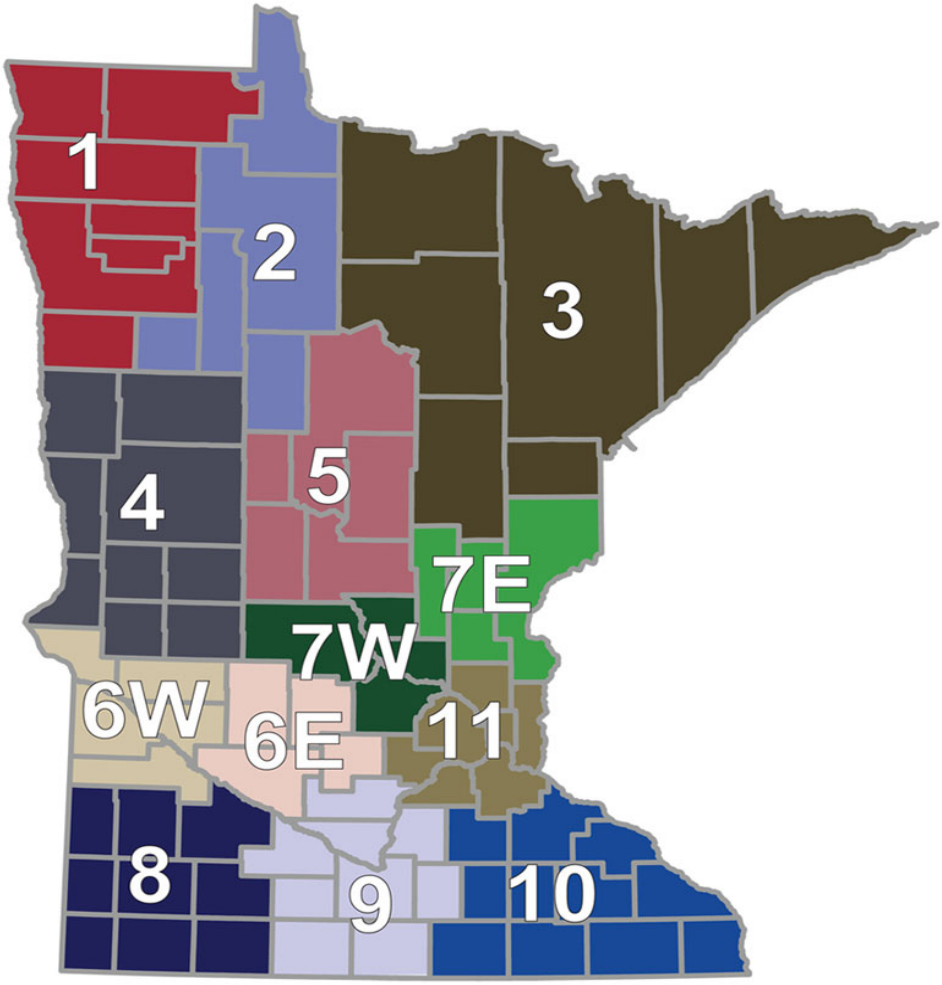
Minnesota Regional Development Organizations



- 1 – Northwest Region
- 2 – Headwaters Region
- 3 – Arrowhead Region
- 4 – West Central Region
- 5 – North Central Region
- 6E – Southwest Central Region
- 6W – Upper Minnesota Valley Region
- 7E – East Central Region
- 7W – Central Region
- 8 – Southwest Region
- 9 – South Central Region
- 10 – Southeast Region
- 11 – 7-County Twin Cities Region

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Local Market Update for June 2026

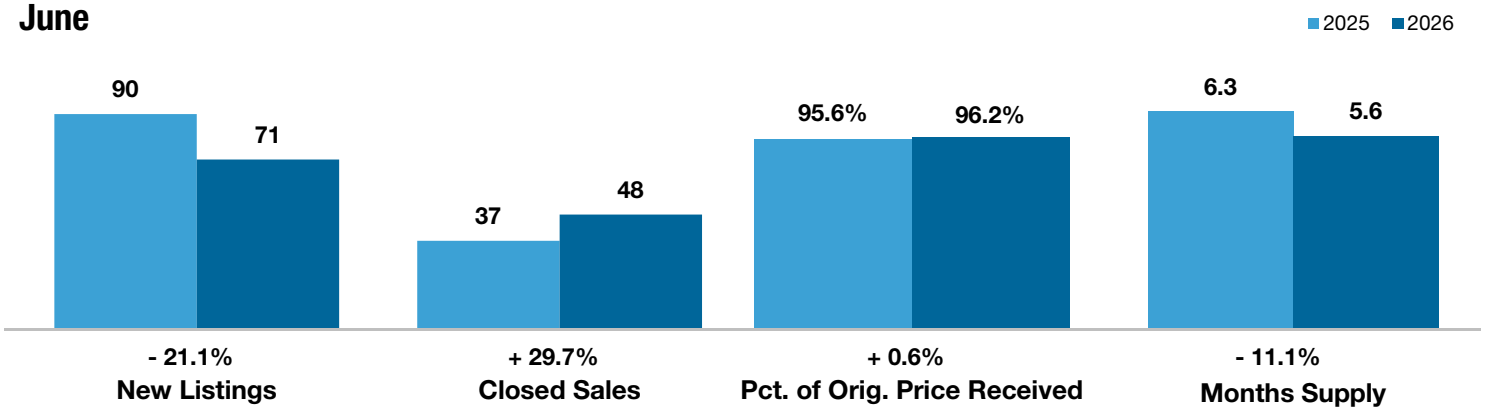
A Research Tool Provided by the Minnesota REALTORS®

1 – Northwest Region

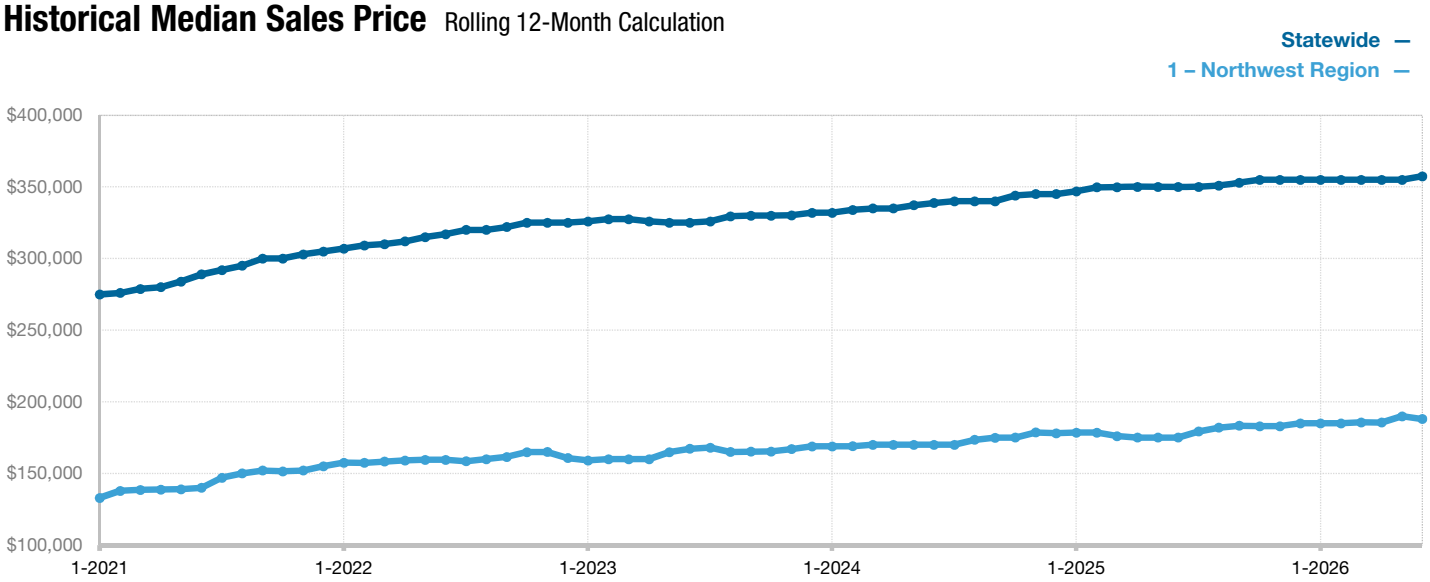
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	90	**71**	- 21.1%	368	**336**	- 8.7%
Pending Sales	59	**43**	- 27.1%	232	**220**	- 5.2%
Closed Sales	37	**48**	+ 29.7%	193	**191**	- 1.0%
Median Sales Price*	$206,000	**$185,000**	- 10.2%	$177,500	**$186,480**	+ 5.1%
Percent of Original List Price Received*	95.6%	**96.2%**	+ 0.6%	92.6%	**92.0%**	- 0.6%
Days on Market Until Sale	72	**63**	- 12.5%	96	**96**	0.0%
Months Supply of Inventory	6.3	**5.6**	- 11.1%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

