



September, 2020
Housing Market

Total Volume Sold

\$51.0 Million

Average Sold price

\$216,304

Total Close Sales

236

Total New Listings

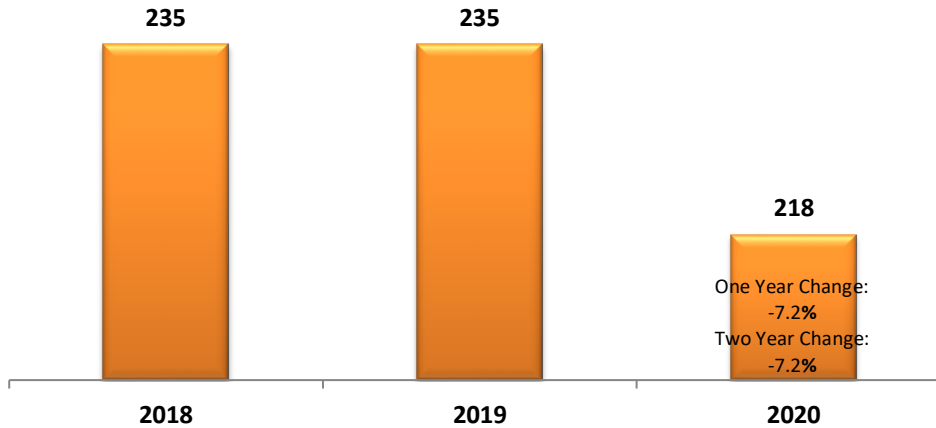
218



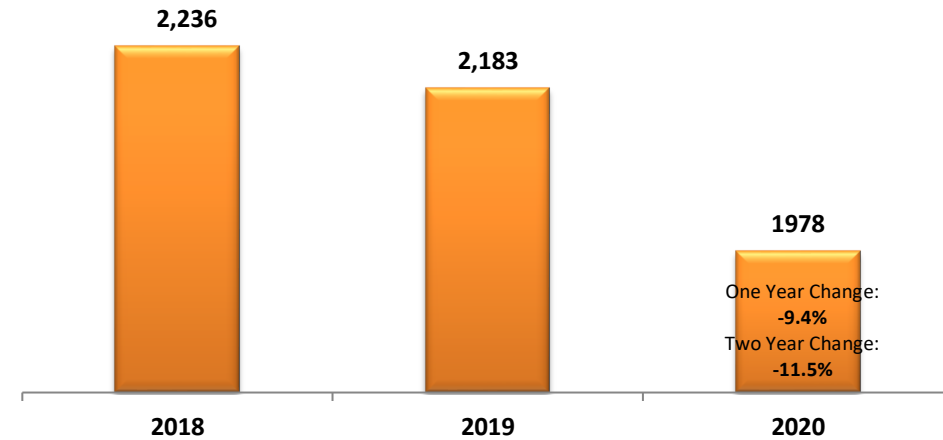
New Listings

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

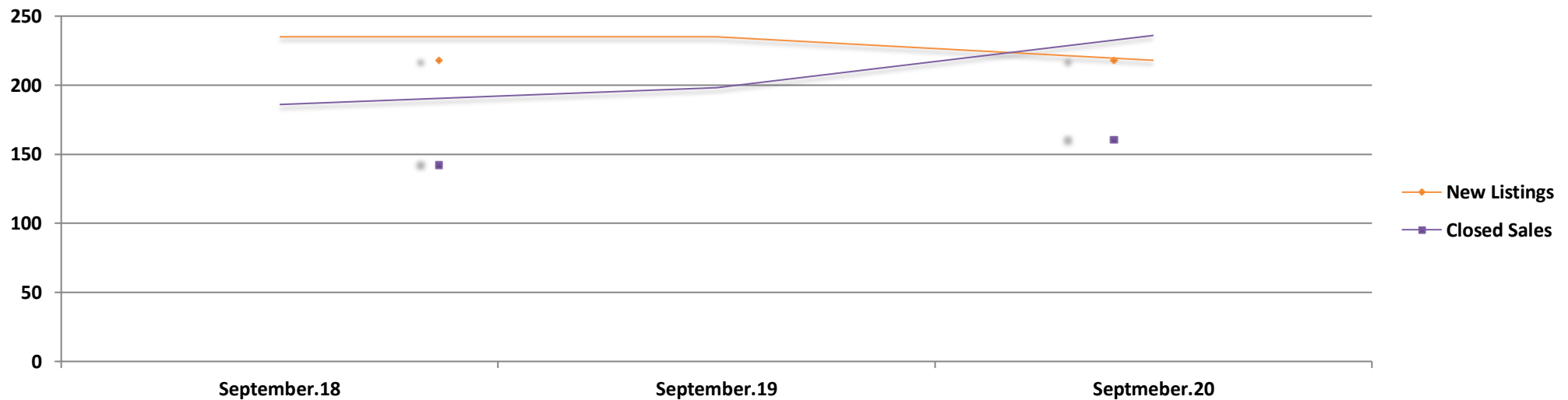
September 2020



Year to Date



Historical Market Activity

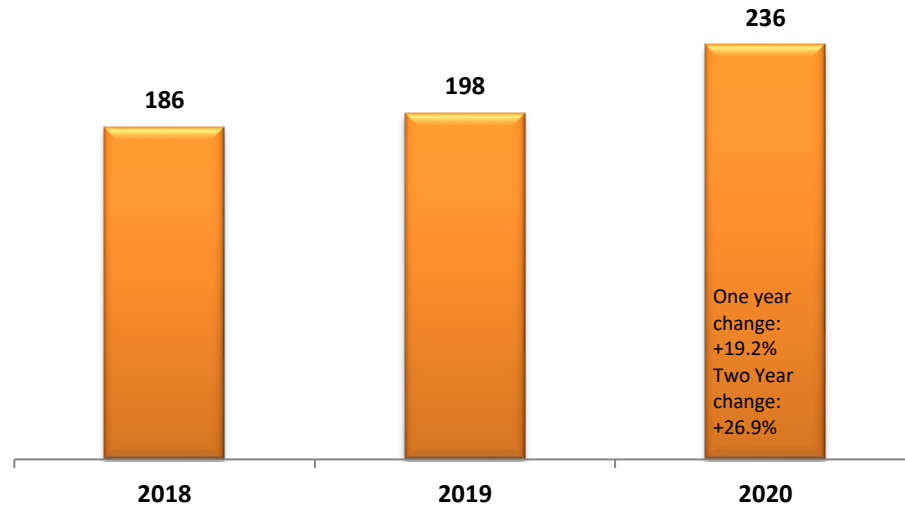


Closed Sales

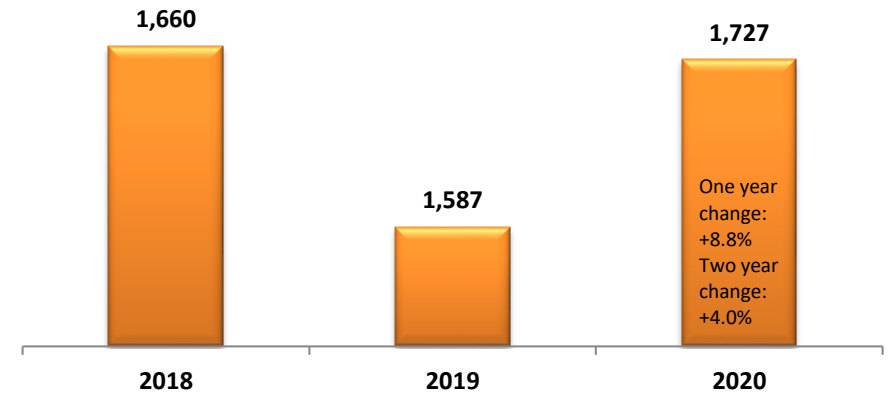
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in
Year to Date Totals

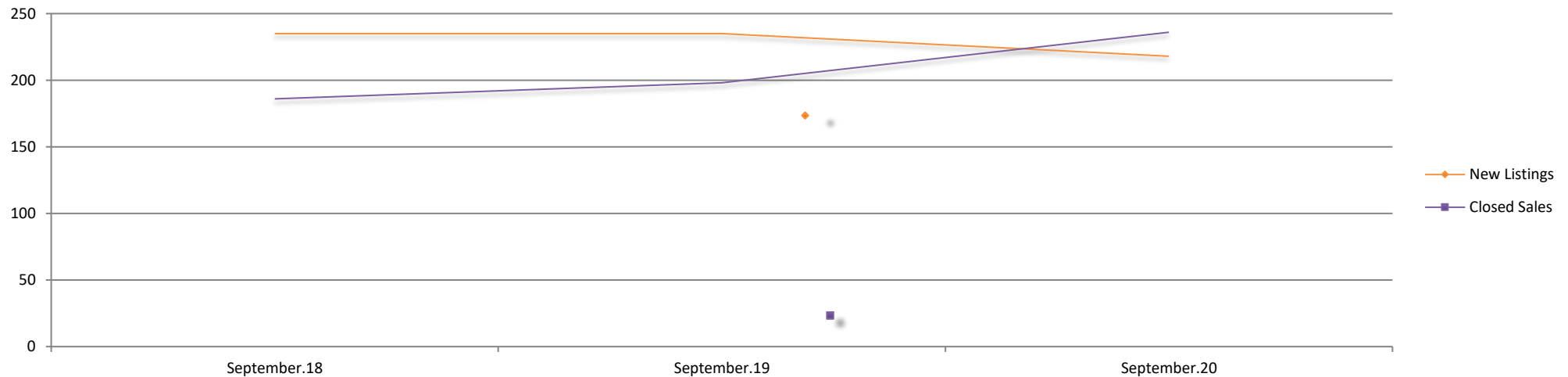


Year to Date



6

Historical Market Activity

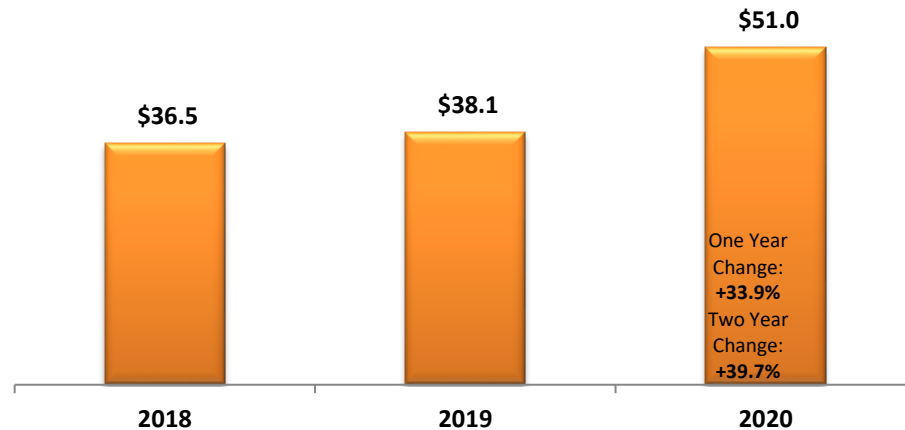


Dollar Volume of Closed Sales (in millions)

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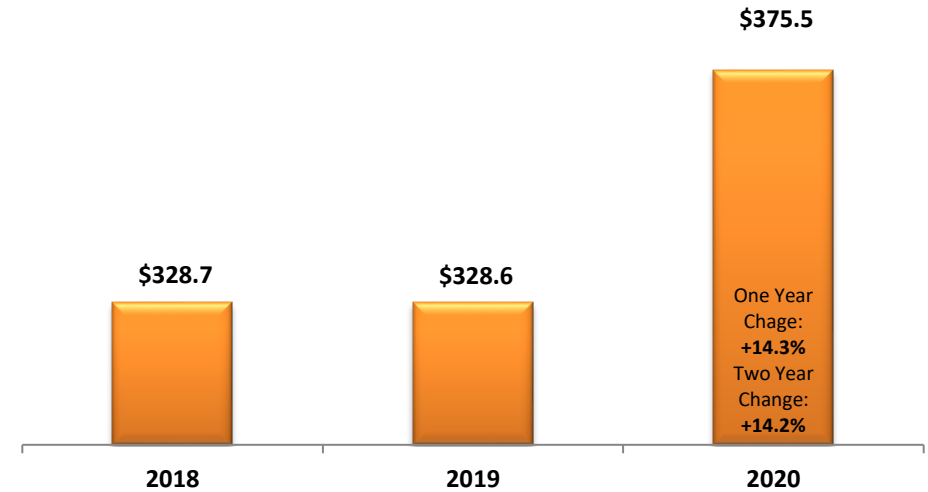


September 2020

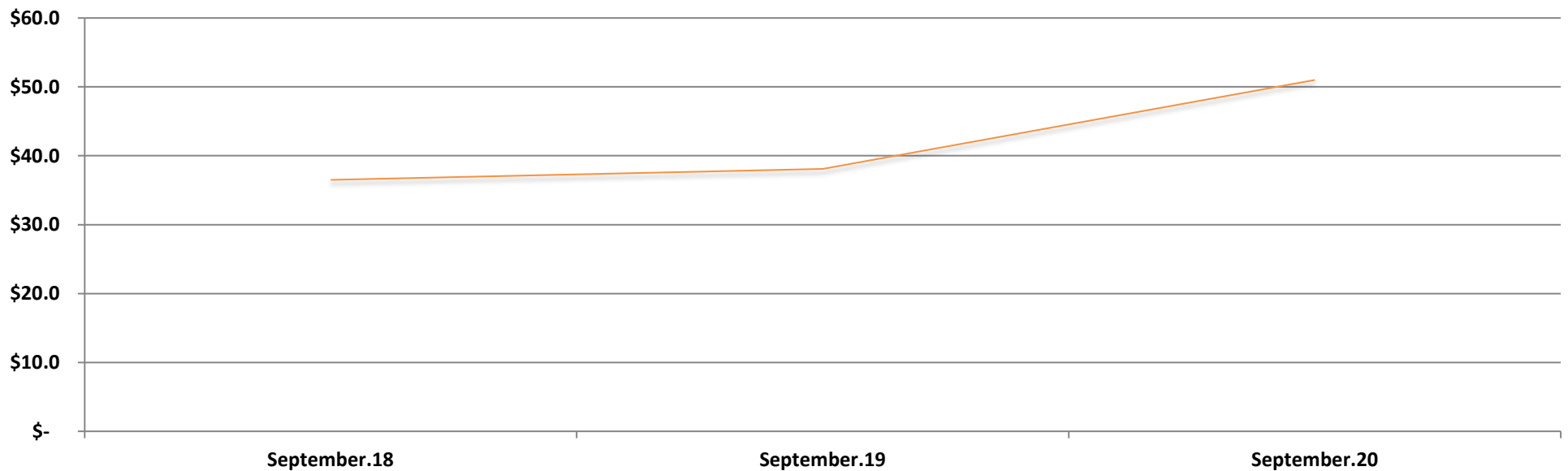


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



Average Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

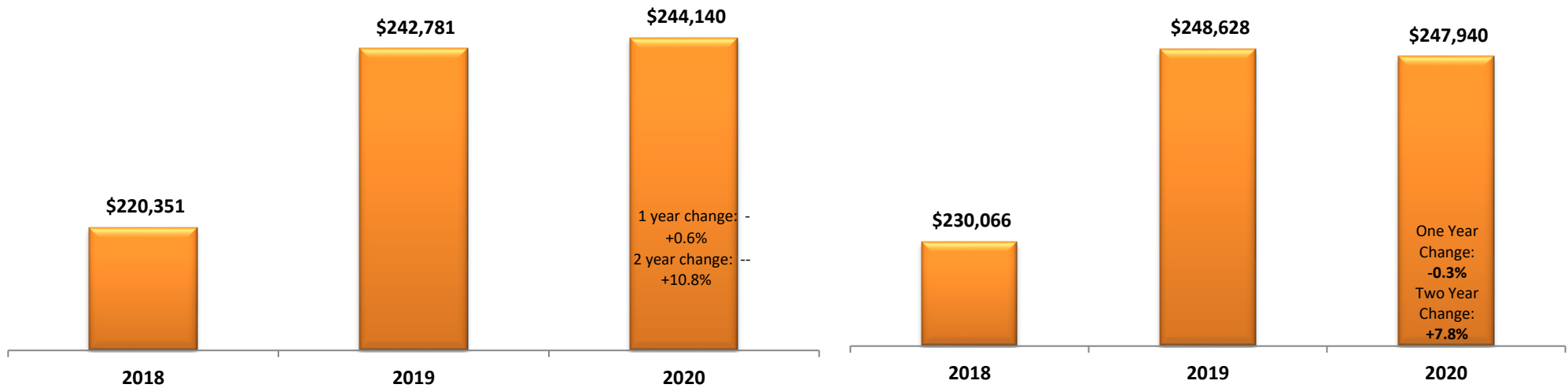


Figures do not take into account seller concession:

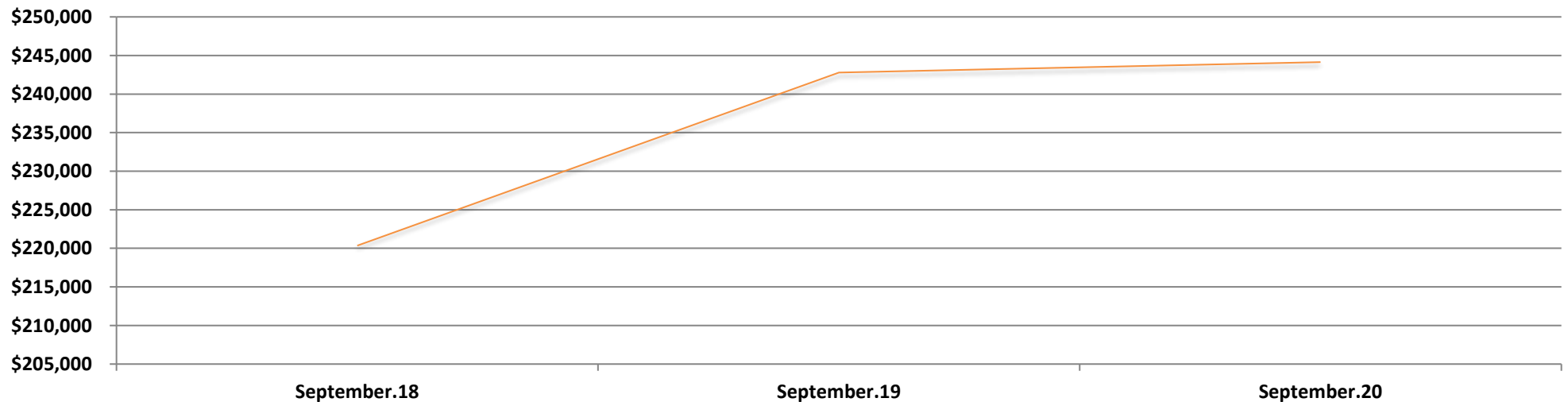
Late Sales recorded in MLS
figured in Year to Date Totals

