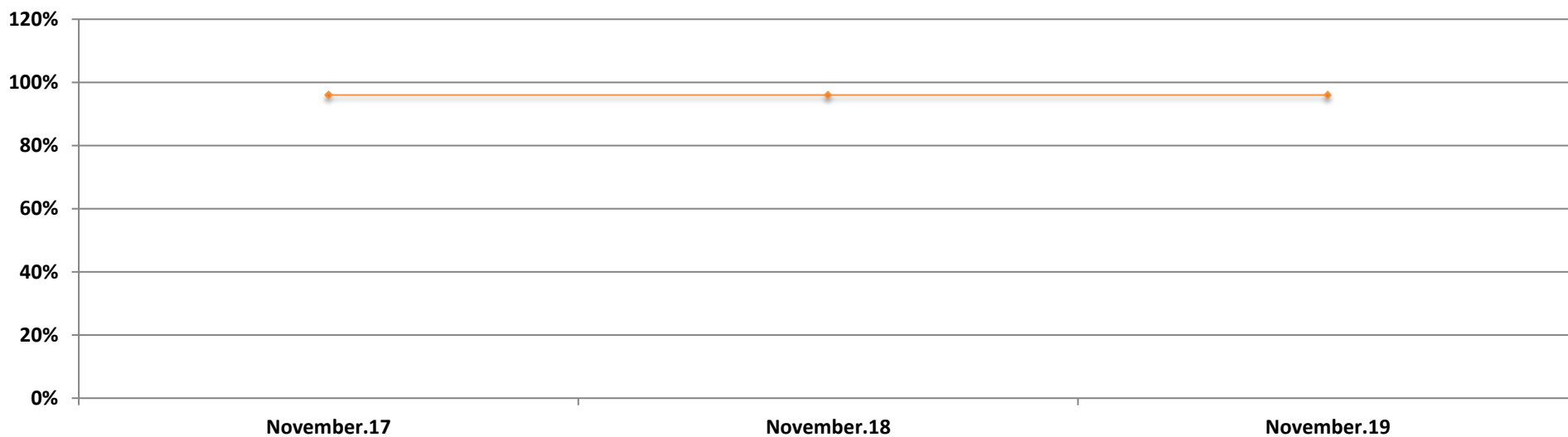
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

November, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

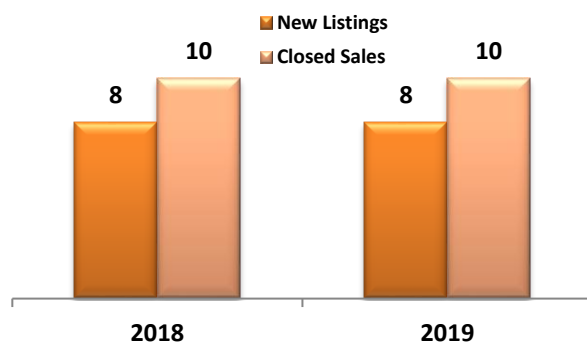
November, 2019

Year to Date

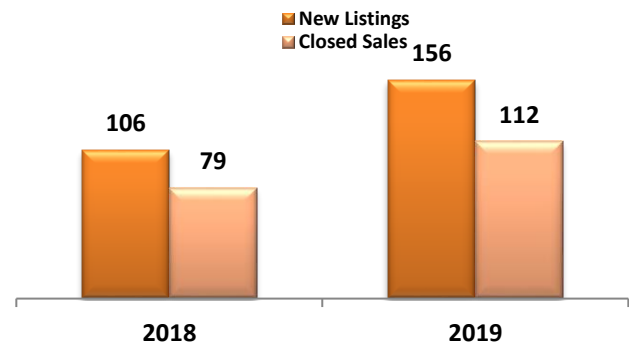
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	8	8	0.0%	106	156	47.2%
Closed Sales	10	10	0.0%	79	112	41.8%
Average Sales Price	\$ 81,800	\$ 141,520	73.0%	\$ 92,383	\$107,396	16.3%
Percent of Original Last Price Received at Sale*	90.0%	93.0%	3.3%	92.0%	89.0%	-3.3%
Average Days on Market Until Sale	114	96	-15.8%	146	168	15.1%
Total Current Inventory**	46	53	15.2%	.	.	.
Single-Family Detached Inventory	45	52	15.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

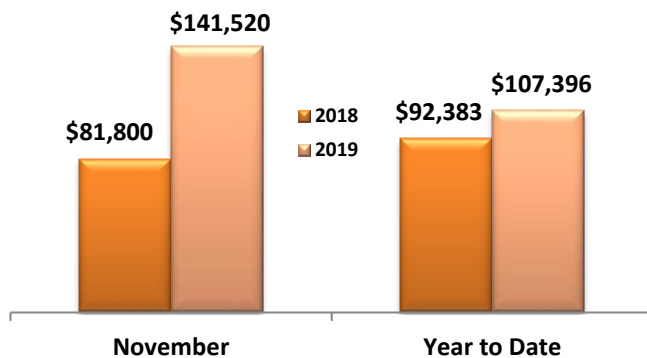
Activity-Most Recent Month



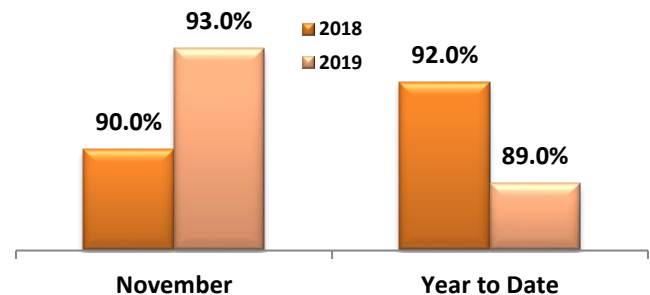
Activity-Year to Date



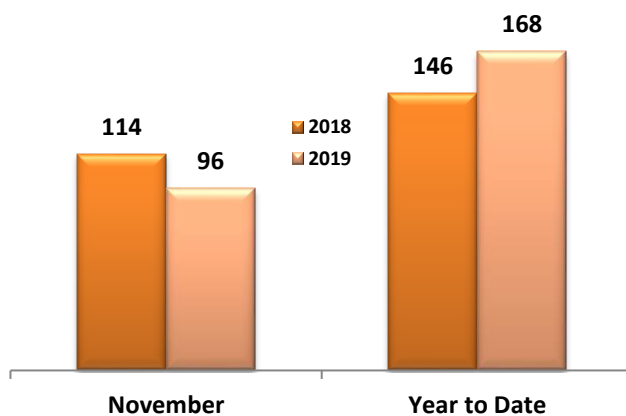
Average Sales Price



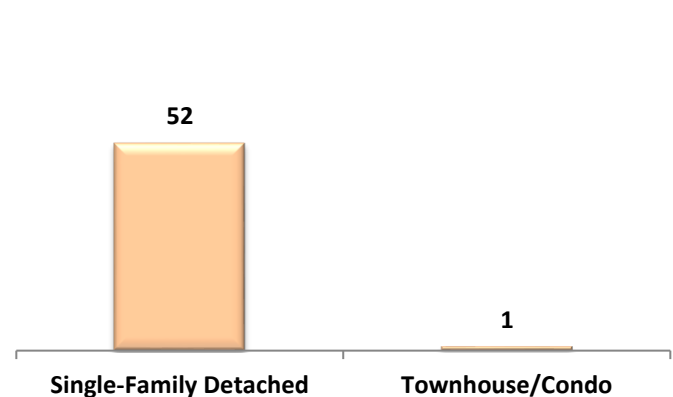
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Eagle Lake/Madison Lake

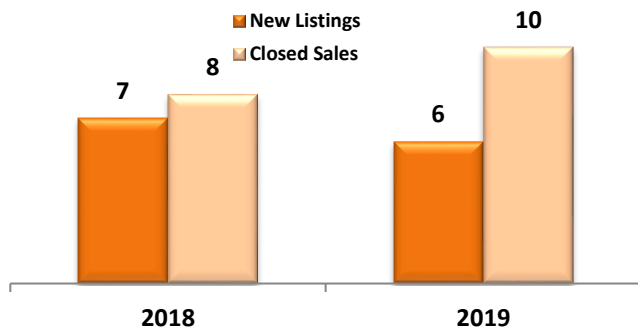
November 2019

Year to Date

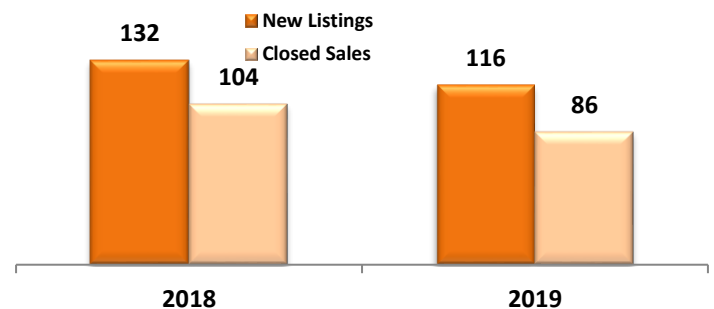
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	6	-14.3%	132	116	-12.1%
Closed Sales	8	10	25.0%	104	86	-17.3%
Average Sales Price	\$ 261,662	\$ 304,092	16.2%	\$ 300,410	\$ 245,000	-18.4%
Percent of Original Last Price Received at Sale*	96.0%	93.0%	-3.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	103	84	-18.4%	114	99	-13.2%
Total Current Inventory**	19	24	26.3%	.	.	.
Single-Family Detached Inventory	14	21	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

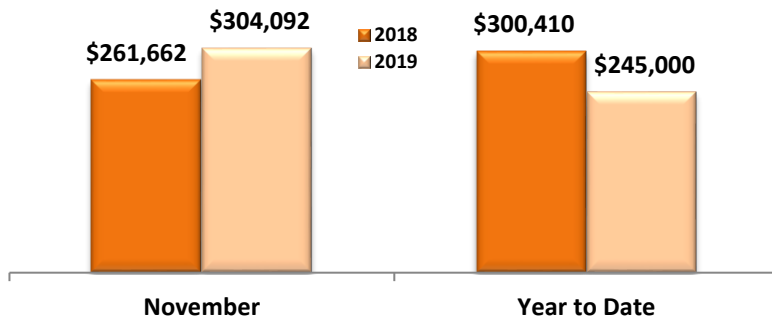
Activity-Most Recent Month



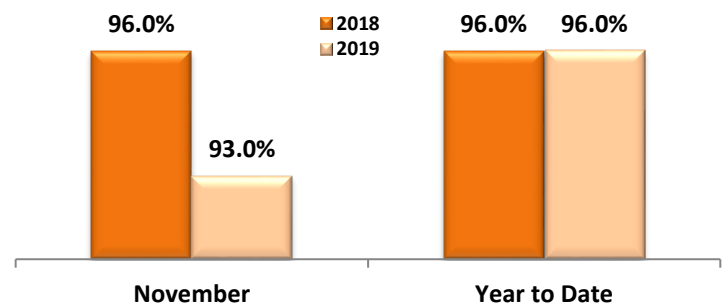
Activity-Year to Date



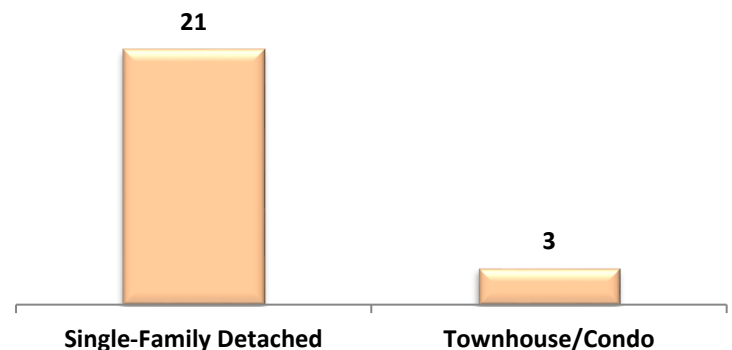
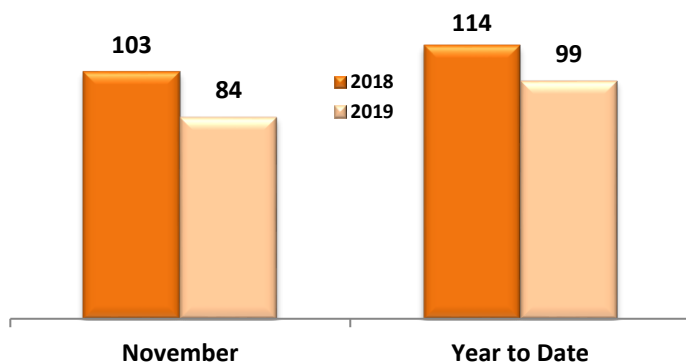
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

