



Total Volume Sold

**\$44.7 Million**

Average Sold price

**\$241,975**

Total Close Sales

**185**

Total New Listings

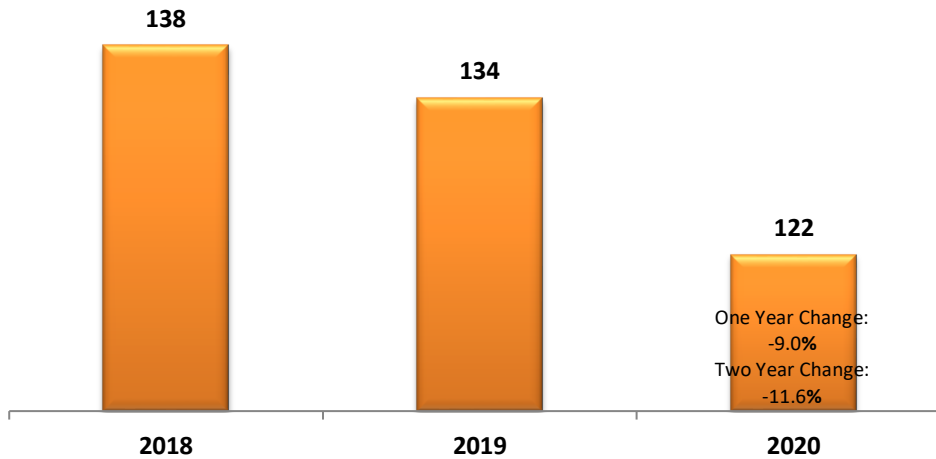
**122**



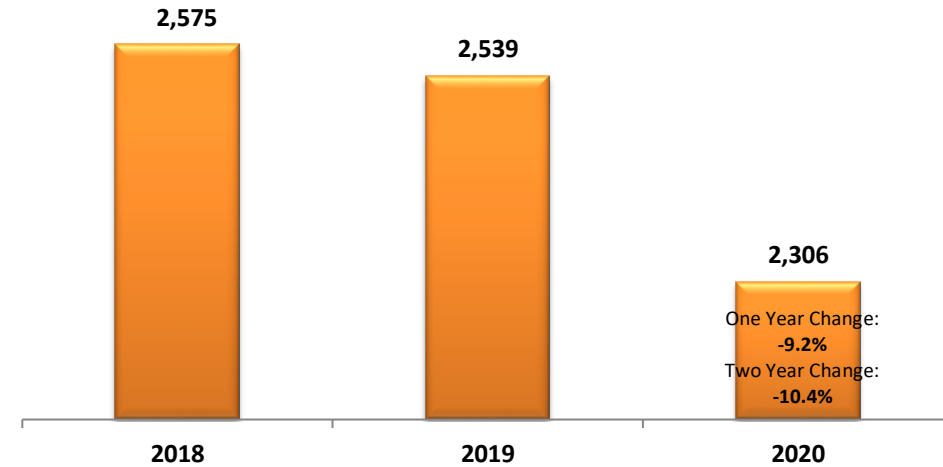
# New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

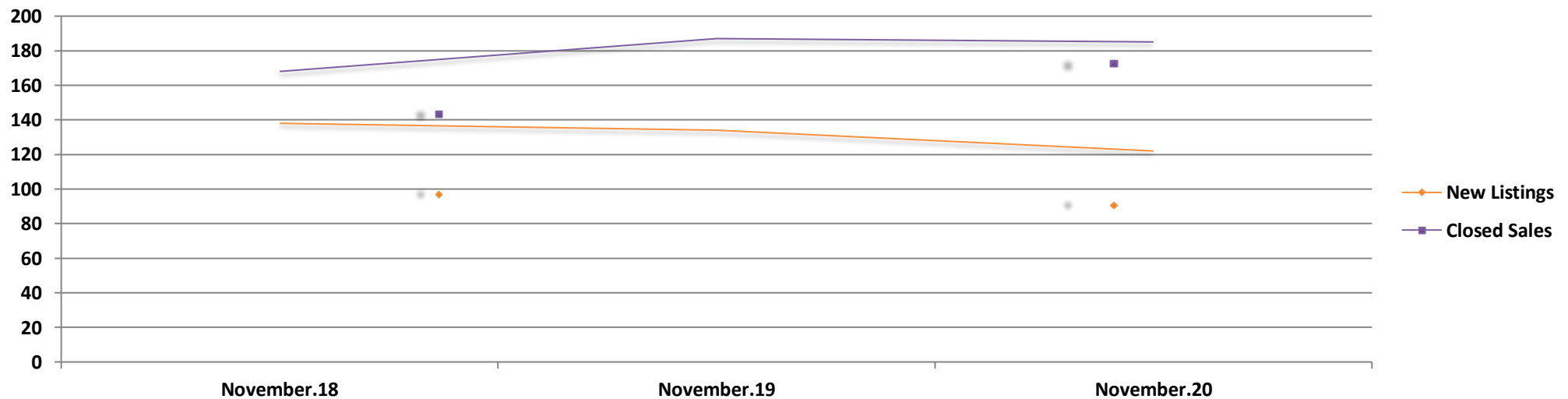
## November 2020



## Year to Date



## Historical Market Activity



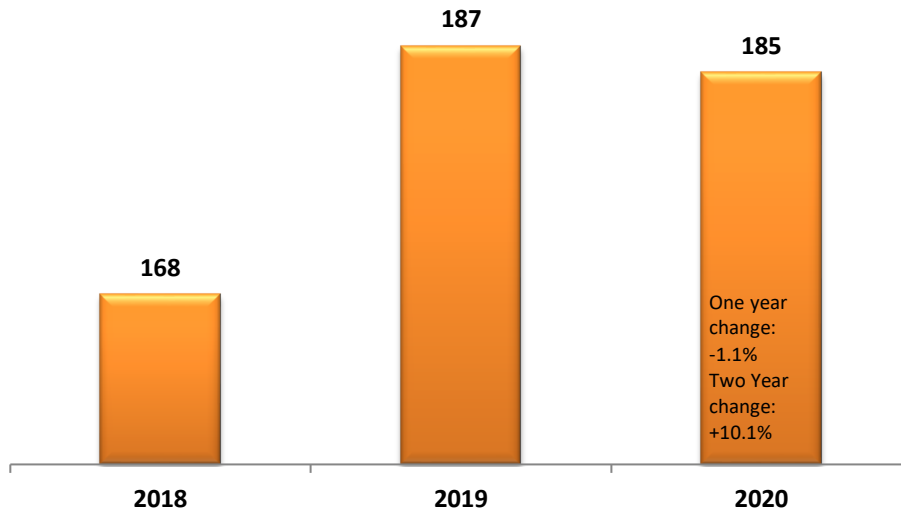
# Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

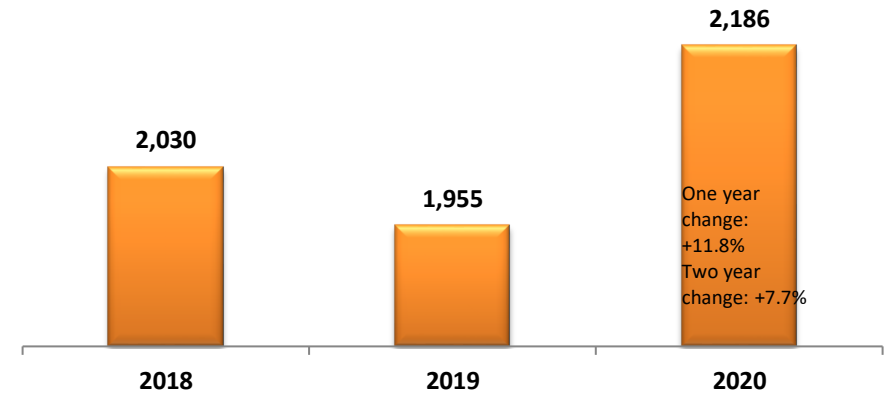


November, 2020

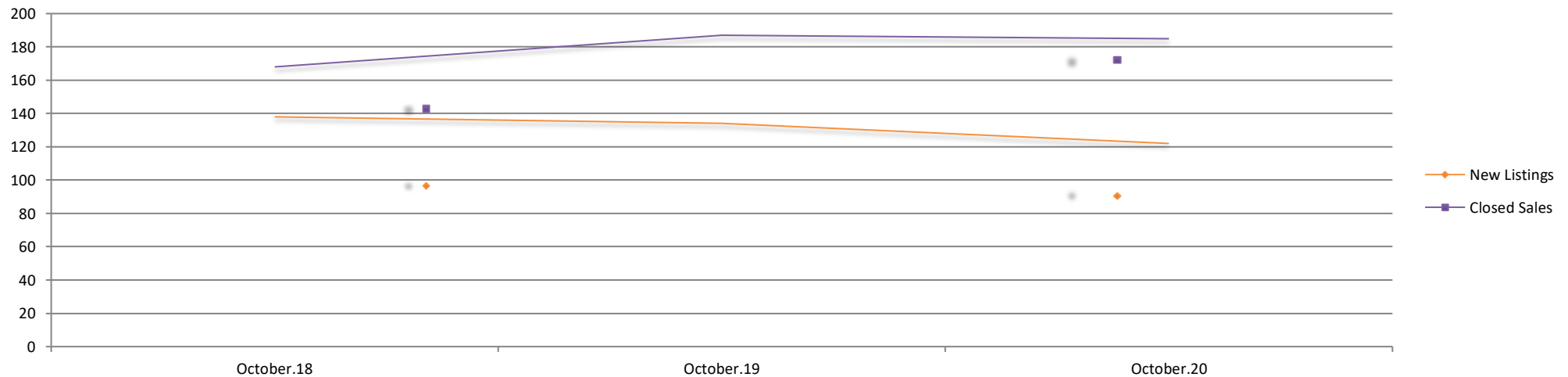
Late Sales recorded in MLS figured in  
Year to Date Totals



## Year to Date



## Historical Market Activity

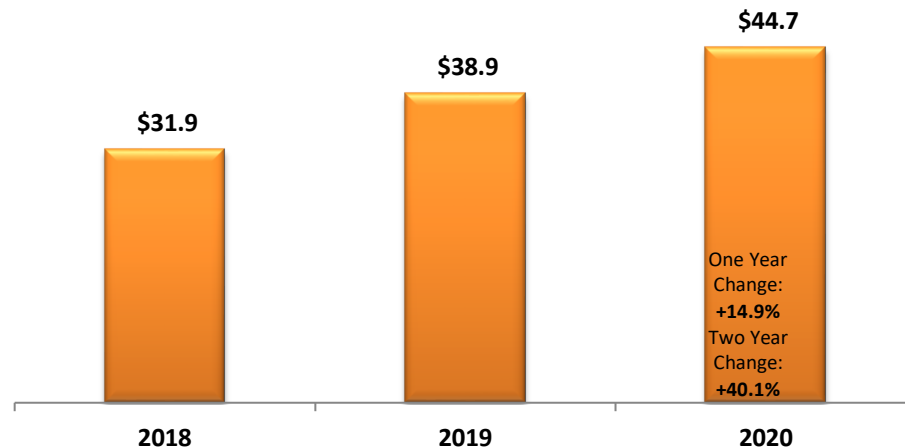


# Dollar Volume of Closed Sales (in millions)

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

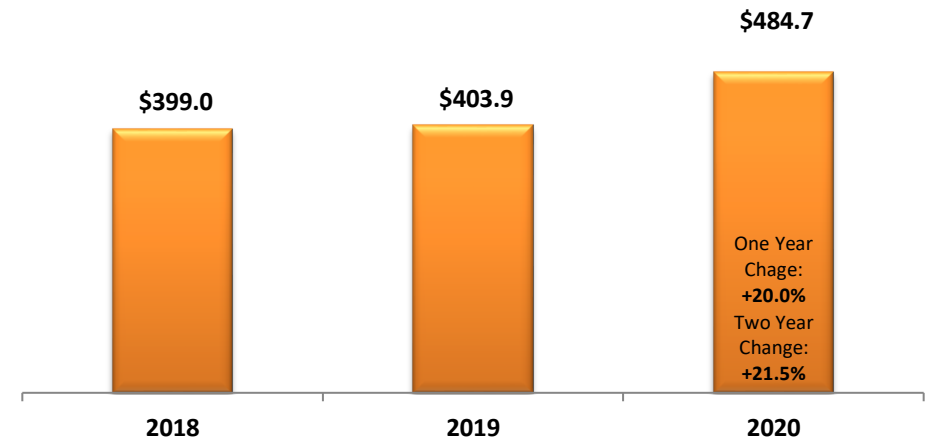


## November 2020

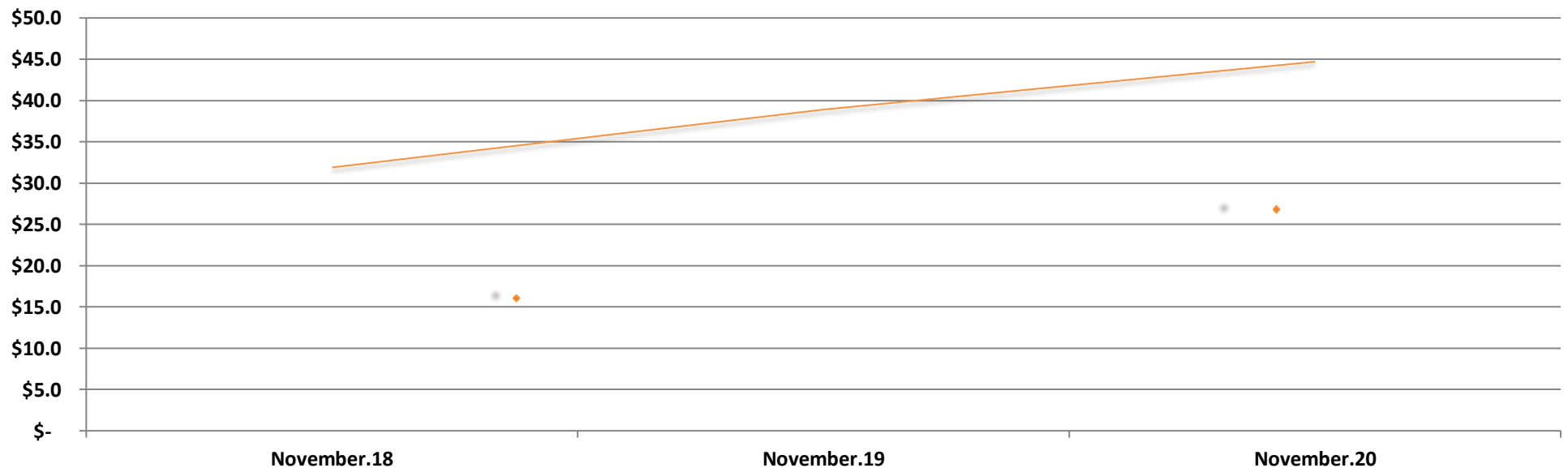


## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



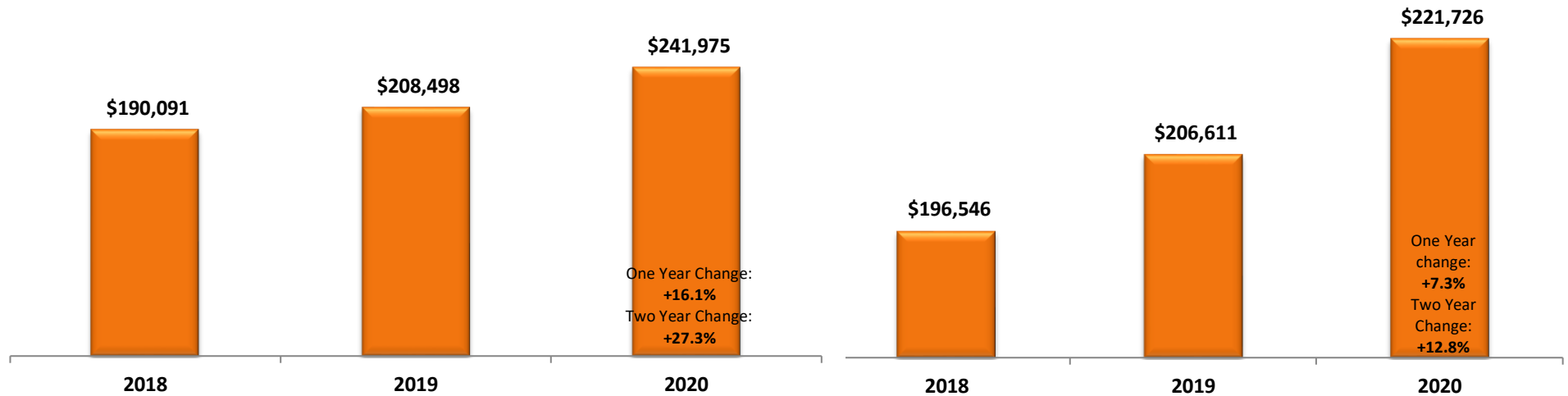
# Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

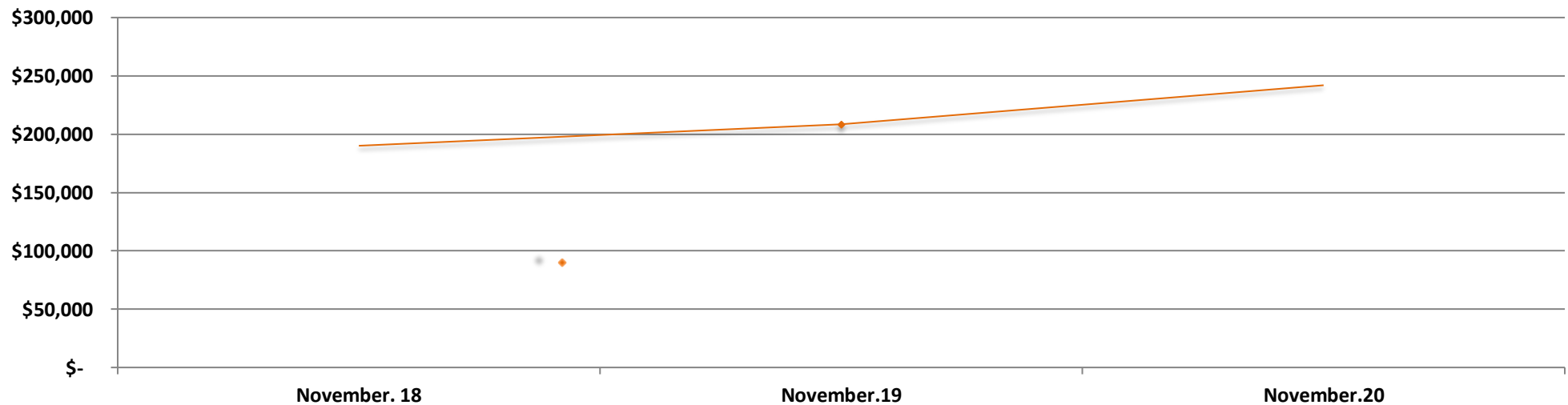
## November, 2020

## Year to Date

Late Sales recorded in MLS  
figured in Year to Date Totals



## Historical Average Prices



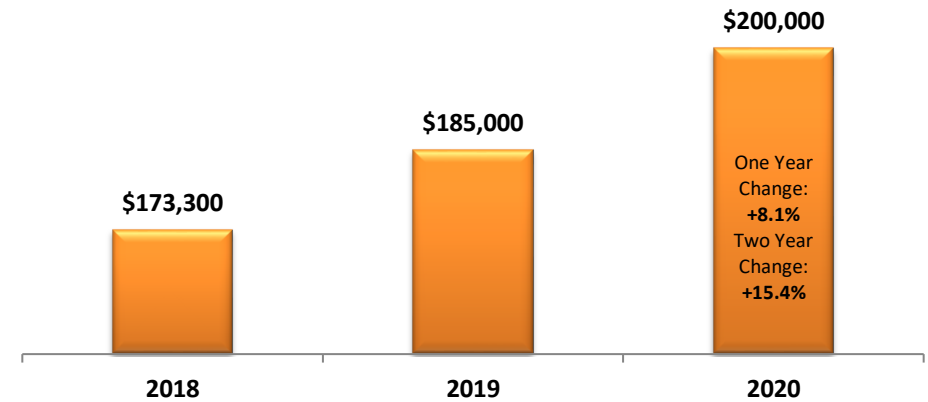
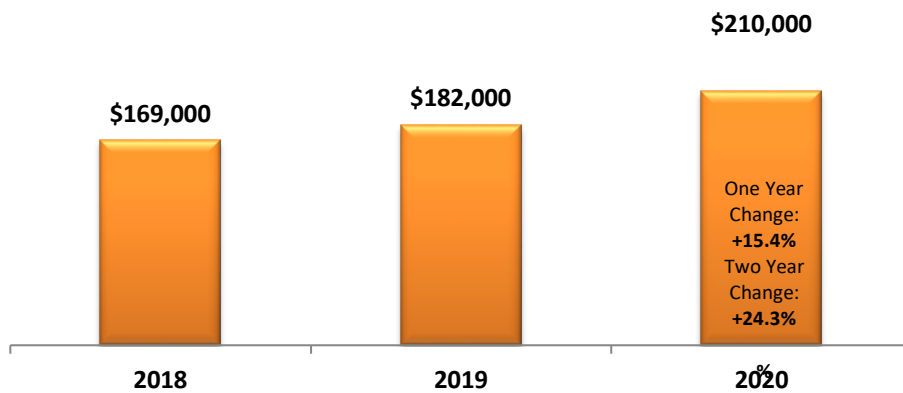
# Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