September, 2020

Year to Date



Historical Average Prices



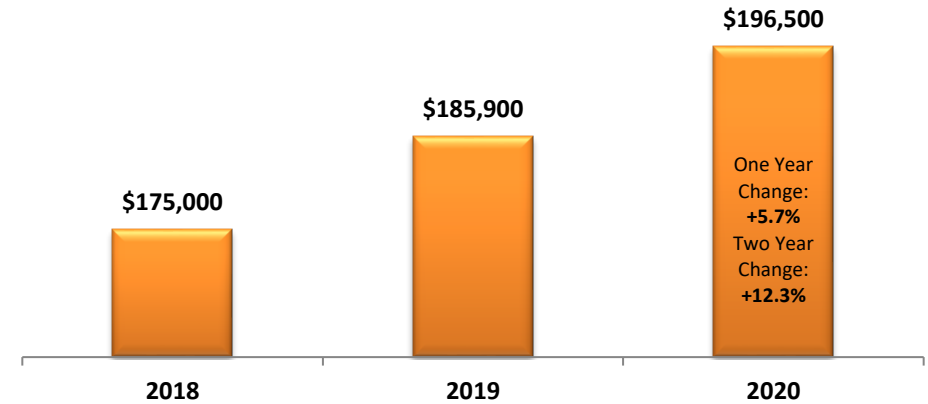
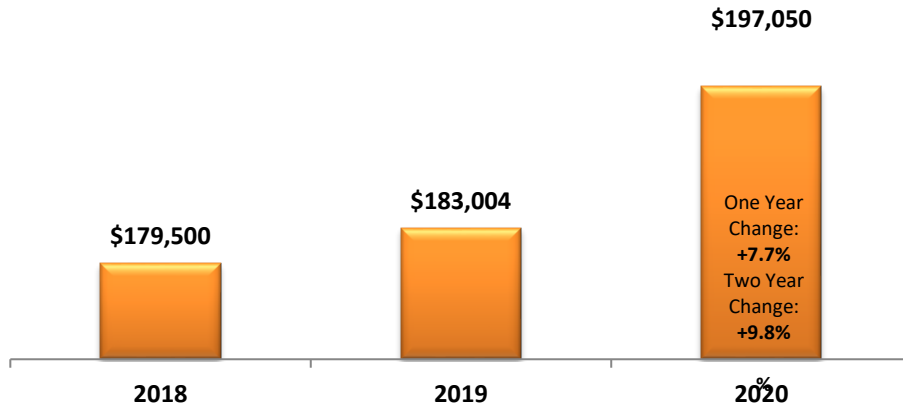
Median Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

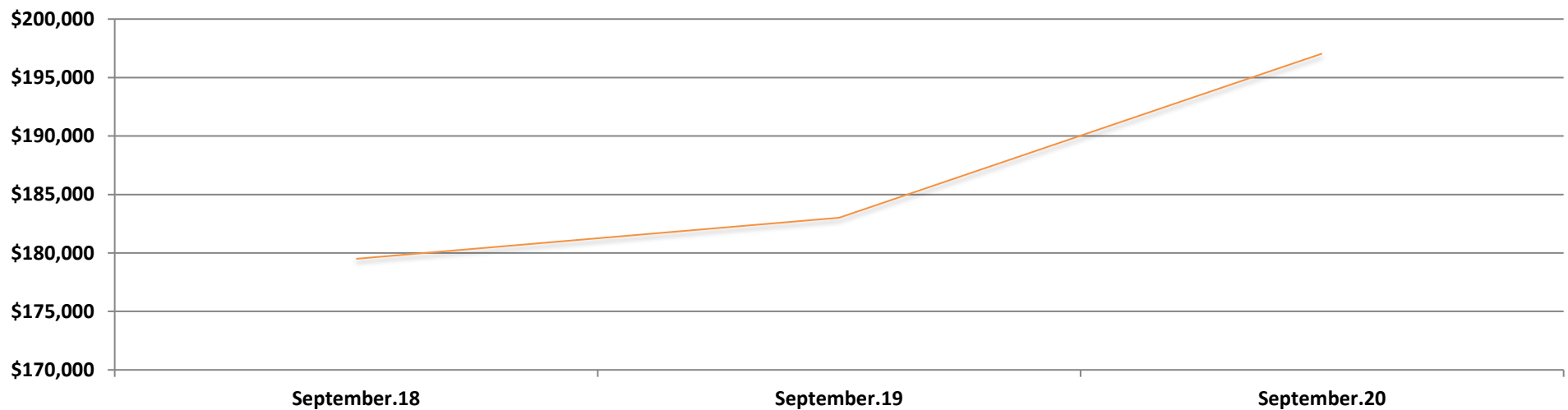
September, 2020

Year to Date

Late Sales recorded in MLS figured in
Year to Date Totals



Historical Median Prices



Percent of Original List Price Received at Sale

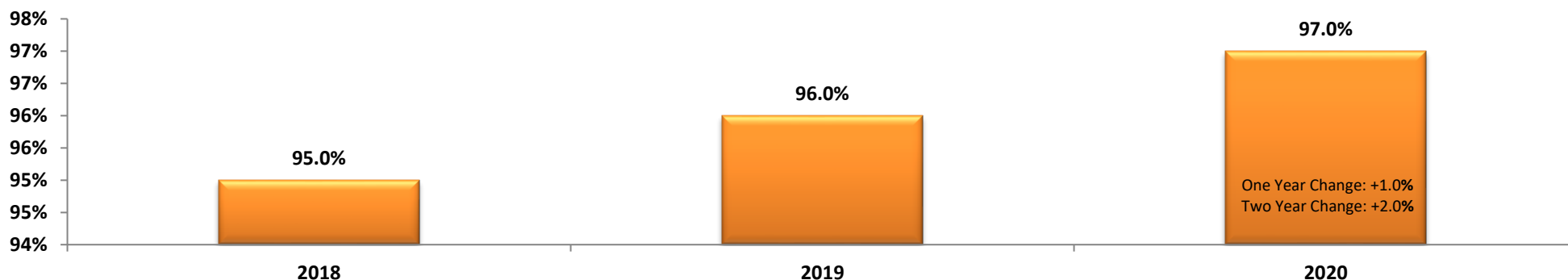
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



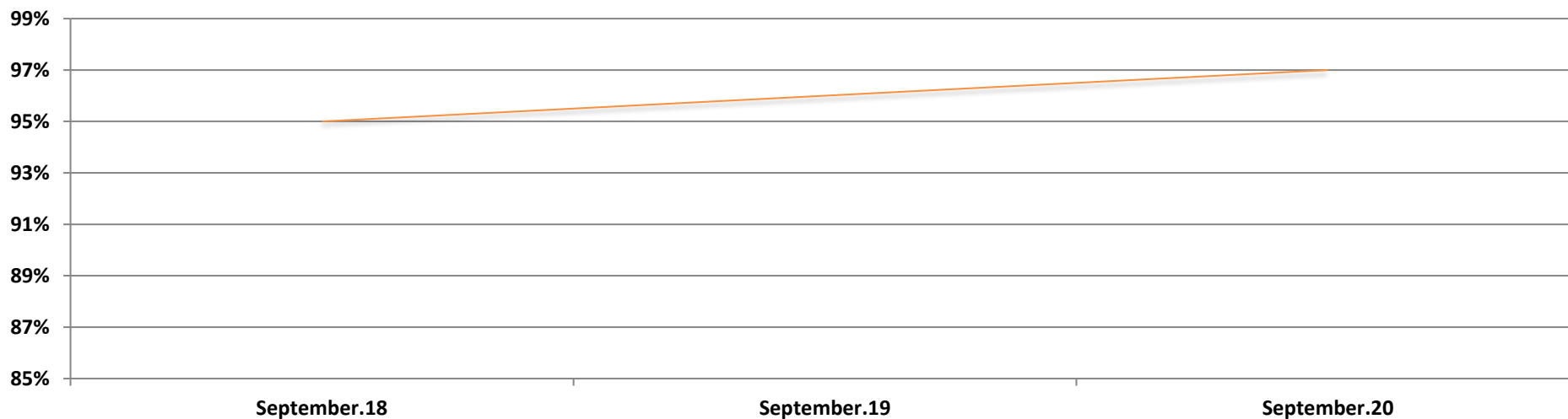
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

September, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



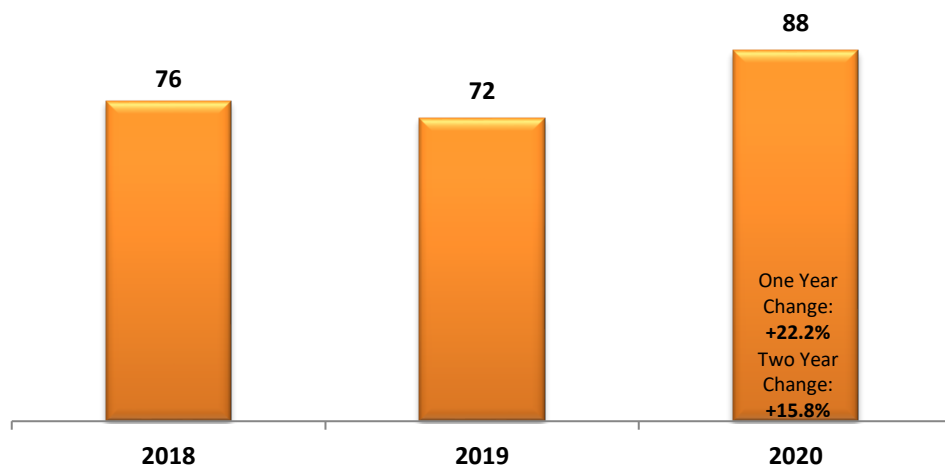
Historical Percent of Original List Price Received at Sale



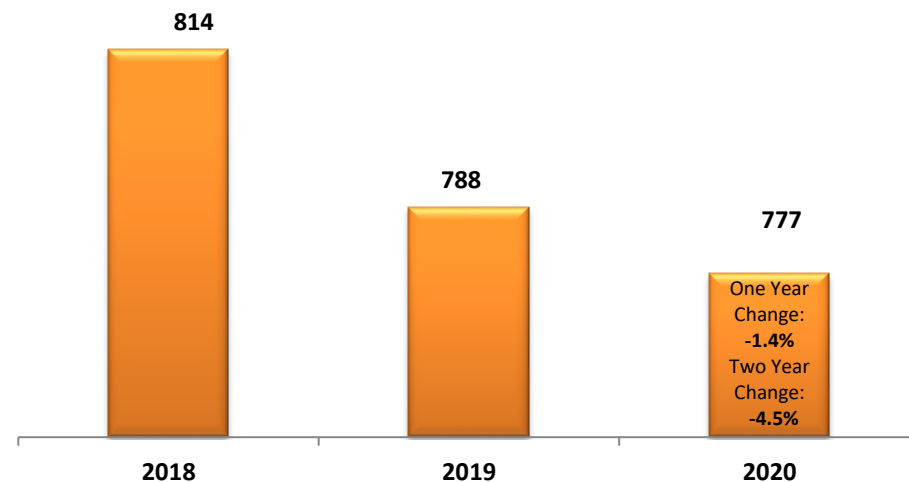
New Listings in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

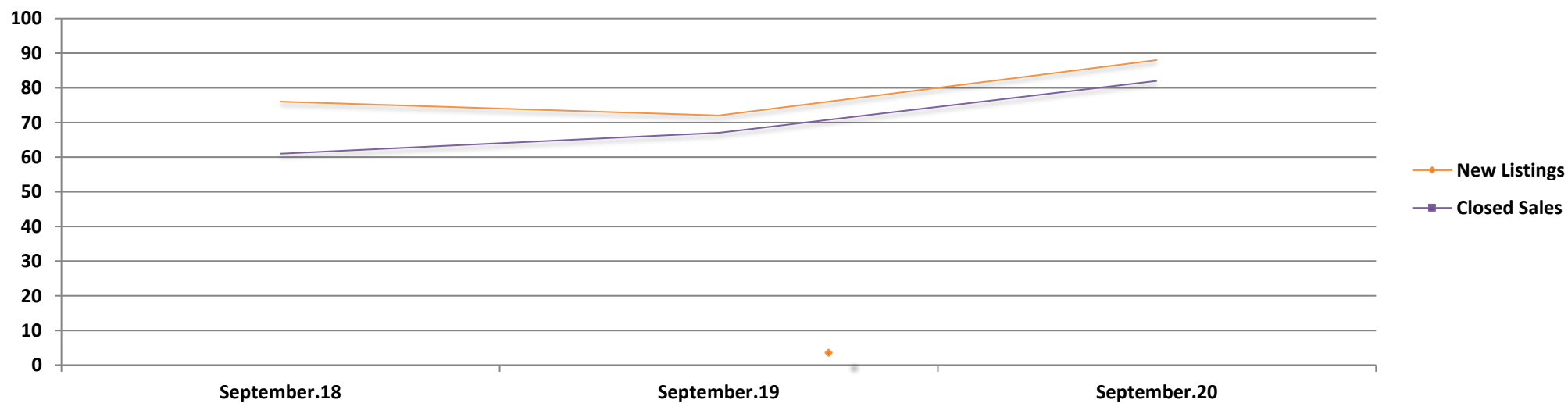
September, 2020



Year to Date



Historical Market Activity

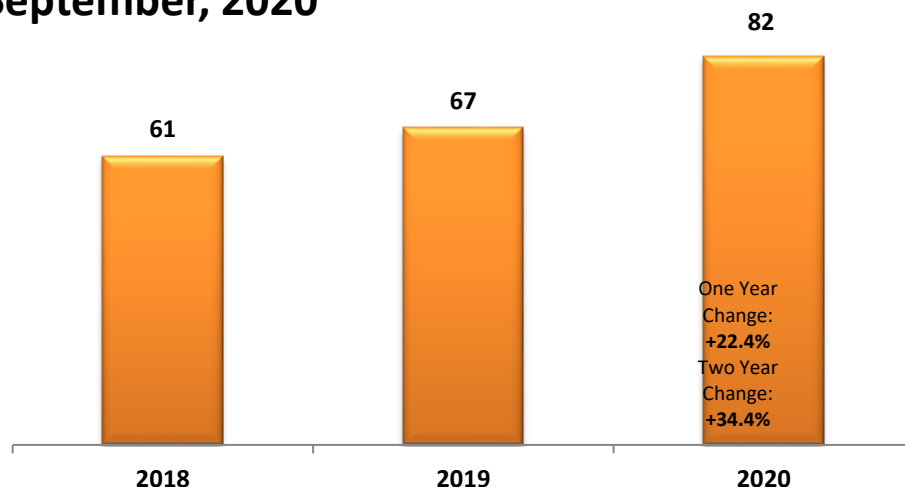


Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

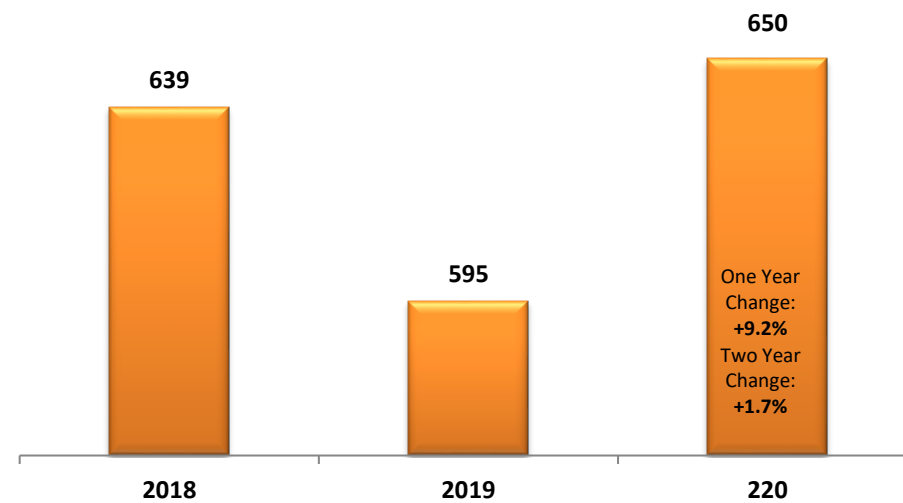


September, 2020

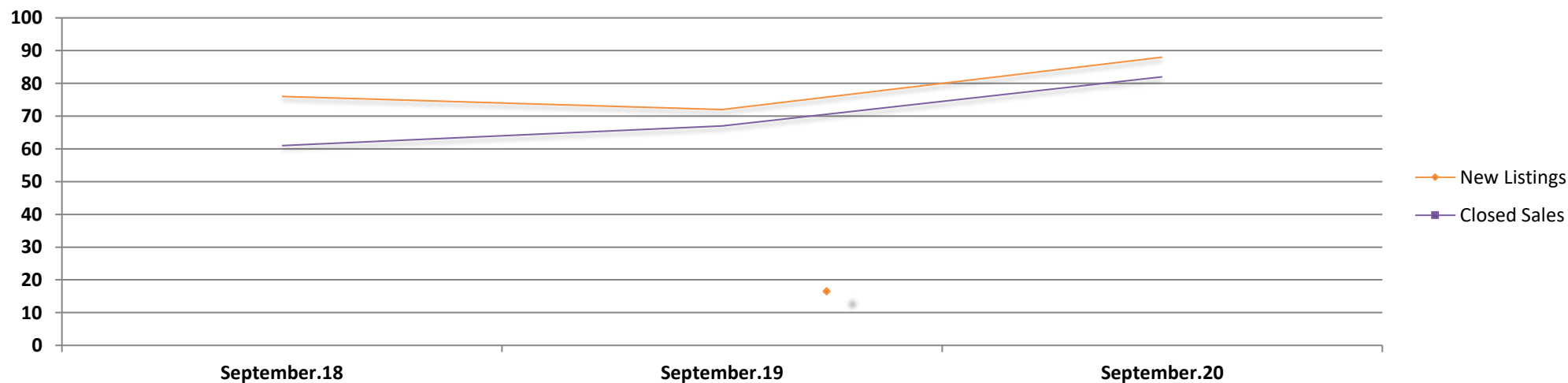


Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Market Activity



Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003

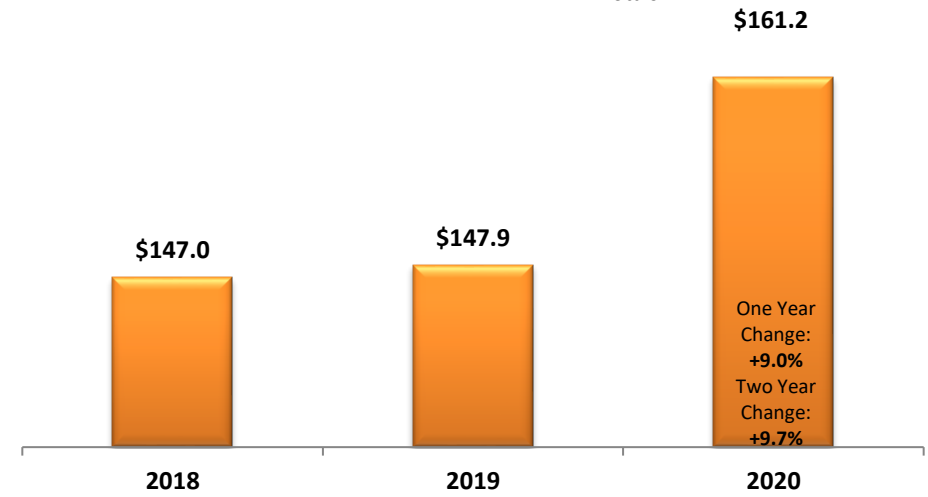
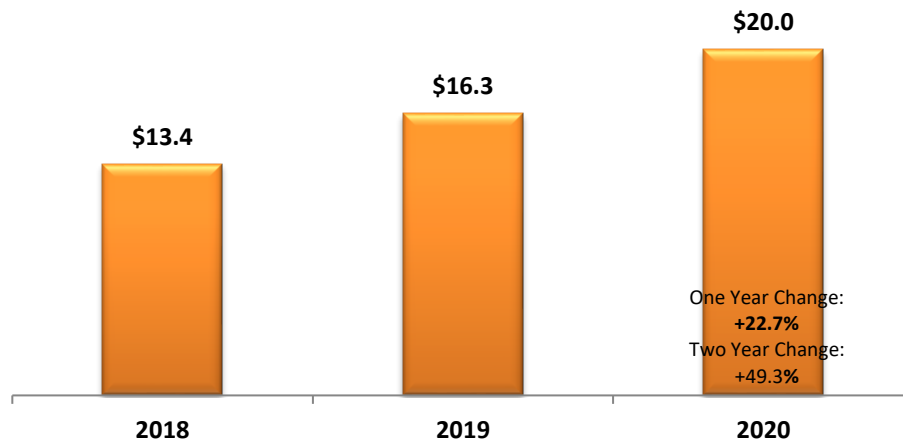
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