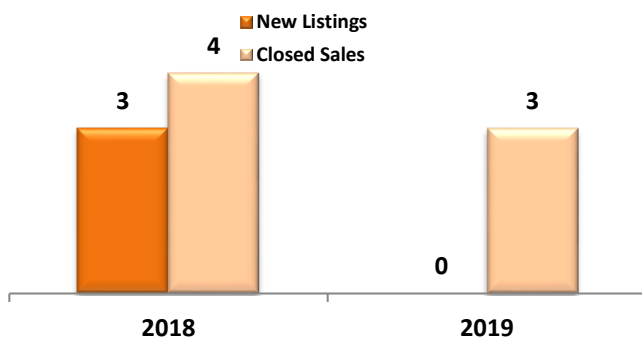
November 2019

Year to Date

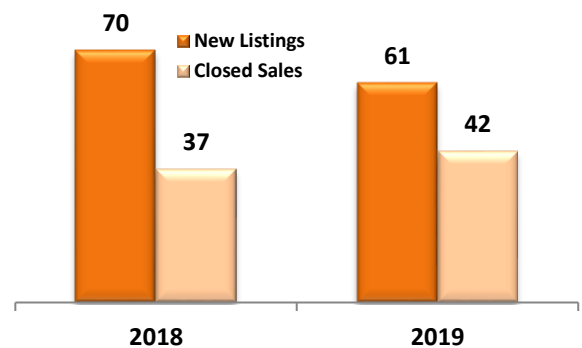
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	0	-100.0%	70	61	-12.9%
Closed Sales	4	3	-25.0%	37	42	13.5%
Average Sales Price	\$ 214,475	\$ 324,966	51.5%	\$ 250,477	\$ 212,500	-15.2%
Percent of Original Last Price Received at Sale*	94.0%	97.0%	3.2%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	88	99	12.5%	123	115	-6.5%
Total Current Inventory**	14	13	-7.1%	.	.	.
Single-Family Detached Inventory	13	13	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

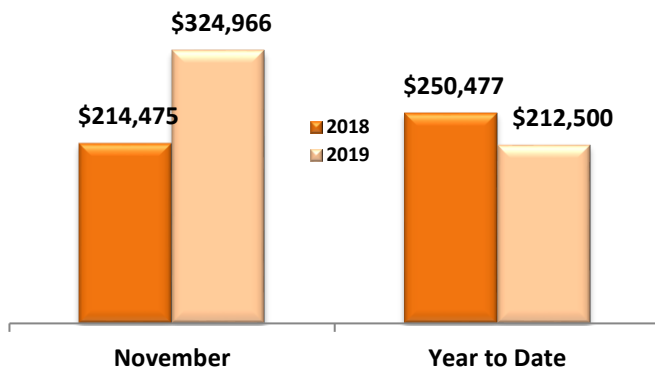
Activity-Most Recent Month



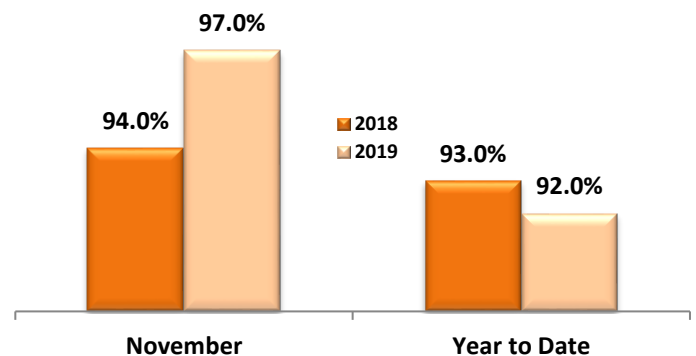
Activity-Year to Date



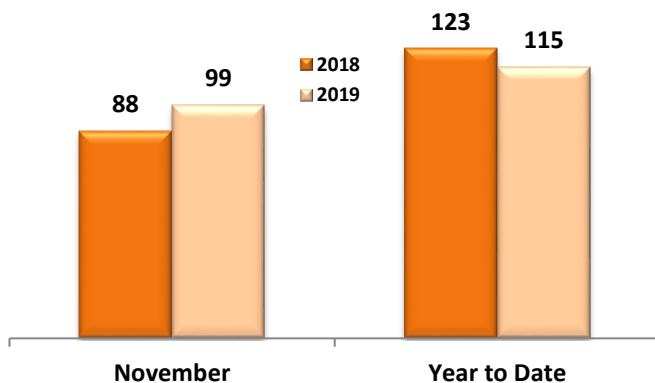
Average Sales Price



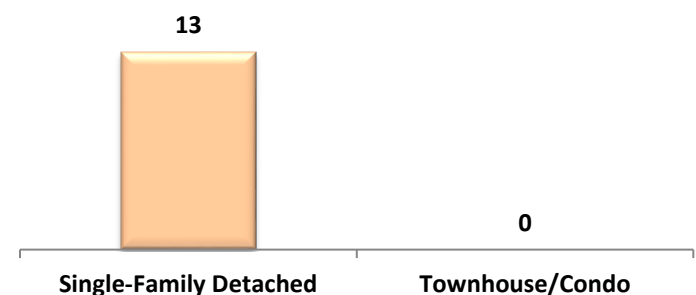
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

November 2019

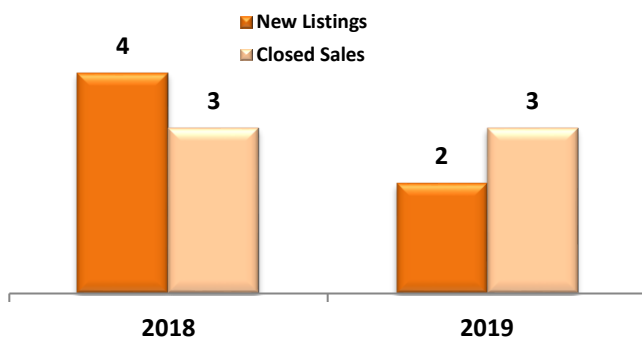
Year to Date

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	2	-50.0%	75	51	-32.0%
Closed Sales	3	3	0.0%	62	49	-21.0%
Average Sales Price	\$ 208,000	\$ 95,500	-54.1%	\$ 156,080	\$ 214,512	37.4%
Percent of Original Last Price Received at Sale*	94.0%	103.0%	9.6%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	115	50	-56.5%	94	97	3.2%
Total Current Inventory**	10	4	-60.0%	.	.	.
Single-Family Detached Inventory	8	4	-50.0%	.	.	.

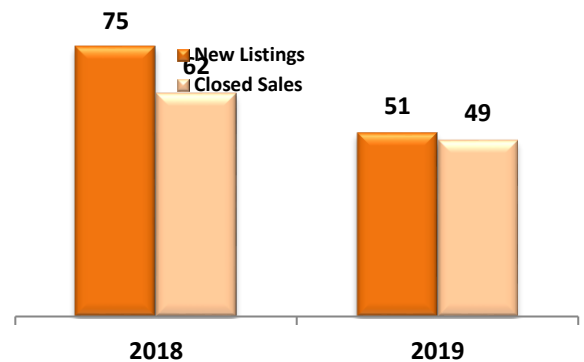
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

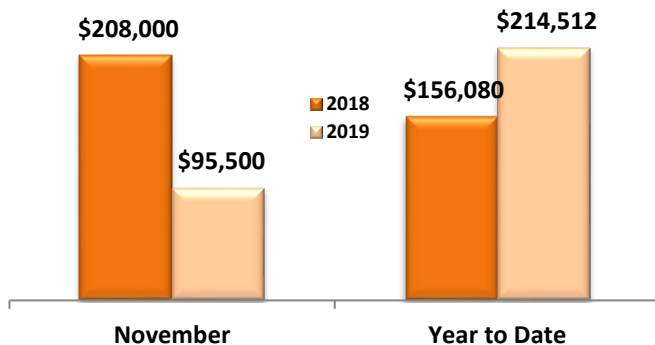
Activity-Most Recent Month



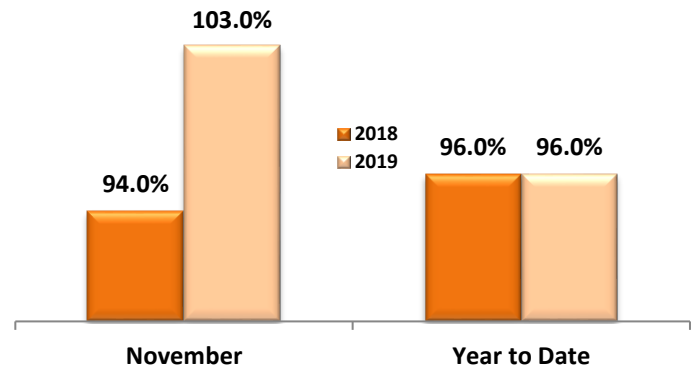
Activity-Year to Date



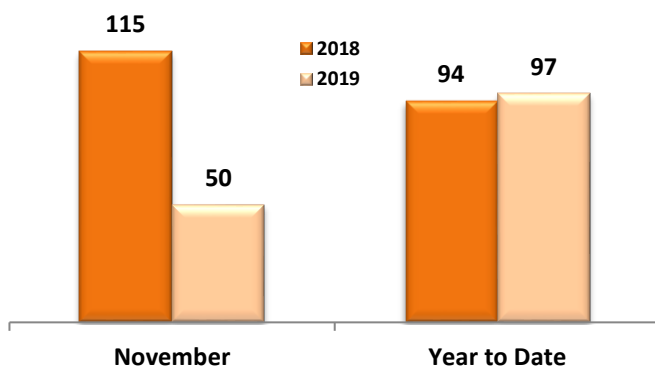
Average Sales Price



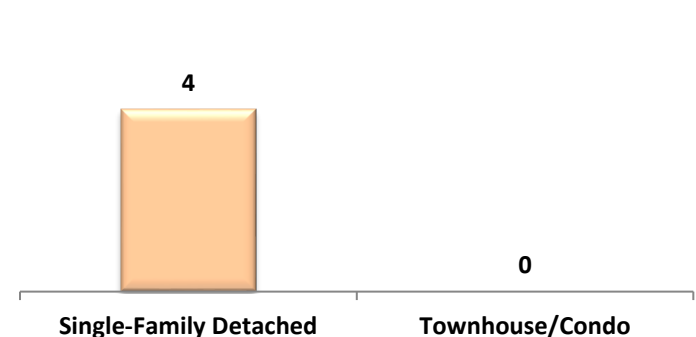
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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LeSueur/LeCenter/Henderson

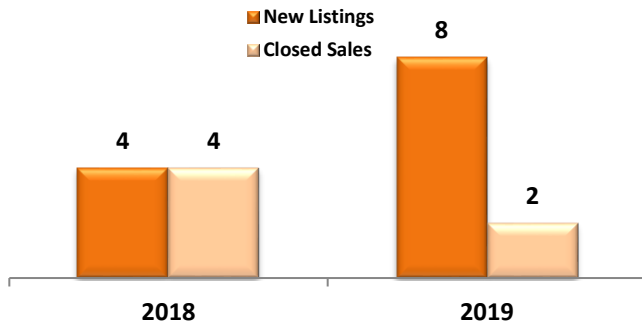
November 2019

Year to Date

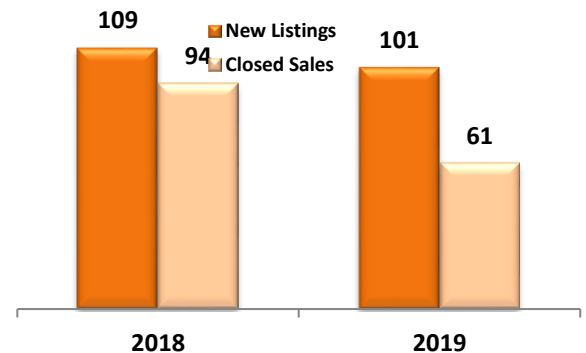
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	8	100.0%	109	101	-7.3%
Closed Sales	4	2	-50.0%	94	61	-35.1%
Average Sales Price	\$ 92,000	\$ 174,752	89.9%	\$ 185,267	\$ 181,349	-2.1%
Percent of Original Last Price Received at Sale*	90.0%	97.0%	7.8%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	81	61	-24.7%	107	79	-26.2%
Total Current Inventory**	11	27	145.5%	.	.	.
Single-Family Detached Inventory	11	27	145.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

