



October, 2021
Housing Market

Total Volume Sold

\$54.5 Million

Average Sold price

\$264,370

Total Closed Sales

206

Total New Listings

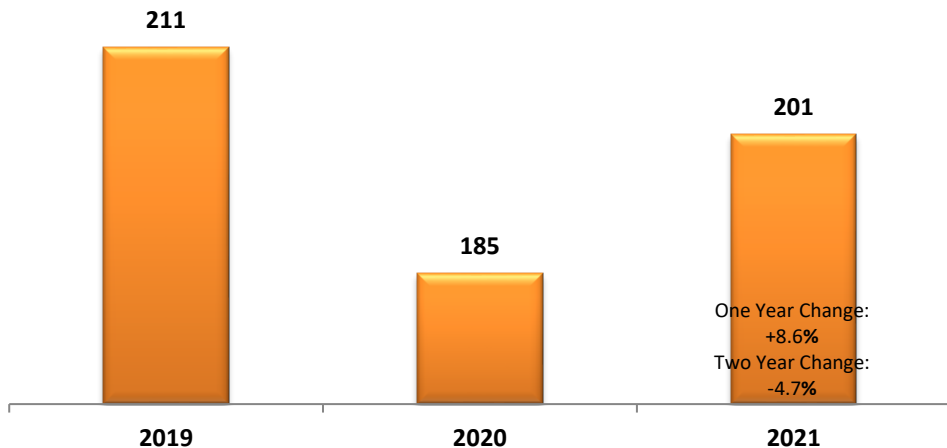
201



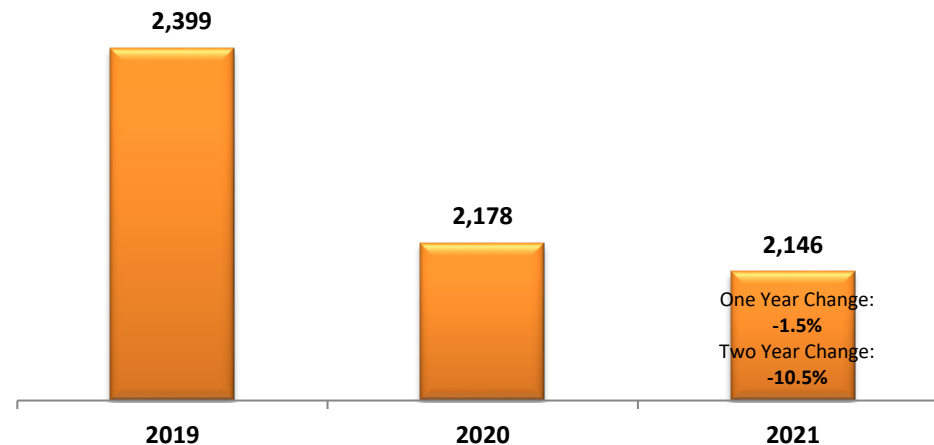
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

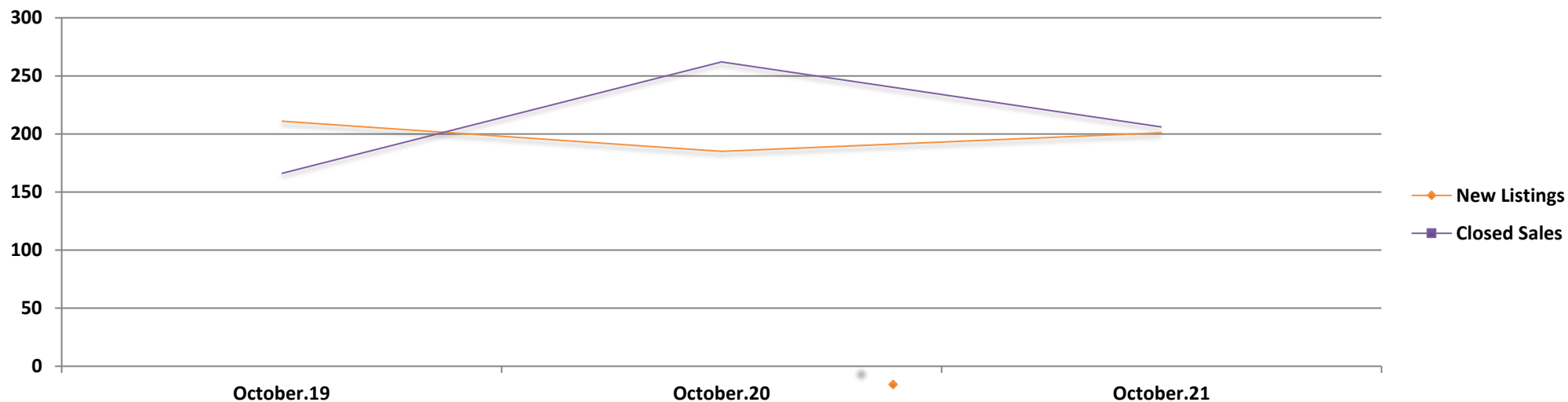
October 2021



Year to Date



Historical Market Activity



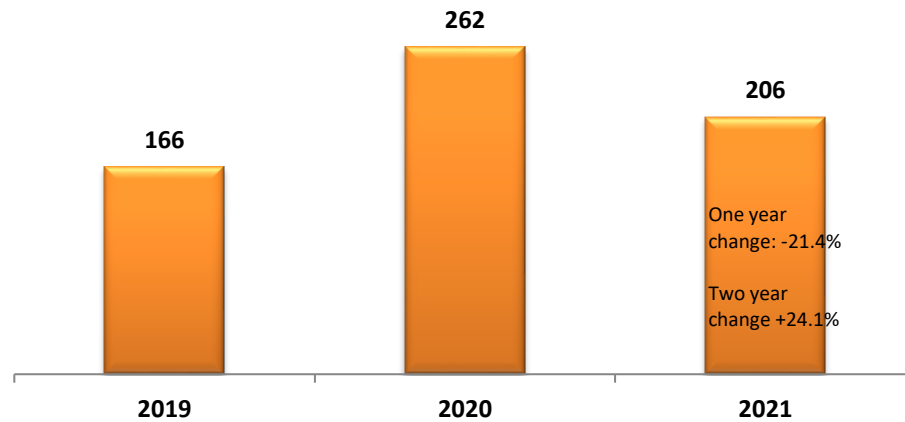
Closed Sales

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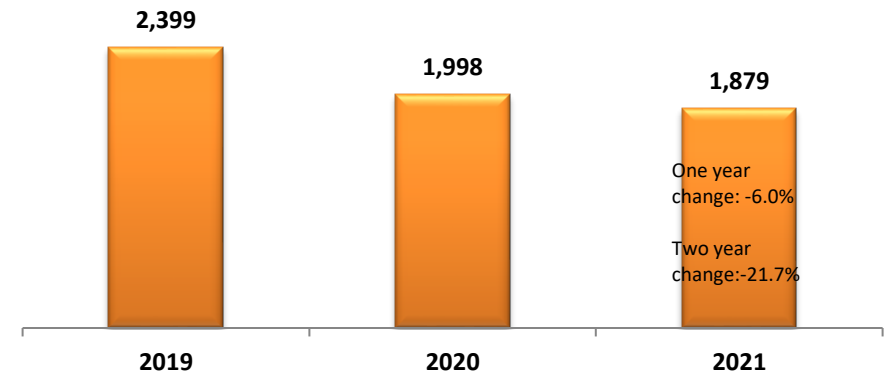


Late Sales recorded in MLS figured in
Year to Date Totals

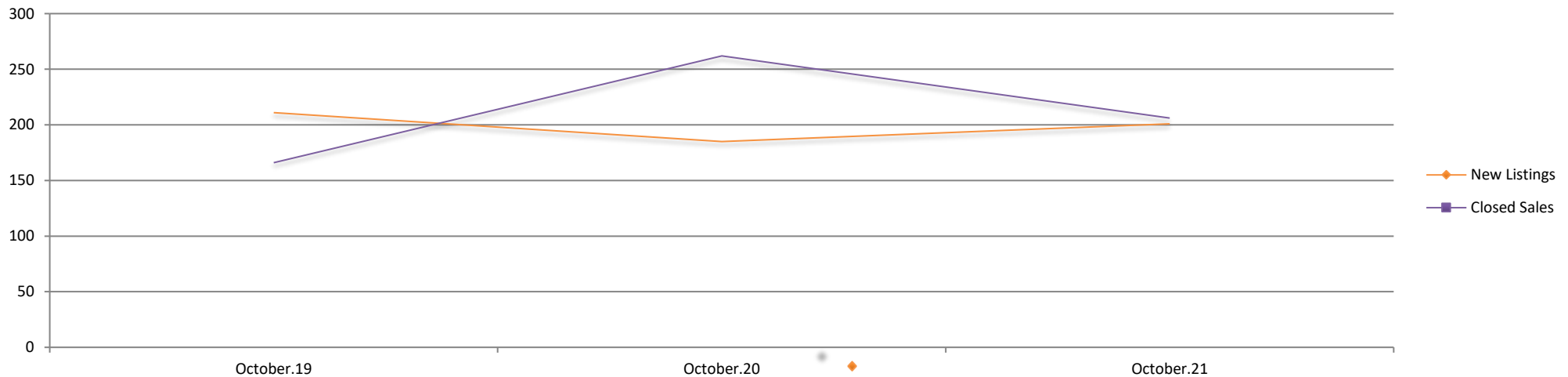
October, 2021



Year to Date



Historical Market Activity

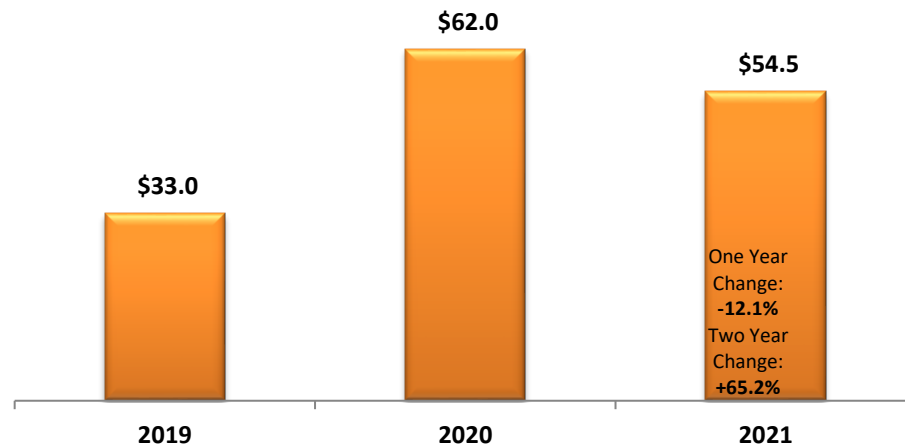


Dollar Volume of Closed Sales (in millions)

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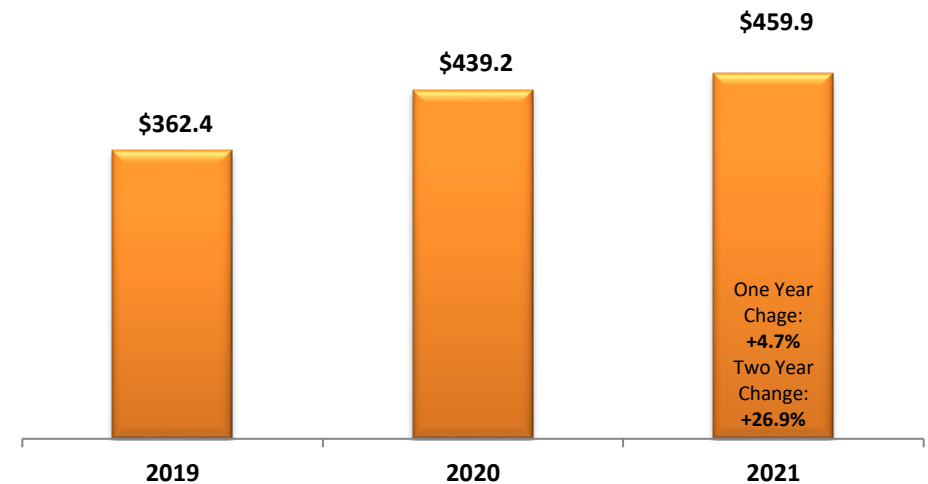


October, 2021

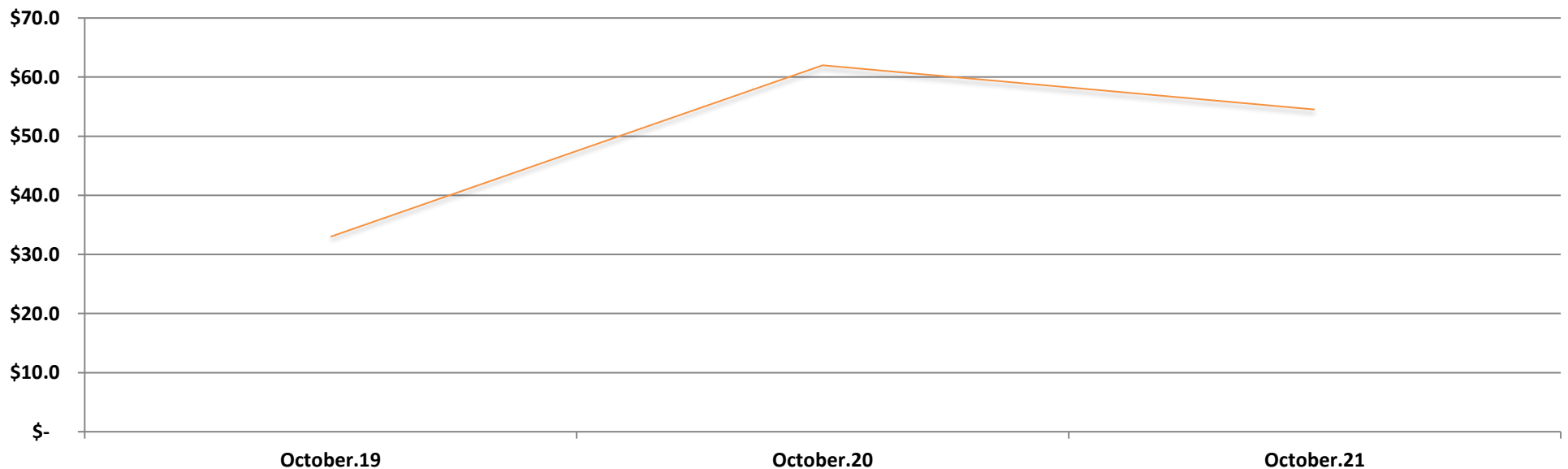


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



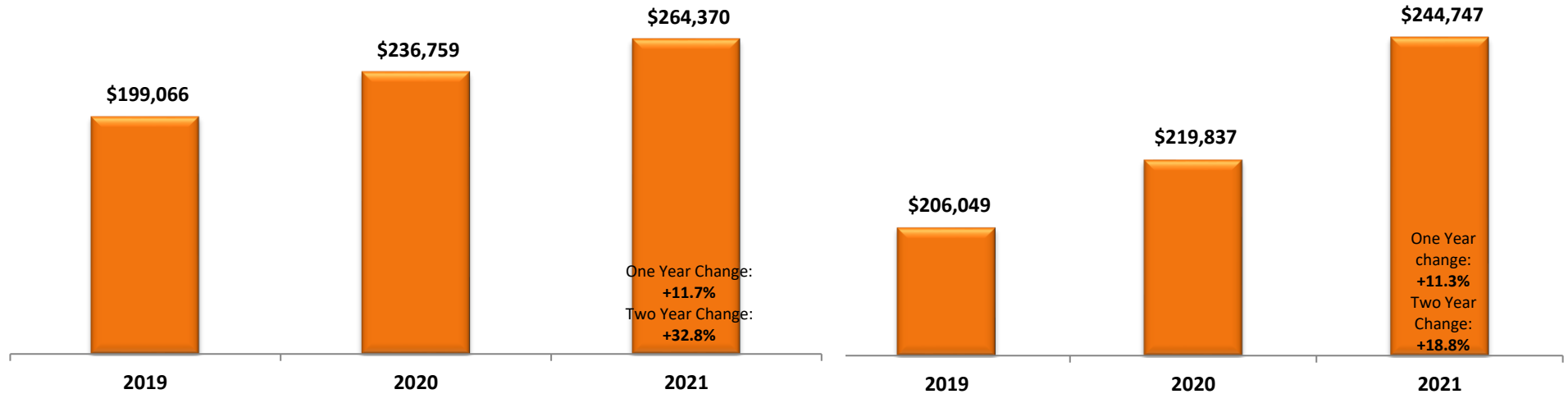
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

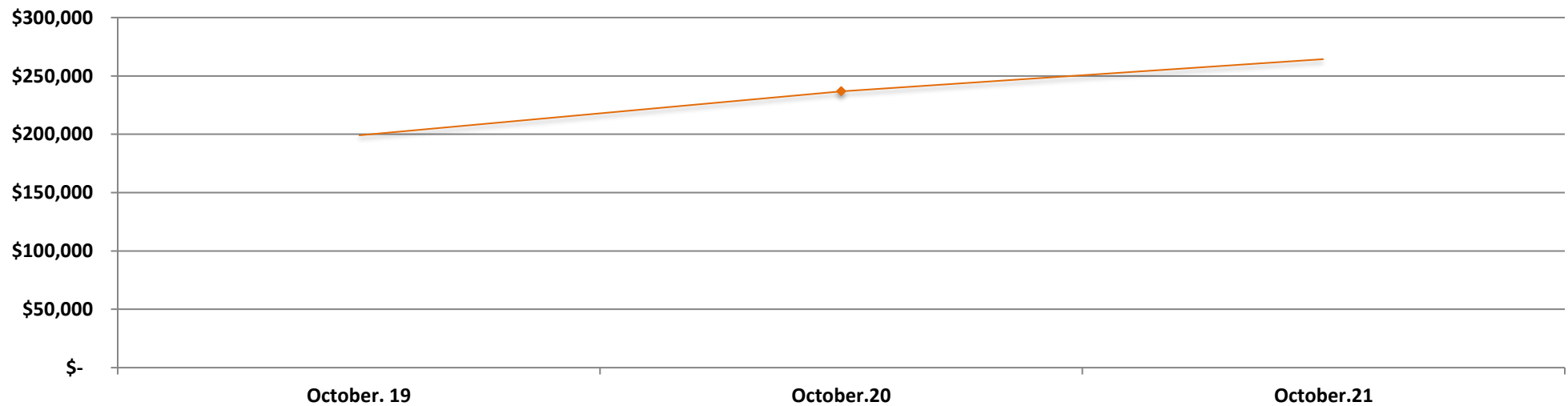
October, 2021

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



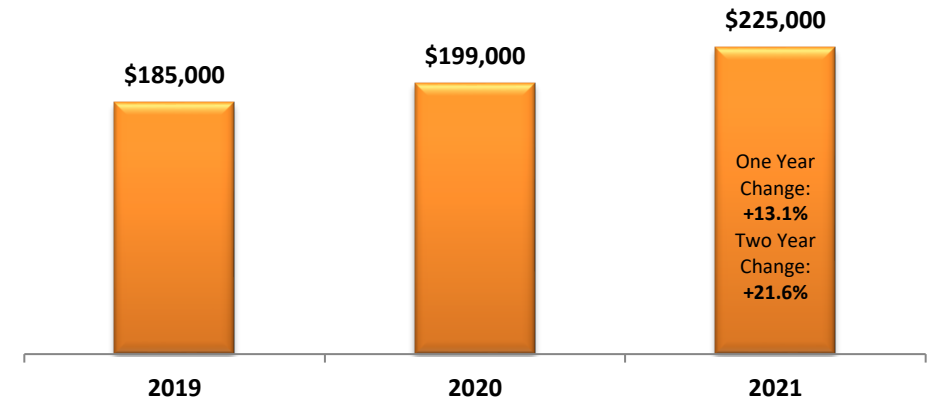
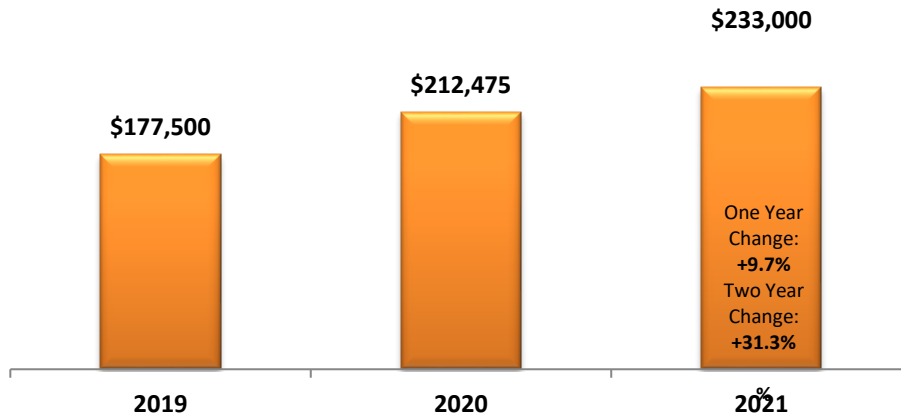
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

