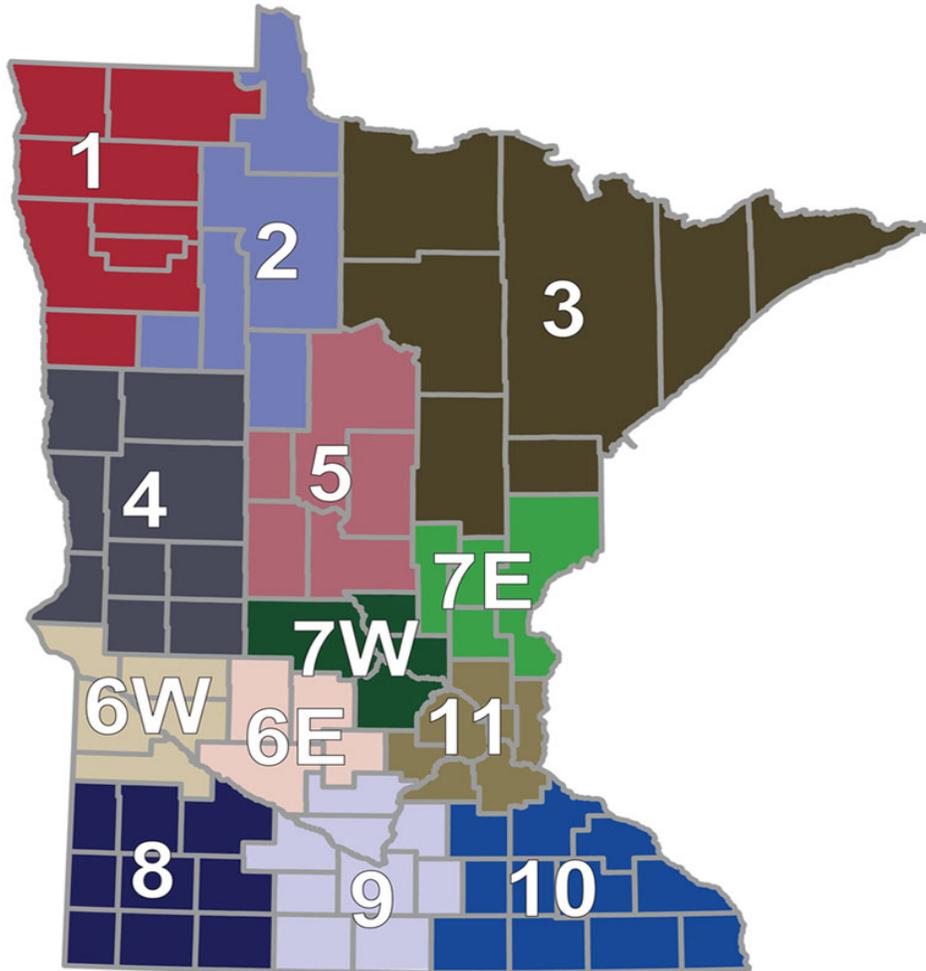
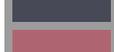


Minnesota Regional Development Organizations



- | | | | |
|---|------------------------------------|---|----------------------------------|
|  | 1 - Northwest Region |  | 7E - East Central Region |
|  | 2 - Headwaters Region |  | 7W - Central Region |
|  | 3 - Arrowhead Region |  | 8 - Southwest Region |
|  | 4 - West Central Region |  | 9 - South Central Region |
|  | 5 - North Central Region |  | 10 - Southeast Region |
|  | 6E - Southwest Central Region |  | 11 - 7-County Twin Cities Region |
|  | 6W - Upper Minnesota Valley Region | | |

Local Market Update for January 2026

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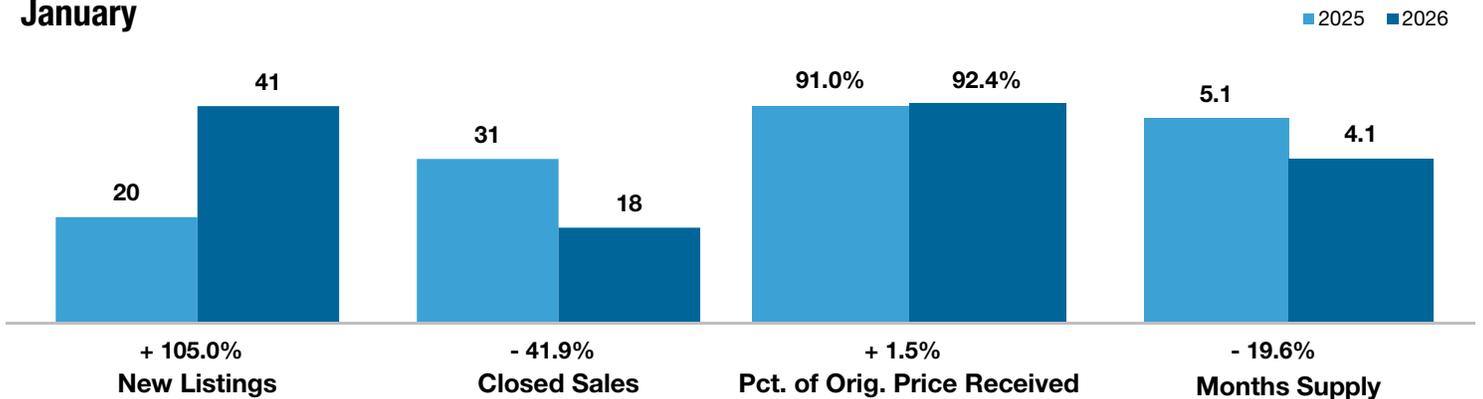


1 – Northwest Region

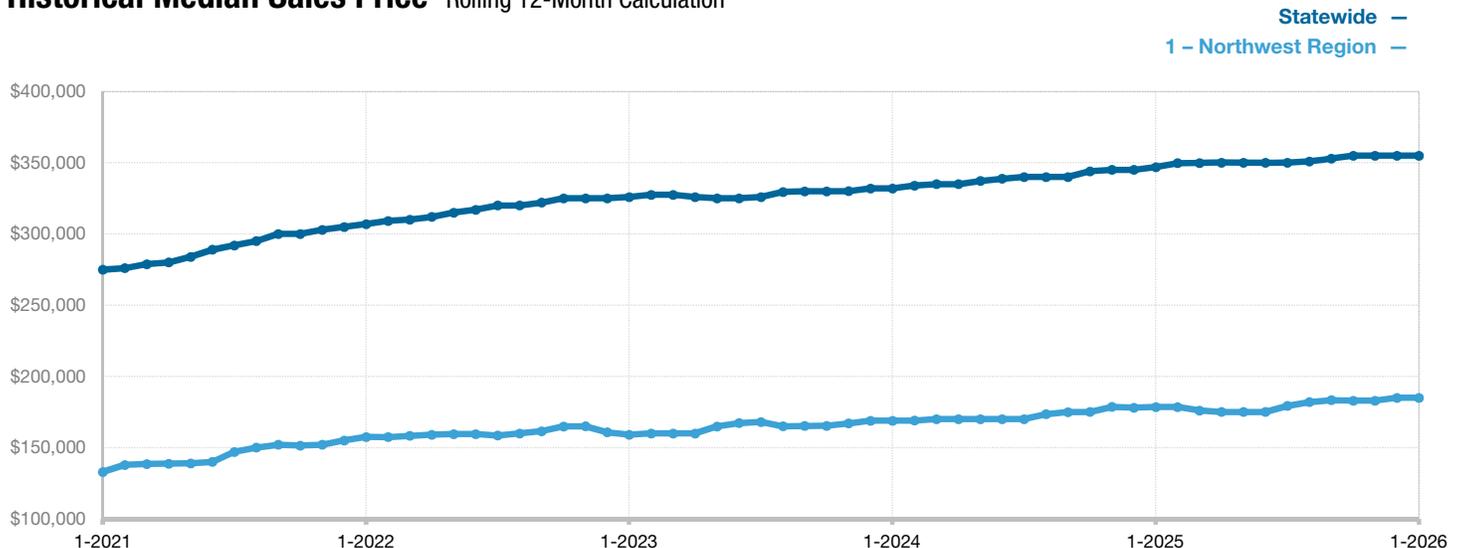
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	20	41	+ 105.0%	20	41	+ 105.0%
Pending Sales	32	32	0.0%	32	32	0.0%
Closed Sales	31	18	- 41.9%	31	18	- 41.9%
Median Sales Price*	\$214,500	\$199,500	- 7.0%	\$214,500	\$199,500	- 7.0%
Percent of Original List Price Received*	91.0%	92.4%	+ 1.5%	91.0%	92.4%	+ 1.5%
Days on Market Until Sale	76	129	+ 69.7%	76	129	+ 69.7%
Months Supply of Inventory	5.1	4.1	- 19.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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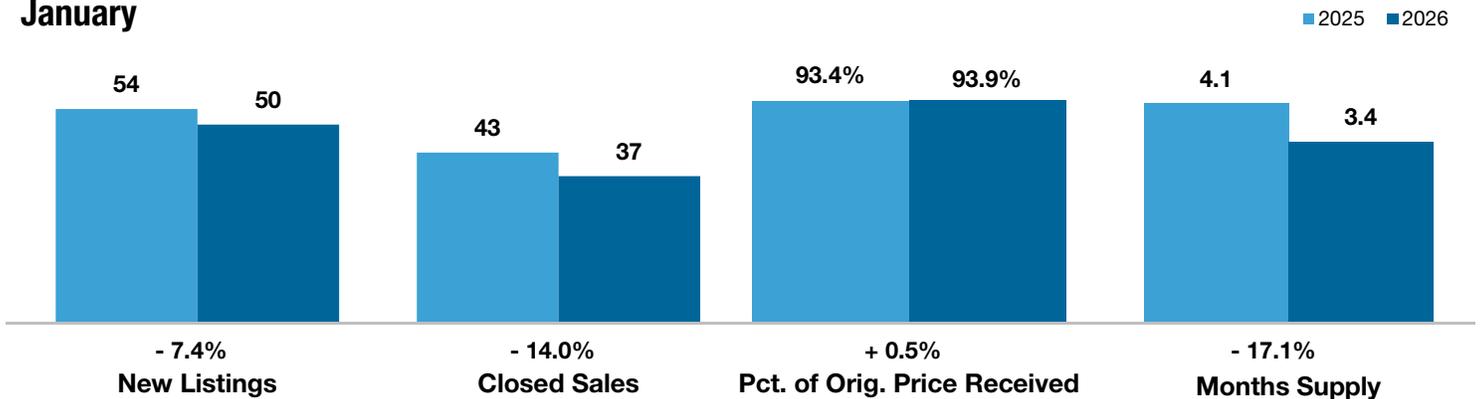


