



October, 2019
Housing Market

Total Volume Sold

\$33.0 Million

Average Sold price

\$199,066

Total Close Sales

166

Total New Listings

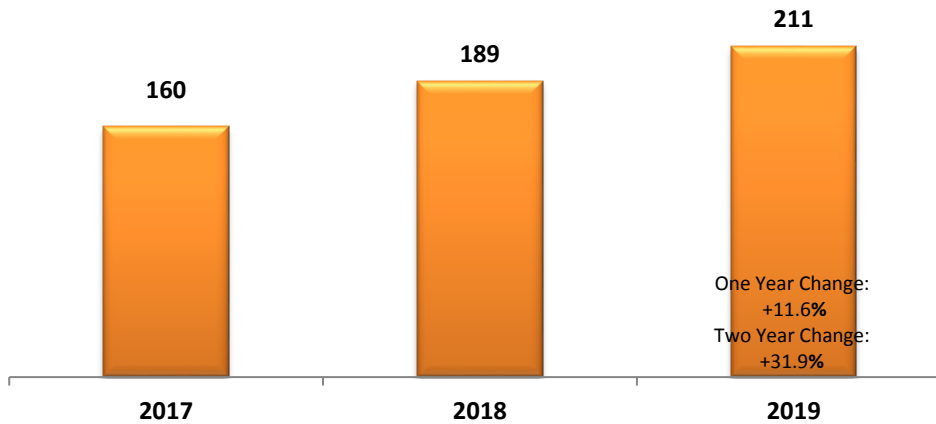
211



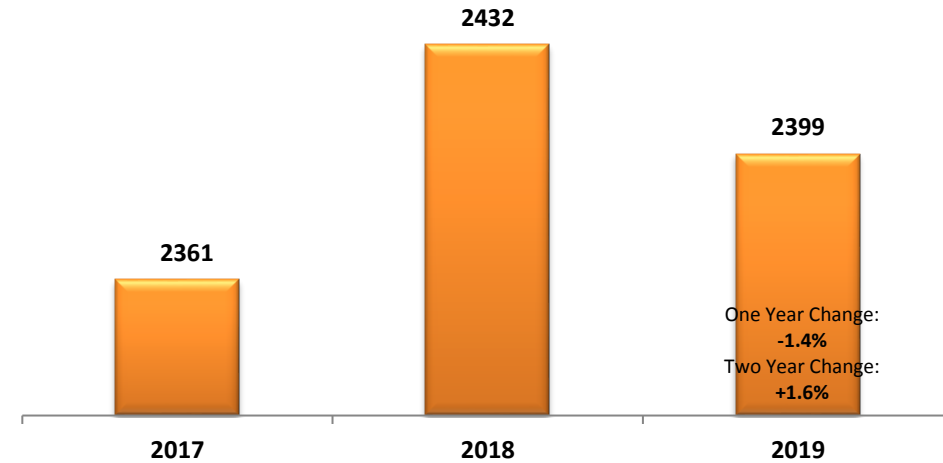
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

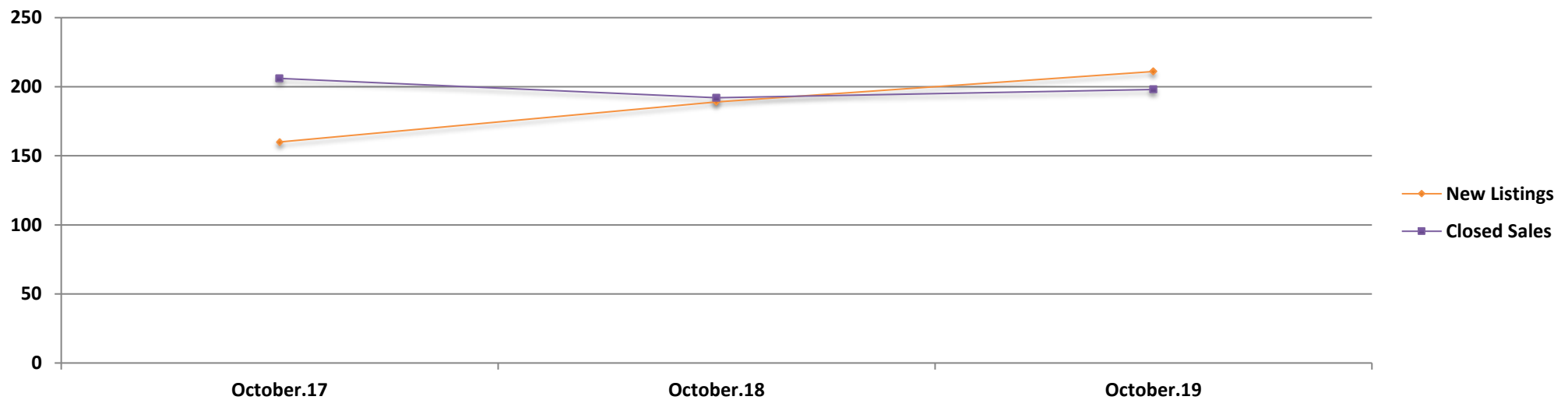
October 2019



Year to Date



Historical Market Activity



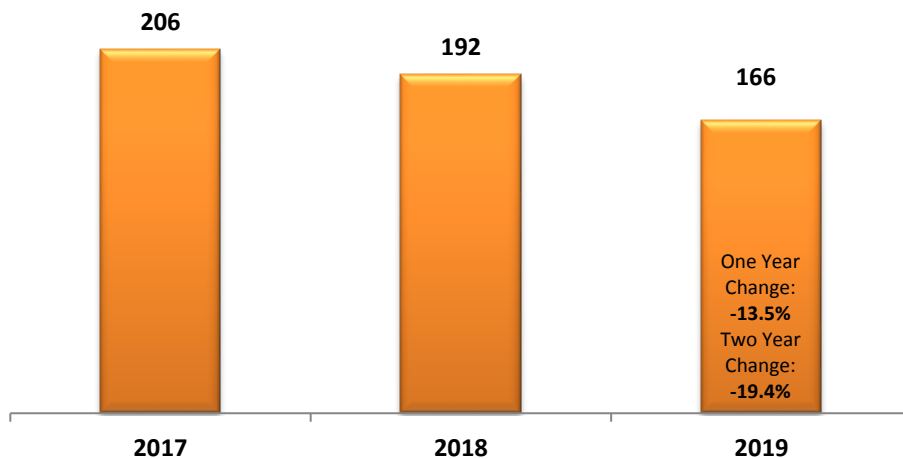
Closed Sales

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

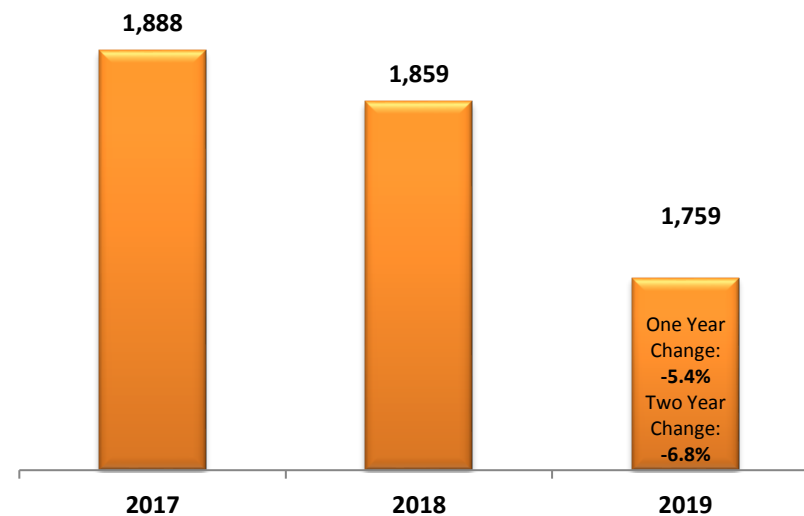


Late Sales recorded in MLS figured in
Year to Date Totals

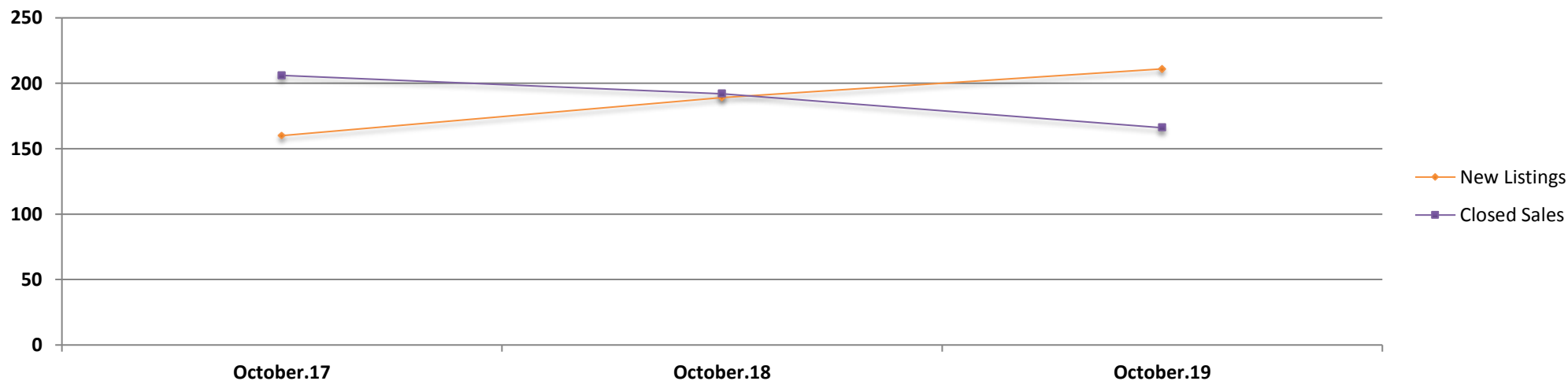
October 2019



Year to Date



Historical Market Activity



Dollar Volume of Closed Sales (in millions)

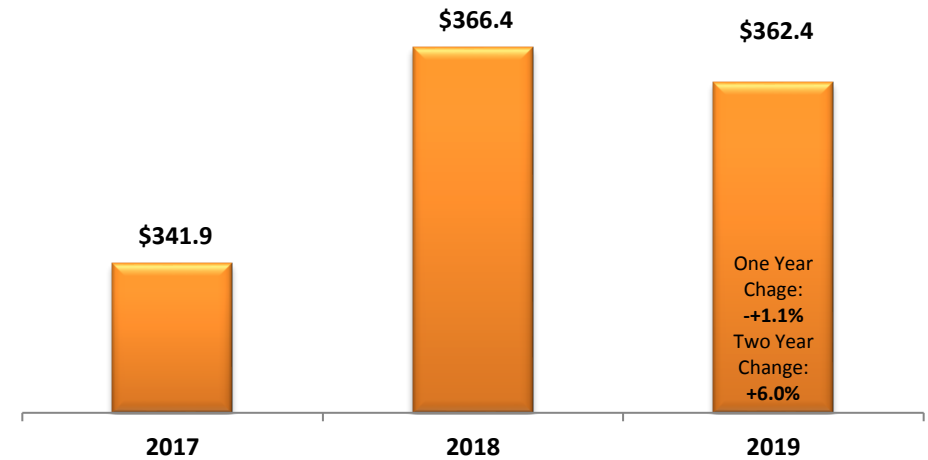
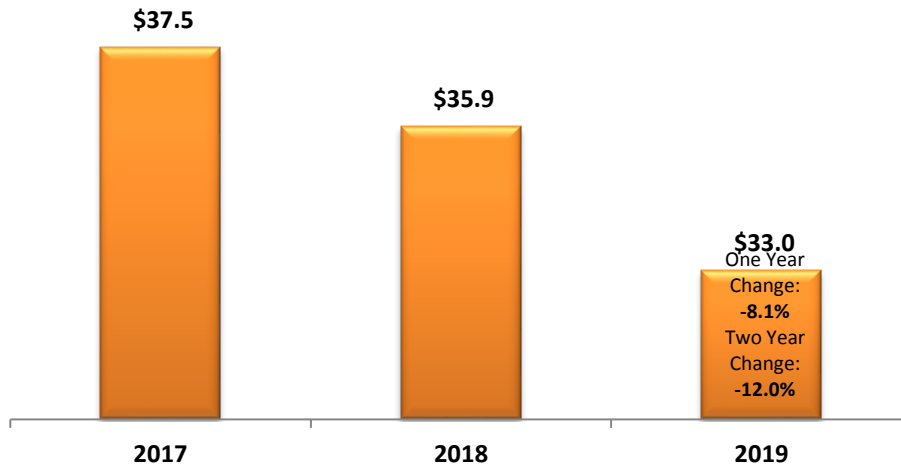
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



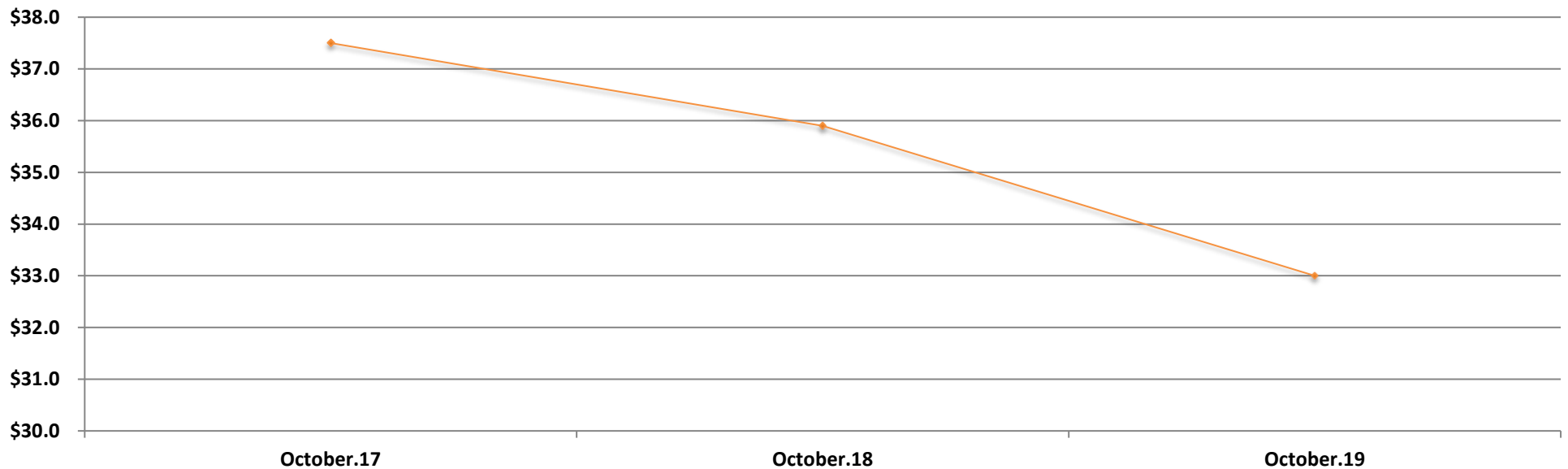
October 2019

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



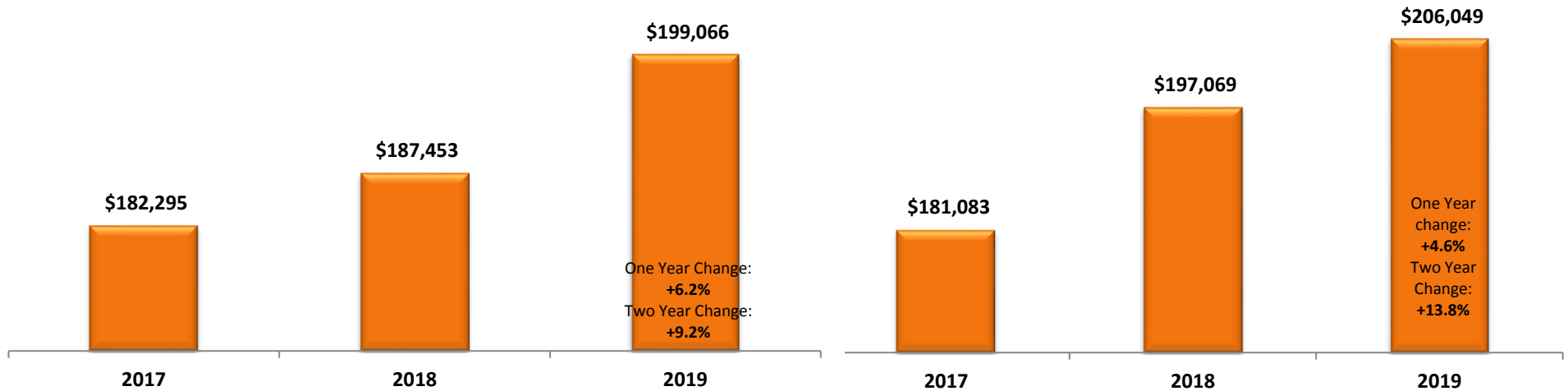
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

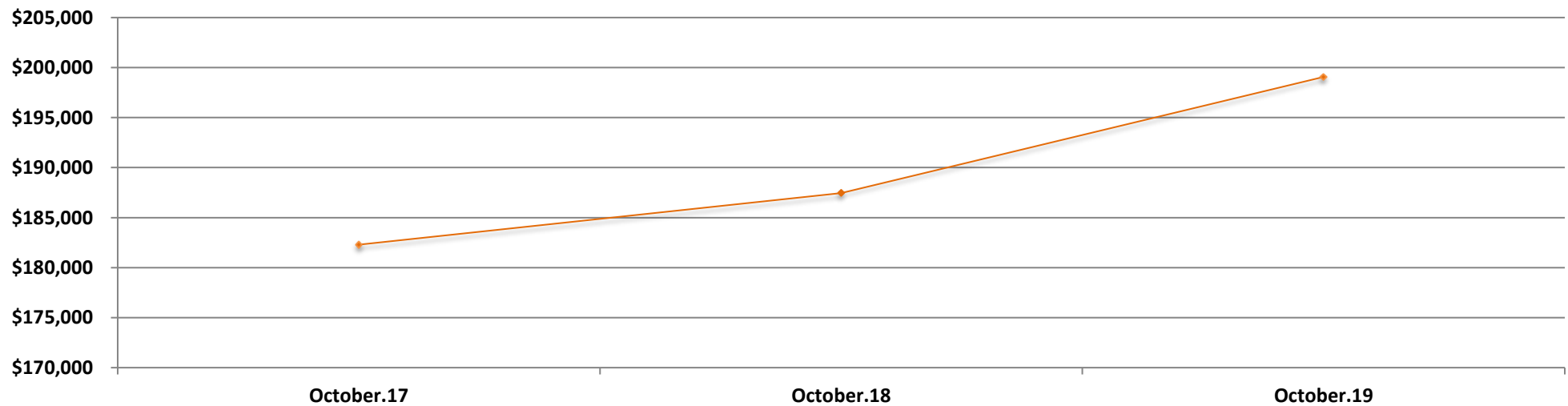
October, 2019

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



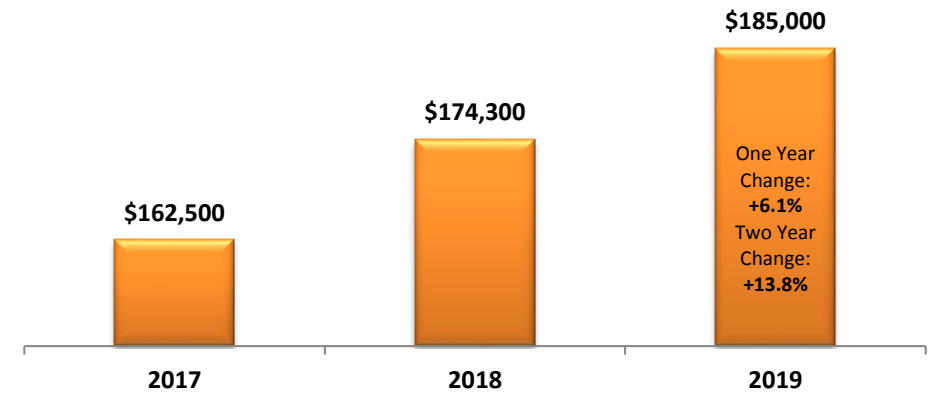
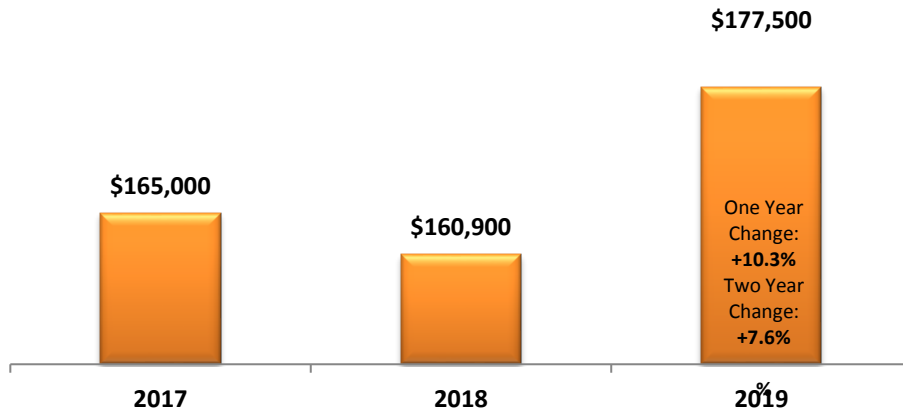
Median Sales Price