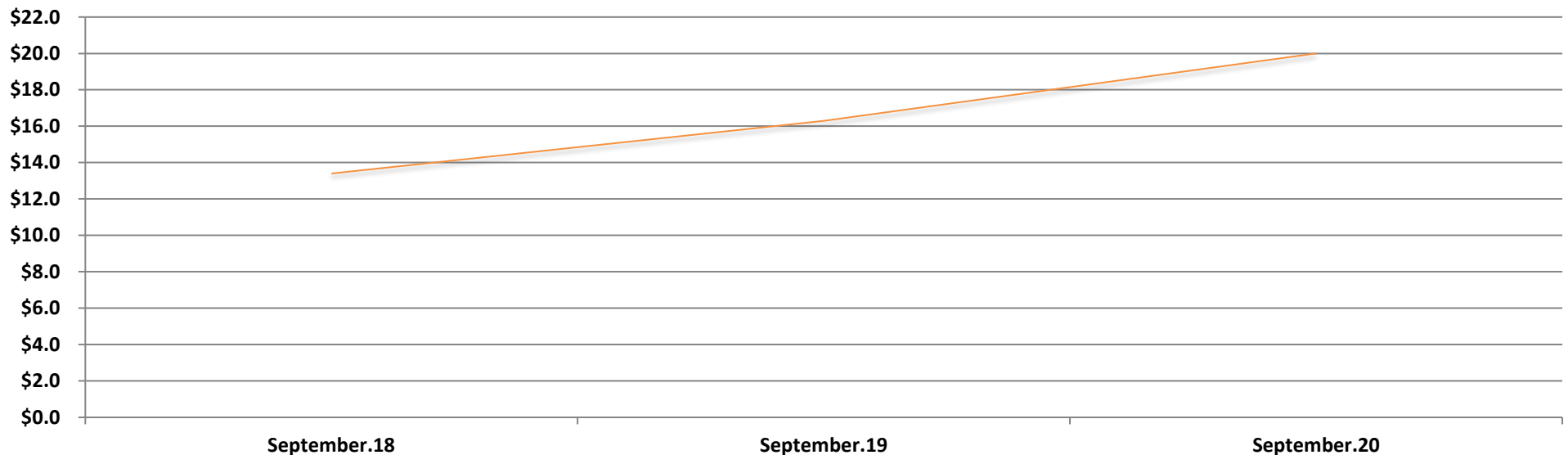
September, 2020

Year to Date

Late Sales recorded in MLS figured in Year to Date Totals



Historical Dollar Volume (in millions)



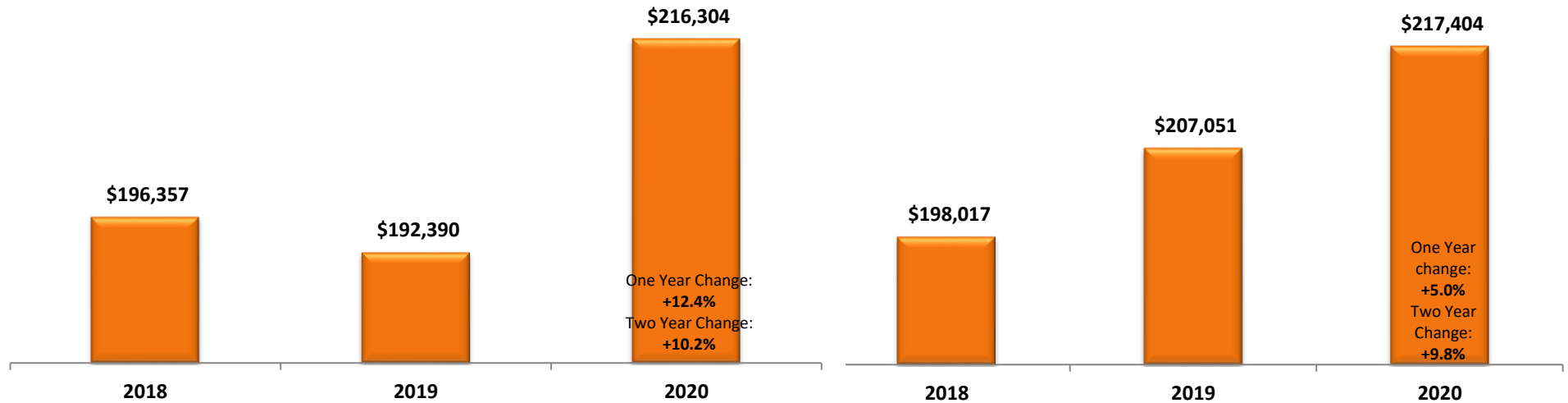
Average Sales Price

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

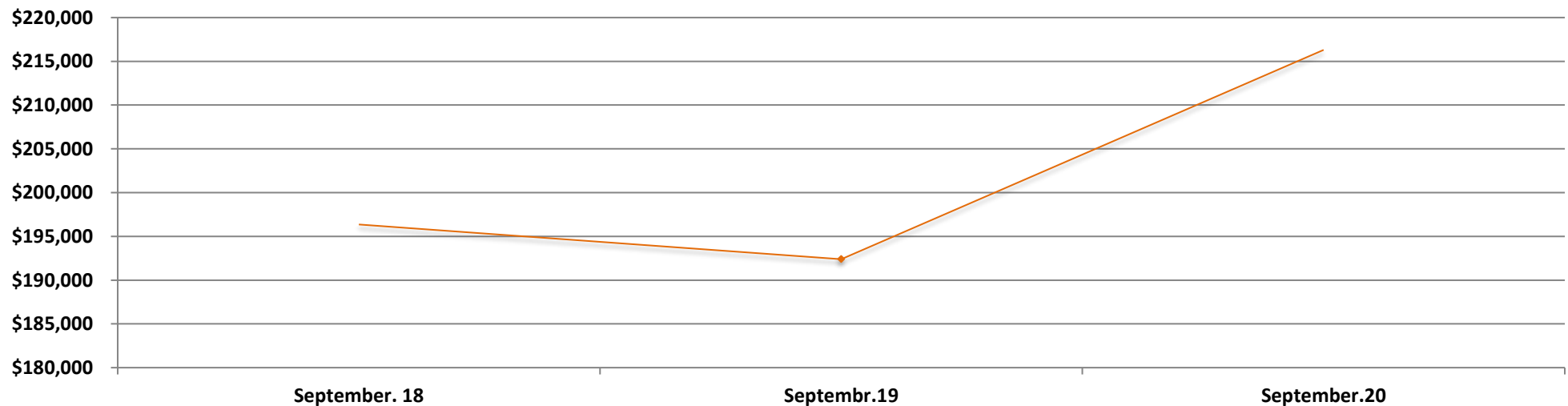
September, 2020

Year to Date

Late Sales recorded in MLS
figured in Year to Date Totals



Historical Average Prices



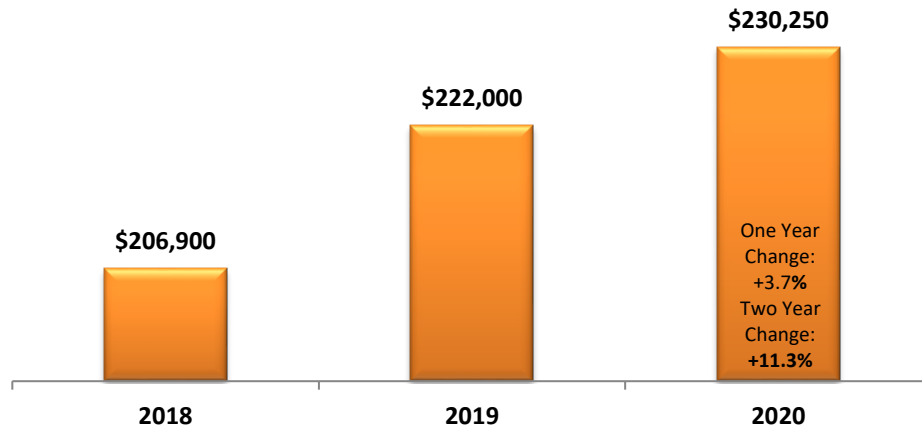
Median Sales Price in Zip Codes 56001 & 56003

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

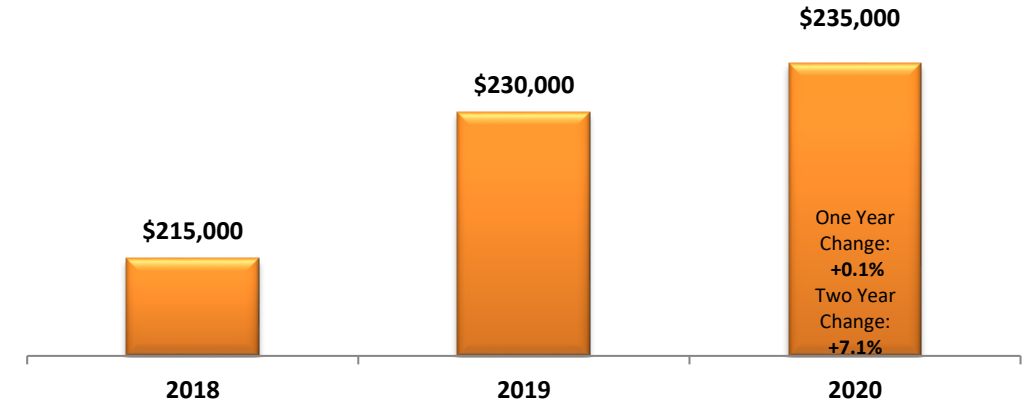


Figures do not take into account seller concessions

September, 2020

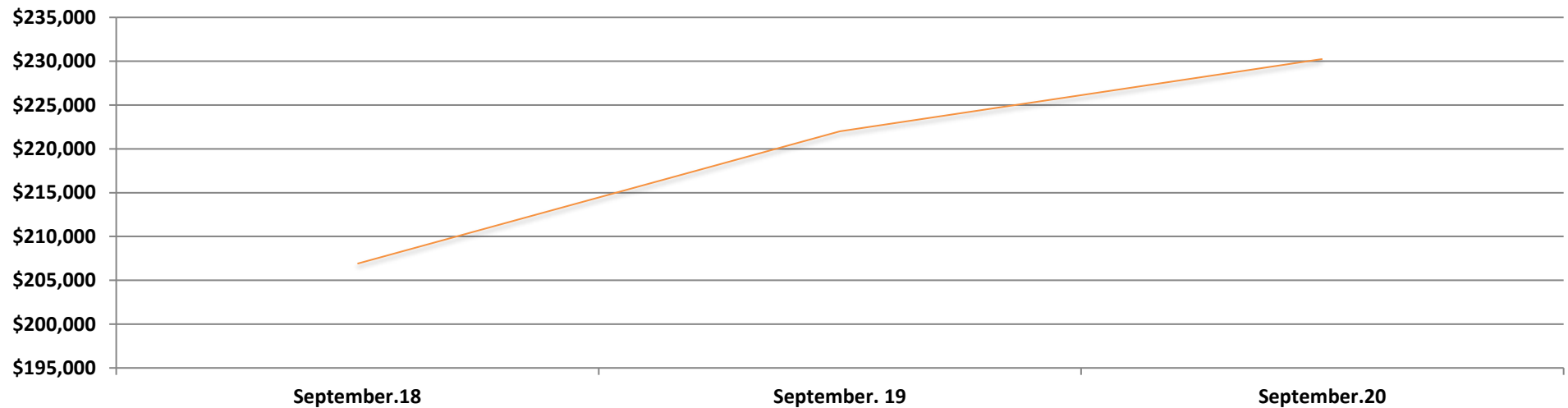


Year to Date



Late Sales recorded in MLS figured in
Year to Date Totals

Historical Median Prices



Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

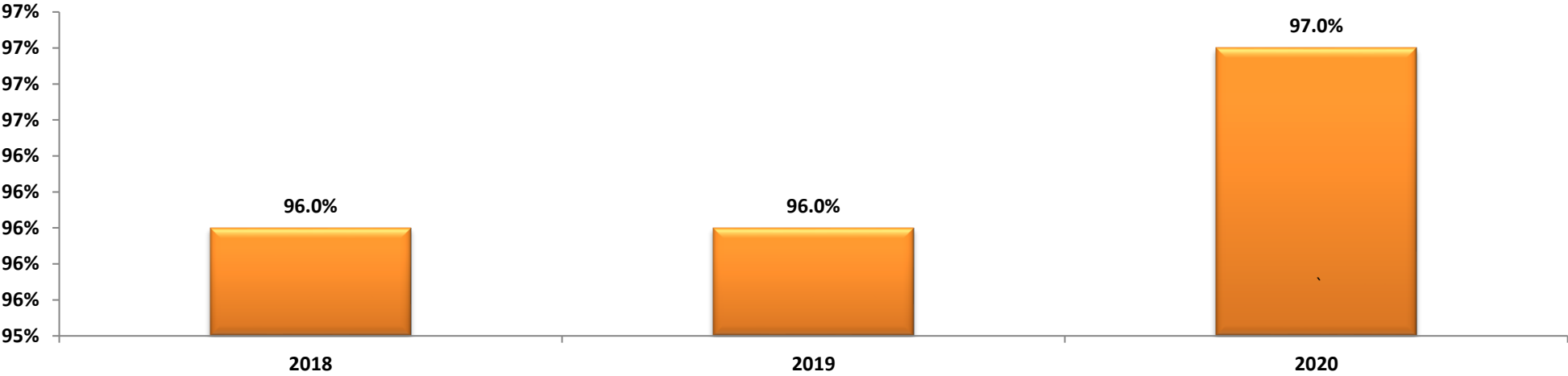
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



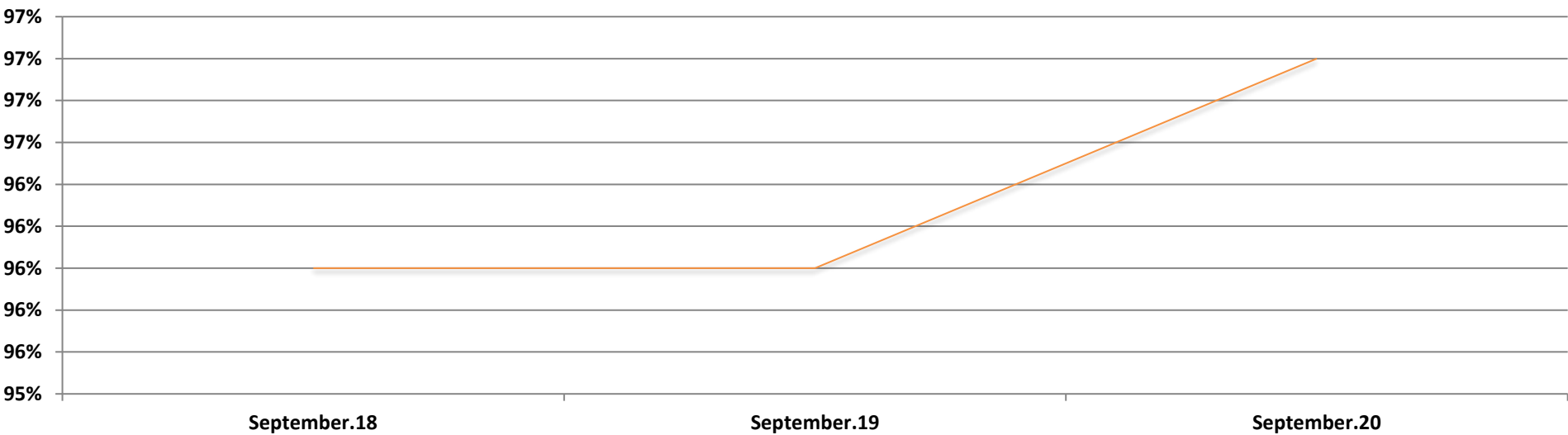
REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA

September, 2020

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



Historical Percent of Original List Price Received at Sale



Local Market Updates

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Blue Earth/Winnebago/Wells/Kiester/Bricelyn

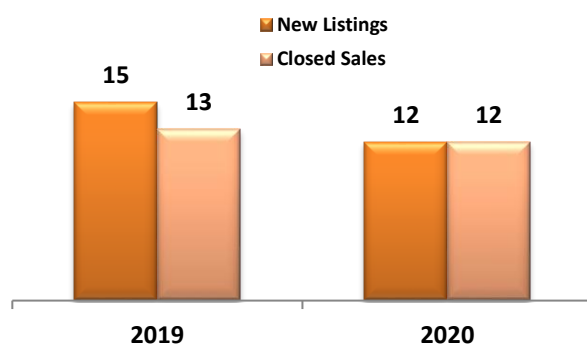
September, 2020

Year to Date

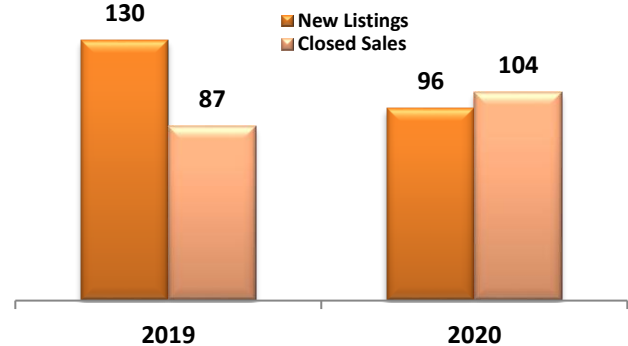
Faribault County, MN	2019	2020	Change	2019	2020	Change
New Listings	15	12	-20.0%	130	96	-26.2%
Closed Sales	13	12	-7.7%	87	104	19.5%
Average Sales Price	\$ 77,396	\$ 108,316	40.0%	\$ 107,367	\$119,860	11.6%
Percent of Original Last Price Received at Sale*	94.0%	90.0%	-4.3%	90.0%	91.0%	1.1%
Average Days on Market Until Sale	72	200	177.8%	183	151	-17.5%
Total Current Inventory**	55	20	-63.6%	.	.	.
Single-Family Detached Inventory	53	20	-62.3%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

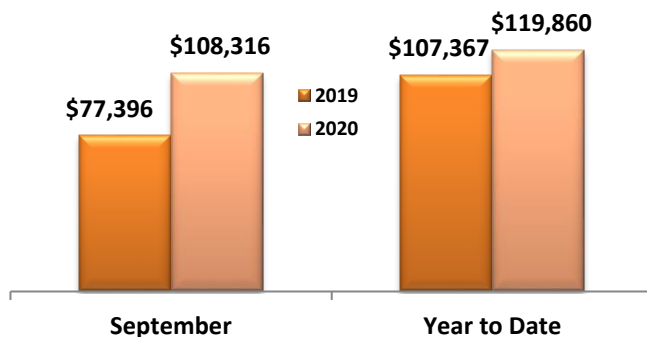
Activity-Most Recent Month



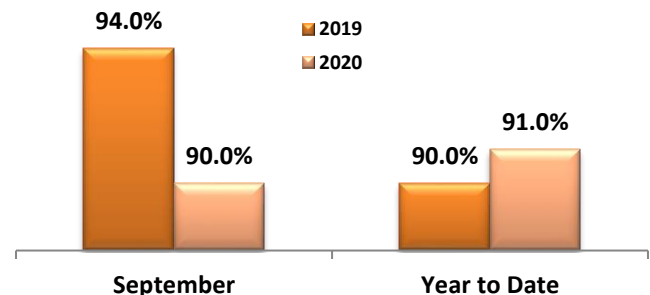
Activity-Year to Date



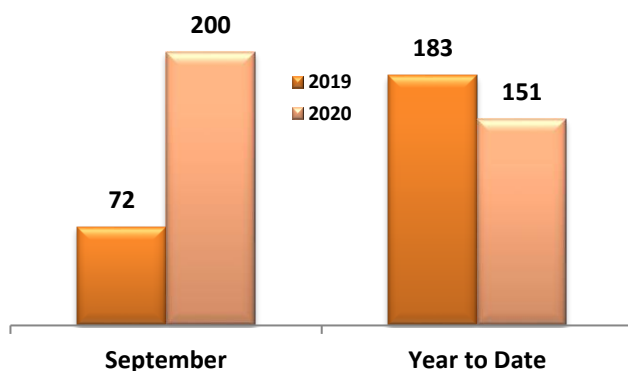
Average Sales Price



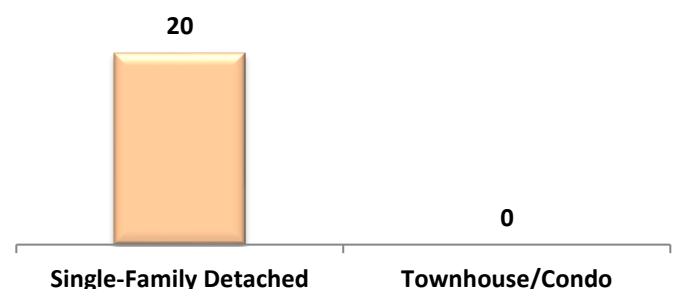
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to small sample size involved. All data from the