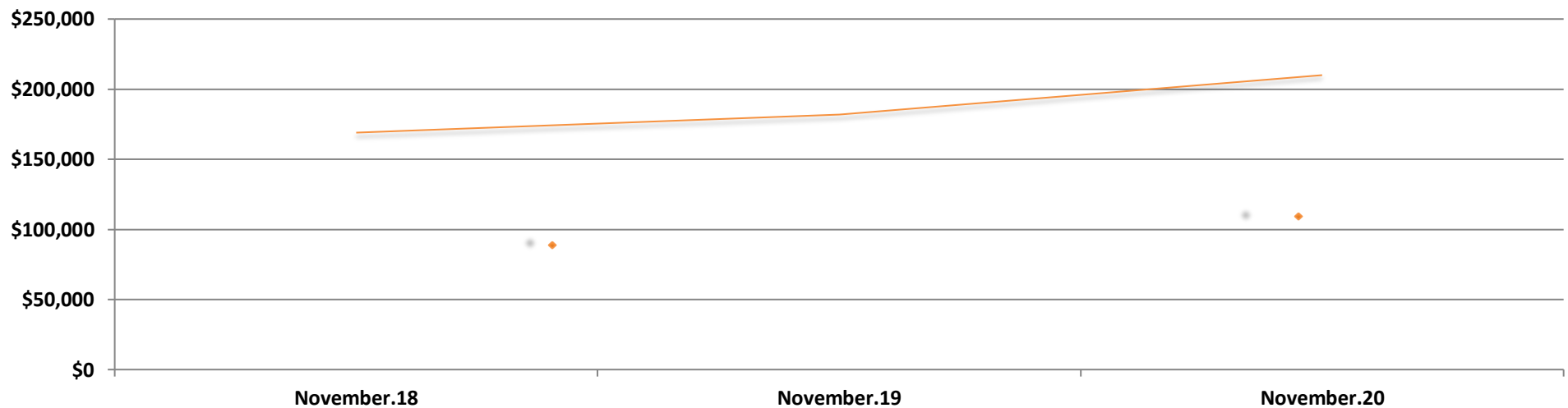
## November, 2020

## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale

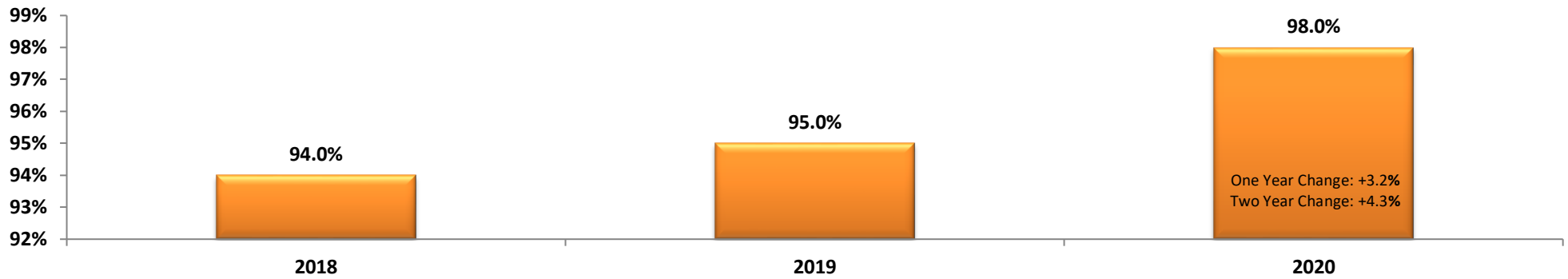
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



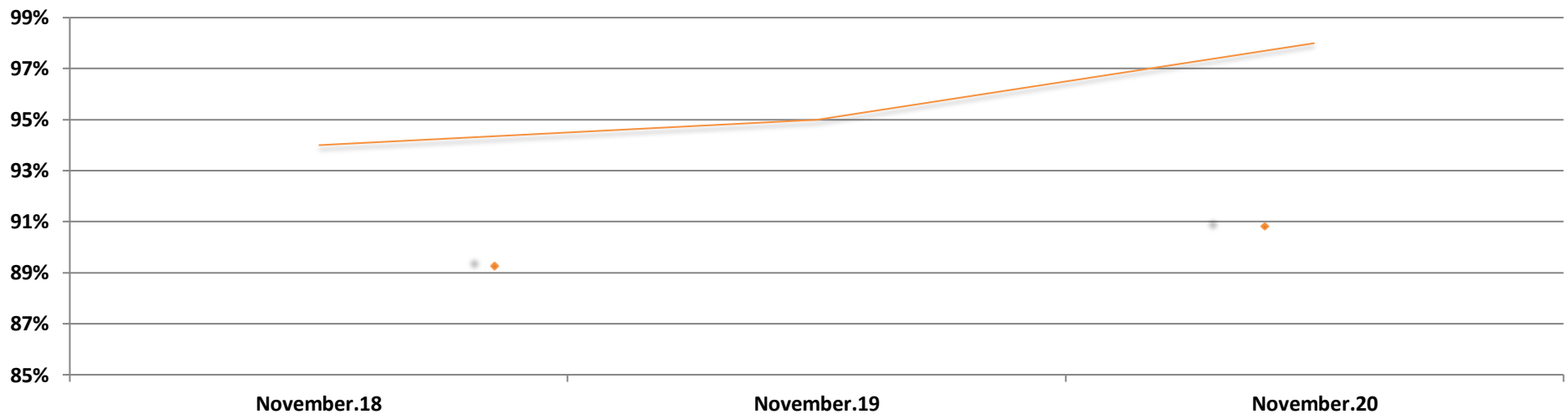
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

November, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



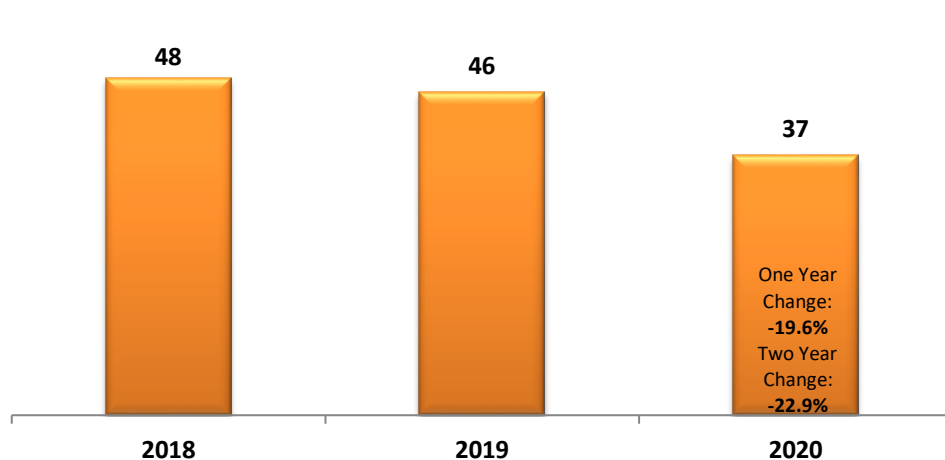
## Historical Percent of Original List Price Received at Sale



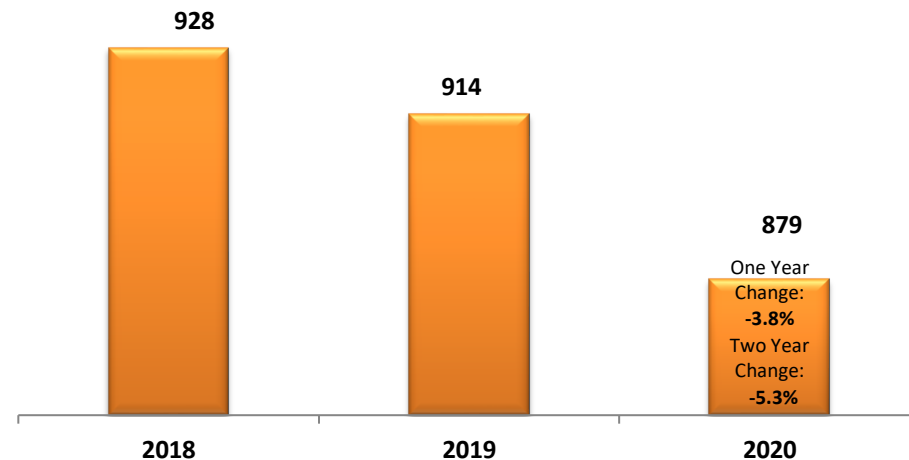
# New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

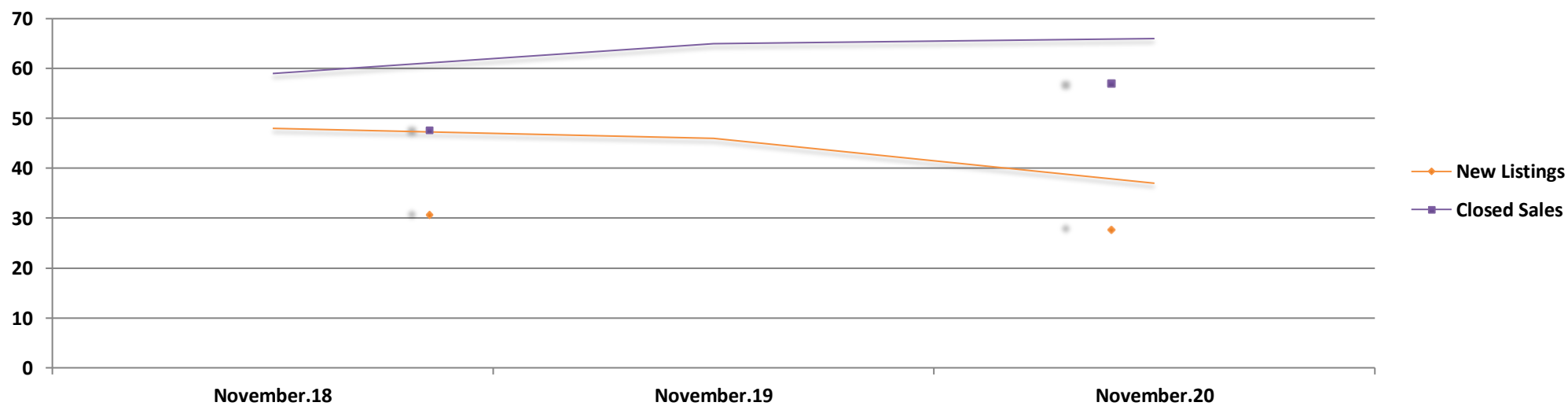
## November, 2020



## Year to Date



## Historical Market Activity





# Closed Sales in Zip Codes 56001 & 56003

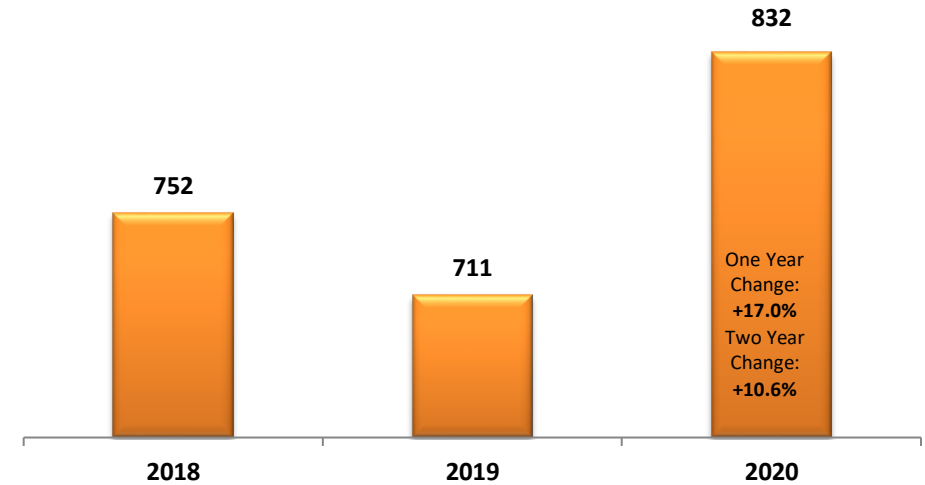
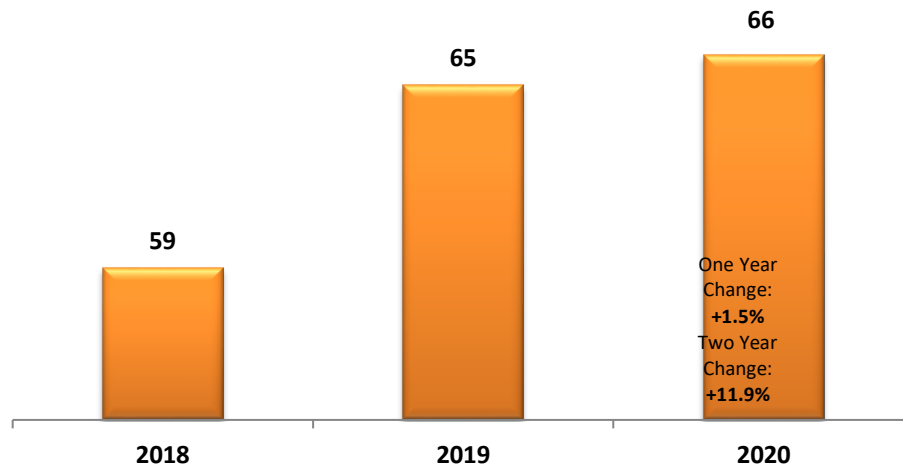
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



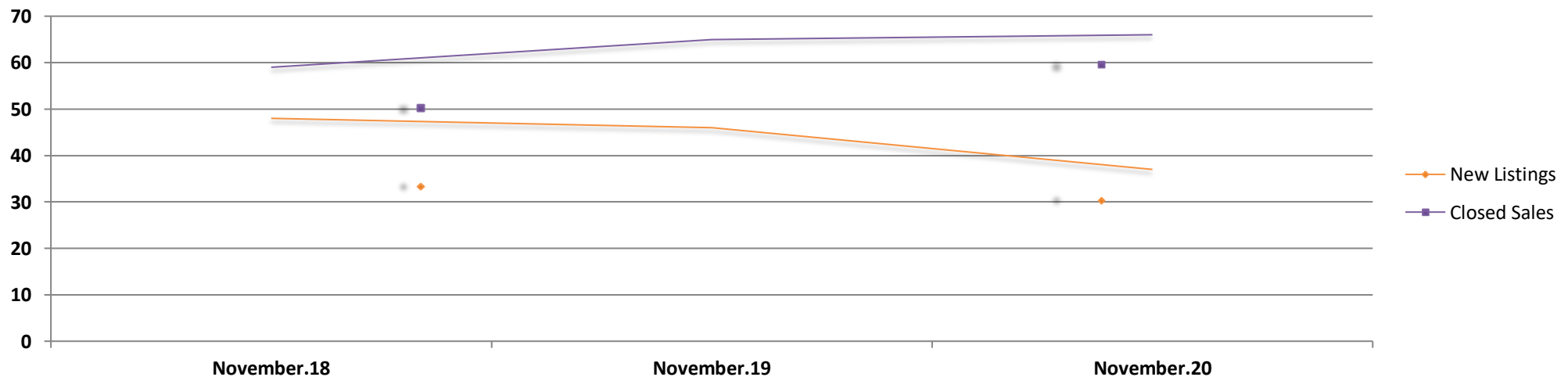
## Year to Date

Late Sales recorded in MLS figured in  
Year to Date Totals

### November, 2020



## Historical Market Activity



# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

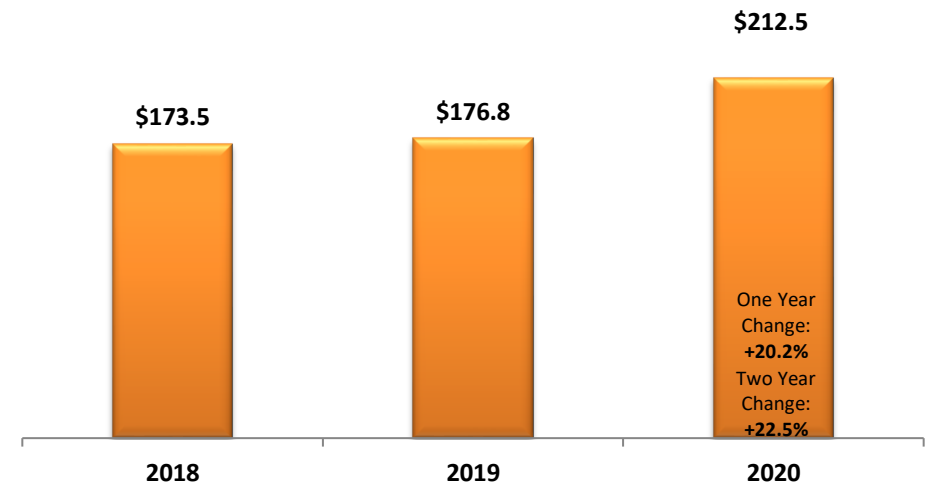
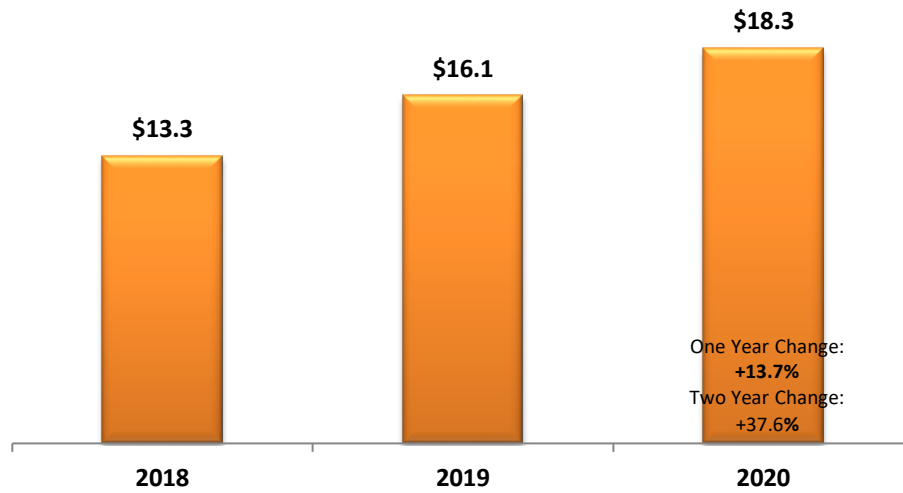
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