2 – Headwaters Region

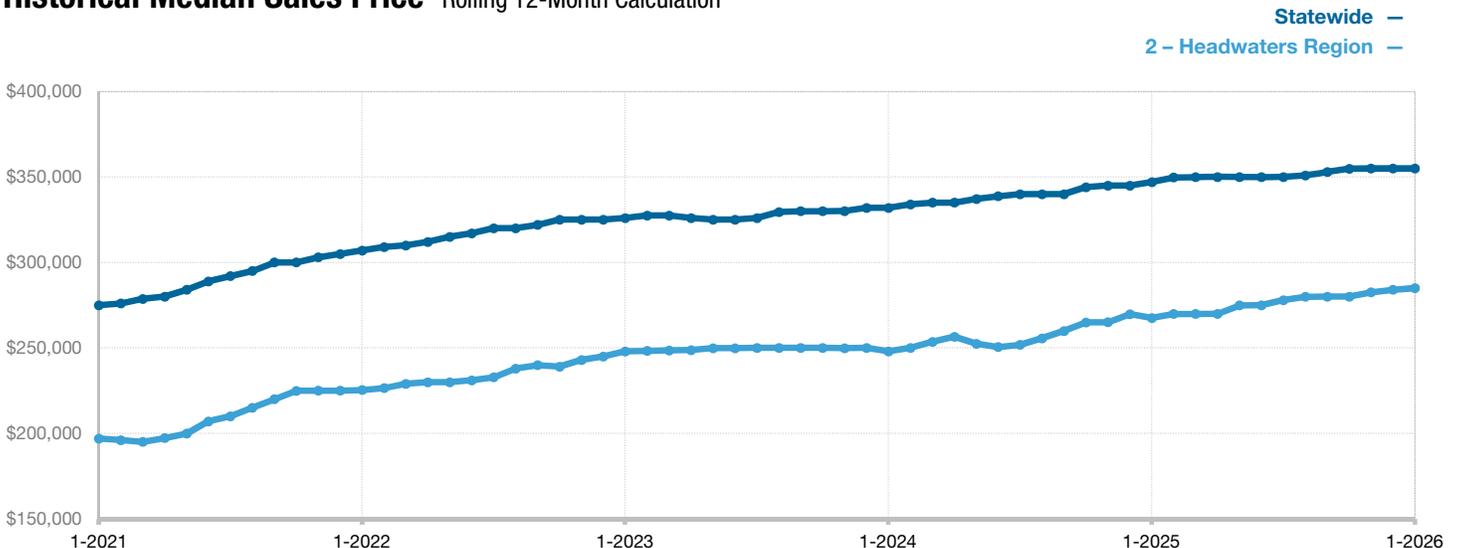
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	54	50	- 7.4%	54	50	- 7.4%
Pending Sales	47	49	+ 4.3%	47	49	+ 4.3%
Closed Sales	43	37	- 14.0%	43	37	- 14.0%
Median Sales Price*	\$202,114	\$260,000	+ 28.6%	\$202,114	\$260,000	+ 28.6%
Percent of Original List Price Received*	93.4%	93.9%	+ 0.5%	93.4%	93.9%	+ 0.5%
Days on Market Until Sale	93	86	- 7.5%	93	86	- 7.5%
Months Supply of Inventory	4.1	3.4	- 17.1%	--	--	--

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January



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Local Market Update for January 2026

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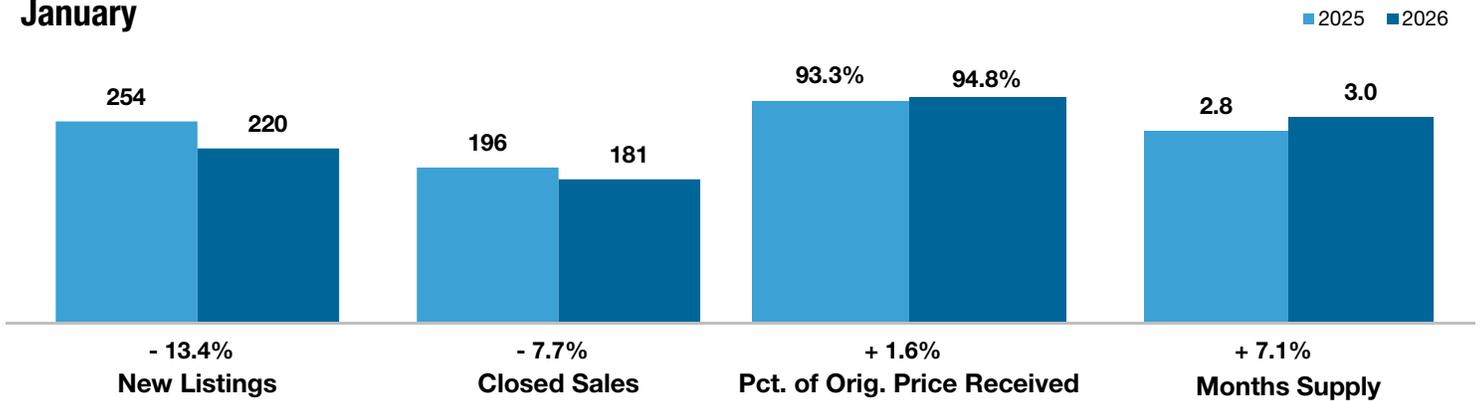