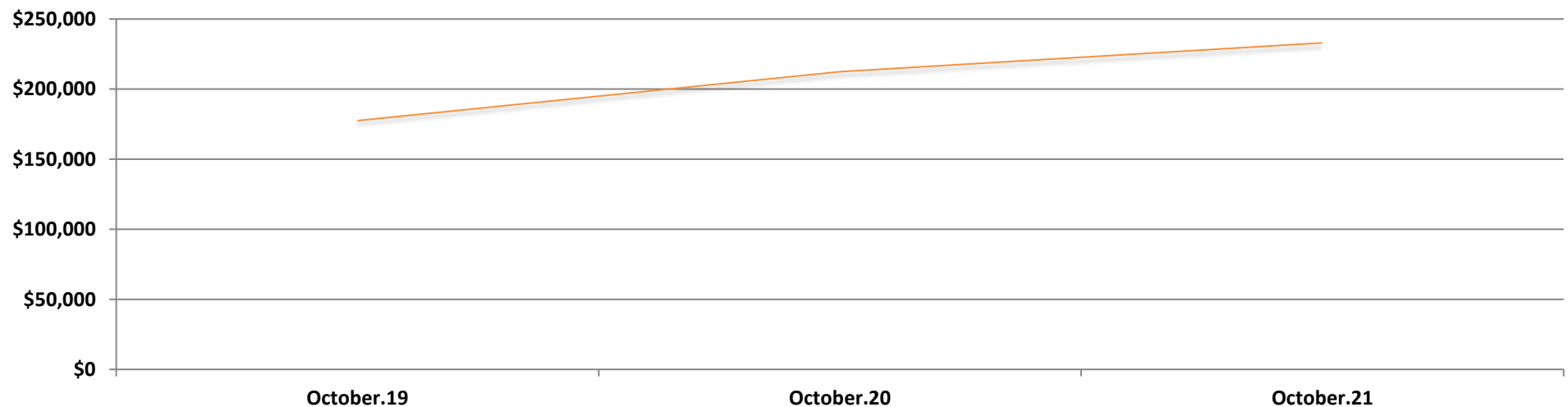
October, 2021

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

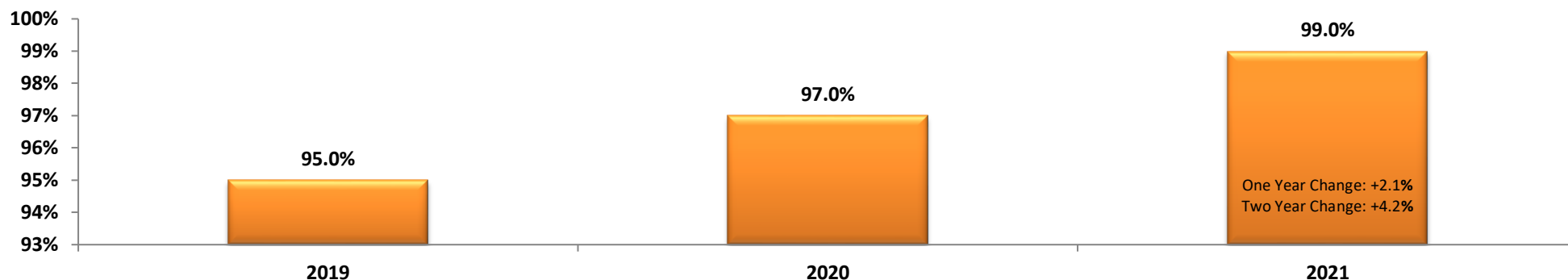
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



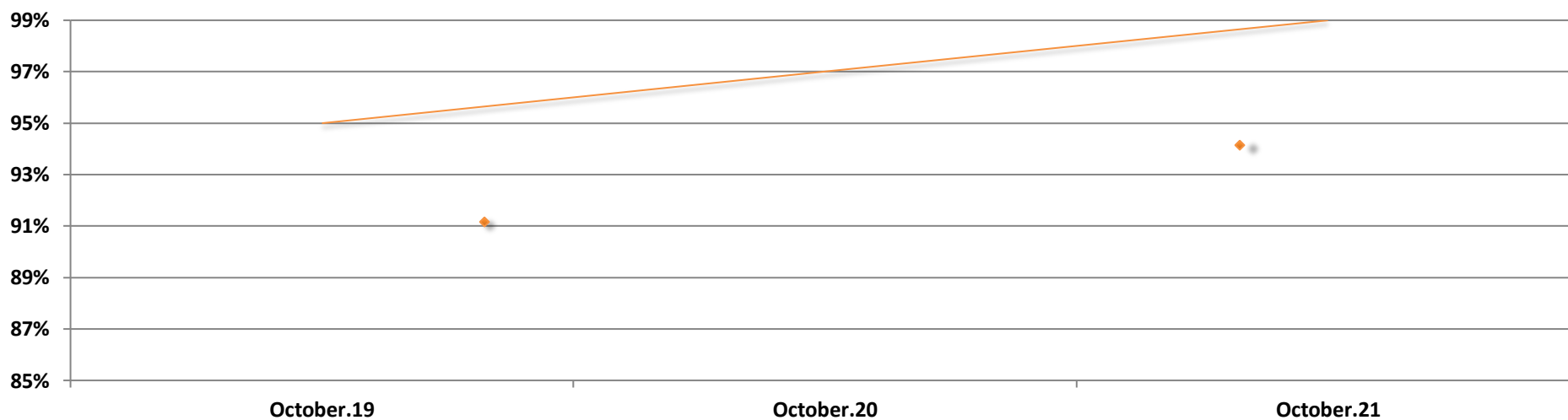
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

October, 2021

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



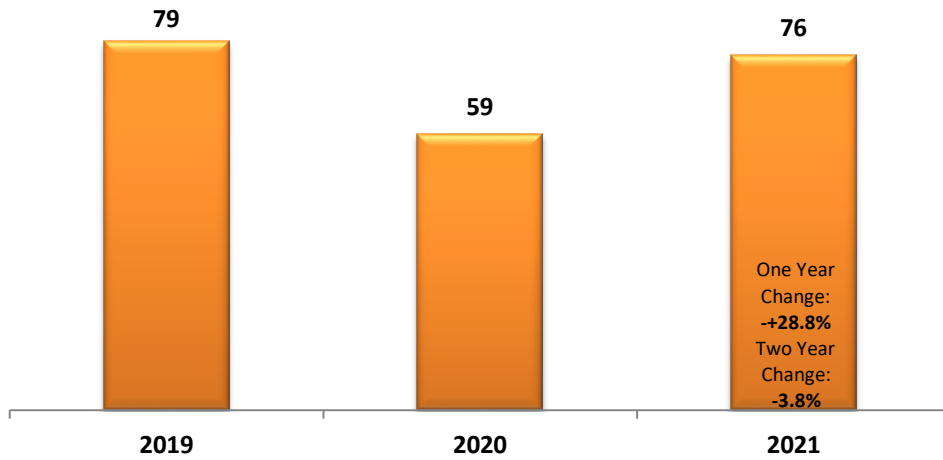
Historical Percent of Original List Price Received at Sale



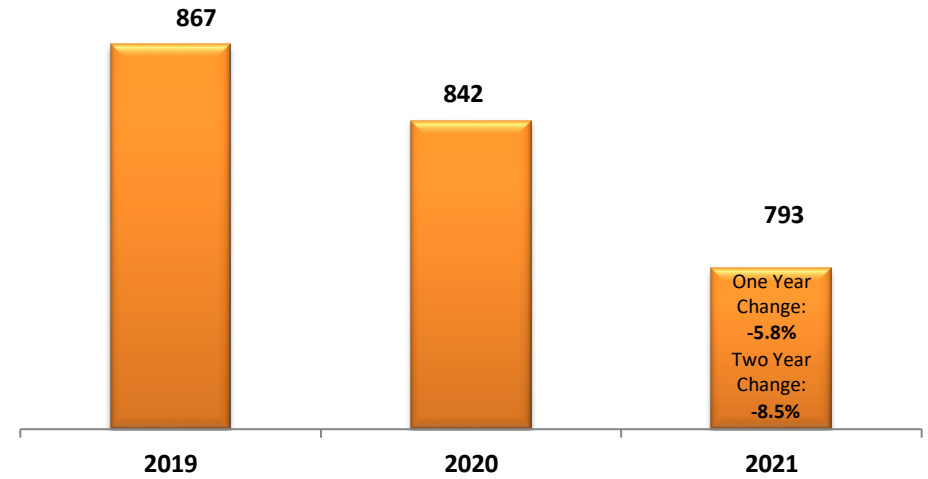
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

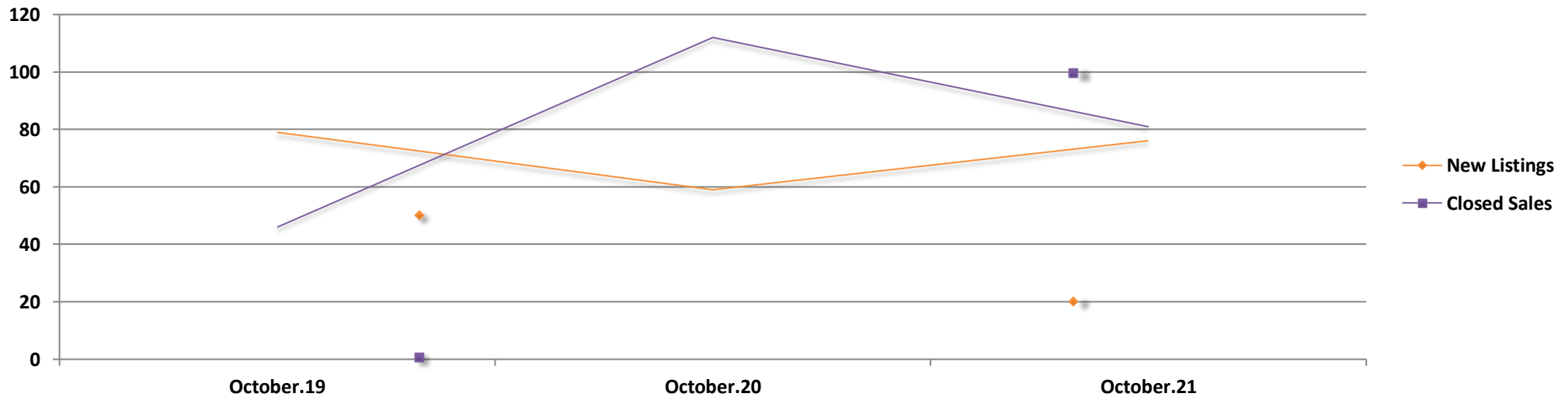
October, 2021



Year to Date



Historical Market Activity



Closed Sales in Zip Codes 56001 & 56003

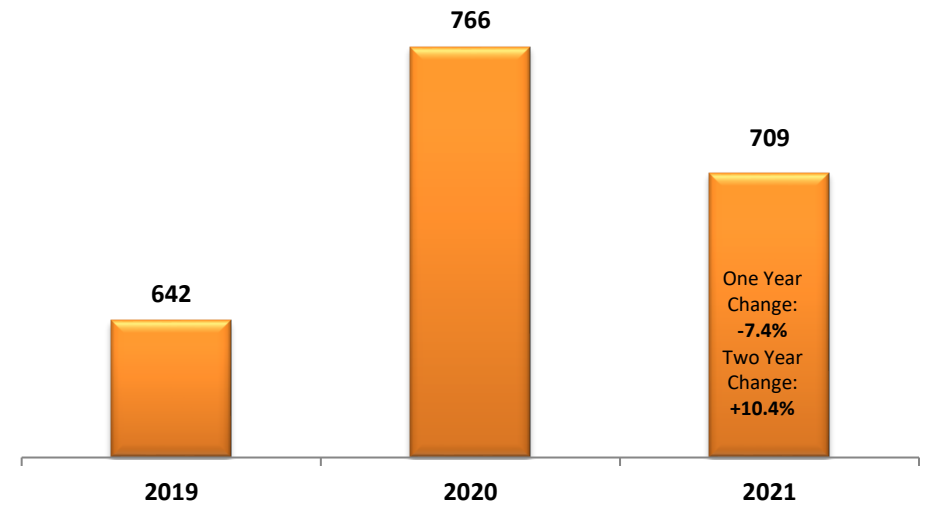
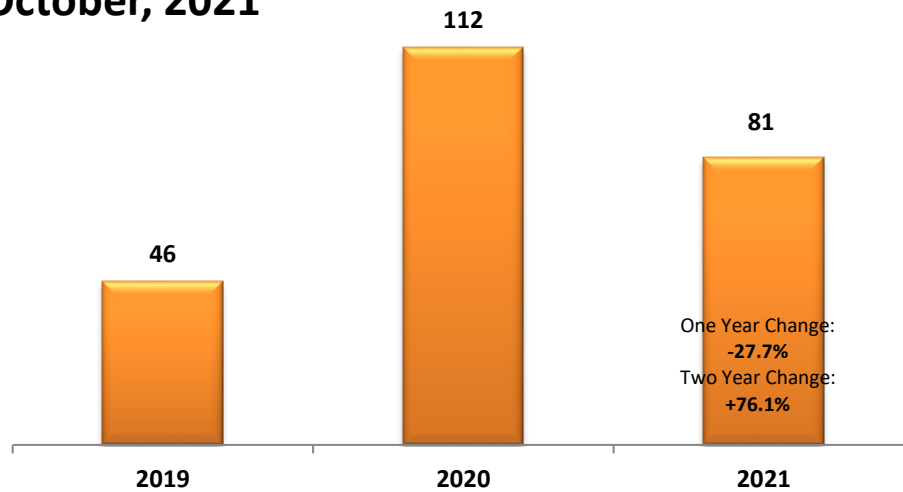
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



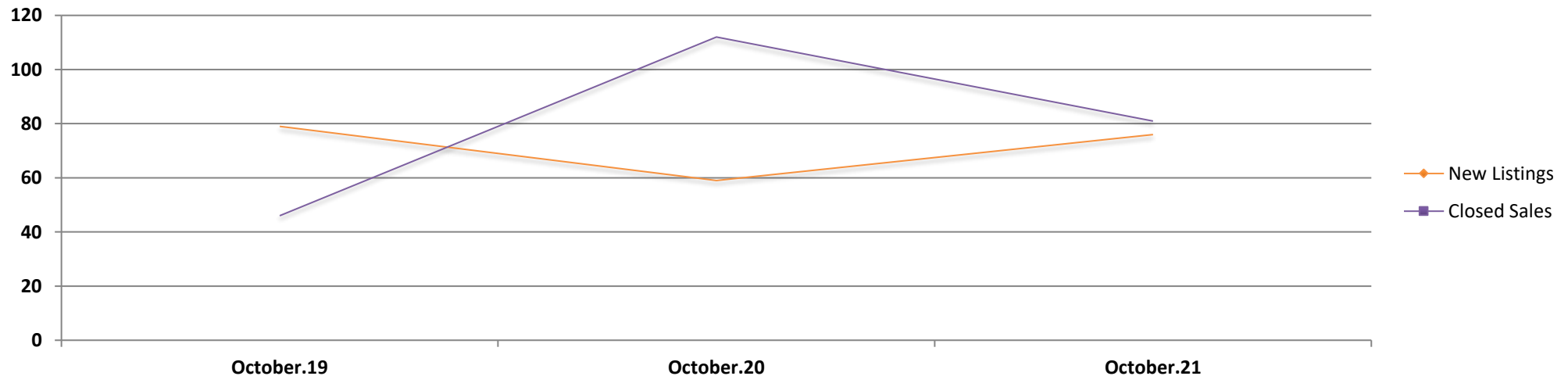
Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals

October, 2021



Historical Market Activity



Average Sales Price in Zip Codes 56001 & 56003

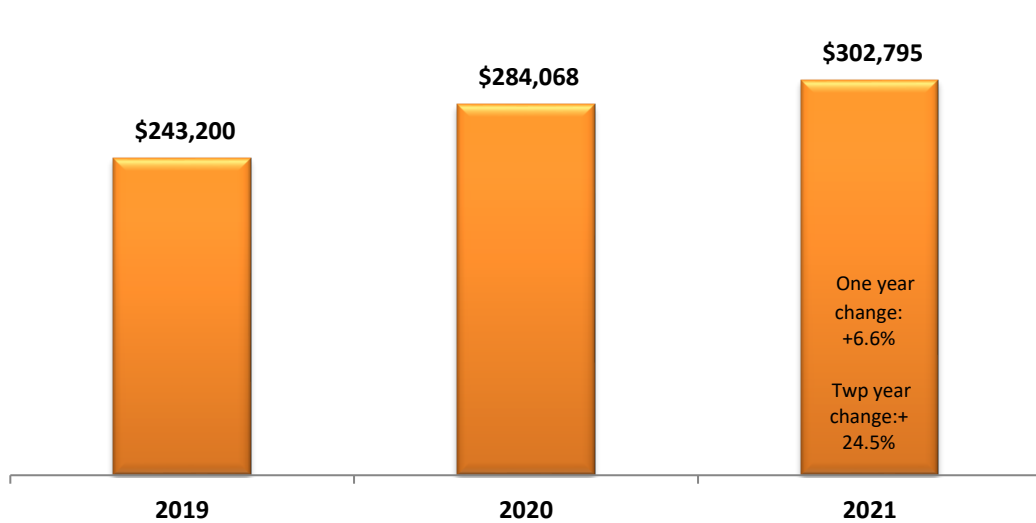
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