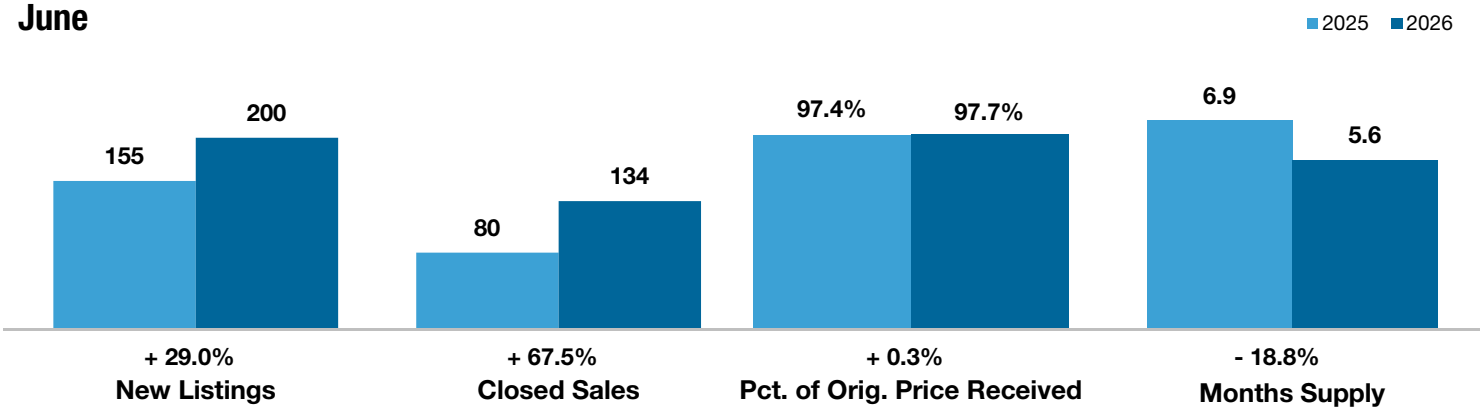
A Research Tool Provided by the Minnesota REALTORS®

2 – Headwaters Region

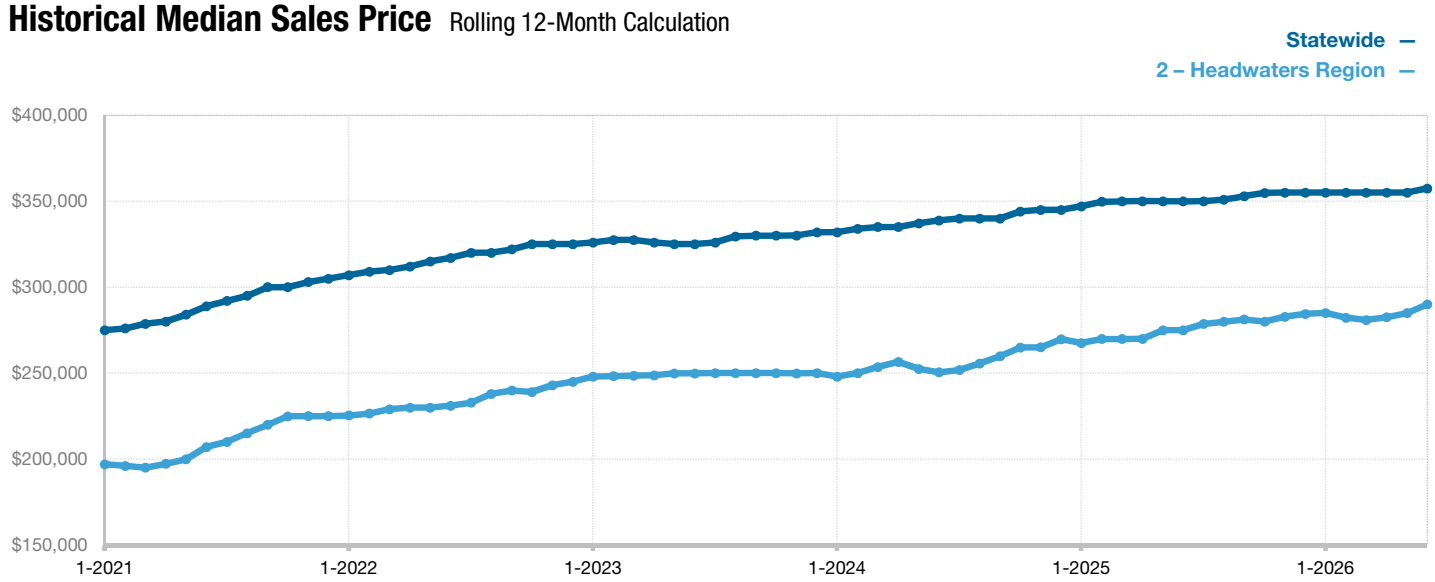
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	155	**200**	+ 29.0%	699	**767**	+ 9.7%
Pending Sales	97	**110**	+ 13.4%	414	**473**	+ 14.3%
Closed Sales	80	**134**	+ 67.5%	363	**427**	+ 17.6%
Median Sales Price*	$291,750	**$325,000**	+ 11.4%	$270,000	**$289,000**	+ 7.0%
Percent of Original List Price Received*	97.4%	**97.7%**	+ 0.3%	94.9%	**95.3%**	+ 0.4%
Days on Market Until Sale	59	**59**	0.0%	77	**81**	+ 5.2%
Months Supply of Inventory	6.9	**5.6**	- 18.8%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

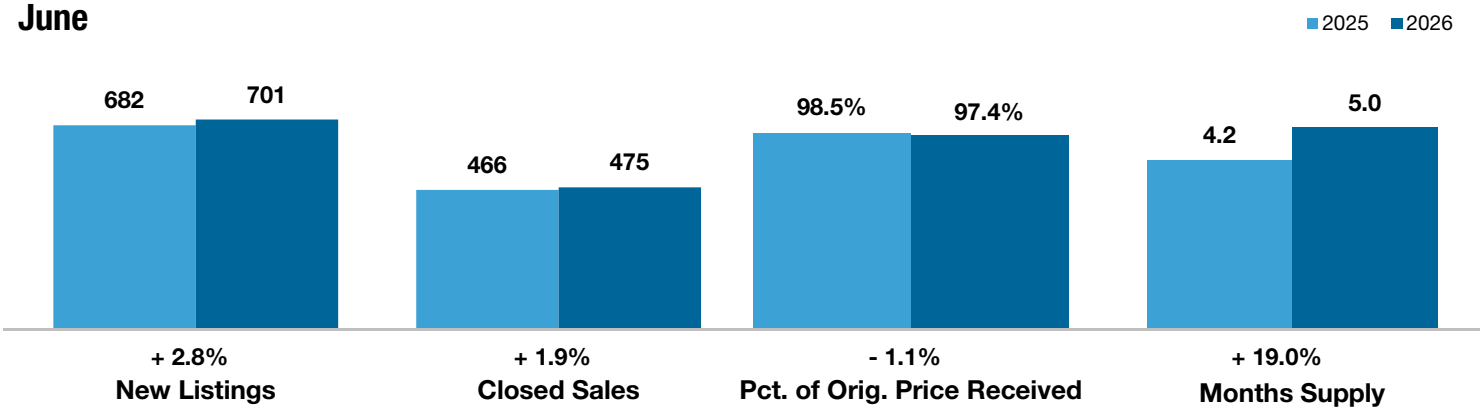
A Research Tool Provided by the Minnesota REALTORS®