3 – Arrowhead Region

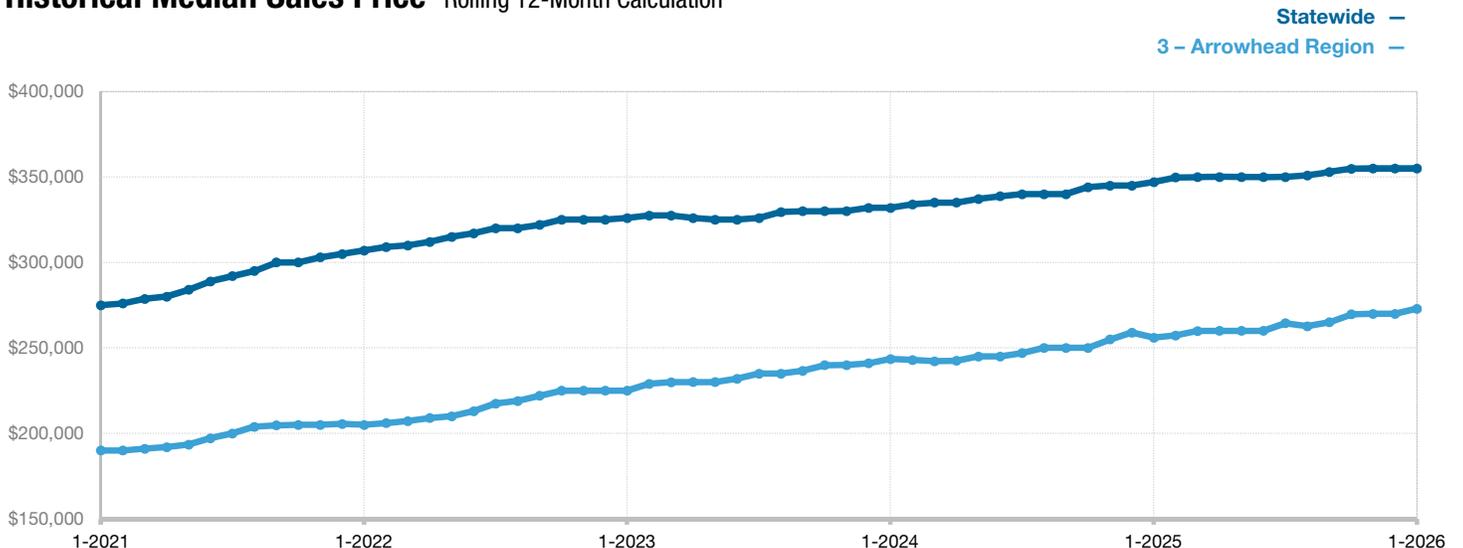
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	254	220	- 13.4%	254	220	- 13.4%
Pending Sales	183	149	- 18.6%	183	149	- 18.6%
Closed Sales	196	181	- 7.7%	196	181	- 7.7%
Median Sales Price*	\$210,000	\$237,500	+ 13.1%	\$210,000	\$237,500	+ 13.1%
Percent of Original List Price Received*	93.3%	94.8%	+ 1.6%	93.3%	94.8%	+ 1.6%
Days on Market Until Sale	57	63	+ 10.5%	57	63	+ 10.5%
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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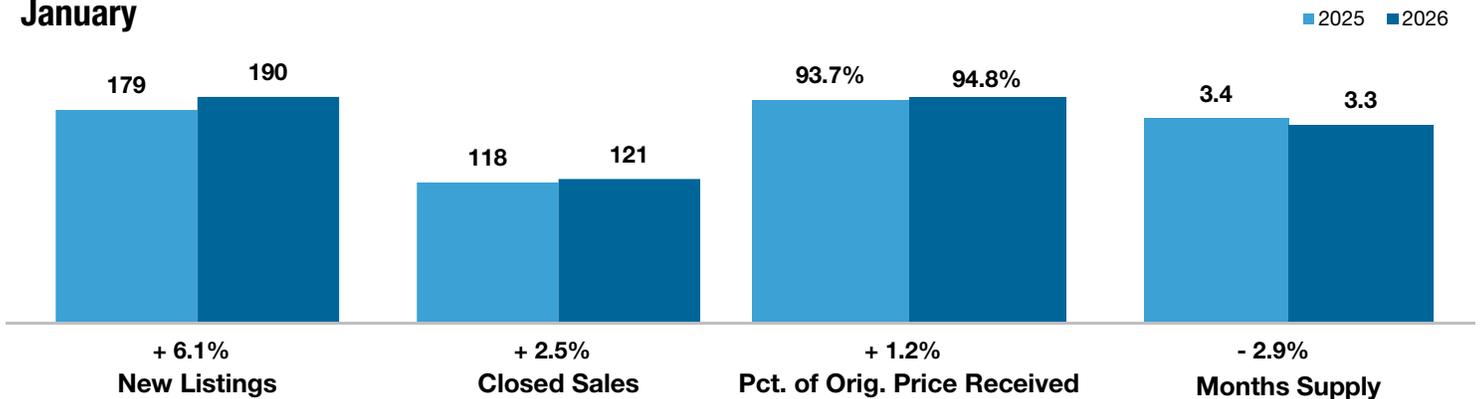


4 – West Central Region

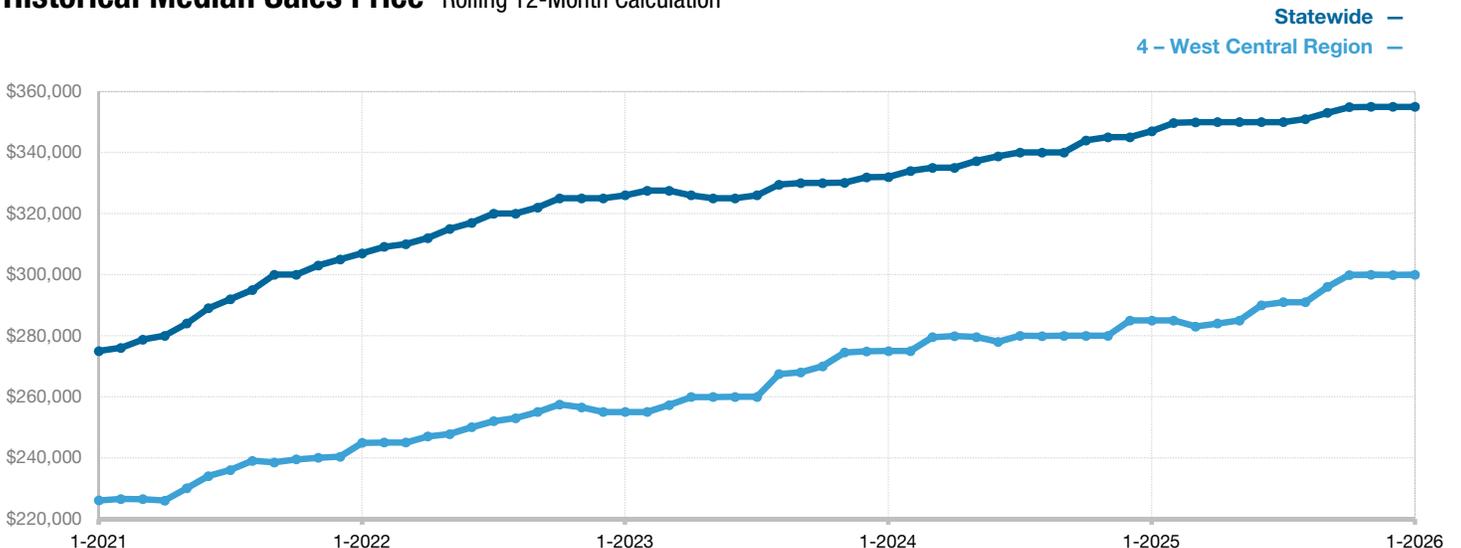
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	179	190	+ 6.1%	179	190	+ 6.1%
Pending Sales	135	133	- 1.5%	135	133	- 1.5%
Closed Sales	118	121	+ 2.5%	118	121	+ 2.5%
Median Sales Price*	\$258,775	\$295,000	+ 14.0%	\$258,775	\$295,000	+ 14.0%
Percent of Original List Price Received*	93.7%	94.8%	+ 1.2%	93.7%	94.8%	+ 1.2%
Days on Market Until Sale	79	72	- 8.9%	79	72	- 8.9%
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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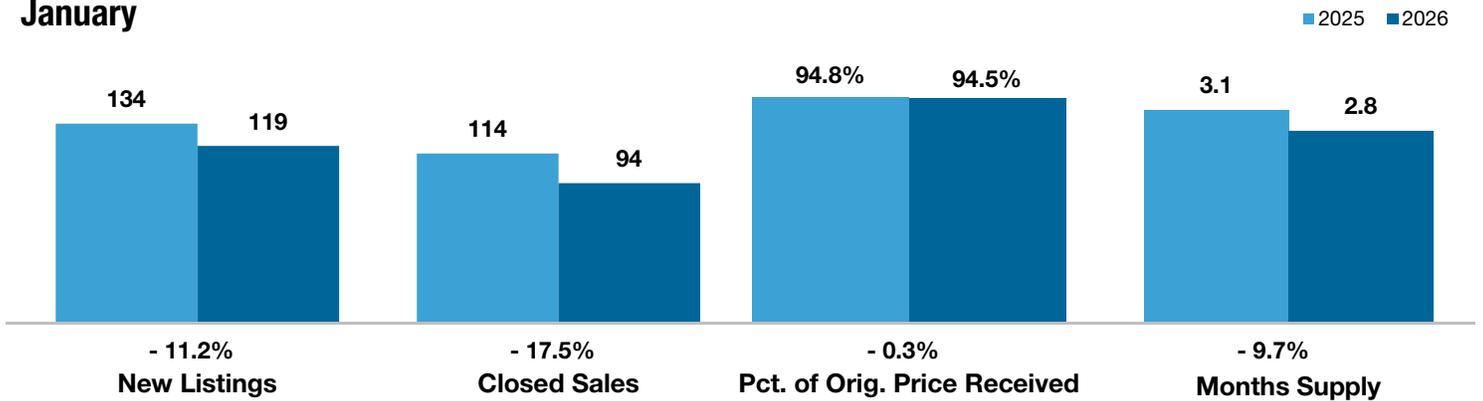