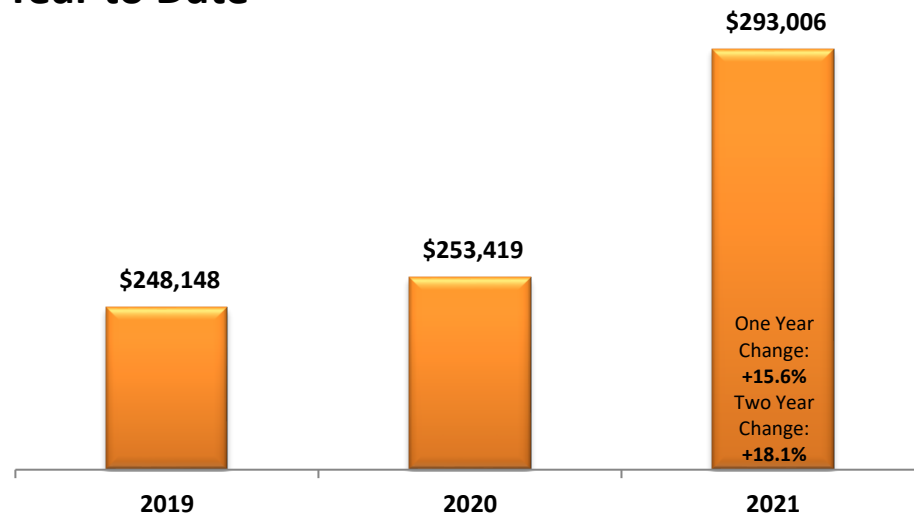
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

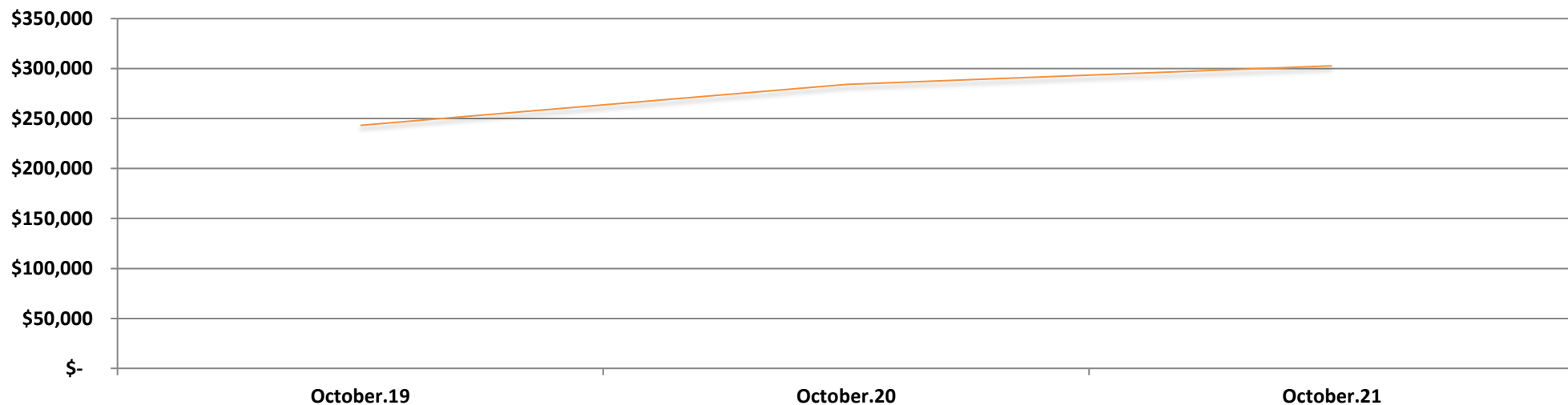
October, 2021



Year to Date



Historical Average Prices



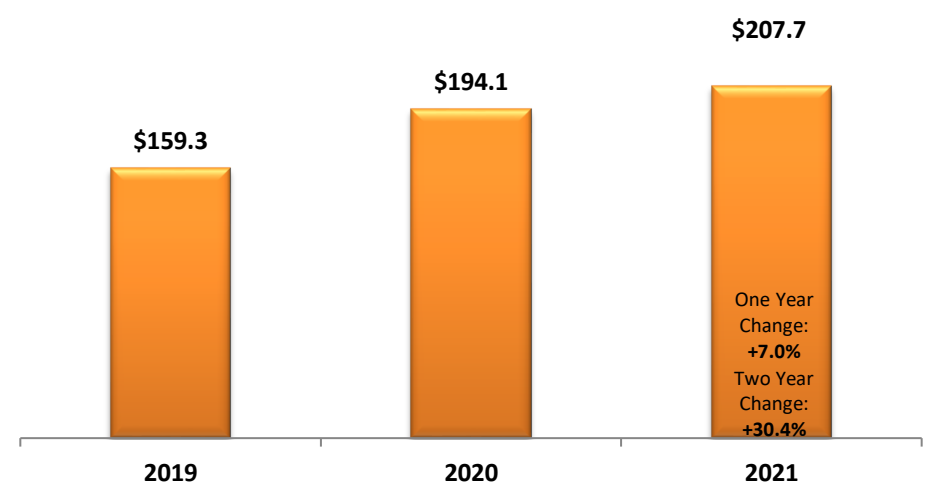
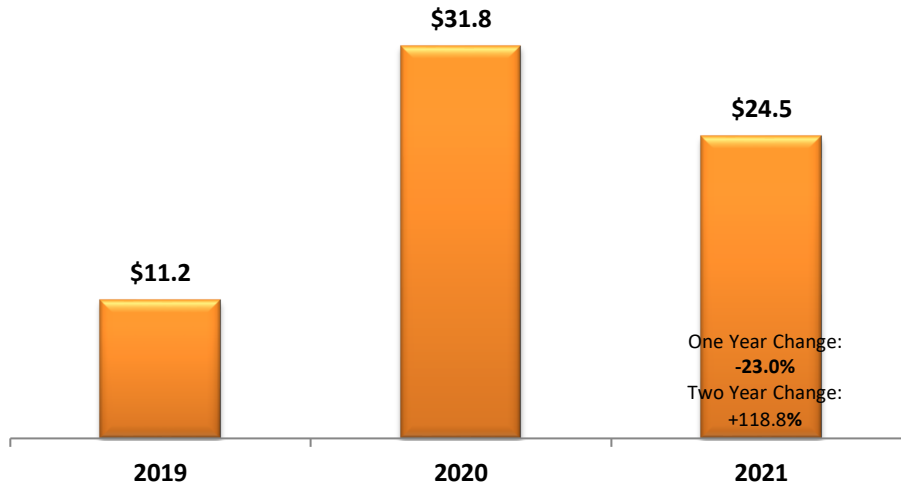
Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

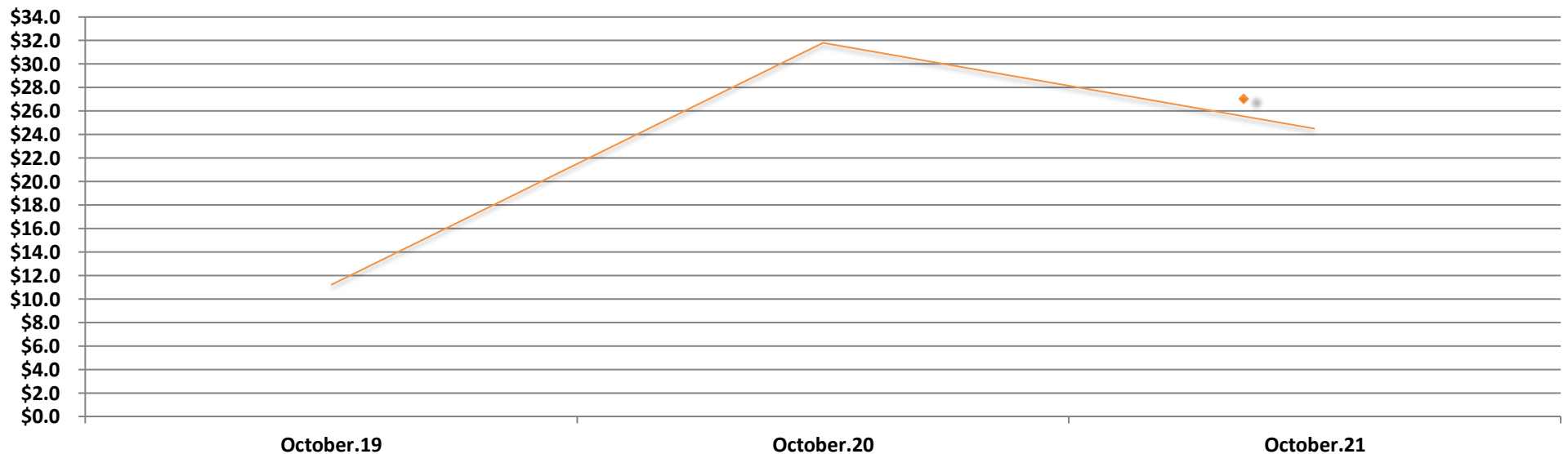
October, 2021

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Median Sales Price in Zip Codes 56001 & 56003

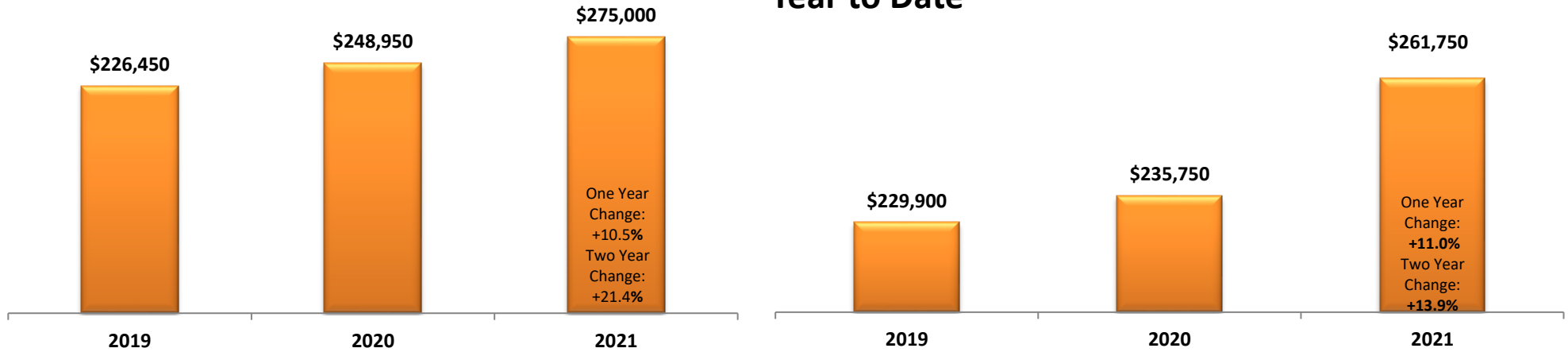
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



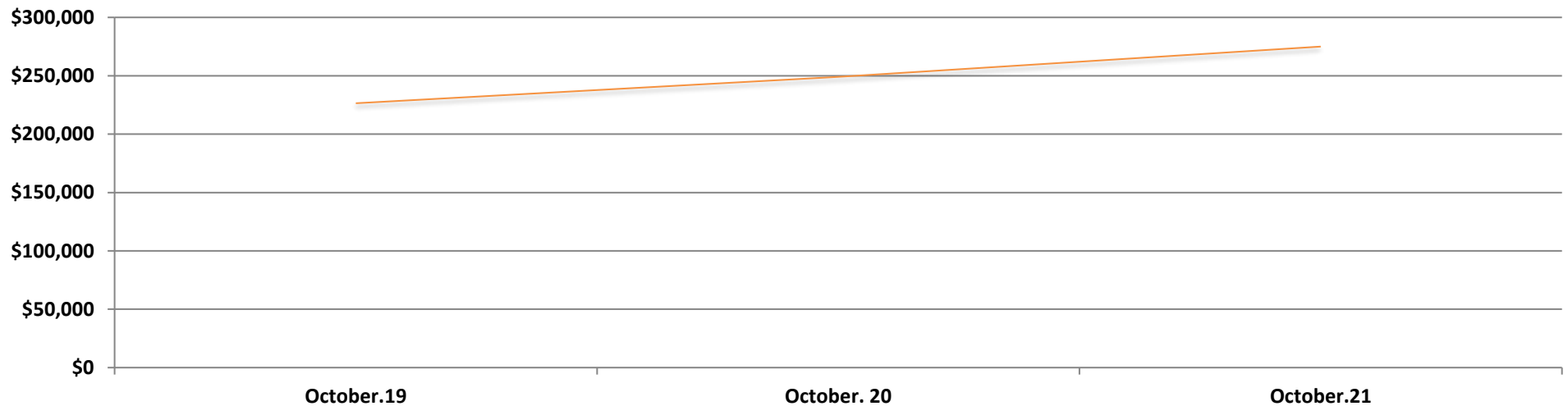
Figures do not take into account seller concessions

October, 2021

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

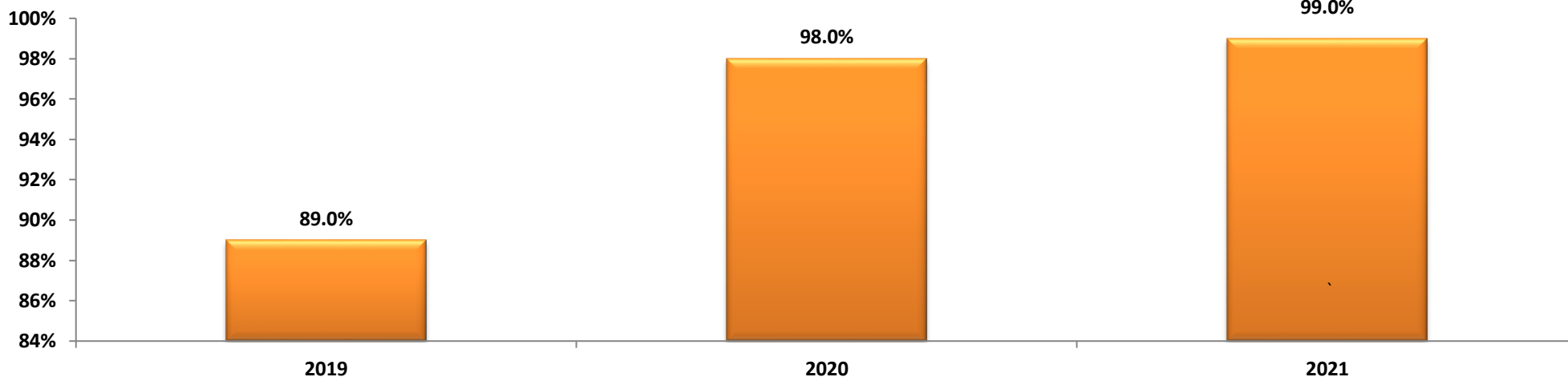
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



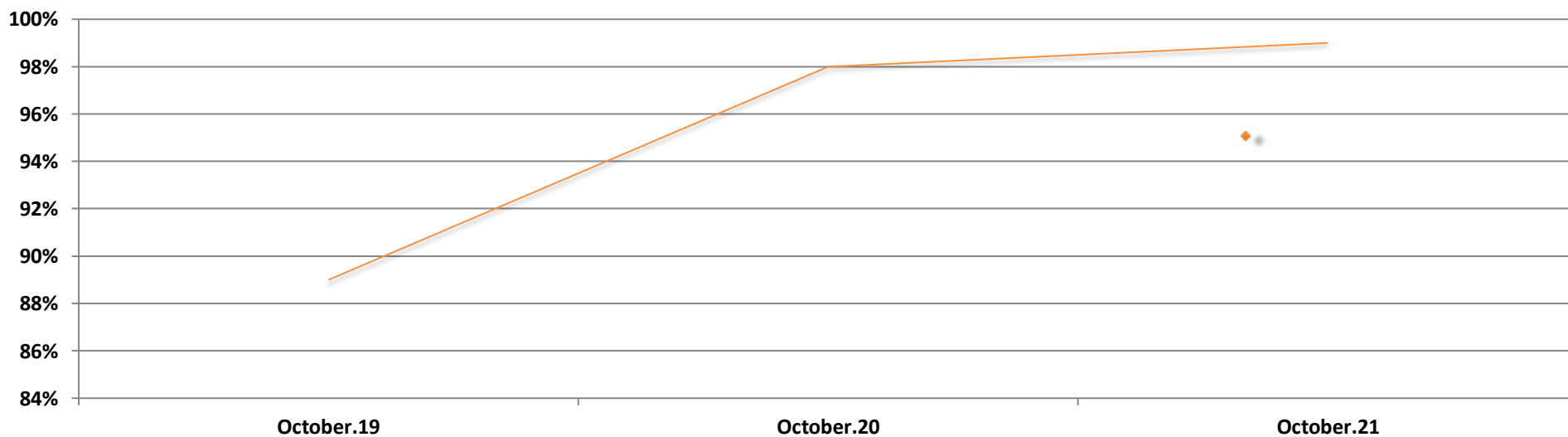
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

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October, 2021



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

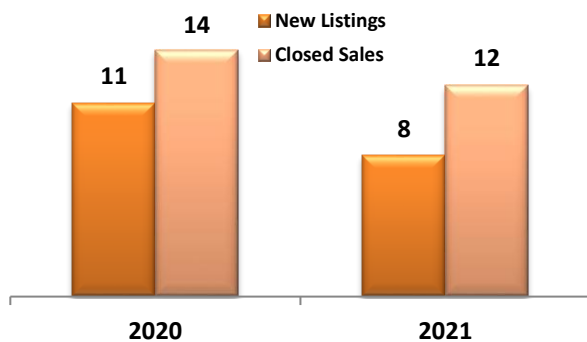
October, 2021

Year to Date

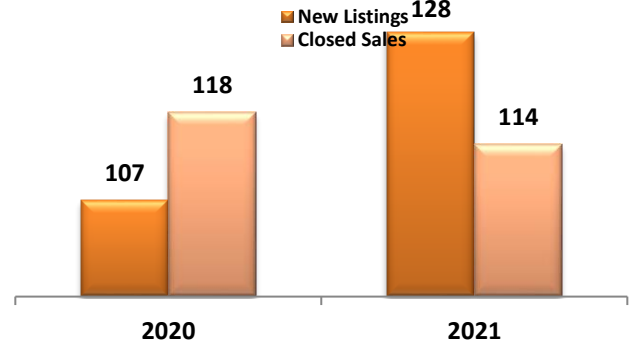
Faribault County, MN	2020	2021	Change	2020	2021	Change
New Listings	11	8	-27.3%	107	128	19.6%
Closed Sales	14	12	-14.3%	118	114	-3.4%
Average Sales Price	\$ 113,250	\$ 123,713	9.2%	\$ 121,448	\$127,318	4.8%
Percent of Original Last Price Received at Sale*	97.0%	96.0%	-1.0%	92.0%	98.0%	6.5%
Average Days on Market Until Sale	118	67	-43.2%	147	84	-42.9%
Total Current Inventory**	22	21	-4.5%		.	.
Single-Family Detached Inventory	22	18	-18.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