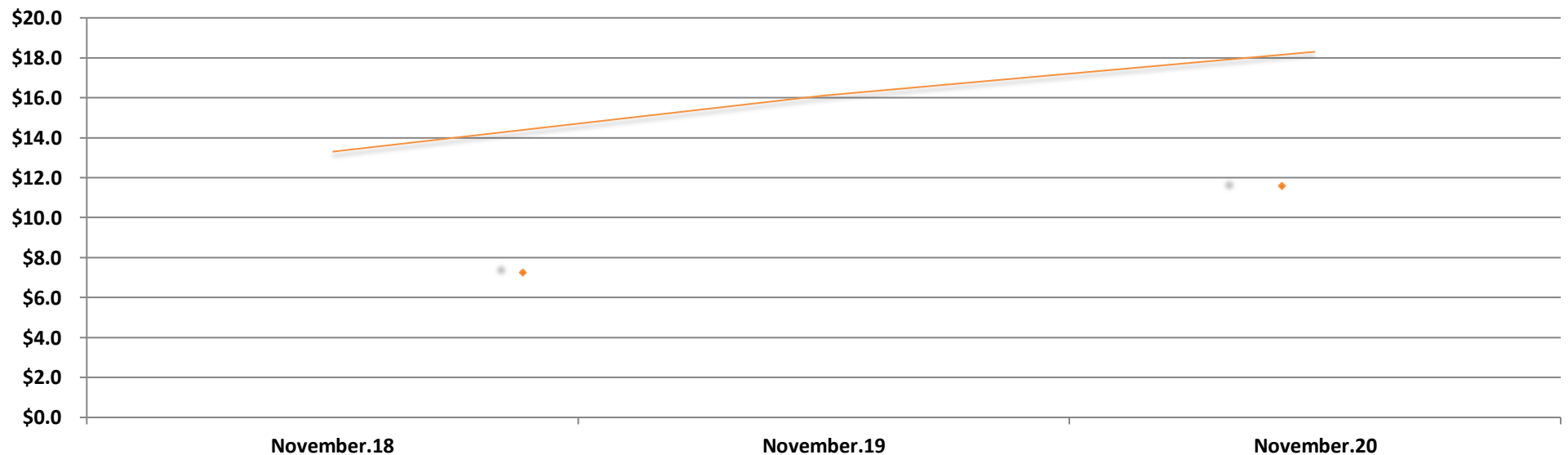
## November, 2020

## Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



## Historical Dollar Volume (in millions)



# Average Sales Price in Zip Codes 56001 & 56003

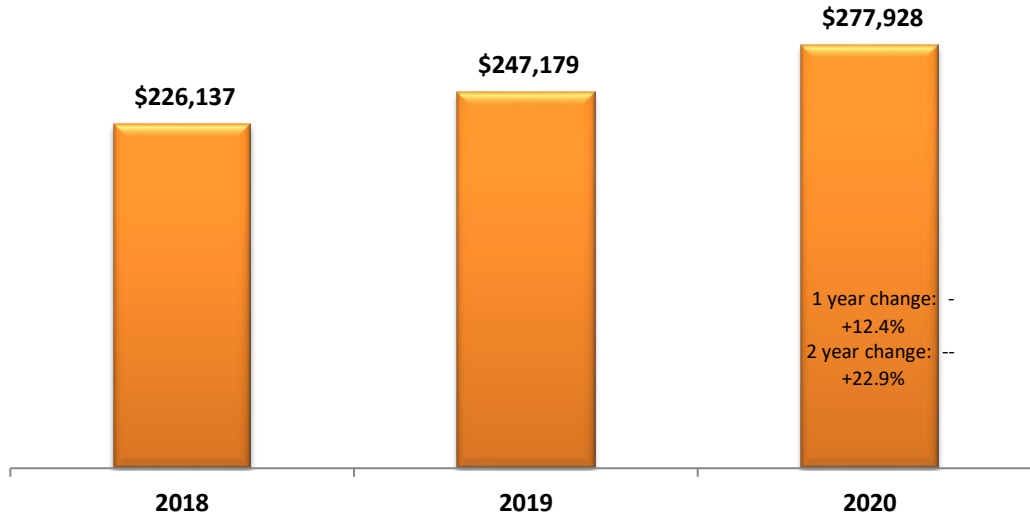
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



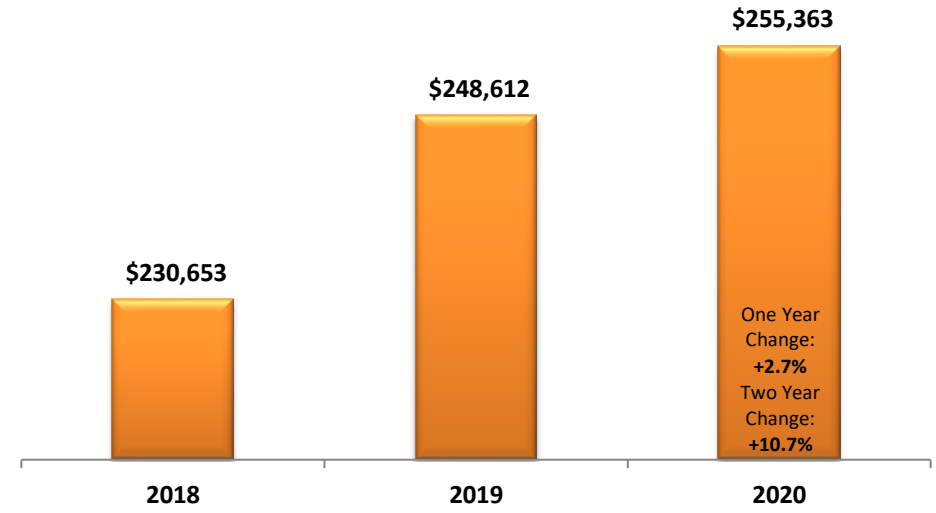
Figures do not take into account seller concession:

Late Sales recorded in MLS  
figured in Year to Date Totals

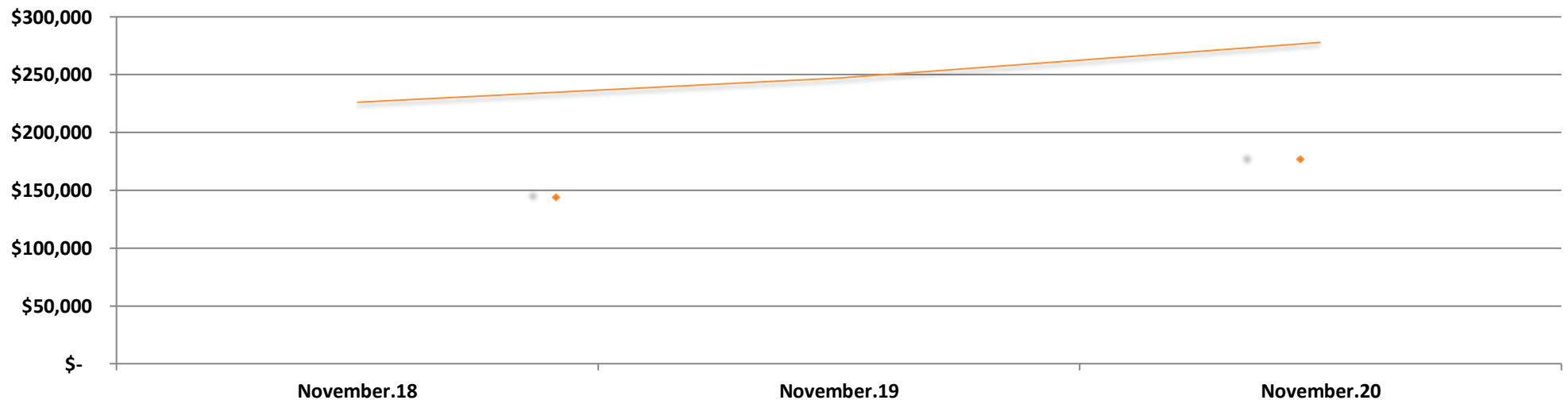
## November, 2020



## Year to Date



## Historical Average Prices



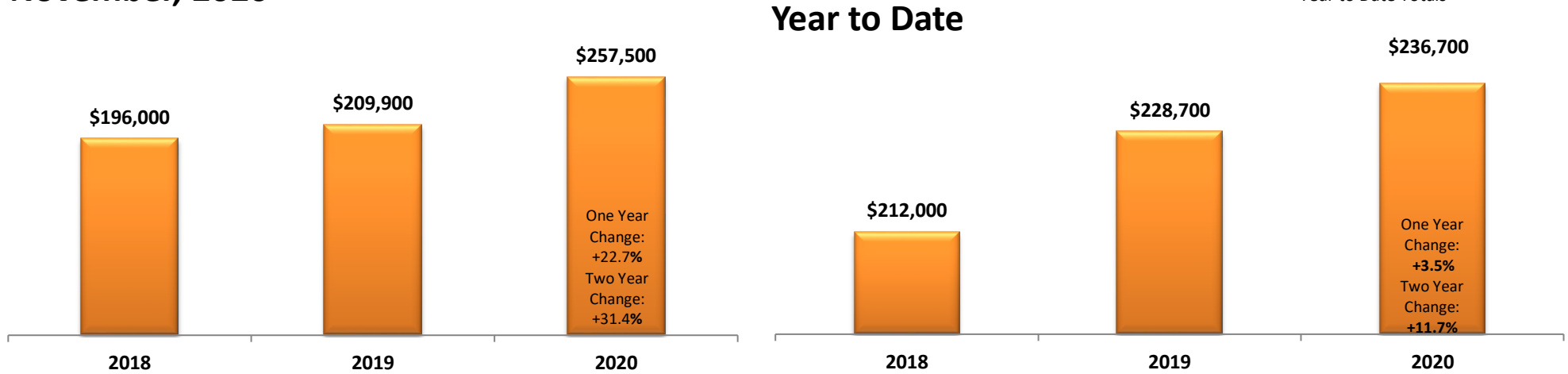
# Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

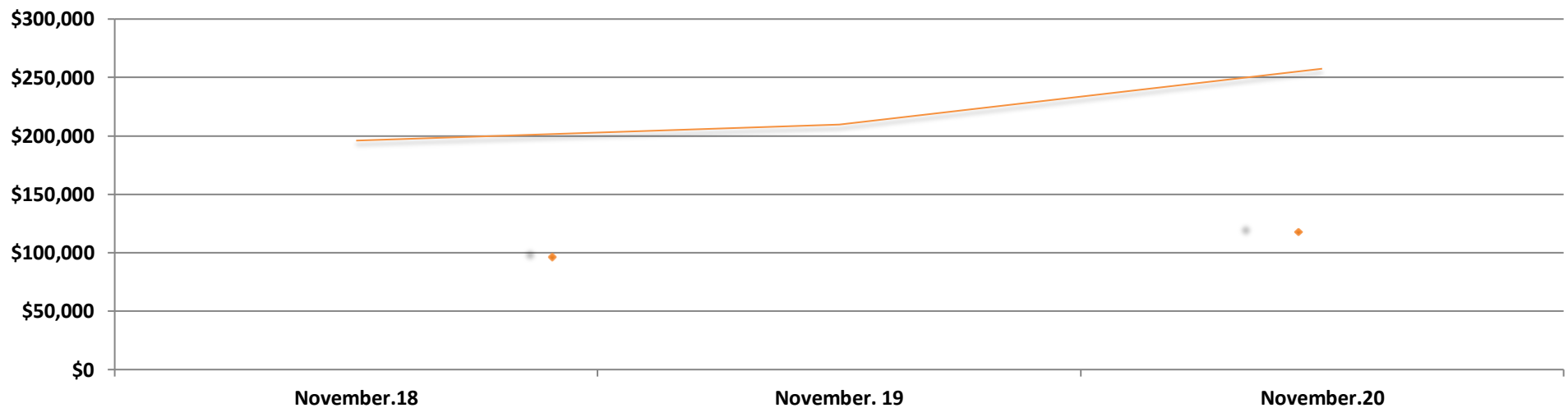
Figures do not take into account seller concessions

November, 2020

Late Sales recorded in MLS figured in  
Year to Date Totals



## Historical Median Prices



# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

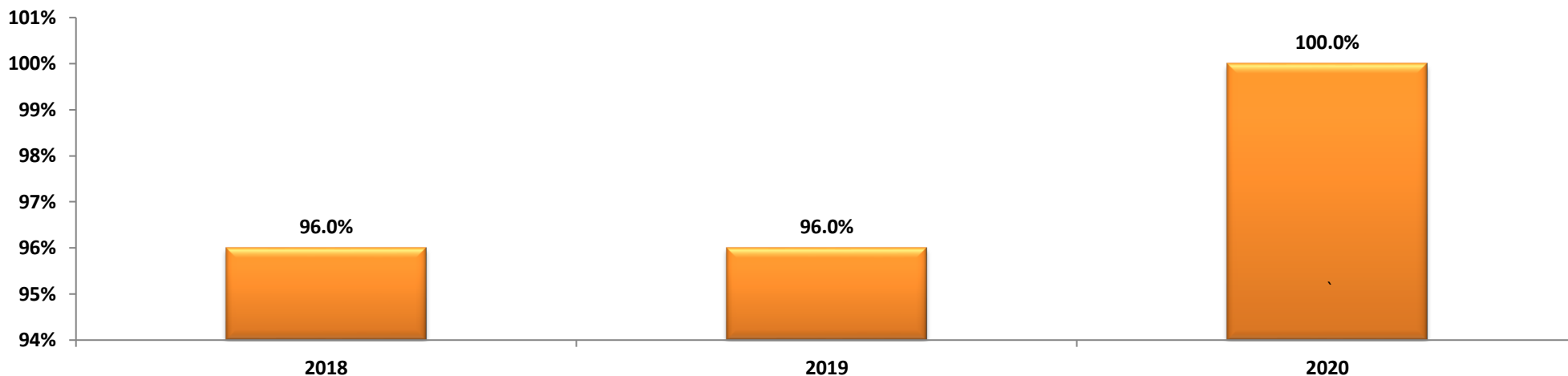
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



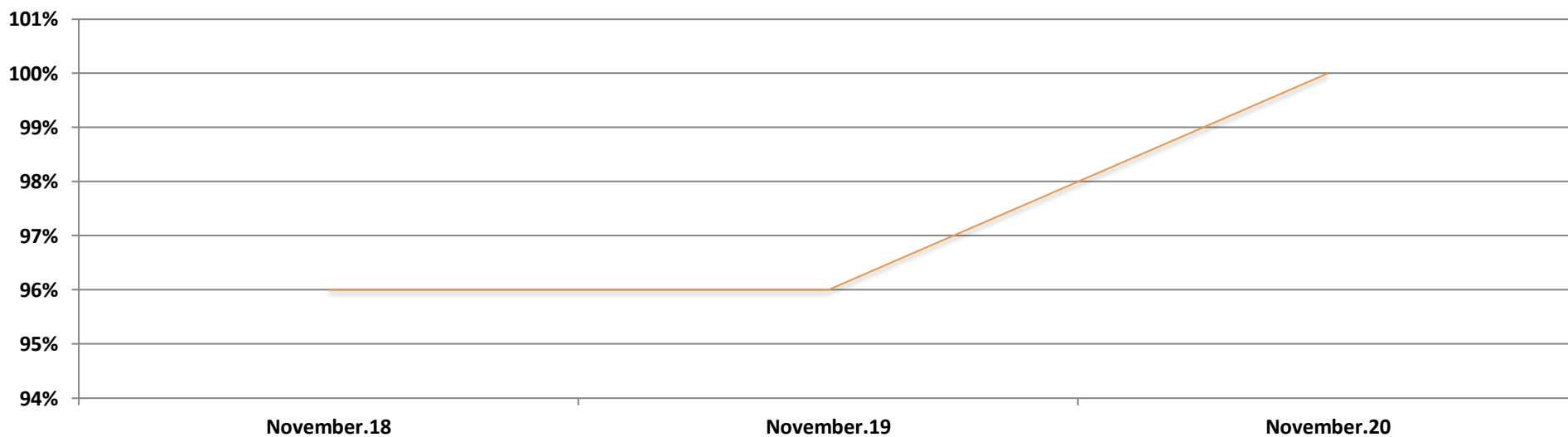
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

## November, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



## Historical Percent of Original List Price Received at Sale



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Blue Earth/Winnebago/Wells/Kiester/Bricelyn

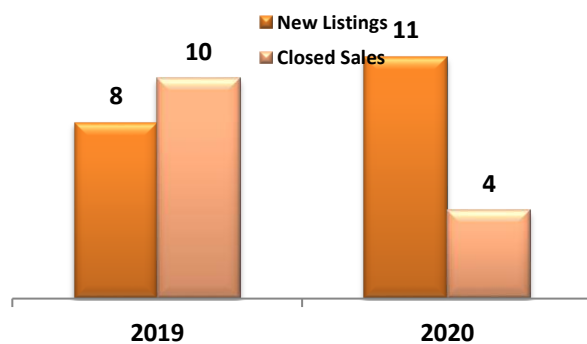
November, 2020

Year to Date

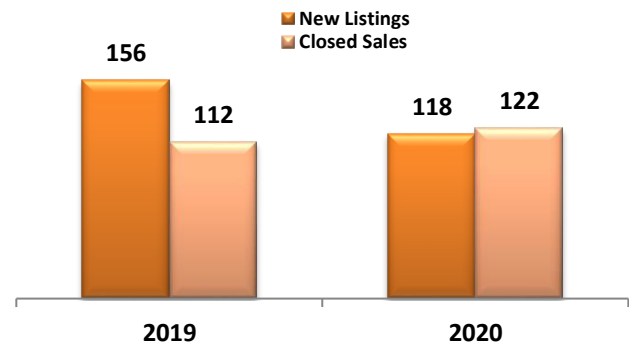
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	11	37.5%	156	118	-24.4%
Closed Sales	10	4	-60.0%	112	122	8.9%
Average Sales Price	\$ 141,520	\$ 74,225	-47.6%	\$ 107,396	\$119,900	11.6%
Percent of Original Last Price Received at Sale*	93.0%	91.0%	-2.2%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	96	90	-6.3%	168	146	-13.1%
Total Current Inventory**	53	21	-60.4%		.	.
Single-Family Detached Inventory	52	19	-63.5%		.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

