September 2022 Housing Market

**Total Volume Sold** 

Average Sold price

\$47.7 Million

\$258,021

**Total Closed Sales** 

**Total New Listings** 

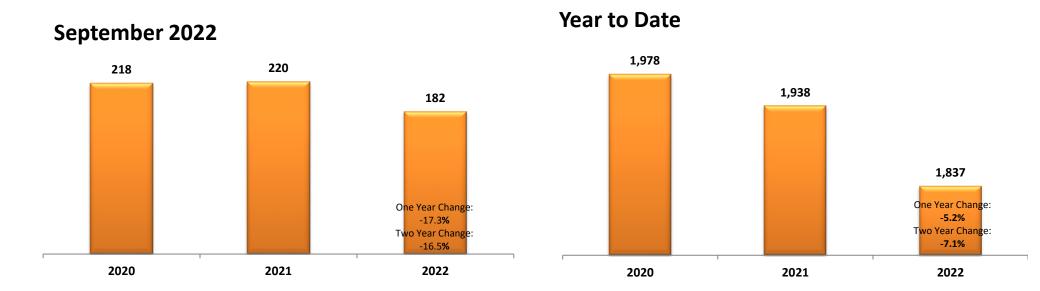
185

182

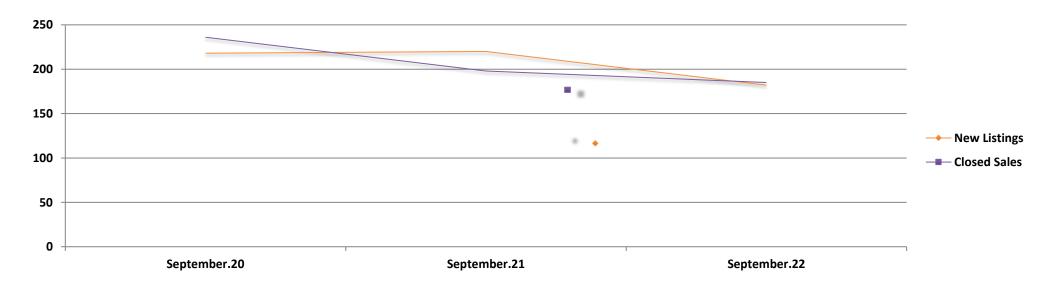
# **New Listings**

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota





## **Historical Market Activity**

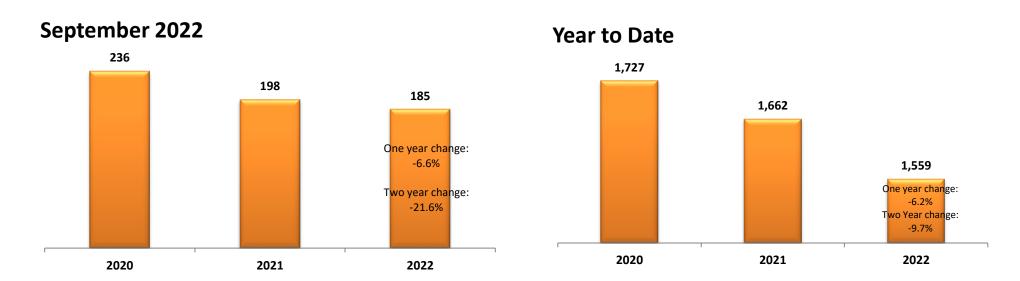


## **Closed Sales**

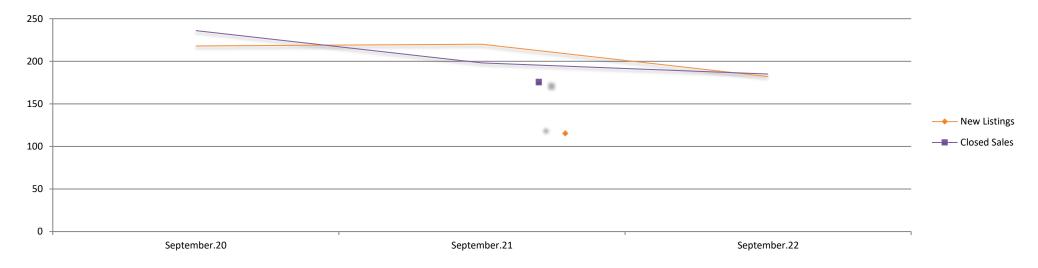
A Statistical Market Report from the REALTOR® Association of Southern Minnesota



Late Sales recorded in MLS figured in Year to Date Totals



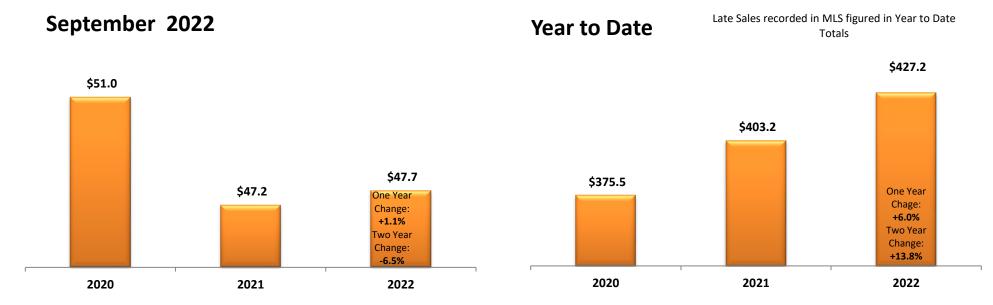
## **Historical Market Activity**



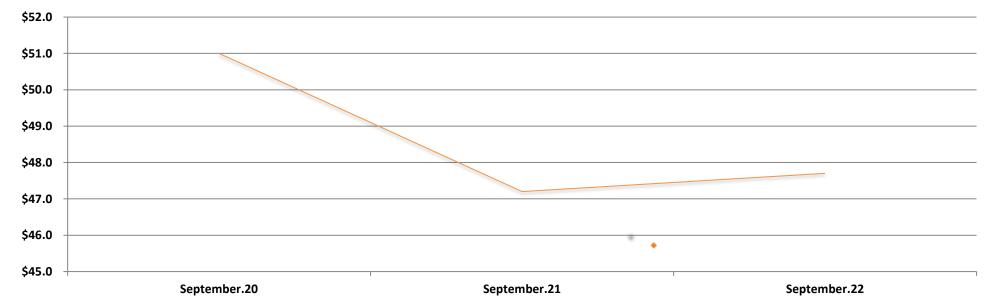
## **Dollar Volume of Closed Sales (in millions)**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota





# **Historical Dollar Volume (in millions)**



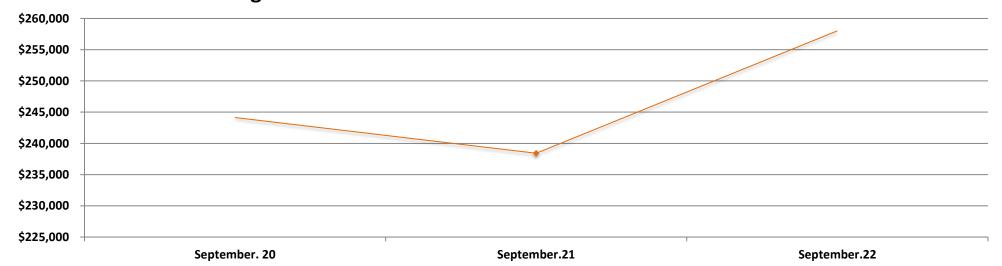
## **Average Sales Price**

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Late Sales recorded in MLS September 2022 **Year to Date** figured in Year to Date Totals \$258,021 \$274,013 \$244,140 \$247,940 \$238,418 \$242,616 One Year change: One Year Change: +12.9% +8.2% Two Year wo Year Change: Change: +5.7% +10.5% 2020 2021 2022 2021 2020 2022