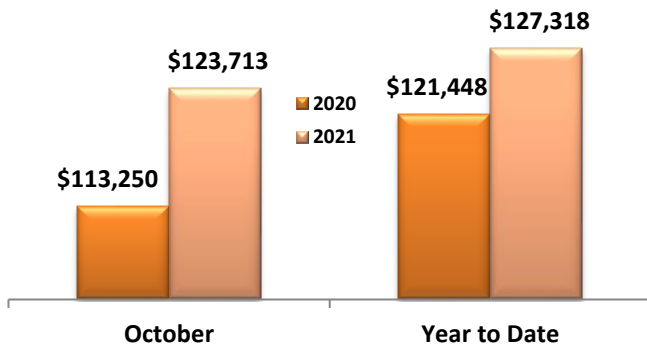
Activity-Most Recent Month



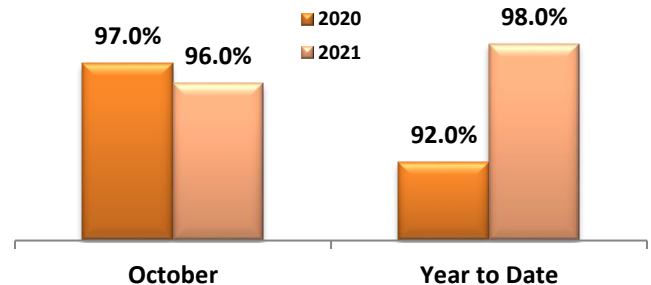
Activity-Year to Date



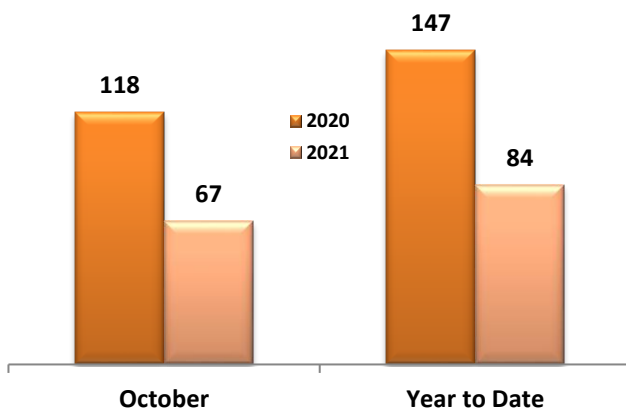
Average Sales Price



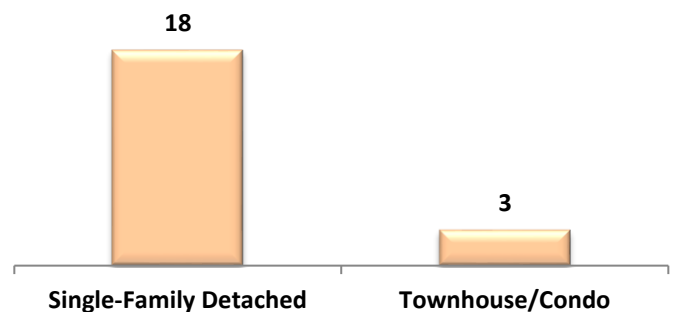
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

October, 2021

Year to Date

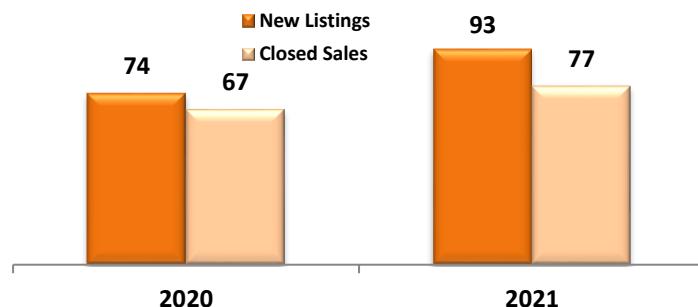
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	5	8	60.0%	74	93	25.7%
Closed Sales	6	12	100.0%	67	77	14.9%
Average Sales Price	\$ 366,450	\$ 425,458	16.1%	\$ 346,837	\$ 400,687	15.5%
Percent of Original Last Price Received at Sale*	96.0%	94.0%	-2.1%	95.0%	99.0%	4.2%
Average Days on Market Until Sale	60	80	33.3%	115	68	-40.9%
Total Current Inventory**	12	9	-25.0%	.	.	.
Single-Family Detached Inventory	12	7	-41.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

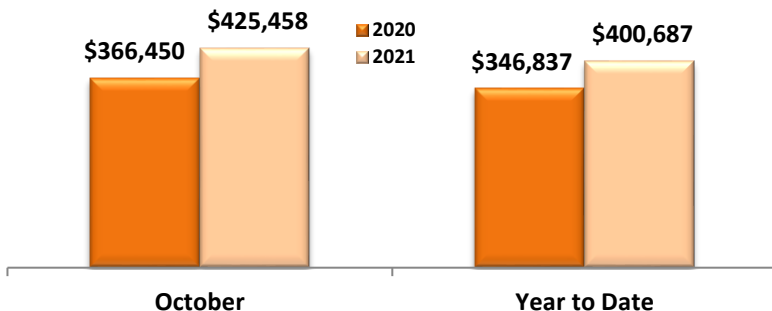
Activity-Most Recent Month



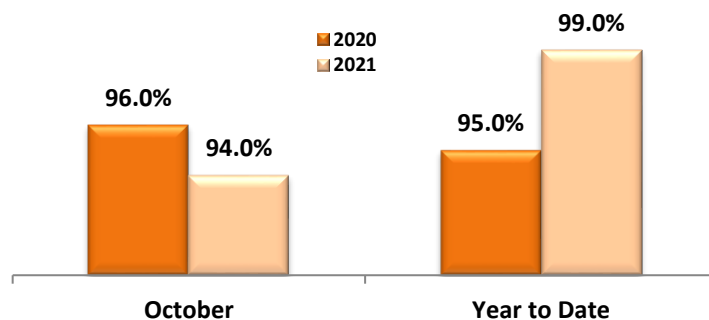
Activity-Year to Date



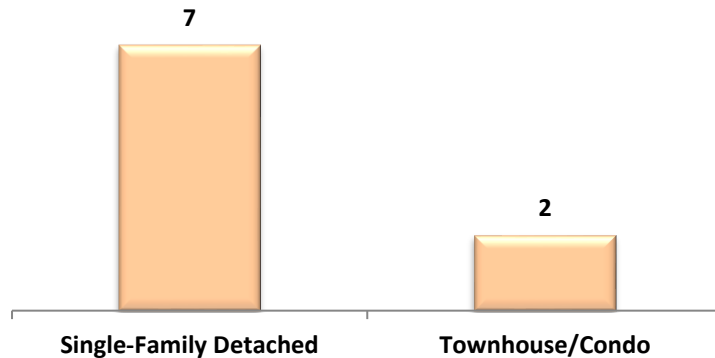
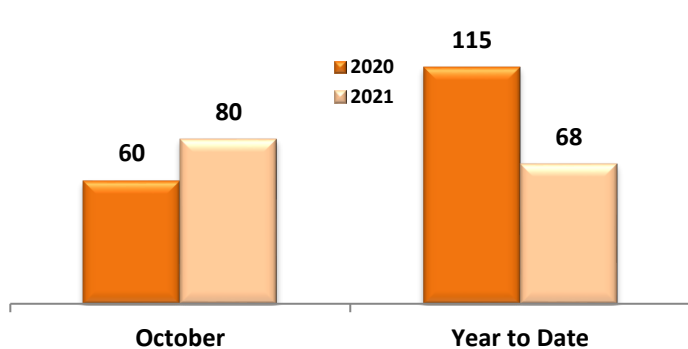
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Elysian/Waterville

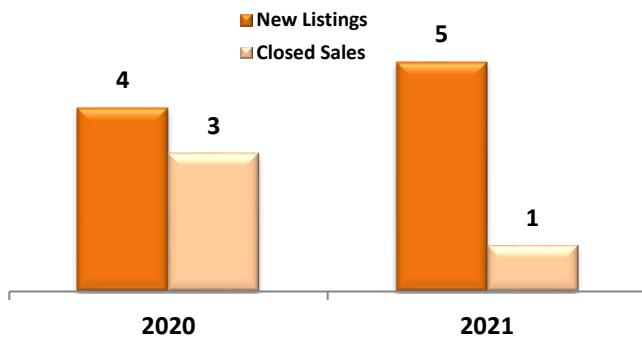
October, 2021

Year to Date

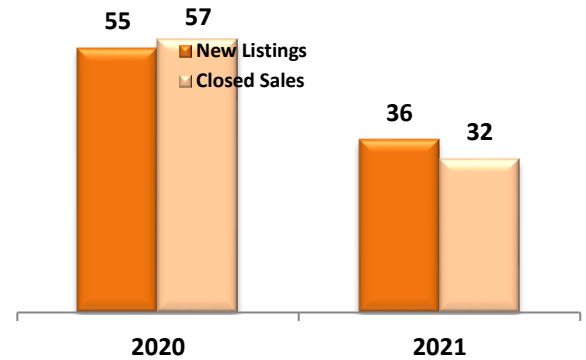
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	4	5	25.0%	55	36	-34.5%
Closed Sales	3	1	-66.7%	57	32	-43.9%
Average Sales Price	\$ 225,983	\$ 157,750	-30.2%	\$ 264,208	\$ 299,695	13.4%
Percent of Original Last Price Received at Sale*	96.0%	93.0%	-3.1%	95.0%	98.0%	3.2%
Average Days on Market Until Sale	100	136	36.0%	120	81	-32.5%
Total Current Inventory**	4	3	-25.0%	.	.	.
Single-Family Detached Inventory	4	3	-25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

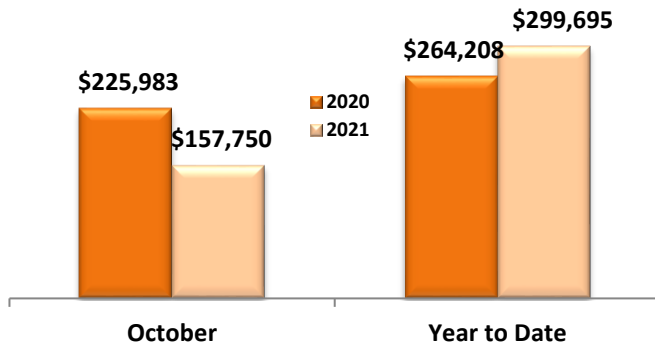
Activity-Most Recent Month



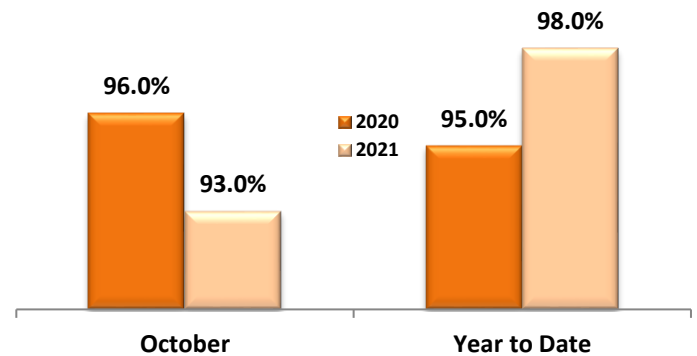
Activity-Year to Date



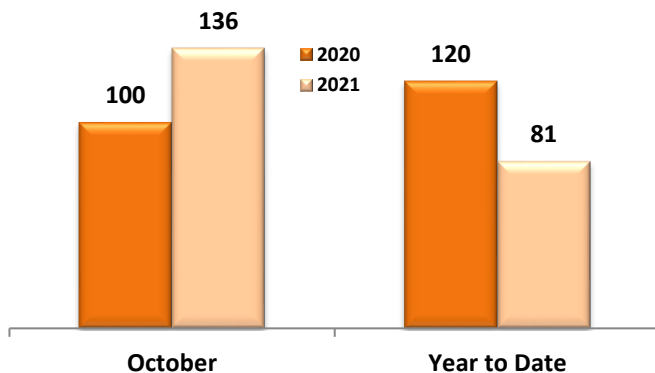
Average Sales Price



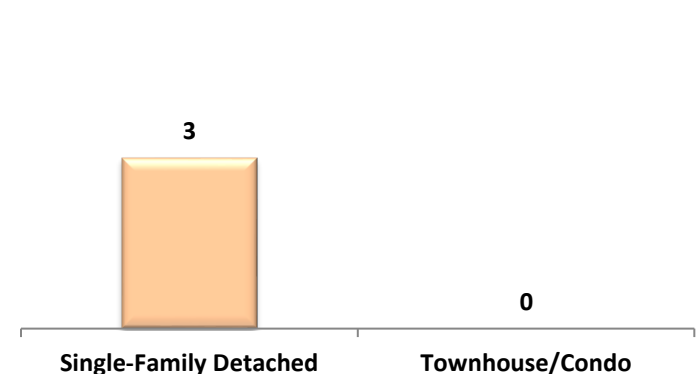
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

October, 2021

Year to Date

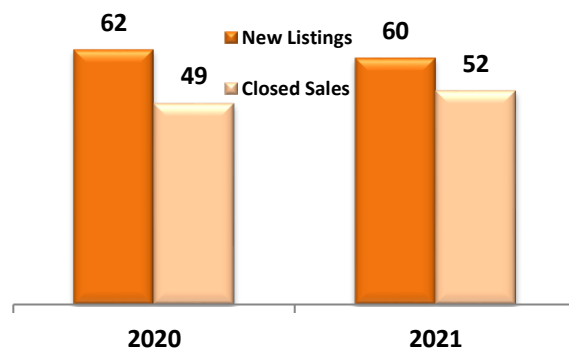
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	4	-33.3%	62	60	-3.2%
Closed Sales	10	8	-20.0%	49	52	6.1%
Average Sales Price	\$ 168,320	\$ 223,275	32.6%	\$ 193,985	\$ 213,527	10.1%
Percent of Original Last Price Received at Sale*	96.0%	95.0%	-1.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	50	75	50.0%	68	67	-1.5%
Total Current Inventory**	7	9	28.6%	.	.	.
Single-Family Detached Inventory	7	9	28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

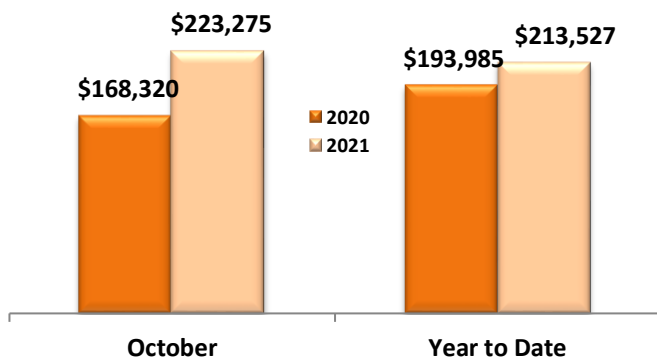
Activity-Most Recent Month



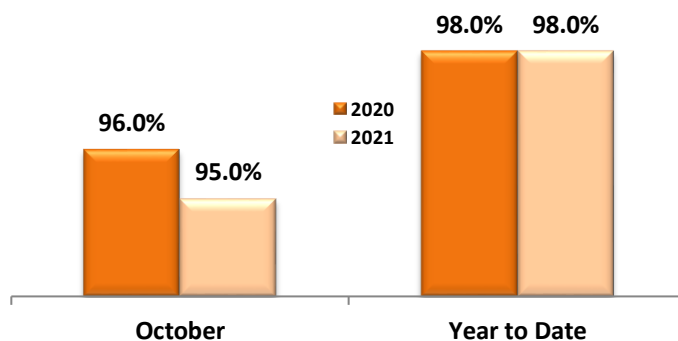
Activity-Year to Date



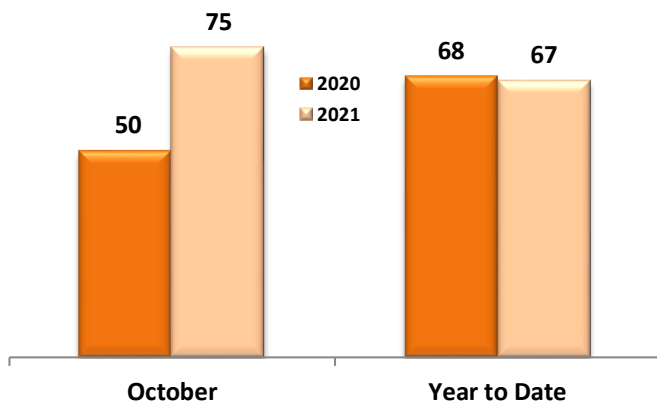
Average Sales Price



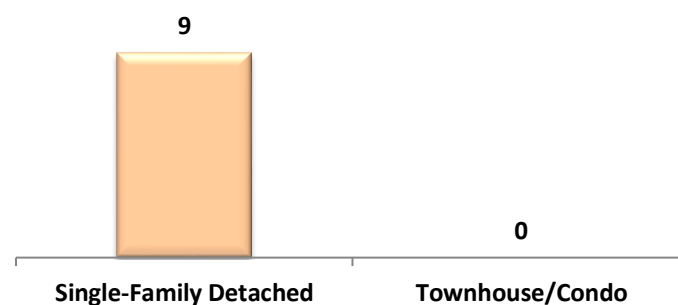
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

October, 2021

Year to Date

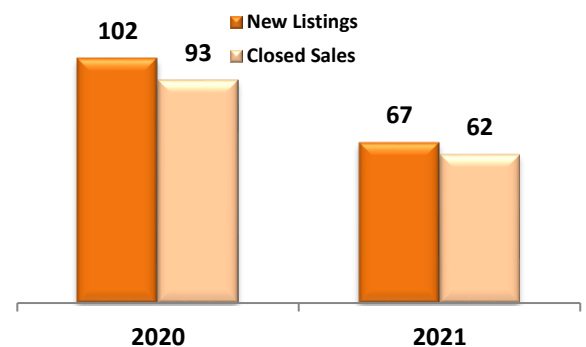
Le Sueur County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	8	14.3%	102	67	-34.3%
Closed Sales	9	11	22.2%	93	62	-33.3%
Average Sales Price	\$ 238,687	\$ 274,430	15.0%	\$ 221,933	\$ 226,121	1.9%
Percent of Original Last Price Received at Sale*	98.0%	98.0%	0.0%	98.0%	100.0%	2.0%
Average Days on Market Until Sale	78	64	-17.9%	94	70	-25.5%
Total Current Inventory**	14	8	-42.9%	.	.	.
Single-Family Detached Inventory	13	8	-38.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