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Eagle Lake/Madison Lake

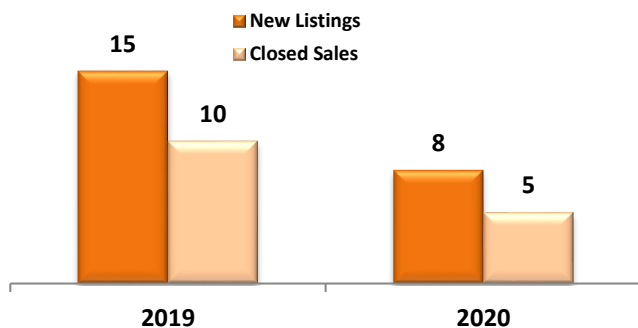
September, 2020

Year to Date

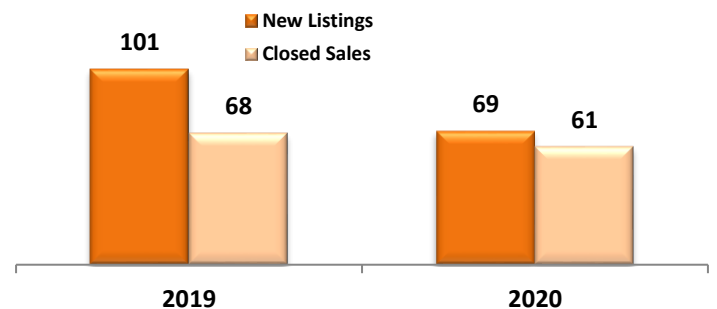
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	15	8	-46.7%	101	69	-31.7%
Closed Sales	10	5	-50.0%	68	61	-10.3%
Average Sales Price	\$ 279,145	\$ 415,400	48.8%	\$ 311,428	\$ 344,899	10.7%
Percent of Original Last Price Received at Sale*	97.0%	91.0%	-6.2%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	153	100	-34.6%	106	120	13.2%
Total Current Inventory**	31	16	-48.4%	.	.	.
Single-Family Detached Inventory	27	15	-44.4%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

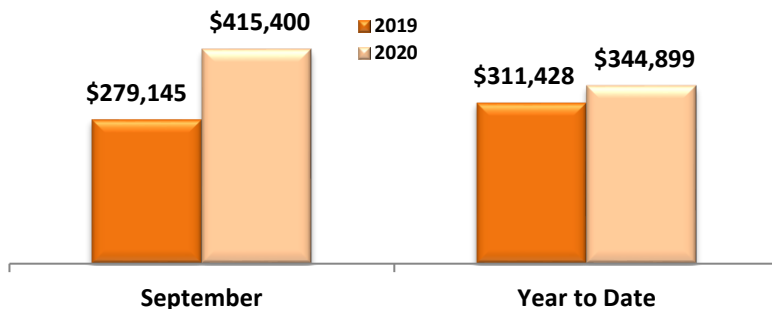
Activity-Most Recent Month



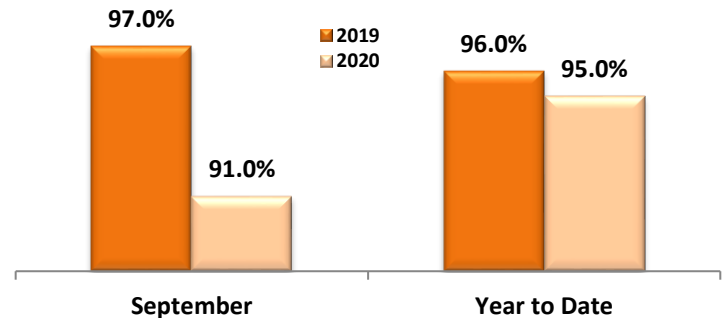
Activity-Year to Date



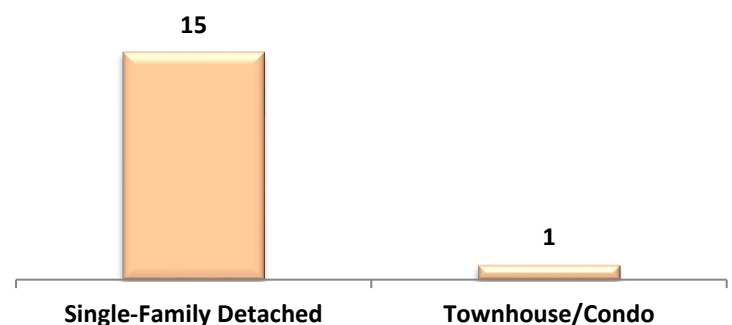
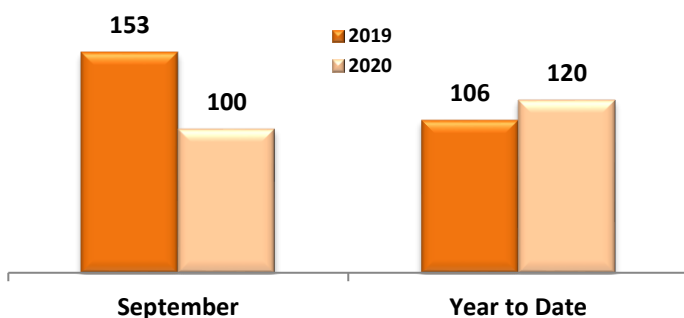
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



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Elysian/Waterville

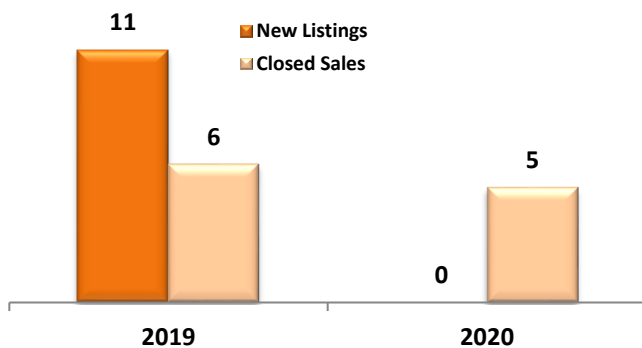
September, 2020

Year to Date

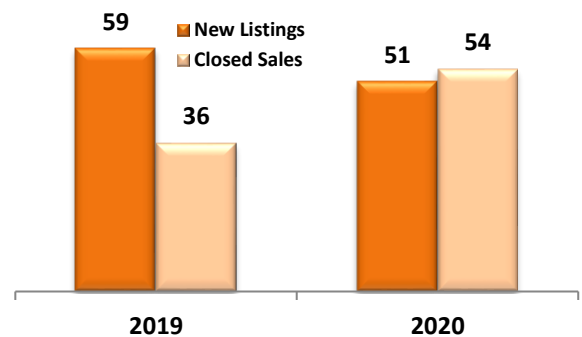
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	0	-100.0%	59	51	-13.6%
Closed Sales	6	5	-16.7%	36	54	50.0%
Average Sales Price	\$ 208,416	\$ 364,960	75.1%	\$ 221,821	\$ 266,331	20.1%
Percent of Original Last Price Received at Sale*	87.0%	98.0%	12.6%	92.0%	95.0%	3.3%
Average Days on Market Until Sale	106	122	15.1%	118	122	3.4%
Total Current Inventory**	25	6	-76.0%	.	.	.
Single-Family Detached Inventory	23	6	-73.9%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

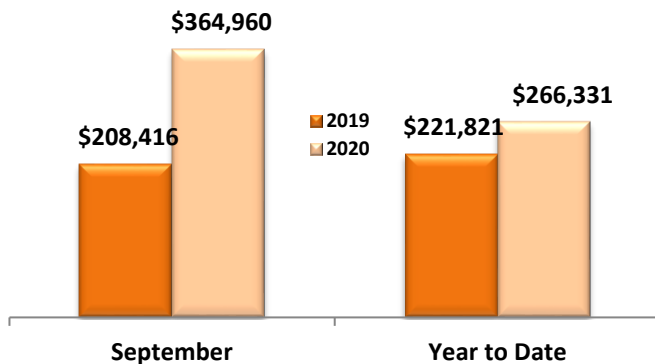
Activity-Most Recent Month



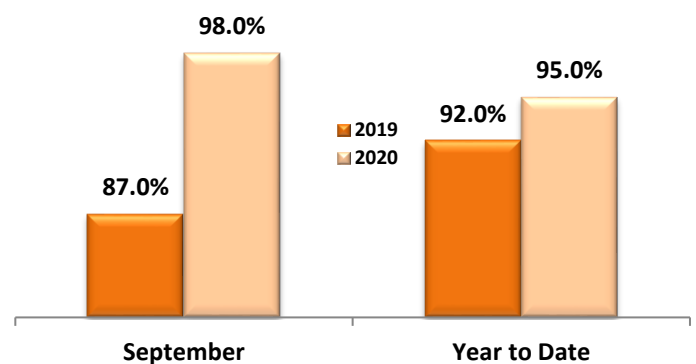
Activity-Year to Date



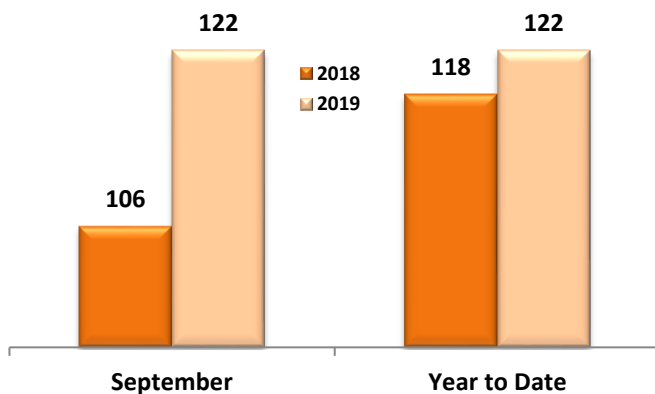
Average Sales Price



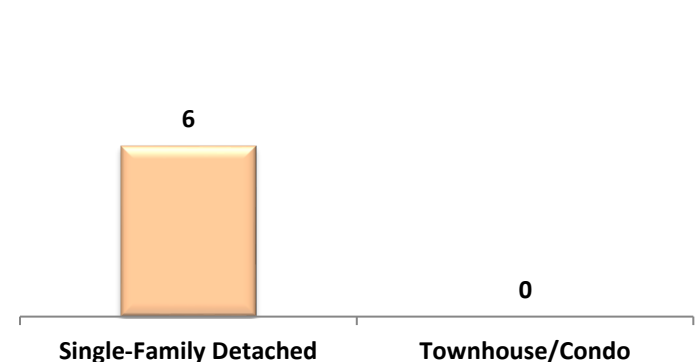
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Lake Crystal

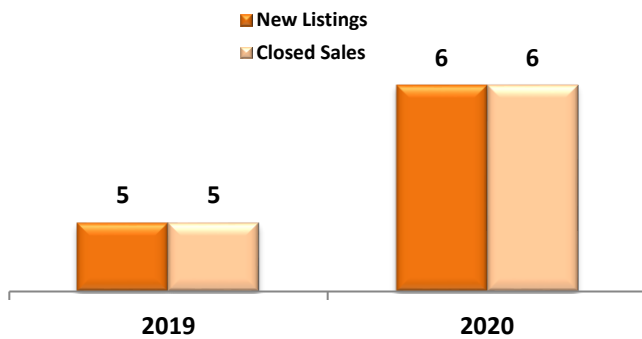
September 2020

Year to Date

Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	5	6	20.0%	43	56	30.2%
Closed Sales	5	6	20.0%	42	39	-7.1%
Average Sales Price	\$ 199,260	\$ 160,633	-19.4%	\$ 223,422	\$ 200,566	-10.2%
Percent of Original Last Price Received at Sale*	88.0%	97.0%	10.2%	95.0%	96.0%	1.1%
Average Days on Market Until Sale	146	110	-24.7%	101	73	-27.7%
Total Current Inventory**	9	3	-66.7%	.	.	.
Single-Family Detached Inventory	8	3	-62.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

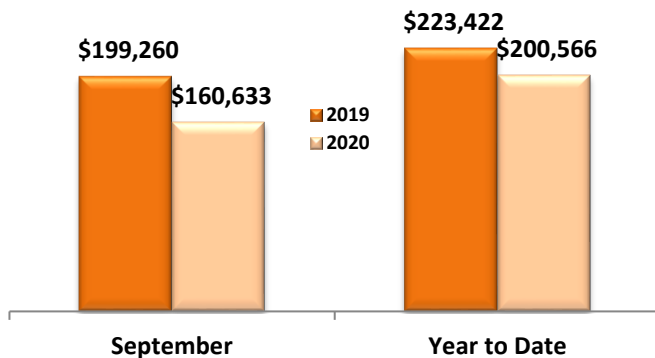
Activity-Most Recent Month



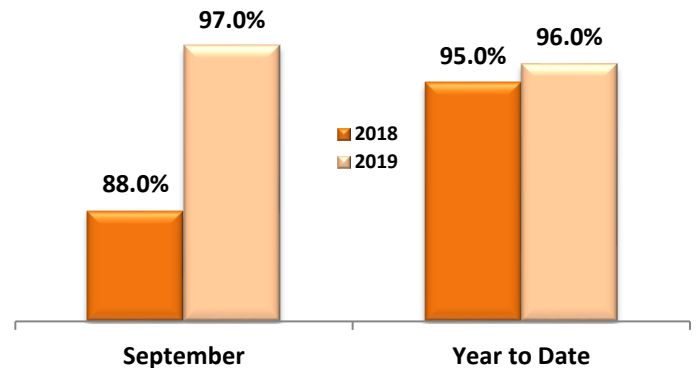
Activity-Year to Date



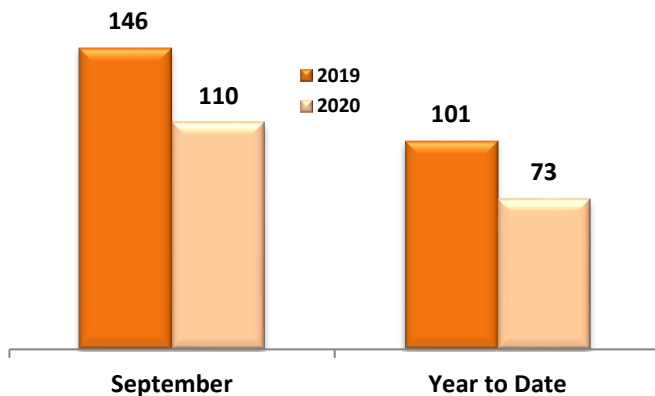
Average Sales Price



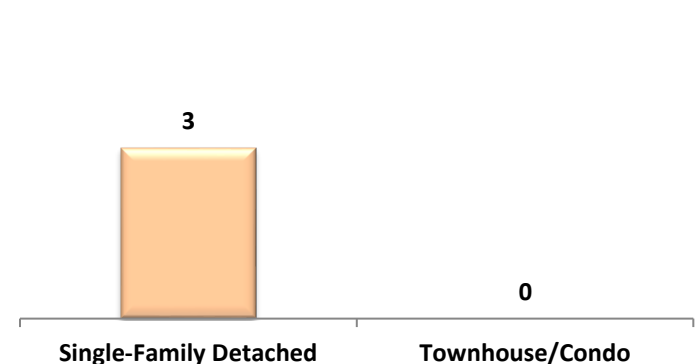
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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LeSueur/LeCenter/Henderson

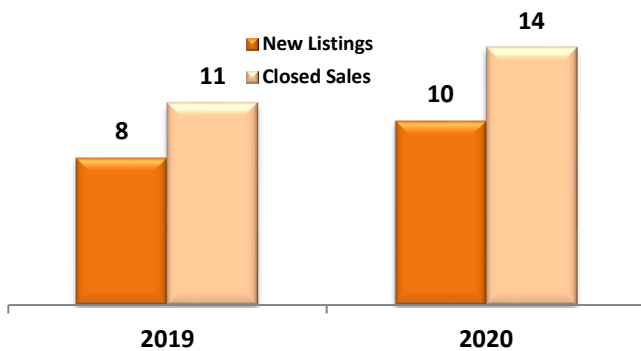
September, 2020

Year to Date

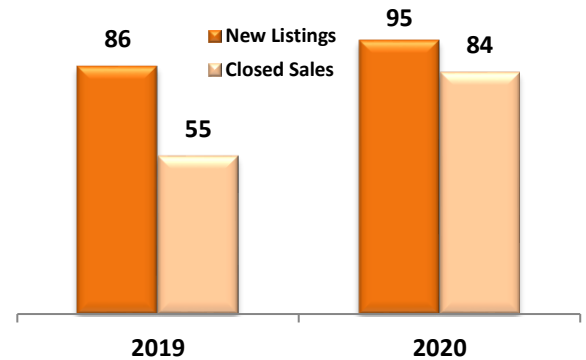
Le Sueur County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	10	25.0%	86	95	10.5%
Closed Sales	11	14	27.3%	55	84	52.7%
Average Sales Price	\$ 166,428	\$ 251,385	51.0%	\$ 181,010	\$ 220,138	21.6%
Percent of Original Last Price Received at Sale*	100.0%	103.0%	3.0%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	75	62	-17.3%	81	95	17.3%
Total Current Inventory**	29	14	-51.7%	.	.	.
Single-Family Detached Inventory	29	14	-51.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

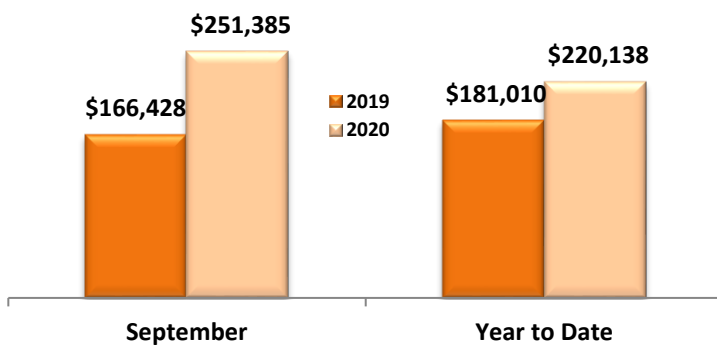
Activity-Most Recent Month



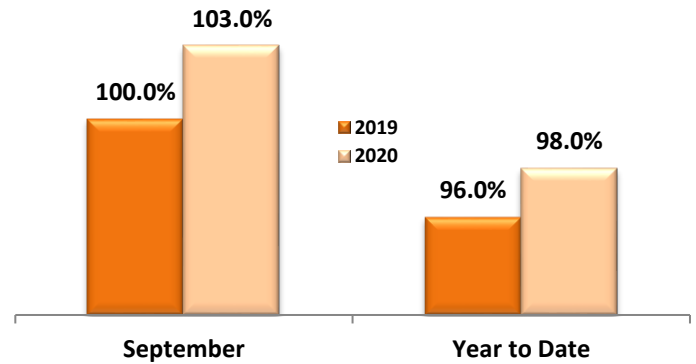
Activity-Year to Date



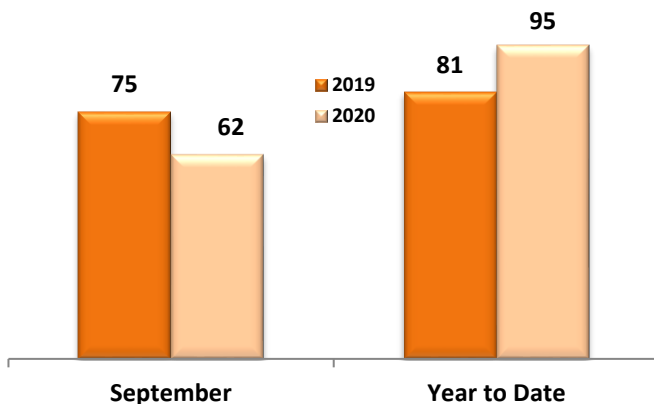
Average Sales Price



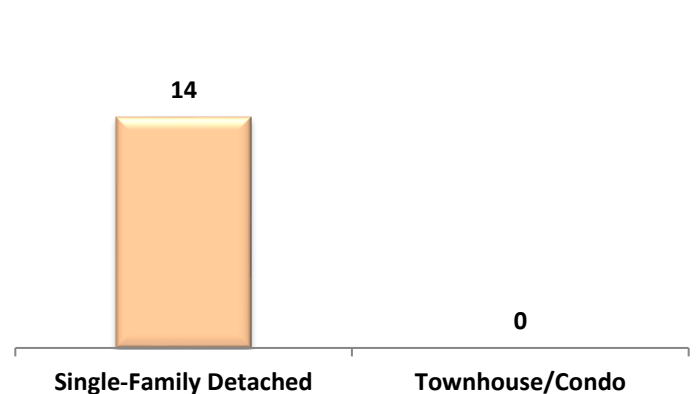
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Lower North Mankato