# **Historical Average Prices**

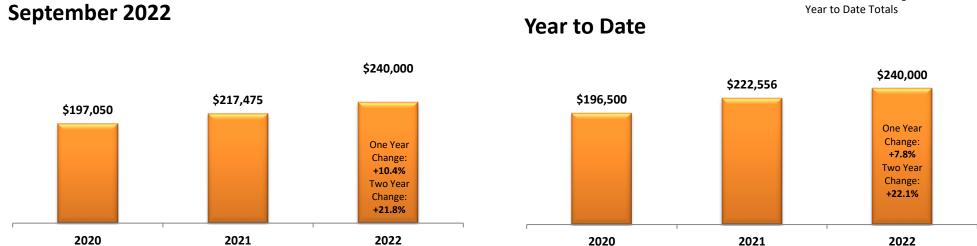


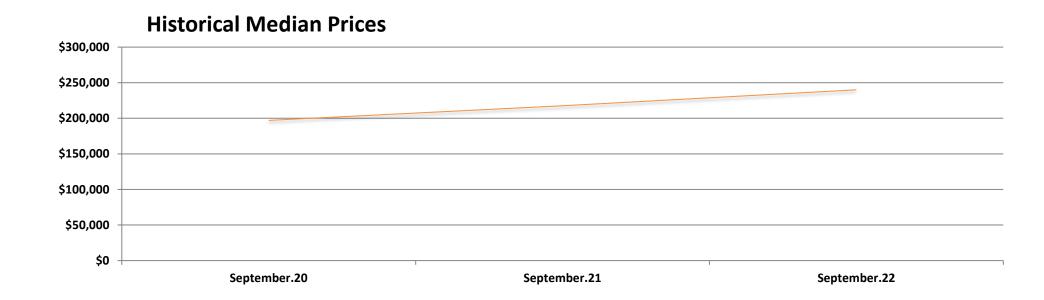
## **Median Sales Price**

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota



Late Sales recorded in MLS figured in





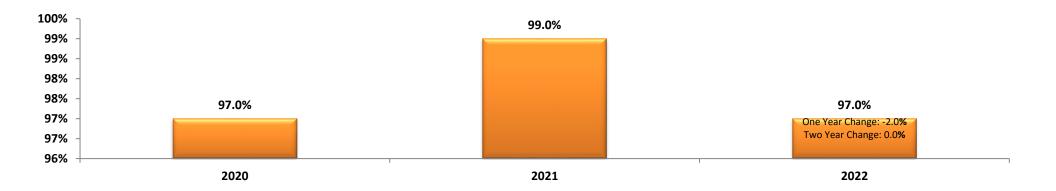
## **Percent of Original List Price Received at Sale**

A Statistical Market Report from the REALTOR® Association of Southern Minnesota

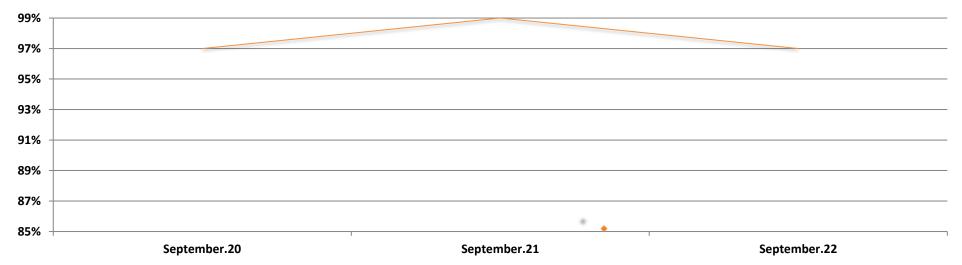


## September 2022

The Percent of Original List Price Received at Sale is calculated by comparing the final sales prices of closed sales to their original list prices. This does not account for list prices from any previous listing contracts. The sales price does not account for seller concessions.



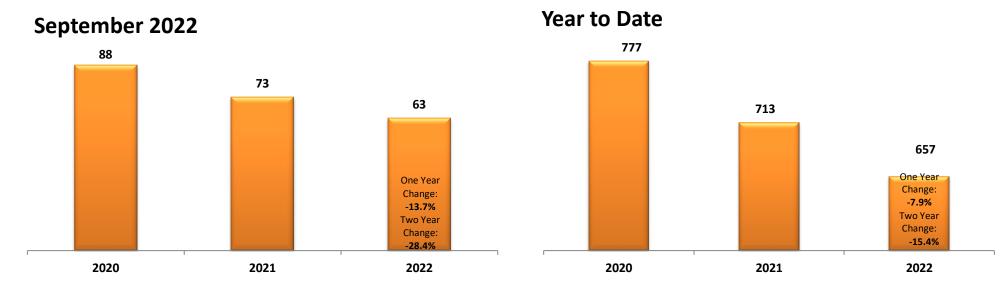
# **Historical Percent of Original List Price Received at Sale**



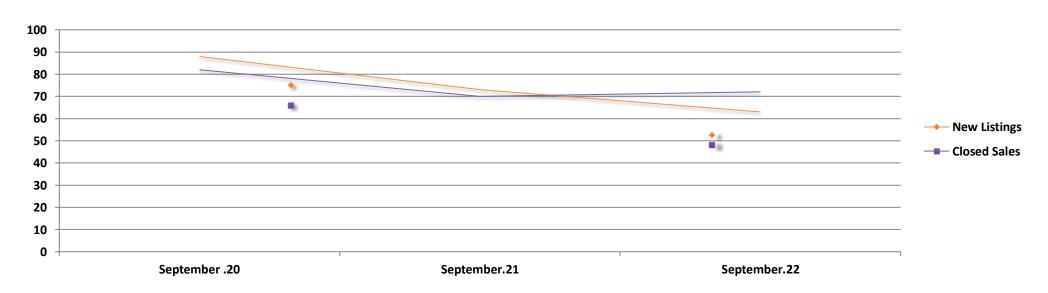
# New Listings in Zip Codes 56001 & 56003







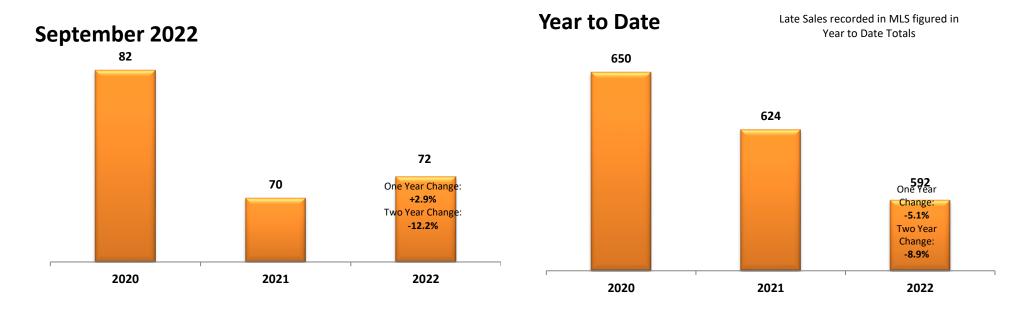
## **Historical Market Activity**



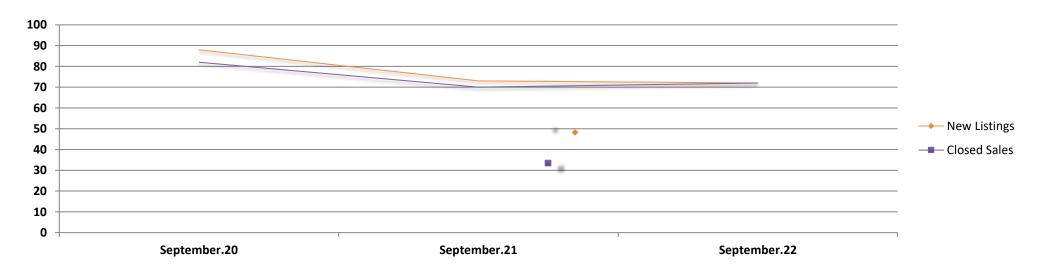
## Closed Sales in Zip Codes 56001 & 56003