3 – Arrowhead Region

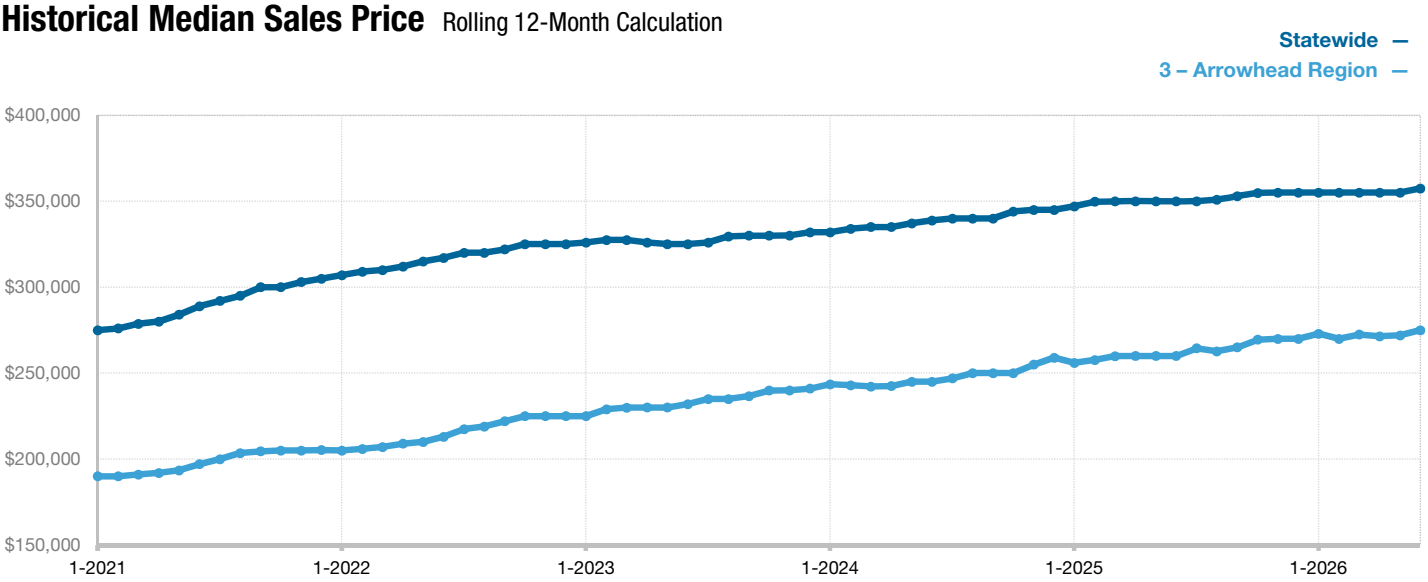
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	682	**701**	+ 2.8%	2,811	**2,889**	+ 2.8%
Pending Sales	488	**406**	- 16.8%	1,968	**1,858**	- 5.6%
Closed Sales	466	**475**	+ 1.9%	1,676	**1,632**	- 2.6%
Median Sales Price*	$284,500	**$310,000**	+ 9.0%	$255,000	**$265,500**	+ 4.1%
Percent of Original List Price Received*	98.5%	**97.4%**	- 1.1%	96.8%	**96.5%**	- 0.3%
Days on Market Until Sale	44	**43**	- 2.3%	55	**57**	+ 3.6%
Months Supply of Inventory	4.2	**5.0**	+ 19.0%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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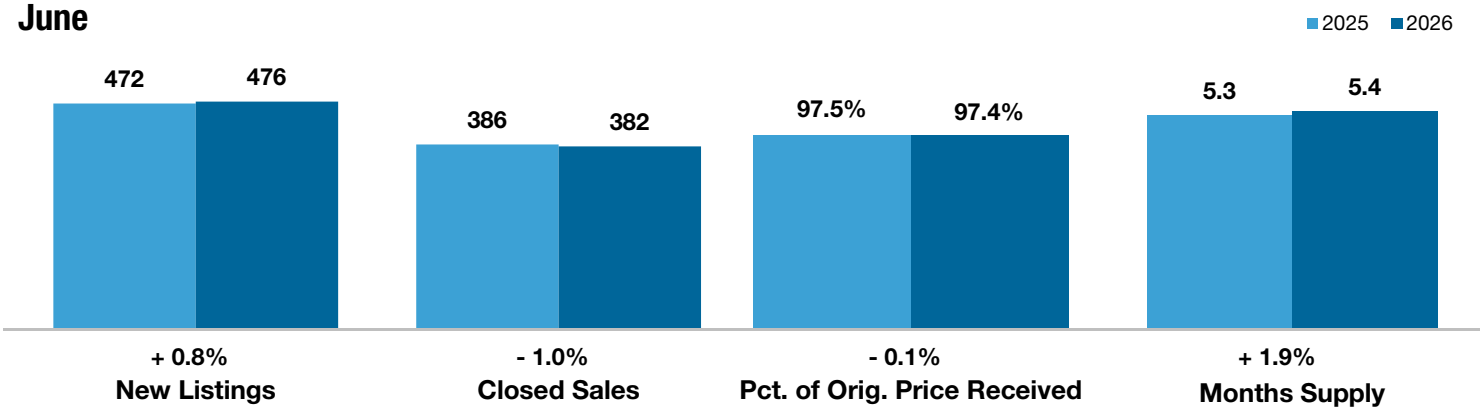
4 – West Central Region

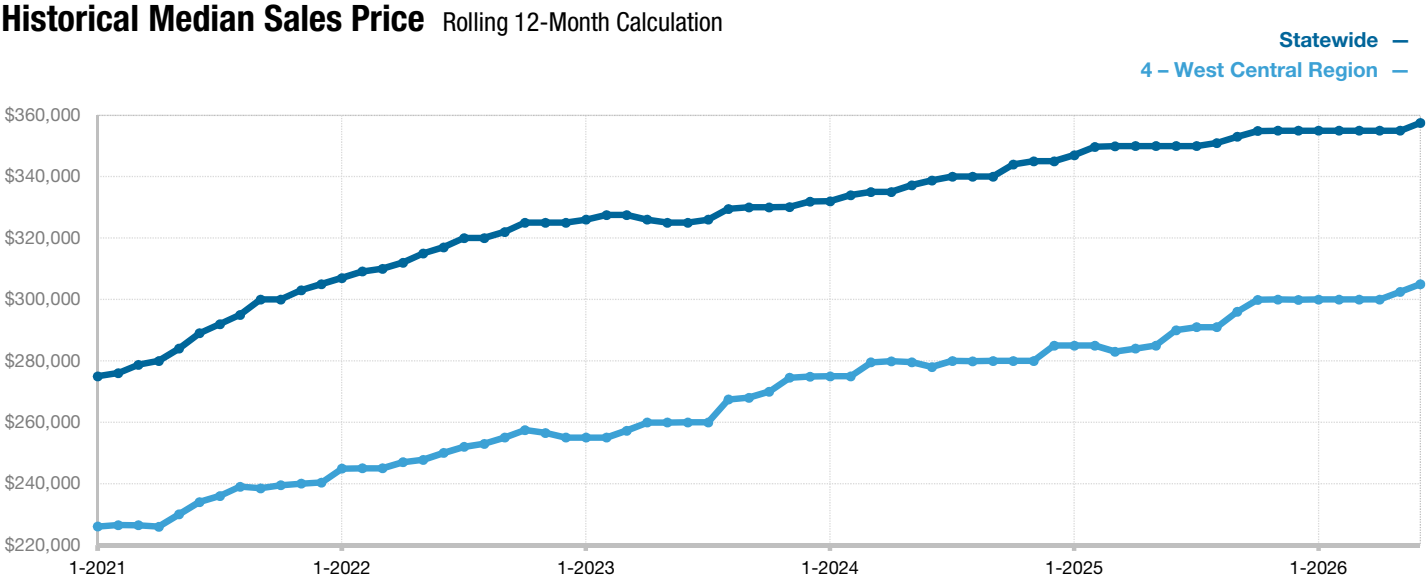
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	472	**476**	+ 0.8%	2,216	**2,335**	+ 5.4%
Pending Sales	340	**342**	+ 0.6%	1,460	**1,470**	+ 0.7%
Closed Sales	386	**382**	- 1.0%	1,274	**1,281**	+ 0.5%
Median Sales Price*	$322,000	**$343,500**	+ 6.7%	$289,900	**$300,000**	+ 3.5%
Percent of Original List Price Received*	97.5%	**97.4%**	- 0.1%	96.1%	**96.3%**	+ 0.2%
Days on Market Until Sale	48	**50**	+ 4.2%	65	**64**	- 1.5%
Months Supply of Inventory	5.3	**5.4**	+ 1.9%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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5 – North Central Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	379	**483**	+ 27.4%	1,824	**2,024**	+ 11.0%
Pending Sales	254	**322**	+ 26.8%	1,135	**1,216**	+ 7.1%
Closed Sales	278	**292**	+ 5.0%	995	**1,013**	+ 1.8%
Median Sales Price*	$323,450	**$375,000**	+ 15.9%	$304,500	**$335,000**	+ 10.0%
Percent of Original List Price Received*	97.2%	**96.9%**	- 0.3%	96.4%	**95.9%**	- 0.5%
Days on Market Until Sale	46	**53**	+ 15.2%	56	**64**	+ 14.3%
Months Supply of Inventory	4.8	**5.1**	+ 6.3%	--	**--**	--