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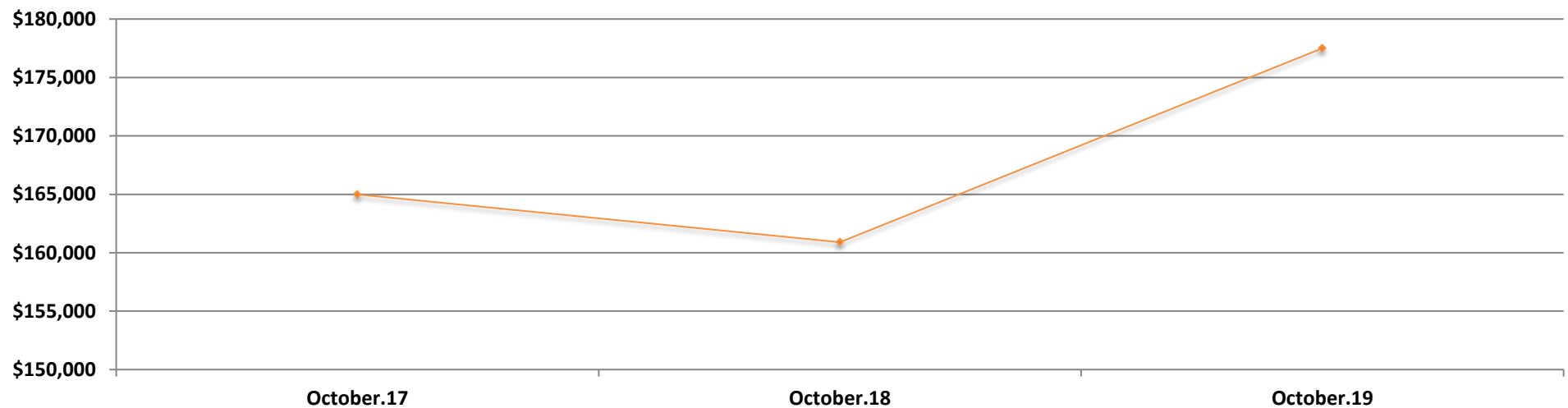
October, 2019

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

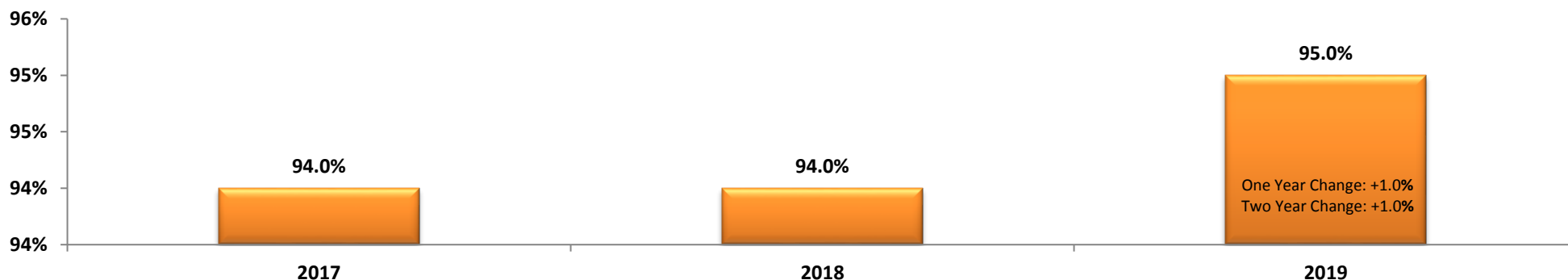
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



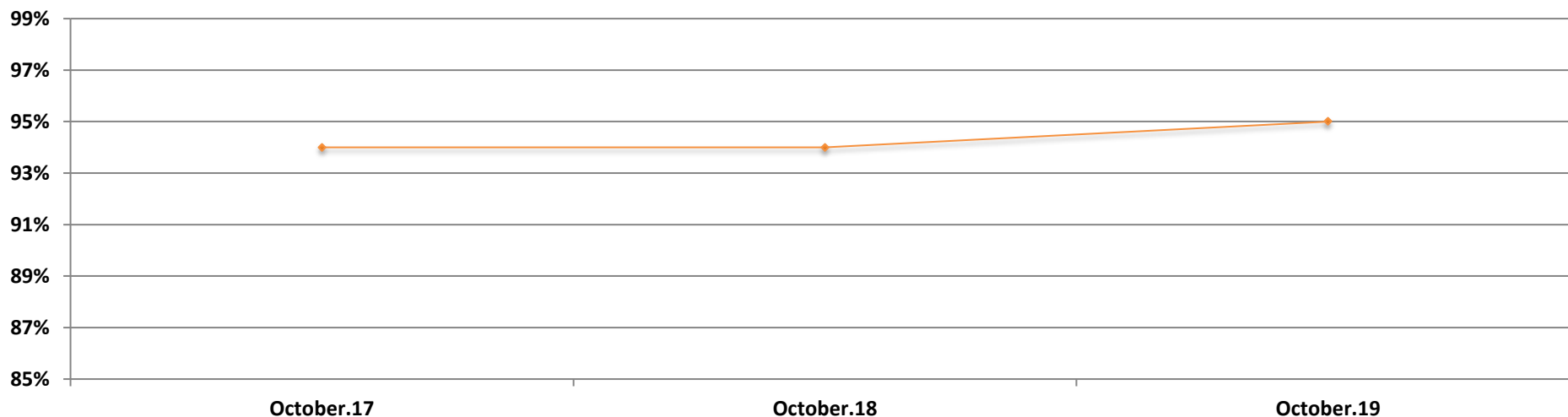
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

October, 2019

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale

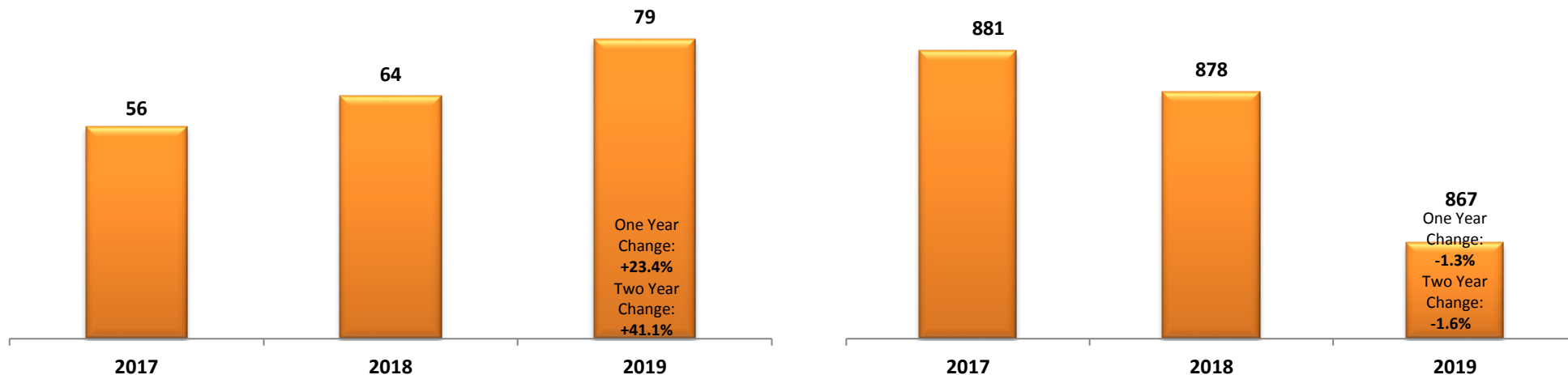


New Listings in Zip Codes 56001 & 56003

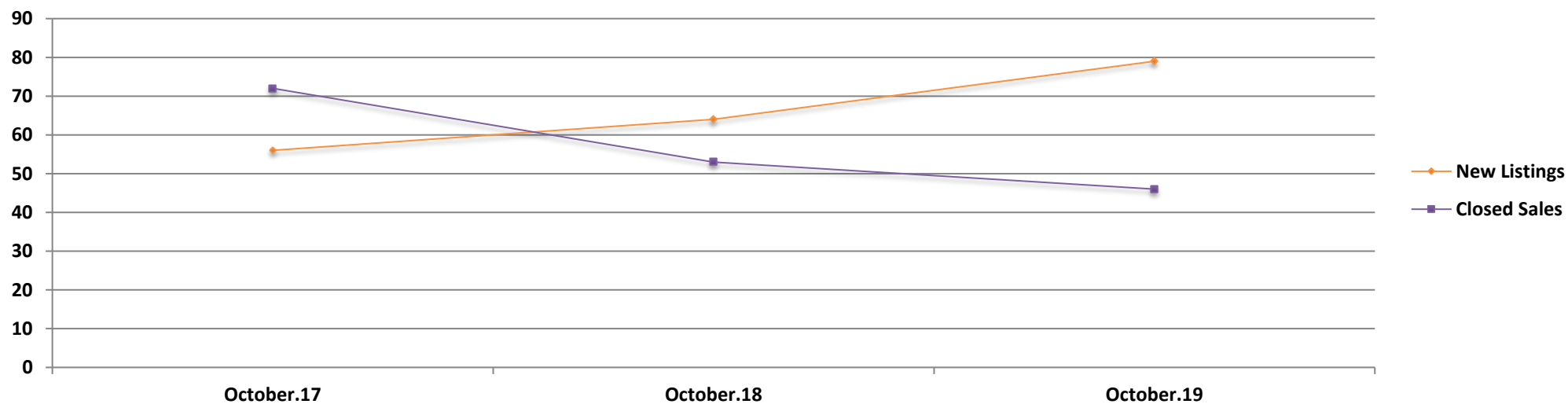
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

October, 2019

Year to Date



Historical Market Activity

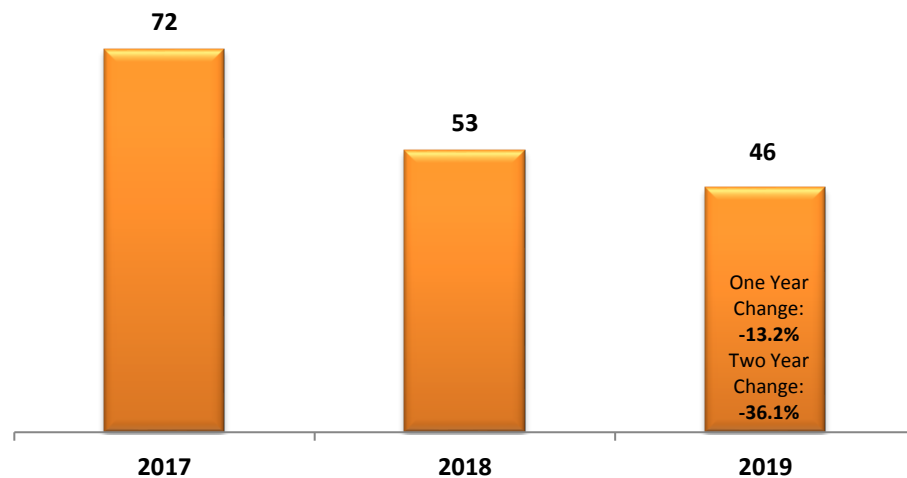


Closed Sales in Zip Codes 56001 & 56003

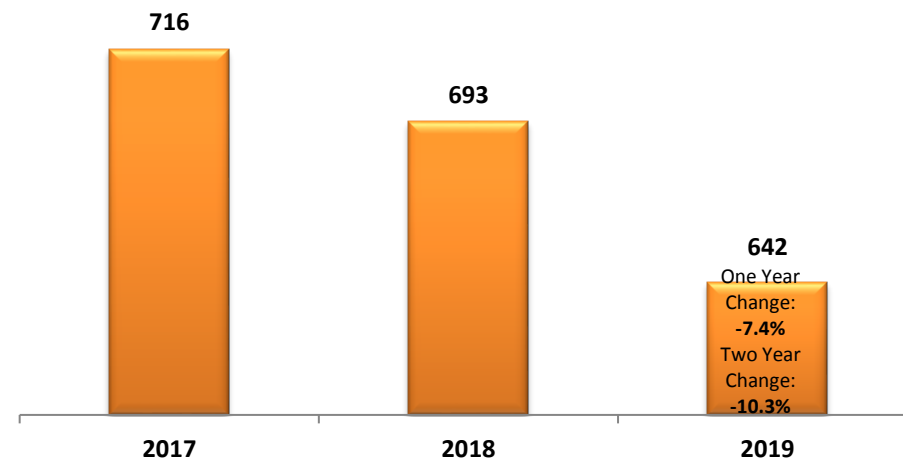
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



October, 2019

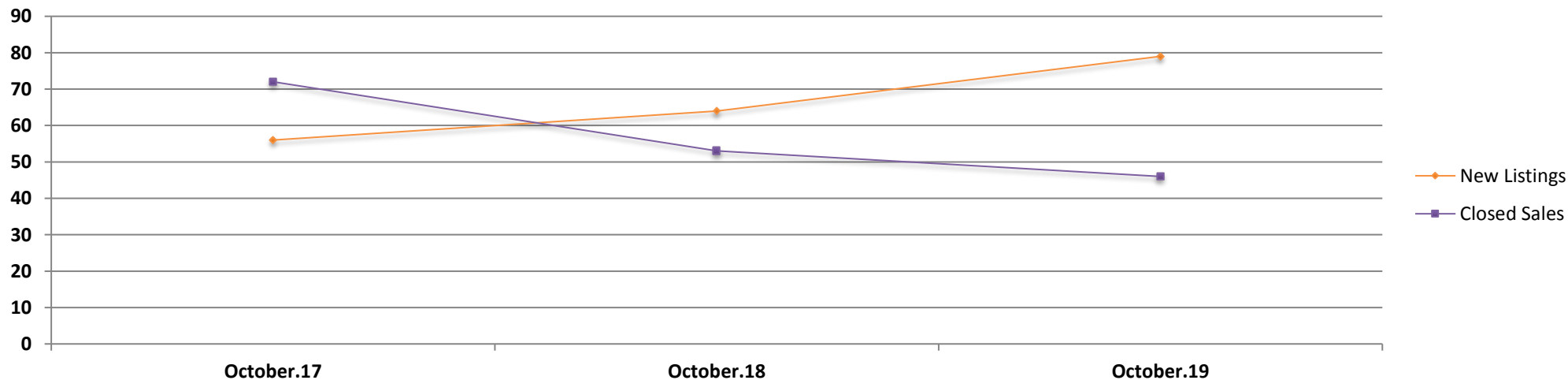


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

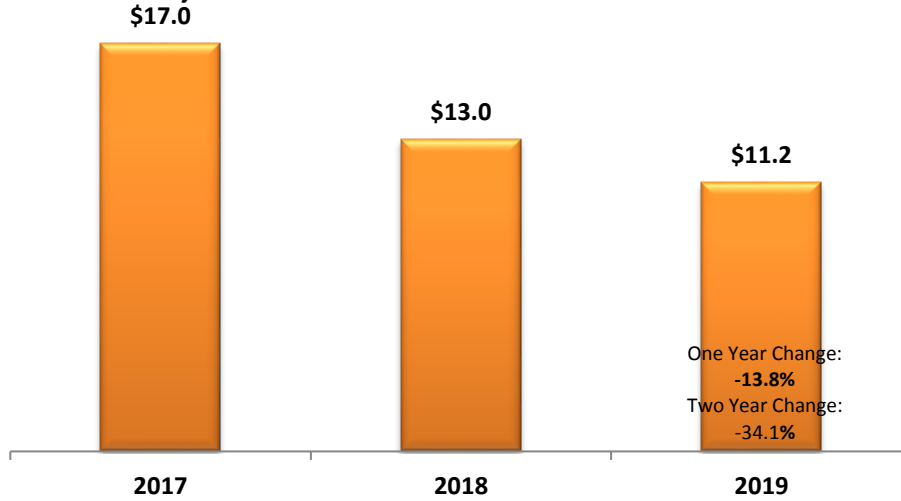
Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

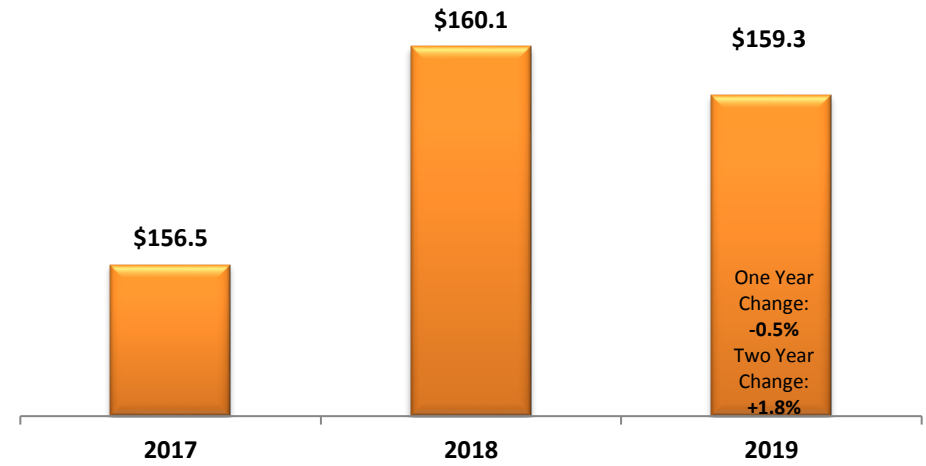
A Statistical Market Report from the REALTOR® Association of Southern Minnesota