A Statistical Market Report from the **REALTOR®** Association of Southern Minnesota





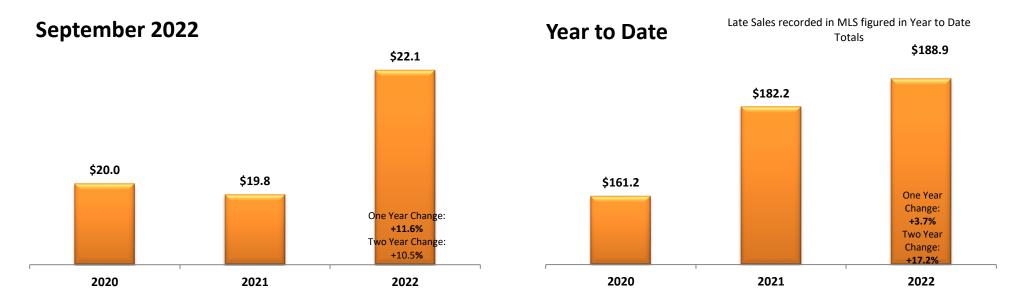
## **Historical Market Activity**



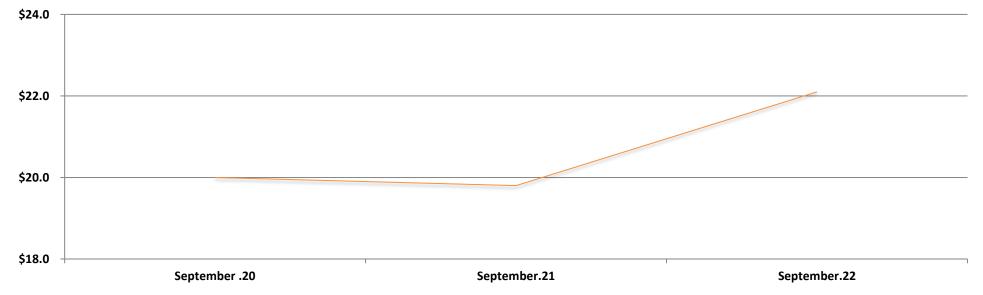
# Dollar Volume of Closed Sales (in millions) in Zip Codes 56001 & 56003



A Statistical Market Report from the REALTOR® Association of Southern Minnesota



# **Historical Dollar Volume (in millions)**



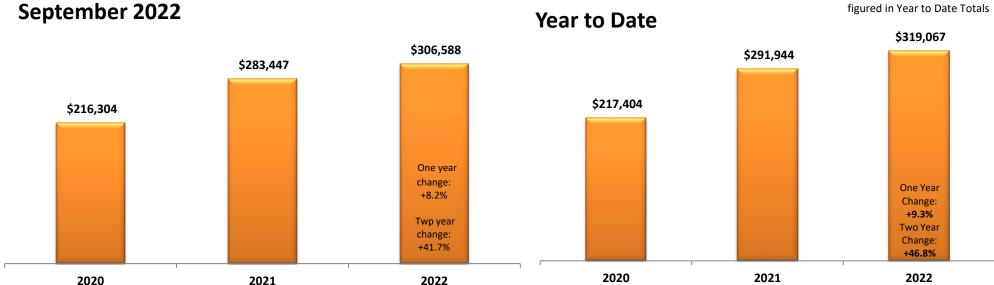
## **Average Sales Price in Zip Codes 56001 & 56003**



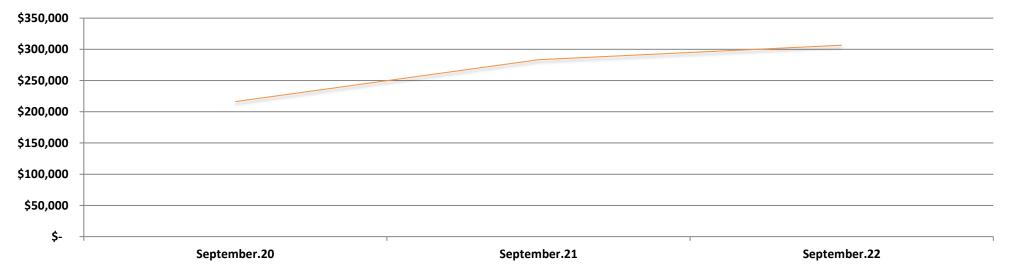


Figures do not take into account seller concession:

Late Sales recorded in MLS figured in Year to Date Totals



# **Historical Average Prices**

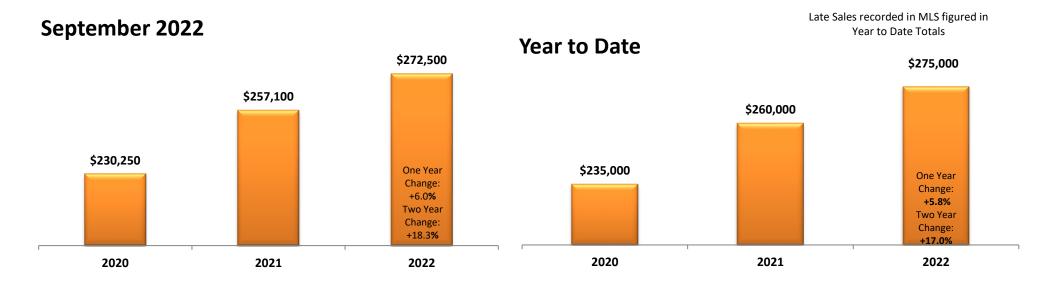


## Median Sales Price in Zip Codes 56001 & 56003

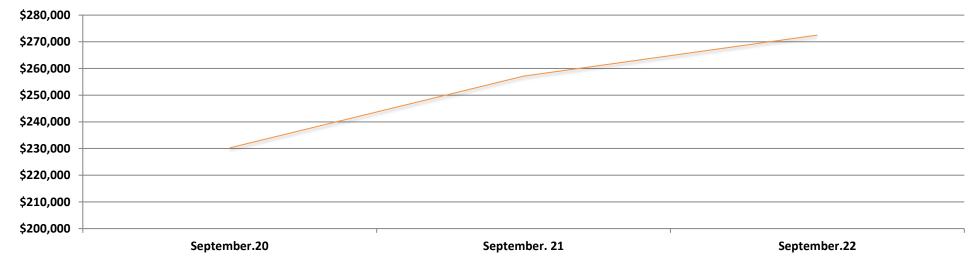




Figures do not take into account seller concessions







# Percent of Original List Price Received at Sale in Zip Codes 56001 & 56003

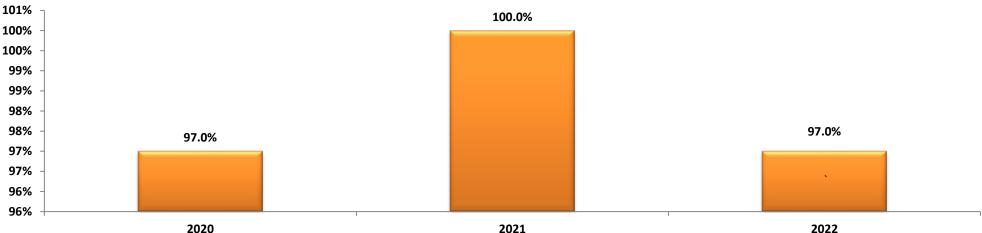


A Statistical Market Report from the REALTOR® Association of Southern Minnesota

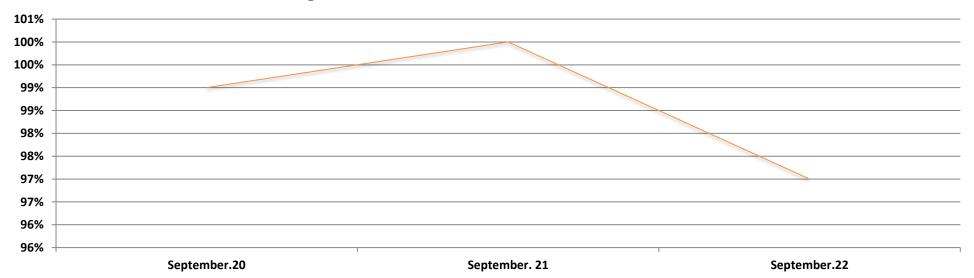
The Percent of Original List Price Received at Sale is calculated by comparing the final