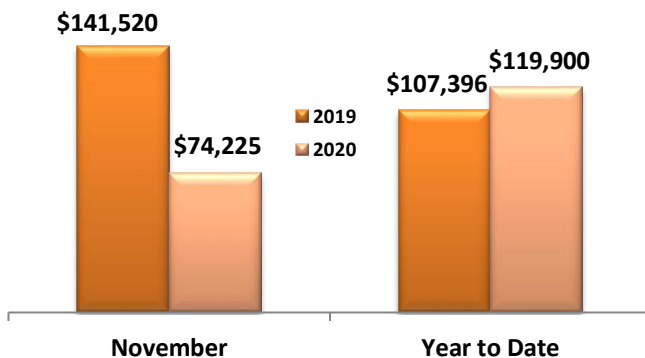
## Activity-Most Recent Month



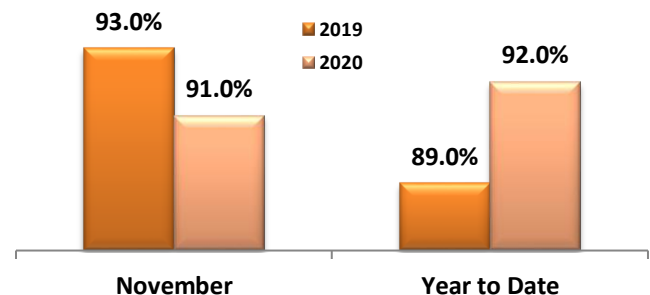
## Activity-Year to Date



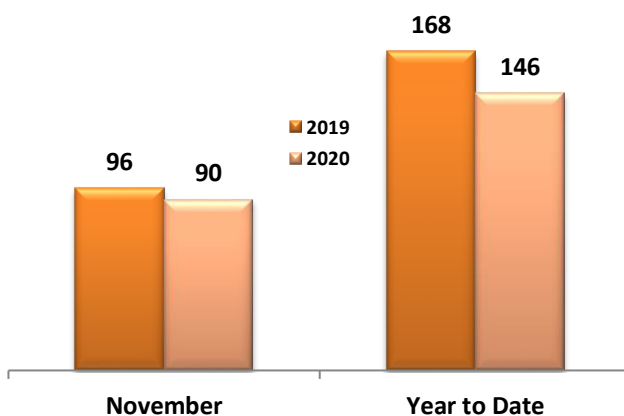
## Average Sales Price



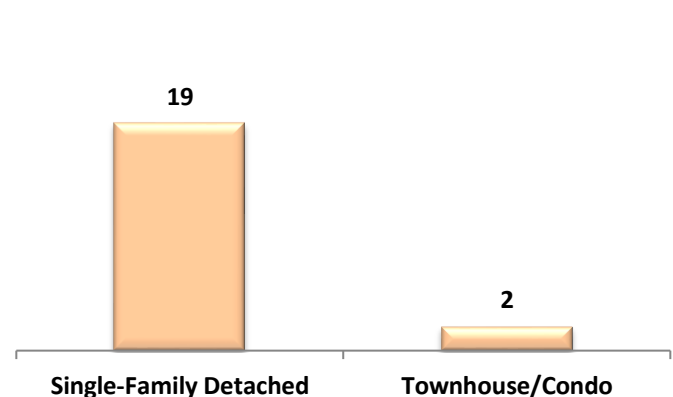
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Eagle Lake/Madison Lake

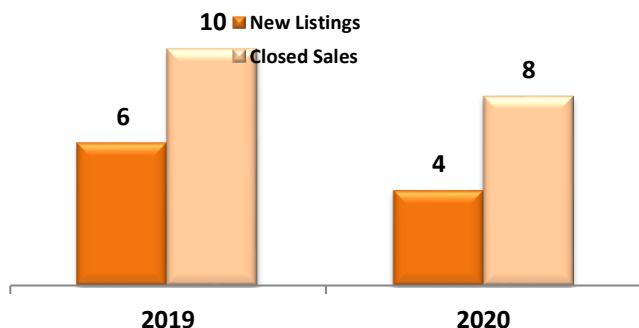
November, 2020

Year to Date

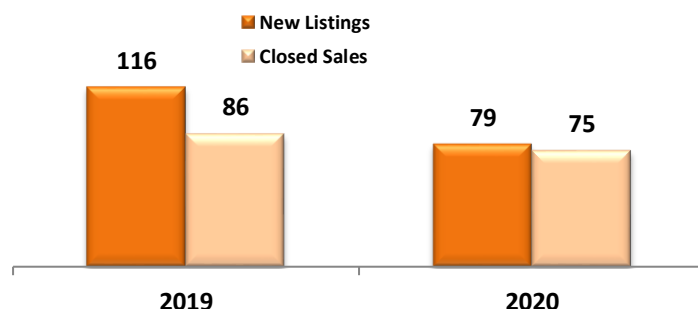
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	4	-33.3%	116	79	-31.9%
Closed Sales	10	8	-20.0%	86	75	-12.8%
Average Sales Price	\$ 304,092	\$ 299,566	-1.5%	\$ 245,000	\$ 341,795	39.5%
Percent of Original Last Price Received at Sale*	93.0%	98.0%	5.4%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	84	96	14.3%	99	113	14.1%
Total Current Inventory**	24	11	-54.2%	.	.	.
Single-Family Detached Inventory	21	11	-47.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

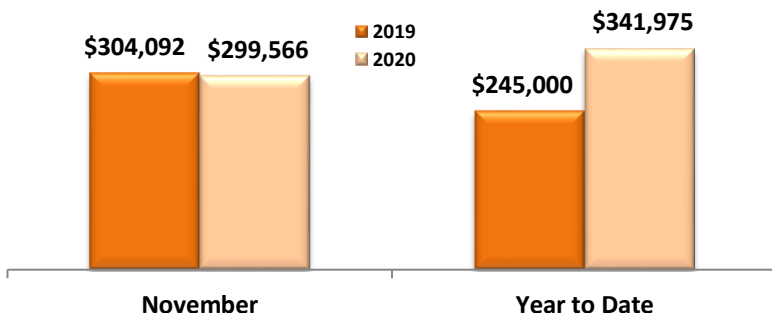
### Activity-Most Recent Month



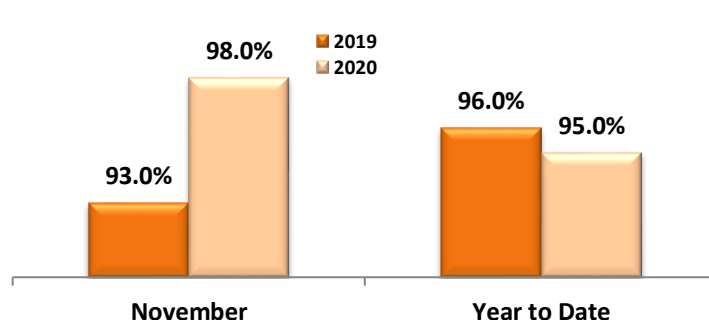
### Activity-Year to Date



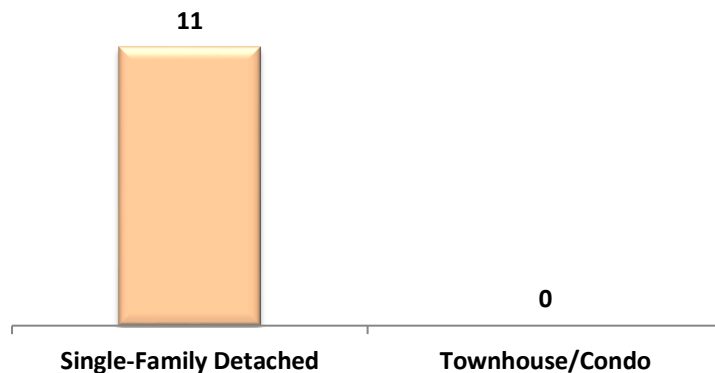
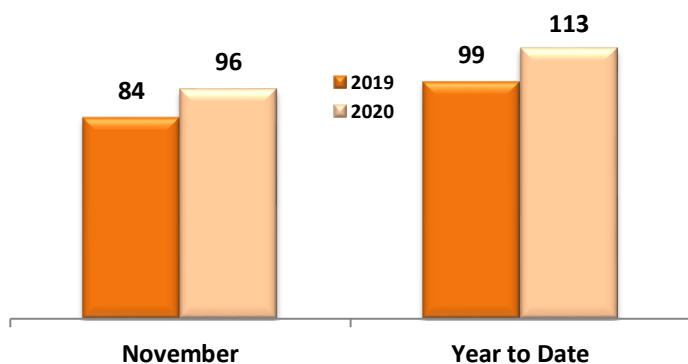
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Elysian/Waterville

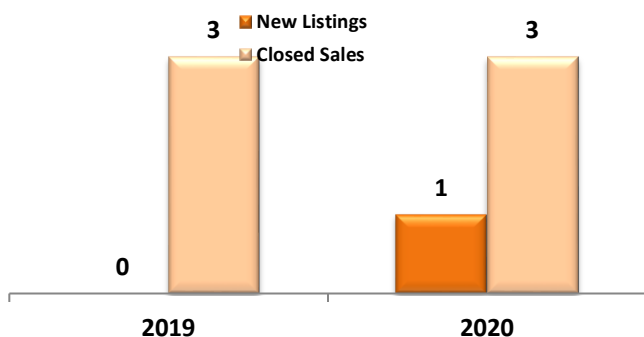
November, 2020

Year to Date

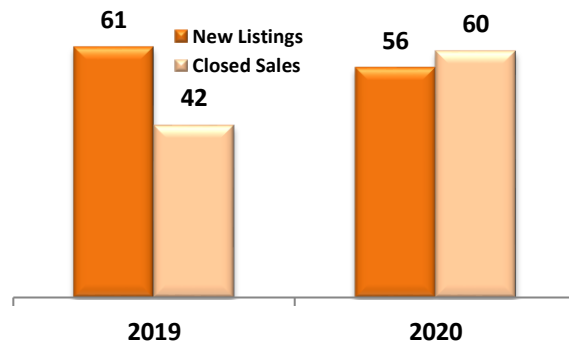
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	0	1	#DIV/0!	61	56	-8.2%
Closed Sales	3	3	0.0%	42	60	42.9%
Average Sales Price	\$ 324,966	\$ 446,666	37.5%	\$ 212,500	\$ 273,331	28.6%
Percent of Original Last Price Received at Sale*	97.0%	94.0%	-3.1%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	99	117	18.2%	115	120	4.3%
Total Current Inventory**	13	3	-76.9%	.	.	.
Single-Family Detached Inventory	13	3	-76.9%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

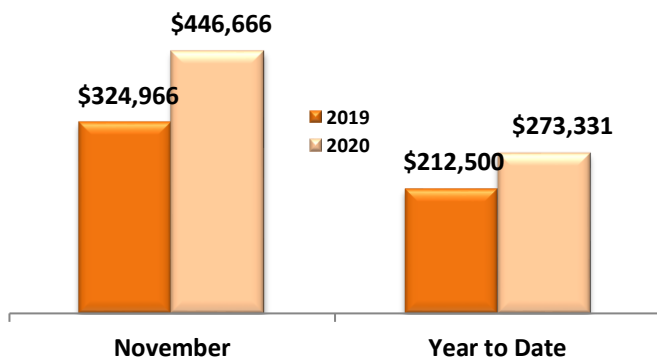
## Activity-Most Recent Month



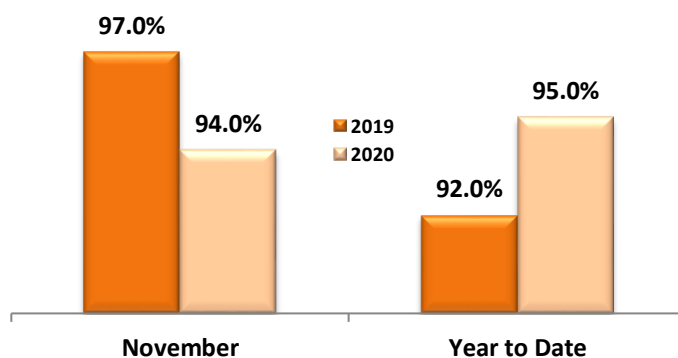
## Activity-Year to Date



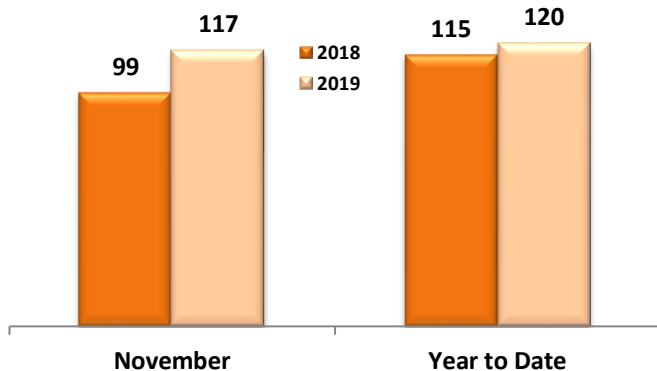
## Average Sales Price



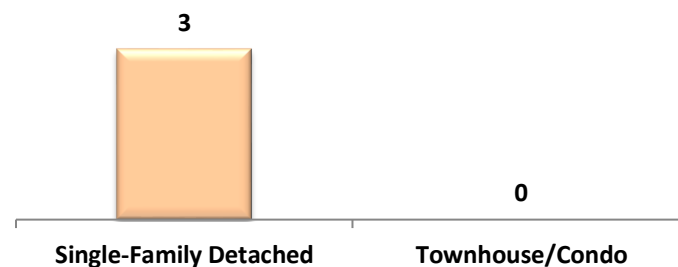
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Lake Crystal

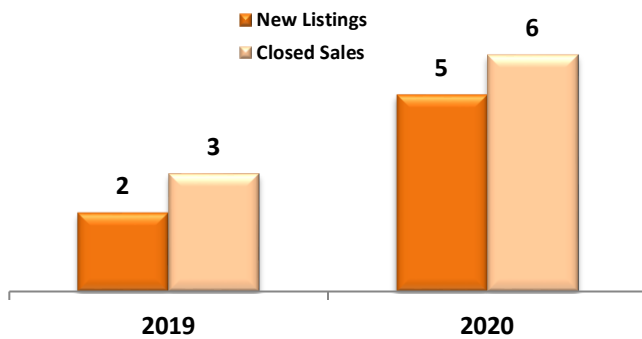
## December 2020

## Year to Date

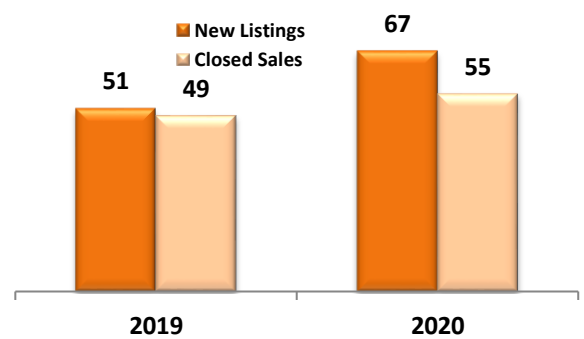
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	5	150.0%	51	67	31.4%
Closed Sales	3	6	100.0%	49	55	12.2%
Average Sales Price	\$ 95,500	\$ 195,316	104.5%	\$ 214,512	\$ 194,130	-9.5%
Percent of Original Last Price Received at Sale*	103.0%	94.0%	-8.7%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	50	58	16.0%	97	67	-30.9%
Total Current Inventory**	4	10	150.0%	.	.	.
Single-Family Detached Inventory	4	10	150.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

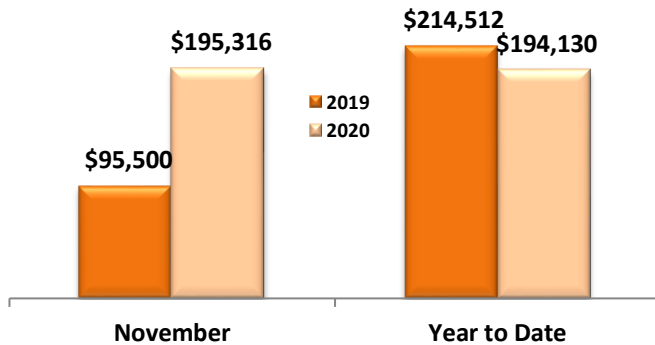
### Activity-Most Recent Month



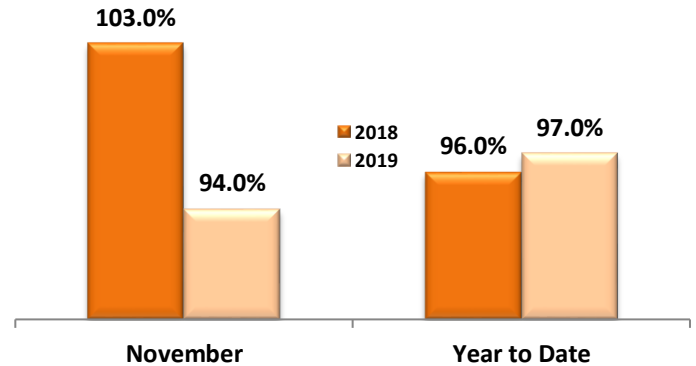
### Activity-Year to Date



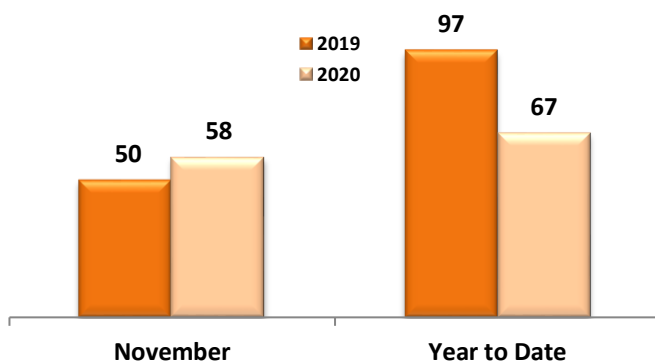
### Average Sales Price



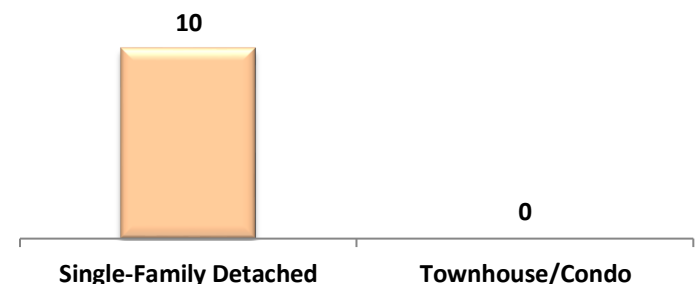
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



LeSueur/LeCenter/Henderson

November, 2020

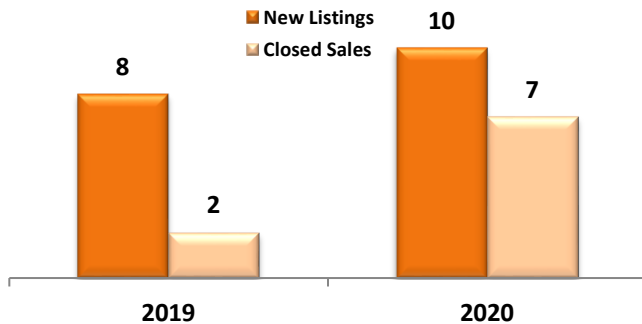
Year to Date

Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	10	25.0%	101	113	11.9%
Closed Sales	2	7	250.0%	61	101	65.6%
Average Sales Price	\$ 174,752	\$ 232,500	33.0%	\$ 181,349	\$ 221,864	22.3%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	61	95	55.7%	79	93	17.7%
Total Current Inventory**	27	10	-63.0%	.	.	.
Single-Family Detached Inventory	27	10	-63.0%	.	.	.