October, 2019

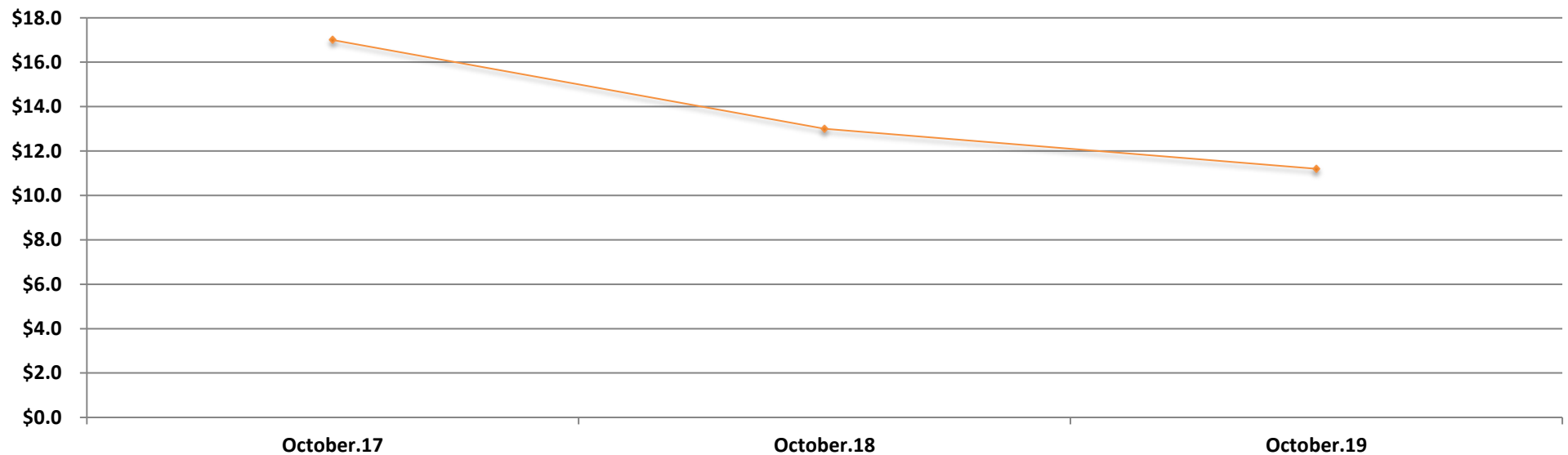


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

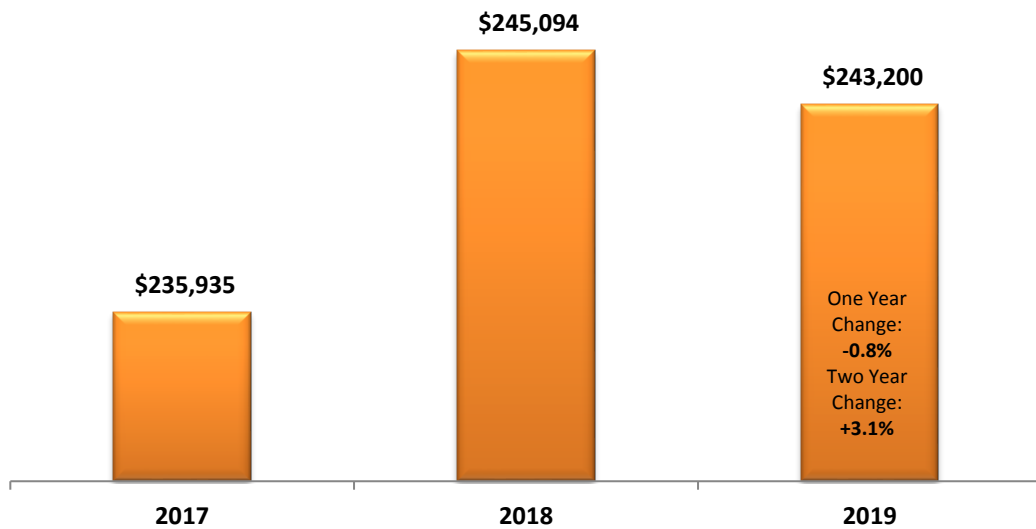
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



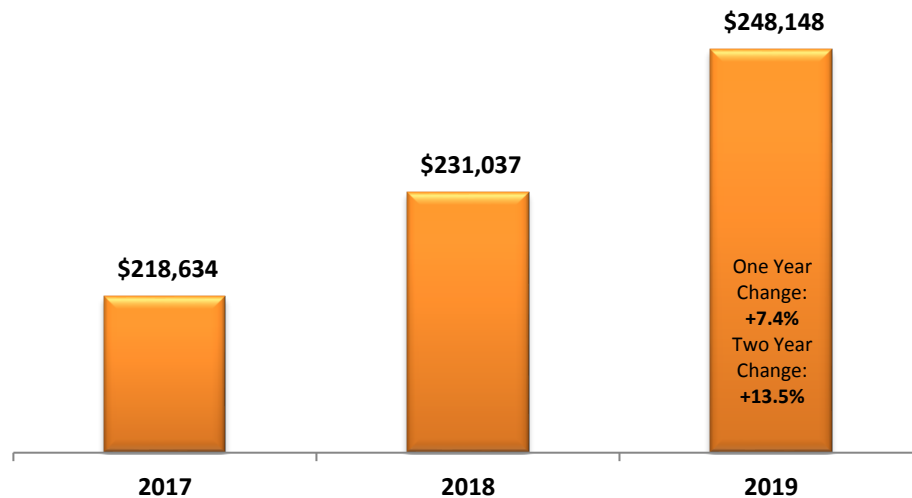
Figures do not take into account seller concession:

Late Sales recorded in MLS
figured in Year to Date Totals

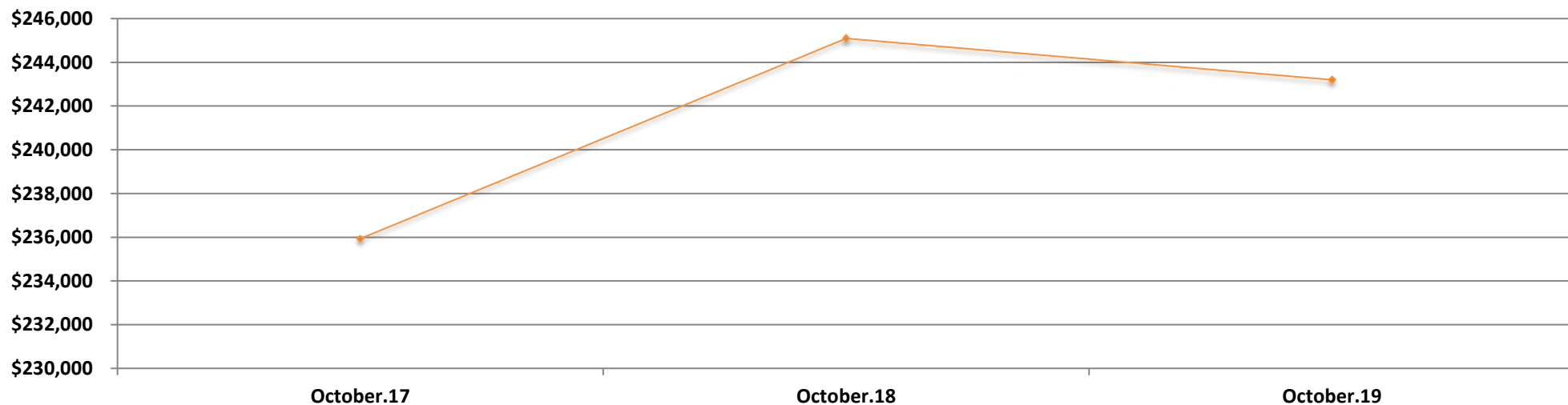
October, 2019



Year to Date



Historical Average Prices



Median Sales Price in Zip Codes 56001 & 56003

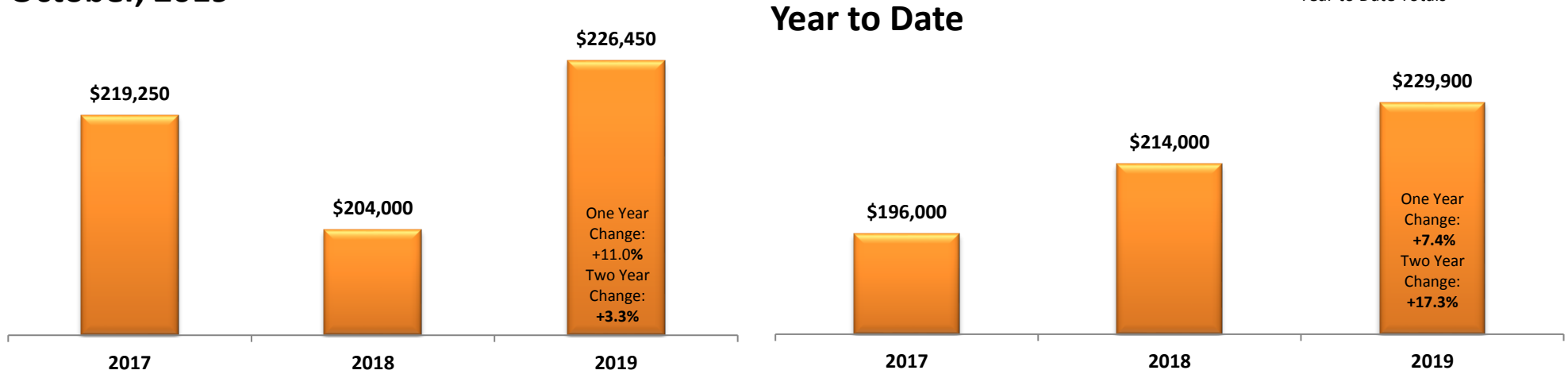
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



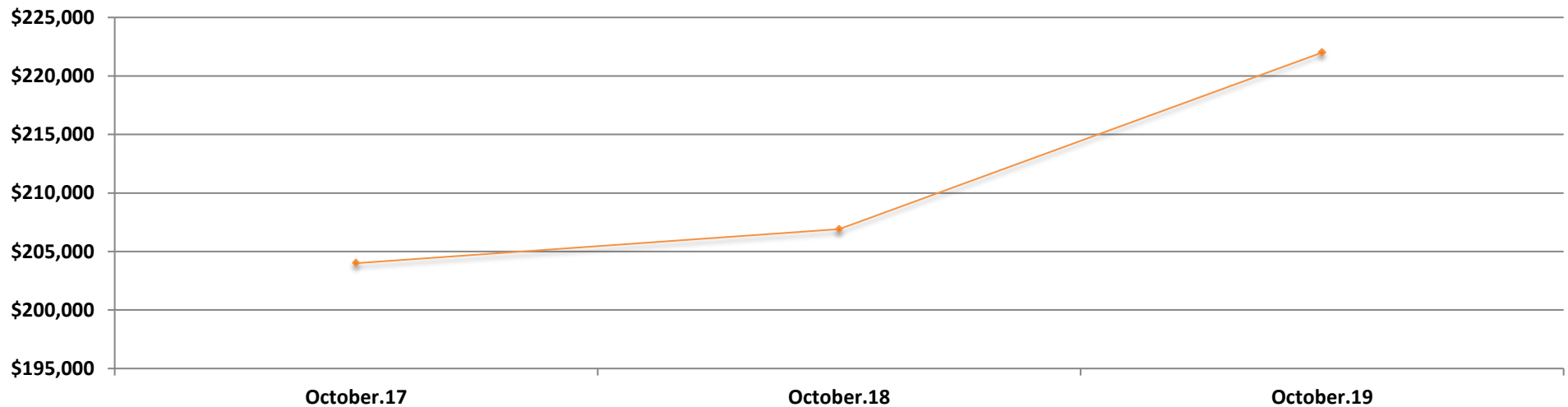
Figures do not take into account seller concessions

October, 2019

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

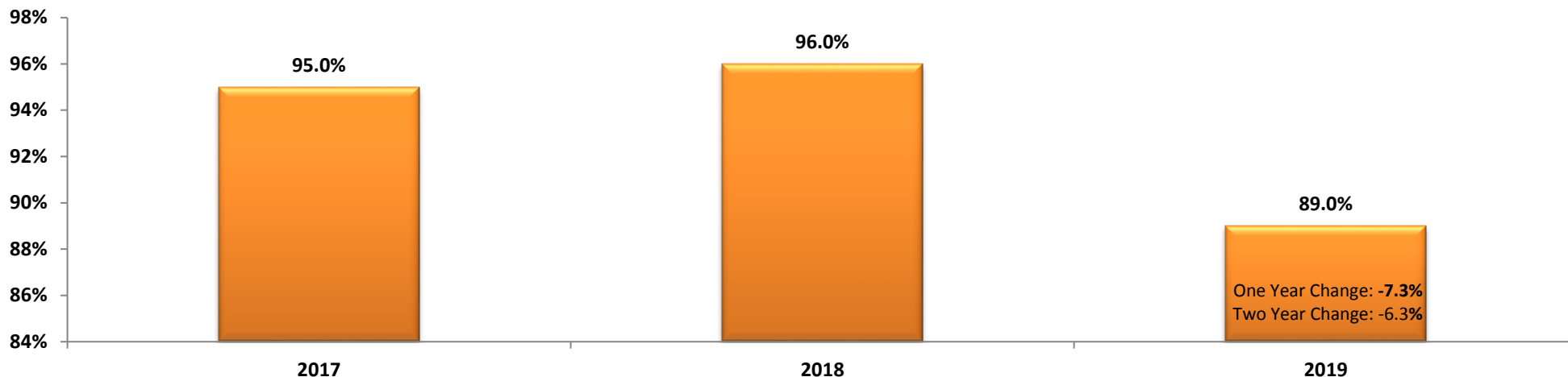
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



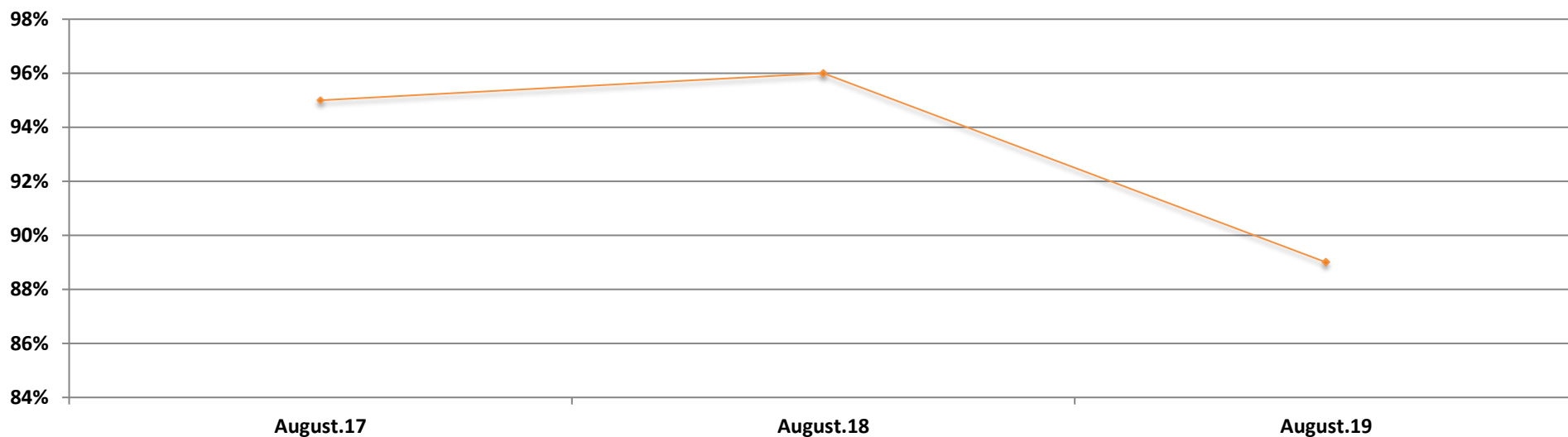
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

October, 2019

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Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

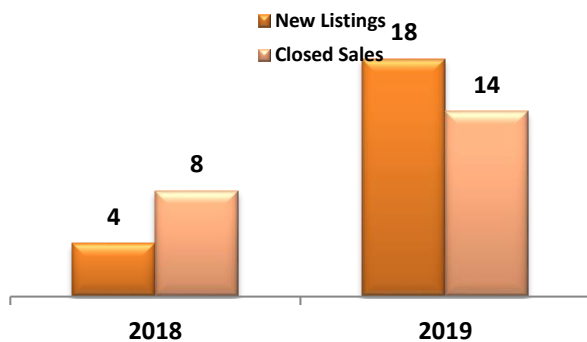
October, 2019

Year to Date

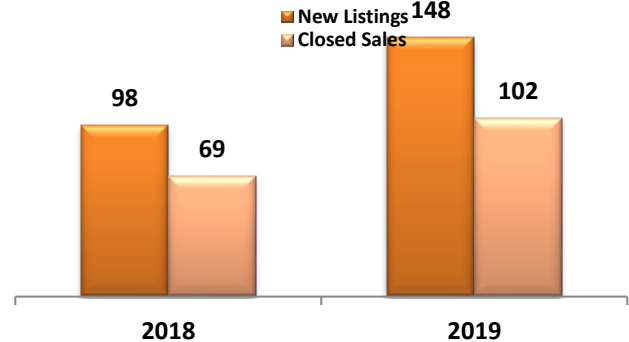
Faribault County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	18	350.0%	98	148	51.0%
Closed Sales	8	14	75.0%	69	102	47.8%
Average Sales Price	\$ 110,331	\$ 83,728	-24.1%	\$ 93,197	\$104,050	11.6%
Percent of Original Last Price Received at Sale*	92.0%	80.0%	-13.0%	93.0%	89.0%	-4.3%
Average Days on Market Until Sale	172	127	-26.2%	150	175	16.7%
Total Current Inventory**	48	56	16.7%	.	.	.
Single-Family Detached Inventory	47	55	17.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

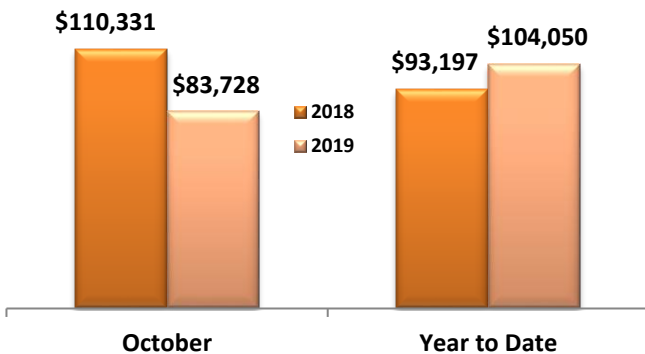
Activity-Most Recent Month



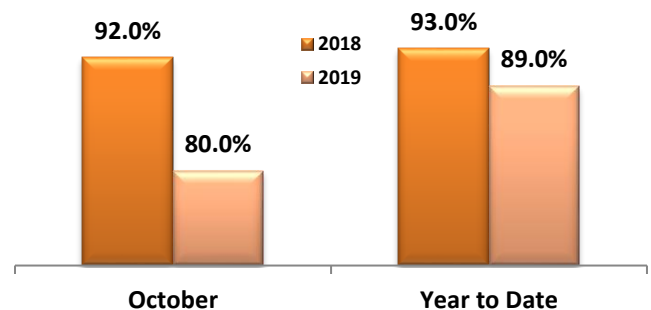
Activity-Year to Date



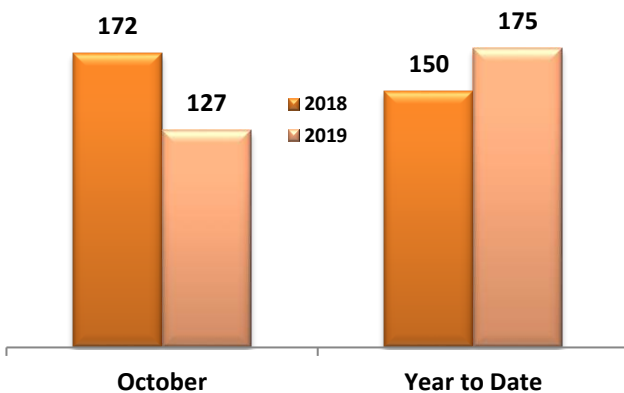
Average Sales Price



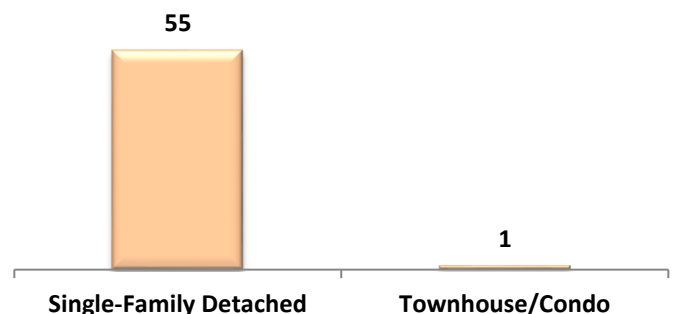
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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Eagle Lake/Madison Lake