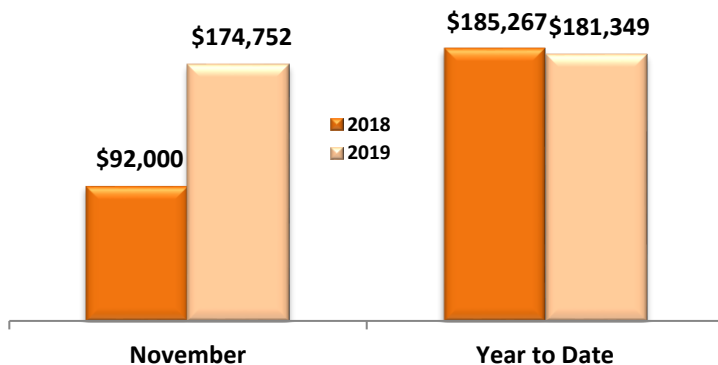
Activity-Most Recent Month



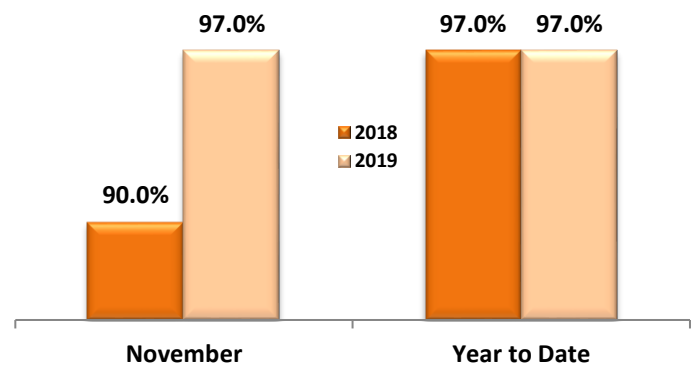
Activity-Year to Date



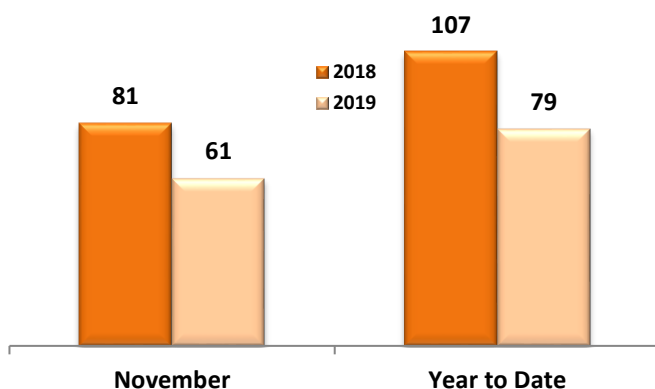
Average Sales Price



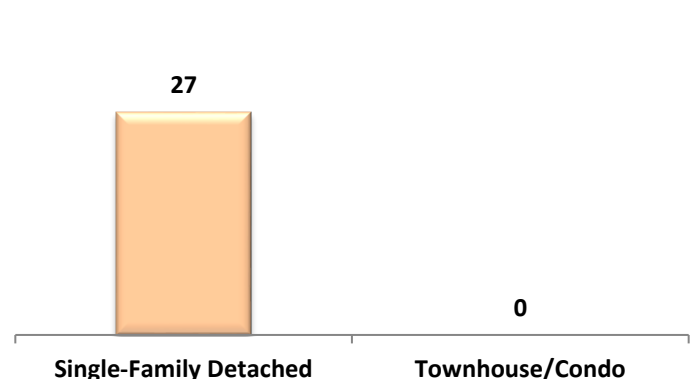
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

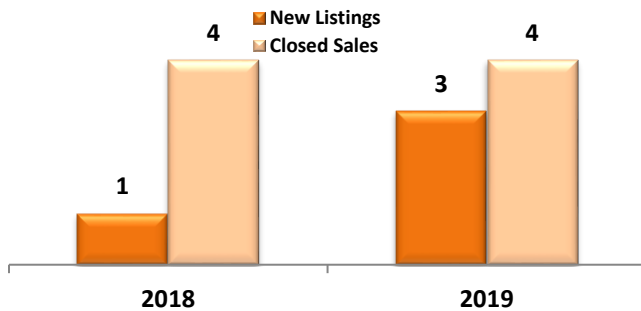
November 2019

Year to Date

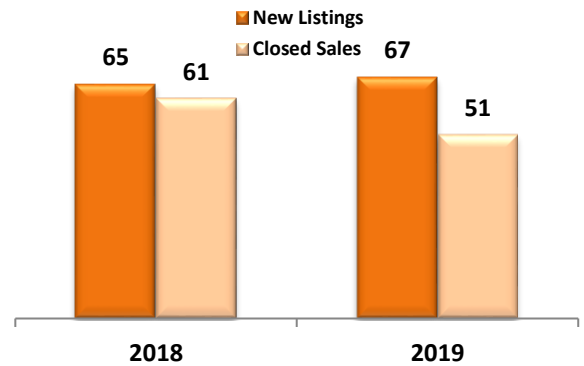
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	3	200.0%	65	67	3.1%
Closed Sales	4	4	0.0%	61	51	-16.4%
Average Sales Price	\$ 181,275	\$ 157,725	-13.0%	\$ 161,102	\$ 170,732	6.0%
Percent of Original List Price Received at Sale*	100.0%	97.0%	-3.0%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	53	66	24.5%	66	65	-1.5%
Total Current Inventory**	3	11	266.7%	.	.	.
Single-Family Detached Inventory	2	11	450.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

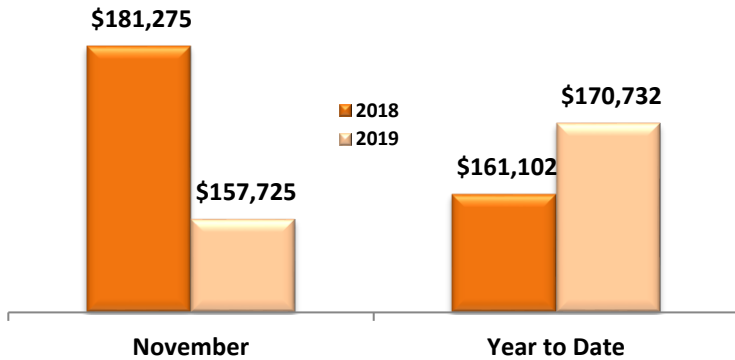
Activity-Most Recent Month



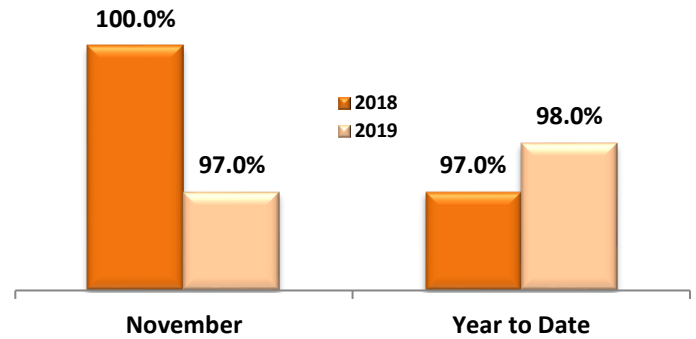
Activity-Year to Date



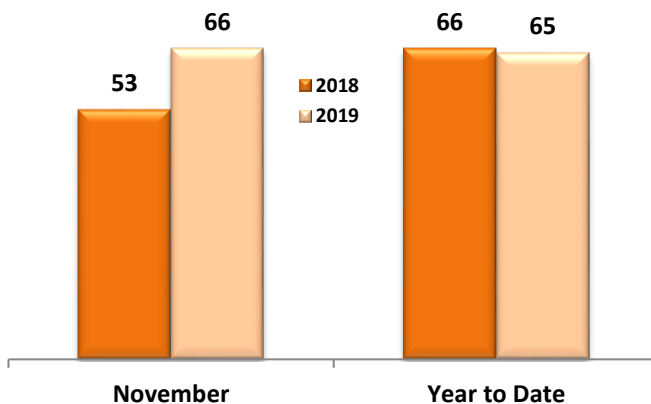
Average Sales Price



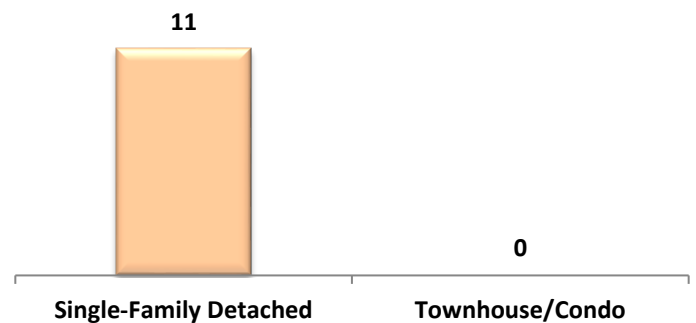
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Madelia/St. James

November 2019

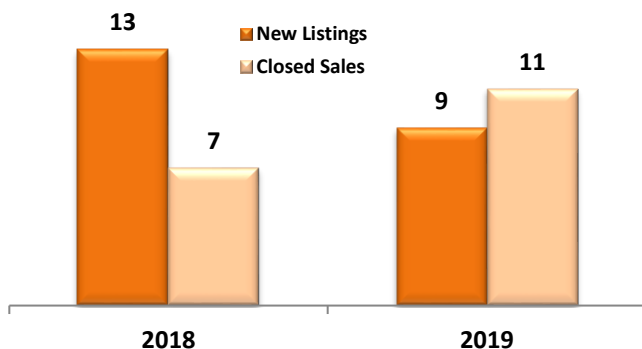
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	13	9	-30.8%	94	103	9.6%
Closed Sales	7	11	57.1%	47	73	55.3%
Average Sales Price	\$ 142,357	\$131,826	-7.4%	\$ 115,237	\$106,587	-7.5%
Percent of Original Last Price Received at Sale*	92.0%	93.0%	1.1%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	78	115	47.4%	106	129	21.7%
Total Current Inventory**	34	46	35.3%	.	.	.
Single-Family Detached Inventory	33	46	39.4%	.	.	.

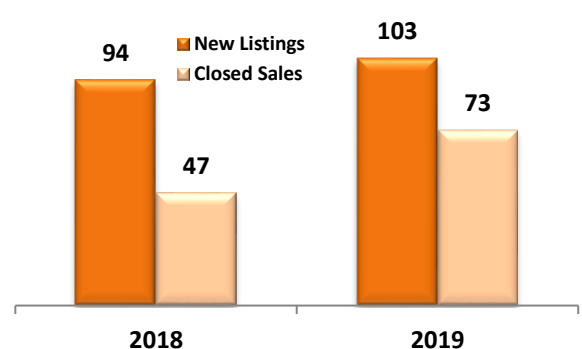
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

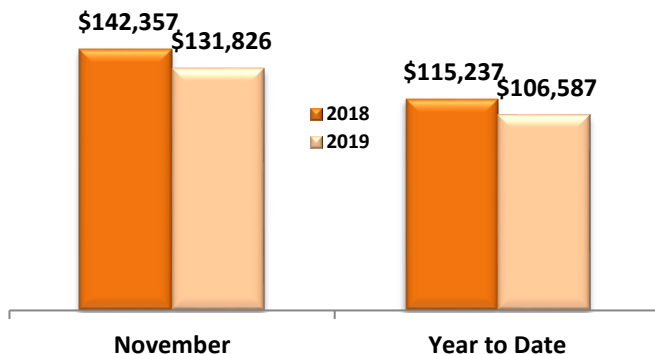
Activity-Most Recent Month



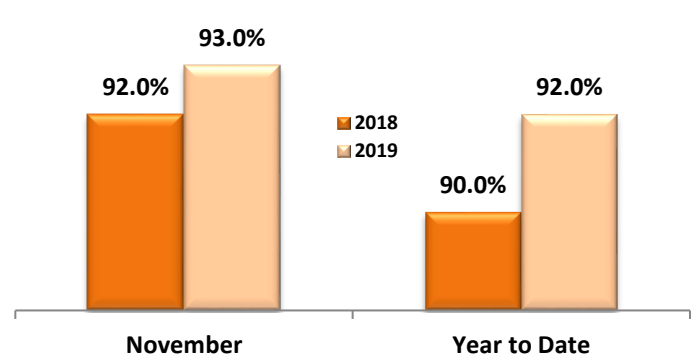
Activity-Year to Date



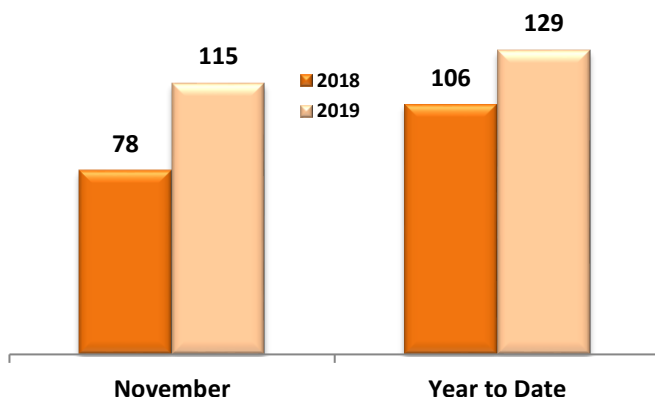
Average Sales Price



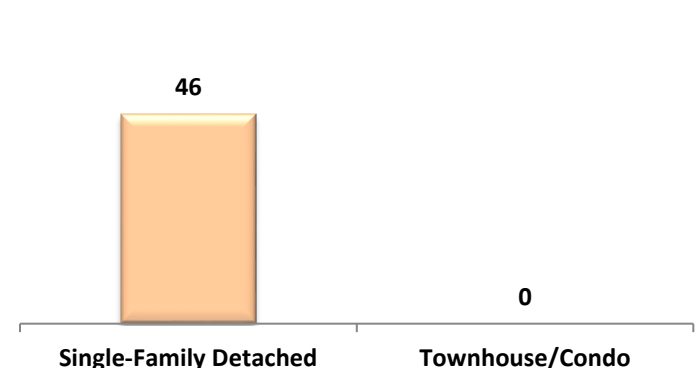
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