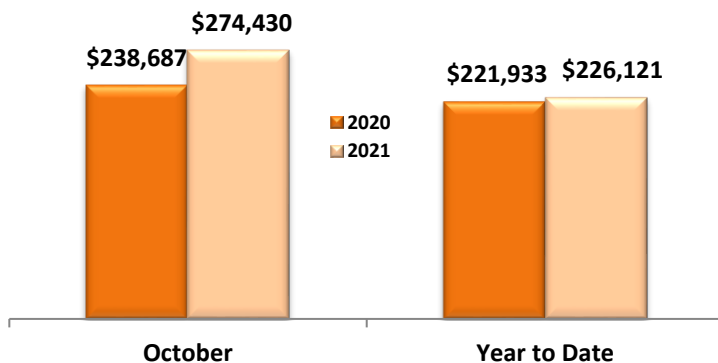
Activity-Most Recent Month



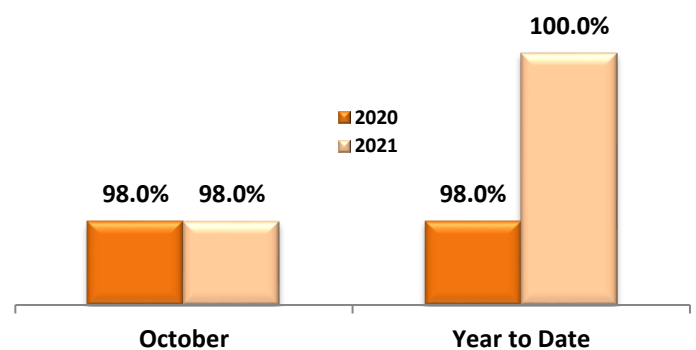
Activity-Year to Date



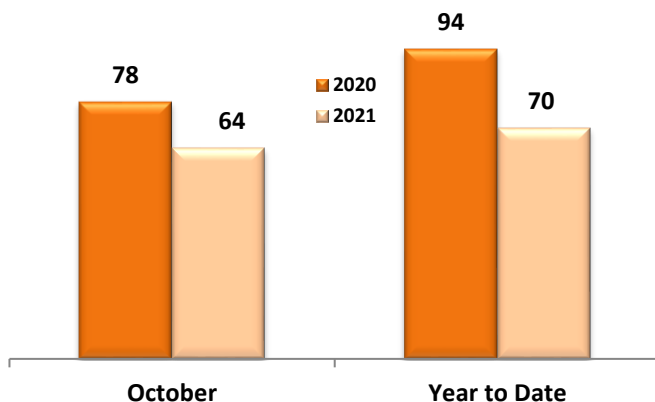
Average Sales Price



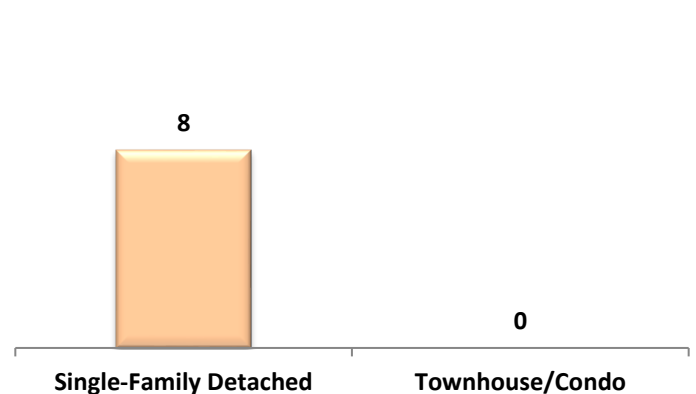
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

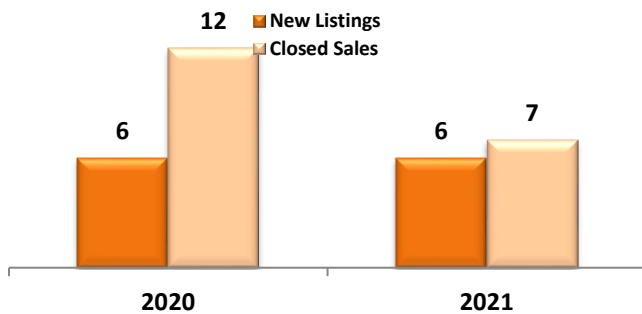
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Year to Date

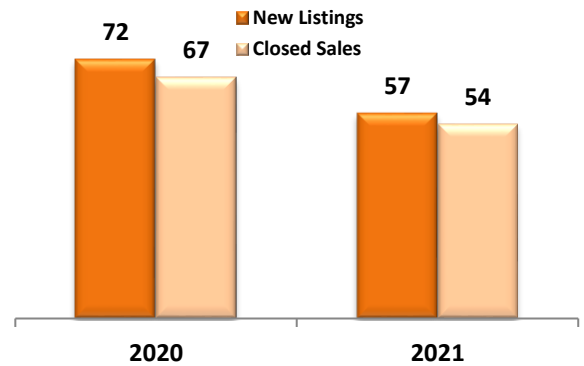
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	6	0.0%	72	57	-20.8%
Closed Sales	12	7	-41.7%	67	54	-19.4%
Average Sales Price	\$ 188,983	\$ 204,057	8.0%	\$ 184,208	\$ 198,612	7.8%
Percent of Original List Price Received at Sale*	98.0%	98.0%	0.0%	98.0%	102.0%	4.1%
Average Days on Market Until Sale	54	61	13.0%	64	60	-6.3%
Total Current Inventory**	2	3	50.0%	.	.	.
Single-Family Detached Inventory	2	3	50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

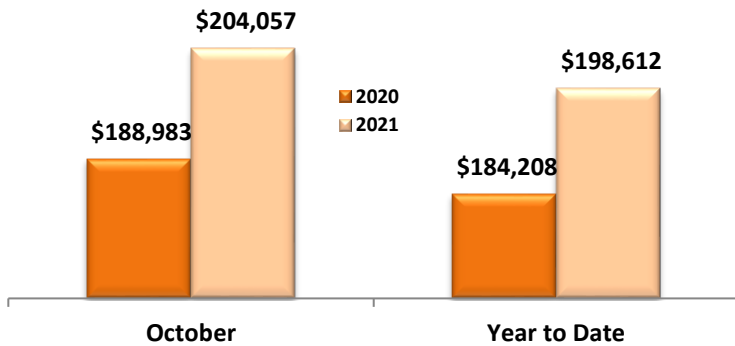
Activity-Most Recent Month



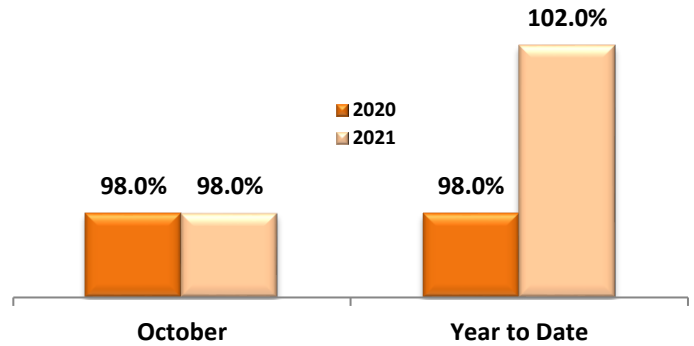
Activity-Year to Date



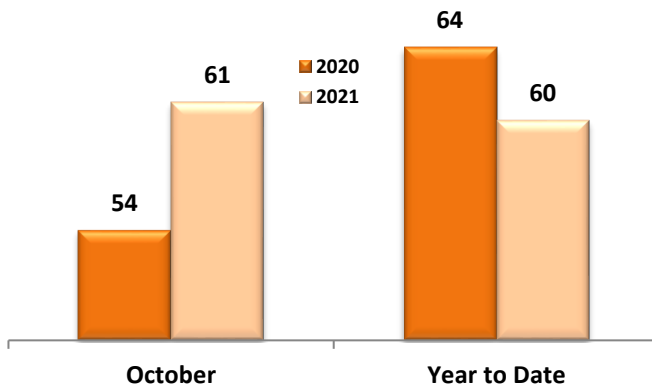
Average Sales Price



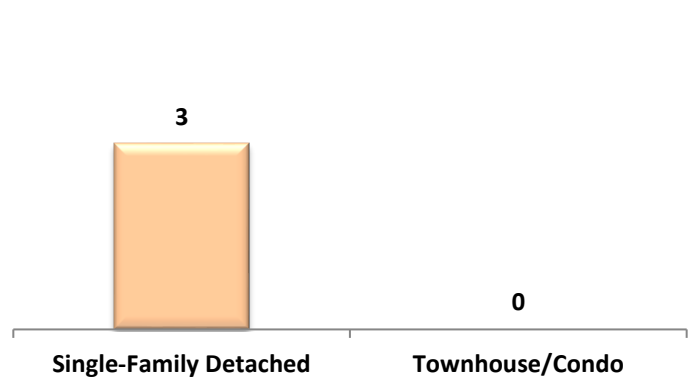
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

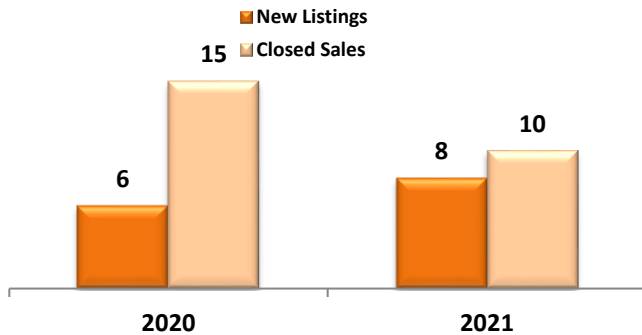
October, 2021

Year to Date

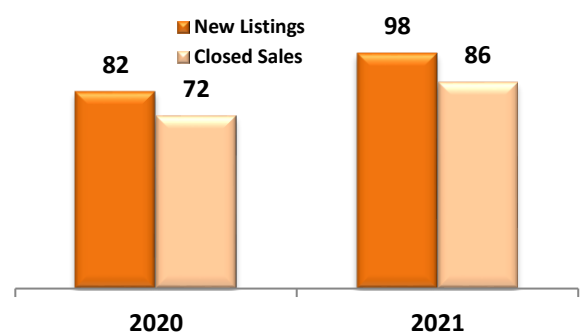
Watonwan County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	8	33.3%	82	98	19.5%
Closed Sales	15	10	-33.3%	72	86	19.4%
Average Sales Price	\$ 127,753	\$241,040	88.7%	\$ 122,859	\$178,822	45.6%
Percent of Original Last Price Received at Sale*	92.0%	101.0%	9.8%	91.0%	99.0%	8.8%
Average Days on Market Until Sale	141	59	-58.2%	179	108	-39.7%
Total Current Inventory**	23	10	-56.5%	.	.	.
Single-Family Detached Inventory	23	10	-56.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

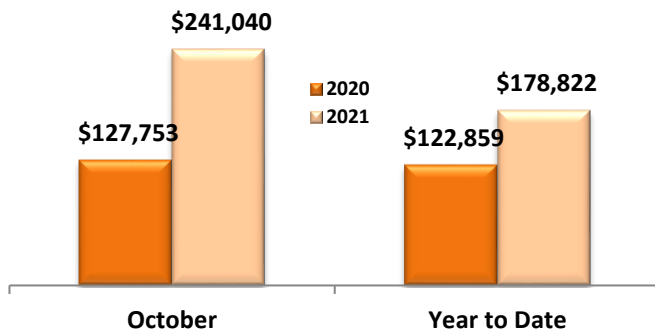
Activity-Most Recent Month



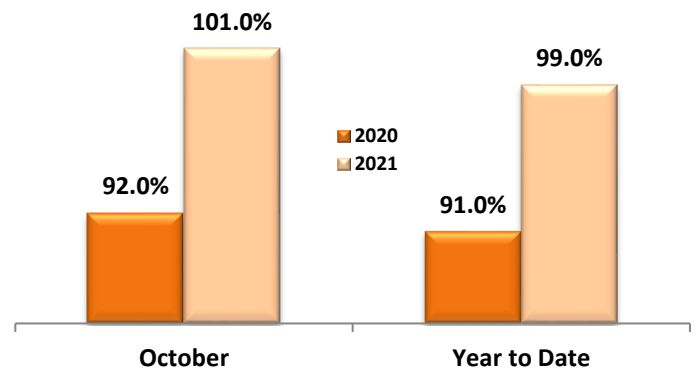
Activity-Year to Date



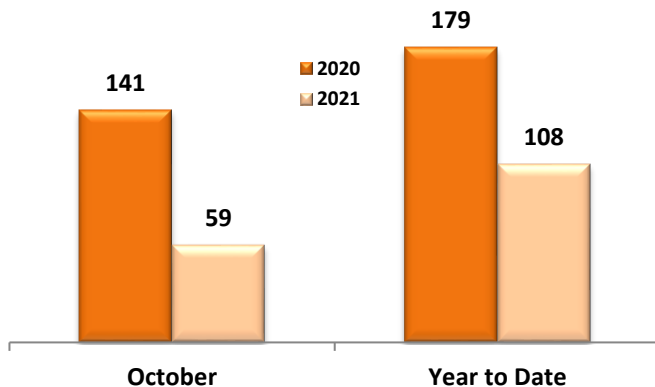
Average Sales Price



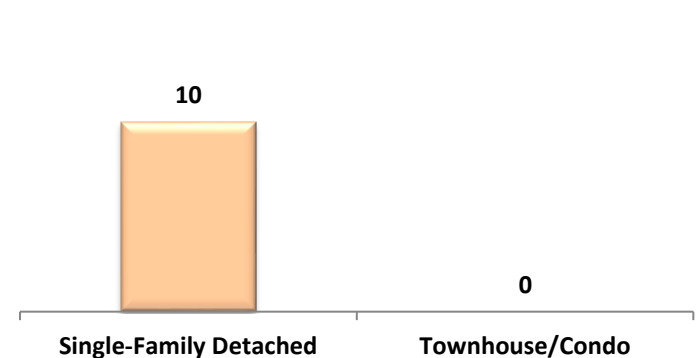
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

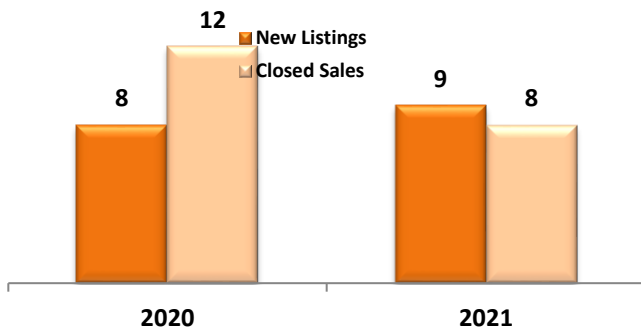
October, 2021

Year to Date

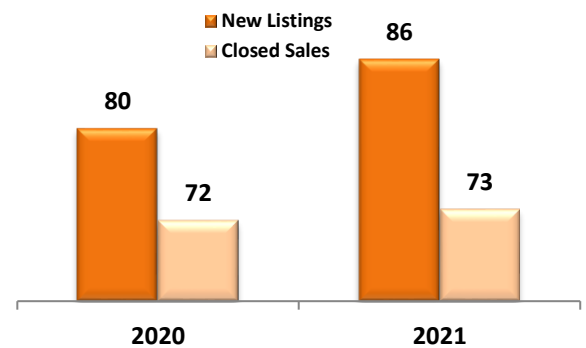
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	8	9	12.5%	80	86	7.5%
Closed Sales	12	8	-33.3%	72	73	1.4%
Average Sales Price	\$ 171,241	\$ 186,112	8.7%	\$ 154,823	\$ 191,258	23.5%
Percent of Original Last Price Received at Sale*	97.0%	102.0%	5.2%	95.0%	100.0%	5.3%
Average Days on Market Until Sale	52	67	28.8%	71	64	-9.9%
Total Current Inventory**	9	12	33.3%	.	.	.
Single-Family Detached Inventory	9	11	22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

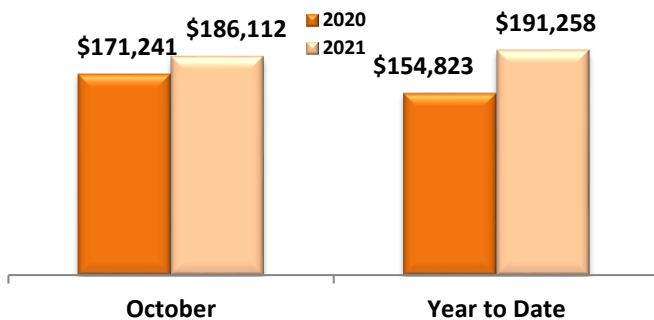
Activity-Most Recent Month



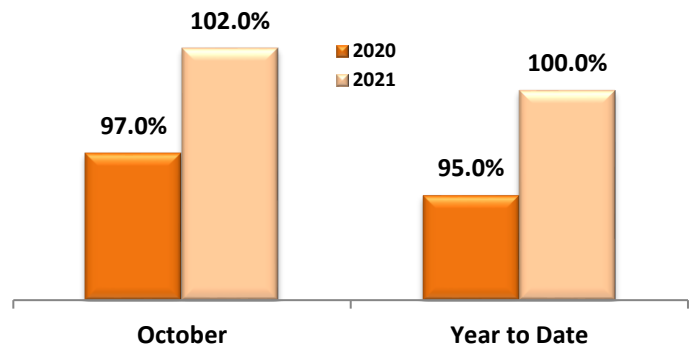
Activity-Year to Date



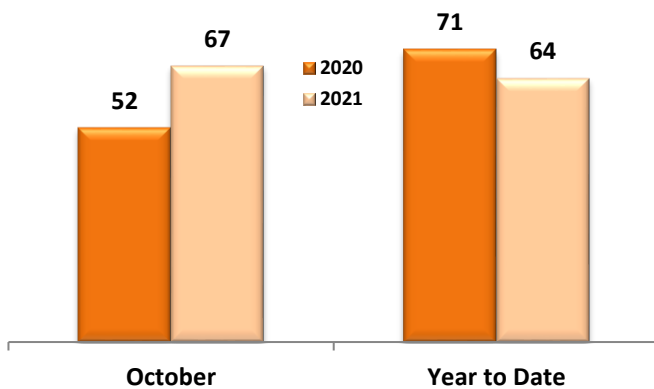
Average Sales Price



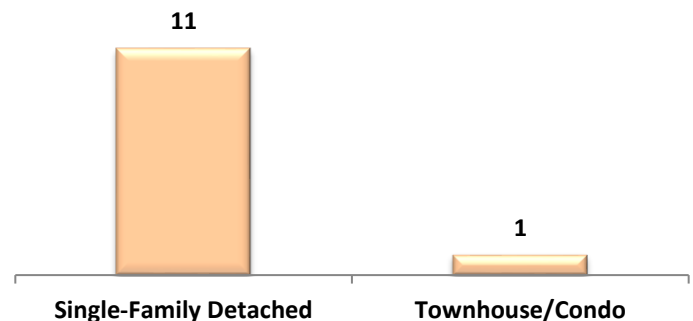
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

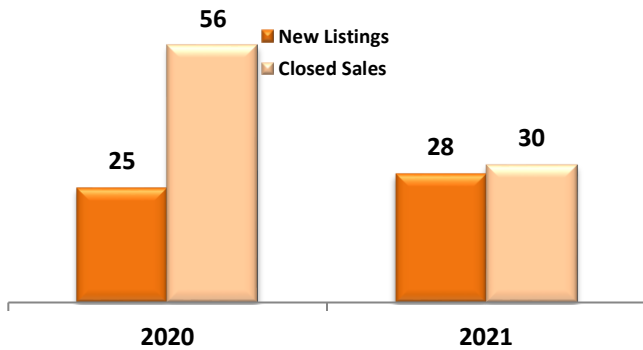
October, 2021

Year to Date

Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	25	28	12.0%	364	320	-12.1%
Closed Sales	56	30	-46.4%	343	293	-14.6%
Average Sales Price	\$ 298,406	\$ 314,461	5.4%	\$ 269,652	\$ 299,554	11.1%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	98.0%	101.0%	3.1%
Average Days on Market Until Sale	69	63	-8.7%	101	75	-25.7%
Total Current Inventory**	40	26	-35.0%	.	.	.
Single-Family Detached Inventory	21	14	-33.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