October 2019

Year to Date

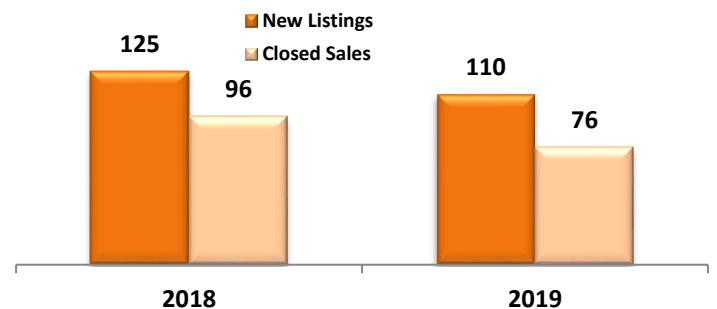
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	9	-18.2%	125	110	-12.0%
Closed Sales	10	8	-20.0%	96	76	-20.8%
Average Sales Price	\$ 302,940	\$ 341,411	12.7%	\$ 303,639	\$ 314,584	3.6%
Percent of Original Last Price Received at Sale*	97.0%	112.0%	15.5%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	97	63	-35.1%	115	101	-12.2%
Total Current Inventory**	22	29	31.8%	.	.	.
Single-Family Detached Inventory	19	27	42.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

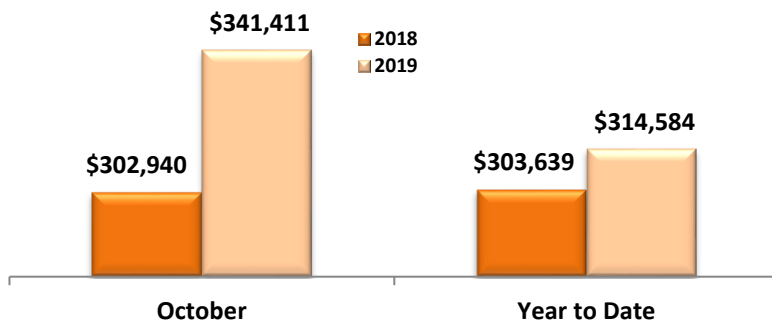
Activity-Most Recent Month



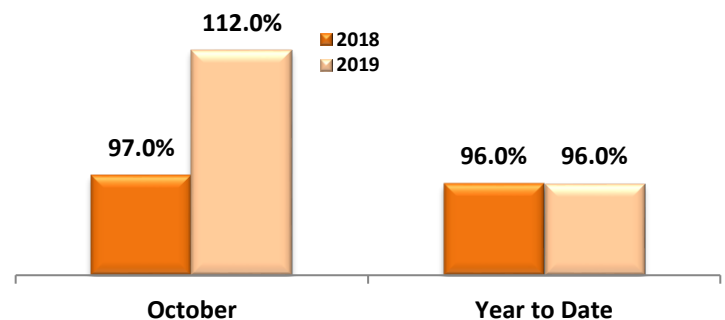
Activity-Year to Date



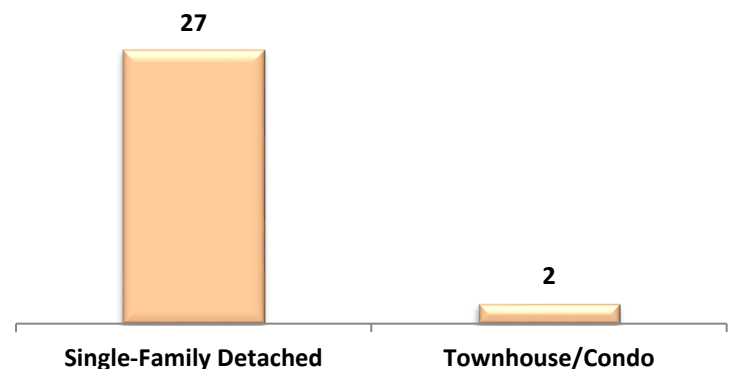
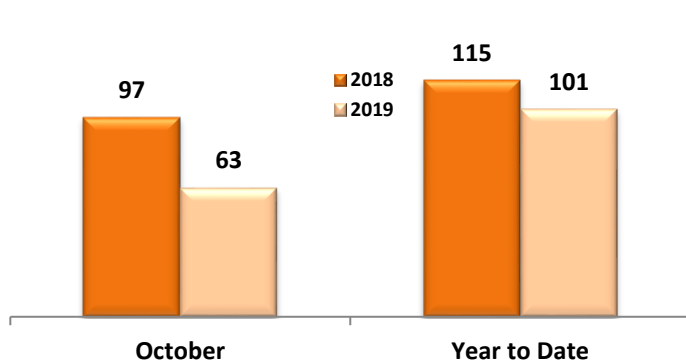
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Local Market Updates

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Elysian/Waterville

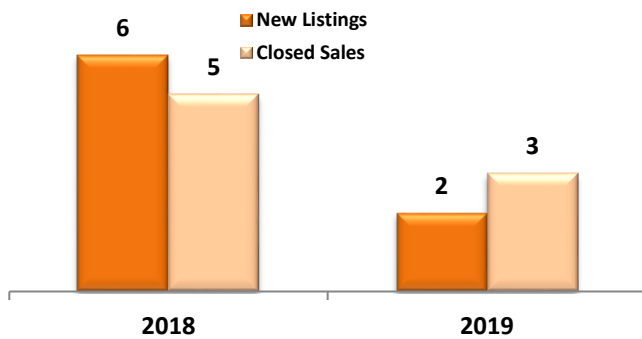
October 2019

Year to Date

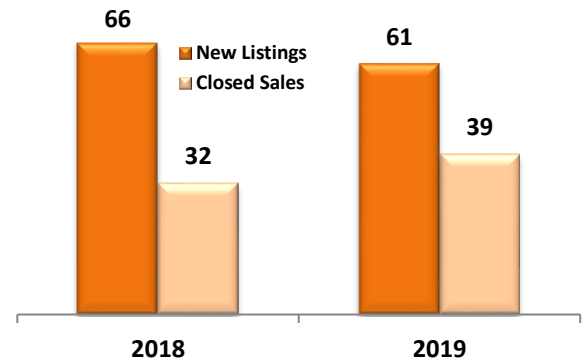
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	6	2	-66.7%	66	61	-7.6%
Closed Sales	5	3	-40.0%	32	39	21.9%
Average Sales Price	\$ 268,560	\$ 218,300	-18.7%	\$ 259,641	\$ 221,550	-14.7%
Percent of Original Last Price Received at Sale*	92.0%	92.0%	0.0%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	116	91	-21.6%	130	116	-10.8%
Total Current Inventory**	17	16	-5.9%	.	.	.
Single-Family Detached Inventory	17	15	-11.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

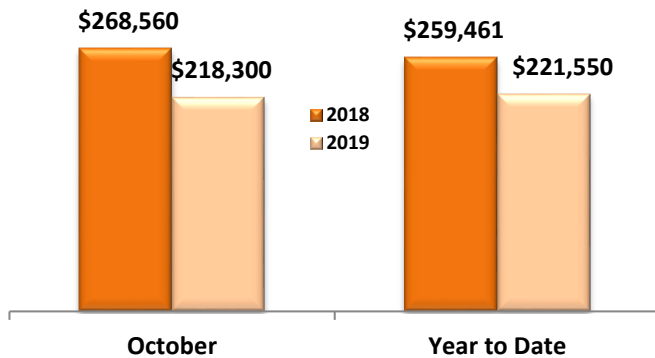
Activity-Most Recent Month



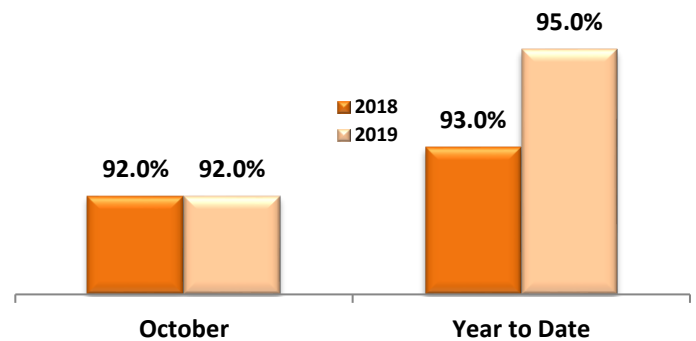
Activity-Year to Date



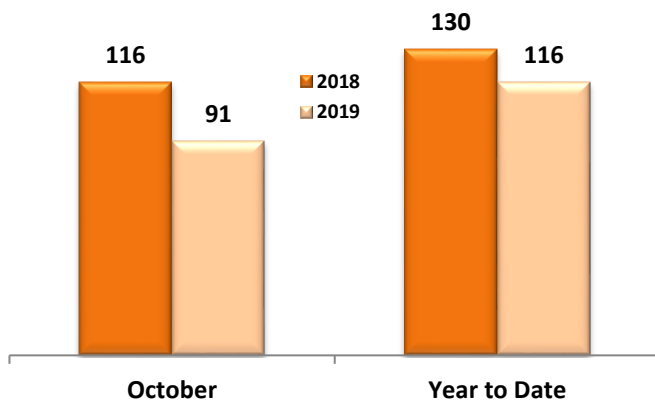
Average Sales Price



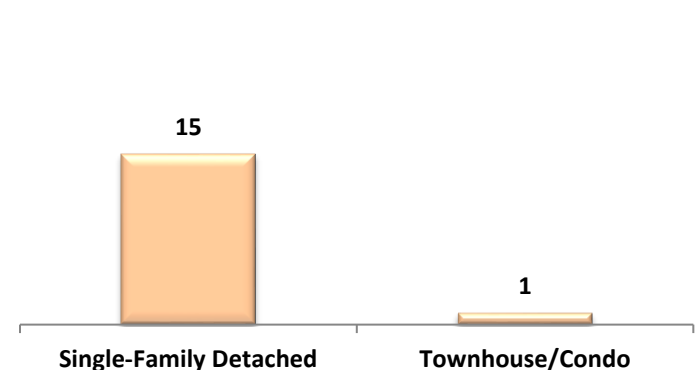
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

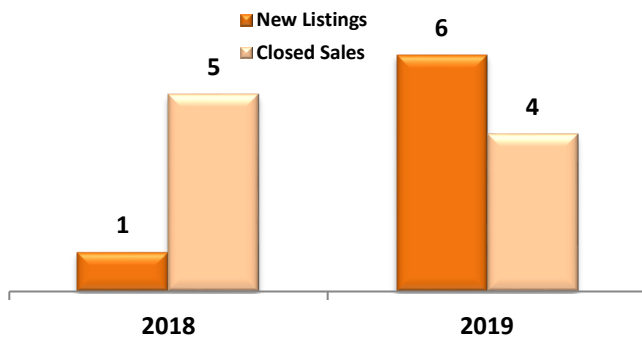
October 2019

Year to Date

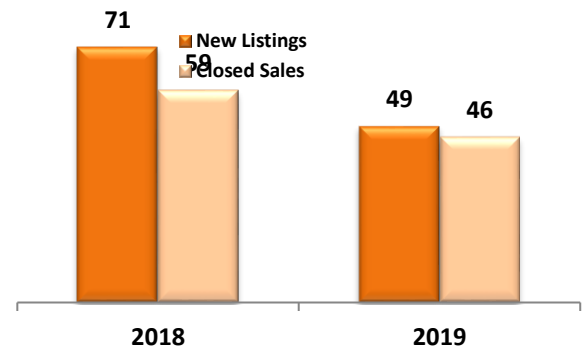
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	1	6	500.0%	71	49	-31.0%
Closed Sales	5	4	-20.0%	59	46	-22.0%
Average Sales Price	\$ 137,980	\$ 205,800	49.2%	\$ 153,444	\$ 221,890	44.6%
Percent of Original Last Price Received at Sale*	99.0%	104.0%	5.1%	95.0%	95.0%	0.0%
Average Days on Market Until Sale	80	97	21.3%	93	101	8.6%
Total Current Inventory**	12	8	-33.3%	.	.	.
Single-Family Detached Inventory	10	8	-20.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

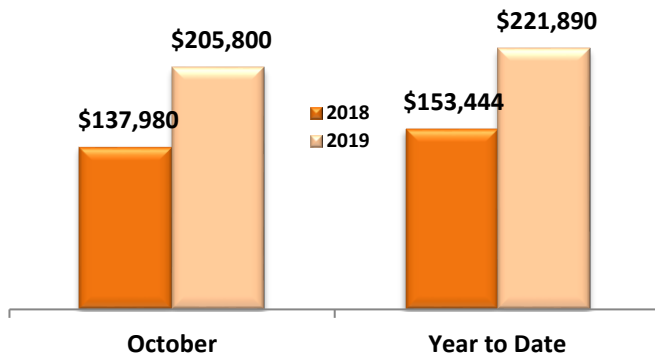
Activity-Most Recent Month



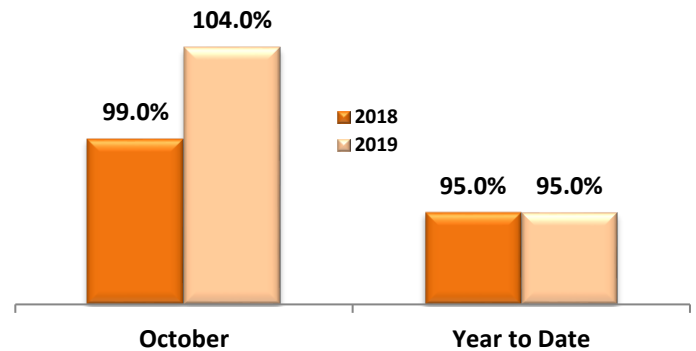
Activity-Year to Date



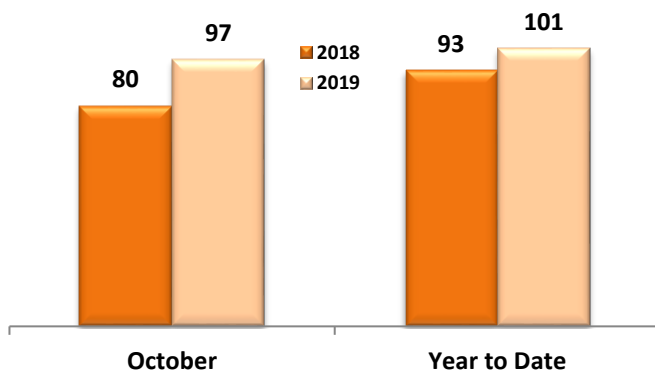
Average Sales Price



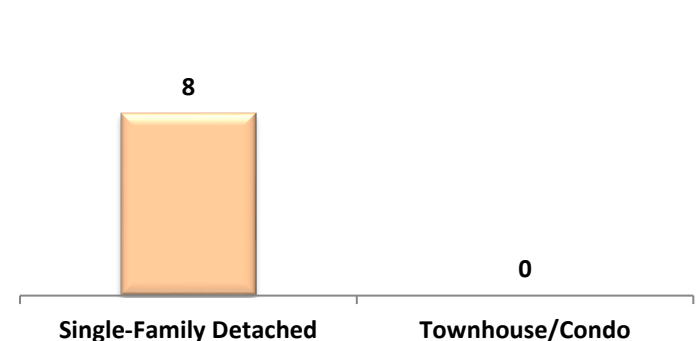
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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LeSueur/LeCenter/Henderson

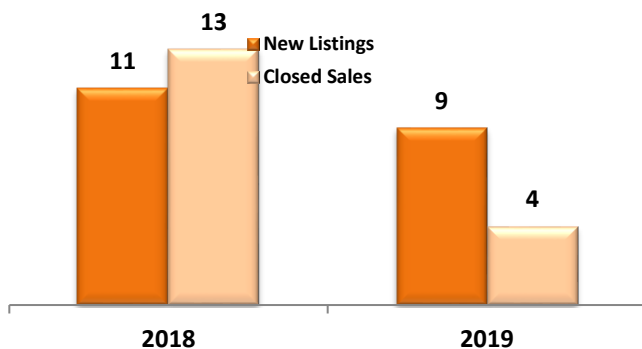
October 2019

Year to Date

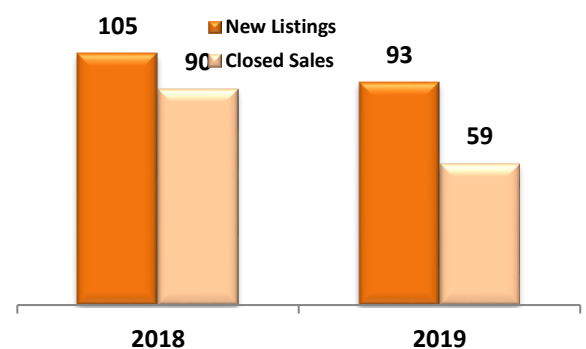
Le Sueur County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	9	-18.2%	105	93	-11.4%
Closed Sales	13	4	-69.2%	90	59	-34.4%
Average Sales Price	\$ 161,545	\$ 189,312	17.2%	\$ 189,413	\$ 181,573	-4.1%
Percent of Original Last Price Received at Sale*	91.0%	104.0%	14.3%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	90	73	-18.9%	108	80	-25.9%
Total Current Inventory**	20	34	70.0%	.	.	.
Single-Family Detached Inventory	20	34	70.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

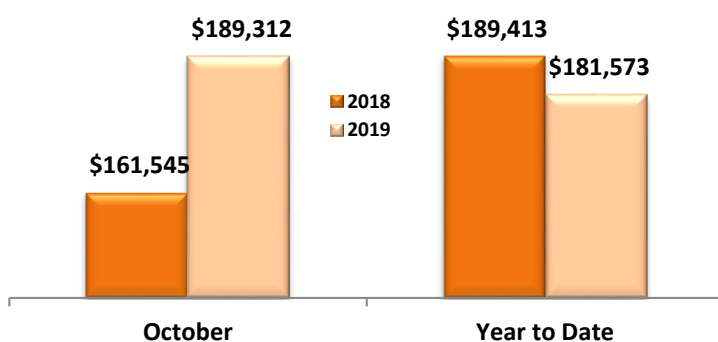
Activity-Most Recent Month



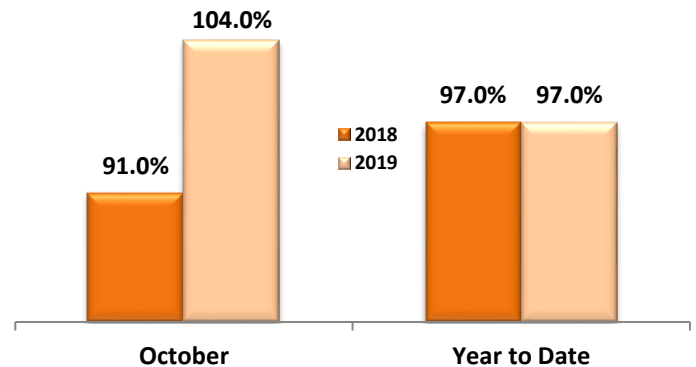
Activity-Year to Date



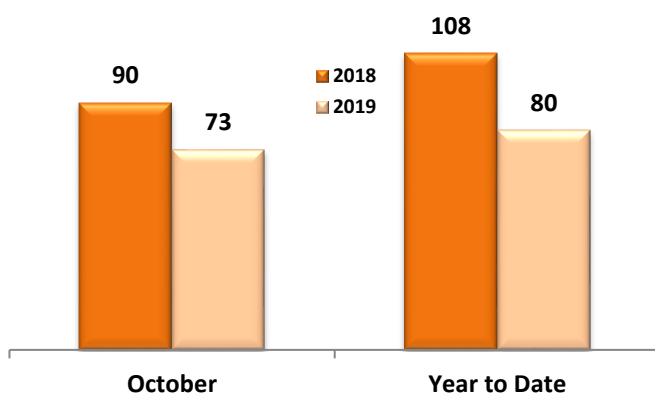
Average Sales Price



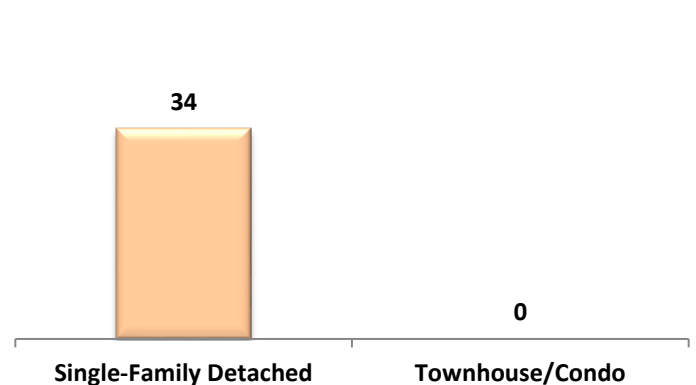
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lower North Mankato