5 – North Central Region

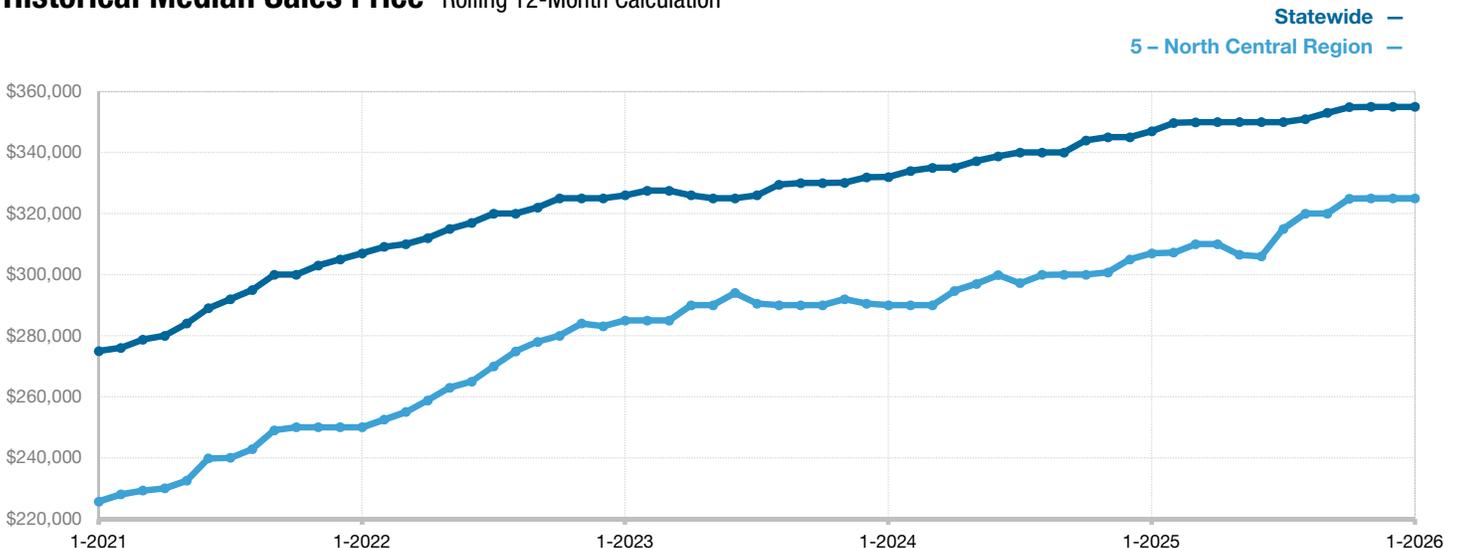
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	134	119	- 11.2%	134	119	- 11.2%
Pending Sales	112	93	- 17.0%	112	93	- 17.0%
Closed Sales	114	94	- 17.5%	114	94	- 17.5%
Median Sales Price*	\$302,000	\$294,900	- 2.4%	\$302,000	\$294,900	- 2.4%
Percent of Original List Price Received*	94.8%	94.5%	- 0.3%	94.8%	94.5%	- 0.3%
Days on Market Until Sale	61	72	+ 18.0%	61	72	+ 18.0%
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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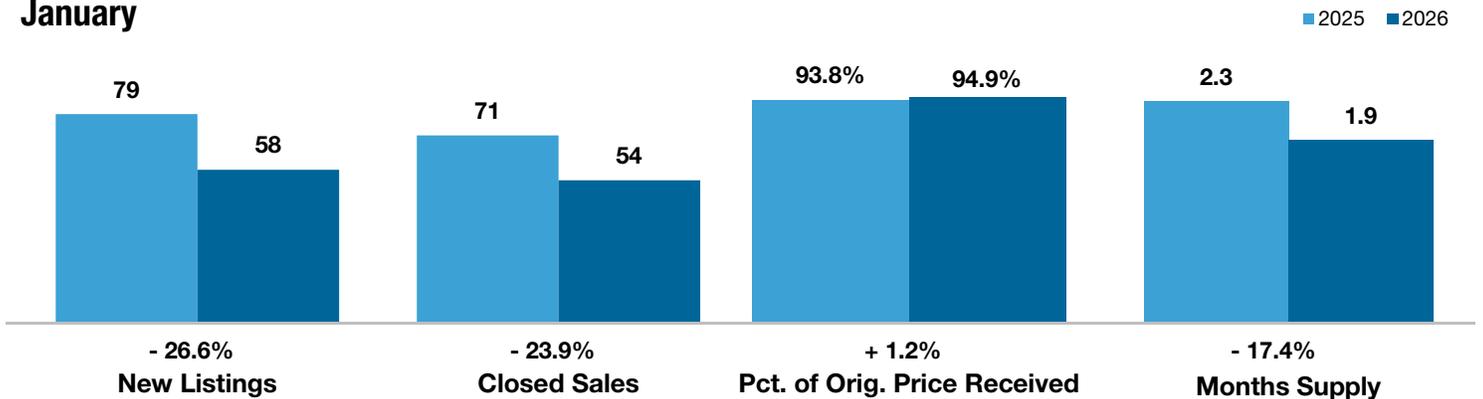


6E – Southwest Central Region

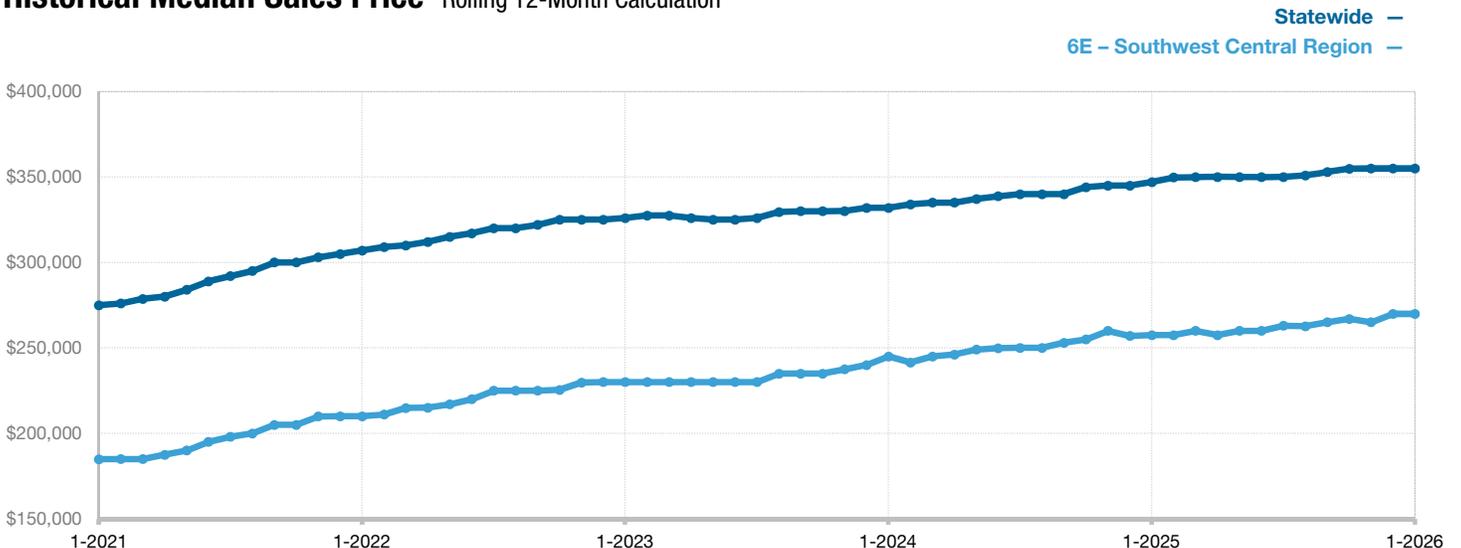
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	79	58	- 26.6%	79	58	- 26.6%
Pending Sales	66	55	- 16.7%	66	55	- 16.7%
Closed Sales	71	54	- 23.9%	71	54	- 23.9%
Median Sales Price*	\$265,000	\$268,950	+ 1.5%	\$265,000	\$268,950	+ 1.5%
Percent of Original List Price Received*	93.8%	94.9%	+ 1.2%	93.8%	94.9%	+ 1.2%
Days on Market Until Sale	60	60	0.0%	60	60	0.0%
Months Supply of Inventory	2.3	1.9	- 17.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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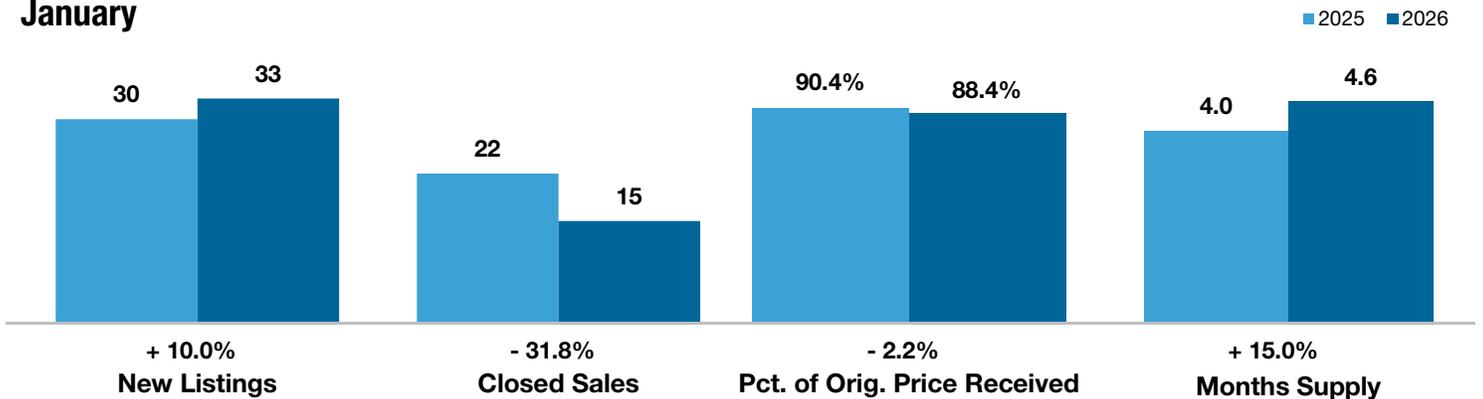