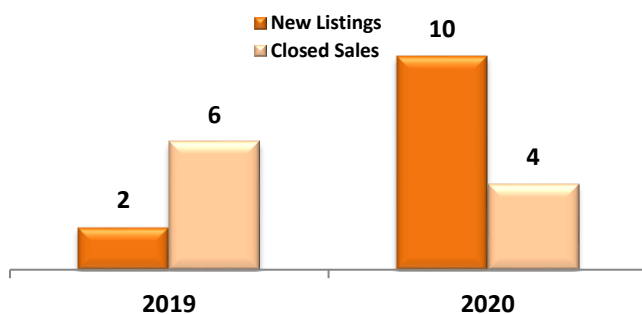
September 2020

Year to Date

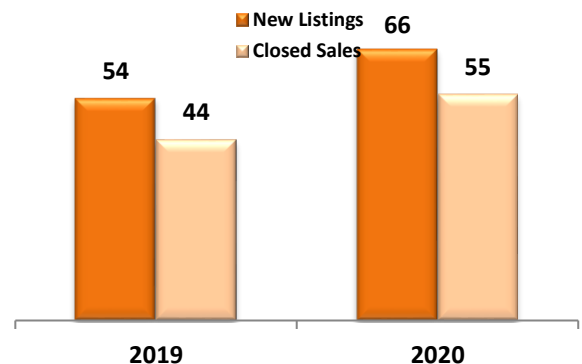
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	2	10	400.0%	54	66	22.2%
Closed Sales	6	4	-33.3%	44	55	25.0%
Average Sales Price	\$ 164,916	\$ 165,750	0.5%	\$ 172,419	\$ 183,166	6.2%
Percent of Original List Price Received at Sale*	99.0%	98.0%	-1.0%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	39	50	28.2%	65	66	1.5%
Total Current Inventory**	11	4	-63.6%	.	.	.
Single-Family Detached Inventory	11	4	-63.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

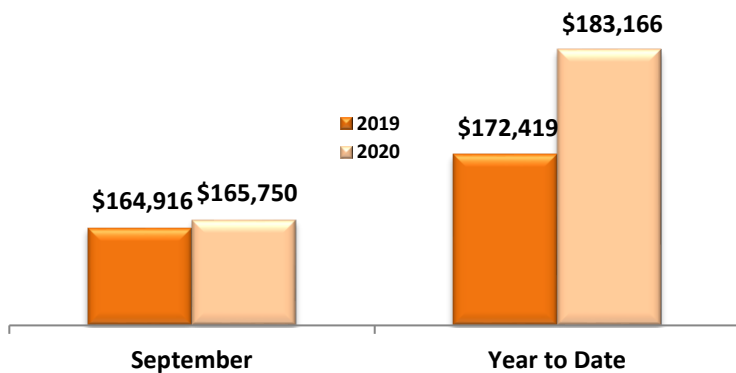
Activity-Most Recent Month



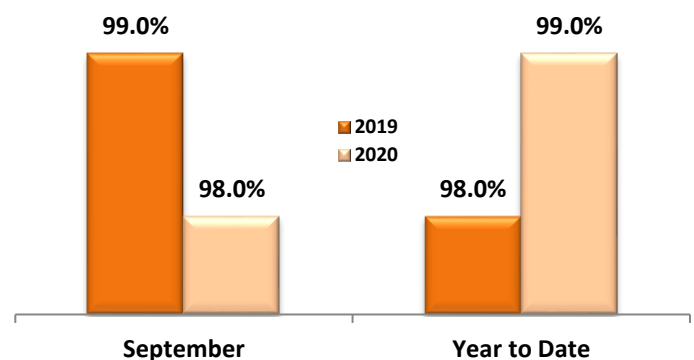
Activity-Year to Date



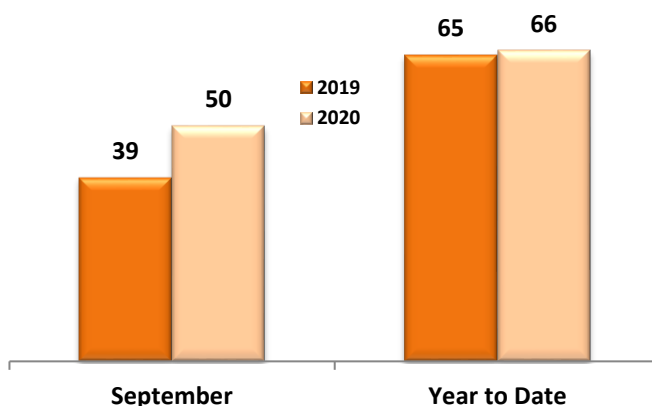
Average Sales Price



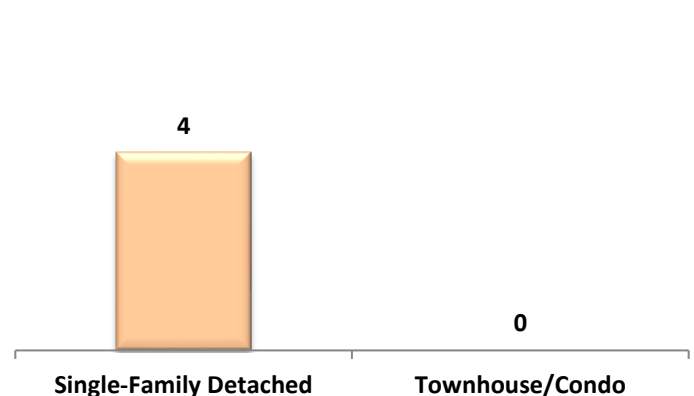
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Madelia/St. James

September 2020

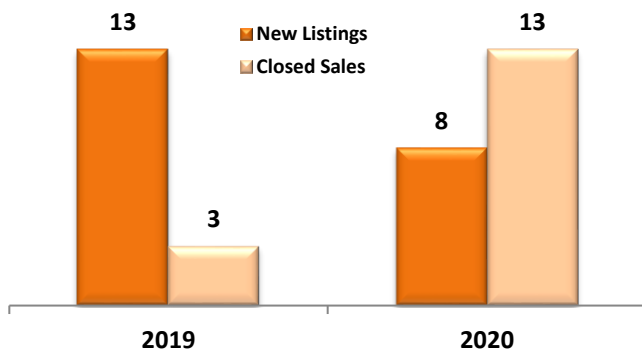
Year to Date

Watonwan County, MN	2019	2020	Change	2019	2020	Change
New Listings	13	8	-38.5%	86	74	-14.0%
Closed Sales	3	13	333.3%	53	57	7.5%
Average Sales Price	\$ 51,000	\$141,194	176.9%	\$ 105,758	\$121,571	15.0%
Percent of Original Last Price Received at Sale*	86.0%	90.0%	4.7%	91.0%	91.0%	0.0%
Average Days on Market Until Sale	91	272	198.9%	140	190	35.7%
Total Current Inventory**	47	20	-57.4%	.	.	.
Single-Family Detached Inventory	46	20	-56.5%	.	.	.

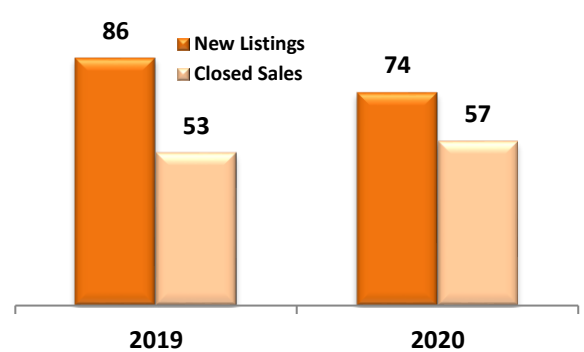
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

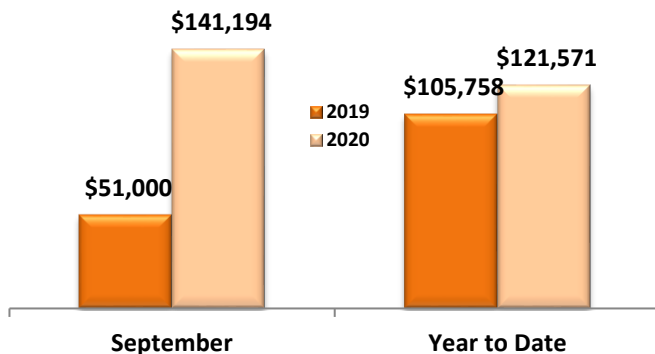
Activity-Most Recent Month



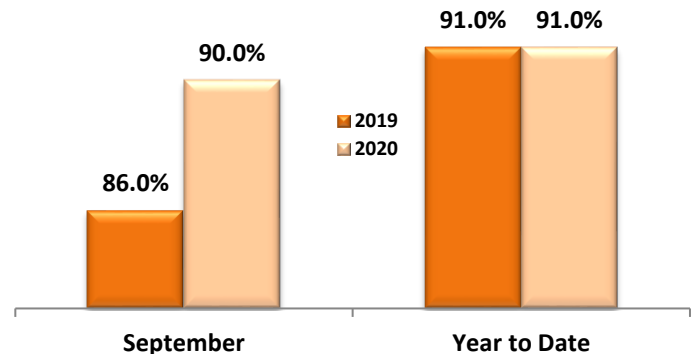
Activity-Year to Date



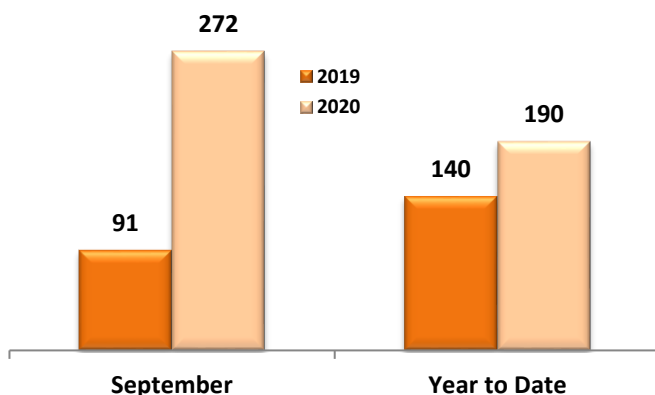
Average Sales Price



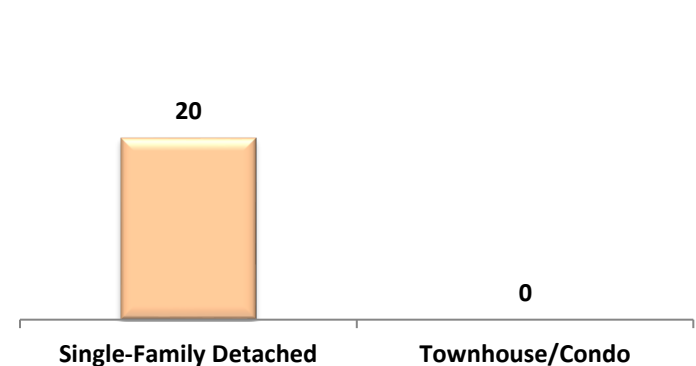
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato Central

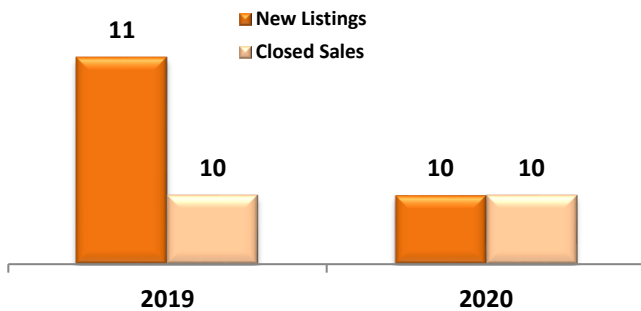
September 2020

Year to Date

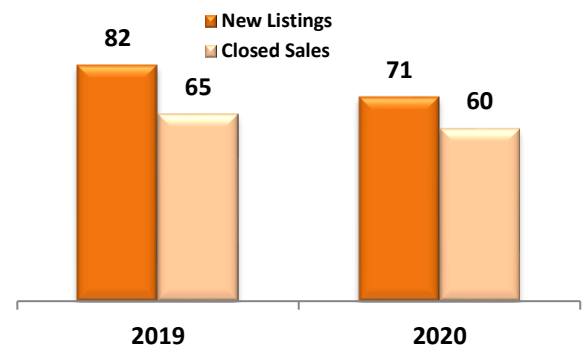
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	10	-9.1%	82	71	-13.4%
Closed Sales	10	10	0.0%	65	60	-7.7%
Average Sales Price	\$ 151,210	\$ 173,845	15.0%	\$ 149,576	\$ 151,540	1.3%
Percent of Original Last Price Received at Sale*	95.0%	99.0%	4.2%	96.0%	95.0%	-1.0%
Average Days on Market Until Sale	52	48	-7.7%	76	74	-2.6%
Total Current Inventory**	20	13	-35.0%	.	.	.
Single-Family Detached Inventory	20	13	-35.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

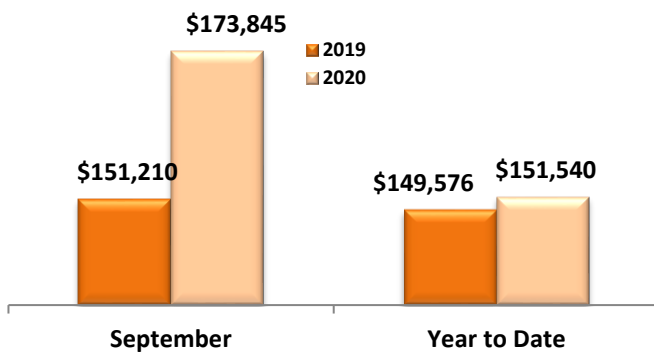
Activity-Most Recent Month



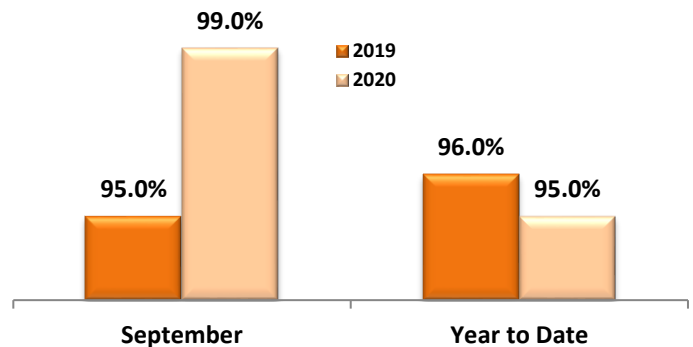
Activity-Year to Date



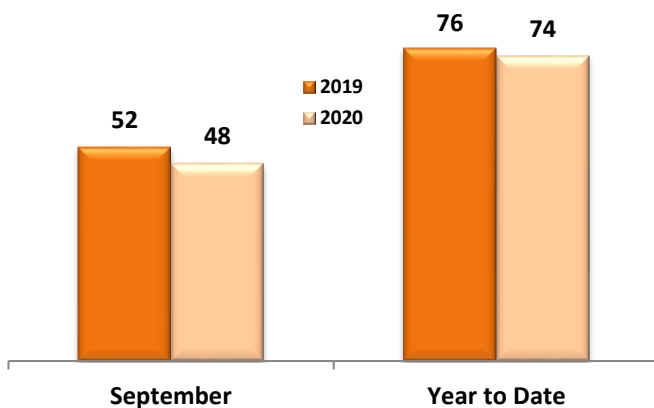
Average Sales Price



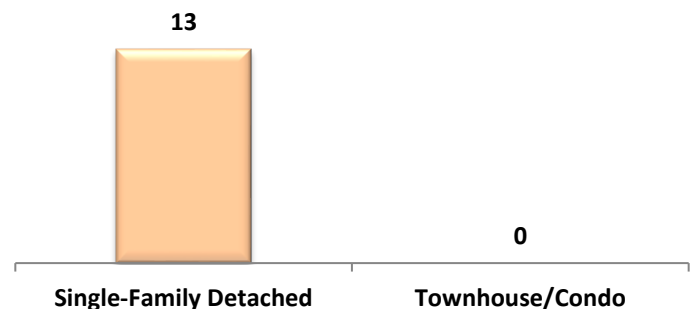
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato Hilltop

September, 2020

Year to Date

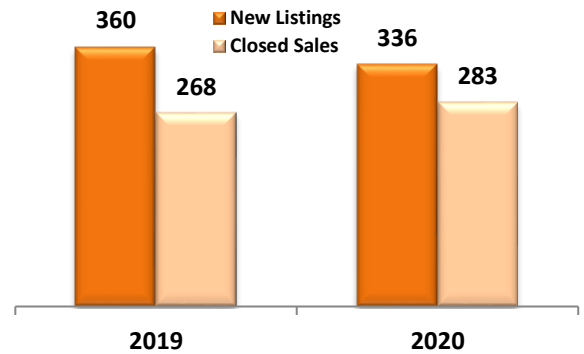
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	37	34	-8.1%	360	336	-6.7%
Closed Sales	22	40	81.8%	268	283	5.6%
Average Sales Price	\$ 251,154	\$ 264,437	5.3%	\$ 250,759	\$ 263,738	5.2%
Percent of Original Last Price Received at Sale*	96.0%	98.0%	2.1%	98.0%	98.0%	0.0%
Average Days on Market Until Sale	80	125	56.3%	101	107	5.9%
Total Current Inventory**	101	48	-52.5%	.	.	.
Single-Family Detached Inventory	66	28	-57.6%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