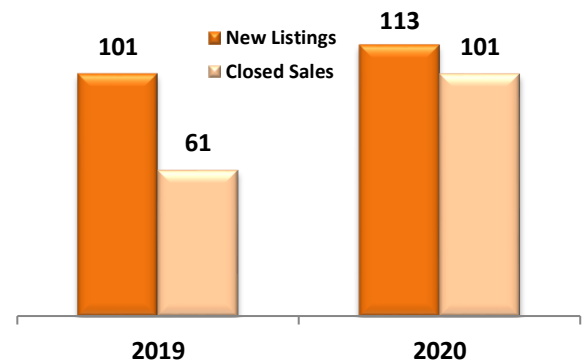
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

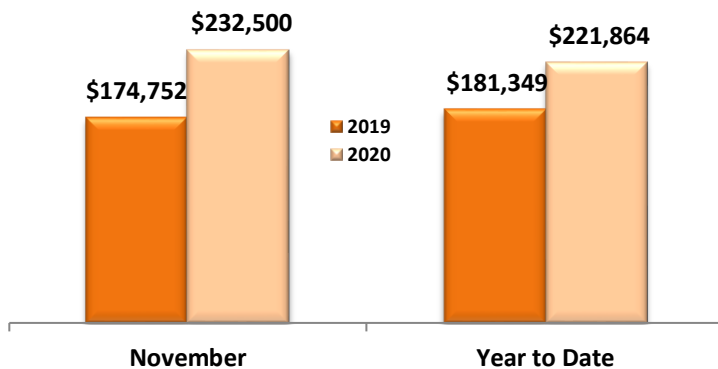
## Activity-Most Recent Month



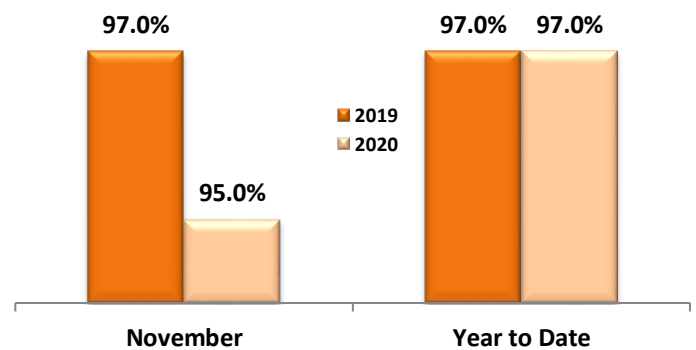
## Activity-Year to Date



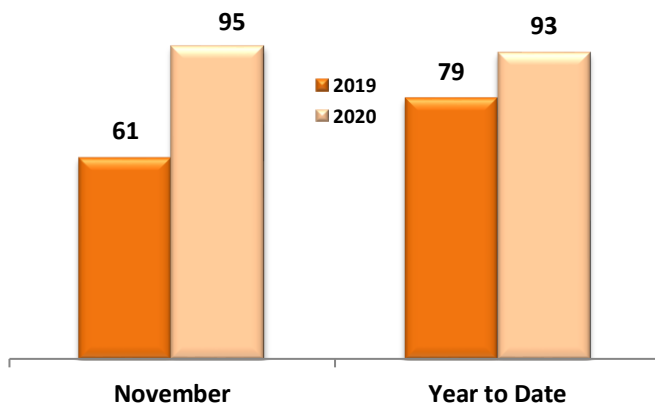
## Average Sales Price



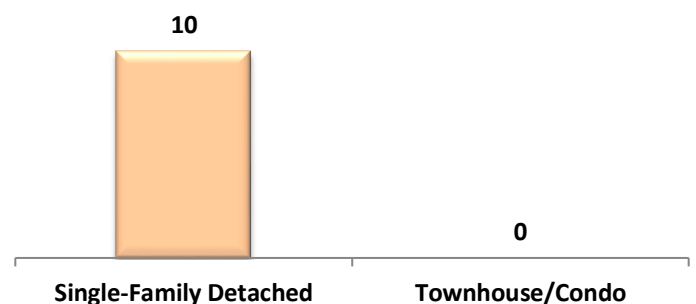
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Lower North Mankato

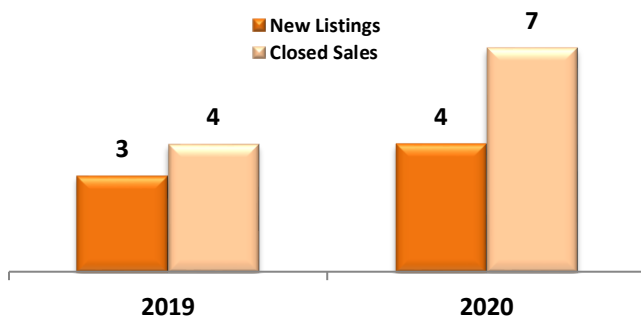
**November, 2020**

**Year to Date**

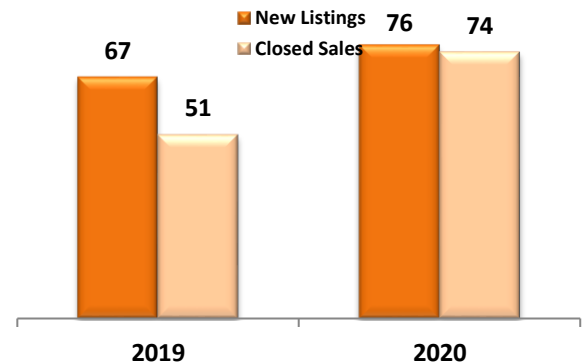
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	4	33.3%	67	76	13.4%
Closed Sales	4	7	75.0%	51	74	45.1%
Average Sales Price	\$ 157,725	\$ 205,864	30.5%	\$ 170,732	\$ 186,256	9.1%
Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	66	62	-6.1%	65	64	-1.5%
Total Current Inventory**	11	2	-81.8%	.	.	.
Single-Family Detached Inventory	11	2	-81.8%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

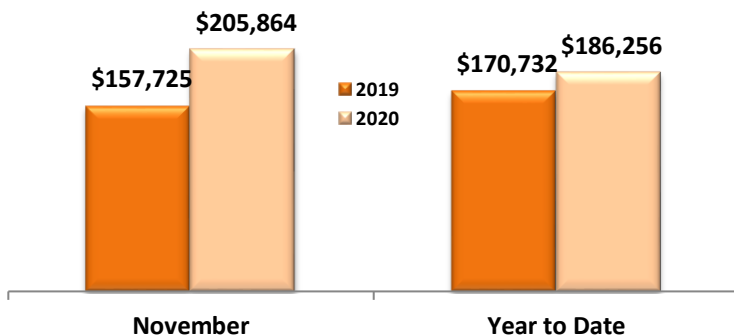
### Activity-Most Recent Month



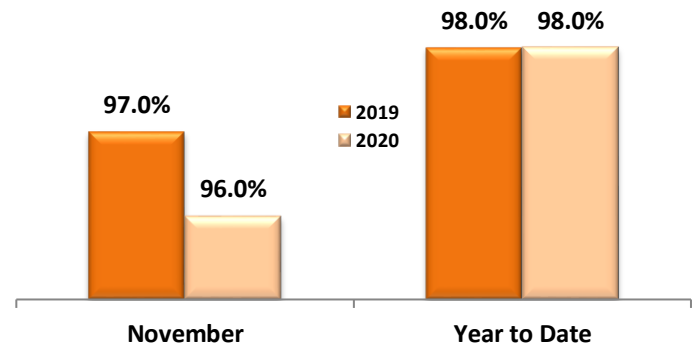
### Activity-Year to Date



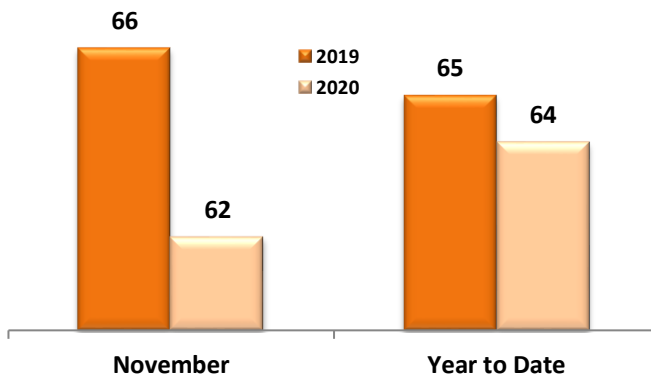
### Average Sales Price



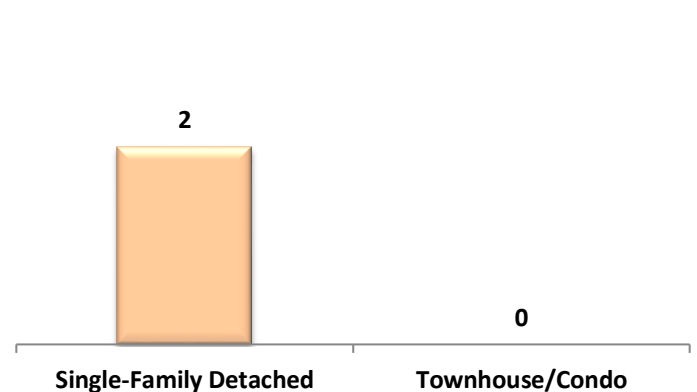
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Madelia/St. James

November, 2020

Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	9	8	-11.1%	103	90	-12.6%
Closed Sales	11	8	-27.3%	73	80	9.6%
Average Sales Price	\$ 131,826	\$135,831	3.0%	\$ 106,587	\$124,431	16.7%
Percent of Original Last Price Received at Sale*	93.0%	92.0%	-1.1%	92.0%	91.0%	-1.1%
Average Days on Market Until Sale	115	117	1.7%	129	173	34.1%
Total Current Inventory**	46	20	-56.5%	.	.	.
Single-Family Detached Inventory	46	20	-56.5%	.	.	.

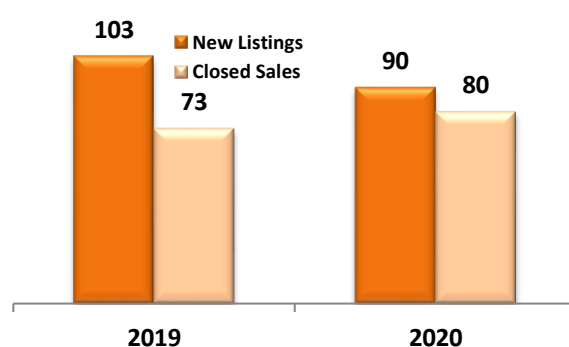
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

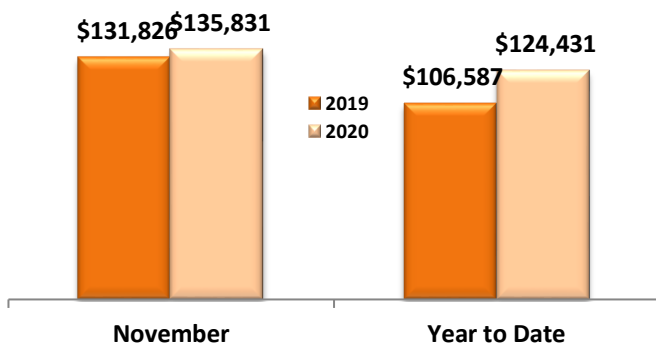
## Activity-Most Recent Month



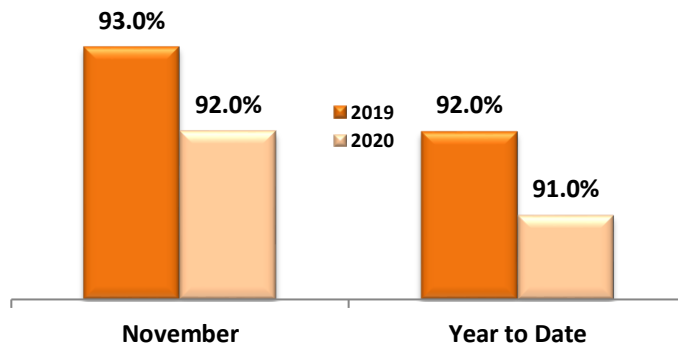
## Activity-Year to Date



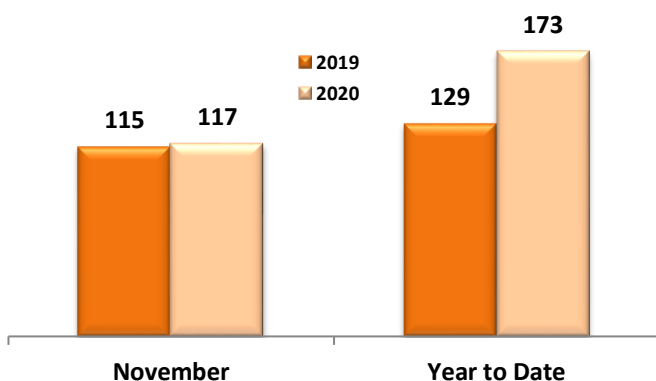
## Average Sales Price



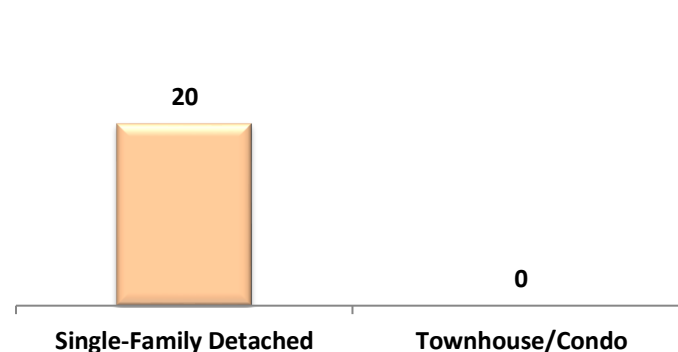
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato Central

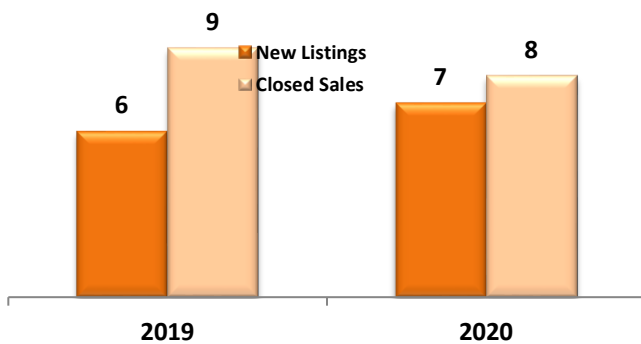
**November 2020**

**Year to Date**

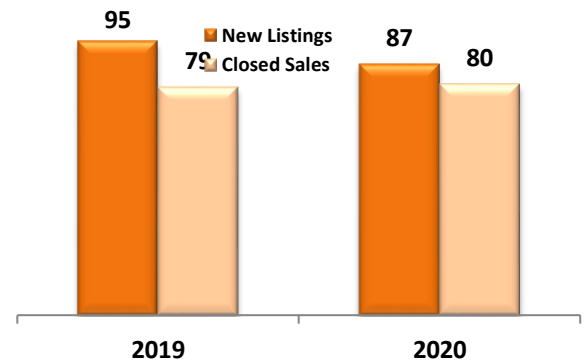
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	6	7	16.7%	95	87	-8.4%
Closed Sales	9	8	-11.1%	79	80	1.3%
Average Sales Price	\$ 144,577	\$ 153,862	6.4%	\$ 150,596	\$ 154,727	2.7%
Percent of Original Last Price Received at Sale*	94.0%	93.0%	-1.1%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	79	63	-20.3%	75	70	-6.7%
Total Current Inventory**	11	10	-9.1%	.	.	.
Single-Family Detached Inventory	11	10	-9.1%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

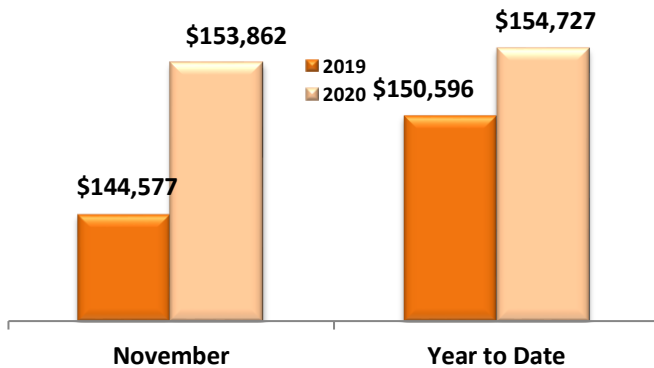
### Activity-Most Recent Month



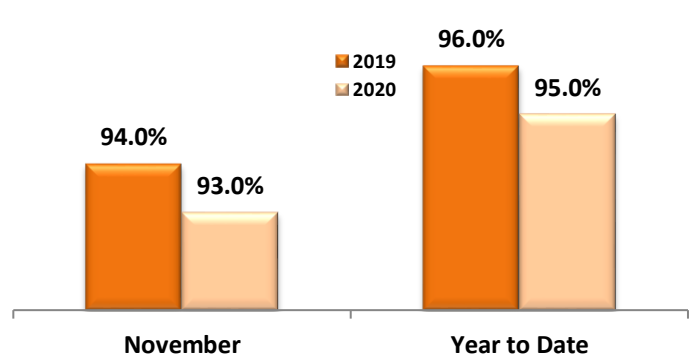
### Activity-Year to Date



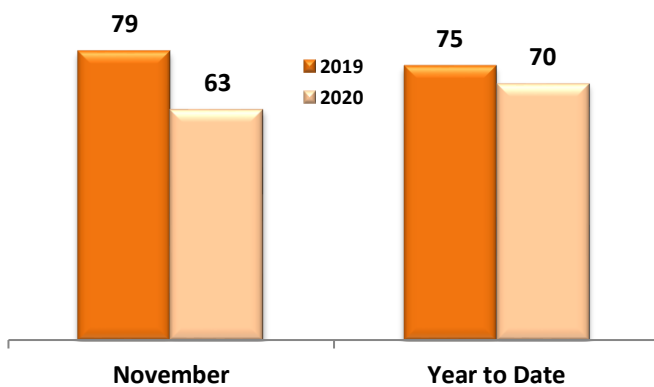
### Average Sales Price



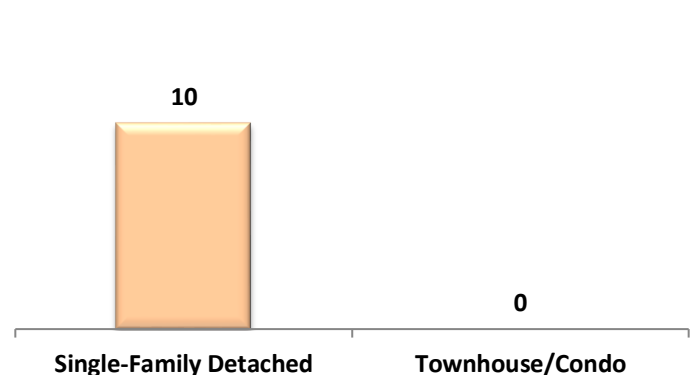
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota



## Mankato Hilltop

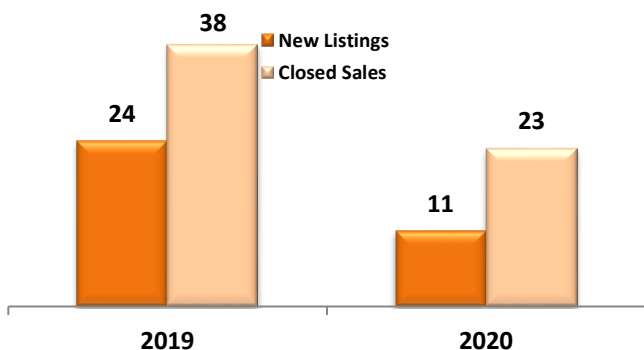
November, 2020

Year to Date

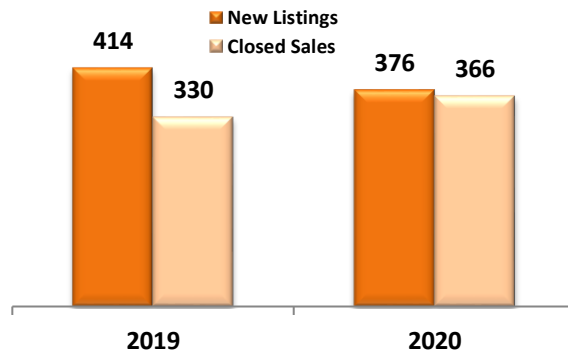
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	24	11	-54.2%	414	376	-9.2%
Closed Sales	38	23	-39.5%	330	366	10.9%
Average Sales Price	\$ 268,917	\$ 328,665	22.2%	\$ 253,794	\$ 273,360	7.7%
Percent of Original Last Price Received at Sale*	96.0%	108.0%	12.5%	97.0%	99.0%	2.1%
Average Days on Market Until Sale	98	67	-31.6%	99	99	0.0%
Total Current Inventory**	75	38	-49.3%	.	.	.
Single-Family Detached Inventory	49	18	-63.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