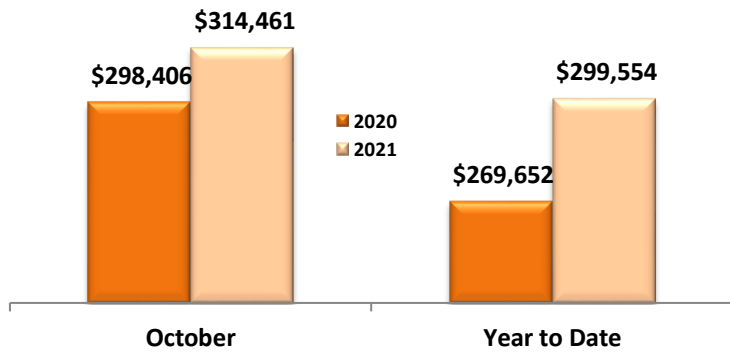
Activity-Most Recent Month



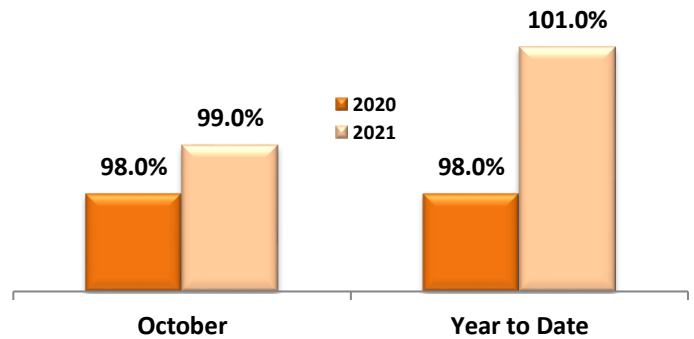
Activity-Year to Date



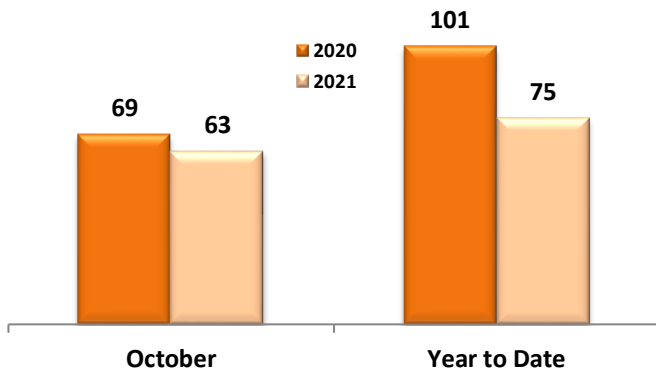
Average Sales Price



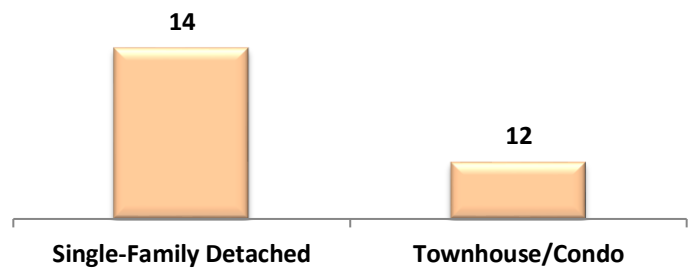
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

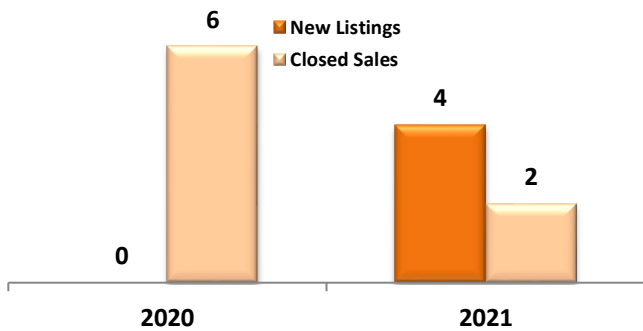
October, 2021

Year to Date

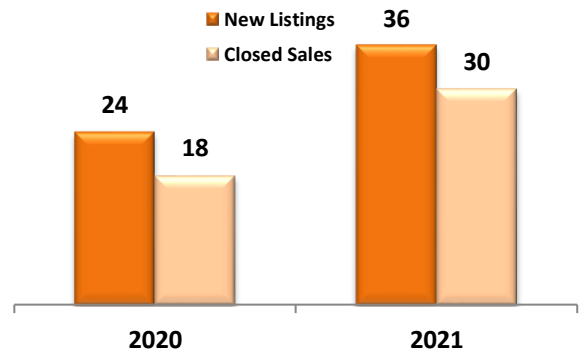
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	0	4	#DIV/0!	24	36	50.0%
Closed Sales	6	2	-66.7%	18	30	66.7%
Average Sales Price	\$ 439,507	\$ 323,100	-26.5%	\$ 366,385	\$ 423,075	15.5%
Percent of Original Last Price Received at Sale*	99.0%	102.0%	3.0%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	70	62	-11.4%	109	70	-35.8%
Total Current Inventory**	7	5	-28.6%	.	.	.
Single-Family Detached Inventory	7	5	-28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

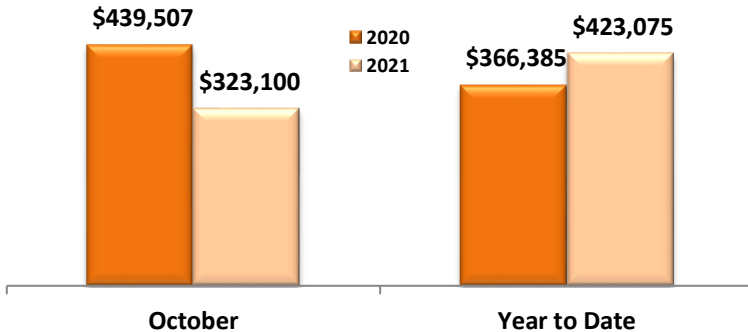
Activity-Most Recent Month



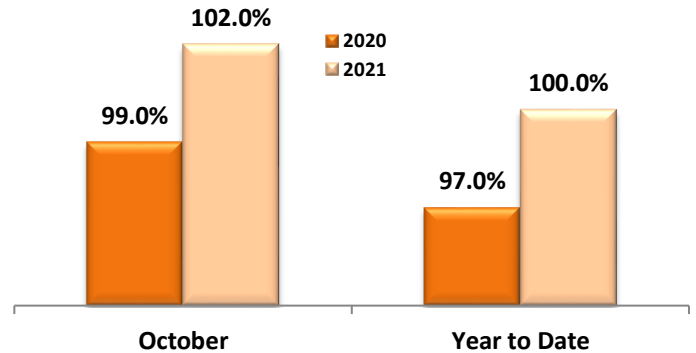
Activity-Year to Date



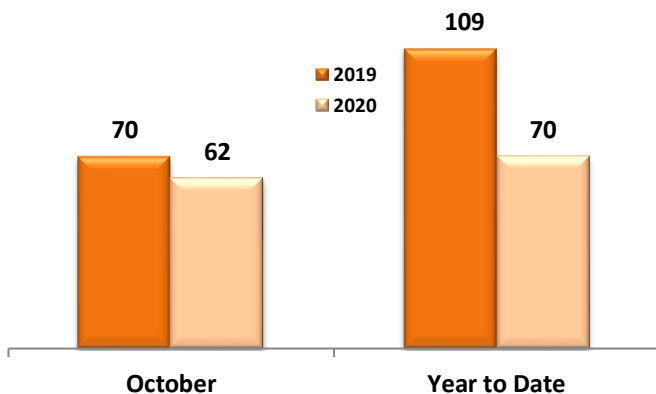
Average Sales Price



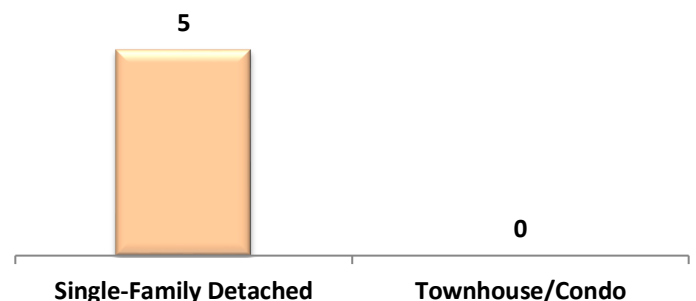
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

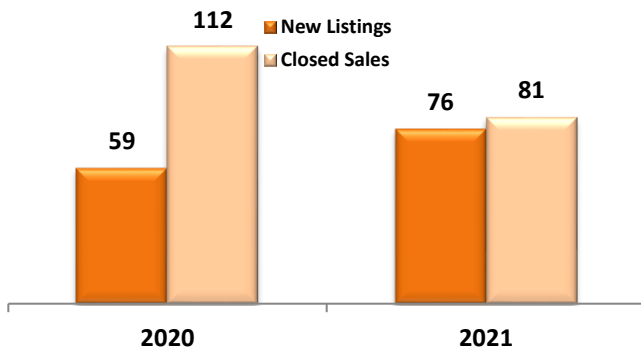
October, 2021

Year to Date

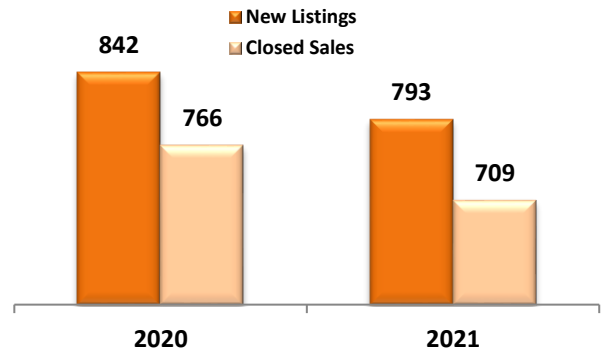
Blue Earth/Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	59	76	28.8%	842	793	-5.8%
Closed Sales	112	81	-27.7%	766	709	-7.4%
Average Sales Price	\$ 284,068	\$ 302,795	6.6%	\$ 253,419	\$ 293,006	15.6%
Percent of Original Last Price Received at Sale*	98.0%	99.0%	1.0%	97.0%	101.0%	4.1%
Average Days on Market Until Sale	70	62	-11.4%	91	70	-23.1%
Total Current Inventory**	82	65	-20.7%	.	.	.
Single-Family Detached Inventory	60	49	-18.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

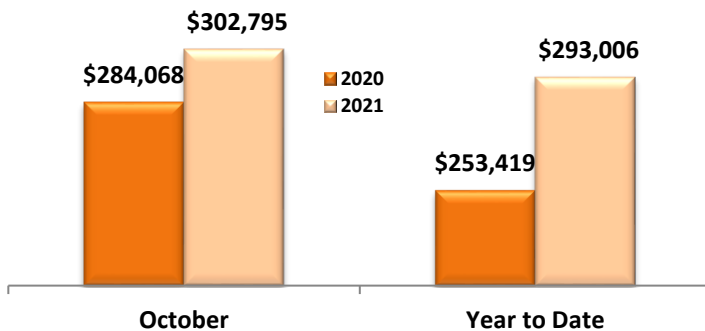
Activity-Most Recent Month



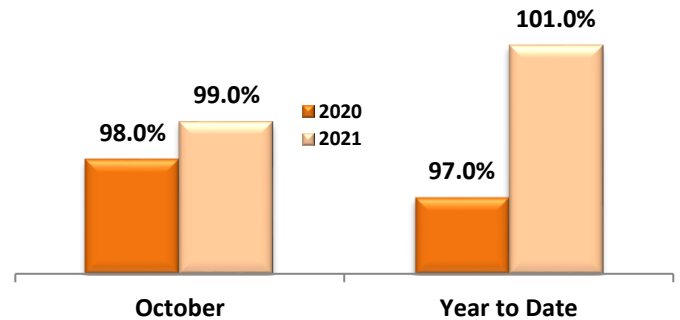
Activity-Year to Date



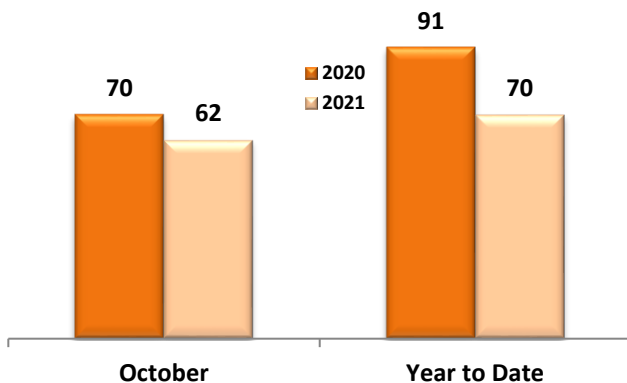
Average Sales Price



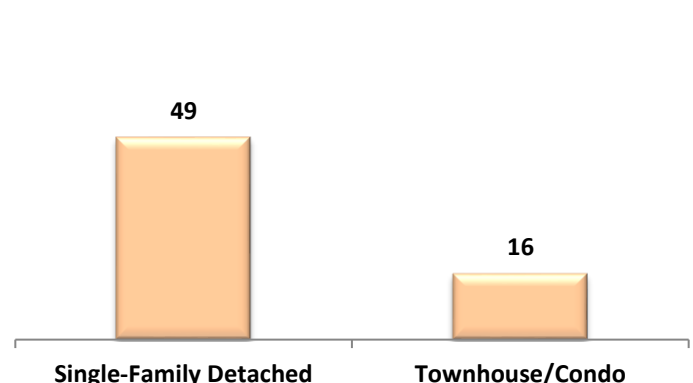
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mapleton/Amboy/Minnesota Lake/Good Thunder

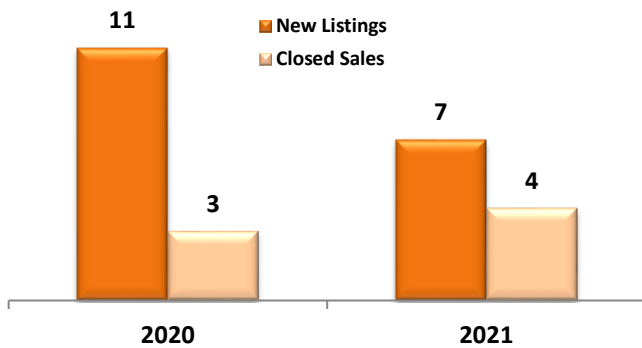
October, 2021

Year to Date

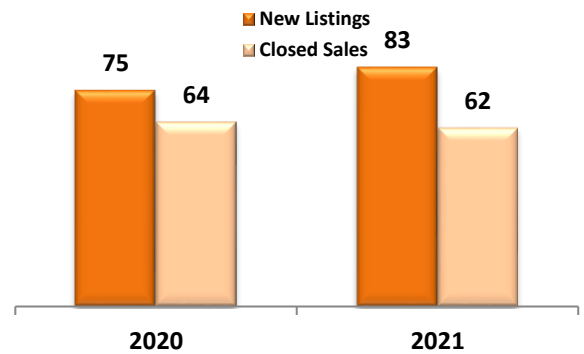
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	11	7	-36.4%	75	83	10.7%
Closed Sales	3	4	33.3%	64	62	-3.1%
Average Sales Price	\$ 185,633	\$ 349,100	88.1%	\$ 168,789	\$ 179,885	6.6%
Percent of Original Last Price Received at Sale*	98.0%	96.0%	-2.0%	94.0%	99.0%	5.3%
Average Days on Market Until Sale	82	98	19.5%	119	72	-39.5%
Total Current Inventory**	9	10	11.1%	.	.	.
Single-Family Detached Inventory	9	10	11.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

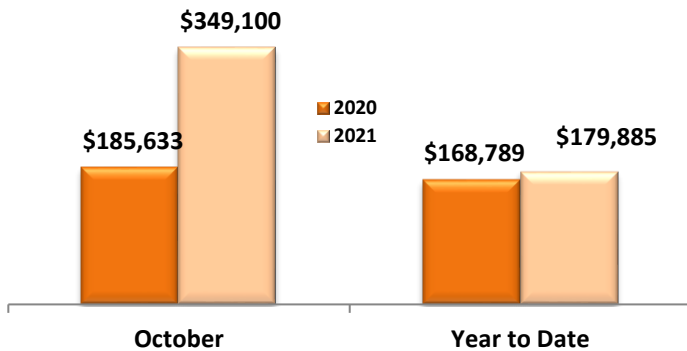
Activity-Most Recent Month



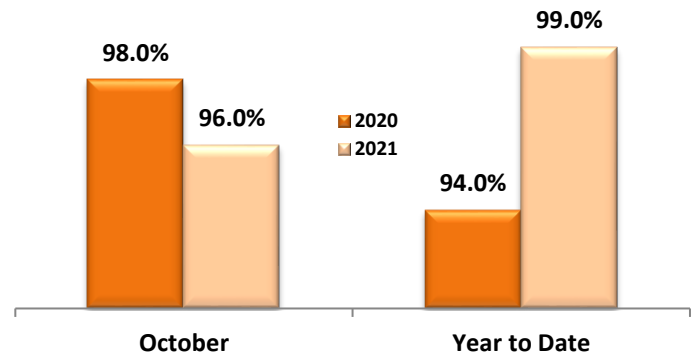
Activity-Year to Date



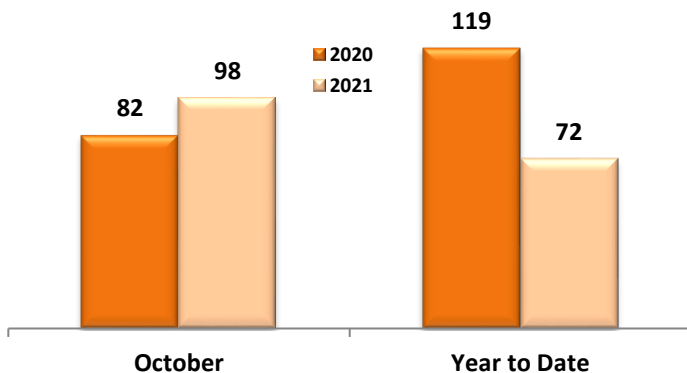
Average Sales Price



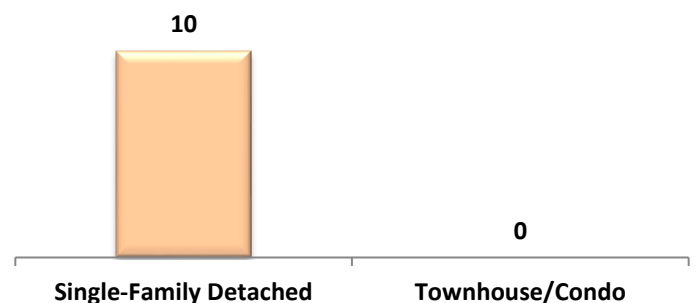
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