## **Historical Percent of Original List Price Received at Sale**



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#### Blue Earth/Winnebago/Wells/Kiester/Bricelyn

## September 2022

### **Year to Date**

Faribault County, MN	2021	2022	Change	2021	2022	Change
New Listings	12	9	-25.0%	119	92	-22.7%
Closed Sales	12	12	0.0%	102	84	-17.6%
Average Sales Price	\$ 118,558	\$ 151,450	27.7%	\$ 127,540	\$164,961	29.3%
Percent of Original Last Price Received at Sale*	93.0%	103.0%	10.8%	98.0%	99.0%	1.0%
Average Days on Market Until Sale	77	45	-41.6%	85	78	-8.2%
Total Current Inventory**	17	10	-41.2%			
Single-Family Detached Inventory	15	9	-40.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

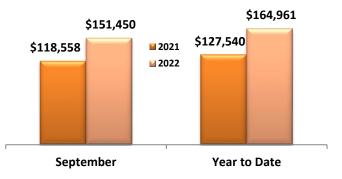
#### **Activity-Most Recent Month**



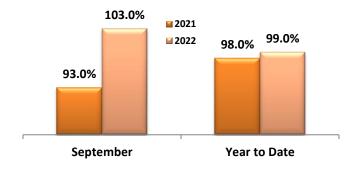
#### **Activity-Year to Date**



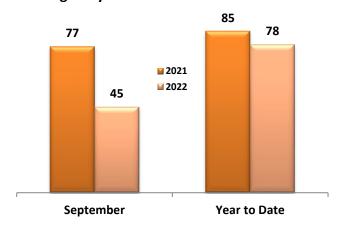
#### **Average Sales Price**

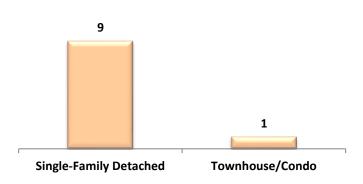


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





A free research tool from the REALTOR® Association of Southern Minnesota



#### Eagle Lake/Madison Lake

## September 2022 Ye

## **Year to Date**

Blue Earth County, MN	2021			2022	Change		2021	2022	Change				
New Listings		6		11	83.3%	85		89	4.7%				
Closed Sales		10		4	-60.0%	65		65	0.0%				
Average Sales Price	\$	\$ 319,297		322,000	0.8%	\$	396,114	\$ 395,275	-0.2%				
Percent of Original Last Price Received at Sale*	1	101.0%		101.0%		99.0%	-2.0%		100.0%	101.0%	1.0%		
Average Days on Market Until Sale		42		56	33.3%		65	71	9.2%				
Total Current Inventory**		11		17	54.5%								
Single-Family Detached Inventory		9		9		9		14	55.6%				

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

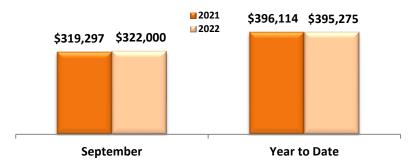
#### **Activity-Most Recent Month**

# 10 New Listings Closed Sales 4 2021 2022

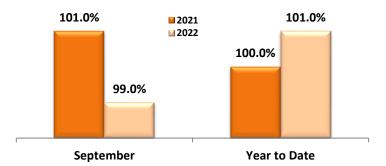
#### **Activity-Year to Date**

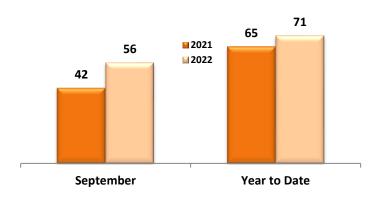


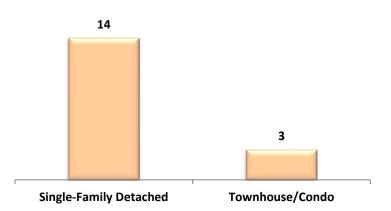
#### **Average Sales Price**



#### **Ratio of Sales Price to Original List Price**







A free research tool from the **REALTOR®** Association of Southern Minnesota



#### Elysian/Waterville

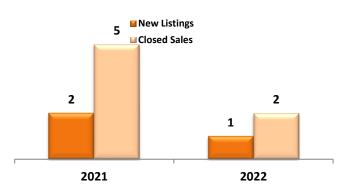
## September 2022

### **Year to Date**

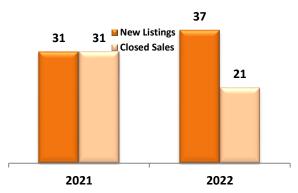
Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	2	1	-50.0%	31	37	19.4%
Closed Sales	5	2	-60.0%	31	21	-32.3%
Average Sales Price	\$ 494,240	\$ 287,450	-41.8%	\$ 304,274	\$ 339,042	11.4%
Percent of Original Last Price Received at Sale*	98.0%	95.0%	-3.1%	98.0%	101.0%	3.1%
Average Days on Market Until Sale	61	82	34.4%	79	65	-17.7%
Total Current Inventory**	3	8	166.7%			
Single-Family Detached Inventory	3	8	166.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

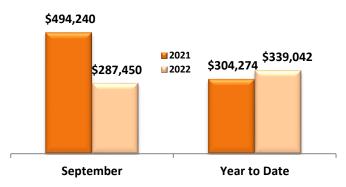
#### **Activity-Most Recent Month**



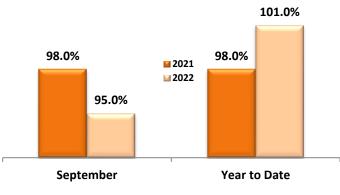
#### **Activity-Year to Date**

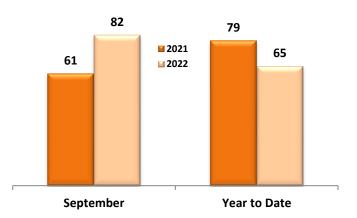


## **Average Sales Price**

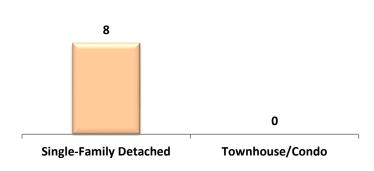


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### **Lake Crystal**

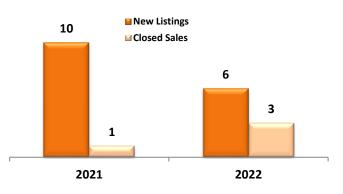
## **September 2022**

#### **Year to Date**

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	10	6	-40.0%	56	48	-14.3%
Closed Sales	1	3	200.0%	44	41	-6.8%
Average Sales Price	\$ 155,000	\$ 290,133	87.2%	\$ 211,755	\$ 258,878	22.3%
Percent of Original Last Price Received at Sale*	89.0%	97.0%	9.0%	99.0%	96.0%	-3.0%
Average Days on Market Until Sale	91	62	-31.9%	65	72	10.8%
Total Current Inventory**	10	7	-30.0%			
Single-Family Detached Inventory	10	7	-30.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