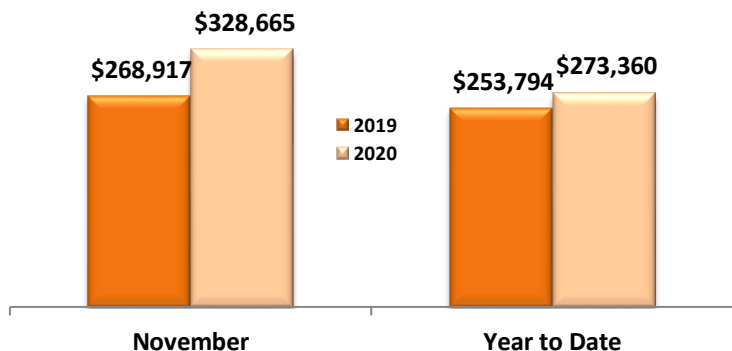
### Activity-Most Recent Month



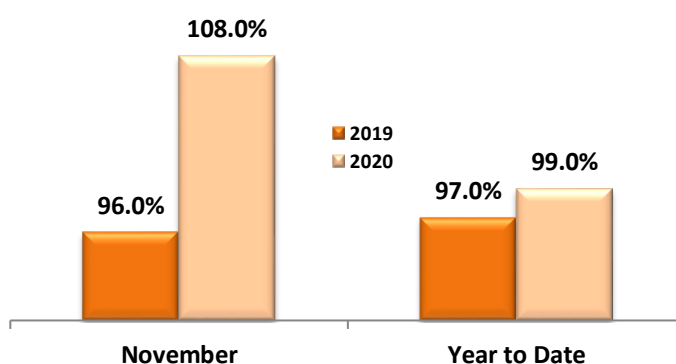
### Activity-Year to Date



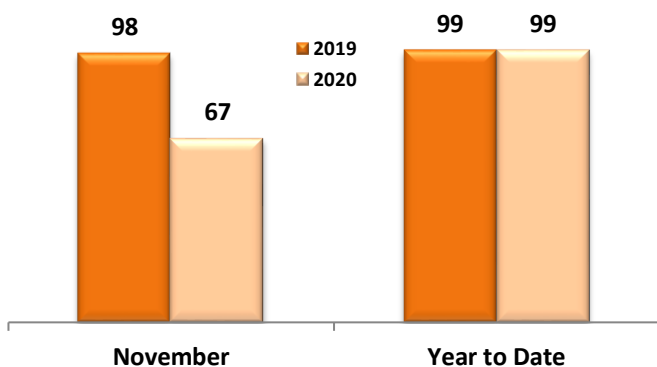
### Average Sales Price



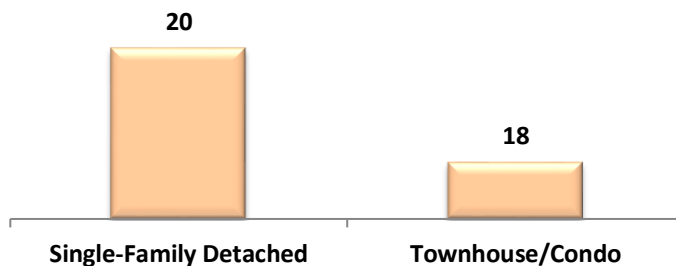
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Mankato-James/SouthView/Viking Terrace/Kensington

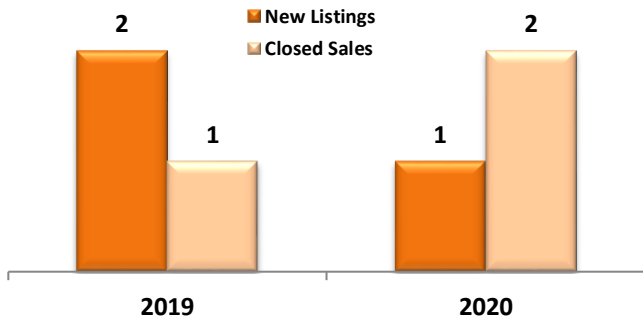
November 2020

Year to Date

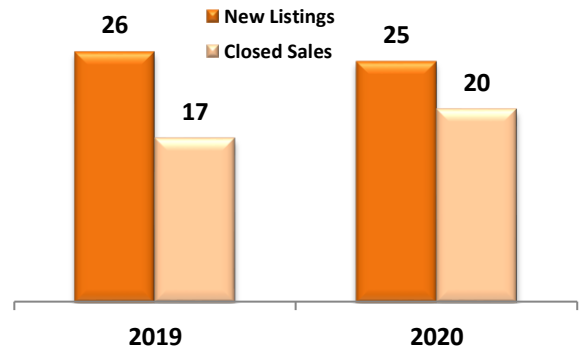
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	1	-50.0%	26	25	-3.8%
Closed Sales	1	2	100.0%	17	20	17.6%
Average Sales Price	\$ 700,000	\$ 495,525	-29.2%	\$ 425,542	\$ 379,299	-10.9%
Percent of Original Last Price Received at Sale*	86.0%	101.0%	17.4%	94.0%	98.0%	4.3%
Average Days on Market Until Sale	540	56	-89.6%	139	103	-25.9%
Total Current Inventory**	7	7	0.0%	.	.	.
Single-Family Detached Inventory	7	7	0.0%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

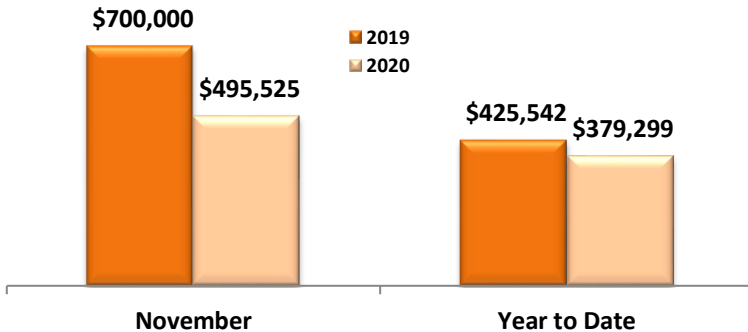
## Activity-Most Recent Month



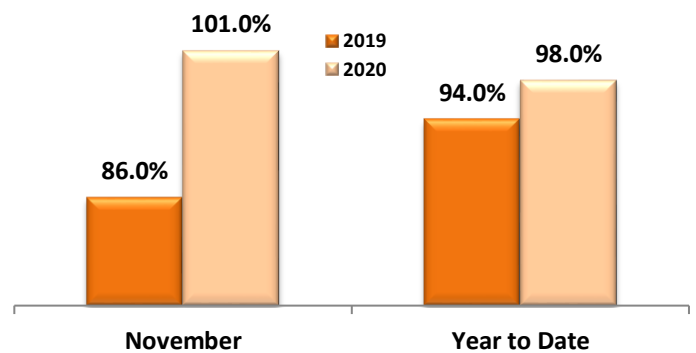
## Activity-Year to Date



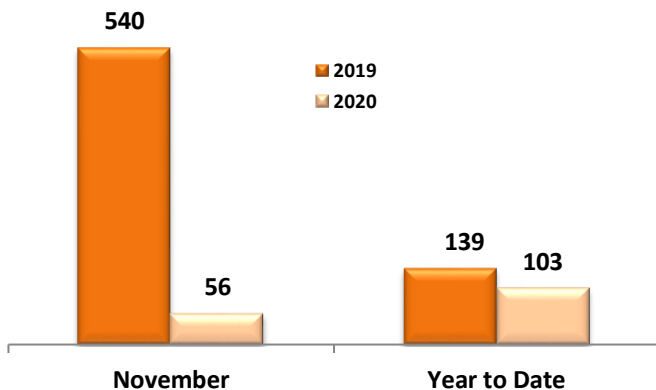
## Average Sales Price



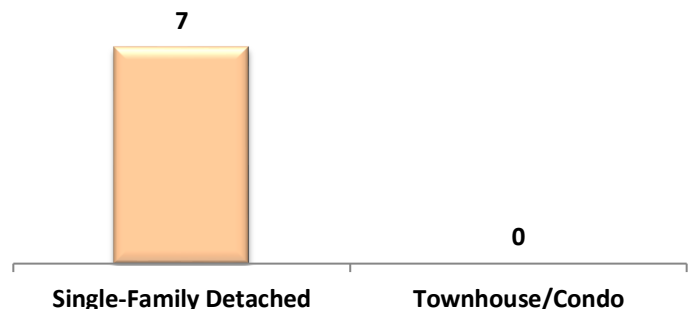
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Mankato and North Mankato

**November, 2020**

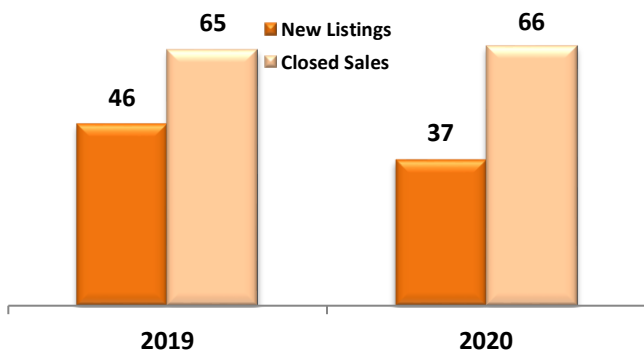
**Year to Date**

Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	46	37	-19.6%	914	879	-3.8%
Closed Sales	65	66	1.5%	711	832	17.0%
Average Sales Price	\$ 247,179	\$ 277,928	12.4%	\$ 248,612	\$ 255,363	2.7%
Percent of Original Last Price Received at Sale*	96.0%	100.0%	4.2%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	95	71	-25.3%	96	90	-6.3%
Total Current Inventory**	166	80	-51.8%	.	.	.
Single-Family Detached Inventory	135	59	-56.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

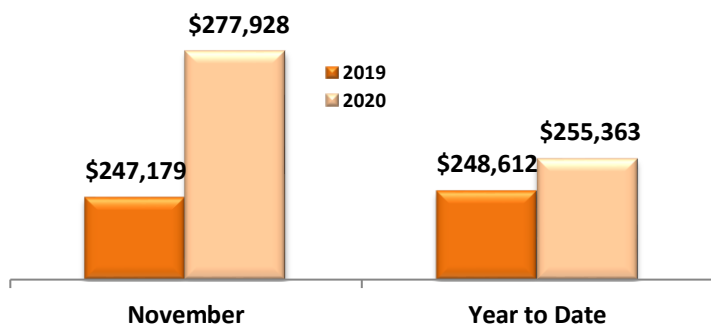
### Activity-Most Recent Month



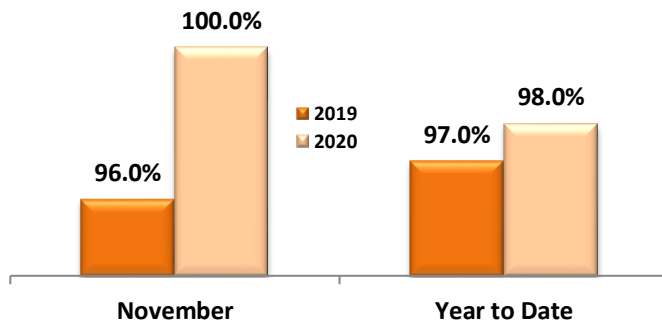
### Activity-Year to Date



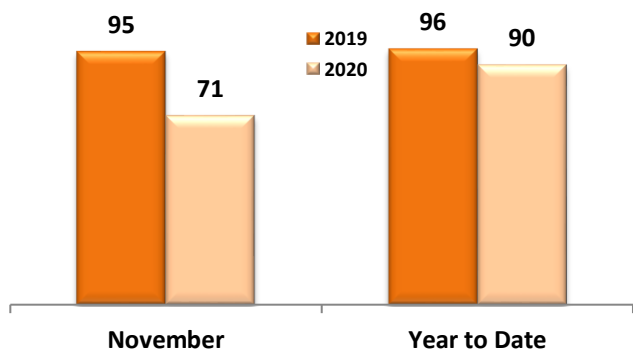
### Average Sales Price



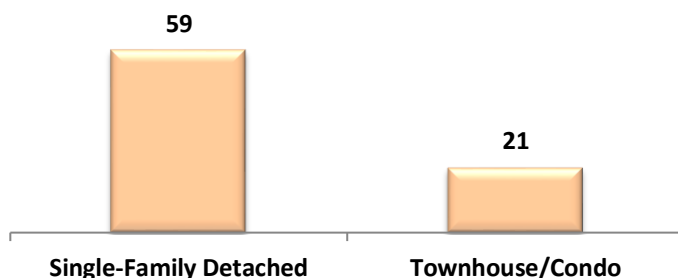
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Mapleton/Amboy/Minnesota Lake/Good Thunder

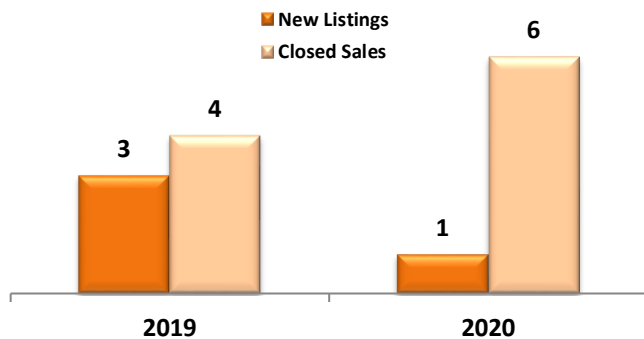
November 2020

Year to Date

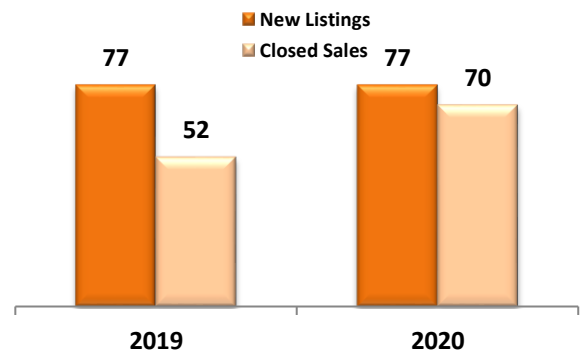
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	77	77	0.0%
Closed Sales	4	6	50.0%	52	70	34.6%
Average Sales Price	\$ 116,751	\$ 170,941	46.4%	\$ 130,927	\$ 168,974	29.1%
Percent of Original Last Price Received at Sale*	95.0%	95.0%	0.0%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	62	101	62.9%	121	118	-2.5%
Total Current Inventory**	21	6	-71.4%	.	.	.
Single-Family Detached Inventory	19	6	-68.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

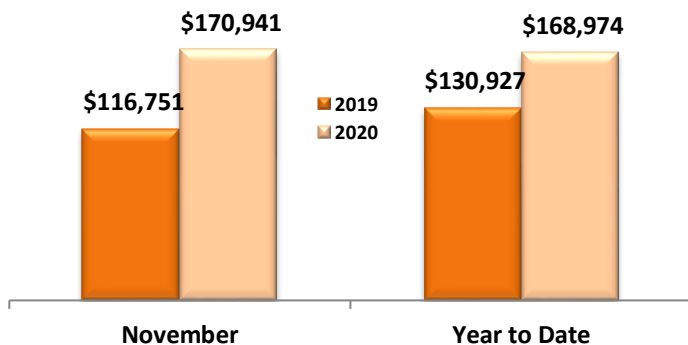
## Activity-Most Recent Month



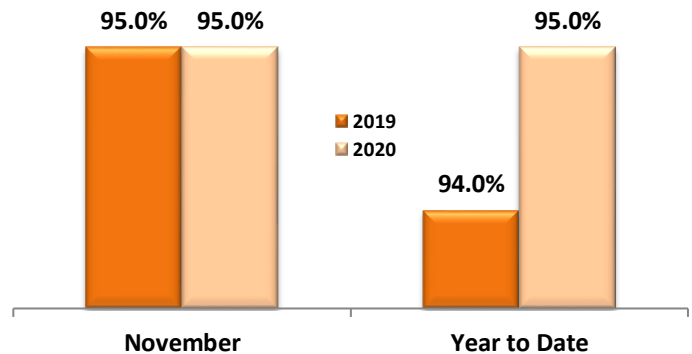
## Activity-Year to Date



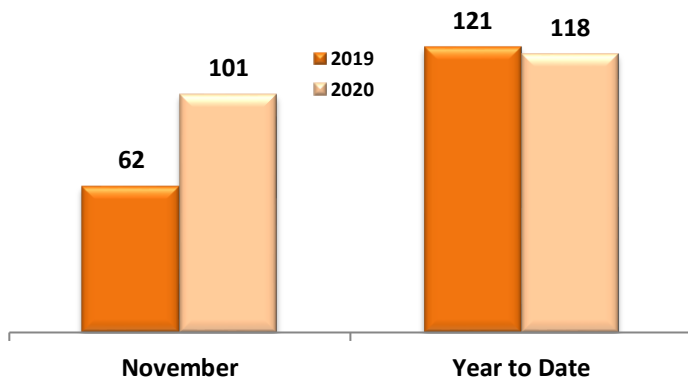
## Average Sales Price



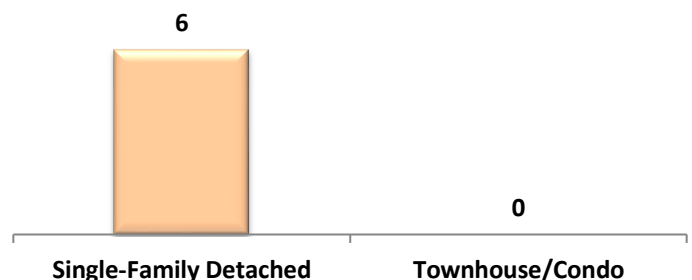
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

New Ulm/Hanska/Lafayette/Courtland

November, 2020

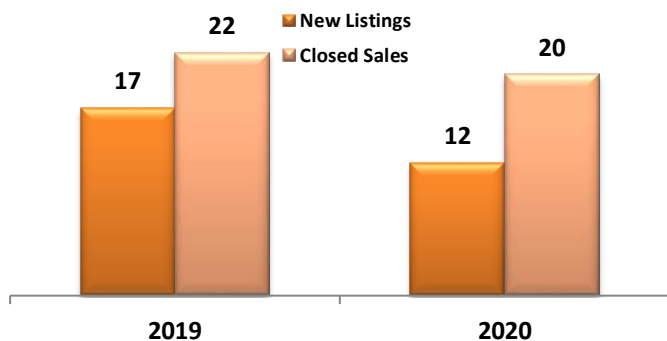
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	17	12	-29.4%	251	243	-3.2%
Closed Sales	22	20	-9.1%	213	241	13.1%
Average Sales Price	\$ 172,568	\$ 228,400	32.4%	\$ 175,608	\$ 197,847	12.7%
Percent of Original Last Price Received at Sale*	94.0%	93.0%	-1.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	83	93	12.0%	97	106	9.3%
Total Current Inventory**	57	24	-57.9%	.	.	.
Single-Family Detached Inventory	48	18	-62.5%	.	.	.