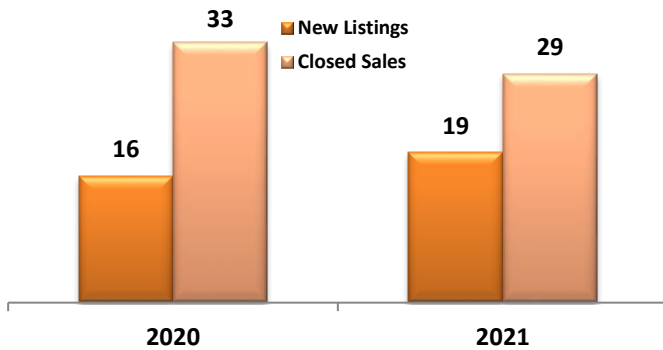
October, 2021

Year to Date

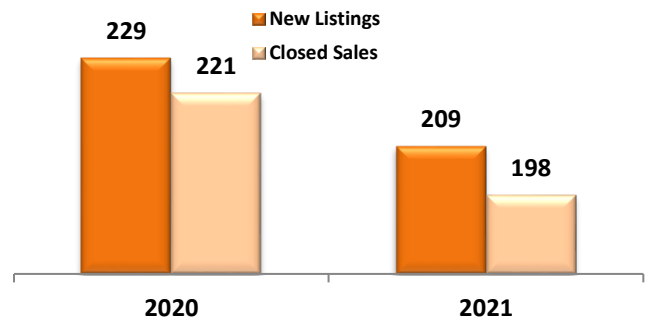
Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	16	19	18.8%	229	209	-8.7%
Closed Sales	33	29	-12.1%	221	198	-10.4%
Average Sales Price	\$ 196,367	\$ 205,017	4.4%	\$ 195,078	\$ 200,781	2.9%
Percent of Original Last Price Received at Sale*	95.0%	100.0%	5.3%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	108	66	-38.9%	107	81	-24.3%
Total Current Inventory**	27	15	-44.4%	.	.	.
Single-Family Detached Inventory	23	15	-34.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

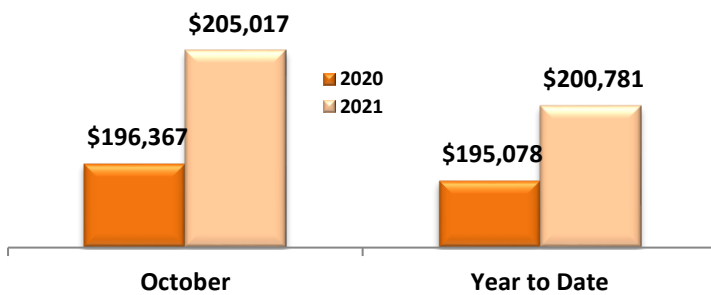
Activity-Most Recent Month



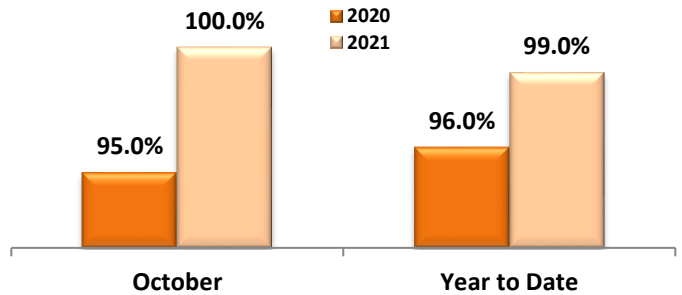
Activity-Year to Date



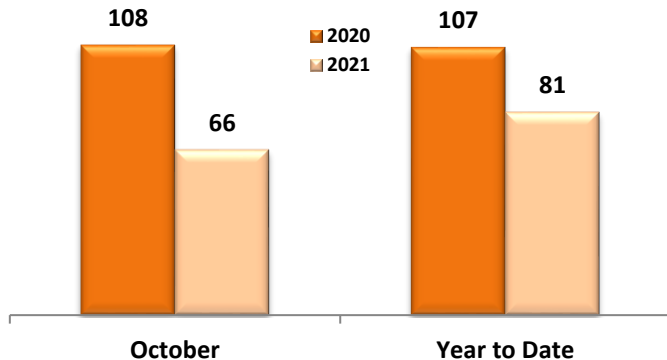
Average Sales Price



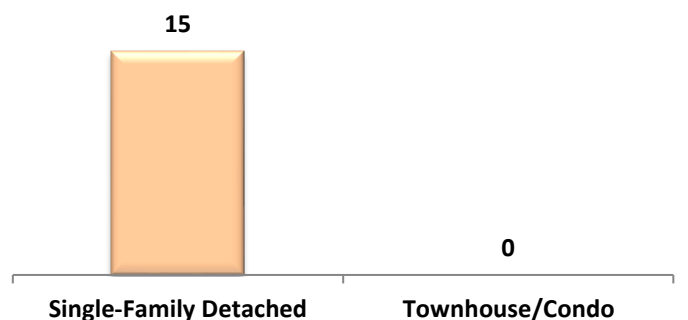
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Nicollet/Judson

October, 2021

Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	2	2	0.0%	12	13	8.3%
Closed Sales	2	0	-100.0%	12	10	-16.7%
Average Sales Price	\$ 202,500	\$0	-100.0%	\$ 209,708	\$245,100	16.9%
Percent of Original Last Price Received at Sale*	104.0%	0.0%	-100.0%	103.0%	103.0%	0.0%
Average Days on Market Until Sale	43	0	-100.0%	62	60	-3.2%
Total Current Inventory**	2	0	-100.0%	.	.	.
Single-Family Detached Inventory	2	0	-100.0%	.	.	.

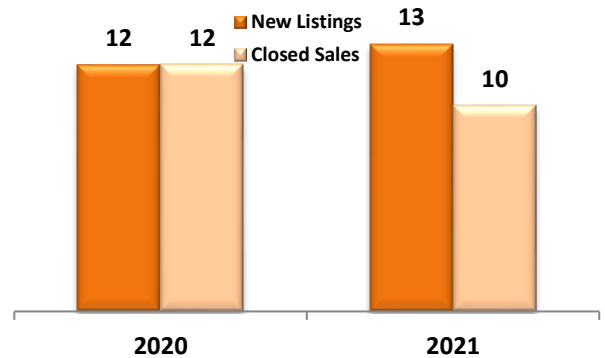
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

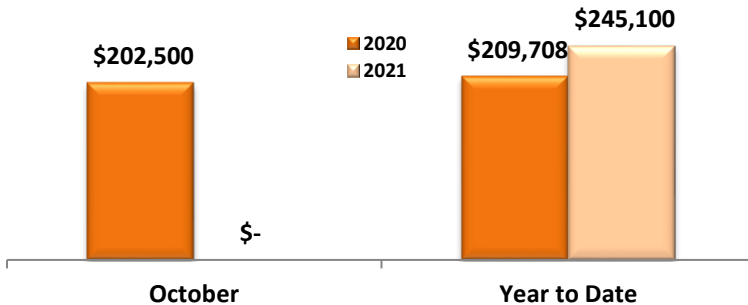
Activity-Most Recent Month



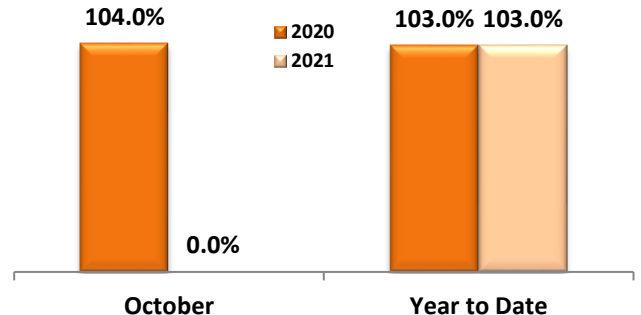
Activity-Year to Date



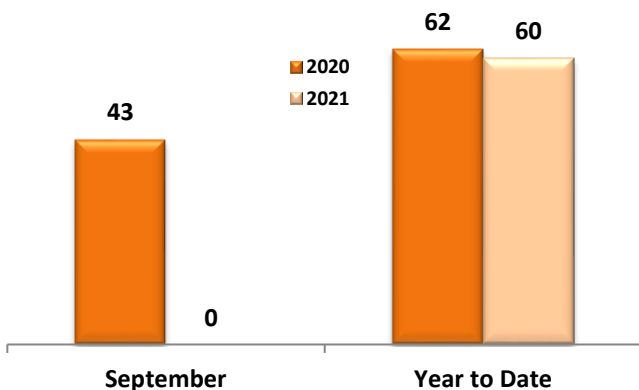
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

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Rural Mankato and North Mankato

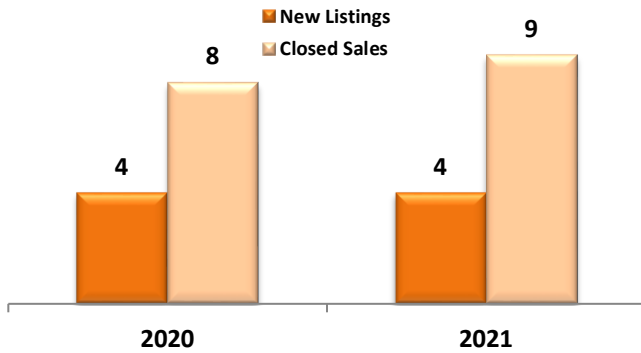
September, 2021

Year to Date

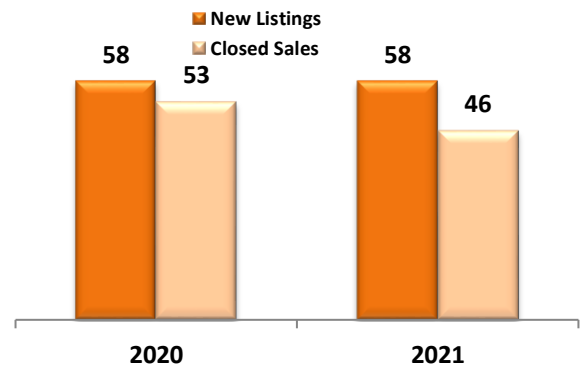
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	4	4	0.0%	58	58	0.0%
Closed Sales	8	9	12.5%	53	46	-13.2%
Average Sales Price	\$ 379,587	\$ 353,033	-7.0%	\$ 324,578	\$ 371,920	14.6%
Percent of Original List Price Received at Sale*	97.0%	96.0%	-1.0%	95.0%	98.0%	3.2%
Average Days on Market Until Sale	63	65	3.2%	102	70	-31.4%
Total Current Inventory**	6	3	-50.0%	.	.	.
Single-Family Detached Inventory	6	3	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

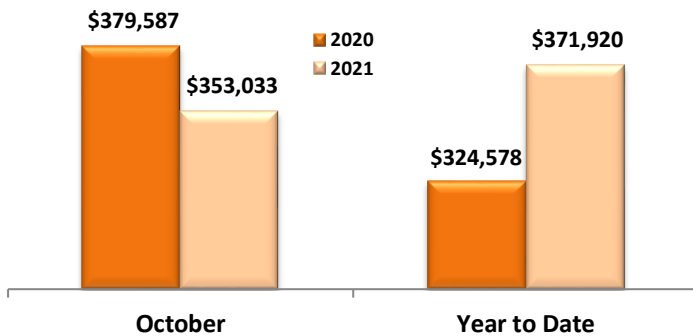
Activity-Most Recent Month



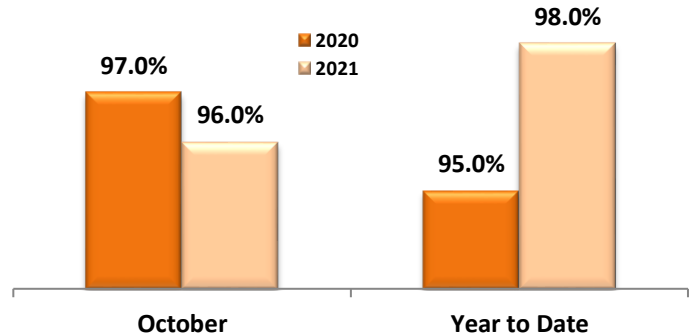
Activity-Year to Date



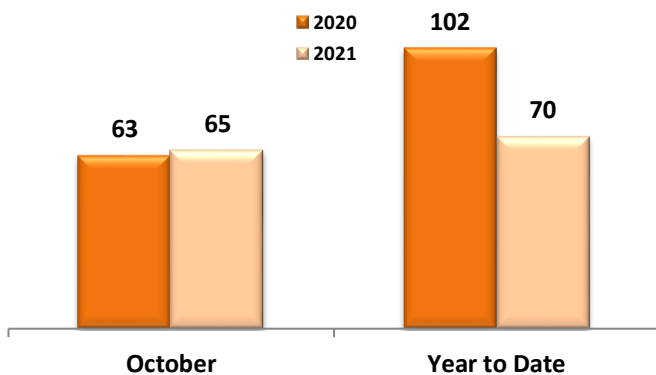
Average Sales Price



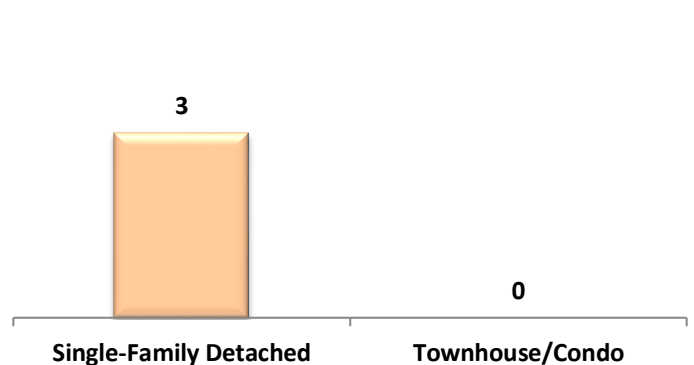
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

October, 2021

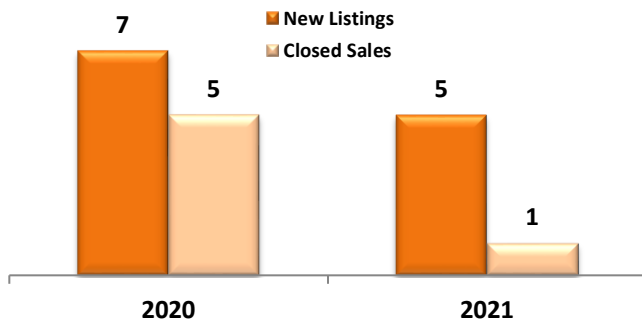
Year to Date

Brown County, MN	2020	2021	Change	2020	2021	Change
New Listings	7	5	-28.6%	51	44	-13.7%
Closed Sales	5	1	-80.0%	44	50	13.6%
Average Sales Price	\$ 184,740	\$ 175,000	-5.3%	\$ 131,461	\$ 139,068	5.8%
Percent of Original Last Price Received at Sale*	96.0%	88.0%	-8.3%	92.0%	96.0%	4.3%
Average Days on Market Until Sale	52	51	-1.9%	117	76	-35.0%
Total Current Inventory**	10	4	-60.0%	.	.	.
Single-Family Detached Inventory	10	4	-60.0%	.	.	.

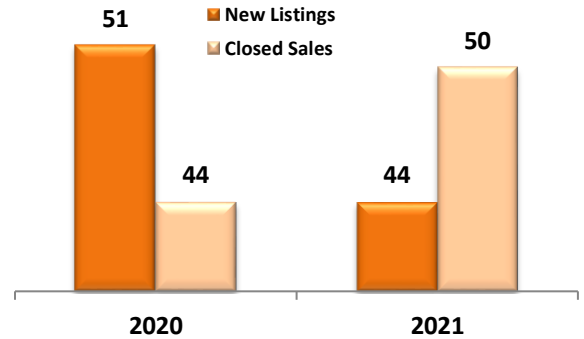
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

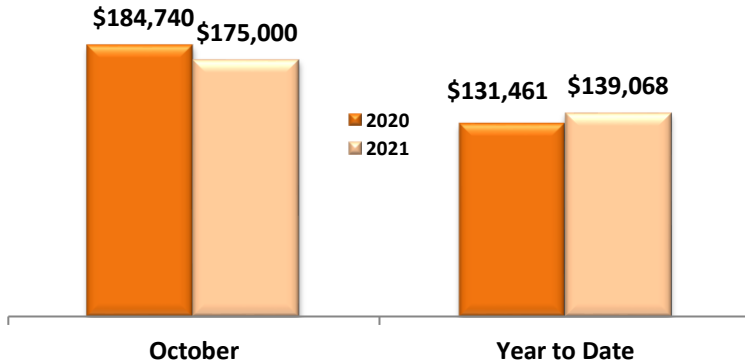
Activity-Most Recent Month



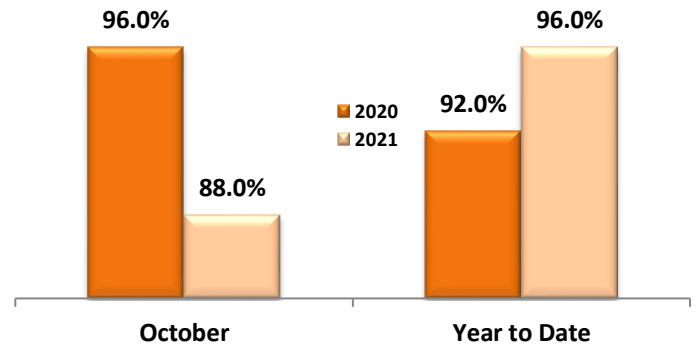
Activity-Year to Date



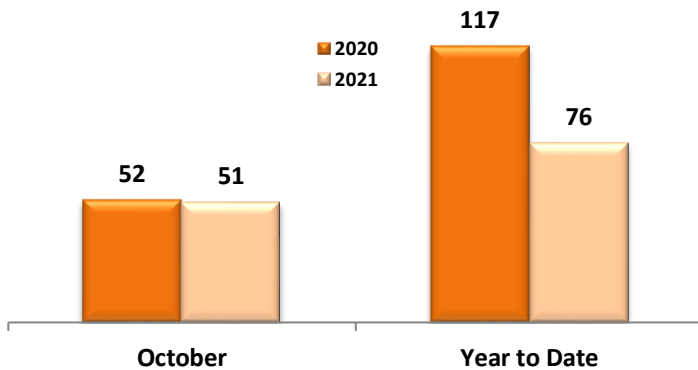
Average Sales Price



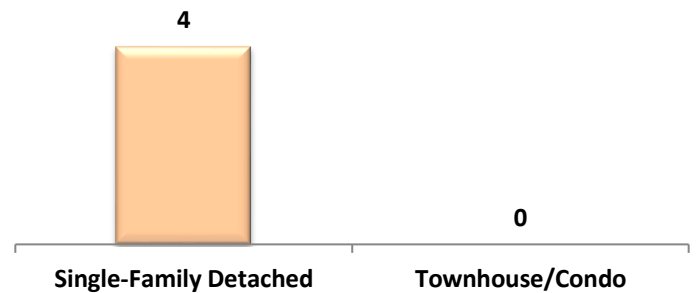
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

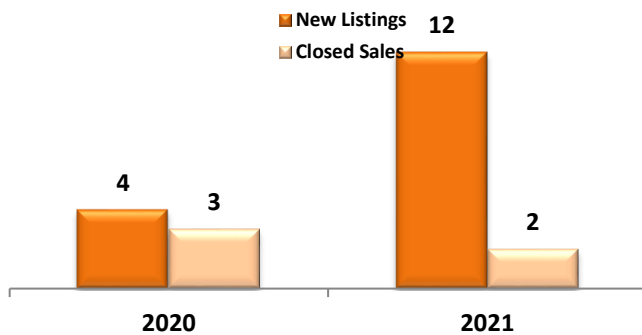
October, 2021 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