6W – Upper Minnesota Valley Region

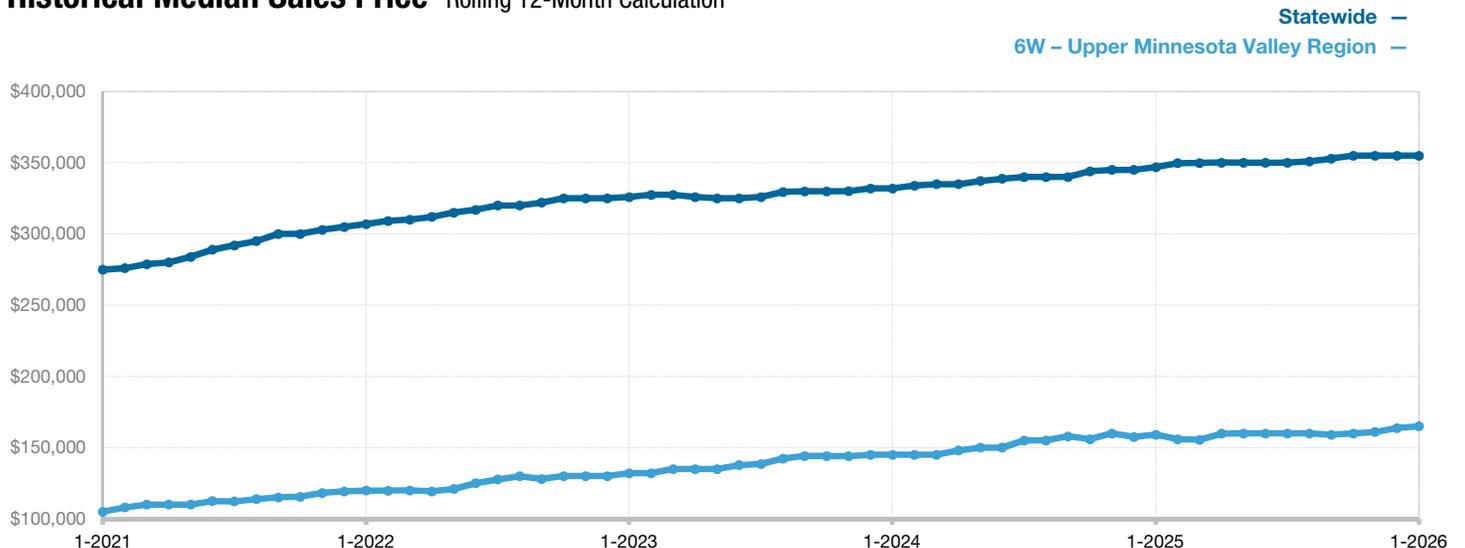
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	30	33	+ 10.0%	30	33	+ 10.0%
Pending Sales	24	17	- 29.2%	24	17	- 29.2%
Closed Sales	22	15	- 31.8%	22	15	- 31.8%
Median Sales Price*	\$145,000	\$180,000	+ 24.1%	\$145,000	\$180,000	+ 24.1%
Percent of Original List Price Received*	90.4%	88.4%	- 2.2%	90.4%	88.4%	- 2.2%
Days on Market Until Sale	63	123	+ 95.2%	63	123	+ 95.2%
Months Supply of Inventory	4.0	4.6	+ 15.0%	--	--	--

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January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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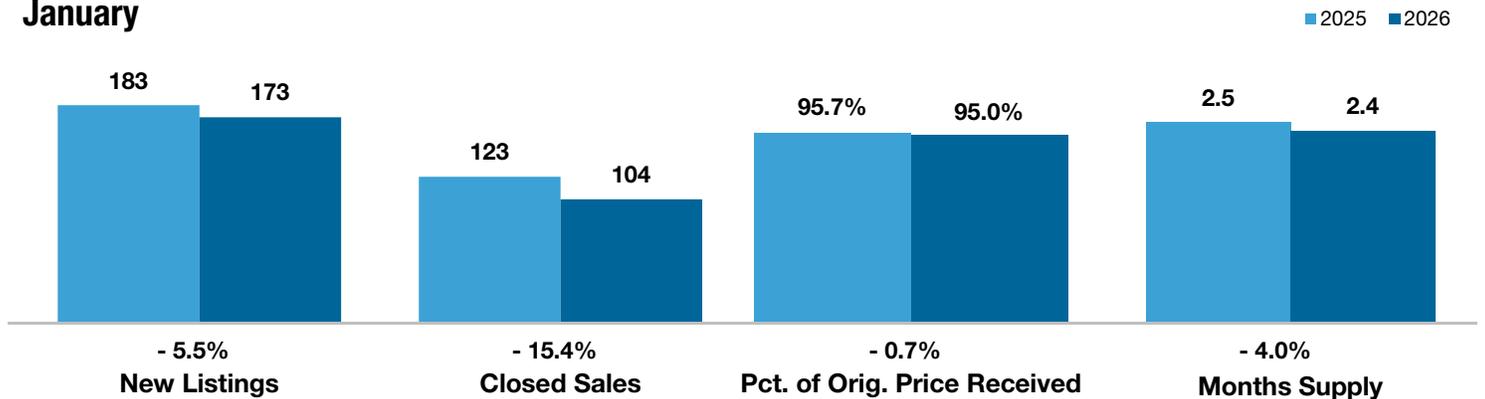