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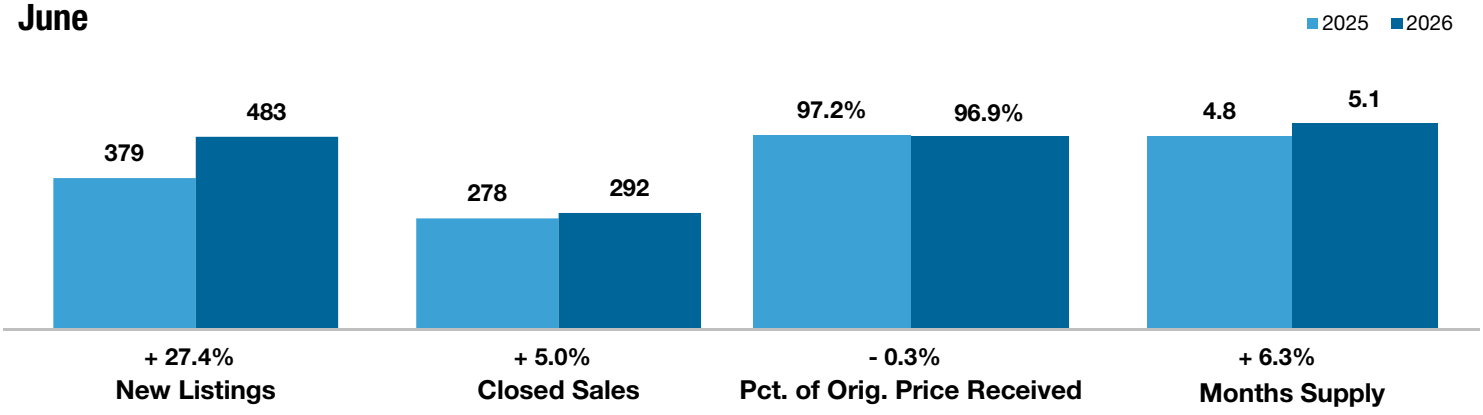
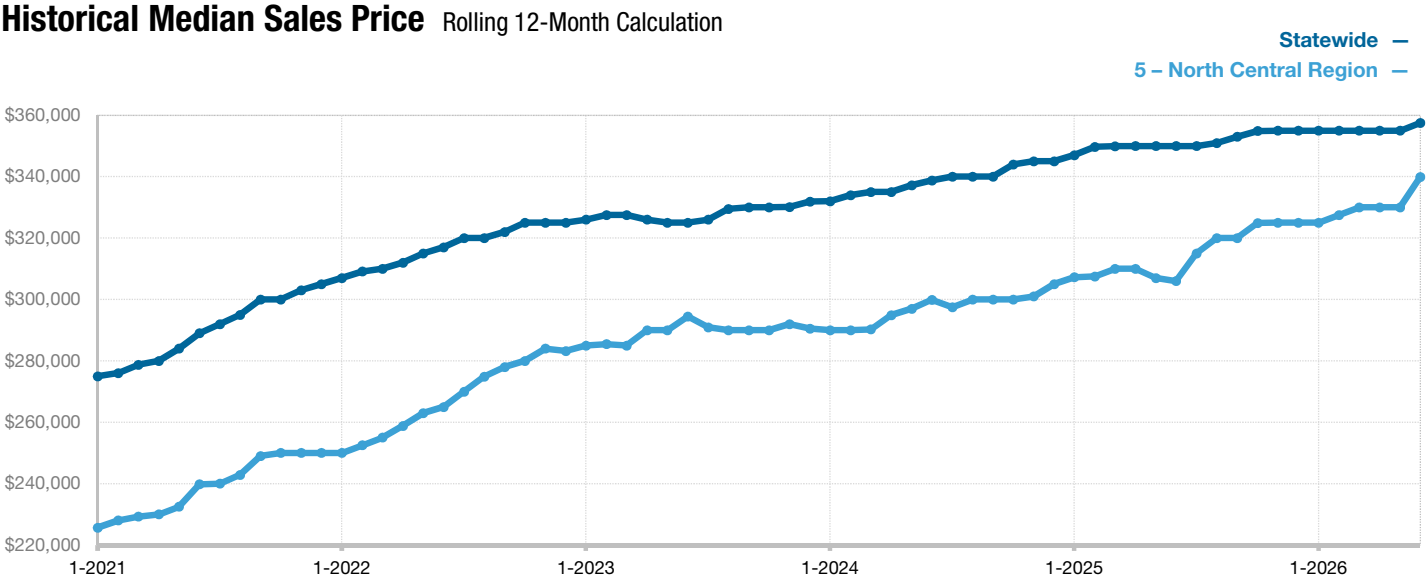
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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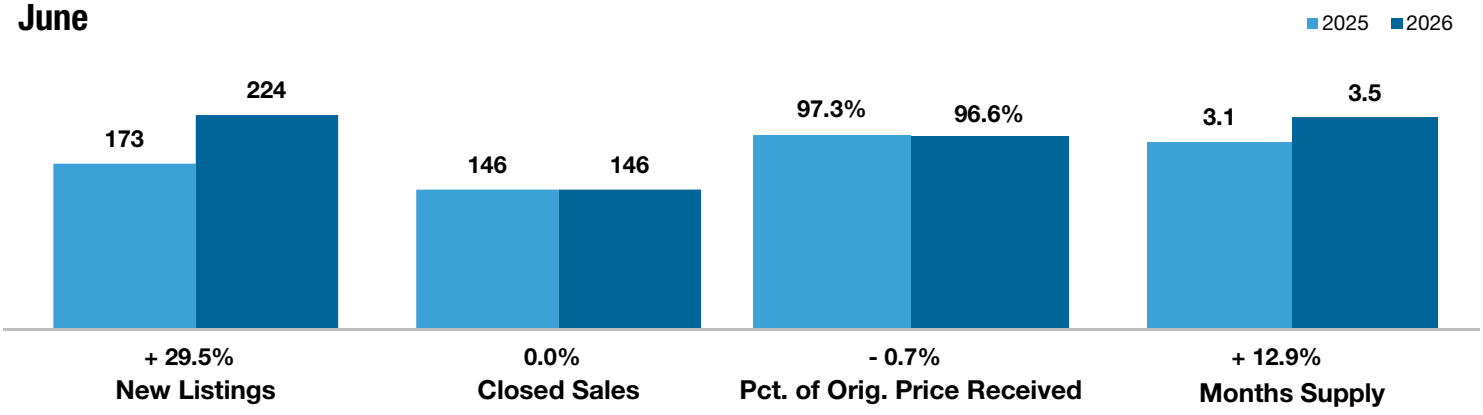
6E – Southwest Central Region

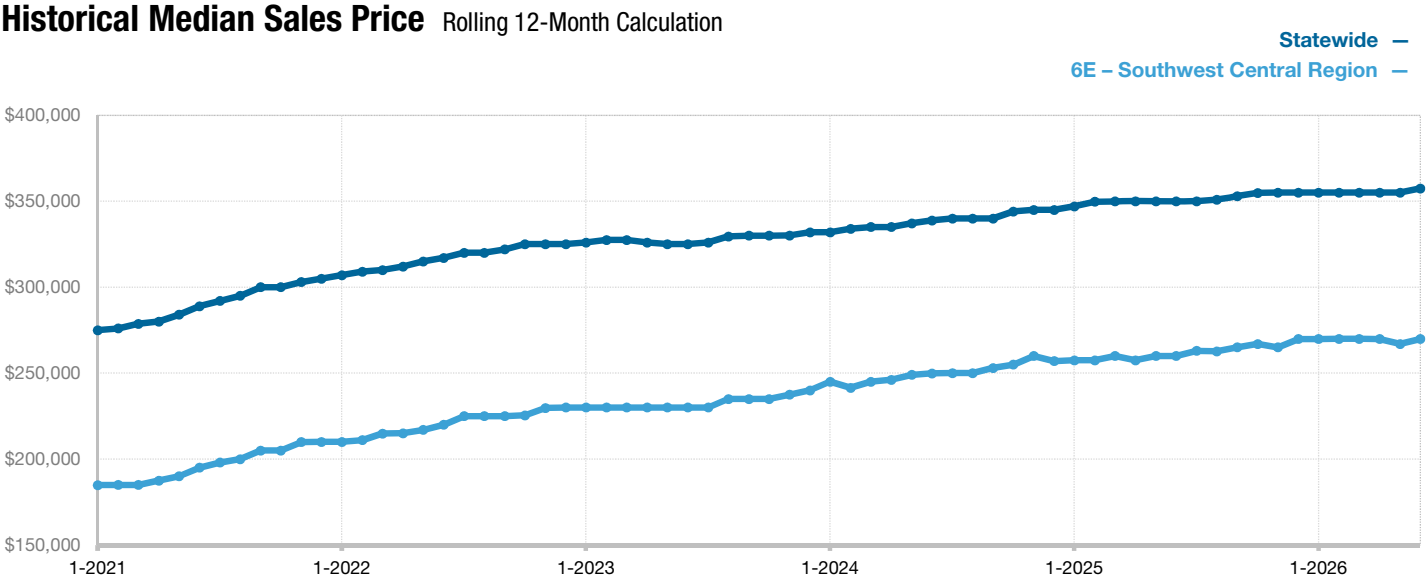
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	173	**224**	+ 29.5%	845	**893**	+ 5.7%
Pending Sales	140	**148**	+ 5.7%	637	**614**	- 3.6%
Closed Sales	146	**146**	0.0%	565	**530**	- 6.2%
Median Sales Price*	$272,450	**$300,000**	+ 10.1%	$265,000	**$265,000**	0.0%
Percent of Original List Price Received*	97.3%	**96.6%**	- 0.7%	96.9%	**96.4%**	- 0.5%
Days on Market Until Sale	42	**43**	+ 2.4%	51	**52**	+ 2.0%
Months Supply of Inventory	3.1	**3.5**	+ 12.9%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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6W – Upper Minnesota Valley Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	52	**51**	- 1.9%	272	**280**	+ 2.9%
Pending Sales	26	**37**	+ 42.3%	177	**184**	+ 4.0%
Closed Sales	37	**38**	+ 2.7%	173	**164**	- 5.2%
Median Sales Price*	$169,000	**$177,625**	+ 5.1%	$161,900	**$169,000**	+ 4.4%
Percent of Original List Price Received*	92.3%	**93.1%**	+ 0.9%	91.9%	**92.4%**	+ 0.5%
Days on Market Until Sale	85	**97**	+ 14.1%	79	**99**	+ 25.3%
Months Supply of Inventory	5.2	**5.4**	+ 3.8%	--	**--**	--