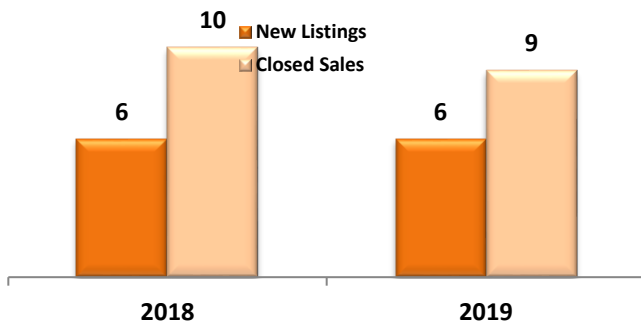
November 2019

Year to Date

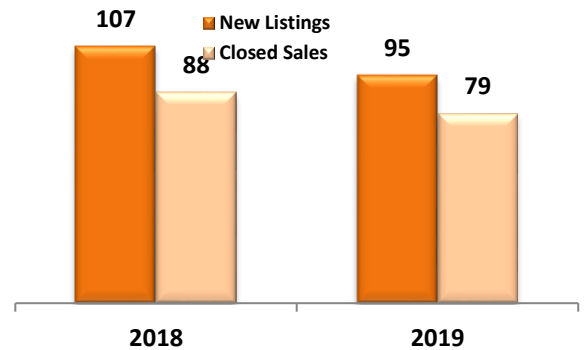
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	6	0.0%	107	95	-11.2%
Closed Sales	10	9	-10.0%	88	79	-10.2%
Average Sales Price	\$ 146,670	\$ 144,577	-1.4%	\$ 137,099	\$ 150,596	9.8%
Percent of Original Last Price Received at Sale*	90.0%	94.0%	4.4%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	109	79	-27.5%	81	75	-7.4%
Total Current Inventory**	15	11	-26.7%	.	.	.
Single-Family Detached Inventory	15	11	-26.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

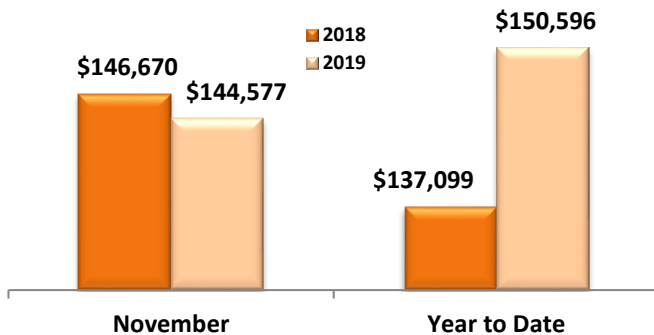
Activity-Most Recent Month



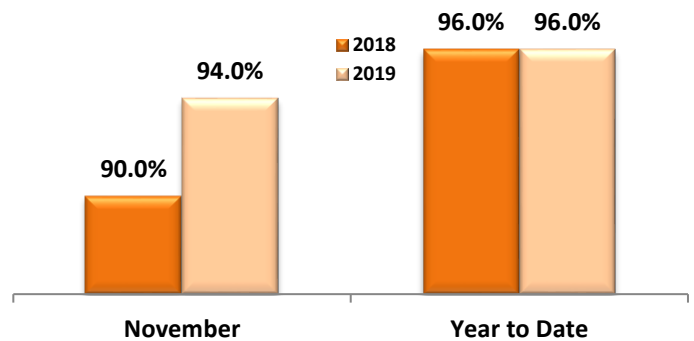
Activity-Year to Date



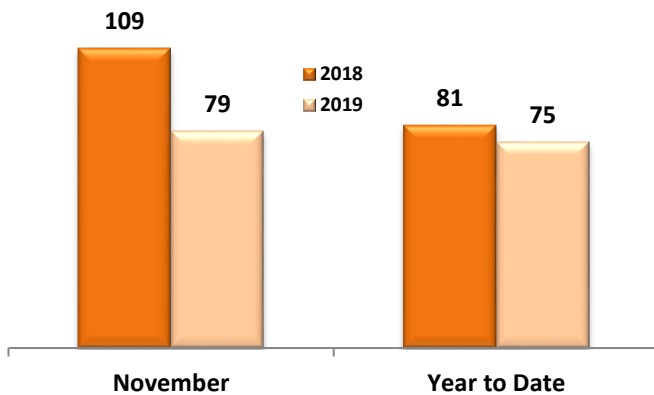
Average Sales Price



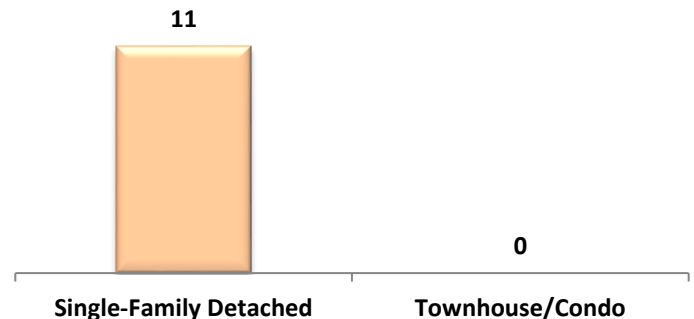
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Hilltop

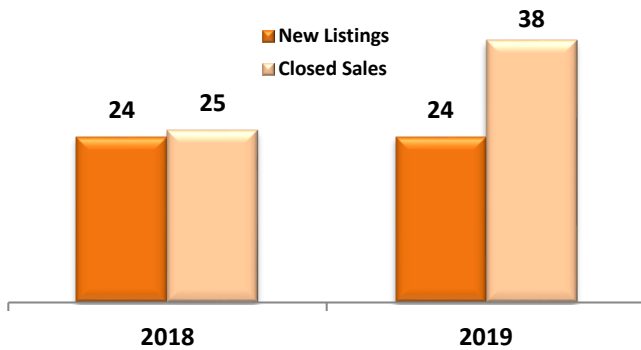
November, 2019

Year to Date

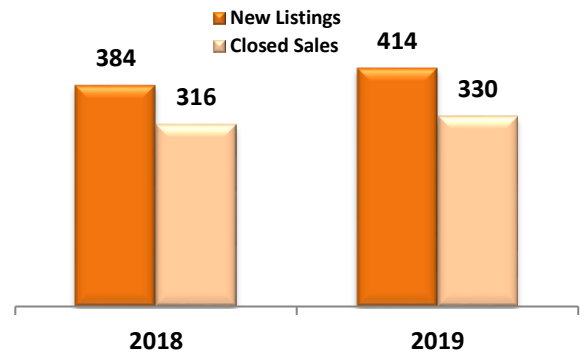
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	24	24	0.0%	384	414	7.8%
Closed Sales	25	38	52.0%	316	330	4.4%
Average Sales Price	\$ 230,763	\$ 268,917	16.5%	\$ 250,727	\$ 253,794	1.2%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	98.0%	97.0%	-1.0%
Average Days on Market Until Sale	87	98	12.6%	95	99	4.2%
Total Current Inventory**	74	75	1.4%	.	.	.
Single-Family Detached Inventory	55	49	-10.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

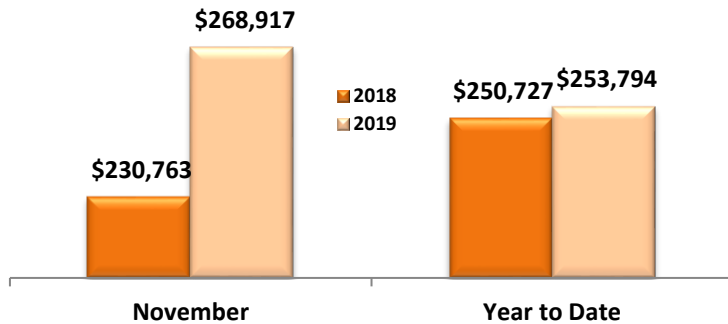
Activity-Most Recent Month



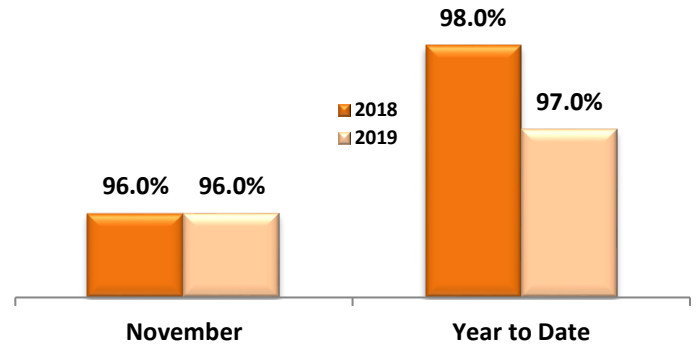
Activity-Year to Date



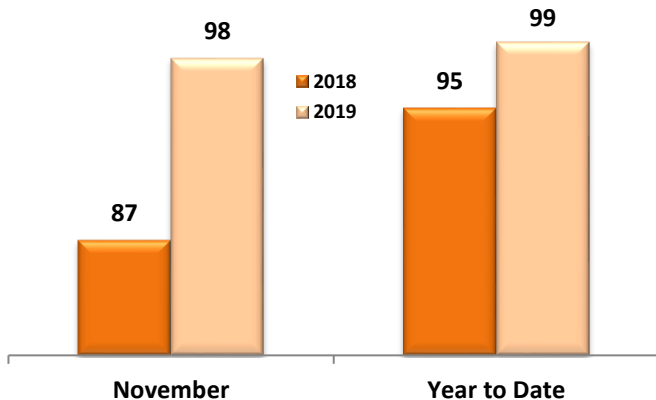
Average Sales Price



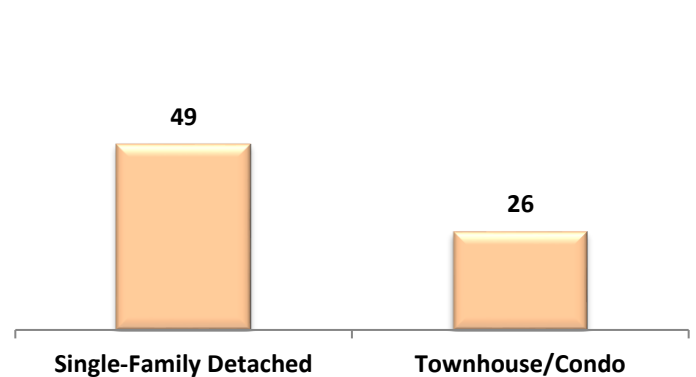
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

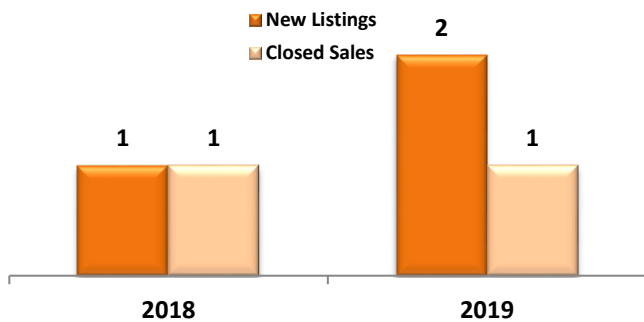
November 2019

Year to Date

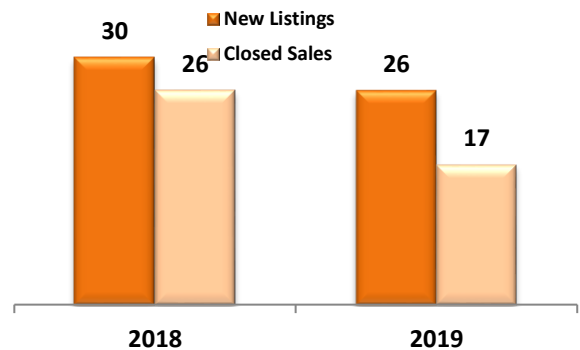
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	2	100.0%	30	26	-13.3%
Closed Sales	1	1	0.0%	26	17	-34.6%
Average Sales Price	\$ 185,500	\$ 700,000	277.4%	\$ 264,138	\$ 425,542	61.1%
Percent of Original Last Price Received at Sale*	103.0%	86.0%	-16.5%	96.0%	94.0%	-2.1%
Average Days on Market Until Sale	28	540	1828.6%	103	139	35.0%
Total Current Inventory**	6	7	16.7%	.	.	.
Single-Family Detached Inventory	6	7	16.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