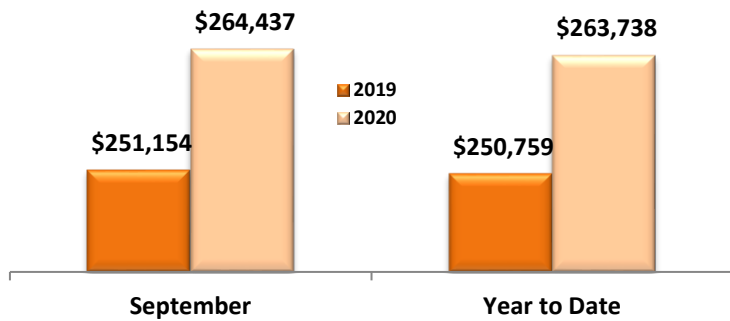
Activity-Most Recent Month



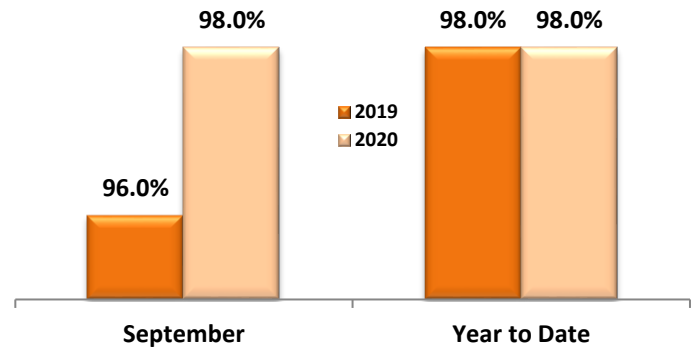
Activity-Year to Date



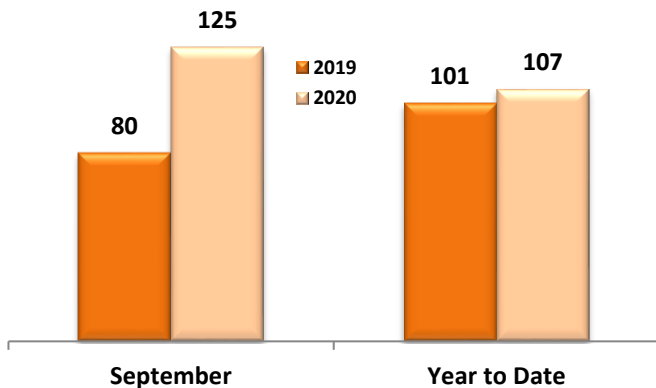
Average Sales Price



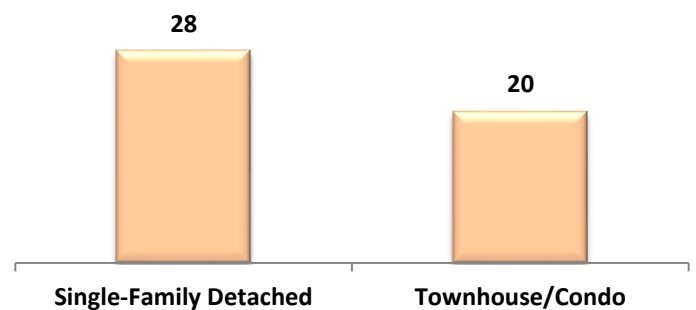
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Mankato-James/SouthView/Viking Terrace/Kensington

September 2020

Year to Date

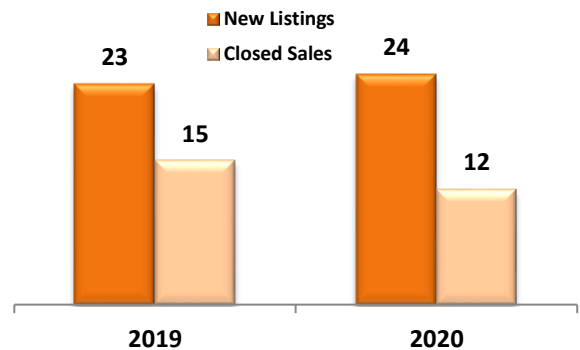
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	3	0.0%	23	24	4.3%
Closed Sales	3	0	-100.0%	15	12	-20.0%
Average Sales Price	\$ 380,366	\$ -	-100.0%	\$ 424,448	\$ 329,825	-22.3%
Percent of Original Last Price Received at Sale*	93.0%	0.0%	-100.0%	94.0%	97.0%	3.2%
Average Days on Market Until Sale	160	0	-100.0%	119	128	7.6%
Total Current Inventory**	9	9	0.0%	.	.	.
Single-Family Detached Inventory	9	0	-100.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

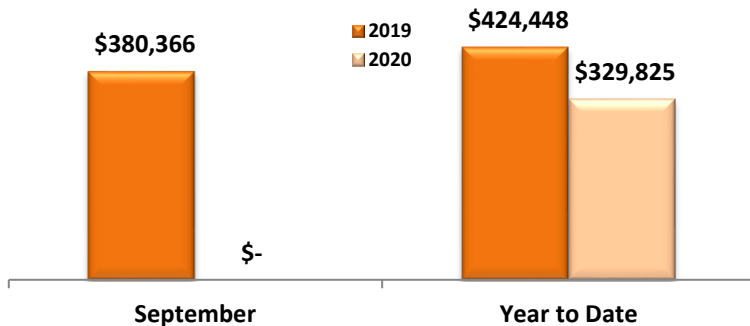
Activity-Most Recent Month



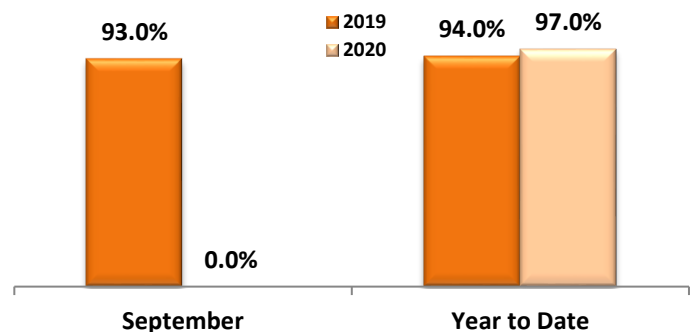
Activity-Year to Date



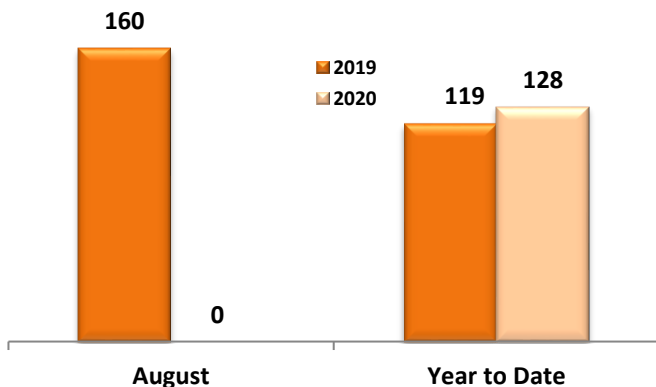
Average Sales Price



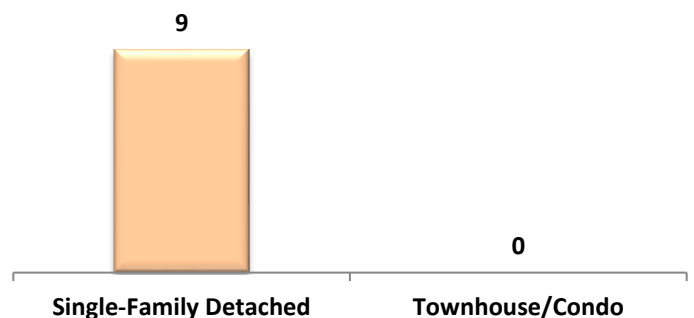
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mankato and North Mankato

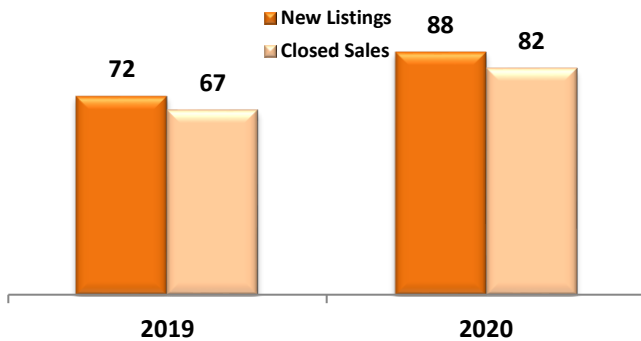
September, 2020

Year to Date

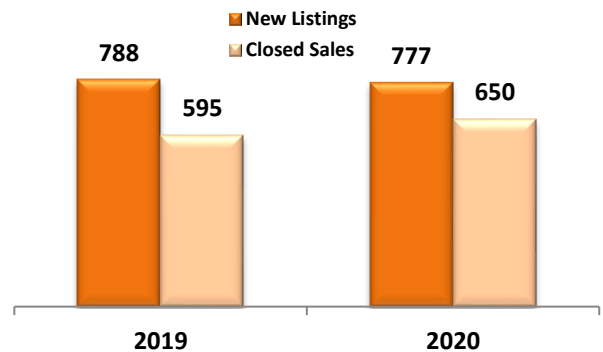
Blue Earth/Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	72	88	22.2%	788	777	-1.4%
Closed Sales	67	82	22.4%	595	650	9.2%
Average Sales Price	\$ 242,781	\$ 244,140	0.6%	\$ 248,628	\$ 247,940	-0.3%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	77	91	18.2%	96	95	-1.0%
Total Current Inventory**	212	113	-46.7%	.	.	.
Single-Family Detached Inventory	172	90	-47.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

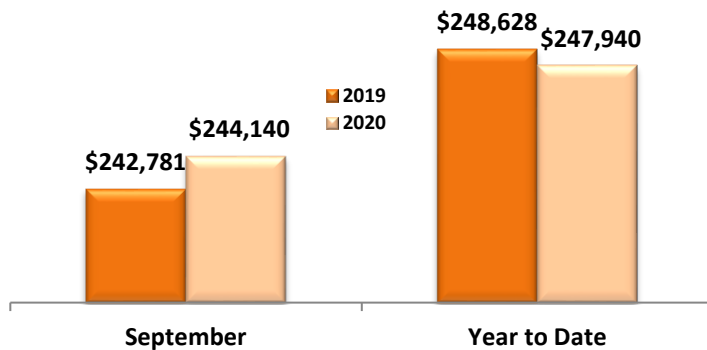
Activity-Most Recent Month



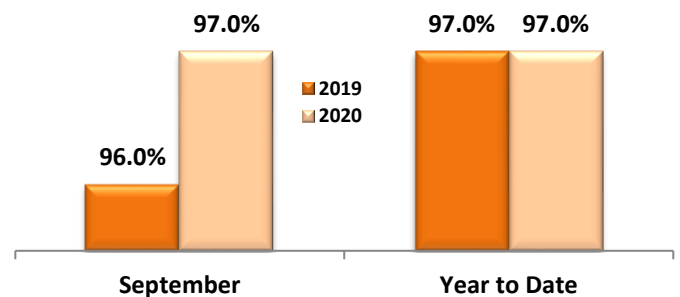
Activity-Year to Date



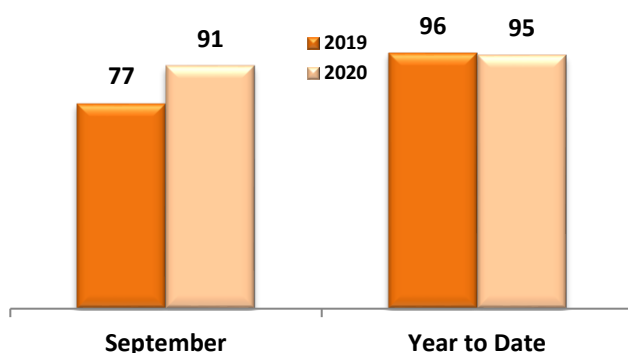
Average Sales Price



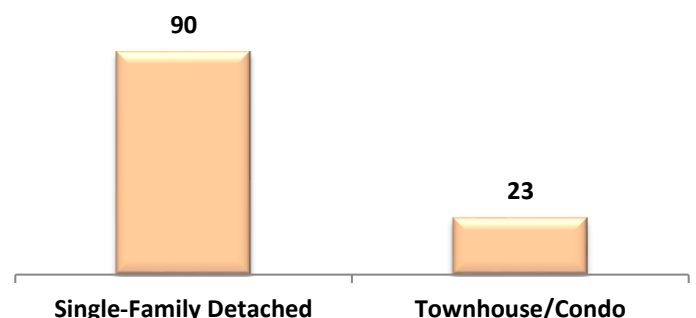
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Mapleton/Amboy/Minnesota Lake/Good Thunder

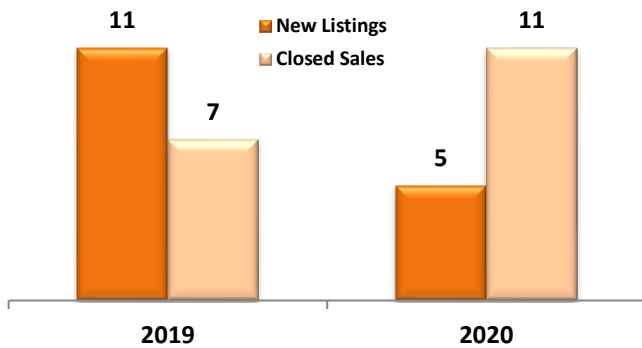
September 2020

Year to Date

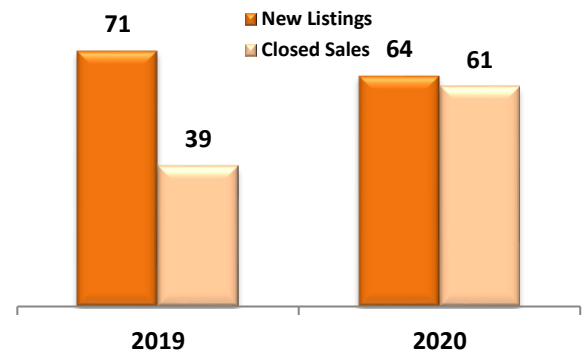
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	11	5	-54.5%	71	64	-9.9%
Closed Sales	7	11	57.1%	39	61	56.4%
Average Sales Price	\$ 125,842	\$ 158,790	26.2%	\$ 134,058	\$ 167,961	25.3%
Percent of Original Last Price Received at Sale*	96.0%	97.0%	1.0%	93.0%	94.0%	1.1%
Average Days on Market Until Sale	63	78	23.8%	128	121	-5.5%
Total Current Inventory**	29	9	-69.0%	.	.	.
Single-Family Detached Inventory	27	9	-66.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

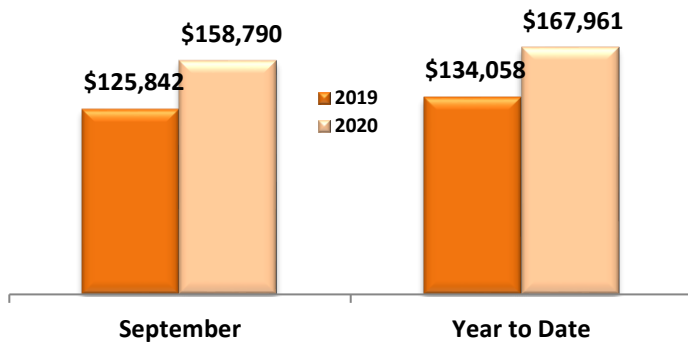
Activity-Most Recent Month



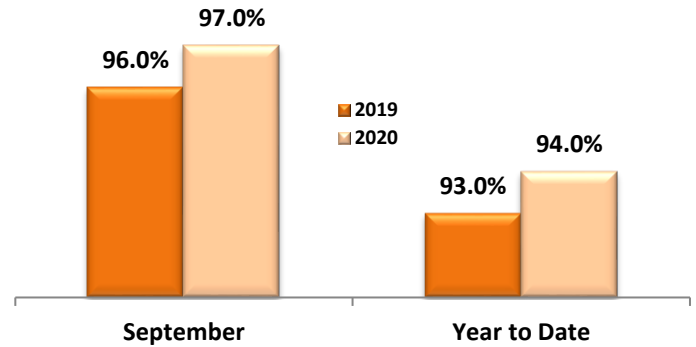
Activity-Year to Date



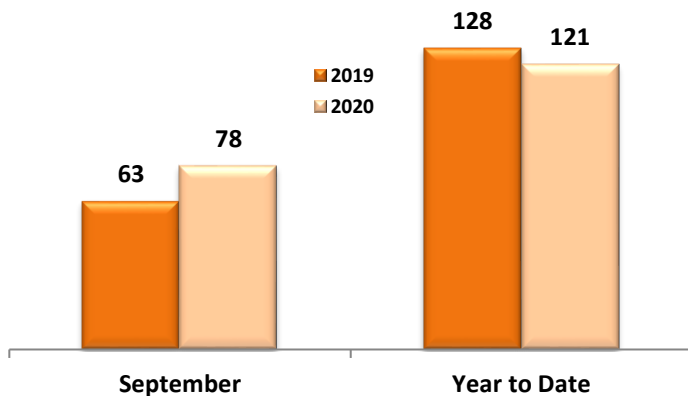
Average Sales Price



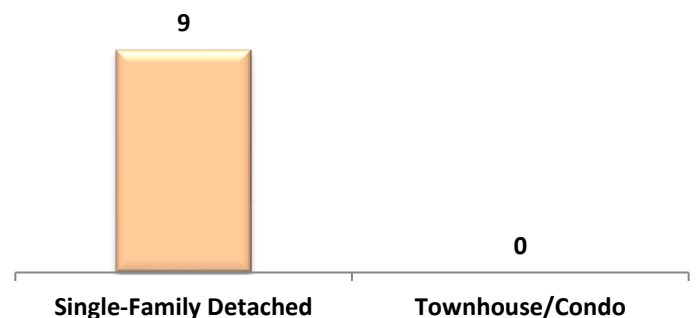
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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New Ulm/Hanska/Lafayette/Courtland

September, 2020

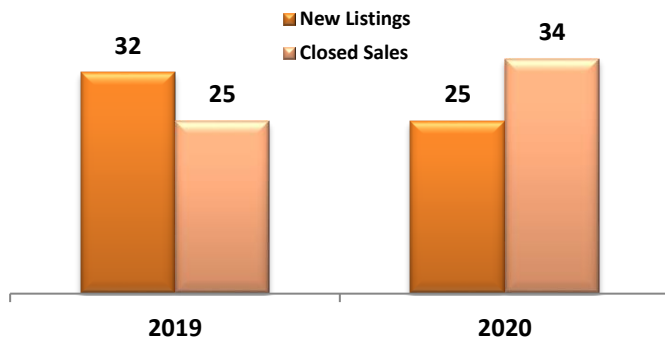
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	32	25	-21.9%	208	210	1.0%
Closed Sales	25	34	36.0%	168	187	11.3%
Average Sales Price	\$ 174,634	\$ 176,523	1.1%	\$ 175,422	\$ 195,493	11.4%
Percent of Original Last Price Received at Sale*	99.0%	98.0%	-1.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	73	90	23.3%	99	107	8.1%
Total Current Inventory**	53	31	-41.5%	.	.	.
Single-Family Detached Inventory	46	26	-43.5%	.	.	.