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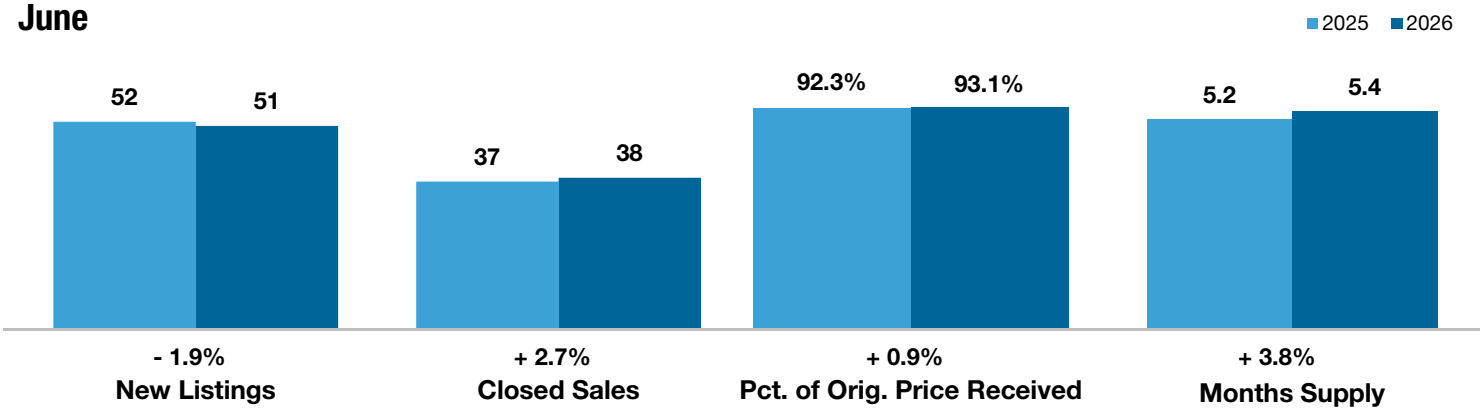
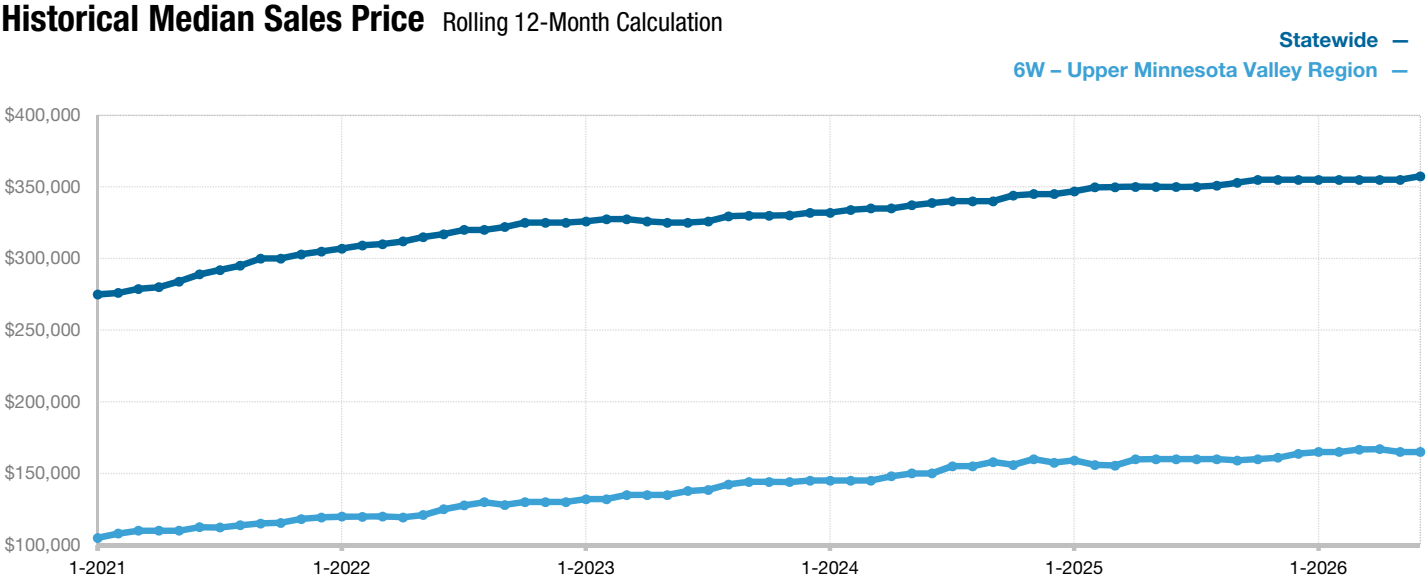
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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7E – East Central Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	319	**361**	+ 13.2%	1,687	**1,817**	+ 7.7%
Pending Sales	250	**257**	+ 2.8%	1,109	**1,186**	+ 6.9%
Closed Sales	238	**278**	+ 16.8%	981	**1,058**	+ 7.8%
Median Sales Price*	$350,000	**$362,500**	+ 3.6%	$335,000	**$354,000**	+ 5.7%
Percent of Original List Price Received*	98.8%	**98.8%**	0.0%	98.1%	**97.8%**	- 0.3%
Days on Market Until Sale	42	**34**	- 19.0%	51	**50**	- 2.0%
Months Supply of Inventory	3.5	**3.5**	0.0%	--	**--**	--

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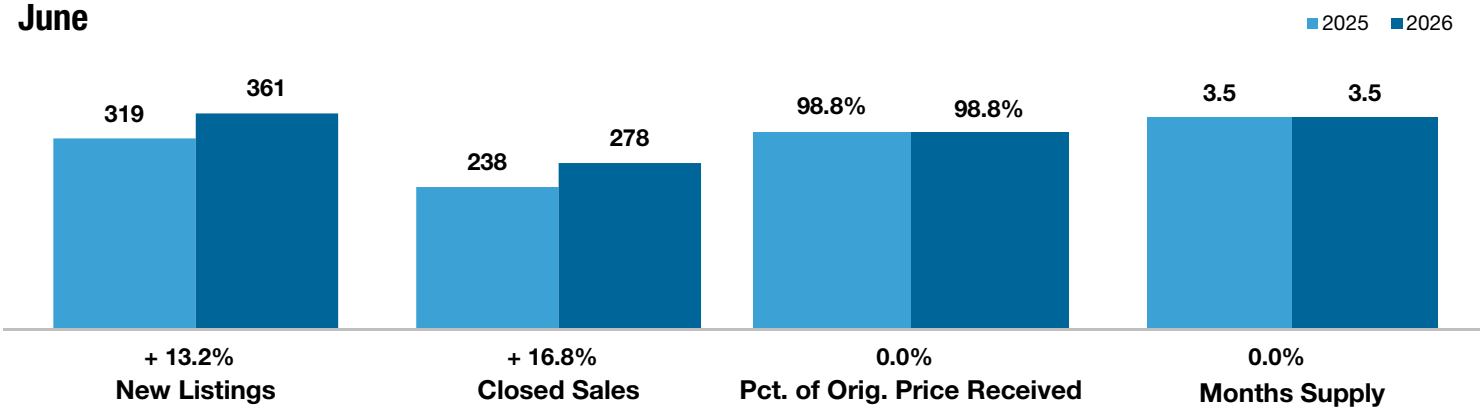
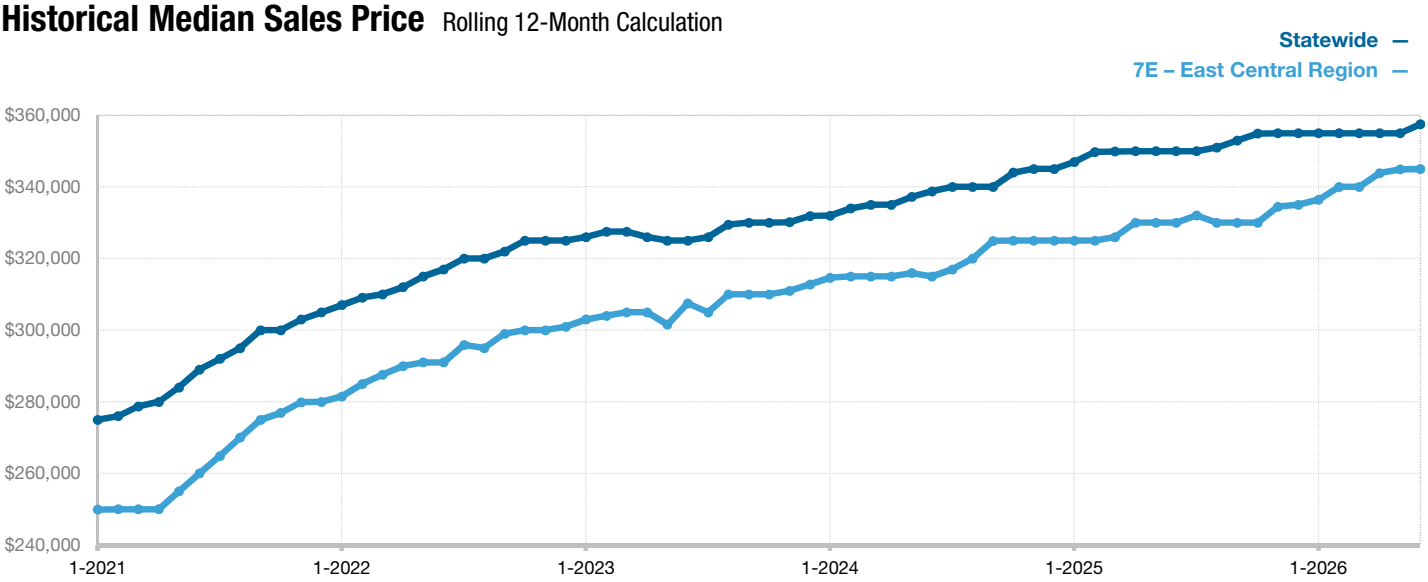
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