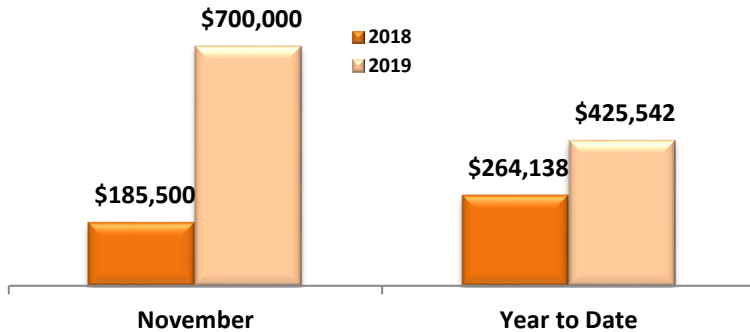
Activity-Most Recent Month



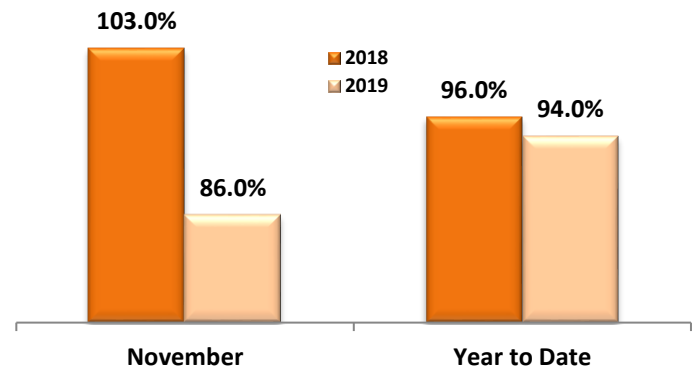
Activity-Year to Date



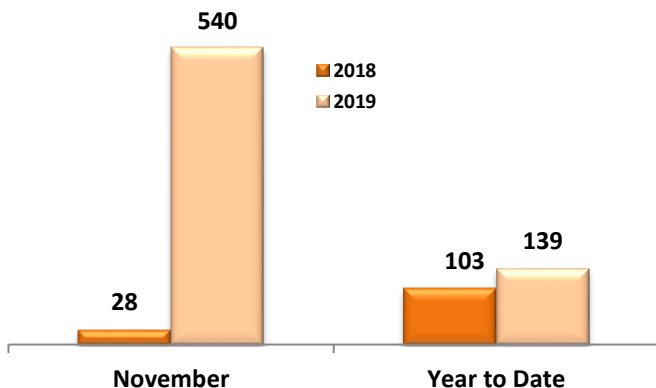
Average Sales Price



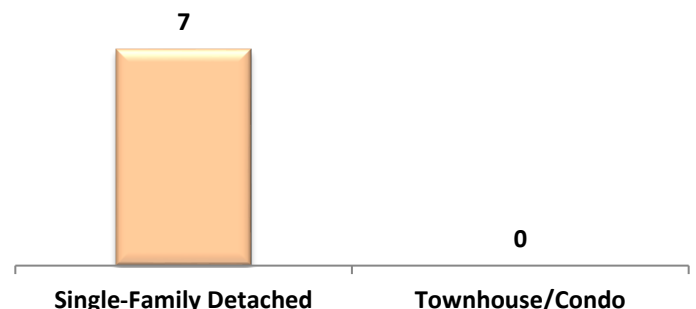
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

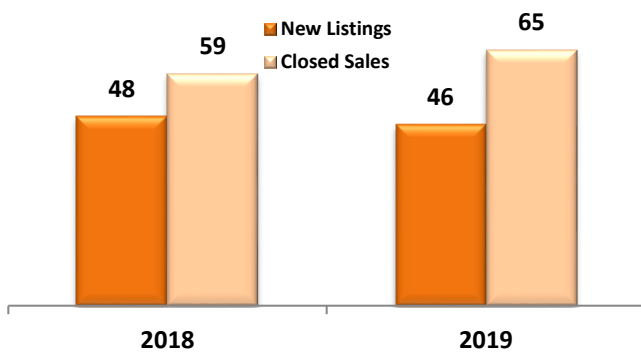
November 2019

Year to Date

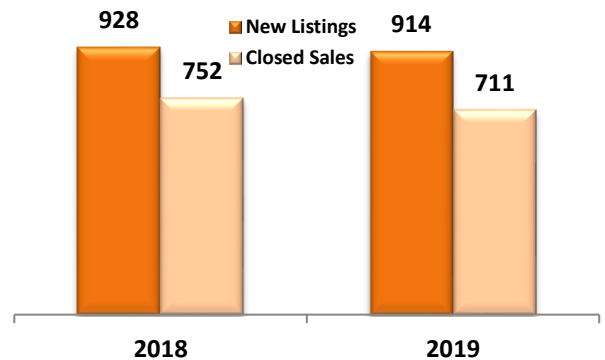
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	48	46	-4.2%	928	914	-1.5%
Closed Sales	59	65	10.2%	752	711	-5.5%
Average Sales Price	\$ 226,137	\$ 247,179	9.3%	\$ 230,653	\$ 248,612	7.8%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	95	95	0.0%	90	96	6.7%
Total Current Inventory**	165	166	0.6%	.	.	.
Single-Family Detached Inventory	135	135	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

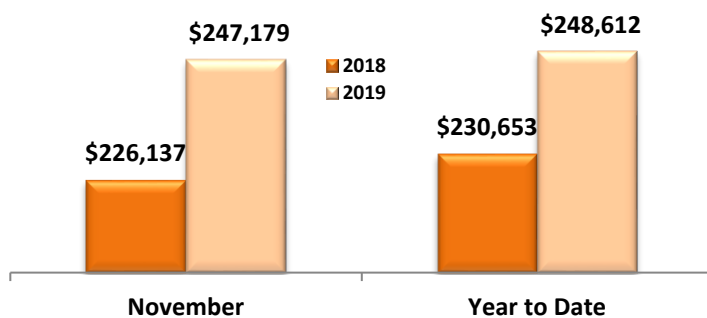
Activity-Most Recent Month



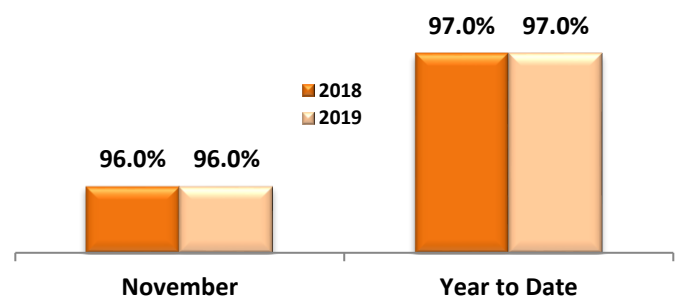
Activity-Year to Date



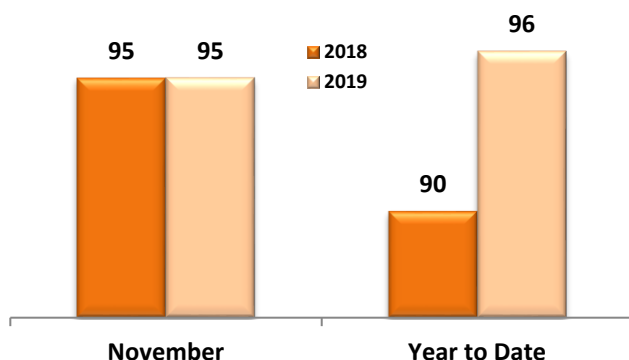
Average Sales Price



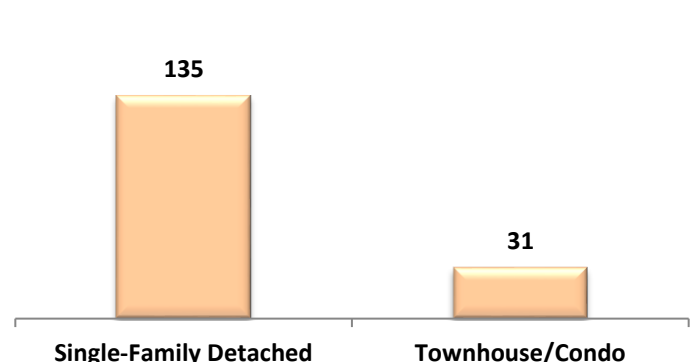
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

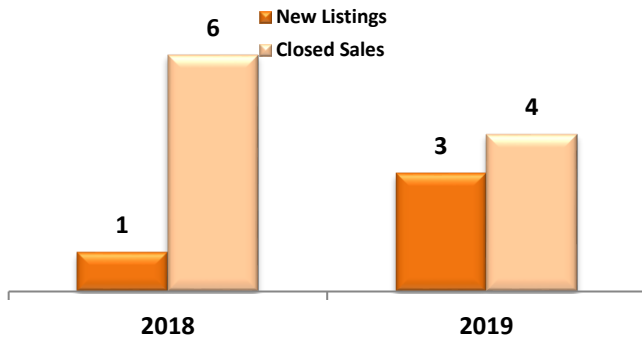
November 2019

Year to Date

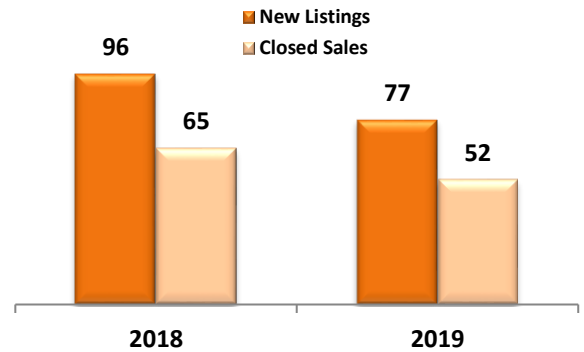
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	3	200.0%	96	77	-19.8%
Closed Sales	6	4	-33.3%	65	52	-20.0%
Average Sales Price	\$ 130,250	\$ 116,751	-10.4%	\$ 121,216	\$ 130,927	8.0%
Percent of Original Last Price Received at Sale*	77.0%	95.0%	23.4%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	114	62	-45.6%	101	121	19.8%
Total Current Inventory**	24	21	-12.5%	.	.	.
Single-Family Detached Inventory	22	19	-13.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

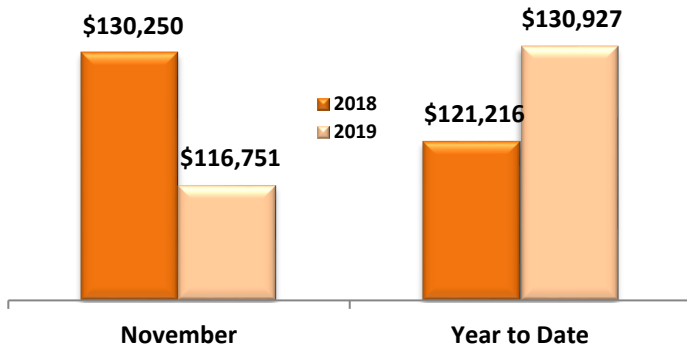
Activity-Most Recent Month



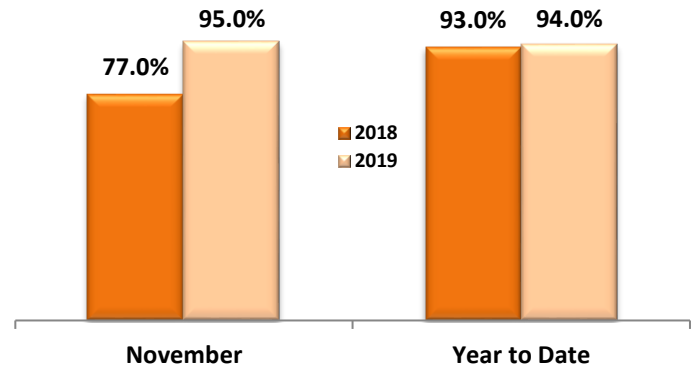
Activity-Year to Date



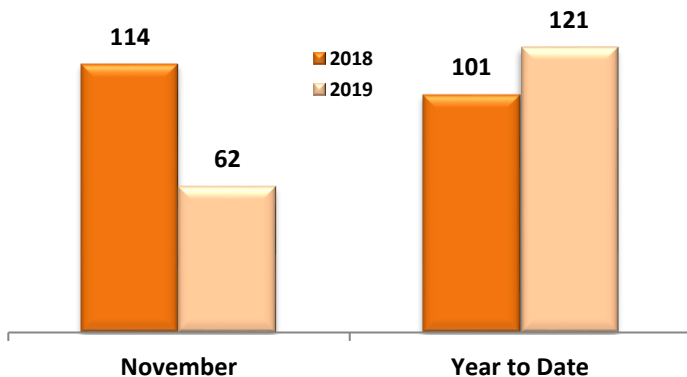
Average Sales Price



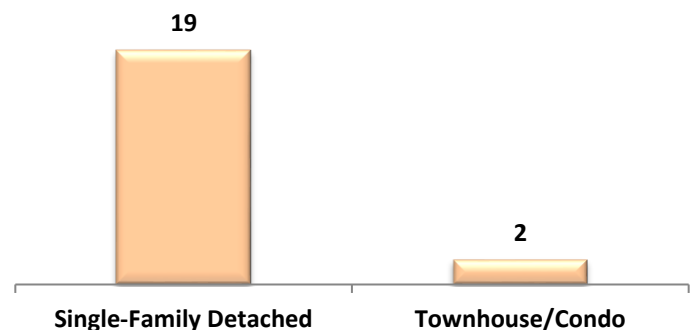
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