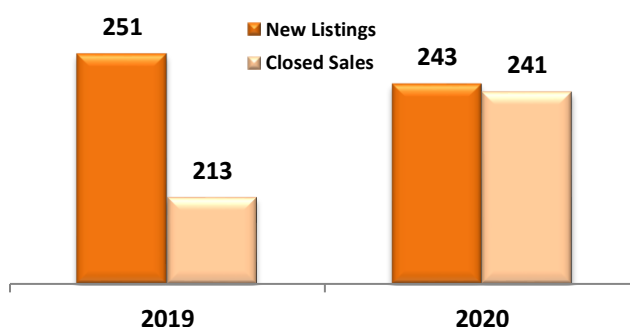
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

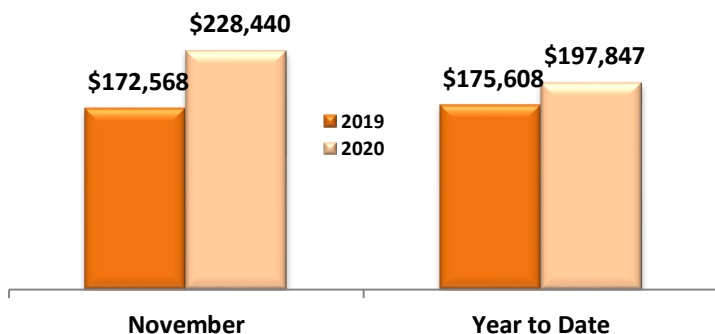
## Activity-Most Recent Month



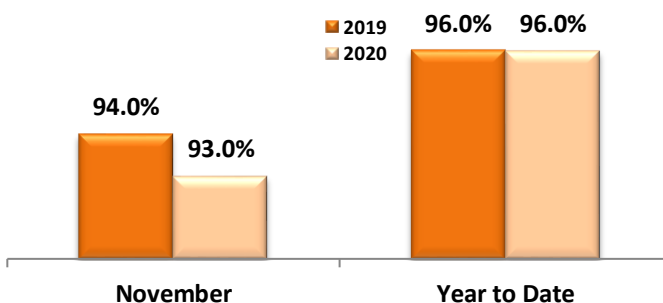
## Activity-Year to Date



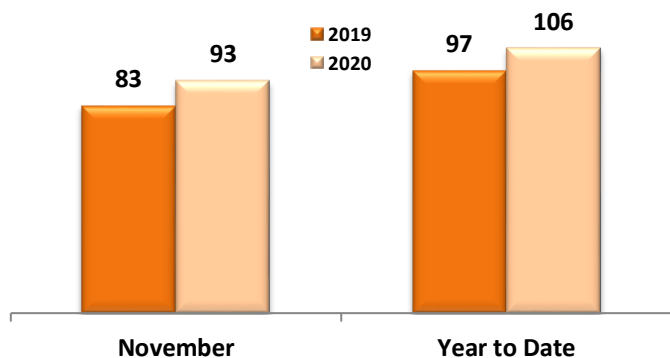
## Average Sales Price



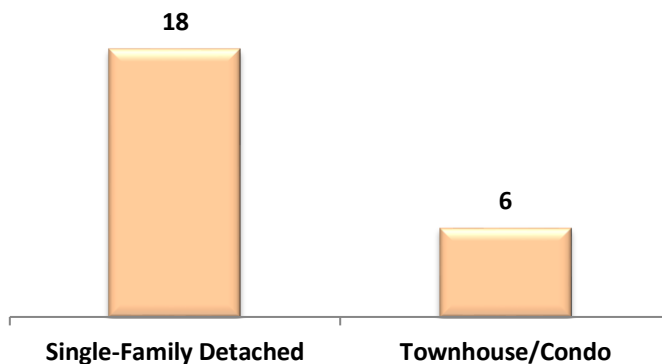
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Nicollet/Judson

November, 2020

Year to Date

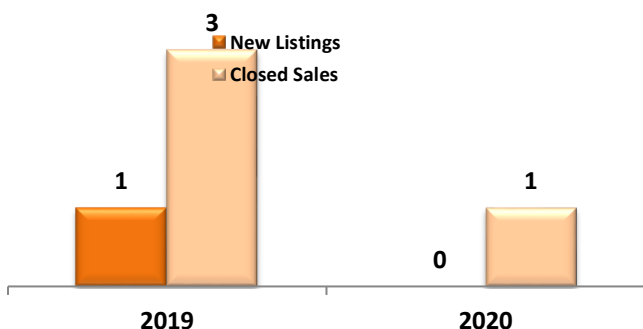
Late Sales recorded in  
MLS figured in Year to  
Date Totals

Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	1	0	-100.0%	21	12	-42.9%
Closed Sales	3	1	-66.7%	16	13	-18.8%
Average Sales Price	\$ 199,000	\$410,000	106.0%	\$ 165,968	\$225,115	35.6%
Percent of Original Last Price Received at Sale*	101.0%	103.0%	2.0%	96.0%	103.0%	7.3%
Average Days on Market Until Sale	79	47	-40.5%	91	61	-33.0%
Total Current Inventory**	3	1	-66.7%	.	.	.
Single-Family Detached Inventory	3	1	-66.7%	.	.	.

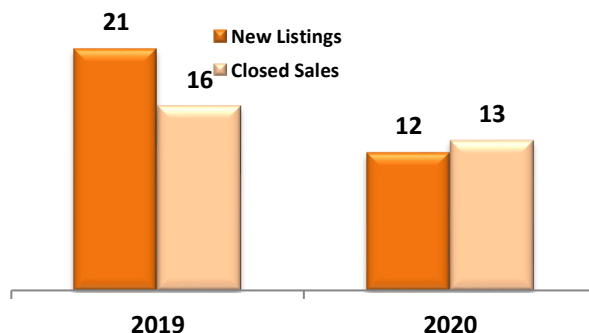
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

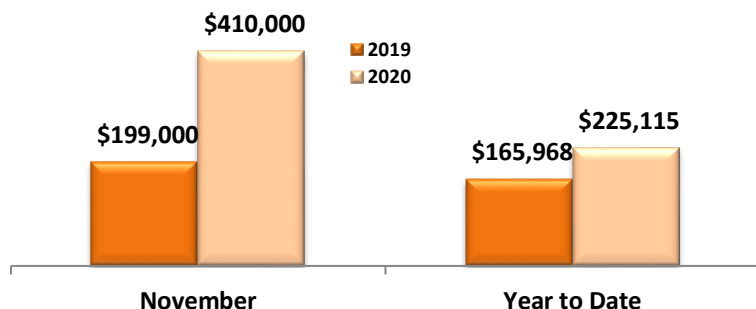
## Activity-Most Recent Month



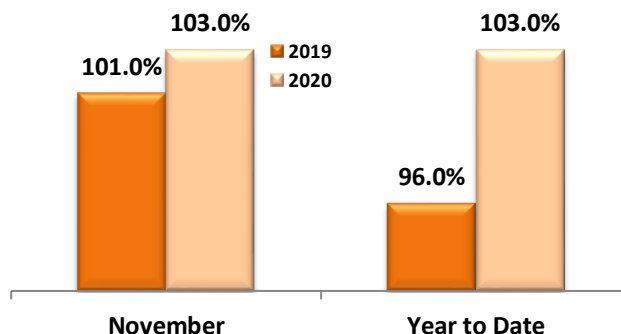
## Activity-Year to Date



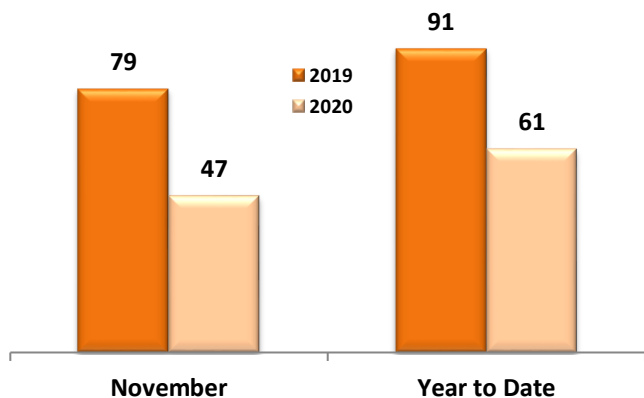
## Average Sales Price



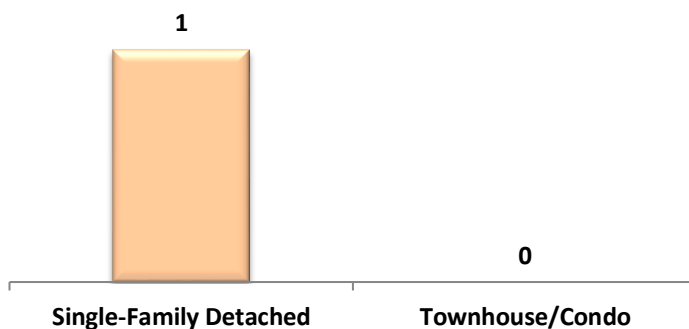
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



1, they can sometimes look extreme due to small sample size involved. All data from the

# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

## Rural Mankato and North Mankato

**November, 2020**

**Year to Date**

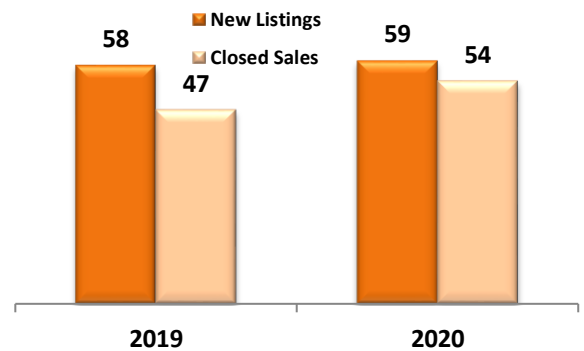
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	1	1	0.0%	58	59	1.7%
Closed Sales	1	1	0.0%	47	54	14.9%
Average Sales Price	\$ 345,000	\$ 385,000	11.6%	\$ 325,895	\$ 325,697	-0.1%
Percent of Original Last Price Received at Sale*	81.0%	99.0%	22.2%	94.0%	95.0%	1.1%
Average Days on Market Until Sale	122	85	-30.3%	133	101	-24.1%
Total Current Inventory**	10	6	-40.0%	.	.	.
Single-Family Detached Inventory	9	6	-33.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

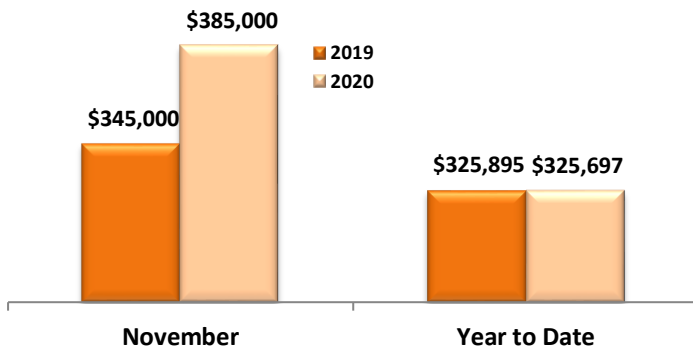
### Activity-Most Recent Month



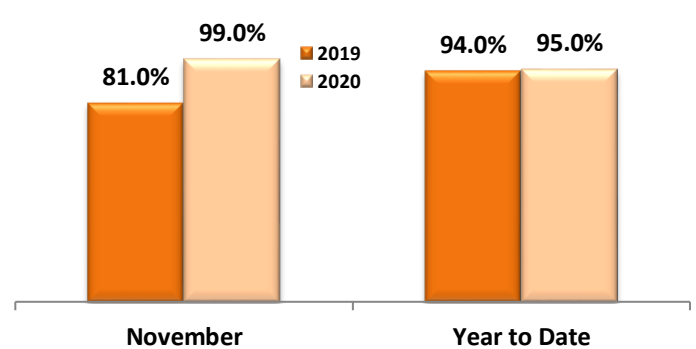
### Activity-Year to Date



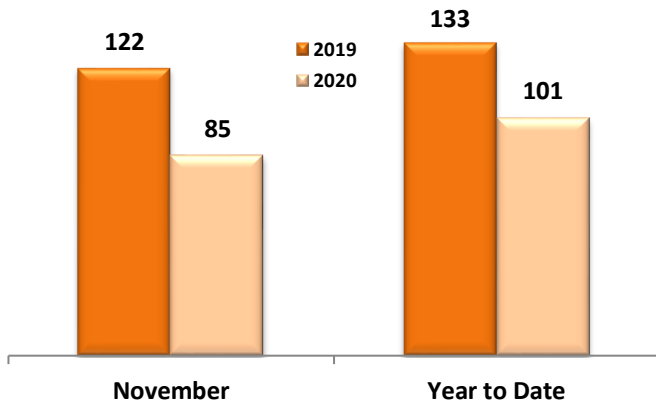
### Average Sales Price



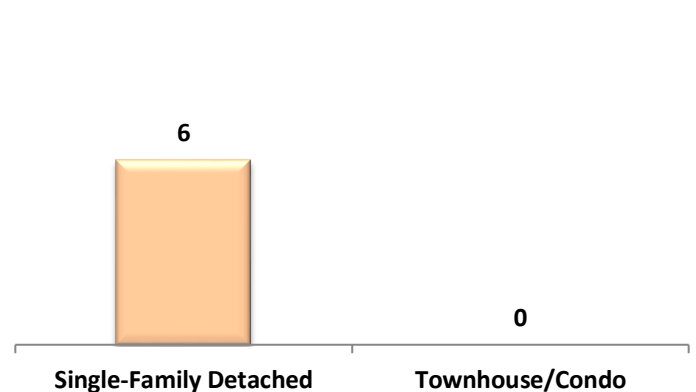
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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Sleepy Eye/Comfrey

November, 2020

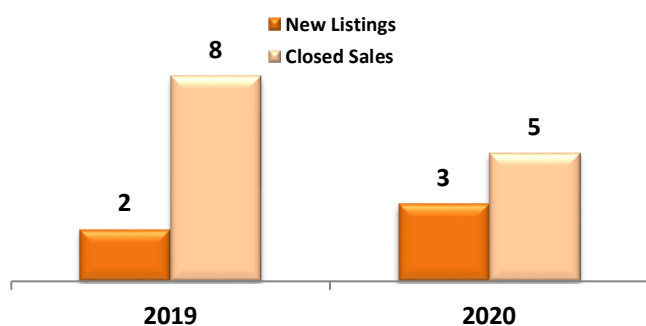
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	3	50.0%	62	54	-12.9%
Closed Sales	8	5	-37.5%	46	49	6.5%
Average Sales Price	\$ 145,562	\$ 104,180	-28.4%	\$ 121,477	\$ 128,677	5.9%
Percent of Original Last Price Received at Sale*	93.0%	89.0%	-4.3%	93.0%	92.0%	-1.1%
Average Days on Market Until Sale	116	76	-34.5%	94	113	20.2%
Total Current Inventory**	17	10	-41.2%	.	.	.
Single-Family Detached Inventory	17	10	-41.2%	.	.	.

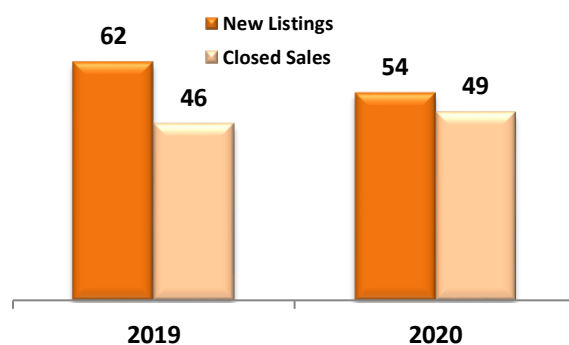
\*Does not account for list prices from any previous listing contracts or seller concessions

\*\*City inventory figures were first tracked in June 2007

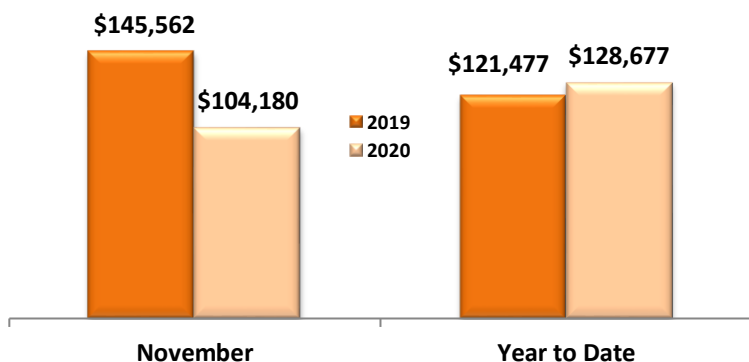
## Activity-Most Recent Month



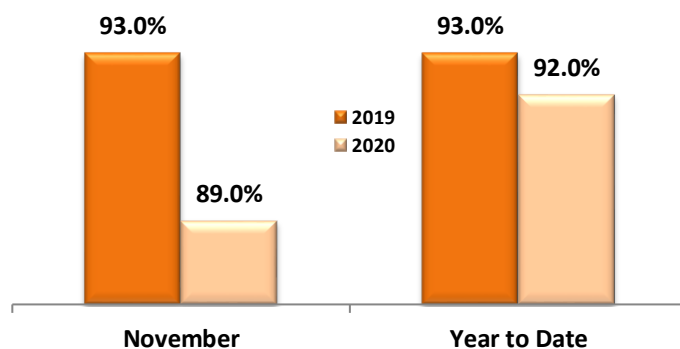
## Activity-Year to Date



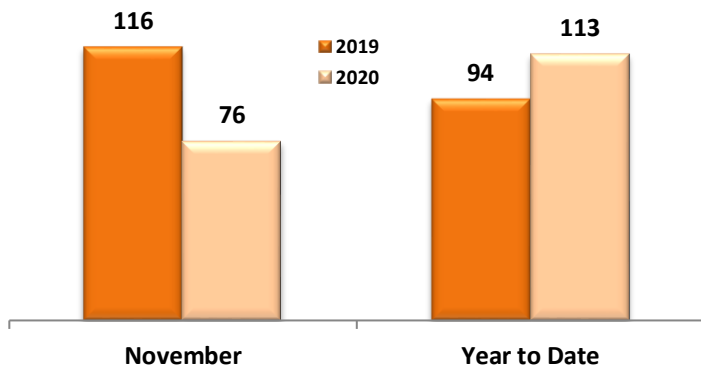
## Average Sales Price



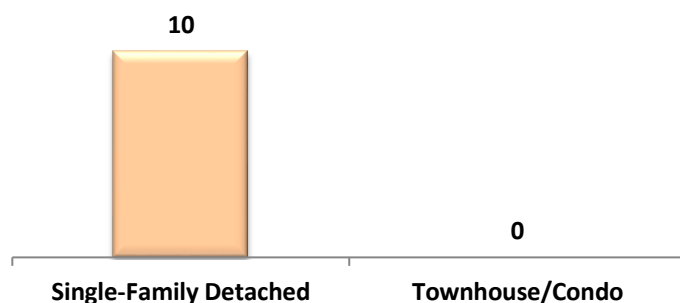
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

# Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

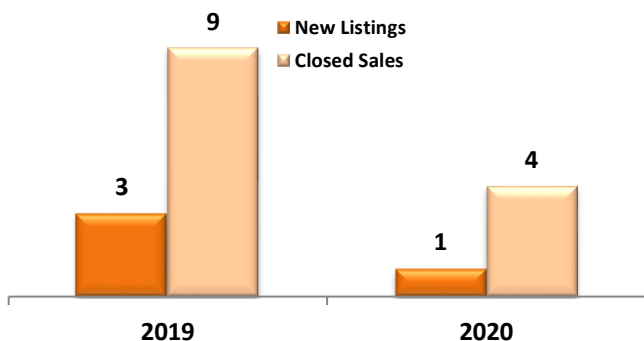
November, 2020 Year to Date

Late Sales recorded in  
MLS figured in Year to  
Date Totals

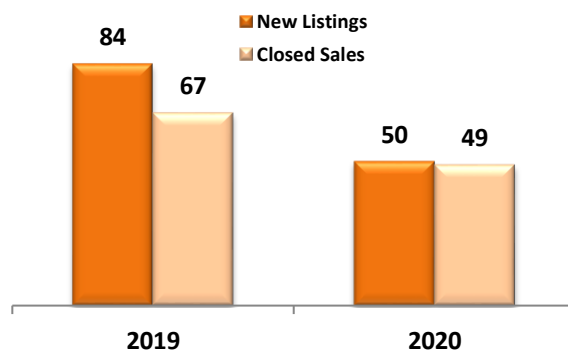
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	3	1	-66.7%	84	50	-40.5%
Closed Sales	9	4	-55.6%	67	49	-26.9%
Average Sales Price	\$ 161,567	\$ 218,775	35.4%	\$ 164,488	\$ 198,194	20.5%
Percent of Original Last Price Received at Sale*	93.0%	98.0%	5.4%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	102	57	-44.1%	90	94	4.4%
Total Current Inventory**	16	4	-75.0%	.	.	.
Single-Family Detached Inventory	13	4	-69.2%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

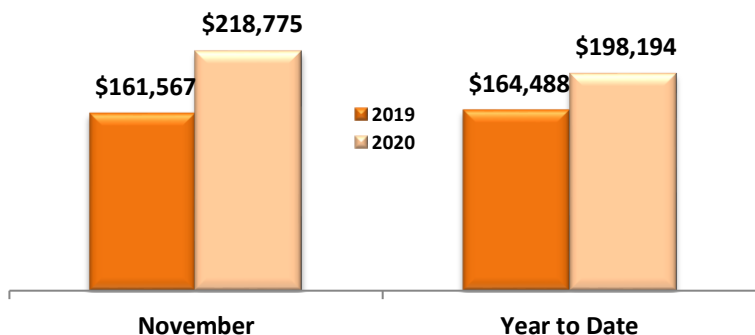
## Activity-Most Recent Month



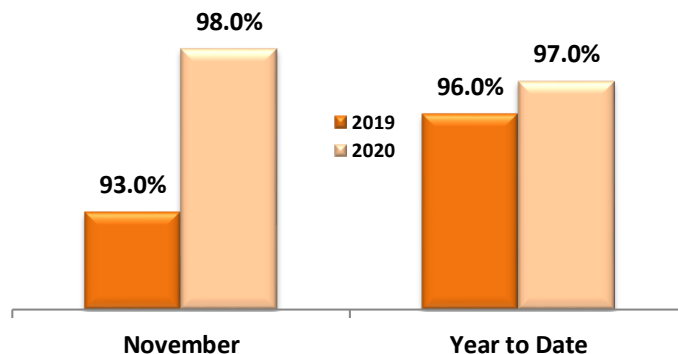
## Activity-Year to Date



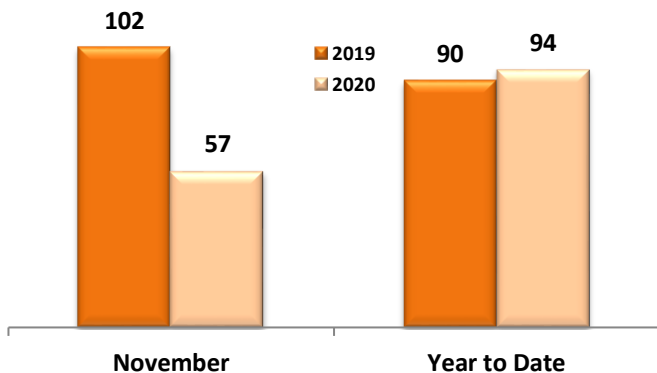
## Average Sales Price



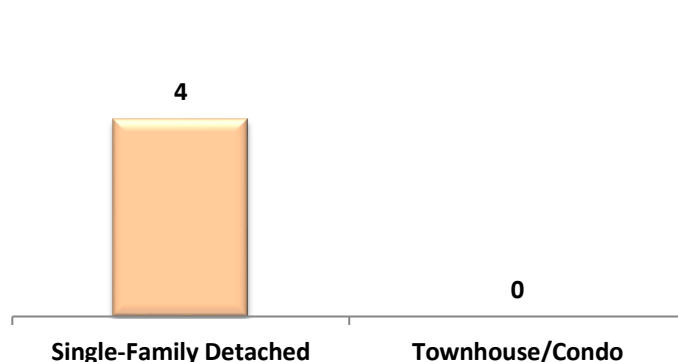
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

St. Peter/Kasota/Cleveland

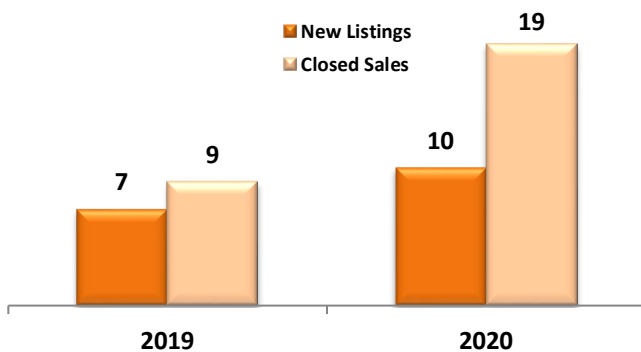
November, 2020

Year to Date

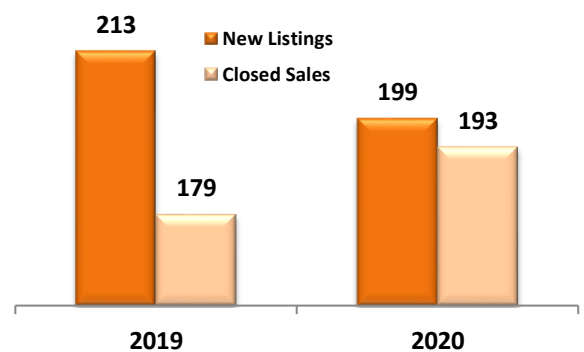
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	7	10	42.9%	213	199	-6.6%
Closed Sales	9	19	111.1%	179	193	7.8%
Average Sales Price	\$ 281,266	\$ 286,471	1.9%	\$ 228,010	\$ 258,835	13.5%
Percent of Original Last Price Received at Sale*	94.0%	99.0%	5.3%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	105	55	-47.6%	103	101	-1.9%
Total Current Inventory**	34	13	-61.8%	.	.	.
Single-Family Detached Inventory	30	11	-63.3%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

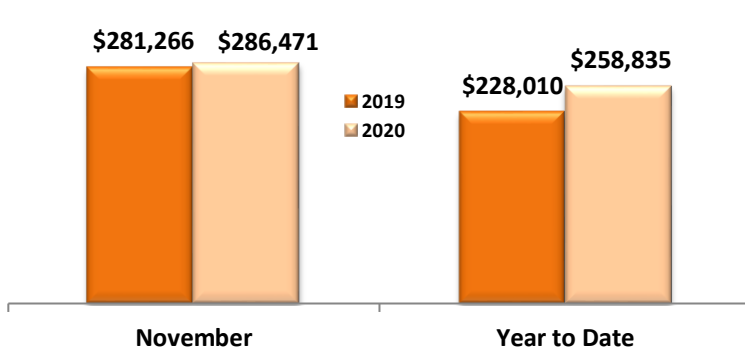
## Activity-Most Recent Month



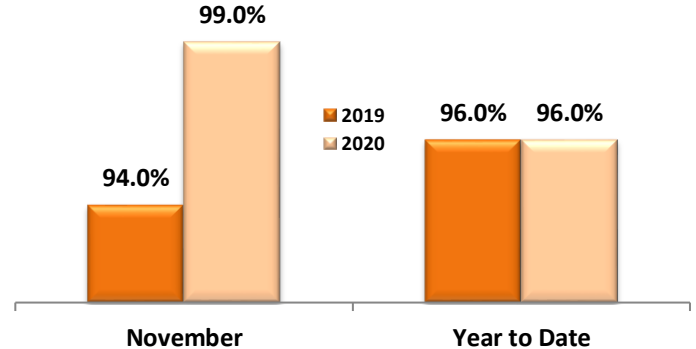
## Activity-Year to Date



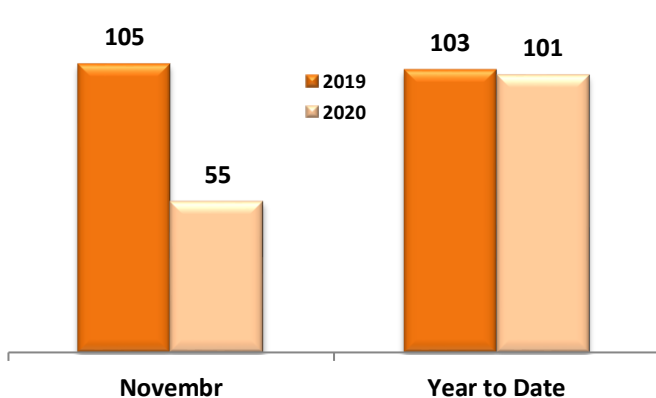
## Average Sales Price



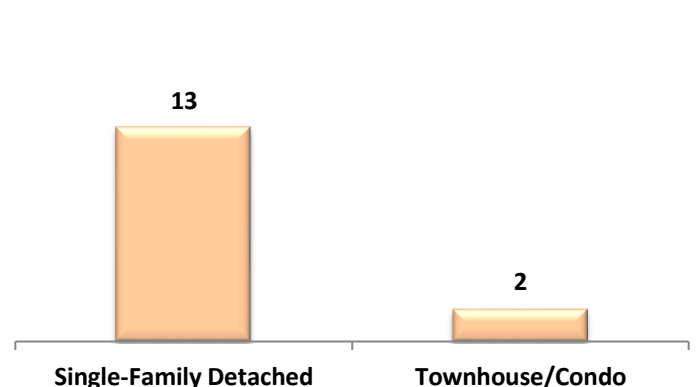
## Ratio of Sales Price to Original List Price



## Average Days on Market Until Sale



## Current Inventory



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# Local Market Updates

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## Upper North Mankato

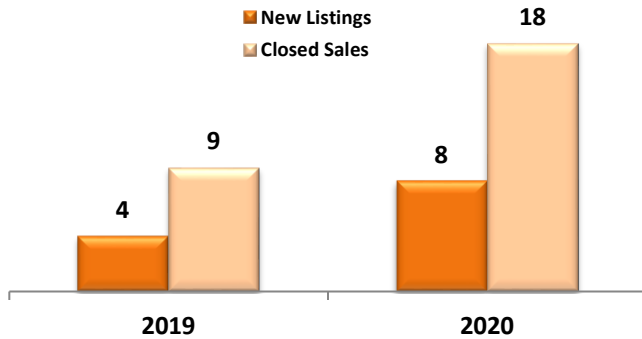
November, 2020

Year to Date

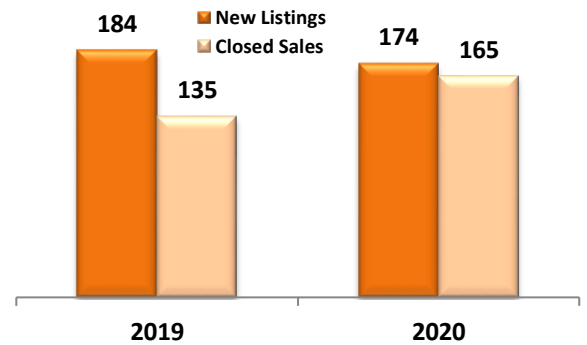
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	4	8	100.0%	184	174	-5.4%
Closed Sales	9	18	100.0%	135	165	22.2%
Average Sales Price	\$ 233,023	\$ 303,511	30.2%	\$ 285,900	\$ 286,528	0.2%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	67	94	40.3%	97	92	-5.2%
Total Current Inventory**	40	12	-70.0%	.	.	.
Single-Family Detached Inventory	36	11	-69.4%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

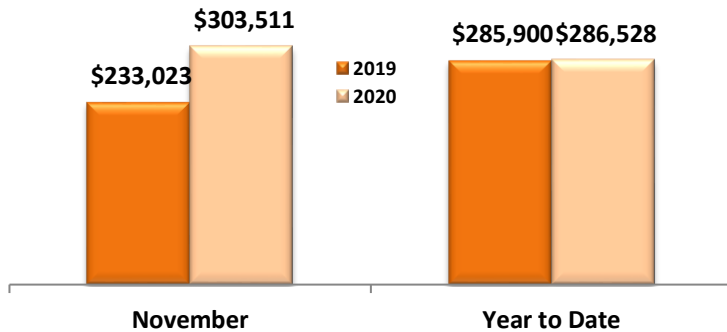
### Activity-Most Recent Month



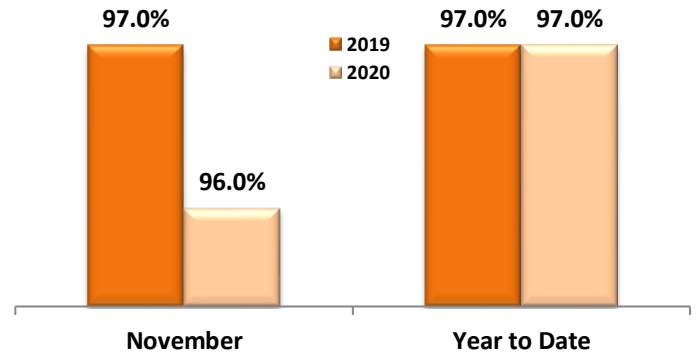
### Activity-Year to Date



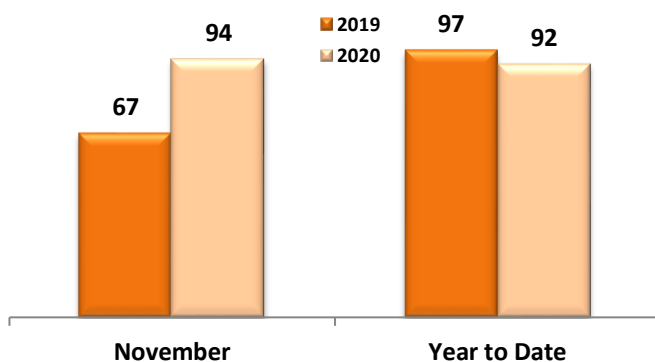
### Average Sales Price



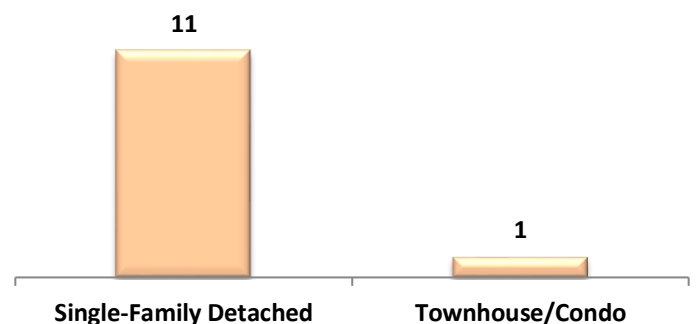
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



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# Local Market Updates

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## West Mankato/Skyline

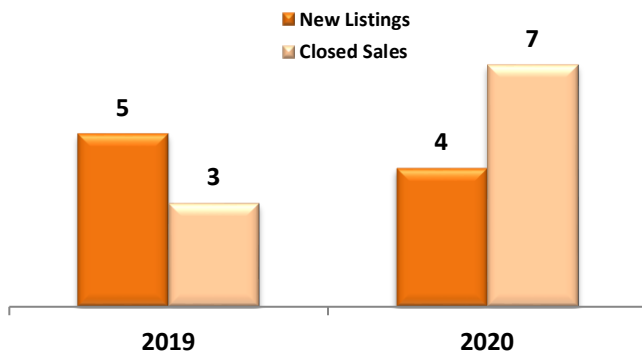
November, 2020

Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	4	-20.0%	66	75	13.6%
Closed Sales	3	7	133.3%	51	66	29.4%
Average Sales Price	\$ 257,833	\$ 181,821	-29.5%	\$ 214,920	\$ 189,533	-11.8%
Percent of Original List Price Received at Sale*	99.0%	99.0%	0.0%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	67	49	-26.9%	84	72	-14.3%
Total Current Inventory**	11	4	-63.6%	.	.	.
Single-Family Detached Inventory	11	4	-63.6%	.	.	.

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

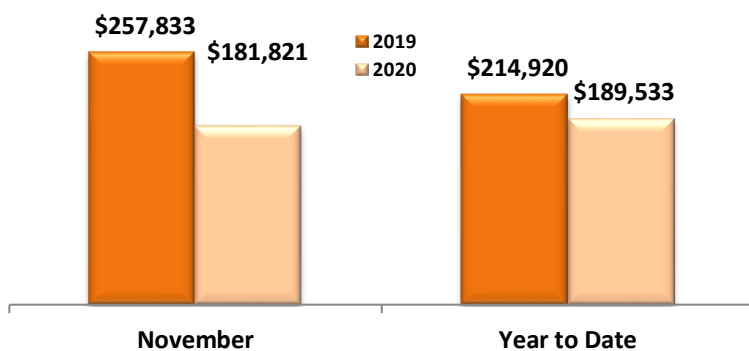
### Activity-Most Recent Month



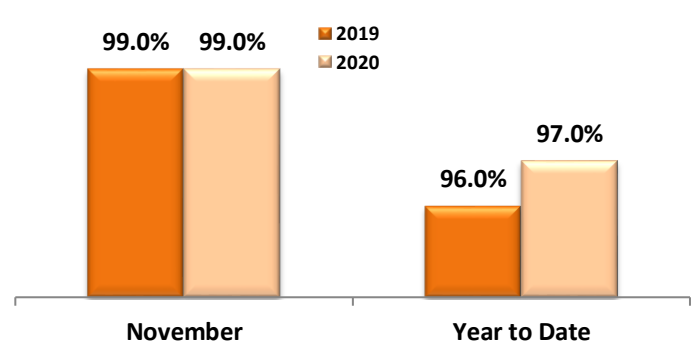
### Activity-Year to Date



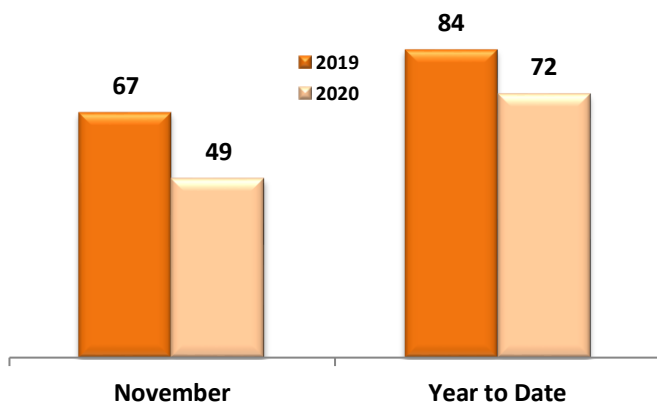
### Average Sales Price



### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory