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7W – Central Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	891	**957**	+ 7.4%	4,757	**4,900**	+ 3.0%
Pending Sales	545	**648**	+ 18.9%	3,006	**3,202**	+ 6.5%
Closed Sales	645	**721**	+ 11.8%	2,753	**2,785**	+ 1.2%
Median Sales Price*	$361,000	**$366,500**	+ 1.5%	$350,000	**$355,000**	+ 1.4%
Percent of Original List Price Received*	99.0%	**99.0%**	0.0%	98.2%	**98.1%**	- 0.1%
Days on Market Until Sale	37	**35**	- 5.4%	43	**48**	+ 11.6%
Months Supply of Inventory	3.3	**3.1**	- 6.1%	--	**--**	--

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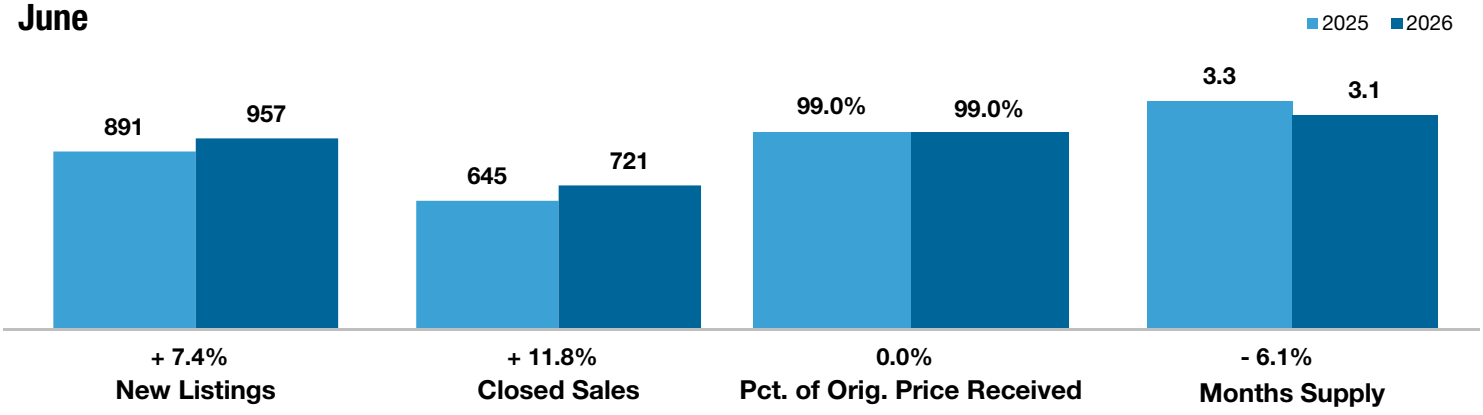
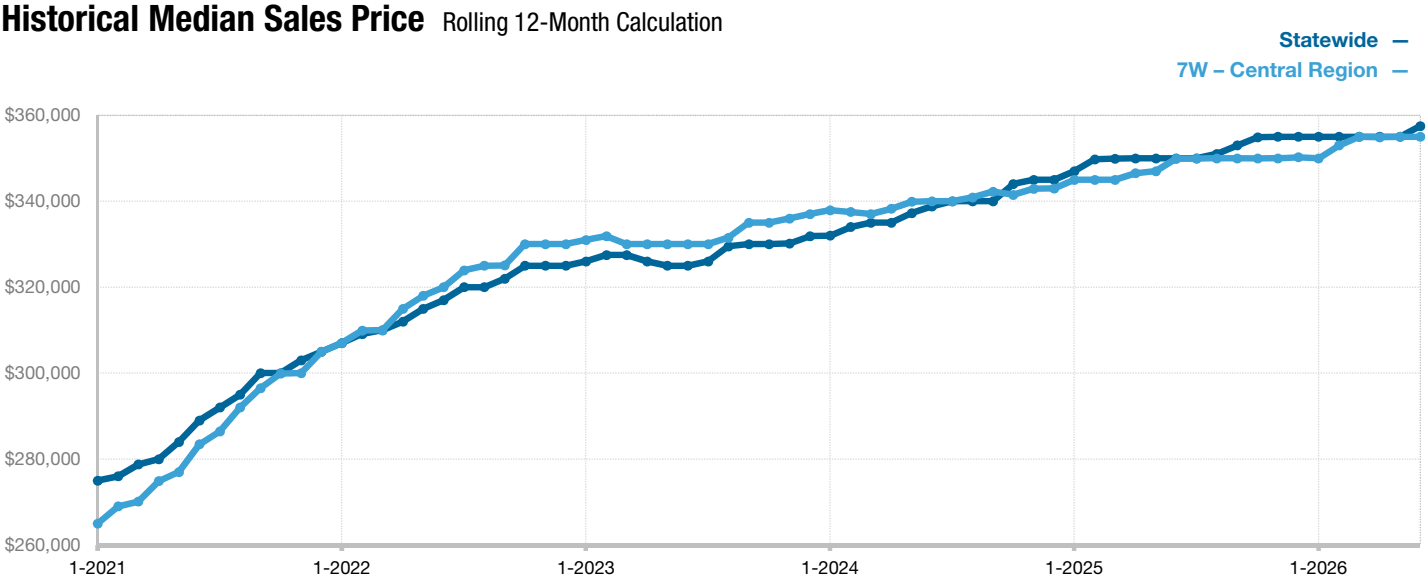
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

A Research Tool Provided by the Minnesota REALTORS®

8 – Southwest Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	129	**137**	+ 6.2%	618	**663**	+ 7.3%
Pending Sales	74	**104**	+ 40.5%	450	**481**	+ 6.9%
Closed Sales	100	**104**	+ 4.0%	439	**436**	- 0.7%
Median Sales Price*	$215,000	**$212,750**	- 1.0%	$177,750	**$187,250**	+ 5.3%
Percent of Original List Price Received*	95.2%	**94.3%**	- 0.9%	93.8%	**93.7%**	- 0.1%
Days on Market Until Sale	68	**65**	- 4.4%	71	**77**	+ 8.5%
Months Supply of Inventory	4.5	**4.5**	0.0%	--	**--**	--

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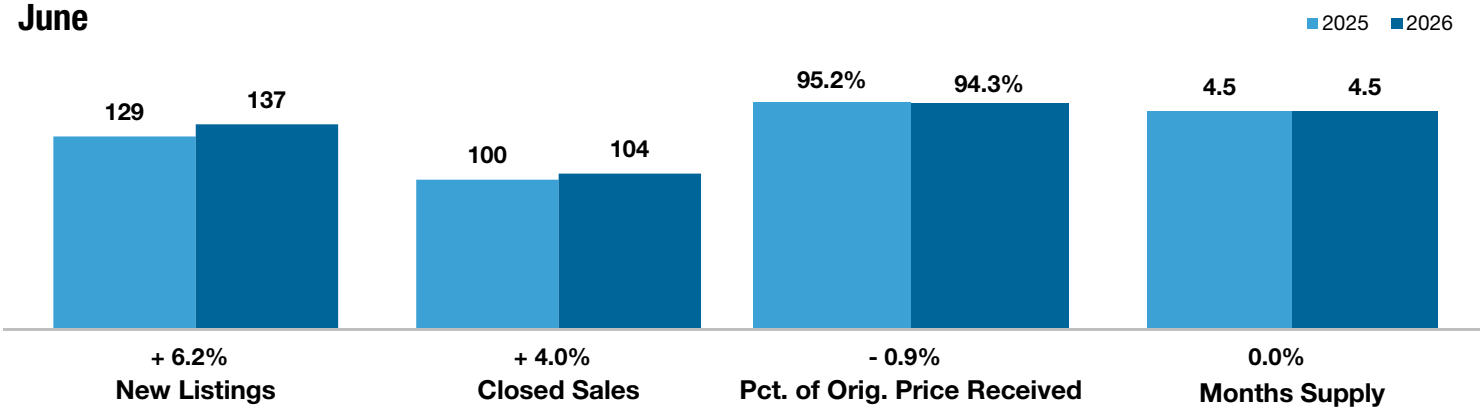
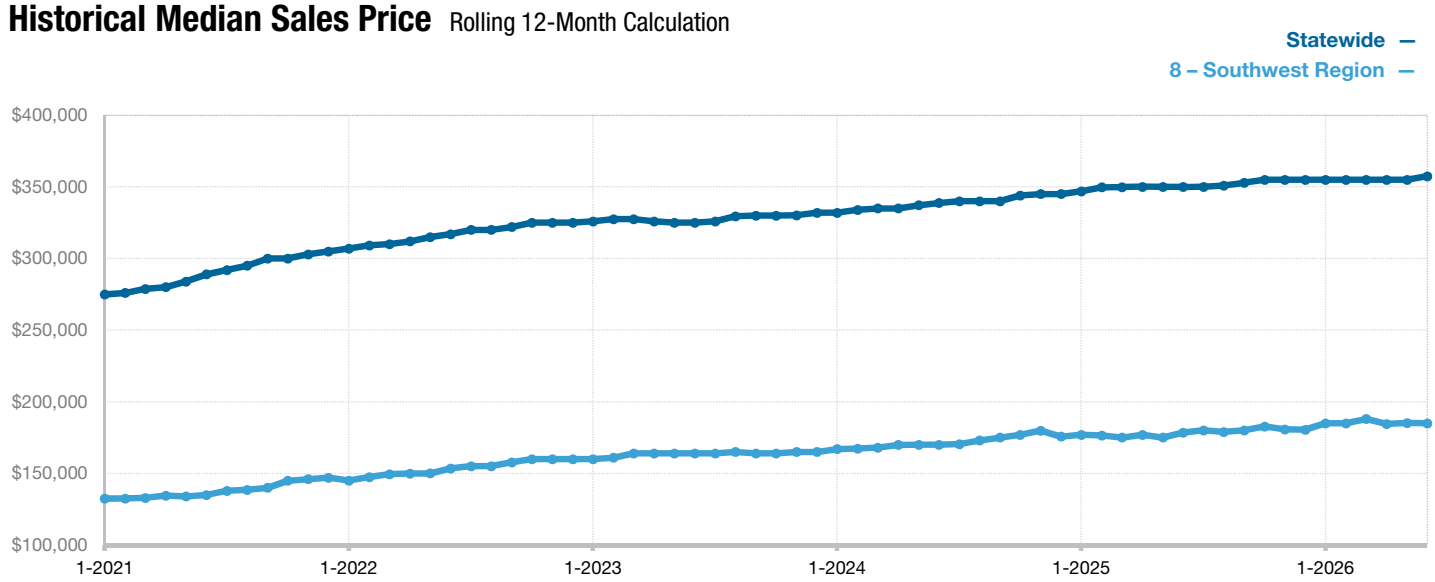
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