7E – East Central Region

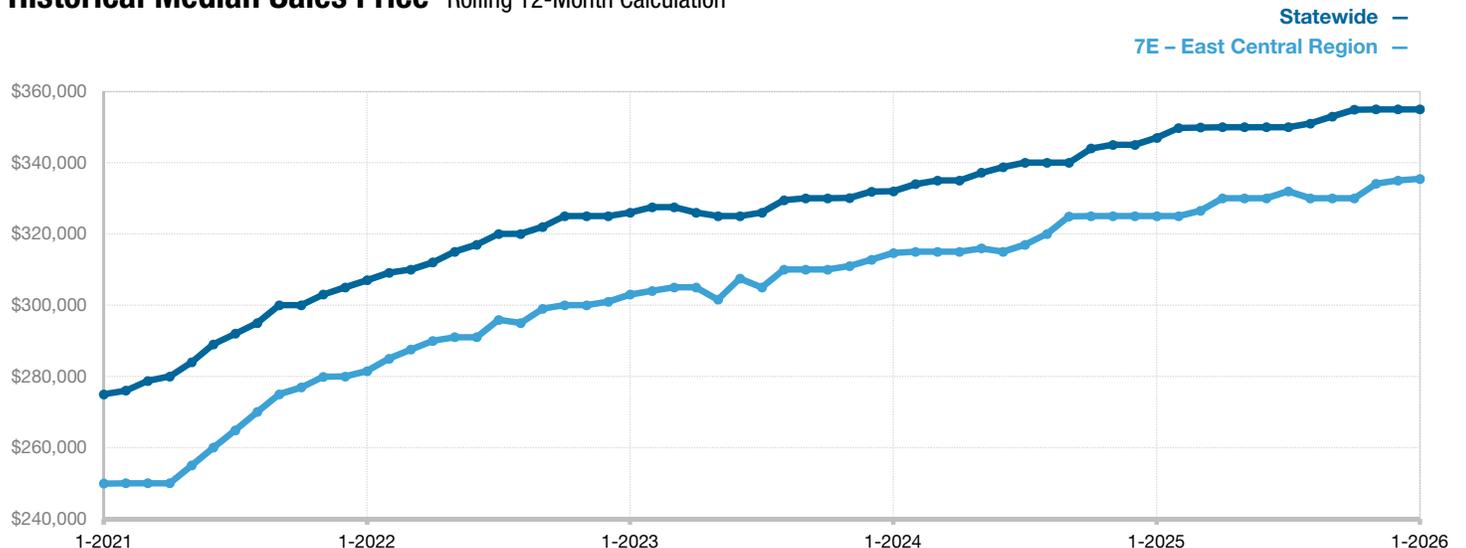
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	183	173	- 5.5%	183	173	- 5.5%
Pending Sales	123	106	- 13.8%	123	106	- 13.8%
Closed Sales	123	104	- 15.4%	123	104	- 15.4%
Median Sales Price*	\$305,000	\$315,000	+ 3.3%	\$305,000	\$315,000	+ 3.3%
Percent of Original List Price Received*	95.7%	95.0%	- 0.7%	95.7%	95.0%	- 0.7%
Days on Market Until Sale	59	56	- 5.1%	59	56	- 5.1%
Months Supply of Inventory	2.5	2.4	- 4.0%	--	--	--

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January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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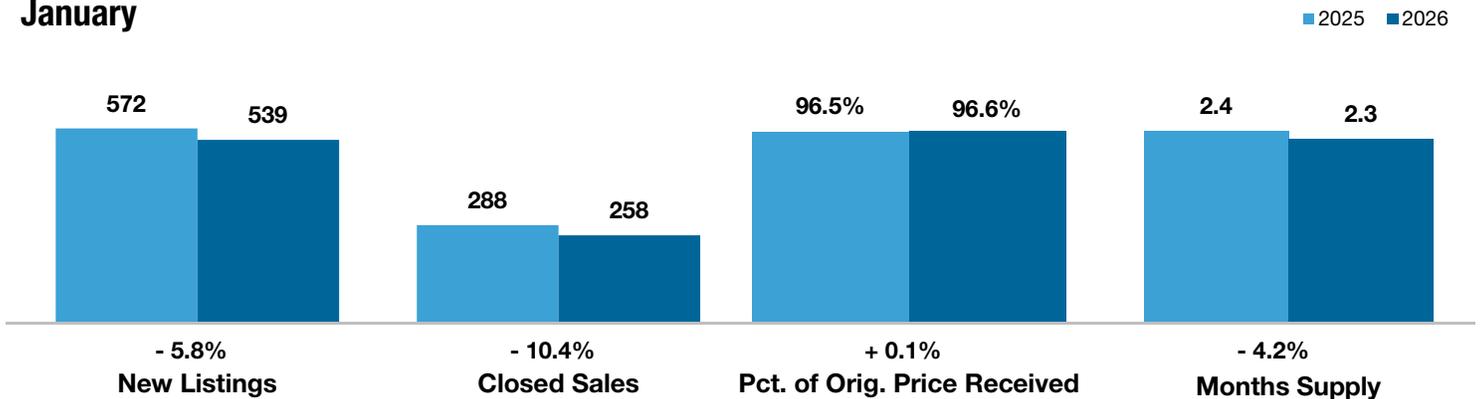


7W – Central Region

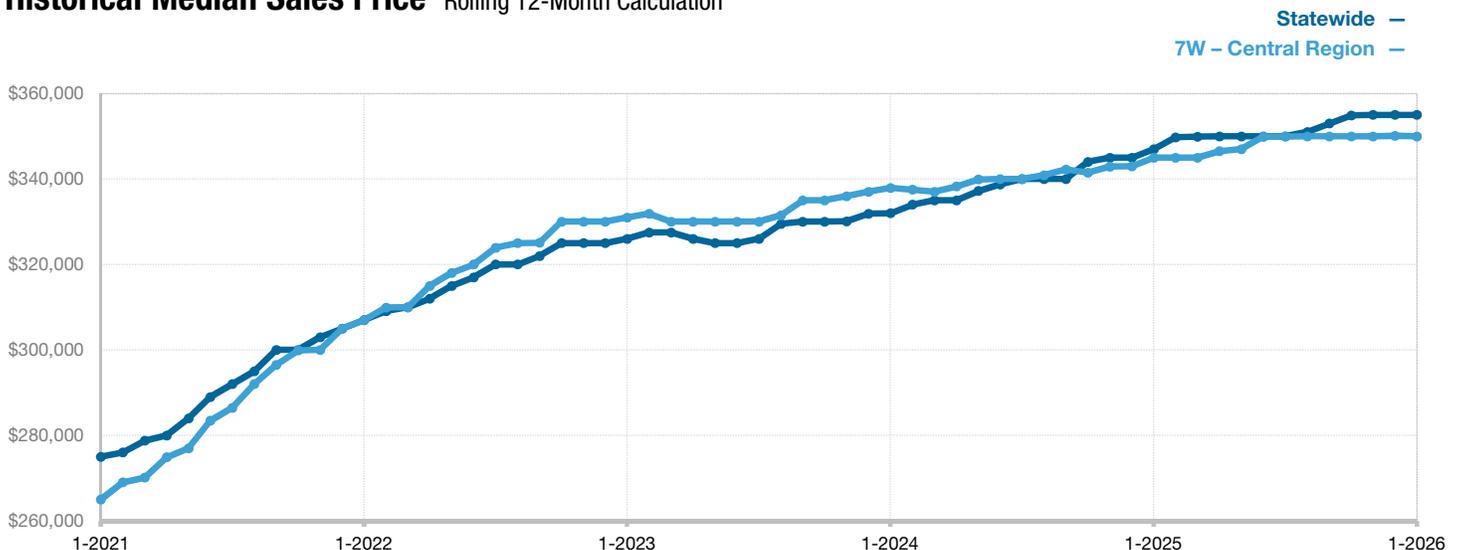
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	572	539	- 5.8%	572	539	- 5.8%
Pending Sales	322	322	0.0%	322	322	0.0%
Closed Sales	288	258	- 10.4%	288	258	- 10.4%
Median Sales Price*	\$343,750	\$330,000	- 4.0%	\$343,750	\$330,000	- 4.0%
Percent of Original List Price Received*	96.5%	96.6%	+ 0.1%	96.5%	96.6%	+ 0.1%
Days on Market Until Sale	53	54	+ 1.9%	53	54	+ 1.9%
Months Supply of Inventory	2.4	2.3	- 4.2%	--	--	--

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January



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for January 2026

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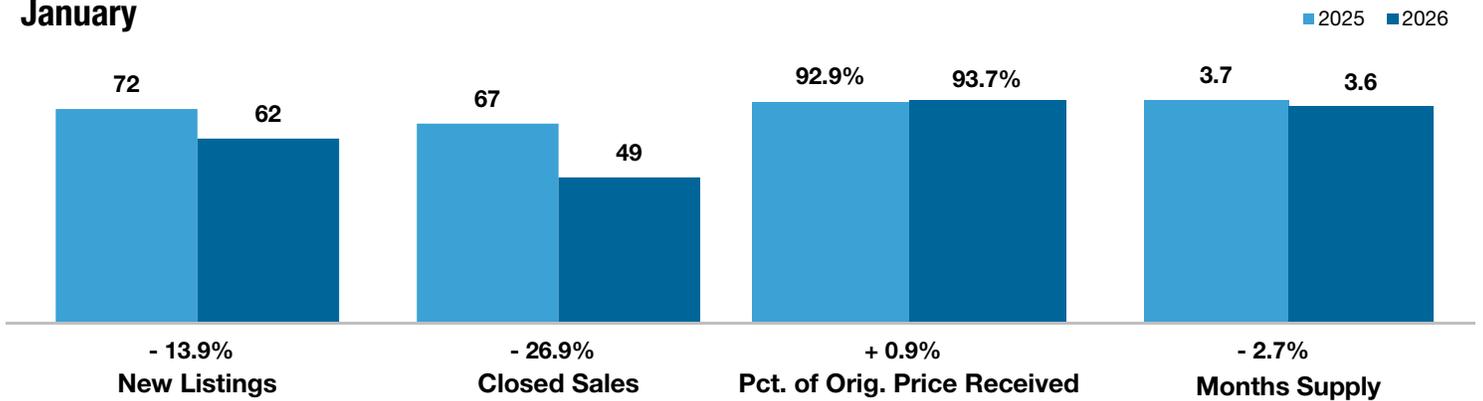