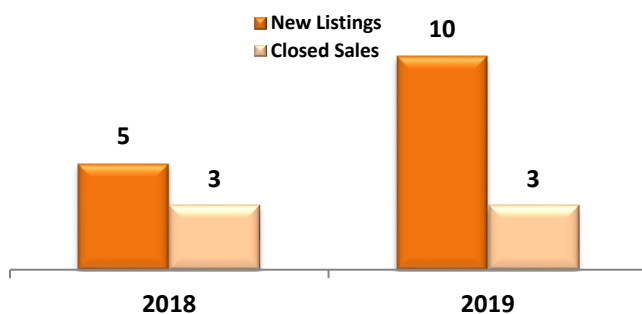
October 2019

Year to Date

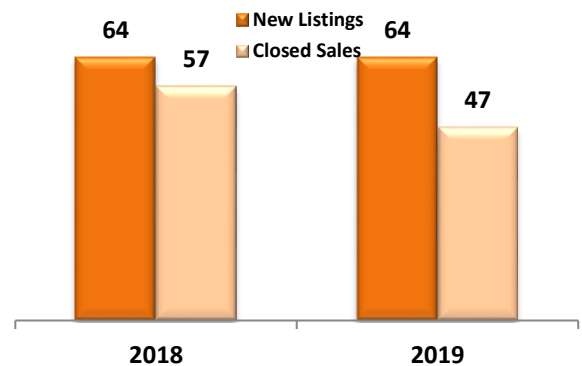
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	10	100.0%	64	64	0.0%
Closed Sales	3	3	0.0%	57	47	-17.5%
Average Sales Price	\$ 185,833	\$ 163,333	-12.1%	\$ 159,686	\$ 171,839	7.6%
Percent of Original List Price Received at Sale*	98.0%	95.0%	-3.1%	97.0%	98.0%	1.0%
Average Days on Market Until Sale	41	68	65.9%	67	65	-3.0%
Total Current Inventory**	6	12	100.0%	.	.	.
Single-Family Detached Inventory	6	12	100.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

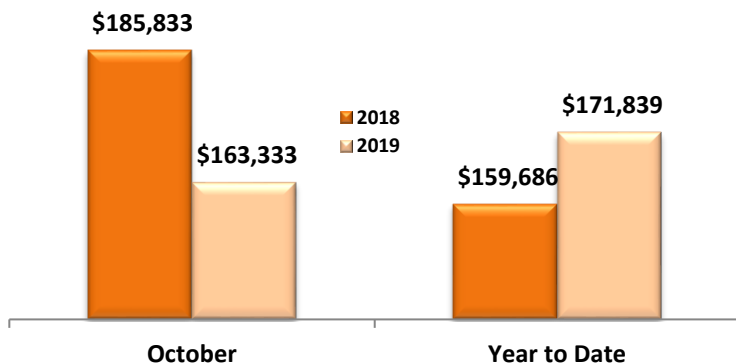
Activity-Most Recent Month



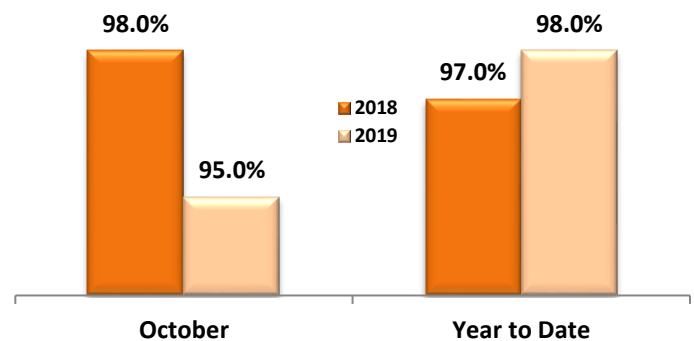
Activity-Year to Date



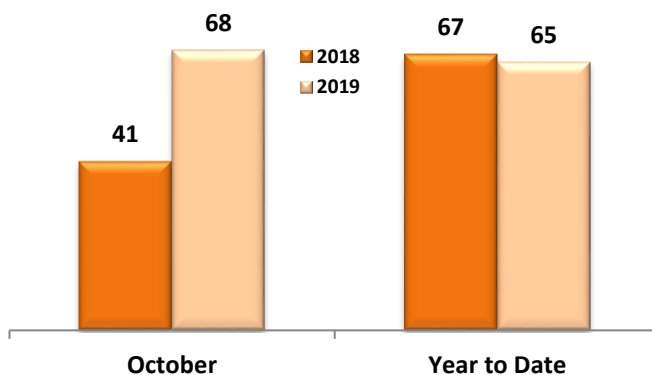
Average Sales Price



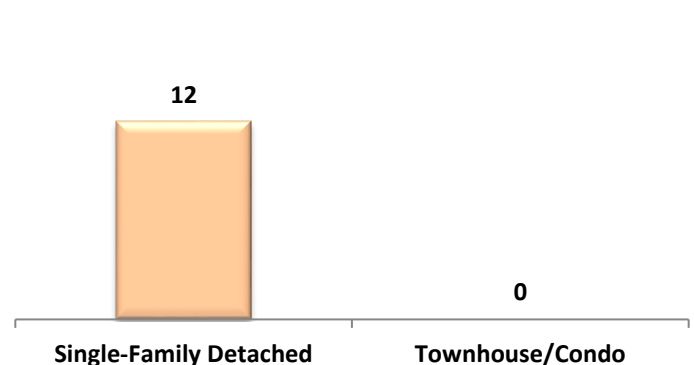
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

October 2019

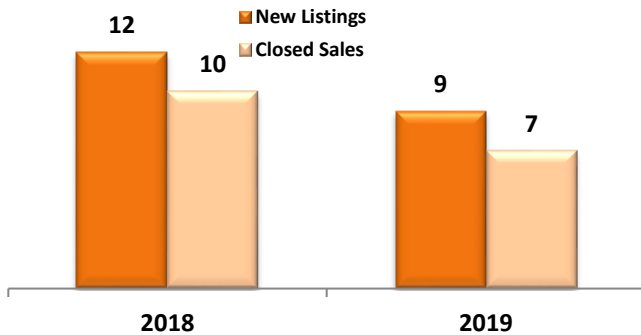
Year to Date

Watonwan County, MN	2018	2019	Change	2018	2019	Change
New Listings	12	9	-25.0%	82	94	14.6%
Closed Sales	10	7	-30.0%	40	62	55.0%
Average Sales Price	\$ 87,445	\$77,228	-11.7%	\$ 110,491	\$102,109	-7.6%
Percent of Original Last Price Received at Sale*	85.0%	102.0%	20.0%	90.0%	92.0%	2.2%
Average Days on Market Until Sale	105	88	-16.2%	111	132	18.9%
Total Current Inventory**	37	45	21.6%	.	.	.
Single-Family Detached Inventory	35	45	28.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

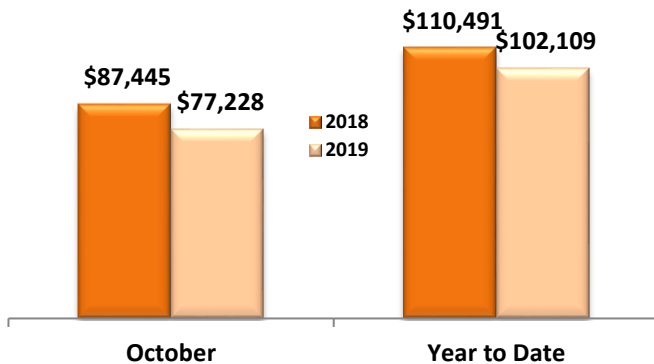
Activity-Most Recent Month



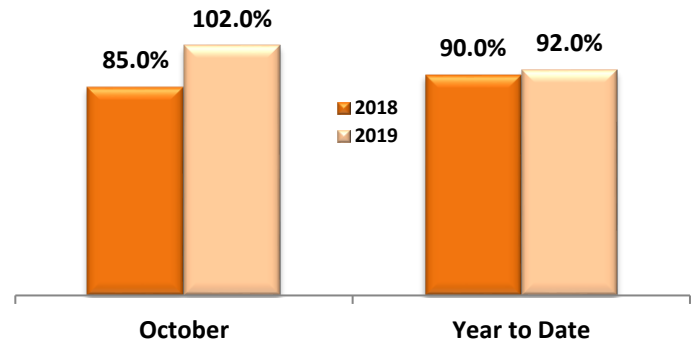
Activity-Year to Date



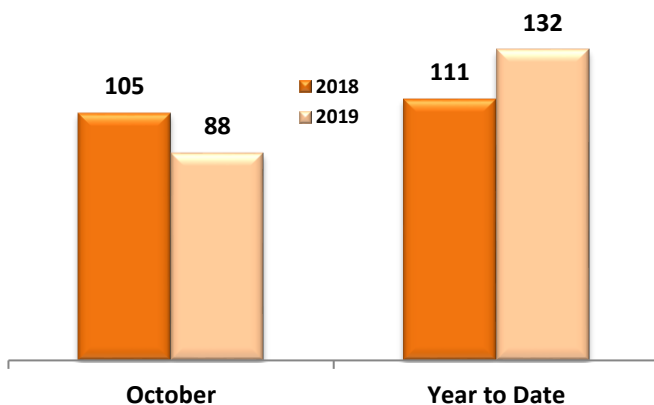
Average Sales Price



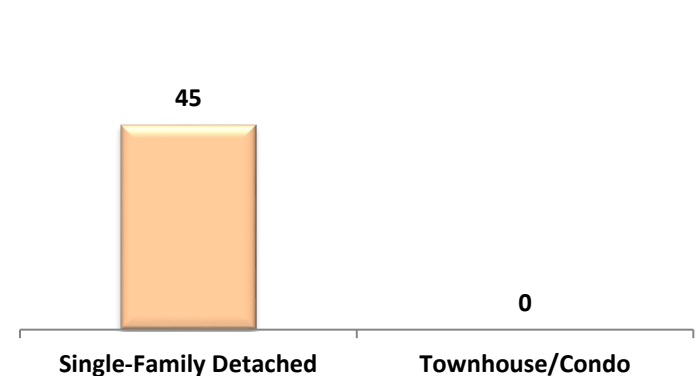
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Central

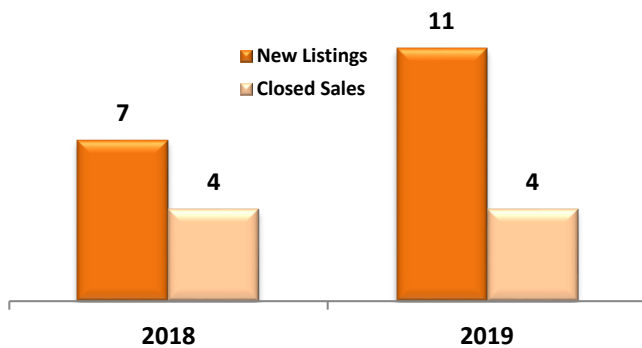
October 2019

Year to Date

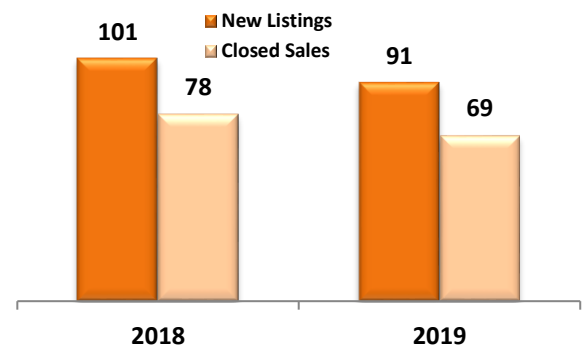
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	11	57.1%	101	91	-9.9%
Closed Sales	4	4	0.0%	78	69	-11.5%
Average Sales Price	\$ 137,842	\$ 184,125	33.6%	\$ 135,872	\$ 151,579	11.6%
Percent of Original Last Price Received at Sale*	93.0%	95.0%	2.2%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	132	62	-53.0%	78	75	-3.8%
Total Current Inventory**	16	15	-6.3%	.	.	.
Single-Family Detached Inventory	16	15	-6.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

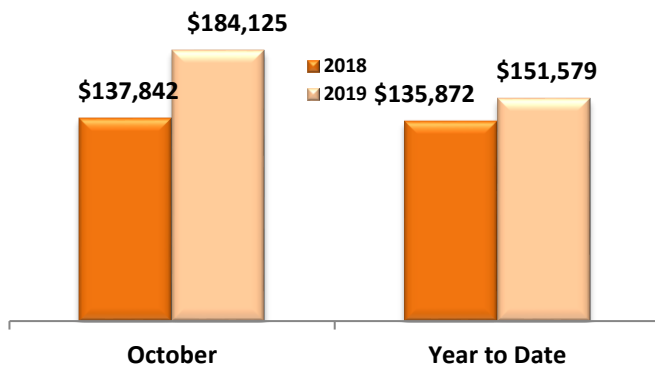
Activity-Most Recent Month



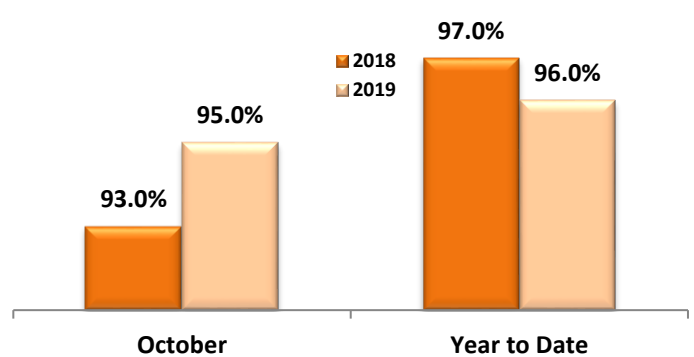
Activity-Year to Date



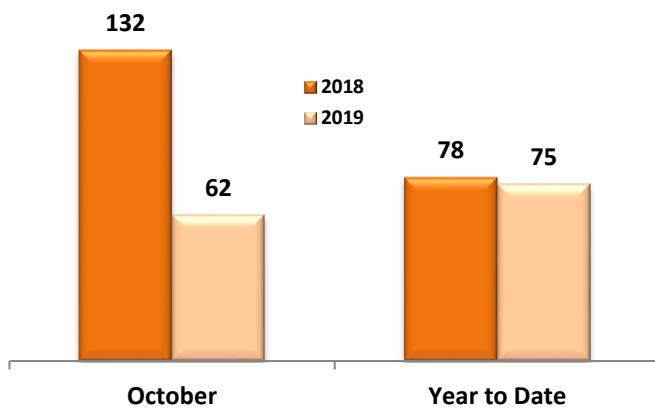
Average Sales Price



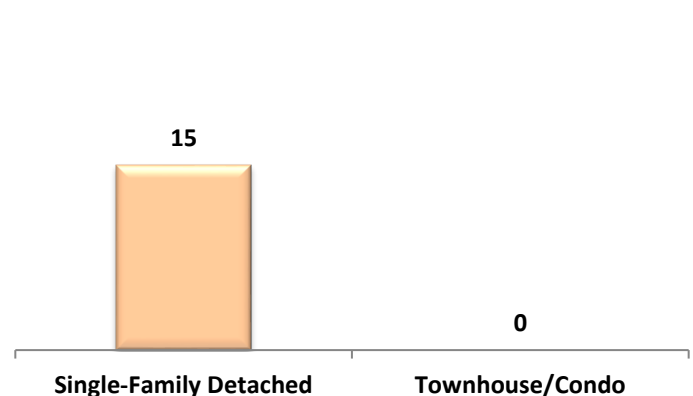
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

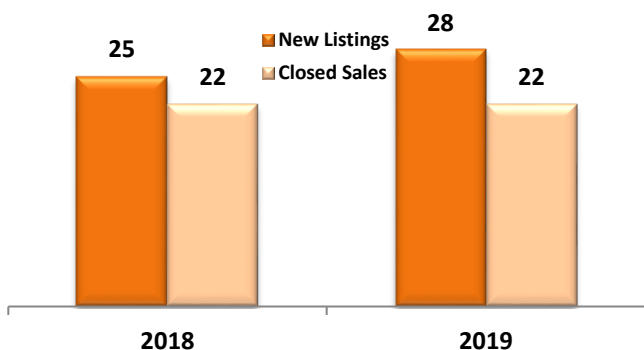
October, 2019

Year to Date

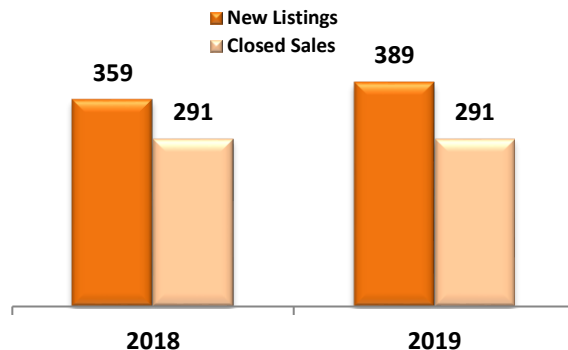
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	25	28	12.0%	359	389	8.4%
Closed Sales	22	22	0.0%	291	291	0.0%
Average Sales Price	\$ 255,097	\$ 266,854	4.6%	\$ 252,442	\$ 251,767	-0.3%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	109	76	-30.3%	95	99	4.2%
Total Current Inventory**	77	84	9.1%	.	.	.
Single-Family Detached Inventory	59	56	-5.1%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