A Research Tool Provided by the Minnesota REALTORS®

9 – South Central Region

	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	318	**386**	+ 21.4%	1,639	**1,884**	+ 14.9%
Pending Sales	231	**257**	+ 11.3%	1,251	**1,325**	+ 5.9%
Closed Sales	289	**302**	+ 4.5%	1,122	**1,214**	+ 8.2%
Median Sales Price*	$274,000	**$284,950**	+ 4.0%	$251,750	**$265,000**	+ 5.3%
Percent of Original List Price Received*	97.9%	**97.2%**	- 0.7%	96.4%	**96.1%**	- 0.3%
Days on Market Until Sale	53	**56**	+ 5.7%	67	**69**	+ 3.0%
Months Supply of Inventory	2.9	**3.8**	+ 31.0%	--	**--**	--

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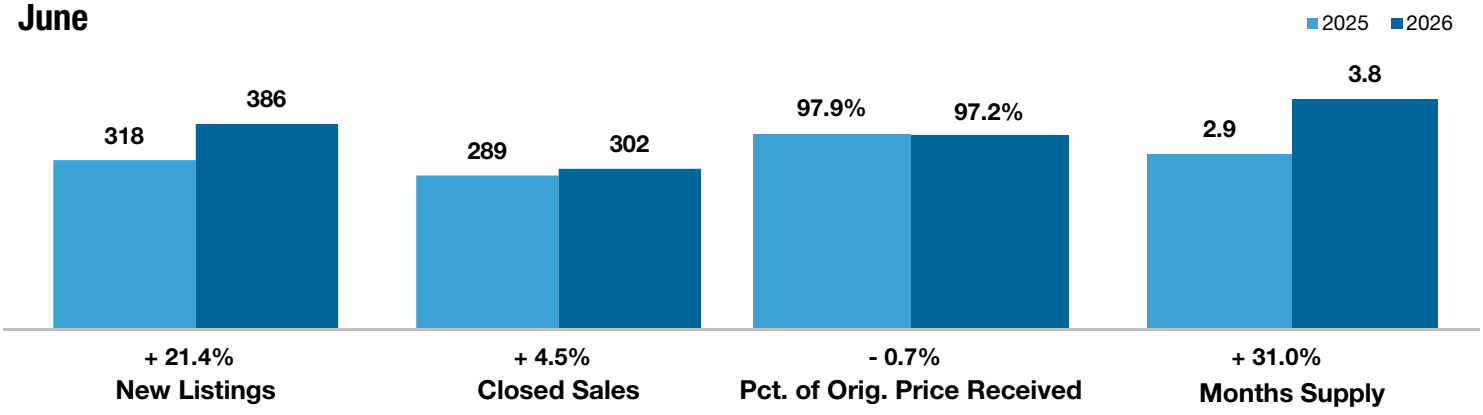
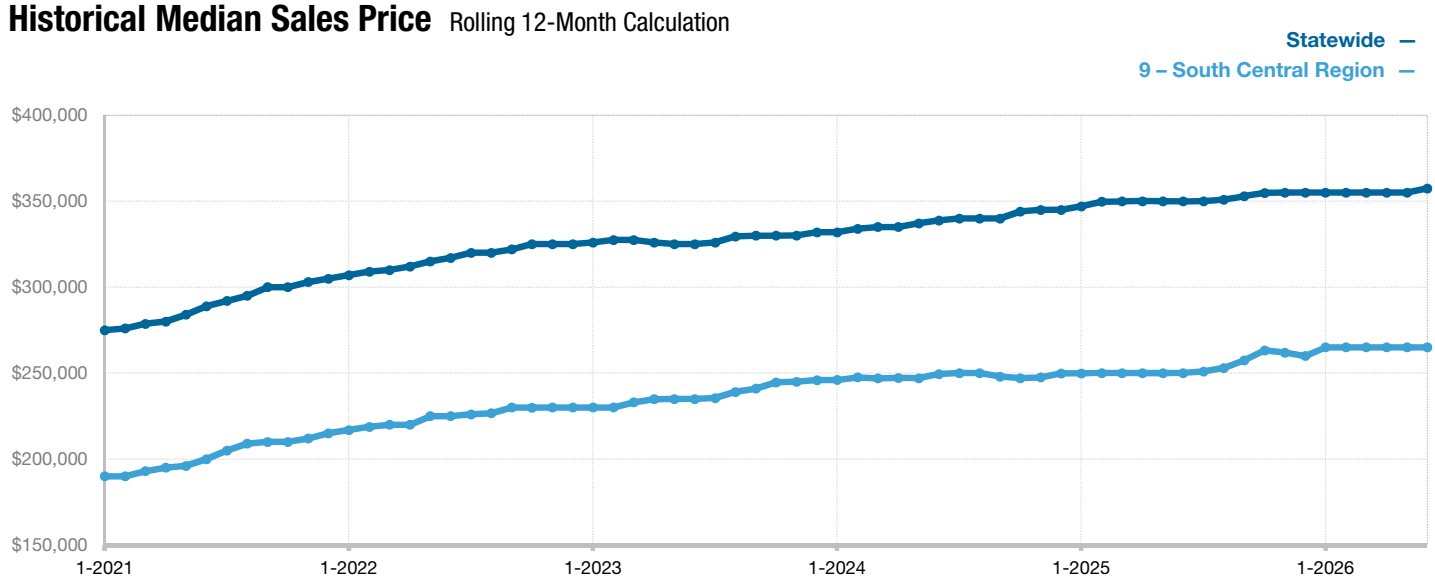
June



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for June 2026

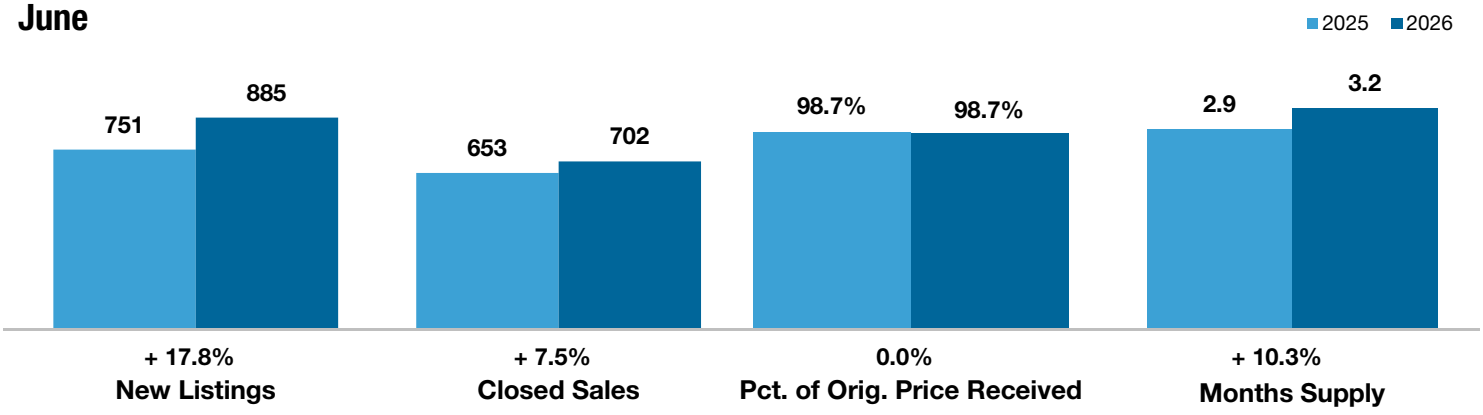
A Research Tool Provided by the Minnesota REALTORS®