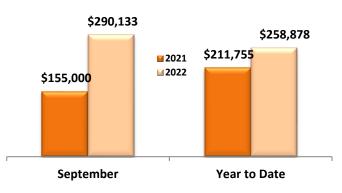
#### **Activity-Most Recent Month**



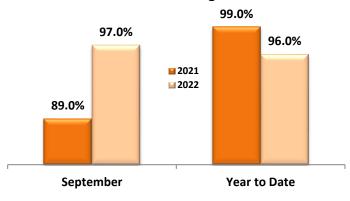
#### **Activity-Year to Date**

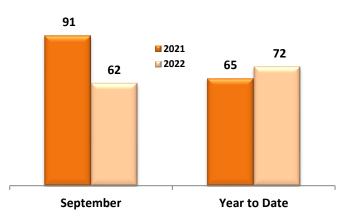


#### **Average Sales Price**

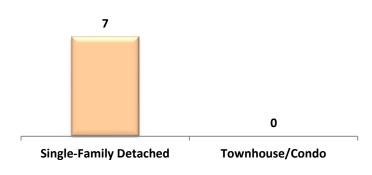


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### LeSueur/LeCenter/Henderson

## September 2022

## **Year to Date**

Le Sueur County, MN	2021	2022	Change	2021	2022	Change
New Listings	10	4	-60.0%	59	58	-1.7%
Closed Sales	4	6	50.0%	51	47	-7.8%
Average Sales Price	\$ 242,745	\$ 315,122	29.8%	\$ 215,701	\$ 301,819	39.9%
Percent of Original Last Price Received at Sale*	102.0%	100.0%	-2.0%	100.0%	101.0%	1.0%
Average Days on Market Until Sale	65	81	24.6%	71	57	-19.7%
Total Current Inventory**	6	7	16.7%		•	
Single-Family Detached Inventory	6	7	16.7%		•	

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

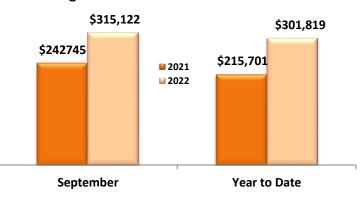
#### **Activity-Most Recent Month**



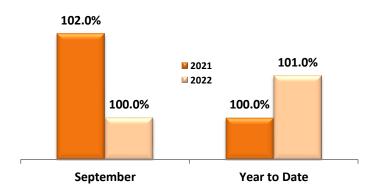
#### **Activity-Year to Date**



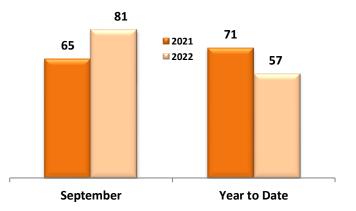
#### **Average Sales Price**



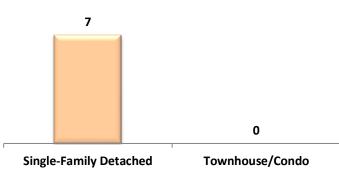
**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**



### **Current Inventory**



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#### **Lower North Mankato**

## September 2022

## **Year to Date**

Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	5	4	-20.0%	51	55	7.8%
Closed Sales	7	3	-57.1%	47	54	14.9%
Average Sales Price	\$ 178,285	\$ 221,833	24.4%	\$ 197,801	\$ 213,919	8.1%
Percent of Original Last Price Received at Sale*	100.0%	106.0%	6.0%	102.0%	101.0%	-1.0%
Average Days on Market Until Sale	62	39	-37.1%	60	50	-16.7%
Total Current Inventory**	3	3	0.0%			
Single-Family Detached Inventory	3	3	0.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

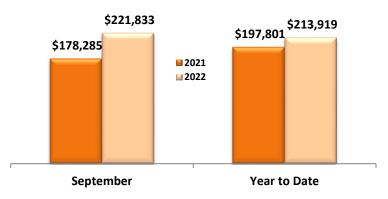
## **Activity-Most Recent Month**

# 7 New Listings Closed Sales 4 3 2021 2022

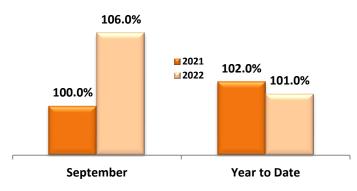
#### **Activity-Year to Date**

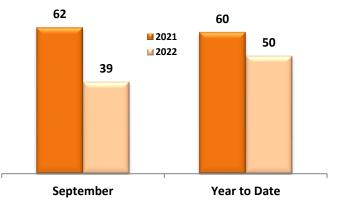


#### **Average Sales Price**

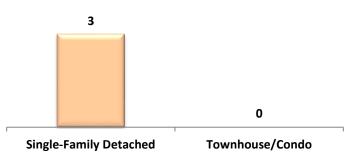


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### Madelia/St. James

## September 2022

## **Year to Date**

Watonwan County, MN	2021	2022	Change	2021	2022	Change
New Listings	12	13	8.3%	90	92	2.2%
Closed Sales	13	10	-23.1%	76	60	-21.1%
Average Sales Price	\$ 147,840	\$228,290	54.4%	\$ 170,635	\$171,624	0.6%
Percent of Original Last Price Received at Sale*	97.0%	94.0%	-3.1%	99.0%	96.0%	-3.0%
Average Days on Market Until Sale	56	89	58.9%	115	70	-39.1%
Total Current Inventory**	10	22	120.0%			•
Single-Family Detached Inventory	10	19	90.0%			•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

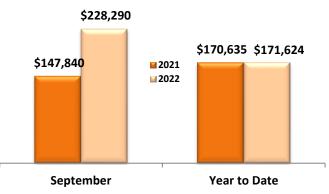
#### **Activity-Most Recent Month**



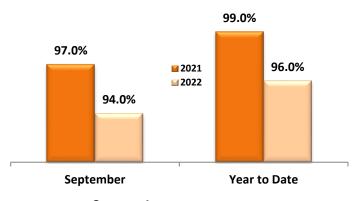
#### **Activity-Year to Date**

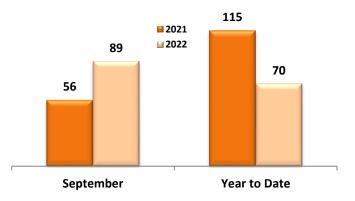


#### **Average Sales Price**

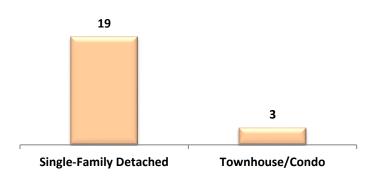


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 





#### **Mankato Central**

## **September 2022** Year to Date

Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	11	9	-18.2%	77	75	-2.6%
Closed Sales	6	6	0.0%	65	77	18.5%
Average Sales Price	\$ 218,733	\$ 167,400	-23.5%	\$ 191,891	\$ 204,444	6.5%
Percent of Original Last Price Received at Sale*	99.0%	99.0% <b>99.0%</b>		100.0%	99.0%	-1.0%
Average Days on Market Until Sale	51	39	-23.5%	64	63	-1.6%
Total Current Inventory**	10	9	-10.0%			
Single-Family Detached Inventory	10	8	-20.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