November, 2019

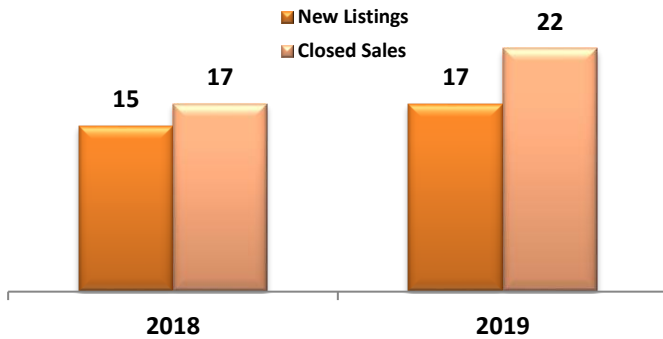
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	15	17	13.3%	262	251	-4.2%
Closed Sales	17	22	29.4%	234	213	-9.0%
Average Sales Price	\$ 151,111	\$ 172,568	14.2%	\$ 162,439	\$ 175,608	8.1%
Percent of Original Last Price Received at Sale*	94.0%	94.0%	0.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	64	83	29.7%	99	97	-2.0%
Total Current Inventory**	38	57	50.0%	.	.	.
Single-Family Detached Inventory	32	48	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

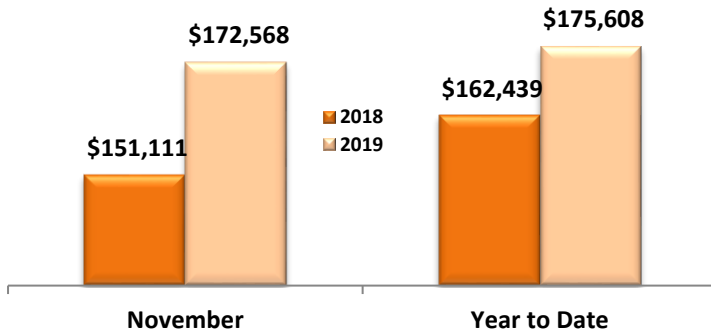
Activity-Most Recent Month



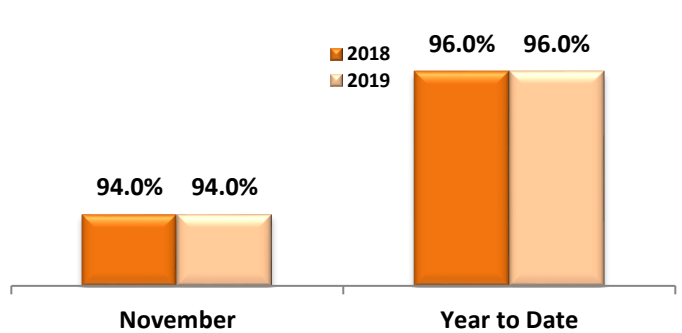
Activity-Year to Date



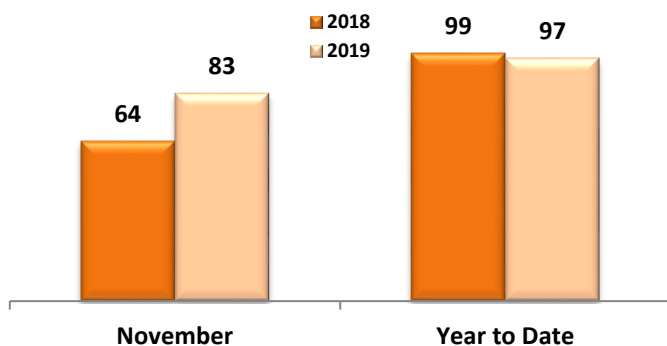
Average Sales Price



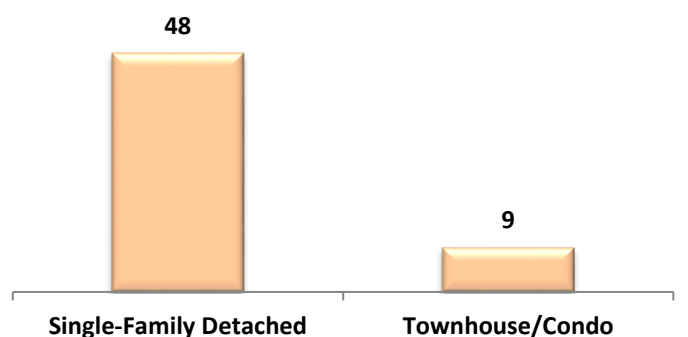
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Nicollet/Judson

November, 2019

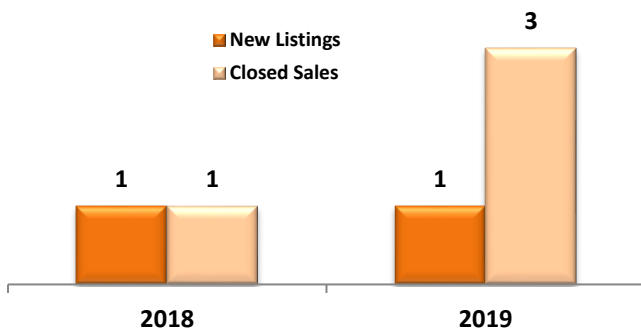
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

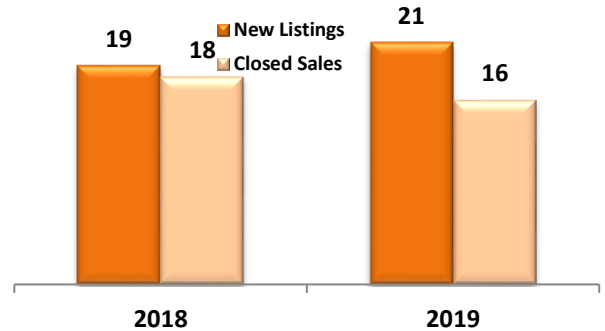
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	1	1	0.0%	19	21	10.5%
Closed Sales	1	3	200.0%	18	16	-11.1%
Average Sales Price	\$ 168,000	\$199,000	18.5%	\$ 162,770	\$165,968	2.0%
Percent of Original Last Price Received at Sale*	94.0%	101.0%	7.4%	94.0%	96.0%	2.1%
Average Days on Market Until Sale	96	79	-17.7%	89	91	2.2%
Total Current Inventory**	3	3	0.0%	.	.	.
Single-Family Detached Inventory	3	3	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

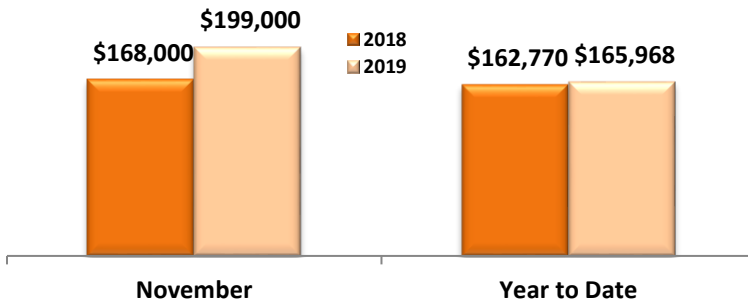
Activity-Most Recent Month



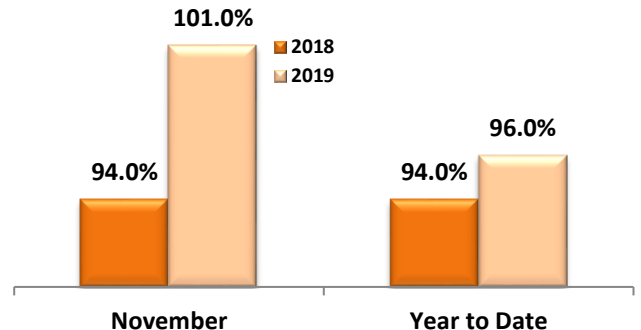
Activity-Year to Date



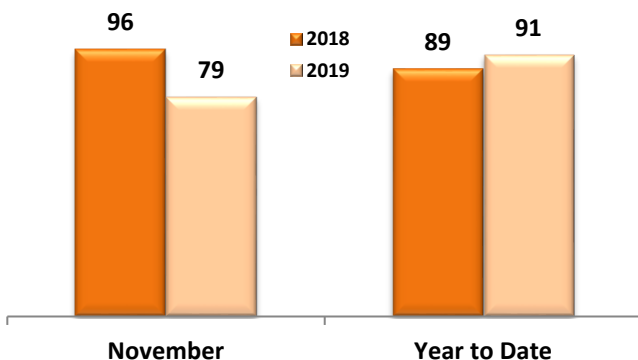
Average Sales Price



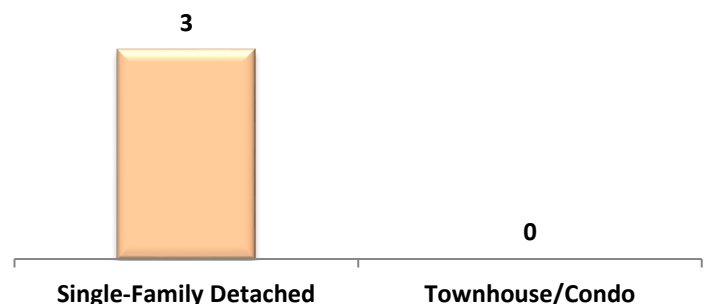
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

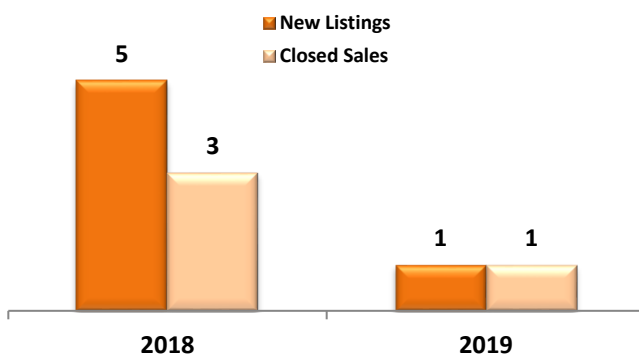
November, 2019

Year to Date

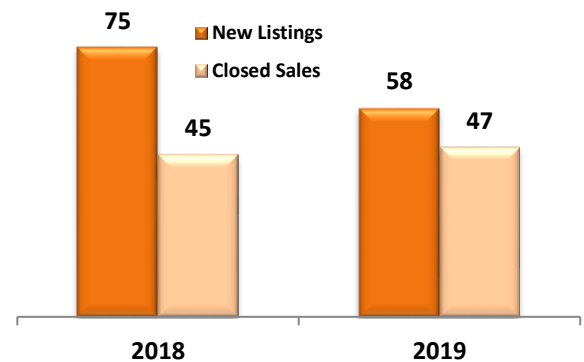
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	5	1	-80.0%	75	58	-22.7%
Closed Sales	3	1	-66.7%	45	47	4.4%
Average Sales Price	\$ 423,500	\$ 345,000	-18.5%	\$ 337,316	\$ 325,895	-3.4%
Percent of Original Last Price Received at Sale*	93.0%	81.0%	-12.9%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	237	122	-48.5%	132	133	0.8%
Total Current Inventory**	23	10	-56.5%	.	.	.
Single-Family Detached Inventory	21	9	-57.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

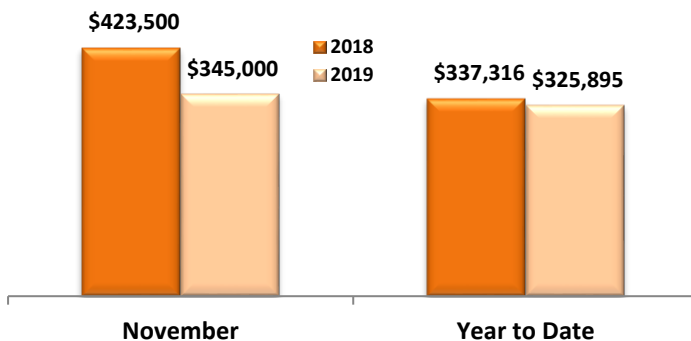
Activity-Most Recent Month



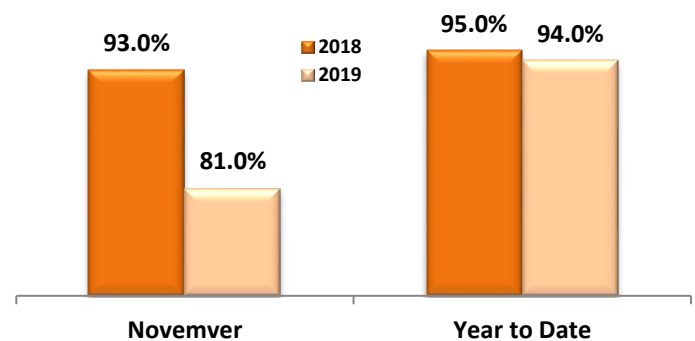
Activity-Year to Date



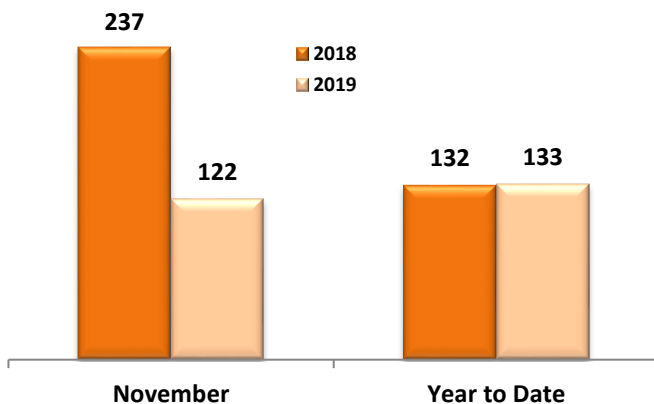
Average Sales Price



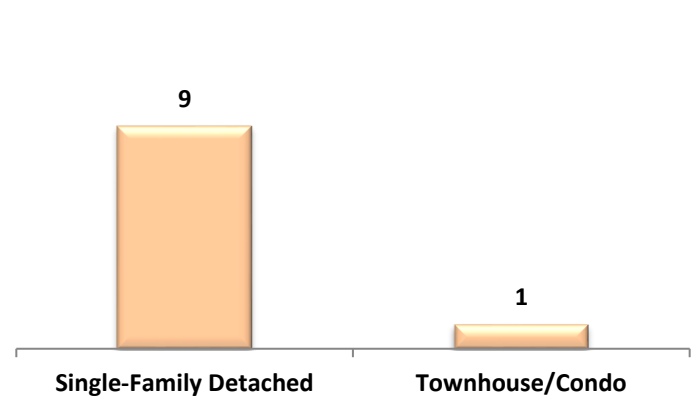
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Sleepy Eye/Comfrey