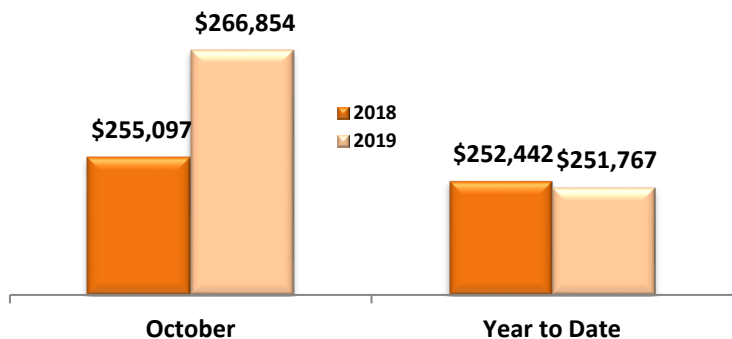
Activity-Most Recent Month



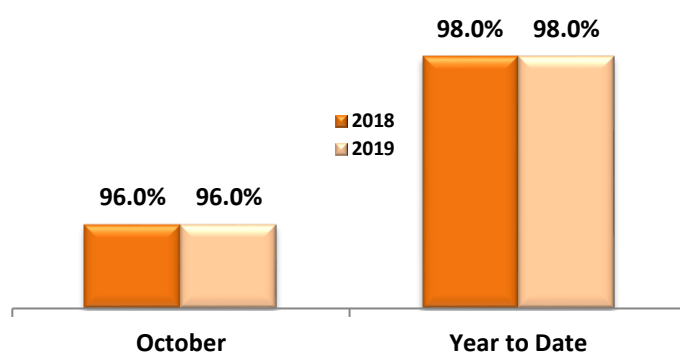
Activity-Year to Date



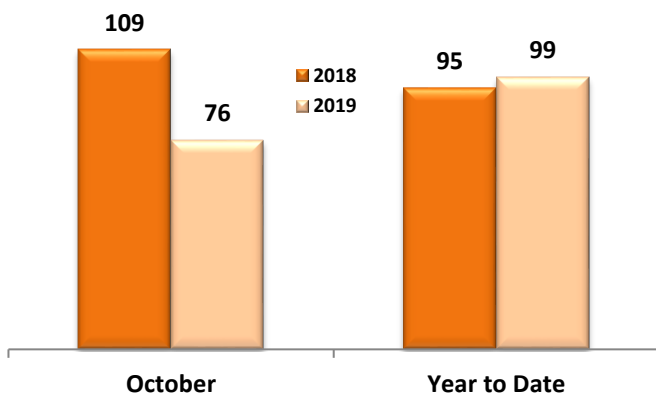
Average Sales Price



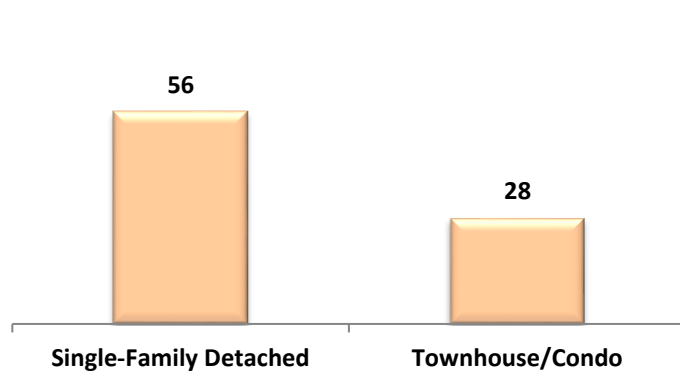
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

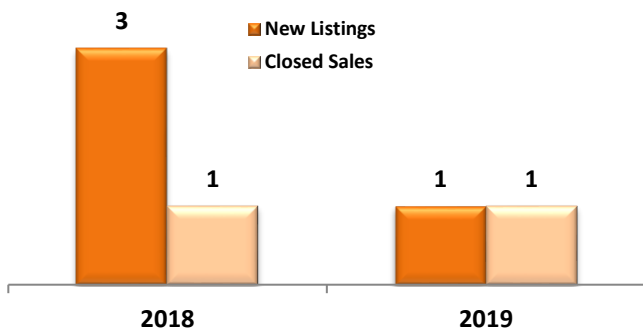
October 2019

Year to Date

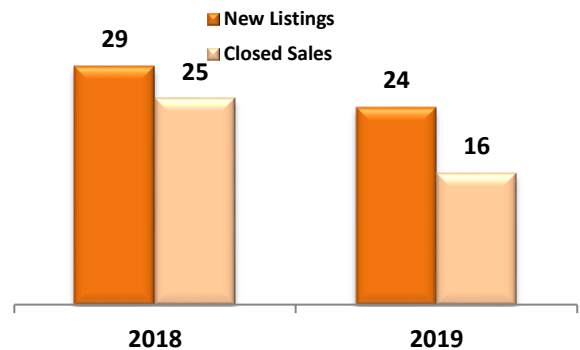
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	3	1	-66.7%	29	24	-17.2%
Closed Sales	1	1	0.0%	25	16	-36.0%
Average Sales Price	\$ 160,000	\$ 167,500	4.7%	\$ 267,264	\$ 408,389	52.8%
Percent of Original Last Price Received at Sale*	101.0%	101.0%	0.0%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	45	36	-20.0%	106	114	7.5%
Total Current Inventory**	5	8	60.0%	.	.	.
Single-Family Detached Inventory	5	8	60.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

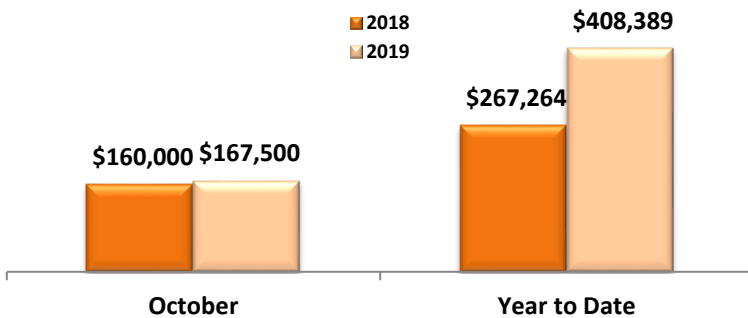
Activity-Most Recent Month



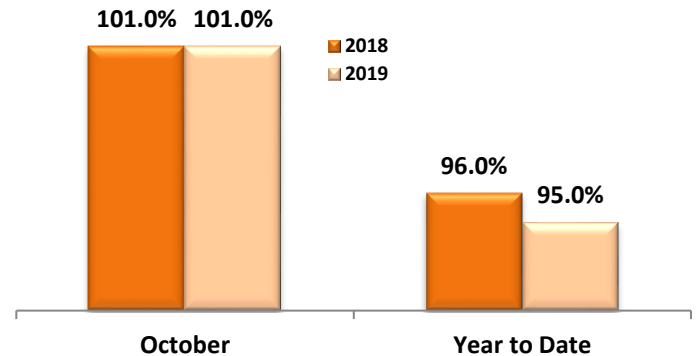
Activity-Year to Date



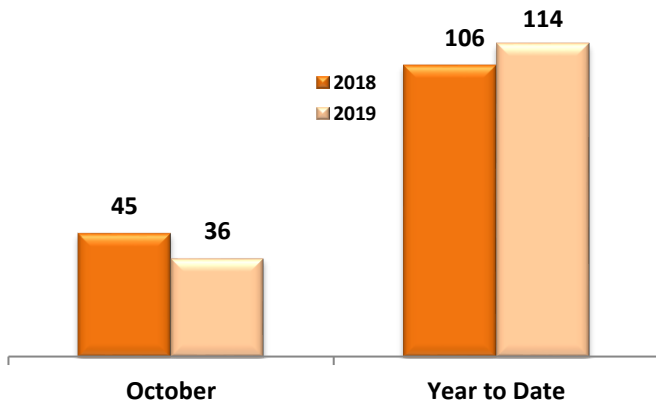
Average Sales Price



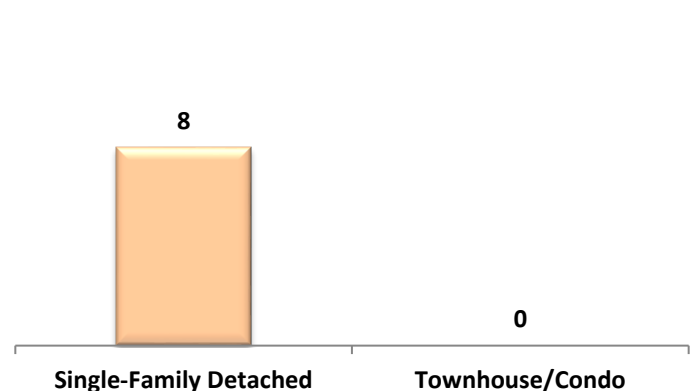
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato and North Mankato

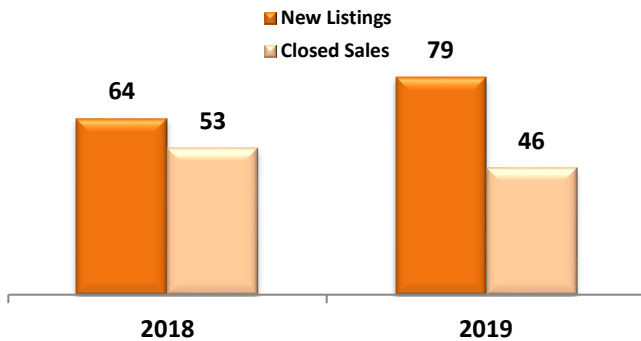
October 2019

Year to Date

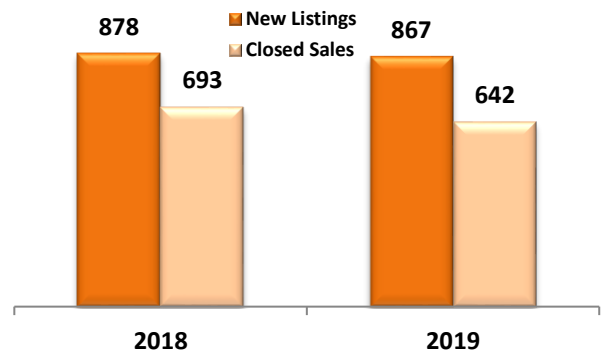
Blue Earth/Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	64	79	23.4%	878	867	-1.3%
Closed Sales	53	46	-13.2%	693	642	-7.4%
Average Sales Price	\$ 245,094	\$ 243,200	-0.8%	\$ 231,037	\$ 248,148	7.4%
Percent of Original List Price Received at Sale*	96.0%	89.0%	-7.3%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	91	89	-2.2%	90	96	6.7%
Total Current Inventory**	173	191	10.4%	.	.	.
Single-Family Detached Inventory	144	159	10.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

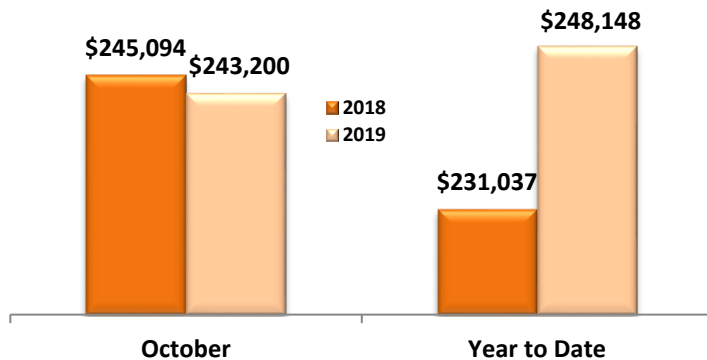
Activity-Most Recent Month



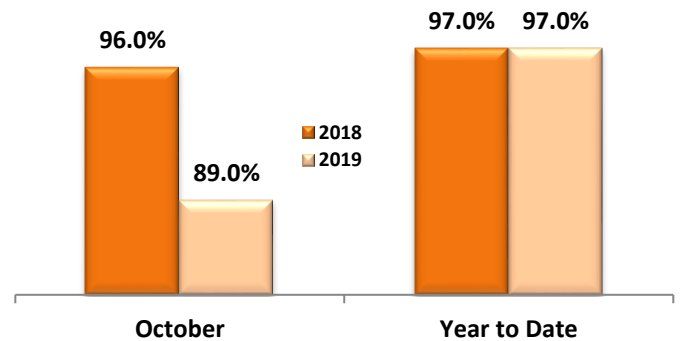
Activity-Year to Date



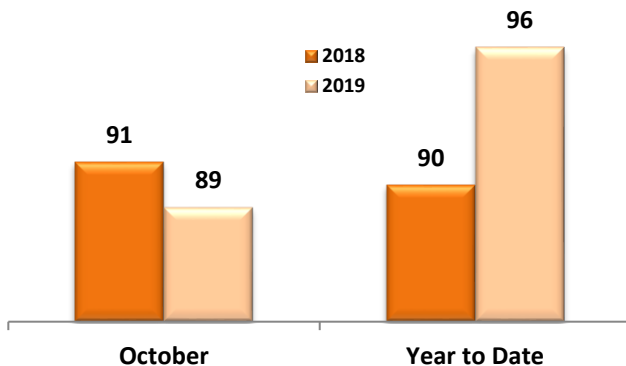
Average Sales Price



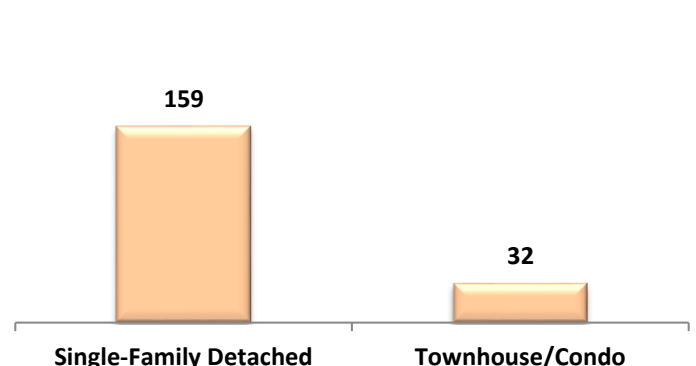
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mapleton/Amboy/Minnesota Lake/Good Thunder

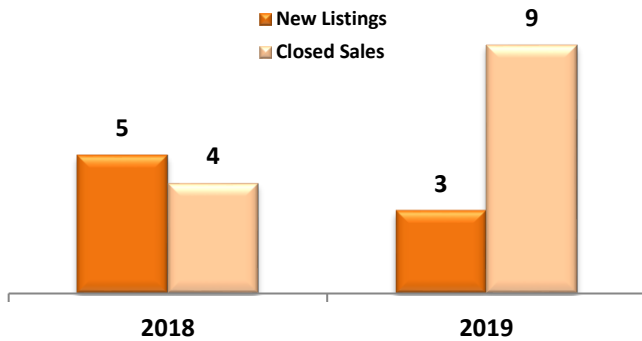
October 2019

Year to Date

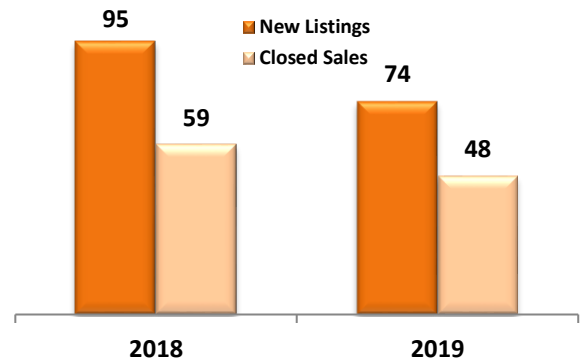
Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	5	3	-40.0%	95	74	-22.1%
Closed Sales	4	9	125.0%	59	48	-18.6%
Average Sales Price	\$ 151,750	\$ 123,655	-18.5%	\$ 120,297	\$ 132,108	9.8%
Percent of Original Last Price Received at Sale*	96.0%	99.0%	3.1%	94.0%	94.0%	0.0%
Average Days on Market Until Sale	79	117	48.1%	100	126	26.0%
Total Current Inventory**	25	24	-4.0%	.	.	.
Single-Family Detached Inventory	23	22	-4.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

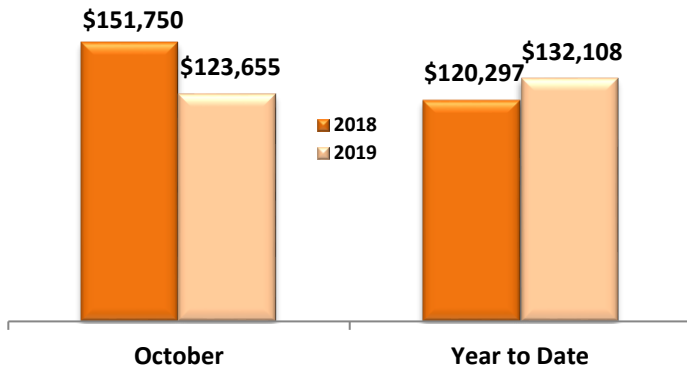
Activity-Most Recent Month



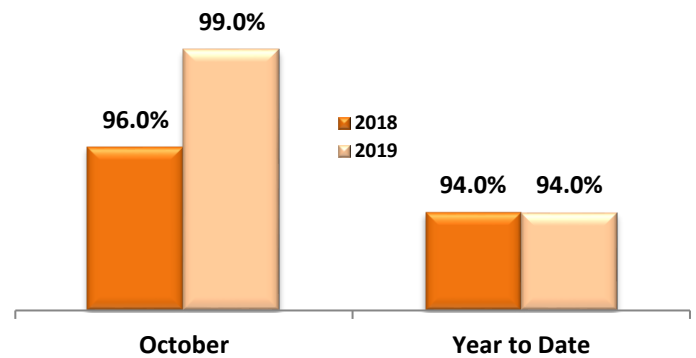
Activity-Year to Date



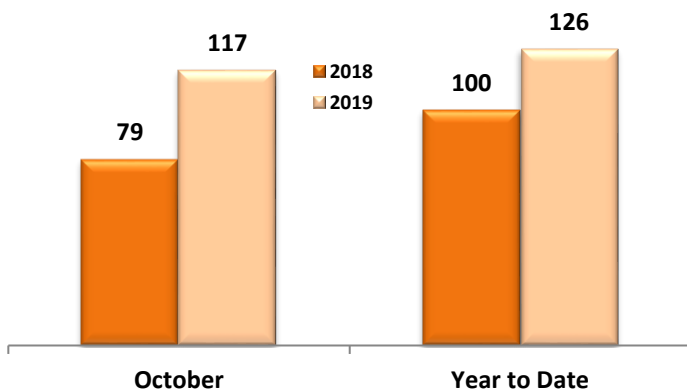
Average Sales Price



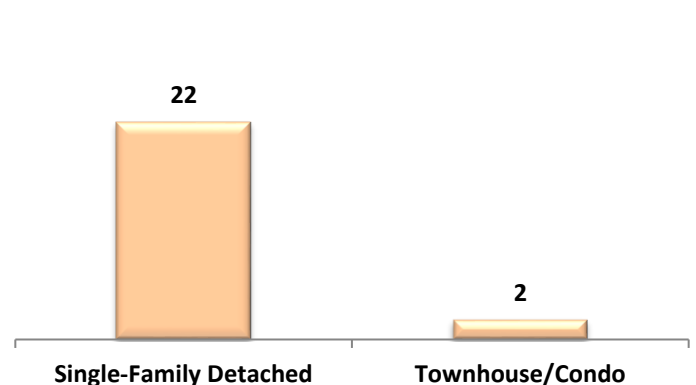
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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New Ulm/Hanska/Lafayette/Courtland

October, 2019

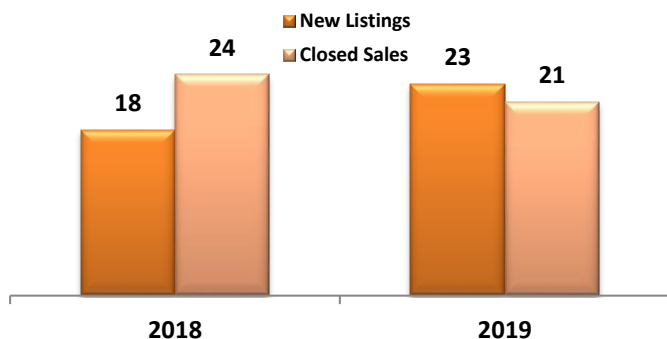
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	18	23	27.8%	247	234	-5.3%
Closed Sales	24	21	-12.5%	217	189	-12.9%
Average Sales Price	\$ 142,529	\$ 177,655	24.6%	\$ 163,327	\$ 175,670	7.6%
Percent of Original Last Price Received at Sale*	95.0%	93.0%	-2.1%	96.0%	97.0%	1.0%
Average Days on Market Until Sale	61	102	67.2%	101	100	-1.0%
Total Current Inventory**	47	56	19.1%	.	.	.
Single-Family Detached Inventory	42	48	14.3%	.	.	.