8 – Southwest Region

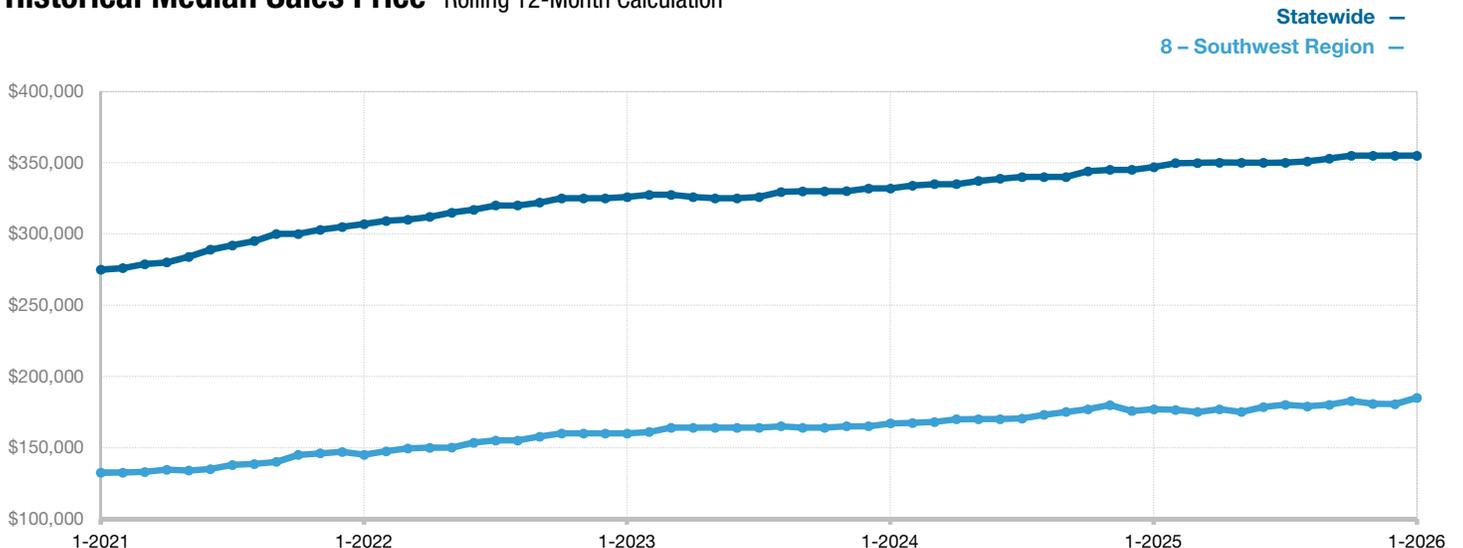
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	72	62	- 13.9%	72	62	- 13.9%
Pending Sales	55	46	- 16.4%	55	46	- 16.4%
Closed Sales	67	49	- 26.9%	67	49	- 26.9%
Median Sales Price*	\$155,000	\$204,000	+ 31.6%	\$155,000	\$204,000	+ 31.6%
Percent of Original List Price Received*	92.9%	93.7%	+ 0.9%	92.9%	93.7%	+ 0.9%
Days on Market Until Sale	58	91	+ 56.9%	58	91	+ 56.9%
Months Supply of Inventory	3.7	3.6	- 2.7%	--	--	--

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January



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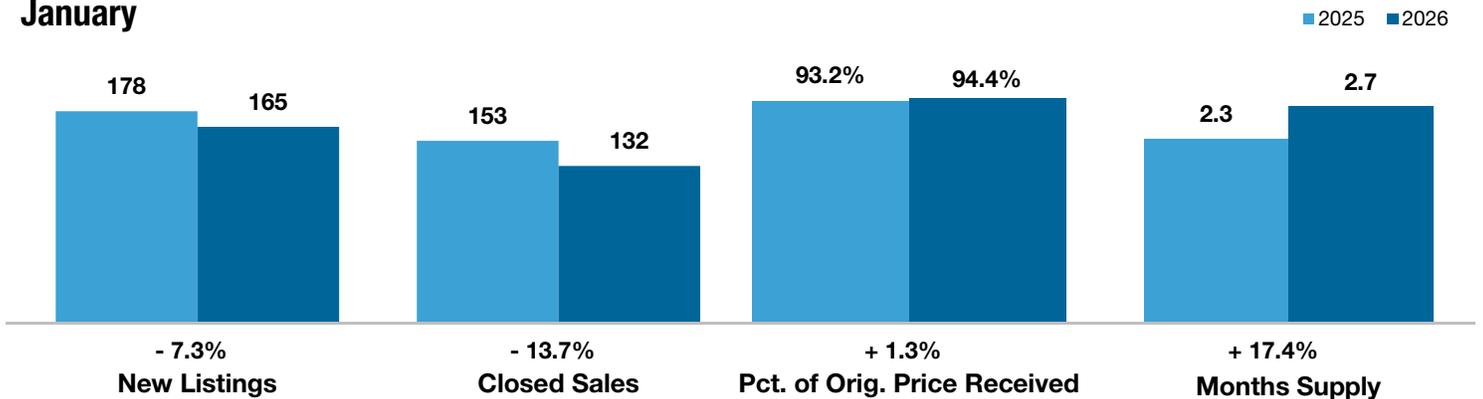


9 – South Central Region

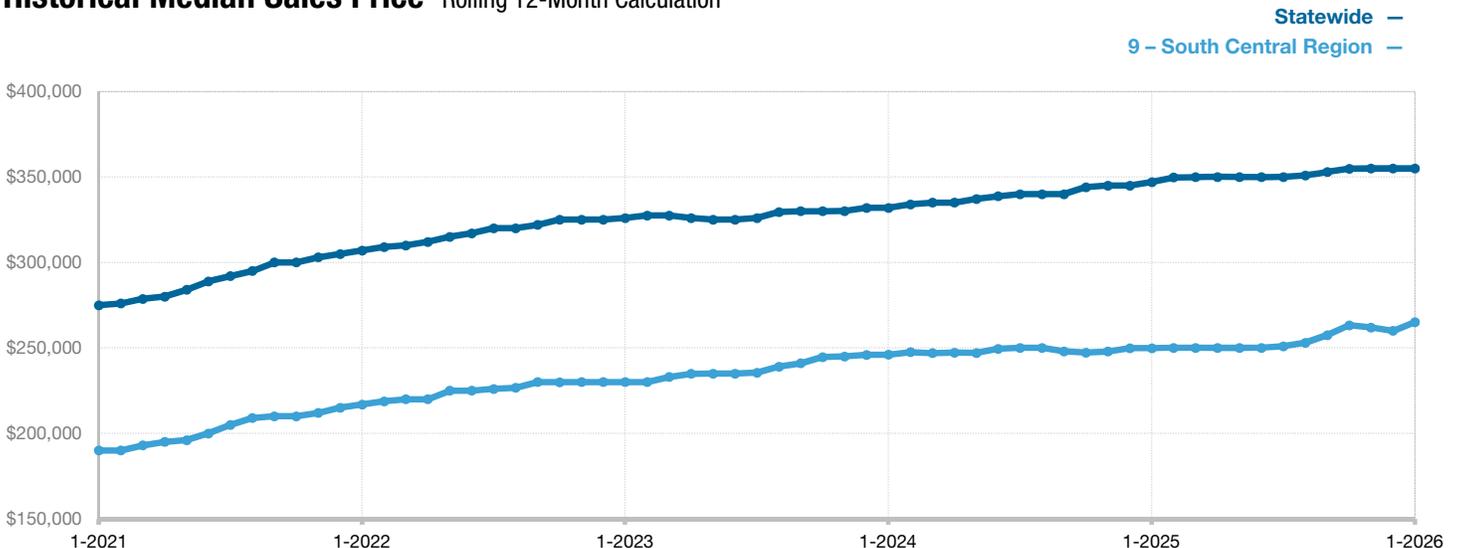
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	178	165	- 7.3%	178	165	- 7.3%
Pending Sales	141	122	- 13.5%	141	122	- 13.5%
Closed Sales	153	132	- 13.7%	153	132	- 13.7%
Median Sales Price*	\$215,500	\$268,950	+ 24.8%	\$215,500	\$268,950	+ 24.8%
Percent of Original List Price Received*	93.2%	94.4%	+ 1.3%	93.2%	94.4%	+ 1.3%
Days on Market Until Sale	78	85	+ 9.0%	78	85	+ 9.0%
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