November, 2019

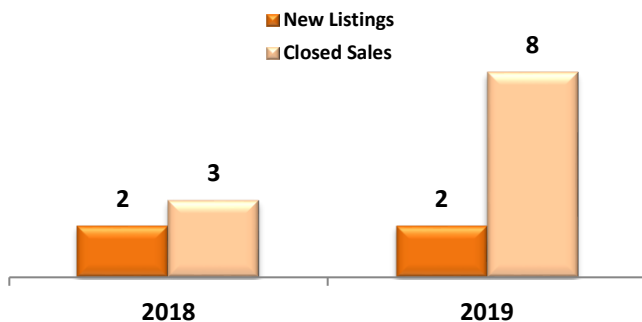
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	2	0.0%	44	62	40.9%
Closed Sales	3	8	166.7%	46	46	0.0%
Average Sales Price	\$ 95,133	\$ 145,562	53.0%	\$ 105,925	\$ 121,477	14.7%
Percent of Original Last Price Received at Sale*	83.0%	93.0%	12.0%	89.0%	93.0%	4.5%
Average Days on Market Until Sale	123	116	-5.7%	142	94	-33.8%
Total Current Inventory**	11	17	54.5%	.	.	.
Single-Family Detached Inventory	10	17	70.0%	.	.	.

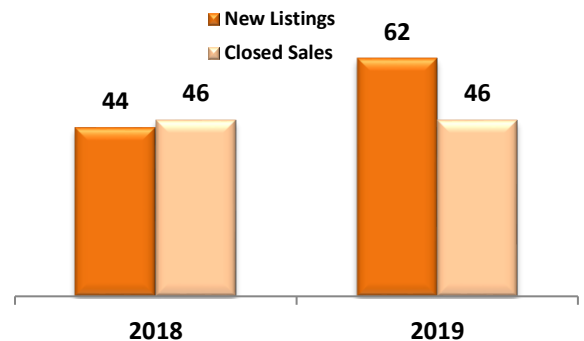
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

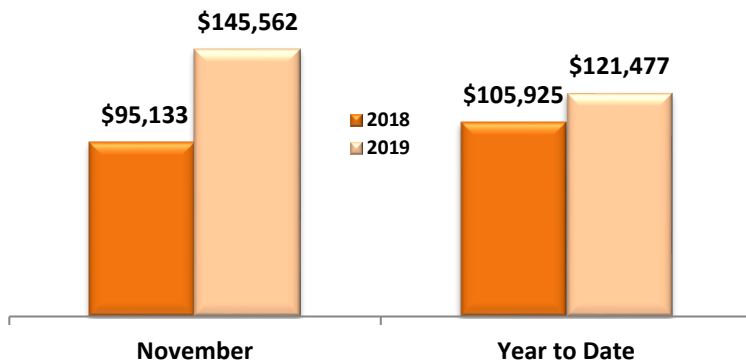
Activity-Most Recent Month



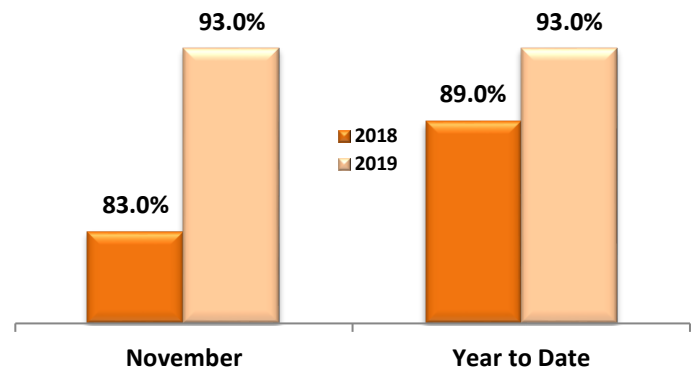
Activity-Year to Date



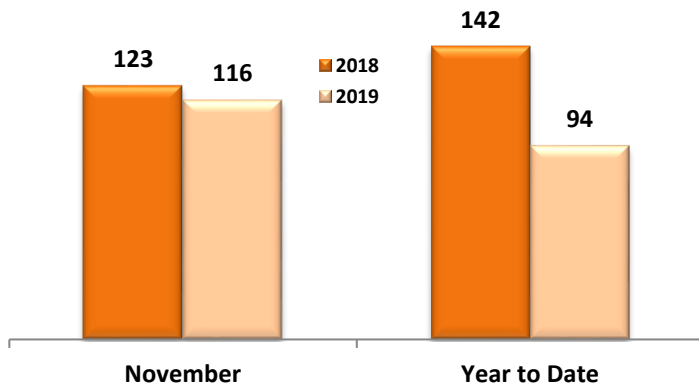
Average Sales Price



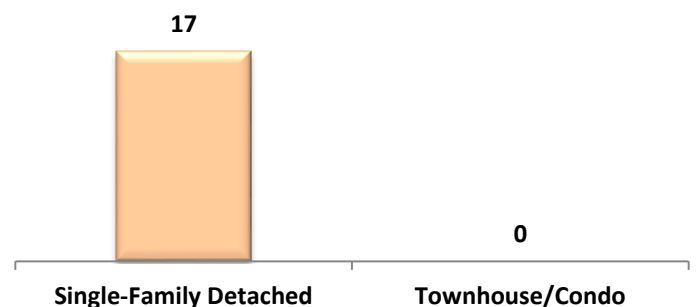
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

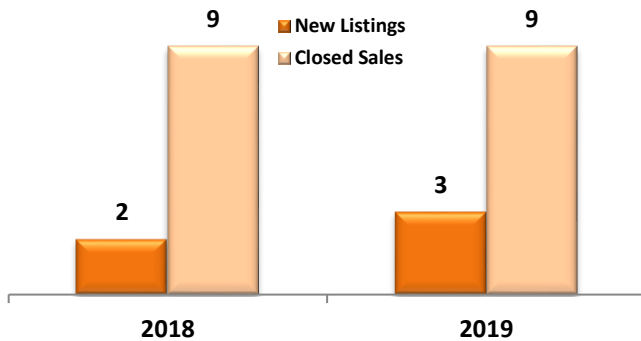
November, 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

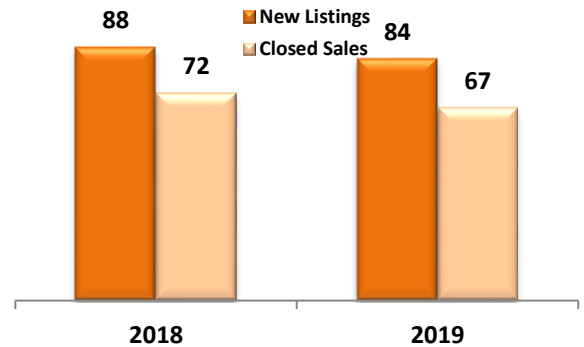
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	2	3	50.0%	88	84	-4.5%
Closed Sales	9	9	0.0%	72	67	-6.9%
Average Sales Price	\$ 164,534	\$ 161,567	-1.8%	\$ 165,020	\$ 164,488	-0.3%
Percent of Original Last Price Received at Sale*	90.0%	93.0%	3.3%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	87	102	17.2%	75	90	20.0%
Total Current Inventory**	13	16	23.1%	.	.	.
Single-Family Detached Inventory	13	13	0.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

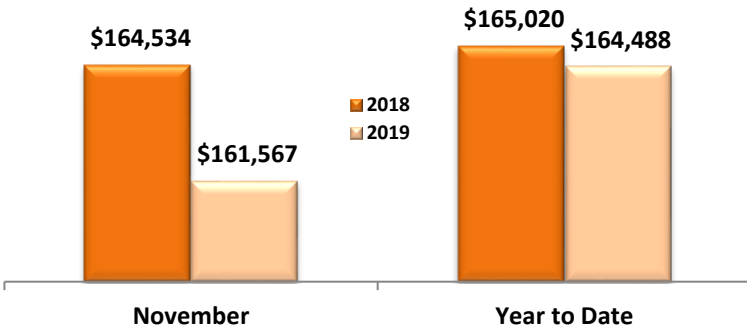
Activity-Most Recent Month



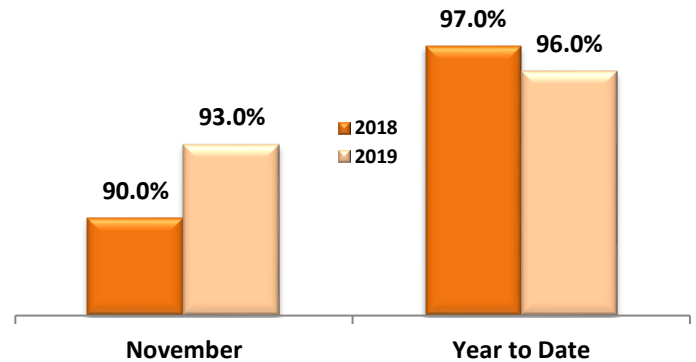
Activity-Year to Date



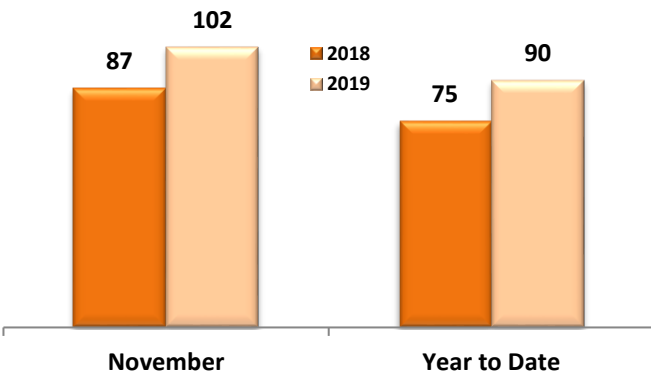
Average Sales Price



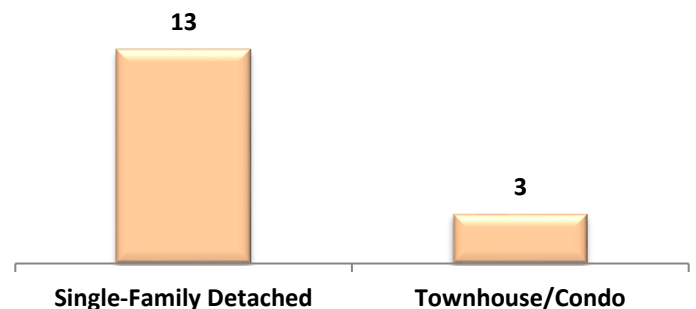
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

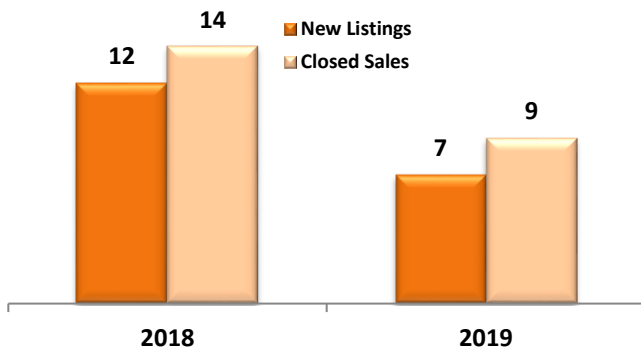
November, 2019

Year to Date

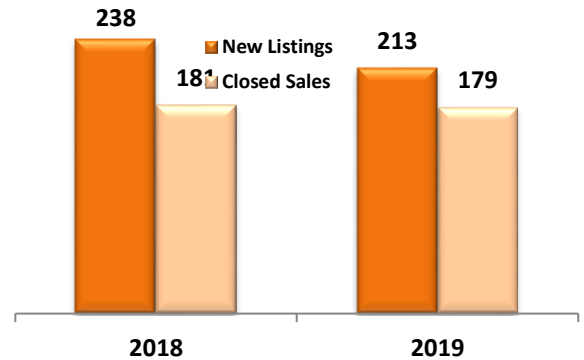
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	12	7	-41.7%	238	213	-10.5%
Closed Sales	14	9	-35.7%	181	179	-1.1%
Average Sales Price	\$ 269,042	\$ 281,266	4.5%	\$ 221,531	\$ 228,010	2.9%
Percent of Original Last Price Received at Sale*	97.0%	94.0%	-3.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	85	105	23.5%	87	103	18.4%
Total Current Inventory**	57	34	-40.4%	.	.	.
Single-Family Detached Inventory	52	30	-42.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