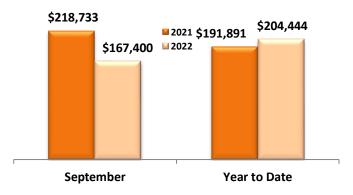
#### **Activity-Most Recent Month**

# New Listings 9 Closed Sales 6 6

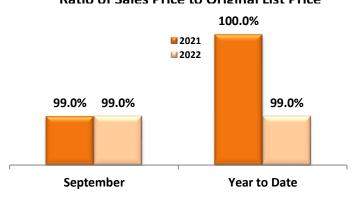
#### **Activity-Year to Date**

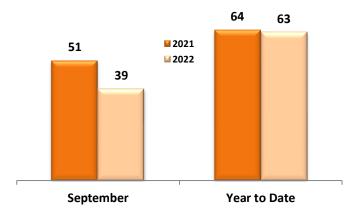


#### **Average Sales Price**

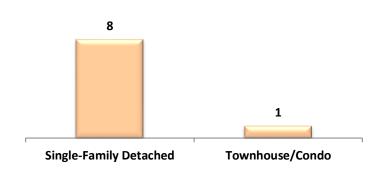


Ratio of Sales Price to Original List Price





**Current Inventory** 



A free research tool from the **REALTOR®** Association of Southern Minnesota



#### **Mankato Hilltop**

## September 2022

## **Year to Date**

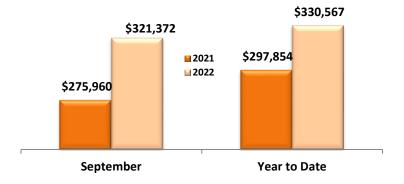
Blue Earth County, MN	2021	2022	Change	2021	2022	Change
New Listings	28	28	0.0%	290	268	-7.6%
Closed Sales	29	31	6.9%	263	240	-8.7%
Average Sales Price	\$ 275,960	\$ 321,372	16.5%	\$ 297,854	\$ 330,567	11.0%
Percent of Original Last Price Received at Sale*	102.0%	98.0%	-3.9%	101.0%	101.0%	0.0%
Average Days on Market Until Sale	54	73	35.2%	77	69	-10.4%
Total Current Inventory**	23	41	78.3%			
Single-Family Detached Inventory	10	16	60.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

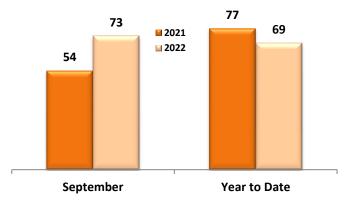
#### **Activity-Most Recent Month**

# New Listings 31 Closed Sales 29 28 28 2021 2022

# Average Sales Price



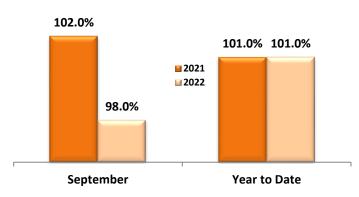
#### **Average Days on Market Until Sale**

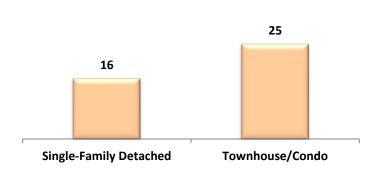


#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**







#### Mankato-James/SouthView/Viking Terrace/Kensington

## September 2022

## **Year to Date**

Blue Earth County, MN	202	21		2022	Change	2021	2022	Change
New Listings	2	2		2	0.0%	32	30	-6.3%
Closed Sales	2	2		5	150.0%	28	27	-3.6%
Average Sales Price	\$ 33	5,250	\$	408,025	21.7%	\$ 430,216	\$ 435,960	1.3%
Percent of Original Last Price Received at Sale*	101.	0%		95.0%	-5.9%	100.0%	97.0%	-3.0%
Average Days on Market Until Sale	55	5		64	16.4%	71	86	21.1%
Total Current Inventory**	3			4	33.3%			
Single-Family Detached Inventory	3			4	33.3%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

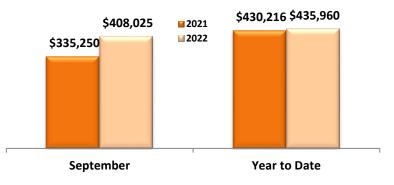
#### **Activity-Most Recent Month**

# New Listings 5 Closed Sales 2 2 2 2 2021 2022

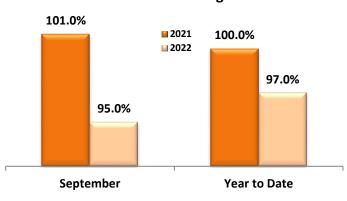
#### **Activity-Year to Date**



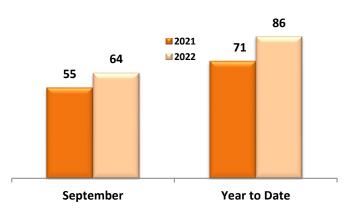
#### **Average Sales Price**

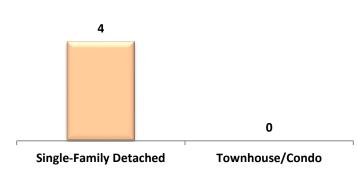


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### **Mankato and North Mankato**

## September 2022

## **Year to Date**

Blue Earth/Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	73	63	-13.7%	713	657	-7.9%
Closed Sales	70	72	2.9%	624	592	-5.1%
Average Sales Price	\$ 283,447	\$ 306,588	8.2%	\$ 291,944	\$ 319,067	9.3%
Percent of Original Last Price Received at Sale*	100.0%	97.0%	-3.0%	101.0%	100.0%	-1.0%
Average Days on Market Until Sale	61	62	1.6%	71	66	-7.0%
Total Current Inventory**	66	85	28.8%			
Single-Family Detached Inventory	51	64	25.5%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

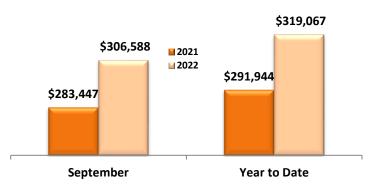
#### **Activity-Most Recent Month**



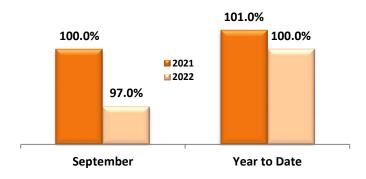
# **Activity-Year to Date**



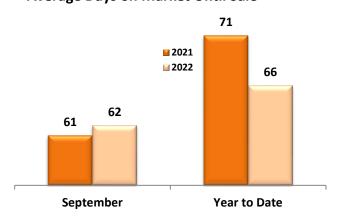
#### **Average Sales Price**

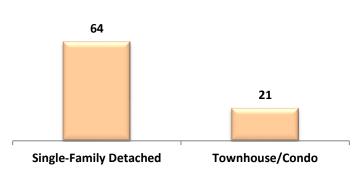


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### Mapleton/Amboy/Minnesota Lake/Good Thunder

## September 2022

## **Year to Date**

Blue Earth County, MN	2021 2022		2022	Change		2021	2022	Change	
New Listings		11		8	-27.3%	77		69	-10.4%
Closed Sales		9		6	-33.3%	57		60	5.3%
Average Sales Price	\$	185,827	\$	201,966	8.7%	\$	167,103	\$ 202,169	21.0%
Percent of Original Last Price Received at Sale*	:	101.0%		99.0%	-2.0%		99.0%	98.0%	-1.0%
Average Days on Market Until Sale		62	64		3.2%	71		77	8.5%
Total Current Inventory**		20		12	-40.0%				
Single-Family Detached Inventory	20			12	-40.0%				