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January



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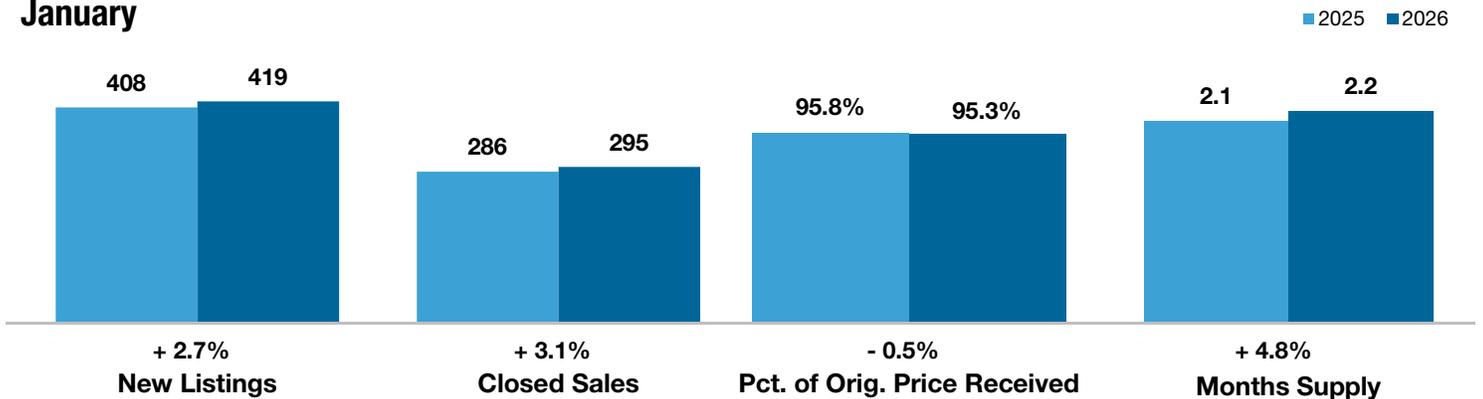


10 – Southeast Region

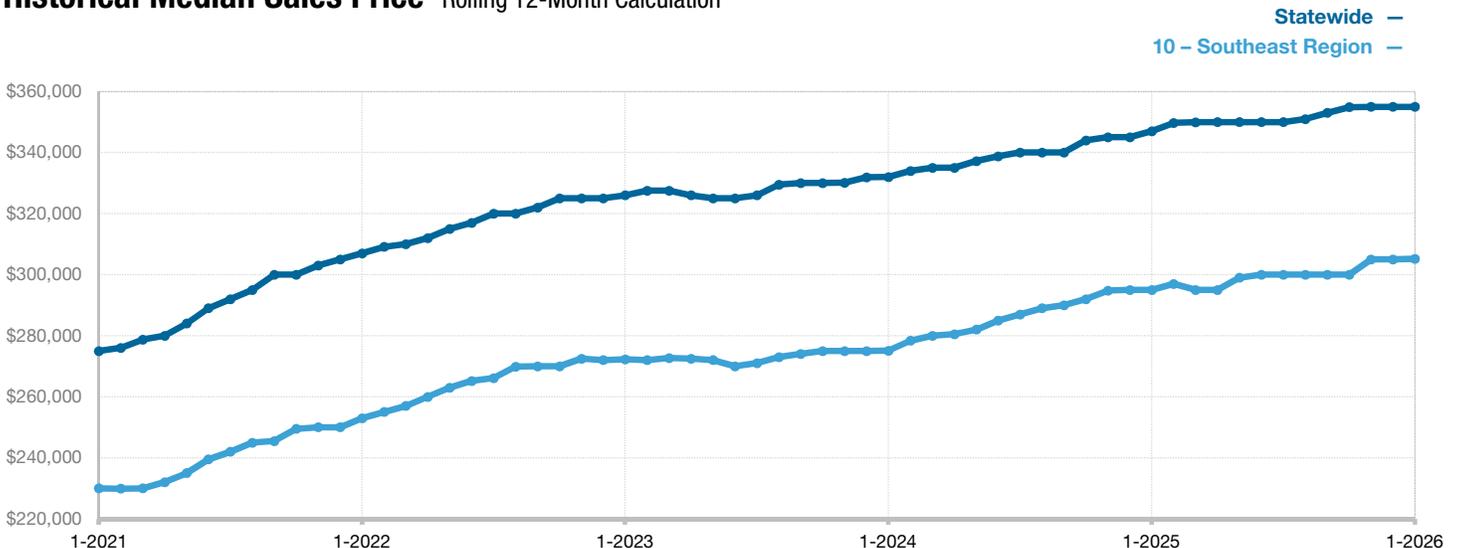
Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	408	419	+ 2.7%	408	419	+ 2.7%
Pending Sales	352	351	- 0.3%	352	351	- 0.3%
Closed Sales	286	295	+ 3.1%	286	295	+ 3.1%
Median Sales Price*	\$274,450	\$296,000	+ 7.9%	\$274,450	\$296,000	+ 7.9%
Percent of Original List Price Received*	95.8%	95.3%	- 0.5%	95.8%	95.3%	- 0.5%
Days on Market Until Sale	60	69	+ 15.0%	60	69	+ 15.0%
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

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January



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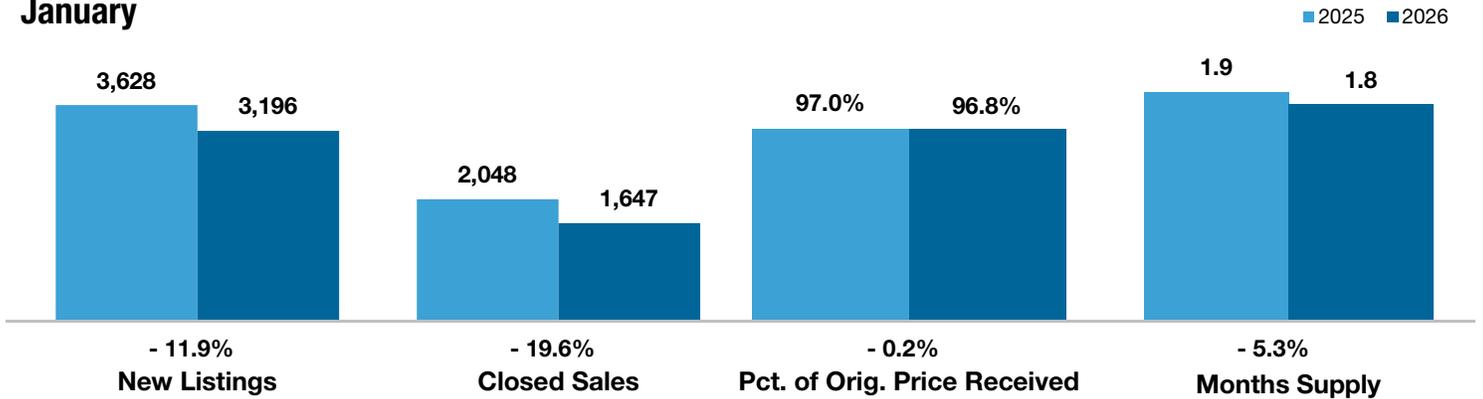


11 – 7-County Twin Cities Region

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	3,628	3,196	- 11.9%	3,628	3,196	- 11.9%
Pending Sales	2,194	1,883	- 14.2%	2,194	1,883	- 14.2%
Closed Sales	2,048	1,647	- 19.6%	2,048	1,647	- 19.6%
Median Sales Price*	\$375,000	\$375,000	0.0%	\$375,000	\$375,000	0.0%
Percent of Original List Price Received*	97.0%	96.8%	- 0.2%	97.0%	96.8%	- 0.2%
Days on Market Until Sale	50	51	+ 2.0%	50	51	+ 2.0%
Months Supply of Inventory	1.9	1.8	- 5.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