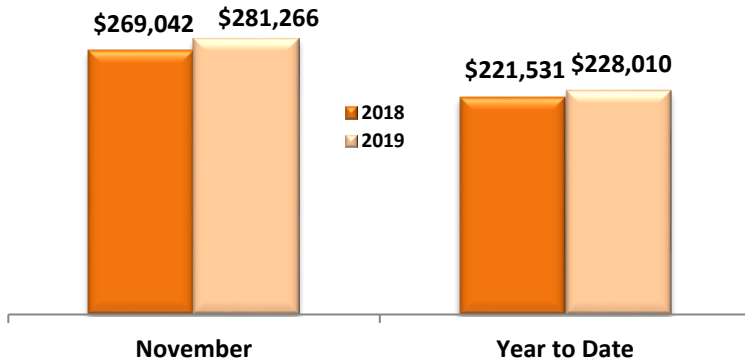
Activity-Most Recent Month



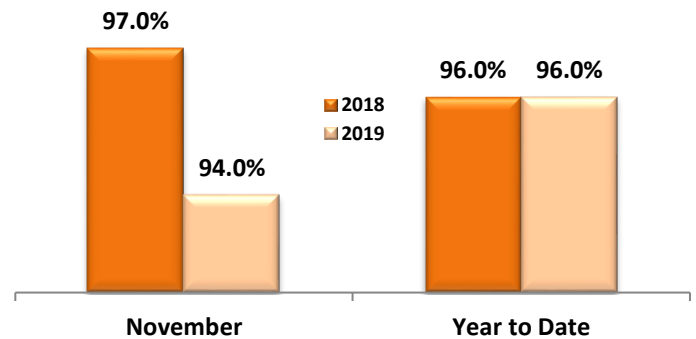
Activity-Year to Date



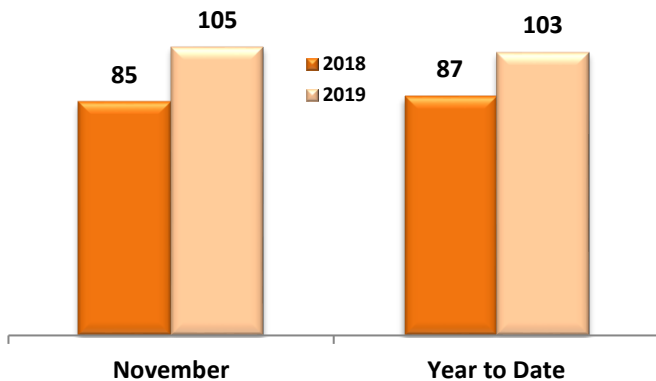
Average Sales Price



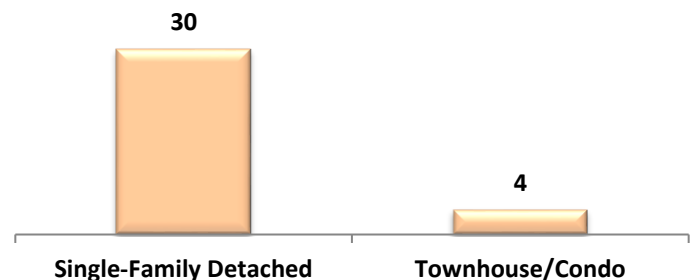
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

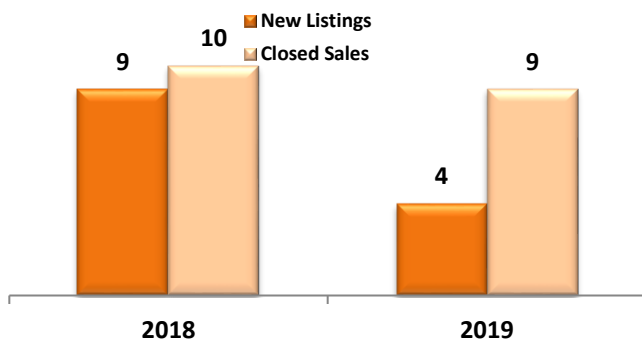
November, 2019

Year to Date

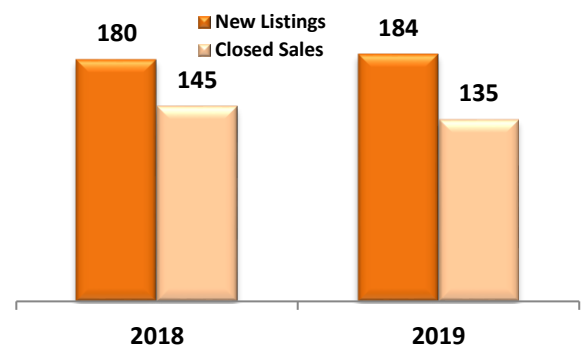
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	9	4	-55.6%	180	184	2.2%
Closed Sales	10	9	-10.0%	145	135	-6.9%
Average Sales Price	\$ 278,150	\$ 233,023	-16.2%	\$ 261,978	\$ 285,900	9.1%
Percent of Original Last Price Received at Sale*	97.0%	97.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	118	67	-43.2%	91	97	6.6%
Total Current Inventory**	30	40	33.3%	.	.	.
Single-Family Detached Inventory	22	36	63.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

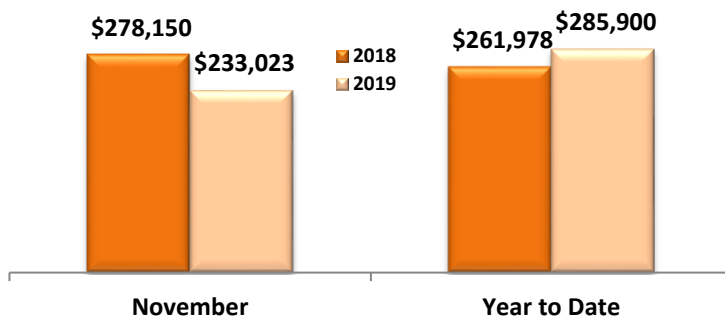
Activity-Most Recent Month



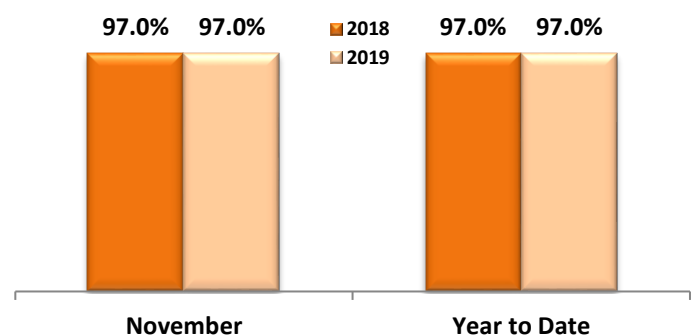
Activity-Year to Date



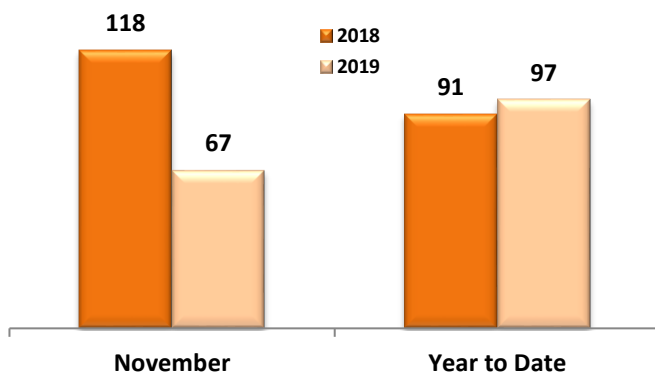
Average Sales Price



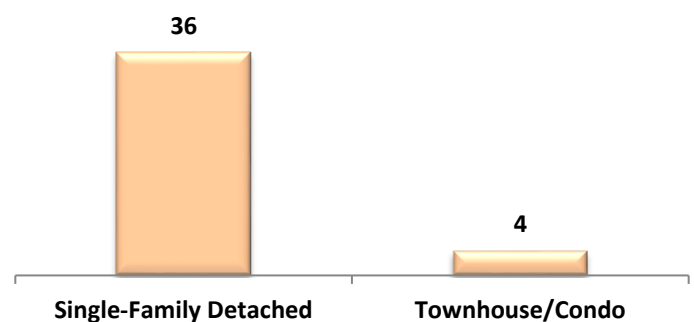
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

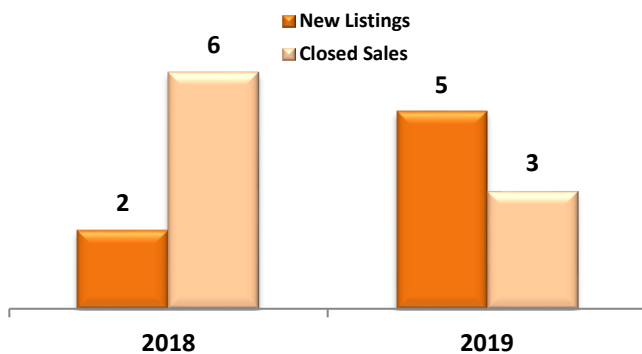
November 2019

Year to Date

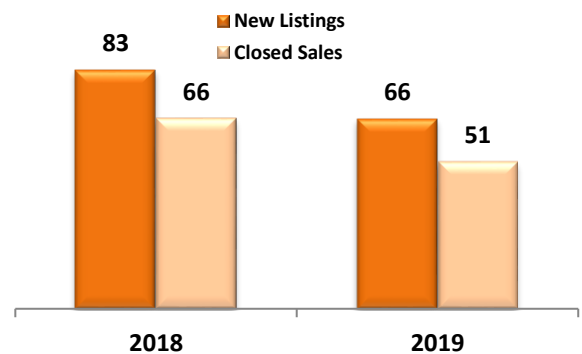
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	2	5	150.0%	83	66	-20.5%
Closed Sales	6	3	-50.0%	66	51	-22.7%
Average Sales Price	\$ 190,617	\$ 257,833	35.3%	\$ 173,525	\$ 214,920	23.9%
Percent of Original Last Price Received at Sale*	100.0%	99.0%	-1.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	40	67	67.5%	64	84	31.3%
Total Current Inventory**	13	11	-15.4%	.	.	.
Single-Family Detached Inventory	13	11	-15.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

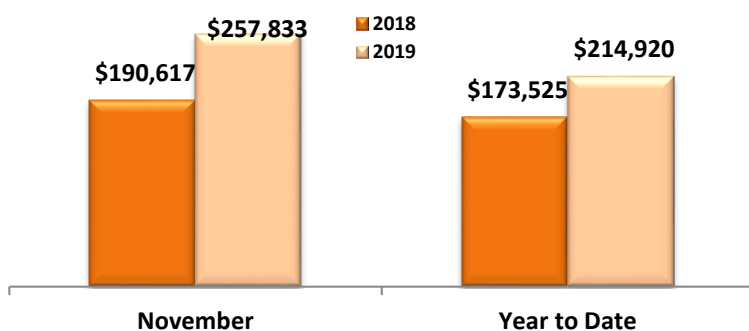
Activity-Most Recent Month



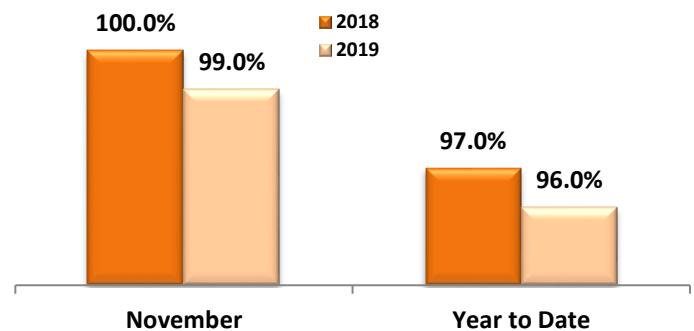
Activity-Year to Date



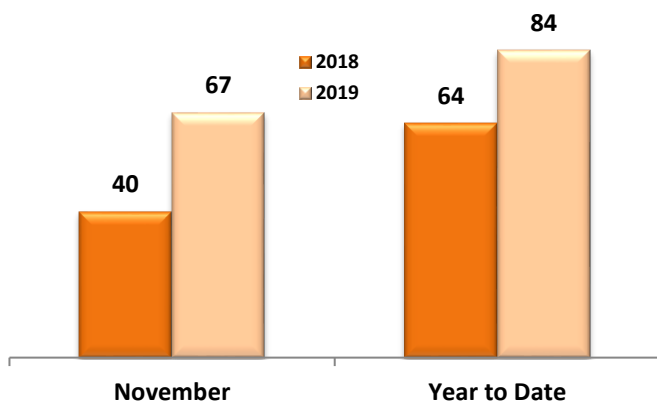
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