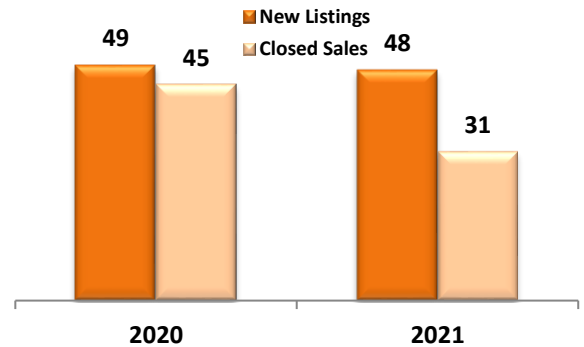
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	4	12	200.0%	49	48	-2.0%
Closed Sales	3	2	-33.3%	45	31	-31.1%
Average Sales Price	\$ 327,500	\$ 305,750	-6.6%	\$ 196,365	\$ 214,564	9.3%
Percent of Original Last Price Received at Sale*	99.0%	109.0%	10.1%	97.0%	102.0%	5.2%
Average Days on Market Until Sale	66	53	-19.7%	98	78	-20.4%
Total Current Inventory**	4	7	75.0%	.	.	.
Single-Family Detached Inventory	4	7	75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

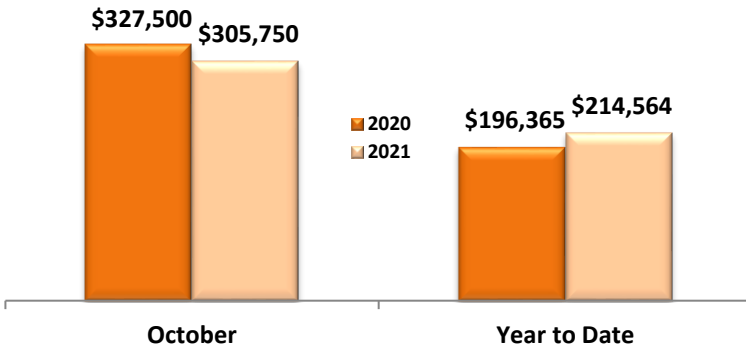
Activity-Most Recent Month



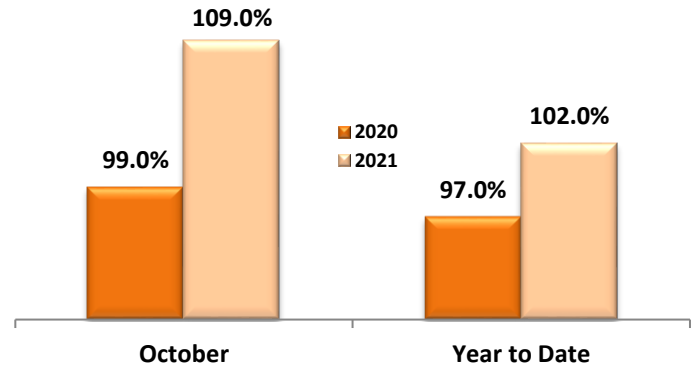
Activity-Year to Date



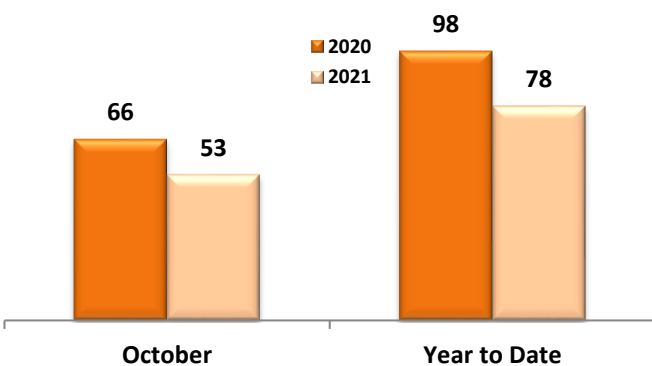
Average Sales Price



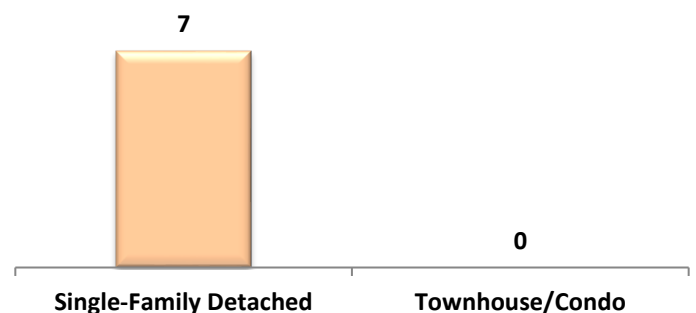
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

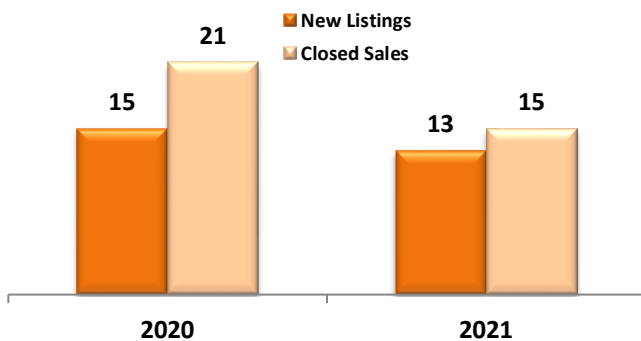
October, 2021

Year to Date

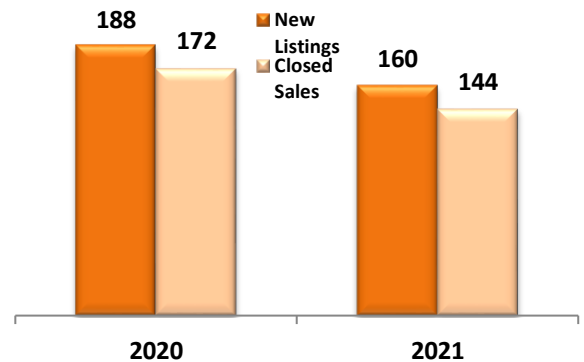
Multiple Counties, MN	2020	2021	Change	2020	2021	Change
New Listings	15	13	-13.3%	188	160	-14.9%
Closed Sales	21	15	-28.6%	172	144	-16.3%
Average Sales Price	\$ 268,638	\$ 210,420	-21.7%	\$ 255,580	\$ 267,659	4.7%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	96.0%	99.0%	3.1%
Average Days on Market Until Sale	81	65	-19.8%	106	82	-22.6%
Total Current Inventory**	16	14	-12.5%	.	.	.
Single-Family Detached Inventory	15	12	-20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

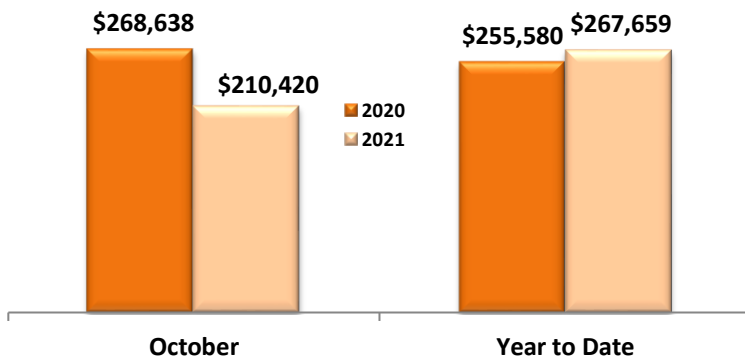
Activity-Most Recent Month



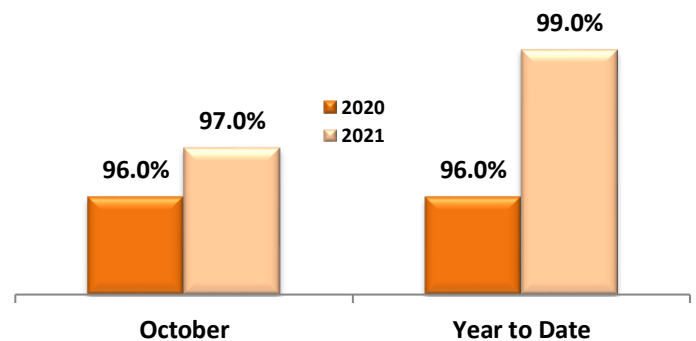
Activity-Year to Date



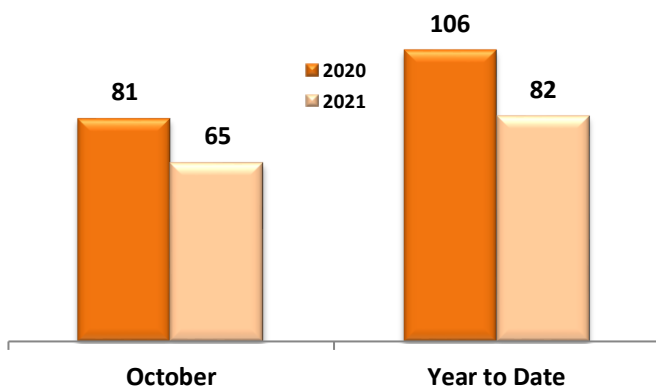
Average Sales Price



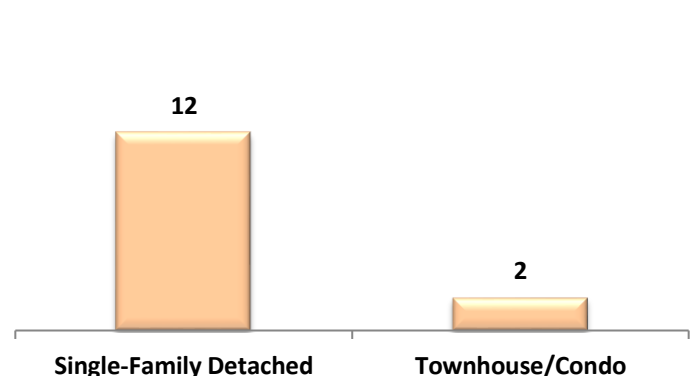
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

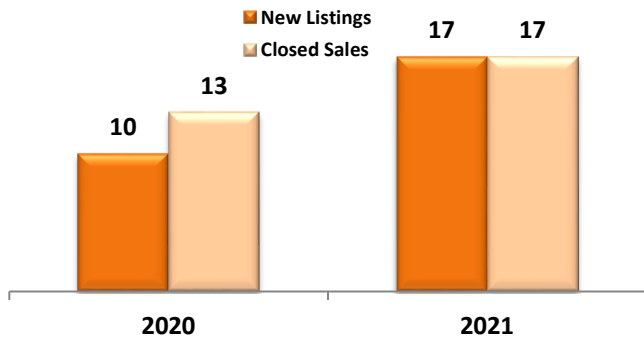
October, 2021

Year to Date

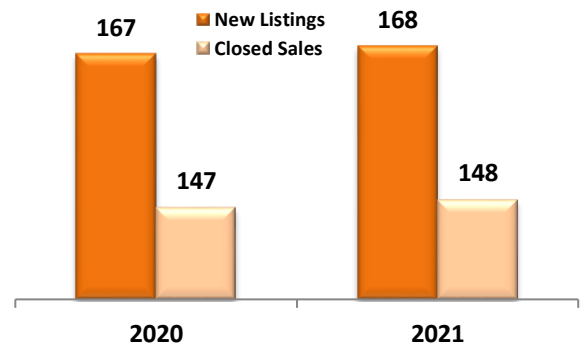
Nicollet County, MN	2020	2021	Change	2020	2021	Change
New Listings	10	17	70.0%	167	168	0.6%
Closed Sales	13	17	30.8%	147	148	0.7%
Average Sales Price	\$ 323,653	\$ 353,035	9.1%	\$ 284,448	\$ 332,046	16.7%
Percent of Original Last Price Received at Sale*	97.0%	100.0%	3.1%	97.0%	100.0%	3.1%
Average Days on Market Until Sale	102	54	-47.1%	91	67	-26.4%
Total Current Inventory**	12	14	16.7%	.	.	.
Single-Family Detached Inventory	9	11	22.2%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

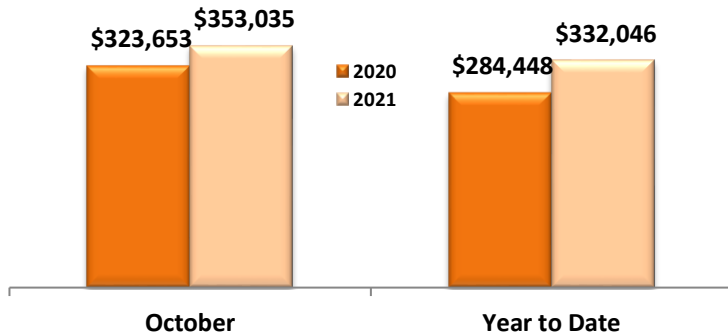
Activity-Most Recent Month



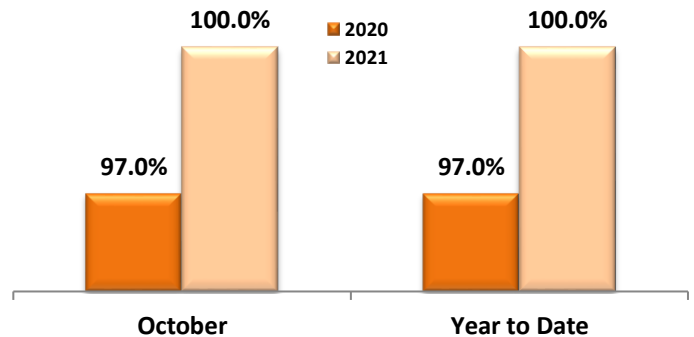
Activity-Year to Date



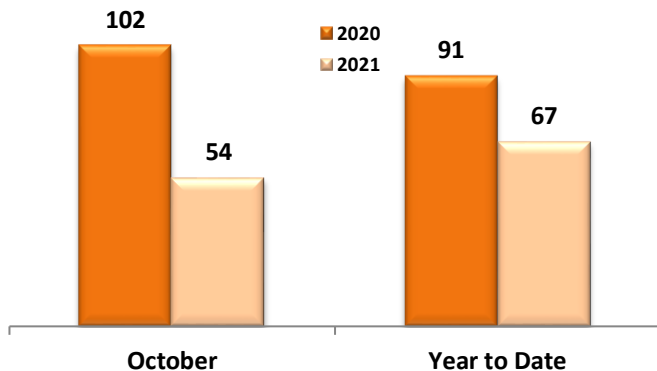
Average Sales Price



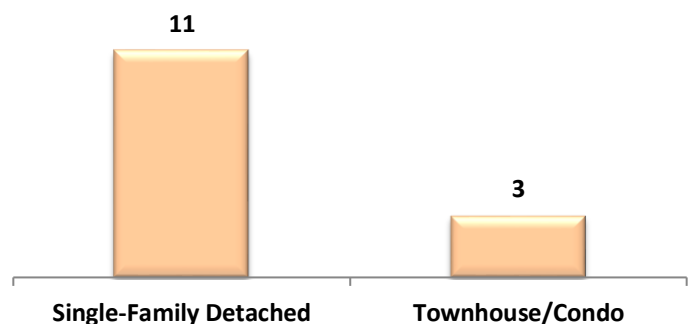
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

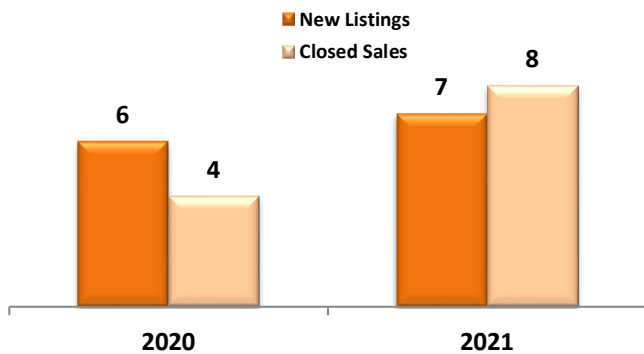
October, 2021

Year to Date

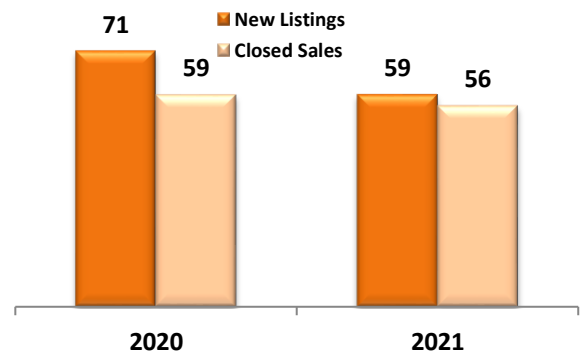
Blue Earth County, MN	2020	2021	Change	2020	2021	Change
New Listings	6	7	16.7%	71	59	-16.9%
Closed Sales	4	8	100.0%	59	56	-5.1%
Average Sales Price	\$ 187,750	\$ 293,772	56.5%	\$ 190,448	\$ 257,232	35.1%
Percent of Original List Price Received at Sale*	98.0%	99.0%	1.0%	97.0%	104.0%	7.2%
Average Days on Market Until Sale	78	64	-17.9%	75	63	-16.0%
Total Current Inventory**	7	3	-57.1%	.	.	.
Single-Family Detached Inventory	7	3	-57.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

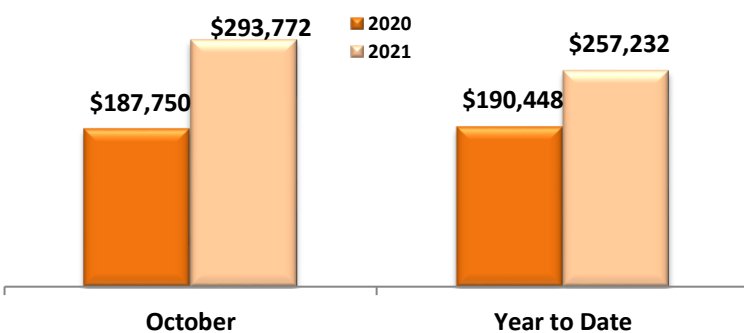
Activity-Most Recent Month



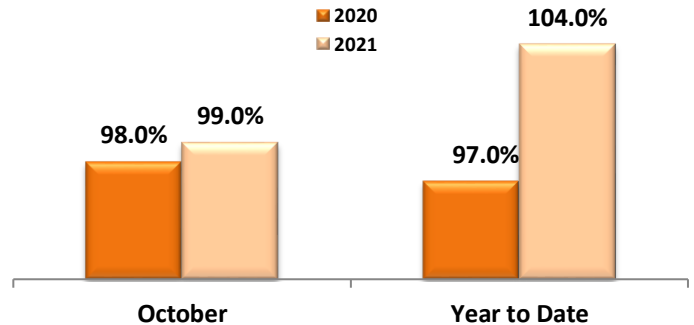
Activity-Year to Date



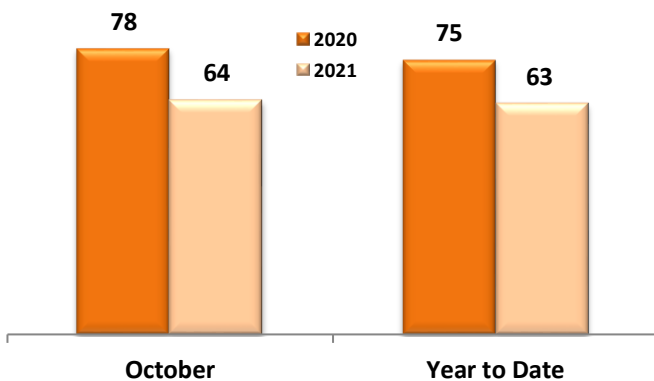
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