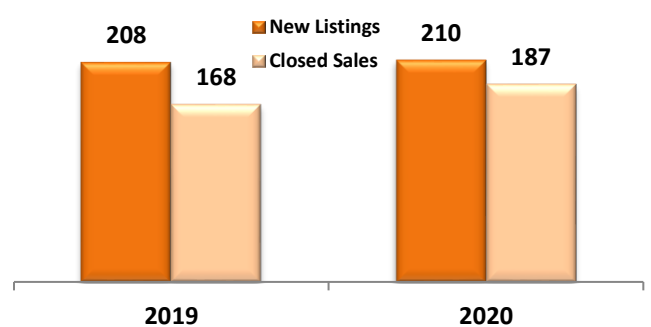
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

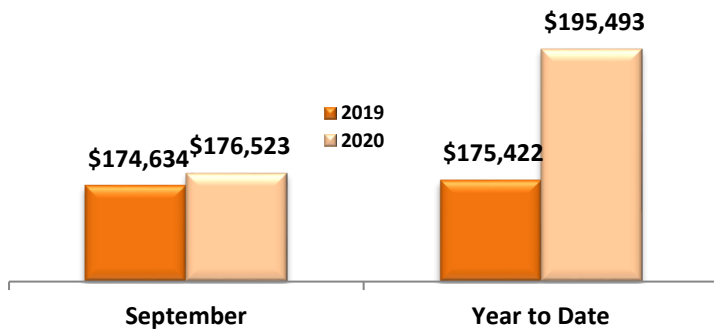
Activity-Most Recent Month



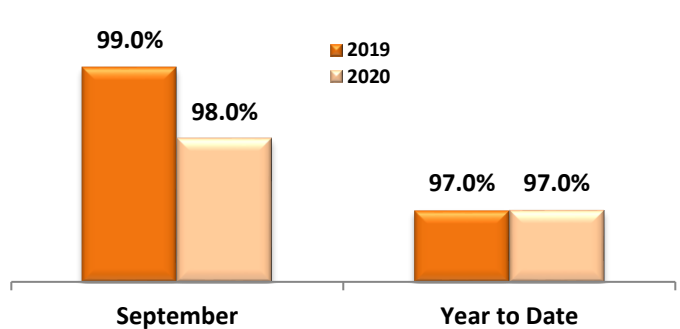
Activity-Year to Date



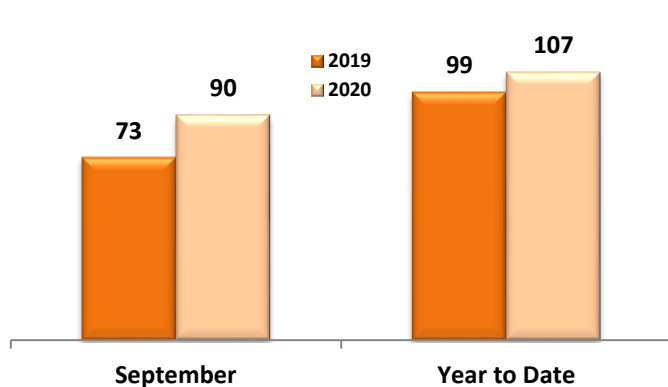
Average Sales Price



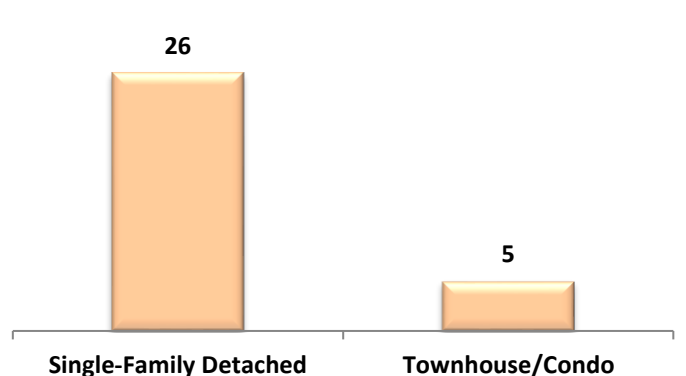
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Nicollet/Judson

September, 2020

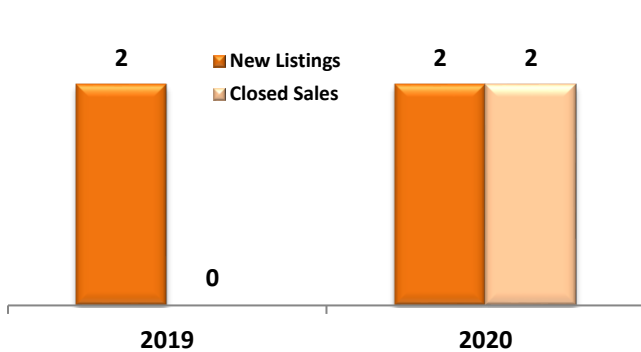
Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

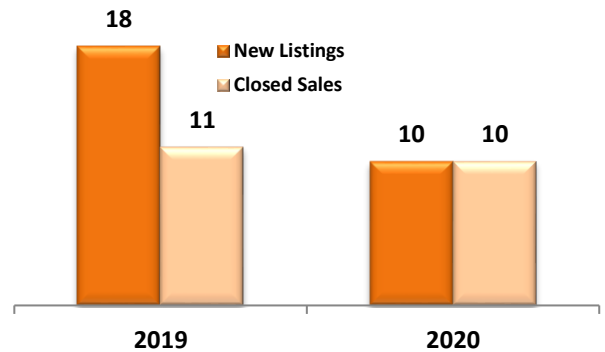
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	2	2	0.0%	18	10	-44.4%
Closed Sales	0	2	#DIV/0!	11	10	-9.1%
Average Sales Price	\$ -	\$176,750	#DIV/0!	\$ 157,327	\$211,510	34.4%
Percent of Original Last Price Received at Sale*	0.0%	113.0%	#DIV/0!	94.0%	103.0%	9.6%
Average Days on Market Until Sale	0	62	#DIV/0!	102	66	-35.3%
Total Current Inventory**	4	1	-75.0%	.	.	.
Single-Family Detached Inventory	4	1	-75.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

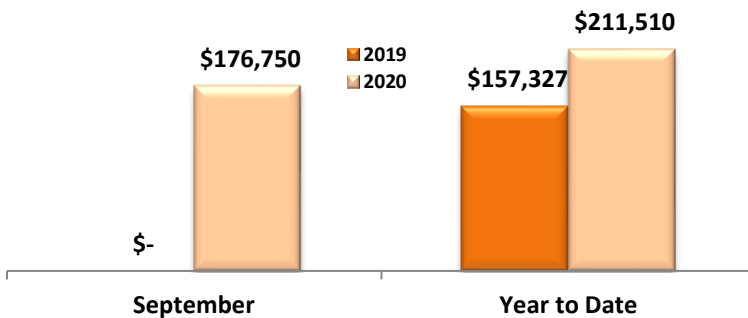
Activity-Most Recent Month



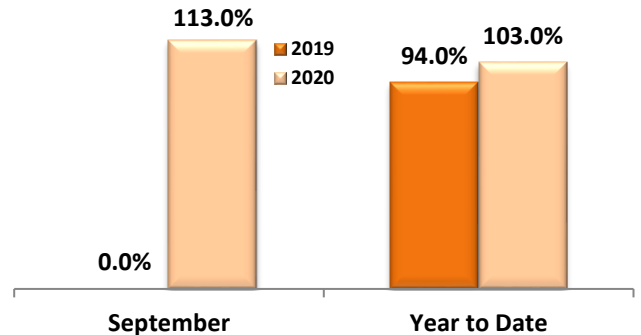
Activity-Year to Date



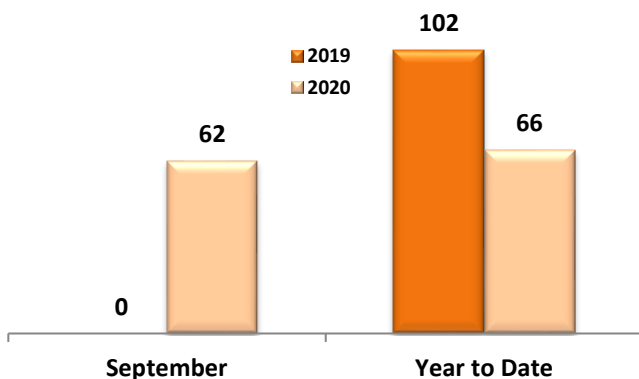
Average Sales Price



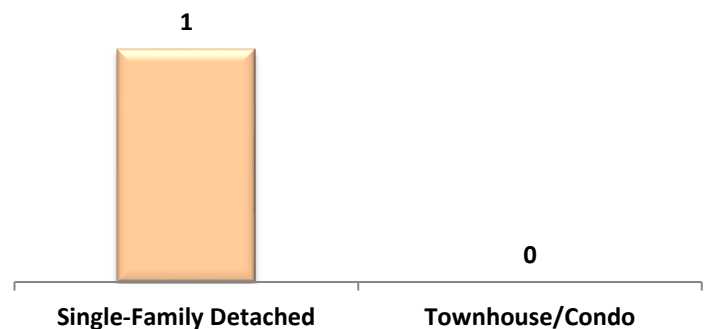
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



h, they can sometimes look extreme due to small sample size involved. All data from the

Local Market Updates

A free research tool from the REALTOR® Association of Southern Minnesota

Rural Mankato and North Mankato

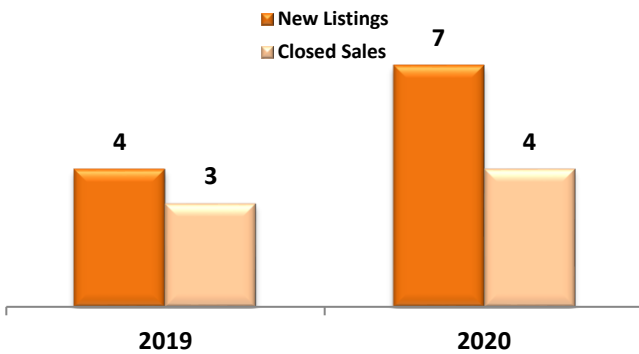
September, 2020

Year to Date

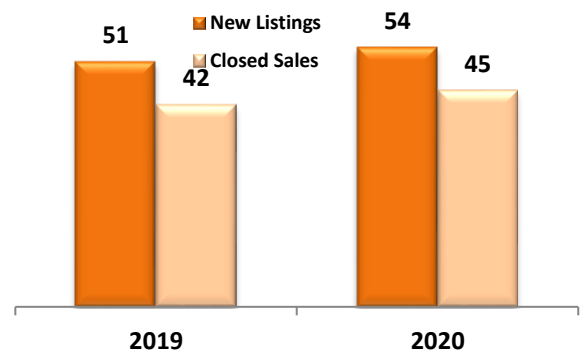
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	4	7	75.0%	51	54	5.9%
Closed Sales	3	4	33.3%	42	45	7.1%
Average Sales Price	\$ 435,666	\$ 313,850	-28.0%	\$ 328,259	\$ 314,799	-4.1%
Percent of Original Last Price Received at Sale*	92.0%	92.0%	0.0%	93.0%	95.0%	2.2%
Average Days on Market Until Sale	105	84	-20.0%	140	109	-22.1%
Total Current Inventory**	16	9	-43.8%	.	.	.
Single-Family Detached Inventory	16	8	-50.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

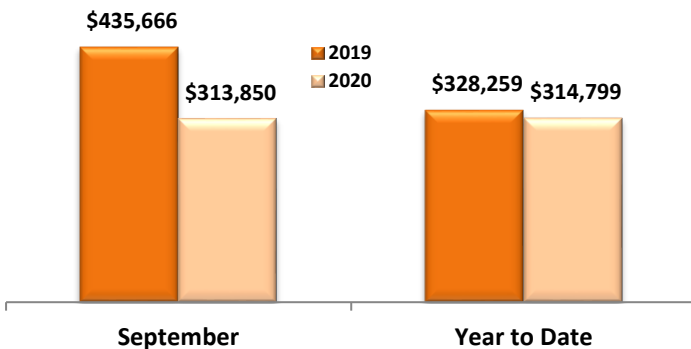
Activity-Most Recent Month



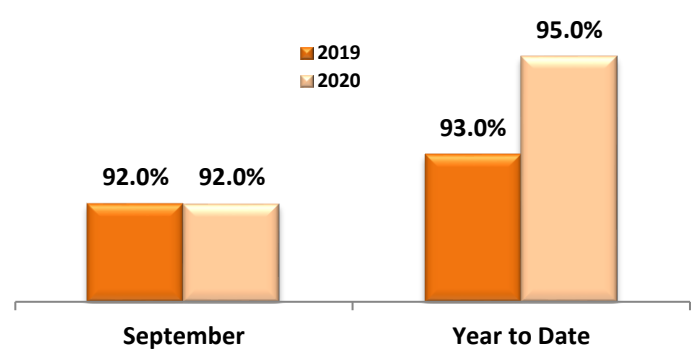
Activity-Year to Date



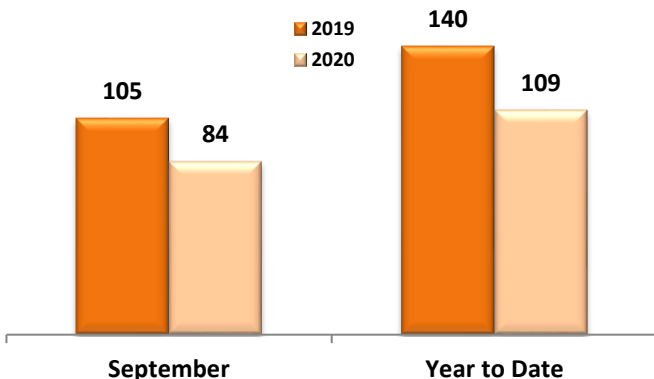
Average Sales Price



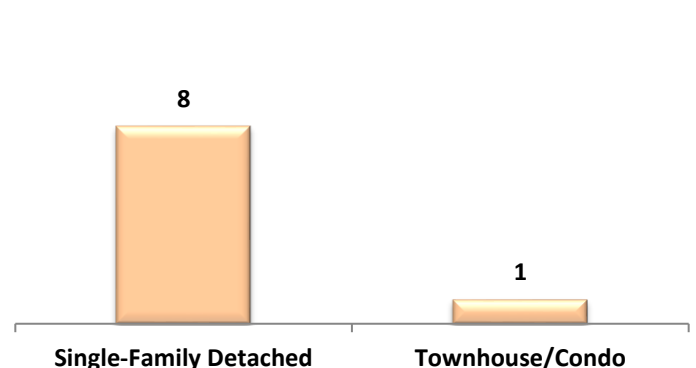
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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Sleepy Eye/Comfrey

September, 2020

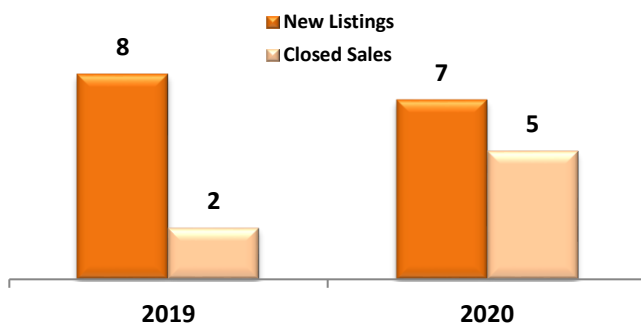
Year to Date

Brown County, MN	2019	2020	Change	2019	2020	Change
New Listings	8	7	-12.5%	56	44	-21.4%
Closed Sales	2	5	150.0%	32	38	18.8%
Average Sales Price	\$ 258,000	\$ 151,100	-41.4%	\$ 116,468	\$ 125,019	7.3%
Percent of Original Last Price Received at Sale*	97.0%	98.0%	1.0%	92.0%	92.0%	0.0%
Average Days on Market Until Sale	87	105	20.7%	93	126	35.5%
Total Current Inventory**	21	10	-52.4%	.	.	.
Single-Family Detached Inventory	21	10	-52.4%	.	.	.

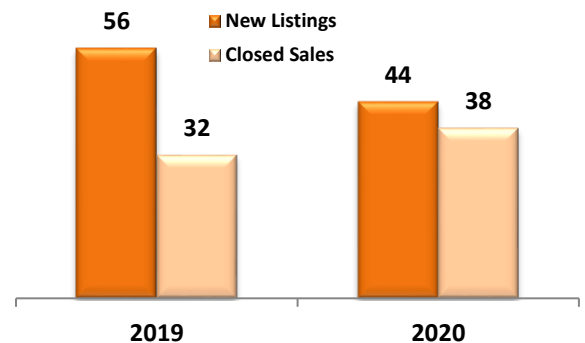
*Does not account for list prices from any previous listing contracts or seller concessions

**City inventory figures were first tracked in June 2007

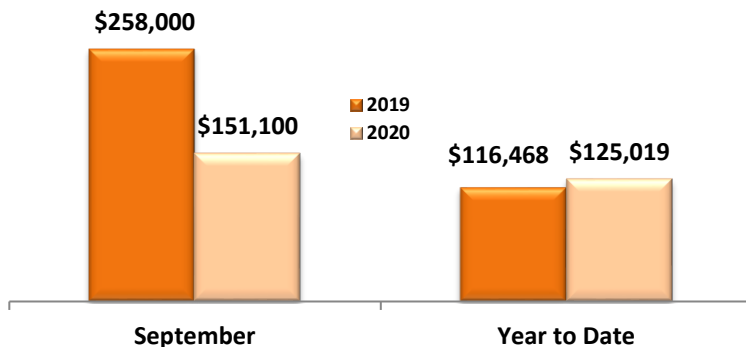
Activity-Most Recent Month



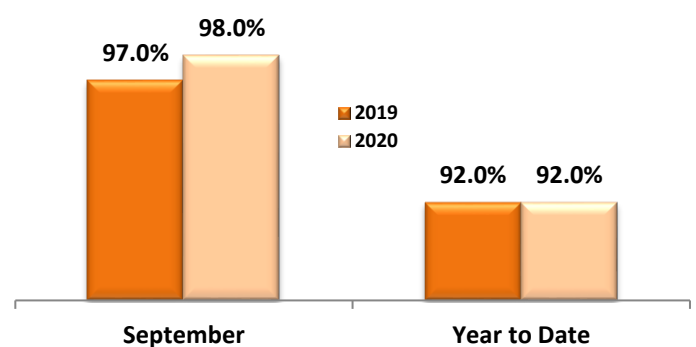
Activity-Year to Date



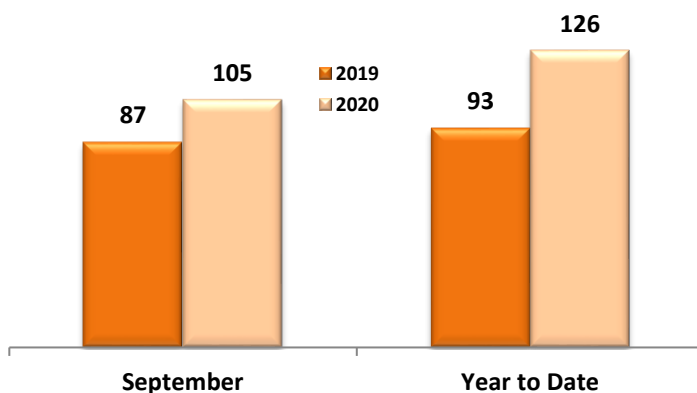
Average Sales Price



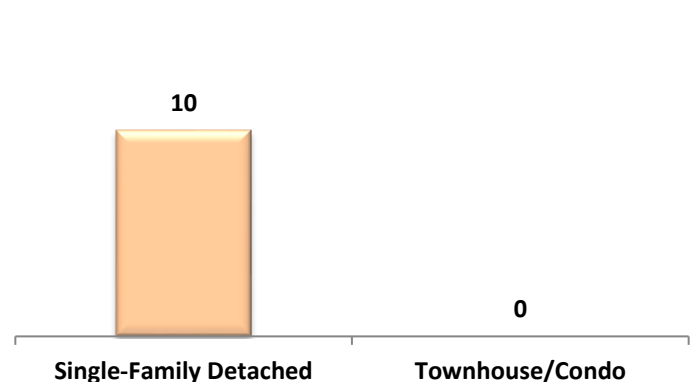
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Local Market Updates

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St. Clair/Waldorf/Pemberton/Janesville

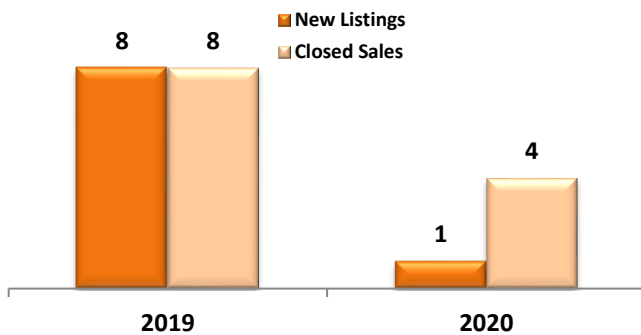
September, 2020 Year to Date

Late Sales recorded in
MLS figured in Year to
Date Totals

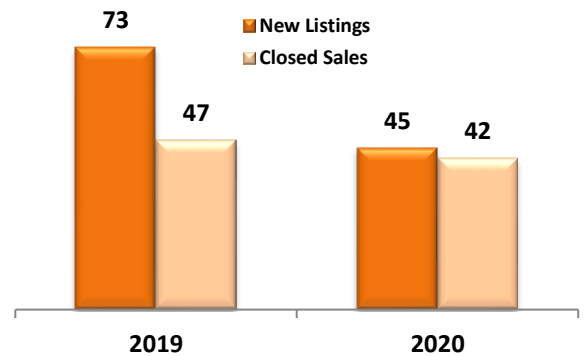
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	8	1	-87.5%	73	45	-38.4%
Closed Sales	8	4	-50.0%	47	42	-10.6%
Average Sales Price	\$ 175,812	\$ 156,075	-11.2%	\$ 161,013	\$ 186,998	16.1%
Percent of Original Last Price Received at Sale*	93.0%	94.0%	1.1%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	114	65	-43.0%	86	100	16.3%
Total Current Inventory**	16	6	-62.5%	.	.	.
Single-Family Detached Inventory	13	6	-53.8%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