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

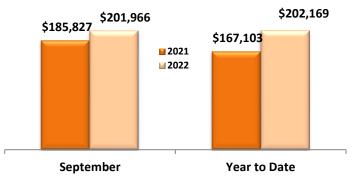
#### **Activity-Most Recent Month**



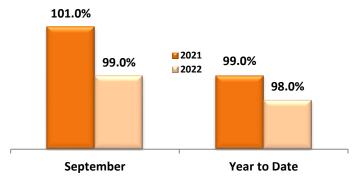
#### **Activity-Year to Date**

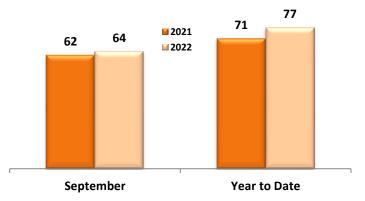


#### **Average Sales Price**

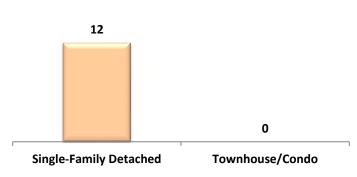


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### New Ulm/Hanska/Lafayette/Courtland

## **September 2022** Year to Date

Brown County, MN	2021		2022		Change	2021		2022		Change						
New Listings		24		12	-50.0%	190			207	8.9%						
Closed Sales		18		22	22.2%		169		181	7.1%						
Average Sales Price	\$	172,827	\$	206,984	19.8%	\$	200,054	\$	246,020	23.0%						
Percent of Original Last Price Received at Sale*		101.0%		101.0%		100.0%	-1.0%	99.0%		100.0%		1.0%				
Average Days on Market Until Sale		58		62	6.9%	84			60	-28.6%						
Total Current Inventory**		21		21		21		21		23	9.5%					
Single-Family Detached Inventory		21		21	0.0%					•						

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

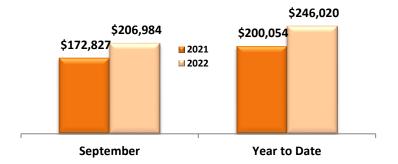
#### **Activity-Most Recent Month**



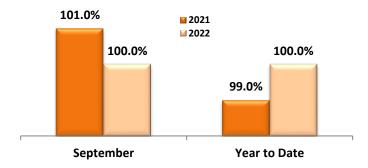
#### **Activity-Year to Date**



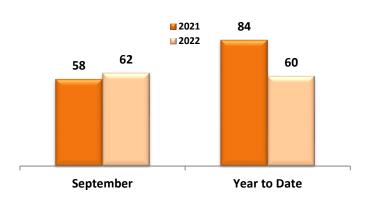
#### **Average Sales Price**

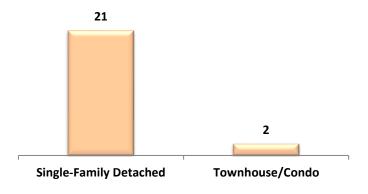


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### Nicollet/Judson

## September 2022

## **Year to Date**

Late Sales recorded in MLS figured in Year to **Date Totals** 

Multiple Counties, MN	2021	2022	Change	2021	2022	Change
New Listings	1	0	-100.0%	11	13	18.2%
Closed Sales	4	1	-75.0%	10	13	30.0%
Average Sales Price	\$ 285,000	\$231,000	-18.9%	\$ 245,100	\$231,478	-5.6%
Percent of Original Last Price Received at Sale*	99.0%	94.0%	-5.1%	103.0%	100.0%	-2.9%
Average Days on Market Until Sale	73	67	-8.2%	60	56	-6.7%
Total Current Inventory**	2	1	-50.0%			
Single-Family Detached Inventory	2	1	-50.0%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

#### **Activity-Most Recent Month**



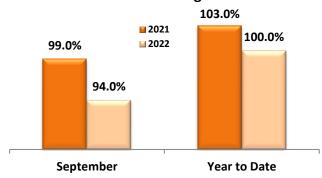




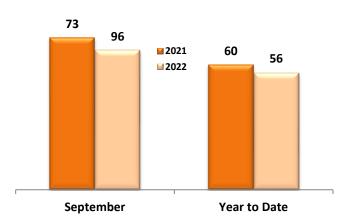
#### **Activity-Year to Date**



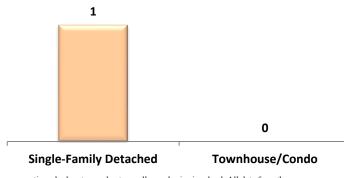
#### **Ratio of Sales Price to Original List Price**



#### **Average Days on Market Until Sale**



#### **Current Inventory**



h, they can sometimes look extreme due to small sample size involved. All data from the

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#### **Rural Mankato and North Mankato**

## September 2022

## **Year to Date**

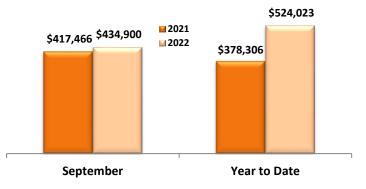
Multiple Counties, MN	2021		2022	Change	2021			2022	Change
New Listings	8		2	-75.0%	53			38	-28.3%
Closed Sales	6		1	-83.3%		36		28	-22.2%
Average Sales Price	\$ 417,466	\$	434,900	4.2%	\$	378,306	\$	524,023	38.5%
Percent of Original Last Price Received at Sale*	98.0%		100.0%	2.0%		99.0%		99.0%	0.0%
Average Days on Market Until Sale	57		76	33.3%	72		75		4.2%
Total Current Inventory**	8		10	25.0%					
Single-Family Detached Inventory	8		9	12.5%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

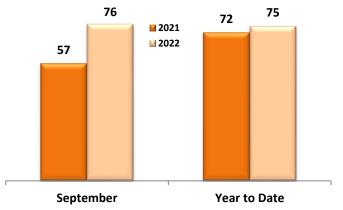
#### **Activity-Most Recent Month**



#### **Average Sales Price**



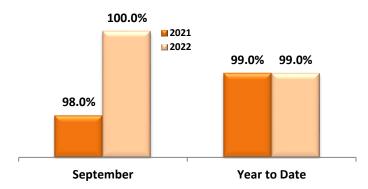
#### **Average Days on Market Until Sale**

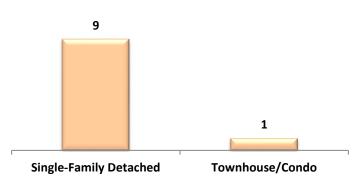


#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**





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#### Sleepy Eye/Comfrey

## September 2022

### **Year to Date**

Brown County, MN	2021	2022	Change	2021	2022	Change
New Listings	2	5	150.0%	39	33	-15.4%
Closed Sales	6	2	-66.7%	47	26	-44.7%
Average Sales Price	\$ 157,083	\$ 197,500	25.7%	\$ 140,348	\$ 154,834	10.3%
Percent of Original Last Price Received at Sale*	98.0%	95.0%	-3.1%	96.0%	98.0%	2.1%
Average Days on Market Until Sale	43	88	104.7%	76	62	-18.4%
Total Current Inventory**	5	6	20.0%			
Single-Family Detached Inventory	5	6	20.0%			•

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

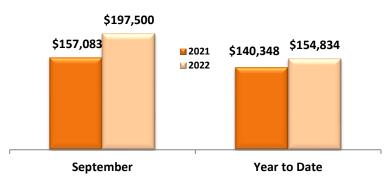
#### **Activity-Most Recent Month**



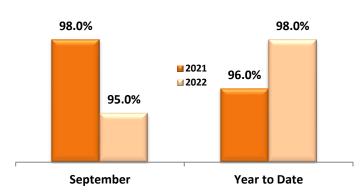
#### **Activity-Year to Date**

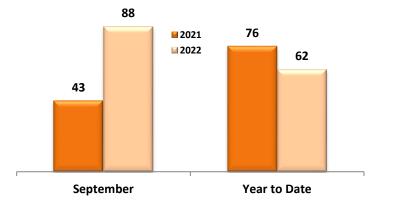


#### **Average Sales Price**

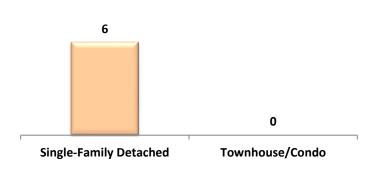


**Ratio of Sales Price to Original List Price** 





**Current Inventory** 



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#### St. Clair/Waldorf/Pemberton/Janesville