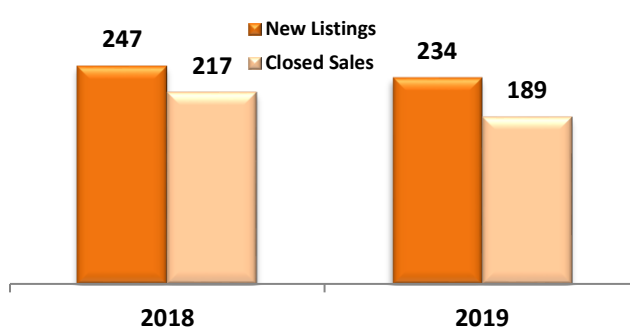
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

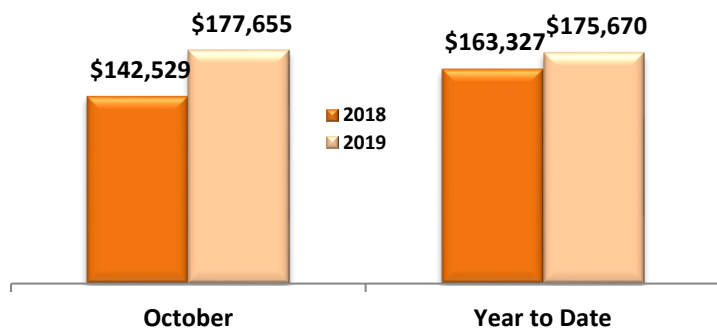
Activity-Most Recent Month



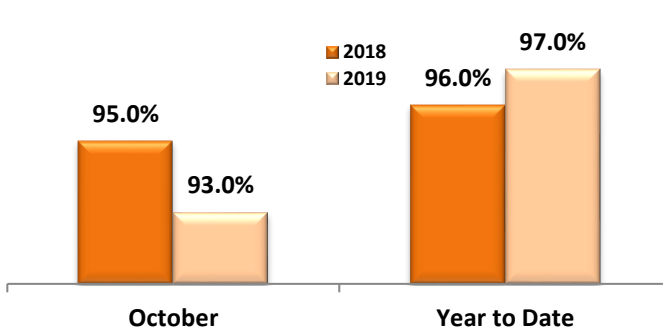
Activity-Year to Date



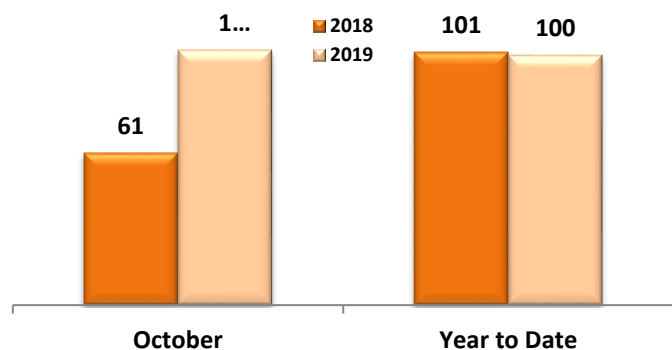
Average Sales Price



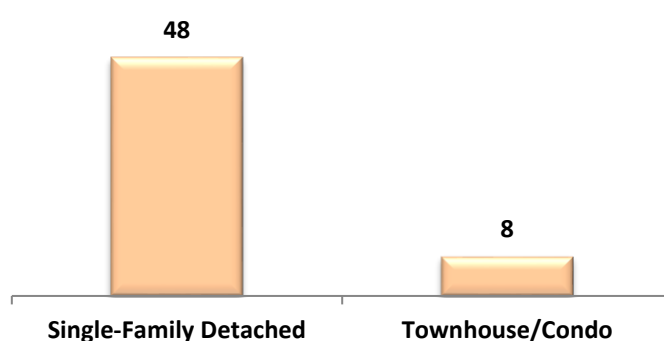
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

October, 2019

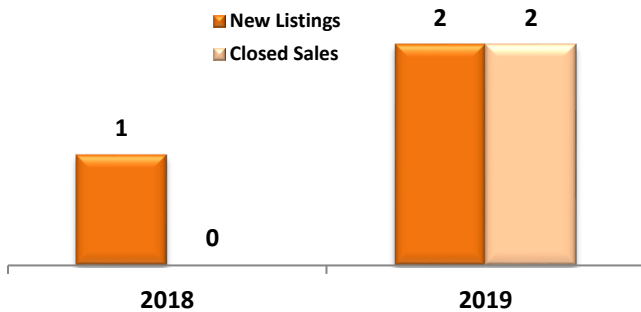
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

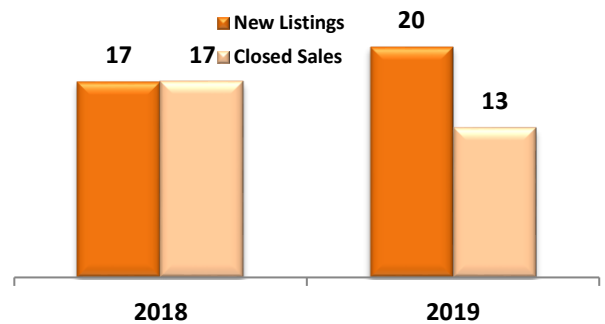
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	1	2	100.0%	17	20	17.6%
Closed Sales	0	2	#DIV/0!	17	13	-23.5%
Average Sales Price	n/a	\$163,950	#VALUE!	\$162,462	\$158,346	-2.5%
Percent of Original Last Price Received at Sale*	n/a	100.0%	#VALUE!	94.0%	95.0%	1.1%
Average Days on Market Until Sale	n/a	49	#VALUE!	89	94	5.6%
Total Current Inventory**	2	4	100.0%	.	.	.
Single-Family Detached Inventory	2	4	100.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

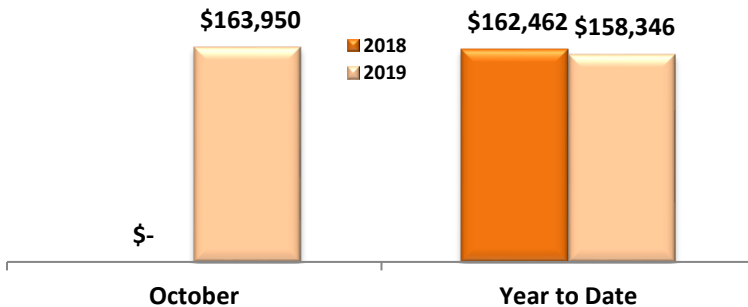
Activity-Most Recent Month



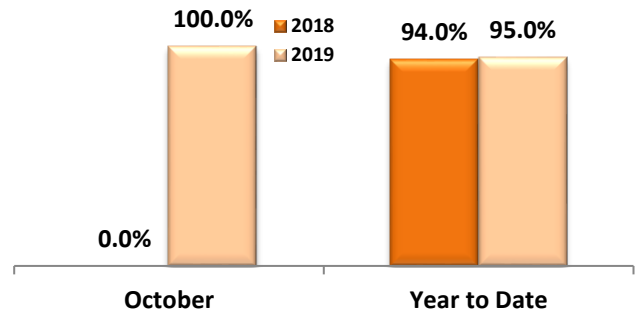
Activity-Year to Date



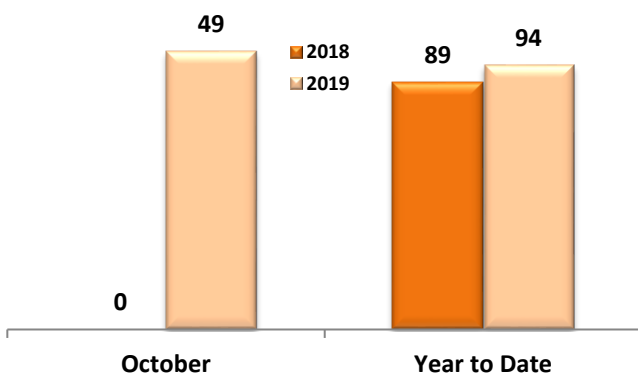
Average Sales Price



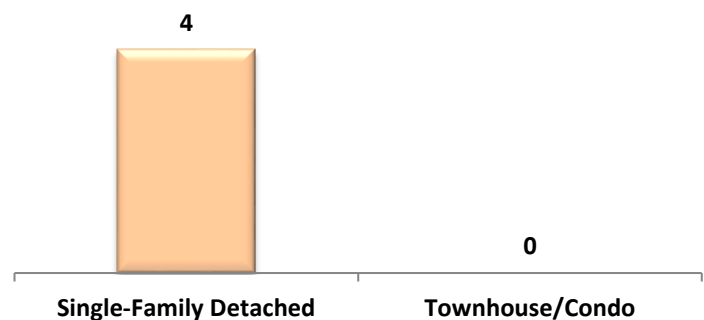
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Rural Mankato and North Mankato

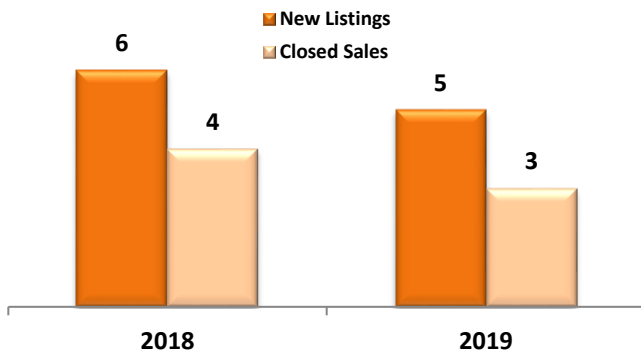
October, 2019

Year to Date

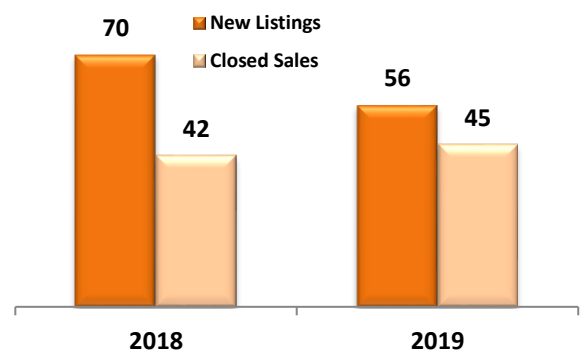
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	6	5	-16.7%	70	56	-20.0%
Closed Sales	4	3	-25.0%	42	45	7.1%
Average Sales Price	\$ 449,000	\$ 211,733	-52.8%	\$ 331,160	\$ 320,491	-3.2%
Percent of Original Last Price Received at Sale*	94.0%	98.0%	4.3%	95.0%	94.0%	-1.1%
Average Days on Market Until Sale	115	55	-52.2%	124	134	8.1%
Total Current Inventory**	21	13	-38.1%	.	.	.
Single-Family Detached Inventory	19	12	-36.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

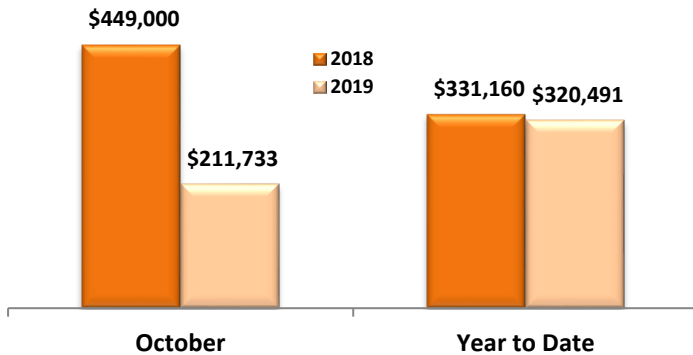
Activity-Most Recent Month



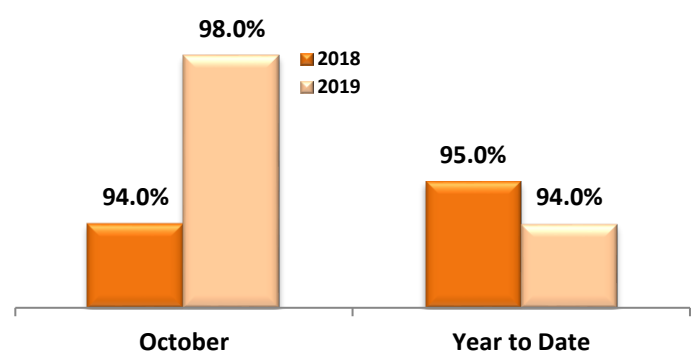
Activity-Year to Date



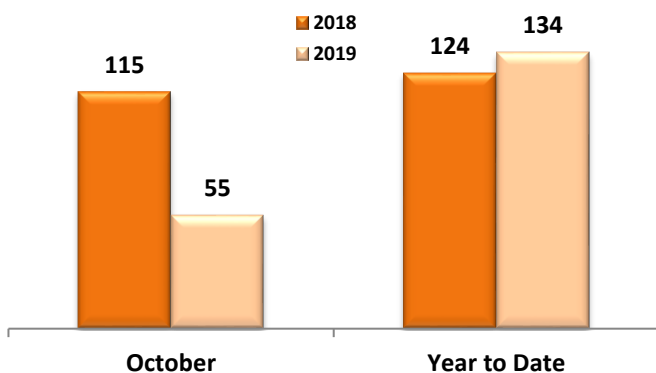
Average Sales Price



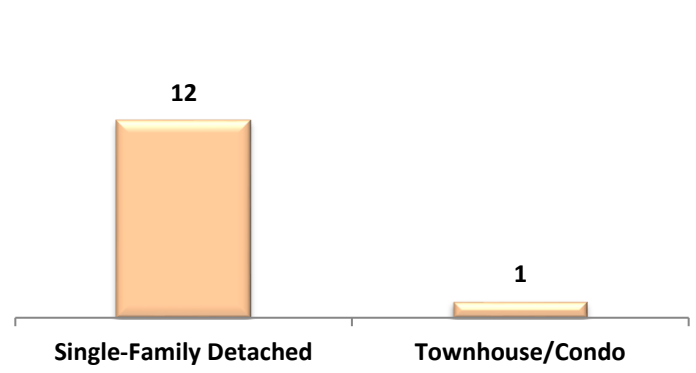
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Sleepy Eye/Comfrey

October, 2019

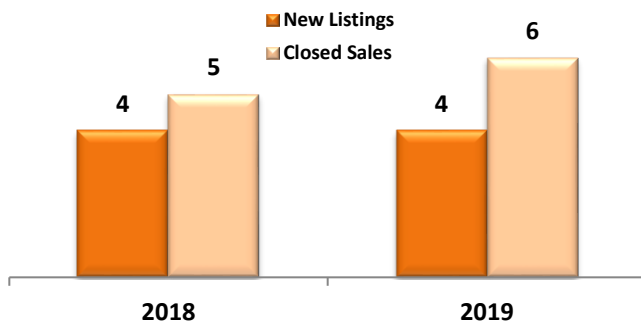
Year to Date

Brown County, MN	2018	2019	Change	2018	2019	Change
New Listings	4	4	0.0%	42	60	42.9%
Closed Sales	5	6	20.0%	43	38	-11.6%
Average Sales Price	\$ 115,180	\$ 116,075	0.8%	\$ 106,677	\$ 116,406	9.1%
Percent of Original Last Price Received at Sale*	76.0%	96.0%	26.3%	89.0%	92.0%	3.4%
Average Days on Market Until Sale	87	73	-16.1%	144	90	-37.5%
Total Current Inventory**	12	21	75.0%	.	.	.
Single-Family Detached Inventory	11	21	90.9%	.	.	.

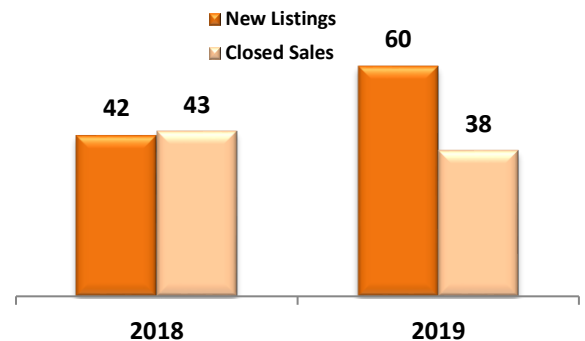
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

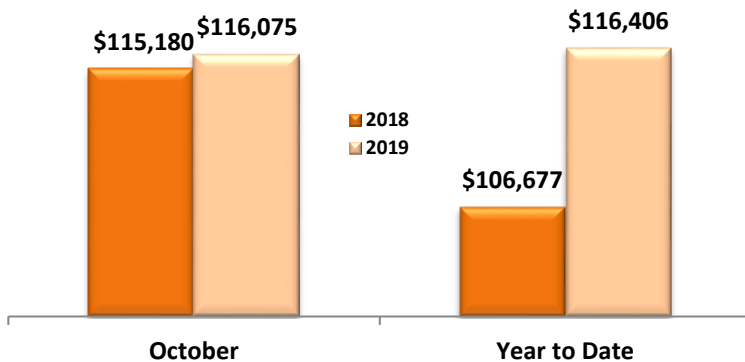
Activity-Most Recent Month



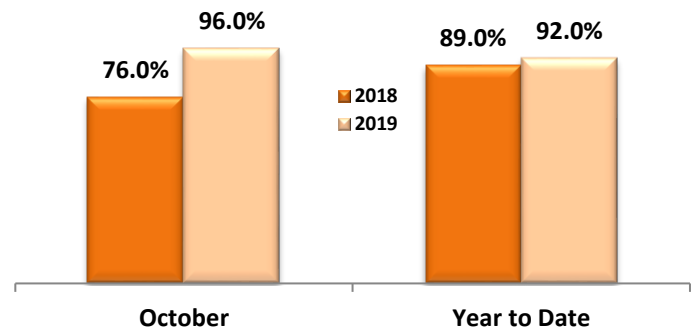
Activity-Year to Date



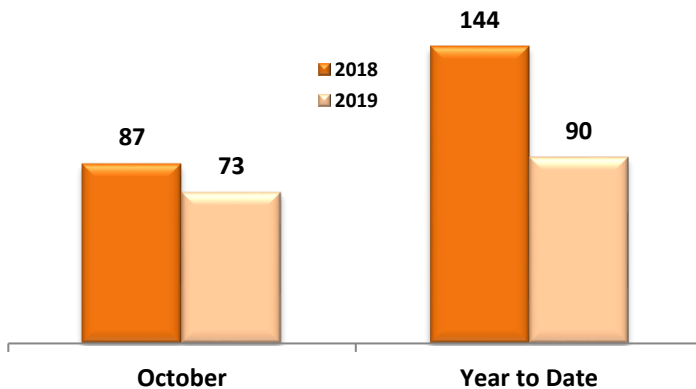
Average Sales Price



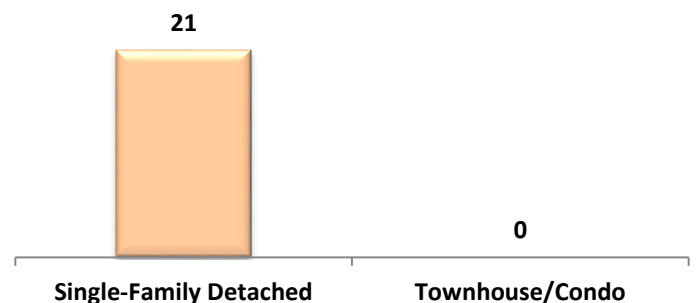
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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REALTOR® Association of Southern Minnesota Multiple Listing Service.

Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

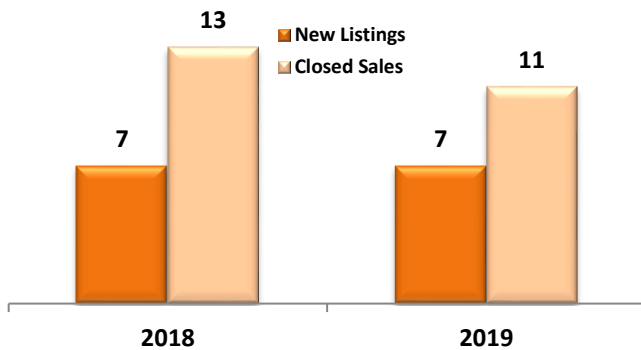
October, 2019 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

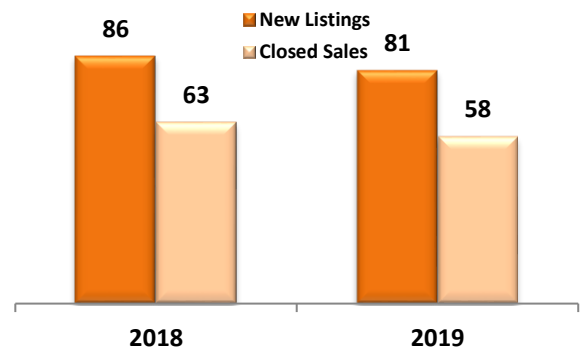
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	7	7	0.0%	86	81	-5.8%
Closed Sales	13	11	-15.4%	63	58	-7.9%
Average Sales Price	\$ 172,415	\$ 181,727	5.4%	\$ 165,089	\$ 164,942	-0.1%
Percent of Original Last Price Received at Sale*	98.0%	92.0%	-6.1%	98.0%	96.0%	-2.0%
Average Days on Market Until Sale	55	100	81.8%	73	89	21.9%
Total Current Inventory**	13	15	15.4%	.	.	.
Single-Family Detached Inventory	13	12	-7.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

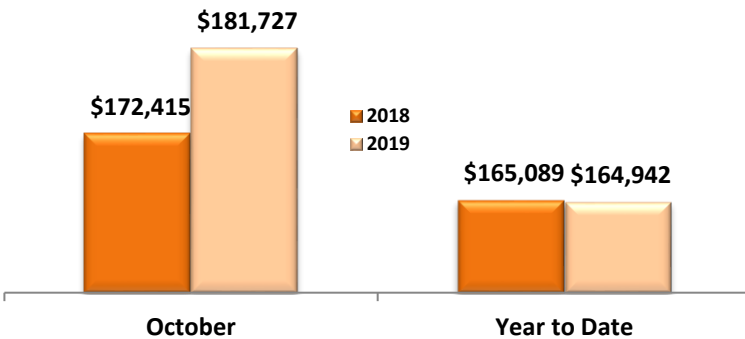
Activity-Most Recent Month



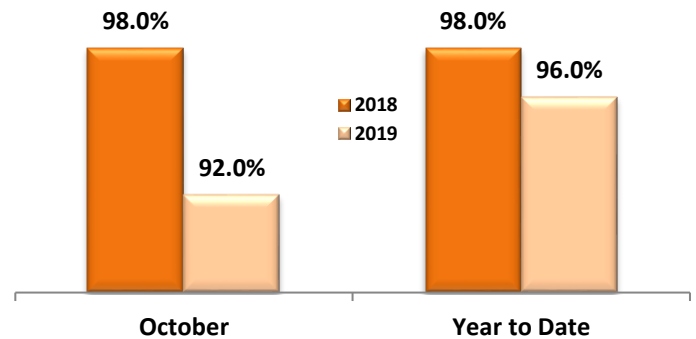
Activity-Year to Date



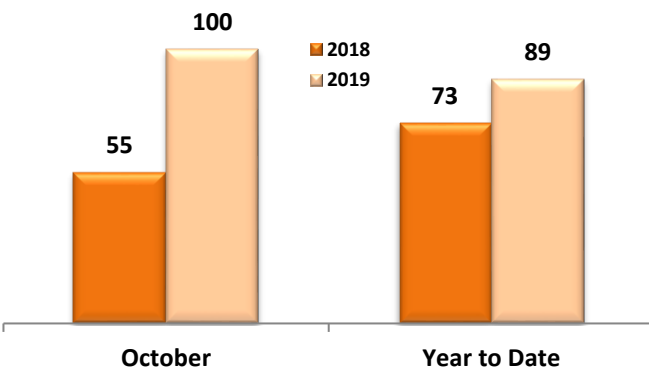
Average Sales Price



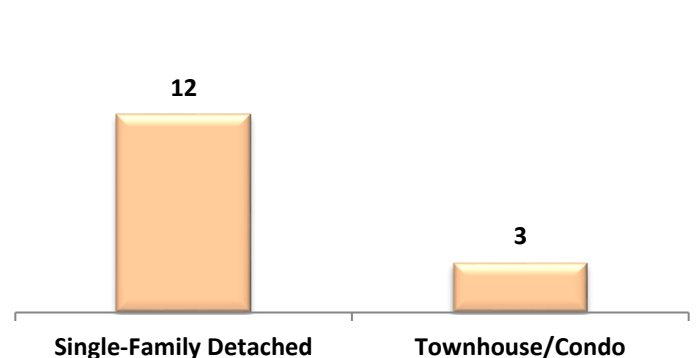
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

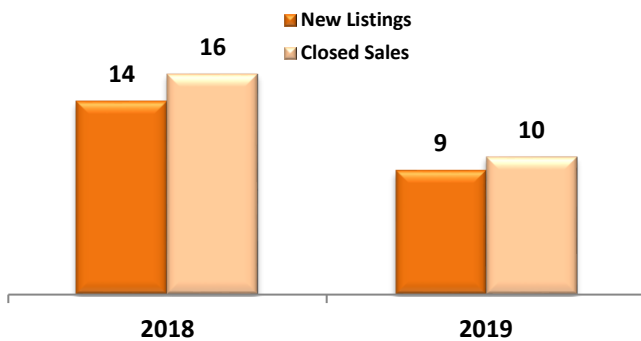
October, 2019

Year to Date

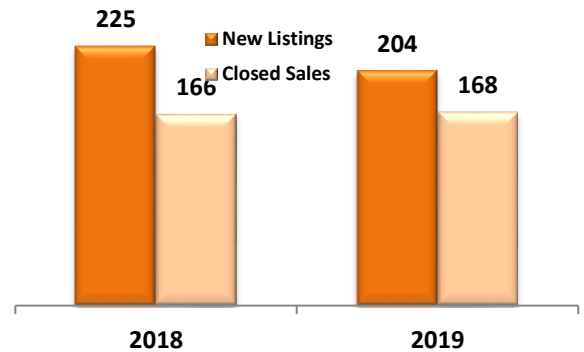
Multiple Counties, MN	2018	2019	Change	2018	2019	Change
New Listings	14	9	-35.7%	225	204	-9.3%
Closed Sales	16	10	-37.5%	166	168	1.2%
Average Sales Price	\$ 223,039	\$ 227,630	2.1%	\$ 216,209	\$ 224,037	3.6%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	51	82	60.8%	87	101	16.1%
Total Current Inventory**	57	42	-26.3%	.	.	.
Single-Family Detached Inventory	52	39	-25.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

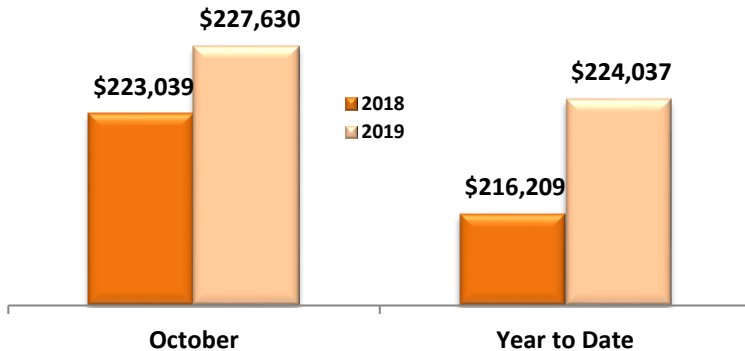
Activity-Most Recent Month



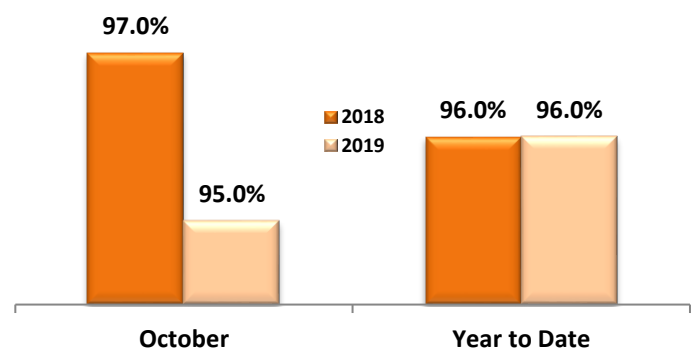
Activity-Year to Date



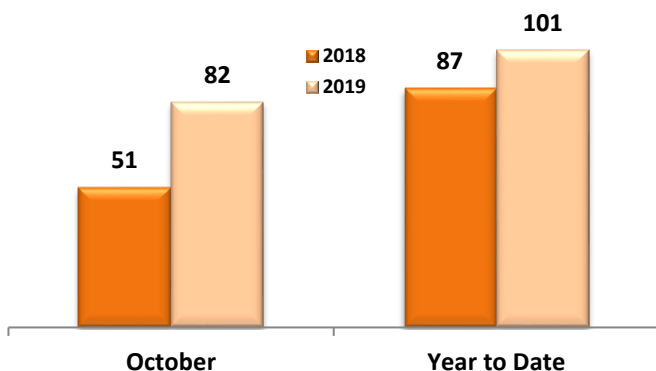
Average Sales Price



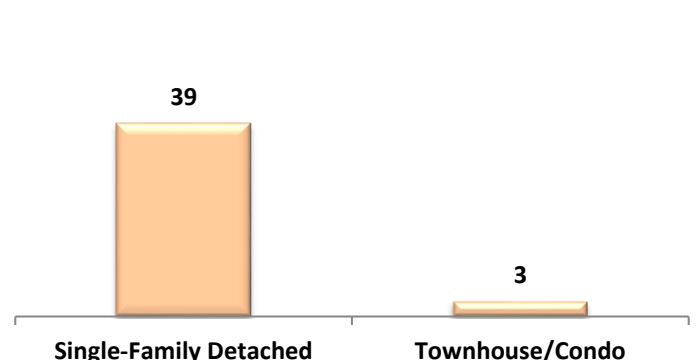
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

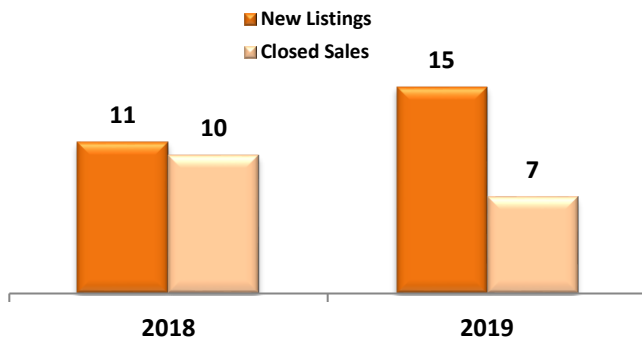
October, 2019

Year to Date

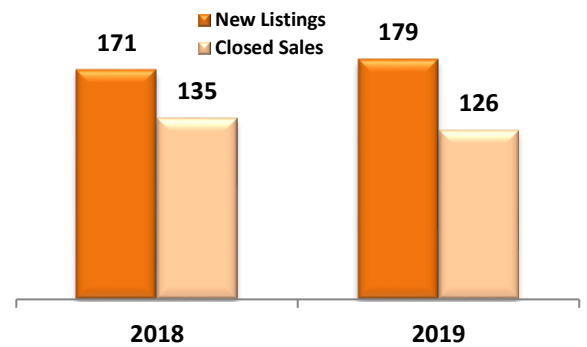
Nicollet County, MN	2018	2019	Change	2018	2019	Change
New Listings	11	15	36.4%	171	179	4.7%
Closed Sales	10	7	-30.0%	135	126	-6.7%
Average Sales Price	\$ 250,700	\$ 323,842	29.2%	\$ 260,781	\$ 289,676	11.1%
Percent of Original Last Price Received at Sale*	97.0%	95.0%	-2.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	73	202	176.7%	89	99	11.2%
Total Current Inventory**	44	47	6.8%	.	.	.
Single-Family Detached Inventory	27	44	63.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

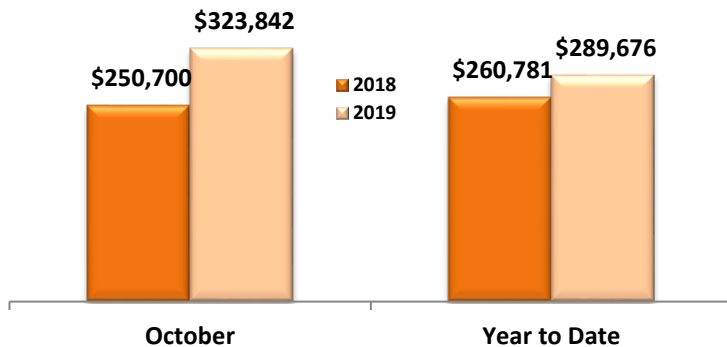
Activity-Most Recent Month



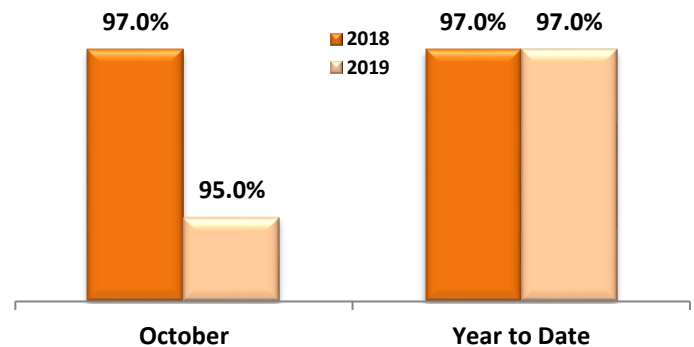
Activity-Year to Date



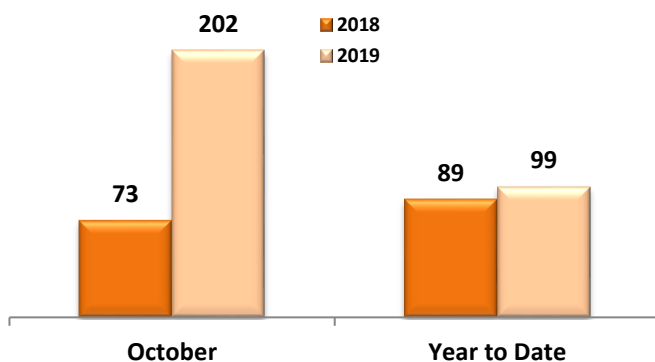
Average Sales Price



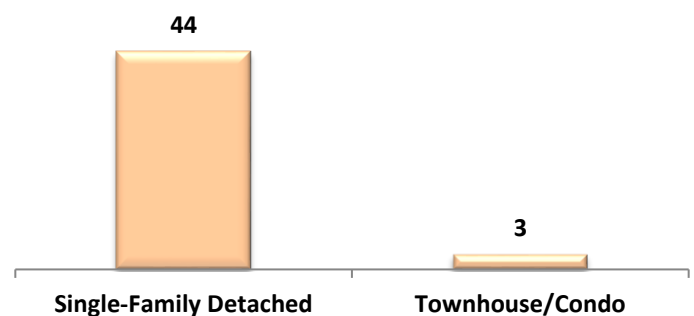
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

October 2019

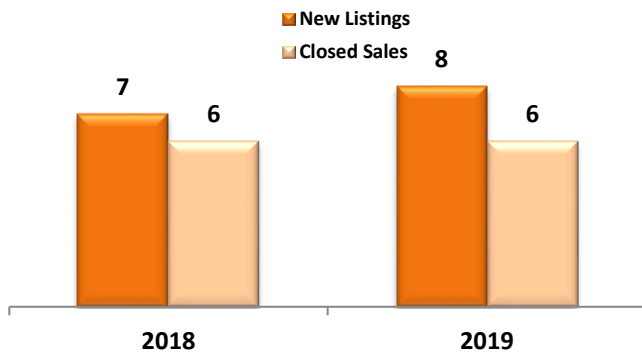
Year to Date

Blue Earth County, MN	2018	2019	Change	2018	2019	Change
New Listings	7	8	14.3%	79	61	-22.8%
Closed Sales	6	6	0.0%	60	47	-21.7%
Average Sales Price	\$ 206,833	\$ 170,051	-17.8%	\$ 171,816	\$ 206,932	20.4%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	97.0%	96.0%	-1.0%
Average Days on Market Until Sale	61	57	-6.6%	66	85	28.8%
Total Current Inventory**	12	11	-8.3%	.	.	.
Single-Family Detached Inventory	12	11	-8.3%	.	.	.

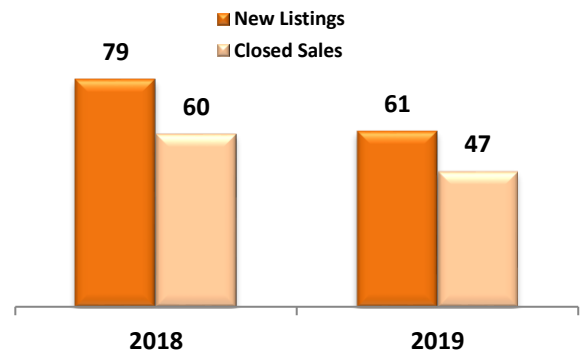
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

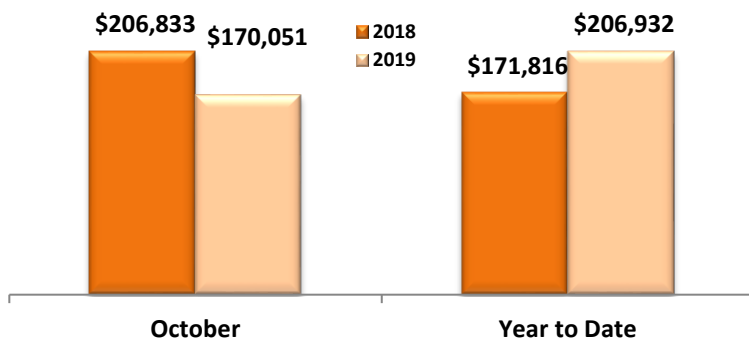
Activity-Most Recent Month



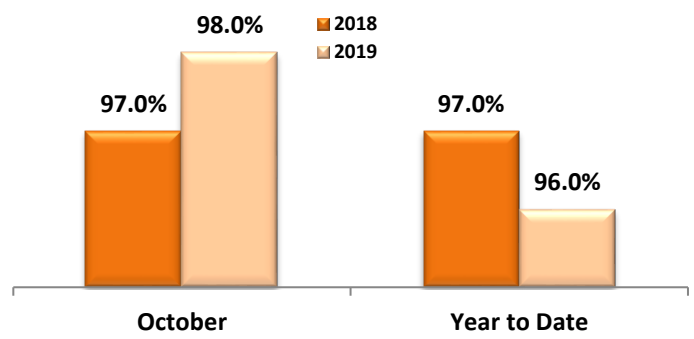
Activity-Year to Date



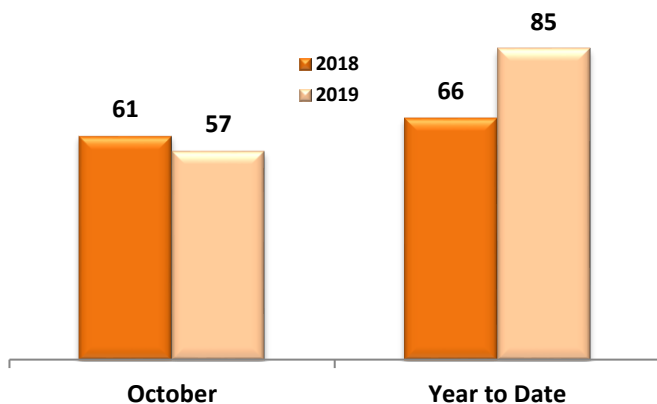
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