10 – Southeast Region

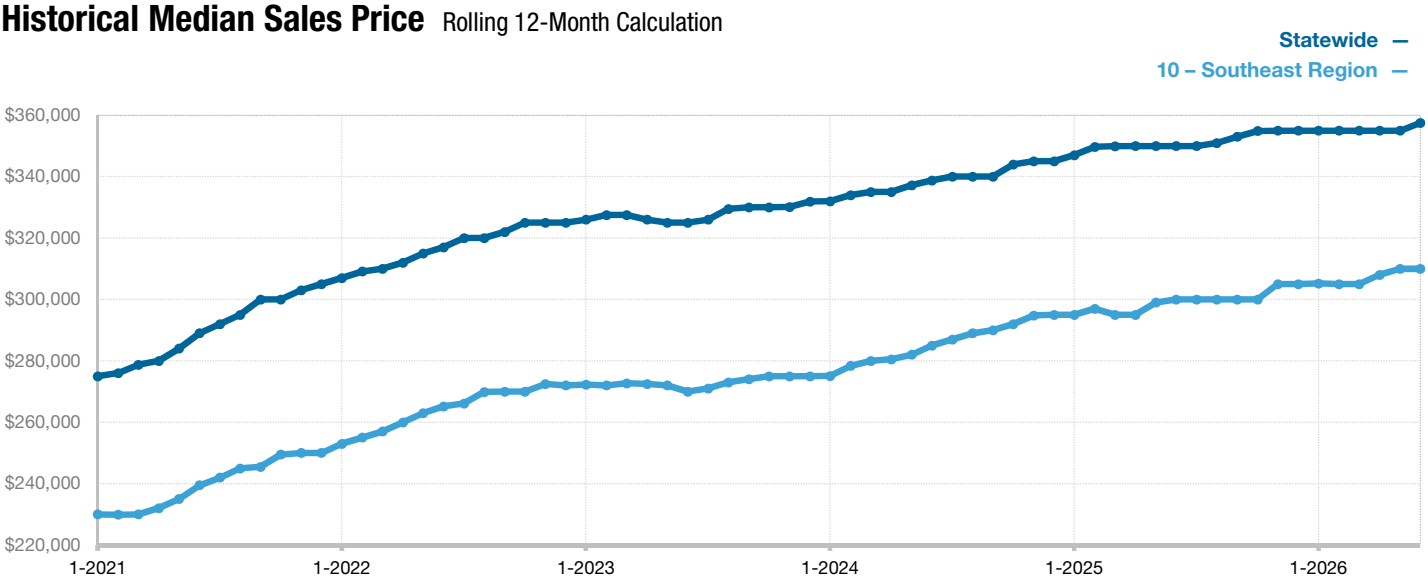
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	751	**885**	+ 17.8%	3,878	**4,285**	+ 10.5%
Pending Sales	561	**609**	+ 8.6%	2,994	**3,217**	+ 7.4%
Closed Sales	653	**702**	+ 7.5%	2,699	**2,879**	+ 6.7%
Median Sales Price*	$331,000	**$325,000**	- 1.8%	$305,000	**$314,000**	+ 3.0%
Percent of Original List Price Received*	98.7%	**98.7%**	0.0%	97.9%	**97.6%**	- 0.3%
Days on Market Until Sale	36	**38**	+ 5.6%	47	**52**	+ 10.6%
Months Supply of Inventory	2.9	**3.2**	+ 10.3%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Current as of July 8, 2026. All data from the multiple listing services in the state of Minnesota. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.

Local Market Update for June 2026

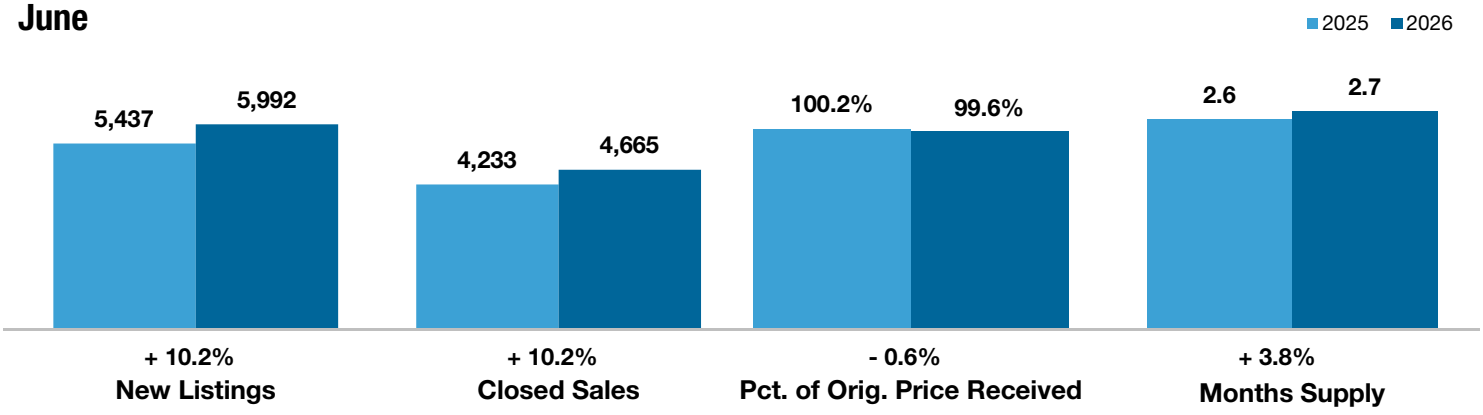
A Research Tool Provided by the Minnesota REALTORS®

11 – 7-County Twin Cities Region

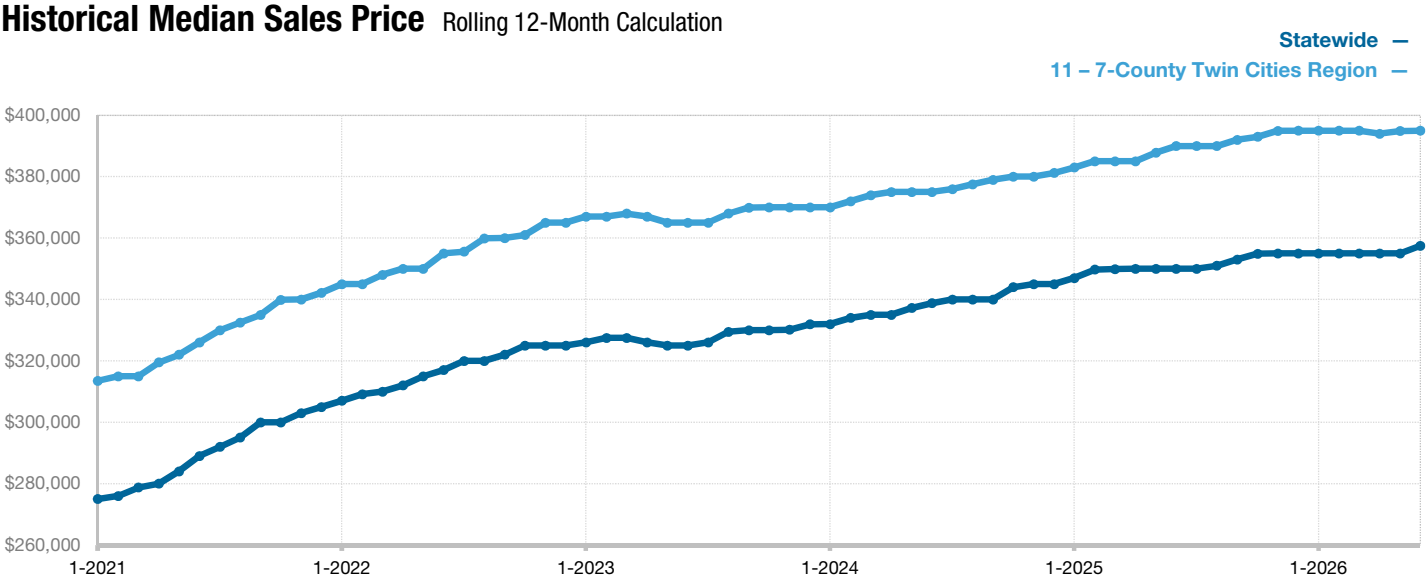
	June			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 6-2025**	**Thru 6-2026**	Percent Change
New Listings	5,437	**5,992**	+ 10.2%	29,540	**30,856**	+ 4.5%
Pending Sales	3,946	**4,291**	+ 8.7%	20,066	**20,596**	+ 2.6%
Closed Sales	4,233	**4,665**	+ 10.2%	18,453	**18,249**	- 1.1%
Median Sales Price*	$408,500	**$414,809**	+ 1.5%	$395,000	**$395,000**	0.0%
Percent of Original List Price Received*	100.2%	**99.6%**	- 0.6%	99.4%	**99.0%**	- 0.4%
Days on Market Until Sale	29	**31**	+ 6.9%	37	**39**	+ 5.4%
Months Supply of Inventory	2.6	**2.7**	+ 3.8%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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