## September 2022 Year to Date

Late Sales recorded in MLS figured in Year to **Date Totals** 

Multiple Counties, MN		2021		2022	Change	2021		2022		Change
New Listings		3		5	66.7%	36		36		0.0%
Closed Sales	5			1	-80.0%	28		31		10.7%
Average Sales Price	\$	178,290	\$	275,000	54.2%	\$	211,070	\$	203,193	-3.7%
Percent of Original Last Price Received at Sale*		99.0%	100.0%		1.0%	101.0%		95.0%		-5.9%
Average Days on Market Until Sale		57	57		0.0%	81			84	3.7%
Total Current Inventory**		5		7	40.0%					
Single-Family Detached Inventory		5		6	20.0%					

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

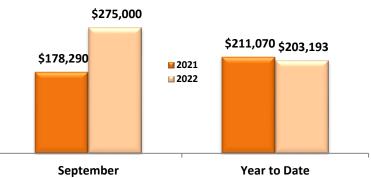
#### **Activity-Most Recent Month**



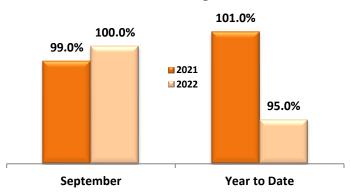
#### **Activity-Year to Date**



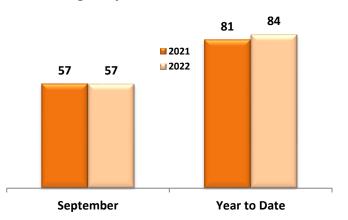
#### **Average Sales Price**

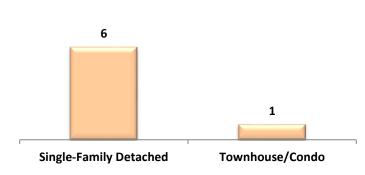


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### St. Peter/Kasota/Cleveland

## September 2022

## **Year to Date**

Multiple Counties, MN	2021		2022		Change	2021		2022		Change		
New Listings		14		14		13	-7.1%	147			139	-5.4%
Closed Sales		13		13	0.0%		128		114	-10.9%		
Average Sales Price	\$	288,617	\$	275,523	-4.5%	\$	272,662	\$	309,927	13.7%		
Percent of Original Last Price Received at Sale*		101.0%		101.0%		93.0%	-7.9%		100.0%		97.0%	-3.0%
Average Days on Market Until Sale		58		62	6.9%		84		66	-21.4%		
Total Current Inventory**		12		15	25.0%							
Single-Family Detached Inventory		10		14	40.0%					•		

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

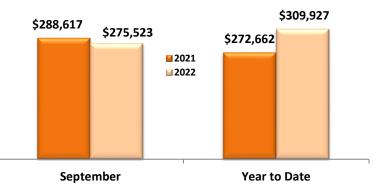
#### **Activity-Most Recent Month**

## **■** New Listings **■ Closed Sales** 14 13 13 13 2021 2022

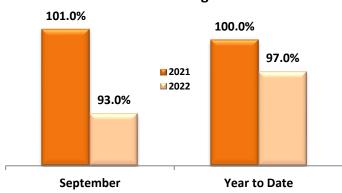
# **Activity-Year to Date**



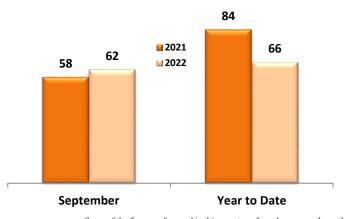
#### **Average Sales Price**

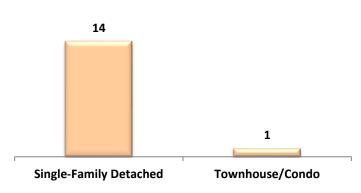


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### **Upper North Mankato**

## September 2022 Year to Date

Nicollet County, MN	2021	2022	Change	2021	2022	Change
New Listings	17	14	-17.6%	150	136	-9.3%
Closed Sales	13	17	30.8%	129	121	-6.2%
Average Sales Price	\$ 318,028	\$ 360,729	13.4%	\$ 330,552	\$ 365,323	10.5%
Percent of Original Last Price Received at Sale*	100.0%	99.0%	-1.0%	100.0%	100.0%	0.0%
Average Days on Market Until Sale	84	53	-36.9%	69	68	-1.4%
Total Current Inventory**	13	16	23.1%			
Single-Family Detached Inventory	12	14	16.7%			

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

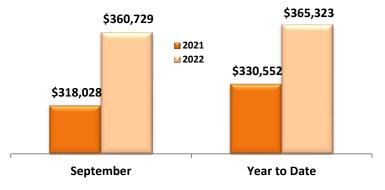
#### **Activity-Most Recent Month**

## ■ New Listings **17 17 ■ Closed Sales** 14 13 2021 2022

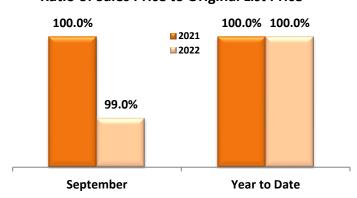
# **Activity-Year to Date**



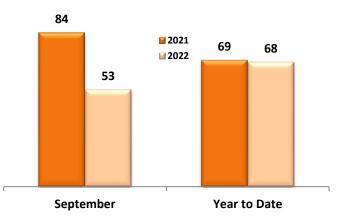
#### **Average Sales Price**

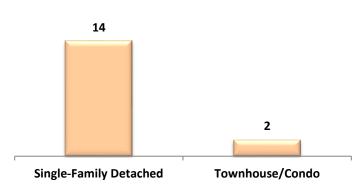


**Ratio of Sales Price to Original List Price** 



#### **Average Days on Market Until Sale**





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#### West Mankato/Skyline

## **September 2022**

#### **Year to Date**

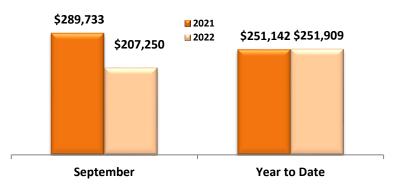
Blue Earth County, MN		2021		2021 2022		2022	Change	2021		2022	Change
New Listings		2		4	100.0%	52		50	-3.8%		
Closed Sales		6		8	33.3%		48	41	-14.6%		
Average Sales Price	\$	289,733	\$	207,250	-28.5%	\$	251,142	\$ 251,909	0.3%		
Percent of Original Last Price Received at Sale*	1	100.0%	88.0%		-12.0%	105.0%		99.0%	-5.7%		
Average Days on Market Until Sale		58		69	19.0%	62		50	-19.4%		
Total Current Inventory**		5	0		-100.0%						
Single-Family Detached Inventory		5		0	-100.0%						

<sup>\*</sup>Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in June 2007

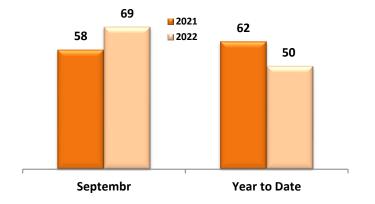
#### **Activity-Most Recent Month**



#### **Average Sales Price**



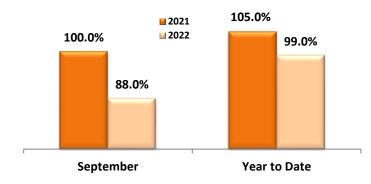
#### **Average Days on Market Until Sale**



#### **Activity-Year to Date**



#### **Ratio of Sales Price to Original List Price**



**Current Inventory** 