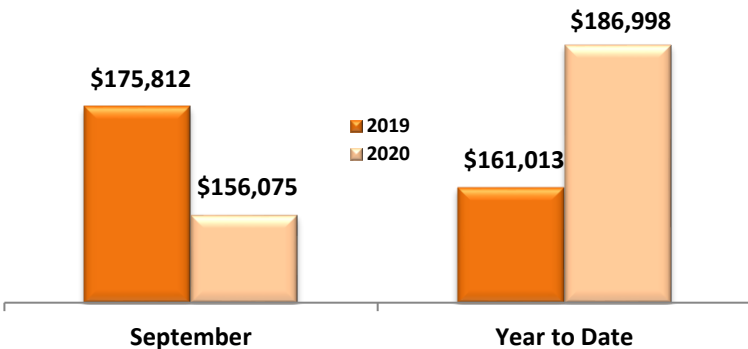
Activity-Most Recent Month



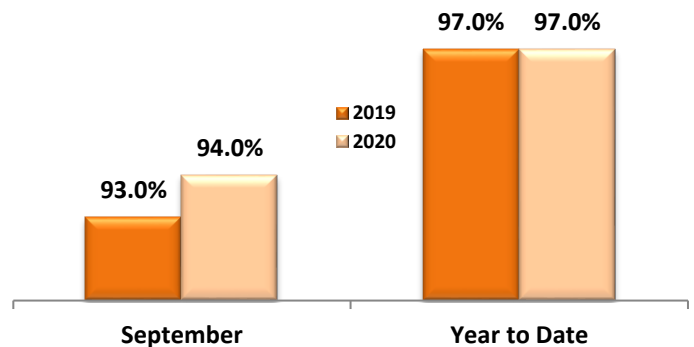
Activity-Year to Date



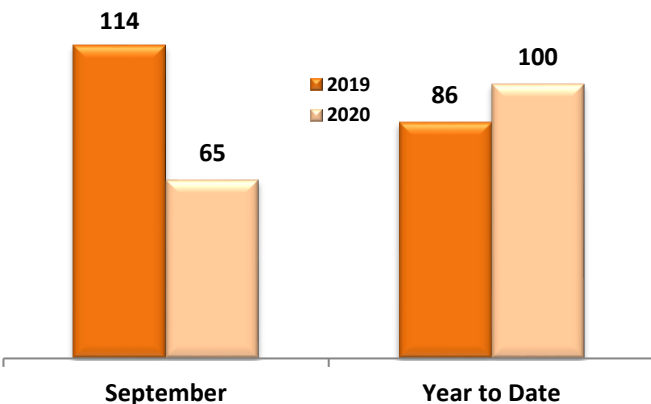
Average Sales Price



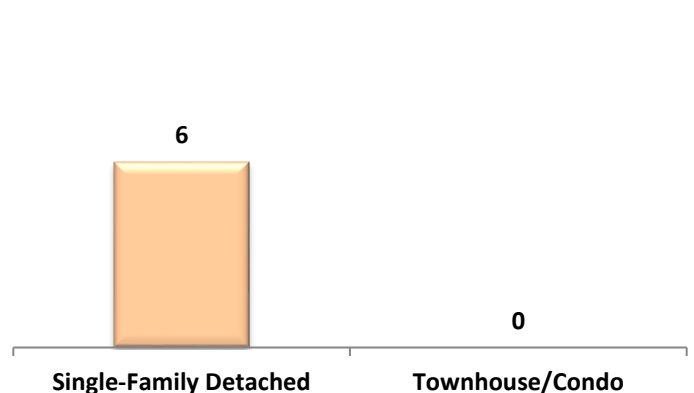
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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St. Peter/Kasota/Cleveland

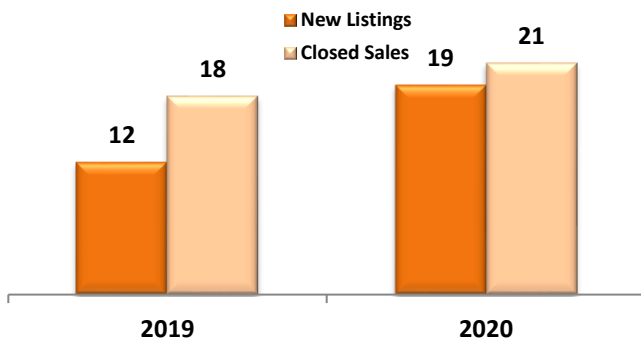
September, 2020

Year to Date

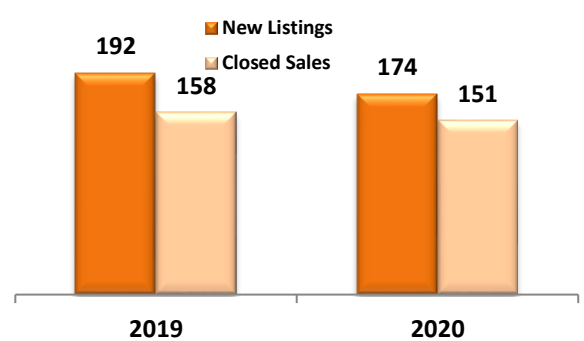
Multiple Counties, MN	2019	2020	Change	2019	2020	Change
New Listings	12	19	58.3%	192	174	-9.4%
Closed Sales	18	21	16.7%	158	151	-4.4%
Average Sales Price	\$ 191,038	\$ 275,000	44.0%	\$ 223,810	\$ 253,764	13.4%
Percent of Original Last Price Received at Sale*	96.0%	95.0%	-1.0%	96.0%	96.0%	0.0%
Average Days on Market Until Sale	63	74	17.5%	103	109	5.8%
Total Current Inventory**	50	19	-62.0%	.	.	.
Single-Family Detached Inventory	46	19	-58.7%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

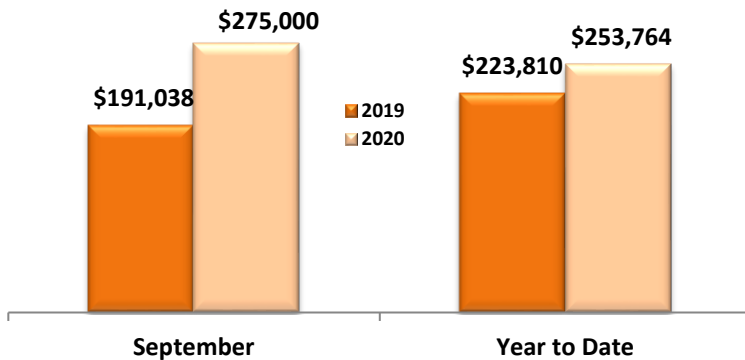
Activity-Most Recent Month



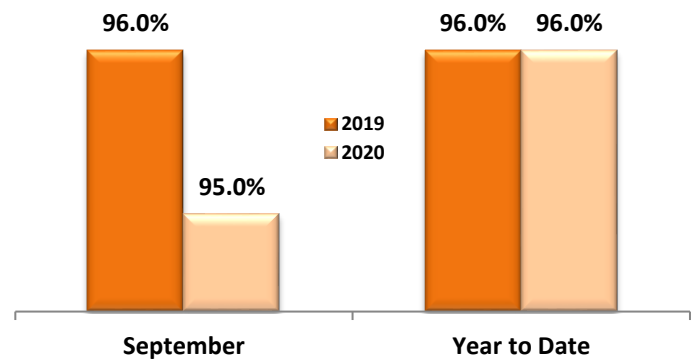
Activity-Year to Date



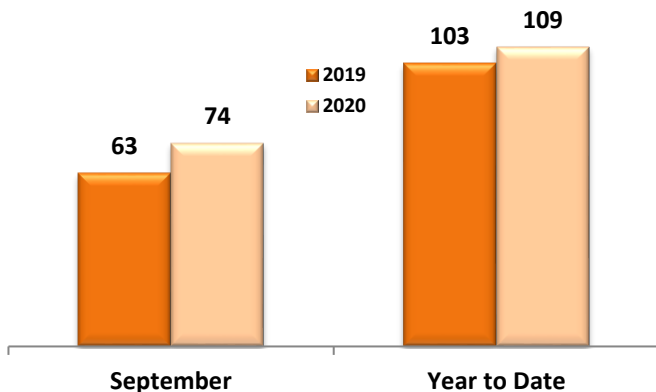
Average Sales Price



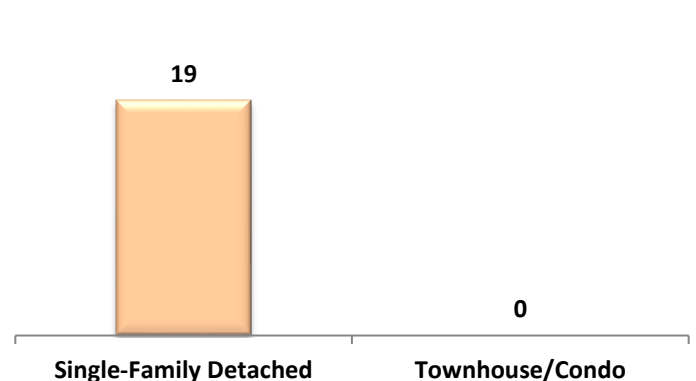
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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Upper North Mankato

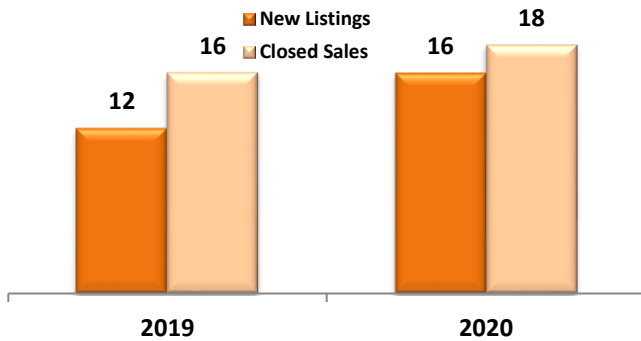
September, 2020

Year to Date

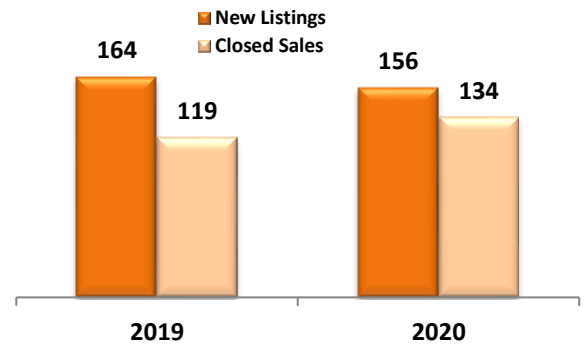
Nicollet County, MN	2019	2020	Change	2019	2020	Change
New Listings	12	16	33.3%	164	156	-4.9%
Closed Sales	16	18	12.5%	119	134	12.6%
Average Sales Price	\$ 271,914	\$ 263,369	-3.1%	\$ 287,667	\$ 280,645	-2.4%
Percent of Original Last Price Received at Sale*	96.0%	96.0%	0.0%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	81	64	-21.0%	93	90	-3.2%
Total Current Inventory**	46	18	-60.9%	.	.	.
Single-Family Detached Inventory	41	16	-61.0%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

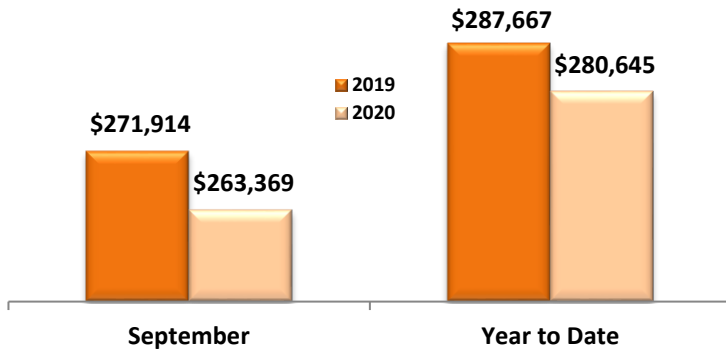
Activity-Most Recent Month



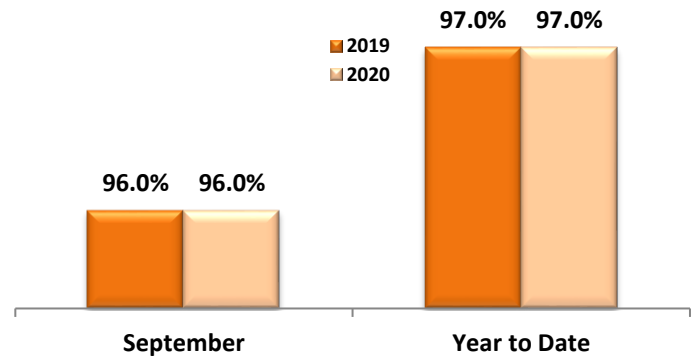
Activity-Year to Date



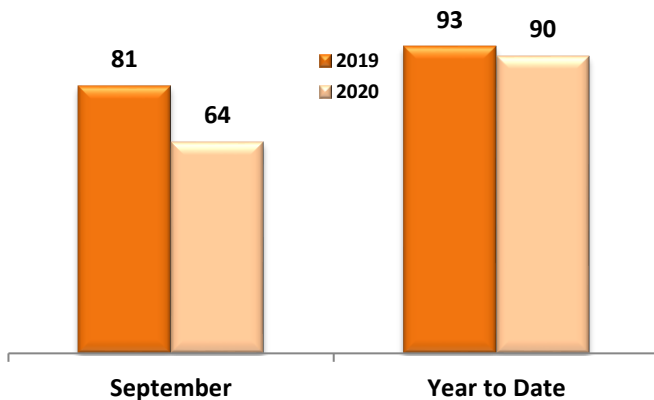
Average Sales Price



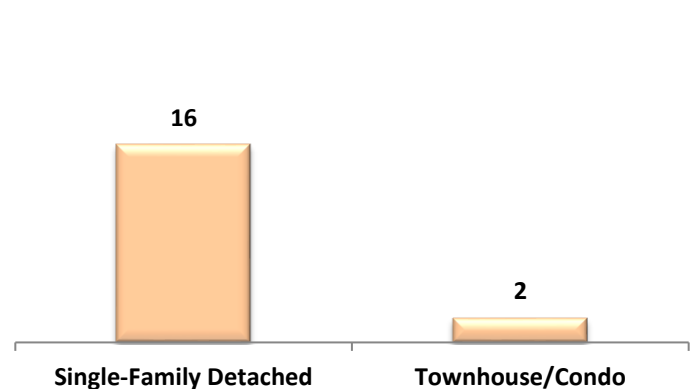
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



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West Mankato/Skyline

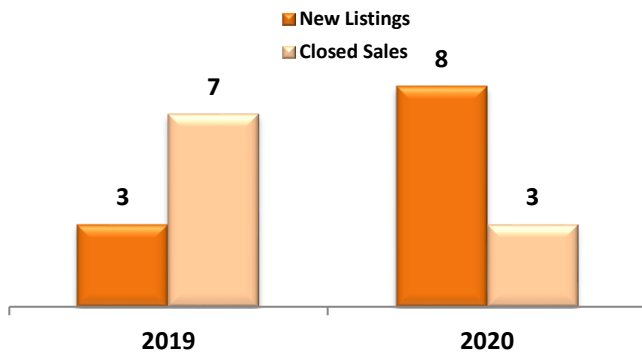
September, 2020

Year to Date

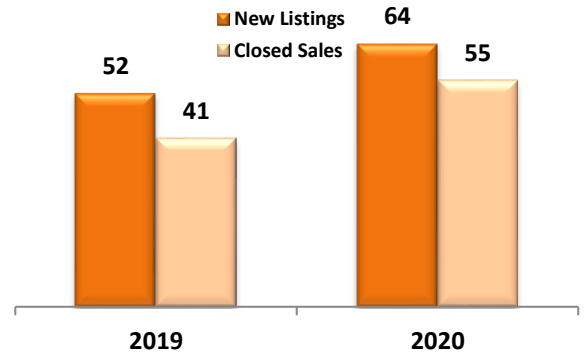
Blue Earth County, MN	2019	2020	Change	2019	2020	Change
New Listings	3	8	166.7%	52	64	23.1%
Closed Sales	7	3	-57.1%	41	55	34.1%
Average Sales Price	\$ 205,807	\$ 230,666	12.1%	\$ 212,329	\$ 190,644	-10.2%
Percent of Original Last Price Received at Sale*	93.0%	100.0%	7.5%	97.0%	97.0%	0.0%
Average Days on Market Until Sale	77	52	-32.5%	89	74	-16.9%
Total Current Inventory**	9	7	-22.2%	.	.	.
Single-Family Detached Inventory	8	7	-12.5%	.	.	.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2007

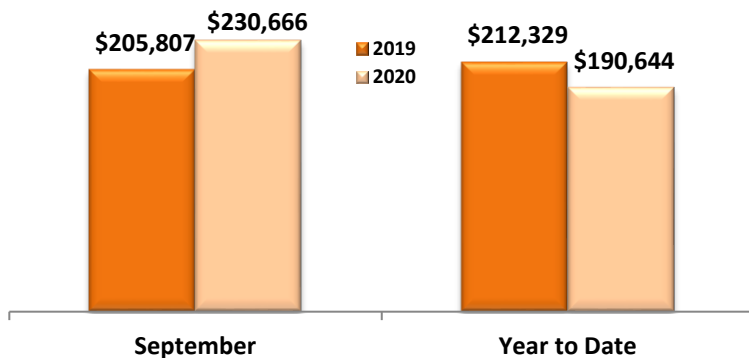
Activity-Most Recent Month



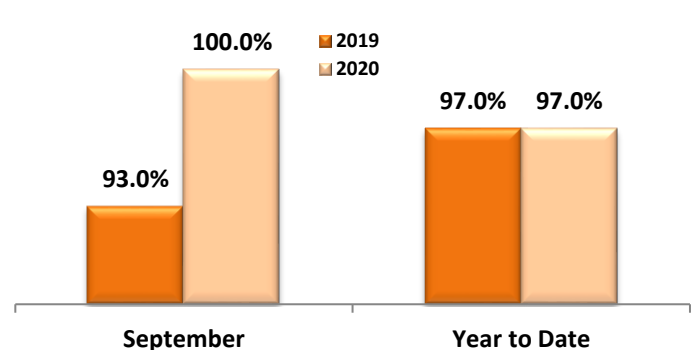
Activity-Year to Date



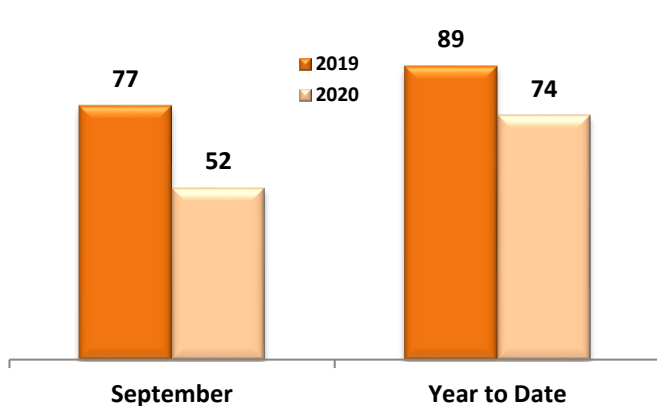
Average Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

